

## SUMMARY

Table 1(a): Quarterly Exports of Goods and Services

(Million USD)

Items	Oct-Dec	
	FY18	FY17 <sup>*</sup>
I. Export Receipts (Banks)	5,974	5,239
II. Freight on Exports	76	55
III. Other Exports Unaccounted by Banks	233	393
Land borne Exports	36	28
Export of Samples	6	5
Outstanding Exports Bills	158	330
Others	32	30
<b>(A) Export of Goods (I-II+III)</b>	<b>6,131</b>	<b>5,577</b>
<b>(B) Export of Services</b>	<b>1,322</b>	<b>1,260</b>
<b>(C) Export of Goods &amp; Services (A+B)</b>	<b>7,453</b>	<b>6,837</b>

\*: Due to revisions, data of Oct-Dec, FY17, may not tally with previous publications

Table 1(b): Key Indicators of Quarterly Exports of Goods &amp; Services

Period	Goods			Services		
	Amount in Million USD	Share Percent	Growth Percent	Amount Million USD	Share Percent	Growth Percent
Q4FY16	5,644	80.41	1.79	1,375	19.59	19.30
Q1FY17	5,054	80.76	-10.45	1,204	19.24	-12.44
Q2FY17	5,577	81.57	10.35	1,260	18.43	4.65
Q3FY17	5,683	75.44	1.90	1,850	24.56	46.83
Q4FY17	5,689	82.09	0.11	1,241	17.91	-32.92
Q1FY18	5,664	81.28	-0.44	1,305	18.72	5.14
Q2FY18	6,131	82.26	8.25	1,322	17.74	1.35

FY stands for Financial Year; it starts from July 01 and ends at June 30.

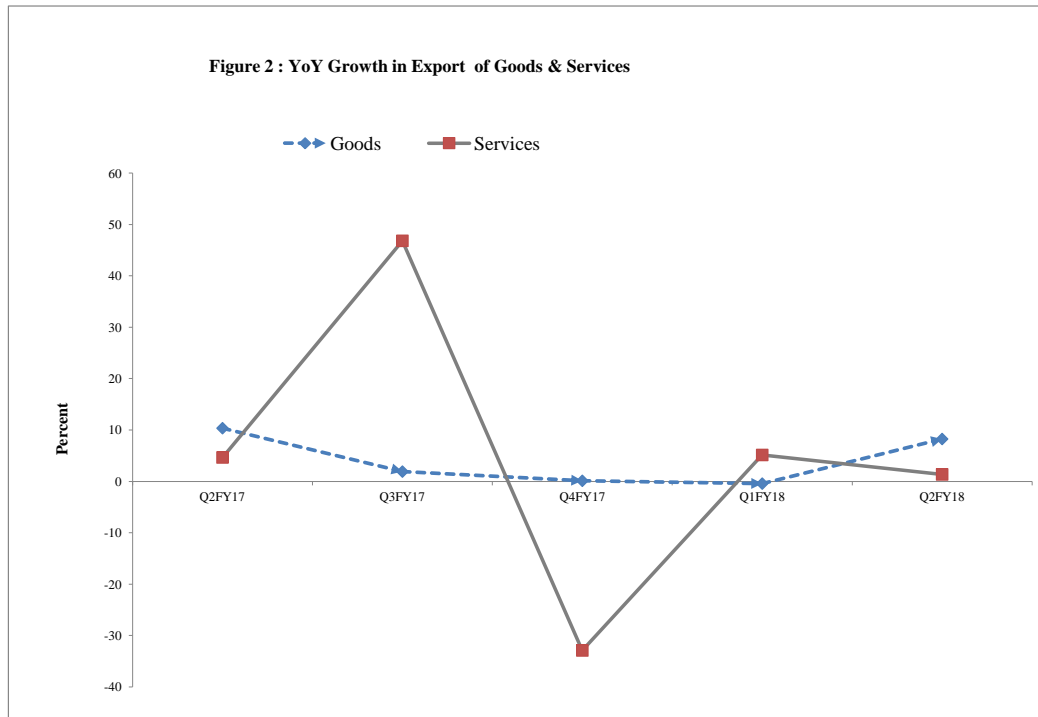
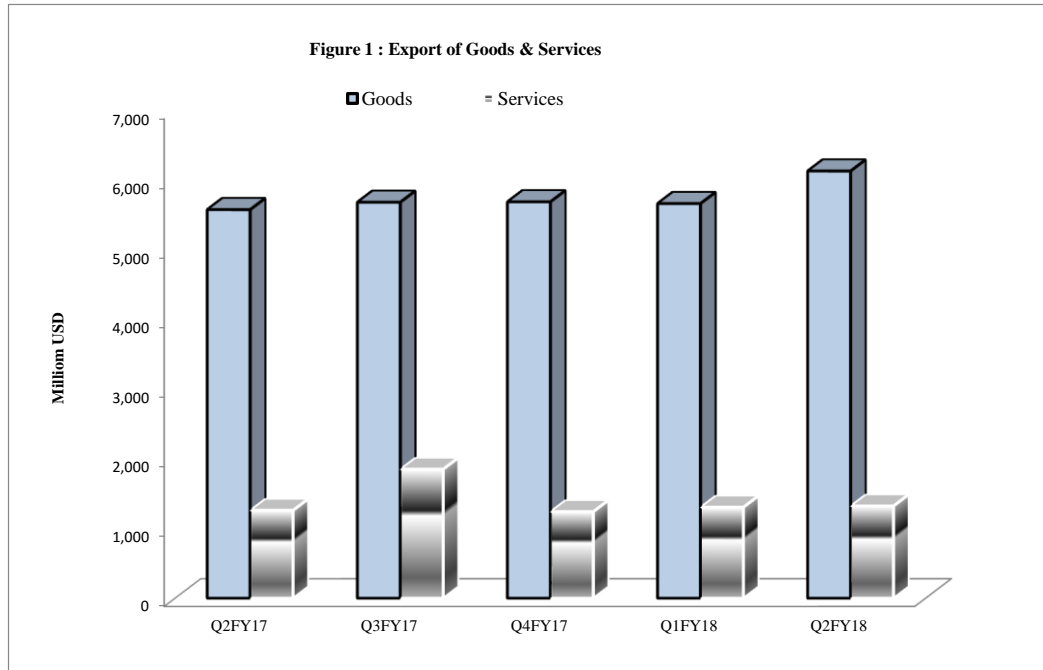


Table 2: Quarterly Exports by Major Groups of Goods and Services

Goods/ Services	(Amount in Million)			YoY Growth (percent)
	Oct-Dec		FY17*	
	FY18			
	Pak Rs.	USD		
<b>Goods</b>				
<b>I. Export Receipts (Banks)</b>	<b>635,713</b>	<b>5,974</b>	<b>5,239</b>	<b>14.0</b>
Cotton	95,345	896	869	3.10
Articles of Apparel & Clothing Accessories Knit/Cr	70,046	659	571	15.4
Articles of Apparel/Clothing Acces not Knited /Cro	62,791	590	510	15.6
Cereals	51,869	486	462	5.2
Sugars and Sugar Confectionery	22,740	214	24	801.3
Mineral Fuels, Oils and Their Distillation Product	22,021	207	110	88.9
Articles of Leather, Travel Goods and Handbags etc	19,114	180	150	20.1
Fish and Crustaceans	14,020	132	114	15.8
Salt, Sulfur, Earth's and Stones, Lime and Stone	12,563	118	131	-9.9
Toys, Games and Sports Requisites; Parts & Acces.	11,534	108	98	10.7
Optical, Photographic, Measuring and Medical Inst.	11,403	107	92	15.8
Plastics and Articles thereof	10,492	98	82	20.0
Beverages, Spirits and Vinegar	9,979	94	46	102.5
Raw Hides, Skins and Leather other than Fur skins	8,973	84	92	-8.2
Man-Made Staple Fibers	8,480	80	69	15.5
Edible Fruits and Nuts	8,248	77	58	33.5
Pharmaceutical Products	7,188	67	54	24.4
Meat and Edible Meat Offal	6,068	57	56	1.1
All Others	182,837	1,720	1,652	4.1
<b>II. Freight on Exports</b>	<b>8,118</b>	<b>76</b>	<b>55</b>	<b>37.8</b>
<b>III. Other Exports Unaccounted by Banks</b>	<b>20,835</b>	<b>233</b>	<b>393</b>	<b>-40.6</b>
<b>(A) Export of Goods (I-II+III)</b>	<b>648,431</b>	<b>6,131</b>	<b>5,577</b>	<b>9.9</b>
<b>Services</b>				
Government goods and services n.i.e.	38,086	356	351	1.4
Other business services	32,852	309	334	-7.6
Telecommunications, computer, and information services	28,384	266	235	13.5
Transport	25,939	246	190	29.0
Travel	10,184	96	78	22.4
Construction	2,119	20	15	33.1
Financial services	1,434	13	29	-52.8
Insurance and pension services	997	9	20	-52.4
Personal, cultural, and recreational services	331	3	6	-47.6
Charges for the use of intellectual property n.i.e.	312	3	2	79.8
Maintenance and repair services n.i.e.	141	1	0	235.0
Manufacturing services on physical inputs owned by others	0	0	0	-
<b>(B) Export of Services</b>	<b>140,779</b>	<b>1,322</b>	<b>1,260</b>	<b>5.0</b>
<b>(C) Export of Goods &amp; Services (A+B)</b>	<b>789,210</b>	<b>7,453</b>	<b>6,837</b>	<b>9.0</b>

\*: Due to revisions, data of Oct-Dec, FY17, may not tally with previous publications

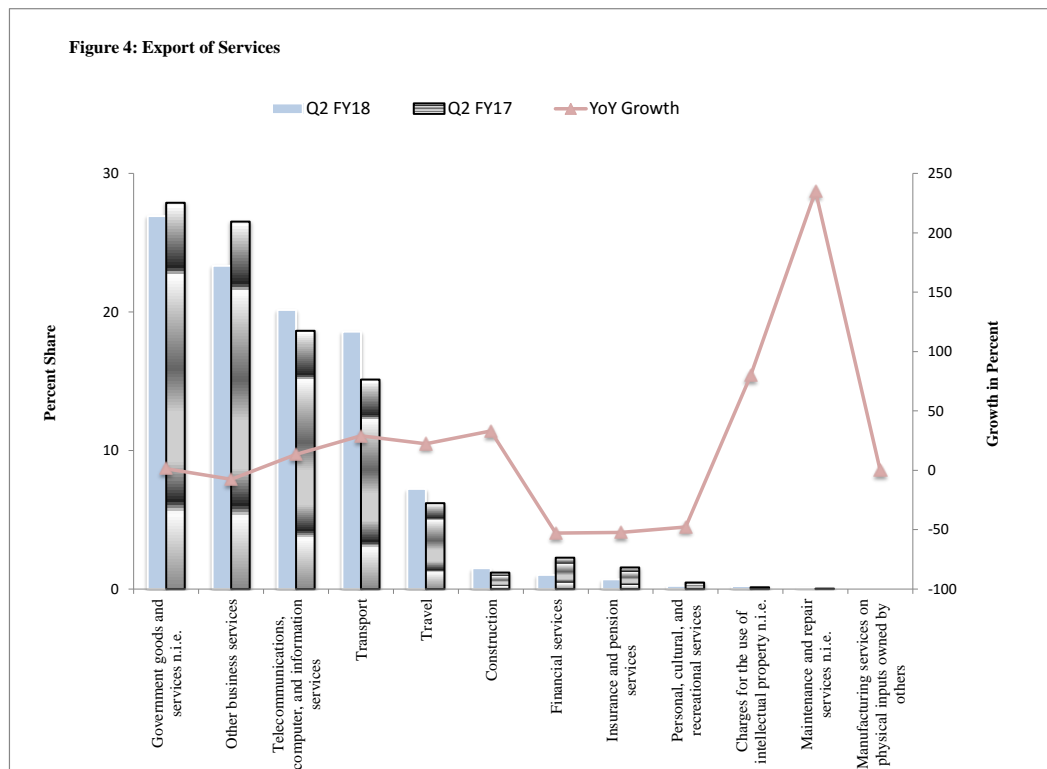
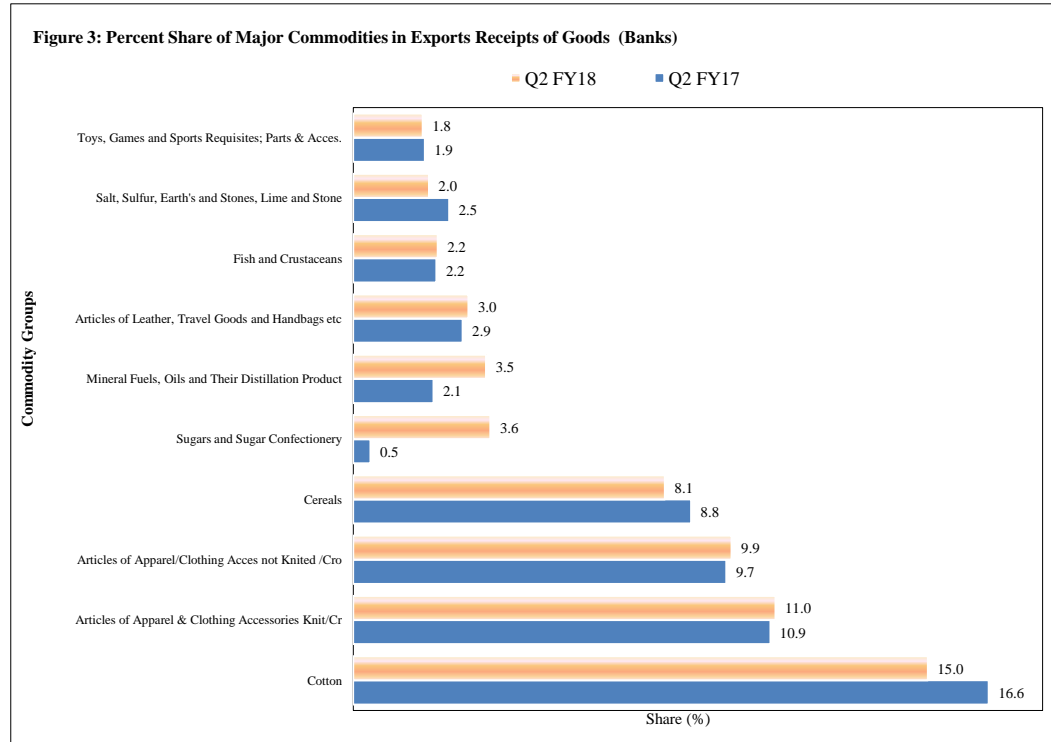
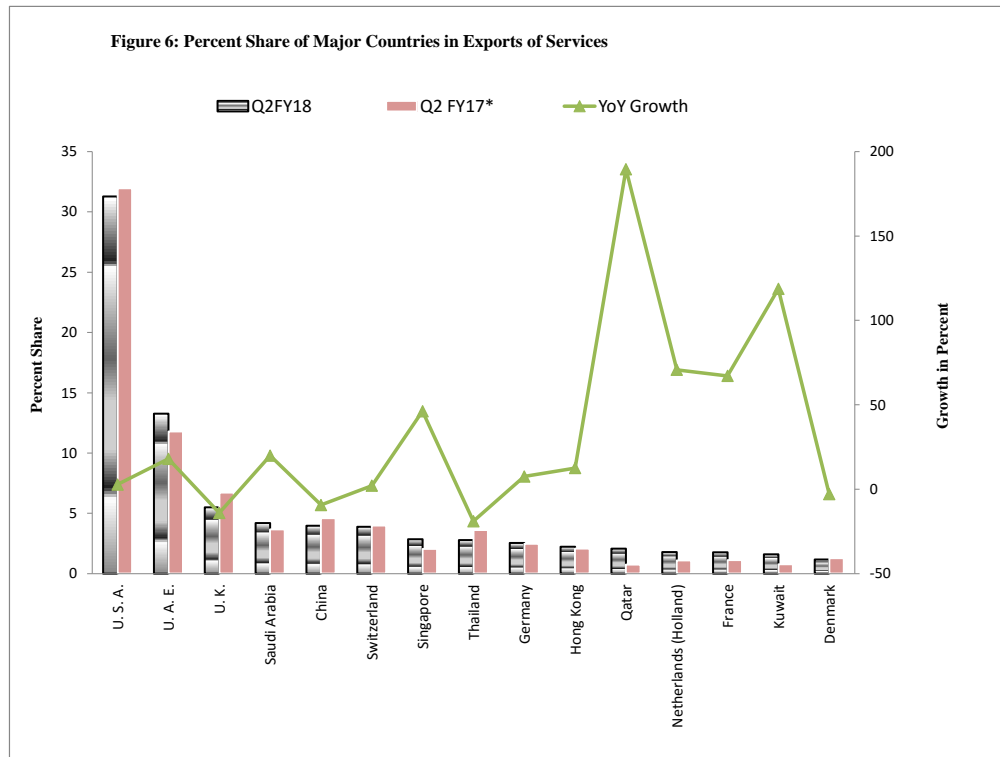
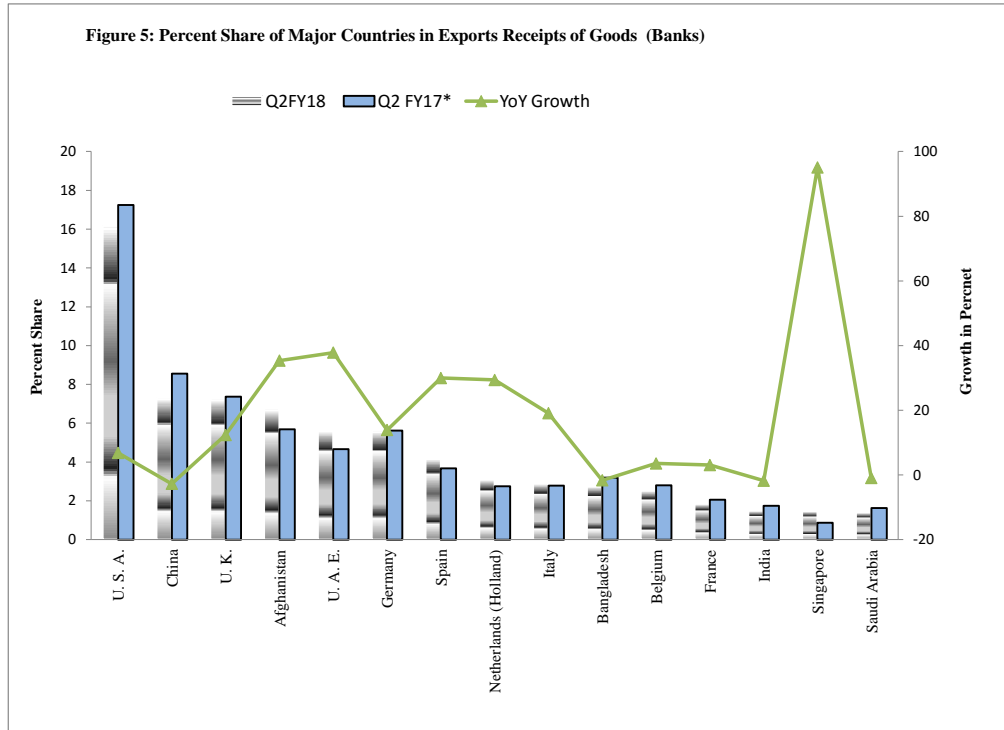


Table 3 : Quarterly Exports of Goods and Services by Major Countries

(Amount in Million)

Goods/ Services	Oct-Dec			YoY Growth (percent)
	FY18		FY17*	
	Pak Rs.	USD		
<b>Goods</b>				
<b>I. Export Receipts (Banks)</b>	<b>635,713</b>	<b>5,974</b>	<b>5,239</b>	<b>14.0</b>
U. S. A.	102,758	966	904	6.8
China	46,469	436	449	-2.7
U. K.	46,152	434	386	12.3
Afghanistan	43,032	403	298	35.4
U. A. E.	35,802	336	244	37.8
Germany	35,648	335	294	13.9
Spain	26,636	250	193	30.0
Netherlands (Holland)	19,804	186	144	29.4
Italy	18,472	174	146	19.1
Bangladesh	17,560	165	168	-1.6
Belgium	16,181	152	147	3.6
France	11,839	111	108	3.1
India	9,588	90	92	-1.8
Singapore	9,413	89	45	95.1
Saudi Arabia	9,020	85	86	-0.9
All Others	187,339	1,761	1,536	14.6
<b>II. Freight on Exports</b>	<b>8,118</b>	<b>76</b>	<b>55</b>	<b>37.8</b>
<b>III. Other Exports Unaccounted by Banks</b>	<b>20,835</b>	<b>233</b>	<b>393</b>	<b>-40.6</b>
<b>(A) Export of Goods (I-II+III)</b>	<b>648,431</b>	<b>6,131</b>	<b>5,577</b>	<b>9.9</b>
<b>Services</b>				
U. S. A.	44,093	414	402	2.8
U. A. E.	18,622	175	149	18.0
U. K.	7,714	73	85	-14.0
Saudi Arabia	5,869	56	46	19.9
China	5,598	53	58	-9.4
Switzerland	5,492	51	50	2.2
Singapore	4,015	38	26	46.2
Thailand	3,931	37	45	-18.9
Germany	3,581	34	31	7.5
Hong Kong	3,148	30	26	12.6
Qatar	2,936	27	9	189.5
Netherlands (Holland)	2,519	24	14	70.8
France	2,477	23	14	67.1
Kuwait	2,269	21	10	118.7
Denmark	1,658	16	16	-2.9
All Others	26,856	252	277	-9.2
<b>(B) Export of Services</b>	<b>140,779</b>	<b>1,322</b>	<b>1,260</b>	<b>5.0</b>
<b>(C) Export of Goods &amp; Services (A+B)</b>	<b>789,210</b>	<b>7,453</b>	<b>6,837</b>	<b>9.0</b>

\*: Due to revisions, data of Oct-Dec, FY17, may not tally with previous publications



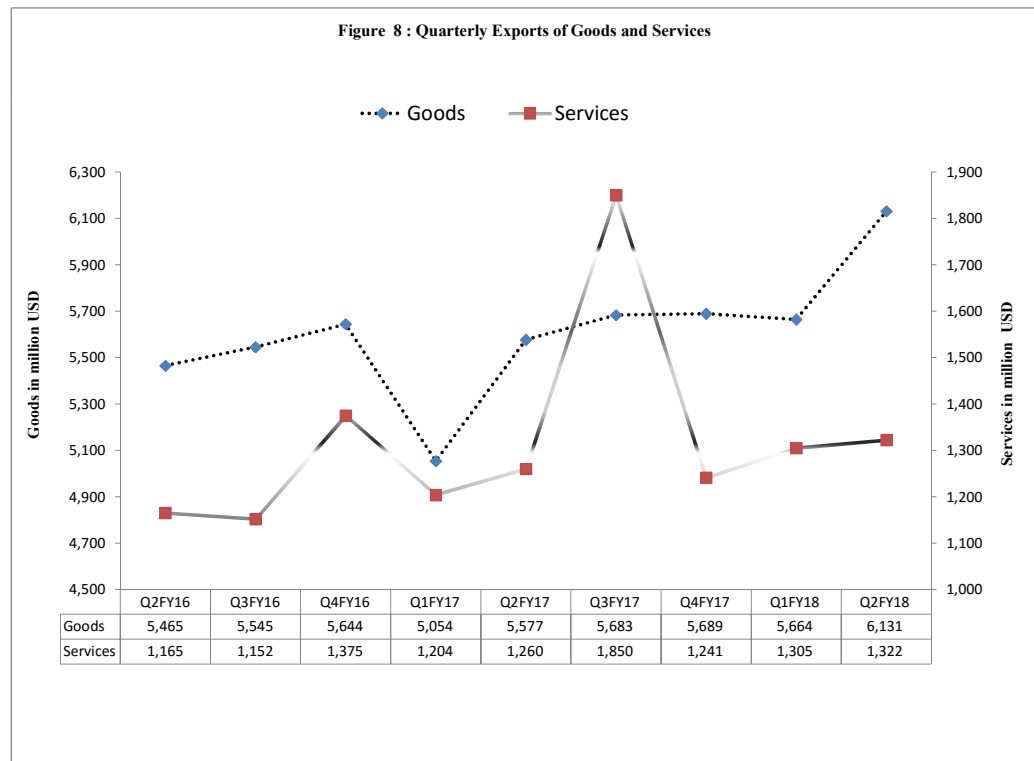
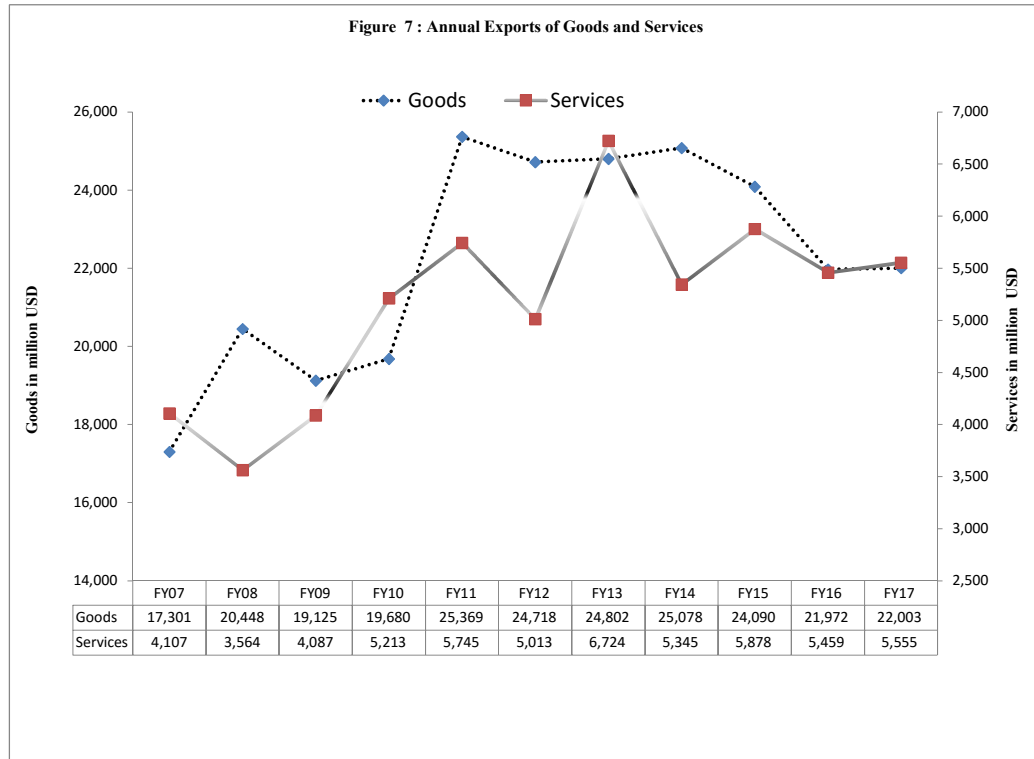


Table 4: Annual, Quarterly &amp; Monthly Exports of Goods \*\*

(Million USD)									
Period	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
<b>Annual</b>	19,680	25,369	24,718	24,802	25,078	24,089	21,972	22,003	
<b>Growth (%)</b>	2.9	28.9	-2.6	0.3	1.1	-3.9	-8.8	0.1	
<b>Quarter-wise</b>									
<b>Quarter-I</b>	4,636 (23.6)	5,269 (20.8)	6,153 (24.9)	6,151 (24.8)	6,257 (25.0)	5,960 (24.7)	5,318 (24.2)	5,054 (23.0)	5,664
<b>Quarter-II</b>	4,684 (23.8)	5,852 (23.1)	5,926 (24.0)	6,003 (24.2)	6,210 (24.8)	6,206 (25.8)	5,465 (24.9)	5,577 (25.3)	6,131
<b>Quarter-III</b>	5,035 (25.6)	6,776 (26.7)	6,270 (25.4)	6,192 (25.0)	6,279 (25.0)	5,865 (24.3)	5,545 (25.2)	5,683 (25.8)	
<b>Quarter-IV</b>	5,325 (27.1)	7,472 (29.5)	6,368 (25.8)	6,456 (26.0)	6,332 (25.2)	6,058 (25.1)	5,644 (25.7)	5,689 (25.9)	
<b>Month-wise</b>									
<b>July</b>	1,559 (7.9)	1,654 (6.5)	2,138 (8.6)	2,020 (8.1)	2,194 (8.7)	1,919 (8.0)	1,759 (8.0)	1,508 (6.9)	1,821
<b>August</b>	1,471 (7.5)	1,819 (7.2)	2,120 (8.6)	2,030 (8.2)	2,009 (8.0)	1,880 (7.8)	1,738 (7.9)	1,857 (8.4)	2,098
<b>September</b>	1,606 (8.2)	1,796 (7.1)	1,895 (7.7)	2,101 (8.5)	2,054 (8.2)	2,161 (9.0)	1,821 (8.3)	1,689 (7.7)	1,745
<b>October</b>	1,632 (8.3)	1,841 (7.3)	1,969 (8.0)	2,117 (8.5)	2,063 (8.2)	2,088 (8.7)	1,778 (8.1)	1,826 (8.3)	1,973
<b>November</b>	1,433 (7.3)	1,935 (7.6)	1,900 (7.7)	2,027 (8.2)	1,820 (7.3)	1,861 (7.7)	1,740 (7.9)	1,860 (8.5)	2,158
<b>December</b>	1,619 (8.2)	2,076 (8.2)	2,056 (8.3)	1,859 (7.5)	2,327 (9.3)	2,257 (9.4)	1,947 (8.9)	1,891 (8.6)	2,000
<b>January</b>	1,636 (8.3)	2,039 (8.0)	1,974 (8.0)	2,085 (8.4)	2,129 (8.5)	1,963 (8.1)	1,692 (7.7)	1,811 (8.2)	
<b>February</b>	1,543 (7.8)	2,260 (8.9)	2,154 (8.7)	1,930 (7.8)	2,058 (8.2)	1,853 (7.7)	1,864 (8.5)	1,797 (8.2)	
<b>March</b>	1,856 (9.4)	2,477 (9.8)	2,142 (8.7)	2,177 (8.8)	2,092 (8.3)	2,049 (8.5)	1,989 (9.1)	2,075 (9.4)	
<b>April</b>	1,819 (9.2)	2,571 (10.1)	2,138 (8.7)	2,204 (8.9)	2,097 (8.4)	2,067 (8.6)	1,818 (8.6)	1,827 (8.3)	
<b>May</b>	1,717 (8.7)	2,239 (8.8)	2,179 (8.8)	2,258 (9.1)	2,133 (8.5)	1,880 (7.8)	1,959 (8.9)	1,978 (9.0)	
<b>June</b>	1,789 (9.1)	2,662 (10.5)	2,051 (8.3)	1,994 (8.0)	2,102 (8.4)	2,111 (8.8)	1,867 (8.5)	1,884 (8.6)	

Notes: 1. Figures in parentheses are percentage to annual Exports of goods of the respective years

2. Due to rounding off separate items, totals may show minor differences

\*\* The data before FY05 is Exports of general merchandise and onward is Exports of goods as per Balance of Payments Manual 6 (BPM 6).



Table 5: Annual, Quarterly &amp; Monthly Exports of Services

Period	(Million USD)							(Million USD)	
	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
<b>Annual</b>	5,122	5,745	5,013	6,724	5,345	5,880	5,459	5,555	
<b>Growth (%)</b>	25.3	12.2	-12.7	34.1	-20.5	10.0	-7.2	1.8	
<b>Quarter-wise</b>									
<b>Quarter-I</b>	784 (15.3)	1,068 (18.6)	1,225 (24.4)	2,173 (32.3)	995 (18.6)	1,743 (29.6)	1,767 (32.4)	1,204 (21.7)	1,305
<b>Quarter-II</b>	1,065 (20.8)	2,234 (38.9)	1,437 (28.7)	2,058 (30.6)	1,440 (26.9)	1,170 (19.9)	1,165 (21.3)	1,260 (22.7)	1,322
<b>Quarter-III</b>	1,162 (22.7)	1,119 (19.5)	1,219 (24.3)	1,201 (17.9)	1,396 (26.1)	1,842 (31.3)	1,152 (21.1)	1,850 (33.3)	
<b>Quarter-IV</b>	2,111 (41.2)	1,324 (23.0)	1,132 (22.6)	1,292 (19.2)	1,514 (28.3)	1,125 (19.1)	1,375 (25.2)	1,241 (22.3)	
<b>Month-wise</b>									
<b>July</b>	271 (5.3)	315 (5.5)	370 (7.4)	349 (5.2)	343 (6.4)	360 (6.1)	715 (13.1)	349 (6.3)	411
<b>August</b>	232 (4.5)	356 (6.2)	429 (8.6)	1,501 (22.3)	305 (5.7)	691 (11.8)	341 (6.3)	436 (7.8)	427
<b>September</b>	281 (5.5)	397 (6.9)	426 (8.5)	323 (4.8)	347 (6.5)	692 (11.8)	711 (13.0)	419 (7.5)	467
<b>October</b>	363 (7.1)	419 (7.3)	506 (10.1)	491 (7.3)	671 (12.6)	401 (6.8)	400 (7.3)	394 (7.1)	401
<b>November</b>	333 (6.5)	543 (9.5)	398 (7.9)	343 (5.1)	341 (6.4)	310 (5.3)	321 (5.9)	409 (7.4)	407
<b>December</b>	369 (7.2)	1,272 (22.1)	533 (10.6)	1,224 (18.2)	428 (8.0)	459 (7.8)	444 (8.1)	457 (8.2)	514
<b>January</b>	246 (4.8)	353 (6.1)	336 (6.7)	379 (5.6)	347 (6.5)	360 (6.1)	354 (6.5)	396 (7.1)	
<b>February</b>	627 (12.2)	373 (6.5)	432 (8.6)	366 (5.4)	667 (12.5)	1,043 (17.7)	351 (6.4)	734 (13.2)	
<b>March</b>	289 (5.6)	393 (6.8)	451 (9.0)	456 (6.8)	382 (7.1)	439 (7.5)	447 (8.2)	720 (13.0)	
<b>April</b>	622 (12.1)	478 (8.3)	350 (7.0)	421 (6.3)	383 (7.2)	404 (6.9)	594 (10.9)	385 (6.9)	
<b>May</b>	1,087 (21.2)	408 (7.1)	351 (7.0)	386 (5.7)	758 (14.2)	318 (5.4)	361 (6.6)	401 (7.2)	
<b>June</b>	402 (7.8)	438 (7.6)	431 (8.6)	485 (7.2)	373 (7.0)	403 (6.9)	420 (7.7)	455 (8.2)	

Notes: 1. Figures in parentheses are percentage to annual Exports of services of the respective years

2. Due to rounding off separate items, totals may show minor differences

3. Data for FY12 have been revised