|   | July           | July         |            |
|---|----------------|--------------|------------|
| HS CODE - COMMODITY   | 2012           | 2011         | Difference |
|   | <u> </u>       | nousand US   | \$         |
| (A) Total Export Receipts (Scheduled Banks)   | 1,983,455      | 2,235,127    | -251,672   |
| 01-Live Animals and Animals Products  | 46,377         | 37,651       | 8,726      |
| 01-Live Animals   | 1,098          | 953          | 145        |
| 02-Meat and Edible Meat Offal   | 22,355         | 17,038       | 5,317      |
| 03-Fish and Crustaceans   | 16,928         | 13,841       | 3,087      |
| 04-Dairy, Eggs, Honey and Edible Products   | 2,571          | 2,557        | 14         |
| 05-Products of Animal origin NES  | 3,424          | 3,262        | 162        |
| 02-Vegetable Products   | 212,390        | 306,695      | -94,305    |
| 06-Live Trees and other Plants  | 112            | 356          | -244       |
| 07 <b>-</b> Edible Vegetables   | 10,381         | 9,984        | 397        |
| 08-Edible Fruits and Nuts   | 22,107         | 28,098       |            |
| 09-Coffee, Tea, Mate and Spices   | 4,466          | 3,667        |            |
| 10 <b>-</b> Cereals   | 138,685        | 240,234      |            |
| 11-Products of Milling Industry   | 3,560          | 12,231       |            |
| 12-Oil Seeds and Oleaginous Fruit   | 10,639         | 5,146        | *          |
| 13-Other Vegetable Saps and Extracts; Lac, Gums, Resins   | 21,967         | 6,532        |            |
| 14-Vegetable Planting Materials   | 473            | 448          |            |
| 03-Animal or Vegetable Fats, Oils and Waxes   | 15,632         | 14,122       | ,          |
| 15-Animal or Vegetable Fats, Oils & Cleavage Products   | 15,632         | 14,122       |            |
| 04-Prepared Foodstuffs; Beverages, Spirits, Vinegar and Tobacco   | 89,546         | 59,676       | 29,870     |
| 16-Preparation of Meat, Fish and Crustaceans etc.   | 7,098          | 7,519        | -421       |
| 17-Sugars and Sugar Confectionery   | 19,662         | 4,306        | 15,356     |
| 18-Cocoa and Cocoa Preparations   | 0              | 15           | -15        |
| 19-Preparation of Cereals, Flour and Starch etc.  | 10,647         | 4,314        | 6,333      |
| 20-Preparation of Vegetables, Fruits and Nuts etc.  | 5,932          | 7,458        |            |
| 21-Miscellaneous Edible Preparations  | 2,595          | 1,517        |            |
| 22 <b>-</b> Beverages, Spirits and Vinegar  | 31,218         | 30,260       |            |
| 23-Residues from Food Industries, Animal Fodder   | 9,319          | 3,177        |            |
| 24-Tobacco and Manufactured Tobacco Substitutes   | 3,074          | 1,111        |            |
| 05-Mineral Products   | 117,201        | 219,168      | ,          |
| 25-Salt, Sulfur, Earth's and Stones, Lime and Stone   | 65,253         | 55,635       |            |
| 26-Ores Slag and Ash  | 13,160         | 9,000        |            |
| 27-Mineral Fuels, Oils and Their Distillation Product   | 38,788         | 154,532      |            |
| 06-Products of Chemical or Allied Industries  | 43,275         | 40,688       | 2,587      |
| 28-Organic or Inorganic Compounds of Precious Metals  | 3,572          | 3,181        |            |
| 29-Organic Chemicals  | 8,446          | 9,461        |            |
| 30-Pharmaceutical Products  | 13,003         | 9,763        |            |
| 31-Fertilizers  | 0              | 39           |            |
| 32-Tanning or Dyeing Extracts   | 6,129          | 4,363        |            |
| 33-Oils & Resinoids, Perfumery or Toilet Preparation<br>34-Soap, Org. Surface-Active agents, Washing Products | 2,295<br>1,884 | 2,249        |            |
| 35-Albuminoidal Substances; Starches, Glues, Enzymes  | 1,307          | 1,625<br>835 |            |
| 36-Explosives, Pyrotechnic Products and Matches etc.  | 2,696          | 2,168        |            |
| 37-Photographic or Cinematographic Goods  | 101            | 2,100        |            |
| 38-Miscellaneous Chemical Products  | 3,842          | 6,998        |            |
| 07-Plastics and Articles thereof; Rubber and Articles thereof   | 45,495         | 54,557       |            |
| 39-Plastics and Articles thereof  | 39,841         | 44,630       | ,          |
| Tradico and Princico dictout  | 37,041         | 77,030       | -4,709     |

| HS CODE - COMMODITY   | July            |                 |            |
|---|-----------------|-----------------|------------|
|   | 2012            | 2011            | Difference |
|   | 7               | Thousand US     | \$         |
| 40-Rubbers and Articles thereof   | 5,654           | 9,927           | -4,273     |
| 08-Raw Hide and Skins, Leather, Fur skins and Articles thereof  | 94,390          | 101,989         | -7,599     |
| 41-Raw Hides, Skins and Leather other than Fur skins  | 46,984          | 48,515          | -1,531     |
| 42-Articles of Leather, Travel Goods and Handbags etc   | 47,346          | 53,427          | -6,081     |
| 43-Furskins and Artificial Fur, Manufactures thereof  | 60              | 47              | 13         |
| 09-Wood and Articles of Wood  | 3,834           | 4,605           | -771       |
| 44-Wood and Articles of Wood; Wood Charcoal   | 3,684           | 4,341           |            |
| 45-Cork and Articles of Cork  | 7               | 264             |            |
| 46-Manufactured of Straw, Basketware and Wickerwork   | 143             | 264             |            |
| 10-Pulp of Wood or of other Fibrous Cellulosic Material   | 4,215           | 6,187           | ,          |
| 47-Pulp of Wood or other Fibrous Cellulosic Materials   | 57              | 26              |            |
| 48-Paper and Paperboard, Articles of Paper Pulp 49-Books, Newspapers & Products of Printing Industry          | 3,854<br>303    | 5,634<br>527    | *          |
| 11-Textiles and Textile Articles  | 1,093,346       | 1,201,874       |            |
| 50-Silk   | , ,             |                 |            |
| 51-Wool, Fine or Coarse Animal Hair, Horsehair Yarn   | 3,151<br>1,275  | 4,287<br>904    | ,          |
| 52-Cotton   | 416,741         | 418,194         |            |
| 53-Other Vegetable Textile Fibres; Paper Yarn etc.  | 2,801           | 2,055           |            |
| 54-Man-Made Filaments   | 3,486           | 6,909           | -3,423     |
| 55-Man-Made Staple Fibers   | 44,607          | 71,897          | -27,290    |
| 56-Wadding, Felt and Nonwovens, Special Yarn, Twine   | 653             | 3,089           |            |
| 57-Carpets and other Textile Floor Coverings  | 9,346           | 12,384          |            |
| 58-Special Woven Fabrics, Tufted Textiles Fabrics, Lace 59-Impregnated, Coated, Covered or Lamented Tex. Fab. | 11,817<br>4,466 | 25,549<br>4,136 |            |
| 60 <b>-</b> Knitted or Crocheted Fabrics  | 4,400           | 7,944           |            |
| 61-Articles of Apparel & Clothing Accessories Knit/Cr   | 181,127         | 237,204         |            |
| 62-Articles of Apparel/Clothing Acces not Knited /Cro   | 135,450         | 107,494         | 27,956     |
| 63-Other Made-up Textile Articles; Sets, Worn Clothin   | 274,374         | 299,828         | -25,454    |
| 12-Footwear, Headgear, Umbrellas, Walking Sticks etc.   | 6,919           | 9,456           | -2,537     |
| 64-Footwear, Gaiters & the Like; Parts of such Articl   | 6,892           | 9,223           | -2,331     |
| 65-Headgear and other Parts thereof   | 14              | 163             | -149       |
| 66-Umbrellas, Walking-Sticks, hips Riding-Crops,Parts   | 2               | 70              |            |
| 67-Prep Feathers, Human Hair/Artcls, Artific Flowers  | 12              | C               |            |
| 13-Articles of Stone, Plaster, Cement, Asbestos, Mica or similar<br>Materials                                 | 6,383           | 8,651           | -2,268     |
| 68-Articles of Stone, Plaster, Cement, Mica etc.  | 3,849           | 5,389           | -1,540     |
| 69-Ceramic Products   | 1,930           | 1,819           |            |
| 70-Glass and Glassware  | 604             | 1,443           | -839       |
| 14-Natural or Cultured Pearls, Precious or Semi Precious Stones,<br>Metals                                    | 57,744          | 2,066           | 55,678     |
| 71-Pearls, Stones, Precious Metals, Imitation Jewelry   | 57,744          | 2,066           | 55,678     |
| 15-Base Metals and Articles or Base Metal   | 56,881          | 64,847          | -7,966     |
| 72-Iron and Steel   | 8,176           | 27,197          | -19,021    |
| 73-Articles of Iron or Steel  | 25,493          | 18,889          |            |
| 74-Copper and Articles thereof  | 10,977          | 8,365           |            |
| 76-Aluminum and Articles thereof  | 5,096           | 4,415           |            |
| 78-Lead and Articles thereof 80-Tin and Articles thereof  | 219<br>794      | 1,007           |            |
| oo in and radices diction   | 1)4             | C               |            |

| HS CODE - COMMODITY  | July           |           |            |  |
|--|----------------|-----------|------------|--|
|  | 2012           | 2011      | Difference |  |
|  | Thousand US \$ |           |            |  |
| 81-Other Base Metals; Cermets; Articles thereof NES                                    | 832            | 289       | 543        |  |
| 82-Tools, Implements, Cutlery, Spoons & Forks of Base                                  | 5,182          | 4,512     | 670        |  |
| 83-Miscellaneous Articles of Base Metal  | 113            | 172       | -59        |  |
| 16-Machinery and Mechanical Appliances   | 21,215         | 21,934    | -719       |  |
| 84-Nuclear Reactors, Boilers, Machinery and Appliance                                  | 12,378         | 17,431    | -5,053     |  |
| 85-Electrical Machinery & Equipment and Parts thereof                                  | 8,836          | 4,503     | 4,333      |  |
| 17-Vehicles, Aircraft, Vessels and Associated Transport<br>Equipment                   | 5,204          | 6,592     | -1,388     |  |
| 86-Railway or Tramway Locomotives rolling Stock/Parts                                  | 10             | 312       | -302       |  |
| 87-Vehicles other than Railway /Tramway Rolling Stock                                  | 3,933          | 5,213     | -1,280     |  |
| 88-Aircraft, Spacecraft and Parts Thereof  | 0              | 85        | -85        |  |
| 89-Ships, Boats and Floating Structures  | 1,262          | 983       | 3 279      |  |
| 18-Optical, Photographic, Cinematographer, Measuring,<br>Checking, Precision Apparatus | 26,108         | 28,618    | -2,510     |  |
| 90-Optical, Photographic, Measuring and Medical Inst.                                  | 25,625         | 28,073    | -2,448     |  |
| 91-Clocks and Watches and Parts Thereof  | 0              | 66        | -66        |  |
| 92-Musical Instruments; Parts and Accessories thereof                                  | 483            | 478       | 5          |  |
| 19-Arms and Ammunition, Parts and Accessories thereof                                  | 932            | 1,853     | -921       |  |
| 93-Arms and Ammunition; Parts and Accessories thereof                                  | 932            | 1,853     | -921       |  |
| 20-Miscellaneous Manufactured Articles   | 36,215         | 43,365    | -7,150     |  |
| 94-Furniture; Bedding, Mattresses, Lamps and lighting                                  | 6,689          | 8,691     | -2,002     |  |
| 95-Toys, Games and Sports Requisites; Parts & Acces.                                   | 28,047         | 32,953    | -4,906     |  |
| 96-Miscellaneous Manufactured Articles   | 1,479          | 1,721     | -242       |  |
| 21-Works of Arts, Collectors, Pieces, Antiques and Special<br>Transactions NES         | 153            | 532       | -379       |  |
| 97-Works of Arts, Collectors' pieces and Antiques                                      | 39             | 87        | -48        |  |
| 99-Special Classification Provisions   | 114            | 445       | -331       |  |
| (B) Freight  | 30,880         | 50,600    | -19,720    |  |
| (C) Other Exports unaccounted for by Scheduled Banks                                   | 47,200         | -74,230   | 121,430    |  |
| (D) Total Exports of General Merchandise (A-B+C)                                       | 1,999,775      | 2,110,297 | -110,522   |  |
| (E) Other Exports under BPM5   | 17,780         | 23,000    | -5,220     |  |
| (F) Export of Goods (D+E)  | 2,017,555      | 2,133,297 | -115,742   |  |
|  |                |           |            |  |

|  | July    |                | 7.400                                 |
|--|---------|----------------|---------------------------------------|
| TYPE OF SERVICES                                       | 2012    | 2011           | Difference                            |
|  |         | Thousand US \$ |                                       |
| (G) Export of Services                                 | 324,234 | 353,881        | -29,647                               |
| Transportaion  | 89,221  | 127,132        | -37,911                               |
| Charter of Pak ships with crew                         | 3       | C              | 3                                     |
| Charter of Pak aircrafts with crew                     | 0       | 74             |                                       |
| Remitt. Rec. by recruit. Agents                        | 431     | 139            | 292                                   |
| Earnings of Pak road transport                         | 317     | 570            | -253                                  |
| Passage Earnings of Pak air Cos.                       | 48,190  | 59,187         | -10,997                               |
| Freight earnings                                       | 8,032   | 12,038         | -4,006                                |
| Others Local disbursement of foreign Shipping/Air Cos. | 32,247  | 55,124         | -22,877                               |
| Travel   | 26,118  | 29,116         | -2,998                                |
| Official travel  | 6       | C              | 6                                     |
| Others official travel                                 | 31      | 43             |                                       |
| Commercial travel                                      | 28      | 114            |                                       |
| Non official-Delegation                                | 66      | C              |                                       |
| Medical  | 83      | 8              |                                       |
| Students   | 154     | 4.507          |                                       |
| Trainees   | 72      | 85             |                                       |
| Tourists Pak national                                  | 1,106   | 368            | 738                                   |
| Tourists foreign national                              | 22,038  | 22,968         | -930                                  |
| Religious travel                                       | 0       | 3              |                                       |
| Receipts through Exchange Cos.                         | 2,534   | 1,021          | 1,513                                 |
| Others   | 0       | C              | 0                                     |
| Communication Services                                 | 20,937  | 14,043         | 6,894                                 |
| Postal services  | 2       |                | 2                                     |
| Courier services                                       | 25      | 4              |                                       |
| Telecommunication services                             | 17,901  | 12,207         |                                       |
| Call Centre  | 3,009   | 1,832          | · · · · · · · · · · · · · · · · · · · |
|  | ,       |                |                                       |
| Construction Services                                  | 1,001   | 1,530          |                                       |
| Construction services                                  | 1,001   | 1,530          |                                       |
| Insurance Services                                     | 2,683   | 4,186          | -1,503                                |
| Treaties and standing open cover - life                | 107     | 653            |                                       |
| Surplus funds rec.by Pak ins.Cosabroad                 | 0       | C              | 0                                     |
| Rev. surplus funds of f. ins. coslife                  | 0       | C              |                                       |
| Insurance P & I Club                                   | 54      | 231            |                                       |
| Treaties and standing open cover-marine                | 7       | 3              |                                       |
| Refund of Ins. payments-others                         | 8       | 0              |                                       |
| Other miscellaneous insurance                          | 1,526   | 1,070          |                                       |
| Facultative reinsurance-life                           | 182     | 379            |                                       |
| Facultative reinsurance-marine                         | 0       | 3              |                                       |
| Other non-life reinsurance services                    | 789     | 1,835          |                                       |
| Services auxiliary to insurance                        | 10      | 11             | -1                                    |
| Financial Services                                     | 2,542   | 2,078          | 464                                   |
| Bank commission and charges                            | 2,003   | 1,895          | 108                                   |
| Remittances for guarantees involved                    | 453     | 132            | 321                                   |
| Others financial services                              | 86      | 51             | 35                                    |
| Computer And Information Services                      | 19,314  | 18,154         | 1,160                                 |
| Hardware consultancy services                          | 32      | 71             | -39                                   |
| Software consultancy services                          | 3,265   | 2,991          | 274                                   |
|  |         |                |                                       |

| TYPE OF SERVICES                              | Ju        | July           |            |  |
|---|-----------|----------------|------------|--|
|   | 2012      | 2011           | Difference |  |
|   |           | Thousand US \$ |            |  |
| Maintenance & repairs of computer             | 0         | 73             | -73        |  |
| Export of Computer Software                   | 14,053    | 12,463         | 1,590      |  |
| Other computer services                       | 1,408     | 2,484          | -1,076     |  |
| Earnings of journalists / authors             | 49        | 11             | 38         |  |
| Subscription to news papers/periodicals       | 321       | 56             | 265        |  |
| News agents and correspondents                | 185       | 4              | 181        |  |
| Royalties And License Fees                    | 1,115     | 541            | 574        |  |
| Royalties, license fees & trade marks         | 1,115     | 541            | 574        |  |
| Other Business Services                       | 57,704    | 52,040         | 5,664      |  |
| Merchanting. & trade related services         | 2,271     | 1,292          | 979        |  |
| Charter of ships without crew-op.leasing      | 11        | 35             | -24        |  |
| Charter of aircrafts without crewop leasing   | 1         | 0              | 1          |  |
| Legal services                                | 729       | 1,754          | -1,025     |  |
| A/c, auditing, & tax consulting Services      | 338       | 281            | 57         |  |
| Bus. & manag. Consult.& public relations      | 17,762    | 5,714          | 12,048     |  |
| Agency commission                             | 14,739    | 12,176         | 2,563      |  |
| Printing charges of security documents        | 13        | 9              | 4          |  |
| Processing and repair fees                    | 63        | 621            | -558       |  |
| Adv. market research & pub. opinion poll      | 3,515     | 1,737          | 1,778      |  |
| Research and development                      | 467       | 392            | 75         |  |
| Arch., engineering, & technical services      | 2,429     | 1,820          | 609        |  |
| Agri., mining, & on-site proc. services       | 23        | 294            | -271       |  |
| Receipts of security dep. with tenders        | 0         | 15             | -15        |  |
| Services in medicine exports                  | 161       | 144            | 17         |  |
| Misc. other business services, n.i.e.         | 16,925    | 29,939         | -13,014    |  |
| Refund  | -1,741    | -4,181         | 2,440      |  |
| Personal, Cultural, And Recreational Services | 408       | 164            | 244        |  |
| Audiovisual and related services              | 158       | 44             | 114        |  |
| Earnings of professional artists              | 185       | 60             | 125        |  |
| Other personal, cult. & recreation serv.      | 64        | 60             | 4          |  |
| Government Services, N.i.e.                   | 103,191   | 104,897        | -1,706     |  |
| Remitt. Rec. by foreign Missions in Pak.      | 20,640    | 15,114         | 5,526      |  |
| Military units and agencies                   | 3,159     | 9,411          | -6,252     |  |
| Other government services                     | 784       | 2,070          | -1,286     |  |
| Remittances Received by Int. Org.             | 20,455    | 32,352         | -11,897    |  |
| Receipt through Central govt.                 | 0         | 0              | 0          |  |
| Receipts through International bodies         | 54,752    | 41,690         | 13,062     |  |
| Earnings of Pak Diplomatic Mission abroad     | 3,402     | 4,260          | -858       |  |
| (H) Total Export of Goods and Services (F+G)  | 2,341,789 | 2,487,178      | -145,389   |  |