

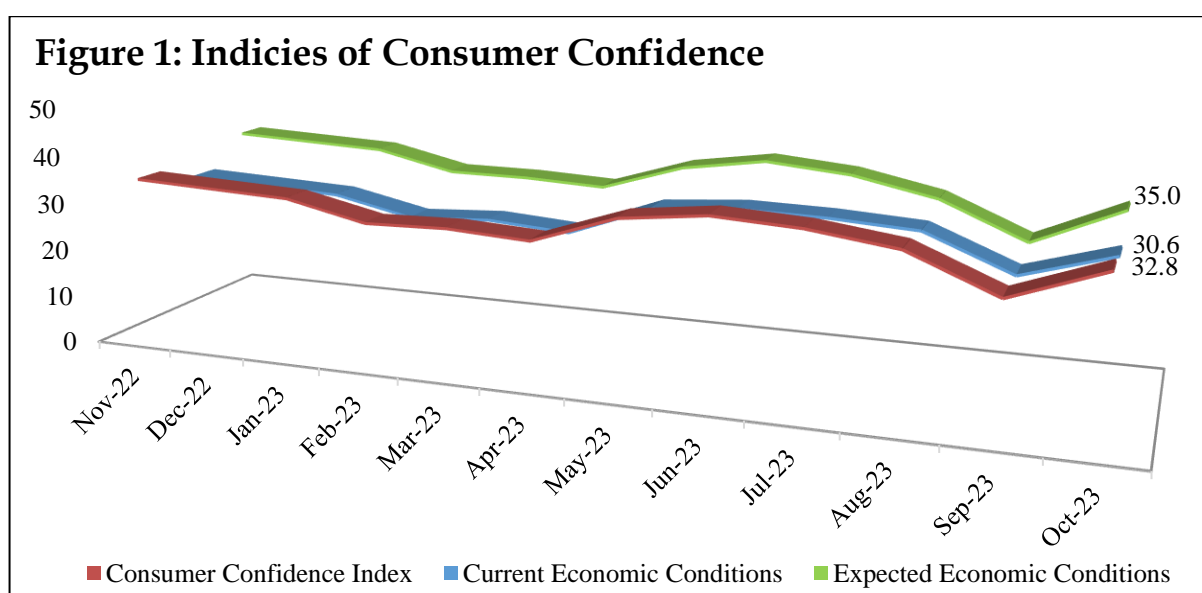
## Consumer Confidence Survey\* - October 2023 (76<sup>th</sup> Wave)

[The current wave of the survey was conducted during October 2 - 7, 2023; with 1,548 households surveyed]

### Overview

The main results of October 2023 survey are summarized below:

- a) Overall Consumer Confidence Index (CCI) improved by 6.6 points to 32.8 in October 2023 over September 2023 (**Figure 1 & Table 1**);
- b) The Current Economic Conditions (CEC) index improved by 5.3 points to 30.6 while the Expected Economic Conditions (EEC) index by 7.8 points to 35.0 in October 2023 over the previous wave (**Table 1**);
- c) The CCI for urban households improved by 7.1 points to 33.5, whereas for rural households it improved by 4.6 points to 30.5 in October 2023 over the previous wave (**Figure 3**);
- d) CCI of fresh households recorded an improvement of 8.0 points to 33.3 in October 2023. For rotating households, it improved by 3.7 point to 31.8 in October 2023 compared with September 2023 (**Figure 3**);
- e) Consumers' Inflation Expectations declined by 4.7 points to 73.3 in October 2023 as compared to the last wave of CCS (Figure 6).



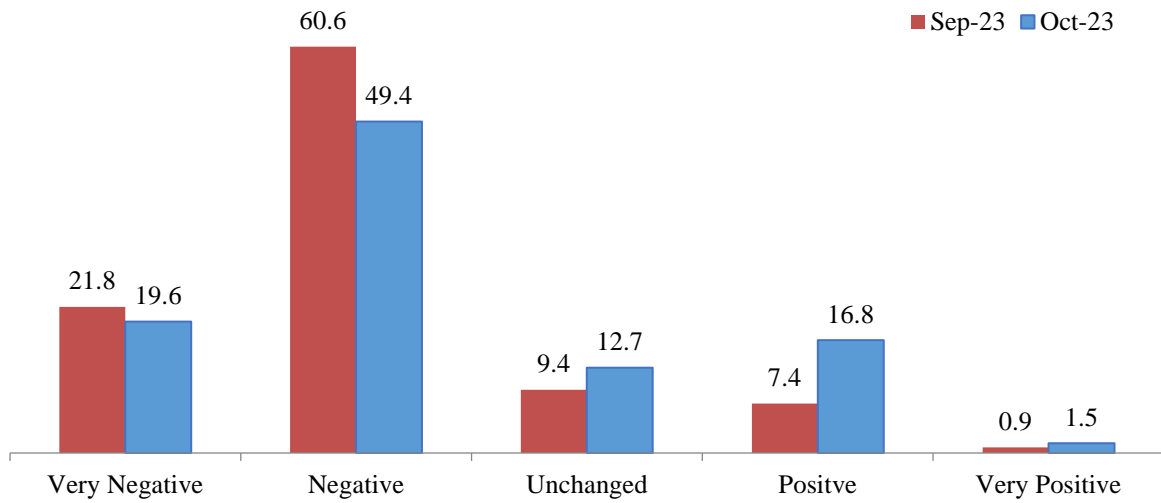
Note: Please see Annexure for the methodology of computation and interpretation of Diffusion Index (DI)

**Table 1: Consumer Indices - Diffusion**

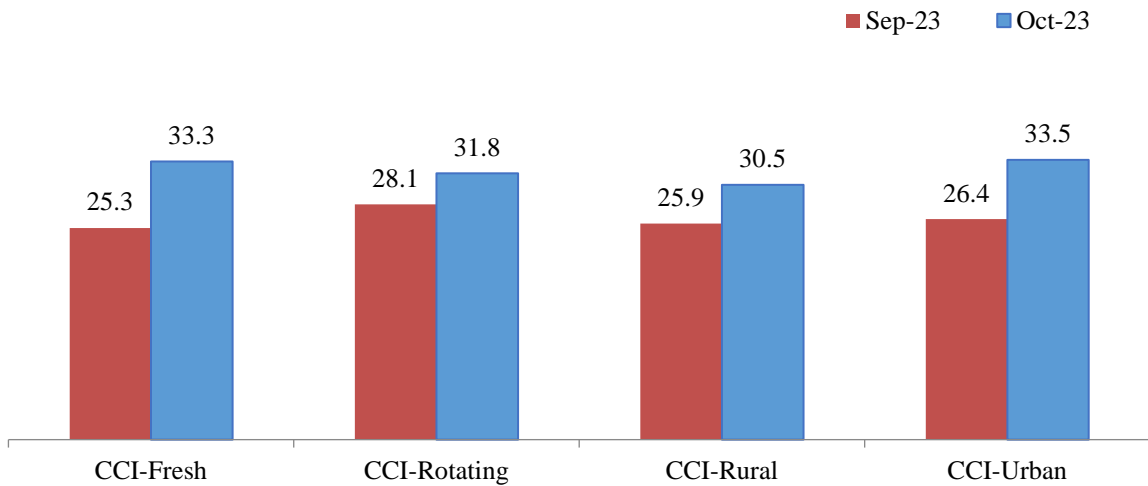
Month	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	% change (Oct-23)
<b>CCI</b>	29.5	29.9	28.9	34.8	36.7	35.8	33.4	26.2	32.8	25.0
<b>CEC</b>	26.5	27.4	26.2	32.5	33.8	33.4	32.4	25.4	30.6	20.7
<b>EEC</b>	32.6	32.5	31.7	37.1	39.6	38.1	34.5	27.1	35.0	28.9

\*Consumer Confidence Survey (CCS) is a stratified random telephonic survey of households across Pakistan. The survey was launched in 2012 with a bi-monthly frequency. From Jan-2023, the frequency of the survey is increased to monthly. This survey is conducted by the State Bank of Pakistan (SBP) and the Institute of Business Administration (IBA), Karachi. The results of these surveys are disseminated for general information only. These are opinions of households and may not be considered either as views of or as an endorsement by SBP.

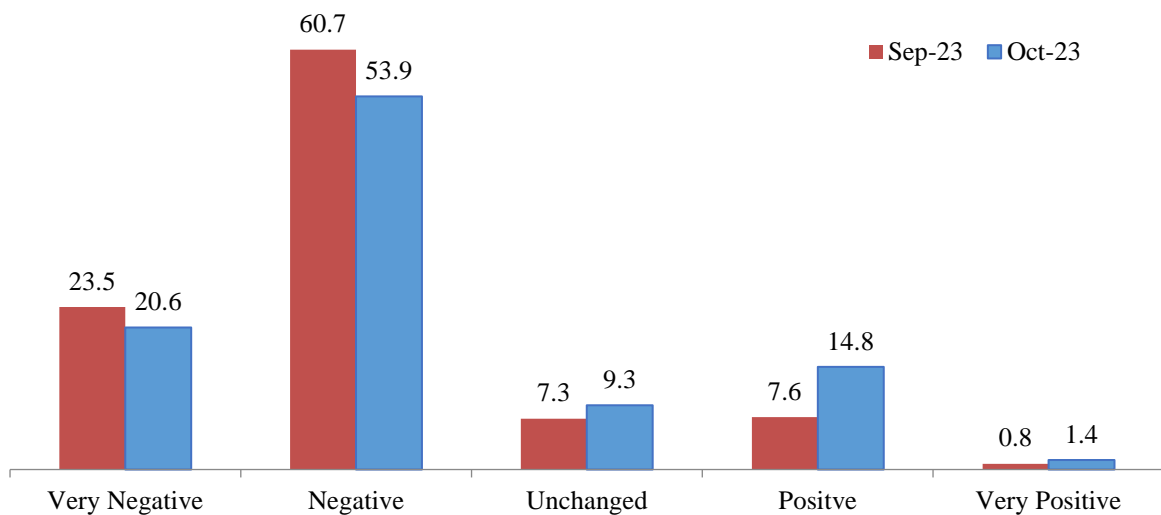
**Figure 2: Overall Consumer Confidence - Distribution of Responses (%)**



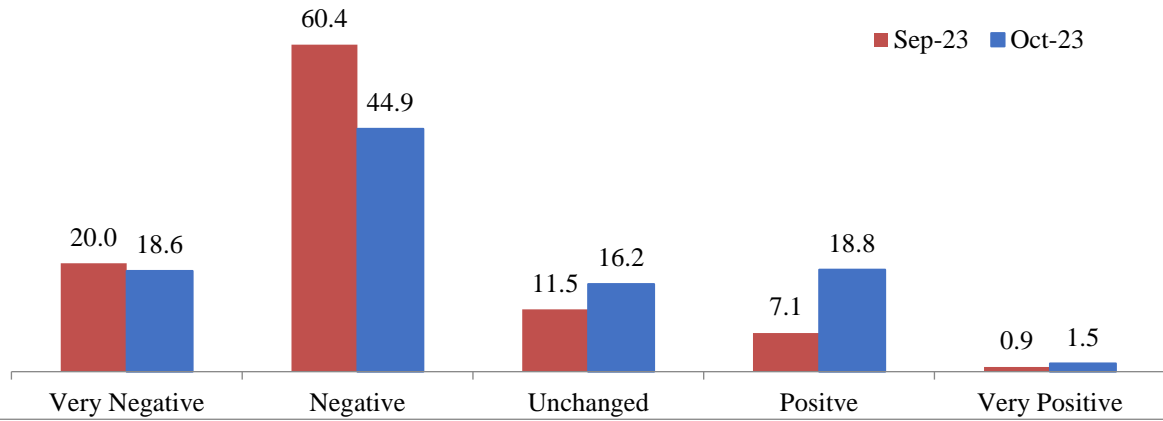
**Figure 3: Decomposition of Consumer Confidence Index**



**Figure 4: Current Economic Conditions - Distribution of Responses (%)**



**Figure 5: Expected Economic Conditions - Distribution of Responses (%)**

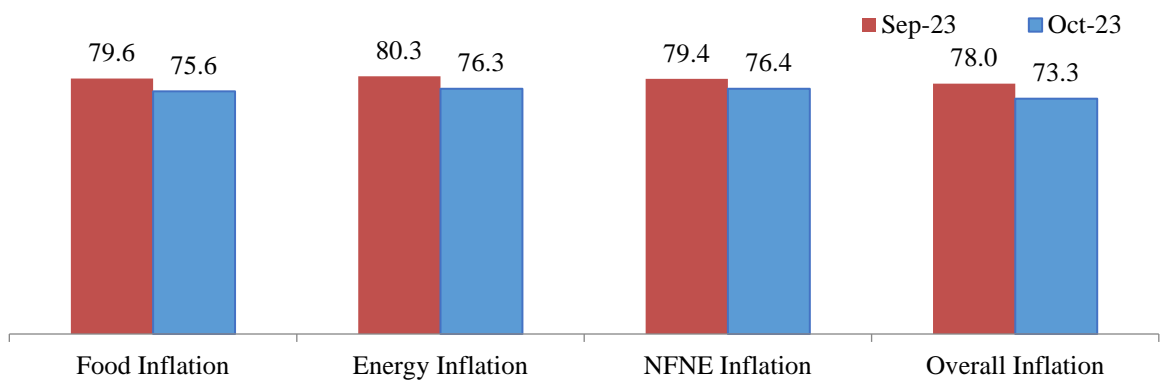


**Table 2: Inflation Expectations by Group**

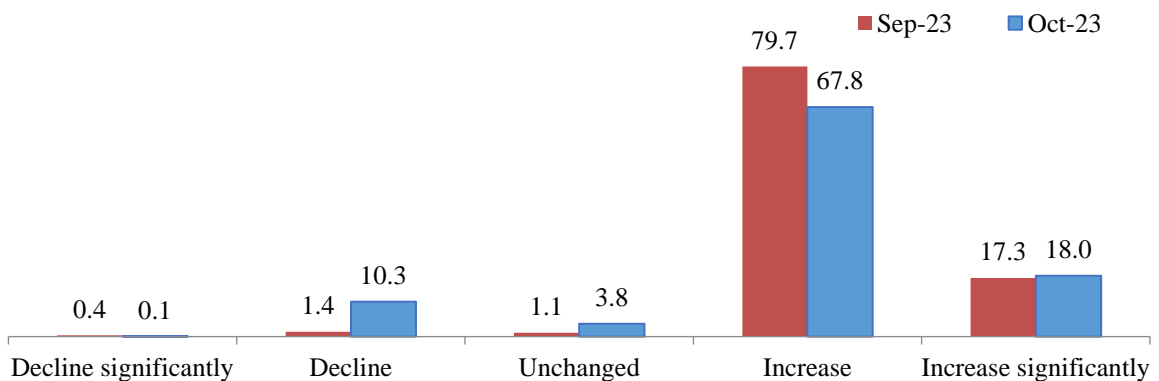
Diffusion Index	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	% change (Oct-23)
<b>Overall</b>	80.2	78.7	77.5	75.1	71.3	73.1	75.2	78.0	73.3	-6.0
<b>Food Inflation</b>	79.9	78.4	77.1	75.2	71.6	72.3	74.9	79.6	75.6	-5.1
<b>Energy Inflation</b>	80.3	78.8	77.7	75.5	72.2	73.0	75.3	80.3	76.3	-5.0
<b>NFNE Inflation</b>	80.3	78.4	77.9	75.1	71.9	72.8	74.9	79.4	76.4	-3.9

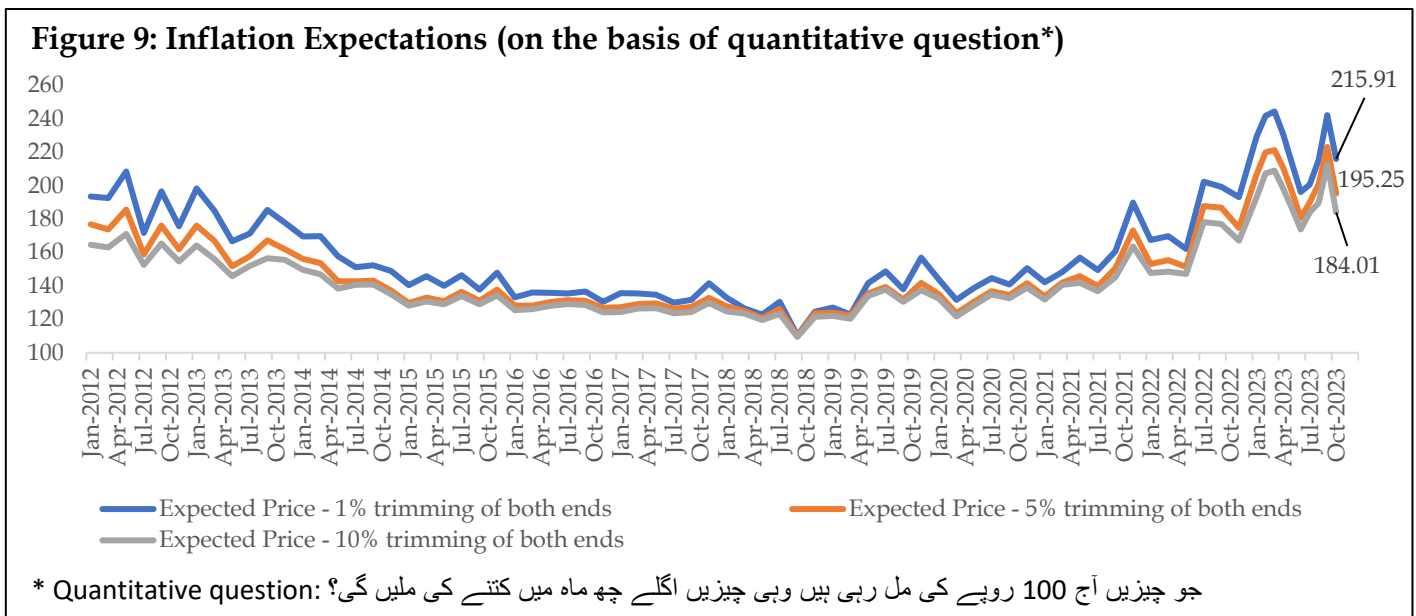
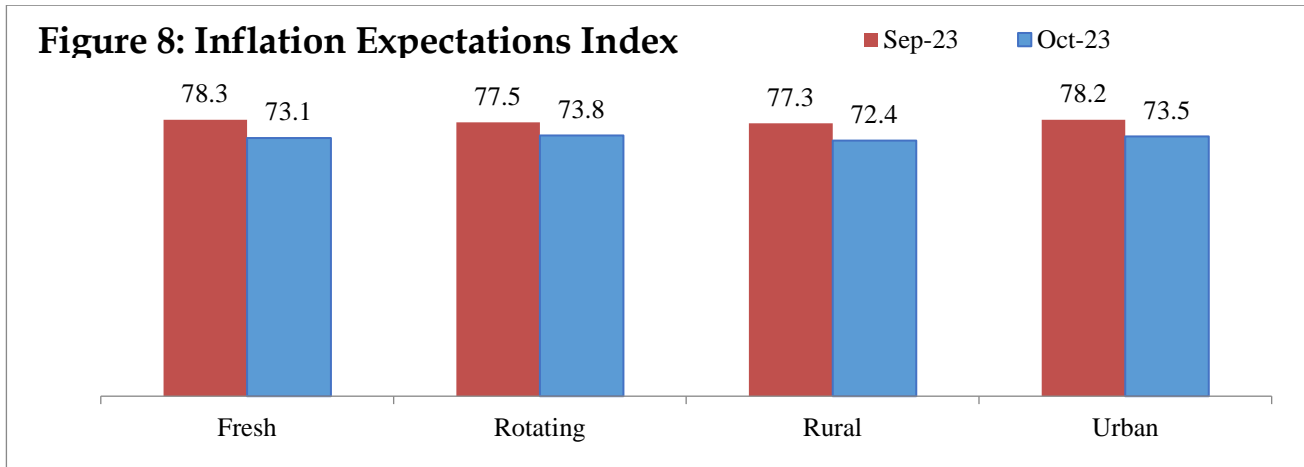
**Figure 6: Inflation Expectations Index**

(Diffusion Index; **DI > 50** implies high inflation views are more than low inflation views)



**Figure 7: Overall Inflation - Distribution of Responses (%)**





**Table 3: Other Highlights**

Diffusion Index	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	% change (Oct-23)
Unemployment in next six months	78.0	78.1	77.2	75.1	71.4	73.4	74.5	77.6	75.4	-2.9
Interest rate in next six months	78.7	77.7	78.1	75.5	71.4	73.5	73.0	76.4	73.9	-3.3
Income a year later	53.0	57.1	56.9	57.7	54.6	55.2	56.1	53.3	51.8	-2.8
Suitability of time in the next six months to purchase durable items	26.0	26.6	25.3	28.8	31.1	31.5	30.8	24.7	28.6	15.6
Suitability of time in the next six months to purchase a vehicle	26.4	27.1	24.7	29.0	30.0	30.5	30.5	24.5	27.3	11.5
Suitability of current time for purchasing a house	24.3	25.5	24.3	29.0	29.1	31.7	32.3	26.2	27.3	4.5
Outlook for better financial conditions of households in next six months	39.9	39.7	38.7	45.8	47.7	46.6	41.2	31.5	42.3	34.1

For detail data of the survey visit SBP website: <https://www.sbp.org.pk/research/CCS-d.asp>

## Annexure: Computation of Diffusion Index

The perceptions of consumers about the economy are presented through four composite indices:

- (i) **Current Economic Conditions (CEC)** index, which is the average of diffusion indices of the following three questions:
  - a) آپ اور آپ کے گھر والوں کے مالی حالات پچھلے چھ ماہ کے مقابلے میں آج کیسے ہیں؟  
How do you assess present financial position of your family compared to the last six months?
  - b) ملک کے عام معاشی حالات پچھلے چھ ماہ کے مقابلے میں آج کیسے ہیں؟  
How do you assess present general economic condition of the country compared to the last six months?
  - c) فرنیچر، فریج، ٹیلیویژن وغیرہ خریدنے کے لئے پچھلے چھ ماہ کے مقابلے میں یہ وقت کیسے ہے؟  
In your opinion, compared to the last 6 months, how do you see the current time for buying durable goods such as furniture, refrigerator, television etc.?
- (ii) **Expected Economic Conditions (EEC)** index; which is the average of diffusion indices of the following three questions:
  - a) آپ کے خیال میں آج سے چھ ماہ بعد آپ اور آپ کے گھر والوں کے مالی حالات کیسے ہوں گے؟  
How do you expect your financial position to change over the next six months from now?
  - b) آج کے مقابلے میں اگلے چھ ماہ کے دوران ملک کے عام معاشی حالات کیسے رہیں گے؟  
How do you expect general economic conditions in the country to develop over the next six months from now?
  - c) آج کے مقابلے میں اگلے چھ ماہ کے دوران بیروزگاری  
What do you think unemployment over the next six months from now?
- (iii) **Consumer Confidence Index (CCI)**; which is the average of CEC and EEC, as above.
- (iv) **Inflation Expectations Index (IEI)**; which is the diffusion index of the following question about prices:  
آج کے مقابلے میں اگلے چھ ماہ کے دوران عام استعمال کی چیزوں کی قیمتیں  
How do you expect that prices in general will develop over the next six months from now?

### Rotating Panel:

The sample of the survey consists of a rotating panel with 33 % of respondents are those households which were surveyed six months earlier, while the remaining 67 % are the fresh. The stratification scheme of the survey is implemented in rotating panel too.

### Index Calculation\*\*

SBP reports results of households, businesses and other perception surveys in the form of Diffusion Index (DI). The Diffusion Index shows the general tendency of respondents about a certain aspect of a particular survey. The questionnaire for this survey offers five types of options to the respondents for each question.

- (i) PP= Increase/improve significantly;
- (ii) P = Increase/improve;
- (iii) E = Unchanged/neutral;
- (iv) N = decline /deteriorate; and
- (v) NN = decline/deteriorate significantly.

On the basis of these five options, the Diffusion Index is computed in the following two steps:

- Step 1: Net Response (NR) is computed as below:  
$$NR = (1.00*PP) + (0.50 \times P) + (-0.50 \times N) + (-1.00*NN).$$
- Step 2: Diffusion Index (DI) is computed as follows:  
$$DI = (100 + NR) / 2$$

Where DI ranges from 0 to 100; interpretation of which is as follows:

- DI > 50 indicates that Positive views are more than Negative views;  
DI = 50 indicates that Positive views and Negative views are equal;  
DI < 50 indicates that Positive views are less than the Negative views.

**NOTE:** “Don’t Know” responses have been excluded in compilation and analysis of this report.

\*\*For references see:

- 1) OECD (2003); Business Tendency Surveys A Handbook; Statistics Directorate, OECD; <https://www.oecd.org/std/leading-indicators/31837055.pdf>
- 2) European Commission (March 2016); The joint harmonised EU programme of business and consumer surveys: User Guide; [https://ec.europa.eu/economy\\_finance/db\\_indicators/surveys/documents/bcs\\_user\\_guide\\_en.pdf](https://ec.europa.eu/economy_finance/db_indicators/surveys/documents/bcs_user_guide_en.pdf)