

## **Detail of AFU related activities carried out during 2018-19**

<b>Sr. No.</b>	<b>Activity/Event detail</b>	<b>Scheduled date / Month as per Business Plan 2018-19</b>	<b>Actual Held on</b>	<b>Venue/City.</b>
1.	Meeting to discuss Annual Dinner Arrangements	July, 2018	July 11, 2018	SBP-BSC, Faisalabad
2.	Annual Performance Review Meeting	July, 2018	July 17, 2018	SBP-BSC, Faisalabad
3.	SME Policy Awareness Creation Session	July, 2018	July 30, 2018	Faisalabad Women Chamber of Commerce & Industry (FWCCI)
4.	Meeting to Finalize Annual Dinner Arrangements	July, 2018	July 31, 2018	SBP-BSC, Faisalabad
5.	Islamic Banking Talent Development Program	August, 2018	August 26, 2018	Lyallpur Business School, GCUF
6.	1 <sup>st</sup> Biannual Focus Group Meeting of Agricultural Finance	August, 2018	August 29, 2018	SBP BSC Bank, Faisalabad
7.	SME Policy Awareness Creation Session	August, 2018	August 30, 2018	Gojra, Dist: Toba Tek Singh
8.	"Branch Operation Risk Mitigation and Management"	August, 2018	August 29, 2018	Grand Regent Hotel, Faisalabad
9.	15 <sup>th</sup> Governor Cup arrangement	August, 2018	August 07, 2018	Regional Office, BOP, Faisalabad
10.	15 <sup>th</sup> Governor Cup arrangements (One-on-One meeting with RHs)	August, 2018	August 13, 2018	SBP BSC, Faisalabad
11.	Four AFU related On-Sites	August, 2018	August, 2018	SBP BSC, Faisalabad Region
12.	1 <sup>st</sup> Biannual Focus Group Meeting of SME Finance	September, 2018	September 12, 2018	SBP BSC, Faisalabad
13.	SME Policy Awareness Creation Session	September, 2018	September 18, 2018	Samundri, Faisalabad
14.	Annual Dinner 2018 Bankers Club Faisalabad	September, 2018	September 04, 2018	The Castle Marquee, Faisalabad
15.	NFLP TOT Session	September, 2018	September 13-17, 2018	SBP BSC, Faisalabad
16.	One AFU related On-Sites	September, 2018	September, 2018	SBP BSC, Faisalabad Region
17.	SME Policy Awareness Creation Session	October, 2018	October 09, 2018	Punjab Small Industries Corporation (PSIC), Faisalabad
18.	Exposure Visit of students including faculty members of Govt. Municipal Degree College (GMDC) to SBP-BSC, Faisalabad	October, 2018	October 16, 2018	SBP BSC, Faisalabad
19.	SME Policy Awareness Creation Session	October, 2018	October 18-19, 2018	Conference Hall, National Bank of Pakistan, Regional Office, Sargodha
20.	Capacity Building Program	October, 2018	October 23, 2018	Conference Hall, MCB Bank Limited, Circle Office, Sargodha
21.	Training on Energy Efficiency Financing	October, 2018	October 22, 2018	SBP BSC, Faisalabad
22.	Islamic Banking Seminar for Ulama/Muftiyan	November, 2018	November 06, 2018	SBP BSC, Faisalabad

23	Seminar on Islamic Banking	November,2018	November 07,2018	Cottage Marquee, Ismail Road, Faisalabad
24	SME Policy Awareness Session	November,2018	November 22,2018	Pakistan Textile Exporters Association (PTEA), Faisalabad
25	1 <sup>st</sup> Biannual Meeting of Regional Focus Group for Islamic Banking and Finance	November,2018	November 26,2018	SBP BSC, Faisalabad
26	Seminar/Capacity Building Program 'Recovery of Agri-Finances – Problems and Solutions	November,2018	November 28,2018	Conference Hall, National Bank of Pakistan, Regional Office, Sargodha
27	3-Day NFLP ToT	November,2018	November 20-23,2018	SBP-BSC Faisalabad
28	5-Day Comprehensive Training Program for Fresh Agri-Credit Officers (ACOs)	December, 2018	December 10-14, 2018	SBP-BSC Faisalabad
29	SME Policy Awareness Session	December, 2018	December 13, 2018	Faisalabad Chamber of Small Traders and Small Industry (FCSTI)
30	1 <sup>st</sup> Biannual Meeting of Regional Focus Group for Housing Finance	December, 2018	December 17, 2018	SBPBSC, Faisalabad
31	SME Policy Awareness Session	December, 2018	December 19, 2018	Royal Inn, Chiniot
32	1 <sup>st</sup> Biannual Meeting of Regional Focus Group for Microfinance	December, 2018	December 27, 2018	SBPBSC, Faisalabad
33	Two AFU related on-sites	December, 2018	December, 2018	SBPBSC, Faisalabad Region
34	Four NFLP related on-sites	December, 2018	December, 2018	SBPBSC, Faisalabad Region
35	SME Capacity Building and Awareness Creation Session	January, 2019	January 17, 2019	SBPBSC, Faisalabad
36	2 <sup>nd</sup> Biannual Meeting of Regional Focus Group for Agri-Finance	January, 2019	January 29, 2019	SBPBSC, Faisalabad
37	Review Meeting – Indicative Agri-Credit Targets and Achievements	January, 2019	January 29, 2019	SBPBSC, Faisalabad
38	Six on-sites of NFLP	January, 2019	January, 2019	SBPBSC, Faisalabad
39	SME Capacity Building and Awareness Creation Session	February,2019	February 19, 2019	SBPBSC, Faisalabad
40	Seminar on Microfinance Opportunities for Students	February,2019	February 21, 2019	SBPBSC, Faisalabad
41	2 <sup>nd</sup> Biannual Meeting of Regional Focus Group for Islamic Finance	February,2019	February 26, 2019	SBPBSC, Faisalabad
42	Two AFU related on-sites	February,2019	February,2019	SBPBSC, Faisalabad Region
43	Four NFLP related on-sites	February,2019	February,2019	SBPBSC, Faisalabad Region
44	Fundamentals of Islamic Banking Operations (FIBO) - 37	March, 2019	March 11-15, 2019	SBPBSC, Faisalabad
45	Seminar on Islamic Banking	March, 2019	March 13, 2019	UAF, Faisalabad
46	Training Program for Credit/CAD/Risk Officers	March, 2019	March 18-19, 2019	SBPBSC, Faisalabad
47	SMEs Policy Awareness Session	March, 2019	March 21, 2019	Zameer Marriage Hall, Quaidabad, Khushab
48	2 <sup>nd</sup> Biannual Meeting (Video-Con) of Regional Focus Group for SME Finance	March, 2019	March 27, 2019	SBPBSC, Faisalabad

49	SME Banking for Relationship Managers	April, 2019	April 18-19, 2019	SBPBSC, Faisalabad
50	2 <sup>nd</sup> Biannual Meeting (Video-Con) of Regional Focus Group for Housing Finance	April, 2018	April 23, 2019	SBPBSC, Faisalabad
51	SMEs Policy Awareness Session	April, 2018	April 25, 2019	UK marriage hall Toba Tek Singh
52	Review of AAOIFI Shariah Standard	May, 2019	May 06, 2019	SBPBSC, Faisalabad
53	Islamic Banking Awareness Session	April, 2018	June 12, 2019	GCUF, Faisalabad
54	SME Policy Awareness Session	June, 2019	June 19, 2019	Anwar Marquee, Jhang
55	Street Theatre	June, 2019	June 19, 2019	Area Office, Bank Al Falah Limited, Jhang
56	SME Policy Awareness Session	June, 2019	June 21, 2019	Village Rose Restaurant, Opp. MBL, Khushab
57	Street Theatre	June, 2019	June 21, 2019	FINCA Microfinance Bank Limited. Jauharabad
58	38 NFLP related on-sites	June, 2019	June, 2019	Faisalabad Region

#### Other Achievements:

##### ➔NFLP Achievements:

- Sessions Conducted:

1<sup>st</sup> Position at national level in terms of Number of Sessions Conducted

- Number of Accounts opened:

1<sup>st</sup> Position at national level in terms of Number of Accounts Opened

- Beneficiaries Targeted\*:

1<sup>st</sup> Position at national level in terms of Number of Beneficiaries Targeted

##### ➔SAP Achievements:

100% of the target is achieved conducting 200 sessions.

##### ➔Business Plans Coordination:

Business Plan Coordination meetings and correspondence is arranged efficiently by the unit.

##### ➔Complaints:

Around 280 complaints are dealt by incumbent at CFC, AFU.

##### ➔ Legal Cases:

AFU has been handling the legal cases of banking industry as well. A considerable number of sessions have been dealt in this year.