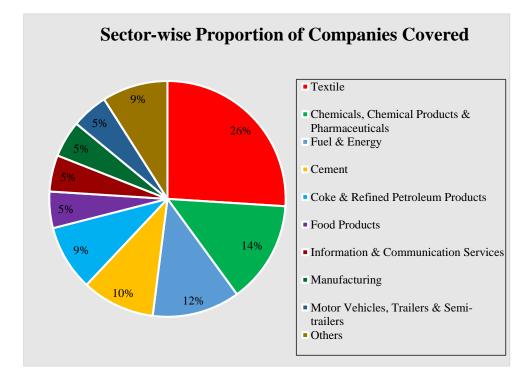
QUARTERLY FINANCIAL STATEMENTS ANALYSIS OF SELECTED NON-FINANCIAL COMPANIES LISTED AT PSX (SEPTEMBER 30, 2022)





STATE BANK OF PAKISTAN

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Note

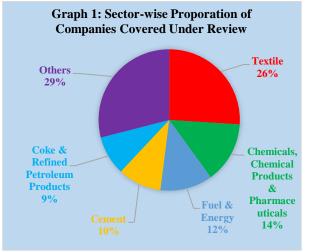
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Contents

Introduction	5
Assets	5
Liabilities	6
Operational Performance	6
Shareholders' Equity	7
Appendix	8

Introduction

This Quarterly Financial Statements Analysis is based on selected 100 non-financial companies, listed at Pakistan Stock Exchange (PSX) out of more than 400 listed companies in non-financial sector.¹ These companies have been categorized into 14 groups, out of which five larger groups have been discussed in the review while the rest have been clubbed into 'Others' (**Graph 1**). The review largely covers composition of their assets and liabilities, profitability and shareholders' equity.



Assets

The balance sheet size of selected 100 companies expanded during the quarter ending September 2022, reaching Rs 10,457.2 billion in Q1-FY23, which is greater than the assets at the corresponding quarter last year by Rs 2,010.9 billion (**Table 1**). While the balance sheets of all sectors expanded, the highest expansion of Rs 648.1 billion was observed in Coke & Refined Petroleum Products sector.

The composition of overall assets has been tilted towards current assets in Q1-FY23 when compared with Q1-FY22 primarily owing to developments in Fuel & Energy, Chemicals, and Coke & Refined Petroleum Products sectors. Precisely, overall current assets and non-current assets grew by 30.2 percent and 15.8 percent respectively over corresponding quarter last year. Total current assets of sample companies increased to Rs 6,118.0 billion in Q1-FY23, showing an increase of Rs 1,419.4 billion. 'Inventories' remained main constituent of current assets recording an increase of Rs 634.1 billion in Q1-FY23 as compared to corresponding quarter last year, followed by trade debt (Rs 400.2 billion).

						billion Rs	
		Q1-FY23 Q1-					
	Total Assets	Current Assets	Non-Current Assets	TotalCurrentNon-CurrentAssetsAssetsAssets			
Overall	10,457.2	6,118.0	4,339.1	8,446.2	4,698.6	3,747.6	
Fuel & Energy	3,101.6	1,861.7	1,239.9	2,647.8	1,619.4	1,028.4	
Coke & Refined Petroleum products	2,296.3	1,775.8	520.4	1,648.2	1,144.5	503.7	
Chemical	1,257.4	670.5	586.9	1,051.4	497.3	554.1	
Textile	1,119.6	594.4	525.1	951.8	476.7	475.1	
Cement	917.0	224.2	692.7	695.4	175.8	519.7	
Others	1,765.4	991.4	774.0	1,451.7	785.1	666.6	

Property, Plant & Equipment remained main constituent of non-current assets with a share of 74.9 percent; witnessing an increase of Rs 434.5 billion in Q1-FY23 as compared to the corresponding quarter last year. The Cement sector posted the highest increase of Rs 161.2 billion in Property, Plant and Equipment

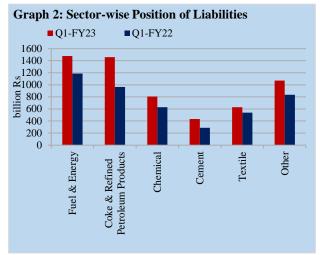
¹ If the data of the quarter under review is not available for a particular company, data for corresponding quarter of last year is repeated to maintain the quantum of 100 companies.

followed by the Fuel & Energy sector with an increase of 115.5 billion during Q1-FY23 over Q1-FY22. Other important component of non-current assets is long-term investments which recorded an increase of Rs 42.1 billion in Q1-FY23 over Q1-FY22.

Liabilities

Total liabilities of selected 100 companies reached Rs 5,874.9 billion during the quarter under review, which is larger by Rs 1,433.7 billion as compared to end-September 2021. All sectors contributed in the growth of overall liabilities. Like in the assets, the highest increase of Rs 495.0 billion was observed in Coke & Refined Petroleum Products sector in Q1-FY23 as compared to Q1-FY22 (**Graph 2**).

Though the composition of current and non-current liabilities of all sector did not change significantly, some sectors witnessed skewed growth towards



current liabilities, such as Chemical, Coke & Refined Petroleum Products sectors.

Table 2: Sector-wise position of Liabilities as on quarter ended Sep 30								
						billion Rs.		
		Q1-FY23 Q1-FY22						
	Total liabilities	Current liabilities						
Overall	5,874.9	4,418.5	1,456.4	4,441.1	3,279.6	1,161.5		
Fuel & Energy	1,478.2	1,015.9	462.4	1,187.7	888.2	299.6		
Coke & Refined Petroleum products	1,460.0	1,284.5	175.6	965.1	805.3	159.8		
Chemical	804.7	623.9	180.8	628.6	420.0	208.6		
Textile	627.7	429.3	198.4	538.1	362.0	176.1		
Cement	433.1	213.8	219.3	288.0	151.1	136.8		
Others	1,071.0	851.1	219.9	833.7	653.0	180.7		

Precisely, current and non-current liabilities witnessed an increase of Rs 1,138.8 billion and Rs 294.9 billion respectively during Q1-FY23 when compared with Q1-FY22 (**Table 2**). Long-term borrowings remained a major component of non-current liabilities witnessing an increase of Rs 213.7 billion during Q1-FY23 over Q1-FY22. In current liabilities, Trade credit & other account payables representing 56.6 percent share showed an increase of Rs 618.3 billion during Q1-FY23 as compared to Q1-FY22.

Operational Performance

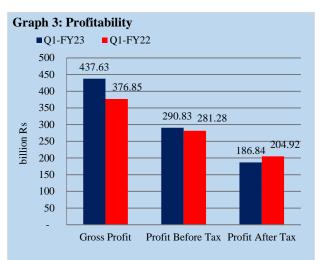
Generally, sales and profit are considered yardsticks of operational performance of a company. During the period under review, overall sales of 100 selected companies recorded an increase of Rs 809.2 billion (38.8 percent) as compared to Q1-FY22. In terms of sectoral performance, Coke & Refined Petroleum Products

Table3: Sector-wise Position of Sales and Profitability As on Quarter Ended Sep 30								
						billion Rs.		
		Q1-FY23		Q1-FY22				
	Sales	Cost of sales	Sales	Cost of sales	Gross Profit			
Overall	2,893.9	2,456.2	437.6	2,084.6	1,707.8	376.9		
Fuel & Energy	404.4	277.4	127.1	305.1	212.9	92.1		
Coke & Refined Petroleum products	1,427.7	1,339.6	88.1	785.5	715.3	70.3		
Chemical	260.7	192.1	68.6	245.3	177.6	67.6		
Textile	270.7	230.9	39.7	233.2	188.6	44.7		
Cement	113.0	82.8	30.2	86.6	64.1	22.5		
Others	417.3	333.4	83.9	428.9	349.3	79.7		

sector witnessed largest increase of Rs 642.2 billion in the total sales followed by Fuel & Energy sector (by Rs 99.4 billion).

The cost of sales increased to Rs 2,456.2 billion in Q1-FY23, recording an increase of Rs 748.5 billion while comparing with Q1-FY22. Sector-wise cost of sales data reveals that Coke & Refined Petroleum Products sector witnessed highest increase in the cost of sales followed by Fuel & Energy sector (**Table 3**).

As a result of above-mentioned operational performance, gross profit of these companies increased to Rs 437.6 billion during Q1-FY23, posting an increase of Rs 60.8 billion (or 16.1 percent) when compared with Q1-FY22 (**Graph 3**). In terms of sectoral performance, all sectors under discussion except Textile recorded a growth in gross profit during Q1-FY23 as compared to Q1-FY22. The Fuel & Energy sector posted highest increase in gross profit, followed by Coke & Refined Petroleum Products sector.



On the contrary, both general administrative & other

expenses as well as financial expenses rose sharply during Q1-FY23 when compared with Q1-FY22, diluting the impact of large gross profit. The profit before tax during Q1-FY23 posted a marginal increase of Rs 9.5 billion as compared to Q1-FY22, reaching Rs 290.8 billion. The profit after tax dropped to Rs 186.8 billion, recording a decline of Rs 18.1 billion (or 8.8 percent) during Q1-FY23 as compared to Q1-FY22.

Shareholders' Equity

Shareholders' equity of selected 100 companies reached Rs 4,582.3 billion in September 2022, which is higher by a significant amount of Rs 577.2 billion when compared with September 2021. Sector-wise break up reveals that all sectors under discussion contributed towards this rise, primarily stemming from significant rise in revenue reserves.

Table4: Sector-wise Position of Share Holder's equity As on Quarter Ended Sep 30								
								billion Rs.
		Q1-FY	č 23		Q1-FY22			
	S.H Equity	IS & Paid- up Capital	Reserves	Surplus	S.H Equity	IS & Paid- up Capital	Reserves	Surplus
Overall	4,582.3	608.6	3,702.7	271.0	4,005.1	592.3	3,180.0	232.8
Fuel & Energy	1,623.4	184.4	1,370.3	68.6	1,460.1	184.4	1,220.5	55.2
Coke & Refined Petroleum products	836.3	103.3	693.2	39.7	683.1	103.0	541.7	38.4
Chemical	452.7	98.0	328.5	26.2	422.8	97.9	297.3	27.5
Textile	491.9	41.7	401.7	48.5	413.7	40.4	329.4	43.9
Cement	483.9	61.2	389.5	33.2	407.5	53.4	332.3	21.7
Others	694.3	120.0	519.5	54.8	618.0	113.1	458.8	46.0

Precisely, Fuel & Energy sector witnessed highest increase of Rs 163.3 billion in the shareholders' equity, followed by Coke & Refined Petroleum Products sector with an increase of Rs 153.2 billion during Q1-FY23 over Q1-FY22 (**Table 4**). Similarly, Textile sector recorded an increase of Rs 78.2 billion in Q1-FY23 as compared to Q1-FY22 in shareholders' equity.

Appendix

Sector-wise Details of Companies Covered in the Analysis

Sr. No	Companies	Financial Year End
1)	Textile	· · ·
i)	Spinning, Weaving, Finishing of Textiles	
1	Artistic Denim Mills Ltd.	30-Jun
2	Azgard Nine Ltd.	30-Jun
3	Colony Textile Mills Limited	30-Jun
4	Dewan Farooque Spinning Mills Ltd.	30-Jun
5	Din Textile Mills Ltd.	30-Jun
6	Fazal Cloth Mills Ltd.	30-Jun
7	Gadoon Textile Mills Ltd.	30-Jun
8	Hira Textile Mills Ltd. *	30-Jun
9	Indus Dyeing & Manufacturing Co. Ltd.*	30-Jun
10	J.K. Spinning Mills Ltd.	30-Jun
11	Kohinoor Spinning Mills Ltd.	30-Jun
12	Kohinoor Textile Mills Ltd.	30-Jun
13	Masood Textile Mills Ltd.	30-Jun
14	Nagina Cotton Mills Ltd.	30-Jun
15	Feroze1888 Mills Ltd.	30-Jun
16	Nishat (Chunian) Ltd.	30-Jun
17	Nishat Mills Ltd.	30-Jun
18	Reliance Cotton Spinning Mills Ltd.	30-Jun
19	Saif Textile Mills Ltd.	30-Jun
20	Sapphire Fibres Ltd.	30-Jun
21	Sapphire Textile Mills Ltd.	30-Jun
22	Tata Textile Mills Ltd.	30-Jun
23	Zephyr Textiles Ltd.	30-Jun
ii)	Made Up Textile	· · ·
24	Gul Ahmed Textile Mills Ltd.	30-Jun
iii)	Other Textile n.e.s	· · ·
25	Bannu Woollen Mills Ltd.	30-Jun
26	Ibrahim Fibres Ltd.	30-Jun
2)	Sugar & Allied Industries	
27	Habib Sugar Mills Ltd. *	30-Sep
28	JDW Sugar Mills Ltd. *	30-Sep
29	Tandlianwala Sugar Mills Ltd.*	30-Sep
3)	Food	
30	Ismail Industries Ltd.	30-Jun
31	National Foods Ltd.	30-Jun
32	Nestle Pakistan Ltd.	31-Dec
33	Rafhan Maize Products Co. Ltd.	31-Dec
34	FrieslandCampins Engro Foods Ltd.	31-Dec

4)	Chemicals, Chemical Products and Pharmaceuticals	
35	Gatron (Industries) Ltd.	30-Jun
36	Abbott Laboratories (Pakistan) Ltd.	31-Dec
37	Archroma Pakistan Ltd. (Formerly Clariant Pakistan Ltd)*	30-Sep
38	Colgate-Palmolive (Pakistan) Ltd.	30-Jun
39	Engro Polymer & Chemicals Ltd.	31-Dec
40	Fauji Fertilizer Bin Qasim Ltd.	31-Dec
41	Fauji Fertilizer Co. Ltd.	31-Dec
42	GlaxoSmithKline Pakistan Limited	31-Dec
43	ICI Pakistan Ltd.	30-Jun
44	Lotte Chemical Pakistan Ltd.	31-Dec
45	Sitara Chemical Industries Ltd.	30-Sep
46	Agritech Ltd.	31-Dec
47	Fatima Fertilizer Co. Ltd.	31-Dec
48	Engro Fertilizers Ltd.	31-Dec
5)	Manufacturing	
49	Pakistan Tobacco Company Ltd.	31-Dec
50	Thal Ltd.	30-Jun
51	International Steel Ltd.	30-Jun
52	Aisha steel mills Ltd.	30-Jun
53	Amreli steels (Pvt) Ltd.	30-Jun
6)	Mineral products	
54	Ghani Glass Ltd.	30-Jun
7)	Cement	
55	Bestway Cement Ltd.	30-Jun
56	Cherat Cement Company Ltd.	30-Jun
57	D.G. Khan Cement Company Ltd.	30-Jun
58	Dewan Cement Ltd. (Pakland Cement Ltd.)	30-Jun
59	Fauji Cement Company Ltd.	30-Jun
60	Gharibwal Cement Ltd.	30-Jun
61	Kohat Cement Company Ltd.	30-Jun
62	Lucky Cement Ltd.	30-Jun
63	Maple Leaf Cement Factory Ltd.	30-Jun
64	Pioneer Cement Ltd.	30-Jun
8)	Motor Vehicles, Trailers and Semi-trailers	1
65	Atlas Honda Ltd.	31-Mar
66	Ghandhara Tyre and Rubber Company Limited	30-Jun
67	Honda Atlas Cars (Pakistan) Ltd.	31-Mar
68	Indus Motor Company Ltd.	30-Jun
69	Pak Suzuki Motor Company Ltd.	31-Dec
<u>9)</u>	Fuel and Energy Sector	
70	K-Electric (formerly KESC)	30-Jun
71	Kot Addu Power Co. Ltd.	30-Jun
72	Mari Petroleum Co. Ltd. (Formerly Mari Gas Co. Ltd.)	30-Jun

73	Oil & Gas Development Co. Ltd.	30-Jun
74	Burshane LPG (Pakistan) Ltd.	30-Jun
75	The Hub Power Co. Ltd.	30-Jun
76	Nishat Power Ltd.	30-Jun
77	Nishat Chunian Power Ltd.	30-Jun
78	Pakgen Power Ltd.	31-Dec
79	Saif Power Ltd.	31-Dec
80	Lalpir Power Ltd.	31-Dec
81	Engro Powergen Qadirpur Ltd.	31-Dec
10)	Information and Communication Services	
82	Pakistan Int. Container Ltd.	31-Dec
83	Pakistan National Shipping Corporation.	30-Jun
84	Pakistan Telecommunication Company Ltd.	31-Dec
85	Telecard Ltd.	30-Jun
86	Systems Limited	31-Dec
11)	Coke and Refined Petroleum Products	
87	Attock Petroleum Ltd.	30-Jun
88	Attock Refinery Ltd.	30-Jun
89	Byco Petroleum (Formerly Bosicor Pakistan Ltd.)	30-Jun
90	National Refinery Ltd.	30-Jun
91	Pakistan Oilfields Ltd.	30-Jun
92	Pakistan Petroleum Ltd.	30-Jun
93	Pakistan State Oil Co. Ltd.	30-Jun
94	Shell Pakistan Ltd.	31-Dec
95	Hascol Petroleum Ltd.	31-Dec
12)	Paper, Paperboard and Products	
96	Packages Ltd.	31-Dec
13)	Electrical Machinery and Apparatus	
97	Pak Elektron Ltd.	31-Dec
14)	Other Services Activities	
98	Pakistan Services Ltd.	30-Jun
99	Pace (Pakistan) Ltd.	30-Jun
100	Shifa International Hospitals Ltd.	30-Jun

Notes:

* Data for quarter under review was not available therefore, data for corresponding quarter last year is used.