

### Payment Systems Review

FOR THE QUARTER ENDED MARCH 31, 2022

### PREPARED BY

# PAYMENT SYSTEMS POLICY AND OVERSIGHT DEPARTMENT DIGITAL FINANCIAL SERVICES GROUP STATE BANK OF PAKISTAN

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### **Payment Systems Snapshot**

| Items   | As on end Mar, 2022 <sup>P</sup> | As on end Dec, 2021     | Growth    |
|---|----------------------------------|-------------------------|-----------|
| Population (Million) <sup>1</sup>                   | 227.0                            | 227.0                   | -         |
| Currency in Circulation <sup>2</sup> (PKR Trillion) | 7.3                              | 7.0                     | 4.0       |
| Number of Bank Accounts <sup>3</sup>                | 66,132,602 <sup>P</sup>          | 66,132,602 <sup>P</sup> | -         |
| No. of Branchless Banking Accounts                  | 85,130,220                       | 78,809,751              | -         |
| Number of Banks (and their branches)                | 44 (16,788)                      | 44 (16,714)             | 0% (0.4%) |
| Commercial/Specialized⁴                             | 33 (15,545)                      | 33 (15,474)             | 0% (0.5%) |
| Microfinance  | 11 (1,243)                       | 11 (1,239)              | 0% (0.3%) |
| Number of Banks/ MFBs having                        |                                  |                         |           |
| ATMs  | 35                               | 35                      | -         |
| Point of Sale (POS)                                 | 9                                | 9                       | -         |
| Internet Banking                                    | 28                               | 28                      | -         |
| Mobile Phone Banking                                | 27                               | 27                      | -         |
| Call Center Banking                                 | 23                               | 23                      | -         |
| Cash Deposit Machines (CDMs)                        | 10                               | 9                       | 11.1%     |
| PSOs/PSPs (Commercial License)                      | 6                                | 6                       | 0.0%      |
| EMIs (Commercial License)                           | 3                                | 2                       | 50.0%     |
| Number of   |                                  |                         |           |
| PRISM Participants <sup>5</sup>                     | 59                               | 58                      | 1.7%      |
| e-Commerce Merchants                                | 4,445                            | 3,968                   | 12.0%     |
| ATMs  | 16,897                           | 16,709                  | 1.1%      |
| CDMs  | 218                              | 216                     | 0.9%      |
| CDMs with cash withdrawal facility                  | 22                               | 23                      | -4.3%     |
| Multipurpose CDMs <sup>6</sup>                      | 74                               | 71                      | 4.2%      |
| POS Machines  | 96,975                           | 92,153                  | 5.2%      |
| Payment Cards                                       | 47,185,335                       | 48,663,429              | -3.0%     |

### Main highlights during Q3 FY22:

- ➤ One EMI, M/s China Mobile Pakistan Electronic Commerce Company (CMPECC), was granted commercial license in Q3-FY22.
- Number of POS machines reached to 96,975 while the number of payment cards declined slightly to 47.2 million from 48.7 million from the last quarter.
- ➤ E-banking volume and value grew by 2.6% and 6.5% respectively on Quarter-on-Quarter (QoQ) basis.
- ➤ The number of internet banking users reached 7.6 million recording QoQ growth of 10.6%. These users conducted 38.3 million transactions amounting to PKR 2,906.9 billion amounting to a quarterly growth of 13.5% by volume and 19.9% by value.

<sup>&</sup>lt;sup>1</sup> Population figures derived from Pakistan Bureau of Statistics – Gross Domestic Product of Pakistan for the year 2020-21

<sup>&</sup>lt;sup>2</sup>As on Mar 2022, Monthly Statistical Bulletin, SBP

<sup>&</sup>lt;sup>3</sup> As on Dec 2021, Monthly Statistical Bulletin, SBP

<sup>&</sup>lt;sup>4</sup> Include overseas branches

<sup>&</sup>lt;sup>5</sup> One Islamic banking window of a commercial bank was included during the quarter

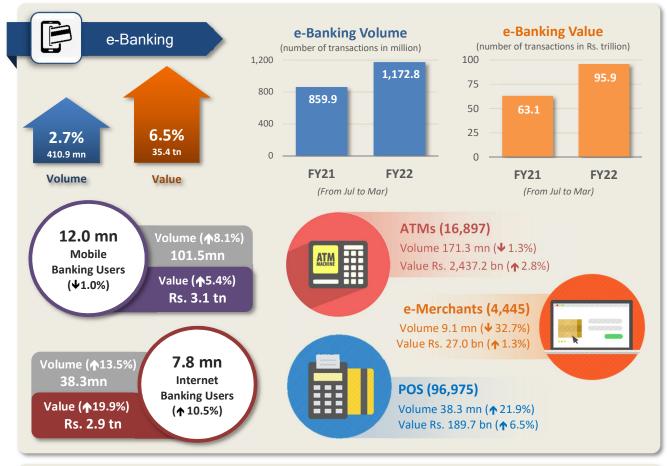
<sup>&</sup>lt;sup>6</sup> Multipurpose CDMs: Cash Deposit Machines with dual facility of deposit (both cash and cheque deposit) and cash withdrawal

P Provisional

- ➤ During the same quarter, 38.3 million POS transactions amounting to PKR 189.7 billion were conducted showing quarterly growth of 21.9% by volume and 6.5% by value.
- ➤ A total of 9.1 million e-commerce transactions amounting to PKR 27.0 billion were conducted digitally showing quarterly growth in value by 1.3% though volume decline by -32.7%.
- Number of ATMs increased by 1.1% as compared to previous quarter. Value of ATM transactions amounted to PKR 2,437.0 billion of which 90.5% transactions were related to cash withdrawals and 5.1% related to Inter Bank Funds Transfer (IBFT).
- ➤ The number of mobile banking users declined by -1.0% reaching to 12.0 million. Over 101.5 million transactions valuing around PKR 3,085.8 billion were conducted via mobile banking channels during the quarter, showing a growth of 8.1% by volume and 5.4% by value.
- ➤ Branch network of Banks and MFBs has reached to 16,788 branches, which includes 16,643 Real-Time Online Branches (RTOB), 48 manual branches and 97 overseas branches.
- ➤ Value of total RTGS (PRISM) transactions during the quarter amounted PKR 155.7 trillion of which PKR 106.2 trillion were related to Government Securities.



## Key Statistics Quarterly Payment System Review - Q3 FY22







### **Payment Systems Review**

State Bank of Pakistan collects and reports the data on Payment System infrastructure, instruments, and transactions, which is published on a quarterly basis. This publication illustrates the current state of the payments landscape of Pakistan. The data and its analysis presented in this quarter's review will facilitate the readers to assess the growing trend in the usage of digital channels by offering data on the number of different variables. The data presented in the document is an aggregate of the overall payment systems data in Pakistan that has been gathered from numerous institutions including Commercial Banks and Microfinance Banks.

|                           | Jan-M       | ar 2022           | Oct-D       | ec 2021           | Cha               | inge             |
|---------------------------|-------------|-------------------|-------------|-------------------|-------------------|------------------|
| Transactions Data         | Volume (mn) | Value<br>(PKR bn) | Volume (mn) | Value<br>(PKR bn) | Volume<br>(% QoQ) | Value<br>(% QoQ) |
| PRISM                     | 1.08        | 155,677.4         | 1.14        | 161,315.3         | -5.8%             | -3.5%            |
| e-Banking (Total)         | 410.9       | 35,422.3          | 400.3       | 33,260.4          | 2.6%              | 6.5%             |
| RTOB                      | 52.3        | 26,774.1          | 54.0        | 25,331.7          | -3.1%             | 5.7%             |
| ATM                       | 171.3       | 2,437.2           | 173.6       | 2,371.0           | -1.3%             | 2.8%             |
| POS                       | 38.3        | 189.7             | 31.4        | 178.1             | 21.9%             | 6.5%             |
| Internet Banking          | 38.3        | 2,906.9           | 33.8        | 2,424.7           | 13.5%             | 19.9%            |
| Mobile Phone Banking      | 101.5       | 3,085.8           | 94.0        | 2,926.6           | 8.1%              | 5.4%             |
| Call Centers/IVR          | 0.03        | 1.59              | 0.04        | 1.64              | -9.5%             | -3.2%            |
| e-Commerce                | 9.1         | 27.0              | 13.6        | 26.7              | -32.7%            | 1.3%             |
| Paper-Based               | 96.5        | 46,412.1          | 99.3        | 46,139.8          | -2.9%             | 0.6%             |
| <b>Total Transactions</b> | 508.5       | 237,511.9         | 500.8       | 240,715.5         | 1.5%              | -1.3%            |

During the quarter under review, Pakistan's payment ecosystem showed a slight increase in number of transactions while value of transactions showed a marginal decline. The decline in value of transactions stemmed from the decline in value of PRISM transactions, in particular government securities, on Quarter on Quarter (QoQ) basis. In terms of shares, ebanking and paper based transactions had a share of 80.8% and 19.0% respectively of total number of transactions while PRISM transactions had only 0.2% share. With respect to value, PRISM transactions had the highest share of 65.5 % in Q3-FY22 while ebanking and paper based had 14.9% and 19.5% respectively.

### Percentage share of transactions types by Volume and Value

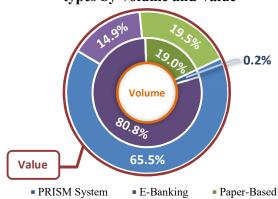


Figure 1: Transactions Types Share by Volume and Value during Q3-FY22

Currently, State Bank of Pakistan is operating two

payment systems: Pakistan Real-time Interbank Settlement Mechanism (PRISM) commonly known as RTGS, and *Raast* (Micropayment gateway). During the quarter, PRISM recorded a total of 1.08 million transactions amounting to PKR 155.7 billion recording a decline of -5.8% by volume and -3.5% by value against Q2-FY22 this decline is attributed to decline in both volume and value of government securities under the head of PRISM transactions (**Table A-4**).

Concerted efforts by the SBP to push the digital payments adaption have been driving the growth in e-banking as it grew by 2.6% in volume and 6.5% in value. The increase in the usage of internet and mobile banking which achieved growth of 13.5% and 8.1% by volume and 19.9% and 5.4% by value respectively continued in the post-pandemic time. This uptake in e-banking was mainly spurred by 7.6 million internet banking users which

recorded a growth of 10.6% on QoQ basis. However, a decline of -1.2% was witnessed in mobile baking users as a financial institution shifted its old mobile banking platform to new platform and in the process, unregistered all those users from their database who never availed the service in old platform.

Regarding digital infrastructure, commercial banks are expanding their digital ecosystem to further drive electronic payments which is also complemented by SBP policies. In this regard, 188 new ATMs were installed across the country by the industry reaching a total of 16,897 as of Q3-FY22. The volume of transactions using ATM saw a slight decline of -1.4% while value recorded a growth of 3.1% on QoQ basis.

The retail sector also continued to show promising growth in the area of POS deployment. The improvement in infrastructure and shifting customer

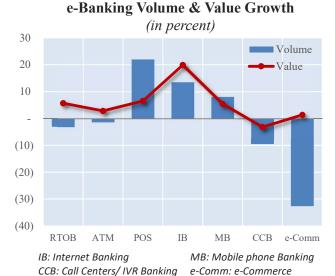


Figure 2: QoQ Growth in Volume and Value of e-banking during Q3-FY22

behavior has been driving POS activity. The number of POS machines increased to 96,975 which is 5.2% higher than the preceding quarter. A total of 38.3 million transactions worth PKR 189.7 billion were conducted via POS machines posting a QoQ growth of 18.0% and 6.1% in volume and value respectively.

The number of e-commerce merchants reached 4,445 which amounts to 12.0% increase on QoQ basis. However, the number of e-Commerce transactions saw a decline of -32.7% to 9.1 million by volume due to low online merchant transactions in Q3-FY22 as compared to Q2-FY22. Q2-FY22 constitutes higher online merchant activity due to year-end sales, while there is significant decline observed in Q3-FY22 in comparison.

During this quarter, slight decline of -2.9% in volume of paper-based transactions was observed while its value remained almost at the same level posting only 0.6% growth over the previous quarter. The reason in decline in volume can be inferred as an increase in usage of digital channels by customers.

As of end-March 2022, there were 47.2 million total plastic cards in circulation compared to 48.7 million in Q2-FY22 showing a decline of -3.1% (Figure 3). The reason for this decline is discontinuation of magnetic stripe / non-EMV cards from January, 2022 to comply the regulatory directives in order to curtail the risk of card-skimming. Overall, major portion of cards comprise of Debit cards (62.3%) with a slight decline in its share on QoQ basis. Social welfare cards have a share of 23.3%, while ATM only cards have 10.3%, Credit cards 3.7%, and Prepaid cards 0.3%.

A new EMI, M/s CMPECC, was granted the commercial license in Q3-FY22, which will drive the

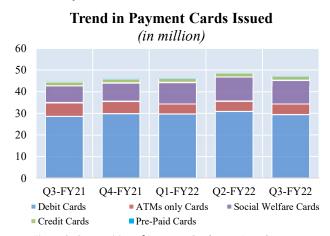


Figure 3: Composition of Payment Cards over Past Quarters

digital payment landscape further, while the existing two EMIs, namely M/s Finja and M/s Nayapay, have also continued to strengthen their presence. As more such players enter the market, the objective of improving financial inclusion will also increasingly materialize. State Bank of Pakistan had issued EMI regulations in 2019 to promote financial inclusion and shift the economy towards digitization. The innovative digital payment solutions offered by such non-traditional Fintechs are expected to drive the admission of unbanked population to formal economy, thus increasing digital adoption in the country.

### **Annexure A: Quarterly Payment Systems Data**

Quarterly Payment Systems Data is appended on following pages:

**Table A-1: Payment Systems Infrastructure** 

| Number of                                  | Q3-FY21    | Q4-FY21    | Q1-FY22    | Q2-FY22    | Q3-FY22 <sup>p</sup> |
|--|------------|------------|------------|------------|----------------------|
| Commercial Banks                           | 33         | 33         | 33         | 33         | 33                   |
| MFBs                                       | 11         | 11         | 11         | 11         | 11                   |
| DFIs                                       | 8          | 8          | 8          | 8          | 8                    |
| PRISM Participants                         | 54         | 54         | 56         | 58         | 59                   |
| Banks*                                     | 34         | 34         | 35         | 37         | 38                   |
| MFBs                                       | 7          | 7          | 8          | 8          | 8                    |
| DFIs                                       | 9          | 9          | 9          | 9          | 9                    |
| Non-Bank                                   | 1          | 1          | 1          | 1          | 1                    |
| Special Participants                       | 3          | 3          | 3          | 3          | 3                    |
| All Banks/ MFBs Branches                   | 16,223     | 16,308     | 16,457     | 16,714     | 16,788               |
| RTOB Branches                              | 16,081     | 16,170     | 16,321     | 16,571     | 16,643               |
| Manual Branches                            | 35         | 35         | 35         | 46         | 48                   |
| Overseas Branches                          | 107        | 103        | 101        | 97         | 97                   |
| PSOs/PSPs                                  | 12         | 13         | 13         | 13         | 13                   |
| Commercial License                         | 5          | 6          | 6          | 6          | 6                    |
| Pilot Approval                             | 2          | 1          | 1          | 1          | 1                    |
| In-Principle Approval                      | 5          | 6          | 6          | 6          | 6                    |
| EMIs                                       | 7          | 8          | 8          | 8          | 10                   |
| Commercial Launch                          | -          | -          | 2          | 2          | 3                    |
| Pilot Approval                             | 5          | 5          | 4          | 4          | 3                    |
| In-Principle Approval                      | 2          | 3          | 2          | 2          | 4                    |
| ATMs                                       | 16,175     | 16,355     | 16,546     | 16,709     | 16,897               |
| On-site                                    | 13,294     | 13,434     | 13,586     | 13,731     | 13,897               |
| Off-Site                                   | 2,869      | 2,909      | 2,942      | 2,960      | 2,983                |
| Mobile                                     | 12         | 12         | 18         | 18         | 17                   |
| POS Machines                               | 67,099     | 71,907     | 79,134     | 92,153     | 96,975               |
| Internet Banking Users                     | 4,978,862  | 5,239,301  | 6,862,249  | 7,089,441  | 7,831,251            |
| Mobile Phone Banking Users                 | 9,857,602  | 10,872,844 | 11,326,984 | 12,102,898 | 11,977,624           |
| Call Centers/ IVR Banking Users            | 32,861,262 | 33,436,122 | 34,224,117 | 34,322,055 | 34,663,576           |
| e-Commerce Merchants Registered with Banks | 2,523      | 3,003      | 2,993      | 3,968      | 4,445                |

\*Includes Banks and their Islamic banking windows HBL Islamic Window was included in the list of PRISM participants under the head of banks during this quarter

**Table A-2: Composition of Payment Cards** 

(in unit number)

| Transaction Type     | Q3-FY21    | Q4-FY21    | Q1-FY22    | Q2-FY22    | Q3-FY22 <sup>p</sup> |
|----------------------|------------|------------|------------|------------|----------------------|
| Debit Cards          | 28,582,140 | 29,849,278 | 29,714,882 | 30,919,816 | 29,419,406           |
| ATMs only Cards      | 6,426,981  | 5,771,429  | 4,605,196  | 4,781,926  | 4,881,677            |
| Social Welfare Cards | 7,699,466  | 8,467,023  | 9,997,081  | 11,096,417 | 11,017,162           |
| Credit Cards         | 1,687,815  | 1,720,949  | 1,758,130  | 1,739,901  | 1,739,466            |
| Pre-Paid Cards       | 126,322    | 127,670    | 128,003    | 125,369    | 127,624              |
| Total                | 44,522,724 | 45,936,349 | 46,203,292 | 48,663,429 | 47,185,335           |

Table A-3: Payment Systems Transactions – Summary

(Volume in Million & Value in PKR Billion)

| Tuongootion Tune          | Q3-F   | Y21       | Q4-F   | Y21       | Q1-F   | Y22       | Q2-F   | Y22       | Q3-F   | Y22 <sup>p</sup> |
|---------------------------|--------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|------------------|
| Transaction Type          | Volume | Value            |
| PRISM System              | 1.07   | 109,370.5 | 1.06   | 148,047.5 | 1.08   | 159,050.1 | 1.14   | 161,315.3 | 1.08   | 155,677.4        |
| E-Banking                 | 309.5  | 22,483.4  | 323.4  | 23,399.9  | 361.6  | 27,189.4  | 400.3  | 33,260.4  | 410.9  | 35,422.3         |
| RTOB                      | 49.3   | 17,398.1  | 45.3   | 17,767.5  | 48.4   | 20,816.4  | 54.0   | 25,331.7  | 52.3   | 26,774.1         |
| ATM <sup>1</sup>          | 153.5  | 2,084.5   | 157.8  | 2,177.6   | 163.7  | 2,158.8   | 173.6  | 2,371.0   | 171.3  | 2,437.2          |
| POS <sup>2</sup>          | 24.9   | 123.8     | 24.2   | 122.0     | 28.1   | 134.9     | 31.4   | 178.1     | 38.3   | 189.7            |
| Internet Banking          | 24.5   | 1,561.7   | 28.0   | 1,720.7   | 29.6   | 1,894.1   | 33.8   | 2,424.7   | 38.3   | 2,906.9          |
| Mobile Phone Banking      | 51.7   | 1,297.9   | 61.3   | 1,591.6   | 79.1   | 2,161.2   | 94.0   | 2,926.6   | 101.5  | 3,085.8          |
| Call Centers/ IVR Banking | 0.0    | 2.1       | 0.0    | 2.1       | 0.04   | 1.7       | 0.04   | 1.64      | 0.03   | 1.59             |
| E-Commerce <sup>3</sup>   | 5.6    | 15.3      | 6.8    | 18.4      | 12.7   | 22.3      | 13.6   | 26.7      | 9.1    | 27.0             |
| Paper-Based               | 100.2  | 37,657.9  | 93.7   | 40,485.0  | 98.0   | 41,596.3  | 99.3   | 46,139.8  | 96.5   | 46,412.1         |
| Total                     | 410.8  | 169,511.8 | 418.2  | 211,932.4 | 460.7  | 227,835.8 | 500.8  | 240,715.5 | 508.5  | 237,511.9        |

<sup>&</sup>lt;sup>1</sup> Based on data provided by ATMs acquirers
<sup>2</sup> Based on data provided by POS acquirers
<sup>3</sup> Based on data provided by e-commerce merchants

**Table A-4: PRISM Transactions** 

(Volume in Thousand & value in Trillion-PKR)

| Tunnaction Tune               | Q3-FY21 |       | Q4-FY21 |       | Q1-FY22 |       | Q2-FY22 |       | Q3-FY22 <sup>p</sup> |       |
|-------------------------------|---------|-------|---------|-------|---------|-------|---------|-------|----------------------|-------|
| Transaction Type              | Volume  | Value | Volume  | Value | Volume  | Value | Volume  | Value | Volume               | Value |
| <b>Government Securities</b>  | 18.8    | 74.2  | 21.2    | 108.7 | 21.6    | 117.7 | 21.9    | 112.0 | 23.4                 | 106.2 |
| Inter-Bank Fund Transfers     | 81.4    | 21.1  | 78.1    | 22.1  | 84.3    | 23.1  | 87.2    | 27.7  | 86.4                 | 27.9  |
| 3rd Party Customer Transfers  | 953.3   | 10.1  | 950.3   | 11.8  | 958.7   | 13.6  | 1,017.0 | 16.6  | 951.0                | 16.4  |
| Ancillary Clearing Settlement | 15.0    | 3.9   | 14.6    | 5.4   | 14.5    | 4.6   | 16.4    | 5.1   | 15.6                 | 5.3   |
| Total                         | 1,068.5 | 109.4 | 1,064.2 | 148.0 | 1,079.1 | 159.1 | 1,142.5 | 161.3 | 1,076.4              | 155.7 |

Table A-5: Real-Time Online Branches (RTOBs) Transactions

(Volume in Million & Value in Billion-PKR)

| Tuescation Temp            | Q3-FY21 |          | Q4-FY21 |          | Q1-FY22 |          | Q2-FY22 |          | Q3-FY22 <sup>p</sup> |          |
|----------------------------|---------|----------|---------|----------|---------|----------|---------|----------|----------------------|----------|
| Transaction Type           | Volume  | Value    | Volume  | Value    | Volume  | Value    | Volume  | Value    | Volume               | Value    |
| Cash Deposits              | 23.4    | 3,705.8  | 20.3    | 3,574.2  | 21.5    | 3,902.0  | 25.2    | 4,554.9  | 24.4                 | 4,603.0  |
| Cash Withdrawals           | 10.6    | 1,726.4  | 9.7     | 1,555.8  | 10.3    | 1,761.9  | 11.5    | 2,032.6  | 11.5                 | 2,158.7  |
| Intra-Bank Funds Transfers | 15.3    | 11,966.0 | 15.2    | 12,637.5 | 16.6    | 15,152.5 | 17.3    | 18,744.2 | 16.4                 | 20,012.4 |
| Total                      | 49.3    | 17,398.1 | 45.3    | 17,767.5 | 48.4    | 20,816.4 | 54.1    | 25,453.2 | 52.3                 | 26,774.1 |

**Table A-6: ATM Transactions** 

(Volume in Million & Value in Billion-PKR)

| Tuescastion Tons                | Q3-F   | Y21     | Q4-FY21 |         | Q1-F   | Y22     | Q2-F   | Y22     | Q3-FY22 <sup>p</sup> |         |
|---------------------------------|--------|---------|---------|---------|--------|---------|--------|---------|----------------------|---------|
| Transaction Type                | Volume | Value   | Volume  | Value   | Volume | Value   | Volume | Value   | Volume               | Value   |
| Cash withdrawals                | 148.0  | 1,885.8 | 152.2   | 1,975.2 | 158.7  | 1,976.7 | 168.1  | 2,138.5 | 165.7                | 2,204.8 |
| Intra-Bank Fund Transfer        | 1.5    | 59.9    | 1.4     | 58.1    | 1.3    | 55.0    | 1.4    | 63.1    | 1.3                  | 63.3    |
| Inter-Bank Fund Transfers       | 2.2    | 106.0   | 2.4     | 113.7   | 2.3    | 111.0   | 2.4    | 124.9   | 2.4                  | 123.6   |
| <b>Utilities Bill Payments</b>  | 1.4    | 3.7     | 1.4     | 5.9     | 1.5    | 8.7     | 1.3    | 6.3     | 1.5                  | 5.5     |
| <b>Cash/Instrument Deposits</b> | 0.3    | 29.0    | 0.3     | 24.5    | 0.1    | 7.3     | 0.4    | 38.0    | 0.4                  | 39.7    |
| Total                           | 153.4  | 2,084.4 | 157.8   | 2,177.4 | 163.7  | 2,158.7 | 173.6  | 2,370.9 | 171.3                | 2,437.0 |

Based on data provided by ATM acquirers

Table A-7: ATM Transactions - By Payment Cards

(Volume in Million & Value in Billion-PKR)

| Tuongoation Type     | Q3-FY21 |         | Q4-FY21 |         | Q1-FY22 |         | Q2-FY22 |         | Q3-FY22 <sup>p</sup> |         |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|----------------------|---------|
| Transaction Type     | Volume  | Value   | Volume  | Value   | Volume  | Value   | Volume  | Value   | Volume               | Value   |
| ATMs only Cards      | 5.9     | 62.0    | 4.6     | 45.9    | 1.1     | 5.3     | 1.0     | 3.6     | 1.2                  | 3.0     |
| <b>Debit Cards</b>   | 139.9   | 1,941.6 | 143.3   | 2,022.8 | 153.8   | 2,082.2 | 164.5   | 2,278.3 | 168.1                | 2,384.2 |
| Credit Cards         | 0.1     | 0.7     | 0.1     | 0.8     | 0.1     | 0.9     | 0.2     | 3.1     | 0.1                  | 1.2     |
| Pre-Paid Cards       | 0.1     | 0.4     | 0.1     | 0.4     | 0.1     | 0.4     | 0.0     | 0.4     | 0.0                  | 0.3     |
| Social Welfare Cards | 0.2     | 0.6     | 0.4     | 1.1     | 0.4     | 1.3     | 0.4     | 1.1     | 0.4                  | 1.3     |
| Total                | 146.1   | 2,005.4 | 148.5   | 2,071.0 | 155.4   | 2,090.2 | 166.1   | 2,286.5 | 169.8                | 2,390.0 |

Based on data provided by Payment Card issuers

**Table A-8: POS Transactions - By Payment Cards** 

(Volume in Million & Value in Billion-PKR)

|                             | Q3-F   | Y21   | Q4-FY21 |       | Q1-F   | Y22   | Q2-F   | Y22   | Q3-FY22 <sup>p</sup> |       |
|-----------------------------|--------|-------|---------|-------|--------|-------|--------|-------|----------------------|-------|
| Transaction Type            | Volume | Value | Volume  | Value | Volume | Value | Volume | Value | Volume               | Value |
| ATMs only Cards             | -      | -     | -       | -     | -      | -     | -      | -     | -                    | -     |
| <b>Debit Cards</b>          | 17.8   | 74.0  | 17.4    | 72.6  | 22.6   | 84.3  | 26.2   | 110.9 | 26.8                 | 117.8 |
| Credit Cards                | 9.5    | 54.1  | 9.3     | 53.5  | 11.4   | 66.4  | 11.8   | 74.8  | 12.1                 | 77.5  |
| <b>Pre-Paid Cards</b>       | 0.0    | 0.1   | 0.0     | 0.0   | 0.0    | 0.1   | 0.0    | 0.1   | 0.0                  | 0.1   |
| <b>Social Welfare Cards</b> | 0.0    | 0.7   | 0.0     | 0.0   | 0.0    | 0.0   | -      | -     | -                    | -     |
| Total                       | 27.3   | 128.8 | 26.7    | 126.2 | 34.1   | 150.7 | 38.0   | 185.8 | 39.0                 | 195.5 |

Based on data provided by Payment Card issuers

Table A-9: e-Commerce Transactions - By Payment Cards

(Volume in Million & Value in Billion-PKR)

| Tuanga etian Tuna | Q3-FY21 |       | Q4-FY21 |       | Q1-FY22 |       | Q2-FY22 |       | Q3-FY22 <sup>p</sup> |       |
|-------------------|---------|-------|---------|-------|---------|-------|---------|-------|----------------------|-------|
| Transaction Type  | Volume  | Value | Volume  | Value | Volume  | Value | Volume  | Value | Volume               | Value |
| Debit Cards       | 6.0     | 16.9  | 6.8     | 18.6  | 12.3    | 25.2  | 10.6    | 34.9  | 10.1                 | 35.5  |
| Credit Cards      | 2.8     | 16.2  | 3.2     | 16.8  | 4.1     | 21.4  | 4.0     | 26.6  | 4.2                  | 29.4  |
| Pre-Paid Cards    | 0.0     | 0.1   | 0.0     | 0.1   | 0.0     | 0.1   | 0.0     | 0.1   | 0.0                  | 0.0   |
| Total             | 8.8     | 33.1  | 10.0    | 35.5  | 16.4    | 46.8  | 14.6    | 61.6  | 14.3                 | 64.9  |

Based on data provided by Payment Card issuers

**Table A-10: Internet Banking Transactions** 

(Volume in Million & Value in Billion-PKR)

| Transaction Type                       | Q3-FY21 |         | Q4-FY21 |         | Q1-FY22 |         | Q2-FY22 |         | Q3-FY22 <sup>p</sup> |         |
|--|---------|---------|---------|---------|---------|---------|---------|---------|----------------------|---------|
|  | Volume  | Value   | Volume  | Value   | Volume  | Value   | Volume  | Value   | Volume               | Value   |
| Intra-Bank Fund Transfers              | 8.6     | 559.3   | 9.8     | 628.8   | 10.4    | 720.7   | 11.2    | 865.5   | 12.7                 | 979.6   |
| Inter-Bank Fund Transfers              | 10.3    | 697.5   | 12.4    | 767.6   | 13.2    | 876.6   | 16.3    | 1,246.2 | 18.9                 | 1,116.8 |
| <b>Utilities Bill Payments</b>         | 4.4     | 144.6   | 4.6     | 157.0   | 4.8     | 124.7   | 4.8     | 116.2   | 5.3                  | 150.5   |
| Misc. Payment Through Internet Banking | 1.1     | 160.3   | 1.2     | 167.2   | 1.3     | 172.2   | 1.5     | 196.7   | 1.4                  | 660.0   |
| Total                                  | 24.5    | 1,561.7 | 28.0    | 1,720.7 | 29.6    | 1,894.1 | 33.8    | 2,424.7 | 38.3                 | 2,906.9 |

**Table A-11: Mobile Banking Transactions** 

(Volume in Million & Value in Billion-PKR)

| Transaction Type                           | Q3-FY21 |         | Q4-FY21 |         | Q1-FY22 |         | Q2-FY22 |         | Q3-FY22 <sup>p</sup> |         |
|--|---------|---------|---------|---------|---------|---------|---------|---------|----------------------|---------|
|  | Volume  | Value   | Volume  | Value   | Volume  | Value   | Volume  | Value   | Volume               | Value   |
| Intra-Bank Fund Transfers                  | 10.3    | 451.7   | 11.9    | 532.6   | 15.2    | 748.1   | 19.7    | 1,262.7 | 21.8                 | 1,245.8 |
| Inter-Bank Fund Transfers                  | 24.0    | 684.1   | 29.5    | 854.5   | 42.1    | 1,153.2 | 50.6    | 1,393.7 | 54.5                 | 1,542.3 |
| <b>Utilities Bill Payments</b>             | 15.8    | 21.3    | 17.5    | 29.7    | 17.8    | 44.1    | 18.1    | 38.0    | 19.2                 | 42.2    |
| Misc. Payment Through Mobile Phone Banking | 1.6     | 140.8   | 2.4     | 174.9   | 4.0     | 215.8   | 5.6     | 232.1   | 6.1                  | 255.5   |
| Total                                      | 51.7    | 1,297.9 | 61.3    | 1,591.6 | 79.1    | 2,161.2 | 94.0    | 2,926.6 | 101.5                | 3,085.8 |

**Table A-12: Call Center/IVR Banking Transactions** 

(Volume in Thousands & Value in Billion-PKR)

| Transactions Type                              | Q3-FY21 |       | Q4-FY21 |       | Q1-FY22 |       | Q2-FY22 |       | Q3-FY22 <sup>p</sup> |       |
|--|---------|-------|---------|-------|---------|-------|---------|-------|----------------------|-------|
|  | Volume  | Value | Volume  | Value | Volume  | Value | Volume  | Value | Volume               | Value |
| Intra-Bank Fund Transfers                      | 4.1     | 0.4   | 3.8     | 0.3   | 2.8     | 0.1   | 2.6     | 0.1   | 2.4                  | 0.1   |
| Inter-Bank Funds Transfers                     | 0.2     | 0.0   | 0.1     | 0.0   | 0.1     | 0.0   | 0.0     | 0.0   | 0.0                  | 0.0   |
| <b>Utilities Bill Payments</b>                 | 4.9     | 0.1   | 7.0     | 0.1   | 12.1    | 0.2   | 10.0    | 0.2   | 7.5                  | 0.1   |
| Misc. Payment Through Call Centers/IVR Banking | 29.9    | 1.6   | 28.9    | 1.7   | 25.4    | 1.3   | 25.0    | 1.4   | 24.1                 | 1.3   |
| Total  | 38.9    | 2.1   | 39.9    | 2.1   | 40.4    | 1.7   | 37.6    | 1.6   | 34.0                 | 1.6   |

Table A-13: Branchless Banking

| Items   | Q3-FY21    | Q4-FY21    | Q1-FY22    | Q2-FY22    | Q3-FY22 <sup>p</sup> |
|---|------------|------------|------------|------------|----------------------|
| Number of Agents                                      | 509,720    | 534,460    | 560,556    | 587,547    | 612,901              |
| Number of Accounts                                    | 66,542,098 | 74,620,637 | 72,406,011 | 78,809,751 | 85,130,220           |
| Deposits as on Quarter end (PKR Mn)                   | 56,442     | 55,259     | 56,042     | 65,580     | 70,547               |
| Number of transactions during the quarter (Thousands) | 594,373    | 623,505    | 616,972    | 666,444    | 712,211              |
| Value of transactions during the quarter (PKR Mn)     | 1,862,144  | 2,235,488  | 2,291,329  | 2,582,391  | 2,713,485            |

### **Annexure B: Acronyms**

ATM Auto Teller Machine
CDM Cash Deposits Machine

CNP Card Not Present

IVR Interactive Voice Response

MFB Microfinance Bank

MPG Micropayment Gateway

NIFT National Institutional Facilitation Technologies (Pvt.) Ltd

OTC Over the Counter

PRISM Pakistan Real-time Interbank Settlement Mechanism

PSD Payment Systems Department (erstwhile department merged into PSP&OD)

PSP&OD Payment Systems Policy and Oversight Department

DI&SD Digital Innovation and Settlements Department

RTGS Real-Time Gross Settlement System

RTOB Real-time online Branches

EMI Electronic Money Institutions

PSOs Payment System Operators

PSPs Payment Service Providers

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