

SUMMARY

Table 1(a): Quarterly Export of Goods and Services

(Million USD)

Items	Quarter 4	
	FY12	FY11
I. Export Receipts (Banks)	6,187	7,243
II. Freight on Export	117	172
III. Other Export Unaccounted by Banks	222	333
Land borne Export	256	31
Export of Samples	2	3
Outstanding Export Bills	-33	302
Refund & Rebate	-3	-2
(A) Export General Merchandise (I-II+III)	6,292	7,404
(B) Other Exports Under BPM5	71	60
(C) Export of Goods (A+B)	6,362	7,464
(D) Export of Services	1,183	1,332
(E) Export of Goods & Services (C+D)	7,545	8,796

Table 1(b): Key Indicators of Quarterly Export of Goods & Services

Period	Goods			Services		
	Amount in Million USD	Share Percent	Growth Percent	Amount Million USD	Share Percent	Growth Percent
Q4FY11	7,464	84.86	10.09	1,332	15.14	18.82
Q1FY12	6,149	83.79	-17.62	1,190	16.21	-10.66
Q2FY12	5,923	80.92	-3.68	1,397	19.08	17.39
Q3FY12	6,262	84.14	5.72	1,180	15.86	-15.53
Q4FY12	6,362	84.32	1.60	1,183	15.68	0.25

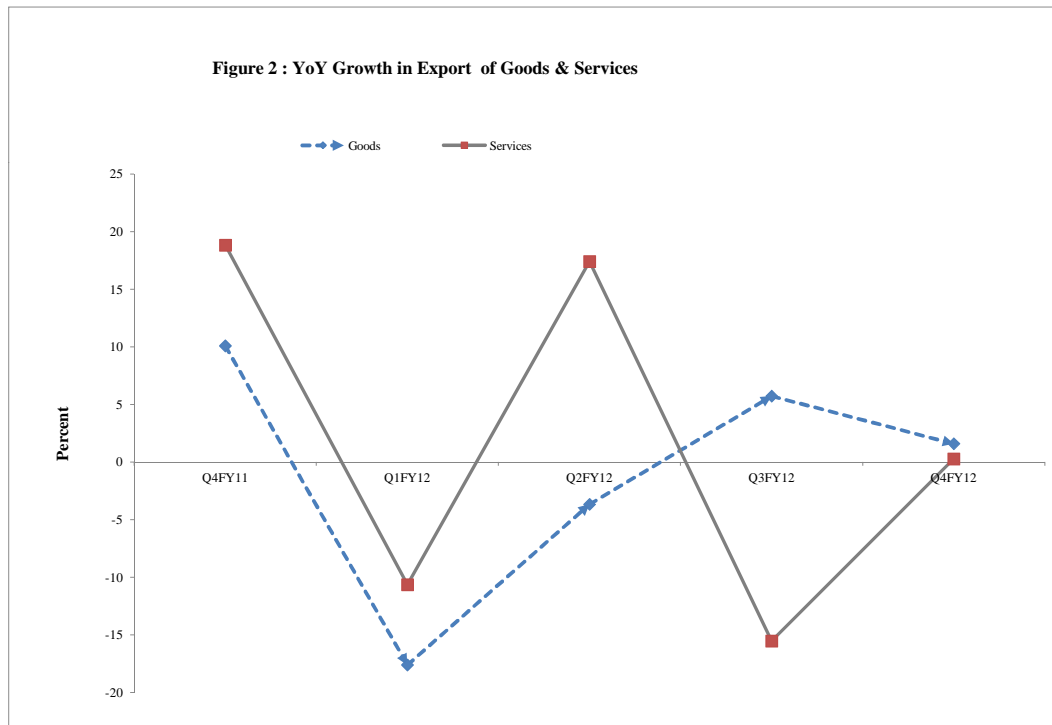
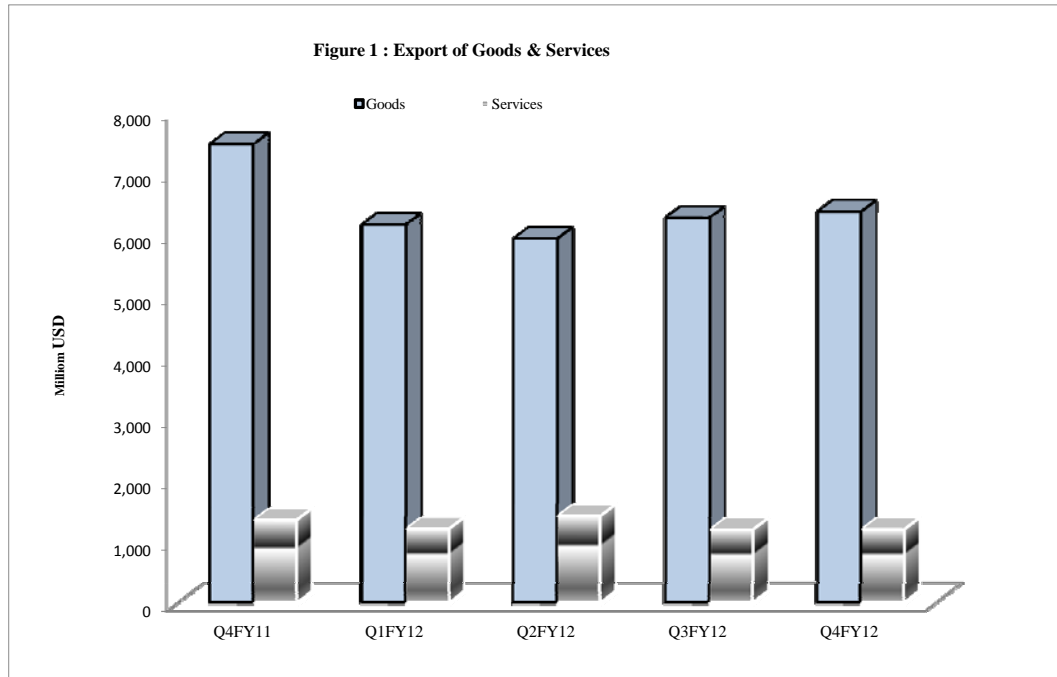


Table 2: Quarterly Export by Major Groups of Goods and Services

(Amount in Million)

Goods/ Services	Quarter 4			YoY Growth (percent)
	FY12	FY12	FY11	
	Pak Rs.	USD		
Goods				
I. Export Receipts (Banks)	569,004	6,187	7,243	-14.6
Cotton	120,014	1,306	1,460	-10.6
Other Made-up Textile Articles; Sets, Worn Clothin	76,361	830	916	-9.4
Cereals	50,743	552	868	-36.4
Articles of Apparel & Clothing Accessories Knit/Cr	47,454	516	722	-28.6
Articles of Apparel/Clothing Acces not Knited /Cro	33,330	362	316	14.6
Mineral Fuels, Oils and Their Distillation Product	19,283	210	498	-57.9
Salt, Sulfur, Earth's and Stones, Lime and Stone	17,767	193	172	12.0
Plastics and Articles thereof	13,452	146	150	-2.6
Man-Made Staple Fibers	13,410	146	184	-20.8
Articles of Leather, Travel Goods and Handbags etc	12,877	140	153	-8.6
Raw Hides, Skins and Leather other than Fur skins	12,739	138	152	-8.9
Beverages, Spirits and Vinegar	9,910	108	102	5.9
Toys, Games and Sports Requisites; Parts & Acces.	9,071	99	95	3.6
Pearls, Stones, Precious Metals, Imitation Jewelry	7,263	80	50	58.6
Optical, Photographic, Measuring and Medical Inst.	7,258	79	82	-3.9
Other Vegetable Saps and Extracts; Lac,Gums,Resins	6,672	72	18	301.7
Nuclear Reactors, Boilers, Machinery and Appliance	6,616	72	53	36.5
Iron and Steel	6,549	71	78	-8.6
All Others	98,235	1,068	1,172	-8.9
II. Freight on Export	10,786	117	172	-31.7
III. Other Export Unaccounted by Banks	20,438	222	333	-33.5
(A) Export General Merchandise (I-II+III)	578,656	6,292	7,404	-15.0
(B) Other Exports Under BPM5	6,494	71	60	18.6
(C) Export of Goods (A+B)	585,149	6,362	7,464	-14.8
Services				
Transportation	33,514	369	458	-19.5
Travel	7,698	84	99	-15.2
Communication Services	5,092	55	49	13.0
Construction Services	565	6	2	190.9
Insurance Services	2,264	25	14	72.4
Financial Services	1,190	13	24	-45.2
Computer & Information Services	5,832	63	55	15.6
Royalties & License fees	199	2	2	2.4
Other Business Services	15,903	173	190	-9.0
Personal, cultural & recreational Services	95	1	0	691.9
Government Services	36,237	392	439	-10.7
(D) Export of Services	108,588	1,183	1,332	-11.2
Total Export of Goods & Services (C+D)	693,738	7,545	8,796	-14.2

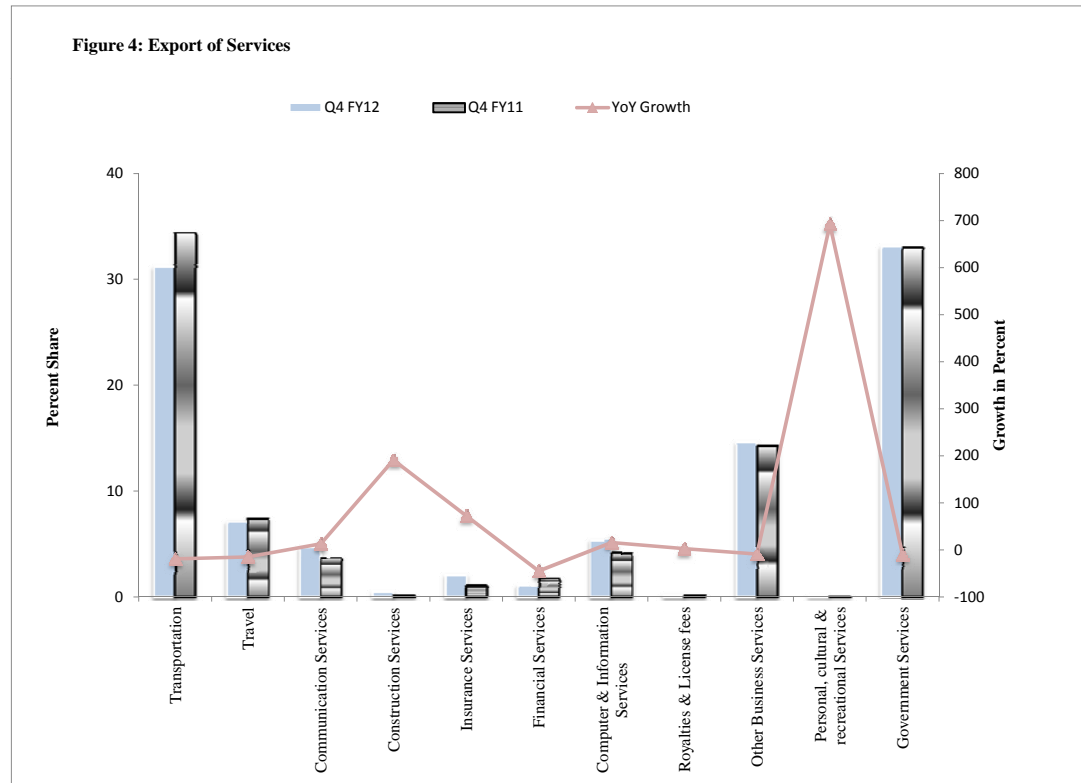
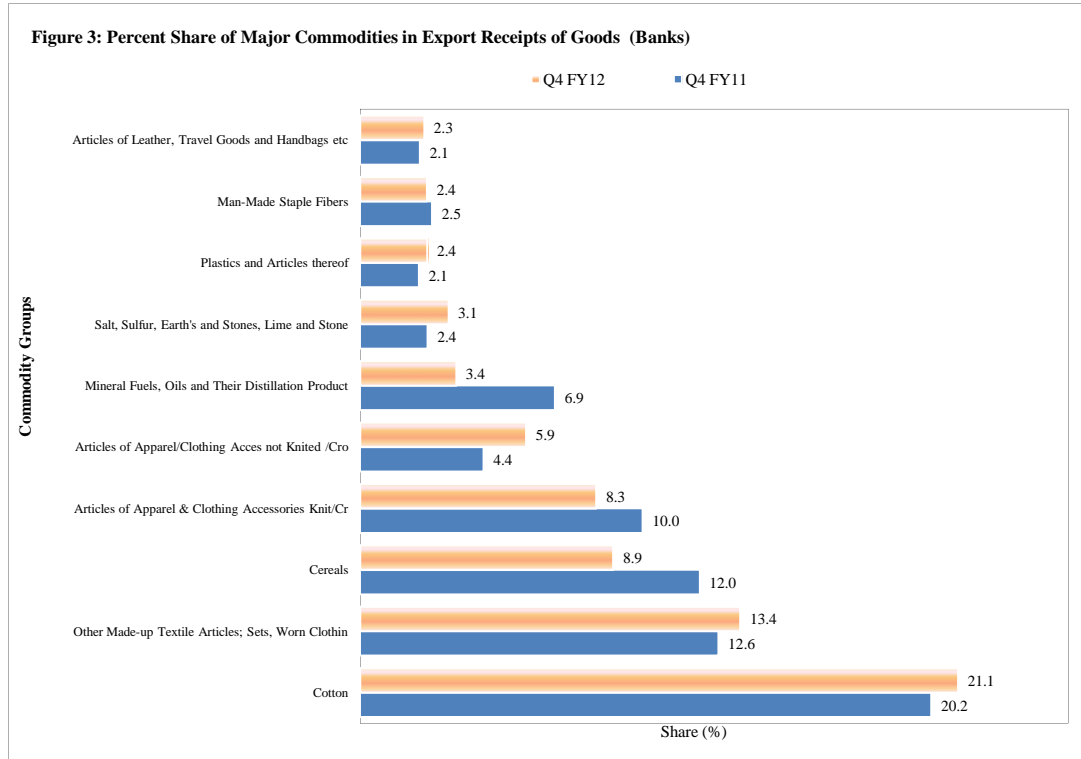
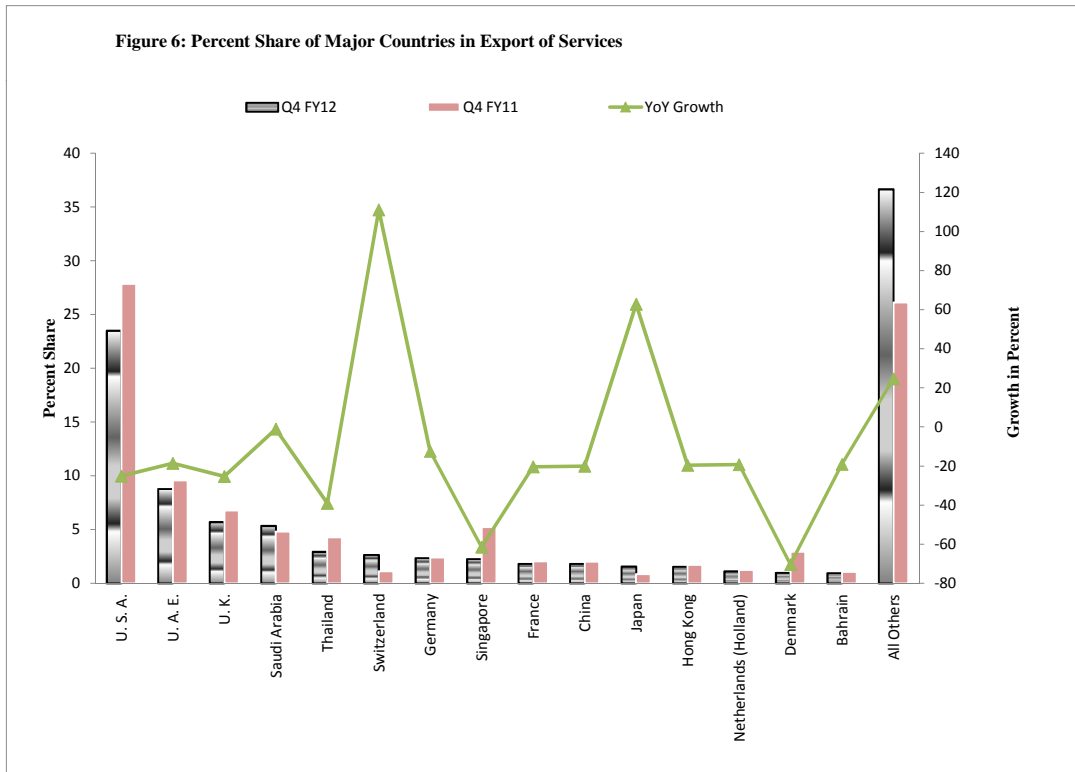
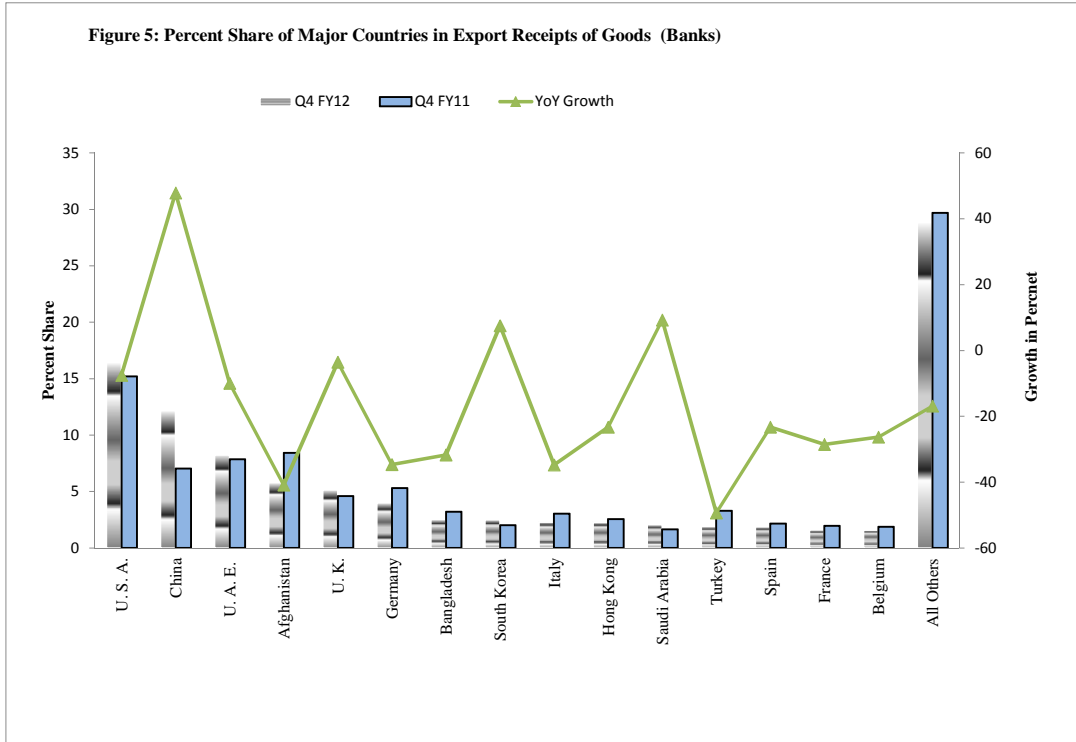


Table 3 : Quarterly Export of Goods and Services by Major Countries

(Amount in Million)

Goods/ Services	Quarter 4			YoY Growth (percent)
	FY12	FY12	FY11	
	Pak Rs.	USD		
Goods				
I. Export Receipts (Banks)	569,004	6,187	7,243	-14.6
U. S. A.	93,823	1,019	1,102	-7.5
China	69,474	755	511	47.9
U. A. E.	47,142	513	570	-9.9
Afghanistan	33,283	361	611	-40.8
U. K.	29,563	321	333	-3.5
Germany	23,147	252	385	-34.6
Bangladesh	14,608	159	233	-31.7
South Korea	14,437	157	146	7.5
Italy	13,195	144	220	-34.8
Hong Kong	13,140	143	186	-23.3
Saudi Arabia	12,035	131	120	9.2
Turkey	11,152	121	240	-49.3
Spain	11,036	120	156	-23.3
France	9,446	103	143	-28.5
Belgium	9,247	100	136	-26.3
All Others	164,275	1,787	2,150	-16.9
II. Freight on Export	10,786	117	172	-31.7
III. Other Export Unaccounted by Banks	20,438	222	333	-33.5
(A) Export General Merchandise (I-I+III)	578,656	6,292	7,404	-15.0
(B) Other Imports Under BPM5	6,494	71	60	18.6
(C) Export of Goods (A+B)	585,149	6,362	7,464	-14.8
Services				
U. S. A.	25,519	278	371	-25.1
U. A. E.	9,539	104	128	-18.6
U. K.	6,176	68	90	-25.3
Saudi Arabia	5,772	63	64	-1.1
Thailand	3,174	35	57	-39.1
Switzerland	2,868	31	15	111.1
Germany	2,553	28	32	-12.4
Singapore	2,453	27	69	-61.4
France	1,965	22	27	-20.4
China	1,983	22	27	-20.1
Japan	1,686	18	11	62.8
Hong Kong	1,673	18	23	-19.6
Netherlands (Holland)	1,216	13	16	-19.3
Denmark	1,061	12	39	-70.3
Bahrain	1,023	11	14	-19.1
All Others	39,926	434	348	24.6
(D) Export of Services	108,588	1,183	1,332	-11.2
(E) Export of Goods & Services (C+D)	693,738	7,545	8,796	-14.2



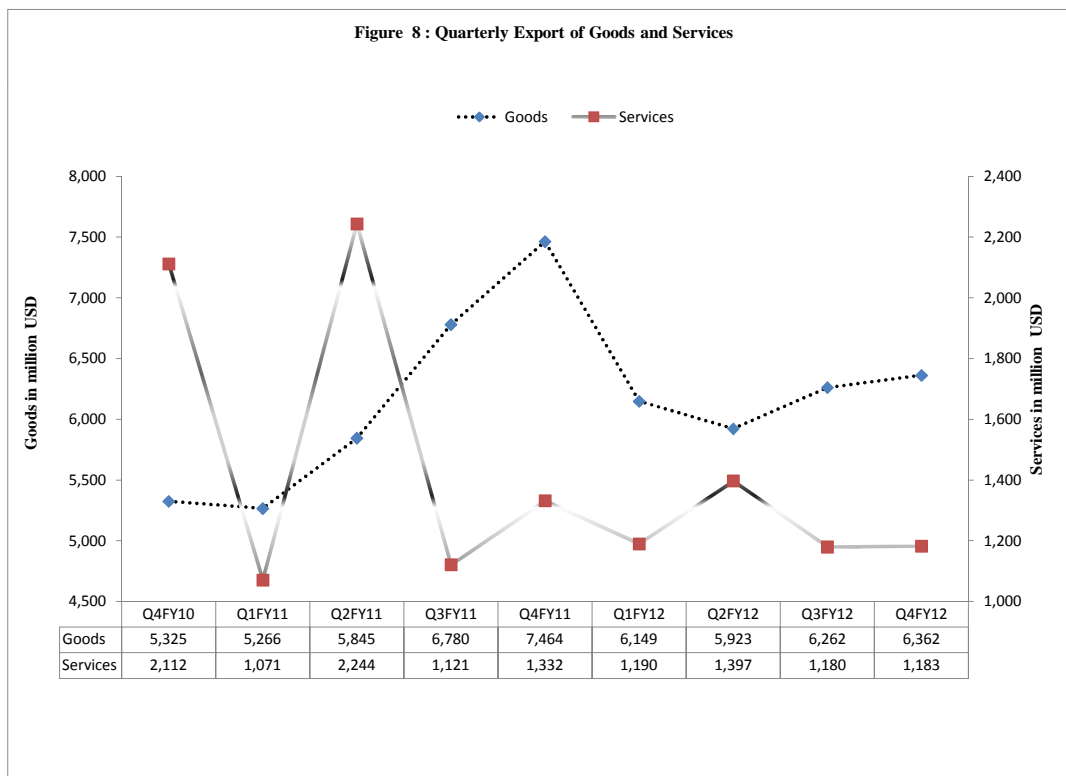
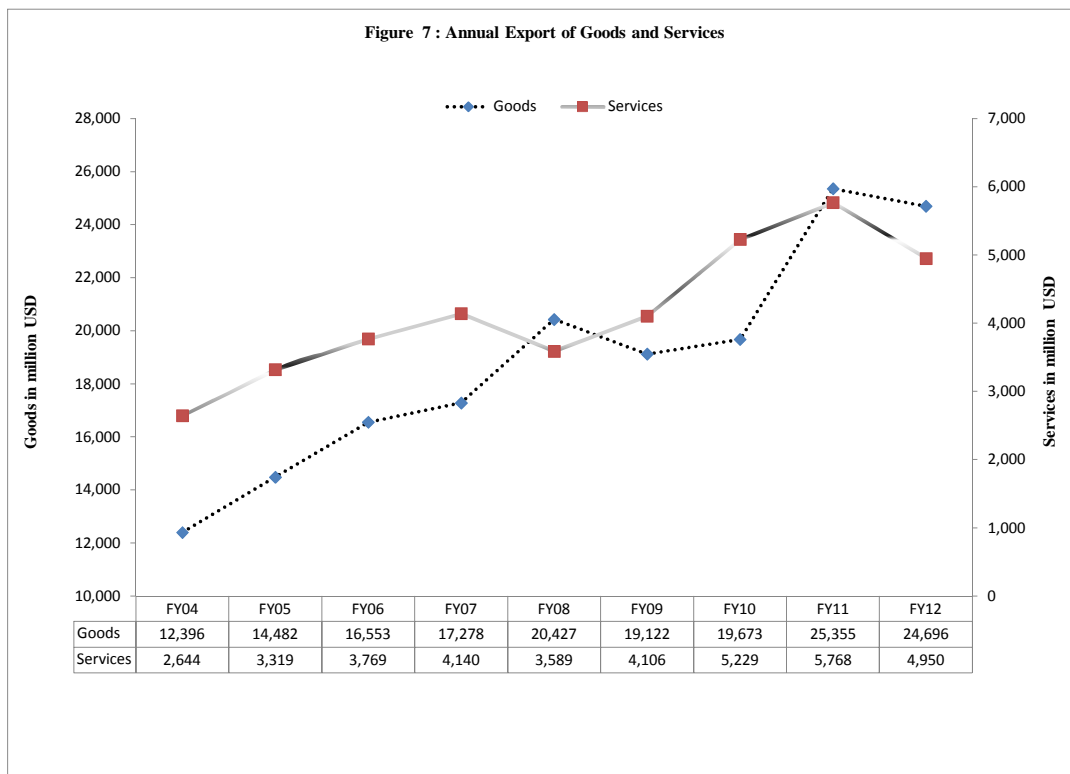


Table 4: Annual, Quarterly & Monthly Export of Goods **

(Million USD)

Period	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	FY12
Annual	12,396	14,482	16,553	17,278	20,427	19,122	19,673	25,355	24,696
Growth (%)	13.8	16.8	14.3	4.4	18.2	-6.4	2.9	28.9	-2.6
Quarter-wise									
Quarter-I	3,014	3,393	3,867	4,191	4,607	5,712	4,635	5,266	6,149
	(24)	(23)	(23)	(24)	(23)	(30)	(24)	(21)	(25)
Quarter-II	3,055	3,553	4,030	4,202	4,696	4,380	4,681	5,845	5,923
	(25)	(25)	(24)	(24)	(23)	(23)	(24)	(23)	(24)
Quarter-III	3,106	3,751	4,126	4,142	5,163	4,231	5,032	6,780	6,262
	(25)	(26)	(25)	(24)	(25)	(22)	(26)	(27)	(25)
Quarter-IV	3,221	3,785	4,530	4,743	5,961	4,799	5,325	7,464	6,362
	(26)	(26)	(27)	(27)	(29)	(25)	(27)	(29)	(26)
Month-wise									
July	989	1,081	1,170	1,357	1,520	1,980	1,559	1,653	2,138
	(8)	(7)	(7)	(8)	(7)	(10)	(8)	(7)	(9)
August	941	1,118	1,367	1,418	1,577	1,774	1,470	1,818	2,118
	(8)	(8)	(8)	(8)	(8)	(9)	(7)	(7)	(9)
September	1,084	1,194	1,330	1,416	1,510	1,958	1,606	1,795	1,893
	(9)	(8)	(8)	(8)	(7)	(10)	(8)	(7)	(8)
October	1,031	1,123	1,329	1,268	1,627	1,365	1,633	1,840	1,970
	(8)	(8)	(8)	(7)	(8)	(7)	(8)	(7)	(8)
November	885	1,119	1,219	1,425	1,544	1,576	1,431	1,930	1,899
	(7)	(8)	(7)	(8)	(8)	(8)	(7)	(8)	(8)
December	1,139	1,311	1,482	1,509	1,525	1,439	1,617	2,075	2,054
	(9)	(9)	(9)	(9)	(7)	(8)	(8)	(8)	(8)
January	1,129	1,139	1,269	1,185	1,658	1,280	1,634	2,038	1,973
	(9)	(8)	(8)	(7)	(8)	(7)	(8)	(8)	(8)
February	893	1,167	1,304	1,388	1,645	1,500	1,543	2,258	2,150
	(7)	(8)	(8)	(8)	(8)	(8)	(8)	(9)	(9)
March	1,084	1,445	1,553	1,569	1,860	1,451	1,855	2,484	2,139
	(9)	(10)	(9)	(9)	(9)	(8)	(9)	(10)	(9)
April	1,113	1,224	1,461	1,498	1,936	1,496	1,819	2,568	2,136
	(9)	(8)	(9)	(9)	(9)	(8)	(9)	(10)	(9)
May	982	1,183	1,536	1,613	2,016	1,496	1,716	2,236	2,177
	(8)	(8)	(9)	(9)	(10)	(8)	(9)	(9)	(9)
June	1,126	1,378	1,533	1,632	2,009	1,807	1,790	2,660	2,049
	(9)	(10)	(9)	(9)	(10)	(9)	(9)	(10)	(8)

Notes: 1. Figures in parentheses are percentage to annual export of goods of the respective years

2. Due to rounding off separate items, totals may show minor differences

** The data before FY05 is export of general merchandise and onward is export of goods as per Balance of Payments Manual 5 (BPM 5).

Table 5: Annual, Quarterly & Monthly Export of Services

(Million USD)

Period	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	FY12
Annual	2,644	3,319	3,769	4,140	3,589	4,106	5,229	5,768	4,950
Growth (%)	-5.5	25.5	13.6	9.8	-13.3	14.4	27.4	10.3	-14.2
Quarter-wise									
Quarter-I	849	865	1,076	646	617	1,133	881	1,071	1,190
	(32)	(26)	(29)	(16)	(17)	(28)	(17)	(19)	(24)
Quarter-II	723	812	960	1,127	783	941	1,070	2,244	1,397
	(27)	(24)	(25)	(27)	(22)	(23)	(20)	(39)	(28)
Quarter-III	629	788	689	1,000	996	777	1,166	1,121	1,180
	(24)	(24)	(18)	(24)	(28)	(19)	(22)	(19)	(24)
Quarter-IV	443	854	1,044	1,367	1,193	1,255	2,112	1,332	1,183
	(17)	(26)	(28)	(33)	(33)	(31)	(40)	(23)	(24)
Month-wise									
July	409	269	342	203	214	261	273	316	354
	(15)	(8)	(9)	(5)	(6)	(6)	(5)	(5)	(7)
August	144	185	201	227	215	203	324	357	417
	(5)	(6)	(5)	(5)	(6)	(5)	(6)	(6)	(8)
September	296	411	533	216	188	669	284	398	419
	(11)	(12)	(14)	(5)	(5)	(16)	(5)	(7)	(8)
October	171	223	198	384	225	328	364	420	481
	(6)	(7)	(5)	(9)	(6)	(8)	(7)	(7)	(10)
November	187	161	201	485	244	250	335	547	403
	(7)	(5)	(5)	(12)	(7)	(6)	(6)	(9)	(8)
December	365	428	561	258	314	363	371	1,277	513
	(14)	(13)	(15)	(6)	(9)	(9)	(7)	(22)	(10)
January	141	168	198	511	202	349	248	354	320
	(5)	(5)	(5)	(12)	(6)	(8)	(5)	(6)	(6)
February	149	273	220	255	484	198	628	375	419
	(6)	(8)	(6)	(6)	(13)	(5)	(12)	(7)	(8)
March	339	347	271	234	310	230	290	392	441
	(13)	(10)	(7)	(6)	(9)	(6)	(6)	(7)	(9)
April	156	415	396	286	288	275	623	481	426
	(6)	(13)	(11)	(7)	(8)	(7)	(12)	(8)	(9)
May	146	199	223	274	237	682	1,088	411	339
	(6)	(6)	(6)	(7)	(7)	(17)	(21)	(7)	(7)
June	141	240	425	807	668	298	401	440	418
	(5)	(7)	(11)	(19)	(19)	(7)	(8)	(8)	(8)

Notes: 1. Figures in parentheses are percentage to annual export of services of the respective years

2. Due to rounding off separate items, totals may show minor differences