# Financial Statements Analysis 

of Companies (Non-Financial)<br>Listed at Pakistan Stock Exchange<br>2016-2021




STATE BANK OF PAKISTAN
DATA SERVICES AND INNOVATIONS DEPARTMENT


FINANCIAL STATEMENTS ANALYSIS

> OF

## COMPANIES (NON-FINANCIAL)

LISTED AT PAKISTAN STOCK EXCHANGE

(2016-2021)

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## Introduction

State Bank of Pakistan (SBP) collects, validates, compiles, disseminates, maintains and provides accurate, reliable and timely statistics to policy makers, researchers, academia and other national and international stakeholders. The Statistics and Data Warehouse Department of SBP has recently been restructured into two departments namely Core Statistics Department (CSD) and Data Services and Innovations Department (DSID). While the Core Statistics Department produces core central banking statistics, the Data Services and Innovations Department provides reliable data to its users through modern platforms and statistical publications such as this Annual Financial Statements Analysis of Companies (NonFinancial) listed at Pakistan Stock Exchange (PSX). This annual analysis primarily presents financial statements of non-financial companies listed at PSX, most of which is already available on the websites of these companies as well as on PSX. ${ }^{\text {i }}$

Non-financial corporate sector is an important segment of a country's economy, which forms a sound, stable and robust industrial base. SBP understands the importance of the corporate sector data for developing economic insights, which present the financial conditions of institutions/companies in a structured manner. Keeping in view the importance of timely availability of financial information of the non-financial corporate sector at one place, SBP initiated a pre-publication covering listed non-financial companies closing their accounts by end of September every year improving the timeliness of the data. The pre-publication is followed by this regular publication, covering all the companies closing their accounts by end of the December along with a brief sector-wise analysis.

This analysis is provided in two formats: first is designed for a printed publication, which contains limited variables and ratios due to space constraints on a single page. The other format containing more variables and financial ratios, primarily prepared for researchers engaged in economic and finance areas is available on SBP website in electronic format. The analysis data covers a time series of last six years (from 2016 to 2021).

The non-financial companies listed on Pakistan Stock Exchange Limited have been classified in line with new economic categories. The distribution of companies by economic group with a comparison with last year is as under:

## Number of companies by economic groups

| Economic Groups | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ |
| :--- | :---: | :---: |
| 1) Textiles | 123 | 119 |
| 2) Sugar | 27 | 27 |
| 3) Food | 19 | 20 |
| 4) Chemicals, chemical products and Pharmaceuticals | 44 | 44 |
| 5) Manufacturing | 38 | 40 |
| 6) Mineral products | 9 | 9 |
| 7) Cement | 16 | 17 |
| 8) Motor vehicles, trailers and auto parts | 20 | 21 |
| 9) Fuel \& Energy | 21 | 21 |
| 10) Information, Communication \& transport Services | 15 | 16 |
| 11) Coke and refined petroleum products | 11 | 11 |
| 12) Paper, paperboard and products | 9 | 9 |
| 13) Electrical machinery and apparatus | 6 | 6 |
| 14) Other services activities | 9 | 9 |
|  | 367 | 369 |

The readers should note that the sum of assets and liabilities of a company might exhibit minor differences due to rounding off separate items. Ratios and percentages have been worked out after rounding off the figures in thousands, which may, therefore, slightly differ from ratios calculated on the basis of exact numbers in balance sheet. The symbol "-'"appearing in the analytical tables stands for 'not applicable' or 'not available'.

[^0]Financial Statements Analysis

## Executive Summary

The non-financial companies listed at Pakistan Stock Exchange (PSX) included in this publication registered a healthy performance during FY21 in comparison to FY20 as the economy bounced strongly from severe recession owing to Covid-19 pandemic. Essentially, the effects of economic slowdown observed in FY20, weakened in FY21, and evidently returned back to normalcy.

The overall balance sheet size registered a healthy growth of 13.36 percent during FY21, similar to the growth trend observed in FY18 \& FY19, in contrast to a 5.73 percent recorded during FY20. As a result, the balance sheet footing reached to Rs 12,143 billion in FY21 from Rs 10,712 billion in FY20. Encouragingly, the shareholders' equity posted a massive 16.16 percent YoY growth during FY21, which is much higher than the growth recorded during preceding three years. This is an indication of strong recovery in terms of operational performance during FY21, as the performance indicators like Gross Sales, Gross Profit, EBIT, Net Profit Margin, ROA, ROE, earning per share exhibited significant improvement over last years. Precisely, Gross sales jumped up to Rs 9,521 billion, posted a YoY growth of 18.19 percent. Besides, both Profit before and after taxation posted a healthy YoY growth of more than 100 percent on the back of limited increase in administrative \& selling expenses, and lower interest expenses. Moreover, Net Profit Margin increased to 7.64 during FY21, as compared to a decline in last two years. Both ROA and ROE improved during FY21 to 6.37 and 17.93 respectively, in contrast to a worsening during FY19 and FY20. In addition, basic earnings per share rose to 6.87 during FY21 after observing a decline during two preceding years.

Regarding total liabilities, the composition of current and non-current liabilities appears to be reversing to prior to FY20 trend. Specifically, the share of current liabilities increased during FY21, in contrast to a decline in FY20. Similar trend is observed in the composition of assets, as current assets recorded higher growth than non-current assets during FY21.

A comparison of public and private sector companies reveals that latter performed better than formers in terms of financial indicators. Specifically, the total assets of the private sector and public sector companies grew during FY21 by 15.88 percent and 7.93 percent respectively. Besides, Shareholders' equity of these two groups respectively posted a growth of 17.91 percent and 10.33 percent during FY21. In terms of operational performance, Sales of private sector companies exhibited a YoY growth of 25.44 percent whereas public sector companies recorded only 3.51 percent YoY growth during FY21 over FY20. Profit before and after taxation of private sector companies grew by an impressive rate of 148.16 percent and 164.71 percent respectively during FY21 over FY20 while public sector companies showed a relatively moderate YoY growth of 21.14 percent and 25.92 percent in these parameters. Thus, ROA and ROE of private sector companies exhibited greater improvement than public sector companies during FY21.

A brief review on important indicators of non-financial listed companies during FY21 is given below:

## Capital Structure and Shareholders' Equity

While shareholders' equity posted a YoY growth of 16.16 percent during FY21 over FY20, the non-current liabilities' growth remained subdued. As a result, total capital employed (comprising of total non-current liabilities and shareholders' equity) increased by 13.05 percent during FY21, reached to Rs 6,674 billion from Rs 5,904 billion in the preceding year. Both private sector and public sector companies exhibited a YoY growth in shareholders' equity as well as non-current liabilities during FY21, however private sector companies showed higher surge than public sector companies. The addition in shareholders' equity was largely parked in un-appropriated profit by both Public and private sector companies during FY21.

Shareholders' equity (overall) reached to Rs 4,363 billion, recorded an increase of Rs 607 billion during FY21 primarily coming from an increase of Reserves by Rs 525 billion followed by Rs 53 billion increase in Issued, subscribed and paid up capital. Private sector companies contributed Rs 517 billion in this addition in the equity during FY21.

## Assets

The total assets of all companies reached to Rs 12,143 billion in FY21, recorded an increase of Rs 1,431 billion during FY21, primarily contributed by private sector companies by Rs 1,162 billion. Further details of the assets reveal that the current
 assets of all companies increased by Rs 1,012 billion, reached to Rs 6,515 billion in FY21, whereas noncurrent assets increased by a relatively lower amount of Rs 419 billion. In current assets rise, major contributors were 'Other current assets (Rs 262 billion)', Inventories (Rs 246 billion, Short-term borrowings (Rs 212 billion), and Trade Debt (Rs 177 billion). In non-current assets, which surged to Rs 5,628 billion in FY21, operating fixed assets after deducting accumulated depreciation (Rs 140 billion), capital work in progress (Rs 132 billion), and long-term investment (Rs 125 billion) were the key contributors of this upsurge.

In terms of ownership, private sector companies built their assets primarily in the form of Inventories (Rs 227 billion), Short-term investment (Rs 175 billion), Long-term investment (Rs 129 billion) and Capital work in progress (Rs 130 billion) while public sector companies improved their asset portfolio mainly through other investments (Rs 138 billion) and Trade debts (Rs 106 billion).


## Liabilities

Total liabilities of all companies surged to Rs 7,780 billion in FY21, posted an increase of Rs 824 billion. The contribution of private sector companies was Rs 645 billion in this rise. There was no significant movement in the composition of current and non-current liabilities in total liabilities during FY21 for all
companies. However, the private sector companies tilted towards current liabilities during FY21, recorded more than one percentage points increase in the share of current liabilities.


Operating Efficiency and Profitability
The sales of all companies surged to Rs 9,521 billion, posted a substantial increase of Rs 1,465 billion during FY21 in contrast to a decline of Rs 807 billion in preceding year. Notably, local sales increased by Rs 1,289 billion during FY21, posted a YoY growth of 17.51 percent compare to a decline of 10.27 percent during FY20. The export sales on the other hand continued to grow steadily during FY21, registered a YoY growth of 25.46 percent (which contributed in the strong growth of country's exports), compare to a restrained YoY growth of 5.42 percent during FY20. Besides, cost of sales witnessed a subdued growth, resulted into a massive YoY growth in gross profit ( 40.16 percent), which stood at Rs 1,616 billion in FY21. Private sector companies earned Rs 1,284 billion in gross profit during FY21, posted a YoY growth of 51.56 percent over FY20.

EBIT (earnings before interest and tax) recorded an increase of Rs 433 billion ( 53.21 percent YoY growth) during FY21, as the General, administrative \& other expense witnessed relatively smaller rise in the same period. The interest expenses dropped to Rs 224 billion in FY21 from Rs 299 billion in FY20, resulted into a massive YoY increase of Rs 514 billion in profit before taxation. Besides, profit after tax of all companies rose by Rs 404 billion, posted a YoY growth of 125.06 percent during FY21 over FY20.

Besides, public sector companies’ gross profit posted an increase of Rs 26 billion ( 8.61 percent YoY growth) during FY21. EBIT of private sector
 companies increased to Rs 416 billion, posted a YoY growth of 75.41 percent during FY21. Profit before and after tax witnessed a massive increase of 148.16 percent and 164.71 percent respectively in the year FY21 for private sector companies.

Net profit margin of all companies jumped up to 7.64 in FY21 from 4.01 in FY20, primarily because of exceptional improvement in private sector companies' net profit margin. Return on assets (ROA), and return on equity (ROE) of all companies rose to 6.37 percent and 17.93 percent in FY21 as compare to 3.10 percent and 8.91 percent in the preceding year. Private sector companies were the prime contributors in the improvement of ROA and ROE, the public sector companies contributed marginally.

| All Public / Private - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,828,211,742 | 3,993,057,053 | 4,323,502,092 | 4,820,095,509 | 5,208,688,270 | 5,628,068,039 |
| 1.Capital work in progress | 338,894,469 | 382,167,244 | 382,448,523 | 496,422,838 | 530,956,873 | 663,021,881 |
| 2.Operating fixed assets at cost | 4,297,686,309 | 4,854,005,450 | 5,705,307,490 | 6,267,527,535 | 6,457,327,198 | 6,859,106,677 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,581,469,479 | 2,807,721,534 | 3,269,690,110 | 3,572,819,614 | 3,652,136,202 | 3,792,468,345 |
| 4.Intangible assets | 182,265,427 | 196,890,198 | 98,722,135 | 91,664,396 | 88,019,528 | 130,431,531 |
| 5.Long term investments | 612,105,847 | 496,723,196 | 474,704,757 | 493,110,492 | 645,384,761 | 770,706,092 |
| 6.Other non-current assets | 113,476,520 | 109,554,881 | 97,936,567 | 166,078,169 | 292,190,906 | 271,440,191 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,952,742,800 | 3,678,452,880 | 4,521,114,802 | 5,311,329,424 | 5,502,821,136 | 6,514,874,815 |
| 1.Cash \& bank balance | 281,531,126 | 294,027,974 | 281,684,807 | 290,269,460 | 320,008,893 | 411,191,205 |
| 2.Inventories; of which | 537,723,856 | 682,291,586 | 898,695,791 | 984,897,999 | 901,666,969 | 1,148,033,587 |
| i)Raw material | 234,127,372 | 301,873,816 | 400,893,088 | 462,949,171 | 471,132,965 | 604,374,199 |
| ii)Work in progress | 41,208,062 | 50,461,812 | 57,161,294 | 78,500,269 | 76,036,783 | 92,134,165 |
| iii)Finished goods | 205,494,239 | 248,152,085 | 311,324,664 | 329,507,324 | 288,350,924 | 367,615,486 |
| 3.Trade Debt / accounts receivables | 1,095,745,225 | 1,246,175,230 | 1,629,241,065 | 1,951,772,673 | 1,881,864,257 | 2,058,861,305 |
| 4.Short term loans and advances | 76,488,982 | 113,393,553 | 150,858,814 | 153,500,777 | 143,083,109 | 166,367,573 |
| 5.Short term investments | 201,613,575 | 317,670,440 | 300,216,622 | 261,682,093 | 413,456,059 | 625,945,968 |
| 6.Other current assets | 759,640,035 | 1,024,894,096 | 1,260,417,702 | 1,669,206,422 | 1,842,741,850 | 2,104,475,178 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,780,954,541 | 7,671,509,933 | 8,844,616,895 | 10,131,424,933 | 10,711,509,406 | 12,142,942,854 |
| C.Shareholders' Equity (C1+C2+C3) | 2,756,797,054 | 3,025,272,901 | 3,247,013,932 | 3,503,171,055 | 3,756,139,447 | 4,363,147,313 |
| 1.Issued, Subscribed \& Paid up capital | 728,637,121 | 777,280,468 | 807,909,365 | 832,669,428 | 858,382,955 | 911,594,114 |
| i)Ordinary shares | 706,396,667 | 757,431,199 | 788,625,312 | 816,657,590 | 841,115,923 | 892,294,479 |
| ii)Preference shares | 22,240,454 | 19,849,269 | 19,284,053 | 16,011,838 | 17,267,032 | 19,299,635 |
| 2.Reserves | 1,650,749,045 | 1,846,375,077 | 1,979,007,402 | 2,139,038,617 | 2,369,299,047 | 2,894,505,414 |
| i)Capital Reserve | 282,920,902 | 379,183,329 | 348,415,130 | 374,660,610 | 400,531,758 | 451,571,490 |
| ii)Revenue Reserve | 1,367,828,142 | 1,467,191,748 | 1,630,592,272 | 1,764,378,007 | 1,968,767,288 | 2,442,933,925 |
| of which: un-appropriated profit(loss) / retained earnings | 794,602,744 | 878,321,798 | 1,018,547,757 | 1,132,760,996 | 1,315,313,987 | 1,785,742,256 |
| 3.Surplus on revaluation of fixed assets | 377,410,889 | 401,617,356 | 460,097,165 | 531,463,010 | 528,457,445 | 557,047,785 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,312,275,957 | 1,446,808,614 | 1,552,618,844 | 1,777,482,610 | 2,147,687,387 | 2,311,032,278 |
| 1.Long term borrowings | 649,591,407 | 749,018,273 | 837,242,417 | 997,174,180 | 1,264,186,982 | 1,358,434,387 |
| 2.Subordinated loans / Sponsor's loans | 9,142,937 | 10,713,896 | 11,168,964 | 14,652,637 | 12,193,802 | 12,491,631 |
| 3.Debentures/TFCs (bonds payable) | 45,449,402 | 29,320,467 | 14,392,183 | 12,332,937 | 9,059,114 | 16,678,913 |
| 4.Employees benefit obligations | 123,152,122 | 137,379,334 | 144,191,861 | 153,741,545 | 165,036,426 | 175,572,528 |
| 5.Other non-current liabilities | 484,940,089 | 520,376,644 | 545,623,419 | 599,581,311 | 697,211,064 | 747,854,819 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,711,881,531 | 3,199,428,418 | 4,044,984,118 | 4,850,771,269 | 4,807,682,567 | 5,468,763,261 |
| 1.Trade credit \& other accounts payables | 1,579,461,298 | 1,857,362,089 | 2,403,416,411 | 2,808,076,367 | 2,819,744,479 | 3,262,904,601 |
| of which: i) Trade credits | 767,468,028 | 924,031,474 | 1,283,932,517 | 1,605,844,566 | 1,656,621,793 | 1,933,254,469 |
| 2.Short term borrowings | 667,628,144 | 793,853,918 | 996,322,046 | 1,316,500,867 | 1,193,830,557 | 1,160,353,714 |
| 3.Current portion of non-current liabilities | 232,468,874 | 268,407,997 | 326,048,606 | 362,357,836 | 321,721,391 | 415,958,787 |
| 4.Other current liabilities | 232,323,214 | 279,804,414 | 319,197,055 | 363,836,199 | 472,386,140 | 629,546,158 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,504,359,693 | 6,404,849,219 | 7,702,377,928 | 8,863,294,968 | 8,055,874,117 | 9,521,271,288 |
| i)Local sales (Net) | 5,037,209,059 | 5,926,667,206 | 7,128,903,192 | 8,206,042,582 | 7,363,021,366 | 8,652,025,217 |
| ii)Export sales (Net) | 467,150,634 | 478,182,013 | 573,474,736 | 657,252,386 | 692,852,751 | 869,246,071 |
| 2.Cost of sales | 4,613,596,983 | 5,376,454,688 | 6,536,595,594 | 7,578,217,835 | 6,902,772,388 | 7,905,091,337 |
| i)Cost of material | 2,272,668,550 | 2,216,989,896 | 2,789,662,737 | 3,298,231,650 | 2,903,677,861 | 3,725,661,719 |
| 3.Gross profit / (loss) (F1-F2) | 890,762,710 | 1,028,394,531 | 1,165,782,334 | 1,285,077,133 | 1,153,101,728 | 1,616,179,951 |
| 4.General, administrative and other expenses | 465,716,651 | 501,632,221 | 565,803,987 | 618,735,110 | 584,797,011 | 642,820,288 |
| i)Selling \& distribution expenses | 184,832,571 | 200,157,842 | 218,631,116 | 230,867,024 | 228,691,405 | 262,241,284 |
| ii)Administrative and other expenses | 280,884,080 | 301,474,379 | 347,172,871 | 387,868,086 | 356,105,606 | 380,579,004 |
| 5.Other income / (loss) | 198,317,478 | 205,228,639 | 176,186,929 | 228,380,715 | 246,396,439 | 274,819,925 |
| 6.EBIT (F3-F4+F5) | 623,363,537 | 731,990,949 | 776,165,276 | 894,722,738 | 814,701,156 | 1,248,179,588 |
| 7.Financial expenses | 125,592,018 | 125,536,818 | 163,633,737 | 282,350,559 | 332,592,290 | 252,363,992 |
| of which: (i) Interest expenses | 102,867,416 | 107,350,066 | 136,451,224 | 246,048,245 | 299,252,278 | 224,175,716 |
| 8.Profit / (loss) before taxation (F6-F7) | 497,771,520 | 606,454,132 | 612,531,539 | 612,372,179 | 482,108,867 | 995,815,596 |
| 9.Tax expenses | 137,194,022 | 171,845,213 | 181,849,409 | 200,634,711 | 158,764,162 | 268,097,164 |
| 10.Profit / (loss) after tax (F8-F9) | 360,577,498 | 434,608,918 | 430,682,130 | 411,737,468 | 323,344,705 | 727,718,432 |
| 11.Cash dividends | 230,794,838 | 275,856,739 | 255,643,532 | 234,512,989 | 187,659,149 | 325,296,955 |
| 12.Bonus shares / stock dividends | 2,380,190 | 2,738,242 | 9,734,438 | 9,039,191 | 3,619,040 | 8,320,015 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 568,157,582 | 478,697,401 | 437,804,395 | 379,170,267 | 747,206,497 | 931,572,048 |
| 2.Net cash flows from investing activities | $(371,806,971)$ | $(386,434,289)$ | $(419,508,172)$ | $(541,883,573)$ | $(492,307,235)$ | $(563,880,504)$ |
| 3.Net cash flows from financing activities | $(151,256,774)$ | $(53,640,902)$ | $(101,569,046)$ | $(81,098,188)$ | $(39,656,957)$ | $(114,998,958)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,069,073,012 | 4,472,081,515 | 4,799,632,776 | 5,280,653,665 | 5,903,826,834 | 6,674,179,592 |
| 2.Retention in business (F10-F11-F12) | 127,402,470 | 156,013,937 | 165,304,159 | 168,185,288 | 132,066,516 | 394,101,462 |
| 3.Depreciation for the year | 204,306,585 | 229,586,043 | 264,443,585 | 283,687,708 | 304,105,653 | 303,622,868 |
| 4.Salaries, wages and employee benefits | 428,701,566 | 479,946,558 | 479,474,006 | 535,693,549 | 543,380,230 | 607,164,801 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.55 | 6.79 | 5.59 | 4.65 | 4.01 | 7.64 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.84 | 0.89 | 0.93 | 0.93 | 0.77 | 0.83 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.50 | 6.01 | 5.22 | 4.34 | 3.10 | 6.37 |
| $P 4$. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C), previous year (C))\}) | 2.50 | 2.50 | 2.63 | 2.81 | 2.87 | 2.81 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 13.77 | 15.03 | 13.76 | 12.20 | 8.91 | 17.93 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.91 | 4.49 | 4.47 | 4.17 | 3.18 | 6.87 |


| Private - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,783,992,618 | 3,013,164,337 | 3,275,332,501 | 3,736,757,670 | 4,009,528,429 | 4,457,633,879 |
| 1.Capital work in progress | 201,498,309 | 286,587,069 | 292,973,082 | 389,286,710 | 430,897,037 | 560,729,846 |
| 2.Operating fixed assets at cost | 3,477,363,687 | 3,772,675,650 | 4,204,630,360 | 4,653,415,482 | 4,960,024,988 | 5,307,793,441 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,027,447,556 | 2,150,025,630 | 2,425,193,568 | 2,681,148,009 | 2,841,725,172 | 2,997,855,849 |
| 4.Intangible assets | 90,217,871 | 97,181,338 | 93,299,187 | 85,469,854 | 81,908,396 | 123,568,268 |
| 5.Long term investments | 394,604,330 | 417,698,685 | 400,444,985 | 447,684,138 | 487,664,495 | 616,756,077 |
| 6.Other non-current assets | 70,224,552 | 61,671,615 | 63,421,679 | 133,168,959 | 167,333,329 | 158,723,840 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,991,731,442 | 2,399,991,169 | 2,971,035,352 | 3,254,546,783 | 3,308,062,060 | 4,022,313,180 |
| 1.Cash \& bank balance | 251,050,636 | 262,197,253 | 248,041,492 | 235,277,251 | 274,722,030 | 369,583,669 |
| 2.Inventories; of which | 483,939,620 | 602,840,419 | 783,110,419 | 882,800,404 | 834,081,883 | 1,061,006,795 |
| i)Raw material | 233,368,010 | 300,876,422 | 399,905,443 | 452,757,345 | 463,105,151 | 598,478,020 |
| ii)Work in progress | 40,902,204 | 50,078,652 | 56,908,812 | 78,290,243 | 75,768,970 | 91,972,699 |
| iii)Finished goods | 203,918,594 | 247,143,014 | 310,346,273 | 327,923,258 | 286,748,738 | 366,079,382 |
| 3.Trade Debt / accounts receivables | 592,365,524 | 708,513,113 | 914,857,515 | 1,026,823,346 | 848,924,656 | 920,267,675 |
| 4.Short term loans and advances | 57,763,707 | 88,203,546 | 123,923,357 | 135,825,251 | 121,691,816 | 143,384,400 |
| 5.Short term investments | 176,524,375 | 230,415,628 | 279,507,844 | 203,041,775 | 355,865,374 | 531,218,065 |
| 6.Other current assets | 430,087,579 | 507,821,209 | 621,594,724 | 770,778,756 | 872,776,302 | 996,852,577 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,775,724,059 | 5,413,155,506 | 6,246,367,854 | 6,991,304,453 | 7,317,590,489 | 8,479,947,059 |
| C.Shareholders' Equity (C1+C2+C3) | 2,119,491,048 | 2,347,728,211 | 2,546,503,107 | 2,723,223,394 | 2,887,828,593 | 3,405,181,031 |
| 1.Issued, Subscribed \& Paid up capital | 593,539,137 | 642,182,484 | 672,268,009 | 693,418,449 | 713,814,556 | 767,072,816 |
| i)Ordinary shares | 571,298,805 | 622,333,335 | 652,984,070 | 677,406,719 | 696,547,642 | 747,773,294 |
| ii)Preference shares | 22,240,332 | 19,849,149 | 19,283,939 | 16,011,730 | 17,266,914 | 19,299,522 |
| 2.Reserves | 1,224,209,622 | 1,401,562,585 | 1,531,407,821 | 1,627,923,498 | 1,755,189,184 | 2,185,623,261 |
| i)Capital Reserve | 267,695,934 | 360,804,208 | 324,121,449 | 346,699,619 | 370,044,601 | 418,664,726 |
| ii)Revenue Reserve | 956,513,687 | 1,040,758,377 | 1,207,286,372 | 1,281,223,879 | 1,385,144,582 | 1,766,958,536 |
| of which: un-appropriated profit(loss) / retained earnings | 505,730,282 | 580,414,977 | 733,743,280 | 786,233,973 | 873,686,606 | 1,254,481,374 |
| 3.Surplus on revaluation of fixed assets | 301,742,290 | 303,983,142 | 342,827,277 | 401,881,447 | 418,824,853 | 452,484,954 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 849,834,074 | 911,850,992 | 947,308,042 | 1,091,247,796 | 1,396,859,710 | 1,494,614,727 |
| 1.Long term borrowings | 486,585,567 | 543,208,154 | 575,017,591 | 686,209,867 | 908,632,901 | 941,567,424 |
| 2.Subordinated loans / Sponsor's loans | 9,142,937 | 10,713,896 | 11,168,964 | 14,652,637 | 12,193,802 | 12,491,631 |
| 3.Debentures/TFCs (bonds payable) | 20,159,796 | 12,248,460 | 12,337,782 | 12,332,937 | 9,059,114 | 16,678,913 |
| 4.Employees benefit obligations | 51,741,892 | 53,937,728 | 62,599,257 | 67,538,534 | 70,380,766 | 75,792,194 |
| 5.Other non-current liabilities | 282,203,882 | 291,742,754 | 286,184,448 | 310,513,821 | 396,593,128 | 448,084,565 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,806,398,938 | 2,153,576,303 | 2,752,556,704 | 3,176,833,264 | 3,032,902,181 | 3,580,151,299 |
| 1.Trade credit \& other accounts payables | 943,966,894 | 1,150,293,146 | 1,440,548,774 | 1,553,048,422 | 1,470,888,145 | 1,811,425,265 |
| of which: i) Trade credits | 412,895,888 | 512,136,973 | 656,864,378 | 709,556,164 | 692,721,867 | 882,285,307 |
| 2.Short term borrowings | 522,105,936 | 624,804,141 | 857,947,667 | 1,138,939,319 | 1,056,695,560 | 1,033,910,507 |
| 3.Current portion of non-current liabilities | 176,622,382 | 183,287,332 | 229,935,572 | 258,074,088 | 217,230,443 | 330,618,773 |
| 4.Other current liabilities | 163,703,725 | 195,191,684 | 224,124,691 | 226,771,435 | 288,088,033 | 404,196,753 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,072,420,037 | 4,612,366,043 | 5,497,483,425 | 6,020,427,972 | 5,393,229,600 | 6,765,197,330 |
| i)Local sales (Net) | 3,605,269,403 | 4,134,184,030 | 4,924,525,382 | 5,365,151,165 | 4,702,145,161 | 5,896,647,635 |
| ii)Export sales (Net) | 467,150,634 | 478,182,013 | 572,958,043 | 655,276,807 | 691,084,439 | 868,549,695 |
| 2.Cost of sales | 3,311,612,049 | 3,791,757,913 | 4,573,313,293 | 5,093,213,801 | 4,546,324,111 | 5,481,588,680 |
| i)Cost of material | 1,892,010,708 | 2,213,225,799 | 2,785,248,747 | 3,292,348,010 | 2,896,711,568 | 3,719,546,051 |
| 3.Gross profit / (loss) (F1-F2) | 760,807,988 | 820,608,130 | 924,170,132 | 927,214,171 | 846,905,488 | 1,283,608,650 |
| 4.General, administrative and other expenses | 365,268,498 | 400,518,056 | 458,390,616 | 472,417,115 | 452,994,520 | 519,234,654 |
| i)Selling \& distribution expenses | 162,619,182 | 178,539,392 | 196,051,626 | 206,166,219 | 203,809,399 | 235,993,520 |
| ii)Administrative and other expenses | 202,649,316 | 221,978,664 | 262,338,990 | 266,250,896 | 249,185,121 | 283,241,134 |
| 5.Other income / (loss) | 122,301,218 | 144,709,409 | 122,531,216 | 142,910,841 | 157,570,078 | 202,966,809 |
| 6.EBIT (F3-F4+F5) | 517,840,708 | 564,799,483 | 588,310,732 | 597,707,897 | 551,481,046 | 967,340,805 |
| 7.Financial expenses | 94,857,390 | 94,450,324 | 119,076,489 | 201,533,821 | 227,294,976 | 162,829,617 |
| of which: (i) Interest expenses | 80,173,125 | 82,377,965 | 96,214,892 | 170,085,284 | 198,635,752 | 138,518,239 |
| 8.Profit / (loss) before taxation (F6-F7) | 422,983,319 | 470,349,160 | 469,234,243 | 396,174,076 | 324,186,071 | 804,511,188 |
| 9.Tax expenses | 102,684,410 | 116,177,387 | 110,429,278 | 110,879,012 | 93,213,193 | 193,110,725 |
| 10.Profit / (loss) after tax (F8-F9) | 320,298,909 | 354,171,772 | 358,804,965 | 285,295,064 | 230,972,878 | 611,400,463 |
| 11.Cash dividends | 192,910,290 | 224,686,975 | 191,671,814 | 175,707,574 | 152,497,087 | 288,692,816 |
| 12.Bonus shares / stock dividends | 2,380,190 | 2,194,870 | 6,124,797 | 3,721,761 | 3,609,239 | 8,309,234 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 433,141,125 | 413,397,644 | 324,232,422 | 239,966,235 | 611,809,968 | 790,927,673 |
| 2.Net cash flows from investing activities | (238,012,773) | $(291,209,980)$ | $(395,672,433)$ | $(415,354,580)$ | $(395,471,453)$ | $(510,687,028)$ |
| 3.Net cash flows from financing activities | $(152,034,767)$ | (96,910,739) | $(65,785,620)$ | $(45,217,263)$ | 37,876,829 | $(75,778,653)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,969,325,123 | 3,259,579,203 | 3,493,811,149 | 3,814,471,190 | 4,284,688,303 | 4,899,795,759 |
| 2.Retention in business (F10-F11-F12) | 125,008,429 | 127,289,927 | 161,008,353 | 105,865,729 | 74,866,552 | 314,398,413 |
| 3.Depreciation for the year | 161,396,948 | 174,329,161 | 203,873,973 | 213,884,467 | 223,018,520 | 228,465,126 |
| 4.Salaries, wages and employee benefits | 333,949,772 | 370,854,888 | 361,992,296 | 411,588,543 | 428,854,736 | 485,535,426 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 7.87 | 7.68 | 6.53 | 4.74 | 4.28 | 9.04 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.88 | 0.91 | 0.94 | 0.91 | 0.75 | 0.86 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 6.93 | 6.95 | 6.16 | 4.31 | 3.23 | 7.74 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.31 | 2.28 | 2.38 | 2.51 | 2.55 | 2.51 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 16.02 | 15.86 | 14.70 | 10.83 | 8.23 | 19.43 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 4.07 | 4.25 | 4.33 | 3.36 | 2.65 | 6.68 |


| ublic - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,044,219,124 | 979,892,716 | 1,048,169,591 | 1,083,337,839 | 1,199,159,841 | 1,170,434,160 |
| 1.Capital work in progress | 137,396,160 | 95,580,175 | 89,475,441 | 107,136,128 | 100,059,836 | 102,292,035 |
| 2.Operating fixed assets at cost | 820,322,622 | 1,081,329,800 | 1,500,677,130 | 1,614,112,053 | 1,497,302,210 | 1,551,313,236 |
| 3.Operating fixed assets after deducting accumulated depreciation | 554,021,923 | 657,695,904 | 844,496,542 | 891,671,605 | 810,411,030 | 794,612,496 |
| 4. Intangible assets | 92,047,556 | 99,708,860 | 5,422,948 | 6,194,542 | 6,111,132 | 6,863,263 |
| 5.Long term investments | 217,501,517 | 79,024,511 | 74,259,772 | 45,426,354 | 157,720,266 | 153,950,015 |
| 6.Other non-current assets | 43,251,968 | 47,883,266 | 34,514,888 | 32,909,210 | 124,857,577 | 112,716,351 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 961,011,358 | 1,278,461,711 | 1,550,079,450 | 2,056,782,641 | 2,194,759,076 | 2,492,561,635 |
| 1.Cash \& bank balance | 30,480,490 | 31,830,721 | 33,643,315 | 54,992,209 | 45,286,863 | 41,607,536 |
| 2.Inventories; of which | 53,784,236 | 79,451,167 | 115,585,372 | 102,097,595 | 67,585,086 | 87,026,792 |
| i)Raw material | 759,362 | 997,394 | 987,645 | 10,191,826 | 8,027,814 | 5,896,179 |
| ii)Work in progress | 305,858 | 383,160 | 252,482 | 210,026 | 267,813 | 161,466 |
| iii)Finished goods | 1,575,645 | 1,009,071 | 978,391 | 1,584,066 | 1,602,186 | 1,536,104 |
| 3.Trade Debt / accounts receivables | 503,379,701 | 537,662,117 | 714,383,550 | 924,949,327 | 1,032,939,601 | 1,138,593,630 |
| 4.Short term loans and advances | 18,725,275 | 25,190,007 | 26,935,457 | 17,675,526 | 21,391,293 | 22,983,173 |
| 5.Short term investments | 25,089,200 | 87,254,812 | 20,708,778 | 58,640,318 | 57,590,685 | 94,727,903 |
| 6.Other current assets | 329,552,456 | 517,072,887 | 638,822,978 | 898,427,666 | 969,965,548 | 1,107,622,601 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,005,230,482 | 2,258,354,427 | 2,598,249,041 | 3,140,120,480 | 3,393,918,917 | 3,662,995,795 |
| C.Shareholders' Equity (C1+C2+C3) | 637,306,006 | 677,544,690 | 700,510,825 | 779,947,661 | 868,310,854 | 957,966,282 |
| 1.Issued, Subscribed \& Paid up capital | 135,097,984 | 135,097,984 | 135,641,356 | 139,250,979 | 144,568,399 | 144,521,298 |
| i)Ordinary shares | 135,097,862 | 135,097,864 | 135,641,242 | 139,250,871 | 144,568,281 | 144,521,185 |
| ii)Preference shares | 122 | 120 | 114 | 108 | 118 | 113 |
| 2.Reserves | 426,539,423 | 444,812,492 | 447,599,581 | 511,115,119 | 614,109,863 | 708,882,153 |
| i)Capital Reserve | 15,224,968 | 18,379,121 | 24,293,681 | 27,960,991 | 30,487,157 | 32,906,764 |
| ii)Revenue Reserve | 411,314,455 | 426,433,371 | 423,305,900 | 483,154,128 | 583,622,706 | 675,975,389 |
| of which: un-appropriated profit(loss) / retained earnings | 288,872,462 | 297,906,821 | 284,804,477 | 346,527,023 | 441,627,381 | 531,260,882 |
| 3.Surplus on revaluation of fixed assets | 75,668,599 | 97,634,214 | 117,269,888 | 129,581,563 | 109,632,592 | 104,562,831 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 462,441,883 | 534,957,622 | 605,310,802 | 686,234,814 | 750,827,677 | 816,417,551 |
| 1.Long term borrowings | 163,005,840 | 205,810,119 | 262,224,826 | 310,964,313 | 355,554,081 | 416,866,963 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 25,289,606 | 17,072,007 | 2,054,401 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 71,410,230 | 83,441,606 | 81,592,604 | 86,203,011 | 94,655,660 | 99,780,334 |
| 5.Other non-current liabilities | 202,736,207 | 228,633,890 | 259,438,971 | 289,067,490 | 300,617,936 | 299,770,254 |
| E.Current Liabilities (E1+E2+E3+E4) | 905,482,593 | 1,045,852,115 | 1,292,427,414 | 1,673,938,005 | 1,774,780,386 | 1,888,611,962 |
| 1.Trade credit \& other accounts payables | 635,494,404 | 707,068,943 | 962,867,637 | 1,255,027,945 | 1,348,856,334 | 1,451,479,336 |
| of which: i) Trade credits | 354,572,140 | 411,894,501 | 627,068,139 | 896,288,402 | 963,899,926 | 1,050,969,162 |
| 2. Short term borrowings | 145,522,208 | 169,049,777 | 138,374,379 | 177,561,548 | 137,134,997 | 126,443,207 |
| 3.Current portion of non-current liabilities | 55,846,492 | 85,120,665 | 96,113,034 | 104,283,748 | 104,490,948 | 85,340,014 |
| 4.Other current liabilities | 68,619,489 | 84,612,730 | 95,072,364 | 137,064,764 | 184,298,107 | 225,349,405 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,431,939,656 | 1,792,483,176 | 2,204,894,503 | 2,842,866,996 | 2,662,644,517 | 2,756,073,958 |
| i)Local sales (Net) | 1,431,939,656 | 1,792,483,176 | 2,204,377,810 | 2,840,891,417 | 2,660,876,205 | 2,755,377,582 |
| ii) Export sales (Net) | 0 | 0 | 516,693 | 1,975,579 | 1,768,312 | 696,376 |
| 2.Cost of sales | 1,301,984,934 | 1,584,696,775 | 1,963,282,301 | 2,485,004,034 | 2,356,448,277 | 2,423,502,657 |
| i)Cost of material | 380,657,842 | 3,764,097 | 4,413,990 | 5,883,640 | 6,966,293 | 6,115,668 |
| 3.Gross profit / (loss) (F1-F2) | 129,954,722 | 207,786,401 | 241,612,202 | 357,862,962 | 306,196,240 | 332,571,301 |
| 4.General, administrative and other expenses | 100,448,153 | 101,114,165 | 107,413,371 | 146,317,995 | 131,802,491 | 123,585,634 |
| i)Selling \& distribution expenses | 22,213,389 | 21,618,450 | 22,579,490 | 24,700,805 | 24,882,006 | 26,247,764 |
| ii)Administrative and other expenses | 78,234,764 | 79,495,715 | 84,833,881 | 121,617,190 | 106,920,485 | 97,337,870 |
| 5.Other income / (loss) | 76,016,260 | 60,519,230 | 53,655,713 | 85,469,874 | 88,826,361 | 71,853,116 |
| 6.EBIT (F3-F4+F5) | 105,522,829 | 167,191,466 | 187,854,544 | 297,014,841 | 263,220,110 | 280,838,783 |
| 7.Financial expenses | 30,734,628 | 31,086,494 | 44,557,248 | 80,816,738 | 105,297,314 | 89,534,375 |
| of which: (i) Interest expenses | 22,694,291 | 24,972,101 | 40,236,332 | 75,962,961 | 100,616,526 | 85,657,477 |
| 8.Profit / (loss) before taxation (F6-F7) | 74,788,201 | 136,104,972 | 143,297,296 | 216,198,103 | 157,922,796 | 191,304,408 |
| 9.Tax expenses | 34,509,612 | 55,667,826 | 71,420,131 | 89,755,699 | 65,550,969 | 74,986,439 |
| 10.Profit / (loss) after tax (F8-F9) | 40,278,589 | 80,437,146 | 71,877,165 | 126,442,404 | 92,371,827 | 116,317,969 |
| 11.Cash dividends | 37,884,548 | 51,169,763 | 63,971,718 | 58,805,415 | 35,162,062 | 36,604,139 |
| 12.Bonus shares / stock dividends | 0 | 543,372 | 3,609,641 | 5,317,430 | 9,801 | 10,781 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 135,016,457 | 65,299,757 | 113,571,973 | 139,204,032 | 135,396,529 | 140,644,375 |
| 2.Net cash flows from investing activities | $(133,794,198)$ | $(95,224,309)$ | $(23,835,739)$ | $(126,528,993)$ | $(96,835,782)$ | $(53,193,476)$ |
| 3.Net cash flows from financing activities | 777,993 | 43,269,837 | $(35,783,426)$ | $(35,880,925)$ | $(77,533,786)$ | $(39,220,305)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,099,747,889 | 1,212,502,312 | 1,305,821,627 | 1,466,182,475 | 1,619,138,531 | 1,774,383,833 |
| 2.Retention in business (F10-F11-F12) | 2,394,041 | 28,724,011 | 4,295,806 | 62,319,559 | 57,199,964 | 79,703,049 |
| 3.Depreciation for the year | 42,909,637 | 55,256,882 | 60,569,612 | 69,803,241 | 81,087,133 | 75,157,742 |
| 4.Salaries, wages and employee benefits | 94,751,794 | 109,091,670 | 117,481,710 | 124,105,006 | 114,525,494 | 121,629,375 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.81 | 4.49 | 3.26 | 4.45 | 3.47 | 4.22 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.74 | 0.84 | 0.91 | 0.99 | 0.82 | 0.78 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.08 | 3.77 | 2.96 | 4.41 | 2.83 | 3.30 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.12 | 3.24 | 3.52 | 3.88 | 3.96 | 3.86 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 6.50 | 12.24 | 10.43 | 17.08 | 11.21 | 12.74 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 2.98 | 5.95 | 5.30 | 9.08 | 6.39 | 8.05 |

## Textile

## Performance at a Glance

In this analysis, companies of textile sector are divided into three categories. First, companies working in spinning, weaving and finishing, constituting approximately 88 percent companies. Second, companies attached with production of wool, silk, polyester, artificial fiber and synthetics items etc., followed by companies related to made-up textile articles, having 8 and 3 percent shares respectively.


Overall size of the balance sheet of textile sector increased by 11.82 percent during FY21 to reach at Rs $1,235.43$ billion. Shareholders' equity increased by 22.34 percent during the period under review, reaching at Rs 502.57 billion whereas total liabilities increased by 5.60 percent, reaching at Rs 732.86 billion during FY21. The sales jumped up by 26.20 percent in this period, Profit after tax and before tax recorded a huge YoY growth of 894.95 percent and 472.33 percent respectively.

## Assets

Non-current assets of the sector stood at Rs 667.43 billion in FY21 as compared to Rs 601.98 billion in FY20, reflecting an increase of 10.87 percent during FY21. Operating fixed assets (after deducting accumulated depreciation) increased by 3.24 percent YoY during FY21. Capital work in progress and long-term investments increased by Rs 124.59 billion and Rs 22.94 billion respectively during FY21.

Current assets increased by Rs 62.24 billion during FY21. Inventories containing 48.64 percent share of current assets in FY21, increased to Rs 276.25 billion during current year. Trade debt which contains 23.78 percent share of current assets during FY21, increased by 35.24 percent during FY21, reached at Rs 135.09 billion. Short-term investments were moved up by 35.19 percent during FY21, reached at Rs 24.39 billion in FY21.

## Shareholders' Equity \& Liabilities

Shareholders' equity increased to Rs 502.57 billion during FY21 from Rs 410.80 billion, out of which, paid-up capital increased by Rs 0.89 billion. Total reserves, which comprises of capital reserves and revenue reserves, grew by 33.87 percent during FY21.

Non-Current liabilities recorded a YoY growth of 19.13 percent to reach Rs 260.03 billion during current year. Long-term borrowing increased by Rs 21.26 billion ( 11.87 percent YoY growth) during FY21. Employee benefits obligations stood at Rs 14.18 billion during FY21, which is 15.76 percent higher than that of the previous year.



Current liabilities decreased from Rs 475.71 billion to Rs 472.82 billion during FY21, recorded a YoY decline of 0.61 percent. Trade credits and other accounts payable comprises of 28.28 percent share of total current liabilities increased by Rs 18.23 billion during FY21. Short-term borrowings decreased from Rs 294.81 billion in FY20 to Rs 254.80 billion in FY21, remained major part of current liabilities having shares of 53.89 percent and 61.97 percent during FY21 and FY20 respectively. Current portion of noncurrent liabilities increased by 84.88 percent during FY21.

## Operating Efficiency \& Ratio Analysis

Sales of textile sector increased by 26.20 percent, reached at Rs 1089.06 billion during FY21. Share of export sales in overall sales remained higher than local sales during FY21. In terms of amount, export sales showed an increase of Rs 123.21 billion in FY21 ( 25.43 percent YoY growth). Cost of sales increased by Rs 153.12 billion during FY21.

Notably, the gross profit of the sector increased to Rs 169.93 billion during FY21 witnessed a YoY growth of 75.32 percent. General, administrative and other expenses increased by 15.61 percent during FY21 while other income increased by 82.95 percent. As a result, EBIT increased to Rs 132.95 billion in

FY21 form Rs 55.56 billion in FY20, recorded a YoY growth of 139.28 percent. Simultaneously, financial expenses decreased by 23.65 percent during FY21. Consequently, the profit before taxation increased to Rs 104.47 billion, witnessed a YoY growth of 472.33 percent. Tax expenses were Rs 15.89 billion during FY21, resulted in profit after tax amount of Rs 88.57 billion, recorded a colossal YoY growth of 894.95 percent.


Key Performance indicators of the sector witnessed an improvement during FY21 in terms of profitability and efficiency. Precisely, ROA increased from 0.84 in FY20 to 7.57 in FY21 whereas ROE improved from 2.19 in FY20 to 19.39 in FY21. Further, basic earnings per share improved from 1.24 in FY20 to 12.16 in FY21.

| Textile Sector - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 503,176,341 | 529,584,065 | 515,313,291 | 545,818,659 | 601,984,148 | 667,430,312 |
| 1.Capital work in progress | 13,710,830 | 23,420,221 | 12,000,355 | 16,762,323 | 20,692,136 | 46,471,606 |
| 2.Operating fixed assets at cost | 551,432,660 | 601,179,433 | 629,746,992 | 685,776,006 | 723,898,458 | 759,129,548 |
| 3.Operating fixed assets after deducting accumulated depreciation | 358,396,664 | 371,301,024 | 389,075,160 | 412,555,931 | 452,782,579 | 467,462,773 |
| 4.Intangible assets | 183,738 | 217,540 | 143,024 | 205,945 | 544,897 | 551,542 |
| 5.Long term investments | 127,946,726 | 131,945,777 | 110,846,539 | 103,364,027 | 111,090,385 | 136,573,464 |
| 6.Other non-current assets | 2,938,383 | 2,699,503 | 3,248,213 | 12,930,433 | 16,874,151 | 16,370,927 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 291,622,760 | 341,308,053 | 386,120,657 | 472,260,668 | 502,802,972 | 567,996,126 |
| 1.Cash \& bank balance | 11,039,558 | 6,003,770 | 6,474,075 | 14,547,702 | 13,674,584 | 22,459,551 |
| 2.Inventories; of which | 133,412,899 | 153,409,955 | 176,929,858 | 227,840,600 | 268,247,361 | 276,245,970 |
| i)Raw material | 70,270,981 | 86,428,055 | 111,252,109 | 148,627,818 | 162,371,421 | 165,453,117 |
| ii)Work in progress | 14,233,821 | 15,894,120 | 17,832,515 | 21,765,486 | 21,700,177 | 27,828,125 |
| iii)Finished goods | 47,448,040 | 50,012,496 | 46,652,368 | 56,801,648 | 83,369,900 | 83,369,481 |
| 3.Trade Debt / accounts receivables | 57,261,191 | 65,635,427 | 92,188,614 | 115,713,822 | 99,889,703 | 135,088,456 |
| 4.Short term loans and advances | 17,165,572 | 18,105,409 | 19,570,180 | 24,232,626 | 21,918,728 | 26,543,047 |
| 5.Short term investments | 13,327,241 | 21,575,996 | 16,760,165 | 12,535,460 | 18,038,151 | 24,385,396 |
| 6.Other current assets | 59,416,299 | 76,577,496 | 74,197,765 | 77,390,458 | 81,034,445 | 83,273,706 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 794,799,101 | 870,892,118 | 901,433,948 | 1,018,079,327 | 1,104,787,120 | 1,235,426,438 |
| C.Shareholders' Equity (C1+C2+C3) | 353,452,281 | 372,600,505 | 366,152,867 | 403,494,801 | 410,796,027 | 502,567,658 |
| 1.Issued, Subscribed \& Paid up capital | 60,970,482 | 61,412,886 | 61,929,994 | 69,337,219 | 70,426,515 | 71,053,428 |
| i)Ordinary shares | 59,822,149 | 60,301,220 | 60,818,328 | 69,025,553 | 70,114,849 | 70,741,762 |
| ii)Preference shares | 1,148,333 | 1,111,666 | 1,111,666 | 311,666 | 311,666 | 311,666 |
| 2.Reserves | 215,713,435 | 231,150,171 | 216,111,347 | 244,181,956 | 250,015,602 | 334,707,057 |
| i)Capital Reserve | 91,635,391 | 96,257,222 | 63,350,886 | 50,867,648 | 57,773,340 | 74,663,773 |
| ii)Revenue Reserve | 124,078,044 | 134,892,949 | 152,760,461 | 193,314,308 | 192,242,262 | 260,043,284 |
| of which: un-appropriated profit(loss) / retained earnings | 37,797,586 | 41,354,859 | 50,885,572 | 95,045,311 | 90,175,311 | 146,192,536 |
| 3.Surplus on revaluation of fixed assets | 76,768,364 | 80,037,448 | 88,111,526 | 89,975,626 | 90,353,910 | 96,807,173 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 122,062,281 | 152,760,568 | 145,664,199 | 160,425,124 | 218,279,588 | 260,034,274 |
| 1.Long term borrowings | 88,971,192 | 119,730,996 | 113,187,540 | 123,925,535 | 179,165,127 | 200,428,714 |
| 2.Subordinated loans / Sponsor's loans | 5,534,128 | 5,220,080 | 5,266,915 | 4,461,945 | 4,375,620 | 4,817,571 |
| 3.Debentures/TFCs (bonds payable) | 913,358 | 390,474 | 145,853 | 0 | 0 | 8,665,301 |
| 4.Employees benefit obligations | 7,391,419 | 7,598,538 | 8,346,988 | 11,467,392 | 12,249,687 | 14,180,163 |
| 5.Other non-current liabilities | 19,252,184 | 19,820,480 | 18,716,903 | 20,570,252 | 22,489,154 | 31,942,525 |
| E.Current Liabilities (E1+E2+E3+E4) | 319,284,539 | 345,531,045 | 389,616,882 | 454,159,402 | 475,711,505 | 472,824,506 |
| 1.Trade credit \& other accounts payables | 75,029,554 | 76,468,058 | 90,084,690 | 105,623,904 | 113,111,700 | 133,729,568 |
| of which: i) Trade credits | 35,374,856 | 34,537,153 | 35,790,608 | 42,011,435 | 45,716,955 | 54,614,266 |
| 2.Short term borrowings | 188,842,726 | 208,428,248 | 231,945,334 | 273,003,106 | 294,808,081 | 254,801,083 |
| 3.Current portion of non-current liabilities | 35,314,047 | 36,930,085 | 40,483,763 | 40,396,355 | 29,206,915 | 53,997,987 |
| 4.Other current liabilities | 20,098,212 | 23,704,654 | 27,103,095 | 35,136,037 | 38,584,809 | 30,295,868 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 596,540,344 | 645,036,516 | 742,424,936 | 927,842,854 | 862,946,196 | 1,089,064,142 |
| i)Local sales (Net) | 280,879,155 | 321,585,761 | 372,022,934 | 470,789,564 | 378,521,412 | 481,431,689 |
| ii) Export sales (Net) | 315,661,189 | 323,450,755 | 370,402,002 | 457,053,290 | 484,424,784 | 607,632,453 |
| 2.Cost of sales | 546,379,303 | 588,000,467 | 668,069,662 | 811,731,171 | 766,020,051 | 919,136,180 |
| i)Cost of material | 335,768,549 | 381,985,089 | 442,679,904 | 564,779,698 | 526,347,348 | 624,402,627 |
| 3.Gross profit / (loss) (F1-F2) | 50,161,041 | 57,036,049 | 74,355,274 | 116,111,683 | 96,926,145 | 169,927,962 |
| 4.General, administrative and other expenses | 37,213,398 | 38,602,686 | 45,460,294 | 57,311,465 | 57,463,490 | 66,431,768 |
| i)Selling \& distribution expenses | 17,898,888 | 19,318,667 | 21,238,315 | 27,237,658 | 26,170,401 | 32,935,829 |
| ii)Administrative and other expenses | 19,314,510 | 19,284,019 | 24,221,979 | 30,073,807 | 31,293,089 | 33,495,939 |
| 5.Other income / (loss) | 20,699,693 | 25,605,384 | 18,590,108 | 27,580,756 | 16,101,455 | 29,458,380 |
| 6.EBIT (F3-F4+F5) | 33,647,336 | 44,038,747 | 47,485,088 | 86,380,974 | 55,564,110 | 132,954,574 |
| 7.Financial expenses | 18,786,624 | 18,195,043 | 21,578,062 | 32,937,835 | 37,311,065 | 28,487,203 |
| of which: (i) Interest expenses | 15,296,939 | 15,995,936 | 18,955,094 | 28,128,206 | 33,223,083 | 24,823,826 |
| 8.Profit / (loss) before taxation (F6-F7) | 14,860,712 | 25,843,704 | 25,907,026 | 53,443,139 | 18,253,045 | 104,467,371 |
| 9.Tax expenses | 5,045,373 | 4,638,896 | 6,459,503 | 11,064,139 | 9,350,746 | 15,894,122 |
| 10.Profit / (loss) after tax (F8-F9) | 9,815,339 | 21,204,808 | 19,447,523 | 42,379,000 | 8,902,299 | 88,573,249 |
| 11.Cash dividends | 7,520,045 | 7,960,902 | 9,889,875 | 13,726,522 | 9,243,617 | 15,694,497 |
| 12.Bonus shares / stock dividends | 615,619 | 974,810 | 79,476 | 750,491 | 892,261 | 1,705,130 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 16,337,197 | $(6,674,404)$ | 4,057,910 | 28,389,792 | 26,901,379 | 70,982,731 |
| 2.Net cash flows from investing activities | $(29,352,273)$ | $(46,048,394)$ | $(24,234,342)$ | $(52,269,523)$ | $(74,303,976)$ | $(66,557,230)$ |
| 3.Net cash flows from financing activities | 12,167,409 | 46,507,316 | 14,650,017 | 26,385,192 | 40,373,833 | 10,539,771 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 475,514,562 | 525,361,073 | 511,817,066 | 563,919,925 | 629,075,615 | 762,601,932 |
| 2.Retention in business (F10-F11-F12) | 1,679,675 | 12,269,096 | 9,478,172 | 27,901,987 | $(1,233,578)$ | 71,173,622 |
| 3.Depreciation for the year | 23,547,194 | 25,570,422 | 26,302,753 | 29,678,854 | 33,164,330 | 34,037,825 |
| 4.Salaries, wages and employee benefits | 66,727,145 | 71,950,049 | 78,435,922 | 93,441,323 | 115,852,283 | 116,139,883 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.65 | 3.29 | 2.62 | 4.57 | 1.03 | 8.13 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.77 | 0.77 | 0.84 | 0.97 | 0.81 | 0.93 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.27 | 2.55 | 2.19 | 4.42 | 0.84 | 7.57 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.25 | 2.29 | 2.40 | 2.49 | 2.61 | 2.56 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 2.86 | 5.84 | 5.26 | 11.01 | 2.19 | 19.39 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.61 | 3.43 | 3.07 | 5.99 | 1.24 | 12.16 |

Spinning, Weaving, Finishing of Textiles - Overall

|  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| 439,050,074 | 470,538,115 | 455,522,913 | 480,164,695 | 516,805,623 | 576,632,567 |
| 8,907,216 | 14,187,488 | 9,214,426 | 9,417,937 | 17,915,764 | 39,276,519 |
| 491,593,554 | 513,777,616 | 531,133,423 | 582,145,503 | 600,626,021 | 656,808,765 |
| 315,138,488 | 323,452,002 | 334,468,285 | 356,957,260 | 380,193,637 | 407,443,043 |
| 121,321 | 139,419 | 82,594 | 127,512 | 273,362 | 277,636 |
| 112,280,027 | 130,446,367 | 108,971,786 | 101,522,110 | 104,539,800 | 117,285,117 |
| 2,603,022 | 2,312,839 | 2,785,822 | 12,139,876 | 13,883,060 | 12,350,252 |
| 251,592,345 | 288,012,968 | 331,155,448 | 405,967,131 | 432,164,474 | 491,242,343 |
| 10,156,768 | 5,477,689 | 5,539,761 | 13,574,962 | 12,210,264 | 21,104,064 |
| 111,842,947 | 129,736,446 | 146,930,555 | 191,305,096 | 227,711,308 | 233,201,942 |
| 64,038,958 | 78,377,054 | 97,946,750 | 131,357,465 | 144,797,737 | 151,144,889 |
| 13,507,292 | 15,104,739 | 16,701,925 | 20,376,284 | 20,506,182 | 25,856,454 |
| 32,855,429 | 35,199,681 | 31,112,806 | 38,935,435 | 61,789,808 | 56,700,744 |
| 53,320,343 | 60,382,490 | 84,417,439 | 105,969,730 | 91,793,262 | 120,649,974 |
| 15,172,162 | 15,653,188 | 16,234,762 | 20,301,017 | 18,983,876 | 21,665,756 |
| 13,325,768 | 21,493,565 | 16,726,952 | 12,524,062 | 18,025,503 | 24,364,999 |
| 47,774,357 | 55,269,590 | 61,305,979 | 62,292,264 | 63,440,261 | 70,255,608 |
| 690,642,419 | 758,551,083 | 786,678,361 | 886,131,826 | 948,970,097 | 1,067,874,910 |
| 304,679,500 | 319,663,766 | 309,831,227 | 344,698,538 | 348,392,532 | 443,730,291 |
| 52,740,446 | 52,592,014 | 52,871,121 | 59,910,334 | 60,006,439 | 60,883,352 |
| 51,592,113 | 51,480,348 | 51,759,455 | 59,598,668 | 59,694,773 | 60,571,686 |
| 1,148,333 | 1,111,666 | 1,111,666 | 311,666 | 311,666 | 311,666 |
| 182,024,867 | 195,582,436 | 176,432,553 | 202,105,960 | 205,915,359 | 294,034,016 |
| 81,564,291 | 92,397,875 | 59,533,109 | 47,122,226 | 52,785,733 | 69,685,258 |
| 100,460,576 | 103,184,561 | 116,899,444 | 154,983,734 | 153,129,626 | 224,348,758 |
| 26,056,940 | 21,797,107 | 27,699,169 | 63,622,398 | 58,018,965 | 116,728,973 |
| 69,914,187 | 71,489,316 | 80,527,553 | 82,682,244 | 82,470,734 | 88,812,923 |
| 106,495,053 | 137,004,217 | 133,623,286 | 145,519,254 | 188,433,242 | 222,117,859 |
| 77,745,734 | 107,307,982 | 104,687,344 | 113,039,380 | 152,828,186 | 167,876,463 |
| 5,534,128 | 5,220,080 | 5,266,915 | 4,461,945 | 4,375,620 | 4,581,422 |
| 913,358 | 390,474 | 145,853 | 0 | 0 | 8,665,301 |
| 5,862,503 | 5,933,205 | 6,504,317 | 9,430,889 | 10,670,227 | 12,423,198 |
| 16,439,330 | 18,152,476 | 17,018,857 | 18,587,040 | 20,559,209 | 28,571,475 |
| 279,467,866 | 301,883,100 | 343,223,848 | 395,914,034 | 412,144,323 | 402,026,760 |
| 64,142,366 | 64,044,293 | 75,043,420 | 87,798,812 | 95,718,720 | 112,024,356 |
| 29,856,531 | 29,298,518 | 29,824,172 | 34,646,812 | 38,380,265 | 43,988,095 |
| 164,139,592 | 182,103,127 | 204,791,543 | 237,587,314 | 253,264,850 | 212,440,934 |
| 32,767,755 | 33,831,806 | 37,739,259 | 37,945,862 | 28,017,418 | 49,851,712 |
| 18,418,153 | 21,903,874 | 25,649,626 | 32,582,046 | 35,143,335 | 27,709,758 |
| 519,177,829 | 552,842,491 | 626,804,580 | 784,346,992 | 744,185,092 | 943,944,750 |
| 225,104,076 | 257,591,928 | 287,457,477 | 361,033,827 | 297,015,894 | 393,689,934 |
| 294,073,753 | 295,250,563 | 339,347,103 | 423,313,165 | 447,169,198 | 550,254,816 |
| 477,779,514 | 506,453,510 | 568,525,830 | 685,683,635 | 660,180,044 | 795,502,649 |
| 297,524,671 | 334,830,142 | 378,203,008 | 478,298,216 | 459,404,305 | 536,835,626 |
| 41,398,315 | 46,388,981 | 58,278,750 | 98,663,357 | 84,005,048 | 148,442,101 |
| 30,054,381 | 30,536,000 | 36,265,379 | 47,086,489 | 47,129,074 | 54,541,941 |
| 14,149,536 | 15,247,204 | 16,573,137 | 21,871,425 | 20,601,246 | 26,300,499 |
| 15,904,845 | 15,288,796 | 19,692,242 | 25,215,064 | 26,527,828 | 28,241,442 |
| 17,536,424 | 17,963,071 | 17,667,569 | 26,031,233 | 12,236,367 | 24,462,929 |
| 28,880,358 | 33,816,052 | 39,680,940 | 77,608,101 | 49,112,341 | 118,363,089 |
| 16,662,087 | 16,305,093 | 19,775,601 | 30,215,906 | 32,800,235 | 24,076,295 |
| 13,298,241 | 14,283,259 | 17,380,655 | 26,624,920 | 29,159,307 | 20,740,336 |
| 12,218,271 | 17,510,959 | 19,905,339 | 47,392,195 | 16,312,106 | 94,286,794 |
| 4,332,619 | 5,285,111 | 5,274,797 | 9,515,080 | 8,392,850 | 13,812,888 |
| 7,885,652 | 12,225,848 | 14,630,542 | 37,877,115 | 7,919,256 | 80,473,906 |
| 6,518,784 | 7,117,065 | 8,381,588 | 12,428,991 | 8,135,224 | 14,625,121 |
| 615,619 | 953,345 | 79,476 | 37,500 | 36,671 | 765,481 |
| 16,179,502 | $(6,911,635)$ | $(492,153)$ | 25,465,113 | 27,258,794 | 68,148,742 |
| $(22,822,298)$ | $(38,586,030)$ | $(24,579,063)$ | $(41,757,854)$ | $(55,302,668)$ | $(55,893,845)$ |
| 10,012,764 | 38,477,395 | 22,967,162 | 21,810,910 | 27,818,422 | 6,006,306 |
| 411,174,553 | 456,667,983 | 443,454,513 | 490,217,792 | 536,825,774 | 665,848,150 |
| 751,249 | 4,155,439 | 6,169,478 | 25,410,624 | $(252,640)$ | 65,083,304 |
| 19,211,467 | 20,820,340 | 21,307,629 | 24,290,941 | 27,203,019 | 28,234,424 |
| 57,268,875 | 61,084,468 | 66,895,941 | 80,293,400 | 101,724,473 | 100,756,970 |
| 1.52 | 2.21 | 2.33 | 4.83 | 1.06 | 8.53 |
| 0.77 | 0.76 | 0.81 | 0.94 | 0.81 | 0.94 |
| 1.17 | 1.69 | 1.89 | 4.53 | 0.86 | 7.98 |
| 2.25 | 2.32 | 2.45 | 2.56 | 2.65 | 2.55 |
| 2.63 | 3.92 | 4.65 | 11.57 | 2.29 | 20.32 |
| 1.49 | 2.31 | 2.69 | 6.18 | 1.29 | 12.84 |


| AN textile Mills Ltd.(Formerly Ishaq Textile Mills Ltd.) |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 897,546 | 952,662 | 945,253 | 948,094 | 968,904 | 1,048,586 |
| 1.Capital work in progress | 300 | 0 | 2,687 | 0 | 0 | 18,656 |
| 2.Operating fixed assets at cost | 1,485,900 | 1,420,748 | 1,431,463 | 1,481,947 | 1,554,811 | 1,758,151 |
| 3.Operating fixed assets after deducting accumulated depreciation | 886,246 | 836,982 | 818,372 | 828,706 | 862,057 | 1,026,171 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 7,149 | 111,880 | 120,381 | 115,554 | 102,968 | 0 |
| 6.Other non-current assets | 3,851 | 3,800 | 3,813 | 3,834 | 3,879 | 3,759 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 579,574 | 340,281 | 418,114 | 690,441 | 688,988 | 929,132 |
| 1.Cash \& bank balance | 5,582 | 15,729 | 4,764 | 50,052 | 35,489 | 68,270 |
| 2.Inventories; of which | 282,710 | 146,219 | 189,654 | 423,233 | 440,895 | 536,696 |
| i)Raw material | 158,504 | 104,089 | 157,677 | 395,599 | 402,066 | 466,513 |
| ii)Work in progress | 1,645 | 2,906 | 14,542 | 19,574 | 22,665 | 32,053 |
| iii)Finished goods | 122,561 | 39,224 | 15,149 | 4,682 | 15,496 | 34,572 |
| 3.Trade Debt / accounts receivables | 89,749 | 51,617 | 68,642 | 31,678 | 6,139 | 88,876 |
| 4.Short term loans and advances | 49,571 | 63,634 | 81,767 | 82,936 | 4,821 | 4,608 |
| 5.Short term investments | 0 | 1,541 | 6,061 | 5,500 | 5,500 | 5,500 |
| 6.Other current assets | 151,962 | 61,541 | 67,226 | 97,042 | 196,144 | 225,182 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,477,120 | 1,292,943 | 1,363,367 | 1,638,535 | 1,657,892 | 1,977,718 |
| C.Shareholders' Equity (C1+C2+C3) | 546,745 | 752,359 | 747,289 | 773,605 | 722,685 | 840,942 |
| 1.Issued, Subscribed \& Paid up capital | 96,600 | 96,600 | 96,600 | 96,600 | 96,600 | 96,600 |
| i)Ordinary shares | 96,600 | 96,600 | 96,600 | 96,600 | 96,600 | 96,600 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 176,241 | 368,706 | 368,058 | 386,074 | 308,547 | 436,802 |
| i)Capital Reserve | 62,028 | 62,028 | 422,028 | 422,028 | 422,028 | 422,028 |
| ii)Revenue Reserve | 114,213 | 306,678 | $(53,970)$ | $(35,954)$ | $(113,481)$ | 14,774 |
| of which: un-appropriated profit(loss) / retained earnings | 114,213 | $(53,322)$ | $(53,970)$ | $(35,954)$ | $(113,481)$ | 14,774 |
| 3. Surplus on revaluation of fixed assets | 273,904 | 287,053 | 282,631 | 290,931 | 317,538 | 307,540 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 193,005 | 63,867 | 59,614 | 91,539 | 94,421 | 180,299 |
| 1.Long term borrowings | 12,664 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 164,072 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 8,007 | 8,950 | 12,144 | 18,274 | 27,152 | 34,640 |
| 5.Other non-current liabilities | 8,262 | 54,917 | 47,470 | 73,265 | 67,269 | 145,659 |
| E.Current Liabilities (E1+E2+E3+E4) | 737,370 | 476,717 | 556,464 | 773,391 | 840,786 | 956,477 |
| 1.Trade credit \& other accounts payables | 154,376 | 140,436 | 141,889 | 208,435 | 360,816 | 441,759 |
| of which: i) Trade credits | 109,521 | 102,306 | 79,372 | 123,732 | 68,140 | 49,901 |
| 2.Short term borrowings | 570,752 | 325,811 | 388,244 | 526,495 | 446,405 | 467,314 |
| 3.Current portion of non-current liabilities | 1,552 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 10,690 | 10,470 | 26,331 | 38,461 | 33,565 | 47,404 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,466,267 | 1,102,932 | 1,598,473 | 1,885,310 | 1,315,177 | 2,096,653 |
| i)Local sales (Net) | 1,466,267 | 1,102,932 | 1,598,473 | 1,885,310 | 1,315,177 | 2,096,653 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,506,150 | 1,161,404 | 1,537,855 | 1,747,080 | 1,305,398 | 1,771,691 |
| i)Cost of material | 1,147,987 | 641,650 | 951,552 | 1,180,684 | 810,512 | 1,185,931 |
| 3.Gross profit / (loss) (F1-F2) | $(39,883)$ | $(58,472)$ | 60,618 | 138,230 | 9,779 | 324,962 |
| 4.General, administrative and other expenses | 62,138 | 47,823 | 41,847 | 48,319 | 42,146 | 69,915 |
| i)Selling \& distribution expenses | 7,342 | 5,790 | 2,945 | 2,111 | 2,036 | 1,664 |
| ii)Administrative and other expenses | 54,796 | 42,033 | 38,902 | 46,208 | 40,110 | 68,251 |
| 5.Other income / (loss) | 22,173 | 34,255 | 16,250 | 18,330 | 22,361 | 19,889 |
| 6.EBIT (F3-F4+F5) | $(79,848)$ | $(72,040)$ | 35,021 | 108,241 | $(10,006)$ | 274,936 |
| 7.Financial expenses | 41,573 | 62,082 | 31,604 | 46,714 | 62,437 | 35,912 |
| of which: (i) Interest expenses | 29,131 | 26,097 | 29,649 | 45,567 | 61,189 | 34,608 |
| 8.Profit / (loss) before taxation (F6-F7) | $(121,421)$ | $(134,122)$ | 3,417 | 61,527 | $(72,443)$ | 239,024 |
| 9.Tax expenses | $(39,293)$ | 46,216 | 11,020 | 42,507 | 7,884 | 119,529 |
| 10.Profit / (loss) after tax (F8-F9) | $(82,128)$ | $(180,338)$ | $(7,603)$ | 19,020 | $(80,327)$ | 119,495 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 6,762 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(32,507)$ | 99,885 | $(37,253)$ | $(74,073)$ | 82,330 | 130,947 |
| 2.Net cash flows from investing activities | $(27,268)$ | 7,867 | $(36,145)$ | $(18,890)$ | $(14,058)$ | $(118,006)$ |
| 3.Net cash flows from financing activities | 62,592 | $(97,605)$ | 62,433 | 138,251 | $(82,835)$ | 19,840 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 739,750 | 816,226 | 806,903 | 865,144 | 817,106 | 1,021,241 |
| 2.Retention in business (F10-F11-F12) | $(82,128)$ | $(180,338)$ | $(7,603)$ | 19,020 | $(80,327)$ | 112,733 |
| 3.Depreciation for the year | 41,122 | 41,898 | 40,716 | 40,205 | 39,680 | 44,705 |
| 4.Salaries, wages and employee benefits | 157,083 | 135,134 | 152,688 | 185,573 | 166,323 | 200,444 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -5.60 | -16.35 | -0.48 | 1.01 | -6.11 | 5.70 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.01 | 0.80 | 1.20 | 1.26 | 0.80 | 1.15 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -5.66 | -13.02 | -0.57 | 1.27 | -4.87 | 6.57 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.62 | 2.13 | 1.77 | 1.97 | 2.20 | 2.33 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -14.84 | -27.76 | -1.01 | 2.50 | -10.74 | 15.28 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -8.50 | -18.67 | -0.79 | 1.97 | -8.32 | 12.37 |


| Ahmed Hassan Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,620,093 | 2,722,433 | 2,818,309 | 2,915,902 | 2,629,281 | 1,389,761 |
| 1.Capital work in progress | 245 | 78,485 | 402 | 0 | 0 | 15,131 |
| 2.Operating fixed assets at cost | 3,814,230 | 3,997,857 | 4,262,898 | 4,487,817 | 4,354,466 | 2,351,511 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,579,844 | 2,631,866 | 2,761,849 | 2,841,368 | 2,573,275 | 1,362,243 |
| 4. Intangible assets | 720 | 695 | 409 | 122 | 77 | 0 |
| 5.Long term investments | 0 | 0 | 43,312 | 61,149 | 43,312 | 0 |
| 6.Other non-current assets | 39,284 | 11,387 | 12,337 | 13,263 | 12,617 | 12,387 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,054,581 | 1,394,197 | 1,496,593 | 1,843,524 | 1,955,162 | 1,387,314 |
| 1.Cash \& bank balance | 5,304 | 5,029 | 19,478 | 16,765 | 12,342 | 4,442 |
| 2.Inventories; of which | 649,312 | 894,460 | 869,769 | 1,108,560 | 1,098,591 | 838,600 |
| i)Raw material | 302,231 | 549,833 | 413,093 | 634,847 | 522,686 | 423,530 |
| ii)Work in progress | 44,149 | 56,458 | 52,970 | 73,291 | 71,711 | 71,539 |
| iii)Finished goods | 302,932 | 288,169 | 403,706 | 400,422 | 504,194 | 343,531 |
| 3.Trade Debt / accounts receivables | 179,056 | 251,116 | 393,907 | 481,534 | 609,448 | 403,727 |
| 4.Short term loans and advances | 70,279 | 46,773 | 59,063 | 111,788 | 95,985 | 53,858 |
| 5.Short term investments | 953 | 105 | 77 | 52 | 47 | 32,802 |
| 6.Other current assets | 149,677 | 196,714 | 154,299 | 124,825 | 138,749 | 53,885 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,674,674 | 4,116,630 | 4,314,902 | 4,759,426 | 4,584,443 | 2,777,075 |
| C.Shareholders' Equity (C1+C2+C3) | 1,916,322 | 1,912,872 | 1,922,991 | 1,945,936 | 1,929,662 | 1,384,187 |
| 1.Issued, Subscribed \& Paid up capital | 144,082 | 144,082 | 144,082 | 144,082 | 144,082 | 84,715 |
| i)Ordinary shares | 144,082 | 144,082 | 144,082 | 144,082 | 144,082 | 84,715 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 932,974 | 963,320 | 1,005,780 | 1,059,432 | 1,187,451 | 955,688 |
| i)Capital Reserve | 137,746 | 137,746 | 137,746 | 137,746 | 137,746 | 95,246 |
| ii)Revenue Reserve | 795,228 | 825,574 | 868,034 | 921,686 | 1,049,705 | 860,442 |
| of which: un-appropriated profit(loss) / retained earnings | 795,228 | 825,574 | 868,034 | 921,686 | 1,049,705 | 860,442 |
| 3.Surplus on revaluation of fixed assets | 839,266 | 805,470 | 773,129 | 742,422 | 598,129 | 343,784 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 589,267 | 698,568 | 677,170 | 713,577 | 701,039 | 373,550 |
| 1.Long term borrowings | 390,301 | 509,411 | 471,094 | 499,619 | 511,965 | 243,600 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 198,966 | 189,157 | 206,076 | 213,958 | 189,074 | 129,950 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,169,085 | 1,505,190 | 1,714,741 | 2,099,913 | 1,953,742 | 1,019,338 |
| 1.Trade credit \& other accounts payables | 98,690 | 223,236 | 404,612 | 681,409 | 860,214 | 654,492 |
| of which: i) Trade credits | 50,639 | 106,763 | 216,146 | 489,583 | 583,478 | 566,989 |
| 2.Short term borrowings | 888,393 | 1,096,488 | 1,054,662 | 1,138,701 | 920,907 | 204,752 |
| 3.Current portion of non-current liabilities | 129,356 | 131,153 | 188,357 | 153,233 | 42,138 | 103,910 |
| 4.Other current liabilities | 52,646 | 54,313 | 67,110 | 126,570 | 130,483 | 56,184 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,455,552 | 4,055,873 | 5,179,001 | 7,273,994 | 7,351,415 | 3,816,377 |
| i)Local sales (Net) | 2,124,438 | 1,826,241 | 1,910,888 | 3,390,605 | 3,174,269 | 1,802,158 |
| ii)Export sales (Net) | 1,331,114 | 2,229,632 | 3,268,113 | 3,883,389 | 4,177,146 | 2,014,219 |
| 2.Cost of sales | 3,207,894 | 3,809,770 | 4,870,745 | 6,814,257 | 6,812,418 | 3,509,587 |
| i)Cost of material | 2,417,533 | 2,727,832 | 3,832,070 | 5,685,429 | 5,696,931 | 2,939,527 |
| 3.Gross profit / (loss) (F1-F2) | 247,658 | 246,103 | 308,256 | 459,737 | 538,997 | 306,790 |
| 4.General, administrative and other expenses | 134,788 | 134,863 | 128,728 | 143,796 | 137,795 | 88,045 |
| i)Selling \& distribution expenses | 84,419 | 76,471 | 64,462 | 61,067 | 46,117 | 28,933 |
| ii)Administrative and other expenses | 50,369 | 58,392 | 64,266 | 82,729 | 91,678 | 59,112 |
| 5.Other income / (loss) | 4,042 | 20,800 | 23,174 | 2,449 | 1,169 | 20,673 |
| 6.EBIT (F3-F4+F5) | 116,912 | 132,040 | 202,702 | 318,390 | 402,371 | 239,418 |
| 7.Financial expenses | 108,205 | 122,474 | 137,795 | 189,033 | 208,019 | 26,706 |
| of which: (i) Interest expenses | 105,310 | 115,820 | 133,068 | 183,465 | 204,081 | 24,868 |
| 8.Profit / (loss) before taxation (F6-F7) | 8,707 | 9,566 | 64,907 | 129,357 | 194,352 | 212,712 |
| 9.Tax expenses | 26,824 | 13,014 | 54,789 | 88,401 | 73,321 | 44,923 |
| 10.Profit / (loss) after tax (F8-F9) | $(18,117)$ | $(3,448)$ | 10,118 | 40,956 | 121,031 | 167,789 |
| 11.Cash dividends | 0 | 0 | 18,010 | 18,010 | 21,612 | 17,367 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,718 | $(68,719)$ | 269,946 | 162,424 | 318,226 | 19,158 |
| 2.Net cash flows from investing activities | $(89,043)$ | $(260,123)$ | $(222,816)$ | $(220,753)$ | 10,154 | $(11,094)$ |
| 3.Net cash flows from financing activities | 66,784 | 356,852 | $(72,180)$ | 10,535 | $(228,557)$ | $(9,982)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,505,589 | 2,611,440 | 2,600,161 | 2,659,513 | 2,630,701 | 1,757,737 |
| 2.Retention in business (F10-F11-F12) | $(18,117)$ | $(3,448)$ | $(7,892)$ | 22,946 | 99,419 | 150,422 |
| 3.Depreciation for the year | 153,629 | 131,605 | 139,866 | 145,929 | 137,180 | 70,713 |
| 4.Salaries, wages and employee benefits | 261,529 | 299,527 | 351,377 | 357,092 | 413,027 | 222,598 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.52 | -0.09 | 0.20 | 0.56 | 1.65 | 4.40 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.94 | 1.04 | 1.23 | 1.60 | 1.57 | 1.04 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -0.49 | -0.09 | 0.24 | 0.90 | 2.59 | 4.56 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.95 | 2.03 | 2.20 | 2.35 | 2.41 | 2.22 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -0.96 | -0.18 | 0.53 | 2.12 | 6.25 | 10.13 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -1.26 | -0.24 | 0.70 | 2.84 | 8.40 | 19.81 |


| Ali Asghar Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 377,806 | 373,975 | 368,366 | 362,963 | 783,308 | 902,683 |
| 1.Capital work in progress | 0 | 0 | 11,202 | 0 | 8,178 | 53,659 |
| 2.Operating fixed assets at cost | 558,372 | 558,427 | 558,518 | 570,889 | 952,503 | 1,041,639 |
| 3.Operating fixed assets after deducting accumulated depreciation | 373,920 | 369,586 | 353,347 | 357,731 | 768,162 | 839,417 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 13 | 15 | 15 | 9 | 0 | 0 |
| 6.Other non-current assets | 3,873 | 4,374 | 3,802 | 5,223 | 6,968 | 9,607 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 32,017 | 32,382 | 34,674 | 33,652 | 899,279 | 800,169 |
| 1.Cash \& bank balance | 342 | 969 | 235 | 381 | 1,822 | 57,026 |
| 2.Inventories; of which | 0 | 0 | 1,980 | 0 | 0 | 0 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 1,980 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 3,681 | 5,288 | 5,948 | 7,803 | 5,664 | 53,431 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 886,753 | 683,419 |
| 6.Other current assets | 27,994 | 26,125 | 26,511 | 25,468 | 5,040 | 6,293 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 409,823 | 406,357 | 403,040 | 396,615 | 1,682,587 | 1,702,852 |
| C.Shareholders' Equity (C1+C2+C3) | 268,014 | 255,742 | 304,784 | 303,226 | 1,453,622 | 1,613,524 |
| 1.Issued, Subscribed \& Paid up capital | 222,133 | 222,133 | 222,133 | 222,133 | 222,133 | 222,133 |
| i)Ordinary shares | 222,133 | 222,133 | 222,133 | 222,133 | 222,133 | 222,133 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(214,257)$ | $(225,523)$ | $(175,534)$ | $(176,201)$ | 549,015 | 708,916 |
| i)Capital Reserve | 0 | 0 | 66,067 | 80,899 | 10,591 | 6,686 |
| ii)Revenue Reserve | $(214,257)$ | $(225,523)$ | $(241,601)$ | $(257,100)$ | 538,424 | 702,230 |
| of which: un-appropriated profit(loss) / retained earnings | $(214,257)$ | $(225,523)$ | $(241,601)$ | $(257,100)$ | 560,429 | 665,201 |
| 3.Surplus on revaluation of fixed assets | 260,138 | 259,132 | 258,185 | 257,294 | 682,474 | 682,475 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 100,756 | 108,643 | 61,053 | 61,223 | 60,701 | 60,864 |
| 1.Long term borrowings | 98,430 | 105,024 | 58,508 | 58,508 | 58,508 | 58,508 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,492 | 2,785 | 1,711 | 1,881 | 1,906 | 2,069 |
| 5.Other non-current liabilities | 834 | 834 | 834 | 834 | 287 | 287 |
| E.Current Liabilities (E1+E2+E3+E4) | 41,053 | 41,972 | 37,203 | 32,166 | 168,264 | 28,464 |
| 1.Trade credit \& other accounts payables | 21,733 | 20,531 | 15,405 | 13,011 | 100,398 | 14,741 |
| of which: i) Trade credits | 9,360 | 9,397 | 9,959 | 5,108 | 606 | 478 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 8,652 | 8,652 | 8,552 | 8,552 | 8,552 | 8,553 |
| 4.Other current liabilities | 10,668 | 12,789 | 13,246 | 10,603 | 59,314 | 5,170 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 8,372 | 11,885 | 11,624 | 22,387 | 20,922 | 20,543 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(8,372)$ | $(11,885)$ | $(11,624)$ | $(22,387)$ | $(20,922)$ | $(20,543)$ |
| 4.General, administrative and other expenses | 14,755 | 6,869 | 8,241 | 5,866 | 46,826 | 14,002 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 14,755 | 6,869 | 8,241 | 5,866 | 46,826 | 14,002 |
| 5.Other income / (loss) | 10,541 | 8,731 | 14,291 | 12,946 | 210,609 | 151,206 |
| 6.EBIT (F3-F4+F5) | $(12,586)$ | $(10,023)$ | $(5,574)$ | $(15,307)$ | 142,861 | 116,661 |
| 7.Financial expenses | 18 | 26 | 15 | 39 | 99 | 138 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(12,604)$ | $(10,049)$ | $(5,589)$ | $(15,346)$ | 142,762 | 116,523 |
| 9.Tax expenses | 856 | 1,313 | (711) | 1,195 | 8,230 | 11,413 |
| 10.Profit / (loss) after tax (F8-F9) | $(13,460)$ | $(11,362)$ | $(4,878)$ | $(16,541)$ | 134,532 | 105,110 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(14,265)$ | $(7,460)$ | $(9,681)$ | $(9,452)$ | $(803,170)$ | 0 |
| 2.Net cash flows from investing activities | (475) | (628) | $(10,721)$ | $(2,591)$ | $(11,798)$ | 0 |
| 3.Net cash flows from financing activities | 14,779 | 8,715 | 19,668 | 12,189 | 816,410 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 368,770 | 364,385 | 365,837 | 364,449 | 1,514,323 | 1,674,388 |
| 2.Retention in business (F10-F11-F12) | $(13,460)$ | $(11,362)$ | $(4,878)$ | $(16,541)$ | 134,532 | 105,110 |
| 3.Depreciation for the year | 4,678 | 4,388 | 4,114 | 7,988 | 7,410 | 7,930 |
| 4.Salaries, wages and employee benefits | 6,114 | 6,584 | 6,425 | 3,734 | 8,332 | 10,265 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -3.20 | -2.78 | -1.21 | -4.07 | 12.94 | 6.21 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.53 | 1.56 | 1.44 | 1.31 | 1.18 | 1.10 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -4.90 | -4.34 | -1.74 | -5.33 | 15.32 | 6.85 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.30 | -0.26 | -0.11 | -0.37 | 3.03 | 2.37 |


| Allawasaya Textile \& Finishing Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 892,856 | 885,147 | 853,505 | 1,434,951 | 1,425,860 | 1,395,356 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 970,511 | 991,380 | 991,380 | 1,162,808 | 1,625,052 | 1,640,837 |
| 3.Operating fixed assets after deducting accumulated depreciation | 890,476 | 882,767 | 851,125 | 1,432,571 | 1,423,480 | 1,392,976 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 2,380 | 2,380 | 2,380 | 2,380 | 2,380 | 2,380 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 454,707 | 380,235 | 506,076 | 650,364 | 930,720 | 723,775 |
| 1.Cash \& bank balance | 3,224 | 1,281 | 26,033 | 19,042 | 24,440 | 3,802 |
| 2.Inventories; of which | 252,640 | 161,021 | 262,522 | 292,168 | 537,897 | 270,687 |
| i)Raw material | 159,092 | 90,573 | 204,152 | 259,653 | 473,690 | 206,172 |
| ii)Work in progress | 8,841 | 10,261 | 11,799 | 14,000 | 21,117 | 20,205 |
| iii)Finished goods | 84,707 | 60,187 | 46,571 | 18,515 | 43,090 | 44,310 |
| 3.Trade Debt / accounts receivables | 146,100 | 142,818 | 126,746 | 215,317 | 247,918 | 332,139 |
| 4.Short term loans and advances | 33,312 | 31,981 | 42,828 | 59,504 | 49,794 | 60,810 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 19,431 | 43,134 | 47,947 | 64,333 | 70,671 | 56,337 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,347,563 | 1,265,382 | 1,359,581 | 2,085,315 | 2,356,580 | 2,119,131 |
| C.Shareholders' Equity (C1+C2+C3) | 844,542 | 807,453 | 828,134 | 1,088,865 | 1,103,691 | 1,249,112 |
| 1.Issued, Subscribed \& Paid up capital | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 |
| i)Ordinary shares | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 260,907 | 235,310 | 264,668 | 236,621 | 266,090 | 425,323 |
| i)Capital Reserve | 2,669 | 2,669 | 2,669 | 2,669 | 2,669 | 2,669 |
| ii)Revenue Reserve | 258,238 | 232,641 | 261,999 | 233,952 | 263,421 | 422,654 |
| of which: un-appropriated profit(loss) / retained earnings | 178,238 | 152,641 | 181,999 | 153,952 | 183,421 | 342,654 |
| 3.Surplus on revaluation of fixed assets | 575,635 | 564,143 | 555,466 | 844,244 | 829,601 | 815,789 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 119,794 | 106,550 | 95,745 | 322,498 | 370,647 | 321,224 |
| 1.Long term borrowings | 0 | 0 | 0 | 173,250 | 178,875 | 151,194 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 119,794 | 106,550 | 95,745 | 149,248 | 191,772 | 170,030 |
| E.Current Liabilities (E1+E2+E3+E4) | 383,227 | 351,379 | 435,702 | 673,952 | 882,242 | 548,795 |
| 1.Trade credit \& other accounts payables | 90,465 | 114,447 | 140,145 | 292,353 | 278,566 | 171,635 |
| of which: i) Trade credits | 18,800 | 33,285 | 19,122 | 173,727 | 192,438 | 34,608 |
| 2.Short term borrowings | 271,066 | 213,938 | 262,478 | 326,348 | 514,202 | 206,891 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 21,750 | 30,625 | 104,078 |
| 4.Other current liabilities | 21,696 | 22,994 | 33,079 | 33,501 | 58,849 | 66,191 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,673,157 | 1,966,037 | 2,168,465 | 2,090,559 | 2,657,388 | 3,546,836 |
| i)Local sales (Net) | 1,673,157 | 1,966,037 | 2,168,465 | 2,090,559 | 2,657,388 | 3,546,836 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,622,615 | 1,916,982 | 2,043,593 | 1,991,860 | 2,480,621 | 3,183,640 |
| i)Cost of material | 1,161,494 | 1,364,112 | 1,486,455 | 1,518,386 | 1,881,293 | 2,329,231 |
| 3.Gross profit / (loss) (F1-F2) | 50,542 | 49,055 | 124,872 | 98,699 | 176,767 | 363,196 |
| 4.General, administrative and other expenses | 73,499 | 58,292 | 65,057 | 71,451 | 75,936 | 100,684 |
| i)Selling \& distribution expenses | 11,831 | 12,492 | 14,817 | 11,459 | 17,847 | 23,209 |
| ii)Administrative and other expenses | 61,668 | 45,800 | 50,240 | 59,992 | 58,089 | 77,475 |
| 5.Other income / (loss) | 755 | $(2,317)$ | $(2,683)$ | 0 | 0 | 5,416 |
| 6.EBIT (F3-F4+F5) | $(22,202)$ | $(11,554)$ | 57,132 | 27,248 | 100,831 | 267,928 |
| 7.Financial expenses | 13,441 | 20,562 | 21,115 | 36,554 | 77,874 | 51,360 |
| of which: (i) Interest expenses | 12,490 | 19,303 | 20,060 | 35,655 | 76,256 | 49,287 |
| 8.Profit / (loss) before taxation (F6-F7) | $(35,643)$ | $(32,116)$ | 36,017 | $(9,306)$ | 22,957 | 216,568 |
| 9.Tax expenses | 2,156 | 8,230 | 18,384 | 6,614 | 8,130 | 71,148 |
| 10.Profit / (loss) after tax (F8-F9) | $(37,799)$ | $(40,346)$ | 17,633 | $(15,920)$ | 14,827 | 145,420 |
| 11.Cash dividends | 0 | 0 | 3,000 | 0 | 0 | 28,200 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(132,091)$ | 82,898 | $(23,626)$ | 7,464 | $(157,989)$ | 256,742 |
| 2.Net cash flows from investing activities | $(7,424)$ | $(27,710)$ | 0 | $(270,353)$ | $(38,967)$ | $(15,785)$ |
| 3.Net cash flows from financing activities | 0 | (2) | (162) | 192,028 | 202,354 | $(261,325)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 964,336 | 914,003 | 923,879 | 1,411,363 | 1,474,338 | 1,570,336 |
| 2.Retention in business (F10-F11-F12) | $(37,799)$ | $(40,346)$ | 14,633 | $(15,920)$ | 14,827 | 117,220 |
| 3.Depreciation for the year | 28,329 | 33,103 | 31,642 | 29,342 | 48,058 | 46,289 |
| 4.Salaries, wages and employee benefits | 215,722 | 224,928 | 224,027 | 203,610 | 258,849 | 343,159 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -2.26 | -2.05 | 0.81 | -0.76 | 0.56 | 4.10 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.35 | 1.50 | 1.65 | 1.21 | 1.20 | 1.58 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -3.04 | -3.09 | 1.34 | -0.92 | 0.67 | 6.50 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.56 | 1.58 | 1.60 | 1.80 | 2.03 | 1.90 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -4.73 | -4.88 | 2.16 | -1.66 | 1.35 | 12.36 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -47.25 | -50.43 | 22.04 | -19.90 | 18.53 | 181.78 |


| Amtex Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,140,950 | 3,445,082 | 2,821,539 | 2,776,001 | 2,448,967 | 2,441,231 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 12,756 |
| 2.Operating fixed assets at cost | 5,204,770 | 5,076,712 | 1,928,857 | 1,898,557 | 1,386,819 | 1,388,514 |
| 3. Operating fixed assets after deducting accumulated depreciation | 4,078,929 | 3,388,061 | 1,750,600 | 1,622,958 | 1,236,847 | 1,189,116 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 1,013,918 | 1,102,324 | 1,161,401 | 1,188,640 |
| 6.Other non-current assets | 62,021 | 57,021 | 57,021 | 50,719 | 50,719 | 50,719 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 6,321,206 | 5,237,685 | 1,960,969 | 1,601,867 | 1,275,193 | 1,135,675 |
| 1.Cash \& bank balance | 146,090 | 191,854 | 143,771 | 162,688 | 174,852 | 149,640 |
| 2.Inventories; of which | 1,797,416 | 1,301,252 | 885,981 | 693,576 | 538,829 | 489,991 |
| i)Raw material | 747,366 | 557,221 | 481,589 | 359,230 | 307,165 | 314,125 |
| ii)Work in progress | 135,529 | 82,525 | 42,106 | 16,215 | 9,415 | 8,206 |
| iii)Finished goods | 914,521 | 659,956 | 361,040 | 317,140 | 221,048 | 166,136 |
| 3.Trade Debt / accounts receivables | 3,357,836 | 2,797,095 | 162,272 | 200,657 | 109,100 | 58,871 |
| 4.Short term loans and advances | 21,334 | 5,256 | 8,786 | 4,003 | 4,962 | 12,895 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 998,530 | 942,228 | 760,159 | 540,943 | 447,450 | 424,278 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 10,462,156 | 8,682,767 | 4,782,508 | 4,377,868 | 3,724,160 | 3,576,906 |
| C.Shareholders' Equity (C1+C2+C3) | $(2,995,397)$ | $(4,822,332)$ | (8,090,981) | $(8,352,956)$ | $(9,050,124)$ | (9,198,071) |
| 1. Issued, Subscribed \& Paid up capital | 2,594,301 | 2,594,301 | 2,594,301 | 2,594,301 | 2,594,301 | 2,594,301 |
| i)Ordinary shares | 2,594,301 | 2,594,301 | 2,594,301 | 2,594,301 | 2,594,301 | 2,594,301 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | (7,227,441) | (8,543,943) | $(11,561,087)$ | $(11,814,957)$ | $(12,477,348)$ | $(12,621,552)$ |
| i)Capital Reserve | 281,039 | 281,039 | 281,039 | 281,039 | 281,039 | 281,039 |
| ii)Revenue Reserve | $(7,508,480)$ | $(8,824,982)$ | $(11,842,126)$ | $(12,095,996)$ | $(12,758,387)$ | $(12,902,591)$ |
| of which: un-appropriated profit(loss) / retained earnings | (7,758,480) | (9,074,982) | $(12,092,126)$ | $(12,345,996)$ | $(13,008,387)$ | $(13,152,591)$ |
| 3.Surplus on revaluation of fixed assets | 1,637,743 | 1,127,310 | 875,805 | 867,700 | 832,923 | 829,180 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,361,256 | 2,150,996 | 2,468,948 | 1,982,809 | 1,653,929 | 1,559,158 |
| 1.Long term borrowings | 1,580,940 | 1,260,060 | 1,497,730 | 874,689 | 414,127 | 236,376 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 42,023 | 50,964 | 14,482 | 17,012 | 14,040 | 18,110 |
| 5.Other non-current liabilities | 738,293 | 839,972 | 956,736 | 1,091,108 | 1,225,762 | 1,304,672 |
| E.Current Liabilities (E1+E2+E3+E4) | 11,096,297 | 11,354,103 | 10,404,541 | 10,748,015 | 11,120,355 | 11,215,819 |
| 1.Trade credit \& other accounts payables | 385,792 | 371,641 | 345,385 | 279,030 | 191,536 | 163,324 |
| of which: i) Trade credits | 273,978 | 271,750 | 251,928 | 237,161 | 168,454 | 140,217 |
| 2.Short term borrowings | 7,371,076 | 7,494,863 | 6,177,590 | 6,093,087 | 6,063,442 | 6,015,444 |
| 3.Current portion of non-current liabilities | 739,813 | 884,052 | 1,249,202 | 1,706,794 | 2,118,917 | 2,284,466 |
| 4.Other current liabilities | 2,599,616 | 2,603,547 | 2,632,364 | 2,669,104 | 2,746,460 | 2,752,585 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,154,385 | 1,655,150 | 842,866 | 629,536 | 544,873 | 1,074,983 |
| i)Local sales (Net) | 1,043,848 | 758,390 | 250,605 | 142,756 | 127,252 | 180,941 |
| ii)Export sales (Net) | 1,110,537 | 896,760 | 592,261 | 486,780 | 417,621 | 894,042 |
| 2.Cost of sales | 2,777,482 | 2,276,345 | 1,335,487 | 790,582 | 786,021 | 1,065,218 |
| i)Cost of material | 1,018,034 | 636,111 | 296,272 | 307,117 | 315,840 | 494,530 |
| 3.Gross profit / (loss) (F1-F2) | $(623,097)$ | $(621,195)$ | $(492,621)$ | $(161,046)$ | $(241,148)$ | 9,765 |
| 4.General, administrative and other expenses | 724,739 | 670,641 | 2,586,140 | 51,438 | 313,871 | 103,974 |
| i)Selling \& distribution expenses | 18,311 | 19,167 | 14,874 | 13,183 | 12,812 | 37,357 |
| ii)Administrative and other expenses | 706,428 | 651,474 | 2,571,266 | 38,255 | 301,059 | 66,617 |
| 5.Other income / (loss) | $(11,265)$ | $(14,787)$ | $(9,480)$ | 142,216 | 115,645 | 58,768 |
| 6.EBIT (F3-F4+F5) | $(1,359,101)$ | (1,306,623) | $(3,088,241)$ | $(70,268)$ | $(439,374)$ | $(35,441)$ |
| 7.Financial expenses | 155,260 | 146,853 | 165,211 | 182,310 | 201,840 | 96,477 |
| of which: (i) Interest expenses | 141,662 | 130,691 | 151,918 | 179,858 | 193,242 | 88,801 |
| 8.Profit / (loss) before taxation (F6-F7) | (1,514,361) | $(1,453,476)$ | $(3,253,452)$ | $(252,578)$ | $(641,214)$ | $(131,918)$ |
| 9.Tax expenses | 11,537 | 16,965 | 12,227 | 10,140 | 29,752 | 15,991 |
| 10.Profit / (loss) after tax (F8-F9) | $(1,525,898)$ | (1,470,441) | $(3,265,679)$ | $(262,718)$ | $(670,966)$ | $(147,909)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(92,723)$ | 17,920 | 198,467 | 238,895 | 26,150 | 46,319 |
| 2.Net cash flows from investing activities | $(26,849)$ | 80,697 | 467,905 | 29,972 | 64,097 | $(11,329)$ |
| 3.Net cash flows from financing activities | 93,253 | $(52,853)$ | $(714,455)$ | $(249,950)$ | $(78,084)$ | $(60,201)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(634,141)$ | (2,671,336) | $(5,622,033)$ | $(6,370,147)$ | $(7,396,195)$ | (7,638,913) |
| 2.Retention in business (F10-F11-F12) | (1,525,898) | (1,470,441) | $(3,265,679)$ | $(262,718)$ | $(670,966)$ | $(147,909)$ |
| 3.Depreciation for the year | 277,002 | 254,331 | 129,203 | 101,446 | 73,823 | 52,913 |
| 4.Salaries, wages and employee benefits | 365,262 | 328,231 | 449,880 | 106,979 | 88,339 | 120,697 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -70.83 | -88.84 | -387.45 | -41.73 | -123.14 | -13.76 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.19 | 0.17 | 0.13 | 0.14 | 0.13 | 0.29 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -13.65 | -15.36 | -48.51 | -5.74 | -16.56 | -4.05 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -5.01 | -2.45 | -1.04 | -0.56 | -0.47 | -0.40 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 68.38 | 37.62 | 50.58 | 3.20 | 7.71 | 1.62 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -5.88 | -5.67 | -12.59 | -1.01 | -2.59 | -0.57 |


| Artistic Denim Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,349,797 | 5,470,192 | 5,318,114 | 5,957,757 | 6,097,460 | 7,777,474 |
| 1.Capital work in progress | 1,010,673 | 251,270 | 110,657 | 863,627 | 625,402 | 2,168,764 |
| 2.Operating fixed assets at cost | 7,358,220 | 8,670,902 | 9,119,874 | 9,391,695 | 10,222,435 | 10,815,315 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,329,562 | 5,206,444 | 5,194,049 | 5,043,565 | 5,452,914 | 5,577,115 |
| 4.Intangible assets | 0 | 8,119 | 6,468 | 4,817 | 3,165 | 1,513 |
| 5.Long term investments | 0 | 0 | 0 | 38,700 | 0 | 0 |
| 6.Other non-current assets | 9,562 | 4,359 | 6,940 | 7,048 | 15,979 | 30,082 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,260,964 | 4,000,305 | 4,781,427 | 7,040,204 | 8,582,068 | 9,769,005 |
| 1.Cash \& bank balance | 60,783 | 63,232 | 86,896 | 1,196,961 | 884,428 | 370,701 |
| 2.Inventories; of which | 1,334,594 | 1,361,115 | 1,717,868 | 2,445,741 | 3,219,581 | 5,100,011 |
| i)Raw material | 624,804 | 554,604 | 891,450 | 1,185,344 | 1,998,114 | 3,380,488 |
| ii)Work in progress | 564,048 | 650,583 | 630,600 | 969,046 | 769,080 | 1,165,487 |
| iii)Finished goods | 145,742 | 155,928 | 195,818 | 291,351 | 452,387 | 554,036 |
| 3.Trade Debt / accounts receivables | 1,034,339 | 1,495,554 | 1,807,006 | 2,520,485 | 2,242,433 | 3,299,540 |
| 4.Short term loans and advances | 65,272 | 57,308 | 51,970 | 21,181 | 43,638 | 64,121 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 1,311,832 | 96,033 |
| 6.Other current assets | 765,976 | 1,023,096 | 1,117,687 | 855,836 | 880,156 | 838,599 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 8,610,761 | 9,470,497 | 10,099,541 | 12,997,961 | 14,679,528 | 17,546,479 |
| C.Shareholders' Equity (C1+C2+C3) | 5,497,468 | 5,758,905 | 6,100,145 | 6,754,159 | 6,611,620 | 6,727,518 |
| 1. Issued, Subscribed \& Paid up capital | 840,000 | 840,000 | 840,000 | 840,000 | 840,000 | 840,000 |
| i)Ordinary shares | 840,000 | 840,000 | 840,000 | 840,000 | 840,000 | 840,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,657,468 | 4,918,905 | 5,260,145 | 5,914,159 | 5,771,620 | 5,887,518 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 4,657,468 | 4,918,905 | 5,260,145 | 5,914,159 | 5,771,620 | 5,887,518 |
| of which: un-appropriated profit(loss) / retained earnings | 4,657,468 | 4,918,905 | 5,260,145 | 5,914,159 | 5,771,620 | 5,887,518 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 717,231 | 813,507 | 837,214 | 1,500,781 | 1,968,807 | 2,861,255 |
| 1.Long term borrowings | 577,560 | 813,507 | 813,274 | 1,444,487 | 1,866,912 | 2,722,173 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 139,671 | 0 | 23,940 | 56,294 | 101,895 | 139,082 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,396,062 | 2,898,085 | 3,162,182 | 4,743,021 | 6,099,101 | 7,957,706 |
| 1.Trade credit \& other accounts payables | 1,001,235 | 1,172,294 | 1,487,539 | 1,538,856 | 1,776,981 | 2,178,835 |
| of which: i) Trade credits | 365,802 | 406,433 | 406,586 | 278,382 | 366,195 | 680,983 |
| 2.Short term borrowings | 1,380,000 | 1,670,000 | 1,570,000 | 3,065,000 | 4,226,828 | 5,500,605 |
| 3.Current portion of non-current liabilities | 0 | 38,392 | 85,616 | 105,878 | 49,717 | 220,249 |
| 4.Other current liabilities | 14,827 | 17,399 | 19,027 | 33,287 | 45,575 | 58,017 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,461,983 | 6,906,526 | 8,239,986 | 7,767,180 | 7,940,571 | 9,813,176 |
| i)Local sales (Net) | 412,686 | 419,022 | 426,417 | 178,928 | 164,264 | 419,094 |
| ii) Export sales (Net) | 6,049,297 | 6,487,504 | 7,813,569 | 7,588,252 | 7,776,307 | 9,394,082 |
| 2.Cost of sales | 5,758,546 | 6,166,863 | 7,448,166 | 6,879,080 | 7,314,029 | 8,701,443 |
| i)Cost of material | 3,039,737 | 3,304,637 | 3,870,412 | 3,968,899 | 3,503,831 | 4,829,704 |
| 3.Gross profit / (loss) (F1-F2) | 703,437 | 739,663 | 791,820 | 888,100 | 626,542 | 1,111,733 |
| 4.General, administrative and other expenses | 289,973 | 305,081 | 366,834 | 402,771 | 436,540 | 537,668 |
| i)Selling \& distribution expenses | 160,814 | 170,295 | 198,557 | 214,006 | 246,227 | 256,003 |
| ii)Administrative and other expenses | 129,159 | 134,786 | 168,277 | 188,765 | 190,313 | 281,665 |
| 5.Other income / (loss) | 58,788 | 99,774 | 267,579 | 581,993 | 199,097 | 103,980 |
| 6.EBIT (F3-F4+F5) | 472,252 | 534,356 | 692,565 | 1,067,322 | 389,099 | 678,045 |
| 7.Financial expenses | 72,410 | 88,203 | 92,488 | 111,844 | 166,747 | 221,689 |
| of which: (i) Interest expenses | 49,654 | 63,675 | 62,290 | 83,633 | 139,379 | 191,637 |
| 8.Profit / (loss) before taxation (F6-F7) | 399,842 | 446,153 | 600,077 | 955,478 | 222,352 | 456,356 |
| 9.Tax expenses | 21,843 | 16,716 | 83,546 | 88,658 | 108,662 | 102,454 |
| 10.Profit / (loss) after tax (F8-F9) | 377,999 | 429,437 | 516,531 | 866,820 | 113,690 | 353,902 |
| 11.Cash dividends | 168,000 | 176,400 | 210,000 | 252,000 | 252,000 | 168,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 781,035 | 154,646 | 567,591 | 267,591 | 343,137 | $(1,647,548)$ |
| 2.Net cash flows from investing activities | $(998,914)$ | $(548,946)$ | $(314,447)$ | $(1,094,352)$ | $(1,932,105)$ | $(913,885)$ |
| 3.Net cash flows from financing activities | 268,864 | 396,749 | $(229,480)$ | 1,936,826 | 1,276,435 | 2,047,706 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 6,214,699 | 6,572,412 | 6,937,359 | 8,254,940 | 8,580,427 | 9,588,773 |
| 2.Retention in business (F10-F11-F12) | 209,999 | 253,037 | 306,531 | 614,820 | $(138,310)$ | 185,902 |
| 3.Depreciation for the year | 353,230 | 437,843 | 465,576 | 459,321 | 495,407 | 504,775 |
| 4.Salaries, wages and employee benefits | 1,691,487 | 1,594,618 | 2,056,363 | 1,954,550 | 2,372,197 | 2,746,564 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.85 | 6.22 | 6.27 | 11.16 | 1.43 | 3.61 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.80 | 0.76 | 0.84 | 0.67 | 0.57 | 0.61 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.67 | 4.75 | 5.28 | 7.51 | 0.82 | 2.20 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.48 | 1.61 | 1.65 | 1.80 | 2.07 | 2.42 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 6.90 | 7.63 | 8.71 | 13.49 | 1.70 | 5.31 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 4.50 | 5.11 | 6.15 | 10.32 | 1.35 | 4.21 |


| Ashfaq Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 739,657 | 725,415 | 729,115 | 978,871 | 972,744 | 968,013 |
| 1.Capital work in progress | 0 | 0 | 0 | 2,881 | 13,631 | 0 |
| 2.Operating fixed assets at cost | 814,993 | 829,312 | 867,467 | 1,146,621 | 1,164,823 | 1,212,439 |
| 3.Operating fixed assets after deducting accumulated depreciation | 735,147 | 720,905 | 724,605 | 971,480 | 954,603 | 963,503 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 4,510 | 4,510 | 4,510 | 4,510 | 4,510 | 4,510 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 217,869 | 242,456 | 222,071 | 196,882 | 230,154 | 258,007 |
| 1.Cash \& bank balance | 45,783 | 43,038 | 46,819 | 4,755 | 43,844 | 71,727 |
| 2.Inventories; of which | 14,582 | 16,715 | 3,595 | 3,865 | 3,865 | 2,289 |
| i)Raw material | 3,025 | 3,592 | 227 | 0 | 0 | 0 |
| ii)Work in progress | 7,028 | 11,613 | 2,427 | 0 | 0 | 0 |
| iii)Finished goods | 4,529 | 1,510 | 941 | 3,865 | 3,865 | 2,289 |
| 3.Trade Debt / accounts receivables | 26,811 | 35,059 | 37,655 | 59,276 | 67,665 | 83,886 |
| 4.Short term loans and advances | 59,543 | 52,308 | 48,408 | 41,686 | 39,981 | 28,531 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 71,150 | 95,336 | 85,594 | 87,300 | 74,799 | 71,574 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 957,526 | 967,871 | 951,186 | 1,175,753 | 1,202,898 | 1,226,020 |
| C.Shareholders' Equity (C1+C2+C3) | 892,936 | 881,298 | 865,911 | 1,088,479 | 978,605 | 989,369 |
| 1.Issued, Subscribed \& Paid up capital | 349,850 | 349,850 | 349,850 | 349,850 | 349,850 | 384,835 |
| i)Ordinary shares | 349,850 | 349,850 | 349,850 | 349,850 | 349,850 | 384,835 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 204,513 | 207,446 | 205,908 | 221,280 | 253,585 | 244,649 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 204,513 | 207,446 | 205,908 | 221,280 | 253,585 | 244,649 |
| of which: un-appropriated profit(loss) / retained earnings | 204,513 | 207,446 | 205,908 | 221,280 | 253,585 | 244,649 |
| 3.Surplus on revaluation of fixed assets | 338,573 | 324,002 | 310,153 | 517,349 | 375,170 | 359,885 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 20,357 | 41,333 | 46,914 | 56,523 | 189,904 | 203,019 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 20,357 | 41,333 | 46,914 | 56,523 | 66,603 | 81,206 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 123,301 | 121,813 |
| E.Current Liabilities (E1+E2+E3+E4) | 44,233 | 45,240 | 38,361 | 30,751 | 34,389 | 33,632 |
| 1.Trade credit \& other accounts payables | 12,712 | 21,366 | 15,557 | 19,539 | 28,229 | 26,435 |
| of which: i) Trade credits | 5,793 | 13,412 | 7,993 | 4,683 | 9,007 | 7,596 |
| 2.Short term borrowings | 31,000 | 20,952 | 19,963 | 7,939 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 354 | 397 |
| 4.Other current liabilities | 521 | 2,922 | 2,841 | 3,273 | 5,806 | 6,800 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 299,055 | 285,395 | 286,602 | 321,650 | 387,085 | 453,352 |
| i)Local sales (Net) | 233,647 | 258,530 | 266,480 | 321,650 | 387,085 | 453,352 |
| ii) Export sales (Net) | 65,408 | 26,865 | 20,122 | 0 | 0 | 0 |
| 2.Cost of sales | 266,410 | 249,665 | 269,632 | 279,428 | 334,907 | 399,060 |
| i)Cost of material | 39,273 | 17,662 | 10,423 | 227 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 32,645 | 35,730 | 16,970 | 42,222 | 52,178 | 54,292 |
| 4.General, administrative and other expenses | 28,272 | 27,286 | 29,650 | 33,907 | 37,937 | 43,042 |
| i)Selling \& distribution expenses | 4,073 | 2,952 | 2,564 | 1,618 | 1,620 | 2,023 |
| ii)Administrative and other expenses | 24,199 | 24,334 | 27,086 | 32,289 | 36,317 | 41,019 |
| 5.Other income / (loss) | 0 | 0 | 0 | 0 | 3,476 | 5,691 |
| 6.EBIT (F3-F4+F5) | 4,373 | 8,444 | $(12,680)$ | 8,315 | 17,717 | 16,941 |
| 7.Financial expenses | 1,253 | 1,877 | 338 | 1,861 | 465 | 81 |
| of which: (i) Interest expenses | 1,072 | 1,787 | 107 | 1,827 | 360 | 51 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,120 | 6,567 | $(13,018)$ | 6,454 | 17,252 | 16,860 |
| 9.Tax expenses | 0 | 2,938 | 2,731 | 3,000 | 2,158 | 5,722 |
| 10.Profit / (loss) after tax (F8-F9) | 3,120 | 3,629 | $(15,749)$ | 3,454 | 15,094 | 11,138 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 38,484 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 29,879 | 25,785 | 41,027 | 31,635 | 80,857 | 69,063 |
| 2.Net cash flows from investing activities | $(45,801)$ | $(18,483)$ | $(36,256)$ | $(61,676)$ | $(33,829)$ | $(40,826)$ |
| 3.Net cash flows from financing activities | 26,000 | $(10,048)$ | (990) | $(12,023)$ | $(7,939)$ | (354) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 913,293 | 922,631 | 912,825 | 1,145,002 | 1,168,509 | 1,192,388 |
| 2.Retention in business (F10-F11-F12) | 3,120 | 3,629 | $(15,749)$ | 3,454 | 15,094 | $(27,346)$ |
| 3.Depreciation for the year | 32,500 | 32,719 | 32,547 | 32,277 | 43,431 | 43,165 |
| 4.Salaries, wages and employee benefits | 85,201 | 92,854 | 104,274 | 106,841 | 147,019 | 168,143 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.04 | 1.27 | -5.50 | 1.07 | 3.90 | 2.46 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.32 | 0.30 | 0.30 | 0.30 | 0.33 | 0.37 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.33 | 0.38 | -1.64 | 0.32 | 1.27 | 0.92 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.06 | 1.09 | 1.10 | 1.09 | 1.15 | 1.23 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.35 | 0.41 | -1.80 | 0.35 | 1.46 | 1.13 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 0.09 | 0.10 | -0.45 | 0.10 | 0.43 | 0.29 |


| Asim Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 544,444 | 521,635 | 504,446 | 481,756 | 546,993 | 521,828 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 888,166 | 891,550 | 888,394 | 889,393 | 978,326 | 979,779 |
| 3.Operating fixed assets after deducting accumulated depreciation | 533,398 | 510,217 | 489,408 | 466,718 | 531,955 | 506,790 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 11,046 | 11,418 | 15,038 | 15,038 | 15,038 | 15,038 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 282,636 | 353,990 | 406,424 | 484,858 | 557,261 | 690,861 |
| 1.Cash \& bank balance | 62,588 | 102,152 | 120,898 | 141,701 | 217,631 | 413,808 |
| 2.Inventories; of which | 80,220 | 138,461 | 170,833 | 168,649 | 138,079 | 141,513 |
| i) Raw material | 69,782 | 77,433 | 113,365 | 151,462 | 120,169 | 92,635 |
| ii)Work in progress | 5,150 | 5,302 | 6,106 | 7,638 | 7,973 | 8,693 |
| iii)Finished goods | 5,288 | 55,726 | 51,362 | 9,549 | 9,937 | 40,185 |
| 3.Trade Debt / accounts receivables | 44,344 | 35,176 | 45,030 | 72,623 | 62,994 | 59,993 |
| 4.Short term loans and advances | 44,005 | 2,772 | 5,245 | 27,040 | 61,707 | 6,315 |
| 5.Short term investments | 11,111 | 23,057 | 19,929 | 17,358 | 18,341 | 23,652 |
| 6.Other current assets | 40,368 | 52,372 | 44,489 | 57,487 | 58,509 | 45,580 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 827,080 | 875,625 | 910,870 | 966,614 | 1,104,254 | 1,212,689 |
| C.Shareholders' Equity (C1+C2+C3) | 67,956 | 99,221 | 137,834 | 191,431 | 273,730 | 354,613 |
| 1. Issued, Subscribed \& Paid up capital | 151,770 | 151,770 | 151,770 | 151,770 | 151,770 | 151,770 |
| i)Ordinary shares | 151,770 | 151,770 | 151,770 | 151,770 | 151,770 | 151,770 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(301,895)$ | $(261,343)$ | $(213,784)$ | $(151,900)$ | $(124,026)$ | $(32,147)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | $(2,928)$ | 1,692 |
| ii)Revenue Reserve | $(301,895)$ | $(261,343)$ | $(213,784)$ | $(151,900)$ | $(121,098)$ | $(33,839)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(301,895)$ | $(261,343)$ | $(213,784)$ | $(151,900)$ | $(121,098)$ | $(33,839)$ |
| 3.Surplus on revaluation of fixed assets | 218,081 | 208,794 | 199,848 | 191,561 | 245,986 | 234,990 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 114,135 | 112,585 | 110,562 | 106,679 | 119,018 | 113,299 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 980 | 965 | 597 | 432 | 381 | 0 |
| 5.Other non-current liabilities | 113,155 | 111,620 | 109,965 | 106,247 | 118,637 | 113,299 |
| E.Current Liabilities (E1+E2+E3+E4) | 644,989 | 663,819 | 662,474 | 668,504 | 711,506 | 744,777 |
| 1.Trade credit \& other accounts payables | 33,237 | 52,067 | 50,722 | 51,630 | 99,754 | 132,318 |
| of which: i) Trade credits | 17,319 | 22,516 | 23,079 | 27,734 | 15,608 | 39,895 |
| 2. Short term borrowings | 417,591 | 417,591 | 417,591 | 417,591 | 417,591 | 417,591 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 194,161 | 194,161 | 194,161 | 199,283 | 194,161 | 194,868 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,092,539 | 1,214,020 | 1,433,635 | 1,786,445 | 1,472,118 | 1,726,224 |
| i)Local sales (Net) | 1,092,539 | 1,214,020 | 1,433,635 | 1,786,445 | 1,472,118 | 1,726,224 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,085,197 | 1,152,197 | 1,346,089 | 1,677,102 | 1,425,470 | 1,601,374 |
| i)Cost of material | 738,634 | 849,649 | 959,861 | 1,245,905 | 1,020,570 | 1,102,224 |
| 3.Gross profit / (loss) (F1-F2) | 7,342 | 61,823 | 87,546 | 109,343 | 46,648 | 124,850 |
| 4.General, administrative and other expenses | 25,461 | 25,396 | 32,192 | 37,280 | 32,896 | 39,477 |
| i)Selling \& distribution expenses | 14 | 0 | 0 | 0 | 447 | 1,003 |
| ii)Administrative and other expenses | 25,447 | 25,396 | 32,192 | 37,280 | 32,449 | 38,474 |
| 5.Other income / (loss) | 4,881 | 3,548 | 3,433 | 8,586 | 14,953 | 10,930 |
| 6.EBIT (F3-F4+F5) | $(13,238)$ | 39,975 | 58,787 | 80,649 | 28,705 | 96,303 |
| 7.Financial expenses | 45 | 36 | 41 | 56 | 46 | 176 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 116 |
| 8.Profit / (loss) before taxation (F6-F7) | $(13,283)$ | 39,939 | 58,746 | 80,593 | 28,659 | 96,127 |
| 9.Tax expenses | 4 | 10,613 | 17,010 | 24,425 | 10,014 | 19,864 |
| 10.Profit / (loss) after tax (F8-F9) | $(13,287)$ | 29,326 | 41,736 | 56,168 | 18,645 | 76,263 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(47,441)$ | 49,926 | 23,116 | 15,472 | 65,831 | 188,287 |
| 2.Net cash flows from investing activities | $(73,868)$ | $(10,362)$ | $(4,370)$ | 5,332 | 10,098 | 7,890 |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 0 | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 182,091 | 211,806 | 248,396 | 298,110 | 392,748 | 467,912 |
| 2.Retention in business (F10-F11-F12) | $(13,287)$ | 29,326 | 41,736 | 56,168 | 18,645 | 76,263 |
| 3.Depreciation for the year | 25,726 | 26,565 | 25,161 | 24,742 | 23,697 | 26,807 |
| 4.Salaries, wages and employee benefits | 132,775 | 144,202 | 152,776 | 159,999 | 165,035 | 187,169 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.22 | 2.42 | 2.91 | 3.14 | 1.27 | 4.42 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 1.41 | 1.43 | 1.60 | 1.90 | 1.42 | 1.49 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.72 | 3.44 | 4.67 | 5.98 | 1.80 | 6.58 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 27.28 | 10.19 | 7.54 | 5.70 | 4.45 | 3.69 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -46.83 | 35.08 | 35.21 | 34.12 | 8.02 | 24.27 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.88 | 1.93 | 2.75 | 3.70 | 1.23 | 5.02 |


| Azgard Nine Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 13,444,780 | 13,421,971 | 13,484,348 | 13,678,397 | 13,483,746 | 11,547,233 |
| 1.Capital work in progress | 76,799 | 177,390 | 51,582 | 88,899 | 247,932 | 286,901 |
| 2.Operating fixed assets at cost | 21,071,978 | 21,392,310 | 22,017,804 | 16,478,993 | 16,778,581 | 10,493,444 |
| 3.Operating fixed assets after deducting accumulated depreciation | 13,117,452 | 12,991,110 | 13,163,865 | 10,078,766 | 10,006,076 | 9,945,690 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 231,896 | 231,865 | 231,865 | 231,865 | 12,608 | 12,608 |
| 6.Other non-current assets | 18,633 | 21,606 | 37,036 | 3,278,867 | 3,217,130 | 1,302,034 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,826,184 | 5,268,016 | 6,382,833 | 9,008,089 | 9,497,579 | 11,080,868 |
| 1.Cash \& bank balance | 143,318 | 159,222 | 142,395 | 447,993 | 787,189 | 898,800 |
| 2.Inventories; of which | 1,769,137 | 1,859,014 | 2,468,070 | 2,755,896 | 3,190,806 | 4,599,739 |
| i)Raw material | 422,989 | 598,247 | 717,701 | 802,227 | 964,602 | 1,663,622 |
| ii)Work in progress | 729,638 | 841,190 | 1,186,321 | 1,280,854 | 1,552,708 | 1,804,242 |
| iii)Finished goods | 616,510 | 419,577 | 564,048 | 672,815 | 673,495 | 1,131,875 |
| 3.Trade Debt / accounts receivables | 1,177,075 | 1,240,969 | 1,354,829 | 3,217,170 | 2,225,064 | 2,418,069 |
| 4.Short term loans and advances | 0 | 358,231 | 405,729 | 552,177 | 688,505 | 375,088 |
| 5.Short term investments | 306,023 | 306,023 | 306,024 | 306,023 | 139,994 | 139,994 |
| 6.Other current assets | 1,430,631 | 1,344,557 | 1,705,786 | 1,728,830 | 2,466,021 | 2,649,178 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 18,270,964 | 18,689,987 | 19,867,181 | 22,686,486 | 22,981,325 | 22,628,101 |
| C.Shareholders' Equity (C1+C2+C3) | 353,028 | 227,606 | 428,735 | 1,063,554 | 1,119,971 | 7,994,677 |
| 1. Issued, Subscribed \& Paid up capital | 4,548,719 | 4,548,719 | 4,548,719 | 4,548,719 | 4,913,753 | 4,913,753 |
| i)Ordinary shares | 4,548,719 | 4,548,719 | 4,548,719 | 4,548,719 | 4,913,753 | 4,913,753 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(9,074,705)$ | (9,074,779) | $(8,750,672)$ | (8,334,934) | $(8,536,058)$ | $(334,017)$ |
| i)Capital Reserve | 3,125,219 | 3,133,362 | 3,137,869 | 3,135,488 | 3,216,320 | 3,214,438 |
| ii)Revenue Reserve | $(12,199,924)$ | $(12,208,141)$ | $(11,888,541)$ | $(11,470,422)$ | $(11,752,378)$ | $(3,548,455)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(12,199,924)$ | $(12,208,141)$ | $(11,888,541)$ | $(11,470,422)$ | (11,752,378) | $(3,548,455)$ |
| 3.Surplus on revaluation of fixed assets | 4,879,014 | 4,753,666 | 4,630,688 | 4,849,769 | 4,742,276 | 3,414,941 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,287,705 | 842,425 | 731,839 | 351,232 | 390,322 | 10,246,863 |
| 1.Long term borrowings | 645,410 | 501,309 | 391,795 | 7,568 | 7,118 | 1,085,882 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 569,990 | 199,796 | 108,002 | 0 | 0 | 8,665,301 |
| 4.Employees benefit obligations | 72,305 | 141,320 | 232,042 | 343,664 | 383,204 | 495,680 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 16,630,231 | 17,619,956 | 18,706,607 | 21,271,700 | 21,471,032 | 4,386,561 |
| 1.Trade credit \& other accounts payables | 1,659,746 | 1,533,520 | 1,846,555 | 1,732,597 | 1,474,806 | 2,545,680 |
| of which: i) Trade credits | 1,307,951 | 1,146,104 | 1,253,182 | 1,116,615 | 894,883 | 1,778,165 |
| 2.Short term borrowings | 4,782,488 | 4,691,105 | 4,590,853 | 5,647,437 | 5,067,529 | 1,423,689 |
| 3.Current portion of non-current liabilities | 6,496,787 | 7,105,619 | 7,439,381 | 8,170,827 | 8,139,943 | 150,773 |
| 4.Other current liabilities | 3,691,210 | 4,289,712 | 4,829,818 | 5,720,839 | 6,788,754 | 266,419 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 13,176,284 | 12,802,374 | 15,971,672 | 20,214,971 | 16,909,299 | 22,070,231 |
| i)Local sales (Net) | 1,317,371 | 1,201,744 | 1,839,081 | 2,150,037 | 1,335,277 | 2,692,410 |
| ii) Export sales (Net) | 11,858,913 | 11,600,630 | 14,132,591 | 18,064,934 | 15,574,022 | 19,377,821 |
| 2.Cost of sales | 11,677,126 | 10,916,714 | 13,391,360 | 16,726,691 | 14,446,981 | 18,881,634 |
| i)Cost of material | 7,656,549 | 7,007,302 | 9,275,477 | 11,895,106 | 9,786,611 | 13,566,544 |
| 3.Gross profit / (loss) (F1-F2) | 1,499,158 | 1,885,660 | 2,580,312 | 3,488,280 | 2,462,318 | 3,188,597 |
| 4.General, administrative and other expenses | 1,012,020 | 999,427 | 1,184,240 | 1,485,094 | 1,450,629 | 1,686,159 |
| i)Selling \& distribution expenses | 489,222 | 517,315 | 674,270 | 911,073 | 884,982 | 978,161 |
| ii)Administrative and other expenses | 522,798 | 482,112 | 509,970 | 574,021 | 565,647 | 707,998 |
| 5.Other income / (loss) | 36,884 | 36,275 | 57,244 | 26,418 | 47,530 | 7,179,023 |
| 6.EBIT (F3-F4+F5) | 524,022 | 922,508 | 1,453,316 | 2,029,604 | 1,059,219 | 8,681,461 |
| 7.Financial expenses | 1,207,625 | 965,600 | 1,154,240 | 1,528,303 | 1,282,483 | 908,232 |
| of which: (i) Interest expenses | 811,827 | 750,407 | 789,445 | 956,484 | 1,010,120 | 677,595 |
| 8.Profit / (loss) before taxation (F6-F7) | $(683,603)$ | $(43,092)$ | 299,076 | 501,301 | $(223,264)$ | 7,773,229 |
| 9.Tax expenses | 130,545 | 90,472 | 102,453 | 195,989 | 166,185 | 213,829 |
| 10.Profit / (loss) after tax (F8-F9) | $(814,148)$ | $(133,564)$ | 196,623 | 305,312 | $(389,449)$ | 7,559,400 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 223,749 | 547,860 | 619,242 | $(365,642)$ | 1,342,921 | 330,349 |
| 2.Net cash flows from investing activities | $(134,173)$ | $(387,710)$ | $(433,664)$ | $(299,250)$ | $(206,675)$ | 78,018 |
| 3.Net cash flows from financing activities | $(133,062)$ | 32,357 | $(285,919)$ | 998,480 | 111,594 | $(764,869)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,640,733 | 1,070,031 | 1,160,574 | 1,414,786 | 1,510,293 | 18,241,540 |
| 2.Retention in business (F10-F11-F12) | $(814,148)$ | $(133,564)$ | 196,623 | 305,312 | $(389,449)$ | 7,559,400 |
| 3.Depreciation for the year | 466,949 | 454,055 | 455,661 | 459,911 | 380,878 | 383,367 |
| 4.Salaries, wages and employee benefits | 2,016,101 | 2,322,210 | 2,985,385 | 3,552,025 | 3,615,734 | 4,245,500 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -6.18 | -1.04 | 1.23 | 1.51 | -2.30 | 34.25 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.72 | 0.69 | 0.83 | 0.95 | 0.74 | 0.97 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -4.43 | -0.72 | 1.02 | 1.43 | -1.71 | 33.15 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 34.01 | 63.66 | 58.75 | 28.52 | 20.91 | 5.00 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -150.52 | -46.01 | 59.91 | 40.92 | -35.67 | 165.87 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.79 | -0.29 | 0.43 | 0.67 | -0.79 | 15.38 |


| Babri Cotton Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,802,278 | 1,680,117 | 1,813,864 | 1,944,395 | 1,917,006 | 1,499,927 |
| 1.Capital work in progress | 2,083 | 5,259 | 48,287 | 30,626 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,719,497 | 1,743,816 | 1,819,511 | 2,034,533 | 2,074,742 | 1,782,667 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,555,665 | 1,517,351 | 1,535,925 | 1,684,041 | 1,681,485 | 1,248,822 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 243,020 | 155,871 | 228,008 | 228,654 | 234,288 | 250,057 |
| 6.Other non-current assets | 1,510 | 1,636 | 1,644 | 1,074 | 1,233 | 1,048 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 457,202 | 723,756 | 815,533 | 1,063,252 | 532,353 | 339,476 |
| 1.Cash \& bank balance | 543 | 477 | 8,143 | 2,952 | 4,389 | 25,562 |
| 2.Inventories; of which | 379,057 | 614,915 | 672,394 | 885,385 | 430,898 | 1,557 |
| i)Raw material | 223,505 | 370,771 | 606,258 | 777,178 | 359,803 | 1,557 |
| ii)Work in progress | 36,606 | 37,987 | 39,494 | 51,436 | 21,000 | 0 |
| iii)Finished goods | 118,946 | 206,157 | 26,642 | 56,771 | 50,095 | 0 |
| 3.Trade Debt / accounts receivables | 108 | 285 | 369 | 308 | 6,406 | 39,327 |
| 4.Short term loans and advances | 6,177 | 5,052 | 8,671 | 11,515 | 12,849 | 7,829 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 71,317 | 103,027 | 125,956 | 163,092 | 77,811 | 265,201 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,259,480 | 2,403,873 | 2,629,397 | 3,007,647 | 2,449,359 | 1,839,403 |
| C.Shareholders' Equity (C1+C2+C3) | 1,538,345 | 1,452,306 | 1,360,434 | 1,321,511 | 988,820 | 618,839 |
| 1. Issued, Subscribed \& Paid up capital | 36,522 | 36,522 | 36,522 | 36,522 | 36,522 | 36,522 |
| i)Ordinary shares | 36,522 | 36,522 | 36,522 | 36,522 | 36,522 | 36,522 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 556,576 | 483,519 | 408,277 | 386,121 | 40,660 | $(243,900)$ |
| i)Capital Reserve | 17,567 | 17,451 | 17,341 | 17,235 | 17,128 | 17,056 |
| ii)Revenue Reserve | 539,009 | 466,068 | 390,936 | 368,886 | 23,532 | $(260,956)$ |
| of which: un-appropriated profit(loss) / retained earnings | 445,311 | 378,068 | 302,936 | 280,886 | $(64,468)$ | $(348,956)$ |
| 3.Surplus on revaluation of fixed assets | 945,247 | 932,265 | 915,635 | 898,868 | 911,638 | 826,217 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 253,712 | 177,942 | 231,432 | 278,310 | 257,219 | 132,532 |
| 1.Long term borrowings | 13,841 | 0 | 70,096 | 186,718 | 174,580 | 119,054 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 73,104 | 69,140 | 78,326 | 81,520 | 73,431 | 4,270 |
| 5.Other non-current liabilities | 166,767 | 108,802 | 83,010 | 10,072 | 9,208 | 9,208 |
| E.Current Liabilities (E1+E2+E3+E4) | 467,423 | 773,625 | 1,037,531 | 1,407,826 | 1,203,320 | 1,088,032 |
| 1.Trade credit \& other accounts payables | 132,504 | 171,230 | 272,552 | 373,287 | 434,527 | 370,104 |
| of which: i) Trade credits | 28,085 | 38,358 | 53,444 | 198,869 | 253,180 | 220,596 |
| 2.Short term borrowings | 296,903 | 561,030 | 726,128 | 929,483 | 669,673 | 268,496 |
| 3.Current portion of non-current liabilities | 19,211 | 13,824 | 3,644 | 51,803 | 26,607 | 58,317 |
| 4.Other current liabilities | 18,805 | 27,541 | 35,207 | 53,253 | 72,513 | 391,115 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,444,247 | 1,649,638 | 1,890,012 | 2,218,285 | 1,548,962 | 388,102 |
| i)Local sales (Net) | 1,444,247 | 1,649,638 | 1,890,012 | 2,218,285 | 1,548,962 | 388,102 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,412,766 | 1,594,540 | 1,923,534 | 2,096,805 | 1,667,023 | 523,068 |
| i)Cost of material | 926,534 | 1,096,721 | 1,138,890 | 1,426,893 | 1,031,754 | 358,246 |
| 3.Gross profit / (loss) (F1-F2) | 31,481 | 55,098 | $(33,522)$ | 121,480 | $(118,061)$ | $(134,966)$ |
| 4.General, administrative and other expenses | 70,614 | 83,706 | 86,493 | 105,242 | 112,080 | 61,454 |
| i)Selling \& distribution expenses | 8,359 | 12,366 | 14,173 | 16,539 | 11,851 | 2,322 |
| ii)Administrative and other expenses | 62,255 | 71,340 | 72,320 | 88,703 | 100,229 | 59,132 |
| 5.Other income / (loss) | 16,701 | 5,143 | 80,619 | 4,273 | $(3,914)$ | 23,170 |
| 6.EBIT (F3-F4+F5) | $(22,432)$ | $(23,465)$ | $(39,396)$ | 20,511 | $(234,055)$ | $(173,250)$ |
| 7.Financial expenses | 27,418 | 24,656 | 45,081 | 115,890 | 147,730 | 54,407 |
| of which: (i) Interest expenses | 22,900 | 22,293 | 43,124 | 113,994 | 147,177 | 53,156 |
| 8.Profit / (loss) before taxation (F6-F7) | $(49,850)$ | $(48,121)$ | $(84,477)$ | $(95,379)$ | $(381,785)$ | $(227,657)$ |
| 9.Tax expenses | $(37,378)$ | $(18,520)$ | (38) | $(56,361)$ | 5,813 | 44,487 |
| 10.Profit / (loss) after tax (F8-F9) | $(12,472)$ | $(29,601)$ | $(84,439)$ | $(39,018)$ | $(387,598)$ | $(272,144)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(15,803)$ | $(196,128)$ | $(54,102)$ | $(80,997)$ | 437,490 | 154,854 |
| 2.Net cash flows from investing activities | $(50,028)$ | $(27,069)$ | $(125,887)$ | $(196,417)$ | $(5,173)$ | 392,183 |
| 3.Net cash flows from financing activities | 58,635 | 223,131 | 187,655 | 272,223 | $(430,880)$ | $(525,864)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,792,057 | 1,630,248 | 1,591,866 | 1,599,821 | 1,246,039 | 751,371 |
| 2.Retention in business (F10-F11-F12) | $(12,472)$ | $(29,601)$ | $(84,439)$ | $(39,018)$ | $(387,598)$ | $(272,144)$ |
| 3.Depreciation for the year | 51,889 | 62,633 | 60,061 | 66,906 | 70,995 | 57,763 |
| 4.Salaries, wages and employee benefits | 293,629 | 321,911 | 340,242 | 366,489 | 316,698 | 21,602 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.86 | -1.79 | -4.47 | -1.76 | -25.02 | -70.12 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.71 | 0.71 | 0.75 | 0.79 | 0.57 | 0.18 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -0.61 | -1.27 | -3.36 | -1.38 | -14.21 | -12.69 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.49 | 1.56 | 1.79 | 2.10 | 2.36 | 2.67 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -0.91 | -1.98 | -6.00 | -2.91 | -33.55 | -33.86 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -3.41 | -8.10 | -23.12 | -10.68 | -106.13 | -74.52 |


| Beco Steel Limited (Formerly Ravi Textile Mills |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 226,836 | 206,822 | 266 | 115 | 1,115 | 0 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 419,257 | 419,333 | 0 | 0 | 0 | 0 |
| 3.Operating fixed assets after deducting accumulated depreciation | 226,566 | 206,552 | 0 | 0 | 0 | 0 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 270 | 270 | 266 | 115 | 1,115 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 5,640 | 5,280 | 200,841 | 156,935 | 153,656 | 4,606 |
| 1.Cash \& bank balance | 205 | 17 | 1,546 | 151,973 | 148,078 | 1,375 |
| 2.Inventories; of which | 10 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 217 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 2,498 | 2,579 | 1,827 | 1,772 | 3,799 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 871 | 949 | 1,009 |
| 6.Other current assets | 2,710 | 2,684 | 197,468 | 2,319 | 830 | 2,222 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 232,476 | 212,102 | 201,107 | 157,050 | 154,771 | 4,606 |
| C.Shareholders' Equity (C1+C2+C3) | $(111,030)$ | $(146,471)$ | $(180,357)$ | $(77,850)$ | 18,933 | $(4,587)$ |
| 1.Issued, Subscribed \& Paid up capital | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 |
| i)Ordinary shares | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(514,241)$ | $(545,964)$ | $(577,760)$ | $(327,850)$ | $(231,067)$ | $(254,587)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 66,586 | 40,742 |
| ii)Revenue Reserve | $(514,241)$ | $(545,964)$ | $(577,760)$ | $(327,850)$ | $(297,653)$ | $(295,329)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(523,241)$ | $(554,964)$ | $(586,760)$ | $(336,850)$ | $(306,653)$ | $(304,329)$ |
| 3.Surplus on revaluation of fixed assets | 153,211 | 149,493 | 147,403 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 79,790 | 59,894 | 16,842 | 3,232 | 3,742 | 0 |
| 1.Long term borrowings | 42,570 | 25,057 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 2,927 | 3,067 | 3,187 | 3,232 | 3,742 | 0 |
| 5.Other non-current liabilities | 34,293 | 31,770 | 13,655 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 263,716 | 298,679 | 364,622 | 231,668 | 132,096 | 9,193 |
| 1.Trade credit \& other accounts payables | 154,246 | 174,404 | 192,835 | 131,848 | 125,006 | 3,429 |
| of which: i) Trade credits | 124,094 | 66,511 | 64,556 | 63,207 | 51,953 | 0 |
| 2. Short term borrowings | 105,470 | 117,003 | 140,048 | 92,619 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 4,000 | 7,272 | 31,739 | 7,201 | 7,090 | 5,764 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 42,397 | 0 | 0 | 0 | 0 | 230,770 |
| i)Local sales (Net) | 42,397 | 0 | 0 | 0 | 0 | 230,770 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 77,437 | 0 | 0 | 0 | 0 | 226,742 |
| i)Cost of material | 16,598 | 0 | 0 | 0 | 0 | 215,978 |
| 3.Gross profit / (loss) (F1-F2) | $(35,040)$ | 0 | 0 | 0 | 0 | 4,028 |
| 4.General, administrative and other expenses | 9,211 | 33,000 | 24,694 | 18,957 | 10,052 | 19,762 |
| i)Selling \& distribution expenses | 44 | - | 0 | 0 | 0 | 1,844 |
| ii)Administrative and other expenses | 9,167 | 33,000 | 24,694 | 18,957 | 10,052 | 17,918 |
| 5.Other income / (loss) | 8,597 | 3,493 | 718 | 113,309 | 41,710 | 22,311 |
| 6.EBIT (F3-F4+F5) | $(35,654)$ | $(29,507)$ | $(23,976)$ | 94,352 | 31,658 | 6,577 |
| 7.Financial expenses | 14,943 | 7,705 | 11,729 | 734 | 1,035 | 296 |
| of which: (i) Interest expenses | 5,202 | 4,639 | 4,639 | 726 | 1,025 | 275 |
| 8.Profit / (loss) before taxation (F6-F7) | $(50,597)$ | $(37,212)$ | $(35,705)$ | 93,618 | 30,623 | 6,281 |
| 9.Tax expenses | (269) | (812) | (925) | $(8,338)$ | 426 | 3,958 |
| 10.Profit / (loss) after tax (F8-F9) | $(50,328)$ | $(36,400)$ | $(34,780)$ | 101,956 | 30,197 | 2,323 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 5,887 | 7,286 | 5,356 | $(103,343)$ | $(2,895)$ | $(120,977)$ |
| 2.Net cash flows from investing activities | 1,500 | 0 | 0 | 301,200 | $(1,000)$ | 118 |
| 3.Net cash flows from financing activities | $(10,910)$ | $(7,475)$ | $(3,827)$ | $(47,430)$ | 0 | $(25,844)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(31,240)$ | $(86,577)$ | $(163,515)$ | $(74,618)$ | 22,675 | $(4,587)$ |
| 2.Retention in business (F10-F11-F12) | $(50,328)$ | $(36,400)$ | $(34,780)$ | 101,956 | 30,197 | 2,323 |
| 3.Depreciation for the year | 20,639 | 20,089 | 0 | 0 | 0 | 0 |
| 4.Salaries, wages and employee benefits | 10,996 | 7,955 | 7,955 | 12,409 | 6,044 | 6,200 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -118.71 | - | - | - | - | 1.01 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.16 | 0.00 | 0.00 | 0.00 | 0.00 | 2.90 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -18.57 | -16.38 | -16.83 | 56.93 | 19.37 | 2.92 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | -3.19 | -1.73 | -1.26 | -1.39 | -5.29 | 11.11 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 59.34 | 28.27 | 21.28 | -78.97 | -102.51 | 32.39 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -2.01 | -1.46 | -1.39 | 4.08 | 1.21 | 0.09 |


| Bhanero Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,984,572 | 2,111,056 | 2,854,859 | 3,221,942 | 3,055,109 | 3,121,046 |
| 1.Capital work in progress | 720 | 54,912 | 31,455 | 24,923 | 21,893 | 180,526 |
| 2.Operating fixed assets at cost | 4,180,053 | 4,418,737 | 5,357,465 | 5,942,093 | 6,010,930 | 6,176,243 |
| 3. Operating fixed assets after deducting accumulated depreciation | 1,957,647 | 2,029,939 | 2,794,871 | 3,168,486 | 3,004,663 | 2,911,960 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 26,205 | 26,205 | 28,533 | 28,533 | 28,553 | 28,560 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,720,644 | 3,784,089 | 3,790,733 | 5,183,986 | 5,733,760 | 6,372,300 |
| 1.Cash \& bank balance | 65,285 | 39,786 | 68,266 | 143,722 | 114,394 | 1,739,116 |
| 2.Inventories; of which | 1,742,765 | 2,713,409 | 2,347,206 | 3,569,019 | 3,956,410 | 2,659,409 |
| i)Raw material | 1,346,056 | 2,184,923 | 1,984,424 | 2,993,789 | 2,940,887 | 2,018,860 |
| ii)Work in progress | 94,152 | 121,133 | 137,316 | 167,176 | 158,886 | 185,829 |
| iii)Finished goods | 302,557 | 406,754 | 223,726 | 406,737 | 855,256 | 414,295 |
| 3.Trade Debt / accounts receivables | 413,602 | 544,451 | 841,493 | 758,161 | 957,494 | 1,628,120 |
| 4.Short term loans and advances | 91,806 | 31,621 | 28,700 | 68,359 | 16,294 | 25,876 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 407,186 | 454,822 | 505,068 | 644,725 | 689,168 | 319,779 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,705,216 | 5,895,145 | 6,645,592 | 8,405,928 | 8,788,869 | 9,493,346 |
| C.Shareholders' Equity (C1+C2+C3) | 3,639,553 | 3,886,302 | 4,262,737 | 4,913,117 | 4,919,120 | 6,763,064 |
| 1. Issued, Subscribed \& Paid up capital | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| i)Ordinary shares | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,609,553 | 3,856,302 | 4,232,737 | 4,883,117 | 4,889,120 | 6,733,064 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 3,609,553 | 3,856,302 | 4,232,737 | 4,883,117 | 4,889,120 | 6,733,064 |
| of which: un-appropriated profit(loss) / retained earnings | 109,553 | 156,302 | 232,737 | 183,117 | 89,120 | 433,064 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 572,558 | 752,188 | 1,293,400 | 1,595,287 | 1,612,845 | 1,647,684 |
| 1.Long term borrowings | 348,588 | 428,762 | 885,234 | 1,121,716 | 1,090,593 | 1,077,029 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 114,570 | 131,861 | 149,567 | 148,845 | 167,244 | 181,861 |
| 5.Other non-current liabilities | 109,400 | 191,565 | 258,599 | 324,726 | 355,008 | 388,794 |
| E.Current Liabilities (E1+E2+E3+E4) | 493,105 | 1,256,655 | 1,089,455 | 1,897,524 | 2,256,904 | 1,082,598 |
| 1.Trade credit \& other accounts payables | 408,214 | 487,765 | 771,695 | 725,977 | 631,608 | 861,950 |
| of which: i) Trade credits | 215,563 | 169,267 | 224,379 | 264,744 | 333,163 | 377,216 |
| 2.Short term borrowings | 0 | 676,558 | 220,458 | 992,657 | 1,570,614 | 0 |
| 3.Current portion of non-current liabilities | 77,464 | 77,464 | 81,367 | 140,183 | 21,514 | 212,470 |
| 4.Other current liabilities | 7,427 | 14,868 | 15,935 | 38,707 | 33,168 | 8,178 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,637,411 | 6,837,255 | 8,073,845 | 9,347,773 | 8,923,611 | 12,158,113 |
| i)Local sales (Net) | 4,231,111 | 4,185,231 | 5,192,819 | 6,180,685 | 6,138,188 | 9,112,894 |
| ii)Export sales (Net) | 2,406,300 | 2,652,024 | 2,881,026 | 3,167,088 | 2,785,423 | 3,045,219 |
| 2.Cost of sales | 5,953,047 | 6,082,971 | 7,205,449 | 8,054,101 | 8,100,059 | 9,426,416 |
| i)Cost of material | 3,858,540 | 4,147,178 | 4,736,346 | 5,853,409 | 5,997,747 | 6,301,667 |
| 3.Gross profit / (loss) (F1-F2) | 684,364 | 754,284 | 868,396 | 1,293,672 | 823,552 | 2,731,697 |
| 4.General, administrative and other expenses | 297,657 | 303,758 | 344,252 | 398,293 | 346,156 | 570,967 |
| i)Selling \& distribution expenses | 140,891 | 155,460 | 184,655 | 178,151 | 162,909 | 243,335 |
| ii)Administrative and other expenses | 156,766 | 148,298 | 159,597 | 220,142 | 183,247 | 327,632 |
| 5.Other income / (loss) | 4,316 | 5,783 | 111,987 | 227,826 | 159,680 | 94,330 |
| 6.EBIT (F3-F4+F5) | 391,023 | 456,309 | 636,131 | 1,123,205 | 637,076 | 2,255,060 |
| 7.Financial expenses | 69,829 | 87,064 | 93,971 | 166,322 | 181,440 | 94,080 |
| of which: (i) Interest expenses | 54,017 | 71,761 | 75,769 | 139,318 | 159,573 | 64,375 |
| 8.Profit / (loss) before taxation (F6-F7) | 321,194 | 369,245 | 542,160 | 956,883 | 455,636 | 2,160,980 |
| 9.Tax expenses | 100,845 | 93,508 | 60,123 | 124,473 | 126,237 | 310,273 |
| 10.Profit / (loss) after tax (F8-F9) | 220,349 | 275,737 | 482,037 | 832,410 | 329,399 | 1,850,707 |
| 11.Cash dividends | 30,000 | 110,400 | 192,900 | 167,400 | 150,000 | 214,500 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 212,103 | $(441,552)$ | 991,787 | $(402,274)$ | $(169,771)$ | 3,274,465 |
| 2.Net cash flows from investing activities | $(69,741)$ | $(310,716)$ | $(857,331)$ | $(397,213)$ | 27,578 | $(279,066)$ |
| 3.Net cash flows from financing activities | $(254,147)$ | 726,768 | $(105,976)$ | 874,944 | 112,865 | $(1,370,677)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,212,111 | 4,638,490 | 5,556,137 | 6,508,404 | 6,531,965 | 8,410,748 |
| 2.Retention in business (F10-F11-F12) | 190,349 | 165,337 | 289,137 | 665,010 | 179,399 | 1,636,207 |
| 3.Depreciation for the year | 195,400 | 185,752 | 223,452 | 250,171 | 284,655 | 263,364 |
| 4.Salaries, wages and employee benefits | 681,363 | 728,286 | 825,344 | 820,839 | 857,454 | 1,028,907 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.32 | 4.03 | 5.97 | 8.90 | 3.69 | 15.22 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 1.41 | 1.29 | 1.29 | 1.24 | 1.04 | 1.33 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.68 | 5.20 | 7.69 | 11.06 | 3.83 | 20.25 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.33 | 1.41 | 1.54 | 1.64 | 1.75 | 1.56 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 6.24 | 7.33 | 11.83 | 18.14 | 6.70 | 31.68 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 73.45 | 91.91 | 160.68 | 277.47 | 109.80 | 616.90 |


| Bilal Fibres Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,027,828 | 976,706 | 933,787 | 1,015,562 | 991,770 | 982,756 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,099,316 | 1,088,346 | 1,088,007 | 424,533 | 424,533 | 424,533 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,024,439 | 973,317 | 930,431 | 471,666 | 447,874 | 373,411 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 542,740 | 542,740 | 556,308 |
| 6.Other non-current assets | 3,389 | 3,389 | 3,356 | 1,156 | 1,156 | 53,037 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 222,578 | 91,438 | 102,463 | 102,185 | 92,542 | 83,773 |
| 1.Cash \& bank balance | 412 | 728 | 369 | 134 | 591 | 623 |
| 2.Inventories; of which | 140,924 | 57,873 | 57,873 | 57,873 | 57,873 | 57,873 |
| i)Raw material | 57,529 | 57,529 | 57,529 | 57,873 | 57,873 | 57,873 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 83,051 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 19,873 | 0 | 0 | 0 | 0 | 15,296 |
| 4.Short term loans and advances | 17,089 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 44,280 | 32,837 | 44,221 | 44,178 | 34,078 | 9,981 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,250,406 | 1,068,144 | 1,036,250 | 1,117,747 | 1,084,312 | 1,066,529 |
| C.Shareholders' Equity (C1+C2+C3) | 82,588 | 91,094 | 12,713 | 137,767 | 107,813 | 102,517 |
| 1.Issued, Subscribed \& Paid up capital | 141,000 | 141,000 | 141,000 | 141,000 | 141,000 | 141,000 |
| i)Ordinary shares | 141,000 | 141,000 | 141,000 | 141,000 | 141,000 | 141,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(366,258)$ | $(350,202)$ | $(421,303)$ | $(422,136)$ | $(448,101)$ | $(449,607)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(366,258)$ | $(350,202)$ | $(421,303)$ | $(422,136)$ | $(448,101)$ | $(449,607)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(371,115)$ | $(350,202)$ | $(421,303)$ | $(422,136)$ | $(448,101)$ | $(449,607)$ |
| 3. Surplus on revaluation of fixed assets | 307,846 | 300,296 | 293,016 | 418,903 | 414,914 | 411,124 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 510,660 | 114,629 | 170,855 | 124,243 | 117,957 | 103,337 |
| 1.Long term borrowings | 482,596 | 92,372 | 110,459 | 117,307 | 111,021 | 95,917 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 13,946 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 14,118 | 22,257 | 60,396 | 6,936 | 6,936 | 7,420 |
| E.Current Liabilities (E1+E2+E3+E4) | 657,158 | 862,421 | 852,682 | 855,737 | 858,542 | 860,675 |
| 1.Trade credit \& other accounts payables | 251,061 | 58,770 | 30,467 | 32,482 | 34,162 | 34,484 |
| of which: i) Trade credits | 93,619 | 28,761 | 16,474 | 16,421 | 16,170 | 16,170 |
| 2.Short term borrowings | 144,105 | 143,855 | 143,856 | 143,856 | 143,465 | 143,465 |
| 3.Current portion of non-current liabilities | 164,472 | 562,040 | 580,603 | 581,643 | 583,158 | 584,970 |
| 4.Other current liabilities | 97,520 | 97,756 | 97,756 | 97,756 | 97,757 | 97,756 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,067,924 | 95,048 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 1,026,949 | 95,048 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 40,975 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,222,800 | 135,866 | 0 | 0 | 0 | 0 |
| i)Cost of material | 835,637 | 6 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(154,876)$ | $(40,818)$ | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 50,437 | 11,079 | 48,009 | 55,649 | 33,724 | 33,995 |
| i)Selling \& distribution expenses | 18,143 | 448 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 32,294 | 10,631 | 48,009 | 55,649 | 33,724 | 33,995 |
| 5.Other income / (loss) | 16,576 | 95,673 | 14,520 | 10,648 | 6,000 | 30,523 |
| 6.EBIT (F3-F4+F5) | $(188,737)$ | 43,776 | $(33,489)$ | $(45,001)$ | $(27,724)$ | $(3,472)$ |
| 7.Financial expenses | 24,164 | 21,307 | 17,373 | 13,091 | 2,230 | 1,824 |
| of which: (i) Interest expenses | 23,312 | 20,815 | 17,132 | 13,087 | 2,228 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(212,901)$ | 22,469 | $(50,862)$ | $(58,092)$ | $(29,954)$ | $(5,296)$ |
| 9.Tax expenses | $(60,778)$ | 9,105 | 27,519 | $(49,410)$ | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(152,123)$ | 13,364 | $(78,381)$ | $(8,682)$ | $(29,954)$ | $(5,296)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(12,480)$ | 5,892 | $(22,109)$ | 3,925 | 7,847 | 4,180 |
| 2.Net cash flows from investing activities | $(8,021)$ | 6,775 | 453 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 15,069 | $(12,350)$ | 21,297 | $(4,160)$ | $(7,390)$ | $(4,148)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 593,248 | 205,723 | 183,568 | 262,010 | 225,770 | 205,854 |
| 2.Retention in business (F10-F11-F12) | $(152,123)$ | 13,364 | $(78,381)$ | $(8,682)$ | $(29,954)$ | $(5,296)$ |
| 3.Depreciation for the year | 49,016 | 42,335 | 42,747 | 40,581 | 21,764 | 0 |
| 4.Salaries, wages and employee benefits | 173,667 | 6,646 | 176,845 | 1,994 | 1,994 | 0 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -14.24 | 14.06 | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.83 | 0.08 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -11.82 | 1.15 | -7.45 | -0.81 | -2.72 | -0.49 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 8.11 | 13.35 | 20.27 | 14.31 | 8.97 | 10.23 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -95.91 | 15.39 | -151.01 | -11.54 | -24.39 | -5.04 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -10.79 | 0.95 | -5.56 | -0.62 | -2.12 | - |


| Blessed Textiles Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,526,833 | 3,912,045 | 3,609,696 | 3,795,454 | 3,825,736 | 3,903,270 |
| 1.Capital work in progress | 1,312 | 29,139 | 2,967 | 36,964 | 18,080 | 217,101 |
| 2.Operating fixed assets at cost | 5,829,019 | 6,386,597 | 6,472,591 | 6,924,434 | 7,363,678 | 7,594,395 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,511,367 | 3,868,752 | 3,592,585 | 3,744,096 | 3,793,262 | 3,661,241 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 14,154 | 14,154 | 14,144 | 14,394 | 14,394 | 24,928 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,593,542 | 3,169,630 | 5,695,622 | 5,333,098 | 6,936,293 | 6,117,459 |
| 1.Cash \& bank balance | 65,245 | 35,442 | 139,828 | 302,172 | 202,878 | 493,118 |
| 2.Inventories; of which | 1,592,565 | 1,821,520 | 3,893,103 | 3,245,348 | 5,021,697 | 4,005,037 |
| i)Raw material | 1,211,886 | 1,317,563 | 3,368,820 | 2,749,054 | 4,049,594 | 3,180,025 |
| ii)Work in progress | 98,794 | 93,615 | 109,149 | 123,825 | 112,159 | 158,047 |
| iii)Finished goods | 281,885 | 410,342 | 415,134 | 372,469 | 859,944 | 666,965 |
| 3.Trade Debt / accounts receivables | 302,465 | 523,159 | 926,183 | 971,215 | 816,682 | 1,135,427 |
| 4.Short term loans and advances | 0 | 31,343 | 48,729 | 19,553 | 29,201 | 14,679 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 633,267 | 758,166 | 687,779 | 794,810 | 865,835 | 469,198 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,120,375 | 7,081,675 | 9,305,318 | 9,128,552 | 10,762,029 | 10,020,729 |
| C.Shareholders' Equity (C1+C2+C3) | 2,759,051 | 2,973,279 | 3,251,805 | 3,755,089 | 3,889,547 | 6,024,705 |
| 1. Issued, Subscribed \& Paid up capital | 64,320 | 64,320 | 64,320 | 64,320 | 64,320 | 64,320 |
| i)Ordinary shares | 64,320 | 64,320 | 64,320 | 64,320 | 64,320 | 64,320 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,694,731 | 2,908,959 | 3,187,485 | 3,690,769 | 3,825,227 | 5,960,385 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 2,694,731 | 2,908,959 | 3,187,485 | 3,690,769 | 3,825,227 | 5,960,385 |
| of which: un-appropriated profit(loss) / retained earnings | 94,731 | 108,959 | 187,485 | 190,769 | 25,227 | 460,385 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,596,178 | 2,262,122 | 2,072,968 | 2,188,053 | 2,601,056 | 2,668,902 |
| 1.Long term borrowings | 1,376,316 | 1,817,591 | 1,543,020 | 1,600,162 | 1,959,433 | 1,893,206 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 91,760 | 108,130 | 126,057 | 118,104 | 150,095 | 170,827 |
| 5.Other non-current liabilities | 128,102 | 336,401 | 403,891 | 469,787 | 491,528 | 604,869 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,765,146 | 1,846,274 | 3,980,545 | 3,185,410 | 4,271,426 | 1,327,122 |
| 1.Trade credit \& other accounts payables | 330,266 | 347,609 | 487,985 | 544,233 | 642,118 | 841,752 |
| of which: i) Trade credits | 153,857 | 199,316 | 225,896 | 172,483 | 278,901 | 296,293 |
| 2.Short term borrowings | 1,153,712 | 1,242,801 | 3,146,462 | 2,190,947 | 3,480,258 | 0 |
| 3.Current portion of non-current liabilities | 254,010 | 221,742 | 303,439 | 369,637 | 59,567 | 461,487 |
| 4.Other current liabilities | 27,158 | 34,122 | 42,659 | 80,593 | 89,483 | 23,883 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,846,744 | 8,064,239 | 10,257,434 | 12,346,175 | 12,359,646 | 15,430,567 |
| i)Local sales (Net) | 3,908,432 | 4,959,826 | 6,424,370 | 7,551,141 | 6,101,813 | 8,915,572 |
| ii)Export sales (Net) | 2,938,312 | 3,104,413 | 3,833,064 | 4,795,034 | 6,257,833 | 6,514,995 |
| 2.Cost of sales | 6,325,609 | 7,268,795 | 9,185,919 | 10,733,443 | 11,111,878 | 12,120,590 |
| i)Cost of material | 4,453,761 | 5,266,528 | 6,753,923 | 8,237,382 | 9,049,485 | 9,094,968 |
| 3.Gross profit / (loss) (F1-F2) | 521,135 | 795,444 | 1,071,515 | 1,612,732 | 1,247,768 | 3,309,977 |
| 4.General, administrative and other expenses | 254,606 | 287,635 | 384,620 | 459,708 | 424,281 | 676,772 |
| i)Selling \& distribution expenses | 127,014 | 150,628 | 227,393 | 223,401 | 233,025 | 316,315 |
| ii)Administrative and other expenses | 127,592 | 137,007 | 157,227 | 236,307 | 191,256 | 360,457 |
| 5.Other income / (loss) | 29,818 | 35,742 | 3,830 | 6,805 | 32,501 | 33,291 |
| 6.EBIT (F3-F4+F5) | 296,347 | 543,551 | 690,725 | 1,159,829 | 855,988 | 2,666,496 |
| 7.Financial expenses | 168,906 | 166,058 | 186,788 | 371,504 | 306,630 | 224,785 |
| of which: (i) Interest expenses | 150,002 | 150,033 | 167,188 | 347,154 | 276,337 | 183,056 |
| 8.Profit / (loss) before taxation (F6-F7) | 127,441 | 377,493 | 503,937 | 788,325 | 549,358 | 2,441,711 |
| 9.Tax expenses | 32,502 | 131,696 | 135,461 | 152,900 | 124,080 | 296,409 |
| 10.Profit / (loss) after tax (F8-F9) | 94,939 | 245,797 | 368,476 | 635,425 | 425,278 | 2,145,302 |
| 11.Cash dividends | 32,160 | 98,410 | 147,936 | 127,354 | 0 | 2,141,856 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(301,168)$ | 216,385 | $(1,424,920)$ | 1,701,178 | $(742,220)$ | 3,805,833 |
| 2.Net cash flows from investing activities | $(718,150)$ | $(712,626)$ | $(83,692)$ | $(560,103)$ | $(422,527)$ | $(453,068)$ |
| 3.Net cash flows from financing activities | 1,027,377 | 466,439 | 1,612,997 | $(978,936)$ | 1,064,872 | $(3,062,002)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,355,229 | 5,235,401 | 5,324,773 | 5,943,142 | 6,490,603 | 8,693,607 |
| 2.Retention in business (F10-F11-F12) | 62,779 | 147,387 | 220,540 | 508,071 | 425,278 | 3,446 |
| 3.Depreciation for the year | 310,123 | 360,926 | 386,665 | 374,687 | 392,546 | 378,429 |
| 4.Salaries, wages and employee benefits | 554,643 | 616,508 | 578,538 | 693,529 | 793,812 | 981,080 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.39 | 3.05 | 3.59 | 5.15 | 3.44 | 13.90 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.24 | 1.22 | 1.25 | 1.34 | 1.24 | 1.48 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.71 | 3.72 | 4.50 | 6.89 | 4.28 | 20.65 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.04 | 2.30 | 2.63 | 2.63 | 2.60 | 2.10 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.49 | 8.58 | 11.84 | 18.14 | 11.13 | 43.28 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 14.76 | 38.21 | 57.29 | 98.79 | 66.12 | 333.54 |


| Chakwal Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,059,333 | 997,426 | 919,077 | 885,005 | 830,340 | 784,072 |
| 1.Capital work in progress | 1,260 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,856,071 | 1,849,678 | 1,853,020 | 1,853,020 | 1,828,686 | 1,828,668 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,043,625 | 984,231 | 905,708 | 851,736 | 801,787 | 755,519 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 14,448 | 13,195 | 13,369 | 33,269 | 28,553 | 28,553 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 422,672 | 90,273 | 109,185 | 110,086 | 38,560 | 37,923 |
| 1.Cash \& bank balance | 1,741 | 552 | 1,004 | 377 | 42 | 48 |
| 2.Inventories; of which | 133,051 | 965 | 20,500 | 7,008 | 0 | 0 |
| i)Raw material | 79,774 | 965 | 6,650 | 6,985 | 0 | 0 |
| ii)Work in progress | 45,459 | 0 | 9,620 | 0 | 0 | 0 |
| iii)Finished goods | 7,818 | 0 | 4,230 | 23 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 109,817 | 11,561 | 16,374 | 43,726 | 933 | 325 |
| 4.Short term loans and advances | 168,619 | 24,683 | 12,313 | 3,597 | 4,346 | 4,346 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 9,444 | 52,512 | 58,994 | 55,378 | 33,239 | 33,204 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,482,005 | 1,087,699 | 1,028,262 | 995,091 | 868,900 | 821,995 |
| C.Shareholders' Equity (C1+C2+C3) | 397,745 | 218,959 | 101,405 | 47,780 | $(2,694)$ | $(51,268)$ |
| 1.Issued, Subscribed \& Paid up capital | 200,000 | 200,000 | 200,000 | 607,881 | 607,881 | 607,881 |
| i)Ordinary shares | 200,000 | 200,000 | 200,000 | 607,881 | 607,881 | 607,881 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 21,941 | $(149,115)$ | $(239,393)$ | $(696,797)$ | $(741,885)$ | $(785,587)$ |
| i)Capital Reserve | 271,256 | 450,256 | 450,256 | 42,375 | 42,375 | 42,375 |
| ii)Revenue Reserve | $(249,315)$ | $(599,371)$ | $(689,649)$ | $(739,172)$ | $(784,260)$ | $(827,962)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(249,315)$ | $(599,371)$ | $(689,649)$ | $(739,172)$ | $(784,260)$ | $(827,962)$ |
| 3.Surplus on revaluation of fixed assets | 175,804 | 168,074 | 140,798 | 136,696 | 131,310 | 126,438 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 70,303 | 35,835 | 31,143 | 37,076 | 0 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 22,297 | 6,842 | 2,150 | 8,082 | 0 | 0 |
| 5.Other non-current liabilities | 48,006 | 28,993 | 28,993 | 28,994 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,013,957 | 832,905 | 895,714 | 910,235 | 871,594 | 873,263 |
| 1.Trade credit \& other accounts payables | 529,589 | 427,517 | 429,879 | 388,365 | 329,413 | 279,487 |
| of which: i) Trade credits | 288,214 | 241,178 | 237,840 | 194,709 | 168,460 | 119,007 |
| 2. Short term borrowings | 461,681 | 366,318 | 390,594 | 429,898 | 426,043 | 477,638 |
| 3.Current portion of non-current liabilities | 6,800 | 2,366 | 2,366 | 2,366 | 37,743 | 37,743 |
| 4.Other current liabilities | 15,887 | 36,704 | 72,875 | 89,606 | 78,395 | 78,395 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,057,846 | 536,175 | 201,245 | 1,072,563 | 146,549 | 0 |
| i)Local sales (Net) | 934,254 | 536,175 | 201,245 | 1,072,563 | 146,549 | 0 |
| ii)Export sales (Net) | 123,592 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,288,445 | 827,156 | 239,769 | 1,065,623 | 178,974 | 45,784 |
| i)Cost of material | 754,611 | 405,175 | 144,062 | 755,506 | 90,750 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(230,599)$ | $(290,981)$ | $(38,524)$ | 6,940 | $(32,425)$ | $(45,784)$ |
| 4.General, administrative and other expenses | 72,407 | 38,254 | 26,461 | 45,260 | 15,821 | 2,779 |
| i)Selling \& distribution expenses | 13,170 | 281 | 887 | 5,716 | 949 | 0 |
| ii)Administrative and other expenses | 59,237 | 37,973 | 25,574 | 39,544 | 14,872 | 2,779 |
| 5.Other income / (loss) | 1,237 | 2,413 | 7,926 | 1,783 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | $(301,769)$ | $(326,822)$ | $(57,059)$ | $(36,537)$ | $(48,246)$ | $(48,563)$ |
| 7.Financial expenses | 30,935 | 30,283 | 33,686 | 3,585 | 28 | 11 |
| of which: (i) Interest expenses | 0 | 0 | 33,655 | 3,322 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(332,704)$ | $(357,105)$ | $(90,745)$ | $(40,122)$ | $(48,274)$ | $(48,574)$ |
| 9.Tax expenses | 2,032 | $(1,199)$ | 2,516 | 13,409 | 2,198 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(334,736)$ | $(355,906)$ | $(93,261)$ | $(53,531)$ | $(50,472)$ | $(48,574)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(97,772)$ | $(82,070)$ | $(20,014)$ | $(20,032)$ | $(1,196)$ | $(51,589)$ |
| 2.Net cash flows from investing activities | 14,581 | (357) | $(3,810)$ | $(19,899)$ | 4,716 | 0 |
| 3.Net cash flows from financing activities | 80,991 | 79,202 | 24,276 | 39,304 | $(3,855)$ | 51,596 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 468,048 | 254,794 | 132,548 | 84,856 | $(2,694)$ | $(51,268)$ |
| 2.Retention in business (F10-F11-F12) | $(334,736)$ | $(355,906)$ | $(93,261)$ | $(53,531)$ | $(50,472)$ | $(48,574)$ |
| 3.Depreciation for the year | 68,700 | 64,457 | 58,292 | 53,972 | 49,949 | 46,268 |
| 4.Salaries, wages and employee benefits | 178,386 | 139,104 | 44,446 | 122,037 | 50,662 | 650 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -31.64 | -66.38 | -46.34 | -4.99 | -34.44 | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.65 | 0.42 | 0.19 | 1.06 | 0.16 | 0.00 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -20.71 | -27.70 | -8.82 | -5.29 | -5.42 | -5.75 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.86 | 4.17 | 6.60 | 13.56 | 41.34 | -31.33 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -59.14 | -115.42 | -58.22 | -71.76 | -223.89 | 180.03 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -8.37 | -8.90 | -2.33 | -0.44 | -0.42 | -0.40 |


| Colony Textile Mills Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 19,836,028 | 19,836,028 | 19,470,693 | 19,334,318 | 19,297,777 | 20,109,007 |
| 1.Capital work in progress | 453,483 | 453,483 | 96,428 | 131,659 | 132,452 | 527,287 |
| 2.Operating fixed assets at cost | 25,154,099 | 25,154,099 | 26,113,032 | 26,849,347 | 27,304,164 | 28,190,595 |
| 3.Operating fixed assets after deducting accumulated depreciation | 19,157,470 | 19,157,470 | 18,398,892 | 18,330,300 | 18,013,019 | 18,121,144 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 175,425 | 175,425 | 924,403 | 821,227 | 995,614 | 1,318,859 |
| 6.Other non-current assets | 49,650 | 49,650 | 50,970 | 51,132 | 156,692 | 141,717 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 6,884,101 | 6,884,101 | 7,850,804 | 7,838,945 | 8,103,837 | 8,127,216 |
| 1.Cash \& bank balance | 56,885 | 56,885 | 38,412 | 37,287 | 47,952 | 54,796 |
| 2.Inventories; of which | 5,184,692 | 5,184,692 | 5,415,334 | 4,705,937 | 4,608,933 | 4,798,585 |
| i)Raw material | 442,997 | 442,997 | 649,392 | 2,000,067 | 1,288,638 | 1,573,387 |
| ii)Work in progress | 436,792 | 436,792 | 453,260 | 450,135 | 467,431 | 499,580 |
| iii)Finished goods | 3,808,156 | 3,808,156 | 3,815,935 | 2,090,735 | 2,687,864 | 2,560,618 |
| 3.Trade Debt / accounts receivables | 462,075 | 462,075 | 694,187 | 997,955 | 1,266,046 | 1,121,943 |
| 4.Short term loans and advances | 113,912 | 113,912 | 281,823 | 502,000 | 716,430 | 873,565 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,066,537 | 1,066,537 | 1,421,048 | 1,595,766 | 1,464,476 | 1,278,327 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 26,720,129 | 26,720,129 | 27,321,497 | 27,173,263 | 27,401,614 | 28,236,223 |
| C.Shareholders' Equity (C1+C2+C3) | 7,776,690 | 7,776,690 | 7,926,614 | 9,359,739 | 9,013,493 | 9,754,147 |
| 1. Issued, Subscribed \& Paid up capital | 4,980,100 | 4,980,100 | 4,980,100 | 4,980,100 | 4,980,100 | 4,980,100 |
| i)Ordinary shares | 4,980,100 | 4,980,100 | 4,980,100 | 4,980,100 | 4,980,100 | 4,980,100 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,796,116 | 2,796,116 | 2,932,790 | 4,359,059 | 4,013,799 | 4,754,453 |
| i)Capital Reserve | 3,156,388 | 3,156,388 | 3,156,388 | 3,156,388 | 3,157,880 | 3,159,339 |
| ii)Revenue Reserve | $(360,272)$ | $(360,272)$ | $(223,598)$ | 1,202,671 | 855,919 | 1,595,114 |
| of which: un-appropriated profit(loss) / retained earnings | $(364,974)$ | $(364,974)$ | $(228,300)$ | 1,197,969 | 851,217 | 1,590,412 |
| 3.Surplus on revaluation of fixed assets | 474 | 474 | 13,724 | 20,580 | 19,594 | 19,594 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 9,823,549 | 9,823,549 | 10,154,382 | 12,338,680 | 12,869,160 | 12,284,767 |
| 1.Long term borrowings | 7,255,578 | 7,255,578 | 6,943,550 | 7,682,168 | 7,620,563 | 6,907,611 |
| 2.Subordinated loans / Sponsor's loans | 120,000 | 120,000 | 120,000 | 385,187 | 385,187 | 120,000 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 48,250 | 48,250 | 81,757 | 109,972 | 133,696 | 224,492 |
| 5.Other non-current liabilities | 2,399,721 | 2,399,721 | 3,009,075 | 4,161,353 | 4,729,714 | 5,032,664 |
| E.Current Liabilities (E1+E2+E3+E4) | 9,119,890 | 9,119,890 | 9,240,501 | 5,474,844 | 5,518,961 | 6,197,309 |
| 1.Trade credit \& other accounts payables | 1,993,536 | 1,993,536 | 1,326,693 | 1,058,672 | 1,289,910 | 1,857,242 |
| of which: i) Trade credits | 997,544 | 997,544 | 244,650 | 312,250 | 266,609 | 466,277 |
| 2.Short term borrowings | 4,302,009 | 4,302,009 | 3,890,441 | 3,188,296 | 3,328,787 | 2,993,518 |
| 3.Current portion of non-current liabilities | 1,456,685 | 1,456,685 | 1,970,534 | 640,975 | 430,598 | 830,584 |
| 4.Other current liabilities | 1,367,660 | 1,367,660 | 2,052,833 | 586,901 | 469,666 | 515,965 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,719,850 | 11,719,850 | 16,595,202 | 23,123,399 | 17,700,292 | 25,468,528 |
| i)Local sales (Net) | 9,594,616 | 9,594,616 | 14,505,765 | 20,776,638 | 15,120,432 | 22,700,247 |
| ii)Export sales (Net) | 2,125,234 | 2,125,234 | 2,089,437 | 2,346,761 | 2,579,860 | 2,768,281 |
| 2.Cost of sales | 11,472,197 | 11,472,197 | 15,336,601 | 21,395,836 | 16,754,434 | 23,239,505 |
| i)Cost of material | 7,094,906 | 7,094,906 | 10,351,828 | 13,209,994 | 10,927,775 | 15,547,060 |
| 3.Gross profit / (loss) (F1-F2) | 247,653 | 247,653 | 1,258,601 | 1,727,563 | 945,858 | 2,229,023 |
| 4.General, administrative and other expenses | 550,748 | 550,748 | 497,108 | 1,131,171 | 565,104 | 831,754 |
| i)Selling \& distribution expenses | 162,648 | 162,648 | 202,682 | 257,876 | 217,400 | 302,884 |
| ii)Administrative and other expenses | 388,100 | 388,100 | 294,426 | 873,295 | 347,704 | 528,870 |
| 5.Other income / (loss) | 242,654 | 242,654 | 231,031 | 2,134,109 | 417,818 | 438,917 |
| 6.EBIT (F3-F4+F5) | $(60,441)$ | $(60,441)$ | 992,524 | 2,730,501 | 798,572 | 1,836,186 |
| 7.Financial expenses | 835,141 | 835,141 | 703,830 | 506,075 | 968,611 | 714,861 |
| of which: (i) Interest expenses | 803,290 | 803,290 | 689,335 | 487,783 | 955,578 | 691,208 |
| 8.Profit / (loss) before taxation (F6-F7) | $(895,582)$ | $(895,582)$ | 288,694 | 2,224,426 | $(170,039)$ | 1,121,325 |
| 9.Tax expenses | $(5,771)$ | $(5,771)$ | 248,500 | 788,641 | 205,023 | 373,069 |
| 10.Profit / (loss) after tax (F8-F9) | $(889,811)$ | $(889,811)$ | 40,194 | 1,435,785 | $(375,062)$ | 748,256 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 491,205 | 491,205 | 691,974 | 1,434,120 | 801,925 | 2,100,274 |
| 2.Net cash flows from investing activities | $(374,342)$ | $(374,342)$ | $(446,639)$ | $(938,515)$ | $(645,654)$ | $(1,442,249)$ |
| 3.Net cash flows from financing activities | $(118,249)$ | $(118,249)$ | $(247,206)$ | $(496,730)$ | $(145,606)$ | $(651,182)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 17,600,239 | 17,600,239 | 18,080,996 | 21,698,419 | 21,882,653 | 22,038,914 |
| 2.Retention in business (F10-F11-F12) | $(889,811)$ | $(889,811)$ | 40,194 | 1,435,785 | $(375,062)$ | 748,256 |
| 3.Depreciation for the year | 867,225 | 867,225 | 854,798 | 849,470 | 863,427 | 852,953 |
| 4.Salaries, wages and employee benefits | 1,387,665 | 1,387,665 | 1,458,584 | 2,002,521 | 2,264,162 | 2,975,939 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -7.59 | -7.59 | 0.24 | 6.21 | -2.12 | 2.94 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.43 | 0.44 | 0.61 | 0.85 | 0.65 | 0.92 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -3.28 | -3.33 | 0.15 | 5.27 | -1.37 | 2.69 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.30 | 3.44 | 3.44 | 3.15 | 2.97 | 2.96 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -10.82 | -11.44 | 0.51 | 16.61 | -4.08 | 7.97 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.79 | -1.79 | 0.08 | 2.88 | -0.75 | 1.50 |


| Crescent Cotton Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,824,053 | 4,138,297 | 4,220,623 | 5,317,375 | 5,333,927 | 5,266,050 |
| 1.Capital work in progress | 197,737 | 477,128 | 4,716 | 390 | 270 | 65,064 |
| 2.Operating fixed assets at cost | 4,085,240 | 4,114,496 | 4,721,797 | 5,796,324 | 5,909,685 | 5,702,397 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,299,062 | 3,300,037 | 3,881,267 | 4,892,134 | 4,927,364 | 4,873,696 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 272,940 | 326,413 | 310,991 | 373,786 | 342,586 | 276,167 |
| 6.Other non-current assets | 54,314 | 34,719 | 23,649 | 51,065 | 63,707 | 51,123 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 778,377 | 838,797 | 1,114,145 | 1,249,573 | 1,522,195 | 1,927,858 |
| 1.Cash \& bank balance | 35,669 | 44,907 | 109,367 | 53,676 | 45,069 | 639,180 |
| 2.Inventories; of which | 385,883 | 269,885 | 378,794 | 474,606 | 540,181 | 488,087 |
| i)Raw material | 131,645 | 99,505 | 211,920 | 357,022 | 292,986 | 295,438 |
| ii)Work in progress | 16,154 | 21,293 | 29,916 | 37,241 | 26,831 | 30,777 |
| iii)Finished goods | 236,200 | 147,640 | 134,097 | 77,546 | 215,800 | 160,066 |
| 3.Trade Debt / accounts receivables | 40,019 | 63,873 | 127,024 | 200,334 | 280,321 | 194,519 |
| 4.Short term loans and advances | 36,777 | 51,911 | 43,735 | 66,420 | 57,847 | 16,131 |
| 5.Short term investments | 106,384 | 183,329 | 131,323 | 110,242 | 110,918 | 181,458 |
| 6.Other current assets | 173,645 | 224,892 | 323,902 | 344,295 | 487,859 | 408,483 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,602,430 | 4,977,094 | 5,334,768 | 6,566,948 | 6,856,122 | 7,193,908 |
| C.Shareholders' Equity (C1+C2+C3) | 3,676,811 | 3,763,093 | 3,703,807 | 4,693,110 | 4,707,303 | 5,504,611 |
| 1.Issued, Subscribed \& Paid up capital | 213,775 | 213,775 | 226,601 | 226,601 | 226,601 | 226,601 |
| i)Ordinary shares | 213,775 | 213,775 | 226,601 | 226,601 | 226,601 | 226,601 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 383,046 | 469,328 | 397,216 | 329,798 | 343,991 | 1,141,299 |
| i)Capital Reserve | 49,172 | 124,710 | 73,050 | 35,867 | 36,192 | 231,694 |
| ii)Revenue Reserve | 333,874 | 344,618 | 324,166 | 293,931 | 307,799 | 909,605 |
| of which: un-appropriated profit(loss) / retained earnings | 284,899 | 295,643 | 275,191 | 191,936 | 205,382 | 855,652 |
| 3.Surplus on revaluation of fixed assets | 3,079,990 | 3,079,990 | 3,079,990 | 4,136,711 | 4,136,711 | 4,136,711 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 66,799 | 300,584 | 258,844 | 231,860 | 322,474 | 352,945 |
| 1.Long term borrowings | 0 | 225,787 | 178,252 | 130,719 | 195,399 | 203,744 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 66,799 | 74,797 | 80,592 | 101,141 | 127,075 | 141,054 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 8,147 |
| E.Current Liabilities (E1+E2+E3+E4) | 858,820 | 913,417 | 1,372,117 | 1,641,978 | 1,826,345 | 1,336,352 |
| 1.Trade credit \& other accounts payables | 351,211 | 393,741 | 724,879 | 785,815 | 736,577 | 679,964 |
| of which: i) Trade credits | 157,595 | 170,947 | 394,440 | 395,007 | 295,822 | 313,642 |
| 2.Short term borrowings | 451,814 | 444,919 | 533,780 | 665,837 | 846,269 | 373,704 |
| 3.Current portion of non-current liabilities | 0 | 11,883 | 47,534 | 59,417 | 30,140 | 175,510 |
| 4.Other current liabilities | 55,795 | 62,874 | 65,924 | 130,909 | 213,359 | 107,174 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,453,569 | 3,984,008 | 6,094,091 | 7,393,034 | 5,517,184 | 5,405,943 |
| i)Local sales (Net) | 2,400,718 | 3,719,661 | 5,539,017 | 7,124,774 | 5,151,792 | 4,771,520 |
| ii)Export sales (Net) | 1,052,851 | 264,347 | 555,074 | 268,260 | 365,392 | 634,423 |
| 2.Cost of sales | 3,325,337 | 3,856,798 | 5,850,287 | 7,104,456 | 5,151,826 | 4,680,320 |
| i)Cost of material | 2,206,472 | 2,710,218 | 4,395,854 | 5,492,072 | 3,871,272 | 3,062,348 |
| 3.Gross profit / (loss) (F1-F2) | 128,232 | 127,210 | 243,804 | 288,578 | 365,358 | 725,623 |
| 4.General, administrative and other expenses | 299,722 | 186,794 | 219,294 | 242,543 | 251,541 | 331,518 |
| i)Selling \& distribution expenses | 49,850 | 32,397 | 57,848 | 60,031 | 54,693 | 74,235 |
| ii)Administrative and other expenses | 249,872 | 154,397 | 161,446 | 182,512 | 196,848 | 257,283 |
| 5.Other income / (loss) | 98,454 | 146,479 | 61,379 | 47,402 | 37,838 | 599,542 |
| 6.EBIT (F3-F4+F5) | $(73,036)$ | 86,895 | 85,889 | 93,437 | 151,655 | 993,647 |
| 7.Financial expenses | 32,407 | 29,864 | 55,962 | 84,271 | 104,270 | 86,998 |
| of which: (i) Interest expenses | 27,080 | 26,625 | 51,074 | 80,378 | 101,096 | 75,190 |
| 8.Profit / (loss) before taxation (F6-F7) | $(105,443)$ | 57,031 | 29,927 | 9,166 | 47,385 | 906,649 |
| 9.Tax expenses | 2,537 | 51,791 | 44,611 | 65,430 | 28,336 | 83,391 |
| 10.Profit / (loss) after tax (F8-F9) | $(107,980)$ | 5,240 | $(14,684)$ | $(56,264)$ | 19,049 | 823,258 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 12,827 | 13,596 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(20,363)$ | 18,526 | 115,489 | $(124,957)$ | $(121,447)$ | 543,295 |
| 2.Net cash flows from investing activities | $(80,101)$ | $(240,063)$ | $(128,004)$ | $(24,963)$ | $(102,947)$ | 438,723 |
| 3.Net cash flows from financing activities | 116,074 | 230,775 | 76,975 | 94,229 | 215,787 | $(387,907)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,743,610 | 4,063,677 | 3,962,651 | 4,924,970 | 5,029,777 | 5,857,556 |
| 2.Retention in business (F10-F11-F12) | $(107,980)$ | $(7,587)$ | $(28,280)$ | $(56,264)$ | 19,049 | 823,258 |
| 3.Depreciation for the year | 31,962 | 33,516 | 82,658 | 86,163 | 81,807 | 79,086 |
| 4.Salaries, wages and employee benefits | 414,702 | 428,076 | 580,379 | 653,673 | 507,277 | 498,146 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -3.13 | 0.13 | -0.24 | -0.76 | 0.35 | 15.23 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.80 | 0.83 | 1.18 | 1.24 | 0.82 | 0.77 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.51 | 0.11 | -0.28 | -0.95 | 0.28 | 11.72 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.25 | 1.29 | 1.38 | 1.42 | 1.43 | 1.38 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -3.14 | 0.14 | -0.39 | -1.34 | 0.41 | 16.12 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -5.05 | 0.25 | -0.65 | -2.48 | 0.84 | 36.33 |


| Crescent Fibers Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,265,966 | 1,255,123 | 3,160,885 | 3,144,386 | 3,179,858 | 3,145,122 |
| 1.Capital work in progress | 0 | 23,765 | 13,698 | 0 | 0 | 8,872 |
| 2.Operating fixed assets at cost | 2,174,697 | 2,264,707 | 2,540,750 | 2,627,056 | 2,755,381 | 2,802,277 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,245,263 | 1,217,342 | 1,401,920 | 1,392,445 | 1,420,943 | 1,349,149 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 1,988 | 918 | 1,728,568 | 1,733,464 | 1,736,356 | 1,752,934 |
| 6.Other non-current assets | 18,715 | 13,098 | 16,699 | 18,477 | 22,559 | 34,167 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,079,632 | 1,423,214 | 1,712,462 | 2,006,090 | 2,474,674 | 2,307,889 |
| 1.Cash \& bank balance | 183,989 | 69,421 | 104,476 | 132,762 | 152,371 | 221,423 |
| 2.Inventories; of which | 239,201 | 382,609 | 563,099 | 651,679 | 780,384 | 349,328 |
| i)Raw material | 147,083 | 251,628 | 430,337 | 537,034 | 595,938 | 194,939 |
| ii)Work in progress | 48,983 | 62,051 | 73,418 | 83,313 | 78,313 | 72,962 |
| iii)Finished goods | 43,135 | 68,930 | 59,344 | 31,332 | 106,132 | 81,427 |
| 3.Trade Debt / accounts receivables | 489,355 | 551,088 | 686,410 | 878,577 | 1,312,378 | 1,514,689 |
| 4.Short term loans and advances | 5,524 | 8,255 | 6,081 | 11,744 | 12,458 | 17,082 |
| 5.Short term investments | 53,605 | 262,211 | 155,987 | 110,601 | 121,383 | 94,939 |
| 6.Other current assets | 107,958 | 149,630 | 196,409 | 220,727 | 95,700 | 110,428 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,345,598 | 2,678,337 | 4,873,347 | 5,150,476 | 5,654,532 | 5,453,011 |
| C.Shareholders' Equity (C1+C2+C3) | 935,209 | 1,055,100 | 3,068,060 | 3,150,481 | 3,262,031 | 3,723,849 |
| 1.Issued, Subscribed \& Paid up capital | 124,179 | 124,179 | 124,179 | 124,179 | 124,179 | 124,179 |
| i)Ordinary shares | 124,179 | 124,179 | 124,179 | 124,179 | 124,179 | 124,179 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 811,030 | 930,921 | 950,055 | 1,032,476 | 1,144,026 | 1,603,389 |
| i)Capital Reserve | 22,626 | 129,865 | 81,070 | 50,296 | 53,077 | 58,201 |
| ii)Revenue Reserve | 788,404 | 801,056 | 868,985 | 982,180 | 1,090,949 | 1,545,188 |
| of which: un-appropriated profit(loss) / retained earnings | 788,404 | 801,056 | 868,985 | 982,180 | 1,090,949 | 1,545,188 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 1,993,826 | 1,993,826 | 1,993,826 | 1,996,281 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 571,807 | 526,814 | 389,639 | 337,777 | 348,142 | 430,086 |
| 1.Long term borrowings | 412,183 | 377,300 | 263,503 | 232,505 | 274,486 | 196,987 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 159,624 | 149,514 | 126,136 | 105,272 | 73,656 | 233,099 |
| E.Current Liabilities (E1+E2+E3+E4) | 838,582 | 1,096,423 | 1,415,648 | 1,662,218 | 2,044,359 | 1,299,076 |
| 1.Trade credit \& other accounts payables | 476,175 | 527,340 | 702,325 | 949,902 | 1,185,456 | 885,225 |
| of which: i) Trade credits | 161,185 | 127,905 | 159,983 | 264,299 | 0 | 235,112 |
| 2.Short term borrowings | 235,915 | 407,234 | 544,093 | 543,072 | 769,463 | 206,910 |
| 3.Current portion of non-current liabilities | 89,984 | 126,057 | 127,633 | 112,983 | 54,130 | 196,303 |
| 4.Other current liabilities | 36,508 | 35,792 | 41,597 | 56,261 | 35,310 | 10,638 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,501,765 | 3,887,437 | 4,439,239 | 5,289,441 | 5,023,570 | 6,091,013 |
| i)Local sales (Net) | 3,501,765 | 3,887,437 | 4,439,239 | 5,289,441 | 5,023,570 | 6,091,013 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 3,317,253 | 3,711,107 | 4,155,531 | 4,879,000 | 4,624,193 | 5,246,901 |
| i)Cost of material | 2,225,425 | 2,604,538 | 2,845,247 | 3,533,517 | 3,336,026 | 3,720,868 |
| 3.Gross profit / (loss) (F1-F2) | 184,512 | 176,330 | 283,708 | 410,441 | 399,377 | 844,112 |
| 4.General, administrative and other expenses | 115,318 | 117,903 | 143,081 | 160,978 | 163,226 | 203,172 |
| i)Selling \& distribution expenses | 16,668 | 16,851 | 17,833 | 18,647 | 18,442 | 20,679 |
| ii)Administrative and other expenses | 98,650 | 101,052 | 125,248 | 142,331 | 144,784 | 182,493 |
| 5.Other income / (loss) | 38,662 | 63,230 | 33,139 | 37,625 | 58,754 | 67,122 |
| 6.EBIT (F3-F4+F5) | 107,856 | 121,657 | 173,766 | 287,088 | 294,905 | 708,062 |
| 7.Financial expenses | 78,339 | 83,429 | 80,954 | 124,520 | 144,539 | 116,909 |
| of which: (i) Interest expenses | 73,621 | 71,253 | 67,668 | 96,427 | 116,219 | 80,733 |
| 8.Profit / (loss) before taxation (F6-F7) | 29,517 | 38,228 | 92,812 | 162,568 | 150,366 | 591,153 |
| 9.Tax expenses | (662) | 13,158 | 24,882 | 49,374 | 41,596 | 136,914 |
| 10.Profit / (loss) after tax (F8-F9) | 30,179 | 25,070 | 67,930 | 113,194 | 108,770 | 454,239 |
| 11.Cash dividends | 12,418 | 0 | 0 | 0 | 0 | 18,627 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(74,691)$ | $(94,495)$ | $(26,791)$ | 148,978 | $(48,841)$ | 574,512 |
| 2.Net cash flows from investing activities | $(7,814)$ | $(180,475)$ | 54,323 | $(73,837)$ | $(140,772)$ | $(12,335)$ |
| 3.Net cash flows from financing activities | 114,141 | 160,402 | 7,522 | $(46,854)$ | 209,222 | $(493,125)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,507,016 | 1,581,914 | 3,457,699 | 3,488,258 | 3,610,173 | 4,153,935 |
| 2.Retention in business (F10-F11-F12) | 17,761 | 25,070 | 67,930 | 113,194 | 108,770 | 435,612 |
| 3.Depreciation for the year | 123,123 | 117,930 | 115,651 | 108,049 | 112,094 | 106,770 |
| 4.Salaries, wages and employee benefits | 356,774 | 392,268 | 405,818 | 478,088 | 486,843 | 561,136 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.86 | 0.64 | 1.53 | 2.14 | 2.17 | 7.46 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.55 | 1.55 | 1.18 | 1.06 | 0.93 | 1.10 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.34 | 1.00 | 1.80 | 2.26 | 2.01 | 8.18 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.43 | 2.52 | 1.83 | 1.61 | 1.68 | 1.59 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.25 | 2.52 | 3.30 | 3.64 | 3.39 | 13.00 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.43 | 2.02 | 5.47 | 9.12 | 8.76 | 36.58 |


| M. Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 704,295 | 631,830 | 605,583 | 595,776 | 594,378 | 591,432 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 4,000 |
| 2.Operating fixed assets at cost | 1,015,180 | 940,439 | 901,794 | 470,584 | 303,060 | 304,407 |
| 3.Operating fixed assets after deducting accumulated depreciation | 679,891 | 601,280 | 574,652 | 230,301 | 224,568 | 224,980 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 6,136 | 6,517 | 341,061 | 360,659 | 353,301 |
| 6.Other non-current assets | 24,404 | 24,414 | 24,414 | 24,414 | 9,151 | 9,151 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 26,124 | 62,146 | 59,942 | 60,897 | 84,013 | 48,904 |
| 1.Cash \& bank balance | 131 | 90 | 51 | 823 | 18,382 | 11,921 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3. Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 306 | 183 | 51 | 15 | 1,285 | 4,580 |
| 5.Short term investments | 1,142 | 1,142 | 1,180 | 1,195 | 1,201 | 9,101 |
| 6.Other current assets | 24,545 | 60,731 | 58,660 | 58,864 | 63,145 | 23,302 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 730,419 | 693,976 | 665,525 | 656,673 | 678,391 | 640,336 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | 571,702 | 543,717 | 526,202 | 519,028 | 538,363 | 524,844 |
| 1. Issued, Subscribed \& Paid up capital | 30,524 | 30,524 | 30,524 | 30,524 | 30,524 | 30,524 |
| i)Ordinary shares | 30,524 | 30,524 | 30,524 | 30,524 | 30,524 | 30,524 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(61,484)$ | $(61,826)$ | $(75,583)$ | $(80,858)$ | $(67,036)$ | $(17,829)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(61,484)$ | $(61,826)$ | $(75,583)$ | $(80,858)$ | $(67,036)$ | $(17,829)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(61,484)$ | $(61,826)$ | $(75,583)$ | $(80,858)$ | $(67,036)$ | $(17,829)$ |
| 3.Surplus on revaluation of fixed assets | 602,662 | 575,019 | 571,261 | 569,362 | 574,875 | 512,149 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 40,453 | 30,050 | 19,618 | 8,753 | 8,334 | 6,906 |
| 1.Long term borrowings | 8,137 | 5,131 | 1,766 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 9,839 | 10,063 | 10,612 | 3,356 | 3,817 | 3,999 |
| 5.Other non-current liabilities | 22,477 | 14,856 | 7,240 | 5,397 | 4,517 | 2,907 |
| E.Current Liabilities (E1+E2+E3+E4) | 118,264 | 120,209 | 119,705 | 128,892 | 131,694 | 108,586 |
| 1.Trade credit \& other accounts payables | 82,898 | 81,038 | 82,580 | 97,200 | 122,069 | 96,059 |
| of which: i) Trade credits | 49,300 | 48,120 | 46,914 | 46,584 | 46,432 | 46,538 |
| 2.Short term borrowings | 10,760 | 14,594 | 11,890 | 4,804 | 765 | 0 |
| 3.Current portion of non-current liabilities | 3,185 | 3,664 | 4,023 | 2,425 | 659 | 0 |
| 4.Other current liabilities | 21,421 | 20,913 | 21,212 | 24,463 | 8,201 | 12,527 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 198 | 0 | 0 | 0 | 0 | 1,698 |
| i)Local sales (Net) | 198 | 0 | 0 | 0 | 0 | 1,698 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 206 | 0 | 0 | 0 | 0 | 1,726 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | (8) | 0 | 0 | 0 | 0 | (28) |
| 4.General, administrative and other expenses | 99,939 | 24,245 | 38,126 | 28,129 | 49,614 | 38,326 |
| i)Selling \& distribution expenses | 75 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 99,864 | 24,245 | 38,126 | 28,129 | 49,614 | 38,326 |
| 5.Other income / (loss) | 14,953 | 15,557 | 20,630 | 24,871 | 68,674 | 29,537 |
| 6.EBIT (F3-F4+F5) | $(84,994)$ | $(8,688)$ | $(17,496)$ | $(3,258)$ | 19,060 | $(8,817)$ |
| 7.Financial expenses | 1,948 | 894 | 675 | 418 | 213 | 175 |
| of which: (i) Interest expenses | 1,916 | 700 | 444 | 235 | 34 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(86,942)$ | $(9,582)$ | $(18,171)$ | $(3,676)$ | 18,847 | $(8,992)$ |
| 9.Tax expenses | $(28,113)$ | $(6,807)$ | $(2,308)$ | 3,665 | 5,339 | 4,674 |
| 10.Profit / (loss) after tax (F8-F9) | $(58,829)$ | $(2,775)$ | $(15,863)$ | $(7,341)$ | 13,508 | $(13,666)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(20,547)$ | $(7,252)$ | $(1,438)$ | 5,736 | 22,814 | $(42,458)$ |
| 2.Net cash flows from investing activities | 22,022 | 5,904 | 7,110 | 5,487 | 550 | 37,420 |
| 3.Net cash flows from financing activities | $(1,650)$ | 1,307 | $(5,710)$ | $(10,451)$ | $(5,805)$ | $(1,424)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 612,155 | 573,767 | 545,820 | 527,781 | 546,697 | 531,750 |
| 2. Retention in business (F10-F11-F12) | $(58,829)$ | $(2,775)$ | $(15,863)$ | $(7,341)$ | 13,508 | $(13,666)$ |
| 3.Depreciation for the year | 10,473 | 6,960 | 5,871 | 4,493 | 1,489 | 1,559 |
| 4.Salaries, wages and employee benefits | 10,041 | 9,201 | 9,202 | 8,777 | 11,806 | 14,017 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -29,711.62 | - | - | - | - | -804.83 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -7.93 | -0.39 | -2.33 | -1.11 | 2.02 | -2.07 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.32 | 1.28 | 1.27 | 1.26 | 1.26 | 1.24 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -10.44 | -0.50 | -2.97 | -1.40 | 2.55 | -2.57 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -19.27 | -0.91 | -5.20 | -2.40 | 4.43 | -4.48 |


| D.S. Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 643,984 | 627,488 | 583,457 | 476,903 | 442,353 | 460,295 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 663,220 | 664,328 | 664,419 | 561,174 | 525,631 | 524,951 |
| 3.Operating fixed assets after deducting accumulated depreciation | 544,306 | 510,776 | 478,922 | 371,830 | 343,662 | 331,969 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 80,606 | 96,706 | 85,463 | 72,078 | 70,279 | 76,667 |
| 6.Other non-current assets | 19,072 | 20,006 | 19,072 | 32,995 | 28,412 | 51,659 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 88,457 | 71,519 | 104,293 | 36,944 | 20,625 | 18,498 |
| 1.Cash \& bank balance | 982 | 1,099 | 2,339 | 1,805 | 734 | 802 |
| 2.Inventories; of which | 20,211 | 35,216 | 54,110 | 9,316 | 13,093 | 10,344 |
| i)Raw material | 4,887 | 19,672 | 40,251 | 4,560 | 5,742 | 4,139 |
| ii)Work in progress | 10,752 | 12,869 | 10,000 | 2,790 | 3,214 | 2,256 |
| iii)Finished goods | 4,572 | 1,971 | 2,157 | 1,966 | 3,906 | 3,840 |
| 3.Trade Debt / accounts receivables | 38,471 | 14,474 | 30,810 | 12,942 | 0 | 0 |
| 4.Short term loans and advances | 22,251 | 8,599 | 6,103 | 2,486 | 2,178 | 2,507 |
| 5.Short term investments | 753 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 5,789 | 12,131 | 10,931 | 10,395 | 4,620 | 4,845 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 732,441 | 699,007 | 687,750 | 513,847 | 462,978 | 478,793 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 100,542 | 271,011 | 197,548 | 216,453 | 183,002 | 173,244 |
| 1. Issued, Subscribed \& Paid up capital | 600,000 | 836,856 | 836,856 | 836,856 | 836,856 | 836,856 |
| i)Ordinary shares | 600,000 | 836,856 | 836,856 | 836,856 | 836,856 | 836,856 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(724,847)$ | $(780,092)$ | $(843,218)$ | $(869,224)$ | $(889,170)$ | $(892,048)$ |
| i)Capital Reserve | 63,018 | $(82,900)$ | $(82,900)$ | $(82,900)$ | $(82,900)$ | $(82,900)$ |
| ii)Revenue Reserve | $(787,865)$ | $(697,192)$ | $(760,318)$ | $(786,324)$ | $(806,270)$ | $(809,148)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(787,865)$ | $(697,192)$ | $(760,318)$ | $(786,324)$ | $(806,270)$ | $(809,148)$ |
| 3.Surplus on revaluation of fixed assets | 225,389 | 214,247 | 203,910 | 248,821 | 235,316 | 228,436 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 24,752 | 18,826 | 117,359 | 5,246 | 113,527 | 116,360 |
| 1.Long term borrowings | 0 | 0 | 82,745 | 0 | 103,976 | 96,776 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 18,982 | 18,826 | 14,835 | 5,246 | 1,435 | 2,520 |
| 5.Other non-current liabilities | 5,770 | 0 | 19,779 | 0 | 8,116 | 17,064 |
| E.Current Liabilities (E1+E2+E3+E4) | 607,147 | 409,170 | 372,843 | 292,148 | 166,449 | 189,189 |
| 1.Trade credit \& other accounts payables | 344,819 | 180,164 | 188,264 | 89,335 | 96,534 | 113,314 |
| of which: i) Trade credits | 56,445 | 64,146 | 76,295 | 8,117 | 23,370 | 37,516 |
| 2.Short term borrowings | 110,912 | 90,855 | 159,405 | 186,940 | 61,811 | 61,165 |
| 3.Current portion of non-current liabilities | 151,189 | 128,140 | 13,000 | 0 | 6,000 | 14,372 |
| 4.Other current liabilities | 227 | 10,011 | 12,174 | 15,873 | 2,104 | 338 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 635,026 | 823,970 | 717,846 | 581,735 | 117,733 | 133,970 |
| i)Local sales (Net) | 635,026 | 823,970 | 717,846 | 581,735 | 117,733 | 133,970 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 694,771 | 879,569 | 733,451 | 612,634 | 115,417 | 128,717 |
| i)Cost of material | 354,820 | 542,606 | 424,816 | 343,161 | 43,775 | 57,659 |
| 3.Gross profit / (loss) (F1-F2) | $(59,745)$ | $(55,599)$ | $(15,605)$ | $(30,899)$ | 2,316 | 5,253 |
| 4.General, administrative and other expenses | 25,511 | 47,076 | 48,295 | 151,794 | 41,347 | 48,830 |
| i)Selling \& distribution expenses | 2,283 | 2,474 | 1,852 | 2,442 | 24,633 | 27,107 |
| ii)Administrative and other expenses | 23,228 | 44,602 | 46,443 | 149,352 | 16,714 | 21,723 |
| 5.Other income / (loss) | 53,575 | 187,725 | 29,739 | 65,588 | 28,959 | 23,544 |
| 6.EBIT (F3-F4+F5) | $(31,681)$ | 85,050 | $(34,161)$ | $(117,105)$ | $(10,072)$ | $(20,033)$ |
| 7.Financial expenses | 1,458 | 3,934 | 9,677 | 17,441 | 16,474 | 11,451 |
| of which: (i) Interest expenses | 1,322 | 3,531 | 9,081 | 16,574 | 16,370 | 10,896 |
| 8.Profit / (loss) before taxation (F6-F7) | $(33,139)$ | 81,116 | $(43,838)$ | $(134,546)$ | $(26,546)$ | $(31,484)$ |
| 9.Tax expenses | $(49,669)$ | 4,023 | 31,945 | $(53,015)$ | 6,936 | $(21,804)$ |
| 10.Profit / (loss) after tax (F8-F9) | 16,530 | 77,093 | $(75,783)$ | $(81,531)$ | $(33,482)$ | $(9,680)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(69,240)$ | $(47,763)$ | $(62,718)$ | $(111,729)$ | $(1,988)$ | 3,919 |
| 2.Net cash flows from investing activities | 0 | 48 | (91) | 109,904 | 16,071 | 1,294 |
| 3.Net cash flows from financing activities | 68,919 | 47,831 | 64,050 | 1,290 | $(15,154)$ | $(5,145)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 125,294 | 289,837 | 314,907 | 221,699 | 296,529 | 289,604 |
| 2.Retention in business (F10-F11-F12) | 16,530 | 77,093 | $(75,783)$ | $(81,531)$ | $(33,482)$ | $(9,680)$ |
| 3.Depreciation for the year | 40,784 | 34,637 | 31,946 | 27,242 | 13,404 | 13,072 |
| 4.Salaries, wages and employee benefits | 102,343 | 129,947 | 108,754 | 85,266 | 50,107 | 41,368 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.60 | 9.36 | -10.56 | -14.02 | -28.44 | -7.23 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.96 | 1.15 | 1.04 | 0.97 | 0.24 | 0.28 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 2.51 | 10.77 | -10.93 | -13.57 | -6.86 | -2.06 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 29.60 | 3.85 | 2.96 | 2.90 | 2.45 | 2.64 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 74.26 | 41.50 | -32.35 | -39.39 | -16.76 | -5.43 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.28 | 0.92 | -0.91 | -0.97 | -0.40 | -0.12 |


| Dar Es Salaam Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 666,878 | 613,566 | 1,723 | 1,426 | 323,557 | 343,317 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,493,377 | 1,492,411 | 0 | 0 | 0 | 0 |
| 3.Operating fixed assets after deducting accumulated depreciation | 664,780 | 611,549 | 0 | 0 | 0 | 0 |
| 4. Intangible assets | 449 | 367 | 297 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 322,131 | 341,891 |
| 6.Other non-current assets | 1,649 | 1,650 | 1,426 | 1,426 | 1,426 | 1,426 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 79,671 | 55,623 | 458,176 | 396,754 | 39,315 | 28,235 |
| 1.Cash \& bank balance | 559 | 301 | 18,874 | 283 | 296 | 1,693 |
| 2.Inventories; of which | 10 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 10 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | , | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 806 | 806 | 128 | 1,382 | 592 | 687 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 78,296 | 54,516 | 439,174 | 395,089 | 38,427 | 25,855 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 746,549 | 669,189 | 459,899 | 398,180 | 362,872 | 371,552 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 108,956 | 75,430 | $(100,035)$ | $(118,264)$ | $(155,992)$ | $(137,570)$ |
| 1.Issued, Subscribed \& Paid up capital | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| i)Ordinary shares | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(363,720)$ | $(373,948)$ | $(180,035)$ | $(198,264)$ | $(242,655)$ | $(224,233)$ |
| i)Capital Reserve | 0 | 47,540 | 75,882 | 95,522 | 100,869 | 98,179 |
| ii)Revenue Reserve | $(363,720)$ | $(421,488)$ | $(255,917)$ | $(293,786)$ | $(343,524)$ | $(322,412)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(363,720)$ | $(421,488)$ | $(255,917)$ | $(293,786)$ | $(343,524)$ | $(322,412)$ |
| 3.Surplus on revaluation of fixed assets | 392,676 | 369,378 | 0 | - | 6,663 | 6,663 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 29,904 | 6,863 | 0 | 0 | 0 | 14,310 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 14,310 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 29,904 | 6,863 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 607,689 | 586,896 | 559,934 | 516,444 | 518,864 | 494,812 |
| 1.Trade credit \& other accounts payables | 180,097 | 179,362 | 149,843 | 133,990 | 135,364 | 124,830 |
| of which: i) Trade credits | 130,051 | 136,433 | 121,218 | 103,284 | 100,043 | 90,783 |
| 2.Short term borrowings | 172,674 | 148,775 | 140,869 | 116,220 | 116,220 | 116,220 |
| 3.Current portion of non-current liabilities | 158,540 | 149,133 | 158,613 | 156,645 | 156,645 | 146,558 |
| 4.Other current liabilities | 96,378 | 109,626 | 110,609 | 109,589 | 110,635 | 107,204 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 57,089 | 51,717 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(57,089)$ | $(51,717)$ | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 7,188 | 8,583 | 173,949 | 25,289 | 52,529 | 17,433 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 7,188 | 8,583 | 173,949 | 25,289 | 52,529 | 17,433 |
| 5.Other income / (loss) | 12,000 | 3,690 | 10,445 | 20,380 | 5,439 | 43,713 |
| 6.EBIT (F3-F4+F5) | $(52,277)$ | $(56,610)$ | $(163,504)$ | $(4,909)$ | $(47,090)$ | 26,280 |
| 7.Financial expenses | 29,247 | 23,733 | 264 | 25 | 6 | 788 |
| of which: (i) Interest expenses | 29,247 | 23,474 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(81,524)$ | $(80,343)$ | $(163,768)$ | $(4,934)$ | $(47,096)$ | 25,492 |
| 9.Tax expenses | $(25,740)$ | 723 | 13,379 | 0 | 2,641 | 4,380 |
| 10.Profit / (loss) after tax (F8-F9) | $(55,784)$ | $(81,066)$ | $(177,147)$ | $(4,934)$ | $(49,737)$ | 21,112 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | (30) | $(14,973)$ | $(35,866)$ | $(13,768)$ | $(4,908)$ | $(5,190)$ |
| 2.Net cash flows from investing activities | 0 | 450 | 34,523 | 638 | 0 | 9,777 |
| 3.Net cash flows from financing activities | 0 | 14,235 | 19,931 | $(5,460)$ | 4,920 | $(3,190)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 138,860 | 82,293 | $(100,035)$ | $(118,264)$ | $(155,992)$ | $(123,260)$ |
| 2.Retention in business (F10-F11-F12) | $(55,784)$ | $(81,066)$ | $(177,147)$ | $(4,934)$ | $(49,737)$ | 21,112 |
| 3.Depreciation for the year | 58,254 | 52,772 | 41,671 | 0 | 0 | 0 |
| 4.Salaries, wages and employee benefits | 1,800 | 1,923 | 5,130 | 5,744 | 6,370 | 6,859 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -7.22 | -11.45 | -31.38 | -1.15 | -13.07 | 5.75 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 5.57 | 7.68 | -45.89 | -3.93 | -2.77 | -2.50 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -40.19 | -87.93 | 1,439.93 | 4.52 | 36.27 | -14.38 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -6.97 | -10.13 | -22.14 | -0.62 | -6.22 | 2.64 |


| Data Textiles Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 345 | 295 | 254 | 219 | 190 | 164 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 4,179 | 4,179 | 4,179 | 4,179 | 4,179 | 4,179 |
| 3.Operating fixed assets after deducting accumulated depreciation | 345 | 295 | 254 | 219 | 190 | 164 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,336 | 3,336 | 3,336 | 3,336 | 3,336 | 3,336 |
| 1.Cash \& bank balance | 225 | 225 | 225 | 225 | 225 | 225 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 3,111 | 3,111 | 3,111 | 3,111 | 3,111 | 3,111 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,681 | 3,631 | 3,590 | 3,555 | 3,526 | 3,500 |
| C.Shareholders' Equity (C1+C2+C3) | $(44,301)$ | $(44,808)$ | $(49,741)$ | $(52,271)$ | $(54,812)$ | $(56,656)$ |
| 1.Issued, Subscribed \& Paid up capital | 99,096 | 99,096 | 99,096 | 99,096 | 99,096 | 99,096 |
| i)Ordinary shares | 99,096 | 99,096 | 99,096 | 99,096 | 99,096 | 99,096 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(143,397)$ | $(143,904)$ | $(148,837)$ | $(151,367)$ | $(153,908)$ | $(155,752)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(143,397)$ | $(143,904)$ | $(148,837)$ | $(151,367)$ | $(153,908)$ | $(155,752)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(143,397)$ | $(143,904)$ | $(148,837)$ | $(151,367)$ | $(153,908)$ | $(155,752)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 39,223 | 39,222 | 39,222 | 39,222 | 39,222 | 39,222 |
| 1.Long term borrowings | 39,223 | 39,222 | 39,222 | 39,222 | 39,222 | 39,222 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,759 | 9,217 | 14,109 | 16,604 | 19,116 | 20,934 |
| 1.Trade credit \& other accounts payables | 7,369 | 7,827 | 12,719 | 15,214 | 17,726 | 19,544 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 1,390 | 1,390 | 1,390 | 1,390 | 1,390 | 1,390 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 320 | 507 | 4,935 | 2,530 | 2,541 | 1,843 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 320 | 507 | 4,935 | 2,530 | 2,541 | 1,843 |
| 5.Other income / (loss) | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | (320) | (507) | $(4,935)$ | $(2,530)$ | $(2,541)$ | $(1,843)$ |
| 7.Financial expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | (320) | (507) | $(4,935)$ | $(2,530)$ | $(2,541)$ | $(1,843)$ |
| 9.Tax expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | (320) | (507) | $(4,935)$ | $(2,530)$ | $(2,541)$ | $(1,843)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Net cash flows from investing activities | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 0 | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(5,078)$ | $(5,586)$ | $(10,519)$ | $(13,049)$ | $(15,590)$ | $(17,434)$ |
| 2.Retention in business (F10-F11-F12) | (320) | (507) | $(4,935)$ | $(2,530)$ | $(2,541)$ | $(1,843)$ |
| 3.Depreciation for the year | 85 | 49 | 41 | 35 | 29 | 25 |
| 4.Salaries, wages and employee benefits | 0 | 0 | 1,847 | 1,725 | 1,455 | 928 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -8.63 | -13.87 | -136.68 | -70.41 | -71.01 | -52.46 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -0.08 | -0.08 | -0.08 | -0.07 | -0.07 | -0.06 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.72 | 1.14 | 10.44 | 5.21 | 5.10 | 3.31 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.03 | -0.05 | -0.50 | -0.26 | -0.26 | -0.19 |


| Dewan Farooque Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,467,378 | 2,158,693 | 2,113,111 | 2,014,686 | 1,915,117 | 3,357,542 |
| 1.Capital work in progress | 36,740 | 0 | 20,478 | 0 | 0 | 3,000 |
| 2.Operating fixed assets at cost | 2,704,635 | 3,540,991 | 3,612,920 | 3,664,046 | 3,681,929 | 5,237,059 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,403,926 | 2,136,982 | 2,068,556 | 1,984,915 | 1,876,890 | 3,316,315 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 26,712 | 21,711 | 24,077 | 29,771 | 38,227 | 38,227 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 806,722 | 825,028 | 432,652 | 297,930 | 267,439 | 252,908 |
| 1.Cash \& bank balance | 11,176 | 17,280 | 7,910 | 3,483 | 3,682 | 44,049 |
| 2.Inventories; of which | 118,637 | 185,838 | 28,189 | 361 | 361 | 361 |
| i)Raw material | 4,004 | 31,701 | 27,742 | 0 | 0 | 0 |
| ii)Work in progress | 8,337 | 19,235 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 106,296 | 134,902 | 447 | 361 | 361 | 361 |
| 3.Trade Debt / accounts receivables | 399,344 | 354,129 | 168,476 | 97,566 | 86,019 | 83,624 |
| 4.Short term loans and advances | 92,297 | 71,953 | 64,609 | 32,463 | 22,311 | 18,154 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 185,268 | 195,828 | 163,468 | 164,057 | 155,066 | 106,720 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,274,100 | 2,983,721 | 2,545,763 | 2,312,616 | 2,182,556 | 3,610,450 |
| C.Shareholders' Equity (C1+C2+C3) | 1,084,029 | 1,508,725 | 1,139,734 | 936,849 | 739,921 | 2,002,677 |
| 1. Issued, Subscribed \& Paid up capital | 977,507 | 977,507 | 977,507 | 977,507 | 977,507 | 977,507 |
| i)Ordinary shares | 977,507 | 977,507 | 977,507 | 977,507 | 977,507 | 977,507 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(419,950)$ | $(643,645)$ | $(964,608)$ | $(1,123,518)$ | $(1,274,238)$ | $(1,345,217)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(419,950)$ | $(643,645)$ | $(964,608)$ | $(1,123,518)$ | $(1,274,238)$ | $(1,345,217)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(419,950)$ | $(643,645)$ | $(964,608)$ | $(1,123,518)$ | $(1,274,238)$ | $(1,345,217)$ |
| 3.Surplus on revaluation of fixed assets | 526,472 | 1,174,863 | 1,126,835 | 1,082,860 | 1,036,652 | 2,370,387 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 384,598 | 420,283 | 405,825 | 396,890 | 183,179 | 332,801 |
| 1.Long term borrowings | 99,374 | 0 | 0 | 197,378 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 154,728 | 168,250 | 182,233 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 3,756 | 7,959 | 10,499 | 15,641 |
| 5.Other non-current liabilities | 130,496 | 252,033 | 219,836 | 191,553 | 172,680 | 317,160 |
| E.Current Liabilities (E1+E2+E3+E4) | 805,473 | 1,054,713 | 1,000,204 | 978,877 | 1,259,456 | 1,274,972 |
| 1.Trade credit \& other accounts payables | 68,939 | 151,102 | 105,911 | 112,213 | 139,513 | 114,568 |
| of which: i) Trade credits | 36,414 | 116,008 | 70,926 | 57,077 | 57,279 | 52,775 |
| 2.Short term borrowings | 265,982 | 304,509 | 274,478 | 214,083 | 412,864 | 412,864 |
| 3.Current portion of non-current liabilities | 378,792 | 463,897 | 463,897 | 463,897 | 463,897 | 463,897 |
| 4.Other current liabilities | 91,760 | 135,205 | 155,918 | 188,684 | 243,182 | 283,643 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 865,287 | 952,278 | 769,189 | 482,918 | 431,984 | 602,428 |
| i)Local sales (Net) | 865,287 | 952,278 | 769,189 | 482,918 | 431,984 | 602,428 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,010,548 | 1,072,353 | 1,016,272 | 593,035 | 502,402 | 627,214 |
| i)Cost of material | 501,536 | 686,625 | 332,454 | 31,865 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(145,261)$ | $(120,075)$ | $(247,083)$ | $(110,117)$ | $(70,418)$ | $(24,786)$ |
| 4.General, administrative and other expenses | 72,665 | 55,520 | 87,012 | 49,080 | 31,373 | 57,556 |
| i)Selling \& distribution expenses | 19,742 | 18,059 | 18,065 | 9,891 | 8,180 | 7,133 |
| ii)Administrative and other expenses | 52,923 | 37,461 | 68,947 | 39,189 | 23,193 | 50,423 |
| 5.Other income / (loss) | 1,430 | 1,869 | 2,642 | 238 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | $(216,496)$ | $(173,726)$ | $(331,453)$ | $(158,959)$ | $(101,791)$ | $(82,342)$ |
| 7.Financial expenses | 59,462 | 64,970 | 60,354 | 66,172 | 79,678 | 36,687 |
| of which: (i) Interest expenses | 57,958 | 64,532 | 59,916 | 65,789 | 63,018 | 36,432 |
| 8.Profit / (loss) before taxation (F6-F7) | $(275,958)$ | $(238,696)$ | $(391,807)$ | $(225,131)$ | $(181,469)$ | $(119,029)$ |
| 9.Tax expenses | $(37,971)$ | 12,317 | $(14,687)$ | $(14,918)$ | $(12,394)$ | $(6,427)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(237,987)$ | $(251,013)$ | $(377,120)$ | $(210,213)$ | $(169,075)$ | $(112,602)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(175,262)$ | $(27,261)$ | 116,594 | 92,659 | 41,537 | 61,661 |
| 2.Net cash flows from investing activities | $(55,449)$ | $(5,163)$ | $(95,932)$ | $(36,691)$ | $(26,338)$ | $(21,294)$ |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 0 | $(15,000)$ | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,468,627 | 1,929,008 | 1,545,559 | 1,333,739 | 923,100 | 2,335,478 |
| 2.Retention in business (F10-F11-F12) | $(237,987)$ | $(251,013)$ | $(377,120)$ | $(210,213)$ | $(169,075)$ | $(112,602)$ |
| 3.Depreciation for the year | 126,115 | 103,300 | 142,526 | 135,347 | 125,907 | 115,706 |
| 4.Salaries, wages and employee benefits | 135,334 | 137,576 | 148,577 | 158,557 | 156,669 | 208,460 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -27.50 | -26.36 | -49.03 | -43.53 | -39.14 | -18.69 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.38 | 0.36 | 0.28 | 0.20 | 0.19 | 0.21 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -10.35 | -9.55 | -13.64 | -8.65 | -7.52 | -3.89 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.91 | 2.03 | 2.09 | 2.34 | 2.68 | 2.11 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -19.78 | -19.36 | -28.48 | -20.25 | -20.17 | -8.21 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -2.43 | -2.57 | -3.86 | -2.15 | -1.73 | -1.15 |


| Dewan Khalid Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 518,634 | 842,699 | 760,709 | 688,305 | 624,308 | 566,049 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,217,127 | 1,633,229 | 1,633,494 | 1,633,494 | 1,633,494 | 1,627,669 |
| 3.Operating fixed assets after deducting accumulated depreciation | 492,185 | 839,808 | 757,818 | 685,414 | 621,468 | 566,049 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 26,449 | 2,891 | 2,891 | 2,891 | 2,840 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 281,353 | 244,400 | 124,729 | 116,174 | 114,246 | 86,705 |
| 1.Cash \& bank balance | 2,263 | 1,817 | 1,525 | 2,031 | 933 | 995 |
| 2.Inventories; of which | 155,716 | 136,346 | 69,530 | 69,530 | 69,530 | 49,078 |
| i)Raw material | 31,841 | 32,431 | 32,431 | 32,431 | 32,431 | 32,431 |
| ii)Work in progress | 1,190 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 122,685 | 103,915 | 37,099 | 37,099 | 37,099 | 951,747 |
| 3.Trade Debt / accounts receivables | 70,789 | 52,729 | 8,467 | 2,173 | 2,135 | 2,117 |
| 4.Short term loans and advances | 6,763 | 1,816 | 428 | 424 | 413 | 70 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 45,822 | 51,692 | 44,779 | 42,016 | 41,235 | 34,445 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 799,987 | 1,087,099 | 885,438 | 804,479 | 738,554 | 652,754 |
| C.Shareholders' Equity (C1+C2+C3) | $(1,527)$ | 193,894 | 14,452 | $(56,729)$ | $(131,018)$ | $(176,893)$ |
| 1. Issued, Subscribed \& Paid up capital | 66,107 | 96,108 | 96,108 | 96,107 | 96,107 | 96,107 |
| i)Ordinary shares | 66,107 | 96,108 | 96,108 | 96,107 | 96,107 | 96,107 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(301,845)$ | $(421,465)$ | $(561,845)$ | $(598,597)$ | $(638,468)$ | $(654,144)$ |
| i)Capital Reserve | 30,000 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(331,845)$ | $(421,465)$ | $(561,845)$ | $(598,597)$ | $(638,468)$ | $(654,144)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(331,845)$ | $(421,465)$ | $(561,845)$ | $(598,597)$ | $(638,468)$ | $(654,144)$ |
| 3.Surplus on revaluation of fixed assets | 234,211 | 519,251 | 480,189 | 445,761 | 411,343 | 381,144 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 176,870 | 242,059 | 213,511 | 196,385 | 131,130 | 118,795 |
| 1.Long term borrowings | 29,717 | 7,429 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 40,162 | 43,642 | 47,268 | 51,197 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 16,070 | 17,295 | 17,295 | 17,295 | 17,295 | 17,295 |
| 5.Other non-current liabilities | 90,921 | 173,693 | 148,948 | 127,893 | 113,835 | 101,500 |
| E.Current Liabilities (E1+E2+E3+E4) | 624,644 | 651,146 | 657,475 | 664,823 | 738,442 | 710,852 |
| 1.Trade credit \& other accounts payables | 198,721 | 185,994 | 184,061 | 180,545 | 182,841 | 151,501 |
| of which: i) Trade credits | 139,689 | 130,625 | 128,985 | 125,206 | 125,306 | 121,839 |
| 2.Short term borrowings | 292,773 | 300,131 | 300,131 | 300,131 | 355,583 | 355,583 |
| 3.Current portion of non-current liabilities | 74,291 | 96,579 | 104,008 | 104,008 | 104,008 | 104,007 |
| 4.Other current liabilities | 58,859 | 68,442 | 69,275 | 80,139 | 96,010 | 99,761 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 348,858 | 36,120 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 348,858 | 36,120 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 533,265 | 134,872 | 93,676 | 81,501 | 69,680 | 61,214 |
| i)Cost of material | 224,927 | 11,903 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(184,407)$ | $(98,752)$ | $(93,676)$ | $(81,501)$ | $(69,680)$ | $(61,214)$ |
| 4.General, administrative and other expenses | 49,054 | 24,215 | 103,466 | 10,451 | 10,476 | 31,960 |
| i)Selling \& distribution expenses | 3,338 | 1,989 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 45,716 | 22,226 | 103,466 | 10,451 | 10,476 | 31,960 |
| 5.Other income / (loss) | 0 | 221 | 0 | 17,074 | 14,475 | 45,490 |
| 6.EBIT (F3-F4+F5) | $(233,461)$ | $(122,746)$ | $(197,142)$ | $(74,878)$ | $(65,681)$ | $(47,684)$ |
| 7.Financial expenses | 14,794 | 15,449 | 14,211 | 17,357 | 22,665 | 10,527 |
| of which: (i) Interest expenses | 14,169 | 15,063 | 10,272 | 17,177 | 18,009 | 10,266 |
| 8.Profit / (loss) before taxation (F6-F7) | $(248,255)$ | $(138,195)$ | $(211,353)$ | $(92,235)$ | $(88,346)$ | $(58,211)$ |
| 9.Tax expenses | 34,389 | $(14,809)$ | $(26,308)$ | $(16,090)$ | $(14,057)$ | $(12,335)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(282,644)$ | $(123,386)$ | $(185,045)$ | $(76,145)$ | $(74,289)$ | $(45,876)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 67,275 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(17,200)$ | $(28,921)$ | 2,557 | 3,071 | 1,441 | 832 |
| 2.Net cash flows from investing activities | $(2,610)$ | 23,865 | (265) | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 25,847 | $(2,748)$ | $(2,585)$ | $(2,564)$ | $(2,539)$ | (770) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 175,343 | 435,953 | 227,963 | 139,656 | 112 | $(58,098)$ |
| 2.Retention in business (F10-F11-F12) | $(282,644)$ | $(123,386)$ | $(185,045)$ | $(76,145)$ | $(141,564)$ | $(45,876)$ |
| 3.Depreciation for the year | 51,405 | 69,040 | 82,255 | 72,405 | 63,945 | 55,420 |
| 4.Salaries, wages and employee benefits | 146,979 | 33,789 | 17,863 | 14,265 | 11,190 | 9,475 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -81.02 | -341.60 | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.36 | 0.04 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -28.99 | -13.08 | -18.76 | -9.01 | -9.63 | -6.59 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 5.82 | 9.81 | 9.47 | -39.97 | -8.22 | -4.52 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -168.76 | -128.28 | -177.63 | 360.22 | 79.14 | 29.80 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -42.76 | -12.84 | -19.25 | -7.92 | -7.73 | -4.77 |


| Dewan Mushtaq Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 548,606 | 915,693 | 853,114 | 796,450 | 745,058 | 699,143 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,288,427 | 1,723,102 | 1,723,102 | 1,723,102 | 1,723,102 | 1,718,402 |
| 3.Operating fixed assets after deducting accumulated depreciation | 520,988 | 913,363 | 850,784 | 794,120 | 742,728 | 697,024 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 27,618 | 2,330 | 2,330 | 2,330 | 2,330 | 2,119 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 306,772 | 265,352 | 183,861 | 158,809 | 136,733 | 114,193 |
| 1.Cash \& bank balance | 5,480 | 3,548 | 3,481 | 3,439 | 3,453 | 3,851 |
| 2.Inventories; of which | 55,570 | 39,620 | 37,639 | 37,639 | 37,639 | 37,638 |
| i)Raw material | 27,762 | 27,705 | 26,714 | 26,714 | 26,714 | 27,284 |
| ii)Work in progress | 5,305 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 20,710 | 10,775 | 9,784 | 9,784 | 9,784 | 10,354 |
| 3.Trade Debt / accounts receivables | 180,679 | 157,178 | 82,374 | 57,418 | 36,077 | 26,730 |
| 4.Short term loans and advances | 3,845 | 3,265 | 3,365 | 3,284 | 2,455 | 2,455 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 61,198 | 61,741 | 57,002 | 57,029 | 57,109 | 43,519 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 855,378 | 1,181,045 | 1,036,975 | 955,259 | 881,791 | 813,336 |
| C.Shareholders' Equity (C1+C2+C3) | 237,897 | 464,956 | 319,462 | 268,246 | 164,234 | 111,439 |
| 1.Issued, Subscribed \& Paid up capital | 65,610 | 65,610 | 65,610 | 115,610 | 115,610 | 115,610 |
| i)Ordinary shares | 65,610 | 65,610 | 65,610 | 115,610 | 115,610 | 115,610 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(117,555)$ | $(258,265)$ | $(379,425)$ | $(458,671)$ | $(539,938)$ | $(572,420)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(117,555)$ | $(258,265)$ | $(379,425)$ | $(458,671)$ | $(539,938)$ | $(572,420)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(117,555)$ | $(258,265)$ | $(379,425)$ | $(458,671)$ | $(539,938)$ | $(572,420)$ |
| 3.Surplus on revaluation of fixed assets | 289,842 | 657,611 | 633,277 | 611,307 | 588,562 | 568,249 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 287,884 | 291,751 | 285,223 | 282,565 | 125,594 | 117,250 |
| 1.Long term borrowings | 50,388 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 115,663 | 125,686 | 136,131 | 147,444 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 43,513 | 43,581 | 42,681 | 42,680 | 42,443 | 42,395 |
| 5.Other non-current liabilities | 78,320 | 122,484 | 106,411 | 92,441 | 83,151 | 74,855 |
| E.Current Liabilities (E1+E2+E3+E4) | 329,597 | 424,338 | 432,290 | 404,448 | 591,963 | 584,647 |
| 1.Trade credit \& other accounts payables | 102,421 | 102,037 | 99,931 | 98,965 | 102,115 | 85,238 |
| of which: i) Trade credits | 48,667 | 48,684 | 48,298 | 47,821 | 44,031 | 24,731 |
| 2.Short term borrowings | 57,168 | 84,905 | 90,146 | 45,640 | 205,338 | 205,338 |
| 3.Current portion of non-current liabilities | 125,972 | 176,359 | 176,359 | 176,359 | 176,359 | 176,359 |
| 4.Other current liabilities | 44,036 | 61,037 | 65,854 | 83,484 | 108,151 | 117,712 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 737,421 | 14,010 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 737,421 | 14,010 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 812,277 | 113,538 | 79,706 | 69,712 | 59,881 | 52,472 |
| i)Cost of material | 415,500 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(74,856)$ | $(99,528)$ | $(79,706)$ | $(69,712)$ | $(59,881)$ | $(52,472)$ |
| 4.General, administrative and other expenses | 80,141 | 34,667 | 64,346 | 12,979 | 12,409 | 11,978 |
| i)Selling \& distribution expenses | 16,421 | 3,441 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 63,720 | 31,226 | 64,346 | 12,979 | 12,409 | 11,978 |
| 5.Other income / (loss) | 0 | 0 | 0 | 0 | 0 | 19,865 |
| 6.EBIT (F3-F4+F5) | $(154,997)$ | $(134,195)$ | $(144,052)$ | $(82,691)$ | $(72,290)$ | $(44,585)$ |
| 7.Financial expenses | 28,160 | 29,120 | 27,109 | 32,496 | 41,012 | 16,504 |
| of which: (i) Interest expenses | 26,945 | 28,711 | 26,873 | 32,269 | 40,831 | 16,253 |
| 8.Profit / (loss) before taxation (F6-F7) | $(183,157)$ | $(163,315)$ | $(171,161)$ | $(115,187)$ | $(113,302)$ | $(61,089)$ |
| 9.Tax expenses | 4,577 | $(6,910)$ | $(21,716)$ | $(10,422)$ | $(9,290)$ | $(8,297)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(187,734)$ | $(156,405)$ | $(149,445)$ | $(104,765)$ | $(104,012)$ | $(52,792)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 80,927 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(13,087)$ | $(52,720)$ | $(3,054)$ | $(1,985)$ | 4,105 | 1,735 |
| 2.Net cash flows from investing activities | (65) | 25,288 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | $(7,294)$ | $(2,238)$ | $(2,253)$ | $(3,552)$ | $(4,091)$ | $(1,336)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 525,781 | 756,707 | 604,685 | 550,811 | 289,828 | 228,689 |
| 2.Retention in business (F10-F11-F12) | $(187,734)$ | $(156,405)$ | $(149,445)$ | $(104,765)$ | $(184,939)$ | $(52,792)$ |
| 3.Depreciation for the year | 46,142 | 42,301 | 62,579 | 56,663 | 51,392 | 45,704 |
| 4.Salaries, wages and employee benefits | 181,822 | 60,391 | 24,656 | 17,803 | 14,084 | 11,908 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -25.46 | -1,116.38 | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.76 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -19.36 | -15.36 | -13.48 | -10.52 | -11.32 | -6.23 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.70 | 2.90 | 2.83 | 3.39 | 4.25 | 6.15 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -52.20 | -44.51 | -38.10 | -35.65 | -48.10 | -38.30 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -28.61 | -23.84 | -22.78 | -9.06 | -9.00 | -4.57 |


| Dewan Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,767,017 | 1,990,083 | 1,817,081 | 1,663,738 | 1,528,382 | 1,408,898 |
| 1.Capital work in progress | 10,305 | 10,305 | 10,305 | 10,305 | 10,306 | 10,305 |
| 2.Operating fixed assets at cost | 4,088,027 | 4,547,264 | 4,545,626 | 4,544,145 | 4,544,146 | 4,540,513 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,680,601 | 1,967,766 | 1,794,764 | 1,641,421 | 1,506,064 | 1,386,581 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 76,111 | 12,012 | 12,012 | 12,012 | 12,012 | 12,012 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,854,612 | 1,382,235 | 1,116,488 | 630,486 | 479,863 | 262,567 |
| 1.Cash \& bank balance | 7,064 | 6,129 | 8,474 | 7,199 | 5,069 | 10,144 |
| 2.Inventories; of which | 1,121,836 | 806,907 | 706,044 | 256,311 | 256,310 | 196,772 |
| i) Raw material | 996,171 | 683,291 | 582,428 | 157,909 | 157,908 | 157,909 |
| ii)Work in progress | 2,211 | 2,211 | 2,211 | 2,211 | 2,211 | 2,211 |
| iii)Finished goods | 123,454 | 121,405 | 121,405 | 96,189 | 96,189 | 36,652 |
| 3.Trade Debt / accounts receivables | 583,080 | 435,768 | 300,744 | 278,657 | 158,873 | 5,650 |
| 4.Short term loans and advances | 10,710 | 2,473 | 2,506 | 2,360 | 1,685 | 1,805 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 131,922 | 130,958 | 98,720 | 85,959 | 57,926 | 48,196 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,621,629 | 3,372,318 | 2,933,569 | 2,294,224 | 2,008,245 | 1,671,465 |
| C.Shareholders' Equity (C1+C2+C3) | $(960,145)$ | (1,332,988) | $(1,927,222)$ | (2,794,511) | $(3,401,288)$ | $(3,906,360)$ |
| 1.Issued, Subscribed \& Paid up capital | 460,646 | 460,646 | 460,646 | 460,646 | 460,646 | 460,646 |
| i)Ordinary shares | 460,646 | 460,646 | 460,646 | 460,646 | 460,646 | 460,646 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(2,001,750)$ | $(2,687,660)$ | $(3,228,889)$ | $(4,049,247)$ | $(4,608,829)$ | $(5,072,352)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(2,001,750)$ | $(2,687,660)$ | $(3,228,889)$ | $(4,049,247)$ | $(4,608,829)$ | $(5,072,352)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(2,001,750)$ | (3,020,660) | (3,561,889) | $(4,382,247)$ | (4,941,829) | $(5,405,352)$ |
| 3.Surplus on revaluation of fixed assets | 580,959 | 894,026 | 841,021 | 794,090 | 746,895 | 705,346 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,008,152 | 1,637,261 | 369,673 | 310,388 | 289,806 | 289,508 |
| 1.Long term borrowings | 1,720,243 | 1,265,799 | 21,097 | 16,101 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 121,122 | 131,188 | 142,091 | 116,665 | 131,461 | 148,133 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 166,787 | 240,274 | 206,485 | 177,622 | 158,345 | 141,375 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,573,622 | 3,068,045 | 4,491,118 | 4,778,347 | 5,119,727 | 5,288,317 |
| 1.Trade credit \& other accounts payables | 265,605 | 179,399 | 179,386 | 179,891 | 181,456 | 183,592 |
| of which: i) Trade credits | 133,072 | 117,558 | 113,765 | 117,804 | 117,770 | 117,770 |
| 2.Short term borrowings | 634,624 | 586,010 | 586,010 | 586,010 | 552,563 | 490,193 |
| 3.Current portion of non-current liabilities | 1,241,478 | 1,690,926 | 2,930,631 | 2,930,631 | 2,945,483 | 2,944,683 |
| 4.Other current liabilities | 431,915 | 611,710 | 795,091 | 1,081,815 | 1,440,225 | 1,669,849 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 333,620 | 85,443 | 0 | 132,472 | 0 | 76,817 |
| i)Local sales (Net) | 333,620 | 85,443 | 0 | 132,472 | 0 | 76,817 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 705,977 | 414,575 | 193,454 | 569,734 | 152,473 | 191,117 |
| i)Cost of material | 191,892 | 219,113 | 0 | 399,303 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(372,357)$ | $(329,132)$ | $(193,454)$ | $(437,262)$ | $(152,473)$ | $(114,300)$ |
| 4.General, administrative and other expenses | 294,932 | 226,071 | 230,061 | 178,294 | 79,312 | 157,818 |
| i)Selling \& distribution expenses | 8,315 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 286,617 | 226,071 | 230,061 | 178,294 | 79,312 | 157,818 |
| 5.Other income / (loss) | 0 | 364 | 652 | 39,996 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | $(667,289)$ | $(554,839)$ | $(422,863)$ | $(575,560)$ | $(231,785)$ | $(272,118)$ |
| 7.Financial expenses | 203,283 | 205,214 | 205,160 | 318,936 | 394,270 | 248,771 |
| of which: (i) Interest expenses | 199,529 | 203,467 | 203,530 | 317,345 | 392,707 | 230,496 |
| 8.Profit / (loss) before taxation (F6-F7) | $(870,572)$ | $(760,053)$ | $(628,023)$ | $(894,496)$ | $(626,055)$ | $(520,889)$ |
| 9.Tax expenses | $(17,908)$ | $(22,395)$ | $(26,038)$ | $(20,324)$ | $(19,277)$ | $(15,819)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(852,664)$ | $(737,658)$ | $(601,985)$ | $(874,172)$ | $(606,778)$ | $(505,070)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 24,418 | $(61,481)$ | 6,507 | 41,987 | (882) | 5,876 |
| 2.Net cash flows from investing activities | $(46,688)$ | 65,543 | 835 | 1,200 | 0 | 0 |
| 3.Net cash flows from financing activities | $(3,944)$ | $(4,996)$ | $(4,996)$ | $(44,462)$ | $(1,249)$ | $(5,076)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,048,007 | 304,273 | $(1,557,549)$ | (2,484,123) | (3,111,482) | $(3,616,852)$ |
| 2.Retention in business (F10-F11-F12) | $(852,664)$ | $(737,658)$ | $(601,985)$ | $(874,172)$ | $(606,778)$ | $(505,070)$ |
| 3.Depreciation for the year | 164,054 | 173,305 | 172,820 | 152,672 | 135,356 | 119,484 |
| 4.Salaries, wages and employee benefits | 195,146 | 20,089 | 20,639 | 17,755 | 16,821 | 11,686 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -255.58 | -863.33 | - | -659.89 | - | -657.50 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.08 | 0.02 | 0.00 | 0.05 | 0.00 | 0.04 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -20.61 | -21.09 | -19.09 | -33.44 | -28.21 | -27.45 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -10.24 | -3.05 | -1.93 | -1.11 | -0.69 | -0.50 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 211.07 | 64.34 | 36.93 | 37.03 | 19.59 | 13.82 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -18.51 | -18.42 | -15.03 | -18.98 | -13.17 | -10.96 |


| Din Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,619,754 | 2,911,375 | 3,558,159 | 4,005,023 | 5,826,952 | 9,200,630 |
| 1.Capital work in progress | 23,425 | 58,482 | 37,031 | 34,147 | 467,440 | 194,584 |
| 2.Operating fixed assets at cost | 5,724,668 | 6,253,898 | 7,189,494 | 7,916,204 | 9,698,542 | 13,935,477 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,562,010 | 2,837,423 | 3,505,882 | 3,953,129 | 5,341,765 | 8,988,516 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 34,319 | 15,470 | 15,246 | 17,747 | 17,747 | 17,530 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,009,651 | 4,410,750 | 5,393,380 | 6,531,953 | 6,630,782 | 8,406,964 |
| 1.Cash \& bank balance | 72,842 | 51,367 | 36,826 | 24,315 | 309,354 | 124,780 |
| 2.Inventories; of which | 1,130,453 | 2,311,688 | 3,124,500 | 3,466,157 | 3,129,279 | 4,126,582 |
| i) Raw material | 847,762 | 1,729,203 | 2,678,780 | 2,797,919 | 2,140,232 | 3,119,810 |
| ii)Work in progress | 87,942 | 114,191 | 118,665 | 163,778 | 132,622 | 295,916 |
| iii)Finished goods | 176,404 | 442,175 | 286,332 | 466,841 | 783,526 | 660,092 |
| 3.Trade Debt / accounts receivables | 799,369 | 708,664 | 1,230,753 | 1,532,234 | 2,235,985 | 3,289,302 |
| 4.Short term loans and advances | 57,600 | 41,119 | 57,001 | 343,589 | 145,883 | 142,670 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 949,387 | 1,297,912 | 944,300 | 1,165,658 | 810,281 | 723,630 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,629,405 | 7,322,125 | 8,951,539 | 10,536,976 | 12,457,734 | 17,607,594 |
| C.Shareholders' Equity (C1+C2+C3) | 1,747,688 | 1,657,969 | 1,800,811 | 2,163,056 | 3,109,880 | 4,676,487 |
| 1.Issued, Subscribed \& Paid up capital | 224,217 | 224,217 | 224,217 | 291,482 | 524,667 | 524,667 |
| i)Ordinary shares | 224,217 | 224,217 | 224,217 | 291,482 | 524,667 | 524,667 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,523,471 | 1,433,752 | 1,576,594 | 1,871,574 | 2,585,213 | 4,151,820 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 746,194 | 746,194 |
| ii)Revenue Reserve | 1,523,471 | 1,433,752 | 1,576,594 | 1,871,574 | 1,839,019 | 3,405,626 |
| of which: un-appropriated profit(loss) / retained earnings | 1,123,471 | 1,033,752 | 1,176,594 | 1,471,574 | 1,439,019 | 3,005,626 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 841,283 | 982,954 | 2,127,523 | 2,393,692 | 3,671,709 | 6,314,617 |
| 1.Long term borrowings | 741,209 | 855,591 | 1,946,434 | 2,247,306 | 3,495,521 | 6,003,056 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 100,074 | 110,828 | 100,816 | 116,766 | 139,872 | 165,428 |
| 5.Other non-current liabilities | 0 | 16,535 | 80,273 | 29,620 | 36,316 | 146,133 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,040,434 | 4,681,202 | 5,023,205 | 5,980,228 | 5,676,145 | 6,616,490 |
| 1.Trade credit \& other accounts payables | 1,613,488 | 2,379,791 | 3,509,435 | 3,081,466 | 3,501,043 | 4,847,821 |
| of which: i) Trade credits | 160,435 | 185,361 | 185,361 | 286,474 | 1,592,209 | 437,896 |
| 2.Short term borrowings | 942,852 | 1,807,129 | 1,078,886 | 2,228,256 | 1,974,513 | 498,470 |
| 3.Current portion of non-current liabilities | 447,430 | 421,255 | 336,016 | 474,258 | 67,475 | 1,100,956 |
| 4.Other current liabilities | 36,664 | 73,027 | 98,868 | 196,248 | 133,114 | 169,243 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,602,604 | 7,421,792 | 9,479,190 | 11,560,482 | 12,482,831 | 17,641,435 |
| i)Local sales (Net) | 5,206,181 | 5,412,530 | 7,477,139 | 9,058,669 | 8,977,123 | 11,955,157 |
| ii) Export sales (Net) | 2,396,423 | 2,009,262 | 2,002,051 | 2,501,813 | 3,505,708 | 5,686,278 |
| 2.Cost of sales | 6,942,947 | 6,944,651 | 8,671,900 | 10,243,242 | 11,189,622 | 14,528,487 |
| i)Cost of material | 4,648,939 | 5,060,139 | 6,039,738 | 7,828,855 | 8,597,133 | 10,726,469 |
| 3.Gross profit / (loss) (F1-F2) | 659,657 | 477,141 | 807,290 | 1,317,240 | 1,293,209 | 3,112,948 |
| 4.General, administrative and other expenses | 199,070 | 195,432 | 223,367 | 268,442 | 307,683 | 552,436 |
| i)Selling \& distribution expenses | 51,773 | 53,948 | 52,545 | 47,094 | 54,420 | 106,923 |
| ii)Administrative and other expenses | 147,297 | 141,484 | 170,822 | 221,348 | 253,263 | 445,513 |
| 5.Other income / (loss) | 46 | 1,791 | 118 | 495 | 6,949 | 77,233 |
| 6.EBIT (F3-F4+F5) | 460,633 | 283,500 | 584,041 | 1,049,293 | 992,475 | 2,637,745 |
| 7.Financial expenses | 259,505 | 282,011 | 352,703 | 630,752 | 814,753 | 700,728 |
| of which: (i) Interest expenses | 249,788 | 267,684 | 338,004 | 610,387 | 760,500 | 649,252 |
| 8.Profit / (loss) before taxation (F6-F7) | 201,128 | 1,489 | 231,338 | 418,541 | 177,722 | 1,937,017 |
| 9.Tax expenses | 140,609 | 64,786 | 86,450 | 56,093 | 141,087 | 374,095 |
| 10.Profit / (loss) after tax (F8-F9) | 60,519 | $(63,297)$ | 144,888 | 362,448 | 36,635 | 1,562,922 |
| 11.Cash dividends | 28,027 | 0 | 0 | 72,871 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 347,286 | $(387,956)$ | 690,836 | $(762,702)$ | 1,038,174 | 1,791,677 |
| 2.Net cash flows from investing activities | $(290,638)$ | $(586,003)$ | $(982,739)$ | $(838,292)$ | (2,320,203) | $(4,041,225)$ |
| 3.Net cash flows from financing activities | 574 | 88,206 | 1,005,605 | 439,114 | 1,820,810 | 3,541,017 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,588,971 | 2,640,923 | 3,928,334 | 4,556,748 | 6,781,589 | 10,991,104 |
| 2.Retention in business (F10-F11-F12) | 32,492 | $(63,297)$ | 144,888 | 289,578 | 36,635 | 1,562,922 |
| 3.Depreciation for the year | 256,906 | 276,549 | 331,926 | 373,747 | 505,056 | 661,696 |
| 4.Salaries, wages and employee benefits | 816,599 | 829,351 | 889,448 | 952,117 | 979,353 | 1,424,211 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.80 | -0.85 | 1.53 | 3.14 | 0.29 | 8.86 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.36 | 1.15 | 1.16 | 1.19 | 1.09 | 1.17 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.08 | -0.98 | 1.78 | 3.72 | 0.32 | 10.40 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.23 | 3.80 | 4.71 | 4.92 | 4.36 | 3.86 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.49 | -3.72 | 8.38 | 18.29 | 1.39 | 40.15 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.70 | -2.82 | 6.46 | 12.43 | 0.70 | 29.79 |


| Elahi Cotton Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 96,495 | 93,572 | 135,905 | 132,753 | 128,964 | 130,275 |
| 1.Capital work in progress | 0 | 636 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 175,602 | 175,373 | 219,165 | 143,292 | 143,392 | 148,586 |
| 3.Operating fixed assets after deducting accumulated depreciation | 94,371 | 90,645 | 133,020 | 129,465 | 125,430 | 126,598 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 2,124 | 2,291 | 2,885 | 3,288 | 3,534 | 3,677 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 25,171 | 27,279 | 33,872 | 38,053 | 51,271 | 46,553 |
| 1.Cash \& bank balance | 5,118 | 8,235 | 9,694 | 18,153 | 30,519 | 14,486 |
| 2.Inventories; of which | 10,396 | 9,795 | 17,932 | 13,474 | 12,897 | 25,684 |
| i)Raw material | 2,310 | 4,145 | 9,089 | 7,558 | 6,690 | 5,955 |
| ii)Work in progress | 2,047 | 1,953 | 2,195 | 2,667 | 2,678 | 2,960 |
| iii)Finished goods | 6,032 | 3,697 | 6,641 | 3,236 | 3,423 | 16,731 |
| 3.Trade Debt / accounts receivables | 7,514 | 7,202 | 4,598 | 3,737 | 4,619 | 2,434 |
| 4.Short term loans and advances | 673 | 208 | 230 | 405 | 676 | 302 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,470 | 1,839 | 1,418 | 2,284 | 2,560 | 3,647 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 121,666 | 120,851 | 169,777 | 170,806 | 180,235 | 176,828 |
| C.Shareholders' Equity (C1+C2+C3) | 12,987 | 8,632 | 54,182 | 55,036 | 60,756 | 65,297 |
| 1. Issued, Subscribed \& Paid up capital | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 |
| i)Ordinary shares | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(73,963)$ | $(76,678)$ | $(69,463)$ | $(66,292)$ | $(58,480)$ | $(52,048)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(73,963)$ | $(76,678)$ | $(69,463)$ | $(66,292)$ | $(58,480)$ | $(52,048)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(73,963)$ | $(76,678)$ | $(69,463)$ | $(66,292)$ | $(58,480)$ | $(52,048)$ |
| 3.Surplus on revaluation of fixed assets | 73,950 | 72,310 | 110,645 | 108,328 | 106,236 | 104,345 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 16,060 | 17,958 | 23,539 | 21,821 | 23,367 | 25,351 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 7,119 | 9,791 | 12,148 | 11,390 | 13,833 | 16,344 |
| 5.Other non-current liabilities | 8,941 | 8,167 | 11,391 | 10,431 | 9,534 | 9,007 |
| E.Current Liabilities (E1+E2+E3+E4) | 92,619 | 94,261 | 92,056 | 93,949 | 96,112 | 86,180 |
| 1.Trade credit \& other accounts payables | 10,222 | 11,298 | 9,809 | 12,688 | 17,896 | 13,857 |
| of which: i) Trade credits | 1,546 | 127 | 95 | 129 | 41 | 0 |
| 2.Short term borrowings | 4,350 | 5,100 | 5,100 | 7,600 | 14,666 | 9,100 |
| 3.Current portion of non-current liabilities | 77,799 | 77,599 | 67,333 | 66,783 | 63,282 | 62,955 |
| 4.Other current liabilities | 248 | 264 | 9,814 | 6,878 | 268 | 268 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 283,618 | 320,825 | 395,284 | 503,030 | 436,156 | 508,766 |
| i)Local sales (Net) | 283,618 | 320,825 | 395,284 | 503,030 | 436,156 | 508,766 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 279,077 | 318,490 | 383,658 | 489,140 | 415,323 | 487,867 |
| i)Cost of material | 185,940 | 212,222 | 273,764 | 378,398 | 298,419 | 355,003 |
| 3.Gross profit / (loss) (F1-F2) | 4,541 | 2,335 | 11,626 | 13,890 | 20,833 | 20,899 |
| 4.General, administrative and other expenses | 6,833 | 5,591 | 6,314 | 8,245 | 9,431 | 10,469 |
| i)Selling \& distribution expenses | 25 | 51 | 0 | 0 | 0 | 567 |
| ii)Administrative and other expenses | 6,808 | 5,540 | 6,314 | 8,245 | 9,431 | 9,902 |
| 5.Other income / (loss) | 88 | 1,274 | 2,389 | 752 | 682 | 1,417 |
| 6.EBIT (F3-F4+F5) | $(2,204)$ | $(1,982)$ | 7,701 | 6,397 | 12,084 | 11,847 |
| 7.Financial expenses | 8 | 6 | 2 | 3 | 52 | 2 |
| of which: (i) Interest expenses | 8 | 6 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(2,212)$ | $(1,988)$ | 7,699 | 6,394 | 12,032 | 11,845 |
| 9.Tax expenses | 1,815 | 2,351 | 3,760 | 5,678 | 5,628 | 6,530 |
| 10.Profit / (loss) after tax (F8-F9) | $(4,027)$ | $(4,339)$ | 3,939 | 716 | 6,404 | 5,315 |
| 11.Cash dividends | 0 | 0 | 0 | 650 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 735 | 2,437 | 836 | 11,718 | 15,343 | $(4,802)$ |
| 2.Net cash flows from investing activities | $(1,081)$ | 130 | 1,474 | $(1,360)$ | (346) | $(5,338)$ |
| 3.Net cash flows from financing activities | 675 | 550 | (850) | $(1,900)$ | $(2,630)$ | $(5,894)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 29,047 | 26,590 | 77,721 | 76,857 | 84,123 | 90,648 |
| 2.Retention in business (F10-F11-F12) | $(4,027)$ | $(4,339)$ | 3,939 | 66 | 6,404 | 5,315 |
| 3.Depreciation for the year | 3,984 | 3,638 | 3,972 | 4,511 | 4,135 | 4,025 |
| 4.Salaries, wages and employee benefits | 49,694 | 56,200 | 61,370 | 65,386 | 67,924 | 81,260 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.42 | -1.35 | 1.00 | 0.14 | 1.47 | 1.04 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.33 | 2.65 | 2.72 | 2.95 | 2.48 | 2.85 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | -3.31 | -3.58 | 2.71 | 0.42 | 3.65 | 2.98 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 8.15 | 11.22 | 4.63 | 3.12 | 3.03 | 2.83 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -27.02 | -40.14 | 12.54 | 1.31 | 11.06 | 8.43 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -3.10 | -3.34 | 3.03 | 0.55 | 4.93 | 4.09 |


| Ellcot Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,220,668 | 1,180,011 | 2,651,634 | 2,569,863 | 2,460,422 | 2,842,846 |
| 1.Capital work in progress | 0 | 5,478 | 136 | 0 | 6,574 | 235,490 |
| 2.Operating fixed assets at cost | 2,491,875 | 2,546,810 | 4,142,218 | 4,072,712 | 4,200,181 | 4,536,493 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,207,480 | 1,162,586 | 2,640,791 | 2,453,352 | 2,446,758 | 2,600,266 |
| 4.Intangible assets | 6,097 | 4,857 | 3,617 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 109,421 | 0 | 0 |
| 6.Other non-current assets | 7,091 | 7,090 | 7,090 | 7,090 | 7,090 | 7,090 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,649,628 | 2,173,765 | 3,602,216 | 3,023,397 | 2,916,997 | 3,346,558 |
| 1.Cash \& bank balance | 176,196 | 15,939 | 16,953 | 128,542 | 25,999 | 35,713 |
| 2.Inventories; of which | 738,171 | 850,295 | 1,821,068 | 1,510,388 | 1,743,158 | 1,455,151 |
| i)Raw material | 527,425 | 751,263 | 1,700,658 | 1,402,455 | 1,567,381 | 1,353,210 |
| ii)Work in progress | 53,274 | 46,148 | 58,650 | 50,421 | 64,558 | 50,048 |
| iii)Finished goods | 157,472 | 52,884 | 61,760 | 57,512 | 111,217 | 51,893 |
| 3.Trade Debt / accounts receivables | 281,424 | 390,185 | 738,488 | 547,519 | 551,608 | 638,886 |
| 4.Short term loans and advances | 61,122 | 64,662 | 147,669 | 33,838 | 26,562 | 304,666 |
| 5.Short term investments | 119,964 | 546,042 | 451,034 | 0 | 353,114 | 720,768 |
| 6.Other current assets | 272,751 | 306,642 | 427,004 | 803,110 | 216,556 | 191,374 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 2,870,296 | 3,353,776 | 6,253,850 | 5,593,260 | 5,377,419 | 6,189,404 |
| C.Shareholders' Equity (C1+C2+C3) | 1,418,482 | 1,449,024 | 1,549,270 | 1,634,433 | 1,755,131 | 2,552,070 |
| 1.Issued, Subscribed \& Paid up capital | 109,500 | 109,500 | 109,500 | 109,500 | 109,500 | 109,500 |
| i)Ordinary shares | 109,500 | 109,500 | 109,500 | 109,500 | 109,500 | 109,500 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,308,982 | 1,339,524 | 1,439,770 | 1,524,933 | 1,645,631 | 2,442,570 |
| i)Capital Reserve | 8,212 | $(2,744)$ | 5,979 | $(54,966)$ | $(101,905)$ | $(32,772)$ |
| ii)Revenue Reserve | 1,300,770 | 1,342,268 | 1,433,791 | 1,579,899 | 1,747,536 | 2,475,342 |
| of which: un-appropriated profit(loss) / retained earnings | 1,300,770 | 1,342,268 | 1,433,791 | 1,579,899 | 1,747,536 | 2,475,342 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 658,653 | 616,459 | 1,927,595 | 1,802,661 | 2,083,557 | 2,529,110 |
| 1.Long term borrowings | 539,712 | 494,646 | 1,793,376 | 1,704,814 | 1,935,827 | 2,221,092 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 66,909 | 70,671 | 80,311 | 90,271 | 107,407 | 124,015 |
| 5.Other non-current liabilities | 52,032 | 51,142 | 53,908 | 7,576 | 40,323 | 184,003 |
| E.Current Liabilities (E1+E2+E3+E4) | 793,161 | 1,288,293 | 2,776,985 | 2,156,166 | 1,538,731 | 1,108,224 |
| 1.Trade credit \& other accounts payables | 239,845 | 271,335 | 385,046 | 456,809 | 587,873 | 671,997 |
| of which: i) Trade credits | 34,556 | 31,472 | 46,165 | 47,175 | 106,700 | 64,076 |
| 2.Short term borrowings | 452,834 | 922,678 | 2,227,456 | 1,441,743 | 819,226 | 34,985 |
| 3.Current portion of non-current liabilities | 89,280 | 72,263 | 108,093 | 210,622 | 77,693 | 372,131 |
| 4.Other current liabilities | 11,202 | 22,017 | 56,390 | 46,992 | 53,939 | 29,111 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,227,910 | 4,868,596 | 5,563,119 | 6,346,642 | 6,152,929 | 7,715,509 |
| i)Local sales (Net) | 3,334,050 | 4,627,935 | 4,432,214 | 5,246,813 | 5,277,343 | 6,555,932 |
| ii)Export sales (Net) | 893,860 | 240,661 | 1,130,905 | 1,099,829 | 875,586 | 1,159,577 |
| 2.Cost of sales | 3,982,624 | 4,551,646 | 5,156,474 | 5,705,888 | 5,395,257 | 6,316,372 |
| i)Cost of material | 2,778,363 | 3,242,908 | 3,395,857 | 3,828,672 | 3,536,521 | 4,713,048 |
| 3.Gross profit / (loss) (F1-F2) | 245,286 | 316,950 | 406,645 | 640,754 | 757,672 | 1,399,137 |
| 4.General, administrative and other expenses | 146,397 | 159,541 | 209,305 | 246,661 | 262,725 | 312,236 |
| i)Selling \& distribution expenses | 37,709 | 32,359 | 45,269 | 63,577 | 58,387 | 86,386 |
| ii)Administrative and other expenses | 108,688 | 127,182 | 164,036 | 183,084 | 204,338 | 225,850 |
| 5.Other income / (loss) | 11,464 | 21,444 | 49,832 | 57,962 | 55,769 | 44,953 |
| 6.EBIT (F3-F4+F5) | 110,353 | 178,853 | 247,172 | 452,055 | 550,716 | 1,131,854 |
| 7.Financial expenses | 50,863 | 57,841 | 115,164 | 284,566 | 189,347 | 115,627 |
| of which: (i) Interest expenses | 47,045 | 55,144 | 109,721 | 278,519 | 186,596 | 110,202 |
| 8.Profit / (loss) before taxation (F6-F7) | 59,490 | 121,012 | 132,008 | 167,489 | 361,369 | 1,016,227 |
| 9.Tax expenses | $(11,675)$ | 43,342 | 1,494 | $(37,280)$ | 135,489 | 202,630 |
| 10.Profit / (loss) after tax (F8-F9) | 71,165 | 77,670 | 130,514 | 204,769 | 225,880 | 813,597 |
| 11.Cash dividends | 38,325 | 38,325 | 65,700 | 65,700 | 76,650 | 109,500 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(199,443)$ | $(18,833)$ | $(1,092,085)$ | 1,082,015 | 546,557 | 1,159,904 |
| 2.Net cash flows from investing activities | $(238,483)$ | $(510,600)$ | $(1,499,962)$ | $(134,415)$ | $(50,638)$ | $(918,474)$ |
| 3.Net cash flows from financing activities | 465,446 | 369,176 | 2,593,029 | $(836,849)$ | $(598,489)$ | $(231,685)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,077,135 | 2,065,483 | 3,476,865 | 3,437,094 | 3,838,688 | 5,081,180 |
| 2.Retention in business (F10-F11-F12) | 32,840 | 39,345 | 64,814 | 139,069 | 149,230 | 704,097 |
| 3.Depreciation for the year | 106,512 | 125,962 | 138,277 | 266,169 | 255,917 | 272,597 |
| 4.Salaries, wages and employee benefits | 383,203 | 457,709 | 487,928 | 449,231 | 462,824 | 530,033 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.68 | 1.60 | 2.35 | 3.23 | 3.67 | 10.54 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.61 | 1.56 | 1.16 | 1.07 | 1.12 | 1.33 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 2.71 | 2.50 | 2.72 | 3.46 | 4.12 | 14.07 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.87 | 2.17 | 3.20 | 3.72 | 3.24 | 2.69 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 5.08 | 5.42 | 8.71 | 12.86 | 13.33 | 37.78 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 6.50 | 7.09 | 11.92 | 18.70 | 20.63 | 74.30 |


| Faisal Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,715,228 | 4,057,634 | 4,119,871 | 4,259,281 | 7,644,270 | 10,114,372 |
| 1.Capital work in progress | 78 | 242,440 | 19,809 | 23,677 | 3,055,669 | 359,777 |
| 2.Operating fixed assets at cost | 5,229,073 | 5,496,305 | 6,030,047 | 6,306,863 | 6,902,140 | 12,080,978 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,196,193 | 3,256,739 | 3,491,381 | 3,533,394 | 3,860,627 | 8,619,791 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 510,098 | 549,596 | 599,527 | 692,574 | 717,433 | 1,112,185 |
| 6.Other non-current assets | 8,859 | 8,859 | 9,154 | 9,636 | 10,541 | 22,619 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,290,312 | 3,269,373 | 4,245,854 | 5,925,995 | 8,499,266 | 7,919,505 |
| 1.Cash \& bank balance | 53,767 | 110,715 | 125,186 | 165,946 | 235,040 | 117,918 |
| 2.Inventories; of which | 1,998,880 | 2,010,274 | 2,403,295 | 4,005,268 | 6,128,003 | 5,236,327 |
| i)Raw material | 1,432,763 | 1,420,366 | 1,942,387 | 3,346,841 | 4,987,922 | 4,265,804 |
| ii)Work in progress | 96,305 | 117,592 | 109,813 | 149,100 | 148,196 | 281,890 |
| iii)Finished goods | 466,610 | 467,455 | 347,966 | 508,514 | 990,815 | 687,202 |
| 3.Trade Debt / accounts receivables | 497,572 | 395,872 | 1,035,167 | 991,417 | 823,685 | 1,369,520 |
| 4.Short term loans and advances | 120,981 | 71,489 | 71,454 | 69,483 | 80,129 | 148,747 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 619,112 | 681,023 | 610,752 | 693,881 | 1,232,409 | 1,046,993 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 7,005,540 | 7,327,007 | 8,365,725 | 10,185,276 | 16,143,536 | 18,033,877 |
| C.Shareholders' Equity (C1+C2+C3) | 3,790,302 | 4,171,012 | 4,575,086 | 5,280,827 | 5,457,554 | 7,813,261 |
| 1.Issued, Subscribed \& Paid up capital | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| i)Ordinary shares | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,690,302 | 4,071,012 | 4,475,086 | 5,180,827 | 5,357,554 | 7,713,261 |
| i)Capital Reserve | 3,650,000 | 3,890,000 | 4,200,000 | 4,900,000 | 5,300,000 | 7,300,000 |
| ii)Revenue Reserve | 40,302 | 181,012 | 275,086 | 280,827 | 57,554 | 413,261 |
| of which: un-appropriated profit(loss) / retained earnings | 40,302 | 181,012 | 275,086 | 280,827 | 57,554 | 413,261 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,574,342 | 2,253,039 | 2,293,988 | 2,437,013 | 5,679,319 | 6,521,564 |
| 1.Long term borrowings | 1,354,512 | 1,626,135 | 1,475,536 | 1,478,484 | 4,073,591 | 4,404,730 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 479,337 | 940,281 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 129,270 | 134,656 | 164,908 | 161,517 | 192,521 | 220,776 |
| 5.Other non-current liabilities | 90,560 | 492,248 | 653,544 | 797,012 | 933,870 | 955,777 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,640,896 | 902,956 | 1,496,651 | 2,467,436 | 5,006,663 | 3,699,052 |
| 1.Trade credit \& other accounts payables | 751,075 | 554,470 | 599,666 | 742,759 | 960,417 | 1,400,126 |
| of which: i) Trade credits | 303,140 | 329,501 | 274,313 | 274,328 | 576,573 | 794,622 |
| 2.Short term borrowings | 752,995 | 164,040 | 645,652 | 1,430,911 | 3,876,009 | 1,878,178 |
| 3.Current portion of non-current liabilities | 123,681 | 160,431 | 224,493 | 226,342 | 55,003 | 359,135 |
| 4.Other current liabilities | 13,145 | 24,015 | 26,840 | 67,424 | 115,234 | 61,613 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 9,281,955 | 10,563,663 | 11,842,981 | 14,028,566 | 14,895,550 | 17,065,186 |
| i)Local sales (Net) | 2,593,314 | 2,303,580 | 3,481,894 | 3,710,439 | 3,165,950 | 3,462,966 |
| ii) Export sales (Net) | 6,688,641 | 8,260,083 | 8,361,087 | 10,318,127 | 11,729,600 | 13,602,220 |
| 2.Cost of sales | 8,605,975 | 9,516,681 | 10,534,519 | 12,144,528 | 13,485,267 | 14,576,410 |
| i)Cost of material | 6,677,670 | 7,606,600 | 8,458,417 | 10,230,035 | 11,786,513 | 11,647,761 |
| 3.Gross profit / (loss) (F1-F2) | 675,980 | 1,046,982 | 1,308,462 | 1,884,038 | 1,410,283 | 2,488,776 |
| 4.General, administrative and other expenses | 402,303 | 445,465 | 521,500 | 639,076 | 597,939 | 876,805 |
| i)Selling \& distribution expenses | 293,400 | 322,323 | 343,057 | 359,691 | 388,476 | 533,045 |
| ii)Administrative and other expenses | 108,903 | 123,142 | 178,443 | 279,385 | 209,463 | 343,760 |
| 5.Other income / (loss) | 47,784 | 47,363 | 71,825 | 147,958 | 124,883 | 1,239,105 |
| 6.EBIT (F3-F4+F5) | 321,461 | 648,880 | 858,787 | 1,392,920 | 937,227 | 2,851,076 |
| 7.Financial expenses | 143,491 | 154,387 | 137,361 | 290,548 | 246,852 | 310,769 |
| of which: (i) Interest expenses | 114,758 | 118,276 | 98,656 | 235,387 | 184,687 | 241,767 |
| 8.Profit / (loss) before taxation (F6-F7) | 177,970 | 494,493 | 721,426 | 1,102,372 | 690,375 | 2,540,307 |
| 9.Tax expenses | 8,755 | 63,500 | 143,571 | 183,872 | 166,496 | 180,974 |
| 10.Profit / (loss) after tax (F8-F9) | 169,215 | 430,993 | 577,855 | 918,500 | 523,879 | 2,359,333 |
| 11.Cash dividends | 50,000 | 172,500 | 232,000 | 185,000 | 150,000 | 214,500 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(182,705)$ | 1,025,050 | 119,711 | $(176,452)$ | (1,322,521) | 2,401,905 |
| 2.Net cash flows from investing activities | $(997,236)$ | $(638,012)$ | $(329,609)$ | $(344,051)$ | $(3,627,460)$ | $(1,669,634)$ |
| 3.Net cash flows from financing activities | 1,156,495 | $(330,090)$ | 224,370 | 561,262 | 5,019,075 | $(849,393)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,364,644 | 6,424,051 | 6,869,074 | 7,717,840 | 11,136,873 | 14,334,825 |
| 2.Retention in business (F10-F11-F12) | 119,215 | 258,493 | 345,855 | 733,500 | 373,879 | 2,144,833 |
| 3.Depreciation for the year | 300,498 | 339,949 | 329,423 | 323,909 | 322,574 | 428,904 |
| 4.Salaries, wages and employee benefits | 546,922 | 623,907 | 1,198,607 | 662,211 | 755,541 | 1,020,555 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.82 | 4.08 | 4.88 | 6.55 | 3.52 | 13.83 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.49 | 1.47 | 1.51 | 1.51 | 1.13 | 1.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.72 | 6.01 | 7.36 | 9.90 | 3.98 | 13.81 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.67 | 1.80 | 1.79 | 1.88 | 2.45 | 2.58 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.54 | 10.83 | 13.21 | 18.64 | 9.76 | 35.56 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 16.92 | 43.10 | 57.79 | 91.85 | 52.39 | 235.93 |


| Fatima Enterprises Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 7,307,003 | 6,816,296 | 7,265,033 | 6,833,838 | 6,833,838 | 6,833,838 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 8,599,892 | 8,606,451 | 8,584,351 | 8,577,393 | 8,577,393 | 8,577,393 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,935,612 | 5,748,565 | 5,530,783 | 5,337,849 | 5,337,849 | 5,337,849 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 1,307,237 | 1,002,257 | 1,669,127 | 1,430,881 | 1,430,881 | 1,430,881 |
| 6.Other non-current assets | 64,154 | 65,474 | 65,123 | 65,108 | 65,108 | 65,108 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,003,423 | 3,071,707 | 2,287,180 | 2,387,266 | 2,387,266 | 2,387,266 |
| 1.Cash \& bank balance | 25,741 | 39,112 | 39,033 | 51,641 | 51,641 | 51,641 |
| 2.Inventories; of which | 1,529,743 | 1,519,115 | 697,497 | 687,884 | 687,884 | 687,884 |
| i)Raw material | 248,205 | 260,525 | 173,441 | 219,288 | 219,288 | 219,288 |
| ii)Work in progress | 222,685 | 129,744 | 50,019 | 62,173 | 62,173 | 62,173 |
| iii)Finished goods | 1,058,853 | 1,128,846 | 474,037 | 406,423 | 406,423 | 406,423 |
| 3.Trade Debt / accounts receivables | 182,028 | 188,636 | 146,453 | 277,447 | 277,447 | 277,447 |
| 4.Short term loans and advances | 152,610 | 181,367 | 227,915 | 193,616 | 193,616 | 193,616 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,113,301 | 1,143,477 | 1,176,282 | 1,176,678 | 1,176,678 | 1,176,678 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 10,310,426 | 9,888,003 | 9,552,213 | 9,221,104 | 9,221,104 | 9,221,104 |
| C.Shareholders' Equity (C1+C2+C3) | 3,709,704 | 2,820,749 | 2,262,431 | 1,866,753 | 1,866,753 | 1,866,753 |
| 1.Issued, Subscribed \& Paid up capital | 142,310 | 142,310 | 142,310 | 142,310 | 142,310 | 142,310 |
| i)Ordinary shares | 142,310 | 142,310 | 142,310 | 142,310 | 142,310 | 142,310 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(416,807)$ | $(1,213,523)$ | $(1,684,214)$ | $(1,996,645)$ | $(1,996,645)$ | $(1,996,645)$ |
| i)Capital Reserve | 18,648 | 18,648 | 18,648 | 18,648 | 18,648 | 18,648 |
| ii)Revenue Reserve | $(435,455)$ | $(1,232,171)$ | $(1,702,862)$ | $(2,015,293)$ | $(2,015,293)$ | $(2,015,293)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(435,455)$ | $(1,232,171)$ | $(1,702,862)$ | $(2,015,293)$ | $(2,015,293)$ | $(2,015,293)$ |
| 3.Surplus on revaluation of fixed assets | 3,984,201 | 3,891,962 | 3,804,335 | 3,721,088 | 3,721,088 | 3,721,088 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,178,031 | 2,198,894 | 2,173,071 | 2,161,577 | 2,161,577 | 2,161,577 |
| 1.Long term borrowings | 636,288 | 636,288 | 636,288 | 636,288 | 636,288 | 636,288 |
| 2.Subordinated loans / Sponsor's loans | 1,460,401 | 1,484,717 | 1,459,103 | 1,441,453 | 1,441,453 | 1,441,453 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 41,540 | 38,087 | 37,878 | 44,034 | 44,034 | 44,034 |
| 5.Other non-current liabilities | 39,802 | 39,802 | 39,802 | 39,802 | 39,802 | 39,802 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,422,691 | 4,868,360 | 5,116,711 | 5,192,774 | 5,192,774 | 5,192,774 |
| 1.Trade credit \& other accounts payables | 1,713,369 | 1,885,458 | 2,107,634 | 2,224,063 | 2,224,063 | 2,224,063 |
| of which: i) Trade credits | 569,909 | 597,214 | 612,061 | 691,674 | 691,674 | 691,674 |
| 2.Short term borrowings | 1,559,602 | 1,625,671 | 1,640,534 | 1,590,756 | 1,590,756 | 1,590,756 |
| 3.Current portion of non-current liabilities | 539,736 | 539,736 | 539,736 | 539,736 | 539,736 | 539,736 |
| 4.Other current liabilities | 609,984 | 817,495 | 828,807 | 838,219 | 838,219 | 838,219 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,560,007 | 1,978,089 | 2,587,468 | 3,339,775 | 3,339,775 | 3,339,775 |
| i)Local sales (Net) | 1,558,320 | 1,576,325 | 2,090,458 | 2,846,275 | 2,846,275 | 2,846,275 |
| ii) Export sales (Net) | 1,687 | 401,764 | 497,010 | 493,500 | 493,500 | 493,500 |
| 2.Cost of sales | 1,764,504 | 2,239,930 | 3,525,313 | 3,274,272 | 3,274,272 | 3,274,272 |
| i)Cost of material | 1,182,336 | 1,573,525 | 2,162,674 | 2,534,612 | 2,534,612 | 2,534,612 |
| 3.Gross profit / (loss) (F1-F2) | $(204,497)$ | $(261,841)$ | $(937,845)$ | 65,503 | 65,503 | 65,503 |
| 4.General, administrative and other expenses | 106,162 | 125,948 | 276,258 | 169,392 | 169,392 | 169,392 |
| i)Selling \& distribution expenses | 13,548 | 31,301 | 32,175 | 32,385 | 32,385 | 32,385 |
| ii)Administrative and other expenses | 92,614 | 94,647 | 244,083 | 137,007 | 137,007 | 137,007 |
| 5.Other income / (loss) | $(61,217)$ | $(267,992)$ | 63,585 | $(241,454)$ | $(241,454)$ | $(241,454)$ |
| 6.EBIT (F3-F4+F5) | $(371,876)$ | $(655,781)$ | $(1,150,518)$ | $(345,343)$ | $(345,343)$ | $(345,343)$ |
| 7.Financial expenses | 206,058 | 189,638 | 4,772 | 7,028 | 7,028 | 7,028 |
| of which: (i) Interest expenses | 203,353 | 187,731 | 2,913 | 5,155 | 5,155 | 5,155 |
| 8.Profit / (loss) before taxation (F6-F7) | $(577,934)$ | $(845,419)$ | $(1,155,290)$ | $(352,371)$ | $(352,371)$ | $(352,371)$ |
| 9.Tax expenses | 0 | 19,781 | 31,101 | 40,735 | 40,735 | 40,735 |
| 10.Profit / (loss) after tax (F8-F9) | $(577,934)$ | $(865,200)$ | $(1,186,391)$ | $(393,106)$ | $(393,106)$ | $(393,106)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(282,425)$ | $(56,083)$ | $(14,990)$ | 7,713 | 7,713 | 7,713 |
| 2.Net cash flows from investing activities | $(2,831)$ | $(20,931)$ | 25,671 | 2,323 | 2,323 | 2,323 |
| 3.Net cash flows from financing activities | 276,612 | 90,385 | $(10,760)$ | $(67,428)$ | $(67,428)$ | $(67,428)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,887,735 | 5,019,643 | 4,435,502 | 4,028,330 | 4,028,330 | 4,028,330 |
| 2.Retention in business (F10-F11-F12) | $(577,934)$ | $(865,200)$ | $(1,186,391)$ | $(393,106)$ | $(393,106)$ | $(393,106)$ |
| 3.Depreciation for the year | 219,094 | 207,445 | 197,107 | 185,875 | 185,875 | 185,875 |
| 4.Salaries, wages and employee benefits | 132,572 | 155,214 | 181,299 | 208,927 | 208,927 | 208,927 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -37.05 | -43.74 | -45.85 | -11.77 | -11.77 | -11.77 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.15 | 0.20 | 0.27 | 0.36 | 0.36 | 0.36 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -5.51 | -8.57 | -12.21 | -4.19 | -4.26 | -4.26 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.59 | 3.09 | 3.82 | 4.55 | 4.94 | 4.94 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -14.29 | -26.50 | -46.68 | -19.04 | -21.06 | -21.06 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -40.61 | -60.80 | -83.37 | -27.62 | -27.62 | -27.62 |


| Fazal Cloth Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 23,504,903 | 24,880,258 | 30,230,616 | 32,290,838 | 33,966,695 | 44,369,695 |
| 1.Capital work in progress | 227,487 | 415,547 | 323,352 | 485,298 | 304,978 | 303,637 |
| 2.Operating fixed assets at cost | 27,367,193 | 29,168,332 | 36,012,662 | 38,444,768 | 40,806,837 | 56,440,181 |
| 3.Operating fixed assets after deducting accumulated depreciation | 19,666,759 | 20,567,186 | 25,382,180 | 26,743,991 | 27,828,545 | 38,112,571 |
| 4. Intangible assets | 824 | 642 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 3,585,387 | 3,872,437 | 4,501,013 | 3,132,354 | 3,012,163 | 2,567,979 |
| 6.Other non-current assets | 24,446 | 24,446 | 24,071 | 1,929,195 | 2,821,009 | 3,385,508 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 10,179,944 | 14,792,234 | 18,419,423 | 22,274,014 | 21,824,306 | 22,754,410 |
| 1.Cash \& bank balance | 209,689 | 143,354 | 134,297 | 199,476 | 298,849 | 155,860 |
| 2.Inventories; of which | 6,218,623 | 7,580,000 | 10,357,338 | 13,033,292 | 14,503,843 | 15,470,402 |
| i)Raw material | 3,325,656 | 5,163,806 | 8,052,540 | 10,778,926 | 9,441,519 | 11,553,085 |
| ii)Work in progress | 278,621 | 310,983 | 359,035 | 410,363 | 439,889 | 501,212 |
| iii)Finished goods | 2,614,346 | 2,105,211 | 1,945,763 | 1,844,002 | 4,622,435 | 3,416,105 |
| 3.Trade Debt / accounts receivables | 2,140,698 | 4,619,059 | 5,237,758 | 6,132,305 | 5,145,581 | 4,737,550 |
| 4.Short term loans and advances | 160,723 | 197,595 | 164,567 | 92,746 | 204,530 | 225,972 |
| 5.Short term investments | 221,289 | 219,659 | 198,288 | 182,682 | 163,588 | 175,950 |
| 6.Other current assets | 1,228,922 | 2,032,567 | 2,327,175 | 2,633,513 | 1,507,915 | 1,988,676 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 33,684,847 | 39,672,492 | 48,650,039 | 54,564,852 | 55,791,001 | 67,124,105 |
| C.Shareholders' Equity (C1+C2+C3) | 15,476,657 | 15,834,734 | 20,783,088 | 21,708,871 | 21,274,942 | 34,697,283 |
| 1.Issued, Subscribed \& Paid up capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| i)Ordinary shares | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 8,455,465 | 9,027,261 | 10,343,488 | 11,850,262 | 11,731,654 | 16,387,791 |
| i)Capital Reserve | 1,622,452 | 1,606,703 | 1,525,441 | 1,373,544 | 1,179,979 | 1,144,019 |
| ii)Revenue Reserve | 6,833,013 | 7,420,558 | 8,818,047 | 10,476,718 | 10,551,675 | 15,243,772 |
| of which: un-appropriated profit(loss) / retained earnings | 6,833,013 | 7,420,558 | 8,818,047 | 10,476,718 | 10,551,675 | 15,243,772 |
| 3.Surplus on revaluation of fixed assets | 6,721,192 | 6,507,473 | 10,139,600 | 9,558,609 | 9,243,288 | 18,009,492 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 9,446,005 | 10,600,671 | 11,678,550 | 13,758,411 | 17,768,810 | 17,717,132 |
| 1.Long term borrowings | 7,283,908 | 8,329,340 | 9,208,525 | 10,445,388 | 14,331,743 | 12,761,481 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 218,741 | 214,614 | 268,709 | 273,812 | 291,767 | 288,701 |
| 5.Other non-current liabilities | 1,943,356 | 2,056,717 | 2,201,316 | 3,039,211 | 3,145,300 | 4,666,950 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,762,185 | 13,237,087 | 16,188,401 | 19,097,570 | 16,747,249 | 14,709,690 |
| 1.Trade credit \& other accounts payables | 2,009,184 | 2,014,405 | 2,927,436 | 3,786,287 | 3,668,520 | 4,569,974 |
| of which: i) Trade credits | 349,015 | 356,035 | 252,894 | 740,705 | 556,633 | 605,847 |
| 2. Short term borrowings | 4,451,122 | 8,940,728 | 10,728,557 | 12,299,901 | 11,537,224 | 6,007,111 |
| 3.Current portion of non-current liabilities | 2,019,571 | 1,993,980 | 2,200,557 | 2,517,786 | 1,010,565 | 3,663,834 |
| 4.Other current liabilities | 282,308 | 287,974 | 331,851 | 493,596 | 530,940 | 468,771 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 23,282,102 | 30,145,613 | 33,345,188 | 40,913,729 | 39,713,735 | 52,132,243 |
| i)Local sales (Net) | 13,292,918 | 18,776,454 | 19,642,160 | 28,129,934 | 25,283,233 | 29,413,421 |
| ii)Export sales (Net) | 9,989,184 | 11,369,159 | 13,703,028 | 12,783,795 | 14,430,502 | 22,718,822 |
| 2.Cost of sales | 21,282,338 | 27,947,566 | 30,141,180 | 35,898,945 | 35,152,501 | 44,127,253 |
| i)Cost of material | 374,436 | 19,747,844 | 21,807,598 | 26,783,560 | 27,123,777 | 30,538,970 |
| 3.Gross profit / (loss) (F1-F2) | 1,999,764 | 2,198,047 | 3,204,008 | 5,014,784 | 4,561,234 | 8,004,990 |
| 4.General, administrative and other expenses | 776,617 | 826,171 | 737,069 | 846,359 | 1,359,119 | 1,461,895 |
| i)Selling \& distribution expenses | 435,712 | 506,264 | 298,619 | 261,770 | 382,342 | 371,694 |
| ii)Administrative and other expenses | 340,905 | 319,907 | 438,450 | 584,589 | 976,777 | 1,090,201 |
| 5.Other income / (loss) | 272,361 | 391,272 | 439,877 | 712,890 | 425,811 | 814,375 |
| 6.EBIT (F3-F4+F5) | 1,495,508 | 1,763,148 | 2,906,816 | 4,881,315 | 3,627,926 | 7,357,470 |
| 7.Financial expenses | 1,094,329 | 1,054,503 | 1,372,066 | 2,334,040 | 2,944,788 | 1,794,692 |
| of which: (i) Interest expenses | 7,188 | 974,598 | 1,140,332 | 1,900,863 | 2,329,868 | 1,373,943 |
| 8.Profit / (loss) before taxation (F6-F7) | 401,179 | 708,645 | 1,534,750 | 2,547,275 | 683,138 | 5,562,778 |
| 9.Tax expenses | 268,089 | 253,675 | 258,222 | 1,005,535 | 627,358 | 131,021 |
| 10.Profit / (loss) after tax (F8-F9) | 133,090 | 454,970 | 1,276,528 | 1,541,740 | 55,780 | 5,431,757 |
| 11.Cash dividends | 150,000 | 157,500 | 255,000 | 315,000 | 0 | 900,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,994,914 | (3,414,334) | 855,511 | 2,761,361 | 4,303,416 | 8,399,854 |
| 2.Net cash flows from investing activities | $(407,717)$ | (2,091,220) | $(2,198,269)$ | (3,394,323) | $(2,548,668)$ | $(1,474,290)$ |
| 3.Net cash flows from financing activities | $(1,554,736)$ | 5,439,219 | 1,333,700 | 698,141 | $(1,655,375)$ | $(7,068,553)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 24,922,662 | 26,435,405 | 32,461,638 | 35,467,282 | 39,043,752 | 52,414,415 |
| 2.Retention in business (F10-F11-F12) | $(16,910)$ | 297,470 | 1,021,528 | 1,226,740 | 55,780 | 4,531,757 |
| 3.Depreciation for the year | 913,931 | 912,387 | 1,021,400 | 1,158,717 | 1,239,352 | 1,436,003 |
| 4.Salaries, wages and employee benefits | 1,954,426 | 2,009,169 | 2,205,378 | 2,556,019 | 2,394,002 | 3,091,378 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.57 | 1.51 | 3.83 | 3.77 | 0.14 | 10.42 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.68 | 0.82 | 0.76 | 0.79 | 0.72 | 0.85 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 0.39 | 1.24 | 2.89 | 2.99 | 0.10 | 8.84 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.21 | 2.34 | 2.41 | 2.43 | 2.57 | 2.20 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.85 | 2.91 | 6.97 | 7.26 | 0.26 | 19.41 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.44 | 15.17 | 42.55 | 51.39 | 1.86 | 181.06 |


| Feroze1888 Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 6,756,261 | 8,272,229 | 10,857,181 | 13,663,267 | 17,640,932 | 20,394,384 |
| 1.Capital work in progress | 854,663 | 849,492 | 1,907,307 | 2,070,731 | 3,248,220 | 2,145,165 |
| 2.Operating fixed assets at cost | 9,801,707 | 11,647,322 | 13,695,111 | 16,873,411 | 20,418,335 | 25,066,936 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,895,201 | 7,412,659 | 8,939,671 | 11,388,151 | 14,072,097 | 18,162,940 |
| 4. Intangible assets | 0 | 2,975 | 1,870 | 1,852 | 29,540 | 23,309 |
| 5.Long term investments | 10 | 0 | 0 | 186,153 | 0 | 0 |
| 6.Other non-current assets | 6,387 | 7,103 | 8,333 | 16,380 | 291,075 | 62,970 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 8,752,710 | 10,466,306 | 12,494,937 | 20,304,069 | 25,455,725 | 31,472,544 |
| 1.Cash \& bank balance | 990,908 | 93,730 | 203,534 | 3,267,698 | 2,247,990 | 1,625,126 |
| 2.Inventories; of which | 3,046,969 | 3,637,710 | 3,892,270 | 6,411,087 | 8,269,628 | 8,437,202 |
| i) Raw material | 1,530,681 | 1,543,479 | 1,575,528 | 2,982,549 | 4,083,618 | 2,757,422 |
| ii)Work in progress | 971,073 | 1,574,768 | 1,470,271 | 2,330,145 | 2,597,780 | 3,136,835 |
| iii)Finished goods | 545,215 | 519,463 | 846,471 | 1,098,393 | 1,588,230 | 2,542,945 |
| 3.Trade Debt / accounts receivables | 2,782,631 | 4,354,193 | 5,191,492 | 7,629,994 | 6,809,503 | 10,115,920 |
| 4.Short term loans and advances | 253,734 | 203,672 | 313,756 | 146,267 | 205,986 | 737,491 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 3,787,643 | 5,598,019 |
| 6.Other current assets | 1,678,468 | 2,177,001 | 2,893,885 | 2,849,023 | 4,134,975 | 4,958,786 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 15,508,971 | 18,738,535 | 23,352,118 | 33,967,336 | 43,096,657 | 51,866,928 |
| C.Shareholders' Equity (C1+C2+C3) | 12,767,889 | 14,507,876 | 16,167,281 | 20,103,449 | 21,147,058 | 24,452,876 |
| 1.Issued, Subscribed \& Paid up capital | 3,768,009 | 3,768,009 | 3,768,009 | 3,768,009 | 3,768,009 | 3,768,009 |
| i)Ordinary shares | 3,768,009 | 3,768,009 | 3,768,009 | 3,768,009 | 3,768,009 | 3,768,009 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 7,919,218 | 9,240,859 | 10,900,264 | 14,836,432 | 15,892,787 | 19,198,605 |
| i)Capital Reserve | 758,663 | 758,820 | 758,681 | 758,663 | 758,663 | 758,663 |
| ii)Revenue Reserve | 7,160,555 | 8,482,039 | 10,141,583 | 14,077,769 | 15,134,124 | 18,439,942 |
| of which: un-appropriated profit(loss) / retained earnings | 7,160,555 | 8,482,039 | 10,141,583 | 14,077,769 | 15,134,124 | 18,439,942 |
| 3.Surplus on revaluation of fixed assets | 1,080,662 | 1,499,008 | 1,499,008 | 1,499,008 | 1,486,262 | 1,486,262 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 434,150 | 437,142 | 750,334 | 2,135,040 | 5,389,595 | 7,856,083 |
| 1.Long term borrowings | 434,150 | 437,142 | 750,334 | 1,991,546 | 5,189,382 | 6,069,862 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 143,494 | 200,213 | 406,436 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 1,379,785 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,306,932 | 3,793,517 | 6,434,503 | 11,728,847 | 16,560,004 | 19,557,969 |
| 1.Trade credit \& other accounts payables | 2,293,479 | 3,177,288 | 3,701,979 | 4,910,688 | 6,481,124 | 5,958,050 |
| of which: i) Trade credits | 1,802,301 | 2,669,633 | 2,669,633 | 1,545,488 | 2,251,093 | 2,958,739 |
| 2.Short term borrowings | 0 | 500,000 | 2,550,000 | 6,490,000 | 9,640,000 | 11,750,000 |
| 3.Current portion of non-current liabilities | 5,850 | 110,008 | 162,508 | 275,388 | 346,524 | 1,669,712 |
| 4.Other current liabilities | 7,603 | 6,221 | 20,016 | 52,771 | 92,356 | 180,207 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 19,664,897 | 20,937,331 | 21,775,447 | 29,348,438 | 31,205,677 | 42,575,465 |
| i)Local sales (Net) | 221,695 | 417,623 | 561,573 | 368,980 | 278,859 | 525,356 |
| ii) Export sales (Net) | 19,443,202 | 20,519,708 | 21,213,874 | 28,979,458 | 30,926,818 | 42,050,109 |
| 2.Cost of sales | 14,089,214 | 16,063,005 | 16,950,429 | 21,600,408 | 23,698,998 | 32,509,338 |
| i)Cost of material | 8,222,474 | 9,621,948 | 9,385,318 | 13,293,218 | 13,423,623 | 20,303,171 |
| 3.Gross profit / (loss) (F1-F2) | 5,575,683 | 4,874,326 | 4,825,018 | 7,748,030 | 7,506,679 | 10,066,127 |
| 4.General, administrative and other expenses | 1,461,973 | 2,213,127 | 2,653,811 | 3,419,554 | 4,094,983 | 5,019,292 |
| i)Selling \& distribution expenses | 506,983 | 1,421,045 | 1,511,757 | 2,026,890 | 1,150,779 | 3,141,547 |
| ii)Administrative and other expenses | 954,990 | 792,082 | 1,142,054 | 1,392,664 | 2,944,204 | 1,877,745 |
| 5.Other income / (loss) | 0 | $(156,605)$ | 718,671 | 2,048,510 | 218,888 | 300,776 |
| 6.EBIT (F3-F4+F5) | 4,113,710 | 2,504,594 | 2,889,878 | 6,376,986 | 3,630,584 | 5,347,611 |
| 7.Financial expenses | 81,659 | 55,039 | 85,729 | 155,892 | 346,959 | 558,327 |
| of which: (i) Interest expenses | 11,757 | 15,740 | 43,494 | 80,609 | 271,775 | 451,939 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,032,051 | 2,449,555 | 2,804,149 | 6,221,094 | 3,283,625 | 4,789,284 |
| 9.Tax expenses | 221,968 | $(39,977)$ | 52,052 | 231,284 | 346,404 | 477,993 |
| 10.Profit / (loss) after tax (F8-F9) | 3,810,083 | 2,489,532 | 2,752,097 | 5,989,810 | 2,937,221 | 4,311,291 |
| 11.Cash dividends | 376,801 | 1,017,362 | 1,375,323 | 2,392,686 | 881,714 | 1,292,427 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,238,651 | 1,388,724 | 2,162,796 | 3,330,390 | 3,675,597 | 1,899,127 |
| 2.Net cash flows from investing activities | $(1,441,229)$ | $(1,725,278)$ | $(3,375,627)$ | $(3,507,082)$ | $(6,729,968)$ | $(7,331,762)$ |
| 3.Net cash flows from financing activities | $(1,094,423)$ | $(1,060,624)$ | 1,323,264 | 3,241,026 | 4,034,663 | 2,809,771 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 13,202,039 | 14,945,018 | 16,917,615 | 22,238,489 | 26,536,653 | 32,308,959 |
| 2.Retention in business (F10-F11-F12) | 3,433,282 | 1,472,170 | 1,376,774 | 3,597,124 | 2,055,507 | 3,018,864 |
| 3.Depreciation for the year | 435,950 | 547,927 | 745,112 | 933,095 | 1,204,398 | 1,479,055 |
| 4.Salaries, wages and employee benefits | 2,706,320 | 3,082,734 | 3,727,117 | 4,419,869 | 4,880,346 | 5,982,335 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 19.38 | 11.89 | 12.64 | 20.41 | 9.41 | 10.13 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.39 | 1.22 | 1.03 | 1.02 | 0.81 | 0.90 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 27.01 | 14.54 | 13.08 | 20.90 | 7.62 | 9.08 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.24 | 1.26 | 1.37 | 1.58 | 1.87 | 2.08 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 33.45 | 18.25 | 17.94 | 33.03 | 14.24 | 18.91 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 10.11 | 6.61 | 7.30 | 15.90 | 7.80 | 11.44 |


| Gadoon Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 9,962,685 | 9,971,589 | 10,541,898 | 12,963,434 | 13,574,914 | 14,095,185 |
| 1.Capital work in progress | 257,116 | 592,551 | 447,528 | 260,327 | 433,393 | 652,300 |
| 2.Operating fixed assets at cost | 14,990,155 | 15,002,632 | 16,080,114 | 18,786,167 | 19,842,074 | 20,412,674 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,469,897 | 6,855,143 | 7,344,400 | 9,610,032 | 9,731,614 | 9,601,338 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 2,194,332 | 2,472,715 | 2,686,920 | 2,890,606 | 3,150,556 | 3,570,625 |
| 6.Other non-current assets | 41,340 | 51,180 | 63,050 | 202,469 | 259,351 | 270,922 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 9,344,718 | 10,028,260 | 12,600,632 | 14,342,045 | 17,258,436 | 17,131,011 |
| 1.Cash \& bank balance | 387,454 | 163,926 | 188,863 | 112,519 | 86,120 | 143,166 |
| 2.Inventories; of which | 5,148,415 | 5,700,578 | 7,469,561 | 8,407,361 | 12,914,426 | 10,877,270 |
| i)Raw material | 4,256,409 | 4,157,585 | 6,316,848 | 6,722,339 | 10,545,501 | 8,957,476 |
| ii)Work in progress | 250,971 | 262,525 | 286,033 | 345,359 | 351,227 | 491,318 |
| iii)Finished goods | 641,035 | 1,280,468 | 866,680 | 1,339,663 | 2,017,698 | 1,428,476 |
| 3.Trade Debt / accounts receivables | 1,547,639 | 1,750,769 | 2,464,181 | 3,517,747 | 2,332,951 | 4,038,372 |
| 4.Short term loans and advances | 579,440 | 262,541 | 286,996 | 199,991 | 122,927 | 234,103 |
| 5.Short term investments | 75,734 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,606,036 | 2,150,446 | 2,191,031 | 2,104,427 | 1,802,012 | 1,838,100 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 19,307,403 | 19,999,849 | 23,142,530 | 27,305,479 | 30,833,350 | 31,226,196 |
| C.Shareholders' Equity (C1+C2+C3) | 6,533,605 | 7,366,723 | 8,213,510 | 9,209,433 | 9,084,358 | 12,610,075 |
| 1.Issued, Subscribed \& Paid up capital | 280,296 | 280,296 | 280,296 | 280,296 | 280,296 | 280,296 |
| i)Ordinary shares | 280,296 | 280,296 | 280,296 | 280,296 | 280,296 | 280,296 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,253,309 | 7,086,427 | 7,933,214 | 8,929,137 | 8,804,062 | 12,329,779 |
| i)Capital Reserve | 137,541 | 137,541 | 137,541 | 137,541 | 137,541 | 137,541 |
| ii)Revenue Reserve | 6,115,768 | 6,948,886 | 7,795,673 | 8,791,596 | 8,666,521 | 12,192,238 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,089,766 | 1,114,696 | 1,824,382 | 4,075,737 | 4,965,895 | 5,545,203 |
| 1.Long term borrowings | 0 | 0 | 594,338 | 2,622,363 | 3,526,689 | 3,906,240 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 447,453 | 446,314 | 533,769 | 562,984 | 629,205 | 714,068 |
| 5.Other non-current liabilities | 642,313 | 668,382 | 696,275 | 890,390 | 810,001 | 924,895 |
| E.Current Liabilities (E1+E2+E3+E4) | 11,684,032 | 11,518,430 | 13,104,638 | 14,020,309 | 16,783,097 | 13,070,918 |
| 1.Trade credit \& other accounts payables | 1,872,207 | 2,779,417 | 3,088,479 | 3,700,823 | 4,181,691 | 7,101,857 |
| of which: i) Trade credits | 342,058 | 433,845 | 459,588 | 485,154 | 632,789 | 867,713 |
| 2.Short term borrowings | 9,553,768 | 8,635,992 | 9,864,906 | 9,926,683 | 12,362,149 | 5,038,783 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 52,728 | 68,092 | 789,220 |
| 4.Other current liabilities | 258,057 | 103,021 | 151,253 | 340,075 | 171,165 | 141,058 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 21,269,477 | 23,248,578 | 27,554,687 | 31,217,479 | 28,986,781 | 41,009,841 |
| i)Local sales (Net) | 13,666,007 | 15,665,623 | 17,225,136 | 22,871,633 | 9,472,888 | 14,363,390 |
| ii)Export sales (Net) | 7,603,470 | 7,582,955 | 10,329,551 | 8,345,846 | 19,513,893 | 26,646,451 |
| 2.Cost of sales | 20,543,285 | 21,919,785 | 25,609,797 | 28,324,756 | 26,745,495 | 36,034,261 |
| i)Cost of material | 13,009,669 | 15,252,169 | 17,713,068 | 21,072,612 | 19,690,517 | 25,692,299 |
| 3.Gross profit / (loss) (F1-F2) | 726,192 | 1,328,793 | 1,944,890 | 2,892,723 | 2,241,286 | 4,975,580 |
| 4.General, administrative and other expenses | 592,319 | 473,736 | 661,556 | 777,528 | 1,660,667 | 1,233,098 |
| i)Selling \& distribution expenses | 299,410 | 279,821 | 437,311 | 401,764 | 474,356 | 633,224 |
| ii)Administrative and other expenses | 292,909 | 193,915 | 224,245 | 375,764 | 1,186,311 | 599,874 |
| 5.Other income / (loss) | 223,139 | 572,482 | 764,994 | 653,335 | 666,178 | 914,679 |
| 6.EBIT (F3-F4+F5) | 357,012 | 1,427,539 | 2,048,328 | 2,768,530 | 1,246,797 | 4,657,161 |
| 7.Financial expenses | 449,176 | 342,601 | 574,682 | 1,100,073 | 909,080 | 631,061 |
| of which: (i) Interest expenses | 434,389 | 315,729 | 539,961 | 1,105,030 | 893,861 | 596,874 |
| 8.Profit / (loss) before taxation (F6-F7) | $(92,164)$ | 1,084,938 | 1,473,646 | 1,668,457 | 337,717 | 4,026,100 |
| 9.Tax expenses | 181,681 | 277,952 | 288,350 | 482,355 | 292,218 | 491,999 |
| 10.Profit / (loss) after tax (F8-F9) | $(273,845)$ | 806,986 | 1,185,296 | 1,186,102 | 45,499 | 3,534,101 |
| 11.Cash dividends | 0 | 140,148 | 434,459 | 238,252 | 0 | 336,355 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,271,568 | 891,770 | $(890,942)$ | 986,064 | $(1,883,820)$ | 7,790,137 |
| 2.Net cash flows from investing activities | $(529,849)$ | $(197,445)$ | $(852,240)$ | (2,503,712) | $(1,080,487)$ | $(853,514)$ |
| 3.Net cash flows from financing activities | $(8,963)$ | (77) | 271,059 | 1,826,106 | 683,156 | 1,243,635 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 7,623,371 | 8,481,419 | 10,037,892 | 13,285,170 | 14,050,253 | 18,155,278 |
| 2.Retention in business (F10-F11-F12) | $(273,845)$ | 666,838 | 750,837 | 947,850 | 45,499 | 3,197,746 |
| 3.Depreciation for the year | 811,284 | 743,950 | 736,284 | 794,827 | 1,013,982 | 983,218 |
| 4.Salaries, wages and employee benefits | 2,060,040 | 2,211,321 | 2,204,251 | 2,598,605 | 2,214,961 | 3,166,893 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.29 | 3.47 | 4.30 | 3.80 | 0.16 | 8.62 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.07 | 1.18 | 1.28 | 1.24 | 1.00 | 1.32 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.37 | 4.11 | 5.49 | 4.70 | 0.16 | 11.39 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.99 | 2.83 | 2.77 | 2.90 | 3.18 | 2.86 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -4.10 | 11.61 | 15.22 | 13.62 | 0.50 | 32.58 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -9.77 | 28.79 | 42.29 | 42.32 | 1.62 | 126.08 |


| Ghazi Fabrics International Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,652,254 | 1,570,677 | 1,519,368 | 1,414,028 | 1,334,572 | 1,318,504 |
| 1.Capital work in progress | 34,210 | 1,134 | 90,830 | 0 | 0 | 72,482 |
| 2.Operating fixed assets at cost | 3,119,607 | 3,177,806 | 3,170,099 | 3,289,200 | 3,336,872 | 3,353,902 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,605,032 | 1,556,531 | 1,415,526 | 1,401,016 | 1,321,560 | 1,233,010 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 13,012 | 13,012 | 13,012 | 13,012 | 13,012 | 13,012 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,156,939 | 1,341,998 | 1,172,989 | 1,728,806 | 1,641,788 | 1,505,435 |
| 1.Cash \& bank balance | 4,156 | 6,748 | 30,450 | 6,784 | 8,591 | 18,532 |
| 2.Inventories; of which | 626,434 | 749,188 | 449,614 | 729,191 | 990,238 | 698,180 |
| i)Raw material | 156,085 | 487,312 | 78,419 | 471,108 | 592,204 | 340,388 |
| ii)Work in progress | 70,423 | 66,181 | 80,456 | 99,490 | 110,997 | 118,324 |
| iii)Finished goods | 399,926 | 195,695 | 290,739 | 158,593 | 287,037 | 239,468 |
| 3.Trade Debt / accounts receivables | 128,668 | 127,993 | 126,552 | 419,711 | 327,134 | 402,553 |
| 4.Short term loans and advances | 120,113 | 107,861 | 244,281 | 244,569 | 118,754 | 63,589 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 277,568 | 350,208 | 322,092 | 328,551 | 197,071 | 322,581 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,809,193 | 2,912,675 | 2,692,357 | 3,142,834 | 2,976,360 | 2,823,939 |
| C.Shareholders' Equity (C1+C2+C3) | 828,646 | 870,784 | 1,056,159 | 1,190,620 | 1,135,669 | 1,450,203 |
| 1.Issued, Subscribed \& Paid up capital | 326,356 | 326,356 | 326,356 | 326,356 | 326,356 | 326,356 |
| i)Ordinary shares | 326,356 | 326,356 | 326,356 | 326,356 | 326,356 | 326,356 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 502,290 | 544,428 | 729,803 | 864,264 | 809,313 | 1,123,847 |
| i)Capital Reserve | 1,255,728 | 1,640,728 | 1,993,778 | 2,172,278 | 2,327,151 | 2,440,187 |
| ii)Revenue Reserve | $(753,438)$ | $(1,096,300)$ | (1,263,975) | $(1,308,014)$ | $(1,517,838)$ | $(1,316,340)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(753,438)$ | $(1,096,300)$ | $(1,263,975)$ | $(1,308,014)$ | $(1,517,838)$ | $(1,316,340)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 410,907 | 285,863 | 168,123 | 300,692 | 297,031 | 169,737 |
| 1.Long term borrowings | 350,000 | 206,250 | 56,250 | 131,250 | 162,250 | 61,500 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 48,589 | 56,859 | 58,130 | 59,695 | 64,250 | 39,932 |
| 5.Other non-current liabilities | 12,318 | 22,754 | 53,743 | 109,747 | 70,531 | 68,305 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,569,640 | 1,756,028 | 1,468,075 | 1,651,522 | 1,543,660 | 1,203,999 |
| 1.Trade credit \& other accounts payables | 439,317 | 317,289 | 274,989 | 223,855 | 298,563 | 207,737 |
| of which: i) Trade credits | 361,384 | 260,401 | 174,235 | 144,107 | 225,772 | 133,491 |
| 2.Short term borrowings | 940,649 | 1,203,403 | 983,333 | 1,255,862 | 1,037,670 | 775,971 |
| 3.Current portion of non-current liabilities | 143,461 | 175,000 | 150,000 | 80,550 | 119,750 | 121,250 |
| 4.Other current liabilities | 46,213 | 60,336 | 59,753 | 91,255 | 87,677 | 99,041 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,819,931 | 4,255,717 | 3,797,059 | 5,418,786 | 4,703,859 | 6,340,314 |
| i)Local sales (Net) | 1,664,189 | 2,071,716 | 2,249,628 | 4,159,107 | 4,118,247 | 5,784,982 |
| ii)Export sales (Net) | 3,155,742 | 2,184,001 | 1,547,431 | 1,259,679 | 585,612 | 555,332 |
| 2.Cost of sales | 4,647,253 | 4,174,942 | 3,571,402 | 5,033,977 | 4,566,155 | 5,790,439 |
| i)Cost of material | 3,206,232 | 2,784,926 | 2,459,553 | 3,597,046 | 3,393,667 | 4,189,001 |
| 3.Gross profit / (loss) (F1-F2) | 172,678 | 80,775 | 225,657 | 384,809 | 137,704 | 549,875 |
| 4.General, administrative and other expenses | 268,434 | 248,224 | 221,851 | 202,592 | 179,877 | 219,352 |
| i)Selling \& distribution expenses | 150,120 | 124,770 | 104,861 | 85,928 | 66,544 | 71,818 |
| ii)Administrative and other expenses | 118,314 | 123,454 | 116,990 | 116,664 | 113,333 | 147,534 |
| 5.Other income / (loss) | 9,898 | 14,045 | 14,522 | 24,768 | 10,322 | 16,226 |
| 6.EBIT (F3-F4+F5) | $(85,858)$ | $(153,404)$ | 18,328 | 206,985 | $(31,851)$ | 346,749 |
| 7.Financial expenses | 149,437 | 140,140 | 120,029 | 145,034 | 173,056 | 95,605 |
| of which: (i) Interest expenses | 108,250 | 126,702 | 108,283 | 134,942 | 162,306 | 86,564 |
| 8.Profit / (loss) before taxation (F6-F7) | $(235,295)$ | $(293,544)$ | $(101,701)$ | 61,951 | $(204,907)$ | 251,144 |
| 9.Tax expenses | 34,121 | 40,644 | 73,502 | 113,395 | 18,687 | 54,588 |
| 10.Profit / (loss) after tax (F8-F9) | $(269,416)$ | $(334,188)$ | $(175,203)$ | $(51,444)$ | $(223,594)$ | 196,556 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 24,477 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 224,891 | $(460,539)$ | 155,951 | $(451,963)$ | 42,817 | 361,653 |
| 2.Net cash flows from investing activities | $(126,245)$ | $(72,412)$ | $(90,193)$ | $(28,271)$ | $(47,887)$ | $(103,800)$ |
| 3.Net cash flows from financing activities | $(119,496)$ | 535,543 | $(42,055)$ | 456,568 | 6,878 | $(247,912)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,239,553 | 1,156,647 | 1,224,282 | 1,491,312 | 1,432,700 | 1,619,940 |
| 2.Retention in business (F10-F11-F12) | $(269,416)$ | $(334,188)$ | $(175,203)$ | $(51,444)$ | $(223,594)$ | 172,079 |
| 3.Depreciation for the year | 151,838 | 147,463 | 141,895 | 133,612 | 127,341 | 122,225 |
| 4.Salaries, wages and employee benefits | 496,378 | 470,862 | 474,583 | 484,920 | 521,253 | 598,116 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -5.59 | -7.85 | -4.61 | -0.95 | -4.75 | 3.10 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.62 | 1.49 | 1.35 | 1.86 | 1.54 | 2.19 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -9.05 | -11.68 | -6.25 | -1.76 | -7.31 | 6.78 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.22 | 3.37 | 2.91 | 2.60 | 2.63 | 2.24 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -29.11 | -39.33 | -18.18 | -4.58 | -19.22 | 15.20 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -8.26 | -10.24 | -5.37 | -1.58 | -6.85 | 6.02 |


| Globe Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 8,250 | 6,400 | 5,120 | 4,096 | 2,800 | 2,240 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 660,159 | 658,834 | 658,534 | 658,534 | 658,534 | 658,534 |
| 3.Operating fixed assets after deducting accumulated depreciation | 8,250 | 6,400 | 5,120 | 4,096 | 2,800 | 2,240 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 64,422 | 53,745 | 52,275 | 52,276 | 51,256 | 50,862 |
| 1.Cash \& bank balance | 10 | 9 | 2 | 3 | 18 | 38 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 64,412 | 53,736 | 52,273 | 52,273 | 51,238 | 50,824 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 72,672 | 60,145 | 57,395 | 56,372 | 54,056 | 53,102 |
| C.Shareholders' Equity (C1+C2+C3) | 67,475 | 58,669 | 56,705 | 55,367 | 53,098 | 52,138 |
| 1.Issued, Subscribed \& Paid up capital | 163,664 | 163,664 | 163,664 | 163,664 | 163,664 | 163,664 |
| i)Ordinary shares | 163,664 | 163,664 | 163,664 | 163,664 | 163,664 | 163,664 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(96,189)$ | $(104,995)$ | $(106,959)$ | $(108,297)$ | $(110,566)$ | $(111,526)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(96,189)$ | $(104,995)$ | $(106,959)$ | $(108,297)$ | $(110,566)$ | $(111,526)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(96,189)$ | $(104,995)$ | $(106,959)$ | $(108,297)$ | $(110,566)$ | $(111,526)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 0 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,197 | 1,476 | 690 | 1,005 | 958 | 964 |
| 1.Trade credit \& other accounts payables | 1,227 | 1,476 | 628 | 944 | 958 | 964 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 3,970 | 0 | 62 | 61 | 0 | 0 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 23,547 | 9,987 | 2,118 | 1,352 | 2,008 | 981 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 18 | 0 |
| ii)Administrative and other expenses | 23,547 | 9,987 | 2,118 | 1,352 | 1,990 | 981 |
| 5.Other income / (loss) | 390 | 582 | 155 | 16 | 14 | 21 |
| 6.EBIT (F3-F4+F5) | $(23,157)$ | $(9,405)$ | $(1,963)$ | $(1,336)$ | $(1,994)$ | (960) |
| 7.Financial expenses | 1 | 1 | 1 | 2 | 275 | 0 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(23,158)$ | $(9,406)$ | $(1,964)$ | $(1,338)$ | $(2,269)$ | (960) |
| 9.Tax expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(23,158)$ | $(9,406)$ | $(1,964)$ | $(1,338)$ | $(2,269)$ | (960) |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(2,717)$ | $(4,240)$ | $(1,611)$ | 1 | 15 | 20 |
| 2.Net cash flows from investing activities | 2,683 | 4,239 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 0 | 0 | 1,604 | 0 | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 67,475 | 58,669 | 56,705 | 55,367 | 53,098 | 52,138 |
| 2.Retention in business (F10-F11-F12) | $(23,158)$ | $(9,406)$ | $(1,964)$ | $(1,338)$ | $(2,269)$ | (960) |
| 3.Depreciation for the year | 16,979 | 1,627 | 1,280 | 1,024 | 1,024 | 1,024 |
| 4.Salaries, wages and employee benefits | 1,601 | 15 | 0 | 0 | 0 | 0 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -22.95 | -14.16 | -3.34 | -2.35 | -4.11 | -1.79 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.05 | 1.05 | 1.02 | 1.02 | 1.02 | 1.02 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -24.06 | -14.91 | -3.40 | -2.39 | -4.18 | -1.82 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.41 | -0.57 | -0.12 | -0.08 | -0.14 | -0.06 |


| Gulistan Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 914,301 | 889,117 | 869,429 | 729,819 | 685,931 | 685,931 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,655,852 | 1,654,190 | 1,099,144 | 975,203 | 975,203 | 975,203 |
| 3.Operating fixed assets after deducting accumulated depreciation | 896,048 | 869,698 | 844,863 | 2,445 | 2,150 | 2,150 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 15,472 | 17,357 | 19,466 | 21,832 | 23,415 | 23,415 |
| 6.Other non-current assets | 2,781 | 2,062 | 5,100 | 705,542 | 660,366 | 660,366 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 128,485 | 101,120 | 72,891 | 66,727 | 66,405 | 66,405 |
| 1.Cash \& bank balance | 6,119 | 6,502 | 6,106 | 4,481 | 4,469 | 4,469 |
| 2.Inventories; of which | 93,522 | 70,242 | 52,379 | 52,379 | 52,380 | 52,380 |
| i)Raw material | 77,590 | 58,192 | 43,644 | 43,644 | 43,644 | 43,644 |
| ii)Work in progress | 15,529 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 403 | 11,647 | 8,735 | 8,735 | 8,735 | 8,735 |
| 3.Trade Debt / accounts receivables | 12,075 | 9,396 | 3,549 | 0 | 0 | 0 |
| 4.Short term loans and advances | 464 | 104 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 16,305 | 14,876 | 10,857 | 9,867 | 9,556 | 9,556 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,042,786 | 990,237 | 942,320 | 796,546 | 752,336 | 752,336 |
| C.Shareholders' Equity (C1+C2+C3) | $(1,005,250)$ | $(1,325,894)$ | $(1,409,683)$ | $(1,417,118)$ | (1,461,639) | $(1,461,639)$ |
| 1.Issued, Subscribed \& Paid up capital | 146,410 | 146,410 | 146,410 | 146,410 | 146,410 | 146,410 |
| i)Ordinary shares | 146,410 | 146,410 | 146,410 | 146,410 | 146,410 | 146,410 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(1,518,615)$ | $(1,829,668)$ | $(1,907,887)$ | $(1,914,989)$ | $(1,959,510)$ | (1,959,510) |
| i)Capital Reserve | 127,983 | 127,983 | 127,983 | 127,983 | 127,983 | 127,983 |
| ii)Revenue Reserve | $(1,646,598)$ | $(1,957,651)$ | $(2,035,870)$ | $(2,042,972)$ | $(2,087,493)$ | $(2,087,493)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(1,646,598)$ | $(1,957,651)$ | $(2,035,870)$ | $(2,042,972)$ | $(2,087,493)$ | $(2,087,493)$ |
| 3.Surplus on revaluation of fixed assets | 366,955 | 357,364 | 351,794 | 351,461 | 351,461 | 351,461 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 159,360 | 1,918,062 | 1,907,759 | 1,802,615 | 1,802,615 | 1,802,615 |
| 1.Long term borrowings | 0 | 1,775,177 | 1,779,069 | 1,802,190 | 1,802,190 | 1,802,190 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 709 | 512 | 512 | 425 | 425 | 425 |
| 5.Other non-current liabilities | 158,651 | 142,373 | 128,178 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,888,676 | 398,069 | 444,244 | 411,049 | 411,360 | 411,360 |
| 1.Trade credit \& other accounts payables | 441,178 | 64,733 | 56,075 | 12,894 | 13,204 | 13,204 |
| of which: i) Trade credits | 163,364 | 0 | 37,954 | 0 | 0 | 0 |
| 2.Short term borrowings | 1,145,120 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 261,534 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 40,844 | 333,336 | 388,169 | 398,155 | 398,156 | 398,156 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,000 | 11,700 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 3,000 | 11,700 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 34,715 | 55,071 | 43,905 | 16,960 | 0 | 0 |
| i)Cost of material | 0 | 19,397 | 15,398 | 2,550 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(31,715)$ | $(43,371)$ | $(43,905)$ | $(16,960)$ | 0 | 0 |
| 4.General, administrative and other expenses | 5,939 | 3,456 | 1,224 | 17,888 | 46,102 | 46,102 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 18 | 18 |
| ii)Administrative and other expenses | 5,939 | 3,456 | 1,224 | 17,888 | 46,084 | 46,084 |
| 5.Other income / (loss) | 14,022 | 2,269 | 2,109 | 95,515 | 1,583 | 1,583 |
| 6.EBIT (F3-F4+F5) | $(23,632)$ | $(44,558)$ | $(43,020)$ | 60,667 | $(44,519)$ | $(44,519)$ |
| 7.Financial expenses | 10,671 | 4,493 | 54,963 | 82,828 | 2 | 2 |
| of which: (i) Interest expenses | 10,288 | 4,068 | 54,833 | 54,873 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(34,303)$ | $(49,051)$ | $(97,983)$ | $(22,161)$ | $(44,521)$ | $(44,521)$ |
| 9.Tax expenses | 3,212 | $(16,278)$ | $(10,565)$ | $(10,116)$ | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(37,515)$ | $(32,773)$ | $(87,418)$ | $(12,045)$ | $(44,521)$ | $(44,521)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(1,881)$ | (325) | (388) | $(4,089)$ | (12) | (12) |
| 2.Net cash flows from investing activities | 1,561 | 1,300 | 0 | 2,067 | 0 | 0 |
| 3.Net cash flows from financing activities | 0 | (599) | (8) | 397 | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(845,890)$ | 592,168 | 498,076 | 385,497 | 340,976 | 340,976 |
| 2.Retention in business (F10-F11-F12) | $(37,515)$ | $(32,773)$ | $(87,418)$ | $(12,045)$ | $(44,521)$ | $(44,521)$ |
| 3.Depreciation for the year | 27,565 | 27,565 | 24,835 | 14,502 | 295 | 295 |
| 4.Salaries, wages and employee benefits | 2,018 | 464 | 143 | 778 | 0 | 0 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1,250.50 | -280.11 | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -3.52 | -3.22 | -9.05 | -1.39 | -5.75 | -5.92 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | -1.08 | -0.87 | -0.71 | -0.62 | -0.54 | -0.51 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.80 | 2.81 | 6.39 | 0.85 | 3.09 | 3.05 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -2.56 | -2.24 | -5.97 | -0.82 | -3.04 | -3.04 |


| Gulistan Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,493,673 | 3,462,444 | 3,388,645 | 1,783,920 | 1,422,443 | 1,422,443 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 6,155,610 | 6,155,610 | 4,063,293 | 4,063,293 | 4,063,293 | 4,063,293 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,485,717 | 3,409,557 | 3,335,758 | 6,313 | 5,408 | 5,408 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 7,956 | 52,887 | 52,887 | 1,777,607 | 1,417,035 | 1,417,035 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 633,241 | 434,770 | 347,643 | 215,752 | 79,897 | 79,897 |
| 1.Cash \& bank balance | 59,127 | 58,992 | 58,992 | 23,751 | 23,841 | 23,841 |
| 2.Inventories; of which | 343,937 | 237,982 | 169,325 | 135,460 | 0 | 0 |
| i) Raw material | 215,045 | 153,791 | 127,239 | 101,783 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 128,892 | 84,191 | 42,085 | 33,676 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 48,136 | 51,063 | 43,179 | 485 | 0 | 0 |
| 4.Short term loans and advances | 18,226 | 489 | 228 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 163,815 | 86,244 | 75,919 | 56,056 | 56,056 | 56,056 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,126,914 | 3,897,214 | 3,736,288 | 1,999,672 | 1,502,340 | 1,502,340 |
| C.Shareholders' Equity (C1+C2+C3) | $(4,462,791)$ | $(6,437,893)$ | $(6,896,868)$ | $(8,594,736)$ | $(9,093,663)$ | $(9,093,663)$ |
| 1.Issued, Subscribed \& Paid up capital | 189,839 | 189,839 | 189,839 | 189,839 | 189,839 | 189,839 |
| i)Ordinary shares | 189,839 | 189,839 | 189,839 | 189,839 | 189,839 | 189,839 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(5,917,497)$ | $(7,884,616)$ | $(8,335,570)$ | $(9,695,234)$ | $(10,194,161)$ | $(10,194,161)$ |
| i)Capital Reserve | 1,000,549 | 796,627 | 796,627 | 796,627 | 796,627 | 796,627 |
| ii)Revenue Reserve | $(6,918,046)$ | $(8,681,243)$ | $(9,132,197)$ | $(10,491,861)$ | $(10,990,788)$ | (10,990,788) |
| of which: un-appropriated profit(loss) / retained earnings | $(6,918,046)$ | $(8,885,164)$ | (9,336,118) | $(10,695,782)$ | $(11,194,709)$ | $(11,194,709)$ |
| 3.Surplus on revaluation of fixed assets | 1,264,867 | 1,256,884 | 1,248,863 | 910,659 | 910,659 | 910,659 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 552,016 | 8,170,220 | 8,122,752 | 7,954,204 | 7,954,115 | 7,954,115 |
| 1.Long term borrowings | 0 | 7,680,020 | 7,681,215 | 7,823,403 | 7,823,056 | 7,823,056 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 2,172 | 130,362 | 130,518 | 130,801 | 131,059 | 131,059 |
| 5.Other non-current liabilities | 549,844 | 359,838 | 311,019 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,037,689 | 2,164,887 | 2,510,404 | 2,640,204 | 2,641,888 | 2,641,888 |
| 1.Trade credit \& other accounts payables | 1,274,311 | 262,179 | 252,297 | 63,257 | 64,941 | 64,941 |
| of which: i) Trade credits | 934,733 | 934,733 | 89,629 | 85 | 0 | 0 |
| 2. Short term borrowings | 5,424,305 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 1,247,869 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 91,204 | 1,902,708 | 2,258,107 | 2,576,947 | 2,576,947 | 2,576,947 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,925 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 7,925 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 156,817 | 186,990 | 154,467 | 90,833 | 135,460 | 135,460 |
| i)Cost of material | 23,372 | 38,446 | 26,562 | 25,446 | 101,783 | 101,783 |
| 3.Gross profit / (loss) (F1-F2) | $(148,892)$ | $(186,990)$ | $(154,467)$ | $(90,833)$ | $(135,460)$ | $(135,460)$ |
| 4.General, administrative and other expenses | 19,668 | 39,761 | 8,671 | 938,732 | 369,528 | 369,528 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 19,668 | 39,761 | 8,671 | 938,732 | 369,528 | 369,528 |
| 5.Other income / (loss) | 30,495 | 25,736 | 12,928 | 228,557 | 6,073 | 6,073 |
| 6.EBIT (F3-F4+F5) | $(138,065)$ | $(201,015)$ | $(150,210)$ | $(801,008)$ | $(498,915)$ | $(498,915)$ |
| 7.Financial expenses | 35 | 8 | 355,412 | 584,184 | 12 | 12 |
| of which: (i) Interest expenses | 0 | 0 | 355,399 | 355,399 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(138,100)$ | $(201,023)$ | $(505,622)$ | $(1,385,192)$ | $(498,927)$ | $(498,927)$ |
| 9.Tax expenses | $(42,374)$ | $(52,539)$ | $(37,198)$ | $(9,257)$ | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(95,726)$ | $(148,484)$ | $(468,424)$ | $(1,375,935)$ | $(498,927)$ | $(498,927)$ |
| 11.Cash dividends | 0 | 0 | , | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 524 | $(14,874)$ | 1 | $(35,529)$ | 438 | 438 |
| 2.Net cash flows from investing activities | 152 | 16,367 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | $(1,100)$ | $(1,630)$ | 0 | 288 | (348) | (348) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(3,910,775)$ | 1,732,327 | 1,225,884 | $(640,532)$ | $(1,139,548)$ | $(1,139,548)$ |
| 2.Retention in business (F10-F11-F12) | $(95,726)$ | $(148,484)$ | $(468,424)$ | $(1,375,935)$ | $(498,927)$ | $(498,927)$ |
| 3.Depreciation for the year | 78,667 | 76,159 | 73,799 | 48,048 | 906 | 906 |
| 4.Salaries, wages and employee benefits | 7,719 | 6,013 | 4,281 | 3,998 | 4,620 | 4,620 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1,207.90 | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.28 | -3.70 | -12.27 | -47.98 | -28.49 | -33.21 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | -0.94 | -0.74 | -0.57 | -0.37 | -0.20 | -0.17 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 2.15 | 2.72 | 7.03 | 17.76 | 5.64 | 5.49 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -5.04 | -7.82 | -24.67 | -72.48 | -26.28 | -26.28 |


| Gulshan Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,331,395 | 2,286,096 | 2,245,514 | 1,696,118 | 1,680,877 | 1,680,877 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 4,145,038 | 4,143,422 | 2,784,355 | 2,782,237 | 2,782,237 | 2,782,237 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,203,634 | 2,151,494 | 2,101,318 | 8,652 | 7,581 | 7,581 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 119,284 | 126,125 | 132,302 | 139,230 | 141,387 | 141,387 |
| 6.Other non-current assets | 8,477 | 8,477 | 11,894 | 1,548,236 | 1,531,909 | 1,531,909 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 435,251 | 370,881 | 312,045 | 179,902 | 139,003 | 139,003 |
| 1.Cash \& bank balance | 18,982 | 30,515 | 12,475 | 16,172 | 16,260 | 16,260 |
| 2.Inventories; of which | 189,358 | 132,267 | 99,200 | 97,195 | 97,195 | 97,195 |
| i)Raw material | 117,679 | 82,276 | 61,707 | 61,707 | 61,707 | 61,707 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 66,655 | 49,991 | 37,493 | 35,488 | 35,488 | 35,488 |
| 3.Trade Debt / accounts receivables | 46,510 | 33,662 | 32,511 | 13,435 | 12,835 | 12,835 |
| 4.Short term loans and advances | 86,772 | 82,259 | 83,314 | 41,459 | 1,041 | 1,041 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 93,629 | 92,178 | 84,545 | 11,641 | 11,672 | 11,672 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,766,646 | 2,656,977 | 2,557,559 | 1,876,020 | 1,819,880 | 1,819,880 |
| C.Shareholders' Equity (C1+C2+C3) | $(1,104,530)$ | $(1,824,778)$ | $(1,992,554)$ | $(2,863,668)$ | (2,882,826) | $(2,882,826)$ |
| 1. Issued, Subscribed \& Paid up capital | 222,250 | 222,250 | 222,250 | 222,250 | 222,250 | 222,250 |
| i)Ordinary shares | 222,250 | 222,250 | 222,250 | 222,250 | 222,250 | 222,250 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | (2,283,061) | $(3,009,808)$ | (3,169,839) | $(3,817,950)$ | $(3,837,108)$ | $(3,837,108)$ |
| i)Capital Reserve | 316,000 | 522,000 | 522,000 | 522,000 | 522,000 | 522,000 |
| ii)Revenue Reserve | (2,599,061) | $(3,531,808)$ | $(3,691,839)$ | $(4,339,950)$ | $(4,359,108)$ | $(4,359,108)$ |
| of which: un-appropriated profit(loss) / retained earnings | (2,805,061) | $(3,531,808)$ | (3,691,839) | (4,339,950) | $(4,359,108)$ | $(4,359,108)$ |
| 3.Surplus on revaluation of fixed assets | 956,281 | 962,780 | 955,035 | 732,032 | 732,032 | 732,032 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 366,028 | 3,699,884 | 3,667,494 | 3,759,344 | 3,721,871 | 3,721,871 |
| 1.Long term borrowings | 0 | 3,379,925 | 3,360,161 | 3,742,494 | 3,705,439 | 3,705,439 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 23,534 | 23,363 | 22,099 | 16,850 | 16,432 | 16,432 |
| 5.Other non-current liabilities | 342,494 | 296,596 | 285,234 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,505,148 | 781,871 | 882,619 | 980,344 | 980,835 | 980,835 |
| 1.Trade credit \& other accounts payables | 601,150 | 57,739 | 26,406 | 21,599 | 22,090 | 22,090 |
| of which: i) Trade credits | 27,971 | 26,651 | 1,816 | 0 | 0 | 0 |
| 2.Short term borrowings | 2,739,964 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 133,305 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 30,729 | 724,132 | 856,213 | 958,745 | 958,745 | 958,745 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 85,557 | 15,333 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 85,557 | 15,333 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 188,976 | 122,383 | 93,942 | 40,951 | 0 | 0 |
| i)Cost of material | 114,532 | 35,404 | 20,569 | 11,814 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(103,419)$ | $(107,050)$ | $(93,942)$ | $(40,951)$ | 0 | 0 |
| 4.General, administrative and other expenses | 39,892 | 40,802 | 16,324 | 441,340 | 45,211 | 45,211 |
| i)Selling \& distribution expenses | 3,663 | 923 | 701 | 514 | 389 | 389 |
| ii)Administrative and other expenses | 36,229 | 39,879 | 15,623 | 440,826 | 44,822 | 44,822 |
| 5.Other income / (loss) | $(34,345)$ | 75,825 | 63,674 | 52,199 | 26,073 | 26,073 |
| 6.EBIT (F3-F4+F5) | $(177,656)$ | $(72,027)$ | $(46,592)$ | $(430,092)$ | $(19,138)$ | $(19,138)$ |
| 7.Financial expenses | 6,969 | 606 | 132,546 | 269,534 | 20 | 20 |
| of which: (i) Interest expenses | 6,647 | 58 | 132,274 | 132,097 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(184,625)$ | $(72,633)$ | $(179,138)$ | $(699,626)$ | $(19,158)$ | $(19,158)$ |
| 9.Tax expenses | 1,423 | $(45,898)$ | $(2,200)$ | $(43,199)$ | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(186,048)$ | $(26,735)$ | $(176,938)$ | $(656,427)$ | $(19,158)$ | $(19,158)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 146,136 | 17,537 | $(17,088)$ | 0 | $(2,777)$ | $(2,777)$ |
| 2.Net cash flows from investing activities | $(73,951)$ | (758) | 0 | 0 | (500) | (500) |
| 3.Net cash flows from financing activities | $(66,609)$ | $(5,245)$ | (952) | 0 | 3,364 | 3,364 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(738,502)$ | 1,875,106 | 1,674,940 | 895,676 | 839,045 | 839,045 |
| 2.Retention in business (F10-F11-F12) | $(186,048)$ | $(26,735)$ | $(176,938)$ | $(656,427)$ | $(19,158)$ | $(19,158)$ |
| 3.Depreciation for the year | 53,885 | 51,992 | 50,177 | 28,251 | 1,071 | 1,071 |
| 4.Salaries, wages and employee benefits | 25,008 | 17,714 | 352 | 300 | 11,005 | 11,005 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -217.46 | -174.36 | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.03 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | -6.37 | -0.99 | -6.79 | -29.61 | -1.04 | -1.05 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -2.89 | -1.85 | -1.37 | -0.91 | -0.64 | -0.63 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 18.39 | 1.83 | 9.27 | 27.03 | 0.67 | 0.66 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -8.37 | -1.20 | -7.96 | -29.54 | -0.86 | -0.86 |


| Hafiz Ltd. (Formerly Hafiz Textile Mills Ltd.) |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 430,770 | 445,644 | 457,238 | 478,400 | 491,508 | 504,995 |
| 1.Capital work in progress | 0 | 0 | 0 | 664 | 0 | 0 |
| 2.Operating fixed assets at cost | 65,403 | 65,403 | 65,498 | 64,329 | 65,425 | 68,011 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,906 | 4,132 | 4,214 | 3,445 | 4,894 | 6,453 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 425,864 | 441,512 | 453,024 | 474,291 | 486,614 | 498,542 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 6,654 | 8,513 | 9,925 | 8,616 | 14,515 | 33,989 |
| 1.Cash \& bank balance | 3,009 | 4,011 | 5,023 | 4,659 | 6,120 | 5,990 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 330 | 544 | 784 | 522 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 60 | 420 | 460 | 449 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 4,988 | 24,424 |
| 6.Other current assets | 3,315 | 3,958 | 4,058 | 3,015 | 2,947 | 3,126 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 437,424 | 454,157 | 467,163 | 487,016 | 506,023 | 538,984 |
| C.Shareholders' Equity (C1+C2+C3) | 426,745 | 442,435 | 455,252 | 477,116 | 495,997 | 526,934 |
| 1.Issued, Subscribed \& Paid up capital | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| i)Ordinary shares | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 414,745 | 430,435 | 443,252 | 465,116 | 483,997 | 514,934 |
| i)Capital Reserve | 414,745 | 430,435 | 443,252 | 0 | 0 | 0 |
| ii)Revenue Reserve | 0 | 0 | 0 | 465,116 | 483,997 | 514,934 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 285 | 297 | 311 | 323 | 333 | 360 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 285 | 297 | 311 | 323 | 333 | 360 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 10,394 | 11,425 | 11,600 | 9,577 | 9,693 | 11,690 |
| 1.Trade credit \& other accounts payables | 7,723 | 6,107 | 5,924 | 6,290 | 6,258 | 7,808 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 2,671 | 5,318 | 5,676 | 3,287 | 3,435 | 3,882 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 12,193 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 12,193 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 12,193 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 5,887 | 5,611 | 6,178 | 5,556 | 6,648 | 6,648 |
| i)Selling \& distribution expenses | 0 | 38 | 51 | 51 | 36 | 0 |
| ii)Administrative and other expenses | 5,887 | 5,573 | 6,127 | 5,505 | 6,612 | 6,648 |
| 5.Other income / (loss) | 23,533 | 27,938 | 25,263 | 31,246 | 30,305 | 46,789 |
| 6.EBIT (F3-F4+F5) | 29,839 | 22,327 | 19,085 | 25,690 | 23,657 | 40,141 |
| 7.Financial expenses | 71 | 17 | 24 | 12 | 14 | 12 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 29,768 | 22,310 | 19,061 | 25,678 | 23,643 | 40,129 |
| 9.Tax expenses | 1,343 | 2,323 | 2,109 | 1,494 | 2,901 | 6,829 |
| 10.Profit / (loss) after tax (F8-F9) | 28,425 | 19,987 | 16,952 | 24,184 | 20,742 | 33,300 |
| 11.Cash dividends | 1,800 | 1,800 | 2,100 | 1,800 | 2,400 | 2,400 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 5,946 | 5,421 | 5,261 | 3,057 | 7,072 | 12,019 |
| 2.Net cash flows from investing activities | $(1,055)$ | 0 | (490) | $(1,804)$ | $(4,025)$ | $(10,196)$ |
| 3.Net cash flows from financing activities | $(4,895)$ | $(4,419)$ | $(3,758)$ | $(1,617)$ | $(1,585)$ | $(1,953)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 427,030 | 442,732 | 455,563 | 477,439 | 496,330 | 527,294 |
| 2.Retention in business (F10-F11-F12) | 26,625 | 18,187 | 14,852 | 22,384 | 18,342 | 30,900 |
| 3.Depreciation for the year | 763 | 775 | 505 | 381 | 678 | 1,026 |
| 4.Salaries, wages and employee benefits | 1,450 | 497 | 498 | 501 | 458 | 462 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 233.13 | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.03 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.66 | 4.48 | 3.68 | 5.07 | 4.18 | 6.37 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.12 | 1.03 | 1.03 | 1.02 | 1.02 | 1.02 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C) \} | 7.43 | 4.60 | 3.78 | 5.19 | 4.26 | 6.51 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 23.69 | 16.66 | 14.13 | 20.15 | 17.29 | 27.75 |


| Haji Mohammad Ismail Mills Ltd. |  |  |  |  | (Thousa | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 50 | 50 | 50 | 50 | 50 | 50 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Operating fixed assets after deducting accumulated depreciation | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 50 | 50 | 50 | 50 | 50 | 50 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 50,287 | 47,208 | 37,377 | 24,430 | 22,701 | 20,181 |
| 1.Cash \& bank balance | 23,482 | 15,446 | 7,505 | 6,544 | 5,043 | 18,317 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 15,070 | 25,378 | 24,026 | 12,267 | 11,915 | 54 |
| 6.Other current assets | 11,735 | 6,384 | 5,846 | 5,619 | 5,743 | 1,810 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 50,337 | 47,258 | 37,427 | 24,480 | 22,751 | 20,231 |
| C.Shareholders' Equity (C1+C2+C3) | 48,935 | 47,109 | 37,271 | 24,303 | 22,557 | 16,945 |
| 1.Issued, Subscribed \& Paid up capital | 119,750 | 119,750 | 119,750 | 119,750 | 119,750 | 119,750 |
| i)Ordinary shares | 119,750 | 119,750 | 119,750 | 119,750 | 119,750 | 119,750 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(70,815)$ | $(72,641)$ | $(82,479)$ | $(95,447)$ | $(97,193)$ | $(102,805)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(70,815)$ | $(72,641)$ | $(82,479)$ | $(95,447)$ | $(97,193)$ | $(102,805)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(70,815)$ | $(72,641)$ | $(82,479)$ | $(95,447)$ | $(97,193)$ | $(102,805)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 33 | 0 | 0 | 0 | 0 | 3,086 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 33 | 0 | 0 | 0 | 0 | 3,086 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,369 | 149 | 156 | 177 | 194 | 200 |
| 1.Trade credit \& other accounts payables | 1,369 | 149 | 156 | 177 | 194 | 200 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 3,148 | 3,068 | 3,220 | 4,352 | 22,951 | 3,245 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 3,148 | 3,068 | 3,220 | 4,352 | 22,951 | 3,245 |
| 5.Other income / (loss) | 1,547 | 9,878 | $(2,025)$ | 351 | 880 | 280 |
| 6.EBIT (F3-F4+F5) | $(1,601)$ | 6,810 | $(5,245)$ | $(4,001)$ | $(22,071)$ | $(2,965)$ |
| 7.Financial expenses | 2 | 4 | 2 | 1 | 134 | 12 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(1,603)$ | 6,806 | $(5,247)$ | $(4,002)$ | $(22,205)$ | $(2,977)$ |
| 9.Tax expenses | 164 | 602 | 891 | 38 | 19 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(1,767)$ | 6,204 | $(6,138)$ | $(4,040)$ | $(22,224)$ | $(2,977)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 83,825 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 22,776 | $(8,036)$ | $(7,941)$ | (961) | $(1,501)$ | 13,274 |
| 2.Net cash flows from investing activities | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 0 | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 48,968 | 47,109 | 37,271 | 24,303 | 22,557 | 20,031 |
| 2.Retention in business (F10-F11-F12) | $(1,767)$ | 6,204 | $(6,138)$ | $(4,040)$ | $(106,049)$ | $(2,977)$ |
| 3.Depreciation for the year | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Salaries, wages and employee benefits | 1,680 | 2,637 | 2,264 | 1,398 | 1,398 | 1,854 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -3.46 | 12.71 | -14.50 | -13.05 | -94.11 | -13.85 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.03 | 1.02 | 1.00 | 1.01 | 1.01 | 1.09 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -3.56 | 12.92 | -14.55 | -13.12 | -94.85 | -15.07 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -0.15 | 0.52 | -0.51 | -0.34 | -1.86 | -0.25 |


| Hala Enterprises Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 121,491 | 113,457 | 108,505 | 162,590 | 163,505 | 176,132 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 118,995 | 109,636 | 109,486 | 172,099 | 176,644 | 181,288 |
| 3.Operating fixed assets after deducting accumulated depreciation | 102,993 | 91,938 | 87,750 | 146,057 | 150,199 | 158,099 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 14,592 | 17,501 | 16,140 | 11,494 | 8,267 | 12,994 |
| 6.Other non-current assets | 3,906 | 4,018 | 4,615 | 5,039 | 5,039 | 5,039 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 183,306 | 223,933 | 219,047 | 230,259 | 243,913 | 244,275 |
| 1.Cash \& bank balance | 2,995 | 3,274 | 2,818 | 2,715 | 1,661 | 2,390 |
| 2.Inventories; of which | 88,268 | 93,135 | 85,530 | 83,957 | 87,484 | 85,221 |
| i)Raw material | 18,554 | 20,908 | 17,576 | 17,011 | 19,411 | 20,641 |
| ii)Work in progress | 34,188 | 35,895 | 33,982 | 33,988 | 34,832 | 32,310 |
| iii)Finished goods | 35,526 | 36,332 | 33,972 | 32,958 | 33,241 | 32,269 |
| 3.Trade Debt / accounts receivables | 29,045 | 36,113 | 32,707 | 44,784 | 50,958 | 54,138 |
| 4.Short term loans and advances | 11,666 | 18,718 | 15,474 | 16,688 | 24,585 | 33,375 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 51,332 | 72,693 | 82,518 | 82,115 | 79,225 | 69,151 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 304,797 | 337,390 | 327,552 | 392,849 | 407,418 | 420,407 |
| C.Shareholders' Equity (C1+C2+C3) | 101,906 | 106,544 | 110,174 | 168,544 | 177,978 | 187,023 |
| 1.Issued, Subscribed \& Paid up capital | 68,040 | 68,040 | 68,040 | 129,963 | 129,963 | 129,963 |
| i)Ordinary shares | 68,040 | 68,040 | 68,040 | 129,963 | 129,963 | 129,963 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(49,944)$ | $(43,677)$ | $(38,438)$ | $(96,936)$ | $(65,197)$ | $(51,077)$ |
| i)Capital Reserve | 77,606 | 80,514 | 79,152 | 12,585 | 9,357 | 14,084 |
| ii)Revenue Reserve | $(127,550)$ | $(124,191)$ | $(117,590)$ | $(109,521)$ | $(74,554)$ | $(65,161)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(134,550)$ | $(131,191)$ | $(124,590)$ | $(116,521)$ | $(81,554)$ | $(72,161)$ |
| 3.Surplus on revaluation of fixed assets | 83,810 | 82,181 | 80,572 | 135,517 | 113,212 | 108,137 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 43,794 | 43,754 | 44,578 | 46,031 | 51,039 | 58,173 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 7,737 | 12,834 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 43,794 | 43,754 | 44,578 | 46,031 | 43,302 | 41,564 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 3,775 |
| E.Current Liabilities (E1+E2+E3+E4) | 159,097 | 187,092 | 172,800 | 178,274 | 178,401 | 175,211 |
| 1.Trade credit \& other accounts payables | 51,350 | 47,684 | 44,365 | 41,342 | 37,503 | 27,184 |
| of which: i) Trade credits | 30,692 | 20,658 | 28,899 | 24,507 | 16,981 | 12,271 |
| 2.Short term borrowings | 92,615 | 110,225 | 101,661 | 108,901 | 126,006 | 140,754 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 6,583 | 6,381 |
| 4.Other current liabilities | 15,132 | 29,183 | 26,774 | 28,031 | 8,309 | 892 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 208,473 | 231,101 | 314,091 | 385,706 | 346,417 | 389,822 |
| i)Local sales (Net) | 11,171 | 14,849 | 26,504 | 9,988 | 10,239 | 14,720 |
| ii) Export sales (Net) | 197,302 | 216,252 | 287,587 | 375,718 | 336,178 | 375,102 |
| 2.Cost of sales | 178,919 | 189,480 | 258,777 | 315,349 | 276,089 | 305,984 |
| i)Cost of material | 90,308 | 97,448 | 136,701 | 189,081 | 165,920 | 216,671 |
| 3.Gross profit / (loss) (F1-F2) | 29,554 | 41,621 | 55,314 | 70,357 | 70,328 | 83,838 |
| 4.General, administrative and other expenses | 33,930 | 33,301 | 42,651 | 56,788 | 56,356 | 64,647 |
| i)Selling \& distribution expenses | 14,279 | 15,651 | 22,426 | 32,813 | 29,212 | 34,819 |
| ii)Administrative and other expenses | 19,651 | 17,650 | 20,225 | 23,975 | 27,144 | 29,828 |
| 5.Other income / (loss) | 4,888 | 2,692 | 3,305 | 7,252 | 3,895 | 1,664 |
| 6.EBIT (F3-F4+F5) | 512 | 11,012 | 15,968 | 20,821 | 17,867 | 20,855 |
| 7.Financial expenses | 6,490 | 6,503 | 7,426 | 8,854 | 9,709 | 10,300 |
| of which: (i) Interest expenses | 4,387 | 4,617 | 4,872 | 5,785 | 6,768 | 7,076 |
| 8.Profit / (loss) before taxation (F6-F7) | $(5,978)$ | 4,509 | 8,542 | 11,967 | 8,158 | 10,555 |
| 9.Tax expenses | 2,223 | 2,389 | 3,120 | 4,128 | 3,775 | 3,511 |
| 10.Profit / (loss) after tax (F8-F9) | $(8,201)$ | 2,120 | 5,422 | 7,839 | 4,383 | 7,044 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 90,974 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(4,704)$ | $(12,202)$ | 4,290 | $(11,762)$ | $(31,492)$ | $(2,695)$ |
| 2.Net cash flows from investing activities | 6,130 | 5,301 | 204 | $(4,052)$ | (411) | $(14,953)$ |
| 3.Net cash flows from financing activities | $(1,137)$ | 7,180 | $(4,950)$ | 15,711 | 30,848 | 18,377 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 145,700 | 150,298 | 154,752 | 214,575 | 229,017 | 245,196 |
| 2.Retention in business (F10-F11-F12) | $(8,201)$ | 2,120 | 5,422 | 7,839 | $(86,591)$ | 7,044 |
| 3.Depreciation for the year | 3,952 | 3,486 | 4,658 | 3,952 | 6,126 | 7,462 |
| 4.Salaries, wages and employee benefits | 42,374 | 44,357 | 47,156 | 47,366 | 43,727 | 42,414 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -3.93 | 0.92 | 1.73 | 2.03 | 1.27 | 1.81 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.66 | 0.72 | 0.94 | 1.07 | 0.87 | 0.94 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -2.61 | 0.66 | 1.63 | 2.18 | 1.10 | 1.70 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.03 | 3.08 | 3.07 | 2.58 | 2.31 | 2.27 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -7.90 | 2.03 | 5.00 | 5.63 | 2.53 | 3.86 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.21 | 0.31 | 0.80 | 0.60 | 0.34 | 0.54 |


| amid Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 415,700 | 389,710 | 514,692 | 479,553 | 447,558 | 418,478 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 681,607 | 702,774 | 854,346 | 854,347 | 854,347 | 853,103 |
| 3.Operating fixed assets after deducting accumulated depreciation | 415,700 | 388,316 | 514,692 | 479,553 | 447,558 | 418,478 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 0 | 1,394 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 77,350 | 47,228 | 59,365 | 61,504 | 60,038 | 68,647 |
| 1.Cash \& bank balance | 1,733 | 781 | 6,321 | 348 | 745 | 6,788 |
| 2.Inventories; of which | 36,659 | 10,916 | 21,337 | 21,934 | 19,579 | 36,603 |
| i)Raw material | 14,149 | 8,798 | 15,394 | 18,973 | 17,074 | 26,924 |
| ii)Work in progress | 2,294 | 1,244 | 2,153 | 1,758 | 1,169 | 1,636 |
| iii)Finished goods | 20,216 | 874 | 3,790 | 1,203 | 1,336 | 8,043 |
| 3.Trade Debt / accounts receivables | 22,630 | 18,050 | 16,721 | 15,771 | 24,906 | 9,818 |
| 4.Short term loans and advances | 3,497 | 2,216 | 579 | 9,378 | 3,545 | 2,940 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 12,831 | 15,265 | 14,407 | 14,073 | 11,263 | 12,498 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 493,050 | 436,938 | 574,057 | 541,057 | 507,596 | 487,125 |
| C.Shareholders' Equity (C1+C2+C3) | 246,154 | 240,604 | 378,024 | 264,945 | 250,837 | 227,569 |
| 1.Issued, Subscribed \& Paid up capital | 132,716 | 132,716 | 132,716 | 132,716 | 132,716 | 132,716 |
| i)Ordinary shares | 132,716 | 132,716 | 132,716 | 132,716 | 132,716 | 132,716 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(255,206)$ | (244,516) | $(231,922)$ | $(289,563)$ | $(283,835)$ | $(288,976)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(255,206)$ | $(244,516)$ | $(231,922)$ | $(289,563)$ | $(283,835)$ | $(288,976)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(255,206)$ | $(244,516)$ | $(231,922)$ | $(289,563)$ | $(283,835)$ | $(288,976)$ |
| 3.Surplus on revaluation of fixed assets | 368,644 | 352,404 | 477,230 | 421,792 | 401,956 | 383,829 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 52,994 | 46,751 | 1,147 | 100,160 | 96,091 | 99,508 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 41,248 | 46,694 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 9,903 | 57 | 1,147 | 2,470 | 3,028 | 3,436 |
| 5.Other non-current liabilities | 1,843 | 0 | 0 | 97,690 | 93,063 | 96,072 |
| E.Current Liabilities (E1+E2+E3+E4) | 193,902 | 149,583 | 194,886 | 175,952 | 160,668 | 160,048 |
| 1.Trade credit \& other accounts payables | 80,143 | 39,667 | 42,378 | 35,934 | 39,328 | 46,514 |
| of which: i) Trade credits | 27,793 | 10,265 | 9,924 | 5,440 | 7,260 | 3,894 |
| 2. Short term borrowings | 26,362 | 24,520 | 72,443 | 59,954 | 41,275 | 33,470 |
| 3.Current portion of non-current liabilities | 52,557 | 50,556 | 47,389 | 47,388 | 47,389 | 47,388 |
| 4.Other current liabilities | 34,840 | 34,840 | 32,676 | 32,676 | 32,676 | 32,676 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 90,101 | 171,839 | 163,850 | 218,663 | 259,440 | 313,982 |
| i)Local sales (Net) | 90,101 | 171,839 | 163,850 | 218,663 | 259,440 | 313,982 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 107,787 | 162,721 | 163,150 | 216,778 | 255,250 | 309,390 |
| i)Cost of material | 29,194 | 49,928 | 44,604 | 49,608 | 67,431 | 109,747 |
| 3.Gross profit / (loss) (F1-F2) | $(17,686)$ | 9,118 | 700 | 1,885 | 4,190 | 4,592 |
| 4.General, administrative and other expenses | 9,792 | 17,681 | 15,441 | 18,999 | 19,360 | 20,066 |
| i)Selling \& distribution expenses | 263 | 659 | 426 | 273 | 426 | 985 |
| ii)Administrative and other expenses | 9,529 | 17,022 | 15,015 | 18,726 | 18,934 | 19,081 |
| 5.Other income / (loss) | 19 | 1,752 | 8,882 | 4,350 | 0 | 632 |
| 6.EBIT (F3-F4+F5) | $(27,459)$ | $(6,811)$ | $(5,859)$ | $(12,764)$ | $(15,170)$ | $(14,842)$ |
| 7.Financial expenses | 260 | 257 | 267 | 235 | 87 | 535 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(27,719)$ | $(7,068)$ | $(6,126)$ | $(12,999)$ | $(15,257)$ | $(15,377)$ |
| 9.Tax expenses | $(19,900)$ | $(1,520)$ | 3,442 | 14,923 | (735) | 7,719 |
| 10.Profit / (loss) after tax (F8-F9) | $(7,819)$ | $(5,548)$ | $(9,568)$ | $(27,922)$ | $(14,522)$ | $(23,096)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 92,901 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,850 | $(2,557)$ | 9,726 | 6,518 | 19,074 | 13,042 |
| 2.Net cash flows from investing activities | 0 | 0 | $(4,615)$ | 0 | 0 | 806 |
| 3.Net cash flows from financing activities | $(4,779)$ | 1,604 | 429 | $(12,490)$ | $(18,678)$ | $(7,805)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 299,148 | 287,355 | 379,171 | 365,105 | 346,928 | 327,077 |
| 2.Retention in business (F10-F11-F12) | $(7,819)$ | $(5,548)$ | $(9,568)$ | $(27,922)$ | $(107,423)$ | $(23,096)$ |
| 3.Depreciation for the year | 29,650 | 27,466 | 25,197 | 35,139 | 31,994 | 28,906 |
| 4.Salaries, wages and employee benefits | 25,939 | 33,217 | 48,265 | 58,957 | 72,766 | 58,956 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -8.68 | -3.23 | -5.84 | -12.77 | -5.60 | -7.36 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.18 | 0.37 | 0.32 | 0.39 | 0.49 | 0.63 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.52 | -1.19 | -1.89 | -5.01 | -2.77 | -4.64 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.05 | 1.91 | 1.63 | 1.73 | 2.03 | 2.08 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -3.13 | -2.28 | -3.09 | -8.69 | -5.63 | -9.66 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -0.59 | -0.42 | -0.72 | -2.10 | -1.09 | -1.74 |


| Hira Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,259,137 | 3,340,060 | 3,176,991 | 2,548,435 | 2,406,146 | 3,270,715 |
| 1.Capital work in progress | 1,814 | 3,882 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 2,774,546 | 2,789,336 | 2,970,559 | 2,950,865 | 2,953,454 | 4,046,781 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,572,644 | 2,541,475 | 2,506,220 | 2,380,082 | 2,295,738 | 3,162,598 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 661,419 | 762,453 | 637,901 | 68,867 | 0 | 0 |
| 6.Other non-current assets | 23,260 | 32,250 | 32,870 | 99,486 | 110,408 | 108,117 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,255,468 | 2,627,405 | 2,257,623 | 1,164,764 | 815,828 | 702,508 |
| 1.Cash \& bank balance | 26,735 | 6,211 | 68,272 | 8,317 | 9,616 | 7,841 |
| 2.Inventories; of which | 1,556,917 | 2,017,329 | 1,725,676 | 251,675 | 288,799 | 402,628 |
| i)Raw material | 1,052,850 | 1,730,931 | 1,336,536 | 191,519 | 194,806 | 177,830 |
| ii)Work in progress | 55,584 | 28,968 | 27,948 | 39,802 | 43,811 | 68,308 |
| iii)Finished goods | 448,483 | 257,430 | 361,192 | 20,354 | 50,182 | 156,490 |
| 3.Trade Debt / accounts receivables | 75,833 | 78,288 | 83,029 | 605,316 | 184,207 | 93,665 |
| 4.Short term loans and advances | 119,403 | 159,658 | 150,755 | 29,876 | 180,548 | 67,992 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 476,580 | 365,919 | 229,891 | 269,580 | 152,658 | 130,382 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,514,605 | 5,967,465 | 5,434,614 | 3,713,199 | 3,221,974 | 3,973,223 |
| C.Shareholders' Equity (C1+C2+C3) | 2,495,279 | 2,497,864 | 1,947,859 | $(97,439)$ | 68,981 | 627,839 |
| 1.Issued, Subscribed \& Paid up capital | 865,779 | 865,779 | 865,779 | 865,779 | 865,779 | 865,779 |
| i)Ordinary shares | 865,779 | 865,779 | 865,779 | 865,779 | 865,779 | 865,779 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,079,458 | 1,102,850 | 574,129 | $(1,428,275)$ | $(1,235,701)$ | $(1,396,983)$ |
| i)Capital Reserve | 82,500 | 82,500 | 82,500 | 82,500 | 564,000 | 564,000 |
| ii)Revenue Reserve | 996,958 | 1,020,350 | 491,629 | $(1,510,775)$ | $(1,799,701)$ | $(1,960,983)$ |
| of which: un-appropriated profit(loss) / retained earnings | 996,958 | 1,020,350 | 491,629 | $(1,510,775)$ | $(1,799,701)$ | $(1,960,983)$ |
| 3.Surplus on revaluation of fixed assets | 550,042 | 529,235 | 507,951 | 465,057 | 438,903 | 1,159,043 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 554,795 | 518,153 | 1,206,425 | 1,351,129 | 1,376,986 | 1,565,817 |
| 1.Long term borrowings | 466,124 | 426,043 | 914,216 | 908,845 | 1,141,249 | 1,188,758 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 213,493 | 213,493 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 14,564 | 14,250 | 12,155 | 7,894 | 14,876 | 24,071 |
| 5.Other non-current liabilities | 74,107 | 77,860 | 66,561 | 220,897 | 220,861 | 352,988 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,464,531 | 2,951,448 | 2,280,330 | 2,459,509 | 1,776,007 | 1,779,567 |
| 1.Trade credit \& other accounts payables | 576,698 | 698,978 | 742,033 | 809,151 | 558,700 | 610,293 |
| of which: i) Trade credits | 217,816 | 353,339 | 234,099 | 698,912 | 182,017 | 252,828 |
| 2. Short term borrowings | 1,683,934 | 2,056,269 | 1,448,562 | 1,345,646 | 809,279 | 713,162 |
| 3.Current portion of non-current liabilities | 146,550 | 133,634 | 21,011 | 59,165 | 38,371 | 67,522 |
| 4.Other current liabilities | 57,349 | 62,567 | 68,724 | 245,547 | 369,657 | 388,590 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,523,396 | 3,361,275 | 2,171,757 | 2,645,989 | 1,463,374 | 1,473,014 |
| i)Local sales (Net) | 789,686 | 744,266 | 1,153,436 | 2,645,989 | 1,463,374 | 1,473,014 |
| ii)Export sales (Net) | 2,733,710 | 2,617,009 | 1,018,321 | 0 | 0 | 0 |
| 2.Cost of sales | 3,188,731 | 3,106,262 | 2,325,426 | 3,707,501 | 1,529,789 | 1,607,207 |
| i)Cost of material | 2,304,446 | 1,830,757 | 1,598,619 | 1,792,589 | 920,963 | 1,015,856 |
| 3.Gross profit / (loss) (F1-F2) | 334,665 | 255,013 | $(153,669)$ | $(1,061,512)$ | $(66,415)$ | $(134,193)$ |
| 4.General, administrative and other expenses | 102,065 | 95,051 | 60,216 | 39,594 | 43,081 | 36,576 |
| i)Selling \& distribution expenses | 36,677 | 41,175 | 12,364 | 2,893 | 36 | 39 |
| ii)Administrative and other expenses | 65,388 | 53,876 | 47,852 | 36,701 | 43,045 | 36,537 |
| 5.Other income / (loss) | 97,280 | 103,552 | $(121,643)$ | $(537,763)$ | $(15,351)$ | 63,776 |
| 6.EBIT (F3-F4+F5) | 329,880 | 263,514 | $(335,528)$ | $(1,638,869)$ | $(124,847)$ | $(106,993)$ |
| 7.Financial expenses | 228,410 | 219,556 | 205,016 | 220,936 | 166,352 | 113,286 |
| of which: (i) Interest expenses | 217,540 | 208,783 | 185,041 | 219,185 | 165,321 | 112,542 |
| 8.Profit / (loss) before taxation (F6-F7) | 101,470 | 43,958 | $(540,544)$ | (1,859,805) | $(291,199)$ | $(220,279)$ |
| 9.Tax expenses | 7,862 | 36,502 | 6,425 | 156,037 | 12,589 | $(47,716)$ |
| 10.Profit / (loss) after tax (F8-F9) | 93,608 | 7,456 | $(546,969)$ | $(2,015,842)$ | $(303,788)$ | $(172,563)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 606,045 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 138,368 | $(226,762)$ | 176,345 | 81,175 | 63,376 | 116,927 |
| 2.Net cash flows from investing activities | $(83,077)$ | $(107,586)$ | $(90,304)$ | $(69,182)$ | $(38,585)$ | $(99,945)$ |
| 3.Net cash flows from financing activities | $(49,925)$ | 313,824 | $(23,980)$ | $(71,948)$ | $(23,492)$ | $(18,757)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,050,074 | 3,016,017 | 3,154,284 | 1,253,690 | 1,445,967 | 2,193,656 |
| 2.Retention in business (F10-F11-F12) | 93,608 | 7,456 | $(546,969)$ | $(2,015,842)$ | $(909,833)$ | $(172,563)$ |
| 3.Depreciation for the year | 112,964 | 131,286 | 134,595 | 125,867 | 122,525 | 119,296 |
| 4.Salaries, wages and employee benefits | 314,341 | 360,420 | 297,422 | 276,518 | 206,843 | 189,678 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.66 | 0.22 | -25.19 | -76.18 | -20.76 | -11.71 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.67 | 0.59 | 0.38 | 0.58 | 0.42 | 0.41 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.78 | 0.13 | -9.59 | -44.07 | -8.76 | -4.80 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.39 | 2.30 | 2.56 | 4.94 | -243.70 | 10.33 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.24 | 0.30 | -24.61 | -217.88 | 2,134.99 | -49.53 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.08 | 0.09 | -6.32 | -23.28 | -3.51 | -1.99 |


| I.C.C. Industries Ltd.(Formally ICC Textiles Ltd |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 677,500 | 864,371 | 859,161 | 958,187 | 972,047 | 1,020,915 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 728,844 | 255,870 | 29,339 | 29,180 | 21,291 | 20,696 |
| 3.Operating fixed assets after deducting accumulated depreciation | 675,842 | 242,183 | 13,454 | 12,296 | 8,154 | 6,905 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 620,350 | 844,020 | 944,348 | 962,419 | 1,012,519 |
| 6.Other non-current assets | 1,658 | 1,838 | 1,687 | 1,543 | 1,474 | 1,491 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 250,847 | 75,887 | 76,318 | 62,974 | 49,323 | 46,985 |
| 1.Cash \& bank balance | 11,442 | 455 | 1,362 | 974 | 754 | 1,849 |
| 2.Inventories; of which | 14,552 | 1,036 | 734 | 0 | 0 | 0 |
| i)Raw material | 1,182 | 204 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 4,880 | 69 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 8,245 | 763 | 734 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 9,577 | 127 | 0 | 604 | 1,440 | 89 |
| 4.Short term loans and advances | 3,603 | 430 | 735 | 717 | 925 | 1,181 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 211,673 | 73,839 | 73,487 | 60,679 | 46,204 | 43,866 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 928,347 | 940,258 | 935,479 | 1,021,161 | 1,021,370 | 1,067,900 |
| C.Shareholders' Equity (C1+C2+C3) | 6,729 | 116,127 | 133,263 | 142,121 | 144,201 | 107,879 |
| 1. Issued, Subscribed \& Paid up capital | 300,011 | 300,011 | 300,011 | 300,011 | 300,011 | 300,011 |
| i)Ordinary shares | 300,011 | 300,011 | 300,011 | 300,011 | 300,011 | 300,011 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(816,970)$ | $(787,599)$ | $(741,671)$ | $(730,220)$ | $(724,273)$ | $(759,522)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(816,970)$ | $(787,599)$ | $(741,671)$ | $(730,220)$ | $(724,273)$ | $(759,522)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(816,970)$ | $(787,599)$ | $(741,671)$ | $(730,220)$ | $(724,273)$ | $(759,522)$ |
| 3.Surplus on revaluation of fixed assets | 523,688 | 603,715 | 574,923 | 572,330 | 568,463 | 567,390 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 413,342 | 614,376 | 637,414 | 649,370 | 613,867 | 647,827 |
| 1.Long term borrowings | 270,570 | 501,588 | 551,524 | 573,984 | 539,393 | 575,529 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 72,777 | 43,218 | 40,074 | 32,777 | 33,444 | 31,706 |
| 5.Other non-current liabilities | 69,995 | 69,570 | 45,816 | 42,609 | 41,030 | 40,592 |
| E.Current Liabilities (E1+E2+E3+E4) | 508,276 | 209,755 | 164,802 | 229,670 | 263,302 | 312,194 |
| 1.Trade credit \& other accounts payables | 161,006 | 104,692 | 91,950 | 106,658 | 91,851 | 102,753 |
| of which: i) Trade credits | 65,546 | 13,837 | 13,837 | 11,521 | 10,774 | 10,958 |
| 2. Short term borrowings | 124,319 | 4,332 | 35,811 | 35,943 | 36,248 | 35,784 |
| 3.Current portion of non-current liabilities | 192,497 | 65,289 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 30,454 | 35,442 | 37,041 | 87,069 | 135,203 | 173,657 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 443,604 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 405,112 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 38,492 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 574,238 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 264,440 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(130,634)$ | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 85,485 | 595 | 39,209 | 51,089 | 49,362 | 36,837 |
| i)Selling \& distribution expenses | 4,706 | 0 | 369 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 80,779 | 595 | 38,840 | 51,089 | 49,362 | 36,837 |
| 5.Other income / (loss) | 51,233 | 110,362 | 105,617 | 125,482 | 132,996 | 61,598 |
| 6.EBIT (F3-F4+F5) | $(164,886)$ | 109,767 | 66,408 | 74,393 | 83,634 | 24,761 |
| 7.Financial expenses | 52,711 | 21,152 | 49,638 | 66,693 | 79,298 | 60,976 |
| of which: (i) Interest expenses | 21,636 | 9,403 | 26,522 | 50,232 | 57,107 | 22,788 |
| 8.Profit / (loss) before taxation (F6-F7) | $(217,597)$ | 88,615 | 16,770 | 7,700 | 4,336 | $(36,215)$ |
| 9.Tax expenses | $(6,533)$ | 2,273 | 2,948 | 3,307 | 5,897 | 2,710 |
| 10.Profit / (loss) after tax (F8-F9) | $(211,064)$ | 86,342 | 13,822 | 4,393 | $(1,561)$ | $(38,925)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 210,008 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(46,350)$ | $(105,366)$ | $(66,870)$ | $(8,271)$ | $(6,037)$ | $(1,646)$ |
| 2.Net cash flows from investing activities | 584 | 124,292 | 74,506 | 1,699 | 2,700 | 3,883 |
| 3.Net cash flows from financing activities | 44,830 | $(29,913)$ | $(6,729)$ | 6,184 | 3,117 | $(1,142)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 420,071 | 730,503 | 770,677 | 791,491 | 758,068 | 755,706 |
| 2.Retention in business (F10-F11-F12) | $(211,064)$ | 86,342 | 13,822 | 4,393 | $(211,569)$ | $(38,925)$ |
| 3.Depreciation for the year | 40,510 | 25,560 | 9,240 | 2,194 | 1,511 | 664 |
| 4.Salaries, wages and employee benefits | 121,917 | 595 | 24,779 | 26,088 | 26,631 | 23,454 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -47.58 | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.43 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -20.48 | 9.24 | 1.47 | 0.45 | -0.15 | -3.73 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 10.30 | 15.21 | 7.52 | 7.11 | 7.13 | 8.29 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -210.98 | 140.56 | 11.08 | 3.19 | -1.09 | -30.88 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) |  | 2.88 | 0.46 | - | - | -1.30 |


| INTERLOOP (Pvt) Ltd. |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: |
| Items | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | - | 19,169,297 | 24,352,014 | 26,607,803 |
| 1.Capital work in progress | - | 1,254,704 | 739,767 | 2,543,689 |
| 2.Operating fixed assets at cost | - | 28,237,302 | 35,091,844 | 28,237,302 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 17,644,588 | 22,772,749 | 23,649,340 |
| 4.Intangible assets | - | 70,083 | 175,813 | 209,623 |
| 5.Long term investments | - | 93,540 | 500,000 | 0 |
| 6.Other non-current assets | - | 106,382 | 163,685 | 205,151 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | 21,446,679 | 20,897,942 | 34,087,036 |
| 1.Cash \& bank balance | - | 1,542,907 | 161,080 | 374,442 |
| 2.Inventories; of which | - | 6,297,975 | 9,048,065 | 11,276,308 |
| i)Raw material | - | 3,735,355 | 5,165,103 | 6,667,859 |
| ii)Work in progress | - | 597,562 | 663,831 | 1,368,804 |
| iii)Finished goods | - | 1,965,058 | 3,219,131 | 3,239,645 |
| 3.Trade Debt / accounts receivables | - | 8,274,062 | 7,274,222 | 15,052,940 |
| 4.Short term loans and advances | - | 1,076,724 | 493,896 | 1,034,836 |
| 5.Short term investments | - | 1,207,251 | 125,044 | 500,000 |
| 6.Other current assets | - | 3,047,760 | 3,795,635 | 5,848,510 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | - | 40,615,976 | 45,249,956 | 60,694,839 |
| C.Shareholders' Equity (C1+C2+C3) | - | 17,515,883 | 16,265,111 | 20,514,612 |
| 1.Issued, Subscribed \& Paid up capital | - | 8,721,975 | 8,721,975 | 8,721,975 |
| i)Ordinary shares | - | 8,721,975 | 8,721,975 | 8,721,975 |
| ii)Preference shares | - | 0 | 0 | 0 |
| 2.Reserves | - | 8,793,908 | 7,543,136 | 11,792,637 |
| i)Capital Reserve | - | 3,791,603 | 3,791,603 | 3,791,602 |
| ii)Revenue Reserve | - | 5,002,305 | 3,751,533 | 8,001,035 |
| of which: un-appropriated profit(loss) / retained earnings | - | 4,949,685 | 3,672,489 | 8,001,035 |
| 3.Surplus on revaluation of fixed assets | - | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | 6,126,639 | 10,272,462 | 12,182,948 |
| 1.Long term borrowings | - | 3,628,745 | 7,112,569 | 8,366,947 |
| 2.Subordinated loans / Sponsor's loans | - | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | 2,497,894 | 3,159,893 | 3,816,001 |
| 5.Other non-current liabilities | - | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | - | 16,973,454 | 18,712,383 | 27,997,279 |
| 1.Trade credit \& other accounts payables | - | 3,625,644 | 3,149,157 | 5,551,641 |
| of which: i) Trade credits | - | 848,521 | 911,040 | 1,909,705 |
| 2. Short term borrowings | - | 11,855,742 | 14,904,829 | 19,636,066 |
| 3.Current portion of non-current liabilities | - | 1,247,191 | 445,163 | 2,550,820 |
| 4.Other current liabilities | - | 244,877 | 213,234 | 258,752 |
| F.Operations: |  |  |  |  |
| 1.Sales | - | 37,511,062 | 36,797,159 | 54,962,265 |
| i)Local sales (Net) | - | 3,532,294 | 2,968,926 | 4,593,942 |
| ii)Export sales (Net) | - | 33,978,768 | 33,828,233 | 50,368,323 |
| 2.Cost of sales | - | 25,643,715 | 29,223,185 | 40,749,985 |
| i)Cost of material | - | 15,707,302 | 17,409,016 | 27,524,473 |
| 3.Gross profit / (loss) (F1-F2) | - | 11,867,347 | 7,573,974 | 14,212,280 |
| 4.General, administrative and other expenses | - | 5,537,235 | 4,901,794 | 6,355,291 |
| i)Selling \& distribution expenses | - | 2,794,393 | 2,065,448 | 2,639,632 |
| ii)Administrative and other expenses | - | 2,742,842 | 2,836,346 | 3,715,659 |
| 5.Other income / (loss) | - | $(44,041)$ | $(20,963)$ | 162,912 |
| 6.EBIT (F3-F4+F5) | - | 6,286,071 | 2,651,217 | 8,019,901 |
| 7.Financial expenses | - | 999,260 | 1,200,783 | 1,147,038 |
| of which: (i) Interest expenses | - | 893,111 | 1,052,580 | 1,040,889 |
| 8.Profit / (loss) before taxation (F6-F7) | - | 5,286,811 | 1,450,434 | 6,872,863 |
| 9.Tax expenses | - | 226,260 | 324,507 | 581,292 |
| 10.Profit / (loss) after tax (F8-F9) | - | 5,060,551 | 1,125,927 | 6,291,571 |
| 11.Cash dividends | - | 2,616,593 | 1,744,395 | 2,180,494 |
| 12.Bonus shares / stock dividends | - | 0 | 0 | 261,659 |
| G.Statement of Cash Flows |  |  |  |  |
| 1.Net cash flows from operating activities | - | 5,684,013 | 1,895,834 | $(707,684)$ |
| 2.Net cash flows from investing activities | - | $(5,180,155)$ | $(7,034,909)$ | $(4,618,250)$ |
| 3.Net cash flows from financing activities | - | 1,784,365 | 2,941,037 | 5,413,852 |
| H.Miscellaneous |  |  |  |  |
| 1.Total capital employed (C+D) | - | 23,642,522 | 26,537,573 | 32,697,560 |
| 2.Retention in business (F10-F11-F12) | - | 2,443,959 | $(618,468)$ | 3,849,418 |
| 3.Depreciation for the year | - | 1,653,053 | 2,034,359 | 2,279,613 |
| 4.Salaries, wages and employee benefits | - | 7,572,005 | 26,652,964 | 12,317,838 |
| I.Key Performance Indicators |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | 13.49 | 3.06 | 11.45 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | - | 0.92 | 0.86 | 1.04 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | - | 12.46 | 2.62 | 11.88 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | - | 2.32 | 2.54 | 2.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | 28.89 | 6.67 | 34.21 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | - | 5.80 | 1.29 | 7.21 |


| Ideal Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 740,244 | 1,083,169 | 1,094,708 | 1,097,542 | 1,061,545 | 1,336,130 |
| 1.Capital work in progress | 39,091 | 166,419 | 4,803 | 6,350 | 3,622 | 56,632 |
| 2.Operating fixed assets at cost | 1,487,173 | 1,725,353 | 1,970,104 | 1,941,467 | 1,997,710 | 2,312,577 |
| 3.Operating fixed assets after deducting accumulated depreciation | 699,190 | 914,569 | 1,087,986 | 1,089,101 | 1,050,804 | 1,272,784 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 5,236 | 4,806 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,963 | 2,181 | 1,919 | 2,091 | 1,883 | 1,908 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 516,494 | 567,733 | 705,780 | 965,143 | 1,052,815 | 1,492,735 |
| 1.Cash \& bank balance | 29,915 | 8,666 | 6,383 | 38,014 | 44,336 | 166,999 |
| 2.Inventories; of which | 250,087 | 307,780 | 323,286 | 429,445 | 593,255 | 751,855 |
| i)Raw material | 121,462 | 182,377 | 180,619 | 302,262 | 356,151 | 488,714 |
| ii)Work in progress | 19,719 | 20,110 | 33,204 | 36,665 | 48,829 | 58,437 |
| iii)Finished goods | 108,906 | 105,293 | 108,240 | 90,298 | 188,275 | 204,704 |
| 3.Trade Debt / accounts receivables | 122,300 | 59,195 | 110,003 | 178,986 | 160,284 | 239,257 |
| 4.Short term loans and advances | 49,099 | 70,836 | 82,482 | 95,707 | 121,349 | 25,997 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 65,093 | 121,256 | 183,626 | 222,991 | 133,591 | 308,627 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,256,738 | 1,650,902 | 1,800,488 | 2,062,685 | 2,114,360 | 2,828,865 |
| C.Shareholders' Equity (C1+C2+C3) | 305,368 | 406,228 | 505,178 | 549,205 | 690,289 | 1,025,973 |
| 1.Issued, Subscribed \& Paid up capital | 99,200 | 99,200 | 99,200 | 99,200 | 99,200 | 99,200 |
| i)Ordinary shares | 99,200 | 99,200 | 99,200 | 99,200 | 99,200 | 99,200 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 121,002 | 221,862 | 305,401 | 349,428 | 490,512 | 690,916 |
| i)Capital Reserve | 66,497 | 121,209 | 363,009 | 363,009 | 401,158 | 401,158 |
| ii)Revenue Reserve | 54,505 | 100,653 | $(57,608)$ | $(13,581)$ | 89,354 | 289,758 |
| of which: un-appropriated profit(loss) / retained earnings | 54,505 | $(61,147)$ | $(57,608)$ | $(13,581)$ | 89,354 | 289,758 |
| 3.Surplus on revaluation of fixed assets | 85,166 | 85,166 | 100,577 | 100,577 | 100,577 | 235,857 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 372,193 | 534,239 | 407,281 | 360,856 | 324,541 | 328,794 |
| 1.Long term borrowings | 327,485 | 483,573 | 341,816 | 275,672 | 229,682 | 200,519 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 44,708 | 50,666 | 62,187 | 79,809 | 90,875 | 94,479 |
| 5.Other non-current liabilities | 0 | 0 | 3,278 | 5,375 | 3,984 | 33,796 |
| E.Current Liabilities (E1+E2+E3+E4) | 579,177 | 710,435 | 888,029 | 1,152,624 | 1,099,530 | 1,474,098 |
| 1.Trade credit \& other accounts payables | 153,267 | 190,119 | 224,691 | 283,738 | 365,950 | 434,327 |
| of which: i) Trade credits | 94,987 | 125,510 | 126,616 | 161,663 | 169,390 | 206,836 |
| 2.Short term borrowings | 358,735 | 403,313 | 425,447 | 709,312 | 574,512 | 867,936 |
| 3.Current portion of non-current liabilities | 42,584 | 101,304 | 208,769 | 97,726 | 93,743 | 93,708 |
| 4.Other current liabilities | 24,591 | 15,699 | 29,122 | 61,848 | 65,325 | 78,127 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,378,758 | 2,202,691 | 2,718,918 | 3,512,935 | 3,923,725 | 4,793,145 |
| i)Local sales (Net) | 2,256,335 | 1,978,645 | 2,269,090 | 2,625,358 | 2,884,970 | 3,394,856 |
| ii)Export sales (Net) | 122,423 | 224,046 | 449,828 | 887,577 | 1,038,755 | 1,398,289 |
| 2.Cost of sales | 2,312,767 | 2,111,282 | 2,450,575 | 3,106,728 | 3,371,776 | 4,002,325 |
| i)Cost of material | 1,622,791 | 1,330,274 | 1,503,306 | 1,975,572 | 2,159,242 | 2,413,008 |
| 3.Gross profit / (loss) (F1-F2) | 65,991 | 91,409 | 268,343 | 406,207 | 551,949 | 790,820 |
| 4.General, administrative and other expenses | 121,245 | 129,929 | 146,509 | 219,856 | 292,572 | 407,628 |
| i)Selling \& distribution expenses | 25,496 | 27,360 | 28,502 | 59,642 | 87,586 | 127,336 |
| ii)Administrative and other expenses | 95,749 | 102,569 | 118,007 | 160,214 | 204,986 | 280,292 |
| 5.Other income / (loss) | 1,416 | 3,654 | 6,421 | 30,040 | 11,389 | 7,681 |
| 6.EBIT (F3-F4+F5) | $(53,838)$ | $(34,866)$ | 128,255 | 216,391 | 270,766 | 390,873 |
| 7.Financial expenses | 56,866 | 79,696 | 104,073 | 120,352 | 124,098 | 94,096 |
| of which: (i) Interest expenses | 54,333 | 73,450 | 60,906 | 112,818 | 118,412 | 83,464 |
| 8.Profit / (loss) before taxation (F6-F7) | $(110,704)$ | $(114,562)$ | 24,182 | 96,039 | 146,668 | 296,777 |
| 9.Tax expenses | $(44,876)$ | 2,776 | 18,963 | 36,924 | 39,721 | 94,473 |
| 10.Profit / (loss) after tax (F8-F9) | $(65,828)$ | $(117,338)$ | 5,219 | 59,115 | 106,947 | 202,304 |
| 11.Cash dividends | 0 | 0 | 0 | 11,904 | 12,896 | 17,856 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(93,248)$ | $(703,373)$ | 54,040 | 43,718 | 244,988 | 43,718 |
| 2.Net cash flows from investing activities | $(95,559)$ | $(407,879)$ | $(86,394)$ | $(97,516)$ | $(59,477)$ | $(97,516)$ |
| 3.Net cash flows from financing activities | 194,046 | 457,003 | 30,071 | 85,429 | $(179,189)$ | 85,429 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 677,561 | 940,467 | 912,459 | 910,061 | 1,014,830 | 1,354,767 |
| 2.Retention in business (F10-F11-F12) | $(65,828)$ | $(117,338)$ | 5,219 | 47,211 | 94,051 | 184,448 |
| 3.Depreciation for the year | 62,361 | 65,477 | 91,647 | 96,485 | 94,576 | 98,633 |
| 4.Salaries, wages and employee benefits | 277,896 | 312,695 | 376,443 | 452,318 | 551,754 | 684,188 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -2.77 | -5.33 | 0.19 | 1.68 | 2.73 | 4.22 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.05 | 1.52 | 1.58 | 1.82 | 1.88 | 1.94 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | -5.66 | -8.07 | 0.30 | 3.06 | 5.12 | 8.19 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 4.04 | 4.09 | 3.79 | 3.66 | 3.37 | 2.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -22.86 | -32.98 | 1.15 | 11.21 | 17.26 | 23.57 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -6.64 | -11.83 | 0.53 | 5.96 | 10.78 | 20.39 |


| Idrees Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,587,100 | 1,515,455 | 1,562,639 | 1,757,756 | 1,689,362 | 2,048,935 |
| 1.Capital work in progress | 1,399 | 0 | 299 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,633,902 | 1,652,016 | 1,760,934 | 1,812,075 | 1,830,825 | 2,126,314 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,564,932 | 1,506,539 | 1,538,222 | 1,729,414 | 1,662,697 | 2,046,047 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 20,769 | 8,916 | 24,118 | 28,342 | 26,665 | 2,888 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,411,773 | 1,612,516 | 2,185,229 | 2,316,076 | 2,601,962 | 2,181,205 |
| 1.Cash \& bank balance | 2,412 | 16,074 | 2,422 | 21,323 | 18,400 | 8,371 |
| 2.Inventories; of which | 579,045 | 683,468 | 1,105,256 | 1,182,883 | 1,538,057 | 1,090,120 |
| i)Raw material | 323,182 | 526,294 | 945,967 | 1,044,760 | 1,354,458 | 941,370 |
| ii)Work in progress | 17,736 | 23,178 | 25,248 | 26,053 | 38,284 | 41,993 |
| iii)Finished goods | 236,284 | 128,124 | 117,757 | 107,834 | 145,316 | 106,757 |
| 3.Trade Debt / accounts receivables | 672,059 | 709,931 | 793,765 | 829,318 | 782,098 | 701,721 |
| 4.Short term loans and advances | 42,047 | 49,576 | 91,084 | 66,867 | 67,718 | 83,521 |
| 5.Short term investments | 36,051 | 40,551 | 46,746 | 0 | 73,746 | 97,094 |
| 6.Other current assets | 80,159 | 112,916 | 145,956 | 215,685 | 121,943 | 200,378 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,998,873 | 3,127,971 | 3,747,868 | 4,073,832 | 4,291,324 | 4,230,140 |
| C.Shareholders' Equity (C1+C2+C3) | 1,301,738 | 1,387,101 | 1,490,258 | 1,654,872 | 1,597,489 | 2,086,614 |
| 1.Issued, Subscribed \& Paid up capital | 180,480 | 180,480 | 180,480 | 198,528 | 198,528 | 198,528 |
| i)Ordinary shares | 180,480 | 180,480 | 180,480 | 198,528 | 198,528 | 198,528 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 487,456 | 615,532 | 722,603 | 819,754 | 765,113 | 977,366 |
| i)Capital Reserve | 0 | 0 | 0 | 44,580 | 33,586 | 25,814 |
| ii)Revenue Reserve | 487,456 | 615,532 | 722,603 | 775,174 | 731,527 | 951,552 |
| of which: un-appropriated profit(loss) / retained earnings | 487,456 | 615,532 | 722,603 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 633,802 | 591,089 | 587,175 | 636,590 | 633,848 | 910,720 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 414,574 | 396,744 | 326,069 | 472,572 | 413,974 | 486,873 |
| 1.Long term borrowings | 59,490 | 26,747 | 112,312 | 189,596 | 181,701 | 179,240 |
| 2.Subordinated loans / Sponsor's loans | 75,379 | 82,917 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 26,440 | 33,750 | 37,818 | 39,047 | 48,769 | 54,933 |
| 5.Other non-current liabilities | 253,265 | 253,330 | 175,939 | 243,929 | 183,504 | 252,700 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,282,561 | 1,344,126 | 1,931,541 | 1,946,388 | 2,279,861 | 1,656,653 |
| 1.Trade credit \& other accounts payables | 302,769 | 233,712 | 154,050 | 188,770 | 397,348 | 236,391 |
| of which: i) Trade credits | 23,846 | 34,515 | 26,456 | 43,935 | 77,392 | 38,210 |
| 2.Short term borrowings | 880,746 | 1,008,769 | 1,593,140 | 1,607,996 | 1,638,057 | 1,215,020 |
| 3.Current portion of non-current liabilities | 58,747 | 52,993 | 133,561 | 58,559 | 130,855 | 124,622 |
| 4.Other current liabilities | 40,299 | 48,652 | 50,790 | 91,063 | 113,601 | 80,620 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,586,063 | 2,215,269 | 2,881,059 | 3,471,596 | 3,239,256 | 4,002,483 |
| i)Local sales (Net) | 1,276,336 | 1,877,289 | 2,214,800 | 2,762,322 | 2,505,908 | 3,324,242 |
| ii)Export sales (Net) | 309,727 | 337,980 | 666,259 | 709,274 | 733,348 | 678,241 |
| 2.Cost of sales | 1,463,856 | 1,984,882 | 2,643,745 | 3,076,554 | 2,956,416 | 3,468,654 |
| i)Cost of material | 927,655 | 1,269,814 | 1,780,550 | 2,212,672 | 2,024,958 | 2,524,453 |
| 3.Gross profit / (loss) (F1-F2) | 122,207 | 230,387 | 237,314 | 395,042 | 282,840 | 533,829 |
| 4.General, administrative and other expenses | 93,285 | 87,551 | 100,750 | 123,411 | 131,306 | 164,923 |
| i)Selling \& distribution expenses | 11,538 | 8,170 | 15,242 | 18,679 | 26,604 | 35,220 |
| ii)Administrative and other expenses | 81,747 | 79,381 | 85,508 | 104,732 | 104,702 | 129,703 |
| 5.Other income / (loss) | 33,176 | 62,666 | 35,359 | 3,529 | 10,251 | 25,389 |
| 6.EBIT (F3-F4+F5) | 62,098 | 205,502 | 171,923 | 275,160 | 161,785 | 394,295 |
| 7.Financial expenses | 97,349 | 96,821 | 113,629 | 209,034 | 240,607 | 171,437 |
| of which: (i) Interest expenses | 94,417 | 90,270 | 104,812 | 188,056 | 231,911 | 165,580 |
| 8.Profit / (loss) before taxation (F6-F7) | $(35,251)$ | 108,681 | 58,294 | 66,126 | $(78,822)$ | 222,858 |
| 9.Tax expenses | $(23,649)$ | 21,393 | $(20,111)$ | 33,812 | 23,760 | 63,058 |
| 10.Profit / (loss) after tax (F8-F9) | $(11,602)$ | 87,288 | 78,405 | 32,314 | $(102,582)$ | 159,800 |
| 11.Cash dividends | 0 | 9,024 | 0 | 0 | 138,970 | 19,853 |
| 12.Bonus shares / stock dividends | 0 | 0 | 18,048 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(30,272)$ | $(40,036)$ | $(546,305)$ | 113,415 | $(74,546)$ | 510,325 |
| 2.Net cash flows from investing activities | $(23,258)$ | $(20,454)$ | $(83,307)$ | $(101,311)$ | 16,695 | $(85,926)$ |
| 3.Net cash flows from financing activities | $(52,354)$ | $(53,872)$ | 31,589 | $(8,059)$ | 24,868 | $(11,392)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,716,312 | 1,783,845 | 1,816,327 | 2,127,444 | 2,011,463 | 2,573,487 |
| 2.Retention in business (F10-F11-F12) | $(11,602)$ | 78,264 | 60,357 | 32,314 | $(241,552)$ | 139,947 |
| 3.Depreciation for the year | 91,253 | 80,958 | 80,162 | 83,424 | 89,346 | 91,872 |
| 4.Salaries, wages and employee benefits | 172,818 | 168,602 | 182,252 | 198,803 | 204,427 | 240,168 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.73 | 3.94 | 2.72 | 0.93 | -3.17 | 3.99 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.55 | 0.72 | 0.84 | 0.89 | 0.77 | 0.94 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | -0.40 | 2.85 | 2.28 | 0.83 | -2.45 | 3.75 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.31 | 2.28 | 2.39 | 2.49 | 2.57 | 2.31 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -0.93 | 6.49 | 5.45 | 2.05 | -6.31 | 8.68 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.64 | 4.84 | 4.34 | 1.63 | -5.17 | 8.05 |

Indus Dyeing \& Manufacturing Co. Ltd.

| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 10,959,119 | 10,496,456 | 10,703,046 | 11,796,784 | 14,304,800 | 25,479,536 |
| 1.Capital work in progress | 145,694 | 126,675 | 208,985 | 403,760 | 997,740 | 10,324,790 |
| 2.Operating fixed assets at cost | 16,978,637 | 17,414,920 | 18,337,091 | 20,091,552 | 22,789 | 25,564,540 |
| 3.Operating fixed assets after deducting accumulated depreciation | 10,746,084 | 10,304,698 | 10,429,941 | 11,321,205 | 13,191,102 | 14,981,813 |
| 4.Intangible assets | 30,973 | 27,759 | 21,861 | 16,112 | 11,279 | 7,895 |
| 5.Long term investments | 21,611 | 22,567 | 26,784 | 31,642 | 33,431 | 143,637 |
| 6.Other non-current assets | 14,757 | 14,757 | 15,475 | 24,065 | 71,248 | 21,401 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 10,025,542 | 11,487,926 | 14,938,598 | 18,831,882 | 18,703,729 | 24,022,825 |
| 1.Cash \& bank balance | 619,109 | 286,212 | 272,696 | 779,837 | 524,957 | 1,225,462 |
| 2.Inventories; of which | 5,514,619 | 6,550,142 | 7,384,547 | 9,179,288 | 10,104,798 | 11,664,302 |
| i)Raw material | 4,190,786 | 4,774,650 | 5,474,181 | 6,992,085 | 7,571,406 | 8,609,297 |
| ii)Work in progress | 467,680 | 671,686 | 811,992 | 845,787 | 915,667 | 1,173,586 |
| iii)Finished goods | 808,900 | 1,034,081 | 1,025,684 | 1,228,870 | 1,521,744 | 1,777,826 |
| 3.Trade Debt / accounts receivables | 1,831,228 | 2,020,014 | 5,194,308 | 6,482,457 | 4,365,615 | 7,311,031 |
| 4.Short term loans and advances | 154,345 | 228,353 | 256,670 | 199,416 | 347,248 | 391,065 |
| 5.Short term investments | 678,877 | 995,656 | 0 | 0 | 0 | 1,194,475 |
| 6.Other current assets | 1,227,364 | 1,407,549 | 1,830,377 | 2,190,884 | 3,361,111 | 2,236,490 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 20,984,661 | 21,984,382 | 25,641,644 | 30,628,666 | 33,008,529 | 49,502,361 |
| C.Shareholders' Equity (C1+C2+C3) | 11,115,770 | 11,966,431 | 13,509,269 | 15,544,391 | 15,860,370 | 19,614,037 |
| 1.Issued, Subscribed \& Paid up capital | 180,737 | 180,737 | 180,737 | 180,737 | 180,737 | 542,211 |
| i)Ordinary shares | 180,737 | 180,737 | 180,737 | 180,737 | 180,737 | 542,211 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 10,935,033 | 11,785,694 | 13,328,532 | 15,363,654 | 15,679,633 | 19,071,826 |
| i)Capital Reserve | 21,964 | 21,876 | 22,589 | 23,123 | 23,164 | 23,123 |
| ii)Revenue Reserve | 10,913,069 | 11,763,818 | 13,305,943 | 15,340,531 | 15,656,469 | 19,048,703 |
| of which: un-appropriated profit(loss) / retained earnings | 5,913,069 | 4,786,250 | 6,328,375 | 8,362,963 | 8,678,901 | 10,071,149 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,737,544 | 1,694,447 | 2,385,371 | 3,509,206 | 5,970,757 | 15,289,270 |
| 1.Long term borrowings | 1,363,996 | 1,193,821 | 1,821,524 | 2,853,967 | 5,461,901 | 13,316,764 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 305,221 | 352,439 | 402,184 | 482,536 | 0 | 341,328 |
| 5.Other non-current liabilities | 68,327 | 148,187 | 161,663 | 172,703 | 508,856 | 1,631,178 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,131,347 | 8,323,504 | 9,747,004 | 11,575,069 | 11,177,402 | 14,599,054 |
| 1.Trade credit \& other accounts payables | 1,687,178 | 2,124,215 | 2,742,665 | 3,377,094 | 3,949,523 | 4,406,394 |
| of which: i) Trade credits | 170,953 | 249,225 | 320,110 | 348,531 | 527,573 | 559,828 |
| 2.Short term borrowings | 6,096,915 | 5,691,516 | 6,541,667 | 7,696,456 | 6,743,684 | 8,577,090 |
| 3.Current portion of non-current liabilities | 313,682 | 448,442 | 386,186 | 323,466 | 165,733 | 1,431,465 |
| 4.Other current liabilities | 33,572 | 59,331 | 76,486 | 178,053 | 318,462 | 184,105 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 24,900,934 | 27,573,192 | 30,630,286 | 35,372,578 | 37,170,575 | 48,883,977 |
| i)Local sales (Net) | 6,956,159 | 8,772,722 | 7,868,841 | 12,187,087 | 9,875,852 | 11,985,172 |
| ii)Export sales (Net) | 17,944,775 | 18,800,470 | 22,761,445 | 23,185,491 | 27,294,723 | 36,898,805 |
| 2.Cost of sales | 22,993,484 | 24,931,282 | 27,616,835 | 31,676,229 | 33,763,295 | 42,266,138 |
| i)Cost of material | 16,051,856 | 18,411,918 | 20,776,839 | 23,590,128 | 26,076,473 | 27,459,244 |
| 3.Gross profit / (loss) (F1-F2) | 1,907,450 | 2,641,910 | 3,013,451 | 3,696,349 | 3,407,280 | 6,617,839 |
| 4.General, administrative and other expenses | 1,083,936 | 1,159,908 | 1,292,157 | 1,546,110 | 1,735,245 | 1,957,578 |
| i)Selling \& distribution expenses | 617,271 | 604,382 | 631,276 | 697,330 | 757,597 | 979,942 |
| ii)Administrative and other expenses | 466,665 | 555,526 | 660,881 | 848,780 | 977,648 | 977,636 |
| 5.Other income / (loss) | 158,404 | 125,723 | 659,361 | 1,194,892 | 632,314 | 1,074,865 |
| 6.EBIT (F3-F4+F5) | 981,918 | 1,607,725 | 2,380,655 | 3,345,131 | 2,304,349 | 5,735,126 |
| 7.Financial expenses | 315,097 | 254,998 | 372,135 | 656,020 | 599,563 | 911,809 |
| of which: (i) Interest expenses | 282,313 | 213,168 | 333,929 | 610,010 | 566,292 | 719,126 |
| 8.Profit / (loss) before taxation (F6-F7) | 666,821 | 1,352,727 | 2,008,520 | 2,689,111 | 1,704,786 | 4,823,317 |
| 9.Tax expenses | 217,752 | 317,382 | 226,823 | 357,614 | 385,352 | 878,822 |
| 10.Profit / (loss) after tax (F8-F9) | 449,069 | 1,035,345 | 1,781,697 | 2,331,497 | 1,319,434 | 3,944,495 |
| 11.Cash dividends | 90,369 | 325,327 | 289,179 | 451,843 | 451,843 | 542,211 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,056,382 | 1,241,805 | 44,588 | 1,834,704 | 4,058,438 | 1,834,704 |
| 2.Net cash flows from investing activities | $(1,404,498)$ | $(937,537)$ | $(615,040)$ | $(2,381,363)$ | $(4,344,922)$ | $(2,381,363)$ |
| 3.Net cash flows from financing activities | $(604,783)$ | $(235,500)$ | 335,243 | 681,208 | 1,619,722 | 681,208 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 12,853,314 | 13,660,878 | 15,894,640 | 19,053,597 | 21,831,127 | 34,903,307 |
| 2.Retention in business (F10-F11-F12) | 358,701 | 710,018 | 1,492,518 | 1,879,655 | 867,592 | 3,402,284 |
| 3.Depreciation for the year | 1,060,424 | 1,038,549 | 1,011,809 | 1,040,901 | 1,107,383 | 1,040,901 |
| 4.Salaries, wages and employee benefits | 1,988,423 | 2,244,623 | 2,458,346 | 2,633,063 | 2,893,627 | 3,626,510 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.80 | 3.75 | 5.82 | 6.59 | 3.55 | 8.07 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 1.23 | 1.28 | 1.29 | 1.26 | 1.17 | 1.18 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 2.22 | 4.82 | 7.48 | 8.29 | 4.15 | 9.56 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.85 | 1.86 | 1.87 | 1.94 | 2.03 | 2.33 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.12 | 8.97 | 13.99 | 16.05 | 8.40 | 22.24 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 24.85 | 57.28 | 98.58 | - | 73.00 | 72.75 |

1.Capital work in progress
2.Operating fixed assets at cost
4.Intangible assets
5.Long term investments
6.Other non-current assets
B.Current Assets (B1+B2+B3+B4+B5+B6)

Cash \& bank balance
Inventories; of which
ii)Work in progres
iii)Finished goods
3.Trade Debt / accounts receivables
5.Short term investment
6.Other current assets
(A+B) / Equity \& Liabiities (C+D+E)
(Ahareholders' Equity (C1+C2+C3)

Preference shares
(i) Revenue Reserve
of which: un-appropriated profit(loss) / retained earnings
3 Surplus on revaluation of fixed asset
(D1+D2+D3+D4+D5)
2.Subordinated loans / Sponsor's loans
3.Debentures/TFCs (bonds payable)
mployees benefit obligations
E.Current Liabilities (E1+E2+E3+E4)
of which: i) Trade credits
2.Short term borrowings
3.Current portion of non-current liabilities
F.Operations
.Sales
i)Export sales (Net)
2. Cost of sales
i)Cost of material

4 General, administrative and other expenses
)Selling \& distribution expenses
ther expenses
income / (loss)
7.Financial expense
of which: (i) Interest expenses
Profit / (loss) before taxation (F6-F7)
9.Tax expenses
11.Cash dividend
2.Bonus shares / stock dividend

## G.Statement of Cash Flows

. N
3.Net cash flows from financing activities
iscellaneous
Tal capital employed (C+D)
3.Depreciation for the year

## I.Key Performance Indicators

P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B) \})
Return on Assets (Fi0 (A B year(C), previous year (C))\})
.
24.85

| J.A. Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 437,722 | 419,375 | 415,780 | 400,606 | 383,841 | 578,884 |
| 1.Capital work in progress | 1,964 | 972 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 642,800 | 644,203 | 420,383 | 419,937 | 420,337 | 613,458 |
| 3.Operating fixed assets after deducting accumulated depreciation | 418,952 | 400,981 | 398,353 | 383,179 | 366,414 | 557,005 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 16,806 | 17,422 | 17,427 | 17,427 | 17,427 | 21,879 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 51,232 | 73,519 | 117,506 | 186,524 | 134,693 | 243,526 |
| 1.Cash \& bank balance | 17,741 | 3,778 | 3,012 | 42,755 | 55,493 | 106,090 |
| 2.Inventories; of which | 6,778 | 46,582 | 90,767 | 74,365 | 48,698 | 106,798 |
| i)Raw material | 6,706 | 26,421 | 56,870 | 62,111 | 29,169 | 93,665 |
| ii)Work in progress | 0 | 9,648 | 6,293 | 10,724 | 13,685 | 7,910 |
| iii)Finished goods | 72 | 9,105 | 26,362 | 820 | 5,844 | 5,223 |
| 3.Trade Debt / accounts receivables | 374 | 1,080 | 6,057 | 47,623 | 11,868 | 5,960 |
| 4.Short term loans and advances | 3,415 | 5,826 | 1,069 | 7,941 | 7,045 | 14,533 |
| 5.Short term investments | 352 | 372 | 342 | 303 | 326 | 394 |
| 6.Other current assets | 22,572 | 15,881 | 16,259 | 13,537 | 11,263 | 9,751 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 488,954 | 492,894 | 533,286 | 587,130 | 518,534 | 822,410 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | 213,894 | 207,316 | 247,253 | 254,448 | 261,273 | 468,973 |
| 1. Issued, Subscribed \& Paid up capital | 126,012 | 126,012 | 126,012 | 126,012 | 126,012 | 126,012 |
| i)Ordinary shares | 126,012 | 126,012 | 126,012 | 126,012 | 126,012 | 126,012 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(121,659)$ | $(120,649)$ | $(83,745)$ | $(69,429)$ | $(55,874)$ | 38,255 |
| i)Capital Reserve | 136,377 | 127,226 | 125,896 | 133,133 | 132,410 | 130,117 |
| ii)Revenue Reserve | $(258,036)$ | $(247,875)$ | (209,641) | $(202,562)$ | $(188,284)$ | $(91,862)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(258,036)$ | $(247,875)$ | (209,641) | $(202,562)$ | $(188,284)$ | $(91,862)$ |
| 3.Surplus on revaluation of fixed assets | 209,541 | 201,953 | 204,986 | 197,865 | 191,135 | 304,706 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 64,223 | 71,907 | 66,789 | 67,985 | 66,782 | 104,267 |
| 1.Long term borrowings | 0 | 4,000 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 64,223 | 67,907 | 66,789 | 67,985 | 66,782 | 104,267 |
| E.Current Liabilities (E1+E2+E3+E4) | 210,837 | 213,671 | 219,244 | 264,697 | 190,479 | 249,170 |
| 1.Trade credit \& other accounts payables | 173,253 | 202,117 | 214,801 | 263,858 | 190,035 | 246,875 |
| of which: i) Trade credits | 160,713 | 184,419 | 203,356 | 252,129 | 152,519 | 128,998 |
| 2.Short term borrowings | 15,110 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 11,111 | 4,000 | 0 | 0 | 0 |
| 4.Other current liabilities | 22,474 | 443 | 443 | 839 | 444 | 2,295 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 211,702 | 602,288 | 1,141,797 | 1,098,229 | 932,149 | 1,522,471 |
| i)Local sales (Net) | 211,702 | 602,288 | 1,141,797 | 1,098,229 | 932,149 | 1,522,471 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 243,261 | 607,033 | 1,116,069 | 1,075,125 | 914,969 | 1,399,117 |
| i)Cost of material | 111,472 | 428,673 | 795,164 | 772,078 | 652,766 | 940,782 |
| 3.Gross profit / (loss) (F1-F2) | $(31,559)$ | $(4,745)$ | 25,728 | 23,104 | 17,180 | 123,354 |
| 4.General, administrative and other expenses | 7,766 | 6,289 | 11,824 | 10,921 | 13,848 | 22,610 |
| i)Selling \& distribution expenses | 308 | 401 | 185 | 123 | 468 | 1,099 |
| ii)Administrative and other expenses | 7,458 | 5,888 | 11,639 | 10,798 | 13,380 | 21,511 |
| 5.Other income / (loss) | 4,415 | 23,334 | 25,814 | 2,789 | 17,442 | 5,811 |
| 6.EBIT (F3-F4+F5) | $(34,910)$ | 12,300 | 39,718 | 14,972 | 20,774 | 106,555 |
| 7.Financial expenses | 22 | 19 | 40 | 91 | 81 | 93 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 75 | 50 | 42 |
| 8.Profit / (loss) before taxation (F6-F7) | $(34,932)$ | 12,281 | 39,678 | 14,881 | 20,693 | 106,462 |
| 9.Tax expenses | 7,483 | 9,707 | 8,732 | 14,923 | 13,145 | 16,400 |
| 10.Profit / (loss) after tax (F8-F9) | $(42,415)$ | 2,574 | 30,946 | (42) | 7,548 | 90,062 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 16,059 | $(3,782)$ | 13,332 | 38,493 | 13,887 | 38,493 |
| 2.Net cash flows from investing activities | (842) | $(1,010)$ | $(1,816)$ | $(2,028)$ | (400) | $(2,028)$ |
| 3.Net cash flows from financing activities | (578) | $(9,172)$ | $(12,281)$ | 3,277 | (748) | 3,277 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 278,117 | 279,223 | 314,042 | 322,433 | 328,055 | 573,240 |
| 2.Retention in business (F10-F11-F12) | $(42,415)$ | 2,574 | 30,946 | (42) | 7,548 | 90,062 |
| 3.Depreciation for the year | 21,601 | 20,188 | 19,188 | 18,223 | 17,164 | 16,113 |
| 4.Salaries, wages and employee benefits | 26,129 | 61,903 | 108,608 | 102,263 | 84,842 | 152,487 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -20.04 | 0.43 | 2.71 | 0.00 | 0.81 | 5.92 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B})\}$ ) | 0.41 | 1.23 | 2.23 | 1.96 | 1.69 | 2.27 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -8.28 | 0.52 | 6.03 | -0.01 | 1.37 | 13.43 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.07 | 2.33 | 2.26 | 2.23 | 2.14 | 1.84 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -25.40 | 1.22 | 13.62 | -0.02 | 2.93 | 24.67 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | $-3.37$ | 0.20 | 2.46 | 0.00 | 0.60 | 7.15 |


| J.K. Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,755,096 | 2,801,490 | 3,570,629 | 4,347,489 | 4,578,730 | 5,501,678 |
| 1.Capital work in progress | 229,016 | 172,074 | 283,145 | 148,434 | 393,688 | 532,116 |
| 2.Operating fixed assets at cost | 4,332,367 | 4,646,461 | 5,525,821 | 6,645,904 | 6,927,591 | 8,054,040 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,516,291 | 2,611,702 | 3,246,183 | 4,173,329 | 4,051,003 | 4,809,259 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 9,789 | 17,714 | 41,301 | 25,726 | 134,039 | 160,303 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,871,135 | 3,283,358 | 4,023,195 | 5,148,004 | 6,672,985 | 7,969,380 |
| 1.Cash \& bank balance | 68,237 | 89,044 | 28,035 | 73,747 | 91,555 | 117,680 |
| 2.Inventories; of which | 1,756,108 | 1,925,999 | 2,461,185 | 3,746,854 | 4,805,601 | 5,809,836 |
| i)Raw material | 902,388 | 1,125,876 | 1,475,677 | 2,500,649 | 3,100,733 | 4,193,527 |
| ii)Work in progress | 308,806 | 397,647 | 518,715 | 477,200 | 403,753 | 380,821 |
| iii)Finished goods | 526,314 | 360,834 | 430,234 | 748,971 | 1,281,770 | 1,208,557 |
| 3.Trade Debt / accounts receivables | 513,799 | 688,176 | 867,009 | 786,273 | 1,267,348 | 1,269,293 |
| 4.Short term loans and advances | 50,197 | 41,640 | 83,625 | 35,123 | 61,073 | 116,479 |
| 5.Short term investments | 123 | 33,273 | 31,277 | 51,593 | 21,514 | 42,224 |
| 6.Other current assets | 482,671 | 505,226 | 552,064 | 454,414 | 425,894 | 613,868 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,626,231 | 6,084,848 | 7,593,824 | 9,495,493 | 11,251,715 | 13,471,058 |
| C.Shareholders' Equity (C1+C2+C3) | 3,032,098 | 3,313,122 | 3,614,508 | 4,257,774 | 5,424,983 | 7,163,579 |
| 1. Issued, Subscribed \& Paid up capital | 609,033 | 730,839 | 730,839 | 730,839 | 730,839 | 1,023,175 |
| i)Ordinary shares | 609,033 | 730,839 | 730,839 | 730,839 | 730,839 | 1,023,175 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,244,431 | 2,357,652 | 2,659,038 | 3,526,935 | 4,694,144 | 6,140,404 |
| i)Capital Reserve | 289,636 | 350,540 | 350,540 | 575,171 | 746,576 | 746,576 |
| ii)Revenue Reserve | 1,954,795 | 2,007,112 | 2,308,498 | 2,951,764 | 3,947,568 | 5,393,828 |
| of which: un-appropriated profit(loss) / retained earnings | 1,954,795 | 2,007,112 | 2,308,498 | 2,951,764 | 3,947,568 | 5,393,828 |
| 3.Surplus on revaluation of fixed assets | 178,634 | 224,631 | 224,631 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 524,618 | 434,955 | 1,100,872 | 1,534,708 | 1,368,712 | 1,410,566 |
| 1.Long term borrowings | 365,449 | 281,457 | 895,813 | 1,233,660 | 1,112,194 | 1,141,961 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 159,169 | 153,498 | 205,059 | 301,048 | 256,518 | 268,605 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,069,515 | 2,336,771 | 2,878,444 | 3,703,011 | 4,458,020 | 4,896,913 |
| 1.Trade credit \& other accounts payables | 400,242 | 402,278 | 470,210 | 661,942 | 813,245 | 748,578 |
| of which: i) Trade credits | 147,423 | 128,226 | 157,634 | 219,315 | 321,264 | 159,815 |
| 2. Short term borrowings | 1,517,083 | 1,730,524 | 2,097,994 | 2,644,848 | 3,173,375 | 3,388,280 |
| 3.Current portion of non-current liabilities | 135,519 | 186,506 | 240,174 | 255,241 | 380,927 | 591,354 |
| 4.Other current liabilities | 16,671 | 17,463 | 70,066 | 140,980 | 90,473 | 168,701 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 8,289,147 | 9,049,707 | 9,901,857 | 13,687,117 | 14,827,225 | 17,402,936 |
| i)Local sales (Net) | 4,656,625 | 5,375,951 | 5,855,803 | 8,479,622 | 7,151,555 | 7,072,378 |
| ii) Export sales (Net) | 3,632,522 | 3,673,756 | 4,046,054 | 5,207,495 | 7,675,670 | 10,330,558 |
| 2.Cost of sales | 7,638,258 | 8,292,160 | 8,855,192 | 11,772,908 | 12,328,596 | 14,070,969 |
| i)Cost of material | 5,288,079 | 5,738,595 | 6,185,444 | 8,984,874 | 8,758,141 | 10,040,275 |
| 3.Gross profit / (loss) (F1-F2) | 650,889 | 757,547 | 1,046,665 | 1,914,209 | 2,498,629 | 3,331,967 |
| 4.General, administrative and other expenses | 500,008 | 550,743 | 590,361 | 842,738 | 807,333 | 972,036 |
| i)Selling \& distribution expenses | 275,913 | 269,522 | 276,327 | 375,200 | 336,092 | 373,846 |
| ii)Administrative and other expenses | 224,095 | 281,221 | 314,034 | 467,538 | 471,241 | 598,190 |
| 5.Other income / (loss) | 32,375 | 79,345 | 176,025 | 208,549 | 12,214 | 49,016 |
| 6.EBIT (F3-F4+F5) | 183,256 | 286,149 | 632,329 | 1,280,020 | 1,703,510 | 2,408,947 |
| 7.Financial expenses | 96,484 | 134,378 | 202,494 | 386,484 | 396,618 | 266,541 |
| of which: (i) Interest expenses | 72,169 | 112,571 | 180,270 | 359,667 | 354,241 | 240,340 |
| 8.Profit / (loss) before taxation (F6-F7) | 86,772 | 151,771 | 429,835 | 893,536 | 1,306,892 | 2,142,406 |
| 9.Tax expenses | 11,026 | 69,002 | 91,907 | 177,186 | 164,920 | 330,726 |
| 10.Profit / (loss) after tax (F8-F9) | 75,746 | 82,769 | 337,928 | 716,350 | 1,141,972 | 1,811,680 |
| 11.Cash dividends | 30,452 | 36,542 | 73,084 | 146,168 | 73,084 | 153,476 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(113,065)$ | $(7,742)$ | $(17,843)$ | 396,078 | 37,206 | 924,958 |
| 2.Net cash flows from investing activities | $(669,963)$ | $(304,129)$ | $(1,005,947)$ | $(1,177,132)$ | $(406,056)$ | $(1,279,971)$ |
| 3.Net cash flows from financing activities | 781,640 | 332,678 | 962,781 | 826,766 | 386,658 | 381,138 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,556,716 | 3,748,077 | 4,715,380 | 5,792,482 | 6,793,695 | 8,574,145 |
| 2.Retention in business (F10-F11-F12) | 45,294 | 46,227 | 264,844 | 570,182 | 1,068,888 | 1,658,204 |
| 3.Depreciation for the year | 238,689 | 258,397 | 258,497 | 338,171 | 395,899 | 398,020 |
| 4.Salaries, wages and employee benefits | 609,849 | 644,498 | 727,107 | 941,019 | 1,101,993 | 1,273,036 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.91 | 0.91 | 3.41 | 5.23 | 7.70 | 10.41 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.58 | 1.55 | 1.45 | 1.60 | 1.43 | 1.41 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.44 | 1.41 | 4.94 | 8.38 | 11.01 | 14.66 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.76 | 1.85 | 1.97 | 2.17 | 2.14 | 1.96 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 2.54 | 2.61 | 9.76 | 18.20 | 23.59 | 28.78 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.24 | 1.13 | 4.62 | 9.80 | 15.63 | 17.71 |


| Janana De Malucho Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,583,772 | 3,635,420 | 3,432,375 | 3,437,965 | 3,418,922 | 3,671,067 |
| 1.Capital work in progress | 0 | 110,171 | 0 | 1,784 | 0 | 0 |
| 2.Operating fixed assets at cost | 3,507,770 | 3,533,816 | 3,654,657 | 3,732,638 | 3,771,627 | 3,847,395 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,129,440 | 3,072,855 | 3,117,231 | 3,121,633 | 3,174,164 | 3,554,156 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 451,031 | 450,039 | 312,777 | 312,921 | 243,115 | 114,970 |
| 6.Other non-current assets | 3,301 | 2,355 | 2,367 | 1,627 | 1,643 | 1,941 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 869,769 | 1,285,961 | 1,542,192 | 1,244,097 | 1,633,393 | 1,604,525 |
| 1.Cash \& bank balance | 22,038 | 16,999 | 12,170 | 5,130 | 11,160 | 18,886 |
| 2.Inventories; of which | 524,175 | 896,961 | 1,187,384 | 1,000,589 | 1,406,119 | 1,351,899 |
| i)Raw material | 457,498 | 769,843 | 1,063,030 | 872,748 | 805,905 | 1,165,528 |
| ii)Work in progress | 50,920 | 46,919 | 60,008 | 70,736 | 68,660 | 106,958 |
| iii)Finished goods | 15,757 | 80,199 | 64,346 | 57,105 | 531,554 | 79,413 |
| 3.Trade Debt / accounts receivables | 104,989 | 122,510 | 45,364 | 20,003 | 9,909 | 8,972 |
| 4.Short term loans and advances | 39,186 | 37,941 | 20,373 | 9,476 | 11,417 | 19,309 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 179,381 | 211,550 | 276,901 | 208,899 | 194,788 | 205,459 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,453,541 | 4,921,381 | 4,974,567 | 4,682,062 | 5,052,315 | 5,275,592 |
| C.Shareholders' Equity (C1+C2+C3) | 3,412,166 | 3,404,386 | 3,238,110 | 3,246,753 | 3,295,339 | 3,510,115 |
| 1.Issued, Subscribed \& Paid up capital | 47,848 | 47,848 | 47,848 | 47,848 | 47,848 | 47,848 |
| i)Ordinary shares | 47,848 | 47,848 | 47,848 | 47,848 | 47,848 | 47,848 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,001,582 | 1,012,188 | 867,193 | 904,529 | 873,989 | 1,108,551 |
| i)Capital Reserve | 18,453 | 18,453 | 18,453 | 18,453 | 18,453 | 18,453 |
| ii)Revenue Reserve | 983,129 | 993,735 | 848,740 | 886,076 | 855,536 | 1,090,098 |
| of which: un-appropriated profit(loss) / retained earnings | 611,599 | 122,205 | $(22,790)$ | 514,546 | 484,006 | 718,568 |
| 3. Surplus on revaluation of fixed assets | 2,362,736 | 2,344,350 | 2,323,069 | 2,294,376 | 2,373,502 | 2,353,716 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 433,925 | 396,031 | 229,569 | 231,065 | 259,751 | 379,621 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 3,541 | 4,651 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 148,929 | 153,932 | 51,343 | 55,574 | 58,738 | 72,729 |
| 5.Other non-current liabilities | 284,996 | 242,099 | 178,226 | 175,491 | 197,472 | 302,241 |
| E.Current Liabilities (E1+E2+E3+E4) | 607,450 | 1,120,964 | 1,506,888 | 1,204,244 | 1,497,225 | 1,385,856 |
| 1.Trade credit \& other accounts payables | 130,519 | 257,266 | 321,569 | 345,944 | 334,397 | 562,859 |
| of which: i) Trade credits | 24,105 | 43,102 | 45,684 | 36,781 | 31,643 | 98,087 |
| 2.Short term borrowings | 441,436 | 821,017 | 1,142,370 | 799,867 | 1,085,758 | 712,133 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 2,243 | 4,479 |
| 4.Other current liabilities | 35,495 | 42,681 | 42,949 | 58,433 | 74,827 | 106,385 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,497,962 | 2,515,643 | 2,782,025 | 3,379,664 | 2,754,564 | 5,610,298 |
| i)Local sales (Net) | 2,497,962 | 2,515,643 | 2,782,025 | 3,379,664 | 2,754,564 | 5,610,298 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,339,861 | 2,398,262 | 2,655,003 | 3,114,893 | 2,495,305 | 4,835,246 |
| i)Cost of material | 1,478,125 | 1,516,878 | 1,657,420 | 2,132,873 | 1,850,044 | 2,693,465 |
| 3.Gross profit / (loss) (F1-F2) | 158,101 | 117,381 | 127,022 | 264,771 | 259,259 | 775,052 |
| 4.General, administrative and other expenses | 114,723 | 101,388 | 109,084 | 128,553 | 97,777 | 183,349 |
| i)Selling \& distribution expenses | 18,622 | 19,816 | 36,041 | 45,666 | 21,508 | 32,825 |
| ii)Administrative and other expenses | 96,101 | 81,572 | 73,043 | 82,887 | 76,269 | 150,524 |
| 5.Other income / (loss) | 18,456 | 5,350 | $(15,715)$ | 2,115 | $(95,455)$ | $(107,046)$ |
| 6.EBIT (F3-F4+F5) | 61,834 | 21,343 | 2,223 | 138,333 | 66,027 | 484,657 |
| 7.Financial expenses | 47,720 | 42,881 | 74,374 | 97,061 | 126,230 | 50,289 |
| of which: (i) Interest expenses | 45,996 | 41,344 | 72,509 | 95,257 | 123,155 | 47,060 |
| 8.Profit / (loss) before taxation (F6-F7) | 14,114 | $(21,538)$ | $(72,151)$ | 41,272 | $(60,203)$ | 434,368 |
| 9.Tax expenses | 1,220 | $(13,094)$ | $(9,627)$ | 34,976 | 33,444 | 161,264 |
| 10.Profit / (loss) after tax (F8-F9) | 12,894 | $(8,444)$ | $(62,524)$ | 6,296 | $(93,647)$ | 273,104 |
| 11.Cash dividends | 5,981 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 135,457 | $(207,966)$ | $(242,198)$ | 519,479 | $(170,154)$ | 910,370 |
| 2.Net cash flows from investing activities | $(16,465)$ | $(132,539)$ | $(15,794)$ | $(87,292)$ | $(5,883)$ | $(465,635)$ |
| 3.Net cash flows from financing activities | $(181,677)$ | 355,466 | 253,163 | $(439,227)$ | 182,067 | $(437,009)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,846,091 | 3,800,417 | 3,467,679 | 3,477,818 | 3,555,090 | 3,889,736 |
| 2.Retention in business (F10-F11-F12) | 6,913 | $(8,444)$ | $(62,524)$ | 6,296 | $(93,647)$ | 273,104 |
| 3.Depreciation for the year | 72,621 | 83,033 | 84,126 | 81,706 | 82,783 | 82,545 |
| 4.Salaries, wages and employee benefits | 411,221 | 428,188 | 471,156 | 551,209 | 505,513 | 863,993 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.52 | -0.34 | -2.25 | 0.19 | -3.40 | 4.87 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.63 | 0.54 | 0.56 | 0.70 | 0.57 | 1.09 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 0.32 | -0.18 | -1.26 | 0.13 | -1.92 | 5.29 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.39 | 1.38 | 1.49 | 1.49 | 1.49 | 1.52 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.45 | -0.25 | -1.88 | 0.19 | -2.86 | 8.03 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.69 | -1.76 | -13.07 | - | -19.57 | 57.08 |


| Jubilee Spinning \& Weaving Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 601,908 | 645,680 | 664,589 | 696,778 | 703,431 | 703,431 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 165,452 | 62,404 | 64,195 | 78,679 | 92,046 | 92,046 |
| 3.Operating fixed assets after deducting accumulated depreciation | 141,507 | 61,502 | 63,284 | 76,921 | 88,803 | 88,803 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 454,269 | 573,911 | 587,813 | 604,662 | 607,650 | 607,650 |
| 6.Other non-current assets | 6,132 | 10,267 | 13,492 | 15,195 | 6,978 | 6,978 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 136,718 | 137,782 | 133,067 | 121,417 | 139,342 | 139,342 |
| 1.Cash \& bank balance | 1,600 | 2,283 | 5,269 | 5,777 | 1,606 | 1,606 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 24,983 | 25,185 | 23,354 | 20,735 | 24,379 | 24,379 |
| 4.Short term loans and advances | 27,438 | 23,323 | 24,472 | 23,036 | 23,013 | 23,013 |
| 5.Short term investments | 47,748 | 12,199 | 8,572 | 0 | 0 | 0 |
| 6.Other current assets | 34,949 | 74,792 | 71,400 | 71,869 | 90,344 | 90,344 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 738,626 | 783,462 | 797,656 | 818,195 | 842,773 | 842,773 |
| C.Shareholders' Equity (C1+C2+C3) | 528,172 | 616,965 | 647,967 | 677,189 | 667,443 | 667,443 |
| 1.Issued, Subscribed \& Paid up capital | 324,912 | 324,912 | 324,912 | 324,912 | 324,912 | 324,912 |
| i)Ordinary shares | 324,912 | 324,912 | 324,912 | 324,912 | 324,912 | 324,912 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(444,168)$ | $(355,936)$ | $(327,016)$ | $(298,879)$ | $(308,984)$ | $(308,984)$ |
| i)Capital Reserve | 43,101 | 10,278 | 6,556 | 5,598 | 5,695 | 5,695 |
| ii)Revenue Reserve | $(487,269)$ | $(366,214)$ | $(333,572)$ | $(304,477)$ | $(314,679)$ | $(314,679)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(538,281)$ | $(417,226)$ | $(384,584)$ | $(355,489)$ | $(365,691)$ | $(365,691)$ |
| 3.Surplus on revaluation of fixed assets | 647,428 | 647,989 | 650,071 | 651,156 | 651,515 | 651,515 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 44,733 | 15,361 | 15,541 | 15,758 | 12,352 | 12,352 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 35,260 | 3,726 | 4,288 | 4,422 | 902 | 902 |
| 5.Other non-current liabilities | 9,473 | 11,635 | 11,253 | 11,336 | 11,450 | 11,450 |
| E.Current Liabilities (E1+E2+E3+E4) | 165,721 | 151,136 | 134,148 | 125,248 | 162,978 | 162,978 |
| 1.Trade credit \& other accounts payables | 116,284 | 101,310 | 85,246 | 81,518 | 101,827 | 101,827 |
| of which: i) Trade credits | 12,450 | 9,865 | 9,481 | 9,346 | 9,388 | 9,388 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 1,359 | 1,359 |
| 3.Current portion of non-current liabilities | 8,386 | 14,575 | 14,575 | 14,575 | 14,575 | 14,575 |
| 4.Other current liabilities | 41,051 | 35,251 | 34,327 | 29,155 | 45,217 | 45,217 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 17,895 | 24,032 | 37,150 | 23,682 | 7,336 | 7,336 |
| i)Local sales (Net) | 17,895 | 24,032 | 37,150 | 23,682 | 7,336 | 7,336 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 11,044 | 7,517 | 12,936 | 9,307 | 6,268 | 6,268 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 6,851 | 16,515 | 24,214 | 14,375 | 1,068 | 1,068 |
| 4.General, administrative and other expenses | 25,768 | 28,063 | 46,256 | 46,742 | 48,751 | 48,751 |
| i)Selling \& distribution expenses | 94 | 470 | 78 | 213 | 332 | 332 |
| ii)Administrative and other expenses | 25,674 | 27,593 | 46,178 | 46,529 | 48,419 | 48,419 |
| 5.Other income / (loss) | 32,912 | 152,275 | 67,368 | 66,104 | 54,849 | 54,849 |
| 6.EBIT (F3-F4+F5) | 13,995 | 140,727 | 45,326 | 33,737 | 7,166 | 7,166 |
| 7.Financial expenses | 99 | 25 | 82 | 43 | 379 | 379 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 21 | 21 |
| 8.Profit / (loss) before taxation (F6-F7) | 13,896 | 140,702 | 45,244 | 33,694 | 6,787 | 6,787 |
| 9.Tax expenses | 8,149 | 25,350 | 12,380 | 4,804 | 17,568 | 17,568 |
| 10.Profit / (loss) after tax (F8-F9) | 5,747 | 115,352 | 32,864 | 28,890 | $(10,781)$ | $(10,781)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 227,438 | 227,438 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 51,571 | $(94,960)$ | $(49,962)$ | $(40,488)$ | $(51,306)$ | $(51,306)$ |
| 2.Net cash flows from investing activities | 35,365 | 95,643 | 49,723 | 40,996 | 45,776 | 45,776 |
| 3.Net cash flows from financing activities | $(86,442)$ | 0 | 0 | 0 | 1,358 | 1,358 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 572,905 | 632,326 | 663,508 | 692,947 | 679,795 | 679,795 |
| 2.Retention in business (F10-F11-F12) | 5,747 | 115,352 | 32,864 | 28,890 | $(238,219)$ | $(238,219)$ |
| 3.Depreciation for the year | 3,926 | 107 | 8 | 847 | 1,971 | 1,971 |
| 4.Salaries, wages and employee benefits | 4,891 | 11,900 | 25,161 | 29,370 | 28,072 | 28,072 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 32.12 | 479.99 | 88.46 | 121.99 | -146.96 | -146.96 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.02 | 0.03 | 0.05 | 0.03 | 0.01 | 0.01 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.69 | 15.16 | 4.16 | 3.58 | -1.30 | -1.28 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.48 | 1.33 | 1.25 | 1.22 | 1.24 | 1.26 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.02 | 20.15 | 5.20 | 4.36 | -1.60 | -1.62 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.18 | 3.55 | 1.01 | 0.89 | -0.33 | -0.33 |


| Khalid Siraj Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 449,081 | 412,994 | 380,489 | 351,208 | 324,829 | 399,512 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,049,604 | 1,049,604 | 1,049,604 | 1,049,604 | 1,049,604 | 1,160,026 |
| 3.Operating fixed assets after deducting accumulated depreciation | 431,429 | 395,342 | 362,837 | 333,556 | 307,177 | 393,164 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 17,652 | 17,652 | 17,652 | 17,652 | 17,652 | 6,348 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 85,602 | 83,261 | 14,158 | 12,901 | 12,781 | 9,120 |
| 1.Cash \& bank balance | 812 | 1,874 | 684 | 246 | 126 | 596 |
| 2.Inventories; of which | 6,788 | 3,236 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 3,236 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 1,094 | 4,028 | 820 | 0 | 0 | 39 |
| 4.Short term loans and advances | 517 | 3,719 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 76,391 | 70,404 | 12,654 | 12,655 | 12,655 | 8,485 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 534,683 | 496,255 | 394,647 | 364,109 | 337,610 | 408,632 |
| C.Shareholders' Equity (C1+C2+C3) | 43,883 | $(14,755)$ | $(87,823)$ | $(125,663)$ | $(145,985)$ | $(44,935)$ |
| 1.Issued, Subscribed \& Paid up capital | 107,000 | 107,000 | 107,000 | 107,000 | 107,000 | 107,000 |
| i)Ordinary shares | 107,000 | 107,000 | 107,000 | 107,000 | 107,000 | 107,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(330,578)$ | $(371,899)$ | $(429,102)$ | $(452,411)$ | $(457,438)$ | $(427,556)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(330,578)$ | $(371,899)$ | $(429,102)$ | $(452,411)$ | $(457,438)$ | $(427,556)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(330,578)$ | $(371,899)$ | $(429,102)$ | $(452,411)$ | $(457,438)$ | $(427,556)$ |
| 3.Surplus on revaluation of fixed assets | 267,461 | 250,144 | 234,279 | 219,748 | 204,453 | 275,621 |
| D. Non-Current Liabilities (D1+D2+D3+D4+D5) | 268,086 | 275,177 | 259,633 | 267,436 | 261,135 | 271,121 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 213,378 | 222,938 | 226,682 | 226,769 | 226,769 | 197,977 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,193 | 6,193 | 6,193 | 6,193 | 6,193 | 0 |
| 5.Other non-current liabilities | 48,515 | 46,046 | 26,758 | 34,474 | 28,173 | 73,144 |
| E.Current Liabilities (E1+E2+E3+E4) | 222,714 | 235,833 | 222,837 | 222,336 | 222,460 | 182,446 |
| 1.Trade credit \& other accounts payables | 113,685 | 126,804 | 113,808 | 113,307 | 113,431 | 69,660 |
| of which: i) Trade credits | 86,997 | 87,747 | 82,947 | 80,746 | 80,746 | 60,661 |
| 2. Short term borrowings | 68,180 | 68,180 | 68,180 | 68,180 | 68,180 | 70,918 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 40,849 | 40,849 | 40,849 | 40,849 | 40,849 | 41,868 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 17,437 | 105,226 | 0 | 0 | 0 | 3,303 |
| i)Local sales (Net) | 17,437 | 105,226 | 0 | 0 | 0 | 3,303 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 24,803 | 145,576 | 0 | 0 | 0 | 4,362 |
| i)Cost of material | 24,803 | 51,300 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(7,366)$ | $(40,350)$ | 0 | 0 | 0 | $(1,059)$ |
| 4.General, administrative and other expenses | 35,925 | 19,655 | 96,591 | 30,125 | 26,623 | 45,832 |
| i)Selling \& distribution expenses | 180 | 102 | 42 | 98 | 21 | 0 |
| ii)Administrative and other expenses | 35,745 | 19,553 | 96,549 | 30,027 | 26,602 | 45,832 |
| 5.Other income / (loss) | 0 | 0 | 4,387 | 0 | 0 | 50,814 |
| 6.EBIT (F3-F4+F5) | $(43,291)$ | $(60,005)$ | $(92,204)$ | $(30,125)$ | $(26,623)$ | 3,923 |
| 7.Financial expenses | 3 | 35 | 108 | 1 | 0 | 3 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(43,294)$ | $(60,040)$ | $(92,312)$ | $(30,126)$ | $(26,623)$ | 3,920 |
| 9.Tax expenses | 6,652 | 1,600 | $(16,536)$ | 10,158 | $(6,301)$ | $(11,744)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(49,946)$ | $(61,640)$ | $(75,776)$ | $(40,284)$ | $(20,322)$ | 15,664 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 12,486 | $(8,498)$ | $(4,934)$ | (525) | (120) | $(21,826)$ |
| 2.Net cash flows from investing activities | 0 | 0 | 0 | 0 | 0 | 48,351 |
| 3.Net cash flows from financing activities | $(12,717)$ | $(9,560)$ | 3,744 | 87 | 0 | $(26,055)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 311,969 | 260,422 | 171,810 | 141,773 | 115,150 | 226,186 |
| 2.Retention in business (F10-F11-F12) | $(49,946)$ | $(61,640)$ | $(75,776)$ | $(40,284)$ | $(20,322)$ | 15,664 |
| 3.Depreciation for the year | 24,041 | 36,086 | 32,505 | 29,281 | 26,379 | 24,435 |
| 4.Salaries, wages and employee benefits | 146 | 32,739 | 1,374 | 116 | 0 | 295 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -286.44 | -58.58 | - | - | - | 474.24 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.04 | 0.20 | 0.00 | 0.00 | 0.00 | 0.01 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -10.55 | -11.96 | -17.01 | -10.62 | -5.79 | 4.20 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1,037.38 | 35.39 | -8.69 | -3.55 | -2.58 | -3.91 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -10,941.07 | -423.24 | 147.74 | 37.74 | 14.96 | -16.41 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -4.67 | -5.76 | -7.08 | -3.76 | -1.90 | 1.46 |


| Khurshid Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 433,011 | 406,071 | 379,437 | 360,328 | 340,345 | 360,918 |
| 1.Capital work in progress | 1,768 | 1,768 | 1,768 | 0 | 5,120 | 14,084 |
| 2.Operating fixed assets at cost | 722,941 | 722,941 | 722,941 | 841,933 | 839,370 | 881,497 |
| 3.Operating fixed assets after deducting accumulated depreciation | 323,331 | 290,947 | 261,812 | 352,827 | 327,724 | 338,533 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 102,179 | 107,623 | 110,124 | 0 | 0 | 0 |
| 6.Other non-current assets | 5,733 | 5,733 | 5,733 | 7,501 | 7,501 | 8,301 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,381 | 7,290 | 10,918 | 7,689 | 313,521 | 155,483 |
| 1.Cash \& bank balance | 162 | 79 | 216 | 1,275 | 254,531 | 39,628 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 8,054 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 8,054 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 3,415 | 70,777 |
| 4.Short term loans and advances | 2,418 | 5,410 | 8,901 | 4,613 | 30,825 | 2,755 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,801 | 1,801 | 1,801 | 1,801 | 24,750 | 34,269 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 437,392 | 413,361 | 390,355 | 368,017 | 653,866 | 516,401 |
| C.Shareholders' Equity (C1+C2+C3) | $(156,152)$ | $(154,543)$ | $(155,674)$ | $(163,833)$ | $(146,515)$ | $(112,014)$ |
| 1.Issued, Subscribed \& Paid up capital | 131,748 | 131,748 | 131,748 | 131,748 | 131,748 | 131,748 |
| i)Ordinary shares | 131,748 | 131,748 | 131,748 | 131,748 | 131,748 | 131,748 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(462,125)$ | $(450,680)$ | $(442,874)$ | $(446,306)$ | $(413,292)$ | $(366,441)$ |
| i)Capital Reserve | 13,335 | 13,335 | 13,335 | 13,335 | 13,335 | 13,335 |
| ii)Revenue Reserve | $(475,460)$ | $(464,015)$ | $(456,209)$ | $(459,641)$ | $(426,627)$ | $(379,776)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(475,460)$ | $(464,015)$ | $(456,209)$ | $(459,641)$ | $(426,627)$ | $(379,776)$ |
| 3.Surplus on revaluation of fixed assets | 174,225 | 164,389 | 155,452 | 150,725 | 135,029 | 122,679 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 236,301 | 204,709 | 183,604 | 111,280 | 139,599 | 131,090 |
| 1.Long term borrowings | 130,175 | 103,001 | 85,884 | 55,272 | 42,195 | 19,841 |
| 2.Subordinated loans / Sponsor's loans | 34,752 | 37,229 | 39,883 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 609 | 637 | 739 | 17,918 | 23,148 |
| 5.Other non-current liabilities | 71,374 | 63,870 | 57,200 | 55,269 | 79,486 | 88,101 |
| E.Current Liabilities (E1+E2+E3+E4) | 357,243 | 363,195 | 362,425 | 420,570 | 660,782 | 497,325 |
| 1.Trade credit \& other accounts payables | 111,189 | 111,577 | 120,716 | 550 | 253,681 | 173,689 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 24,476 | 67,116 |
| 2.Short term borrowings | 208,559 | 208,559 | 208,559 | 373,427 | 358,427 | 263,427 |
| 3.Current portion of non-current liabilities | 33,276 | 35,840 | 22,481 | 36,260 | 48,674 | 50,550 |
| 4.Other current liabilities | 4,219 | 7,219 | 10,669 | 10,333 | 0 | 9,659 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 626,656 | 973,065 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 626,656 | 959,569 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 13,496 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 566,749 | 864,864 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 59,907 | 108,201 |
| 4.General, administrative and other expenses | 37,344 | 34,228 | 31,200 | 30,328 | 20,687 | 33,675 |
| i)Selling \& distribution expenses | 80 | 78 | 0 | 0 | 337 | 3,007 |
| ii)Administrative and other expenses | 37,264 | 34,150 | 31,200 | 30,328 | 20,350 | 30,668 |
| 5.Other income / (loss) | 29,988 | 47,748 | 37,001 | 30,000 | 764 | 12,362 |
| 6.EBIT (F3-F4+F5) | $(7,356)$ | 13,520 | 5,801 | (328) | 39,984 | 86,888 |
| 7.Financial expenses | 16,643 | 15,806 | 10,152 | 22,080 | 19,087 | 9,412 |
| of which: (i) Interest expenses | 6,978 | 4,270 | 2,073 | 10,540 | 14,138 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(23,999)$ | $(2,286)$ | $(4,351)$ | $(22,408)$ | 20,897 | 77,476 |
| 9.Tax expenses | $(3,378)$ | $(2,202)$ | $(1,076)$ | $(7,953)$ | 3,000 | 44,264 |
| 10.Profit / (loss) after tax (F8-F9) | $(20,621)$ | (84) | $(3,275)$ | $(14,455)$ | 17,897 | 33,212 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 31,032 | 33,583 | 35,945 | 12,704 | 297,472 | $(43,255)$ |
| 2.Net cash flows from investing activities | (28) | 0 | 0 | 0 | $(15,151)$ | $(50,988)$ |
| 3.Net cash flows from financing activities | $(30,957)$ | $(33,666)$ | $(35,808)$ | $(11,645)$ | $(29,065)$ | $(120,660)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 80,149 | 50,166 | 27,930 | $(52,553)$ | $(6,916)$ | 19,076 |
| 2.Retention in business (F10-F11-F12) | $(20,621)$ | (84) | $(3,275)$ | $(14,455)$ | 17,897 | 33,212 |
| 3.Depreciation for the year | $(35,283)$ | 250,947 | 29,135 | 27,977 | 32,456 | 31,318 |
| 4.Salaries, wages and employee benefits | 474 | 555 | 629 | 889 | 233,015 | 374,402 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | 2.86 | 3.41 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 1.23 | 1.66 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -4.61 | -0.02 | -0.81 | -3.81 | 3.50 | 5.68 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | -3.00 | -2.74 | -2.59 | -2.37 | -3.29 | -4.53 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 13.84 | 0.05 | 2.11 | 9.05 | -11.53 | -25.69 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.57 | -0.01 | -0.25 | -1.10 | 1.36 | 2.52 |


| Khyber Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 448,647 | 438,633 | 428,241 | 999,366 | 986,163 | 974,062 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 692,732 | 693,913 | 693,913 | 1,274,601 | 1,274,601 | 1,274,601 |
| 3.Operating fixed assets after deducting accumulated depreciation | 448,558 | 438,544 | 428,152 | 999,277 | 986,074 | 973,973 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 89 | 89 | 89 | 89 | 89 | 89 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 371 | 3,345 | 5,688 | 8,256 | 8,989 | 8,901 |
| 1.Cash \& bank balance | 105 | 276 | 193 | 44 | 207 | 54 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 7,305 | 7,647 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 7,305 | 7,647 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 266 | 3,069 | 5,495 | 8,212 | 1,477 | 1,200 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 449,018 | 441,978 | 433,929 | 1,007,622 | 995,152 | 982,963 |
| C.Shareholders' Equity (C1+C2+C3) | 338,651 | 332,967 | 343,917 | 906,779 | 904,859 | 914,998 |
| 1. Issued, Subscribed \& Paid up capital | 12,275 | 12,275 | 12,275 | 12,275 | 12,275 | 12,275 |
| i)Ordinary shares | 12,275 | 12,275 | 12,275 | 12,275 | 12,275 | 12,275 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(38,261)$ | $(34,699)$ | $(15,214)$ | $(10,659)$ | (892) | 19,979 |
| i)Capital Reserve | 258 | 258 | 258 | 258 | 258 | 258 |
| ii)Revenue Reserve | $(38,519)$ | $(34,957)$ | $(15,472)$ | $(10,917)$ | $(1,150)$ | 19,721 |
| of which: un-appropriated profit(loss) / retained earnings | $(38,519)$ | $(34,957)$ | $(15,472)$ | $(10,917)$ | $(1,150)$ | 19,721 |
| 3.Surplus on revaluation of fixed assets | 364,637 | 355,391 | 346,856 | 905,163 | 893,476 | 882,744 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 69,711 | 67,543 | 63,923 | 74,609 | 70,329 | 66,317 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 26,450 | 28,500 | 28,700 | 28,350 | 27,460 | 26,560 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 43,261 | 39,043 | 35,223 | 46,259 | 42,869 | 39,757 |
| E.Current Liabilities (E1+E2+E3+E4) | 40,656 | 41,468 | 26,089 | 26,234 | 19,964 | 1,648 |
| 1.Trade credit \& other accounts payables | 40,656 | 40,495 | 24,577 | 24,644 | 18,448 | 433 |
| of which: i) Trade credits | 40,203 | 40,202 | 24,250 | 24,250 | 18,122 | 0 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 0 | 973 | 1,512 | 1,590 | 1,516 | 1,215 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 1,750 | 3,516 | 8,061 | 9,618 |
| i)Local sales (Net) | 0 | 0 | 1,750 | 3,516 | 8,061 | 9,618 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 2,783 | 2,420 | 6,644 | 7,838 |
| i)Cost of material | 0 | 0 | 1,343 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | $(1,033)$ | 1,096 | 1,417 | 1,780 |
| 4.General, administrative and other expenses | 16,784 | 13,477 | 13,439 | 13,365 | 18,072 | 17,100 |
| i)Selling \& distribution expenses | 0 | 0 | 16 | 28 | 73 | 70 |
| ii)Administrative and other expenses | 16,784 | 13,477 | 13,423 | 13,337 | 17,999 | 17,030 |
| 5.Other income / (loss) | 4,507 | 4,217 | 23,416 | 6,854 | 12,866 | 23,564 |
| 6.EBIT (F3-F4+F5) | $(12,277)$ | $(9,260)$ | 8,944 | $(5,415)$ | $(3,789)$ | 8,244 |
| 7.Financial expenses | 0 | 4 | 2 | 2 | 4 | 2 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(12,277)$ | $(9,264)$ | 8,942 | $(5,417)$ | $(3,793)$ | 8,242 |
| 9.Tax expenses | $(4,659)$ | $(3,126)$ | $(1,765)$ | $(1,871)$ | $(1,873)$ | $(1,898)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(7,618)$ | $(6,138)$ | 10,707 | $(3,546)$ | $(1,920)$ | 10,140 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 50 | (698) | (282) | 201 | 1,052 | 748 |
| 2.Net cash flows from investing activities | 0 | $(1,182)$ | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 0 | 2,050 | 200 | (350) | (890) | (900) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 408,362 | 400,510 | 407,840 | 981,388 | 975,188 | 981,315 |
| 2.Retention in business (F10-F11-F12) | $(7,618)$ | $(6,138)$ | 10,707 | $(3,546)$ | $(1,920)$ | 10,140 |
| 3.Depreciation for the year | 12,157 | 11,195 | 10,392 | 9,562 | 13,203 | 12,101 |
| 4.Salaries, wages and employee benefits | 811 | 877 | 1,880 | 2,099 | 2,267 | 2,160 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | 611.83 | -100.85 | -23.82 | 105.43 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.01 | 0.01 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.67 | -1.38 | 2.44 | -0.49 | -0.19 | 1.03 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.34 | 1.33 | 1.29 | 1.15 | 1.11 | 1.09 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -2.23 | -1.83 | 3.16 | -0.57 | -0.21 | 1.11 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -6.21 | -5.00 | 8.72 | -2.89 | -1.56 | 8.26 |


| Kohat Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,338,994 | 1,276,348 | 1,479,547 | 2,355,163 | 2,483,464 | 2,932,316 |
| 1.Capital work in progress | 10,000 | 200,000 | 202,928 | 219 | 151,292 | 138,224 |
| 2.Operating fixed assets at cost | 1,693,617 | 1,712,505 | 1,753,095 | 2,805,243 | 2,870,428 | 3,378,110 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,322,206 | 1,070,674 | 1,271,370 | 2,348,493 | 2,325,730 | 2,785,565 |
| 4.Intangible assets | 3,581 | 2,767 | 2,061 | 1,355 | 649 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 2,500 | 2,450 | 2,350 |
| 6.Other non-current assets | 3,207 | 2,907 | 3,188 | 2,596 | 3,343 | 6,177 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 634,603 | 860,097 | 976,398 | 1,159,022 | 1,128,655 | 1,299,791 |
| 1.Cash \& bank balance | 12,880 | 4,839 | 9,066 | 7,305 | 12,997 | 6,000 |
| 2.Inventories; of which | 304,908 | 414,162 | 482,571 | 668,237 | 398,667 | 714,281 |
| i)Raw material | 165,204 | 374,481 | 416,904 | 630,713 | 313,511 | 572,421 |
| ii)Work in progress | 23,746 | 39,544 | 34,162 | 37,524 | 32,514 | 28,526 |
| iii)Finished goods | 115,958 | 137 | 31,505 | 0 | 52,642 | 113,334 |
| 3.Trade Debt / accounts receivables | 150,901 | 254,242 | 335,508 | 307,669 | 610,367 | 512,827 |
| 4.Short term loans and advances | 3,878 | 18,677 | 9,133 | 6,185 | 11,031 | 3,500 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 162,036 | 168,177 | 140,120 | 169,626 | 95,593 | 63,183 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,973,597 | 2,136,445 | 2,455,945 | 3,514,185 | 3,612,119 | 4,232,107 |
| C.Shareholders' Equity (C1+C2+C3) | 807,082 | 840,715 | 828,127 | 1,707,895 | 1,651,295 | 1,949,002 |
| 1.Issued, Subscribed \& Paid up capital | 208,000 | 208,000 | 208,000 | 208,000 | 208,000 | 208,000 |
| i)Ordinary shares | 208,000 | 208,000 | 208,000 | 208,000 | 208,000 | 208,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 133,318 | 182,992 | 181,864 | 259,507 | 218,766 | 535,225 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 133,318 | 182,992 | 181,864 | 259,507 | 218,766 | 535,225 |
| of which: un-appropriated profit(loss) / retained earnings | 133,318 | 182,992 | 181,864 | 259,507 | 218,816 | 535,375 |
| 3. Surplus on revaluation of fixed assets | 465,764 | 449,723 | 438,263 | 1,240,388 | 1,224,529 | 1,205,777 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 548,767 | 378,710 | 551,689 | 580,693 | 784,924 | 1,019,934 |
| 1.Long term borrowings | 250,754 | 67,497 | 202,128 | 194,520 | 451,273 | 604,603 |
| 2.Subordinated loans / Sponsor's loans | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 80,000 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 82,806 | 95,125 | 108,126 | 115,979 | 111,585 | 140,173 |
| 5.Other non-current liabilities | 115,207 | 116,088 | 141,435 | 170,194 | 122,066 | 195,158 |
| E.Current Liabilities (E1+E2+E3+E4) | 617,748 | 917,020 | 1,076,129 | 1,225,597 | 1,175,900 | 1,263,171 |
| 1.Trade credit \& other accounts payables | 91,969 | 347,172 | 305,257 | 394,290 | 411,343 | 563,606 |
| of which: i) Trade credits | 25,369 | 37,692 | 40,553 | 45,303 | 43,489 | 105,247 |
| 2.Short term borrowings | 390,615 | 471,767 | 688,336 | 699,557 | 649,517 | 427,015 |
| 3.Current portion of non-current liabilities | 114,392 | 81,417 | 63,456 | 90,567 | 62,242 | 245,280 |
| 4.Other current liabilities | 20,772 | 16,664 | 19,080 | 41,183 | 52,798 | 27,270 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,227,640 | 2,229,999 | 2,243,619 | 2,966,457 | 2,590,719 | 3,620,143 |
| i)Local sales (Net) | 2,227,640 | 2,229,999 | 2,243,619 | 2,966,457 | 2,590,719 | 3,620,143 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,095,509 | 2,049,883 | 2,028,660 | 2,656,307 | 2,377,665 | 2,875,433 |
| i)Cost of material | 1,524,023 | 1,406,533 | 1,421,820 | 1,941,177 | 1,687,722 | 2,023,461 |
| 3.Gross profit / (loss) (F1-F2) | 132,131 | 180,116 | 214,959 | 310,150 | 213,054 | 744,710 |
| 4.General, administrative and other expenses | 81,267 | 79,782 | 88,921 | 108,713 | 111,437 | 173,509 |
| i)Selling \& distribution expenses | 15,371 | 11,938 | 16,899 | 22,700 | 27,200 | 36,028 |
| ii)Administrative and other expenses | 65,896 | 67,844 | 72,022 | 86,013 | 84,237 | 137,481 |
| 5.Other income / (loss) | 466 | 10,641 | 907 | 754 | 2,157 | 7,315 |
| 6.EBIT (F3-F4+F5) | 51,330 | 110,975 | 126,945 | 202,191 | 103,774 | 578,516 |
| 7.Financial expenses | 69,051 | 51,555 | 62,662 | 115,957 | 180,655 | 111,883 |
| of which: (i) Interest expenses | 65,754 | 49,707 | 57,502 | 114,454 | 178,790 | 107,347 |
| 8.Profit / (loss) before taxation (F6-F7) | $(17,721)$ | 59,420 | 64,283 | 86,234 | $(76,881)$ | 466,633 |
| 9.Tax expenses | 1,706 | 24,488 | 53,812 | 19,269 | $(11,653)$ | 154,463 |
| 10.Profit / (loss) after tax (F8-F9) | $(19,427)$ | 34,932 | 10,471 | 66,965 | $(65,228)$ | 312,170 |
| 11.Cash dividends | 0 | 20,800 | 15,600 | 20,800 | 0 | 20,800 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(38,926)$ | 205,187 | 15,702 | 192,479 | 223,882 | 575,427 |
| 2.Net cash flows from investing activities | $(51,343)$ | $(24,944)$ | $(264,107)$ | $(101,396)$ | $(206,966)$ | $(539,052)$ |
| 3.Net cash flows from financing activities | 93,291 | $(188,284)$ | 252,632 | $(92,844)$ | $(11,224)$ | $(43,372)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,355,849 | 1,219,425 | 1,379,816 | 2,288,588 | 2,436,219 | 2,968,936 |
| 2.Retention in business (F10-F11-F12) | $(19,427)$ | 14,132 | $(5,129)$ | 46,165 | $(65,228)$ | 291,370 |
| 3.Depreciation for the year | 75,558 | 85,504 | 62,472 | 72,811 | 79,281 | 91,214 |
| 4.Salaries, wages and employee benefits | 275,706 | 303,961 | 329,220 | 374,928 | 364,196 | 475,094 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.87 | 1.57 | 0.47 | 2.26 | -2.52 | 8.62 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.23 | 1.09 | 0.98 | 0.99 | 0.73 | 0.92 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -1.07 | 1.70 | 0.46 | 2.24 | -1.83 | 7.96 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.47 | 2.49 | 2.75 | 2.35 | 2.12 | 2.18 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -2.64 | 4.24 | 1.25 | 5.28 | -3.88 | 17.34 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.93 | 1.68 | 0.50 | 3.22 | -3.14 | 15.01 |

Kohinoor Industries Ltd.

|  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| 789,370 | 788,668 | 815,849 | 817,136 | 874,296 | 892,908 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 14,387 | 14,387 | 14,387 | 14,387 | 14,387 | 14,341 |
| 3,961 | 3,514 | 3,122 | 2,778 | 2,474 | 2,285 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 785,040 | 784,785 | 812,358 | 814,192 | 843,745 | 866,357 |
| 369 | 369 | 369 | 166 | 28,077 | 24,266 |
| 17,509 | 14,600 | 19,046 | 41,174 | 79,140 | 84,077 |
| 2,269 | 1,747 | 5,389 | 25,320 | 59,560 | 67,213 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 20 | 0 |
| 64 | 124 | 78 | 0 | 125 | 168 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 15,176 | 12,729 | 13,579 | 15,854 | 19,435 | 16,696 |
| 806,879 | 803,268 | 834,895 | 858,310 | 953,436 | 976,985 |
| 379,517 | 391,479 | 425,538 | 453,313 | 540,956 | 916,583 |
| 303,025 | 303,025 | 303,025 | 303,025 | 303,025 | 303,025 |
| 303,025 | 303,025 | 303,025 | 303,025 | 303,025 | 303,025 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| $(574,772)$ | $(562,810)$ | $(528,751)$ | $(500,976)$ | $(413,333)$ | $(37,706)$ |
| 187,395 | 187,395 | 187,395 | 187,395 | 187,395 | 541,078 |
| $(762,167)$ | $(750,205)$ | $(716,146)$ | $(688,371)$ | $(600,728)$ | $(578,784)$ |
| $(762,167)$ | $(750,205)$ | $(716,146)$ | $(688,371)$ | $(600,728)$ | $(578,784)$ |
| 651,264 | 651,264 | 651,264 | 651,264 | 651,264 | 651,264 |
| 0 | 0 | 0 | 385 | 664 | 985 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 385 | 664 | 985 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 427,362 | 411,789 | 409,357 | 404,612 | 411,816 | 59,417 |
| 32,051 | 31,747 | 30,354 | 27,811 | 27,647 | 28,897 |
| 3,906 | 4,606 | 2,733 | 619 | 288 | 269 |
| 371,569 | 359,480 | 353,683 | 353,683 | 353,683 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 23,742 | 20,562 | 25,320 | 23,118 | 30,486 | 30,520 |

F.Operations:
1.Sales
i)Local sales (Net)
ii) Export sales (Net)

0
0
2.Cost of sales
i) Cost of material
3.Gross profit / (loss) (F1-F2)
4.General, administrative and other expenses
i)Selling \& distribution expenses
ii)Administrative and other expenses
5.Other income / (loss)
6.EBIT (F3-F4+F5)
7.Financial expenses
of which: (i) Interest expenses
8.Profit / (loss) before taxation (F6-F7)
9.Tax expenses
10.Profit / (loss) after tax (F8-F9)
11.Cash dividends
0

12.Bonus shares / stock dividends

## G.Statement of Cash Flows

1. Net cash flows from operating activities
2.Net cash flows from investing activities
3.Net cash flows from financing activities

## H.Miscellaneous

1.Total capital employed (C+D)
2. Retention in business (F10-F11-F12)
3.Depreciation for the year
4.Salaries, wages and employee benefits

## I.Key Performance Indicators

P1. Net Profit margin / Net profit to sales (F10 as \% of F1)
P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\})
P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\}
P4. Financial leverage (Avg. \{Current year $(A+B)$, previous year $(A+B)$ to Avg. Current year(C), previous year (C))\})
P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\}
V3. Basic earnings per share (Rs./share) ( F10 to No. of shares)

| Kohinoor Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,761,344 | 3,695,781 | 5,031,691 | 4,964,289 | 5,096,966 | 7,133,708 |
| 1.Capital work in progress | 28,490 | 217,747 | 13,150 | 57,838 | 157,226 | 468,922 |
| 2.Operating fixed assets at cost | 6,501,753 | 6,524,141 | 8,266,931 | 8,366,564 | 8,672,496 | 10,452,806 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,585,297 | 3,384,934 | 4,916,569 | 4,826,388 | 4,870,902 | 6,557,878 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 126,357 | 71,281 | 79,940 | 57,364 | 39,179 | 44,380 |
| 6.Other non-current assets | 21,200 | 21,819 | 22,032 | 22,699 | 29,659 | 62,528 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,591,571 | 2,842,388 | 3,833,242 | 5,903,784 | 5,068,911 | 6,439,639 |
| 1.Cash \& bank balance | 53,903 | 69,366 | 94,990 | 426,877 | 765,949 | 659,841 |
| 2.Inventories; of which | 806,079 | 909,069 | 1,153,505 | 1,815,530 | 1,949,786 | 2,915,134 |
| i)Raw material | 197,119 | 188,007 | 312,039 | 664,433 | 542,225 | 1,021,049 |
| ii)Work in progress | 136,625 | 185,313 | 191,321 | 241,703 | 181,272 | 245,408 |
| iii)Finished goods | 472,335 | 535,749 | 650,145 | 909,394 | 1,226,289 | 1,648,677 |
| 3.Trade Debt / accounts receivables | 465,442 | 642,492 | 1,359,171 | 2,133,326 | 545,599 | 952,762 |
| 4.Short term loans and advances | 74,812 | 58,529 | 120,569 | 320,536 | 111,608 | 92,590 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 20,432 |
| 6.Other current assets | 1,191,335 | 1,162,932 | 1,105,007 | 1,207,515 | 1,695,969 | 1,798,880 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,352,915 | 6,538,169 | 8,864,933 | 10,868,073 | 10,165,877 | 13,573,347 |
| C.Shareholders' Equity (C1+C2+C3) | 1,948,799 | 2,081,702 | 3,106,954 | 3,750,890 | 3,959,164 | 5,101,549 |
| 1.Issued, Subscribed \& Paid up capital | 509,110 | 509,110 | 509,110 | 509,110 | 509,110 | 509,110 |
| i)Ordinary shares | 509,110 | 509,110 | 509,110 | 509,110 | 509,110 | 509,110 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 358,240 | 511,178 | 722,414 | 1,409,892 | 1,656,292 | 1,964,365 |
| i)Capital Reserve | 252,930 | 250,927 | 259,228 | 246,168 | 241,962 | 246,032 |
| ii)Revenue Reserve | 105,310 | 260,251 | 463,186 | 1,163,724 | 1,414,330 | 1,718,333 |
| of which: un-appropriated profit(loss) / retained earnings | $(952,717)$ | $(797,776)$ | $(538,839)$ | 222,792 | 626,131 | 930,134 |
| 3.Surplus on revaluation of fixed assets | 1,081,449 | 1,061,414 | 1,875,430 | 1,831,888 | 1,793,762 | 2,628,074 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 929,887 | 808,258 | 974,161 | 828,853 | 825,195 | 1,322,991 |
| 1.Long term borrowings | 735,287 | 566,531 | 714,981 | 535,965 | 571,232 | 1,007,983 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 194,600 | 241,727 | 259,180 | 292,888 | 253,963 | 315,008 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,474,229 | 3,648,209 | 4,783,818 | 6,288,330 | 5,381,518 | 7,148,807 |
| 1.Trade credit \& other accounts payables | 849,017 | 943,202 | 1,431,614 | 1,927,442 | 2,074,583 | 2,883,470 |
| of which: i) Trade credits | 570,788 | 694,325 | 1,054,780 | 1,463,101 | 1,303,025 | 1,947,907 |
| 2.Short term borrowings | 2,189,370 | 2,404,770 | 3,038,332 | 3,916,021 | 3,072,621 | 3,681,197 |
| 3.Current portion of non-current liabilities | 163,323 | 160,576 | 230,251 | 251,376 | 134,613 | 507,560 |
| 4.Other current liabilities | 272,519 | 139,661 | 83,621 | 193,491 | 99,701 | 76,580 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 8,551,092 | 10,656,445 | 10,855,746 | 13,952,176 | 11,997,808 | 13,241,029 |
| i)Local sales (Net) | 1,387,912 | 2,239,775 | 2,417,087 | 3,078,893 | 2,378,164 | 3,599,724 |
| ii)Export sales (Net) | 7,163,180 | 8,416,670 | 8,438,659 | 10,873,283 | 9,619,644 | 9,641,305 |
| 2.Cost of sales | 7,158,065 | 9,211,160 | 9,552,735 | 11,938,614 | 10,131,060 | 11,521,196 |
| i)Cost of material | 4,783,212 | 6,600,027 | 6,579,149 | 8,597,788 | 7,199,690 | 8,350,539 |
| 3.Gross profit / (loss) (F1-F2) | 1,393,027 | 1,445,285 | 1,303,011 | 2,013,562 | 1,866,748 | 1,719,833 |
| 4.General, administrative and other expenses | 784,224 | 1,003,765 | 886,943 | 1,196,350 | 1,136,644 | 1,199,946 |
| i)Selling \& distribution expenses | 497,553 | 604,602 | 581,103 | 729,465 | 700,338 | 717,552 |
| ii)Administrative and other expenses | 286,671 | 399,163 | 305,840 | 466,885 | 436,306 | 482,394 |
| 5.Other income / (loss) | 44,754 | 66,088 | 143,323 | 429,935 | 105,734 | 288,348 |
| 6.EBIT (F3-F4+F5) | 653,557 | 507,608 | 559,391 | 1,247,147 | 835,838 | 808,235 |
| 7.Financial expenses | 450,764 | 273,786 | 296,844 | 383,946 | 350,031 | 341,436 |
| of which: (i) Interest expenses | 269,046 | 141,478 | 196,189 | 253,918 | 232,208 | 206,626 |
| 8.Profit / (loss) before taxation (F6-F7) | 202,793 | 233,822 | 262,547 | 863,201 | 485,807 | 466,799 |
| 9.Tax expenses | 83,960 | 99,807 | 23,491 | 134,451 | 120,595 | 199,016 |
| 10.Profit / (loss) after tax (F8-F9) | 118,833 | 134,015 | 239,056 | 728,750 | 365,212 | 267,783 |
| 11.Cash dividends | 0 | 56,002 | 61,093 | 152,733 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 82,849 | 215,154 | $(48,010)$ | $(134,571)$ | 1,750,881 | $(90,104)$ |
| 2.Net cash flows from investing activities | $(147,560)$ | $(194,805)$ | $(707,269)$ | $(176,826)$ | $(406,898)$ | $(1,322,684)$ |
| 3.Net cash flows from financing activities | 6,322 | $(4,886)$ | 780,903 | 643,284 | $(1,004,910)$ | 1,306,680 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,878,686 | 2,889,960 | 4,081,115 | 4,579,743 | 4,784,359 | 6,424,540 |
| 2.Retention in business (F10-F11-F12) | 118,833 | 78,013 | 177,963 | 576,017 | 365,212 | 267,783 |
| 3.Depreciation for the year | 218,157 | 206,773 | 224,512 | 277,831 | 268,416 | 283,849 |
| 4.Salaries, wages and employee benefits | 589,881 | 676,428 | 821,426 | 958,389 | 943,282 | 996,135 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.39 | 1.26 | 2.20 | 5.22 | 3.04 | 2.02 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.35 | 1.65 | 1.41 | 1.41 | 1.14 | 1.12 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.88 | 2.08 | 3.10 | 7.39 | 3.47 | 2.26 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.21 | 3.20 | 2.97 | 2.88 | 2.73 | 2.62 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 6.04 | 6.65 | 9.21 | 21.25 | 9.47 | 5.91 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.33 | 2.63 | 4.70 | 14.31 | 7.17 | 5.26 |


| Kohinoor Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,059,143 | 1,923,982 | 1,860,731 | 1,778,064 | 1,691,583 | 1,638,783 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 3,735,276 | 3,721,936 | 3,732,634 | 3,766,176 | 3,769,179 | 3,791,785 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,027,132 | 1,913,005 | 1,821,122 | 1,738,573 | 1,652,108 | 1,594,115 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 416 | 416 | 284 | 166 | 150 | 447 |
| 6.Other non-current assets | 31,595 | 10,561 | 39,325 | 39,325 | 39,325 | 44,221 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,409,723 | 1,259,213 | 1,157,290 | 1,121,796 | 1,133,274 | 979,246 |
| 1.Cash \& bank balance | 11,413 | 2,376 | 4,137 | 4,299 | 9,814 | 2,476 |
| 2.Inventories; of which | 953,485 | 853,765 | 781,325 | 798,871 | 916,048 | 798,337 |
| i) Raw material | 636,838 | 651,795 | 688,015 | 709,257 | 718,853 | 719,369 |
| ii)Work in progress | 115,617 | 133,500 | 29,691 | 43,300 | 25,385 | 21,627 |
| iii)Finished goods | 194,854 | 67,374 | 60,838 | 46,315 | 171,811 | 57,342 |
| 3.Trade Debt / accounts receivables | 276,652 | 160,346 | 253,113 | 208,886 | 145,789 | 112,762 |
| 4.Short term loans and advances | 41,719 | 67,463 | 57,991 | 63,337 | 21,781 | 40,984 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 126,454 | 175,263 | 60,724 | 46,403 | 39,842 | 24,687 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,468,866 | 3,183,195 | 3,018,021 | 2,899,860 | 2,824,857 | 2,618,029 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 389,750 | $(293,099)$ | $(106,473)$ | $(477,241)$ | $(722,763)$ | $(1,092,270)$ |
| 1.Issued, Subscribed \& Paid up capital | 650,000 | 650,000 | 1,078,571 | 1,078,571 | 1,078,571 | 1,078,571 |
| i)Ordinary shares | 650,000 | 650,000 | 1,078,571 | 1,078,571 | 1,078,571 | 1,078,571 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(260,250)$ | $(943,099)$ | $(1,185,044)$ | (1,555,812) | $(1,801,334)$ | $(2,170,841)$ |
| i)Capital Reserve | 0 | 0 | 0 | 163,839 | 163,359 | 163,188 |
| ii)Revenue Reserve | $(260,250)$ | $(943,099)$ | $(1,185,044)$ | (1,719,651) | (1,964,693) | $(2,334,029)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(260,250)$ | 920,376 | $(1,135,556)$ | $(1,707,038)$ | $(1,952,080)$ | ( $2,321,416$ ) |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,093,729 | 1,285,143 | 553,986 | 534,743 | 553,173 | 620,274 |
| 1.Long term borrowings | 563,146 | 768,231 | 88,434 | 73,150 | 106,650 | 178,210 |
| 2.Subordinated loans / Sponsor's loans | 397,000 | 397,000 | 397,000 | 397,000 | 397,000 | 397,000 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 107,821 | 79,608 | 68,552 | 64,593 | 49,523 | 45,064 |
| 5.Other non-current liabilities | 25,762 | 40,304 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,985,387 | 2,191,151 | 2,570,508 | 2,842,358 | 2,994,447 | 3,090,025 |
| 1.Trade credit \& other accounts payables | 290,227 | 305,453 | 333,803 | 341,855 | 493,988 | 594,768 |
| of which: i) Trade credits | 68,893 | 66,593 | 44,735 | 35,378 | 154,894 | 185,753 |
| 2.Short term borrowings | 1,436,048 | 1,406,766 | 1,591,339 | 1,627,043 | 1,630,224 | 1,628,744 |
| 3.Current portion of non-current liabilities | 197,594 | 200,000 | 317,648 | 364,706 | 364,706 | 364,706 |
| 4.Other current liabilities | 61,518 | 278,932 | 327,718 | 508,754 | 505,529 | 501,807 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,139,298 | 2,063,046 | 3,070,194 | 4,260,539 | 1,662,982 | 2,807,075 |
| i)Local sales (Net) | 2,998,838 | 2,053,247 | 3,070,194 | 4,260,539 | 1,662,982 | 2,807,075 |
| ii)Export sales (Net) | 1,140,460 | 9,799 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 4,158,348 | 2,443,291 | 3,235,487 | 4,258,906 | 1,797,828 | 3,020,461 |
| i)Cost of material | 2,775,330 | 1,361,212 | 1,852,563 | 2,993,358 | 1,214,391 | 1,876,978 |
| 3.Gross profit / (loss) (F1-F2) | $(19,050)$ | $(380,245)$ | $(165,293)$ | 1,633 | $(134,846)$ | $(213,386)$ |
| 4.General, administrative and other expenses | 205,396 | 96,034 | 123,291 | 133,502 | 77,200 | 107,119 |
| i)Selling \& distribution expenses | 93,087 | 9,685 | 5,695 | 3,213 | 2,291 | 4,967 |
| ii)Administrative and other expenses | 112,309 | 86,349 | 117,596 | 130,289 | 74,909 | 102,152 |
| 5.Other income / (loss) | 7,623 | 4,192 | 2,707 | 10 | 287 | 2,785 |
| 6.EBIT (F3-F4+F5) | $(216,823)$ | $(472,087)$ | $(285,877)$ | $(131,859)$ | $(211,759)$ | $(317,720)$ |
| 7.Financial expenses | 207,809 | 160,432 | 165,938 | 174,637 | 8,338 | 9,510 |
| of which: (i) Interest expenses | 184,166 | 156,762 | 165,144 | 173,944 | 7,513 | 8,789 |
| 8.Profit / (loss) before taxation (F6-F7) | $(424,632)$ | $(632,519)$ | $(451,815)$ | $(306,496)$ | $(220,097)$ | $(327,230)$ |
| 9.Tax expenses | 41,393 | 49,728 | $(37,197)$ | 32,907 | 24,945 | 42,106 |
| 10.Profit / (loss) after tax (F8-F9) | $(466,025)$ | $(682,247)$ | $(414,618)$ | $(339,403)$ | $(245,042)$ | $(369,336)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 257,342 | $(307,428)$ | $(11,914)$ | $(17,270)$ | $(23,311)$ | $(51,081)$ |
| 2.Net cash flows from investing activities | $(54,409)$ | 35,438 | $(48,338)$ | $(11,942)$ | $(3,374)$ | $(26,718)$ |
| 3.Net cash flows from financing activities | $(202,244)$ | 262,953 | 62,013 | 29,373 | 32,200 | 70,461 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,483,479 | 992,044 | 447,513 | 57,502 | $(169,590)$ | $(471,996)$ |
| 2.Retention in business (F10-F11-F12) | $(466,025)$ | $(682,247)$ | $(414,618)$ | $(339,403)$ | $(245,042)$ | $(369,336)$ |
| 3.Depreciation for the year | 128,786 | 105,290 | 98,935 | 94,489 | 90,127 | 86,016 |
| 4.Salaries, wages and employee benefits | 517,461 | 409,354 | 418,984 | 522,300 | 268,768 | 402,075 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -11.26 | -33.07 | -13.50 | -7.97 | -14.74 | -13.16 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.10 | 0.62 | 0.99 | 1.44 | 0.58 | 1.03 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -12.36 | -20.51 | -13.37 | -11.47 | -8.56 | -13.57 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 6.12 | 68.83 | -15.52 | -10.14 | -4.77 | -3.00 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -75.65 | -1,411.77 | 207.53 | 116.29 | 40.84 | 40.70 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -7.17 | -10.50 | -1.92 | -1.57 | -1.14 | -1.71 |


| Kohinoor Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 13,158,134 | 15,447,434 | 18,155,891 | 18,512,532 | 22,623,930 | 23,662,335 |
| 1.Capital work in progress | 238,508 | 112,888 | 211,451 | 75,801 | 439,180 | 586,910 |
| 2.Operating fixed assets at cost | 11,988,075 | 13,267,034 | 13,990,939 | 14,924,175 | 15,804,611 | 17,147,219 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,199,132 | 8,109,134 | 8,367,262 | 8,831,769 | 9,260,304 | 10,119,371 |
| 4.Intangible assets | 9,305 | 11,974 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 5,651,147 | 7,156,759 | 9,527,554 | 9,552,373 | 12,871,488 | 12,903,093 |
| 6.Other non-current assets | 60,042 | 56,679 | 49,624 | 52,589 | 52,958 | 52,961 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 5,997,583 | 5,297,408 | 6,716,065 | 7,034,046 | 10,079,836 | 10,471,920 |
| 1.Cash \& bank balance | 229,012 | 154,935 | 161,905 | 216,366 | 186,613 | 249,886 |
| 2.Inventories; of which | 2,203,655 | 2,009,579 | 2,574,838 | 3,814,347 | 5,362,714 | 3,972,858 |
| i)Raw material | 1,095,355 | 841,118 | 1,430,755 | 2,276,186 | 2,674,822 | 2,201,332 |
| ii)Work in progress | 620,336 | 575,961 | 597,872 | 798,715 | 999,128 | 785,692 |
| iii)Finished goods | 487,964 | 592,500 | 546,211 | 739,447 | 1,688,765 | 985,835 |
| 3.Trade Debt / accounts receivables | 1,039,529 | 1,298,968 | 1,699,015 | 1,455,119 | 2,360,050 | 3,266,729 |
| 4.Short term loans and advances | 196,419 | 145,480 | 718,354 | 370,271 | 306,325 | 612,203 |
| 5.Short term investments | 838,756 | 6,498 | 8,042 | 51,441 | 82,797 | 133,866 |
| 6.Other current assets | 1,490,212 | 1,681,948 | 1,553,911 | 1,126,502 | 1,781,337 | 2,236,378 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 19,155,717 | 20,744,842 | 24,871,956 | 25,546,578 | 32,703,766 | 34,134,255 |
| C.Shareholders' Equity (C1+C2+C3) | 12,959,673 | 13,922,796 | 15,820,626 | 16,966,815 | 17,971,090 | 20,157,557 |
| 1. Issued, Subscribed \& Paid up capital | 2,823,551 | 2,823,551 | 2,992,964 | 2,992,964 | 2,992,964 | 2,992,964 |
| i)Ordinary shares | 2,823,551 | 2,823,551 | 2,992,964 | 2,992,964 | 2,992,964 | 2,992,964 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,336,788 | 7,276,792 | 8,984,618 | 10,130,807 | 11,135,082 | 13,292,819 |
| i)Capital Reserve | 144,919 | 144,919 | 986,077 | 986,077 | 986,077 | 986,077 |
| ii)Revenue Reserve | 6,191,869 | 7,131,873 | 7,998,541 | 9,144,730 | 10,149,005 | 12,306,742 |
| of which: un-appropriated profit(loss) / retained earnings | 4,741,378 | 5,681,382 | 6,548,050 | 7,694,239 | 8,698,514 | 10,856,251 |
| 3.Surplus on revaluation of fixed assets | 3,799,334 | 3,822,453 | 3,843,044 | 3,843,044 | 3,843,044 | 3,871,774 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,205,135 | 1,776,007 | 1,850,676 | 2,129,031 | 3,411,551 | 3,883,657 |
| 1.Long term borrowings | 787,397 | 1,295,884 | 1,335,099 | 1,535,299 | 2,860,987 | 3,173,974 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 417,738 | 480,123 | 515,577 | 593,732 | 550,564 | 709,683 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,990,909 | 5,046,039 | 7,200,654 | 6,450,732 | 11,321,125 | 10,093,041 |
| 1.Trade credit \& other accounts payables | 1,312,365 | 1,518,697 | 1,797,734 | 2,133,377 | 2,535,813 | 2,657,455 |
| of which: i) Trade credits | 573,404 | 734,594 | 859,849 | 914,956 | 1,187,371 | 1,065,125 |
| 2. Short term borrowings | 3,434,394 | 3,187,866 | 4,635,384 | 3,141,523 | 7,479,127 | 5,558,536 |
| 3.Current portion of non-current liabilities | 184,891 | 278,573 | 388,301 | 411,419 | 357,307 | 1,299,221 |
| 4.Other current liabilities | 59,259 | 60,903 | 379,235 | 764,413 | 948,878 | 577,829 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 16,088,302 | 17,404,708 | 17,833,540 | 21,220,135 | 21,844,810 | 29,955,525 |
| i)Local sales (Net) | 7,853,941 | 9,542,256 | 11,285,473 | 14,218,715 | 12,608,174 | 17,917,610 |
| ii) Export sales (Net) | 8,234,361 | 7,862,452 | 6,548,067 | 7,001,420 | 9,236,636 | 12,037,915 |
| 2.Cost of sales | 13,048,866 | 14,823,393 | 15,355,788 | 17,659,063 | 17,854,630 | 23,822,897 |
| i)Cost of material | 7,803,458 | 9,019,710 | 9,452,232 | 11,510,678 | 12,023,445 | 14,428,347 |
| 3.Gross profit / (loss) (F1-F2) | 3,039,436 | 2,581,315 | 2,477,752 | 3,561,072 | 3,990,180 | 6,132,628 |
| 4.General, administrative and other expenses | 1,141,430 | 1,136,656 | 1,144,988 | 1,477,781 | 1,602,621 | 2,249,822 |
| i)Selling \& distribution expenses | 574,226 | 538,294 | 495,766 | 561,181 | 821,609 | 1,218,390 |
| ii)Administrative and other expenses | 567,204 | 598,362 | 649,222 | 916,600 | 781,012 | 1,031,432 |
| 5.Other income / (loss) | 1,067,529 | 1,725,445 | 1,183,527 | 608,755 | 293,511 | 178,692 |
| 6.EBIT (F3-F4+F5) | 2,965,535 | 3,170,104 | 2,516,291 | 2,692,046 | 2,681,070 | 4,061,498 |
| 7.Financial expenses | 337,357 | 267,593 | 362,200 | 411,111 | 802,869 | 663,789 |
| of which: (i) Interest expenses | 287,769 | 238,368 | 337,747 | 370,832 | 750,055 | 590,633 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,628,178 | 2,902,511 | 2,154,091 | 2,280,935 | 1,878,201 | 3,397,709 |
| 9.Tax expenses | 495,963 | 550,732 | 489,769 | 530,291 | 350,158 | 641,380 |
| 10.Profit / (loss) after tax (F8-F9) | 2,132,215 | 2,351,779 | 1,664,322 | 1,750,644 | 1,528,043 | 2,756,329 |
| 11.Cash dividends | 1,270,598 | 988,243 | 673,417 | 598,593 | 598,593 | 598,593 |
| 12.Bonus shares / stock dividends | 423,533 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,002,347 | 1,171,639 | 394,884 | 2,493,699 | $(390,215)$ | 2,898,473 |
| 2.Net cash flows from investing activities | $(247,653)$ | $(196,570)$ | (2,202,943) | $(572,930)$ | $(4,481,124)$ | $(1,616,862)$ |
| 3.Net cash flows from financing activities | $(640,497)$ | $(1,049,146)$ | 1,815,029 | $(1,866,308)$ | 4,841,586 | $(1,218,338)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,164,808 | 15,698,803 | 17,671,302 | 19,095,846 | 21,382,641 | 24,041,214 |
| 2.Retention in business (F10-F11-F12) | 438,084 | 1,363,536 | 990,905 | 1,152,051 | 929,450 | 2,157,736 |
| 3.Depreciation for the year | 364,388 | 442,552 | 498,650 | 530,546 | 564,651 | 640,735 |
| 4.Salaries, wages and employee benefits | 1,759,453 | 1,908,478 | 1,943,904 | 2,060,480 | 2,465,129 | 2,871,164 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 13.25 | 13.51 | 9.33 | 8.25 | 6.99 | 9.20 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.88 | 0.87 | 0.78 | 0.84 | 0.75 | 0.90 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 11.60 | 11.79 | 7.30 | 6.94 | 5.25 | 8.25 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.49 | 1.48 | 1.53 | 1.54 | 1.67 | 1.75 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 17.30 | 17.50 | 11.19 | 10.68 | 8.75 | 14.46 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 7.55 | 8.33 | 5.56 | 5.85 | 5.11 | 9.21 |


| Landmark Spinning Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 218,589 | 212,882 | 176,776 | 192,261 | 174,392 | 159,126 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 298,646 | 313,856 | 277,750 | 300,303 | 300,303 | 297,659 |
| 3.Operating fixed assets after deducting accumulated depreciation | 218,564 | 212,857 | 176,751 | 192,236 | 174,367 | 159,101 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 25 | 25 | 25 | 25 | 25 | 25 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 70 | 54 | 16 | 31 | 56 | 449 |
| 1.Cash \& bank balance | 31 | 15 | 16 | 31 | 56 | 49 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 400 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 39 | 39 | 0 | 0 | 0 | 0 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 218,659 | 212,936 | 176,792 | 192,292 | 174,448 | 159,575 |
| C.Shareholders' Equity (C1+C2+C3) | 41,185 | 16,187 | $(68,355)$ | $(60,786)$ | $(81,946)$ | $(96,000)$ |
| 1. Issued, Subscribed \& Paid up capital | 121,237 | 121,237 | 121,237 | 121,237 | 121,237 | 121,237 |
| i)Ordinary shares | 121,237 | 121,237 | 121,237 | 121,237 | 121,237 | 121,237 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(142,287)$ | $(172,849)$ | $(249,571)$ | $(256,780)$ | $(270,729)$ | $(276,665)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(142,287)$ | $(172,849)$ | $(249,571)$ | $(256,780)$ | $(270,729)$ | $(276,665)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(142,287)$ | $(172,849)$ | $(249,571)$ | $(256,780)$ | $(270,729)$ | $(276,665)$ |
| 3.Surplus on revaluation of fixed assets | 62,235 | 67,799 | 59,979 | 74,757 | 67,546 | 59,428 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 177,213 | 196,297 | 244,944 | 252,658 | 251,482 | 254,952 |
| 1.Long term borrowings | 147,926 | 165,837 | 222,574 | 224,414 | 226,328 | 233,113 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 29,287 | 30,460 | 22,370 | 28,244 | 25,154 | 21,839 |
| E.Current Liabilities (E1+E2+E3+E4) | 261 | 452 | 203 | 420 | 4,912 | 623 |
| 1.Trade credit \& other accounts payables | 261 | 452 | 203 | 420 | 4,234 | 69 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 0 | 0 | 0 | 0 | 678 | 554 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 23,223 | 22,437 | 1,916 | 92 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(23,223)$ | $(22,437)$ | $(1,916)$ | (92) | 0 | 0 |
| 4.General, administrative and other expenses | 1,295 | 3,750 | 2,709 | 18,558 | 20,014 | 18,185 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 1,295 | 3,750 | 2,709 | 18,558 | 20,014 | 18,185 |
| 5.Other income / (loss) | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | $(24,518)$ | $(26,187)$ | $(4,625)$ | $(18,650)$ | $(20,014)$ | $(18,185)$ |
| 7.Financial expenses | 12,757 | 14,054 | 51,900 | 3 | 1 | 1 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(37,275)$ | $(40,241)$ | $(56,525)$ | $(18,653)$ | $(20,015)$ | $(18,186)$ |
| 9.Tax expenses | $(3,009)$ | $(2,626)$ | 0 | $(3,433)$ | $(3,090)$ | $(3,553)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(34,266)$ | $(37,615)$ | $(56,525)$ | $(15,220)$ | $(16,925)$ | $(14,633)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(1,310)$ | $(5,081)$ | $(4,841)$ | $(1,826)$ | $(1,887)$ | $(6,793)$ |
| 2.Net cash flows from investing activities | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 1,304 | 5,065 | 4,841 | 1,841 | 1,913 | 6,785 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 218,398 | 212,484 | 176,589 | 191,872 | 169,536 | 158,952 |
| 2.Retention in business (F10-F11-F12) | $(34,266)$ | $(37,615)$ | $(56,525)$ | $(15,220)$ | $(16,925)$ | $(14,633)$ |
| 3.Depreciation for the year | 23,229 | 20,917 | 0 | 16,601 | 17,869 | 16,082 |
| 4.Salaries, wages and employee benefits | 736 | 3,200 | 1,856 | 1,024 | 564 | 564 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B})\}$ ) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ )\} | -14.88 | -17.43 | -29.01 | -8.25 | -9.23 | -8.76 |
| P4. Financial leverage (Avg. \{Current year (A+B),previous year (A+B) to Avg. Current year(C),previous year (C) )\}) | 3.10 | 7.52 | -7.47 | -2.86 | -2.57 | -1.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -46.14 | -131.13 | 216.70 | 23.57 | 23.72 | 16.45 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -2.83 | -3.10 | -4.66 | -1.26 | -1.40 | -1.21 |


| Mahmood Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,166,819 | 4,699,110 | 7,141,884 | 12,839,897 | 12,780,838 | 14,332,669 |
| 1.Capital work in progress | 32,833 | 51,906 | 286,573 | 53,386 | 126,095 | 1,557,770 |
| 2.Operating fixed assets at cost | 6,164,809 | 6,688,458 | 9,191,480 | 13,248,550 | 13,589,107 | 13,985,368 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,891,988 | 3,144,863 | 5,307,505 | 8,887,836 | 8,455,200 | 8,139,587 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 1,233,266 | 1,493,609 | 1,538,568 | 3,888,694 | 4,189,562 | 4,610,296 |
| 6.Other non-current assets | 8,732 | 8,732 | 9,238 | 9,981 | 9,981 | 25,016 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 6,529,269 | 9,669,730 | 11,213,381 | 12,426,349 | 12,667,080 | 12,492,093 |
| 1.Cash \& bank balance | 24,977 | 13,360 | 32,363 | 24,598 | 45,046 | 97,605 |
| 2.Inventories; of which | 2,542,957 | 3,336,305 | 4,247,088 | 7,593,498 | 7,059,217 | 7,819,941 |
| i)Raw material | 1,894,667 | 2,691,892 | 3,610,904 | 6,625,649 | 5,680,317 | 6,629,382 |
| ii)Work in progress | 82,576 | 99,058 | 145,021 | 179,400 | 180,674 | 215,687 |
| iii)Finished goods | 565,714 | 545,355 | 491,163 | 788,449 | 1,198,226 | 974,872 |
| 3.Trade Debt / accounts receivables | 1,318,915 | 2,212,371 | 2,195,470 | 1,685,878 | 3,102,628 | 2,649,520 |
| 4.Short term loans and advances | 632,943 | 724,540 | 1,258,404 | 513,393 | 183,371 | 266,005 |
| 5.Short term investments | 1,515,060 | 2,610,301 | 2,233,763 | 1,370,406 | 725,341 | 310,891 |
| 6.Other current assets | 494,417 | 772,853 | 1,246,293 | 1,238,576 | 1,551,477 | 1,348,131 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 10,696,088 | 14,368,840 | 18,355,265 | 25,266,246 | 25,447,918 | 26,824,762 |
| C.Shareholders' Equity (C1+C2+C3) | 4,465,673 | 4,782,879 | 4,854,171 | 8,483,898 | 8,582,479 | 9,937,967 |
| 1.Issued, Subscribed \& Paid up capital | 150,000 | 150,000 | 150,000 | 150,000 | 187,500 | 187,500 |
| i)Ordinary shares | 150,000 | 150,000 | 150,000 | 150,000 | 187,500 | 187,500 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,315,673 | 4,632,879 | 4,704,171 | 5,417,178 | 5,603,623 | 7,097,138 |
| i)Capital Reserve | 7,121 | 7,121 | 7,121 | 7,121 | 7,121 | 22,771 |
| ii)Revenue Reserve | 4,308,552 | 4,625,758 | 4,697,050 | 5,410,057 | 5,596,502 | 7,074,367 |
| of which: un-appropriated profit(loss) / retained earnings | 4,308,552 | 4,625,758 | 4,697,050 | 5,410,057 | 5,596,502 | 7,074,367 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 2,916,720 | 2,791,356 | 2,653,329 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 705,450 | 861,484 | 2,052,349 | 3,430,486 | 5,601,727 | 6,234,516 |
| 1.Long term borrowings | 705,450 | 861,484 | 2,052,349 | 3,349,876 | 5,497,230 | 5,846,681 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 80,610 | 104,497 | 387,835 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,524,965 | 8,724,477 | 11,448,745 | 13,351,862 | 11,263,712 | 10,652,279 |
| 1.Trade credit \& other accounts payables | 895,956 | 1,135,986 | 1,295,290 | 1,441,644 | 1,760,984 | 1,771,221 |
| of which: i) Trade credits | 89,109 | 112,984 | 219,438 | 222,252 | 302,670 | 399,669 |
| 2.Short term borrowings | 4,089,627 | 7,029,862 | 9,639,163 | 10,863,086 | 8,763,773 | 7,300,515 |
| 3.Current portion of non-current liabilities | 284,644 | 282,897 | 243,341 | 433,941 | 180,489 | 983,305 |
| 4.Other current liabilities | 254,738 | 275,732 | 270,951 | 613,191 | 558,466 | 597,238 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 13,663,708 | 15,747,947 | 18,154,144 | 24,386,740 | 24,465,188 | 27,934,498 |
| i)Local sales (Net) | 2,282,678 | 2,669,262 | 2,998,747 | 3,912,345 | 2,662,669 | 5,335,079 |
| ii) Export sales (Net) | 11,381,030 | 13,078,685 | 15,155,397 | 20,474,395 | 21,802,519 | 22,599,419 |
| 2.Cost of sales | 12,566,324 | 14,742,034 | 16,873,903 | 21,812,854 | 22,351,655 | 24,121,442 |
| i)Cost of material | 9,642,554 | 11,625,907 | 13,371,900 | 18,231,713 | 18,540,516 | 19,630,087 |
| 3.Gross profit / (loss) (F1-F2) | 1,097,384 | 1,005,913 | 1,280,241 | 2,573,886 | 2,113,533 | 3,813,056 |
| 4.General, administrative and other expenses | 893,247 | 780,420 | 1,108,323 | 1,682,546 | 1,059,336 | 1,473,604 |
| i)Selling \& distribution expenses | 371,687 | 370,210 | 473,311 | 498,864 | 557,017 | 703,274 |
| ii)Administrative and other expenses | 521,560 | 410,210 | 635,012 | 1,183,682 | 502,319 | 770,330 |
| 5.Other income / (loss) | 214,854 | 713,044 | 845,631 | 1,696,674 | 774,752 | 793,627 |
| 6.EBIT (F3-F4+F5) | 418,991 | 938,537 | 1,017,549 | 2,588,014 | 1,828,949 | 3,133,079 |
| 7.Financial expenses | 416,356 | 471,384 | 742,766 | 1,525,678 | 1,526,765 | 1,257,783 |
| of which: (i) Interest expenses | 361,543 | 391,129 | 660,400 | 1,361,258 | 1,280,992 | 1,160,453 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,635 | 467,153 | 274,783 | 1,062,336 | 302,184 | 1,875,296 |
| 9.Tax expenses | 58,794 | 149,947 | 62,573 | 311,829 | 230,551 | 534,692 |
| 10.Profit / (loss) after tax (F8-F9) | $(56,159)$ | 317,206 | 212,210 | 750,507 | 71,633 | 1,340,604 |
| 11.Cash dividends | 0 | 135,000 | 37,500 | 0 | 0 | 187,500 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 37,500 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 917,362 | $(1,162,431)$ | $(630,668)$ | 283,031 | 1,165,979 | 2,745,220 |
| 2.Net cash flows from investing activities | 28,073 | $(1,508,532)$ | (2,322,891) | $(1,613,408)$ | 672,032 | $(1,132,761)$ |
| 3.Net cash flows from financing activities | $(935,595)$ | 2,659,347 | 2,972,562 | 1,322,613 | $(1,817,563)$ | $(1,559,900)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,171,123 | 5,644,363 | 6,906,520 | 11,914,384 | 14,184,206 | 16,172,483 |
| 2.Retention in business (F10-F11-F12) | $(56,159)$ | 182,206 | 174,710 | 713,007 | 71,633 | 1,153,104 |
| 3.Depreciation for the year | 314,672 | 320,862 | 376,390 | 597,822 | 782,858 | 733,074 |
| 4.Salaries, wages and employee benefits | 933,611 | 1,074,819 | 1,182,287 | 2,540,157 | 1,488,698 | 1,786,690 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.41 | 2.01 | 1.17 | 3.08 | 0.29 | 4.80 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.23 | 1.26 | 1.11 | 1.12 | 0.96 | 1.07 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -0.51 | 2.53 | 1.30 | 3.44 | 0.28 | 5.13 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.43 | 2.71 | 3.40 | 3.27 | 2.97 | 2.82 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -1.23 | 6.86 | 4.40 | 11.25 | 0.84 | 14.48 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -3.74 | 21.15 | 14.15 | 50.03 | 3.82 | 71.50 |


| Maqbool Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,855,950 | 1,845,688 | 1,805,610 | 2,742,432 | 2,795,911 | 3,462,030 |
| 1.Capital work in progress | 555 | 34,945 | 390 | 32,110 | 597 | 566,456 |
| 2.Operating fixed assets at cost | 2,267,849 | 2,313,671 | 2,395,113 | 3,193,930 | 3,405,130 | 3,629,785 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,849,726 | 1,805,074 | 1,799,551 | 2,704,552 | 2,787,132 | 2,885,307 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 5,669 | 5,669 | 5,669 | 5,770 | 8,182 | 10,267 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,305,025 | 1,261,142 | 1,626,487 | 2,043,682 | 2,439,974 | 2,014,656 |
| 1.Cash \& bank balance | 17,846 | 32,176 | 72,990 | 20,710 | 35,504 | 6,144 |
| 2.Inventories; of which | 787,451 | 674,239 | 606,947 | 994,565 | 1,381,200 | 627,919 |
| i)Raw material | 449,004 | 410,825 | 468,106 | 878,874 | 921,527 | 415,781 |
| ii)Work in progress | 49,063 | 40,218 | 40,096 | 56,960 | 52,937 | 53,945 |
| iii)Finished goods | 289,384 | 223,196 | 98,745 | 58,731 | 406,736 | 158,193 |
| 3.Trade Debt / accounts receivables | 320,374 | 268,592 | 610,984 | 641,645 | 599,100 | 852,010 |
| 4.Short term loans and advances | 20,084 | 36,295 | 26,580 | 52,473 | 100,099 | 110,120 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 159,270 | 249,840 | 308,986 | 334,289 | 324,071 | 418,463 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 3,160,975 | 3,106,830 | 3,432,097 | 4,786,114 | 5,235,885 | 5,476,686 |
| C.Shareholders' Equity (C1+C2+C3) | 1,186,094 | 1,235,843 | 1,292,335 | 1,893,894 | 1,894,822 | 2,111,015 |
| 1.Issued, Subscribed \& Paid up capital | 168,000 | 168,000 | 168,000 | 168,000 | 168,000 | 184,320 |
| i)Ordinary shares | 168,000 | 168,000 | 168,000 | 168,000 | 168,000 | 184,320 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 294,788 | 362,868 | 443,898 | 538,169 | 593,179 | 840,101 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 65,280 |
| ii)Revenue Reserve | 294,788 | 362,868 | 443,898 | 538,169 | 593,179 | 774,821 |
| of which: un-appropriated profit(loss) / retained earnings | 126,788 | 194,868 | 275,898 | 370,169 | 425,179 | 606,821 |
| 3.Surplus on revaluation of fixed assets | 723,306 | 704,975 | 680,437 | 1,187,725 | 1,133,643 | 1,086,594 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 470,764 | 411,869 | 341,110 | 600,118 | 739,112 | 1,181,651 |
| 1.Long term borrowings | 179,922 | 145,187 | 72,362 | 198,531 | 300,855 | 771,960 |
| 2.Subordinated loans / Sponsor's loans | 56,364 | 46,581 | 51,460 | 64,092 | 55,083 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 20,787 | 23,954 | 23,331 | 30,900 | 37,954 | 50,245 |
| 5.Other non-current liabilities | 213,691 | 196,147 | 193,957 | 306,595 | 345,220 | 359,446 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,504,117 | 1,459,118 | 1,798,652 | 2,292,102 | 2,601,951 | 2,184,020 |
| 1.Trade credit \& other accounts payables | 193,302 | 190,365 | 208,235 | 619,230 | 363,392 | 420,748 |
| of which: i) Trade credits | 102,660 | 85,638 | 122,374 | 482,326 | 168,686 | 149,218 |
| 2.Short term borrowings | 1,182,593 | 1,128,003 | 1,429,273 | 1,491,226 | 2,025,910 | 1,390,695 |
| 3.Current portion of non-current liabilities | 70,530 | 68,532 | 72,825 | 75,052 | 60,504 | 224,080 |
| 4.Other current liabilities | 57,692 | 72,218 | 88,319 | 106,594 | 152,145 | 148,497 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,280,590 | 4,863,139 | 5,598,969 | 6,234,762 | 5,841,689 | 7,351,741 |
| i)Local sales (Net) | 2,738,737 | 3,023,096 | 3,187,611 | 4,920,744 | 4,670,654 | 6,380,106 |
| ii)Export sales (Net) | 1,541,853 | 1,840,043 | 2,411,358 | 1,314,018 | 1,171,035 | 971,635 |
| 2.Cost of sales | 4,053,313 | 4,531,258 | 5,200,445 | 5,717,727 | 5,221,667 | 6,630,773 |
| i)Cost of material | 2,973,682 | 3,261,468 | 3,761,842 | 4,394,903 | 3,960,500 | 4,567,171 |
| 3.Gross profit / (loss) (F1-F2) | 227,277 | 331,881 | 398,524 | 517,035 | 620,022 | 720,968 |
| 4.General, administrative and other expenses | 169,824 | 184,604 | 198,588 | 238,404 | 226,827 | 269,321 |
| i)Selling \& distribution expenses | 66,751 | 77,122 | 87,111 | 76,741 | 65,306 | 68,679 |
| ii)Administrative and other expenses | 103,073 | 107,482 | 111,477 | 161,663 | 161,521 | 200,642 |
| 5.Other income / (loss) | 7,562 | 19,247 | 36,924 | 53,237 | 975 | 6,972 |
| 6.EBIT (F3-F4+F5) | 65,015 | 166,524 | 236,860 | 331,868 | 394,170 | 458,619 |
| 7.Financial expenses | 96,358 | 103,228 | 127,337 | 171,685 | 261,941 | 186,091 |
| of which: (i) Interest expenses | 92,206 | 97,388 | 111,836 | 157,738 | 246,527 | 164,116 |
| 8.Profit / (loss) before taxation (F6-F7) | $(31,343)$ | 63,296 | 109,523 | 160,183 | 132,229 | 272,528 |
| 9.Tax expenses | 29,025 | 37,048 | 54,816 | 87,346 | 105,837 | 116,257 |
| 10.Profit / (loss) after tax (F8-F9) | $(60,368)$ | 26,248 | 54,707 | 72,837 | 26,392 | 156,271 |
| 11.Cash dividends | 0 | 0 | 21,000 | 29,400 | 0 | 32,256 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(186,255)$ | 185,869 | $(144,013)$ | 174,951 | $(402,406)$ | 761,390 |
| 2.Net cash flows from investing activities | $(166,585)$ | $(80,211)$ | $(47,911)$ | $(404,786)$ | $(168,300)$ | $(778,077)$ |
| 3.Net cash flows from financing activities | 322,250 | $(91,327)$ | 232,738 | 177,554 | 585,500 | $(12,673)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,656,858 | 1,647,712 | 1,633,445 | 2,494,012 | 2,633,934 | 3,292,666 |
| 2.Retention in business (F10-F11-F12) | $(60,368)$ | 26,248 | 33,707 | 43,437 | 26,392 | 124,015 |
| 3.Depreciation for the year | 90,001 | 90,473 | 88,776 | 88,855 | 129,216 | 134,134 |
| 4.Salaries, wages and employee benefits | 381,874 | 409,041 | 440,607 | 511,024 | 510,203 | 661,365 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.41 | 0.54 | 0.98 | 1.17 | 0.45 | 2.13 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.41 | 1.55 | 1.71 | 1.52 | 1.17 | 1.37 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.98 | 0.84 | 1.67 | 1.77 | 0.53 | 2.92 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.50 | 2.59 | 2.59 | 2.58 | 2.65 | 2.67 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -4.97 | 2.17 | 4.33 | 4.57 | 1.39 | 7.80 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -3.59 | 1.56 | 3.26 | 4.34 | 1.57 | 8.48 |


| Masood Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 6,759,486 | 8,432,853 | 10,077,261 | 11,714,774 | 14,039,371 | 13,898,864 |
| 1.Capital work in progress | 125,413 | 472,888 | 685,560 | 610,295 | 450,758 | 358,263 |
| 2.Operating fixed assets at cost | 10,377,637 | 12,161,085 | 14,198,979 | 16,219,768 | 19,379,002 | 20,330,875 |
| 3.Operating fixed assets after deducting accumulated depreciation | 6,587,982 | 7,904,429 | 9,342,777 | 10,552,232 | 13,161,273 | 13,231,142 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 476,076 | 0 | 0 |
| 6.Other non-current assets | 46,091 | 55,536 | 48,924 | 76,171 | 427,340 | 309,459 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 15,970,818 | 18,465,757 | 22,143,737 | 25,419,677 | 22,957,738 | 26,508,541 |
| 1.Cash \& bank balance | 1,226,653 | 902,816 | 620,380 | 380,463 | 1,173,014 | 530,931 |
| 2.Inventories; of which | 5,277,633 | 6,916,511 | 5,810,871 | 7,746,252 | 8,125,166 | 11,283,501 |
| i)Raw material | 1,715,467 | 2,559,226 | 1,783,689 | 2,257,744 | 2,896,819 | 4,549,503 |
| ii)Work in progress | 1,408,214 | 1,471,451 | 1,913,300 | 2,225,565 | 1,596,125 | 2,277,664 |
| iii)Finished goods | 2,153,952 | 2,885,834 | 2,113,882 | 3,262,943 | 3,632,222 | 4,456,334 |
| 3.Trade Debt / accounts receivables | 6,067,959 | 5,618,714 | 9,276,084 | 10,708,309 | 7,763,851 | 7,435,280 |
| 4.Short term loans and advances | 303,928 | 354,523 | 380,772 | 362,144 | 537,886 | 634,462 |
| 5.Short term investments | 0 | 0 | 0 | 100,000 | 203,218 | 108,771 |
| 6.Other current assets | 3,094,645 | 4,673,193 | 6,055,630 | 6,122,509 | 5,154,603 | 6,515,596 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 22,730,304 | 26,898,610 | 32,220,998 | 37,134,451 | 36,997,109 | 40,407,405 |
| C.Shareholders' Equity (C1+C2+C3) | 7,724,122 | 9,347,599 | 10,335,874 | 11,497,739 | 8,810,165 | 10,905,281 |
| 1.Issued, Subscribed \& Paid up capital | 948,333 | 986,666 | 986,666 | 986,666 | 986,666 | 986,666 |
| i)Ordinary shares | 600,000 | 675,000 | 675,000 | 675,000 | 675,000 | 675,000 |
| ii)Preference shares | 348,333 | 311,666 | 311,666 | 311,666 | 311,666 | 311,666 |
| 2.Reserves | 5,875,555 | 7,460,699 | 8,448,974 | 9,610,839 | 5,375,947 | 7,471,063 |
| i)Capital Reserve | 528,333 | 1,503,333 | 1,503,333 | 1,503,333 | 1,503,333 | 3,003,333 |
| ii)Revenue Reserve | 5,347,222 | 5,957,366 | 6,945,641 | 8,107,506 | 3,872,614 | 4,467,730 |
| of which: un-appropriated profit(loss) / retained earnings | 4,632,722 | 5,242,866 | 6,231,141 | 7,393,006 | 3,158,114 | 3,753,230 |
| 3.Surplus on revaluation of fixed assets | 900,234 | 900,234 | 900,234 | 900,234 | 2,447,552 | 2,447,552 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,724,619 | 5,751,825 | 5,381,737 | 5,091,441 | 8,429,592 | 6,190,314 |
| 1.Long term borrowings | 1,157,803 | 5,141,939 | 4,657,384 | 4,321,185 | 7,465,238 | 5,102,388 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 566,816 | 609,886 | 724,353 | 770,256 | 964,354 | 1,078,919 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 9,007 |
| E.Current Liabilities (E1+E2+E3+E4) | 13,281,563 | 11,799,186 | 16,503,387 | 20,545,271 | 19,757,352 | 23,311,810 |
| 1.Trade credit \& other accounts payables | 2,146,893 | 1,961,552 | 2,676,834 | 3,889,182 | 2,461,960 | 4,958,142 |
| of which: i) Trade credits | 1,431,699 | 1,143,581 | 1,362,914 | 2,548,741 | 1,067,363 | 3,204,387 |
| 2. Short term borrowings | 10,056,494 | 8,907,948 | 11,962,878 | 14,280,366 | 15,835,860 | 15,011,000 |
| 3.Current portion of non-current liabilities | 788,853 | 686,368 | 1,469,563 | 1,669,188 | 630,857 | 2,733,292 |
| 4.Other current liabilities | 289,323 | 243,318 | 394,112 | 706,535 | 828,675 | 609,376 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 23,183,485 | 23,393,876 | 30,842,159 | 34,211,379 | 28,668,642 | 37,089,359 |
| i)Local sales (Net) | 1,332,026 | 1,618,243 | 2,781,585 | 4,457,557 | 5,722,844 | 4,304,100 |
| ii) Export sales (Net) | 21,851,459 | 21,775,633 | 28,060,574 | 29,753,822 | 22,945,798 | 32,785,259 |
| 2.Cost of sales | 19,971,238 | 20,008,592 | 26,990,855 | 30,417,532 | 27,302,890 | 31,782,449 |
| i)Cost of material | 8,616,984 | 8,515,987 | 11,253,192 | 13,943,741 | 10,146,862 | 15,084,333 |
| 3.Gross profit / (loss) (F1-F2) | 3,212,247 | 3,385,284 | 3,851,304 | 3,793,847 | 1,365,752 | 5,306,910 |
| 4.General, administrative and other expenses | 1,917,172 | 1,969,464 | 2,720,854 | 3,196,001 | 3,838,487 | 3,430,344 |
| i)Selling \& distribution expenses | 1,396,012 | 1,478,067 | 2,063,381 | 2,449,678 | 2,149,418 | 2,262,880 |
| ii)Administrative and other expenses | 521,160 | 491,397 | 657,473 | 746,323 | 1,689,069 | 1,167,464 |
| 5.Other income / (loss) | 341,212 | 218,041 | 1,070,524 | 2,353,372 | 420,371 | 443,433 |
| 6.EBIT (F3-F4+F5) | 1,636,287 | 1,633,861 | 2,200,974 | 2,951,218 | (2,052,364) | 2,319,999 |
| 7.Financial expenses | 718,568 | 640,673 | 896,395 | 1,203,112 | 1,699,286 | 1,281,812 |
| of which: (i) Interest expenses | 582,584 | 502,863 | 776,620 | 1,049,352 | 1,522,229 | 1,135,725 |
| 8.Profit / (loss) before taxation (F6-F7) | 917,719 | 993,188 | 1,304,579 | 1,748,106 | (3,751,650) | 1,038,187 |
| 9.Tax expenses | 188,501 | 106,187 | 191,531 | 415,698 | 368,629 | 397,652 |
| 10.Profit / (loss) after tax (F8-F9) | 729,218 | 887,001 | 1,113,048 | 1,332,408 | $(4,120,279)$ | 640,535 |
| 11.Cash dividends | 417,267 | 172,667 | 148,000 | 172,667 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,209,721 | (1,911,891) | $(1,289,806)$ | $(382,110)$ | $(526,685)$ | $(165,817)$ |
| 2.Net cash flows from investing activities | 315,400 | $(2,158,384)$ | $(2,346,201)$ | (2,011,609) | (1,892,733) | $(819,031)$ |
| 3.Net cash flows from financing activities | $(835,247)$ | 3,746,438 | 3,353,570 | 2,153,802 | 3,211,969 | 342,765 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 9,448,741 | 15,099,424 | 15,717,611 | 16,589,180 | 17,239,757 | 17,095,595 |
| 2.Retention in business (F10-F11-F12) | 311,951 | 714,334 | 965,048 | 1,159,741 | $(4,120,279)$ | 640,535 |
| 3.Depreciation for the year | 488,269 | 511,652 | 692,150 | 825,850 | 899,965 | 952,059 |
| 4.Salaries, wages and employee benefits | 3,740,159 | 4,398,606 | 5,621,755 | 5,918,674 | 6,192,909 | 7,095,051 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.15 | 3.79 | 3.61 | 3.89 | -14.37 | 1.73 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.01 | 0.94 | 1.04 | 0.99 | 0.77 | 0.96 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.19 | 3.57 | 3.77 | 3.84 | -11.12 | 1.66 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 3.09 | 2.91 | 3.00 | 3.18 | 3.65 | 3.93 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 9.86 | 10.39 | 11.31 | 12.21 | -40.58 | 6.50 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 7.69 | 8.99 | 11.28 | 13.50 | -41.76 | 6.49 |


| Mian Textile Industries Ltd. |  |  |  |  | (Thousa | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 396,178 | 5,817 | 6,547 | 3,946 | 3,314 | 13,552 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 358,289 | 19,055 | 19,262 | 6,404 | 6,407 | 0 |
| 3.Operating fixed assets after deducting accumulated depreciation | 293,509 | 5,035 | 5,776 | 3,267 | 2,635 | 0 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 99,021 | 0 | 0 | 0 | 0 | 13,515 |
| 6.Other non-current assets | 3,648 | 782 | 771 | 679 | 679 | 37 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 25,245 | 351,587 | 327,258 | 77,897 | 28,609 | 28,409 |
| 1.Cash \& bank balance | 7,041 | 9,333 | 6,212 | 57,524 | 7,953 | 11,543 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 3,647 | 346 | 569 | 1,917 | 1,702 | 0 |
| 4.Short term loans and advances | 597 | 426 | 2,986 | 3 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 13,960 | 341,482 | 317,491 | 18,453 | 18,954 | 16,866 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 421,423 | 357,404 | 333,805 | 81,843 | 31,923 | 41,961 |
| C.Shareholders' Equity (C1+C2+C3) | $(151,478)$ | $(103,494)$ | $(60,005)$ | 33,797 | 19,183 | 13,693 |
| 1.Issued, Subscribed \& Paid up capital | 221,052 | 221,052 | 221,052 | 221,052 | 221,052 | 221,052 |
| i)Ordinary shares | 221,052 | 221,052 | 221,052 | 221,052 | 221,052 | 221,052 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(598,421)$ | $(533,107)$ | $(514,292)$ | $(187,255)$ | $(201,869)$ | $(207,359)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(598,421)$ | $(533,107)$ | $(514,292)$ | $(187,255)$ | $(201,869)$ | $(207,359)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(598,421)$ | $(533,107)$ | $(514,292)$ | $(187,255)$ | $(201,869)$ | $(207,359)$ |
| 3.Surplus on revaluation of fixed assets | 225,891 | 208,561 | 233,235 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 122,133 | 41,898 | 41,591 | 4,040 | 4,239 | 25,000 |
| 1.Long term borrowings | 20,950 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 96,564 | 38,564 | 38,564 | 0 | 0 | 25,000 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 3,508 | 3,334 | 3,027 | 4,040 | 4,239 | 0 |
| 5.Other non-current liabilities | 1,111 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 450,768 | 419,000 | 352,219 | 44,006 | 8,501 | 3,268 |
| 1.Trade credit \& other accounts payables | 37,008 | 14,616 | 12,524 | 9,044 | 7,911 | 1,320 |
| of which: i) Trade credits | 9,476 | 3,971 | 1,320 | 637 | 1,264 | 31 |
| 2.Short term borrowings | 270,930 | 359,707 | 339,043 | 34,935 | 590 | 1,948 |
| 3.Current portion of non-current liabilities | 8,889 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 133,941 | 44,677 | 652 | 27 | 0 | 0 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 55,532 | 62,830 | 48,345 | 27,875 | 14,611 | 10,631 |
| i)Selling \& distribution expenses | 1,045 | 1,083 | 1,105 | 1,102 | 0 | 0 |
| ii)Administrative and other expenses | 54,487 | 61,747 | 47,240 | 26,773 | 14,611 | 10,631 |
| 5.Other income / (loss) | 145,861 | 104,946 | 91,925 | 12,055 | 0 | 5,143 |
| 6.EBIT (F3-F4+F5) | 90,329 | 42,116 | 43,580 | $(15,820)$ | $(14,611)$ | $(5,488)$ |
| 7.Financial expenses | 8,774 | 1,428 | 59 | 9 | 3 | 2 |
| of which: (i) Interest expenses | 8,764 | 1,417 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 81,555 | 40,688 | 43,521 | $(15,829)$ | $(14,614)$ | $(5,490)$ |
| 9.Tax expenses | 0 | $(2,170)$ | 33 | 26 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | 81,555 | 42,858 | 43,488 | $(15,855)$ | $(14,614)$ | $(5,490)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,756 | $(12,111)$ | $(19,664)$ | $(17,339)$ | $(15,224)$ | $(11,023)$ |
| 2.Net cash flows from investing activities | 11,699 | 19,576 | 13,394 | 411,323 | (3) | $(11,745)$ |
| 3.Net cash flows from financing activities | $(8,305)$ | $(5,172)$ | 3,148 | $(342,672)$ | $(34,344)$ | 26,358 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(29,345)$ | $(61,596)$ | $(18,414)$ | 37,837 | 23,422 | 38,693 |
| 2.Retention in business (F10-F11-F12) | 81,555 | 42,858 | 43,488 | $(15,855)$ | $(14,614)$ | $(5,490)$ |
| 3.Depreciation for the year | 14,118 | 10,618 | 861 | 721 | 634 | 340 |
| 4.Salaries, wages and employee benefits | 12,325 | 10,895 | 10,778 | 11,782 | 6,069 | 5,566 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 18.62 | 11.01 | 12.58 | -7.63 | -25.69 | -14.86 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | -2.28 | -3.05 | -4.23 | -15.86 | 2.15 | 2.25 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -42.42 | -33.62 | -53.20 | 120.99 | -55.17 | -33.40 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.69 | 1.94 | 1.97 | -0.72 | -0.66 | -0.25 |


| Mubarak Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 27,717 | 149,332 | 146,528 | 143,439 | 140,870 | 268,483 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 53,479 | 151,426 | 151,426 | 151,426 | 151,426 | 149,037 |
| 3.Operating fixed assets after deducting accumulated depreciation | 26,763 | 148,378 | 145,114 | 142,025 | 139,100 | 133,940 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 132,773 |
| 6.Other non-current assets | 954 | 954 | 1,414 | 1,414 | 1,770 | 1,770 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 12,068 | 12,092 | 11,385 | 12,291 | 14,086 | 2,883 |
| 1.Cash \& bank balance | 120 | 140 | 83 | 372 | 828 | 750 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 9,211 | 9,284 | 8,568 | 9,185 | 9,853 | 129 |
| 4.Short term loans and advances | 366 | 335 | 20 | 38 | 15 | 20 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 2,371 | 2,333 | 2,714 | 2,696 | 3,390 | 1,984 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 39,785 | 161,424 | 157,913 | 155,730 | 154,956 | 271,366 |
| C.Shareholders' Equity (C1+C2+C3) | $(34,160)$ | 87,326 | 83,211 | 82,663 | 82,884 | 219,706 |
| 1.Issued, Subscribed \& Paid up capital | 54,000 | 54,000 | 54,000 | 54,000 | 54,000 | 54,000 |
| i)Ordinary shares | 54,000 | 54,000 | 54,000 | 54,000 | 54,000 | 54,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(95,857)$ | $(96,785)$ | $(98,397)$ | $(96,570)$ | $(94,095)$ | $(85,475)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(95,857)$ | $(96,785)$ | $(98,397)$ | $(96,570)$ | $(94,095)$ | $(85,475)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(95,857)$ | $(96,785)$ | $(98,397)$ | $(96,570)$ | $(94,095)$ | $(85,475)$ |
| 3.Surplus on revaluation of fixed assets | 7,697 | 130,111 | 127,608 | 125,233 | 122,979 | 251,181 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 11,849 | 12,550 | 40,864 | 42,003 | 42,337 | 43,182 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 11,849 | 11,848 | 40,037 | 41,037 | 41,037 | 41,337 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 702 | 827 | 966 | 1,300 | 1,845 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 62,096 | 61,548 | 33,838 | 31,064 | 29,735 | 8,478 |
| 1.Trade credit \& other accounts payables | 32,504 | 32,185 | 32,689 | 29,395 | 27,927 | 6,543 |
| of which: i) Trade credits | 28,392 | 28,159 | 28,042 | 25,119 | 21,890 | 3,503 |
| 2.Short term borrowings | 28,278 | 27,645 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 1,314 | 1,718 | 1,149 | 1,669 | 1,808 | 1,935 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 4,669 | 6,643 | 9,584 | 8,919 | 8,520 | 17,458 |
| i)Selling \& distribution expenses | 17 | 49 | 123 | 69 | 121 | 62 |
| ii)Administrative and other expenses | 4,652 | 6,594 | 9,461 | 8,850 | 8,399 | 17,396 |
| 5.Other income / (loss) | 7,324 | 8,171 | 8,318 | 9,868 | 10,408 | 25,910 |
| 6.EBIT (F3-F4+F5) | 2,655 | 1,528 | $(1,266)$ | 949 | 1,888 | 8,452 |
| 7.Financial expenses | 2,462 | 2,098 | 1,826 | 3 | 1 | 1 |
| of which: (i) Interest expenses | 2,461 | 2,095 | 1,824 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 193 | (570) | $(3,092)$ | 946 | 1,887 | 8,451 |
| 9.Tax expenses | 946 | 1,225 | 1,150 | 1,658 | 1,704 | 1,831 |
| 10.Profit / (loss) after tax (F8-F9) | (753) | $(1,795)$ | $(4,242)$ | (712) | 183 | 6,620 |
| 11.Cash dividends | 0 | 0 | - | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 279 | 653 | (140) | (711) | 812 | (378) |
| 2.Net cash flows from investing activities | 0 | 0 | (460) | 0 | (356) | 0 |
| 3.Net cash flows from financing activities | 250 | 0 | 28,188 | 1,000 | 0 | 300 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(22,311)$ | 99,876 | 124,075 | 124,666 | 125,221 | 262,888 |
| 2.Retention in business (F10-F11-F12) | (753) | $(1,795)$ | $(4,242)$ | (712) | 183 | 6,620 |
| 3.Depreciation for the year | 984 | 2,141 | 3,264 | 3,089 | 2,925 | 2,771 |
| 4.Salaries, wages and employee benefits | 2,388 | 2,463 | 3,114 | 3,299 | 3,596 | 3,801 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -1.86 | -1.78 | -2.66 | -0.45 | 0.12 | 3.11 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | -1.20 | 3.78 | 1.87 | 1.89 | 1.88 | 1.41 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 2.23 | -6.75 | -4.97 | -0.86 | 0.22 | 4.38 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.14 | -0.33 | -0.79 | -0.13 | 0.03 | 1.23 |


| Nadeem Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,588,146 | 1,640,967 | 1,699,794 | 1,640,003 | 1,776,049 | 2,955,664 |
| 1.Capital work in progress | 1,789 | 7,349 | 49,649 | 19,826 | 2,902 | 5,574 |
| 2.Operating fixed assets at cost | 2,518,309 | 2,661,781 | 2,773,363 | 2,860,163 | 3,130,737 | 4,464,991 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,573,240 | 1,620,001 | 1,613,394 | 1,606,580 | 1,759,539 | 2,936,482 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 13,117 | 13,617 | 36,751 | 13,597 | 13,608 | 13,608 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,419,416 | 1,699,417 | 2,409,635 | 2,576,356 | 3,606,835 | 3,226,529 |
| 1.Cash \& bank balance | 16,248 | 30,490 | 99,031 | 143,896 | 125,711 | 141,857 |
| 2.Inventories; of which | 682,155 | 825,607 | 1,231,609 | 886,461 | 1,785,459 | 1,041,106 |
| i) Raw material | 399,860 | 493,840 | 903,768 | 457,023 | 854,159 | 451,695 |
| ii)Work in progress | 31,753 | 33,950 | 43,926 | 53,968 | 63,398 | 138,923 |
| iii)Finished goods | 237,405 | 294,627 | 258,588 | 375,469 | 867,901 | 450,487 |
| 3.Trade Debt / accounts receivables | 525,539 | 509,682 | 640,858 | 949,581 | 1,441,600 | 1,678,765 |
| 4.Short term loans and advances | 17,835 | 39,153 | 38,304 | 230,444 | 55,741 | 114,866 |
| 5.Short term investments | 675 | 0 | 57,273 | 114,769 | 59,971 | 82,439 |
| 6.Other current assets | 176,964 | 294,485 | 342,560 | 251,205 | 138,353 | 167,496 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,007,562 | 3,340,384 | 4,109,429 | 4,216,359 | 5,382,884 | 6,182,193 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 813,919 | 909,464 | 1,051,617 | 1,220,305 | 1,320,733 | 2,979,663 |
| 1.Issued, Subscribed \& Paid up capital | 156,195 | 156,195 | 192,120 | 192,120 | 192,120 | 215,120 |
| i)Ordinary shares | 156,195 | 156,195 | 192,120 | 192,120 | 192,120 | 215,120 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 306,541 | 415,543 | 534,886 | 715,956 | 828,173 | 1,458,932 |
| i)Capital Reserve | 123,710 | 213,522 | 177,597 | 177,597 | 297,197 | 274,197 |
| ii)Revenue Reserve | 182,831 | 202,021 | 357,289 | 538,359 | 530,976 | 1,184,735 |
| of which: un-appropriated profit(loss) / retained earnings | 182,831 | 202,021 | 357,289 | 538,359 | 530,976 | 1,184,735 |
| 3.Surplus on revaluation of fixed assets | 351,183 | 337,726 | 324,611 | 312,229 | 300,440 | 1,305,611 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 506,851 | 474,894 | 528,304 | 509,666 | 743,647 | 821,422 |
| 1.Long term borrowings | 420,786 | 395,710 | 465,054 | 418,314 | 632,040 | 666,159 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 51,290 | 59,082 | 63,250 | 67,163 | 69,413 | 78,517 |
| 5.Other non-current liabilities | 34,775 | 20,102 | 0 | 24,189 | 42,194 | 76,746 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,686,792 | 1,956,026 | 2,529,508 | 2,486,388 | 3,318,504 | 2,381,108 |
| 1.Trade credit \& other accounts payables | 368,589 | 498,698 | 685,958 | 672,837 | 1,116,293 | 816,957 |
| of which: i) Trade credits | 249,123 | 339,803 | 432,893 | 415,059 | 739,715 | 406,224 |
| 2.Short term borrowings | 1,103,764 | 1,214,088 | 1,625,969 | 1,608,769 | 2,032,207 | 1,344,720 |
| 3.Current portion of non-current liabilities | 192,811 | 217,605 | 176,965 | 152,340 | 113,184 | 185,750 |
| 4.Other current liabilities | 21,628 | 25,635 | 40,616 | 52,442 | 56,820 | 33,681 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,800,851 | 5,230,013 | 6,441,230 | 7,186,097 | 6,792,767 | 9,420,602 |
| i)Local sales (Net) | 2,663,841 | 2,804,902 | 3,048,415 | 3,100,377 | 3,266,126 | 4,881,437 |
| ii)Export sales (Net) | 2,137,010 | 2,425,111 | 3,392,815 | 4,085,720 | 3,526,641 | 4,539,165 |
| 2.Cost of sales | 4,695,876 | 4,923,088 | 5,877,270 | 6,431,415 | 6,179,618 | 8,166,932 |
| i)Cost of material | 3,417,898 | 3,723,769 | 4,455,377 | 5,178,562 | 5,165,687 | 5,910,542 |
| 3.Gross profit / (loss) (F1-F2) | 104,975 | 306,925 | 563,960 | 754,682 | 613,149 | 1,253,670 |
| 4.General, administrative and other expenses | 137,637 | 164,951 | 221,827 | 201,383 | 220,820 | 260,640 |
| i)Selling \& distribution expenses | 49,307 | 71,330 | 87,063 | 73,373 | 65,505 | 73,192 |
| ii)Administrative and other expenses | 88,330 | 93,621 | 134,764 | 128,010 | 155,315 | 187,448 |
| 5.Other income / (loss) | $(10,432)$ | 2,131 | 3,370 | 16,146 | 15,305 | 26,439 |
| 6.EBIT (F3-F4+F5) | $(43,094)$ | 144,105 | 345,503 | 569,445 | 407,634 | 1,019,469 |
| 7.Financial expenses | 105,389 | 119,611 | 177,203 | 246,754 | 302,112 | 261,294 |
| of which: (i) Interest expenses | 96,933 | 109,014 | 162,651 | 225,202 | 265,712 | 195,405 |
| 8.Profit / (loss) before taxation (F6-F7) | $(148,483)$ | 24,494 | 168,300 | 322,691 | 105,522 | 758,175 |
| 9.Tax expenses | 29,741 | 17,368 | 18,543 | 122,531 | 87,977 | 119,306 |
| 10.Profit / (loss) after tax (F8-F9) | $(178,224)$ | 7,126 | 149,757 | 200,160 | 17,545 | 638,869 |
| 11.Cash dividends | 0 | 5,467 | 61,478 | 40,345 | 0 | 64,536 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(266,650)$ | (687) | $(197,738)$ | 229,140 | $(475,951)$ | 902,698 |
| 2.Net cash flows from investing activities | $(116,346)$ | $(184,924)$ | $(174,307)$ | $(95,709)$ | $(226,463)$ | $(305,750)$ |
| 3.Net cash flows from financing activities | 20,573 | 89,531 | 33,904 | $(71,365)$ | 287,490 | 130,685 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,320,770 | 1,384,358 | 1,579,921 | 1,729,971 | 2,064,380 | 3,801,085 |
| 2.Retention in business (F10-F11-F12) | $(178,224)$ | 1,659 | 88,279 | 159,815 | 17,545 | 574,333 |
| 3.Depreciation for the year | 116,063 | 131,900 | 133,005 | 138,194 | 142,447 | 160,721 |
| 4.Salaries, wages and employee benefits | 449,390 | 484,894 | 533,968 | 563,828 | 581,066 | 709,096 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -3.71 | 0.14 | 2.32 | 2.79 | 0.26 | 6.78 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.75 | 1.65 | 1.73 | 1.73 | 1.42 | 1.63 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -6.50 | 0.22 | 4.02 | 4.81 | 0.37 | 11.05 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 4.16 | 3.68 | 3.80 | 3.66 | 3.78 | 2.69 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -27.03 | 0.83 | 15.27 | 17.62 | 1.38 | 29.71 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -11.41 | 0.46 | 7.79 | 10.42 | 0.91 | 29.70 |


| Nagina Cotton Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,455,673 | 1,569,668 | 1,454,237 | 2,055,239 | 2,973,353 | 2,766,536 |
| 1.Capital work in progress | 26,650 | 19,546 | 10,724 | 58,544 | 1,811 | 115,747 |
| 2.Operating fixed assets at cost | 1,409,030 | 2,893,764 | 2,886,555 | 3,491,890 | 4,550,554 | 4,383,048 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,409,030 | 1,531,287 | 1,425,782 | 1,960,511 | 2,955,977 | 2,636,266 |
| 4. Intangible assets | 4,082 | 3,252 | 2,422 | 1,591 | 761 | 0 |
| 5.Long term investments | 14,801 | 14,514 | 14,240 | 13,981 | 13,735 | 13,501 |
| 6.Other non-current assets | 1,110 | 1,069 | 1,069 | 20,612 | 1,069 | 1,022 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,601,731 | 2,087,526 | 3,477,499 | 3,761,557 | 3,950,960 | 3,623,049 |
| 1.Cash \& bank balance | 186,672 | 21,871 | 522,089 | 153,196 | 43,332 | 196,886 |
| 2.Inventories; of which | 724,010 | 715,962 | 1,233,516 | 1,199,646 | 2,562,081 | 1,304,888 |
| i)Raw material | 621,474 | 616,597 | 1,104,008 | 1,022,302 | 2,418,355 | 1,215,035 |
| ii)Work in progress | 51,743 | 45,082 | 61,017 | 63,165 | 65,797 | 76,163 |
| iii)Finished goods | 50,793 | 46,382 | 64,395 | 114,180 | 77,929 | 13,691 |
| 3.Trade Debt / accounts receivables | 329,873 | 454,983 | 953,738 | 1,636,329 | 554,977 | 732,937 |
| 4.Short term loans and advances | 138,698 | 165,242 | 155,167 | 202,228 | 241,279 | 294,099 |
| 5.Short term investments | 119,964 | 534,699 | 446,870 | 440,510 | 387,700 | 1,039,967 |
| 6.Other current assets | 102,514 | 194,769 | 166,119 | 129,648 | 161,591 | 54,272 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,057,404 | 3,657,194 | 4,931,736 | 5,816,796 | 6,924,313 | 6,389,585 |
| C.Shareholders' Equity (C1+C2+C3) | 1,717,733 | 1,756,209 | 1,866,874 | 2,023,913 | 1,880,495 | 2,568,397 |
| 1.Issued, Subscribed \& Paid up capital | 187,000 | 187,000 | 187,000 | 187,000 | 187,000 | 187,000 |
| i)Ordinary shares | 187,000 | 187,000 | 187,000 | 187,000 | 187,000 | 187,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,530,733 | 1,569,209 | 1,679,874 | 1,836,913 | 1,693,495 | 2,381,397 |
| i)Capital Reserve | 254,445 | 238,060 | 256,295 | 199,466 | 139,635 | 225,472 |
| ii)Revenue Reserve | 1,276,288 | 1,331,149 | 1,423,579 | 1,637,447 | 1,553,860 | 2,155,925 |
| of which: un-appropriated profit(loss) / retained earnings | 1,276,288 | 1,331,149 | 0 | 1,637,447 | 1,553,860 | 2,155,925 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 704,746 | 877,029 | 762,628 | 1,137,899 | 2,321,566 | 2,267,731 |
| 1.Long term borrowings | 630,009 | 792,276 | 662,535 | 1,019,059 | 2,196,953 | 1,993,645 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 74,737 | 84,753 | 100,093 | 118,840 | 122,856 | 125,746 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 1,757 | 148,340 |
| E.Current Liabilities (E1+E2+E3+E4) | 634,925 | 1,023,956 | 2,302,234 | 2,654,984 | 2,722,252 | 1,553,457 |
| 1.Trade credit \& other accounts payables | 428,036 | 585,974 | 763,784 | 992,448 | 1,049,390 | 1,085,584 |
| of which: i) Trade credits | 53,571 | 56,540 | 60,559 | 69,737 | 171,333 | 72,562 |
| 2.Short term borrowings | 111,653 | 310,457 | 1,361,934 | 1,443,682 | 1,549,952 | 149,816 |
| 3.Current portion of non-current liabilities | 84,719 | 113,063 | 144,945 | 159,538 | 53,173 | 291,414 |
| 4.Other current liabilities | 10,517 | 14,462 | 31,571 | 59,316 | 69,737 | 26,643 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,267,869 | 5,242,033 | 5,878,554 | 6,932,310 | 7,070,172 | 7,184,635 |
| i)Local sales (Net) | 1,253,271 | 3,314,589 | 2,824,414 | 3,453,713 | 3,368,778 | 5,928,837 |
| ii)Export sales (Net) | 3,014,598 | 1,927,444 | 3,054,140 | 3,478,597 | 3,701,394 | 1,255,798 |
| 2.Cost of sales | 4,116,388 | 4,888,739 | 5,364,408 | 6,099,883 | 6,476,351 | 5,765,307 |
| i)Cost of material | 3,060,980 | 3,638,221 | 4,029,665 | 4,857,617 | 5,146,855 | 4,521,319 |
| 3.Gross profit / (loss) (F1-F2) | 151,481 | 353,294 | 514,146 | 832,427 | 593,821 | 1,419,328 |
| 4.General, administrative and other expenses | 190,718 | 222,711 | 256,070 | 320,279 | 304,636 | 358,783 |
| i)Selling \& distribution expenses | 92,554 | 104,518 | 96,268 | 121,653 | 132,429 | 96,468 |
| ii)Administrative and other expenses | 98,164 | 118,193 | 159,802 | 198,626 | 172,207 | 262,315 |
| 5.Other income / (loss) | 41,213 | 44,705 | 82,743 | 62,377 | 88,902 | 83,856 |
| 6.EBIT (F3-F4+F5) | 1,976 | 175,288 | 340,819 | 574,525 | 378,087 | 1,144,401 |
| 7.Financial expenses | 66,398 | 64,403 | 117,262 | 213,398 | 277,813 | 155,524 |
| of which: (i) Interest expenses | 57,407 | 57,395 | 107,332 | 204,618 | 267,109 | 148,005 |
| 8.Profit / (loss) before taxation (F6-F7) | $(64,422)$ | 110,885 | 223,557 | 361,127 | 100,274 | 988,877 |
| 9.Tax expenses | 28,523 | 32,457 | 65,354 | 52,507 | 92,645 | 245,378 |
| 10.Profit / (loss) after tax (F8-F9) | $(92,945)$ | 78,428 | 158,203 | 308,620 | 7,629 | 743,499 |
| 11.Cash dividends | 18,700 | 56,100 | 74,800 | 93,500 | 0 | 187,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(425,676)$ | 118,088 | $(483,726)$ | 36,293 | $(126,632)$ | 2,239,339 |
| 2.Net cash flows from investing activities | 258,794 | $(653,604)$ | 85,750 | $(784,058)$ | (1,070,013) | $(590,013)$ |
| 3.Net cash flows from financing activities | 222,366 | 390,136 | 182,409 | $(302,878)$ | 1,824,159 | $(939,283)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,422,479 | 2,633,238 | 2,629,502 | 3,161,812 | 4,202,061 | 4,836,128 |
| 2.Retention in business (F10-F11-F12) | $(111,645)$ | 22,328 | 83,403 | 215,120 | 7,629 | 556,499 |
| 3.Depreciation for the year | 136,192 | 150,543 | 156,522 | 154,272 | 233,016 | 293,905 |
| 4.Salaries, wages and employee benefits | 423,815 | 447,091 | 469,027 | 512,360 | 495,554 | 430,688 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -2.18 | 1.50 | 2.69 | 4.45 | 0.11 | 10.35 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.47 | 1.56 | 1.37 | 1.29 | 1.11 | 1.08 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -3.19 | 2.34 | 3.68 | 5.74 | 0.12 | 11.17 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.62 | 1.93 | 2.37 | 2.76 | 3.26 | 2.99 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -5.18 | 4.52 | 8.73 | 15.86 | 0.39 | 33.42 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -4.97 | 4.19 | 8.46 | 16.50 | 0.41 | 39.76 |


| Nazir Cotton Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 215,704 | 188,114 | 176,860 | 381,167 | 370,480 | 337,350 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 16,050 | 595,876 | 595,876 | 806,878 | 375,643 | 368,792 |
| 3.Operating fixed assets after deducting accumulated depreciation | 210,716 | 185,919 | 175,322 | 376,789 | 346,290 | 327,123 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 4,988 | 2,195 | 1,538 | 388 | 9,588 | 3,838 |
| 6.Other non-current assets | 0 | 0 | 0 | 3,990 | 14,602 | 6,389 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 40,634 | 23,368 | 18,657 | 15,330 | 17,967 | 44,225 |
| 1.Cash \& bank balance | 4,429 | 8,895 | 4,127 | 13,014 | 2,815 | 29,108 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 2,828 | 0 | 0 | 616 | 996 | 1,067 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 33,377 | 14,473 | 14,530 | 1,700 | 14,156 | 14,050 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 256,338 | 211,482 | 195,517 | 396,497 | 388,447 | 381,575 |
| C.Shareholders' Equity (C1+C2+C3) | 30,050 | $(25,896)$ | $(39,401)$ | 144,086 | 149,410 | 146,417 |
| 1.Issued, Subscribed \& Paid up capital | 230,000 | 230,000 | 230,000 | 230,000 | 230,000 | 230,000 |
| i)Ordinary shares | 230,000 | 230,000 | 230,000 | 230,000 | 230,000 | 230,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(365,268)$ | $(373,341)$ | $(382,973)$ | $(386,633)$ | $(364,402)$ | $(353,240)$ |
| i)Capital Reserve | 1,105 | $(1,688)$ | $(2,345)$ | $(3,495)$ | 5,704 | (45) |
| ii)Revenue Reserve | $(366,373)$ | $(371,653)$ | $(380,628)$ | $(383,138)$ | $(370,106)$ | $(353,195)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(412,202)$ | $(417,482)$ | $(426,457)$ | $(428,967)$ | $(415,936)$ | $(399,024)$ |
| 3.Surplus on revaluation of fixed assets | 165,318 | 117,445 | 113,572 | 300,719 | 283,812 | 269,657 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 204,345 | 112,202 | 17,431 | 35,475 | 30,043 | 27,418 |
| 1.Long term borrowings | 92,189 | 92,189 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 112,156 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 20,013 | 17,431 | 35,475 | 30,043 | 27,418 |
| E.Current Liabilities (E1+E2+E3+E4) | 21,943 | 125,176 | 217,487 | 216,936 | 208,994 | 207,740 |
| 1.Trade credit \& other accounts payables | 11,352 | 11,861 | 832 | 1,656 | 831 | 772 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 0 | 104,066 | 196,383 | 205,303 | 208,163 | 206,897 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 10,591 | 9,249 | 20,272 | 9,977 | 0 | 71 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 1,300 | 2,449 | 12,677 |
| i)Local sales (Net) | 0 | 0 | 0 | 1,300 | 2,449 | 12,677 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 1,945 | 4,538 | 14,568 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | (645) | $(2,089)$ | $(1,891)$ |
| 4.General, administrative and other expenses | 4,305 | 21,902 | 18,333 | 16,049 | 21,577 | 20,716 |
| i)Selling \& distribution expenses | 54 | 20 | 35 | 190 | 105 | 41 |
| ii)Administrative and other expenses | 4,251 | 21,882 | 18,298 | 15,859 | 21,472 | 20,675 |
| 5.Other income / (loss) | 118,421 | 1,789 | 2,943 | 9,564 | 14,225 | 22,931 |
| 6.EBIT (F3-F4+F5) | 114,116 | $(20,113)$ | $(15,390)$ | $(7,130)$ | $(9,441)$ | 324 |
| 7.Financial expenses | 3 | 5 | 5 | 20 | 9 | 3 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 114,113 | $(20,118)$ | $(15,395)$ | $(7,150)$ | $(9,450)$ | 321 |
| 9.Tax expenses | 0 | 0 | 37 | 1,171 | $(2,204)$ | $(2,434)$ |
| 10.Profit / (loss) after tax (F8-F9) | 114,113 | $(20,118)$ | $(15,432)$ | $(8,321)$ | $(7,246)$ | 2,755 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(24,050)$ | 10,914 | $(5,553)$ | $(8,892)$ | $(9,381)$ | $(10,192)$ |
| 2.Net cash flows from investing activities | 120,842 | 1,643 | 657 | $(3,990)$ | 9,170 | 36,252 |
| 3.Net cash flows from financing activities | $(92,515)$ | $(8,091)$ | 128 | 8,920 | 2,860 | 234 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 234,395 | 86,306 | $(21,970)$ | 179,561 | 179,453 | 173,835 |
| 2.Retention in business (F10-F11-F12) | 114,113 | $(20,118)$ | $(15,432)$ | $(8,321)$ | $(7,246)$ | 2,755 |
| 3.Depreciation for the year | 65 | 11,776 | 10,596 | 9,535 | 14,584 | 12,316 |
| 4.Salaries, wages and employee benefits | 3,263 | 3,191 | 2,819 | 2,874 | 3,356 | 3,725 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | -640.08 | -295.88 | 21.73 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.01 | 0.03 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 46.40 | -8.60 | -7.58 | -2.81 | -1.85 | 0.72 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -9.20 | 112.62 | -6.23 | 5.66 | 2.67 | 2.60 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -427.09 | -968.61 | 47.27 | -15.90 | -4.94 | 1.86 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.96 | -0.87 | -0.67 | -0.36 | -0.32 | 0.12 |


| Nishat (Chunian) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 12,908,715 | 15,915,308 | 14,585,141 | 14,464,469 | 18,592,744 | 19,268,010 |
| 1.Capital work in progress | 37,263 | 253,211 | 72,468 | 292,299 | 286,704 | 781,206 |
| 2.Operating fixed assets at cost | 17,415,255 | 20,147,376 | 20,590,726 | 21,047,062 | 27,894,392 | 29,096,551 |
| 3.Operating fixed assets after deducting accumulated depreciation | 9,417,928 | 11,719,057 | 11,287,175 | 10,820,178 | 16,282,581 | 16,443,268 |
| 4. Intangible assets | 5,020 | 2,689 | 1,229 | 670 | 110 | 278 |
| 5.Long term investments | 3,412,793 | 3,902,231 | 3,186,681 | 3,309,286 | 1,886,681 | 1,886,681 |
| 6.Other non-current assets | 35,711 | 38,120 | 37,588 | 42,036 | 136,668 | 156,577 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 15,975,281 | 18,707,295 | 24,808,457 | 29,043,474 | 29,157,859 | 32,502,031 |
| 1.Cash \& bank balance | 48,668 | 44,549 | 76,445 | 17,728 | 47,467 | 272,635 |
| 2.Inventories; of which | 6,857,957 | 8,650,118 | 10,447,357 | 15,721,247 | 19,988,077 | 18,214,420 |
| i)Raw material | 5,566,728 | 6,831,007 | 8,313,291 | 12,103,342 | 14,641,331 | 12,570,214 |
| ii)Work in progress | 664,745 | 681,950 | 902,207 | 1,059,308 | 1,189,529 | 2,106,836 |
| iii)Finished goods | 626,484 | 1,058,656 | 1,124,942 | 2,558,597 | 4,157,216 | 3,537,369 |
| 3.Trade Debt / accounts receivables | 5,198,891 | 5,173,333 | 8,124,577 | 6,426,369 | 4,686,630 | 6,782,425 |
| 4.Short term loans and advances | 1,010,817 | 1,627,218 | 1,865,277 | 2,361,355 | 1,106,668 | 3,269,989 |
| 5.Short term investments | 0 | 21,767 | 21,649 | 20,687 | 37,833 | 157,494 |
| 6.Other current assets | 2,858,948 | 3,190,310 | 4,273,152 | 4,496,088 | 3,291,184 | 3,805,068 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 28,883,996 | 34,622,603 | 39,393,598 | 43,507,943 | 47,750,603 | 51,770,041 |
| C.Shareholders' Equity (C1+C2+C3) | 10,987,197 | 12,007,975 | 13,710,449 | 15,338,438 | 13,637,398 | 18,996,136 |
| 1.Issued, Subscribed \& Paid up capital | 2,402,216 | 2,402,216 | 2,402,216 | 2,402,216 | 2,401,190 | 2,401,190 |
| i)Ordinary shares | 2,402,216 | 2,402,216 | 2,402,216 | 2,402,216 | 2,401,190 | 2,401,190 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 8,584,981 | 9,605,759 | 11,308,233 | 12,936,222 | 11,236,208 | 16,594,946 |
| i)Capital Reserve | 600,554 | 600,554 | 600,554 | 600,554 | 600,554 | 600,554 |
| ii)Revenue Reserve | 7,984,427 | 9,005,205 | 10,707,679 | 12,335,668 | 10,635,654 | 15,994,392 |
| of which: un-appropriated profit(loss) / retained earnings | 6,355,206 | 7,375,984 | 9,078,458 | 10,706,447 | 9,006,433 | 14,365,171 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,079,195 | 4,302,682 | 4,756,266 | 3,657,436 | 6,077,037 | 6,668,733 |
| 1.Long term borrowings | 2,079,195 | 4,302,682 | 4,756,266 | 3,657,436 | 6,077,037 | 6,477,321 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 191,412 |
| E.Current Liabilities (E1+E2+E3+E4) | 15,817,604 | 18,311,946 | 20,926,883 | 24,512,069 | 28,036,168 | 26,105,172 |
| 1.Trade credit \& other accounts payables | 1,972,627 | 1,501,231 | 2,238,596 | 2,842,610 | 4,455,680 | 4,093,556 |
| of which: i) Trade credits | 976,714 | 518,174 | 881,574 | 1,073,410 | 1,990,087 | 1,646,862 |
| 2.Short term borrowings | 12,120,083 | 15,236,787 | 17,021,992 | 20,091,978 | 22,554,435 | 18,897,913 |
| 3.Current portion of non-current liabilities | 1,581,910 | 1,348,981 | 1,416,993 | 1,093,799 | 512,310 | 2,792,064 |
| 4.Other current liabilities | 142,984 | 224,947 | 249,302 | 483,682 | 513,743 | 321,639 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 25,799,122 | 29,815,994 | 35,560,396 | 39,337,641 | 35,666,860 | 49,283,753 |
| i)Local sales (Net) | 6,168,630 | 11,901,037 | 14,773,407 | 19,708,670 | 16,807,987 | 22,910,923 |
| ii) Export sales (Net) | 19,630,492 | 17,914,957 | 20,786,989 | 19,628,971 | 18,858,873 | 26,372,830 |
| 2.Cost of sales | 23,343,604 | 26,916,201 | 31,289,053 | 34,450,128 | 31,462,474 | 40,314,607 |
| i)Cost of material | 16,087,598 | 19,522,701 | 24,037,051 | 27,141,560 | 24,008,435 | 29,952,711 |
| 3.Gross profit / (loss) (F1-F2) | 2,455,518 | 2,899,793 | 4,271,343 | 4,887,513 | 4,204,386 | 8,969,146 |
| 4.General, administrative and other expenses | 1,003,588 | 1,148,821 | 1,259,754 | 1,496,011 | 1,288,344 | 1,812,964 |
| i)Selling \& distribution expenses | 738,168 | 713,514 | 908,398 | 944,022 | 869,064 | 1,160,599 |
| ii)Administrative and other expenses | 265,420 | 435,307 | 351,356 | 551,989 | 419,280 | 652,365 |
| 5.Other income / (loss) | 1,190,718 | 1,122,401 | 1,131,882 | 2,454,440 | 454,010 | 864,015 |
| 6.EBIT (F3-F4+F5) | 2,642,648 | 2,873,373 | 4,143,471 | 5,845,942 | 3,370,052 | 8,020,197 |
| 7.Financial expenses | 1,029,630 | 1,094,723 | 1,383,365 | 2,177,576 | 2,660,856 | 1,747,035 |
| of which: (i) Interest expenses | 931,104 | 1,006,336 | 1,249,037 | 2,063,392 | 2,566,287 | 1,584,532 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,613,018 | 1,778,650 | 2,760,106 | 3,668,366 | 709,196 | 6,273,162 |
| 9.Tax expenses | 284,244 | 157,318 | 397,022 | 500,775 | 443,827 | 674,306 |
| 10.Profit / (loss) after tax (F8-F9) | 1,328,774 | 1,621,332 | 2,363,084 | 3,167,591 | 265,369 | 5,598,856 |
| 11.Cash dividends | 600,554 | 660,609 | 960,886 | 960,886 | 240,119 | 1,200,595 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(479,208)$ | $(649,757)$ | $(2,288,611)$ | 197,793 | 1,582,303 | 3,668,689 |
| 2.Net cash flows from investing activities | $(374,500)$ | $(3,865,053)$ | 666,819 | $(597,348)$ | $(2,717,247)$ | $(1,906,725)$ |
| 3.Net cash flows from financing activities | $(67,092)$ | 4,510,692 | 1,653,688 | 340,839 | 1,161,100 | $(1,536,797)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 13,066,392 | 16,310,657 | 18,466,715 | 18,995,874 | 19,714,435 | 25,664,869 |
| 2.Retention in business (F10-F11-F12) | 728,220 | 960,723 | 1,402,198 | 2,206,705 | 25,250 | 4,398,261 |
| 3.Depreciation for the year | 791,830 | 824,514 | 1,002,051 | 927,071 | 911,829 | 1,159,938 |
| 4.Salaries, wages and employee benefits | 2,262,695 | 3,261,660 | 2,721,804 | 2,789,717 | 2,951,412 | 3,617,097 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.15 | 5.44 | 6.65 | 8.05 | 0.74 | 11.36 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.92 | 0.94 | 0.96 | 0.95 | 0.78 | 0.99 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.76 | 5.11 | 6.39 | 7.64 | 0.58 | 11.25 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.66 | 2.76 | 2.88 | 2.85 | 3.15 | 3.05 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 12.68 | 14.10 | 18.38 | 21.81 | 1.83 | 34.31 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 5.53 | 6.75 | 9.84 | 13.19 | 1.11 | 23.32 |


| Nishat Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 80,748,389 | 88,532,128 | 73,693,348 | 64,748,132 | 70,137,387 | 85,652,156 |
| 1.Capital work in progress | 1,656,161 | 4,286,546 | 2,154,016 | 517,320 | 2,457,861 | 6,212,913 |
| 2.Operating fixed assets at cost | 40,161,822 | 42,578,595 | 47,280,942 | 51,898,122 | 54,872,146 | 58,338,529 |
| 3.Operating fixed assets after deducting accumulated depreciation | 23,058,934 | 23,481,153 | 26,026,033 | 28,450,899 | 28,834,861 | 29,713,681 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 55,871,845 | 60,475,257 | 45,222,175 | 35,390,307 | 38,434,618 | 49,100,201 |
| 6.Other non-current assets | 161,449 | 289,172 | 291,124 | 389,606 | 410,047 | 625,361 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 25,850,830 | 28,998,147 | 29,042,685 | 35,797,260 | 40,523,527 | 45,460,218 |
| 1.Cash \& bank balance | 2,115,168 | 43,945 | 104,827 | 576,625 | 128,241 | 5,272,345 |
| 2.Inventories; of which | 9,933,736 | 12,722,712 | 12,243,652 | 17,008,459 | 20,753,543 | 17,972,691 |
| i)Raw material | 5,312,509 | 7,433,874 | 6,991,589 | 11,135,516 | 12,821,768 | 9,283,755 |
| ii)Work in progress | 1,746,041 | 1,992,931 | 2,022,712 | 2,015,512 | 2,032,268 | 2,814,471 |
| iii)Finished goods | 2,875,186 | 3,295,907 | 3,229,351 | 3,857,431 | 5,899,507 | 5,874,465 |
| 3.Trade Debt / accounts receivables | 2,253,369 | 2,245,620 | 4,029,789 | 4,711,061 | 4,326,780 | 6,549,252 |
| 4.Short term loans and advances | 6,111,644 | 6,442,363 | 4,848,088 | 8,040,700 | 8,868,122 | 7,675,599 |
| 5.Short term investments | 2,065,217 | 2,535,973 | 2,581,520 | 0 | 0 | 0 |
| 6.Other current assets | 3,371,696 | 5,007,534 | 5,234,809 | 5,460,415 | 6,446,841 | 7,990,331 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 106,599,219 | 117,530,275 | 102,736,033 | 100,545,392 | 110,660,914 | 131,112,374 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 82,155,155 | 88,762,796 | 75,713,145 | 66,615,270 | 71,427,860 | 85,747,779 |
| 1.Issued, Subscribed \& Paid up capital | 3,515,999 | 3,515,999 | 3,515,999 | 3,515,999 | 3,515,999 | 3,515,999 |
| i)Ordinary shares | 3,515,999 | 3,515,999 | 3,515,999 | 3,515,999 | 3,515,999 | 3,515,999 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 78,639,156 | 85,246,797 | 72,197,146 | 63,099,271 | 67,911,861 | 82,231,780 |
| i)Capital Reserve | 41,027,752 | 45,131,050 | 29,742,271 | 16,525,983 | 19,238,688 | 29,042,536 |
| ii)Revenue Reserve | 37,611,404 | 40,115,747 | 42,454,875 | 46,573,288 | 48,673,173 | 53,189,244 |
| of which: un-appropriated profit(loss) / retained earnings | 4,928,376 | 4,267,719 | 4,102,847 | 5,794,260 | 3,508,145 | 5,923,216 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,891,023 | 6,028,921 | 5,762,672 | 5,475,367 | 9,525,453 | 12,633,907 |
| 1.Long term borrowings | 4,629,456 | 5,245,629 | 5,190,839 | 5,259,927 | 9,222,781 | 11,577,915 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 261,567 | 783,292 | 571,833 | 215,440 | 302,672 | 1,055,992 |
| E.Current Liabilities (E1+E2+E3+E4) | 19,553,041 | 22,738,558 | 21,260,216 | 28,454,755 | 29,707,601 | 32,730,688 |
| 1.Trade credit \& other accounts payables | 5,737,896 | 5,762,119 | 6,416,602 | 8,359,680 | 9,357,977 | 9,512,304 |
| of which: i) Trade credits | 3,853,639 | 4,191,180 | 4,768,256 | 6,238,841 | 6,167,454 | 5,637,086 |
| 2.Short term borrowings | 10,475,657 | 14,697,393 | 12,507,590 | 17,982,262 | 19,329,768 | 18,718,262 |
| 3.Current portion of non-current liabilities | 1,980,768 | 2,093,024 | 2,144,900 | 1,784,470 | 703,032 | 4,206,123 |
| 4.Other current liabilities | 1,358,720 | 186,022 | 191,124 | 328,343 | 316,824 | 293,999 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 47,999,179 | 49,247,657 | 53,729,124 | 63,499,029 | 60,904,096 | 71,431,010 |
| i)Local sales (Net) | 11,909,384 | 11,520,714 | 14,692,802 | 15,512,916 | 15,358,869 | 24,837,854 |
| ii) Export sales (Net) | 36,089,795 | 37,726,943 | 39,036,322 | 47,986,113 | 45,545,227 | 46,593,156 |
| 2.Cost of sales | 41,759,788 | 43,867,819 | 48,178,678 | 55,842,428 | 53,627,970 | 62,113,155 |
| i)Cost of material | 24,639,552 | 24,885,631 | 27,480,221 | 32,831,279 | 31,278,042 | 35,741,113 |
| 3.Gross profit / (loss) (F1-F2) | 6,239,391 | 5,379,838 | 5,550,446 | 7,656,601 | 7,276,126 | 9,317,855 |
| 4.General, administrative and other expenses | 3,547,186 | 3,704,090 | 3,702,134 | 4,249,767 | 4,326,820 | 4,768,362 |
| i)Selling \& distribution expenses | 2,137,894 | 2,367,862 | 2,438,118 | 2,769,744 | 2,875,340 | 3,096,473 |
| ii)Administrative and other expenses | 1,409,292 | 1,336,228 | 1,264,016 | 1,480,023 | 1,451,480 | 1,671,889 |
| 5.Other income / (loss) | 4,079,054 | 4,259,666 | 4,102,639 | 5,158,380 | 3,032,390 | 3,750,188 |
| 6.EBIT (F3-F4+F5) | 6,771,259 | 5,935,414 | 5,950,951 | 8,565,214 | 5,981,696 | 8,299,681 |
| 7.Financial expenses | 1,046,221 | 915,072 | 993,824 | 1,668,166 | 1,502,412 | 1,229,179 |
| of which: (i) Interest expenses | 794,838 | 673,206 | 735,960 | 1,390,602 | 1,227,122 | 896,545 |
| 8.Profit / (loss) before taxation (F6-F7) | 5,725,038 | 5,020,342 | 4,957,127 | 6,897,048 | 4,479,284 | 7,070,502 |
| 9.Tax expenses | 802,000 | 758,000 | 860,000 | 1,038,000 | 973,000 | 1,148,032 |
| 10.Profit / (loss) after tax (F8-F9) | 4,923,038 | 4,262,342 | 4,097,127 | 5,859,048 | 3,506,284 | 5,922,470 |
| 11.Cash dividends | 1,758,000 | 1,758,000 | 1,670,100 | 1,406,400 | 1,406,400 | 1,406,400 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 4,704,482 | $(1,378,557)$ | 2,153,808 | 905,102 | 1,560,005 | 5,722,435 |
| 2.Net cash flows from investing activities | 735,980 | $(3,893,286)$ | 1,851,315 | (3,957,796) | $(4,828,502)$ | $(3,378,461)$ |
| 3.Net cash flows from financing activities | $(3,377,513)$ | 3,200,620 | $(3,944,241)$ | 3,524,492 | 2,820,113 | 2,800,130 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 87,046,178 | 94,791,717 | 81,475,817 | 72,090,637 | 80,953,313 | 98,381,686 |
| 2.Retention in business (F10-F11-F12) | 3,165,039 | 2,504,343 | 2,427,027 | 4,452,648 | 2,099,884 | 4,516,070 |
| 3.Depreciation for the year | 2,159,880 | 2,294,305 | 2,461,270 | 2,641,305 | 2,751,307 | 2,843,591 |
| 4.Salaries, wages and employee benefits | 5,884,947 | 6,659,900 | 6,990,552 | 7,258,005 | 7,951,372 | 9,244,386 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.26 | 8.65 | 7.63 | 9.23 | 5.76 | 8.29 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.46 | 0.44 | 0.49 | 0.62 | 0.58 | 0.59 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 4.74 | 3.80 | 3.72 | 5.76 | 3.32 | 4.90 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.31 | 1.31 | 1.34 | 1.43 | 1.53 | 1.54 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 6.22 | 4.99 | 4.98 | 8.23 | 5.08 | 7.54 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 14.00 | 12.12 | 11.65 | 16.66 | 9.97 | 16.84 |


| Olympia Mills Limited (Formerly Olympia Spinning \& Weavir |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 829,708 | 772,567 | 751,758 | 725,275 | 703,220 | 678,512 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 939,910 | 798,274 | 101,630 | 99,068 | 96,984 | 92,793 |
| 3.Operating fixed assets after deducting accumulated depreciation | 826,269 | 769,022 | 70,290 | 60,897 | 54,100 | 43,294 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 677,873 | 660,585 | 645,027 | 631,024 |
| 6.Other non-current assets | 3,439 | 3,545 | 3,595 | 3,793 | 4,093 | 4,194 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 99,630 | 112,315 | 88,239 | 79,068 | 76,592 | 136,234 |
| 1.Cash \& bank balance | 5,851 | 8,463 | 6,634 | 6,786 | 7,000 | 8,998 |
| 2.Inventories; of which | 0 | 9,358 | 0 | 0 | 0 | 4,436 |
| i)Raw material | 0 | 2,775 | 0 | 0 | 0 | 1,675 |
| ii)Work in progress | 0 | 1,395 | 0 | 0 | 0 | 355 |
| iii)Finished goods | 0 | 5,188 | 0 | 0 | 0 | 2,406 |
| 3.Trade Debt / accounts receivables | 0 | 23,174 | 12,953 | 7,238 | 7,751 | 50,730 |
| 4.Short term loans and advances | 13,540 | 1,884 | 511 | 104 | 276 | 2,913 |
| 5.Short term investments | 34,096 | 34,096 | 34,096 | 34,096 | 34,096 | 34,096 |
| 6.Other current assets | 46,143 | 35,340 | 34,045 | 30,844 | 27,469 | 35,061 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 929,338 | 884,882 | 839,997 | 804,343 | 779,812 | 814,746 |
| C.Shareholders' Equity (C1+C2+C3) | $(469,065)$ | $(573,780)$ | $(440,236)$ | $(389,281)$ | 6,841 | 14,795 |
| 1.Issued, Subscribed \& Paid up capital | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 |
| i)Ordinary shares | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(1,210,965)$ | (1,219,701) | $(1,085,474)$ | $(1,034,519)$ | $(638,397)$ | $(630,443)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 325,000 | 325,000 |
| ii)Revenue Reserve | $(1,210,965)$ | (1,219,701) | $(1,085,474)$ | $(1,034,519)$ | $(963,397)$ | $(955,443)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(1,214,545)$ | $(1,223,281)$ | $(1,089,054)$ | $(1,038,099)$ | $(966,977)$ | $(959,023)$ |
| 3.Surplus on revaluation of fixed assets | 621,900 | 525,921 | 525,238 | 525,238 | 525,238 | 525,238 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 619,873 | 885,763 | 525,240 | 489,556 | 496,459 | 229,364 |
| 1.Long term borrowings | 619,849 | 885,696 | 525,037 | 489,241 | 495,897 | 228,518 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 24 | 67 | 203 | 315 | 562 | 846 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 778,530 | 572,899 | 754,993 | 704,068 | 276,512 | 570,587 |
| 1.Trade credit \& other accounts payables | 433,181 | 409,388 | 317,325 | 288,741 | 219,888 | 272,941 |
| of which: i) Trade credits | 396,695 | 349,263 | 139,867 | 117,235 | 46,280 | 73,999 |
| 2. Short term borrowings | 62,228 | 85,211 | 303,567 | 365,077 | 32,124 | 22,313 |
| 3.Current portion of non-current liabilities | 283,121 | 78,300 | 134,101 | 50,250 | 24,500 | 275,333 |
| 4.Other current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 97,410 | 120,033 | 0 | 0 | 206,705 |
| i)Local sales (Net) | 0 | 97,410 | 120,033 | 0 | 0 | 206,705 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 38,603 | 91,336 | 82,921 | 0 | 0 | 218,067 |
| i)Cost of material | 0 | 32,487 | 19,542 | 0 | 0 | 84,334 |
| 3.Gross profit / (loss) (F1-F2) | $(38,603)$ | 6,074 | 37,112 | 0 | 0 | $(11,362)$ |
| 4.General, administrative and other expenses | 192,411 | 44,505 | 19,894 | 52,638 | 58,220 | 59,019 |
| i)Selling \& distribution expenses | 30 | 79 | 75 | 45 | 66 | 35 |
| ii)Administrative and other expenses | 192,381 | 44,426 | 19,819 | 52,593 | 58,154 | 58,984 |
| 5.Other income / (loss) | 168,937 | 115,839 | 140,493 | 129,023 | 153,209 | 104,065 |
| 6.EBIT (F3-F4+F5) | $(62,077)$ | 77,408 | 157,711 | 76,385 | 94,989 | 33,684 |
| 7.Financial expenses | 1,585 | 81,210 | 14,339 | 12,729 | 9,077 | 11,525 |
| of which: (i) Interest expenses | 585 | 1,569 | 14,316 | 12,707 | 9,040 | 11,522 |
| 8.Profit / (loss) before taxation (F6-F7) | $(63,662)$ | $(3,802)$ | 143,372 | 63,656 | 85,912 | 22,159 |
| 9.Tax expenses | 650 | 7,807 | 9,820 | 11,655 | 14,778 | 14,365 |
| 10.Profit / (loss) after tax (F8-F9) | $(64,312)$ | $(11,609)$ | 133,552 | 52,001 | 71,134 | 7,794 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 13,307 | 7,983 | 57,483 | 30,092 | 34,957 | 34,796 |
| 2.Net cash flows from investing activities | 0 | $(22,396)$ | $(22,296)$ | 2,900 | 325 | 3,878 |
| 3.Net cash flows from financing activities | $(13,519)$ | 16,924 | 16,925 | $(32,840)$ | $(35,068)$ | $(36,676)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 150,808 | 311,983 | 85,004 | 100,275 | 503,300 | 244,159 |
| 2.Retention in business (F10-F11-F12) | $(64,312)$ | $(11,609)$ | 133,552 | 52,001 | 71,134 | 7,794 |
| 3.Depreciation for the year | 25,312 | 14,257 | 12,993 | 7,695 | 6,492 | 5,620 |
| 4.Salaries, wages and employee benefits | 1,974 | 8,597 | 15,509 | 13,003 | 15,783 | 22,441 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | -11.92 | 111.26 | - | - | 3.77 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.11 | 0.14 | 0.00 | 0.00 | 0.26 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -4.50 | -1.28 | 15.49 | 6.32 | 8.98 | 0.98 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | -3.53 | -1.74 | -1.70 | -1.98 | -4.14 | 73.70 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 15.92 | 2.23 | -26.34 | -12.54 | -37.20 | 72.05 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -5.36 | -0.97 | 11.13 | 4.33 | 5.93 | 0.65 |


| Paramount Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,695,974 | 1,666,726 | 1,634,743 | 1,487,283 | 1,297,501 | 1,297,501 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 2,533,118 | 2,533,118 | 2,530,900 | 2,436,429 | 0 | 0 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,692,439 | 1,659,648 | 1,627,665 | 1,487,283 | 1,297,501 | 1,297,501 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 3,535 | 7,078 | 7,078 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 248,983 | 241,945 | 202,514 | 85,749 | 126,872 | 126,872 |
| 1.Cash \& bank balance | 9,496 | 9,434 | 6,820 | 3,915 | 4,754 | 4,754 |
| 2.Inventories; of which | 93,359 | 88,029 | 66,022 | 66,022 | 105,859 | 105,859 |
| i)Raw material | 67,850 | 62,520 | 45,659 | 45,659 | 85,496 | 85,496 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 20,580 | 20,580 | 15,435 | 15,435 | 15,435 | 15,435 |
| 3.Trade Debt / accounts receivables | 12,382 | 17,356 | 8,997 | 0 | 0 | 0 |
| 4.Short term loans and advances | 14,001 | 14,090 | 14,569 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 119,745 | 113,036 | 106,106 | 15,812 | 16,259 | 16,259 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,944,957 | 1,908,671 | 1,837,257 | 1,573,032 | 1,424,373 | 1,424,373 |
| C.Shareholders' Equity (C1+C2+C3) | (1,612,936) | (2,163,119) | $(2,293,852)$ | $(2,506,320)$ | $(2,664,945)$ | (2,664,945) |
| 1.Issued, Subscribed \& Paid up capital | 173,523 | 173,523 | 173,523 | 173,523 | 173,523 | 173,523 |
| i)Ordinary shares | 173,523 | 173,523 | 173,523 | 173,523 | 173,523 | 173,523 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(2,716,222)$ | $(3,256,482)$ | $(3,377,403)$ | (3,557,276) | (3,715,901) | (3,715,901) |
| i)Capital Reserve | 190,400 | 190,400 | 190,400 | 190,400 | 190,400 | 190,400 |
| ii)Revenue Reserve | $(2,906,622)$ | ( $3,446,882$ ) | ( $3,567,803$ ) | $(3,747,676)$ | $(3,906,301)$ | ( $3,906,301$ ) |
| of which: un-appropriated profit(loss) / retained earnings | $(3,366,622)$ | $(3,906,882)$ | (4,027,803) | $(4,207,676)$ | $(4,366,301)$ | $(4,366,301)$ |
| 3.Surplus on revaluation of fixed assets | 929,763 | 919,840 | 910,028 | 877,433 | 877,433 | 877,433 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 310,348 | 182,642 | 165,650 | 21,437 | 20,403 | 20,403 |
| 1.Long term borrowings | 142,021 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 3,686 | 24,924 | 22,038 | 21,437 | 20,403 | 20,403 |
| 5.Other non-current liabilities | 164,641 | 157,718 | 143,612 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,247,545 | 3,889,148 | 3,965,459 | 4,057,915 | 4,068,915 | 4,068,915 |
| 1.Trade credit \& other accounts payables | 849,608 | 135,268 | 130,145 | 96,417 | 108,118 | 108,118 |
| of which: i) Trade credits | 195,635 | 128,673 | 122,894 | 90,489 | 89,768 | 89,768 |
| 2.Short term borrowings | 2,104,968 | 3,212,986 | 3,199,126 | 587,381 | 586,680 | 586,680 |
| 3.Current portion of non-current liabilities | 256,674 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 36,295 | 540,894 | 636,188 | 3,374,117 | 3,374,117 | 3,374,117 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 60,496 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 60,496 | 0 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 164,200 | 45,037 | 56,450 | 0 | 0 | 0 |
| i)Cost of material | 42,360 | 0 | 16,460 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(103,704)$ | $(45,037)$ | $(56,450)$ | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 39,542 | 17,932 | 2,812 | 169,573 | 207,963 | 207,963 |
| i)Selling \& distribution expenses | 83 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 39,459 | 17,932 | 2,812 | 169,573 | 207,963 | 207,963 |
| 5.Other income / (loss) | 4,664 | 10,093 | 10,379 | 72,220 | 49,355 | 49,355 |
| 6.EBIT (F3-F4+F5) | $(138,582)$ | $(52,876)$ | $(48,883)$ | $(97,353)$ | $(158,608)$ | $(158,608)$ |
| 7.Financial expenses | 15,113 | 757 | 95,957 | 140,517 | 16 | 16 |
| of which: (i) Interest expenses | 15,111 | 740 | 95,948 | 71,924 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(153,695)$ | $(53,633)$ | $(144,840)$ | $(237,870)$ | $(158,624)$ | $(158,624)$ |
| 9.Tax expenses | 26,211 | $(6,923)$ | $(14,106)$ | $(52,346)$ | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(179,906)$ | $(46,710)$ | $(130,734)$ | $(185,524)$ | $(158,624)$ | $(158,624)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(89,187)$ | $(49,355)$ | 7,823 | $(3,255)$ | 1,540 | 1,540 |
| 2.Net cash flows from investing activities | 5,680 | 0 | 1,543 | 761 | 0 | 0 |
| 3.Net cash flows from financing activities | 74,147 | 49,293 | $(11,979)$ | (412) | 701 | 701 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(1,302,588)$ | $(1,980,477)$ | $(2,128,202)$ | (2,484,883) | $(2,644,542)$ | (2,644,542) |
| 2.Retention in business (F10-F11-F12) | $(179,906)$ | $(46,710)$ | $(130,734)$ | $(185,524)$ | $(158,624)$ | $(158,624)$ |
| 3.Depreciation for the year | 33,920 | 32,791 | 31,828 | 19,900 | 950,106 | 950,106 |
| 4.Salaries, wages and employee benefits | 28,288 | 14,400 | 1,454 | 1,550 | 3,546 | 3,546 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -297.38 | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.03 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | -8.80 | -2.42 | -6.98 | -10.88 | -10.58 | -11.14 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -1.34 | -1.02 | -0.84 | -0.71 | -0.58 | -0.53 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 11.81 | 2.47 | 5.87 | 7.73 | 6.13 | 5.95 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -10.37 | -2.69 | -7.53 | -10.69 | -9.14 | -9.14 |


| Premium Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,144,299 | 2,115,236 | 2,793,193 | 3,314,869 | 4,209,928 | 6,791,170 |
| 1.Capital work in progress | 53,977 | 1,125 | 1,579 | 164,100 | 194,186 | 788,583 |
| 2.Operating fixed assets at cost | 3,346,507 | 3,593,067 | 4,399,613 | 5,051,732 | 6,217,481 | 8,680,053 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,088,818 | 2,112,607 | 2,789,615 | 3,148,770 | 4,013,593 | 5,999,819 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,504 | 1,504 | 1,999 | 1,999 | 2,149 | 2,768 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,766,317 | 2,749,786 | 2,874,533 | 4,550,826 | 5,345,258 | 6,465,149 |
| 1.Cash \& bank balance | 14,464 | 8,959 | 35,974 | 12,839 | 35,708 | 93,951 |
| 2.Inventories; of which | 888,091 | 1,372,121 | 1,452,977 | 2,500,821 | 3,193,303 | 3,665,536 |
| i)Raw material | 614,939 | 909,264 | 1,215,760 | 2,062,101 | 2,560,662 | 3,213,563 |
| ii)Work in progress | 36,095 | 42,470 | 42,813 | 68,933 | 77,199 | 91,553 |
| iii)Finished goods | 231,318 | 413,685 | 186,711 | 356,449 | 539,629 | 339,202 |
| 3.Trade Debt / accounts receivables | 674,335 | 1,154,831 | 1,137,761 | 1,656,744 | 1,792,050 | 2,199,212 |
| 4.Short term loans and advances | 34,775 | 19,308 | 23,233 | 25,059 | 42,469 | 161,744 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 154,652 | 194,567 | 224,588 | 355,363 | 281,728 | 344,706 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,910,616 | 4,865,022 | 5,667,726 | 7,865,695 | 9,555,186 | 13,256,319 |
| C.Shareholders' Equity (C1+C2+C3) | 1,455,576 | 1,555,594 | 1,819,828 | 2,128,902 | 2,050,330 | 3,372,572 |
| 1.Issued, Subscribed \& Paid up capital | 61,630 | 61,630 | 61,630 | 61,630 | 61,630 | 61,630 |
| i)Ordinary shares | 61,630 | 61,630 | 61,630 | 61,630 | 61,630 | 61,630 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,384,023 | 1,485,034 | 1,754,147 | 2,063,626 | 1,985,419 | 3,307,989 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 1,384,023 | 1,485,034 | 1,754,147 | 2,063,626 | 1,985,419 | 3,307,989 |
| of which: un-appropriated profit(loss) / retained earnings | 1,384,023 | 1,485,034 | 1,754,147 | 2,063,626 | 1,985,419 | 3,307,989 |
| 3.Surplus on revaluation of fixed assets | 9,923 | 8,930 | 4,051 | 3,646 | 3,281 | 2,953 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 891,443 | 836,696 | 1,411,910 | 1,848,154 | 2,677,591 | 5,286,790 |
| 1.Long term borrowings | 857,624 | 805,266 | 1,403,775 | 1,586,434 | 2,366,168 | 4,309,884 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 14,813 | 23,293 | 18,278 | 24,942 | 22,028 | 40,211 |
| 5.Other non-current liabilities | 19,006 | 8,137 | $(10,143)$ | 236,778 | 289,395 | 936,695 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,563,597 | 2,472,732 | 2,435,988 | 3,888,639 | 4,827,265 | 4,596,957 |
| 1.Trade credit \& other accounts payables | 349,841 | 506,292 | 706,375 | 649,315 | 866,745 | 945,329 |
| of which: i) Trade credits | 111,361 | 132,851 | 178,206 | 240,962 | 337,016 | 199,533 |
| 2.Short term borrowings | 1,121,735 | 1,877,897 | 1,637,603 | 3,056,511 | 3,652,479 | 3,097,913 |
| 3.Current portion of non-current liabilities | 70,000 | 51,503 | 43,568 | 74,282 | 191,073 | 450,122 |
| 4.Other current liabilities | 22,021 | 37,040 | 48,442 | 108,531 | 116,968 | 103,593 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,814,022 | 5,413,151 | 6,431,373 | 8,492,199 | 8,771,414 | 11,484,467 |
| i)Local sales (Net) | 224,565 | 520,360 | 638,148 | 567,085 | 229,482 | 297,974 |
| ii)Export sales (Net) | 4,589,457 | 4,892,791 | 5,793,225 | 7,925,114 | 8,541,932 | 11,186,493 |
| 2.Cost of sales | 4,394,522 | 4,864,806 | 5,714,213 | 7,288,305 | 7,546,977 | 9,030,180 |
| i)Cost of material | 3,032,464 | 3,742,021 | 3,949,325 | 5,800,201 | 5,778,728 | 6,454,879 |
| 3.Gross profit / (loss) (F1-F2) | 419,500 | 548,345 | 717,160 | 1,203,894 | 1,224,437 | 2,454,287 |
| 4.General, administrative and other expenses | 155,252 | 178,210 | 223,812 | 350,280 | 322,630 | 496,028 |
| i)Selling \& distribution expenses | 65,083 | 74,225 | 91,954 | 176,854 | 146,027 | 195,456 |
| ii)Administrative and other expenses | 90,169 | 103,985 | 131,858 | 173,426 | 176,603 | 300,572 |
| 5.Other income / (loss) | $(5,982)$ | 3,093 | 35,419 | 75,143 | $(63,553)$ | 143,107 |
| 6.EBIT (F3-F4+F5) | 258,266 | 373,228 | 528,767 | 928,757 | 838,254 | 2,101,366 |
| 7.Financial expenses | 136,170 | 166,306 | 201,128 | 397,418 | 568,087 | 597,433 |
| of which: (i) Interest expenses | 120,407 | 152,988 | 184,974 | 358,530 | 505,996 | 524,931 |
| 8.Profit / (loss) before taxation (F6-F7) | 122,096 | 206,922 | 327,639 | 531,339 | 270,167 | 1,503,933 |
| 9.Tax expenses | $(16,167)$ | 31,326 | $(17,712)$ | 69,684 | 88,715 | 117,674 |
| 10.Profit / (loss) after tax (F8-F9) | 138,263 | 175,596 | 345,351 | 461,655 | 181,452 | 1,386,259 |
| 11.Cash dividends | 61,630 | 77,038 | 138,668 | 138,668 | 49,304 | 308,150 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 392,050 | $(490,299)$ | 611,786 | $(697,248)$ | $(54,359)$ | 988,801 |
| 2.Net cash flows from investing activities | $(531,937)$ | $(200,512)$ | $(935,051)$ | $(820,312)$ | $(1,277,009)$ | $(3,100,091)$ |
| 3.Net cash flows from financing activities | 150,646 | $(70,855)$ | 590,574 | 75,518 | 758,269 | 2,724,097 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,347,019 | 2,392,290 | 3,231,738 | 3,977,056 | 4,727,921 | 8,659,362 |
| 2.Retention in business (F10-F11-F12) | 76,633 | 98,559 | 206,684 | 322,988 | 132,148 | 1,078,109 |
| 3.Depreciation for the year | 200,951 | 229,585 | 241,169 | 299,278 | 369,224 | 529,474 |
| 4.Salaries, wages and employee benefits | 441,411 | 535,614 | 560,499 | 610,648 | 621,549 | 804,976 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.87 | 3.24 | 5.37 | 5.44 | 2.07 | 12.07 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.29 | 1.23 | 1.22 | 1.25 | 1.01 | 1.01 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.71 | 4.00 | 6.56 | 6.82 | 2.08 | 12.15 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.64 | 2.91 | 3.12 | 3.43 | 4.17 | 4.21 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 9.79 | 11.66 | 20.46 | 23.38 | 8.68 | 51.13 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 22.43 | 28.49 | 56.04 | 74.91 | 29.44 | 224.93 |


| Prosperity Weaving Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,763,030 | 2,273,347 | 2,247,980 | 2,240,387 | 2,108,991 | 2,314,177 |
| 1.Capital work in progress | 31,985 | 25,141 | 0 | 4,981 | 39,825 | 52,838 |
| 2.Operating fixed assets at cost | 3,135,567 | 3,586,746 | 3,787,779 | 3,881,182 | 3,740,485 | 4,142,645 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,710,511 | 2,228,551 | 2,209,083 | 2,189,508 | 2,053,047 | 2,246,300 |
| 4. Intangible assets | 5,495 | 4,616 | 3,438 | 2,259 | 1,080 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 15,039 | 15,039 | 35,459 | 43,639 | 15,039 | 15,039 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,177,679 | 2,025,289 | 2,011,687 | 2,222,612 | 1,780,576 | 2,227,551 |
| 1.Cash \& bank balance | 118,097 | 15,253 | 167,713 | 114,251 | 13,227 | 61,367 |
| 2.Inventories; of which | 297,162 | 385,949 | 358,371 | 520,264 | 518,607 | 956,620 |
| i)Raw material | 118,364 | 128,812 | 203,365 | 348,723 | 197,670 | 402,690 |
| ii)Work in progress | 67,448 | 70,882 | 66,125 | 96,033 | 86,317 | 112,850 |
| iii)Finished goods | 111,350 | 186,255 | 88,881 | 75,508 | 234,620 | 441,080 |
| 3.Trade Debt / accounts receivables | 283,068 | 632,445 | 713,047 | 911,860 | 587,480 | 686,479 |
| 4.Short term loans and advances | 50,546 | 58,398 | 37,266 | 14,749 | 7,685 | 9,867 |
| 5.Short term investments | 119,964 | 549,150 | 451,287 | 444,623 | 473,158 | 352,605 |
| 6.Other current assets | 308,842 | 384,094 | 284,003 | 216,865 | 180,419 | 160,613 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,940,709 | 4,298,636 | 4,259,667 | 4,462,999 | 3,889,567 | 4,541,728 |
| C.Shareholders' Equity (C1+C2+C3) | 956,939 | 968,177 | 1,001,077 | 1,154,589 | 1,180,448 | 1,746,679 |
| 1.Issued, Subscribed \& Paid up capital | 184,800 | 184,800 | 184,800 | 184,800 | 184,800 | 184,800 |
| i)Ordinary shares | 184,800 | 184,800 | 184,800 | 184,800 | 184,800 | 184,800 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 716,574 | 727,812 | 760,712 | 866,948 | 892,807 | 1,459,038 |
| i)Capital Reserve | 17,181 | 8,533 | 22,396 | $(34,196)$ | $(70,603)$ | $(14,137)$ |
| ii)Revenue Reserve | 699,393 | 719,279 | 738,316 | 901,144 | 963,410 | 1,473,175 |
| of which: un-appropriated profit(loss) / retained earnings | 699,393 | 719,279 | 738,316 | 901,144 | 963,410 | 1,473,175 |
| 3.Surplus on revaluation of fixed assets | 55,565 | 55,565 | 55,565 | 102,841 | 102,841 | 102,841 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,221,344 | 1,723,318 | 1,592,069 | 1,521,444 | 1,668,422 | 1,843,033 |
| 1.Long term borrowings | 1,128,496 | 1,616,753 | 1,492,380 | 1,401,669 | 1,532,464 | 1,636,851 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 72,015 | 83,826 | 99,689 | 113,847 | 131,778 | 144,752 |
| 5.Other non-current liabilities | 20,833 | 22,739 | 0 | 5,928 | 4,180 | 61,430 |
| E.Current Liabilities (E1+E2+E3+E4) | 762,426 | 1,607,141 | 1,666,521 | 1,786,966 | 1,040,697 | 952,016 |
| 1.Trade credit \& other accounts payables | 292,741 | 405,576 | 389,635 | 446,060 | 553,599 | 507,635 |
| of which: i) Trade credits | 70,124 | 131,295 | 108,223 | 115,754 | 203,450 | 149,227 |
| 2.Short term borrowings | 296,697 | 968,807 | 1,030,068 | 1,020,732 | 366,999 | 56,440 |
| 3.Current portion of non-current liabilities | 145,103 | 201,757 | 207,183 | 271,872 | 89,036 | 361,722 |
| 4.Other current liabilities | 27,885 | 31,001 | 39,635 | 48,302 | 31,063 | 26,219 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,211,429 | 5,820,163 | 6,212,431 | 7,112,276 | 6,018,541 | 8,150,567 |
| i)Local sales (Net) | 2,580,935 | 3,708,398 | 4,618,607 | 5,339,714 | 4,503,760 | 5,025,918 |
| ii)Export sales (Net) | 2,630,494 | 2,111,765 | 1,593,824 | 1,772,562 | 1,514,781 | 3,124,649 |
| 2.Cost of sales | 4,851,776 | 5,516,985 | 5,856,880 | 6,405,493 | 5,488,984 | 6,981,441 |
| i)Cost of material | 3,787,784 | 4,398,028 | 4,402,517 | 5,018,636 | 4,360,598 | 5,799,998 |
| 3.Gross profit / (loss) (F1-F2) | 359,653 | 303,178 | 355,551 | 706,783 | 529,557 | 1,169,126 |
| 4.General, administrative and other expenses | 178,031 | 180,761 | 203,776 | 250,915 | 230,706 | 315,057 |
| i)Selling \& distribution expenses | 101,646 | 92,747 | 78,661 | 100,542 | 99,295 | 146,848 |
| ii)Administrative and other expenses | 76,385 | 88,014 | 125,115 | 150,373 | 131,411 | 168,209 |
| 5.Other income / (loss) | 2,086 | 38,002 | 47,362 | 44,818 | 67,964 | 49,506 |
| 6.EBIT (F3-F4+F5) | 183,708 | 160,419 | 199,137 | 500,686 | 366,815 | 903,575 |
| 7.Financial expenses | 111,346 | 101,924 | 144,441 | 181,507 | 118,847 | 89,036 |
| of which: (i) Interest expenses | 101,435 | 93,797 | 135,618 | 173,642 | 111,128 | 75,968 |
| 8.Profit / (loss) before taxation (F6-F7) | 72,362 | 58,495 | 54,696 | 319,179 | 247,968 | 814,539 |
| 9.Tax expenses | 32,390 | 2,298 | 0 | 109,144 | 93,213 | 172,962 |
| 10.Profit / (loss) after tax (F8-F9) | 39,972 | 56,197 | 54,696 | 210,035 | 154,755 | 641,577 |
| 11.Cash dividends | 32,340 | 36,960 | 36,960 | 73,920 | 0 | 184,800 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 110,936 | $(166,910)$ | 307,292 | 220,780 | 800,072 | 319,130 |
| 2.Net cash flows from investing activities | $(75,456)$ | $(1,120,794)$ | $(60,377)$ | $(202,239)$ | $(123,401)$ | $(196,347)$ |
| 3.Net cash flows from financing activities | 76,673 | 1,184,861 | 319,284 | $(112,666)$ | $(246,767)$ | $(66,279)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,178,283 | 2,691,495 | 2,593,146 | 2,676,033 | 2,848,870 | 3,589,712 |
| 2.Retention in business (F10-F11-F12) | 7,632 | 19,237 | 17,736 | 136,115 | 154,755 | 456,777 |
| 3. Depreciation for the year | 185,792 | 184,152 | 225,516 | 220,694 | 210,778 | 223,303 |
| 4.Salaries, wages and employee benefits | 332,937 | 401,191 | 416,117 | 458,120 | 447,291 | 510,985 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.77 | 0.97 | 0.88 | 2.95 | 2.57 | 7.87 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 1.82 | 1.61 | 1.45 | 1.63 | 1.44 | 1.93 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.40 | 1.55 | 1.28 | 4.82 | 3.71 | 15.22 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 3.01 | 3.76 | 4.35 | 4.05 | 3.58 | 2.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.19 | 5.84 | 5.55 | 19.49 | 13.26 | 43.84 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.16 | 3.04 | 2.96 | 11.37 | 8.37 | 34.72 |


| Quetta Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,830,662 | 5,574,165 | 6,228,353 | 5,985,098 | 5,756,071 | 5,599,759 |
| 1.Capital work in progress | 2,499 | 2,499 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 9,947,373 | 9,960,391 | 10,895,707 | 10,915,258 | 10,936,071 | 10,979,779 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,760,725 | 5,501,198 | 6,192,780 | 5,948,633 | 5,720,860 | 5,565,104 |
| 4.Intangible assets | 0 | 0 | 2,699 | 2,130 | 1,562 | 994 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 67,438 | 70,468 | 32,874 | 34,335 | 33,649 | 33,661 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,425,592 | 1,986,597 | 1,532,216 | 1,549,575 | 2,406,239 | 3,365,024 |
| 1.Cash \& bank balance | 61,097 | 59,396 | 60,805 | 61,332 | 81,811 | 78,839 |
| 2.Inventories; of which | 2,545,850 | 1,117,749 | 550,913 | 494,495 | 1,352,089 | 2,191,423 |
| i)Raw material | 1,194,469 | 530,887 | 146,049 | 99,671 | 310,972 | 834,702 |
| ii)Work in progress | 151,063 | 67,251 | 33,484 | 72,471 | 60,240 | 134,809 |
| iii)Finished goods | 592,150 | 504,360 | 363,750 | 316,332 | 968,486 | 1,221,911 |
| 3.Trade Debt / accounts receivables | 120,166 | 168,042 | 306,292 | 348,070 | 151,734 | 216,620 |
| 4.Short term loans and advances | 65,390 | 74,618 | 65,728 | 63,472 | 75,152 | 71,974 |
| 5.Short term investments | 113 | 140 | 107 | 93 | 67 | 111 |
| 6.Other current assets | 632,976 | 566,652 | 548,371 | 582,113 | 745,386 | 806,057 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 9,256,254 | 7,560,762 | 7,760,569 | 7,534,673 | 8,162,310 | 8,964,783 |
| C.Shareholders' Equity (C1+C2+C3) | 1,983,343 | 709,880 | 1,199,512 | 827,839 | 100,698 | $(269,983)$ |
| 1. Issued, Subscribed \& Paid up capital | 130,000 | 130,000 | 130,000 | 130,000 | 130,000 | 130,000 |
| i)Ordinary shares | 130,000 | 130,000 | 130,000 | 130,000 | 130,000 | 130,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 391,548 | $(827,213)$ | $(1,281,058)$ | $(1,590,151)$ | $(2,257,840)$ | $(2,571,451)$ |
| i)Capital Reserve | 766,751 | 927,478 | 864,479 | 864,479 | 864,478 | 864,479 |
| ii)Revenue Reserve | $(375,203)$ | $(1,754,691)$ | $(2,145,537)$ | $(2,454,630)$ | $(3,122,318)$ | (3,435,930) |
| of which: un-appropriated profit(loss) / retained earnings | $(375,203)$ | (1,754,691) | $(2,260,537)$ | (2,569,630) | $(3,237,318)$ | (3,550,930) |
| 3.Surplus on revaluation of fixed assets | 1,461,795 | 1,407,093 | 2,350,570 | 2,287,990 | 2,228,538 | 2,171,468 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,214,720 | 1,886,520 | 1,171,915 | 503,213 | 492,918 | 879,554 |
| 1.Long term borrowings | 927,238 | 966,542 | 765,355 | 327,546 | 332,600 | 692,786 |
| 2.Subordinated loans / Sponsor's loans | 160,726 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 343,368 | 190,678 | 37,851 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 105,040 | 107,462 | 97,463 | 116,695 | 160,318 | 186,768 |
| 5.Other non-current liabilities | 678,348 | 621,838 | 271,246 | 58,972 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,058,191 | 4,964,362 | 5,389,142 | 6,203,621 | 7,568,694 | 8,355,212 |
| 1.Trade credit \& other accounts payables | 1,223,013 | 834,834 | 752,841 | 856,749 | 2,220,717 | 3,300,284 |
| of which: i) Trade credits | 978,549 | 563,527 | 423,658 | 533,934 | 1,802,612 | 2,751,658 |
| 2.Short term borrowings | 3,030,223 | 2,771,000 | 2,676,831 | 2,685,784 | 2,441,580 | 1,979,345 |
| 3.Current portion of non-current liabilities | 448,625 | 799,260 | 1,129,126 | 1,602,130 | 1,802,872 | 1,891,030 |
| 4.Other current liabilities | 356,330 | 559,268 | 830,344 | 1,058,958 | 1,103,525 | 1,184,553 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,280,153 | 5,280,635 | 3,795,456 | 4,248,480 | 3,616,535 | 4,982,224 |
| i)Local sales (Net) | 3,702,379 | 4,880,502 | 3,564,882 | 4,102,170 | 3,523,494 | 4,827,406 |
| ii)Export sales (Net) | 1,577,774 | 400,133 | 230,574 | 146,310 | 93,041 | 154,818 |
| 2.Cost of sales | 6,439,718 | 6,292,163 | 4,279,300 | 4,514,120 | 4,198,855 | 5,151,705 |
| i)Cost of material | 4,066,610 | 3,638,491 | 2,444,723 | 2,776,500 | 2,924,650 | 3,112,338 |
| 3.Gross profit / (loss) (F1-F2) | $(1,159,565)$ | $(1,011,528)$ | $(483,844)$ | $(265,640)$ | $(582,320)$ | $(169,481)$ |
| 4.General, administrative and other expenses | 156,857 | 99,922 | 93,121 | 79,471 | 110,511 | 114,968 |
| i)Selling \& distribution expenses | 100,163 | 40,028 | 27,387 | 14,480 | 23,794 | 15,548 |
| ii)Administrative and other expenses | 56,694 | 59,894 | 65,734 | 64,991 | 86,717 | 99,420 |
| 5.Other income / (loss) | 3,166 | 350 | 28,390 | 9,099 | 13,706 | 20,559 |
| 6.EBIT (F3-F4+F5) | $(1,313,256)$ | (1,111,100) | $(548,575)$ | $(336,012)$ | $(679,125)$ | $(263,890)$ |
| 7.Financial expenses | 411,559 | 322,251 | 333,097 | 184,910 | 58,226 | 36,136 |
| of which: (i) Interest expenses | 399,090 | 324,461 | 335,321 | 181,329 | 50,819 | 34,015 |
| 8.Profit / (loss) before taxation (F6-F7) | $(1,724,815)$ | (1,433,351) | $(881,672)$ | $(520,922)$ | $(737,351)$ | $(300,026)$ |
| 9.Tax expenses | $(9,380)$ | $(3,200)$ | $(312,639)$ | $(152,018)$ | $(23,281)$ | 68,278 |
| 10.Profit / (loss) after tax (F8-F9) | $(1,715,435)$ | (1,430,151) | $(569,033)$ | $(368,904)$ | $(714,070)$ | $(368,304)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 429,799 | 121,056 | 50,806 | 13,832 | 80,744 | 106,896 |
| 2.Net cash flows from investing activities | $(7,896)$ | $(13,011)$ | 68,922 | $(19,602)$ | $(21,858)$ | $(95,976)$ |
| 3.Net cash flows from financing activities | $(442,031)$ | $(109,746)$ | $(118,319)$ | 6,296 | $(38,408)$ | $(13,891)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,198,063 | 2,596,400 | 2,371,427 | 1,331,052 | 593,616 | 609,571 |
| 2.Retention in business (F10-F11-F12) | $(1,715,435)$ | (1,430,151) | $(569,033)$ | $(368,904)$ | $(714,070)$ | $(368,304)$ |
| 3.Depreciation for the year | 272,546 | 272,546 | 259,522 | 263,895 | 250,316 | 239,728 |
| 4.Salaries, wages and employee benefits | 778,149 | 634,374 | 540,681 | 620,314 | 648,099 | 753,941 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -32.49 | -27.08 | -14.99 | -8.68 | -19.74 | -7.39 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.52 | 0.63 | 0.50 | 0.56 | 0.46 | 0.58 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -16.82 | -17.01 | -7.43 | -4.82 | -9.10 | -4.30 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.60 | 6.24 | 8.02 | 7.54 | 16.91 | -101.17 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -60.56 | -106.20 | -59.60 | -36.39 | -153.81 | 435.13 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -131.96 | -110.01 | -43.77 | -28.38 | -54.93 | -28.33 |


| Redco Textiles Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,086,410 | 1,051,737 | 816,979 | 789,141 | 955,902 | 1,417,931 |
| 1.Capital work in progress | 0 | 0 | 0 | 2,192 | 0 | 22,272 |
| 2.Operating fixed assets at cost | 1,849,377 | 1,874,316 | 1,405,267 | 1,388,773 | 1,590,723 | 2,144,022 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,081,183 | 1,045,847 | 811,081 | 781,063 | 950,028 | 1,385,592 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 69 | 70 | 78 | 66 | 54 | 48 |
| 6.Other non-current assets | 5,158 | 5,820 | 5,820 | 5,820 | 5,820 | 10,019 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 604,344 | 620,993 | 201,258 | 275,743 | 312,470 | 331,753 |
| 1.Cash \& bank balance | 3,259 | 14,528 | 695 | 43,508 | 33,403 | 15,212 |
| 2.Inventories; of which | 327,457 | 306,112 | 1,073 | 10,061 | 56,751 | 47,947 |
| i)Raw material | 116,736 | 118,827 | 289 | 64 | 173 | 526 |
| ii)Work in progress | 39,648 | 23,781 | 0 | 1,326 | 1,472 | 1,341 |
| iii)Finished goods | 164,526 | 158,053 | 78 | 8,671 | 55,106 | 46,080 |
| 3.Trade Debt / accounts receivables | 137,062 | 147,779 | 66,942 | 92,330 | 80,062 | 102,764 |
| 4.Short term loans and advances | 31,444 | 41,499 | 31,244 | 28,040 | 31,329 | 31,802 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 105,122 | 111,075 | 101,304 | 101,804 | 110,925 | 134,028 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,690,754 | 1,672,730 | 1,018,237 | 1,064,884 | 1,268,372 | 1,749,684 |
| C.Shareholders' Equity (C1+C2+C3) | 551,245 | 369,994 | $(24,008)$ | $(22,730)$ | 72,937 | 215,444 |
| 1. Issued, Subscribed \& Paid up capital | 492,926 | 492,926 | 492,926 | 492,926 | 492,926 | 492,926 |
| i)Ordinary shares | 492,926 | 492,926 | 492,926 | 492,926 | 492,926 | 492,926 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(164,989)$ | $(340,252)$ | $(825,338)$ | $(821,285)$ | $(722,984)$ | $(668,130)$ |
| i)Capital Reserve | 14 | 15 | 23 | 11 | 73,199 | 73,199 |
| ii)Revenue Reserve | $(165,003)$ | $(340,267)$ | $(825,361)$ | $(821,296)$ | $(796,183)$ | $(741,329)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(165,003)$ | $(340,267)$ | $(825,361)$ | $(821,296)$ | $(796,183)$ | $(741,321)$ |
| 3.Surplus on revaluation of fixed assets | 223,308 | 217,320 | 308,404 | 305,629 | 302,995 | 390,648 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 51,061 | 18,032 | 5,564 | 5,033 | 23,989 | 19,919 |
| 1.Long term borrowings | 38,462 | 7,692 | 0 | 0 | 12,049 | 6,916 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 12,599 | 10,340 | 5,564 | 5,033 | 5,304 | 11,211 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 6,636 | 1,792 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,088,448 | 1,284,704 | 1,036,681 | 1,082,581 | 1,171,446 | 1,514,321 |
| 1.Trade credit \& other accounts payables | 225,054 | 239,888 | 77,116 | 89,492 | 181,775 | 212,714 |
| of which: i) Trade credits | 129,930 | 165,320 | 34,088 | 31,585 | 119,323 | 151,750 |
| 2.Short term borrowings | 829,013 | 1,011,540 | 951,359 | 993,089 | 979,178 | 1,271,933 |
| 3.Current portion of non-current liabilities | 30,769 | 30,769 | 7,692 | 0 | 10,491 | 29,516 |
| 4.Other current liabilities | 3,612 | 2,507 | 514 | 0 | 2 | 158 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,742,092 | 1,816,846 | 441,264 | 251,367 | 355,476 | 495,470 |
| i)Local sales (Net) | 1,736,982 | 1,816,846 | 441,264 | 251,367 | 344,393 | 495,470 |
| ii)Export sales (Net) | 5,110 | 0 | 0 | 0 | 11,083 | 0 |
| 2.Cost of sales | 1,756,847 | 1,922,637 | 634,120 | 206,023 | 304,037 | 458,667 |
| i)Cost of material | 1,200,523 | 1,324,080 | 289,208 | 61,811 | 12,301 | 3,851 |
| 3.Gross profit / (loss) (F1-F2) | $(14,755)$ | $(105,791)$ | $(192,856)$ | 45,344 | 51,439 | 36,803 |
| 4.General, administrative and other expenses | 29,435 | 31,263 | 304,590 | 40,041 | 25,836 | 24,292 |
| i)Selling \& distribution expenses | 7,284 | 8,135 | 4,793 | 322 | 281 | 201 |
| ii)Administrative and other expenses | 22,151 | 23,128 | 299,797 | 39,719 | 25,555 | 24,091 |
| 5.Other income / (loss) | 73 | 41 | 22 | 2 | 73 | 37,943 |
| 6.EBIT (F3-F4+F5) | $(44,117)$ | $(137,013)$ | $(497,424)$ | 5,305 | 25,676 | 50,454 |
| 7.Financial expenses | 23,647 | 20,064 | 5,939 | 1,397 | 127 | 2,064 |
| of which: (i) Interest expenses | 20,985 | 17,226 | 4,768 | 362 | 79 | 868 |
| 8.Profit / (loss) before taxation (F6-F7) | $(67,764)$ | $(157,077)$ | $(503,363)$ | 3,908 | 25,549 | 48,390 |
| 9.Tax expenses | 14,708 | 19,969 | 17,065 | 2,966 | 4,596 | $(7,052)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(82,472)$ | $(177,046)$ | $(520,428)$ | 942 | 20,953 | 55,442 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(1,270)$ | $(114,892)$ | 56,116 | 30,489 | 122,751 | 50,617 |
| 2.Net cash flows from investing activities | $(25,969)$ | $(25,597)$ | 21,001 | $(21,715)$ | $(210,915)$ | $(363,911)$ |
| 3.Net cash flows from financing activities | 20,908 | 151,758 | $(90,951)$ | 34,038 | 78,060 | 295,103 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 602,306 | 388,026 | $(18,444)$ | $(17,697)$ | 96,926 | 235,363 |
| 2.Retention in business (F10-F11-F12) | $(82,472)$ | $(177,046)$ | $(520,428)$ | 942 | 20,953 | 55,442 |
| 3.Depreciation for the year | 60,924 | 60,270 | 54,113 | 32,978 | 40,033 | 48,638 |
| 4.Salaries, wages and employee benefits | 182,182 | 181,853 | 89,270 | 51,388 | 125,772 | 174,320 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -4.73 | -9.74 | -117.94 | 0.37 | 5.89 | 11.19 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.03 | 1.08 | 0.33 | 0.24 | 0.30 | 0.33 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -4.88 | -10.53 | -38.68 | 0.09 | 1.80 | 3.67 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.84 | 3.65 | 7.78 | -44.57 | 46.47 | 10.47 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -13.89 | -38.44 | -300.84 | -4.03 | 83.47 | 38.45 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.67 | -3.59 | -10.56 | 0.02 | 0.43 | 1.12 |


| Reliance Cotton Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,140,362 | 2,154,720 | 2,188,080 | 2,798,087 | 2,946,376 | 3,237,606 |
| 1.Capital work in progress | 175,468 | 7,752 | 518 | 102,467 | 4,918 | 55,841 |
| 2.Operating fixed assets at cost | 2,632,685 | 2,670,435 | 2,856,503 | 3,524,715 | 3,778,822 | 4,043,228 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,290,064 | 1,403,202 | 1,460,247 | 1,885,077 | 2,046,223 | 2,105,320 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 665,843 | 734,779 | 718,327 | 801,556 | 886,248 | 1,065,257 |
| 6.Other non-current assets | 8,987 | 8,987 | 8,988 | 8,987 | 8,987 | 11,188 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,406,054 | 1,529,156 | 2,392,630 | 3,264,523 | 4,264,386 | 4,457,379 |
| 1.Cash \& bank balance | 21,304 | 22,711 | 7,881 | 6,478 | 6,326 | 8,920 |
| 2.Inventories; of which | 709,275 | 824,793 | 1,242,827 | 1,989,294 | 2,699,519 | 2,837,242 |
| i)Raw material | 485,878 | 598,737 | 953,597 | 1,450,853 | 2,062,436 | 2,252,367 |
| ii)Work in progress | 128,561 | 143,726 | 140,912 | 246,276 | 204,534 | 225,303 |
| iii)Finished goods | 88,488 | 80,384 | 135,852 | 285,311 | 426,562 | 359,572 |
| 3.Trade Debt / accounts receivables | 351,018 | 304,660 | 665,550 | 761,062 | 986,719 | 1,014,789 |
| 4.Short term loans and advances | 13,067 | 48,869 | 64,191 | 79,264 | 104,493 | 133,858 |
| 5.Short term investments | 0 | 84,156 | 78,693 | 50,214 | 42,187 | 57,774 |
| 6.Other current assets | 311,390 | 243,967 | 333,488 | 378,211 | 425,142 | 404,796 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,546,416 | 3,683,876 | 4,580,710 | 6,062,610 | 7,210,762 | 7,694,985 |
| C.Shareholders' Equity (C1+C2+C3) | 1,963,242 | 2,155,253 | 2,425,593 | 2,798,535 | 3,066,417 | 4,435,011 |
| 1.Issued, Subscribed \& Paid up capital | 102,920 | 102,920 | 102,920 | 102,920 | 102,920 | 102,920 |
| i)Ordinary shares | 102,920 | 102,920 | 102,920 | 102,920 | 102,920 | 102,920 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,860,322 | 2,052,333 | 2,322,673 | 2,695,615 | 2,963,497 | 4,332,091 |
| i)Capital Reserve | 122,553 | 136,368 | 0 | 0 | $(49,361)$ | $(8,509)$ |
| ii)Revenue Reserve | 1,737,769 | 1,915,965 | 2,322,673 | 2,695,615 | 3,012,858 | 4,340,600 |
| of which: un-appropriated profit(loss) / retained earnings | 1,607,769 | 1,785,965 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 189,238 | 220,150 | 354,715 | 678,986 | 1,006,836 | 1,188,536 |
| 1.Long term borrowings | 58,550 | 74,900 | 185,732 | 547,187 | 853,696 | 962,203 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 73,392 | 80,337 | 92,932 | 48,699 | 62,585 | 72,011 |
| 5.Other non-current liabilities | 57,296 | 64,913 | 76,051 | 83,100 | 90,555 | 154,322 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,393,936 | 1,308,473 | 1,800,402 | 2,585,089 | 3,137,509 | 2,071,438 |
| 1.Trade credit \& other accounts payables | 207,426 | 268,640 | 310,011 | 530,497 | 442,141 | 915,059 |
| of which: i) Trade credits | 26,774 | 95,870 | 83,105 | 189,865 | 70,999 | 162,002 |
| 2.Short term borrowings | 1,140,247 | 1,004,828 | 1,427,713 | 1,960,038 | 2,518,887 | 814,941 |
| 3.Current portion of non-current liabilities | 0 | 0 | 7,319 | 12,193 | 19,354 | 183,656 |
| 4.Other current liabilities | 46,263 | 35,005 | 55,359 | 82,361 | 157,127 | 157,782 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,221,146 | 3,570,713 | 4,398,017 | 5,379,009 | 5,986,720 | 7,681,902 |
| i)Local sales (Net) | 600,113 | 767,435 | 880,477 | 1,046,512 | 1,186,325 | 1,491,135 |
| ii)Export sales (Net) | 2,621,033 | 2,803,278 | 3,517,540 | 4,332,497 | 4,800,395 | 6,190,767 |
| 2.Cost of sales | 2,886,731 | 3,176,601 | 3,764,560 | 4,331,642 | 5,058,822 | 5,923,177 |
| i)Cost of material | 2,087,311 | 2,237,471 | 2,769,092 | 3,440,633 | 3,747,195 | 4,150,334 |
| 3.Gross profit / (loss) (F1-F2) | 334,415 | 394,112 | 633,457 | 1,047,367 | 927,898 | 1,758,725 |
| 4.General, administrative and other expenses | 125,811 | 157,383 | 203,205 | 196,754 | 276,775 | 306,910 |
| i)Selling \& distribution expenses | 72,569 | 87,787 | 94,854 | 108,444 | 127,926 | 150,287 |
| ii)Administrative and other expenses | 53,242 | 69,596 | 108,351 | 88,310 | 148,849 | 156,623 |
| 5.Other income / (loss) | 72,432 | 88,121 | 62,830 | 151,850 | 150,899 | 175,619 |
| 6.EBIT (F3-F4+F5) | 281,036 | 324,850 | 493,082 | 1,002,463 | 802,022 | 1,627,434 |
| 7.Financial expenses | 110,637 | 71,059 | 96,152 | 221,129 | 340,756 | 194,979 |
| of which: (i) Interest expenses | 100,387 | 65,448 | 89,964 | 213,431 | 331,153 | 176,993 |
| 8.Profit / (loss) before taxation (F6-F7) | 170,399 | 253,791 | 396,930 | 781,334 | 461,266 | 1,432,455 |
| 9.Tax expenses | 48,501 | 24,797 | 38,923 | 33,565 | 68,435 | 101,756 |
| 10.Profit / (loss) after tax (F8-F9) | 121,898 | 228,994 | 358,007 | 747,769 | 392,831 | 1,330,699 |
| 11.Cash dividends | 51,460 | 15,438 | 66,898 | 82,336 | 0 | 51,460 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 294,730 | 287,157 | $(373,483)$ | $(244,326)$ | $(623,482)$ | 1,781,040 |
| 2.Net cash flows from investing activities | $(104,375)$ | $(166,680)$ | $(182,384)$ | $(655,730)$ | $(249,222)$ | $(309,013)$ |
| 3.Net cash flows from financing activities | $(176,731)$ | $(119,069)$ | 541,036 | 898,653 | 872,521 | $(1,471,205)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,152,480 | 2,375,403 | 2,780,308 | 3,477,521 | 4,073,253 | 5,623,547 |
| 2.Retention in business (F10-F11-F12) | 70,438 | 213,556 | 291,109 | 665,433 | 392,831 | 1,279,239 |
| 3.Depreciation for the year | 132,841 | 141,226 | 141,990 | 162,383 | 203,669 | 205,684 |
| 4.Salaries, wages and employee benefits | 331,738 | 384,431 | 412,791 | 461,289 | 509,551 | 604,496 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.78 | 6.41 | 8.14 | 13.90 | 6.56 | 17.32 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.89 | 0.99 | 1.06 | 1.01 | 0.90 | 1.03 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.35 | 6.33 | 8.66 | 14.05 | 5.92 | 17.85 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.88 | 1.76 | 1.80 | 2.04 | 2.26 | 1.99 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 6.28 | 11.12 | 15.63 | 28.63 | 13.40 | 35.48 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 11.84 | 22.25 | 34.78 | 72.66 | 38.17 | 129.29 |


| Reliance Weaving Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 6,033,796 | 6,306,354 | 6,562,019 | 7,084,769 | 6,595,459 | 8,157,810 |
| 1.Capital work in progress | 27,589 | 26,112 | 8,673 | 13,822 | 72,480 | 27,579 |
| 2.Operating fixed assets at cost | 7,371,220 | 7,802,604 | 8,202,485 | 9,027,838 | 9,195,623 | 11,089,874 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,138,451 | 5,344,974 | 5,624,813 | 6,213,181 | 6,238,305 | 7,878,103 |
| 4.Intangible assets | 5,566 | 4,620 | 3,674 | 2,728 | 1,781 | 835 |
| 5.Long term investments | 795,659 | 855,744 | 837,700 | 763,601 | 35,635 | 0 |
| 6.Other non-current assets | 66,531 | 74,904 | 87,159 | 91,437 | 247,258 | 251,293 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,221,498 | 4,996,929 | 6,704,890 | 9,725,316 | 9,225,813 | 11,154,586 |
| 1.Cash \& bank balance | 77,390 | 96,630 | 79,087 | 113,073 | 42,971 | 96,013 |
| 2.Inventories; of which | 2,346,349 | 3,009,201 | 3,222,131 | 5,944,942 | 4,669,117 | 5,050,742 |
| i)Raw material | 1,510,244 | 1,756,403 | 2,085,899 | 4,081,657 | 1,451,254 | 3,160,391 |
| ii)Work in progress | 166,946 | 183,721 | 248,384 | 280,286 | 249,013 | 377,046 |
| iii)Finished goods | 601,016 | 1,011,020 | 843,240 | 1,548,035 | 2,929,403 | 1,513,304 |
| 3.Trade Debt / accounts receivables | 528,178 | 603,771 | 2,005,913 | 2,281,363 | 1,827,071 | 2,850,837 |
| 4.Short term loans and advances | 392,010 | 308,054 | 263,590 | 401,679 | 974,612 | 1,151,545 |
| 5.Short term investments | 110,578 | 109,922 | 106,535 | 137,331 | 782,192 | 696,751 |
| 6.Other current assets | 766,993 | 869,351 | 1,027,634 | 846,928 | 929,850 | 1,308,698 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 10,255,294 | 11,303,283 | 13,266,909 | 16,810,085 | 15,821,272 | 19,312,396 |
| C.Shareholders' Equity (C1+C2+C3) | 2,773,588 | 2,859,404 | 3,401,792 | 3,890,585 | 3,876,913 | 6,069,581 |
| 1.Issued, Subscribed \& Paid up capital | 308,109 | 308,109 | 308,109 | 308,109 | 308,109 | 308,109 |
| i)Ordinary shares | 308,109 | 308,109 | 308,109 | 308,109 | 308,109 | 308,109 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,831,154 | 1,916,970 | 2,144,197 | 2,632,990 | 2,619,318 | 4,053,389 |
| i)Capital Reserve | 41,081 | 41,081 | 101,763 | 91,626 | 86,878 | $(86,371)$ |
| ii)Revenue Reserve | 1,790,073 | 1,875,889 | 2,042,434 | 2,541,364 | 2,532,440 | 4,139,760 |
| of which: un-appropriated profit(loss) / retained earnings | 1,651,176 | 1,737,474 | 1,968,262 | 2,467,192 | 2,458,268 | 4,065,588 |
| 3.Surplus on revaluation of fixed assets | 634,325 | 634,325 | 949,486 | 949,486 | 949,486 | 1,708,083 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,101,511 | 1,948,524 | 1,481,534 | 2,076,942 | 2,985,958 | 3,223,950 |
| 1.Long term borrowings | 1,946,640 | 1,763,613 | 1,213,829 | 1,835,663 | 2,727,526 | 2,834,902 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 154,871 | 184,911 | 267,705 | 241,279 | 258,432 | 281,948 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 107,100 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,380,195 | 6,495,355 | 8,383,583 | 10,842,558 | 8,958,401 | 10,018,865 |
| 1.Trade credit \& other accounts payables | 864,044 | 871,920 | 1,322,614 | 2,012,704 | 1,684,521 | 1,648,605 |
| of which: i) Trade credits | 563,292 | 404,674 | 525,156 | 1,286,044 | 963,123 | 979,792 |
| 2.Short term borrowings | 3,559,808 | 4,581,656 | 6,080,170 | 7,816,016 | 6,658,070 | 6,894,242 |
| 3.Current portion of non-current liabilities | 744,035 | 833,442 | 669,476 | 529,479 | 143,401 | 913,806 |
| 4.Other current liabilities | 212,308 | 208,337 | 311,323 | 484,359 | 472,409 | 562,212 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 10,049,389 | 11,341,734 | 13,913,860 | 16,605,159 | 17,275,166 | 24,030,100 |
| i)Local sales (Net) | 4,978,788 | 6,671,934 | 7,081,582 | 10,593,096 | 3,698,157 | 8,326,101 |
| ii)Export sales (Net) | 5,070,601 | 4,669,800 | 6,832,278 | 6,012,063 | 13,577,009 | 15,703,999 |
| 2.Cost of sales | 9,162,497 | 10,357,639 | 12,568,217 | 14,822,654 | 15,214,366 | 20,520,175 |
| i)Cost of material | 6,892,431 | 8,283,636 | 9,551,485 | 12,514,037 | 13,530,860 | 15,866,742 |
| 3.Gross profit / (loss) (F1-F2) | 886,892 | 984,095 | 1,345,643 | 1,782,505 | 2,060,800 | 3,509,925 |
| 4.General, administrative and other expenses | 264,715 | 288,121 | 359,667 | 412,711 | 784,197 | 639,830 |
| i)Selling \& distribution expenses | 106,736 | 116,530 | 143,633 | 155,954 | 233,553 | 298,163 |
| ii)Administrative and other expenses | 157,979 | 171,591 | 216,034 | 256,757 | 550,644 | 341,667 |
| 5.Other income / (loss) | 15,239 | 9,530 | 77,678 | 252,984 | 37,627 | 66,806 |
| 6.EBIT (F3-F4+F5) | 637,416 | 705,504 | 1,063,654 | 1,622,778 | 1,314,230 | 2,936,901 |
| 7.Financial expenses | 530,199 | 537,721 | 622,203 | 991,464 | 1,166,615 | 917,653 |
| of which: (i) Interest expenses | 466,910 | 487,245 | 570,687 | 931,881 | 1,081,389 | 826,972 |
| 8.Profit / (loss) before taxation (F6-F7) | 107,217 | 167,783 | 441,451 | 631,314 | 147,615 | 2,019,248 |
| 9.Tax expenses | 104,025 | 66,566 | 130,872 | 128,509 | 86,345 | 286,441 |
| 10.Profit / (loss) after tax (F8-F9) | 3,192 | 101,217 | 310,579 | 502,805 | 61,270 | 1,732,807 |
| 11.Cash dividends | 15,405 | 46,216 | 69,325 | 107,838 | 0 | 231,082 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 213,419 | $(379,013)$ | $(568,184)$ | $(1,267,720)$ | 1,153,062 | 207,968 |
| 2.Net cash flows from investing activities | $(10,936)$ | $(514,689)$ | $(199,060)$ | $(847,774)$ | $(442,319)$ | $(1,028,815)$ |
| 3.Net cash flows from financing activities | $(195,899)$ | 912,942 | 749,701 | 2,149,480 | $(780,844)$ | 873,888 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,875,099 | 4,807,928 | 4,883,326 | 5,967,527 | 6,862,871 | 9,293,531 |
| 2.Retention in business (F10-F11-F12) | $(12,213)$ | 55,001 | 241,254 | 394,967 | 61,270 | 1,501,726 |
| 3.Depreciation for the year | 243,905 | 233,098 | 248,788 | 255,115 | 268,788 | 292,492 |
| 4.Salaries, wages and employee benefits | 767,759 | 818,131 | 934,717 | 1,038,150 | 1,156,832 | 1,301,311 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.03 | 0.89 | 2.23 | 3.03 | 0.35 | 7.21 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.99 | 1.05 | 1.13 | 1.10 | 1.06 | 1.37 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 0.03 | 0.94 | 2.53 | 3.34 | 0.38 | 9.86 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.70 | 3.83 | 3.92 | 4.12 | 4.20 | 3.53 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.12 | 3.59 | 9.92 | 13.79 | 1.58 | 34.84 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.10 | 3.29 | 10.08 | 16.32 | 1.99 | 56.24 |


| Ruby Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 949,453 | 909,971 | 874,193 | 904,668 | 893,265 | 863,628 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 40,408 | 40,408 |
| 2.Operating fixed assets at cost | 970,988 | 970,299 | 975,190 | 1,043,504 | 1,025,727 | 1,025,987 |
| 3.Operating fixed assets after deducting accumulated depreciation | 942,463 | 902,018 | 868,458 | 900,270 | 848,322 | 818,681 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 6,990 | 7,953 | 5,735 | 4,398 | 4,535 | 4,539 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 561,768 | 567,588 | 500,162 | 259,251 | 140,911 | 153,927 |
| 1.Cash \& bank balance | 1,640 | 1,754 | 1,340 | 680 | 483 | 769 |
| 2.Inventories; of which | 363,256 | 384,738 | 333,343 | 6,383 | 48,191 | 83,692 |
| i)Raw material | 354,518 | 376,095 | 324,449 | 2,174 | 40,451 | 78,938 |
| ii)Work in progress | 2,703 | 3,634 | 3,310 | 3,329 | 6,095 | 4,320 |
| iii)Finished goods | 6,035 | 5,009 | 5,584 | 880 | 1,645 | 434 |
| 3.Trade Debt / accounts receivables | 19,815 | 13,038 | 14,660 | 108,319 | 2,344 | 1,888 |
| 4.Short term loans and advances | 15,641 | 20,496 | 17,630 | 26,067 | 9,699 | 4,046 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 161,416 | 147,562 | 133,189 | 117,802 | 80,194 | 63,532 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,511,221 | 1,477,559 | 1,374,355 | 1,163,919 | 1,034,176 | 1,017,555 |
| C.Shareholders' Equity (C1+C2+C3) | 835,994 | 650,036 | 608,373 | 652,516 | 696,869 | 672,137 |
| 1.Issued, Subscribed \& Paid up capital | 522,144 | 522,144 | 522,144 | 522,144 | 522,144 | 522,144 |
| i)Ordinary shares | 522,144 | 522,144 | 522,144 | 522,144 | 522,144 | 522,144 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(101,843)$ | $(195,867)$ | $(230,558)$ | $(225,320)$ | $(171,956)$ | $(190,381)$ |
| i)Capital Reserve | 430,176 | 470,342 | 372,913 | 468,684 | 540,860 | 589,833 |
| ii)Revenue Reserve | $(532,019)$ | $(666,209)$ | $(603,471)$ | $(694,004)$ | $(712,816)$ | $(780,214)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(532,019)$ | $(666,209)$ | $(603,471)$ | $(694,004)$ | $(712,816)$ | $(780,214)$ |
| 3.Surplus on revaluation of fixed assets | 415,693 | 323,759 | 316,787 | 355,692 | 346,681 | 340,374 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 159,879 | 225,282 | 283,310 | 206,205 | 72,876 | 71,962 |
| 1.Long term borrowings | 103,008 | 85,516 | 255,354 | 164,492 | 60,083 | 66,172 |
| 2.Subordinated loans / Sponsor's loans | 50,665 | 51,575 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,206 | 6,173 | 5,672 | 7,827 | 4,799 | 4,832 |
| 5.Other non-current liabilities | 0 | 82,018 | 22,284 | 33,886 | 7,994 | 958 |
| E.Current Liabilities (E1+E2+E3+E4) | 515,348 | 602,241 | 482,672 | 305,198 | 264,431 | 273,456 |
| 1.Trade credit \& other accounts payables | 116,163 | 255,644 | 275,381 | 258,135 | 237,152 | 245,654 |
| of which: i) Trade credits | 107,236 | 132,587 | 135,609 | 116,264 | 87,443 | 67,895 |
| 2.Short term borrowings | 176,319 | 198,832 | 188,803 | 38,235 | 23,995 | 23,704 |
| 3.Current portion of non-current liabilities | 74,586 | 141,646 | 4,167 | 808 | 0 | 0 |
| 4.Other current liabilities | 148,280 | 6,119 | 14,321 | 8,020 | 3,284 | 4,098 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 292,888 | 400,356 | 325,009 | 719,481 | 275,027 | 184,862 |
| i)Local sales (Net) | 251,580 | 400,356 | 325,009 | 719,481 | 275,027 | 184,862 |
| ii)Export sales (Net) | 41,308 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 418,265 | 511,561 | 414,948 | 821,113 | 392,427 | 262,684 |
| i)Cost of material | 220,069 | 311,591 | 238,344 | 566,608 | 227,982 | 130,688 |
| 3.Gross profit / (loss) (F1-F2) | $(125,377)$ | $(111,205)$ | $(89,939)$ | $(101,632)$ | $(117,400)$ | $(77,822)$ |
| 4.General, administrative and other expenses | 21,757 | 16,981 | 28,514 | 18,560 | 18,833 | 12,071 |
| i)Selling \& distribution expenses | 2,797 | 46 | 149 | 25 | 202 | 82 |
| ii)Administrative and other expenses | 18,960 | 16,935 | 28,365 | 18,535 | 18,631 | 11,989 |
| 5.Other income / (loss) | 851 | 1,739 | 156,913 | 103,325 | 109,545 | 24,983 |
| 6.EBIT (F3-F4+F5) | $(146,283)$ | $(126,447)$ | 38,460 | $(16,867)$ | $(26,688)$ | $(64,910)$ |
| 7.Financial expenses | 10,787 | 8,273 | 43,860 | 81,582 | 6,282 | 11,142 |
| of which: (i) Interest expenses | 7,156 | 6,677 | 7,051 | 5,295 | 5,865 | 10,512 |
| 8.Profit / (loss) before taxation (F6-F7) | $(157,070)$ | $(134,720)$ | $(5,400)$ | $(98,449)$ | $(32,970)$ | $(76,052)$ |
| 9.Tax expenses | 18,616 | 3,587 | 318 | 388 | $(4,878)$ | 10,983 |
| 10.Profit / (loss) after tax (F8-F9) | $(175,686)$ | $(138,307)$ | $(5,718)$ | $(98,837)$ | $(28,092)$ | $(87,035)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(86,112)$ | $(104,968)$ | 14,935 | $(43,841)$ | $(19,481)$ | $(48,131)$ |
| 2.Net cash flows from investing activities | $(1,280)$ | (263) | $(2,673)$ | 1,338 | $(41,085)$ | (265) |
| 3.Net cash flows from financing activities | 120,742 | 82,832 | 10,221 | 191,412 | 62,739 | 48,973 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 995,873 | 875,318 | 891,683 | 858,721 | 769,745 | 744,099 |
| 2.Retention in business (F10-F11-F12) | $(175,686)$ | $(138,307)$ | $(5,718)$ | $(98,837)$ | $(28,092)$ | $(87,035)$ |
| 3.Depreciation for the year | 45,957 | 40,344 | 38,451 | 36,502 | 34,172 | 29,901 |
| 4.Salaries, wages and employee benefits | 59,503 | 73,985 | 71,926 | 108,329 | 62,759 | 38,465 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -59.98 | -34.55 | -1.76 | -13.74 | -10.21 | -47.08 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.19 | 0.27 | 0.23 | 0.57 | 0.25 | 0.18 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -11.10 | -9.26 | -0.40 | -7.79 | -2.56 | -8.48 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.06 | 2.01 | 2.27 | 2.01 | 1.63 | 1.50 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -22.86 | -18.61 | -0.91 | -15.68 | -4.16 | -12.72 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -3.36 | -2.65 | -0.11 | -1.89 | -0.54 | -1.67 |


| Saif Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,629,796 | 4,520,939 | 5,022,916 | 5,441,503 | 6,603,907 | 6,490,726 |
| 1.Capital work in progress | 23,800 | 14,246 | 565 | 25,641 | 8,352 | 5,553 |
| 2.Operating fixed assets at cost | 6,420,258 | 6,625,281 | 7,103,323 | 7,797,034 | 8,496,085 | 8,756,048 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,581,128 | 4,471,486 | 4,991,031 | 5,374,591 | 6,488,683 | 6,378,545 |
| 4. Intangible assets | 565 | 12,102 | 9,485 | 6,868 | 4,251 | 1,704 |
| 5.Long term investments | 0 | 0 | 0 | 2,500 | 12,450 | 12,350 |
| 6.Other non-current assets | 24,303 | 23,105 | 21,835 | 31,903 | 90,171 | 92,574 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,398,906 | 4,117,924 | 3,981,683 | 4,561,245 | 5,283,087 | 5,415,518 |
| 1.Cash \& bank balance | 37,264 | 27,019 | 18,800 | 30,110 | 40,567 | 44,278 |
| 2.Inventories; of which | 1,765,510 | 2,029,069 | 1,835,839 | 2,340,074 | 2,517,269 | 2,308,744 |
| i) Raw material | 924,633 | 1,180,215 | 1,049,151 | 1,618,917 | 1,405,049 | 1,331,542 |
| ii)Work in progress | 115,699 | 141,902 | 210,201 | 202,685 | 188,426 | 232,576 |
| iii)Finished goods | 725,178 | 706,952 | 576,487 | 518,472 | 923,794 | 744,626 |
| 3.Trade Debt / accounts receivables | 758,712 | 1,017,609 | 1,268,412 | 1,211,286 | 1,824,038 | 2,275,615 |
| 4.Short term loans and advances | 133,186 | 74,146 | 95,407 | 89,846 | 70,736 | 78,199 |
| 5.Short term investments | 6,147 | 6,270 | 5,081 | 3,617 | 24,022 | 0 |
| 6.Other current assets | 698,087 | 963,811 | 758,144 | 886,312 | 806,455 | 708,682 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 8,028,702 | 8,638,863 | 9,004,599 | 10,002,748 | 11,886,994 | 11,906,244 |
| C.Shareholders' Equity (C1+C2+C3) | 2,240,867 | 2,273,053 | 2,401,918 | 3,198,422 | 3,161,279 | 3,670,112 |
| 1.Issued, Subscribed \& Paid up capital | 264,129 | 264,129 | 264,129 | 264,129 | 264,129 | 264,129 |
| i)Ordinary shares | 264,129 | 264,129 | 264,129 | 264,129 | 264,129 | 264,129 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,256,400 | 1,315,277 | 1,363,164 | 2,194,494 | 1,505,204 | 2,075,448 |
| i)Capital Reserve | 115,981 | 115,981 | 115,981 | 115,981 | 115,931 | 115,831 |
| ii)Revenue Reserve | 1,140,419 | 1,199,296 | 1,247,183 | 2,078,513 | 1,389,273 | 1,959,617 |
| of which: un-appropriated profit(loss) / retained earnings | 990,419 | 1,049,296 | 1,097,183 | 1,928,513 | 1,239,273 | 1,809,617 |
| 3.Surplus on revaluation of fixed assets | 720,338 | 693,647 | 774,625 | 739,799 | 1,391,946 | 1,330,535 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,774,235 | 1,666,535 | 2,078,973 | 1,688,959 | 2,829,658 | 2,242,031 |
| 1.Long term borrowings | 989,831 | 880,897 | 1,243,666 | 1,459,701 | 2,318,663 | 1,642,546 |
| 2.Subordinated loans / Sponsor's loans | 523,500 | 525,000 | 608,000 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 151,966 | 135,379 | 117,523 | 135,460 | 161,592 | 212,613 |
| 5.Other non-current liabilities | 108,938 | 125,259 | 109,784 | 93,798 | 349,403 | 386,872 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,013,600 | 4,699,275 | 4,523,708 | 5,115,367 | 5,896,057 | 5,994,101 |
| 1.Trade credit \& other accounts payables | 674,928 | 581,166 | 659,052 | 759,926 | 1,112,884 | 933,523 |
| of which: i) Trade credits | 285,113 | 121,851 | 147,187 | 279,709 | 162,718 | 295,078 |
| 2.Short term borrowings | 2,767,636 | 3,429,881 | 3,299,165 | 3,779,760 | 4,261,572 | 4,097,397 |
| 3.Current portion of non-current liabilities | 398,179 | 483,432 | 321,332 | 424,982 | 277,057 | 839,750 |
| 4.Other current liabilities | 172,857 | 204,796 | 244,159 | 150,699 | 244,544 | 123,431 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,697,773 | 7,586,301 | 7,852,240 | 8,975,842 | 7,651,433 | 10,646,677 |
| i)Local sales (Net) | 5,956,775 | 6,926,152 | 7,188,518 | 8,301,982 | 7,028,940 | 10,075,483 |
| ii)Export sales (Net) | 740,998 | 660,149 | 663,722 | 673,860 | 622,493 | 571,194 |
| 2.Cost of sales | 6,075,785 | 6,823,288 | 6,997,222 | 7,938,029 | 7,014,015 | 8,755,026 |
| i)Cost of material | 4,245,650 | 4,213,448 | 4,605,330 | 5,562,639 | 4,858,322 | 5,548,638 |
| 3.Gross profit / (loss) (F1-F2) | 621,988 | 763,013 | 855,018 | 1,037,813 | 637,418 | 1,891,651 |
| 4.General, administrative and other expenses | 352,765 | 380,878 | 352,556 | 372,063 | 421,189 | 574,456 |
| i)Selling \& distribution expenses | 138,305 | 161,670 | 145,216 | 143,384 | 167,011 | 208,704 |
| ii)Administrative and other expenses | 214,460 | 219,208 | 207,340 | 228,679 | 254,178 | 365,752 |
| 5.Other income / (loss) | 9,155 | 39,262 | $(67,427)$ | 849,149 | 15,463 | 40,556 |
| 6.EBIT (F3-F4+F5) | 278,378 | 421,397 | 435,035 | 1,514,899 | 231,692 | 1,357,751 |
| 7.Financial expenses | 323,968 | 314,877 | 385,153 | 595,464 | 855,554 | 666,367 |
| of which: (i) Interest expenses | 306,586 | 294,545 | 364,504 | 560,650 | 805,173 | 580,899 |
| 8.Profit / (loss) before taxation (F6-F7) | $(45,590)$ | 106,520 | 49,882 | 919,435 | $(623,862)$ | 691,384 |
| 9.Tax expenses | 3,542 | 83,575 | 4,014 | 89,116 | 47,748 | 164,507 |
| 10.Profit / (loss) after tax (F8-F9) | $(49,132)$ | 22,945 | 45,868 | 830,319 | $(671,610)$ | 526,877 |
| 11.Cash dividends | 0 | 26,413 | 19,810 | 26,413 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 191,205 | $(172,628)$ | 872,082 | 389,495 | 65,016 | 1,250,898 |
| 2.Net cash flows from investing activities | $(468,991)$ | $(213,740)$ | $(601,828)$ | $(675,526)$ | $(506,002)$ | $(212,755)$ |
| 3.Net cash flows from financing activities | 279,236 | 376,123 | $(278,473)$ | 297,341 | 451,443 | $(1,034,432)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,015,102 | 3,939,588 | 4,480,891 | 4,887,381 | 5,990,937 | 5,912,143 |
| 2.Retention in business (F10-F11-F12) | $(49,132)$ | $(3,468)$ | 26,058 | 803,906 | $(671,610)$ | 526,877 |
| 3.Depreciation for the year | 256,029 | 321,058 | 241,886 | 264,681 | 272,072 | 317,898 |
| 4.Salaries, wages and employee benefits | 878,993 | 908,885 | 972,480 | 1,012,884 | 1,030,271 | 1,194,433 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.73 | 0.30 | 0.58 | 9.25 | -8.78 | 4.95 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.90 | 0.91 | 0.89 | 0.94 | 0.70 | 0.89 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -0.66 | 0.28 | 0.52 | 8.74 | -6.14 | 4.43 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.79 | 3.69 | 3.77 | 3.39 | 3.44 | 3.48 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -2.50 | 1.02 | 1.96 | 29.65 | -21.12 | 15.43 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.86 | 0.87 | 1.74 | 31.44 | -25.43 | 19.95 |


| Sally Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,041,827 | 996,093 | 957,173 | 911,243 | 872,477 | 834,725 |
| 1.Capital work in progress | 2,189 | 2,356 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,748,219 | 1,747,718 | 1,754,186 | 1,734,827 | 1,734,827 | 1,732,316 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,028,394 | 982,493 | 945,929 | 899,999 | 861,233 | 823,482 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 11,244 | 11,244 | 11,244 | 11,244 | 11,244 | 11,243 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,214,974 | 1,243,424 | 838,379 | 804,807 | 804,943 | 804,812 |
| 1.Cash \& bank balance | 8,062 | 5,639 | 2,222 | 2,502 | 2,493 | 2,313 |
| 2.Inventories; of which | 991,631 | 992,221 | 600,447 | 565,440 | 565,441 | 565,441 |
| i)Raw material | 772,968 | 807,678 | 459,551 | 456,545 | 456,546 | 456,546 |
| ii)Work in progress | 45,321 | 26,552 | 27,675 | 0 | 0 | 0 |
| iii)Finished goods | 173,342 | 157,991 | 113,221 | 108,895 | 108,895 | 108,895 |
| 3.Trade Debt / accounts receivables | 97,500 | 85,179 | 100,054 | 96,583 | 96,588 | 96,588 |
| 4.Short term loans and advances | 0 | 0 | 6,934 | 19,021 | 23,480 | 23,530 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 117,781 | 160,385 | 128,722 | 121,261 | 116,941 | 116,940 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,256,801 | 2,239,517 | 1,795,552 | 1,716,050 | 1,677,420 | 1,639,537 |
| C.Shareholders' Equity (C1+C2+C3) | 6,661 | $(25,614)$ | $(426,264)$ | $(742,041)$ | $(996,625)$ | $(1,124,893)$ |
| 1.Issued, Subscribed \& Paid up capital | 87,750 | 87,750 | 87,750 | 87,750 | 87,750 | 87,750 |
| i)Ordinary shares | 87,750 | 87,750 | 87,750 | 87,750 | 87,750 | 87,750 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(328,509)$ | $(343,634)$ | $(740,979)$ | $(1,052,407)$ | (1,302,874) | (1,427,242) |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(328,509)$ | $(343,634)$ | $(740,979)$ | $(1,052,407)$ | $(1,302,874)$ | $(1,427,242)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(328,509)$ | $(343,634)$ | $(740,979)$ | $(1,052,407)$ | $(1,302,874)$ | $(1,427,242)$ |
| 3.Surplus on revaluation of fixed assets | 247,420 | 230,270 | 226,965 | 222,616 | 218,499 | 214,599 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 529,470 | 807,514 | 843,533 | 782,998 | 844,038 | 906,462 |
| 1.Long term borrowings | 66,667 | 222,916 | 127,083 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 281,328 | 409,065 | 536,883 | 617,899 | 686,264 | 759,112 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 108,760 | 97,129 | 102,176 | 101,907 | 101,907 | 101,907 |
| 5.Other non-current liabilities | 72,715 | 78,404 | 77,391 | 63,192 | 55,867 | 45,443 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,720,670 | 1,457,617 | 1,378,283 | 1,675,093 | 1,830,007 | 1,857,968 |
| 1.Trade credit \& other accounts payables | 672,521 | 597,169 | 405,775 | 459,033 | 462,843 | 462,484 |
| of which: i) Trade credits | 429,346 | 249,291 | 138,665 | 138,945 | 141,543 | 141,543 |
| 2.Short term borrowings | 969,570 | 718,729 | 723,643 | 722,659 | 722,781 | 722,544 |
| 3.Current portion of non-current liabilities | 33,333 | 118,750 | 183,750 | 310,833 | 310,833 | 310,833 |
| 4.Other current liabilities | 45,246 | 22,969 | 65,115 | 182,568 | 333,550 | 362,107 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,192,217 | 1,647,561 | 1,912,528 | 111,745 | 0 | 0 |
| i)Local sales (Net) | 1,458,621 | 1,647,561 | 1,912,528 | 111,745 | 0 | 0 |
| ii)Export sales (Net) | 733,596 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,389,386 | 1,556,629 | 2,154,985 | 266,727 | 39,880 | 36,806 |
| i)Cost of material | 1,516,994 | 947,540 | 1,485,542 | 75,710 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(197,169)$ | 90,932 | $(242,457)$ | $(154,982)$ | $(39,880)$ | $(36,806)$ |
| 4.General, administrative and other expenses | 65,798 | 54,654 | 61,980 | 29,250 | 14,260 | 10,313 |
| i)Selling \& distribution expenses | 15,447 | 10,177 | 9,391 | 1,748 | 0 | 0 |
| ii)Administrative and other expenses | 50,351 | 44,477 | 52,589 | 27,502 | 14,260 | 10,313 |
| 5.Other income / (loss) | 147,825 | 36,227 | 14,714 | $(26,765)$ | $(56,365)$ | $(63,015)$ |
| 6.EBIT (F3-F4+F5) | $(115,142)$ | 72,505 | $(289,723)$ | $(210,997)$ | $(110,505)$ | $(110,134)$ |
| 7.Financial expenses | 93,610 | 82,858 | 83,057 | 117,583 | 151,366 | 28,557 |
| of which: (i) Interest expenses | 92,642 | 81,770 | 82,108 | 117,469 | 151,363 | 28,557 |
| 8.Profit / (loss) before taxation (F6-F7) | $(208,752)$ | $(10,353)$ | $(372,780)$ | $(328,580)$ | $(261,871)$ | $(138,691)$ |
| 9.Tax expenses | 34,376 | 10,363 | 25,161 | $(12,802)$ | $(7,287)$ | $(10,424)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(243,128)$ | $(20,716)$ | $(397,941)$ | $(315,778)$ | $(254,584)$ | $(128,267)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(201,540)$ | $(152,769)$ | $(112,648)$ | $(53,061)$ | $(12,131)$ | $(11,344)$ |
| 2.Net cash flows from investing activities | $(72,465)$ | (480) | $(4,851)$ | 9,325 | 0 | 3,000 |
| 3.Net cash flows from financing activities | 268,604 | 150,825 | 114,082 | 44,016 | 12,122 | 8,163 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 536,131 | 781,900 | 417,269 | 40,957 | $(152,587)$ | $(218,431)$ |
| 2.Retention in business (F10-F11-F12) | $(243,128)$ | $(20,716)$ | $(397,941)$ | $(315,778)$ | $(254,584)$ | $(128,267)$ |
| 3.Depreciation for the year | 51,992 | 46,879 | 44,325 | 41,356 | 38,765 | 36,184 |
| 4.Salaries, wages and employee benefits | 292,633 | 199,725 | 223,480 | 85,556 | 7,433 | 6,040 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -11.09 | -1.26 | -20.81 | -282.59 | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.93 | 0.73 | 0.95 | 0.06 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -10.28 | -0.92 | -19.72 | -17.98 | -15.00 | -7.73 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 12.16 | -237.24 | -8.93 | -3.01 | -1.95 | -1.56 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -125.05 | 218.60 | 176.13 | 54.06 | 29.28 | 12.09 |
| V3. Basic earnings per share (Rs./share) ( 10 to No . of shares) | -27.71 | -2.36 | -45.35 | -35.99 | -29.01 | -14.62 |


| Salman Noman Enterprises Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 803,101 | 777,529 | 743,162 | 711,058 | 680,621 | 651,758 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,389,699 | 1,390,439 | 1,109,345 | 1,390,439 | 1,390,439 | 1,390,439 |
| 3.Operating fixed assets after deducting accumulated depreciation | 796,071 | 761,062 | 726,695 | 694,591 | 664,154 | 635,291 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 7,030 | 16,467 | 16,467 | 16,467 | 16,467 | 16,467 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 370,666 | 261,723 | 160,286 | 160,287 | 160,287 | 160,287 |
| 1.Cash \& bank balance | 11,994 | 14,345 | 252 | 253 | 253 | 252 |
| 2.Inventories; of which | 226,823 | 151,680 | 90,013 | 90,013 | 90,013 | 90,013 |
| i)Raw material | 168,078 | 122,098 | 90,013 | 90,013 | 90,013 | 90,013 |
| ii)Work in progress | 8,297 | 7,769 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 50,448 | 21,812 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 24,190 | 4,491 | 2,449 | 2,449 | 2,449 | 2,449 |
| 4.Short term loans and advances | 21,063 | 11,781 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 86,596 | 79,426 | 67,572 | 67,572 | 67,572 | 67,573 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,173,767 | 1,039,252 | 903,448 | 871,345 | 840,908 | 812,045 |
| C.Shareholders' Equity (C1+C2+C3) | 32,862 | $(116,069)$ | $(287,500)$ | $(319,704)$ | $(350,449)$ | $(379,620)$ |
| 1.Issued, Subscribed \& Paid up capital | 44,670 | 44,670 | 44,670 | 44,670 | 44,670 | 44,670 |
| i)Ordinary shares | 44,670 | 44,670 | 44,670 | 44,670 | 44,670 | 44,670 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(363,512)$ | $(499,445)$ | $(658,705)$ | $(678,903)$ | $(698,242)$ | $(717,081)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(363,512)$ | $(499,445)$ | $(658,705)$ | $(678,903)$ | $(698,242)$ | $(717,081)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(363,512)$ | $(499,445)$ | $(658,705)$ | $(678,903)$ | $(698,242)$ | $(717,081)$ |
| 3.Surplus on revaluation of fixed assets | 351,704 | 338,706 | 326,535 | 314,529 | 303,123 | 292,791 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 333,353 | 226,270 | 201,614 | 192,094 | 191,264 | 191,264 |
| 1.Long term borrowings | 161,178 | 83,500 | 58,856 | 49,336 | 48,506 | 48,506 |
| 2.Subordinated loans / Sponsor's loans | 138,684 | 138,684 | 138,684 | 138,684 | 138,684 | 138,684 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 21,548 | 4,086 | 4,074 | 4,074 | 4,074 | 4,074 |
| 5.Other non-current liabilities | 11,943 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 807,552 | 929,051 | 989,334 | 998,955 | 1,000,093 | 1,000,401 |
| 1.Trade credit \& other accounts payables | 420,654 | 454,332 | 445,220 | 445,320 | 445,420 | 445,520 |
| of which: i) Trade credits | 153,566 | 214,883 | 219,165 | 219,165 | 219,165 | 219,165 |
| 2.Short term borrowings | 212,456 | 178,157 | 176,691 | 176,691 | 176,899 | 177,107 |
| 3.Current portion of non-current liabilities | 121,598 | 197,526 | 222,169 | 231,690 | 232,520 | 232,520 |
| 4.Other current liabilities | 52,844 | 99,036 | 145,254 | 145,254 | 145,254 | 145,254 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,129,821 | 597,280 | 277,111 | 0 | 0 | 0 |
| i)Local sales (Net) | 1,129,821 | 597,280 | 277,111 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,301,901 | 692,634 | 390,556 | 0 | 0 | 0 |
| i)Cost of material | 882,102 | 372,220 | 240,824 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(172,080)$ | $(95,354)$ | $(113,445)$ | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 25,530 | 21,821 | 10,877 | 32,204 | 30,745 | 29,171 |
| i)Selling \& distribution expenses | 590 | 473 | 38 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 24,940 | 21,348 | 10,839 | 32,204 | 30,745 | 29,171 |
| 5.Other income / (loss) | 468 | 0 | 0 | 0 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | $(197,142)$ | $(117,175)$ | $(124,322)$ | $(32,204)$ | $(30,745)$ | $(29,171)$ |
| 7.Financial expenses | 48,144 | 43,757 | 44,336 | 0 | 0 | 0 |
| of which: (i) Interest expenses | 47,311 | 43,617 | 44,311 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(245,286)$ | $(160,932)$ | $(168,658)$ | $(32,204)$ | $(30,745)$ | $(29,171)$ |
| 9.Tax expenses | $(61,810)$ | $(7,822)$ | 2,773 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(183,476)$ | $(153,110)$ | $(171,431)$ | $(32,204)$ | $(30,745)$ | $(29,171)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(13,191)$ | 50,426 | $(12,626)$ | 0 | (208) | (208) |
| 2.Net cash flows from investing activities | $(5,925)$ | $(12,027)$ | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 29,319 | $(36,048)$ | $(1,467)$ | 0 | 208 | 208 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 366,215 | 110,201 | $(85,886)$ | $(127,610)$ | $(159,185)$ | $(188,356)$ |
| 2.Retention in business (F10-F11-F12) | $(183,476)$ | $(153,110)$ | $(171,431)$ | $(32,204)$ | $(30,745)$ | $(29,171)$ |
| 3.Depreciation for the year | 37,553 | 35,749 | 34,366 | 32,104 | 30,438 | 28,863 |
| 4.Salaries, wages and employee benefits | 139,111 | 12,596 | 40,316 | 0 | 0 | 0 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -16.24 | -25.63 | -61.86 | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.95 | 0.54 | 0.29 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -15.49 | -13.84 | -17.65 | -3.63 | -3.59 | -3.53 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 9.48 | -26.60 | -4.81 | -2.92 | -2.56 | -2.26 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -146.81 | 368.02 | 84.96 | 10.61 | 9.18 | 7.99 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -41.07 | -34.28 | -38.38 | -7.21 | -6.88 | -6.53 |


| Samin Textiles Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 964,603 | 896,493 | 5,620 | 0 | 0 | 0 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,783,743 | 1,789,130 | 30,926 | 0 | 0 | 0 |
| 3.Operating fixed assets after deducting accumulated depreciation | 948,922 | 882,072 | 5,620 | 0 | 0 | 0 |
| 4.Intangible assets | 469 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 1,000 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 14,212 | 14,421 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 692,343 | 489,590 | 908,646 | 120,279 | 104,154 | 83,408 |
| 1.Cash \& bank balance | 26,116 | 5,058 | 3,349 | 5,725 | 2,484 | 58 |
| 2.Inventories; of which | 413,733 | 272,970 | 20,635 | 0 | 0 | 0 |
| i)Raw material | 46,148 | 21,732 | 4,091 | 0 | 0 | 0 |
| ii)Work in progress | 2,851 | 1,330 | 1,620 | 0 | 0 | 0 |
| iii)Finished goods | 364,734 | 249,908 | 14,924 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 56,499 | 19,414 | 13,340 | 872 | 0 | 0 |
| 4.Short term loans and advances | 16,974 | 7,371 | 8,158 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 179,021 | 184,777 | 863,164 | 113,682 | 101,670 | 83,350 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,656,946 | 1,386,083 | 914,266 | 120,279 | 104,154 | 83,408 |
| C.Shareholders' Equity (C1+C2+C3) | 674,431 | 432,325 | $(180,505)$ | $(74,196)$ | $(61,353)$ | 42,669 |
| 1.Issued, Subscribed \& Paid up capital | 267,280 | 267,280 | 267,280 | 267,280 | 267,280 | 267,280 |
| i)Ordinary shares | 267,280 | 267,280 | 267,280 | 267,280 | 267,280 | 267,280 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 51,256 | $(174,745)$ | $(1,013,882)$ | $(341,476)$ | $(328,633)$ | $(224,611)$ |
| i)Capital Reserve | 51,256 | 41,000 | 85,488 | 58,272 | 73,019 | 195,735 |
| ii)Revenue Reserve | 0 | $(215,745)$ | $(1,099,370)$ | $(399,748)$ | $(401,652)$ | $(420,346)$ |
| of which: un-appropriated profit(loss) / retained earnings | 0 | $(215,745)$ | $(1,099,370)$ | $(399,748)$ | $(401,652)$ | $(420,346)$ |
| 3.Surplus on revaluation of fixed assets | 355,895 | 339,790 | 566,097 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 204,750 | 122,279 | 54,072 | 0 | 0 | 0 |
| 1.Long term borrowings | 192,775 | 110,580 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 10,412 | 10,412 | 10,412 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,563 | 1,287 | 1,287 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 42,373 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 777,765 | 831,479 | 1,040,699 | 194,475 | 165,507 | 40,739 |
| 1.Trade credit \& other accounts payables | 209,981 | 198,871 | 165,278 | 81,156 | 58,786 | 40,739 |
| of which: i) Trade credits | 162,082 | 131,356 | 110,934 | 31,129 | 10,927 | 11,670 |
| 2.Short term borrowings | 472,413 | 525,607 | 601,869 | 110,412 | 100,000 | 0 |
| 3.Current portion of non-current liabilities | 60,438 | 51,363 | 181,709 | 0 | 0 | 0 |
| 4.Other current liabilities | 34,933 | 55,638 | 91,843 | 2,907 | 6,721 | 0 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,272,231 | 973,654 | 395,667 | 44,753 | 0 | 0 |
| i)Local sales (Net) | 937,141 | 897,100 | 395,667 | 44,753 | 0 | 0 |
| ii)Export sales (Net) | 335,090 | 76,554 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,212,969 | 1,103,923 | 758,404 | 81,026 | 0 | 0 |
| i)Cost of material | 831,948 | 454,296 | 68,318 | 4,131 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 59,262 | $(130,269)$ | $(362,737)$ | $(36,273)$ | 0 | 0 |
| 4.General, administrative and other expenses | 90,715 | 76,849 | 490,609 | 64,891 | 17,468 | 14,610 |
| i)Selling \& distribution expenses | 26,363 | 17,587 | 14,279 | 6,491 | 0 | 0 |
| ii)Administrative and other expenses | 64,352 | 59,262 | 476,330 | 58,400 | 17,468 | 14,610 |
| 5.Other income / (loss) | 13,896 | 2,560 | 34,004 | 249,388 | 28,991 | 1,693 |
| 6.EBIT (F3-F4+F5) | $(17,557)$ | $(204,558)$ | $(819,342)$ | 148,224 | 11,523 | $(12,917)$ |
| 7.Financial expenses | 85,394 | 68,520 | 71,852 | 48,549 | 13,426 | 5,778 |
| of which: (i) Interest expenses | 78,727 | 64,865 | 70,911 | 46,992 | 13,417 | 5,775 |
| 8.Profit / (loss) before taxation (F6-F7) | $(102,951)$ | $(273,078)$ | $(891,194)$ | 99,675 | $(1,903)$ | $(18,695)$ |
| 9.Tax expenses | $(7,443)$ | 10,027 | 6,924 | 8,523 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(95,508)$ | $(283,105)$ | $(898,118)$ | 91,152 | $(1,903)$ | $(18,695)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(239,106)$ | 44,273 | $(97,947)$ | $(59,030)$ | 1,647 | $(24,200)$ |
| 2.Net cash flows from investing activities | 584,110 | $(5,701)$ | 7,568 | 875,461 | 390 | 11,455 |
| 3.Net cash flows from financing activities | $(337,820)$ | $(59,631)$ | 88,670 | $(814,055)$ | $(5,278)$ | 10,319 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 879,181 | 554,604 | $(126,433)$ | $(74,196)$ | $(61,353)$ | 42,669 |
| 2.Retention in business (F10-F11-F12) | $(95,508)$ | $(283,105)$ | $(898,118)$ | 91,152 | $(1,903)$ | $(18,695)$ |
| 3.Depreciation for the year | 72,597 | 72,359 | 65,688 | 0 | 0 | 0 |
| 4.Salaries, wages and employee benefits | 156,198 | 193,790 | 176,814 | 68,434 | 9,298 | 6,737 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -7.51 | -29.08 | -226.99 | 203.68 | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.69 | 0.64 | 0.34 | 0.09 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -5.14 | -18.61 | -78.09 | 17.62 | -1.70 | -19.93 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.77 | 2.75 | 9.13 | -4.06 | -1.66 | -10.04 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -14.23 | -51.16 | -713.30 | -71.58 | 2.81 | 200.12 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -3.57 | -10.59 | -33.60 | 3.41 | -0.07 | -0.70 |


| Sana Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 496,394 | 632,332 | 667,239 | 624,394 | 652,482 | 599,140 |
| 1.Capital work in progress | 0 | 838 | 5,197 | 499 | 2,554 | 3,275 |
| 2.Operating fixed assets at cost | 1,045,976 | 1,188,749 | 1,223,038 | 1,327,977 | 1,362,480 | 1,324,736 |
| 3.Operating fixed assets after deducting accumulated depreciation | 495,181 | 628,328 | 655,598 | 619,194 | 563,347 | 504,720 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,213 | 3,166 | 6,444 | 4,701 | 86,581 | 91,145 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 591,569 | 564,821 | 639,132 | 834,308 | 803,799 | 1,272,319 |
| 1.Cash \& bank balance | 40,066 | 9,019 | 43,690 | 30,662 | 61,712 | 130,132 |
| 2.Inventories; of which | 228,031 | 233,839 | 176,172 | 214,143 | 201,493 | 286,554 |
| i)Raw material | 80,673 | 48,244 | 68,364 | 144,040 | 68,567 | 151,776 |
| ii)Work in progress | 28,079 | 16,506 | 28,598 | 42,221 | 34,611 | 15,973 |
| iii)Finished goods | 118,838 | 168,420 | 74,876 | 21,401 | 91,200 | 118,804 |
| 3.Trade Debt / accounts receivables | 259,094 | 208,299 | 291,385 | 415,531 | 339,568 | 639,494 |
| 4.Short term loans and advances | 29,931 | 32,090 | 30,889 | 24,289 | 41,821 | 36,883 |
| 5.Short term investments | 0 | 0 | 0 | 1,706 | 1,706 | 26,723 |
| 6.Other current assets | 34,447 | 81,574 | 96,996 | 147,977 | 157,499 | 152,533 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,087,963 | 1,197,153 | 1,306,371 | 1,458,702 | 1,456,281 | 1,871,459 |
| C.Shareholders' Equity (C1+C2+C3) | 381,807 | 320,068 | 364,997 | 442,548 | 421,394 | 569,575 |
| 1. Issued, Subscribed \& Paid up capital | 85,937 | 85,937 | 85,937 | 85,937 | 85,938 | 110,000 |
| i)Ordinary shares | 85,937 | 85,937 | 85,937 | 85,937 | 85,938 | 110,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 295,870 | 234,131 | 279,060 | 356,611 | 335,456 | 459,575 |
| i)Capital Reserve | 5,082 | 3,831 | 17,891 | 29,921 | 39,362 | 141,623 |
| ii)Revenue Reserve | 290,788 | 230,300 | 261,169 | 326,690 | 296,094 | 317,952 |
| of which: un-appropriated profit(loss) / retained earnings | 158,288 | 97,800 | 128,669 | 194,190 | 163,594 | 185,452 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 |  |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 123,485 | 152,175 | 191,592 | 181,196 | 235,923 | 210,874 |
| 1.Long term borrowings | 68,235 | 136,897 | 174,621 | 116,302 | 198,511 | 105,083 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 10,421 | 0 | 986 | 23,250 | 35,538 | 5,516 |
| 5.Other non-current liabilities | 44,829 | 15,278 | 15,985 | 41,644 | 1,874 | 100,275 |
| E.Current Liabilities (E1+E2+E3+E4) | 582,671 | 724,910 | 749,782 | 834,958 | 798,964 | 1,091,010 |
| 1.Trade credit \& other accounts payables | 104,026 | 150,796 | 159,243 | 238,022 | 222,741 | 297,962 |
| of which: i) Trade credits | 25,574 | 49,806 | 55,323 | 24,415 | 40,446 | 114,711 |
| 2.Short term borrowings | 420,189 | 498,464 | 496,429 | 519,776 | 475,556 | 634,996 |
| 3.Current portion of non-current liabilities | 49,423 | 64,258 | 83,686 | 63,526 | 73,806 | 146,208 |
| 4.Other current liabilities | 9,033 | 11,392 | 10,424 | 13,634 | 26,861 | 11,844 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,791,118 | 1,728,182 | 2,028,803 | 2,402,535 | 1,775,174 | 2,717,396 |
| i)Local sales (Net) | 1,791,118 | 1,728,182 | 2,028,803 | 2,402,535 | 1,775,174 | 2,717,396 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,613,750 | 1,674,974 | 1,850,974 | 2,092,849 | 1,598,841 | 2,369,495 |
| i)Cost of material | 1,034,386 | 1,055,550 | 1,056,269 | 1,242,100 | 908,312 | 1,139,274 |
| 3.Gross profit / (loss) (F1-F2) | 177,368 | 53,208 | 177,829 | 309,686 | 176,333 | 347,901 |
| 4.General, administrative and other expenses | 56,748 | 64,708 | 80,764 | 98,303 | 90,824 | 149,234 |
| i)Selling \& distribution expenses | 11,131 | 14,359 | 18,534 | 22,721 | 21,687 | 28,364 |
| ii)Administrative and other expenses | 45,617 | 50,349 | 62,230 | 75,582 | 69,137 | 120,870 |
| 5.Other income / (loss) | 3,275 | 4,117 | 22,969 | 5,071 | 4,699 | 21,554 |
| 6.EBIT (F3-F4+F5) | 123,895 | $(7,383)$ | 120,034 | 216,454 | 90,208 | 220,221 |
| 7.Financial expenses | 40,341 | 43,791 | 55,350 | 77,338 | 96,302 | 79,489 |
| of which: (i) Interest expenses | 38,700 | 42,955 | 52,594 | 73,264 | 91,421 | 69,320 |
| 8.Profit / (loss) before taxation (F6-F7) | 83,554 | $(51,174)$ | 64,684 | 139,116 | $(6,094)$ | 140,732 |
| 9.Tax expenses | 18,821 | $(14,947)$ | 53,658 | 31,098 | $(9,060)$ | 63,367 |
| 10.Profit / (loss) after tax (F8-F9) | 64,733 | $(36,227)$ | 11,026 | 108,018 | 2,966 | 77,365 |
| 11.Cash dividends | 30,078 | 0 | 17,187 | 21,484 | 0 | 27,500 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 11,000 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 121,450 | 38,533 | 93,718 | 115,826 | 140,998 | $(90,641)$ |
| 2.Net cash flows from investing activities | $(160,862)$ | $(201,368)$ | $(52,617)$ | $(51,393)$ | $(37,199)$ | $(55,034)$ |
| 3.Net cash flows from financing activities | 18,541 | 131,794 | $(6,429)$ | $(77,462)$ | $(72,749)$ | 214,097 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 505,292 | 472,243 | 556,589 | 623,744 | 657,317 | 780,449 |
| 2.Retention in business (F10-F11-F12) | 34,655 | $(36,227)$ | $(6,161)$ | 86,534 | 2,966 | 38,865 |
| 3.Depreciation for the year | 52,877 | 71,508 | 85,836 | 92,232 | 95,179 | 97,186 |
| 4.Salaries, wages and employee benefits | 280,874 | 301,433 | 348,032 | 394,051 | 357,790 | 410,683 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.61 | -2.10 | 0.54 | 4.50 | 0.17 | 2.85 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.73 | 1.51 | 1.62 | 1.74 | 1.22 | 1.63 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.24 | -3.17 | 0.88 | 7.81 | 0.20 | 4.65 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.68 | 3.26 | 3.65 | 3.42 | 3.37 | 3.36 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 16.72 | -10.32 | 3.22 | 26.75 | 0.69 | 15.61 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 7.53 | -4.22 | 1.28 | 12.57 | 0.35 | 7.03 |


| Sapphire Fibres Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 17,099,422 | 18,546,492 | 19,254,437 | 19,031,808 | 20,011,880 | 21,105,383 |
| 1.Capital work in progress | 685,863 | 488,863 | 835,159 | 122,613 | 992,170 | 892,760 |
| 2.Operating fixed assets at cost | 11,760,423 | 13,088,387 | 14,767,460 | 16,366,186 | 17,456,115 | 19,265,617 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,568,106 | 8,335,535 | 9,469,436 | 10,434,625 | 10,875,748 | 11,970,420 |
| 4. Intangible assets | 2,878 | 1,593 | 4,138 | 6,093 | 4,309 | 2,844 |
| 5.Long term investments | 8,814,317 | 9,688,505 | 8,916,800 | 8,439,428 | 8,110,784 | 8,209,822 |
| 6.Other non-current assets | 28,258 | 31,996 | 28,904 | 29,049 | 28,869 | 29,537 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 9,426,865 | 12,293,888 | 13,401,705 | 15,871,011 | 14,304,883 | 19,754,338 |
| 1.Cash \& bank balance | 101,214 | 31,509 | 24,047 | 76,713 | 68,858 | 64,993 |
| 2.Inventories; of which | 2,892,976 | 3,832,346 | 4,796,272 | 6,830,630 | 7,537,897 | 11,352,380 |
| i)Raw material | 2,200,237 | 2,825,931 | 3,714,436 | 4,690,568 | 5,475,340 | 8,623,821 |
| ii)Work in progress | 176,994 | 309,427 | 439,023 | 830,588 | 798,954 | 1,072,590 |
| iii)Finished goods | 515,745 | 696,988 | 642,813 | 1,309,474 | 1,263,603 | 1,655,969 |
| 3.Trade Debt / accounts receivables | 1,265,131 | 1,712,805 | 2,850,911 | 4,232,885 | 2,226,111 | 2,727,659 |
| 4.Short term loans and advances | 158,626 | 138,575 | 131,125 | 96,814 | 160,400 | 144,542 |
| 5.Short term investments | 3,403,993 | 4,859,591 | 3,760,187 | 2,908,132 | 2,394,358 | 2,977,736 |
| 6.Other current assets | 1,604,925 | 1,719,062 | 1,839,163 | 1,725,837 | 1,917,259 | 2,487,028 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 26,526,287 | 30,840,380 | 32,656,142 | 34,902,819 | 34,316,763 | 40,859,721 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | 15,364,415 | 17,055,008 | 16,283,524 | 15,287,207 | 15,888,231 | 18,915,479 |
| 1.Issued, Subscribed \& Paid up capital | 196,875 | 196,875 | 196,875 | 196,875 | 206,719 | 206,719 |
| i)Ordinary shares | 196,875 | 196,875 | 196,875 | 196,875 | 206,719 | 206,719 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 15,167,540 | 16,858,133 | 16,086,649 | 15,090,332 | 15,681,512 | 18,708,760 |
| i)Capital Reserve | 145,740 | 145,740 | 145,740 | 145,740 | 1,245,949 | 1,994,741 |
| ii)Revenue Reserve | 15,021,800 | 16,712,393 | 15,940,909 | 14,944,592 | 14,435,563 | 16,714,019 |
| of which: un-appropriated profit(loss) / retained earnings | 9,936,475 | 10,693,288 | 11,828,619 | 12,393,666 | 13,251,718 | 15,530,174 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,578,279 | 4,224,767 | 4,354,411 | 3,928,640 | 4,964,497 | 5,673,501 |
| 1.Long term borrowings | 2,114,448 | 3,590,098 | 3,877,170 | 3,559,814 | 4,510,412 | 5,205,402 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 283,847 | 322,592 | 346,598 | 242,930 | 310,591 | 341,557 |
| 5.Other non-current liabilities | 179,984 | 312,077 | 130,643 | 125,896 | 143,494 | 126,542 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,583,593 | 9,560,605 | 12,018,207 | 15,686,972 | 13,464,035 | 16,270,741 |
| 1.Trade credit \& other accounts payables | 1,494,734 | 1,748,499 | 1,834,371 | 2,258,009 | 2,022,567 | 3,221,856 |
| of which: i) Trade credits | 502,519 | 557,052 | 459,322 | 660,671 | 491,836 | 1,231,738 |
| 2.Short term borrowings | 6,894,488 | 7,289,564 | 9,001,598 | 11,772,445 | 10,026,256 | 10,939,583 |
| 3.Current portion of non-current liabilities | 14,053 | 121,676 | 804,466 | 885,792 | 375,597 | 1,016,061 |
| 4.Other current liabilities | 180,318 | 400,866 | 377,772 | 770,726 | 1,039,615 | 1,093,241 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 12,478,390 | 14,465,759 | 17,828,047 | 21,750,250 | 22,491,619 | 27,531,203 |
| i)Local sales (Net) | 2,440,357 | 3,052,783 | 2,988,941 | 4,005,903 | 3,628,921 | 5,188,255 |
| ii)Export sales (Net) | 10,038,033 | 11,412,976 | 14,839,106 | 17,744,347 | 18,862,698 | 22,342,948 |
| 2.Cost of sales | 11,388,672 | 13,491,724 | 16,002,642 | 18,885,554 | 19,667,570 | 23,590,601 |
| i)Cost of material | 7,729,698 | 9,244,752 | 10,662,346 | 13,602,882 | 13,789,114 | 17,868,066 |
| 3.Gross profit / (loss) (F1-F2) | 1,089,718 | 974,035 | 1,825,405 | 2,864,696 | 2,824,049 | 3,940,602 |
| 4.General, administrative and other expenses | 797,003 | 893,791 | 1,063,835 | 1,116,737 | 1,294,918 | 1,550,852 |
| i)Selling \& distribution expenses | 527,550 | 463,271 | 590,408 | 721,021 | 846,382 | 1,056,595 |
| ii)Administrative and other expenses | 269,453 | 430,520 | 473,427 | 395,716 | 448,536 | 494,257 |
| 5.Other income / (loss) | 1,633,722 | 1,855,690 | 1,419,921 | 530,368 | 1,445,360 | 1,246,894 |
| 6.EBIT (F3-F4+F5) | 1,926,437 | 1,935,934 | 2,181,491 | 2,278,327 | 2,974,491 | 3,636,644 |
| 7.Financial expenses | 424,439 | 536,737 | 732,877 | 1,262,473 | 1,463,422 | 962,850 |
| of which: (i) Interest expenses | 363,988 | 504,484 | 619,124 | 1,192,262 | 1,233,639 | 894,477 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,501,998 | 1,399,197 | 1,448,614 | 1,015,854 | 1,511,069 | 2,673,794 |
| 9.Tax expenses | 100,268 | 260,123 | 303,543 | 256,657 | 385,746 | 400,229 |
| 10.Profit / (loss) after tax (F8-F9) | 1,401,730 | 1,139,074 | 1,145,071 | 759,197 | 1,125,323 | 2,273,565 |
| 11.Cash dividends | 275,625 | 127,969 | 236,250 | 157,500 | 0 | 206,719 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(1,003,220)$ | $(825,573)$ | $(1,724,236)$ | $(1,555,332)$ | 1,644,260 | $(1,296,489)$ |
| 2.Net cash flows from investing activities | $(3,306,852)$ | $(849,659)$ | $(935,377)$ | $(691,184)$ | $(444,937)$ | $(681,992)$ |
| 3.Net cash flows from financing activities | 4,279,089 | 1,605,528 | 2,652,152 | 2,299,181 | $(1,207,178)$ | 1,974,616 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 17,942,694 | 21,279,775 | 20,637,935 | 19,215,847 | 20,852,728 | 24,588,980 |
| 2.Retention in business (F10-F11-F12) | 1,126,105 | 1,011,105 | 908,821 | 601,697 | 1,125,323 | 2,066,846 |
| 3.Depreciation for the year | 373,217 | 632,250 | 659,093 | 732,352 | 811,672 | 856,631 |
| 4.Salaries, wages and employee benefits | 1,319,492 | 1,519,512 | 1,744,351 | 1,834,013 | 2,053,135 | 2,391,862 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 11.23 | 7.87 | 6.42 | 3.49 | 5.00 | 8.26 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.52 | 0.50 | 0.56 | 0.64 | 0.65 | 0.73 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 5.84 | 3.97 | 3.61 | 2.25 | 3.25 | 6.05 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.59 | 1.77 | 1.90 | 2.14 | 2.22 | 2.16 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 9.25 | 7.03 | 6.87 | 4.81 | 7.22 | 13.07 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 71.20 | 57.86 | 58.16 | 38.56 | 54.44 | 109.98 |


| Sapphire Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 20,217,498 | 28,501,663 | 26,982,905 | 27,107,861 | 26,963,596 | 29,207,483 |
| 1.Capital work in progress | 484,615 | 321,565 | 391,491 | 385,578 | 832,850 | 1,281,757 |
| 2.Operating fixed assets at cost | 15,693,032 | 17,785,612 | 19,367,141 | 21,171,154 | 22,296,355 | 24,283,390 |
| 3.Operating fixed assets after deducting accumulated depreciation | 9,038,225 | 10,253,726 | 11,023,834 | 12,209,646 | 12,286,442 | 13,432,408 |
| 4.Intangible assets | 5,010 | 2,943 | 2,035 | 627 | 208 | 108 |
| 5.Long term investments | 10,555,139 | 17,544,447 | 14,958,369 | 14,288,257 | 13,644,749 | 14,304,907 |
| 6.Other non-current assets | 134,509 | 378,982 | 607,176 | 223,753 | 199,347 | 188,303 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 11,583,159 | 13,913,880 | 15,347,246 | 16,455,082 | 17,482,684 | 22,590,930 |
| 1.Cash \& bank balance | 99,706 | 72,134 | 55,449 | 96,759 | 67,541 | 75,583 |
| 2.Inventories; of which | 4,281,470 | 5,424,522 | 5,471,701 | 7,481,967 | 8,910,912 | 12,885,112 |
| i)Raw material | 3,261,497 | 4,071,351 | 4,142,129 | 5,401,521 | 6,303,541 | 9,815,551 |
| ii)Work in progress | 334,205 | 397,339 | 478,750 | 589,257 | 638,709 | 900,690 |
| iii)Finished goods | 685,768 | 915,926 | 835,637 | 1,460,393 | 1,918,915 | 2,168,871 |
| 3.Trade Debt / accounts receivables | 1,473,660 | 1,723,628 | 2,947,183 | 2,197,893 | 2,782,771 | 2,633,784 |
| 4.Short term loans and advances | 473,080 | 369,434 | 119,637 | 72,389 | 56,882 | 58,795 |
| 5.Short term investments | 0 | 4,048,907 | 4,103,069 | 4,030,718 | 2,956,225 | 3,487,400 |
| 6.Other current assets | 5,255,243 | 2,275,255 | 2,650,207 | 2,575,356 | 2,708,353 | 3,450,256 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 31,800,657 | 42,415,543 | 42,330,151 | 43,562,943 | 44,446,280 | 51,798,413 |
| C.Shareholders' Equity (C1+C2+C3) | 14,903,981 | 16,994,755 | 16,022,255 | 16,382,080 | 16,476,548 | 21,018,586 |
| 1.Issued, Subscribed \& Paid up capital | 200,831 | 200,831 | 200,831 | 200,831 | 216,898 | 216,898 |
| i)Ordinary shares | 200,831 | 200,831 | 200,831 | 200,831 | 216,898 | 216,898 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 14,703,150 | 16,793,924 | 15,821,424 | 16,181,249 | 16,259,650 | 20,801,688 |
| i)Capital Reserve | 14,703,150 | 16,793,924 | 826,772 | (1,043,541) | $(1,616,426)$ | $(158,567)$ |
| ii)Revenue Reserve | 0 | 0 | 14,994,652 | 17,224,790 | 17,876,076 | 20,960,255 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 13,664,652 | 15,894,790 | 16,546,076 | 19,630,255 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 7,220,257 | 13,730,948 | 13,336,334 | 12,766,693 | 15,034,791 | 14,658,569 |
| 1.Long term borrowings | 6,728,738 | 13,325,515 | 12,857,958 | 12,257,108 | 13,772,309 | 13,878,963 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 250,766 | 200,340 | 225,857 | 272,909 | 297,610 | 332,959 |
| 5.Other non-current liabilities | 240,753 | 205,093 | 252,519 | 236,676 | 964,872 | 446,647 |
| E.Current Liabilities (E1+E2+E3+E4) | 9,676,419 | 11,689,840 | 12,971,562 | 14,414,170 | 12,934,941 | 16,121,258 |
| 1.Trade credit \& other accounts payables | 2,525,624 | 3,106,559 | 3,867,283 | 3,442,588 | 2,934,065 | 3,909,855 |
| of which: i) Trade credits | 417,614 | 557,908 | 698,488 | 714,557 | 1,006,008 | 1,487,587 |
| 2.Short term borrowings | 4,657,389 | 7,463,846 | 7,302,116 | 7,797,509 | 8,070,572 | 7,679,189 |
| 3.Current portion of non-current liabilities | 2,085,912 | 563,256 | 1,139,457 | 2,001,251 | 736,990 | 3,284,258 |
| 4.Other current liabilities | 407,494 | 556,179 | 662,706 | 1,172,822 | 1,193,314 | 1,247,956 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 23,110,564 | 25,583,975 | 28,896,327 | 34,252,752 | 34,030,186 | 38,470,987 |
| i)Local sales (Net) | 6,071,027 | 7,692,431 | 7,590,987 | 4,631,923 | 4,883,527 | 4,998,741 |
| ii)Export sales (Net) | 17,039,537 | 17,891,544 | 21,305,340 | 29,620,829 | 29,146,659 | 33,472,246 |
| 2.Cost of sales | 20,547,990 | 22,906,157 | 25,360,087 | 28,847,019 | 29,195,495 | 32,120,873 |
| i)Cost of material | 13,776,537 | 15,239,804 | 16,979,360 | 20,441,922 | 20,411,274 | 22,882,758 |
| 3.Gross profit / (loss) (F1-F2) | 2,562,574 | 2,677,818 | 3,536,240 | 5,405,733 | 4,834,691 | 6,350,114 |
| 4.General, administrative and other expenses | 1,331,237 | 1,650,740 | 1,544,452 | 1,859,319 | 1,689,816 | 2,105,774 |
| i)Selling \& distribution expenses | 860,297 | 925,753 | 1,011,944 | 1,084,078 | 1,049,687 | 1,232,187 |
| ii)Administrative and other expenses | 470,940 | 724,987 | 532,508 | 775,241 | 640,129 | 873,587 |
| 5.Other income / (loss) | 1,378,442 | 2,917,232 | 1,348,444 | 1,485,021 | 721,187 | 1,097,563 |
| 6.EBIT (F3-F4+F5) | 2,609,779 | 3,944,310 | 3,340,232 | 5,031,435 | 3,866,062 | 5,341,903 |
| 7.Financial expenses | 873,059 | 968,946 | 1,391,491 | 2,085,427 | 2,556,977 | 1,582,533 |
| of which: (i) Interest expenses | 782,461 | 878,537 | 1,248,332 | 1,888,422 | 2,099,490 | 1,365,498 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,736,720 | 2,975,364 | 1,948,741 | 2,946,008 | 1,309,085 | 3,759,370 |
| 9.Tax expenses | 288,506 | 253,617 | 353,682 | 386,569 | 129,996 | 496,434 |
| 10.Profit / (loss) after tax (F8-F9) | 1,448,214 | 2,721,747 | 1,595,059 | 2,559,439 | 1,179,089 | 3,262,936 |
| 11.Cash dividends | 281,163 | 281,163 | 321,330 | 522,161 | 0 | 325,347 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 157,469 | 234,757 | 1,185,815 | 1,791,240 | 19,379 | 19,990 |
| 2.Net cash flows from investing activities | (2,702,564) | $(8,030,658)$ | $(1,155,157)$ | $(2,185,422)$ | $(700,693)$ | $(1,813,611)$ |
| 3.Net cash flows from financing activities | 2,595,434 | 7,767,562 | $(47,015)$ | 436,333 | 610,464 | 1,835,412 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 22,124,238 | 30,725,703 | 29,358,589 | 29,148,773 | 31,511,339 | 35,677,155 |
| 2.Retention in business (F10-F11-F12) | 1,167,051 | 2,440,584 | 1,273,729 | 2,037,278 | 1,179,089 | 2,937,589 |
| 3.Depreciation for the year | 877,418 | 1,028,141 | 1,096,630 | 1,158,239 | 1,258,978 | 1,288,925 |
| 4.Salaries, wages and employee benefits | 2,803,784 | 3,080,364 | 3,461,868 | 4,067,375 | 4,248,461 | 4,548,366 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.27 | 10.64 | 5.52 | 7.47 | 3.46 | 8.48 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.77 | 0.69 | 0.68 | 0.80 | 0.77 | 0.80 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 4.84 | 7.33 | 3.76 | 5.96 | 2.68 | 6.78 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.05 | 2.33 | 2.57 | 2.65 | 2.68 | 2.57 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 9.89 | 17.06 | 9.66 | 15.80 | 7.18 | 17.40 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 72.11 | 135.52 | 79.42 | 127.44 | 54.36 | 150.44 |


| Saritow Spinning Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,381,969 | 1,338,252 | 1,326,058 | 1,303,142 | 1,239,907 | 1,302,030 |
| 1.Capital work in progress | 4,386 | 0 | 25,291 | 0 | 0 | 76,831 |
| 2.Operating fixed assets at cost | 2,182,871 | 2,206,997 | 2,227,496 | 2,180,473 | 2,197,683 | 2,342,892 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,356,544 | 1,315,578 | 1,272,843 | 1,182,226 | 1,143,275 | 1,204,172 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 18,918 | 0 | 0 |
| 6.Other non-current assets | 21,039 | 22,674 | 27,924 | 101,998 | 96,632 | 21,027 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 679,836 | 836,950 | 849,842 | 974,227 | 1,189,330 | 873,904 |
| 1.Cash \& bank balance | 12,185 | 23,530 | 53,439 | 157,038 | 63,151 | 103,518 |
| 2.Inventories; of which | 453,251 | 547,688 | 566,941 | 565,435 | 855,710 | 616,136 |
| i)Raw material | 287,572 | 445,799 | 378,548 | 448,302 | 595,102 | 313,131 |
| ii)Work in progress | 28,899 | 38,534 | 37,523 | 41,852 | 52,755 | 41,226 |
| iii)Finished goods | 136,780 | 63,356 | 150,870 | 75,281 | 207,853 | 261,779 |
| 3.Trade Debt / accounts receivables | 58,939 | 98,890 | 56,584 | 149,098 | 35,406 | 18,912 |
| 4.Short term loans and advances | 0 | 0 | 7,879 | 9,107 | 23,158 | 10,048 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 155,461 | 166,842 | 164,999 | 93,549 | 211,905 | 125,290 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,061,805 | 2,175,202 | 2,175,900 | 2,277,369 | 2,429,237 | 2,175,934 |
| C.Shareholders' Equity (C1+C2+C3) | 544,522 | 557,467 | 571,263 | 621,631 | 560,750 | 739,055 |
| 1.Issued, Subscribed \& Paid up capital | 298,406 | 298,406 | 298,406 | 298,406 | 298,406 | 298,406 |
| i)Ordinary shares | 298,406 | 298,406 | 298,406 | 298,406 | 298,406 | 298,406 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 184,926 | 198,640 | 213,181 | 264,534 | 204,589 | 379,256 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 184,926 | 198,640 | 213,181 | 264,534 | 204,589 | 379,256 |
| of which: un-appropriated profit(loss) / retained earnings | 184,926 | 198,640 | 213,181 | 264,534 | 204,589 | 379,256 |
| 3. Surplus on revaluation of fixed assets | 61,190 | 60,421 | 59,676 | 58,691 | 57,755 | 61,393 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 809,060 | 693,422 | 737,517 | 689,698 | 715,250 | 591,458 |
| 1.Long term borrowings | 315,188 | 207,279 | 249,904 | 198,548 | 240,410 | 113,091 |
| 2.Subordinated loans / Sponsor's loans | 265,884 | 265,884 | 265,885 | 265,885 | 265,885 | 265,885 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 51,148 | 59,308 | 69,489 | 75,197 | 84,313 | 84,947 |
| 5.Other non-current liabilities | 176,840 | 160,951 | 152,239 | 150,068 | 124,642 | 127,535 |
| E.Current Liabilities (E1+E2+E3+E4) | 708,223 | 924,313 | 867,120 | 966,040 | 1,153,237 | 845,421 |
| 1.Trade credit \& other accounts payables | 305,013 | 264,645 | 313,435 | 372,040 | 408,177 | 368,873 |
| of which: i) Trade credits | 96,892 | 114,748 | 122,277 | 97,961 | 108,854 | 108,056 |
| 2.Short term borrowings | 354,759 | 528,125 | 490,310 | 517,422 | 675,711 | 385,770 |
| 3.Current portion of non-current liabilities | 33,353 | 115,369 | 50,085 | 51,376 | 49,974 | 75,089 |
| 4.Other current liabilities | 15,098 | 16,174 | 13,290 | 25,202 | 19,375 | 15,689 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,470,387 | 2,934,545 | 2,993,265 | 3,494,805 | 2,812,843 | 3,653,463 |
| i)Local sales (Net) | 2,470,387 | 2,934,545 | 2,993,265 | 3,494,805 | 2,812,843 | 3,653,463 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,428,688 | 2,771,782 | 2,814,863 | 3,236,392 | 2,689,905 | 3,273,671 |
| i)Cost of material | 1,684,233 | 1,914,836 | 2,041,531 | 2,253,301 | 1,929,794 | 2,277,080 |
| 3.Gross profit / (loss) (F1-F2) | 41,699 | 162,763 | 178,402 | 258,413 | 122,938 | 379,792 |
| 4.General, administrative and other expenses | 60,190 | 62,257 | 55,786 | 69,384 | 60,170 | 83,231 |
| i)Selling \& distribution expenses | 7,216 | 9,236 | 6,747 | 6,851 | 8,968 | 5,944 |
| ii)Administrative and other expenses | 52,974 | 53,021 | 49,039 | 62,533 | 51,202 | 77,287 |
| 5.Other income / (loss) | 0 | 13 | 475 | 1,175 | 1,122 | 4,520 |
| 6.EBIT (F3-F4+F5) | $(18,491)$ | 100,519 | 123,091 | 190,204 | 63,890 | 301,081 |
| 7.Financial expenses | 69,944 | 72,959 | 76,332 | 95,434 | 103,182 | 69,361 |
| of which: (i) Interest expenses | 61,409 | 66,987 | 73,083 | 92,107 | 100,311 | 66,578 |
| 8.Profit / (loss) before taxation (F6-F7) | $(88,435)$ | 27,560 | 46,759 | 94,770 | $(39,292)$ | 231,720 |
| 9.Tax expenses | $(22,280)$ | 14,253 | 28,892 | 42,270 | 18,913 | 57,292 |
| 10.Profit / (loss) after tax (F8-F9) | $(66,155)$ | 13,307 | 17,867 | 52,500 | $(58,205)$ | 174,428 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(39,952)$ | $(113,156)$ | 141,620 | 146,578 | $(296,377)$ | 564,032 |
| 2.Net cash flows from investing activities | $(59,715)$ | $(14,699)$ | $(26,420)$ | $(21,119)$ | 3,515 | $(113,067)$ |
| 3.Net cash flows from financing activities | 87,608 | 139,211 | $(85,766)$ | $(22,952)$ | 198,748 | $(410,302)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,353,582 | 1,250,889 | 1,308,780 | 1,311,329 | 1,276,000 | 1,330,513 |
| 2.Retention in business (F10-F11-F12) | $(66,155)$ | 13,307 | 17,867 | 52,500 | $(58,205)$ | 174,428 |
| 3.Depreciation for the year | 69,504 | 66,676 | 63,906 | 58,860 | 56,719 | 59,216 |
| 4.Salaries, wages and employee benefits | 282,914 | 309,867 | 324,968 | 352,199 | 335,349 | 398,716 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -2.68 | 0.45 | 0.60 | 1.50 | -2.07 | 4.77 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.20 | 1.39 | 1.38 | 1.57 | 1.20 | 1.59 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -3.22 | 0.63 | 0.82 | 2.36 | -2.47 | 7.58 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.44 | 3.84 | 3.85 | 3.73 | 3.98 | 3.54 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -11.07 | 2.42 | 3.17 | 8.80 | -9.85 | 26.84 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -2.22 | 0.45 | 0.60 | 1.76 | -1.95 | 5.85 |


| Service Fabrics Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 16,629 | 16,629 | 16,629 | 16,629 | 16,629 | 16,629 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Operating fixed assets after deducting accumulated depreciation | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 15,629 | 15,629 | 15,629 | 15,629 | 15,629 | 15,629 |
| 6.Other non-current assets | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 235 | 415 | 1,439 | 809 | 258 | 202 |
| 1.Cash \& bank balance | 199 | 374 | 1,397 | 770 | 221 | 202 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 36 | 41 | 42 | 39 | 37 | 0 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 16,864 | 17,044 | 18,068 | 17,438 | 16,887 | 16,831 |
| C.Shareholders' Equity (C1+C2+C3) | $(191,647)$ | $(197,198)$ | $(199,735)$ | $(201,036)$ | $(203,201)$ | $(234,327)$ |
| 1. Issued, Subscribed \& Paid up capital | 157,548 | 157,548 | 157,548 | 157,548 | 157,548 | 157,548 |
| i)Ordinary shares | 157,548 | 157,548 | 157,548 | 157,548 | 157,548 | 157,548 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(349,195)$ | $(354,746)$ | $(357,283)$ | $(358,584)$ | $(360,749)$ | $(391,875)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(349,195)$ | $(354,746)$ | $(357,283)$ | $(358,584)$ | $(360,749)$ | $(391,875)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(349,195)$ | $(354,746)$ | $(357,283)$ | $(358,584)$ | $(360,749)$ | $(391,875)$ |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 166,114 | 166,114 | 169,928 | 172,142 | 172,142 | 10,028 |
| 1.Long term borrowings | 166,114 | 166,114 | 162,114 | 162,114 | 162,114 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 7,814 | 10,028 | 10,028 | 10,028 |
| E.Current Liabilities (E1+E2+E3+E4) | 42,397 | 48,128 | 47,875 | 46,332 | 47,946 | 241,130 |
| 1.Trade credit \& other accounts payables | 40,255 | 40,506 | 40,520 | 40,650 | 41,301 | 58,055 |
| of which: i) Trade credits | 0 | 0 | 0 | 4,750 | 4,750 | 4,750 |
| 2.Short term borrowings | 0 | 4,989 | 4,722 | 3,049 | 4,012 | 180,767 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 2,142 | 2,633 | 2,633 | 2,633 | 2,633 | 2,308 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 7,838 | 2,401 | 2,536 | 1,301 | 2,166 | 32,989 |
| i)Selling \& distribution expenses | 0 | 134 | 24 | 116 | 58 | 0 |
| ii)Administrative and other expenses | 7,838 | 2,267 | 2,512 | 1,185 | 2,108 | 32,989 |
| 5.Other income / (loss) | 906 | 0 | 0 | 0 | 0 | 1,864 |
| 6.EBIT (F3-F4+F5) | $(6,932)$ | $(2,401)$ | $(2,536)$ | $(1,301)$ | $(2,166)$ | $(31,125)$ |
| 7.Financial expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(6,932)$ | $(2,401)$ | $(2,536)$ | $(1,301)$ | $(2,166)$ | $(31,125)$ |
| 9.Tax expenses | 113 | 0 | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(7,045)$ | $(2,401)$ | $(2,536)$ | $(1,301)$ | $(2,166)$ | $(31,125)$ |
| 11.Cash dividends | 3,151 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(7,836)$ | $(1,663)$ | $(2,524)$ | $(1,168)$ | $(1,513)$ | $(18,015)$ |
| 2.Net cash flows from investing activities | $(14,723)$ | 0 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 22,758 | 1,838 | 3,546 | 541 | 964 | 17,997 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(25,533)$ | $(31,084)$ | $(29,807)$ | $(28,894)$ | $(31,059)$ | $(224,299)$ |
| 2.Retention in business (F10-F11-F12) | $(10,196)$ | $(2,401)$ | $(2,536)$ | $(1,301)$ | $(2,166)$ | $(31,125)$ |
| 3.Depreciation for the year | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Salaries, wages and employee benefits | 588 | 971 | 250 | 390 | 237 | 600 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -83.55 | -14.16 | -14.45 | -7.33 | -12.62 | -184.62 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | -0.04 | -0.09 | -0.09 | -0.09 | -0.08 | -0.08 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.74 | 1.23 | 1.28 | 0.65 | 1.07 | 14.23 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.45 | -0.15 | -0.16 | -0.08 | -0.14 | -1.98 |


| Service Industries Textiles Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 509,860 | 495,100 | 487,938 | 714,354 | 703,605 | 733,518 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 555,195 | 561,634 | 583,599 | 711,758 | 740,240 | 805,647 |
| 3.Operating fixed assets after deducting accumulated depreciation | 498,418 | 483,657 | 476,496 | 697,318 | 688,124 | 717,221 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 11,442 | 11,443 | 11,442 | 17,036 | 15,481 | 16,297 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 100,561 | 60,466 | 118,549 | 96,705 | 124,972 | 133,383 |
| 1.Cash \& bank balance | 11,718 | 17,627 | 37,203 | 22,128 | 48,244 | 47,939 |
| 2.Inventories; of which | 75,171 | 28,748 | 65,567 | 57,899 | 58,539 | 53,941 |
| i)Raw material | 13,638 | 20,979 | 59,377 | 52,579 | 48,102 | 41,896 |
| ii)Work in progress | 4,595 | 5,241 | 3,561 | 6,684 | 7,029 | 8,705 |
| iii)Finished goods | 56,938 | 2,009 | 2,203 | 652 | 2,553 | 3,339 |
| 3.Trade Debt / accounts receivables | 61 | 0 | 1,002 | 270 | 1,270 | 1,944 |
| 4.Short term loans and advances | 0 | 0 | 490 | 730 | 651 | 7,608 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 13,611 | 14,091 | 14,287 | 15,678 | 16,268 | 21,951 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 610,421 | 555,566 | 606,487 | 811,059 | 828,577 | 866,901 |
| C.Shareholders' Equity (C1+C2+C3) | 343,860 | 353,055 | 363,685 | 571,517 | 543,911 | 563,211 |
| 1.Issued, Subscribed \& Paid up capital | 44,492 | 44,492 | 44,492 | 44,492 | 44,492 | 137,876 |
| i)Ordinary shares | 44,492 | 44,492 | 44,492 | 44,492 | 44,492 | 137,876 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(69,406)$ | $(52,427)$ | $(34,791)$ | 7,578 | $(2,467)$ | $(59,416)$ |
| i)Capital Reserve | 0 | 0 | 150,000 | 150,000 | 150,000 | 0 |
| ii)Revenue Reserve | $(69,406)$ | $(52,427)$ | $(184,791)$ | $(142,422)$ | $(152,467)$ | $(59,416)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(254,406)$ | $(202,427)$ | $(184,791)$ | $(142,422)$ | $(152,467)$ | $(59,416)$ |
| 3.Surplus on revaluation of fixed assets | 368,774 | 360,990 | 353,984 | 519,447 | 501,886 | 484,751 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 114,582 | 94,120 | 75,440 | 106,764 | 117,753 | 129,509 |
| 1.Long term borrowings | 72,700 | 60,700 | 48,699 | 36,700 | 26,270 | 52,209 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 10,509 | 10,605 | 9,863 | 10,182 | 8,924 | 11,956 |
| 5.Other non-current liabilities | 31,373 | 22,815 | 16,878 | 59,882 | 82,559 | 65,344 |
| E.Current Liabilities (E1+E2+E3+E4) | 151,979 | 108,391 | 167,362 | 132,778 | 166,913 | 174,181 |
| 1.Trade credit \& other accounts payables | 123,694 | 76,114 | 136,346 | 105,401 | 134,432 | 129,613 |
| of which: i) Trade credits | 25,496 | 35,564 | 89,666 | 51,756 | 51,014 | 23,702 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 13,410 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| 4.Other current liabilities | 14,875 | 20,277 | 19,016 | 15,377 | 20,481 | 32,568 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 483,006 | 801,430 | 854,392 | 979,881 | 921,250 | 1,230,010 |
| i)Local sales (Net) | 483,006 | 801,430 | 854,392 | 979,881 | 921,250 | 1,230,010 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 467,970 | 757,515 | 806,929 | 894,627 | 862,104 | 1,099,764 |
| i)Cost of material | 330,071 | 488,309 | 552,546 | 620,845 | 579,629 | 737,852 |
| 3.Gross profit / (loss) (F1-F2) | 15,036 | 43,915 | 47,463 | 85,254 | 59,146 | 130,246 |
| 4.General, administrative and other expenses | 24,323 | 27,997 | 28,608 | 41,987 | 60,182 | 51,185 |
| i)Selling \& distribution expenses | 814 | 657 | 780 | 5,790 | 6,362 | 8,376 |
| ii)Administrative and other expenses | 23,509 | 27,340 | 27,828 | 36,197 | 53,820 | 42,809 |
| 5.Other income / (loss) | 0 | 0 | 0 | 6,522 | 6,804 | 6,684 |
| 6.EBIT (F3-F4+F5) | $(9,287)$ | 15,918 | 18,855 | 49,789 | 5,768 | 85,745 |
| 7.Financial expenses | 8,739 | 7,786 | 5,794 | 7,032 | 7,600 | 5,010 |
| of which: (i) Interest expenses | 8,190 | 7,749 | 5,756 | 7,007 | 7,512 | 4,890 |
| 8.Profit / (loss) before taxation (F6-F7) | $(18,026)$ | 8,132 | 13,061 | 42,757 | $(1,832)$ | 80,735 |
| 9.Tax expenses | 4,737 | (676) | 2,413 | 5,644 | 23,211 | 21,191 |
| 10.Profit / (loss) after tax (F8-F9) | $(22,763)$ | 8,808 | 10,648 | 37,113 | $(25,043)$ | 59,544 |
| 11.Cash dividends | 0 | 0 | 0 | 4,449 | 0 | 103,407 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 27,351 | 25,758 | 53,541 | 26,505 | 67,487 | 79,453 |
| 2.Net cash flows from investing activities | $(17,057)$ | $(6,439)$ | $(21,965)$ | $(29,580)$ | $(26,927)$ | $(67,688)$ |
| 3.Net cash flows from financing activities | $(10,590)$ | $(13,410)$ | $(12,000)$ | $(12,000)$ | $(14,444)$ | $(12,071)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 458,442 | 447,175 | 439,125 | 678,281 | 661,664 | 692,720 |
| 2.Retention in business (F10-F11-F12) | $(22,763)$ | 8,808 | 10,648 | 32,664 | $(25,043)$ | $(43,863)$ |
| 3.Depreciation for the year | 22,106 | 21,200 | 29,126 | 29,126 | 29,126 | 37,668 |
| 4.Salaries, wages and employee benefits | 96,584 | 109,059 | 117,519 | 131,218 | 116,704 | 185,911 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -4.71 | 1.10 | 1.25 | 3.79 | -2.72 | 4.84 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.82 | 1.37 | 1.47 | 1.38 | 1.12 | 1.45 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -3.86 | 1.51 | 1.83 | 5.24 | -3.05 | 7.02 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.66 | 1.67 | 1.62 | 1.52 | 1.47 | 1.53 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -6.41 | 2.53 | 2.97 | 7.94 | -4.49 | 10.76 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -5.12 | 1.98 | 2.39 | 8.34 | -5.63 | 4.32 |


| Shadab Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 383,957 | 360,295 | 340,058 | 322,601 | 391,446 | 1,512,380 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 35,520 | 66,359 |
| 2.Operating fixed assets at cost | 862,680 | 862,085 | 884,996 | 873,561 | 932,507 | 2,084,016 |
| 3.Operating fixed assets after deducting accumulated depreciation | 381,570 | 357,908 | 337,671 | 301,426 | 338,499 | 1,436,036 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 2,387 | 2,387 | 2,387 | 21,175 | 17,427 | 9,985 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 333,280 | 360,368 | 423,679 | 456,427 | 985,012 | 930,517 |
| 1.Cash \& bank balance | 26,834 | 13,224 | 10,633 | 35,881 | 251,798 | 23,022 |
| 2.Inventories; of which | 126,138 | 122,258 | 193,371 | 132,230 | 224,545 | 405,225 |
| i)Raw material | 106,781 | 97,889 | 137,142 | 105,685 | 162,609 | 309,662 |
| ii)Work in progress | 13,617 | 17,696 | 17,797 | 23,094 | 24,514 | 32,841 |
| iii)Finished goods | 5,740 | 6,224 | 37,729 | 3,383 | 37,172 | 62,722 |
| 3.Trade Debt / accounts receivables | 78,850 | 98,355 | 86,908 | 114,590 | 116,616 | 226,487 |
| 4.Short term loans and advances | 4,414 | 5,140 | 5,526 | 9,278 | 11,113 | 37,350 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 236,000 | 0 |
| 6.Other current assets | 97,044 | 121,391 | 127,241 | 164,448 | 144,940 | 238,433 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 717,237 | 720,663 | 763,737 | 779,028 | 1,376,458 | 2,442,897 |
| C.Shareholders' Equity (C1+C2+C3) | 393,327 | 399,146 | 416,259 | 489,354 | 854,604 | 1,402,545 |
| 1.Issued, Subscribed \& Paid up capital | 30,000 | 30,000 | 30,000 | 30,000 | 166,000 | 166,000 |
| i)Ordinary shares | 30,000 | 30,000 | 30,000 | 30,000 | 166,000 | 166,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 363,327 | 369,146 | 386,259 | 459,354 | 688,604 | 1,236,545 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 204,000 | 589,600 |
| ii)Revenue Reserve | 363,327 | 369,146 | 386,259 | 459,354 | 484,604 | 646,945 |
| of which: un-appropriated profit(loss) / retained earnings | 103,327 | 109,146 | 126,259 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 64,039 | 43,465 | 26,286 | 16,859 | 34,161 | 436,928 |
| 1.Long term borrowings | 17,000 | 10,542 | 11,729 | 6,092 | 1,262 | 328,677 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 47,039 | 32,923 | 14,557 | 10,767 | 32,899 | 108,251 |
| E.Current Liabilities (E1+E2+E3+E4) | 259,871 | 278,052 | 321,192 | 272,815 | 487,693 | 603,424 |
| 1.Trade credit \& other accounts payables | 160,707 | 165,946 | 196,335 | 216,281 | 248,737 | 251,713 |
| of which: i) Trade credits | 22,706 | 23,732 | 39,455 | 25,631 | 37,801 | 66,217 |
| 2.Short term borrowings | 69,869 | 78,210 | 84,646 | 15,601 | 198,078 | 218,247 |
| 3.Current portion of non-current liabilities | 11,333 | 13,264 | 10,949 | 5,730 | 5,091 | 77,347 |
| 4.Other current liabilities | 17,962 | 20,632 | 29,262 | 35,203 | 35,787 | 56,117 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,861,576 | 2,042,324 | 2,271,534 | 2,813,430 | 2,290,540 | 3,305,217 |
| i)Local sales (Net) | 1,861,576 | 2,042,324 | 2,271,534 | 2,813,430 | 2,290,540 | 3,305,217 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,760,578 | 1,956,368 | 2,172,226 | 2,614,441 | 2,160,400 | 2,922,424 |
| i)Cost of material | 1,170,589 | 1,309,779 | 1,540,541 | 1,868,271 | 1,509,749 | 2,065,034 |
| 3.Gross profit / (loss) (F1-F2) | 100,998 | 85,956 | 99,308 | 198,989 | 130,140 | 382,793 |
| 4.General, administrative and other expenses | 47,024 | 53,061 | 61,144 | 82,643 | 83,712 | 122,806 |
| i)Selling \& distribution expenses | 2,039 | 4,194 | 4,521 | 5,831 | 5,470 | 7,090 |
| ii)Administrative and other expenses | 44,985 | 48,867 | 56,623 | 76,812 | 78,242 | 115,716 |
| 5.Other income / (loss) | 2,009 | 985 | 3,852 | 2,485 | 27,552 | 12,131 |
| 6.EBIT (F3-F4+F5) | 55,983 | 33,880 | 42,016 | 118,831 | 73,980 | 272,118 |
| 7.Financial expenses | 13,414 | 9,785 | 7,583 | 10,183 | 10,644 | 32,628 |
| of which: (i) Interest expenses | 12,015 | 8,330 | 5,306 | 7,479 | 8,266 | 29,301 |
| 8.Profit / (loss) before taxation (F6-F7) | 42,569 | 24,095 | 34,433 | 108,648 | 63,336 | 239,490 |
| 9.Tax expenses | 9,762 | 5,154 | 9,730 | 30,603 | 22,486 | 68,849 |
| 10.Profit / (loss) after tax (F8-F9) | 32,807 | 18,941 | 24,703 | 78,045 | 40,850 | 170,641 |
| 11.Cash dividends | 13,122 | 7,590 | 4,950 | 15,600 | 8,300 | 8,300 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 93,337 | 11,326 | 14,947 | 128,002 | $(186,628)$ | 121,921 |
| 2.Net cash flows from investing activities | $(25,997)$ | $(6,943)$ | 3,465 | $(17,961)$ | $(98,993)$ | $(1,178,224)$ |
| 3.Net cash flows from financing activities | $(58,745)$ | $(17,993)$ | $(21,003)$ | $(84,793)$ | 501,538 | 827,527 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 457,366 | 442,611 | 442,545 | 506,213 | 888,765 | 1,839,473 |
| 2.Retention in business (F10-F11-F12) | 19,685 | 11,351 | 19,753 | 62,445 | 32,550 | 162,341 |
| 3.Depreciation for the year | 40,946 | 39,019 | 35,566 | 33,218 | 31,753 | 65,464 |
| 4.Salaries, wages and employee benefits | 238,285 | 251,859 | 279,372 | 313,761 | 315,414 | 405,400 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.76 | 0.93 | 1.09 | 2.77 | 1.78 | 5.16 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 2.50 | 2.84 | 3.06 | 3.65 | 2.13 | 1.73 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 4.41 | 2.63 | 3.33 | 10.12 | 3.79 | 8.94 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.95 | 1.81 | 1.82 | 1.70 | 1.60 | 1.69 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 8.59 | 4.78 | 6.06 | 17.24 | 6.08 | 15.12 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 10.94 | 6.31 | 8.23 | 26.02 | 2.46 | 10.28 |


| Shadman Cotton Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,248,865 | 1,203,047 | 1,157,366 | 1,089,161 | 1,082,578 | 1,068,875 |
| 1.Capital work in progress | 0 | 6,502 | 0 | 0 | 1,498 | 0 |
| 2.Operating fixed assets at cost | 2,382,508 | 2,379,780 | 1,205,387 | 1,161,734 | 1,166,627 | 982,964 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,221,421 | 1,169,100 | 1,129,500 | 1,060,980 | 932,745 | 923,544 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 120,154 | 117,150 |
| 6.Other non-current assets | 27,444 | 27,445 | 27,866 | 28,181 | 28,181 | 28,181 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 445,971 | 200,950 | 167,498 | 160,692 | 127,106 | 204,402 |
| 1.Cash \& bank balance | 1,322 | 576 | 2,505 | 24,115 | 27,406 | 1,039 |
| 2.Inventories; of which | 236,829 | 52,615 | 60,747 | 15,480 | 20,128 | 82,866 |
| i)Raw material | 26,026 | 9,859 | 12,775 | 4,415 | 4,415 | 11,933 |
| ii)Work in progress | 6,286 | 101 | 5,551 | 531 | 0 | 44,608 |
| iii)Finished goods | 204,517 | 42,655 | 42,421 | 10,534 | 15,713 | 26,324 |
| 3.Trade Debt / accounts receivables | 71,767 | 20,844 | 18,757 | 76,378 | 27,039 | 27,141 |
| 4.Short term loans and advances | 0 | 0 | 9,720 | 9,308 | 6,153 | 11,858 |
| 5.Short term investments | 95 | 86 | 70 | 62 | 13,140 | 2,450 |
| 6.Other current assets | 135,958 | 126,829 | 75,699 | 35,349 | 33,240 | 79,048 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 1,694,836 | 1,403,997 | 1,324,864 | 1,249,853 | 1,209,684 | 1,273,277 |
| C.Shareholders' Equity (C1+C2+C3) | 499,118 | 421,162 | 367,525 | 500,537 | 501,804 | 445,036 |
| 1.Issued, Subscribed \& Paid up capital | 176,367 | 176,367 | 176,367 | 176,367 | 176,367 | 176,367 |
| i)Ordinary shares | 176,367 | 176,367 | 176,367 | 176,367 | 176,367 | 176,367 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(171,449)$ | $(230,133)$ | $(354,895)$ | $(182,615)$ | $(176,280)$ | $(227,074)$ |
| i)Capital Reserve | 53,219 | 53,219 | 53,219 | 173,219 | 173,219 | 173,219 |
| ii)Revenue Reserve | $(224,668)$ | $(283,352)$ | $(408,114)$ | $(355,834)$ | $(349,499)$ | $(400,293)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(224,668)$ | $(283,352)$ | $(408,114)$ | $(355,834)$ | $(349,499)$ | $(400,293)$ |
| 3.Surplus on revaluation of fixed assets | 494,200 | 474,928 | 546,053 | 506,785 | 501,717 | 495,743 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 51,969 | 21,745 | 22,215 | 21,251 | 46,690 | 47,111 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 10,332 | 3,428 | 3,898 | 2,934 | 2,931 | 5,993 |
| 5.Other non-current liabilities | 41,637 | 18,317 | 18,317 | 18,317 | 43,759 | 41,118 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,143,749 | 961,090 | 935,124 | 728,065 | 661,190 | 781,130 |
| 1.Trade credit \& other accounts payables | 419,664 | 269,480 | 254,816 | 143,208 | 85,126 | 152,544 |
| of which: i) Trade credits | 125,110 | 145,043 | 126,035 | 58,792 | 50,295 | 124,503 |
| 2. Short term borrowings | 485,818 | 450,058 | 435,717 | 341,546 | 326,762 | 381,875 |
| 3.Current portion of non-current liabilities | 132,163 | 132,163 | 105,969 | 105,969 | 108,170 | 104,510 |
| 4.Other current liabilities | 106,104 | 109,389 | 138,622 | 137,342 | 141,132 | 142,201 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 709,839 | 412,549 | 546,927 | 431,006 | 111,554 | 110,032 |
| i)Local sales (Net) | 647,731 | 349,255 | 493,765 | 388,854 | 107,985 | 5,366 |
| ii)Export sales (Net) | 62,108 | 63,294 | 53,162 | 42,152 | 3,569 | 104,666 |
| 2.Cost of sales | 842,819 | 481,531 | 596,270 | 413,356 | 136,659 | 165,587 |
| i)Cost of material | 470,590 | 112,096 | 356,890 | 125,853 | 4,050 | 90,916 |
| 3.Gross profit / (loss) (F1-F2) | $(132,980)$ | $(68,982)$ | $(49,343)$ | 17,650 | $(25,105)$ | $(55,555)$ |
| 4.General, administrative and other expenses | 46,305 | 71,396 | 63,791 | 65,132 | 27,449 | 45,008 |
| i)Selling \& distribution expenses | 7,595 | 4,569 | 5,098 | 3,195 | 421 | 6,445 |
| ii)Administrative and other expenses | 38,710 | 66,827 | 58,693 | 61,937 | 27,028 | 38,563 |
| 5.Other income / (loss) | 3,838 | 43,523 | 11,990 | 65,533 | 63,472 | 47,824 |
| 6.EBIT (F3-F4+F5) | $(175,447)$ | $(96,855)$ | $(101,144)$ | 18,051 | 10,918 | $(52,739)$ |
| 7.Financial expenses | 369 | 754 | 543 | 277 | 398 | 126 |
| of which: (i) Interest expenses | 0 | 181 | 146 | 178 | 350 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(175,816)$ | $(97,609)$ | $(101,687)$ | 17,774 | 10,520 | $(52,865)$ |
| 9.Tax expenses | $(36,088)$ | $(14,183)$ | 45,345 | 5,132 | 9,511 | 3,892 |
| 10.Profit / (loss) after tax (F8-F9) | $(139,728)$ | $(83,426)$ | $(147,032)$ | 12,642 | 1,009 | $(56,757)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(66,741)$ | 41,799 | $(2,008)$ | $(53,425)$ | 35,389 | $(85,587)$ |
| 2.Net cash flows from investing activities | $(1,761)$ | $(6,785)$ | 18,277 | 49,206 | $(17,314)$ | 8,207 |
| 3.Net cash flows from financing activities | 69,439 | $(35,761)$ | $(14,341)$ | 25,829 | $(14,784)$ | 51,013 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 551,087 | 442,907 | 389,740 | 521,788 | 548,494 | 492,147 |
| 2.Retention in business (F10-F11-F12) | $(139,728)$ | $(83,426)$ | $(147,032)$ | 12,642 | 1,009 | $(56,757)$ |
| 3.Depreciation for the year | 59,882 | 54,138 | 50,511 | 26,064 | 18,562 | 18,693 |
| 4.Salaries, wages and employee benefits | 151,411 | 49,108 | 75,789 | 30,634 | 26,935 | 70,398 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -19.68 | -20.22 | -26.88 | 2.93 | 0.90 | -51.58 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.41 | 0.27 | 0.40 | 0.33 | 0.09 | 0.09 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -8.15 | -5.38 | -10.78 | 0.98 | 0.08 | -4.57 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.96 | 3.37 | 3.46 | 2.97 | 2.45 | 2.62 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -24.09 | -18.13 | -37.29 | 2.91 | 0.20 | -11.99 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -7.92 | -4.73 | -8.34 | 0.72 | 0.06 | -3.22 |


| Shahtaj Textile Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 829,529 | 1,045,706 | 1,191,649 | 1,131,332 | 1,185,672 | 1,443,058 |
| 1.Capital work in progress | 12,391 | 9,895 | 82,038 | 2,931 | 220,516 | 2,838 |
| 2.Operating fixed assets at cost | 1,703,043 | 1,943,897 | 2,215,324 | 2,302,209 | 2,194,130 | 3,020,825 |
| 3.Operating fixed assets after deducting accumulated depreciation | 786,770 | 1,004,835 | 1,078,610 | 1,077,895 | 931,659 | 1,406,598 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 30,368 | 30,976 | 31,001 | 50,506 | 33,497 | 33,622 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 806,800 | 1,032,008 | 1,491,480 | 1,767,701 | 1,638,378 | 1,917,672 |
| 1.Cash \& bank balance | 13,141 | 6,501 | 24,995 | 32,169 | 49,247 | 50,420 |
| 2.Inventories; of which | 355,915 | 420,201 | 507,909 | 529,343 | 690,701 | 1,016,558 |
| i)Raw material | 110,849 | 125,803 | 165,654 | 207,659 | 227,682 | 550,984 |
| ii)Work in progress | 48,220 | 60,632 | 57,242 | 66,829 | 46,464 | 95,394 |
| iii)Finished goods | 196,846 | 233,766 | 285,013 | 254,855 | 416,555 | 370,180 |
| 3.Trade Debt / accounts receivables | 202,989 | 260,427 | 619,239 | 948,907 | 590,579 | 647,569 |
| 4.Short term loans and advances | 1,394 | 7,466 | 10,692 | 1,820 | 4,208 | 5,247 |
| 5.Short term investments | 7,425 | 7,592 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 225,936 | 329,821 | 328,645 | 255,462 | 303,643 | 197,878 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,636,329 | 2,077,714 | 2,683,129 | 2,899,033 | 2,824,050 | 3,360,730 |
| C.Shareholders' Equity (C1+C2+C3) | 895,814 | 954,840 | 1,059,140 | 1,217,734 | 1,197,016 | 1,583,417 |
| 1.Issued, Subscribed \& Paid up capital | 96,600 | 96,600 | 96,600 | 96,600 | 96,600 | 96,600 |
| i)Ordinary shares | 96,600 | 96,600 | 96,600 | 96,600 | 96,600 | 96,600 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 793,853 | 853,589 | 875,593 | 1,045,151 | 1,037,350 | 1,228,449 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 793,853 | 853,589 | 875,593 | 1,045,151 | 1,037,350 | 1,228,449 |
| of which: un-appropriated profit(loss) / retained earnings | 178,853 | 188,589 | 165,593 | 300,151 | 212,350 | 378,449 |
| 3.Surplus on revaluation of fixed assets | 5,361 | 4,651 | 86,947 | 75,983 | 63,066 | 258,368 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 177,440 | 410,957 | 385,095 | 449,846 | 624,671 | 728,507 |
| 1.Long term borrowings | 82,276 | 298,279 | 287,398 | 338,888 | 513,501 | 569,753 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 65,330 | 76,599 | 75,556 | 72,484 | 79,547 | 88,375 |
| 5.Other non-current liabilities | 29,834 | 36,079 | 22,141 | 38,474 | 31,623 | 70,379 |
| E.Current Liabilities (E1+E2+E3+E4) | 563,075 | 711,917 | 1,238,894 | 1,231,453 | 1,002,363 | 1,048,806 |
| 1.Trade credit \& other accounts payables | 193,409 | 236,373 | 393,512 | 357,138 | 544,510 | 628,246 |
| of which: i) Trade credits | 105,897 | 143,879 | 269,779 | 178,112 | 351,246 | 337,651 |
| 2.Short term borrowings | 304,979 | 430,439 | 776,296 | 791,168 | 390,461 | 298,241 |
| 3.Current portion of non-current liabilities | 50,206 | 29,580 | 44,236 | 47,512 | 27,219 | 88,283 |
| 4.Other current liabilities | 14,481 | 15,525 | 24,850 | 35,635 | 40,173 | 34,036 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,155,887 | 3,498,781 | 3,925,325 | 4,787,646 | 4,365,769 | 4,937,494 |
| i)Local sales (Net) | 800,714 | 1,213,345 | 1,641,341 | 1,994,767 | 1,607,396 | 2,038,784 |
| ii)Export sales (Net) | 2,355,173 | 2,285,436 | 2,283,984 | 2,792,879 | 2,758,373 | 2,898,710 |
| 2.Cost of sales | 2,830,758 | 3,170,421 | 3,629,507 | 4,338,888 | 3,944,486 | 4,387,229 |
| i)Cost of material | 2,288,012 | 2,633,264 | 2,982,131 | 3,610,197 | 3,410,535 | 3,662,398 |
| 3.Gross profit / (loss) (F1-F2) | 325,129 | 328,360 | 295,818 | 448,758 | 421,283 | 550,265 |
| 4.General, administrative and other expenses | 171,463 | 180,015 | 174,724 | 197,204 | 228,249 | 215,694 |
| i)Selling \& distribution expenses | 60,346 | 69,143 | 72,782 | 77,125 | 68,719 | 69,767 |
| ii)Administrative and other expenses | 111,117 | 110,872 | 101,942 | 120,079 | 159,530 | 145,927 |
| 5.Other income / (loss) | 5,959 | 8,211 | 20,041 | 87,178 | 283 | 381 |
| 6.EBIT (F3-F4+F5) | 159,625 | 156,556 | 141,135 | 338,732 | 193,317 | 334,952 |
| 7.Financial expenses | 43,112 | 38,590 | 56,538 | 87,341 | 80,220 | 47,411 |
| of which: (i) Interest expenses | 34,403 | 35,448 | 53,329 | 82,049 | 74,511 | 42,317 |
| 8.Profit / (loss) before taxation (F6-F7) | 116,513 | 117,966 | 84,597 | 251,391 | 113,097 | 287,541 |
| 9.Tax expenses | 17,654 | 11,988 | 16,497 | 63,342 | 40,525 | 70,581 |
| 10.Profit / (loss) after tax (F8-F9) | 98,859 | 105,978 | 68,100 | 188,049 | 72,572 | 216,960 |
| 11.Cash dividends | 43,470 | 48,300 | 26,565 | 96,600 | 38,640 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 136,837 | 23,002 | $(221,735)$ | 14,729 | 562,752 | 152,383 |
| 2.Net cash flows from investing activities | $(25,447)$ | $(307,742)$ | $(153,976)$ | $(51,356)$ | $(204,658)$ | $(140,663)$ |
| 3.Net cash flows from financing activities | $(117,010)$ | 308,440 | $(199,475)$ | 28,930 | 59,691 | 81,673 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,073,254 | 1,365,797 | 1,444,235 | 1,667,580 | 1,821,687 | 2,311,924 |
| 2.Retention in business (F10-F11-F12) | 55,389 | 57,678 | 41,535 | 91,449 | 33,932 | 216,960 |
| 3.Depreciation for the year | 84,195 | 84,959 | 102,253 | 112,057 | 106,327 | 123,208 |
| 4.Salaries, wages and employee benefits | 240,752 | 259,838 | 267,297 | 307,798 | 304,512 | 333,257 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.13 | 3.03 | 1.73 | 3.93 | 1.66 | 4.39 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.92 | 1.88 | 1.65 | 1.72 | 1.53 | 1.60 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.02 | 5.71 | 2.86 | 6.74 | 2.54 | 7.02 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.91 | 2.01 | 2.36 | 2.45 | 2.37 | 2.22 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 11.49 | 11.45 | 6.76 | 16.52 | 6.01 | 15.61 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 10.23 | 10.97 | 7.05 | 19.47 | 7.51 | 22.46 |


| Shahzad Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,934,060 | 2,069,590 | 2,311,794 | 2,626,580 | 2,868,026 | 3,102,035 |
| 1.Capital work in progress | 0 | 75,158 | 0 | 452,959 | 11,836 | 0 |
| 2.Operating fixed assets at cost | 1,857,294 | 1,766,723 | 2,000,523 | 1,993,056 | 2,575,240 | 2,548,593 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,576,075 | 1,609,826 | 1,907,740 | 1,799,664 | 2,267,328 | 2,415,858 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 344,015 | 370,635 | 389,984 | 370,110 | 585,015 | 682,330 |
| 6.Other non-current assets | 13,970 | 13,971 | 14,070 | 3,847 | 3,847 | 3,847 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 696,297 | 839,211 | 1,118,726 | 1,033,313 | 1,143,749 | 1,546,921 |
| 1.Cash \& bank balance | 88,151 | 60,340 | 104,794 | 90,578 | 100,248 | 147,749 |
| 2.Inventories; of which | 363,390 | 478,374 | 656,653 | 512,371 | 597,574 | 700,723 |
| i)Raw material | 281,094 | 389,942 | 553,612 | 400,022 | 425,586 | 510,174 |
| ii)Work in progress | 29,335 | 33,324 | 37,451 | 31,905 | 40,460 | 85,044 |
| iii)Finished goods | 52,961 | 55,108 | 65,590 | 33,927 | 131,528 | 105,505 |
| 3.Trade Debt / accounts receivables | 45,988 | 92,684 | 103,126 | 73,328 | 82,669 | 229,538 |
| 4.Short term loans and advances | 0 | 0 | 37,236 | 43,460 | 28,143 | 58,905 |
| 5.Short term investments | 1,184 | 821 | 8,440 | 47,416 | 14,875 | 25,213 |
| 6.Other current assets | 197,584 | 206,992 | 208,477 | 266,160 | 320,240 | 384,793 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,630,357 | 2,908,801 | 3,430,520 | 3,659,893 | 4,011,775 | 4,648,956 |
| C.Shareholders' Equity (C1+C2+C3) | 1,714,358 | 1,752,012 | 2,113,308 | 2,223,857 | 2,347,849 | 2,790,450 |
| 1.Issued, Subscribed \& Paid up capital | 179,714 | 179,714 | 179,714 | 179,714 | 179,714 | 179,714 |
| i)Ordinary shares | 179,714 | 179,714 | 179,714 | 179,714 | 179,714 | 179,714 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,029,324 | 1,088,787 | 1,149,804 | 1,286,783 | 1,396,312 | 1,730,238 |
| i)Capital Reserve | 5,796 | 5,796 | 5,796 | 5,796 | 5,796 | 5,796 |
| ii)Revenue Reserve | 1,023,528 | 1,082,991 | 1,144,008 | 1,280,987 | 1,390,516 | 1,724,442 |
| of which: un-appropriated profit(loss) / retained earnings | 1,023,528 | 1,082,991 | 1,144,008 | 1,280,987 | 1,390,516 | 1,724,442 |
| 3.Surplus on revaluation of fixed assets | 505,320 | 483,511 | 783,790 | 757,360 | 771,823 | 880,498 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 324,124 | 391,829 | 348,066 | 599,347 | 695,808 | 689,272 |
| 1.Long term borrowings | 0 | 98,776 | 58,036 | 323,871 | 336,280 | 267,149 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 93,332 | 91,187 | 117,208 | 104,978 | 129,667 | 124,171 |
| 5.Other non-current liabilities | 230,792 | 201,866 | 172,822 | 170,498 | 229,861 | 297,952 |
| E.Current Liabilities (E1+E2+E3+E4) | 591,875 | 764,960 | 969,146 | 836,689 | 968,118 | 1,169,234 |
| 1.Trade credit \& other accounts payables | 228,721 | 263,158 | 359,214 | 431,114 | 427,584 | 470,573 |
| of which: i) Trade credits | 62,938 | 34,971 | 38,978 | 53,272 | 52,696 | 93,307 |
| 2.Short term borrowings | 320,590 | 406,847 | 488,605 | 285,295 | 414,776 | 350,863 |
| 3.Current portion of non-current liabilities | 0 | 40,740 | 40,740 | 33,815 | 39,581 | 227,952 |
| 4.Other current liabilities | 42,564 | 54,215 | 80,587 | 86,465 | 86,177 | 119,846 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,692,132 | 4,511,169 | 5,464,278 | 6,105,230 | 4,315,237 | 6,927,057 |
| i)Local sales (Net) | 2,713,898 | 3,657,722 | 4,350,429 | 5,169,860 | 4,171,036 | 6,141,827 |
| ii)Export sales (Net) | 978,234 | 853,447 | 1,113,849 | 935,370 | 144,201 | 785,230 |
| 2.Cost of sales | 3,507,377 | 4,268,172 | 5,196,692 | 5,579,332 | 3,993,183 | 6,197,657 |
| i)Cost of material | 2,448,417 | 3,045,519 | 3,663,384 | 4,135,871 | 2,886,025 | 4,398,489 |
| 3.Gross profit / (loss) (F1-F2) | 184,755 | 242,997 | 267,586 | 525,898 | 322,054 | 729,400 |
| 4.General, administrative and other expenses | 158,624 | 194,771 | 197,832 | 309,547 | 219,949 | 338,847 |
| i)Selling \& distribution expenses | 33,545 | 23,906 | 25,802 | 55,255 | 47,932 | 110,389 |
| ii)Administrative and other expenses | 125,079 | 170,865 | 172,030 | 254,292 | 172,017 | 228,458 |
| 5.Other income / (loss) | 27,660 | 51,724 | 84,530 | 30,434 | 38,705 | 122,005 |
| 6.EBIT (F3-F4+F5) | 53,791 | 99,950 | 154,284 | 246,785 | 140,810 | 512,558 |
| 7.Financial expenses | 32,158 | 35,920 | 53,100 | 58,192 | 78,242 | 73,797 |
| of which: (i) Interest expenses | 25,239 | 29,266 | 45,022 | 47,538 | 73,727 | 56,909 |
| 8.Profit / (loss) before taxation (F6-F7) | 21,633 | 64,030 | 101,184 | 188,593 | 62,568 | 438,761 |
| 9.Tax expenses | 34,990 | 29,316 | 28,984 | 57,867 | 16,966 | 133,106 |
| 10.Profit / (loss) after tax (F8-F9) | $(13,357)$ | 34,714 | 72,200 | 130,726 | 45,602 | 305,655 |
| 11.Cash dividends | 0 | 17,971 | 17,971 | 26,957 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(69,398)$ | $(65,837)$ | 30,234 | 451,056 | 46,073 | 241,252 |
| 2.Net cash flows from investing activities | 0 | $(197,897)$ | $(25,013)$ | $(502,901)$ | $(160,985)$ | $(119,638)$ |
| 3.Net cash flows from financing activities | 74,992 | 235,923 | 39,233 | 37,628 | 124,583 | $(74,113)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,038,482 | 2,143,841 | 2,461,374 | 2,823,204 | 3,043,657 | 3,479,722 |
| 2.Retention in business (F10-F11-F12) | $(13,357)$ | 16,743 | 54,229 | 103,769 | 45,602 | 305,655 |
| 3.Depreciation for the year | 90,644 | 88,140 | 109,210 | 106,268 | 119,394 | 117,812 |
| 4.Salaries, wages and employee benefits | 465,451 | 529,068 | 619,212 | 595,469 | 550,370 | 815,866 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.36 | 0.77 | 1.32 | 2.14 | 1.06 | 4.41 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.41 | 1.63 | 1.72 | 1.72 | 1.12 | 1.60 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -0.51 | 1.25 | 2.28 | 3.69 | 1.19 | 7.06 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.53 | 1.60 | 1.64 | 1.63 | 1.68 | 1.69 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -0.78 | 2.00 | 3.74 | 6.03 | 1.99 | 11.90 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.74 | 1.93 | 4.02 | 7.27 | 2.54 | 17.01 |


| Shams Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 997,408 | 932,604 | 892,180 | 889,769 | 828,075 | 806,979 |
| 1.Capital work in progress | 49,429 | 51,279 | 2,750 | 2,114 | 0 | 10,570 |
| 2.Operating fixed assets at cost | 2,070,166 | 2,070,908 | 2,157,654 | 2,168,186 | 2,202,477 | 2,223,239 |
| 3.Operating fixed assets after deducting accumulated depreciation | 946,403 | 879,749 | 887,854 | 817,790 | 780,355 | 748,210 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 68,289 | 46,144 | 46,623 |
| 6.Other non-current assets | 1,576 | 1,576 | 1,576 | 1,576 | 1,576 | 1,576 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,016,169 | 921,751 | 849,772 | 844,456 | 870,108 | 1,766,313 |
| 1.Cash \& bank balance | 8,817 | 4,608 | 4,760 | 27,298 | 7,074 | 17,585 |
| 2.Inventories; of which | 628,707 | 551,596 | 336,358 | 411,980 | 634,399 | 908,546 |
| i)Raw material | 106,320 | 48,483 | 185,122 | 105,411 | 172,538 | 247,130 |
| ii)Work in progress | 35,982 | 33,878 | 45,449 | 49,915 | 44,886 | 65,670 |
| iii)Finished goods | 486,405 | 460,547 | 92,619 | 252,318 | 392,670 | 595,747 |
| 3.Trade Debt / accounts receivables | 85,118 | 90,437 | 180,720 | 223,860 | 94,477 | 735,048 |
| 4.Short term loans and advances | 47,859 | 4,797 | 54,772 | 18,444 | 11,949 | 7,326 |
| 5.Short term investments | 64,323 | 65,218 | 50,867 | 0 | 0 | 0 |
| 6.Other current assets | 181,345 | 205,095 | 222,295 | 162,874 | 122,209 | 97,808 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,013,577 | 1,854,355 | 1,741,952 | 1,734,225 | 1,698,183 | 2,573,292 |
| C.Shareholders' Equity (C1+C2+C3) | 641,448 | 591,951 | 681,068 | 676,428 | 533,616 | 895,594 |
| 1. Issued, Subscribed \& Paid up capital | 86,400 | 86,400 | 86,400 | 86,400 | 86,400 | 86,400 |
| i)Ordinary shares | 86,400 | 86,400 | 86,400 | 86,400 | 86,400 | 86,400 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 555,048 | 505,551 | 594,668 | 590,028 | 447,216 | 809,194 |
| i)Capital Reserve | 129,200 | 130,095 | 118,028 | 106,839 | 113,305 | 113,784 |
| ii)Revenue Reserve | 425,848 | 375,456 | 476,640 | 483,189 | 333,911 | 695,410 |
| of which: un-appropriated profit(loss) / retained earnings | $(174,152)$ | $(224,544)$ | $(123,360)$ | $(116,811)$ | $(266,089)$ | 95,410 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 110,660 | 61,192 | 48,266 | 26,562 | 14,036 | 3,648 |
| 1.Long term borrowings | 104,234 | 52,670 | 27,103 | 14,036 | 14,036 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 6,426 | 8,522 | 21,163 | 12,526 | 0 | 3,648 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,261,469 | 1,201,212 | 1,012,618 | 1,031,235 | 1,150,531 | 1,674,050 |
| 1.Trade credit \& other accounts payables | 600,039 | 621,348 | 657,409 | 876,422 | 813,878 | 1,067,130 |
| of which: i) Trade credits | 320,180 | 303,596 | 271,327 | 357,030 | 290,214 | 277,790 |
| 2.Short term borrowings | 582,060 | 499,902 | 322,772 | 131,806 | 324,420 | 549,008 |
| 3.Current portion of non-current liabilities | 73,127 | 67,832 | 25,567 | 13,067 | 2,250 | 46,187 |
| 4.Other current liabilities | 6,243 | 12,130 | 6,870 | 9,940 | 9,983 | 11,725 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,802,613 | 3,315,682 | 4,685,847 | 5,291,753 | 4,175,298 | 7,122,421 |
| i)Local sales (Net) | 1,746,829 | 2,634,458 | 3,467,856 | 4,447,257 | 3,414,027 | 6,644,412 |
| ii)Export sales (Net) | 1,055,784 | 681,224 | 1,217,991 | 844,496 | 761,271 | 478,009 |
| 2.Cost of sales | 2,749,993 | 3,198,776 | 4,409,798 | 5,057,572 | 4,080,438 | 6,393,472 |
| i)Cost of material | 2,329,584 | 2,283,283 | 2,962,803 | 3,966,959 | 3,206,932 | 5,256,296 |
| 3.Gross profit / (loss) (F1-F2) | 52,620 | 116,906 | 276,049 | 234,181 | 94,860 | 728,949 |
| 4.General, administrative and other expenses | 114,560 | 105,586 | 108,459 | 110,891 | 136,941 | 210,999 |
| i)Selling \& distribution expenses | 58,220 | 36,607 | 39,857 | 34,253 | 40,769 | 65,917 |
| ii)Administrative and other expenses | 56,340 | 68,979 | 68,602 | 76,638 | 96,172 | 145,082 |
| 5.Other income / (loss) | 17,951 | 15,399 | 35,816 | 16,745 | 5,770 | 18,843 |
| 6.EBIT (F3-F4+F5) | $(43,989)$ | 26,719 | 203,406 | 140,035 | $(36,311)$ | 536,793 |
| 7.Financial expenses | 40,240 | 44,721 | 38,696 | 42,925 | 57,558 | 70,327 |
| of which: (i) Interest expenses | 35,118 | 42,374 | 32,854 | 39,815 | 52,563 | 58,436 |
| 8.Profit / (loss) before taxation (F6-F7) | $(84,229)$ | $(18,002)$ | 164,710 | 97,110 | $(93,869)$ | 466,466 |
| 9.Tax expenses | 26,869 | 32,390 | 63,526 | 53,724 | 46,337 | 104,967 |
| 10.Profit / (loss) after tax (F8-F9) | $(111,098)$ | $(50,392)$ | 101,184 | 43,386 | $(140,206)$ | 361,499 |
| 11.Cash dividends | 0 | 0 | 20,304 | 9,072 | 0 | 17,280 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(388,587)$ | 143,869 | 271,536 | 261,750 | $(162,128)$ | $(155,452)$ |
| 2.Net cash flows from investing activities | $(35,931)$ | $(8,995)$ | $(26,409)$ | $(2,803)$ | $(30,979)$ | $(42,249)$ |
| 3.Net cash flows from financing activities | 428,917 | $(139,083)$ | $(244,975)$ | $(236,409)$ | 172,883 | 208,212 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 752,108 | 653,143 | 729,334 | 702,990 | 547,652 | 899,242 |
| 2.Retention in business (F10-F11-F12) | $(111,098)$ | $(50,392)$ | 80,880 | 34,314 | $(140,206)$ | 344,219 |
| 3.Depreciation for the year | 88,312 | 84,890 | 78,612 | 77,099 | 71,225 | 67,651 |
| 4.Salaries, wages and employee benefits | 259,861 | 276,623 | 367,716 | 398,417 | 368,779 | 530,466 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -3.96 | -1.52 | 2.16 | 0.82 | -3.36 | 5.08 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.54 | 1.71 | 2.61 | 3.04 | 2.43 | 3.33 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -6.09 | -2.61 | 5.63 | 2.50 | -8.17 | 16.93 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.62 | 3.14 | 2.83 | 2.56 | 2.84 | 2.99 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -16.00 | -8.17 | 15.90 | 6.39 | -23.17 | 50.59 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -12.86 | -5.83 | 11.71 | 5.02 | -16.23 | 41.84 |


| Sunrays Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,177,636 | 1,185,010 | 1,508,584 | 1,856,885 | 1,820,362 | 1,670,443 |
| 1.Capital work in progress | 0 | 0 | 2,584 | 1,139 | 28,751 | 0 |
| 2.Operating fixed assets at cost | 2,100,988 | 2,216,466 | 2,595,468 | 3,021,633 | 3,119,018 | 3,149,274 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,168,303 | 1,175,675 | 1,496,666 | 1,846,413 | 1,782,278 | 1,661,110 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 2,342 | 2,343 | 2,343 | 2,342 | 2,342 | 2,342 |
| 6.Other non-current assets | 6,991 | 6,992 | 6,991 | 6,991 | 6,991 | 6,991 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,278,545 | 2,859,534 | 4,184,174 | 4,185,541 | 3,091,115 | 4,296,799 |
| 1.Cash \& bank balance | 41,506 | 34,977 | 61,228 | 73,497 | 32,625 | 120,759 |
| 2.Inventories; of which | 814,925 | 1,216,603 | 2,280,015 | 1,765,712 | 1,823,689 | 1,649,540 |
| i)Raw material | 722,669 | 1,017,349 | 1,992,345 | 1,418,965 | 1,659,066 | 1,514,885 |
| ii)Work in progress | 31,135 | 26,496 | 30,600 | 39,143 | 35,073 | 70,635 |
| iii)Finished goods | 61,121 | 149,548 | 201,681 | 234,253 | 129,549 | 64,020 |
| 3.Trade Debt / accounts receivables | 189,476 | 304,386 | 1,364,392 | 1,886,385 | 342,661 | 1,186,277 |
| 4.Short term loans and advances | 64,035 | 78,667 | 114,232 | 101,685 | 121,442 | 144,400 |
| 5.Short term investments | 1,030,913 | 1,007,808 | 118,867 | 112,844 | 409,227 | 835,014 |
| 6.Other current assets | 137,690 | 217,093 | 245,440 | 245,418 | 361,471 | 360,809 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,456,181 | 4,044,544 | 5,692,758 | 6,042,426 | 4,911,477 | 5,967,242 |
| C.Shareholders' Equity (C1+C2+C3) | 2,394,531 | 2,454,698 | 2,705,500 | 3,196,128 | 3,376,735 | 4,407,739 |
| 1.Issued, Subscribed \& Paid up capital | 69,000 | 69,000 | 69,000 | 69,000 | 69,000 | 207,000 |
| i)Ordinary shares | 69,000 | 69,000 | 69,000 | 69,000 | 69,000 | 207,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,980,577 | 2,077,532 | 2,357,904 | 2,793,148 | 3,018,546 | 3,931,524 |
| i)Capital Reserve | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 |
| ii)Revenue Reserve | 1,976,977 | 2,073,932 | 2,354,304 | 2,789,548 | 3,014,946 | 3,927,924 |
| of which: un-appropriated profit(loss) / retained earnings | 1,226,977 | 1,323,932 | 1,604,304 | 2,039,548 | 2,264,946 | 3,315,924 |
| 3.Surplus on revaluation of fixed assets | 344,954 | 308,166 | 278,596 | 333,980 | 289,189 | 269,215 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 62,493 | 89,441 | 588,777 | 897,942 | 1,117,996 | 1,011,570 |
| 1.Long term borrowings | 0 | 0 | 494,501 | 827,705 | 927,141 | 854,634 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 44,000 | 52,823 | 60,635 | 70,237 | 82,174 | 86,267 |
| 5.Other non-current liabilities | 18,493 | 36,618 | 33,641 | 0 | 108,681 | 70,669 |
| E.Current Liabilities (E1+E2+E3+E4) | 999,157 | 1,500,405 | 2,398,481 | 1,948,356 | 416,746 | 547,933 |
| 1.Trade credit \& other accounts payables | 245,951 | 249,074 | 330,775 | 380,532 | 230,187 | 261,784 |
| of which: i) Trade credits | 79,264 | 95,000 | 129,617 | 178,189 | 131,323 | 165,678 |
| 2.Short term borrowings | 722,559 | 1,190,489 | 2,027,807 | 1,478,636 | 18,853 | 29,538 |
| 3.Current portion of non-current liabilities | 0 | 0 | 7,387 | 14,774 | 42,000 | 135,799 |
| 4.Other current liabilities | 30,647 | 60,842 | 32,512 | 74,414 | 125,706 | 120,812 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,858,477 | 4,257,729 | 4,952,171 | 6,085,258 | 6,476,171 | 8,640,883 |
| i)Local sales (Net) | 1,172,199 | 1,562,068 | 706,137 | 850,833 | 1,080,985 | 1,248,296 |
| ii) Export sales (Net) | 2,686,278 | 2,695,661 | 4,246,034 | 5,234,425 | 5,395,186 | 7,392,587 |
| 2.Cost of sales | 3,628,143 | 3,885,950 | 4,315,188 | 5,130,703 | 5,567,431 | 7,059,086 |
| i)Cost of material | 3,224,043 | 2,855,758 | 3,187,760 | 3,995,882 | 4,243,663 | 5,045,140 |
| 3.Gross profit / (loss) (F1-F2) | 230,334 | 371,779 | 636,983 | 954,555 | 908,740 | 1,581,797 |
| 4.General, administrative and other expenses | 160,215 | 181,005 | 251,822 | 274,904 | 264,925 | 375,059 |
| i)Selling \& distribution expenses | 52,768 | 48,644 | 66,579 | 78,884 | 90,870 | 140,826 |
| ii)Administrative and other expenses | 107,447 | 132,361 | 185,243 | 196,020 | 174,055 | 234,233 |
| 5.Other income / (loss) | 19,278 | 23,561 | 6,722 | 15,139 | 71,396 | 96,422 |
| 6.EBIT (F3-F4+F5) | 89,397 | 214,335 | 391,883 | 694,790 | 715,211 | 1,303,160 |
| 7.Financial expenses | 11,952 | 22,948 | 112,974 | 219,811 | 68,782 | 64,116 |
| of which: (i) Interest expenses | 10,250 | 18,680 | 106,848 | 210,495 | 61,346 | 57,711 |
| 8.Profit / (loss) before taxation (F6-F7) | 77,445 | 191,387 | 278,909 | 474,979 | 646,429 | 1,239,044 |
| 9.Tax expenses | 39,689 | 47,064 | $(2,976)$ | 3,201 | 86,267 | 88,879 |
| 10.Profit / (loss) after tax (F8-F9) | 37,756 | 144,323 | 281,885 | 471,778 | 560,162 | 1,150,165 |
| 11.Cash dividends | 34,500 | 62,100 | 62,100 | 172,500 | 207,000 | 414,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 414,000 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 388,704 | $(331,048)$ | $(1,698,249)$ | 723,019 | 2,021,779 | 551,916 |
| 2.Net cash flows from investing activities | 1,008,519 | $(75,987)$ | 416,278 | $(441,340)$ | $(358,877)$ | $(359,400)$ |
| 3.Net cash flows from financing activities | 617,269 | 400,507 | 1,308,222 | $(269,411)$ | $(1,703,774)$ | $(104,382)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,457,024 | 2,544,139 | 3,294,277 | 4,094,070 | 4,494,731 | 5,419,309 |
| 2.Retention in business (F10-F11-F12) | 3,256 | 82,223 | 219,785 | 299,278 | 353,162 | 322,165 |
| 3.Depreciation for the year | 116,859 | 111,657 | 129,600 | 148,559 | 173,170 | 168,555 |
| 4.Salaries, wages and employee benefits | 225,990 | 306,523 | 347,804 | 362,100 | 338,821 | 395,947 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.98 | 3.39 | 5.69 | 7.75 | 8.65 | 13.31 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.23 | 1.14 | 1.02 | 1.04 | 1.18 | 1.59 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.20 | 3.85 | 5.79 | 8.04 | 10.23 | 21.15 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.32 | 1.55 | 1.89 | 1.99 | 1.67 | 1.40 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.59 | 5.95 | 10.93 | 15.99 | 17.04 | 29.55 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 5.47 | 20.92 | 40.85 | 68.37 | 81.18 | 55.56 |


| Suraj Cotton Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,587,203 | 5,122,409 | 5,667,953 | 6,294,475 | 5,879,539 | 7,044,211 |
| 1.Capital work in progress | 121,384 | 2,508,148 | 163,195 | 21,540 | 71,076 | 901,477 |
| 2.Operating fixed assets at cost | 5,151,365 | 5,365,777 | 8,386,495 | 8,878,103 | 8,908,044 | 9,028,000 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,295,940 | 2,444,382 | 5,320,157 | 5,327,574 | 4,940,565 | 4,669,213 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 150,000 | 150,000 | 164,722 | 925,482 | 846,027 | 1,449,317 |
| 6.Other non-current assets | 19,879 | 19,879 | 19,879 | 19,879 | 21,871 | 24,204 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,216,759 | 4,445,286 | 5,522,790 | 5,494,030 | 7,131,926 | 8,686,335 |
| 1.Cash \& bank balance | 222,084 | 41,676 | 64,827 | 433,938 | 207,139 | 282,975 |
| 2.Inventories; of which | 988,336 | 1,407,007 | 2,714,766 | 3,087,533 | 3,718,268 | 3,203,682 |
| i)Raw material | 988,336 | 586,763 | 1,851,773 | 2,236,861 | 2,182,402 | 2,161,987 |
| ii)Work in progress | 0 | 104,445 | 148,646 | 159,344 | 167,564 | 191,192 |
| iii)Finished goods | 0 | 702,089 | 682,551 | 684,544 | 1,346,739 | 850,503 |
| 3.Trade Debt / accounts receivables | 433,422 | 371,238 | 732,216 | 913,047 | 974,012 | 1,439,847 |
| 4.Short term loans and advances | 136,659 | 116,749 | 88,552 | 29,064 | 55,137 | 39,972 |
| 5.Short term investments | 2,136,361 | 1,909,120 | 1,052,384 | 134,342 | 1,318,597 | 3,211,269 |
| 6.Other current assets | 299,897 | 599,496 | 870,045 | 896,106 | 858,773 | 508,590 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,803,962 | 9,567,695 | 11,190,743 | 11,788,505 | 13,011,465 | 15,730,546 |
| C.Shareholders' Equity (C1+C2+C3) | 4,854,822 | 5,280,236 | 5,620,199 | 6,067,978 | 6,616,613 | 9,268,002 |
| 1.Issued, Subscribed \& Paid up capital | 263,538 | 289,892 | 318,881 | 366,713 | 366,713 | 403,384 |
| i)Ordinary shares | 263,538 | 289,892 | 318,881 | 366,713 | 366,713 | 403,384 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,591,284 | 4,990,344 | 5,301,318 | 5,701,265 | 6,249,900 | 8,864,618 |
| i)Capital Reserve | 158,129 | 209,506 | 70,976 | $(211,964)$ | $(200,568)$ | 38,985 |
| ii)Revenue Reserve | 4,433,155 | 4,780,838 | 5,230,342 | 5,913,229 | 6,450,468 | 8,825,633 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 1,516,342 | 2,199,229 | 2,736,468 | 5,111,633 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 488,154 | 2,504,490 | 2,952,339 | 2,752,823 | 2,743,483 | 2,993,076 |
| 1.Long term borrowings | 290,359 | 2,308,673 | 2,885,828 | 2,474,995 | 2,533,850 | 2,596,566 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 197,795 | 195,817 | 66,511 | 277,828 | 209,633 | 396,510 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,460,986 | 1,782,969 | 2,618,205 | 2,967,704 | 3,651,369 | 3,469,468 |
| 1.Trade credit \& other accounts payables | 1,041,073 | 1,339,463 | 1,581,088 | 1,870,028 | 2,270,877 | 2,206,833 |
| of which: i) Trade credits | 394,540 | 421,356 | 451,170 | 462,209 | 497,864 | 480,909 |
| 2.Short term borrowings | 357,536 | 379,394 | 993,116 | 698,968 | 1,278,365 | 429,454 |
| 3.Current portion of non-current liabilities | 44,801 | 64,112 | 40,708 | 347,602 | 56,804 | 800,501 |
| 4.Other current liabilities | 17,576 | 0 | 3,293 | 51,106 | 45,323 | 32,680 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,712,885 | 8,313,438 | 11,095,688 | 13,973,634 | 12,882,572 | 17,374,800 |
| i)Local sales (Net) | 6,635,490 | 7,478,403 | 10,647,322 | 13,598,803 | 12,657,124 | 17,100,014 |
| ii)Export sales (Net) | 1,077,395 | 835,035 | 448,366 | 374,831 | 225,448 | 274,786 |
| 2.Cost of sales | 7,041,161 | 7,784,454 | 10,181,955 | 12,378,649 | 11,561,798 | 13,927,861 |
| i)Cost of material | 4,975,345 | 5,815,322 | 7,286,908 | 9,196,667 | 8,943,975 | 9,956,058 |
| 3.Gross profit / (loss) (F1-F2) | 671,724 | 528,984 | 913,733 | 1,594,985 | 1,320,774 | 3,446,939 |
| 4.General, administrative and other expenses | 351,013 | 352,565 | 433,697 | 448,190 | 549,654 | 748,906 |
| i)Selling \& distribution expenses | 134,646 | 125,660 | 141,279 | 125,353 | 119,088 | 155,936 |
| ii)Administrative and other expenses | 216,367 | 226,905 | 292,418 | 322,837 | 430,566 | 592,970 |
| 5.Other income / (loss) | 233,894 | 382,832 | 96,596 | 107,647 | 269,644 | 553,232 |
| 6.EBIT (F3-F4+F5) | 554,605 | 559,251 | 576,632 | 1,254,442 | 1,040,764 | 3,251,265 |
| 7.Financial expenses | 62,090 | 76,043 | 150,626 | 184,370 | 189,563 | 165,182 |
| of which: (i) Interest expenses | 55,102 | 68,673 | 142,204 | 175,097 | 182,065 | 150,875 |
| 8.Profit / (loss) before taxation (F6-F7) | 492,515 | 483,208 | 426,006 | 1,070,072 | 851,201 | 3,086,083 |
| 9.Tax expenses | 67,297 | $(22,598)$ | $(139,455)$ | 211,317 | 131,652 | 527,562 |
| 10.Profit / (loss) after tax (F8-F9) | 425,218 | 505,806 | 565,461 | 858,755 | 719,549 | 2,558,521 |
| 11.Cash dividends | 131,769 | 86,968 | 127,552 | 183,357 | 146,685 | 403,384 |
| 12.Bonus shares / stock dividends | 26,354 | 28,989 | 47,832 | 0 | 36,671 | 40,338 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(124,368)$ | $(89,486)$ | $(788,753)$ | 1,313,394 | 618,688 | 3,419,448 |
| 2.Net cash flows from investing activities | $(142,926)$ | (2,150,405) | $(355,569)$ | $(418,710)$ | $(1,012,956)$ | $(2,883,184)$ |
| 3.Net cash flows from financing activities | 393,822 | 2,059,483 | 1,167,473 | $(525,573)$ | 167,469 | $(460,428)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,342,976 | 7,784,726 | 8,572,538 | 8,820,801 | 9,360,096 | 12,261,078 |
| 2.Retention in business (F10-F11-F12) | 267,095 | 389,849 | 390,076 | 675,399 | 536,193 | 2,114,799 |
| 3.Depreciation for the year | 205,131 | 198,255 | 405,965 | 500,542 | 499,630 | 463,916 |
| 4.Salaries, wages and employee benefits | 1,015,079 | 794,851 | 828,686 | 990,018 | 1,097,271 | 1,320,082 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.51 | 6.08 | 5.10 | 6.15 | 5.59 | 14.73 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.20 | 1.02 | 1.07 | 1.22 | 1.04 | 1.21 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.64 | 6.18 | 5.45 | 7.47 | 5.80 | 17.80 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.37 | 1.62 | 1.90 | 1.97 | 1.96 | 1.81 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 9.09 | 9.98 | 10.38 | 14.69 | 11.35 | 32.21 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 16.13 | 17.45 | 17.73 | 23.42 | 19.62 | 63.43 |

Tata Textile Mills Ltd.
d.

|  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| 2,895,173 | 2,948,160 | 3,938,973 | 4,712,332 | 4,735,573 | 4,544,727 |
| 62,726 | 49,866 | 14,969 | 21,466 | 7,857 | 11,488 |
| 2,963,012 | 3,177,368 | 4,011,046 | 4,750,694 | 5,037,454 | 5,073,933 |
| 2,828,414 | 2,895,595 | 3,920,330 | 4,660,234 | 4,717,936 | 4,524,775 |
| 1,956 | 472 | 1,004 | 1,080 | 6,878 | 5,275 |
| 0 | 0 | 0 | 26,700 | 0 | 0 |
| 2,077 | 2,227 | 2,670 | 2,852 | 2,902 | 3,189 |
| 1,579,856 | 2,238,875 | 2,564,399 | 3,376,191 | 3,908,461 | 4,555,408 |
| 60,364 | 88,322 | 113,398 | 153,625 | 375,892 | 1,250,879 |
| 857,649 | 1,114,902 | 1,089,874 | 2,039,035 | 2,102,807 | 1,887,580 |
| 514,636 | 791,265 | 861,045 | 1,661,510 | 1,446,104 | 1,571,738 |
| 41,588 | 51,824 | 47,895 | 60,210 | 78,158 | 117,004 |
| 276,999 | 227,506 | 118,407 | 283,008 | 549,617 | 198,837 |
| 312,584 | 408,950 | 777,983 | 615,002 | 1,009,596 | 862,345 |
| 229,348 | 221,309 | 279,606 | 340,200 | 316,269 | 203,466 |
| 14,852 | 269,361 | 19,670 | 19,670 | 19,670 | 264,070 |
| 105,059 | 136,031 | 283,868 | 208,659 | 84,227 | 87,068 |
| 4,475,029 | 5,187,035 | 6,503,372 | 8,088,523 | 8,644,034 | 9,100,135 |
| 2,817,965 | 2,810,288 | 3,737,464 | 4,470,134 | 4,162,364 | 4,978,979 |
| 173,247 | 173,247 | 173,247 | 173,248 | 173,248 | 173,248 |
| 173,247 | 173,247 | 173,247 | 173,248 | 173,248 | 173,248 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 1,287,262 | 1,400,246 | 1,723,170 | 1,820,630 | 1,594,696 | 2,527,934 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 1,287,262 | 1,400,246 | 1,723,170 | 1,820,630 | 1,594,696 | 2,527,934 |
| 287,262 | 400,246 | 723,170 | 820,630 | 594,696 | 1,527,934 |
| 1,357,456 | 1,236,795 | 1,841,047 | 2,476,256 | 2,394,420 | 2,277,797 |
| 324,034 | 470,063 | 829,963 | 933,436 | 1,134,665 | 998,817 |
| 158,733 | 234,983 | 464,100 | 440,243 | 670,663 | 530,279 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 98,285 | 109,228 | 117,220 | 131,454 | 149,977 | 162,246 |
| 67,016 | 125,852 | 248,643 | 361,739 | 314,025 | 306,292 |
| 1,333,030 | 1,906,684 | 1,935,945 | 2,684,953 | 3,347,005 | 3,122,339 |
| 349,064 | 226,801 | 388,853 | 298,453 | 482,197 | 500,157 |
| 87,969 | 40,736 | 38,452 | 65,000 | 116,935 | 57,409 |
| 855,315 | 1,563,772 | 1,361,957 | 2,154,374 | 2,668,360 | 2,328,877 |
| 64,394 | 61,874 | 118,367 | 96,174 | 22,795 | 145,784 |
| 64,257 | 54,237 | 66,768 | 135,952 | 173,653 | 147,521 |
| 4,906,547 | 5,014,434 | 6,041,556 | 6,727,419 | 6,729,650 | 8,962,076 |
| 1,442,626 | 2,426,243 | 1,916,444 | 2,503,885 | 2,175,669 | 3,107,063 |
| 3,463,921 | 2,588,191 | 4,125,112 | 4,223,534 | 4,553,981 | 5,855,013 |
| 4,678,633 | 4,673,998 | 5,407,032 | 6,101,937 | 6,232,089 | 7,456,476 |
| 3,421,329 | 3,500,822 | 4,068,902 | 4,928,710 | 4,684,040 | 5,435,374 |
| 227,914 | 340,436 | 634,524 | 625,482 | 497,561 | 1,505,600 |
| 286,344 | 220,217 | 270,217 | 242,852 | 392,798 | 352,204 |
| 129,699 | 86,157 | 101,915 | 78,964 | 74,049 | 82,615 |
| 156,645 | 134,060 | 168,302 | 163,888 | 318,749 | 269,589 |
| 5,787 | 64,870 | 107,525 | 6,280 | 10,663 | 7,842 |
| $(52,643)$ | 185,089 | 471,832 | 388,910 | 115,426 | 1,161,238 |
| 107,722 | 101,391 | 150,399 | 280,675 | 395,719 | 253,040 |
| 97,161 | 90,532 | 136,997 | 262,783 | 382,271 | 234,690 |
| $(160,365)$ | 83,698 | 321,433 | 108,235 | $(280,293)$ | 908,198 |
| 34,051 | 41,330 | 75,330 | 75,426 | 48,518 | 84,568 |
| $(194,416)$ | 42,368 | 246,103 | 32,809 | $(328,811)$ | 823,630 |
| 0 | 17,325 | 17,325 | 8,662 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 496,938 | $(544,907)$ | 345,032 | $(534,384)$ | $(184,103)$ | 1,526,799 |
| $(89,461)$ | $(209,323)$ | $(403,724)$ | $(153,936)$ | $(256,439)$ | $(303,946)$ |
| $(459,646)$ | 87,070 | 53,333 | 817,232 | $(506,531)$ | 470,920 |
| 3,141,999 | 3,280,351 | 4,567,427 | 5,403,570 | 5,297,029 | 5,977,796 |
| $(194,416)$ | 25,043 | 228,778 | 24,147 | $(328,811)$ | 823,630 |
| 130,001 | 149,719 | 156,400 | 196,183 | 234,579 | 234,485 |
| 407,086 | 387,896 | 423,283 | 438,447 | 467,176 | 579,462 |
| -3.96 | 0.84 | 4.07 | 0.49 | -4.89 | 9.19 |
| 1.11 | 1.04 | 1.03 | 0.92 | 0.80 | 1.01 |
| -4.40 | 0.88 | 4.21 | 0.45 | -3.93 | 9.28 |
| 1.68 | 1.72 | 1.79 | 1.78 | 1.94 | 1.94 |
| -7.39 | 1.51 | 7.52 | 0.80 | -7.62 | 18.02 |
| -11.22 | 2.45 | 14.21 | 1.89 | -18.98 | 47.54 |


| The Crescent Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 7,951,832 | 11,670,448 | 10,215,643 | 10,658,132 | 11,253,765 | 11,213,134 |
| 1.Capital work in progress | 126,812 | 82,293 | 74,735 | 107,863 | 73,165 | 187,530 |
| 2.Operating fixed assets at cost | 7,775,050 | 9,980,230 | 10,091,068 | 10,596,296 | 11,617,058 | 11,803,282 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,367,827 | 6,396,065 | 6,253,403 | 6,618,899 | 7,328,499 | 7,188,601 |
| 4. Intangible assets | 0 | 18,472 | 12,139 | 5,806 | 20,180 | 13,456 |
| 5.Long term investments | 3,449,038 | 5,166,546 | 3,736,188 | 3,792,196 | 3,693,231 | 3,806,670 |
| 6.Other non-current assets | 8,155 | 7,072 | 139,178 | 133,368 | 138,690 | 16,877 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 5,923,221 | 6,444,109 | 7,398,443 | 6,712,671 | 7,541,103 | 9,051,337 |
| 1.Cash \& bank balance | 9,297 | 3,895 | 3,413 | 4,468 | 38,985 | 337,930 |
| 2.Inventories; of which | 1,635,911 | 2,029,134 | 2,588,958 | 2,284,668 | 3,186,554 | 3,711,478 |
| i)Raw material | 584,701 | 479,595 | 950,283 | 575,072 | 879,795 | 1,401,442 |
| ii)Work in progress | 107,784 | 131,695 | 159,243 | 142,034 | 230,882 | 201,319 |
| iii)Finished goods | 938,090 | 1,404,191 | 1,467,953 | 1,563,676 | 2,075,876 | 2,108,717 |
| 3.Trade Debt / accounts receivables | 2,365,485 | 2,236,170 | 2,346,338 | 2,647,825 | 2,419,493 | 2,694,954 |
| 4.Short term loans and advances | 469,018 | 576,628 | 687,038 | 753,660 | 22,259 | 42,032 |
| 5.Short term investments | 94,449 | 88,276 | 94,449 | 390,358 | 476,896 | 791,517 |
| 6.Other current assets | 1,349,061 | 1,510,006 | 1,678,247 | 631,692 | 1,396,916 | 1,473,426 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 13,875,053 | 18,114,557 | 17,614,086 | 17,370,803 | 18,794,868 | 20,264,471 |
| C.Shareholders' Equity (C1+C2+C3) | 6,765,946 | 9,855,294 | 8,370,329 | 7,906,735 | 8,639,704 | 9,874,546 |
| 1. Issued, Subscribed \& Paid up capital | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 |
| i)Ordinary shares | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,751,934 | 5,480,186 | 4,002,813 | 3,539,278 | 3,678,938 | 4,913,828 |
| i)Capital Reserve | 1,204,270 | 2,919,558 | 1,426,143 | 723,980 | 873,607 | 1,591,830 |
| ii)Revenue Reserve | 2,547,664 | 2,560,628 | 2,576,670 | 2,815,298 | 2,805,331 | 3,321,998 |
| of which: un-appropriated profit(loss) / retained earnings | 744,021 | 756,985 | 773,027 | 1,011,655 | 1,001,688 | 1,518,355 |
| 3.Surplus on revaluation of fixed assets | 2,214,012 | 3,575,108 | 3,567,516 | 3,567,457 | 4,160,766 | 4,160,718 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 503,397 | 1,063,514 | 845,071 | 1,120,213 | 1,120,213 | 1,010,480 |
| 1.Long term borrowings | 445,371 | 1,063,253 | 845,071 | 1,120,213 | 1,120,213 | 964,336 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 58,026 | 261 | 0 | 0 | 0 | 46,144 |
| E.Current Liabilities (E1+E2+E3+E4) | 6,605,710 | 7,195,749 | 8,398,686 | 8,343,855 | 9,034,951 | 9,379,445 |
| 1.Trade credit \& other accounts payables | 916,264 | 1,108,670 | 1,488,144 | 1,865,597 | 2,026,720 | 2,059,812 |
| of which: i) Trade credits | 434,986 | 520,872 | 719,653 | 698,931 | 1,209,104 | 1,039,619 |
| 2.Short term borrowings | 5,484,784 | 5,790,390 | 6,416,791 | 5,935,657 | 6,239,650 | 6,127,540 |
| 3.Current portion of non-current liabilities | 65,745 | 190,376 | 258,038 | 274,858 | 490,551 | 886,130 |
| 4.Other current liabilities | 138,917 | 106,313 | 235,713 | 267,743 | 278,030 | 305,963 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 10,578,809 | 10,872,762 | 11,314,259 | 13,946,144 | 13,264,005 | 17,817,252 |
| i)Local sales (Net) | 3,649,240 | 4,003,707 | 5,375,577 | 5,625,858 | 5,303,699 | 7,022,029 |
| ii)Export sales (Net) | 6,929,569 | 6,869,055 | 5,938,682 | 8,320,286 | 7,960,306 | 10,795,223 |
| 2.Cost of sales | 9,238,638 | 9,900,768 | 10,214,002 | 12,308,973 | 11,714,594 | 15,363,861 |
| i)Cost of material | 3,790,510 | 4,251,242 | 4,070,731 | 4,855,524 | 4,835,208 | 5,067,802 |
| 3.Gross profit / (loss) (F1-F2) | 1,340,171 | 971,994 | 1,100,257 | 1,637,171 | 1,549,411 | 2,453,391 |
| 4.General, administrative and other expenses | 942,815 | 953,647 | 777,225 | 1,064,863 | 1,008,799 | 1,322,421 |
| i)Selling \& distribution expenses | 633,356 | 643,674 | 468,190 | 678,533 | 573,546 | 769,112 |
| ii)Administrative and other expenses | 309,459 | 309,973 | 309,035 | 386,330 | 435,253 | 553,309 |
| 5.Other income / (loss) | 309,325 | 349,609 | 324,846 | 330,282 | 116,780 | 131,436 |
| 6.EBIT (F3-F4+F5) | 706,681 | 367,956 | 647,878 | 902,590 | 657,392 | 1,262,406 |
| 7.Financial expenses | 360,006 | 286,816 | 637,703 | 506,750 | 480,866 | 452,229 |
| of which: (i) Interest expenses | 339,448 | 274,966 | 622,703 | 488,300 | 463,019 | 405,536 |
| 8.Profit / (loss) before taxation (F6-F7) | 346,675 | 81,140 | 10,175 | 395,840 | 176,526 | 810,177 |
| 9.Tax expenses | 96,132 | $(32,199)$ | 1,720 | 157,251 | 142,927 | 294,527 |
| 10.Profit / (loss) after tax (F8-F9) | 250,543 | 113,339 | 8,455 | 238,589 | 33,599 | 515,650 |
| 11.Cash dividends | 100,400 | 0 | 0 | 48,000 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(546,624)$ | $(268,083)$ | $(311,912)$ | 864,284 | 256,872 | 97,873 |
| 2.Net cash flows from investing activities | $(467,179)$ | $(785,438)$ | $(164,451)$ | $(674,057)$ | $(286,217)$ | $(297,480)$ |
| 3.Net cash flows from financing activities | 1,017,905 | 1,048,119 | 475,881 | $(189,172)$ | 63,862 | 498,552 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 7,269,343 | 10,918,808 | 9,215,400 | 9,026,948 | 9,759,917 | 10,885,026 |
| 2.Retention in business (F10-F11-F12) | 150,143 | 113,339 | 8,455 | 190,589 | 33,599 | 515,650 |
| 3.Depreciation for the year | 213,847 | 265,612 | 296,358 | 298,092 | 326,684 | 333,513 |
| 4.Salaries, wages and employee benefits | 1,163,235 | 1,212,469 | 1,206,280 | 1,323,900 | 1,508,166 | 1,718,383 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.37 | 1.04 | 0.07 | 1.71 | 0.25 | 2.89 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.80 | 0.68 | 0.63 | 0.80 | 0.73 | 0.91 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.90 | 0.71 | 0.05 | 1.36 | 0.19 | 2.64 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.11 | 1.92 | 1.96 | 2.15 | 2.19 | 2.11 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.01 | 1.36 | 0.09 | 2.93 | 0.41 | 5.57 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.13 | 1.42 | 0.11 | 2.98 | 0.42 | 6.45 |


| Towellers Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,044,384 | 1,007,721 | 1,294,773 | 1,263,862 | 1,697,497 | 1,859,376 |
| 1.Capital work in progress | 0 | 21,952 | 0 | 23,856 | 6,233 | 767,624 |
| 2.Operating fixed assets at cost | 0 | 1,204,179 | 1,451,906 | 1,264,575 | 1,748,599 | 143,444 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,024,075 | 967,198 | 1,264,375 | 1,207,400 | 1,657,528 | 1,041,725 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 1,177 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 20,309 | 18,571 | 30,398 | 32,606 | 33,736 | 48,850 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 878,200 | 955,356 | 1,048,309 | 1,475,871 | 1,852,202 | 2,437,648 |
| 1.Cash \& bank balance | 80,703 | 162,311 | 106,580 | 287,273 | 350,296 | 300,397 |
| 2.Inventories; of which | 294,845 | 278,499 | 373,961 | 486,952 | 567,968 | 1,101,734 |
| i) Raw material | 85,542 | 86,722 | 127,215 | 186,296 | 189,000 | 427,723 |
| ii)Work in progress | 108,642 | 81,677 | 130,350 | 146,983 | 225,409 | 448,503 |
| iii)Finished goods | 90,053 | 106,133 | 101,552 | 150,013 | 153,559 | 225,508 |
| 3.Trade Debt / accounts receivables | 219,960 | 220,284 | 252,895 | 402,697 | 510,349 | 452,801 |
| 4.Short term loans and advances | 14,098 | 11,114 | 16,677 | 16,274 | 13,178 | 52,890 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 268,594 | 283,148 | 298,196 | 282,675 | 410,411 | 529,826 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,922,584 | 1,963,077 | 2,343,082 | 2,739,733 | 3,549,699 | 4,297,024 |
| C.Shareholders' Equity (C1+C2+C3) | 983,719 | 1,088,393 | 1,631,240 | 2,053,845 | 2,714,251 | 3,277,719 |
| 1.Issued, Subscribed \& Paid up capital | 170,000 | 170,000 | 170,000 | 170,000 | 170,000 | 170,000 |
| i)Ordinary shares | 170,000 | 170,000 | 170,000 | 170,000 | 170,000 | 170,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 190,538 | 321,128 | 585,396 | 1,034,004 | 1,317,202 | 1,928,578 |
| i)Capital Reserve | 190,538 | 321,128 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 0 | 0 | 585,396 | 1,034,004 | 1,317,202 | 1,928,578 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 623,181 | 597,265 | 875,844 | 849,841 | 1,227,049 | 1,179,141 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 253,680 | 204,154 | 111,449 | 97,902 | 163,376 | 174,794 |
| 1.Long term borrowings | 114,392 | 100,001 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 139,288 | 104,153 | 111,449 | 97,902 | 163,376 | 174,794 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 685,185 | 670,530 | 600,393 | 587,986 | 672,072 | 844,511 |
| 1.Trade credit \& other accounts payables | 500,302 | 520,110 | 598,935 | 587,986 | 672,072 | 844,511 |
| of which: i) Trade credits | 460,492 | 504,850 | 531,366 | 543,986 | 609,991 | 722,726 |
| 2.Short term borrowings | 0 | 3,958 | 1,458 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 50,668 | 12,248 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 134,215 | 134,214 | 0 | 0 | 0 | 0 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,700,457 | 2,686,140 | 2,605,809 | 3,848,285 | 3,772,254 | 5,220,747 |
| i)Local sales (Net) | $(50,621)$ | 6,060 | 12,030 | 20,767 | 12,335 | 57,491 |
| ii)Export sales (Net) | 2,751,078 | 2,680,080 | 2,593,779 | 3,827,518 | 3,759,919 | 5,163,256 |
| 2.Cost of sales | 2,241,467 | 2,319,246 | 2,217,211 | 2,985,218 | 3,071,384 | 4,109,212 |
| i)Cost of material | 699,856 | 780,040 | 679,541 | 1,052,382 | 1,479,949 | 2,419,716 |
| 3.Gross profit / (loss) (F1-F2) | 458,990 | 366,894 | 388,598 | 863,067 | 700,870 | 1,111,535 |
| 4.General, administrative and other expenses | 298,555 | 285,828 | 342,715 | 414,116 | 413,874 | 517,273 |
| i)Selling \& distribution expenses | 110,062 | 117,874 | 142,394 | 187,003 | 157,920 | 198,402 |
| ii)Administrative and other expenses | 188,493 | 167,954 | 200,321 | 227,113 | 255,954 | 318,871 |
| 5.Other income / (loss) | 15,266 | 13,054 | 238,924 | 8,608 | 34,308 | 25,389 |
| 6.EBIT (F3-F4+F5) | 175,701 | 94,120 | 284,807 | 457,559 | 321,304 | 619,651 |
| 7.Financial expenses | 6,957 | 6,398 | 5,201 | 6,482 | 6,388 | 5,444 |
| of which: (i) Interest expenses | 0 | 361 | 253 | 662 | 1,711 | 532 |
| 8.Profit / (loss) before taxation (F6-F7) | 168,744 | 87,722 | 279,606 | 451,077 | 314,916 | 614,207 |
| 9.Tax expenses | 23,912 | 26,028 | 26,000 | 48,393 | 39,021 | 57,751 |
| 10.Profit / (loss) after tax (F8-F9) | 144,832 | 61,694 | 253,606 | 402,684 | 275,895 | 556,456 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 181,185 | 171,138 | 13,324 | 226,109 | 157,766 | 189,415 |
| 2.Net cash flows from investing activities | $(84,280)$ | $(40,676)$ | $(54,307)$ | $(43,957)$ | $(94,744)$ | $(239,313)$ |
| 3.Net cash flows from financing activities | $(103,675)$ | $(48,854)$ | $(14,748)$ | $(1,458)$ | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,237,399 | 1,292,547 | 1,742,689 | 2,151,747 | 2,877,627 | 3,452,513 |
| 2.Retention in business (F10-F11-F12) | 144,832 | 61,694 | 253,606 | 402,684 | 275,895 | 556,456 |
| 3.Depreciation for the year | 50,361 | 76,315 | 81,929 | 77,468 | 91,071 | 93,942 |
| 4.Salaries, wages and employee benefits | 301,752 | 336,433 | 363,357 | 413,291 | 470,654 | 606,520 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.36 | 2.30 | 9.73 | 10.46 | 7.31 | 10.66 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.39 | 1.38 | 1.21 | 1.51 | 1.20 | 1.33 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 7.43 | 3.18 | 11.78 | 15.84 | 8.77 | 14.18 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.10 | 1.88 | 1.58 | 1.38 | 1.32 | 1.31 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 15.57 | 5.95 | 18.65 | 21.85 | 11.57 | 18.57 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 8.52 | 3.63 | 14.92 | 23.69 | 16.23 | 32.73 |


| Yousaf Weaving Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 666,885 | 624,623 | 800,205 | 871,656 | 856,469 | 1,003,877 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,515,802 | 1,521,215 | 1,736,136 | 1,825,758 | 1,850,971 | 2,027,901 |
| 3.Operating fixed assets after deducting accumulated depreciation | 645,145 | 610,709 | 783,754 | 825,390 | 807,552 | 947,395 |
| 4. Intangible assets | 568 | 455 | 363 | 291 | 233 | 186 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 21,172 | 13,459 | 16,088 | 45,975 | 48,684 | 56,296 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 280,163 | 211,751 | 182,593 | 184,737 | 129,254 | 150,019 |
| 1.Cash \& bank balance | 3,923 | 1,526 | 2,462 | 2,347 | 4,062 | 1,328 |
| 2.Inventories; of which | 169,537 | 77,656 | 31,133 | 35,997 | 15,351 | 17,277 |
| i) Raw material | 38,605 | 11,942 | 6,686 | 5,925 | 1,146 | 0 |
| ii)Work in progress | 59,238 | 29,595 | 7,455 | 3,477 | 1,850 | 3,112 |
| iii)Finished goods | 71,694 | 36,119 | 16,992 | 26,595 | 12,355 | 14,165 |
| 3.Trade Debt / accounts receivables | 12,928 | 14,012 | 23,817 | 52,697 | 18,261 | 37,469 |
| 4.Short term loans and advances | 15,418 | 22,349 | 41,136 | 10,812 | 19,235 | 22,220 |
| 5.Short term investments | 0 | 0 | 0 | 7,500 | 0 | 0 |
| 6.Other current assets | 78,357 | 96,208 | 84,045 | 75,384 | 72,345 | 71,725 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 947,048 | 836,374 | 982,798 | 1,056,393 | 985,723 | 1,153,896 |
| C.Shareholders' Equity (C1+C2+C3) | $(612,798)$ | $(234,022)$ | $(197,704)$ | $(80,153)$ | $(314,019)$ | $(48,554)$ |
| 1.Issued, Subscribed \& Paid up capital | 400,000 | 400,000 | 900,000 | 900,000 | 900,000 | 900,000 |
| i)Ordinary shares | 400,000 | 400,000 | 900,000 | 900,000 | 900,000 | 900,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | (1,012,798) | $(634,022)$ | $(1,301,537)$ | $(1,183,986)$ | $(1,417,852)$ | $(1,334,117)$ |
| i)Capital Reserve | 0 | 500,000 | 0 | 191,631 | 37,640 | 106,600 |
| ii)Revenue Reserve | (1,012,798) | (1,134,022) | $(1,301,537)$ | $(1,375,617)$ | $(1,455,492)$ | $(1,440,717)$ |
| of which: un-appropriated profit(loss) / retained earnings | (1,012,798) | $(1,134,022)$ | $(1,301,537)$ | (1,375,617) | $(1,455,492)$ | $(1,440,717)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 203,833 | 203,833 | 203,833 | 385,563 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 579,576 | 142,589 | 101,703 | 21,492 | 32,431 | 35,553 |
| 1.Long term borrowings | 537,189 | 82,278 | 66,695 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 39,305 | 28,301 | 28,877 | 21,492 | 32,431 | 35,553 |
| 5.Other non-current liabilities | 3,082 | 32,010 | 6,131 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 980,270 | 927,807 | 1,078,799 | 1,115,054 | 1,267,311 | 1,166,897 |
| 1.Trade credit \& other accounts payables | 449,522 | 277,145 | 331,415 | 433,843 | 403,861 | 305,175 |
| of which: i) Trade credits | 387,194 | 226,883 | 253,454 | 281,561 | 241,539 | 127,633 |
| 2. Short term borrowings | 438,615 | 518,014 | 547,054 | 392,441 | 585,615 | 593,508 |
| 3.Current portion of non-current liabilities | 34,893 | 30,976 | 31,906 | 93,771 | 93,177 | 80,978 |
| 4.Other current liabilities | 57,240 | 101,672 | 168,424 | 194,999 | 184,658 | 187,236 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,309,076 | 1,482,551 | 1,947,147 | 1,325,506 | 415,495 | 723,253 |
| i)Local sales (Net) | 1,309,076 | 1,482,551 | 1,947,147 | 1,325,506 | 415,495 | 723,253 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,436,238 | 1,484,469 | 2,002,675 | 1,317,244 | 447,000 | 639,115 |
| i)Cost of material | 837,096 | 767,990 | 993,716 | 537,808 | 65,652 | 5,737 |
| 3.Gross profit / (loss) (F1-F2) | $(127,162)$ | $(1,918)$ | $(55,528)$ | 8,262 | $(31,505)$ | 84,138 |
| 4.General, administrative and other expenses | 225,194 | 54,655 | 61,774 | 60,896 | 41,271 | 55,771 |
| i)Selling \& distribution expenses | 4,298 | 9,117 | 10,993 | 10,062 | 3,915 | 9,714 |
| ii)Administrative and other expenses | 220,896 | 45,538 | 50,781 | 50,834 | 37,356 | 46,057 |
| 5.Other income / (loss) | 2,150 | 1,493 | 0 | 5 | 3,777 | 1,833 |
| 6.EBIT (F3-F4+F5) | $(350,206)$ | $(55,080)$ | $(117,302)$ | $(52,629)$ | $(68,999)$ | 30,200 |
| 7.Financial expenses | 56,942 | 50,910 | 48,147 | 11,310 | 178 | 2,108 |
| of which: (i) Interest expenses | 50,883 | 49,686 | 47,543 | 11,060 | 102 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(407,148)$ | $(105,990)$ | $(165,449)$ | $(63,939)$ | $(69,177)$ | 28,092 |
| 9.Tax expenses | 2,717 | 16,556 | (469) | 10,353 | 6,303 | 10,913 |
| 10.Profit / (loss) after tax (F8-F9) | $(409,865)$ | $(122,546)$ | $(164,980)$ | $(74,292)$ | $(75,480)$ | 17,179 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(89,090)$ | $(119,044)$ | $(2,388)$ | 82,126 | $(16,284)$ | $(62,493)$ |
| 2.Net cash flows from investing activities | 44,669 | $(3,925)$ | $(11,061)$ | $(114,431)$ | $(20,589)$ | $(4,896)$ |
| 3.Net cash flows from financing activities | 27,831 | 120,572 | 14,385 | 32,191 | 38,588 | 64,654 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(33,222)$ | $(91,433)$ | $(96,001)$ | $(58,661)$ | $(281,588)$ | $(13,001)$ |
| 2.Retention in business (F10-F11-F12) | $(409,865)$ | $(122,546)$ | $(164,980)$ | $(74,292)$ | $(75,480)$ | 17,179 |
| 3.Depreciation for the year | 48,646 | 45,723 | 41,763 | 42,886 | 42,986 | 41,004 |
| 4.Salaries, wages and employee benefits | 169,850 | 240,478 | 340,934 | 296,528 | 136,633 | 237,964 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -31.31 | -8.27 | -8.47 | -5.60 | -18.17 | 2.38 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.14 | 1.66 | 2.14 | 1.30 | 0.41 | 0.68 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -35.79 | -13.74 | -18.14 | -7.29 | -7.39 | 1.61 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -2.81 | -2.11 | -4.21 | -7.34 | -5.18 | -5.90 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 100.58 | 28.94 | 76.43 | 53.47 | 38.30 | -9.48 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -10.25 | -3.06 | -1.83 | -0.83 | -0.84 | 0.19 |


| Zahidjee Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,101,561 | 5,892,360 | 6,569,912 | 6,448,641 | 6,977,193 | 8,151,946 |
| 1.Capital work in progress | 830,716 | 306,970 | 137,075 | 305,158 | 388,727 | 2,249,089 |
| 2.Operating fixed assets at cost | 4,453,652 | 5,342,945 | 6,392,296 | 6,580,362 | 7,409,155 | 7,512,786 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,901,781 | 5,218,559 | 6,067,219 | 5,778,684 | 6,224,460 | 5,866,881 |
| 4.Intangible assets | 5,413 | 3,181 | 1,968 | 1,123 | 330 | 0 |
| 5.Long term investments | 359,200 | 359,200 | 359,200 | 359,200 | 359,200 | 0 |
| 6.Other non-current assets | 4,451 | 4,450 | 4,450 | 4,476 | 4,476 | 35,976 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,309,843 | 3,256,897 | 4,810,745 | 4,696,860 | 5,443,587 | 6,657,432 |
| 1.Cash \& bank balance | 65,459 | 56,866 | 24,778 | 83,459 | 63,840 | 384,991 |
| 2.Inventories; of which | 1,018,969 | 1,813,395 | 2,987,053 | 2,604,242 | 2,926,874 | 2,949,653 |
| i) Raw material | 765,703 | 1,441,536 | 2,679,386 | 2,264,423 | 2,189,260 | 2,509,189 |
| ii)Work in progress | 85,968 | 90,887 | 84,099 | 108,031 | 129,048 | 124,531 |
| iii)Finished goods | 156,673 | 260,441 | 206,627 | 221,675 | 599,665 | 302,306 |
| 3.Trade Debt / accounts receivables | 632,490 | 6,873 | 971,774 | 1,231,080 | 1,729,035 | 2,000,830 |
| 4.Short term loans and advances | 139,770 | 129,823 | 161,680 | 91,503 | 249,326 | 344,840 |
| 5.Short term investments | 57,388 | 66,855 | 87,691 | 72,985 | 56,791 | 123,135 |
| 6.Other current assets | 395,767 | 1,183,085 | 577,769 | 613,591 | 417,721 | 853,983 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 7,411,404 | 9,149,257 | 11,380,657 | 11,145,501 | 12,420,780 | 14,809,378 |
| C.Shareholders' Equity (C1+C2+C3) | 3,941,676 | 4,841,649 | 5,171,026 | 5,914,665 | 6,467,116 | 7,844,722 |
| 1.Issued, Subscribed \& Paid up capital | 1,657,325 | 1,823,058 | 1,914,211 | 1,914,211 | 1,914,211 | 1,914,210 |
| i)Ordinary shares | 1,657,325 | 1,823,058 | 1,914,211 | 1,914,211 | 1,914,211 | 1,914,210 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,578,251 | 1,646,077 | 1,935,361 | 2,771,706 | 3,395,636 | 4,833,890 |
| i)Capital Reserve | 366,259 | 366,259 | 366,259 | 366,259 | 366,259 | 366,259 |
| ii)Revenue Reserve | 1,211,992 | 1,279,818 | 1,569,102 | 2,405,447 | 3,029,377 | 4,467,631 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 2,105,447 | 2,729,377 | 4,167,631 |
| 3.Surplus on revaluation of fixed assets | 706,100 | 1,372,514 | 1,321,454 | 1,228,748 | 1,157,269 | 1,096,622 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 601,918 | 743,227 | 1,479,683 | 1,185,062 | 1,618,623 | 2,983,192 |
| 1.Long term borrowings | 547,300 | 326,708 | 927,898 | 790,419 | 1,137,357 | 2,561,844 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 54,618 | 416,519 | 551,785 | 394,643 | 481,266 | 421,348 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,867,810 | 3,564,381 | 4,729,948 | 4,045,774 | 4,335,041 | 3,981,464 |
| 1.Trade credit \& other accounts payables | 578,091 | 644,921 | 781,924 | 404,702 | 887,327 | 1,194,787 |
| of which: i) Trade credits | 405,468 | 421,551 | 577,892 | 182,462 | 466,076 | 536,974 |
| 2.Short term borrowings | 2,081,645 | 2,588,837 | 3,598,814 | 3,215,569 | 2,980,918 | 2,288,112 |
| 3.Current portion of non-current liabilities | 170,318 | 275,348 | 195,391 | 187,575 | 210,629 | 203,143 |
| 4.Other current liabilities | 37,756 | 55,275 | 153,819 | 237,928 | 256,167 | 295,422 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,699,199 | 7,968,111 | 10,329,177 | 13,444,689 | 13,902,387 | 16,614,520 |
| i)Local sales (Net) | 4,740,322 | 6,200,190 | 8,214,825 | 11,077,472 | 11,020,652 | 10,322,908 |
| ii) Export sales (Net) | 1,958,877 | 1,767,921 | 2,114,352 | 2,367,217 | 2,881,735 | 6,291,612 |
| 2.Cost of sales | 6,040,223 | 7,159,538 | 9,295,014 | 11,982,986 | 12,225,562 | 14,233,293 |
| i)Cost of material | 4,584,805 | 5,630,227 | 7,125,619 | 9,393,527 | 9,930,642 | 11,148,358 |
| 3.Gross profit / (loss) (F1-F2) | 658,976 | 808,573 | 1,034,163 | 1,461,703 | 1,676,825 | 2,381,227 |
| 4.General, administrative and other expenses | 230,901 | 213,160 | 276,609 | 333,613 | 367,630 | 432,399 |
| i)Selling \& distribution expenses | 115,099 | 95,345 | 118,951 | 119,098 | 155,953 | 156,576 |
| ii)Administrative and other expenses | 115,802 | 117,815 | 157,658 | 214,515 | 211,677 | 275,823 |
| 5.Other income / (loss) | 33,157 | 25,916 | 41,303 | 4,882 | 13,771 | 52,828 |
| 6.EBIT (F3-F4+F5) | 461,232 | 621,329 | 798,857 | 1,132,972 | 1,322,966 | 2,001,656 |
| 7.Financial expenses | 140,071 | 206,912 | 223,893 | 388,569 | 329,329 | 282,671 |
| of which: (i) Interest expenses | 136,448 | 199,848 | 217,042 | 378,907 | 320,342 | 270,861 |
| 8.Profit / (loss) before taxation (F6-F7) | 321,161 | 414,417 | 574,964 | 744,403 | 993,637 | 1,718,985 |
| 9.Tax expenses | 13,097 | 197,259 | 249,036 | $(37,255)$ | 276,354 | 161,876 |
| 10.Profit / (loss) after tax (F8-F9) | 308,064 | 217,158 | 325,928 | 781,658 | 717,283 | 1,557,109 |
| 11.Cash dividends | 0 | 0 | 66,997 | 162,708 | 0 | 0 |
| 12.Bonus shares / stock dividends | 165,733 | 911,529 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 342,766 | $(262,811)$ | $(629,335)$ | 1,105,745 | 1,041,775 | 1,730,047 |
| 2.Net cash flows from investing activities | $(1,115,407)$ | $(137,410)$ | $(933,965)$ | $(450,968)$ | $(1,034,025)$ | $(1,941,671)$ |
| 3.Net cash flows from financing activities | 830,990 | 391,628 | 1,531,212 | $(596,096)$ | $(27,368)$ | 532,774 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,543,594 | 5,584,876 | 6,650,709 | 7,099,727 | 8,085,739 | 10,827,914 |
| 2.Retention in business (F10-F11-F12) | 142,332 | $(694,371)$ | 258,931 | 618,950 | 717,283 | 1,557,109 |
| 3.Depreciation for the year | 169,604 | 200,951 | 253,071 | 543,208 | 518,217 | 538,756 |
| 4.Salaries, wages and employee benefits | 585,163 | 840,742 | 722,411 | 811,251 | 873,093 | 937,845 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.60 | 2.73 | 3.16 | 5.81 | 5.16 | 9.37 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.98 | 0.96 | 1.01 | 1.19 | 1.18 | 1.22 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.52 | 2.62 | 3.18 | 6.94 | 6.09 | 11.44 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.80 | 1.89 | 2.05 | 2.03 | 1.90 | 1.90 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 8.13 | 4.94 | 6.51 | 14.10 | 11.59 | 21.76 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 1.86 | 1.19 | 1.70 | 4.08 | 3.75 | 8.13 |


| Zahur Cotton Mills Ltd. |  |  |  |  | (Thousa | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | - | - | 76,394 | 73,923 | 71,452 | 71,452 |
| 1.Capital work in progress | - | - | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | - | - | 132,787 | 132,787 | 132,787 | 132,787 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | - | 76,326 | 73,855 | 71,384 | 71,384 |
| 4.Intangible assets | - | - | 0 | 0 | 0 | 0 |
| 5.Long term investments | - | - | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | - | - | 68 | 68 | 68 | 68 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | - | 2,116 | 3,236 | 802 | 802 |
| 1.Cash \& bank balance | - | - | 1,993 | 3,236 | 801 | 801 |
| 2.Inventories; of which |  |  | 0 | 0 | 0 | 0 |
| i)Raw material | - | - | 0 | 0 | 0 | 0 |
| ii)Work in progress | - | - | 0 | 0 | 0 | 0 |
| iii)Finished goods |  |  | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | - | - | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | - | - | 0 | 0 | 0 | 0 |
| 5.Short term investments | - | - | 0 | 0 | 0 | 0 |
| 6.Other current assets | - | - | 123 | 0 | 1 | 1 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) |  |  | 78,510 | 77,159 | 72,254 | 72,254 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | - | - | $(55,752)$ | $(57,561)$ | $(62,927)$ | $(62,927)$ |
| 1. Issued, Subscribed \& Paid up capital | - | - | 98,600 | 98,600 | 98,600 | 98,600 |
| i)Ordinary shares | - | - | 98,600 | 98,600 | 98,600 | 98,600 |
| ii)Preference shares | - | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | - | $(202,486)$ | $(203,336)$ | $(207,742)$ | $(207,742)$ |
| i)Capital Reserve | - | - | 20,066 | 20,066 | 20,066 | 20,066 |
| ii)Revenue Reserve | - | - | $(222,552)$ | $(223,402)$ | $(227,808)$ | $(227,808)$ |
| of which: un-appropriated profit(loss) / retained earnings | - | - | $(222,552)$ | $(223,402)$ | $(227,808)$ | $(227,808)$ |
| 3.Surplus on revaluation of fixed assets | - | - | 48,134 | 47,175 | 46,215 | 46,215 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | - | 12,445 | 12,053 | 11,661 | 11,661 |
| 1.Long term borrowings |  | - | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | - | - | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | - | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | - | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | - | - | 12,445 | 12,053 | 11,661 | 11,661 |
| E.Current Liabilities (E1+E2+E3+E4) | - | - | 121,817 | 122,667 | 123,520 | 123,520 |
| 1.Trade credit \& other accounts payables | - | - | 6,303 | 7,522 | 8,936 | 8,936 |
| of which: i) Trade credits | - | - | 1,060 | 1,800 | 2,538 | 2,538 |
| 2.Short term borrowings | - | - | 115,514 | 114,849 | 114,584 | 114,584 |
| 3.Current portion of non-current liabilities | - | - | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | - | - | 0 | 296 | 0 | 0 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | - | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | - | - | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | - | - | 0 | 0 | 0 | 0 |
| 2.Cost of sales | - | - | 0 | 0 | 0 | 0 |
| i)Cost of material |  | - | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | - | - | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | - | - | 5,024 | 7,357 | 5,767 | 5,767 |
| i)Selling \& distribution expenses | - | - | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | - | - | 5,024 | 7,357 | 5,767 | 5,767 |
| 5.Other income / (loss) | - | - | 3,126 | 6,569 | 10 | 10 |
| 6.EBIT (F3-F4+F5) | - | - | $(1,898)$ | (788) | $(5,757)$ | $(5,757)$ |
| 7.Financial expenses | - | - | 0 | 3 | 1 | 1 |
| of which: (i) Interest expenses |  | - | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | - | - | $(1,898)$ | (791) | $(5,758)$ | $(5,758)$ |
| 9.Tax expenses | - | - | 317 | 1,018 | (392) | (392) |
| 10.Profit / (loss) after tax (F8-F9) | - | - | $(2,215)$ | $(1,809)$ | $(5,366)$ | $(5,366)$ |
| 11.Cash dividends | - | - | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | - | - | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | - | (699) | 1,908 | $(2,170)$ | $(2,170)$ |
| 2.Net cash flows from investing activities | - | - | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | - | - | (660) | (665) | (265) | (265) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | - | $(43,307)$ | $(45,508)$ | $(51,266)$ | $(51,266)$ |
| 2.Retention in business (F10-F11-F12) | - | - | $(2,215)$ | $(1,809)$ | $(5,366)$ | $(5,366)$ |
| 3.Depreciation for the year |  | - | 2,455 | 2,470 | 2,470 | 2,470 |
| 4.Salaries, wages and employee benefits | - | - | 204 | 231 | 240 | 240 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B})\}$ ) |  | - | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} |  | - | -2.82 | -2.32 | -7.18 | -7.43 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | - | - | -1.41 | -0.32 | -1.24 | -1.15 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | - | 3.97 | 0.75 | 8.91 | 8.53 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | - | -0.22 | -0.18 | -0.54 | -0.54 |


| Zephyr Textiles Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,805,338 | 2,024,519 | 2,003,934 | 2,003,934 | 1,989,223 | 2,091,382 |
| 1.Capital work in progress | 0 | 9,702 | 0 | 0 | 63,318 | 33,094 |
| 2.Operating fixed assets at cost | 2,395,263 | 2,711,144 | 2,865,326 | 2,865,326 | 2,339,396 | 2,643,213 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,797,515 | 1,995,530 | 1,981,436 | 1,981,436 | 1,903,440 | 2,031,916 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 3,633 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 7,823 | 19,287 | 22,498 | 22,498 | 22,465 | 22,739 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,613,606 | 1,705,477 | 2,204,090 | 2,204,090 | 2,490,299 | 3,109,678 |
| 1.Cash \& bank balance | 64,785 | 49,889 | 28,991 | 28,991 | 71,785 | 78,873 |
| 2.Inventories; of which | 775,086 | 904,899 | 1,069,576 | 1,069,576 | 1,103,929 | 1,411,063 |
| i)Raw material | 163,005 | 152,611 | 171,084 | 171,084 | 89,163 | 289,810 |
| ii)Work in progress | 142,035 | 143,176 | 138,176 | 138,176 | 95,670 | 148,795 |
| iii)Finished goods | 470,046 | 609,111 | 760,316 | 760,316 | 919,096 | 972,458 |
| 3.Trade Debt / accounts receivables | 446,750 | 350,242 | 658,605 | 658,605 | 708,870 | 823,673 |
| 4.Short term loans and advances | 35,357 | 33,280 | 35,965 | 35,965 | 76,738 | 133,826 |
| 5.Short term investments | 0 | 1,680 | 735 | 735 | 63,076 | 3,966 |
| 6.Other current assets | 291,628 | 365,487 | 410,218 | 410,218 | 465,901 | 658,277 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,418,944 | 3,729,996 | 4,208,024 | 4,208,024 | 4,479,522 | 5,201,060 |
| C.Shareholders' Equity (C1+C2+C3) | 1,328,245 | 1,396,829 | 1,540,739 | 1,540,739 | 1,613,261 | 1,911,038 |
| 1.Issued, Subscribed \& Paid up capital | 594,287 | 594,287 | 594,287 | 594,287 | 594,287 | 594,287 |
| i)Ordinary shares | 594,287 | 594,287 | 594,287 | 594,287 | 594,287 | 594,287 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 369,712 | 468,969 | 595,211 | 595,211 | 716,442 | 1,035,675 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 369,712 | 468,969 | 595,211 | 595,211 | 716,442 | 1,035,675 |
| of which: un-appropriated profit(loss) / retained earnings | 369,712 | 468,969 | 595,211 | 595,211 | 716,442 | 1,035,675 |
| 3.Surplus on revaluation of fixed assets | 364,246 | 333,573 | 351,241 | 351,241 | 302,532 | 281,076 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 802,069 | 769,449 | 658,797 | 658,797 | 604,411 | 487,475 |
| 1.Long term borrowings | 570,447 | 544,322 | 416,224 | 416,224 | 350,037 | 241,674 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 66,434 | 76,457 | 86,519 | 86,519 | 118,181 | 118,346 |
| 5.Other non-current liabilities | 165,188 | 148,670 | 156,054 | 156,054 | 136,193 | 127,455 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,288,630 | 1,563,718 | 2,008,488 | 2,008,488 | 2,261,850 | 2,802,547 |
| 1.Trade credit \& other accounts payables | 387,538 | 366,137 | 662,789 | 662,789 | 818,278 | 1,196,315 |
| of which: i) Trade credits | 231,026 | 229,083 | 431,920 | 431,920 | 595,177 | 959,924 |
| 2.Short term borrowings | 710,417 | 981,619 | 1,158,697 | 1,158,697 | 1,320,186 | 1,268,832 |
| 3.Current portion of non-current liabilities | 176,353 | 199,698 | 164,905 | 164,905 | 65,477 | 258,920 |
| 4.Other current liabilities | 14,322 | 16,264 | 22,097 | 22,097 | 57,909 | 78,480 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,932,856 | 3,749,393 | 4,252,317 | 4,252,317 | 4,326,055 | 6,128,888 |
| i)Local sales (Net) | 2,532,478 | 2,406,314 | 2,515,470 | 2,515,470 | 2,338,749 | 3,074,945 |
| ii) Export sales (Net) | 1,400,378 | 1,343,079 | 1,736,847 | 1,736,847 | 1,987,306 | 3,053,943 |
| 2.Cost of sales | 3,535,642 | 3,319,300 | 3,786,846 | 3,786,846 | 3,924,323 | 5,321,342 |
| i)Cost of material | 2,499,376 | 2,380,048 | 2,348,707 | 2,348,707 | 2,592,011 | 3,594,299 |
| 3.Gross profit / (loss) (F1-F2) | 397,214 | 430,093 | 465,471 | 465,471 | 401,732 | 807,546 |
| 4.General, administrative and other expenses | 149,458 | 220,863 | 181,712 | 181,712 | 238,172 | 348,111 |
| i)Selling \& distribution expenses | 73,891 | 92,384 | 101,314 | 101,314 | 131,308 | 210,882 |
| ii)Administrative and other expenses | 75,567 | 128,479 | 80,398 | 80,398 | 106,864 | 137,229 |
| 5.Other income / (loss) | 10,906 | 2,351 | 3,410 | 3,410 | 34,452 | 13,526 |
| 6.EBIT (F3-F4+F5) | 258,662 | 211,581 | 287,169 | 287,169 | 198,012 | 472,961 |
| 7.Financial expenses | 126,333 | 121,825 | 157,956 | 157,956 | 121,620 | 111,993 |
| of which: (i) Interest expenses | 73,321 | 72,986 | 144,330 | 144,330 | 100,767 | 83,294 |
| 8.Profit / (loss) before taxation (F6-F7) | 132,329 | 89,756 | 129,213 | 129,213 | 76,392 | 360,968 |
| 9.Tax expenses | 25,294 | 20,830 | 26,038 | 26,038 | 21,320 | 58,892 |
| 10.Profit / (loss) after tax (F8-F9) | 107,035 | 68,926 | 103,175 | 103,175 | 55,072 | 302,076 |
| 11.Cash dividends | 0 | 0 | 29,714 | 29,714 | 0 | 29,714 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 142,738 | 186,506 | 102,959 | 102,959 | 306,597 | 200,271 |
| 2.Net cash flows from investing activities | $(102,934)$ | $(431,743)$ | $(89,206)$ | $(89,206)$ | $(296,399)$ | $(221,767)$ |
| 3.Net cash flows from financing activities | $(12,195)$ | 230,340 | $(34,651)$ | $(34,651)$ | 5,966 | 28,584 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,130,314 | 2,166,278 | 2,199,536 | 2,199,536 | 2,217,672 | 2,398,513 |
| 2.Retention in business (F10-F11-F12) | 107,035 | 68,926 | 73,461 | 73,461 | 55,072 | 272,362 |
| 3.Depreciation for the year | 150,931 | 155,180 | 168,906 | 168,906 | 169,987 | 178,388 |
| 4.Salaries, wages and employee benefits | 359,471 | 360,438 | 377,999 | 377,999 | 451,887 | 511,453 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.72 | 1.84 | 2.43 | 2.43 | 1.27 | 4.93 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.18 | 1.05 | 1.07 | 1.01 | 1.00 | 1.27 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.20 | 1.93 | 2.60 | 2.45 | 1.27 | 6.24 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 2.60 | 2.62 | 2.70 | 2.73 | 2.75 | 2.75 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 8.34 | 5.06 | 7.02 | 6.70 | 3.49 | 17.14 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.80 | 1.16 | 1.74 | 1.74 | 0.93 | 5.08 |


| Made-up textile articles - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 12,611,762 | 16,682,747 | 16,958,535 | 20,061,779 | 32,140,526 | 40,201,279 |
| 1.Capital work in progress | 1,551,673 | 2,361,622 | 1,248,438 | 952,069 | 2,464,854 | 6,282,708 |
| 2.Operating fixed assets at cost | 551,795 | 25,744,649 | 27,596,405 | 31,552,082 | 36,722,851 | 42,193,258 |
| 3.Operating fixed assets after deducting accumulated depreciation | 10,779,416 | 14,002,395 | 15,345,817 | 18,543,730 | 21,971,174 | 25,280,699 |
| 4.Intangible assets | 20,492 | 41,887 | 32,005 | 44,646 | 232,449 | 218,472 |
| 5.Long term investments | 75,600 | 35,183 | 78,806 | 76,220 | 4,683,478 | 4,685,979 |
| 6.Other non-current assets | 184,581 | 241,660 | 253,469 | 445,114 | 2,788,571 | 3,733,421 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 21,207,784 | 21,868,650 | 28,416,013 | 36,017,921 | 41,623,156 | 54,678,042 |
| 1.Cash \& bank balance | 361,190 | 295,149 | 538,785 | 504,702 | 825,381 | 1,003,796 |
| 2.Inventories; of which | 14,333,347 | 12,960,513 | 16,842,771 | 21,756,016 | 27,099,861 | 31,942,400 |
| i)Raw material | 2,556,181 | 3,133,697 | 6,357,895 | 8,701,138 | 8,654,771 | 10,088,217 |
| ii)Work in progress | 248,448 | 265,229 | 355,297 | 405,896 | 612,634 | 835,784 |
| iii)Finished goods | 11,528,718 | 9,561,587 | 10,129,579 | 12,648,982 | 17,655,707 | 20,923,007 |
| 3.Trade Debt / accounts receivables | 2,930,319 | 3,881,175 | 5,963,736 | 7,550,179 | 5,842,784 | 12,435,051 |
| 4.Short term loans and advances | 810,335 | 961,631 | 1,309,627 | 1,563,692 | 1,464,171 | 3,905,365 |
| 5.Short term investments | 0 | 74,848 | 26,228 | 4,177 | 8,506 | 16,781 |
| 6.Other current assets | 2,772,593 | 3,695,334 | 3,734,866 | 4,639,155 | 6,382,453 | 5,374,649 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 33,819,546 | 38,551,397 | 45,374,548 | 56,079,700 | 73,763,682 | 94,879,321 |
| C.Shareholders' Equity (C1+C2+C3) | 9,152,625 | 11,403,430 | 13,264,590 | 15,560,849 | 17,200,585 | 21,907,812 |
| 1.Issued, Subscribed \& Paid up capital | 3,159,875 | 3,786,284 | 3,786,284 | 3,786,284 | 4,499,275 | 4,499,275 |
| i)Ordinary shares | 3,159,875 | 3,786,284 | 3,786,284 | 3,786,284 | 4,499,275 | 4,499,275 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,992,750 | 7,617,146 | 9,478,306 | 11,774,565 | 12,701,310 | 17,408,537 |
| i)Capital Reserve | 564,176 | 1,531,116 | 1,525,374 | 1,501,726 | 2,674,759 | 2,671,771 |
| ii)Revenue Reserve | 5,428,574 | 6,086,030 | 7,952,932 | 10,272,839 | 10,026,551 | 14,736,766 |
| of which: un-appropriated profit(loss) / retained earnings | 676,009 | 857,567 | 2,239,491 | 10,103,021 | 9,503,048 | 14,346,397 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,035,137 | 7,550,901 | 7,094,288 | 9,086,328 | 15,932,519 | 23,556,028 |
| 1.Long term borrowings | 4,644,194 | 7,168,770 | 6,941,646 | 8,878,756 | 15,651,150 | 21,863,915 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 52,521 | 48,415 | 95,101 | 117,837 | 178,250 | 197,570 |
| 5.Other non-current liabilities | 338,422 | 333,716 | 57,541 | 89,735 | 103,119 | 1,494,543 |
| E.Current Liabilities (E1+E2+E3+E4) | 19,631,784 | 19,597,066 | 25,015,670 | 31,432,523 | 40,630,578 | 49,415,481 |
| 1.Trade credit \& other accounts payables | 5,681,091 | 6,127,432 | 7,548,408 | 10,144,746 | 12,651,600 | 15,088,184 |
| of which: i) Trade credits | 3,116,119 | 2,467,852 | 2,917,596 | 3,650,642 | 4,966,537 | 6,850,050 |
| 2.Short term borrowings | 13,185,504 | 12,430,597 | 15,717,190 | 19,596,920 | 26,601,551 | 30,182,531 |
| 3.Current portion of non-current liabilities | 501,857 | 695,764 | 1,392,464 | 1,212,806 | 908,729 | 3,220,175 |
| 4.Other current liabilities | 263,332 | 343,273 | 357,608 | 478,051 | 468,698 | 924,591 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 34,622,221 | 42,530,310 | 48,414,740 | 59,171,952 | 57,641,470 | 90,235,867 |
| i)Local sales (Net) | 13,057,115 | 14,375,237 | 17,382,007 | 25,441,188 | 20,428,663 | 32,913,972 |
| ii)Export sales (Net) | 21,565,106 | 28,155,073 | 31,032,733 | 33,730,764 | 37,212,807 | 57,321,895 |
| 2.Cost of sales | 26,800,955 | 34,794,876 | 38,090,199 | 47,043,393 | 47,780,520 | 72,544,905 |
| i)Cost of material | 7,818,025 | 9,635,210 | 15,639,362 | 21,651,888 | 24,791,501 | 48,099,690 |
| 3.Gross profit / (loss) (F1-F2) | 7,821,266 | 7,735,434 | 10,324,541 | 12,128,559 | 9,860,950 | 17,690,962 |
| 4.General, administrative and other expenses | 5,604,021 | 6,300,895 | 7,032,670 | 7,738,610 | 8,262,752 | 9,893,640 |
| i)Selling \& distribution expenses | 3,331,530 | 3,596,894 | 4,090,340 | 4,751,437 | 4,991,375 | 5,953,366 |
| ii)Administrative and other expenses | 2,272,491 | 2,704,001 | 2,942,330 | 2,987,173 | 3,271,377 | 3,940,274 |
| 5.Other income / (loss) | 171,552 | 349,918 | 185,331 | 1,152,820 | 977,318 | 885,155 |
| 6.EBIT (F3-F4+F5) | 2,388,797 | 1,784,457 | 3,477,202 | 5,542,769 | 2,575,516 | 8,682,477 |
| 7.Financial expenses | 936,944 | 905,396 | 1,030,056 | 1,523,255 | 2,123,337 | 2,391,440 |
| of which: (i) Interest expenses | 824,409 | 745,131 | 854,416 | 322,456 | 1,736,494 | 2,087,845 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,451,853 | 879,061 | 2,447,146 | 4,019,514 | 452,179 | 6,291,037 |
| 9.Tax expenses | 218,130 | 20,414 | 269,948 | 405,676 | 426,415 | 1,052,957 |
| 10.Profit / (loss) after tax (F8-F9) | 1,233,723 | 858,647 | 2,177,198 | 3,613,838 | 25,764 | 5,238,080 |
| 11.Cash dividends | 897,689 | 369,150 | 939,614 | 896,076 | 1,074,324 | 432,632 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 712,991 | 855,589 | 855,589 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(2,033,096)$ | 2,081,734 | $(1,140,250)$ | 151,119 | 226,546 | 298,542 |
| 2.Net cash flows from investing activities | $(4,209,622)$ | $(5,434,007)$ | $(2,104,057)$ | $(4,928,343)$ | (9,285,516) | $(10,015,078)$ |
| 3.Net cash flows from financing activities | 2,390,096 | 4,216,010 | 241,097 | 908,883 | 2,239,837 | 6,416,005 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,187,762 | 18,954,331 | 20,358,878 | 24,647,177 | 33,133,104 | 45,463,840 |
| 2.Retention in business (F10-F11-F12) | 336,034 | 489,497 | 1,237,584 | 2,004,771 | $(1,904,149)$ | 3,949,859 |
| 3.Depreciation for the year | 1,153,154 | 1,608,353 | 1,901,002 | 1,986,014 | 2,192,261 | 2,749,695 |
| 4.Salaries, wages and employee benefits | 6,942,154 | 8,142,643 | 8,172,561 | 9,550,320 | 10,717,435 | 12,375,904 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.56 | 2.02 | 4.50 | 6.11 | 0.04 | 5.80 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.15 | 1.18 | 1.15 | 1.17 | 0.89 | 1.07 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.10 | 2.37 | 5.19 | 7.12 | 0.04 | 6.21 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.62 | 3.52 | 3.40 | 3.52 | 3.96 | 4.31 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 14.84 | 8.35 | 17.65 | 25.07 | 0.16 | 26.79 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 3.90 | 2.27 | 5.75 | 9.54 | 0.06 | 11.64 |


| Aruj Industries (Formerly Aruj Garment Accessories Ltd.) |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 221,852 | 339,316 | 440,615 | 466,331 | 446,229 | 459,926 |
| 1.Capital work in progress | 3,985 | 50,202 | 52,833 | 25,213 | 36,252 | 84,898 |
| 2.Operating fixed assets at cost | 406,136 | 500,201 | 628,443 | 704,088 | 708,454 | 710,294 |
| 3.Operating fixed assets after deducting accumulated depreciation | 216,244 | 284,393 | 380,709 | 431,855 | 400,164 | 368,765 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,623 | 4,721 | 7,073 | 9,263 | 9,813 | 6,263 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 558,523 | 717,764 | 777,259 | 862,541 | 802,156 | 792,098 |
| 1.Cash \& bank balance | 18,351 | 7,565 | 17,975 | 9,948 | 21,581 | 21,348 |
| 2.Inventories; of which | 242,067 | 272,729 | 366,060 | 259,950 | 286,100 | 251,827 |
| i)Raw material | 206,968 | 171,510 | 246,101 | 164,839 | 183,198 | 113,150 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 35,099 | 101,219 | 119,959 | 95,111 | 102,902 | 138,677 |
| 3.Trade Debt / accounts receivables | 116,822 | 180,331 | 228,227 | 424,327 | 326,115 | 278,755 |
| 4.Short term loans and advances | 79,367 | 112,308 | 113,240 | 104,848 | 96,879 | 162,420 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 101,916 | 144,831 | 51,757 | 63,468 | 71,481 | 77,748 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 780,375 | 1,057,080 | 1,217,874 | 1,328,872 | 1,248,385 | 1,252,024 |
| C.Shareholders' Equity (C1+C2+C3) | 302,925 | 333,927 | 362,911 | 380,996 | 390,922 | 405,234 |
| 1.Issued, Subscribed \& Paid up capital | 104,579 | 104,579 | 104,579 | 104,579 | 104,579 | 104,579 |
| i)Ordinary shares | 104,579 | 104,579 | 104,579 | 104,579 | 104,579 | 104,579 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 198,346 | 229,348 | 258,332 | 276,417 | 286,343 | 300,655 |
| i)Capital Reserve | 50,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| ii)Revenue Reserve | 148,346 | 129,348 | 158,332 | 176,417 | 186,343 | 200,655 |
| of which: un-appropriated profit(loss) / retained earnings | 99,352 | 80,355 | 74,808 | 88,548 | 98,895 | 110,256 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 37,602 | 57,045 | 73,212 | 69,331 | 61,761 | 74,988 |
| 1.Long term borrowings | 11,912 | 22,367 | 29,777 | 19,806 | 5,363 | 12,127 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 11,176 | 17,382 | 23,584 | 31,120 | 38,031 | 41,157 |
| 5.Other non-current liabilities | 14,514 | 17,296 | 19,851 | 18,405 | 18,367 | 21,704 |
| E.Current Liabilities (E1+E2+E3+E4) | 439,848 | 666,108 | 781,751 | 878,545 | 795,702 | 771,802 |
| 1.Trade credit \& other accounts payables | 249,625 | 312,881 | 331,590 | 407,381 | 233,084 | 226,073 |
| of which: i) Trade credits | 202,398 | 265,149 | 286,541 | 375,272 | 205,750 | 154,948 |
| 2.Short term borrowings | 159,942 | 315,757 | 406,018 | 419,375 | 508,627 | 491,292 |
| 3.Current portion of non-current liabilities | 13,811 | 17,253 | 26,607 | 32,102 | 27,749 | 31,053 |
| 4.Other current liabilities | 16,470 | 20,217 | 17,536 | 19,687 | 26,242 | 23,384 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,251,873 | 1,380,753 | 1,162,366 | 1,433,016 | 1,171,355 | 1,391,626 |
| i)Local sales (Net) | 441,610 | 531,568 | 570,689 | 785,072 | 488,053 | 723,715 |
| ii)Export sales (Net) | 810,263 | 849,185 | 591,677 | 647,944 | 683,302 | 667,911 |
| 2.Cost of sales | 1,111,630 | 1,221,130 | 1,053,087 | 1,318,727 | 1,021,509 | 1,250,507 |
| i)Cost of material | 72,196 | 71,489 | 51,021 | 1,010,552 | 749,777 | 971,193 |
| 3.Gross profit / (loss) (F1-F2) | 140,243 | 159,623 | 109,279 | 114,289 | 149,846 | 141,119 |
| 4.General, administrative and other expenses | 67,881 | 95,107 | 63,855 | 59,587 | 75,676 | 72,269 |
| i)Selling \& distribution expenses | 32,126 | 52,619 | 21,146 | 19,452 | 32,644 | 27,196 |
| ii)Administrative and other expenses | 35,755 | 42,488 | 42,709 | 40,135 | 43,032 | 45,073 |
| 5.Other income / (loss) | 1,467 | 0 | 0 | 5,011 | 4,175 | 954 |
| 6.EBIT (F3-F4+F5) | 73,829 | 64,516 | 45,424 | 59,713 | 78,345 | 69,804 |
| 7.Financial expenses | 19,010 | 20,051 | 34,146 | 44,656 | 55,282 | 35,194 |
| of which: (i) Interest expenses | 23,743 | 13,930 | 26,855 | 35,982 | 45,170 | 30,745 |
| 8.Profit / (loss) before taxation (F6-F7) | 54,819 | 44,465 | 11,278 | 15,057 | 23,063 | 34,610 |
| 9.Tax expenses | 13,151 | 13,003 | 4,709 | 1,932 | 12,556 | 21,280 |
| 10.Profit / (loss) after tax (F8-F9) | 41,668 | 31,462 | 6,569 | 13,125 | 10,507 | 13,330 |
| 11.Cash dividends | 0 | 12,654 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 19,945 | $(37,118)$ | 14,355 | 35,293 | $(41,921)$ | 51,020 |
| 2.Net cash flows from investing activities | $(28,512)$ | $(125,902)$ | $(89,758)$ | $(30,506)$ | $(11,111)$ | $(50,457)$ |
| 3.Net cash flows from financing activities | $(1,550)$ | 152,234 | 85,812 | $(12,814)$ | 64,664 | (796) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 340,527 | 390,972 | 436,123 | 450,327 | 452,683 | 480,222 |
| 2.Retention in business (F10-F11-F12) | 41,668 | 18,808 | 6,569 | 13,125 | 10,507 | 13,330 |
| 3.Depreciation for the year | 24,104 | 25,916 | 31,927 | 35,840 | 37,601 | 33,240 |
| 4.Salaries, wages and employee benefits | 57,578 | 105,263 | 100,071 | 111,691 | 108,497 | 122,588 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.33 | 2.28 | 0.57 | 0.92 | 0.90 | 0.96 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.70 | 1.50 | 1.02 | 1.13 | 0.91 | 1.11 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.67 | 3.42 | 0.58 | 1.03 | 0.82 | 1.07 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 2.85 | 2.89 | 3.26 | 3.42 | 3.34 | 3.14 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 16.17 | 9.88 | 1.89 | 3.53 | 2.72 | 3.35 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.98 | 3.01 | 0.63 | 1.26 | 1.00 | 1.27 |


| Fateh Sports Wear Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 14,402 | 13,721 | 13,108 | 12,292 | 11,823 | 39,730 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 28,328 |
| 2.Operating fixed assets at cost | 94,524 | 94,524 | 94,524 | 90,307 | 90,307 | 78,484 |
| 3.Operating fixed assets after deducting accumulated depreciation | 14,402 | 13,721 | 13,108 | 12,292 | 11,823 | 11,402 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 27,349 | 26,204 | 24,273 | 7,287 | 367,669 | 320,365 |
| 1.Cash \& bank balance | 211 | 73 | 71 | 87 | 30,035 | 4,016 |
| 2.Inventories; of which | 6,134 | 6,134 | 6,134 | 6,134 | 0 | 0 |
| i)Raw material | 6,134 | 6,134 | 6,134 | 6,134 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 1,938 | 1,934 | 0 | 0 | 336,500 | 315,087 |
| 4.Short term loans and advances | 1,057 | 1,024 | 1,029 | 12 | 12 | 66 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 18,009 | 17,039 | 17,039 | 1,054 | 1,122 | 1,196 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 41,751 | 39,925 | 37,381 | 19,579 | 379,492 | 360,095 |
| C.Shareholders' Equity (C1+C2+C3) | $(251,719)$ | $(252,966)$ | $(256,125)$ | $(274,870)$ | 358,415 | 334,468 |
| 1.Issued, Subscribed \& Paid up capital | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| i)Ordinary shares | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(271,719)$ | $(272,966)$ | $(276,125)$ | $(294,870)$ | 338,415 | 314,468 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(271,719)$ | $(272,966)$ | $(276,125)$ | $(294,870)$ | 338,415 | 314,468 |
| of which: un-appropriated profit(loss) / retained earnings | $(325,219)$ | $(326,466)$ | $(329,625)$ | $(348,370)$ | 284,915 | 260,968 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 0 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 293,470 | 292,891 | 293,506 | 294,449 | 21,077 | 25,627 |
| 1.Trade credit \& other accounts payables | 16,936 | 15,469 | 15,770 | 15,452 | 5,207 | 4,912 |
| of which: i) Trade credits | 11,259 | 9,589 | 9,589 | 9,589 | 1,499 | 781 |
| 2.Short term borrowings | 144,040 | 144,929 | 145,243 | 146,504 | 15,757 | 20,602 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 132,494 | 132,493 | 132,493 | 132,493 | 113 | 113 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 1,928 | 1,251 | 3,157 | 18,745 | 19,538 | 19,538 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 1,928 | 1,251 | 3,157 | 18,745 | 19,538 | 19,538 |
| 5.Other income / (loss) | 682 | 6 | 0 | 0 | 655,206 | $(21,788)$ |
| 6.EBIT (F3-F4+F5) | $(1,246)$ | $(1,245)$ | $(3,157)$ | $(18,745)$ | 635,668 | $(41,326)$ |
| 7.Financial expenses | 2 | 1 | 1 | 0 | 478 | 3 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(1,248)$ | $(1,246)$ | $(3,158)$ | $(18,745)$ | 635,190 | $(41,329)$ |
| 9.Tax expenses | 0 | 0 | 0 | 0 | 1,906 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(1,248)$ | $(1,246)$ | $(3,158)$ | $(18,745)$ | 633,284 | $(41,329)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | (437) | $(1,027)$ | (315) | $(1,309)$ | 158,266 | $(2,535)$ |
| 2.Net cash flows from investing activities | 0 | 0 | 0 | 65 | 0 | $(28,328)$ |
| 3.Net cash flows from financing activities | 423 | 889 | 314 | 1,261 | $(128,318)$ | 4,845 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(251,719)$ | $(252,966)$ | $(256,125)$ | $(274,870)$ | 358,415 | 334,468 |
| 2.Retention in business (F10-F11-F12) | $(1,248)$ | $(1,246)$ | $(3,158)$ | $(18,745)$ | 633,284 | $(41,329)$ |
| 3.Depreciation for the year | 257 | 681 | 612 | 521 | 469 | 469 |
| 4.Salaries, wages and employee benefits | 0 | 0 | 0 | 0 | 0 | 0 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.91 | -3.05 | -8.17 | -65.82 | 317.38 | -11.18 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | -0.17 | -0.16 | -0.15 | -0.11 | 4.78 | 1.07 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.50 | 0.49 | 1.24 | 7.06 | 1,516.03 | -11.93 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.62 | -0.62 | -1.58 | -9.37 | 316.64 | -20.66 |


| Gul Ahmed Textile Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 12,271,052 | 16,269,323 | 16,454,572 | 19,530,496 | 31,629,444 | 39,645,768 |
| 1.Capital work in progress | 1,545,089 | 2,311,420 | 1,195,605 | 926,856 | 2,428,602 | 6,166,218 |
| 2.Operating fixed assets at cost | 0 | 25,105,235 | 26,824,514 | 30,701,132 | 35,862,459 | 41,342,080 |
| 3.Operating fixed assets after deducting accumulated depreciation | 10,524,519 | 13,680,577 | 14,926,272 | 18,067,449 | 21,523,244 | 24,867,812 |
| 4. Intangible assets | 20,492 | 41,887 | 32,005 | 44,646 | 232,449 | 218,472 |
| 5.Long term investments | 0 | 0 | 55,794 | 58,450 | 4,669,000 | 4,669,000 |
| 6.Other non-current assets | 180,952 | 235,439 | 244,896 | 433,095 | 2,776,149 | 3,724,266 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 20,551,714 | 20,949,590 | 27,434,770 | 34,921,711 | 40,194,334 | 53,318,042 |
| 1.Cash \& bank balance | 339,666 | 287,175 | 519,077 | 491,984 | 772,880 | 977,854 |
| 2.Inventories; of which | 14,057,202 | 12,661,087 | 16,419,958 | 21,369,532 | 26,653,635 | 31,567,468 |
| i)Raw material | 2,337,553 | 2,951,013 | 6,089,797 | 8,503,455 | 8,441,959 | 9,949,009 |
| ii)Work in progress | 230,825 | 252,645 | 326,803 | 346,491 | 566,325 | 759,762 |
| iii)Finished goods | 11,488,824 | 9,457,429 | 10,003,358 | 12,519,586 | 17,468,602 | 20,763,305 |
| 3.Trade Debt / accounts receivables | 2,786,782 | 3,640,608 | 5,666,199 | 7,071,272 | 5,150,748 | 11,793,214 |
| 4.Short term loans and advances | 729,911 | 846,193 | 1,192,970 | 1,454,781 | 1,362,721 | 3,732,519 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 2,638,153 | 3,514,527 | 3,636,566 | 4,534,142 | 6,254,350 | 5,246,987 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 32,822,766 | 37,218,913 | 43,889,342 | 54,452,207 | 71,823,778 | 92,963,810 |
| C.Shareholders' Equity (C1+C2+C3) | 8,981,011 | 11,195,658 | 13,023,331 | 15,333,213 | 16,327,459 | 21,047,322 |
| 1. Issued, Subscribed \& Paid up capital | 2,970,796 | 3,564,955 | 3,564,955 | 3,564,955 | 4,277,946 | 4,277,946 |
| i)Ordinary shares | 2,970,796 | 3,564,955 | 3,564,955 | 3,564,955 | 4,277,946 | 4,277,946 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,010,215 | 7,630,703 | 9,458,376 | 11,768,258 | 12,049,513 | 16,769,376 |
| i)Capital Reserve | 514,176 | 1,405,415 | 1,405,415 | 1,405,415 | 2,575,741 | 2,570,866 |
| ii)Revenue Reserve | 5,496,039 | 6,225,288 | 8,052,961 | 10,362,843 | 9,473,772 | 14,198,510 |
| of which: un-appropriated profit(loss) / retained earnings | 884,012 | 1,103,678 | 2,494,308 | 10,362,843 | 9,091,217 | 13,952,040 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,995,857 | 7,493,856 | 7,021,076 | 9,014,948 | 15,869,106 | 23,474,347 |
| 1.Long term borrowings | 4,630,604 | 7,146,403 | 6,911,869 | 8,856,901 | 15,644,135 | 21,850,632 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 41,345 | 31,033 | 71,517 | 86,717 | 140,219 | 156,413 |
| 5.Other non-current liabilities | 323,908 | 316,420 | 37,690 | 71,330 | 84,752 | 1,467,302 |
| E.Current Liabilities (E1+E2+E3+E4) | 18,845,898 | 18,529,399 | 23,844,935 | 30,104,046 | 39,627,213 | 48,442,141 |
| 1.Trade credit \& other accounts payables | 5,377,637 | 5,759,393 | 7,126,081 | 9,637,514 | 12,310,931 | 14,754,415 |
| of which: i) Trade credits | 2,877,225 | 2,166,884 | 2,562,700 | 3,197,093 | 4,669,485 | 6,604,518 |
| 2.Short term borrowings | 12,866,493 | 11,935,343 | 15,146,734 | 18,961,882 | 25,995,109 | 29,610,876 |
| 3.Current portion of non-current liabilities | 487,400 | 678,511 | 1,365,857 | 1,180,302 | 880,560 | 3,177,577 |
| 4.Other current liabilities | 114,368 | 156,152 | 206,263 | 324,348 | 440,613 | 899,273 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 33,187,676 | 40,980,061 | 46,859,143 | 57,287,837 | 55,932,658 | 88,356,151 |
| i)Local sales (Net) | 12,532,266 | 13,792,327 | 16,620,158 | 24,581,725 | 19,709,827 | 31,935,839 |
| ii)Export sales (Net) | 20,655,410 | 27,187,734 | 30,238,985 | 32,706,112 | 36,222,831 | 56,420,312 |
| 2.Cost of sales | 25,521,668 | 33,400,582 | 36,702,692 | 45,305,673 | 46,272,841 | 70,846,671 |
| i)Cost of material | 7,671,158 | 9,490,007 | 15,514,627 | 20,393,527 | 23,781,796 | 46,931,544 |
| 3.Gross profit / (loss) (F1-F2) | 7,666,008 | 7,579,479 | 10,156,451 | 11,982,164 | 9,659,817 | 17,509,480 |
| 4.General, administrative and other expenses | 5,519,480 | 6,190,756 | 6,947,372 | 7,637,408 | 8,144,829 | 9,779,246 |
| i)Selling \& distribution expenses | 3,285,630 | 3,530,626 | 4,052,193 | 4,710,208 | 4,937,272 | 5,903,973 |
| ii)Administrative and other expenses | 2,233,850 | 2,660,130 | 2,895,179 | 2,927,200 | 3,207,557 | 3,875,273 |
| 5.Other income / (loss) | 154,673 | 326,587 | 202,222 | 1,137,104 | 316,347 | 899,487 |
| 6.EBIT (F3-F4+F5) | 2,301,201 | 1,715,310 | 3,411,301 | 5,481,860 | 1,831,335 | 8,629,721 |
| 7.Financial expenses | 915,843 | 879,457 | 989,613 | 1,473,407 | 2,054,273 | 2,338,586 |
| of which: (i) Interest expenses | 800,614 | 727,380 | 825,470 | 284,172 | 1,681,934 | 2,041,749 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,385,358 | 835,853 | 2,421,688 | 4,008,453 | $(222,938)$ | 6,291,135 |
| 9.Tax expenses | 203,119 | 5,764 | 261,307 | 399,233 | 402,824 | 1,025,006 |
| 10.Profit / (loss) after tax (F8-F9) | 1,182,239 | 830,089 | 2,160,381 | 3,609,220 | $(625,762)$ | 5,266,129 |
| 11.Cash dividends | 891,239 | 356,496 | 891,239 | 891,239 | 1,069,487 | 427,795 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 712,991 | 855,589 | 855,589 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(2,062,952)$ | 2,105,108 | $(1,100,223)$ | 160,090 | 110,320 | 213,833 |
| 2.Net cash flows from investing activities | $(4,177,245)$ | $(5,330,929)$ | $(2,014,299)$ | (4,899,260) | (9,264,543) | (9,910,640) |
| 3.Net cash flows from financing activities | 2,406,516 | 4,097,179 | 99,578 | 875,103 | 2,295,394 | 6,422,100 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 13,976,868 | 18,689,514 | 20,044,407 | 24,348,161 | 32,196,565 | 44,521,669 |
| 2.Retention in business (F10-F11-F12) | 291,000 | 473,594 | 1,269,142 | 2,004,990 | $(2,550,838)$ | 3,982,745 |
| 3.Depreciation for the year | 1,125,358 | 1,578,851 | 1,865,421 | 1,945,703 | 2,149,679 | 2,711,867 |
| 4.Salaries, wages and employee benefits | 6,858,536 | 8,011,229 | 8,042,329 | 9,379,165 | 10,548,211 | 12,191,802 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.56 | 2.03 | 4.61 | 6.30 | -1.12 | 5.96 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.14 | 1.17 | 1.16 | 1.17 | 0.89 | 1.09 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.06 | 2.37 | 5.33 | 7.34 | -0.99 | 6.51 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.56 | 3.47 | 3.35 | 3.47 | 3.99 | 4.62 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 14.45 | 8.23 | 17.84 | 25.46 | -3.95 | 30.08 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.98 | 2.33 | 6.06 | 10.12 | -1.46 | 12.31 |


| International Knitwear Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 104,456 | 60,387 | 50,240 | 52,660 | 53,030 | 55,855 |
| 1.Capital work in progress | 2,599 | 0 | 0 | 0 | 0 | 3,264 |
| 2.Operating fixed assets at cost | 51,135 | 44,689 | 48,924 | 56,555 | 61,631 | 62,400 |
| 3.Operating fixed assets after deducting accumulated depreciation | 24,251 | 23,704 | 25,728 | 32,134 | 35,943 | 32,720 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 75,600 | 35,183 | 23,012 | 17,770 | 14,478 | 16,979 |
| 6.Other non-current assets | 2,006 | 1,500 | 1,500 | 2,756 | 2,609 | 2,892 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 70,198 | 175,092 | 179,711 | 226,382 | 258,997 | 247,537 |
| 1.Cash \& bank balance | 2,962 | 336 | 1,662 | 2,683 | 885 | 578 |
| 2.Inventories; of which | 27,944 | 20,563 | 50,619 | 120,400 | 160,126 | 123,105 |
| i)Raw material | 5,526 | 5,040 | 15,863 | 26,710 | 29,614 | 26,058 |
| ii)Work in progress | 17,623 | 12,584 | 28,494 | 59,405 | 46,309 | 76,022 |
| iii)Finished goods | 4,795 | 2,939 | 6,262 | 34,285 | 84,203 | 21,025 |
| 3.Trade Debt / accounts receivables | 24,777 | 58,302 | 69,310 | 54,580 | 29,421 | 47,995 |
| 4.Short term loans and advances | 0 | 2,106 | 2,388 | 4,051 | 4,559 | 10,360 |
| 5.Short term investments | 0 | 74,848 | 26,228 | 4,177 | 8,506 | 16,781 |
| 6.Other current assets | 14,515 | 18,937 | 29,504 | 40,491 | 55,500 | 48,718 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 174,654 | 235,479 | 229,951 | 279,042 | 312,027 | 303,392 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | 120,408 | 126,811 | 134,473 | 121,510 | 123,789 | 120,788 |
| 1.Issued, Subscribed \& Paid up capital | 64,500 | 96,750 | 96,750 | 96,750 | 96,750 | 96,750 |
| i)Ordinary shares | 64,500 | 96,750 | 96,750 | 96,750 | 96,750 | 96,750 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 55,908 | 30,061 | 37,723 | 24,760 | 27,039 | 24,038 |
| i)Capital Reserve | 0 | 25,701 | 19,959 | $(3,689)$ | (982) | 905 |
| ii)Revenue Reserve | 55,908 | 4,360 | 17,764 | 28,449 | 28,021 | 23,133 |
| of which: un-appropriated profit(loss) / retained earnings | 17,864 | 0 | 0 | 0 | 28,021 | 23,133 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,678 | 0 | 0 | 2,049 | 1,652 | 6,693 |
| 1.Long term borrowings | 1,678 | 0 | 0 | 2,049 | 1,652 | 1,156 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 5,537 |
| E.Current Liabilities (E1+E2+E3+E4) | 52,568 | 108,668 | 95,478 | 155,483 | 186,586 | 175,911 |
| 1.Trade credit \& other accounts payables | 36,893 | 39,689 | 74,967 | 84,399 | 102,378 | 102,784 |
| of which: i) Trade credits | 25,237 | 26,230 | 58,766 | 68,688 | 89,803 | 89,803 |
| 2.Short term borrowings | 15,029 | 34,568 | 19,195 | 69,159 | 82,058 | 59,761 |
| 3.Current portion of non-current liabilities | 646 | 0 | 0 | 402 | 420 | 11,545 |
| 4.Other current liabilities | 0 | 34,411 | 1,316 | 1,523 | 1,730 | 1,821 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 182,672 | 169,496 | 393,231 | 451,099 | 537,457 | 488,090 |
| i)Local sales (Net) | 83,239 | 51,342 | 191,160 | 74,391 | 230,783 | 254,418 |
| ii) Export sales (Net) | 99,433 | 118,154 | 202,071 | 376,708 | 306,674 | 233,672 |
| 2.Cost of sales | 167,657 | 173,164 | 334,420 | 418,993 | 486,170 | 447,727 |
| i)Cost of material | 74,671 | 73,714 | 73,714 | 247,809 | 259,928 | 196,953 |
| 3.Gross profit / (loss) (F1-F2) | 15,015 | $(3,668)$ | 58,811 | 32,106 | 51,287 | 40,363 |
| 4.General, administrative and other expenses | 14,732 | 13,781 | 18,286 | 22,870 | 22,709 | 22,587 |
| i)Selling \& distribution expenses | 13,774 | 13,649 | 17,001 | 21,777 | 21,459 | 22,197 |
| ii)Administrative and other expenses | 958 | 132 | 1,285 | 1,093 | 1,250 | 390 |
| 5.Other income / (loss) | 14,730 | 23,325 | $(16,891)$ | 10,705 | 1,590 | 6,502 |
| 6.EBIT (F3-F4+F5) | 15,013 | 5,876 | 23,634 | 19,941 | 30,168 | 24,278 |
| 7.Financial expenses | 2,089 | 5,887 | 6,296 | 5,192 | 13,304 | 17,657 |
| of which: (i) Interest expenses | 52 | 3,821 | 2,091 | 2,302 | 9,390 | 15,351 |
| 8.Profit / (loss) before taxation (F6-F7) | 12,924 | (11) | 17,338 | 14,749 | 16,864 | 6,621 |
| 9.Tax expenses | 1,860 | 1,647 | 3,932 | 4,511 | 9,129 | 6,671 |
| 10.Profit / (loss) after tax (F8-F9) | 11,064 | $(1,658)$ | 13,406 | 10,238 | 7,735 | (50) |
| 11.Cash dividends | 6,450 | 0 | 48,375 | 4,838 | 4,838 | 4,838 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 10,348 | 14,771 | $(54,067)$ | $(42,955)$ | (119) | 36,224 |
| 2.Net cash flows from investing activities | $(3,865)$ | 22,824 | 0 | 1,358 | $(9,862)$ | $(25,653)$ |
| 3.Net cash flows from financing activities | $(15,293)$ | $(34,292)$ | 55,393 | 45,333 | 8,097 | $(10,144)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 122,086 | 126,811 | 134,473 | 123,559 | 125,441 | 127,481 |
| 2.Retention in business (F10-F11-F12) | 4,614 | $(1,658)$ | $(34,969)$ | 5,401 | 2,898 | $(4,888)$ |
| 3.Depreciation for the year | 3,435 | 2,905 | 3,042 | 3,950 | 4,512 | 4,119 |
| 4.Salaries, wages and employee benefits | 26,040 | 26,151 | 30,161 | 59,464 | 60,727 | 61,514 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.06 | -0.98 | 3.41 | 2.27 | 1.44 | -0.01 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.22 | 0.83 | 1.69 | 1.77 | 1.82 | 1.59 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.42 | -0.81 | 5.76 | 4.02 | 2.62 | -0.02 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.41 | 1.66 | 1.78 | 1.99 | 2.41 | 2.52 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 10.47 | -1.34 | 10.26 | 8.00 | 6.31 | -0.04 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.72 | -0.17 | 1.39 | 1.06 | 0.80 | -0.01 |


| Other textiles n.e.s. - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 51,514,505 | 42,363,203 | 42,831,843 | 45,592,070 | 53,036,884 | 50,596,466 |
| 1.Capital work in progress | 3,251,941 | 6,871,111 | 1,537,491 | 6,392,317 | 311,518 | 912,379 |
| 2.Operating fixed assets at cost | 59,287,311 | 61,657,168 | 71,017,164 | 72,078,421 | 86,549,586 | 60,127,525 |
| 3.Operating fixed assets after deducting accumulated depreciation | 32,478,760 | 33,846,627 | 39,261,058 | 37,054,941 | 50,617,768 | 34,739,031 |
| 4. Intangible assets | 41,925 | 36,234 | 28,425 | 33,787 | 39,086 | 55,434 |
| 5.Long term investments | 15,591,099 | 1,464,227 | 1,795,947 | 1,765,697 | 1,867,107 | 14,602,368 |
| 6.Other non-current assets | 150,780 | 145,004 | 208,922 | 345,328 | 201,405 | 287,254 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 18,822,631 | 31,426,435 | 26,549,196 | 30,118,681 | 28,861,686 | 22,075,741 |
| 1.Cash \& bank balance | 521,600 | 230,932 | 395,529 | 316,065 | 490,861 | 351,691 |
| 2.Inventories; of which | 7,236,605 | 10,712,996 | 13,156,532 | 14,779,488 | 13,436,192 | 11,101,628 |
| i) Raw material | 3,675,842 | 4,917,304 | 6,947,464 | 8,569,215 | 8,918,913 | 4,220,011 |
| ii)Work in progress | 478,081 | 524,152 | 775,293 | 983,306 | 581,361 | 1,135,887 |
| iii)Finished goods | 3,063,893 | 5,251,228 | 5,409,983 | 5,217,231 | 3,924,385 | 5,745,730 |
| 3.Trade Debt / accounts receivables | 1,010,529 | 1,371,762 | 1,807,439 | 2,193,913 | 2,253,657 | 2,003,431 |
| 4.Short term loans and advances | 1,183,075 | 1,490,590 | 2,025,791 | 2,366,145 | 1,466,882 | 971,926 |
| 5.Short term investments | 1,473 | 7,583 | 6,985 | 6,350 | 3,193 | 3,616 |
| 6.Other current assets | 8,869,349 | 17,612,572 | 9,156,920 | 10,456,720 | 11,210,901 | 7,643,449 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 70,337,136 | 73,789,638 | 69,381,039 | 75,710,751 | 81,898,570 | 72,672,207 |
| C.Shareholders' Equity (C1+C2+C3) | 39,620,156 | 41,533,309 | 43,057,050 | 43,313,264 | 45,183,977 | 36,929,555 |
| 1.Issued, Subscribed \& Paid up capital | 5,070,161 | 5,034,588 | 5,272,589 | 5,390,601 | 5,670,801 | 5,670,801 |
| i)Ordinary shares | 5,070,161 | 5,034,588 | 5,272,589 | 5,390,601 | 5,670,801 | 5,670,801 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 27,695,818 | 27,950,589 | 30,200,488 | 30,629,281 | 31,630,000 | 23,264,504 |
| i)Capital Reserve | 9,506,924 | 2,328,231 | 2,292,403 | 2,243,696 | 2,246,262 | 2,306,744 |
| ii)Revenue Reserve | 18,188,894 | 25,622,358 | 27,908,085 | 28,385,585 | 29,383,738 | 20,957,760 |
| of which: un-appropriated profit(loss) / retained earnings | 11,064,637 | 18,700,185 | 20,946,912 | 21,656,742 | 22,959,951 | 15,117,166 |
| 3.Surplus on revaluation of fixed assets | 6,854,177 | 8,548,132 | 7,583,973 | 7,293,382 | 7,883,176 | 7,994,250 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 10,532,091 | 8,205,450 | 4,946,625 | 5,816,310 | 13,910,085 | 14,360,387 |
| 1.Long term borrowings | 6,581,264 | 5,254,244 | 1,558,550 | 2,007,399 | 10,685,791 | 10,688,336 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 236,149 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,476,395 | 1,616,918 | 1,747,570 | 1,915,434 | 1,397,468 | 1,559,395 |
| 5.Other non-current liabilities | 2,474,432 | 1,334,288 | 1,640,505 | 1,893,477 | 1,826,826 | 1,876,507 |
| E.Current Liabilities (E1+E2+E3+E4) | 20,184,889 | 24,050,879 | 21,377,364 | 26,581,177 | 22,804,508 | 21,382,265 |
| 1.Trade credit \& other accounts payables | 5,206,097 | 6,296,333 | 7,492,862 | 7,548,498 | 4,616,374 | 6,617,028 |
| of which: i) Trade credits | 2,402,206 | 2,770,783 | 3,048,840 | 3,650,774 | 2,318,200 | 3,776,121 |
| 2. Short term borrowings | 11,517,630 | 13,894,524 | 11,436,601 | 15,726,253 | 14,941,680 | 12,177,618 |
| 3.Current portion of non-current liabilities | 2,044,435 | 2,402,515 | 1,352,040 | 1,237,687 | 280,768 | 926,100 |
| 4.Other current liabilities | 1,416,727 | 1,457,507 | 1,095,861 | 2,068,739 | 2,965,686 | 1,661,519 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 42,740,294 | 49,663,715 | 67,205,616 | 84,323,910 | 61,119,634 | 54,883,525 |
| i)Local sales (Net) | 42,717,964 | 49,618,596 | 67,183,450 | 84,314,549 | 61,076,855 | 54,827,783 |
| ii)Export sales (Net) | 22,330 | 45,119 | 22,166 | 9,361 | 42,779 | 55,742 |
| 2.Cost of sales | 41,798,834 | 46,752,081 | 61,453,633 | 79,004,143 | 58,059,487 | 51,088,626 |
| i)Cost of material | 30,425,853 | 37,519,737 | 48,837,534 | 64,829,594 | 42,151,542 | 39,467,311 |
| 3.Gross profit / (loss) (F1-F2) | 941,460 | 2,911,634 | 5,751,983 | 5,319,767 | 3,060,147 | 3,794,899 |
| 4.General, administrative and other expenses | 1,554,996 | 1,765,791 | 2,162,245 | 2,467,409 | 2,061,612 | 1,996,187 |
| i)Selling \& distribution expenses | 417,822 | 474,569 | 574,838 | 614,796 | 577,780 | 681,964 |
| ii)Administrative and other expenses | 1,137,174 | 1,291,222 | 1,587,407 | 1,852,613 | 1,483,832 | 1,314,223 |
| 5.Other income / (loss) | 2,991,717 | 7,292,395 | 737,208 | 283,394 | 2,846,060 | 4,110,296 |
| 6.EBIT (F3-F4+F5) | 2,378,181 | 8,438,238 | 4,326,946 | 3,135,752 | 3,844,595 | 5,909,008 |
| 7.Financial expenses | 1,187,593 | 984,554 | 772,405 | 1,197,940 | 2,386,458 | 2,019,468 |
| of which: (i) Interest expenses | 1,174,289 | 967,546 | 720,023 | 1,180,104 | 2,326,257 | 1,995,645 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,190,588 | 7,453,684 | 3,554,541 | 1,937,812 | 1,458,137 | 3,889,540 |
| 9.Tax expenses | 494,624 | $(666,629)$ | 914,758 | 1,151,721 | 531,055 | 1,028,277 |
| 10.Profit / (loss) after tax (F8-F9) | 695,964 | 8,120,313 | 2,639,783 | 786,091 | 927,082 | 2,861,263 |
| 11.Cash dividends | 103,572 | 474,688 | 568,673 | 401,455 | 34,069 | 636,744 |
| 12.Bonus shares / stock dividends | 0 | 21,466 | 0 | 0 | 0 | 84,060 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,190,791 | $(1,844,503)$ | 5,690,313 | 2,876,903 | $(581,066)$ | 2,535,447 |
| 2.Net cash flows from investing activities | (2,320,353) | $(2,028,357)$ | 2,448,778 | $(5,884,526)$ | (9,714,792) | $(648,307)$ |
| 3.Net cash flows from financing activities | $(235,451)$ | 3,813,911 | $(8,558,242)$ | 3,712,829 | 10,315,574 | $(1,882,540)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 50,152,247 | 49,738,759 | 48,003,675 | 49,129,574 | 59,094,062 | 51,289,942 |
| 2.Retention in business (F10-F11-F12) | 592,393 | 7,624,160 | 2,071,110 | 384,636 | 893,014 | 2,140,459 |
| 3.Depreciation for the year | 3,182,573 | 3,141,729 | 3,094,122 | 3,401,899 | 3,769,050 | 3,053,706 |
| 4.Salaries, wages and employee benefits | 2,516,116 | 2,722,938 | 3,367,420 | 3,585,194 | 3,404,331 | 3,007,009 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.63 | 16.35 | 3.93 | 0.93 | 1.52 | 5.21 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.62 | 0.69 | 0.94 | 1.16 | 0.78 | 0.71 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.02 | 11.27 | 3.68 | 1.08 | 1.18 | 3.70 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.96 | 1.78 | 1.69 | 1.68 | 1.78 | 1.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.99 | 20.01 | 6.22 | 1.82 | 2.10 | 6.97 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.37 | 16.13 | 5.01 | 1.46 | 1.63 | 5.05 |


| Al-Abid Silk Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,998,734 | 3,660,656 | 1,944,036 | 1,772,426 | 1,209,485 | 981,716 |
| 1.Capital work in progress | 16,800 | 16,800 | 16,800 | 16,800 | 16,800 | 16,800 |
| 2.Operating fixed assets at cost | 5,770,486 | 3,882,742 | 3,557,874 | 3,557,874 | 504,262 | 1,189,394 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,979,987 | 3,641,969 | 1,925,349 | 1,752,025 | 1,189,394 | 961,605 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,947 | 1,887 | 1,887 | 3,601 | 3,291 | 3,311 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 349,024 | 337,385 | 535,377 | 474,161 | 378,614 | 411,753 |
| 1.Cash \& bank balance | 9,304 | 9,441 | 217,633 | 147,205 | 102,353 | 90,343 |
| 2.Inventories; of which | 16,371 | 14,552 | 12,733 | 10,914 | 9,095 | 0 |
| i)Raw material | 16,371 | 14,552 | 12,733 | 10,914 | 9,095 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 2,512 | 1,957 | 1,768 | 1,579 | 1,390 | 1,201 |
| 4.Short term loans and advances | 7,465 | 5,396 | 5,018 | 5,024 | 9,051 | 5,049 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 313,372 | 306,039 | 298,225 | 309,439 | 256,725 | 315,160 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,347,758 | 3,998,041 | 2,479,413 | 2,246,587 | 1,588,099 | 1,393,469 |
| C.Shareholders' Equity (C1+C2+C3) | $(3,310,103)$ | $(3,641,579)$ | $(4,694,238)$ | $(4,820,195)$ | $(2,327,404)$ | $(1,723,497)$ |
| 1.Issued, Subscribed \& Paid up capital | 134,096 | 134,096 | 134,096 | 134,096 | 134,096 | 134,096 |
| i)Ordinary shares | 134,096 | 134,096 | 134,096 | 134,096 | 134,096 | 134,096 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(6,253,086)$ | $(6,371,588)$ | $(6,269,593)$ | $(6,328,083)$ | $(3,758,997)$ | $(3,104,136)$ |
| i)Capital Reserve | 372,834 | 372,834 | 372,834 | 372,834 | 372,834 | 372,831 |
| ii)Revenue Reserve | (6,625,920) | $(6,744,422)$ | $(6,642,427)$ | $(6,700,917)$ | $(4,131,831)$ | $(3,476,967)$ |
| of which: un-appropriated profit(loss) / retained earnings | (6,625,920) | $(6,744,422)$ | $(6,642,427)$ | $(6,700,917)$ | $(4,131,831)$ | $(3,476,967)$ |
| 3. Surplus on revaluation of fixed assets | 2,808,887 | 2,595,913 | 1,441,259 | 1,373,792 | 1,297,497 | 1,246,543 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 477,465 | 483,587 | 0 | 0 | 0 | 8,425 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 8,425 |
| 5.Other non-current liabilities | 477,465 | 483,587 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 7,180,396 | 7,156,033 | 7,173,651 | 7,066,782 | 3,915,503 | 3,108,541 |
| 1.Trade credit \& other accounts payables | 948,360 | 943,121 | 936,570 | 927,613 | 763,266 | 762,843 |
| of which: i) Trade credits | 695,093 | 695,041 | 694,971 | 686,111 | 477,680 | 477,680 |
| 2.Short term borrowings | 5,514,762 | 5,531,687 | 5,553,307 | 5,497,131 | 2,665,475 | 1,918,330 |
| 3.Current portion of non-current liabilities | 67,119 | 67,119 | 67,119 | 0 | 0 | 0 |
| 4.Other current liabilities | 650,155 | 614,106 | 616,655 | 642,038 | 486,762 | 427,368 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 713,509 | 332,115 | 214,460 | 131,048 | 103,495 | 86,131 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(713,509)$ | $(332,115)$ | $(214,460)$ | $(131,048)$ | $(103,495)$ | $(86,131)$ |
| 4.General, administrative and other expenses | 44,438 | 31,964 | 30,794 | 38,175 | 81,516 | 55,676 |
| i)Selling \& distribution expenses | 0 | 94 | 58 | 266 | 83 | 0 |
| ii)Administrative and other expenses | 44,438 | 31,870 | 30,736 | 37,909 | 81,433 | 55,676 |
| 5.Other income / (loss) | 73,393 | 38,728 | 212,791 | 43,638 | 2,677,838 | 748,734 |
| 6.EBIT (F3-F4+F5) | $(684,554)$ | $(325,351)$ | $(32,463)$ | $(125,585)$ | 2,492,827 | 606,927 |
| 7.Financial expenses | 93 | 4 | 5 | 12 | 6 | 1,486 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(684,647)$ | $(325,355)$ | $(32,468)$ | $(125,597)$ | 2,492,821 | 605,441 |
| 9.Tax expenses | (881) | 17,091 | $(20,353)$ | 360 | 30 | 183 |
| 10.Profit / (loss) after tax (F8-F9) | $(683,766)$ | $(342,446)$ | $(12,115)$ | $(125,957)$ | 2,492,791 | 605,258 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(18,921)$ | $(16,849)$ | 186,572 | $(124,455)$ | $(207,191)$ | $(161,124)$ |
| 2.Net cash flows from investing activities | 3,959 | 60 | 0 | 51,527 | 740,181 | 344,928 |
| 3.Net cash flows from financing activities | 13,955 | 16,925 | 21,620 | 2,500 | $(577,843)$ | $(195,813)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | (2,832,638) | $(3,157,992)$ | $(4,694,238)$ | $(4,820,195)$ | $(2,327,404)$ | $(1,715,072)$ |
| 2.Retention in business (F10-F11-F12) | $(683,766)$ | $(342,446)$ | $(12,115)$ | $(125,957)$ | 2,492,791 | 605,258 |
| 3.Depreciation for the year | 376,047 | 338,018 | 215,502 | 118,294 | 94,754 | 69,413 |
| 4.Salaries, wages and employee benefits | 10,464 | 6,219 | 8,254 | 11,406 | 11,761 | 11,761 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -15.06 | -8.21 | -0.37 | -5.33 | 130.01 | 40.60 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -1.55 | -1.20 | -0.78 | -0.50 | -0.54 | -0.74 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 23.33 | 9.85 | 0.29 | 2.65 | -69.75 | -29.88 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -50.99 | -25.54 | -0.90 | -9.39 | 185.90 | 45.14 |


| Bannu Woollen Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,318,011 | 1,921,524 | 2,189,455 | 2,169,969 | 2,377,691 | 2,412,598 |
| 1.Capital work in progress | 20,972 | 6,792 | 0 | 0 | 0 | 277 |
| 2.Operating fixed assets at cost | 1,427,796 | 1,457,749 | 1,473,060 | 1,478,709 | 1,473,060 | 1,653,212 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,121,695 | 1,113,060 | 1,089,739 | 1,068,086 | 1,278,910 | 1,255,746 |
| 4.Intangible assets | 150 | 112 | 384 | 277 | 1,929 | 1,419 |
| 5.Long term investments | 1,171,800 | 763,171 | 1,096,338 | 1,097,756 | 1,093,058 | 1,151,362 |
| 6.Other non-current assets | 3,394 | 38,389 | 2,994 | 3,850 | 3,794 | 3,794 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 748,652 | 957,879 | 1,104,569 | 1,108,769 | 1,061,079 | 1,063,102 |
| 1.Cash \& bank balance | 82,842 | 12,709 | 1,726 | 5,385 | 1,894 | 15,933 |
| 2.Inventories; of which | 486,962 | 617,366 | 619,289 | 533,053 | 676,110 | 699,441 |
| i)Raw material | 171,664 | 211,868 | 184,568 | 124,525 | 148,684 | 110,401 |
| ii)Work in progress | 36,524 | 28,879 | 29,217 | 37,841 | 51,795 | 76,883 |
| iii)Finished goods | 278,774 | 376,619 | 405,504 | 370,687 | 475,631 | 512,157 |
| 3.Trade Debt / accounts receivables | 64,961 | 184,080 | 364,030 | 483,727 | 282,882 | 209,932 |
| 4.Short term loans and advances | 8,001 | 14,363 | 18,092 | 6,618 | 9,569 | 27,335 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 105,886 | 129,361 | 101,432 | 79,986 | 90,624 | 110,461 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,066,663 | 2,879,403 | 3,294,024 | 3,278,738 | 3,438,770 | 3,475,700 |
| C.Shareholders' Equity (C1+C2+C3) | 2,660,381 | 2,390,299 | 2,643,385 | 2,601,502 | 2,760,593 | 2,826,851 |
| 1.Issued, Subscribed \& Paid up capital | 95,063 | 95,063 | 95,063 | 95,063 | 95,063 | 95,063 |
| i)Ordinary shares | 95,063 | 95,063 | 95,063 | 95,063 | 95,063 | 95,063 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 930,537 | 674,580 | 942,012 | 915,358 | 882,390 | 959,890 |
| i)Capital Reserve | 19,445 | 19,445 | 19,445 | 19,445 | 19,445 | 19,445 |
| ii)Revenue Reserve | 911,092 | 655,135 | 922,567 | 895,913 | 862,945 | 940,445 |
| of which: un-appropriated profit(loss) / retained earnings | 78,037 | $(209,920)$ | 18,512 | 241,858 | 203,825 | 286,390 |
| 3.Surplus on revaluation of fixed assets | 1,634,781 | 1,620,656 | 1,606,310 | 1,591,081 | 1,783,140 | 1,771,898 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 267,015 | 203,118 | 139,021 | 111,338 | 123,498 | 129,830 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 4,366 | 1,442 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 185,062 | 203,118 | 70,973 | 57,304 | 67,096 | 77,582 |
| 5.Other non-current liabilities | 81,953 | 0 | 68,048 | 54,034 | 52,036 | 50,806 |
| E.Current Liabilities (E1+E2+E3+E4) | 139,267 | 285,986 | 511,618 | 565,898 | 554,679 | 519,019 |
| 1.Trade credit \& other accounts payables | 101,669 | 105,866 | 212,205 | 150,458 | 98,186 | 109,117 |
| of which: i) Trade credits | 6,702 | 7,136 | 21,218 | 13,434 | 14,108 | 4,835 |
| 2.Short term borrowings | 0 | 140,330 | 250,144 | 385,248 | 423,639 | 377,686 |
| 3.Current portion of non-current liabilities | 2,500 | 0 | 0 | 0 | 3,850 | 3,627 |
| 4.Other current liabilities | 35,098 | 39,790 | 49,269 | 30,192 | 29,004 | 28,589 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 749,408 | 793,305 | 838,619 | 684,911 | 328,713 | 699,135 |
| i)Local sales (Net) | 749,408 | 793,305 | 838,619 | 684,911 | 328,713 | 699,135 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 510,606 | 531,292 | 565,785 | 517,942 | 220,703 | 509,252 |
| i)Cost of material | 268,898 | 272,343 | 246,046 | 219,395 | 128,796 | 299,524 |
| 3.Gross profit / (loss) (F1-F2) | 238,802 | 262,013 | 272,834 | 166,969 | 108,010 | 189,883 |
| 4.General, administrative and other expenses | 159,441 | 163,103 | 151,523 | 150,270 | 110,144 | 137,942 |
| i)Selling \& distribution expenses | 36,098 | 49,730 | 79,795 | 43,253 | 22,996 | 42,480 |
| ii)Administrative and other expenses | 123,343 | 113,373 | 71,728 | 107,017 | 87,148 | 95,462 |
| 5.Other income / (loss) | 28,708 | (836) | 343,163 | 2,266 | $(59,237)$ | 74,346 |
| 6.EBIT (F3-F4+F5) | 108,069 | 98,074 | 464,474 | 18,965 | $(61,371)$ | 126,287 |
| 7.Financial expenses | 5,507 | 4,103 | 17,552 | 41,759 | 61,065 | 34,806 |
| of which: (i) Interest expenses | 5,344 | 3,941 | 17,372 | 41,638 | 60,894 | 34,806 |
| 8.Profit / (loss) before taxation (F6-F7) | 102,562 | 93,971 | 446,922 | $(22,794)$ | $(122,436)$ | 91,481 |
| 9.Tax expenses | 27,938 | 26,246 | 139,142 | $(5,711)$ | $(13,789)$ | 4,228 |
| 10.Profit / (loss) after tax (F8-F9) | 74,624 | 67,725 | 307,780 | $(17,083)$ | $(108,647)$ | 87,253 |
| 11.Cash dividends | 47,532 | 47,532 | 23,766 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 194,937 | $(145,656)$ | $(53,305)$ | $(69,708)$ | 18,814 | 105,763 |
| 2.Net cash flows from investing activities | $(22,357)$ | $(14,279)$ | $(6,864)$ | $(5,881)$ | 2,266 | $(1,005)$ |
| 3.Net cash flows from financing activities | $(93,244)$ | 89,802 | 49,186 | 79,248 | $(24,571)$ | $(90,719)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,927,396 | 2,593,417 | 2,782,406 | 2,712,840 | 2,884,091 | 2,956,681 |
| 2.Retention in business (F10-F11-F12) | 27,093 | 20,194 | 284,014 | $(17,083)$ | $(108,647)$ | 87,253 |
| 3.Depreciation for the year | 37,844 | 40,938 | 39,610 | 27,302 | 19,513 | 19,325 |
| 4.Salaries, wages and employee benefits | 251,913 | 191,409 | 234,011 | 256,789 | 210,057 | 243,220 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 9.96 | 8.54 | 36.70 | -2.49 | -33.05 | 12.48 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.30 | 0.27 | 0.26 | 0.21 | 0.10 | 0.20 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.94 | 2.28 | 9.40 | -0.52 | -3.23 | 2.52 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.21 | 1.18 | 1.23 | 1.25 | 1.25 | 1.24 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.56 | 2.68 | 11.55 | -0.65 | -4.05 | 3.12 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 7.85 | 7.12 | 32.38 | -1.80 | -11.43 | 9.18 |


| Crescent Jute Products Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,505 | 4,008 | 3,574 | 3,329 | 2,861 | 2,470 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 27,706 | 27,706 | 27,706 | 27,706 | 27,706 | 27,508 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,505 | 4,008 | 3,574 | 3,194 | 2,861 | 2,470 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 135 | 0 | 0 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 369,591 | 319,549 | 306,205 | 189,911 | 122,907 | 56,465 |
| 1.Cash \& bank balance | 43,248 | 12,344 | 385 | 314 | 113 | 66 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 17,132 | 956 | 420 | 270 | 70 | 0 |
| 5.Short term investments | 1,473 | 4,236 | 3,461 | 2,598 | 2,671 | 3,068 |
| 6.Other current assets | 307,738 | 302,013 | 301,939 | 186,729 | 120,053 | 53,331 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 374,096 | 323,557 | 309,779 | 193,240 | 125,768 | 58,935 |
| C.Shareholders' Equity (C1+C2+C3) | $(138,253)$ | $(202,002)$ | $(253,455)$ | $(266,565)$ | $(286,467)$ | $(230,640)$ |
| 1.Issued, Subscribed \& Paid up capital | 237,635 | 237,635 | 237,635 | 237,635 | 237,635 | 237,635 |
| i)Ordinary shares | 237,635 | 237,635 | 237,635 | 237,635 | 237,635 | 237,635 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(557,671)$ | $(621,420)$ | $(672,873)$ | $(504,200)$ | $(524,102)$ | $(468,275)$ |
| i)Capital Reserve | 35,768 | 35,768 | 35,768 | 35,768 | 35,633 | 35,633 |
| ii)Revenue Reserve | $(593,439)$ | $(657,188)$ | $(708,641)$ | $(539,968)$ | $(559,735)$ | $(503,908)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(593,439)$ | $(657,188)$ | $(708,641)$ | $(539,968)$ | $(559,735)$ | $(503,908)$ |
| 3.Surplus on revaluation of fixed assets | 181,783 | 181,783 | 181,783 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 0 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 512,349 | 525,559 | 563,234 | 459,805 | 412,235 | 289,574 |
| 1.Trade credit \& other accounts payables | 93,932 | 160,515 | 161,010 | 11,452 | 10,369 | 12,778 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 257,180 | 211,407 | 233,092 | 276,697 | 262,983 | 123,750 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 161,237 | 153,637 | 169,132 | 171,656 | 138,883 | 153,046 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 29,051 | 50,616 | 35,905 | 48,712 | 17,433 | 11,317 |
| i)Selling \& distribution expenses | 34 | 179 | 58 | 49 | 136 | 0 |
| ii)Administrative and other expenses | 29,017 | 50,437 | 35,847 | 48,663 | 17,297 | 11,317 |
| 5.Other income / (loss) | 1,803 | 4,473 | 217 | 38,144 | 209 | 81,317 |
| 6.EBIT (F3-F4+F5) | $(27,248)$ | $(46,143)$ | $(35,688)$ | $(10,568)$ | $(17,224)$ | 70,000 |
| 7.Financial expenses | 19,619 | 17,604 | 15,755 | 2,541 | 2,544 | 2,541 |
| of which: (i) Interest expenses | 19,475 | 17,401 | 15,489 | 2,531 | 2,531 | 2,532 |
| 8.Profit / (loss) before taxation (F6-F7) | $(46,867)$ | $(63,747)$ | $(51,443)$ | $(13,109)$ | $(19,768)$ | 67,459 |
| 9.Tax expenses | 4 | 3 | 9 | 1 | 1 | 11,631 |
| 10.Profit / (loss) after tax (F8-F9) | $(46,871)$ | $(63,750)$ | $(51,452)$ | $(13,110)$ | $(19,769)$ | 55,828 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 39,758 | 13,365 | $(20,949)$ | $(167,857)$ | $(46,871)$ | $(8,592)$ |
| 2.Net cash flows from investing activities | 1,663 | 1,730 | (10) | 153,364 | 66,803 | 167 |
| 3.Net cash flows from financing activities | 0 | $(46,000)$ | 9,000 | 14,422 | $(20,132)$ | 8,378 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(138,253)$ | $(202,002)$ | $(253,455)$ | $(266,565)$ | $(286,467)$ | $(230,640)$ |
| 2.Retention in business (F10-F11-F12) | $(46,871)$ | $(63,750)$ | $(51,452)$ | $(13,110)$ | $(19,769)$ | 55,828 |
| 3.Depreciation for the year | 589 | 497 | 434 | 379 | 333 | 195 |
| 4.Salaries, wages and employee benefits | 20,789 | 19,984 | 14,950 | 7,119 | 6,498 | 5,919 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -13.24 | -18.28 | -16.25 | -5.21 | -12.39 | 60.45 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -3.08 | -2.05 | -1.39 | -0.97 | -0.58 | -0.36 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 40.82 | 37.47 | 22.59 | 5.04 | 7.15 | -21.59 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.97 | -2.68 | -2.17 | -0.55 | -0.83 | 2.35 |


| Ibrahim Fibres Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 38,579,495 | 28,609,543 | 29,273,095 | 32,115,708 | 39,610,503 | 36,822,082 |
| 1.Capital work in progress | 2,501,677 | 6,820,536 | 1,260,409 | 6,198,033 | 169,834 | 637,963 |
| 2.Operating fixed assets at cost | 40,848,795 | 42,507,639 | 50,882,632 | 51,363,710 | 68,036,612 | 40,065,013 |
| 3.Operating fixed assets after deducting accumulated depreciation | 22,236,283 | 21,704,266 | 27,928,594 | 25,777,909 | 39,308,114 | 23,513,765 |
| 4. Intangible assets | 41,775 | 36,122 | 27,199 | 33,089 | 37,157 | 47,087 |
| 5.Long term investments | 13,762,491 | 0 | 0 | 0 | 0 | 12,594,269 |
| 6.Other non-current assets | 37,269 | 48,619 | 56,893 | 106,677 | 95,398 | 28,998 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 12,478,832 | 23,671,173 | 17,735,390 | 21,454,165 | 19,977,298 | 12,781,865 |
| 1.Cash \& bank balance | 103,129 | 98,214 | 46,497 | 36,844 | 18,080 | 163,844 |
| 2.Inventories; of which | 5,197,078 | 7,392,524 | 9,158,929 | 10,817,586 | 9,703,187 | 6,461,922 |
| i)Raw material | 2,352,520 | 3,558,118 | 5,163,731 | 6,884,939 | 7,022,348 | 2,743,076 |
| ii)Work in progress | 402,471 | 444,370 | 631,491 | 622,633 | 355,881 | 417,895 |
| iii)Finished goods | 2,423,516 | 3,369,724 | 3,339,915 | 3,300,278 | 2,312,818 | 3,300,951 |
| 3.Trade Debt / accounts receivables | 206,035 | 228,319 | 404,141 | 517,034 | 860,483 | 178,139 |
| 4.Short term loans and advances | 1,034,924 | 1,385,970 | 1,944,760 | 2,318,621 | 1,426,328 | 847,418 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 5,937,666 | 14,566,146 | 6,181,063 | 7,764,080 | 7,969,220 | 5,130,542 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 51,058,327 | 52,280,716 | 47,008,485 | 53,569,873 | 59,587,801 | 49,603,947 |
| C.Shareholders' Equity (C1+C2+C3) | 36,237,659 | 37,245,953 | 38,956,554 | 39,473,846 | 37,865,163 | 27,345,946 |
| 1.Issued, Subscribed \& Paid up capital | 3,105,069 | 3,105,070 | 3,105,070 | 3,105,070 | 3,105,070 | 3,105,070 |
| i)Ordinary shares | 3,105,069 | 3,105,070 | 3,105,070 | 3,105,070 | 3,105,070 | 3,105,070 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 33,132,590 | 34,140,883 | 35,851,484 | 36,368,776 | 34,760,093 | 24,240,876 |
| i)Capital Reserve | 8,499,003 | 1,072,018 | 1,072,018 | 1,072,018 | 1,072,018 | 1,072,018 |
| ii)Revenue Reserve | 24,633,587 | 33,068,865 | 34,779,466 | 35,296,758 | 33,688,075 | 23,168,858 |
| of which: un-appropriated profit(loss) / retained earnings | 20,343,841 | 28,979,192 | 30,689,793 | 31,207,086 | 29,598,403 | 18,736,959 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 8,220,781 | 6,137,597 | 2,680,032 | 4,589,960 | 12,306,345 | 12,477,089 |
| 1.Long term borrowings | 5,616,667 | 4,420,833 | 0 | 1,500,000 | 10,000,000 | 9,925,000 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,137,127 | 1,246,957 | 1,488,887 | 1,649,069 | 1,110,872 | 1,119,655 |
| 5.Other non-current liabilities | 1,466,987 | 469,807 | 1,191,145 | 1,440,891 | 1,195,473 | 1,432,434 |
| E.Current Liabilities (E1+E2+E3+E4) | 6,599,887 | 8,897,166 | 5,371,899 | 9,506,067 | 9,416,293 | 9,780,912 |
| 1.Trade credit \& other accounts payables | 1,841,136 | 1,475,950 | 2,289,589 | 3,405,955 | 1,123,337 | 1,833,717 |
| of which: i) Trade credits | 368,883 | 311,786 | 348,114 | 678,816 | 423,495 | 261,932 |
| 2.Short term borrowings | 2,690,974 | 4,923,955 | 2,097,274 | 5,107,041 | 7,040,980 | 7,385,896 |
| 3.Current portion of non-current liabilities | 1,683,333 | 2,058,333 | 933,333 | 0 | 0 | 450,000 |
| 4.Other current liabilities | 384,444 | 438,928 | 51,703 | 993,071 | 1,251,976 | 111,299 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 34,709,815 | 39,910,715 | 53,886,574 | 66,237,950 | 47,078,366 | 37,273,570 |
| i)Local sales (Net) | 34,698,413 | 39,871,230 | 53,866,986 | 66,230,349 | 47,035,587 | 37,263,383 |
| ii)Export sales (Net) | 11,402 | 39,485 | 19,588 | 7,601 | 42,779 | 10,187 |
| 2.Cost of sales | 33,729,899 | 37,485,489 | 49,390,634 | 62,390,924 | 45,127,106 | 36,435,923 |
| i)Cost of material | 25,253,493 | 29,923,763 | 39,529,670 | 51,721,730 | 33,217,174 | 27,549,119 |
| 3.Gross profit / (loss) (F1-F2) | 979,916 | 2,425,226 | 4,495,940 | 3,847,026 | 1,951,260 | 837,647 |
| 4.General, administrative and other expenses | 916,061 | 1,064,420 | 1,227,850 | 1,258,022 | 1,174,660 | 876,858 |
| i)Selling \& distribution expenses | 275,427 | 279,788 | 334,174 | 343,675 | 309,970 | 258,679 |
| ii)Administrative and other expenses | 640,634 | 784,632 | 893,676 | 914,347 | 864,690 | 618,179 |
| 5.Other income / (loss) | 2,755,245 | 7,157,002 | 41,441 | 67,563 | 30,659 | 3,000,516 |
| 6.EBIT (F3-F4+F5) | 2,819,100 | 8,517,808 | 3,309,531 | 2,656,567 | 807,259 | 2,961,305 |
| 7.Financial expenses | 897,125 | 693,390 | 386,786 | 612,097 | 1,658,075 | 1,601,283 |
| of which: (i) Interest expenses | 895,670 | 691,818 | 385,254 | 610,162 | 1,616,442 | 1,600,148 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,921,975 | 7,824,418 | 2,922,745 | 2,044,470 | $(850,816)$ | 1,360,022 |
| 9.Tax expenses | 386,698 | $(655,211)$ | 816,055 | 1,045,977 | 444,667 | 557,234 |
| 10.Profit / (loss) after tax (F8-F9) | 1,535,277 | 8,479,629 | 2,106,690 | 998,493 | $(1,295,483)$ | 802,788 |
| 11.Cash dividends | 0 | 310,507 | 465,761 | 310,507 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,851,459 | $(1,893,520)$ | 4,864,088 | 2,443,286 | 245,638 | 527,944 |
| 2.Net cash flows from investing activities | (1,569,018) | $(1,892,162)$ | 3,766,059 | $(5,566,616)$ | $(10,389,681)$ | $(380,663)$ |
| 3.Net cash flows from financing activities | $(343,155)$ | 3,780,767 | $(8,681,864)$ | 3,113,677 | 10,125,278 | $(69,119)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 44,458,440 | 43,383,550 | 41,636,586 | 44,063,806 | 50,171,508 | 39,823,035 |
| 2.Retention in business (F10-F11-F12) | 1,535,277 | 8,169,122 | 1,640,930 | 687,986 | $(1,295,483)$ | 802,788 |
| 3.Depreciation for the year | 2,354,469 | 2,305,115 | 2,432,076 | 2,793,647 | 3,165,806 | 2,467,054 |
| 4.Salaries, wages and employee benefits | 1,711,485 | 1,847,761 | 2,327,907 | 2,387,902 | 2,207,030 | 1,494,514 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.42 | 21.25 | 3.91 | 1.51 | -2.75 | 2.15 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.69 | 0.77 | 1.09 | 1.32 | 0.83 | 0.68 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.05 | 16.41 | 4.24 | 1.99 | -2.29 | 1.47 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.58 | 1.41 | 1.30 | 1.28 | 1.46 | 1.67 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.83 | 23.08 | 5.53 | 2.55 | -3.35 | 2.46 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.94 | 27.31 | 6.78 | 3.22 | -4.17 | 2.59 |


| Image Pakistan Limited (Formerly Tri-Star Polyester Limitec |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 538,535 | 570,360 | 821,630 | 750,479 | 730,612 | 857,562 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 805,237 | 807,958 | 1,093,657 | 1,111,037 | 1,125,064 | 1,245,714 |
| 3.Operating fixed assets after deducting accumulated depreciation | 379,133 | 358,667 | 636,456 | 614,012 | 590,877 | 666,089 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 158,618 | 210,909 | 180,958 | 132,251 | 134,951 | 184,567 |
| 6.Other non-current assets | 784 | 784 | 4,216 | 4,216 | 4,784 | 6,906 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 40,169 | 156,700 | 586,326 | 664,810 | 872,344 | 1,213,197 |
| 1.Cash \& bank balance | 2 | 244 | 8,195 | 27,938 | 2,090 | 11,487 |
| 2.Inventories; of which | 6,089 | 33,263 | 237,309 | 552,343 | 764,076 | 834,709 |
| i)Raw material | 410 | 3,357 | 157,618 | 214,723 | 252,144 | 244,733 |
| ii)Work in progress | 0 | 1,063 | 1,129 | 21,190 | 22,385 | 141,348 |
| iii)Finished goods | 5,680 | 28,843 | 78,562 | 316,430 | 489,547 | 448,628 |
| 3.Trade Debt / accounts receivables | 20,021 | 109,103 | 318,486 | 77,937 | 100,997 | 360,321 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 14,057 | 14,090 | 22,336 | 6,592 | 5,181 | 6,680 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 578,704 | 727,060 | 1,407,956 | 1,415,289 | 1,602,956 | 2,070,759 |
| C.Shareholders' Equity (C1+C2+C3) | 460,160 | 491,416 | 949,830 | 1,029,677 | 1,054,782 | 1,219,022 |
| 1. Issued, Subscribed \& Paid up capital | 214,657 | 214,657 | 450,780 | 568,792 | 568,792 | 568,792 |
| i)Ordinary shares | 214,657 | 214,657 | 450,780 | 568,792 | 568,792 | 568,792 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 33,706 | 72,393 | 105,562 | 79,259 | 117,693 | 293,928 |
| i)Capital Reserve | 163,494 | 215,785 | 185,834 | 137,127 | 139,828 | 189,443 |
| ii)Revenue Reserve | $(129,788)$ | $(143,392)$ | $(80,272)$ | $(57,868)$ | $(22,135)$ | 104,485 |
| of which: un-appropriated profit(loss) / retained earnings | $(129,788)$ | $(143,392)$ | $(80,272)$ | $(57,868)$ | $(22,135)$ | 104,485 |
| 3.Surplus on revaluation of fixed assets | 211,797 | 204,366 | 393,488 | 381,626 | 368,297 | 356,302 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 96,521 | 188,063 | 358,922 | 193,956 | 230,994 | 296,386 |
| 1.Long term borrowings | 62,054 | 158,012 | 296,012 | 132,000 | 161,841 | 213,820 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 334 | 854 | 1,862 | 5,052 |
| 5.Other non-current liabilities | 34,467 | 30,051 | 62,576 | 61,102 | 67,291 | 77,514 |
| E.Current Liabilities (E1+E2+E3+E4) | 22,023 | 47,581 | 99,204 | 191,656 | 317,180 | 555,352 |
| 1.Trade credit \& other accounts payables | 8,416 | 32,380 | 69,820 | 105,955 | 205,551 | 409,237 |
| of which: i) Trade credits | 6,257 | 21,350 | 34,032 | 53,457 | 138,938 | 340,691 |
| 2. Short term borrowings | 5,312 | 4,862 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 46,000 | 57,500 | 73,000 |
| 4.Other current liabilities | 8,295 | 10,339 | 29,384 | 39,701 | 54,129 | 73,115 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 20,077 | 200,182 | 322,044 | 386,812 | 403,177 | 1,001,849 |
| i)Local sales (Net) | 20,077 | 200,182 | 322,044 | 386,812 | 403,177 | 963,565 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 38,284 |
| 2.Cost of sales | 18,445 | 118,060 | 138,918 | 188,102 | 188,454 | 559,805 |
| i)Cost of material | 6,248 | 37,321 | 72,495 | 112,312 | 196,223 | 437,159 |
| 3.Gross profit / (loss) (F1-F2) | 1,632 | 82,122 | 183,126 | 198,710 | 214,723 | 442,044 |
| 4.General, administrative and other expenses | 520 | 7,994 | 85,728 | 127,376 | 151,582 | 251,026 |
| i)Selling \& distribution expenses | 37 | 115 | 26,805 | 67,830 | 80,439 | 166,304 |
| ii)Administrative and other expenses | 483 | 7,879 | 58,923 | 59,546 | 71,143 | 84,722 |
| 5.Other income / (loss) | 0 | 1,356 | (813) | 11,758 | 56 | 79 |
| 6.EBIT (F3-F4+F5) | 1,112 | 75,484 | 96,585 | 83,092 | 63,197 | 191,097 |
| 7.Financial expenses | 6,142 | 52 | 17,869 | 24,111 | 24,647 | 35,660 |
| of which: (i) Interest expenses | 0 | 43 | 8,407 | 20,917 | 22,558 | 27,773 |
| 8.Profit / (loss) before taxation (F6-F7) | $(5,030)$ | 75,432 | 78,716 | 58,981 | 38,550 | 155,437 |
| 9.Tax expenses | 5,227 | $(2,414)$ | 917 | 6,309 | 16,144 | 40,337 |
| 10.Profit / (loss) after tax (F8-F9) | $(10,257)$ | 77,846 | 77,799 | 52,672 | 22,406 | 115,100 |
| 11.Cash dividends | 0 | 0 | 45,078 | 56,879 | 0 | 426,594 |
| 12.Bonus shares / stock dividends | 0 | 21,466 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(1,636)$ | 5,888 | $(265,057)$ | 66,605 | $(49,647)$ | 73,373 |
| 2.Net cash flows from investing activities | 124 | $(2,720)$ | $(76,218)$ | $(17,380)$ | $(14,027)$ | $(120,650)$ |
| 3.Net cash flows from financing activities | 1,740 | $(2,925)$ | 349,225 | $(29,482)$ | 37,826 | 56,674 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 556,681 | 679,479 | 1,308,752 | 1,223,633 | 1,285,776 | 1,515,408 |
| 2.Retention in business (F10-F11-F12) | $(10,257)$ | 56,380 | 32,721 | $(4,207)$ | 22,406 | $(311,494)$ |
| 3.Depreciation for the year | 16,457 | 23,186 | 28,957 | 39,824 | 37,162 | 45,439 |
| 4.Salaries, wages and employee benefits | 951 | 17,606 | 47,538 | 90,359 | 125,441 | 159,893 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -51.09 | 38.89 | 24.16 | 13.62 | 5.56 | 11.49 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.04 | 0.31 | 0.30 | 0.27 | 0.27 | 0.55 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.00 | 11.92 | 7.29 | 3.73 | 1.48 | 6.27 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.29 | 1.37 | 1.48 | 1.43 | 1.45 | 1.62 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -2.58 | 16.36 | 10.80 | 5.32 | 2.15 | 10.12 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.48 | 3.63 | 1.73 | 0.93 | 0.39 | 2.02 |


| Pakistan Synthetics Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,713,215 | 1,566,730 | 2,313,469 | 2,363,287 | 2,123,843 | 2,423,104 |
| 1.Capital work in progress | 653,110 | 7,696 | 14,992 | 74,827 | 87,313 | 85,916 |
| 2.Operating fixed assets at cost | 3,701,118 | 4,395,329 | 5,235,413 | 5,374,447 | 5,480,880 | 5,877,210 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,058,334 | 1,530,035 | 2,180,308 | 2,091,366 | 1,974,957 | 2,123,102 |
| 4.Intangible assets | 0 | 0 | 842 | 421 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,771 | 28,999 | 117,327 | 196,673 | 61,573 | 214,086 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,160,372 | 3,329,118 | 3,746,232 | 3,570,531 | 2,975,972 | 3,281,666 |
| 1.Cash \& bank balance | 7,636 | 11,826 | 64,258 | 41,270 | 17,993 | 14,167 |
| 2.Inventories; of which | 948,173 | 1,899,392 | 2,250,892 | 1,866,070 | 1,148,874 | 1,670,712 |
| i)Raw material | 852,980 | 719,745 | 844,174 | 951,774 | 616,220 | 656,254 |
| ii)Work in progress | 14,107 | 18,828 | 66,918 | 233,126 | 109,072 | 455,329 |
| iii)Finished goods | 81,086 | 1,160,819 | 1,339,800 | 681,170 | 424,189 | 559,129 |
| 3.Trade Debt / accounts receivables | 646,135 | 795,250 | 644,967 | 951,465 | 876,612 | 1,028,366 |
| 4.Short term loans and advances | 27,282 | 12,246 | 17,039 | 12,841 | 12,326 | 75,033 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 522 | 548 |
| 6.Other current assets | 531,146 | 610,404 | 769,076 | 698,885 | 919,645 | 492,840 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,873,587 | 4,895,848 | 6,059,701 | 5,933,818 | 5,099,815 | 5,704,770 |
| C.Shareholders' Equity (C1+C2+C3) | 1,239,657 | 1,221,911 | 1,335,673 | 1,196,014 | 1,602,253 | 2,344,879 |
| 1.Issued, Subscribed \& Paid up capital | 560,400 | 560,400 | 560,400 | 560,400 | 840,600 | 840,600 |
| i)Ordinary shares | 560,400 | 560,400 | 560,400 | 560,400 | 840,600 | 840,600 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 679,257 | 661,511 | 775,273 | 635,614 | 761,653 | 1,504,279 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 679,257 | 661,511 | 775,273 | 635,614 | 761,653 | 1,504,279 |
| of which: un-appropriated profit(loss) / retained earnings | 386,807 | 369,061 | 482,823 | 343,164 | 761,653 | 1,504,279 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 489,470 | 303,366 | 974,110 | 156,960 | 319,422 | 527,477 |
| 1.Long term borrowings | 429,817 | 286,478 | 950,276 | 126,035 | 283,326 | 374,350 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 14,554 | 16,888 | 23,834 | 30,925 | 36,096 | 153,127 |
| 5.Other non-current liabilities | 45,099 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,144,460 | 3,370,571 | 3,749,918 | 4,580,844 | 3,178,140 | 2,832,414 |
| 1.Trade credit \& other accounts payables | 1,026,041 | 2,356,307 | 2,787,303 | 1,110,554 | 1,267,808 | 1,607,319 |
| of which: i) Trade credits | 515,638 | 875,589 | 1,263,568 | 906,761 | 971,256 | 1,375,688 |
| 2.Short term borrowings | 960,873 | 819,177 | 729,709 | 2,432,290 | 1,793,868 | 989,919 |
| 3.Current portion of non-current liabilities | 137,089 | 143,339 | 194,280 | 1,011,806 | 87,706 | 224,182 |
| 4.Other current liabilities | 20,457 | 51,748 | 38,626 | 26,194 | 28,758 | 10,994 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,661,248 | 2,911,967 | 5,252,627 | 7,024,935 | 6,587,155 | 7,250,594 |
| i)Local sales (Net) | 1,655,610 | 2,911,967 | 5,250,049 | 7,024,935 | 6,587,155 | 7,243,323 |
| ii)Export sales (Net) | 5,638 | 0 | 2,578 | 0 | 0 | 7,271 |
| 2.Cost of sales | 1,206,571 | 2,642,741 | 4,682,668 | 6,353,221 | 6,126,504 | 5,798,751 |
| i)Cost of material | 836,713 | 3,061,490 | 4,188,697 | 4,983,930 | 4,685,261 | 5,146,798 |
| 3.Gross profit / (loss) (F1-F2) | 454,677 | 269,226 | 569,959 | 671,714 | 460,651 | 1,451,843 |
| 4.General, administrative and other expenses | 118,796 | 118,528 | 303,132 | 502,599 | 181,878 | 270,333 |
| i)Selling \& distribution expenses | 54,331 | 63,004 | 75,884 | 81,031 | 108,067 | 125,882 |
| ii)Administrative and other expenses | 64,465 | 55,524 | 227,248 | 421,568 | 73,811 | 144,451 |
| 5.Other income / (loss) | 142 | 9,289 | 21,818 | 9,227 | 11,221 | 63,391 |
| 6.EBIT (F3-F4+F5) | 336,023 | 159,987 | 288,645 | 178,342 | 289,994 | 1,244,901 |
| 7.Financial expenses | 114,335 | 142,986 | 205,203 | 328,778 | 389,303 | 189,464 |
| of which: (i) Interest expenses | 113,580 | 137,363 | 172,718 | 324,150 | 385,517 | 184,191 |
| 8.Profit / (loss) before taxation (F6-F7) | 221,688 | 17,001 | 83,442 | $(150,436)$ | $(99,309)$ | 1,055,437 |
| 9.Tax expenses | 20,070 | $(66,502)$ | $(67,054)$ | $(26,274)$ | (66) | 307,071 |
| 10.Profit / (loss) after tax (F8-F9) | 201,618 | 83,503 | 150,496 | $(124,162)$ | $(99,243)$ | 748,366 |
| 11.Cash dividends | 56,040 | 0 | 0 | 0 | 0 | 210,150 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 84,060 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 253,761 | 355,009 | 870,641 | $(187,913)$ | 416,209 | 1,012,599 |
| 2.Net cash flows from investing activities | $(619,550)$ | $(51,508)$ | $(848,645)$ | $(199,476)$ | $(121,850)$ | $(395,870)$ |
| 3.Net cash flows from financing activities | 132,359 | 36,684 | $(283,531)$ | 603,429 | $(471,694)$ | $(389,542)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,729,127 | 1,525,277 | 2,309,783 | 1,352,974 | 1,921,675 | 2,872,356 |
| 2.Retention in business (F10-F11-F12) | 145,578 | 83,503 | 150,496 | $(124,162)$ | $(99,243)$ | 454,156 |
| 3.Depreciation for the year | 174,617 | 226,881 | 189,816 | 230,087 | 239,291 | 252,784 |
| 4.Salaries, wages and employee benefits | 94,939 | 173,456 | 230,096 | 277,163 | 302,835 | 403,291 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 12.14 | 2.87 | 2.87 | -1.77 | -1.51 | 10.32 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.49 | 0.66 | 0.96 | 1.17 | 1.19 | 1.34 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.96 | 1.90 | 2.75 | -2.07 | -1.80 | 13.85 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.83 | 3.56 | 4.28 | 4.74 | 3.94 | 2.74 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 16.88 | 6.78 | 11.77 | -9.81 | -7.09 | 37.92 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.60 | 1.49 | 2.69 | -2.22 | -1.18 | 8.90 |


| Rupali Polyester Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,042,330 | 3,375,749 | 3,643,345 | 3,762,407 | 3,654,134 | 3,696,216 |
| 1.Capital work in progress | 32,286 | 7,972 | 234,019 | 64,020 | 10,402 | 147,706 |
| 2.Operating fixed assets at cost | 4,086,038 | 5,600,202 | 5,754,281 | 6,154,877 | 6,169,583 | 6,197,666 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,605,683 | 2,963,381 | 2,967,430 | 3,231,491 | 3,071,951 | 2,942,229 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 400,000 | 400,000 | 437,500 | 462,500 | 567,500 | 602,000 |
| 6.Other non-current assets | 4,361 | 4,396 | 4,396 | 4,396 | 4,281 | 4,281 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,344,460 | 2,353,222 | 2,252,399 | 2,252,188 | 3,110,413 | 2,805,337 |
| 1.Cash \& bank balance | 250,628 | 62,920 | 14,482 | 32,388 | 310,633 | 29,739 |
| 2.Inventories; of which | 531,456 | 725,481 | 824,593 | 873,093 | 1,042,770 | 1,365,309 |
| i) Raw material | 237,946 | 381,086 | 534,377 | 258,223 | 780,209 | 398,244 |
| ii)Work in progress | 22,059 | 29,981 | 45,180 | 67,261 | 41,172 | 43,221 |
| iii)Finished goods | 271,451 | 314,414 | 245,036 | 547,609 | 221,389 | 923,844 |
| 3.Trade Debt / accounts receivables | 10,081 | 1,461 | 12,698 | 73,362 | 984 | 24 |
| 4.Short term loans and advances | 15,324 | 30,449 | 24,039 | 13,571 | 1,048 | 403 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,536,971 | 1,532,911 | 1,376,587 | 1,259,774 | 1,754,978 | 1,409,862 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,386,790 | 5,728,971 | 5,895,744 | 6,014,595 | 6,764,547 | 6,501,553 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 1,032,799 | 2,337,074 | 2,401,627 | 2,419,298 | 2,432,602 | 2,885,871 |
| 1.Issued, Subscribed \& Paid up capital | 340,685 | 340,685 | 340,685 | 340,685 | 340,685 | 340,685 |
| i)Ordinary shares | 340,685 | 340,685 | 340,685 | 340,685 | 340,685 | 340,685 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 398,726 | 277,333 | 341,886 | 359,557 | 372,861 | 826,130 |
| i)Capital Reserve | 71,490 | 71,490 | 71,490 | 71,490 | 71,490 | 71,490 |
| ii)Revenue Reserve | 327,236 | 205,843 | 270,396 | 288,067 | 301,371 | 754,640 |
| of which: un-appropriated profit(loss) / retained earnings | $(1,336,889)$ | $(1,458,282)$ | $(1,393,729)$ | $(1,393,729)$ | $(1,362,754)$ | 0 |
| 3.Surplus on revaluation of fixed assets | 293,388 | 1,719,056 | 1,719,056 | 1,719,056 | 1,719,056 | 1,719,056 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 649,133 | 592,176 | 554,584 | 539,687 | 534,878 | 431,851 |
| 1.Long term borrowings | 248,543 | 186,151 | 144,164 | 94,370 | 94,369 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 121,043 | 138,587 | 152,458 | 165,594 | 169,000 | 181,349 |
| 5.Other non-current liabilities | 279,547 | 267,438 | 257,962 | 279,723 | 271,509 | 250,502 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,704,858 | 2,799,721 | 2,939,533 | 3,055,610 | 3,797,067 | 3,183,831 |
| 1.Trade credit \& other accounts payables | 874,772 | 869,221 | 690,140 | 1,345,791 | 671,156 | 1,354,397 |
| of which: i) Trade credits | 751,131 | 776,767 | 588,082 | 1,174,450 | 124,663 | 1,147,267 |
| 2.Short term borrowings | 1,743,057 | 1,839,800 | 2,146,943 | 1,564,985 | 2,254,330 | 1,053,644 |
| 3.Current portion of non-current liabilities | 62,229 | 62,302 | 72,781 | 95,354 | 47,185 | 94,369 |
| 4.Other current liabilities | 24,800 | 28,398 | 29,669 | 49,480 | 824,396 | 681,421 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,890,041 | 5,025,401 | 6,044,111 | 9,053,741 | 5,914,249 | 7,554,429 |
| i)Local sales (Net) | 4,890,041 | 5,025,401 | 6,044,111 | 9,053,741 | 5,914,249 | 7,554,429 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 4,969,175 | 4,887,698 | 5,680,917 | 8,562,629 | 5,520,731 | 6,710,396 |
| i)Cost of material | 3,750,664 | 3,887,087 | 4,457,057 | 7,388,148 | 3,527,395 | 5,551,023 |
| 3.Gross profit / (loss) (F1-F2) | $(79,134)$ | 137,703 | 363,194 | 491,112 | 393,518 | 844,033 |
| 4.General, administrative and other expenses | 157,360 | 175,651 | 214,155 | 212,943 | 197,365 | 239,716 |
| i)Selling \& distribution expenses | 13,077 | 12,726 | 17,632 | 24,368 | 17,909 | 23,162 |
| ii)Administrative and other expenses | 144,283 | 162,925 | 196,523 | 188,575 | 179,456 | 216,554 |
| 5.Other income / (loss) | 100,687 | 28,564 | 85,649 | 64,494 | 145,615 | 80,805 |
| 6.EBIT (F3-F4+F5) | $(135,807)$ | $(9,384)$ | 234,688 | 342,663 | 341,768 | 685,122 |
| 7.Financial expenses | 135,112 | 113,680 | 118,867 | 168,362 | 232,967 | 139,086 |
| of which: (i) Interest expenses | 134,068 | 113,001 | 117,926 | 167,584 | 232,447 | 132,057 |
| 8.Profit / (loss) before taxation (F6-F7) | $(270,919)$ | $(123,064)$ | 115,821 | 174,301 | 108,801 | 546,036 |
| 9.Tax expenses | 62,559 | $(2,981)$ | 51,268 | 119,327 | 75,291 | 92,824 |
| 10.Profit / (loss) after tax (F8-F9) | $(333,478)$ | $(120,083)$ | 64,553 | 54,974 | 33,510 | 453,212 |
| 11.Cash dividends | 0 | 0 | 34,069 | 34,069 | 34,069 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(155,747)$ | $(157,657)$ | 55,925 | 906,402 | $(955,936)$ | 989,276 |
| 2.Net cash flows from investing activities | $(72,061)$ | $(64,475)$ | $(380,126)$ | $(245,668)$ | 43,710 | $(22,285)$ |
| 3.Net cash flows from financing activities | 22,213 | $(62,319)$ | $(31,508)$ | $(60,893)$ | 1,190,472 | $(1,247,885)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,681,932 | 2,929,250 | 2,956,211 | 2,958,985 | 2,967,480 | 3,317,722 |
| 2.Retention in business (F10-F11-F12) | $(333,478)$ | $(120,083)$ | 30,485 | 20,906 | (559) | 453,212 |
| 3.Depreciation for the year | 164,654 | 156,724 | 150,030 | 154,867 | 173,688 | 159,668 |
| 4.Salaries, wages and employee benefits | 342,982 | 374,228 | 406,444 | 449,704 | 436,399 | 545,209 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -6.82 | -2.39 | 1.07 | 0.61 | 0.57 | 6.00 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.13 | 0.99 | 1.04 | 1.52 | 0.93 | 1.14 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -7.69 | -2.37 | 1.11 | 0.92 | 0.52 | 6.83 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.62 | 3.00 | 2.45 | 2.47 | 2.63 | 2.49 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -27.80 | -7.13 | 2.72 | 2.28 | 1.38 | 17.04 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -9.79 | -3.52 | 1.89 | 1.61 | 0.98 | 13.30 |


| S.G. Allied Businesses Ltd. (Formerly: S.G. Fibers Ltd.) |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 585,031 | 569,972 | 551,317 | 531,985 | 1,124,595 | 1,139,144 |
| 1.Capital work in progress | 0 | 10,465 | 11,271 | 11,601 | 0 | 23,717 |
| 2.Operating fixed assets at cost | 857,938 | 633,324 | 633,324 | 626,093 | 1,240,126 | 1,240,126 |
| 3.Operating fixed assets after deducting accumulated depreciation | 584,935 | 469,454 | 458,989 | 447,423 | 1,053,091 | 1,045,351 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 89,957 | 80,961 | 72,865 | 71,408 | 69,980 |
| 6.Other non-current assets | 96 | 96 | 96 | 96 | 96 | 96 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 46,982 | 24,888 | 26,266 | 21,310 | 23,708 | 27,421 |
| 1.Cash \& bank balance | 8,091 | 16,970 | 17,687 | 13,332 | 15,933 | 15,377 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 2,695 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 2,695 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 38,891 | 7,918 | 8,579 | 7,978 | 7,775 | 9,349 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 632,013 | 594,860 | 577,583 | 553,295 | 1,148,303 | 1,166,565 |
| C.Shareholders' Equity (C1+C2+C3) | 169,714 | 151,008 | 147,307 | 132,709 | 547,421 | 690,789 |
| 1.Issued, Subscribed \& Paid up capital | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 |
| i)Ordinary shares | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(422,613)$ | $(428,877)$ | $(421,190)$ | $(425,368)$ | $(421,474)$ | $(429,181)$ |
| i)Capital Reserve | 337,400 | 337,400 | 337,400 | 337,400 | 337,400 | 337,400 |
| ii)Revenue Reserve | $(760,013)$ | $(766,277)$ | $(758,590)$ | $(762,768)$ | $(758,874)$ | $(766,581)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(760,013)$ | $(766,277)$ | $(758,590)$ | $(762,768)$ | $(758,874)$ | $(766,581)$ |
| 3.Surplus on revaluation of fixed assets | 442,327 | 429,885 | 418,497 | 408,077 | 818,895 | 969,970 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 276,080 | 266,508 | 230,446 | 210,680 | 365,373 | 243,061 |
| 1.Long term borrowings | 197,494 | 196,569 | 168,098 | 154,994 | 141,889 | 173,724 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 5,364 | 5,364 | 5,364 | 5,364 | 6,789 |
| 5.Other non-current liabilities | 78,586 | 64,575 | 56,984 | 50,322 | 218,120 | 62,548 |
| E.Current Liabilities (E1+E2+E3+E4) | 186,219 | 177,344 | 199,830 | 209,906 | 235,509 | 232,715 |
| 1.Trade credit \& other accounts payables | 104,023 | 89,438 | 93,667 | 94,307 | 102,833 | 120,234 |
| of which: i) Trade credits | 1,244 | 1,244 | 1,244 | 1,244 | 1,244 | 1,244 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 71,422 | 71,422 | 84,527 | 84,527 | 84,527 | 80,922 |
| 4.Other current liabilities | 10,774 | 16,484 | 21,636 | 31,072 | 48,149 | 31,559 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 575 | 4,168 | 4,624 | 5,245 | 16,903 |
| i)Local sales (Net) | 0 | 575 | 4,168 | 4,624 | 5,245 | 16,903 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 4,374 | 368 | 532 | 395 | 2,650 | 3,407 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(4,374)$ | 207 | 3,636 | 4,229 | 2,595 | 13,496 |
| 4.General, administrative and other expenses | 38,523 | 68,017 | 40,197 | 54,097 | 37,750 | 64,234 |
| i)Selling \& distribution expenses | 38,523 | 68,017 | 40,197 | 54,097 | 37,750 | 64,234 |
| ii)Administrative and other expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other income / (loss) | 19,243 | 46,174 | 30,426 | 42,033 | 37,939 | 49,794 |
| 6.EBIT (F3-F4+F5) | $(23,654)$ | $(21,636)$ | $(6,135)$ | $(7,835)$ | 2,784 | (944) |
| 7.Financial expenses | 18 | 6 | 3 | 9,971 | 3,982 | 36 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 9,963 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(23,672)$ | $(21,642)$ | $(6,138)$ | $(17,806)$ | $(1,198)$ | (980) |
| 9.Tax expenses | $(9,072)$ | (827) | (541) | $(1,500)$ | 4,950 | 10,942 |
| 10.Profit / (loss) after tax (F8-F9) | $(14,600)$ | $(20,815)$ | $(5,597)$ | $(16,306)$ | $(6,148)$ | $(11,922)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 11,679 | $(7,502)$ | 16,889 | 2,078 | 17,867 | 15,225 |
| 2.Net cash flows from investing activities | 18,025 | 17,307 | (806) | (330) | $(15,266)$ | $(23,906)$ |
| 3.Net cash flows from financing activities | $(20,500)$ | (925) | $(15,366)$ | $(6,104)$ | 0 | 8,125 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 445,794 | 417,516 | 377,753 | 343,389 | 912,794 | 933,850 |
| 2.Retention in business (F10-F11-F12) | $(14,600)$ | $(20,815)$ | $(5,597)$ | $(16,306)$ | $(6,148)$ | $(11,922)$ |
| 3.Depreciation for the year | 28,151 | 21,410 | 10,464 | 9,305 | 8,355 | 7,929 |
| 4.Salaries, wages and employee benefits | 4,060 | 6,405 | 8,625 | 13,940 | 14,662 | 21,524 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | -3,620.00 | -134.29 | -352.64 | -117.22 | -70.53 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.01 | 0.01 | 0.01 | 0.01 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.25 | -3.39 | -0.95 | -2.88 | -0.72 | -1.03 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 3.46 | 3.83 | 3.93 | 4.04 | 2.50 | 1.87 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -7.79 | -12.98 | -3.75 | -11.65 | -1.81 | -1.93 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.97 | -1.39 | -0.37 | -1.09 | -0.41 | -0.79 |


| Suhail Jute Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 885,832 | 1,346,449 | 1,372,769 | 1,368,226 | 1,363,631 | 1,397,527 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 866,094 | 1,401,745 | 1,414,455 | 1,414,455 | 1,414,455 | 1,481,282 |
| 3.Operating fixed assets after deducting accumulated depreciation | 816,430 | 1,345,997 | 1,372,317 | 1,367,774 | 1,363,441 | 1,397,075 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 190 | 190 | 190 | 190 | 190 | 190 |
| 6.Other non-current assets | 69,212 | 262 | 262 | 262 | 0 | 262 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 11,668 | 11,451 | 11,730 | 12,194 | 10,226 | 9,893 |
| 1.Cash \& bank balance | 484 | 161 | 227 | 280 | 1,543 | 1,470 |
| 2.Inventories; of which | 824 | 824 | 824 | 824 | 824 | 824 |
| i)Raw material | 824 | 824 | 824 | 824 | 824 | 824 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 51 |
| 5.Short term investments | 0 | 3,347 | 3,524 | 3,752 | 0 | 0 |
| 6.Other current assets | 10,360 | 7,119 | 7,155 | 7,338 | 7,859 | 7,548 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 897,500 | 1,357,900 | 1,384,499 | 1,380,420 | 1,373,857 | 1,407,420 |
| C.Shareholders' Equity (C1+C2+C3) | 486,487 | 821,753 | 814,722 | 773,919 | 728,632 | 718,845 |
| 1.Issued, Subscribed \& Paid up capital | 37,450 | 37,450 | 43,328 | 43,328 | 43,328 | 43,328 |
| i)Ordinary shares | 37,450 | 37,450 | 43,328 | 43,328 | 43,328 | 43,328 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(347,422)$ | $(530,891)$ | $(570,907)$ | $(607,880)$ | $(649,458)$ | $(693,435)$ |
| i)Capital Reserve | 7,490 | 203,491 | 197,614 | 197,614 | 197,614 | 208,484 |
| ii)Revenue Reserve | $(354,912)$ | $(734,382)$ | $(768,521)$ | $(805,494)$ | $(847,072)$ | $(901,919)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(358,292)$ | $(745,252)$ | $(779,391)$ | $(816,364)$ | $(857,942)$ | $(901,919)$ |
| 3.Surplus on revaluation of fixed assets | 796,459 | 1,315,194 | 1,342,301 | 1,338,471 | 1,334,762 | 1,368,952 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,721 | 6,004 | 5,720 | 6,324 | 7,178 | 243,565 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 236,149 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 4,721 | 6,004 | 5,720 | 6,324 | 7,178 | 7,416 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 406,292 | 530,143 | 564,057 | 600,177 | 638,047 | 445,010 |
| 1.Trade credit \& other accounts payables | 101,912 | 146,981 | 158,503 | 170,073 | 181,470 | 195,086 |
| of which: i) Trade credits | 6,140 | 22,780 | 23,488 | 23,488 | 22,897 | 21,836 |
| 2.Short term borrowings | 250,294 | 329,076 | 351,468 | 375,635 | 402,108 | 195,454 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 54,086 | 54,086 | 54,086 | 54,469 | 54,469 | 54,470 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 49,955 | 50,091 | 33,138 | 35,182 | 38,230 | 39,685 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 49,955 | 50,091 | 33,138 | 35,182 | 38,230 | 39,685 |
| 5.Other income / (loss) | 4,345 | 390 | 352 | 1,176 | 0 | 10 |
| 6.EBIT (F3-F4+F5) | $(45,610)$ | $(49,701)$ | $(32,786)$ | $(34,006)$ | $(38,230)$ | $(39,675)$ |
| 7.Financial expenses | 2,864 | 8,274 | 6,526 | 6,838 | 7,198 | 7,611 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 7,446 |
| 8.Profit / (loss) before taxation (F6-F7) | $(48,474)$ | $(57,975)$ | $(39,312)$ | $(40,844)$ | $(45,428)$ | $(47,286)$ |
| 9.Tax expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(48,474)$ | $(57,975)$ | $(39,312)$ | $(40,844)$ | $(45,428)$ | $(47,286)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(16,927)$ | $(22,100)$ | $(19,837)$ | $(19,837)$ | $(28,962)$ | $(29,578)$ |
| 2.Net cash flows from investing activities | $(1,870)$ | 469 | 128 | 128 | 3,852 | 10 |
| 3.Net cash flows from financing activities | 19,194 | 21,308 | 19,775 | 19,775 | 26,472 | 29,496 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 491,208 | 827,757 | 820,442 | 780,243 | 735,810 | 962,410 |
| 2.Retention in business (F10-F11-F12) | $(48,474)$ | $(57,975)$ | $(39,312)$ | $(40,844)$ | $(45,428)$ | $(47,286)$ |
| 3.Depreciation for the year | 7,019 | 5,186 | 5,011 | 5,011 | 4,334 | 4,334 |
| 4.Salaries, wages and employee benefits | 6,869 | 10,060 | 9,436 | 9,436 | 10,372 | 9,802 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -5.33 | -5.14 | -2.87 | -2.95 | -3.30 | -3.40 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.78 | 1.72 | 1.68 | 1.74 | 1.83 | 1.92 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -9.49 | -8.86 | -4.80 | -5.14 | -6.05 | -6.53 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -12.94 | -15.48 | -9.07 | -9.43 | -10.48 | -10.91 |

The National Silk \& Rayon Mills Ltd.

| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 747,457 | 736,613 | 719,153 | 754,254 | 839,529 | 864,047 |
| 1.Capital work in progress | 26,246 | 0 | 0 | 27,036 | 27,169 | 0 |
| 2.Operating fixed assets at cost | 891,168 | 940,000 | 944,762 | 969,513 | 1,077,838 | 1,150,400 |
| 3.Operating fixed assets after deducting accumulated depreciation | 690,360 | 715,762 | 698,302 | 701,661 | 784,172 | 831,599 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 6,928 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 30,851 | 20,851 | 20,851 | 25,557 | 28,188 | 25,520 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 250,255 | 262,948 | 244,702 | 370,642 | 329,125 | 425,042 |
| 1.Cash \& bank balance | 15,111 | 4,978 | 24,439 | 11,109 | 20,229 | 9,265 |
| 2.Inventories; of which | 49,433 | 29,594 | 51,963 | 125,605 | 91,256 | 66,016 |
| i)Raw material | 43,127 | 27,754 | 49,439 | 123,293 | 89,389 | 63,784 |
| ii)Work in progress | 2,920 | 1,031 | 1,358 | 1,255 | 1,056 | 1,211 |
| iii)Finished goods | 3,386 | 809 | 1,166 | 1,057 | 811 | 1,021 |
| 3.Trade Debt / accounts receivables | 59,793 | 50,601 | 61,349 | 88,809 | 130,309 | 225,448 |
| 4.Short term loans and advances | 34,056 | 33,292 | 7,844 | 1,222 | 715 | 7,288 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 91,862 | 144,483 | 99,107 | 143,897 | 86,616 | 117,025 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 997,712 | 999,561 | 963,855 | 1,124,896 | 1,168,654 | 1,289,089 |
| C.Shareholders' Equity (C1+C2+C3) | 713,471 | 726,367 | 755,645 | 773,059 | 806,402 | 851,489 |
| 1.Issued, Subscribed \& Paid up capital | 155,532 | 155,532 | 155,532 | 155,532 | 155,532 | 155,532 |
| i)Ordinary shares | 155,532 | 155,532 | 155,532 | 155,532 | 155,532 | 155,532 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 73,184 | 89,556 | 118,834 | 136,248 | 89,341 | 134,428 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 73,184 | 89,556 | 118,834 | 136,248 | 89,341 | 134,428 |
| of which: un-appropriated profit(loss) / retained earnings | 73,184 | 89,556 | 118,834 | 136,248 | 89,341 | 134,428 |
| 3.Surplus on revaluation of fixed assets | 484,755 | 481,279 | 481,279 | 481,279 | 561,529 | 561,529 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 23,951 | 18,830 | 3,790 | 7,405 | 22,397 | 2,703 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 13,888 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 10,063 | 18,830 | 3,790 | 7,405 | 22,397 | 2,703 |
| E.Current Liabilities (E1+E2+E3+E4) | 260,290 | 254,364 | 204,420 | 344,432 | 339,855 | 434,897 |
| 1.Trade credit \& other accounts payables | 105,836 | 116,554 | 94,055 | 226,340 | 192,398 | 212,300 |
| of which: i) Trade credits | 51,118 | 59,090 | 74,123 | 113,013 | 143,919 | 144,948 |
| 2. Short term borrowings | 94,931 | 94,230 | 74,664 | 87,226 | 98,297 | 132,939 |
| 3.Current portion of non-current liabilities | 20,743 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 38,780 | 43,580 | 35,701 | 30,866 | 49,160 | 89,658 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 709,705 | 821,570 | 857,473 | 930,937 | 802,729 | 1,087,045 |
| i)Local sales (Net) | 704,415 | 815,936 | 857,473 | 929,177 | 802,729 | 1,087,045 |
| ii)Export sales (Net) | 5,290 | 5,634 | 0 | 1,760 | 0 | 0 |
| 2.Cost of sales | 646,255 | 754,318 | 779,719 | 859,882 | 769,844 | 984,961 |
| i)Cost of material | 309,837 | 337,733 | 343,569 | 404,079 | 396,693 | 483,688 |
| 3.Gross profit / (loss) (F1-F2) | 63,450 | 67,252 | 77,754 | 71,055 | 32,885 | 102,084 |
| 4.General, administrative and other expenses | 30,722 | 34,223 | 39,823 | 40,033 | 71,054 | 49,400 |
| i)Selling \& distribution expenses | 295 | 916 | 235 | 227 | 430 | 1,223 |
| ii)Administrative and other expenses | 30,427 | 33,307 | 39,588 | 39,806 | 70,624 | 48,177 |
| 5.Other income / (loss) | 6,179 | 5,283 | 2,164 | 3,095 | 1,760 | 11,304 |
| 6.EBIT (F3-F4+F5) | 38,907 | 38,312 | 40,095 | 34,117 | $(36,409)$ | 63,988 |
| 7.Financial expenses | 6,103 | 4,455 | 3,839 | 3,471 | 6,671 | 7,495 |
| of which: (i) Interest expenses | 5,589 | 3,979 | 2,857 | 3,159 | 5,868 | 6,692 |
| 8.Profit / (loss) before taxation (F6-F7) | 32,804 | 33,857 | 36,256 | 30,646 | $(43,080)$ | 56,493 |
| 9.Tax expenses | $(1,796)$ | 17,484 | $(4,685)$ | 13,232 | 3,827 | 3,827 |
| 10.Profit / (loss) after tax (F8-F9) | 34,600 | 16,373 | 40,941 | 17,414 | $(46,907)$ | 52,666 |
| 11.Cash dividends | 0 | 116,649 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 46,683 | 24,090 | 55,346 | 28,302 | 9,013 | 10,561 |
| 2.Net cash flows from investing activities | $(59,268)$ | $(22,779)$ | $(4,740)$ | $(54,194)$ | $(30,780)$ | $(49,033)$ |
| 3.Net cash flows from financing activities | 31,290 | $(20,103)$ | 5,221 | $(23,743)$ | 29,766 | 7,865 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 737,422 | 745,197 | 759,435 | 780,464 | 828,799 | 854,192 |
| 2.Retention in business (F10-F11-F12) | 34,600 | $(100,276)$ | 40,941 | 17,414 | $(46,907)$ | 52,666 |
| 3.Depreciation for the year | 22,367 | 23,771 | 22,222 | 23,183 | 25,814 | 27,565 |
| 4.Salaries, wages and employee benefits | 69,478 | 75,343 | 80,159 | 81,376 | 79,276 | 111,876 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.88 | 1.99 | 4.77 | 1.87 | -5.84 | 4.84 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.90 | 0.82 | 0.87 | 0.89 | 0.70 | 0.88 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.37 | 1.64 | 4.17 | 1.67 | -4.09 | 4.29 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$, previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.45 | 1.39 | 1.32 | 1.37 | 1.45 | 1.48 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 6.34 | 2.27 | 5.53 | 2.28 | -5.94 | 6.35 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.22 | 1.05 | 2.63 | 1.12 | -3.02 | 3.39 |

## Sugar

## Performance at a Glance

The size of assets of sugar sector increased by 1.95 percent to reach at Rs 239.70 billion during FY21. Total liabilities slightly decreased by 0.89 percent and reached Rs 134.89 billion during FY21. The gross profit of the sector increased by Rs 3.64 billion or 14.26 percent on the back of 12.44 percent growth in Sales during period under review. Further, sector's profit before and after taxation increased by Rs 3.75 billion and Rs 4.10 billion respectively during FY21.

## Assets

Non-current assets of the sector stood at Rs 159.19 billion in FY21 as compared to Rs 146.48 billion in FY21, reflecting an increase of 8.68 percent. Operating fixed assets (after deducting accumulated depreciation) increased by Rs 9.35 billion, showing a YoY growth of 7.30 percent during FY21.


Current assets decreased by Rs 8.12 billion (YoY decline of 9.16 percent) during FY21 over FY20. The short term investments and inventories showed a YoY growth during FY21 while remaining components of current assets exhibited a decline in growth. Cash and bank balances decreased significantly from Rs 10.74 billion in FY20 to Rs 2.96 billion in FY21. Inventories increased to Rs 32.67 billion in FY21 from Rs 20.77 billion in FY20, posted a YoY growth of 57.28 percent.

## Shareholders' Equity \& Liabilities

Total shareholders' equity increased to Rs 104.81 billion during FY21 from Rs 99.02 percent. Reserves increased by Rs. 3.90 billion (8.31 percent) during FY21 owing primarily to an increase in Revenue reserves by Rs 3.51 billion.

Total liabilities decreased by 0.89 percent during FY21, as non-current liabilities decreased by 10.77 percent. Further break up of non-current liabilities shows that long-term borrowing decreased by 17.35 percent in FY21 over FY20.


Looking at current liabilities, trade credit \& other accounts payables showing a YoY decline of 15.76 percent during FY21 over FY20. Short term borrowing showed an increase of Rs 3.96 billion (11.42 percent) in FY21.


## Operating Efficiency \& Ratio Analysis

Sugar sector sales increased from Rs 217.64 billion in FY20 to Rs 244.71 billion in FY21. Major increase came from 16.02 percent increase in local sales, which reached to Rs 217.60 billion in FY21while export sales dropped by 9.88 percent. Besides, cost of sales increased by 12.19 percent during FY21. As a result, Gross profit was 14.26 percent higher in FY21 than in FY20. Further, General, administrative \& other expenses as well as other income increased by 32.51 percent and 44.52 percent respectively during FY21 as compared to previous year. Profit before taxation increased to Rs 9.28 billion in
 FY21 from Rs 5.53 billion in FY20 whereas profit after tax increased to Rs 6.95 billion in FY21 from Rs 2.86 billion in FY20.

Net profit margin increased significantly from 1.31 in FY20 to 2.84 in FY21. Return on assets (ROA) and return on equity(ROE) increased from 1.18 to 2.93 and 2.94 to 6.82 respectively in FY21 as compared to previous year.

| Sugar - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 130,308,718 | 125,535,376 | 143,056,949 | 148,272,573 | 146,477,241 | 159,186,114 |
| 1.Capital work in progress | 7,418,072 | 9,146,654 | 6,533,278 | 6,405,210 | 5,018,591 | 7,494,097 |
| 2.Operating fixed assets at cost | 160,197,473 | 153,839,976 | 171,685,475 | 186,559,946 | 187,189,957 | 202,131,472 |
| 3.Operating fixed assets after deducting accumulated depreciation | 114,565,618 | 106,223,444 | 123,568,598 | 130,439,094 | 128,039,900 | 137,385,284 |
| 4.Intangible assets | 1,082,053 | 1,106,528 | 1,110,642 | 647,464 | 632,894 | 621,353 |
| 5.Long term investments | 6,589,280 | 8,191,807 | 11,010,742 | 10,209,112 | 10,217,555 | 10,395,539 |
| 6.Other non-current assets | 653,695 | 866,943 | 833,689 | 571,693 | 2,568,301 | 3,289,840 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 53,182,201 | 106,473,492 | 124,857,806 | 102,762,446 | 88,633,684 | 80,513,368 |
| 1.Cash \& bank balance | 5,125,159 | 7,200,363 | 5,444,581 | 8,320,033 | 10,738,938 | 2,962,147 |
| 2.Inventories; of which | 20,723,774 | 55,452,145 | 65,346,104 | 37,623,468 | 20,769,302 | 32,666,281 |
| i)Raw material | 1,637,609 | 4,257,337 | 4,974,025 | 2,996,461 | 3,509,987 | 7,661,066 |
| ii)Work in progress | 213,764 | 348,744 | 686,146 | 378,926 | 445,718 | 450,936 |
| iii)Finished goods | 18,855,565 | 50,787,744 | 59,600,894 | 34,213,147 | 16,792,788 | 24,518,503 |
| 3.Trade Debt / accounts receivables | 3,046,499 | 6,950,589 | 12,470,798 | 14,778,129 | 13,975,849 | 9,103,465 |
| 4.Short term loans and advances | 4,220,029 | 7,040,701 | 5,880,171 | 10,143,752 | 7,894,715 | 6,314,884 |
| 5.Short term investments | 2,878,678 | 2,126,992 | 1,512,138 | 2,425,577 | 5,836,334 | 7,209,434 |
| 6.Other current assets | 17,188,061 | 27,702,701 | 34,204,014 | 29,471,487 | 29,418,546 | 22,257,157 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 183,490,919 | 232,008,868 | 267,914,755 | 251,035,019 | 235,110,925 | 239,699,482 |
| C.Shareholders' Equity (C1+C2+C3) | 72,150,386 | 75,569,895 | 84,989,102 | 95,238,910 | 99,018,850 | 104,812,857 |
| 1. Issued, Subscribed \& Paid up capital | 10,286,361 | 10,769,150 | 10,915,246 | 11,167,010 | 11,021,187 | 10,054,284 |
| i)Ordinary shares | 10,286,361 | 10,769,150 | 10,915,246 | 11,167,010 | 11,021,187 | 10,054,284 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 28,873,231 | 35,176,934 | 36,774,342 | 42,761,840 | 46,877,807 | 50,775,222 |
| i)Capital Reserve | 7,666,217 | 9,240,144 | 8,528,852 | 8,886,752 | 11,471,792 | 11,860,297 |
| ii)Revenue Reserve | 21,207,014 | 25,936,790 | 28,245,490 | 33,875,088 | 35,406,015 | 38,914,925 |
| of which: un-appropriated profit(loss) / retained earnings | 7,753,946 | 10,795,334 | 13,590,875 | 19,633,642 | 22,468,346 | 25,553,464 |
| 3.Surplus on revaluation of fixed assets | 32,990,794 | 29,623,811 | 37,299,514 | 41,310,060 | 41,119,856 | 43,983,351 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 44,418,798 | 46,117,986 | 47,532,371 | 41,095,915 | 45,868,899 | 40,929,898 |
| 1.Long term borrowings | 27,123,018 | 31,645,420 | 32,014,545 | 24,981,125 | 31,455,627 | 25,996,889 |
| 2.Subordinated loans / Sponsor's loans | 1,401,644 | 1,549,170 | 1,495,014 | 2,242,199 | 967,710 | 1,007,719 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 747,294 | 789,426 | 943,794 | 1,093,258 | 1,318,404 | 1,407,144 |
| 5.Other non-current liabilities | 15,146,842 | 12,133,970 | 13,079,018 | 12,779,333 | 12,127,158 | 12,518,146 |
| E.Current Liabilities (E1+E2+E3+E4) | 66,921,735 | 110,320,987 | 135,393,282 | 114,700,194 | 90,223,175 | 93,956,727 |
| 1.Trade credit \& other accounts payables | 31,773,387 | 37,177,282 | 45,259,251 | 41,207,439 | 36,782,297 | 30,985,842 |
| of which: i) Trade credits | 12,301,738 | 14,240,632 | 16,548,135 | 14,780,169 | 13,755,054 | 12,217,204 |
| 2.Short term borrowings | 22,719,276 | 58,820,424 | 72,356,661 | 52,498,982 | 34,662,335 | 38,620,096 |
| 3.Current portion of non-current liabilities | 9,870,887 | 10,572,365 | 13,474,781 | 14,679,112 | 13,163,794 | 17,051,688 |
| 4.Other current liabilities | 2,558,184 | 3,750,916 | 4,302,589 | 6,314,661 | 5,614,749 | 7,299,100 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 173,269,570 | 179,796,622 | 185,447,163 | 213,952,956 | 217,643,053 | 244,710,278 |
| i)Local sales (Net) | 153,926,104 | 148,161,556 | 122,032,475 | 169,782,783 | 187,557,251 | 217,596,373 |
| ii) Export sales (Net) | 19,343,466 | 31,635,066 | 63,414,688 | 44,170,173 | 30,085,802 | 27,113,905 |
| 2.Cost of sales | 154,474,939 | 164,736,168 | 171,658,648 | 186,925,387 | 192,115,359 | 215,541,451 |
| i)Cost of material | 126,589,810 | 173,573,983 | 154,872,389 | 133,358,798 | 150,100,334 | 185,452,537 |
| 3.Gross profit / (loss) (F1-F2) | 18,794,631 | 15,060,454 | 13,788,515 | 27,027,569 | 25,527,694 | 29,168,827 |
| 4.General, administrative and other expenses | 8,914,184 | 8,360,318 | 10,070,785 | 11,241,455 | 11,986,897 | 15,884,028 |
| i)Selling \& distribution expenses | 1,625,366 | 2,121,590 | 3,164,359 | 2,834,362 | 2,429,584 | 2,379,241 |
| ii)Administrative and other expenses | 7,288,818 | 6,238,728 | 6,906,426 | 8,407,093 | 9,557,313 | 13,504,787 |
| 5.Other income / (loss) | 3,047,936 | 3,040,851 | 7,484,263 | 4,516,229 | 3,407,491 | 4,924,565 |
| 6.EBIT (F3-F4+F5) | 12,928,383 | 9,740,987 | 11,201,993 | 20,302,343 | 16,948,288 | 18,209,364 |
| 7.Financial expenses | 6,154,585 | 6,918,604 | 8,434,829 | 12,264,043 | 11,421,489 | 8,933,226 |
| of which: (i) Interest expenses | 5,999,145 | 6,524,658 | 7,847,658 | 12,219,804 | 11,420,518 | 8,605,485 |
| 8.Profit / (loss) before taxation (F6-F7) | 6,773,799 | 2,822,384 | 2,767,164 | 8,038,300 | 5,526,799 | 9,276,138 |
| 9.Tax expenses | 831,627 | 632,161 | 1,004,657 | 1,081,995 | 2,668,556 | 2,321,250 |
| 10.Profit / (loss) after tax (F8-F9) | 5,942,172 | 2,190,222 | 1,762,507 | 6,956,305 | 2,858,243 | 6,954,888 |
| 11.Cash dividends | 3,512,285 | 1,881,425 | 1,955,212 | 2,842,673 | 2,123,341 | 2,098,968 |
| 12.Bonus shares / stock dividends | 0 | 61,827 | 48,047 | 207,024 | 23,299 | 48,944 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 21,076,715 | $(22,776,583)$ | $(3,835,784)$ | 39,806,024 | 28,314,488 | 7,662,906 |
| 2.Net cash flows from investing activities | $(5,723,995)$ | $(12,252,808)$ | $(10,409,084)$ | $(7,389,524)$ | $(5,177,176)$ | $(9,624,910)$ |
| 3.Net cash flows from financing activities | $(12,790,968)$ | 28,928,207 | 10,470,082 | $(26,285,260)$ | $(15,596,937)$ | $(4,099,631)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 116,569,184 | 121,687,881 | 132,521,473 | 136,334,825 | 144,887,749 | 145,742,754 |
| 2.Retention in business (F10-F11-F12) | 2,429,887 | 246,970 | $(240,752)$ | 3,906,608 | 711,604 | 4,806,977 |
| 3.Depreciation for the year | 6,272,149 | 6,658,460 | 7,085,377 | 7,852,924 | 8,213,341 | 8,279,902 |
| 4.Salaries, wages and employee benefits | 10,014,401 | 11,588,008 | 12,181,203 | 12,583,277 | 14,316,079 | 15,344,502 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.43 | 1.22 | 0.95 | 3.25 | 1.31 | 2.84 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.98 | 0.87 | 0.74 | 0.82 | 0.90 | 1.03 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.35 | 1.05 | 0.71 | 2.68 | 1.18 | 2.93 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.86 | 2.81 | 3.11 | 2.88 | 2.50 | 2.33 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 9.56 | 2.97 | 2.20 | 7.72 | 2.94 | 6.82 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 5.29 | 1.87 | 1.49 | 5.74 | 2.39 | 6.32 |


| Abdullah Shah Ghazi Sugar Mills Ltd.(Al-Asif S | Mills |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,640,304 | 2,607,698 | 2,481,681 | 3,734,997 | 3,544,482 | 3,363,886 |
| 1.Capital work in progress | 1,251,443 | 46,917 | 54,272 | 60,688 | 60,688 | 60,688 |
| 2.Operating fixed assets at cost | 2,255,567 | 3,507,047 | 3,507,157 | 4,880,193 | 4,880,685 | 4,891,685 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,387,535 | 2,558,955 | 2,425,583 | 3,672,483 | 3,481,968 | 3,301,372 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,326 | 1,826 | 1,826 | 1,826 | 1,826 | 1,826 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 410,011 | 251,157 | 321,762 | 346,928 | 281,581 | 290,774 |
| 1.Cash \& bank balance | 2,814 | 9,997 | 4,770 | 5,074 | 1,521 | 984 |
| 2.Inventories; of which | 246,734 | 114,915 | 183,613 | 202,181 | 150,911 | 150,911 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 30,518 | 114,915 | 99,253 | 150,911 | 150,911 | 150,911 |
| iii)Finished goods | 216,216 | 0 | 84,360 | 51,270 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 2,280 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 81,995 | 81,932 | 88,272 | 98,685 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 158,183 | 126,245 | 51,384 | 57,741 | 40,877 | 40,194 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,050,315 | 2,858,855 | 2,803,443 | 4,081,925 | 3,826,063 | 3,654,660 |
| C.Shareholders' Equity (C1+C2+C3) | $(92,364)$ | $(29,399)$ | $(344,755)$ | 576,851 | 368,033 | 146,206 |
| 1.Issued, Subscribed \& Paid up capital | 792,617 | 792,616 | 792,616 | 792,616 | 792,617 | 792,617 |
| i)Ordinary shares | 792,617 | 792,616 | 792,616 | 792,616 | 792,617 | 792,617 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(1,430,699)$ | $(1,345,597)$ | (1,639,771) | $(1,666,909)$ | $(1,799,638)$ | $(1,949,619)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(1,430,699)$ | $(1,345,597)$ | $(1,639,771)$ | $(1,666,909)$ | $(1,799,638)$ | $(1,949,619)$ |
| of which: un-appropriated profit(loss) / retained earnings | (1,430,699) | $(1,345,597)$ | $(1,639,771)$ | $(1,666,909)$ | $(1,799,638)$ | $(1,949,619)$ |
| 3. Surplus on revaluation of fixed assets | 545,718 | 523,582 | 502,400 | 1,451,144 | 1,375,054 | 1,303,208 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 384,236 | 134,357 | 134,369 | 325,385 | 237,982 | 475,972 |
| 1.Long term borrowings | 142,166 | 129,507 | 128,416 | 127,416 | 125,389 | 314,725 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 4,338 | 4,850 | 5,953 | 6,983 | 7,733 | 8,717 |
| 5.Other non-current liabilities | 237,732 | 0 | 0 | 190,986 | 104,860 | 152,530 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,758,443 | 2,753,897 | 3,013,829 | 3,179,689 | 3,220,048 | 3,032,482 |
| 1.Trade credit \& other accounts payables | 2,198,744 | 2,146,311 | 2,363,146 | 2,466,460 | 2,439,849 | 2,449,801 |
| of which: i) Trade credits | 1,188,211 | 1,074,411 | 1,062,135 | 1,056,629 | 1,045,320 | 1,048,508 |
| 2.Short term borrowings | 361,255 | 74,721 | 74,721 | 74,721 | 74,721 | 18,973 |
| 3.Current portion of non-current liabilities | 56,250 | 348,398 | 347,798 | 347,799 | 348,798 | 272,799 |
| 4.Other current liabilities | 142,194 | 184,467 | 228,164 | 290,709 | 356,680 | 290,909 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 430,564 | 298,566 | 118,723 | 153,110 | 58,427 | 0 |
| i)Local sales (Net) | 430,564 | 298,566 | 118,723 | 153,110 | 58,427 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 754,224 | 401,310 | 363,033 | 327,372 | 260,827 | 200,934 |
| i)Cost of material | 468,625 | 90,314 | 163,938 | 116,138 | 1,201 | 141 |
| 3.Gross profit / (loss) (F1-F2) | $(323,660)$ | $(102,744)$ | $(244,310)$ | $(174,262)$ | $(202,400)$ | $(200,934)$ |
| 4.General, administrative and other expenses | 25,680 | 24,171 | 20,306 | 21,564 | 14,465 | 31,066 |
| i)Selling \& distribution expenses | 1,230 | 980 | 1,140 | 928 | 0 | 0 |
| ii)Administrative and other expenses | 24,450 | 23,191 | 19,166 | 20,636 | 14,465 | 31,066 |
| 5.Other income / (loss) | 2 | 0 | 0 | 0 | 0 | 92,410 |
| 6.EBIT (F3-F4+F5) | $(349,338)$ | $(126,915)$ | $(264,616)$ | $(195,826)$ | $(216,865)$ | $(139,590)$ |
| 7.Financial expenses | 60,317 | 48,262 | 49,236 | 62,811 | 77,878 | 35,024 |
| of which: (i) Interest expenses | 59,691 | 48,018 | 49,003 | 62,116 | 77,508 | 34,969 |
| 8.Profit / (loss) before taxation (F6-F7) | $(409,655)$ | $(175,177)$ | $(313,852)$ | $(258,637)$ | $(294,743)$ | $(174,614)$ |
| 9.Tax expenses | $(25,405)$ | $(230,160)$ | 8,759 | $(204,615)$ | $(85,445)$ | 47,538 |
| 10.Profit / (loss) after tax (F8-F9) | $(384,250)$ | 54,983 | $(322,611)$ | $(54,022)$ | $(209,298)$ | $(222,152)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 43,534 | 61,683 | 3,927 | 7,782 | $(2,032)$ | $(58,124)$ |
| 2.Net cash flows from investing activities | $(4,337)$ | $(47,455)$ | $(7,464)$ | $(6,478)$ | (493) | 0 |
| 3.Net cash flows from financing activities | $(46,555)$ | $(7,045)$ | $(1,691)$ | $(1,000)$ | $(1,028)$ | 57,589 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 291,872 | 104,958 | $(210,386)$ | 902,236 | 606,015 | 622,178 |
| 2.Retention in business (F10-F11-F12) | $(384,250)$ | 54,983 | $(322,611)$ | $(54,022)$ | $(209,298)$ | $(222,152)$ |
| 3.Depreciation for the year | 79,506 | 80,059 | 133,482 | 126,135 | 191,008 | 180,595 |
| 4.Salaries, wages and employee benefits | 67,539 | 62,494 | 69,775 | 62,455 | 16,218 | 17,303 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -89.24 | 18.42 | -271.73 | -35.28 | -358.22 | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.13 | 0.10 | 0.04 | 0.04 | 0.01 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -11.58 | 1.86 | -11.40 | -1.57 | -5.30 | -5.94 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 9.76 | -48.53 | -15.13 | 29.67 | 8.35 | 14.55 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -113.05 | -90.31 | 172.45 | -46.55 | -44.30 | -86.40 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -4.85 | 0.69 | -4.07 | -0.68 | -2.64 | -2.80 |


| Adam Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,531,224 | 1,580,858 | 1,814,660 | 5,115,456 | 4,939,120 | 4,844,990 |
| 1.Capital work in progress | 90,148 | 33,673 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 2,201,773 | 2,366,611 | 2,706,187 | 6,094,410 | 6,142,592 | 6,263,834 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,441,044 | 1,547,153 | 1,814,628 | 5,115,424 | 4,938,998 | 4,840,679 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 32 | 32 | 32 | 32 | 122 | 4,311 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 756,492 | 2,483,040 | 1,883,599 | 1,317,136 | 917,601 | 1,232,562 |
| 1.Cash \& bank balance | 40,453 | 70,586 | 28,661 | 70,088 | 100,036 | 191,785 |
| 2.Inventories; of which | 82,056 | 1,830,849 | 1,244,945 | 928,869 | 204,914 | 278,834 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 5,473 | 6,118 | 4,843 | 4,291 | 4,099 | 5,294 |
| iii)Finished goods | 76,583 | 1,824,730 | 1,240,101 | 924,578 | 200,815 | 273,540 |
| 3.Trade Debt / accounts receivables | 37,508 | 37,351 | 54,802 | 27,963 | 244,686 | 410,048 |
| 4.Short term loans and advances | 167,463 | 295,257 | 175,736 | 87,628 | 214,750 | 202,596 |
| 5.Short term investments | 28,798 | 23,518 | 23,636 | 25,323 | 25,323 | 25,323 |
| 6.Other current assets | 400,214 | 225,479 | 355,819 | 177,265 | 127,892 | 123,976 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,287,716 | 4,063,898 | 3,698,259 | 6,432,592 | 5,856,721 | 6,077,552 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 1,218,712 | 1,153,159 | 1,087,770 | 3,315,747 | 3,644,477 | 3,769,167 |
| 1.Issued, Subscribed \& Paid up capital | 172,910 | 172,910 | 172,910 | 172,910 | 172,910 | 172,910 |
| i)Ordinary shares | 172,910 | 172,910 | 172,910 | 172,910 | 172,910 | 172,910 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 649,511 | 586,339 | 520,606 | 275,169 | 708,884 | 932,875 |
| i)Capital Reserve | 172,910 | 172,910 | 181,648 | 181,647 | 191,510 | 191,511 |
| ii)Revenue Reserve | 476,601 | 413,429 | 338,958 | 93,522 | 517,374 | 741,364 |
| of which: un-appropriated profit(loss) / retained earnings | 276,601 | 213,429 | 138,958 | $(106,478)$ | 317,374 | 541,364 |
| 3.Surplus on revaluation of fixed assets | 396,291 | 393,910 | 394,254 | 2,867,668 | 2,762,683 | 2,663,382 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 176,495 | 226,172 | 412,294 | 1,019,959 | 982,742 | 1,008,891 |
| 1.Long term borrowings | 61,535 | 117,406 | 282,286 | 172,627 | 113,194 | 188,194 |
| 2.Subordinated loans / Sponsor's loans | 17,682 | 19,273 | 21,008 | 22,899 | 15,096 | 16,693 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,235 | 2,105 | 9,978 | 10,770 | 11,564 | 9,486 |
| 5.Other non-current liabilities | 96,043 | 87,388 | 99,022 | 813,663 | 842,888 | 794,518 |
| E.Current Liabilities (E1+E2+E3+E4) | 892,509 | 2,684,567 | 2,198,195 | 2,096,886 | 1,229,502 | 1,299,494 |
| 1.Trade credit \& other accounts payables | 268,473 | 1,052,621 | 828,886 | 734,091 | 521,803 | 361,866 |
| of which: i) Trade credits | 128,602 | 730,766 | 567,384 | 252,704 | 120,338 | 46,795 |
| 2.Short term borrowings | 479,479 | 1,487,737 | 1,233,855 | 1,194,210 | 592,161 | 770,635 |
| 3.Current portion of non-current liabilities | 109,281 | 99,264 | 103,409 | 109,659 | 72,569 | 89,444 |
| 4.Other current liabilities | 35,276 | 44,945 | 32,045 | 58,926 | 42,969 | 77,549 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,261,247 | 1,849,979 | 3,762,794 | 2,314,623 | 3,553,991 | 2,880,598 |
| i)Local sales (Net) | 2,279,017 | 1,438,592 | 2,879,020 | 2,314,623 | 3,475,932 | 2,880,598 |
| ii)Export sales (Net) | 982,230 | 411,387 | 883,774 | 0 | 78,059 | 0 |
| 2.Cost of sales | 2,948,835 | 1,787,403 | 3,658,075 | 2,295,798 | 2,846,000 | 2,470,296 |
| i)Cost of material | 2,135,102 | 3,195,233 | 2,725,708 | 1,689,809 | 1,651,224 | 2,053,722 |
| 3.Gross profit / (loss) (F1-F2) | 312,412 | 62,576 | 104,719 | 18,825 | 707,991 | 410,302 |
| 4.General, administrative and other expenses | 79,326 | 74,332 | 146,557 | 109,994 | 123,656 | 138,260 |
| i)Selling \& distribution expenses | 3,777 | 7,456 | 55,438 | 4,184 | 9,047 | 6,292 |
| ii)Administrative and other expenses | 75,549 | 66,876 | 91,119 | 105,810 | 114,609 | 131,968 |
| 5.Other income / (loss) | 12,518 | 122,341 | 147,790 | 4,156 | 17,052 | 6,012 |
| 6.EBIT (F3-F4+F5) | 245,604 | 110,585 | 105,952 | $(87,013)$ | 601,387 | 278,054 |
| 7.Financial expenses | 77,084 | 116,318 | 108,547 | 228,467 | 185,626 | 103,235 |
| of which: (i) Interest expenses | 72,191 | 113,874 | 75,556 | 228,467 | 185,626 | 103,235 |
| 8.Profit / (loss) before taxation (F6-F7) | 168,520 | $(5,733)$ | $(2,595)$ | $(315,480)$ | 415,761 | 174,819 |
| 9.Tax expenses | 44,061 | $(2,745)$ | 28,144 | $(61,421)$ | 97,204 | $(20,855)$ |
| 10.Profit / (loss) after tax (F8-F9) | 124,459 | $(2,988)$ | $(30,739)$ | $(254,059)$ | 318,557 | 195,674 |
| 11.Cash dividends | 60,519 | 0 | 0 | 0 | 69,164 | 34,582 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 455,743 | $(856,567)$ | 348,954 | 280,458 | 773,704 | 11,441 |
| 2.Net cash flows from investing activities | $(109,532)$ | $(113,192)$ | $(306,022)$ | $(95,952)$ | $(45,015)$ | $(122,538)$ |
| 3.Net cash flows from financing activities | $(370,859)$ | 994,612 | 169,025 | $(103,435)$ | $(620,327)$ | 203,717 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,395,207 | 1,379,331 | 1,500,064 | 4,335,706 | 4,627,219 | 4,778,058 |
| 2.Retention in business (F10-F11-F12) | 63,941 | $(2,988)$ | $(30,739)$ | $(254,059)$ | 249,393 | 161,092 |
| 3.Depreciation for the year | 61,871 | 64,900 | 72,102 | 88,575 | 227,859 | 221,456 |
| 4.Salaries, wages and employee benefits | 157,697 | 168,565 | 172,714 | 187,035 | 213,471 | 333,106 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.82 | -0.16 | -0.82 | -10.98 | 8.96 | 6.79 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.35 | 0.58 | 0.97 | 0.46 | 0.58 | 0.48 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.14 | -0.09 | -0.79 | -5.02 | 5.18 | 3.28 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.09 | 2.68 | 3.46 | 2.30 | 1.77 | 1.61 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 10.76 | -0.25 | -2.74 | -11.54 | 9.15 | 5.28 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 7.20 | -0.17 | -1.78 | -14.69 | 18.42 | 11.32 |


| Al-Abbas Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,896,797 | 2,307,957 | 2,179,989 | 1,817,385 | 1,880,649 | 1,732,219 |
| 1.Capital work in progress | 0 | 0 | 19,858 | 179,597 | 0 | 0 |
| 2.Operating fixed assets at cost | 3,448,361 | 3,466,266 | 3,475,871 | 3,540,401 | 3,793,189 | 3,784,593 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,683,380 | 1,586,688 | 1,493,387 | 1,454,700 | 1,601,789 | 1,493,214 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 200,762 | 709,376 | 654,725 | 171,234 | 266,332 | 202,811 |
| 6.Other non-current assets | 12,655 | 11,893 | 12,019 | 11,854 | 12,528 | 36,194 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,416,134 | 2,863,187 | 3,426,588 | 4,595,232 | 4,608,593 | 5,456,308 |
| 1.Cash \& bank balance | 58,365 | 23,583 | 112,007 | 124,131 | 535,692 | 60,773 |
| 2.Inventories; of which | 707,135 | 1,962,675 | 1,905,094 | 1,346,695 | 1,069,294 | 2,323,584 |
| i)Raw material | 219,108 | 606,160 | 592,542 | 266,193 | 266,193 | 774,781 |
| ii)Work in progress | 2,972 | 4,498 | 4,061 | 4,842 | 4,842 | 6,711 |
| iii)Finished goods | 482,335 | 1,344,650 | 1,293,635 | 1,063,520 | 798,259 | 1,535,134 |
| 3.Trade Debt / accounts receivables | 40,769 | 28,312 | 243,771 | 81,158 | 286,795 | 11,618 |
| 4.Short term loans and advances | 77,910 | 512,820 | 326,027 | 1,438,652 | 627,076 | 1,761,378 |
| 5.Short term investments | 235,500 | 600 | 600 | 1,029,586 | 1,769,074 | 1,052,507 |
| 6.Other current assets | 296,455 | 335,197 | 839,089 | 575,010 | 320,662 | 246,448 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,312,931 | 5,171,144 | 5,606,577 | 6,412,617 | 6,489,242 | 7,188,527 |
| C.Shareholders' Equity (C1+C2+C3) | 2,335,108 | 2,508,358 | 3,593,974 | 3,227,251 | 3,394,650 | 3,370,528 |
| 1.Issued, Subscribed \& Paid up capital | 173,623 | 173,623 | 173,623 | 173,623 | 173,623 | 173,623 |
| i)Ordinary shares | 173,623 | 173,623 | 173,623 | 173,623 | 173,623 | 173,623 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,161,485 | 2,334,735 | 3,420,351 | 3,053,628 | 3,221,027 | 3,196,905 |
| i)Capital Reserve | 25,293 | 225,421 | 170,801 | $(90,223)$ | (823) | $(64,322)$ |
| ii)Revenue Reserve | 2,136,192 | 2,109,314 | 3,249,550 | 3,143,851 | 3,221,850 | 3,261,227 |
| of which: un-appropriated profit(loss) / retained earnings | 678,192 | 651,314 | 1,791,550 | 1,685,851 | 1,763,850 | 1,803,227 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 96,497 | 103,088 | 109,744 | 92,041 | 178,169 | 58,180 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 82,158 | 38,260 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 96,497 | 103,088 | 109,744 | 92,041 | 96,011 | 19,920 |
| E.Current Liabilities (E1+E2+E3+E4) | 881,326 | 2,559,698 | 1,902,859 | 3,093,325 | 2,916,423 | 3,759,819 |
| 1.Trade credit \& other accounts payables | 851,813 | 722,719 | 1,168,506 | 1,421,211 | 1,623,041 | 1,527,424 |
| of which: i) Trade credits | 362,346 | 375,800 | 799,538 | 1,034,798 | 1,001,739 | 976,185 |
| 2.Short term borrowings | 15,637 | 1,788,526 | 702,090 | 1,623,237 | 1,200,000 | 2,087,881 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 37,991 | 78,235 |
| 4.Other current liabilities | 13,876 | 48,453 | 32,263 | 48,877 | 55,391 | 66,279 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,793,851 | 5,327,415 | 7,494,077 | 7,164,862 | 8,153,544 | 7,378,402 |
| i)Local sales (Net) | 3,532,591 | 2,622,210 | 635,427 | 2,884,637 | 3,726,589 | 3,050,940 |
| ii)Export sales (Net) | 2,261,260 | 2,705,205 | 6,858,650 | 4,280,225 | 4,426,955 | 4,327,462 |
| 2.Cost of sales | 5,030,190 | 4,755,694 | 5,429,330 | 5,399,707 | 6,048,271 | 6,196,389 |
| i)Cost of material | 4,477,318 | 5,274,945 | 4,909,097 | 4,689,890 | 5,161,820 | 5,646,502 |
| 3.Gross profit / (loss) (F1-F2) | 763,661 | 571,721 | 2,064,747 | 1,765,155 | 2,105,273 | 1,182,013 |
| 4.General, administrative and other expenses | 257,113 | 318,621 | 702,019 | 612,355 | 805,573 | 400,791 |
| i)Selling \& distribution expenses | 119,915 | 195,239 | 495,036 | 372,083 | 297,795 | 107,606 |
| ii)Administrative and other expenses | 137,198 | 123,382 | 206,983 | 240,272 | 507,778 | 293,185 |
| 5.Other income / (loss) | 103,412 | 66,237 | 72,032 | 112,369 | 123,520 | 138,181 |
| 6.EBIT (F3-F4+F5) | 609,960 | 319,337 | 1,434,760 | 1,265,169 | 1,423,220 | 919,403 |
| 7.Financial expenses | 85,390 | 112,389 | 64,081 | 63,942 | 52,979 | 84,680 |
| of which: (i) Interest expenses | 80,543 | 105,817 | 57,141 | 58,446 | 47,199 | 78,069 |
| 8.Profit / (loss) before taxation (F6-F7) | 524,570 | 206,948 | 1,370,679 | 1,201,227 | 1,370,241 | 834,723 |
| 9.Tax expenses | 66,687 | 63,972 | 76,899 | 89,249 | 125,894 | 82,794 |
| 10.Profit / (loss) after tax (F8-F9) | 457,883 | 142,976 | 1,293,780 | 1,111,978 | 1,244,347 | 751,929 |
| 11.Cash dividends | 329,884 | 173,623 | 920,202 | 868,115 | 868,115 | 173,623 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 899,014 | (1,565,881) | 1,328,177 | 1,282,544 | 2,610,396 | $(1,428,161)$ |
| 2.Net cash flows from investing activities | 139 | $(86,857)$ | $(16,437)$ | $(990,189)$ | $(689,884)$ | 791,174 |
| 3.Net cash flows from financing activities | $(882,528)$ | 1,617,956 | (1,223,316) | $(280,231)$ | $(1,508,951)$ | 162,068 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,431,605 | 2,611,446 | 3,703,718 | 3,319,292 | 3,572,819 | 3,428,708 |
| 2.Retention in business (F10-F11-F12) | 127,999 | $(30,647)$ | 373,578 | 243,863 | 376,232 | 578,306 |
| 3.Depreciation for the year | 125,135 | 116,621 | 107,606 | 105,176 | 113,401 | 108,735 |
| 4.Salaries, wages and employee benefits | 367,129 | 394,878 | 479,281 | 478,594 | 485,619 | 413,778 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 7.90 | 2.68 | 17.26 | 15.52 | 15.26 | 10.19 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.69 | 1.26 | 1.39 | 1.19 | 1.26 | 1.08 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 13.39 | 3.37 | 24.01 | 18.50 | 19.29 | 10.99 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 1.50 | 1.75 | 1.77 | 1.76 | 1.95 | 2.02 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 20.07 | 5.90 | 42.40 | 32.60 | 37.58 | 22.23 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 26.37 | 8.23 | 74.52 | 64.05 | 71.67 | 43.31 |


| Al-Noor Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,390,510 | 4,691,061 | 5,373,941 | 5,469,675 | 5,681,346 | 5,588,715 |
| 1.Capital work in progress | 643,348 | 260,344 | 271,614 | 83,803 | 383,616 | 45,519 |
| 2.Operating fixed assets at cost | 6,368,830 | 7,283,272 | 7,969,802 | 8,367,663 | 8,487,392 | 9,053,721 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,467,597 | 4,157,116 | 4,570,047 | 4,687,656 | 4,523,350 | 4,794,225 |
| 4. Intangible assets | 0 | 0 | 2,583 | 5,681 | 2,839 | 0 |
| 5.Long term investments | 272,070 | 264,864 | 522,710 | 685,385 | 747,755 | 729,327 |
| 6.Other non-current assets | 7,495 | 8,737 | 6,987 | 7,150 | 23,786 | 19,644 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,616,873 | 4,829,094 | 4,067,654 | 3,784,054 | 3,025,264 | 3,511,694 |
| 1.Cash \& bank balance | 136,892 | 129,209 | 92,508 | 93,221 | 387,058 | 231,482 |
| 2.Inventories; of which | 1,968,261 | 3,928,170 | 2,219,497 | 2,153,047 | 1,181,207 | 1,871,492 |
| i)Raw material | 300,993 | 293,821 | 306,870 | 386,587 | 385,658 | 635,570 |
| ii)Work in progress | 11,928 | 2,854 | 2,649 | 2,807 | 5,886 | 5,183 |
| iii)Finished goods | 1,646,842 | 3,596,450 | 1,864,499 | 1,758,560 | 776,628 | 1,213,058 |
| 3.Trade Debt / accounts receivables | 62,521 | 205,323 | 374,374 | 506,807 | 461,688 | 390,866 |
| 4.Short term loans and advances | 71,133 | 60,281 | 69,270 | 65,993 | 71,382 | 121,762 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 378,066 | 506,111 | 1,312,005 | 964,986 | 923,929 | 896,092 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 7,007,383 | 9,520,155 | 9,441,595 | 9,253,729 | 8,706,610 | 9,100,409 |
| C.Shareholders' Equity (C1+C2+C3) | 2,712,240 | 2,599,928 | 3,001,666 | 3,131,206 | 3,272,189 | 3,421,775 |
| 1.Issued, Subscribed \& Paid up capital | 204,737 | 204,737 | 204,737 | 204,737 | 204,737 | 204,737 |
| i)Ordinary shares | 204,737 | 204,737 | 204,737 | 204,737 | 204,737 | 204,737 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,395,588 | 1,336,842 | 1,268,994 | 1,497,153 | 1,703,095 | 1,913,458 |
| i)Capital Reserve | $(2,038)$ | $(2,110)$ | $(2,714)$ | $(2,655)$ | $(2,714)$ | $(2,596)$ |
| ii)Revenue Reserve | 1,397,626 | 1,338,952 | 1,271,708 | 1,499,808 | 1,705,809 | 1,916,054 |
| of which: un-appropriated profit(loss) / retained earnings | 397,626 | 338,952 | 271,708 | 499,808 | 705,809 | 916,054 |
| 3.Surplus on revaluation of fixed assets | 1,111,915 | 1,058,349 | 1,527,935 | 1,429,316 | 1,364,357 | 1,303,580 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,250,625 | 2,742,714 | 2,458,599 | 2,597,726 | 3,206,374 | 2,612,250 |
| 1.Long term borrowings | 1,607,704 | 2,198,959 | 2,101,737 | 2,136,875 | 2,690,245 | 2,002,619 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 642,921 | 543,755 | 356,862 | 460,851 | 516,129 | 609,631 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,044,518 | 4,177,513 | 3,981,330 | 3,524,797 | 2,228,047 | 3,066,384 |
| 1.Trade credit \& other accounts payables | 861,248 | 630,920 | 1,388,378 | 1,113,557 | 1,355,959 | 946,429 |
| of which: i) Trade credits | 384,205 | 350,634 | 1,061,535 | 739,312 | 424,042 | 427,844 |
| 2. Short term borrowings | 691,100 | 3,189,720 | 1,931,335 | 1,529,219 | 402,138 | 1,364,840 |
| 3.Current portion of non-current liabilities | 440,406 | 278,472 | 597,222 | 764,861 | 417,083 | 706,200 |
| 4.Other current liabilities | 51,764 | 78,401 | 64,395 | 117,160 | 52,867 | 48,915 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 8,103,145 | 6,895,714 | 9,080,899 | 9,340,031 | 10,906,700 | 10,791,880 |
| i)Local sales (Net) | 7,443,037 | 5,476,025 | 4,276,039 | 8,171,175 | 8,881,136 | 10,070,303 |
| ii)Export sales (Net) | 660,108 | 1,419,689 | 4,804,860 | 1,168,856 | 2,025,564 | 721,577 |
| 2.Cost of sales | 7,139,365 | 6,190,599 | 9,733,468 | 8,172,919 | 9,214,432 | 9,087,207 |
| i)Cost of material | 5,969,654 | 7,675,768 | 7,254,491 | 6,928,756 | 7,263,913 | 8,269,705 |
| 3.Gross profit / (loss) (F1-F2) | 963,780 | 705,115 | $(652,569)$ | 1,167,112 | 1,692,268 | 1,704,673 |
| 4.General, administrative and other expenses | 495,442 | 525,148 | 725,854 | 699,469 | 846,700 | 925,987 |
| i)Selling \& distribution expenses | 35,555 | 66,083 | 198,084 | 78,915 | 61,402 | 68,475 |
| ii)Administrative and other expenses | 459,887 | 459,065 | 527,770 | 620,554 | 785,298 | 857,512 |
| 5.Other income / (loss) | 37,997 | 21,010 | 1,444,958 | 485,052 | 139,144 | 61,893 |
| 6.EBIT (F3-F4+F5) | 506,335 | 200,977 | 66,535 | 952,695 | 984,712 | 840,579 |
| 7.Financial expenses | 280,185 | 327,810 | 309,881 | 495,809 | 554,826 | 389,461 |
| of which: (i) Interest expenses | 276,325 | 114,364 | 178,645 | 483,956 | 549,795 | 384,430 |
| 8.Profit / (loss) before taxation (F6-F7) | 226,150 | $(126,833)$ | $(243,346)$ | 456,886 | 429,886 | 451,118 |
| 9.Tax expenses | 56,070 | $(96,514)$ | $(122,512)$ | 267,552 | 227,423 | 240,228 |
| 10.Profit / (loss) after tax (F8-F9) | 170,080 | $(30,319)$ | $(120,834)$ | 189,334 | 202,463 | 210,890 |
| 11.Cash dividends | 81,895 | 0 | 30,711 | 61,421 | 61,421 | 102,369 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 341,644 | 175,946 | 51,901 | 22,184 | 536,179 | 496,169 |
| 2.Net cash flows from investing activities | $(693,820)$ | $(531,055)$ | $(310,096)$ | 172,559 | $(386,227)$ | $(191,715)$ |
| 3.Net cash flows from financing activities | 390,895 | 348,401 | 221,494 | 172,559 | 143,885 | $(460,030)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,962,865 | 5,342,642 | 5,460,265 | 5,728,932 | 6,478,563 | 6,034,025 |
| 2.Retention in business (F10-F11-F12) | 88,185 | $(30,319)$ | $(151,545)$ | 127,913 | 141,042 | 108,522 |
| 3.Depreciation for the year | 235,330 | 242,469 | 273,599 | 287,055 | 287,849 | 311,469 |
| 4.Salaries, wages and employee benefits | 482,150 | 496,775 | 576,407 | 605,644 | 689,363 | 740,546 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.10 | -0.44 | -1.33 | 2.03 | 1.86 | 1.95 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.14 | 0.83 | 0.96 | 1.00 | 1.21 | 1.21 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 2.40 | -0.37 | -1.27 | 2.03 | 2.25 | 2.37 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.65 | 3.11 | 3.39 | 3.05 | 2.80 | 2.66 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 6.38 | -1.14 | -4.31 | 6.17 | 6.32 | 6.30 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 8.31 | -1.48 | -5.90 | 9.25 | 9.89 | 10.30 |


| Baba Farid Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,476,571 | 2,518,958 | 2,496,580 | 2,822,993 | 2,830,915 | 2,944,529 |
| 1.Capital work in progress | 38,177 | 117,465 | 117,465 | 7,170 | 66,145 | 107,105 |
| 2.Operating fixed assets at cost | 3,377,668 | 3,420,409 | 3,473,466 | 3,982,924 | 4,023,684 | 4,178,006 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,437,806 | 2,400,905 | 2,378,527 | 2,815,823 | 2,764,596 | 2,836,087 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 588 | 588 | 588 | 0 | 174 | 1,337 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 808,354 | 965,169 | 805,554 | 296,436 | 897,652 | 536,023 |
| 1.Cash \& bank balance | 1,695 | 768 | 2,220 | 26,379 | 356,448 | 26,945 |
| 2.Inventories; of which | 381,078 | 533,035 | 51,732 | 0 | 256,974 | 4,336 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 13,323 | 30,440 | 33,866 | 0 | 4,882 | 4,301 |
| iii)Finished goods | 367,755 | 502,595 | 17,865 | 0 | 252,091 | 35 |
| 3.Trade Debt / accounts receivables | 108,891 | 121,323 | 492,486 | 77,491 | 8,668 | 4,576 |
| 4.Short term loans and advances | 144,705 | 167,029 | 109,753 | 15,136 | 77,522 | 135,380 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 100,355 |
| 6.Other current assets | 171,985 | 143,014 | 149,363 | 177,430 | 198,040 | 264,431 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,284,925 | 3,484,127 | 3,302,134 | 3,119,429 | 3,728,567 | 3,480,552 |
| C.Shareholders' Equity (C1+C2+C3) | 656,315 | 693,579 | 329,756 | $(345,370)$ | 1,351,371 | 1,793,441 |
| 1.Issued, Subscribed \& Paid up capital | 94,500 | 94,500 | 94,500 | 94,500 | 94,500 | 94,500 |
| i)Ordinary shares | 94,500 | 94,500 | 94,500 | 94,500 | 94,500 | 94,500 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(1,217,959)$ | $(1,146,927)$ | $(1,480,647)$ | $(2,418,741)$ | $(676,392)$ | $(191,921)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 1,982,700 | 2,302,700 |
| ii)Revenue Reserve | $(1,217,959)$ | $(1,146,927)$ | $(1,480,647)$ | $(2,418,741)$ | $(2,659,092)$ | (2,494,621) |
| of which: un-appropriated profit(loss) / retained earnings | $(1,217,959)$ | $(1,146,927)$ | $(1,480,647)$ | $(2,418,741)$ | 0 | 0 |
| 3. Surplus on revaluation of fixed assets | 1,779,774 | 1,746,006 | 1,715,903 | 1,978,871 | 1,933,263 | 1,890,862 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 847,836 | 1,013,489 | 888,234 | 2,564,357 | 1,277,189 | 684,088 |
| 1.Long term borrowings | 0 | 200,000 | 100,000 | 965,960 | 901,015 | 306,791 |
| 2.Subordinated loans / Sponsor's loans | 500,000 | 500,000 | 500,000 | 1,211,500 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 2,051 | 3,052 | 3,662 | 89 | 2,762 | 7,706 |
| 5.Other non-current liabilities | 345,785 | 310,437 | 284,572 | 386,808 | 373,412 | 369,591 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,780,774 | 1,777,059 | 2,084,144 | 900,442 | 1,100,006 | 1,003,022 |
| 1.Trade credit \& other accounts payables | 477,776 | 360,087 | 619,496 | 609,544 | 764,479 | 416,521 |
| of which: i) Trade credits | 134,934 | 247,937 | 180,184 | 245,700 | 96,899 | 113,837 |
| 2.Short term borrowings | 1,213,445 | 1,219,402 | 1,180,424 | 104,067 | 148,830 | 34,721 |
| 3.Current portion of non-current liabilities | 54,408 | 125,000 | 125,000 | 100,000 | 505 | 303,912 |
| 4.Other current liabilities | 35,145 | 72,570 | 159,224 | 86,831 | 186,192 | 247,868 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,264,121 | 1,932,149 | 1,311,229 | 121,607 | 1,783,548 | 3,864,161 |
| i)Local sales (Net) | 1,264,121 | 1,932,149 | 1,311,229 | 121,607 | 1,783,548 | 3,864,161 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,124,993 | 1,737,483 | 1,475,058 | 478,699 | 1,754,710 | 3,613,467 |
| i)Cost of material | 1,186,136 | 1,832,288 | 888,875 | 122,253 | 1,621,497 | 2,932,017 |
| 3.Gross profit / (loss) (F1-F2) | 139,128 | 194,666 | $(163,829)$ | $(357,092)$ | 28,838 | 250,694 |
| 4.General, administrative and other expenses | 40,554 | 43,154 | 44,688 | 117,339 | 150,170 | 107,309 |
| i)Selling \& distribution expenses | 3,005 | 4,224 | 2,284 | 472 | 8,082 | 14,524 |
| ii)Administrative and other expenses | 37,549 | 38,930 | 42,404 | 116,867 | 142,088 | 92,785 |
| 5.Other income / (loss) | 30,629 | 0 | 0 | 22,997 | 37,564 | 138,317 |
| 6.EBIT (F3-F4+F5) | 129,203 | 151,512 | $(208,517)$ | $(451,434)$ | $(83,768)$ | 281,702 |
| 7.Financial expenses | 125,965 | 127,555 | 169,775 | 176,193 | 193,172 | 115,283 |
| of which: (i) Interest expenses | 125,599 | 126,677 | 169,666 | 175,930 | 193,081 | 114,964 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,238 | 23,957 | $(378,292)$ | $(627,627)$ | $(276,940)$ | 166,419 |
| 9.Tax expenses | $(9,248)$ | $(5,581)$ | $(4,226)$ | 55,000 | 9,138 | 44,202 |
| 10.Profit / (loss) after tax (F8-F9) | 12,486 | 29,538 | $(374,066)$ | $(682,627)$ | $(286,078)$ | 122,217 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(183,279)$ | $(155,447)$ | 193,487 | $(398,170)$ | $(219,766)$ | 59,590 |
| 2.Net cash flows from investing activities | $(28,840)$ | $(122,029)$ | $(53,057)$ | $(53,774)$ | $(99,944)$ | $(292,544)$ |
| 3.Net cash flows from financing activities | 357,223 | 289,193 | $(75,805)$ | 502,085 | 649,778 | $(96,549)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,504,151 | 1,707,068 | 1,217,990 | 2,218,987 | 2,628,560 | 2,477,529 |
| 2.Retention in business (F10-F11-F12) | 12,486 | 29,538 | $(374,066)$ | $(682,627)$ | $(286,078)$ | 122,217 |
| 3.Depreciation for the year | 70,430 | 79,642 | 75,435 | 75,726 | 538,857 | 653,993 |
| 4.Salaries, wages and employee benefits | 70,886 | 87,578 | 80,017 | 56,904 | 153,181 | 196,802 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.99 | 1.53 | -28.53 | -561.34 | -16.04 | 3.16 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.43 | 0.57 | 0.39 | 0.04 | 0.52 | 1.07 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 0.42 | 0.87 | -11.02 | -21.26 | -8.36 | 3.39 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 6.64 | 5.01 | 6.63 | -411.27 | 6.81 | 2.29 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 2.80 | 4.38 | -73.11 | 8,743.78 | -56.87 | 7.77 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.32 | 3.13 | -39.58 | -72.24 | -30.27 | 12.93 |


| Chashma Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 8,174,002 | 7,803,495 | 9,645,649 | 9,339,037 | 10,502,505 | 12,837,341 |
| 1.Capital work in progress | 37,410 | 221,137 | 472,983 | 132,876 | 299,078 | 797,360 |
| 2.Operating fixed assets at cost | 9,505,922 | 9,671,796 | 10,053,971 | 10,898,394 | 11,228,538 | 12,269,543 |
| 3.Operating fixed assets after deducting accumulated depreciation | 8,131,996 | 7,568,440 | 9,058,808 | 9,091,077 | 9,593,270 | 11,035,865 |
| 4.Intangible assets | 433 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 100,000 | 100,000 | 139,154 | 423,964 |
| 6.Other non-current assets | 4,163 | 13,918 | 13,858 | 15,084 | 471,003 | 580,152 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,898,319 | 2,770,411 | 4,170,076 | 4,187,304 | 4,387,455 | 4,136,107 |
| 1.Cash \& bank balance | 37,511 | 83,703 | 188,782 | 203,931 | 281,856 | 281,463 |
| 2.Inventories; of which | 571,183 | 1,353,534 | 2,242,638 | 1,724,824 | 1,241,999 | 1,354,545 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 1,171,407 |
| ii)Work in progress | 7,865 | 7,948 | 7,783 | 9,140 | 11,624 | 13,449 |
| iii)Finished goods | 563,318 | 1,345,586 | 2,234,855 | 1,715,684 | 1,230,375 | 169,689 |
| 3.Trade Debt / accounts receivables | 143,410 | 185,372 | 219,126 | 57,011 | 143,049 | 533,462 |
| 4.Short term loans and advances | 280,408 | 270,937 | 331,743 | 1,392,880 | 1,619,493 | 885,455 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 865,807 | 876,865 | 1,187,787 | 808,658 | 1,101,058 | 1,081,182 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 10,072,321 | 10,573,906 | 13,815,725 | 13,526,341 | 14,889,960 | 16,973,448 |
| C.Shareholders' Equity (C1+C2+C3) | 4,075,359 | 4,065,179 | 5,805,482 | 6,321,459 | 7,690,524 | 9,011,835 |
| 1.Issued, Subscribed \& Paid up capital | 286,920 | 286,920 | 286,920 | 286,920 | 286,920 | 286,920 |
| i)Ordinary shares | 286,920 | 286,920 | 286,920 | 286,920 | 286,920 | 286,920 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,023,075 | 1,173,585 | 1,499,533 | 2,321,085 | 3,180,561 | 3,659,184 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 1,023,075 | 1,173,585 | 1,499,533 | 2,321,085 | 3,180,561 | 3,659,184 |
| of which: un-appropriated profit(loss) / retained earnings | 696,075 | 846,585 | 1,172,533 | 1,994,085 | 2,853,561 | 3,332,184 |
| 3.Surplus on revaluation of fixed assets | 2,765,364 | 2,604,674 | 4,019,029 | 3,713,454 | 4,223,043 | 5,065,731 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 3,370,510 | 2,792,674 | 2,825,549 | 2,672,716 | 3,177,044 | 3,670,881 |
| 1.Long term borrowings | 2,581,351 | 2,069,568 | 1,670,755 | 1,615,814 | 1,835,489 | 1,983,280 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 7,625 | 6,582 | 9,631 | 11,467 |
| 5.Other non-current liabilities | 789,159 | 723,106 | 1,147,169 | 1,050,320 | 1,331,924 | 1,676,134 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,626,452 | 3,716,053 | 5,184,694 | 4,532,166 | 4,022,392 | 4,290,732 |
| 1.Trade credit \& other accounts payables | 805,062 | 470,220 | 712,298 | 688,982 | 942,856 | 950,266 |
| of which: i) Trade credits | 169,052 | 178,997 | 205,904 | 217,602 | 454,970 | 358,491 |
| 2. Short term borrowings | 1,053,213 | 2,504,177 | 3,796,204 | 3,100,942 | 2,419,737 | 2,466,100 |
| 3.Current portion of non-current liabilities | 763,636 | 708,687 | 668,202 | 712,757 | 649,260 | 862,013 |
| 4.Other current liabilities | 4,541 | 32,969 | 7,990 | 29,485 | 10,539 | 12,353 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,206,209 | 11,332,390 | 10,275,004 | 12,420,711 | 15,929,690 | 16,037,086 |
| i)Local sales (Net) | 10,126,568 | 9,831,665 | 7,768,678 | 9,770,652 | 12,293,675 | 11,653,627 |
| ii)Export sales (Net) | 1,079,641 | 1,500,725 | 2,506,326 | 2,650,059 | 3,636,015 | 4,383,459 |
| 2.Cost of sales | 10,100,778 | 10,224,316 | 9,004,826 | 10,183,656 | 13,019,259 | 13,912,324 |
| i)Cost of material | 7,370,974 | 9,440,481 | 8,292,442 | 7,792,099 | 10,440,316 | 11,709,642 |
| 3.Gross profit / (loss) (F1-F2) | 1,105,431 | 1,108,074 | 1,270,178 | 2,237,055 | 2,910,431 | 2,124,762 |
| 4.General, administrative and other expenses | 521,477 | 499,784 | 630,770 | 895,016 | 1,327,734 | 1,114,526 |
| i)Selling \& distribution expenses | 236,375 | 132,572 | 215,377 | 344,695 | 696,112 | 483,464 |
| ii)Administrative and other expenses | 285,102 | 367,212 | 415,393 | 550,321 | 631,622 | 631,062 |
| 5.Other income / (loss) | 132,760 | 16,966 | 125,470 | 44,009 | 63,875 | $(16,551)$ |
| 6.EBIT (F3-F4+F5) | 716,714 | 625,256 | 764,878 | 1,386,048 | 1,646,572 | 993,685 |
| 7.Financial expenses | 501,563 | 492,957 | 511,714 | 749,548 | 903,901 | 656,337 |
| of which: (i) Interest expenses | 495,315 | 487,931 | 507,277 | 764,498 | 880,223 | 626,319 |
| 8.Profit / (loss) before taxation (F6-F7) | 215,151 | 132,299 | 253,164 | 636,500 | 742,671 | 337,348 |
| 9.Tax expenses | $(82,299)$ | 40,147 | 59,541 | 57,852 | $(3,444)$ | 26,967 |
| 10.Profit / (loss) after tax (F8-F9) | 297,450 | 92,152 | 193,623 | 578,648 | 746,115 | 310,381 |
| 11.Cash dividends | 129,114 | 43,038 | 43,038 | 143,460 | 143,460 | 143,460 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,246,563 | 137,450 | 232,349 | 2,028,182 | 2,642,898 | 2,139,339 |
| 2.Net cash flows from investing activities | $(486,989)$ | $(361,066)$ | $(405,879)$ | $(489,701)$ | $(667,288)$ | $(1,666,504)$ |
| 3.Net cash flows from financing activities | $(2,795,049)$ | $(1,145,554)$ | $(1,337,983)$ | $(818,326)$ | $(273,103)$ | $(285,148)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 7,445,869 | 6,857,853 | 8,631,031 | 8,994,175 | 10,867,568 | 12,682,716 |
| 2.Retention in business (F10-F11-F12) | 168,336 | 49,114 | 150,585 | 435,188 | 602,655 | 166,921 |
| 3.Depreciation for the year | 519,015 | 731,852 | 667,978 | 827,521 | 791,811 | 849,770 |
| 4.Salaries, wages and employee benefits | 572,177 | 689,052 | 713,554 | 853,747 | 971,072 | 949,053 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.65 | 0.81 | 1.88 | 4.66 | 4.68 | 1.94 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.10 | 1.10 | 0.84 | 0.91 | 1.12 | 1.01 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.93 | 0.89 | 1.59 | 4.23 | 5.25 | 1.95 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.04 | 2.54 | 2.47 | 2.25 | 2.03 | 1.91 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 8.88 | 2.26 | 3.92 | 9.54 | 10.65 | 3.72 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 10.37 | 3.21 | 6.75 | 20.17 | 26.00 | 10.82 |


| Dewan Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,831,112 | 3,572,615 | 5,467,732 | 5,120,634 | 4,785,402 | 6,866,133 |
| 1.Capital work in progress | 135,078 | 148,716 | 150,171 | 188,598 | 172,715 | 0 |
| 2.Operating fixed assets at cost | 7,374,782 | 7,376,019 | 9,691,464 | 9,733,619 | 9,769,872 | 12,382,324 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,696,034 | 3,423,899 | 5,317,561 | 4,932,036 | 4,612,687 | 6,866,133 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,364,678 | 2,853,746 | 2,205,784 | 1,058,694 | 2,007,519 | 1,917,539 |
| 1.Cash \& bank balance | 12,462 | 31,535 | 90,587 | 48,348 | 33,329 | 60,225 |
| 2.Inventories; of which | 242,821 | 1,871,974 | 1,467,637 | 273,051 | 1,033,518 | 1,336,763 |
| i) Raw material | 115,925 | 309,421 | 142,633 | 44,640 | 570,948 | 549,246 |
| ii)Work in progress | 3,423 | 2,030 | 3,072 | 4,600 | 22,319 | 6,308 |
| iii)Finished goods | 123,473 | 1,560,523 | 1,321,932 | 223,811 | 440,251 | 781,209 |
| 3.Trade Debt / accounts receivables | 82,613 | 81,471 | 32,774 | 14,415 | 25,847 | 14,219 |
| 4.Short term loans and advances | 632,484 | 527,278 | 309,334 | 391,149 | 640,873 | 219,810 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 394,298 | 341,488 | 305,452 | 331,731 | 273,952 | 286,522 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,195,790 | 6,426,361 | 7,673,516 | 6,179,328 | 6,792,921 | 8,783,672 |
| C.Shareholders' Equity (C1+C2+C3) | 667,664 | $(69,232)$ | 1,077,858 | 534,264 | $(352,062)$ | 586,289 |
| 1.Issued, Subscribed \& Paid up capital | 665,120 | 665,120 | 915,120 | 915,120 | 915,120 | 915,120 |
| i)Ordinary shares | 665,120 | 665,120 | 915,120 | 915,120 | 915,120 | 915,120 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(1,309,209)$ | (1,954,506) | $(2,528,757)$ | $(2,848,217)$ | $(3,548,267)$ | $(4,161,662)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(1,309,209)$ | $(1,954,506)$ | $(2,528,757)$ | $(2,848,217)$ | $(3,548,267)$ | $(4,161,662)$ |
| of which: un-appropriated profit(loss) / retained earnings | 0 | (2,144,506) | $(2,718,757)$ | $(3,038,217)$ | $(3,738,267)$ | $(4,351,662)$ |
| 3.Surplus on revaluation of fixed assets | 1,311,753 | 1,220,154 | 2,691,495 | 2,467,361 | 2,281,085 | 3,832,831 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,948,470 | 1,482,361 | 1,423,940 | 1,222,215 | 892,082 | 1,544,051 |
| 1.Long term borrowings | 1,206,524 | 718,878 | 145,630 | 1,770 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 309,162 | 365,097 | 309,206 | 343,000 | 377,814 | 416,226 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 7,450 | 6,082 | 5,971 | 5,559 | 5,559 |
| 5.Other non-current liabilities | 432,784 | 390,936 | 963,022 | 871,474 | 508,709 | 1,122,266 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,579,656 | 5,013,232 | 5,171,718 | 4,422,849 | 6,252,901 | 6,653,332 |
| 1.Trade credit \& other accounts payables | 1,051,567 | 3,041,137 | 2,653,531 | 1,724,527 | 3,277,779 | 3,586,929 |
| of which: i) Trade credits | 763,272 | 2,567,200 | 2,302,716 | 1,343,482 | 2,104,133 | 2,378,035 |
| 2.Short term borrowings | 206,560 | 215,603 | 202,726 | 199,477 | 208,709 | 235,894 |
| 3.Current portion of non-current liabilities | 1,250,623 | 1,655,542 | 2,222,276 | 2,355,682 | 2,635,833 | 2,632,929 |
| 4.Other current liabilities | 70,906 | 100,950 | 93,185 | 143,163 | 130,580 | 197,580 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,567,628 | 2,984,804 | 4,738,180 | 5,707,989 | 3,824,785 | 5,958,696 |
| i)Local sales (Net) | 1,398,155 | 1,524,879 | 2,588,188 | 2,597,693 | 1,665,891 | 2,741,176 |
| ii)Export sales (Net) | 1,169,473 | 1,459,925 | 2,149,992 | 3,110,296 | 2,158,894 | 3,217,520 |
| 2.Cost of sales | 3,170,516 | 3,464,925 | 5,002,555 | 5,760,835 | 4,465,761 | 6,497,211 |
| i)Cost of material | 2,315,726 | 4,087,448 | 3,568,148 | 3,538,149 | 3,777,155 | 6,061,026 |
| 3.Gross profit / (loss) (F1-F2) | $(602,888)$ | $(480,121)$ | $(264,375)$ | $(52,846)$ | $(640,976)$ | $(538,515)$ |
| 4.General, administrative and other expenses | 167,794 | 217,652 | 321,024 | 459,007 | 215,370 | 215,892 |
| i)Selling \& distribution expenses | 67,465 | 92,325 | 199,214 | 351,116 | 123,579 | 144,260 |
| ii)Administrative and other expenses | 100,329 | 125,327 | 121,810 | 107,891 | 91,791 | 71,632 |
| 5.Other income / (loss) | 70,096 | 3,203 | 2,495 | 5,829 | $(28,300)$ | $(9,148)$ |
| 6.EBIT (F3-F4+F5) | $(700,586)$ | $(694,570)$ | $(582,904)$ | $(506,024)$ | $(884,646)$ | $(763,555)$ |
| 7.Financial expenses | 71,423 | 78,740 | 235,074 | 54,433 | 36,364 | 38,781 |
| of which: (i) Interest expenses | 70,825 | 78,216 | 47,065 | 22,714 | 1,228 | 144 |
| 8.Profit / (loss) before taxation (F6-F7) | $(772,009)$ | $(773,310)$ | $(817,978)$ | $(560,457)$ | $(921,010)$ | $(802,336)$ |
| 9.Tax expenses | $(76,117)$ | $(17,404)$ | $(30,180)$ | $(13,543)$ | $(34,684)$ | $(7,223)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(695,892)$ | $(755,906)$ | $(787,798)$ | $(546,914)$ | $(886,326)$ | $(795,113)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(142,321)$ | 46,974 | 64,727 | 42,988 | 14,168 | 48,437 |
| 2.Net cash flows from investing activities | $(12,128)$ | $(14,876)$ | $(5,959)$ | $(80,581)$ | $(20,370)$ | $(18,493)$ |
| 3.Net cash flows from financing activities | 127,702 | $(13,026)$ | 285 | $(4,646)$ | $(8,817)$ | $(3,048)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,616,134 | 1,413,129 | 2,501,798 | 1,756,479 | 540,020 | 2,130,340 |
| 2.Retention in business (F10-F11-F12) | $(695,892)$ | $(755,906)$ | $(787,798)$ | $(546,914)$ | $(886,326)$ | $(795,113)$ |
| 3.Depreciation for the year | 274,558 | 273,372 | 421,783 | 427,679 | 355,602 | 359,007 |
| 4.Salaries, wages and employee benefits | 302,866 | 309,524 | 315,372 | 301,752 | 266,330 | 294,335 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -27.10 | -25.33 | -16.63 | -9.58 | -23.17 | -13.34 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.49 | 0.51 | 0.67 | 0.82 | 0.59 | 0.77 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -13.30 | -13.01 | -11.17 | -7.90 | -13.66 | -10.21 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 6.66 | 19.42 | 13.98 | 8.59 | 71.20 | 66.50 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -88.53 | -252.63 | -156.21 | -67.85 | -972.90 | -678.93 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -10.46 | -11.36 | -8.61 | -5.98 | -9.69 | -8.69 |


| Faran Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,305,884 | 2,541,304 | 2,921,648 | 3,169,107 | 3,036,791 | 3,283,260 |
| 1.Capital work in progress | 92,694 | 97,864 | 157,283 | 51,174 | 69,039 | 347,990 |
| 2.Operating fixed assets at cost | 2,472,317 | 2,588,502 | 2,772,980 | 3,117,224 | 3,212,016 | 3,332,841 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,437,577 | 1,472,548 | 1,573,087 | 1,823,420 | 1,815,892 | 1,836,238 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 773,952 | 968,421 | 1,177,435 | 1,279,384 | 1,141,756 | 1,086,732 |
| 6.Other non-current assets | 1,661 | 2,471 | 13,843 | 15,129 | 10,104 | 12,300 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,592,115 | 2,612,328 | 2,852,011 | 2,467,791 | 1,526,365 | 2,416,022 |
| 1.Cash \& bank balance | 443,898 | 70,323 | 94,908 | 395,617 | 160,262 | 138,827 |
| 2.Inventories; of which | 677,018 | 2,003,774 | 1,295,299 | 1,070,394 | 384,561 | 1,046,274 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 7,426 | 7,169 | 3,173 | 8,333 | 2,913 | 3,802 |
| iii)Finished goods | 669,592 | 1,996,604 | 1,292,126 | 1,062,061 | 381,648 | 1,042,472 |
| 3.Trade Debt / accounts receivables | 3,612 | 81,979 | 190,421 | 128,065 | 183,348 | 143,904 |
| 4.Short term loans and advances | 165,240 | 318,721 | 174,177 | 184,373 | 104,226 | 235,207 |
| 5.Short term investments | 0 | 0 | 48,904 | 0 | 1,516 | 1,370 |
| 6.Other current assets | 302,347 | 137,531 | 1,048,302 | 689,342 | 692,452 | 850,440 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,897,999 | 5,153,632 | 5,773,659 | 5,636,898 | 4,563,156 | 5,699,282 |
| C.Shareholders' Equity (C1+C2+C3) | 1,904,332 | 1,595,316 | 2,037,501 | 2,320,131 | 2,124,464 | 1,755,402 |
| 1.Issued, Subscribed \& Paid up capital | 250,070 | 250,070 | 250,070 | 250,070 | 250,070 | 250,070 |
| i)Ordinary shares | 250,070 | 250,070 | 250,070 | 250,070 | 250,070 | 250,070 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,654,262 | 1,345,246 | 1,787,431 | 2,070,061 | 1,874,394 | 1,505,332 |
| i)Capital Reserve | 8,472 | 13,176 | 12,988 | 8,949 | 9,607 | 11,204 |
| ii)Revenue Reserve | 1,645,790 | 1,332,070 | 1,774,443 | 2,061,112 | 1,864,787 | 1,494,128 |
| of which: un-appropriated profit(loss) / retained earnings | 1,591,199 | 1,282,118 | 1,724,490 | 2,011,159 | 1,814,834 | 1,444,175 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 656,416 | 512,090 | 712,729 | 656,327 | 522,451 | 1,177,398 |
| 1.Long term borrowings | 179,135 | 126,953 | 224,485 | 154,624 | 126,929 | 807,663 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 477,281 | 385,137 | 488,244 | 501,703 | 395,522 | 369,735 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,337,251 | 3,046,226 | 3,023,429 | 2,660,440 | 1,916,241 | 2,766,482 |
| 1.Trade credit \& other accounts payables | 1,258,945 | 840,178 | 941,014 | 966,417 | 360,290 | 248,636 |
| of which: i) Trade credits | 322,121 | 243,233 | 647,857 | 229,139 | 97,044 | 72,312 |
| 2.Short term borrowings | 0 | 2,089,000 | 1,933,313 | 1,522,460 | 1,393,966 | 2,330,000 |
| 3.Current portion of non-current liabilities | 73,106 | 77,280 | 84,826 | 88,253 | 120,714 | 136,003 |
| 4.Other current liabilities | 5,200 | 39,768 | 64,276 | 83,310 | 41,271 | 51,843 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,484,885 | 4,435,671 | 6,291,202 | 4,619,072 | 5,751,429 | 4,860,285 |
| i)Local sales (Net) | 6,484,885 | 3,527,596 | 2,850,267 | 4,126,784 | 5,129,364 | 4,860,285 |
| ii) Export sales (Net) | 0 | 908,075 | 3,440,935 | 492,288 | 622,065 | 0 |
| 2.Cost of sales | 5,844,854 | 4,533,389 | 5,742,988 | 4,336,087 | 5,482,886 | 4,819,903 |
| i)Cost of material | 3,962,986 | 5,304,133 | 4,431,574 | 3,447,861 | 4,087,147 | 4,845,465 |
| 3.Gross profit / (loss) (F1-F2) | 640,031 | $(97,718)$ | 548,214 | 282,985 | 268,543 | 40,382 |
| 4.General, administrative and other expenses | 173,896 | 166,437 | 388,090 | 236,830 | 181,950 | 214,581 |
| i)Selling \& distribution expenses | 10,320 | 35,306 | 210,140 | 27,587 | 16,986 | 52,698 |
| ii)Administrative and other expenses | 163,576 | 131,131 | 177,950 | 209,243 | 164,964 | 161,883 |
| 5.Other income / (loss) | 180,553 | 226,354 | 620,363 | 785,454 | 62,932 | 43,576 |
| 6.EBIT (F3-F4+F5) | 646,688 | $(37,801)$ | 780,487 | 831,609 | 149,525 | $(130,623)$ |
| 7.Financial expenses | 38,095 | 140,807 | 156,099 | 310,379 | 301,324 | 259,788 |
| of which: (i) Interest expenses | 36,366 | 137,610 | 152,668 | 307,532 | 297,241 | 252,455 |
| 8.Profit / (loss) before taxation (F6-F7) | 608,593 | $(178,608)$ | 624,388 | 521,230 | $(151,799)$ | $(390,411)$ |
| 9.Tax expenses | 125,930 | 5,438 | 182,017 | 140,784 | 19,518 | $(19,753)$ |
| 10.Profit / (loss) after tax (F8-F9) | 482,663 | $(184,046)$ | 442,371 | 380,446 | $(171,317)$ | $(370,658)$ |
| 11.Cash dividends | 125,035 | 0 | 93,776 | 25,007 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,269,549 | (2,063,792) | 306,719 | 948,929 | $(163,927)$ | $(1,412,223)$ |
| 2.Net cash flows from investing activities | $(340,673)$ | $(226,934)$ | $(230,941)$ | $(79,967)$ | 76,432 | $(324,206)$ |
| 3.Net cash flows from financing activities | $(544,913)$ | 1,828,151 | $(33,193)$ | $(497,253)$ | $(147,860)$ | 1,714,995 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,560,748 | 2,107,406 | 2,750,230 | 2,976,458 | 2,646,915 | 2,932,800 |
| 2.Retention in business (F10-F11-F12) | 357,628 | $(184,046)$ | 348,595 | 355,439 | $(171,317)$ | $(370,658)$ |
| 3.Depreciation for the year | 72,752 | 85,228 | 87,851 | 99,650 | 104,278 | 104,396 |
| 4.Salaries, wages and employee benefits | 311,315 | 324,803 | 360,704 | 382,362 | 372,533 | 386,956 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 7.44 | -4.15 | 7.03 | 8.24 | -2.98 | -7.63 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.53 | 0.98 | 1.15 | 0.81 | 1.13 | 0.95 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 11.37 | -4.07 | 8.10 | 6.67 | -3.36 | -7.22 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.46 | 2.59 | 3.01 | 2.62 | 2.29 | 2.65 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 27.98 | -10.52 | 24.35 | 17.46 | -7.71 | -19.11 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 19.30 | -7.36 | 17.69 | 15.21 | -6.85 | -14.82 |


| Habib Rice Products Limited (Formerly Habib | td.) |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 313,224 | 301,039 | 395,087 | 425,432 | 453,385 | 641,577 |
| 1.Capital work in progress | 1,472 | 6,894 | 98,293 | 0 | 0 | 209,014 |
| 2.Operating fixed assets at cost | 958,078 | 964,868 | 971,388 | 1,138,177 | 1,163,595 | 1,177,855 |
| 3.Operating fixed assets after deducting accumulated depreciation | 308,650 | 289,802 | 269,387 | 403,841 | 390,304 | 367,821 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 3,102 | 4,343 | 27,407 | 21,591 | 63,081 | 64,742 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 571,147 | 634,597 | 668,183 | 739,360 | 861,691 | 833,076 |
| 1.Cash \& bank balance | 111,682 | 34,396 | 125,326 | 150,160 | 74,504 | 133,562 |
| 2.Inventories; of which | 139,939 | 213,748 | 226,706 | 250,739 | 245,962 | 227,258 |
| i)Raw material | 70,660 | 143,677 | 164,389 | 148,642 | 159,107 | 140,163 |
| ii)Work in progress | 0 | 58 | 0 | 218 | 0 | 0 |
| iii)Finished goods | 69,279 | 70,013 | 62,317 | 101,879 | 86,855 | 87,095 |
| 3.Trade Debt / accounts receivables | 12,329 | 42,285 | 7,543 | 123 | 56 | 21 |
| 4.Short term loans and advances | 2,915 | 3,523 | 3,398 | 3,536 | 5,211 | 5,704 |
| 5.Short term investments | 200,254 | 200,254 | 150,254 | 150,254 | 382,760 | 305,712 |
| 6.Other current assets | 104,028 | 140,391 | 154,956 | 184,548 | 153,198 | 160,819 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 884,371 | 935,636 | 1,063,270 | 1,164,792 | 1,315,076 | 1,474,653 |
| C.Shareholders' Equity (C1+C2+C3) | 749,380 | 748,030 | 766,913 | 840,162 | 914,681 | 964,699 |
| 1. Issued, Subscribed \& Paid up capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| i)Ordinary shares | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 549,380 | 548,030 | 566,913 | 640,162 | 714,681 | 764,699 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 549,380 | 548,030 | 566,913 | 640,162 | 714,681 | 764,699 |
| of which: un-appropriated profit(loss) / retained earnings | 489,380 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 7,878 | 2,930 | 0 | 0 | 695 | 76,459 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 695 | 219 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 7,878 | 2,930 | 0 | 0 | 0 | 76,240 |
| E.Current Liabilities (E1+E2+E3+E4) | 127,113 | 184,676 | 296,357 | 324,630 | 399,700 | 433,495 |
| 1.Trade credit \& other accounts payables | 127,113 | 184,676 | 282,038 | 309,223 | 89,199 | 184,445 |
| of which: i) Trade credits | 5,348 | 6,180 | 9,125 | 10,455 | 3,999 | 11,165 |
| 2. Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 208,121 | 131,376 |
| 4.Other current liabilities | 0 | 0 | 14,319 | 15,407 | 102,380 | 117,674 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,041,050 | 1,138,211 | 1,430,162 | 1,562,700 | 1,699,067 | 1,772,259 |
| i)Local sales (Net) | 802,476 | 874,935 | 1,244,466 | 1,092,088 | 1,485,207 | 1,475,006 |
| ii)Export sales (Net) | 238,574 | 263,276 | 185,696 | 470,612 | 213,860 | 297,253 |
| 2.Cost of sales | 881,495 | 965,630 | 1,222,417 | 1,258,187 | 1,321,456 | 1,348,614 |
| i)Cost of material | 500,126 | 569,144 | 741,382 | 742,073 | 750,506 | 747,959 |
| 3.Gross profit / (loss) (F1-F2) | 159,555 | 172,581 | 207,745 | 304,513 | 377,611 | 423,645 |
| 4.General, administrative and other expenses | 159,805 | 145,368 | 162,571 | 193,441 | 209,109 | 230,003 |
| i)Selling \& distribution expenses | 72,530 | 61,869 | 62,996 | 81,060 | 85,062 | 107,141 |
| ii)Administrative and other expenses | 87,275 | 83,499 | 99,575 | 112,381 | 124,047 | 122,862 |
| 5.Other income / (loss) | 18,811 | 18,103 | 16,485 | 29,836 | 44,099 | 68,178 |
| 6.EBIT (F3-F4+F5) | 18,561 | 45,316 | 61,659 | 140,908 | 212,601 | 261,820 |
| 7.Financial expenses | 1,424 | 1,331 | 1,124 | 2,932 | 3,938 | 10,080 |
| of which: (i) Interest expenses | 5 | 0 | 0 | 0 | 2,111 | 550 |
| 8.Profit / (loss) before taxation (F6-F7) | 17,137 | 43,985 | 60,535 | 137,976 | 208,663 | 251,740 |
| 9.Tax expenses | $(15,706)$ | 5,334 | $(8,347)$ | 14,727 | 34,145 | 1,722 |
| 10.Profit / (loss) after tax (F8-F9) | 32,843 | 38,651 | 68,882 | 123,249 | 174,518 | 250,018 |
| 11.Cash dividends | 40,000 | 50,000 | 50,000 | 100,000 | 120,000 | 200,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 113,682 | $(14,287)$ | 164,747 | 125,854 | 235,177 | 366,015 |
| 2.Net cash flows from investing activities | $(13,444)$ | $(13,000)$ | $(34,619)$ | $(52,107)$ | $(206,788)$ | $(7,396)$ |
| 3.Net cash flows from financing activities | $(120,000)$ | $(39,575)$ | $(49,623)$ | $(48,912)$ | $(104,045)$ | $(199,307)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 757,258 | 750,960 | 766,913 | 840,162 | 915,376 | 1,041,158 |
| 2.Retention in business (F10-F11-F12) | $(7,157)$ | $(11,349)$ | 18,882 | 23,249 | 54,518 | 50,018 |
| 3.Depreciation for the year | 32,082 | 28,921 | 26,935 | 33,987 | 38,960 | 36,842 |
| 4.Salaries, wages and employee benefits | 145,421 | 150,321 | 165,853 | 194,979 | 214,861 | 234,000 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.15 | 3.40 | 4.82 | 7.89 | 10.27 | 14.11 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ )\}) | 1.14 | 1.25 | 1.43 | 1.40 | 1.37 | 1.27 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 3.58 | 4.25 | 6.89 | 11.06 | 14.07 | 17.92 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.16 | 1.22 | 1.32 | 1.39 | 1.41 | 1.48 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.14 | 5.16 | 9.09 | 15.34 | 19.89 | 26.61 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.82 | 0.97 | 1.72 | 3.08 | 4.36 | 6.25 |


| Habib Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,195,992 | 5,121,064 | 5,599,022 | 4,785,691 | 5,201,851 | 5,325,909 |
| 1.Capital work in progress | 592,155 | 196,119 | 86,111 | 91,877 | 151,115 | 166,699 |
| 2.Operating fixed assets at cost | 3,170,699 | 4,239,693 | 4,555,617 | 4,615,672 | 4,749,121 | 4,970,929 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,569,730 | 2,511,382 | 2,605,565 | 2,433,439 | 2,327,244 | 2,329,934 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 2,025,968 | 2,402,965 | 2,898,619 | 2,249,658 | 2,696,602 | 2,806,226 |
| 6.Other non-current assets | 8,139 | 10,598 | 8,727 | 10,717 | 26,890 | 23,050 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,428,079 | 4,021,497 | 4,854,946 | 5,950,732 | 5,904,354 | 6,509,222 |
| 1.Cash \& bank balance | 3,575,276 | 924,306 | 767,781 | 2,464,979 | 4,071,821 | 268,863 |
| 2.Inventories; of which | 401,847 | 1,673,612 | 2,764,095 | 1,840,405 | 876,021 | 1,894,571 |
| i)Raw material | 165,519 | 251,406 | 443,865 | 225,311 | 187,879 | 375,140 |
| ii)Work in progress | 30,317 | 32,978 | 45,989 | 43,828 | 30,141 | 50,710 |
| iii)Finished goods | 200,393 | 1,373,326 | 2,249,788 | 1,553,567 | 650,228 | 1,457,584 |
| 3.Trade Debt / accounts receivables | 64,168 | 254,380 | 511,542 | 387,297 | 149,005 | 407,453 |
| 4.Short term loans and advances | 246,286 | 803,432 | 390,470 | 890,852 | 520,580 | 50,430 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 3,542,585 |
| 6.Other current assets | 140,502 | 365,767 | 421,058 | 367,199 | 286,927 | 345,320 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 8,624,071 | 9,142,561 | 10,453,968 | 10,736,423 | 11,106,205 | 11,835,131 |
| C.Shareholders' Equity (C1+C2+C3) | 6,531,437 | 6,983,237 | 8,097,677 | 8,063,051 | 8,622,962 | 9,260,094 |
| 1.Issued, Subscribed \& Paid up capital | 750,000 | 750,000 | 750,000 | 750,000 | 750,000 | 750,000 |
| i)Ordinary shares | 750,000 | 750,000 | 750,000 | 750,000 | 750,000 | 750,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,781,437 | 6,233,237 | 7,347,677 | 7,313,051 | 7,872,962 | 8,510,094 |
| i)Capital Reserve | 34,000 | 34,000 | 34,000 | 34,000 | 34,000 | 34,000 |
| ii)Revenue Reserve | 5,747,437 | 6,199,237 | 7,313,677 | 7,279,051 | 7,838,962 | 8,476,094 |
| of which: un-appropriated profit(loss) / retained earnings | 827,753 | 559,797 | 896,988 | 1,195,655 | 714,092 | 1,115,111 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 104,000 | 98,500 | 86,000 | 69,000 | 146,959 | 174,722 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 13,948 | 7,630 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 104,000 | 98,500 | 86,000 | 69,000 | 133,011 | 167,092 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,988,634 | 2,060,824 | 2,270,291 | 2,604,372 | 2,336,284 | 2,400,315 |
| 1.Trade credit \& other accounts payables | 1,641,396 | 1,309,421 | 1,500,314 | 2,004,137 | 1,923,975 | 1,813,802 |
| of which: i) Trade credits | 1,283,452 | 1,043,251 | 1,191,593 | 1,702,057 | 1,508,826 | 1,234,991 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 5,178 | 6,318 |
| 4.Other current liabilities | 347,238 | 751,403 | 769,977 | 600,235 | 407,131 | 580,195 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 8,517,094 | 7,134,930 | 7,758,520 | 9,873,134 | 10,138,211 | 9,912,679 |
| i)Local sales (Net) | 6,208,967 | 4,327,554 | 3,836,062 | 6,272,207 | 6,769,191 | 6,036,477 |
| ii)Export sales (Net) | 2,308,127 | 2,807,376 | 3,922,458 | 3,600,927 | 3,369,020 | 3,876,202 |
| 2.Cost of sales | 7,499,710 | 6,544,790 | 6,484,368 | 8,381,862 | 9,038,874 | 8,552,280 |
| i)Cost of material | 5,687,879 | 5,998,185 | 6,042,760 | 6,087,622 | 5,987,296 | 8,365,781 |
| 3.Gross profit / (loss) (F1-F2) | 1,017,384 | 590,140 | 1,274,152 | 1,491,272 | 1,099,337 | 1,360,399 |
| 4.General, administrative and other expenses | 353,971 | 365,327 | 492,051 | 550,281 | 691,996 | 523,817 |
| i)Selling \& distribution expenses | 153,447 | 175,440 | 252,147 | 274,294 | 231,394 | 210,750 |
| ii)Administrative and other expenses | 200,524 | 189,887 | 239,904 | 275,987 | 460,602 | 313,067 |
| 5.Other income / (loss) | 369,775 | 246,099 | 116,974 | 260,734 | 122,951 | 268,007 |
| 6.EBIT (F3-F4+F5) | 1,033,188 | 470,912 | 899,075 | 1,201,725 | 530,292 | 1,104,589 |
| 7.Financial expenses | 62,226 | $(26,407)$ | $(53,630)$ | $(134,211)$ | $(274,003)$ | $(95,147)$ |
| of which: (i) Interest expenses | 47,302 | $(41,391)$ | $(70,131)$ | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 970,962 | 497,319 | 952,705 | 1,335,936 | 804,295 | 1,199,736 |
| 9.Tax expenses | 146,000 | $(60,000)$ | 57,624 | 140,009 | 110,000 | 210,000 |
| 10.Profit / (loss) after tax (F8-F9) | 824,962 | 557,319 | 895,081 | 1,195,927 | 694,295 | 989,736 |
| 11.Cash dividends | 412,500 | 262,500 | 412,500 | 412,500 | 412,500 | 450,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,475,186 | (1,683,215) | 284,786 | 2,249,254 | 2,324,984 | 227,728 |
| 2.Net cash flows from investing activities | 2,170,335 | $(563,745)$ | $(186,936)$ | $(153,778)$ | $(303,835)$ | $(3,622,413)$ |
| 3.Net cash flows from financing activities | $(367,108)$ | $(404,010)$ | $(254,375)$ | $(398,278)$ | $(413,912)$ | $(408,273)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 6,635,437 | 7,081,737 | 8,183,677 | 8,132,051 | 8,769,921 | 9,434,816 |
| 2.Retention in business (F10-F11-F12) | 412,462 | 294,819 | 482,581 | 783,427 | 281,795 | 539,736 |
| 3.Depreciation for the year | 151,723 | 192,486 | 259,479 | 250,784 | 240,580 | 235,170 |
| 4.Salaries, wages and employee benefits | 506,124 | 487,967 | 581,282 | 633,286 | 620,112 | 705,310 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 9.69 | 7.81 | 11.54 | 12.11 | 6.85 | 9.98 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.03 | 0.80 | 0.79 | 0.93 | 0.93 | 0.86 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 10.00 | 6.27 | 9.14 | 11.29 | 6.36 | 8.63 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.33 | 1.31 | 1.30 | 1.31 | 1.31 | 1.28 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 13.31 | 8.25 | 11.87 | 14.80 | 8.32 | 11.07 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 5.50 | 3.72 | 5.97 | 7.97 | 4.63 | 6.60 |


| Haseeb Waqas Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,752,236 | 3,686,152 | 3,483,737 | 3,304,259 | 3,135,643 | 2,977,115 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 4,199,487 | 4,336,905 | 4,336,722 | 4,995,529 | 4,335,529 | 4,335,529 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,738,964 | 3,674,162 | 3,483,247 | 3,303,769 | 3,135,153 | 2,976,625 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 13,272 | 11,990 | 490 | 490 | 490 | 490 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 459,795 | 476,749 | 189,585 | 142,837 | 119,836 | 106,832 |
| 1.Cash \& bank balance | 7,917 | 2,658 | 2,103 | 1,745 | 1,712 | 1,730 |
| 2.Inventories; of which | 5,506 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 5,506 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 43,808 | 20,638 | 7,449 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 446,372 | 474,091 | 187,482 | 97,284 | 97,486 | 97,653 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,212,031 | 4,162,901 | 3,673,322 | 3,447,096 | 3,255,479 | 3,083,947 |
| C.Shareholders' Equity (C1+C2+C3) | 249,326 | $(134,263)$ | $(597,829)$ | $(922,841)$ | $(1,284,865)$ | $(1,593,470)$ |
| 1. Issued, Subscribed \& Paid up capital | 324,000 | 324,000 | 324,000 | 324,000 | 324,000 | 324,000 |
| i)Ordinary shares | 324,000 | 324,000 | 324,000 | 324,000 | 324,000 | 324,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(1,758,210)$ | $(2,061,302)$ | $(2,448,853)$ | (2,702,062) | $(2,996,243)$ | (3,240,731) |
| i)Capital Reserve | 615,211 | 804,315 | 829,647 | 841,632 | 841,732 | 841,943 |
| ii)Revenue Reserve | $(2,373,421)$ | $(2,865,617)$ | $(3,278,500)$ | (3,543,694) | $(3,837,975)$ | $(4,082,674)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(2,373,421)$ | $(2,865,617)$ | $(3,278,500)$ | $(3,543,694)$ | $(3,837,975)$ | $(4,082,674)$ |
| 3. Surplus on revaluation of fixed assets | 1,683,536 | 1,603,039 | 1,527,024 | 1,455,221 | 1,387,378 | 1,323,261 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,183,545 | 1,862,979 | 1,286,275 | 1,052,118 | 595,026 | 564,480 |
| 1.Long term borrowings | 1,370,430 | 1,050,739 | 549,373 | 408,000 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 34,397 | 39,159 | 17,343 | 18,005 | 17,805 | 17,783 |
| 5.Other non-current liabilities | 778,718 | 773,081 | 719,559 | 626,113 | 577,221 | 546,697 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,779,160 | 2,434,185 | 2,984,876 | 3,317,819 | 3,945,318 | 4,112,937 |
| 1.Trade credit \& other accounts payables | 662,764 | 961,587 | 814,473 | 801,393 | 791,606 | 791,526 |
| of which: i) Trade credits | 453,500 | 249,342 | 196,191 | 185,711 | 176,277 | 176,277 |
| 2.Short term borrowings | 312,262 | 574,535 | 669,579 | 657,542 | 656,463 | 656,463 |
| 3.Current portion of non-current liabilities | 540,740 | 612,949 | 1,102,814 | 1,244,187 | 1,652,188 | 1,652,187 |
| 4.Other current liabilities | 263,394 | 285,114 | 398,010 | 614,697 | 845,061 | 1,012,761 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 879,366 | 847,275 | 250,773 | 0 | 0 | 0 |
| i)Local sales (Net) | 879,366 | 847,275 | 250,773 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,445,254 | 1,242,883 | 590,988 | 187,476 | 168,406 | 160,043 |
| i)Cost of material | 1,057,132 | 850,352 | 304,047 | 0 | - | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(565,888)$ | $(395,608)$ | $(340,215)$ | $(187,476)$ | $(168,406)$ | $(160,043)$ |
| 4.General, administrative and other expenses | 44,182 | 60,781 | 57,565 | 23,786 | 12,243 | 11,577 |
| i)Selling \& distribution expenses | 157 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 44,025 | 60,781 | 57,565 | 23,786 | 12,243 | 11,577 |
| 5.Other income / (loss) | 588 | 628 | 1,080 | 653 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | $(609,482)$ | $(455,761)$ | $(396,700)$ | $(210,609)$ | $(180,649)$ | $(171,620)$ |
| 7.Financial expenses | 163,598 | 122,589 | 145,725 | 216,698 | 230,367 | 167,720 |
| of which: (i) Interest expenses | 163,387 | 122,432 | 145,676 | 216,687 | 230,364 | 167,700 |
| 8.Profit / (loss) before taxation (F6-F7) | $(773,080)$ | $(578,350)$ | $(542,425)$ | $(427,307)$ | $(411,016)$ | $(339,340)$ |
| 9.Tax expenses | $(87,790)$ | $(5,642)$ | $(53,524)$ | $(90,310)$ | $(48,892)$ | $(30,523)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(685,290)$ | $(572,708)$ | $(488,901)$ | $(336,997)$ | $(362,124)$ | $(308,817)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(111,824)$ | $(72,314)$ | $(120,990)$ | $(1,005)$ | 946 | (194) |
| 2.Net cash flows from investing activities | $(236,963)$ | $(136,839)$ | 11,559 | 700 | 0 | 0 |
| 3.Net cash flows from financing activities | 351,048 | 203,893 | 108,877 | (53) | (979) | 211 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,432,871 | 1,728,716 | 688,446 | 129,277 | $(689,839)$ | $(1,028,990)$ |
| 2.Retention in business (F10-F11-F12) | $(685,290)$ | $(572,708)$ | $(488,901)$ | $(336,997)$ | $(362,124)$ | $(308,817)$ |
| 3.Depreciation for the year | 194,047 | 203,513 | 191,045 | 179,431 | 168,616 | 158,528 |
| 4.Salaries, wages and employee benefits | 100,870 | 120,623 | 73,377 | 11,028 | 8,293 | 9,662 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -77.93 | -67.59 | -194.96 | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.21 | 0.20 | 0.06 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -16.23 | -13.68 | -12.48 | -9.47 | -10.81 | -9.74 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 14.84 | 72.79 | -10.70 | -4.68 | -3.04 | -2.20 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -240.94 | -995.47 | 133.56 | 44.32 | 32.81 | 21.46 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -21.15 | -17.68 | -15.09 | -10.40 | -11.18 | -9.53 |


| Husein Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,567,860 | 3,106,040 | 3,243,011 | 3,340,125 | 4,534,554 | 5,048,807 |
| 1.Capital work in progress | 176,197 | 282,154 | 296,782 | 551,821 | 808,579 | 958,332 |
| 2.Operating fixed assets at cost | 3,382,741 | 2,821,897 | 3,171,526 | 3,119,217 | 3,791,941 | 3,904,851 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,388,975 | 2,814,639 | 2,934,344 | 2,766,231 | 3,690,849 | 4,034,622 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 2,688 | 9,247 | 11,885 | 22,073 | 35,126 | 55,853 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 571,260 | 626,880 | 1,894,448 | 1,300,873 | 2,357,408 | 2,086,666 |
| 1.Cash \& bank balance | 16,206 | 60,830 | 18,259 | 70,929 | 41,757 | 112,766 |
| 2.Inventories; of which | 180,513 | 233,028 | 888,743 | 180,206 | 652,811 | 947,666 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 8,251 | 7,264 | 7,428 | 7,158 | 15,437 | 15,186 |
| iii)Finished goods | 172,262 | 225,763 | 881,314 | 173,048 | 637,374 | 932,480 |
| 3.Trade Debt / accounts receivables | 104,448 | 49,290 | 682,485 | 659,068 | 955,665 | 269,785 |
| 4.Short term loans and advances | 0 | 79,014 | 30,411 | 146,750 | 289,825 | 314,546 |
| 5.Short term investments | 0 | 0 | 0 | 22,607 | 6,716 | 7,593 |
| 6.Other current assets | 270,093 | 204,718 | 274,550 | 221,313 | 410,634 | 434,310 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,139,120 | 3,732,920 | 5,137,459 | 4,640,998 | 6,891,962 | 7,135,473 |
| C.Shareholders' Equity (C1+C2+C3) | 1,652,984 | 2,483,734 | 2,532,815 | 2,847,621 | 2,967,105 | 2,997,500 |
| 1.Issued, Subscribed \& Paid up capital | 170,000 | 250,000 | 250,000 | 360,000 | 385,200 | 385,200 |
| i)Ordinary shares | 170,000 | 250,000 | 250,000 | 360,000 | 385,200 | 385,200 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 29,436 | 411,642 | 505,323 | 761,114 | 473,129 | 610,108 |
| i)Capital Reserve | 630,775 | 753,311 | 751,812 | 658,169 | 611,017 | 660,300 |
| ii)Revenue Reserve | $(601,339)$ | $(341,669)$ | $(246,489)$ | 102,945 | $(137,888)$ | $(50,192)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(770,789)$ | $(511,119)$ | $(415,939)$ | 102,945 | $(137,888)$ | $(50,192)$ |
| 3.Surplus on revaluation of fixed assets | 1,453,548 | 1,822,092 | 1,777,492 | 1,726,507 | 2,108,776 | 2,002,192 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 209,585 | 196,995 | 165,126 | 397,996 | 974,094 | 960,556 |
| 1.Long term borrowings | 0 | 0 | 0 | 277,663 | 705,742 | 683,137 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 209,585 | 196,995 | 165,126 | 120,333 | 268,352 | 277,419 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,276,551 | 1,052,191 | 2,439,518 | 1,395,381 | 2,950,763 | 3,177,417 |
| 1.Trade credit \& other accounts payables | 761,062 | 368,016 | 593,173 | 386,445 | 893,103 | 677,222 |
| of which: i) Trade credits | 579,969 | 219,726 | 333,490 | 208,391 | 556,107 | 420,477 |
| 2.Short term borrowings | 508,947 | 511,502 | 1,580,875 | 411,382 | 1,407,999 | 1,871,707 |
| 3.Current portion of non-current liabilities | 0 | 5,875 | 0 | 74,911 | 123,749 | 331,882 |
| 4.Other current liabilities | 6,542 | 166,798 | 265,470 | 522,643 | 525,912 | 296,606 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,144,147 | 3,856,538 | 2,755,736 | 3,715,573 | 2,954,630 | 6,148,523 |
| i)Local sales (Net) | 2,761,936 | 3,086,123 | 2,637,698 | 2,745,451 | 2,951,401 | 6,148,523 |
| ii)Export sales (Net) | 382,211 | 770,415 | 118,038 | 970,122 | 3,229 | 0 |
| 2.Cost of sales | 2,898,595 | 3,371,219 | 2,496,642 | 3,475,490 | 2,662,525 | 5,672,475 |
| i)Cost of material | 2,416,858 | 3,036,895 | 2,736,225 | 2,371,278 | 2,720,443 | 5,432,495 |
| 3.Gross profit / (loss) (F1-F2) | 245,552 | 485,319 | 259,094 | 240,083 | 292,105 | 476,048 |
| 4.General, administrative and other expenses | 177,422 | 198,966 | 187,173 | 165,568 | 244,441 | 243,083 |
| i)Selling \& distribution expenses | 15,389 | 17,277 | 16,070 | 18,030 | 15,112 | 21,321 |
| ii)Administrative and other expenses | 162,033 | 181,689 | 171,103 | 147,538 | 229,329 | 221,762 |
| 5.Other income / (loss) | 91,697 | 29,719 | 102,770 | 460,021 | 117,482 | 150,466 |
| 6.EBIT (F3-F4+F5) | 159,827 | 316,072 | 174,691 | 534,536 | 165,146 | 383,431 |
| 7.Financial expenses | 61,569 | 87,220 | 141,900 | 221,351 | 374,089 | 314,910 |
| of which: (i) Interest expenses | 54,383 | 79,528 | 135,474 | 205,198 | 363,181 | 309,823 |
| 8.Profit / (loss) before taxation (F6-F7) | 98,258 | 228,852 | 32,791 | 313,185 | $(208,943)$ | 68,521 |
| 9.Tax expenses | $(17,407)$ | 27,262 | $(2,375)$ | 19,642 | 77,265 | 44,864 |
| 10.Profit / (loss) after tax (F8-F9) | 115,665 | 201,590 | 35,166 | 293,543 | $(286,208)$ | 23,657 |
| 11.Cash dividends | 0 | 0 | 0 | 10,800 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 25,200 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(244,951)$ | 73,386 | $(850,753)$ | 1,069,838 | $(743,703)$ | $(32,841)$ |
| 2.Net cash flows from investing activities | $(119,862)$ | $(140,807)$ | $(254,071)$ | $(216,986)$ | $(715,737)$ | $(638,206)$ |
| 3.Net cash flows from financing activities | 278,313 | 108,698 | 1,065,597 | $(800,561)$ | 1,429,495 | 691,403 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,862,569 | 2,680,729 | 2,697,941 | 3,245,617 | 3,941,199 | 3,958,056 |
| 2.Retention in business (F10-F11-F12) | 115,665 | 201,590 | 35,166 | 257,543 | $(286,208)$ | 23,657 |
| 3.Depreciation for the year | 132,762 | 118,055 | 120,872 | 124,082 | 126,509 | 156,914 |
| 4.Salaries, wages and employee benefits | 218,532 | 267,775 | 247,950 | 237,348 | 250,687 | 279,662 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.68 | 5.23 | 1.28 | 7.90 | -9.69 | 0.38 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.97 | 1.12 | 0.62 | 0.76 | 0.51 | 0.88 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.57 | 5.87 | 0.79 | 6.00 | -4.96 | 0.34 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.18 | 1.66 | 1.77 | 1.82 | 1.98 | 2.35 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 7.77 | 9.75 | 1.40 | 10.91 | -9.84 | 0.79 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 6.80 | 8.06 | 1.41 | 8.15 | -7.43 | 0.61 |


| JDW Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 25,985,573 | 28,019,290 | 28,565,376 | 27,700,475 | 26,666,739 | 26,107,327 |
| 1.Capital work in progress | 1,968,331 | 2,953,219 | 1,781,976 | 1,290,407 | 14,599 | 60,266 |
| 2.Operating fixed assets at cost | 30,231,597 | 32,138,246 | 35,736,298 | 37,334,655 | 37,747,295 | 37,375,302 |
| 3.Operating fixed assets after deducting accumulated depreciation | 22,612,735 | 23,713,141 | 25,453,300 | 25,523,227 | 24,636,889 | 23,317,046 |
| 4. Intangible assets | 1,078,099 | 1,076,016 | 1,073,948 | 616,849 | 614,796 | 612,748 |
| 5.Long term investments | 196,468 | 218,600 | 218,600 | 219,015 | 185,854 | 185,854 |
| 6.Other non-current assets | 129,940 | 58,314 | 37,552 | 50,977 | 1,214,601 | 1,931,413 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 12,113,338 | 21,352,435 | 38,641,120 | 26,663,575 | 19,943,707 | 14,969,131 |
| 1.Cash \& bank balance | 31,741 | 170,705 | 125,630 | 145,753 | 318,004 | 283,941 |
| 2.Inventories; of which | 5,287,410 | 11,331,791 | 24,252,934 | 12,119,181 | 4,709,114 | 3,495,318 |
| i)Raw material | 181,773 | 530,172 | 1,333,717 | 549,823 | 316,448 | 264,747 |
| ii)Work in progress | 0 | 13,762 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 5,105,637 | 10,787,855 | 22,919,216 | 11,569,358 | 4,392,666 | 3,230,571 |
| 3.Trade Debt / accounts receivables | 890,824 | 3,294,827 | 6,118,517 | 8,353,455 | 8,742,611 | 4,496,927 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 19,635 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 5,903,363 | 6,555,112 | 8,144,039 | 6,045,186 | 6,173,978 | 6,673,310 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 38,098,911 | 49,371,725 | 67,206,496 | 54,364,050 | 46,610,446 | 41,076,458 |
| C.Shareholders' Equity (C1+C2+C3) | 9,934,828 | 10,259,193 | 9,310,310 | 10,771,614 | 11,741,118 | 16,346,060 |
| 1.Issued, Subscribed \& Paid up capital | 597,767 | 597,767 | 597,767 | 597,767 | 597,767 | 597,767 |
| i)Ordinary shares | 597,767 | 597,767 | 597,767 | 597,767 | 597,767 | 597,767 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 9,337,061 | 9,661,426 | 8,712,543 | 10,173,847 | 11,143,351 | 15,748,293 |
| i)Capital Reserve | 1,164,747 | 1,161,493 | 1,159,313 | 1,054,659 | 1,058,701 | 1,054,391 |
| ii)Revenue Reserve | 8,172,314 | 8,499,933 | 7,553,230 | 9,119,188 | 10,084,650 | 14,693,902 |
| of which: un-appropriated profit(loss) / retained earnings | 8,172,314 | 8,499,933 | 7,553,230 | 9,119,188 | 10,084,650 | 14,693,902 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 12,658,496 | 12,095,707 | 12,925,182 | 7,334,695 | 15,634,665 | 12,509,686 |
| 1.Long term borrowings | 10,682,296 | 10,315,362 | 11,191,622 | 6,620,100 | 14,459,913 | 12,337,936 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 106,839 | 36,373 | 53,784 | 75,117 | 104,616 | 55,987 |
| 5.Other non-current liabilities | 1,869,361 | 1,743,972 | 1,679,776 | 639,478 | 1,070,136 | 115,763 |
| E.Current Liabilities (E1+E2+E3+E4) | 15,505,587 | 27,016,825 | 44,971,004 | 36,257,741 | 19,234,663 | 12,220,712 |
| 1.Trade credit \& other accounts payables | 7,934,497 | 9,285,218 | 11,723,685 | 13,384,341 | 7,335,899 | 2,364,583 |
| of which: i) Trade credits | 1,214,498 | 1,603,181 | 2,389,889 | 2,179,116 | 1,403,018 | 1,301,979 |
| 2.Short term borrowings | 3,594,348 | 13,783,388 | 27,855,950 | 17,127,247 | 7,680,242 | 3,433,591 |
| 3.Current portion of non-current liabilities | 3,816,448 | 3,606,729 | 4,714,800 | 4,901,556 | 3,781,259 | 4,633,829 |
| 4.Other current liabilities | 160,294 | 341,490 | 676,569 | 844,597 | 437,263 | 1,788,709 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 45,361,035 | 51,631,302 | 44,530,694 | 60,946,402 | 59,441,254 | 65,255,756 |
| i)Local sales (Net) | 43,886,873 | 47,483,421 | 34,369,425 | 53,776,500 | 59,282,154 | 65,255,756 |
| ii) Export sales (Net) | 1,474,162 | 4,147,881 | 10,161,269 | 7,169,902 | 159,100 | 0 |
| 2.Cost of sales | 37,216,340 | 46,526,885 | 41,622,508 | 53,882,043 | 50,915,640 | 53,729,964 |
| i)Cost of material | 32,221,971 | 45,724,180 | 46,511,471 | 35,441,581 | 37,479,520 | 37,479,520 |
| 3.Gross profit / (loss) (F1-F2) | 8,144,695 | 5,104,417 | 2,908,186 | 7,064,359 | 8,525,614 | 11,525,792 |
| 4.General, administrative and other expenses | 2,907,654 | 1,533,452 | 1,264,547 | 2,395,368 | 2,707,781 | 6,461,038 |
| i)Selling \& distribution expenses | 173,088 | 90,521 | 61,287 | 68,450 | 66,066 | 145,038 |
| ii)Administrative and other expenses | 2,734,566 | 1,442,931 | 1,203,260 | 2,326,918 | 2,641,715 | 6,316,000 |
| 5.Other income / (loss) | 300,110 | 598,898 | 534,237 | 661,595 | 968,409 | 2,218,138 |
| 6.EBIT (F3-F4+F5) | 5,537,151 | 4,169,863 | 2,177,876 | 5,330,586 | 6,786,242 | 7,282,892 |
| 7.Financial expenses | 1,971,053 | 1,956,637 | 2,722,018 | 4,130,513 | 3,931,513 | 2,522,146 |
| of which: (i) Interest expenses | 1,909,689 | 1,914,365 | 2,662,978 | 4,086,713 | 3,874,882 | 2,407,975 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,566,098 | 2,213,226 | $(544,142)$ | 1,200,073 | 2,854,729 | 4,760,746 |
| 9.Tax expenses | 624,848 | 384,944 | 216,046 | $(269,149)$ | 1,296,320 | 141,925 |
| 10.Profit / (loss) after tax (F8-F9) | 2,941,250 | 1,828,282 | $(760,188)$ | 1,469,222 | 1,558,409 | 4,618,821 |
| 11.Cash dividends | 1,195,534 | 777,097 | 0 | 597,767 | 0 | 597,767 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 9,747,743 | $(2,715,608)$ | $(11,348,111)$ | 20,799,759 | 10,274,666 | 10,180,998 |
| 2.Net cash flows from investing activities | $(2,246,294)$ | $(3,457,302)$ | $(2,084,494)$ | $(1,549,080)$ | $(466,108)$ | $(602,245)$ |
| 3.Net cash flows from financing activities | $(6,425,837)$ | 5,269,746 | 11,214,268 | $(18,121,330)$ | $(8,981,676)$ | $(7,449,123)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 22,593,324 | 22,354,900 | 22,235,492 | 18,106,309 | 27,375,783 | 28,855,746 |
| 2.Retention in business (F10-F11-F12) | 1,745,716 | 1,051,185 | $(760,188)$ | 871,455 | 1,558,409 | 4,021,054 |
| 3.Depreciation for the year | 1,604,566 | 1,583,733 | 1,757,042 | 1,671,636 | 1,552,885 | 1,545,977 |
| 4.Salaries, wages and employee benefits | 2,669,669 | 3,078,244 | 3,206,779 | 3,023,435 | 4,602,551 | 4,993,239 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.48 | 3.54 | -1.71 | 2.41 | 2.62 | 7.08 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.20 | 1.18 | 0.76 | 1.00 | 1.18 | 1.49 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.79 | 4.18 | -1.30 | 2.42 | 3.09 | 10.53 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 4.45 | 4.33 | 5.96 | 6.05 | 4.49 | 3.12 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 34.64 | 18.11 | -7.77 | 14.63 | 13.84 | 32.89 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 49.20 | 30.59 | -12.72 | 24.58 | 26.07 | 77.27 |


| Jauharabad Sugar Mills Limtied |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,786,497 | 3,083,362 | 3,240,663 | 3,276,400 | 5,128,055 | 5,125,275 |
| 1.Capital work in progress | 54,245 | 300,904 | 416,525 | 444,125 | 494,590 | 541,502 |
| 2.Operating fixed assets at cost | 3,557,137 | 3,709,805 | 3,852,083 | 3,968,308 | 5,879,179 | 5,958,270 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,731,069 | 2,781,631 | 2,823,088 | 2,829,629 | 4,630,505 | 4,580,856 |
| 4. Intangible assets | 787 | 563 | 386 | 259 | 173 | 116 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 396 | 264 | 664 | 2,387 | 2,787 | 2,800 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 441,667 | 837,502 | 1,448,769 | 1,084,691 | 748,310 | 607,257 |
| 1.Cash \& bank balance | 19,538 | 27,113 | 46,519 | 58,855 | 223,834 | 68,442 |
| 2.Inventories; of which | 30,432 | 556,411 | 753,446 | 390,002 | 193,621 | 93,461 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 1,999 | 1,958 | 1,929 | 2,674 | 3,810 | 3,752 |
| iii)Finished goods | 28,433 | 554,453 | 751,517 | 387,328 | 189,811 | 89,709 |
| 3.Trade Debt / accounts receivables | 0 | 1,366 | 327,299 | 270,266 | 1,346 | 573 |
| 4.Short term loans and advances | 44,493 | 50,533 | 75,643 | 124,835 | 69,598 | 214,564 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 17,129 | 17,687 |
| 6.Other current assets | 347,204 | 202,079 | 245,862 | 240,733 | 242,782 | 212,530 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,228,164 | 3,920,864 | 4,689,432 | 4,361,091 | 5,876,365 | 5,732,532 |
| C.Shareholders' Equity (C1+C2+C3) | 2,666,012 | 2,593,829 | 2,744,983 | 2,899,934 | 4,696,283 | 4,762,174 |
| 1. Issued, Subscribed \& Paid up capital | 109,098 | 247,308 | 284,404 | 341,285 | 341,285 | 341,285 |
| i)Ordinary shares | 109,098 | 247,308 | 284,404 | 341,285 | 341,285 | 341,285 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,173,118 | 985,543 | 1,126,619 | 1,257,216 | 1,465,519 | 1,576,962 |
| i)Capital Reserve | 1,150,815 | 911,251 | 1,039,286 | 983,080 | 984,231 | 982,500 |
| ii)Revenue Reserve | 22,303 | 74,292 | 87,333 | 274,136 | 481,288 | 594,462 |
| of which: un-appropriated profit(loss) / retained earnings | $(39,696)$ | 74,292 | 87,333 | 274,136 | 481,288 | 594,462 |
| 3.Surplus on revaluation of fixed assets | 1,383,796 | 1,360,978 | 1,333,960 | 1,301,433 | 2,889,479 | 2,843,928 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 347,788 | 497,641 | 509,235 | 380,357 | 502,237 | 385,959 |
| 1.Long term borrowings | 148,954 | 275,610 | 269,011 | 119,377 | 147,933 | 20,748 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 198,834 | 222,031 | 240,224 | 260,980 | 354,304 | 365,212 |
| E.Current Liabilities (E1+E2+E3+E4) | 214,364 | 829,394 | 1,435,214 | 1,080,800 | 677,845 | 584,398 |
| 1.Trade credit \& other accounts payables | 201,257 | 392,382 | 208,811 | 500,526 | 345,925 | 232,536 |
| of which: i) Trade credits | 26,595 | 15,842 | 55,231 | 36,166 | 84,028 | 46,763 |
| 2.Short term borrowings | 0 | 408,121 | 1,114,463 | 409,061 | 198,321 | 190,166 |
| 3.Current portion of non-current liabilities | 4,541 | 9,495 | 58,700 | 108,396 | 74,183 | 94,886 |
| 4.Other current liabilities | 8,566 | 19,396 | 53,240 | 62,817 | 59,416 | 66,809 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,096,363 | 2,581,987 | 2,195,040 | 3,441,483 | 3,502,837 | 4,924,089 |
| i)Local sales (Net) | 1,141,231 | 2,371,282 | 1,944,702 | 2,870,532 | 3,502,837 | 4,924,089 |
| ii)Export sales (Net) | 955,132 | 210,705 | 250,338 | 570,951 | 0 | 0 |
| 2.Cost of sales | 1,888,218 | 2,281,868 | 2,149,334 | 2,787,754 | 2,898,771 | 4,345,578 |
| i)Cost of material | 1,617,296 | 2,508,485 | 2,020,427 | 2,078,448 | 2,347,841 | 3,852,598 |
| 3.Gross profit / (loss) (F1-F2) | 208,145 | 300,119 | 45,706 | 653,729 | 604,066 | 578,511 |
| 4.General, administrative and other expenses | 91,444 | 116,284 | 138,285 | 201,338 | 184,408 | 203,047 |
| i)Selling \& distribution expenses | 9,003 | 9,035 | 11,264 | 45,828 | 14,141 | 15,442 |
| ii)Administrative and other expenses | 82,441 | 107,249 | 127,021 | 155,510 | 170,267 | 187,605 |
| 5.Other income / (loss) | 18,961 | 5,098 | 266,607 | 10,557 | 7,911 | 12,380 |
| 6.EBIT (F3-F4+F5) | 135,662 | 188,933 | 174,028 | 462,948 | 427,569 | 387,844 |
| 7.Financial expenses | 53,626 | 124,441 | 138,061 | 205,679 | 231,178 | 219,555 |
| of which: (i) Interest expenses | 50,309 | 119,326 | 132,647 | 201,348 | 227,325 | 219,555 |
| 8.Profit / (loss) before taxation (F6-F7) | 82,036 | 64,492 | 35,967 | 257,269 | 196,391 | 168,289 |
| 9.Tax expenses | $(23,961)$ | 32,636 | 30,851 | 74,552 | $(16,937)$ | 66,538 |
| 10.Profit / (loss) after tax (F8-F9) | 105,997 | 31,856 | 5,116 | 182,717 | 213,328 | 101,751 |
| 11.Cash dividends | 10,910 | 24,731 | 0 | 34,129 | 34,129 | 34,128 |
| 12.Bonus shares / stock dividends | 0 | 61,827 | 0 | 68,257 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 41,991 | $(113,982)$ | $(756,922)$ | 957,815 | 597,801 | 126,805 |
| 2.Net cash flows from investing activities | $(106,439)$ | $(396,068)$ | $(244,664)$ | $(112,480)$ | $(166,315)$ | $(135,061)$ |
| 3.Net cash flows from financing activities | 49,722 | 517,625 | 314,690 | $(127,966)$ | $(38,774)$ | $(138,424)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,013,800 | 3,091,470 | 3,254,218 | 3,280,291 | 5,198,520 | 5,148,134 |
| 2.Retention in business (F10-F11-F12) | 95,087 | $(54,702)$ | 5,116 | 80,332 | 179,200 | 67,623 |
| 3.Depreciation for the year | 88,551 | 103,396 | 108,149 | 110,692 | 110,973 | 135,702 |
| 4.Salaries, wages and employee benefits | 145,099 | 190,602 | 207,234 | 237,260 | 273,768 | 293,367 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.06 | 1.23 | 0.23 | 5.31 | 6.09 | 2.07 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.70 | 0.72 | 0.51 | 0.76 | 0.68 | 0.85 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.55 | 0.89 | 0.12 | 4.04 | 4.17 | 1.75 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.29 | 1.36 | 1.61 | 1.60 | 1.35 | 1.23 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.56 | 1.21 | 0.19 | 6.47 | 5.62 | 2.15 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 9.72 | 1.29 | 0.18 | 5.35 | 6.25 | 2.98 |


| Khairpur Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,437,656 | 1,605,238 | 1,615,876 | 2,327,479 | 2,342,388 | 3,264,735 |
| 1.Capital work in progress | 5,657 | 127,844 | 16,087 | 21,661 | 24,403 | 48,427 |
| 2.Operating fixed assets at cost | 1,512,241 | 1,599,412 | 1,827,783 | 2,603,781 | 2,735,146 | 3,779,018 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,431,737 | 1,442,751 | 1,591,925 | 2,295,532 | 2,307,699 | 3,207,084 |
| 4. Intangible assets | 0 | 0 | 6,307 | 6,307 | 6,307 | 5,992 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 262 | 34,643 | 1,557 | 3,979 | 3,979 | 3,232 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 449,420 | 2,055,137 | 2,112,912 | 1,645,810 | 1,321,677 | 1,941,504 |
| 1.Cash \& bank balance | 25,102 | 37,048 | 23,908 | 80,503 | 50,373 | 92,724 |
| 2.Inventories; of which | 97,976 | 1,618,663 | 1,174,143 | 854,265 | 426,209 | 940,159 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 914 | 1,226 | 926 | 985 | 1,333 | 851 |
| iii)Finished goods | 97,062 | 1,617,437 | 1,173,217 | 853,280 | 424,876 | 939,308 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 218,608 | 276,283 | 309,452 | 352,219 | 453,609 | 532,909 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 107,734 | 123,143 | 605,409 | 358,823 | 391,486 | 375,712 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,887,076 | 3,660,375 | 3,728,788 | 3,973,289 | 3,664,065 | 5,206,239 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 175,504 | 199,991 | 207,374 | 990,887 | 957,463 | 1,563,080 |
| 1. Issued, Subscribed \& Paid up capital | 160,175 | 160,175 | 160,175 | 160,175 | 160,175 | 160,175 |
| i)Ordinary shares | 160,175 | 160,175 | 160,175 | 160,175 | 160,175 | 160,175 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(257,707)$ | $(224,767)$ | $(208,130)$ | 148,329 | 140,698 | 153,776 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(257,707)$ | $(224,767)$ | $(208,130)$ | 148,329 | 140,698 | 153,776 |
| of which: un-appropriated profit(loss) / retained earnings | $(257,707)$ | $(224,767)$ | $(208,130)$ | 148,329 | 140,698 | 153,776 |
| 3.Surplus on revaluation of fixed assets | 273,036 | 264,583 | 255,329 | 682,383 | 656,590 | 1,249,129 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,098,299 | 1,030,037 | 1,118,127 | 810,519 | 901,971 | 1,234,779 |
| 1.Long term borrowings | 971,856 | 945,091 | 1,018,602 | 681,629 | 832,571 | 950,547 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 81,202 | 58,817 | 64,111 | 66,547 | 24,133 | 0 |
| 5.Other non-current liabilities | 45,241 | 26,129 | 35,414 | 62,343 | 45,267 | 284,232 |
| E.Current Liabilities (E1+E2+E3+E4) | 613,273 | 2,430,347 | 2,403,287 | 2,171,883 | 1,804,631 | 2,408,380 |
| 1.Trade credit \& other accounts payables | 559,404 | 1,072,169 | 1,479,815 | 751,210 | 433,690 | 551,634 |
| of which: i) Trade credits | 249,928 | 255,217 | 477,615 | 106,446 | 35,500 | 123,499 |
| 2.Short term borrowings | 17,507 | 1,306,048 | 894,107 | 1,345,324 | 1,248,043 | 1,729,323 |
| 3.Current portion of non-current liabilities | 0 | 0 | 4,709 | 4,963 | 52,708 | 76,090 |
| 4.Other current liabilities | 36,362 | 52,130 | 24,656 | 70,386 | 70,190 | 51,333 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,146,495 | 2,933,180 | 4,237,317 | 4,252,277 | 4,290,858 | 4,589,427 |
| i)Local sales (Net) | 4,146,495 | 2,933,180 | 3,265,039 | 4,056,362 | 4,290,858 | 4,589,427 |
| ii) Export sales (Net) | 0 | 0 | 972,278 | 195,915 | 0 | 0 |
| 2.Cost of sales | 3,819,753 | 2,739,274 | 4,195,459 | 3,856,845 | 3,781,737 | 3,890,843 |
| i)Cost of material | 3,231,098 | 3,917,665 | 3,395,701 | 3,164,754 | 3,014,075 | 400,398 |
| 3.Gross profit / (loss) (F1-F2) | 326,742 | 193,906 | 41,858 | 395,432 | 509,121 | 698,584 |
| 4.General, administrative and other expenses | 157,042 | 147,341 | 273,143 | 221,132 | 194,387 | 229,544 |
| i)Selling \& distribution expenses | 11,783 | 16,956 | 77,714 | 26,249 | 15,084 | 14,555 |
| ii)Administrative and other expenses | 145,259 | 130,385 | 195,429 | 194,883 | 179,303 | 214,989 |
| 5.Other income / (loss) | 5,362 | 11,932 | 502,596 | 20,364 | 27,025 | 2,799 |
| 6.EBIT (F3-F4+F5) | 175,062 | 58,497 | 271,311 | 194,664 | 341,759 | 471,839 |
| 7.Financial expenses | 132,426 | 169,237 | 179,351 | 279,787 | 336,401 | 293,100 |
| of which: (i) Interest expenses | 131,945 | 168,235 | 174,599 | 278,186 | 335,443 | 292,499 |
| 8.Profit / (loss) before taxation (F6-F7) | 42,636 | $(110,740)$ | 91,960 | $(85,123)$ | 5,358 | 178,739 |
| 9.Tax expenses | $(14,134)$ | $(17,248)$ | 88,286 | $(21,120)$ | 39,330 | 96,202 |
| 10.Profit / (loss) after tax (F8-F9) | 56,770 | $(93,492)$ | 3,674 | $(64,003)$ | $(33,972)$ | 82,537 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 206,814 | $(1,063,217)$ | 496,805 | $(142,680)$ | 92,780 | $(179,354)$ |
| 2.Net cash flows from investing activities | $(44,838)$ | $(209,358)$ | $(93,984)$ | $(247,922)$ | $(111,742)$ | $(218,597)$ |
| 3.Net cash flows from financing activities | $(196,852)$ | 1,284,521 | $(415,961)$ | 447,197 | $(11,168)$ | 440,302 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,273,803 | 1,230,028 | 1,325,501 | 1,801,406 | 1,859,434 | 2,797,859 |
| 2.Retention in business (F10-F11-F12) | 56,770 | $(93,492)$ | 3,674 | $(64,003)$ | $(33,972)$ | 82,537 |
| 3.Depreciation for the year | 76,592 | 76,157 | 79,197 | 101,629 | 120,639 | 115,249 |
| 4.Salaries, wages and employee benefits | 162,439 | 202,456 | 229,939 | 251,563 | 237,087 | 278,036 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.37 | -3.19 | 0.09 | -1.51 | -0.79 | 1.80 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.97 | 1.06 | 1.15 | 1.10 | 1.12 | 1.03 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 2.69 | -3.37 | 0.10 | -1.66 | -0.89 | 1.86 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 13.34 | 14.77 | 18.14 | 6.33 | 3.92 | 3.52 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 35.90 | -49.80 | 1.80 | -10.52 | -3.49 | 6.55 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.54 | -5.84 | 0.23 | -4.00 | -2.12 | 5.15 |


| Mehran Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,719,341 | 3,166,922 | 3,359,423 | 3,553,920 | 3,785,739 | 3,681,672 |
| 1.Capital work in progress | 295,522 | 196,238 | 103,803 | 125,730 | 92,721 | 403,489 |
| 2.Operating fixed assets at cost | 2,792,451 | 3,273,357 | 3,508,895 | 3,669,208 | 3,766,194 | 3,851,241 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,657,403 | 1,991,895 | 2,064,525 | 2,064,953 | 2,098,420 | 1,969,322 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 765,563 | 977,676 | 1,190,223 | 1,362,375 | 1,235,647 | 1,051,769 |
| 6.Other non-current assets | 853 | 1,113 | 872 | 862 | 358,951 | 257,092 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,797,396 | 2,555,804 | 3,474,975 | 3,409,529 | 1,414,984 | 2,211,109 |
| 1.Cash \& bank balance | 34,438 | 28,761 | 15,954 | 672,984 | 10,141 | 10,849 |
| 2.Inventories; of which | 412,036 | 1,205,457 | 1,167,157 | 1,060,596 | 60,781 | 561,564 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 2,702 | 2,519 | 1,279 | 2,589 | 3,832 | 5,593 |
| iii)Finished goods | 409,333 | 1,202,938 | 1,165,877 | 1,058,007 | 56,949 | 555,971 |
| 3.Trade Debt / accounts receivables | 10,560 | 174,514 | 130,583 | 79,134 | 18,206 | 69,668 |
| 4.Short term loans and advances | 108,221 | 148,345 | 116,067 | 116,691 | 46,274 | 54,975 |
| 5.Short term investments | 1,105,801 | 830,319 | 1,258,744 | 995,383 | 1,108,083 | 1,317,093 |
| 6.Other current assets | 126,340 | 168,408 | 786,470 | 484,741 | 171,499 | 196,960 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,516,737 | 5,722,726 | 6,834,398 | 6,963,449 | 5,200,723 | 5,892,781 |
| C.Shareholders' Equity (C1+C2+C3) | 2,323,415 | 2,218,254 | 2,609,321 | 2,414,897 | 2,607,507 | 2,495,827 |
| 1.Issued, Subscribed \& Paid up capital | 320,312 | 320,312 | 320,312 | 405,195 | 465,975 | 489,273 |
| i)Ordinary shares | 320,312 | 320,312 | 320,312 | 405,195 | 465,975 | 489,273 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,003,103 | 1,897,942 | 2,289,009 | 2,009,702 | 2,141,532 | 2,006,554 |
| i)Capital Reserve | 0 | 0 | 131,004 | $(174,447)$ | 76,282 | 57,553 |
| ii)Revenue Reserve | 2,003,103 | 1,897,942 | 2,158,005 | 2,184,149 | 2,065,250 | 1,949,001 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 2,073,005 | 2,099,149 | 1,980,250 | 1,864,001 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 842,974 | 958,788 | 1,175,683 | 1,103,440 | 1,482,074 | 1,278,313 |
| 1.Long term borrowings | 326,058 | 480,434 | 763,621 | 756,423 | 1,155,077 | 953,196 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 4,647 | 4,878 | 4,785 | 4,762 | 4,445 | 4,301 |
| 5.Other non-current liabilities | 512,269 | 473,476 | 407,277 | 342,255 | 322,552 | 320,816 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,350,348 | 2,545,684 | 3,049,394 | 3,445,112 | 1,111,142 | 2,118,641 |
| 1.Trade credit \& other accounts payables | 1,113,134 | 1,088,931 | 695,154 | 676,957 | 454,312 | 471,459 |
| of which: i) Trade credits | 90,862 | 131,673 | 97,586 | 325,916 | 157,083 | 155,206 |
| 2.Short term borrowings | 0 | 1,117,040 | 1,966,893 | 1,750,706 | 297,982 | 1,063,921 |
| 3.Current portion of non-current liabilities | 171,473 | 159,781 | 227,882 | 329,364 | 131,993 | 394,934 |
| 4.Other current liabilities | 65,741 | 179,932 | 159,465 | 688,085 | 226,855 | 188,327 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,113,226 | 5,500,836 | 4,790,789 | 5,311,773 | 6,424,676 | 6,063,538 |
| i)Local sales (Net) | 7,113,226 | 3,814,975 | 1,977,672 | 4,856,768 | 6,265,324 | 6,063,538 |
| ii)Export sales (Net) | 0 | 1,685,861 | 2,813,117 | 455,005 | 159,352 | 0 |
| 2.Cost of sales | 6,370,347 | 5,232,832 | 4,201,109 | 4,491,461 | 5,959,540 | 5,426,675 |
| i)Cost of material | 4,656,800 | 5,346,872 | 3,383,644 | 3,661,033 | 4,245,307 | 5,216,982 |
| 3.Gross profit / (loss) (F1-F2) | 742,879 | 268,004 | 589,680 | 820,312 | 465,136 | 636,863 |
| 4.General, administrative and other expenses | 275,529 | 335,630 | 457,105 | 327,302 | 272,108 | 454,542 |
| i)Selling \& distribution expenses | 36,886 | 83,037 | 111,448 | 59,559 | 47,077 | 45,206 |
| ii)Administrative and other expenses | 238,643 | 252,593 | 345,657 | 267,743 | 225,031 | 409,336 |
| 5.Other income / (loss) | 299,283 | 462,847 | 509,557 | 403,911 | 311,937 | 100,117 |
| 6.EBIT (F3-F4+F5) | 766,633 | 395,221 | 642,132 | 896,921 | 504,965 | 282,438 |
| 7.Financial expenses | 98,626 | 196,674 | 212,409 | 384,774 | 342,319 | 264,551 |
| of which: (i) Interest expenses | 96,946 | 187,315 | 195,416 | 379,999 | 339,219 | 262,133 |
| 8.Profit / (loss) before taxation (F6-F7) | 668,007 | 198,547 | 429,723 | 512,147 | 162,646 | 17,887 |
| 9.Tax expenses | 126,200 | 66,870 | 16,825 | 108,313 | 115,620 | 41,703 |
| 10.Profit / (loss) after tax (F8-F9) | 541,807 | 131,677 | 412,898 | 403,834 | 47,026 | $(23,816)$ |
| 11.Cash dividends | 208,203 | 88,086 | 96,094 | 135,740 | 58,247 | 73,391 |
| 12.Bonus shares / stock dividends | 0 | 0 | 48,047 | 101,299 | 23,299 | 48,927 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 993,358 | $(1,078,012)$ | $(647,400)$ | 1,149,387 | 440,524 | $(341,219)$ |
| 2.Net cash flows from investing activities | $(634,825)$ | 16,976 | $(515,775)$ | $(167,928)$ | 276,152 | $(447,704)$ |
| 3.Net cash flows from financing activities | $(369,649)$ | 1,055,358 | 1,150,368 | $(324,429)$ | $(1,379,519)$ | 23,692 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,166,389 | 3,177,042 | 3,785,004 | 3,518,337 | 4,089,581 | 3,774,140 |
| 2.Retention in business (F10-F11-F12) | 333,604 | 43,591 | 268,758 | 166,795 | $(34,520)$ | $(146,134)$ |
| 3.Depreciation for the year | 137,411 | 152,920 | 166,710 | 170,874 | 156,920 | 155,516 |
| 4.Salaries, wages and employee benefits | 345,429 | 351,595 | 364,561 | 374,591 | 340,225 | 356,235 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 7.62 | 2.39 | 8.62 | 7.60 | 0.73 | -0.39 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.51 | 1.07 | 0.76 | 0.77 | 1.06 | 1.09 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 11.52 | 2.57 | 6.58 | 5.85 | 0.77 | -0.43 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.25 | 2.25 | 2.60 | 2.75 | 2.42 | 2.17 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 25.89 | 5.80 | 17.11 | 16.08 | 1.87 | -0.93 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 16.91 | 4.11 | 12.89 | 9.97 | 1.01 | -0.49 |


| Mirpurkhas Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,789,570 | 3,248,943 | 4,228,602 | 3,973,441 | 4,414,133 | 5,307,864 |
| 1.Capital work in progress | 392,298 | 92,210 | 69,822 | 71,423 | 123,842 | 1,186,928 |
| 2.Operating fixed assets at cost | 2,386,927 | 3,087,354 | 3,229,730 | 3,377,778 | 3,538,251 | 3,429,307 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,644,396 | 2,274,139 | 2,346,187 | 2,410,997 | 2,494,647 | 2,282,497 |
| 4.Intangible assets | 0 | 8,258 | 6,448 | 4,638 | 2,828 | 1,018 |
| 5.Long term investments | 749,993 | 872,627 | 1,794,775 | 1,474,259 | 1,780,538 | 1,810,999 |
| 6.Other non-current assets | 2,883 | 1,709 | 11,370 | 12,124 | 12,278 | 26,422 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,472,894 | 4,131,912 | 2,276,581 | 1,827,130 | 1,965,049 | 2,435,931 |
| 1.Cash \& bank balance | 21,033 | 22,623 | 18,311 | 42,395 | 35,168 | 35,344 |
| 2.Inventories; of which | 218,560 | 2,029,952 | 1,074,451 | 976,972 | 652,878 | 984,208 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 3,578 | 2,713 | 1,555 | 2,888 | 4,787 | 5,571 |
| iii)Finished goods | 214,982 | 2,027,239 | 1,072,896 | 974,084 | 648,091 | 978,637 |
| 3.Trade Debt / accounts receivables | 58,949 | 104,069 | 37,817 | 27,840 | 90,703 | 61,059 |
| 4.Short term loans and advances | 183,568 | 228,319 | 137,598 | 135,312 | 72,686 | 70,041 |
| 5.Short term investments | 1,308,325 | 986,301 | 0 | 1,710 | 421,952 | 159,103 |
| 6.Other current assets | 682,459 | 760,648 | 1,008,404 | 642,901 | 691,662 | 1,126,176 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,262,464 | 7,380,855 | 6,505,183 | 5,800,571 | 6,379,182 | 7,743,795 |
| C.Shareholders' Equity (C1+C2+C3) | 2,940,653 | 2,507,968 | 2,250,305 | 1,983,905 | 2,845,870 | 3,225,984 |
| 1.Issued, Subscribed \& Paid up capital | 122,682 | 122,682 | 122,682 | 122,682 | 134,950 | 134,950 |
| i)Ordinary shares | 122,682 | 122,682 | 122,682 | 122,682 | 134,950 | 134,950 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,262,222 | 1,568,715 | 1,311,052 | 1,045,158 | 1,866,661 | 2,246,775 |
| i)Capital Reserve | 0 | 1,049,165 | 718,258 | 163,072 | 1,112,576 | 998,020 |
| ii)Revenue Reserve | 2,262,222 | 519,550 | 592,794 | 882,086 | 754,085 | 1,248,755 |
| of which: un-appropriated profit(loss) / retained earnings | 816,685 | 485,300 | 558,544 | 847,836 | 719,835 | 1,214,505 |
| 3.Surplus on revaluation of fixed assets | 555,749 | 816,571 | 816,571 | 816,065 | 844,259 | 844,259 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 856,347 | 1,377,166 | 1,340,778 | 1,269,197 | 1,684,659 | 1,738,025 |
| 1.Long term borrowings | 590,000 | 972,857 | 777,143 | 581,429 | 1,040,977 | 1,146,794 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 266,347 | 404,309 | 563,635 | 687,768 | 643,682 | 591,231 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,465,464 | 3,495,721 | 2,914,100 | 2,547,469 | 1,848,653 | 2,779,786 |
| 1.Trade credit \& other accounts payables | 664,465 | 536,657 | 495,851 | 474,524 | 563,154 | 553,672 |
| of which: i) Trade credits | 229,506 | 55,615 | 130,518 | 99,038 | 61,401 | 112,122 |
| 2.Short term borrowings | 723,843 | 2,739,342 | 2,159,622 | 1,798,333 | 1,099,279 | 1,797,631 |
| 3.Current portion of non-current liabilities | 50,000 | 155,714 | 195,714 | 195,714 | 141,215 | 388,705 |
| 4.Other current liabilities | 27,156 | 64,008 | 62,913 | 78,898 | 45,005 | 39,778 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,762,892 | 2,802,150 | 4,170,397 | 3,728,986 | 4,637,141 | 3,861,442 |
| i)Local sales (Net) | 3,762,892 | 1,632,753 | 1,342,256 | 3,465,321 | 4,592,711 | 3,861,442 |
| ii)Export sales (Net) | 0 | 1,169,397 | 2,828,141 | 263,665 | 44,430 | 0 |
| 2.Cost of sales | 3,434,737 | 2,849,191 | 3,788,510 | 3,121,032 | 4,332,418 | 3,578,666 |
| i)Cost of material | 3,070,945 | 3,851,709 | 2,483,664 | 2,760,147 | 3,593,824 | 3,851,531 |
| 3.Gross profit / (loss) (F1-F2) | 328,155 | $(47,041)$ | 381,887 | 607,954 | 304,723 | 282,776 |
| 4.General, administrative and other expenses | 131,675 | 172,751 | 620,346 | 206,387 | 187,265 | 202,425 |
| i)Selling \& distribution expenses | 9,066 | 48,081 | 220,794 | 30,536 | 16,934 | 24,474 |
| ii)Administrative and other expenses | 122,609 | 124,670 | 399,552 | 175,851 | 170,331 | 177,951 |
| 5.Other income / (loss) | 162,282 | 155,015 | 560,483 | 420,460 | 200,685 | 381,132 |
| 6.EBIT (F3-F4+F5) | 358,762 | $(64,777)$ | 322,024 | 822,027 | 318,143 | 461,483 |
| 7.Financial expenses | 133,202 | 229,421 | 210,375 | 404,358 | 366,148 | 245,710 |
| of which: (i) Interest expenses | 130,914 | 226,603 | 208,042 | 401,801 | 363,783 | 244,365 |
| 8.Profit / (loss) before taxation (F6-F7) | 225,560 | $(294,198)$ | 111,649 | 417,669 | $(48,005)$ | 215,773 |
| 9.Tax expenses | 75,491 | $(22,883)$ | 38,405 | 110,481 | 67,728 | 75,453 |
| 10.Profit / (loss) after tax (F8-F9) | 150,069 | $(271,315)$ | 73,244 | 307,188 | $(115,733)$ | 140,320 |
| 11.Cash dividends | 61,341 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 12,268 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 374,186 | (2,115,465) | 840,379 | 882,009 | 603,979 | $(247,864)$ |
| 2.Net cash flows from investing activities | $(379,821)$ | $(133,105)$ | 102,213 | 105,853 | 99,472 | $(662,148)$ |
| 3.Net cash flows from financing activities | $(29,488)$ | 2,250,160 | $(946,904)$ | $(963,778)$ | $(710,678)$ | 910,188 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,797,000 | 3,885,134 | 3,591,083 | 3,253,102 | 4,530,529 | 4,964,009 |
| 2.Retention in business (F10-F11-F12) | 88,728 | $(271,315)$ | 73,244 | 294,920 | $(115,733)$ | 140,320 |
| 3.Depreciation for the year | 63,325 | 76,599 | 89,721 | 93,334 | 99,341 | 107,594 |
| 4.Salaries, wages and employee benefits | 317,245 | 327,793 | 367,713 | 386,693 | 398,230 | 386,283 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.99 | -9.68 | 1.76 | 8.24 | -2.50 | 3.63 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.79 | 0.44 | 0.60 | 0.61 | 0.76 | 0.55 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 3.16 | -4.29 | 1.05 | 4.99 | -1.90 | 1.99 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.83 | 2.32 | 2.92 | 2.91 | 2.52 | 2.33 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 5.79 | -9.96 | 3.08 | 14.51 | -4.79 | 4.62 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 12.23 | -22.12 | 5.97 | 25.04 | -8.58 | 10.40 |


| Noon Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,020,371 | 1,137,085 | 1,370,616 | 1,492,330 | 1,534,519 | 1,615,927 |
| 1.Capital work in progress | 35,404 | 175,363 | 225,813 | 26,031 | 152,307 | 250,695 |
| 2.Operating fixed assets at cost | 2,629,490 | 2,706,484 | 2,994,435 | 3,475,442 | 3,523,024 | 3,664,957 |
| 3.Operating fixed assets after deducting accumulated depreciation | 964,178 | 939,521 | 1,124,636 | 1,452,618 | 1,368,939 | 1,360,332 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 7,997 | 7,934 | 7,874 | 7,817 | 7,763 | 0 |
| 6.Other non-current assets | 12,792 | 14,267 | 12,293 | 5,864 | 5,510 | 4,900 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 687,282 | 2,865,040 | 2,609,533 | 2,719,124 | 2,738,872 | 2,809,726 |
| 1.Cash \& bank balance | 26,724 | 309,615 | 46,008 | 58,606 | 51,526 | 224,923 |
| 2.Inventories; of which | 385,265 | 2,152,748 | 1,997,542 | 1,147,288 | 1,006,162 | 1,405,972 |
| i)Raw material | 1,502 | 47,707 | 95,765 | 78,364 | 0 | 35,452 |
| ii)Work in progress | 9,940 | 13,273 | 6,605 | 15,332 | 34,269 | 61,818 |
| iii)Finished goods | 373,823 | 2,091,768 | 1,894,928 | 1,053,592 | 971,893 | 1,308,702 |
| 3.Trade Debt / accounts receivables | 74,253 | 132,266 | 39,553 | 679,756 | 677,173 | 337,868 |
| 4.Short term loans and advances | 44,381 | 65,537 | 110,106 | 431,559 | 587,660 | 369,655 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 156,659 | 204,874 | 416,324 | 401,915 | 416,351 | 471,308 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,707,653 | 4,002,125 | 3,980,149 | 4,211,454 | 4,273,391 | 4,425,653 |
| C.Shareholders' Equity (C1+C2+C3) | 465,824 | 591,933 | 742,051 | 928,841 | 1,133,010 | 1,327,657 |
| 1.Issued, Subscribed \& Paid up capital | 165,175 | 165,175 | 165,175 | 165,175 | 165,175 | 165,175 |
| i)Ordinary shares | 165,175 | 165,175 | 165,175 | 165,175 | 165,175 | 165,175 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 300,649 | 426,758 | 576,876 | 763,666 | 967,835 | 1,162,482 |
| i)Capital Reserve | 119,217 | 119,217 | 119,217 | 119,217 | 119,217 | 119,217 |
| ii)Revenue Reserve | 181,432 | 307,541 | 457,659 | 644,449 | 848,618 | 1,043,265 |
| of which: un-appropriated profit(loss) / retained earnings | 51,432 | 177,541 | 327,659 | 514,449 | 718,618 | 913,265 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 98,905 | 345,619 | 273,769 | 205,723 | 208,840 | 136,689 |
| 1.Long term borrowings | 62,112 | 306,951 | 229,778 | 159,797 | 153,258 | 76,613 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 35,626 | 38,668 | 43,991 | 45,926 | 55,582 | 60,076 |
| 5.Other non-current liabilities | 1,167 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,142,924 | 3,064,573 | 2,964,329 | 3,076,890 | 2,931,541 | 2,961,307 |
| 1.Trade credit \& other accounts payables | 464,294 | 558,230 | 366,796 | 369,000 | 440,727 | 358,134 |
| of which: i) Trade credits | 164,997 | 167,837 | 189,214 | 226,106 | 173,042 | 222,099 |
| 2.Short term borrowings | 582,742 | 2,333,655 | 2,386,078 | 2,402,453 | 2,277,596 | 2,335,335 |
| 3.Current portion of non-current liabilities | 63,320 | 64,743 | 77,039 | 118,008 | 43,991 | 76,640 |
| 4.Other current liabilities | 32,568 | 107,945 | 134,416 | 187,429 | 169,227 | 191,198 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,588,546 | 4,835,588 | 6,273,476 | 5,671,219 | 6,138,166 | 9,189,680 |
| i)Local sales (Net) | 2,254,315 | 3,997,111 | 4,433,702 | 3,653,299 | 4,530,073 | 6,565,898 |
| ii)Export sales (Net) | 334,231 | 838,477 | 1,839,774 | 2,017,920 | 1,608,093 | 2,623,782 |
| 2.Cost of sales | 2,353,460 | 4,263,805 | 5,562,171 | 4,805,768 | 5,178,147 | 8,183,388 |
| i)Cost of material | 2,010,634 | 5,473,198 | 4,850,127 | 3,383,521 | 4,447,796 | 7,888,955 |
| 3.Gross profit / (loss) (F1-F2) | 235,086 | 571,783 | 711,305 | 865,451 | 960,019 | 1,006,292 |
| 4.General, administrative and other expenses | 136,259 | 230,474 | 258,186 | 289,065 | 346,822 | 427,001 |
| i)Selling \& distribution expenses | 26,043 | 85,348 | 104,464 | 106,952 | 139,884 | 183,761 |
| ii)Administrative and other expenses | 110,216 | 145,126 | 153,722 | 182,113 | 206,938 | 243,240 |
| 5.Other income / (loss) | 39,530 | 53,359 | 68,720 | 36,466 | 44,620 | 64,118 |
| 6.EBIT (F3-F4+F5) | 138,357 | 394,668 | 521,839 | 612,852 | 657,817 | 643,409 |
| 7.Financial expenses | 86,576 | 204,721 | 251,655 | 340,520 | 335,449 | 266,232 |
| of which: (i) Interest expenses | 83,817 | 189,367 | 233,291 | 332,854 | 321,337 | 258,910 |
| 8.Profit / (loss) before taxation (F6-F7) | 51,781 | 189,947 | 270,184 | 272,332 | 322,368 | 377,177 |
| 9.Tax expenses | 11,660 | 45,680 | 59,399 | 47,015 | 66,308 | 123,057 |
| 10.Profit / (loss) after tax (F8-F9) | 40,121 | 144,267 | 210,785 | 225,317 | 256,060 | 254,120 |
| 11.Cash dividends | 16,518 | 0 | 42,946 | 49,553 | 57,811 | 57,811 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 64,332 | $(1,317,078)$ | 374,683 | 676,016 | 792,484 | 714,010 |
| 2.Net cash flows from investing activities | $(175,921)$ | $(226,658)$ | $(347,486)$ | $(280,981)$ | $(197,677)$ | $(229,309)$ |
| 3.Net cash flows from financing activities | 66,548 | 1,826,627 | $(290,804)$ | $(382,437)$ | $(601,887)$ | $(311,304)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 564,729 | 937,552 | 1,015,820 | 1,134,564 | 1,341,850 | 1,464,346 |
| 2.Retention in business (F10-F11-F12) | 23,604 | 144,267 | 167,840 | 175,765 | 198,249 | 196,309 |
| 3.Depreciation for the year | 102,079 | 108,434 | 110,489 | 159,680 | 155,295 | 146,424 |
| 4.Salaries, wages and employee benefits | 201,143 | 262,847 | 251,083 | 266,727 | 145,785 | 309,414 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.55 | 2.98 | 3.36 | 3.97 | 4.17 | 2.77 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.59 | 1.69 | 1.57 | 1.38 | 1.45 | 2.11 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.46 | 5.05 | 5.28 | 5.50 | 6.04 | 5.84 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.65 | 5.40 | 5.98 | 4.90 | 4.12 | 3.54 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 8.99 | 27.28 | 31.60 | 26.97 | 24.84 | 20.65 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.43 | 8.73 | 12.76 | 13.64 | 15.50 | 15.38 |


| Sakrand Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,508,119 | 3,116,576 | 3,106,700 | 3,256,595 | 3,198,770 | 3,236,793 |
| 1.Capital work in progress | 0 | 0 | 83,534 | 72,284 | 0 | 0 |
| 2.Operating fixed assets at cost | 3,578,695 | 3,801,776 | 3,944,244 | 4,176,330 | 4,262,874 | 4,356,820 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,347,815 | 2,936,016 | 3,015,830 | 3,178,175 | 3,193,721 | 3,232,714 |
| 4.Intangible assets | 0 | 0 | 4,915 | 3,293 | 2,206 | 1,478 |
| 5.Long term investments | 158,715 | 178,590 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,589 | 1,970 | 2,421 | 2,843 | 2,843 | 2,601 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 103,997 | 512,992 | 833,972 | 1,042,735 | 654,333 | 429,783 |
| 1.Cash \& bank balance | 1,331 | 141,775 | 46,439 | 4,478 | 28,337 | 23,867 |
| 2.Inventories; of which | 0 | 3,374 | 518,655 | 49,192 | 79,304 | 51,301 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 3,374 | 400,897 | 49,171 | 79,304 | 51,301 |
| iii)Finished goods | 0 | 0 | 117,758 | 21 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 160,287 | 94 | 845,561 | 356,733 | 179,047 |
| 4.Short term loans and advances | 16,600 | 54,847 | 18,874 | 27,498 | 45,664 | 50,834 |
| 5.Short term investments | 0 | 86,000 | 30,000 | 0 | 0 | 0 |
| 6.Other current assets | 86,066 | 66,709 | 219,910 | 116,006 | 144,295 | 124,734 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,612,116 | 3,629,568 | 3,940,672 | 4,299,330 | 3,853,103 | 3,666,576 |
| C.Shareholders' Equity (C1+C2+C3) | 582,920 | 1,526,222 | 1,762,211 | 1,920,216 | 1,268,429 | 1,056,147 |
| 1.Issued, Subscribed \& Paid up capital | 223,080 | 446,160 | 446,160 | 446,160 | 446,160 | 446,160 |
| i)Ordinary shares | 223,080 | 446,160 | 446,160 | 446,160 | 446,160 | 446,160 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(979,857)$ | $(731,522)$ | $(473,381)$ | $(294,616)$ | $(865,706)$ | $(1,199,525)$ |
| i)Capital Reserve | 65,767 | 92,767 | 92,767 | 92,767 | 92,767 | 92,767 |
| ii)Revenue Reserve | $(1,045,624)$ | $(824,289)$ | $(566,148)$ | $(387,383)$ | $(958,473)$ | $(1,292,292)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(1,045,624)$ | $(824,289)$ | $(566,148)$ | $(387,383)$ | $(958,473)$ | $(1,292,292)$ |
| 3.Surplus on revaluation of fixed assets | 1,339,697 | 1,811,584 | 1,789,432 | 1,768,672 | 1,687,975 | 1,809,512 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 494,572 | 1,067,525 | 1,376,669 | 1,260,388 | 922,709 | 84,756 |
| 1.Long term borrowings | 234,163 | 676,407 | 921,937 | 763,849 | 538,352 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 11,693 | 19,609 | 20,350 | 22,540 | 16,654 | 15,535 |
| 5.Other non-current liabilities | 248,716 | 371,509 | 434,382 | 473,999 | 367,703 | 69,221 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,534,624 | 1,035,821 | 801,792 | 1,118,726 | 1,661,965 | 2,525,674 |
| 1.Trade credit \& other accounts payables | 1,200,762 | 1,008,130 | 618,993 | 837,179 | 1,071,771 | 1,262,534 |
| of which: i) Trade credits | 967,680 | 740,062 | 234,734 | 203,680 | 204,503 | 209,874 |
| 2. Short term borrowings | 124,997 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 168,476 | 23,747 | 124,909 | 205,319 | 378,636 | 924,091 |
| 4.Other current liabilities | 40,389 | 3,944 | 57,890 | 76,228 | 211,558 | 339,049 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,528,012 | 2,347,921 | 1,821,745 | 3,387,534 | 1,966,828 | 1,614,526 |
| i)Local sales (Net) | 1,528,012 | 2,347,921 | 1,576,536 | 3,387,534 | 1,966,828 | 1,614,526 |
| ii) Export sales (Net) | 0 | 0 | 245,209 | 0 | 0 | 0 |
| 2.Cost of sales | 1,703,121 | 2,343,397 | 1,318,198 | 2,877,233 | 2,425,503 | 1,662,016 |
| i)Cost of material | 1,461,957 | 2,103,906 | 1,582,495 | 2,078,131 | 2,166,025 | 1,361,233 |
| 3.Gross profit / (loss) (F1-F2) | $(175,109)$ | 4,524 | 503,547 | 510,301 | $(458,675)$ | $(47,490)$ |
| 4.General, administrative and other expenses | 269,713 | 96,959 | 148,620 | 128,421 | 121,241 | 323,561 |
| i)Selling \& distribution expenses | 3,765 | 3,194 | 5,494 | 5,764 | 5,492 | 4,706 |
| ii)Administrative and other expenses | 265,948 | 93,765 | 143,126 | 122,657 | 115,749 | 318,855 |
| 5.Other income / (loss) | 18,379 | 351,466 | 139,351 | 437 | 92 | (13) |
| 6.EBIT (F3-F4+F5) | $(426,443)$ | 259,031 | 494,278 | 382,317 | $(579,824)$ | $(371,064)$ |
| 7.Financial expenses | 32,357 | 35,084 | 106,201 | 158,967 | 162,112 | 121,377 |
| of which: (i) Interest expenses | 31,127 | 34,974 | 106,041 | 158,810 | 161,896 | 121,300 |
| 8.Profit / (loss) before taxation (F6-F7) | $(458,800)$ | 223,947 | 388,077 | 223,350 | $(741,936)$ | $(492,441)$ |
| 9.Tax expenses | $(232,255)$ | 26,687 | 119,845 | 66,701 | $(142,690)$ | $(132,934)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(226,545)$ | 197,260 | 268,232 | 156,649 | $(599,246)$ | $(359,507)$ |
| 11.Cash dividends | 0 | 0 | 89,232 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 546 | $(230,833)$ | $(403,980)$ | 231,434 | 94,378 | 89,363 |
| 2.Net cash flows from investing activities | 1,764 | $(113,756)$ | $(3,388)$ | $(191,260)$ | $(16,202)$ | $(93,829)$ |
| 3.Net cash flows from financing activities | $(8,333)$ | 485,033 | 312,032 | $(82,135)$ | $(54,317)$ | (4) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,077,492 | 2,593,747 | 3,138,880 | 3,180,604 | 2,191,138 | 1,140,903 |
| 2.Retention in business (F10-F11-F12) | $(226,545)$ | 197,260 | 179,000 | 156,649 | $(599,246)$ | $(359,507)$ |
| 3.Depreciation for the year | 119,620 | 75,488 | 62,654 | 69,744 | 69,744 | 55,066 |
| 4.Salaries, wages and employee benefits | 145,453 | 136,792 | 176,958 | 181,997 | 168,118 | 165,198 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -14.83 | 8.40 | 14.72 | 4.62 | -30.47 | -22.27 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.56 | 0.75 | 0.48 | 0.82 | 0.48 | 0.43 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -8.24 | 6.32 | 7.09 | 3.80 | -14.70 | -9.56 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 4.15 | 2.96 | 2.30 | 2.24 | 2.56 | 3.23 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -34.15 | 18.71 | 16.31 | 8.51 | -37.59 | -30.93 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -10.16 | 4.42 | 6.01 | 3.51 | -13.43 | -8.06 |


| Sanghar Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,509,700 | 1,784,469 | 2,937,010 | 2,825,018 | 2,733,046 | 2,636,262 |
| 1.Capital work in progress | 344,334 | 682,406 | 15,000 | 3,455 | 9,873 | 3,807 |
| 2.Operating fixed assets at cost | 1,610,797 | 1,608,096 | 1,804,670 | 1,702,729 | 1,723,715 | 1,758,746 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,120,570 | 1,063,540 | 2,894,416 | 2,804,240 | 2,702,942 | 2,611,874 |
| 4.Intangible assets | 444 | 19 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 44,352 | 38,504 | 27,594 | 17,323 | 20,231 | 20,581 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 915,207 | 1,302,916 | 1,131,843 | 815,755 | 606,939 | 1,220,197 |
| 1.Cash \& bank balance | 123,255 | 19,721 | 7,071 | 37,662 | 69,424 | 54,818 |
| 2.Inventories; of which | 606,067 | 1,095,532 | 790,044 | 604,943 | 249,959 | 778,811 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 1,788 | 787 | 1,374 | 1,357 | 1,585 | 727 |
| iii)Finished goods | 604,279 | 1,094,745 | 788,670 | 603,586 | 248,374 | 778,084 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 28,726 | 0 | 27,924 | 144,240 |
| 4.Short term loans and advances | 104,960 | 116,285 | 38,841 | 34,336 | 125,193 | 122,931 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 80,925 | 71,378 | 267,161 | 138,814 | 134,439 | 119,397 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,424,907 | 3,087,385 | 4,068,853 | 3,640,773 | 3,339,985 | 3,856,459 |
| C.Shareholders' Equity (C1+C2+C3) | 863,437 | 569,165 | 1,330,699 | 1,223,854 | 1,108,108 | 1,080,845 |
| 1. Issued, Subscribed \& Paid up capital | 119,460 | 119,460 | 119,460 | 119,460 | 119,460 | 119,460 |
| i)Ordinary shares | 119,460 | 119,460 | 119,460 | 119,460 | 119,460 | 119,460 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 347,806 | 74,487 | 111,367 | 67,276 | 3,397 | 24,683 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 347,806 | 74,487 | 111,367 | 67,276 | 3,397 | 24,683 |
| of which: un-appropriated profit(loss) / retained earnings | 347,806 | 74,487 | 111,367 | 67,276 | 3,397 | 24,683 |
| 3.Surplus on revaluation of fixed assets | 396,171 | 375,218 | 1,099,872 | 1,037,118 | 985,251 | 936,702 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 557,599 | 645,365 | 854,653 | 665,586 | 756,120 | 597,849 |
| 1.Long term borrowings | 262,532 | 345,291 | 250,863 | 145,670 | 247,536 | 114,101 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 50,541 | 54,884 | 72,330 | 79,413 | 92,091 | 100,506 |
| 5.Other non-current liabilities | 244,526 | 245,190 | 531,460 | 440,503 | 416,493 | 383,242 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,003,871 | 1,872,855 | 1,883,501 | 1,751,333 | 1,475,757 | 2,177,765 |
| 1.Trade credit \& other accounts payables | 275,679 | 378,599 | 688,073 | 781,975 | 922,401 | 1,205,791 |
| of which: i) Trade credits | 241,922 | 268,439 | 589,033 | 542,637 | 374,487 | 211,487 |
| 2.Short term borrowings | 644,680 | 1,293,557 | 1,021,483 | 797,350 | 389,019 | 770,819 |
| 3.Current portion of non-current liabilities | 49,474 | 124,310 | 130,966 | 106,052 | 120,947 | 162,160 |
| 4.Other current liabilities | 34,038 | 76,389 | 42,979 | 65,956 | 43,390 | 38,995 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,832,657 | 2,583,232 | 3,405,535 | 2,770,439 | 2,938,182 | 2,855,344 |
| i)Local sales (Net) | 2,832,657 | 2,583,232 | 3,043,809 | 2,574,874 | 2,938,182 | 2,855,344 |
| ii)Export sales (Net) | 0 | 0 | 361,726 | 195,565 | 0 | 0 |
| 2.Cost of sales | 2,681,075 | 2,653,892 | 3,307,015 | 2,638,661 | 2,782,021 | 2,827,140 |
| i)Cost of material | 2,678,277 | 3,109,983 | 2,871,755 | 2,222,014 | 2,252,663 | 3,276,747 |
| 3.Gross profit / (loss) (F1-F2) | 151,582 | $(70,660)$ | 98,520 | 131,778 | 156,161 | 28,204 |
| 4.General, administrative and other expenses | 100,689 | 97,355 | 140,662 | 110,198 | 107,024 | 120,264 |
| i)Selling \& distribution expenses | 522 | 796 | 41,879 | 12,698 | 710 | 766 |
| ii)Administrative and other expenses | 100,167 | 96,559 | 98,783 | 97,500 | 106,314 | 119,498 |
| 5.Other income / (loss) | 9,026 | 2,617 | 188,944 | 2,479 | 5,463 | 187,106 |
| 6.EBIT (F3-F4+F5) | 59,919 | $(165,398)$ | 146,802 | 24,059 | 54,600 | 95,046 |
| 7.Financial expenses | 48,859 | 94,280 | 121,934 | 172,667 | 153,446 | 111,140 |
| of which: (i) Interest expenses | 48,062 | 93,284 | 120,543 | 171,269 | 151,795 | 109,898 |
| 8.Profit / (loss) before taxation (F6-F7) | 11,060 | $(259,678)$ | 24,868 | $(148,608)$ | $(98,846)$ | $(16,094)$ |
| 9.Tax expenses | $(2,893)$ | 27,426 | 5,442 | $(49,753)$ | 19,909 | 13,732 |
| 10.Profit / (loss) after tax (F8-F9) | 13,953 | $(287,104)$ | 19,426 | $(98,855)$ | $(118,755)$ | $(29,826)$ |
| 11.Cash dividends | 7,168 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 16 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(21,685)$ | $(566,933)$ | 573,884 | 445,179 | 381,985 | $(258,199)$ |
| 2.Net cash flows from investing activities | $(363,097)$ | $(343,073)$ | $(226,644)$ | $(54,690)$ | $(27,731)$ | $(46,012)$ |
| 3.Net cash flows from financing activities | 147,020 | 157,595 | $(87,816)$ | $(135,765)$ | 85,839 | $(92,195)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,421,036 | 1,214,530 | 2,185,352 | 1,889,440 | 1,864,228 | 1,678,694 |
| 2.Retention in business (F10-F11-F12) | 6,785 | $(287,104)$ | 19,426 | $(98,855)$ | $(118,755)$ | $(29,842)$ |
| 3.Depreciation for the year | 65,625 | 62,613 | 87,031 | 148,777 | 143,307 | 135,587 |
| 4.Salaries, wages and employee benefits | 172,718 | 197,374 | 223,022 | 228,475 | 225,244 | 242,461 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.49 | -11.11 | 0.57 | -3.57 | -4.04 | -1.04 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.31 | 0.94 | 0.95 | 0.72 | 0.84 | 0.79 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.65 | -10.42 | 0.54 | -2.56 | -3.40 | -0.83 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.51 | 3.85 | 3.77 | 3.02 | 2.99 | 3.29 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.62 | -40.08 | 2.04 | -7.74 | -10.18 | -2.73 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.17 | -24.03 | 1.63 | -8.28 | -9.94 | -2.50 |


| Shahmurad Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,548,790 | 3,139,984 | 5,389,769 | 5,530,419 | 5,391,611 | 5,265,688 |
| 1.Capital work in progress | 57,730 | 584,737 | 241,928 | 155,778 | 14,505 | 120,648 |
| 2.Operating fixed assets at cost | 4,006,071 | 4,120,435 | 6,685,614 | 7,312,534 | 7,711,124 | 7,824,974 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,483,345 | 2,467,576 | 5,073,393 | 5,342,921 | 5,372,447 | 5,140,258 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 3,097 | 2,673 | 1,815 | 1,351 | 1,006 | 958 |
| 6.Other non-current assets | 4,618 | 84,998 | 72,633 | 30,369 | 3,653 | 3,824 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,407,923 | 3,537,186 | 4,529,303 | 4,860,438 | 5,919,925 | 4,665,568 |
| 1.Cash \& bank balance | 57,363 | 38,492 | 45,452 | 62,249 | 36,389 | 53,761 |
| 2.Inventories; of which | 991,768 | 2,359,550 | 2,568,492 | 1,967,859 | 1,603,448 | 3,574,691 |
| i)Raw material | 131,354 | 565,121 | 1,020,559 | 571,241 | 473,232 | 1,954,857 |
| ii)Work in progress | 8,698 | 31,495 | 8,317 | 9,588 | 13,442 | 15,285 |
| iii)Finished goods | 851,716 | 1,762,934 | 1,539,616 | 1,387,030 | 1,116,774 | 1,604,549 |
| 3.Trade Debt / accounts receivables | 31,455 | 454,573 | 387,967 | 459,571 | 207,178 | 415,500 |
| 4.Short term loans and advances | 119,958 | 483,153 | 662,935 | 1,586,334 | 1,467,802 | 155,596 |
| 5.Short term investments | 0 | 0 | 0 | 200,714 | 2,103,781 | 376 |
| 6.Other current assets | 207,379 | 201,418 | 864,457 | 583,711 | 501,327 | 465,644 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,956,713 | 6,677,170 | 9,919,072 | 10,390,857 | 11,311,536 | 9,931,256 |
| C.Shareholders' Equity (C1+C2+C3) | 1,717,124 | 1,678,019 | 3,333,720 | 4,377,803 | 4,779,041 | 4,661,403 |
| 1.Issued, Subscribed \& Paid up capital | 211,187 | 211,187 | 211,187 | 211,187 | 211,187 | 211,187 |
| i)Ordinary shares | 211,187 | 211,187 | 211,187 | 211,187 | 211,187 | 211,187 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 937,213 | 920,125 | 1,539,574 | 2,690,419 | 3,178,204 | 3,141,065 |
| i)Capital Reserve | $(1,813)$ | $(1,885)$ | $(2,501)$ | $(2,441)$ | $(2,501)$ | $(2,381)$ |
| ii)Revenue Reserve | 939,026 | 922,010 | 1,542,075 | 2,692,860 | 3,180,705 | 3,143,446 |
| of which: un-appropriated profit(loss) / retained earnings | 859,026 | 842,010 | 1,462,075 | 2,612,860 | 3,100,705 | 3,063,446 |
| 3.Surplus on revaluation of fixed assets | 568,724 | 546,707 | 1,582,959 | 1,476,197 | 1,389,650 | 1,309,151 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 810,804 | 1,542,234 | 1,659,686 | 1,340,813 | 1,180,824 | 965,379 |
| 1.Long term borrowings | 756,942 | 1,542,234 | 1,659,686 | 1,340,813 | 1,163,612 | 895,100 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 53,862 | 0 | 0 | 0 | 17,212 | 70,279 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,428,785 | 3,456,917 | 4,925,666 | 4,672,241 | 5,351,671 | 4,304,474 |
| 1.Trade credit \& other accounts payables | 562,567 | 325,217 | 1,012,970 | 1,106,764 | 1,328,710 | 798,875 |
| of which: i) Trade credits | 232,637 | 277,282 | 917,904 | 960,178 | 922,779 | 564,541 |
| 2.Short term borrowings | 662,131 | 2,917,656 | 3,620,279 | 3,160,965 | 3,689,423 | 3,225,114 |
| 3.Current portion of non-current liabilities | 179,397 | 172,222 | 233,472 | 358,560 | 292,123 | 238,223 |
| 4.Other current liabilities | 24,690 | 41,822 | 58,945 | 45,952 | 41,415 | 42,262 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,909,743 | 5,055,682 | 7,220,127 | 9,497,552 | 11,143,607 | 9,934,493 |
| i)Local sales (Net) | 3,891,476 | 1,420,731 | 1,100,189 | 2,597,003 | 3,698,629 | 3,909,798 |
| ii)Export sales (Net) | 2,018,267 | 3,634,951 | 6,119,938 | 6,900,549 | 7,444,978 | 6,024,695 |
| 2.Cost of sales | 5,239,364 | 4,471,788 | 6,982,335 | 7,487,357 | 9,551,967 | 9,172,383 |
| i)Cost of material | 4,105,445 | 5,091,425 | 5,612,672 | 5,804,490 | 7,732,103 | 8,566,955 |
| 3.Gross profit / (loss) (F1-F2) | 670,379 | 583,894 | 237,792 | 2,010,195 | 1,591,640 | 762,110 |
| 4.General, administrative and other expenses | 337,260 | 480,280 | 354,807 | 439,165 | 390,487 | 385,943 |
| i)Selling \& distribution expenses | 135,032 | 279,522 | 71,942 | 84,727 | 14,777 | 43,368 |
| ii)Administrative and other expenses | 202,228 | 200,758 | 282,865 | 354,438 | 375,710 | 342,575 |
| 5.Other income / (loss) | 9,796 | 24,710 | 900,203 | 133,849 | 74,459 | 288,891 |
| 6.EBIT (F3-F4+F5) | 342,915 | 128,324 | 783,188 | 1,704,879 | 1,275,612 | 665,058 |
| 7.Financial expenses | 172,779 | 202,721 | 234,939 | 350,347 | 344,024 | 366,619 |
| of which: (i) Interest expenses | 172,148 | 201,337 | 230,693 | 346,517 | 340,433 | 360,464 |
| 8.Profit / (loss) before taxation (F6-F7) | 170,136 | $(74,397)$ | 548,249 | 1,354,532 | 931,588 | 298,439 |
| 9.Tax expenses | 44,988 | $(81,665)$ | $(53,009)$ | 148,986 | 171,273 | 162,773 |
| 10.Profit / (loss) after tax (F8-F9) | 125,148 | 7,268 | 601,258 | 1,205,546 | 760,315 | 135,666 |
| 11.Cash dividends | 50,685 | 10,559 | 147,831 | 359,018 | 253,424 | 126,712 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(30,013)$ | $(89,199)$ | 1,176,918 | 1,215,766 | 2,735,503 | (1,291,981) |
| 2.Net cash flows from investing activities | $(244,433)$ | $(642,104)$ | $(1,310,703)$ | $(539,606)$ | $(259,104)$ | $(220,609)$ |
| 3.Net cash flows from financing activities | 25,224 | 712,432 | 140,745 | $(458,649)$ | $(599,192)$ | $(573,443)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,527,928 | 3,220,253 | 4,993,406 | 5,718,616 | 5,959,865 | 5,626,782 |
| 2.Retention in business (F10-F11-F12) | 74,463 | $(3,291)$ | 453,427 | 846,528 | 506,891 | 8,954 |
| 3.Depreciation for the year | 130,572 | 133,288 | 181,747 | 357,711 | 372,285 | 355,646 |
| 4.Salaries, wages and employee benefits | 195,437 | 215,666 | 295,845 | 348,000 | 318,408 | 304,678 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.12 | 0.14 | 8.33 | 12.69 | 6.82 | 1.37 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.30 | 0.95 | 0.87 | 0.94 | 1.03 | 0.94 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.75 | 0.14 | 7.25 | 11.87 | 7.01 | 1.28 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.69 | 3.13 | 3.31 | 2.63 | 2.37 | 2.25 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 7.42 | 0.43 | 23.99 | 31.27 | 16.61 | 2.87 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 5.93 | 0.34 | 28.47 | 57.08 | 36.00 | 6.42 |


| Shahtaj Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 960,739 | 1,679,351 | 2,055,328 | 3,749,667 | 3,910,903 | 3,935,010 |
| 1.Capital work in progress | 195,615 | 988,959 | 1,410,132 | 1,626,314 | 1,793,494 | 1,807,795 |
| 2.Operating fixed assets at cost | 1,643,031 | 1,660,621 | 1,648,331 | 3,148,802 | 3,174,630 | 3,178,014 |
| 3.Operating fixed assets after deducting accumulated depreciation | 615,665 | 571,398 | 524,726 | 1,977,111 | 1,972,638 | 1,953,393 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 109,575 | 113,196 | 116,039 | 139,023 | 140,373 | 168,840 |
| 6.Other non-current assets | 39,884 | 5,798 | 4,431 | 7,219 | 4,398 | 4,982 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 660,264 | 1,379,615 | 1,034,114 | 990,072 | 883,834 | 1,562,226 |
| 1.Cash \& bank balance | 38,579 | 50,240 | 56,274 | 30,661 | 52,962 | 21,554 |
| 2.Inventories; of which | 162,713 | 804,212 | 383,474 | 293,938 | 258,663 | 958,139 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 3,108 | 3,156 | 3,236 | 4,258 | 8,908 | 9,349 |
| iii)Finished goods | 159,605 | 801,056 | 380,238 | 289,680 | 249,755 | 948,790 |
| 3.Trade Debt / accounts receivables | 2,074 | 44,342 | 55,926 | 108,793 | 55,348 | 105,375 |
| 4.Short term loans and advances | 66,130 | 54,904 | 37,597 | 17,164 | 28,421 | 31,945 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 390,768 | 425,917 | 500,843 | 539,516 | 488,440 | 445,213 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,621,003 | 3,058,966 | 3,089,442 | 4,739,739 | 4,794,737 | 5,497,236 |
| C.Shareholders' Equity (C1+C2+C3) | 1,182,175 | 1,264,173 | 797,907 | 2,459,828 | 2,435,745 | 2,644,853 |
| 1.Issued, Subscribed \& Paid up capital | 120,111 | 120,111 | 120,111 | 120,111 | 120,111 | 120,111 |
| i)Ordinary shares | 120,111 | 120,111 | 120,111 | 120,111 | 120,111 | 120,111 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,062,064 | 1,144,062 | 677,796 | 833,606 | 809,523 | 1,018,631 |
| i)Capital Reserve | 27,534 | 27,534 | 27,534 | 147,534 | 177,534 | 177,534 |
| ii)Revenue Reserve | 1,034,530 | 1,116,528 | 650,262 | 686,072 | 631,989 | 841,097 |
| of which: un-appropriated profit(loss) / retained earnings | 108,530 | 160,528 | $(365,738)$ | $(329,968)$ | $(384,011)$ | $(174,902)$ |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 1,506,111 | 1,506,111 | 1,506,111 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 53,454 | 875,568 | 1,174,751 | 1,097,268 | 1,279,694 | 983,886 |
| 1.Long term borrowings | 25,000 | 771,742 | 1,133,248 | 1,065,860 | 1,236,074 | 918,198 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 28,454 | 32,238 | 31,755 | 31,408 | 32,428 | 32,747 |
| 5.Other non-current liabilities | 0 | 71,588 | 9,748 | 0 | 11,192 | 32,941 |
| E.Current Liabilities (E1+E2+E3+E4) | 385,374 | 919,225 | 1,116,784 | 1,182,643 | 1,079,298 | 1,868,497 |
| 1.Trade credit \& other accounts payables | 60,225 | 102,576 | 322,609 | 159,677 | 175,575 | 155,811 |
| of which: i) Trade credits | 30,000 | 48,379 | 267,973 | 62,419 | 56,678 | 34,161 |
| 2.Short term borrowings | 224,666 | 696,911 | 595,003 | 485,353 | 471,172 | 1,169,653 |
| 3.Current portion of non-current liabilities | 50,000 | 25,000 | 103,694 | 257,388 | 104,114 | 340,207 |
| 4.Other current liabilities | 50,483 | 94,738 | 95,478 | 280,225 | 328,437 | 202,826 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,707,035 | 5,807,237 | 4,878,366 | 4,609,540 | 4,539,679 | 6,314,278 |
| i)Local sales (Net) | 4,707,035 | 5,807,237 | 4,878,366 | 4,609,540 | 4,539,679 | 6,314,278 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 4,180,351 | 5,147,313 | 5,009,896 | 4,189,472 | 4,151,015 | 5,503,573 |
| i)Cost of material | 3,349,157 | 5,253,041 | 4,078,300 | 3,626,362 | 3,671,468 | 5,658,530 |
| 3.Gross profit / (loss) (F1-F2) | 526,684 | 659,924 | $(131,530)$ | 420,068 | 388,664 | 810,705 |
| 4.General, administrative and other expenses | 218,241 | 280,018 | 249,290 | 242,825 | 254,510 | 290,013 |
| i)Selling \& distribution expenses | 9,710 | 12,753 | 11,969 | 11,150 | 9,428 | 13,395 |
| ii)Administrative and other expenses | 208,531 | 267,265 | 237,321 | 231,675 | 245,082 | 276,618 |
| 5.Other income / (loss) | 19,050 | 16,626 | 25,416 | 40,356 | 17,130 | 57,976 |
| 6.EBIT (F3-F4+F5) | 327,493 | 396,532 | $(355,404)$ | 217,599 | 151,284 | 578,668 |
| 7.Financial expenses | 47,543 | 74,571 | 55,803 | 129,610 | 138,785 | 264,412 |
| of which: (i) Interest expenses | 45,980 | 72,930 | 53,502 | 127,437 | 136,385 | 261,098 |
| 8.Profit / (loss) before taxation (F6-F7) | 279,950 | 321,961 | $(411,207)$ | 87,989 | 12,499 | 314,256 |
| 9.Tax expenses | 100,494 | 179,049 | $(2,362)$ | 54,746 | 70,950 | 109,429 |
| 10.Profit / (loss) after tax (F8-F9) | 179,456 | 142,912 | $(408,845)$ | 33,243 | $(58,451)$ | 204,827 |
| 11.Cash dividends | 60,056 | 0 | 0 | 0 | 0 | 60,056 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 593,754 | $(312,413)$ | 155,704 | 89,766 | 159,771 | $(627,187)$ |
| 2.Net cash flows from investing activities | $(195,640)$ | $(810,102)$ | $(428,282)$ | $(211,979)$ | $(156,689)$ | $(19,424)$ |
| 3.Net cash flows from financing activities | $(372,738)$ | 1,134,176 | 278,612 | 96,600 | 19,219 | 615,203 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,235,629 | 2,139,741 | 1,972,658 | 3,557,096 | 3,715,439 | 3,628,739 |
| 2.Retention in business (F10-F11-F12) | 119,401 | 142,912 | $(408,845)$ | 33,243 | $(58,451)$ | 144,772 |
| 3.Depreciation for the year | 68,255 | 65,708 | 61,335 | 54,425 | 30,301 | 28,536 |
| 4.Salaries, wages and employee benefits | 342,279 | 441,334 | 405,212 | 390,608 | 417,371 | 470,035 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.81 | 2.46 | -8.38 | 0.72 | -1.29 | 3.24 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 2.73 | 2.48 | 1.59 | 1.18 | 0.95 | 1.23 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 10.41 | 6.11 | -13.30 | 0.85 | -1.23 | 3.98 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.58 | 1.91 | 2.98 | 2.40 | 1.95 | 2.03 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 16.42 | 11.68 | -39.65 | 2.04 | -2.39 | 8.06 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 14.94 | 11.90 | -34.04 | 2.77 | -4.87 | 17.05 |


| Shakarganj Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 10,025,793 | 9,670,820 | 12,821,718 | 12,475,003 | 11,477,489 | 17,958,526 |
| 1.Capital work in progress | 46,408 | 100,813 | 119,235 | 144,411 | 141,679 | 129,567 |
| 2.Operating fixed assets at cost | 10,698,193 | 10,646,959 | 11,259,945 | 11,258,261 | 11,314,046 | 18,115,450 |
| 3.Operating fixed assets after deducting accumulated depreciation | 8,941,152 | 8,386,457 | 10,706,426 | 10,109,369 | 9,603,953 | 16,036,918 |
| 4.Intangible assets | 685 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 954,356 | 1,084,476 | 1,938,565 | 2,131,209 | 1,679,003 | 1,737,573 |
| 6.Other non-current assets | 83,192 | 99,074 | 57,492 | 90,014 | 52,854 | 54,468 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 814,003 | 1,599,932 | 1,485,414 | 992,065 | 1,246,767 | 1,177,334 |
| 1.Cash \& bank balance | 18,640 | 5,255 | 28,271 | 83,702 | 8,099 | 1,905 |
| 2.Inventories; of which | 347,650 | 1,115,847 | 1,028,311 | 576,860 | 615,116 | 361,197 |
| i)Raw material | 136,245 | 338,471 | 29,820 | 2,652 | 41,789 | 21,548 |
| ii)Work in progress | 12,489 | 12,540 | 7,958 | 20,724 | 16,100 | 13,283 |
| iii)Finished goods | 198,916 | 764,836 | 990,533 | 553,484 | 557,227 | 326,366 |
| 3.Trade Debt / accounts receivables | 13,154 | 167,717 | 39,431 | 35,078 | 201,609 | 82,781 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 61,522 | 44,955 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 434,559 | 311,113 | 389,401 | 296,425 | 360,421 | 686,496 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 10,839,796 | 11,270,752 | 14,307,132 | 13,467,068 | 12,724,256 | 19,135,860 |
| C.Shareholders' Equity (C1+C2+C3) | 4,965,421 | 6,136,764 | 8,682,872 | 7,958,472 | 6,858,474 | 11,220,914 |
| 1.Issued, Subscribed \& Paid up capital | 1,100,000 | 1,250,000 | 1,250,000 | 1,250,000 | 1,250,000 | 1,250,000 |
| i)Ordinary shares | 1,100,000 | 1,250,000 | 1,250,000 | 1,250,000 | 1,250,000 | 1,250,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | (1,119,900) | 166,858 | 607,468 | 351,612 | $(479,284)$ | $(1,495,421)$ |
| i)Capital Reserve | 57,205 | 47,055 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(1,177,105)$ | 119,803 | 607,468 | 351,612 | $(479,284)$ | $(1,495,421)$ |
| of which: un-appropriated profit(loss) / retained earnings | (2,083,219) | $(1,606,671)$ | $(1,588,974)$ | (1,861,115) | $(2,672,491)$ | (3,661,819) |
| 3.Surplus on revaluation of fixed assets | 4,985,321 | 4,719,906 | 6,825,404 | 6,356,860 | 6,087,758 | 11,466,335 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,307,067 | 1,171,986 | 1,572,164 | 1,338,240 | 1,309,268 | 3,083,588 |
| 1.Long term borrowings | 491,213 | 405,767 | 442,703 | 128,291 | 223,350 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 160,503 | 219,112 |
| 5.Other non-current liabilities | 815,854 | 766,219 | 1,129,461 | 1,209,949 | 925,415 | 2,864,476 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,567,308 | 3,962,002 | 4,052,096 | 4,170,356 | 4,556,514 | 4,831,358 |
| 1.Trade credit \& other accounts payables | 3,230,484 | 2,059,100 | 1,663,125 | 2,028,140 | 2,798,120 | 3,336,841 |
| of which: i) Trade credits | 1,033,362 | 879,003 | 688,998 | 1,074,294 | 1,186,288 | 834,130 |
| 2.Short term borrowings | 969,199 | 1,661,160 | 2,243,284 | 1,804,077 | 1,415,698 | 935,000 |
| 3.Current portion of non-current liabilities | 147,543 | 123,707 | 97,703 | 256,453 | 245,419 | 416,938 |
| 4.Other current liabilities | 220,082 | 118,035 | 47,984 | 81,686 | 97,277 | 142,579 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,373,219 | 11,360,157 | 7,404,243 | 6,256,738 | 6,409,384 | 9,161,763 |
| i)Local sales (Net) | 3,859,794 | 9,233,252 | 4,635,910 | 4,389,571 | 5,831,922 | 7,835,459 |
| ii)Export sales (Net) | 513,425 | 2,126,905 | 2,768,333 | 1,867,167 | 577,462 | 1,326,304 |
| 2.Cost of sales | 4,668,941 | 10,704,342 | 7,047,093 | 6,283,349 | 7,081,059 | 9,751,929 |
| i)Cost of material | 2,816,084 | 8,526,554 | 5,212,224 | 3,669,014 | 5,356,989 | 7,414,842 |
| 3.Gross profit / (loss) (F1-F2) | $(295,722)$ | 655,815 | 357,150 | $(26,611)$ | $(671,675)$ | $(590,166)$ |
| 4.General, administrative and other expenses | 305,499 | 473,899 | 355,683 | 487,582 | 425,496 | 569,113 |
| i)Selling \& distribution expenses | 55,965 | 161,084 | 31,322 | 137,699 | 66,676 | 119,449 |
| ii)Administrative and other expenses | 249,534 | 312,815 | 324,361 | 349,883 | 358,820 | 449,664 |
| 5.Other income / (loss) | 752,312 | 337,928 | 357,158 | 70,757 | 265,315 | 362,287 |
| 6.EBIT (F3-F4+F5) | 151,091 | 519,844 | 358,625 | $(443,436)$ | $(831,856)$ | $(796,992)$ |
| 7.Financial expenses | 182,754 | 169,832 | 200,464 | 331,034 | 338,799 | 275,025 |
| of which: (i) Interest expenses | 178,415 | 150,194 | 165,851 | 318,519 | 289,422 | 160,765 |
| 8.Profit / (loss) before taxation (F6-F7) | $(31,663)$ | 350,012 | 158,161 | $(774,470)$ | $(1,170,655)$ | $(1,072,017)$ |
| 9.Tax expenses | $(13,770)$ | 139,193 | 172,169 | $(46,059)$ | $(173,072)$ | 315,893 |
| 10.Profit / (loss) after tax (F8-F9) | $(17,893)$ | 210,819 | $(14,008)$ | $(728,411)$ | $(997,583)$ | $(1,387,910)$ |
| 11.Cash dividends | 640,310 | 156,250 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 211,854 | $(1,589,749)$ | $(62,720)$ | 685,075 | 285,242 | 113,848 |
| 2.Net cash flows from investing activities | 417,687 | 43,337 | $(293,859)$ | $(34,541)$ | $(56,406)$ | 412,498 |
| 3.Net cash flows from financing activities | $(2,139,357)$ | 1,533,027 | 379,595 | $(595,103)$ | $(304,439)$ | $(532,540)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 6,272,488 | 7,308,750 | 10,255,036 | 9,296,712 | 8,167,742 | 14,304,502 |
| 2.Retention in business (F10-F11-F12) | $(658,203)$ | 54,569 | $(14,008)$ | $(728,411)$ | $(997,583)$ | $(1,387,910)$ |
| 3.Depreciation for the year | 582,804 | 534,478 | 499,496 | 615,605 | 569,363 | 497,961 |
| 4.Salaries, wages and employee benefits | 431,216 | 621,362 | 623,226 | 695,892 | 716,688 | 823,779 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.41 | 1.86 | -0.19 | -11.64 | -15.56 | -15.15 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.36 | 1.03 | 0.58 | 0.45 | 0.49 | 0.57 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -0.15 | 1.91 | -0.11 | -5.25 | -7.62 | -8.71 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.56 | 1.99 | 1.73 | 1.67 | 1.77 | 1.76 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -0.38 | 3.80 | -0.19 | -8.75 | -13.47 | -15.35 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.16 | 1.69 | -0.11 | -5.83 | -7.98 | -11.10 |


| Sindh Abadgar'S Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,013,366 | 1,934,020 | 2,804,556 | 2,606,151 | 2,397,428 | 3,246,372 |
| 1.Capital work in progress | 22,820 | 54,178 | 15,900 | 68,543 | 64,303 | 0 |
| 2.Operating fixed assets at cost | 2,906,889 | 2,986,073 | 4,074,014 | 4,077,645 | 4,100,482 | 5,176,343 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,989,439 | 1,878,776 | 2,785,855 | 2,536,203 | 2,331,550 | 3,245,127 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,107 | 1,066 | 2,801 | 1,405 | 1,575 | 1,245 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 594,957 | 1,558,721 | 646,227 | 891,378 | 919,262 | 1,503,777 |
| 1.Cash \& bank balance | 83,195 | 20,020 | 25,762 | 23,126 | 39,876 | 25,937 |
| 2.Inventories; of which | 32,963 | 1,012,996 | 9,292 | 460,551 | 59,809 | 1,017,211 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 7,915 | 11,351 | 9,292 | 3,741 | 5,067 | 7,675 |
| iii)Finished goods | 25,048 | 1,001,645 | 0 | 456,810 | 54,742 | 1,009,536 |
| 3.Trade Debt / accounts receivables | 27,343 | 105,621 | 252,395 | 0 | 435,254 | 93,696 |
| 4.Short term loans and advances | 95,647 | 112,024 | 57,615 | 106,683 | 90,529 | 111,364 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 355,809 | 308,060 | 301,163 | 301,018 | 293,794 | 255,569 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,608,323 | 3,492,741 | 3,450,783 | 3,497,529 | 3,316,690 | 4,750,149 |
| C.Shareholders' Equity (C1+C2+C3) | 1,149,521 | 748,930 | 1,544,757 | 1,577,731 | 1,401,909 | 2,208,349 |
| 1.Issued, Subscribed \& Paid up capital | 104,250 | 104,250 | 104,250 | 104,250 | 104,250 | 104,250 |
| i)Ordinary shares | 104,250 | 104,250 | 104,250 | 104,250 | 104,250 | 104,250 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 130,021 | $(167,499)$ | $(35,742)$ | 115,974 | 46,687 | 262,927 |
| i)Capital Reserve | 260,000 | 260,000 | 260,000 | 260,000 | 260,000 | 480,000 |
| ii)Revenue Reserve | $(129,979)$ | $(427,499)$ | $(295,742)$ | $(144,026)$ | $(213,313)$ | $(217,073)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(129,979)$ | $(427,499)$ | $(295,742)$ | $(144,026)$ | $(213,313)$ | $(217,073)$ |
| 3.Surplus on revaluation of fixed assets | 915,250 | 812,179 | 1,476,249 | 1,357,507 | 1,250,972 | 1,841,172 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,017,434 | 1,186,032 | 1,413,379 | 1,116,348 | 1,067,513 | 1,119,084 |
| 1.Long term borrowings | 451,000 | 697,002 | 595,833 | 350,000 | 350,000 | 229,167 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 356 | 356 | 356 | 278 | 278 | 203 |
| 5.Other non-current liabilities | 566,078 | 488,674 | 817,190 | 766,070 | 717,235 | 889,714 |
| E.Current Liabilities (E1+E2+E3+E4) | 441,368 | 1,557,779 | 492,647 | 803,450 | 847,268 | 1,422,716 |
| 1.Trade credit \& other accounts payables | 250,809 | 481,512 | 288,633 | 334,273 | 565,595 | 361,945 |
| of which: i) Trade credits | 191,307 | 283,996 | 262,196 | 211,728 | 248,494 | 302,287 |
| 2.Short term borrowings | 0 | 878,678 | 0 | 338,349 | 209,355 | 908,565 |
| 3.Current portion of non-current liabilities | 178,000 | 151,957 | 183,334 | 100,000 | 50,000 | 120,833 |
| 4.Other current liabilities | 12,559 | 45,632 | 20,680 | 30,828 | 22,318 | 31,373 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,160,907 | 2,015,772 | 4,216,372 | 2,211,305 | 3,025,752 | 2,253,713 |
| i)Local sales (Net) | 3,160,907 | 902,244 | 2,582,898 | 1,949,460 | 2,949,851 | 2,253,713 |
| ii)Export sales (Net) | 0 | 1,113,528 | 1,633,474 | 261,845 | 75,901 | 0 |
| 2.Cost of sales | 3,015,525 | 2,274,930 | 3,867,186 | 1,876,976 | 2,940,402 | 2,093,327 |
| i)Cost of material | 2,405,751 | 3,109,361 | 2,759,746 | 2,128,356 | 2,419,919 | 3,081,468 |
| 3.Gross profit / (loss) (F1-F2) | 145,382 | $(259,158)$ | 349,186 | 334,329 | 85,350 | 160,386 |
| 4.General, administrative and other expenses | 91,797 | 126,064 | 201,322 | 116,103 | 133,562 | 120,970 |
| i)Selling \& distribution expenses | 5,096 | 18,917 | 89,511 | 6,142 | 16,878 | 4,886 |
| ii)Administrative and other expenses | 86,701 | 107,147 | 111,811 | 109,961 | 116,684 | 116,084 |
| 5.Other income / (loss) | 40,695 | 65,507 | 93,741 | 21,430 | 47,046 | 17,763 |
| 6.EBIT (F3-F4+F5) | 94,280 | $(319,715)$ | 241,605 | 239,656 | $(1,166)$ | 57,179 |
| 7.Financial expenses | 92,966 | 135,137 | 116,133 | 198,464 | 164,983 | 161,926 |
| of which: (i) Interest expenses | 92,358 | 133,664 | 115,227 | 197,323 | 163,358 | 160,723 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,314 | $(454,852)$ | 125,472 | 41,192 | $(166,149)$ | $(104,747)$ |
| 9.Tax expenses | 26,351 | $(54,262)$ | 57,261 | $(8,462)$ | (753) | $(24,591)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(25,037)$ | $(400,590)$ | 68,211 | 49,654 | $(165,396)$ | $(80,156)$ |
| 11.Cash dividends | 0 | 0 | 16,680 | 10,425 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(124,703)$ | $(1,056,736)$ | 1,098,358 | 54,985 | 219,339 | $(767,367)$ |
| 2.Net cash flows from investing activities | $(43,463)$ | $(105,075)$ | $(144,146)$ | $(52,119)$ | $(14,388)$ | $(115,752)$ |
| 3.Net cash flows from financing activities | 170,000 | 219,958 | $(69,792)$ | $(343,850)$ | 31,379 | 460,615 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,166,955 | 1,934,962 | 2,958,136 | 2,694,079 | 2,469,422 | 3,327,433 |
| 2.Retention in business (F10-F11-F12) | $(25,037)$ | $(400,590)$ | 51,531 | 39,229 | $(165,396)$ | $(80,156)$ |
| 3.Depreciation for the year | 149,775 | 195,924 | 184,345 | 253,299 | 227,489 | 165,168 |
| 4.Salaries, wages and employee benefits | 149,944 | 167,527 | 163,299 | 175,476 | 184,064 | 184,417 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.79 | -19.87 | 1.62 | 2.25 | -5.47 | -3.56 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.31 | 0.66 | 1.21 | 0.64 | 0.89 | 0.56 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.04 | -13.13 | 1.96 | 1.43 | -4.85 | -1.99 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.74 | 3.21 | 3.03 | 2.23 | 2.29 | 2.23 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -2.84 | -42.20 | 5.95 | 3.18 | -11.10 | -4.44 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -2.40 | -38.43 | 6.54 | 4.76 | -15.87 | -7.69 |


| Tandlianwala Sugar Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 11,276,110 | 13,919,907 | 15,900,131 | 16,237,858 | 16,393,316 | 16,110,550 |
| 1.Capital work in progress | 560,593 | 713,793 | 34,581 | 54,571 | 54,571 | 55,495 |
| 2.Operating fixed assets at cost | 14,172,946 | 17,146,397 | 20,436,409 | 21,671,431 | 22,502,575 | 23,097,752 |
| 3.Operating fixed assets after deducting accumulated depreciation | 10,686,598 | 13,082,041 | 15,683,153 | 16,100,858 | 16,114,374 | 15,880,401 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 28,919 | 124,073 | 182,397 | 82,429 | 224,371 | 174,654 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,927,452 | 11,928,201 | 13,330,504 | 7,354,754 | 7,004,541 | 11,379,541 |
| 1.Cash \& bank balance | 66,937 | 687,766 | 83,068 | 176,214 | 283,685 | 101,748 |
| 2.Inventories; of which | 2,978,868 | 8,814,401 | 9,662,665 | 3,022,242 | 2,384,437 | 6,260,944 |
| i)Raw material | 44,359 | 873,609 | 546,093 | 425,236 | 1,108,733 | 1,738,155 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 2,934,509 | 7,940,792 | 9,116,572 | 2,597,006 | 1,275,704 | 4,522,789 |
| 3.Trade Debt / accounts receivables | 21,247 | 20,114 | 25,328 | 314,759 | 5,809 | 14,244 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,860,400 | 2,405,920 | 3,559,443 | 3,841,539 | 4,330,610 | 5,002,605 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 16,203,562 | 25,848,108 | 29,230,635 | 23,592,612 | 23,397,857 | 27,490,091 |
| C.Shareholders' Equity (C1+C2+C3) | 5,729,820 | 6,180,004 | 6,953,254 | 9,997,078 | 9,846,234 | 10,561,577 |
| 1.Issued, Subscribed \& Paid up capital | 1,177,063 | 1,177,063 | 1,177,063 | 1,177,063 | 1,177,063 | 1,177,063 |
| i)Ordinary shares | 1,177,063 | 1,177,063 | 1,177,063 | 1,177,063 | 1,177,063 | 1,177,063 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,552,757 | 5,002,941 | 5,776,191 | 8,820,015 | 8,669,171 | 9,384,514 |
| i)Capital Reserve | 2,225,791 | 2,225,791 | 2,225,791 | 3,831,791 | 3,925,955 | 3,925,955 |
| ii)Revenue Reserve | 2,326,966 | 2,777,150 | 3,550,400 | 4,988,224 | 4,743,216 | 5,458,559 |
| of which: un-appropriated profit(loss) / retained earnings | 2,326,966 | 2,777,150 | 3,550,400 | 4,988,224 | 4,743,216 | 5,458,559 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,964,055 | 4,134,162 | 3,815,623 | 2,821,146 | 2,982,158 | 2,132,392 |
| 1.Long term borrowings | 953,312 | 3,261,120 | 3,359,348 | 2,312,709 | 2,417,451 | 1,474,321 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 245,194 | 310,561 | 414,694 | 508,437 | 564,707 | 657,248 |
| 5.Other non-current liabilities | 1,765,549 | 562,481 | 41,581 | 0 | 0 | 823 |
| E.Current Liabilities (E1+E2+E3+E4) | 7,509,687 | 15,533,942 | 18,461,758 | 10,774,388 | 10,569,465 | 14,796,122 |
| 1.Trade credit \& other accounts payables | 1,532,156 | 4,447,069 | 8,481,337 | 3,374,669 | 2,708,080 | 4,002,581 |
| of which: i) Trade credits | 483,271 | 1,045,716 | 916,944 | 854,154 | 632,316 | 504,969 |
| 2.Short term borrowings | 5,259,369 | 10,196,025 | 8,523,390 | 5,513,273 | 6,160,656 | 8,758,069 |
| 3.Current portion of non-current liabilities | 608,488 | 630,532 | 1,188,080 | 1,366,250 | 985,680 | 1,475,925 |
| 4.Other current liabilities | 109,674 | 260,316 | 268,951 | 520,196 | 715,049 | 559,547 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 18,675,054 | 13,903,985 | 17,522,464 | 27,295,875 | 21,271,885 | 27,114,404 |
| i)Local sales (Net) | 14,001,212 | 9,560,717 | 10,491,180 | 21,646,915 | 18,017,490 | 27,114,404 |
| ii) Export sales (Net) | 4,673,842 | 4,343,268 | 7,031,284 | 5,648,960 | 3,254,395 | 0 |
| 2.Cost of sales | 16,258,134 | 11,769,616 | 14,665,516 | 23,142,769 | 19,430,945 | 23,995,409 |
| i)Cost of material | 13,442,643 | 15,639,038 | 13,139,706 | 13,892,919 | 16,438,534 | 25,361,803 |
| 3.Gross profit / (loss) (F1-F2) | 2,416,920 | 2,134,369 | 2,856,948 | 4,153,106 | 1,840,940 | 3,118,995 |
| 4.General, administrative and other expenses | 731,135 | 821,177 | 995,532 | 1,038,746 | 863,401 | 931,384 |
| i)Selling \& distribution expenses | 306,351 | 350,893 | 452,932 | 406,649 | 313,628 | 322,550 |
| ii)Administrative and other expenses | 424,784 | 470,284 | 542,600 | 632,097 | 549,773 | 608,834 |
| 5.Other income / (loss) | 108,495 | 36,246 | 79,728 | 65,485 | 97,730 | 87,507 |
| 6.EBIT (F3-F4+F5) | 1,794,280 | 1,349,438 | 1,941,144 | 3,179,845 | 1,075,269 | 2,275,118 |
| 7.Financial expenses | 860,644 | 888,312 | 1,091,933 | 1,499,646 | 1,064,328 | 1,241,880 |
| of which: (i) Interest expenses | 840,811 | 868,910 | 1,056,572 | 1,481,856 | 1,036,979 | 1,185,068 |
| 8.Profit / (loss) before taxation (F6-F7) | 933,636 | 461,126 | 849,211 | 1,680,199 | 10,941 | 1,033,238 |
| 9.Tax expenses | 35,670 | $(9,634)$ | 41,566 | 234,276 | 292,666 | 320,993 |
| 10.Profit / (loss) after tax (F8-F9) | 897,966 | 470,760 | 807,645 | 1,445,923 | $(281,725)$ | 712,245 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,305,378 | $(3,545,632)$ | 3,620,223 | 3,503,381 | 559,200 | $(1,789,968)$ |
| 2.Net cash flows from investing activities | $(840,448)$ | $(2,596,525)$ | (2,119,526) | $(1,137,648)$ | $(662,904)$ | $(537,321)$ |
| 3.Net cash flows from financing activities | $(1,553,615)$ | 6,702,922 | $(2,045,394)$ | $(2,272,090)$ | 211,175 | 2,145,352 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 8,693,875 | 10,314,166 | 10,768,877 | 12,818,224 | 12,828,392 | 12,693,969 |
| 2.Retention in business (F10-F11-F12) | 897,966 | 470,760 | 807,645 | 1,445,923 | $(281,725)$ | 712,245 |
| 3.Depreciation for the year | 569,349 | 581,202 | 690,667 | 818,616 | 823,248 | 828,180 |
| 4.Salaries, wages and employee benefits | 665,484 | 827,030 | 877,552 | 993,759 | 921,296 | 977,891 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.81 | 3.39 | 4.61 | 5.30 | -1.32 | 2.63 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.12 | 0.66 | 0.64 | 1.03 | 0.91 | 1.07 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.40 | 2.24 | 2.93 | 5.47 | -1.20 | 2.80 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 3.13 | 3.53 | 4.19 | 3.12 | 2.37 | 2.49 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 16.93 | 7.91 | 12.30 | 17.06 | -2.84 | 6.98 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 7.63 | 4.00 | 6.86 | 12.28 | -2.39 | 6.05 |


| The Premier Sugar Mills \& Distillery Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,328,521 | 1,493,750 | 1,399,585 | 1,265,092 | 1,600,476 | 1,470,500 |
| 1.Capital work in progress | 0 | 0 | 0 | 105,566 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,194,878 | 1,198,622 | 1,109,369 | 1,198,969 | 1,200,004 | 1,492,936 |
| 3.Operating fixed assets after deducting accumulated depreciation | 927,819 | 1,014,332 | 921,214 | 837,371 | 1,403,441 | 1,278,751 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 199,801 | 198,660 | 197,613 | 196,653 | 195,772 | 190,486 |
| 6.Other non-current assets | 200,901 | 280,758 | 280,758 | 125,502 | 1,263 | 1,263 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 552,744 | 951,456 | 790,651 | 659,157 | 429,988 | 505,197 |
| 1.Cash \& bank balance | 55,387 | 53,602 | 51,720 | 53,274 | 52,563 | 52,773 |
| 2.Inventories; of which | 172,212 | 644,205 | 371,602 | 420,358 | 187,760 | 133,605 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 2,588 | 3,370 | 2,117 | 3,003 | 7,832 | 8,688 |
| iii)Finished goods | 169,624 | 640,835 | 369,485 | 417,355 | 179,928 | 124,917 |
| 3.Trade Debt / accounts receivables | 28,855 | 2,061 | 178,054 | 0 | 16,883 | 156,955 |
| 4.Short term loans and advances | 50,715 | 55,044 | 14,423 | 6,842 | 4,451 | 5,661 |
| 5.Short term investments | 0 | 0 | 0 |  | 0 | 0 |
| 6.Other current assets | 245,575 | 196,544 | 174,852 | 178,683 | 168,331 | 156,203 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,881,265 | 2,445,206 | 2,190,236 | 1,924,249 | 2,030,464 | 1,975,697 |
| C.Shareholders' Equity (C1+C2+C3) | 1,203,899 | 1,181,014 | 992,816 | 993,464 | 1,324,441 | 1,120,574 |
| 1.Issued, Subscribed \& Paid up capital | 37,500 | 37,500 | 37,500 | 37,500 | 37,500 | 37,500 |
| i)Ordinary shares | 37,500 | 37,500 | 37,500 | 37,500 | 37,500 | 37,500 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 640,273 | 535,738 | 389,720 | 436,402 | 429,765 | 291,069 |
| i)Capital Reserve | 1 | 1 | 1 | 1 | 1 | 1 |
| ii)Revenue Reserve | 640,272 | 535,737 | 389,719 | 436,401 | 429,764 | 291,068 |
| of which: un-appropriated profit(loss) / retained earnings | $(259,728)$ | $(364,263)$ | $(510,281)$ | $(463,599)$ | $(470,236)$ | $(608,932)$ |
| 3.Surplus on revaluation of fixed assets | 526,126 | 607,776 | 565,596 | 519,562 | 857,176 | 792,005 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 150,724 | 83,160 | 17,144 | 31,774 | 192,939 | 152,825 |
| 1.Long term borrowings | 136,576 | 71,034 | 3,009 | 2,283 | 25,707 | 6,172 |
| 2. Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 14,148 | 12,126 | 14,135 | 15,139 | 18,479 | 20,096 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 14,352 | 148,753 | 126,557 |
| E.Current Liabilities (E1+E2+E3+E4) | 526,642 | 1,181,032 | 1,180,276 | 899,011 | 513,084 | 702,298 |
| 1.Trade credit \& other accounts payables | 42,416 | 237,045 | 114,237 | 185,447 | 166,763 | 128,053 |
| of which: i) Trade credits | 14,854 | 17,253 | 14,747 | 20,547 | 12,960 | 10,176 |
| 2.Short term borrowings | 379,670 | 826,306 | 945,384 | 653,000 | 290,000 | 247,612 |
| 3.Current portion of non-current liabilities | 69,741 | 69,438 | 68,995 | 1,980 | 18,876 | 26,886 |
| 4.Other current liabilities | 34,815 | 48,243 | 51,660 | 58,584 | 37,445 | 299,747 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,470,677 | 892,219 | 1,262,508 | 1,072,460 | 938,404 | 548,875 |
| i)Local sales (Net) | 1,470,677 | 892,219 | 1,262,508 | 1,072,460 | 709,974 | 233,224 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 228,430 | 315,651 |
| 2.Cost of sales | 1,614,636 | 1,013,798 | 1,329,872 | 931,724 | 942,163 | 761,851 |
| i)Cost of material | 894,215 | 1,175,200 | 734,366 | 661,088 | 454,898 | 425,768 |
| 3.Gross profit / (loss) (F1-F2) | $(143,959)$ | $(121,579)$ | $(67,364)$ | 140,736 | $(3,759)$ | $(212,976)$ |
| 4.General, administrative and other expenses | 82,787 | 69,671 | 77,130 | 74,287 | 72,305 | 81,364 |
| i)Selling \& distribution expenses | 20,338 | 5,117 | 12,548 | 7,928 | 13,910 | 12,764 |
| ii)Administrative and other expenses | 62,449 | 64,554 | 64,582 | 66,359 | 58,395 | 68,600 |
| 5.Other income / (loss) | 94,080 | 97,578 | 63,506 | 83,610 | 123,212 | 114,668 |
| 6.EBIT (F3-F4+F5) | $(132,666)$ | $(93,672)$ | $(80,988)$ | 150,059 | 47,148 | $(179,672)$ |
| 7.Financial expenses | 62,864 | 78,259 | 85,525 | 119,189 | 95,618 | 28,171 |
| of which: (i) Interest expenses | 61,725 | 76,804 | 83,768 | 117,595 | 94,357 | 27,233 |
| 8.Profit / (loss) before taxation (F6-F7) | $(195,530)$ | $(171,931)$ | $(166,513)$ | 30,870 | $(48,470)$ | $(207,843)$ |
| 9.Tax expenses | $(45,737)$ | $(24,753)$ | 29,222 | 30,686 | 279 | $(5,593)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(149,793)$ | $(147,178)$ | $(195,735)$ | 184 | $(48,749)$ | $(202,250)$ |
| 11.Cash dividends | 7,500 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 311,731 | $(394,981)$ | $(13,870)$ | 418,767 | 208,856 | $(279,295)$ |
| 2.Net cash flows from investing activities | 51,316 | 79,110 | 42,264 | $(54,879)$ | 82,458 | 336,346 |
| 3.Net cash flows from financing activities | $(363,674)$ | 314,086 | $(30,276)$ | $(362,334)$ | $(292,025)$ | $(56,841)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,354,623 | 1,264,174 | 1,009,960 | 1,025,238 | 1,517,380 | 1,273,399 |
| 2.Retention in business (F10-F11-F12) | $(157,293)$ | $(147,178)$ | $(195,735)$ | 184 | $(48,749)$ | $(202,250)$ |
| 3.Depreciation for the year | 95,104 | 86,037 | 94,981 | 85,578 | 83,831 | 130,210 |
| 4.Salaries, wages and employee benefits | 145,058 | 171,510 | 185,680 | 182,395 | 135,999 | 127,073 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -10.19 | -16.50 | -15.50 | 0.02 | -5.19 | -36.85 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.69 | 0.41 | 0.54 | 0.52 | 0.47 | 0.27 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -7.06 | -6.80 | -8.45 | 0.01 | -2.47 | -10.10 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.66 | 1.81 | 2.13 | 2.07 | 1.71 | 1.64 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -11.72 | -12.34 | -18.01 | 0.02 | -4.21 | -16.54 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -39.94 | -39.25 | -52.20 | 0.05 | -13.00 | -53.93 |


| The Thal Industries Corporation Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,223,917 | 3,940,384 | 4,511,732 | 4,919,569 | 4,957,815 | 4,769,132 |
| 1.Capital work in progress | 211,823 | 595,537 | 104,940 | 678,137 | 26,729 | 192,771 |
| 2.Operating fixed assets at cost | 4,985,578 | 5,597,163 | 7,052,764 | 7,294,750 | 8,364,233 | 8,526,631 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,967,584 | 3,281,102 | 4,352,221 | 4,201,221 | 4,913,464 | 4,575,896 |
| 4. Intangible assets | 0 | 20,597 | 14,980 | 9,362 | 3,745 | 1 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 44,510 | 43,148 | 39,591 | 30,849 | 13,877 | 464 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,564,768 | 4,908,410 | 5,702,867 | 4,342,857 | 3,653,803 | 4,062,262 |
| 1.Cash \& bank balance | 58,574 | 76,643 | 172,896 | 165,553 | 468,656 | 400,156 |
| 2.Inventories; of which | 1,508,712 | 2,797,126 | 2,937,537 | 1,542,450 | 983,869 | 613,466 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 5,621 | 4,216 | 6,779 | 4,723 | 12,395 | 5,188 |
| iii)Finished goods | 1,503,091 | 2,792,910 | 2,930,758 | 1,537,727 | 971,474 | 608,278 |
| 3.Trade Debt / accounts receivables | 625,127 | 404,821 | 1,270,683 | 903,640 | 679,686 | 759,580 |
| 4.Short term loans and advances | 452,539 | 422,536 | 316,102 | 502,442 | 370,596 | 491,417 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 679,730 |
| 6.Other current assets | 919,816 | 1,207,284 | 1,005,649 | 1,228,772 | 1,150,996 | 1,117,913 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 6,788,685 | 8,848,794 | 10,214,599 | 9,262,426 | 8,611,618 | 8,831,394 |
| C.Shareholders' Equity (C1+C2+C3) | 1,889,921 | 2,333,733 | 1,885,557 | 2,223,824 | 3,472,404 | 5,053,947 |
| 1. Issued, Subscribed \& Paid up capital | 150,232 | 150,232 | 150,232 | 150,232 | 150,232 | 150,232 |
| i)Ordinary shares | 150,232 | 150,232 | 150,232 | 150,232 | 150,232 | 150,232 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,739,689 | 2,183,501 | 1,735,325 | 2,073,592 | 3,322,172 | 4,903,715 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 1,739,689 | 2,183,501 | 1,735,325 | 2,073,592 | 3,322,172 | 4,903,715 |
| of which: un-appropriated profit(loss) / retained earnings | 1,645,889 | 2,089,701 | 1,641,525 | 1,979,792 | 3,228,372 | 4,809,915 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,743,660 | 2,145,997 | 2,222,187 | 2,068,429 | 1,741,126 | 1,518,759 |
| 1.Long term borrowings | 892,159 | 1,129,445 | 1,375,184 | 1,271,871 | 869,012 | 541,478 |
| 2.Subordinated loans / Sponsor's loans | 574,800 | 574,800 | 574,800 | 574,800 | 574,800 | 574,800 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 77,020 | 111,345 | 135,186 | 155,947 | 159,258 | 180,615 |
| 5.Other non-current liabilities | 199,681 | 330,407 | 137,017 | 65,811 | 138,056 | 221,866 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,155,104 | 4,369,064 | 6,106,855 | 4,970,173 | 3,398,088 | 2,258,688 |
| 1.Trade credit \& other accounts payables | 469,461 | 1,162,472 | 1,824,941 | 1,740,022 | 1,843,671 | 1,246,526 |
| of which: i) Trade credits | 147,900 | 337,508 | 252,879 | 234,644 | 269,151 | 318,994 |
| 2. Short term borrowings | 2,143,221 | 2,555,849 | 3,552,334 | 2,322,965 | 730,825 | 218,083 |
| 3.Current portion of non-current liabilities | 333,563 | 455,785 | 477,987 | 438,631 | 470,661 | 478,043 |
| 4.Other current liabilities | 208,859 | 194,958 | 251,593 | 468,555 | 352,931 | 316,036 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 10,673,418 | 14,918,562 | 14,104,443 | 14,359,613 | 16,220,378 | 21,424,381 |
| i)Local sales (Net) | 10,380,635 | 14,800,542 | 12,585,365 | 12,480,269 | 16,220,378 | 21,424,381 |
| ii)Export sales (Net) | 292,783 | 118,020 | 1,519,078 | 1,879,344 | 0 | 0 |
| 2.Cost of sales | 9,331,263 | 13,075,580 | 13,735,161 | 12,621,318 | 13,460,624 | 18,087,566 |
| i)Cost of material | 8,545,452 | 13,053,169 | 12,271,552 | 9,355,160 | 11,016,854 | 15,550,752 |
| 3.Gross profit / (loss) (F1-F2) | 1,342,155 | 1,842,982 | 369,282 | 1,738,295 | 2,759,754 | 3,336,815 |
| 4.General, administrative and other expenses | 448,845 | 603,639 | 556,996 | 778,423 | 902,693 | 926,927 |
| i)Selling \& distribution expenses | 99,641 | 161,753 | 147,866 | 266,668 | 144,328 | 212,350 |
| ii)Administrative and other expenses | 349,204 | 441,886 | 409,130 | 511,755 | 758,365 | 714,577 |
| 5.Other income / (loss) | 94,614 | 47,787 | 521,022 | 310,786 | 516,138 | 88,355 |
| 6.EBIT (F3-F4+F5) | 987,924 | 1,287,130 | 333,308 | 1,270,658 | 2,373,199 | 2,498,243 |
| 7.Financial expenses | 321,374 | 345,608 | 486,448 | 728,082 | 775,925 | 471,230 |
| of which: (i) Interest expenses | 317,327 | 333,345 | 480,834 | 714,419 | 756,347 | 460,841 |
| 8.Profit / (loss) before taxation (F6-F7) | 666,550 | 941,522 | $(153,140)$ | 542,576 | 1,597,274 | 2,027,013 |
| 9.Tax expenses | 6,368 | 233,126 | 7,311 | 200,276 | 333,503 | 396,709 |
| 10.Profit / (loss) after tax (F8-F9) | 660,182 | 708,396 | $(160,451)$ | 342,300 | 1,263,771 | 1,630,304 |
| 11.Cash dividends | 75,116 | 283,338 | 0 | 22,535 | 45,070 | 45,070 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 390,070 | 400,654 | 125,669 | 2,253,962 | 2,858,956 | 1,803,140 |
| 2.Net cash flows from investing activities | $(948,282)$ | (1,000,861) | $(941,872)$ | $(815,194)$ | $(440,843)$ | $(952,902)$ |
| 3.Net cash flows from financing activities | 583,909 | 618,276 | 912,456 | $(1,446,111)$ | $(2,115,010)$ | $(918,737)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,633,581 | 4,479,730 | 4,107,744 | 4,292,253 | 5,213,530 | 6,572,706 |
| 2.Retention in business (F10-F11-F12) | 585,066 | 425,058 | $(160,451)$ | 319,765 | 1,218,701 | 1,585,234 |
| 3.Depreciation for the year | 252,040 | 298,190 | 393,181 | 433,146 | 507,283 | 500,211 |
| 4.Salaries, wages and employee benefits | 505,687 | 710,951 | 692,042 | 766,500 | 969,505 | 871,883 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.19 | 4.75 | -1.14 | 2.38 | 7.79 | 7.61 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.76 | 1.91 | 1.48 | 1.47 | 1.81 | 2.46 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 10.88 | 9.06 | -1.68 | 3.51 | 14.14 | 18.69 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.80 | 3.70 | 4.52 | 4.74 | 3.14 | 2.05 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 41.33 | 33.54 | -7.61 | 16.66 | 44.37 | 38.24 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 43.94 | 47.15 | -10.68 | 22.78 | 84.12 | 108.52 |

## Food

## Performance at a Glance

Assets of food sector improved with YoY growth of 21.92 percent, reached to Rs 305.98 billion during FY21. Shareholders' equity increased by 32.74 percent over the previous year, stood at Rs 107.26 billion in FY21. Total liabilities of the sector grew by 16.78 percent during FY21 to reach Rs 198.73 billion. Sales of the sector recorded 25.75 percent higher amount in FY21 than in FY20, reached at Rs 457.92 billion. Better operational performance resulted in higher Profit before and profit after taxation, posted an increase
 of 62.52 percent and 74.04 percent respectively during current year over previous year.

## Assets

Non-current assets of the sector reached to Rs 135.12 billion in FY21 with an increase of Rs 9.38 billion over FY20. Analysis of non-current assets reveals that operating fixed assets (after deducting accumulated depreciation) depicted a YoY growth of 12.31 percent during FY21. Capital work in progress however declined by 18.49 percent, dropped to Rs 12.55 billion in FY21.


Current assets posted a significant YoY growth during FY21, reached to Rs 170.86 billion in FY21. Short-term investment recorded significant growth of 168.43 percent during FY21 over FY20 whereas Inventories posted a growth of 32.87 percent. Besides, Trade debt and cash \& bank balances respectively showed 26.38 percent and 21.02 percent YoY growth during FY21.

## Shareholders' Equity

Total shareholders' equity touched Rs 107.26 billion in FY21 from Rs 80.80 billion in FY20 showing a YoY growth of 32.74 percent. Issued \& paid-up capital grew significantly (49.67
percent) during FY21. Reserves grew by 21.97 percent during FY21 primarily on the back of 26.18 percent growth in revenue reserves in FY21. Besides, Surplus on revaluation of fixed assets showed a YoY growth of 25.53 percent during FY21.

## Liabilities

Total liabilities increased from Rs 170.17 billion in FY20 to Rs 198.73 billion in FY21 reflecting a YoY growth of 16.78 percent during FY21. While the non-current liabilities witnessed a YoY decline of 4.76 percent, the current liabilities posted a YoY growth of 26.12 percent during FY21. Trade credit \& other accounts payable increased by Rs 12.72 billion, touched Rs 78.23 billion in FY21. Short-term borrowing increased from Rs 36.41 billion in FY20 to Rs 48.25 billion in FY21 posted a significant YoY growth of 32.52 percent.


## Operating Efficiency \& Ratio Analysis

Overall sales of sector witnessed a significant rise (Rs 93.77 billion) during FY21, which was 25.75 percent higher than sales in FY20. Besides, cost of sales increased by Rs 74.68 billion during FY21, stood at Rs 355.45 billion. As a result, gross profit reached to Rs 102.47 billion, showing a YoY growth of 22.90 percent during FY21. While the financial expenses decreased, the tax expenses increased during FY21. Consequently, Profit before and profit after taxation increased by 62.52 percent and 74.04 percent respectively during FY21 when compared with FY20.


Resultantly, net profit margin ratio increased from 5.23 in FY20 to 7.23 in FY21. Besides, both Return on assets (ROA) and return on equity (ROE) witnessed an improvement during FY21, jumped up to 11.90 percent and 35.23 respectively from 8.00 percent and 25.05 percent in FY20.

| Food - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 85,436,013 | 95,332,736 | 109,326,110 | 114,519,198 | 125,744,718 | 135,122,431 |
| 1.Capital work in progress | 10,061,287 | 11,229,387 | 11,479,337 | 10,499,905 | 15,398,342 | 12,550,429 |
| 2.Operating fixed assets at cost | 111,281,407 | 126,173,516 | 152,069,114 | 165,732,422 | 178,552,944 | 197,675,460 |
| 3.Operating fixed assets after deducting accumulated depreciation | 68,221,727 | 76,022,075 | 88,059,807 | 94,927,605 | 97,112,630 | 109,070,193 |
| 4. Intangible assets | 241,654 | 797,650 | 1,006,135 | 1,780,724 | 1,484,045 | 1,087,416 |
| 5.Long term investments | 4,276,642 | 4,137,228 | 3,814,298 | 3,183,708 | 5,001,195 | 5,501,352 |
| 6.Other non-current assets | 2,634,703 | 3,146,396 | 4,966,533 | 4,127,256 | 6,748,506 | 6,913,041 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 69,716,163 | 76,101,145 | 99,049,679 | 110,220,302 | 125,221,770 | 170,857,949 |
| 1.Cash \& bank balance | 8,261,121 | 8,328,305 | 10,424,634 | 9,945,480 | 13,574,511 | 16,427,198 |
| 2.Inventories; of which | 33,677,126 | 37,392,656 | 48,782,090 | 52,511,555 | 55,466,067 | 73,698,234 |
| i)Raw material | 21,033,377 | 25,025,351 | 33,532,123 | 33,904,397 | 35,305,961 | 50,275,059 |
| ii)Work in progress | 3,161,859 | 2,789,910 | 3,850,175 | 4,055,592 | 4,659,214 | 6,142,814 |
| iii)Finished goods | 8,595,070 | 8,139,414 | 9,812,767 | 12,854,457 | 14,410,687 | 15,807,389 |
| 3.Trade Debt / accounts receivables | 6,519,891 | 8,227,045 | 12,955,802 | 17,567,020 | 23,432,503 | 29,614,860 |
| 4.Short term loans and advances | 1,574,718 | 2,144,385 | 3,538,853 | 4,789,188 | 3,108,281 | 5,343,195 |
| 5.Short term investments | 1,655,632 | 1,369,897 | 1,257,781 | 1,356,932 | 4,529,687 | 12,158,879 |
| 6.Other current assets | 18,027,675 | 18,638,857 | 22,090,519 | 24,050,127 | 25,110,721 | 33,615,582 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 155,152,176 | 171,433,881 | 208,375,789 | 224,739,500 | 250,966,488 | 305,980,381 |
| C.Shareholders' Equity (C1+C2+C3) | 67,966,633 | 58,798,500 | 69,310,807 | 71,198,921 | 80,799,466 | 107,255,220 |
| 1. Issued, Subscribed \& Paid up capital | 13,437,741 | 17,719,007 | 22,191,238 | 26,678,689 | 30,359,090 | 45,437,001 |
| i)Ordinary shares | 13,437,741 | 17,719,007 | 22,191,238 | 26,678,689 | 30,359,090 | 45,437,001 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 50,840,772 | 35,834,675 | 40,772,602 | 38,258,504 | 42,107,714 | 51,358,019 |
| i)Capital Reserve | 7,354,697 | 6,508,820 | 9,027,962 | 8,521,090 | 10,126,404 | 11,002,929 |
| ii)Revenue Reserve | 43,486,075 | 29,325,855 | 31,744,640 | 29,737,414 | 31,981,310 | 40,355,090 |
| of which: un-appropriated profit(loss) / retained earnings | 41,396,309 | 23,548,034 | 29,201,299 | 26,834,782 | 29,237,101 | 38,589,266 |
| 3.Surplus on revaluation of fixed assets | 3,688,120 | 5,244,818 | 6,346,967 | 6,261,728 | 8,332,662 | 10,460,200 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 19,539,584 | 35,429,451 | 34,960,231 | 30,189,891 | 51,460,407 | 49,012,615 |
| 1.Long term borrowings | 10,894,144 | 25,593,708 | 25,084,410 | 19,914,111 | 41,565,603 | 38,699,303 |
| 2.Subordinated loans / Sponsor's loans | 902,152 | 902,152 | 915,358 | 915,358 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,907,548 | 2,339,650 | 3,089,339 | 4,031,071 | 4,554,168 | 4,778,110 |
| 5.Other non-current liabilities | 5,835,740 | 6,593,941 | 5,871,124 | 5,329,351 | 5,340,636 | 5,535,202 |
| E.Current Liabilities (E1+E2+E3+E4) | 67,645,959 | 77,205,930 | 104,104,749 | 123,350,688 | 118,706,612 | 149,712,544 |
| 1.Trade credit \& other accounts payables | 41,528,582 | 47,295,198 | 56,042,004 | 55,063,227 | 65,506,583 | 78,226,318 |
| of which: i) Trade credits | 15,545,846 | 23,082,806 | 30,038,153 | 30,981,157 | 36,828,568 | 43,001,044 |
| 2.Short term borrowings | 18,227,626 | 23,979,554 | 39,925,904 | 53,634,093 | 36,411,576 | 48,252,792 |
| 3.Current portion of non-current liabilities | 4,186,137 | 3,359,942 | 4,773,344 | 9,540,663 | 8,272,577 | 10,128,279 |
| 4.Other current liabilities | 3,703,614 | 2,571,236 | 3,363,497 | 5,112,705 | 8,515,876 | 13,105,155 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 253,374,193 | 266,878,277 | 294,201,855 | 325,150,635 | 364,150,472 | 457,917,955 |
| i)Local sales (Net) | 240,461,881 | 255,625,022 | 275,658,927 | 302,389,540 | 332,335,431 | 418,225,277 |
| ii) Export sales (Net) | 12,912,312 | 11,253,255 | 18,542,928 | 22,761,095 | 31,815,041 | 39,692,678 |
| 2.Cost of sales | 177,356,127 | 187,842,768 | 214,531,949 | 249,293,743 | 280,771,268 | 355,447,017 |
| i)Cost of material | 132,715,157 | 142,638,340 | 160,568,303 | 191,539,112 | 217,352,982 | 288,437,398 |
| 3.Gross profit / (loss) (F1-F2) | 76,018,066 | 79,035,509 | 79,669,906 | 75,856,892 | 83,379,204 | 102,470,938 |
| 4.General, administrative and other expenses | 43,982,853 | 46,815,803 | 49,110,799 | 48,644,794 | 50,488,647 | 55,115,069 |
| i)Selling \& distribution expenses | 33,453,348 | 35,644,828 | 36,220,609 | 34,126,149 | 34,816,647 | 38,235,987 |
| ii)Administrative and other expenses | 10,529,505 | 11,170,975 | 12,890,190 | 14,518,645 | 15,672,000 | 16,879,082 |
| 5.Other income / (loss) | 1,947,780 | 2,179,447 | 2,820,613 | 2,985,740 | 3,544,539 | 3,681,545 |
| 6.EBIT (F3-F4+F5) | 33,982,993 | 34,399,153 | 33,379,720 | 30,197,838 | 36,435,096 | 51,037,414 |
| 7.Financial expenses | 2,599,272 | 3,067,203 | 4,720,292 | 8,634,731 | 9,281,271 | 6,906,419 |
| of which: (i) Interest expenses | 2,299,986 | 2,654,750 | 4,374,948 | 8,245,124 | 8,845,405 | 6,495,044 |
| 8.Profit / (loss) before taxation (F6-F7) | 31,383,721 | 31,331,950 | 28,659,428 | 21,563,107 | 27,153,825 | 44,130,995 |
| 9.Tax expenses | 9,267,331 | 9,500,461 | 8,769,898 | 9,028,602 | 8,119,277 | 11,003,000 |
| 10.Profit / (loss) after tax (F8-F9) | 22,116,390 | 21,831,489 | 19,889,530 | 12,534,505 | 19,034,548 | 33,127,995 |
| 11.Cash dividends | 17,980,313 | 7,730,841 | 8,580,029 | 21,755,087 | 18,001,922 | 33,863,611 |
| 12.Bonus shares / stock dividends | 617,902 | 0 | 215,985 | 233,000 | 657,933 | 841,292 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 34,938,537 | 28,437,947 | 25,013,247 | 19,723,426 | 43,164,688 | 30,423,697 |
| 2.Net cash flows from investing activities | $(14,911,049)$ | $(13,917,187)$ | $(15,156,878)$ | $(14,387,073)$ | $(16,266,891)$ | $(12,377,201)$ |
| 3.Net cash flows from financing activities | ( $22,464,081$ ) | $(13,233,387)$ | $(15,090,660)$ | $(11,048,717)$ | $(7,245,188)$ | $(20,864,192)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 87,506,217 | 94,227,951 | 104,271,038 | 101,388,812 | 132,259,873 | 156,267,835 |
| 2.Retention in business (F10-F11-F12) | 3,518,175 | 14,100,648 | 11,093,516 | (9,453,582) | 374,693 | $(1,576,909)$ |
| 3.Depreciation for the year | 7,808,734 | 8,229,266 | 9,324,302 | 10,111,564 | 12,492,261 | 11,059,066 |
| 4.Salaries, wages and employee benefits | 22,167,595 | 24,617,314 | 28,750,751 | 30,859,266 | 33,272,114 | 36,883,342 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 8.73 | 8.18 | 6.76 | 3.85 | 5.23 | 7.23 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.75 | 1.63 | 1.55 | 1.50 | 1.53 | 1.64 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 15.31 | 13.37 | 10.47 | 5.79 | 8.00 | 11.90 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.26 | 2.58 | 2.96 | 3.08 | 3.13 | 2.96 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 34.65 | 34.44 | 31.05 | 17.84 | 25.05 | 35.23 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 16.46 | 11.97 | 8.96 | 4.70 | 6.27 | 8.79 |


| Al-Shaheer Corporation |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,783,266 | 3,624,557 | 5,020,851 | 5,308,477 | 5,358,578 | 5,892,862 |
| 1.Capital work in progress | 1,478,453 | 2,276,170 | 2,983,149 | 3,297,393 | 3,292,112 | 3,836,556 |
| 2.Operating fixed assets at cost | 1,342,841 | 1,414,370 | 2,054,922 | 2,046,471 | 2,019,890 | 2,105,918 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,171,895 | 1,165,963 | 1,822,270 | 1,737,336 | 1,804,457 | 1,763,544 |
| 4.Intangible assets | 3,840 | 4,861 | 5,217 | 3,913 | 2,958 | 2,224 |
| 5.Long term investments | 0 | 0 | 0 | 74,593 | 0 | 0 |
| 6.Other non-current assets | 129,078 | 177,563 | 210,215 | 195,242 | 259,051 | 290,538 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,217,545 | 2,192,899 | 2,336,596 | 2,292,674 | 2,952,524 | 3,342,368 |
| 1.Cash \& bank balance | 25,216 | 28,687 | 52,462 | 20,052 | 44,515 | 74,884 |
| 2.Inventories; of which | 167,654 | 116,618 | 107,959 | 84,453 | 140,724 | 248,638 |
| i)Raw material | 118,697 | 91,867 | 83,980 | 73,816 | 99,191 | 192,884 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 34,543 | 42,487 |
| iii)Finished goods | 48,957 | 24,751 | 23,979 | 10,637 | 6,990 | 13,267 |
| 3.Trade Debt / accounts receivables | 1,096,688 | 1,191,151 | 1,211,970 | 1,480,172 | 1,985,426 | 2,040,752 |
| 4.Short term loans and advances | 426,607 | 499,314 | 568,422 | 283,161 | 316,779 | 371,904 |
| 5.Short term investments | 215,893 | 566 | 590 | 626 | 0 | 0 |
| 6.Other current assets | 285,487 | 356,563 | 395,193 | 424,210 | 465,080 | 606,190 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,000,811 | 5,817,456 | 7,357,447 | 7,601,151 | 8,311,102 | 9,235,230 |
| C.Shareholders' Equity (C1+C2+C3) | 3,848,901 | 3,807,829 | 4,418,064 | 4,609,368 | 5,329,673 | 6,408,545 |
| 1. Issued, Subscribed \& Paid up capital | 1,235,804 | 1,421,175 | 1,421,175 | 1,421,175 | 1,999,593 | 2,999,389 |
| i)Ordinary shares | 1,235,804 | 1,421,175 | 1,421,175 | 1,421,175 | 1,999,593 | 2,999,389 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,416,019 | 2,199,732 | 2,144,750 | 2,363,999 | 2,542,031 | 2,641,279 |
| i)Capital Reserve | 1,722,503 | 1,531,612 | 1,528,314 | 1,514,795 | 1,514,607 | 1,514,430 |
| ii)Revenue Reserve | 693,516 | 668,120 | 616,436 | 849,204 | 1,027,424 | 1,126,849 |
| of which: un-appropriated profit(loss) / retained earnings | 693,516 | 668,120 | 616,436 | 849,204 | 1,027,424 | 1,126,849 |
| 3.Surplus on revaluation of fixed assets | 197,078 | 186,922 | 852,139 | 824,194 | 788,049 | 767,877 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 57,849 | 443,940 | 767,716 | 664,166 | 784,847 | 704,893 |
| 1.Long term borrowings | 29,552 | 400,414 | 708,077 | 590,780 | 710,843 | 626,791 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 28,297 | 43,526 | 59,639 | 73,386 | 74,004 | 78,102 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,094,061 | 1,565,687 | 2,171,667 | 2,327,617 | 2,196,582 | 2,121,792 |
| 1.Trade credit \& other accounts payables | 315,048 | 455,068 | 566,386 | 745,518 | 800,418 | 782,187 |
| of which: i) Trade credits | 176,394 | 358,775 | 453,287 | 519,876 | 537,665 | 544,748 |
| 2.Short term borrowings | 734,583 | 1,044,918 | 1,123,374 | 1,074,360 | 1,023,934 | 710,962 |
| 3.Current portion of non-current liabilities | 33,189 | 40,416 | 179,183 | 353,416 | 266,269 | 519,039 |
| 4.Other current liabilities | 11,241 | 25,285 | 302,724 | 154,323 | 105,961 | 109,604 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,895,580 | 6,396,642 | 5,373,148 | 4,188,673 | 3,912,006 | 5,367,507 |
| i)Local sales (Net) | 2,040,146 | 6,396,642 | 5,373,148 | 4,188,673 | 3,912,006 | 5,367,507 |
| ii)Export sales (Net) | 4,855,434 | 0 | 0 | 0 |  | 0 |
| 2.Cost of sales | 5,067,517 | 4,869,940 | 4,151,927 | 2,951,079 | 2,629,815 | 4,049,971 |
| i)Cost of material | 4,830,145 | 4,602,739 | 3,931,743 | 2,741,223 | 2,497,107 | 3,866,038 |
| 3.Gross profit / (loss) (F1-F2) | 1,828,063 | 1,526,702 | 1,221,221 | 1,237,594 | 1,282,191 | 1,317,536 |
| 4.General, administrative and other expenses | 1,508,928 | 1,483,527 | 1,313,049 | 1,067,340 | 910,386 | 1,025,101 |
| i)Selling \& distribution expenses | 0 | 39,926 | 69,617 | 32,366 | 1,649 | 21,473 |
| ii)Administrative and other expenses | 1,508,928 | 1,443,601 | 1,243,432 | 1,034,974 | 908,737 | 1,003,628 |
| 5.Other income / (loss) | 69,638 | 18,492 | 115,527 | 227,822 | 78,150 | 562 |
| 6.EBIT (F3-F4+F5) | 388,773 | 61,667 | 23,699 | 398,076 | 449,955 | 292,997 |
| 7.Financial expenses | 53,867 | 81,204 | 56,032 | 156,281 | 297,878 | 181,400 |
| of which: (i) Interest expenses | 7,536 | 1,651 | 1,823 | 140,951 | 276,998 | 158,136 |
| 8.Profit / (loss) before taxation (F6-F7) | 334,906 | $(19,537)$ | $(32,333)$ | 241,795 | 152,077 | 111,597 |
| 9.Tax expenses | $(22,638)$ | 12,535 | 22,376 | 41,840 | $(20,310)$ | $(1,081)$ |
| 10.Profit / (loss) after tax (F8-F9) | 357,544 | $(32,072)$ | $(54,709)$ | 199,955 | 172,387 | 112,678 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 617,902 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(469,492)$ | 351,692 | 293,456 | 505,805 | $(147,121)$ | $(81,554)$ |
| 2.Net cash flows from investing activities | $(1,711,576)$ | $(653,188)$ | $(768,784)$ | $(420,819)$ | 102,010 | $(637,092)$ |
| 3.Net cash flows from financing activities | 393,930 | 304,967 | 499,103 | $(117,396)$ | 69,574 | 749,015 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,906,750 | 4,251,769 | 5,185,780 | 5,273,534 | 6,114,520 | 7,113,438 |
| 2.Retention in business (F10-F11-F12) | $(260,358)$ | $(32,072)$ | $(54,709)$ | 199,955 | 172,387 | 112,678 |
| 3.Depreciation for the year | 71,193 | 78,682 | 76,680 | 80,848 | 69,362 | 63,634 |
| 4.Salaries, wages and employee benefits | 348,416 | 434,157 | 390,628 | 362,569 | 303,415 | 277,249 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.19 | -0.50 | -1.02 | 4.77 | 4.41 | 2.10 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 1.38 | 1.18 | 0.82 | 0.56 | 0.49 | 0.86 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.15 | -0.59 | -0.83 | 2.67 | 2.17 | 1.81 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.30 | 1.41 | 1.60 | 1.66 | 1.60 | 1.42 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 9.29 | -0.84 | -1.33 | 4.43 | 3.47 | 2.56 |
| V3. Basic earnings per share (Rs./share) ( 10 to No. of shares) | 2.89 | -0.23 | -0.38 | 1.41 | 0.86 | 0.38 |


| At-Tahur Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  | 1,642,607 | 2,235,909 | 2,661,606 | 3,191,013 |
| 1.Capital work in progress | - | 230,979 | 79,427 | 7,400 | 77,069 |
| 2.Operating fixed assets at cost | - | 3,181,040 | 3,851,171 | 4,120,753 | 4,532,828 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 629,874 | 965,855 | 999,930 | 1,312,073 |
| 4. Intangible assets | - | 0 | 0 | 0 | 0 |
| 5.Long term investments | - | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | - | 781,754 | 1,190,627 | 1,654,276 | 1,801,871 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | 854,093 | 687,544 | 584,713 | 748,610 |
| 1.Cash \& bank balance | - | 464,915 | 274,087 | 73,240 | 114,232 |
| 2.Inventories; of which | - | 84,734 | 126,280 | 188,231 | 343,240 |
| i)Raw material | - | 1,195 | 253 | 7,566 | 16,571 |
| ii)Work in progress | - | 80,603 | 132,283 | 173,383 | 312,232 |
| iii)Finished goods | - | 2,936 | 5,134 | 7,283 | 14,436 |
| 3.Trade Debt / accounts receivables | - | 74,527 | 73,773 | 84,280 | 98,465 |
| 4.Short term loans and advances | - | 69,737 | 49,496 | 67,794 | 43,200 |
| 5.Short term investments | - | 0 | 0 | 4,619 | 0 |
| 6.Other current assets | - | 160,180 | 163,908 | 166,549 | 149,473 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | 2,496,700 | 2,923,453 | 3,246,319 | 3,939,623 |
| C.Shareholders' Equity (C1+C2+C3) | - | 1,850,864 | 2,404,020 | 2,404,967 | 2,660,351 |
| 1.Issued, Subscribed \& Paid up capital | - | 1,100,000 | 1,466,670 | 1,613,337 | 1,774,671 |
| i)Ordinary shares | - | 1,100,000 | 1,466,670 | 1,613,337 | 1,774,671 |
| ii)Preference shares | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | 750,864 | 937,350 | 791,630 | 885,680 |
| i)Capital Reserve | - | 419,200 | 356,139 | 209,472 | 48,138 |
| ii)Revenue Reserve | - | 331,664 | 581,211 | 582,158 | 837,542 |
| of which: un-appropriated profit(loss) / retained earnings | - | 331,664 | 581,211 | 582,158 | 837,542 |
| 3.Surplus on revaluation of fixed assets | - | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | 229,594 | 144,575 | 198,930 | 517,380 |
| 1.Long term borrowings | - | 201,516 | 95,172 | 133,799 | 417,668 |
| 2.Subordinated loans / Sponsor's loans | - | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | 28,078 | 49,403 | 65,131 | 87,923 |
| 5.Other non-current liabilities | - | 0 | 0 | 0 | 11,789 |
| E.Current Liabilities (E1+E2+E3+E4) | - | 416,242 | 374,858 | 642,422 | 761,892 |
| 1.Trade credit \& other accounts payables | - | 161,198 | 159,398 | 274,422 | 395,971 |
| of which: i) Trade credits | - | 91,038 | 77,931 | 174,624 | 245,448 |
| 2.Short term borrowings | - | 127,548 | 150,000 | 301,836 | 275,353 |
| 3.Current portion of non-current liabilities | - | 110,308 | 62,594 | 55,653 | 77,741 |
| 4.Other current liabilities | - | 17,188 | 2,866 | 10,511 | 12,827 |
| F.Operations: |  |  |  |  |  |
| 1.Sales | - | 1,909,399 | 2,699,811 | 3,107,325 | 4,461,012 |
| i)Local sales (Net) | - | 1,909,399 | 2,699,811 | 3,107,325 | 4,461,012 |
| ii)Export sales (Net) | - | 0 | 0 | 0 | 0 |
| 2.Cost of sales | - | 1,358,974 | 1,908,918 | 2,307,192 | 3,346,504 |
| i)Cost of material | - | 1,073,669 | 1,567,143 | 1,883,275 | 2,827,455 |
| 3.Gross profit / (loss) (F1-F2) | - | 550,425 | 790,893 | 800,133 | 1,114,508 |
| 4.General, administrative and other expenses | - | 413,311 | 539,932 | 635,500 | 701,522 |
| i)Selling \& distribution expenses | - | 187,048 | 237,602 | 264,883 | 280,416 |
| ii)Administrative and other expenses | - | 226,263 | 302,330 | 370,617 | 421,106 |
| 5.Other income / (loss) | - | 32,647 | 20,715 | 7,622 | 8,550 |
| 6.EBIT (F3-F4+F5) | - | 169,761 | 271,676 | 172,255 | 421,536 |
| 7.Financial expenses | - | 9,209 | 22,465 | 53,652 | 58,097 |
| of which: (i) Interest expenses | - | 8,521 | 21,548 | 52,345 | 56,402 |
| 8.Profit / (loss) before taxation (F6-F7) | - | 160,552 | 249,211 | 118,603 | 363,439 |
| 9.Tax expenses | - | $(17,128)$ | $(20,888)$ | 63,719 | 101,169 |
| 10.Profit / (loss) after tax (F8-F9) | - | 177,680 | 270,099 | 54,884 | 262,270 |
| 11.Cash dividends | - | 0 | 146,667 | 59,693 | 65,663 |
| 12.Bonus shares / stock dividends | - | 0 | 54,267 | 161,334 | 177,467 |
| G.Statement of Cash Flows |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | 85,110 | $(81,415)$ | 11,212 | 277,494 |
| 2.Net cash flows from investing activities | - | $(397,941)$ | $(253,007)$ | $(330,062)$ | $(491,033)$ |
| 3.Net cash flows from financing activities | - | 712,356 | 143,592 | 118,003 | 254,530 |
| H.Miscellaneous |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | 2,080,458 | 2,548,595 | 2,603,897 | 3,177,731 |
| 2.Retention in business (F10-F11-F12) | - | 177,680 | 69,165 | $(166,143)$ | 19,140 |
| 3.Depreciation for the year | - | 38,784 | 65,720 | 62,685 | 72,753 |
| 4.Salaries, wages and employee benefits | - | 166,680 | 237,294 | 266,465 | 318,602 |
| I.Key Performance Indicators |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | 9.31 | 10.00 | 1.77 | 5.88 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | - | 0.76 | 1.00 | 1.01 | 1.24 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | - | 7.12 | 9.97 | 1.78 | 7.30 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | - | 1.35 | 1.27 | 1.28 | 1.42 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | 9.60 | 12.70 | 2.28 | 10.36 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | 1.62 | 1.84 | 0.34 | 1.48 |


| Bunnys Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  |  | 1,802,216 | 1,863,615 | 1,975,069 | 2,498,572 |
| 1.Capital work in progress | - | - | 89,405 | 89,405 | 143,332 | 525,252 |
| 2.Operating fixed assets at cost | - | - | 2,193,054 | 2,330,596 | 2,451,876 | 2,518,981 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | - | 1,636,070 | 1,697,237 | 1,754,335 | 1,894,424 |
| 4. Intangible assets | - | - | 70,302 | 70,276 | 70,255 | 70,239 |
| 5.Long term investments | - | - | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | - | - | 6,439 | 6,697 | 7,147 | 8,657 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | - | 555,999 | 640,875 | 701,805 | 922,970 |
| 1.Cash \& bank balance | - | - | 4,935 | 15,581 | 427 | 28,789 |
| 2.Inventories; of which | - | - | 241,751 | 265,661 | 273,735 | 362,986 |
| i)Raw material | - | - | 163,563 | 199,632 | 266,870 | 346,022 |
| ii)Work in progress | - | - | 2,147 | 1,713 | 1,616 | 1,576 |
| iii)Finished goods | - | - | 76,041 | 64,316 | 5,248 | 15,389 |
| 3.Trade Debt / accounts receivables | - | - | 211,276 | 246,307 | 270,068 | 342,331 |
| 4.Short term loans and advances | - | - | 81,716 | 0 | 4,519 | 9,276 |
| 5.Short term investments | - | - | 0 | 0 | 0 | 0 |
| 6.Other current assets | - | - | 16,321 | 113,326 | 153,056 | 179,588 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | - | 2,358,215 | 2,504,490 | 2,676,874 | 3,421,542 |
| C.Shareholders' Equity (C1+C2+C3) | - | - | 1,416,749 | 1,476,042 | 1,601,650 | 1,772,203 |
| 1.Issued, Subscribed \& Paid up capital | - | - | 513,887 | 513,887 | 513,887 | 668,053 |
| i)Ordinary shares | - | - | 513,887 | 513,887 | 513,887 | 668,053 |
| ii)Preference shares | - | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | - | 902,862 | 962,155 | 1,087,763 | 1,104,150 |
| i)Capital Reserve | - | - | 461,850 | 49,714 | 49,714 | 49,714 |
| ii)Revenue Reserve | - | - | 441,012 | 912,441 | 1,038,049 | 1,054,436 |
| of which: un-appropriated profit(loss) / retained earnings | - | - | 441,012 | 912,441 | 1,038,049 | 1,054,436 |
| 3.Surplus on revaluation of fixed assets | - | - | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | - | 415,372 | 519,996 | 574,000 | 865,716 |
| 1.Long term borrowings | - | - | 226,716 | 307,523 | 334,819 | 599,648 |
| 2.Subordinated loans / Sponsor's loans | - | - | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | - | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | - | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | - | - | 188,656 | 212,473 | 239,181 | 266,068 |
| E.Current Liabilities (E1+E2+E3+E4) | - | - | 526,094 | 508,452 | 501,224 | 783,623 |
| 1.Trade credit \& other accounts payables | - | - | 269,899 | 206,281 | 167,632 | 195,303 |
| of which: i) Trade credits | - | - | 178,294 | 138,425 | 93,181 | 127,274 |
| 2.Short term borrowings | - | - | 162,208 | 143,407 | 113,615 | 302,720 |
| 3.Current portion of non-current liabilities | - | - | 82,595 | 117,765 | 174,236 | 213,563 |
| 4.Other current liabilities | - | - | 11,392 | 40,999 | 45,741 | 72,037 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | - | 2,314,220 | 2,314,220 | 2,791,858 | 3,570,045 |
| i)Local sales (Net) | - | - | 2,314,220 | 2,314,220 | 2,791,858 | 3,570,045 |
| ii)Export sales (Net) | - | - | 0 | 0 | 0 | 0 |
| 2.Cost of sales | - | - | 1,640,311 | 2,627,641 | 2,025,109 | 2,627,641 |
| i)Cost of material | - | - | 1,091,406 | 1,224,801 | 1,306,601 | 1,844,587 |
| 3.Gross profit / (loss) (F1-F2) | - | - | 673,909 | $(313,421)$ | 766,749 | 942,404 |
| 4.General, administrative and other expenses | - | - | 455,533 | 475,368 | 500,243 | 625,630 |
| i)Selling \& distribution expenses | - | - | 281,918 | 310,634 | 328,531 | 399,676 |
| ii)Administrative and other expenses | - | - | 173,615 | 164,734 | 171,712 | 225,954 |
| 5.Other income / (loss) | - | - | 854 | 407 | 6,611 | 24,383 |
| 6.EBIT (F3-F4+F5) | - | - | 219,230 | $(788,382)$ | 273,117 | 341,157 |
| 7.Financial expenses | - | - | 63,550 | 64,819 | 93,548 | 84,042 |
| of which: (i) Interest expenses | - | - | 58,394 | 61,446 | 87,811 | 78,524 |
| 8.Profit / (loss) before taxation (F6-F7) | - | - | 155,680 | $(853,201)$ | 179,569 | 257,115 |
| 9.Tax expenses | - | - | 17,516 | 36,324 | 51,765 | 79,163 |
| 10.Profit / (loss) after tax (F8-F9) | - | - | 138,164 | $(889,525)$ | 127,804 | 177,952 |
| 11.Cash dividends | - | - | 51,389 | 0 | 51,389 | 51,389 |
| 12.Bonus shares / stock dividends | - | - | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | - | 123,447 | 87,801 | 104,115 | 137,183 |
| 2.Net cash flows from investing activities | - | - | $(144,329)$ | $(123,774)$ | $(183,302)$ | $(597,584)$ |
| 3.Net cash flows from financing activities | - | - | 8,839 | 65,420 | 93,824 | 299,658 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | - | 1,832,121 | 1,996,038 | 2,175,650 | 2,637,919 |
| 2.Retention in business (F10-F11-F12) | - | - | 86,775 | $(889,525)$ | 76,415 | 126,563 |
| 3.Depreciation for the year | - | - | 69,000 | 67,837 | 75,903 | 85,797 |
| 4.Salaries, wages and employee benefits | - | - | 321,735 | 358,162 | 386,599 | 413,935 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | 5.97 | -38.44 | 4.58 | 4.98 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | - | - | 0.98 | 0.95 | 1.08 | 1.17 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | - | - | 5.86 | -36.59 | 4.93 | 5.84 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | - | - | 1.66 | 1.68 | 1.68 | 1.81 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | - | - | 9.75 | -61.50 | 8.31 | 10.55 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | - | - | 2.69 | -17.31 | 2.49 | 2.66 |


| Clover Pakistan Ltd. |  |  |  |  | (Thousa | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 51 | 10 | 518 | 590,973 | 432,817 | 22,666 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,067 | 0 | 508 | 45,181 | 52,862 | 55,629 |
| 3.Operating fixed assets after deducting accumulated depreciation | 31 | 0 | 508 | 21,455 | 22,139 | 16,883 |
| 4. Intangible assets | 0 | 0 | 0 | 549,186 | 386,259 | 224 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 20 | 10 | 10 | 20,332 | 24,419 | 5,559 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 189,498 | 179,109 | 307,549 | 545,087 | 534,497 | 283,139 |
| 1.Cash \& bank balance | 34,184 | 4,142 | 78,795 | 43,315 | 6,763 | 7,046 |
| 2.Inventories; of which | 0 | 0 | 0 | 77,824 | 335,526 | 142,021 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 103,836 | 199,247 | 68,360 | 43,272 |
| 4.Short term loans and advances | 13 | 10 | 851 | 42,390 | 24,806 | 28,723 |
| 5.Short term investments | 101,067 | 123,711 | 0 | 12,619 | 7,780 | 0 |
| 6.Other current assets | 54,234 | 51,246 | 124,067 | 169,692 | 91,262 | 62,077 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 189,549 | 179,119 | 308,067 | 1,136,060 | 967,314 | 305,805 |
| C.Shareholders' Equity (C1+C2+C3) | 183,953 | 174,450 | 197,924 | 1,027,366 | 872,148 | 267,149 |
| 1.Issued, Subscribed \& Paid up capital | 94,349 | 94,349 | 94,349 | 249,145 | 311,431 | 311,431 |
| i)Ordinary shares | 94,349 | 94,349 | 94,349 | 249,145 | 311,431 | 311,431 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 89,604 | 80,101 | 103,575 | 778,221 | 560,717 | $(44,282)$ |
| i)Capital Reserve | 89,604 | 0 | 0 | 515,055 | 452,769 | 452,769 |
| ii)Revenue Reserve | 0 | 80,101 | 103,575 | 263,166 | 107,948 | $(497,051)$ |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 9,209 | 9,918 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 9,209 | 9,918 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,596 | 4,669 | 110,143 | 99,485 | 85,248 | 38,656 |
| 1.Trade credit \& other accounts payables | 5,596 | 507 | 58,659 | 92,237 | 79,450 | 34,488 |
| of which: i) Trade credits | 5 | 204 | 57,868 | 90,042 | 73,561 | 19,880 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 0 | 4,162 | 51,484 | 7,248 | 5,798 | 4,168 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,013 | 600 | 157,241 | 1,243,965 | 394,428 | 374,437 |
| i)Local sales (Net) | 11,013 | 600 | 157,241 | 1,243,965 | 394,428 | 374,437 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 11,692 | 487 | 125,658 | 766,377 | 309,444 | 398,503 |
| i)Cost of material | 0 | 0 | 0 | 754,969 | 273,020 | 368,279 |
| 3.Gross profit / (loss) (F1-F2) | (679) | 113 | 31,583 | 477,588 | 84,984 | $(24,066)$ |
| 4.General, administrative and other expenses | 9,896 | 4,707 | 4,152 | 131,248 | 120,160 | 154,138 |
| i)Selling \& distribution expenses | 1,835 | 166 | 164 | 26,465 | 62,386 | 63,681 |
| ii)Administrative and other expenses | 8,061 | 4,541 | 3,988 | 104,783 | 57,774 | 90,457 |
| 5.Other income / (loss) | 33,333 | 8,108 | 7,007 | $(9,528)$ | $(114,520)$ | $(387,420)$ |
| 6.EBIT (F3-F4+F5) | 22,758 | 3,514 | 34,438 | 336,812 | $(149,696)$ | $(565,624)$ |
| 7.Financial expenses | 386 | 86 | 1,115 | 2,051 | 3,046 | 1,499 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 22,372 | 3,428 | 33,323 | 334,761 | $(152,742)$ | $(567,123)$ |
| 9.Tax expenses | 7,949 | 3,097 | 9,668 | 59,331 | 2,476 | 37,876 |
| 10.Profit / (loss) after tax (F8-F9) | 14,423 | 331 | 23,655 | 275,430 | $(155,218)$ | $(604,999)$ |
| 11.Cash dividends | 551,942 | 0 | 0 | 74,744 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 77,858 | 77,858 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 12,731 | $(1,841)$ | $(53,006)$ | 11,308 | $(36,382)$ | $(4,808)$ |
| 2.Net cash flows from investing activities | 580,732 | 82,175 | 27,665 | $(24,255)$ | 2,220 | 7,411 |
| 3.Net cash flows from financing activities | $(563,523)$ | $(10,375)$ | (6) | $(22,533)$ | $(2,390)$ | $(2,320)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 183,953 | 174,450 | 197,924 | 1,036,575 | 882,066 | 267,149 |
| 2.Retention in business (F10-F11-F12) | $(537,519)$ | 331 | 23,655 | 200,687 | $(233,076)$ | $(682,857)$ |
| 3.Depreciation for the year | 62 | 11 | 0 | 8,441 | 6,997 | 8,065 |
| 4.Salaries, wages and employee benefits | 2,723 | 903 | 600 | 83,562 | 90,491 | 85,959 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 130.96 | 55.17 | 15.04 | 22.14 | -39.35 | -161.58 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.02 | 0.00 | 0.65 | 1.72 | 0.38 | 0.59 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.10 | 0.18 | 9.71 | 38.14 | -14.76 | -95.04 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.01 | 1.03 | 1.31 | 1.18 | 1.11 | 1.12 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.14 | 0.18 | 12.70 | 44.96 | -16.34 | -106.21 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.53 | 0.04 | 2.51 | 11.06 | -4.98 | -19.43 |


| Fauji Foods Ltd. (Formerly Noon Pakistan) |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,571,678 | 7,901,844 | 9,584,783 | 8,152,036 | 7,577,052 | 8,513,441 |
| 1.Capital work in progress | 1,116,324 | 184,778 | 1,067,982 | 241,054 | 223,380 | 223,134 |
| 2.Operating fixed assets at cost | 4,390,131 | 7,909,072 | 8,825,446 | 8,825,446 | 10,058,407 | 11,454,635 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,821,427 | 6,637,496 | 6,885,161 | 7,864,982 | 7,326,713 | 8,282,129 |
| 4. Intangible assets | 4,441 | 17,378 | 59,158 | 39,394 | 20,353 | 1,572 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 629,486 | 1,062,192 | 1,572,482 | 6,606 | 6,606 | 6,606 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,108,973 | 4,005,422 | 3,971,395 | 4,000,770 | 4,156,134 | 5,651,303 |
| 1.Cash \& bank balance | 333,540 | 1,195,302 | 98,221 | 114,134 | 888,888 | 1,873,907 |
| 2.Inventories; of which | 684,806 | 1,021,156 | 1,380,401 | 1,443,223 | 543,983 | 707,587 |
| i)Raw material | 436,759 | 871,564 | 1,093,055 | 1,050,589 | 214,935 | 293,088 |
| ii)Work in progress | 72,763 | 26,135 | 37,295 | 128,028 | 173,007 | 118,187 |
| iii)Finished goods | 175,284 | 123,457 | 257,882 | 264,606 | 156,041 | 296,312 |
| 3.Trade Debt / accounts receivables | 77,969 | 129,705 | 124,573 | 181,171 | 350,850 | 566,068 |
| 4.Short term loans and advances | 48,480 | 75,943 | 61,527 | 64,646 | 151,200 | 138,379 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 964,178 | 1,583,316 | 2,306,673 | 2,197,596 | 2,221,213 | 2,365,362 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 7,680,651 | 11,907,266 | 13,556,178 | 12,152,806 | 11,733,186 | 14,164,744 |
| C.Shareholders' Equity (C1+C2+C3) | 2,241,540 | 4,945,390 | 2,142,476 | $(3,677,786)$ | $(3,989,009)$ | 3,525,519 |
| 1.Issued, Subscribed \& Paid up capital | 1,321,018 | 5,284,072 | 5,284,072 | 5,284,072 | 8,032,936 | 15,840,881 |
| i)Ordinary shares | 1,321,018 | 5,284,072 | 5,284,072 | 5,284,072 | 8,032,936 | 15,840,881 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 480,166 | $(1,797,650)$ | $(4,565,974)$ | (10,271,276) | $(13,265,669)$ | $(14,541,006)$ |
| i)Capital Reserve | 1,966,772 | 1,925,341 | 1,925,341 | 1,925,341 | 1,922,317 | 1,854,498 |
| ii)Revenue Reserve | $(1,486,606)$ | $(3,722,991)$ | (6,491,315) | $(12,196,617)$ | $(15,187,986)$ | $(16,395,504)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(1,486,606)$ | $(3,722,991)$ | (6,491,315) | $(12,196,617)$ | $(15,187,986)$ | $(16,395,504)$ |
| 3. Surplus on revaluation of fixed assets | 440,356 | 1,458,968 | 1,424,378 | 1,309,418 | 1,243,724 | 2,225,644 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 162,741 | 4,608,668 | 4,567,107 | 3,040,524 | 6,381,694 | 6,192,593 |
| 1.Long term borrowings | 129,919 | 4,553,055 | 4,480,939 | 2,963,889 | 6,304,524 | 6,117,337 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 32,822 | 55,613 | 86,168 | 76,635 | 77,170 | 75,256 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,276,370 | 2,353,208 | 6,846,595 | 12,790,068 | 9,340,501 | 4,446,632 |
| 1.Trade credit \& other accounts payables | 1,290,331 | 790,781 | 1,255,265 | 1,166,742 | 873,500 | 995,324 |
| of which: i) Trade credits | 1,008,175 | 438,319 | 0 | 777,093 | 443,910 | 453,078 |
| 2.Short term borrowings | 3,917,499 | 1,451,765 | 5,001,263 | 9,321,944 | 7,800,298 | 1,933,799 |
| 3.Current portion of non-current liabilities | 36,098 | 38,583 | 403,632 | 1,745,609 | 117,788 | 112,261 |
| 4.Other current liabilities | 32,442 | 72,079 | 186,435 | 555,773 | 548,915 | 1,405,248 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,370,507 | 7,000,955 | 8,094,123 | 5,744,872 | 7,373,162 | 8,586,396 |
| i)Local sales (Net) | 3,370,507 | 7,000,955 | 8,094,123 | 5,744,872 | 7,373,162 | 8,586,396 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 3,265,001 | 6,805,830 | 7,711,020 | 6,423,699 | 7,310,900 | 7,665,360 |
| i)Cost of material | 1,701,883 | 5,260,448 | 6,037,858 | 4,926,685 | 3,876,828 | 4,743,369 |
| 3.Gross profit / (loss) (F1-F2) | 105,506 | 195,125 | 383,103 | $(678,827)$ | 62,262 | 921,036 |
| 4.General, administrative and other expenses | 1,501,427 | 2,842,422 | 3,038,507 | 1,974,348 | 1,452,494 | 1,378,708 |
| i)Selling \& distribution expenses | 1,216,258 | 2,335,149 | 2,475,995 | 1,309,605 | 854,143 | 1,019,059 |
| ii)Administrative and other expenses | 285,169 | 507,273 | 562,512 | 664,743 | 598,351 | 359,649 |
| 5.Other income / (loss) | 28,918 | 29,356 | 17,812 | 98,313 | 98,704 | 76,233 |
| 6.EBIT (F3-F4+F5) | (1,367,003) | $(2,617,941)$ | $(2,637,592)$ | $(2,554,862)$ | $(1,291,528)$ | $(381,439)$ |
| 7.Financial expenses | 150,937 | 398,346 | 674,797 | 1,698,167 | 1,752,267 | 1,155,051 |
| of which: (i) Interest expenses | 102,206 | 249,762 | 623,502 | 1,692,675 | 1,663,305 | 1,142,137 |
| 8.Profit / (loss) before taxation (F6-F7) | $(1,517,940)$ | $(3,016,287)$ | $(3,312,389)$ | $(4,253,029)$ | $(3,043,795)$ | $(1,536,490)$ |
| 9.Tax expenses | $(551,020)$ | $(728,024)$ | $(463,150)$ | 1,535,909 | 14,316 | $(283,547)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(966,920)$ | $(2,288,263)$ | $(2,849,239)$ | $(5,788,938)$ | $(3,058,111)$ | $(1,252,943)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | (1,573,454) | $(3,597,667)$ | (2,539,892) | $(1,960,936)$ | $(321,559)$ | $(393,997)$ |
| 2.Net cash flows from investing activities | $(3,826,197)$ | $(1,050,585)$ | $(1,456,341)$ | $(739,335)$ | $(67,252)$ | 105,945 |
| 3.Net cash flows from financing activities | 4,168,840 | 6,159,323 | $(292,430)$ | 2,215,323 | 4,659,344 | 1,214,413 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,404,281 | 9,554,058 | 6,709,583 | $(637,262)$ | 2,392,685 | 9,718,112 |
| 2.Retention in business (F10-F11-F12) | $(966,920)$ | $(2,288,263)$ | $(2,849,239)$ | $(5,788,938)$ | $(3,058,111)$ | $(1,252,943)$ |
| 3.Depreciation for the year | 192,698 | 538,749 | 673,735 | 774,183 | 699,926 | 418,436 |
| 4.Salaries, wages and employee benefits | 555,380 | 678,202 | 690,473 | 727,347 | 534,628 | 652,188 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -28.69 | -32.69 | -35.20 | -100.77 | -41.48 | -14.59 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.73 | 0.71 | 0.64 | 0.45 | 0.62 | 0.66 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -20.88 | -23.36 | -22.38 | -45.03 | -25.61 | -9.68 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.59 | 2.73 | 3.59 | -16.75 | -3.12 | -55.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -75.05 | -63.68 | -80.40 | 754.11 | 79.78 | 540.66 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -7.32 | -4.33 | -5.39 | -10.96 | -3.81 | -0.79 |


| Frieslandcampina Engro Pakistan Limited (For | Eng |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 14,246,416 | 13,686,609 | 13,190,947 | 12,975,543 | 13,014,386 | 11,867,687 |
| 1.Capital work in progress | 732,411 | 537,737 | 670,774 | 439,746 | 205,848 | 632,323 |
| 2.Operating fixed assets at cost | 22,443,452 | 23,341,204 | 23,880,436 | 24,723,276 | 26,047,474 | 26,160,259 |
| 3.Operating fixed assets after deducting accumulated depreciation | 12,388,282 | 12,021,636 | 11,148,509 | 10,473,469 | 10,242,606 | 8,880,423 |
| 4. Intangible assets | 44,378 | 71,635 | 92,420 | 95,135 | 67,084 | 53,876 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,081,345 | 1,055,601 | 1,279,244 | 1,967,193 | 2,498,848 | 2,301,065 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 10,467,356 | 8,531,721 | 9,577,519 | 10,590,554 | 10,283,540 | 15,270,425 |
| 1.Cash \& bank balance | 702,944 | 68,468 | 100,665 | 65,915 | 570,462 | 346,185 |
| 2.Inventories; of which | 3,763,898 | 2,645,994 | 3,020,190 | 3,717,730 | 3,538,892 | 4,664,820 |
| i)Raw material | 2,668,770 | 2,173,157 | 2,076,103 | 2,686,256 | 2,316,776 | 2,371,710 |
| ii)Work in progress | 429,762 | 200,171 | 401,252 | 428,480 | 355,030 | 1,404,670 |
| iii)Finished goods | 665,366 | 322,775 | 592,694 | 602,994 | 867,086 | 888,440 |
| 3.Trade Debt / accounts receivables | 69,654 | 170,639 | 400,313 | 915,728 | 801,387 | 1,305,122 |
| 4.Short term loans and advances | 75,469 | 114,699 | 223,998 | 210,050 | 29,771 | 391,274 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 2,000,000 |
| 6.Other current assets | 5,855,391 | 5,531,921 | 5,832,353 | 5,681,131 | 5,343,028 | 6,563,024 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 24,713,772 | 22,218,330 | 22,768,466 | 23,566,097 | 23,297,926 | 27,138,112 |
| C.Shareholders' Equity (C1+C2+C3) | 17,150,519 | 9,721,024 | 9,341,060 | 8,384,665 | 8,547,644 | 10,327,244 |
| 1.Issued, Subscribed \& Paid up capital | 7,665,961 | 7,665,961 | 7,665,961 | 7,665,961 | 7,665,961 | 7,665,961 |
| i)Ordinary shares | 7,665,961 | 7,665,961 | 7,665,961 | 7,665,961 | 7,665,961 | 7,665,961 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 9,484,558 | 2,055,063 | 1,675,099 | 718,704 | 881,683 | 2,661,283 |
| i)Capital Reserve | 1,225,378 | 1,082,547 | 945,438 | 848,386 | 819,368 | 908,447 |
| ii)Revenue Reserve | 8,259,180 | 972,516 | 729,661 | $(129,682)$ | 62,315 | 1,752,836 |
| of which: un-appropriated profit(loss) / retained earnings | 8,259,180 | 972,516 | 729,661 | $(129,682)$ | 62,315 | 1,923,746 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,105,824 | 5,408,658 | 4,616,413 | 3,613,752 | 5,039,675 | 2,448,015 |
| 1.Long term borrowings | 500,000 | 4,121,344 | 4,000,000 | 3,613,752 | 4,921,223 | 2,448,015 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 1,605,824 | 1,287,314 | 616,413 | 0 | 118,452 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,457,429 | 7,088,648 | 8,810,993 | 11,567,680 | 9,710,607 | 14,362,853 |
| 1.Trade credit \& other accounts payables | 3,664,234 | 5,125,725 | 6,427,662 | 8,226,126 | 7,814,922 | 10,710,082 |
| of which: i) Trade credits | 1,349,846 | 3,270,847 | 4,407,531 | 6,047,547 | 5,437,604 | 7,258,658 |
| 2.Short term borrowings | 65,120 | 1,204,201 | 2,076,516 | 1,816,150 | 0 | 463,007 |
| 3.Current portion of non-current liabilities | 1,696,510 | 651,956 | 121,506 | 1,035,692 | 1,518,668 | 2,867,737 |
| 4.Other current liabilities | 31,565 | 106,766 | 185,309 | 489,712 | 377,017 | 322,027 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 44,346,031 | 34,653,486 | 32,439,451 | 38,857,336 | 44,155,023 | 52,094,197 |
| i)Local sales (Net) | 44,346,031 | 34,653,486 | 32,439,451 | 38,857,336 | 44,155,023 | 52,094,197 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 34,307,066 | 29,017,336 | 27,285,392 | 33,687,049 | 38,202,175 | 43,256,759 |
| i)Cost of material | 27,532,090 | 21,198,337 | 20,259,414 | 25,924,715 | 30,033,630 | 35,106,848 |
| 3.Gross profit / (loss) (F1-F2) | 10,038,965 | 5,636,150 | 5,154,059 | 5,170,287 | 5,952,848 | 8,837,438 |
| 4.General, administrative and other expenses | 6,321,650 | 4,907,217 | 5,271,308 | 5,462,036 | 4,992,766 | 6,191,424 |
| i)Selling \& distribution expenses | 5,068,408 | 3,933,248 | 4,205,762 | 3,969,309 | 3,661,213 | 4,553,982 |
| ii)Administrative and other expenses | 1,253,242 | 973,969 | 1,065,546 | 1,492,727 | 1,331,553 | 1,637,442 |
| 5.Other income / (loss) | 148,509 | 358,541 | 622,269 | 412,968 | 546,438 | 795,749 |
| 6.EBIT (F3-F4+F5) | 3,865,824 | 1,087,474 | 505,020 | 121,219 | 1,506,520 | 3,441,763 |
| 7.Financial expenses | 348,038 | 524,497 | 675,340 | 1,221,574 | 1,238,840 | 861,374 |
| of which: (i) Interest expenses | 319,662 | 505,343 | 660,180 | 1,203,891 | 1,221,262 | 839,858 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,517,786 | 562,977 | $(170,320)$ | $(1,100,355)$ | 267,680 | 2,580,389 |
| 9.Tax expenses | 1,131,074 | 183,680 | $(234,103)$ | $(145,490)$ | 90,754 | 776,311 |
| 10.Profit / (loss) after tax (F8-F9) | 2,386,712 | 379,297 | 63,783 | $(954,865)$ | 176,926 | 1,804,078 |
| 11.Cash dividends | 7,665,961 | 306,638 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 5,121,505 | 4,515,672 | 1,230,810 | 1,522,056 | 1,933,710 | 3,682,550 |
| 2.Net cash flows from investing activities | $(1,188,097)$ | $(900,654)$ | $(1,112,823)$ | $(838,382)$ | $(1,315,731)$ | $(883,911)$ |
| 3.Net cash flows from financing activities | $(3,175,878)$ | $(5,393,274)$ | $(958,105)$ | $(458,058)$ | 1,702,718 | $(1,485,923)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 19,256,343 | 15,129,682 | 13,957,473 | 11,998,417 | 13,587,319 | 12,775,259 |
| 2.Retention in business (F10-F11-F12) | $(5,279,249)$ | 72,659 | 63,783 | $(954,865)$ | 176,926 | 1,804,078 |
| 3. Depreciation for the year | 1,929,817 | 1,890,780 | 1,919,121 | 1,945,499 | 3,520,697 | 2,019,515 |
| 4.Salaries, wages and employee benefits | 2,817,873 | 2,679,430 | 2,693,208 | 3,016,658 | 3,064,761 | 3,603,574 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.38 | 1.09 | 0.20 | -2.46 | 0.40 | 3.46 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.74 | 1.48 | 1.44 | 1.68 | 1.88 | 2.07 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.36 | 1.62 | 0.28 | -4.12 | 0.76 | 7.15 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.59 | 1.75 | 2.36 | 2.61 | 2.77 | 2.67 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 14.89 | 2.82 | 0.67 | -10.77 | 2.09 | 19.12 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.11 | 0.49 | 0.08 | -1.25 | 0.23 | - |


| Ismail Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 12,560,289 | 14,730,021 | 15,247,818 | 16,323,594 | 24,435,341 | 25,648,849 |
| 1.Capital work in progress | 1,522,178 | 2,108,054 | 198,660 | 638,034 | 5,843,053 | 998,980 |
| 2.Operating fixed assets at cost | 11,028,117 | 13,732,319 | 17,516,136 | 19,995,436 | 22,360,591 | 30,536,343 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,301,104 | 9,254,679 | 12,039,726 | 13,310,212 | 14,814,026 | 20,900,979 |
| 4.Intangible assets | 11,959 | 11,959 | 11,959 | 97,412 | 67,252 | 45,690 |
| 5.Long term investments | 3,666,454 | 3,319,693 | 2,954,477 | 2,229,950 | 3,670,320 | 3,671,741 |
| 6.Other non-current assets | 58,594 | 35,636 | 42,996 | 47,986 | 40,690 | 31,459 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 8,307,551 | 7,899,674 | 8,603,186 | 11,109,028 | 13,121,625 | 15,139,380 |
| 1.Cash \& bank balance | 61,459 | 34,126 | 81,116 | 36,602 | 358,884 | 158,548 |
| 2.Inventories; of which | 5,749,920 | 4,863,526 | 5,007,427 | 5,261,895 | 6,412,002 | 7,723,683 |
| i)Raw material | 4,305,955 | 3,464,182 | 3,507,004 | 3,461,085 | 3,494,910 | 4,772,442 |
| ii)Work in progress | 65,927 | 151,166 | 129,522 | 82,183 | 175,502 | 232,913 |
| iii)Finished goods | 1,378,038 | 1,248,178 | 1,370,901 | 1,718,627 | 2,741,591 | 2,718,328 |
| 3.Trade Debt / accounts receivables | 1,181,827 | 1,442,853 | 1,569,862 | 2,768,429 | 3,370,612 | 3,393,523 |
| 4.Short term loans and advances | 147,707 | 376,351 | 738,013 | 1,634,108 | 952,136 | 1,633,606 |
| 5.Short term investments | 37,448 | 0 | 0 | 0 | 200,000 | 318,382 |
| 6.Other current assets | 1,129,190 | 1,182,818 | 1,206,768 | 1,407,994 | 1,827,991 | 1,911,638 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 20,867,840 | 22,629,695 | 23,851,004 | 27,432,622 | 37,556,966 | 40,788,229 |
| C.Shareholders' Equity (C1+C2+C3) | 6,238,110 | 6,482,780 | 7,394,245 | 7,269,651 | 9,448,719 | 10,465,974 |
| 1.Issued, Subscribed \& Paid up capital | 505,207 | 638,048 | 638,048 | 638,048 | 663,569 | 663,569 |
| i)Ordinary shares | 505,207 | 638,048 | 638,048 | 638,048 | 663,569 | 663,569 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,732,903 | 5,844,732 | 6,756,197 | 6,631,603 | 8,785,150 | 9,802,405 |
| i)Capital Reserve | 2,250,998 | 1,666,903 | 1,376,742 | 821,237 | 2,626,679 | 2,505,430 |
| ii)Revenue Reserve | 3,481,905 | 4,177,829 | 5,379,455 | 5,810,366 | 6,158,471 | 7,296,975 |
| of which: un-appropriated profit(loss) / retained earnings | 3,481,905 | 4,177,829 | 5,379,455 | 5,810,366 | 6,158,471 | 7,492,757 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 6,198,205 | 8,960,952 | 7,989,059 | 9,179,913 | 16,063,805 | 15,451,171 |
| 1.Long term borrowings | 4,494,855 | 6,842,971 | 5,634,425 | 6,620,926 | 13,972,553 | 13,134,669 |
| 2.Subordinated loans / Sponsor's loans | 902,152 | 902,152 | 915,358 | 915,358 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 126,681 | 178,357 | 239,552 | 369,541 | 458,656 | 458,656 |
| 5.Other non-current liabilities | 674,517 | 1,037,472 | 1,199,724 | 1,274,088 | 1,632,596 | 1,857,846 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,431,525 | 7,185,963 | 8,467,700 | 10,983,058 | 12,044,442 | 14,871,084 |
| 1.Trade credit \& other accounts payables | 1,607,306 | 1,063,477 | 1,454,810 | 2,106,807 | 3,490,910 | 4,033,433 |
| of which: i) Trade credits | 1,345,421 | 660,543 | 1,015,599 | 1,395,260 | 2,256,405 | 1,886,613 |
| 2.Short term borrowings | 4,447,780 | 3,783,294 | 4,191,429 | 6,299,904 | 6,789,925 | 6,747,193 |
| 3.Current portion of non-current liabilities | 2,185,614 | 2,158,485 | 2,578,425 | 2,170,050 | 1,113,783 | 3,921,402 |
| 4.Other current liabilities | 190,825 | 180,707 | 243,036 | 406,297 | 649,824 | 169,056 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 17,007,971 | 19,604,861 | 23,906,218 | 30,187,005 | 33,424,762 | 37,524,841 |
| i)Local sales (Net) | 17,007,971 | 18,723,015 | 22,591,224 | 28,367,696 | 28,925,892 | 30,866,522 |
| ii)Export sales (Net) | 0 | 881,846 | 1,314,994 | 1,819,309 | 4,498,870 | 6,658,319 |
| 2.Cost of sales | 13,898,515 | 15,883,601 | 18,544,995 | 23,881,825 | 26,592,383 | 30,354,452 |
| i)Cost of material | 8,359,855 | 13,203,712 | 14,892,957 | 19,488,683 | 21,734,417 | 23,970,465 |
| 3.Gross profit / (loss) (F1-F2) | 3,109,456 | 3,721,260 | 5,361,223 | 6,305,180 | 6,832,379 | 7,170,389 |
| 4.General, administrative and other expenses | 1,691,147 | 2,098,419 | 3,564,807 | 4,539,746 | 5,654,548 | 5,599,319 |
| i)Selling \& distribution expenses | 1,367,415 | 1,663,044 | 2,896,267 | 3,780,871 | 4,780,162 | 4,437,896 |
| ii)Administrative and other expenses | 323,732 | 435,375 | 668,540 | 758,875 | 874,386 | 1,161,423 |
| 5.Other income / (loss) | 672,535 | 663,556 | 626,027 | 259,144 | 848,131 | 1,007,240 |
| 6.EBIT (F3-F4+F5) | 2,090,844 | 2,286,397 | 2,422,443 | 2,024,578 | 2,025,962 | 2,578,310 |
| 7.Financial expenses | 798,382 | 671,271 | 618,097 | 956,336 | 1,211,530 | 726,143 |
| of which: (i) Interest expenses | 761,499 | 646,877 | 587,098 | 912,653 | 1,131,625 | 640,918 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,292,462 | 1,615,126 | 1,804,346 | 1,068,242 | 814,432 | 1,852,167 |
| 9.Tax expenses | 290,595 | 477,208 | 425,822 | 436,942 | 390,739 | 437,286 |
| 10.Profit / (loss) after tax (F8-F9) | 1,001,867 | 1,137,918 | 1,378,524 | 631,300 | 423,693 | 1,414,881 |
| 11.Cash dividends | 328,385 | 175,463 | 287,122 | 191,414 | 26,543 | 26,543 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 232,249 | 232,249 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,721,839 | 2,532,495 | 1,874,412 | 1,945,138 | 5,071,904 | 1,967,950 |
| 2.Net cash flows from investing activities | $(1,933,150)$ | $(2,907,069)$ | $(1,416,544)$ | $(2,818,283)$ | $(8,180,167)$ | $(2,623,968)$ |
| 3.Net cash flows from financing activities | 264,768 | 1,248,090 | (1,572,066) | $(503,955)$ | 5,015,730 | 961,196 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 12,436,315 | 15,443,732 | 15,383,304 | 16,449,564 | 25,512,524 | 25,917,145 |
| 2.Retention in business (F10-F11-F12) | 673,482 | 962,455 | 1,091,402 | 439,886 | 164,901 | 1,156,089 |
| 3.Depreciation for the year | 710,428 | 781,988 | 1,048,095 | 987,514 | 1,337,301 | 1,764,024 |
| 4.Salaries, wages and employee benefits | 1,327,632 | 1,642,791 | 2,840,038 | 3,829,487 | 4,706,902 | 4,163,189 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.89 | 5.80 | 5.77 | 2.09 | 1.27 | 3.77 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.97 | 0.90 | 1.03 | 1.18 | 1.03 | 0.96 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.70 | 5.23 | 5.93 | 2.46 | 1.30 | 3.61 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.44 | 3.42 | 3.35 | 3.50 | 3.89 | 3.93 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 19.62 | 17.89 | 19.87 | 8.61 | 5.07 | 14.21 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 19.83 | 17.83 | 21.61 | 9.89 | 6.39 | 21.32 |


| Matco Foods Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  | 2,212,718 | 2,744,601 | 5,166,137 | 5,151,369 |
| 1.Capital work in progress | - | 5,422 | 6,258 | 61,980 | 264,263 |
| 2.Operating fixed assets at cost | - | 3,181,040 | 3,851,171 | 6,221,948 | 6,206,735 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 2,163,163 | 2,697,321 | 4,876,056 | 4,643,668 |
| 4.Intangible assets | - | 0 | 0 | 0 | 0 |
| 5.Long term investments | - | 31,084 | 31,083 | 55,583 | 55,583 |
| 6.Other non-current assets | - | 13,049 | 9,939 | 172,518 | 187,855 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | 6,835,696 | 6,830,363 | 8,670,147 | 8,701,828 |
| 1.Cash \& bank balance | - | 823,079 | 78,381 | 297,090 | 104,960 |
| 2.Inventories; of which | - | 5,138,981 | 5,204,979 | 6,642,524 | 7,171,280 |
| i)Raw material | - | 4,265,985 | 4,337,664 | 5,520,495 | 5,645,622 |
| ii)Work in progress | - | 0 | 0 | 0 | 0 |
| iii)Finished goods |  | 872,997 | 867,315 | 1,122,029 | 1,525,658 |
| 3.Trade Debt / accounts receivables | - | 674,464 | 941,093 | 1,334,501 | 1,041,124 |
| 4.Short term loans and advances | - | 83,732 | 355,385 | 118,620 | 103,660 |
| 5.Short term investments | - | 500 | 255 | 1,463 | 1,579 |
| 6.Other current assets | - | 114,940 | 250,270 | 275,949 | 279,225 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | 9,048,414 | 9,574,964 | 13,836,284 | 13,853,197 |
| C.Shareholders' Equity (C1+C2+C3) |  | 4,128,667 | 4,506,974 | 6,768,047 | 6,651,119 |
| 1. Issued, Subscribed \& Paid up capital | - | 1,165,721 | 1,224,007 | 1,224,007 | 1,224,007 |
| i)Ordinary shares | - | 1,165,721 | 1,224,007 | 1,224,007 | 1,224,007 |
| ii)Preference shares | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | 2,416,164 | 2,837,822 | 2,921,847 | 2,967,612 |
| i)Capital Reserve | - | 739,367 | 680,467 | 680,467 | 680,467 |
| ii)Revenue Reserve | - | 1,676,797 | 2,157,355 | 2,241,380 | 2,287,145 |
| of which: un-appropriated profit(loss) / retained earnings | - | 1,676,797 | 2,157,355 | 2,241,380 | 2,287,145 |
| 3.Surplus on revaluation of fixed assets | - | 546,782 | 445,145 | 2,622,193 | 2,459,500 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) |  | 420,108 | 457,028 | 725,379 | 842,009 |
| 1.Long term borrowings | - | 275,841 | 309,955 | 517,425 | 619,542 |
| 2.Subordinated loans / Sponsor's loans | - | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | 59,423 | 76,715 | 105,602 | 132,805 |
| 5.Other non-current liabilities | - | 84,844 | 70,358 | 102,352 | 89,662 |
| E.Current Liabilities (E1+E2+E3+E4) |  | 4,499,637 | 4,610,962 | 6,342,857 | 6,360,069 |
| 1.Trade credit \& other accounts payables | - | 225,928 | 248,078 | 1,015,172 | 519,888 |
| of which: i) Trade credits |  | 158,896 | 154,254 | 962,036 | 459,356 |
| 2.Short term borrowings | - | 4,106,664 | 4,197,893 | 5,167,876 | 5,533,005 |
| 3.Current portion of non-current liabilities | - | 96,256 | 99,804 | 82,977 | 204,897 |
| 4.Other current liabilities | - | 70,789 | 65,187 | 76,832 | 102,279 |
| F.Operations: |  |  |  |  |  |
| 1.Sales | - | 6,722,731 | 7,863,053 | 11,289,962 | 10,556,621 |
| i)Local sales (Net) | - | 1,770,372 | 2,580,267 | 2,398,444 | 2,307,915 |
| ii)Export sales (Net) | - | 4,952,359 | 5,282,786 | 8,891,518 | 8,248,706 |
| 2.Cost of sales | - | 5,862,040 | 6,948,543 | 10,273,972 | 9,909,428 |
| i)Cost of material | - | 5,560,105 | 6,231,711 | 9,555,614 | 9,168,013 |
| 3.Gross profit / (loss) (F1-F2) | - | 860,691 | 914,510 | 1,015,990 | 647,193 |
| 4.General, administrative and other expenses | - | 373,906 | 438,102 | 497,721 | 495,685 |
| i)Selling \& distribution expenses | - | 153,476 | 167,111 | 207,021 | 185,997 |
| ii)Administrative and other expenses | - | 220,430 | 270,991 | 290,700 | 309,688 |
| 5.Other income / (loss) | - | 90,708 | 259,590 | 70,528 | 140,878 |
| 6.EBIT (F3-F4+F5) | - | 577,493 | 735,998 | 588,797 | 292,386 |
| 7.Financial expenses | - | 239,704 | 275,503 | 350,288 | 272,831 |
| of which: (i) Interest expenses | - | 236,026 | 273,419 | 348,204 | 267,431 |
| 8.Profit / (loss) before taxation (F6-F7) | - | 337,789 | 460,495 | 238,509 | 19,555 |
| 9.Tax expenses | - | 29,496 | 46,658 | 86,581 | 80,420 |
| 10.Profit / (loss) after tax (F8-F9) | - | 308,293 | 413,837 | 151,928 | $(60,865)$ |
| 11.Cash dividends | - | 81,600 | 85,680 | 55,080 | 55,080 |
| 12.Bonus shares / stock dividends | - | 58,286 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | 123,418 | $(163,932)$ | $(422,187)$ | $(554,264)$ |
| 2.Net cash flows from investing activities | - | $(184,168)$ | $(593,945)$ | $(333,476)$ | $(166,077)$ |
| 3.Net cash flows from financing activities | - | 772,197 | 12,891 | 975,536 | 529,194 |
| H.Miscellaneous |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | 4,548,775 | 4,964,002 | 7,493,426 | 7,493,128 |
| 2.Retention in business (F10-F11-F12) | - | 168,406 | 328,157 | 96,848 | $(115,945)$ |
| 3.Depreciation for the year | - | 162,254 | 171,098 | 228,318 | 232,492 |
| 4.Salaries, wages and employee benefits | - | 410,028 | 477,645 | 610,210 | 691,722 |
| I.Key Performance Indicators |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | 4.59 | 5.26 | 1.35 | -0.58 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | - | 0.74 | 0.84 | 0.96 | 0.76 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | - | 3.41 | 4.44 | 1.30 | -0.44 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | - | 2.19 | 2.16 | 2.08 | 2.06 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | 7.47 | 9.58 | 2.69 | -0.91 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | 2.64 | 3.38 | 1.24 | -0.50 |


| Mitchell's Fruit Farms Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 681,248 | 703,413 | 696,295 | 638,792 | 614,348 | 694,663 |
| 1.Capital work in progress | 8,403 | 27,053 | 2,435 | 0 | 557 | 8,682 |
| 2.Operating fixed assets at cost | 1,205,776 | 1,239,098 | 1,276,828 | 1,269,843 | 1,288,979 | 1,368,205 |
| 3.Operating fixed assets after deducting accumulated depreciation | 660,589 | 647,616 | 642,854 | 595,453 | 572,288 | 627,417 |
| 4. Intangible assets | 2,077 | 2,923 | 2,380 | 4,264 | 3,844 | 12,262 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 10,179 | 25,821 | 48,626 | 39,075 | 37,659 | 46,302 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 733,751 | 861,160 | 797,014 | 704,702 | 766,271 | 1,013,994 |
| 1.Cash \& bank balance | 19,686 | 15,240 | 13,111 | 18,787 | 35,392 | 12,627 |
| 2.Inventories; of which | 376,430 | 413,164 | 461,616 | 277,274 | 335,419 | 407,054 |
| i)Raw material | 112,258 | 161,317 | 167,849 | 136,986 | 132,183 | 199,024 |
| ii)Work in progress | 123,234 | 125,548 | 101,006 | 62,983 | 93,034 | 52,978 |
| iii)Finished goods | 144,233 | 129,584 | 200,499 | 90,415 | 128,089 | 155,495 |
| 3.Trade Debt / accounts receivables | 119,517 | 207,632 | 63,720 | 132,934 | 138,824 | 329,306 |
| 4.Short term loans and advances | 8,671 | 11,027 | 16,472 | 2,236 | 2,445 | 4,321 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 209,447 | 214,097 | 242,095 | 273,471 | 254,191 | 260,686 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,414,999 | 1,564,573 | 1,493,309 | 1,343,494 | 1,380,619 | 1,708,657 |
| C.Shareholders' Equity (C1+C2+C3) | 540,922 | 501,489 | 209,300 | 126,445 | 74,310 | 836,418 |
| 1.Issued, Subscribed \& Paid up capital | 78,750 | 78,750 | 78,750 | 78,750 | 78,750 | 228,750 |
| i)Ordinary shares | 78,750 | 78,750 | 78,750 | 78,750 | 78,750 | 228,750 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 462,172 | 422,739 | 130,550 | 47,695 | $(4,440)$ | 607,668 |
| i)Capital Reserve | 9,336 | 9,336 | 9,336 | 9,636 | 9,636 | 609,335 |
| ii)Revenue Reserve | 452,836 | 413,403 | 121,214 | 38,059 | $(14,076)$ | $(1,667)$ |
| of which: un-appropriated profit(loss) / retained earnings | 452,536 | 413,103 | 120,914 | 38,059 | $(14,076)$ | $(1,967)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 149,019 | 161,443 | 119,730 | 134,123 | 134,230 | 126,384 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 13,873 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 88,563 | 108,992 | 111,266 | 134,123 | 134,230 | 112,511 |
| 5.Other non-current liabilities | 60,456 | 52,451 | 8,464 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 725,058 | 901,641 | 1,164,279 | 1,082,926 | 1,172,079 | 745,855 |
| 1.Trade credit \& other accounts payables | 126,610 | 215,603 | 298,120 | 255,324 | 399,806 | 425,851 |
| of which: i) Trade credits | 66,585 | 167,453 | 0 | 134,627 | 224,476 | 110,058 |
| 2.Short term borrowings | 486,102 | 610,222 | 830,658 | 805,332 | 760,616 | 284,393 |
| 3.Current portion of non-current liabilities | 106,667 | 64,000 | 21,333 | 0 | 0 | 31,351 |
| 4.Other current liabilities | 5,679 | 11,816 | 14,168 | 22,270 | 11,657 | 4,260 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,679,462 | 1,894,406 | 1,628,008 | 1,987,552 | 2,112,493 | 2,210,620 |
| i)Local sales (Net) | 1,414,402 | 1,592,373 | 1,426,353 | 1,688,726 | 1,764,427 | 1,838,667 |
| ii)Export sales (Net) | 265,060 | 302,033 | 201,655 | 298,826 | 348,066 | 371,953 |
| 2.Cost of sales | 1,286,380 | 1,445,303 | 1,375,119 | 1,375,119 | 1,670,070 | 1,721,280 |
| i)Cost of material | 1,087,036 | 1,129,525 | 1,057,606 | 1,059,842 | 1,342,061 | 1,347,869 |
| 3.Gross profit / (loss) (F1-F2) | 393,082 | 449,103 | 252,889 | 612,433 | 442,423 | 489,340 |
| 4.General, administrative and other expenses | 367,135 | 431,492 | 546,544 | 423,227 | 407,569 | 457,024 |
| i)Selling \& distribution expenses | 261,060 | 317,444 | 407,887 | 282,634 | 253,637 | 311,214 |
| ii)Administrative and other expenses | 106,075 | 114,048 | 138,657 | 140,593 | 153,932 | 145,810 |
| 5.Other income / (loss) | 19,067 | 13,465 | 25,480 | 15,592 | 12,162 | 35,111 |
| 6.EBIT (F3-F4+F5) | 45,014 | 31,076 | $(268,175)$ | 204,798 | 47,016 | 67,427 |
| 7.Financial expenses | 42,920 | 42,187 | 49,244 | 78,300 | 74,272 | 25,631 |
| of which: (i) Interest expenses | 38,703 | 38,128 | 45,064 | 73,378 | 69,003 | 20,444 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,094 | $(11,111)$ | $(317,419)$ | 126,498 | $(27,256)$ | 41,796 |
| 9.Tax expenses | 14,202 | 19,772 | $(24,800)$ | 28,482 | 28,189 | 31,329 |
| 10.Profit / (loss) after tax (F8-F9) | $(12,108)$ | $(30,883)$ | $(292,619)$ | 98,016 | $(55,445)$ | 10,467 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(4,732)$ | $(14,974)$ | $(147,501)$ | 47,249 | 84,352 | $(235,165)$ |
| 2.Net cash flows from investing activities | $(36,132)$ | $(70,773)$ | $(32,397)$ | 5,087 | $(23,031)$ | $(106,378)$ |
| 3.Net cash flows from financing activities | $(62,126)$ | $(42,820)$ | 107,333 | $(21,333)$ | 50,000 | 745,000 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 689,941 | 662,932 | 329,030 | 260,568 | 208,540 | 962,802 |
| 2.Retention in business (F10-F11-F12) | $(12,108)$ | $(30,883)$ | $(292,619)$ | 98,016 | $(55,445)$ | 10,467 |
| 3.Depreciation for the year | 64,526 | 50,802 | 47,924 | 47,565 | 42,884 | 33,549 |
| 4.Salaries, wages and employee benefits | 266,305 | 312,926 | 351,607 | 311,165 | 317,753 | 269,507 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.72 | -1.63 | -17.97 | 4.93 | -2.62 | 0.47 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.21 | 1.27 | 1.06 | 1.40 | 1.55 | 1.43 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -0.87 | -2.07 | -19.14 | 6.91 | -4.07 | 0.68 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.50 | 2.86 | 4.30 | 8.45 | 13.57 | 3.39 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -2.17 | -5.93 | -82.34 | 58.39 | -55.24 | 2.30 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.54 | -3.92 | -37.16 | 12.45 | -7.04 | 0.46 |


| Murree Brewery Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,583,668 | 5,574,830 | 5,980,496 | 6,363,911 | 6,507,390 | 7,418,517 |
| 1.Capital work in progress | 35,786 | 190,298 | 211,188 | 169,848 | 760 | 0 |
| 2.Operating fixed assets at cost | 4,598,578 | 5,393,638 | 5,703,331 | 6,617,867 | 6,866,619 | 8,483,073 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,907,120 | 4,485,204 | 4,635,033 | 5,226,194 | 5,156,460 | 6,355,066 |
| 4.Intangible assets | 0 | 0 | 2,339 | 1,820 | 1,301 | 782 |
| 5.Long term investments | 608,067 | 814,658 | 826,070 | 845,604 | 876,100 | 912,352 |
| 6.Other non-current assets | 32,695 | 84,670 | 305,866 | 120,445 | 472,769 | 150,317 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,908,050 | 4,781,956 | 4,925,540 | 5,388,158 | 5,532,904 | 6,624,139 |
| 1.Cash \& bank balance | 1,701,696 | 1,642,306 | 1,998,714 | 1,694,452 | 1,335,329 | 2,197,788 |
| 2.Inventories; of which | 1,477,354 | 1,398,046 | 1,184,336 | 1,372,402 | 1,654,156 | 1,758,607 |
| i)Raw material | 908,169 | 929,404 | 791,133 | 1,039,986 | 1,153,133 | 1,243,687 |
| ii)Work in progress | 68,666 | 68,326 | 66,755 | 188,404 | 251,080 | 298,855 |
| iii)Finished goods | 249,898 | 165,603 | 197,215 | 144,012 | 304,686 | 216,065 |
| 3.Trade Debt / accounts receivables | 57,736 | 82,342 | 26,058 | 14,563 | 25,926 | 31,372 |
| 4.Short term loans and advances | 45,339 | 42,177 | 107,668 | 367,059 | 191,837 | 187,539 |
| 5.Short term investments | 1,283,131 | 1,221,042 | 1,243,524 | 1,337,179 | 1,723,243 | 1,993,774 |
| 6.Other current assets | 342,794 | 396,043 | 365,240 | 602,503 | 602,413 | 455,059 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 9,491,718 | 10,356,786 | 10,906,036 | 11,752,069 | 12,040,294 | 14,042,657 |
| C.Shareholders' Equity (C1+C2+C3) | 8,350,876 | 9,016,457 | 9,467,134 | 10,025,959 | 9,985,672 | 11,506,236 |
| 1.Issued, Subscribed \& Paid up capital | 230,530 | 230,530 | 230,530 | 276,636 | 276,636 | 276,636 |
| i)Ordinary shares | 230,530 | 230,530 | 230,530 | 276,636 | 276,636 | 276,636 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,548,410 | 5,819,558 | 6,322,951 | 6,912,212 | 6,815,857 | 7,456,293 |
| i)Capital Reserve | 30,681 | 30,681 | 30,681 | 30,681 | 30,681 | 30,681 |
| ii)Revenue Reserve | 5,517,729 | 5,788,877 | 6,292,270 | 6,881,531 | 6,785,176 | 7,425,612 |
| of which: un-appropriated profit(loss) / retained earnings | 5,170,687 | 1,983,881 | 5,945,228 | 6,534,489 | 6,438,134 | 7,078,570 |
| 3.Surplus on revaluation of fixed assets | 2,571,936 | 2,966,369 | 2,913,653 | 2,837,111 | 2,893,179 | 3,773,307 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 296,409 | 394,864 | 423,109 | 568,681 | 520,401 | 814,688 |
| 1.Long term borrowings | 12,345 | 7,988 | 1,319 | 86,866 | 22,561 | 128,503 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 176,286 | 189,008 | 254,334 | 260,286 | 267,977 | 281,974 |
| 5.Other non-current liabilities | 107,778 | 197,868 | 167,456 | 221,529 | 229,863 | 404,211 |
| E.Current Liabilities (E1+E2+E3+E4) | 844,433 | 945,465 | 1,015,793 | 1,157,429 | 1,534,221 | 1,721,733 |
| 1.Trade credit \& other accounts payables | 751,116 | 820,366 | 716,148 | 783,306 | 1,204,077 | 1,218,348 |
| of which: i) Trade credits | 241,283 | 243,648 | 0 | 328,409 | 447,331 | 260,393 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 8,059 | 11,467 | 6,669 | 95,368 | 89,859 | 192,187 |
| 4.Other current liabilities | 85,258 | 113,632 | 292,976 | 278,755 | 240,285 | 311,198 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,657,314 | 7,139,601 | 9,058,672 | 9,983,292 | 8,996,909 | 11,687,289 |
| i)Local sales (Net) | 6,657,314 | 7,139,601 | 9,058,672 | 9,983,292 | 8,996,909 | 11,678,507 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 8,782 |
| 2.Cost of sales | 4,413,950 | 4,972,774 | 6,189,422 | 7,236,021 | 6,695,444 | 8,710,319 |
| i)Cost of material | 4,776,892 | 5,167,974 | 4,686,431 | 5,383,143 | 4,777,448 | 6,177,966 |
| 3.Gross profit / (loss) (F1-F2) | 2,243,364 | 2,166,827 | 2,869,250 | 2,747,271 | 2,301,465 | 2,976,970 |
| 4.General, administrative and other expenses | 895,394 | 1,026,123 | 1,303,715 | 1,453,156 | 1,650,272 | 1,612,933 |
| i)Selling \& distribution expenses | 522,096 | 595,279 | 756,711 | 939,381 | 870,114 | 909,207 |
| ii)Administrative and other expenses | 373,298 | 430,844 | 547,004 | 513,775 | 780,158 | 703,726 |
| 5.Other income / (loss) | 220,748 | 226,929 | 282,467 | 385,764 | 414,843 | 333,334 |
| 6.EBIT (F3-F4+F5) | 1,568,718 | 1,367,633 | 1,848,002 | 1,679,879 | 1,066,036 | 1,697,371 |
| 7.Financial expenses | 2,023 | 16,690 | 20,134 | 17,053 | 28,064 | 29,512 |
| of which: (i) Interest expenses | 0 | 12,226 | 15,974 | 15,759 | 25,561 | 25,805 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,566,695 | 1,350,943 | 1,827,868 | 1,662,826 | 1,037,972 | 1,667,859 |
| 9.Tax expenses | 435,013 | 430,136 | 531,507 | 439,888 | 356,244 | 376,387 |
| 10.Profit / (loss) after tax (F8-F9) | 1,131,682 | 920,807 | 1,296,361 | 1,222,938 | 681,728 | 1,291,472 |
| 11.Cash dividends | 461,060 | 461,060 | 691,590 | 829,908 | 691,590 | 829,908 |
| 12.Bonus shares / stock dividends | 0 | 0 | 46,106 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 530,973 | 1,055,120 | 1,558,961 | 745,327 | 1,000,406 | 1,539,578 |
| 2.Net cash flows from investing activities | $(1,709,543)$ | $(439,551)$ | $(453,654)$ | $(226,233)$ | $(388,803)$ | $(162,785)$ |
| 3.Net cash flows from financing activities | $(133,353)$ | $(674,959)$ | $(748,899)$ | $(823,356)$ | $(970,727)$ | $(514,334)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 8,647,285 | 9,411,321 | 9,890,243 | 10,594,640 | 10,506,073 | 12,320,924 |
| 2.Retention in business (F10-F11-F12) | 670,622 | 459,747 | 558,665 | 393,030 | $(9,862)$ | 461,564 |
| 3.Depreciation for the year | 241,967 | 284,131 | 262,266 | 354,478 | 378,362 | 388,852 |
| 4.Salaries, wages and employee benefits | 699,498 | 761,371 | 922,039 | 969,782 | 1,038,970 | 1,001,259 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 17.00 | 12.90 | 14.31 | 12.25 | 7.58 | 11.05 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.74 | 0.72 | 0.85 | 0.88 | 0.76 | 0.90 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.59 | 9.28 | 12.19 | 10.79 | 5.73 | 9.90 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.14 | 1.14 | 1.15 | 1.16 | 1.19 | 1.21 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 14.36 | 10.60 | 14.03 | 12.55 | 6.81 | 12.02 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 49.09 | 39.94 | 56.23 | 44.21 | 24.64 | 46.68 |


| National Foods Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,089,384 | 3,822,331 | 5,232,602 | 5,888,431 | 6,857,887 | 7,523,837 |
| 1.Capital work in progress | 770,019 | 955,766 | 794,866 | 498,543 | 359,551 | 467,421 |
| 2.Operating fixed assets at cost | 2,278,802 | 3,631,487 | 5,414,971 | 6,393,374 | 7,243,247 | 7,952,403 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,227,091 | 2,248,623 | 3,736,772 | 4,538,908 | 4,893,322 | 5,015,533 |
| 4.Intangible assets | 61,295 | 583,725 | 659,555 | 810,134 | 767,259 | 796,903 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 30,000 | 30,000 |
| 6.Other non-current assets | 30,979 | 34,217 | 41,409 | 40,846 | 807,755 | 1,213,980 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,653,005 | 5,592,653 | 5,699,490 | 7,395,016 | 8,317,877 | 12,706,058 |
| 1.Cash \& bank balance | 249,667 | 364,022 | 376,794 | 876,244 | 1,250,547 | 3,042,473 |
| 2.Inventories; of which | 3,280,590 | 3,418,314 | 3,682,064 | 4,934,693 | 5,142,062 | 6,463,684 |
| i) Raw material | 1,743,973 | 1,322,749 | 1,068,050 | 1,324,875 | 1,678,874 | 2,582,671 |
| ii)Work in progress | 963,780 | 1,056,507 | 1,368,021 | 1,640,477 | 1,344,413 | 1,092,150 |
| iii)Finished goods | 572,837 | 1,039,058 | 1,245,993 | 1,969,341 | 2,118,775 | 2,788,863 |
| 3.Trade Debt / accounts receivables | 933,274 | 1,364,571 | 1,164,931 | 1,091,974 | 1,383,679 | 1,305,828 |
| 4.Short term loans and advances | 138,928 | 229,113 | 176,735 | 117,463 | 141,861 | 278,046 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 50,546 | 216,633 | 298,966 | 374,642 | 399,728 | 1,616,027 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,742,389 | 9,414,984 | 10,932,092 | 13,283,447 | 15,175,764 | 20,229,895 |
| C.Shareholders' Equity (C1+C2+C3) | 2,543,756 | 3,391,405 | 4,004,232 | 5,029,962 | 6,063,516 | 7,273,440 |
| 1.Issued, Subscribed \& Paid up capital | 518,034 | 518,034 | 518,034 | 621,641 | 745,969 | 932,461 |
| i)Ordinary shares | 518,034 | 518,034 | 518,034 | 621,641 | 745,969 | 932,461 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,025,722 | 2,873,371 | 3,486,198 | 4,408,321 | 5,317,547 | 6,340,979 |
| i)Capital Reserve | 2,849 | 186,479 | 252,469 | 414,815 | 473,929 | 635,103 |
| ii)Revenue Reserve | 2,022,873 | 2,686,892 | 3,233,729 | 3,993,506 | 4,843,618 | 5,705,876 |
| of which: un-appropriated profit(loss) / retained earnings | 2,022,873 | 2,686,892 | 3,233,729 | 3,993,506 | 4,843,618 | 5,703,120 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 95,800 | 690,939 | 418,945 | 1,297,485 | 2,220,246 | 2,064,303 |
| 1.Long term borrowings | 0 | 376,181 | 233,729 | 966,761 | 1,835,123 | 1,841,180 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 14,866 | 7,977 | 45,065 | 75,760 | 86,814 | 10,667 |
| 5.Other non-current liabilities | 80,934 | 306,781 | 140,151 | 254,964 | 298,309 | 212,456 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,102,833 | 5,332,640 | 6,508,915 | 6,956,000 | 6,892,002 | 10,892,152 |
| 1.Trade credit \& other accounts payables | 2,066,355 | 3,037,035 | 3,232,678 | 4,092,713 | 4,438,574 | 5,430,104 |
| of which: i) Trade credits | 204,304 | 668,784 | 1,027,268 | 1,393,660 | 1,333,463 | 1,752,960 |
| 2.Short term borrowings | 1,311,326 | 1,549,528 | 2,204,869 | 1,901,632 | 554,404 | 2,861,444 |
| 3.Current portion of non-current liabilities | 0 | 188,692 | 721,634 | 325,479 | 638,144 | 962,581 |
| 4.Other current liabilities | 725,152 | 557,385 | 349,734 | 636,176 | 1,260,880 | 1,638,023 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 13,569,350 | 16,781,813 | 21,591,559 | 24,253,797 | 28,713,146 | 34,588,433 |
| i)Local sales (Net) | 12,134,234 | 13,394,469 | 14,624,535 | 14,834,243 | 16,993,458 | 20,191,461 |
| ii) Export sales (Net) | 1,435,116 | 3,387,344 | 6,967,024 | 9,419,554 | 11,719,688 | 14,396,972 |
| 2.Cost of sales | 9,073,765 | 11,382,955 | 14,887,820 | 17,269,476 | 20,345,845 | 24,836,018 |
| i)Cost of material | 5,610,836 | 8,375,379 | 12,940,135 | 15,299,670 | 17,236,854 | 21,603,471 |
| 3.Gross profit / (loss) (F1-F2) | 4,495,585 | 5,398,858 | 6,703,739 | 6,984,321 | 8,367,301 | 9,752,415 |
| 4.General, administrative and other expenses | 3,303,669 | 4,074,082 | 5,388,070 | 5,226,200 | 5,967,049 | 6,906,716 |
| i)Selling \& distribution expenses | 2,682,631 | 3,444,333 | 4,244,652 | 3,954,314 | 4,586,800 | 5,319,701 |
| ii)Administrative and other expenses | 621,038 | 629,749 | 1,143,418 | 1,271,886 | 1,380,249 | 1,587,015 |
| 5.Other income / (loss) | 24,648 | 98,997 | 53,467 | 248,281 | 250,585 | 100,057 |
| 6.EBIT (F3-F4+F5) | 1,216,564 | 1,423,773 | 1,369,136 | 2,006,402 | 2,650,837 | 2,945,756 |
| 7.Financial expenses | 81,097 | 104,817 | 195,728 | 283,506 | 342,688 | 314,768 |
| of which: (i) Interest expenses | 37,879 | 44,197 | 131,010 | 157,930 | 223,151 | 279,830 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,135,467 | 1,318,956 | 1,173,408 | 1,722,896 | 2,308,149 | 2,630,988 |
| 9.Tax expenses | 338,277 | 345,666 | 146,374 | 352,381 | 657,625 | 656,314 |
| 10.Profit / (loss) after tax (F8-F9) | 797,190 | 973,290 | 1,027,034 | 1,370,515 | 1,650,524 | 1,974,674 |
| 11.Cash dividends | 284,919 | 440,329 | 388,526 | 497,313 | 745,969 | 932,461 |
| 12.Bonus shares / stock dividends | 0 | 0 | 103,607 | 124,328 | 186,492 | 233,115 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 490,125 | 1,425,435 | 1,310,528 | 1,922,845 | 2,991,535 | 2,526,450 |
| 2.Net cash flows from investing activities | $(312,308)$ | $(1,556,075)$ | $(1,676,323)$ | $(1,106,638)$ | $(918,544)$ | $(1,859,531)$ |
| 3.Net cash flows from financing activities | $(731,839)$ | 167,455 | $(1,134)$ | $(109,892)$ | $(558,887)$ | $(845,164)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,639,556 | 4,082,344 | 4,423,177 | 6,327,447 | 8,283,762 | 9,337,743 |
| 2.Retention in business (F10-F11-F12) | 512,271 | 532,961 | 534,902 | 748,874 | 718,063 | 809,098 |
| 3.Depreciation for the year | 193,581 | 235,076 | 363,509 | 491,235 | 575,494 | 623,949 |
| 4.Salaries, wages and employee benefits | 1,496,625 | 1,792,413 | 2,497,672 | 2,881,290 | 3,156,191 | 3,900,638 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.87 | 5.80 | 4.76 | 5.65 | 5.75 | 5.71 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.20 | 2.08 | 2.12 | 2.00 | 2.02 | 1.95 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.92 | 12.05 | 10.10 | 11.32 | 11.60 | 11.15 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.31 | 2.72 | 2.75 | 2.68 | 2.57 | 2.65 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 29.88 | 32.80 | 27.77 | 30.34 | 29.76 | 29.61 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 15.39 | 9.39 | 19.83 | 22.05 | 22.13 | 21.18 |


| Nestle Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 31,213,949 | 33,221,130 | 34,363,432 | 34,021,082 | 32,956,358 | 31,460,708 |
| 1.Capital work in progress | 2,765,730 | 4,059,585 | 3,679,302 | 3,441,066 | 4,097,316 | 2,026,307 |
| 2.Operating fixed assets at cost | 48,185,973 | 51,740,618 | 56,877,052 | 60,136,070 | 61,633,901 | 64,337,159 |
| 3.Operating fixed assets after deducting accumulated depreciation | 28,046,124 | 28,734,507 | 30,363,333 | 30,333,121 | 28,679,851 | 29,274,553 |
| 4.Intangible assets | 31,600 | 23,532 | 15,464 | 7,396 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 370,495 | 403,506 | 305,333 | 239,499 | 179,191 | 159,848 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 19,567,821 | 25,124,489 | 32,796,579 | 31,091,601 | 27,950,007 | 33,943,190 |
| 1.Cash \& bank balance | 353,167 | 1,333,984 | 745,694 | 318,753 | 789,055 | 743,920 |
| 2.Inventories; of which | 11,207,230 | 15,358,288 | 19,711,784 | 18,876,441 | 16,252,021 | 18,600,718 |
| i)Raw material | 7,049,391 | 11,181,630 | 15,282,519 | 14,334,466 | 11,859,305 | 13,034,850 |
| ii)Work in progress | 1,277,141 | 1,000,011 | 1,345,036 | 1,050,456 | 1,070,727 | 1,499,975 |
| iii)Finished goods | 2,819,891 | 2,794,801 | 2,545,192 | 2,787,204 | 3,321,989 | 3,448,257 |
| 3.Trade Debt / accounts receivables | 564,460 | 781,116 | 3,116,948 | 2,164,888 | 1,930,333 | 923,484 |
| 4.Short term loans and advances | 403,468 | 444,099 | 947,189 | 1,402,801 | 711,029 | 1,316,002 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 7,039,496 | 7,207,002 | 8,274,964 | 8,328,718 | 8,267,569 | 12,359,066 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 50,781,770 | 58,345,619 | 67,160,011 | 65,112,683 | 60,906,365 | 65,403,898 |
| C.Shareholders' Equity (C1+C2+C3) | 8,812,052 | 4,634,340 | 4,020,224 | 3,255,966 | 4,190,442 | 5,403,272 |
| 1.Issued, Subscribed \& Paid up capital | 453,496 | 453,496 | 453,496 | 453,496 | 453,496 | 453,496 |
| i)Ordinary shares | 453,496 | 453,496 | 453,496 | 453,496 | 453,496 | 453,496 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 8,358,556 | 4,180,844 | 3,566,728 | 2,802,470 | 3,736,946 | 4,949,776 |
| i)Capital Reserve | 239,435 | 257,884 | 249,527 | 249,527 | 249,527 | 249,527 |
| ii)Revenue Reserve | 8,119,121 | 3,922,960 | 3,317,201 | 2,552,943 | 3,487,419 | 4,700,249 |
| of which: un-appropriated profit(loss) / retained earnings | 7,839,121 | 3,642,960 | 3,037,201 | 2,272,943 | 3,207,419 | 4,422,786 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 8,942,371 | 13,445,584 | 13,823,477 | 8,661,650 | 16,567,237 | 16,733,156 |
| 1.Long term borrowings | 5,637,473 | 9,291,755 | 9,282,260 | 3,923,298 | 12,116,657 | 12,115,479 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,361,555 | 1,660,762 | 2,098,020 | 2,777,502 | 3,117,661 | 3,376,097 |
| 5.Other non-current liabilities | 1,943,343 | 2,493,067 | 2,443,197 | 1,960,850 | 1,332,919 | 1,241,580 |
| E.Current Liabilities (E1+E2+E3+E4) | 33,027,347 | 40,265,695 | 49,316,310 | 53,195,067 | 40,148,686 | 43,267,470 |
| 1.Trade credit \& other accounts payables | 24,920,599 | 27,355,515 | 31,745,031 | 25,782,895 | 26,563,482 | 28,023,293 |
| of which: i) Trade credits | 9,959,356 | 15,940,424 | 19,671,470 | 16,187,860 | 13,479,615 | 13,769,816 |
| 2.Short term borrowings | 6,358,277 | 12,359,894 | 16,661,101 | 23,358,798 | 7,247,718 | 10,226,529 |
| 3.Current portion of non-current liabilities | 0 | 116,343 | 420,285 | 3,395,084 | 3,734,310 | 130,869 |
| 4.Other current liabilities | 1,748,471 | 433,943 | 489,893 | 658,290 | 2,603,176 | 4,886,779 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 112,392,654 | 122,214,698 | 120,701,038 | 115,962,473 | 118,781,274 | 133,295,472 |
| i)Local sales (Net) | 107,527,903 | 117,133,640 | 118,384,676 | 113,799,346 | 116,784,138 | 131,453,215 |
| ii) Export sales (Net) | 4,864,751 | 5,081,058 | 2,316,362 | 2,163,127 | 1,997,136 | 1,842,257 |
| 2.Cost of sales | 72,609,392 | 77,458,749 | 81,887,248 | 82,613,501 | 84,016,549 | 92,803,347 |
| i)Cost of material | 53,300,962 | 57,401,329 | 58,787,185 | 59,371,577 | 59,569,412 | 68,877,004 |
| 3.Gross profit / (loss) (F1-F2) | 39,783,262 | 44,755,949 | 38,813,790 | 33,348,972 | 34,764,725 | 40,492,125 |
| 4.General, administrative and other expenses | 22,144,997 | 22,985,671 | 20,246,368 | 19,714,357 | 19,723,446 | 20,993,875 |
| i)Selling \& distribution expenses | 17,875,408 | 18,406,725 | 15,625,633 | 14,656,501 | 14,256,719 | 14,897,747 |
| ii)Administrative and other expenses | 4,269,589 | 4,578,946 | 4,620,735 | 5,057,856 | 5,466,727 | 6,096,128 |
| 5.Other income / (loss) | 340,660 | 313,857 | 255,308 | 268,790 | 354,830 | 295,578 |
| 6.EBIT (F3-F4+F5) | 17,978,925 | 22,084,135 | 18,822,730 | 13,903,405 | 15,396,109 | 19,793,828 |
| 7.Financial expenses | 959,005 | 1,095,630 | 1,855,789 | 3,187,695 | 2,805,015 | 1,840,228 |
| of which: (i) Interest expenses | 917,982 | 1,058,418 | 1,814,751 | 3,155,760 | 2,782,173 | 1,822,785 |
| 8.Profit / (loss) before taxation (F6-F7) | 17,019,920 | 20,988,505 | 16,966,941 | 10,715,710 | 12,591,094 | 17,953,600 |
| 9.Tax expenses | 5,172,947 | 6,346,723 | 5,355,382 | 3,361,243 | 3,706,499 | 5,185,499 |
| 10.Profit / (loss) after tax (F8-F9) | 11,846,973 | 14,641,782 | 11,611,559 | 7,354,467 | 8,884,595 | 12,768,101 |
| 11.Cash dividends | 1,927,358 | 1,451,187 | 1,124,670 | 689,314 | 8,797,822 | 12,924,636 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 22,755,024 | 16,000,698 | 13,542,555 | 10,078,310 | 21,868,147 | 12,812,073 |
| 2.Net cash flows from investing activities | $(3,519,264)$ | $(5,206,728)$ | $(4,306,369)$ | $(3,588,593)$ | $(2,985,367)$ | $(2,400,784)$ |
| 3.Net cash flows from financing activities | $(18,687,332)$ | $(8,313,941)$ | $(10,728,869)$ | $(11,639,682)$ | $(13,101,398)$ | $(13,852,708)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 17,754,423 | 18,079,924 | 17,843,701 | 11,917,616 | 20,757,679 | 22,136,428 |
| 2.Retention in business (F10-F11-F12) | 9,919,615 | 13,190,595 | 10,486,889 | 6,665,153 | 86,773 | $(156,535)$ |
| 3.Depreciation for the year | 3,495,831 | 3,374,550 | 3,710,516 | 4,005,088 | 4,147,235 | 3,858,736 |
| 4.Salaries, wages and employee benefits | 11,177,251 | 12,499,152 | 13,201,783 | 12,685,362 | 13,646,954 | 14,605,596 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.54 | 11.98 | 9.62 | 6.34 | 7.48 | 9.58 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.25 | 2.24 | 1.92 | 1.75 | 1.89 | 2.11 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 23.68 | 26.83 | 18.50 | 11.12 | 14.10 | 20.22 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 4.66 | 8.12 | 14.50 | 18.18 | 16.92 | 13.17 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 110.46 | 217.78 | 268.33 | 202.15 | 238.63 | 266.18 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 261.24 | 322.86 | 256.05 | 162.17 | 195.91 | 281.55 |


| Organic Meat Co Pvt Ltd | (Thousand Rupees) |  |
| :---: | :---: | :---: |
| Items | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  | 1,827,069 |
| 1.Capital work in progress |  | 297,010 |
| 2.Operating fixed assets at cost |  | 2,301,124 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 1,529,709 |
| 4.Intangible assets |  | 350 |
| 5.Long term investments |  | 0 |
| 6.Other non-current assets |  | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) |  | 1,816,248 |
| 1.Cash \& bank balance |  | 124,625 |
| 2.Inventories; of which |  | 188,265 |
| i)Raw material |  | 92,757 |
| ii)Work in progress |  | 0 |
| iii)Finished goods |  | 95,507 |
| 3.Trade Debt / accounts receivables | - | 911,677 |
| 4.Short term loans and advances |  | 336,291 |
| 5.Short term investments |  | 0 |
| 6.Other current assets |  | 255,390 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) |  | 3,643,317 |
| C.Shareholders' Equity (C1+C2+C3) |  | 2,743,533 |
| 1. Issued, Subscribed \& Paid up capital |  | 1,118,178 |
| i)Ordinary shares |  | 1,118,178 |
| ii)Preference shares |  | 0 |
| 2.Reserves |  | 1,151,324 |
| i)Capital Reserve |  | 377,152 |
| ii)Revenue Reserve |  | 774,172 |
| of which: un-appropriated profit(loss) / retained earnings |  | 774,172 |
| 3.Surplus on revaluation of fixed assets |  | 474,031 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) |  | 29,653 |
| 1.Long term borrowings |  | 29,653 |
| 2.Subordinated loans / Sponsor's loans |  | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 |
| 4.Employees benefit obligations |  | 0 |
| 5.Other non-current liabilities |  | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | - | 870,130 |
| 1.Trade credit \& other accounts payables |  | 88,666 |
| of which: i) Trade credits |  | 28,106 |
| 2.Short term borrowings | - | 702,153 |
| 3.Current portion of non-current liabilities | - | 8,472 |
| 4.Other current liabilities | - | 70,839 |
| F.Operations: |  |  |
| 1.Sales | - | 3,927,824 |
| i)Local sales (Net) |  | 231,256 |
| ii)Export sales (Net) |  | 3,696,568 |
| 2.Cost of sales |  | 3,278,196 |
| i)Cost of material |  | 2,945,987 |
| 3.Gross profit / (loss) (F1-F2) |  | 649,628 |
| 4.General, administrative and other expenses |  | 244,554 |
| i)Selling \& distribution expenses |  | 161,551 |
| ii)Administrative and other expenses |  | 83,003 |
| 5.Other income / (loss) |  | 24,803 |
| 6.EBIT (F3-F4+F5) |  | 429,877 |
| 7.Financial expenses |  | 89,376 |
| of which: (i) Interest expenses |  | 49,059 |
| 8.Profit / (loss) before taxation (F6-F7) | - | 340,501 |
| 9.Tax expenses | - | 37,028 |
| 10.Profit / (loss) after tax (F8-F9) | - | 303,473 |
| 11.Cash dividends | - | 0 |
| 12.Bonus shares / stock dividends | - | 111,818 |
| G.Statement of Cash Flows |  |  |
| 1.Net cash flows from operating activities | - | $(38,104)$ |
| 2.Net cash flows from investing activities | - | $(533,668)$ |
| 3.Net cash flows from financing activities | - | 634,262 |
| H.Miscellaneous |  |  |
| 1.Total capital employed (C+D) | - | 2,773,186 |
| 2.Retention in business (F10-F11-F12) | - | 191,655 |
| 3.Depreciation for the year | - | 125,347 |
| 4.Salaries, wages and employee benefits | - | 109,958 |
| I.Key Performance Indicators |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | 7.73 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | - | 1.08 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | - | 8.33 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | - | 1.33 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | 11.06 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | - | 2.71 |


| Punjab Oil Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 433,831 | 675,292 | 670,839 | 717,486 | 702,076 | 724,889 |
| 1.Capital work in progress | 1,834 | 47,421 | 3,255 | 66,828 | 2,295 | 27,318 |
| 2.Operating fixed assets at cost | 536,009 | 653,633 | 728,105 | 733,998 | 822,454 | 843,818 |
| 3.Operating fixed assets after deducting accumulated depreciation | 416,109 | 607,483 | 641,196 | 607,267 | 655,463 | 636,426 |
| 4.Intangible assets | 0 | 0 | 0 | 11,503 | 4,930 | 12,336 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 15,888 | 20,388 | 26,388 | 31,888 | 39,388 | 48,809 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,292,419 | 1,375,742 | 1,375,490 | 1,481,133 | 1,715,099 | 1,765,424 |
| 1.Cash \& bank balance | 166,704 | 49,958 | 34,020 | 21,040 | 32,960 | 26,674 |
| 2.Inventories; of which | 274,621 | 301,119 | 332,410 | 329,389 | 404,004 | 505,054 |
| i)Raw material | 125,043 | 165,668 | 183,202 | 172,544 | 181,194 | 184,147 |
| ii)Work in progress | 44,065 | 57,653 | 68,042 | 48,430 | 88,270 | 132,905 |
| iii)Finished goods | 108,551 | 80,838 | 84,218 | 108,415 | 134,540 | 843 |
| 3.Trade Debt / accounts receivables | 556,211 | 674,446 | 639,667 | 702,283 | 815,615 | 786,637 |
| 4.Short term loans and advances | 27,433 | 28,619 | 35,766 | 69,572 | 88,513 | 69,786 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 267,450 | 321,600 | 333,627 | 358,849 | 374,007 | 377,273 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,726,250 | 2,051,034 | 2,046,329 | 2,198,619 | 2,417,175 | 2,490,313 |
| C.Shareholders' Equity (C1+C2+C3) | 891,412 | 1,142,111 | 1,159,647 | 1,242,493 | 1,289,146 | 1,268,104 |
| 1.Issued, Subscribed \& Paid up capital | 53,907 | 53,907 | 53,907 | 53,907 | 53,907 | 53,907 |
| i)Ordinary shares | 53,907 | 53,907 | 53,907 | 53,907 | 53,907 | 53,907 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 600,693 | 679,390 | 706,938 | 798,077 | 872,446 | 858,693 |
| i)Capital Reserve | 23,137 | 23,137 | 23,137 | 23,137 | 23,137 | 23,137 |
| ii)Revenue Reserve | 577,556 | 656,253 | 683,801 | 774,940 | 849,309 | 835,556 |
| of which: un-appropriated profit(loss) / retained earnings | 568,956 | 647,653 | 675,201 | 766,340 | 840,709 | 835,556 |
| 3.Surplus on revaluation of fixed assets | 236,812 | 408,814 | 398,802 | 390,509 | 362,793 | 355,504 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 70,318 | 86,700 | 93,038 | 99,820 | 142,717 | 140,260 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 66,546 | 77,566 | 85,348 | 95,320 | 122,395 | 126,743 |
| 5.Other non-current liabilities | 3,772 | 9,134 | 7,690 | 4,500 | 20,322 | 13,517 |
| E.Current Liabilities (E1+E2+E3+E4) | 764,520 | 822,223 | 793,644 | 856,306 | 985,312 | 1,081,949 |
| 1.Trade credit \& other accounts payables | 509,329 | 506,592 | 470,685 | 483,393 | 542,222 | 624,814 |
| of which: i) Trade credits | 37,671 | 64,441 | 0 | 166,361 | 229,319 | 360,662 |
| 2.Short term borrowings | 23,467 | 94,451 | 86,314 | 123,945 | 174,099 | 218,499 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 6,774 | 21,154 |
| 4.Other current liabilities | 231,724 | 221,180 | 236,645 | 248,968 | 262,217 | 217,482 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,210,608 | 4,441,221 | 4,950,808 | 5,504,226 | 5,268,462 | 5,981,842 |
| i)Local sales (Net) | 4,181,417 | 4,410,080 | 4,915,219 | 5,504,226 | 5,268,462 | 5,870,881 |
| ii)Export sales (Net) | 29,191 | 31,141 | 35,589 | 0 | 0 | 110,961 |
| 2.Cost of sales | 3,409,614 | 3,746,167 | 4,211,145 | 4,696,000 | 4,479,364 | 5,282,625 |
| i)Cost of material | 2,842,793 | 3,142,425 | 3,811,314 | 4,300,955 | 4,066,936 | 4,959,888 |
| 3.Gross profit / (loss) (F1-F2) | 800,994 | 695,054 | 739,663 | 808,226 | 789,098 | 699,217 |
| 4.General, administrative and other expenses | 486,497 | 491,642 | 564,120 | 573,851 | 578,290 | 638,512 |
| i)Selling \& distribution expenses | 316,055 | 331,048 | 392,322 | 365,753 | 364,584 | 394,896 |
| ii)Administrative and other expenses | 170,442 | 160,594 | 171,798 | 208,098 | 213,706 | 243,616 |
| 5.Other income / (loss) | 9,635 | 7,681 | 6,923 | 10,062 | 17,677 | 23,675 |
| 6.EBIT (F3-F4+F5) | 324,132 | 211,093 | 182,466 | 244,437 | 228,485 | 84,380 |
| 7.Financial expenses | 2,722 | 2,897 | 8,178 | 15,956 | 21,685 | 18,182 |
| of which: (i) Interest expenses | 1,162 | 1,325 | 6,179 | 13,652 | 19,800 | 15,492 |
| 8.Profit / (loss) before taxation (F6-F7) | 321,410 | 208,196 | 174,288 | 228,481 | 206,800 | 66,198 |
| 9.Tax expenses | 115,590 | 64,419 | 105,133 | 121,104 | 122,620 | 83,160 |
| 10.Profit / (loss) after tax (F8-F9) | 205,820 | 143,777 | 69,155 | 107,377 | 84,180 | $(16,962)$ |
| 11.Cash dividends | 70,079 | 53,907 | 36,118 | 40,430 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 85,221 | $(100,943)$ | 28,838 | 37,930 | $(38,001)$ | 16,768 |
| 2.Net cash flows from investing activities | $(65,586)$ | $(86,788)$ | $(36,639)$ | $(88,540)$ | $(27,329)$ | $(70,638)$ |
| 3.Net cash flows from financing activities | 8,161 | 70,985 | $(8,137)$ | 37,630 | 77,250 | 47,585 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 961,730 | 1,228,811 | 1,252,685 | 1,342,313 | 1,431,863 | 1,408,364 |
| 2.Retention in business (F10-F11-F12) | 135,741 | 89,870 | 33,037 | 66,947 | 84,180 | $(16,962)$ |
| 3.Depreciation for the year | 31,317 | 32,746 | 41,816 | 40,561 | 40,650 | 40,401 |
| 4.Salaries, wages and employee benefits | 166,824 | 143,798 | 167,203 | 202,641 | 220,056 | 215,357 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.89 | 3.24 | 1.40 | 1.95 | 1.60 | -0.28 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 2.57 | 2.35 | 2.42 | 2.59 | 2.28 | 2.44 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 12.55 | 7.61 | 3.38 | 5.06 | 3.65 | -0.69 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.99 | 1.86 | 1.78 | 1.77 | 1.82 | 1.92 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 24.96 | 14.14 | 6.01 | 8.94 | 6.65 | -1.33 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 38.18 | 26.67 | 12.83 | 19.92 | 15.62 | -3.15 |


| Quice Food Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 364,879 | 404,081 | 404,133 | 355,431 | 358,558 | 357,945 |
| 1.Capital work in progress | 114,484 | 162,381 | 174,368 | 55,876 | 19,593 | 22,740 |
| 2.Operating fixed assets at cost | 361,220 | 372,495 | 380,875 | 471,530 | 538,203 | 565,201 |
| 3.Operating fixed assets after deducting accumulated depreciation | 248,401 | 239,881 | 227,946 | 297,736 | 337,096 | 333,270 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,994 | 1,819 | 1,819 | 1,819 | 1,869 | 1,935 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 362,757 | 344,988 | 357,716 | 387,359 | 377,951 | 419,107 |
| 1.Cash \& bank balance | 4,207 | 601 | 1,856 | 10,686 | 7,191 | 2,092 |
| 2.Inventories; of which | 159,607 | 268,860 | 288,153 | 329,273 | 324,623 | 327,450 |
| i)Raw material | 96,490 | 181,907 | 221,213 | 221,099 | 214,091 | 225,465 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 63,117 | 86,953 | 66,940 | 108,174 | 110,532 | 102,034 |
| 3.Trade Debt / accounts receivables | 105,700 | 15,665 | 9,310 | 9,885 | 20,262 | 54,040 |
| 4.Short term loans and advances | 63,889 | 21,116 | 19,426 | 15,350 | 5,111 | 13,722 |
| 5.Short term investments | 18,093 | 24,578 | 13,167 | 6,253 | 4,188 | 0 |
| 6.Other current assets | 11,261 | 14,168 | 25,804 | 15,912 | 16,576 | 21,803 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 727,636 | 749,069 | 761,849 | 742,790 | 736,509 | 777,052 |
| C.Shareholders' Equity (C1+C2+C3) | 679,106 | 640,356 | 593,576 | 562,316 | 523,770 | 506,340 |
| 1.Issued, Subscribed \& Paid up capital | 984,618 | 984,618 | 984,618 | 984,618 | 984,618 | 984,618 |
| i)Ordinary shares | 984,618 | 984,618 | 984,618 | 984,618 | 984,618 | 984,618 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(329,546)$ | $(366,538)$ | $(415,669)$ | $(448,877)$ | $(485,286)$ | $(511,977)$ |
| i)Capital Reserve | $(275,914)$ | $(275,914)$ | $(275,913)$ | $(260,124)$ | $(275,913)$ | $(275,913)$ |
| ii)Revenue Reserve | $(53,632)$ | $(90,624)$ | $(139,756)$ | $(188,753)$ | $(209,373)$ | $(236,064)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(53,632)$ | $(90,624)$ | $(139,756)$ | $(188,753)$ | $(209,373)$ | $(236,064)$ |
| 3. Surplus on revaluation of fixed assets | 24,034 | 22,276 | 24,627 | 26,575 | 24,438 | 33,699 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 3,206 | 3,167 | 12,892 | 61,203 | 50,497 | 51,013 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 3,206 | 3,167 | 3,762 | 4,603 | 4,997 | 6,513 |
| 5.Other non-current liabilities | 0 | 0 | 9,130 | 56,600 | 45,500 | 44,500 |
| E.Current Liabilities (E1+E2+E3+E4) | 45,324 | 105,546 | 155,381 | 119,271 | 162,242 | 219,698 |
| 1.Trade credit \& other accounts payables | 45,324 | 105,546 | 155,381 | 118,043 | 161,014 | 219,698 |
| of which: i) Trade credits | 14,608 | 6,809 | 31,643 | 31,728 | 15,753 | 36,582 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 1,228 | 1,228 | 0 |
| 4.Other current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 231,402 | 153,492 | 127,472 | 116,775 | 186,688 | 237,675 |
| i)Local sales (Net) | 231,402 | 153,492 | 114,518 | 109,601 | 138,081 | 159,975 |
| ii)Export sales (Net) | 0 | 0 | 12,954 | 7,174 | 48,607 | 77,700 |
| 2.Cost of sales | 151,872 | 128,445 | 118,691 | 105,321 | 173,755 | 217,527 |
| i)Cost of material | 141,411 | 95,175 | 48,380 | 92,866 | 107,675 | 120,232 |
| 3.Gross profit / (loss) (F1-F2) | 79,530 | 25,047 | 8,781 | 11,454 | 12,933 | 20,148 |
| 4.General, administrative and other expenses | 87,578 | 68,898 | 50,729 | 55,435 | 51,628 | 48,568 |
| i)Selling \& distribution expenses | 58,453 | 45,945 | 25,923 | 24,103 | 31,482 | 29,114 |
| ii)Administrative and other expenses | 29,125 | 22,953 | 24,806 | 31,332 | 20,146 | 19,454 |
| 5.Other income / (loss) | 5,588 | 5,781 | 939 | 1,170 | 1,655 | 2,870 |
| 6.EBIT (F3-F4+F5) | $(2,460)$ | $(38,070)$ | $(41,009)$ | $(42,811)$ | $(37,040)$ | $(25,550)$ |
| 7.Financial expenses | 72 | 103 | 173 | 183 | 209 | 131 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(2,532)$ | $(38,173)$ | $(41,182)$ | $(42,994)$ | $(37,249)$ | $(25,681)$ |
| 9.Tax expenses | 1,317 | 1,520 | $(1,075)$ | 8,061 | 2,196 | 3,692 |
| 10.Profit / (loss) after tax (F8-F9) | $(3,849)$ | $(39,693)$ | $(40,107)$ | $(51,055)$ | $(39,445)$ | $(29,373)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(78,419)$ | 61,480 | 8,281 | $(81,888)$ | 36,635 | 7,329 |
| 2.Net cash flows from investing activities | 76,099 | $(65,085)$ | $(7,027)$ | 34,118 | $(28,980)$ | $(11,361)$ |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 56,600 | $(11,150)$ | $(1,066)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 682,312 | 643,523 | 606,468 | 623,519 | 574,267 | 557,353 |
| 2.Retention in business (F10-F11-F12) | $(3,849)$ | $(39,693)$ | $(40,107)$ | $(51,055)$ | $(39,445)$ | $(29,373)$ |
| 3.Depreciation for the year | 13,908 | 20,134 | 20,314 | 20,865 | 27,314 | 30,471 |
| 4.Salaries, wages and employee benefits | 48,674 | 44,919 | 29,466 | 39,344 | 29,899 | 30,191 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.66 | -25.86 | -31.46 | -43.72 | -21.13 | -12.36 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.32 | 0.21 | 0.17 | 0.16 | 0.25 | 0.31 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -0.53 | -5.38 | -5.31 | -6.79 | -5.33 | -3.88 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.06 | 1.12 | 1.22 | 1.30 | 1.36 | 1.47 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -0.57 | -6.02 | -6.50 | -8.83 | -7.26 | -5.70 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.04 | -0.40 | -0.41 | -0.52 | -0.40 | -0.30 |


| Rafhan Maize Products Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 7,057,662 | 7,250,345 | 6,970,877 | 6,738,242 | 6,669,938 | 6,643,197 |
| 1.Capital work in progress | 1,305,729 | 505,159 | 57,761 | 102,775 | 203,675 | 202,708 |
| 2.Operating fixed assets at cost | 9,275,866 | 10,803,019 | 11,423,753 | 11,629,375 | 11,860,939 | 12,361,781 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,500,059 | 6,521,945 | 6,706,841 | 6,504,400 | 6,264,513 | 6,300,063 |
| 4. Intangible assets | 427 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 251,447 | 223,241 | 206,275 | 131,067 | 201,750 | 140,426 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 9,367,040 | 9,493,470 | 9,930,738 | 11,840,294 | 16,175,255 | 17,453,601 |
| 1.Cash \& bank balance | 3,788,730 | 3,149,236 | 4,262,536 | 5,329,222 | 6,565,424 | 3,775,690 |
| 2.Inventories; of which | 3,692,891 | 4,377,194 | 3,422,783 | 3,773,261 | 4,453,097 | 9,315,109 |
| i)Raw material | 2,410,945 | 3,146,501 | 1,847,745 | 1,416,757 | 2,678,422 | 8,152,674 |
| ii)Work in progress | 90,112 | 78,396 | 83,945 | 134,750 | 60,322 | 136,062 |
| iii)Finished goods | 1,194,950 | 1,159,072 | 1,495,261 | 2,221,754 | 1,714,353 | 1,026,373 |
| 3.Trade Debt / accounts receivables | 981,253 | 1,121,006 | 1,234,886 | 1,675,573 | 1,551,968 | 2,021,947 |
| 4.Short term loans and advances | 88,524 | 98,162 | 111,085 | 121,794 | 37,653 | 69,051 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 2,588,394 | 986,159 |
| 6.Other current assets | 815,642 | 747,872 | 899,448 | 940,444 | 978,719 | 1,285,645 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 16,424,702 | 16,743,815 | 16,901,615 | 18,578,536 | 22,845,193 | 24,096,798 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 13,033,500 | 12,302,179 | 13,144,279 | 14,604,178 | 16,130,981 | 15,879,887 |
| 1.Issued, Subscribed \& Paid up capital | 92,364 | 92,364 | 92,364 | 92,364 | 92,364 | 92,364 |
| i)Ordinary shares | 92,364 | 92,364 | 92,364 | 92,364 | 92,364 | 92,364 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 12,941,136 | 12,209,815 | 13,051,915 | 14,511,814 | 16,038,617 | 15,787,523 |
| i)Capital Reserve | 37,887 | 37,887 | 37,887 | 37,887 | 37,887 | 37,887 |
| ii)Revenue Reserve | 12,903,249 | 12,171,928 | 13,014,028 | 14,473,927 | 16,000,730 | 15,749,636 |
| of which: un-appropriated profit(loss) / retained earnings | 12,903,042 | 12,171,721 | 13,013,821 | 14,473,720 | 16,000,523 | 15,749,429 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 968,406 | 854,513 | 758,830 | 871,499 | 976,076 | 858,362 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 106,041 | 5,086 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 968,406 | 854,513 | 758,830 | 871,499 | 870,035 | 853,276 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,422,796 | 3,587,123 | 2,998,506 | 3,102,859 | 5,738,136 | 7,358,549 |
| 1.Trade credit \& other accounts payables | 2,284,354 | 3,461,555 | 2,696,764 | 2,606,764 | 3,913,410 | 4,741,326 |
| of which: i) Trade credits | 391,329 | 353,293 | 315,021 | 423,447 | 1,052,383 | 1,254,585 |
| 2. Short term borrowings | 0 | 0 | 0 | 5,211 | 0 | 756,233 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 135,016 | 131,190 |
| 4.Other current liabilities | 138,442 | 125,568 | 301,742 | 490,884 | 1,689,710 | 1,729,800 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 25,297,585 | 26,018,104 | 29,564,160 | 35,260,665 | 35,873,330 | 42,609,634 |
| i)Local sales (Net) | 24,003,114 | 24,632,573 | 27,823,778 | 32,767,090 | 33,365,017 | 39,314,607 |
| ii) Export sales (Net) | 1,294,471 | 1,385,531 | 1,740,382 | 2,493,575 | 2,508,313 | 3,295,027 |
| 2.Cost of sales | 18,345,146 | 18,592,634 | 21,374,866 | 26,288,635 | 26,091,010 | 32,291,293 |
| i)Cost of material | 12,059,373 | 12,667,249 | 14,923,363 | 18,579,164 | 16,799,586 | 19,877,661 |
| 3.Gross profit / (loss) (F1-F2) | 6,952,439 | 7,425,470 | 8,189,294 | 8,972,030 | 9,782,320 | 10,318,341 |
| 4.General, administrative and other expenses | 1,427,770 | 1,552,021 | 1,633,314 | 1,611,489 | 1,735,000 | 1,957,606 |
| i)Selling \& distribution expenses | 583,454 | 638,768 | 694,381 | 491,783 | 524,481 | 550,270 |
| ii)Administrative and other expenses | 844,316 | 913,253 | 938,933 | 1,119,706 | 1,210,519 | 1,407,336 |
| 5.Other income / (loss) | 200,541 | 193,181 | 255,066 | 389,185 | 471,947 | 626,002 |
| 6.EBIT (F3-F4+F5) | 5,725,210 | 6,066,630 | 6,811,046 | 7,749,726 | 8,519,267 | 8,986,737 |
| 7.Financial expenses | 17,835 | 15,615 | 25,822 | 23,257 | 46,366 | 46,003 |
| of which: (i) Interest expenses | 9 | 0 | 7,602 | 3,078 | 9,850 | 14,301 |
| 8.Profit / (loss) before taxation (F6-F7) | 5,707,375 | 6,051,015 | 6,785,224 | 7,726,469 | 8,472,901 | 8,940,734 |
| 9.Tax expenses | 1,827,944 | 1,658,758 | 2,013,519 | 2,282,903 | 2,378,670 | 2,683,411 |
| 10.Profit / (loss) after tax (F8-F9) | 3,879,431 | 4,392,257 | 4,771,705 | 5,443,566 | 6,094,231 | 6,257,323 |
| 11.Cash dividends | 4,341,108 | 3,463,650 | 3,925,470 | 4,618,200 | 5,080,020 | 5,541,840 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 4,560,404 | 4,262,705 | 6,154,895 | 5,062,877 | 7,217,533 | 1,496,977 |
| 2.Net cash flows from investing activities | $(868,588)$ | $(734,643)$ | $(186,339)$ | $(28,689)$ | 123,151 | $(20,430)$ |
| 3.Net cash flows from financing activities | $(2,689,496)$ | $(4,167,556)$ | $(4,855,257)$ | $(3,967,502)$ | $(3,516,088)$ | $(6,624,749)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,001,906 | 13,156,692 | 13,903,109 | 15,475,677 | 17,107,057 | 16,738,249 |
| 2.Retention in business (F10-F11-F12) | $(461,677)$ | 928,607 | 846,235 | 825,366 | 1,014,211 | 715,483 |
| 3.Depreciation for the year | 452,253 | 519,638 | 452,347 | 475,908 | 485,702 | 492,864 |
| 4.Salaries, wages and employee benefits | 1,907,874 | 2,093,470 | 2,172,920 | 2,440,922 | 2,334,766 | 3,208,991 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 15.34 | 16.88 | 16.14 | 15.44 | 16.99 | 14.69 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.63 | 1.57 | 1.76 | 1.99 | 1.72 | 1.82 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 25.00 | 26.48 | 28.36 | 30.69 | 29.23 | 26.66 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.26 | 1.31 | 1.32 | 1.28 | 1.35 | 1.47 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 31.40 | 34.67 | 37.50 | 39.24 | 39.40 | 39.09 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 420.02 | 475.54 | 516.62 | 589.36 | 659.81 | - |


| S.S. Oil Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 474,334 | 465,935 | 458,762 | 767,841 | 728,717 | 815,997 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 77,157 |
| 2.Operating fixed assets at cost | 809,226 | 839,956 | 872,217 | 1,221,173 | 1,242,157 | 1,308,644 |
| 3.Operating fixed assets after deducting accumulated depreciation | 470,991 | 462,591 | 455,418 | 764,497 | 724,373 | 735,496 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 3,343 | 3,344 | 3,344 | 3,344 | 4,344 | 3,344 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,028,705 | 1,384,709 | 1,199,536 | 1,707,629 | 2,319,975 | 2,467,127 |
| 1.Cash \& bank balance | 22,023 | 21,236 | 9,786 | 29,694 | 22,548 | 22,006 |
| 2.Inventories; of which | 645,873 | 844,120 | 554,321 | 688,134 | 1,250,252 | 1,042,640 |
| i)Raw material | 107,720 | 346,088 | 314,861 | 537,080 | 757,611 | 629,746 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 538,153 | 273,363 | 144,771 | 151,054 | 166,150 | 412,894 |
| 3.Trade Debt / accounts receivables | 204,179 | 347,299 | 555,743 | 900,529 | 922,933 | 1,300,577 |
| 4.Short term loans and advances | 1,014 | 6,433 | 3,541 | 4,535 | 4,617 | 5,346 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 155,616 | 165,621 | 76,145 | 84,737 | 119,625 | 96,558 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,503,039 | 1,850,644 | 1,658,298 | 2,475,470 | 3,048,692 | 3,283,124 |
| C.Shareholders' Equity (C1+C2+C3) | 660,738 | 685,382 | 697,275 | 969,925 | 1,010,752 | 1,337,023 |
| 1.Issued, Subscribed \& Paid up capital | 56,584 | 56,584 | 56,584 | 56,584 | 56,584 | 56,584 |
| i)Ordinary shares | 56,584 | 56,584 | 56,584 | 56,584 | 56,584 | 56,584 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 386,250 | 427,329 | 454,105 | 484,565 | 555,882 | 909,801 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 386,250 | 427,329 | 454,105 | 484,565 | 555,882 | 909,801 |
| of which: un-appropriated profit(loss) / retained earnings | 386,250 | 427,329 | 454,105 | 484,565 | 555,882 | 909,801 |
| 3.Surplus on revaluation of fixed assets | 217,904 | 201,469 | 186,586 | 428,776 | 398,286 | 370,638 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 114,368 | 94,855 | 78,841 | 138,705 | 95,105 | 141,452 |
| 1.Long term borrowings | 0 | 0 | 14,769 | 12,307 | 9,845 | 49,478 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,274 | 5,337 | 4,684 | 4,447 | 3,886 | 15,350 |
| 5.Other non-current liabilities | 108,094 | 89,518 | 59,388 | 121,951 | 81,374 | 76,624 |
| E.Current Liabilities (E1+E2+E3+E4) | 727,933 | 1,070,407 | 882,182 | 1,366,840 | 1,942,835 | 1,804,649 |
| 1.Trade credit \& other accounts payables | 0 | 53,661 | 42,881 | 58,389 | 78,568 | 164,797 |
| of which: i) Trade credits | 0 | 28,442 | 28,425 | 42,211 | 46,379 | 65,643 |
| 2. Short term borrowings | 657,195 | 1,005,015 | 822,780 | 1,276,679 | 1,840,964 | 1,614,331 |
| 3.Current portion of non-current liabilities | 0 | 0 | 1,231 | 2,462 | 2,462 | 6,263 |
| 4.Other current liabilities | 70,738 | 11,731 | 15,290 | 29,310 | 20,841 | 19,258 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,421,340 | 2,674,123 | 3,479,732 | 3,890,162 | 5,011,834 | 8,037,744 |
| i)Local sales (Net) | 1,421,340 | 2,674,123 | 3,479,732 | 3,890,162 | 5,011,834 | 7,895,522 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 142,222 |
| 2.Cost of sales | 1,319,820 | 2,543,101 | 3,318,028 | 3,660,642 | 4,693,181 | 7,397,083 |
| i)Cost of material | 1,564,511 | 1,920,527 | 2,753,091 | 3,279,705 | 4,140,534 | 7,224,977 |
| 3.Gross profit / (loss) (F1-F2) | 101,520 | 131,022 | 161,704 | 229,520 | 318,653 | 640,661 |
| 4.General, administrative and other expenses | 32,172 | 41,910 | 39,508 | 46,440 | 48,384 | 46,835 |
| i)Selling \& distribution expenses | 11,809 | 14,247 | 6,218 | 11,325 | 4,141 | 8,590 |
| ii)Administrative and other expenses | 20,363 | 27,663 | 33,290 | 35,115 | 44,243 | 38,245 |
| 5.Other income / (loss) | 1,751 | 404 | 436 | 705 | 1,687 | $(33,789)$ |
| 6.EBIT (F3-F4+F5) | 71,099 | 89,516 | 122,632 | 183,785 | 271,956 | 560,037 |
| 7.Financial expenses | 55,340 | 51,421 | 89,052 | 140,106 | 191,715 | 118,558 |
| of which: (i) Interest expenses | 54,190 | 49,170 | 87,695 | 138,372 | 189,302 | 115,045 |
| 8.Profit / (loss) before taxation (F6-F7) | 15,759 | 38,095 | 33,580 | 43,679 | 80,241 | 441,479 |
| 9.Tax expenses | 5,222 | 17,313 | 21,223 | 30,545 | 51,613 | 129,906 |
| 10.Profit / (loss) after tax (F8-F9) | 10,537 | 20,782 | 12,357 | 13,134 | 28,628 | 311,573 |
| 11.Cash dividends | 5,658 | 8,488 | 5,658 | 5,658 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(75,762)$ | $(317,878)$ | 187,047 | $(426,762)$ | $(546,985)$ | 329,038 |
| 2.Net cash flows from investing activities | $(7,106)$ | $(30,730)$ | $(32,261)$ | $(5,999)$ | $(21,985)$ | $(142,644)$ |
| 3.Net cash flows from financing activities | 73,148 | 347,820 | $(166,235)$ | 452,668 | 561,823 | $(186,936)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 775,106 | 780,237 | 776,116 | 1,108,630 | 1,105,857 | 1,478,475 |
| 2.Retention in business (F10-F11-F12) | 4,879 | 12,294 | 6,699 | 7,476 | 28,628 | 311,573 |
| 3.Depreciation for the year | 41,272 | 39,129 | 39,433 | 39,877 | 61,109 | 59,102 |
| 4.Salaries, wages and employee benefits | 39,237 | 50,632 | 56,249 | 55,003 | 67,274 | 116,285 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.74 | 0.78 | 0.36 | 0.34 | 0.57 | 3.88 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.97 | 1.59 | 1.98 | 1.88 | 1.81 | 2.54 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.72 | 1.24 | 0.70 | 0.64 | 1.04 | 9.84 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.26 | 2.49 | 2.54 | 2.48 | 2.79 | 2.70 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.62 | 3.09 | 1.79 | 1.58 | 2.89 | 26.54 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.86 | 3.67 | 2.18 | 2.32 | 5.06 | 55.06 |


| Shezan International Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,193,385 | 1,184,006 | 1,380,074 | 1,975,643 | 2,079,435 | 1,872,973 |
| 1.Capital work in progress | 77,400 | 86,975 | 131,221 | 139,378 | 138,681 | 135,014 |
| 2.Operating fixed assets at cost | 2,043,631 | 2,174,205 | 2,402,334 | 3,149,147 | 3,212,247 | 3,170,155 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,109,611 | 1,088,971 | 1,197,817 | 1,789,939 | 1,724,758 | 1,483,910 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 2,121 | 2,877 | 2,667 | 2,478 | 2,650 | 4,036 |
| 6.Other non-current assets | 4,253 | 5,183 | 48,369 | 43,848 | 213,346 | 250,013 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,074,373 | 2,339,390 | 2,852,472 | 2,829,500 | 2,319,708 | 2,658,026 |
| 1.Cash \& bank balance | 102,906 | 73,227 | 152,949 | 233,723 | 202,541 | 154,955 |
| 2.Inventories; of which | 1,238,081 | 1,358,515 | 1,720,889 | 1,645,062 | 1,527,152 | 1,644,975 |
| i)Raw material | 449,222 | 429,175 | 600,441 | 507,693 | 93,461 | 165,881 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 752,966 | 682,888 |
| iii)Finished goods | 197,198 | 206,392 | 223,733 | 197,899 | 179,907 | 269,559 |
| 3.Trade Debt / accounts receivables | 269,494 | 259,853 | 116,219 | 136,615 | 156,598 | 309,119 |
| 4.Short term loans and advances | 75,312 | 185,138 | 175,095 | 28,032 | 125,595 | 247,222 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 388,580 | 462,657 | 687,320 | 786,068 | 307,823 | 301,754 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,267,758 | 3,523,396 | 4,232,546 | 4,805,143 | 4,399,143 | 4,530,999 |
| C.Shareholders' Equity (C1+C2+C3) | 1,834,365 | 2,022,705 | 2,309,477 | 2,233,580 | 1,949,653 | 2,074,018 |
| 1.Issued, Subscribed \& Paid up capital | 79,860 | 79,860 | 79,860 | 87,846 | 87,846 | 87,846 |
| i)Ordinary shares | 79,860 | 79,860 | 79,860 | 87,846 | 87,846 | 87,846 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,754,505 | 1,942,845 | 2,229,617 | 2,145,734 | 1,861,807 | 1,986,172 |
| i)Capital Reserve | 4,606 | 5,502 | 5,292 | 5,103 | 5,000 | 5,000 |
| ii)Revenue Reserve | 1,749,899 | 1,937,343 | 2,224,325 | 2,140,631 | 1,856,807 | 1,981,172 |
| of which: un-appropriated profit(loss) / retained earnings | 299,899 | 337,343 | 424,325 | 140,631 | $(143,467)$ | $(20,489)$ |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 159,374 | 62,038 | 51,465 | 422,882 | 348,174 | 93,160 |
| 1.Long term borrowings | 90,000 | 0 | 0 | 422,882 | 345,465 | 92,089 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 69,374 | 62,038 | 51,465 | 0 | 2,709 | 1,071 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,274,019 | 1,438,653 | 1,871,604 | 2,148,681 | 2,101,315 | 2,363,821 |
| 1.Trade credit \& other accounts payables | 668,625 | 678,784 | 832,469 | 869,963 | 738,533 | 733,360 |
| of which: i) Trade credits | 295,525 | 318,507 | 345,049 | 485,687 | 335,260 | 381,741 |
| 2.Short term borrowings | 226,277 | 292,525 | 553,262 | 376,383 | 744,035 | 929,615 |
| 3.Current portion of non-current liabilities | 120,000 | 90,000 | 0 | 105,720 | 244,965 | 427,023 |
| 4.Other current liabilities | 259,117 | 377,344 | 485,873 | 796,615 | 373,782 | 273,823 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,816,540 | 7,159,015 | 7,503,273 | 7,704,097 | 7,313,042 | 6,584,452 |
| i)Local sales (Net) | 6,648,251 | 6,974,713 | 7,323,489 | 7,452,163 | 6,945,200 | 6,051,316 |
| ii)Export sales (Net) | 168,289 | 184,302 | 179,784 | 251,934 | 367,842 | 533,136 |
| 2.Cost of sales | 4,931,776 | 5,083,750 | 5,405,841 | 6,172,758 | 6,213,833 | 5,186,645 |
| i)Cost of material | 4,408,739 | 3,630,823 | 3,662,517 | 4,981,472 | 4,982,258 | 4,247,258 |
| 3.Gross profit / (loss) (F1-F2) | 1,884,764 | 2,075,265 | 2,097,432 | 1,531,339 | 1,099,209 | 1,397,807 |
| 4.General, administrative and other expenses | 1,680,969 | 1,715,224 | 1,620,492 | 1,402,474 | 1,254,394 | 1,052,423 |
| i)Selling \& distribution expenses | 1,249,860 | 1,230,186 | 1,050,436 | 939,875 | 799,910 | 768,107 |
| ii)Administrative and other expenses | 431,109 | 485,038 | 570,056 | 462,599 | 454,484 | 284,316 |
| 5.Other income / (loss) | 51,859 | 38,321 | 51,480 | 91,264 | 59,501 | $(40,159)$ |
| 6.EBIT (F3-F4+F5) | 255,654 | 398,362 | 528,420 | 220,129 | $(95,684)$ | 305,225 |
| 7.Financial expenses | 52,178 | 36,419 | 39,188 | 68,195 | 206,985 | 124,320 |
| of which: (i) Interest expenses | 49,323 | 33,390 | 36,502 | 64,822 | 203,240 | 121,057 |
| 8.Profit / (loss) before taxation (F6-F7) | 203,476 | 361,943 | 489,232 | 151,934 | $(302,669)$ | 180,905 |
| 9.Tax expenses | 9,190 | 102,625 | 94,439 | 38,860 | $(66,886)$ | 57,926 |
| 10.Profit / (loss) after tax (F8-F9) | 194,286 | 259,318 | 394,793 | 113,074 | $(235,783)$ | 122,979 |
| 11.Cash dividends | 71,874 | 107,811 | 119,790 | 48,315 | 0 | 48,315 |
| 12.Bonus shares / stock dividends | 0 | 0 | 7,986 | 0 | 0 | 8,785 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 345,158 | 382,245 | 656,594 | 550,164 | $(144,943)$ | 26,221 |
| 2.Net cash flows from investing activities | $(208,138)$ | $(220,402)$ | $(379,716)$ | $(879,686)$ | $(199,057)$ | $(51,335)$ |
| 3.Net cash flows from financing activities | $(177,369)$ | $(191,522)$ | $(197,156)$ | 410,296 | 312,818 | $(22,472)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,993,739 | 2,084,743 | 2,360,942 | 2,656,462 | 2,297,827 | 2,167,178 |
| 2.Retention in business (F10-F11-F12) | 122,412 | 151,507 | 267,017 | 64,759 | $(235,783)$ | 65,879 |
| 3.Depreciation for the year | 211,394 | 218,376 | 206,662 | 260,499 | 327,166 | 279,707 |
| 4.Salaries, wages and employee benefits | 691,523 | 776,498 | 941,654 | 991,992 | 880,746 | 823,038 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.85 | 3.62 | 5.26 | 1.47 | -3.22 | 1.87 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 2.04 | 2.11 | 1.93 | 1.70 | 1.59 | 1.47 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.81 | 7.64 | 10.18 | 2.50 | -5.12 | 2.75 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.88 | 1.76 | 1.79 | 1.99 | 2.20 | 2.22 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 10.91 | 13.45 | 18.23 | 4.98 | -11.27 | 6.11 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 24.33 | 32.47 | 49.44 | 12.87 | -26.84 | 14.00 |


| Unilever Pakistan Foods Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,181,400 | 2,087,816 | 2,914,357 | 3,762,828 | 3,832,687 | 4,186,265 |
| 1.Capital work in progress | 132,536 | 88,010 | 1,055,384 | 455,748 | 201,546 | 673,920 |
| 2.Operating fixed assets at cost | 2,768,589 | 2,907,817 | 2,955,441 | 4,569,541 | 5,184,424 | 5,349,019 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,952,320 | 1,904,964 | 1,728,165 | 3,198,712 | 3,530,582 | 3,380,073 |
| 4. Intangible assets | 81,637 | 81,637 | 81,637 | 81,637 | 81,637 | 81,637 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 14,907 | 13,205 | 49,171 | 26,731 | 18,922 | 50,635 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,436,695 | 1,993,132 | 3,056,526 | 3,326,005 | 3,614,686 | 6,202,550 |
| 1.Cash \& bank balance | 694,779 | 347,558 | 1,114,816 | 724,556 | 929,895 | 3,297,755 |
| 2.Inventories; of which | 958,171 | 1,007,742 | 963,034 | 902,351 | 999,124 | 1,327,888 |
| i) Raw material | 499,985 | 560,142 | 566,266 | 555,907 | 593,057 | 807,832 |
| ii)Work in progress | 26,409 | 25,997 | 25,021 | 25,022 | 31,071 | 39,998 |
| iii)Finished goods | 438,597 | 484,589 | 371,747 | 321,422 | 374,996 | 480,058 |
| 3.Trade Debt / accounts receivables | 301,929 | 438,767 | 509,288 | 868,282 | 455,214 | 519,372 |
| 4.Short term loans and advances | 23,864 | 12,184 | 13,107 | 13,854 | 69,256 | 3,531 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 457,952 | 186,881 | 456,281 | 816,962 | 1,161,197 | 1,054,004 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,618,095 | 4,080,948 | 5,970,883 | 7,088,833 | 7,447,373 | 10,388,815 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 1,804,918 | 181,470 | 1,892,563 | 2,304,197 | 2,747,694 | 2,969,566 |
| 1.Issued, Subscribed \& Paid up capital | 61,576 | 61,576 | 63,699 | 63,699 | 63,699 | 63,699 |
| i)Ordinary shares | 61,576 | 61,576 | 63,699 | 63,699 | 63,699 | 63,699 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,743,342 | 119,894 | 1,828,864 | 2,240,498 | 2,683,995 | 2,905,867 |
| i)Capital Reserve | 25,258 | 25,258 | 1,297,127 | 1,297,127 | 1,297,127 | 1,297,127 |
| ii)Revenue Reserve | 1,718,084 | 94,636 | 531,737 | 943,371 | 1,386,868 | 1,608,740 |
| of which: un-appropriated profit(loss) / retained earnings | 1,717,946 | 94,498 | 531,599 | 943,233 | 1,386,730 | 1,608,602 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 215,694 | 213,130 | 174,535 | 304,680 | 410,824 | 591,678 |
| 1.Long term borrowings | 0 | 0 | 24,819 | 0 | 24,047 | 189,190 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 2,452 | 9,345 | 14,000 | 24,141 | 25,727 | 15,513 |
| 5.Other non-current liabilities | 213,242 | 203,785 | 135,716 | 280,539 | 361,050 | 386,975 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,597,483 | 3,686,348 | 3,903,785 | 4,479,956 | 4,288,855 | 6,827,571 |
| 1.Trade credit \& other accounts payables | 2,424,678 | 2,773,124 | 2,835,390 | 4,225,724 | 4,112,349 | 5,257,887 |
| of which: i) Trade credits | 455,237 | 562,170 | 599,622 | 811,244 | 932,470 | 1,331,843 |
| 2. Short term borrowings | 0 | 583,741 | 938,994 | 35,217 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 30,287 | 30,392 | 11,519 | 2,639 |
| 4.Other current liabilities | 172,805 | 329,483 | 99,114 | 188,623 | 164,987 | 1,567,045 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 9,466,836 | 10,745,260 | 11,898,430 | 13,291,424 | 15,572,747 | 19,820,946 |
| i)Local sales (Net) | 9,466,836 | 10,745,260 | 11,898,430 | 13,291,424 | 15,572,747 | 19,820,946 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 5,264,621 | 5,911,696 | 6,549,353 | 7,861,105 | 8,894,178 | 10,904,750 |
| i)Cost of material | 4,498,631 | 4,842,698 | 5,051,129 | 6,266,087 | 7,126,455 | 8,885,348 |
| 3.Gross profit / (loss) (F1-F2) | 4,202,215 | 4,833,564 | 5,349,077 | 5,430,319 | 6,678,569 | 8,916,196 |
| 4.General, administrative and other expenses | 2,520,330 | 3,089,609 | 3,148,017 | 2,791,782 | 3,010,515 | 3,745,576 |
| i)Selling \& distribution expenses | 2,238,606 | 2,649,320 | 2,690,609 | 2,270,003 | 2,274,181 | 2,888,333 |
| ii)Administrative and other expenses | 281,724 | 440,289 | 457,408 | 521,779 | 736,334 | 857,243 |
| 5.Other income / (loss) | 120,343 | 202,771 | 342,115 | 304,339 | 409,454 | 331,367 |
| 6.EBIT (F3-F4+F5) | 1,802,228 | 1,946,726 | 2,543,175 | 2,942,876 | 4,077,508 | 5,501,987 |
| 7.Financial expenses | 34,470 | 26,020 | 47,300 | 135,076 | 22,550 | 79,151 |
| of which: (i) Interest expenses | 9,835 | 14,263 | 31,903 | 122,559 | 54,278 | 7,806 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,767,758 | 1,920,706 | 2,495,875 | 2,807,800 | 4,054,958 | 5,422,836 |
| 9.Tax expenses | 491,669 | 565,033 | 761,418 | 354,862 | 217,546 | 253,359 |
| 10.Profit / (loss) after tax (F8-F9) | 1,276,089 | 1,355,673 | 1,734,457 | 2,452,938 | 3,837,412 | 5,169,477 |
| 11.Cash dividends | 2,271,970 | 1,262,308 | 1,783,572 | 2,458,781 | 2,493,816 | 5,165,989 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,517,410 | 1,883,709 | 1,705,568 | 3,639,947 | 3,908,226 | 6,317,887 |
| 2.Net cash flows from investing activities | $(182,195)$ | $(77,091)$ | $(1,042,445)$ | $(1,064,794)$ | $(264,533)$ | $(504,685)$ |
| 3.Net cash flows from financing activities | $(1,152,012)$ | $(2,737,580)$ | $(251,118)$ | $(2,061,636)$ | $(3,403,137)$ | $(3,445,342)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,020,612 | 394,600 | 2,067,098 | 2,608,877 | 3,158,518 | 3,561,244 |
| 2.Retention in business (F10-F11-F12) | $(995,881)$ | 93,365 | $(49,115)$ | $(5,843)$ | 1,343,596 | 3,488 |
| 3.Depreciation for the year | 158,402 | 164,417 | 169,067 | 213,036 | 283,794 | 304,012 |
| 4.Salaries, wages and employee benefits | 621,706 | 706,598 | 833,387 | 912,392 | 1,049,250 | 1,366,815 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 13.48 | 12.62 | 14.58 | 18.46 | 24.64 | 26.08 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.10 | 2.47 | 2.37 | 2.04 | 2.14 | 2.22 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 28.25 | 31.17 | 34.51 | 37.56 | 52.80 | 57.97 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.59 | 4.38 | 4.85 | 3.11 | 2.88 | 3.12 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 73.26 | 136.50 | 167.25 | 116.90 | 151.92 | 180.84 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 207.24 | 220.16 | 272.29 | 385.08 | 602.43 | 811.55 |


| Unity Foods Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | - | 1,551,269 | 3,094,247 | 3,816,338 | 8,809,912 |
| 1.Capital work in progress | - | 123,186 | 778,526 | 597,263 | 2,054,575 |
| 2.Operating fixed assets at cost | - | 3,181,040 | 3,851,171 | 5,325,973 | 6,063,549 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 1,398,635 | 2,302,995 | 2,733,662 | 5,704,554 |
| 4. Intangible assets | - | 5,704 | 8,654 | 10,913 | 9,321 |
| 5.Long term investments | - | 0 | 0 | 366,542 | 827,640 |
| 6.Other non-current assets | - | 23,744 | 4,072 | 107,958 | 213,822 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | 3,015,914 | 7,371,379 | 15,127,051 | 33,728,462 |
| 1.Cash \& bank balance | - | 9,958 | 40,044 | 163,360 | 318,042 |
| 2.Inventories; of which | - | 1,479,257 | 3,201,230 | 5,048,540 | 10,752,535 |
| i)Raw material | - | 1,297,959 | 1,847,709 | 4,043,887 | 9,317,986 |
| ii)Work in progress | - | 141,530 | 132,383 | 54,250 | 94,938 |
| iii)Finished goods | - | 39,768 | 1,221,138 | 950,402 | 1,339,611 |
| 3.Trade Debt / accounts receivables | - | 1,148,211 | 3,063,574 | 7,765,667 | 12,290,844 |
| 4.Short term loans and advances | - | 104,773 | 7,256 | 64,739 | 92,316 |
| 5.Short term investments | - | 0 | 0 | 0 | 6,858,985 |
| 6.Other current assets | - | 273,715 | 1,059,275 | 2,084,745 | 3,415,740 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | 4,567,183 | 10,465,626 | 18,943,389 | 42,538,374 |
| C.Shareholders' Equity (C1+C2+C3) | - | 1,773,918 | 5,694,467 | 5,849,691 | 13,379,279 |
| 1.Issued, Subscribed \& Paid up capital | - | 1,690,500 | 5,440,500 | 5,440,500 | 9,940,500 |
| i)Ordinary shares | - | 1,690,500 | 5,440,500 | 5,440,500 | 9,940,500 |
| ii)Preference shares | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | 83,418 | 253,967 | 409,191 | 3,438,779 |
| i)Capital Reserve | - | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | - | 83,418 | 253,967 | 409,191 | 3,438,779 |
| of which: un-appropriated profit(loss) / retained earnings | - | 83,418 | 253,967 | 409,191 | 3,438,779 |
| 3.Surplus on revaluation of fixed assets | - | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | 0 | 0 | 216,652 | 346,729 |
| 1.Long term borrowings | - | 0 | 0 | 210,678 | 271,102 |
| 2.Subordinated loans / Sponsor's loans | - | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | - | 0 | 0 | 5,974 | 75,627 |
| E.Current Liabilities (E1+E2+E3+E4) | - | 2,793,265 | 4,771,159 | 12,877,046 | 28,812,366 |
| 1.Trade credit \& other accounts payables | - | 1,744,791 | 1,983,667 | 8,838,122 | 13,631,498 |
| of which: i) Trade credits | - | 1,656,995 | 1,775,348 | 8,753,133 | 12,653,600 |
| 2.Short term borrowings | - | 1,038,924 | 2,747,238 | 3,892,256 | 14,693,556 |
| 3.Current portion of non-current liabilities | - | 0 | 0 | 78,926 | 297,910 |
| 4.Other current liabilities | - | 9,550 | 40,254 | 67,742 | 189,402 |
| F.Operations: |  |  |  |  |  |
| 1.Sales | - | 2,782,172 | 14,097,237 | 29,872,021 | 66,400,968 |
| i)Local sales (Net) | - | 1,960,347 | 13,072,427 | 28,437,020 | 66,090,893 |
| ii)Export sales (Net) | - | 821,825 | 1,024,810 | 1,435,001 | 310,075 |
| 2.Cost of sales | - | 2,534,099 | 12,820,034 | 27,847,049 | 61,209,316 |
| i)Cost of material | - | 0 | 10,064,701 | 26,043,271 | 60,274,683 |
| 3.Gross profit / (loss) (F1-F2) | - | 248,073 | 1,277,203 | 2,024,972 | 5,191,652 |
| 4.General, administrative and other expenses | - | 132,510 | 715,424 | 1,298,282 | 1,238,920 |
| i)Selling \& distribution expenses | - | 55,590 | 356,514 | 690,610 | 1,035,077 |
| ii)Administrative and other expenses | - | 76,920 | 358,910 | 607,672 | 203,843 |
| 5.Other income / (loss) | - | 34,074 | 1,150 | 8,534 | 316,521 |
| 6.EBIT (F3-F4+F5) | - | 149,637 | 562,929 | 735,224 | 4,269,253 |
| 7.Financial expenses | - | 51,840 | 288,208 | 540,673 | 880,122 |
| of which: (i) Interest expenses | - | 22,724 | 193,231 | 487,497 | 840,014 |
| 8.Profit / (loss) before taxation (F6-F7) | - | 97,797 | 274,721 | 194,551 | 3,389,131 |
| 9.Tax expenses | - | $(23,719)$ | 19,647 | $(15,079)$ | 277,392 |
| 10.Profit / (loss) after tax (F8-F9) | - | 121,516 | 255,074 | 209,630 | 3,111,739 |
| 11.Cash dividends | - | 84,525 | 12,068,661 | 0 | 8,221,788 |
| 12.Bonus shares / stock dividends | - | 0 | 54,405 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | $(1,130,273)$ | $(3,718,397)$ | 594,091 | 594,091 |
| 2.Net cash flows from investing activities | - | (1,550,443) | $(1,625,306)$ | $(1,226,653)$ | $(1,226,653)$ |
| 3.Net cash flows from financing activities | - | 2,588,924 | 5,282,206 | 681,969 | 681,969 |
| H.Miscellaneous |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | 1,773,918 | 5,694,467 | 6,066,343 | 13,726,008 |
| 2.Retention in business (F10-F11-F12) | - | 36,991 | $(11,867,992)$ | 209,630 | ( $5,110,049$ ) |
| 3.Depreciation for the year | - | 22,722 | 61,255 | 121,362 | 157,360 |
| 4.Salaries, wages and employee benefits | - | 63,327 | 276,595 | 566,784 | 1,029,289 |
| I.Key Performance Indicators |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | 4.37 | 1.81 | 0.70 | 4.69 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | - | 0.61 | 1.88 | 2.03 | 2.16 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | - | 2.66 | 3.39 | 1.43 | 10.12 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | - | 2.57 | 2.01 | 2.55 | 3.20 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | - | 6.85 | 6.83 | 3.63 | 32.37 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | 0.72 | 0.47 | 0.39 | 3.13 |

## Chemical, Chemical Products \& Pharmaceuticals

## Performance at a Glance

The balance sheet size of the Chemical, Chemical Products and Pharmaceutical sector increased by Rs 181.12 billion, touched Rs $1,271.67$ billion during FY21. Shareholders' equity improved by 16.18 percent during current year, stood at Rs 519.98 billion in the FY21. Sales of the sector grew massively ( 30.36 percent) during FY21, reached to Rs 1,034.20 billion during FY21 from Rs 793.37 billion during FY20. Besides, profit before tax and profit after tax increased during the period under review. Profit before tax increased by Rs 70.83 billion ( 54.82 percent) whereas profit after tax increased by Rs 49.77 billion ( 53.00 percent) during FY21 over FY20.

## Assets

Non-Current Assets (having 51.16 percent share in total assets) stood at Rs 650.56 billion during FY21, witnessed an increase of Rs 52.48 billion during FY21. Operating fixed assets (after deducting accumulated depreciation) increased by Rs 30.67 billion during FY21, reached to Rs 434.83 billion. Long-term investments increased to Rs 130.71 billion during FY21, recorded an increase of 13.01 percent.


Current assets during the year FY21 increased by Rs 128.65 billion, reached to Rs 621.11 billion, mainly due to higher short-term investments, which increased by Rs 25.93 billion. Besides, Cash \& bank balance rose by Rs 22.31 billion while Inventories grew by 39.47 percent during FY21. Short-term loans and advances recorded an expansion of 21.60 percent, reached at Rs 22.29 billion in FY21 from Rs 18.33 billion in FY20. Trade debt increased by Rs 19.00 billion ( 36.67 percent) during FY21.

## Shareholders' Equity \& Liabilities

Shareholders' equity increased to Rs 519.98 billion in FY21 from Rs 447.55 billion, showing a growth of 16.18 percent. Issued, subscribed \& paid-up Capital and reserves remained significant factors, contributed 23.12 percent and 68.41 percent shares respectively in overall shareholders equity during FY21. Overall reserves jumped up to Rs 355.71 billion in FY21, posted an increase of Rs 64.01 billion, mainly in the form of revenue reserves.


Non-Current Liabilities decreased from Rs 228.43 billion to Rs 221.17 billion during current year mainly due to contraction in other non-current liabilities. The long-term borrowings however increased to Rs 109.49 billion in FY21, posting a growth of 20.33 percent. The current liabilities on the other hand increased in FY21, touched Rs 530.53 billion from Rs 414.57 billion in FY20. Trade credits remained the significant component (with 52.40 percent share) of current liabilities, showed an increase of Rs 76.03 billion ( 37.65 percent) during FY21. Besides, Short term borrowings increased to Rs 121.96 billion during FY21, showing expansion of 17.50 percent.

## Operating Efficiency \& Ratio Analysis

Sales of the sector reached to Rs $1,034.20$ billion during FY21 from Rs 793.37 billion corresponding year. Besides, Cost of Sales though increased by Rs 154.49 billion, witnessed a comparatively lower growth, resulted in enhanced gross profit of the sector by Rs 86.34 billion. General, Administrative \& other expenses increased by Rs 17.22 billion in FY21 as compared to FY20. Fortunately, financial expenses of the sector reduced by 24.63 percent, dropped to Rs 20.03 billion in FY21 from Rs. 26.58 billion in FY20, resulted in a growth in profit before tax, which jumped up to Rs 200.04 billion during FY21, registered
 a growth of 54.82 percent. Though the tax expenses were slightly on higher side, the profit after tax posted a massive YoY growth of 53.00 percent during FY21, reached to Rs 143.7 billion in FY21 from Rs 93.9 billion in FY20.

The performance indicators of the sector (earnings, profitability, efficiency, etc.) improved during FY21. Specifically, Net Profit Margin (NPM) increased from 11.84 to 13.89, Return on assets (ROA) moved up from 8.87 to 12.16, and return on equity (ROE) improved from 22.26 to Rs 29.70 during FY21.

| Chemicals, Chemical Products and Pharma. - |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 452,558,459 | 461,714,606 | 489,376,871 | 571,316,794 | 598,085,436 | 650,561,976 |
| 1.Capital work in progress | 17,782,904 | 21,327,034 | 21,234,448 | 42,889,800 | 38,242,927 | 46,767,506 |
| 2.Operating fixed assets at cost | 549,783,111 | 573,240,645 | 616,313,879 | 692,848,711 | 726,633,753 | 783,330,869 |
| 3.Operating fixed assets after deducting accumulated depreciation | 326,110,349 | 329,184,445 | 348,040,956 | 388,309,073 | 404,159,969 | 434,828,865 |
| 4. Intangible assets | 16,256,207 | 17,202,756 | 23,790,510 | 24,705,449 | 24,743,182 | 23,054,526 |
| 5.Long term investments | 85,344,853 | 86,504,059 | 88,330,763 | 105,002,389 | 115,665,056 | 130,713,851 |
| 6.Other non-current assets | 7,064,146 | 7,496,312 | 7,980,194 | 10,410,083 | 15,274,302 | 15,197,228 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 267,073,419 | 298,260,337 | 394,816,244 | 456,425,599 | 492,463,809 | 621,111,925 |
| 1.Cash \& bank balance | 43,618,022 | 36,163,518 | 35,697,527 | 31,586,425 | 49,296,594 | 71,607,089 |
| 2.Inventories; of which | 64,412,639 | 59,974,082 | 96,224,753 | 112,899,829 | 97,040,889 | 135,341,087 |
| i)Raw material | 22,858,093 | 29,172,688 | 38,292,910 | 44,536,425 | 50,508,566 | 77,670,288 |
| ii)Work in progress | 2,709,802 | 3,193,775 | 3,665,641 | 3,843,498 | 4,751,488 | 3,796,206 |
| iii)Finished goods | 36,292,644 | 27,095,235 | 52,589,678 | 59,961,041 | 39,454,208 | 51,004,145 |
| 3.Trade Debt / accounts receivables | 40,531,686 | 42,078,945 | 54,310,727 | 81,408,480 | 51,807,848 | 70,805,641 |
| 4.Short term loans and advances | 6,921,921 | 11,067,268 | 16,941,437 | 21,121,015 | 18,327,704 | 22,286,847 |
| 5.Short term investments | 34,894,354 | 63,245,050 | 90,361,711 | 84,959,309 | 157,311,408 | 183,240,802 |
| 6.Other current assets | 76,694,797 | 85,731,474 | 101,280,088 | 124,450,541 | 118,679,366 | 137,830,458 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 719,631,878 | 759,974,943 | 884,193,115 | 1,027,742,393 | 1,090,549,245 | 1,271,673,901 |
| C.Shareholders' Equity (C1+C2+C3) | 294,086,178 | 312,928,768 | 355,211,563 | 396,130,819 | 447,550,271 | 519,976,679 |
| 1.Issued, Subscribed \& Paid up capital | 104,748,053 | 106,651,792 | 112,991,874 | 112,762,699 | 114,378,381 | 120,213,120 |
| i)Ordinary shares | 102,054,710 | 103,958,449 | 110,298,531 | 111,169,356 | 111,378,381 | 117,213,120 |
| ii)Preference shares | 2,693,343 | 2,693,343 | 2,693,343 | 1,593,343 | 3,000,000 | 3,000,000 |
| 2.Reserves | 167,388,188 | 184,324,963 | 218,119,215 | 237,298,441 | 291,702,240 | 355,708,990 |
| i)Capital Reserve | 14,499,884 | 15,717,297 | 21,474,857 | 23,783,509 | 32,935,872 | 35,451,504 |
| ii)Revenue Reserve | 152,888,304 | 168,607,666 | 196,644,358 | 213,514,932 | 258,766,368 | 320,257,486 |
| of which: un-appropriated profit(loss) / retained earnings | 106,388,870 | 116,868,143 | 143,612,244 | 155,619,143 | 195,333,588 | 244,173,541 |
| 3.Surplus on revaluation of fixed assets | 21,949,937 | 21,952,013 | 24,100,474 | 46,069,679 | 41,469,650 | 44,054,569 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 157,218,924 | 139,550,723 | 133,245,437 | 160,560,914 | 228,433,219 | 221,171,963 |
| 1.Long term borrowings | 101,628,245 | 86,700,784 | 80,991,198 | 93,453,562 | 90,992,505 | 109,494,740 |
| 2.Subordinated loans / Sponsor's loans | 0 | 12,888 | 33,492 | 363,134 | 363,134 | 270,719 |
| 3.Debentures/TFCs (bonds payable) | 12,397,844 | 8,321,653 | 4,200,000 | 4,795,833 | 2,695,834 | 379,167 |
| 4.Employees benefit obligations | 4,003,427 | 4,546,083 | 5,224,546 | 5,762,189 | 7,562,554 | 7,190,249 |
| 5.Other non-current liabilities | 39,189,408 | 39,969,315 | 42,796,201 | 56,186,196 | 126,819,192 | 103,837,088 |
| E.Current Liabilities (E1+E2+E3+E4) | 268,326,776 | 307,495,452 | 395,736,116 | 471,050,660 | 414,565,754 | 530,525,258 |
| 1.Trade credit \& other accounts payables | 117,921,083 | 165,491,180 | 208,784,553 | 233,273,065 | 201,961,035 | 277,993,053 |
| of which: i) Trade credits | 49,312,643 | 74,817,781 | 106,738,938 | 133,807,396 | 79,934,124 | 117,734,228 |
| 2.Short term borrowings | 83,467,263 | 65,213,345 | 97,299,385 | 123,843,615 | 103,794,374 | 121,955,783 |
| 3.Current portion of non-current liabilities | 43,348,824 | 42,505,900 | 54,107,104 | 75,364,681 | 68,110,945 | 68,749,219 |
| 4.Other current liabilities | 23,589,606 | 34,285,027 | 35,545,074 | 38,569,299 | 40,699,400 | 61,827,203 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 519,785,743 | 589,547,705 | 732,979,211 | 829,259,574 | 793,371,986 | 1,034,201,086 |
| i)Local sales (Net) | 514,719,925 | 576,215,227 | 718,685,786 | 815,534,120 | 782,140,575 | 1,014,322,529 |
| ii) Export sales (Net) | 5,065,818 | 13,332,478 | 14,293,425 | 13,725,454 | 11,231,411 | 19,878,557 |
| 2.Cost of sales | 394,904,920 | 445,592,234 | 538,941,762 | 621,398,762 | 579,041,352 | 733,530,319 |
| i)Cost of material | 224,235,191 | 224,948,447 | 293,181,878 | 360,697,940 | 315,675,512 | 432,943,545 |
| 3.Gross profit / (loss) (F1-F2) | 124,880,823 | 143,955,471 | 194,037,449 | 207,860,812 | 214,330,634 | 300,670,767 |
| 4.General, administrative and other expenses | 67,218,166 | 78,217,408 | 91,711,195 | 97,685,945 | 99,621,568 | 116,843,970 |
| i)Selling \& distribution expenses | 47,813,665 | 56,211,421 | 62,595,681 | 65,548,245 | 64,251,450 | 72,507,937 |
| ii)Administrative and other expenses | 19,404,501 | 22,005,987 | 29,115,514 | 32,137,700 | 35,370,118 | 44,336,033 |
| 5.Other income / (loss) | 34,883,646 | 29,930,728 | 24,649,505 | 29,456,691 | 41,080,292 | 36,244,366 |
| 6.EBIT (F3-F4+F5) | 92,546,303 | 95,668,791 | 126,975,759 | 139,631,558 | 155,789,358 | 220,071,163 |
| 7.Financial expenses | 17,237,734 | 15,808,836 | 15,906,276 | 29,034,750 | 26,578,987 | 20,031,694 |
| of which: (i) Interest expenses | 15,845,733 | 14,459,362 | 13,751,929 | 25,650,573 | 24,240,440 | 17,933,593 |
| 8.Profit / (loss) before taxation (F6-F7) | 75,308,569 | 79,859,955 | 111,069,483 | 110,596,808 | 129,210,371 | 200,039,469 |
| 9.Tax expenses | 22,752,076 | 23,979,448 | 31,319,896 | 36,801,119 | 35,303,915 | 56,361,591 |
| 10.Profit / (loss) after tax (F8-F9) | 52,556,493 | 55,880,507 | 79,749,587 | 73,795,689 | 93,906,456 | 143,677,878 |
| 11.Cash dividends | 41,016,430 | 43,680,740 | 49,730,059 | 50,354,005 | 54,653,859 | 80,062,119 |
| 12.Bonus shares / stock dividends | 362,382 | 635,559 | 738,682 | 130,274 | 300,351 | 956,732 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 44,622,470 | 117,630,977 | 84,485,851 | 71,840,769 | 186,082,372 | 156,850,453 |
| 2.Net cash flows from investing activities | (26,609,978) | $(25,873,410)$ | $(38,213,199)$ | $(39,853,658)$ | $(49,387,210)$ | $(66,556,832)$ |
| 3.Net cash flows from financing activities | $(13,508,604)$ | $(76,667,141)$ | $(48,805,905)$ | $(35,181,845)$ | $(55,607,214)$ | $(59,443,282)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 451,305,102 | 452,479,491 | 488,457,000 | 556,691,733 | 675,983,490 | 741,148,642 |
| 2.Retention in business (F10-F11-F12) | 11,177,681 | 11,564,208 | 29,280,845 | 23,311,410 | 38,952,245 | 62,659,027 |
| 3.Depreciation for the year | 22,501,538 | 23,365,724 | 26,824,322 | 27,159,493 | 27,373,775 | 29,247,716 |
| 4.Salaries, wages and employee benefits | 65,916,083 | 51,432,645 | 59,912,998 | 67,319,624 | 73,563,252 | 83,082,314 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.11 | 9.48 | 10.88 | 8.90 | 11.84 | 13.89 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.75 | 0.80 | 0.89 | 0.87 | 0.75 | 0.88 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.58 | 7.55 | 9.70 | 7.72 | 8.87 | 12.16 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.45 | 2.44 | 2.46 | 2.54 | 2.51 | 2.44 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 18.58 | 18.41 | 23.87 | 19.64 | 22.26 | 29.70 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 5.02 | 5.24 | 7.06 | 6.61 | 8.21 | 12.13 |


| AGP Limited |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: |
| Items | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 7,095,214 | 7,385,133 | 7,615,215 | 8,631,494 |
| 1.Capital work in progress | 79,444 | 130,492 | 344,143 | 248,283 |
| 2.Operating fixed assets at cost | 1,885,847 | 2,215,140 | 2,326,754 | 2,838,680 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,605,590 | 1,846,072 | 1,858,858 | 2,235,591 |
| 4. Intangible assets | 5,398,256 | 5,395,055 | 5,397,875 | 5,403,460 |
| 5.Long term investments | 0 | 0 | 0 | 729,531 |
| 6.Other non-current assets | 11,924 | 13,514 | 14,339 | 14,629 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,868,176 | 2,216,487 | 2,575,451 | 2,567,147 |
| 1.Cash \& bank balance | 24,423 | 117,154 | 369,780 | 328,858 |
| 2.Inventories; of which | 797,017 | 1,013,401 | 1,184,441 | 1,095,909 |
| i)Raw material | 463,692 | 549,832 | 568,212 | 611,436 |
| ii)Work in progress | 37,858 | 50,985 | 54,298 | 82,865 |
| iii)Finished goods | 295,467 | 412,583 | 561,931 | 401,608 |
| 3.Trade Debt / accounts receivables | 483,439 | 522,535 | 705,290 | 788,387 |
| 4.Short term loans and advances | 66,915 | 33,863 | 30,016 | 63,515 |
| 5.Short term investments | 0 | 0 | 0 | 200,000 |
| 6.Other current assets | 496,382 | 529,534 | 285,924 | 90,478 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 8,963,390 | 9,601,620 | 10,190,666 | 11,198,641 |
| C.Shareholders' Equity (C1+C2+C3) | 6,367,625 | 7,462,899 | 8,210,326 | 9,495,251 |
| 1.Issued, Subscribed \& Paid up capital | 2,800,000 | 2,800,000 | 2,800,000 | 2,800,000 |
| i)Ordinary shares | 2,800,000 | 2,800,000 | 2,800,000 | 2,800,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,567,625 | 4,662,899 | 5,410,326 | 6,695,251 |
| i)Capital Reserve | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 3,567,625 | 4,662,899 | 5,410,326 | 6,695,251 |
| of which: un-appropriated profit(loss) / retained earnings | 3,567,625 | 4,662,899 | 5,410,326 | 6,695,251 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,251,152 | 787,985 | 472,222 | 151,012 |
| 1.Long term borrowings | 1,192,366 | 717,065 | 399,732 | 52,985 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 58,786 | 70,920 | 72,490 | 98,027 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,344,613 | 1,350,736 | 1,508,118 | 1,552,378 |
| 1.Trade credit \& other accounts payables | 660,428 | 845,557 | 837,209 | 1,063,826 |
| of which: i) Trade credits | 345,956 | 464,112 | 464,351 | 558,203 |
| 2.Short term borrowings | 144,977 | 0 | 0 | 3,989 |
| 3.Current portion of non-current liabilities | 489,600 | 490,961 | 665,338 | 480,849 |
| 4.Other current liabilities | 49,608 | 14,218 | 5,571 | 3,714 |
| F.Operations: |  |  |  |  |
| 1.Sales | 5,382,055 | 6,253,239 | 6,946,355 | 7,420,458 |
| i)Local sales (Net) | 5,333,151 | 5,900,484 | 6,208,131 | 6,861,538 |
| ii) Export sales (Net) | 48,904 | 352,755 | 738,224 | 558,920 |
| 2.Cost of sales | 2,341,406 | 2,594,117 | 3,085,723 | 3,303,198 |
| i)Cost of material | 1,282,506 | 1,622,284 | 1,836,384 | 1,859,823 |
| 3.Gross profit / (loss) (F1-F2) | 3,040,649 | 3,659,122 | 3,860,632 | 4,117,260 |
| 4.General, administrative and other expenses | 1,432,054 | 1,618,745 | 1,813,748 | 2,162,664 |
| i)Selling \& distribution expenses | 1,153,352 | 1,293,946 | 1,403,883 | 1,614,736 |
| ii)Administrative and other expenses | 278,702 | 324,799 | 409,865 | 547,928 |
| 5.Other income / (loss) | 16,964 | 11,264 | 31,588 | 46,120 |
| 6.EBIT (F3-F4+F5) | 1,625,559 | 2,051,641 | 2,078,472 | 2,000,716 |
| 7.Financial expenses | 199,937 | 226,858 | 151,792 | 89,303 |
| of which: (i) Interest expenses | 194,130 | 218,314 | 144,012 | 81,709 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,425,622 | 1,824,783 | 1,926,680 | 1,911,413 |
| 9.Tax expenses | 218,932 | 378,395 | 339,253 | 346,488 |
| 10.Profit / (loss) after tax (F8-F9) | 1,206,690 | 1,446,388 | 1,587,427 | 1,564,925 |
| 11.Cash dividends | 350,000 | 910,000 | 560,000 | 700,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |
| 1.Net cash flows from operating activities | 966,877 | 1,506,897 | 1,599,099 | 2,149,051 |
| 2.Net cash flows from investing activities | $(318,384)$ | $(415,162)$ | $(360,127)$ | $(1,156,434)$ |
| 3.Net cash flows from financing activities | $(799,351)$ | $(854,027)$ | 986,346 | $(833,539)$ |
| H.Miscellaneous |  |  |  |  |
| 1.Total capital employed (C+D) | 7,618,777 | 8,250,884 | 8,682,548 | 9,646,263 |
| 2.Retention in business (F10-F11-F12) | 856,690 | 536,388 | 1,027,427 | 864,925 |
| 3.Depreciation for the year | 102,848 | 125,937 | 137,420 | 163,633 |
| 4.Salaries, wages and employee benefits | 1,001,412 | 1,169,349 | 1,395,283 | 1,630,383 |
| I.Key Performance Indicators |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 22.42 | 23.13 | 22.85 | 21.09 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.60 | 0.67 | 0.70 | 0.69 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 13.46 | 15.58 | 16.04 | 14.63 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.41 | 1.34 | 1.26 | 1.21 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 18.95 | 20.92 | 20.26 | 17.68 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.31 | 5.17 | 5.67 | 5.59 |


| Abbott Laboratories (Pakistan) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,523,033 | 5,492,322 | 7,283,126 | 8,414,818 | 9,214,007 | 10,135,300 |
| 1.Capital work in progress | 803,393 | 740,239 | 1,192,083 | 1,268,799 | 911,993 | 1,725,705 |
| 2.Operating fixed assets at cost | 7,178,460 | 8,487,975 | 10,242,050 | 11,683,859 | 13,165,162 | 14,812,890 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,639,626 | 4,678,815 | 5,999,523 | 6,998,758 | 8,158,467 | 8,280,453 |
| 4. Intangible assets | 16,250 | 10,650 | 24,879 | 78,372 | 66,255 | 49,017 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 63,764 | 62,618 | 66,641 | 68,889 | 77,292 | 80,125 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 13,122,151 | 13,695,788 | 12,998,131 | 12,337,862 | 15,701,737 | 18,432,447 |
| 1.Cash \& bank balance | 7,944,429 | 8,571,721 | 5,678,136 | 2,757,519 | 988,881 | 819,347 |
| 2.Inventories; of which | 3,575,927 | 3,475,745 | 4,428,893 | 6,049,215 | 4,981,489 | 6,721,491 |
| i)Raw material | 1,962,457 | 1,915,370 | 2,162,746 | 3,026,509 | 2,816,482 | 3,036,799 |
| ii)Work in progress | 226,490 | 312,100 | 293,352 | 189,602 | 263,213 | 311,929 |
| iii)Finished goods | 1,553,410 | 1,540,436 | 1,972,795 | 2,833,104 | 1,901,794 | 3,372,763 |
| 3.Trade Debt / accounts receivables | 880,297 | 914,972 | 1,143,015 | 903,829 | 935,468 | 1,216,257 |
| 4.Short term loans and advances | 160,388 | 159,591 | 147,183 | 133,171 | 277,661 | 455,639 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 6,506,404 | 7,841,030 |
| 6.Other current assets | 561,110 | 573,759 | 1,600,904 | 2,494,128 | 2,011,834 | 1,378,683 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 17,645,184 | 19,188,110 | 20,281,257 | 20,752,680 | 24,915,744 | 28,567,747 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 14,593,240 | 14,355,835 | 13,235,011 | 13,372,393 | 15,590,252 | 17,354,638 |
| 1. Issued, Subscribed \& Paid up capital | 979,003 | 979,003 | 979,003 | 979,003 | 979,003 | 979,003 |
| i)Ordinary shares | 979,003 | 979,003 | 979,003 | 979,003 | 979,003 | 979,003 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 13,614,237 | 13,376,832 | 12,256,008 | 12,393,390 | 14,611,249 | 16,375,635 |
| i)Capital Reserve | 414,380 | 459,761 | 533,783 | 649,470 | 767,608 | 892,145 |
| ii)Revenue Reserve | 13,199,857 | 12,917,071 | 11,722,225 | 11,743,920 | 13,843,641 | 15,483,490 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 203,477 | 231,147 | 429,124 | 537,336 | 2,491,670 | 1,869,727 |
| 1.Long term borrowings | 0 | 0 | 173,719 | 297,727 | 626,294 | 133,942 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 1,464,964 | 1,466,048 |
| 5.Other non-current liabilities | 203,477 | 231,147 | 255,405 | 239,609 | 400,412 | 269,737 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,848,467 | 4,601,128 | 6,617,122 | 6,842,951 | 6,833,822 | 9,343,382 |
| 1.Trade credit \& other accounts payables | 2,843,217 | 4,568,002 | 6,510,381 | 6,710,714 | 6,593,576 | 9,039,575 |
| of which: i) Trade credits | 86,358 | 628,603 | 930,787 | 607,594 | 967,798 | 1,096,533 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 40,533 | 83,412 | 189,955 | 93,744 |
| 4.Other current liabilities | 5,250 | 33,126 | 66,208 | 48,825 | 50,291 | 210,063 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 23,387,915 | 26,088,233 | 29,719,279 | 30,155,875 | 35,283,377 | 42,569,856 |
| i)Local sales (Net) | 21,979,029 | 24,547,200 | 28,000,684 | 27,725,809 | 33,522,318 | 40,512,322 |
| ii)Export sales (Net) | 1,408,886 | 1,541,033 | 1,718,595 | 2,430,066 | 1,761,059 | 2,057,534 |
| 2.Cost of sales | 14,020,416 | 15,999,247 | 19,917,837 | 21,628,135 | 23,437,221 | 26,494,583 |
| i)Cost of material | 7,885,582 | 8,828,102 | 10,910,414 | 12,344,764 | 12,010,591 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 9,367,499 | 10,088,986 | 9,801,442 | 8,527,740 | 11,846,156 | 16,075,273 |
| 4.General, administrative and other expenses | 4,194,536 | 4,682,298 | 5,900,721 | 6,315,932 | 6,286,383 | 8,309,275 |
| i)Selling \& distribution expenses | 3,258,175 | 3,611,882 | 4,503,521 | 5,061,510 | 4,935,846 | 6,569,384 |
| ii)Administrative and other expenses | 936,361 | 1,070,416 | 1,397,200 | 1,254,422 | 1,350,537 | 1,739,891 |
| 5.Other income / (loss) | 420,937 | 445,317 | 458,654 | 352,023 | 760,691 | 732,846 |
| 6.EBIT (F3-F4+F5) | 5,593,900 | 5,852,005 | 4,359,375 | 2,563,831 | 6,320,464 | 8,498,844 |
| 7.Financial expenses | 6,759 | 10,060 | 15,606 | 53,090 | 76,905 | 88,365 |
| of which: (i) Interest expenses | 0 | 0 | 6,199 | 43,185 | 70,390 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 5,587,141 | 5,841,945 | 4,343,769 | 2,510,741 | 6,243,559 | 8,410,479 |
| 9.Tax expenses | 1,565,349 | 1,636,713 | 1,649,436 | 1,210,856 | 1,708,310 | 2,443,422 |
| 10.Profit / (loss) after tax (F8-F9) | 4,021,792 | 4,205,232 | 2,694,333 | 1,299,885 | 4,535,249 | 5,967,057 |
| 11.Cash dividends | 3,916,012 | 3,916,012 | 1,958,006 | 734,252 | 3,916,012 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,119,545 | 5,764,509 | 2,937,218 | $(160,128)$ | 8,147,958 | 7,823,060 |
| 2.Net cash flows from investing activities | $(558,237)$ | $(1,222,232)$ | $(1,928,955)$ | $(1,588,010)$ | $(956,779)$ | $(3,435,744)$ |
| 3.Net cash flows from financing activities | $(2,937,792)$ | $(3,914,985)$ | $(3,901,848)$ | $(1,172,479)$ | $(2,459,817)$ | $(5,256,850)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,796,717 | 14,586,982 | 13,664,135 | 13,909,729 | 18,081,922 | 19,224,365 |
| 2.Retention in business (F10-F11-F12) | 105,780 | 289,220 | 736,327 | 565,633 | 619,237 | 5,967,057 |
| 3.Depreciation for the year | 522,357 | 601,485 | 727,118 | 881,746 | 964,742 | 1,109,501 |
| 4.Salaries, wages and employee benefits | 3,298,044 | 3,383,025 | 4,000,030 | 3,990,681 | 4,770,395 | 4,749,068 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 17.20 | 16.12 | 9.07 | 4.31 | 12.85 | 14.02 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.37 | 1.42 | 1.51 | 1.47 | 1.55 | 1.59 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 23.57 | 22.83 | 13.65 | 6.34 | 19.86 | 22.31 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.24 | 1.27 | 1.43 | 1.54 | 1.58 | 1.62 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 29.20 | 29.05 | 19.53 | 9.77 | 31.32 | 36.22 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 41.08 | 42.95 | 27.52 | 13.28 | 46.33 | 60.95 |


| Agritech Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 43,415,061 | 42,410,372 | 41,219,780 | 62,669,968 | 61,174,030 | 59,605,426 |
| 1.Capital work in progress | 47,887 | 67,851 | 36,320 | 46,671 | 18,568 | 4,581 |
| 2.Operating fixed assets at cost | 55,107,258 | 54,916,965 | 55,130,436 | 92,357,505 | 92,474,510 | 92,513,520 |
| 3.Operating fixed assets after deducting accumulated depreciation | 40,721,680 | 39,705,778 | 38,555,912 | 59,996,710 | 58,517,325 | 56,960,825 |
| 4.Intangible assets | 2,570,072 | 2,567,502 | 2,567,311 | 2,567,311 | 2,567,310 | 2,568,318 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 75,422 | 69,241 | 60,237 | 59,276 | 70,827 | 71,702 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,489,534 | 4,678,308 | 4,989,661 | 6,465,951 | 6,002,524 | 7,611,144 |
| 1.Cash \& bank balance | 147,294 | 197,675 | 326,555 | 562,499 | 795,339 | 1,083,835 |
| 2.Inventories; of which | 337,248 | 386,159 | 293,321 | 787,565 | 456,581 | 362,453 |
| i)Raw material | 73,886 | 49,386 | 72,621 | 54,776 | 95,748 | 149,270 |
| ii)Work in progress | 111,856 | 91,804 | 86,242 | 95,566 | 89,279 | 93,858 |
| iii)Finished goods | 151,506 | 244,969 | 134,458 | 637,222 | 271,553 | 119,325 |
| 3.Trade Debt / accounts receivables | 51,016 | 16,531 | 34,865 | 0 | 490 | 88,592 |
| 4.Short term loans and advances | 0 | 85,174 | 630,641 | 481,539 | 502,390 | 685,733 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 104,200 |
| 6.Other current assets | 3,953,976 | 3,992,769 | 3,704,279 | 4,634,348 | 4,247,724 | 5,286,331 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 47,904,595 | 47,088,680 | 46,209,441 | 69,135,919 | 67,176,554 | 67,216,570 |
| C.Shareholders' Equity (C1+C2+C3) | 4,406,667 | $(72,561)$ | $(3,295,199)$ | 12,329,435 | 6,440,664 | 3,755,793 |
| 1.Issued, Subscribed \& Paid up capital | 5,517,643 | 5,517,643 | 5,517,643 | 5,517,643 | 3,924,300 | 3,924,300 |
| i)Ordinary shares | 3,924,300 | 3,924,300 | 3,924,300 | 3,924,300 | 3,924,300 | 3,924,300 |
| ii)Preference shares | 1,593,343 | 1,593,343 | 1,593,343 | 1,593,343 | 0 | 0 |
| 2.Reserves | $(10,191,286)$ | $(14,438,678)$ | $(17,507,570)$ | $(17,934,049)$ | $(21,621,116)$ | $(23,604,277)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(10,191,286)$ | $(14,438,678)$ | $(17,507,570)$ | $(17,934,049)$ | $(21,621,116)$ | (23,604,277) |
| of which: un-appropriated profit(loss) / retained earnings | $(10,200,286)$ | $(14,447,678)$ | $(17,516,570)$ | $(17,943,049)$ | $(21,630,116)$ | (23,613,277) |
| 3.Surplus on revaluation of fixed assets | 9,080,310 | 8,848,474 | 8,694,728 | 24,745,841 | 24,137,480 | 23,435,770 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 8,801,340 | 6,627,307 | 3,515,680 | 11,418,725 | 12,225,728 | 11,187,315 |
| 1.Long term borrowings | 1,183,233 | 597,546 | 0 | 2,241,503 | 1,740,316 | 1,157,874 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 3,997,844 | 2,021,653 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 28,699 | 31,759 | 13,534 | 17,569 | 6,930 | 15,222 |
| 5.Other non-current liabilities | 3,591,564 | 3,976,349 | 3,502,146 | 9,159,653 | 10,478,482 | 10,014,219 |
| E.Current Liabilities (E1+E2+E3+E4) | 34,696,588 | 40,533,934 | 45,988,960 | 45,387,759 | 48,510,161 | 52,273,462 |
| 1.Trade credit \& other accounts payables | 3,467,252 | 4,708,220 | 5,449,311 | 1,816,409 | 2,296,715 | 4,022,968 |
| of which: i) Trade credits | 3,126,219 | 4,406,400 | 4,858,710 | 1,319,557 | 1,881,736 | 2,832,973 |
| 2. Short term borrowings | 3,410,526 | 3,526,881 | 3,625,350 | 3,626,036 | 3,646,985 | 3,518,449 |
| 3.Current portion of non-current liabilities | 14,138,278 | 16,744,531 | 19,306,932 | 19,304,062 | 19,278,672 | 19,269,126 |
| 4.Other current liabilities | 13,680,532 | 15,554,302 | 17,607,367 | 20,641,252 | 23,287,789 | 25,462,919 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 8,238,583 | 3,551,519 | 4,533,316 | 12,174,419 | 5,699,723 | 10,100,923 |
| i)Local sales (Net) | 8,238,583 | 3,446,188 | 4,533,316 | 12,174,419 | 5,699,723 | 10,100,923 |
| ii)Export sales (Net) | 0 | 105,331 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 6,987,338 | 4,781,882 | 4,841,635 | 10,643,276 | 6,872,442 | 9,691,405 |
| i)Cost of material | 3,527,984 | 2,090,255 | 2,427,725 | 7,505,600 | 3,154,613 | 5,548,995 |
| 3.Gross profit / (loss) (F1-F2) | 1,251,245 | $(1,230,363)$ | $(308,319)$ | 1,531,143 | $(1,172,719)$ | 409,518 |
| 4.General, administrative and other expenses | 821,532 | 532,124 | 784,041 | 780,791 | 551,271 | 722,738 |
| i)Selling \& distribution expenses | 395,185 | 228,634 | 170,130 | 524,761 | 222,430 | 352,478 |
| ii)Administrative and other expenses | 426,347 | 303,490 | 613,911 | 256,030 | 328,841 | 370,260 |
| 5.Other income / (loss) | 22,327 | 11,361 | 35,274 | 1,579,059 | 182,606 | 100,739 |
| 6.EBIT (F3-F4+F5) | 452,040 | $(1,751,126)$ | $(1,057,086)$ | 2,329,411 | $(1,541,384)$ | $(212,481)$ |
| 7.Financial expenses | 2,178,480 | 2,300,481 | 2,582,522 | 3,300,422 | 2,945,134 | 2,805,272 |
| of which: (i) Interest expenses | 1,884,777 | 2,070,272 | 2,363,529 | 3,115,488 | 2,535,048 | 2,805,272 |
| 8.Profit / (loss) before taxation (F6-F7) | $(1,726,440)$ | $(4,051,607)$ | $(3,639,608)$ | $(971,011)$ | $(4,486,518)$ | $(3,017,753)$ |
| 9.Tax expenses | 582,485 | 432,076 | $(295,936)$ | $(318,234)$ | $(189,618)$ | $(336,517)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(2,308,925)$ | $(4,483,683)$ | $(3,343,672)$ | $(652,777)$ | $(4,296,900)$ | $(2,681,236)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(8,294)$ | 76,032 | 243,396 | 515,566 | 351,233 | 781,608 |
| 2.Net cash flows from investing activities | $(25,172)$ | 9,466 | $(6,384)$ | $(10,901)$ | $(57,708)$ | $(110,170)$ |
| 3.Net cash flows from financing activities | $(89,300)$ | 14,609 | $(359,416)$ | $(269,407)$ | $(81,638)$ | $(254,406)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 13,208,007 | 6,554,746 | 220,481 | 23,748,160 | 18,666,392 | 14,943,108 |
| 2.Retention in business (F10-F11-F12) | $(2,308,925)$ | $(4,483,683)$ | $(3,343,672)$ | $(652,777)$ | $(4,296,900)$ | $(2,681,236)$ |
| 3.Depreciation for the year | 1,072,385 | 1,057,832 | 1,052,053 | 1,048,241 | 1,596,307 | 1,603,051 |
| 4.Salaries, wages and employee benefits | 608,492 | 638,896 | 561,981 | 719,196 | 725,680 | 785,010 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -28.03 | -126.25 | -73.76 | -5.36 | -75.39 | -26.54 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.17 | 0.07 | 0.10 | 0.21 | 0.08 | 0.15 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -4.77 | -9.44 | -7.17 | -1.13 | -6.30 | -3.99 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 8.57 | 21.92 | -27.70 | 12.77 | 7.26 | 13.18 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -40.84 | -206.90 | 198.57 | -14.45 | -45.78 | -52.59 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -4.18 | -8.13 | -6.06 | -1.18 | -10.95 | -6.83 |


| Archroma Pakistan Ltd. (Formerly Clariant Pakistan Ltd) |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,826,482 | 1,755,518 | 1,961,274 | 1,921,739 | 1,998,418 | 1,957,386 |
| 1.Capital work in progress | 13,546 | 84,306 | 74,068 | 44,615 | 145,581 | 84,107 |
| 2.Operating fixed assets at cost | 3,803,366 | 3,941,199 | 4,393,574 | 4,623,895 | 4,832,351 | 5,012,640 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,801,858 | 1,659,967 | 1,878,620 | 1,869,849 | 1,831,239 | 1,780,923 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 11,078 | 11,245 | 8,586 | 7,275 | 21,598 | 92,356 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 6,857,347 | 7,995,376 | 8,999,754 | 9,541,052 | 7,853,837 | 9,752,958 |
| 1.Cash \& bank balance | 337,515 | 587,885 | 532,105 | 598,957 | 269,235 | 1,267,870 |
| 2.Inventories; of which | 1,641,480 | 2,107,644 | 2,694,526 | 3,056,054 | 3,089,893 | 2,652,654 |
| i)Raw material | 989,137 | 1,187,285 | 1,524,421 | 1,644,739 | 1,932,820 | 1,826,808 |
| ii)Work in progress | 49,203 | 55,260 | 168,386 | 108,614 | 99,836 | 257,237 |
| iii)Finished goods | 603,140 | 865,099 | 1,001,719 | 1,302,701 | 1,057,237 | 568,609 |
| 3.Trade Debt / accounts receivables | 2,755,252 | 3,165,832 | 3,733,326 | 3,916,346 | 2,788,159 | 3,769,706 |
| 4.Short term loans and advances | 10,722 | 8,661 | 3,416 | 448 | 700 | 2,930 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 2,112,378 | 2,125,354 | 2,036,381 | 1,969,247 | 1,705,850 | 2,059,798 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 8,683,829 | 9,750,894 | 10,961,028 | 11,462,791 | 9,852,255 | 11,710,344 |
| C.Shareholders' Equity (C1+C2+C3) | 5,387,412 | 5,017,646 | 4,805,212 | 5,117,437 | 4,503,860 | 5,847,591 |
| 1. Issued, Subscribed \& Paid up capital | 341,179 | 341,179 | 341,179 | 341,179 | 341,179 | 341,179 |
| i)Ordinary shares | 341,179 | 341,179 | 341,179 | 341,179 | 341,179 | 341,179 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,046,233 | 4,676,467 | 4,464,033 | 4,776,258 | 4,162,681 | 5,506,412 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 5,046,233 | 4,676,467 | 4,464,033 | 4,776,258 | 4,162,681 | 5,506,412 |
| of which: un-appropriated profit(loss) / retained earnings | 1,798,233 | 1,868,467 | 1,496,033 | 1,680,258 | 924,681 | 2,368,412 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 351,690 | 249,132 | 233,690 | 213,342 | 740,685 | 272,484 |
| 1.Long term borrowings | 51,069 | 82,273 | 92,070 | 90,572 | 399,547 | 207,741 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 176,505 | 13,955 | 14,164 | 63,189 | 76,166 | 12,526 |
| 5.Other non-current liabilities | 124,116 | 152,904 | 127,456 | 59,581 | 264,972 | 52,217 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,944,727 | 4,484,116 | 5,922,126 | 6,132,012 | 4,607,710 | 5,590,269 |
| 1.Trade credit \& other accounts payables | 2,312,853 | 2,666,660 | 3,293,095 | 3,027,570 | 2,173,522 | 3,772,401 |
| of which: i) Trade credits | 396,232 | 439,149 | 476,642 | 518,839 | 477,680 | 862,591 |
| 2.Short term borrowings | 604,765 | 1,732,030 | 2,489,701 | 2,920,070 | 2,143,046 | 1,475,606 |
| 3.Current portion of non-current liabilities | 19,936 | 29,374 | 33,421 | 36,400 | 205,753 | 232,902 |
| 4.Other current liabilities | 7,173 | 56,052 | 105,909 | 147,972 | 85,389 | 109,360 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,350,227 | 12,242,715 | 14,290,088 | 17,353,050 | 15,038,941 | 19,872,237 |
| i)Local sales (Net) | 11,349,123 | 12,241,069 | 14,287,546 | 17,353,050 | 12,198,967 | 16,033,152 |
| ii)Export sales (Net) | 1,104 | 1,646 | 2,542 | 0 | 2,839,974 | 3,839,085 |
| 2.Cost of sales | 7,680,189 | 8,377,749 | 9,771,812 | 12,006,899 | 10,834,222 | 13,692,930 |
| i)Cost of material | 5,557,722 | 6,266,995 | 7,727,700 | 9,865,485 | 8,590,148 | 11,398,030 |
| 3.Gross profit / (loss) (F1-F2) | 3,670,038 | 3,864,966 | 4,518,276 | 5,346,151 | 4,204,719 | 6,179,307 |
| 4.General, administrative and other expenses | 1,275,234 | 1,510,563 | 2,107,988 | 2,388,434 | 2,241,716 | 2,776,183 |
| i)Selling \& distribution expenses | 762,766 | 841,291 | 1,480,214 | 1,744,329 | 1,569,555 | 1,973,388 |
| ii)Administrative and other expenses | 512,468 | 669,272 | 627,774 | 644,105 | 672,161 | 802,795 |
| 5.Other income / (loss) | 53,907 | 21,464 | $(36,370)$ | $(127,428)$ | 12,734 | 57,928 |
| 6.EBIT (F3-F4+F5) | 2,448,711 | 2,375,867 | 2,373,918 | 2,830,289 | 1,975,737 | 3,461,052 |
| 7.Financial expenses | 128,319 | 135,483 | 429,939 | 680,270 | 439,244 | 271,661 |
| of which: (i) Interest expenses | 81,236 | 76,600 | 152,473 | 272,107 | 234,274 | 97,342 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,320,392 | 2,240,384 | 1,943,979 | 2,150,019 | 1,536,493 | 3,189,391 |
| 9.Tax expenses | 600,361 | 618,911 | 407,704 | 427,639 | 367,227 | 880,025 |
| 10.Profit / (loss) after tax (F8-F9) | 1,720,031 | 1,621,473 | 1,536,275 | 1,722,380 | 1,169,266 | 2,309,366 |
| 11.Cash dividends | 1,023,537 | 1,705,895 | 1,364,716 | 1,535,306 | 1,023,537 | 3,070,611 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,034,609 | 1,306,818 | 1,335,986 | 1,216,261 | 1,786,490 | 3,643,530 |
| 2.Net cash flows from investing activities | $(82,671)$ | $(121,653)$ | $(421,217)$ | $(217,065)$ | $(154,703)$ | $(127,322)$ |
| 3.Net cash flows from financing activities | $(1,307,002)$ | $(1,562,060)$ | $(1,328,220)$ | $(219,990)$ | (1,243,212) | $(2,004,907)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,739,102 | 5,266,778 | 5,038,902 | 5,330,779 | 5,244,545 | 6,120,075 |
| 2.Retention in business (F10-F11-F12) | 696,494 | $(84,422)$ | 171,559 | 187,075 | 145,729 | $(761,245)$ |
| 3.Depreciation for the year | 247,655 | 259,632 | 251,035 | 256,023 | 277,972 | 270,991 |
| 4.Salaries, wages and employee benefits | 968,005 | 1,066,359 | 994,673 | 1,023,386 | 1,028,921 | 1,018,901 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 15.15 | 13.24 | 10.75 | 9.93 | 7.77 | 11.62 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.28 | 1.33 | 1.38 | 1.55 | 1.41 | 1.84 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 19.41 | 17.59 | 14.83 | 15.36 | 10.97 | 21.42 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.77 | 1.77 | 2.11 | 2.26 | 2.22 | 2.08 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 34.33 | 31.17 | 31.28 | 34.72 | 24.31 | 44.62 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 50.41 | 47.53 | 45.03 | 50.48 | 34.27 | 67.69 |


| Bawany Air Products Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 173,450 | 187,111 | 180,721 | 163,732 | 150,493 | 126,477 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 290,031 | 303,751 | 302,571 | 245,723 | 312,046 | 161,761 |
| 3.Operating fixed assets after deducting accumulated depreciation | 170,229 | 183,890 | 177,560 | 160,731 | 147,492 | 1,035 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 3,221 | 3,221 | 3,161 | 3,001 | 3,001 | 125,442 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 17,818 | 15,434 | 16,223 | 10,528 | 8,930 | 9,021 |
| 1.Cash \& bank balance | 600 | 603 | 311 | 601 | 45 | 74 |
| 2.Inventories; of which | 896 | 705 | 1,295 | 326 | 50 | 0 |
| i)Raw material | 351 | 343 | 343 | 50 | 50 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 545 | 362 | 952 | 276 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 3,665 | 4,238 | 3,604 | 553 | 106 | 0 |
| 4.Short term loans and advances | 2,683 | 2,811 | 3,661 | 1,795 | 1,631 | 2,077 |
| 5.Short term investments | 0 | 58 | 57 | 41 | 38 | 45 |
| 6.Other current assets | 9,974 | 7,019 | 7,295 | 7,212 | 7,060 | 6,825 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 191,268 | 202,545 | 196,944 | 174,260 | 159,423 | 135,498 |
| C.Shareholders' Equity (C1+C2+C3) | 79,299 | 64,340 | 52,051 | 37,896 | 15,222 | $(2,916)$ |
| 1.Issued, Subscribed \& Paid up capital | 75,025 | 75,025 | 75,025 | 75,025 | 75,025 | 75,025 |
| i)Ordinary shares | 75,025 | 75,025 | 75,025 | 75,025 | 75,025 | 75,025 |
| ii)Preference shares | - | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(17,021)$ | $(47,387)$ | $(58,859)$ | $(72,248)$ | $(158,810)$ | $(77,941)$ |
| i)Capital Reserve | 4,225 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(21,246)$ | $(47,387)$ | $(58,859)$ | $(72,248)$ | $(158,810)$ | $(77,941)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(21,246)$ | $(47,387)$ | $(58,859)$ | $(72,248)$ | $(158,810)$ | $(77,941)$ |
| 3.Surplus on revaluation of fixed assets | 21,295 | 36,702 | 35,885 | 35,119 | 99,007 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 48,221 | 62,722 | 61,007 | 51,220 | 50,064 | 45,167 |
| 1.Long term borrowings | 707 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 47,514 | 62,722 | 61,007 | 51,220 | 50,064 | 45,167 |
| E.Current Liabilities (E1+E2+E3+E4) | 63,748 | 75,483 | 83,886 | 85,144 | 94,137 | 93,247 |
| 1.Trade credit \& other accounts payables | 21,408 | 5,067 | 9,955 | 7,999 | 6,679 | 3,883 |
| of which: i) Trade credits | 2,467 | 2,052 | 2,652 | 2,585 | 2,036 | 46 |
| 2. Short term borrowings | 37,221 | 13,157 | 12,007 | 12,007 | 12,007 | 0 |
| 3.Current portion of non-current liabilities | 3,718 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 1,401 | 57,259 | 61,924 | 65,138 | 75,451 | 89,364 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 94,437 | 82,702 | 89,088 | 51,910 | 12,796 | 0 |
| i)Local sales (Net) | 94,437 | 82,702 | 89,088 | 51,910 | 12,796 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 89,324 | 80,462 | 84,696 | 51,527 | 16,145 | 0 |
| i)Cost of material | 76,217 | 69,287 | 75,354 | 41,348 | 9,656 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 5,113 | 2,240 | 4,392 | 383 | $(3,349)$ | 0 |
| 4.General, administrative and other expenses | 21,472 | 20,495 | 20,093 | 26,130 | 83,616 | 19,770 |
| i)Selling \& distribution expenses | 4,324 | 4,311 | 3,529 | 3,141 | 1,493 | 0 |
| ii)Administrative and other expenses | 17,148 | 16,184 | 16,564 | 22,989 | 82,123 | 19,770 |
| 5.Other income / (loss) | 1,142 | 991 | 1,289 | 6,726 | 2,371 | 2,893 |
| 6.EBIT (F3-F4+F5) | $(15,217)$ | $(17,264)$ | $(14,412)$ | $(19,021)$ | $(84,594)$ | $(16,877)$ |
| 7.Financial expenses | 2,444 | 1,872 | 935 | 796 | 636 | 1,261 |
| of which: (i) Interest expenses | 2,387 | 1,836 | 907 | 785 | 634 | 1,250 |
| 8.Profit / (loss) before taxation (F6-F7) | $(17,661)$ | $(19,136)$ | $(15,347)$ | $(19,817)$ | $(85,230)$ | $(18,138)$ |
| 9.Tax expenses | 3 | $(3,107)$ | $(2,707)$ | $(5,350)$ | 1,957 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | $(17,664)$ | $(16,029)$ | $(12,640)$ | $(14,467)$ | $(87,187)$ | $(18,138)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(12,004)$ | $(4,609)$ | $(3,360)$ | $(6,475)$ | $(9,825)$ | $(28,342)$ |
| 2.Net cash flows from investing activities | 2,486 | 1,088 | 4 | 3,501 | 0 | 23,183 |
| 3.Net cash flows from financing activities | 10,580 | 3,549 | 3,064 | 3,263 | 9,270 | 17,193 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 127,520 | 127,062 | 113,058 | 89,116 | 65,286 | 42,251 |
| 2.Retention in business (F10-F11-F12) | $(17,664)$ | $(16,029)$ | $(12,640)$ | $(14,467)$ | $(87,187)$ | $(18,138)$ |
| 3.Depreciation for the year | 6,103 | 5,936 | 6,278 | 8,035 | 7,036 | 843 |
| 4.Salaries, wages and employee benefits | 13,980 | 17,548 | 16,182 | 12,235 | 8,399 | 4,333 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -18.70 | -19.38 | -14.19 | -27.87 | -681.36 | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.49 | 0.42 | 0.45 | 0.28 | 0.08 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -9.23 | -8.14 | -6.33 | -7.79 | -52.26 | -12.30 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.30 | 2.74 | 3.43 | 4.13 | 6.28 | 23.97 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -21.19 | -22.32 | -21.72 | -32.17 | -328.28 | -294.78 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -2.35 | -2.14 | -1.68 | -1.93 | -11.62 | -2.42 |


| Berger Paints Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,208,391 | 1,337,479 | 1,414,173 | 1,378,053 | 1,756,085 | 1,781,473 |
| 1.Capital work in progress | 27,255 | 51,658 | 4,153 | 24,032 | 67,274 | 14,367 |
| 2.Operating fixed assets at cost | 1,222,596 | 1,372,611 | 1,560,852 | 1,526,377 | 1,526,377 | 1,711,389 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,044,021 | 1,094,794 | 1,224,962 | 1,156,461 | 1,572,561 | 1,621,674 |
| 4. Intangible assets | 48,532 | 44,767 | 40,297 | 26,696 | 25,516 | 211 |
| 5.Long term investments | 49,117 | 70,143 | 63,532 | 51,199 | 48,885 | 49,955 |
| 6.Other non-current assets | 39,466 | 76,117 | 81,229 | 119,665 | 41,849 | 95,266 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,550,523 | 2,909,922 | 2,934,623 | 3,034,352 | 2,875,274 | 3,289,643 |
| 1.Cash \& bank balance | 95,951 | 49,755 | 26,569 | 79,253 | 41,550 | 46,159 |
| 2.Inventories; of which | 754,610 | 1,022,809 | 1,024,042 | 932,717 | 1,099,028 | 1,237,161 |
| i)Raw material | 435,994 | 574,709 | 622,425 | 568,231 | 582,772 | 701,896 |
| ii)Work in progress | 58,017 | 65,064 | 76,940 | 72,480 | 66,059 | 76,475 |
| iii)Finished goods | 260,599 | 383,036 | 324,677 | 292,006 | 450,197 | 458,790 |
| 3.Trade Debt / accounts receivables | 1,201,830 | 1,291,939 | 1,237,001 | 1,479,490 | 1,134,459 | 1,276,577 |
| 4.Short term loans and advances | 101,437 | 110,305 | 200,825 | 105,794 | 162,877 | 246,748 |
| 5.Short term investments | 37,080 | 42,275 | 42,275 | 32,195 | 32,195 | 30,000 |
| 6.Other current assets | 359,615 | 392,839 | 403,911 | 404,903 | 405,165 | 452,998 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,758,914 | 4,247,401 | 4,348,796 | 4,412,405 | 4,631,359 | 5,071,116 |
| C.Shareholders' Equity (C1+C2+C3) | 1,395,328 | 1,457,826 | 1,555,222 | 1,610,945 | 2,078,870 | 2,260,102 |
| 1.Issued, Subscribed \& Paid up capital | 181,864 | 181,864 | 181,864 | 204,597 | 204,597 | 204,597 |
| i)Ordinary shares | 181,864 | 181,864 | 181,864 | 204,597 | 204,597 | 204,597 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 671,151 | 754,599 | 864,227 | 934,336 | 1,041,323 | 1,206,449 |
| i)Capital Reserve | 83,424 | 103,965 | 99,125 | 60,345 | 336,972 | 51,487 |
| ii)Revenue Reserve | 587,727 | 650,634 | 765,102 | 873,991 | 704,351 | 1,154,962 |
| of which: un-appropriated profit(loss) / retained earnings | 302,727 | 365,634 | 480,102 | 588,991 | 704,351 | 869,962 |
| 3.Surplus on revaluation of fixed assets | 542,313 | 521,363 | 509,131 | 472,012 | 832,950 | 849,056 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 116,325 | 261,972 | 221,819 | 244,770 | 267,559 | 229,242 |
| 1.Long term borrowings | 6,855 | 141,995 | 72,064 | 90,721 | 120,122 | 152,498 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 103,925 | 119,977 | 142,592 | 154,049 | 138,527 | 75,589 |
| 5.Other non-current liabilities | 5,545 | 0 | 7,163 | 0 | 8,910 | 1,155 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,247,261 | 2,527,603 | 2,571,755 | 2,556,690 | 2,284,930 | 2,581,772 |
| 1.Trade credit \& other accounts payables | 1,327,000 | 1,466,896 | 1,342,753 | 1,225,162 | 961,012 | 1,593,946 |
| of which: i) Trade credits | 634,266 | 724,690 | 620,815 | 588,750 | 542,827 | 910,622 |
| 2. Short term borrowings | 865,307 | 950,508 | 1,137,989 | 1,204,747 | 1,051,551 | 847,505 |
| 3.Current portion of non-current liabilities | 40,600 | 68,088 | 69,792 | 81,369 | 230,507 | 110,291 |
| 4.Other current liabilities | 14,354 | 42,111 | 21,221 | 45,412 | 41,860 | 30,030 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,262,149 | 5,318,753 | 5,701,402 | 5,304,887 | 4,306,249 | 5,659,620 |
| i)Local sales (Net) | 5,114,196 | 5,184,169 | 5,538,818 | 5,169,667 | 4,202,297 | 5,573,159 |
| ii)Export sales (Net) | 147,953 | 134,584 | 162,584 | 135,220 | 103,952 | 86,461 |
| 2.Cost of sales | 3,674,236 | 3,778,417 | 4,441,266 | 4,141,189 | 3,393,259 | 4,517,265 |
| i)Cost of material | 3,159,104 | 3,241,906 | 3,757,187 | 3,397,589 | 2,866,998 | 3,801,474 |
| 3.Gross profit / (loss) (F1-F2) | 1,587,913 | 1,540,336 | 1,260,136 | 1,163,698 | 912,990 | 1,142,355 |
| 4.General, administrative and other expenses | 1,301,713 | 1,243,051 | 1,044,120 | 917,224 | 686,166 | 811,788 |
| i)Selling \& distribution expenses | 961,709 | 1,044,023 | 821,585 | 701,811 | 500,765 | 552,916 |
| ii)Administrative and other expenses | 340,004 | 199,028 | 222,535 | 215,413 | 185,401 | 258,872 |
| 5.Other income / (loss) | 131,593 | 45,193 | 28,472 | 25,641 | 75,417 | 85,527 |
| 6.EBIT (F3-F4+F5) | 417,793 | 342,478 | 244,488 | 272,115 | 302,241 | 416,094 |
| 7.Financial expenses | 90,178 | 75,456 | 88,504 | 165,483 | 190,646 | 117,781 |
| of which: (i) Interest expenses | 83,680 | 69,500 | 84,570 | 149,557 | 176,476 | 109,200 |
| 8.Profit / (loss) before taxation (F6-F7) | 327,615 | 267,022 | 155,984 | 106,632 | 111,595 | 298,313 |
| 9.Tax expenses | 141,874 | 67,843 | 48,500 | 9,839 | 44,116 | 101,750 |
| 10.Profit / (loss) after tax (F8-F9) | 185,741 | 199,179 | 107,484 | 96,793 | 67,479 | 196,563 |
| 11.Cash dividends | 81,839 | 81,839 | 22,733 | 20,460 | 20,460 | 81,839 |
| 12.Bonus shares / stock dividends | 0 | 0 | 22,733 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 406,763 | 10,054 | 27,066 | $(29,917)$ | 19,016 | 433,986 |
| 2.Net cash flows from investing activities | $(187,793)$ | $(165,900)$ | $(145,253)$ | 7,492 | $(62,180)$ | $(116,973)$ |
| 3.Net cash flows from financing activities | 211,615 | 24,449 | $(94,253)$ | $(291,650)$ | 200,633 | $(189,634)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,511,653 | 1,719,798 | 1,777,041 | 1,855,715 | 2,346,429 | 2,489,344 |
| 2.Retention in business (F10-F11-F12) | 103,902 | 117,340 | 62,018 | 76,333 | 47,019 | 114,724 |
| 3.Depreciation for the year | 103,548 | 75,751 | 82,126 | 80,010 | 80,016 | 135,324 |
| 4.Salaries, wages and employee benefits | 551,050 | 589,119 | 556,030 | 760,710 | 609,539 | 690,196 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.53 | 3.74 | 1.89 | 1.82 | 1.57 | 3.47 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.43 | 1.33 | 1.33 | 1.21 | 0.95 | 1.17 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 5.04 | 4.98 | 2.50 | 2.21 | 1.49 | 4.05 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.82 | 2.81 | 2.85 | 2.77 | 2.45 | 2.24 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 14.21 | 13.96 | 7.13 | 6.11 | 3.66 | 9.06 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 10.21 | 10.95 | 5.91 | 4.73 | 3.30 | 9.61 |


| Biafo Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 568,524 | 570,564 | 563,855 | 1,078,401 | 1,089,095 | 1,206,798 |
| 1.Capital work in progress | 0 | 0 | 1,519 | 30,266 | 0 | 115,754 |
| 2.Operating fixed assets at cost | 569,473 | 590,747 | 605,488 | 1,085,364 | 1,117,646 | 1,259,290 |
| 3.Operating fixed assets after deducting accumulated depreciation | 534,102 | 536,943 | 529,511 | 1,016,085 | 1,057,818 | 1,060,504 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 32,643 | 31,827 | 31,031 | 30,256 | 29,499 | 28,762 |
| 6.Other non-current assets | 1,779 | 1,794 | 1,794 | 1,794 | 1,778 | 1,778 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 901,171 | 854,241 | 1,044,980 | 1,193,880 | 1,163,410 | 1,283,511 |
| 1.Cash \& bank balance | 29,908 | 28,433 | 25,630 | 40,534 | 43,269 | 46,665 |
| 2.Inventories; of which | 171,452 | 142,752 | 180,985 | 319,848 | 383,602 | 478,038 |
| i)Raw material | 103,329 | 103,404 | 125,590 | 236,784 | 344,929 | 355,110 |
| ii)Work in progress | 5,821 | 3,331 | 5,102 | 7,507 | 5,224 | 8,377 |
| iii)Finished goods | 38,470 | 22,526 | 31,658 | 48,041 | 19,765 | 114,551 |
| 3.Trade Debt / accounts receivables | 231,358 | 208,638 | 353,437 | 279,538 | 373,239 | 333,158 |
| 4.Short term loans and advances | 0 | 4,715 | 5,767 | 14,151 | 11,373 | 34,298 |
| 5.Short term investments | 439,428 | 429,432 | 455,593 | 491,618 | 267,619 | 265,639 |
| 6.Other current assets | 29,025 | 40,271 | 23,568 | 48,191 | 84,308 | 125,713 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,469,695 | 1,424,805 | 1,608,835 | 2,272,281 | 2,252,505 | 2,490,309 |
| C.Shareholders' Equity (C1+C2+C3) | 924,547 | 913,516 | 963,089 | 1,405,239 | 1,477,769 | 1,544,246 |
| 1.Issued, Subscribed \& Paid up capital | 200,000 | 220,000 | 220,000 | 264,000 | 348,480 | 383,328 |
| i)Ordinary shares | 200,000 | 220,000 | 220,000 | 264,000 | 348,480 | 383,328 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 452,035 | 422,429 | 472,997 | 429,984 | 421,956 | 458,056 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 452,035 | 422,429 | 472,997 | 429,984 | 421,956 | 458,056 |
| of which: un-appropriated profit(loss) / retained earnings | 452,035 | 422,429 | 472,997 | 429,984 | 421,956 | 458,056 |
| 3.Surplus on revaluation of fixed assets | 272,512 | 271,087 | 270,092 | 711,255 | 707,333 | 702,862 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 37,322 | 34,132 | 29,994 | 55,219 | 77,482 | 132,376 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 37,901 | 96,334 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 2,958 | 3,731 | 4,256 | 5,439 | 5,183 | 679 |
| 5.Other non-current liabilities | 34,364 | 30,401 | 25,738 | 49,780 | 34,398 | 35,363 |
| E.Current Liabilities (E1+E2+E3+E4) | 507,826 | 477,157 | 615,752 | 811,823 | 697,254 | 813,687 |
| 1.Trade credit \& other accounts payables | 195,904 | 140,372 | 166,516 | 182,056 | 189,505 | 244,561 |
| of which: i) Trade credits | 119,001 | 72,318 | 58,874 | 92,741 | 91,646 | 168,475 |
| 2. Short term borrowings | 285,691 | 302,543 | 425,190 | 595,079 | 458,812 | 504,188 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 12,846 | 25,728 |
| 4.Other current liabilities | 26,231 | 34,242 | 24,046 | 34,688 | 36,091 | 39,210 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,447,883 | 1,199,632 | 1,689,356 | 1,409,578 | 1,586,550 | 1,472,765 |
| i)Local sales (Net) | 1,291,498 | 939,679 | 1,234,819 | 1,035,526 | 1,229,685 | 1,035,966 |
| ii) Export sales (Net) | 156,385 | 259,953 | 454,537 | 374,052 | 356,865 | 436,799 |
| 2.Cost of sales | 772,383 | 641,341 | 841,706 | 800,814 | 1,022,846 | 908,809 |
| i)Cost of material | 654,977 | 464,363 | 625,998 | 599,363 | 690,481 | 738,120 |
| 3.Gross profit / (loss) (F1-F2) | 675,500 | 558,291 | 847,650 | 608,764 | 563,704 | 563,956 |
| 4.General, administrative and other expenses | 161,011 | 157,412 | 208,575 | 188,303 | 243,958 | 186,234 |
| i)Selling \& distribution expenses | 22,479 | 24,224 | 39,575 | 39,514 | 59,851 | 56,684 |
| ii)Administrative and other expenses | 138,532 | 133,188 | 169,000 | 148,789 | 184,107 | 129,550 |
| 5.Other income / (loss) | 27,104 | 31,298 | 47,353 | 103,025 | 56,384 | 4,712 |
| 6.EBIT (F3-F4+F5) | 541,593 | 432,177 | 686,428 | 523,486 | 376,130 | 382,434 |
| 7.Financial expenses | 21,044 | 24,954 | 22,998 | 63,245 | 71,603 | 53,806 |
| of which: (i) Interest expenses | 19,710 | 23,345 | 20,165 | 42,477 | 68,966 | 20,843 |
| 8.Profit / (loss) before taxation (F6-F7) | 520,549 | 407,223 | 663,430 | 460,241 | 304,527 | 328,628 |
| 9.Tax expenses | 122,114 | 86,646 | 130,820 | 100,349 | 58,656 | 74,588 |
| 10.Profit / (loss) after tax (F8-F9) | 398,435 | 320,577 | 532,610 | 359,892 | 245,871 | 254,040 |
| 11.Cash dividends | 390,000 | 319,000 | 462,000 | 330,000 | 435,600 | 153,331 |
| 12.Bonus shares / stock dividends | 0 | 44,000 | 44,000 | 52,800 | 69,696 | 38,333 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 343,741 | 294,528 | 376,492 | 271,869 | 29,418 | 194,129 |
| 2.Net cash flows from investing activities | $(57,767)$ | 11,061 | $(13,444)$ | $(89,733)$ | 244,103 | $(113,617)$ |
| 3.Net cash flows from financing activities | $(393,775)$ | $(323,916)$ | $(489,061)$ | $(350,158)$ | $(134,520)$ | $(122,492)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 961,869 | 947,648 | 993,083 | 1,460,458 | 1,555,251 | 1,676,622 |
| 2.Retention in business (F10-F11-F12) | 8,435 | $(42,423)$ | 26,610 | $(22,908)$ | $(259,425)$ | 62,376 |
| 3.Depreciation for the year | 19,473 | 20,013 | 21,882 | 20,642 | 3,912 | 27,227 |
| 4.Salaries, wages and employee benefits | 134,168 | 154,961 | 205,424 | 180,567 | 207,555 | 206,148 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 27.52 | 26.72 | 31.53 | 25.53 | 15.50 | 17.25 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.02 | 0.83 | 1.11 | 0.73 | 0.70 | 0.62 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 28.03 | 22.15 | 35.11 | 18.55 | 10.87 | 10.71 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year ( $A+B$ ) to Avg. Current year(C), previous year (C))\}) | 1.54 | 1.57 | 1.62 | 1.64 | 1.57 | 1.57 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 43.29 | 34.88 | 56.76 | 30.39 | 17.06 | 16.81 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 19.92 | 14.57 | 24.21 | 13.63 | 7.06 | 6.63 |


| Buxly Paints Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 68,996 | 68,302 | 139,975 | 140,984 | 142,711 | 143,419 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 63,797 | 63,987 | 133,479 | 133,611 | 133,611 | 133,611 |
| 3.Operating fixed assets after deducting accumulated depreciation | 62,117 | 62,218 | 131,608 | 131,637 | 131,554 | 131,596 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 4,510 | 4,290 | 4,589 | 4,390 | 4,201 | 4,022 |
| 6.Other non-current assets | 2,369 | 1,794 | 3,778 | 4,957 | 6,956 | 7,801 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 106,612 | 147,513 | 180,541 | 183,823 | 181,911 | 256,458 |
| 1.Cash \& bank balance | 16,632 | 18,192 | 1,139 | 18,284 | 10,859 | 20,034 |
| 2.Inventories; of which | 14,554 | 32,254 | 61,146 | 63,546 | 72,243 | 100,908 |
| i)Raw material | 519 | 551 | 3,059 | 3,742 | 1,142 | 3,742 |
| ii)Work in progress | 757 | 895 | 8,817 | 420 | 3,060 | 420 |
| iii)Finished goods | 13,278 | 30,808 | 49,270 | 59,384 | 68,041 | 59,384 |
| 3.Trade Debt / accounts receivables | 43,020 | 65,477 | 80,757 | 64,284 | 79,244 | 116,453 |
| 4.Short term loans and advances | 742 | 15,942 | 15,886 | 15,434 | 10,600 | 984 |
| 5.Short term investments | 0 | 7,217 | 7,217 | 7,217 | 150 | 150 |
| 6.Other current assets | 31,664 | 8,431 | 14,396 | 15,058 | 8,815 | 17,929 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 175,608 | 215,815 | 320,516 | 324,807 | 324,622 | 399,877 |
| C.Shareholders' Equity (C1+C2+C3) | 74,751 | 83,227 | 147,749 | 132,054 | 132,106 | 134,871 |
| 1. Issued, Subscribed \& Paid up capital | 14,400 | 14,400 | 14,400 | 14,400 | 14,400 | 14,400 |
| i)Ordinary shares | 14,400 | 14,400 | 14,400 | 14,400 | 14,400 | 14,400 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | (84) | 8,392 | 2,997 | $(12,698)$ | $(12,646)$ | $(9,881)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | (84) | 8,392 | 2,997 | $(12,698)$ | $(12,646)$ | $(9,881)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(6,077)$ | 2,399 | $(2,996)$ | $(18,691)$ | $(18,639)$ | $(15,874)$ |
| 3.Surplus on revaluation of fixed assets | 60,435 | 60,435 | 130,352 | 130,352 | 130,352 | 130,352 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 1,385 | 1,046 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 1,385 | 1,046 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 100,857 | 132,588 | 172,767 | 192,753 | 191,131 | 263,960 |
| 1.Trade credit \& other accounts payables | 60,538 | 91,630 | 128,268 | 128,724 | 143,243 | 186,623 |
| of which: i) Trade credits | 56,456 | 88,380 | 124,034 | 124,211 | 138,261 | 180,933 |
| 2.Short term borrowings | 40,000 | 39,834 | 43,193 | 62,303 | 45,882 | 73,886 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 462 | 2,092 |
| 4.Other current liabilities | 319 | 1,124 | 1,306 | 1,726 | 1,544 | 1,359 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 209,733 | 269,224 | 314,298 | 256,670 | 275,216 | 354,573 |
| i)Local sales (Net) | 209,733 | 269,224 | 314,298 | 256,670 | 275,216 | 354,573 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 164,372 | 204,528 | 266,145 | 225,710 | 222,117 | 296,629 |
| i)Cost of material | 151,718 | 204,206 | 263,851 | 206,156 | 214,983 | 296,265 |
| 3.Gross profit / (loss) (F1-F2) | 45,361 | 64,696 | 48,153 | 30,960 | 53,099 | 57,944 |
| 4.General, administrative and other expenses | 41,951 | 55,634 | 50,400 | 43,101 | 46,120 | 45,623 |
| i)Selling \& distribution expenses | 34,430 | 44,770 | 40,283 | 33,143 | 35,136 | 30,907 |
| ii)Administrative and other expenses | 7,521 | 10,864 | 10,117 | 9,958 | 10,984 | 14,716 |
| 5.Other income / (loss) | 4,223 | 4,360 | 5,060 | 5,538 | 4,258 | 3,519 |
| 6.EBIT (F3-F4+F5) | 7,633 | 13,422 | 2,813 | $(6,603)$ | 11,237 | 15,840 |
| 7.Financial expenses | 352 | 1,571 | 4,278 | 5,884 | 7,057 | 7,756 |
| of which: (i) Interest expenses | 0 | 805 | 3,705 | 5,267 | 6,407 | 7,394 |
| 8.Profit / (loss) before taxation (F6-F7) | 7,281 | 11,851 | $(1,465)$ | $(12,487)$ | 4,180 | 8,084 |
| 9.Tax expenses | 2,146 | 3,375 | 3,929 | 3,208 | 4,128 | 5,319 |
| 10.Profit / (loss) after tax (F8-F9) | 5,135 | 8,476 | $(5,394)$ | $(15,695)$ | 52 | 2,765 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 6,862 | 1,044 | $(19,841)$ | $(2,740)$ | (582) | $(21,106)$ |
| 2.Net cash flows from investing activities | $(2,451)$ | 682 | (571) | 775 | 7,731 | 986 |
| 3.Net cash flows from financing activities | 0 | (166) | 3,359 | 19,110 | $(14,574)$ | 29,295 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 74,751 | 83,227 | 147,749 | 132,054 | 133,491 | 135,917 |
| 2.Retention in business (F10-F11-F12) | 5,135 | 8,476 | $(5,394)$ | $(15,695)$ | 52 | 2,765 |
| 3.Depreciation for the year | 82 | 89 | 102 | 103 | 83 | 103 |
| 4.Salaries, wages and employee benefits | 19,223 | 24,261 | 25,678 | 22,827 | 24,279 | 45,877 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.45 | 3.15 | -1.72 | -6.11 | 0.02 | 0.78 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.21 | 1.38 | 1.17 | 0.80 | 0.85 | 0.98 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.96 | 4.33 | -2.01 | -4.86 | 0.02 | 0.76 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.40 | 2.48 | 2.32 | 2.31 | 2.46 | 2.71 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 7.11 | 10.73 | -4.67 | -11.22 | 0.04 | 2.07 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.57 | 5.89 | -3.75 | -10.90 | 0.04 | 1.92 |


| Colgate-Palmolive (Pakistan) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,824,619 | 2,816,541 | 3,729,411 | 4,243,778 | 5,170,927 | 6,833,846 |
| 1.Capital work in progress | 107,932 | 265,826 | 887,261 | 778,836 | 1,375,804 | 2,597,752 |
| 2.Operating fixed assets at cost | 5,655,102 | 5,997,333 | 6,863,617 | 8,185,882 | 8,806,617 | 8,806,617 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,662,034 | 2,465,377 | 2,757,033 | 3,389,732 | 3,727,145 | 4,116,572 |
| 4. Intangible assets | 6,091 | 23,157 | 24,818 | 14,435 | 13,675 | 8,662 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 48,562 | 62,181 | 60,299 | 60,775 | 54,303 | 110,860 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 10,882,809 | 12,133,883 | 13,020,557 | 14,751,657 | 17,337,687 | 21,304,813 |
| 1.Cash \& bank balance | 1,122,602 | 989,140 | 1,528,039 | 1,214,300 | 2,339,835 | 2,121,764 |
| 2.Inventories; of which | 2,827,048 | 3,107,762 | 4,110,978 | 4,974,814 | 6,173,696 | 7,251,915 |
| i)Raw material | 1,830,712 | 1,961,803 | 2,846,080 | 3,330,768 | 4,057,034 | 5,182,299 |
| ii)Work in progress | 261,086 | 297,372 | 311,269 | 478,627 | 1,353,206 | 314,797 |
| iii)Finished goods | 540,336 | 629,651 | 703,191 | 989,617 | 763,456 | 1,506,218 |
| 3.Trade Debt / accounts receivables | 537,994 | 742,032 | 736,373 | 749,550 | 837,141 | 1,155,879 |
| 4.Short term loans and advances | 208,587 | 242,512 | 253,582 | 404,795 | 126,670 | 109,986 |
| 5.Short term investments | 5,436,147 | 6,570,291 | 5,354,454 | 5,546,618 | 6,030,408 | 9,881,592 |
| 6.Other current assets | 750,431 | 482,146 | 1,037,131 | 1,861,580 | 1,829,937 | 783,677 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 13,707,428 | 14,950,424 | 16,749,968 | 18,995,435 | 22,508,614 | 28,138,659 |
| C.Shareholders' Equity (C1+C2+C3) | 10,677,367 | 11,753,926 | 13,304,253 | 14,868,245 | 17,251,181 | 20,012,626 |
| 1.Issued, Subscribed \& Paid up capital | 479,549 | 479,549 | 479,549 | 575,459 | 575,459 | 633,005 |
| i)Ordinary shares | 479,549 | 479,549 | 479,549 | 575,459 | 575,459 | 633,005 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 10,190,522 | 11,270,334 | 12,824,699 | 14,297,003 | 16,675,463 | 19,379,621 |
| i)Capital Reserve | 13,456 | 13,456 | 13,456 | 13,456 | 13,456 | 13,456 |
| ii)Revenue Reserve | 10,177,066 | 11,256,878 | 12,811,243 | 14,283,547 | 16,662,007 | 19,366,165 |
| of which: un-appropriated profit(loss) / retained earnings | 2,819,048 | 2,537,499 | 2,538,131 | 2,562,366 | 3,570,481 | 4,094,841 |
| 3.Surplus on revaluation of fixed assets | 7,296 | 4,043 | 5 | $(4,217)$ | 259 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 317,267 | 267,797 | 249,412 | 341,125 | 856,008 | 1,414,240 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 592,754 | 963,316 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 2,683 | 0 | 0 | 90,112 | 47,293 | 87,139 |
| 5.Other non-current liabilities | 314,584 | 267,797 | 249,412 | 251,013 | 215,961 | 363,785 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,712,794 | 2,928,701 | 3,196,303 | 3,786,065 | 4,401,425 | 6,711,793 |
| 1.Trade credit \& other accounts payables | 2,712,794 | 2,919,005 | 3,183,656 | 3,763,934 | 4,308,804 | 5,921,549 |
| of which: i) Trade credits | 632,767 | 715,303 | 790,063 | 802,825 | 743,183 | 1,390,668 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 70,862 | 545,526 |
| 4.Other current liabilities | 0 | 9,696 | 12,647 | 22,131 | 21,759 | 244,718 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 25,817,969 | 29,336,725 | 32,340,933 | 36,961,042 | 43,530,322 | 50,563,022 |
| i)Local sales (Net) | 25,817,969 | 29,336,725 | 32,340,933 | 36,961,042 | 43,530,322 | 50,563,022 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 16,502,405 | 18,344,900 | 20,850,970 | 26,490,454 | 30,912,914 | 35,715,642 |
| i)Cost of material | 11,779,810 | 13,323,237 | 15,167,116 | 20,210,893 | 23,872,704 | 26,980,932 |
| 3.Gross profit / (loss) (F1-F2) | 9,315,564 | 10,991,825 | 11,489,963 | 10,470,588 | 12,617,408 | 14,847,380 |
| 4.General, administrative and other expenses | 5,533,024 | 6,593,333 | 7,259,944 | 6,081,062 | 6,810,036 | 7,622,316 |
| i)Selling \& distribution expenses | 4,870,647 | 5,803,719 | 6,392,044 | 5,132,341 | 5,503,832 | 6,332,417 |
| ii)Administrative and other expenses | 662,377 | 789,614 | 867,900 | 948,721 | 1,306,204 | 1,289,899 |
| 5.Other income / (loss) | 416,927 | 459,509 | 467,233 | 613,160 | 1,000,208 | 855,784 |
| 6.EBIT (F3-F4+F5) | 4,199,467 | 4,858,001 | 4,697,252 | 5,002,686 | 6,807,580 | 8,080,848 |
| 7.Financial expenses | 23,476 | 24,534 | 29,240 | 38,496 | 95,813 | 118,175 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 53,750 | 56,997 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,175,991 | 4,833,467 | 4,668,012 | 4,964,190 | 6,711,767 | 7,962,673 |
| 9.Tax expenses | 1,357,102 | 1,577,045 | 1,410,957 | 1,453,387 | 1,846,951 | 2,285,924 |
| 10.Profit / (loss) after tax (F8-F9) | 2,818,889 | 3,256,422 | 3,257,055 | 3,510,803 | 4,864,816 | 5,676,749 |
| 11.Cash dividends | 1,438,647 | 1,678,422 | 1,678,422 | 2,100,425 | 2,647,111 | 3,101,725 |
| 12.Bonus shares / stock dividends | 0 | 0 | 95,910 | 0 | 57,546 | 63,301 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,719,173 | 3,313,511 | 2,179,117 | 2,817,537 | 4,570,686 | 7,691,814 |
| 2.Net cash flows from investing activities | $(2,459,926)$ | 1,457,761 | $(627,746)$ | $(2,652,153)$ | 288,743 | $(6,123,234)$ |
| 3.Net cash flows from financing activities | $(1,197,439)$ | (2,154,359) | $(1,675,472)$ | $(1,899,123)$ | $(2,189,894)$ | $(1,987,651)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 10,994,634 | 12,021,723 | 13,553,665 | 15,209,370 | 18,107,189 | 21,426,866 |
| 2.Retention in business (F10-F11-F12) | 1,380,242 | 1,578,001 | 1,482,724 | 1,410,378 | 2,160,159 | 2,511,724 |
| 3.Depreciation for the year | 541,312 | 578,502 | 675,096 | 806,006 | 752,871 | 787,651 |
| 4.Salaries, wages and employee benefits | 1,715,020 | 2,007,879 | 2,192,687 | 2,433,648 | 2,775,961 | 3,288,770 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.92 | 11.10 | 10.07 | 9.50 | 11.18 | 11.23 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.04 | 2.05 | 2.04 | 2.07 | 2.10 | 2.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 22.33 | 22.73 | 20.55 | 19.64 | 23.44 | 22.42 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.28 | 1.28 | 1.27 | 1.27 | 1.29 | 1.36 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 28.57 | 29.03 | 26.00 | 24.92 | 30.29 | 30.47 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 58.78 | 67.91 | 67.92 | 61.01 | 84.54 | 89.68 |


| Data Agro Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 87,581 | 83,023 | 75,660 | 99,028 | 93,072 | 89,130 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 236,046 | 239,548 | 239,217 | 241,158 | 272,080 | 275,848 |
| 3.Operating fixed assets after deducting accumulated depreciation | 87,581 | 83,023 | 75,660 | 99,028 | 93,072 | 89,130 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 64,921 | 81,636 | 92,271 | 104,260 | 116,507 | 149,114 |
| 1.Cash \& bank balance | 8,023 | 4,618 | 8,659 | 5,218 | 12,641 | 5,531 |
| 2.Inventories; of which | 13,716 | 30,225 | 30,033 | 31,059 | 36,035 | 64,100 |
| i)Raw material | 5,728 | 24,471 | 17,547 | 23,679 | 28,704 | 44,134 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 7,988 | 5,754 | 12,486 | 7,380 | 6,878 | 19,965 |
| 3.Trade Debt / accounts receivables | 0 | 34,120 | 40,243 | 51,183 | 51,556 | 57,407 |
| 4.Short term loans and advances | 6,381 | 6,246 | 6,674 | 9,466 | 7,757 | 9,230 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 36,801 | 6,427 | 6,662 | 7,334 | 8,518 | 12,846 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 152,502 | 164,659 | 167,931 | 203,288 | 209,579 | 238,244 |
| C.Shareholders' Equity (C1+C2+C3) | 88,740 | 87,755 | 90,951 | 99,583 | 131,060 | 139,105 |
| 1.Issued, Subscribed \& Paid up capital | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 |
| i)Ordinary shares | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(17,471)$ | $(4,263)$ | 2,011 | $(10,082)$ | 29,304 | 41,446 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(17,471)$ | $(4,263)$ | 2,011 | $(10,082)$ | 29,304 | 41,446 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 66,211 | 52,018 | 48,940 | 69,665 | 61,756 | 57,659 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 24,991 | 27,541 | 27,883 | 51,620 | 50,184 | 51,054 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 24,379 | 24,379 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 5,933 | 6,603 | 7,956 | 9,182 | 11,666 | 13,796 |
| 5.Other non-current liabilities | 19,058 | 20,938 | 19,927 | 42,438 | 14,139 | 12,879 |
| E.Current Liabilities (E1+E2+E3+E4) | 38,771 | 49,363 | 49,097 | 52,085 | 28,335 | 48,085 |
| 1.Trade credit \& other accounts payables | 9,533 | 21,186 | 20,563 | 20,067 | 23,106 | 27,303 |
| of which: i) Trade credits | 2,197 | 8,794 | 7,531 | 5,970 | 8,139 | 8,686 |
| 2.Short term borrowings | 26,378 | 24,379 | 24,379 | 27,879 | 0 | 15,000 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 2,860 | 3,798 | 4,155 | 4,139 | 5,229 | 5,782 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 83,232 | 122,376 | 130,598 | 148,444 | 146,878 | 191,625 |
| i)Local sales (Net) | 83,232 | 122,376 | 130,598 | 148,444 | 146,878 | 191,625 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 61,565 | 95,118 | 103,293 | 117,718 | 113,685 | 152,558 |
| i)Cost of material | 26,702 | 43,668 | 68,631 | 62,957 | 66,111 | 113,929 |
| 3.Gross profit / (loss) (F1-F2) | 21,667 | 27,258 | 27,305 | 30,726 | 33,193 | 39,067 |
| 4.General, administrative and other expenses | 20,687 | 21,529 | 20,418 | 23,698 | 24,551 | 25,933 |
| i)Selling \& distribution expenses | 11,273 | 9,002 | 7,131 | 6,956 | 6,305 | 18,926 |
| ii)Administrative and other expenses | 9,414 | 12,527 | 13,287 | 16,742 | 18,246 | 7,007 |
| 5.Other income / (loss) | 3,938 | 78 | 898 | 293 | 941 | 291 |
| 6.EBIT (F3-F4+F5) | 4,918 | 5,807 | 7,785 | 7,321 | 9,583 | 13,425 |
| 7.Financial expenses | 853 | 741 | 907 | 1,018 | 1,136 | 1,151 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,065 | 5,066 | 6,878 | 6,303 | 8,447 | 12,274 |
| 9.Tax expenses | 8,654 | 2,728 | 3,767 | 21,883 | 2,610 | 4,232 |
| 10.Profit / (loss) after tax (F8-F9) | $(4,589)$ | 2,338 | 3,111 | $(15,580)$ | 5,837 | 8,042 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,982 | 2,097 | 3,901 | $(5,001)$ | 13,254 | $(18,342)$ |
| 2.Net cash flows from investing activities | 3,977 | $(3,502)$ | 141 | $(1,941)$ | $(2,331)$ | $(3,768)$ |
| 3.Net cash flows from financing activities | $(1,500)$ | $(2,000)$ | 0 | 3,500 | $(3,500)$ | 15,000 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 113,731 | 115,296 | 118,834 | 151,203 | 181,244 | 190,159 |
| 2.Retention in business (F10-F11-F12) | $(4,589)$ | 2,338 | 3,111 | $(15,580)$ | 5,837 | 8,042 |
| 3.Depreciation for the year | 6,083 | 8,060 | 7,595 | 7,165 | 8,266 | 7,711 |
| 4.Salaries, wages and employee benefits | 13,715 | 19,172 | 17,915 | 21,029 | 13,815 | 24,384 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -5.51 | 1.91 | 2.38 | -10.50 | 3.97 | 4.20 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.61 | 0.77 | 0.79 | 0.80 | 0.71 | 0.86 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -3.39 | 1.47 | 1.87 | -8.39 | 2.83 | 3.59 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.84 | 1.80 | 1.86 | 1.95 | 1.79 | 1.52 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -6.25 | 2.65 | 3.48 | -16.35 | 5.06 | 5.46 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.15 | 0.58 | 0.78 | -3.90 | 1.46 | 2.01 |


| Descon Oxychem Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,835,460 | 1,624,889 | 1,454,742 | 1,531,271 | 2,076,079 | 2,477,257 |
| 1.Capital work in progress | 7,098 | 400 | 2,338 | 213,388 | 823,346 | 144,842 |
| 2.Operating fixed assets at cost | 2,801,106 | 2,809,166 | 2,828,725 | 2,916,336 | 2,972,690 | 4,321,527 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,648,385 | 1,518,588 | 1,390,498 | 1,270,506 | 1,207,861 | 2,294,738 |
| 4.Intangible assets | 3,127 | 1,813 | 733 | 29,723 | 27,318 | 20,123 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 176,850 | 104,088 | 61,173 | 17,654 | 17,554 | 17,554 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 711,677 | 535,482 | 584,650 | 716,916 | 760,606 | 1,415,414 |
| 1.Cash \& bank balance | 221,560 | 21,760 | 113,085 | 30,993 | 6,945 | 57,306 |
| 2.Inventories; of which | 32,601 | 47,803 | 26,317 | 72,454 | 183,058 | 154,557 |
| i) Raw material | 28,119 | 16,024 | 17,738 | 49,587 | 67,377 | 104,762 |
| ii)Work in progress | 291 | 2,680 | 5,285 | 4,218 | 8,702 | 13,942 |
| iii)Finished goods | 4,191 | 29,099 | 3,294 | 18,649 | 106,979 | 35,853 |
| 3.Trade Debt / accounts receivables | 53,780 | 67,322 | 39,439 | 80,742 | 54,940 | 72,448 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 560,622 |
| 6.Other current assets | 403,736 | 398,597 | 405,809 | 532,727 | 515,663 | 570,481 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,547,137 | 2,160,371 | 2,039,392 | 2,248,187 | 2,836,685 | 3,892,671 |
| C.Shareholders' Equity (C1+C2+C3) | 1,512,524 | 1,717,449 | 1,775,728 | 783,559 | 1,935,315 | 2,063,129 |
| 1. Issued, Subscribed \& Paid up capital | 2,120,000 | 2,120,000 | 2,120,000 | 1,020,000 | 1,508,889 | 1,750,311 |
| i)Ordinary shares | 1,020,000 | 1,020,000 | 1,020,000 | 1,020,000 | 1,508,889 | 1,750,311 |
| ii)Preference shares | 1,100,000 | 1,100,000 | 1,100,000 | 0 | 0 | 0 |
| 2.Reserves | $(607,476)$ | $(402,551)$ | $(344,272)$ | $(236,441)$ | 426,426 | 312,818 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 244,444 | 3,022 |
| ii)Revenue Reserve | $(607,476)$ | $(402,551)$ | $(344,272)$ | $(236,441)$ | 181,982 | 309,796 |
| of which: un-appropriated profit(loss) / retained earnings | $(607,476)$ | $(402,551)$ | $(344,272)$ | $(236,441)$ | 181,982 | 309,796 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 111,822 | 0 | 0 | 1,010,885 | 429,305 | 1,190,934 |
| 1.Long term borrowings | 111,822 | 0 | 0 | 877,631 | 239,977 | 937,691 |
| 2. Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 133,254 | 189,328 | 253,243 |
| E.Current Liabilities (E1+E2+E3+E4) | 922,791 | 442,922 | 263,664 | 453,743 | 472,065 | 638,608 |
| 1.Trade credit \& other accounts payables | 163,397 | 209,488 | 211,561 | 312,085 | 409,043 | 356,112 |
| of which: i) Trade credits | 71,756 | 84,964 | 90,247 | 174,746 | 200,213 | 118,804 |
| 2.Short term borrowings | 50,000 | 42,231 | 0 | 124,317 | 32,283 | 57,500 |
| 3.Current portion of non-current liabilities | 244,742 | 0 | 0 | 0 | 22,431 | 201,911 |
| 4.Other current liabilities | 464,652 | 191,203 | 52,103 | 17,341 | 8,308 | 23,085 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,581,547 | 1,961,005 | 2,088,225 | 2,704,957 | 2,641,615 | 2,804,903 |
| i)Local sales (Net) | 1,456,162 | 1,937,711 | 2,070,055 | 2,693,514 | 2,619,384 | 2,769,936 |
| ii) Export sales (Net) | 125,385 | 23,294 | 18,170 | 11,443 | 22,231 | 34,967 |
| 2.Cost of sales | 1,238,213 | 1,454,383 | 1,471,864 | 1,874,206 | 1,780,357 | 2,191,962 |
| i)Cost of material | 529,082 | 574,640 | 576,360 | 763,070 | 793,627 | 855,824 |
| 3.Gross profit / (loss) (F1-F2) | 343,334 | 506,622 | 616,361 | 830,751 | 861,258 | 612,941 |
| 4.General, administrative and other expenses | 150,807 | 172,687 | 185,017 | 194,616 | 201,730 | 186,711 |
| i)Selling \& distribution expenses | 76,040 | 75,868 | 66,532 | 37,844 | 50,719 | 56,626 |
| ii)Administrative and other expenses | 74,767 | 96,819 | 118,485 | 156,772 | 151,011 | 130,085 |
| 5.Other income / (loss) | 17,713 | 11,338 | 27,847 | 21,520 | 10,754 | 26,406 |
| 6.EBIT (F3-F4+F5) | 210,240 | 345,273 | 459,191 | 657,655 | 670,282 | 452,636 |
| 7.Financial expenses | 76,564 | 11,739 | 5,373 | 79,181 | 81,420 | 64,691 |
| of which: (i) Interest expenses | 71,407 | 8,023 | 2,775 | 76,421 | 77,180 | 61,302 |
| 8.Profit / (loss) before taxation (F6-F7) | 133,676 | 333,534 | 453,818 | 578,474 | 588,862 | 387,945 |
| 9.Tax expenses | 88,687 | 128,609 | 131,539 | 184,205 | 170,439 | 109,242 |
| 10.Profit / (loss) after tax (F8-F9) | 44,989 | 204,925 | 322,279 | 394,269 | 418,423 | 278,703 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 150,889 | 175,031 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 365,824 | 216,696 | 448,808 | 609,280 | 668,691 | 542,039 |
| 2.Net cash flows from investing activities | $(44,474)$ | $(52,163)$ | $(51,262)$ | $(309,268)$ | $(671,320)$ | $(1,261,431)$ |
| 3.Net cash flows from financing activities | $(173,199)$ | $(356,564)$ | $(263,990)$ | $(506,421)$ | 70,615 | 744,536 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,624,346 | 1,717,449 | 1,775,728 | 1,794,444 | 2,364,620 | 3,254,063 |
| 2.Retention in business (F10-F11-F12) | 44,989 | 204,925 | 322,279 | 394,269 | 267,534 | 103,672 |
| 3.Depreciation for the year | 169,884 | 181,592 | 172,108 | 173,584 | 181,136 | 292,382 |
| 4.Salaries, wages and employee benefits | 123,334 | 151,694 | 175,207 | 172,871 | 233,298 | 218,847 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.84 | 10.45 | 15.43 | 14.58 | 15.84 | 9.94 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.61 | 0.83 | 0.99 | 1.26 | 1.04 | 0.83 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.73 | 8.71 | 15.35 | 18.39 | 16.46 | 8.28 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.75 | 1.46 | 1.20 | 1.68 | 1.87 | 1.68 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.76 | 12.69 | 18.45 | 30.81 | 30.78 | 13.94 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.21 | 0.97 | 1.52 | - | 2.77 | - |


| Dewan Salman Fibre Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,579,185 | 8,331,200 | 7,608,252 | 6,957,792 | 6,315,545 | 5,792,021 |
| 1.Capital work in progress | 142,813 | 142,813 | 142,813 | 142,813 | 142,813 | 142,813 |
| 2.Operating fixed assets at cost | 23,670,187 | 26,922,025 | 26,921,263 | 26,920,259 | 26,784,486 | 26,784,486 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,386,791 | 8,163,182 | 7,440,234 | 6,789,774 | 6,172,732 | 5,649,208 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 49,581 | 25,205 | 25,205 | 25,205 | 0 | 0 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,820,546 | 2,642,563 | 2,415,319 | 2,167,292 | 1,828,012 | 1,681,531 |
| 1.Cash \& bank balance | 8,696 | 11,331 | 12,872 | 16,080 | 14,704 | 11,862 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 1,377,334 | 1,250,625 | 1,083,005 | 928,042 | 736,647 | 640,949 |
| 4.Short term loans and advances | 9,385 | 8,522 | 12,199 | 13,440 | 13,611 | 13,269 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,425,131 | 1,372,085 | 1,307,243 | 1,209,730 | 1,063,050 | 1,015,451 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 8,399,731 | 10,973,763 | 10,023,571 | 9,125,084 | 8,143,557 | 7,473,552 |
| C.Shareholders' Equity (C1+C2+C3) | $(10,741,748)$ | $(9,028,551)$ | $(10,164,633)$ | $(11,831,606)$ | (12,759,482) | $(13,158,740)$ |
| 1.Issued, Subscribed \& Paid up capital | 3,663,211 | 3,663,211 | 3,663,211 | 3,663,211 | 3,663,211 | 3,663,211 |
| i)Ordinary shares | 3,663,211 | 3,663,211 | 3,663,211 | 3,663,211 | 3,663,211 | 3,663,211 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(16,251,765)$ | $(16,771,229)$ | $(17,628,165)$ | $(19,039,719)$ | $(19,700,033)$ | $(19,858,485)$ |
| i)Capital Reserve | 2,336 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(16,254,101)$ | $(16,771,229)$ | $(17,628,165)$ | $(19,039,719)$ | $(19,700,033)$ | $(19,858,485)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(16,254,101)$ | $(16,771,229)$ | $(17,978,165)$ | (19,389,719) | $(20,050,033)$ | $(20,208,485)$ |
| 3.Surplus on revaluation of fixed assets | 1,846,806 | 4,079,467 | 3,800,321 | 3,544,902 | 3,277,340 | 3,036,534 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 937,630 | 1,784,052 | 1,617,355 | 1,477,071 | 1,398,019 | 1,323,917 |
| 1.Long term borrowings | 162,734 | 180,911 | 201,120 | 223,585 | 248,559 | 276,323 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 163,368 | 160,883 | 160,075 | 160,626 | 165,886 | 161,728 |
| 5.Other non-current liabilities | 611,528 | 1,442,258 | 1,256,160 | 1,092,860 | 983,574 | 885,866 |
| E.Current Liabilities (E1+E2+E3+E4) | 18,203,849 | 18,218,262 | 18,570,849 | 19,479,619 | 19,505,020 | 19,308,375 |
| 1.Trade credit \& other accounts payables | 927,402 | 934,609 | 938,597 | 946,467 | 952,028 | 974,827 |
| of which: i) Trade credits | 646,081 | 646,081 | 642,136 | 642,136 | 637,378 | 621,705 |
| 2. Short term borrowings | 13,794,714 | 13,794,715 | 13,794,714 | 13,794,714 | 13,770,926 | 13,770,926 |
| 3.Current portion of non-current liabilities | 3,320,869 | 3,327,169 | 3,675,769 | 4,576,669 | 4,619,074 | 4,389,424 |
| 4.Other current liabilities | 160,864 | 161,769 | 161,769 | 161,769 | 162,992 | 173,198 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 567,466 | 518,909 | 759,429 | 689,392 | 624,114 | 560,599 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(567,466)$ | $(518,909)$ | $(759,429)$ | $(689,392)$ | $(624,114)$ | $(560,599)$ |
| 4.General, administrative and other expenses | 221,106 | 179,460 | 195,505 | 221,180 | 283,749 | 167,619 |
| i)Selling \& distribution expenses | 1,403 | 1,657 | 1,913 | 1,837 | 1,670 | 2,004 |
| ii)Administrative and other expenses | 219,703 | 177,803 | 193,592 | 219,343 | 282,079 | 165,615 |
| 5.Other income / (loss) | 0 | 13,996 | 498 | 0 | 8,151 | 266,994 |
| 6.EBIT (F3-F4+F5) | $(788,572)$ | $(684,373)$ | $(954,436)$ | $(910,572)$ | $(899,712)$ | $(461,224)$ |
| 7.Financial expenses | 79,167 | 24,467 | 367,744 | 920,652 | 136,227 | 27,778 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 24,974 | 27,764 |
| 8.Profit / (loss) before taxation (F6-F7) | $(867,739)$ | $(708,840)$ | $(1,322,180)$ | $(1,831,224)$ | $(1,035,939)$ | $(489,002)$ |
| 9.Tax expenses | $(90,346)$ | $(58,806)$ | $(139,573)$ | $(121,429)$ | $(108,063)$ | $(88,151)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(777,393)$ | $(650,034)$ | $(1,182,607)$ | $(1,709,795)$ | $(927,876)$ | $(400,851)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(1,052)$ | $(32,840)$ | 1,103 | 3,596 | 27,156 | 3,808 |
| 2.Net cash flows from investing activities | 0 | 35,475 | 438 | (388) | 42,101 | 0 |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 0 | $(70,633)$ | $(6,000)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | (9,804,118) | $(7,244,499)$ | $(8,547,278)$ | $(10,354,535)$ | $(11,361,463)$ | $(11,834,823)$ |
| 2.Retention in business (F10-F11-F12) | $(777,393)$ | $(650,034)$ | $(1,182,607)$ | $(1,709,795)$ | $(927,876)$ | $(400,851)$ |
| 3.Depreciation for the year | 531,271 | 477,780 | 723,009 | 650,353 | 583,681 | 523,524 |
| 4.Salaries, wages and employee benefits | 29,394 | 53,379 | 54,821 | 56,113 | 56,774 | 63,133 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -8.82 | -6.71 | -11.26 | -17.86 | -10.75 | -5.13 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | -0.85 | -0.98 | -1.09 | -0.87 | -0.70 | -0.60 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 7.51 | 6.58 | 12.32 | 15.55 | 7.55 | 3.09 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -2.12 | -1.77 | -3.23 | -4.67 | -2.53 | -1.09 |


| Dynea Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 252,062 | 276,307 | 549,015 | 509,924 | 479,215 | 663,354 |
| 1.Capital work in progress | 558 | 65,891 | 12,039 | 250 | 11,351 | 22,125 |
| 2.Operating fixed assets at cost | 815,903 | 822,902 | 1,127,868 | 1,205,403 | 1,229,715 | 1,537,163 |
| 3.Operating fixed assets after deducting accumulated depreciation | 238,398 | 186,079 | 529,264 | 490,149 | 388,659 | 603,719 |
| 4. Intangible assets | 3,163 | 1,375 | 848 | 559 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 9,943 | 22,962 | 6,864 | 18,966 | 79,205 | 37,510 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 937,943 | 1,016,021 | 1,726,127 | 1,850,750 | 1,866,666 | 2,744,236 |
| 1.Cash \& bank balance | 161,240 | 141,832 | 128,412 | 101,772 | 323,719 | 499,304 |
| 2.Inventories; of which | 323,917 | 355,071 | 699,511 | 683,110 | 698,834 | 1,189,668 |
| i)Raw material | 280,211 | 310,655 | 621,643 | 585,004 | 651,619 | 1,065,564 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 43,706 | 44,416 | 70,998 | 91,599 | 39,992 | 110,941 |
| 3.Trade Debt / accounts receivables | 381,871 | 446,487 | 728,086 | 929,059 | 788,497 | 993,364 |
| 4.Short term loans and advances | 3,991 | 3,641 | 14,167 | 29,998 | 22,918 | 30,158 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 66,924 | 68,990 | 155,951 | 106,811 | 32,698 | 31,742 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,190,005 | 1,292,328 | 2,275,142 | 2,360,674 | 2,345,881 | 3,407,590 |
| C.Shareholders' Equity (C1+C2+C3) | 925,304 | 1,055,100 | 1,274,497 | 1,378,728 | 1,584,896 | 2,381,961 |
| 1.Issued, Subscribed \& Paid up capital | 94,362 | 94,362 | 94,362 | 94,362 | 94,362 | 94,362 |
| i)Ordinary shares | 94,362 | 94,362 | 94,362 | 94,362 | 94,362 | 94,362 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 830,942 | 960,738 | 1,180,135 | 1,284,366 | 1,490,534 | 2,287,599 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 830,942 | 960,738 | 1,180,135 | 1,284,366 | 1,490,534 | 2,287,599 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 369,041 | 258,970 | 145,777 | 123,498 |
| 1.Long term borrowings | 0 | 0 | 365,625 | 258,970 | 145,777 | 114,128 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 3,416 | 0 | 0 | 9,370 |
| E.Current Liabilities (E1+E2+E3+E4) | 264,701 | 237,228 | 631,604 | 722,976 | 615,208 | 902,131 |
| 1.Trade credit \& other accounts payables | 216,900 | 234,365 | 269,760 | 316,941 | 485,191 | 655,695 |
| of which: i) Trade credits | 6,727 | 4,912 | 3,015 | 6,576 | 6,332 | 8,022 |
| 2.Short term borrowings | 647 | 0 | 266,668 | 274,784 | 0 | 0 |
| 3.Current portion of non-current liabilities | 46,875 | 0 | 84,375 | 115,570 | 119,974 | 138,750 |
| 4.Other current liabilities | 279 | 2,863 | 10,801 | 15,681 | 10,043 | 107,686 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,418,400 | 2,497,540 | 3,858,318 | 5,140,030 | 4,492,455 | 6,827,204 |
| i)Local sales (Net) | 2,418,400 | 2,497,540 | 3,858,318 | 5,140,030 | 4,492,455 | 6,827,204 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,007,370 | 2,033,171 | 3,170,642 | 4,441,154 | 3,709,112 | 5,191,320 |
| i)Cost of material | 1,545,715 | 1,592,877 | 2,643,154 | 3,787,141 | 2,976,462 | 4,410,353 |
| 3.Gross profit / (loss) (F1-F2) | 411,030 | 464,369 | 687,676 | 698,876 | 783,343 | 1,635,884 |
| 4.General, administrative and other expenses | 199,540 | 208,229 | 292,367 | 308,542 | 279,876 | 427,044 |
| i)Selling \& distribution expenses | 109,317 | 118,416 | 168,849 | 167,768 | 141,851 | 197,664 |
| ii)Administrative and other expenses | 90,223 | 89,813 | 123,518 | 140,774 | 138,025 | 229,380 |
| 5.Other income / (loss) | 647 | 6,204 | 12,950 | 6,861 | $(86,782)$ | 145,259 |
| 6.EBIT (F3-F4+F5) | 212,137 | 262,344 | 408,259 | 397,195 | 416,685 | 1,354,099 |
| 7.Financial expenses | 12,908 | 3,435 | 29,163 | 75,715 | 58,021 | 25,344 |
| of which: (i) Interest expenses | 11,494 | 1,656 | 27,133 | 72,978 | 55,516 | 21,734 |
| 8.Profit / (loss) before taxation (F6-F7) | 199,229 | 258,909 | 379,096 | 321,480 | 358,664 | 1,328,755 |
| 9.Tax expenses | 63,881 | 81,932 | 84,209 | 94,579 | 105,315 | 390,146 |
| 10.Profit / (loss) after tax (F8-F9) | 135,348 | 176,977 | 294,887 | 226,901 | 253,349 | 938,609 |
| 11.Cash dividends | 23,591 | 0 | 122,671 | 47,181 | 94,362 | 141,543 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 301,287 | 147,808 | $(283,924)$ | 228,772 | 697,805 | 652,353 |
| 2.Net cash flows from investing activities | $(4,195)$ | $(72,513)$ | $(371,538)$ | $(56,530)$ | $(35,430)$ | $(323,692)$ |
| 3.Net cash flows from financing activities | $(203,431)$ | $(94,056)$ | 375,374 | $(206,997)$ | $(165,644)$ | $(153,076)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 925,304 | 1,055,100 | 1,643,538 | 1,637,698 | 1,730,673 | 2,505,459 |
| 2.Retention in business (F10-F11-F12) | 111,758 | 176,977 | 172,216 | 179,720 | 158,987 | 797,066 |
| 3.Depreciation for the year | 77,097 | 66,096 | 91,845 | 120,093 | 123,858 | 110,000 |
| 4.Salaries, wages and employee benefits | 237,877 | 266,854 | 325,872 | 363,208 | 376,845 | 527,277 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.60 | 7.09 | 7.64 | 4.41 | 5.64 | 13.75 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.95 | 2.01 | 2.16 | 2.22 | 1.91 | 2.37 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 10.89 | 14.26 | 16.53 | 9.79 | 10.77 | 32.63 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.41 | 1.25 | 1.53 | 1.75 | 1.59 | 1.45 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 15.36 | 17.87 | 25.32 | 17.10 | 17.10 | 47.32 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 7.17 | 9.38 | 15.63 | 12.02 | 13.42 | 49.73 |


| Engro Fertilizers Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 74,739,509 | 73,533,204 | 72,834,371 | 71,174,890 | 70,980,813 | 78,393,697 |
| 1.Capital work in progress | 2,443,486 | 3,396,331 | 3,159,249 | 2,588,146 | 5,171,126 | 11,514,282 |
| 2.Operating fixed assets at cost | 102,281,328 | 104,350,893 | 108,830,999 | 111,667,741 | 113,948,364 | 117,738,836 |
| 3.Operating fixed assets after deducting accumulated depreciation | 67,724,780 | 65,526,864 | 65,044,707 | 63,351,950 | 60,562,998 | 61,517,208 |
| 4. Intangible assets | 4,450,606 | 4,475,474 | 4,487,771 | 5,071,003 | 5,164,817 | 5,301,409 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 120,637 | 134,535 | 142,644 | 163,791 | 81,872 | 60,798 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 28,064,003 | 38,283,045 | 44,909,660 | 55,871,922 | 60,732,562 | 54,424,686 |
| 1.Cash \& bank balance | 84,426 | 1,795,929 | 729,836 | 3,413,473 | 3,611,441 | 1,266,722 |
| 2.Inventories; of which | 6,799,015 | 7,636,214 | 11,538,309 | 12,477,638 | 7,533,174 | 13,489,961 |
| i)Raw material | 582,270 | 1,246,224 | 1,674,428 | 1,086,411 | 1,152,261 | 2,642,422 |
| ii)Work in progress | 30,233 | 18,526 | 27,517 | 48,169 | 121,160 | 203,434 |
| iii)Finished goods | 6,186,512 | 6,371,464 | 9,836,364 | 11,343,058 | 6,259,752 | 10,644,105 |
| 3.Trade Debt / accounts receivables | 7,585,312 | 5,418,748 | 9,109,671 | 14,174,520 | 2,906,353 | 3,069,812 |
| 4.Short term loans and advances | 682,595 | 502,692 | 364,127 | 1,396,265 | 1,297,413 | 1,426,010 |
| 5.Short term investments | 1,039,782 | 8,188,275 | 7,722,469 | 5,511,544 | 26,762,992 | 15,237,752 |
| 6.Other current assets | 11,872,873 | 14,741,187 | 15,445,248 | 18,898,482 | 18,621,189 | 19,934,429 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 102,803,512 | 111,816,249 | 117,744,031 | 127,046,812 | 131,713,375 | 132,818,383 |
| C.Shareholders' Equity (C1+C2+C3) | 41,648,384 | 42,469,711 | 45,523,155 | 43,279,460 | 46,730,740 | 47,086,808 |
| 1.Issued, Subscribed \& Paid up capital | 13,309,323 | 13,352,993 | 13,352,993 | 13,352,993 | 13,352,993 | 13,352,993 |
| i)Ordinary shares | 13,309,323 | 13,352,993 | 13,352,993 | 13,352,993 | 13,352,993 | 13,352,993 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 28,339,061 | 29,116,718 | 32,170,162 | 29,926,467 | 33,377,747 | 33,733,815 |
| i)Capital Reserve | 3,142,983 | 3,468,087 | 3,793,721 | 3,384,904 | 3,384,904 | 3,384,904 |
| ii)Revenue Reserve | 25,196,078 | 25,648,631 | 28,376,441 | 26,541,563 | 29,992,843 | 30,348,911 |
| of which: un-appropriated profit(loss) / retained earnings | 25,222,724 | 25,695,946 | 28,421,170 | 26,598,202 | 30,043,254 | 30,438,777 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 37,098,279 | 32,412,354 | 33,069,313 | 34,631,927 | 35,975,276 | 30,924,012 |
| 1.Long term borrowings | 29,379,946 | 22,784,014 | 25,715,045 | 22,192,098 | 13,514,080 | 11,459,534 |
| 2. Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 157,225 | 174,784 | 244,214 | 255,785 | 273,684 | 246,017 |
| 5.Other non-current liabilities | 7,561,108 | 9,453,556 | 7,110,054 | 12,184,044 | 22,187,512 | 19,218,461 |
| E.Current Liabilities (E1+E2+E3+E4) | 24,056,849 | 36,934,184 | 39,151,563 | 49,135,425 | 49,007,359 | 54,807,563 |
| 1.Trade credit \& other accounts payables | 14,969,365 | 21,966,241 | 29,094,910 | 18,227,372 | 30,218,988 | 26,026,519 |
| of which: i) Trade credits | 7,355,052 | 4,135,937 | 4,482,782 | 4,525,282 | 6,945,304 | 5,337,920 |
| 2.Short term borrowings | 1,909,843 | 5,264,228 | 1,009,968 | 1,985,910 | 1,425,120 | 9,317,658 |
| 3.Current portion of non-current liabilities | 5,220,672 | 0 | 5,147,071 | 28,274,231 | 17,042,877 | 17,790,161 |
| 4.Other current liabilities | 1,956,969 | 9,703,715 | 3,899,614 | 647,912 | 320,374 | 1,673,225 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 69,537,253 | 77,129,343 | 109,196,586 | 121,354,758 | 105,846,314 | 132,363,138 |
| i)Local sales (Net) | 69,537,253 | 77,129,343 | 109,196,586 | 121,354,758 | 105,846,314 | 132,363,138 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 52,098,086 | 53,910,755 | 73,880,139 | 81,814,870 | 71,591,626 | 88,288,978 |
| i)Cost of material | 15,417,290 | 12,094,227 | 17,168,622 | 21,590,127 | 23,889,519 | 26,916,053 |
| 3.Gross profit / (loss) (F1-F2) | 17,439,167 | 23,218,588 | 35,316,447 | 39,539,888 | 34,254,688 | 44,074,160 |
| 4.General, administrative and other expenses | 8,761,681 | 9,771,904 | 11,025,267 | 12,607,197 | 12,269,513 | 13,071,434 |
| i)Selling \& distribution expenses | 6,704,962 | 7,244,739 | 8,007,915 | 8,736,345 | 8,456,799 | 8,529,610 |
| ii)Administrative and other expenses | 2,056,719 | 2,527,165 | 3,017,352 | 3,870,852 | 3,812,714 | 4,541,824 |
| 5.Other income / (loss) | 8,143,250 | 5,865,860 | 2,061,954 | 4,351,782 | 2,549,587 | 489,716 |
| 6.EBIT (F3-F4+F5) | 16,820,736 | 19,312,544 | 26,353,134 | 31,284,473 | 24,534,762 | 31,492,442 |
| 7.Financial expenses | 3,186,755 | 2,647,774 | 2,070,933 | 3,886,870 | 3,236,285 | 1,602,197 |
| of which: (i) Interest expenses | 3,108,986 | 2,597,810 | 2,070,310 | 3,714,741 | 2,900,203 | 1,388,315 |
| 8.Profit / (loss) before taxation (F6-F7) | 13,633,981 | 16,664,770 | 24,282,201 | 27,397,603 | 21,298,477 | 29,890,245 |
| 9.Tax expenses | 4,350,528 | 5,509,148 | 6,868,683 | 10,526,380 | 3,165,130 | 8,797,588 |
| 10.Profit / (loss) after tax (F8-F9) | 9,283,453 | 11,155,622 | 17,413,518 | 16,871,223 | 18,133,347 | 21,092,657 |
| 11.Cash dividends | 9,316,526 | 11,350,044 | 14,688,292 | 17,358,891 | 17,358,891 | 22,032,438 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,047,279 | 22,783,689 | 23,404,842 | 21,988,785 | 51,469,501 | 14,611,502 |
| 2.Net cash flows from investing activities | $(1,676,472)$ | $(8,108,610)$ | $(6,634,997)$ | 4,502,608 | $(25,744,203)$ | 16,027,644 |
| 3.Net cash flows from financing activities | $(10,823,254)$ | $(15,062,490)$ | $(16,981,218)$ | $(22,547,158)$ | $(24,628,876)$ | $(23,388,309)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 78,746,663 | 74,882,065 | 78,592,468 | 77,911,387 | 82,706,016 | 78,010,820 |
| 2.Retention in business (F10-F11-F12) | $(33,073)$ | $(194,422)$ | 2,725,226 | $(487,668)$ | 774,456 | $(939,781)$ |
| 3.Depreciation for the year | 5,019,338 | 5,066,037 | 5,166,276 | 5,601,299 | 5,236,004 | 2,884,200 |
| 4.Salaries, wages and employee benefits | 3,824,807 | 4,233,845 | 5,387,883 | 6,704,054 | 6,167,043 | 7,010,128 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 13.35 | 14.46 | 15.95 | 13.90 | 17.13 | 15.94 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.67 | 0.72 | 0.95 | 0.99 | 0.82 | 1.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 8.89 | 10.40 | 15.17 | 13.78 | 14.02 | 15.94 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.49 | 2.55 | 2.61 | 2.76 | 2.87 | 2.82 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 22.11 | 26.52 | 39.58 | 38.00 | 40.29 | 44.97 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 6.98 | 8.35 | 13.04 | 12.63 | 13.58 | 15.80 |


| Engro Polymer \& Chemicals Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 16,718,520 | 16,202,744 | 19,589,001 | 39,869,259 | 44,712,008 | 44,544,944 |
| 1.Capital work in progress | 762,704 | 923,342 | 2,751,067 | 13,064,300 | 18,264,204 | 7,094,887 |
| 2.Operating fixed assets at cost | 24,872,135 | 25,484,985 | 28,063,683 | 30,806,844 | 32,978,308 | 46,741,014 |
| 3.Operating fixed assets after deducting accumulated depreciation | 15,245,662 | 15,087,728 | 16,646,696 | 21,116,942 | 21,655,714 | 31,608,118 |
| 4. Intangible assets | 90,855 | 104,663 | 106,773 | 78,966 | 101,971 | 711,832 |
| 5.Long term investments | 0 | 0 | 0 | 5,421,150 | 4,660,833 | 3,092,784 |
| 6.Other non-current assets | 619,299 | 87,011 | 84,465 | 187,901 | 29,286 | 2,037,323 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 7,702,241 | 8,161,582 | 16,434,286 | 17,649,958 | 24,381,653 | 33,421,096 |
| 1.Cash \& bank balance | 376,147 | 682,750 | 1,362,042 | 792,057 | 945,728 | 2,242,764 |
| 2.Inventories; of which | 3,024,268 | 3,681,162 | 3,581,387 | 4,350,059 | 6,194,509 | 12,590,666 |
| i)Raw material | 1,876,110 | 2,440,340 | 2,439,712 | 2,608,770 | 5,402,730 | 8,510,105 |
| ii)Work in progress | 2,635 | 28,846 | 15,856 | 25,120 | 28,354 | 56,008 |
| iii)Finished goods | 1,145,523 | 1,211,976 | 1,125,819 | 1,716,169 | 763,425 | 4,024,553 |
| 3.Trade Debt / accounts receivables | 456,396 | 505,123 | 430,400 | 469,613 | 586,212 | 834,355 |
| 4.Short term loans and advances | 0 | 0 | 637,855 | 10,989 | 59,021 | 58,643 |
| 5.Short term investments | 740,000 | 240,410 | 7,798,012 | 9,395,614 | 14,395,643 | 14,143,236 |
| 6.Other current assets | 3,105,430 | 3,052,137 | 2,624,590 | 2,631,626 | 2,200,540 | 3,551,432 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 24,420,761 | 24,364,326 | 36,023,287 | 57,519,217 | 69,093,661 | 77,966,040 |
| C.Shareholders' Equity (C1+C2+C3) | 6,004,179 | 7,760,109 | 16,796,184 | 17,776,156 | 26,126,131 | 29,967,910 |
| 1.Issued, Subscribed \& Paid up capital | 6,634,688 | 6,634,688 | 9,089,233 | 9,089,233 | 12,089,233 | 12,089,233 |
| i)Ordinary shares | 6,634,688 | 6,634,688 | 9,089,233 | 9,089,233 | 9,089,233 | 9,089,233 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 3,000,000 | 3,000,000 |
| 2.Reserves | $(630,509)$ | 1,125,421 | 7,706,951 | 8,686,923 | 14,036,898 | 17,878,677 |
| i)Capital Reserve | 962,554 | 964,029 | 3,874,953 | 3,874,953 | 3,874,953 | 3,874,953 |
| ii)Revenue Reserve | $(1,593,063)$ | 161,392 | 3,831,998 | 4,811,970 | 10,161,945 | 14,003,724 |
| of which: un-appropriated profit(loss) / retained earnings | $(1,593,063)$ | 161,392 | 3,831,998 | 4,811,970 | 10,161,945 | 14,003,724 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 8,750,000 | 8,750,000 | 7,890,146 | 23,932,710 | 27,579,075 | 23,884,569 |
| 1.Long term borrowings | 8,750,000 | 8,750,000 | 7,500,000 | 23,932,710 | 23,404,464 | 19,890,174 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 390,146 | 0 | 4,174,611 | 3,994,395 |
| E.Current Liabilities (E1+E2+E3+E4) | 9,666,582 | 7,854,217 | 11,336,957 | 15,810,351 | 15,388,455 | 24,113,561 |
| 1.Trade credit \& other accounts payables | 6,731,452 | 4,522,808 | 6,435,906 | 6,547,455 | 9,482,498 | 11,551,643 |
| of which: i) Trade credits | 4,964,249 | 1,714,553 | 3,446,781 | 2,844,907 | 3,876,083 | 4,341,867 |
| 2.Short term borrowings | 329,638 | 0 | 0 | 2,158,836 | 0 | 474,360 |
| 3.Current portion of non-current liabilities | 416,903 | 0 | 0 | 987,487 | 2,916,894 | 5,438,025 |
| 4.Other current liabilities | 2,188,589 | 3,331,409 | 4,901,051 | 6,116,573 | 2,989,063 | 6,649,533 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 22,854,024 | 27,730,736 | 35,271,635 | 37,836,632 | 35,331,398 | 70,021,678 |
| i)Local sales (Net) | 22,438,265 | 27,311,398 | 34,499,200 | 37,367,468 | 35,173,339 | 65,215,721 |
| ii) Export sales (Net) | 415,759 | 419,338 | 772,435 | 469,164 | 158,059 | 4,805,957 |
| 2.Cost of sales | 18,919,015 | 21,665,326 | 27,663,022 | 29,730,593 | 24,382,129 | 45,986,053 |
| i)Cost of material | 10,874,303 | 12,764,487 | 16,956,345 | 17,274,480 | 11,425,736 | 31,987,105 |
| 3.Gross profit / (loss) (F1-F2) | 3,935,009 | 6,065,410 | 7,608,613 | 8,106,039 | 10,949,269 | 24,035,625 |
| 4.General, administrative and other expenses | 1,848,802 | 2,268,172 | 1,789,147 | 2,203,237 | 1,704,000 | 3,471,838 |
| i)Selling \& distribution expenses | 1,179,769 | 1,328,024 | 384,790 | 396,145 | 294,393 | 406,018 |
| ii)Administrative and other expenses | 669,033 | 940,148 | 1,404,357 | 1,807,092 | 1,409,607 | 3,065,820 |
| 5.Other income / (loss) | 20,677 | 137,338 | 1,249,393 | 930,269 | 1,179,635 | 1,326,889 |
| 6.EBIT (F3-F4+F5) | 2,106,884 | 3,934,576 | 7,068,859 | 6,833,071 | 10,424,904 | 21,890,676 |
| 7.Financial expenses | 919,587 | 819,775 | 605,556 | 1,793,775 | 2,191,135 | 1,903,508 |
| of which: (i) Interest expenses | 833,055 | 730,763 | 567,604 | 1,632,965 | 2,037,668 | 1,333,818 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,187,297 | 3,114,801 | 6,463,303 | 5,039,296 | 8,233,769 | 19,987,168 |
| 9.Tax expenses | 527,364 | 1,061,785 | 1,533,132 | 1,343,259 | 2,503,533 | 4,926,657 |
| 10.Profit / (loss) after tax (F8-F9) | 659,933 | 2,053,016 | 4,930,171 | 3,696,037 | 5,730,236 | 15,060,511 |
| 11.Cash dividends | 0 | 829,336 | 3,363,016 | 727,139 | 1,133,427 | 14,815,450 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,106,877 | 1,848,625 | 9,915,891 | 7,756,778 | 11,192,412 | 14,569,087 |
| 2.Net cash flows from investing activities | $(636,768)$ | $(1,034,260)$ | (3,914,203) | $(17,679,605)$ | $(6,252,544)$ | (9,341,299) |
| 3.Net cash flows from financing activities | $(245,736)$ | $(977,714)$ | 2,235,206 | 8,787,051 | 1,407,105 | $(13,334,631)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,754,179 | 16,510,109 | 24,686,330 | 41,708,866 | 53,705,206 | 53,852,479 |
| 2.Retention in business (F10-F11-F12) | 659,933 | 1,223,680 | 1,567,155 | 2,968,898 | 4,596,809 | 245,061 |
| 3.Depreciation for the year | 863,732 | 931,565 | 958,607 | 1,027,200 | 1,292,160 | 1,814,927 |
| 4.Salaries, wages and employee benefits | 1,336,422 | 1,556,568 | 1,999,169 | 2,315,258 | 2,634,523 | 4,105,223 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.89 | 7.40 | 13.98 | 9.77 | 16.22 | 21.51 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.94 | 1.14 | 1.17 | 0.81 | 0.56 | 0.95 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.71 | 8.42 | 16.33 | 7.90 | 9.05 | 20.48 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 4.29 | 3.54 | 2.46 | 2.71 | 2.88 | 2.62 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 11.64 | 29.83 | 40.15 | 21.38 | 26.10 | 53.70 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.99 | 3.09 | 5.42 | 4.07 | 4.74 | 12.46 |


| atima Fertilizer Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 96,072,914 | 95,842,874 | 100,097,407 | 110,577,390 | 114,999,261 | 113,119,748 |
| 1.Capital work in progress | 2,680,157 | 3,078,678 | 6,776,845 | 13,612,134 | 4,213,168 | 5,681,290 |
| 2.Operating fixed assets at cost | 93,578,086 | 95,050,830 | 99,933,770 | 104,880,729 | 121,386,937 | 125,476,084 |
| 3.Operating fixed assets after deducting accumulated depreciation | 84,258,748 | 83,626,121 | 84,941,860 | 87,108,526 | 100,724,565 | 99,741,174 |
| 4. Intangible assets | 5,918,675 | 5,938,386 | 5,978,747 | 5,973,548 | 5,991,019 | 3,608,877 |
| 5.Long term investments | 3,084,946 | 3,084,946 | 2,145,135 | 3,801,419 | 3,956,830 | 3,569,983 |
| 6.Other non-current assets | 130,388 | 114,743 | 254,820 | 81,763 | 113,679 | 518,424 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 38,382,158 | 21,817,667 | 28,110,881 | 44,538,915 | 42,557,629 | 71,773,513 |
| 1.Cash \& bank balance | 11,583,670 | 832,088 | 717,431 | 514,739 | 555,762 | 7,343,401 |
| 2.Inventories; of which | 9,310,614 | 4,207,756 | 6,099,971 | 11,517,911 | 13,530,945 | 18,331,781 |
| i)Raw material | 1,705,358 | 1,379,658 | 1,479,573 | 4,870,290 | 2,758,146 | 10,587,809 |
| ii)Work in progress | 100,459 | 80,380 | 214,040 | 203,837 | 311,053 | 122,564 |
| iii)Finished goods | 7,208,998 | 2,451,009 | 3,514,931 | 2,851,480 | 8,373,200 | 5,514,312 |
| 3.Trade Debt / accounts receivables | 2,716,095 | 1,930,632 | 2,564,524 | 7,206,970 | 4,450,476 | 9,654,308 |
| 4.Short term loans and advances | 1,191,723 | 1,241,723 | 3,241,723 | 6,375,061 | 4,075,950 | 9,649,214 |
| 5.Short term investments | 200,460 | 198,113 | 623,273 | 530,134 | 2,523,862 | 2,242,710 |
| 6.Other current assets | 13,379,596 | 13,407,355 | 14,863,959 | 18,394,100 | 17,420,634 | 24,552,099 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 134,455,072 | 117,660,541 | 128,208,288 | 155,116,305 | 157,556,890 | 184,893,261 |
| C.Shareholders' Equity (C1+C2+C3) | 60,621,865 | 65,644,998 | 69,594,972 | 78,008,298 | 87,102,656 | 100,263,264 |
| 1.Issued, Subscribed \& Paid up capital | 21,000,000 | 21,000,000 | 21,000,000 | 21,000,000 | 21,000,000 | 21,000,000 |
| i)Ordinary shares | 21,000,000 | 21,000,000 | 21,000,000 | 21,000,000 | 21,000,000 | 21,000,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 39,621,865 | 44,644,998 | 48,594,972 | 57,008,298 | 66,102,656 | 79,263,264 |
| i)Capital Reserve | 1,790,000 | 1,790,000 | 1,790,000 | 1,790,000 | 1,790,000 | 1,790,000 |
| ii)Revenue Reserve | 37,831,865 | 42,854,998 | 46,804,972 | 55,218,298 | 64,312,656 | 77,473,264 |
| of which: un-appropriated profit(loss) / retained earnings | 37,831,111 | 42,899,054 | 46,904,969 | 55,299,651 | 64,374,342 | 77,593,347 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 36,517,304 | 28,634,141 | 27,043,239 | 26,536,086 | 29,303,057 | 30,306,702 |
| 1.Long term borrowings | 12,408,734 | 7,451,619 | 4,176,578 | 2,332,266 | 2,976,979 | 6,609,301 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 8,400,000 | 6,300,000 | 4,200,000 | 4,200,000 | 2,100,000 | 0 |
| 4.Employees benefit obligations | 438,402 | 591,534 | 760,023 | 873,133 | 986,830 | 955,419 |
| 5.Other non-current liabilities | 15,270,168 | 14,290,988 | 17,906,638 | 19,130,687 | 23,239,248 | 22,741,982 |
| E.Current Liabilities (E1+E2+E3+E4) | 37,315,903 | 23,381,402 | 31,570,077 | 50,571,921 | 41,151,177 | 54,323,295 |
| 1.Trade credit \& other accounts payables | 20,323,080 | 13,839,497 | 18,069,248 | 26,483,859 | 22,871,117 | 38,469,418 |
| of which: i) Trade credits | 4,664,895 | 5,811,232 | 8,049,367 | 8,140,595 | 4,001,508 | 12,972,742 |
| 2.Short term borrowings | 11,076,980 | 2,116,673 | 5,494,802 | 16,264,983 | 11,443,557 | 6,465,772 |
| 3.Current portion of non-current liabilities | 5,518,025 | 7,140,715 | 7,630,942 | 6,796,386 | 6,345,071 | 2,329,041 |
| 4.Other current liabilities | 397,818 | 284,517 | 375,085 | 1,026,693 | 491,432 | 7,059,064 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 42,395,739 | 45,371,156 | 51,309,994 | 74,964,214 | 71,267,316 | 112,488,420 |
| i)Local sales (Net) | 42,395,739 | 42,768,880 | 49,839,835 | 74,828,910 | 71,117,229 | 112,488,420 |
| ii)Export sales (Net) | 0 | 2,602,276 | 1,470,159 | 135,304 | 150,087 | 0 |
| 2.Cost of sales | 23,701,282 | 26,685,583 | 25,639,375 | 47,065,331 | 42,472,530 | 69,403,976 |
| i)Cost of material | 14,049,762 | 8,075,608 | 10,004,752 | 22,382,081 | 22,848,385 | 33,894,924 |
| 3.Gross profit / (loss) (F1-F2) | 18,694,457 | 18,685,573 | 25,670,619 | 27,898,883 | 28,794,786 | 43,084,444 |
| 4.General, administrative and other expenses | 4,831,085 | 6,261,128 | 7,709,720 | 8,059,257 | 8,936,866 | 13,625,564 |
| i)Selling \& distribution expenses | 2,724,645 | 3,610,140 | 3,684,686 | 3,800,064 | 3,890,808 | 5,048,813 |
| ii)Administrative and other expenses | 2,106,440 | 2,650,988 | 4,025,034 | 4,259,193 | 5,046,058 | 8,576,751 |
| 5.Other income / (loss) | 469,482 | 403,094 | 652,312 | 1,114,436 | 2,354,138 | 732,596 |
| 6.EBIT (F3-F4+F5) | 14,332,854 | 12,827,539 | 18,613,211 | 20,954,062 | 22,212,058 | 30,191,476 |
| 7.Financial expenses | 3,236,395 | 2,707,253 | 1,822,902 | 3,760,909 | 3,469,303 | 2,006,559 |
| of which: (i) Interest expenses | 2,855,357 | 2,351,462 | 1,704,285 | 3,411,800 | 3,075,537 | 1,752,177 |
| 8.Profit / (loss) before taxation (F6-F7) | 11,096,459 | 10,120,286 | 16,790,309 | 17,193,153 | 18,742,755 | 28,184,917 |
| 9.Tax expenses | 1,703,062 | 852,343 | 4,876,754 | 5,123,471 | 5,468,064 | 9,710,827 |
| 10.Profit / (loss) after tax (F8-F9) | 9,393,397 | 9,267,943 | 11,913,555 | 12,069,682 | 13,274,691 | 18,474,090 |
| 11.Cash dividends | 6,846,000 | 4,725,000 | 3,675,000 | 4,200,000 | 5,250,000 | 7,350,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 6,675,121 | 17,596,558 | 17,279,509 | 6,878,849 | 16,558,641 | 26,298,824 |
| 2.Net cash flows from investing activities | $(3,766,160)$ | $(1,577,539)$ | $(10,851,469)$ | $(10,322,080)$ | $(3,488,938)$ | $(8,358,648)$ |
| 3.Net cash flows from financing activities | 7,912,089 | $(26,770,601)$ | $(6,542,697)$ | 3,240,539 | $(10,617,172)$ | (8,759,018) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 97,139,169 | 94,279,139 | 96,638,211 | 104,544,384 | 116,405,713 | 130,569,966 |
| 2.Retention in business (F10-F11-F12) | 2,547,397 | 4,542,943 | 8,238,555 | 7,869,682 | 8,024,691 | 11,124,090 |
| 3.Depreciation for the year | 2,084,433 | 2,117,378 | 3,576,719 | 2,794,600 | 2,932,670 | 5,245,720 |
| 4.Salaries, wages and employee benefits | 2,922,773 | 4,517,498 | 5,475,534 | 5,910,907 | 7,230,468 | 10,252,903 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 22.16 | 20.43 | 23.22 | 16.10 | 18.63 | 16.42 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.34 | 0.36 | 0.42 | 0.53 | 0.46 | 0.66 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.53 | 7.35 | 9.69 | 8.52 | 8.49 | 10.79 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 2.18 | 2.00 | 1.82 | 1.92 | 1.89 | 1.83 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 16.41 | 14.68 | 17.62 | 16.35 | 16.08 | 19.72 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.47 | 4.41 | 5.67 | 5.75 | 6.32 | 8.80 |


| Fauji Fertilizer Bin Qasim Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 31,480,182 | 34,892,292 | 36,892,986 | 39,834,690 | 41,811,355 | 39,802,773 |
| 1.Capital work in progress | 224,667 | 312,720 | 436,949 | 187,151 | 301,674 | 180,313 |
| 2.Operating fixed assets at cost | 30,037,312 | 30,636,829 | 31,535,478 | 33,772,452 | 33,976,943 | 33,976,943 |
| 3.Operating fixed assets after deducting accumulated depreciation | 11,073,524 | 10,114,060 | 9,310,588 | 10,240,760 | 9,891,107 | 10,394,421 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 20,080,773 | 23,064,751 | 24,564,751 | 26,179,751 | 24,546,403 | 25,879,774 |
| 6.Other non-current assets | 101,218 | 1,400,761 | 2,580,698 | 3,227,028 | 7,072,171 | 3,348,265 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 32,314,319 | 30,759,508 | 43,470,998 | 51,331,879 | 49,157,097 | 75,406,819 |
| 1.Cash \& bank balance | 5,823,175 | 3,547,187 | 3,689,589 | 5,294,341 | 25,048,432 | 36,129,979 |
| 2.Inventories; of which | 2,427,140 | 1,854,349 | 5,654,660 | 14,756,054 | 2,861,568 | 8,388,200 |
| i)Raw material | 1,209,158 | 1,567,534 | 2,650,202 | 2,759,496 | 2,469,289 | 8,105,192 |
| ii)Work in progress | 80,055 | 103,812 | 95,760 | 194,733 | 100,364 | 42,120 |
| iii)Finished goods | 1,137,927 | 183,002 | 2,816,175 | 11,712,363 | 221,132 | 125,185 |
| 3.Trade Debt / accounts receivables | 3,523,559 | 1,004,582 | 5,719,424 | 8,606,885 | 1,656,387 | 94,238 |
| 4.Short term loans and advances | 0 | 0 | 1,458,474 | 923,231 | 772,702 | 577,065 |
| 5.Short term investments | 9,949,067 | 14,194,289 | 10,935,646 | 1,009,029 | 0 | 10,441,700 |
| 6.Other current assets | 10,591,378 | 10,159,101 | 16,013,205 | 20,742,339 | 18,818,008 | 19,775,637 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 63,794,501 | 65,651,800 | 80,363,984 | 91,166,569 | 90,968,452 | 115,209,592 |
| C.Shareholders' Equity (C1+C2+C3) | 12,757,058 | 13,150,638 | 13,897,456 | 6,833,961 | 13,959,405 | 20,430,746 |
| 1.Issued, Subscribed \& Paid up capital | 9,341,100 | 9,341,100 | 9,341,100 | 9,341,100 | 9,341,100 | 12,912,529 |
| i)Ordinary shares | 9,341,100 | 9,341,100 | 9,341,100 | 9,341,100 | 9,341,100 | 12,912,529 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,415,958 | 3,809,538 | 4,556,356 | $(2,507,139)$ | 4,618,305 | 7,518,217 |
| i)Capital Reserve | 228,350 | 228,350 | 228,350 | 228,350 | 5,114,137 | 1,632,729 |
| ii)Revenue Reserve | 3,187,608 | 3,581,188 | 4,328,006 | $(2,735,489)$ | $(495,832)$ | 5,885,488 |
| of which: un-appropriated profit(loss) / retained earnings | 3,187,608 | 3,581,188 | 4,328,006 | $(2,735,489)$ | $(495,832)$ | $(495,832)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 18,026,749 | 15,857,635 | 17,032,250 | 15,370,318 | 29,955,386 | 25,695,636 |
| 1.Long term borrowings | 16,541,667 | 15,333,333 | 16,083,333 | 13,791,667 | 15,425,006 | 16,233,345 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 523,627 | 524,302 | 554,969 | 556,737 | 477,186 | 493,240 |
| 5.Other non-current liabilities | 961,455 | 0 | 393,948 | 1,021,914 | 14,053,194 | 8,969,051 |
| E.Current Liabilities (E1+E2+E3+E4) | 33,010,694 | 36,643,527 | 49,434,278 | 68,962,290 | 47,053,661 | 69,083,210 |
| 1.Trade credit \& other accounts payables | 13,380,007 | 23,328,113 | 29,825,284 | 34,993,385 | 21,637,647 | 46,785,563 |
| of which: i) Trade credits | 9,277,843 | 16,263,487 | 25,375,179 | 30,987,333 | 16,869,631 | 26,686,510 |
| 2.Short term borrowings | 15,723,561 | 9,934,276 | 13,913,497 | 28,227,084 | 15,822,065 | 10,987,861 |
| 3.Current portion of non-current liabilities | 2,833,333 | 3,208,333 | 5,125,000 | 4,566,667 | 6,816,662 | 4,691,661 |
| 4.Other current liabilities | 1,073,793 | 172,805 | 570,497 | 1,175,154 | 2,777,287 | 6,618,125 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 45,011,359 | 52,732,954 | 61,510,528 | 66,839,286 | 83,234,360 | 110,452,174 |
| i)Local sales (Net) | 45,011,359 | 52,732,954 | 61,510,528 | 66,839,286 | 83,234,360 | 110,452,174 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 43,792,387 | 46,705,351 | 53,327,113 | 60,954,649 | 70,655,385 | 88,300,535 |
| i)Cost of material | 34,761,379 | 31,998,751 | 39,448,936 | 52,419,540 | 42,823,676 | 69,490,257 |
| 3.Gross profit / (loss) (F1-F2) | 1,218,972 | 6,027,603 | 8,183,415 | 5,884,637 | 12,578,975 | 22,151,639 |
| 4.General, administrative and other expenses | 6,188,256 | 7,022,502 | 7,333,066 | 8,925,108 | 11,166,788 | 11,891,557 |
| i)Selling \& distribution expenses | 4,371,228 | 4,871,699 | 4,525,306 | 5,345,447 | 5,517,769 | 5,640,407 |
| ii)Administrative and other expenses | 1,817,028 | 2,150,803 | 2,807,760 | 3,579,661 | 5,649,019 | 6,251,150 |
| 5.Other income / (loss) | 8,726,060 | 4,377,262 | 3,181,634 | 4,370,245 | 7,924,751 | 3,602,828 |
| 6.EBIT (F3-F4+F5) | 3,756,776 | 3,382,363 | 4,031,983 | 1,329,774 | 9,336,938 | 13,862,910 |
| 7.Financial expenses | 2,156,165 | 1,941,020 | 2,222,874 | 5,198,681 | 4,444,122 | 2,338,107 |
| of which: (i) Interest expenses | 2,126,095 | 1,926,318 | 2,188,391 | 5,176,853 | 4,249,045 | 2,285,761 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,600,611 | 1,441,343 | 1,809,109 | $(3,868,907)$ | 4,892,816 | 11,524,803 |
| 9.Tax expenses | 262,303 | 437,017 | 372,577 | 2,051,838 | 2,700,379 | 5,133,842 |
| 10.Profit / (loss) after tax (F8-F9) | 1,338,308 | 1,004,326 | 1,436,532 | $(5,920,745)$ | 2,192,437 | 6,390,961 |
| 11.Cash dividends | 467,055 | 793,994 | 934,110 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(459,588)$ | 12,009,023 | $(6,548,944)$ | $(16,843,437)$ | 25,386,365 | 22,299,639 |
| 2.Net cash flows from investing activities | (3,444,732) | $(3,718,674)$ | $(3,832,429)$ | 3,327,432 | (2,994,743) | $(3,057,108)$ |
| 3.Net cash flows from financing activities | 4,574,243 | $(8,872,837)$ | 1,399,554 | 4,167,163 | 267,482 | $(3,476,767)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 30,783,807 | 29,008,273 | 30,929,706 | 22,204,279 | 43,914,791 | 46,126,382 |
| 2.Retention in business (F10-F11-F12) | 871,253 | 210,333 | 502,422 | $(5,920,745)$ | 2,192,437 | 6,390,961 |
| 3.Depreciation for the year | 1,507,855 | 1,600,412 | 1,633,725 | 1,667,495 | 926,336 | 964,056 |
| 4.Salaries, wages and employee benefits | 3,977,071 | 4,399,974 | 3,630,334 | 3,289,684 | 4,302,952 | 4,112,614 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.97 | 1.90 | 2.34 | -8.86 | 2.63 | 5.79 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.73 | 0.81 | 0.84 | 0.78 | 0.91 | 1.07 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.17 | 1.55 | 1.97 | -6.90 | 2.41 | 6.20 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 4.56 | 5.00 | 5.40 | 8.27 | 8.76 | 6.00 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 9.90 | 7.75 | 10.62 | -57.12 | 21.09 | 37.17 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.43 | 1.08 | 1.54 | -6.34 | 2.35 | 4.95 |


| Fauji Fertilizer Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 85,271,517 | 82,965,431 | 80,896,728 | 85,190,585 | 99,018,945 | 125,702,833 |
| 1.Capital work in progress | 1,112,053 | 2,721,908 | 621,090 | 2,258,030 | 935,638 | 3,072,404 |
| 2.Operating fixed assets at cost | 63,610,899 | 66,583,520 | 68,008,218 | 71,074,448 | 74,024,351 | 95,276,641 |
| 3.Operating fixed assets after deducting accumulated depreciation | 33,183,402 | 31,629,702 | 32,153,880 | 30,500,128 | 31,660,299 | 47,229,155 |
| 4.Intangible assets | 1,948,538 | 1,951,383 | 1,941,784 | 1,945,305 | 1,937,957 | 1,940,793 |
| 5.Long term investments | 48,063,891 | 45,665,306 | 45,035,025 | 49,258,736 | 62,512,198 | 70,385,095 |
| 6.Other non-current assets | 963,633 | 997,132 | 1,144,949 | 1,228,386 | 1,972,853 | 3,075,386 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 39,441,976 | 57,804,829 | 98,127,909 | 100,197,599 | 117,191,407 | 144,838,425 |
| 1.Cash \& bank balance | 2,699,228 | 2,772,312 | 4,671,027 | 6,015,192 | 1,438,253 | 1,827,166 |
| 2.Inventories; of which | 4,317,247 | 640,655 | 13,286,402 | 7,014,838 | 473,371 | 1,353,901 |
| i)Raw material | 95,250 | 113,885 | 254,632 | 152,277 | 186,251 | 207,047 |
| ii)Work in progress | 108,269 | 165,182 | 165,343 | 142,402 | 101,407 | 107,865 |
| iii)Finished goods | 4,113,728 | 361,588 | 12,624,141 | 6,720,159 | 185,714 | 1,062,733 |
| 3.Trade Debt / accounts receivables | 5,072,016 | 4,817,924 | 4,850,235 | 15,605,892 | 5,869,244 | 11,428,346 |
| 4.Short term loans and advances | 599,610 | 585,527 | 541,903 | 866,734 | 810,995 | 968,842 |
| 5.Short term investments | 15,498,649 | 31,657,685 | 55,773,304 | 49,207,470 | 83,188,113 | 100,036,963 |
| 6.Other current assets | 11,255,226 | 17,330,726 | 19,005,038 | 21,487,473 | 25,411,431 | 29,223,207 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 124,713,493 | 140,770,260 | 179,024,637 | 185,388,184 | 216,210,352 | 270,541,258 |
| C.Shareholders' Equity (C1+C2+C3) | 51,365,831 | 51,878,196 | 57,417,844 | 60,664,856 | 79,132,088 | 99,763,880 |
| 1.Issued, Subscribed \& Paid up capital | 12,722,382 | 12,722,382 | 12,722,382 | 12,722,382 | 12,722,382 | 12,722,382 |
| i)Ordinary shares | 12,722,382 | 12,722,382 | 12,722,382 | 12,722,382 | 12,722,382 | 12,722,382 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 35,917,238 | 38,395,922 | 43,941,941 | 46,743,648 | 65,017,113 | 83,701,335 |
| i)Capital Reserve | 2,045,748 | 2,101,184 | 3,371,904 | 4,950,718 | 6,736,633 | 8,192,070 |
| ii)Revenue Reserve | 33,871,490 | 36,294,738 | 40,570,037 | 41,792,930 | 58,280,480 | 75,509,265 |
| of which: un-appropriated profit(loss) / retained earnings | 27,069,130 | 26,557,645 | 32,401,749 | 34,247,091 | 48,814,236 | 66,706,905 |
| 3.Surplus on revaluation of fixed assets | 2,726,211 | 759,892 | 753,521 | 1,198,826 | 1,392,593 | 3,340,163 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 30,118,020 | 27,143,967 | 18,898,723 | 15,439,207 | 53,618,182 | 51,629,168 |
| 1.Long term borrowings | 24,020,624 | 21,170,597 | 12,826,324 | 9,442,532 | 12,277,807 | 22,111,383 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,387,091 | 1,470,781 | 1,560,942 | 1,802,846 | 1,624,860 | 1,394,756 |
| 5.Other non-current liabilities | 4,710,305 | 4,502,589 | 4,511,457 | 4,193,829 | 39,715,515 | 28,123,029 |
| E.Current Liabilities (E1+E2+E3+E4) | 43,229,642 | 61,748,097 | 102,708,070 | 109,284,121 | 83,460,082 | 119,148,210 |
| 1.Trade credit \& other accounts payables | 11,277,382 | 39,288,679 | 61,097,611 | 76,309,123 | 46,928,291 | 64,182,542 |
| of which: i) Trade credits | 4,833,451 | 24,003,117 | 43,173,802 | 63,148,051 | 27,383,627 | 38,356,404 |
| 2.Short term borrowings | 22,382,525 | 11,941,649 | 29,366,484 | 22,492,953 | 25,277,286 | 41,744,361 |
| 3.Current portion of non-current liabilities | 7,964,843 | 8,633,497 | 8,625,697 | 6,137,138 | 5,900,418 | 6,953,989 |
| 4.Other current liabilities | 1,604,892 | 1,884,272 | 3,618,278 | 4,344,907 | 5,354,087 | 6,267,318 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 75,377,857 | 93,583,447 | 109,433,588 | 109,817,389 | 102,744,223 | 114,345,150 |
| i)Local sales (Net) | 75,377,857 | 88,302,823 | 109,071,243 | 109,747,801 | 102,744,223 | 114,345,150 |
| ii) Export sales (Net) | 0 | 5,280,624 | 362,345 | 69,588 | 0 | 0 |
| 2.Cost of sales | 56,365,605 | 74,478,825 | 80,282,515 | 77,039,227 | 68,303,906 | 72,985,477 |
| i)Cost of material | 26,370,724 | 25,317,857 | 27,268,343 | 33,207,143 | 22,234,232 | 34,494,391 |
| 3.Gross profit / (loss) (F1-F2) | 19,012,252 | 19,104,622 | 29,151,073 | 32,778,162 | 34,440,317 | 41,359,673 |
| 4.General, administrative and other expenses | 9,286,957 | 10,725,844 | 11,619,885 | 11,248,309 | 10,912,903 | 12,009,039 |
| i)Selling \& distribution expenses | 7,524,439 | 9,093,469 | 9,167,326 | 8,630,206 | 8,149,251 | 8,782,482 |
| ii)Administrative and other expenses | 1,762,518 | 1,632,375 | 2,452,559 | 2,618,103 | 2,763,652 | 3,226,557 |
| 5.Other income / (loss) | 11,695,757 | 11,631,832 | 8,447,240 | 5,372,252 | 18,452,905 | 19,123,874 |
| 6.EBIT (F3-F4+F5) | 21,421,052 | 20,010,610 | 25,978,428 | 26,902,105 | 41,980,319 | 48,474,508 |
| 7.Financial expenses | 3,360,425 | 3,228,723 | 2,244,609 | 3,311,837 | 2,413,248 | 2,736,351 |
| of which: (i) Interest expenses | 3,257,012 | 3,098,961 | 2,217,842 | 3,278,517 | 2,326,195 | 2,588,587 |
| 8.Profit / (loss) before taxation (F6-F7) | 18,060,627 | 16,781,887 | 23,733,819 | 23,590,268 | 39,567,071 | 45,738,157 |
| 9.Tax expenses | 6,044,875 | 5,285,987 | 7,295,615 | 6,256,488 | 9,816,265 | 10,044,662 |
| 10.Profit / (loss) after tax (F8-F9) | 12,015,752 | 11,495,900 | 16,438,204 | 17,333,780 | 29,750,806 | 35,693,495 |
| 11.Cash dividends | 10,050,682 | 8,905,667 | 11,259,308 | 13,740,173 | 14,249,068 | 18,447,454 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 6,746,846 | 35,173,898 | 22,943,484 | 26,172,275 | 37,900,625 | 24,279,878 |
| 2.Net cash flows from investing activities | 1,200,678 | $(56,319)$ | 3,414,235 | 128,542 | $(1,249,076)$ | $(12,706,317)$ |
| 3.Net cash flows from financing activities | $(9,680,084)$ | $(10,739,622)$ | $(18,267,859)$ | $(20,725,061)$ | $(11,432,915)$ | $(12,077,908)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 81,483,851 | 79,022,163 | 76,316,567 | 76,104,063 | 132,750,270 | 151,393,048 |
| 2.Retention in business (F10-F11-F12) | 1,965,070 | 2,590,233 | 5,178,896 | 3,593,607 | 15,501,738 | 17,246,041 |
| 3.Depreciation for the year | 3,000,127 | 3,057,152 | 3,058,974 | 3,175,999 | 3,197,317 | 3,698,380 |
| 4.Salaries, wages and employee benefits | 9,040,351 | 9,381,031 | 10,676,264 | 12,779,257 | 13,214,438 | 13,049,215 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 15.94 | 12.28 | 15.02 | 15.78 | 28.96 | 31.22 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.63 | 0.71 | 0.68 | 0.60 | 0.51 | 0.47 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 10.08 | 8.66 | 10.28 | 9.51 | 14.82 | 14.67 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.37 | 2.57 | 2.93 | 3.09 | 2.87 | 2.72 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 23.84 | 22.27 | 30.08 | 29.36 | 42.56 | 39.90 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 9.44 | 9.04 | 12.92 | 13.62 | 23.38 | 28.06 |


| Ferozsons Laboratories Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,024,952 | 3,096,476 | 3,167,681 | 3,117,425 | 4,090,001 | 4,886,864 |
| 1.Capital work in progress | 354,218 | 219,480 | 105,136 | 4,298 | 97,462 | 1,010,584 |
| 2.Operating fixed assets at cost | 2,907,402 | 3,407,529 | 3,825,479 | 4,207,411 | 4,333,431 | 4,537,051 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,654,857 | 2,862,770 | 2,970,028 | 3,021,391 | 3,898,409 | 3,781,726 |
| 4.Intangible assets | 5,539 | 3,173 | 2,358 | 731 | 424 | 638 |
| 5.Long term investments | 0 | 0 | 78,546 | 79,372 | 79,372 | 79,372 |
| 6.Other non-current assets | 10,338 | 11,053 | 11,613 | 11,633 | 14,334 | 14,544 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,838,279 | 3,744,678 | 3,800,737 | 3,986,950 | 4,877,471 | 7,071,454 |
| 1.Cash \& bank balance | 382,758 | 244,367 | 290,867 | 267,854 | 151,393 | 830,509 |
| 2.Inventories; of which | 2,071,317 | 1,764,902 | 1,346,996 | 1,328,151 | 2,049,993 | 2,019,922 |
| i)Raw material | 0 | 481,960 | 392,398 | 428,049 | 633,499 | 734,530 |
| ii)Work in progress | 0 | 78,514 | 71,287 | 94,962 | 154,579 | 144,370 |
| iii)Finished goods | 0 | 1,149,308 | 773,415 | 644,180 | 1,061,495 | 794,499 |
| 3.Trade Debt / accounts receivables | 447,355 | 429,774 | 604,467 | 950,788 | 1,092,780 | 1,540,082 |
| 4.Short term loans and advances | 43,691 | 77,152 | 48,225 | 27,608 | 65,063 | 68,040 |
| 5.Short term investments | 667,167 | 855,943 | 941,746 | 864,945 | 760,708 | 1,940,495 |
| 6.Other current assets | 225,991 | 372,540 | 568,435 | 547,604 | 757,534 | 672,406 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,863,231 | 6,841,154 | 6,968,418 | 7,104,375 | 8,967,472 | 11,958,318 |
| C.Shareholders' Equity (C1+C2+C3) | 5,773,288 | 5,718,230 | 5,602,528 | 5,639,039 | 6,648,424 | 7,892,409 |
| 1.Issued, Subscribed \& Paid up capital | 301,868 | 301,868 | 301,868 | 301,868 | 301,868 | 362,242 |
| i)Ordinary shares | 301,868 | 301,868 | 301,868 | 301,868 | 301,868 | 362,242 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,486,670 | 4,471,526 | 4,379,481 | 4,474,534 | 4,872,843 | 6,132,125 |
| i)Capital Reserve | 206,991 | 206,186 | 184,683 | 169,822 | 228,216 | 419,496 |
| ii)Revenue Reserve | 4,279,679 | 4,265,340 | 4,194,798 | 4,304,712 | 4,644,627 | 5,712,629 |
| of which: un-appropriated profit(loss) / retained earnings | 4,279,679 | 4,265,340 | 4,194,798 | 4,304,712 | 4,644,627 | 5,712,629 |
| 3.Surplus on revaluation of fixed assets | 984,750 | 944,836 | 921,179 | 862,637 | 1,473,713 | 1,398,042 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 268,664 | 246,491 | 222,502 | 216,668 | 525,978 | 1,546,463 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 95,070 | 957,101 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 268,664 | 246,491 | 222,502 | 216,668 | 430,908 | 589,362 |
| E.Current Liabilities (E1+E2+E3+E4) | 821,279 | 876,433 | 1,143,388 | 1,248,668 | 1,793,070 | 2,519,446 |
| 1.Trade credit \& other accounts payables | 710,419 | 769,043 | 960,178 | 1,075,545 | 1,599,501 | 2,168,801 |
| of which: i) Trade credits | 359,183 | 439,118 | 590,013 | 793,411 | 998,525 | 1,354,439 |
| 2.Short term borrowings | 42,852 | 24,889 | 100,526 | 20,191 | 51,017 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 33,250 | 216,372 |
| 4.Other current liabilities | 68,008 | 82,501 | 82,684 | 152,932 | 109,302 | 134,273 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,294,980 | 5,002,430 | 5,002,680 | 5,802,856 | 6,212,342 | 8,879,115 |
| i)Local sales (Net) | 11,067,599 | 4,781,775 | 4,847,350 | 5,621,347 | 5,977,071 | 7,657,363 |
| ii) Export sales (Net) | 227,381 | 220,655 | 155,330 | 181,509 | 235,271 | 1,221,752 |
| 2.Cost of sales | 6,700,678 | 3,090,966 | 3,483,750 | 3,761,902 | 3,873,653 | 5,213,850 |
| i)Cost of material | 1,002,760 | 805,691 | 973,850 | 1,221,717 | 1,369,567 | 2,059,064 |
| 3.Gross profit / (loss) (F1-F2) | 4,594,302 | 1,911,464 | 1,518,930 | 2,040,954 | 2,338,689 | 3,665,265 |
| 4.General, administrative and other expenses | 1,844,446 | 1,366,133 | 1,560,942 | 1,890,149 | 1,840,876 | 2,248,894 |
| i)Selling \& distribution expenses | 1,249,627 | 1,023,217 | 1,161,082 | 1,353,586 | 1,347,223 | 1,651,852 |
| ii)Administrative and other expenses | 594,819 | 342,916 | 399,860 | 536,563 | 493,653 | 597,042 |
| 5.Other income / (loss) | 121,284 | 63,547 | 139,586 | 212,019 | 122,650 | 193,297 |
| 6.EBIT (F3-F4+F5) | 2,871,140 | 608,878 | 97,574 | 362,824 | 620,463 | 1,609,668 |
| 7.Financial expenses | 12,603 | 17,701 | 12,002 | 24,760 | 28,525 | 43,697 |
| of which: (i) Interest expenses | 623 | 4,387 | 6,266 | 18,869 | 22,163 | 31,438 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,858,537 | 591,177 | 85,572 | 338,064 | 591,938 | 1,565,971 |
| 9.Tax expenses | 625,448 | 196,572 | 102,583 | 150,069 | 169,359 | 277,512 |
| 10.Profit / (loss) after tax (F8-F9) | 2,233,089 | 394,605 | $(17,011)$ | 187,995 | 422,579 | 1,288,459 |
| 11.Cash dividends | 664,110 | 211,308 | 60,374 | 181,121 | 120,747 | 362,242 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 60,374 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 740,653 | 863,820 | 560,384 | 406,519 | 100,239 | 1,816,140 |
| 2.Net cash flows from investing activities | $(436,325)$ | $(530,239)$ | $(456,953)$ | $(200,625)$ | $(231,146)$ | $(2,252,338)$ |
| 3.Net cash flows from financing activities | $(744,463)$ | $(456,009)$ | $(132,567)$ | $(148,573)$ | $(16,379)$ | 1,166,331 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 6,041,952 | 5,964,721 | 5,825,030 | 5,855,707 | 7,174,402 | 9,438,872 |
| 2.Retention in business (F10-F11-F12) | 1,568,979 | 183,297 | $(77,385)$ | 6,874 | 241,458 | 926,217 |
| 3.Depreciation for the year | 233,406 | 326,993 | 360,841 | 394,892 | 378,938 | 397,992 |
| 4.Salaries, wages and employee benefits | 1,084,907 | 878,048 | 1,022,492 | 1,208,253 | 1,272,359 | 1,660,521 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 19.77 | 7.89 | -0.34 | 3.24 | 6.80 | 14.51 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.87 | 0.73 | 0.72 | 0.82 | 0.77 | 0.85 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 36.94 | 5.76 | -0.25 | 2.67 | 5.26 | 12.31 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.28 | 1.19 | 1.22 | 1.25 | 1.31 | 1.44 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 47.30 | 6.87 | -0.30 | 3.34 | 6.88 | 17.72 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 73.98 | 13.07 | -0.56 | 6.23 | 14.00 | 35.57 |


| Gatron (Industries) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 6,187,676 | 7,258,409 | 8,562,061 | 11,674,134 | 14,140,424 | 7,536,845 |
| 1.Capital work in progress | 63,013 | 202,129 | 187,829 | 266,019 | 959,051 | 2,652,364 |
| 2.Operating fixed assets at cost | 8,632,217 | 7,584,386 | 9,027,006 | 9,602,538 | 11,340,477 | 11,803,468 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,380,867 | 2,392,856 | 2,399,123 | 2,973,233 | 4,256,888 | 4,845,696 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 17,614 | 35,898 |
| 5.Long term investments | 3,740,883 | 4,661,006 | 5,970,689 | 8,432,060 | 8,903,623 | 0 |
| 6.Other non-current assets | 2,913 | 2,418 | 4,420 | 2,822 | 3,248 | 2,887 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,963,490 | 6,274,058 | 6,644,339 | 7,344,436 | 7,053,631 | 10,027,581 |
| 1.Cash \& bank balance | 861,956 | 1,221,217 | 1,377,617 | 1,381,563 | 1,135,360 | 1,493,170 |
| 2.Inventories; of which | 2,020,492 | 2,196,552 | 2,734,755 | 2,840,779 | 2,394,758 | 3,840,346 |
| i)Raw material | 584,807 | 1,001,613 | 1,070,923 | 1,172,151 | 647,999 | 1,897,508 |
| ii)Work in progress | 296,340 | 451,615 | 482,041 | 484,446 | 589,548 | 352,687 |
| iii)Finished goods | 1,139,345 | 743,324 | 1,181,791 | 1,184,182 | 1,157,211 | 1,590,151 |
| 3.Trade Debt / accounts receivables | 748,713 | 1,623,415 | 1,128,940 | 1,528,561 | 2,230,264 | 2,897,201 |
| 4.Short term loans and advances | 29,191 | 43,154 | 114,155 | 79,492 | 87,875 | 82,857 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,303,138 | 1,189,720 | 1,288,872 | 1,514,041 | 1,205,374 | 1,714,007 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 11,151,166 | 13,532,467 | 15,206,400 | 19,018,570 | 21,194,055 | 17,564,426 |
| C.Shareholders' Equity (C1+C2+C3) | 6,929,966 | 7,823,147 | 9,797,052 | 12,728,774 | 13,138,962 | 7,680,635 |
| 1.Issued, Subscribed \& Paid up capital | 383,645 | 383,645 | 383,645 | 383,645 | 383,645 | 383,645 |
| i)Ordinary shares | 383,645 | 383,645 | 383,645 | 383,645 | 383,645 | 383,645 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,546,321 | 7,439,502 | 9,413,407 | 12,345,129 | 12,755,317 | 7,296,990 |
| i)Capital Reserve | 458,645 | 383,645 | 383,645 | 383,645 | 383,645 | 383,645 |
| ii)Revenue Reserve | 6,087,676 | 7,055,857 | 9,029,762 | 11,961,484 | 12,371,672 | 6,913,345 |
| of which: un-appropriated profit(loss) / retained earnings | 3,802,676 | 4,695,857 | 6,669,762 | 8,426,484 | 8,836,672 | 3,378,345 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 822,629 | 1,131,978 | 1,148,969 | 1,680,910 | 2,842,408 | 3,694,871 |
| 1.Long term borrowings | 0 | 122,431 | 0 | 126,540 | 1,174,783 | 2,840,439 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 289,560 | 318,830 | 335,858 | 374,611 | 409,186 | 440,439 |
| 5.Other non-current liabilities | 533,069 | 690,717 | 813,111 | 1,179,759 | 1,258,439 | 413,993 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,398,571 | 4,577,342 | 4,260,379 | 4,608,886 | 5,212,685 | 6,188,920 |
| 1.Trade credit \& other accounts payables | 1,795,434 | 2,365,129 | 3,584,631 | 3,698,476 | 3,434,092 | 2,478,354 |
| of which: i) Trade credits | 301,630 | 267,422 | 429,481 | 681,858 | 312,221 | 439,044 |
| 2.Short term borrowings | 1,506,252 | 2,143,874 | 580,017 | 864,718 | 1,671,941 | 3,520,880 |
| 3.Current portion of non-current liabilities | 0 | 13,603 | 0 | 0 | 3,170 | 90,342 |
| 4.Other current liabilities | 96,885 | 54,736 | 95,731 | 45,692 | 103,482 | 99,344 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 8,531,561 | 12,091,429 | 13,006,437 | 17,707,325 | 12,938,377 | 16,557,561 |
| i)Local sales (Net) | 8,220,140 | 11,957,272 | 12,970,363 | 17,583,819 | 12,861,867 | 16,218,340 |
| ii)Export sales (Net) | 311,421 | 134,157 | 36,074 | 123,506 | 76,510 | 339,221 |
| 2.Cost of sales | 8,390,821 | 11,542,989 | 11,481,720 | 15,679,770 | 11,873,344 | 14,254,055 |
| i)Cost of material | 5,141,660 | 8,190,544 | 8,190,818 | 11,176,689 | 7,639,264 | 9,152,461 |
| 3.Gross profit / (loss) (F1-F2) | 140,740 | 548,440 | 1,524,717 | 2,027,555 | 1,065,033 | 2,303,506 |
| 4.General, administrative and other expenses | 518,953 | 459,068 | 618,319 | 678,398 | 572,389 | 659,277 |
| i)Selling \& distribution expenses | 237,748 | 186,656 | 194,294 | 187,631 | 172,446 | 210,284 |
| ii)Administrative and other expenses | 281,205 | 272,412 | 424,025 | 490,767 | 399,943 | 448,993 |
| 5.Other income / (loss) | 345,118 | 1,003,714 | 1,484,865 | 3,048,904 | 1,632,254 | 1,864,434 |
| 6.EBIT (F3-F4+F5) | $(33,095)$ | 1,093,086 | 2,391,263 | 4,398,061 | 2,124,898 | 3,508,663 |
| 7.Financial expenses | 59,774 | 33,308 | 14,814 | 18,137 | 206,479 | 127,645 |
| of which: (i) Interest expenses | 56,634 | 29,745 | 12,806 | 15,697 | 203,845 | 124,191 |
| 8.Profit / (loss) before taxation (F6-F7) | $(92,869)$ | 1,059,778 | 2,376,449 | 4,379,924 | 1,918,419 | 3,381,018 |
| 9.Tax expenses | 55,369 | 165,903 | 308,640 | 678,394 | 468,420 | 379,907 |
| 10.Profit / (loss) after tax (F8-F9) | $(148,238)$ | 893,875 | 2,067,809 | 3,701,530 | 1,449,999 | 3,001,111 |
| 11.Cash dividends | 0 | 0 | 393,236 | 1,016,659 | 479,556 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 395,661 | 122,038 | 2,282,280 | 981,358 | 268,221 | $(269,850)$ |
| 2.Net cash flows from investing activities | $(297,225)$ | $(520,460)$ | $(349,539)$ | $(636,109)$ | $(1,323,188)$ | (3,000,325) |
| 3.Net cash flows from financing activities | $(71,281)$ | 120,061 | $(212,484)$ | $(626,004)$ | 1,541 | 1,779,046 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 7,752,595 | 8,955,125 | 10,946,021 | 14,409,684 | 15,981,370 | 11,375,506 |
| 2.Retention in business (F10-F11-F12) | $(148,238)$ | 893,875 | 1,674,573 | 2,684,871 | 970,443 | 3,001,111 |
| 3.Depreciation for the year | 382,994 | 312,444 | 384,196 | 426,718 | 523,094 | 659,817 |
| 4.Salaries, wages and employee benefits | 843,293 | 952,628 | 1,152,735 | 1,367,117 | 1,280,491 | 1,615,712 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.74 | 7.39 | 15.90 | 20.90 | 11.21 | 18.13 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.79 | 0.98 | 0.91 | 1.03 | 0.64 | 0.85 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.38 | 7.24 | 14.39 | 21.63 | 7.21 | 15.49 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.53 | 1.67 | 1.63 | 1.52 | 1.55 | 1.86 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -2.10 | 12.12 | 23.47 | 32.86 | 11.21 | 28.83 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -3.86 | 23.30 | 53.90 | 96.48 | 37.80 | 78.23 |


| Ghani Global Holdings Limited (Formerly Ghan | es Lim |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,830,694 | 3,553,247 | 3,696,083 | 5,293,759 | 5,883,352 | 6,338,885 |
| 1.Capital work in progress | 74,409 | 100,830 | 33,176 | 81,045 | 75,155 | 523,775 |
| 2.Operating fixed assets at cost | 2,896,575 | 3,421,139 | 3,735,383 | 5,750,343 | 6,513,137 | 6,724,120 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,534,455 | 2,957,732 | 3,173,893 | 4,784,927 | 5,357,365 | 5,362,024 |
| 4. Intangible assets | 70 | 70 | 14,631 | 360,293 | 357,331 | 354,370 |
| 5.Long term investments | 0 | 436,859 | 406,126 | 0 | 0 | 0 |
| 6.Other non-current assets | 221,760 | 57,756 | 68,257 | 67,494 | 93,501 | 98,716 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,071,006 | 1,405,466 | 1,619,615 | 2,644,786 | 2,236,162 | 3,420,798 |
| 1.Cash \& bank balance | 1,090,018 | 262,303 | 177,733 | 170,317 | 152,182 | 382,273 |
| 2.Inventories; of which | 26,282 | 37,740 | 94,343 | 307,891 | 331,727 | 590,830 |
| i)Raw material | 0 | 0 | 0 | 42,713 | 79,367 | 121,508 |
| ii)Work in progress | 0 | 0 | 0 | 8,116 | 4,932 | 5,165 |
| iii)Finished goods | 26,282 | 37,740 | 94,343 | 257,062 | 247,428 | 442,104 |
| 3.Trade Debt / accounts receivables | 406,397 | 529,520 | 468,959 | 788,680 | 736,995 | 972,258 |
| 4.Short term loans and advances | 150,296 | 135,160 | 203,100 | 396,798 | 115,571 | 177,844 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 398,013 | 440,743 | 675,480 | 981,100 | 899,687 | 1,297,593 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,901,700 | 4,958,713 | 5,315,698 | 7,938,545 | 8,119,514 | 9,759,683 |
| C.Shareholders' Equity (C1+C2+C3) | 2,713,260 | 2,981,740 | 2,726,833 | 3,889,568 | 3,800,606 | 5,792,329 |
| 1.Issued, Subscribed \& Paid up capital | 1,247,813 | 1,247,813 | 1,322,682 | 1,533,059 | 1,533,059 | 2,799,365 |
| i)Ordinary shares | 1,247,813 | 1,247,813 | 1,322,682 | 1,533,059 | 1,533,059 | 2,799,365 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,465,447 | 1,733,927 | 1,404,151 | 2,356,509 | 2,267,547 | 2,992,964 |
| i)Capital Reserve | 1,036,267 | 1,181,766 | 726,227 | 1,816,637 | 1,866,644 | 2,042,651 |
| ii)Revenue Reserve | 429,180 | 552,161 | 677,924 | 539,872 | 400,903 | 950,313 |
| of which: un-appropriated profit(loss) / retained earnings | 429,180 | 552,161 | 677,924 | 539,872 | 400,903 | 950,313 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 653,989 | 1,322,006 | 1,162,215 | 1,405,975 | 1,710,593 | 1,654,129 |
| 1.Long term borrowings | 439,962 | 1,040,938 | 846,356 | 473,510 | 848,525 | 888,965 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 595,833 | 595,834 | 379,167 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 214,027 | 281,068 | 315,859 | 336,632 | 266,234 | 385,997 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,534,451 | 654,967 | 1,426,650 | 2,643,002 | 2,608,315 | 2,313,225 |
| 1.Trade credit \& other accounts payables | 296,853 | 101,865 | 135,129 | 336,702 | 480,117 | 517,061 |
| of which: i) Trade credits | 205,108 | 33,105 | 93,854 | 136,836 | 222,486 | 213,492 |
| 2.Short term borrowings | 431,034 | 273,000 | 955,986 | 1,683,471 | 1,786,151 | 958,009 |
| 3.Current portion of non-current liabilities | 734,807 | 229,179 | 242,280 | 522,350 | 214,642 | 618,487 |
| 4.Other current liabilities | 71,757 | 50,923 | 93,255 | 100,479 | 127,405 | 219,668 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,766,743 | 1,804,472 | 2,048,597 | 3,074,726 | 3,312,417 | 5,194,462 |
| i)Local sales (Net) | 1,766,743 | 1,804,472 | 2,048,597 | 3,073,188 | 3,220,579 | 5,113,267 |
| ii)Export sales (Net) | 0 | 0 | 0 | 1,538 | 91,838 | 81,195 |
| 2.Cost of sales | 1,191,108 | 1,235,838 | 1,409,899 | 2,433,999 | 2,531,430 | 3,112,522 |
| i)Cost of material | 0 | 0 | 0 | 158,801 | 258,425 | 255,528 |
| 3.Gross profit / (loss) (F1-F2) | 575,635 | 568,634 | 638,698 | 640,727 | 780,987 | 2,081,940 |
| 4.General, administrative and other expenses | 260,005 | 314,773 | 375,147 | 519,800 | 533,730 | 738,958 |
| i)Selling \& distribution expenses | 137,463 | 179,993 | 227,161 | 291,369 | 288,015 | 337,379 |
| ii)Administrative and other expenses | 122,542 | 134,780 | 147,986 | 228,431 | 245,715 | 401,579 |
| 5.Other income / (loss) | 78,426 | 9,616 | $(13,239)$ | 21,362 | 26,782 | 61,900 |
| 6.EBIT (F3-F4+F5) | 394,056 | 263,477 | 250,312 | 142,289 | 274,039 | 1,404,882 |
| 7.Financial expenses | 117,597 | 96,516 | 123,489 | 313,734 | 456,647 | 307,219 |
| of which: (i) Interest expenses | 113,886 | 96,041 | 120,471 | 311,923 | 450,741 | 299,936 |
| 8.Profit / (loss) before taxation (F6-F7) | 276,459 | 166,961 | 126,823 | $(171,445)$ | $(182,608)$ | 1,097,663 |
| 9.Tax expenses | 114,631 | 43,981 | 1,080 | 40,655 | $(62,856)$ | 305,237 |
| 10.Profit / (loss) after tax (F8-F9) | 161,828 | 122,980 | 125,743 | $(212,100)$ | $(119,752)$ | 792,426 |
| 11.Cash dividends | 1,185,422 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 74,869 | 66,134 | 0 | 0 | 699,841 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(298,739)$ | $(95,309)$ | 67,488 | $(111,648)$ | 864,131 | 624,312 |
| 2.Net cash flows from investing activities | $(223,036)$ | $(821,948)$ | $(279,313)$ | $(299,629)$ | $(640,936)$ | $(651,681)$ |
| 3.Net cash flows from financing activities | 787,576 | 89,542 | 127,255 | 331,181 | $(241,330)$ | 257,460 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,367,249 | 4,303,746 | 3,889,048 | 5,295,543 | 5,511,199 | 7,446,458 |
| 2.Retention in business (F10-F11-F12) | $(1,023,594)$ | 48,111 | 59,609 | $(212,100)$ | $(119,752)$ | 92,585 |
| 3.Depreciation for the year | 66,949 | 84,233 | 106,142 | 193,201 | 198,922 | 219,497 |
| 4.Salaries, wages and employee benefits | 161,085 | 168,295 | 198,901 | 378,545 | 364,085 | 514,132 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 9.16 | 6.82 | 6.14 | -6.90 | -3.62 | 15.26 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.41 | 0.37 | 0.40 | 0.46 | 0.41 | 0.58 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.79 | 2.49 | 2.45 | -3.20 | -1.49 | 8.86 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 2.23 | 1.73 | 1.80 | 2.00 | 2.09 | 1.86 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 8.46 | 4.32 | 4.41 | -6.41 | -3.11 | 16.52 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.30 | 0.99 | 0.95 | -1.38 | -0.78 | 2.83 |


| GlaxoSmithKline Consumer Healthcare Pakista |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 133,810 | 2,788,203 | 3,059,655 | 3,638,317 | 3,852,239 |
| 1.Capital work in progress | 24,965 | 551,561 | 426,730 | 836,283 | 615,465 |
| 2.Operating fixed assets at cost | 151,084 | 2,598,698 | 3,204,498 | 3,633,822 | 4,282,586 |
| 3.Operating fixed assets after deducting accumulated depreciation | 99,755 | 2,098,217 | 2,488,162 | 2,657,030 | 3,091,001 |
| 4.Intangible assets | 0 | 127,674 | 127,674 | 127,674 | 127,674 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 9,090 | 10,751 | 17,089 | 17,330 | 18,099 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,819,958 | 5,166,054 | 5,922,969 | 7,335,653 | 10,013,921 |
| 1.Cash \& bank balance | 1,103,012 | 707,443 | 643,241 | 2,132,049 | 2,454,867 |
| 2.Inventories; of which | 821,919 | 2,231,361 | 2,769,125 | 2,902,222 | 3,916,050 |
| i)Raw material | 219,861 | 931,348 | 1,490,083 | 1,582,790 | 2,237,197 |
| ii)Work in progress | 14,851 | 18,643 | 35,442 | 14,375 | 41,288 |
| iii)Finished goods | 587,207 | 1,281,370 | 1,243,600 | 1,305,057 | 1,637,565 |
| 3.Trade Debt / accounts receivables | 271,293 | 754,863 | 866,168 | 669,585 | 1,101,726 |
| 4.Short term loans and advances | 1,224,928 | 261,833 | 307,289 | 491,187 | 412,863 |
| 5.Short term investments | 198,543 | 0 | 0 | 0 | 747,935 |
| 6.Other current assets | 200,263 | 1,210,554 | 1,337,146 | 1,140,610 | 1,380,480 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,953,768 | 7,954,257 | 8,982,624 | 10,973,970 | 13,866,160 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | 2,296,834 | 3,834,986 | 4,500,603 | 5,163,928 | 6,715,172 |
| 1. Issued, Subscribed \& Paid up capital | 955,502 | 1,170,545 | 1,170,545 | 1,170,545 | 1,170,545 |
| i)Ordinary shares | 955,502 | 1,170,545 | 1,170,545 | 1,170,545 | 1,170,545 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,341,332 | 2,664,441 | 3,330,058 | 3,993,383 | 5,544,627 |
| i)Capital Reserve | 101,914 | 830,640 | 830,639 | 830,640 | 830,640 |
| ii)Revenue Reserve | 1,239,418 | 1,833,801 | 2,499,419 | 3,162,743 | 4,713,987 |
| of which: un-appropriated profit(loss) / retained earnings | 1,239,418 | 1,833,801 | 2,499,419 | 3,162,743 | 4,713,987 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 19,531 | 127,340 | 186,630 | 239,752 | 294,346 |
| 1.Long term borrowings | 0 | 0 | 1,989 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 19,531 | 37,635 | 53,665 | 88,028 | 97,244 |
| 5.Other non-current liabilities | 0 | 89,705 | 130,976 | 151,724 | 197,102 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,637,403 | 3,991,931 | 4,295,391 | 5,570,290 | 6,856,642 |
| 1.Trade credit \& other accounts payables | 1,461,983 | 1,956,690 | 2,599,791 | 4,155,523 | 4,941,078 |
| of which: i) Trade credits | 391,431 | 454,703 | 607,736 | 298,661 | 541,125 |
| 2.Short term borrowings | 0 | 1,591,780 | 763,580 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 399,848 | 1,770 | 2,301 | 0 |
| 4.Other current liabilities | 175,420 | 43,613 | 930,250 | 1,412,466 | 1,915,564 |
| F.Operations: |  |  |  |  |  |
| 1.Sales | 8,298,142 | 14,875,268 | 16,316,744 | 19,846,106 | 24,163,150 |
| i)Local sales (Net) | 8,298,142 | 14,433,042 | 15,984,605 | 19,597,430 | 24,012,481 |
| ii) Export sales (Net) | 0 | 442,226 | 332,139 | 248,676 | 150,669 |
| 2.Cost of sales | 5,196,906 | 10,471,299 | 11,330,677 | 14,518,244 | 17,548,075 |
| i)Cost of material | 635,145 | 3,951,962 | 3,977,320 | 8,793,735 | 12,147,781 |
| 3.Gross profit / (loss) (F1-F2) | 3,101,236 | 4,403,969 | 4,986,067 | 5,327,862 | 6,615,075 |
| 4.General, administrative and other expenses | 2,103,470 | 2,856,834 | 3,165,595 | 3,542,484 | 3,923,241 |
| i)Selling \& distribution expenses | 1,822,037 | 2,440,840 | 2,739,642 | 3,098,439 | 3,353,640 |
| ii)Administrative and other expenses | 281,433 | 415,994 | 425,953 | 444,045 | 569,601 |
| 5.Other income / (loss) | 181,205 | 141,362 | 71,672 | 46,922 | 341,403 |
| 6.EBIT (F3-F4+F5) | 1,178,971 | 1,688,497 | 1,892,144 | 1,832,300 | 3,033,237 |
| 7.Financial expenses | 8,134 | 225,805 | 192,365 | 58,008 | 17,133 |
| of which: (i) Interest expenses | 4,183 | 143,719 | 116,682 | 27,344 | 159 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,170,837 | 1,462,692 | 1,699,779 | 1,774,292 | 3,016,104 |
| 9.Tax expenses | 464,023 | 388,140 | 442,259 | 512,283 | 881,770 |
| 10.Profit / (loss) after tax (F8-F9) | 706,814 | 1,074,552 | 1,257,520 | 1,262,009 | 2,134,334 |
| 11.Cash dividends | 477,751 | 585,273 | 585,273 | 585,273 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |
| 1.Net cash flows from operating activities | 559,350 | (425,766) | 1,333,785 | 2,913,510 | 1,594,199 |
| 2.Net cash flows from investing activities | 71,862 | $(223,401)$ | $(486,805)$ | $(813,678)$ | $(322,322)$ |
| 3.Net cash flows from financing activities | 0 | $(77,903)$ | $(82,981)$ | $(81,719)$ | $(81,866)$ |
| H.Miscellaneous |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,316,365 | 3,962,326 | 4,687,233 | 5,403,680 | 7,009,518 |
| 2.Retention in business (F10-F11-F12) | 229,063 | 489,280 | 672,248 | 676,737 | 2,134,334 |
| 3.Depreciation for the year | 22,965 | 210,635 | 229,623 | 266,429 | 299,254 |
| 4.Salaries, wages and employee benefits | 324,688 | 1,176,123 | 1,253,548 | 1,408,116 | 1,744,436 |
| I.Key Performance Indicators |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 8.52 | 7.22 | 7.71 | 6.36 | 8.83 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B})\}$ ) | 2.10 | 2.50 | 1.93 | 1.99 | 1.95 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 17.88 | 18.05 | 14.85 | 12.65 | 17.18 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 1.72 | 1.94 | 2.03 | 2.06 | 2.09 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 30.77 | 35.05 | 30.17 | 26.12 | 35.93 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 7.40 | 9.18 | 10.74 | 10.78 | 18.23 |


| GlaxoSmithKline Pakistan Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 9,428,830 | 10,018,032 | 10,102,322 | 10,647,037 | 11,022,592 | 11,486,148 |
| 1.Capital work in progress | 2,723,576 | 2,487,470 | 501,397 | 599,311 | 1,028,825 | 1,178,022 |
| 2.Operating fixed assets at cost | 9,376,660 | 10,869,473 | 13,452,506 | 14,384,092 | 14,880,142 | 15,634,105 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,594,858 | 6,377,864 | 8,419,808 | 8,880,750 | 8,907,177 | 9,229,853 |
| 4. Intangible assets | 1,039,072 | 1,039,072 | 1,082,072 | 1,041,742 | 991,742 | 991,742 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 71,324 | 113,626 | 99,045 | 125,234 | 94,848 | 86,531 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 11,736,277 | 11,855,900 | 12,074,025 | 12,582,145 | 15,049,404 | 18,969,163 |
| 1.Cash \& bank balance | 3,515,638 | 1,818,900 | 3,185,011 | 2,347,033 | 5,604,548 | 7,085,344 |
| 2.Inventories; of which | 5,548,083 | 6,082,218 | 5,944,050 | 6,070,253 | 5,743,505 | 6,505,401 |
| i)Raw material | 2,229,555 | 3,528,994 | 2,908,577 | 3,108,251 | 2,543,927 | 3,529,190 |
| ii)Work in progress | 495,716 | 566,707 | 535,881 | 277,318 | 48,796 | 130,296 |
| iii)Finished goods | 2,822,812 | 1,986,517 | 2,499,592 | 2,684,683 | 3,150,783 | 2,845,915 |
| 3.Trade Debt / accounts receivables | 530,413 | 2,362,703 | 1,594,900 | 1,126,700 | 1,204,143 | 1,315,550 |
| 4.Short term loans and advances | 177,653 | 453,116 | 247,788 | 347,465 | 378,482 | 412,422 |
| 5.Short term investments | 793,873 | 348,810 | 247,840 | 342,863 | 450,623 | 1,633,183 |
| 6.Other current assets | 1,170,617 | 790,153 | 854,436 | 2,347,831 | 1,668,103 | 2,017,263 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 21,165,107 | 21,873,932 | 22,176,347 | 23,229,182 | 26,071,996 | 30,455,311 |
| C.Shareholders' Equity (C1+C2+C3) | 13,542,785 | 13,461,857 | 15,419,450 | 16,137,396 | 17,478,264 | 20,986,665 |
| 1.Issued, Subscribed \& Paid up capital | 3,184,672 | 3,184,672 | 3,184,672 | 3,184,672 | 3,184,672 | 3,184,672 |
| i)Ordinary shares | 3,184,672 | 3,184,672 | 3,184,672 | 3,184,672 | 3,184,672 | 3,184,672 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 10,358,113 | 10,277,185 | 12,234,778 | 12,952,724 | 14,293,592 | 17,801,993 |
| i)Capital Reserve | 1,126,923 | 1,126,923 | 1,126,923 | 1,126,923 | 1,126,923 | 1,126,923 |
| ii)Revenue Reserve | 9,231,190 | 9,150,262 | 11,107,855 | 11,825,801 | 13,166,669 | 16,675,070 |
| of which: un-appropriated profit(loss) / retained earnings | 5,231,220 | 5,150,292 | 7,107,885 | 7,825,831 | 9,166,699 | 12,675,100 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 723,185 | 830,917 | 986,686 | 916,956 | 1,215,148 | 1,138,227 |
| 1.Long term borrowings | 0 | 0 | 0 | 42,564 | 31,559 | 32,710 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 78,014 | 294,031 | 370,799 | 228,437 | 508,622 | 298,885 |
| 5.Other non-current liabilities | 645,171 | 536,886 | 615,887 | 645,955 | 674,967 | 806,632 |
| E.Current Liabilities (E1+E2+E3+E4) | 6,899,137 | 7,581,158 | 5,770,211 | 6,174,830 | 7,378,584 | 8,330,419 |
| 1.Trade credit \& other accounts payables | 6,246,759 | 6,556,260 | 5,607,688 | 5,987,372 | 7,215,123 | 7,035,632 |
| of which: i) Trade credits | 2,039,728 | 1,495,496 | 1,962,101 | 1,579,556 | 659,748 | 652,171 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 8,867 | 7,778 | 20,891 |
| 4.Other current liabilities | 652,378 | 1,024,898 | 162,523 | 178,591 | 155,683 | 1,273,896 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 27,563,533 | 32,773,770 | 34,006,840 | 36,581,749 | 35,090,112 | 36,660,772 |
| i)Local sales (Net) | 27,460,723 | 32,668,598 | 33,961,704 | 36,524,033 | 35,073,217 | 36,631,894 |
| ii)Export sales (Net) | 102,810 | 105,172 | 45,136 | 57,716 | 16,895 | 28,878 |
| 2.Cost of sales | 20,099,062 | 24,095,384 | 25,593,240 | 28,870,246 | 27,555,732 | 26,923,923 |
| i)Cost of material | 13,280,953 | 14,931,984 | 18,399,570 | 19,019,851 | 19,163,019 | 17,907,289 |
| 3.Gross profit / (loss) (F1-F2) | 7,464,471 | 8,678,386 | 8,413,600 | 7,711,503 | 7,534,380 | 9,736,849 |
| 4.General, administrative and other expenses | 4,133,114 | 4,701,034 | 5,045,725 | 4,813,058 | 4,524,623 | 4,702,284 |
| i)Selling \& distribution expenses | 2,816,163 | 3,278,792 | 3,571,512 | 3,320,549 | 2,766,755 | 2,984,593 |
| ii)Administrative and other expenses | 1,316,951 | 1,422,242 | 1,474,213 | 1,492,509 | 1,757,868 | 1,717,691 |
| 5.Other income / (loss) | 1,040,556 | 1,036,344 | 1,471,634 | 1,991,462 | 1,977,036 | 2,554,318 |
| 6.EBIT (F3-F4+F5) | 4,371,913 | 5,013,696 | 4,839,509 | 4,889,907 | 4,986,793 | 7,588,883 |
| 7.Financial expenses | 19,032 | 88,282 | 147,392 | 289,611 | 84,111 | 164,433 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 93,879 | 6,504 | 5,427 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,352,881 | 4,925,414 | 4,692,117 | 4,600,296 | 4,902,682 | 7,424,450 |
| 9.Tax expenses | 1,707,969 | 1,898,180 | 1,460,195 | 1,559,173 | 1,527,442 | 2,070,041 |
| 10.Profit / (loss) after tax (F8-F9) | 2,644,912 | 3,027,234 | 3,231,922 | 3,041,123 | 3,375,240 | 5,354,409 |
| 11.Cash dividends | 1,910,803 | 2,229,270 | 2,229,270 | 1,910,803 | 2,070,037 | 2,229,270 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 4,255,524 | 2,135,122 | 3,001,028 | 2,565,902 | 5,960,185 | 4,987,106 |
| 2.Net cash flows from investing activities | $(1,622,789)$ | $(1,348,309)$ | $(479,033)$ | $(1,081,054)$ | $(1,025,925)$ | $(151,561)$ |
| 3.Net cash flows from financing activities | $(1,196,529)$ | $(2,928,614)$ | $(1,256,854)$ | $(2,227,803)$ | $(1,903,655)$ | $(2,073,273)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,265,970 | 14,292,774 | 16,406,136 | 17,054,352 | 18,693,412 | 22,124,892 |
| 2.Retention in business (F10-F11-F12) | 734,109 | 797,964 | 1,002,652 | 1,130,320 | 1,305,203 | 3,125,139 |
| 3.Depreciation for the year | 526,746 | 581,215 | 669,822 | 761,494 | 698,547 | 760,468 |
| 4.Salaries, wages and employee benefits | 3,388,789 | 4,368,987 | 4,234,750 | 4,427,329 | 5,198,191 | 5,095,686 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 9.60 | 9.24 | 9.50 | 8.31 | 9.62 | 14.61 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.34 | 1.52 | 1.54 | 1.61 | 1.42 | 1.30 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.81 | 14.07 | 14.67 | 13.40 | 13.69 | 18.94 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.55 | 1.59 | 1.53 | 1.44 | 1.47 | 1.47 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 19.88 | 22.42 | 22.38 | 19.27 | 20.08 | 27.84 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 8.31 | 9.51 | 10.15 | 9.55 | 10.60 | 16.81 |

Highnoon Laboratories Ltd.

| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 989,314 | 1,264,697 | 1,301,858 | 1,463,022 | 1,861,137 | 1,939,023 |
| 1.Capital work in progress | 177,551 | 0 | 30,983 | 126,147 | 81,276 | 13,715 |
| 2.Operating fixed assets at cost | 1,647,210 | 2,440,718 | 2,536,340 | 2,569,323 | 3,146,612 | 3,322,277 |
| 3.Operating fixed assets after deducting accumulated depreciation | 761,522 | 1,227,714 | 1,223,954 | 1,256,441 | 1,690,306 | 1,815,965 |
| 4.Intangible assets | 22,600 | 7,476 | 2,606 | 2,243 | 1,756 | 22,459 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 27,641 | 29,507 | 44,315 | 78,191 | 87,799 | 86,884 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,928,729 | 2,193,197 | 2,549,177 | 3,268,474 | 4,987,737 | 6,338,663 |
| 1.Cash \& bank balance | 750,293 | 617,551 | 780,739 | 859,029 | 863,130 | 817,058 |
| 2.Inventories; of which | 992,638 | 1,127,919 | 1,367,924 | 1,830,647 | 2,178,788 | 2,438,761 |
| i)Raw material | 694,690 | 805,208 | 935,587 | 1,079,507 | 1,500,954 | 1,762,638 |
| ii)Work in progress | 51,610 | 78,153 | 112,614 | 173,098 | 148,825 | 253,045 |
| iii)Finished goods | 246,336 | 244,558 | 319,723 | 578,042 | 533,121 | 423,078 |
| 3.Trade Debt / accounts receivables | 75,154 | 250,692 | 281,501 | 391,163 | 322,554 | 582,342 |
| 4.Short term loans and advances | 74,773 | 59,904 | 76,377 | 146,171 | 422,686 | 323,925 |
| 5.Short term investments | 0 | 100,000 | 0 | 0 | 1,093,847 | 2,059,740 |
| 6.Other current assets | 35,871 | 37,131 | 42,636 | 41,464 | 106,732 | 116,837 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,918,043 | 3,457,894 | 3,851,035 | 4,731,496 | 6,848,874 | 8,277,686 |
| C.Shareholders' Equity (C1+C2+C3) | 1,801,369 | 2,386,398 | 2,847,162 | 3,447,865 | 4,592,168 | 5,916,980 |
| 1.Issued, Subscribed \& Paid up capital | 228,056 | 255,423 | 286,074 | 314,681 | 346,149 | 380,764 |
| i)Ordinary shares | 228,056 | 255,423 | 286,074 | 314,681 | 346,149 | 380,764 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,363,429 | 1,746,972 | 2,190,679 | 2,776,848 | 3,785,509 | 5,099,967 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 1,363,429 | 1,746,972 | 2,190,679 | 2,776,848 | 3,785,509 | 5,099,967 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 209,884 | 384,003 | 370,409 | 356,336 | 460,510 | 436,249 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 452,013 | 494,693 | 507,817 | 524,373 | 869,094 | 676,645 |
| 1.Long term borrowings | 111,844 | 85,692 | 88,821 | 109,207 | 340,517 | 129,998 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 300,907 | 342,209 | 356,835 | 415,166 | 525,420 | 546,647 |
| 5.Other non-current liabilities | 39,262 | 66,792 | 62,161 | 0 | 3,157 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 664,661 | 576,803 | 496,056 | 759,258 | 1,387,612 | 1,684,061 |
| 1.Trade credit \& other accounts payables | 465,365 | 408,088 | 358,332 | 619,367 | 714,108 | 997,464 |
| of which: i) Trade credits | 123,303 | 136,628 | 121,798 | 322,443 | 182,490 | 262,620 |
| 2.Short term borrowings | 0 | 21,149 | 22,012 | 36,442 | 32,210 | 46,616 |
| 3.Current portion of non-current liabilities | 27,105 | 51,316 | 62,289 | 46,113 | 221,586 | 245,187 |
| 4.Other current liabilities | 172,191 | 96,250 | 53,423 | 57,336 | 419,708 | 394,794 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,070,755 | 5,971,229 | 7,503,101 | 9,047,693 | 10,697,634 | 13,000,780 |
| i)Local sales (Net) | 4,780,143 | 5,576,315 | 7,111,509 | 8,653,597 | 10,142,383 | 12,376,251 |
| ii)Export sales (Net) | 290,612 | 394,914 | 391,592 | 394,096 | 555,251 | 624,529 |
| 2.Cost of sales | 2,692,735 | 3,119,718 | 3,959,686 | 4,815,219 | 5,454,875 | 6,477,059 |
| i)Cost of material | 2,096,247 | 1,998,395 | 2,515,459 | 3,554,103 | 3,750,603 | 4,120,330 |
| 3.Gross profit / (loss) (F1-F2) | 2,378,020 | 2,851,511 | 3,543,415 | 4,232,474 | 5,242,759 | 6,523,721 |
| 4.General, administrative and other expenses | 1,611,193 | 1,977,406 | 2,490,961 | 2,911,638 | 3,314,259 | 4,213,539 |
| i)Selling \& distribution expenses | 1,279,005 | 1,599,737 | 2,026,738 | 2,386,789 | 2,645,474 | 3,416,349 |
| ii)Administrative and other expenses | 332,188 | 377,669 | 464,223 | 524,849 | 668,785 | 797,190 |
| 5.Other income / (loss) | 19,414 | 28,825 | 31,422 | 83,031 | 102,138 | 156,681 |
| 6.EBIT (F3-F4+F5) | 786,241 | 902,930 | 1,083,876 | 1,403,867 | 2,030,638 | 2,466,863 |
| 7.Financial expenses | 6,086 | 6,786 | 18,256 | 35,044 | 31,749 | 31,121 |
| of which: (i) Interest expenses | 3,635 | 4,526 | 15,231 | 32,019 | 25,728 | 27,440 |
| 8.Profit / (loss) before taxation (F6-F7) | 780,155 | 896,144 | 1,065,620 | 1,368,823 | 1,998,889 | 2,435,742 |
| 9.Tax expenses | 254,899 | 286,207 | 333,462 | 368,219 | 525,071 | 579,320 |
| 10.Profit / (loss) after tax (F8-F9) | 525,256 | 609,937 | 732,158 | 1,000,604 | 1,473,818 | 1,856,422 |
| 11.Cash dividends | 193,848 | 255,423 | 371,896 | 409,085 | 519,224 | 761,528 |
| 12.Bonus shares / stock dividends | 27,367 | 30,651 | 28,607 | 31,468 | 34,615 | 38,076 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 628,553 | 274,635 | 467,634 | 721,847 | 1,405,341 | 1,708,412 |
| 2.Net cash flows from investing activities | $(172,361)$ | $(232,709)$ | 8,535 | $(173,923)$ | $(1,311,378)$ | $(1,059,706)$ |
| 3.Net cash flows from financing activities | $(83,479)$ | $(174,667)$ | $(312,981)$ | $(469,633)$ | $(90,604)$ | $(696,038)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,253,382 | 2,881,091 | 3,354,979 | 3,972,238 | 5,461,262 | 6,593,625 |
| 2.Retention in business (F10-F11-F12) | 304,042 | 323,863 | 331,654 | 560,051 | 919,980 | 1,056,818 |
| 3.Depreciation for the year | 83,263 | 85,319 | 125,919 | 144,611 | 155,351 | 196,917 |
| 4.Salaries, wages and employee benefits | 999,041 | 1,349,793 | 1,493,043 | 1,817,592 | 2,303,579 | 2,730,512 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.36 | 10.21 | 9.76 | 11.06 | 13.78 | 14.28 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.94 | 1.87 | 2.05 | 2.11 | 1.85 | 1.72 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 20.14 | 19.13 | 20.03 | 23.32 | 25.45 | 24.55 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.60 | 1.52 | 1.40 | 1.36 | 1.44 | 1.44 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 32.31 | 29.13 | 27.98 | 31.79 | 36.66 | 35.33 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 23.03 | 23.88 | 25.59 | 31.80 | 42.58 | 48.76 |


| ICl Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 18,536,127 | 22,129,555 | 25,684,217 | 28,830,625 | 28,398,553 | 28,421,420 |
| 1.Capital work in progress | 1,162,951 | 4,424,453 | 2,025,105 | 5,967,524 | 1,268,790 | 3,039,652 |
| 2.Operating fixed assets at cost | 37,938,103 | 39,720,082 | 46,955,222 | 49,046,797 | 55,726,398 | 55,461,891 |
| 3.Operating fixed assets after deducting accumulated depreciation | 16,001,818 | 15,534,162 | 20,350,838 | 19,193,383 | 23,429,595 | 21,806,452 |
| 4. Intangible assets | 16,460 | 783,356 | 1,688,377 | 1,695,889 | 1,704,435 | 1,706,646 |
| 5.Long term investments | 963,667 | 966,536 | 1,132,504 | 1,478,273 | 1,109,287 | 953,341 |
| 6.Other non-current assets | 391,231 | 421,048 | 487,393 | 495,556 | 886,446 | 915,329 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 11,939,589 | 14,672,373 | 19,328,315 | 19,897,926 | 19,372,038 | 21,320,535 |
| 1.Cash \& bank balance | 258,962 | 1,266,464 | 1,687,351 | 423,888 | 549,559 | 274,730 |
| 2.Inventories; of which | 5,317,357 | 5,913,901 | 9,010,634 | 10,105,003 | 10,224,760 | 12,527,313 |
| i)Raw material | 2,278,727 | 2,570,287 | 4,672,914 | 5,663,721 | 5,992,417 | 7,196,355 |
| ii)Work in progress | 140,179 | 110,090 | 101,131 | 240,816 | 250,271 | 201,744 |
| iii)Finished goods | 2,898,451 | 3,233,524 | 4,236,589 | 4,200,466 | 3,982,072 | 5,129,214 |
| 3.Trade Debt / accounts receivables | 1,640,067 | 2,589,878 | 2,718,120 | 2,449,659 | 2,386,116 | 2,833,963 |
| 4.Short term loans and advances | 392,362 | 441,985 | 552,752 | 583,691 | 637,072 | 747,801 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 4,330,841 | 4,460,145 | 5,359,458 | 6,335,685 | 5,574,531 | 4,936,728 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 30,475,716 | 36,801,928 | 45,012,532 | 48,728,551 | 47,770,591 | 49,741,955 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 15,570,081 | 17,725,773 | 20,032,834 | 20,790,030 | 21,992,488 | 25,399,214 |
| 1.Issued, Subscribed \& Paid up capital | 923,591 | 923,591 | 923,591 | 923,591 | 923,591 | 923,591 |
| i)Ordinary shares | 923,591 | 923,591 | 923,591 | 923,591 | 923,591 | 923,591 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 13,651,160 | 15,899,394 | 18,287,261 | 19,866,439 | 21,068,897 | 24,475,623 |
| i)Capital Reserve | 309,643 | 797,003 | 1,735,851 | 1,747,260 | 1,825,818 | 1,975,181 |
| ii)Revenue Reserve | 13,341,517 | 15,102,391 | 16,551,410 | 18,119,179 | 19,243,079 | 22,500,442 |
| of which: un-appropriated profit(loss) / retained earnings | 13,341,517 | 15,102,391 | 16,551,410 | 18,119,179 | 19,243,079 | 22,500,442 |
| 3.Surplus on revaluation of fixed assets | 995,330 | 902,788 | 821,982 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,174,242 | 6,260,389 | 10,271,692 | 11,205,232 | 10,481,186 | 7,015,455 |
| 1.Long term borrowings | 3,652,586 | 4,920,277 | 8,243,012 | 9,454,188 | 8,969,037 | 5,793,342 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 90,867 | 115,030 | 125,586 | 113,012 | 114,703 | 120,797 |
| 5.Other non-current liabilities | 1,430,789 | 1,225,082 | 1,903,094 | 1,638,032 | 1,397,446 | 1,101,316 |
| E.Current Liabilities (E1+E2+E3+E4) | 9,731,393 | 12,815,766 | 14,708,006 | 16,733,289 | 15,296,917 | 17,327,285 |
| 1.Trade credit \& other accounts payables | 7,252,115 | 9,853,143 | 6,066,938 | 7,155,477 | 8,638,939 | 11,228,570 |
| of which: i) Trade credits | 1,309,635 | 1,846,046 | 1,329,659 | 1,667,805 | 1,834,033 | 2,754,343 |
| 2.Short term borrowings | 1,937,184 | 2,128,905 | 7,332,327 | 7,356,142 | 4,898,672 | 3,737,149 |
| 3.Current portion of non-current liabilities | 393,783 | 649,676 | 967,866 | 1,694,503 | 1,373,230 | 2,084,459 |
| 4.Other current liabilities | 148,311 | 184,042 | 340,875 | 527,167 | 386,076 | 277,107 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 36,954,437 | 41,771,218 | 49,992,068 | 59,382,411 | 55,256,473 | 64,766,213 |
| i)Local sales (Net) | 36,954,437 | 41,771,218 | 49,992,068 | 59,382,411 | 55,256,473 | 63,280,663 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 1,485,550 |
| 2.Cost of sales | 30,382,757 | 33,755,435 | 41,005,429 | 49,637,402 | 44,241,256 | 50,184,434 |
| i)Cost of material | 16,946,134 | 18,283,941 | 23,438,150 | 30,306,103 | 26,953,032 | 33,366,279 |
| 3.Gross profit / (loss) (F1-F2) | 6,571,680 | 8,015,783 | 8,986,639 | 9,745,009 | 11,015,217 | 14,581,779 |
| 4.General, administrative and other expenses | 3,291,864 | 4,003,529 | 4,710,520 | 5,074,754 | 5,747,919 | 7,187,987 |
| i)Selling \& distribution expenses | 2,118,142 | 2,688,234 | 3,103,257 | 3,344,129 | 3,762,672 | 4,588,476 |
| ii)Administrative and other expenses | 1,173,722 | 1,315,295 | 1,607,263 | 1,730,625 | 1,985,247 | 2,599,511 |
| 5.Other income / (loss) | 491,237 | 772,822 | 311,617 | 219,459 | 214,688 | 795,650 |
| 6.EBIT (F3-F4+F5) | 3,771,053 | 4,785,076 | 4,587,736 | 4,889,714 | 5,481,986 | 8,189,442 |
| 7.Financial expenses | 384,245 | 390,119 | 654,094 | 1,485,754 | 1,891,014 | 928,767 |
| of which: (i) Interest expenses | 260,200 | 315,829 | 560,308 | 1,298,932 | 1,667,640 | 804,611 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,386,808 | 4,394,957 | 3,933,642 | 3,403,960 | 3,590,972 | 7,260,675 |
| 9.Tax expenses | 656,987 | 1,114,848 | 635,988 | 867,330 | 1,158,206 | 2,031,904 |
| 10.Profit / (loss) after tax (F8-F9) | 2,729,821 | 3,280,109 | 3,297,654 | 2,536,630 | 2,432,766 | 5,228,771 |
| 11.Cash dividends | 1,431,566 | 1,662,464 | 1,523,925 | 831,232 | 1,477,746 | 3,694,364 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,920,274 | 5,173,482 | $(1,337,474)$ | 4,080,381 | 6,483,327 | 7,581,555 |
| 2.Net cash flows from investing activities | $(4,289,740)$ | $(4,745,826)$ | (6,353,533) | $(6,108,944)$ | $(1,485,137)$ | $(2,504,578)$ |
| 3.Net cash flows from financing activities | 404,044 | 432,952 | 2,908,472 | 741,284 | $(2,415,050)$ | $(4,190,283)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 20,744,323 | 23,986,162 | 30,304,526 | 31,995,262 | 32,473,674 | 32,414,669 |
| 2.Retention in business (F10-F11-F12) | 1,298,255 | 1,617,645 | 1,773,729 | 1,705,398 | 955,020 | 1,534,407 |
| 3.Depreciation for the year | 1,932,729 | 2,267,731 | 2,465,102 | 2,699,973 | 2,706,198 | 2,814,557 |
| 4.Salaries, wages and employee benefits | 2,915,852 | 3,315,600 | 4,081,360 | 4,264,223 | 4,892,234 | 6,203,224 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 7.39 | 7.85 | 6.60 | 4.27 | 4.40 | 8.07 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.30 | 1.24 | 1.22 | 1.27 | 1.15 | 1.33 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.58 | 9.75 | 8.06 | 5.41 | 5.04 | 10.72 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.95 | 2.02 | 2.17 | 2.30 | 2.26 | 2.06 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 18.65 | 19.70 | 17.47 | 12.43 | 11.37 | 22.07 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 29.56 | 35.51 | 35.70 | 27.46 | 26.34 | 56.61 |


| Ittehad Chemicals Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,235,075 | 4,531,425 | 5,708,118 | 6,561,630 | 6,172,395 | 6,505,053 |
| 1.Capital work in progress | 452,146 | 238,094 | 70,129 | 35,541 | 46,476 | 417,167 |
| 2.Operating fixed assets at cost | 6,079,573 | 6,816,756 | 8,397,937 | 9,642,221 | 9,589,727 | 9,208,533 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,637,902 | 4,127,596 | 5,452,040 | 6,334,613 | 5,872,413 | 5,722,682 |
| 4. Intangible assets | 6,445 | 6,445 | 6,445 | 6,445 | 6,445 | 6,697 |
| 5.Long term investments | 104,400 | 117,600 | 128,400 | 133,125 | 195,019 | 307,500 |
| 6.Other non-current assets | 34,182 | 41,690 | 51,104 | 51,906 | 52,042 | 51,007 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,013,861 | 2,064,790 | 2,031,494 | 2,914,723 | 2,968,161 | 4,041,820 |
| 1.Cash \& bank balance | 126,405 | 108,012 | 94,072 | 109,892 | 134,501 | 338,731 |
| 2.Inventories; of which | 476,639 | 391,744 | 266,083 | 788,704 | 685,118 | 1,121,263 |
| i)Raw material | 132,120 | 62,178 | 89,540 | 304,545 | 253,715 | 632,689 |
| ii)Work in progress | 21,107 | 28,133 | 33,941 | 38,143 | 38,912 | 43,626 |
| iii)Finished goods | 323,412 | 301,433 | 142,602 | 446,016 | 392,491 | 444,948 |
| 3.Trade Debt / accounts receivables | 500,801 | 551,326 | 524,262 | 664,516 | 799,171 | 1,167,876 |
| 4.Short term loans and advances | 143,579 | 197,664 | 198,118 | 216,651 | 208,399 | 341,458 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 766,437 | 816,044 | 948,959 | 1,134,960 | 1,140,972 | 1,072,492 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,248,936 | 6,596,215 | 7,739,612 | 9,476,353 | 9,140,556 | 10,546,873 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 2,779,418 | 3,216,302 | 3,709,575 | 4,003,685 | 4,053,804 | 4,874,613 |
| 1.Issued, Subscribed \& Paid up capital | 650,000 | 770,000 | 770,000 | 847,000 | 847,000 | 847,000 |
| i)Ordinary shares | 650,000 | 770,000 | 770,000 | 847,000 | 847,000 | 847,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,334,570 | 1,651,454 | 1,966,841 | 2,183,951 | 2,234,070 | 2,635,571 |
| i)Capital Reserve | 150,000 | 330,000 | 330,000 | 330,000 | 330,000 | 330,219 |
| ii)Revenue Reserve | 1,184,570 | 1,321,454 | 1,636,841 | 1,853,951 | 1,904,070 | 2,305,352 |
| of which: un-appropriated profit(loss) / retained earnings | 1,184,570 | 1,321,454 | 1,636,841 | 1,853,951 | 1,904,070 | 2,305,352 |
| 3.Surplus on revaluation of fixed assets | 794,848 | 794,848 | 972,734 | 972,734 | 972,734 | 1,392,042 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,343,779 | 944,392 | 1,023,099 | 2,011,884 | 2,578,972 | 1,796,789 |
| 1.Long term borrowings | 1,081,024 | 682,622 | 801,291 | 1,680,295 | 1,782,048 | 1,270,438 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 73,287 | 85,092 | 99,674 | 120,312 | 142,380 | 91,820 |
| 5.Other non-current liabilities | 189,468 | 176,678 | 122,134 | 211,277 | 654,544 | 434,531 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,125,739 | 2,435,521 | 3,006,938 | 3,460,784 | 2,507,780 | 3,875,471 |
| 1.Trade credit \& other accounts payables | 820,680 | 1,005,727 | 1,200,669 | 1,648,478 | 1,201,550 | 2,139,690 |
| of which: i) Trade credits | 89,298 | 84,327 | 86,741 | 154,604 | 88,539 | 407,719 |
| 2.Short term borrowings | 948,986 | 890,499 | 1,176,496 | 1,379,519 | 1,138,575 | 1,161,440 |
| 3.Current portion of non-current liabilities | 328,081 | 505,937 | 580,437 | 306,193 | 88,261 | 530,420 |
| 4.Other current liabilities | 27,992 | 33,358 | 49,336 | 126,594 | 79,394 | 43,921 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,557,440 | 4,990,137 | 5,742,792 | 6,644,377 | 8,856,601 | 11,123,793 |
| i)Local sales (Net) | 4,557,440 | 4,990,137 | 5,742,792 | 6,644,377 | 8,290,269 | 10,611,174 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 566,332 | 512,619 |
| 2.Cost of sales | 3,766,514 | 4,170,427 | 4,779,809 | 5,265,491 | 7,674,958 | 9,238,284 |
| i)Cost of material | 640,073 | 633,391 | 626,043 | 890,921 | 2,473,694 | 4,002,105 |
| 3.Gross profit / (loss) (F1-F2) | 790,926 | 819,710 | 962,983 | 1,378,886 | 1,181,643 | 1,885,509 |
| 4.General, administrative and other expenses | 440,828 | 485,277 | 594,295 | 688,244 | 770,009 | 886,784 |
| i)Selling \& distribution expenses | 256,003 | 260,530 | 361,906 | 412,025 | 501,041 | 576,501 |
| ii)Administrative and other expenses | 184,825 | 224,747 | 232,389 | 276,219 | 268,968 | 310,283 |
| 5.Other income / (loss) | 39,246 | 62,870 | 146,462 | 70,114 | 146,273 | 206,780 |
| 6.EBIT (F3-F4+F5) | 389,344 | 397,303 | 515,150 | 760,756 | 557,907 | 1,205,505 |
| 7.Financial expenses | 165,249 | 177,152 | 154,284 | 255,668 | 480,180 | 225,395 |
| of which: (i) Interest expenses | 160,844 | 172,675 | 146,217 | 246,747 | 469,366 | 204,349 |
| 8.Profit / (loss) before taxation (F6-F7) | 224,095 | 220,151 | 360,866 | 505,088 | 77,727 | 980,110 |
| 9.Tax expenses | 56,722 | $(13,196)$ | $(54,621)$ | 100,037 | 16,927 | 323,343 |
| 10.Profit / (loss) after tax (F8-F9) | 167,373 | 233,347 | 415,487 | 405,051 | 60,800 | 656,767 |
| 11.Cash dividends | 97,500 | 100,100 | 84,700 | 0 | 84,700 | 169,400 |
| 12.Bonus shares / stock dividends | 0 | 0 | 77,000 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(68,484)$ | 719,264 | 961,407 | 626,754 | 571,903 | 836,554 |
| 2.Net cash flows from investing activities | $(585,816)$ | $(661,463)$ | $(1,354,545)$ | $(1,334,261)$ | $(140,037)$ | $(347,707)$ |
| 3.Net cash flows from financing activities | 661,315 | $(76,194)$ | 379,198 | 723,327 | $(407,257)$ | $(284,617)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,123,197 | 4,160,694 | 4,732,674 | 6,015,569 | 6,632,776 | 6,671,402 |
| 2.Retention in business (F10-F11-F12) | 69,873 | 133,247 | 253,787 | 405,051 | $(23,900)$ | 487,367 |
| 3.Depreciation for the year | 306,839 | 334,120 | 355,069 | 491,852 | 572,747 | 512,834 |
| 4.Salaries, wages and employee benefits | 511,813 | 532,875 | 605,596 | 628,054 | 659,274 | 699,279 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.67 | 4.68 | 7.23 | 6.10 | 0.69 | 5.90 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.79 | 0.78 | 0.80 | 0.77 | 0.95 | 1.13 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.89 | 3.63 | 5.80 | 4.71 | 0.65 | 6.67 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.25 | 2.14 | 2.07 | 2.23 | 2.31 | 2.21 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 6.50 | 7.78 | 12.00 | 10.50 | 1.51 | 14.71 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.57 | 3.03 | 5.40 | 4.78 | 0.72 | 7.75 |


| Leiner Pak Gelatine Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 407,914 | 401,341 | 414,430 | 487,435 | 502,210 | 522,574 |
| 1.Capital work in progress | 0 | 4,021 | 10,046 | 13,188 | 11,397 | 2,398 |
| 2.Operating fixed assets at cost | 660,686 | 662,836 | 681,402 | 761,644 | 794,452 | 840,051 |
| 3.Operating fixed assets after deducting accumulated depreciation | 407,654 | 397,060 | 404,129 | 473,992 | 490,558 | 518,377 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 260 | 260 | 255 | 255 | 255 | 1,799 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 244,936 | 260,533 | 301,339 | 372,756 | 492,682 | 622,637 |
| 1.Cash \& bank balance | 1,175 | 1,890 | 607 | 321 | 465 | 4,601 |
| 2.Inventories; of which | 194,638 | 179,041 | 197,264 | 200,206 | 308,556 | 431,120 |
| i)Raw material | 52,866 | 89,491 | 111,519 | 111,519 | 248,160 | 355,090 |
| ii)Work in progress | 0 | 0 | 63,465 | 63,465 | 48,013 | 0 |
| iii)Finished goods | 141,772 | 89,550 | 22,280 | 22,280 | 12,383 | 76,030 |
| 3.Trade Debt / accounts receivables | 3,784 | 13,334 | 14,672 | 24,392 | 7,477 | 8,622 |
| 4.Short term loans and advances | 1,980 | 5,241 | 1,736 | 1,991 | 1,354 | 2,331 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 43,359 | 61,027 | 87,060 | 145,846 | 174,830 | 175,963 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 652,850 | 661,874 | 715,769 | 860,191 | 994,892 | 1,145,211 |
| C.Shareholders' Equity (C1+C2+C3) | 353,142 | 350,133 | 346,177 | 406,062 | 407,990 | 412,994 |
| 1.Issued, Subscribed \& Paid up capital | 75,000 | 75,000 | 75,000 | 75,000 | 75,000 | 75,000 |
| i)Ordinary shares | 75,000 | 75,000 | 75,000 | 75,000 | 75,000 | 75,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | (772) | $(3,781)$ | $(7,737)$ | $(5,200)$ | $(3,272)$ | 1,732 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | (772) | $(3,781)$ | $(7,737)$ | $(5,200)$ | $(3,272)$ | 1,732 |
| of which: un-appropriated profit(loss) / retained earnings | (772) | $(3,781)$ | $(7,737)$ | $(5,200)$ | $(3,272)$ | 1,732 |
| 3.Surplus on revaluation of fixed assets | 278,914 | 278,914 | 278,914 | 336,262 | 336,262 | 336,262 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 856 | 504 | 1,043 | 864 | 13,423 | 23,378 |
| 1.Long term borrowings | 856 | 504 | 1,043 | 864 | 13,423 | 23,378 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 298,852 | 311,237 | 368,549 | 453,265 | 573,479 | 708,839 |
| 1.Trade credit \& other accounts payables | 131,425 | 96,301 | 143,023 | 180,097 | 255,540 | 409,390 |
| of which: i) Trade credits | 93,926 | 71,868 | 97,523 | 112,374 | 135,824 | 0 |
| 2.Short term borrowings | 164,032 | 211,129 | 221,160 | 268,335 | 306,207 | 269,827 |
| 3.Current portion of non-current liabilities | 334 | 352 | 689 | 184 | 5,601 | 25,440 |
| 4.Other current liabilities | 3,061 | 3,455 | 3,677 | 4,649 | 6,131 | 4,182 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 727,664 | 692,372 | 752,297 | 779,659 | 660,888 | 941,515 |
| i)Local sales (Net) | 678,136 | 644,624 | 703,970 | 623,689 | 508,547 | 572,876 |
| ii) Export sales (Net) | 49,528 | 47,748 | 48,327 | 155,970 | 152,341 | 368,639 |
| 2.Cost of sales | 649,181 | 616,359 | 678,011 | 684,898 | 559,040 | 836,630 |
| i)Cost of material | 397,271 | 295,893 | 375,804 | 324,751 | 263,837 | 692,194 |
| 3.Gross profit / (loss) (F1-F2) | 78,483 | 76,013 | 74,286 | 94,761 | 101,848 | 104,885 |
| 4.General, administrative and other expenses | 58,712 | 60,155 | 59,086 | 63,413 | 62,295 | 63,638 |
| i)Selling \& distribution expenses | 3,023 | 3,423 | 2,379 | 5,001 | 5,951 | 10,200 |
| ii)Administrative and other expenses | 55,689 | 56,732 | 56,707 | 58,412 | 56,344 | 53,438 |
| 5.Other income / (loss) | 198 | 151 | 1,564 | 723 | 611 | 3,419 |
| 6.EBIT (F3-F4+F5) | 19,969 | 16,009 | 16,764 | 32,071 | 40,164 | 44,666 |
| 7.Financial expenses | 9,343 | 11,549 | 13,022 | 20,641 | 28,926 | 26,418 |
| of which: (i) Interest expenses | 8,497 | 10,629 | 12,466 | 18,828 | 27,428 | 26,418 |
| 8.Profit / (loss) before taxation (F6-F7) | 10,626 | 4,460 | 3,742 | 11,430 | 11,238 | 18,248 |
| 9.Tax expenses | 7,878 | 7,469 | 7,698 | 8,893 | 9,310 | 13,244 |
| 10.Profit / (loss) after tax (F8-F9) | 2,748 | $(3,009)$ | $(3,956)$ | 2,537 | 1,928 | 5,004 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(31,678)$ | $(39,874)$ | 12,617 | $(18,361)$ | $(25,012)$ | 48,624 |
| 2.Net cash flows from investing activities | $(13,683)$ | $(6,171)$ | $(24,726)$ | $(28,675)$ | $(24,025)$ | $(30,054)$ |
| 3.Net cash flows from financing activities | 45,322 | 46,760 | 10,826 | 46,750 | 49,181 | $(14,434)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 353,998 | 350,637 | 347,220 | 406,926 | 421,413 | 436,372 |
| 2.Retention in business (F10-F11-F12) | 2,748 | $(3,009)$ | $(3,956)$ | 2,537 | 1,928 | 5,004 |
| 3.Depreciation for the year | 10,922 | 12,744 | 12,158 | 12,737 | 16,451 | 17,916 |
| 4.Salaries, wages and employee benefits | 63,552 | 94,305 | 99,736 | 106,199 | 108,330 | 131,374 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.38 | -0.43 | -0.53 | 0.33 | 0.29 | 0.53 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.24 | 1.05 | 1.09 | 0.99 | 0.71 | 0.88 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.47 | -0.46 | -0.57 | 0.32 | 0.21 | 0.47 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.99 | 1.87 | 1.98 | 2.10 | 2.28 | 2.61 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.93 | -0.86 | -1.14 | 0.67 | 0.47 | 1.22 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.37 | -0.40 | -0.53 | 0.34 | 0.26 | 0.67 |


| Lotte Chemical Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 6,876,953 | 7,388,857 | 5,703,934 | 7,156,960 | 7,344,248 | 8,318,890 |
| 1.Capital work in progress | 244,173 | 373,677 | 133,746 | 374,920 | 428,263 | 433,919 |
| 2.Operating fixed assets at cost | 32,959,984 | 33,588,460 | 33,810,593 | 33,944,411 | 35,206,343 | 36,863,322 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,903,048 | 5,277,381 | 5,008,430 | 4,324,579 | 4,562,599 | 5,608,683 |
| 4. Intangible assets | 1,566 | 1,154 | 759 | 374 | 20 | 2,615 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,728,166 | 1,736,645 | 560,999 | 2,457,087 | 2,353,366 | 2,273,673 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 10,661,369 | 13,152,180 | 15,570,196 | 21,989,450 | 24,151,885 | 28,154,282 |
| 1.Cash \& bank balance | 3,319,250 | 5,043,188 | 4,220,756 | 40,772 | 35,588 | 46,323 |
| 2.Inventories; of which | 3,143,174 | 3,361,974 | 5,238,450 | 4,482,468 | 4,298,785 | 5,848,592 |
| i)Raw material | 1,599,579 | 2,843,041 | 2,779,589 | 2,411,469 | 3,644,232 | 4,489,456 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 1,543,595 | 518,933 | 2,458,861 | 2,070,999 | 654,553 | 1,359,136 |
| 3.Trade Debt / accounts receivables | 1,891,825 | 2,817,600 | 3,401,047 | 3,440,258 | 2,998,642 | 4,511,528 |
| 4.Short term loans and advances | 22,714 | 27,292 | 27,150 | 59,413 | 42,833 | 50,616 |
| 5.Short term investments | 0 | 0 | 0 | 11,521,377 | 14,999,418 | 15,259,350 |
| 6.Other current assets | 2,284,406 | 1,902,126 | 2,682,793 | 2,445,162 | 1,776,619 | 2,437,873 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 17,538,322 | 20,541,037 | 21,274,130 | 29,146,410 | 31,496,133 | 36,473,172 |
| C.Shareholders' Equity (C1+C2+C3) | 10,275,082 | 10,677,080 | 12,519,225 | 15,610,091 | 17,748,991 | 18,976,519 |
| 1. Issued, Subscribed \& Paid up capital | 15,142,072 | 15,142,072 | 15,142,072 | 15,142,072 | 15,142,072 | 15,142,072 |
| i)Ordinary shares | 15,142,072 | 15,142,072 | 15,142,072 | 15,142,072 | 15,142,072 | 15,142,072 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(4,866,990)$ | $(4,464,992)$ | $(2,622,847)$ | 468,019 | 2,606,919 | 3,834,447 |
| i)Capital Reserve | 2,345 | 2,345 | 2,345 | 2,345 | 2,345 | 2,345 |
| ii)Revenue Reserve | $(4,869,335)$ | $(4,467,337)$ | $(2,625,192)$ | 465,674 | 2,604,574 | 3,832,102 |
| of which: un-appropriated profit(loss) / retained earnings | $(4,869,335)$ | $(4,467,337)$ | $(2,625,192)$ | 465,674 | 2,604,574 | 3,832,102 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 75,364 | 98,280 | 125,482 | 1,838,121 | 3,431,936 | 1,689,933 |
| 1.Long term borrowings | 0 | 0 | 0 | 1,704,473 | 1,582,188 | 1,539,767 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 75,364 | 98,280 | 125,482 | 133,648 | 125,787 | 150,166 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 1,723,961 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 7,187,876 | 9,765,677 | 8,629,423 | 11,698,198 | 10,315,206 | 15,806,720 |
| 1.Trade credit \& other accounts payables | 7,028,293 | 9,585,372 | 6,682,630 | 11,273,779 | 9,863,361 | 15,276,420 |
| of which: i) Trade credits | 2,932,583 | 4,775,613 | 876,202 | 4,618,261 | 4,758,150 | 7,594,274 |
| 2.Short term borrowings | 0 | 0 | 0 | 154,420 | 177,625 | 220,118 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 159,583 | 180,305 | 1,946,793 | 269,999 | 274,220 | 310,182 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 34,785,035 | 37,034,324 | 57,400,241 | 60,539,754 | 38,964,851 | 67,164,965 |
| i)Local sales (Net) | 34,785,035 | 36,797,619 | 57,400,241 | 60,539,754 | 38,964,851 | 67,164,965 |
| ii) Export sales (Net) | 0 | 236,705 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 34,080,207 | 35,836,664 | 50,018,605 | 52,509,365 | 36,322,627 | 59,583,590 |
| i)Cost of material | 29,902,932 | 30,064,341 | 46,592,756 | 46,212,937 | 29,027,555 | 51,547,711 |
| 3.Gross profit / (loss) (F1-F2) | 704,828 | 1,197,660 | 7,381,636 | 8,030,389 | 2,642,224 | 7,581,375 |
| 4.General, administrative and other expenses | 438,452 | 498,987 | 1,045,442 | 1,169,030 | 914,960 | 1,098,168 |
| i)Selling \& distribution expenses | 78,004 | 93,462 | 102,444 | 103,581 | 107,275 | 119,677 |
| ii)Administrative and other expenses | 360,448 | 405,525 | 942,998 | 1,065,449 | 807,685 | 978,491 |
| 5.Other income / (loss) | 213,573 | 248,610 | 514,501 | 1,228,637 | 1,422,069 | 989,844 |
| 6.EBIT (F3-F4+F5) | 479,949 | 947,283 | 6,850,695 | 8,089,996 | 3,149,333 | 7,473,051 |
| 7.Financial expenses | 9,539 | 52,398 | 505,129 | 567,074 | 150,248 | 974,044 |
| of which: (i) Interest expenses | 0 | 250 | 23 | 228,140 | 223,144 | 938,251 |
| 8.Profit / (loss) before taxation (F6-F7) | 470,410 | 894,885 | 6,345,566 | 7,522,922 | 2,999,085 | 6,499,007 |
| 9.Tax expenses | 146,579 | 482,589 | 1,914,466 | 2,162,552 | 873,980 | 1,856,097 |
| 10.Profit / (loss) after tax (F8-F9) | 323,831 | 412,296 | 4,431,100 | 5,360,370 | 2,125,105 | 4,642,910 |
| 11.Cash dividends | 0 | 302,841 | 2,271,311 | 2,271,311 | 1,135,655 | 1,135,655 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,764,196 | 2,877,501 | 236,958 | 5,186,139 | 5,186,139 | 6,171,941 |
| 2.Net cash flows from investing activities | $(234,005)$ | $(1,153,569)$ | $(208,867)$ | 1,519,920 | 1,519,920 | $(1,455,448)$ |
| 3.Net cash flows from financing activities | (22) | 6 | $(850,523)$ | $(389,193)$ | $(389,193)$ | (3,784,708) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 10,350,446 | 10,775,360 | 12,644,707 | 17,448,212 | 21,180,927 | 20,666,452 |
| 2.Retention in business (F10-F11-F12) | 323,831 | 109,455 | 2,159,789 | 3,089,059 | 989,450 | 3,507,255 |
| 3.Depreciation for the year | 1,214,805 | 649,231 | 845,484 | 231,018 | 231,018 | 231,018 |
| 4.Salaries, wages and employee benefits | 662,645 | 764,836 | 1,281,327 | 1,452,236 | 1,134,306 | 1,493,620 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.93 | 1.11 | 7.72 | 8.85 | 5.45 | 6.91 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 2.00 | 1.95 | 2.75 | 2.40 | 1.32 | 1.98 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.86 | 2.17 | 21.19 | 21.26 | 7.20 | 13.66 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.72 | 1.82 | 1.80 | 1.79 | 1.76 | 1.85 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.20 | 3.94 | 38.21 | 38.11 | 12.67 | 25.28 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.21 | 0.27 | 2.93 | 3.54 | 1.40 | 3.07 |


| Macter International Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | - | - | 1,271,137 | 1,408,610 | 1,541,626 | 1,635,220 |
| 1.Capital work in progress | - | - | 238,780 | 31,475 | 26,490 | 35,407 |
| 2.Operating fixed assets at cost | - | - | 1,623,806 | 1,979,455 | 2,107,536 | 2,266,221 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | - | 943,524 | 1,216,837 | 1,323,502 | 1,429,026 |
| 4.Intangible assets | - | - | 8,049 | 65,218 | 60,410 | 55,310 |
| 5.Long term investments | - | - | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | - | - | 80,784 | 95,080 | 131,224 | 115,477 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | - | 1,772,915 | 1,876,451 | 2,396,221 | 2,036,782 |
| 1.Cash \& bank balance | - | - | 46,995 | 144,969 | 139,056 | 157,836 |
| 2.Inventories; of which | - | - | 878,742 | 841,849 | 1,101,269 | 1,042,133 |
| i)Raw material | - | - | 508,048 | 432,764 | 701,810 | 554,286 |
| ii)Work in progress | - | - | 37,222 | 56,543 | 57,324 | 95,835 |
| iii)Finished goods | - | - | 333,472 | 352,542 | 342,135 | 392,012 |
| 3.Trade Debt / accounts receivables | - | - | 561,444 | 599,532 | 785,142 | 546,342 |
| 4.Short term loans and advances | - | - | 102,215 | 76,887 | 91,270 | 73,918 |
| 5.Short term investments | - | - | 0 | 0 | 0 | 0 |
| 6.Other current assets | - | - | 183,519 | 213,214 | 279,484 | 216,553 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | - | 3,044,052 | 3,285,061 | 3,937,847 | 3,672,002 |
| C.Shareholders' Equity (C1+C2+C3) | - | - | 1,167,527 | 1,160,027 | 1,072,544 | 1,211,734 |
| 1.Issued, Subscribed \& Paid up capital | - | - | 391,444 | 391,444 | 391,444 | 391,444 |
| i)Ordinary shares | - | - | 391,444 | 391,444 | 391,444 | 391,444 |
| ii)Preference shares | - | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | - | 776,083 | 768,583 | 681,100 | 820,290 |
| i)Capital Reserve | - | - | 0 | 4,031 | 13,956 | 22,359 |
| ii)Revenue Reserve | - | - | 776,083 | 764,552 | 667,144 | 797,931 |
| of which: un-appropriated profit(loss) / retained earnings | - | - | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | - | - | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | - | 443,770 | 532,789 | 834,452 | 860,447 |
| 1.Long term borrowings | - | - | 271,902 | 354,330 | 631,324 | 569,540 |
| 2.Subordinated loans / Sponsor's loans | - | - | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | - | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | - | 171,029 | 177,771 | 196,286 | 210,023 |
| 5.Other non-current liabilities | - | - | 839 | 688 | 6,842 | 80,884 |
| E.Current Liabilities (E1+E2+E3+E4) | - | - | 1,432,755 | 1,592,245 | 2,030,851 | 1,599,821 |
| 1.Trade credit \& other accounts payables | - | - | 712,610 | 648,245 | 990,959 | 792,365 |
| of which: i) Trade credits | - | - | 432,891 | 358,597 | 616,215 | 522,687 |
| 2.Short term borrowings | - | - | 622,930 | 815,751 | 891,231 | 408,963 |
| 3.Current portion of non-current liabilities | - | - | 83,286 | 102,516 | 120,919 | 387,493 |
| 4.Other current liabilities | - | - | 13,929 | 25,733 | 27,742 | 11,000 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | - | 4,053,174 | 4,194,932 | 5,704,724 | 5,372,787 |
| i)Local sales (Net) | - | - | 3,929,142 | 4,131,654 | 5,505,472 | 5,234,736 |
| ii) Export sales (Net) | - | - | 124,032 | 63,278 | 199,252 | 138,051 |
| 2.Cost of sales | - | - | 2,230,743 | 2,403,621 | 3,575,157 | 3,147,012 |
| i)Cost of material | - | - | 1,614,416 | 1,717,326 | 2,761,845 | 2,502,031 |
| 3.Gross profit / (loss) (F1-F2) | - | - | 1,822,431 | 1,791,311 | 2,129,567 | 2,225,775 |
| 4.General, administrative and other expenses | - | - | 1,461,964 | 1,620,883 | 1,893,208 | 1,797,038 |
| i)Selling \& distribution expenses | - | - | 1,235,391 | 1,385,500 | 1,656,635 | 1,514,888 |
| ii)Administrative and other expenses | - | - | 226,573 | 235,383 | 236,573 | 282,150 |
| 5.Other income / (loss) | - | - | 27,655 | 20,778 | 15,308 | 9,401 |
| 6.EBIT (F3-F4+F5) | - | - | 388,122 | 191,206 | 251,667 | 438,138 |
| 7.Financial expenses | - | - | 67,507 | 125,395 | 243,308 | 139,233 |
| of which: (i) Interest expenses | - | - | 66,493 | 124,555 | 241,841 | 136,614 |
| 8.Profit / (loss) before taxation (F6-F7) | - | - | 320,615 | 65,811 | 8,359 | 298,905 |
| 9.Tax expenses | - | - | 74,332 | 22,763 | 53,994 | 83,017 |
| 10.Profit / (loss) after tax (F8-F9) | - | - | 246,283 | 43,048 | $(45,635)$ | 215,888 |
| 11.Cash dividends | - | - | 127,219 | 35,230 | 0 | 152,663 |
| 12.Bonus shares / stock dividends | - | - | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | - | 401,258 | 52,189 | $(118,043)$ | 542,983 |
| 2.Net cash flows from investing activities | - | - | $(392,484)$ | $(140,953)$ | $(139,839)$ | $(251,775)$ |
| 3.Net cash flows from financing activities | - | - | $(63,867)$ | 92,062 | 181,969 | $(185,528)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | - | 1,611,297 | 1,692,816 | 1,906,996 | 2,072,181 |
| 2.Retention in business (F10-F11-F12) | - | - | 119,064 | 7,818 | $(45,635)$ | 63,225 |
| 3.Depreciation for the year | - | - | 68,895 | 91,040 | 106,403 | 111,642 |
| 4.Salaries, wages and employee benefits | - | - | 1,140,723 | 1,255,488 | 1,378,044 | 1,442,338 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | 6.08 | 1.03 | -0.80 | 4.02 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | - | - | 1.33 | 1.33 | 1.58 | 1.41 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | - | - | 8.09 | 1.36 | -1.26 | 5.67 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | - | - | 2.61 | 2.72 | 3.24 | 3.33 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | - | 21.09 | 3.70 | -4.09 | 18.90 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | - | 6.29 | 1.10 | -1.17 | 5.52 |


| Mandviwala Mauser Plastic Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 73,292 | 63,337 | 58,599 | 61,201 | 57,506 | 57,266 |
| 1.Capital work in progress | 0 | 0 | 0 | 4,625 | 4,842 | 0 |
| 2.Operating fixed assets at cost | 378,848 | 378,848 | 378,848 | 378,848 | 376,611 | 384,559 |
| 3.Operating fixed assets after deducting accumulated depreciation | 52,853 | 42,898 | 38,662 | 36,639 | 32,727 | 37,329 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 20,439 | 20,439 | 19,937 | 19,937 | 19,937 | 19,937 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 54,887 | 18,034 | 18,012 | 20,254 | 26,407 | 130,589 |
| 1.Cash \& bank balance | 51 | 26 | 28 | 275 | 30 | 8,056 |
| 2.Inventories; of which | 23,033 | 7,178 | 7,178 | 7,178 | 11,591 | 37,805 |
| i)Raw material | 17,700 | 761 | 761 | 761 | 5,174 | 11,517 |
| ii)Work in progress | 0 | 1,085 | 1,085 | 1,085 | 1,085 | 1,085 |
| iii)Finished goods | 5,333 | 5,332 | 5,332 | 5,332 | 5,332 | 25,202 |
| 3.Trade Debt / accounts receivables | 17,370 | 110 | 110 | 0 | 0 | 54,450 |
| 4.Short term loans and advances | 3,721 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 10,712 | 10,720 | 10,696 | 12,801 | 14,786 | 30,278 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 128,179 | 81,371 | 76,611 | 81,455 | 83,913 | 187,855 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | $(287,496)$ | $(285,537)$ | $(295,845)$ | $(382,601)$ | $(418,170)$ | $(210,490)$ |
| 1.Issued, Subscribed \& Paid up capital | 73,554 | 73,554 | 73,554 | 73,554 | 73,554 | 287,481 |
| i)Ordinary shares | 73,554 | 73,554 | 73,554 | 73,554 | 73,554 | 287,481 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(361,050)$ | $(359,091)$ | $(369,399)$ | $(456,155)$ | $(491,724)$ | $(497,971)$ |
| i)Capital Reserve | 64,668 | 64,668 | 64,668 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(425,718)$ | $(423,759)$ | $(434,067)$ | $(456,155)$ | $(491,724)$ | $(497,971)$ |
| of which: un-appropriated profit(loss) / retained earnings | 0 | $(423,759)$ | $(434,067)$ | $(456,155)$ | $(491,724)$ | $(497,971)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 7,330 | 212,935 | 273,232 | 341,331 | 340,389 | 126,739 |
| 1.Long term borrowings | 0 | 207,068 | 264,713 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 329,642 | 329,642 | 115,715 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 7,330 | 5,867 | 8,519 | 11,689 | 10,747 | 11,024 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 408,345 | 153,973 | 99,224 | 122,725 | 161,694 | 271,606 |
| 1.Trade credit \& other accounts payables | 198,920 | 106,845 | 97,015 | 99,953 | 109,053 | 122,274 |
| of which: i) Trade credits | 5,490 | 83,860 | 83,547 | 84,474 | 85,033 | 94,558 |
| 2.Short term borrowings | 164,532 | 0 | 0 | 20,562 | 50,431 | 145,276 |
| 3.Current portion of non-current liabilities | 44,893 | 44,893 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 0 | 2,235 | 2,209 | 2,210 | 2,210 | 4,056 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 123,106 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 123,106 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 7,553 | 6,293 | 6,328 | 12,067 | 26,741 | 123,079 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(7,553)$ | $(6,293)$ | $(6,328)$ | $(12,067)$ | $(26,741)$ | 27 |
| 4.General, administrative and other expenses | 7,792 | 1,456 | 1,834 | 7,146 | 9,335 | 12,859 |
| i)Selling \& distribution expenses | 34 | 0 | 0 | 3 | 153 | 2,724 |
| ii)Administrative and other expenses | 7,758 | 1,456 | 1,834 | 7,143 | 9,182 | 10,135 |
| 5.Other income / (loss) | 438 | 7,772 | 0 | 0 | 0 | 9,588 |
| 6.EBIT (F3-F4+F5) | $(14,907)$ | 23 | $(8,162)$ | $(19,213)$ | $(36,076)$ | $(3,244)$ |
| 7.Financial expenses | 3 | 0 | 2 | 5 | 7 | 1,597 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 1,487 |
| 8.Profit / (loss) before taxation (F6-F7) | $(14,910)$ | 23 | $(8,164)$ | $(19,218)$ | $(36,083)$ | $(4,841)$ |
| 9.Tax expenses | 0 | 4 | 0 | 0 | 0 | 1,894 |
| 10.Profit / (loss) after tax (F8-F9) | $(14,910)$ | 19 | $(8,164)$ | $(19,218)$ | $(36,083)$ | $(6,735)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(10,550)$ | $(2,293)$ | $(13,252)$ | $(13,731)$ | $(29,860)$ | $(83,713)$ |
| 2.Net cash flows from investing activities | 820 | 0 | 502 | $(6,845)$ | (253) | $(3,107)$ |
| 3.Net cash flows from financing activities | 9,727 | 2,293 | 12,752 | 20,823 | 29,868 | 94,846 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(280,166)$ | $(72,602)$ | $(22,613)$ | $(41,270)$ | $(77,781)$ | $(83,751)$ |
| 2.Retention in business (F10-F11-F12) | $(14,910)$ | 19 | $(8,164)$ | $(19,218)$ | $(36,083)$ | $(6,735)$ |
| 3.Depreciation for the year | 5,834 | 4,393 | 4,236 | 4,243 | 3,758 | 3,346 |
| 4.Salaries, wages and employee benefits | 3,368 | 2,501 | 3,228 | 5,498 | 7,549 | 16,994 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | -5.47 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.91 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | -11.63 | 0.02 | -10.34 | -24.32 | -43.64 | -4.96 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$, previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | -0.45 | -0.37 | -0.27 | -0.23 | -0.21 | -0.43 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 5.19 | -0.01 | 2.81 | 5.67 | 9.01 | 2.14 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -2.03 | 0.00 | -1.11 | -2.61 | -4.91 | -0.23 |


| imir Industrial Chemicals Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,062,684 | 2,547,922 | 2,862,291 | 3,438,148 | 4,079,134 | 5,800,606 |
| 1.Capital work in progress | 190,420 | 573,023 | 292,816 | 28,358 | 128,567 | 1,894,222 |
| 2.Operating fixed assets at cost | 2,683,468 | 2,907,361 | 3,751,857 | 4,789,451 | 5,671,363 | 6,156,158 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,585,033 | 1,657,414 | 2,260,376 | 3,094,530 | 3,697,705 | 3,649,869 |
| 4. Intangible assets | 561 | 1,754 | 962 | 283 | 0 | 0 |
| 5.Long term investments | 20,000 | 281,852 | 281,852 | 281,852 | 216,896 | 202,384 |
| 6.Other non-current assets | 266,670 | 33,879 | 26,285 | 33,125 | 35,966 | 54,131 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,966,458 | 2,926,461 | 4,726,091 | 5,075,880 | 6,769,460 | 10,468,381 |
| 1.Cash \& bank balance | 61,677 | 15,516 | 6,446 | 30,759 | 101,723 | 58,429 |
| 2.Inventories; of which | 637,996 | 1,274,615 | 2,258,597 | 2,466,536 | 3,601,157 | 5,950,816 |
| i)Raw material | 360,106 | 1,021,342 | 1,786,909 | 1,917,719 | 3,075,360 | 4,458,403 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 277,890 | 253,273 | 471,688 | 548,817 | 525,797 | 1,492,413 |
| 3.Trade Debt / accounts receivables | 820,653 | 983,440 | 1,621,680 | 1,757,640 | 2,127,175 | 3,226,711 |
| 4.Short term loans and advances | 64,384 | 55,336 | 77,640 | 71,135 | 66,387 | 56,693 |
| 5.Short term investments | 0 | 0 | 0 | 8,200 | 0 | 0 |
| 6.Other current assets | 381,748 | 597,554 | 761,728 | 741,610 | 873,018 | 1,175,731 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,029,142 | 5,474,383 | 7,588,382 | 8,514,028 | 10,848,594 | 16,268,987 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 1,787,861 | 2,144,330 | 2,614,864 | 3,034,884 | 3,623,324 | 4,924,026 |
| 1. Issued, Subscribed \& Paid up capital | 1,105,905 | 1,105,905 | 1,105,905 | 1,105,905 | 1,105,905 | 1,105,905 |
| i)Ordinary shares | 1,105,905 | 1,105,905 | 1,105,905 | 1,105,905 | 1,105,905 | 1,105,905 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 681,956 | 1,038,425 | 1,508,959 | 1,928,979 | 2,517,419 | 3,818,121 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 681,956 | 1,038,425 | 1,508,959 | 1,928,979 | 2,517,419 | 3,818,121 |
| of which: un-appropriated profit(loss) / retained earnings | 681,956 | 1,038,425 | 1,508,959 | 1,928,979 | 2,517,419 | 3,818,121 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 457,688 | 566,977 | 699,070 | 913,301 | 1,380,561 | 2,341,126 |
| 1.Long term borrowings | 348,127 | 353,877 | 480,193 | 591,680 | 1,004,470 | 1,882,172 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 14,512 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 128,419 |
| 5.Other non-current liabilities | 109,561 | 213,100 | 218,877 | 321,621 | 376,091 | 316,023 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,783,593 | 2,763,076 | 4,274,449 | 4,565,843 | 5,844,709 | 9,003,835 |
| 1.Trade credit \& other accounts payables | 327,843 | 414,756 | 876,395 | 914,307 | 1,380,672 | 1,533,942 |
| of which: i) Trade credits | 128,728 | 174,197 | 505,500 | 376,627 | 853,521 | 1,691,387 |
| 2.Short term borrowings | 1,161,330 | 1,898,527 | 2,820,477 | 2,849,881 | 3,387,285 | 5,869,058 |
| 3.Current portion of non-current liabilities | 100,000 | 127,604 | 174,159 | 265,273 | 296,693 | 451,856 |
| 4.Other current liabilities | 194,420 | 322,189 | 403,418 | 536,382 | 780,059 | 1,148,979 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,011,269 | 7,369,140 | 12,091,242 | 14,850,122 | 17,172,580 | 23,093,744 |
| i)Local sales (Net) | 5,009,519 | 7,368,828 | 12,091,242 | 14,850,122 | 17,172,580 | 23,093,744 |
| ii) Export sales (Net) | 1,750 | 312 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 4,039,193 | 6,304,070 | 10,541,804 | 12,820,523 | 14,626,318 | 19,542,755 |
| i)Cost of material | 3,232,518 | 5,325,260 | 9,517,454 | 11,347,668 | 12,941,581 | 18,445,767 |
| 3.Gross profit / (loss) (F1-F2) | 972,076 | 1,065,070 | 1,549,438 | 2,029,599 | 2,546,262 | 3,550,989 |
| 4.General, administrative and other expenses | 254,800 | 280,755 | 386,143 | 382,169 | 481,247 | 497,974 |
| i)Selling \& distribution expenses | 104,893 | 114,756 | 86,670 | 102,302 | 140,464 | 182,113 |
| ii)Administrative and other expenses | 149,907 | 165,999 | 299,473 | 279,867 | 340,783 | 315,861 |
| 5.Other income / (loss) | $(23,320)$ | 51,930 | $(71,924)$ | $(129,280)$ | $(114,365)$ | $(192,346)$ |
| 6.EBIT (F3-F4+F5) | 693,956 | 836,245 | 1,091,371 | 1,518,150 | 1,950,650 | 2,860,669 |
| 7.Financial expenses | 90,520 | 135,427 | 204,254 | 359,498 | 601,538 | 464,002 |
| of which: (i) Interest expenses | 78,412 | 117,726 | 198,740 | 352,455 | 593,542 | 464,002 |
| 8.Profit / (loss) before taxation (F6-F7) | 603,436 | 700,818 | 887,117 | 1,158,652 | 1,349,112 | 2,396,667 |
| 9.Tax expenses | 162,751 | 229,385 | 191,582 | 348,556 | 422,635 | 702,238 |
| 10.Profit / (loss) after tax (F8-F9) | 440,685 | 471,433 | 695,535 | 810,096 | 926,477 | 1,694,429 |
| 11.Cash dividends | 221,181 | 221,181 | 331,772 | 331,772 | 331,772 | 389,705 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 442,157 | $(70,705)$ | $(247,845)$ | 1,036,857 | 472,197 | $(894,245)$ |
| 2.Net cash flows from investing activities | $(539,798)$ | $(615,585)$ | $(630,193)$ | $(819,570)$ | $(896,403)$ | (2,259,019) |
| 3.Net cash flows from financing activities | 145,199 | 640,129 | 868,968 | $(192,975)$ | 495,170 | 3,109,971 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,245,549 | 2,711,307 | 3,313,934 | 3,948,185 | 5,003,885 | 7,265,152 |
| 2.Retention in business (F10-F11-F12) | 219,504 | 250,252 | 363,764 | 478,325 | 594,706 | 1,304,724 |
| 3.Depreciation for the year | 137,903 | 165,724 | 247,341 | 284,833 | 368,496 | 547,248 |
| 4.Salaries, wages and employee benefits | 304,484 | 359,552 | 472,718 | 570,637 | 648,615 | 785,792 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 8.79 | 6.40 | 5.75 | 5.46 | 5.40 | 7.34 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.40 | 1.55 | 1.85 | 1.84 | 1.77 | 1.70 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.27 | 9.92 | 10.65 | 10.06 | 9.57 | 12.50 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.07 | 2.42 | 2.74 | 2.85 | 2.91 | 3.17 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 25.41 | 23.98 | 29.23 | 28.68 | 27.83 | 39.65 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.98 | 4.26 | 6.29 | 7.33 | 8.38 | 15.32 |


| Nimir Resins Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 485,140 | 525,721 | 518,100 | 537,205 | 997,132 | 1,128,159 |
| 1.Capital work in progress | 4,482 | 17,149 | 8,340 | 15,862 | 43,662 | 132,335 |
| 2.Operating fixed assets at cost | 965,315 | 958,744 | 996,722 | 1,002,256 | 1,453,426 | 1,542,111 |
| 3.Operating fixed assets after deducting accumulated depreciation | 469,965 | 495,331 | 498,025 | 507,861 | 940,281 | 973,919 |
| 4. Intangible assets | 1,659 | 1,327 | 995 | 663 | 332 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 9,034 | 11,914 | 10,740 | 12,819 | 12,857 | 21,905 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,207,798 | 1,580,628 | 2,260,327 | 2,515,142 | 2,532,059 | 3,175,173 |
| 1.Cash \& bank balance | 70,966 | 16,136 | 39,170 | 23,772 | 14,453 | 27,758 |
| 2.Inventories; of which | 489,992 | 621,164 | 984,001 | 857,166 | 1,271,977 | 1,468,165 |
| i)Raw material | 379,772 | 458,291 | 837,711 | 667,006 | 976,284 | 1,297,364 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 110,220 | 162,873 | 146,289 | 190,160 | 311,476 | 170,801 |
| 3.Trade Debt / accounts receivables | 404,115 | 601,680 | 769,511 | 1,020,297 | 819,321 | 1,364,442 |
| 4.Short term loans and advances | 48,469 | 56,424 | 69,879 | 33,065 | 40,487 | 36,199 |
| 5.Short term investments | 0 | 0 | 0 | 46,700 | 0 | 0 |
| 6.Other current assets | 194,256 | 285,224 | 397,766 | 534,142 | 385,821 | 278,609 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 1,692,938 | 2,106,349 | 2,778,427 | 3,052,347 | 3,529,191 | 4,303,332 |
| C.Shareholders' Equity (C1+C2+C3) | 584,149 | 909,762 | 1,010,949 | 1,165,872 | 1,712,122 | 1,962,765 |
| 1.Issued, Subscribed \& Paid up capital | 997,789 | 1,382,789 | 1,413,210 | 1,413,211 | 1,413,211 | 1,413,210 |
| i)Ordinary shares | 997,789 | 1,382,789 | 1,413,210 | 1,413,211 | 1,413,211 | 1,413,210 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(460,581)$ | $(558,158)$ | $(487,005)$ | $(331,696)$ | $(202,665)$ | 54,723 |
| i)Capital Reserve | 290,751 | 118,391 | 118,391 | 118,391 | 118,391 | 12,672 |
| ii)Revenue Reserve | $(751,332)$ | $(676,549)$ | $(605,396)$ | $(450,087)$ | $(321,056)$ | 42,051 |
| of which: un-appropriated profit(loss) / retained earnings | $(753,750)$ | $(679,247)$ | $(605,396)$ | $(450,087)$ | $(321,056)$ | 42,051 |
| 3.Surplus on revaluation of fixed assets | 46,941 | 85,131 | 84,744 | 84,357 | 501,576 | 494,832 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 129,950 | 30,444 | 20,061 | 16,308 | 58,844 | 308,916 |
| 1.Long term borrowings | 99,249 | 2,007 | 4,828 | 5,356 | 22,749 | 121,602 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 107,000 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 7,618 | 10,952 | 16,396 | 24,146 |
| 5.Other non-current liabilities | 30,701 | 28,437 | 7,615 | 0 | 19,699 | 56,168 |
| E.Current Liabilities (E1+E2+E3+E4) | 978,839 | 1,166,143 | 1,747,417 | 1,870,167 | 1,758,225 | 2,031,651 |
| 1.Trade credit \& other accounts payables | 179,376 | 298,230 | 476,855 | 288,835 | 601,269 | 769,711 |
| of which: i) Trade credits | 108,006 | 265,790 | 427,742 | 236,147 | 523,238 | 650,005 |
| 2.Short term borrowings | 771,366 | 816,279 | 1,212,177 | 1,484,829 | 1,056,653 | 1,060,307 |
| 3.Current portion of non-current liabilities | 0 | 485 | 1,446 | 2,257 | 8,996 | 78,617 |
| 4.Other current liabilities | 28,097 | 51,149 | 56,939 | 94,246 | 91,307 | 123,016 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,778,018 | 2,668,805 | 3,580,119 | 4,883,237 | 4,499, 105 | 6,277,703 |
| i)Local sales (Net) | 1,778,018 | 2,668,805 | 3,580,119 | 4,883,237 | 4,499,105 | 6,267,903 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 9,800 |
| 2.Cost of sales | 1,543,831 | 2,371,467 | 3,250,464 | 4,383,297 | 3,993,380 | 5,483,666 |
| i)Cost of material | 1,369,868 | 2,241,810 | 3,008,806 | 4,121,123 | 3,779,705 | 5,088,576 |
| 3.Gross profit / (loss) (F1-F2) | 234,187 | 297,338 | 329,655 | 499,940 | 505,725 | 794,037 |
| 4.General, administrative and other expenses | 134,081 | 132,506 | 178,130 | 181,504 | 147,761 | 195,135 |
| i)Selling \& distribution expenses | 45,676 | 45,437 | 51,996 | 64,383 | 56,995 | 73,812 |
| ii)Administrative and other expenses | 88,405 | 87,069 | 126,134 | 117,121 | 90,766 | 121,323 |
| 5.Other income / (loss) | 22,745 | 7,237 | 8,742 | 12,656 | 14,204 | 16,021 |
| 6.EBIT (F3-F4+F5) | 122,851 | 172,069 | 160,267 | 331,092 | 372,168 | 614,923 |
| 7.Financial expenses | 49,972 | 60,993 | 75,114 | 167,592 | 185,128 | 112,700 |
| of which: (i) Interest expenses | 46,879 | 54,565 | 66,412 | 165,703 | 183,262 | 106,241 |
| 8.Profit / (loss) before taxation (F6-F7) | 72,879 | 111,076 | 85,153 | 163,500 | 187,040 | 502,223 |
| 9.Tax expenses | 19,796 | 36,738 | $(17,959)$ | 9,483 | 59,824 | 143,471 |
| 10.Profit / (loss) after tax (F8-F9) | 53,083 | 74,338 | 103,112 | 154,017 | 127,216 | 358,752 |
| 11.Cash dividends | 0 | 304,214 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(391,444)$ | $(175,920)$ | $(347,556)$ | $(231,045)$ | 397,480 | 27,817 |
| 2.Net cash flows from investing activities | $(16,999)$ | $(36,817)$ | $(23,633)$ | $(58,344)$ | $(2,756)$ | $(151,784)$ |
| 3.Net cash flows from financing activities | 477,462 | 157,907 | 394,223 | 273,991 | $(404,044)$ | 137,272 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 714,099 | 940,206 | 1,031,010 | 1,182,180 | 1,770,966 | 2,271,681 |
| 2.Retention in business (F10-F11-F12) | 53,083 | $(229,876)$ | 103,112 | 154,017 | 127,216 | 358,752 |
| 3.Depreciation for the year | 116,850 | 143,603 | 156,632 | 186,355 | 201,821 | 234,345 |
| 4.Salaries, wages and employee benefits | 26,908 | 37,654 | 35,284 | 43,285 | 42,655 | 55,109 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.99 | 2.79 | 2.88 | 3.15 | 2.83 | 5.71 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.19 | 1.40 | 1.47 | 1.67 | 1.37 | 1.60 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.56 | 3.91 | 4.22 | 5.28 | 3.87 | 9.16 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 3.58 | 2.54 | 2.54 | 2.68 | 2.29 | 2.13 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 12.74 | 9.95 | 10.74 | 14.15 | 8.84 | 19.52 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 0.53 | 0.54 | 0.73 | 1.09 | 0.90 | 2.54 |


| Otsuka Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 724,212 | 602,964 | 515,012 | 524,587 | 520,510 | 415,203 |
| 1.Capital work in progress | 8,624 | 9,045 | 7,230 | 10,698 | 30,356 | 21,906 |
| 2.Operating fixed assets at cost | 1,286,210 | 1,303,901 | 1,343,456 | 1,361,549 | 1,400,538 | 1,453,539 |
| 3.Operating fixed assets after deducting accumulated depreciation | 533,565 | 458,398 | 413,124 | 350,998 | 304,687 | 262,770 |
| 4. Intangible assets | 0 | 100 | 2,527 | 1,945 | 1,781 | 1,496 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 182,023 | 135,421 | 92,131 | 160,946 | 183,686 | 129,031 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 858,445 | 852,478 | 1,068,788 | 1,006,057 | 1,159,771 | 1,070,228 |
| 1.Cash \& bank balance | 10,785 | 17,901 | 18,445 | 10,975 | 22,825 | 44,504 |
| 2.Inventories; of which | 429,037 | 432,101 | 553,508 | 574,810 | 680,918 | 582,233 |
| i)Raw material | 173,909 | 150,413 | 216,140 | 213,361 | 304,958 | 292,519 |
| ii)Work in progress | 11,554 | 5,132 | 15,309 | 6,354 | 8,356 | 9,491 |
| iii)Finished goods | 243,574 | 276,556 | 322,059 | 355,095 | 387,961 | 280,223 |
| 3.Trade Debt / accounts receivables | 165,054 | 198,403 | 294,367 | 249,393 | 283,707 | 291,385 |
| 4.Short term loans and advances | 26,592 | 31,312 | 34,462 | 26,987 | 61,532 | 38,911 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 226,977 | 172,761 | 168,006 | 143,892 | 110,789 | 113,195 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,582,657 | 1,455,442 | 1,583,800 | 1,530,644 | 1,680,281 | 1,485,431 |
| C.Shareholders' Equity (C1+C2+C3) | 29,478 | 137,864 | 202,812 | 23,455 | 116,787 | 500,977 |
| 1.Issued, Subscribed \& Paid up capital | 110,000 | 110,000 | 121,000 | 121,000 | 121,000 | 121,000 |
| i)Ordinary shares | 110,000 | 110,000 | 121,000 | 121,000 | 121,000 | 121,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(80,522)$ | 27,864 | 81,812 | $(97,545)$ | $(4,213)$ | 379,977 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(80,522)$ | 27,864 | 81,812 | $(97,545)$ | $(4,213)$ | 379,977 |
| of which: un-appropriated profit(loss) / retained earnings | $(80,522)$ | 27,864 | 81,812 | $(97,545)$ | $(4,213)$ | 379,977 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 0 | 32,210 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 31,903 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 307 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,553,179 | 1,317,578 | 1,380,988 | 1,507,189 | 1,563,494 | 952,244 |
| 1.Trade credit \& other accounts payables | 260,463 | 363,177 | 454,663 | 337,350 | 530,407 | 573,517 |
| of which: i) Trade credits | 44,319 | 48,735 | 68,706 | 59,310 | 63,105 | 211,165 |
| 2.Short term borrowings | 1,169,424 | 953,214 | 915,848 | 1,141,257 | 1,015,116 | 356,550 |
| 3.Current portion of non-current liabilities | 108,333 | 0 | 0 | 0 | 0 | 16,542 |
| 4.Other current liabilities | 14,959 | 1,187 | 10,477 | 28,582 | 17,971 | 5,635 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,550,709 | 1,829,624 | 1,869,013 | 1,884,753 | 2,226,989 | 2,546,276 |
| i)Local sales (Net) | 1,550,709 | 1,829,624 | 1,869,013 | 1,884,753 | 2,226,989 | 2,470,142 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 76,134 |
| 2.Cost of sales | 1,282,074 | 1,329,751 | 1,299,217 | 1,488,573 | 1,627,818 | 1,701,192 |
| i)Cost of material | 439,679 | 563,264 | 499,379 | 577,108 | 634,388 | 1,004,549 |
| 3.Gross profit / (loss) (F1-F2) | 268,635 | 499,873 | 569,796 | 396,180 | 599,171 | 845,084 |
| 4.General, administrative and other expenses | 398,294 | 336,468 | 434,847 | 575,154 | 464,867 | 464,046 |
| i)Selling \& distribution expenses | 182,898 | 205,753 | 234,623 | 257,148 | 266,808 | 278,185 |
| ii)Administrative and other expenses | 215,396 | 130,715 | 200,224 | 318,006 | 198,059 | 185,861 |
| 5.Other income / (loss) | 41,165 | 78,804 | 41,582 | 51,241 | 45,961 | 107,351 |
| 6.EBIT (F3-F4+F5) | $(88,494)$ | 242,209 | 176,531 | $(127,733)$ | 180,265 | 488,389 |
| 7.Financial expenses | 64,983 | 46,035 | 38,523 | 65,978 | 72,708 | 18,854 |
| of which: (i) Interest expenses | 64,983 | 46,035 | 38,523 | 65,978 | 72,708 | 18,854 |
| 8.Profit / (loss) before taxation (F6-F7) | $(153,477)$ | 196,174 | 138,008 | $(193,711)$ | 107,557 | 469,535 |
| 9.Tax expenses | $(41,300)$ | 86,423 | 72,702 | $(18,363)$ | 16,491 | 83,204 |
| 10.Profit / (loss) after tax (F8-F9) | $(112,177)$ | 109,751 | 65,306 | $(175,348)$ | 91,066 | 386,331 |
| 11.Cash dividends | 0 | 0 | 14,520 | 0 | 0 | 18,150 |
| 12.Bonus shares / stock dividends | 0 | 0 | 12,100 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(145,129)$ | 361,968 | 72,399 | $(55,334)$ | 218,574 | 654,143 |
| 2.Net cash flows from investing activities | $(10,586)$ | $(21,076)$ | $(43,779)$ | $(25,017)$ | $(46,893)$ | $(57,992)$ |
| 3.Net cash flows from financing activities | 179,775 | $(229,349)$ | $(89,050)$ | $(6,503)$ | $(6,016)$ | $(144,618)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 29,478 | 137,864 | 202,812 | 23,455 | 116,787 | 533,187 |
| 2.Retention in business (F10-F11-F12) | $(112,177)$ | 109,751 | 38,686 | $(175,348)$ | 91,066 | 368,181 |
| 3.Depreciation for the year | 100,712 | 97,782 | 92,939 | 85,581 | 89,549 | 96,041 |
| 4.Salaries, wages and employee benefits | 367,958 | 412,513 | 429,058 | 435,152 | 480,577 | 532,231 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -7.23 | 6.00 | 3.49 | -9.30 | 4.09 | 15.17 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.99 | 1.20 | 1.23 | 1.21 | 1.39 | 1.61 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -7.13 | 7.22 | 4.30 | -11.26 | 5.67 | 24.41 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 18.35 | 18.16 | 8.92 | 13.76 | 22.90 | 5.12 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -130.90 | 131.17 | 38.34 | -154.99 | 129.87 | 125.07 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -10.20 | 9.98 | 5.40 | -14.49 | 7.53 | 31.93 |


| Pakistan Oxygen Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,212,333 | 3,030,626 | 4,661,754 | 4,575,999 | 4,597,390 | 6,019,310 |
| 1.Capital work in progress | 147,783 | 198,960 | 162,425 | 17,072 | 66,120 | 1,698,716 |
| 2.Operating fixed assets at cost | 5,992,882 | 6,088,739 | 8,087,993 | 8,480,498 | 8,833,270 | 8,999,903 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,982,317 | 2,749,332 | 4,395,765 | 4,469,512 | 4,444,285 | 4,236,991 |
| 4.Intangible assets | 16,192 | 12,471 | 33,701 | 32,326 | 29,818 | 27,359 |
| 5.Long term investments | 10 | 10 | 10 | 10 | 10 | 10 |
| 6.Other non-current assets | 66,031 | 69,853 | 69,853 | 57,079 | 57,157 | 56,234 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,725,269 | 2,056,656 | 2,035,484 | 2,487,070 | 2,791,787 | 3,787,639 |
| 1.Cash \& bank balance | 110,092 | 434,239 | 144,780 | 19,099 | 219,839 | 429,755 |
| 2.Inventories; of which | 354,576 | 264,728 | 406,146 | 604,481 | 653,012 | 1,041,152 |
| i)Raw material | 144,855 | 83,581 | 160,304 | 160,304 | 275,211 | 324,513 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 209,721 | 181,147 | 245,842 | 245,842 | 377,801 | 716,639 |
| 3.Trade Debt / accounts receivables | 519,720 | 666,736 | 674,550 | 838,909 | 595,604 | 653,763 |
| 4.Short term loans and advances | 57,529 | 22,159 | 18,543 | 27,488 | 48,706 | 90,896 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 683,352 | 668,794 | 791,465 | 997,093 | 1,274,626 | 1,572,073 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,937,602 | 5,087,282 | 6,697,238 | 7,063,069 | 7,389,177 | 9,806,949 |
| C.Shareholders' Equity (C1+C2+C3) | 1,813,361 | 1,967,362 | 3,898,980 | 4,143,739 | 4,501,825 | 4,993,196 |
| 1.Issued, Subscribed \& Paid up capital | 250,387 | 250,387 | 250,387 | 325,503 | 390,604 | 468,725 |
| i)Ordinary shares | 250,387 | 250,387 | 250,387 | 325,503 | 390,604 | 468,725 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,562,974 | 1,716,975 | 1,850,443 | 2,020,086 | 4,111,221 | 4,524,471 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 1,798,150 | 1,827,620 |
| ii)Revenue Reserve | 1,562,974 | 1,716,975 | 1,850,443 | 2,020,086 | 2,313,071 | 2,696,851 |
| of which: un-appropriated profit(loss) / retained earnings | 187,561 | 241,637 | 271,181 | 294,836 | 358,086 | 461,901 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 1,798,150 | 1,798,150 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 833,241 | 813,374 | 502,630 | 505,849 | 603,633 | 1,823,548 |
| 1.Long term borrowings | 270,000 | 270,000 | 0 | 29,530 | 132,915 | 1,146,543 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,952 | 7,376 | 7,613 | 9,550 | 10,065 | 8,944 |
| 5.Other non-current liabilities | 556,289 | 535,998 | 495,017 | 466,769 | 460,653 | 668,061 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,291,000 | 2,306,546 | 2,295,628 | 2,413,481 | 2,283,719 | 2,990,205 |
| 1.Trade credit \& other accounts payables | 1,431,889 | 1,164,860 | 1,024,246 | 1,059,883 | 1,063,879 | 1,417,497 |
| of which: i) Trade credits | 747,699 | 468,046 | 246,056 | 255,191 | 290,454 | 312,471 |
| 2.Short term borrowings | 89,111 | 739,700 | 978,568 | 1,330,865 | 1,083,064 | 1,394,044 |
| 3.Current portion of non-current liabilities | 770,000 | 385,000 | 270,000 | 2,588 | 116,831 | 159,236 |
| 4.Other current liabilities | 0 | 16,986 | 22,814 | 20,145 | 19,945 | 19,428 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,954,638 | 4,412,652 | 4,860,059 | 4,666,590 | 5,545,137 | 7,005,454 |
| i)Local sales (Net) | 3,954,638 | 4,412,652 | 4,860,059 | 4,666,590 | 5,545,137 | 7,005,454 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 3,058,644 | 3,420,925 | 3,750,528 | 3,600,834 | 4,441,568 | 5,645,005 |
| i)Cost of material | 529,401 | 594,855 | 919,786 | 976,541 | 829,985 | 1,192,227 |
| 3.Gross profit / (loss) (F1-F2) | 895,994 | 991,727 | 1,109,531 | 1,065,756 | 1,103,569 | 1,360,449 |
| 4.General, administrative and other expenses | 496,787 | 583,561 | 470,470 | 523,202 | 550,559 | 643,686 |
| i)Selling \& distribution expenses | 235,127 | 285,079 | 207,554 | 253,805 | 249,234 | 302,261 |
| ii)Administrative and other expenses | 261,660 | 298,482 | 262,916 | 269,397 | 301,325 | 341,425 |
| 5.Other income / (loss) | 20,992 | 27,232 | 15,789 | 27,375 | 63,296 | 36,059 |
| 6.EBIT (F3-F4+F5) | 420,199 | 435,398 | 654,850 | 569,929 | 616,306 | 752,822 |
| 7.Financial expenses | 110,610 | 95,377 | 116,319 | 173,050 | 163,589 | 119,317 |
| of which: (i) Interest expenses | 109,664 | 94,350 | 112,558 | 171,222 | 159,876 | 114,708 |
| 8.Profit / (loss) before taxation (F6-F7) | 309,589 | 340,021 | 538,531 | 396,879 | 452,717 | 633,505 |
| 9.Tax expenses | 92,703 | 99,988 | 139,836 | 96,293 | 106,436 | 182,401 |
| 10.Profit / (loss) after tax (F8-F9) | 216,886 | 240,033 | 398,695 | 300,586 | 346,281 | 451,104 |
| 11.Cash dividends | 125,194 | 137,713 | 175,271 | 65,101 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 75,116 | 0 | 78,121 | 117,181 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 676,108 | 310,195 | 310,873 | 88,892 | 626,188 | 430,114 |
| 2.Net cash flows from investing activities | $(346,810)$ | $(166,660)$ | $(197,121)$ | $(238,777)$ | $(398,729)$ | $(1,798,031)$ |
| 3.Net cash flows from financing activities | $(402,343)$ | $(469,977)$ | $(642,079)$ | $(328,093)$ | 221,082 | 1,266,853 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,646,602 | 2,780,736 | 4,401,610 | 4,649,588 | 5,105,458 | 6,816,744 |
| 2.Retention in business (F10-F11-F12) | 91,693 | 102,320 | 148,308 | 235,485 | 268,160 | 333,923 |
| 3.Depreciation for the year | 340,370 | 355,030 | 363,864 | 352,390 | 370,916 | 373,552 |
| 4.Salaries, wages and employee benefits | 424,705 | 433,670 | 495,745 | 555,743 | 601,174 | 709,046 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.48 | 5.44 | 8.20 | 6.44 | 6.24 | 6.44 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.82 | 0.88 | 0.82 | 0.68 | 0.77 | 0.81 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.52 | 4.79 | 6.77 | 4.37 | 4.79 | 5.25 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.72 | 2.65 | 2.01 | 1.71 | 1.67 | 1.81 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 12.28 | 12.70 | 13.59 | 7.47 | 8.01 | 9.50 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 8.66 | 9.59 | 15.92 | 9.23 | 8.87 | 9.62 |


| Pakistan PVC Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 146,263 | 137,429 | 187,201 | 181,111 | 174,948 | 169,701 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 188,597 | 188,597 | 197,276 | 198,060 | 198,060 | 198,060 |
| 3.Operating fixed assets after deducting accumulated depreciation | 146,184 | 137,339 | 187,096 | 180,989 | 174,805 | 169,255 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 79 | 90 | 105 | 122 | 143 | 446 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,064 | 2,287 | 4,956 | 5,926 | 4,683 | 6,957 |
| 1.Cash \& bank balance | 1,058 | 109 | 134 | 58 | 32 | 175 |
| 2.Inventories; of which | 919 | 718 | 726 | 785 | 731 | 849 |
| i) Raw material | 54 | 180 | 23 | 73 | 48 | 72 |
| ii)Work in progress | 66 | 6 | 30 | 24 | 22 | 91 |
| iii)Finished goods | 800 | 532 | 673 | 688 | 661 | 686 |
| 3.Trade Debt / accounts receivables | 410 | 705 | 1,188 | 1,045 | 749 | 1,758 |
| 4.Short term loans and advances | 390 | 392 | 1,042 | 1,123 | 146 | 336 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 287 | 363 | 1,866 | 2,915 | 3,025 | 3,839 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 149,327 | 139,716 | 192,157 | 187,037 | 179,631 | 176,658 |
| C.Shareholders' Equity (C1+C2+C3) | $(171,258)$ | $(193,857)$ | $(154,794)$ | $(172,273)$ | $(188,032)$ | $(199,591)$ |
| 1.Issued, Subscribed \& Paid up capital | 149,580 | 149,580 | 149,580 | 149,580 | 149,580 | 149,580 |
| i)Ordinary shares | 149,580 | 149,580 | 149,580 | 149,580 | 149,580 | 149,580 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(453,616)$ | $(468,446)$ | $(479,505)$ | $(491,138)$ | $(501,636)$ | $(508,460)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(453,616)$ | $(468,446)$ | $(479,505)$ | $(491,138)$ | $(501,636)$ | $(508,460)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(453,616)$ | $(468,446)$ | $(479,505)$ | $(491,138)$ | $(501,636)$ | $(508,460)$ |
| 3.Surplus on revaluation of fixed assets | 132,778 | 125,009 | 175,131 | 169,285 | 164,024 | 159,289 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 189 | 192 | 198 | 0 | 0 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 189 | 192 | 198 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 320,396 | 333,381 | 346,753 | 359,310 | 367,663 | 376,249 |
| 1.Trade credit \& other accounts payables | 78,087 | 80,977 | 85,546 | 90,656 | 90,463 | 89,994 |
| of which: i) Trade credits | 3,179 | 3,546 | 3,491 | 3,332 | 3,861 | 3,963 |
| 2.Short term borrowings | 38,790 | 40,989 | 40,663 | 40,322 | 41,123 | 42,258 |
| 3.Current portion of non-current liabilities | 32,991 | 32,991 | 32,991 | 32,991 | 32,991 | 32,991 |
| 4.Other current liabilities | 170,528 | 178,424 | 187,553 | 195,341 | 203,086 | 211,006 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,031 | 7,612 | 7,563 | 8,888 | 5,515 | 9,640 |
| i)Local sales (Net) | 7,031 | 7,612 | 7,563 | 8,888 | 5,515 | 9,640 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 23,844 | 24,185 | 23,670 | 24,966 | 21,553 | 24,436 |
| i)Cost of material | 3,643 | 4,299 | 4,602 | 5,102 | 3,031 | 6,825 |
| 3.Gross profit / (loss) (F1-F2) | $(16,813)$ | $(16,573)$ | $(16,107)$ | $(16,078)$ | $(16,038)$ | $(14,796)$ |
| 4.General, administrative and other expenses | 6,845 | 6,104 | 6,447 | 7,917 | 9,130 | 8,380 |
| i)Selling \& distribution expenses | 3,049 | 2,162 | 2,594 | 3,237 | 3,727 | 3,577 |
| ii)Administrative and other expenses | 3,796 | 3,942 | 3,853 | 4,680 | 5,403 | 4,803 |
| 5.Other income / (loss) | 7,436 | 9,355 | 14,517 | 17,021 | 20,559 | 23,443 |
| 6.EBIT (F3-F4+F5) | $(16,222)$ | $(13,322)$ | $(8,037)$ | $(6,974)$ | $(4,609)$ | 267 |
| 7.Financial expenses | 7,245 | 7,247 | 7,247 | 7,246 | 7,249 | 7,243 |
| of which: (i) Interest expenses | 7,239 | 7,241 | 7,240 | 7,239 | 7,239 | 7,239 |
| 8.Profit / (loss) before taxation (F6-F7) | $(23,467)$ | $(20,569)$ | $(15,284)$ | $(14,220)$ | $(11,858)$ | $(6,976)$ |
| 9.Tax expenses | 1,246 | 2,030 | 2,766 | 3,258 | 3,901 | 4,582 |
| 10.Profit / (loss) after tax (F8-F9) | $(24,713)$ | $(22,599)$ | $(18,050)$ | $(17,478)$ | $(15,759)$ | $(11,558)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(7,377)$ | $(10,637)$ | $(12,045)$ | $(14,809)$ | $(21,461)$ | $(24,805)$ |
| 2.Net cash flows from investing activities | 8,676 | 7,491 | 12,396 | 15,075 | 20,634 | 23,813 |
| 3.Net cash flows from financing activities | (347) | 2,198 | (326) | (341) | 801 | 1,135 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(171,069)$ | $(193,665)$ | $(154,596)$ | $(172,273)$ | $(188,032)$ | $(199,591)$ |
| 2.Retention in business (F10-F11-F12) | $(24,713)$ | $(22,599)$ | $(18,050)$ | $(17,478)$ | $(15,759)$ | $(11,558)$ |
| 3.Depreciation for the year | 9,847 | 8,845 | 7,978 | 6,891 | 6,184 | 5,550 |
| 4.Salaries, wages and employee benefits | 5,326 | 7,847 | 7,723 | 9,907 | 10,088 | 10,044 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -351.49 | -296.89 | -238.66 | -196.65 | -285.75 | -119.90 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.05 | 0.05 | 0.05 | 0.05 | 0.03 | 0.05 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -16.01 | -15.64 | -10.88 | -9.22 | -8.60 | -6.49 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -0.97 | -0.79 | -0.95 | -1.16 | -1.02 | -0.92 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 15.55 | 12.38 | 10.35 | 10.69 | 8.75 | 5.96 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -1.65 | -1.51 | -1.21 | -1.17 | -1.05 | -0.77 |


| Sanofi-aventis Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,887,157 | 1,727,554 | 1,722,441 | 1,785,155 | 1,907,512 | 1,948,285 |
| 1.Capital work in progress | 163,124 | 116,822 | 97,222 | 103,308 | 155,087 | 164,206 |
| 2.Operating fixed assets at cost | 3,937,929 | 4,120,755 | 4,385,356 | 4,645,595 | 4,966,359 | 5,107,907 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,703,331 | 1,584,463 | 1,563,910 | 1,546,805 | 1,586,496 | 1,489,951 |
| 4. Intangible assets | 873 | 1,041 | 2,706 | 5,646 | 3,604 | 2,829 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 34,710 |
| 6.Other non-current assets | 19,829 | 25,228 | 58,603 | 129,396 | 162,325 | 256,589 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,931,595 | 4,897,508 | 6,083,289 | 5,910,884 | 6,745,834 | 7,326,196 |
| 1.Cash \& bank balance | 50,440 | 15,844 | 254,648 | 30,779 | 53,235 | 784,295 |
| 2.Inventories; of which | 2,644,100 | 2,406,335 | 2,879,645 | 2,544,188 | 3,210,363 | 3,919,660 |
| i)Raw material | 1,340,021 | 1,027,107 | 1,416,185 | 1,022,113 | 1,222,840 | 1,517,679 |
| ii)Work in progress | 64,145 | 37,598 | 94,040 | 62,973 | 96,071 | 160,160 |
| iii)Finished goods | 1,239,934 | 1,341,630 | 1,369,420 | 1,459,102 | 1,891,452 | 2,241,821 |
| 3.Trade Debt / accounts receivables | 707,359 | 683,932 | 582,001 | 691,325 | 538,646 | 455,428 |
| 4.Short term loans and advances | 73,517 | 59,939 | 133,735 | 119,103 | 88,694 | 163,212 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,456,179 | 1,731,458 | 2,233,260 | 2,525,489 | 2,854,896 | 2,003,601 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,818,752 | 6,625,062 | 7,805,730 | 7,696,039 | 8,653,346 | 9,274,481 |
| C.Shareholders' Equity (C1+C2+C3) | 3,412,340 | 4,148,618 | 4,297,665 | 4,089,452 | 4,562,098 | 5,218,521 |
| 1.Issued, Subscribed \& Paid up capital | 96,448 | 96,448 | 96,448 | 96,448 | 96,448 | 96,448 |
| i)Ordinary shares | 96,448 | 96,448 | 96,448 | 96,448 | 96,448 | 96,448 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,315,892 | 4,052,170 | 4,201,217 | 3,993,004 | 4,465,650 | 5,122,073 |
| i)Capital Reserve | 233,018 | 262,044 | 289,967 | 321,587 | 353,307 | 373,902 |
| ii)Revenue Reserve | 3,082,874 | 3,790,126 | 3,911,250 | 3,671,417 | 4,112,343 | 4,748,171 |
| of which: un-appropriated profit(loss) / retained earnings | 1,047,336 | 1,054,588 | 575,712 | 135,879 | 576,805 | 1,212,633 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 556,676 | 0 | 0 | 1,592 | 207,236 | 53,016 |
| 1.Long term borrowings | 500,000 | 0 | 0 | 1,592 | 164,962 | 35,016 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 56,676 | 0 | 0 | 0 | 42,274 | 18,000 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,849,736 | 2,476,444 | 3,508,065 | 3,604,995 | 3,884,012 | 4,002,944 |
| 1.Trade credit \& other accounts payables | 2,168,257 | 2,203,713 | 3,499,761 | 3,054,420 | 3,396,136 | 3,753,519 |
| of which: i) Trade credits | 934,467 | 714,558 | 1,830,036 | 1,170,593 | 1,390,359 | 1,723,152 |
| 2.Short term borrowings | 675,441 | 271,296 | 0 | 447,553 | 232,833 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 1,407 | 182,238 | 181,082 |
| 4.Other current liabilities | 6,038 | 1,435 | 8,304 | 101,615 | 72,805 | 68,343 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,890,235 | 12,446,052 | 12,960,839 | 14,500,678 | 14,107,802 | 15,880,932 |
| i)Local sales (Net) | 11,421,647 | 12,261,888 | 12,752,511 | 14,122,583 | 13,448,373 | 15,239,215 |
| ii) Export sales (Net) | 468,588 | 184,164 | 208,328 | 378,095 | 659,429 | 641,717 |
| 2.Cost of sales | 7,869,106 | 8,010,281 | 9,014,226 | 10,775,718 | 10,303,005 | 11,758,221 |
| i)Cost of material | 3,803,825 | 3,907,487 | 4,922,836 | 5,148,988 | 4,758,387 | 4,814,788 |
| 3.Gross profit / (loss) (F1-F2) | 4,021,129 | 4,435,771 | 3,946,613 | 3,724,960 | 3,804,797 | 4,122,711 |
| 4.General, administrative and other expenses | 2,530,759 | 2,919,187 | 3,052,031 | 3,198,651 | 2,916,315 | 2,692,360 |
| i)Selling \& distribution expenses | 2,083,427 | 2,136,935 | 2,121,042 | 2,328,707 | 1,978,071 | 1,921,755 |
| ii)Administrative and other expenses | 447,332 | 782,252 | 930,989 | 869,944 | 938,244 | 770,605 |
| 5.Other income / (loss) | 76,345 | 64,981 | 46,056 | 92,442 | 49,675 | 34,534 |
| 6.EBIT (F3-F4+F5) | 1,566,715 | 1,581,565 | 940,638 | 618,751 | 938,157 | 1,464,885 |
| 7.Financial expenses | 159,327 | 35,409 | 14,793 | 72,372 | 58,305 | 28,434 |
| of which: (i) Interest expenses | 147,405 | 23,161 | 3,333 | 58,421 | 36,587 | 7,790 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,407,388 | 1,546,156 | 925,845 | 546,379 | 879,852 | 1,436,451 |
| 9.Tax expenses | 388,466 | 540,035 | 313,053 | 391,543 | 386,785 | 530,499 |
| 10.Profit / (loss) after tax (F8-F9) | 1,018,922 | 1,006,121 | 612,792 | 154,836 | 493,067 | 905,952 |
| 11.Cash dividends | 33,757 | 434,016 | 289,344 | 77,158 | 192,896 | 289,344 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,909,686 | 1,329,491 | 1,248,077 | $(31,058)$ | 394,410 | 1,533,502 |
| 2.Net cash flows from investing activities | $(178,452)$ | $(171,843)$ | $(306,605)$ | $(350,951)$ | $(361,998)$ | $(260,470)$ |
| 3.Net cash flows from financing activities | $(1,828,844)$ | $(1,288,099)$ | $(431,372)$ | $(289,413)$ | 200,920 | $(314,625)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,969,016 | 4,148,618 | 4,297,665 | 4,091,044 | 4,769,334 | 5,271,537 |
| 2.Retention in business (F10-F11-F12) | 985,165 | 572,105 | 323,448 | 77,678 | 300,171 | 616,608 |
| 3.Depreciation for the year | 325,342 | 335,674 | 340,847 | 352,903 | 337,928 | 317,933 |
| 4.Salaries, wages and employee benefits | 12,771,641 | 1,908,176 | 1,728,209 | 1,992,498 | 2,320,190 | 2,228,659 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 8.57 | 8.08 | 4.73 | 1.07 | 3.49 | 5.70 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.67 | 1.85 | 1.80 | 1.87 | 1.73 | 1.77 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 14.32 | 14.97 | 8.49 | 2.00 | 6.03 | 10.11 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 2.44 | 1.78 | 1.71 | 1.85 | 1.89 | 1.83 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 35.00 | 26.61 | 14.51 | 3.69 | 11.40 | 18.53 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 105.64 | 104.32 | 63.54 | 16.05 | 51.12 | 93.93 |


| Sardar Chemical Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 24,284 | 20,360 | 21,338 | 29,469 | 30,683 | 46,334 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 123,835 | 124,704 | 127,659 | 135,677 | 140,065 | 152,455 |
| 3.Operating fixed assets after deducting accumulated depreciation | 21,659 | 19,476 | 20,283 | 27,412 | 27,850 | 39,442 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 2,625 | 884 | 1,055 | 2,057 | 2,833 | 6,892 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 133,260 | 119,174 | 130,223 | 146,440 | 174,651 | 195,718 |
| 1.Cash \& bank balance | 11,002 | 13,898 | 21,543 | 11,269 | 12,713 | 12,985 |
| 2.Inventories; of which | 21,977 | 12,458 | 8,924 | 12,870 | 40,363 | 50,482 |
| i) Raw material | 10,057 | 6,087 | 2,995 | 6,256 | 20,789 | 29,095 |
| ii)Work in progress | 840 | 850 | 1,057 | 1,245 | 3,626 | 3,829 |
| iii)Finished goods | 11,080 | 5,521 | 4,872 | 6,369 | 15,948 | 17,548 |
| 3.Trade Debt / accounts receivables | 66,540 | 68,159 | 79,916 | 93,014 | 95,430 | 113,509 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 461 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 33,741 | 24,659 | 19,840 | 29,287 | 26,145 | 18,281 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 157,544 | 139,534 | 151,561 | 175,909 | 205,334 | 242,052 |
| C.Shareholders' Equity (C1+C2+C3) | 114,394 | 116,849 | 127,412 | 141,565 | 162,584 | 201,454 |
| 1.Issued, Subscribed \& Paid up capital | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 |
| i)Ordinary shares | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 54,394 | 56,849 | 67,412 | 81,565 | 102,584 | 141,454 |
| i)Capital Reserve | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| ii)Revenue Reserve | 24,394 | 26,849 | 37,412 | 51,565 | 72,584 | 111,454 |
| of which: un-appropriated profit(loss) / retained earnings | 24,394 | 26,849 | 37,412 | 51,565 | 72,584 | 111,454 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,229 | 1,520 | 2,426 | 5,850 | 6,109 | 17,955 |
| 1.Long term borrowings | 5,229 | 1,335 | 2,426 | 5,850 | 6,109 | 17,955 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 185 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 37,921 | 21,165 | 21,723 | 28,494 | 36,641 | 22,643 |
| 1.Trade credit \& other accounts payables | 9,742 | 6,079 | 8,788 | 9,904 | 15,727 | 17,180 |
| of which: i) Trade credits | 2,330 | 2,034 | 1,961 | 1,582 | 6,885 | 1,977 |
| 2.Short term borrowings | 24,910 | 9,427 | 9,613 | 14,358 | 17,059 | 0 |
| 3.Current portion of non-current liabilities | 2,757 | 3,890 | 1,700 | 999 | 1,453 | 3,879 |
| 4.Other current liabilities | 512 | 1,769 | 1,622 | 3,233 | 2,402 | 1,584 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 195,557 | 190,662 | 204,826 | 268,426 | 257,958 | 340,495 |
| i)Local sales (Net) | 193,025 | 188,142 | 202,162 | 266,844 | 257,958 | 337,421 |
| ii)Export sales (Net) | 2,532 | 2,520 | 2,664 | 1,582 | 0 | 3,074 |
| 2.Cost of sales | 158,003 | 151,941 | 151,965 | 204,814 | 180,643 | 228,244 |
| i)Cost of material | 114,088 | 111,001 | 114,863 | 165,382 | 151,203 | 165,184 |
| 3.Gross profit / (loss) (F1-F2) | 37,554 | 38,721 | 52,861 | 63,612 | 77,315 | 112,251 |
| 4.General, administrative and other expenses | 30,467 | 30,599 | 36,644 | 38,961 | 47,196 | 56,220 |
| i)Selling \& distribution expenses | 10,107 | 10,720 | 10,477 | 11,246 | 10,863 | 11,123 |
| ii)Administrative and other expenses | 20,360 | 19,879 | 26,167 | 27,715 | 36,333 | 45,097 |
| 5.Other income / (loss) | 938 | 932 | 560 | 830 | 563 | 1,257 |
| 6.EBIT (F3-F4+F5) | 8,025 | 9,054 | 16,777 | 25,481 | 30,682 | 57,288 |
| 7.Financial expenses | 3,562 | 2,284 | 1,588 | 2,062 | 4,476 | 3,301 |
| of which: (i) Interest expenses | 3,392 | 2,135 | 1,385 | 1,931 | 4,276 | 3,101 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,463 | 6,770 | 15,189 | 23,419 | 26,206 | 53,987 |
| 9.Tax expenses | 693 | 2,815 | 4,627 | 4,765 | 5,187 | 15,116 |
| 10.Profit / (loss) after tax (F8-F9) | 3,770 | 3,955 | 10,562 | 18,654 | 21,019 | 38,871 |
| 11.Cash dividends | 3,000 | 0 | 4,500 | 0 | 0 | 6,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 12,147 | 23,505 | 10,546 | $(5,055)$ | 2,821 | 24,195 |
| 2.Net cash flows from investing activities | 686 | (869) | 882 | $(4,316)$ | $(2,503)$ | $(2,961)$ |
| 3.Net cash flows from financing activities | $(8,378)$ | $(19,740)$ | $(3,782)$ | (902) | 1,127 | $(20,963)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 119,623 | 118,369 | 129,838 | 147,415 | 168,693 | 219,409 |
| 2.Retention in business (F10-F11-F12) | 770 | 3,955 | 6,062 | 18,654 | 21,019 | 32,871 |
| 3.Depreciation for the year | 3,247 | 3,053 | 2,692 | 3,218 | 4,247 | 5,638 |
| 4.Salaries, wages and employee benefits | 27,788 | 29,804 | 31,578 | 33,715 | 38,683 | 45,220 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.93 | 2.07 | 5.16 | 6.95 | 8.15 | 11.42 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 1.24 | 1.28 | 1.41 | 1.64 | 1.35 | 1.52 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.38 | 2.66 | 7.26 | 11.39 | 11.03 | 17.38 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.41 | 1.28 | 1.19 | 1.22 | 1.25 | 1.23 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.35 | 3.42 | 8.65 | 13.87 | 13.82 | 21.36 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.63 | 0.66 | 1.76 | 3.11 | 3.50 | 6.48 |


| Shaffi Chemical Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 46,679 | 51,063 | 18,882 | 44,384 | 39,794 | 46,071 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 74,848 | 74,848 | 74,848 | 74,848 | 74,848 | 74,848 |
| 3.Operating fixed assets after deducting accumulated depreciation | 16,702 | 15,692 | 14,765 | 13,912 | 13,127 | 12,405 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 29,753 | 35,147 | 3,893 | 30,248 | 26,443 | 33,442 |
| 6.Other non-current assets | 224 | 224 | 224 | 224 | 224 | 224 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,576 | 2,863 | 3,313 | 3,367 | 3,531 | 3,905 |
| 1.Cash \& bank balance | 509 | 606 | 612 | 480 | 443 | 572 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 420 | 449 | 553 | 665 | 637 | 677 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,647 | 1,808 | 2,148 | 2,222 | 2,451 | 2,656 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 49,255 | 53,926 | 22,195 | 47,751 | 43,325 | 49,976 |
| C.Shareholders' Equity (C1+C2+C3) | 3,449 | 10,038 | $(49,370)$ | $(28,969)$ | $(39,228)$ | $(39,808)$ |
| 1.Issued, Subscribed \& Paid up capital | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 |
| i)Ordinary shares | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(124,463)$ | $(117,457)$ | $(176,479)$ | $(155,722)$ | $(165,652)$ | $(165,928)$ |
| i)Capital Reserve | 14 | 89 | 56 | 36 | 26 | 22 |
| ii)Revenue Reserve | $(124,477)$ | $(117,546)$ | $(176,535)$ | $(155,758)$ | $(165,678)$ | $(165,950)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(124,477)$ | $(117,546)$ | $(176,535)$ | $(155,758)$ | $(165,678)$ | $(165,950)$ |
| 3.Surplus on revaluation of fixed assets | 7,912 | 7,495 | 7,109 | 6,753 | 6,424 | 6,120 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 12,888 | 33,492 | 33,492 | 33,492 | 33,492 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 12,888 | 33,492 | 33,492 | 33,492 | 33,492 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 45,806 | 31,000 | 38,073 | 43,228 | 49,061 | 56,292 |
| 1.Trade credit \& other accounts payables | 9,624 | 6,890 | 7,164 | 7,189 | 6,776 | 2,986 |
| of which: i) Trade credits | 341 | 40 | 160 | 78 | 212 | 182 |
| 2.Short term borrowings | 15,166 | 4,475 | 23,785 | 25,655 | 35,106 | 43,945 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 21,016 | 19,635 | 7,124 | 10,384 | 7,179 | 9,361 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 7,050 | 2,963 | 3,550 | 2,677 | 2,644 | 2,685 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 7,050 | 2,963 | 3,550 | 2,677 | 2,644 | 2,685 |
| 5.Other income / (loss) | 22,815 | 12,503 | $(54,394)$ | $(1,429)$ | (808) | 3,867 |
| 6.EBIT (F3-F4+F5) | 15,765 | 9,540 | $(57,944)$ | $(4,106)$ | $(3,452)$ | 1,182 |
| 7.Financial expenses | 971 | 450 | 815 | 3,276 | 3,809 | 4,894 |
| of which: (i) Interest expenses | 959 | 438 | 799 | 3,260 | 3,796 | 4,872 |
| 8.Profit / (loss) before taxation (F6-F7) | 14,794 | 9,090 | $(58,759)$ | $(7,382)$ | $(7,261)$ | $(3,712)$ |
| 9.Tax expenses | (44) | 3,106 | 873 | $(1,172)$ | (93) | 444 |
| 10.Profit / (loss) after tax (F8-F9) | 14,838 | 5,984 | $(59,632)$ | $(6,210)$ | $(7,168)$ | $(4,156)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 43,118 | $(2,101)$ | $(2,804)$ | $(2,002)$ | $(9,486)$ | $(8,710)$ |
| 2.Net cash flows from investing activities | 1,800 | 0 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | $(44,948)$ | 2,198 | 2,810 | 1,870 | 9,450 | 8,840 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,449 | 22,926 | $(15,878)$ | 4,523 | $(5,736)$ | $(6,316)$ |
| 2.Retention in business (F10-F11-F12) | 14,838 | 5,984 | $(59,632)$ | $(6,210)$ | $(7,168)$ | $(4,156)$ |
| 3.Depreciation for the year | 5,257 | 1,009 | 927 | 0 | 785 | 723 |
| 4.Salaries, wages and employee benefits | 276 | 276 | 288 | 168 | 168 | 168 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ )\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 18.54 | 11.60 | -156.68 | -17.76 | -15.74 | -8.91 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.86 | 7.65 | -1.94 | -0.89 | -1.34 | -1.18 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 71.59 | 88.74 | 303.22 | 15.85 | 21.02 | 10.52 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.24 | 0.50 | -4.97 | -0.52 | -0.60 | -0.35 |


| Sitara Chemical Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 13,152,838 | 13,763,415 | 14,103,134 | 20,037,436 | 19,515,911 | 21,432,804 |
| 1.Capital work in progress | 3,481,910 | 185,194 | 80,000 | 87,111 | 137,021 | 63,861 |
| 2.Operating fixed assets at cost | 7,549,512 | 12,153,223 | 13,330,351 | 19,898,650 | 16,613,752 | 19,710,753 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,307,233 | 9,227,921 | 9,492,027 | 15,429,126 | 14,798,050 | 16,859,587 |
| 4. Intangible assets | 14,544 | 13,089 | 11,780 | 11,120 | 10,008 | 9,007 |
| 5.Long term investments | 2,973,117 | 2,958,149 | 3,059,007 | 3,316,145 | 3,340,579 | 3,337,629 |
| 6.Other non-current assets | 1,376,034 | 1,379,062 | 1,460,320 | 1,193,934 | 1,230,253 | 1,162,720 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,702,365 | 5,761,477 | 5,693,966 | 6,790,055 | 7,080,101 | 9,107,225 |
| 1.Cash \& bank balance | 188,425 | 131,002 | 79,663 | 102,510 | 81,643 | 191,102 |
| 2.Inventories; of which | 1,103,514 | 1,194,327 | 950,647 | 1,328,480 | 2,326,955 | 2,745,163 |
| i)Raw material | 441,133 | 628,634 | 300,919 | 423,564 | 1,283,736 | 1,298,767 |
| ii)Work in progress | 9,670 | 11,630 | 14,928 | 0 | 27,136 | 23,661 |
| iii)Finished goods | 652,711 | 554,063 | 634,800 | 899,807 | 1,005,304 | 1,419,056 |
| 3.Trade Debt / accounts receivables | 1,124,985 | 1,163,485 | 1,137,768 | 1,176,876 | 1,201,406 | 1,362,775 |
| 4.Short term loans and advances | 1,597,384 | 2,335,623 | 2,414,018 | 2,871,978 | 2,389,531 | 3,378,877 |
| 5.Short term investments | 0 | 0 | 352,254 | 336,175 | 196,569 | 511,778 |
| 6.Other current assets | 688,057 | 937,040 | 759,616 | 974,036 | 883,997 | 917,530 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 17,855,203 | 19,524,892 | 19,797,100 | 26,827,491 | 26,596,012 | 30,540,029 |
| C.Shareholders' Equity (C1+C2+C3) | 8,891,102 | 9,851,096 | 10,637,427 | 14,619,623 | 14,692,555 | 15,881,865 |
| 1.Issued, Subscribed \& Paid up capital | 214,294 | 214,294 | 214,294 | 214,294 | 214,294 | 214,294 |
| i)Ordinary shares | 214,294 | 214,294 | 214,294 | 214,294 | 214,294 | 214,294 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 7,321,113 | 8,410,669 | 9,258,402 | 9,891,688 | 10,240,549 | 11,684,274 |
| i)Capital Reserve | 97,490 | 177,818 | 140,496 | 144,324 | 132,786 | 188,700 |
| ii)Revenue Reserve | 7,223,623 | 8,232,851 | 9,117,906 | 9,747,364 | 10,107,763 | 11,495,574 |
| of which: un-appropriated profit(loss) / retained earnings | 5,958,347 | 7,007,851 | 7,892,906 | 8,522,364 | 8,882,763 | 10,270,574 |
| 3.Surplus on revaluation of fixed assets | 1,355,695 | 1,226,133 | 1,164,731 | 4,513,641 | 4,237,712 | 3,983,297 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,677,233 | 3,149,898 | 2,389,287 | 4,530,235 | 3,846,368 | 4,497,977 |
| 1.Long term borrowings | 1,655,407 | 2,143,017 | 1,174,947 | 2,054,447 | 1,375,943 | 1,865,065 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 27,554 | 27,165 | 32,488 | 30,715 | 38,753 | 42,532 |
| 5.Other non-current liabilities | 994,272 | 979,716 | 1,181,852 | 2,445,073 | 2,431,672 | 2,590,380 |
| E.Current Liabilities (E1+E2+E3+E4) | 6,286,868 | 6,523,898 | 6,770,386 | 7,677,633 | 8,057,089 | 10,160,187 |
| 1.Trade credit \& other accounts payables | 2,776,105 | 2,537,365 | 2,293,219 | 2,416,097 | 1,991,302 | 2,229,904 |
| of which: i) Trade credits | 855,581 | 1,306,571 | 833,966 | 855,670 | 552,780 | 747,632 |
| 2. Short term borrowings | 2,672,034 | 2,976,170 | 3,525,027 | 4,333,342 | 4,983,544 | 6,748,994 |
| 3.Current portion of non-current liabilities | 741,116 | 872,020 | 844,894 | 722,016 | 724,038 | 718,521 |
| 4.Other current liabilities | 97,613 | 138,343 | 107,246 | 206,178 | 358,205 | 462,768 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 9,813,778 | 10,074,068 | 12,264,826 | 12,698,107 | 11,792,672 | 14,784,537 |
| i)Local sales (Net) | 9,813,778 | 10,074,068 | 12,264,826 | 12,698,107 | 11,792,672 | 14,784,537 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 7,684,836 | 7,762,171 | 9,632,096 | 9,938,577 | 9,513,538 | 11,851,634 |
| i)Cost of material | 2,090,516 | 2,150,395 | 2,713,057 | 2,714,106 | 2,266,786 | 4,224,404 |
| 3.Gross profit / (loss) (F1-F2) | 2,128,942 | 2,311,897 | 2,632,730 | 2,759,530 | 2,279,134 | 2,932,903 |
| 4.General, administrative and other expenses | 820,994 | 852,710 | 973,527 | 1,193,899 | 1,030,367 | 1,044,265 |
| i)Selling \& distribution expenses | 224,861 | 205,502 | 269,014 | 343,179 | 317,838 | 288,258 |
| ii)Administrative and other expenses | 596,133 | 647,208 | 704,513 | 850,720 | 712,529 | 756,007 |
| 5.Other income / (loss) | 66,059 | 91,743 | 92,161 | 140,965 | 155,762 | 385,464 |
| 6.EBIT (F3-F4+F5) | 1,374,007 | 1,550,930 | 1,751,364 | 1,706,596 | 1,404,529 | 2,274,102 |
| 7.Financial expenses | 250,950 | 370,921 | 439,420 | 641,593 | 994,986 | 604,307 |
| of which: (i) Interest expenses | 248,086 | 365,281 | 427,826 | 631,989 | 987,779 | 600,754 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,123,057 | 1,180,009 | 1,311,944 | 1,065,003 | 409,543 | 1,669,795 |
| 9.Tax expenses | 353,835 | 13,626 | 225,759 | 179,545 | 110,781 | 322,106 |
| 10.Profit / (loss) after tax (F8-F9) | 769,222 | 1,166,383 | 1,086,185 | 885,458 | 298,762 | 1,347,689 |
| 11.Cash dividends | 246,438 | 267,868 | 278,582 | 214,294 | 214,294 | 214,294 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,510,418 | 1,245,060 | 1,616,269 | 1,410,373 | 464,389 | 1,417,976 |
| 2.Net cash flows from investing activities | $(3,474,727)$ | $(1,314,477)$ | $(965,879)$ | $(2,681,275)$ | $(269,873)$ | (3,365,878) |
| 3.Net cash flows from financing activities | 1,895,756 | 11,995 | $(701,729)$ | 1,293,749 | $(215,383)$ | 2,057,361 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 11,568,335 | 13,000,994 | 13,026,714 | 19,149,858 | 18,538,923 | 20,379,842 |
| 2.Retention in business (F10-F11-F12) | 522,784 | 898,516 | 807,603 | 671,164 | 84,468 | 1,133,395 |
| 3.Depreciation for the year | 492,672 | 696,269 | 922,250 | 967,587 | 1,172,377 | 1,096,417 |
| 4.Salaries, wages and employee benefits | 9,885,610 | 748,570 | 395,515 | 933,492 | 890,877 | 1,003,786 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 7.84 | 11.58 | 8.86 | 6.97 | 2.53 | 9.12 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.61 | 0.54 | 0.62 | 0.54 | 0.44 | 0.52 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 4.76 | 6.24 | 5.52 | 3.80 | 1.12 | 4.72 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.89 | 1.99 | 1.92 | 1.85 | 1.82 | 1.87 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 9.00 | 12.45 | 10.60 | 7.01 | 2.04 | 8.82 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 35.90 | 54.43 | 50.69 | 41.32 | 13.94 | 62.89 |


| Sitara Peroxide Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,149,861 | 1,992,963 | 2,734,314 | 2,584,331 | 2,396,975 | 2,814,480 |
| 1.Capital work in progress | 0 | 0 | 7,500 | 35,700 | 0 | 0 |
| 2.Operating fixed assets at cost | 2,718,704 | 2,736,448 | 2,872,331 | 2,876,742 | 2,888,709 | 2,996,297 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,146,156 | 1,989,258 | 2,722,609 | 2,544,426 | 2,373,961 | 2,791,466 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 3,705 | 3,705 | 4,205 | 4,205 | 23,014 | 23,014 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,006,935 | 977,125 | 1,011,371 | 1,225,187 | 1,207,470 | 1,278,261 |
| 1.Cash \& bank balance | 35,861 | 4,762 | 1,634 | 3,008 | 42,472 | 30,320 |
| 2.Inventories; of which | 430,790 | 468,637 | 485,789 | 526,695 | 609,268 | 543,658 |
| i)Raw material | 40,409 | 35,458 | 14,360 | 14,813 | 31,647 | 18,170 |
| ii)Work in progress | 389,564 | 411,377 | 459,184 | 494,933 | 445,671 | 517,966 |
| iii)Finished goods | 817 | 21,802 | 2,679 | 4,751 | 102,299 | 7,522 |
| 3.Trade Debt / accounts receivables | 47,636 | 88,822 | 105,042 | 132,124 | 161,974 | 148,334 |
| 4.Short term loans and advances | 161,046 | 180,592 | 211,414 | 233,675 | 109,910 | 89,014 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 331,602 | 234,312 | 207,492 | 329,685 | 283,846 | 466,935 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,156,796 | 2,970,088 | 3,745,685 | 3,809,518 | 3,604,445 | 4,092,741 |
| C.Shareholders' Equity (C1+C2+C3) | 1,244,579 | 1,156,644 | 1,750,859 | 1,952,788 | 2,029,463 | 2,473,769 |
| 1.Issued, Subscribed \& Paid up capital | 551,000 | 551,000 | 551,000 | 551,000 | 551,000 | 551,000 |
| i)Ordinary shares | 551,000 | 551,000 | 551,000 | 551,000 | 551,000 | 551,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(181,157)$ | $(213,607)$ | $(223,264)$ | 75,418 | 247,355 | 377,945 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(181,157)$ | $(213,607)$ | $(223,264)$ | 75,418 | 247,355 | 377,945 |
| of which: un-appropriated profit(loss) / retained earnings | $(181,157)$ | $(213,607)$ | $(223,264)$ | 75,418 | 247,355 | 377,945 |
| 3.Surplus on revaluation of fixed assets | 874,736 | 819,251 | 1,423,123 | 1,326,370 | 1,231,108 | 1,544,824 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 930,037 | 644,926 | 999,533 | 895,801 | 852,198 | 948,897 |
| 1.Long term borrowings | 416,307 | 155,766 | 324,993 | 249,223 | 148,675 | 100,933 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 19,538 | 23,632 | 26,607 | 31,110 | 32,652 | 36,525 |
| 5.Other non-current liabilities | 494,192 | 465,528 | 647,933 | 615,468 | 670,871 | 811,439 |
| E.Current Liabilities (E1+E2+E3+E4) | 982,180 | 1,168,518 | 995,293 | 960,929 | 722,784 | 670,075 |
| 1.Trade credit \& other accounts payables | 388,313 | 371,655 | 376,135 | 393,475 | 244,025 | 232,201 |
| of which: i) Trade credits | 301,329 | 312,187 | 306,848 | 272,386 | 152,010 | 101,620 |
| 2. Short term borrowings | 272,103 | 330,907 | 315,412 | 242,228 | 183,098 | 164,798 |
| 3.Current portion of non-current liabilities | 295,830 | 437,247 | 198,464 | 160,672 | 180,491 | 180,570 |
| 4.Other current liabilities | 25,934 | 28,709 | 105,282 | 164,554 | 115,170 | 92,506 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,310,036 | 1,059,689 | 1,322,217 | 2,036,216 | 1,745,356 | 1,865,397 |
| i)Local sales (Net) | 1,310,036 | 1,059,689 | 1,322,217 | 2,036,216 | 1,745,356 | 1,865,397 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,119,601 | 1,014,116 | 1,170,382 | 1,506,048 | 1,422,135 | 1,674,178 |
| i)Cost of material | 350,476 | 350,080 | 398,919 | 450,988 | 335,022 | 299,033 |
| 3.Gross profit / (loss) (F1-F2) | 190,435 | 45,573 | 151,835 | 530,168 | 323,221 | 191,219 |
| 4.General, administrative and other expenses | 110,780 | 102,541 | 141,492 | 200,438 | 197,624 | 229,076 |
| i)Selling \& distribution expenses | 30,660 | 25,695 | 52,837 | 78,675 | 80,553 | 92,657 |
| ii)Administrative and other expenses | 80,120 | 76,846 | 88,655 | 121,763 | 117,071 | 136,419 |
| 5.Other income / (loss) | 36,292 | 1,333 | 28,525 | 39,563 | 45,354 | 100,012 |
| 6.EBIT (F3-F4+F5) | 115,947 | $(55,635)$ | 38,868 | 369,293 | 170,951 | 62,155 |
| 7.Financial expenses | 88,946 | 72,455 | 71,670 | 89,771 | 81,996 | 48,502 |
| of which: (i) Interest expenses | 86,180 | 69,638 | 67,898 | 84,728 | 77,736 | 37,116 |
| 8.Profit / (loss) before taxation (F6-F7) | 27,001 | $(128,090)$ | $(32,802)$ | 279,522 | 88,955 | 13,653 |
| 9.Tax expenses | 10,297 | $(40,899)$ | 32,601 | 72,137 | 14,713 | $(21,055)$ |
| 10.Profit / (loss) after tax (F8-F9) | 16,704 | $(87,191)$ | $(65,403)$ | 207,385 | 74,242 | 34,708 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 319,711 | 54,211 | 89,687 | 220,629 | 155,571 | 104,936 |
| 2.Net cash flows from investing activities | (364) | $(24,990)$ | $(7,764)$ | $(32,508)$ | 23,750 | $(51,125)$ |
| 3.Net cash flows from financing activities | $(289,865)$ | $(60,321)$ | $(85,051)$ | $(186,746)$ | $(139,858)$ | $(65,963)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,174,616 | 1,801,570 | 2,750,392 | 2,848,589 | 2,881,661 | 3,422,666 |
| 2.Retention in business (F10-F11-F12) | 16,704 | $(87,191)$ | $(65,403)$ | 207,385 | 74,242 | 34,708 |
| 3.Depreciation for the year | 182,290 | 180,541 | 180,323 | 183,679 | 183,128 | 184,046 |
| 4.Salaries, wages and employee benefits | 965,241 | 120,753 | 135,997 | 174,595 | 155,324 | 181,870 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.28 | -8.23 | -4.95 | 10.18 | 4.25 | 1.86 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.40 | 0.35 | 0.39 | 0.54 | 0.47 | 0.48 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 0.52 | -2.85 | -1.95 | 5.49 | 2.00 | 0.90 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.62 | 2.55 | 2.31 | 2.04 | 1.86 | 1.71 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.35 | -7.26 | -4.50 | 11.20 | 3.73 | 1.54 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.30 | -1.58 | -1.19 | 3.76 | 1.35 | 0.63 |

The Searle Company Ltd. (formerly Searle Pakistan Ltd.)

| Ltd.) |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| 6,000,647 | 5,392,406 | 6,053,508 | 7,196,245 | 7,858,418 | 25,685,689 |
| 27,319 | 201,770 | 302,119 | 150,726 | 91,121 | 119,473 |
| 1,463,658 | 1,099,255 | 1,499,563 | 2,873,773 | 3,758,625 | 5,495,641 |
| 781,373 | 1,033,870 | 1,412,022 | 2,728,713 | 3,616,514 | 5,458,511 |
| 69,885 | 207,732 | 189,068 | 164,913 | 131,438 | 94,214 |
| 5,120,121 | 3,946,800 | 4,142,751 | 4,144,227 | 3,890,076 | 19,926,360 |
| 1,949 | 2,234 | 7,548 | 7,666 | 129,269 | 87,131 |
| 5,468,936 | 8,453,369 | 12,040,133 | 16,105,325 | 17,522,747 | 18,239,834 |
| 87,888 | 92,153 | 137,036 | 204,547 | 299,624 | 103,680 |
| 1,167,587 | 1,052,632 | 2,228,608 | 2,114,995 | 2,500,335 | 2,084,465 |
| 604,524 | 653,886 | 1,406,766 | 1,528,727 | 2,075,824 | 1,339,632 |
| 105,456 | 98,427 | 101,792 | 96,524 | 133,341 | 118,624 |
| 457,607 | 300,319 | 720,050 | 489,744 | 291,170 | 626,209 |
| 2,541,056 | 2,977,613 | 3,290,016 | 4,866,132 | 7,801,828 | 8,754,968 |
| 770,147 | 2,458,745 | 4,327,289 | 4,516,941 | 4,712,052 | 1,335,832 |
| 0 | 0 | 0 | 0 | 100,000 | 100,000 |
| 902,258 | 1,872,226 | 2,057,184 | 4,402,710 | 2,108,908 | 5,860,889 |
| 11,469,583 | 13,845,775 | 18,093,641 | 23,301,570 | 25,381,165 | 43,925,523 |
| 8,477,178 | 10,368,358 | 12,314,522 | 14,517,905 | 16,870,818 | 24,487,654 |
| 1,227,523 | 1,539,314 | 1,847,177 | 2,124,253 | 2,124,253 | 2,400,405 |
| 1,227,523 | 1,539,314 | 1,847,177 | 2,124,253 | 2,124,253 | 2,400,405 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 6,952,694 | 8,385,533 | 9,893,014 | 11,342,852 | 13,300,048 | 19,336,033 |
| 1,630,974 | 1,630,974 | 1,630,974 | 1,630,974 | 1,630,974 | 6,049,419 |
| 5,321,720 | 6,754,559 | 8,262,040 | 9,711,878 | 11,669,074 | 13,286,614 |
| 5,041,469 | 6,474,308 | 7,981,789 | 9,431,627 | 11,388,823 | 13,006,363 |
| 296,961 | 443,511 | 574,331 | 1,050,800 | 1,446,517 | 2,751,216 |
| 508,423 | 261,317 | 76,532 | 149,060 | 585,538 | 10,020,907 |
| 428,571 | 214,285 | 0 | 0 | 437,545 | 9,743,577 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 42,248 | 47,032 | 50,630 | 55,820 | 54,994 | 53,484 |
| 37,604 | 0 | 25,902 | 93,240 | 92,999 | 223,846 |
| 2,483,982 | 3,216,100 | 5,702,587 | 8,634,605 | 7,924,809 | 9,416,962 |
| 1,777,915 | 1,739,638 | 2,861,682 | 4,529,480 | 2,754,097 | 3,213,872 |
| 418,187 | 529,284 | 983,557 | 2,531,434 | 399,804 | 291,865 |
| 689,863 | 1,423,114 | 2,737,763 | 3,954,776 | 4,974,646 | 5,988,610 |
| 0 | 0 | 0 | 0 | 11,420 | 4,416 |
| 16,204 | 53,348 | 103,142 | 150,349 | 184,646 | 210,064 |
| 9,561,490 | 10,753,751 | 12,675,110 | 14,537,198 | 16,567,219 | 16,569,596 |
| 8,710,273 | 9,722,044 | 11,294,843 | 12,705,810 | 14,268,054 | 14,195,308 |
| 851,217 | 1,031,707 | 1,380,267 | 1,831,388 | 2,299,165 | 2,374,288 |
| 5,796,101 | 6,574,400 | 8,237,736 | 9,616,862 | 8,295,187 | 8,020,891 |
| 2,538,667 | 2,693,689 | 3,081,924 | 4,020,639 | 5,565,668 | 5,055,103 |
| 3,765,389 | 4,179,351 | 4,437,374 | 4,920,336 | 8,272,032 | 8,548,705 |
| 2,872,924 | 3,506,964 | 4,227,649 | 4,762,033 | 5,106,340 | 5,496,954 |
| 2,237,612 | 2,644,535 | 3,149,899 | 3,698,801 | 3,762,599 | 4,106,608 |
| 635,312 | 862,429 | 1,077,750 | 1,063,232 | 1,343,741 | 1,390,346 |
| 1,749,394 | 2,328,810 | 3,228,408 | 3,099,915 | 780,277 | 1,005,284 |
| 2,641,859 | 3,001,197 | 3,438,133 | 3,258,218 | 3,945,969 | 4,057,035 |
| 121,564 | 126,264 | 204,910 | 428,038 | 641,491 | 1,322,366 |
| 95,623 | 73,300 | 125,898 | 326,607 | 617,558 | 1,287,503 |
| 2,520,295 | 2,874,933 | 3,233,223 | 2,830,180 | 3,304,478 | 2,734,669 |
| 430,907 | 236,188 | 184,059 | 188,234 | 849,401 | 611,745 |
| 2,089,388 | 2,638,745 | 3,049,164 | 2,641,946 | 2,455,077 | 2,122,924 |
| 613,762 | 1,539,314 | 923,589 | 531,063 | 531,063 | 480,081 |
| 294,606 | 461,794 | 277,077 | 0 | 0 | 0 |
| 1,114,118 | 887,070 | 227,954 | 569,120 | $(304,956)$ | 1,689,621 |
| $(2,385,751)$ | $(545,278)$ | $(101,778)$ | $(842,241)$ | $(493,729)$ | $(16,334,434)$ |
| 1,445,457 | $(1,026,778)$ | $(1,259,943)$ | $(880,666)$ | $(200,135)$ | 13,639,783 |
| 8,985,601 | 10,629,675 | 12,391,054 | 14,666,965 | 17,456,356 | 34,508,561 |
| 1,181,021 | 637,637 | 1,848,499 | 2,110,883 | 1,924,014 | 1,642,843 |
| 64,457 | 83,148 | 116,834 | 162,976 | 224,123 | 267,776 |
| 1,133,506 | 1,376,049 | 1,680,105 | 1,794,478 | 2,462,145 | 2,315,012 |
| 21.85 | 24.54 | 24.06 | 18.17 | 14.82 | 12.81 |
| 0.96 | 0.85 | 0.79 | 0.70 | 0.68 | 0.48 |
| 21.05 | 20.85 | 19.09 | 12.76 | 10.09 | 6.13 |
| 1.44 | 1.34 | 1.41 | 1.54 | 1.55 | 1.68 |
| 30.30 | 28.00 | 26.89 | 19.69 | 15.64 | 10.27 |
| 17.02 | 17.14 | 16.51 | 12.44 | 11.56 | 8.84 |


| United Distributors Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,031,338 | 1,190,203 | 1,287,488 | 2,373,836 | 2,189,598 | 2,132,520 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 62,216 | 74,970 | 76,984 | 95,835 | 120,213 | 125,485 |
| 3.Operating fixed assets after deducting accumulated depreciation | 19,910 | 27,402 | 19,537 | 28,580 | 37,080 | 27,777 |
| 4. Intangible assets | 4,158 | 5,317 | 5,915 | 6,971 | 4,637 | 2,870 |
| 5.Long term investments | 1,004,720 | 1,153,542 | 1,257,612 | 2,334,849 | 2,144,759 | 2,098,751 |
| 6.Other non-current assets | 2,550 | 3,942 | 4,424 | 3,436 | 3,122 | 3,122 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 254,957 | 257,395 | 281,002 | 410,451 | 459,836 | 429,489 |
| 1.Cash \& bank balance | 10,561 | 6,029 | 13,076 | 6,246 | 3,585 | 9,205 |
| 2.Inventories; of which | 146,986 | 144,548 | 152,040 | 282,237 | 265,925 | 148,912 |
| i)Raw material | 10,457 | 14,969 | 33,024 | 26,351 | 26,732 | 14,110 |
| ii)Work in progress | 1,063 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 135,466 | 129,579 | 119,016 | 255,886 | 211,065 | 134,802 |
| 3.Trade Debt / accounts receivables | 43,790 | 74,502 | 78,655 | 80,272 | 150,123 | 248,553 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 1,928 | 2,850 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 53,620 | 32,316 | 37,231 | 41,696 | 38,275 | 19,969 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,286,295 | 1,447,598 | 1,568,490 | 2,784,287 | 2,649,434 | 2,562,009 |
| C.Shareholders' Equity (C1+C2+C3) | 1,033,657 | 1,171,636 | 1,264,758 | 2,322,808 | 2,225,786 | 2,246,355 |
| 1.Issued, Subscribed \& Paid up capital | 202,047 | 242,456 | 266,702 | 306,707 | 352,713 | 352,713 |
| i)Ordinary shares | 202,047 | 242,456 | 266,702 | 306,707 | 352,713 | 352,713 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 831,610 | 929,180 | 998,056 | 2,016,101 | 1,873,073 | 1,893,642 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 831,610 | 929,180 | 998,056 | 2,016,101 | 1,873,073 | 1,893,642 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 28,548 | 28,548 | 559,841 | 467,239 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 72,942 | 97,873 | 135,531 | 144,330 | 91,807 | 64,295 |
| 1.Long term borrowings | 1,692 | 8,677 | 6,143 | 11,530 | 15,548 | 9,949 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 9,360 | 6,995 |
| 5.Other non-current liabilities | 71,250 | 89,196 | 129,388 | 132,800 | 66,899 | 47,351 |
| E.Current Liabilities (E1+E2+E3+E4) | 179,696 | 178,089 | 168,201 | 317,149 | 331,841 | 251,359 |
| 1.Trade credit \& other accounts payables | 176,169 | 172,764 | 163,760 | 223,775 | 245,937 | 140,493 |
| of which: i) Trade credits | 138,508 | 135,254 | 127,165 | 165,709 | 185,200 | 77,456 |
| 2.Short term borrowings | 3,485 | 4,730 | 0 | 85,654 | 71,782 | 100,835 |
| 3.Current portion of non-current liabilities | 0 | 0 | 3,708 | 7,202 | 13,221 | 9,198 |
| 4.Other current liabilities | 42 | 595 | 733 | 518 | 901 | 833 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 335,352 | 399,687 | 451,049 | 540,600 | 644,318 | 646,626 |
| i)Local sales (Net) | 335,352 | 399,687 | 451,049 | 540,600 | 644,318 | 646,626 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 237,026 | 244,938 | 264,232 | 322,313 | 408,332 | 397,168 |
| i)Cost of material | 94,434 | 82,087 | 103,714 | 210,081 | 285,339 | 242,675 |
| 3.Gross profit / (loss) (F1-F2) | 98,326 | 154,749 | 186,817 | 218,287 | 235,986 | 249,458 |
| 4.General, administrative and other expenses | 120,391 | 143,563 | 172,865 | 180,450 | 190,079 | 194,880 |
| i)Selling \& distribution expenses | 100,367 | 121,304 | 138,635 | 148,848 | 159,776 | 162,974 |
| ii)Administrative and other expenses | 20,024 | 22,259 | 34,230 | 31,602 | 30,303 | 31,906 |
| 5.Other income / (loss) | 176,414 | 175,722 | 211,506 | 76,565 | $(305,319)$ | $(132,655)$ |
| 6.EBIT (F3-F4+F5) | 154,349 | 186,908 | 225,458 | 114,402 | $(259,412)$ | $(78,077)$ |
| 7.Financial expenses | 3,455 | 1,382 | 1,486 | 41,542 | 17,407 | 11,422 |
| of which: (i) Interest expenses | 2,585 | 909 | 1,163 | 6,418 | 17,116 | 11,140 |
| 8.Profit / (loss) before taxation (F6-F7) | 150,894 | 185,526 | 223,972 | 72,860 | $(276,819)$ | $(89,499)$ |
| 9.Tax expenses | 41,126 | 29,277 | 57,533 | 22,489 | $(53,780)$ | $(11,022)$ |
| 10.Profit / (loss) after tax (F8-F9) | 109,768 | 156,249 | 166,439 | 50,371 | $(223,039)$ | $(78,477)$ |
| 11.Cash dividends | 0 | 0 | 66,676 | 7,668 | 0 | 0 |
| 12.Bonus shares / stock dividends | 40,409 | 24,246 | 40,005 | 46,006 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 35,183 | $(16,840)$ | $(10,360)$ | $(81,237)$ | 17,510 | $(5,419)$ |
| 2.Net cash flows from investing activities | 246 | 4,986 | 22,126 | $(11,482)$ | 8,008 | 156 |
| 3.Net cash flows from financing activities | $(15,456)$ | 7,322 | $(4,719)$ | 19,035 | 2,181 | $(2,320)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,106,599 | 1,269,509 | 1,400,289 | 2,467,138 | 2,317,593 | 2,310,650 |
| 2.Retention in business (F10-F11-F12) | 69,359 | 132,003 | 59,758 | $(3,303)$ | $(223,039)$ | $(78,477)$ |
| 3.Depreciation for the year | 10,023 | 64,699 | 77,338 | 84,419 | 17,155 | 17,091 |
| 4.Salaries, wages and employee benefits | 54,882 | 10,057 | 10,850 | 10,206 | 91,026 | 47,351 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 32.73 | 39.09 | 36.90 | 9.32 | -34.62 | -12.14 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.29 | 0.29 | 0.30 | 0.25 | 0.24 | 0.25 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.36 | 11.43 | 11.04 | 2.31 | -8.21 | -3.01 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.24 | 1.24 | 1.24 | 1.21 | 1.19 | 1.17 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 11.59 | 14.17 | 13.66 | 2.81 | -9.81 | -3.51 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 5.43 | 6.44 | 6.24 | 1.64 | -6.32 | -2.22 |


| Wah Nobel Chemicals Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 171,364 | 176,601 | 307,614 | 332,755 | 307,981 | 389,855 |
| 1.Capital work in progress | 0 | 28,470 | 143,370 | 0 | 0 | 106,814 |
| 2.Operating fixed assets at cost | 329,104 | 336,231 | 373,384 | 566,934 | 558,124 | 566,743 |
| 3.Operating fixed assets after deducting accumulated depreciation | 148,722 | 142,172 | 164,244 | 332,755 | 297,682 | 277,580 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 22,642 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 0 | 5,959 | 0 | 0 | 10,299 | 5,461 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 701,975 | 835,027 | 1,020,091 | 1,526,566 | 1,499,437 | 1,845,251 |
| 1.Cash \& bank balance | 7,795 | 4,384 | 19,064 | 20,661 | 24,609 | 25,573 |
| 2.Inventories; of which | 112,714 | 187,228 | 281,258 | 377,656 | 306,618 | 469,772 |
| i)Raw material | 74,844 | 84,584 | 214,011 | 317,562 | 257,717 | 418,507 |
| ii)Work in progress | 651 | 373 | 912 | 1,190 | 412 | 0 |
| iii)Finished goods | 19,785 | 21,057 | 66,334 | 58,903 | 48,489 | 51,265 |
| 3.Trade Debt / accounts receivables | 396,262 | 423,456 | 442,532 | 819,312 | 845,019 | 1,051,120 |
| 4.Short term loans and advances | 2,551 | 26,462 | 32,233 | 28,646 | 32,805 | 27,110 |
| 5.Short term investments | 2,583 | 2,583 | 2,680 | 2,678 | 2,819 | 2,682 |
| 6.Other current assets | 180,070 | 190,914 | 242,324 | 277,613 | 287,567 | 268,994 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 873,339 | 1,011,628 | 1,327,705 | 1,859,321 | 1,807,418 | 2,235,106 |
| C.Shareholders' Equity (C1+C2+C3) | 561,764 | 658,611 | 778,380 | 887,645 | 983,632 | 1,282,449 |
| 1.Issued, Subscribed \& Paid up capital | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 |
| i)Ordinary shares | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 471,764 | 568,611 | 688,380 | 797,645 | 893,632 | 1,192,449 |
| i)Capital Reserve | 944 | 944 | 944 | 944 | 944 | 944 |
| ii)Revenue Reserve | 470,820 | 567,667 | 687,436 | 796,701 | 892,688 | 1,191,505 |
| of which: un-appropriated profit(loss) / retained earnings | 95,820 | 142,666 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,495 | 5,445 | 88,789 | 63,174 | 47,038 | 80,103 |
| 1.Long term borrowings | 0 | 0 | 82,286 | 54,857 | 40,036 | 72,353 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,201 | 5,445 | 5,250 | 7,064 | 0 | 0 |
| 5.Other non-current liabilities | 4,294 | 0 | 1,253 | 1,253 | 7,002 | 7,750 |
| E.Current Liabilities (E1+E2+E3+E4) | 306,080 | 347,572 | 460,536 | 908,502 | 776,748 | 872,554 |
| 1.Trade credit \& other accounts payables | 150,422 | 119,985 | 222,726 | 263,446 | 156,818 | 404,792 |
| of which: i) Trade credits | 38,126 | 25,086 | 146,545 | 173,749 | 62,943 | 251,120 |
| 2. Short term borrowings | 151,572 | 217,968 | 217,899 | 608,062 | 579,485 | 461,045 |
| 3.Current portion of non-current liabilities | 0 | 0 | 13,915 | 30,047 | 34,039 | 0 |
| 4.Other current liabilities | 4,086 | 9,619 | 5,996 | 6,947 | 6,406 | 6,717 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,181,518 | 1,250,740 | 1,680,925 | 2,262,829 | 1,950,049 | 2,723,823 |
| i)Local sales (Net) | 1,181,518 | 1,250,740 | 1,680,925 | 2,262,829 | 1,950,049 | 2,721,105 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 2,718 |
| 2.Cost of sales | 945,171 | 980,288 | 1,363,775 | 1,907,955 | 1,624,056 | 2,165,020 |
| i)Cost of material | 767,841 | 788,859 | 1,134,976 | 1,636,406 | 1,365,535 | 1,865,166 |
| 3.Gross profit / (loss) (F1-F2) | 236,347 | 270,452 | 317,150 | 354,874 | 325,993 | 558,803 |
| 4.General, administrative and other expenses | 95,772 | 76,860 | 42,206 | 43,953 | 35,767 | 60,451 |
| i)Selling \& distribution expenses | 51,709 | 30,787 | 7,988 | 10,266 | 9,862 | 11,201 |
| ii)Administrative and other expenses | 44,063 | 46,073 | 34,218 | 33,687 | 25,905 | 49,250 |
| 5.Other income / (loss) | $(5,514)$ | 3,109 | $(18,506)$ | $(12,625)$ | $(30,089)$ | 3,522 |
| 6.EBIT (F3-F4+F5) | 135,061 | 196,701 | 256,438 | 298,296 | 260,137 | 501,874 |
| 7.Financial expenses | 14,976 | 7,641 | 6,981 | 48,691 | 77,192 | 31,020 |
| of which: (i) Interest expenses | 14,811 | 7,126 | 6,717 | 48,285 | 76,946 | 30,487 |
| 8.Profit / (loss) before taxation (F6-F7) | 120,085 | 189,060 | 249,457 | 249,605 | 182,945 | 470,854 |
| 9.Tax expenses | 41,616 | 57,955 | 75,354 | 73,112 | 52,638 | 136,444 |
| 10.Profit / (loss) after tax (F8-F9) | 78,469 | 131,105 | 174,103 | 176,493 | 130,307 | 334,410 |
| 11.Cash dividends | 36,000 | 54,000 | 45,000 | 36,000 | 36,000 | 90,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 93,455 | $(21,206)$ | 125,224 | $(283,362)$ | 74,500 | 271,239 |
| 2.Net cash flows from investing activities | $(2,594)$ | $(12,601)$ | $(152,393)$ | $(50,179)$ | 4,578 | $(125,987)$ |
| 3.Net cash flows from financing activities | $(9,000)$ | $(36,000)$ | 42,667 | 253,299 | $(46,530)$ | $(28,524)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 567,259 | 664,056 | 867,169 | 950,819 | 1,030,670 | 1,362,552 |
| 2.Retention in business (F10-F11-F12) | 42,469 | 77,105 | 129,103 | 140,493 | 94,307 | 244,410 |
| 3.Depreciation for the year | 13,095 | 111,326 | 127,646 | 134,179 | 129,004 | 167,544 |
| 4.Salaries, wages and employee benefits | 97,350 | 13,677 | 15,898 | 25,039 | 33,292 | 30,493 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.64 | 10.48 | 10.36 | 7.80 | 6.68 | 12.28 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.36 | 1.33 | 1.44 | 1.42 | 1.06 | 1.35 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.02 | 13.91 | 14.88 | 11.08 | 7.11 | 16.54 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.65 | 1.54 | 1.63 | 1.91 | 1.96 | 1.78 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 14.89 | 21.49 | 24.23 | 21.19 | 13.93 | 29.51 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 8.72 | 14.57 | 19.34 | 19.61 | 14.48 | 37.16 |


| Wyeth Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 46,223 | 12,933 | 26,374 | 23,395 | 19,815 | 25,156 |
| 1.Capital work in progress | 140 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 55,934 | 40,424 | 39,069 | 38,765 | 38,765 | 43,845 |
| 3.Operating fixed assets after deducting accumulated depreciation | 16,760 | 6,650 | 13,485 | 15,123 | 9,411 | 14,484 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 29,323 | 6,283 | 12,889 | 8,272 | 10,404 | 10,672 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,923,697 | 2,558,997 | 1,664,455 | 1,971,330 | 1,272,090 | 1,667,467 |
| 1.Cash \& bank balance | 10,549 | 1,367,165 | 907,654 | 1,149,185 | 705,119 | 876,597 |
| 2.Inventories; of which | 906,617 | 623,612 | 254,484 | 567,552 | 389,678 | 552,861 |
| i)Raw material | 239,764 | 136,559 | 6,099 | 4,755 | 7,810 | 5,098 |
| ii)Work in progress | 74,796 | 61,765 | 0 | 73,204 | 74,978 | 1,352 |
| iii)Finished goods | 574,221 | 326,246 | 225,857 | 489,593 | 389,678 | 546,411 |
| 3.Trade Debt / accounts receivables | 34,470 | 34,711 | 17,405 | 2,545 | 89 | 10,719 |
| 4.Short term loans and advances | 37,006 | 132,747 | 85,498 | 51,483 | 48,812 | 37,363 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 935,055 | 400,762 | 399,414 | 200,565 | 128,392 | 189,927 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,969,920 | 2,571,930 | 1,690,829 | 1,994,725 | 1,291,905 | 1,692,623 |
| C.Shareholders' Equity (C1+C2+C3) | 1,224,526 | 1,711,659 | 1,268,019 | 1,237,719 | 973,479 | 1,054,008 |
| 1.Issued, Subscribed \& Paid up capital | 142,161 | 142,161 | 142,161 | 142,161 | 142,161 | 142,161 |
| i)Ordinary shares | 142,161 | 142,161 | 142,161 | 142,161 | 142,161 | 142,161 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,082,365 | 1,569,498 | 1,125,858 | 1,095,558 | 831,318 | 911,847 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 1,082,365 | 1,569,498 | 1,125,858 | 1,095,558 | 831,318 | 911,847 |
| of which: un-appropriated profit(loss) / retained earnings | 129,764 | 615,656 | 596,852 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 0 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 745,394 | 860,271 | 422,810 | 757,006 | 318,426 | 638,615 |
| 1.Trade credit \& other accounts payables | 745,394 | 838,820 | 412,051 | 745,821 | 307,487 | 627,392 |
| of which: i) Trade credits | 446,388 | 318,820 | 94,957 | 507,067 | 20,094 | 380,057 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 0 | 21,451 | 10,759 | 11,185 | 10,939 | 11,223 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,252,239 | 1,126,669 | 1,192,352 | 948,237 | 932,673 | 1,000,898 |
| i)Local sales (Net) | 1,137,142 | 1,009,271 | 1,169,109 | 948,237 | 932,673 | 1,000,898 |
| ii) Export sales (Net) | 115,097 | 117,398 | 23,243 | 0 | 0 | 0 |
| 2.Cost of sales | 1,078,087 | 943,971 | 985,842 | 843,143 | 947,029 | 713,477 |
| i)Cost of material | 542,151 | 287,791 | 190,528 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 174,152 | 182,698 | 206,510 | 105,094 | $(14,356)$ | 287,421 |
| 4.General, administrative and other expenses | 231,347 | 261,036 | 224,612 | 158,622 | 172,595 | 191,861 |
| i)Selling \& distribution expenses | 169,919 | 175,140 | 174,756 | 113,783 | 120,225 | 141,390 |
| ii)Administrative and other expenses | 61,428 | 85,896 | 49,856 | 44,839 | 52,370 | 50,471 |
| 5.Other income / (loss) | 13,009 | 50,257 | 70,530 | 148,331 | 128,154 | 60,917 |
| 6.EBIT (F3-F4+F5) | $(44,186)$ | $(28,081)$ | 52,428 | 94,803 | $(58,797)$ | 156,477 |
| 7.Financial expenses | 593 | 1,567 | 28,232 | 26,735 | 184 | 9,564 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(44,779)$ | $(29,648)$ | 24,196 | 68,068 | $(58,981)$ | 146,913 |
| 9.Tax expenses | 7,701 | 29,209 | 35,314 | 44,892 | 72,208 | 28,088 |
| 10.Profit / (loss) after tax (F8-F9) | $(52,480)$ | $(58,857)$ | $(11,118)$ | 23,176 | $(131,189)$ | 118,825 |
| 11.Cash dividends | 49,756 | 852,966 | 71,081 | 142,161 | 35,540 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(186,961)$ | 34,962 | $(84,566)$ | 208,043 | $(393,389)$ | 165,308 |
| 2.Net cash flows from investing activities | $(4,143)$ | 1,797,403 | 44,726 | 104,142 | 91,730 | 41,426 |
| 3.Net cash flows from financing activities | $(219,575)$ | $(475,749)$ | $(419,671)$ | $(70,654)$ | $(142,407)$ | $(35,256)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,224,526 | 1,711,659 | 1,268,019 | 1,237,719 | 973,479 | 1,054,008 |
| 2.Retention in business (F10-F11-F12) | $(102,236)$ | $(911,823)$ | $(82,199)$ | $(118,985)$ | $(166,729)$ | 118,825 |
| 3.Depreciation for the year | 37,525 | 181,848 | 112,530 | 88,178 | 108,419 | 69,330 |
| 4.Salaries, wages and employee benefits | 209,118 | 10,167 | 4,638 | 7,364 | 5,712 | 7,296 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -4.19 | -5.22 | -0.93 | 2.44 | -14.07 | 11.87 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.68 | 0.50 | 0.56 | 0.51 | 0.57 | 0.67 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -2.87 | -2.59 | -0.52 | 1.26 | -7.98 | 7.96 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.55 | 1.55 | 1.43 | 1.47 | 1.49 | 1.47 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -4.44 | -4.01 | -0.75 | 1.85 | -11.87 | 11.72 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -36.92 | -41.40 | -7.82 | 16.30 | -92.28 | 83.58 |

## Manufacturing

## Performance at a Glance

Overall balance sheet size of manufacturing sector improved during FY21, inflated by an amount of Rs 99.93 billion, showing a YoY growth of 21.52 percent, reached at Rs 564.31 billion. Shareholders' equity improved by 27.77 percent, stood at Rs 251.24 billion in FY21. Total liabilities increased by 16.93 percent during FY21. Sales of the sector grew YoY by 48.09 percent, reached to Rs 596.93 billion during FY21. The profitability of the sector grew significantly during FY21. The profit before and profit after tax witnessed a YoY increase of 58.40 billion and 42.85 billion respectively during the year FY21.

## Assets

Non-current assets of the sector augmented to Rs 264.71 billion during FY21 from Rs 229.12 billion during FY20, reflecting a growth of 15.53 percent. Operating fixed assets (after deducting accumulated depreciation) increase by 10.89 percent during FY21. Besides, long-term investments increased by Rs 11.68 billion during FY21 posted a growth of 55.76 percent. Capital work in progress grew by 18.87 percent in current year, stood at Rs 18.95 billion.


Current assets increased by Rs 64.35 billion ( 27.35 percent) during FY21. Inventories comprises 59.92 percent share in current assets, increased by Rs 41.79 billion ( 35.16 percent) during FY21. Cash \& bank balance, short term loans \& advances, and short term investments improved by 29.68 percent, 134.48 percent and 25.44 percent respectively during FY21. On the other hand, other current assets dropped by 10.65 percent during FY21.

## Shareholders' Equity \& Liabilities

Shareholders' equity increased to Rs 251.24 billion in the current year from Rs 196.63 billion in the previous year. Issued, subscribed and paid-up capital observed an increase of Rs 12.25 billion while Preference shares remained unchanged during the period. Reserves (which comprise 63.67 percent of shareholders' equity) increase by Rs 48.41 billion, reached at Rs 159.96 billion during FY21 on the back of strong growth in Capital reserves and Revenue reserves. Capital reserves and Revenue reserves showed an expansion of Rs 9.87 billion and Rs 38.55 billion respectively.


Non-current liabilities increased to Rs 74.47 billion in current year from Rs 58.85 billion in previous year on the back of strong growth in Long-term borrowing ( 18.63 percent) and Other non-current liabilities (69.58 percent).


Current liabilities increased from Rs 208.90 billion to Rs 238.61 billion during FY21 on the back of increase in Trade credits \& other accounts payable (Rs 9.68 billion), Short term borrowings (Rs 10.01 billion) and Current portion of non-current liabilities (Rs 7.03 billion).

## Operating Efficiency \& Ratio Analysis

Sales related to the manufacturing sector witnessed a massive surge of Rs 193.84 billion during FY21, reached at Rs 596.93 billion during FY21. Both, local and exports sales showed expansion of Rs 171.34 billion ( 47.98 percent) and Rs 22.50 billion ( 48.94 percent) respectively during FY21. The cost of sales increased by an amount of Rs 136.05 billion during FY21, resulted in a significant improvement in gross profit by Rs 57.79 billion ( 75.14 percent). EBIT swelled to more than twice, as general administrative \& other expenses increased marginally lower, besides a significant increase in other income during FY21. A decrease in financial expenses (Rs 5.23 billion) during FY21 led to an increase in profit before tax more
than three times of FY20. Tax expenses though ballooned up significantly, the profit after tax during FY21 still posted a massive YoY growth of 224.78 percent.


Key performance indicators of the sector showed healthy improvement in current year like Return on assets increased to 12.04 from 4.27, Net profit margin increased from 4.73 to 10.37 and Return on equity moved up to 27.66 from 9.80 . Besides, Basic earnings per share increased from 3.94 during FY20 to 10.21 during FY21.

| Manufacturing - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 142,482,230 | 157,942,198 | 184,994,238 | 216,184,691 | 229,122,380 | 264,707,470 |
| 1.Capital work in progress | 10,288,431 | 21,111,284 | 20,911,587 | 14,122,814 | 15,941,810 | 18,949,926 |
| 2.Operating fixed assets at cost | 160,542,897 | 170,634,104 | 204,206,848 | 240,071,869 | 255,670,501 | 280,349,696 |
| 3.Operating fixed assets after deducting accumulated depreciation | 114,827,128 | 117,475,336 | 142,528,896 | 171,146,155 | 178,371,110 | 197,796,656 |
| 4. Intangible assets | 229,328 | 447,250 | 466,439 | 588,969 | 824,079 | 850,908 |
| 5.Long term investments | 14,060,064 | 15,362,775 | 17,194,164 | 18,326,081 | 20,947,392 | 32,628,268 |
| 6.Other non-current assets | 3,077,279 | 3,545,553 | 3,893,152 | 12,000,672 | 13,037,989 | 14,481,712 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 127,269,354 | 164,053,664 | 197,818,820 | 213,768,485 | 235,253,890 | 299,602,939 |
| 1.Cash \& bank balance | 4,490,448 | 8,644,845 | 10,588,601 | 9,772,663 | 17,697,357 | 22,950,764 |
| 2.Inventories; of which | 68,088,311 | 85,711,518 | 108,889,187 | 118,929,991 | 118,862,624 | 160,653,786 |
| i)Raw material | 45,599,736 | 55,987,781 | 75,724,501 | 73,325,098 | 71,219,465 | 98,105,512 |
| ii)Work in progress | 5,230,124 | 6,782,216 | 8,125,210 | 9,303,215 | 11,385,344 | 12,743,621 |
| iii)Finished goods | 17,261,976 | 22,741,029 | 24,687,759 | 34,929,004 | 35,597,861 | 46,529,961 |
| 3.Trade Debt / accounts receivables | 17,957,763 | 20,622,131 | 23,437,773 | 31,135,930 | 30,903,423 | 43,098,146 |
| 4.Short term loans and advances | 1,905,019 | 2,588,234 | 5,873,376 | 6,287,131 | 4,222,660 | 9,901,156 |
| 5.Short term investments | 10,403,677 | 19,801,934 | 19,412,011 | 12,706,413 | 17,179,564 | 21,550,804 |
| 6.Other current assets | 24,424,136 | 26,685,002 | 29,617,872 | 34,936,357 | 46,388,262 | 41,448,283 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 269,751,584 | 321,995,862 | 382,813,058 | 429,953,176 | 464,376,270 | 564,310,409 |
| C.Shareholders' Equity (C1+C2+C3) | 143,798,533 | 167,411,373 | 187,746,355 | 192,731,015 | 196,626,871 | 251,236,544 |
| 1.Issued, Subscribed \& Paid up capital | 36,558,586 | 42,958,869 | 46,997,713 | 48,135,396 | 48,414,795 | 60,662,783 |
| i)Ordinary shares | 23,654,642 | 32,021,977 | 36,061,441 | 37,199,124 | 37,478,523 | 49,753,448 |
| ii)Preference shares | 12,903,944 | 10,936,892 | 10,936,272 | 10,936,272 | 10,936,272 | 10,909,335 |
| 2.Reserves | 78,465,767 | 94,382,520 | 108,919,131 | 109,248,970 | 111,545,419 | 159,959,910 |
| i)Capital Reserve | 19,890,844 | 21,724,774 | 23,024,577 | 24,519,190 | 27,652,106 | 37,520,310 |
| ii)Revenue Reserve | 58,574,923 | 72,657,746 | 85,894,554 | 84,729,780 | 83,893,313 | 122,439,600 |
| of which: un-appropriated profit(loss) / retained earnings | 10,036,239 | 20,658,467 | 51,410,625 | 48,768,857 | 45,465,883 | 81,249,840 |
| 3.Surplus on revaluation of fixed assets | 28,774,180 | 30,069,984 | 31,829,511 | 35,346,649 | 36,666,657 | 30,613,851 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 33,099,497 | 34,002,036 | 42,294,178 | 53,372,342 | 58,850,924 | 74,465,233 |
| 1.Long term borrowings | 22,765,362 | 21,588,349 | 30,659,890 | 40,449,301 | 47,146,765 | 55,930,113 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 537,000 | 357,583 | 178,166 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,123,903 | 1,609,333 | 1,916,803 | 2,269,849 | 2,486,006 | 2,903,110 |
| 5.Other non-current liabilities | 8,673,232 | 10,446,771 | 9,539,319 | 10,653,192 | 9,218,153 | 15,632,010 |
| E.Current Liabilities (E1+E2+E3+E4) | 92,853,554 | 120,582,453 | 152,772,525 | 183,849,819 | 208,898,475 | 238,608,632 |
| 1.Trade credit \& other accounts payables | 47,764,322 | 54,660,293 | 58,862,186 | 63,284,504 | 81,495,287 | 91,174,128 |
| of which: i) Trade credits | 18,872,076 | 22,404,965 | 22,695,054 | 21,305,657 | 31,211,834 | 29,272,913 |
| 2. Short term borrowings | 33,869,773 | 51,251,512 | 76,163,014 | 99,136,688 | 101,688,700 | 111,871,523 |
| 3.Current portion of non-current liabilities | 4,977,169 | 5,794,216 | 6,467,752 | 7,978,312 | 9,320,990 | 16,353,185 |
| 4.Other current liabilities | 6,242,290 | 8,876,432 | 11,279,573 | 13,450,315 | 16,393,498 | 19,209,796 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 260,680,402 | 298,717,736 | 373,001,258 | 423,790,776 | 403,092,797 | 596,934,331 |
| i)Local sales (Net) | 242,203,673 | 277,640,574 | 348,370,605 | 394,072,480 | 357,111,126 | 528,449,075 |
| ii)Export sales (Net) | 18,476,729 | 21,077,162 | 24,630,653 | 29,718,296 | 45,981,671 | 68,485,256 |
| 2.Cost of sales | 192,511,502 | 226,601,437 | 290,663,608 | 343,454,055 | 326,180,711 | 462,227,840 |
| i)Cost of material | 106,115,100 | 118,279,832 | 189,989,620 | 232,285,990 | 258,041,252 | 368,016,377 |
| 3.Gross profit / (loss) (F1-F2) | 68,168,900 | 72,116,299 | 82,337,650 | 80,336,721 | 76,912,086 | 134,706,491 |
| 4.General, administrative and other expenses | 32,502,582 | 33,772,274 | 38,209,938 | 43,061,258 | 40,231,439 | 50,190,283 |
| i)Selling \& distribution expenses | 16,769,161 | 17,158,180 | 20,842,198 | 21,581,226 | 21,220,265 | 24,794,602 |
| ii)Administrative and other expenses | 15,733,421 | 16,614,094 | 17,367,740 | 21,480,032 | 19,011,174 | 25,395,681 |
| 5.Other income / (loss) | 5,863,454 | 8,475,906 | 6,400,580 | 8,553,870 | 9,218,098 | 14,548,148 |
| 6.EBIT (F3-F4+F5) | 41,529,772 | 46,819,931 | 50,528,292 | 45,829,333 | 45,898,745 | 99,064,356 |
| 7.Financial expenses | 5,878,815 | 4,555,082 | 6,471,612 | 13,481,765 | 19,709,576 | 14,474,772 |
| of which: (i) Interest expenses | 5,325,613 | 4,190,461 | 5,800,375 | 12,634,268 | 17,903,383 | 13,428,404 |
| 8.Profit / (loss) before taxation (F6-F7) | 35,650,957 | 42,264,849 | 44,056,680 | 32,347,568 | 26,189,169 | 84,589,584 |
| 9.Tax expenses | 10,470,643 | 11,759,829 | 12,594,034 | 10,374,035 | 7,107,814 | 22,657,936 |
| 10.Profit / (loss) after tax (F8-F9) | 25,180,314 | 30,505,020 | 31,462,646 | 21,973,533 | 19,081,355 | 61,931,648 |
| 11.Cash dividends | 11,950,862 | 32,395,867 | 17,423,813 | 17,073,864 | 28,304,759 | 28,141,280 |
| 12.Bonus shares / stock dividends | 57,443 | 192,558 | 176,372 | 248,549 | 234,937 | 73,976 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 24,889,588 | 22,576,112 | 14,785,693 | 16,974,469 | 41,815,810 | 46,180,246 |
| 2.Net cash flows from investing activities | $(11,675,996)$ | $(18,731,959)$ | $(32,209,320)$ | $(26,768,069)$ | $(19,077,308)$ | $(20,926,442)$ |
| 3.Net cash flows from financing activities | $(3,396,113)$ | 5,166,884 | $(4,319,716)$ | $(13,542,805)$ | $(8,065,908)$ | $(2,551,028)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 176,898,030 | 201,413,409 | 230,040,533 | 246,103,357 | 255,477,795 | 325,701,777 |
| 2.Retention in business (F10-F11-F12) | 13,172,010 | $(2,083,405)$ | 13,862,462 | 4,651,120 | (9,458,341) | 33,716,392 |
| 3.Depreciation for the year | 7,994,160 | 7,873,359 | 9,106,556 | 10,443,505 | 12,102,863 | 13,165,424 |
| 4.Salaries, wages and employee benefits | 24,990,612 | 27,449,792 | 31,298,144 | 32,923,519 | 33,205,551 | 43,372,990 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 9.66 | 10.21 | 8.43 | 5.18 | 4.73 | 10.37 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.05 | 1.01 | 1.06 | 1.04 | 0.90 | 1.16 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 10.12 | 10.31 | 8.93 | 5.41 | 4.27 | 12.04 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.07 | 1.90 | 1.98 | 2.14 | 2.30 | 2.30 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 20.94 | 19.60 | 17.72 | 11.55 | 9.80 | 27.66 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 6.22 | 7.10 | 6.76 | 4.56 | 3.94 | 10.21 |


| Aisha Steel Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 10,883,812 | 11,958,842 | 14,366,261 | 21,560,292 | 21,226,344 | 19,951,285 |
| 1.Capital work in progress | 12,241 | 12,721 | 1,996,649 | 0 | 623 | 82,848 |
| 2.Operating fixed assets at cost | 10,623,339 | 11,512,340 | 12,365,618 | 21,546,059 | 20,650,586 | 21,126,479 |
| 3.Operating fixed assets after deducting accumulated depreciation | 9,676,552 | 10,529,854 | 11,377,173 | 20,133,384 | 19,006,716 | 19,315,784 |
| 4. Intangible assets | 11,246 | 9,143 | 7,412 | 5,826 | 4,126 | 35,401 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,183,773 | 1,407,124 | 985,027 | 1,421,082 | 2,214,879 | 517,252 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,468,463 | 6,225,023 | 6,059,527 | 11,170,617 | 13,304,404 | 16,572,232 |
| 1.Cash \& bank balance | 44,716 | 861,392 | 45,565 | 208,648 | 182,561 | 238,060 |
| 2.Inventories; of which | 2,813,517 | 3,715,962 | 4,312,261 | 6,919,983 | 7,916,499 | 11,052,873 |
| i)Raw material | 1,828,229 | 2,503,782 | 2,528,435 | 4,897,937 | 4,137,373 | 7,850,190 |
| ii)Work in progress | 25,742 | 132,970 | 396,844 | 18,171 | 511,976 | 765,110 |
| iii)Finished goods | 959,546 | 1,079,210 | 1,381,704 | 1,288,734 | 3,187,972 | 2,352,387 |
| 3.Trade Debt / accounts receivables | 76,998 | 152,075 | 105,243 | 598,537 | 162,714 | 970,482 |
| 4.Short term loans and advances | 0 | 0 | 0 | 925,603 | 783,101 | 255,028 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,533,232 | 1,495,594 | 1,596,458 | 2,517,846 | 4,259,529 | 4,055,789 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 15,352,275 | 18,183,865 | 20,425,788 | 32,730,909 | 34,530,748 | 36,523,517 |
| C.Shareholders' Equity (C1+C2+C3) | 2,655,343 | 6,700,473 | 8,491,106 | 8,746,828 | 8,097,437 | 14,466,584 |
| 1.Issued, Subscribed \& Paid up capital | 5,157,301 | 7,328,931 | 8,795,251 | 8,127,565 | 8,127,565 | 8,162,178 |
| i)Ordinary shares | 2,717,357 | 6,856,039 | 8,322,979 | 7,655,293 | 7,655,293 | 7,716,843 |
| ii)Preference shares | 2,439,944 | 472,892 | 472,272 | 472,272 | 472,272 | 445,335 |
| 2.Reserves | $(2,883,779)$ | $(1,853,085)$ | $(1,861,869)$ | $(892,297)$ | $(1,475,960)$ | 4,899,717 |
| i)Capital Reserve | 0 | 4,986 | $(1,313,789)$ | $(646,102)$ | $(646,103)$ | $(680,716)$ |
| ii)Revenue Reserve | $(2,883,779)$ | $(1,858,071)$ | $(548,080)$ | $(246,195)$ | $(829,857)$ | 5,580,433 |
| of which: un-appropriated profit(loss) / retained earnings | $(2,883,779)$ | $(1,858,071)$ | $(548,080)$ | $(246,195)$ | $(829,857)$ | 5,580,433 |
| 3. Surplus on revaluation of fixed assets | 381,821 | 1,224,627 | 1,557,724 | 1,511,560 | 1,445,832 | 1,404,689 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,355,404 | 5,077,537 | 4,933,536 | 7,272,985 | 9,461,344 | 6,273,593 |
| 1.Long term borrowings | 5,324,439 | 5,036,661 | 4,882,000 | 7,208,492 | 9,363,743 | 6,150,332 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 30,965 | 40,876 | 51,536 | 64,493 | 97,601 | 123,261 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | - | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 7,341,528 | 6,405,855 | 7,001,146 | 16,711,096 | 16,971,967 | 15,783,340 |
| 1.Trade credit \& other accounts payables | 2,772,572 | 3,561,377 | 1,209,923 | 1,233,907 | 6,313,984 | 6,937,551 |
| of which: i) Trade credits | 684,931 | 666,719 | 112,108 | 275,045 | 433,184 | 460,954 |
| 2.Short term borrowings | 3,869,538 | 2,434,916 | 5,045,107 | 14,111,977 | 9,946,416 | 6,795,705 |
| 3.Current portion of non-current liabilities | 503,385 | 251,637 | 507,664 | 511,176 | 56,711 | 1,559,572 |
| 4.Other current liabilities | 196,033 | 157,925 | 238,452 | 854,036 | 654,856 | 490,512 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 9,634,297 | 14,075,876 | 18,903,907 | 20,230,797 | 29,776,828 | 55,116,371 |
| i)Local sales (Net) | 9,634,297 | 14,075,876 | 18,903,907 | 20,226,951 | 29,542,237 | 52,566,581 |
| ii)Export sales (Net) | 0 | 0 | 0 | 3,846 | 234,591 | 2,549,790 |
| 2.Cost of sales | 8,654,034 | 11,988,484 | 15,589,753 | 18,552,531 | 27,410,644 | 43,931,004 |
| i)Cost of material | 7,823,775 | 10,825,969 | 14,626,168 | 16,673,290 | 24,890,275 | 38,331,660 |
| 3.Gross profit / (loss) (F1-F2) | 980,263 | 2,087,392 | 3,314,154 | 1,678,266 | 2,366,184 | 11,185,367 |
| 4.General, administrative and other expenses | 176,264 | 272,701 | 354,978 | 277,100 | 361,478 | 1,572,784 |
| i)Selling \& distribution expenses | 19,640 | 19,386 | 19,128 | 25,070 | 41,889 | 239,061 |
| ii)Administrative and other expenses | 156,624 | 253,315 | 335,850 | 252,030 | 319,589 | 1,333,723 |
| 5.Other income / (loss) | 24,760 | 16,127 | 35,345 | 51,711 | 38,186 | 499,368 |
| 6.EBIT (F3-F4+F5) | 828,759 | 1,830,818 | 2,994,521 | 1,452,877 | 2,042,892 | 10,111,951 |
| 7.Financial expenses | 1,020,580 | 948,642 | 1,078,941 | 1,865,306 | 3,386,116 | 1,524,103 |
| of which: (i) Interest expenses | 1,005,625 | 927,475 | 795,935 | 1,479,843 | 2,790,167 | 1,435,507 |
| 8.Profit / (loss) before taxation (F6-F7) | $(191,821)$ | 882,176 | 1,915,580 | $(412,429)$ | $(1,343,224)$ | 8,587,848 |
| 9.Tax expenses | $(36,930)$ | $(137,973)$ | 631,598 | $(666,127)$ | $(726,651)$ | 2,219,500 |
| 10.Profit / (loss) after tax (F8-F9) | $(154,891)$ | 1,020,149 | 1,283,982 | 253,698 | $(616,573)$ | 6,368,348 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 1,632,436 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(13,588)$ | 1,130,140 | $(725,365)$ | $(3,833,365)$ | 3,054,654 | 6,350,175 |
| 2.Net cash flows from investing activities | $(53,817)$ | $(253,212)$ | $(2,817,618)$ | $(7,267,212)$ | $(621,226)$ | $(1,215,159)$ |
| 3.Net cash flows from financing activities | 1,006,551 | 85,953 | 291,965 | 2,021,790 | 1,706,046 | $(1,928,806)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 8,010,747 | 11,778,010 | 13,424,642 | 16,019,813 | 17,558,781 | 20,740,177 |
| 2.Retention in business (F10-F11-F12) | $(154,891)$ | 1,020,149 | 1,283,982 | 253,698 | $(616,573)$ | 4,735,912 |
| 3.Depreciation for the year | 1,256,506 | 392,427 | 427,277 | 505,805 | 799,275 | 814,613 |
| 4.Salaries, wages and employee benefits | 247,010 | 337,841 | 466,959 | 403,638 | 577,003 | 1,384,634 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.61 | 7.25 | 6.79 | 1.25 | -2.07 | 11.55 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.63 | 0.84 | 0.98 | 0.76 | 0.89 | 1.55 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -1.01 | 6.08 | 6.65 | 0.95 | -1.83 | 17.93 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 5.61 | 3.58 | 2.54 | 3.08 | 3.99 | 3.15 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -5.67 | 21.81 | 16.90 | 2.94 | -7.32 | 56.45 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.30 | 1.39 | 1.46 | 0.31 | -0.76 | 7.80 |


| Amreli Steels (Pvt) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 8,615,034 | 12,418,167 | 15,707,430 | 17,150,563 | 17,897,923 | 20,432,863 |
| 1.Capital work in progress | 1,106,992 | 5,098,359 | 2,285,016 | 2,235,884 | 2,720,375 | 1,467,217 |
| 2.Operating fixed assets at cost | 8,604,137 | 8,740,602 | 15,246,980 | 17,413,586 | 18,461,114 | 18,679,050 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,334,606 | 7,154,740 | 13,243,637 | 14,729,718 | 14,930,576 | 18,679,050 |
| 4. Intangible assets | 26,743 | 20,401 | 27,889 | 31,926 | 24,266 | 18,624 |
| 5.Long term investments | 15,289 | 15,289 | 15,289 | 15,289 | 15,289 | 15,289 |
| 6.Other non-current assets | 131,404 | 129,378 | 135,599 | 137,746 | 207,417 | 252,683 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 8,150,398 | 5,790,896 | 10,935,429 | 12,396,027 | 17,344,786 | 15,933,598 |
| 1.Cash \& bank balance | 81,124 | 69,558 | 131,074 | 147,039 | 509,361 | 378,573 |
| 2.Inventories; of which | 4,410,124 | 3,404,199 | 7,459,068 | 6,522,413 | 7,813,594 | 5,992,162 |
| i)Raw material | 1,382,621 | 2,244,283 | 5,314,951 | 3,463,281 | 4,475,441 | 3,415,848 |
| ii)Work in progress | 1,128,669 | 793,767 | 1,000,057 | 746,594 | 1,031,797 | 790,973 |
| iii)Finished goods | 1,898,833 | 366,148 | 1,144,060 | 2,312,538 | 2,306,356 | 1,785,341 |
| 3.Trade Debt / accounts receivables | 2,070,502 | 1,455,202 | 1,787,704 | 3,402,722 | 4,900,333 | 6,320,346 |
| 4.Short term loans and advances | 125,636 | 22,221 | 23,377 | 18,798 | 28,916 | 34,044 |
| 5.Short term investments | 300,000 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,163,012 | 839,716 | 1,534,206 | 2,305,055 | 4,092,582 | 3,208,473 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 16,765,432 | 18,209,063 | 26,642,859 | 29,546,590 | 35,242,709 | 36,366,461 |
| C.Shareholders' Equity (C1+C2+C3) | 10,690,202 | 11,145,752 | 12,880,152 | 12,196,328 | 10,950,519 | 13,940,630 |
| 1.Issued, Subscribed \& Paid up capital | 2,970,114 | 2,970,114 | 2,970,114 | 2,970,114 | 2,970,114 | 2,970,114 |
| i)Ordinary shares | 2,970,114 | 2,970,114 | 2,970,114 | 2,970,114 | 2,970,114 | 2,970,114 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,890,507 | 6,420,623 | 7,475,597 | 6,865,014 | 5,691,794 | 7,195,948 |
| i)Capital Reserve | 2,788,742 | 2,788,742 | 2,788,742 | 2,788,742 | 2,788,742 | 2,788,742 |
| ii)Revenue Reserve | 3,101,765 | 3,631,881 | 4,686,855 | 4,076,272 | 2,903,052 | 4,407,206 |
| of which: un-appropriated profit(loss) / retained earnings | 3,108,107 | 3,662,703 | 4,727,294 | 4,132,678 | 2,963,238 | 4,471,374 |
| 3.Surplus on revaluation of fixed assets | 1,829,581 | 1,755,015 | 2,434,441 | 2,361,200 | 2,288,611 | 3,774,568 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,736,116 | 1,933,908 | 3,366,716 | 2,875,547 | 6,277,096 | 5,937,290 |
| 1.Long term borrowings | 524,525 | 712,069 | 2,204,389 | 1,786,914 | 5,834,917 | 5,247,206 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 72,176 | 116,943 | 155,678 | 205,420 | 254,748 | 309,193 |
| 5.Other non-current liabilities | 1,139,415 | 1,104,896 | 1,006,649 | 883,213 | 187,431 | 380,891 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,339,114 | 5,129,403 | 10,395,991 | 14,474,715 | 18,015,094 | 16,488,541 |
| 1.Trade credit \& other accounts payables | 1,080,935 | 1,116,784 | 2,188,435 | 3,560,081 | 3,731,308 | 5,077,126 |
| of which: i) Trade credits | 132,024 | 100,338 | 107,496 | 241,853 | 413,625 | 407,878 |
| 2. Short term borrowings | 2,726,371 | 3,627,592 | 7,053,114 | 9,087,930 | 11,912,828 | 9,474,081 |
| 3.Current portion of non-current liabilities | 483,586 | 310,235 | 775,245 | 1,186,554 | 824,466 | 1,164,637 |
| 4.Other current liabilities | 48,222 | 74,792 | 379,197 | 640,150 | 1,546,492 | 772,697 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 12,400,191 | 13,283,811 | 15,500,542 | 28,595,976 | 26,532,144 | 39,218,453 |
| i)Local sales (Net) | 12,370,931 | 13,244,396 | 15,461,127 | 28,516,441 | 26,445,643 | 39,147,791 |
| ii)Export sales (Net) | 29,260 | 39,415 | 39,415 | 79,535 | 86,501 | 70,662 |
| 2.Cost of sales | 9,608,236 | 10,815,624 | 12,742,134 | 26,172,392 | 24,718,958 | 34,676,315 |
| i)Cost of material | 5,117,665 | 5,075,362 | 7,841,515 | 17,360,387 | 16,925,054 | 16,925,054 |
| 3.Gross profit / (loss) (F1-F2) | 2,791,955 | 2,468,187 | 2,758,408 | 2,423,584 | 1,813,186 | 4,542,138 |
| 4.General, administrative and other expenses | 722,624 | 778,649 | 910,197 | 1,235,538 | 1,465,097 | 1,624,025 |
| i)Selling \& distribution expenses | 341,326 | 337,266 | 385,733 | 716,485 | 682,078 | 945,620 |
| ii)Administrative and other expenses | 381,298 | 441,383 | 524,464 | 519,053 | 783,019 | 678,405 |
| 5.Other income / (loss) | 15,398 | 7,358 | 22,543 | 7,096 | 8,167 | 115,322 |
| 6.EBIT (F3-F4+F5) | 2,084,729 | 1,696,896 | 1,870,754 | 1,195,142 | 356,256 | 3,033,435 |
| 7.Financial expenses | 335,534 | 251,583 | 476,323 | 1,262,303 | 2,299,271 | 1,649,484 |
| of which: (i) Interest expenses | 326,275 | 246,136 | 468,359 | 1,253,360 | 2,285,550 | 1,630,914 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,749,195 | 1,445,313 | 1,394,431 | $(67,161)$ | $(1,943,015)$ | 1,383,951 |
| 9.Tax expenses | 470,446 | 371,260 | $(190,805)$ | $(99,984)$ | $(700,986)$ | 15,692 |
| 10.Profit / (loss) after tax (F8-F9) | 1,278,749 | 1,074,053 | 1,585,236 | 32,823 | $(1,242,029)$ | 1,368,259 |
| 11.Cash dividends | 594,023 | 594,023 | 653,425 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(1,001,384)$ | 3,649,430 | $(2,218,721)$ | 749,109 | $(4,002,922)$ | 2,440,273 |
| 2.Net cash flows from investing activities | $(1,278,922)$ | $(4,133,066)$ | $(2,923,549)$ | $(2,136,678)$ | (1,360,941) | $(1,146,152)$ |
| 3.Net cash flows from financing activities | 2,581,709 | 172,069 | 5,203,786 | 953,396 | 5,825,423 | $(1,995,587)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 12,426,318 | 13,079,660 | 16,246,868 | 15,071,875 | 17,227,615 | 19,877,920 |
| 2.Retention in business (F10-F11-F12) | 684,726 | 480,030 | 931,811 | 32,823 | $(1,242,029)$ | 1,368,259 |
| 3.Depreciation for the year | 346,820 | 321,311 | 426,551 | 684,898 | 859,352 | 528,806 |
| 4.Salaries, wages and employee benefits | 528,810 | 635,694 | 878,601 | 1,076,630 | 1,141,732 | 1,428,764 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.31 | 8.09 | 10.23 | 0.11 | -4.68 | 3.49 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.48 | 0.76 | 0.69 | 1.02 | 0.82 | 1.10 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 15.25 | 6.14 | 7.07 | 0.12 | -3.83 | 3.82 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 1.57 | 1.60 | 1.87 | 2.24 | 2.80 | 2.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 23.92 | 9.84 | 13.20 | 0.26 | -10.73 | 10.99 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.31 | 3.62 | 5.34 | 0.11 | -4.18 | 4.61 |


| Agha Steel Industries Limited. | (Thousand Rupees) |  |
| :---: | :---: | :---: |
| Items | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  | 17,629,066 |
| 1.Capital work in progress | - | 7,669,387 |
| 2.Operating fixed assets at cost | - | 10,629,691 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 9,396,970 |
| 4.Intangible assets | - | 54,950 |
| 5.Long term investments | - | 0 |
| 6.Other non-current assets | - | 507,759 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | 17,781,649 |
| 1.Cash \& bank balance |  | 833,205 |
| 2.Inventories; of which | - | 9,505,307 |
| i)Raw material |  | 5,466,291 |
| ii)Work in progress |  | 1,564,321 |
| iii)Finished goods |  | 2,474,695 |
| 3.Trade Debt / accounts receivables |  | 4,047,003 |
| 4.Short term loans and advances | - | 1,156,155 |
| 5.Short term investments | - | 0 |
| 6.Other current assets |  | 2,239,979 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) |  | 35,410,715 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | - | 13,810,784 |
| 1. Issued, Subscribed \& Paid up capital | - | 5,760,753 |
| i)Ordinary shares | - | 5,760,753 |
| ii)Preference shares |  | 0 |
| 2.Reserves |  | 8,050,031 |
| i)Capital Reserve | - | 2,414,725 |
| ii)Revenue Reserve | - | 5,635,306 |
| of which: un-appropriated profit(loss) / retained earnings | - | 5,635,306 |
| 3.Surplus on revaluation of fixed assets |  | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | 7,711,069 |
| 1.Long term borrowings | - | 6,740,957 |
| 2.Subordinated loans / Sponsor's loans |  | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 |
| 4.Employees benefit obligations | - | 0 |
| 5.Other non-current liabilities |  | 970,112 |
| E.Current Liabilities (E1+E2+E3+E4) | - | 13,888,862 |
| 1.Trade credit \& other accounts payables | - | 1,011,114 |
| of which: i) Trade credits |  | 30,977 |
| 2.Short term borrowings |  | 9,828,760 |
| 3.Current portion of non-current liabilities | - | 2,728,383 |
| 4.Other current liabilities | - | 320,605 |
| F.Operations: |  |  |
| 1.Sales | - | 19,858,243 |
| i)Local sales (Net) | - | 19,858,243 |
| ii) Export sales (Net) |  | 0 |
| 2. Cost of sales | - | 15,355,724 |
| i)Cost of material |  | 8,741,821 |
| 3.Gross profit / (loss) (F1-F2) | - | 4,502,519 |
| 4.General, administrative and other expenses | - | 779,535 |
| i)Selling \& distribution expenses |  | 285,429 |
| ii)Administrative and other expenses |  | 494,106 |
| 5.Other income / (loss) | - | 239,387 |
| 6.EBIT (F3-F4+F5) |  | 3,962,371 |
| 7.Financial expenses |  | 1,408,980 |
| of which: (i) Interest expenses |  | 1,390,207 |
| 8.Profit / (loss) before taxation (F6-F7) | - | 2,553,391 |
| 9.Tax expenses |  | 517,394 |
| 10.Profit / (loss) after tax (F8-F9) | - | 2,035,997 |
| 11.Cash dividends |  | 288,038 |
| 12.Bonus shares / stock dividends | - | 0 |
| G.Statement of Cash Flows |  |  |
| 1.Net cash flows from operating activities | - | 761,440 |
| 2.Net cash flows from investing activities | - | $(3,557,306)$ |
| 3.Net cash flows from financing activities | - | 3,560,705 |
| H.Miscellaneous |  |  |
| 1.Total capital employed (C+D) | - | 21,521,853 |
| 2.Retention in business (F10-F11-F12) | - | 1,747,959 |
| 3.Depreciation for the year | - | 348,421 |
| 4.Salaries, wages and employee benefits | - | 1,385,088 |
| I.Key Performance Indicators |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | 10.25 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B})\}$ ) | - | 0.56 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | - | 5.75 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | - | 2.56 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | 14.74 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | 3.53 |


| Al-Khair Gadoon Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 85,197 | 92,856 | 77,450 | 136,018 | 140,362 | 157,357 |
| 1.Capital work in progress | 0 | 0 | 8,701 | 3,129 | 202 | 0 |
| 2.Operating fixed assets at cost | 92,260 | 171,843 | 171,843 | 161,614 | 236,744 | 256,640 |
| 3.Operating fixed assets after deducting accumulated depreciation | 79,382 | 81,291 | 64,355 | 129,205 | 138,642 | 157,357 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 5,815 | 11,565 | 4,394 | 3,684 | 1,518 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 383,242 | 328,382 | 408,828 | 371,124 | 345,494 | 416,134 |
| 1.Cash \& bank balance | 2,953 | 2,889 | 2,781 | 3,130 | 5,276 | 20,073 |
| 2.Inventories; of which | 185,189 | 158,502 | 178,644 | 198,862 | 204,981 | 291,109 |
| i)Raw material | 92,960 | 76,325 | 107,824 | 112,239 | 138,625 | 160,242 |
| ii)Work in progress | 44,237 | 42,518 | 39,251 | 46,857 | 34,170 | 67,658 |
| iii)Finished goods | 47,992 | 39,659 | 31,569 | 39,766 | 32,185 | 63,209 |
| 3.Trade Debt / accounts receivables | 14,773 | 12,936 | 48,557 | 50,008 | 50,387 | 54,123 |
| 4.Short term loans and advances | 0 | 0 | 0 | 6,150 | 6,264 | 7,108 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 180,327 | 154,055 | 178,846 | 112,974 | 78,586 | 43,721 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 468,439 | 421,238 | 486,278 | 507,142 | 485,856 | 573,491 |
| C.Shareholders' Equity (C1+C2+C3) | 185,661 | 195,470 | 203,758 | 222,316 | 230,123 | 251,615 |
| 1.Issued, Subscribed \& Paid up capital | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| i)Ordinary shares | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 85,661 | 95,470 | 103,758 | 122,316 | 130,123 | 151,615 |
| i)Capital Reserve | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 |
| ii)Revenue Reserve | 60,661 | 70,470 | 78,758 | 97,316 | 105,123 | 126,615 |
| of which: un-appropriated profit(loss) / retained earnings | 60,661 | 70,470 | 78,758 | 97,316 | 105,123 | 126,615 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 35,167 | 37,359 | 35,295 | 12,760 | 15,903 | 37,966 |
| 1.Long term borrowings | 25,000 | 25,000 | 25,000 | 0 | 0 | 14,449 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 10,167 | 12,359 | 10,295 | 12,760 | 15,903 | 18,308 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 5,209 |
| E.Current Liabilities (E1+E2+E3+E4) | 247,611 | 188,409 | 247,225 | 272,066 | 239,830 | 283,910 |
| 1.Trade credit \& other accounts payables | 164,402 | 131,368 | 54,507 | 128,828 | 155,482 | 108,489 |
| of which: i) Trade credits | 160,808 | 119,119 | 39,594 | 115,236 | 141,152 | 85,937 |
| 2.Short term borrowings | 67,775 | 50,105 | 185,377 | 141,362 | 81,840 | 166,414 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 6,771 |
| 4.Other current liabilities | 15,434 | 6,936 | 7,341 | 1,876 | 2,508 | 2,236 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 351,321 | 366,693 | 370,232 | 574,519 | 437,358 | 802,747 |
| i)Local sales (Net) | 351,321 | 366,693 | 370,232 | 574,519 | 437,358 | 802,747 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 303,649 | 320,663 | 314,214 | 488,378 | 367,020 | 687,077 |
| i)Cost of material | 280,255 | 294,061 | 287,403 | 486,986 | 324,319 | 720,144 |
| 3.Gross profit / (loss) (F1-F2) | 47,672 | 46,030 | 56,018 | 86,141 | 70,338 | 115,670 |
| 4.General, administrative and other expenses | 35,494 | 33,230 | 43,064 | 46,189 | 48,717 | 68,467 |
| i)Selling \& distribution expenses | 13,991 | 12,755 | 12,814 | 18,958 | 20,104 | 26,244 |
| ii)Administrative and other expenses | 21,503 | 20,475 | 30,250 | 27,231 | 28,613 | 42,223 |
| 5.Other income / (loss) | 614 | 1,016 | 1,590 | 197 | 2,485 | 1,496 |
| 6.EBIT (F3-F4+F5) | 12,792 | 13,816 | 14,544 | 40,149 | 24,106 | 48,699 |
| 7.Financial expenses | 2,589 | 1,918 | 3,382 | 12,376 | 8,090 | 8,518 |
| of which: (i) Interest expenses | 2,141 | 1,546 | 3,065 | 11,758 | 7,493 | 7,884 |
| 8.Profit / (loss) before taxation (F6-F7) | 10,203 | 11,898 | 11,162 | 27,773 | 16,016 | 40,181 |
| 9.Tax expenses | 2,482 | 3,569 | 3,786 | 8,379 | 8,017 | 17,374 |
| 10.Profit / (loss) after tax (F8-F9) | 7,721 | 8,329 | 7,376 | 19,394 | 7,999 | 22,807 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 37,574 | 25,658 | $(135,135)$ | 138,951 | 78,796 | $(59,581)$ |
| 2.Net cash flows from investing activities | 7,653 | $(8,052)$ | (245) | $(69,587)$ | $(17,129)$ | $(31,416)$ |
| 3.Net cash flows from financing activities | $(43,740)$ | $(17,669)$ | 135,271 | $(69,014)$ | $(59,522)$ | 105,794 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 220,828 | 232,829 | 239,053 | 235,076 | 246,026 | 289,581 |
| 2.Retention in business (F10-F11-F12) | 7,721 | 8,329 | 7,376 | 19,394 | 7,999 | 22,807 |
| 3.Depreciation for the year | 8,725 | 9,261 | 8,887 | 10,308 | 12,616 | 14,331 |
| 4.Salaries, wages and employee benefits | 23,849 | 24,654 | 23,190 | 28,372 | 30,993 | 44,056 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.20 | 2.27 | 1.99 | 3.38 | 1.83 | 2.84 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.71 | 0.82 | 0.82 | 1.16 | 0.88 | 1.52 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.56 | 1.87 | 1.63 | 3.90 | 1.61 | 4.31 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.71 | 2.33 | 2.27 | 2.33 | 2.19 | 2.20 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.24 | 4.37 | 3.70 | 9.10 | 3.54 | 9.47 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.77 | 0.83 | 0.74 | 1.94 | 0.80 | 2.28 |


| Bata Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,499,424 | 1,594,179 | 1,722,675 | 6,618,724 | 6,402,877 | 6,097,249 |
| 1.Capital work in progress | 4,935 | 9,153 | 125 | 43,453 | 45,516 | 24,169 |
| 2.Operating fixed assets at cost | 2,869,442 | 3,106,896 | 3,418,355 | 3,781,288 | 4,040,512 | 4,245,871 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,415,822 | 1,502,756 | 1,642,903 | 1,823,444 | 1,904,351 | 1,911,223 |
| 4.Intangible assets | 2,079 | 1,713 | 578 | 44,328 | 164,744 | 214,307 |
| 5.Long term investments | 45,000 | 45,000 | 45,008 | 45,032 | 45,094 | 45,031 |
| 6.Other non-current assets | 31,588 | 35,557 | 34,061 | 4,662,467 | 4,243,172 | 3,902,519 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 7,585,132 | 7,930,147 | 8,970,446 | 9,259,645 | 7,602,604 | 9,505,254 |
| 1.Cash \& bank balance | 556,941 | 610,138 | 1,545,032 | 1,273,248 | 549,740 | 2,108,570 |
| 2.Inventories; of which | 2,901,903 | 3,482,354 | 3,970,853 | 4,055,327 | 2,812,812 | 3,978,771 |
| i)Raw material | 162,153 | 163,690 | 182,930 | 179,452 | 250,945 | 369,953 |
| ii)Work in progress | 40,996 | 49,498 | 43,965 | 46,908 | 40,540 | 35,192 |
| iii)Finished goods | 2,698,754 | 3,269,166 | 3,743,958 | 3,828,967 | 2,521,327 | 3,573,626 |
| 3.Trade Debt / accounts receivables | 1,336,061 | 1,563,635 | 2,167,114 | 2,621,262 | 1,385,617 | 973,880 |
| 4.Short term loans and advances | 24,752 | 432,424 | 84,860 | 267,638 | 116,006 | 283,015 |
| 5.Short term investments | 1,600,000 | 550,000 | 0 | 0 | 1,950,000 | 1,100,000 |
| 6.Other current assets | 1,165,475 | 1,291,596 | 1,202,587 | 1,042,170 | 788,429 | 1,061,018 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 9,084,556 | 9,524,326 | 10,693,121 | 15,878,369 | 14,005,481 | 15,602,503 |
| C.Shareholders' Equity (C1+C2+C3) | 6,662,594 | 7,126,724 | 7,491,327 | 7,444,589 | 6,372,599 | 6,159,421 |
| 1.Issued, Subscribed \& Paid up capital | 75,600 | 75,600 | 75,600 | 75,600 | 75,600 | 75,600 |
| i)Ordinary shares | 75,600 | 75,600 | 75,600 | 75,600 | 75,600 | 75,600 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,586,994 | 7,051,124 | 7,415,727 | 7,368,989 | 6,296,999 | 6,083,821 |
| i)Capital Reserve | 483 | 483 | 483 | 483 | 483 | 483 |
| ii)Revenue Reserve | 6,586,511 | 7,050,641 | 7,415,244 | 7,368,506 | 6,296,516 | 6,083,338 |
| of which: un-appropriated profit(loss) / retained earnings | 952,511 | 918,641 | 818,244 | 411,506 | $(660,484)$ | $(873,662)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 157,630 | 161,829 | 149,931 | 4,108,109 | 3,749,722 | 3,636,216 |
| 1.Long term borrowings | 0 | 0 | 0 | 3,999,916 | 3,656,342 | 3,547,871 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 72,150 | 76,030 | 81,421 | 83,476 | 68,592 | 61,992 |
| 5.Other non-current liabilities | 85,480 | 85,799 | 68,510 | 24,717 | 24,788 | 26,353 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,264,332 | 2,235,773 | 3,051,863 | 4,325,671 | 3,883,160 | 5,806,866 |
| 1.Trade credit \& other accounts payables | 1,656,060 | 1,599,036 | 2,312,920 | 2,722,185 | 2,774,550 | 4,073,404 |
| of which: i) Trade credits | 861,148 | 922,372 | 1,508,497 | 2,041,060 | 2,199,546 | 3,119,419 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 984,652 | 878,454 | 917,868 |
| 4.Other current liabilities | 608,272 | 636,737 | 738,943 | 618,834 | 230,156 | 815,594 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 15,082,171 | 15,496,810 | 16,795,231 | 17,424,894 | 11,710,771 | 13,983,497 |
| i)Local sales (Net) | 14,995,996 | 15,424,701 | 16,736,721 | 17,362,522 | 11,679,234 | 13,943,319 |
| ii)Export sales (Net) | 86,175 | 72,109 | 58,510 | 62,372 | 31,537 | 40,178 |
| 2.Cost of sales | 8,888,245 | 8,875,974 | 9,269,358 | 9,554,950 | 7,339,804 | 7,508,107 |
| i)Cost of material | 3,406,304 | 3,567,216 | 3,381,564 | 3,579,601 | 2,671,250 | 3,886,230 |
| 3.Gross profit / (loss) (F1-F2) | 6,193,926 | 6,620,836 | 7,525,873 | 7,869,944 | 4,370,967 | 6,475,390 |
| 4.General, administrative and other expenses | 4,160,807 | 4,468,131 | 5,263,836 | 5,606,409 | 4,951,179 | 5,265,216 |
| i)Selling \& distribution expenses | 3,030,729 | 3,312,220 | 3,951,287 | 4,304,357 | 3,749,248 | 4,004,374 |
| ii)Administrative and other expenses | 1,130,078 | 1,155,911 | 1,312,549 | 1,302,052 | 1,201,931 | 1,260,842 |
| 5.Other income / (loss) | 107,461 | 67,453 | 45,903 | 30,944 | 473,283 | 315,753 |
| 6.EBIT (F3-F4+F5) | 2,140,580 | 2,220,158 | 2,307,940 | 2,294,479 | $(106,929)$ | 1,525,927 |
| 7.Financial expenses | 39,935 | 39,888 | 42,038 | 790,200 | 801,120 | 718,648 |
| of which: (i) Interest expenses | 11,354 | 7,645 | 6,150 | 744,936 | 764,573 | 670,982 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,100,645 | 2,180,270 | 2,265,902 | 1,504,279 | $(908,049)$ | 807,279 |
| 9.Tax expenses | 658,629 | 655,804 | 764,493 | 415,417 | $(280,704)$ | 261,190 |
| 10.Profit / (loss) after tax (F8-F9) | 1,442,016 | 1,524,466 | 1,501,409 | 1,088,862 | $(627,345)$ | 546,089 |
| 11.Cash dividends | 945,000 | 1,058,400 | 1,134,000 | 1,134,000 | 0 | 756,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,389,440 | 359,311 | 1,866,174 | 2,072,225 | 2,623,554 | 1,927,821 |
| 2.Net cash flows from investing activities | $(163,993)$ | $(308,251)$ | $(357,407)$ | $(548,364)$ | $(526,798)$ | $(289,938)$ |
| 3.Net cash flows from financing activities | $(823,840)$ | (1,047,863) | $(1,127,850)$ | $(1,798,149)$ | $(870,919)$ | $(932,021)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 6,820,224 | 7,288,553 | 7,641,258 | 11,552,698 | 10,122,321 | 9,795,637 |
| 2.Retention in business (F10-F11-F12) | 497,016 | 466,066 | 367,409 | $(45,138)$ | $(627,345)$ | $(209,911)$ |
| 3.Depreciation for the year | 204,835 | 207,249 | 226,862 | 256,983 | 273,591 | 278,815 |
| 4.Salaries, wages and employee benefits | 1,984,549 | 2,010,688 | 2,184,097 | 2,231,162 | 1,893,331 | 2,193,777 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 9.56 | 9.84 | 8.94 | 6.25 | -5.36 | 3.91 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.74 | 1.67 | 1.66 | 1.31 | 0.78 | 0.94 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 16.65 | 16.38 | 14.85 | 8.20 | -4.20 | 3.69 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.36 | 1.35 | 1.38 | 1.78 | 2.16 | 2.36 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 22.68 | 22.11 | 20.54 | 14.58 | -9.08 | 8.72 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 190.74 | 201.65 | 198.60 | 144.03 | -82.98 | 72.23 |


| Crescent Steel \& Allied Products Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,933,208 | 6,455,525 | 6,350,796 | 6,885,938 | 6,806,890 | 6,921,635 |
| 1.Capital work in progress | 174,601 | 112,240 | 112,291 | 89,577 | 91,471 | 117,225 |
| 2.Operating fixed assets at cost | 3,881,660 | 4,170,373 | 4,361,366 | 4,464,219 | 4,458,633 | 4,103,494 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,293,213 | 2,453,130 | 2,483,743 | 2,405,467 | 2,015,212 | 1,810,826 |
| 4. Intangible assets | 112,685 | 129,226 | 137,005 | 143,535 | 145,728 | 153,255 |
| 5.Long term investments | 3,163,660 | 3,566,394 | 3,400,524 | 4,011,047 | 3,869,641 | 4,492,160 |
| 6.Other non-current assets | 189,049 | 194,535 | 217,233 | 236,312 | 684,838 | 348,169 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 5,524,068 | 8,354,714 | 5,708,227 | 3,114,974 | 4,489,075 | 3,857,242 |
| 1.Cash \& bank balance | 73,887 | 85,629 | 193,655 | 29,620 | 23,748 | 4,213 |
| 2.Inventories; of which | 2,531,238 | 3,384,752 | 2,268,108 | 821,369 | 2,130,741 | 1,236,529 |
| i)Raw material | 2,275,421 | 2,875,555 | 1,825,994 | 655,826 | 1,858,552 | 1,070,992 |
| ii)Work in progress | 86,922 | 85,524 | 19,713 | 24,996 | 46,508 | 25,797 |
| iii)Finished goods | 168,895 | 414,069 | 416,590 | 131,598 | 214,215 | 135,235 |
| 3.Trade Debt / accounts receivables | 472,121 | 890,794 | 82,320 | 96,432 | 225,799 | 137,073 |
| 4.Short term loans and advances | 44,994 | 21,187 | 29,897 | 34,477 | 54,017 | 42,064 |
| 5.Short term investments | 879,380 | 1,201,262 | 1,054,848 | 404,787 | 339,692 | 521,641 |
| 6.Other current assets | 1,522,448 | 2,771,090 | 2,079,399 | 1,728,289 | 1,715,078 | 1,915,722 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 11,457,276 | 14,810,239 | 12,059,023 | 10,000,912 | 11,295,965 | 10,778,877 |
| C.Shareholders' Equity (C1+C2+C3) | 7,319,191 | 8,601,367 | 7,613,689 | 6,956,082 | 7,008,263 | 7,968,420 |
| 1.Issued, Subscribed \& Paid up capital | 776,325 | 776,325 | 776,325 | 776,325 | 776,325 | 776,325 |
| i)Ordinary shares | 776,325 | 776,325 | 776,325 | 776,325 | 776,325 | 776,325 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,542,866 | 7,825,042 | 6,837,364 | 6,179,757 | 6,231,938 | 7,192,095 |
| i)Capital Reserve | 1,139,136 | 1,242,763 | 1,158,663 | 1,083,450 | 1,091,622 | 1,050,164 |
| ii)Revenue Reserve | 5,403,730 | 6,582,279 | 5,678,701 | 5,096,307 | 5,140,316 | 6,141,931 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 709,118 | 803,811 | 490,935 | 429,197 | 285,921 | 206,696 |
| 1.Long term borrowings | 471,395 | 386,087 | 354,165 | 280,194 | 255,155 | 202,246 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 100,546 | 23,713 | 0 |
| 5.Other non-current liabilities | 237,723 | 417,724 | 136,770 | 48,457 | 7,053 | 4,450 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,428,967 | 5,405,061 | 3,954,399 | 2,615,633 | 4,001,781 | 2,603,761 |
| 1.Trade credit \& other accounts payables | 954,129 | 2,144,839 | 1,805,207 | 739,050 | 1,115,336 | 802,890 |
| of which: i) Trade credits | 119,102 | 137,621 | 201,473 | 108,569 | 263,949 | 135,275 |
| 2.Short term borrowings | 2,278,930 | 2,904,166 | 1,956,125 | 1,638,092 | 2,702,863 | 1,542,306 |
| 3.Current portion of non-current liabilities | 172,489 | 186,348 | 147,978 | 168,102 | 102,027 | 204,214 |
| 4.Other current liabilities | 23,419 | 169,708 | 45,089 | 70,389 | 81,555 | 54,351 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,575,429 | 12,285,548 | 9,929,756 | 6,853,568 | 3,822,202 | 7,259,256 |
| i)Local sales (Net) | 7,575,429 | 12,228,379 | 9,916,636 | 6,853,568 | 3,822,202 | 7,259,256 |
| ii)Export sales (Net) | 0 | 57,169 | 13,120 | 0 | 0 | 0 |
| 2.Cost of sales | 5,559,590 | 10,598,021 | 9,390,054 | 6,977,733 | 3,771,306 | 6,762,523 |
| i)Cost of material | 4,710,377 | 9,088,330 | 7,615,385 | 4,990,072 | 2,772,609 | 5,319,802 |
| 3.Gross profit / (loss) (F1-F2) | 2,015,839 | 1,687,527 | 539,702 | $(124,165)$ | 50,896 | 496,733 |
| 4.General, administrative and other expenses | 741,984 | 768,829 | 325,471 | 299,415 | 289,268 | 293,837 |
| i)Selling \& distribution expenses | 15,980 | 32,281 | 19,405 | 15,888 | 13,324 | 14,980 |
| ii)Administrative and other expenses | 726,004 | 736,548 | 306,066 | 283,527 | 275,944 | 278,857 |
| 5.Other income / (loss) | 479,377 | 877,902 | 197,226 | 376,722 | 271,051 | 936,056 |
| 6.EBIT (F3-F4+F5) | 1,753,232 | 1,796,600 | 411,457 | $(46,858)$ | 32,679 | 1,138,952 |
| 7.Financial expenses | 253,921 | 204,626 | 263,964 | 317,819 | 315,109 | 213,407 |
| of which: (i) Interest expenses | 242,719 | 191,474 | 257,549 | 306,673 | 305,111 | 206,340 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,499,311 | 1,591,974 | 147,493 | $(364,677)$ | $(282,430)$ | 925,545 |
| 9.Tax expenses | 377,132 | 404,853 | 208,912 | 54,699 | $(262,563)$ | 134,324 |
| 10.Profit / (loss) after tax (F8-F9) | 1,122,179 | 1,187,121 | $(61,419)$ | $(419,376)$ | $(19,867)$ | 791,221 |
| 11.Cash dividends | 388,163 | 407,571 | 155,265 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(2,345,059)$ | $(48,835)$ | 1,505,075 | $(79,939)$ | $(1,399,366)$ | 1,035,559 |
| 2.Net cash flows from investing activities | $(534,053)$ | $(69,414)$ | 154,594 | 402,761 | 429,934 | 80,560 |
| 3.Net cash flows from financing activities | 2,846,220 | 38,558 | $(1,606,994)$ | $(940,221)$ | 1,261,081 | $(1,216,699)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 8,028,309 | 9,405,178 | 8,104,624 | 7,385,279 | 7,294,184 | 8,175,116 |
| 2.Retention in business (F10-F11-F12) | 734,017 | 779,550 | $(216,684)$ | $(419,376)$ | $(19,867)$ | 791,221 |
| 3.Depreciation for the year | 147,624 | 200,053 | 216,018 | 229,105 | 224,086 | 215,602 |
| 4.Salaries, wages and employee benefits | 441,445 | 596,585 | 445,826 | 453,693 | 488,521 | 473,481 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 14.81 | 9.66 | -0.62 | -6.12 | -0.52 | 10.90 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.83 | 0.94 | 0.74 | 0.62 | 0.36 | 0.66 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.27 | 9.04 | -0.46 | -3.80 | -0.19 | 7.17 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.44 | 1.65 | 1.66 | 1.51 | 1.53 | 1.47 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 17.66 | 14.91 | -0.76 | -5.76 | -0.28 | 10.57 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 14.46 | 15.29 | -0.79 | -5.40 | -0.26 | 10.19 |


| Dadex Eternit Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,971,583 | 1,913,769 | 1,876,896 | 1,964,533 | 1,799,906 | 1,721,641 |
| 1.Capital work in progress | 5,581 | 10,065 | 9,229 | 4,226 | 7,683 | 6,778 |
| 2.Operating fixed assets at cost | 2,845,393 | 2,858,172 | 2,918,870 | 3,048,399 | 3,042,490 | 2,905,032 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,820,110 | 1,778,065 | 1,755,395 | 1,805,036 | 1,569,762 | 1,495,189 |
| 4. Intangible assets | 0 | 431 | 334 | 204 | 88 | 214 |
| 5.Long term investments | 44,416 | 41,877 | 39,338 | 36,799 | 34,260 | 31,725 |
| 6.Other non-current assets | 101,476 | 83,331 | 72,600 | 118,268 | 188,113 | 187,735 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 982,810 | 1,271,611 | 1,453,623 | 1,411,721 | 1,606,893 | 1,397,675 |
| 1.Cash \& bank balance | 13,339 | 36,668 | 23,935 | 30,310 | 25,010 | 32,701 |
| 2.Inventories; of which | 518,289 | 714,275 | 815,537 | 654,276 | 597,668 | 460,667 |
| i)Raw material | 234,109 | 379,552 | 374,070 | 214,965 | 142,523 | 122,561 |
| ii)Work in progress | 75,489 | 122,179 | 114,926 | 141,342 | 141,612 | 97,816 |
| iii)Finished goods | 208,691 | 212,544 | 326,541 | 297,969 | 313,533 | 240,290 |
| 3.Trade Debt / accounts receivables | 118,458 | 137,409 | 184,711 | 348,689 | 268,897 | 140,686 |
| 4.Short term loans and advances | 80,160 | 80,549 | 58,358 | 80,851 | 85,360 | 67,528 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 252,564 | 302,710 | 371,082 | 297,595 | 629,958 | 696,093 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,954,393 | 3,185,380 | 3,330,519 | 3,376,254 | 3,406,799 | 3,119,316 |
| C.Shareholders' Equity (C1+C2+C3) | 1,263,384 | 1,280,228 | 1,278,730 | 1,106,891 | 923,050 | 884,041 |
| 1.Issued, Subscribed \& Paid up capital | 107,640 | 107,640 | 107,640 | 107,640 | 107,640 | 107,640 |
| i)Ordinary shares | 107,640 | 107,640 | 107,640 | 107,640 | 107,640 | 107,640 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 67,169 | 108,358 | 131,205 | $(42,131)$ | $(378,866)$ | $(393,089)$ |
| i)Capital Reserve | 5,655 | 5,655 | 5,655 | 5,655 | 5,655 | 5,655 |
| ii)Revenue Reserve | 61,514 | 102,703 | 125,550 | $(47,786)$ | $(384,521)$ | $(398,744)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(98,486)$ | $(57,297)$ | $(34,450)$ | $(207,786)$ | $(384,521)$ | $(398,744)$ |
| 3.Surplus on revaluation of fixed assets | 1,088,575 | 1,064,230 | 1,039,885 | 1,041,382 | 1,194,276 | 1,169,490 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 160,320 | 93,256 | 64,723 | 75,006 | 141,932 | 56,913 |
| 1.Long term borrowings | 160,320 | 81,102 | 57,430 | 72,574 | 84,442 | 31,830 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 12,154 | 7,293 | 2,432 | 57,490 | 25,083 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,530,689 | 1,811,896 | 1,987,066 | 2,194,357 | 2,341,817 | 2,178,362 |
| 1.Trade credit \& other accounts payables | 455,055 | 525,804 | 633,871 | 734,705 | 1,033,279 | 1,048,543 |
| of which: i) Trade credits | 221,144 | 302,796 | 397,234 | 447,863 | 696,787 | 647,903 |
| 2.Short term borrowings | 839,053 | 1,110,300 | 1,272,612 | 1,346,272 | 1,159,018 | 1,005,334 |
| 3.Current portion of non-current liabilities | 191,693 | 137,210 | 41,219 | 56,274 | 49,461 | 54,267 |
| 4.Other current liabilities | 44,888 | 38,582 | 39,364 | 57,106 | 100,059 | 70,218 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,163,119 | 2,391,591 | 2,921,715 | 2,813,520 | 2,374,110 | 2,444,539 |
| i)Local sales (Net) | 2,163,119 | 2,391,591 | 2,911,343 | 2,793,035 | 2,334,747 | 2,407,174 |
| ii) Export sales (Net) | 0 | 0 | 10,372 | 20,485 | 39,363 | 37,365 |
| 2.Cost of sales | 1,782,094 | 1,964,982 | 2,462,941 | 2,492,215 | 2,139,045 | 2,133,666 |
| i)Cost of material | 1,247,894 | 1,562,178 | 2,011,523 | 1,889,974 | 1,629,166 | 1,559,962 |
| 3.Gross profit / (loss) (F1-F2) | 381,025 | 426,609 | 458,774 | 321,305 | 235,065 | 310,873 |
| 4.General, administrative and other expenses | 244,050 | 291,251 | 342,291 | 420,175 | 449,066 | 303,597 |
| i)Selling \& distribution expenses | 103,827 | 134,850 | 145,287 | 170,966 | 141,402 | 133,560 |
| ii)Administrative and other expenses | 140,223 | 156,401 | 197,004 | 249,209 | 307,664 | 170,037 |
| 5.Other income / (loss) | 59,251 | 46,393 | 63,633 | 82,049 | 55,263 | 144,732 |
| 6.EBIT (F3-F4+F5) | 196,226 | 181,751 | 180,116 | $(16,821)$ | $(158,738)$ | 152,008 |
| 7.Financial expenses | 126,376 | 117,741 | 121,530 | 178,715 | 213,533 | 155,763 |
| of which: (i) Interest expenses | 115,697 | 112,819 | 114,988 | 170,642 | 207,934 | 150,539 |
| 8.Profit / (loss) before taxation (F6-F7) | 69,850 | 64,010 | 58,586 | $(195,536)$ | $(372,271)$ | $(3,755)$ |
| 9.Tax expenses | 69,651 | 47,166 | 53,304 | (8) | $(10,752)$ | 35,254 |
| 10.Profit / (loss) after tax (F8-F9) | 199 | 16,844 | 5,282 | $(195,528)$ | $(361,519)$ | $(39,009)$ |
| 11.Cash dividends | 0 | 2,153 | 6,781 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 87,501 | 48,631 | 12,217 | 9,453 | 194,787 | 210,220 |
| 2.Net cash flows from investing activities | 5,724 | 17,349 | $(60,897)$ | $(104,609)$ | $(26,690)$ | $(1,092)$ |
| 3.Net cash flows from financing activities | 129,238 | $(105,662)$ | 44,590 | 74,711 | $(107,815)$ | $(261,555)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,423,704 | 1,373,484 | 1,343,453 | 1,181,897 | 1,064,982 | 940,954 |
| 2.Retention in business (F10-F11-F12) | 199 | 14,691 | $(1,499)$ | $(195,528)$ | $(361,519)$ | $(39,009)$ |
| 3.Depreciation for the year | 78,807 | 88,932 | 83,367 | 79,888 | 85,518 | 82,088 |
| 4.Salaries, wages and employee benefits | 216,971 | 242,990 | 274,139 | 260,517 | 242,477 | 264,992 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.01 | 0.70 | 0.18 | -6.95 | -15.23 | -1.60 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.78 | 0.78 | 0.90 | 0.84 | 0.70 | 0.75 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.01 | 0.55 | 0.16 | -5.83 | -10.66 | -1.20 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.54 | 2.41 | 2.55 | 2.81 | 3.34 | 3.61 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.02 | 1.32 | 0.41 | -16.39 | -35.62 | -4.32 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.02 | 1.56 | 0.49 | -18.16 | -33.59 | -3.62 |


| Diamond Industries Ltd. |  |  |  |  | (Thousa | ees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 289,775 | 271,688 | 253,096 | 240,293 | 321,692 | 320,353 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 452,461 | 444,230 | 444,230 | 442,124 | 195,807 | 268,286 |
| 3.Operating fixed assets after deducting accumulated depreciation | 221,680 | 200,995 | 186,822 | 173,839 | 190,064 | 168,822 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 67,766 | 70,362 | 65,943 | 66,123 | 65,788 | 67,215 |
| 6.Other non-current assets | 329 | 331 | 331 | 331 | 65,840 | 84,316 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 630,131 | 459,502 | 170,931 | 145,739 | 70,570 | 320,570 |
| 1.Cash \& bank balance | 8,192 | 6,125 | 4,007 | 701 | 2,532 | 3,556 |
| 2.Inventories; of which | 276,920 | 97,797 | 8,416 | 8,416 | 0 | 163,706 |
| i) Raw material | 136,488 | 91,775 | 8,416 | 8,416 | 0 | 158,066 |
| ii)Work in progress | 45,621 | 2,803 | 0 | 0 | 0 | 1,379 |
| iii)Finished goods | 94,811 | 3,219 | 0 | 0 | 0 | 4,261 |
| 3.Trade Debt / accounts receivables | 29,426 | 71,177 | 17,775 | 4,227 | 1,511 | 81,620 |
| 4.Short term loans and advances | 75,981 | 168,431 | 56,115 | 59,112 | 66,527 | 71,688 |
| 5.Short term investments | 77,202 | 73,927 | 82,649 | 71,314 | 0 | 0 |
| 6.Other current assets | 162,410 | 42,045 | 1,969 | 1,969 | 0 | 0 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 919,906 | 731,190 | 424,027 | 386,032 | 392,262 | 640,923 |
| C.Shareholders' Equity (C1+C2+C3) | 661,104 | 21,604 | 219,784 | 163,134 | 188,624 | 235,257 |
| 1.Issued, Subscribed \& Paid up capital | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 |
| i)Ordinary shares | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 408,360 | $(222,549)$ | $(16,484)$ | $(65,788)$ | $(37,247)$ | 26,512 |
| i)Capital Reserve | 27,586 | 21,828 | 30,549 | 22,501 | 18,380 | 31,497 |
| ii)Revenue Reserve | 380,774 | $(244,377)$ | $(47,033)$ | $(88,289)$ | $(55,627)$ | $(4,985)$ |
| of which: un-appropriated profit(loss) / retained earnings | 380,774 | $(244,377)$ | $(47,033)$ | $(88,289)$ | $(55,627)$ | $(4,985)$ |
| 3.Surplus on revaluation of fixed assets | 162,744 | 154,153 | 146,268 | 138,922 | 135,871 | 118,745 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 69,277 | 78,879 | 26,134 | 58,679 | 186,447 | 218,048 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 137,298 | 137,298 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 21,799 | 27,891 | 0 | 0 | 0 | 39,396 |
| 5.Other non-current liabilities | 47,478 | 50,988 | 26,134 | 58,679 | 49,149 | 41,354 |
| E.Current Liabilities (E1+E2+E3+E4) | 189,525 | 630,707 | 178,109 | 164,219 | 17,191 | 187,618 |
| 1.Trade credit \& other accounts payables | 63,760 | 524,276 | 37,707 | 26,488 | 15,030 | 180,891 |
| of which: i) Trade credits | 7,449 | 141,476 | 19,781 | 8,886 | 2,096 | 155,904 |
| 2.Short term borrowings | 109,240 | 97,402 | 138,978 | 137,298 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 16,525 | 9,029 | 1,424 | 433 | 2,161 | 6,727 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 774,114 | 940,884 | 96,742 | 0 | 9,230 | 163,264 |
| i)Local sales (Net) | 774,114 | 940,884 | 96,742 | 0 | 9,230 | 163,264 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 643,055 | 937,463 | 93,896 | 0 | 8,416 | 146,578 |
| i)Cost of material | 569,907 | 737,855 | 87,873 | 0 | 8,416 | 125,248 |
| 3.Gross profit / (loss) (F1-F2) | 131,059 | 3,421 | 2,846 | 0 | 814 | 16,686 |
| 4.General, administrative and other expenses | 93,592 | 621,193 | 29,441 | 30,946 | 31,250 | 23,347 |
| i)Selling \& distribution expenses | 51,946 | 104,542 | 0 | 0 | 0 | 3,123 |
| ii)Administrative and other expenses | 41,646 | 516,651 | 29,441 | 30,946 | 31,250 | 20,224 |
| 5.Other income / (loss) | 54,555 | 9,004 | 19,848 | 18,180 | 31,503 | 34,859 |
| 6.EBIT (F3-F4+F5) | 92,022 | $(608,768)$ | $(6,747)$ | $(12,766)$ | 1,067 | 28,198 |
| 7.Financial expenses | 9,619 | 11,434 | 1,797 | 4 | 989 | 1,108 |
| of which: (i) Interest expenses | 9,338 | 10,700 | 1,676 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 82,403 | $(620,202)$ | $(8,544)$ | $(12,770)$ | 78 | 27,090 |
| 9.Tax expenses | 48,934 | 13,539 | $(23,209)$ | 15,504 | (148) | $(6,425)$ |
| 10.Profit / (loss) after tax (F8-F9) | 33,469 | $(633,741)$ | 14,665 | $(28,274)$ | 226 | 33,515 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 93,206 | 1,444 | $(48,599)$ | $(1,626)$ | $(12,006)$ | $(29,907)$ |
| 2.Net cash flows from investing activities | 147,846 | 8,329 | 4,905 | 0 | 13,837 | 30,931 |
| 3.Net cash flows from financing activities | $(240,090)$ | $(11,839)$ | 41,577 | $(1,680)$ | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 730,381 | 100,483 | 245,918 | 221,813 | 375,071 | 453,305 |
| 2.Retention in business (F10-F11-F12) | 33,469 | $(633,741)$ | 14,665 | $(28,274)$ | 226 | 33,515 |
| 3.Depreciation for the year | 18,118 | 16,987 | 14,187 | 12,983 | 0 | 8,742 |
| 4.Salaries, wages and employee benefits | 86,670 | 91,478 | 7,860 | 13,200 | 15,600 | 33,344 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.32 | -67.36 | 15.16 | - | 2.45 | 20.53 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.76 | 1.14 | 0.17 | 0.00 | 0.02 | 0.31 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.29 | -76.77 | 2.54 | -6.98 | 0.06 | 6.43 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.54 | 2.42 | 4.79 | 2.12 | 2.21 | 2.44 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 5.06 | -185.66 | 12.15 | -14.77 | 0.13 | 15.66 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.72 | -70.42 | 1.63 | -3.14 | 0.03 | 3.72 |


| Dost Steels Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,423,868 | 2,376,954 | 2,664,199 | 2,638,898 | 2,615,990 | 2,595,519 |
| 1.Capital work in progress | 2,245,869 | 2,198,826 | 4,022 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 175,166 | 176,984 | 2,643,560 | 2,646,769 | 2,645,656 | 2,643,085 |
| 3.Operating fixed assets after deducting accumulated depreciation | 163,679 | 164,218 | 2,619,296 | 2,597,017 | 2,574,802 | 2,554,664 |
| 4. Intangible assets | 0 | 0 | 0 | 1,000 | 667 | 333 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 14,320 | 13,910 | 40,881 | 40,881 | 40,521 | 40,522 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 15,455 | 787,369 | 470,046 | 144,303 | 76,020 | 50,390 |
| 1.Cash \& bank balance | 6,505 | 781,200 | 31,492 | 1,887 | 903 | 93 |
| 2.Inventories; of which | 0 | 0 | 256,502 | 47,536 | 31,708 | 4,781 |
| i)Raw material | 0 | 0 | 120,913 | 4,781 | 4,781 | 4,781 |
| ii)Work in progress | 0 | 0 | 19,429 | 18,910 | 17,955 | 0 |
| iii)Finished goods | 0 | 0 | 116,160 | 23,845 | 8,972 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 112,744 | 46,397 | 6,417 | 8,933 |
| 4.Short term loans and advances | 3,895 | 3,387 | 52,542 | 8,467 | 2,035 | 1,242 |
| 5.Short term investments | 0 | 0 | 0 | - | 0 | 0 |
| 6.Other current assets | 5,055 | 2,782 | 16,766 | 40,016 | 34,957 | 35,341 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,439,323 | 3,164,323 | 3,134,245 | 2,783,201 | 2,692,010 | 2,645,909 |
| C.Shareholders' Equity (C1+C2+C3) | 173,651 | 1,209,846 | 1,106,750 | 792,527 | 551,421 | 376,419 |
| 1.Issued, Subscribed \& Paid up capital | 674,645 | 3,157,338 | 3,157,338 | 3,157,338 | 3,157,338 | 3,157,338 |
| i)Ordinary shares | 674,645 | 3,157,338 | 3,157,338 | 3,157,338 | 3,157,338 | 3,157,338 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(500,994)$ | $(1,947,492)$ | $(2,050,588)$ | (2,364,811) | $(2,605,917)$ | $(2,780,919)$ |
| i)Capital Reserve | 0 | $(1,365,481)$ | (1,365,481) | $(1,365,481)$ | $(1,365,481)$ | $(1,365,481)$ |
| ii)Revenue Reserve | $(500,994)$ | $(582,011)$ | $(685,107)$ | $(999,330)$ | $(1,240,436)$ | $(1,415,438)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(500,994)$ | $(582,011)$ | $(685,107)$ | $(999,330)$ | $(1,240,436)$ | $(1,415,438)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,135,118 | 1,793,012 | 1,793,429 | 1,722,134 | 1,656,769 | 1,567,894 |
| 1.Long term borrowings | 1,518,304 | 1,173,829 | 1,141,226 | 1,092,550 | 1,022,687 | 929,536 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,874 | 4,243 | 37,263 | 14,644 | 19,142 | 23,418 |
| 5.Other non-current liabilities | 614,940 | 614,940 | 614,940 | 614,940 | 614,940 | 614,940 |
| E.Current Liabilities (E1+E2+E3+E4) | 130,554 | 161,465 | 234,066 | 268,540 | 483,820 | 701,596 |
| 1.Trade credit \& other accounts payables | 29,986 | 23,233 | 85,227 | 88,617 | 84,707 | 85,665 |
| of which: i) Trade credits | 11,096 | 4,365 | 34,013 | 25,112 | 42,121 | 48,820 |
| 2.Short term borrowings | 45,692 | 112,395 | 94,481 | 94,394 | 159,349 | 223,751 |
| 3.Current portion of non-current liabilities | 54,876 | 21,621 | 41,344 | 59,891 | 129,754 | 222,379 |
| 4.Other current liabilities | 0 | 4,216 | 13,014 | 25,638 | 110,010 | 169,801 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 375,626 | 576,658 | 11,270 | 7,054 |
| i)Local sales (Net) | 0 | 0 | 375,626 | 576,658 | 11,270 | 7,054 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 359,333 | 684,938 | 60,986 | 61,375 |
| i)Cost of material | 0 | 0 | $(10,000)$ | 436,629 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 16,293 | $(108,280)$ | $(49,716)$ | $(54,321)$ |
| 4.General, administrative and other expenses | 30,675 | 87,472 | 83,677 | 151,748 | 103,464 | 61,764 |
| i)Selling \& distribution expenses | 0 | 0 | 490 | 477 | 96 | 0 |
| ii)Administrative and other expenses | 30,675 | 87,472 | 83,187 | 151,271 | 103,368 | 61,764 |
| 5.Other income / (loss) | 671 | 6,150 | 20,932 | 1,604 | 4,258 | 1,088 |
| 6.EBIT (F3-F4+F5) | $(30,004)$ | $(81,322)$ | $(46,452)$ | $(258,424)$ | $(148,922)$ | $(114,997)$ |
| 7.Financial expenses | 109 | 168 | 21,175 | 78,081 | 92,015 | 59,899 |
| of which: (i) Interest expenses | 0 | 0 | 18,387 | 77,862 | 91,943 | 59,854 |
| 8.Profit / (loss) before taxation (F6-F7) | $(30,113)$ | $(81,490)$ | $(67,627)$ | $(336,505)$ | $(240,937)$ | $(174,896)$ |
| 9.Tax expenses | 0 | 0 | 35,549 | $(23,197)$ | 169 | 106 |
| 10.Profit / (loss) after tax (F8-F9) | $(30,113)$ | $(81,490)$ | $(103,176)$ | $(313,308)$ | $(241,106)$ | $(175,002)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(30,821)$ | $(138,632)$ | $(457,462)$ | (532) | $(14,260)$ | $(65,218)$ |
| 2.Net cash flows from investing activities | $(312,909)$ | 107,141 | $(279,366)$ | 1,144 | 368 | 17 |
| 3.Net cash flows from financing activities | 350,168 | 806,185 | $(12,880)$ | $(30,216)$ | 12,907 | 64,391 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,308,769 | 3,002,858 | 2,900,179 | 2,514,661 | 2,208,190 | 1,944,313 |
| 2.Retention in business (F10-F11-F12) | $(30,113)$ | $(81,490)$ | $(103,176)$ | $(313,308)$ | $(241,106)$ | $(175,002)$ |
| 3.Depreciation for the year | 792 | 1,279 | 11,498 | 26,807 | 22,102 | 19,623 |
| 4.Salaries, wages and employee benefits | 5,893 | 28,335 | 60,943 | 156,229 | 69,848 | 57,726 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | -27.47 | -54.33 | -2,139.36 | -2,480.89 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.12 | 0.19 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.34 | -2.91 | -3.28 | -10.59 | -8.81 | -6.56 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 11.91 | 4.05 | 2.72 | 3.12 | 4.07 | 5.75 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -15.98 | -11.78 | -8.91 | -32.99 | -35.88 | -37.72 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.45 | -0.26 | -0.33 | -0.99 | -0.76 | -0.55 |


| Eco Pack Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,025,634 | 1,010,987 | 1,381,721 | 1,463,845 | 1,426,356 | 1,354,383 |
| 1.Capital work in progress | 15,086 | 12,025 | 15,888 | 16,695 | 935 | 440 |
| 2.Operating fixed assets at cost | 1,944,564 | 2,004,113 | 2,396,517 | 2,586,677 | 2,720,328 | 2,676,835 |
| 3.Operating fixed assets after deducting accumulated depreciation | 999,085 | 989,248 | 1,346,684 | 1,410,177 | 1,407,107 | 1,336,443 |
| 4.Intangible assets | 5,399 | 6,492 | 7,402 | 6,623 | 6,105 | 5,291 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 6,064 | 3,222 | 11,747 | 30,350 | 12,209 | 12,209 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 671,674 | 690,979 | 999,833 | 1,067,725 | 648,567 | 787,402 |
| 1.Cash \& bank balance | 59,858 | 22,942 | 79,733 | 35,513 | 20,278 | 28,697 |
| 2.Inventories; of which | 241,424 | 246,650 | 224,659 | 324,830 | 235,808 | 374,782 |
| i)Raw material | 121,160 | 116,087 | 76,647 | 84,001 | 89,057 | 129,573 |
| ii)Work in progress | 46,824 | 63,558 | 132,514 | 198,170 | 99,846 | 203,474 |
| iii)Finished goods | 76,968 | 70,533 | 15,498 | 42,659 | 46,905 | 41,735 |
| 3.Trade Debt / accounts receivables | 158,308 | 149,400 | 454,623 | 402,706 | 214,694 | 228,181 |
| 4.Short term loans and advances | 49,887 | 53,748 | 61,510 | 123,641 | 31,183 | 39,521 |
| 5.Short term investments | 0 | 36,000 | 0 | 0 | 0 | 7,125 |
| 6.Other current assets | 162,197 | 182,239 | 179,308 | 181,035 | 146,604 | 109,096 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,697,308 | 1,701,966 | 2,381,554 | 2,531,570 | 2,074,923 | 2,141,785 |
| C.Shareholders' Equity (C1+C2+C3) | 637,422 | 771,249 | 868,294 | 907,422 | 804,629 | 850,069 |
| 1.Issued, Subscribed \& Paid up capital | 229,770 | 287,212 | 301,573 | 346,809 | 381,489 | 381,489 |
| i)Ordinary shares | 229,770 | 287,212 | 301,573 | 346,809 | 381,489 | 381,489 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 249,747 | 308,150 | 405,169 | 415,651 | 284,558 | 347,347 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 249,747 | 308,150 | 405,169 | 415,651 | 284,558 | 347,347 |
| of which: un-appropriated profit(loss) / retained earnings | 249,747 | 308,150 | 405,169 | 415,651 | 284,558 | 347,347 |
| 3.Surplus on revaluation of fixed assets | 157,905 | 175,887 | 161,552 | 144,962 | 138,582 | 121,233 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 451,054 | 411,471 | 563,948 | 523,533 | 444,794 | 305,490 |
| 1.Long term borrowings | 247,379 | 149,906 | 325,194 | 267,303 | 287,476 | 247,214 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 75,821 | 92,319 | 106,325 | 126,996 | 104,884 | 33,979 |
| 5.Other non-current liabilities | 127,854 | 169,246 | 132,429 | 129,234 | 52,434 | 24,297 |
| E.Current Liabilities (E1+E2+E3+E4) | 608,832 | 519,246 | 949,312 | 1,100,615 | 825,500 | 986,226 |
| 1.Trade credit \& other accounts payables | 183,735 | 165,716 | 297,614 | 203,452 | 239,665 | 212,608 |
| of which: i) Trade credits | 114,632 | 121,451 | 237,527 | 132,214 | 160,753 | 130,358 |
| 2.Short term borrowings | 343,697 | 241,898 | 484,941 | 737,682 | 525,209 | 595,040 |
| 3.Current portion of non-current liabilities | 75,713 | 111,172 | 165,455 | 156,954 | 57,907 | 175,817 |
| 4.Other current liabilities | 5,687 | 460 | 1,302 | 2,527 | 2,719 | 2,761 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,097,028 | 2,205,360 | 3,312,401 | 4,074,873 | 3,053,947 | 3,100,689 |
| i)Local sales (Net) | 2,097,028 | 2,205,360 | 3,312,401 | 4,074,873 | 3,053,947 | 3,100,689 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,748,506 | 1,848,006 | 2,949,201 | 3,689,056 | 2,905,983 | 2,798,092 |
| i)Cost of material | 1,231,365 | 1,318,046 | 2,261,731 | 2,979,983 | 2,068,386 | 2,176,276 |
| 3.Gross profit / (loss) (F1-F2) | 348,522 | 357,354 | 363,200 | 385,817 | 147,964 | 302,597 |
| 4.General, administrative and other expenses | 159,550 | 190,821 | 203,868 | 170,047 | 154,080 | 157,717 |
| i)Selling \& distribution expenses | 39,677 | 64,113 | 23,771 | 27,397 | 27,878 | 26,552 |
| ii)Administrative and other expenses | 119,873 | 126,708 | 180,097 | 142,650 | 126,202 | 131,165 |
| 5.Other income / (loss) | 17,918 | 37,691 | 39,800 | 20,149 | 18,448 | 14,282 |
| 6.EBIT (F3-F4+F5) | 206,890 | 204,224 | 199,132 | 235,919 | 12,332 | 159,162 |
| 7.Financial expenses | 70,034 | 54,302 | 66,821 | 127,088 | 157,213 | 92,659 |
| of which: (i) Interest expenses | 44,162 | 33,653 | 52,380 | 111,448 | 154,932 | 89,965 |
| 8.Profit / (loss) before taxation (F6-F7) | 136,856 | 149,922 | 132,311 | 108,831 | $(144,881)$ | 66,503 |
| 9.Tax expenses | 34,938 | 44,061 | 8,855 | 34,020 | $(41,181)$ | 20,389 |
| 10.Profit / (loss) after tax (F8-F9) | 101,918 | 105,861 | 123,456 | 74,811 | $(103,700)$ | 46,114 |
| 11.Cash dividends | 0 | 28,721 | 30,157 | 17,340 | 0 | 0 |
| 12.Bonus shares / stock dividends | 57,443 | 14,361 | 15,079 | 34,681 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 134,986 | 234,016 | 77,422 | 71,980 | 439,442 | $(34,796)$ |
| 2.Net cash flows from investing activities | $(81,927)$ | $(66,459)$ | $(103,279)$ | $(191,635)$ | $(98,488)$ | $(78,116)$ |
| 3.Net cash flows from financing activities | $(87,022)$ | $(66,674)$ | 81,511 | 79,424 | $(383,195)$ | 161,702 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,088,476 | 1,182,720 | 1,432,242 | 1,430,955 | 1,249,423 | 1,155,559 |
| 2.Retention in business (F10-F11-F12) | 44,476 | 62,779 | 78,220 | 22,790 | $(103,700)$ | 46,114 |
| 3.Depreciation for the year | 99,034 | 107,159 | 118,643 | 132,397 | 134,546 | 128,679 |
| 4.Salaries, wages and employee benefits | 195,348 | 228,176 | 266,271 | 290,963 | 276,630 | 278,668 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.86 | 4.80 | 3.73 | 1.84 | -3.40 | 1.49 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.24 | 1.30 | 1.62 | 1.66 | 1.33 | 1.44 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.03 | 6.23 | 6.05 | 3.05 | -4.50 | 2.15 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.91 | 2.41 | 2.49 | 2.77 | 2.69 | 2.60 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 17.57 | 15.03 | 15.06 | 8.43 | -12.11 | 5.57 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.44 | 3.69 | 4.09 | 2.16 | -2.72 | 1.21 |


| Emco Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,353,520 | 1,495,015 | 1,185,475 | 1,233,078 | 1,415,633 | 2,009,081 |
| 1.Capital work in progress | 33,526 | 30,389 | 11,673 | 0 | 377 | 0 |
| 2.Operating fixed assets at cost | 2,819,931 | 3,021,587 | 2,269,851 | 2,233,029 | 2,513,214 | 3,137,093 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,315,165 | 1,437,944 | 1,131,168 | 1,149,255 | 1,362,289 | 1,887,890 |
| 4. Intangible assets | 2,675 | 2,520 | 2,240 | 1,961 | 1,682 | 1,404 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 76,181 |
| 6.Other non-current assets | 2,154 | 24,162 | 40,394 | 81,862 | 51,285 | 43,606 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 921,680 | 1,013,178 | 1,163,329 | 1,224,386 | 1,275,529 | 1,466,968 |
| 1.Cash \& bank balance | 8,856 | 2,559 | 10,135 | 5,273 | 43,950 | 40,626 |
| 2.Inventories; of which | 381,895 | 426,127 | 376,764 | 449,783 | 610,422 | 594,152 |
| i)Raw material | 188,580 | 145,722 | 161,233 | 174,742 | 303,837 | 321,568 |
| ii)Work in progress | 21,296 | 29,735 | 49,737 | 51,773 | 69,306 | 85,446 |
| iii)Finished goods | 172,019 | 250,670 | 165,794 | 207,787 | 237,280 | 187,138 |
| 3.Trade Debt / accounts receivables | 292,247 | 350,931 | 300,911 | 533,533 | 366,067 | 593,083 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 56,446 | 38,068 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 238,682 | 233,561 | 475,519 | 235,797 | 198,644 | 201,039 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,275,200 | 2,508,193 | 2,348,804 | 2,457,464 | 2,691,162 | 3,476,049 |
| C.Shareholders' Equity (C1+C2+C3) | 767,711 | 992,625 | 1,016,126 | 1,165,822 | 1,473,576 | 2,071,098 |
| 1.Issued, Subscribed \& Paid up capital | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 |
| i)Ordinary shares | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 |
| ii)Preference shares | - | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(328,692)$ | $(277,908)$ | $(224,679)$ | 57,968 | 197,441 | 418,701 |
| i)Capital Reserve | 155,607 | 155,607 | 155,607 | 155,607 | 155,607 | 155,607 |
| ii)Revenue Reserve | $(484,299)$ | $(433,515)$ | $(380,286)$ | $(97,639)$ | 41,834 | 263,094 |
| of which: un-appropriated profit(loss) / retained earnings | $(574,299)$ | $(523,515)$ | $(470,286)$ | $(187,639)$ | $(48,166)$ | 173,094 |
| 3. Surplus on revaluation of fixed assets | 746,403 | 920,533 | 890,805 | 757,854 | 926,135 | 1,302,397 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 364,626 | 471,469 | 396,657 | 294,750 | 306,257 | 324,865 |
| 1.Long term borrowings | 238,885 | 331,989 | 315,810 | 237,092 | 218,597 | 133,491 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 34,855 | 37,851 | 45,419 | 57,658 | 64,031 | 73,931 |
| 5.Other non-current liabilities | 90,886 | 101,629 | 35,428 | 0 | 23,629 | 117,443 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,142,863 | 1,044,099 | 936,021 | 996,892 | 911,329 | 1,080,086 |
| 1.Trade credit \& other accounts payables | 263,501 | 330,908 | 241,050 | 271,981 | 272,259 | 326,562 |
| of which: i) Trade credits | 147,435 | 180,163 | 136,667 | 144,782 | 135,928 | 172,290 |
| 2.Short term borrowings | 645,460 | 492,719 | 537,413 | 614,434 | 547,187 | 650,647 |
| 3.Current portion of non-current liabilities | 62,567 | 87,868 | 70,643 | 66,847 | 65,012 | 79,486 |
| 4.Other current liabilities | 171,335 | 132,604 | 86,915 | 43,630 | 26,871 | 23,391 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,058,447 | 1,006,698 | 1,147,897 | 1,385,893 | 1,598,033 | 2,035,457 |
| i)Local sales (Net) | 1,044,628 | 985,428 | 1,094,980 | 1,364,202 | 1,555,915 | 2,001,095 |
| ii)Export sales (Net) | 13,819 | 21,270 | 52,917 | 21,691 | 42,118 | 34,362 |
| 2.Cost of sales | 868,716 | 781,725 | 991,035 | 1,038,364 | 1,218,460 | 1,549,958 |
| i)Cost of material | 341,565 | 361,860 | 375,906 | 451,427 | 497,696 | 724,958 |
| 3.Gross profit / (loss) (F1-F2) | 189,731 | 224,973 | 156,862 | 347,529 | 379,573 | 485,499 |
| 4.General, administrative and other expenses | 84,801 | 129,047 | 182,982 | 177,180 | 124,545 | 151,617 |
| i)Selling \& distribution expenses | 25,886 | 51,357 | 25,130 | 27,753 | 30,876 | 32,308 |
| ii)Administrative and other expenses | 58,915 | 77,690 | 157,852 | 149,427 | 93,669 | 119,309 |
| 5.Other income / (loss) | 11,012 | 30,755 | 63,135 | 50,169 | 5,429 | 33,405 |
| 6.EBIT (F3-F4+F5) | 115,942 | 126,681 | 37,015 | 220,518 | 260,457 | 367,287 |
| 7.Financial expenses | 78,292 | 59,033 | 61,946 | 81,772 | 97,378 | 87,522 |
| of which: (i) Interest expenses | 73,688 | 56,405 | 59,585 | 76,710 | 94,792 | 84,870 |
| 8.Profit / (loss) before taxation (F6-F7) | 37,650 | 67,648 | $(24,931)$ | 138,746 | 163,079 | 279,765 |
| 9.Tax expenses | 10,428 | 38,528 | $(60,881)$ | $(5,794)$ | 45,179 | 77,837 |
| 10.Profit / (loss) after tax (F8-F9) | 27,222 | 29,120 | 35,950 | 144,540 | 117,900 | 201,928 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 35,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 158,534 | 76,219 | 10,830 | $(63,944)$ | 199,234 | 164,041 |
| 2.Net cash flows from investing activities | $(34,238)$ | $(20,138)$ | 38,725 | 81,314 | $(53,369)$ | $(182,700)$ |
| 3.Net cash flows from financing activities | $(122,139)$ | $(62,378)$ | $(41,980)$ | $(22,231)$ | $(107,188)$ | 15,336 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,132,337 | 1,464,094 | 1,412,783 | 1,460,572 | 1,779,833 | 2,395,963 |
| 2.Retention in business (F10-F11-F12) | 27,222 | 29,120 | 35,950 | 144,540 | 117,900 | 166,928 |
| 3.Depreciation for the year | 78,789 | 82,374 | 82,164 | 71,998 | 74,877 | 97,284 |
| 4.Salaries, wages and employee benefits | 256,939 | 280,178 | 295,533 | 319,995 | 371,590 | 409,249 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.57 | 2.89 | 3.13 | 10.43 | 7.38 | 9.92 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.47 | 0.42 | 0.47 | 0.58 | 0.62 | 0.66 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.22 | 1.22 | 1.48 | 6.01 | 4.58 | 6.55 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 3.39 | 2.72 | 2.42 | 2.20 | 1.95 | 1.74 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.12 | 3.31 | 3.58 | 13.25 | 8.93 | 11.39 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.78 | 0.83 | 1.03 | 4.13 | 3.37 | 5.77 |


| teh Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 22,336 | 20,489 | 18,415 | 16,750 | 15,460 | 14,445 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 177,349 | 177,553 | 177,553 | 177,553 | 177,553 | 177,553 |
| 3.Operating fixed assets after deducting accumulated depreciation | 21,556 | 19,761 | 17,998 | 16,440 | 15,061 | 13,839 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 780 | 728 | 417 | 310 | 399 | 606 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 31,076 | 29,508 | 38,008 | 30,164 | 41,622 | 39,075 |
| 1.Cash \& bank balance | 1,514 | 3,337 | 954 | 2,674 | 6,295 | 406 |
| 2.Inventories; of which | 11,945 | 3,385 | 10,964 | 5,268 | 18,618 | 17,368 |
| i)Raw material | 1,064 | 942 | 362 | 0 | 18,618 | 17,368 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 10,881 | 2,443 | 10,602 | 5,268 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 5,731 | 17,442 | 20,510 | 6,938 | 13,931 | 18,419 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 11,886 | 5,344 | 5,580 | 15,284 | 2,778 | 2,882 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 53,412 | 49,997 | 56,423 | 46,914 | 57,082 | 53,520 |
| C.Shareholders' Equity (C1+C2+C3) | $(235,511)$ | $(236,359)$ | $(240,412)$ | $(251,045)$ | $(75,245)$ | $(79,262)$ |
| 1. Issued, Subscribed \& Paid up capital | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| i)Ordinary shares | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(255,511)$ | $(256,359)$ | $(260,412)$ | $(271,045)$ | $(95,245)$ | $(99,262)$ |
| i)Capital Reserve | 763 | 710 | 400 | 293 | 382 | 588 |
| ii)Revenue Reserve | $(256,274)$ | $(257,069)$ | $(260,812)$ | $(271,338)$ | $(95,627)$ | $(99,850)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(256,274)$ | $(257,069)$ | $(260,812)$ | $(271,338)$ | $(95,627)$ | $(99,850)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 0 | 630 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 630 |
| E.Current Liabilities (E1+E2+E3+E4) | 288,923 | 286,356 | 296,835 | 297,959 | 132,327 | 132,152 |
| 1.Trade credit \& other accounts payables | 115,846 | 185,962 | 195,943 | 174,997 | 120,576 | 118,235 |
| of which: i) Trade credits | 3,125 | 5,957 | 26,644 | 18,686 | 12,943 | 13,341 |
| 2. Short term borrowings | 173,014 | 100,220 | 100,622 | 122,548 | 11,134 | 13,299 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 63 | 174 | 270 | 414 | 617 | 618 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 113,699 | 135,322 | 39,706 | 30,812 | 27,400 | 13,563 |
| i)Local sales (Net) | 6,607 | 73,226 | 4,957 | 11,467 | 13,418 | 13,563 |
| ii) Export sales (Net) | 107,092 | 62,096 | 34,749 | 19,345 | 13,982 | 0 |
| 2.Cost of sales | 104,197 | 67,834 | 36,570 | 28,755 | 25,418 | 12,181 |
| i)Cost of material | 88,155 | 52,868 | 28,072 | 21,748 | 15,342 | 5,808 |
| 3.Gross profit / (loss) (F1-F2) | 9,502 | 67,488 | 3,136 | 2,057 | 1,982 | 1,382 |
| 4.General, administrative and other expenses | 12,032 | 6,132 | 5,328 | 8,371 | 6,430 | 6,611 |
| i)Selling \& distribution expenses | 4,221 | 1,186 | 1,472 | 1,301 | 1,769 | 0 |
| ii)Administrative and other expenses | 7,811 | 4,946 | 3,856 | 7,070 | 4,661 | 6,611 |
| 5.Other income / (loss) | $(4,463)$ | 911 | $(1,146)$ | $(3,682)$ | 182,827 | 1,221 |
| 6.EBIT (F3-F4+F5) | $(6,993)$ | 62,267 | $(3,338)$ | $(9,996)$ | 178,379 | $(4,008)$ |
| 7.Financial expenses | 781 | 395 | 102 | 144 | 544 | 11 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(7,774)$ | 61,872 | $(3,440)$ | $(10,140)$ | 177,835 | $(4,019)$ |
| 9.Tax expenses | 1,122 | 570 | 303 | 385 | 2,125 | 204 |
| 10.Profit / (loss) after tax (F8-F9) | $(8,896)$ | 61,302 | $(3,743)$ | $(10,525)$ | 175,710 | $(4,223)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(4,294)$ | $(7,889)$ | $(2,808)$ | $(20,234)$ | 115,009 | 8,691 |
| 2.Net cash flows from investing activities | 18 | (181) | 23 | 28 | 27 | 636 |
| 3.Net cash flows from financing activities | 0 | 9,894 | 402 | 21,925 | $(111,414)$ | 2,165 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(235,511)$ | $(236,359)$ | $(240,412)$ | $(251,045)$ | $(75,245)$ | $(78,632)$ |
| 2.Retention in business (F10-F11-F12) | $(8,896)$ | 61,302 | $(3,743)$ | $(10,525)$ | 175,710 | $(4,223)$ |
| 3.Depreciation for the year | 2,249 | 1,999 | 1,763 | 1,558 | 1,379 | 1,222 |
| 4.Salaries, wages and employee benefits | 0 | 10,125 | 5,484 | 4,993 | 6,777 | 3,043 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -7.82 | 45.30 | -9.43 | -34.16 | 641.28 | -31.14 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.26 | 2.62 | 0.75 | 0.60 | 0.53 | 0.25 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -17.68 | 118.56 | -7.03 | -20.37 | 337.92 | -7.64 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | -0.22 | -0.22 | -0.22 | -0.21 | -0.32 | -0.72 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.90 | -25.98 | 1.57 | 4.28 | -107.70 | 5.47 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -4.45 | 30.65 | -1.87 | -5.26 | 87.86 | -2.11 |


| GOC (Pak) Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 70,142 | 74,674 | 85,085 | 93,541 | 105,324 | 108,851 |
| 1.Capital work in progress | 80 | 0 | 0 | 8,374 | 19,857 | 603 |
| 2.Operating fixed assets at cost | 95,268 | 104,432 | 119,051 | 126,618 | 135,509 | 166,786 |
| 3.Operating fixed assets after deducting accumulated depreciation | 41,223 | 45,586 | 57,723 | 58,524 | 60,243 | 83,550 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 28,189 | 27,963 | 26,235 | 25,458 | 24,039 | 23,513 |
| 6.Other non-current assets | 650 | 1,125 | 1,127 | 1,185 | 1,185 | 1,185 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 239,659 | 221,079 | 241,790 | 285,396 | 292,586 | 273,150 |
| 1.Cash \& bank balance | 48,781 | 24,007 | 58,260 | 39,029 | 47,820 | 49,698 |
| 2.Inventories; of which | 128,658 | 119,894 | 126,212 | 142,849 | 139,420 | 137,357 |
| i)Raw material | 32,441 | 23,483 | 19,493 | 26,542 | 31,422 | 31,869 |
| ii)Work in progress | 74,201 | 67,449 | 67,302 | 64,132 | 79,556 | 41,910 |
| iii)Finished goods | 22,016 | 28,962 | 39,417 | 52,175 | 28,443 | 63,578 |
| 3.Trade Debt / accounts receivables | 16,756 | 30,496 | 10,958 | 58,382 | 61,406 | 48,703 |
| 4.Short term loans and advances | 24,474 | 17,356 | 20,475 | 21,926 | 5,551 | 5,315 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 20,990 | 29,326 | 25,885 | 23,210 | 38,389 | 32,077 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 309,801 | 295,753 | 326,875 | 378,937 | 397,910 | 382,001 |
| C.Shareholders' Equity (C1+C2+C3) | 257,283 | 253,787 | 275,211 | 339,306 | 343,509 | 341,971 |
| 1. Issued, Subscribed \& Paid up capital | 73,494 | 73,494 | 73,494 | 73,494 | 73,494 | 73,494 |
| i)Ordinary shares | 73,494 | 73,494 | 73,494 | 73,494 | 73,494 | 73,494 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 183,789 | 180,293 | 201,717 | 265,812 | 270,015 | 268,477 |
| i)Capital Reserve | 0 | 1,503 | 1,415 | 1,343 | 1,310 | 1,396 |
| ii)Revenue Reserve | 183,789 | 178,790 | 200,302 | 264,469 | 268,705 | 267,081 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 74,334 | 95,846 | 160,014 | 164,250 | 162,626 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 0 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 52,518 | 41,966 | 51,664 | 39,631 | 54,401 | 40,030 |
| 1.Trade credit \& other accounts payables | 49,337 | 39,130 | 47,617 | 38,649 | 53,299 | 38,908 |
| of which: i) Trade credits | 12,614 | 10,994 | 13,891 | 21,566 | 40,482 | 27,430 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 3,181 | 2,836 | 4,047 | 982 | 1,102 | 1,122 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 264,790 | 214,442 | 239,095 | 305,077 | 256,996 | 204,578 |
| i)Local sales (Net) | 8,205 | 8,547 | 8,698 | 5,487 | 5,268 | 6,047 |
| ii) Export sales (Net) | 256,585 | 205,895 | 230,397 | 299,590 | 251,728 | 198,531 |
| 2.Cost of sales | 177,480 | 150,304 | 157,764 | 192,918 | 171,261 | 142,318 |
| i)Cost of material | 95,485 | 78,628 | 79,720 | 96,831 | 62,688 | 55,431 |
| 3.Gross profit / (loss) (F1-F2) | 87,310 | 64,138 | 81,331 | 112,159 | 85,735 | 62,260 |
| 4.General, administrative and other expenses | 46,433 | 50,679 | 50,370 | 59,993 | 68,504 | 55,147 |
| i)Selling \& distribution expenses | 12,601 | 10,570 | 11,080 | 12,190 | 10,541 | 10,159 |
| ii)Administrative and other expenses | 33,832 | 40,109 | 39,290 | 47,803 | 57,963 | 44,988 |
| 5.Other income / (loss) | 1,669 | 1,100 | (230) | 23,656 | 5,301 | 4,714 |
| 6.EBIT (F3-F4+F5) | 42,546 | 14,559 | 30,731 | 75,822 | 22,532 | 11,827 |
| 7.Financial expenses | 1,127 | 607 | 663 | 832 | 1,014 | 838 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 41,419 | 13,952 | 30,068 | 74,990 | 21,518 | 10,989 |
| 9.Tax expenses | 3,512 | 2,125 | 3,769 | 3,459 | 2,639 | 5,265 |
| 10.Profit / (loss) after tax (F8-F9) | 37,907 | 11,827 | 26,299 | 71,531 | 18,879 | 5,724 |
| 11.Cash dividends | 15,434 | 4,777 | 7,349 | 14,699 | 7,349 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 29,411 | (367) | 57,254 | 4,206 | 41,926 | 18,793 |
| 2.Net cash flows from investing activities | 250 | $(8,626)$ | $(18,240)$ | $(16,163)$ | $(18,557)$ | $(9,585)$ |
| 3.Net cash flows from financing activities | $(14,218)$ | $(15,780)$ | $(4,760)$ | $(7,275)$ | $(14,577)$ | $(7,330)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 257,283 | 253,787 | 275,211 | 339,306 | 343,509 | 341,971 |
| 2.Retention in business (F10-F11-F12) | 22,473 | 7,050 | 18,950 | 56,832 | 11,530 | 5,724 |
| 3.Depreciation for the year | 5,404 | 5,446 | 6,853 | 8,170 | 8,098 | 8,586 |
| 4.Salaries, wages and employee benefits | 79,008 | 73,377 | 80,605 | 91,811 | 97,263 | 78,415 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 14.32 | 5.52 | 11.00 | 23.45 | 7.35 | 2.80 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.89 | 0.71 | 0.77 | 0.86 | 0.66 | 0.52 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.75 | 3.91 | 8.45 | 20.27 | 4.86 | 1.47 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.21 | 1.18 | 1.18 | 1.15 | 1.14 | 1.14 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 15.43 | 4.63 | 9.94 | 23.28 | 5.53 | 1.67 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 5.16 | 1.61 | 3.58 | 9.73 | 2.57 | 0.78 |


| Gillette Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 616 | 616 | 616 | 616 | 32,859 | 20,865 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Operating fixed assets after deducting accumulated depreciation | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 616 | 616 | 616 | 616 | 32,859 | 20,865 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,065,436 | 1,431,217 | 845,966 | 1,189,379 | 1,429,724 | 1,660,918 |
| 1.Cash \& bank balance | 13,920 | 13,864 | 1,092 | 5,625 | 14,558 | 14,829 |
| 2.Inventories; of which | 565,767 | 582,269 | 382,081 | 326,792 | 511,860 | 648,844 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 565,767 | 582,269 | 382,081 | 326,792 | 511,860 | 648,844 |
| 3.Trade Debt / accounts receivables | 192,618 | 248,020 | 168,062 | 156,356 | 193,290 | 131,198 |
| 4.Short term loans and advances | 9,664 | 2,945 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 186,538 | 94,536 | 5,000 | 557,312 | 478,957 | 519,550 |
| 6.Other current assets | 96,929 | 489,583 | 289,731 | 143,294 | 231,059 | 346,497 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,066,052 | 1,431,833 | 846,582 | 1,189,995 | 1,462,583 | 1,681,783 |
| C.Shareholders' Equity (C1+C2+C3) | 716,585 | 521,946 | 532,350 | 641,914 | 782,269 | 938,200 |
| 1.Issued, Subscribed \& Paid up capital | 192,000 | 192,000 | 192,000 | 192,000 | 192,000 | 318,720 |
| i)Ordinary shares | 192,000 | 192,000 | 192,000 | 192,000 | 192,000 | 318,720 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 524,585 | 329,946 | 340,350 | 449,914 | 590,269 | 619,480 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 524,585 | 329,946 | 340,350 | 449,914 | 590,269 | 619,480 |
| of which: un-appropriated profit(loss) / retained earnings | 524,585 | 329,946 | 340,350 | 449,914 | 590,269 | 619,480 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 6,080 | 9,166 | 10,725 | 11,572 | 46,097 | 37,430 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 25,781 | 12,330 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,080 | 9,166 | 10,725 | 11,572 | 20,316 | 25,100 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 343,387 | 900,721 | 303,507 | 536,509 | 634,217 | 706,153 |
| 1.Trade credit \& other accounts payables | 343,387 | 886,958 | 96,859 | 449,186 | 517,012 | 562,677 |
| of which: i) Trade credits | 221,809 | 697,202 | 0 | 235,245 | 377,374 | 364,126 |
| 2.Short term borrowings | 0 | 0 | 144,774 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 9,661 | 11,192 |
| 4.Other current liabilities | 0 | 13,763 | 61,874 | 87,323 | 107,544 | 132,284 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,902,154 | 1,834,575 | 1,828,717 | 1,962,721 | 1,971,294 | 2,162,727 |
| i)Local sales (Net) | 1,902,154 | 1,834,575 | 1,804,020 | 1,962,721 | 1,971,294 | 2,162,727 |
| ii)Export sales (Net) | 0 | 0 | 24,697 | 0 | 0 | 0 |
| 2.Cost of sales | 1,472,853 | 1,506,003 | 1,233,559 | 1,310,766 | 1,313,194 | 1,725,063 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 429,301 | 328,572 | 595,158 | 651,955 | 658,100 | 437,664 |
| 4.General, administrative and other expenses | 383,124 | 423,534 | 472,570 | 416,135 | 360,650 | 346,506 |
| i)Selling \& distribution expenses | 291,378 | 302,272 | 336,221 | 328,538 | 287,045 | 259,568 |
| ii)Administrative and other expenses | 91,746 | 121,262 | 136,349 | 87,597 | 73,605 | 86,938 |
| 5.Other income / (loss) | 28,344 | 11,562 | 2,910 | 30,244 | 59,972 | 65,209 |
| 6.EBIT (F3-F4+F5) | 74,521 | $(83,400)$ | 125,498 | 266,064 | 357,422 | 156,367 |
| 7.Financial expenses | 27 | 17 | 8,930 | 7,593 | 5,891 | 3,101 |
| of which: (i) Interest expenses | 0 | 0 | 8,679 | 7,376 | 5,530 | 2,657 |
| 8.Profit / (loss) before taxation (F6-F7) | 74,494 | $(83,417)$ | 116,568 | 258,471 | 351,531 | 153,266 |
| 9.Tax expenses | 103,817 | 110,045 | 112,246 | 94,078 | 129,407 | 114,883 |
| 10.Profit / (loss) after tax (F8-F9) | $(29,323)$ | $(193,462)$ | 4,322 | 164,393 | 222,124 | 38,383 |
| 11.Cash dividends | 0 | 0 | 24,000 | 0 | 67,200 | 210,355 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(337,658)$ | $(108,500)$ | $(235,824)$ | 694,551 | $(64,582)$ | $(100,446)$ |
| 2.Net cash flows from investing activities | 18,972 | 11,442 | 1,600 | 27,593 | $(199,864)$ | 286,292 |
| 3.Net cash flows from financing activities | $(82,841)$ | 0 | $(12,858)$ | $(20,525)$ | $(64,976)$ | 115,018 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 722,665 | 531,112 | 543,075 | 653,486 | 828,366 | 975,630 |
| 2.Retention in business (F10-F11-F12) | $(29,323)$ | $(193,462)$ | $(19,678)$ | 164,393 | 154,924 | $(171,972)$ |
| 3.Depreciation for the year | 0 | 0 | 0 | 0 | 1,233 | 10,290 |
| 4.Salaries, wages and employee benefits | 73,915 | 10,279 | 35,805 | 60,548 | 71,662 | 70,120 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.54 | -10.55 | 0.24 | 8.38 | 11.27 | 1.77 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.43 | 1.47 | 1.61 | 1.93 | 1.49 | 1.38 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.20 | -15.49 | 0.38 | 16.14 | 16.75 | 2.44 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.71 | 2.02 | 2.16 | 1.73 | 1.86 | 1.83 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -3.77 | -31.24 | 0.82 | 28.00 | 31.19 | 4.46 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.53 | -10.08 | 0.23 | 8.56 | 11.57 | 1.20 |


| Goodluck Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 210,208 | 366,812 | 356,691 | 347,551 | 342,637 | 338,087 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 247,425 | 408,878 | 409,129 | 409,391 | 413,331 | 417,375 |
| 3.Operating fixed assets after deducting accumulated depreciation | 209,853 | 366,451 | 356,330 | 347,190 | 342,274 | 337,724 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 355 | 361 | 361 | 361 | 363 | 363 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 43,159 | 46,764 | 49,368 | 58,809 | 62,461 | 68,456 |
| 1.Cash \& bank balance | 5,168 | 4,002 | 5,386 | 19,675 | 9,041 | 12,887 |
| 2.Inventories; of which | 18,819 | 6,778 | 14,110 | 3,326 | 36,053 | 15,365 |
| i)Raw material | 18,083 | 2,246 | 8,407 | 1,229 | 28,944 | 28,944 |
| ii)Work in progress | 0 | 2,876 | 4,398 | 376 | 4,142 | 4,142 |
| iii)Finished goods | 736 | 1,656 | 1,305 | 1,721 | 2,967 | 2,967 |
| 3.Trade Debt / accounts receivables | 9,052 | 25,328 | 19,156 | 24,062 | 9,164 | 27,750 |
| 4.Short term loans and advances | 2,085 | 585 | 585 | 585 | 585 | 585 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 8,035 | 10,071 | 10,131 | 11,161 | 7,618 | 11,869 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 253,367 | 413,576 | 406,059 | 406,360 | 405,098 | 406,543 |
| C.Shareholders' Equity (C1+C2+C3) | 226,152 | 367,194 | 369,559 | 373,104 | 373,680 | 376,352 |
| 1.Issued, Subscribed \& Paid up capital | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| i)Ordinary shares | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 35,645 | 37,314 | 45,483 | 54,347 | 60,540 | 68,277 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 35,645 | 37,314 | 45,483 | 54,347 | 60,540 | 68,277 |
| of which: un-appropriated profit(loss) / retained earnings | 35,645 | 37,314 | 45,483 | 54,347 | 60,540 | 68,277 |
| 3.Surplus on revaluation of fixed assets | 187,507 | 326,880 | 321,076 | 315,757 | 310,140 | 305,075 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 22,665 | 36,629 | 33,410 | 29,174 | 27,617 | 26,388 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 9,538 | 5,984 | 7,062 | 8,254 | 7,930 | 9,081 |
| 5.Other non-current liabilities | 13,127 | 30,645 | 26,348 | 20,920 | 19,687 | 17,307 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,550 | 9,753 | 3,090 | 4,082 | 3,801 | 3,803 |
| 1.Trade credit \& other accounts payables | 3,052 | 8,195 | 1,408 | 2,276 | 1,888 | 1,786 |
| of which: i) Trade credits | 2,095 | 2,266 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 1,498 | 1,558 | 1,682 | 1,806 | 1,913 | 2,017 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 871,085 | 786,490 | 843,666 | 896,780 | 859,757 | 1,195,259 |
| i)Local sales (Net) | 871,085 | 786,490 | 843,666 | 896,780 | 859,757 | 1,195,259 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 856,285 | 773,455 | 827,050 | 879,268 | 840,800 | 1,172,953 |
| i)Cost of material | 823,269 | 746,054 | 790,336 | 833,326 | 801,117 | 1,128,776 |
| 3.Gross profit / (loss) (F1-F2) | 14,800 | 13,035 | 16,616 | 17,512 | 18,957 | 22,306 |
| 4.General, administrative and other expenses | 10,728 | 10,602 | 12,705 | 14,142 | 15,793 | 16,995 |
| i)Selling \& distribution expenses | 83 | 120 | 56 | 151 | 91 | 30 |
| ii)Administrative and other expenses | 10,645 | 10,482 | 12,649 | 13,991 | 15,702 | 16,965 |
| 5.Other income / (loss) | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | 4,072 | 2,433 | 3,911 | 3,370 | 3,164 | 5,311 |
| 7.Financial expenses | 15 | 4 | 18 | 19 | 8 | 11 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,057 | 2,429 | 3,893 | 3,351 | 3,156 | 5,300 |
| 9.Tax expenses | 2,994 | 3,127 | 1,418 | (764) | 2,120 | 1,537 |
| 10.Profit / (loss) after tax (F8-F9) | 1,063 | (698) | 2,475 | 4,115 | 1,036 | 3,763 |
| 11.Cash dividends | 525 | 1,008 | 1,020 | 1,005 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(3,180)$ | 1,910 | 2,379 | 15,447 | $(5,793)$ | 8,776 |
| 2.Net cash flows from investing activities | $(1,879)$ | $(2,610)$ | (251) | (262) | $(3,942)$ | $(4,044)$ |
| 3.Net cash flows from financing activities | $(1,305)$ | (465) | (884) | (895) | (899) | (886) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 248,817 | 403,823 | 402,969 | 402,278 | 401,297 | 402,740 |
| 2.Retention in business (F10-F11-F12) | 538 | $(1,706)$ | 1,455 | 3,110 | 1,036 | 3,763 |
| 3.Depreciation for the year | 5,123 | 4,856 | 10,372 | 9,402 | 8,857 | 8,593 |
| 4.Salaries, wages and employee benefits | 10,554 | 11,897 | 13,759 | 15,272 | 17,148 | 18,239 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.12 | -0.09 | 0.29 | 0.46 | 0.12 | 0.31 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 3.44 | 2.36 | 2.06 | 2.21 | 2.12 | 2.95 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.42 | -0.21 | 0.60 | 1.01 | 0.26 | 0.93 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.12 | 1.12 | 1.11 | 1.09 | 1.09 | 1.08 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.47 | -0.24 | 0.67 | 1.11 | 0.28 | 1.00 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.54 | -2.33 | 8.25 | 13.72 | 3.45 | 12.54 |


| Hashimi Can Co. Ltd. |  |  |  |  | (Thousa | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  | - | 90,048 | 89,994 | 13,254 | 8 |
| 1.Capital work in progress | - | - | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | - | - | 104,612 | 104,612 | 15,474 | 15,474 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | - | 89,303 | 89,249 | 12,509 | 8 |
| 4.Intangible assets | - | - | 0 | 0 | 0 | 0 |
| 5.Long term investments | - | - | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | - | - | 745 | 745 | 745 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | - | 13,110 | 13,110 | 112,957 | 122,238 |
| 1.Cash \& bank balance | - | - | 27 | 27 | 101,457 | 42,238 |
| 2.Inventories; of which | - | - | 0 | 0 | 0 | 0 |
| i)Raw material | - | - | 0 | 0 | 0 | 0 |
| ii)Work in progress | - | - | 0 | 0 | 0 | 0 |
| iii)Finished goods | - | - | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | - | - | 2,130 | 2,130 | 2,130 | 0 |
| 4.Short term loans and advances | - | - | 10,178 | 10,178 | 0 | 0 |
| 5.Short term investments | - | - | 0 | 0 | 0 | 80,000 |
| 6.Other current assets | - | - | 775 | 775 | 9,370 | 0 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | - | 103,158 | 103,104 | 126,211 | 122,246 |
| C.Shareholders' Equity (C1+C2+C3) | - | - | $(31,588)$ | $(36,110)$ | 99,428 | 73,539 |
| 1.Issued, Subscribed \& Paid up capital | - | - | 16,335 | 16,335 | 16,335 | 16,335 |
| i)Ordinary shares | - | - | 16,335 | 16,335 | 16,335 | 16,335 |
| ii)Preference shares | - | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | - | $(124,153)$ | $(128,675)$ | 83,093 | 57,204 |
| i)Capital Reserve | - | - | 1,670 | 1,670 | 0 | 0 |
| ii)Revenue Reserve | - | - | $(125,823)$ | $(130,345)$ | 83,093 | 57,204 |
| of which: un-appropriated profit(loss) / retained earnings | - | - | $(125,823)$ | $(130,345)$ | 83,093 | 57,204 |
| 3.Surplus on revaluation of fixed assets | - | - | 76,230 | 76,230 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | - | 72,726 | 77,219 | 0 | 0 |
| 1.Long term borrowings | - | - | 48,975 | 53,502 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | - | - | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | - | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | - | 23,751 | 23,717 | 0 | 0 |
| 5.Other non-current liabilities | - | - | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | - | - | 62,020 | 61,995 | 26,783 | 48,707 |
| 1.Trade credit \& other accounts payables | - | - | 47,810 | 47,785 | 2,586 | 2,586 |
| of which: i) Trade credits | - | - | 35,549 | 35,549 | 0 | 0 |
| 2. Short term borrowings | - | - | 0 | 0 | 23,625 | 45,548 |
| 3.Current portion of non-current liabilities | - | - | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | - | - | 14,210 | 14,210 | 572 | 573 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | - | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | - | - | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | - | - | 0 | 0 | 0 | 0 |
| 2.Cost of sales | - | - | 400 | 0 | 0 | 0 |
| i)Cost of material | - | - | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | - | - | (400) | 0 | 0 | 0 |
| 4.General, administrative and other expenses | - | - | 284 | 4,522 | 1,971 | 23,869 |
| i)Selling \& distribution expenses | - | - | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | - | - | 284 | 4,522 | 1,971 | 23,869 |
| 5.Other income / (loss) | - | - | 0 | 0 | 137,510 | 125 |
| 6.EBIT (F3-F4+F5) | - | - | (684) | $(4,522)$ | 135,539 | $(23,744)$ |
| 7.Financial expenses | - | - | 0 | 0 | 0 | 0 |
| of which: (i) Interest expenses | - | - | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | - | - | (684) | $(4,522)$ | 135,539 | $(23,744)$ |
| 9.Tax expenses | - | - | 0 | 0 | 0 | 2,145 |
| 10.Profit / (loss) after tax (F8-F9) | - | - | (684) | $(4,522)$ | 135,539 | $(25,889)$ |
| 11.Cash dividends | - | - | 0 | 0 | 0 | 1,634 |
| 12.Bonus shares / stock dividends | - | - | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | - | (548) | $(4,492)$ | $(59,140)$ | $(1,142)$ |
| 2.Net cash flows from investing activities | - | - | 0 | 0 | 214,200 | $(80,000)$ |
| 3.Net cash flows from financing activities | - | - | 548 | 4,492 | $(53,629)$ | 21,923 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | - | 41,138 | 41,109 | 99,428 | 73,539 |
| 2.Retention in business (F10-F11-F12) | - | - | (684) | $(4,522)$ | 135,539 | $(27,523)$ |
| 3.Depreciation for the year | - | - | 61 | 55 | 49 | 2 |
| 4.Salaries, wages and employee benefits | - | - | 0 | 0 | 0 | 0 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | - | - | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | - | - | -0.66 | -4.43 | 118.21 | -20.84 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | - | - | -3.27 | -0.86 | 3.62 | 1.44 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | - | 2.17 | 3.81 | 428.12 | -29.94 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | - | -0.42 | -2.77 | 82.97 | -15.85 |


| Huffaz Seamless Pipe Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,643,169 | 5,476,686 | 5,451,475 | 5,329,339 | 5,890,664 | 5,890,664 |
| 1.Capital work in progress | 47,780 | 73,102 | 0 | 52,275 | 56,786 | 56,786 |
| 2.Operating fixed assets at cost | 6,777,510 | 6,778,073 | 6,749,572 | 6,753,589 | 7,378,424 | 7,378,424 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,586,911 | 5,394,131 | 5,201,352 | 5,028,007 | 5,585,473 | 5,585,473 |
| 4. Intangible assets | 1,542 | 208 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 2,309 | 243,187 | 242,121 | 241,469 | 241,469 |
| 6.Other non-current assets | 6,936 | 6,936 | 6,936 | 6,936 | 6,936 | 6,936 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,706,165 | 1,736,851 | 1,592,481 | 1,745,770 | 1,762,168 | 1,762,168 |
| 1.Cash \& bank balance | 104,273 | 68,147 | 40,951 | 10,428 | 4,576 | 4,576 |
| 2.Inventories; of which | 1,258,474 | 1,272,776 | 1,211,228 | 1,470,640 | 1,582,744 | 1,582,744 |
| i)Raw material | 459,979 | 375,568 | 131,299 | 68,234 | 73,145 | 73,145 |
| ii)Work in progress | 122,975 | 161,085 | 38,023 | 61,620 | 102,972 | 102,972 |
| iii)Finished goods | 675,520 | 652,336 | 835,718 | 1,054,302 | 1,059,493 | 1,059,493 |
| 3.Trade Debt / accounts receivables | 88,656 | 120,818 | 103,498 | 71,201 | 11,862 | 11,862 |
| 4.Short term loans and advances | 24,120 | 34,311 | 46,319 | 28,950 | 25,708 | 25,708 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 230,642 | 240,799 | 190,485 | 164,551 | 137,278 | 137,278 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 7,349,334 | 7,213,537 | 7,043,956 | 7,075,109 | 7,652,832 | 7,652,832 |
| C.Shareholders' Equity (C1+C2+C3) | 4,822,191 | 4,843,925 | 5,056,253 | 5,054,439 | 5,582,556 | 5,582,556 |
| 1.Issued, Subscribed \& Paid up capital | 554,844 | 554,844 | 554,844 | 554,844 | 554,844 | 554,844 |
| i)Ordinary shares | 554,844 | 554,844 | 554,844 | 554,844 | 554,844 | 554,844 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 923,530 | 1,047,397 | 1,409,227 | 1,502,246 | 1,559,394 | 1,559,394 |
| i)Capital Reserve | 109,437 | 109,437 | 109,437 | 109,437 | 109,437 | 109,437 |
| ii)Revenue Reserve | 814,093 | 937,960 | 1,299,790 | 1,392,809 | 1,449,957 | 1,449,957 |
| of which: un-appropriated profit(loss) / retained earnings | 774,093 | 897,960 | 1,259,790 | 1,352,809 | 1,409,957 | 1,409,957 |
| 3.Surplus on revaluation of fixed assets | 3,343,817 | 3,241,684 | 3,092,182 | 2,997,349 | 3,468,318 | 3,468,318 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,351,867 | 1,295,652 | 1,183,738 | 1,175,302 | 1,254,289 | 1,254,289 |
| 1.Long term borrowings | 2,532 | 2,315 | 1,986 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 81,311 | 94,495 | 107,460 | 129,680 | 88,562 | 88,562 |
| 5.Other non-current liabilities | 1,268,024 | 1,198,842 | 1,074,292 | 1,045,622 | 1,165,727 | 1,165,727 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,175,276 | 1,073,960 | 803,965 | 845,368 | 815,987 | 815,987 |
| 1.Trade credit \& other accounts payables | 1,095,193 | 830,775 | 697,659 | 758,607 | 733,241 | 733,241 |
| of which: i) Trade credits | 21,602 | 9,698 | 22,354 | 23,519 | 44,013 | 44,013 |
| 2.Short term borrowings | 79,222 | 223,957 | 100,665 | 83,180 | 82,746 | 82,746 |
| 3.Current portion of non-current liabilities | 861 | 1,018 | 1,141 | 619 | 0 | 0 |
| 4.Other current liabilities | 0 | 18,210 | 4,500 | 2,962 | 0 | 0 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,002,394 | 946,616 | 854,804 | 501,103 | 341,615 | 341,615 |
| i)Local sales (Net) | 1,002,394 | 943,240 | 827,009 | 501,103 | 341,615 | 341,615 |
| ii) Export sales (Net) | 0 | 3,376 | 27,795 | 0 | 0 | 0 |
| 2.Cost of sales | 928,932 | 848,368 | 727,554 | 368,540 | 268,159 | 268,159 |
| i)Cost of material | 449,933 | 443,069 | 405,448 | 148,893 | 112,288 | 112,288 |
| 3.Gross profit / (loss) (F1-F2) | 73,462 | 98,248 | 127,250 | 132,563 | 73,456 | 73,456 |
| 4.General, administrative and other expenses | 83,844 | 85,447 | 101,646 | 92,248 | 62,389 | 62,389 |
| i)Selling \& distribution expenses | 6,161 | 10,949 | 13,069 | 13,929 | 16,825 | 16,825 |
| ii)Administrative and other expenses | 77,683 | 74,498 | 88,577 | 78,319 | 45,564 | 45,564 |
| 5.Other income / (loss) | 46,822 | 33,525 | 30,817 | 41,170 | 13,079 | 13,079 |
| 6.EBIT (F3-F4+F5) | 36,440 | 46,326 | 56,421 | 81,485 | 24,146 | 24,146 |
| 7.Financial expenses | 32,053 | 23,984 | 41,722 | 48,577 | 33,622 | 33,622 |
| of which: (i) Interest expenses | 28,478 | 21,742 | 38,274 | 46,404 | 33,154 | 33,154 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,387 | 22,342 | 14,699 | 32,908 | $(9,476)$ | $(9,476)$ |
| 9.Tax expenses | $(15,633)$ | $(3,221)$ | $(53,175)$ | 30,703 | $(3,381)$ | $(3,381)$ |
| 10.Profit / (loss) after tax (F8-F9) | 20,020 | 25,563 | 67,874 | 2,205 | $(6,095)$ | $(6,095)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 44,134 | $(152,572)$ | 130,865 | 80,965 | 80,965 | 80,965 |
| 2.Net cash flows from investing activities | $(9,153)$ | $(28,194)$ | $(34,563)$ | $(56,465)$ | $(56,465)$ | $(56,465)$ |
| 3.Net cash flows from financing activities | 63,505 | $(15,360)$ | 1,474 | $(19,994)$ | $(19,994)$ | $(19,994)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 6,174,058 | 6,139,577 | 6,239,991 | 6,229,741 | 6,836,845 | 6,836,845 |
| 2.Retention in business (F10-F11-F12) | 20,020 | 25,563 | 67,874 | 2,205 | $(6,095)$ | $(6,095)$ |
| 3.Depreciation for the year | 202,492 | 193,343 | 184,337 | 177,369 | 67,369 | 67,369 |
| 4.Salaries, wages and employee benefits | 152,939 | 144,600 | 163,762 | 139,017 | 98,877 | 98,877 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.00 | 2.70 | 7.94 | 0.44 | -1.78 | -1.78 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.14 | 0.13 | 0.12 | 0.07 | 0.05 | 0.04 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.27 | 0.35 | 0.95 | 0.03 | -0.08 | -0.08 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.53 | 1.51 | 1.44 | 1.40 | 1.38 | 1.37 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.42 | 0.53 | 1.37 | 0.04 | -0.11 | -0.11 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 0.36 | 0.46 | 1.22 | 0.04 | -0.11 | -0.11 |


| International Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 17,894,587 | 19,184,948 | 25,110,032 | 28,248,188 | 28,835,515 | 27,852,763 |
| 1.Capital work in progress | 238,670 | 1,173,025 | 3,697,427 | 682,778 | 111,499 | 177,131 |
| 2.Operating fixed assets at cost | 21,924,545 | 23,302,565 | 27,133,925 | 34,074,009 | 36,284,239 | 37,541,682 |
| 3.Operating fixed assets after deducting accumulated depreciation | 17,326,125 | 17,640,951 | 20,334,179 | 26,541,019 | 27,608,027 | 26,529,355 |
| 4. Intangible assets | 13,429 | 19,894 | 11,200 | 6,087 | 2,907 | 2,493 |
| 5.Long term investments | 270,097 | 299,503 | 1,004,132 | 1,014,685 | 1,095,290 | 1,132,235 |
| 6.Other non-current assets | 46,266 | 51,575 | 63,094 | 3,619 | 17,792 | 11,549 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 14,676,740 | 23,367,662 | 30,390,808 | 34,440,025 | 35,137,581 | 40,178,854 |
| 1.Cash \& bank balance | 70,405 | 106,657 | 473,671 | 759,543 | 631,532 | 635,590 |
| 2.Inventories; of which | 9,489,551 | 17,857,450 | 23,164,108 | 25,585,569 | 24,032,414 | 29,992,300 |
| i)Raw material | 5,304,082 | 10,313,408 | 15,514,183 | 13,481,256 | 11,641,751 | 14,845,003 |
| ii)Work in progress | 1,128,175 | 2,188,580 | 2,597,105 | 3,458,783 | 4,180,318 | 3,298,071 |
| iii)Finished goods | 3,057,294 | 5,265,805 | 4,922,892 | 8,446,608 | 8,210,345 | 11,849,226 |
| 3.Trade Debt / accounts receivables | 2,036,714 | 2,582,530 | 2,700,318 | 3,521,626 | 4,022,613 | 4,816,190 |
| 4.Short term loans and advances | 192,807 | 107,477 | 1,087,438 | 122,216 | 93,624 | 1,888,080 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 2,887,263 | 2,713,548 | 2,965,273 | 4,451,071 | 6,357,398 | 2,846,694 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 32,571,327 | 42,552,610 | 55,500,840 | 62,688,213 | 63,973,096 | 68,031,617 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 12,028,593 | 14,115,637 | 18,364,426 | 20,625,609 | 19,808,781 | 28,197,190 |
| 1.Issued, Subscribed \& Paid up capital | 1,198,926 | 1,198,926 | 1,198,926 | 1,198,926 | 1,318,819 | 1,318,819 |
| i)Ordinary shares | 1,198,926 | 1,198,926 | 1,198,926 | 1,198,926 | 1,318,819 | 1,318,819 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 7,322,562 | 9,492,138 | 13,817,109 | 15,802,339 | 14,873,923 | 22,610,384 |
| i)Capital Reserve | 2,689,025 | 3,304,346 | 4,655,715 | 5,467,309 | 5,471,233 | 8,253,227 |
| ii)Revenue Reserve | 4,633,537 | 6,187,792 | 9,161,394 | 10,335,030 | 9,402,690 | 14,357,157 |
| of which: un-appropriated profit(loss) / retained earnings | 1,642,279 | 3,196,534 | 6,170,136 | 7,343,772 | 6,411,432 | 11,365,899 |
| 3.Surplus on revaluation of fixed assets | 3,507,105 | 3,424,573 | 3,348,391 | 3,624,344 | 3,616,039 | 4,267,987 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 6,221,283 | 6,608,332 | 10,832,807 | 10,779,241 | 8,520,323 | 8,614,186 |
| 1.Long term borrowings | 5,083,027 | 4,799,619 | 8,736,815 | 8,069,315 | 6,594,428 | 5,805,400 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 69,331 | 108,699 | 146,253 | 118,409 | 82,314 | 115,338 |
| 5.Other non-current liabilities | 1,068,925 | 1,700,014 | 1,949,739 | 2,591,517 | 1,843,581 | 2,693,448 |
| E.Current Liabilities (E1+E2+E3+E4) | 14,321,451 | 21,828,641 | 26,303,607 | 31,283,363 | 35,643,992 | 31,220,241 |
| 1.Trade credit \& other accounts payables | 6,553,825 | 8,911,599 | 6,725,540 | 8,473,948 | 10,915,358 | 9,658,752 |
| of which: i) Trade credits | 3,751,982 | 4,210,803 | 2,240,120 | 2,734,738 | 5,454,158 | 2,043,207 |
| 2.Short term borrowings | 6,767,004 | 10,938,643 | 16,771,867 | 19,616,349 | 20,914,861 | 16,977,836 |
| 3.Current portion of non-current liabilities | 857,221 | 1,306,780 | 1,382,598 | 1,200,856 | 1,902,351 | 2,362,223 |
| 4.Other current liabilities | 143,401 | 671,619 | 1,423,602 | 1,992,210 | 1,911,422 | 2,221,430 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 33,201,188 | 44,117,667 | 64,541,879 | 75,387,444 | 65,656,669 | 98,745,775 |
| i)Local sales (Net) | 26,243,036 | 35,741,215 | 55,658,607 | 67,619,066 | 53,646,118 | 81,020,506 |
| ii)Export sales (Net) | 6,958,152 | 8,376,452 | 8,883,272 | 7,768,378 | 12,010,551 | 17,725,269 |
| 2.Cost of sales | 27,777,312 | 35,301,138 | 53,721,740 | 66,300,102 | 59,773,426 | 81,178,237 |
| i)Cost of material | 4,316,233 | 4,930,520 | 51,589,135 | 62,055,988 | 53,773,086 | 77,029,639 |
| 3.Gross profit / (loss) (F1-F2) | 5,423,876 | 8,816,529 | 10,820,139 | 9,087,342 | 5,883,243 | 17,567,538 |
| 4.General, administrative and other expenses | 1,827,199 | 2,363,146 | 3,032,642 | 2,865,732 | 2,660,398 | 4,782,372 |
| i)Selling \& distribution expenses | 1,030,808 | 1,236,315 | 1,601,936 | 1,628,463 | 1,711,034 | 2,524,761 |
| ii)Administrative and other expenses | 796,391 | 1,126,831 | 1,430,706 | 1,237,269 | 949,364 | 2,257,611 |
| 5.Other income / (loss) | 221,642 | 301,978 | 390,813 | 661,976 | 215,712 | 569,658 |
| 6.EBIT (F3-F4+F5) | 3,818,319 | 6,755,361 | 8,178,310 | 6,883,586 | 3,438,557 | 13,354,824 |
| 7.Financial expenses | 1,068,799 | 679,731 | 980,924 | 2,213,650 | 3,547,458 | 1,566,622 |
| of which: (i) Interest expenses | 1,047,173 | 647,233 | 953,455 | 2,185,679 | 3,197,704 | 1,488,739 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,749,520 | 6,075,630 | 7,197,386 | 4,669,936 | $(108,901)$ | 11,788,202 |
| 9.Tax expenses | 794,951 | 2,010,547 | 1,928,980 | 1,381,044 | 211,477 | 3,070,796 |
| 10.Profit / (loss) after tax (F8-F9) | 1,954,569 | 4,065,083 | 5,268,406 | 3,288,892 | $(320,378)$ | 8,717,406 |
| 11.Cash dividends | 539,517 | 1,079,033 | 1,019,087 | 659,409 | 0 | 725,350 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 119,893 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 4,779,275 | $(504,139)$ | (1,043,781) | 3,771,176 | 2,330,752 | 5,966,210 |
| 2.Net cash flows from investing activities | (1,300,006) | (2,347,939) | (6,979,037) | $(3,545,922)$ | (2,357,873) | $(680,823)$ |
| 3.Net cash flows from financing activities | (1,460,373) | 3,436,340 | $(179,222)$ | $(474,927)$ | $(3,479,183)$ | $(1,129,931)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 18,249,876 | 20,723,969 | 29,197,233 | 31,404,850 | 28,329,104 | 36,811,376 |
| 2.Retention in business (F10-F11-F12) | 1,415,052 | 2,986,050 | 4,249,319 | 2,509,590 | $(320,378)$ | 7,992,056 |
| 3.Depreciation for the year | 983,285 | 1,151,147 | 1,242,738 | 1,540,427 | 1,931,551 | 2,044,820 |
| 4.Salaries, wages and employee benefits | 1,829,419 | 2,218,769 | 2,714,948 | 2,495,574 | 2,088,369 | 3,476,608 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.89 | 9.21 | 8.16 | 4.36 | -0.49 | 8.83 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.06 | 1.17 | 1.32 | 1.28 | 1.04 | 1.50 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.26 | 10.82 | 10.75 | 5.57 | -0.51 | 13.21 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.91 | 2.87 | 3.02 | 3.03 | 3.13 | 2.75 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 18.19 | 31.09 | 32.44 | 16.87 | -1.58 | 36.32 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 16.30 | 33.91 | 43.94 | 27.43 | -2.43 | 66.10 |


| International Steel Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 12,620,122 | 13,643,454 | 18,265,275 | 19,865,138 | 20,689,028 | 19,199,920 |
| 1.Capital work in progress | 173,641 | 1,090,094 | 3,551,329 | 663,029 | 107,338 | 150,993 |
| 2.Operating fixed assets at cost | 14,936,346 | 15,780,699 | 18,784,955 | 24,058,544 | 26,013,086 | 26,410,832 |
| 3.Operating fixed assets after deducting accumulated depreciation | 12,446,381 | 12,549,357 | 14,711,281 | 19,199,273 | 20,531,016 | 19,028,624 |
| 4.Intangible assets | 0 | 3,903 | 2,565 | 2,736 | 1,197 | 885 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 100 | 100 | 100 | 100 | 49,477 | 19,418 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 8,364,006 | 12,727,641 | 17,327,314 | 19,896,904 | 22,172,184 | 22,519,623 |
| 1.Cash \& bank balance | 37,615 | 53,228 | 99,822 | 402,912 | 106,196 | 292,511 |
| 2.Inventories; of which | 5,314,131 | 9,537,846 | 14,132,742 | 14,647,959 | 15,132,206 | 17,081,369 |
| i)Raw material | 3,124,854 | 4,841,387 | 10,384,215 | 6,730,862 | 7,087,852 | 8,329,002 |
| ii)Work in progress | 546,887 | 1,190,872 | 1,187,243 | 1,942,101 | 2,532,031 | 1,853,342 |
| iii)Finished goods | 1,642,390 | 3,505,587 | 2,561,284 | 5,850,831 | 5,290,148 | 6,812,134 |
| 3.Trade Debt / accounts receivables | 561,314 | 807,030 | 677,453 | 907,032 | 1,055,137 | 966,765 |
| 4.Short term loans and advances | 35,069 | 48,463 | 43,578 | 80,849 | 86,053 | 1,837,999 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 2,415,877 | 2,281,074 | 2,373,719 | 3,858,152 | 5,792,592 | 2,340,979 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 20,984,128 | 26,371,095 | 35,592,589 | 39,762,042 | 42,861,212 | 41,719,543 |
| C.Shareholders' Equity (C1+C2+C3) | 7,142,626 | 8,554,247 | 11,825,008 | 12,878,270 | 12,725,815 | 18,887,640 |
| 1.Issued, Subscribed \& Paid up capital | 4,350,000 | 4,350,000 | 4,350,000 | 4,350,000 | 4,350,000 | 4,350,000 |
| i)Ordinary shares | 4,350,000 | 4,350,000 | 4,350,000 | 4,350,000 | 4,350,000 | 4,350,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,818,328 | 3,250,374 | 6,532,704 | 7,240,140 | 7,121,607 | 13,317,354 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 1,818,328 | 3,250,374 | 6,532,704 | 7,240,140 | 7,121,607 | 13,317,354 |
| of which: un-appropriated profit(loss) / retained earnings | 1,818,328 | 3,250,374 | 6,532,704 | 7,240,140 | 7,121,607 | 13,317,354 |
| 3.Surplus on revaluation of fixed assets | 974,298 | 953,873 | 942,304 | 1,288,130 | 1,254,208 | 1,220,286 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,880,217 | 5,101,271 | 8,476,513 | 8,597,759 | 6,568,651 | 6,474,761 |
| 1.Long term borrowings | 4,044,973 | 3,621,272 | 6,768,281 | 6,367,141 | 5,069,205 | 3,733,808 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 24,496 | 23,578 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 810,748 | 1,456,421 | 1,708,232 | 2,230,618 | 1,499,446 | 2,740,953 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,961,285 | 12,715,577 | 15,291,068 | 18,286,013 | 23,566,746 | 16,357,142 |
| 1.Trade credit \& other accounts payables | 4,694,416 | 6,134,306 | 4,503,754 | 5,612,295 | 8,932,354 | 6,587,651 |
| of which: i) Trade credits | 3,622,348 | 4,081,902 | 2,029,925 | 2,525,391 | 5,183,883 | 1,905,134 |
| 2. Short term borrowings | 3,523,755 | 5,039,236 | 8,462,310 | 10,191,219 | 11,520,404 | 6,796,345 |
| 3.Current portion of non-current liabilities | 699,016 | 1,197,073 | 1,201,679 | 909,943 | 1,504,389 | 1,483,169 |
| 4.Other current liabilities | 44,098 | 344,962 | 1,123,325 | 1,572,556 | 1,609,599 | 1,489,977 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 20,492,097 | 33,732,622 | 47,620,719 | 55,061,879 | 48,081,937 | 69,796,240 |
| i)Local sales (Net) | 18,021,901 | 29,820,779 | 43,403,923 | 51,088,700 | 39,088,479 | 57,943,785 |
| ii)Export sales (Net) | 2,470,196 | 3,911,843 | 4,216,796 | 3,973,179 | 8,993,458 | 11,852,455 |
| 2.Cost of sales | 17,585,833 | 27,826,505 | 39,989,559 | 48,612,827 | 43,869,080 | 56,304,367 |
| i)Cost of material | 2,576,275 | 2,739,463 | 4,219,066 | 7,117,488 | 40,012,993 | 52,830,045 |
| 3.Gross profit / (loss) (F1-F2) | 2,906,264 | 5,906,117 | 7,631,160 | 6,449,052 | 4,212,857 | 13,491,873 |
| 4.General, administrative and other expenses | 633,016 | 973,621 | 1,381,284 | 1,520,032 | 1,491,402 | 2,701,174 |
| i)Selling \& distribution expenses | 206,862 | 333,794 | 434,292 | 701,827 | 894,334 | 1,062,996 |
| ii)Administrative and other expenses | 426,154 | 639,827 | 946,992 | 818,205 | 597,068 | 1,638,178 |
| 5.Other income / (loss) | 112,773 | 131,778 | 92,552 | 39,413 | 35,523 | 315,833 |
| 6.EBIT (F3-F4+F5) | 2,386,021 | 5,064,274 | 6,342,428 | 4,968,433 | 2,756,978 | 11,106,532 |
| 7.Financial expenses | 731,525 | 455,500 | 539,116 | 1,289,315 | 2,314,807 | 811,931 |
| of which: (i) Interest expenses | 722,568 | 446,507 | 527,363 | 1,274,178 | 2,158,687 | 749,575 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,654,496 | 4,608,774 | 5,803,312 | 3,679,118 | 442,171 | 10,294,601 |
| 9.Tax expenses | 475,532 | 1,564,752 | 1,438,354 | 1,014,745 | $(52,680)$ | 2,828,270 |
| 10.Profit / (loss) after tax (F8-F9) | 1,178,964 | 3,044,022 | 4,364,958 | 2,664,373 | 494,851 | 7,466,331 |
| 11.Cash dividends | 543,750 | 1,522,500 | 1,957,500 | 1,305,000 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,871,600 | 1,568,756 | 293,548 | 3,486,111 | 1,976,287 | 8,043,275 |
| 2.Net cash flows from investing activities | $(479,346)$ | $(1,787,168)$ | (5,470,778) | $(2,257,935)$ | $(2,180,932)$ | $(483,513)$ |
| 3.Net cash flows from financing activities | $(1,846,663)$ | 505,738 | 2,479,575 | $(2,384,558)$ | $(2,132,037)$ | $(1,275,015)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 12,022,843 | 13,655,518 | 20,301,521 | 21,476,029 | 19,294,466 | 25,362,401 |
| 2.Retention in business (F10-F11-F12) | 635,214 | 1,521,522 | 2,407,458 | 1,359,373 | 494,851 | 7,466,331 |
| 3.Depreciation for the year | 710,551 | 768,598 | 856,901 | 1,077,059 | 1,383,097 | 1,519,625 |
| 4.Salaries, wages and employee benefits | 599,490 | 947,213 | 1,254,134 | 1,049,503 | 805,447 | 1,777,696 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.75 | 9.02 | 9.17 | 4.84 | 1.03 | 10.70 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.02 | 1.42 | 1.54 | 1.46 | 1.16 | 1.65 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.89 | 12.86 | 14.09 | 7.07 | 1.20 | 17.65 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.16 | 3.02 | 3.04 | 3.05 | 3.23 | 2.68 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 18.61 | 38.79 | 42.84 | 21.57 | 3.87 | 47.24 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.71 | 7.00 | 10.03 | 6.12 | 1.14 | 17.16 |


| Ittefag Iron Industries |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  |  | 1,801,939 | 1,722,483 | 1,965,487 | 2,069,568 |
| 1.Capital work in progress | - | - | 10,326 | 11,770 | 103,005 | 58,092 |
| 2.Operating fixed assets at cost | - | - | 2,783,922 | 2,820,203 | 3,009,692 | 3,297,033 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | - | 1,772,805 | 1,691,741 | 1,765,317 | 1,922,130 |
| 4.Intangible assets | - | - | 0 | 0 | 0 | 0 |
| 5.Long term investments | - | - | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | - | - | 18,808 | 18,972 | 97,165 | 89,346 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | - | 4,222,431 | 4,692,214 | 4,442,819 | 5,385,490 |
| 1.Cash \& bank balance | - | - | 152,333 | 136,050 | 77,214 | 34,000 |
| 2.Inventories; of which | - | - | 2,488,104 | 2,331,036 | 1,619,456 | 2,418,539 |
| i)Raw material | - | - | 1,960,510 | 1,653,172 | 690,098 | 833,444 |
| ii)Work in progress | - | - | 0 | 0 | 0 | 0 |
| iii)Finished goods | - | - | 527,594 | 677,864 | 929,358 | 1,585,095 |
| 3.Trade Debt / accounts receivables | - | - | 826,767 | 1,113,617 | 1,615,818 | 1,566,515 |
| 4.Short term loans and advances | - | - | 243,359 | 645,357 | 389,288 | 424,509 |
| 5.Short term investments | - | - | 0 | 0 | 0 | 0 |
| 6.Other current assets | - | - | 511,868 | 466,154 | 741,043 | 941,927 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | - | 6,024,370 | 6,414,697 | 6,408,306 | 7,455,058 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | - | - | 3,959,516 | 4,098,932 | 4,179,067 | 4,441,358 |
| 1.Issued, Subscribed \& Paid up capital | - | - | 1,312,212 | 1,443,434 | 1,443,434 | 1,443,434 |
| i)Ordinary shares | - | - | 1,312,212 | 1,443,434 | 1,443,434 | 1,443,434 |
| ii)Preference shares | - | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | - | 1,992,109 | 2,026,843 | 2,134,985 | 2,422,532 |
| i)Capital Reserve | - | - | 824,589 | 800,627 | 1,090,837 | 1,090,837 |
| ii)Revenue Reserve | - | - | 1,167,520 | 1,226,216 | 1,044,148 | 1,331,695 |
| of which: un-appropriated profit(loss) / retained earnings | - | - | 1,167,520 | 1,226,216 | 1,044,148 | 1,331,695 |
| 3.Surplus on revaluation of fixed assets | - | - | 655,195 | 628,655 | 600,648 | 575,392 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | - | 412,539 | 480,572 | 264,133 | 557,839 |
| 1.Long term borrowings | - | - | 266,248 | 290,210 | 48,618 | 225,792 |
| 2.Subordinated loans / Sponsor's loans | - | - | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | - | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | - | 26,015 | 34,675 | 44,848 | 68,327 |
| 5.Other non-current liabilities | - | - | 120,276 | 155,687 | 170,667 | 263,720 |
| E.Current Liabilities (E1+E2+E3+E4) | - | - | 1,652,315 | 1,835,193 | 1,965,106 | 2,455,861 |
| 1.Trade credit \& other accounts payables | - | - | 408,794 | 515,169 | 501,149 | 1,014,399 |
| of which: i) Trade credits | - | - | 206,432 | 162,844 | 133,897 | 570,568 |
| 2. Short term borrowings | - | - | 1,225,234 | 1,232,283 | 1,378,553 | 1,353,171 |
| 3.Current portion of non-current liabilities | - | - | 0 | 0 | 10,026 | 12,028 |
| 4.Other current liabilities | - | - | 18,287 | 87,741 | 75,378 | 76,263 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | - | 6,197,999 | 6,809,786 | 3,385,125 | 6,200,915 |
| i)Local sales (Net) | - | - | 6,197,999 | 6,809,786 | 3,385,125 | 6,200,915 |
| ii)Export sales (Net) | - | - | 0 | 0 | 0 | 0 |
| 2.Cost of sales | - | - | 5,578,258 | 6,170,256 | 3,367,569 | 5,554,967 |
| i)Cost of material | - | - | 4,469,405 | 5,210,672 | 2,502,255 | 4,580,196 |
| 3.Gross profit / (loss) (F1-F2) | - | - | 619,741 | 639,530 | 17,556 | 645,948 |
| 4.General, administrative and other expenses | - | - | 107,964 | 139,033 | 149,347 | 180,802 |
| i)Selling \& distribution expenses | - | - | 20,450 | 31,509 | 51,111 | 65,984 |
| ii)Administrative and other expenses | - | - | 87,514 | 107,524 | 98,236 | 114,818 |
| 5.Other income / (loss) | - | - | 7,057 | 5,298 | 3,761 | 9,446 |
| 6.EBIT (F3-F4+F5) | - | - | 518,834 | 505,795 | $(128,030)$ | 474,592 |
| 7.Financial expenses | - | - | 103,693 | 5,298 | 36,969 | 35,442 |
| of which: (i) Interest expenses | - | - | 74,741 | 144,132 | 30,868 | 33,455 |
| 8.Profit / (loss) before taxation (F6-F7) | - | - | 415,141 | 500,497 | $(164,999)$ | 439,150 |
| 9.Tax expenses | - | - | 102,126 | 124,444 | 47,807 | 172,389 |
| 10.Profit / (loss) after tax (F8-F9) | - | - | 313,015 | 376,053 | $(212,806)$ | 266,761 |
| 11.Cash dividends | - | - | 65,611 | 0 | 0 | 288,687 |
| 12.Bonus shares / stock dividends | - | - | 131,221 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | - | $(1,092,405)$ | 68,845 | 101,619 | 51,250 |
| 2.Net cash flows from investing activities | - | - | $(72,491)$ | $(42,157)$ | $(286,785)$ | $(242,701)$ |
| 3.Net cash flows from financing activities | - | - | 206,419 | $(42,971)$ | 126,330 | 148,237 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | - | 4,372,055 | 4,579,504 | 4,443,200 | 4,999,197 |
| 2.Retention in business (F10-F11-F12) | - | - | 116,183 | 376,053 | $(212,806)$ | $(21,926)$ |
| 3.Depreciation for the year | - | - | 131,392 | 122,497 | 116,081 | 138,652 |
| 4.Salaries, wages and employee benefits | - | - | 308,208 | 326,000 | 240,661 | 321,292 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | 5.05 | 5.52 | -6.29 | 4.30 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | - | - | 1.03 | 1.09 | 0.53 | 0.89 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | - | - | 5.20 | 6.05 | -3.32 | 3.85 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | - | - | 1.52 | 1.54 | 1.55 | 1.65 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | - | 7.91 | 9.33 | -5.14 | 6.34 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | - | 2.39 | 2.61 | -1.47 | 1.85 |


| KSB Pumps Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 503,184 | 1,258,829 | 1,344,110 | 1,266,252 | 1,159,586 | 1,044,580 |
| 1.Capital work in progress | 81,695 | 759,563 | 29,212 | 16,871 | 23,692 | 68,467 |
| 2.Operating fixed assets at cost | 954,664 | 1,098,261 | 1,958,896 | 2,018,437 | 1,958,844 | 1,958,824 |
| 3.Operating fixed assets after deducting accumulated depreciation | 404,317 | 484,057 | 1,237,972 | 1,162,474 | 1,050,902 | 925,374 |
| 4. Intangible assets | 663 | 1,793 | 2,452 | 17,651 | 14,083 | 5,534 |
| 5.Long term investments | 586 | 373 | 160 | 0 | 0 | 0 |
| 6.Other non-current assets | 15,923 | 13,043 | 74,314 | 69,256 | 70,909 | 45,205 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,131,467 | 3,527,361 | 3,777,560 | 3,674,411 | 3,533,700 | 4,833,302 |
| 1.Cash \& bank balance | 259,331 | 464,513 | 171,442 | 182,604 | 66,107 | 259,527 |
| 2.Inventories; of which | 821,106 | 953,029 | 955,486 | 794,015 | 676,523 | 1,444,510 |
| i)Raw material | 299,691 | 441,550 | 535,201 | 512,784 | 423,189 | 717,614 |
| ii)Work in progress | 521,013 | 465,442 | 399,059 | 277,209 | 241,578 | 648,779 |
| iii)Finished goods | 402 | 46,037 | 21,226 | 4,022 | 11,756 | 78,117 |
| 3.Trade Debt / accounts receivables | 1,557,229 | 1,632,116 | 1,319,210 | 1,305,533 | 1,396,912 | 1,586,953 |
| 4.Short term loans and advances | 0 | 0 | 49,394 | 48,272 | 68,134 | 167,280 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 493,801 | 477,703 | 1,282,028 | 1,343,987 | 1,326,024 | 1,375,032 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,634,651 | 4,786,190 | 5,121,670 | 4,940,663 | 4,693,286 | 5,877,882 |
| C.Shareholders' Equity (C1+C2+C3) | 1,593,217 | 1,871,369 | 1,901,552 | 1,957,898 | 1,967,112 | 1,986,569 |
| 1.Issued, Subscribed \& Paid up capital | 132,000 | 132,000 | 132,000 | 132,000 | 132,000 | 132,000 |
| i)Ordinary shares | 132,000 | 132,000 | 132,000 | 132,000 | 132,000 | 132,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,461,217 | 1,739,369 | 1,769,552 | 1,825,898 | 1,835,112 | 1,854,569 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 1,461,217 | 1,739,369 | 1,769,552 | 1,825,898 | 1,835,112 | 1,854,569 |
| of which: un-appropriated profit(loss) / retained earnings | 375,617 | 390,769 | 188,953 | 96,298 | 29,512 | 26,469 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 137,703 | 413,515 | 433,783 | 273,576 | 344,785 | 76,772 |
| 1.Long term borrowings | 42,689 | 304,033 | 250,000 | 125,000 | 250,231 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 67,010 | 82,064 | 100,853 | 90,692 | 72,223 | 76,772 |
| 5.Other non-current liabilities | 28,004 | 27,418 | 82,930 | 57,884 | 22,331 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,903,731 | 2,501,306 | 2,786,335 | 2,709,189 | 2,381,389 | 3,814,541 |
| 1.Trade credit \& other accounts payables | 1,594,507 | 2,081,847 | 1,708,075 | 1,402,721 | 1,393,226 | 1,871,992 |
| of which: i) Trade credits | 518,558 | 764,408 | 777,759 | 619,437 | 701,389 | 954,004 |
| 2.Short term borrowings | 150,059 | 167,870 | 841,760 | 1,086,456 | 670,300 | 1,575,741 |
| 3.Current portion of non-current liabilities | 0 | 101,344 | 125,000 | 125,000 | 234,148 | 259,965 |
| 4.Other current liabilities | 159,165 | 150,245 | 111,500 | 95,012 | 83,715 | 106,843 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,950,602 | 5,115,215 | 4,952,915 | 3,755,532 | 3,606,605 | 4,334,459 |
| i)Local sales (Net) | 4,609,893 | 4,807,784 | 4,510,983 | 3,038,870 | 2,955,568 | 3,748,474 |
| ii)Export sales (Net) | 340,709 | 307,431 | 441,932 | 716,662 | 651,037 | 585,985 |
| 2.Cost of sales | 3,902,841 | 3,970,150 | 4,289,529 | 3,023,595 | 3,012,089 | 3,740,098 |
| i)Cost of material | 2,628,433 | 2,265,875 | 2,557,777 | 1,443,632 | 1,657,350 | 2,596,748 |
| 3.Gross profit / (loss) (F1-F2) | 1,047,761 | 1,145,065 | 663,386 | 731,937 | 594,516 | 594,361 |
| 4.General, administrative and other expenses | 574,716 | 638,688 | 584,087 | 539,981 | 520,772 | 564,235 |
| i)Selling \& distribution expenses | 310,023 | 334,702 | 342,263 | 311,085 | 303,269 | 335,515 |
| ii)Administrative and other expenses | 264,693 | 303,986 | 241,824 | 228,896 | 217,503 | 228,720 |
| 5.Other income / (loss) | 69,061 | 60,854 | 226,664 | 95,498 | 84,850 | 110,295 |
| 6.EBIT (F3-F4+F5) | 542,106 | 567,231 | 305,963 | 287,454 | 158,594 | 140,421 |
| 7.Financial expenses | 32,617 | 27,908 | 54,467 | 170,539 | 134,957 | 108,697 |
| of which: (i) Interest expenses | 22,354 | 19,183 | 45,624 | 162,435 | 126,145 | 100,311 |
| 8.Profit / (loss) before taxation (F6-F7) | 509,489 | 539,323 | 251,496 | 116,915 | 23,637 | 31,724 |
| 9.Tax expenses | 131,793 | 143,255 | 55,459 | 29,035 | 7,254 | 4,434 |
| 10.Profit / (loss) after tax (F8-F9) | 377,696 | 396,068 | 196,037 | 87,880 | 16,383 | 27,290 |
| 11.Cash dividends | 112,200 | 158,426 | 39,600 | 19,800 | 6,600 | 11,220 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 493,411 | 765,491 | $(629,999)$ | 12,972 | 127,114 | $(413,140)$ |
| 2.Net cash flows from investing activities | $(136,170)$ | $(832,959)$ | $(148,947)$ | $(82,895)$ | $(45,362)$ | $(64,148)$ |
| 3.Net cash flows from financing activities | $(49,101)$ | 254,837 | $(188,013)$ | $(163,611)$ | 217,906 | $(234,732)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,730,920 | 2,284,884 | 2,335,335 | 2,231,474 | 2,311,897 | 2,063,341 |
| 2.Retention in business (F10-F11-F12) | 265,496 | 237,642 | 156,437 | 68,080 | 9,783 | 16,070 |
| 3.Depreciation for the year | 67,549 | 76,527 | 125,116 | 154,955 | 150,422 | 145,976 |
| 4.Salaries, wages and employee benefits | 562,508 | 648,134 | 646,232 | 586,132 | 583,516 | 648,721 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 7.63 | 7.74 | 3.96 | 2.34 | 0.45 | 0.63 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.41 | 1.21 | 1.00 | 0.75 | 0.75 | 0.82 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 10.77 | 9.41 | 3.96 | 1.75 | 0.34 | 0.52 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.42 | 2.43 | 2.63 | 2.61 | 2.45 | 2.67 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 26.02 | 22.86 | 10.39 | 4.55 | 0.83 | 1.38 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 24.32 | 30.01 | 14.85 | 6.66 | 1.24 | 2.07 |


| Khyber Tobacco Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 347,820 | 657,656 | 679,167 | 621,650 | 823,546 | 1,384,543 |
| 1.Capital work in progress | 0 | 0 | 75,460 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 477,493 | 830,328 | 922,046 | 931,957 | 1,216,495 | 1,881,694 |
| 3.Operating fixed assets after deducting accumulated depreciation | 342,283 | 652,720 | 598,977 | 610,790 | 818,898 | 1,379,776 |
| 4. Intangible assets | 1,527 | 926 | 263 | 6,212 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 4,010 | 4,010 | 4,467 | 4,648 | 4,648 | 4,767 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 790,730 | 1,063,932 | 1,255,412 | 1,244,915 | 1,778,785 | 2,026,891 |
| 1.Cash \& bank balance | 17,665 | 82,947 | 77,043 | 271,131 | 81,581 | 558,293 |
| 2.Inventories; of which | 546,317 | 528,336 | 743,022 | 604,936 | 730,487 | 999,309 |
| i)Raw material | 528,498 | 522,265 | 720,902 | 595,951 | 713,458 | 989,220 |
| ii)Work in progress | 0 | 964 | 8,649 | 311 | 3,856 | 0 |
| iii)Finished goods | 17,819 | 5,107 | 13,471 | 8,674 | 13,173 | 10,088 |
| 3.Trade Debt / accounts receivables | 184,027 | 441,195 | 302,297 | 244,381 | 386,489 | 177,745 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 119,611 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 42,721 | 11,454 | 133,050 | 124,467 | 580,228 | 171,933 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,138,550 | 1,721,588 | 1,934,579 | 1,866,565 | 2,602,331 | 3,411,434 |
| C.Shareholders' Equity (C1+C2+C3) | 751,739 | 1,163,088 | 1,343,909 | 1,262,993 | 1,298,472 | 1,230,956 |
| 1.Issued, Subscribed \& Paid up capital | 12,018 | 12,018 | 48,073 | 48,073 | 48,073 | 48,074 |
| i)Ordinary shares | 12,018 | 12,018 | 48,073 | 48,073 | 48,073 | 48,074 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 612,304 | 807,666 | 969,925 | 930,405 | 998,901 | 970,672 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 612,304 | 807,666 | 969,925 | 930,405 | 998,901 | 970,672 |
| of which: un-appropriated profit(loss) / retained earnings | 608,992 | 804,353 | 966,612 | 927,092 | 995,588 | 967,360 |
| 3.Surplus on revaluation of fixed assets | 127,417 | 343,404 | 325,911 | 284,515 | 251,498 | 212,210 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 71,718 | 192,450 | 163,469 | 131,310 | 123,030 | 97,939 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 22,389 | 27,067 | 28,156 | 23,434 | 34,974 | 43,643 |
| 5.Other non-current liabilities | 49,329 | 165,383 | 135,313 | 107,876 | 88,056 | 54,296 |
| E.Current Liabilities (E1+E2+E3+E4) | 315,093 | 366,050 | 427,201 | 472,262 | 1,180,829 | 2,082,539 |
| 1.Trade credit \& other accounts payables | 306,793 | 302,628 | 328,272 | 440,374 | 1,023,649 | 1,020,731 |
| of which: i) Trade credits | 157,248 | 120,356 | 97,832 | 67,699 | 443,857 | 396,443 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 140,000 | 1,045,400 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 8,300 | 63,422 | 98,929 | 31,888 | 17,180 | 16,408 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 758,264 | 1,027,260 | 1,125,703 | 1,070,173 | 1,828,703 | 1,216,036 |
| i)Local sales (Net) | 707,272 | 1,027,260 | 1,120,269 | 834,410 | 1,254,235 | 1,007,196 |
| ii)Export sales (Net) | 50,992 | 0 | 5,434 | 235,763 | 574,468 | 208,840 |
| 2.Cost of sales | 581,636 | 633,376 | 630,841 | 892,617 | 1,510,666 | 1,051,688 |
| i)Cost of material | 454,951 | 479,221 | 451,546 | 667,033 | 1,251,156 | 704,393 |
| 3.Gross profit / (loss) (F1-F2) | 176,628 | 393,884 | 494,862 | 177,556 | 318,037 | 164,348 |
| 4.General, administrative and other expenses | 101,573 | 112,648 | 246,995 | 232,126 | 254,433 | 201,942 |
| i)Selling \& distribution expenses | 23,391 | 3,860 | 63,127 | 83,908 | 101,828 | 54,774 |
| ii)Administrative and other expenses | 78,182 | 108,788 | 183,868 | 148,218 | 152,605 | 147,168 |
| 5.Other income / (loss) | 10,597 | 2,761 | 45,838 | 42,179 | $(1,677)$ | 8,606 |
| 6.EBIT (F3-F4+F5) | 85,652 | 283,997 | 293,705 | $(12,391)$ | 61,927 | $(28,988)$ |
| 7.Financial expenses | 4,431 | 3,542 | 9,573 | 46,130 | 19,914 | 54,089 |
| of which: (i) Interest expenses | 3,427 | 2,348 | 2,165 | 46,130 | 15,986 | 48,350 |
| 8.Profit / (loss) before taxation (F6-F7) | 81,221 | 280,455 | 284,132 | $(58,521)$ | 42,013 | $(83,077)$ |
| 9.Tax expenses | 11,611 | 90,521 | 84,268 | $(20,254)$ | 3,475 | $(14,431)$ |
| 10.Profit / (loss) after tax (F8-F9) | 69,610 | 189,934 | 199,864 | $(38,267)$ | 38,538 | $(68,646)$ |
| 11.Cash dividends | 12,018 | 39,912 | 39,949 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 36,054 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(19,075)$ | 67,636 | 86,439 | 254,973 | $(43,323)$ | 236,630 |
| 2.Net cash flows from investing activities | $(14,455)$ | $(2,354)$ | $(92,342)$ | $(60,884)$ | $(286,227)$ | $(665,318)$ |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 0 | 140,000 | 905,400 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 823,457 | 1,355,538 | 1,507,378 | 1,394,303 | 1,421,502 | 1,328,895 |
| 2.Retention in business (F10-F11-F12) | 57,592 | 113,968 | 159,915 | $(38,267)$ | 38,538 | $(68,646)$ |
| 3.Depreciation for the year | 39,755 | 42,397 | 70,001 | 90,838 | 76,430 | 104,321 |
| 4.Salaries, wages and employee benefits | 96,829 | 112,358 | 127,779 | 112,672 | 184,718 | 186,327 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 9.18 | 18.49 | 17.75 | -3.58 | 2.11 | -5.65 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.67 | 0.72 | 0.62 | 0.56 | 0.82 | 0.40 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.19 | 13.28 | 10.93 | -2.01 | 1.72 | -2.28 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.55 | 1.49 | 1.46 | 1.46 | 1.74 | 2.38 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 9.62 | 19.84 | 15.94 | -2.94 | 3.01 | -5.43 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 57.92 | 158.04 | 41.58 | -7.96 | 8.02 | -14.28 |


| Leather Up Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 17,830 | 17,867 | 3,952 | 3,661 | 3,401 | 3,131 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 30,901 | 30,901 | 17,697 | 17,697 | 17,697 | 16,753 |
| 3.Operating fixed assets after deducting accumulated depreciation | 17,830 | 17,867 | 3,952 | 3,661 | 3,401 | 3,131 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 109,784 | 114,279 | 171,609 | 105,697 | 98,681 | 44,402 |
| 1.Cash \& bank balance | 5,465 | 2,523 | 36,338 | 2,023 | 1,600 | 1,825 |
| 2.Inventories; of which | 83,095 | 101,096 | 95,416 | 76,361 | 85,831 | 34,968 |
| i)Raw material | 64,193 | 0 | 85,638 | 69,538 | 80,111 | 21,078 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 18,902 | 101,096 | 9,778 | 6,823 | 5,720 | 13,890 |
| 3.Trade Debt / accounts receivables | 4,791 | 0 | 0 | 1,409 | 48 | 431 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 4,490 | 766 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 16,433 | 10,660 | 39,855 | 25,904 | 6,712 | 6,412 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 127,614 | 132,146 | 175,561 | 109,358 | 102,082 | 47,533 |
| C.Shareholders' Equity (C1+C2+C3) | 45,778 | 59,123 | 105,481 | 94,717 | 95,600 | 37,890 |
| 1. Issued, Subscribed \& Paid up capital | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 |
| i)Ordinary shares | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(14,222)$ | (877) | 45,481 | 34,717 | 35,600 | $(22,110)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(14,222)$ | (877) | 45,481 | 34,717 | 35,600 | $(22,110)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(15,591)$ | $(2,246)$ | 44,112 | 33,347 | 34,230 | $(23,480)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 3,517 | 3,169 | 2,323 | 5,245 | 2,641 | 1,019 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 3,517 | 3,169 | 2,323 | 5,245 | 2,641 | 1,019 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 78,319 | 69,854 | 67,757 | 9,396 | 3,841 | 8,624 |
| 1.Trade credit \& other accounts payables | 54,895 | 46,376 | 21,707 | 5,248 | 1,225 | 5,608 |
| of which: i) Trade credits | 36,010 | 34,652 | 12,655 | 4,299 | 454 | 2,950 |
| 2.Short term borrowings | 21,935 | 19,630 | 42,815 | 1,457 | 2 | 402 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 1,489 | 3,848 | 3,235 | 2,691 | 2,614 | 2,614 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 127,716 | 133,216 | 51,698 | 48,015 | 27,424 | 16,961 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 127,716 | 133,216 | 51,698 | 48,015 | 27,424 | 16,961 |
| 2.Cost of sales | 98,000 | 101,861 | 50,201 | 45,789 | 26,281 | 16,953 |
| i)Cost of material | 57,003 | 48,426 | 21,307 | 23,578 | 13,056 | 14,252 |
| 3.Gross profit / (loss) (F1-F2) | 29,716 | 31,355 | 1,497 | 2,226 | 1,143 | 8 |
| 4.General, administrative and other expenses | 15,491 | 15,145 | 11,776 | 8,022 | 4,692 | 58,514 |
| i)Selling \& distribution expenses | 7,854 | 8,703 | 3,267 | 2,831 | 714 | 957 |
| ii)Administrative and other expenses | 7,637 | 6,442 | 8,509 | 5,191 | 3,978 | 57,557 |
| 5.Other income / (loss) | 6 | (70) | 57,243 | 559 | 2,139 | 0 |
| 6.EBIT (F3-F4+F5) | 14,231 | 16,140 | 46,964 | $(5,237)$ | $(1,410)$ | $(58,506)$ |
| 7.Financial expenses | 1,961 | 1,763 | 1,299 | 2,840 | 0 | 0 |
| of which: (i) Interest expenses | 1,099 | 638 | 918 | 490 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 12,270 | 14,377 | 45,665 | $(8,077)$ | $(1,410)$ | $(58,506)$ |
| 9.Tax expenses | 1,339 | 1,077 | 434 | 462 | 281 | 174 |
| 10.Profit / (loss) after tax (F8-F9) | 10,931 | 13,300 | 45,231 | $(8,539)$ | $(1,691)$ | $(58,680)$ |
| 11.Cash dividends | 1,500 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(1,844)$ | 210 | $(29,659)$ | $(16,968)$ | 1,032 | (174) |
| 2.Net cash flows from investing activities | (180) | (387) | 42,174 | 21,998 | 0 | 0 |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 0 | $(1,455)$ | 400 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 49,295 | 62,292 | 107,804 | 99,962 | 98,241 | 38,909 |
| 2.Retention in business (F10-F11-F12) | 9,431 | 13,300 | 45,231 | $(8,539)$ | $(1,691)$ | $(58,680)$ |
| 3.Depreciation for the year | 349 | 350 | 324 | 290 | 260 | 234 |
| 4.Salaries, wages and employee benefits | 12,551 | 10,456 | 12,616 | 12,030 | 8,949 | 5,467 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 8.56 | 9.98 | 87.49 | -17.78 | -6.17 | -345.97 |
| P2. Asset turnover ( F 1 to $\operatorname{Avg}$ \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.17 | 1.03 | 0.34 | 0.34 | 0.26 | 0.23 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.98 | 10.24 | 29.40 | -5.99 | -1.60 | -78.29 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.70 | 2.48 | 1.87 | 1.42 | 1.11 | 1.12 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 26.98 | 25.36 | 54.96 | -8.53 | -1.78 | -87.35 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.82 | 2.22 | - | -1.42 | -0.28 | -9.78 |


| MACPAC Films Ltd. |  |  |  |  | (Thousa | upees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 813,145 | 819,329 | 1,188,286 | 1,422,877 | 1,949,157 | 1,928,629 |
| 1.Capital work in progress | 49,153 | 54,048 | 427,316 | 111,710 | 8,806 | 48,926 |
| 2.Operating fixed assets at cost | 1,455,325 | 1,533,469 | 1,603,486 | 2,252,959 | 2,777,895 | 2,841,167 |
| 3.Operating fixed assets after deducting accumulated depreciation | 750,254 | 754,166 | 749,945 | 1,303,968 | 1,926,857 | 1,864,097 |
| 4. Intangible assets | 1,310 | 1,134 | 907 | 798 | 638 | 511 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 12,428 | 9,981 | 10,118 | 6,401 | 12,856 | 15,095 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 743,620 | 741,462 | 1,043,934 | 1,073,282 | 1,024,795 | 1,282,504 |
| 1.Cash \& bank balance | 13,243 | 5,562 | 33,835 | 52,983 | 18,194 | 15,687 |
| 2.Inventories; of which | 465,318 | 443,968 | 491,246 | 375,660 | 328,538 | 608,560 |
| i)Raw material | 262,954 | 212,820 | 193,799 | 242,788 | 254,403 | 520,773 |
| ii)Work in progress | 91,854 | 160,615 | 184,547 | 86,766 | 61,012 | 80,241 |
| iii)Finished goods | 110,510 | 70,533 | 112,900 | 46,096 | 13,123 | 7,546 |
| 3.Trade Debt / accounts receivables | 232,860 | 239,828 | 398,482 | 437,176 | 258,327 | 432,680 |
| 4.Short term loans and advances | 5,372 | 3,686 | 16,951 | 13,113 | 13,695 | 35,651 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 26,827 | 48,418 | 103,420 | 194,350 | 406,041 | 189,926 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,556,765 | 1,560,791 | 2,232,220 | 2,496,159 | 2,973,952 | 3,211,133 |
| C.Shareholders' Equity (C1+C2+C3) | 553,885 | 593,478 | 905,103 | 652,639 | 1,211,827 | 1,395,061 |
| 1.Issued, Subscribed \& Paid up capital | 388,860 | 388,860 | 593,011 | 593,011 | 593,011 | 593,011 |
| i)Ordinary shares | 388,860 | 388,860 | 593,011 | 593,011 | 593,011 | 593,011 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 165,025 | 204,618 | 312,092 | 59,628 | $(4,224)$ | 179,010 |
| i)Capital Reserve | 79,930 | 79,930 | 173,567 | 173,567 | 173,567 | 173,567 |
| ii)Revenue Reserve | 85,095 | 124,688 | 138,525 | $(113,939)$ | $(177,791)$ | 5,443 |
| of which: un-appropriated profit(loss) / retained earnings | 85,095 | 124,688 | 138,525 | $(113,939)$ | $(177,791)$ | 5,443 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 623,040 | 623,040 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 191,739 | 168,234 | 149,717 | 446,942 | 421,226 | 394,234 |
| 1.Long term borrowings | 46,276 | 17,063 | 3,624 | 291,125 | 269,605 | 164,151 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 19,778 | 20,232 | 120,750 | 25,412 | 41,526 | 48,502 |
| 5.Other non-current liabilities | 125,685 | 130,939 | 25,343 | 130,405 | 110,095 | 181,581 |
| E.Current Liabilities (E1+E2+E3+E4) | 811,141 | 799,079 | 1,177,400 | 1,396,578 | 1,340,899 | 1,421,838 |
| 1.Trade credit \& other accounts payables | 595,705 | 506,371 | 892,470 | 848,601 | 732,579 | 852,442 |
| of which: i) Trade credits | 63,080 | 38,502 | 46,765 | 64,221 | 151,724 | 243,735 |
| 2.Short term borrowings | 143,361 | 253,260 | 267,583 | 438,729 | 356,347 | 359,891 |
| 3.Current portion of non-current liabilities | 71,547 | 37,854 | 13,440 | 100,343 | 234,723 | 201,032 |
| 4.Other current liabilities | 528 | 1,594 | 3,907 | 8,905 | 17,250 | 8,473 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,309,860 | 1,515,692 | 2,125,159 | 2,415,339 | 2,164,954 | 3,025,323 |
| i)Local sales (Net) | 1,309,860 | 1,515,692 | 2,125,159 | 2,415,339 | 2,162,849 | 2,973,392 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 2,105 | 51,931 |
| 2.Cost of sales | 1,080,580 | 1,263,003 | 1,902,337 | 2,311,925 | 2,107,605 | 2,567,173 |
| i)Cost of material | 861,897 | 947,840 | 1,580,712 | 1,680,140 | 1,429,922 | 1,789,843 |
| 3.Gross profit / (loss) (F1-F2) | 229,280 | 252,689 | 222,822 | 103,414 | 57,349 | 458,150 |
| 4.General, administrative and other expenses | 96,416 | 106,220 | 141,596 | 235,398 | 265,101 | 154,486 |
| i)Selling \& distribution expenses | 22,615 | 22,679 | 24,833 | 29,607 | 26,941 | 26,300 |
| ii)Administrative and other expenses | 73,801 | 83,541 | 116,763 | 205,791 | 238,160 | 128,186 |
| 5.Other income / (loss) | 6,519 | 6,268 | 7,390 | 20,020 | 203,349 | 62,060 |
| 6.EBIT (F3-F4+F5) | 139,383 | 152,737 | 88,616 | $(111,964)$ | $(4,403)$ | 365,724 |
| 7.Financial expenses | 23,227 | 26,644 | 22,534 | 88,709 | 157,005 | 91,710 |
| of which: (i) Interest expenses | 22,835 | 26,109 | 21,442 | 85,384 | 152,686 | 88,106 |
| 8.Profit / (loss) before taxation (F6-F7) | 116,156 | 126,093 | 66,082 | $(200,673)$ | $(161,408)$ | 274,014 |
| 9.Tax expenses | 29,784 | 47,821 | 11,234 | 33,245 | $(98,553)$ | 87,348 |
| 10.Profit / (loss) after tax (F8-F9) | 86,372 | 78,272 | 54,848 | $(233,918)$ | $(62,855)$ | 186,666 |
| 11.Cash dividends | 38,886 | 27,220 | 11,860 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 121,048 | 70,635 | 397,123 | $(13,656)$ | $(16,491)$ | 216,928 |
| 2.Net cash flows from investing activities | $(3,694)$ | $(79,309)$ | $(442,506)$ | $(404,758)$ | $(14,636)$ | $(96,509)$ |
| 3.Net cash flows from financing activities | $(118,742)$ | $(9,008)$ | 75,442 | 435,789 | 6,326 | $(122,927)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 745,624 | 761,712 | 1,054,820 | 1,099,581 | 1,633,053 | 1,789,295 |
| 2.Retention in business (F10-F11-F12) | 47,486 | 51,052 | 42,988 | $(233,918)$ | $(62,855)$ | 186,666 |
| 3.Depreciation for the year | 73,317 | 74,233 | 74,237 | 95,449 | 117,436 | 114,037 |
| 4.Salaries, wages and employee benefits | 96,776 | 118,868 | 140,590 | 168,418 | 177,269 | 241,461 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.59 | 5.16 | 2.58 | -9.68 | -2.90 | 6.17 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.89 | 0.97 | 1.12 | 1.02 | 0.79 | 0.98 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.90 | 5.02 | 2.89 | -9.89 | -2.30 | 6.04 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.76 | 2.72 | 2.53 | 3.04 | 2.93 | 2.37 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 16.28 | 13.64 | 7.32 | -30.03 | -6.74 | 14.32 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.22 | 2.01 | 0.92 | -3.94 | -1.06 | 3.15 |


| Metropolitan Steel Corporation Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  | 496,893 | 581,488 | 608,320 | 595,920 | 799,428 |
| 1.Capital work in progress | - | 7,477 | 15,112 | 49,866 | 51,149 | 51,149 |
| 2.Operating fixed assets at cost | - | 548,281 | 588,327 | 556,892 | 674,997 | 890,995 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 489,416 | 556,892 | 555,245 | 541,150 | 744,740 |
| 4.Intangible assets | - | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | - | 0 | 9,434 | 0 | 0 | 0 |
| 6.Other non-current assets | - | 0 | 50 | 3,209 | 3,621 | 3,539 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | 332,350 | 267,574 | 196,587 | 191,004 | 222,450 |
| 1.Cash \& bank balance | - | 5,975 | 813 | 2,581 | 15 | 684 |
| 2.Inventories; of which | - | 138,018 | 65,248 | 14,202 | 26,262 | 54,151 |
| i)Raw material | - | 138,018 | 65,248 | 14,202 | 10,439 | 43,430 |
| ii)Work in progress | - | 0 | 0 | 0 | 538 | 0 |
| iii)Finished goods | - | 0 | 0 | 0 | 15,285 | 10,721 |
| 3.Trade Debt / accounts receivables | - | 44,106 | 56,734 | 47,298 | 45,865 | 48,036 |
| 4.Short term loans and advances | - | 31,030 | 5,214 | 200 | 200 | 200 |
| 5.Short term investments | - | 0 | 37,879 | 23,705 | 13,910 | 8,014 |
| 6.Other current assets | - | 113,221 | 101,686 | 108,601 | 104,752 | 111,365 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | 829,243 | 849,062 | 804,907 | 786,924 | 1,021,878 |
| C.Shareholders' Equity (C1+C2+C3) | - | 668,887 | 742,096 | 723,472 | 706,756 | 930,968 |
| 1.Issued, Subscribed \& Paid up capital | - | 309,776 | 309,776 | 309,776 | 309,776 | 309,776 |
| i)Ordinary shares | - | 309,776 | 309,776 | 309,776 | 309,776 | 309,776 |
| ii)Preference shares | - | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | - | 103,618 | 94,947 | 81,356 | 69,420 | 76,177 |
| i)Capital Reserve | - | 0 | 327 | 0 | 0 | 0 |
| ii)Revenue Reserve | - | 103,618 | 94,620 | 81,356 | 69,420 | 76,177 |
| of which: un-appropriated profit(loss) / retained earnings | - | 23,118 | 14,120 | 856 | $(11,080)$ | $(4,323)$ |
| 3.Surplus on revaluation of fixed assets | - | 255,493 | 337,373 | 332,340 | 327,560 | 545,015 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | 38,929 | 35,187 | 32,997 | 31,044 | 33,962 |
| 1.Long term borrowings | - | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | - | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | 206 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | - | 38,723 | 35,187 | 32,997 | 31,044 | 33,962 |
| E.Current Liabilities (E1+E2+E3+E4) | - | 121,427 | 71,779 | 48,438 | 49,124 | 56,948 |
| 1.Trade credit \& other accounts payables | - | 82,996 | 43,324 | 18,373 | 13,522 | 20,188 |
| of which: i) Trade credits | - | 9,863 | 1,100 | 0 | 20 | 20 |
| 2.Short term borrowings | - | 12,075 | 2,099 | 3,709 | 9,246 | 10,404 |
| 3.Current portion of non-current liabilities | - | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | - | 26,356 | 26,356 | 26,356 | 26,356 | 26,356 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | 0 | 55,287 | 28,229 | 27,399 | 92,671 |
| i)Local sales (Net) | - | 0 | 55,287 | 28,229 | 27,399 | 92,671 |
| ii)Export sales (Net) | - | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | - | 29,970 | 86,858 | 61,017 | 46,253 | 81,167 |
| i)Cost of material | - | 0 | 0 | 31,174 | 41,381 | 52,433 |
| 3.Gross profit / (loss) (F1-F2) | - | $(29,970)$ | $(31,571)$ | $(32,788)$ | $(18,854)$ | 11,504 |
| 4.General, administrative and other expenses | - | 15,499 | 33,404 | 7,578 | 5,094 | 13,235 |
| i)Selling \& distribution expenses | - | 210 | 37 | 17 | 203 | 366 |
| ii)Administrative and other expenses | - | 15,289 | 33,367 | 7,561 | 4,891 | 12,869 |
| 5.Other income / (loss) | - | 13,796 | 45,091 | 21,964 | 3,187 | 2,859 |
| 6.EBIT (F3-F4+F5) | - | $(31,673)$ | $(19,884)$ | $(18,402)$ | $(20,761)$ | 1,128 |
| 7.Financial expenses | - | 19 | 11 | 111 | 96 | 57 |
| of which: (i) Interest expenses | - | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | - | $(31,692)$ | $(19,895)$ | $(18,513)$ | $(20,857)$ | 1,071 |
| 9.Tax expenses | - | 0 | $(2,983)$ | 111 | $(4,141)$ | (774) |
| 10.Profit / (loss) after tax (F8-F9) | - | $(31,692)$ | $(16,912)$ | $(18,624)$ | $(16,716)$ | 1,845 |
| 11.Cash dividends | - | 0 | 0 | 0 | 0 | 30,978 |
| 12.Bonus shares / stock dividends | - | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | $(18,754)$ | 58,234 | 40,046 | $(19,769)$ | $(15,164)$ |
| 2.Net cash flows from investing activities | - | 24,396 | $(53,420)$ | $(42,002)$ | 11,666 | 14,676 |
| 3.Net cash flows from financing activities | - | 0 | $(9,976)$ | 3,724 | 5,537 | 1,158 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | 707,816 | 777,283 | 756,469 | 737,800 | 964,930 |
| 2.Retention in business (F10-F11-F12) | - | $(31,692)$ | $(16,912)$ | $(18,624)$ | $(16,716)$ | $(29,133)$ |
| 3.Depreciation for the year | - | 28,193 | 31,435 | 14,441 | 13,683 | 12,490 |
| 4.Salaries, wages and employee benefits | - | 2,561 | 3,234 | 2,774 | 4,889 | 5,756 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | -30.59 | -65.97 | -61.01 | 1.99 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | - | 0.00 | 0.07 | 0.03 | 0.03 | 0.10 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | - | -3.82 | -2.02 | -2.25 | -2.10 | 0.20 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | - | 1.24 | 1.19 | 1.13 | 1.11 | 1.10 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | -4.74 | -2.40 | -2.54 | -2.34 | 0.23 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | -1.02 | -0.55 | -0.60 | -0.54 | 0.06 |


| Mughal Iron \& Steel Industries |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,928,429 | 4,274,764 | 6,344,432 | 8,627,828 | 9,965,805 | 15,859,024 |
| 1.Capital work in progress | 8,784 | 211,196 | 1,927,893 | 3,656,729 | 5,054,715 | 1,067,981 |
| 2.Operating fixed assets at cost | 4,260,512 | 4,366,203 | 4,999,814 | 5,699,578 | 5,804,764 | 15,277,214 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,899,478 | 4,039,670 | 4,376,855 | 4,927,583 | 4,863,299 | 14,731,462 |
| 4.Intangible assets | 0 | 0 | 12,268 | 9,382 | 6,495 | 3,608 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 20,167 | 23,898 | 27,416 | 34,134 | 41,296 | 55,973 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 7,851,863 | 11,748,963 | 11,130,324 | 14,013,180 | 15,640,301 | 25,940,782 |
| 1.Cash \& bank balance | 576,058 | 2,338,892 | 1,251,171 | 3,201,750 | 2,376,790 | 2,216,929 |
| 2.Inventories; of which | 4,220,729 | 5,381,802 | 5,319,720 | 4,650,970 | 6,732,151 | 13,180,757 |
| i)Raw material | 4,129,852 | 5,292,091 | 5,080,582 | 3,033,018 | 5,756,023 | 11,615,865 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 90,876 | 89,711 | 239,138 | 1,617,952 | 976,126 | 1,564,892 |
| 3.Trade Debt / accounts receivables | 939,887 | 1,347,039 | 1,263,280 | 3,304,003 | 2,182,004 | 5,259,129 |
| 4.Short term loans and advances | 201,799 | 289,765 | 373,908 | 373,906 | 280,203 | 135,594 |
| 5.Short term investments | 108,493 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,804,897 | 2,391,465 | 2,922,245 | 2,482,551 | 4,069,153 | 5,148,373 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 11,780,292 | 16,023,727 | 17,474,756 | 22,641,008 | 25,606,106 | 41,799,806 |
| C.Shareholders' Equity (C1+C2+C3) | 4,235,428 | 6,637,098 | 7,466,333 | 7,503,933 | 8,157,573 | 16,504,859 |
| 1.Issued, Subscribed \& Paid up capital | 1,257,998 | 2,515,997 | 2,515,997 | 2,515,997 | 2,515,997 | 2,918,556 |
| i)Ordinary shares | 1,257,998 | 2,515,997 | 2,515,997 | 2,515,997 | 2,515,997 | 2,918,556 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,977,430 | 4,121,101 | 4,950,336 | 4,987,936 | 5,641,576 | 10,184,058 |
| i)Capital Reserve | 865,102 | 2,643,450 | 2,343,450 | 1,585,245 | 1,919,413 | 3,742,735 |
| ii)Revenue Reserve | 2,112,328 | 1,477,651 | 2,606,886 | 3,402,691 | 3,722,163 | 6,441,323 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 1,477,651 | 2,606,886 | 3,402,691 | 3,722,163 | 6,441,323 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 3,402,245 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,683,226 | 643,053 | 1,599,956 | 3,781,257 | 3,439,460 | 6,404,989 |
| 1.Long term borrowings | 973,844 | 0 | 829,000 | 2,808,582 | 2,644,089 | 3,911,163 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 81,675 | 107,115 | 150,776 | 218,601 | 250,575 | 357,573 |
| 5.Other non-current liabilities | 627,707 | 535,938 | 620,180 | 754,074 | 544,796 | 2,136,253 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,861,638 | 8,743,576 | 8,408,467 | 11,355,818 | 14,009,073 | 18,889,958 |
| 1.Trade credit \& other accounts payables | 2,253,821 | 615,104 | 463,465 | 496,003 | 1,191,427 | 1,732,056 |
| of which: i) Trade credits | 1,276,622 | 271,950 | 41,787 | 117,501 | 507,129 | 454,995 |
| 2.Short term borrowings | 3,498,798 | 8,014,084 | 7,840,376 | 10,001,633 | 11,638,876 | 16,110,911 |
| 3.Current portion of non-current liabilities | 72,461 | 31,713 | 0 | 531,373 | 816,948 | 786,877 |
| 4.Other current liabilities | 36,558 | 82,675 | 104,626 | 326,809 | 361,822 | 260,114 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 18,983,479 | 18,802,811 | 22,225,843 | 30,828,089 | 27,304,991 | 44,971,836 |
| i)Local sales (Net) | 18,534,925 | 18,747,966 | 22,207,996 | 30,825,155 | 26,894,479 | 38,159,006 |
| ii)Export sales (Net) | 448,554 | 54,845 | 17,847 | 2,934 | 410,512 | 6,812,830 |
| 2.Cost of sales | 16,924,658 | 16,837,364 | 19,431,431 | 27,639,095 | 24,687,543 | 38,280,468 |
| i)Cost of material | 12,851,721 | 12,303,372 | 13,597,288 | 22,007,029 | 18,994,141 | 31,424,520 |
| 3.Gross profit / (loss) (F1-F2) | 2,058,821 | 1,965,447 | 2,794,412 | 3,188,994 | 2,617,448 | 6,691,368 |
| 4.General, administrative and other expenses | 388,896 | 520,575 | 672,924 | 691,930 | 604,367 | 1,171,452 |
| i)Selling \& distribution expenses | 94,723 | 164,049 | 246,333 | 201,591 | 143,886 | 254,310 |
| ii)Administrative and other expenses | 294,173 | 356,526 | 426,591 | 490,339 | 460,481 | 917,142 |
| 5.Other income / (loss) | 47,357 | 33,977 | 34,700 | 26,688 | 55,432 | 11,866 |
| 6.EBIT (F3-F4+F5) | 1,717,282 | 1,478,849 | 2,156,188 | 2,523,752 | 2,068,513 | 5,531,782 |
| 7.Financial expenses | 425,033 | 256,551 | 552,460 | 786,328 | 1,514,786 | 1,370,294 |
| of which: (i) Interest expenses | 270,055 | 232,018 | 503,623 | 767,463 | 1,330,242 | 1,329,161 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,292,249 | 1,222,298 | 1,603,728 | 1,737,424 | 553,727 | 4,161,488 |
| 9.Tax expenses | 398,836 | 231,538 | 313,513 | 364,493 | $(39,145)$ | 732,338 |
| 10.Profit / (loss) after tax (F8-F9) | 893,413 | 990,760 | 1,290,215 | 1,372,931 | 592,872 | 3,429,150 |
| 11.Cash dividends | 377,399 | 654,159 | 553,519 | 301,920 | 0 | 875,567 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(577,272)$ | $(1,272,826)$ | 932,328 | 1,011,489 | $(1,160,962)$ | $(6,097,156)$ |
| 2.Net cash flows from investing activities | $(238,028)$ | $(452,412)$ | ( $2,179,843$ ) | (2,423,758) | $(1,469,541)$ | $(1,262,620)$ |
| 3.Net cash flows from financing activities | 391,154 | 3,667,284 | 159,886 | 3,223,591 | 1,908,374 | 7,235,144 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,918,654 | 7,280,151 | 9,066,289 | 11,285,190 | 11,597,033 | 22,909,848 |
| 2.Retention in business (F10-F11-F12) | 516,014 | 336,601 | 736,696 | 1,071,011 | 592,872 | 2,553,583 |
| 3.Depreciation for the year | 102,218 | 128,906 | 134,859 | 151,046 | 182,199 | 290,324 |
| 4.Salaries, wages and employee benefits | 521,661 | 673,108 | 914,112 | 1,033,817 | 1,081,166 | 1,702,485 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.71 | 5.27 | 5.81 | 4.45 | 2.17 | 7.63 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.63 | 1.35 | 1.33 | 1.54 | 1.13 | 1.33 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 7.69 | 7.13 | 7.70 | 6.84 | 2.46 | 10.17 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.04 | 2.56 | 2.38 | 2.68 | 3.08 | 2.73 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 23.39 | 18.23 | 18.30 | 18.34 | 7.57 | 27.81 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 7.10 | 3.94 | 5.13 | 5.46 | 2.36 | 11.75 |


| Pak Leather Crafts Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 19,313 | 18,483 | 25,607 | 25,304 | 24,936 | 33,678 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 122,737 | 123,097 | 129,332 | 131,088 | 132,450 | 143,187 |
| 3.Operating fixed assets after deducting accumulated depreciation | 17,903 | 17,073 | 24,197 | 23,894 | 23,526 | 32,268 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,410 | 1,410 | 1,410 | 1,410 | 1,410 | 1,410 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 129,897 | 124,665 | 126,758 | 139,714 | 90,361 | 87,574 |
| 1.Cash \& bank balance | 253 | 1,369 | 389 | 2,292 | 5,837 | 4,335 |
| 2.Inventories; of which | 42,904 | 38,023 | 50,579 | 47,639 | 46,324 | 59,759 |
| i)Raw material | $(61,180)$ | 9,026 | 8,589 | 6,836 | 9,096 | 9,136 |
| ii)Work in progress | 39,505 | 0 | 22,097 | 3,647 | 3,246 | 7,269 |
| iii)Finished goods | 64,579 | 28,997 | 19,893 | 37,156 | 33,982 | 43,354 |
| 3.Trade Debt / accounts receivables | 86,023 | 82,714 | 72,251 | 86,946 | 23,151 | 15,171 |
| 4.Short term loans and advances | 177 | 1,694 | 2,599 | 1,646 | 6,715 | 2,733 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 540 | 865 | 940 | 1,191 | 8,334 | 5,576 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 149,210 | 143,148 | 152,365 | 165,018 | 115,297 | 121,252 |
| C.Shareholders' Equity (C1+C2+C3) | $(356,095)$ | $(361,338)$ | $(366,627)$ | $(294,277)$ | $(253,536)$ | $(206,033)$ |
| 1.Issued, Subscribed \& Paid up capital | 34,000 | 34,000 | 34,000 | 34,000 | 34,000 | 34,000 |
| i)Ordinary shares | 34,000 | 34,000 | 34,000 | 34,000 | 34,000 | 34,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(390,095)$ | $(395,338)$ | $(400,627)$ | $(328,277)$ | $(287,536)$ | $(240,033)$ |
| i)Capital Reserve | 0 | 0 | 0 | 68,204 | 60,157 | 116,364 |
| ii)Revenue Reserve | $(390,095)$ | $(395,338)$ | $(400,627)$ | $(396,481)$ | $(347,693)$ | $(356,397)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(390,095)$ | $(395,338)$ | $(400,627)$ | $(396,481)$ | $(347,693)$ | $(356,397)$ |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,655 | 449,453 | 85,353 | 17,377 | 17,377 | 17,377 |
| 1.Long term borrowings | 0 | 254,432 | 85,353 | 12,987 | 14,601 | 12,227 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,655 | 1,655 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 193,366 | 0 | 4,390 | 2,776 | 5,150 |
| E.Current Liabilities (E1+E2+E3+E4) | 503,650 | 55,033 | 433,639 | 441,918 | 351,456 | 309,908 |
| 1.Trade credit \& other accounts payables | 58,569 | 55,033 | 25,286 | 32,685 | 60,526 | 59,868 |
| of which: i) Trade credits | 46,934 | 45,471 | 16,101 | 22,592 | 49,058 | 49,736 |
| 2.Short term borrowings | 274,149 | 0 | 237,420 | 237,420 | 152,530 | 112,530 |
| 3.Current portion of non-current liabilities | 46,903 | 0 | 46,904 | 46,904 | 46,904 | 46,903 |
| 4.Other current liabilities | 124,029 | 0 | 124,029 | 124,909 | 91,496 | 90,607 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 20,914 | 45,286 | 51,688 | 76,581 | 216,632 | 108,363 |
| i)Local sales (Net) | 20,436 | 18,801 | 12,806 | 45,573 | 28,468 | 34,763 |
| ii)Export sales (Net) | 478 | 26,485 | 38,882 | 31,008 | 188,164 | 73,600 |
| 2.Cost of sales | 23,226 | 45,225 | 49,813 | 61,675 | 195,538 | 104,589 |
| i)Cost of material | 32 | 19,140 | 33,603 | 28,790 | 148,966 | 79,590 |
| 3.Gross profit / (loss) (F1-F2) | $(2,312)$ | 61 | 1,875 | 14,906 | 21,094 | 3,774 |
| 4.General, administrative and other expenses | 4,545 | 5,371 | 7,874 | 9,907 | 81,695 | 16,703 |
| i)Selling \& distribution expenses | 631 | 1,618 | 2,859 | 2,699 | 13,957 | 4,827 |
| ii)Administrative and other expenses | 3,914 | 3,753 | 5,015 | 7,208 | 67,738 | 11,876 |
| 5.Other income / (loss) | 244 | 1,080 | 1,866 | 861 | 115,118 | 6,504 |
| 6.EBIT (F3-F4+F5) | $(6,613)$ | $(4,230)$ | $(4,133)$ | 5,860 | 54,517 | $(6,425)$ |
| 7.Financial expenses | 59 | 561 | 640 | 798 | 3,434 | 1,515 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(6,672)$ | $(4,791)$ | $(4,773)$ | 5,062 | 51,083 | $(7,940)$ |
| 9.Tax expenses | 210 | 452 | 517 | 916 | 2,296 | 763 |
| 10.Profit / (loss) after tax (F8-F9) | $(6,882)$ | $(5,243)$ | $(5,290)$ | 4,146 | 48,787 | $(8,703)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 859 | 1,475 | $(7,008)$ | 3,890 | 18,019 | $(6,973)$ |
| 2.Net cash flows from investing activities | $(1,108)$ | (360) | $(8,334)$ | $(1,758)$ | $(1,428)$ | $(10,736)$ |
| 3.Net cash flows from financing activities | 0 | 0 | 14,361 | (229) | $(13,047)$ | 16,206 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(354,440)$ | 88,115 | $(281,274)$ | $(276,900)$ | $(236,159)$ | $(188,656)$ |
| 2.Retention in business (F10-F11-F12) | $(6,882)$ | $(5,243)$ | $(5,290)$ | 4,146 | 48,787 | $(8,703)$ |
| 3.Depreciation for the year | 1,220 | 1,190 | 1,548 | 2,060 | 2,194 | 1,994 |
| 4.Salaries, wages and employee benefits | 9,359 | 9,014 | 10,312 | 17,120 | 24,586 | 25,763 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -32.91 | -11.58 | -10.23 | 5.41 | 22.52 | -8.03 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.14 | 0.31 | 0.35 | 0.48 | 1.55 | 0.92 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -4.57 | -3.59 | -3.58 | 2.61 | 34.81 | -7.36 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -0.43 | -0.41 | -0.41 | -0.48 | -0.51 | -0.51 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.95 | 1.46 | 1.45 | -1.25 | -17.81 | 3.79 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -2.02 | -1.54 | -1.56 | 1.22 | 14.35 | -2.56 |


| Pakistan Aluminium Beverage Cans Limited | (Thousand Rupees) |
| :---: | :---: |
| Items | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 6,677,242 |
| 1.Capital work in progress | 924,732 |
| 2.Operating fixed assets at cost | 6,761,079 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,750,730 |
| 4.Intangible assets | 781 |
| 5.Long term investments | 0 |
| 6.Other non-current assets | 999 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 5,490,145 |
| 1.Cash \& bank balance | 242,401 |
| 2.Inventories; of which | 2,252,530 |
| i)Raw material | 1,685,452 |
| ii)Work in progress | 0 |
| iii)Finished goods | 461,262 |
| 3.Trade Debt / accounts receivables | 560,787 |
| 4.Short term loans and advances | 56,358 |
| 5.Short term investments | 1,860,232 |
| 6.Other current assets | 517,837 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 12,167,387 |
| C.Shareholders' Equity (C1+C2+C3) | 4,720,550 |
| 1.Issued, Subscribed \& Paid up capital | 3,611,082 |
| i)Ordinary shares | 3,611,082 |
| ii)Preference shares | 0 |
| 2.Reserves | 1,109,468 |
| i)Capital Reserve | 810,041 |
| ii)Revenue Reserve | 299,427 |
| of which: un-appropriated profit(loss) / retained earnings | 299,427 |
| 3.Surplus on revaluation of fixed assets | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 3,185,587 |
| 1.Long term borrowings | 2,638,720 |
| 2.Subordinated loans / Sponsor's loans | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 |
| 4.Employees benefit obligations | 0 |
| 5.Other non-current liabilities | 546,867 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,261,250 |
| 1.Trade credit \& other accounts payables | 1,310,052 |
| of which: i) Trade credits | 539,267 |
| 2.Short term borrowings | 2,250,768 |
| 3.Current portion of non-current liabilities | 568,100 |
| 4.Other current liabilities | 132,330 |
| F.Operations: |  |
| 1.Sales | 7,229,918 |
| i)Local sales (Net) | 4,548,360 |
| ii) Export sales (Net) | 2,681,558 |
| 2.Cost of sales | 4,664,900 |
| i)Cost of material | 3,804,297 |
| 3.Gross profit / (loss) (F1-F2) | 2,565,018 |
| 4.General, administrative and other expenses | 754,099 |
| i)Selling \& distribution expenses | 99,287 |
| ii)Administrative and other expenses | 654,812 |
| 5.Other income / (loss) | 45,975 |
| 6.EBIT (F3-F4+F5) | 1,856,894 |
| 7.Financial expenses | 285,649 |
| of which: (i) Interest expenses | 245,703 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,571,245 |
| 9.Tax expenses | $(5,342)$ |
| 10.Profit / (loss) after tax (F8-F9) | 1,576,587 |
| 11.Cash dividends | 541,662 |
| 12.Bonus shares / stock dividends | 0 |
| G.Statement of Cash Flows |  |
| 1.Net cash flows from operating activities | 1,808,203 |
| 2.Net cash flows from investing activities | $(865,326)$ |
| 3.Net cash flows from financing activities | $(112,522)$ |
| H.Miscellaneous |  |
| 1.Total capital employed (C+D) | 7,906,137 |
| 2.Retention in business (F10-F11-F12) | 1,034,925 |
| 3.Depreciation for the year | 234,446 |
| 4.Salaries, wages and employee benefits | 450,361 |
| I.Key Performance Indicators |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 21.81 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B})\}$ ) | 0.59 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.96 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.58 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 33.40 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.37 |


| Pakistan Tobacco Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 8,688,054 | 8,668,133 | 10,127,378 | 12,534,372 | 15,851,339 | 16,962,434 |
| 1.Capital work in progress | 368,218 | 481,253 | 960,551 | 732,634 | 2,423,616 | 933,900 |
| 2.Operating fixed assets at cost | 16,638,804 | 18,189,270 | 19,486,905 | 23,693,926 | 25,276,058 | 29,175,021 |
| 3.Operating fixed assets after deducting accumulated depreciation | 8,286,265 | 7,858,442 | 8,170,276 | 11,590,196 | 12,678,139 | 14,879,640 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| 6.Other non-current assets | 33,571 | 323,438 | 991,551 | 206,542 | 744,584 | 1,143,894 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 16,709,466 | 23,465,833 | 30,325,224 | 27,901,242 | 29,154,435 | 35,396,195 |
| 1.Cash \& bank balance | 147,324 | 390,128 | 293,165 | 535,905 | 842,296 | 1,245,068 |
| 2.Inventories; of which | 13,618,530 | 14,460,890 | 18,489,390 | 21,422,543 | 19,482,676 | 22,044,653 |
| i)Raw material | 12,381,375 | 13,099,476 | 16,850,741 | 19,481,862 | 16,886,834 | 18,173,374 |
| ii)Work in progress | 68,530 | 37,760 | 93,386 | 91,312 | 90,823 | 88,497 |
| iii)Finished goods | 1,168,625 | 1,323,654 | 1,545,263 | 1,849,369 | 2,505,019 | 3,782,782 |
| 3.Trade Debt / accounts receivables | 1,839 | 2,636 | 1,553 | 4,260 | 1,392 | 2,142 |
| 4.Short term loans and advances | 178,561 | 72,685 | 95,503 | 125,644 | 335,205 | 88,916 |
| 5.Short term investments | 979,903 | 6,763,842 | 8,699,508 | 3,001,058 | 6,401,215 | 9,402,598 |
| 6.Other current assets | 1,783,309 | 1,775,652 | 2,746,105 | 2,811,832 | 2,091,651 | 2,612,818 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 25,397,520 | 32,133,966 | 40,452,602 | 40,435,614 | 45,005,774 | 52,358,629 |
| C.Shareholders' Equity (C1+C2+C3) | 12,976,630 | 16,911,198 | 17,765,624 | 18,290,855 | 19,512,857 | 17,973,312 |
| 1.Issued, Subscribed \& Paid up capital | 2,554,938 | 2,554,938 | 2,554,938 | 2,554,938 | 2,554,938 | 2,554,938 |
| i)Ordinary shares | 2,554,938 | 2,554,938 | 2,554,938 | 2,554,938 | 2,554,938 | 2,554,938 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 10,421,692 | 14,356,260 | 15,210,686 | 15,735,917 | 16,957,919 | 15,418,374 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 10,421,692 | 14,356,260 | 15,210,686 | 15,735,917 | 16,957,919 | 15,418,374 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 15,210,686 | 15,735,917 | 16,957,919 | 15,418,374 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,447,413 | 1,368,275 | 873,921 | 1,987,550 | 2,462,398 | 2,451,459 |
| 1.Long term borrowings | 314,950 | 260,050 | 284,845 | 1,341,607 | 1,573,892 | 1,421,913 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 1,132,463 | 1,108,225 | 589,076 | 645,943 | 888,506 | 1,029,546 |
| E.Current Liabilities (E1+E2+E3+E4) | 10,973,477 | 13,854,493 | 21,813,057 | 20,157,209 | 23,030,519 | 31,933,858 |
| 1.Trade credit \& other accounts payables | 9,095,009 | 10,532,562 | 18,621,368 | 16,295,217 | 19,202,867 | 20,586,440 |
| of which: i) Trade credits | 2,347,681 | 4,608,112 | 9,069,627 | 5,206,714 | 6,765,058 | 7,914,318 |
| 2.Short term borrowings | 259,722 | 165,245 | 223,787 | 382,941 | 678,730 | 2,877,272 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 1,618,746 | 3,156,686 | 2,967,902 | 3,479,051 | 3,148,922 | 8,470,146 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 44,866,504 | 43,279,149 | 53,112,084 | 51,974,896 | 60,890,511 | 74,987,751 |
| i)Local sales (Net) | 44,866,504 | 43,279,149 | 53,069,899 | 50,241,721 | 55,907,014 | 68,730,207 |
| ii)Export sales (Net) | 0 | 0 | 42,185 | 1,733,175 | 4,983,497 | 6,257,544 |
| 2.Cost of sales | 22,092,836 | 23,075,361 | 29,828,556 | 25,764,813 | 29,328,821 | 39,091,727 |
| i)Cost of material | 14,249,779 | 15,414,846 | 19,862,243 | 19,222,929 | 23,622,134 | 29,342,385 |
| 3.Gross profit / (loss) (F1-F2) | 22,773,668 | 20,203,788 | 23,283,528 | 26,210,083 | 31,561,690 | 35,896,024 |
| 4.General, administrative and other expenses | 8,126,904 | 7,612,363 | 8,890,223 | 9,318,366 | 10,464,560 | 11,120,230 |
| i)Selling \& distribution expenses | 4,743,638 | 3,762,202 | 4,950,293 | 4,666,122 | 5,015,427 | 5,002,183 |
| ii)Administrative and other expenses | 3,383,266 | 3,850,161 | 3,939,930 | 4,652,244 | 5,449,133 | 6,118,047 |
| 5.Other income / (loss) | 781,213 | 476,258 | 920,377 | 1,595,753 | 1,531,464 | 1,705,536 |
| 6.EBIT (F3-F4+F5) | 15,427,977 | 13,067,683 | 15,313,682 | 18,487,470 | 22,628,594 | 26,481,330 |
| 7.Financial expenses | 45,829 | 56,338 | 33,828 | 202,553 | 240,699 | 274,282 |
| of which: (i) Interest expenses | 45,829 | 56,338 | 33,828 | 202,553 | 240,699 | 274,282 |
| 8.Profit / (loss) before taxation (F6-F7) | 15,382,148 | 13,011,345 | 15,279,854 | 18,284,917 | 22,387,895 | 26,207,048 |
| 9.Tax expenses | 5,020,796 | 3,437,783 | 4,941,862 | 5,395,688 | 5,895,405 | 7,344,961 |
| 10.Profit / (loss) after tax (F8-F9) | 10,361,352 | 9,573,562 | 10,337,992 | 12,889,229 | 16,492,490 | 18,862,087 |
| 11.Cash dividends | 6,387,345 | 7,664,814 | 9,964,258 | 12,519,196 | 16,096,109 | 20,439,504 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 10,554,845 | 12,279,668 | 12,809,618 | 8,564,292 | 22,215,393 | 18,972,550 |
| 2.Net cash flows from investing activities | 17,045 | $(739,535)$ | $(1,358,815)$ | $(834,841)$ | $(3,191,584)$ | $(1,020,045)$ |
| 3.Net cash flows from financing activities | $(8,379,590)$ | $(5,418,051)$ | $(9,687,642)$ | $(13,109,619)$ | $(15,317,261)$ | $(14,548,350)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,424,043 | 18,279,473 | 18,639,545 | 20,278,405 | 21,975,255 | 20,424,771 |
| 2.Retention in business (F10-F11-F12) | 3,974,007 | 1,908,748 | 373,734 | 370,033 | 396,381 | $(1,577,417)$ |
| 3.Depreciation for the year | 1,087,234 | 1,112,342 | 925,778 | 1,367,476 | 1,500,059 | 1,706,855 |
| 4.Salaries, wages and employee benefits | 5,958,727 | 5,609,383 | 6,168,709 | 6,512,705 | 6,690,217 | 7,480,807 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 23.09 | 22.12 | 19.46 | 24.80 | 27.09 | 25.15 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.79 | 1.50 | 1.46 | 1.29 | 1.43 | 1.54 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 41.32 | 33.28 | 28.48 | 31.87 | 38.61 | 38.75 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.15 | 1.92 | 2.09 | 2.24 | 2.26 | 2.60 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 88.78 | 64.06 | 59.62 | 71.49 | 87.25 | 100.63 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 40.55 | 37.47 | 40.46 | 50.45 | 64.55 | 73.83 |


| Philip Morris (Pakistan) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 9,318,256 | 8,543,369 | 8,058,337 | 7,566,614 | 7,180,110 | 6,308,759 |
| 1.Capital work in progress | 822,576 | 538,160 | 1,100,341 | 1,285,067 | 618,273 | 664,664 |
| 2.Operating fixed assets at cost | 13,003,921 | 13,421,377 | 13,807,214 | 12,191,799 | 13,593,179 | 13,381,914 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,664,685 | 7,260,775 | 6,223,419 | 4,347,312 | 5,004,535 | 4,685,850 |
| 4.Intangible assets | 29,909 | 20,023 | 24,270 | 5,975 | 60,592 | 46,935 |
| 5.Long term investments | 1 | 1 | 1 | 1 | 1 | 1 |
| 6.Other non-current assets | 801,085 | 724,410 | 710,306 | 1,928,259 | 1,496,709 | 911,309 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 8,708,755 | 7,858,482 | 10,099,815 | 8,791,207 | 12,023,850 | 15,117,517 |
| 1.Cash \& bank balance | 108,093 | 256,100 | 2,965,229 | 330,283 | 5,383,334 | 7,991,843 |
| 2.Inventories; of which | 7,273,187 | 6,204,581 | 5,800,812 | 6,141,376 | 4,866,357 | 5,869,601 |
| i)Raw material | 6,992,580 | 5,747,841 | 4,610,723 | 5,082,504 | 3,856,116 | 5,047,334 |
| ii)Work in progress | 124,732 | 107,962 | 143,281 | 177,687 | 174,886 | 260,725 |
| iii)Finished goods | 155,875 | 348,778 | 1,046,808 | 881,185 | 835,355 | 561,542 |
| 3.Trade Debt / accounts receivables | 1,523 | 36,458 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 33,278 | 35,160 | 22,288 | 22,078 | 123,897 | 136,972 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,292,674 | 1,326,183 | 1,311,486 | 2,297,470 | 1,650,262 | 1,119,101 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 18,027,011 | 16,401,851 | 18,158,152 | 16,357,821 | 19,203,960 | 21,426,276 |
| C.Shareholders' Equity (C1+C2+C3) | 13,590,036 | 12,901,276 | 12,610,646 | 10,650,883 | 11,073,499 | 13,371,472 |
| 1. Issued, Subscribed \& Paid up capital | 11,079,803 | 11,079,803 | 11,079,803 | 11,079,803 | 11,079,803 | 11,079,803 |
| i)Ordinary shares | 615,803 | 615,803 | 615,803 | 615,803 | 615,803 | 615,803 |
| ii)Preference shares | 10,464,000 | 10,464,000 | 10,464,000 | 10,464,000 | 10,464,000 | 10,464,000 |
| 2.Reserves | 2,510,233 | 1,821,473 | 1,530,843 | $(428,920)$ | $(6,304)$ | 2,291,669 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 2,510,233 | 1,821,473 | 1,530,843 | $(428,920)$ | $(6,304)$ | 2,291,669 |
| of which: un-appropriated profit(loss) / retained earnings | $(3,593,171)$ | $(3,374,946)$ | 1,564,754 | $(395,009)$ | 27,607 | 2,325,580 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 416,752 | 325,422 | 134,142 |
| 1.Long term borrowings | 0 | 0 | 0 | 416,752 | 325,422 | 134,142 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,436,975 | 3,500,575 | 5,547,506 | 5,290,186 | 7,805,039 | 7,920,662 |
| 1.Trade credit \& other accounts payables | 2,643,360 | 3,144,291 | 4,951,859 | 4,296,586 | 4,898,438 | 6,310,239 |
| of which: i) Trade credits | 1,179,281 | 1,601,482 | 2,140,855 | 1,570,580 | 2,310,468 | 2,245,336 |
| 2.Short term borrowings | 1,338,557 | 0 | 0 | 846,475 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 93,955 | 110,657 | 121,866 |
| 4.Other current liabilities | 455,058 | 356,284 | 595,647 | 53,170 | 2,795,944 | 1,488,557 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 14,213,338 | 13,966,525 | 16,199,912 | 13,334,498 | 16,596,036 | 17,458,557 |
| i)Local sales (Net) | 14,213,338 | 13,966,525 | 16,199,912 | 13,060,674 | 13,983,373 | 15,991,268 |
| ii)Export sales (Net) | 0 | 0 | 0 | 273,824 | 2,612,663 | 1,467,289 |
| 2.Cost of sales | 8,192,406 | 8,888,275 | 10,175,924 | 9,144,670 | 10,138,881 | 9,975,405 |
| i)Cost of material | 4,070,369 | 4,878,678 | 6,166,311 | 6,212,698 | 7,790,952 | 7,420,960 |
| 3.Gross profit / (loss) (F1-F2) | 6,020,932 | 5,078,250 | 6,023,988 | 4,189,828 | 6,457,155 | 7,483,152 |
| 4.General, administrative and other expenses | 5,077,821 | 4,678,343 | 5,647,030 | 7,344,618 | 4,658,391 | 5,148,969 |
| i)Selling \& distribution expenses | 2,941,858 | 2,926,658 | 3,570,578 | 2,663,662 | 2,601,318 | 2,979,029 |
| ii)Administrative and other expenses | 2,135,963 | 1,751,685 | 2,076,452 | 4,680,956 | 2,057,073 | 2,169,940 |
| 5.Other income / (loss) | 189,480 | 165,210 | 263,044 | 710,607 | 843,664 | 1,076,085 |
| 6.EBIT (F3-F4+F5) | 1,132,591 | 565,117 | 640,002 | $(2,444,183)$ | 2,642,428 | 3,410,268 |
| 7.Financial expenses | 362,703 | 88,802 | 23,094 | 48,807 | 88,036 | 66,962 |
| of which: (i) Interest expenses | 219,831 | 63,076 | 487 | 24,770 | 64,901 | 41,796 |
| 8.Profit / (loss) before taxation (F6-F7) | 769,888 | 476,315 | 616,908 | $(2,492,990)$ | 2,554,392 | 3,343,306 |
| 9.Tax expenses | 194,731 | 285,307 | 73,757 | $(512,991)$ | 789,544 | 1,036,643 |
| 10.Profit / (loss) after tax (F8-F9) | 575,157 | 191,008 | 543,151 | $(1,979,999)$ | 1,764,848 | 2,306,663 |
| 11.Cash dividends | 0 | 16,619,705 | 0 | 0 | 11,079,803 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,178,194 | 2,934,997 | 4,422,979 | $(1,754,194)$ | 6,737,617 | 4,261,344 |
| 2.Net cash flows from investing activities | $(1,392,171)$ | $(537,363)$ | $(1,197,125)$ | $(1,341,230)$ | $(496,462)$ | $(429,851)$ |
| 3.Net cash flows from financing activities | 3,085,407 | $(911,070)$ | $(751,581)$ | $(151,141)$ | $(341,629)$ | $(1,222,984)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 13,590,036 | 12,901,276 | 12,610,646 | 11,067,635 | 11,398,921 | 13,505,614 |
| 2.Retention in business (F10-F11-F12) | 575,157 | $(16,428,697)$ | 543,151 | $(1,979,999)$ | $(9,314,955)$ | 2,306,663 |
| 3.Depreciation for the year | 896,744 | 1,100,030 | 1,560,336 | 921,547 | 927,029 | 881,811 |
| 4.Salaries, wages and employee benefits | 2,242,129 | 2,558,242 | 2,508,951 | 2,439,776 | 2,888,547 | 3,139,570 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.05 | 1.37 | 3.35 | -14.85 | 10.63 | 13.21 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.76 | 0.81 | 0.94 | 0.77 | 0.93 | 0.86 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.08 | 1.11 | 3.14 | -11.47 | 9.93 | 11.35 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.30 | 1.30 | 1.35 | 1.48 | 1.64 | 1.66 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 7.08 | 1.44 | 4.26 | -17.02 | 16.25 | 18.87 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.52 | 0.17 | 0.49 | -1.79 | 1.59 | 2.08 |

Service Global Footwear LimitedItems2021
A.Non-Current Assets (A1+A3+A4+A5+A6) ..... 6,207,210
1.Capital work in progress ..... 59,236
2.Operating fixed assets at cost ..... 2,992,207
3.Operating fixed assets after deducting accumulated depreciation ..... 2,072,168
4.Intangible assets
1,805,402
5.Long term investments
2,270,404
2,270,404
6.Other non-current assets
6.Other non-current assets ..... 6,354,713
1.Cash \& bank balance ..... 935,417
2.Inventories; of which ..... 2,093,095
)Raw material ..... 794,596
i)Work in progress ..... 489,315
iii)Finished goods ..... 809,184
3.Trade Debt / accounts receivables ..... 817,71
.Short term loans and advances ..... 1,557,662
Short term investments
950,825
6.Other current assets
2,561,923
2,561,923
Total Assets (A+B) / Equity \& Liabilities (C+D+E) ..... 6,729,38
1.Issued, Subscribed \& Paid up capital ..... 2,044,375
)Ordinary shares ..... 2,044,375
ii)Preference shares
4,685,013
2.Reserves4,685,013
i)Capital Reserve ..... 3,078,681
ii)Revenue Reserve ..... 1,606,332
of which: un-appropriated profit(loss) / retained earnings ..... 1,606,332
3.Surplus on revaluation of fixed assets
369,214
D.Non-Current Liabilities (D1+D2+D3+D4+D5) ..... 252,589
Subordinated loans / Sponsor's loans ..... 0
3.Debentures/TFCs (bonds payable)0
364
4.Employees benefit obligations ..... 2,761
5.Other non-current liabilities
5,463,321
5,463,321
E.Current Liabilities (E1+E2+E3+E4) ..... 1,359,804of which: i) Trade credits784,070
2. Short term borrowings ..... 3,924,075
3.Current portion of non-current liabilities ..... 148,378
4.Other current liabilities ..... 31,064
F.Operations:
1.Sales7,040,157
i)Local sales (Net) ..... 474,62
ii)Export sales (Net) ..... 6,565,536
2. Cost of sales ..... 5,802,423
i)Cost of material ..... 3,745,017
3.Gross profit / (loss) (F1-F2)
1,017,23
4.General, administrative and other expenses ..... 1,017,231
i)Selling \& distribution expenses ..... 562,260
ii)Administrative and other expenses ..... 454,971
5.Other income / (loss) ..... 536,335
6.EBIT (F3-F4+F5) ..... 756,838
7.Financial expenses142,364
8.Profit / (loss) before taxation (F6-F7) ..... 572,781
9.Tax expenses10.Profit / (loss) after tax (F8-F9)169,560
11.Cash dividends ..... 408,875
12.Bonus shares / stock dividends ..... 0
G.Statement of Cash Flows
1.Net cash flows from operating activities ..... 343,836
2.Net cash flows from investing activities ..... (2,276,834)
3.Net cash flows from financing activities ..... 1,612,002
H.Miscellaneous
1.Total capital employed (C+D) ..... 7,098,602
2.Retention in business (F10-F11-F12) ..... $(5,654)$
3.Depreciation for the year ..... 171,37
4.Salaries, wages and employee benefits ..... 2,024,838
I.Key Performance Indicators
P1. Net Profit margin / Net profit to sales (F10 as \% of F1) ..... 5.73
P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) ..... 0.56
P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} ..... 3.21
P4. Financial leverage (Avg. \{Current year $(A+B)$, previous year $(A+B)$ to Avg. Current ..... 1.87
year(C),previous year (C))\})5.99
V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) ..... 1.97

| Service Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,090,216 | 6,673,216 | 7,720,528 | 9,376,223 | 11,914,851 | 17,590,919 |
| 1.Capital work in progress | 629,310 | 1,218,770 | 1,219,779 | 252,224 | 858,827 | 624,333 |
| 2.Operating fixed assets at cost | 6,220,211 | 7,368,411 | 8,973,860 | 10,863,386 | 13,328,922 | 11,816,425 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,116,625 | 4,842,097 | 5,835,196 | 7,016,077 | 8,708,099 | 7,375,009 |
| 4. Intangible assets | 2,720 | 39,546 | 43,179 | 40,790 | 39,507 | 3,979 |
| 5.Long term investments | 248,174 | 455,648 | 506,914 | 542,646 | 557,757 | 6,779,666 |
| 6.Other non-current assets | 93,387 | 117,155 | 115,460 | 1,524,486 | 1,750,661 | 2,807,932 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 7,605,485 | 9,312,349 | 10,601,747 | 13,025,736 | 18,512,388 | 15,754,022 |
| 1.Cash \& bank balance | 288,245 | 84,448 | 72,841 | 103,548 | 4,195,565 | 699,296 |
| 2.Inventories; of which | 2,729,738 | 3,973,831 | 4,122,156 | 5,903,758 | 6,335,260 | 9,001,107 |
| i)Raw material | 1,025,925 | 1,406,686 | 1,620,807 | 2,605,846 | 2,805,817 | 2,805,817 |
| ii)Work in progress | 288,944 | 311,171 | 423,069 | 474,140 | 474,140 | 474,140 |
| iii)Finished goods | 1,414,869 | 2,255,974 | 2,078,280 | 2,823,772 | 3,055,303 | 3,055,303 |
| 3.Trade Debt / accounts receivables | 2,483,211 | 2,741,731 | 3,273,650 | 3,617,736 | 4,633,123 | 3,808,763 |
| 4.Short term loans and advances | 354,029 | 305,841 | 479,530 | 684,295 | 892,136 | 572,187 |
| 5.Short term investments | 103,745 | 0 | 0 | 0 | 0 | 155,943 |
| 6.Other current assets | 1,646,517 | 2,206,498 | 2,653,570 | 2,716,399 | 2,456,304 | 1,516,726 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 12,695,701 | 15,985,565 | 18,322,275 | 22,401,959 | 30,427,239 | 33,344,941 |
| C.Shareholders' Equity (C1+C2+C3) | 4,382,864 | 4,743,964 | 5,483,164 | 6,183,939 | 9,839,024 | 7,308,181 |
| 1.Issued, Subscribed \& Paid up capital | 120,288 | 120,288 | 120,288 | 187,950 | 234,937 | 469,874 |
| i)Ordinary shares | 120,288 | 120,288 | 120,288 | 187,950 | 234,937 | 469,874 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,262,576 | 4,623,676 | 5,362,876 | 5,995,989 | 9,604,087 | 6,838,307 |
| i)Capital Reserve | 123,947 | 137,702 | 155,805 | 143,650 | 2,621,235 | 1,140,043 |
| ii)Revenue Reserve | 4,138,629 | 4,485,974 | 5,207,071 | 5,852,339 | 6,982,852 | 5,698,264 |
| of which: un-appropriated profit(loss) / retained earnings | 2,580,421 | 2,927,766 | 3,648,863 | 4,294,131 | 5,424,644 | 4,140,056 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,394,081 | 2,973,784 | 3,142,026 | 4,799,823 | 5,856,367 | 9,595,911 |
| 1.Long term borrowings | 998,021 | 2,431,930 | 2,617,155 | 4,392,307 | 5,230,675 | 9,022,507 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 20,685 | 128,449 | 180,446 | 215,979 | 259,994 | 176,721 |
| 5.Other non-current liabilities | 375,375 | 413,405 | 344,425 | 191,537 | 365,698 | 396,683 |
| E.Current Liabilities (E1+E2+E3+E4) | 6,918,756 | 8,267,817 | 9,697,085 | 11,418,197 | 14,731,848 | 16,440,849 |
| 1.Trade credit \& other accounts payables | 3,259,519 | 2,936,698 | 2,881,556 | 4,006,199 | 5,218,389 | 5,124,422 |
| of which: i) Trade credits | 1,242,305 | 1,435,099 | 1,631,051 | 2,293,590 | 2,293,590 | 2,733,720 |
| 2.Short term borrowings | 3,242,870 | 4,589,272 | 5,722,630 | 6,284,209 | 7,868,831 | 9,152,752 |
| 3.Current portion of non-current liabilities | 223,058 | 451,642 | 699,725 | 947,685 | 1,541,612 | 1,862,235 |
| 4.Other current liabilities | 193,309 | 290,205 | 393,174 | 180,104 | 103,016 | 301,440 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 18,984,428 | 20,958,955 | 24,229,643 | 30,058,321 | 31,160,011 | 32,724,924 |
| i)Local sales (Net) | 14,065,698 | 15,840,157 | 16,617,881 | 19,898,563 | 21,302,052 | 28,723,203 |
| ii)Export sales (Net) | 4,918,730 | 5,118,798 | 7,611,762 | 10,159,758 | 9,857,959 | 4,001,721 |
| 2.Cost of sales | 15,208,729 | 17,408,777 | 19,901,407 | 24,327,246 | 24,852,381 | 27,458,310 |
| i)Cost of material | 10,117,425 | 10,872,749 | 11,809,379 | 15,484,029 | 15,442,531 | 18,879,101 |
| 3.Gross profit / (loss) (F1-F2) | 3,775,699 | 3,550,178 | 4,328,236 | 5,731,075 | 6,307,630 | 5,266,614 |
| 4.General, administrative and other expenses | 2,170,712 | 2,553,275 | 2,859,909 | 3,563,667 | 3,701,032 | 3,698,500 |
| i)Selling \& distribution expenses | 973,590 | 1,303,730 | 1,542,734 | 1,994,315 | 1,872,870 | 2,309,860 |
| ii)Administrative and other expenses | 1,197,122 | 1,249,545 | 1,317,175 | 1,569,352 | 1,828,162 | 1,388,640 |
| 5.Other income / (loss) | 100,079 | 360,944 | 305,124 | 481,642 | 284,676 | 317,184 |
| 6.EBIT (F3-F4+F5) | 1,705,066 | 1,357,847 | 1,773,451 | 2,649,050 | 2,891,274 | 1,885,298 |
| 7.Financial expenses | 236,847 | 343,044 | 596,649 | 1,062,429 | 999,373 | 1,314,456 |
| of which: (i) Interest expenses | 196,683 | 306,810 | 555,067 | 1,001,256 | 940,364 | 1,255,447 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,468,219 | 1,014,803 | 1,176,802 | 1,586,621 | 1,891,901 | 570,842 |
| 9.Tax expenses | 223,808 | 145,139 | 147,105 | 227,612 | 567,469 | 567,469 |
| 10.Profit / (loss) after tax (F8-F9) | 1,244,411 | 869,664 | 1,029,697 | 1,359,009 | 1,324,432 | 3,373 |
| 11.Cash dividends | 481,152 | 384,922 | 360,864 | 375,900 | 352,406 | 352,406 |
| 12.Bonus shares / stock dividends | 0 | 0 | 30,072 | 93,975 | 234,937 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 400,381 | $(1,012,069)$ | 248,880 | 563,661 | 2,258,490 | $(2,388,352)$ |
| 2.Net cash flows from investing activities | $(1,796,810)$ | $(1,728,179)$ | $(1,566,138)$ | $(980,027)$ | $(2,135,458)$ | $(4,077,030)$ |
| 3.Net cash flows from financing activities | 1,224,828 | 2,536,451 | 1,304,245 | 452,877 | 3,968,592 | 5,963,620 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,776,945 | 7,717,748 | 8,625,190 | 10,983,762 | 15,695,391 | 16,904,092 |
| 2.Retention in business (F10-F11-F12) | 763,259 | 484,742 | 638,761 | 889,134 | 737,090 | $(349,033)$ |
| 3.Depreciation for the year | 382,996 | 465,556 | 611,234 | 718,394 | 803,899 | 678,618 |
| 4.Salaries, wages and employee benefits | 3,348,194 | 3,686,213 | 3,993,239 | 4,908,158 | 5,296,347 | 4,164,407 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.55 | 4.15 | 4.25 | 4.52 | 4.25 | 0.01 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.66 | 1.46 | 1.41 | 1.48 | 1.18 | 1.03 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 10.85 | 6.06 | 6.00 | 6.67 | 5.01 | 0.01 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.87 | 3.14 | 3.35 | 3.49 | 3.30 | 3.72 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 31.17 | 19.06 | 20.14 | 23.30 | 16.53 | 0.04 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 103.45 | 72.30 | 85.60 | 72.31 | 56.37 | 0.07 |


| Shield Corporation Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 362,438 | 448,959 | 445,980 | 616,677 | 794,212 | 780,850 |
| 1.Capital work in progress | 6,207 | 762 | 2,422 | 10,439 | 22,750 | 2,889 |
| 2.Operating fixed assets at cost | 664,971 | 790,754 | 798,380 | 967,278 | 1,196,749 | 1,120,957 |
| 3.Operating fixed assets after deducting accumulated depreciation | 351,097 | 443,511 | 438,701 | 597,427 | 762,126 | 653,333 |
| 4.Intangible assets | 0 | 67 | 33 | 0 | 467 | 280 |
| 5.Long term investments | 0 | 0 | 0 | 4,000 | 3,496 | 119,301 |
| 6.Other non-current assets | 5,134 | 4,619 | 4,824 | 4,811 | 5,373 | 5,047 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 349,274 | 343,221 | 404,865 | 523,973 | 649,889 | 731,722 |
| 1.Cash \& bank balance | 1,023 | 1,089 | 1,257 | 1,544 | 1,460 | 3,747 |
| 2.Inventories; of which | 275,375 | 269,904 | 251,156 | 392,317 | 452,377 | 453,390 |
| i)Raw material | 133,825 | 153,890 | 147,488 | 294,961 | 371,014 | 310,784 |
| ii)Work in progress | 12,996 | 10,501 | 12,282 | 19,440 | 17,609 | 29,113 |
| iii)Finished goods | 128,554 | 105,513 | 91,386 | 54,395 | 63,754 | 113,493 |
| 3.Trade Debt / accounts receivables | 10,700 | 15,978 | 49,188 | 22,974 | 43,734 | 151,205 |
| 4.Short term loans and advances | 9,281 | 19,596 | 10,573 | 2,796 | 12,331 | 16,743 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 52,895 | 36,654 | 92,691 | 104,342 | 139,987 | 106,637 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 711,712 | 792,180 | 850,845 | 1,140,650 | 1,444,101 | 1,512,572 |
| C.Shareholders' Equity (C1+C2+C3) | 326,151 | 352,810 | 401,214 | 428,921 | 493,893 | 593,998 |
| 1.Issued, Subscribed \& Paid up capital | 39,000 | 39,000 | 39,000 | 39,000 | 39,000 | 39,000 |
| i)Ordinary shares | 39,000 | 39,000 | 39,000 | 39,000 | 39,000 | 39,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 287,151 | 313,810 | 362,214 | 389,921 | 454,893 | 554,998 |
| i)Capital Reserve | 10,000 | 10,000 | 10,000 | 31,700 | 120,000 | 65,000 |
| ii)Revenue Reserve | 277,151 | 303,810 | 352,214 | 358,221 | 334,893 | 489,998 |
| of which: un-appropriated profit(loss) / retained earnings | 222,151 | 248,810 | 297,214 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 81,257 | 158,763 | 87,784 | 143,838 | 348,882 | 309,630 |
| 1.Long term borrowings | 1,640 | 77,000 | 55,000 | 94,263 | 306,316 | 230,802 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 47,526 | 54,331 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 32,091 | 27,432 | 32,784 | 49,575 | 42,566 | 78,828 |
| E.Current Liabilities (E1+E2+E3+E4) | 304,304 | 280,607 | 361,847 | 567,891 | 601,326 | 608,944 |
| 1.Trade credit \& other accounts payables | 123,220 | 107,559 | 113,944 | 81,356 | 113,503 | 153,834 |
| of which: i) Trade credits | 97,842 | 67,283 | 61,854 | 48,079 | 62,462 | 48,079 |
| 2.Short term borrowings | 147,349 | 146,940 | 221,708 | 380,917 | 441,954 | 307,905 |
| 3.Current portion of non-current liabilities | 14,586 | 23,640 | 22,000 | 91,497 | 26,064 | 139,404 |
| 4.Other current liabilities | 19,149 | 2,468 | 4,195 | 14,121 | 19,805 | 7,801 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,548,322 | 1,662,086 | 1,678,898 | 1,778,795 | 1,708,621 | 2,148,550 |
| i)Local sales (Net) | 1,545,265 | 1,650,904 | 1,661,566 | 1,773,489 | 1,707,951 | 2,144,069 |
| ii)Export sales (Net) | 3,057 | 11,182 | 17,332 | 5,306 | 670 | 4,481 |
| 2.Cost of sales | 1,041,713 | 1,089,614 | 1,067,417 | 1,222,058 | 1,292,602 | 1,484,718 |
| i)Cost of material | 684,673 | 654,594 | 558,587 | 602,140 | 842,534 | 1,073,241 |
| 3.Gross profit / (loss) (F1-F2) | 506,609 | 572,472 | 611,481 | 556,737 | 416,019 | 663,832 |
| 4.General, administrative and other expenses | 433,282 | 498,349 | 496,272 | 430,028 | 345,718 | 401,010 |
| i)Selling \& distribution expenses | 388,299 | 427,702 | 418,215 | 338,494 | 277,343 | 318,351 |
| ii)Administrative and other expenses | 44,983 | 70,647 | 78,057 | 91,534 | 68,375 | 82,659 |
| 5.Other income / (loss) | 2,119 | 22,972 | 1,630 | 505 | 10,728 | 16,891 |
| 6.EBIT (F3-F4+F5) | 75,446 | 97,095 | 116,839 | 127,214 | 81,029 | 279,713 |
| 7.Financial expenses | 7,755 | 11,167 | 18,714 | 41,595 | 100,883 | 52,491 |
| of which: (i) Interest expenses | 7,483 | 10,730 | 18,196 | 40,897 | 100,371 | 51,929 |
| 8.Profit / (loss) before taxation (F6-F7) | 67,691 | 85,928 | 98,125 | 85,619 | $(19,854)$ | 227,222 |
| 9.Tax expenses | 20,848 | 37,315 | 30,222 | 61,289 | $(1,401)$ | 72,118 |
| 10.Profit / (loss) after tax (F8-F9) | 46,843 | 48,613 | 67,903 | 24,330 | $(18,453)$ | 155,104 |
| 11.Cash dividends | 19,500 | 19,500 | 13,650 | 4,875 | 0 | 7,800 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 42,894 | 45,475 | 6,841 | $(63,081)$ | $(45,264)$ | 227,711 |
| 2.Net cash flows from investing activities | $(41,114)$ | $(109,998)$ | $(38,114)$ | $(212,985)$ | $(245,523)$ | $(74,879)$ |
| 3.Net cash flows from financing activities | $(80,161)$ | 123,683 | (632) | 177,793 | 295,120 | $(146,288)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 407,408 | 511,573 | 488,998 | 572,759 | 842,775 | 903,628 |
| 2.Retention in business (F10-F11-F12) | 27,343 | 29,113 | 54,253 | 19,455 | $(18,453)$ | 147,304 |
| 3.Depreciation for the year | 37,200 | 43,841 | 32,443 | 37,321 | 67,774 | 72,238 |
| 4.Salaries, wages and employee benefits | 222,353 | 273,180 | 499,295 | 321,961 | 350,991 | 414,066 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.03 | 2.92 | 4.04 | 1.37 | -1.08 | 7.22 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.22 | 2.21 | 2.04 | 1.79 | 1.32 | 1.45 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.71 | 6.46 | 8.27 | 2.44 | -1.43 | 10.49 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.22 | 2.21 | 2.18 | 2.40 | 2.80 | 2.72 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 14.92 | 14.32 | 18.01 | 5.86 | -4.00 | 28.51 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 12.01 | 12.46 | 17.41 | 6.24 | -4.73 | 39.77 |


| Siddiqsons Tin Plate Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 630,456 | 677,507 | 596,858 | 1,746,902 | 2,434,081 | 2,897,899 |
| 1.Capital work in progress | 3,444 | 79,044 | 19,877 | 125,579 | 1,305,020 | 1,782,723 |
| 2.Operating fixed assets at cost | 1,360,834 | 1,364,683 | 1,371,219 | 1,564,607 | 1,573,389 | 1,588,741 |
| 3.Operating fixed assets after deducting accumulated depreciation | 616,520 | 591,281 | 569,802 | 733,370 | 710,963 | 697,078 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 10,492 | 7,182 | 7,179 | 887,953 | 418,098 | 418,098 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,019,931 | 1,346,287 | 1,761,767 | 2,810,490 | 2,798,368 | 2,216,745 |
| 1.Cash \& bank balance | 4,824 | 34,714 | 22,552 | 27,179 | 155,839 | 62,772 |
| 2.Inventories; of which | 495,414 | 526,531 | 830,796 | 1,223,388 | 1,535,132 | 610,377 |
| i)Raw material | 224,752 | 164,025 | 303,122 | 648,039 | 563,164 | 152,080 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 270,662 | 362,506 | 527,674 | 575,349 | 971,968 | 458,297 |
| 3.Trade Debt / accounts receivables | 300,923 | 515,788 | 523,859 | 614,194 | 472,090 | 522,010 |
| 4.Short term loans and advances | 5,078 | 10,537 | 74,303 | 70,716 | 76,352 | 200,323 |
| 5.Short term investments | 496 | 507 | 406 | 620,937 | 165,564 | 169,065 |
| 6.Other current assets | 213,196 | 258,210 | 309,851 | 254,076 | 393,391 | 652,198 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,650,387 | 2,023,794 | 2,358,625 | 4,557,392 | 5,232,449 | 5,114,644 |
| C.Shareholders' Equity (C1+C2+C3) | 821,921 | 919,715 | 851,982 | 2,717,717 | 2,694,574 | 3,016,730 |
| 1.Issued, Subscribed \& Paid up capital | 785,201 | 785,201 | 785,201 | 2,292,788 | 2,292,788 | 2,292,788 |
| i)Ordinary shares | 785,201 | 785,201 | 785,201 | 2,292,788 | 2,292,788 | 2,292,788 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 36,720 | 134,514 | 66,781 | 424,929 | 401,786 | 723,942 |
| i)Capital Reserve | 0 | 0 | 0 | 301,517 | 301,517 | 301,517 |
| ii)Revenue Reserve | 36,720 | 134,514 | 66,781 | 123,412 | 100,269 | 422,425 |
| of which: un-appropriated profit(loss) / retained earnings | 36,720 | 134,514 | 66,781 | 123,412 | 100,269 | 422,425 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 17,419 | 153,304 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 16,509 | 152,776 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 910 | 528 |
| E.Current Liabilities (E1+E2+E3+E4) | 828,466 | 1,104,079 | 1,506,643 | 1,839,675 | 2,520,456 | 1,944,610 |
| 1.Trade credit \& other accounts payables | 121,352 | 149,206 | 151,050 | 204,140 | 303,182 | 373,525 |
| of which: i) Trade credits | 22,567 | 27,775 | 22,149 | 61,147 | 118,306 | 154,578 |
| 2.Short term borrowings | 699,682 | 938,165 | 1,325,142 | 1,583,740 | 2,065,988 | 1,476,376 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 12,489 | 62,224 |
| 4.Other current liabilities | 7,432 | 16,708 | 30,451 | 51,795 | 138,797 | 32,485 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,119,459 | 2,537,686 | 2,646,261 | 3,408,744 | 3,556,448 | 5,847,855 |
| i)Local sales (Net) | 2,084,465 | 2,255,571 | 2,550,620 | 3,262,195 | 2,905,281 | 4,439,036 |
| ii)Export sales (Net) | 34,994 | 282,115 | 95,641 | 146,549 | 651,167 | 1,408,819 |
| 2.Cost of sales | 1,864,274 | 2,227,714 | 2,480,566 | 3,073,937 | 3,375,373 | 5,044,489 |
| i)Cost of material | 1,600,456 | 1,479,884 | 1,796,135 | 2,589,951 | 3,447,265 | 4,203,177 |
| 3.Gross profit / (loss) (F1-F2) | 255,185 | 309,972 | 165,695 | 334,807 | 181,075 | 803,366 |
| 4.General, administrative and other expenses | 99,204 | 101,983 | 89,984 | 100,514 | 125,955 | 289,625 |
| i)Selling \& distribution expenses | 11,978 | 22,528 | 22,054 | 21,101 | 45,786 | 84,019 |
| ii)Administrative and other expenses | 87,226 | 79,455 | 67,930 | 79,413 | 80,169 | 205,606 |
| 5.Other income / (loss) | 341 | 1,555 | 16,423 | 71,521 | 151,963 | 12,968 |
| 6.EBIT (F3-F4+F5) | 156,322 | 209,544 | 92,134 | 305,814 | 207,083 | 526,709 |
| 7.Financial expenses | 76,361 | 50,474 | 132,779 | 176,890 | 180,137 | 124,648 |
| of which: (i) Interest expenses | 61,054 | 47,101 | 170,173 | 161,908 | 161,205 | 108,962 |
| 8.Profit / (loss) before taxation (F6-F7) | 79,961 | 159,070 | $(40,645)$ | 128,924 | 26,946 | 402,061 |
| 9.Tax expenses | 21,073 | 30,741 | 27,088 | 42,034 | 50,091 | 79,906 |
| 10.Profit / (loss) after tax (F8-F9) | 58,888 | 128,329 | $(67,733)$ | 86,890 | $(23,145)$ | 322,155 |
| 11.Cash dividends | 39,260 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 257,340 | $(92,246)$ | $(447,403)$ | $(51,915)$ | $(119,373)$ | 804,154 |
| 2.Net cash flows from investing activities | $(18,950)$ | $(85,811)$ | 48,264 | $(1,780,900)$ | $(260,561)$ | $(496,862)$ |
| 3.Net cash flows from financing activities | $(321,069)$ | 374,736 | 216,398 | 1,778,841 | 829,687 | $(860,510)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 821,921 | 919,715 | 851,982 | 2,717,717 | 2,711,993 | 3,170,034 |
| 2.Retention in business (F10-F11-F12) | 19,628 | 128,329 | $(67,733)$ | 86,890 | $(23,145)$ | 322,155 |
| 3.Depreciation for the year | 31,753 | 29,903 | 29,228 | 31,251 | 31,189 | 29,947 |
| 4.Salaries, wages and employee benefits | 143,299 | 158,997 | 161,361 | 188,402 | 192,191 | 223,683 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.78 | 5.06 | -2.56 | 2.55 | -0.65 | 5.51 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.22 | 1.38 | 1.21 | 0.99 | 0.73 | 1.13 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.39 | 6.99 | -3.09 | 2.51 | -0.47 | 6.23 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.19 | 2.11 | 2.47 | 1.94 | 1.81 | 1.81 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 7.43 | 14.74 | -7.65 | 4.87 | -0.86 | 11.28 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.75 | 1.63 | -0.86 | 0.38 | -0.10 | 1.41 |


| Synthetic Products Enterprises Ltd |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,536,876 | 1,898,951 | 2,209,071 | 2,298,602 | 2,357,591 | 2,802,640 |
| 1.Capital work in progress | 43,783 | 210,863 | 177,811 | 60,994 | 139,780 | 349,521 |
| 2.Operating fixed assets at cost | 2,026,522 | 2,336,166 | 2,829,253 | 3,146,728 | 3,314,509 | 3,699,445 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,471,571 | 1,665,006 | 2,016,335 | 2,169,305 | 2,177,777 | 2,404,804 |
| 4.Intangible assets | 4,291 | 3,241 | 1,949 | 98 | 489 | 354 |
| 5.Long term investments | 0 | 6,321 | 1,893 | 1,078 | 1,808 | 2,657 |
| 6.Other non-current assets | 17,231 | 13,520 | 11,083 | 67,127 | 37,737 | 45,304 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 944,272 | 1,086,233 | 1,281,467 | 1,426,998 | 1,515,028 | 1,729,801 |
| 1.Cash \& bank balance | 51,195 | 57,874 | 17,419 | 42,021 | 8,880 | 67,999 |
| 2.Inventories; of which | 316,545 | 427,684 | 627,420 | 568,886 | 639,457 | 708,308 |
| i)Raw material | 285,588 | 378,892 | 463,482 | 421,696 | 526,517 | 513,016 |
| ii)Work in progress | 11,658 | 15,445 | 125,585 | 88,456 | 39,665 | 57,529 |
| iii)Finished goods | 19,298 | 33,345 | 38,352 | 58,733 | 73,275 | 137,763 |
| 3.Trade Debt / accounts receivables | 281,158 | 339,046 | 325,902 | 487,003 | 509,335 | 593,929 |
| 4.Short term loans and advances | 10,069 | 23,540 | 37,272 | 15,971 | 3,269 | 4,926 |
| 5.Short term investments | 75,000 | 0 | 0 | 0 | 0 | 130,000 |
| 6.Other current assets | 210,305 | 238,089 | 273,454 | 313,117 | 354,087 | 224,639 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,481,148 | 2,985,184 | 3,490,538 | 3,725,600 | 3,872,619 | 4,532,441 |
| C.Shareholders' Equity (C1+C2+C3) | 1,833,976 | 2,094,928 | 2,499,747 | 2,655,133 | 2,863,572 | 3,361,164 |
| 1.Issued, Subscribed \& Paid up capital | 773,500 | 850,850 | 850,850 | 850,850 | 884,884 | 924,704 |
| i)Ordinary shares | 773,500 | 850,850 | 850,850 | 850,850 | 884,884 | 924,704 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 833,533 | 1,017,135 | 1,318,865 | 1,474,251 | 1,648,656 | 2,106,428 |
| i)Capital Reserve | 347,391 | 347,391 | 347,391 | 344,228 | 344,904 | 430,932 |
| ii)Revenue Reserve | 486,142 | 669,744 | 971,474 | 1,130,023 | 1,303,752 | 1,675,496 |
| of which: un-appropriated profit(loss) / retained earnings | 486,142 | 669,744 | 971,474 | 1,130,023 | 1,303,752 | 1,675,496 |
| 3.Surplus on revaluation of fixed assets | 226,943 | 226,943 | 330,032 | 330,032 | 330,032 | 330,032 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 203,061 | 379,660 | 509,910 | 479,433 | 501,430 | 516,087 |
| 1.Long term borrowings | 41,332 | 202,292 | 323,131 | 271,388 | 282,521 | 296,215 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 161,729 | 177,368 | 186,779 | 208,045 | 218,909 | 219,872 |
| E.Current Liabilities (E1+E2+E3+E4) | 444,111 | 510,596 | 480,881 | 591,034 | 507,617 | 655,190 |
| 1.Trade credit \& other accounts payables | 128,169 | 162,785 | 167,951 | 166,244 | 146,827 | 292,210 |
| of which: i) Trade credits | 54,348 | 72,318 | 68,156 | 72,570 | 49,339 | 134,679 |
| 2.Short term borrowings | 251,844 | 303,083 | 246,351 | 309,139 | 220,107 | 112,370 |
| 3.Current portion of non-current liabilities | 59,956 | 39,229 | 60,675 | 107,737 | 124,345 | 213,518 |
| 4.Other current liabilities | 4,142 | 5,499 | 5,904 | 7,914 | 16,338 | 37,092 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,321,735 | 2,699,673 | 2,987,315 | 3,431,045 | 3,097,558 | 4,171,022 |
| i)Local sales (Net) | 2,303,172 | 2,685,015 | 2,973,622 | 3,418,540 | 3,081,696 | 4,149,740 |
| ii)Export sales (Net) | 18,563 | 14,658 | 13,693 | 12,505 | 15,862 | 21,282 |
| 2.Cost of sales | 1,739,357 | 1,983,897 | 2,373,059 | 2,857,843 | 2,524,615 | 3,272,352 |
| i)Cost of material | 1,338,097 | 1,494,815 | 1,880,824 | 2,156,721 | 1,741,669 | 2,450,885 |
| 3.Gross profit / (loss) (F1-F2) | 582,378 | 715,776 | 614,256 | 573,202 | 572,943 | 898,670 |
| 4.General, administrative and other expenses | 193,998 | 233,593 | 215,063 | 223,266 | 212,944 | 256,476 |
| i)Selling \& distribution expenses | 47,447 | 53,525 | 18,782 | 21,429 | 25,663 | 33,546 |
| ii)Administrative and other expenses | 146,551 | 180,068 | 196,281 | 201,837 | 187,281 | 222,930 |
| 5.Other income / (loss) | 43,621 | 14,524 | 17,703 | 14,197 | 35,721 | 42,798 |
| 6.EBIT (F3-F4+F5) | 432,001 | 496,707 | 416,896 | 364,133 | 395,720 | 684,992 |
| 7.Financial expenses | 38,443 | 32,744 | 46,249 | 76,045 | 73,715 | 46,158 |
| of which: (i) Interest expenses | 37,283 | 30,457 | 44,915 | 75,617 | 72,440 | 44,883 |
| 8.Profit / (loss) before taxation (F6-F7) | 393,558 | 463,963 | 370,647 | 288,088 | 322,005 | 638,834 |
| 9.Tax expenses | 37,752 | 46,801 | 26,374 | 46,902 | 63,192 | 178,602 |
| 10.Profit / (loss) after tax (F8-F9) | 355,806 | 417,162 | 344,273 | 241,186 | 258,813 | 460,232 |
| 11.Cash dividends | 116,025 | 127,628 | 127,628 | 51,051 | 88,488 | 46,235 |
| 12.Bonus shares / stock dividends | 0 | 0 | - | 0 | 0 | 73,976 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 342,937 | 403,893 | 293,034 | 281,387 | 377,347 | 780,231 |
| 2.Net cash flows from investing activities | $(55,083)$ | $(430,278)$ | $(367,692)$ | $(230,235)$ | $(296,424)$ | $(617,784)$ |
| 3.Net cash flows from financing activities | $(135,565)$ | 49,113 | $(15,017)$ | $(131,968)$ | $(45,461)$ | 82,603 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,037,037 | 2,474,588 | 3,009,657 | 3,134,566 | 3,365,002 | 3,877,251 |
| 2.Retention in business (F10-F11-F12) | 239,781 | 289,535 | 216,646 | 190,135 | 170,325 | 340,020 |
| 3.Depreciation for the year | 89,120 | 132,582 | 158,710 | 186,447 | 180,200 | 187,370 |
| 4.Salaries, wages and employee benefits | 201,660 | 248,085 | 266,481 | 290,676 | 307,272 | 401,297 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 15.33 | 15.45 | 11.52 | 7.03 | 8.36 | 11.03 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.96 | 0.99 | 0.98 | 0.95 | 0.82 | 0.99 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 14.68 | 15.26 | 11.27 | 6.68 | 6.81 | 10.95 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.43 | 1.39 | 1.39 | 1.40 | 1.38 | 1.35 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 20.99 | 21.24 | 15.69 | 9.36 | 9.38 | 14.79 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.60 | 4.90 | 4.05 | 2.83 | 2.92 | 4.98 |


| Thal Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 11,031,965 | 11,829,291 | 13,537,159 | 15,471,130 | 19,066,599 | 21,939,759 |
| 1.Capital work in progress | 70,076 | 90,330 | 413,068 | 140,547 | 61,214 | 631,767 |
| 2.Operating fixed assets at cost | 2,864,119 | 3,227,041 | 3,869,063 | 5,852,687 | 7,310,118 | 7,866,568 |
| 3.Operating fixed assets after deducting accumulated depreciation | 866,323 | 1,111,247 | 1,534,660 | 3,224,656 | 4,162,166 | 4,143,553 |
| 4. Intangible assets | 9,262 | 10,249 | 17,521 | 94,193 | 178,827 | 126,158 |
| 5.Long term investments | 9,857,977 | 10,378,678 | 11,327,783 | 11,824,480 | 14,548,026 | 16,990,977 |
| 6.Other non-current assets | 228,327 | 238,787 | 244,127 | 187,254 | 116,366 | 47,304 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 11,448,117 | 15,816,292 | 16,567,864 | 17,782,672 | 18,151,252 | 22,846,232 |
| 1.Cash \& bank balance | 937,128 | 842,399 | 1,325,900 | 1,068,600 | 1,384,288 | 2,680,774 |
| 2.Inventories; of which | 2,824,550 | 2,992,333 | 4,047,147 | 5,788,036 | 5,945,770 | 8,118,615 |
| i)Raw material | 2,127,407 | 2,311,966 | 3,293,979 | 5,079,881 | 5,090,091 | 7,141,947 |
| ii)Work in progress | 213,115 | 156,863 | 226,833 | 263,699 | 377,192 | 560,647 |
| iii)Finished goods | 484,028 | 523,504 | 526,335 | 444,456 | 478,487 | 416,021 |
| 3.Trade Debt / accounts receivables | 1,048,514 | 1,094,863 | 1,593,086 | 2,431,440 | 2,639,796 | 3,463,037 |
| 4.Short term loans and advances | 53,271 | 71,198 | 105,905 | 28,224 | 50,181 | 113,330 |
| 5.Short term investments | 5,594,911 | 10,510,173 | 9,069,237 | 7,551,952 | 7,525,548 | 7,107,687 |
| 6.Other current assets | 989,743 | 305,326 | 426,589 | 914,420 | 605,669 | 1,362,789 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 22,480,082 | 27,645,583 | 30,105,023 | 33,253,802 | 37,217,851 | 44,785,991 |
| C.Shareholders' Equity (C1+C2+C3) | 20,373,843 | 24,968,892 | 26,847,213 | 29,570,012 | 31,553,499 | 36,629,997 |
| 1.Issued, Subscribed \& Paid up capital | 405,150 | 405,150 | 405,150 | 405,150 | 405,150 | 405,150 |
| i)Ordinary shares | 405,150 | 405,150 | 405,150 | 405,150 | 405,150 | 405,150 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 19,968,693 | 24,563,742 | 26,442,063 | 29,164,862 | 31,148,349 | 36,224,847 |
| i)Capital Reserve | 5,975,182 | 6,184,552 | 6,552,023 | 6,664,423 | 6,519,514 | 6,632,947 |
| ii)Revenue Reserve | 13,993,511 | 18,379,190 | 19,890,040 | 22,500,439 | 24,628,835 | 29,591,900 |
| of which: un-appropriated profit(loss) / retained earnings | 4,060,226 | 7,027,888 | 6,152,487 | 7,240,431 | 6,835,221 | 10,201,193 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 311,155 | 316,762 | 319,720 | 323,777 | 1,518,016 | 1,926,117 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 1,173,692 | 1,321,085 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 311,155 | 316,762 | 319,720 | 323,777 | 344,324 | 605,032 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,795,084 | 2,359,929 | 2,938,090 | 3,360,013 | 4,146,336 | 6,229,877 |
| 1.Trade credit \& other accounts payables | 1,765,523 | 2,271,212 | 2,732,729 | 2,889,070 | 3,176,096 | 4,873,466 |
| of which: i) Trade credits | 181,544 | 318,634 | 607,202 | 710,917 | 710,419 | 710,918 |
| 2.Short term borrowings | 22,790 | 9,137 | 600 | 274,131 | 438,000 | 528,164 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 153,434 | 233,781 |
| 4.Other current liabilities | 6,771 | 79,580 | 204,761 | 196,812 | 378,806 | 594,466 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 16,823,104 | 18,136,903 | 20,308,071 | 23,544,641 | 17,356,402 | 29,636,209 |
| i)Local sales (Net) | 16,296,171 | 17,875,011 | 19,871,826 | 23,057,734 | 16,084,677 | 27,874,870 |
| ii)Export sales (Net) | 526,933 | 261,892 | 436,245 | 486,907 | 1,271,725 | 1,761,339 |
| 2.Cost of sales | 13,157,360 | 14,167,064 | 16,619,922 | 19,469,021 | 15,130,515 | 24,918,319 |
| i)Cost of material | 11,025,212 | 11,994,271 | 13,819,671 | 16,476,681 | 11,825,251 | 21,007,348 |
| 3.Gross profit / (loss) (F1-F2) | 3,665,744 | 3,969,839 | 3,688,149 | 4,075,620 | 2,225,887 | 4,717,890 |
| 4.General, administrative and other expenses | 2,860,430 | 2,092,270 | 1,776,637 | 2,122,668 | 1,885,372 | 2,418,403 |
| i)Selling \& distribution expenses | 259,568 | 192,674 | 225,757 | 259,328 | 356,459 | 568,504 |
| ii)Administrative and other expenses | 2,600,862 | 1,899,596 | 1,550,880 | 1,863,340 | 1,528,913 | 1,849,899 |
| 5.Other income / (loss) | 3,130,382 | 5,374,547 | 3,198,429 | 3,682,556 | 4,158,995 | 5,653,940 |
| 6.EBIT (F3-F4+F5) | 3,935,696 | 7,252,116 | 5,109,941 | 5,635,508 | 4,499,510 | 7,953,427 |
| 7.Financial expenses | 5,902 | 9,348 | 10,206 | 24,842 | 172,679 | 173,776 |
| of which: (i) Interest expenses | 1,297 | 156 | 221 | 14,622 | 154,088 | 145,333 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,929,794 | 7,242,768 | 5,099,735 | 5,610,666 | 4,326,831 | 7,779,651 |
| 9.Tax expenses | 1,026,509 | 1,740,022 | 1,547,656 | 1,648,356 | 1,095,094 | 1,870,122 |
| 10.Profit / (loss) after tax (F8-F9) | 2,903,285 | 5,502,746 | 3,552,079 | 3,962,310 | 3,231,737 | 5,909,529 |
| 11.Cash dividends | 810,300 | 1,600,343 | 1,093,905 | 648,240 | 405,150 | 810,300 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,519,926 | 3,005,681 | 1,280,022 | 158,529 | 2,269,007 | 2,267,788 |
| 2.Net cash flows from investing activities | 105,068 | $(549,300)$ | $(3,017,557)$ | $(281,566)$ | $(1,308,144)$ | $(2,601,693)$ |
| 3.Net cash flows from financing activities | $(879,943)$ | $(916,209)$ | $(1,689,279)$ | $(877,358)$ | $(353,870)$ | $(601,873)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 20,684,998 | 25,285,654 | 27,166,933 | 29,893,789 | 33,071,515 | 38,556,114 |
| 2.Retention in business (F10-F11-F12) | 2,092,985 | 3,902,404 | 2,458,174 | 3,314,070 | 2,826,587 | 5,099,229 |
| 3.Depreciation for the year | 167,266 | 171,411 | 233,607 | 327,095 | 551,839 | 652,635 |
| 4.Salaries, wages and employee benefits | 1,841,244 | 2,318,805 | 2,637,221 | 2,819,126 | 2,726,952 | 3,165,692 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 17.26 | 30.34 | 17.49 | 16.83 | 18.62 | 19.94 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.78 | 0.72 | 0.70 | 0.74 | 0.49 | 0.72 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 13.48 | 21.96 | 12.30 | 12.51 | 9.17 | 14.41 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.11 | 1.11 | 1.11 | 1.12 | 1.15 | 1.20 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 14.97 | 24.27 | 13.71 | 14.05 | 10.57 | 17.33 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 35.83 | 135.82 | 87.67 | 97.80 | 79.77 | 145.86 |


| Treet Corporation Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 8,209,232 | 12,060,218 | 13,975,898 | 16,991,326 | 14,706,141 | 18,267,245 |
| 1.Capital work in progress | 3,984,979 | 7,380,108 | 2,626,884 | 3,559,817 | 1,531,898 | 1,148,762 |
| 2.Operating fixed assets at cost | 4,995,717 | 5,335,486 | 12,316,426 | 14,981,667 | 15,337,434 | 16,387,475 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,836,248 | 3,984,280 | 10,661,782 | 12,696,788 | 12,380,342 | 15,712,659 |
| 4. Intangible assets | 0 | 171,297 | 163,693 | 155,317 | 152,087 | 163,769 |
| 5.Long term investments | 316,794 | 446,009 | 477,087 | 491,193 | 439,216 | 799,840 |
| 6.Other non-current assets | 71,211 | 78,524 | 46,452 | 88,211 | 202,598 | 442,215 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,335,134 | 5,717,417 | 7,025,973 | 7,740,609 | 8,017,078 | 7,518,252 |
| 1.Cash \& bank balance | 650,509 | 1,002,213 | 1,118,210 | 358,990 | 476,937 | 816,688 |
| 2.Inventories; of which | 1,098,072 | 1,350,427 | 1,950,670 | 2,956,983 | 2,296,876 | 2,683,456 |
| i)Raw material | 680,335 | 799,931 | 1,249,072 | 1,920,158 | 1,482,238 | 1,525,781 |
| ii)Work in progress | 150,573 | 106,567 | 319,758 | 645,973 | 504,442 | 571,456 |
| iii)Finished goods | 267,164 | 443,929 | 381,840 | 390,852 | 310,196 | 586,219 |
| 3.Trade Debt / accounts receivables | 616,893 | 888,344 | 1,035,898 | 1,235,283 | 878,646 | 938,767 |
| 4.Short term loans and advances | 348,311 | 368,916 | 2,105,364 | 2,396,875 | 313,602 | 412,393 |
| 5.Short term investments | 498,009 | 571,687 | 462,484 | 435,348 | 244,678 | 398,949 |
| 6.Other current assets | 1,123,340 | 1,535,830 | 353,347 | 357,130 | 3,806,339 | 2,267,999 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 12,544,366 | 17,777,635 | 21,001,871 | 24,731,935 | 22,723,219 | 25,785,497 |
| C.Shareholders' Equity (C1+C2+C3) | 8,798,693 | 9,281,533 | 9,065,394 | 9,060,834 | 6,794,847 | 10,104,504 |
| 1.Issued, Subscribed \& Paid up capital | 1,378,043 | 1,421,436 | 1,600,846 | 1,654,508 | 1,698,313 | 1,748,343 |
| i)Ordinary shares | 1,378,043 | 1,421,436 | 1,600,846 | 1,654,508 | 1,698,313 | 1,748,343 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,100,461 | 6,548,490 | 6,162,771 | 2,742,023 | 180,742 | 1,580,934 |
| i)Capital Reserve | 4,548,751 | 5,027,063 | 5,364,252 | 5,757,015 | 5,845,588 | 6,148,215 |
| ii)Revenue Reserve | 1,551,710 | 1,521,427 | 798,519 | (3,014,992) | $(5,664,846)$ | $(4,567,281)$ |
| of which: un-appropriated profit(loss) / retained earnings | 1,285,310 | 1,255,027 | 539,197 | (3,014,992) | $(5,664,846)$ | $(4,567,281)$ |
| 3.Surplus on revaluation of fixed assets | 1,320,189 | 1,311,607 | 1,301,777 | 4,664,303 | 4,915,792 | 6,775,227 |
| D. Non-Current Liabilities (D1+D2+D3+D4+D5) | 878,934 | 667,162 | 517,093 | 482,722 | 906,436 | 1,807,033 |
| 1.Long term borrowings | 112,670 | 56,426 | 0 | 0 | 179,558 | 265,675 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 537,000 | 357,583 | 178,166 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 216,881 | 251,939 | 325,698 | 481,508 | 714,039 | 882,981 |
| 5.Other non-current liabilities | 12,383 | 1,214 | 13,229 | 1,214 | 12,839 | 658,377 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,866,739 | 7,828,940 | 11,419,384 | 15,188,379 | 15,021,936 | 13,873,960 |
| 1.Trade credit \& other accounts payables | 701,202 | 1,077,593 | 1,023,516 | 1,278,665 | 1,304,130 | 2,731,280 |
| of which: i) Trade credits | 266,026 | 391,809 | 200,091 | 633,540 | 460,087 | 633,540 |
| 2.Short term borrowings | 1,557,993 | 6,049,596 | 9,700,404 | 13,066,427 | 13,034,254 | 10,291,822 |
| 3.Current portion of non-current liabilities | 247,364 | 254,082 | 290,577 | 201,266 | 54,164 | 163,301 |
| 4.Other current liabilities | 360,180 | 447,669 | 404,887 | 642,021 | 629,388 | 687,557 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,615,231 | 8,418,188 | 9,410,276 | 11,972,060 | 11,111,578 | 14,194,739 |
| i)Local sales (Net) | 5,739,890 | 6,540,998 | 7,322,577 | 9,394,421 | 8,993,213 | 11,626,126 |
| ii)Export sales (Net) | 1,875,341 | 1,877,190 | 2,087,699 | 2,577,639 | 2,118,365 | 2,568,613 |
| 2.Cost of sales | 5,694,233 | 6,403,304 | 7,943,085 | 10,725,170 | 9,801,986 | 11,647,808 |
| i)Cost of material | 3,711,676 | 3,817,083 | 4,617,276 | 6,955,549 | 6,056,201 | 8,062,169 |
| 3.Gross profit / (loss) (F1-F2) | 1,920,998 | 2,014,884 | 1,467,191 | 1,246,890 | 1,309,592 | 2,546,931 |
| 4.General, administrative and other expenses | 1,535,115 | 1,589,503 | 1,611,220 | 2,152,824 | 1,736,346 | 2,364,627 |
| i)Selling \& distribution expenses | 1,012,822 | 1,143,458 | 1,064,894 | 1,365,875 | 1,226,826 | 1,345,194 |
| ii)Administrative and other expenses | 522,293 | 446,045 | 546,326 | 786,949 | 509,520 | 1,019,433 |
| 5.Other income / (loss) | 231,817 | 270,043 | 151,108 | 243,562 | $(26,176)$ | 1,396,730 |
| 6.EBIT (F3-F4+F5) | 617,700 | 695,424 | 7,079 | $(662,372)$ | $(452,930)$ | 1,579,034 |
| 7.Financial expenses | 349,904 | 390,848 | 485,914 | 1,286,392 | 1,731,560 | 1,055,242 |
| of which: (i) Interest expenses | 332,958 | 371,542 | 464,847 | 1,257,601 | 1,700,510 | 1,016,159 |
| 8.Profit / (loss) before taxation (F6-F7) | 267,796 | 304,576 | $(478,835)$ | $(1,948,764)$ | $(2,184,490)$ | 523,792 |
| 9.Tax expenses | 53,482 | 88,666 | 151,677 | 176,482 | 100,911 | 574,551 |
| 10.Profit / (loss) after tax (F8-F9) | 214,314 | 215,910 | $(630,512)$ | $(2,125,246)$ | $(2,285,401)$ | $(50,759)$ |
| 11.Cash dividends | 137,804 | 0 | 0 | 0 | 0 | 174,834 |
| 12.Bonus shares / stock dividends | 0 | 142,144 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 396,628 | $(357,256)$ | $(1,541,469)$ | (2,489,940) | 421,419 | 630,052 |
| 2.Net cash flows from investing activities | (3,777,910) | $(3,815,312)$ | $(2,261,344)$ | $(1,686,594)$ | $(412,330)$ | 2,083,254 |
| 3.Net cash flows from financing activities | 1,447,605 | 1,105,214 | 905,079 | 63,558 | $(168,007)$ | 875,960 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 9,677,627 | 9,948,695 | 9,582,487 | 9,543,556 | 7,701,283 | 11,911,537 |
| 2.Retention in business (F10-F11-F12) | 76,510 | 73,766 | $(630,512)$ | $(2,125,246)$ | $(2,285,401)$ | $(225,593)$ |
| 3.Depreciation for the year | 216,977 | 222,683 | 345,523 | 667,934 | 705,892 | 674,433 |
| 4.Salaries, wages and employee benefits | 1,415,045 | 1,656,418 | 2,208,098 | 2,428,042 | 2,251,980 | 3,364,904 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.81 | 2.56 | -6.70 | -17.75 | -20.57 | -0.36 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.65 | 0.56 | 0.49 | 0.52 | 0.47 | 0.59 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 1.82 | 1.42 | -3.25 | -9.29 | -9.63 | -0.21 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.49 | 1.68 | 2.11 | 2.52 | 2.99 | 2.87 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 2.72 | 2.39 | -6.87 | -23.45 | -28.83 | -0.60 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 1.56 | 1.52 | -3.94 | -12.85 | -13.46 | -0.29 |


| Tri-Pack Films Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 6,353,016 | 6,183,335 | 6,081,354 | 6,061,948 | 7,039,744 | 6,913,199 |
| 1.Capital work in progress | 107,610 | 230,483 | 151,590 | 252,192 | 507,878 | 702,221 |
| 2.Operating fixed assets at cost | 11,865,758 | 12,154,824 | 12,755,482 | 12,963,194 | 14,357,021 | 14,765,479 |
| 3.Operating fixed assets after deducting accumulated depreciation | 6,239,151 | 5,944,223 | 5,922,165 | 5,583,782 | 6,317,477 | 5,992,682 |
| 4.Intangible assets | 2,897 | 4,330 | 2,352 | 12,909 | 10,946 | 6,793 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 3,358 | 4,299 | 5,247 | 213,065 | 203,443 | 211,503 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,792,064 | 5,011,279 | 6,523,434 | 6,267,526 | 6,113,366 | 9,818,225 |
| 1.Cash \& bank balance | 176,741 | 205,024 | 43,870 | 212,295 | 137,358 | 206,868 |
| 2.Inventories; of which | 1,380,062 | 1,454,257 | 2,143,897 | 1,730,900 | 1,890,959 | 3,951,951 |
| i)Raw material | 912,041 | 890,846 | 1,536,044 | 1,303,076 | 1,123,724 | 2,535,111 |
| ii)Work in progress | 226,807 | 314,965 | 304,655 | 205,104 | 350,386 | 525,222 |
| iii)Finished goods | 241,214 | 248,446 | 303,198 | 222,720 | 416,849 | 891,618 |
| 3.Trade Debt / accounts receivables | 1,508,480 | 1,653,372 | 2,324,698 | 2,292,142 | 1,696,150 | 2,910,764 |
| 4.Short term loans and advances | 0 | 90,985 | 63,188 | 62,098 | 80,108 | 79,744 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,726,781 | 1,607,641 | 1,947,781 | 1,970,091 | 2,308,791 | 2,668,898 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 11,145,080 | 11,194,614 | 12,604,788 | 12,329,474 | 13,153,110 | 16,731,424 |
| C.Shareholders' Equity (C1+C2+C3) | 3,800,818 | 3,954,469 | 3,731,479 | 3,259,360 | 3,875,925 | 4,707,491 |
| 1. Issued, Subscribed \& Paid up capital | 388,000 | 388,000 | 388,000 | 388,000 | 388,000 | 388,000 |
| i)Ordinary shares | 388,000 | 388,000 | 388,000 | 388,000 | 388,000 | 388,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,412,818 | 3,566,469 | 3,343,479 | 2,871,360 | 3,487,925 | 4,319,491 |
| i)Capital Reserve | 999,107 | 999,107 | 999,107 | 999,107 | 999,107 | 999,107 |
| ii)Revenue Reserve | 2,413,711 | 2,567,362 | 2,344,372 | 1,872,253 | 2,488,818 | 3,320,384 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 962,362 | 739,372 | 267,253 | 883,818 | 1,715,384 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,762,429 | 1,853,374 | 1,342,308 | 1,247,379 | 3,012,414 | 3,280,079 |
| 1.Long term borrowings | 2,544,408 | 1,424,024 | 1,070,001 | 900,185 | 2,173,048 | 2,789,773 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 32,875 | 164,414 | 78,823 | 88,328 | 90,221 | 112,399 |
| 5.Other non-current liabilities | 185,146 | 264,936 | 193,484 | 258,866 | 749,145 | 377,907 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,581,833 | 5,386,771 | 7,531,001 | 7,822,735 | 6,264,771 | 8,743,854 |
| 1.Trade credit \& other accounts payables | 2,900,505 | 1,519,721 | 1,705,841 | 3,718,282 | 3,651,099 | 2,384,368 |
| of which: i) Trade credits | 63,346 | 45,285 | 39,438 | 21,494 | 61,711 | 55,059 |
| 2.Short term borrowings | 511,925 | 2,569,012 | 4,860,114 | 3,569,522 | 2,179,556 | 5,761,136 |
| 3.Current portion of non-current liabilities | 1,120,384 | 1,224,247 | 854,021 | 399,999 | 294,917 | 460,158 |
| 4.Other current liabilities | 49,019 | 73,791 | 111,025 | 134,932 | 139,199 | 138,192 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,778,067 | 12,255,793 | 13,224,068 | 14,683,267 | 15,089,802 | 19,054,464 |
| i)Local sales (Net) | 11,568,684 | 12,016,068 | 13,045,805 | 13,643,437 | 14,177,578 | 17,566,149 |
| ii) Export sales (Net) | 209,383 | 239,725 | 178,263 | 1,039,830 | 912,224 | 1,488,315 |
| 2.Cost of sales | 9,784,453 | 10,489,889 | 11,847,875 | 13,193,443 | 12,649,012 | 15,848,306 |
| i)Cost of material | 7,337,479 | 7,794,844 | 9,090,428 | 10,004,332 | 9,648,570 | 12,731,014 |
| 3.Gross profit / (loss) (F1-F2) | 1,993,614 | 1,765,904 | 1,376,193 | 1,489,824 | 2,440,790 | 3,206,158 |
| 4.General, administrative and other expenses | 686,678 | 646,461 | 705,370 | 789,243 | 1,022,996 | 1,088,017 |
| i)Selling \& distribution expenses | 295,959 | 306,060 | 371,630 | 462,173 | 473,583 | 495,167 |
| ii)Administrative and other expenses | 390,719 | 340,401 | 333,740 | 327,070 | 549,413 | 592,850 |
| 5.Other income / (loss) | 61,705 | 46,770 | 56,770 | 99,781 | 164,710 | 123,308 |
| 6.EBIT (F3-F4+F5) | 1,368,641 | 1,166,213 | 727,593 | 800,362 | 1,582,504 | 2,241,449 |
| 7.Financial expenses | 454,983 | 355,197 | 507,524 | 819,480 | 808,992 | 826,343 |
| of which: (i) Interest expenses | 439,409 | 281,055 | 462,861 | 734,094 | 558,572 | 433,538 |
| 8.Profit / (loss) before taxation (F6-F7) | 913,658 | 811,016 | 220,069 | $(19,118)$ | 773,512 | 1,415,106 |
| 9.Tax expenses | 159,176 | 238,374 | 62,712 | 290,696 | 159,401 | 373,246 |
| 10.Profit / (loss) after tax (F8-F9) | 754,482 | 572,642 | 157,357 | $(309,814)$ | 614,111 | 1,041,860 |
| 11.Cash dividends | 388,000 | 388,000 | 155,200 | 0 | 194,000 | 504,400 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,149,861 | 110,135 | $(360,411)$ | 3,576,427 | 2,418,637 | $(2,628,480)$ |
| 2.Net cash flows from investing activities | $(192,999)$ | $(445,793)$ | $(537,626)$ | $(569,842)$ | $(1,673,540)$ | $(683,221)$ |
| 3.Net cash flows from financing activities | $(1,787,182)$ | 48,854 | $(1,134,219)$ | $(2,958,543)$ | $(61,093)$ | 3,429,631 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 6,563,247 | 5,807,843 | 5,073,787 | 4,506,739 | 6,888,339 | 7,987,570 |
| 2.Retention in business (F10-F11-F12) | 366,482 | 184,642 | 2,157 | $(309,814)$ | 420,111 | 537,460 |
| 3.Depreciation for the year | 580,671 | 614,908 | 641,844 | 624,496 | 684,170 | 803,936 |
| 4.Salaries, wages and employee benefits | 1,086,313 | 957,499 | 908,598 | 869,667 | 1,146,076 | 1,244,565 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.41 | 4.67 | 1.19 | -2.11 | 4.07 | 5.47 |
| P2. Asset turnover (F1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.05 | 1.10 | 1.11 | 1.18 | 1.18 | 1.28 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 6.72 | 5.13 | 1.32 | -2.49 | 4.82 | 6.97 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.80 | 2.88 | 3.10 | 3.57 | 3.57 | 3.48 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 25.51 | 14.77 | 4.09 | -8.86 | 17.21 | 24.28 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 19.45 | 14.76 | - | -7.98 | 15.83 | 26.85 |


| United Brands Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,492 | 1,349 | 30,336 | 6,918 | 19,243 | 17,720 |
| 1.Capital work in progress | 0 | 0 | 132 | 0 | 8,449 | 0 |
| 2.Operating fixed assets at cost | 15,346 | 15,465 | 19,736 | 19,574 | 25,019 | 37,087 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,005 | 812 | 4,391 | 5,487 | 6,621 | 14,736 |
| 4. Intangible assets | 373 | 423 | 699 | 1,317 | 949 | 452 |
| 5.Long term investments | 0 | 0 | 25,000 | 0 | 0 | 0 |
| 6.Other non-current assets | 114 | 114 | 114 | 114 | 3,224 | 2,532 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 819,898 | 1,767,230 | 2,593,734 | 2,539,701 | 1,798,730 | 1,434,293 |
| 1.Cash \& bank balance | 55,363 | 47,283 | 175,515 | 203,854 | 57,890 | 133,800 |
| 2.Inventories; of which | 436,549 | 835,451 | 970,112 | 1,194,899 | 811,593 | 620,883 |
| i)Raw material | 0 | 0 | 0 | 0 | 22,429 | 98,148 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 436,549 | 835,451 | 970,112 | 1,194,899 | 789,164 | 522,735 |
| 3.Trade Debt / accounts receivables | 74,201 | 116,460 | 678,446 | 610,238 | 745,049 | 549,632 |
| 4.Short term loans and advances | 5,582 | 264,326 | 606,294 | 0 | 124,979 | 22,110 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 248,203 | 503,710 | 163,367 | 530,710 | 59,219 | 107,868 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 821,390 | 1,768,579 | 2,624,070 | 2,546,619 | 1,817,973 | 1,452,013 |
| C.Shareholders' Equity (C1+C2+C3) | 95,134 | 101,155 | 876,541 | 306,536 | 46,990 | 108,830 |
| 1. Issued, Subscribed \& Paid up capital | 108,000 | 108,000 | 918,000 | 918,000 | 918,000 | 918,000 |
| i)Ordinary shares | 108,000 | 108,000 | 918,000 | 918,000 | 918,000 | 918,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(12,866)$ | $(6,845)$ | $(41,459)$ | $(611,464)$ | $(871,010)$ | $(809,170)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(12,866)$ | $(6,845)$ | $(41,459)$ | $(611,464)$ | $(871,010)$ | $(809,170)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(12,866)$ | $(6,845)$ | $(41,459)$ | $(611,464)$ | $(871,010)$ | $(809,170)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 212,000 | 0 | 0 | 9,012 | 12,838 |
| 1.Long term borrowings | 0 | 212,000 | 0 | 0 | 9,012 | 12,571 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 267 |
| E.Current Liabilities (E1+E2+E3+E4) | 726,256 | 1,455,424 | 1,747,529 | 2,240,083 | 1,761,971 | 1,330,345 |
| 1.Trade credit \& other accounts payables | 726,256 | 1,099,254 | 936,024 | 748,802 | 983,289 | 987,821 |
| of which: i) Trade credits | 533,256 | 236,304 | 218,224 | 153,714 | 412,084 | 432,345 |
| 2.Short term borrowings | 0 | 355,675 | 805,111 | 1,453,269 | 766,452 | 307,621 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 4,737 | 31,125 |
| 4.Other current liabilities | 0 | 495 | 6,394 | 38,012 | 7,493 | 3,778 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,483,737 | 1,389,745 | 3,776,649 | 4,048,617 | 3,574,526 | 3,286,744 |
| i)Local sales (Net) | 1,483,737 | 1,389,745 | 3,776,649 | 4,048,617 | 3,574,526 | 3,286,744 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,254,493 | 1,046,814 | 2,793,084 | 3,020,437 | 2,687,818 | 2,756,931 |
| i)Cost of material | 0 | 0 | 0 | 0 | 2,489,941 | 2,344,196 |
| 3.Gross profit / (loss) (F1-F2) | 229,244 | 342,931 | 983,565 | 1,028,180 | 886,708 | 529,813 |
| 4.General, administrative and other expenses | 171,539 | 273,390 | 730,568 | 1,077,331 | 897,769 | 446,274 |
| i)Selling \& distribution expenses | 128,528 | 208,951 | 616,024 | 734,333 | 669,010 | 296,441 |
| ii)Administrative and other expenses | 43,011 | 64,439 | 114,544 | 342,998 | 228,759 | 149,833 |
| 5.Other income / (loss) | 0 | 0 | 0 | 2,049 | 27,629 | 92,978 |
| 6.EBIT (F3-F4+F5) | 57,705 | 69,541 | 252,997 | $(47,102)$ | 16,568 | 176,517 |
| 7.Financial expenses | 6,076 | 15,395 | 126,902 | 324,708 | 138,029 | 47,121 |
| of which: (i) Interest expenses | 4,716 | 10,478 | 65,830 | 130,829 | 128,673 | 42,847 |
| 8.Profit / (loss) before taxation (F6-F7) | 51,629 | 54,146 | 126,095 | $(371,810)$ | $(121,461)$ | 129,396 |
| 9.Tax expenses | 23,188 | 48,125 | 155,309 | 178,104 | 138,085 | 67,556 |
| 10.Profit / (loss) after tax (F8-F9) | 28,441 | 6,021 | $(29,214)$ | $(549,914)$ | $(259,546)$ | 61,840 |
| 11.Cash dividends | 0 | 5,400 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 31,991 | $(575,530)$ | $(884,147)$ | $(620,287)$ | 538,692 | 509,829 |
| 2.Net cash flows from investing activities | (505) | (178) | $(29,753)$ | $(2,251)$ | $(11,570)$ | $(35,711)$ |
| 3.Net cash flows from financing activities | $(39,342)$ | 567,628 | 1,042,132 | 617,728 | $(673,083)$ | $(400,093)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 95,134 | 313,155 | 876,541 | 306,536 | 56,002 | 121,668 |
| 2.Retention in business (F10-F11-F12) | 28,441 | 621 | $(29,214)$ | $(549,914)$ | $(259,546)$ | 61,840 |
| 3.Depreciation for the year | 1,217 | 312 | 692 | 1,053 | 1,874 | 3,953 |
| 4.Salaries, wages and employee benefits | 77,495 | 65,802 | 143,457 | 231,726 | 229,221 | 288,765 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.92 | 0.43 | -0.77 | -13.58 | -7.26 | 1.88 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.92 | 1.07 | 1.72 | 1.57 | 1.64 | 1.99 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.69 | 0.46 | -1.33 | -21.27 | -11.89 | 3.75 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 8.94 | 13.19 | 4.49 | 4.37 | 12.35 | 21.16 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 32.95 | 6.13 | -5.98 | -92.96 | -146.83 | 79.37 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 2.63 | 0.56 | -0.32 | -5.99 | -2.83 | 0.67 |


| ZIL Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 520,601 | 499,847 | 716,550 | 770,133 | 729,745 | 1,602,978 |
| 1.Capital work in progress | 22,196 | 26,246 | 11,471 | 6,963 | 10,084 | 76,986 |
| 2.Operating fixed assets at cost | 520,932 | 543,084 | 758,541 | 868,870 | 881,307 | 1,670,749 |
| 3.Operating fixed assets after deducting accumulated depreciation | 461,123 | 458,029 | 702,474 | 757,397 | 706,633 | 1,518,645 |
| 4.Intangible assets | 578 | 290 | 228 | 101 | 7,489 | 4,597 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 36,704 | 15,282 | 2,377 | 5,672 | 5,539 | 2,750 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 315,923 | 370,807 | 391,987 | 446,236 | 537,558 | 658,086 |
| 1.Cash \& bank balance | 38,005 | 32,547 | 43,599 | 23,640 | 103,230 | 31,709 |
| 2.Inventories; of which | 156,163 | 173,431 | 186,932 | 179,267 | 205,426 | 315,081 |
| i)Raw material | 96,687 | 86,435 | 89,178 | 104,999 | 121,814 | 176,116 |
| ii)Work in progress | 8,785 | 6,379 | 7,814 | 5,050 | 9,554 | 13,085 |
| iii)Finished goods | 50,691 | 59,648 | 85,429 | 69,218 | 74,058 | 125,880 |
| 3.Trade Debt / accounts receivables | 25,829 | 33,543 | 46,188 | 45,560 | 41,028 | 116,439 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 40,000 | 60,000 | 90,000 |
| 6.Other current assets | 95,926 | 131,286 | 115,268 | 157,769 | 127,874 | 104,857 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 836,524 | 870,654 | 1,108,537 | 1,216,369 | 1,267,303 | 2,261,064 |
| C.Shareholders' Equity (C1+C2+C3) | 342,537 | 351,917 | 567,467 | 611,094 | 606,288 | 956,775 |
| 1.Issued, Subscribed \& Paid up capital | 61,226 | 61,226 | 61,226 | 61,226 | 61,226 | 61,226 |
| i)Ordinary shares | 61,226 | 61,226 | 61,226 | 61,226 | 61,226 | 61,226 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 77,940 | 97,737 | 123,279 | 186,157 | 190,390 | $(102,353)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 77,940 | 97,737 | 123,279 | 186,157 | 190,390 | $(102,353)$ |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 117,279 | 180,157 | 184,390 | $(108,353)$ |
| 3.Surplus on revaluation of fixed assets | 203,371 | 192,954 | 382,962 | 363,711 | 354,672 | 997,902 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 91,252 | 103,013 | 104,075 | 195,034 | 222,479 | 455,977 |
| 1.Long term borrowings | 0 | 0 | 4,515 | 60,155 | 89,158 | 144,044 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 91,252 | 103,013 | 98,580 | 107,155 | 106,034 | 99,750 |
| 5.Other non-current liabilities | 0 | 0 | 980 | 27,724 | 27,287 | 212,183 |
| E.Current Liabilities (E1+E2+E3+E4) | 402,735 | 415,724 | 436,995 | 410,241 | 438,536 | 848,312 |
| 1.Trade credit \& other accounts payables | 159,193 | 191,272 | 188,335 | 260,163 | 254,681 | 540,704 |
| of which: i) Trade credits | 60,841 | 50,445 | 58,348 | 124,650 | 164,033 | 421,587 |
| 2.Short term borrowings | 230,004 | 210,000 | 190,000 | 0 | 0 | 115,000 |
| 3.Current portion of non-current liabilities | 0 | 0 | 941 | 11,182 | 56,126 | 72,312 |
| 4.Other current liabilities | 13,538 | 14,452 | 57,719 | 138,896 | 127,729 | 120,296 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,463,042 | 1,599,376 | 1,894,705 | 2,423,185 | 2,443,461 | 2,737,550 |
| i)Local sales (Net) | 1,463,042 | 1,599,376 | 1,894,705 | 2,423,185 | 2,443,461 | 2,737,550 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,055,056 | 1,148,227 | 1,357,923 | 1,706,308 | 1,843,796 | 2,451,352 |
| i)Cost of material | 814,953 | 958,023 | 1,140,478 | 1,420,484 | 1,585,487 | 2,037,470 |
| 3.Gross profit / (loss) (F1-F2) | 407,986 | 451,149 | 536,782 | 716,877 | 599,665 | 286,198 |
| 4.General, administrative and other expenses | 388,394 | 412,211 | 474,503 | 568,931 | 539,269 | 528,484 |
| i)Selling \& distribution expenses | 284,889 | 300,353 | 344,873 | 385,373 | 373,513 | 372,138 |
| ii)Administrative and other expenses | 103,505 | 111,858 | 129,630 | 183,558 | 165,756 | 156,346 |
| 5.Other income / (loss) | 6,457 | 20,382 | 15,003 | 3,583 | 7,119 | 10,197 |
| 6.EBIT (F3-F4+F5) | 26,049 | 59,320 | 77,282 | 151,529 | 67,515 | $(232,089)$ |
| 7.Financial expenses | 20,006 | 18,092 | 18,125 | 25,918 | 16,575 | 25,556 |
| of which: (i) Interest expenses | 19,082 | 17,169 | 17,047 | 24,673 | 15,518 | 24,591 |
| 8.Profit / (loss) before taxation (F6-F7) | 6,043 | 41,228 | 59,157 | 125,611 | 50,940 | $(257,645)$ |
| 9.Tax expenses | 2,107 | 24,352 | 31,224 | 59,869 | 37,679 | 33,949 |
| 10.Profit / (loss) after tax (F8-F9) | 3,936 | 16,876 | 27,933 | 65,742 | 13,261 | $(291,594)$ |
| 11.Cash dividends | 3,061 | 7,653 | 9,184 | 21,429 | 7,653 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 99,678 | 59,006 | 80,302 | 283,084 | 84,396 | $(105,970)$ |
| 2.Net cash flows from investing activities | $(39,998)$ | $(41,456)$ | $(40,719)$ | $(87,783)$ | $(47,882)$ | $(85,231)$ |
| 3.Net cash flows from financing activities | $(20,053)$ | $(23,004)$ | $(28,531)$ | $(215,260)$ | 43,076 | 149,680 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 433,789 | 454,930 | 671,542 | 806,128 | 828,767 | 1,412,752 |
| 2.Retention in business (F10-F11-F12) | 875 | 9,223 | 18,749 | 44,313 | 5,608 | $(291,594)$ |
| 3.Depreciation for the year | 32,826 | 37,897 | 41,743 | 65,676 | 64,610 | 62,272 |
| 4.Salaries, wages and employee benefits | 278,076 | 314,270 | 330,280 | 425,745 | 389,280 | 395,986 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.27 | 1.06 | 1.47 | 2.71 | 0.54 | -10.65 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.80 | 1.87 | 1.91 | 2.08 | 1.97 | 1.55 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.48 | 1.98 | 2.82 | 5.66 | 1.07 | -16.53 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.72 | 2.46 | 2.15 | 1.97 | 2.04 | 2.26 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.32 | 4.86 | 6.08 | 11.16 | 2.18 | -37.31 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 0.64 | 2.76 | 4.56 | 10.74 | 2.17 | -47.63 |

## Mineral Products

## Performance at Glance

The balance sheet size of the mineral products sector increased by Rs 8.25 billion ( 14.09 percent) during current year, reached at Rs 66.78 billion in FY21. Shareholders' equity improved by 34.96 percent during FY21, stands at Rs 34.69 billion. Mineral products sector posted an increase of Rs 5.49 billion in profit after tax during FY21 compared with FY20.

## Assets

Non-current assets of the sector stood at Rs 42.48 billion in FY21 reflecting a YoY growth of 21.52 percent during FY21. Capital work in progress decreased by Rs 3.86 billion during FY21. Operating fixed assets (after deducting accumulated depreciation) constituting 88.08 percent share of non-current assets, showed a YoY increase of Rs 10.97 billion during FY21.

Current assets increased by Rs 0.72 billion during FY21 while inventories decreased to Rs 8.21 billion. Trade debt recorded a YoY decrease of Rs 1.77 billion during FY21, stood at Rs 3.29 billion in FY21.


Shareholders' Equity \& Liabilities
Shareholders' equity beefed up to Rs 34.69 billion from Rs 25.70 billion during FY21. Paid-up capital and reserves remained significant factors in overall shareholders equity. Paid up capital increased by Rs 4.65 billion during FY21 whereas capital reserves decreased by Rs 0.31 billion during FY21. Revenue reserves, containing 89.00 percent share of total reserves moved up to Rs 10.44 billion during FY21, registered an increment of Rs 1.78 billion. Unappropriated profit increased by 10.58 percent during FY21.

Current liabilities decreased to Rs 18.81 billion from Rs 19.27 billion during FY21, showing a YoY decline of 2.42 percent. Short term borrowings decreased to Rs 2.02 billion from Rs 5.49 billion during FY21. Trade credit and other account payables (which constitute 73.01 percent share of total current

liabilities), increased to Rs 13.73 billion during FY21, showing an increase of Rs 3.95 billion. Non-current liabilities decreased to Rs 13.28 billion from Rs 13.55 billion during FY21 whereas long term borrowing showed a decline of 3.14 percent during FY21, reached at Rs 5.60 billion.

## Operating Efficiency \& Ratio Analysis

Sales of mineral products showed an increase of Rs 15.82 billion along with a moderate increase in cost of sales. As a result, gross profit increased by Rs 7.13 billion during FY21. Moreover, general administrative and other expenses increased by Rs 1.43 billion during FY21. Consequently, profit before


Sales and Profitability

tax and after tax increased by Rs 6.43 billion and Rs 5.49 billion respectively during FY21.Improvement in profit during FY21 resulted in better ROE and ROA. Precisely, ROE and ROA increased to 23.67 and 11.41 respectively from 6.49 and 2.98 in FY21 when compared with FY20. As a result, basic earnings per share improved to 3.86 in FY21 from 1.19 in FY20.

| Mineral products - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 21,358,886 | 21,689,600 | 26,232,723 | 32,457,104 | 34,956,114 | 42,480,063 |
| 1.Capital work in progress | 653,840 | 1,057,480 | 3,320,432 | 3,171,040 | 6,400,007 | 2,537,177 |
| 2.Operating fixed assets at cost | 32,103,748 | 34,443,991 | 38,906,084 | 44,690,999 | 47,938,940 | 62,644,984 |
| 3.Operating fixed assets after deducting accumulated depreciation | 19,656,685 | 19,348,045 | 21,557,660 | 27,523,082 | 26,446,361 | 37,415,227 |
| 4.Intangible assets | 25,016 | 47,769 | 47,914 | 72,033 | 61,291 | 50,697 |
| 5.Long term investments | 845,799 | 986,800 | 1,102,154 | 1,444,685 | 1,535,729 | 1,538,596 |
| 6.Other non-current assets | 177,546 | 249,506 | 204,563 | 246,264 | 512,726 | 938,366 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 13,805,850 | 16,164,855 | 15,479,251 | 20,321,255 | 23,571,852 | 24,295,321 |
| 1.Cash \& bank balance | 1,168,326 | 3,030,100 | 2,579,967 | 1,167,993 | 1,328,918 | 4,887,253 |
| 2.Inventories; of which | 4,914,077 | 5,091,360 | 4,767,985 | 9,153,502 | 11,590,338 | 8,211,308 |
| i)Raw material | 1,651,807 | 1,748,865 | 2,148,199 | 2,746,128 | 2,975,558 | 3,857,358 |
| ii)Work in progress | 220,805 | 220,065 | 209,840 | 349,706 | 257,152 | 328,065 |
| iii)Finished goods | 3,015,758 | 3,122,430 | 2,409,945 | 6,053,477 | 8,354,629 | 4,003,832 |
| 3.Trade Debt / accounts receivables | 4,137,752 | 4,151,441 | 3,286,038 | 4,492,555 | 5,061,024 | 3,286,813 |
| 4.Short term loans and advances | 489,381 | 677,327 | 755,581 | 873,767 | 776,628 | 1,273,658 |
| 5.Short term investments | 0 | 10,995 | 155,470 | 4,067 | 203,826 | 1,691,314 |
| 6.Other current assets | 3,096,314 | 3,203,632 | 3,934,210 | 4,629,371 | 4,611,118 | 4,944,975 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 35,164,736 | 37,854,455 | 41,711,974 | 52,778,359 | 58,527,966 | 66,775,384 |
| C.Shareholders' Equity (C1+C2+C3) | 15,881,910 | 16,573,656 | 21,059,427 | 25,323,564 | 25,702,927 | 34,689,087 |
| 1. Issued, Subscribed \& Paid up capital | 7,413,402 | 7,913,402 | 10,861,514 | 12,111,227 | 12,684,435 | 17,338,387 |
| i)Ordinary shares | 7,413,402 | 7,913,402 | 10,861,514 | 12,111,227 | 12,684,435 | 17,338,387 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,790,194 | 7,008,918 | 8,177,404 | 10,406,797 | 10,261,310 | 11,727,629 |
| i)Capital Reserve | 1,158,842 | 2,223,188 | 1,331,493 | 1,366,094 | 1,600,794 | 1,289,918 |
| ii)Revenue Reserve | 5,631,352 | 4,785,730 | 6,845,911 | 9,040,703 | 8,660,516 | 10,437,711 |
| of which: un-appropriated profit(loss) / retained earnings | 4,877,223 | 4,183,085 | 5,789,796 | 7,534,297 | 7,377,273 | 8,157,756 |
| 3. Surplus on revaluation of fixed assets | 1,678,314 | 1,651,336 | 2,020,509 | 2,805,540 | 2,757,182 | 5,623,071 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 7,879,525 | 7,868,836 | 8,296,206 | 9,753,770 | 13,553,343 | 13,280,846 |
| 1.Long term borrowings | 4,289,176 | 5,050,985 | 5,619,903 | 3,542,765 | 5,781,333 | 5,600,046 |
| 2.Subordinated loans / Sponsor's loans | 482,080 | 482,080 | 482,080 | 3,635,082 | 3,635,082 | 3,635,082 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 119,509 | 111,404 | 116,339 | 119,138 | 119,966 | 94,554 |
| 5.Other non-current liabilities | 2,988,760 | 2,224,367 | 2,077,884 | 2,456,785 | 4,016,962 | 3,951,164 |
| E.Current Liabilities (E1+E2+E3+E4) | 11,403,301 | 13,411,963 | 12,356,341 | 17,701,025 | 19,271,696 | 18,805,451 |
| 1.Trade credit \& other accounts payables | 6,645,566 | 7,325,666 | 8,656,984 | 10,520,504 | 9,774,979 | 13,729,901 |
| of which: i) Trade credits | 1,672,045 | 1,361,416 | 1,987,789 | 2,447,258 | 3,194,078 | 5,315,121 |
| 2.Short term borrowings | 3,582,772 | 4,100,786 | 2,028,229 | 5,366,615 | 5,491,365 | 2,023,466 |
| 3.Current portion of non-current liabilities | 797,455 | 958,631 | 595,522 | 756,878 | 1,593,252 | 1,195,387 |
| 4.Other current liabilities | 377,508 | 1,026,880 | 1,075,606 | 1,057,028 | 2,412,100 | 1,856,697 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 28,783,222 | 31,449,084 | 36,731,259 | 45,052,791 | 44,040,558 | 59,863,569 |
| i)Local sales (Net) | 27,741,262 | 30,303,938 | 35,976,004 | 42,999,516 | 41,193,476 | 56,094,169 |
| ii) Export sales (Net) | 1,041,960 | 1,145,146 | 755,255 | 2,053,275 | 2,847,082 | 3,769,400 |
| 2.Cost of sales | 23,005,265 | 24,731,721 | 28,956,415 | 35,574,908 | 37,389,971 | 46,077,984 |
| i)Cost of material | 8,785,879 | 8,914,038 | 9,405,731 | 13,903,492 | 13,263,991 | 13,636,046 |
| 3.Gross profit / (loss) (F1-F2) | 5,777,957 | 6,717,363 | 7,774,844 | 9,477,883 | 6,650,587 | 13,785,585 |
| 4.General, administrative and other expenses | 2,995,332 | 3,076,795 | 3,201,901 | 3,921,486 | 3,906,753 | 5,340,898 |
| i)Selling \& distribution expenses | 1,857,573 | 1,753,599 | 1,547,406 | 1,901,426 | 1,844,398 | 2,362,710 |
| ii)Administrative and other expenses | 1,137,759 | 1,323,196 | 1,654,495 | 2,020,060 | 2,062,355 | 2,978,188 |
| 5.Other income / (loss) | 298,425 | 309,097 | 485,734 | 614,378 | 351,264 | 892,600 |
| 6.EBIT (F3-F4+F5) | 3,081,050 | 3,949,665 | 5,058,677 | 6,170,775 | 3,095,098 | 9,337,287 |
| 7.Financial expenses | 745,003 | 708,311 | 469,775 | 713,681 | 1,075,576 | 889,638 |
| of which: (i) Interest expenses | 601,015 | 578,868 | 422,576 | 639,167 | 1,017,637 | 686,745 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,336,047 | 3,241,354 | 4,588,902 | 5,457,094 | 2,019,522 | 8,447,649 |
| 9.Tax expenses | 603,380 | 1,004,767 | 612,715 | 778,016 | 362,879 | 1,300,734 |
| 10.Profit / (loss) after tax (F8-F9) | 1,732,667 | 2,236,587 | 3,976,187 | 4,679,078 | 1,656,643 | 7,146,915 |
| 11.Cash dividends | 2,281,193 | 1,620,339 | 2,350,651 | 3,059,955 | 1,257,179 | 10,274,359 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 550,935 | 344,335 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,933,096 | 5,019,076 | 7,511,453 | 3,054,171 | 4,866,536 | 15,649,204 |
| 2.Net cash flows from investing activities | $(2,260,191)$ | $(2,078,499)$ | $(6,126,495)$ | $(6,955,232)$ | $(4,770,240)$ | $(7,423,372)$ |
| 3.Net cash flows from financing activities | $(1,126,687)$ | $(771,782)$ | $(1,176,305)$ | 1,147,576 | 379,684 | $(6,334,830)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 23,761,435 | 24,442,492 | 29,355,633 | 35,077,334 | 39,256,270 | 47,969,933 |
| 2.Retention in business (F10-F11-F12) | $(548,526)$ | 616,248 | 1,625,536 | 1,619,123 | $(151,471)$ | ( $3,471,778$ ) |
| 3.Depreciation for the year | 1,751,272 | 1,969,641 | 2,044,310 | 2,394,992 | 2,898,851 | 2,963,231 |
| 4.Salaries, wages and employee benefits | 5,265,390 | 5,201,917 | 5,665,387 | 7,198,240 | 6,687,644 | 9,131,822 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.02 | 7.11 | 10.83 | 10.39 | 3.76 | 11.94 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.88 | 0.86 | 0.92 | 0.95 | 0.79 | 0.96 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.28 | 6.13 | 9.99 | 9.90 | 2.98 | 11.41 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.24 | 2.25 | 2.11 | 2.04 | 2.18 | 2.07 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 11.81 | 13.78 | 21.13 | 20.18 | 6.49 | 23.67 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.01 | 2.46 | 3.30 | 3.52 | 1.19 | 3.86 |


| Balochistan Glass Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,377,110 | 1,580,255 | 2,234,444 | 2,115,469 | 2,033,314 | 2,727,320 |
| 1.Capital work in progress | 2,283 | 2,283 | 345,947 | 27,011 | 27,011 | 25,045 |
| 2.Operating fixed assets at cost | 3,276,935 | 3,290,505 | 4,029,577 | 4,389,464 | 4,449,470 | 5,397,330 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,374,827 | 1,370,389 | 1,754,401 | 1,962,827 | 1,880,672 | 2,565,191 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 125,631 | 125,631 | 125,631 | 125,631 | 137,084 |
| 6.Other non-current assets | 0 | 81,952 | 8,465 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 717,844 | 775,741 | 552,757 | 1,029,331 | 716,321 | 390,279 |
| 1.Cash \& bank balance | 19,806 | 192,593 | 4,829 | 9,733 | 145,484 | 47,382 |
| 2.Inventories; of which | 234,760 | 163,374 | 131,459 | 495,183 | 249,439 | 156,358 |
| i) Raw material | 48,547 | 38,516 | 38,529 | 57,181 | 45,915 | 62,901 |
| ii)Work in progress | 2,966 | 705 | 811 | 3,213 | 837 | 3,860 |
| iii)Finished goods | 183,247 | 124,153 | 92,119 | 434,789 | 202,687 | 89,597 |
| 3.Trade Debt / accounts receivables | 69,858 | 127,292 | 123,433 | 216,308 | 106,181 | 50,163 |
| 4.Short term loans and advances | 47,305 | 43,030 | 38,230 | 39,970 | 38,123 | 40,675 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 346,115 | 249,452 | 254,806 | 268,137 | 177,094 | 95,701 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,094,954 | 2,355,996 | 2,787,201 | 3,144,800 | 2,749,635 | 3,117,599 |
| C.Shareholders' Equity (C1+C2+C3) | $(2,946,707)$ | $(3,438,458)$ | (2,459,216) | (2,594,839) | $(3,059,044)$ | $(2,566,496)$ |
| 1.Issued, Subscribed \& Paid up capital | 1,716,000 | 1,716,000 | 2,616,000 | 2,616,000 | 2,616,000 | 2,616,000 |
| i)Ordinary shares | 1,716,000 | 1,716,000 | 2,616,000 | 2,616,000 | 2,616,000 | 2,616,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(4,960,353)$ | $(5,443,457)$ | (5,719,681) | $(5,840,436)$ | $(6,291,166)$ | (6,253,493) |
| i)Capital Reserve | $(514,800)$ | $(514,800)$ | $(514,800)$ | $(514,800)$ | $(514,800)$ | $(514,800)$ |
| ii)Revenue Reserve | $(4,445,553)$ | $(4,928,657)$ | (5,204,881) | $(5,325,636)$ | $(5,776,366)$ | $(5,738,693)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(4,445,553)$ | $(4,928,657)$ | (5,204,881) | (5,325,636) | $(5,776,366)$ | $(5,738,693)$ |
| 3.Surplus on revaluation of fixed assets | 297,646 | 288,999 | 644,465 | 629,597 | 616,122 | 1,070,997 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 3,180,489 | 4,130,199 | 3,990,021 | 4,053,382 | 4,213,944 | 4,181,105 |
| 1.Long term borrowings | 1,592,116 | 3,409,616 | 3,272,950 | 348,210 | 511,073 | 471,242 |
| 2.Subordinated loans / Sponsor's loans | 482,080 | 482,080 | 482,080 | 3,635,082 | 3,635,082 | 3,635,082 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 31,823 | 14,654 | 12,522 | 12,212 | 10,995 | 5,173 |
| 5.Other non-current liabilities | 1,074,470 | 223,849 | 222,469 | 57,878 | 56,794 | 69,608 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,861,172 | 1,664,255 | 1,256,396 | 1,686,257 | 1,594,735 | 1,502,990 |
| 1.Trade credit \& other accounts payables | 1,042,320 | 878,625 | 703,275 | 810,328 | 739,409 | 644,544 |
| of which: i) Trade credits | 242,819 | 216,039 | 231,227 | 310,065 | 247,058 | 247,296 |
| 2.Short term borrowings | 411,562 | 367,721 | 249,986 | 684,727 | 712,058 | 709,085 |
| 3.Current portion of non-current liabilities | 222,567 | 284,057 | 188,251 | 83,131 | 25,920 | 24,218 |
| 4.Other current liabilities | 184,723 | 133,852 | 114,884 | 108,071 | 117,348 | 125,143 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,494,503 | 674,149 | 475,518 | 1,121,781 | 1,494,183 | 1,252,220 |
| i)Local sales (Net) | 1,462,763 | 660,741 | 471,166 | 1,111,195 | 1,473,617 | 1,239,179 |
| ii)Export sales (Net) | 31,740 | 13,408 | 4,352 | 10,586 | 20,566 | 13,041 |
| 2.Cost of sales | 1,774,518 | 939,381 | 682,200 | 1,225,689 | 1,538,632 | 1,134,721 |
| i)Cost of material | 651,584 | 228,892 | 117,070 | 504,214 | 411,633 | 341,903 |
| 3.Gross profit / (loss) (F1-F2) | $(280,015)$ | $(265,232)$ | $(206,682)$ | $(103,908)$ | $(44,449)$ | 117,499 |
| 4.General, administrative and other expenses | 51,873 | 40,162 | 50,063 | 89,097 | 290,651 | 68,121 |
| i)Selling \& distribution expenses | 43,296 | 31,734 | 39,614 | 84,880 | 100,309 | 60,606 |
| ii)Administrative and other expenses | 8,577 | 8,428 | 10,449 | 4,217 | 190,342 | 7,515 |
| 5.Other income / (loss) | 9,599 | 26,243 | 20,811 | 131,732 | 1,819 | 83,848 |
| 6.EBIT (F3-F4+F5) | $(322,289)$ | $(279,151)$ | $(235,934)$ | $(61,273)$ | $(333,281)$ | 133,226 |
| 7.Financial expenses | 205,792 | 209,512 | 53,620 | 82,766 | 113,964 | 87,170 |
| of which: (i) Interest expenses | 198,944 | 197,585 | 50,260 | 73,341 | 110,951 | 68,373 |
| 8.Profit / (loss) before taxation (F6-F7) | $(528,081)$ | $(488,663)$ | $(289,554)$ | $(144,039)$ | $(447,245)$ | 46,056 |
| 9.Tax expenses | $(3,752)$ | 3,088 | $(5,520)$ | $(8,416)$ | 16,960 | 20,599 |
| 10.Profit / (loss) after tax (F8-F9) | $(524,329)$ | $(491,751)$ | $(284,034)$ | $(135,623)$ | $(464,205)$ | 25,457 |
| 11.Cash dividends | 0 | 0 | 0 | - | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(189,075)$ | $(320,576)$ | $(299,099)$ | $(456,139)$ | 234,521 | 188,442 |
| 2.Net cash flows from investing activities | $(62,637)$ | $(221,404)$ | $(374,552)$ | $(63,484)$ | $(60,842)$ | $(260,100)$ |
| 3.Net cash flows from financing activities | 260,803 | 714,767 | 485,887 | 524,527 | $(37,928)$ | $(26,444)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 233,782 | 691,741 | 1,530,805 | 1,458,543 | 1,154,900 | 1,614,609 |
| 2.Retention in business (F10-F11-F12) | $(524,329)$ | $(491,751)$ | $(284,034)$ | $(135,623)$ | $(464,205)$ | 25,457 |
| 3.Depreciation for the year | 132,482 | 123,020 | 116,929 | 151,461 | 144,053 | 141,285 |
| 4.Salaries, wages and employee benefits | 355,110 | 152,889 | 127,462 | 282,215 | 211,659 | 363,653 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -35.08 | -72.94 | -59.73 | -12.09 | -31.07 | 2.03 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.73 | 0.30 | 0.18 | 0.38 | 0.51 | 0.43 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | -25.61 | -22.10 | -11.05 | -4.57 | -15.75 | 0.87 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -0.76 | -0.70 | -0.87 | -1.17 | -1.04 | -1.04 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 19.55 | 15.40 | 9.63 | 5.37 | 16.42 | -0.91 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -3.06 | -2.87 | -1.09 | -0.52 | -1.77 | 0.10 |


| rontier Ceramics Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 853,116 | 851,304 | 977,093 | 1,590,023 | 1,538,515 | 2,529,762 |
| 1.Capital work in progress | 97,212 | 107,682 | 242,692 | 0 | 58,575 | 306,729 |
| 2.Operating fixed assets at cost | 1,016,855 | 1,056,784 | 1,101,243 | 1,367,658 | 2,011,004 | 2,589,038 |
| 3.Operating fixed assets after deducting accumulated depreciation | 747,351 | 733,648 | 724,871 | 1,580,069 | 1,468,280 | 1,899,403 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 777 | 738 | 701 | 666 | 632 | 601 |
| 6.Other non-current assets | 7,776 | 9,236 | 8,829 | 9,288 | 11,028 | 323,029 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 244,108 | 238,088 | 233,103 | 344,564 | 489,397 | 561,946 |
| 1.Cash \& bank balance | 1,966 | 3,317 | 4,120 | 1,500 | 59,248 | 43,950 |
| 2.Inventories; of which | 110,022 | 87,990 | 89,886 | 173,719 | 169,222 | 173,357 |
| i)Raw material | 42,173 | 29,224 | 45,246 | 78,342 | 85,913 | 120,561 |
| ii)Work in progress | 19,917 | 27,897 | 22,678 | 57,967 | 57,667 | 16,395 |
| iii)Finished goods | 47,932 | 30,869 | 21,962 | 37,410 | 25,642 | 36,401 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 10,543 | 482 | 2,493 | 6,891 |
| 4.Short term loans and advances | 43,720 | 53,164 | 35,038 | 51,492 | 100,013 | 148,586 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 88,400 | 93,617 | 93,516 | 117,371 | 158,421 | 189,162 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,097,224 | 1,089,392 | 1,210,196 | 1,934,587 | 2,027,912 | 3,091,708 |
| C.Shareholders' Equity (C1+C2+C3) | 647,941 | 655,457 | 697,134 | 1,127,064 | 1,170,915 | 1,682,012 |
| 1.Issued, Subscribed \& Paid up capital | 378,738 | 378,738 | 378,738 | 378,738 | 378,738 | 378,738 |
| i)Ordinary shares | 378,738 | 378,738 | 378,738 | 378,738 | 378,738 | 378,738 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(158,941)$ | $(135,162)$ | $(78,072)$ | $(150,640)$ | $(92,465)$ | 24,503 |
| i)Capital Reserve | $(180,796)$ | $(180,796)$ | $(180,796)$ | $(180,796)$ | $(180,796)$ | $(180,796)$ |
| ii)Revenue Reserve | 21,855 | 45,634 | 102,724 | 30,156 | 88,331 | 205,299 |
| of which: un-appropriated profit(loss) / retained earnings | 21,855 | 45,634 | 102,724 | 30,156 | 88,331 | 205,299 |
| 3.Surplus on revaluation of fixed assets | 428,144 | 411,881 | 396,468 | 898,966 | 884,642 | 1,278,771 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 113,122 | 124,074 | 269,860 | 436,281 | 372,020 | 699,248 |
| 1.Long term borrowings | 25,625 | 38,281 | 185,247 | 209,578 | 168,249 | 299,037 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 87,497 | 85,793 | 84,613 | 226,703 | 203,771 | 400,211 |
| E.Current Liabilities (E1+E2+E3+E4) | 336,161 | 309,861 | 243,202 | 371,242 | 484,977 | 710,448 |
| 1.Trade credit \& other accounts payables | 286,412 | 267,135 | 159,284 | 246,954 | 321,920 | 646,451 |
| of which: i) Trade credits | 54,441 | 52,223 | 82,725 | 98,705 | 183,907 | 262,448 |
| 2. Short term borrowings | 8,525 | 2,645 | 38,650 | 63,480 | 80,639 | 0 |
| 3.Current portion of non-current liabilities | 29,356 | 26,433 | 27,087 | 6,228 | 227 | 60,808 |
| 4.Other current liabilities | 11,868 | 13,648 | 18,181 | 54,580 | 82,191 | 3,189 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 408,447 | 426,926 | 664,996 | 781,835 | 1,115,224 | 2,828,952 |
| i)Local sales (Net) | 408,447 | 426,926 | 664,996 | 781,835 | 1,115,224 | 2,828,952 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 377,322 | 396,004 | 559,338 | 764,920 | 1,002,502 | 2,556,869 |
| i)Cost of material | 96,416 | 77,028 | 136,686 | 213,475 | 250,871 | 662,000 |
| 3.Gross profit / (loss) (F1-F2) | 31,125 | 30,922 | 105,658 | 16,915 | 112,722 | 272,083 |
| 4.General, administrative and other expenses | 21,470 | 25,190 | 51,011 | 39,093 | 44,837 | 94,290 |
| i)Selling \& distribution expenses | 4,358 | 4,359 | 7,104 | 11,724 | 12,297 | 40,777 |
| ii)Administrative and other expenses | 17,112 | 20,831 | 43,907 | 27,369 | 32,540 | 53,513 |
| 5.Other income / (loss) | 1,677 | 9,974 | 21,241 | 2,040 | 2,923 | 3,888 |
| 6.EBIT (F3-F4+F5) | 11,332 | 15,706 | 75,888 | $(20,138)$ | 70,808 | 181,681 |
| 7.Financial expenses | 9,643 | 10,301 | 12,493 | 42,627 | 36,833 | 32,266 |
| of which: (i) Interest expenses | 5,880 | 7,141 | 8,933 | 37,697 | 29,970 | 24,468 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,689 | 5,405 | 63,395 | $(62,765)$ | 33,975 | 149,415 |
| 9.Tax expenses | (867) | 696 | 23,972 | 25,710 | $(9,877)$ | 48,724 |
| 10.Profit / (loss) after tax (F8-F9) | 2,556 | 4,709 | 39,423 | $(88,475)$ | 43,852 | 100,691 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 76,763 | 37,118 | 36,347 | 18,370 | 169,696 | 355,744 |
| 2.Net cash flows from investing activities | $(74,222)$ | $(40,439)$ | $(179,469)$ | $(24,003)$ | $(61,855)$ | $(248,154)$ |
| 3.Net cash flows from financing activities | $(1,926)$ | 4,672 | 143,926 | 3,013 | $(50,092)$ | $(122,888)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 761,063 | 779,531 | 966,994 | 1,563,345 | 1,542,935 | 2,381,260 |
| 2.Retention in business (F10-F11-F12) | 2,556 | 4,709 | 39,423 | $(88,475)$ | 43,852 | 100,691 |
| 3.Depreciation for the year | 55,637 | 53,632 | 53,237 | 54,772 | 115,905 | 146,910 |
| 4.Salaries, wages and employee benefits | 47,422 | 55,980 | 75,883 | 93,459 | 143,913 | 263,069 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.63 | 1.10 | 5.93 | -11.32 | 3.93 | 3.56 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.39 | 0.39 | 0.58 | 0.50 | 0.56 | 1.11 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 0.24 | 0.43 | 3.43 | -5.63 | 2.21 | 3.93 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.64 | 1.68 | 1.70 | 1.72 | 1.72 | 1.79 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.40 | 0.72 | 5.83 | -9.70 | 3.82 | 7.06 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.07 | 0.12 | 1.04 | -2.34 | 1.16 | 2.66 |


| Ghani Glass Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 8,510,967 | 8,465,104 | 10,951,347 | 13,587,278 | 14,103,320 | 16,677,080 |
| 1.Capital work in progress | 313,597 | 464,570 | 2,294,047 | 1,221,827 | 770,222 | 1,112,448 |
| 2.Operating fixed assets at cost | 11,074,466 | 12,406,934 | 13,667,845 | 17,916,266 | 20,043,948 | 23,472,566 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,334,848 | 7,099,365 | 7,631,525 | 10,998,532 | 11,884,228 | 14,124,762 |
| 4. Intangible assets | 0 | 24,145 | 25,683 | 26,298 | 20,909 | 15,550 |
| 5.Long term investments | 838,272 | 848,428 | 965,061 | 1,308,869 | 1,401,189 | 1,393,876 |
| 6.Other non-current assets | 24,250 | 28,596 | 35,031 | 31,752 | 26,772 | 30,444 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 5,474,101 | 7,122,104 | 6,990,218 | 9,227,860 | 11,106,002 | 9,884,624 |
| 1.Cash \& bank balance | 707,750 | 2,419,360 | 2,026,060 | 725,982 | 360,911 | 3,043,589 |
| 2.Inventories; of which | 1,880,765 | 1,680,655 | 1,292,545 | 3,704,064 | 6,032,112 | 2,685,888 |
| i)Raw material | 635,682 | 479,785 | 568,286 | 738,594 | 816,005 | 933,769 |
| ii)Work in progress | 77,934 | 75,981 | 63,892 | 139,867 | 92,285 | 119,326 |
| iii)Finished goods | 1,167,147 | 1,124,889 | 660,367 | 2,825,603 | 5,123,822 | 1,632,793 |
| 3.Trade Debt / accounts receivables | 1,670,346 | 1,888,101 | 1,645,140 | 2,240,196 | 2,263,315 | 1,334,770 |
| 4.Short term loans and advances | 285,076 | 428,844 | 529,675 | 596,740 | 456,660 | 812,985 |
| 5.Short term investments | 0 | 10,995 | 155,470 | 4,067 | 3,826 | 4,719 |
| 6.Other current assets | 930,164 | 694,149 | 1,341,328 | 1,956,811 | 1,989,178 | 2,002,673 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 13,985,068 | 15,587,208 | 17,941,565 | 22,815,138 | 25,209,322 | 26,561,704 |
| C.Shareholders' Equity (C1+C2+C3) | 10,254,268 | 10,880,503 | 12,903,818 | 15,576,210 | 16,050,051 | 17,099,652 |
| 1.Issued, Subscribed \& Paid up capital | 2,192,480 | 2,192,480 | 4,165,713 | 5,415,427 | 5,415,427 | 8,393,911 |
| i)Ordinary shares | 2,192,480 | 2,192,480 | 4,165,713 | 5,415,427 | 5,415,427 | 8,393,911 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 8,061,788 | 8,688,023 | 8,738,105 | 10,160,783 | 10,634,624 | 8,705,741 |
| i)Capital Reserve | 867,883 | 2,149,077 | 867,883 | 867,883 | 867,883 | 867,883 |
| ii)Revenue Reserve | 7,193,905 | 6,538,946 | 7,870,222 | 9,292,900 | 9,766,741 | 7,837,858 |
| of which: un-appropriated profit(loss) / retained earnings | 7,193,905 | 6,538,946 | 7,611,158 | 8,698,226 | 9,014,770 | 7,016,954 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,145,727 | 1,255,656 | 1,111,753 | 1,358,404 | 3,166,177 | 2,096,684 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 71,801 | 77,158 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 1,145,727 | 1,255,656 | 1,111,753 | 1,358,404 | 3,094,376 | 2,019,526 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,585,073 | 3,451,049 | 3,925,994 | 5,880,524 | 5,993,094 | 7,365,368 |
| 1.Trade credit \& other accounts payables | 2,585,073 | 2,803,797 | 3,494,513 | 4,834,618 | 4,690,139 | 7,016,103 |
| of which: i) Trade credits | 640,920 | 336,390 | 481,442 | 750,782 | 1,050,559 | 2,456,745 |
| 2.Short term borrowings | 0 | 0 | 0 | 680,500 | 26,000 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 32,926 | 23,264 |
| 4.Other current liabilities | 0 | 647,252 | 431,481 | 365,406 | 1,244,029 | 326,001 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,784,846 | 13,210,117 | 14,181,518 | 17,248,127 | 17,096,244 | 21,470,563 |
| i)Local sales (Net) | 11,470,133 | 12,820,816 | 14,181,518 | 16,007,192 | 15,409,960 | 19,476,664 |
| ii)Export sales (Net) | 314,713 | 389,301 | 0 | 1,240,935 | 1,686,284 | 1,993,899 |
| 2.Cost of sales | 8,162,052 | 8,914,439 | 10,178,924 | 12,869,809 | 14,490,569 | 16,618,986 |
| i)Cost of material | 3,200,002 | 3,403,654 | 3,531,025 | 5,643,312 | 6,222,290 | 4,477,776 |
| 3.Gross profit / (loss) (F1-F2) | 3,622,794 | 4,295,678 | 4,002,594 | 4,378,318 | 2,605,675 | 4,851,577 |
| 4.General, administrative and other expenses | 1,341,142 | 1,528,333 | 1,276,868 | 1,451,935 | 1,171,045 | 1,881,964 |
| i)Selling \& distribution expenses | 710,236 | 771,309 | 396,997 | 438,218 | 341,518 | 454,166 |
| ii)Administrative and other expenses | 630,906 | 757,024 | 879,871 | 1,013,717 | 829,527 | 1,427,798 |
| 5.Other income / (loss) | 165,643 | 175,715 | 334,593 | 317,006 | 202,706 | 341,918 |
| 6.EBIT (F3-F4+F5) | 2,447,295 | 2,943,060 | 3,060,319 | 3,243,389 | 1,637,336 | 3,311,531 |
| 7.Financial expenses | 37,437 | 9,529 | 9,762 | 12,521 | 33,972 | 141,244 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 14,863 | 12,563 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,409,858 | 2,933,531 | 3,050,557 | 3,230,868 | 1,603,364 | 3,170,287 |
| 9.Tax expenses | 436,465 | 631,249 | 184,445 | 87,347 | 90,288 | $(45,364)$ |
| 10.Profit / (loss) after tax (F8-F9) | 1,973,393 | 2,302,282 | 2,866,112 | 3,143,521 | 1,513,076 | 3,215,651 |
| 11.Cash dividends | 2,082,856 | 1,315,488 | 1,666,285 | 2,436,942 | 1,083,085 | 7,974,215 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,752,566 | 3,551,681 | 3,911,716 | 2,001,524 | 2,022,096 | 9,680,530 |
| 2.Net cash flows from investing activities | $(863,695)$ | $(625,931)$ | $(3,216,722)$ | $(2,977,717)$ | $(1,424,837)$ | $(3,705,239)$ |
| 3.Net cash flows from financing activities | $(1,541,060)$ | $(1,214,139)$ | $(1,088,294)$ | $(323,884)$ | $(962,331)$ | (3,292,613) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 11,399,995 | 12,136,159 | 14,015,571 | 16,934,614 | 19,216,228 | 19,196,336 |
| 2.Retention in business (F10-F11-F12) | $(109,463)$ | 986,794 | 1,199,827 | 706,579 | 429,991 | $(4,758,564)$ |
| 3.Depreciation for the year | 690,211 | 743,215 | 741,056 | 896,367 | 1,246,512 | 1,230,881 |
| 4.Salaries, wages and employee benefits | 1,767,932 | 2,054,057 | 1,993,466 | 2,546,556 | 2,104,330 | 3,067,838 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 16.75 | 17.43 | 20.21 | 18.23 | 8.85 | 14.98 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.89 | 0.89 | 0.85 | 0.85 | 0.71 | 0.83 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 14.82 | 15.57 | 17.10 | 15.43 | 6.30 | 12.42 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.38 | 1.40 | 1.41 | 1.43 | 1.52 | 1.56 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 20.45 | 21.79 | 24.10 | 22.08 | 9.57 | 19.40 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 9.00 | 10.50 | 6.88 | 5.80 | 2.79 | 3.83 |


| Ghani Global Glass Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,337,305 | 1,444,015 | 1,569,650 | 1,555,697 | 1,519,046 | 1,811,956 |
| 1.Capital work in progress | 6,633 | 16,273 | 30,427 | 31,242 | 31,242 | 349,484 |
| 2.Operating fixed assets at cost | 1,333,436 | 1,524,210 | 1,732,595 | 1,789,864 | 1,828,503 | 1,893,602 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,306,203 | 1,401,180 | 1,511,631 | 1,499,776 | 1,462,989 | 1,437,657 |
| 4. Intangible assets | 19,794 | 19,794 | 19,794 | 19,794 | 19,794 | 19,794 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 4,675 | 6,768 | 7,798 | 4,885 | 5,021 | 5,021 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 379,950 | 738,122 | 907,632 | 897,043 | 915,765 | 1,332,950 |
| 1.Cash \& bank balance | 34,915 | 68,124 | 72,680 | 60,350 | 64,427 | 166,617 |
| 2.Inventories; of which | 140,319 | 322,545 | 416,362 | 264,374 | 277,071 | 391,234 |
| i)Raw material | 23,211 | 21,849 | 27,900 | 42,713 | 79,367 | 121,508 |
| ii)Work in progress | 4,886 | 4,284 | 2,999 | 8,116 | 4,932 | 5,165 |
| iii)Finished goods | 112,222 | 296,412 | 385,463 | 213,545 | 192,772 | 242,508 |
| 3.Trade Debt / accounts receivables | 35,455 | 76,134 | 138,623 | 194,326 | 254,544 | 276,747 |
| 4.Short term loans and advances | 9,633 | 19,236 | 20,540 | 101,974 | 22,733 | 41,453 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 159,628 | 252,083 | 259,427 | 276,019 | 296,990 | 456,899 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,717,255 | 2,182,137 | 2,477,282 | 2,452,740 | 2,434,811 | 3,144,906 |
| C.Shareholders' Equity (C1+C2+C3) | 924,993 | 1,168,267 | 1,434,837 | 1,319,190 | 1,372,367 | 2,271,596 |
| 1.Issued, Subscribed \& Paid up capital | 500,000 | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 | 2,400,000 |
| i)Ordinary shares | 500,000 | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 | 2,400,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 424,993 | 168,267 | 434,837 | 319,190 | 372,367 | $(128,404)$ |
| i)Capital Reserve | 485,661 | 344,861 | 734,361 | 768,961 | 781,661 | 147,770 |
| ii)Revenue Reserve | $(60,668)$ | $(176,594)$ | $(299,524)$ | $(449,771)$ | $(409,294)$ | $(276,174)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(60,668)$ | $(176,594)$ | $(299,524)$ | $(449,771)$ | $(409,294)$ | $(276,174)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 528,537 | 376,109 | 224,914 | 262,163 | 287,997 | 310,039 |
| 1.Long term borrowings | 528,169 | 375,709 | 224,514 | 261,763 | 286,575 | 309,164 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 368 | 400 | 400 | 400 | 1,422 | 875 |
| E.Current Liabilities (E1+E2+E3+E4) | 263,725 | 637,761 | 817,531 | 871,387 | 774,447 | 563,271 |
| 1.Trade credit \& other accounts payables | 93,477 | 106,799 | 108,387 | 91,014 | 107,477 | 207,553 |
| of which: i) Trade credits | 78,688 | 0 | 90,672 | 30,330 | 51,027 | 121,308 |
| 2.Short term borrowings | 84,452 | 364,231 | 544,077 | 495,936 | 521,174 | 120,992 |
| 3.Current portion of non-current liabilities | 78,823 | 153,405 | 151,727 | 241,743 | 111,011 | 224,043 |
| 4.Other current liabilities | 6,973 | 13,326 | 13,340 | 42,694 | 34,785 | 10,683 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 66,022 | 330,008 | 496,002 | 792,024 | 1,297,084 | 1,398,168 |
| i)Local sales (Net) | 66,022 | 330,008 | 496,002 | 790,486 | 1,205,246 | 1,316,973 |
| ii)Export sales (Net) | 0 | 0 | 0 | 1,538 | 91,838 | 81,195 |
| 2.Cost of sales | 62,569 | 317,104 | 486,736 | 739,851 | 1,010,742 | 973,950 |
| i)Cost of material | 37,966 | 152,852 | 122,634 | 177,031 | 258,425 | 297,666 |
| 3.Gross profit / (loss) (F1-F2) | 3,453 | 12,904 | 9,266 | 52,173 | 286,342 | 424,218 |
| 4.General, administrative and other expenses | 31,690 | 62,718 | 84,645 | 103,515 | 105,774 | 165,412 |
| i)Selling \& distribution expenses | 8,364 | 16,906 | 23,595 | 35,040 | 37,242 | 35,270 |
| ii)Administrative and other expenses | 23,326 | 45,812 | 61,050 | 68,475 | 68,532 | 130,142 |
| 5.Other income / (loss) | 239 | 5,886 | 26,658 | 6,802 | 1,658 | 7,692 |
| 6.EBIT (F3-F4+F5) | $(27,998)$ | $(43,928)$ | $(48,721)$ | $(44,540)$ | 182,226 | 266,498 |
| 7.Financial expenses | 17,541 | 68,698 | 77,510 | 103,058 | 141,749 | 110,444 |
| of which: (i) Interest expenses | 16,661 | 64,393 | 74,646 | 99,560 | 136,870 | 98,735 |
| 8.Profit / (loss) before taxation (F6-F7) | $(45,539)$ | $(112,626)$ | $(126,231)$ | $(147,598)$ | 40,477 | 156,054 |
| 9.Tax expenses | 5,696 | 3,300 | $(3,300)$ | 0 | 0 | 22,935 |
| 10.Profit / (loss) after tax (F8-F9) | $(51,235)$ | $(115,926)$ | $(122,931)$ | $(147,598)$ | 40,477 | 133,119 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(302,653)$ | $(327,437)$ | $(188,348)$ | $(70,530)$ | 129,359 | $(18,651)$ |
| 2.Net cash flows from investing activities | $(219,610)$ | $(200,459)$ | $(223,569)$ | $(55,524)$ | $(51,286)$ | $(380,790)$ |
| 3.Net cash flows from financing activities | 550,364 | 581,102 | 416,473 | 113,724 | $(73,996)$ | 501,631 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,453,530 | 1,544,376 | 1,659,751 | 1,581,353 | 1,660,364 | 2,581,635 |
| 2.Retention in business (F10-F11-F12) | $(51,235)$ | $(115,926)$ | $(122,931)$ | $(147,598)$ | 40,477 | 133,119 |
| 3.Depreciation for the year | 24,821 | 95,851 | 97,934 | 69,651 | 88,079 | 87,879 |
| 4.Salaries, wages and employee benefits | 21,331 | 104,039 | 142,141 | 158,789 | 199,107 | 222,684 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -77.60 | -35.13 | -24.78 | -18.64 | 3.12 | 9.52 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.04 | 0.17 | 0.21 | 0.32 | 0.53 | 0.50 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.98 | -5.95 | -5.28 | -5.99 | 1.66 | 4.77 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.86 | 1.86 | 1.79 | 1.79 | 1.82 | 1.53 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | -5.54 | -11.08 | -9.44 | -10.72 | 3.01 | 7.31 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.02 | -1.16 | -1.23 | -1.48 | 0.40 | 0.55 |


| Ghani Value Glass Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 377,102 | 407,456 | 451,159 | 464,622 | 494,445 | 1,277,194 |
| 1.Capital work in progress | 16,240 | 3,469 | 3,468 | 3,469 | 0 | 25,788 |
| 2.Operating fixed assets at cost | 456,334 | 521,986 | 595,340 | 642,221 | 713,289 | 1,391,750 |
| 3.Operating fixed assets after deducting accumulated depreciation | 356,139 | 393,247 | 435,057 | 450,412 | 484,515 | 1,113,579 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 4,723 | 10,740 | 12,634 | 10,741 | 9,930 | 137,827 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 586,280 | 548,342 | 635,022 | 713,600 | 819,773 | 1,278,158 |
| 1.Cash \& bank balance | 18,294 | 41,819 | 104,012 | 67,254 | 161,502 | 550,710 |
| 2.Inventories; of which | 175,423 | 131,954 | 117,107 | 188,933 | 239,336 | 223,617 |
| i)Raw material | 62,705 | 84,547 | 102,375 | 104,805 | 161,648 | 179,998 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 112,718 | 47,407 | 14,731 | 84,128 | 77,688 | 43,619 |
| 3.Trade Debt / accounts receivables | 235,761 | 191,128 | 226,397 | 224,957 | 149,367 | 55,219 |
| 4.Short term loans and advances | 37,187 | 44,132 | 38,071 | 27,451 | 10,455 | 19,289 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 119,615 | 139,309 | 149,435 | 205,005 | 259,113 | 429,323 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 963,382 | 955,798 | 1,086,181 | 1,178,222 | 1,314,218 | 2,555,352 |
| C.Shareholders' Equity (C1+C2+C3) | 484,610 | 504,914 | 675,861 | 838,790 | 951,033 | 1,974,707 |
| 1.Issued, Subscribed \& Paid up capital | 299,516 | 299,516 | 374,395 | 374,395 | 580,313 | 580,313 |
| i)Ordinary shares | 299,516 | 299,516 | 374,395 | 374,395 | 580,313 | 580,313 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 71,487 | 91,791 | 156,846 | 319,775 | 226,100 | 1,138,659 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 323,015 |
| ii)Revenue Reserve | 71,487 | 91,791 | 156,846 | 319,775 | 226,100 | 815,644 |
| of which: un-appropriated profit(loss) / retained earnings | 67,807 | 88,111 | 153,166 | 316,095 | 222,420 | 811,964 |
| 3.Surplus on revaluation of fixed assets | 113,607 | 113,607 | 144,620 | 144,620 | 144,620 | 255,735 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 17,624 | 9,967 | 26,639 | 27,448 | 27,477 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 17,624 | 9,967 | 26,639 | 27,448 | 27,477 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 461,148 | 440,917 | 383,681 | 311,984 | 335,708 | 580,645 |
| 1.Trade credit \& other accounts payables | 460,915 | 440,484 | 287,350 | 285,959 | 307,874 | 482,488 |
| of which: i) Trade credits | 0 | 49,398 | 35,105 | 16,956 | 23,076 | 264,614 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 233 | 433 | 96,331 | 26,025 | 27,834 | 98,157 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 841,209 | 826,785 | 1,189,294 | 1,468,336 | 1,639,595 | 2,557,944 |
| i)Local sales (Net) | 833,431 | 821,200 | 1,189,294 | 1,466,705 | 1,634,403 | 2,555,482 |
| ii)Export sales (Net) | 7,778 | 5,585 | 0 | 1,631 | 5,192 | 2,462 |
| 2.Cost of sales | 748,425 | 765,568 | 886,584 | 965,546 | 1,166,243 | 1,666,747 |
| i)Cost of material | 606,029 | 483,049 | 608,648 | 787,972 | 893,166 | 1,266,361 |
| 3.Gross profit / (loss) (F1-F2) | 92,784 | 61,217 | 302,710 | 502,790 | 473,352 | 891,197 |
| 4.General, administrative and other expenses | 85,211 | 63,998 | 125,060 | 197,921 | 269,647 | 415,108 |
| i)Selling \& distribution expenses | 24,448 | 14,310 | 38,454 | 21,957 | 28,332 | 42,856 |
| ii)Administrative and other expenses | 60,763 | 49,688 | 86,606 | 175,964 | 241,315 | 372,252 |
| 5.Other income / (loss) | 13,396 | 15,738 | 20,218 | 36,268 | 25,671 | 50,489 |
| 6.EBIT (F3-F4+F5) | 20,969 | 12,957 | 197,868 | 341,137 | 229,376 | 526,578 |
| 7.Financial expenses | 1,274 | 233 | 0 | 0 | 0 | 0 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 19,695 | 12,724 | 197,868 | 341,137 | 229,376 | 526,578 |
| 9.Tax expenses | 1,149 | $(7,581)$ | 27,983 | $(8,989)$ | (801) | $(62,965)$ |
| 10.Profit / (loss) after tax (F8-F9) | 18,546 | 20,305 | 169,885 | 350,126 | 230,177 | 589,543 |
| 11.Cash dividends | 0 | 0 | 112,319 | 262,077 | 174,094 | 348,188 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 6,972 | 82,422 | $(78,944)$ | 271,028 | 278,176 | 647,760 |
| 2.Net cash flows from investing activities | $(47,343)$ | $(58,898)$ | $(45,025)$ | $(46,659)$ | $(66,789)$ | $(258,552)$ |
| 3.Net cash flows from financing activities | 37,563 | 0 | 45,258 | $(261,128)$ | $(117,139)$ | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 502,234 | 514,881 | 702,500 | 866,238 | 978,510 | 1,974,707 |
| 2.Retention in business (F10-F11-F12) | 18,546 | 20,305 | 57,567 | 88,050 | 56,083 | 241,355 |
| 3.Depreciation for the year | 26,720 | 28,544 | 32,334 | 32,634 | 36,965 | 49,397 |
| 4.Salaries, wages and employee benefits | 760,572 | 107,087 | 84,850 | 231,725 | 256,273 | 355,963 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.20 | 2.46 | 14.28 | 23.85 | 14.04 | 23.05 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.01 | 0.86 | 1.16 | 1.30 | 1.32 | 1.32 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.22 | 2.12 | 16.64 | 30.92 | 18.47 | 30.47 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.95 | 1.94 | 1.73 | 1.49 | 1.39 | 1.32 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 4.32 | 4.10 | 28.78 | 46.23 | 25.72 | 40.30 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.62 | 0.68 | 4.54 | 9.35 | 3.97 | 10.16 |


| Karam Ceramics Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 969,054 | 884,269 | 808,181 | 1,146,132 | 1,072,080 | 1,195,591 |
| 1.Capital work in progress | 16,670 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 2,220,264 | 2,243,169 | 2,250,637 | 2,665,965 | 2,693,147 | 2,910,217 |
| 3.Operating fixed assets after deducting accumulated depreciation | 951,487 | 883,372 | 807,284 | 1,143,533 | 1,069,821 | 1,193,605 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 897 | 897 | 897 | 2,599 | 2,259 | 1,986 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 579,570 | 525,560 | 433,440 | 450,838 | 634,440 | 786,995 |
| 1.Cash \& bank balance | 8,660 | 3,228 | 4,591 | 5,820 | 15,808 | 15,241 |
| 2.Inventories; of which | 215,004 | 274,885 | 290,087 | 307,036 | 427,206 | 625,850 |
| i)Raw material | 115,955 | 156,541 | 193,256 | 204,769 | 251,066 | 366,445 |
| ii)Work in progress | 8,378 | 7,911 | 7,144 | 6,403 | 11,444 | 11,698 |
| iii)Finished goods | 90,672 | 110,433 | 89,687 | 91,673 | 161,697 | 247,707 |
| 3.Trade Debt / accounts receivables | 260,681 | 140,349 | 37,237 | 22,244 | 101,449 | 34,942 |
| 4.Short term loans and advances | 1,505 | 931 | 757 | 2,575 | 640 | 1,282 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 7,000 |
| 6.Other current assets | 93,720 | 106,167 | 100,768 | 113,163 | 89,337 | 102,680 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,548,624 | 1,409,829 | 1,241,621 | 1,596,970 | 1,706,520 | 1,982,586 |
| C.Shareholders' Equity (C1+C2+C3) | 364,722 | 288,214 | 303,195 | 625,545 | 579,641 | 800,376 |
| 1. Issued, Subscribed \& Paid up capital | 145,487 | 145,487 | 145,487 | 145,487 | 145,487 | 145,487 |
| i)Ordinary shares | 145,487 | 145,487 | 145,487 | 145,487 | 145,487 | 145,487 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 146,800 | 72,360 | 89,234 | 114,183 | 88,838 | 153,305 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 146,800 | 72,360 | 89,234 | 114,183 | 88,838 | 153,305 |
| of which: un-appropriated profit(loss) / retained earnings | 146,800 | 72,360 | 89,234 | 114,183 | 83,694 | 145,270 |
| 3. Surplus on revaluation of fixed assets | 72,435 | 70,367 | 68,474 | 365,875 | 345,316 | 501,584 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 704,016 | 656,621 | 564,748 | 569,458 | 673,855 | 559,254 |
| 1.Long term borrowings | 523,552 | 477,380 | 390,188 | 313,355 | 471,921 | 400,263 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 81,009 | 89,892 | 96,130 | 99,989 | 105,049 | 83,267 |
| 5.Other non-current liabilities | 99,455 | 89,349 | 78,430 | 156,114 | 96,885 | 75,724 |
| E.Current Liabilities (E1+E2+E3+E4) | 479,886 | 464,994 | 373,678 | 401,967 | 453,024 | 622,956 |
| 1.Trade credit \& other accounts payables | 128,777 | 136,519 | 171,761 | 166,842 | 118,969 | 105,172 |
| of which: i) Trade credits | 65,432 | 94,380 | 110,502 | 105,347 | 45,553 | 41,185 |
| 2. Short term borrowings | 217,263 | 209,904 | 100,594 | 92,158 | 259,309 | 337,291 |
| 3.Current portion of non-current liabilities | 112,601 | 94,160 | 77,060 | 101,350 | 19,521 | 121,680 |
| 4.Other current liabilities | 21,245 | 24,411 | 24,263 | 41,617 | 55,225 | 58,813 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,196,043 | 860,670 | 1,210,391 | 1,439,294 | 927,013 | 1,126,645 |
| i)Local sales (Net) | 1,196,043 | 860,670 | 1,210,391 | 1,439,294 | 927,013 | 1,126,645 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,137,370 | 838,541 | 1,073,960 | 1,251,818 | 993,756 | 1,090,904 |
| i)Cost of material | 339,419 | 236,878 | 396,698 | 436,807 | 288,611 | 281,258 |
| 3.Gross profit / (loss) (F1-F2) | 58,673 | 22,129 | 136,431 | 187,476 | $(66,743)$ | 35,741 |
| 4.General, administrative and other expenses | 47,677 | 49,339 | 67,171 | 79,135 | 37,255 | 35,284 |
| i)Selling \& distribution expenses | 26,308 | 23,402 | 40,711 | 38,561 | 11,751 | 11,005 |
| ii)Administrative and other expenses | 21,369 | 25,937 | 26,460 | 40,574 | 25,504 | 24,279 |
| 5.Other income / (loss) | 36,344 | 653 | 478 | 4,965 | 90,233 | 80,050 |
| 6.EBIT (F3-F4+F5) | 47,340 | $(26,557)$ | 69,738 | 113,306 | $(13,765)$ | 80,507 |
| 7.Financial expenses | 47,405 | 58,020 | 53,527 | 61,809 | 81,284 | 88,309 |
| of which: (i) Interest expenses | 42,521 | 41,965 | 43,377 | 37,915 | 79,868 | 85,613 |
| 8.Profit / (loss) before taxation (F6-F7) | (65) | $(84,577)$ | 16,211 | 51,497 | $(95,049)$ | $(7,802)$ |
| 9.Tax expenses | 22,382 | $(10,106)$ | 2,422 | 22,619 | $(51,275)$ | $(49,431)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(22,447)$ | $(74,471)$ | 13,789 | 28,878 | $(43,774)$ | 41,629 |
| 11.Cash dividends | 0 | 0 | 11,639 | 7,274 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(105,498)$ | 73,303 | 231,310 | 122,017 | $(275,418)$ | $(142,111)$ |
| 2.Net cash flows from investing activities | $(56,467)$ | $(6,385)$ | $(8,144)$ | $(40,984)$ | $(27,917)$ | 843 |
| 3.Net cash flows from financing activities | 126,320 | $(72,350)$ | $(112,211)$ | $(71,354)$ | 236,997 | 100,351 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,068,738 | 944,835 | 867,943 | 1,195,003 | 1,253,496 | 1,359,630 |
| 2.Retention in business (F10-F11-F12) | $(22,447)$ | $(74,471)$ | 2,150 | 21,604 | $(43,774)$ | 41,629 |
| 3.Depreciation for the year | 79,353 | 91,824 | 84,709 | 80,987 | 101,836 | 93,817 |
| 4.Salaries, wages and employee benefits | 167,905 | 167,086 | 172,504 | 166,911 | 146,535 | 133,147 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.88 | -8.65 | 1.14 | 2.01 | -4.72 | 3.69 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.84 | 0.58 | 0.91 | 1.01 | 0.56 | 0.61 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.57 | -5.03 | 1.04 | 2.03 | -2.65 | 2.26 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.75 | 4.53 | 4.48 | 3.06 | 2.74 | 2.67 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -5.88 | -22.81 | 4.66 | 6.22 | -7.26 | 6.03 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.54 | -5.12 | 0.95 | 1.98 | -3.01 | 2.86 |


| Safe Mix Concrete Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 235,038 | 238,397 | 335,743 | 345,248 | 287,201 | 290,536 |
| 1.Capital work in progress | 3,287 | 6,003 | 16,704 | 7,913 | 6,694 | 2,571 |
| 2.Operating fixed assets at cost | 253,272 | 257,041 | 342,672 | 358,525 | 278,323 | 295,323 |
| 3.Operating fixed assets after deducting accumulated depreciation | 170,888 | 166,123 | 241,654 | 241,579 | 176,473 | 184,523 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 60,863 | 66,271 | 77,385 | 95,756 | 104,034 | 103,442 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 218,949 | 265,506 | 417,765 | 263,226 | 202,861 | 230,294 |
| 1.Cash \& bank balance | 9,846 | 16,846 | 4,372 | 2,735 | 13,450 | 41,596 |
| 2.Inventories; of which | 25,706 | 27,605 | 76,725 | 53,118 | 13,081 | 16,479 |
| i)Raw material | 0 | 27,605 | 76,725 | 53,118 | 13,081 | 16,479 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 93,538 | 104,016 | 203,430 | 122,916 | 104,812 | 135,687 |
| 4.Short term loans and advances | 48,355 | 64,866 | 79,887 | 43,014 | 29,854 | 16,389 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 41,504 | 52,173 | 53,351 | 41,443 | 41,664 | 20,143 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 453,987 | 503,903 | 753,508 | 608,474 | 490,062 | 520,830 |
| C.Shareholders' Equity (C1+C2+C3) | 256,442 | 238,695 | 241,056 | 188,149 | 177,356 | 182,872 |
| 1.Issued, Subscribed \& Paid up capital | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 |
| i)Ordinary shares | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,442 | $(11,305)$ | $(8,944)$ | $(61,851)$ | $(72,644)$ | $(67,128)$ |
| i)Capital Reserve | 14,729 | 14,729 | 14,728 | 14,729 | 101,729 | 101,729 |
| ii)Revenue Reserve | $(8,287)$ | $(26,034)$ | $(23,672)$ | $(76,580)$ | $(174,373)$ | $(168,857)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(8,287)$ | $(26,034)$ | $(23,672)$ | $(76,580)$ | $(174,373)$ | $(168,857)$ |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 64,913 | 49,976 | 62,093 | 29,101 | 4,235 | 6,577 |
| 1.Long term borrowings | 47,036 | 35,278 | 49,926 | 21,044 | 313 | 463 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,677 | 6,858 | 7,687 | 6,937 | 3,922 | 6,114 |
| 5.Other non-current liabilities | 11,200 | 7,840 | 4,480 | 1,120 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 132,632 | 215,232 | 450,359 | 391,224 | 308,471 | 331,381 |
| 1.Trade credit \& other accounts payables | 129,272 | 179,760 | 365,384 | 267,198 | 282,613 | 293,929 |
| of which: i) Trade credits | 74,386 | 105,776 | 259,249 | 197,216 | 150,152 | 155,339 |
| 2.Short term borrowings | 0 | 11,759 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 3,360 | 23,360 | 23,922 | 33,014 | 24,785 | 1,526 |
| 4.Other current liabilities | 0 | 353 | 61,053 | 91,012 | 1,073 | 35,926 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 304,467 | 197,858 | 590,070 | 879,312 | 409,448 | 221,232 |
| i)Local sales (Net) | 304,467 | 197,858 | 590,070 | 879,312 | 409,448 | 221,232 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 281,687 | 190,970 | 551,691 | 865,539 | 422,447 | 203,601 |
| i)Cost of material | 122,162 | 8,739 | 348,993 | 659,760 | 281,352 | 96,401 |
| 3.Gross profit / (loss) (F1-F2) | 22,780 | 6,888 | 38,379 | 13,773 | $(12,999)$ | 17,631 |
| 4.General, administrative and other expenses | 86,497 | 29,455 | 34,294 | 50,061 | 50,668 | 16,176 |
| i)Selling \& distribution expenses | 25,056 | 28,468 | 4,544 | 25,119 | 26,255 | 3,780 |
| ii)Administrative and other expenses | 61,441 | 987 | 29,750 | 24,942 | 24,413 | 12,396 |
| 5.Other income / (loss) | 15,541 | 12,335 | 11,614 | 11,061 | $(33,402)$ | 6,761 |
| 6.EBIT (F3-F4+F5) | $(48,176)$ | $(10,232)$ | 15,699 | $(25,227)$ | $(97,069)$ | 8,216 |
| 7.Financial expenses | 6,722 | 9,525 | 11,279 | 13,925 | 12,953 | 9,601 |
| of which: (i) Interest expenses | 5,703 | 8,591 | 11,133 | 13,807 | 12,877 | 9,520 |
| 8.Profit / (loss) before taxation (F6-F7) | $(54,898)$ | $(19,757)$ | 4,420 | $(39,152)$ | $(110,022)$ | $(1,385)$ |
| 9.Tax expenses | $(17,647)$ | $(2,989)$ | 2,005 | $(9,382)$ | $(11,246)$ | $(7,952)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(37,251)$ | $(16,768)$ | 2,415 | $(29,770)$ | $(98,776)$ | 6,567 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(10,206)$ | $(3,806)$ | 26,710 | $(8,725)$ | 26,358 | 21,201 |
| 2.Net cash flows from investing activities | 21,569 | $(9,195)$ | $(102,635)$ | $(3,122)$ | 14,077 | $(4,066)$ |
| 3.Net cash flows from financing activities | 47,037 | 20,000 | 63,451 | 10,211 | $(29,720)$ | 11,010 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 321,355 | 288,671 | 303,149 | 217,250 | 181,591 | 189,449 |
| 2.Retention in business (F10-F11-F12) | $(37,251)$ | $(16,768)$ | 2,415 | $(29,770)$ | $(98,776)$ | 6,567 |
| 3.Depreciation for the year | 10,277 | 10,237 | 13,376 | 17,563 | 11,901 | 11,487 |
| 4.Salaries, wages and employee benefits | 54,734 | 48,907 | 78,556 | 93,438 | 68,328 | 43,124 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -12.23 | -8.47 | 0.41 | -3.39 | -24.12 | 2.97 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.67 | 0.41 | 0.94 | 1.29 | 0.75 | 0.44 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -8.15 | -3.50 | 0.38 | -4.37 | -17.98 | 1.30 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.66 | 1.93 | 2.62 | 3.17 | 3.01 | 2.81 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -13.52 | -6.77 | 1.01 | -13.87 | -54.05 | 3.65 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.49 | -0.67 | 0.10 | -1.19 | -3.95 | 0.26 |


| Shabbir Tiles And Ceramics Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,762,456 | 2,860,357 | 3,400,276 | 3,146,147 | 2,971,331 | 2,971,226 |
| 1.Capital work in progress | 157,575 | 133,842 | 97,960 | 37,832 | 52,956 | 458,234 |
| 2.Operating fixed assets at cost | 5,164,311 | 5,556,750 | 6,512,687 | 6,664,224 | 6,802,129 | 6,953,430 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,590,540 | 2,707,126 | 3,277,313 | 3,078,484 | 2,619,310 | 2,237,914 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 6,750 | 12,003 | 10,761 | 9,519 | 8,277 | 7,035 |
| 6.Other non-current assets | 7,591 | 7,386 | 14,242 | 20,312 | 290,788 | 268,043 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,898,162 | 2,419,175 | 2,076,768 | 2,440,767 | 2,417,550 | 4,052,399 |
| 1.Cash \& bank balance | 103,881 | 63,315 | 104,474 | 127,127 | 295,592 | 178,786 |
| 2.Inventories; of which | 639,870 | 976,358 | 1,107,933 | 1,494,300 | 1,219,046 | 1,465,862 |
| i)Raw material | 328,735 | 484,229 | 569,371 | 698,264 | 645,772 | 810,244 |
| ii)Work in progress | 37,392 | 27,578 | 11,693 | 19,599 | 13,307 | 33,866 |
| iii)Finished goods | 273,743 | 464,551 | 526,869 | 776,437 | 559,967 | 621,752 |
| 3.Trade Debt / accounts receivables | 919,174 | 948,703 | 243,365 | 148,251 | 256,951 | 234,251 |
| 4.Short term loans and advances | 16,600 | 23,124 | 13,383 | 10,551 | 31,686 | 37,901 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 200,000 | 1,679,595 |
| 6.Other current assets | 218,637 | 407,675 | 607,613 | 660,538 | 414,275 | 456,004 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,660,618 | 5,279,532 | 5,477,044 | 5,586,914 | 5,388,881 | 7,023,625 |
| C.Shareholders' Equity (C1+C2+C3) | 1,947,050 | 1,795,566 | 1,989,972 | 2,104,652 | 1,719,048 | 2,643,936 |
| 1.Issued, Subscribed \& Paid up capital | 1,196,601 | 1,196,601 | 1,196,601 | 1,196,600 | 1,196,600 | 1,196,600 |
| i)Ordinary shares | 1,196,601 | 1,196,601 | 1,196,601 | 1,196,600 | 1,196,600 | 1,196,600 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 750,449 | 598,965 | 793,371 | 908,052 | 522,448 | 1,447,336 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 750,449 | 598,965 | 793,371 | 908,052 | 522,448 | 1,447,336 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 760,783 | 460,510 | 1,043,506 | 649,113 | 540,095 | 994,766 |
| 1.Long term borrowings | 625,000 | 375,000 | 905,219 | 449,100 | 407,584 | 332,479 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 135,783 | 85,510 | 138,287 | 200,013 | 132,511 | 662,287 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,952,785 | 3,023,456 | 2,443,566 | 2,833,149 | 3,129,738 | 3,384,923 |
| 1.Trade credit \& other accounts payables | 1,227,897 | 1,621,267 | 2,163,702 | 2,469,461 | 1,459,160 | 2,203,255 |
| of which: i) Trade credits | 178,237 | 208,213 | 227,008 | 350,661 | 306,804 | 639,657 |
| 2.Short term borrowings | 410,093 | 990,265 | 0 | 191,381 | 0 | 0 |
| 3.Current portion of non-current liabilities | 250,000 | 250,000 | 0 | 49,900 | 1,275,276 | 339,356 |
| 4.Other current liabilities | 64,795 | 161,924 | 279,864 | 122,407 | 395,302 | 842,312 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,611,670 | 5,020,008 | 5,767,082 | 6,933,077 | 6,474,469 | 9,904,498 |
| i)Local sales (Net) | 4,573,274 | 5,016,317 | 5,765,367 | 6,933,077 | 6,474,469 | 9,904,498 |
| ii)Export sales (Net) | 38,396 | 3,691 | 1,715 | 0 | 0 | 0 |
| 2.Cost of sales | 4,079,325 | 4,485,107 | 4,509,865 | 5,321,210 | 5,377,723 | 6,844,271 |
| i)Cost of material | 1,310,918 | 1,614,599 | 1,628,619 | 2,127,214 | 1,853,901 | 2,901,203 |
| 3.Gross profit / (loss) (F1-F2) | 532,345 | 534,901 | 1,257,217 | 1,611,867 | 1,096,746 | 3,060,227 |
| 4.General, administrative and other expenses | 614,035 | 669,800 | 947,516 | 1,218,434 | 1,329,040 | 1,821,435 |
| i)Selling \& distribution expenses | 488,260 | 514,307 | 748,488 | 927,447 | 1,036,180 | 1,394,662 |
| ii)Administrative and other expenses | 125,775 | 155,493 | 199,028 | 290,987 | 292,860 | 426,773 |
| 5.Other income / (loss) | 48,491 | 38,555 | 35,603 | 66,017 | 38,555 | 318,394 |
| 6.EBIT (F3-F4+F5) | $(33,199)$ | $(96,344)$ | 345,304 | 459,450 | $(193,739)$ | 1,557,186 |
| 7.Financial expenses | 82,888 | 93,426 | 98,121 | 86,946 | 87,078 | 107,444 |
| of which: (i) Interest expenses | 78,614 | 89,102 | 92,049 | 78,914 | 80,386 | 96,926 |
| 8.Profit / (loss) before taxation (F6-F7) | $(116,087)$ | $(189,770)$ | 247,183 | 372,504 | $(280,817)$ | 1,449,742 |
| 9.Tax expenses | 545 | $(38,286)$ | 52,777 | 138,163 | 44,957 | 524,854 |
| 10.Profit / (loss) after tax (F8-F9) | $(116,632)$ | $(151,484)$ | 194,406 | 234,341 | $(325,774)$ | 924,888 |
| 11.Cash dividends | 0 | 0 | 119,660 | 59,830 | 0 | 299,150 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 654,747 | 22,338 | 1,677,582 | 671,109 | 1,113,550 | 107,444 |
| 2.Net cash flows from investing activities | $(255,281)$ | $(393,076)$ | $(926,377)$ | $(315,896)$ | $(181,573)$ | $(1,678,017)$ |
| 3.Net cash flows from financing activities | $(315,883)$ | $(250,000)$ | 280,219 | $(523,941)$ | $(372,131)$ | $(173,214)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,707,833 | 2,256,076 | 3,033,478 | 2,753,765 | 2,259,143 | 3,638,702 |
| 2.Retention in business (F10-F11-F12) | $(116,632)$ | $(151,484)$ | 74,746 | 174,511 | $(325,774)$ | 625,738 |
| 3.Depreciation for the year | 267,781 | 304,732 | 393,768 | 592,313 | 626,677 | 620,984 |
| 4.Salaries, wages and employee benefits | 899,465 | 1,022,370 | 1,035,926 | 1,154,207 | 1,134,595 | 1,450,085 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -2.53 | -3.02 | 3.37 | 3.38 | -5.03 | 9.34 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.97 | 1.01 | 1.07 | 1.25 | 1.18 | 1.60 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.45 | -3.05 | 3.61 | 4.24 | -5.94 | 14.90 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.37 | 2.66 | 2.84 | 2.70 | 2.87 | 2.84 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -5.82 | -8.10 | 10.27 | 11.45 | -17.04 | 42.40 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.49 | -0.63 | 0.81 | 0.98 | -1.36 | 3.86 |


| Tariq Glass Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,936,738 | 4,958,443 | 5,504,830 | 8,506,488 | 10,936,862 | 12,999,398 |
| 1.Capital work in progress | 40,343 | 323,358 | 289,187 | 1,841,746 | 5,453,307 | 256,878 |
| 2.Operating fixed assets at cost | 7,307,875 | 7,586,612 | 8,673,488 | 8,896,812 | 9,119,127 | 17,741,728 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,824,402 | 4,593,595 | 5,173,924 | 6,567,870 | 5,400,073 | 12,658,593 |
| 4. Intangible assets | 5,222 | 3,830 | 2,437 | 25,941 | 20,588 | 15,353 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 66,771 | 37,660 | 39,282 | 70,931 | 62,894 | 68,574 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,706,886 | 3,532,217 | 3,232,546 | 4,954,026 | 6,269,743 | 5,777,676 |
| 1.Cash \& bank balance | 263,208 | 221,498 | 254,829 | 167,492 | 212,496 | 799,382 |
| 2.Inventories; of which | 1,492,208 | 1,425,994 | 1,245,881 | 2,472,775 | 2,963,825 | 2,472,663 |
| i)Raw material | 394,799 | 426,569 | 526,511 | 768,342 | 876,791 | 1,245,453 |
| ii)Work in progress | 69,332 | 75,709 | 100,623 | 114,541 | 76,680 | 137,755 |
| iii)Finished goods | 1,028,077 | 923,716 | 618,747 | 1,589,892 | 2,010,354 | 1,089,455 |
| 3.Trade Debt / accounts receivables | 852,939 | 675,718 | 657,870 | 1,322,875 | 1,821,912 | 1,158,143 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 86,464 | 155,098 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,098,531 | 1,209,007 | 1,073,966 | 990,884 | 1,185,046 | 1,192,390 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 8,643,624 | 8,490,660 | 8,737,376 | 13,460,514 | 17,206,605 | 18,777,074 |
| C.Shareholders' Equity (C1+C2+C3) | 3,948,591 | 4,480,498 | 5,272,770 | 6,138,803 | 6,741,560 | 10,600,432 |
| 1.Issued, Subscribed \& Paid up capital | 734,580 | 734,580 | 734,580 | 734,580 | 1,101,870 | 1,377,338 |
| i)Ordinary shares | 734,580 | 734,580 | 734,580 | 734,580 | 1,101,870 | 1,377,338 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,447,529 | 2,979,436 | 3,771,708 | 4,637,741 | 4,873,208 | 6,707,110 |
| i)Capital Reserve | 486,165 | 410,117 | 410,117 | 410,117 | 545,117 | 545,117 |
| ii)Revenue Reserve | 1,961,364 | 2,569,319 | 3,361,591 | 4,227,624 | 4,328,091 | 6,161,993 |
| of which: un-appropriated profit(loss) / retained earnings | 1,961,364 | 2,569,319 | 3,361,591 | 4,227,624 | 4,328,091 | 6,161,993 |
| 3.Surplus on revaluation of fixed assets | 766,482 | 766,482 | 766,482 | 766,482 | 766,482 | 2,515,984 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,364,314 | 805,724 | 1,002,672 | 2,368,420 | 4,267,543 | 4,433,173 |
| 1.Long term borrowings | 947,678 | 339,721 | 591,859 | 1,939,715 | 3,863,817 | 3,710,240 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 416,636 | 466,003 | 410,813 | 428,705 | 403,726 | 722,933 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,330,719 | 3,204,438 | 2,461,934 | 4,953,291 | 6,197,502 | 3,743,469 |
| 1.Trade credit \& other accounts payables | 691,423 | 891,280 | 1,203,328 | 1,348,130 | 1,747,418 | 2,130,406 |
| of which: i) Trade credits | 337,122 | 298,997 | 469,859 | 587,196 | 1,135,942 | 1,126,529 |
| 2.Short term borrowings | 2,450,877 | 2,154,261 | 1,094,922 | 3,158,433 | 3,892,185 | 856,098 |
| 3.Current portion of non-current liabilities | 100,748 | 127,216 | 127,475 | 241,512 | 103,586 | 400,492 |
| 4.Other current liabilities | 87,671 | 31,681 | 36,209 | 205,216 | 454,313 | 356,473 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 8,076,015 | 9,902,563 | 12,156,388 | 14,389,005 | 13,587,298 | 19,103,347 |
| i)Local sales (Net) | 7,426,682 | 9,169,402 | 11,407,200 | 13,590,420 | 12,544,096 | 17,424,544 |
| ii) Export sales (Net) | 649,333 | 733,161 | 749,188 | 798,585 | 1,043,202 | 1,678,803 |
| 2.Cost of sales | 6,381,997 | 7,884,607 | 10,027,117 | 11,570,526 | 11,387,357 | 14,987,935 |
| i)Cost of material | 2,421,383 | 2,708,347 | 2,515,358 | 3,353,707 | 2,803,742 | 3,311,478 |
| 3.Gross profit / (loss) (F1-F2) | 1,694,018 | 2,017,956 | 2,129,271 | 2,818,479 | 2,199,941 | 4,115,412 |
| 4.General, administrative and other expenses | 715,737 | 607,800 | 565,273 | 692,295 | 607,836 | 843,108 |
| i)Selling \& distribution expenses | 527,247 | 348,804 | 247,899 | 318,480 | 250,514 | 319,588 |
| ii)Administrative and other expenses | 188,490 | 258,996 | 317,374 | 373,815 | 357,322 | 523,520 |
| 5.Other income / (loss) | 7,495 | 23,998 | 14,518 | 38,487 | 21,101 | (440) |
| 6.EBIT (F3-F4+F5) | 985,776 | 1,434,154 | 1,578,516 | 2,164,671 | 1,613,206 | 3,271,864 |
| 7.Financial expenses | 336,301 | 249,067 | 153,463 | 310,029 | 567,743 | 313,160 |
| of which: (i) Interest expenses | 252,692 | 170,091 | 142,178 | 297,933 | 551,852 | 290,547 |
| 8.Profit / (loss) before taxation (F6-F7) | 649,475 | 1,185,087 | 1,425,053 | 1,854,642 | 1,045,463 | 2,958,704 |
| 9.Tax expenses | 159,409 | 425,396 | 327,931 | 530,964 | 283,873 | 849,334 |
| 10.Profit / (loss) after tax (F8-F9) | 490,066 | 759,691 | 1,097,122 | 1,323,678 | 761,590 | 2,109,370 |
| 11.Cash dividends | 198,337 | 304,851 | 440,748 | 293,832 | 0 | 1,652,806 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 550,935 | 344,335 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,049,480 | 1,904,033 | 2,194,179 | 505,517 | 1,168,198 | 4,808,845 |
| 2.Net cash flows from investing activities | $(702,505)$ | $(522,712)$ | $(1,050,002)$ | (3,427,843) | $(2,909,218)$ | $(889,297)$ |
| 3.Net cash flows from financing activities | $(289,905)$ | $(555,834)$ | (1,411,014) | 1,676,408 | 1,786,024 | $(3,332,663)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,312,905 | 5,286,222 | 6,275,442 | 8,507,223 | 11,009,103 | 15,033,605 |
| 2.Retention in business (F10-F11-F12) | 291,729 | 454,840 | 656,374 | 1,029,846 | 210,655 | 112,230 |
| 3.Depreciation for the year | 463,990 | 518,586 | 510,967 | 499,244 | 526,923 | 580,591 |
| 4.Salaries, wages and employee benefits | 1,190,919 | 1,489,502 | 1,954,599 | 2,470,940 | 2,422,904 | 3,232,259 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.07 | 7.67 | 9.03 | 9.20 | 5.61 | 11.04 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.00 | 1.16 | 1.41 | 1.30 | 0.89 | 1.06 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.06 | 8.87 | 12.74 | 11.93 | 4.97 | 11.72 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.31 | 2.03 | 1.77 | 1.95 | 2.38 | 2.07 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 13.99 | 18.03 | 22.50 | 23.20 | 11.83 | 24.33 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 6.67 | 10.34 | 14.94 | 18.02 | 6.91 | 15.31 |

## Cement

## Performance at a Glance

The balance sheet size of the cement sector increased by Rs 103.53 billion ( 11.57 percent), reached at Rs 998.52 billion during FY21. Shareholders' equity showed an improvement by 13.75 percent during the current year on the back of strong profit after tax (compare to a loss during FY20). Besides, the gross profit posted a hefty amount of Rs 116.16 billion, which is Rs 90.28 billion greater than FY20 gross profit.

## Assets

Non-current assets of the sector stood at Rs 736.52 billion during FY21 reflecting a YoY growth of 5.29 percent. Capital work in progress moved to Rs 143.26 billion during FY21, showing an increase of Rs 8.13 billion. Operating fixed assets (after deducting accumulated depreciation) posted a YoY growth of 4.11 percent. Long-term investments moved up to Rs 64.51 billion during FY21, recording an increase of Rs 8.40 billion.


Current assets, of the cement sector improved by Rs 66.51 billion during FY21, reflecting a YoY growth of 34.02 percent. Besides, inventories increased by Rs 16.31 billion ( 41.69 percent) during the current year.

## Shareholders' Equity \& Liabilities

Shareholders' equity showed an improvement, reached at Rs 486.08 billion during FY21. Issued, subscribed \& paid-up capital (IS\&PC) increased by Rs 4.45 billion ( 6.42 percent) during FY21. Besides, reserves grew by 16.98 percent during FY21. Surplus on Revaluation of fixed asset (SRFA) decreased by 4.75 percent during FY21.
Total liabilities showed a YoY growth of 9.57 percent to consolidate its position up to Rs 512.44 billion during FY21. Share of
total liabilities in total size of balance sheet of cement sector recorded was 51.32 percent during FY21. Further break up of liabilities reveal that the shares of non-current and current liabilities in total liabilities remained unchanged during FY21. Trade credits \& other account payable increased by Rs 38.70 billion during FY21. Short-term borrowing dropped to Rs 58.59 billion, recorded a decline of 30.88 percent during FY21.


Moreover, non-current liabilities increased by 4.97 percent, reached to Rs 269.01 billion during FY21. Long term borrowing (which constituted 74.72 percent share of non-current liabilities) showed a YoY growth of 1.78 percent. Other non-current liabilities increased to Rs 60.86 billion during FY21.

## Operating Efficiency \& Ratio Analysis

Sales of cement sector recoded a phenomenal rise of Rs 180.52 billion, jumped up to Rs 504.91 billion during FY21 whereas the cost of sales increased by Rs 90.24 billion. As a result, the gross profit rose to Rs 116.16 billion, posted an impressive growth of 348.93 percent during FY21. Besides, General, administrative \& other expenses recorded a low growth, resulting in very high EBIT during FY21 (nearly nine times of FY21). Further, the financial expenses during FY21 declined by Rs 5.78 billion, which led to a profit before tax of Rs 78.10 billion compare to a loss of Rs 10.06 billion during FY20. The profit after tax was Rs 62.11 billion during FY21, posted a huge rise of Rs 68.74 billion.

Ratio analysis shows good performance of the sector during FY21. Almost all ratios portrayed positive performance of sector. Net profit margin, a ratio of profit after tax to sales moved up from - 2.04 during FY20 to 12.30 during FY21. Return on assets increased to 6.56 during FY21 and return on equity also increased to 13.60 during the current year as compared to the previous year. Assets turnover increased to 0.53 during FY21.

| Cement - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 354,525,888 | 401,652,090 | 500,602,392 | 622,429,020 | 699,501,708 | 736,522,048 |
| 1.Capital work in progress | 20,283,040 | 69,806,744 | 79,096,854 | 130,774,474 | 135,122,563 | 143,256,631 |
| 2.Operating fixed assets at cost | 392,301,308 | 398,838,226 | 505,948,257 | 599,467,292 | 690,549,641 | 737,385,123 |
| 3.Operating fixed assets after deducting accumulated depreciation | 276,452,559 | 267,431,604 | 356,836,690 | 424,077,825 | 489,533,288 | 509,644,026 |
| 4.Intangible assets | 18,104,425 | 16,731,800 | 15,818,118 | 15,496,646 | 15,096,747 | 14,645,778 |
| 5.Long term investments | 36,143,375 | 46,263,712 | 47,115,003 | 49,807,765 | 56,108,919 | 64,513,774 |
| 6.Other non-current assets | 3,542,489 | 1,418,230 | 1,735,727 | 2,272,310 | 3,640,191 | 4,461,839 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 151,880,117 | 163,239,588 | 188,137,750 | 183,915,880 | 195,487,286 | 261,994,498 |
| 1.Cash \& bank balance | 41,107,528 | 43,305,423 | 40,125,044 | 22,645,347 | 21,324,348 | 20,945,628 |
| 2.Inventories; of which | 16,583,327 | 21,485,737 | 27,249,753 | 35,375,959 | 39,130,925 | 55,445,587 |
| i)Raw material | 5,662,344 | 6,089,665 | 8,969,995 | 9,891,068 | 10,409,065 | 20,737,714 |
| ii)Work in progress | 5,741,561 | 9,361,150 | 10,803,227 | 15,915,457 | 17,470,108 | 15,207,095 |
| iii)Finished goods | 4,974,433 | 6,034,922 | 7,476,441 | 9,569,434 | 11,251,481 | 19,500,778 |
| 3.Trade Debt / accounts receivables | 9,127,280 | 10,242,205 | 13,442,781 | 16,128,903 | 18,547,307 | 18,413,450 |
| 4.Short term loans and advances | 5,390,203 | 6,877,214 | 11,182,121 | 8,100,983 | 5,957,220 | 6,558,329 |
| 5.Short term investments | 32,206,348 | 25,706,612 | 22,858,754 | 18,400,340 | 17,643,125 | 53,315,627 |
| 6.Other current assets | 47,465,431 | 55,622,397 | 73,279,297 | 83,264,348 | 92,884,361 | 107,315,877 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 506,406,005 | 564,891,678 | 688,740,142 | 806,344,900 | 894,988,994 | 998,516,546 |
| C.Shareholders' Equity (C1+C2+C3) | 324,114,292 | 359,682,360 | 402,545,859 | 428,789,016 | 427,306,265 | 486,077,830 |
| 1. Issued, Subscribed \& Paid up capital | 71,463,808 | 55,707,012 | 63,343,923 | 64,036,494 | 69,259,581 | 73,705,434 |
| i)Ordinary shares | 71,463,808 | 55,707,012 | 63,343,923 | 64,036,494 | 69,259,581 | 71,259,581 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 2,445,853 |
| 2.Reserves | 231,582,758 | 281,942,120 | 316,278,239 | 340,452,722 | 328,306,331 | 384,043,647 |
| i)Capital Reserve | 56,718,102 | 66,936,483 | 66,326,037 | 68,029,685 | 75,656,901 | 79,750,049 |
| ii)Revenue Reserve | 174,864,656 | 215,005,637 | 249,952,202 | 272,423,037 | 252,649,430 | 304,293,598 |
| of which: un-appropriated profit(loss) / retained earnings | 118,367,312 | 152,444,954 | 177,128,718 | 187,213,344 | 162,410,173 | 210,252,577 |
| 3.Surplus on revaluation of fixed assets | 21,067,726 | 22,033,228 | 22,923,697 | 24,299,800 | 29,740,353 | 28,328,749 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 99,853,655 | 109,419,765 | 144,420,976 | 192,977,183 | 256,274,606 | 269,012,568 |
| 1.Long term borrowings | 45,687,560 | 51,332,009 | 89,125,530 | 131,309,678 | 197,485,106 | 201,007,212 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 3,160,000 | 3,110,000 | 3,110,000 | 3,110,000 | 3,110,000 | 3,110,000 |
| 4.Employees benefit obligations | 2,494,129 | 2,968,259 | 3,499,820 | 3,307,769 | 3,686,691 | 4,034,105 |
| 5.Other non-current liabilities | 48,511,966 | 52,009,497 | 48,685,626 | 55,249,736 | 51,992,809 | 60,861,251 |
| E.Current Liabilities (E1+E2+E3+E4) | 82,438,058 | 95,789,553 | 141,773,307 | 184,578,701 | 211,408,123 | 243,426,148 |
| 1.Trade credit \& other accounts payables | 51,434,505 | 54,595,876 | 68,307,680 | 84,421,861 | 102,188,244 | 140,891,491 |
| of which: i) Trade credits | 12,309,796 | 20,227,202 | 24,925,227 | 29,562,972 | 31,231,150 | 37,889,717 |
| 2.Short term borrowings | 15,443,509 | 27,236,541 | 49,979,360 | 67,949,248 | 84,778,439 | 58,594,745 |
| 3.Current portion of non-current liabilities | 10,330,674 | 6,347,777 | 16,067,805 | 21,690,276 | 12,813,878 | 30,380,891 |
| 4.Other current liabilities | 5,229,370 | 7,609,359 | 7,418,462 | 10,517,316 | 11,627,562 | 13,559,021 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 298,167,549 | 303,794,236 | 324,768,473 | 352,067,164 | 324,391,751 | 504,911,544 |
| i)Local sales (Net) | 264,502,803 | 279,072,432 | 300,515,460 | 315,482,795 | 283,117,918 | 456,502,059 |
| ii)Export sales (Net) | 33,664,746 | 24,721,804 | 24,253,013 | 36,584,369 | 41,273,833 | 48,409,485 |
| 2.Cost of sales | 185,262,268 | 197,065,776 | 235,635,877 | 276,136,665 | 298,517,157 | 388,752,597 |
| i)Cost of material | 42,357,062 | 42,972,355 | 52,927,999 | 63,449,608 | 86,076,802 | 149,429,378 |
| 3.Gross profit / (loss) (F1-F2) | 112,905,281 | 106,728,460 | 89,132,596 | 75,930,499 | 25,874,594 | 116,158,947 |
| 4.General, administrative and other expenses | 26,430,749 | 25,411,709 | 27,786,272 | 26,756,687 | 26,563,568 | 37,622,050 |
| i)Selling \& distribution expenses | 10,026,597 | 10,224,065 | 10,375,758 | 12,457,635 | 14,547,362 | 18,205,393 |
| ii)Administrative and other expenses | 16,404,152 | 15,187,644 | 17,410,514 | 14,299,052 | 12,016,206 | 19,416,657 |
| 5.Other income / (loss) | 10,155,259 | 9,811,725 | 10,526,667 | 10,504,736 | 11,052,799 | 14,197,643 |
| 6.EBIT (F3-F4+F5) | 96,629,791 | 91,128,476 | 71,872,991 | 59,678,548 | 10,363,825 | 92,734,540 |
| 7.Financial expenses | 5,268,805 | 3,463,497 | 4,398,899 | 10,942,457 | 20,419,390 | 14,637,375 |
| of which: (i) Interest expenses | 4,197,197 | 2,838,834 | 3,891,404 | 10,135,132 | 19,608,768 | 13,888,070 |
| 8.Profit / (loss) before taxation (F6-F7) | 91,360,986 | 87,664,979 | 67,474,092 | 48,736,091 | $(10,055,565)$ | 78,097,165 |
| 9.Tax expenses | 27,104,544 | 24,949,274 | 6,750,294 | 9,826,127 | $(3,430,111)$ | 15,983,102 |
| 10.Profit / (loss) after tax (F8-F9) | 64,256,442 | 62,715,705 | 60,723,798 | 38,909,964 | $(6,625,454)$ | 62,114,063 |
| 11.Cash dividends | 23,415,440 | 24,708,285 | 21,154,072 | 12,714,463 | 480,995 | 14,370,529 |
| 12.Bonus shares / stock dividends | 0 | 0 | 692,571 | 176,632 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 83,321,471 | 64,103,398 | 58,610,787 | 66,651,216 | 14,619,273 | 93,565,312 |
| 2.Net cash flows from investing activities | $(32,109,499)$ | $(62,799,032)$ | (122,833,077) | $(131,642,663)$ | (73,729,775) | $(54,143,637)$ |
| 3.Net cash flows from financing activities | $(39,998,461)$ | $(10,181,564)$ | 33,095,407 | 29,893,716 | 60,148,452 | 5,208,000 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 423,967,947 | 469,102,125 | 546,966,835 | 621,766,199 | 683,580,871 | 755,090,398 |
| 2.Retention in business (F10-F11-F12) | 40,841,002 | 38,007,420 | 38,877,155 | 26,018,870 | $(7,106,449)$ | 47,743,534 |
| 3.Depreciation for the year | 15,627,248 | 16,297,102 | 21,634,959 | 22,450,487 | 25,678,865 | 28,236,689 |
| 4.Salaries, wages and employee benefits | 24,271,952 | 25,678,616 | 24,956,836 | 29,410,333 | 27,022,643 | 34,712,012 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 21.55 | 20.64 | 18.70 | 11.05 | -2.04 | 12.30 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.61 | 0.57 | 0.52 | 0.47 | 0.38 | 0.53 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 13.19 | 11.71 | 9.69 | 5.21 | -0.78 | 6.56 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.61 | 1.57 | 1.64 | 1.80 | 1.99 | 2.07 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 21.18 | 18.34 | 15.93 | 9.36 | -1.55 | 13.60 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 8.99 | 11.26 | 9.59 | 6.08 | -0.96 | 8.43 |


| Attock Cement Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 7,229,526 | 17,538,018 | 19,677,104 | 19,669,658 | 19,252,810 | 21,508,671 |
| 1.Capital work in progress | 1,797,029 | 11,333,108 | 820,977 | 204,459 | 4,195 | 2,964,263 |
| 2.Operating fixed assets at cost | 10,885,470 | 11,271,981 | 23,593,069 | 23,931,961 | 24,490,228 | 24,727,530 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,343,479 | 5,327,230 | 17,141,954 | 17,481,125 | 17,251,768 | 16,512,761 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 4,500 | 786,112 | 1,435,379 | 1,836,541 | 1,858,089 | 1,863,743 |
| 6.Other non-current assets | 84,518 | 91,568 | 278,794 | 147,533 | 138,758 | 167,904 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 7,196,874 | 3,171,362 | 6,728,950 | 7,646,946 | 8,169,634 | 11,148,292 |
| 1.Cash \& bank balance | 581,318 | 121,847 | 324,936 | 302,586 | 785,559 | 591,414 |
| 2.Inventories; of which | 599,753 | 456,601 | 977,687 | 1,406,666 | 1,352,684 | 1,122,612 |
| i)Raw material | 196,298 | 168,881 | 248,918 | 262,863 | 263,982 | 294,436 |
| ii)Work in progress | 302,245 | 182,580 | 529,009 | 975,008 | 913,751 | 667,289 |
| iii)Finished goods | 101,210 | 105,140 | 199,760 | 168,795 | 174,951 | 160,887 |
| 3.Trade Debt / accounts receivables | 211,112 | 180,490 | 709,917 | 795,061 | 494,535 | 1,631,402 |
| 4.Short term loans and advances | 81,935 | 76,383 | 78,499 | 87,931 | 162,443 | 143,929 |
| 5.Short term investments | 4,273,362 | 0 | 0 | 0 | 0 | 1,914,887 |
| 6.Other current assets | 1,449,394 | 2,336,041 | 4,637,911 | 5,054,702 | 5,374,413 | 5,744,048 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 14,426,400 | 20,709,380 | 26,406,054 | 27,316,604 | 27,422,444 | 32,656,963 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 10,446,843 | 11,947,635 | 14,872,635 | 16,099,459 | 16,552,656 | 17,200,542 |
| 1.Issued, Subscribed \& Paid up capital | 1,145,225 | 1,145,225 | 1,145,225 | 1,374,270 | 1,374,270 | 1,374,270 |
| i)Ordinary shares | 1,145,225 | 1,145,225 | 1,145,225 | 1,374,270 | 1,374,270 | 1,374,270 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 9,301,618 | 10,802,410 | 13,727,410 | 14,725,189 | 15,178,386 | 15,826,272 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 9,301,618 | 10,802,410 | 13,727,410 | 14,725,189 | 15,178,386 | 15,826,272 |
| of which: un-appropriated profit(loss) / retained earnings | 9,301,618 | 10,802,410 | 13,727,410 | 14,725,189 | 15,178,386 | 15,826,272 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,238,878 | 2,808,233 | 3,835,386 | 2,813,576 | 1,723,481 | 4,297,431 |
| 1.Long term borrowings | 4,029 | 1,501,033 | 3,448,293 | 2,195,415 | 282,706 | 2,420,400 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 425,333 | 489,453 | 387,093 | 266,878 | 359,643 | 307,957 |
| 5.Other non-current liabilities | 809,516 | 817,747 | 0 | 351,283 | 1,081,132 | 1,569,074 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,740,679 | 5,953,512 | 7,698,033 | 8,403,569 | 9,146,307 | 11,158,990 |
| 1.Trade credit \& other accounts payables | 2,680,056 | 3,823,679 | 4,983,843 | 3,577,440 | 4,185,436 | 6,657,144 |
| of which: i) Trade credits | 235,303 | 286,576 | 461,269 | 497,738 | 438,828 | 1,102,942 |
| 2.Short term borrowings | 0 | 2,080,847 | 1,362,508 | 3,419,202 | 4,869,000 | 4,118,854 |
| 3.Current portion of non-current liabilities | 3,927 | 2,996 | 1,253,911 | 1,252,878 | 47,865 | 300,453 |
| 4.Other current liabilities | 56,696 | 45,990 | 97,771 | 154,049 | 44,006 | 82,539 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 13,918,340 | 14,735,172 | 16,495,659 | 20,780,934 | 18,500,574 | 21,244,562 |
| i)Local sales (Net) | 10,685,696 | 11,761,391 | 13,279,513 | 13,685,598 | 9,513,529 | 12,034,329 |
| ii)Export sales (Net) | 3,232,644 | 2,973,781 | 3,216,146 | 7,095,336 | 8,987,045 | 9,210,233 |
| 2.Cost of sales | 8,331,840 | 8,842,960 | 11,697,583 | 15,978,032 | 14,251,503 | 16,601,998 |
| i)Cost of material | 1,743,494 | 1,749,309 | 2,439,960 | 3,375,919 | 2,902,213 | 3,009,376 |
| 3.Gross profit / (loss) (F1-F2) | 5,586,500 | 5,892,212 | 4,798,076 | 4,802,902 | 4,249,071 | 4,642,564 |
| 4.General, administrative and other expenses | 1,670,580 | 1,656,554 | 1,478,329 | 2,069,725 | 2,430,156 | 2,885,620 |
| i)Selling \& distribution expenses | 954,746 | 903,531 | 782,218 | 1,414,820 | 1,830,945 | 2,203,448 |
| ii)Administrative and other expenses | 715,834 | 753,023 | 696,111 | 654,905 | 599,211 | 682,172 |
| 5.Other income / (loss) | 341,095 | 236,632 | 60,804 | 318,468 | 239,470 | 140,457 |
| 6.EBIT (F3-F4+F5) | 4,257,015 | 4,472,290 | 3,380,551 | 3,051,645 | 2,058,385 | 1,897,401 |
| 7.Financial expenses | 21,309 | 28,369 | 251,172 | 648,444 | 525,894 | 357,487 |
| of which: (i) Interest expenses | 920 | 527 | 178,614 | 598,114 | 458,736 | 164,269 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,235,706 | 4,443,921 | 3,129,379 | 2,403,201 | 1,532,491 | 1,539,914 |
| 9.Tax expenses | 1,345,683 | 1,409,864 | $(1,270,405)$ | 330,000 | 425,000 | 432,562 |
| 10.Profit / (loss) after tax (F8-F9) | 2,890,023 | 3,034,057 | 4,399,784 | 2,073,201 | 1,107,491 | 1,107,352 |
| 11.Cash dividends | 1,431,531 | 1,546,054 | 916,180 | 549,708 | 480,995 | 549,708 |
| 12.Bonus shares / stock dividends | 0 | 0 | 229,045 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,363,591 | 2,566,142 | 1,987,487 | 1,403,483 | 3,082,545 | 3,140,108 |
| 2.Net cash flows from investing activities | (2,435,361) | $(5,172,488)$ | $(2,703,597)$ | $(1,313,620)$ | $(349,502)$ | $(5,014,228)$ |
| 3.Net cash flows from financing activities | $(1,205,610)$ | 166,028 | 1,537,538 | $(2,168,907)$ | $(3,728,868)$ | 2,369,121 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 11,685,721 | 14,755,868 | 18,708,021 | 18,913,035 | 18,276,137 | 21,497,973 |
| 2.Retention in business (F10-F11-F12) | 1,458,492 | 1,488,003 | 3,254,559 | 1,523,493 | 626,497 | 557,644 |
| 3.Depreciation for the year | 428,202 | 437,171 | 2,428,490 | 794,912 | 820,751 | 823,029 |
| 4.Salaries, wages and employee benefits | 1,944,140 | 2,157,570 | 536,808 | 2,406,177 | 2,375,334 | 2,654,428 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 20.76 | 20.59 | 26.67 | 9.98 | 5.99 | 5.21 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.04 | 0.84 | 0.70 | 0.77 | 0.68 | 0.71 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 21.68 | 17.27 | 18.68 | 7.72 | 4.05 | 3.69 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.38 | 1.57 | 1.76 | 1.73 | 1.68 | 1.78 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 29.82 | 27.10 | 32.81 | 13.39 | 6.78 | 6.56 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 25.24 | 26.49 | 38.42 | 15.09 | 8.06 | 8.06 |


| Bestway Cement Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 66,055,533 | 66,231,147 | 75,667,954 | 77,928,666 | 77,572,085 | 77,188,134 |
| 1.Capital work in progress | 1,024,516 | 2,340,636 | 1,454,471 | 355,691 | 1,543,722 | 1,105,977 |
| 2.Operating fixed assets at cost | 52,259,961 | 54,471,169 | 68,728,612 | 73,776,785 | 73,981,841 | 76,284,590 |
| 3.Operating fixed assets after deducting accumulated depreciation | 41,930,513 | 42,391,564 | 54,631,262 | 56,886,395 | 54,245,747 | 53,900,942 |
| 4. Intangible assets | 11,022,747 | 9,262,737 | 7,816,902 | 7,794,154 | 7,710,293 | 7,578,421 |
| 5.Long term investments | 11,943,284 | 12,101,521 | 11,632,842 | 12,774,388 | 13,953,905 | 14,482,121 |
| 6.Other non-current assets | 134,473 | 134,689 | 132,477 | 118,038 | 118,418 | 120,673 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 11,764,621 | 15,533,975 | 19,302,686 | 15,053,645 | 17,234,410 | 21,710,204 |
| 1.Cash \& bank balance | 382,557 | 208,441 | 290,264 | 462,912 | 347,691 | 710,424 |
| 2.Inventories; of which | 1,452,357 | 3,490,716 | 4,358,080 | 2,689,443 | 2,291,473 | 3,762,448 |
| i)Raw material | 439,517 | 473,181 | 631,560 | 504,315 | 324,131 | 768,256 |
| ii)Work in progress | 795,489 | 2,415,219 | 3,090,185 | 1,638,538 | 1,422,506 | 2,191,609 |
| iii)Finished goods | 275,449 | 602,316 | 636,335 | 546,590 | 544,836 | 802,583 |
| 3.Trade Debt / accounts receivables | 1,175,809 | 1,462,355 | 1,785,728 | 2,101,856 | 1,727,790 | 1,052,451 |
| 4.Short term loans and advances | 861,913 | 1,384,348 | 671,366 | 407,771 | 175,924 | 134,976 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 3,090,751 |
| 6.Other current assets | 7,891,985 | 8,988,115 | 12,197,248 | 9,391,663 | 12,691,532 | 12,959,154 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 77,820,154 | 81,765,122 | 94,970,640 | 92,982,311 | 94,806,495 | 98,898,338 |
| C.Shareholders' Equity (C1+C2+C3) | 41,983,375 | 47,769,255 | 53,309,872 | 57,605,918 | 54,653,200 | 60,122,534 |
| 1. Issued, Subscribed \& Paid up capital | 5,793,849 | 5,962,528 | 5,962,528 | 5,962,528 | 5,962,528 | 5,962,528 |
| i)Ordinary shares | 5,793,849 | 5,962,528 | 5,962,528 | 5,962,528 | 5,962,528 | 5,962,528 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 36,189,526 | 41,806,727 | 47,347,344 | 51,643,390 | 48,690,672 | 54,160,006 |
| i)Capital Reserve | 8,015,327 | 7,227,825 | 6,784,945 | 7,504,621 | 8,217,695 | 8,045,678 |
| ii)Revenue Reserve | 28,174,199 | 34,578,902 | 40,562,399 | 44,138,769 | 40,472,977 | 46,114,328 |
| of which: un-appropriated profit(loss) / retained earnings | 28,174,199 | 34,578,902 | 38,429,043 | 41,865,483 | 38,037,767 | 43,491,070 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 26,102,355 | 20,470,138 | 15,108,699 | 10,642,381 | 21,478,044 | 23,431,501 |
| 1.Long term borrowings | 16,500,000 | 10,000,000 | 5,500,000 | 0 | 11,542,250 | 11,871,853 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | , |
| 4.Employees benefit obligations | 315,760 | 380,872 | 497,337 | 24,890 | 27,915 | 16,301 |
| 5.Other non-current liabilities | 9,286,595 | 10,089,266 | 9,111,362 | 10,617,491 | 9,907,879 | 11,543,347 |
| E.Current Liabilities (E1+E2+E3+E4) | 9,734,424 | 13,525,729 | 26,552,069 | 24,734,012 | 18,675,251 | 15,344,303 |
| 1.Trade credit \& other accounts payables | 7,047,658 | 8,390,642 | 9,602,383 | 8,059,754 | 7,654,365 | 10,515,429 |
| of which: i) Trade credits | 2,528,678 | 3,452,540 | 3,825,506 | 2,513,365 | 1,871,342 | 3,735,257 |
| 2.Short term borrowings | 2,440,678 | 4,887,967 | 12,260,179 | 10,835,368 | 10,710,748 | 1,652,261 |
| 3.Current portion of non-current liabilities | 0 | 0 | 4,633,544 | 5,625,093 | 272,171 | 1,186,723 |
| 4.Other current liabilities | 246,088 | 247,120 | 55,963 | 213,797 | 37,967 | 1,989,890 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 45,721,040 | 51,623,476 | 52,883,667 | 53,601,512 | 37,128,726 | 56,864,324 |
| i)Local sales (Net) | 40,599,384 | 46,387,134 | 47,676,528 | 49,559,190 | 35,236,367 | 54,143,904 |
| ii) Export sales (Net) | 5,121,656 | 5,236,342 | 5,207,139 | 4,042,322 | 1,892,359 | 2,720,420 |
| 2.Cost of sales | 24,573,384 | 29,090,753 | 33,928,169 | 37,556,552 | 36,011,992 | 40,260,925 |
| i)Cost of material | 4,554,941 | 5,137,014 | 6,002,595 | 6,493,590 | 6,482,774 | 8,169,550 |
| 3.Gross profit / (loss) (F1-F2) | 21,147,656 | 22,532,723 | 18,955,498 | 16,044,960 | 1,116,734 | 16,603,399 |
| 4.General, administrative and other expenses | 4,531,792 | 5,193,340 | 4,908,111 | 2,877,249 | 1,390,264 | 2,168,040 |
| i)Selling \& distribution expenses | 1,176,860 | 1,558,903 | 1,627,168 | 1,339,086 | 794,213 | 611,242 |
| ii)Administrative and other expenses | 3,354,932 | 3,634,437 | 3,280,943 | 1,538,163 | 596,051 | 1,556,798 |
| 5.Other income / (loss) | 2,284,630 | 2,155,498 | 1,517,512 | 1,576,312 | 1,918,751 | 2,173,266 |
| 6.EBIT (F3-F4+F5) | 18,900,494 | 19,494,881 | 15,564,899 | 14,744,023 | 1,645,221 | 16,608,625 |
| 7.Financial expenses | 1,822,500 | 830,715 | 600,435 | 1,498,473 | 2,151,701 | 1,070,586 |
| of which: (i) Interest expenses | 1,765,172 | 802,740 | 565,959 | 1,465,193 | 2,121,899 | 1,040,480 |
| 8.Profit / (loss) before taxation (F6-F7) | 17,077,994 | 18,664,166 | 14,964,464 | 13,245,550 | $(506,480)$ | 15,538,039 |
| 9.Tax expenses | 5,197,577 | 5,371,526 | 1,806,758 | 3,148,265 | $(555,732)$ | 3,960,315 |
| 10.Profit / (loss) after tax (F8-F9) | 11,880,417 | 13,292,640 | 13,157,706 | 10,097,285 | 49,252 | 11,577,724 |
| 11.Cash dividends | 5,793,849 | 7,155,034 | 7,155,034 | 6,558,781 | 0 | 8,347,539 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 15,334,103 | 13,684,366 | 11,948,648 | 15,806,570 | $(1,960,914)$ | 15,892,621 |
| 2. Net cash flows from investing activities | $(299,235)$ | ( $2,948,864$ ) | $(12,083,392)$ | $(3,250,837)$ | $(422,176)$ | $(889,785)$ |
| 3.Net cash flows from financing activities | $(17,528,058)$ | $(13,356,907)$ | $(7,137,509)$ | $(10,958,274)$ | 2,392,489 | (2,490,865) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 68,085,730 | 68,239,393 | 68,418,571 | 68,248,299 | 76,131,244 | 83,554,035 |
| 2.Retention in business (F10-F11-F12) | 6,086,568 | 6,137,606 | 6,002,672 | 3,538,504 | 49,252 | 3,230,185 |
| 3.Depreciation for the year | 1,966,331 | 2,035,685 | 3,065,027 | 2,938,682 | 3,017,573 | 2,936,849 |
| 4.Salaries, wages and employee benefits | 2,626,225 | 3,092,388 | 2,229,817 | 3,298,389 | 2,097,231 | 2,610,937 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 25.98 | 25.75 | 24.88 | 18.84 | 0.13 | 20.36 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.58 | 0.65 | 0.60 | 0.57 | 0.40 | 0.59 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 15.07 | 16.66 | 14.89 | 10.74 | 0.05 | 11.95 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.01 | 1.78 | 1.75 | 1.69 | 1.67 | 1.69 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 30.30 | 29.62 | 26.03 | 18.21 | 0.09 | 20.17 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 20.51 | 22.29 | 22.07 | 16.93 | 0.08 | 19.42 |


| Cherat Cement Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 13,457,150 | 14,237,982 | 24,237,739 | 27,186,488 | 26,237,166 | 26,347,289 |
| 1.Capital work in progress | 73,723 | 723,580 | 11,528,272 | 626,166 | 159,633 | 1,802,106 |
| 2.Operating fixed assets at cost | 7,567,558 | 17,962,575 | 18,358,053 | 33,706,876 | 34,314,501 | 34,588,028 |
| 3.Operating fixed assets after deducting accumulated depreciation | 12,643,232 | 12,909,284 | 12,277,573 | 26,264,797 | 25,129,951 | 23,755,863 |
| 4. Intangible assets | 11,287 | 19,210 | 15,406 | 18,462 | 17,371 | 16,213 |
| 5.Long term investments | 710,133 | 566,275 | 396,794 | 254,970 | 390,863 | 660,950 |
| 6.Other non-current assets | 18,775 | 19,633 | 19,694 | 22,093 | 539,348 | 112,157 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,004,822 | 4,568,768 | 6,281,822 | 8,093,339 | 6,684,679 | 7,846,233 |
| 1.Cash \& bank balance | 23,002 | 45,814 | 47,052 | 29,535 | 36,558 | 140,022 |
| 2.Inventories; of which | 304,530 | 843,820 | 753,638 | 1,268,194 | 962,470 | 1,005,590 |
| i)Raw material | 58,633 | 120,557 | 146,179 | 200,060 | 181,018 | 183,685 |
| ii)Work in progress | 171,321 | 556,621 | 422,652 | 811,030 | 527,009 | 474,649 |
| iii)Finished goods | 74,575 | 166,642 | 184,807 | 257,104 | 254,443 | 347,256 |
| 3.Trade Debt / accounts receivables | 0 | 130,767 | 188,272 | 311,488 | 300,648 | 407,548 |
| 4.Short term loans and advances | 13,586 | 37,323 | 84,081 | 143,862 | 46,855 | 189,899 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,663,704 | 3,511,044 | 5,208,779 | 6,340,260 | 5,338,148 | 6,103,174 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 15,461,972 | 18,806,750 | 30,519,561 | 35,279,827 | 32,921,845 | 34,193,522 |
| C.Shareholders' Equity (C1+C2+C3) | 9,140,188 | 10,461,707 | 11,173,748 | 11,756,169 | 10,053,558 | 13,589,552 |
| 1.Issued, Subscribed \& Paid up capital | 1,766,318 | 1,766,318 | 1,766,318 | 1,766,318 | 1,942,950 | 1,942,950 |
| i)Ordinary shares | 1,766,318 | 1,766,318 | 1,766,318 | 1,766,318 | 1,942,950 | 1,942,950 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 7,373,870 | 8,695,389 | 9,407,430 | 9,989,851 | 8,110,608 | 11,646,602 |
| i)Capital Reserve | 1,098,558 | 1,098,558 | 1,098,558 | 1,098,558 | 1,098,558 | 1,098,558 |
| ii)Revenue Reserve | 6,275,312 | 7,596,831 | 8,308,872 | 8,891,293 | 7,012,050 | 10,548,044 |
| of which: un-appropriated profit(loss) / retained earnings | 5,009,486 | 6,391,997 | 7,729,273 | 8,785,509 | 6,539,137 | 9,969,898 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,511,023 | 5,773,555 | 15,693,307 | 17,327,530 | 16,979,856 | 13,330,960 |
| 1.Long term borrowings | 3,982,107 | 4,840,508 | 14,700,000 | 16,900,000 | 16,938,437 | 12,645,723 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 528,916 | 933,047 | 993,307 | 427,530 | 41,419 | 685,237 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,810,761 | 2,571,488 | 3,652,506 | 6,196,128 | 5,888,431 | 7,273,010 |
| 1.Trade credit \& other accounts payables | 1,444,716 | 812,964 | 1,990,431 | 1,863,434 | 1,953,972 | 2,264,938 |
| of which: i) Trade credits | 36,924 | 142,276 | 388,149 | 276,238 | 171,120 | 149,138 |
| 2.Short term borrowings | 207,876 | 1,500,411 | 963,947 | 2,902,527 | 2,662,241 | 1,741,387 |
| 3.Current portion of non-current liabilities | 40,770 | 60,057 | 400,000 | 800,000 | 449,957 | 2,681,904 |
| 4.Other current liabilities | 117,399 | 198,056 | 298,128 | 630,167 | 822,261 | 584,781 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,079,368 | 9,645,399 | 14,388,349 | 15,862,647 | 17,090,155 | 25,206,811 |
| i)Local sales (Net) | 5,754,801 | 8,556,474 | 12,832,259 | 13,836,016 | 14,321,841 | 22,312,021 |
| ii)Export sales (Net) | 1,324,567 | 1,088,925 | 1,556,090 | 2,026,631 | 2,768,314 | 2,894,790 |
| 2.Cost of sales | 4,445,307 | 6,432,281 | 11,249,153 | 12,979,533 | 16,703,668 | 18,478,508 |
| i)Cost of material | 825,761 | 1,088,597 | 1,871,197 | 2,514,404 | 3,335,290 | 3,685,028 |
| 3.Gross profit / (loss) (F1-F2) | 2,634,061 | 3,213,118 | 3,139,196 | 2,883,114 | 386,487 | 6,728,303 |
| 4.General, administrative and other expenses | 582,308 | 648,496 | 716,356 | 799,623 | 652,778 | 971,808 |
| i)Selling \& distribution expenses | 234,241 | 279,998 | 337,132 | 396,338 | 362,003 | 429,264 |
| ii)Administrative and other expenses | 348,067 | 368,498 | 379,224 | 403,285 | 290,775 | 542,544 |
| 5.Other income / (loss) | 43,352 | 133,384 | 81,112 | 106,836 | 70,561 | 104,900 |
| 6.EBIT (F3-F4+F5) | 2,095,105 | 2,698,006 | 2,503,952 | 2,190,327 | $(195,730)$ | 5,861,395 |
| 7.Financial expenses | 43,708 | 188,215 | 356,585 | 1,142,559 | 2,526,997 | 1,524,177 |
| of which: (i) Interest expenses | 38,321 | 177,446 | 340,085 | 1,127,713 | 2,505,079 | 1,495,037 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,051,397 | 2,509,791 | 2,147,367 | 1,047,768 | $(2,722,727)$ | 4,337,218 |
| 9.Tax expenses | 646,205 | 553,229 | 15,248 | $(714,995)$ | $(829,619)$ | 1,132,162 |
| 10.Profit / (loss) after tax (F8-F9) | 1,405,192 | 1,956,562 | 2,132,119 | 1,762,763 | $(1,893,108)$ | 3,205,056 |
| 11.Cash dividends | 574,053 | 794,843 | 883,159 | 176,632 | 0 | 437,164 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 176,632 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,306,111 | 204,492 | 2,660,213 | 1,415,499 | 3,521,816 | 6,886,130 |
| 2.Net cash flows from investing activities | $(5,557,312)$ | $(1,554,647)$ | $(11,169,748)$ | (3,890,660) | $(293,770)$ | $(1,872,460)$ |
| 3.Net cash flows from financing activities | 3,255,849 | 1,372,967 | 8,510,773 | 2,457,644 | (3,221,023) | $(4,910,206)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 13,651,211 | 16,235,262 | 26,867,055 | 29,083,699 | 27,033,414 | 26,920,512 |
| 2.Retention in business (F10-F11-F12) | 831,139 | 1,161,719 | 1,248,960 | 1,409,499 | $(1,893,108)$ | 2,767,892 |
| 3.Depreciation for the year | 277,202 | 689,913 | 1,086,046 | 1,389,264 | 1,754,452 | 1,666,835 |
| 4.Salaries, wages and employee benefits | 1,053,786 | 1,314,263 | 1,629,275 | 1,839,652 | 1,865,009 | 2,382,832 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 19.85 | 20.28 | 14.82 | 11.11 | -11.08 | 12.72 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.57 | 0.56 | 0.58 | 0.48 | 0.50 | 0.75 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 11.27 | 11.42 | 8.64 | 5.36 | -5.55 | 9.55 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.45 | 1.75 | 2.28 | 2.87 | 3.13 | 2.84 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 16.37 | 19.96 | 19.71 | 15.38 | -17.36 | 27.11 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 7.96 | 11.08 | 12.07 | 9.98 | -9.74 | 16.50 |


| D.G. Khan Cement Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 54,228,189 | 81,070,635 | 92,813,391 | 92,318,165 | 95,445,107 | 101,043,433 |
| 1.Capital work in progress | 7,684,010 | 31,365,859 | 2,967,935 | 3,008,937 | 6,358,259 | 7,726,720 |
| 2.Operating fixed assets at cost | 55,423,976 | 52,347,241 | 98,242,064 | 105,201,100 | 108,928,455 | 112,632,526 |
| 3.Operating fixed assets after deducting accumulated depreciation | 35,383,606 | 31,081,878 | 73,526,049 | 76,971,297 | 77,179,036 | 77,293,389 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 10,441,240 | 18,564,054 | 16,259,564 | 12,276,961 | 11,849,828 | 15,965,811 |
| 6.Other non-current assets | 719,333 | 58,844 | 59,843 | 60,970 | 57,984 | 57,513 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 32,016,601 | 27,300,684 | 29,075,626 | 33,623,260 | 34,106,427 | 36,851,264 |
| 1.Cash \& bank balance | 7,022,094 | 421,880 | 469,104 | 488,918 | 347,834 | 806,373 |
| 2.Inventories; of which | 1,338,211 | 1,162,914 | 1,377,596 | 3,714,058 | 4,352,995 | 2,728,589 |
| i)Raw material | 464,509 | 308,079 | 498,539 | 482,960 | 579,606 | 635,743 |
| ii)Work in progress | 166,940 | 522,557 | 493,431 | 2,802,481 | 3,361,646 | 1,538,676 |
| iii)Finished goods | 292,094 | 332,278 | 385,626 | 428,617 | 411,743 | 554,170 |
| 3.Trade Debt / accounts receivables | 524,974 | 220,182 | 188,293 | 1,191,881 | 2,286,084 | 1,676,245 |
| 4.Short term loans and advances | 225,686 | 1,104,606 | 3,623,452 | 2,064,369 | 1,386,153 | 1,250,771 |
| 5.Short term investments | 17,833,748 | 17,044,084 | 16,018,594 | 14,129,075 | 13,126,388 | 12,946,786 |
| 6.Other current assets | 5,071,888 | 7,347,018 | 7,398,587 | 12,034,959 | 12,606,973 | 17,442,500 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 86,244,790 | 108,371,319 | 121,889,017 | 125,941,425 | 129,551,534 | 137,894,697 |
| C.Shareholders' Equity (C1+C2+C3) | 67,736,097 | 74,868,879 | 77,134,421 | 70,928,415 | 66,644,157 | 73,477,873 |
| 1. Issued, Subscribed \& Paid up capital | 4,381,191 | 4,381,191 | 4,381,191 | 4,381,191 | 4,381,191 | 4,381,191 |
| i)Ordinary shares | 4,381,191 | 4,381,191 | 4,381,191 | 4,381,191 | 4,381,191 | 4,381,191 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 63,354,906 | 70,487,688 | 72,753,230 | 66,547,224 | 62,262,966 | 69,096,682 |
| i)Capital Reserve | 31,135,718 | 32,942,510 | 29,689,798 | 23,851,125 | 22,154,831 | 25,208,292 |
| ii)Revenue Reserve | 32,219,188 | 37,545,178 | 43,063,432 | 42,696,099 | 40,108,135 | 43,888,390 |
| of which: un-appropriated profit(loss) / retained earnings | 27,108,337 | 32,473,351 | 37,991,605 | 37,624,272 | 35,036,308 | 38,816,563 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 8,082,837 | 18,652,637 | 22,201,403 | 20,765,958 | 25,283,120 | 24,121,304 |
| 1.Long term borrowings | 2,513,750 | 12,520,000 | 17,730,324 | 15,985,030 | 21,972,000 | 19,300,064 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 111,335 | 186,837 | 278,379 | 449,194 | 521,834 | 530,803 |
| 5.Other non-current liabilities | 5,457,752 | 5,945,800 | 4,192,700 | 4,331,734 | 2,789,286 | 4,290,437 |
| E.Current Liabilities (E1+E2+E3+E4) | 10,425,856 | 14,849,803 | 22,553,193 | 34,247,052 | 37,624,257 | 40,295,520 |
| 1.Trade credit \& other accounts payables | 5,296,293 | 5,454,447 | 7,595,299 | 8,029,874 | 11,298,187 | 14,923,151 |
| of which: i) Trade credits | 1,604,173 | 1,526,506 | 3,558,517 | 3,261,220 | 4,325,320 | 7,375,630 |
| 2.Short term borrowings | 3,750,006 | 8,571,228 | 12,209,667 | 20,258,570 | 23,495,967 | 18,362,050 |
| 3.Current portion of non-current liabilities | 1,284,046 | 523,778 | 2,336,910 | 5,080,511 | 2,048,901 | 6,433,943 |
| 4.Other current liabilities | 95,511 | 300,350 | 411,317 | 878,097 | 781,202 | 576,376 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 31,946,614 | 30,136,165 | 30,668,428 | 40,516,525 | 38,033,124 | 45,107,690 |
| i)Local sales (Net) | 28,091,595 | 26,742,091 | 27,938,573 | 35,253,561 | 28,647,863 | 35,523,537 |
| ii) Export sales (Net) | 3,855,019 | 3,394,074 | 2,729,855 | 5,262,964 | 9,385,261 | 9,584,153 |
| 2.Cost of sales | 19,514,551 | 18,291,600 | 21,928,207 | 35,154,086 | 36,447,218 | 37,035,798 |
| i)Cost of material | 2,781,955 | 2,350,577 | 2,697,822 | 3,983,065 | 3,916,533 | 3,617,169 |
| 3.Gross profit / (loss) (F1-F2) | 12,432,063 | 11,844,565 | 8,740,221 | 5,362,439 | 1,585,906 | 8,071,892 |
| 4.General, administrative and other expenses | 2,832,336 | 2,421,779 | 3,877,537 | 2,472,419 | 2,971,936 | 3,011,133 |
| i)Selling \& distribution expenses | 965,870 | 979,045 | 898,156 | 1,305,695 | 1,783,422 | 1,950,056 |
| ii)Administrative and other expenses | 1,866,466 | 1,442,734 | 2,979,381 | 1,166,724 | 1,188,514 | 1,061,077 |
| 5.Other income / (loss) | 2,362,110 | 2,118,216 | 3,026,661 | 2,404,923 | 2,283,128 | 2,631,521 |
| 6.EBIT (F3-F4+F5) | 11,961,837 | 11,541,002 | 7,889,345 | 5,294,943 | 897,098 | 7,692,280 |
| 7.Financial expenses | 171,845 | 382,895 | 519,267 | 3,304,102 | 4,653,286 | 2,920,875 |
| of which: (i) Interest expenses | 144,129 | 333,313 | 488,281 | 3,272,382 | 4,633,885 | 2,886,109 |
| 8.Profit / (loss) before taxation (F6-F7) | 11,789,992 | 11,158,107 | 7,370,078 | 1,990,841 | $(3,756,188)$ | 4,771,405 |
| 9.Tax expenses | 3,408,616 | 3,182,766 | $(1,467,530)$ | 381,082 | $(1,597,527)$ | 1,050,132 |
| 10.Profit / (loss) after tax (F8-F9) | 8,381,376 | 7,975,341 | 8,837,608 | 1,609,759 | $(2,158,661)$ | 3,721,273 |
| 11.Cash dividends | 2,628,715 | 3,285,893 | 1,862,006 | 438,119 | 0 | 438,119 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 10,671,379 | 5,877,328 | 8,910,698 | (1,530,631) | $(343,131)$ | 6,161,190 |
| 2.Net cash flows from investing activities | $(5,076,150)$ | $(24,430,219)$ | $(16,070,791)$ | $(5,444,043)$ | $(5,082,796)$ | $(2,962,160)$ |
| 3.Net cash flows from financing activities | $(170,210)$ | 6,861,444 | 3,705,515 | $(872,069)$ | 2,519,577 | 2,374,853 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 75,818,934 | 93,521,516 | 99,335,824 | 91,694,373 | 91,927,277 | 97,599,177 |
| 2.Retention in business (F10-F11-F12) | 5,752,661 | 4,689,448 | 6,975,602 | 1,171,640 | $(2,158,661)$ | 3,283,154 |
| 3.Depreciation for the year | 2,168,072 | 2,061,811 | 2,304,249 | 3,500,067 | 3,691,100 | 3,580,807 |
| 4.Salaries, wages and employee benefits | 3,125,309 | 3,061,825 | 3,134,334 | 3,828,926 | 3,959,747 | 4,448,662 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 26.24 | 26.46 | 28.82 | 3.97 | -5.68 | 8.25 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.39 | 0.31 | 0.27 | 0.33 | 0.30 | 0.34 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 10.19 | 8.20 | 7.68 | 1.30 | -1.69 | 2.78 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.24 | 1.36 | 1.51 | 1.67 | 1.86 | 1.91 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 12.66 | 11.19 | 11.63 | 2.17 | -3.14 | 5.31 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 19.13 | 18.20 | 20.17 | 3.67 | -4.93 | 8.49 |


| Dadabhoy Cement Industries Ltd. |  |  |  |  | (Thousa | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,318,528 | 4,309,413 | 4,309,413 | 4,309,413 | 0 | 976 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 4,419,177 | 4,419,177 | 4,419,177 | 4,419,177 | 0 | 0 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,318,525 | 4,309,410 | 4,309,410 | 4,309,410 | 0 | 976 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 3 | 3 | 3 | 3 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 24 | 15 | 15 | 15 | 255,037 | 247,866 |
| 1.Cash \& bank balance | 24 | 15 | 15 | 15 | 134,369 | 125,842 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 118,581 | 118,520 |
| 6.Other current assets | 0 | 0 | 0 | 0 | 2,087 | 3,504 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,318,552 | 4,309,428 | 4,309,428 | 4,309,428 | 255,037 | 248,842 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 2,055,481 | 2,090,941 | 2,090,941 | 2,090,941 | 246,760 | 240,081 |
| 1.Issued, Subscribed \& Paid up capital | 982,366 | 982,366 | 982,366 | 982,366 | 982,366 | 982,366 |
| i)Ordinary shares | 982,366 | 982,366 | 982,366 | 982,366 | 982,366 | 982,366 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(701,005)$ | $(680,455)$ | $(680,455)$ | $(680,455)$ | $(735,606)$ | $(742,285)$ |
| i)Capital Reserve | 239,581 | 238,785 | 238,785 | 238,785 | 33,224 | 33,224 |
| ii)Revenue Reserve | $(940,586)$ | $(919,240)$ | $(919,240)$ | $(919,240)$ | $(768,830)$ | $(775,509)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(940,586)$ | $(919,240)$ | $(919,240)$ | $(919,240)$ | $(768,830)$ | $(775,509)$ |
| 3.Surplus on revaluation of fixed assets | 1,774,120 | 1,789,030 | 1,789,030 | 1,789,030 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,708,157 | 1,676,834 | 1,676,834 | 1,676,834 | 0 | 0 |
| 1.Long term borrowings | 740,704 | 740,704 | 740,704 | 740,704 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 967,453 | 936,130 | 936,130 | 936,130 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 554,914 | 541,653 | 541,653 | 541,653 | 8,277 | 8,761 |
| 1.Trade credit \& other accounts payables | 210,876 | 194,122 | 194,122 | 194,122 | 7,711 | 8,195 |
| of which: i) Trade credits | 51,739 | 51,739 | 51,739 | 51,739 | 0 | 0 |
| 2.Short term borrowings | 236,948 | 240,441 | 240,441 | 240,441 | 0 | 0 |
| 3.Current portion of non-current liabilities | 102,787 | 102,787 | 102,787 | 102,787 | 0 | 0 |
| 4.Other current liabilities | 4,303 | 4,303 | 4,303 | 4,303 | 566 | 566 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 53,346 | 13,562 | 13,562 | 13,562 | 7,262 | 14,472 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 53,346 | 13,562 | 13,562 | 13,562 | 7,262 | 14,472 |
| 5.Other income / (loss) | 48,533 | 16,909 | 16,909 | 16,909 | 2,673 | 7,795 |
| 6.EBIT (F3-F4+F5) | $(4,813)$ | 3,347 | 3,347 | 3,347 | $(4,589)$ | $(6,677)$ |
| 7.Financial expenses | 2 | 2 | 2 | 2 | 3 | 2 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 3 | 2 |
| 8.Profit / (loss) before taxation (F6-F7) | $(4,815)$ | 3,345 | 3,345 | 3,345 | $(4,592)$ | $(6,679)$ |
| 9.Tax expenses | $(28,304)$ | $(14,358)$ | $(14,358)$ | $(14,358)$ | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | 23,489 | 17,703 | 17,703 | 17,703 | $(4,592)$ | $(6,679)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(14,587)$ | $(4,295)$ | $(4,295)$ | $(4,295)$ | $(2,353)$ | $(7,433)$ |
| 2.Net cash flows from investing activities | 1,961 | 0 | 0 | 0 | 0 | $(1,094)$ |
| 3.Net cash flows from financing activities | 12,620 | 4,286 | 4,286 | 4,286 | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,763,638 | 3,767,775 | 3,767,775 | 3,767,775 | 246,760 | 240,081 |
| 2.Retention in business (F10-F11-F12) | 23,489 | 17,703 | 17,703 | 17,703 | $(4,592)$ | $(6,679)$ |
| 3.Depreciation for the year | 9,852 | 9,114 | 9,114 | 9,114 | 0 | 0 |
| 4.Salaries, wages and employee benefits | 2,111 | 1,811 | 1,811 | 1,811 | 430 | 1,208 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets ( F 10 as a \% of $\mathrm{Avg}\{\mathrm{Current} \mathrm{year(A+B),previous} \mathrm{year} \mathrm{(A+B)} \mathrm{\}}$ | 0.56 | 0.41 | 0.41 | 0.41 | -0.20 | -2.65 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.20 | 2.08 | 2.06 | 2.06 | 1.95 | 1.03 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.22 | 0.85 | 0.85 | 0.85 | -0.39 | -2.74 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.24 | 0.18 | 0.18 | 0.18 | -0.05 | -0.07 |


| Dandot Cement Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,579,597 | 3,459,479 | 4,490,140 | 4,393,879 | 4,336,389 | 4,327,377 |
| 1.Capital work in progress | 0 | 2,742 | 0 | 0 | 19,095 | 133,190 |
| 2.Operating fixed assets at cost | 5,985,873 | 5,988,125 | 7,141,999 | 7,196,106 | 7,264,597 | 7,277,466 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,568,930 | 3,446,070 | 4,479,853 | 4,383,558 | 4,306,965 | 4,182,493 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 1,408 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 10,667 | 10,667 | 10,287 | 10,321 | 10,329 | 10,286 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 910,577 | 1,015,515 | 765,872 | 875,393 | 569,759 | 415,912 |
| 1.Cash \& bank balance | 45,543 | 20,552 | 13,490 | 48,910 | 6,764 | 21,118 |
| 2.Inventories; of which | 27,216 | 162,405 | 214,407 | 220,018 | 119,154 | 89,993 |
| i) Raw material | 1,489 | 13,622 | 35,033 | 78,627 | 89,444 | 89,993 |
| ii)Work in progress | 13,948 | 105,919 | 115,847 | 99,408 | 28,613 | 0 |
| iii)Finished goods | 11,779 | 42,864 | 63,527 | 41,983 | 1,096 | 0 |
| 3.Trade Debt / accounts receivables | 166,041 | 167,546 | 144,323 | 105,296 | 11,442 | 0 |
| 4.Short term loans and advances | 315,106 | 326,073 | 34,677 | 32,678 | 11,373 | 9,810 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 356,671 | 338,939 | 358,975 | 468,491 | 421,026 | 294,991 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,490,174 | 4,474,994 | 5,256,012 | 5,269,272 | 4,906,148 | 4,743,289 |
| C.Shareholders' Equity (C1+C2+C3) | (1,375,801) | (1,874,967) | $(1,726,566)$ | 666,355 | 730,384 | 860,405 |
| 1.Issued, Subscribed \& Paid up capital | 948,400 | 948,400 | 948,400 | 948,400 | 948,400 | 948,400 |
| i)Ordinary shares | 948,400 | 948,400 | 948,400 | 948,400 | 948,400 | 948,400 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(4,439,958)$ | $(4,605,747)$ | $(5,260,127)$ | (2,782,269) | $(2,637,649)$ | (2,431,461) |
| i)Capital Reserve | 31,801 | 31,801 | 31,801 | 1,805,242 | 2,564,328 | 2,772,091 |
| ii)Revenue Reserve | $(4,471,759)$ | $(4,637,548)$ | $(5,291,928)$ | $(4,587,511)$ | $(5,201,977)$ | $(5,203,552)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(4,471,759)$ | $(4,637,548)$ | $(5,291,928)$ | (4,587,511) | $(5,201,977)$ | $(5,203,552)$ |
| 3.Surplus on revaluation of fixed assets | 2,115,757 | 1,782,380 | 2,585,161 | 2,500,224 | 2,419,633 | 2,343,466 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,556,015 | 1,861,898 | 2,061,907 | 3,018,785 | 3,015,387 | 2,835,491 |
| 1.Long term borrowings | 1,041,049 | 1,109,633 | 1,106,606 | 2,096,402 | 2,022,114 | 1,873,250 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 514,966 | 752,265 | 955,301 | 922,383 | 993,273 | 962,241 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,309,960 | 4,488,063 | 4,920,671 | 1,584,132 | 1,160,377 | 1,047,393 |
| 1.Trade credit \& other accounts payables | 2,237,880 | 1,797,765 | 2,143,844 | 905,966 | 699,142 | 597,108 |
| of which: i) Trade credits | 1,009,972 | 1,467,560 | 1,871,455 | 684,979 | 501,399 | 398,283 |
| 2. Short term borrowings | 1,427,909 | 1,427,909 | 1,720,257 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 89,429 | 75,591 | 92,581 | 185,293 | 92,082 | 65,038 |
| 4.Other current liabilities | 554,742 | 1,186,798 | 963,989 | 492,873 | 369,153 | 385,247 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,346,937 | 1,806,252 | 1,306,529 | 1,593,517 | 296,106 | 0 |
| i)Local sales (Net) | 2,346,937 | 1,806,252 | 1,306,529 | 1,593,517 | 296,106 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,359,394 | 2,053,298 | 1,755,560 | 1,937,197 | 489,593 | 0 |
| i)Cost of material | 175,214 | 173,139 | 124,512 | 147,292 | 6,249 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(12,457)$ | $(247,046)$ | $(449,031)$ | $(343,680)$ | $(193,487)$ | 0 |
| 4.General, administrative and other expenses | 74,864 | 82,195 | 96,686 | 80,210 | 37,064 | 41,802 |
| i)Selling \& distribution expenses | 18,782 | 24,157 | 5,118 | 8,929 | 2,402 | 0 |
| ii)Administrative and other expenses | 56,082 | 58,038 | 91,568 | 71,281 | 34,662 | 41,802 |
| 5.Other income / (loss) | 2,536 | 1,846 | 2,024 | 1,193,873 | $(17,871)$ | 128,839 |
| 6.EBIT (F3-F4+F5) | $(84,785)$ | $(327,395)$ | $(543,693)$ | 769,983 | $(248,422)$ | 87,037 |
| 7.Financial expenses | 171,990 | 184,438 | 185,109 | 160,202 | 371,291 | 195,807 |
| of which: (i) Interest expenses | 155,495 | 164,773 | 183,636 | 158,044 | 233,376 | 195,617 |
| 8.Profit / (loss) before taxation (F6-F7) | $(256,775)$ | $(511,833)$ | $(728,802)$ | 609,781 | $(619,713)$ | $(108,770)$ |
| 9.Tax expenses | 23,478 | $(11,716)$ | $(10,893)$ | $(14,764)$ | 75,343 | $(31,028)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(280,253)$ | $(500,117)$ | $(717,909)$ | 624,545 | $(695,056)$ | $(77,742)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 54,000 | 10,654 | $(384,650)$ | $(327,036)$ | $(227,494)$ | $(55,182)$ |
| 2.Net cash flows from investing activities | $(6,652)$ | $(5,059)$ | $(54,464)$ | $(54,252)$ | $(88,626)$ | $(129,794)$ |
| 3.Net cash flows from financing activities | $(22,907)$ | $(30,585)$ | 432,052 | 416,708 | 273,973 | 199,331 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 180,214 | $(13,069)$ | 335,341 | 3,685,140 | 3,745,771 | 3,695,896 |
| 2.Retention in business (F10-F11-F12) | $(280,253)$ | $(500,117)$ | $(717,909)$ | 624,545 | $(695,056)$ | $(77,742)$ |
| 3.Depreciation for the year | 62,822 | 125,570 | 120,091 | 120,090 | 145,906 | 138,672 |
| 4.Salaries, wages and employee benefits | 292,862 | 268,070 | 260,722 | 150,791 | 51,075 | 10,870 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -11.94 | -27.69 | -54.95 | 39.19 | -234.73 | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.65 | 0.40 | 0.27 | 0.30 | 0.06 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -7.73 | -11.16 | -14.76 | 11.87 | -13.66 | -1.61 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -1.99 | -2.76 | -2.70 | -9.93 | 7.29 | 6.07 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 15.41 | 30.77 | 39.87 | -117.82 | -99.53 | -9.77 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -2.96 | -5.27 | -7.57 | 6.59 | -7.33 | -0.82 |


| ewan Cement Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 22,240,657 | 27,141,885 | 26,936,370 | 27,005,615 | 34,877,054 | 34,188,387 |
| 1.Capital work in progress | 950,642 | 1,137,839 | 1,758,451 | 1,596,288 | 1,796,280 | 1,796,280 |
| 2.Operating fixed assets at cost | 26,657,606 | 32,057,218 | 32,065,501 | 33,066,943 | 41,215,967 | 41,223,737 |
| 3.Operating fixed assets after deducting accumulated depreciation | 21,170,668 | 25,879,394 | 25,032,818 | 25,268,924 | 32,943,427 | 32,257,720 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 119,347 | 124,652 | 145,101 | 140,403 | 137,347 | 134,387 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,194,112 | 3,125,579 | 3,310,800 | 2,889,561 | 2,455,785 | 2,743,399 |
| 1.Cash \& bank balance | 203,001 | 122,722 | 98,485 | 71,018 | 90,542 | 61,734 |
| 2.Inventories; of which | 593,925 | 697,138 | 828,195 | 471,698 | 115,844 | 271,939 |
| i)Raw material | 193,609 | 248,524 | 322,928 | 195,822 | 57,909 | 73,819 |
| ii)Work in progress | 297,824 | 359,820 | 411,034 | 167,914 | 49,223 | 100,448 |
| iii)Finished goods | 102,492 | 88,794 | 94,233 | 107,962 | 8,712 | 97,672 |
| 3.Trade Debt / accounts receivables | 523,420 | 245,463 | 293,660 | 313,952 | 343,599 | 405,216 |
| 4.Short term loans and advances | 109,720 | 146,233 | 145,095 | 170,093 | 151,980 | 212,451 |
| 5.Short term investments | 32,307 | 48,234 | 9,551 | 291 | 224 | 289 |
| 6.Other current assets | 1,731,739 | 1,865,789 | 1,935,814 | 1,862,509 | 1,753,596 | 1,791,770 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 25,434,769 | 30,267,464 | 30,247,170 | 29,895,176 | 37,332,839 | 36,931,786 |
| C.Shareholders' Equity (C1+C2+C3) | 13,123,210 | 16,380,364 | 17,265,808 | 17,017,112 | 21,601,815 | 20,935,377 |
| 1.Issued, Subscribed \& Paid up capital | 4,841,133 | 4,841,133 | 4,841,133 | 4,841,133 | 4,841,133 | 4,841,133 |
| i)Ordinary shares | 4,841,133 | 4,841,133 | 4,841,133 | 4,841,133 | 4,841,133 | 4,841,133 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,578,723 | 5,001,066 | 6,122,758 | 6,043,059 | 4,873,153 | 4,601,681 |
| i)Capital Reserve | 0 | 629,444 | 629,444 | 629,444 | 629,444 | 629,444 |
| ii)Revenue Reserve | 3,578,723 | 4,371,622 | 5,493,314 | 5,413,615 | 4,243,709 | 3,972,237 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 4,371,622 | 5,493,314 | 5,413,615 | 4,243,709 | 3,972,237 |
| 3.Surplus on revaluation of fixed assets | 4,703,354 | 6,538,165 | 6,301,917 | 6,132,920 | 11,887,529 | 11,492,563 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 7,540,881 | 8,524,813 | 7,685,281 | 7,750,154 | 9,529,062 | 9,719,974 |
| 1.Long term borrowings | 475,427 | 358,974 | 241,267 | 122,207 | 79,958 | 36,359 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 3,160,000 | 3,110,000 | 3,110,000 | 3,110,000 | 3,110,000 | 3,110,000 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 3,905,454 | 5,055,839 | 4,334,014 | 4,517,947 | 6,339,104 | 6,573,615 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,770,678 | 5,362,287 | 5,296,081 | 5,127,910 | 6,201,962 | 6,276,435 |
| 1.Trade credit \& other accounts payables | 1,054,928 | 1,713,061 | 1,748,548 | 1,563,824 | 2,802,986 | 2,856,559 |
| of which: i) Trade credits | 570,785 | 1,141,222 | 1,188,153 | 950,807 | 792,253 | 602,359 |
| 2.Short term borrowings | 560,875 | 560,875 | 579,159 | 579,159 | 579,159 | 579,159 |
| 3.Current portion of non-current liabilities | 2,039,497 | 2,030,270 | 2,030,270 | 2,030,270 | 2,012,450 | 2,033,350 |
| 4.Other current liabilities | 1,115,378 | 1,058,081 | 938,104 | 954,657 | 807,367 | 807,367 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 12,879,095 | 12,856,279 | 13,423,885 | 12,054,025 | 5,832,951 | 6,259,915 |
| i)Local sales (Net) | 11,912,532 | 11,991,381 | 13,035,645 | 11,400,141 | 5,642,315 | 6,259,915 |
| ii)Export sales (Net) | 966,563 | 864,898 | 388,240 | 653,884 | 190,636 | 0 |
| 2.Cost of sales | 10,232,405 | 10,322,230 | 11,355,978 | 10,826,727 | 6,349,360 | 5,900,233 |
| i)Cost of material | 1,173,433 | 1,549,589 | 1,376,624 | 1,369,091 | 711,249 | 702,036 |
| 3.Gross profit / (loss) (F1-F2) | 2,646,690 | 2,534,049 | 2,067,907 | 1,227,298 | $(516,409)$ | 359,682 |
| 4.General, administrative and other expenses | 1,010,611 | 1,066,919 | 998,593 | 931,643 | 952,752 | 638,609 |
| i)Selling \& distribution expenses | 301,217 | 261,854 | 156,596 | 139,089 | 118,087 | 73,056 |
| ii)Administrative and other expenses | 709,394 | 805,065 | 841,997 | 792,554 | 834,665 | 565,553 |
| 5.Other income / (loss) | 297,432 | 128,029 | 200,131 | 3,551 | 3,274 | 19,414 |
| 6.EBIT (F3-F4+F5) | 1,933,511 | 1,595,159 | 1,269,445 | 299,206 | $(1,465,887)$ | $(259,513)$ |
| 7.Financial expenses | 21,677 | 25,571 | 21,789 | 20,742 | 12,703 | 12,415 |
| of which: (i) Interest expenses | 0 | 0 | 18,543 | 15,471 | 2,043 | 1,797 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,911,834 | 1,569,588 | 1,247,656 | 278,464 | $(1,478,590)$ | $(271,928)$ |
| 9.Tax expenses | 411,893 | 263,797 | 345,414 | 553,768 | $(154,125)$ | 394,510 |
| 10.Profit / (loss) after tax (F8-F9) | 1,499,941 | 1,305,791 | 902,242 | $(275,304)$ | $(1,324,465)$ | $(666,438)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,578,495 | 2,743,351 | 1,642,451 | 1,282,923 | 462,084 | 54,819 |
| 2.Net cash flows from investing activities | $(1,416,511)$ | $(2,966,366)$ | $(645,783)$ | $(826,880)$ | $(196,711)$ | $(3,849)$ |
| 3.Net cash flows from financing activities | $(287,863)$ | 142,736 | $(1,020,905)$ | $(483,510)$ | $(245,849)$ | $(79,778)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 20,664,091 | 24,905,177 | 24,951,089 | 24,767,266 | 31,130,877 | 30,655,351 |
| 2.Retention in business (F10-F11-F12) | 1,499,941 | 1,305,791 | 902,242 | $(275,304)$ | (1,324,465) | $(666,438)$ |
| 3.Depreciation for the year | 584,340 | 693,741 | 866,861 | 767,968 | 475,265 | 693,477 |
| 4.Salaries, wages and employee benefits | 582,332 | 1,083,378 | 1,267,186 | 1,241,157 | 1,134,050 | 961,329 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 11.65 | 10.16 | 6.72 | -2.28 | -22.71 | -10.65 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.51 | 0.46 | 0.44 | 0.40 | 0.17 | 0.17 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.99 | 4.69 | 2.98 | -0.92 | -3.94 | -1.79 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.02 | 1.89 | 1.80 | 1.75 | 1.74 | 1.75 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 12.11 | 8.85 | 5.36 | -1.61 | -6.86 | -3.13 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.10 | 2.70 | 1.86 | -0.57 | -2.74 | -1.38 |


| Fauji Cement Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 21,857,983 | 22,090,544 | 22,711,014 | 23,289,531 | 22,224,595 | 21,613,499 |
| 1.Capital work in progress | 20,639 | 1,559,170 | 157,763 | 287,638 | 2,808 | 202,087 |
| 2.Operating fixed assets at cost | 31,502,210 | 33,088,352 | 35,089,299 | 37,152,568 | 37,607,299 | 38,463,975 |
| 3.Operating fixed assets after deducting accumulated depreciation | 21,680,611 | 20,444,773 | 22,466,650 | 22,915,292 | 22,062,364 | 21,220,128 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 15,349 |
| 6.Other non-current assets | 156,733 | 86,601 | 86,601 | 86,601 | 159,423 | 175,935 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 7,499,669 | 5,661,675 | 6,338,432 | 5,675,651 | 6,983,321 | 12,438,732 |
| 1.Cash \& bank balance | 1,665,579 | 517,837 | 531,759 | 402,847 | 561,174 | 900,778 |
| 2.Inventories; of which | 540,588 | 1,071,970 | 1,244,805 | 944,022 | 1,187,752 | 1,189,198 |
| i)Raw material | 125,247 | 146,330 | 249,944 | 212,849 | 269,467 | 413,570 |
| ii)Work in progress | 251,313 | 693,604 | 808,315 | 524,636 | 779,940 | 629,288 |
| iii)Finished goods | 164,028 | 232,036 | 186,546 | 206,537 | 138,345 | 146,340 |
| 3.Trade Debt / accounts receivables | 569,101 | 1,148,618 | 1,168,343 | 947,046 | 1,050,640 | 1,449,600 |
| 4.Short term loans and advances | 218,947 | 83,001 | 37,927 | 36,176 | 73,695 | 45,593 |
| 5.Short term investments | 1,324,485 | 0 | 0 | 0 | 0 | 4,397,699 |
| 6.Other current assets | 3,180,969 | 2,840,249 | 3,355,598 | 3,345,560 | 4,110,060 | 4,455,864 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 29,357,652 | 27,752,219 | 29,049,446 | 28,965,182 | 29,207,916 | 34,052,231 |
| C.Shareholders' Equity (C1+C2+C3) | 18,427,855 | 19,681,125 | 20,488,940 | 20,898,562 | 19,804,320 | 23,275,671 |
| 1.Issued, Subscribed \& Paid up capital | 13,798,150 | 12,433,765 | 12,433,765 | 12,433,765 | 12,433,765 | 12,433,765 |
| i)Ordinary shares | 13,798,150 | 12,433,765 | 12,433,765 | 12,433,765 | 12,433,765 | 12,433,765 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,629,705 | 7,247,360 | 8,055,175 | 8,464,797 | 7,370,555 | 10,841,906 |
| i)Capital Reserve | $(1,384,259)$ | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 6,013,964 | 7,247,360 | 8,055,175 | 8,464,797 | 7,370,555 | 10,841,906 |
| of which: un-appropriated profit(loss) / retained earnings | 6,013,964 | 7,247,360 | 8,055,175 | 8,464,797 | 7,370,555 | 10,841,906 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,968,616 | 5,402,555 | 4,301,684 | 4,314,791 | 4,221,138 | 4,630,225 |
| 1.Long term borrowings | 1,486,178 | 1,063,045 | 636,868 | 317,835 | 504,983 | 565,095 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 55,214 | 58,014 | 64,178 | 71,216 | 72,547 | 82,380 |
| 5.Other non-current liabilities | 4,427,224 | 4,281,496 | 3,600,638 | 3,925,740 | 3,643,608 | 3,982,750 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,961,181 | 2,668,539 | 4,258,822 | 3,751,829 | 5,182,458 | 6,146,335 |
| 1.Trade credit \& other accounts payables | 1,968,031 | 595,672 | 1,024,758 | 948,864 | 1,163,246 | 1,822,642 |
| of which: i) Trade credits | 117,959 | 273,663 | 532,310 | 310,154 | 354,586 | 863,038 |
| 2. Short term borrowings | 78,037 | 312,441 | 1,638,886 | 990,112 | 1,869,167 | 1,616,787 |
| 3.Current portion of non-current liabilities | 2,525,955 | 441,421 | 443,284 | 339,433 | 352,357 | 407,069 |
| 4.Other current liabilities | 389,158 | 1,319,005 | 1,151,894 | 1,473,420 | 1,797,688 | 2,299,837 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 20,044,438 | 20,423,356 | 21,160,878 | 20,798,082 | 17,231,709 | 24,271,285 |
| i)Local sales (Net) | 17,915,528 | 19,698,210 | 19,725,446 | 19,534,556 | 15,813,705 | 22,801,013 |
| ii)Export sales (Net) | 2,128,910 | 725,146 | 1,435,432 | 1,263,526 | 1,418,004 | 1,470,272 |
| 2.Cost of sales | 10,879,156 | 15,985,679 | 16,124,517 | 15,474,771 | 16,582,605 | 18,206,880 |
| i)Cost of material | 1,833,267 | 1,349,077 | 2,193,902 | 1,265,214 | 2,861,789 | 3,091,706 |
| 3.Gross profit / (loss) (F1-F2) | 9,165,282 | 4,437,677 | 5,036,361 | 5,323,311 | 649,104 | 6,064,405 |
| 4.General, administrative and other expenses | 1,099,428 | 797,222 | 894,493 | 953,003 | 673,562 | 1,092,192 |
| i)Selling \& distribution expenses | 208,777 | 166,361 | 197,707 | 210,335 | 204,344 | 189,537 |
| ii)Administrative and other expenses | 890,651 | 630,861 | 696,786 | 742,668 | 469,218 | 902,655 |
| 5.Other income / (loss) | 268,798 | 442,726 | 104,094 | 148,358 | 84,991 | 245,102 |
| 6.EBIT (F3-F4+F5) | 8,334,652 | 4,083,181 | 4,245,962 | 4,518,666 | 60,533 | 5,217,315 |
| 7.Financial expenses | 503,346 | 152,960 | 147,813 | 106,758 | 233,800 | 109,623 |
| of which: (i) Interest expenses | 387,559 | 129,714 | 129,045 | 88,576 | 219,514 | 92,112 |
| 8.Profit / (loss) before taxation (F6-F7) | 7,831,306 | 3,930,221 | 4,098,149 | 4,411,908 | $(173,267)$ | 5,107,692 |
| 9.Tax expenses | 2,464,106 | 1,317,010 | 668,685 | 1,587,610 | $(113,886)$ | 1,636,341 |
| 10.Profit / (loss) after tax (F8-F9) | 5,367,200 | 2,613,211 | 3,429,464 | 2,824,298 | $(59,381)$ | 3,471,351 |
| 11.Cash dividends | 3,794,491 | 1,119,039 | 2,486,753 | 1,865,065 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 7,899,501 | 2,230,215 | 3,219,300 | 5,557,926 | 1,013,426 | 5,739,097 |
| 2.Net cash flows from investing activities | $(1,006,738)$ | 482,432 | (1,413,028) | $(2,025,760)$ | $(545,109)$ | $(5,141,658)$ |
| 3.Net cash flows from financing activities | $(7,596,066)$ | $(4,094,793)$ | $(3,118,795)$ | (3,012,304) | $(1,181,854)$ | $(5,455)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 24,396,471 | 25,083,680 | 24,790,624 | 25,213,353 | 24,025,458 | 27,905,896 |
| 2.Retention in business (F10-F11-F12) | 1,572,709 | 1,494,172 | 942,711 | 959,233 | $(59,381)$ | 3,471,351 |
| 3.Depreciation for the year | 1,357,090 | 1,315,997 | 1,417,274 | 1,520,457 | 1,713,737 | 1,574,032 |
| 4.Salaries, wages and employee benefits | 2,029,185 | 1,800,277 | 2,119,666 | 2,332,941 | 1,931,739 | 2,334,346 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 26.78 | 12.80 | 16.21 | 13.58 | -0.34 | 14.30 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.67 | 0.72 | 0.75 | 0.72 | 0.59 | 0.77 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 17.92 | 9.15 | 12.08 | 9.74 | -0.20 | 10.97 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 1.67 | 1.50 | 1.41 | 1.40 | 1.43 | 1.47 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 29.95 | 13.71 | 17.07 | 13.65 | -0.29 | 16.12 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.89 | 2.10 | 2.76 | 2.27 | -0.05 | 2.79 |


| Fecto Cement Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,879,232 | 1,985,999 | 2,019,339 | 2,285,176 | 2,145,443 | 2,735,976 |
| 1.Capital work in progress | 806 | 31,578 | 2,469 | 0 | 0 | 32,502 |
| 2.Operating fixed assets at cost | 4,214,070 | 4,249,483 | 4,387,035 | 4,426,351 | 4,386,254 | 4,907,012 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,866,838 | 1,929,688 | 1,995,531 | 1,946,434 | 1,792,313 | 2,237,581 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 319,650 | 284,350 | 318,009 |
| 6.Other non-current assets | 11,588 | 24,733 | 21,339 | 19,092 | 68,780 | 147,884 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,197,476 | 2,835,059 | 3,210,309 | 2,781,387 | 2,688,363 | 3,297,031 |
| 1.Cash \& bank balance | 328,942 | 457,368 | 472,804 | 164,355 | 117,691 | 85,259 |
| 2.Inventories; of which | 922,043 | 1,277,174 | 1,329,041 | 1,258,191 | 1,276,269 | 1,622,680 |
| i)Raw material | 668,285 | 792,402 | 846,140 | 954,833 | 1,010,186 | 1,148,693 |
| ii)Work in progress | 227,848 | 452,115 | 441,613 | 266,851 | 231,816 | 450,490 |
| iii)Finished goods | 25,910 | 32,657 | 41,288 | 36,507 | 34,267 | 23,497 |
| 3.Trade Debt / accounts receivables | 12,563 | 16,087 | 75,428 | 68,006 | 24,892 | 43,766 |
| 4.Short term loans and advances | 32,623 | 46,932 | 104,253 | 40,000 | 90,000 | 79,395 |
| 5.Short term investments | 0 | 102,390 | 206,895 | 189,436 | 117,422 | 99,930 |
| 6.Other current assets | 901,305 | 935,108 | 1,021,888 | 1,061,399 | 1,062,089 | 1,366,001 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,076,708 | 4,821,058 | 5,229,648 | 5,066,563 | 4,833,806 | 6,033,007 |
| C.Shareholders' Equity (C1+C2+C3) | 3,233,450 | 3,893,823 | 4,210,161 | 4,331,567 | 3,508,011 | 3,467,062 |
| 1.Issued, Subscribed \& Paid up capital | 501,600 | 501,600 | 501,600 | 501,600 | 501,600 | 501,600 |
| i)Ordinary shares | 501,600 | 501,600 | 501,600 | 501,600 | 501,600 | 501,600 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,731,850 | 3,392,223 | 3,708,561 | 3,829,967 | 3,006,411 | 2,965,462 |
| i)Capital Reserve | 0 | 0 | 550,000 | 132,751 | 104,346 | 130,684 |
| ii)Revenue Reserve | 2,731,850 | 3,392,223 | 3,158,561 | 3,697,216 | 2,902,065 | 2,834,778 |
| of which: un-appropriated profit(loss) / retained earnings | 2,181,850 | 2,842,223 | 3,158,561 | 3,147,216 | 2,352,065 | 2,284,778 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 403,944 | 377,960 | 356,623 | 390,214 | 155,932 | 677,131 |
| 1.Long term borrowings | 0 | 0 | 14,757 | 34,322 | 112,026 | 582,134 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 403,944 | 377,960 | 341,866 | 355,892 | 43,906 | 94,997 |
| E.Current Liabilities (E1+E2+E3+E4) | 439,314 | 549,275 | 662,864 | 344,782 | 1,169,863 | 1,888,814 |
| 1.Trade credit \& other accounts payables | 439,314 | 531,062 | 628,683 | 320,896 | 527,345 | 898,451 |
| of which: i) Trade credits | 35,339 | 168,809 | 352,768 | 51,164 | 123,598 | 501,475 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 570,514 | 789,912 |
| 3.Current portion of non-current liabilities | 0 | 0 | 3,646 | 8,837 | 42,945 | 173,059 |
| 4.Other current liabilities | 0 | 18,213 | 30,535 | 15,049 | 29,059 | 27,392 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,031,622 | 5,130,744 | 4,902,784 | 4,740,496 | 3,463,904 | 4,961,375 |
| i)Local sales (Net) | 4,204,696 | 4,551,604 | 4,546,512 | 4,332,388 | 3,033,739 | 4,652,803 |
| ii)Export sales (Net) | 826,926 | 579,140 | 356,272 | 408,108 | 430,165 | 308,572 |
| 2.Cost of sales | 3,408,172 | 3,573,968 | 3,875,479 | 4,146,193 | 4,179,341 | 4,673,876 |
| i)Cost of material | 617,307 | 668,171 | 628,171 | 707,262 | 565,752 | 688,221 |
| 3.Gross profit / (loss) (F1-F2) | 1,623,450 | 1,556,776 | 1,027,305 | 594,303 | $(715,437)$ | 287,499 |
| 4.General, administrative and other expenses | 463,857 | 494,321 | 535,667 | 504,994 | 336,073 | 316,717 |
| i)Selling \& distribution expenses | 139,266 | 172,034 | 195,636 | 203,122 | 94,164 | 88,039 |
| ii)Administrative and other expenses | 324,591 | 322,287 | 340,031 | 301,872 | 241,909 | 228,678 |
| 5.Other income / (loss) | 11,766 | 30,491 | 111,256 | 46,411 | 45,837 | 41,652 |
| 6.EBIT (F3-F4+F5) | 1,171,359 | 1,092,946 | 602,894 | 135,720 | $(1,005,673)$ | 12,434 |
| 7.Financial expenses | 12,483 | 1,454 | 3,266 | 5,377 | 28,573 | 75,815 |
| of which: (i) Interest expenses | 10,490 | 2 | 1,181 | 3,201 | 25,877 | 72,738 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,158,876 | 1,091,492 | 599,628 | 130,343 | $(1,034,246)$ | $(63,381)$ |
| 9.Tax expenses | 345,051 | 330,799 | 157,890 | 41,368 | $(264,175)$ | 3,906 |
| 10.Profit / (loss) after tax (F8-F9) | 813,825 | 760,693 | 441,738 | 88,975 | $(770,071)$ | $(67,287)$ |
| 11.Cash dividends | 351,120 | 100,320 | 45,144 | 25,080 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,053,964 | 464,651 | 325,550 | $(9,607)$ | $(735,513)$ | $(259,341)$ |
| 2.Net cash flows from investing activities | $(18,915)$ | $(170,705)$ | $(212,173)$ | $(172,941)$ | 56,134 | $(541,910)$ |
| 3.Net cash flows from financing activities | $(926,557)$ | $(165,520)$ | $(97,941)$ | $(125,901)$ | 351,681 | 554,941 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,637,394 | 4,271,783 | 4,566,784 | 4,721,781 | 3,663,943 | 4,144,193 |
| 2.Retention in business (F10-F11-F12) | 462,705 | 660,373 | 396,594 | 63,895 | $(770,071)$ | $(67,287)$ |
| 3.Depreciation for the year | 112,616 | 110,188 | 113,739 | 119,634 | 112,387 | 117,197 |
| 4.Salaries, wages and employee benefits | 625,550 | 669,636 | 686,248 | 641,378 | 590,657 | 610,386 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 16.17 | 14.83 | 9.01 | 1.88 | -22.23 | -1.36 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.21 | 1.15 | 0.98 | 0.92 | 0.70 | 0.91 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 19.54 | 17.10 | 8.79 | 1.73 | -15.56 | -1.24 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.35 | 1.25 | 1.24 | 1.21 | 1.26 | 1.56 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 26.45 | 21.35 | 10.90 | 2.08 | -19.65 | -1.93 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 16.22 | 15.17 | 8.81 | 1.77 | -15.35 | -1.34 |


| Flying Cement Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,300,968 | 5,655,486 | 6,671,178 | 11,249,334 | 13,319,754 | 15,918,558 |
| 1.Capital work in progress | 538,974 | 995,691 | 2,083,369 | 4,304,012 | 6,511,814 | 8,529,611 |
| 2.Operating fixed assets at cost | 5,748,491 | 5,716,351 | 5,723,670 | 8,170,227 | 8,170,227 | 8,891,688 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,743,401 | 4,641,202 | 4,556,392 | 6,912,442 | 6,775,060 | 7,356,067 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 18,593 | 18,593 | 31,417 | 32,880 | 32,880 | 32,880 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,018,605 | 1,573,418 | 3,090,357 | 2,178,084 | 3,003,401 | 2,361,118 |
| 1.Cash \& bank balance | 46,349 | 15,100 | 114,882 | 58,688 | 23,393 | 204,934 |
| 2.Inventories; of which | 218,230 | 210,155 | 316,862 | 457,639 | 1,307,317 | 970,618 |
| i)Raw material | 17,051 | 19,834 | 20,743 | 89,737 | 145,093 | 35,763 |
| ii)Work in progress | 197,471 | 188,257 | 284,575 | 343,225 | 1,145,937 | 830,352 |
| iii)Finished goods | 3,708 | 2,064 | 11,544 | 24,677 | 16,287 | 104,503 |
| 3.Trade Debt / accounts receivables | 1,119 | 3,430 | 8,590 | 10,032 | 3,489 | 185,871 |
| 4.Short term loans and advances | 479,523 | 377,796 | 746,851 | 772,472 | 46,378 | 146,779 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 273,384 | 966,937 | 1,903,172 | 879,253 | 1,622,824 | 852,916 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,319,573 | 7,228,904 | 9,761,535 | 13,427,418 | 16,323,155 | 18,279,676 |
| C.Shareholders' Equity (C1+C2+C3) | 3,575,851 | 3,737,182 | 3,918,730 | 8,231,738 | 8,156,063 | 8,971,516 |
| 1. Issued, Subscribed \& Paid up capital | 1,760,000 | 1,760,000 | 1,760,000 | 1,760,000 | 1,760,000 | 3,760,000 |
| i)Ordinary shares | 1,760,000 | 1,760,000 | 1,760,000 | 1,760,000 | 1,760,000 | 3,760,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 287,027 | 479,767 | 692,095 | 2,380,802 | 2,368,397 | 1,245,854 |
| i)Capital Reserve | 126,979 | 126,979 | 126,979 | 1,642,654 | 2,097,654 | 824,277 |
| ii)Revenue Reserve | 160,048 | 352,788 | 565,116 | 738,148 | 270,743 | 421,577 |
| of which: un-appropriated profit(loss) / retained earnings | 160,048 | 352,788 | 565,116 | 738,148 | 270,743 | 421,577 |
| 3.Surplus on revaluation of fixed assets | 1,528,824 | 1,497,415 | 1,466,635 | 4,090,936 | 4,027,666 | 3,965,662 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 971,798 | 1,670,403 | 3,178,940 | 2,649,020 | 4,366,433 | 5,105,869 |
| 1.Long term borrowings | 364,188 | 1,063,502 | 2,572,521 | 2,052,583 | 3,769,674 | 4,446,820 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 652 | 845 | 964 | 1,260 | 0 | 0 |
| 5.Other non-current liabilities | 606,958 | 606,056 | 605,455 | 595,177 | 596,759 | 659,049 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,771,924 | 1,821,319 | 2,663,865 | 2,546,660 | 3,800,659 | 4,202,291 |
| 1.Trade credit \& other accounts payables | 1,601,325 | 1,706,409 | 1,681,338 | 1,981,577 | 1,455,593 | 1,620,163 |
| of which: i) Trade credits | 1,550,856 | 1,618,122 | 309,109 | 630,314 | 948,145 | 948,145 |
| 2.Short term borrowings | 110,353 | 81,052 | 705,598 | 506,778 | 2,326,754 | 1,223,771 |
| 3.Current portion of non-current liabilities | 0 | 0 | 237,249 | 58,252 | 18,252 | 1,358,298 |
| 4.Other current liabilities | 60,246 | 33,858 | 39,680 | 53 | 60 | 59 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,475,778 | 2,470,225 | 2,910,361 | 3,271,375 | 1,079,508 | 3,205,728 |
| i)Local sales (Net) | 2,475,778 | 2,470,225 | 2,910,361 | 3,271,375 | 1,079,508 | 3,205,728 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,309,063 | 2,266,868 | 2,653,476 | 3,080,762 | 1,541,892 | 2,902,792 |
| i)Cost of material | 239,960 | 271,501 | 465,766 | 115,702 | 26,162 | 86,585 |
| 3.Gross profit / (loss) (F1-F2) | 166,715 | 203,357 | 256,885 | 190,613 | $(462,384)$ | 302,936 |
| 4.General, administrative and other expenses | 46,846 | 60,766 | 71,610 | 72,193 | 65,969 | 83,442 |
| i)Selling \& distribution expenses | 5,200 | 6,059 | 7,314 | 9,091 | 8,290 | 10,798 |
| ii)Administrative and other expenses | 41,646 | 54,707 | 64,296 | 63,102 | 57,679 | 72,644 |
| 5.Other income / (loss) | 78,382 | 64,375 | 91,725 | 98,460 | 95,491 | 105,878 |
| 6.EBIT (F3-F4+F5) | 198,251 | 206,966 | 277,000 | 216,880 | $(432,862)$ | 325,372 |
| 7.Financial expenses | 2,915 | 8,084 | 43,865 | 32,719 | 79,963 | 71,676 |
| of which: (i) Interest expenses | 1,214 | 6,676 | 42,106 | 31,639 | 79,557 | 71,233 |
| 8.Profit / (loss) before taxation (F6-F7) | 195,336 | 198,882 | 233,135 | 184,161 | $(512,825)$ | 253,696 |
| 9.Tax expenses | 49,639 | 37,625 | 51,627 | 41,799 | 17,895 | 110,013 |
| 10.Profit / (loss) after tax (F8-F9) | 145,697 | 161,257 | 181,508 | 142,362 | $(530,720)$ | 143,683 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 4,272,864 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 172,277 | $(222,684)$ | (1,119,844) | 1,335,382 | $(1,035,066)$ | 1,429,380 |
| 2.Net cash flows from investing activities | $(187,083)$ | $(450,056)$ | (1,107,821) | $(2,013,766)$ | $(2,207,852)$ | $(2,769,772)$ |
| 3.Net cash flows from financing activities | 4,218 | 670,791 | 1,702,902 | 821,009 | 3,207,623 | 1,521,933 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,547,649 | 5,407,585 | 7,097,670 | 10,880,758 | 12,522,496 | 14,077,385 |
| 2.Retention in business (F10-F11-F12) | 145,697 | 161,257 | 181,508 | 142,362 | $(530,720)$ | $(4,129,181)$ |
| 3.Depreciation for the year | 91,889 | 94,075 | 92,129 | 90,508 | 137,451 | 140,405 |
| 4.Salaries, wages and employee benefits | 78,518 | 79,235 | 91,948 | 102,062 | 107,944 | 130,909 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.88 | 6.53 | 6.24 | 4.35 | -49.16 | 4.48 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.40 | 0.36 | 0.34 | 0.28 | 0.07 | 0.19 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.35 | 2.38 | 2.14 | 1.23 | -3.57 | 0.83 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.77 | 1.85 | 2.22 | 1.91 | 1.82 | 2.02 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.16 | 4.41 | 4.74 | 2.34 | -6.48 | 1.68 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.83 | 0.92 | 1.03 | 0.81 | -3.02 | 0.38 |


| Gharibwal Cement Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 15,486,884 | 18,768,066 | 19,251,030 | 18,315,268 | 20,352,356 | 19,715,740 |
| 1.Capital work in progress | 2,986,937 | 1,699,193 | 655,907 | 783,446 | 45,219 | 341,958 |
| 2.Operating fixed assets at cost | 16,273,936 | 17,216,088 | 19,667,931 | 23,943,011 | 28,881,559 | 28,976,387 |
| 3.Operating fixed assets after deducting accumulated depreciation | 12,410,236 | 16,978,605 | 18,481,048 | 17,458,527 | 20,222,654 | 19,254,205 |
| 4. Intangible assets | 3,551 | 2,268 | 4,185 | 2,902 | 1,619 | 9,978 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 86,160 | 88,000 | 109,890 | 70,393 | 82,864 | 109,599 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,565,406 | 2,847,000 | 3,591,975 | 4,947,128 | 5,157,726 | 6,938,061 |
| 1.Cash \& bank balance | 384,868 | 103,571 | 107,869 | 431,760 | 431,400 | 1,295,034 |
| 2.Inventories; of which | 290,099 | 624,850 | 632,241 | 898,581 | 527,599 | 985,083 |
| i)Raw material | 59,980 | 63,833 | 75,208 | 135,187 | 145,421 | 79,248 |
| ii)Work in progress | 212,808 | 463,734 | 506,902 | 673,348 | 316,627 | 831,055 |
| iii)Finished goods | 3,952 | 97,283 | 50,131 | 90,046 | 65,551 | 74,780 |
| 3.Trade Debt / accounts receivables | 368,553 | 509,068 | 557,366 | 626,963 | 592,680 | 503,770 |
| 4.Short term loans and advances | 257,407 | 278,287 | 274,001 | 363,870 | 558,078 | 594,411 |
| 5.Short term investments | 104,172 | 20,000 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,160,307 | 1,311,224 | 2,020,498 | 2,625,954 | 3,047,969 | 3,559,763 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 18,052,290 | 21,615,066 | 22,843,005 | 23,262,396 | 25,510,082 | 26,653,801 |
| C.Shareholders' Equity (C1+C2+C3) | 10,071,067 | 11,381,046 | 12,490,557 | 12,481,446 | 14,506,114 | 15,757,292 |
| 1.Issued, Subscribed \& Paid up capital | 4,002,739 | 4,002,739 | 4,002,739 | 4,002,739 | 4,002,739 | 4,002,739 |
| i)Ordinary shares | 4,002,739 | 4,002,739 | 4,002,739 | 4,002,739 | 4,002,739 | 4,002,739 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,559,381 | 4,004,398 | 5,082,961 | 5,392,574 | 5,476,138 | 6,981,112 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 2,559,381 | 4,004,398 | 5,082,961 | 5,392,574 | 5,476,138 | 6,981,112 |
| of which: un-appropriated profit(loss) / retained earnings | 2,559,381 | 4,004,398 | 5,082,961 | 5,392,574 | 5,476,138 | 6,981,112 |
| 3.Surplus on revaluation of fixed assets | 3,508,947 | 3,373,909 | 3,404,857 | 3,086,133 | 5,027,237 | 4,773,441 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,931,143 | 5,951,314 | 5,307,880 | 6,279,723 | 6,342,805 | 5,689,276 |
| 1.Long term borrowings | 3,364,726 | 3,675,833 | 2,994,763 | 2,909,384 | 2,488,998 | 1,464,641 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 92,160 | 85,170 | 90,840 | 99,153 | 102,727 | 26,155 |
| 5.Other non-current liabilities | 1,474,257 | 2,190,311 | 2,222,277 | 3,271,186 | 3,751,080 | 4,198,480 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,050,080 | 4,282,706 | 5,044,568 | 4,501,227 | 4,661,163 | 5,207,233 |
| 1.Trade credit \& other accounts payables | 1,700,247 | 2,560,649 | 3,626,746 | 3,282,647 | 3,596,641 | 3,544,270 |
| of which: i) Trade credits | 372,944 | 1,166,823 | 1,959,937 | 1,455,758 | 1,739,795 | 2,227,608 |
| 2.Short term borrowings | 0 | 0 | 1,343,624 | 1,099,749 | 10,579 | 11,694 |
| 3.Current portion of non-current liabilities | 527,738 | 830,375 | 0 | 0 | 794,814 | 1,135,537 |
| 4.Other current liabilities | 822,095 | 891,682 | 74,198 | 118,831 | 259,129 | 515,732 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 10,522,318 | 11,222,789 | 11,704,607 | 11,174,327 | 8,714,089 | 12,106,985 |
| i)Local sales (Net) | 10,314,178 | 10,984,938 | 11,562,050 | 11,134,088 | 8,714,089 | 12,106,985 |
| ii)Export sales (Net) | 208,140 | 237,851 | 142,557 | 40,239 | 0 | 0 |
| 2.Cost of sales | 6,350,064 | 7,368,843 | 8,771,957 | 8,715,542 | 8,627,816 | 8,930,275 |
| i)Cost of material | 737,955 | 1,398,308 | 1,563,555 | 963,457 | 1,063,172 | 1,213,314 |
| 3.Gross profit / (loss) (F1-F2) | 4,172,254 | 3,853,946 | 2,932,650 | 2,458,785 | 86,273 | 3,176,710 |
| 4.General, administrative and other expenses | 552,435 | 564,089 | 757,226 | 520,155 | 408,855 | 611,373 |
| i)Selling \& distribution expenses | 20,703 | 27,530 | 246,543 | 32,070 | 22,121 | 26,835 |
| ii)Administrative and other expenses | 531,732 | 536,559 | 510,683 | 488,085 | 386,734 | 584,538 |
| 5.Other income / (loss) | 353,672 | 62,879 | 37,660 | 49,152 | 367,500 | 143,750 |
| 6.EBIT (F3-F4+F5) | 3,973,491 | 3,352,736 | 2,213,084 | 1,987,782 | 44,918 | 2,709,087 |
| 7.Financial expenses | 278,862 | 308,059 | 429,535 | 607,873 | 606,607 | 420,989 |
| of which: (i) Interest expenses | 189,951 | 210,991 | 316,809 | 238,048 | 488,150 | 270,866 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,694,629 | 3,044,677 | 1,783,549 | 1,379,909 | $(561,689)$ | 2,288,098 |
| 9.Tax expenses | 1,013,573 | 760,980 | 273,895 | 643,497 | $(693,006)$ | 736,715 |
| 10.Profit / (loss) after tax (F8-F9) | 2,681,056 | 2,283,697 | 1,509,654 | 736,412 | 131,317 | 1,551,383 |
| 11.Cash dividends | 1,000,685 | 1,200,822 | 600,411 | 200,137 | 0 | 300,205 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,353,684 | 3,491,105 | 2,490,330 | 1,327,101 | 1,152,998 | 2,275,569 |
| 2.Net cash flows from investing activities | $(2,543,922)$ | (3,795,935) | $(1,336,824)$ | $(170,108)$ | $(190,751)$ | $(448,550)$ |
| 3.Net cash flows from financing activities | $(499,365)$ | $(60,695)$ | $(1,169,208)$ | $(833,102)$ | $(962,607)$ | $(963,385)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 15,002,210 | 17,332,360 | 17,798,437 | 18,761,169 | 20,848,919 | 21,446,568 |
| 2.Retention in business (F10-F11-F12) | 1,680,371 | 1,082,875 | 909,243 | 536,275 | 131,317 | 1,251,178 |
| 3.Depreciation for the year | 667,470 | 712,824 | 950,871 | 990,296 | 939,024 | 1,059,620 |
| 4.Salaries, wages and employee benefits | 651,242 | 660,255 | 661,471 | 646,070 | 550,013 | 874,948 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 25.48 | 20.35 | 12.90 | 6.59 | 1.51 | 12.81 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.62 | 0.57 | 0.53 | 0.48 | 0.36 | 0.46 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 15.80 | 11.51 | 6.79 | 3.19 | 0.54 | 5.95 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 1.91 | 1.85 | 1.86 | 1.85 | 1.81 | 1.72 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 30.11 | 21.29 | 12.65 | 5.90 | 0.97 | 10.25 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 6.70 | 5.71 | 3.77 | 1.84 | 0.33 | 3.88 |


| Kohat Cement Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 10,126,767 | 11,263,417 | 12,909,271 | 25,708,607 | 26,519,044 | 26,238,123 |
| 1.Capital work in progress | 173,299 | 681,621 | 1,153,041 | 13,865,772 | 164,578 | 298,378 |
| 2.Operating fixed assets at cost | 11,785,786 | 11,950,794 | 13,011,792 | 13,629,355 | 29,018,906 | 29,377,009 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,698,457 | 7,378,863 | 7,960,021 | 8,008,187 | 22,613,088 | 21,753,606 |
| 4. Intangible assets | 594 | 14,742 | 15,259 | 13,879 | 11,211 | 6,726 |
| 5.Long term investments | 2,156,012 | 3,062,824 | 3,655,623 | 3,691,840 | 3,691,840 | 4,136,086 |
| 6.Other non-current assets | 98,405 | 125,367 | 125,327 | 128,929 | 38,327 | 43,327 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 9,218,376 | 8,928,774 | 10,407,063 | 5,606,262 | 5,237,621 | 9,848,798 |
| 1.Cash \& bank balance | 473,635 | 495,659 | 824,428 | 433,886 | 891,606 | 1,197,730 |
| 2.Inventories; of which | 628,906 | 949,142 | 658,729 | 709,232 | 1,016,024 | 1,112,776 |
| i)Raw material | 98,499 | 78,575 | 74,887 | 35,782 | 105,153 | 173,587 |
| ii)Work in progress | 405,860 | 703,144 | 491,774 | 592,673 | 664,762 | 565,971 |
| iii)Finished goods | 124,547 | 167,423 | 92,068 | 80,777 | 246,109 | 373,218 |
| 3.Trade Debt / accounts receivables | 258,811 | 343,776 | 645,524 | 714,060 | 494,315 | 983,568 |
| 4.Short term loans and advances | 690,130 | 419,861 | 505,761 | 281,927 | 114,439 | 121,271 |
| 5.Short term investments | 5,563,777 | 5,219,113 | 5,159,792 | 1,947,139 | 160,131 | 2,999,497 |
| 6.Other current assets | 1,603,117 | 1,501,223 | 2,612,829 | 1,520,018 | 2,561,106 | 3,433,956 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 19,345,143 | 20,192,191 | 23,316,334 | 31,314,869 | 31,756,665 | 36,086,921 |
| C.Shareholders' Equity (C1+C2+C3) | 13,770,090 | 15,306,258 | 17,976,738 | 19,672,639 | 18,726,673 | 22,223,539 |
| 1.Issued, Subscribed \& Paid up capital | 1,545,087 | 1,545,087 | 1,545,087 | 2,008,613 | 2,008,613 | 2,008,613 |
| i)Ordinary shares | 1,545,087 | 1,545,087 | 1,545,087 | 2,008,613 | 2,008,613 | 2,008,613 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 12,225,003 | 13,761,171 | 16,431,651 | 17,664,026 | 16,718,060 | 20,214,926 |
| i)Capital Reserve | 50,566 | 50,532 | 50,034 | 49,823 | 49,746 | 49,105 |
| ii)Revenue Reserve | 12,174,437 | 13,710,639 | 16,381,617 | 17,614,203 | 16,668,314 | 20,165,821 |
| of which: un-appropriated profit(loss) / retained earnings | 12,104,437 | 13,640,639 | 16,311,617 | 17,544,203 | 16,598,314 | 20,095,821 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,313,269 | 2,102,230 | 1,660,565 | 6,118,326 | 6,750,445 | 6,291,138 |
| 1.Long term borrowings | 710,526 | 426,316 | 142,105 | 4,399,930 | 5,439,226 | 4,405,765 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 13,617 | 16,496 | 15,257 | 21,241 | 24,358 |
| 5.Other non-current liabilities | 1,602,743 | 1,662,297 | 1,501,964 | 1,703,139 | 1,289,978 | 1,861,015 |
| E.Current Liabilities (E1+E2+E3+E4) | 3,261,784 | 2,783,703 | 3,679,031 | 5,523,904 | 6,279,547 | 7,572,244 |
| 1.Trade credit \& other accounts payables | 2,366,178 | 2,177,574 | 3,351,466 | 3,800,459 | 4,293,205 | 4,985,386 |
| of which: i) Trade credits | 550,792 | 233,657 | 1,133,129 | 283,989 | 283,989 | 283,989 |
| 2.Short term borrowings | 598,000 | 200,000 | 0 | 243,000 | 1,301,609 | 498,000 |
| 3.Current portion of non-current liabilities | 284,211 | 284,211 | 284,211 | 1,004,220 | 248,496 | 1,147,021 |
| 4.Other current liabilities | 13,395 | 121,918 | 43,354 | 476,225 | 436,237 | 941,837 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 14,019,843 | 13,540,305 | 13,438,843 | 15,645,649 | 11,300,241 | 24,057,376 |
| i)Local sales (Net) | 12,803,787 | 12,890,517 | 12,919,993 | 14,939,276 | 10,699,834 | 23,019,888 |
| ii)Export sales (Net) | 1,216,056 | 649,788 | 518,850 | 706,373 | 600,407 | 1,037,488 |
| 2.Cost of sales | 7,523,278 | 7,712,937 | 9,113,482 | 11,472,502 | 11,324,561 | 18,092,027 |
| i)Cost of material | 1,475,313 | 1,328,295 | 1,403,153 | 1,868,700 | 1,889,503 | 3,053,761 |
| 3.Gross profit / (loss) (F1-F2) | 6,496,565 | 5,827,368 | 4,325,361 | 4,173,147 | $(24,320)$ | 5,965,349 |
| 4.General, administrative and other expenses | 723,686 | 700,586 | 610,175 | 799,631 | 319,444 | 733,014 |
| i)Selling \& distribution expenses | 154,584 | 129,666 | 96,879 | 85,342 | 64,260 | 94,166 |
| ii)Administrative and other expenses | 569,102 | 570,920 | 513,296 | 714,289 | 255,184 | 638,848 |
| 5.Other income / (loss) | 479,305 | 393,104 | 361,697 | 348,620 | 196,152 | 170,674 |
| 6.EBIT (F3-F4+F5) | 6,252,184 | 5,519,886 | 4,076,883 | 3,722,136 | $(147,612)$ | 5,403,009 |
| 7.Financial expenses | 78,117 | 84,962 | 106,531 | 46,065 | 409,703 | 517,055 |
| of which: (i) Interest expenses | 45,825 | 75,708 | 52,537 | 34,169 | 393,211 | 490,304 |
| 8.Profit / (loss) before taxation (F6-F7) | 6,174,067 | 5,434,924 | 3,970,352 | 3,676,071 | $(557,315)$ | 4,885,954 |
| 9.Tax expenses | 1,765,991 | 1,890,110 | 990,357 | 1,207,415 | $(113,579)$ | 1,388,447 |
| 10.Profit / (loss) after tax (F8-F9) | 4,408,076 | 3,544,814 | 2,979,995 | 2,468,656 | $(443,736)$ | 3,497,507 |
| 11.Cash dividends | 927,052 | 2,163,122 | 772,544 | 502,153 | 0 | - |
| 12.Bonus shares / stock dividends | 0 | 0 | 463,526 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,979,188 | 3,565,091 | 3,026,005 | 4,745,271 | $(502,396)$ | 5,089,315 |
| 2.Net cash flows from investing activities | $(1,350,292)$ | $(1,305,493)$ | (3,271,934) | $(13,089,733)$ | $(18,793)$ | (3,950,178) |
| 3.Net cash flows from financing activities | $(1,816,880)$ | $(2,684,888)$ | $(790,815)$ | 4,453,920 | 838,909 | $(943,014)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 16,083,359 | 17,408,488 | 19,637,303 | 25,790,965 | 25,477,118 | 28,514,677 |
| 2.Retention in business (F10-F11-F12) | 3,481,024 | 1,381,692 | 1,743,925 | 1,966,503 | $(443,736)$ | 3,497,507 |
| 3.Depreciation for the year | 439,413 | 496,876 | 522,411 | 585,181 | 794,273 | 1,225,808 |
| 4.Salaries, wages and employee benefits | 790,894 | 842,035 | 826,873 | 1,248,007 | 652,631 | 1,208,003 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 31.44 | 26.18 | 22.17 | 15.78 | -3.93 | 14.54 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.77 | 0.68 | 0.62 | 0.57 | 0.36 | 0.71 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 24.22 | 17.93 | 13.70 | 9.04 | -1.41 | 10.31 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.48 | 1.36 | 1.31 | 1.45 | 1.64 | 1.66 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 35.89 | 24.38 | 17.91 | 13.11 | -2.31 | 17.08 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 28.53 | 22.94 | 19.29 | 12.29 | -2.21 | 17.41 |


| Lucky Cement Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 70,507,581 | 78,600,835 | 96,040,088 | 162,286,156 | 223,176,460 | 250,732,475 |
| 1.Capital work in progress | 2,057,564 | 9,912,057 | 13,245,714 | 51,809,686 | 87,324,921 | 113,156,621 |
| 2.Operating fixed assets at cost | 73,439,179 | 77,557,284 | 93,745,336 | 122,594,248 | 149,778,665 | 155,964,509 |
| 3.Operating fixed assets after deducting accumulated depreciation | 50,300,082 | 49,689,176 | 60,619,288 | 83,666,110 | 103,556,959 | 102,568,499 |
| 4.Intangible assets | 7,022,261 | 7,388,387 | 7,943,988 | 7,653,720 | 7,341,737 | 7,024,057 |
| 5.Long term investments | 10,654,528 | 11,098,870 | 13,642,987 | 18,554,210 | 23,970,762 | 26,958,382 |
| 6.Other non-current assets | 473,146 | 512,345 | 588,111 | 602,430 | 982,081 | 1,024,916 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 52,900,183 | 62,388,625 | 69,082,977 | 64,735,131 | 68,710,187 | 110,665,145 |
| 1.Cash \& bank balance | 28,448,471 | 36,273,319 | 34,382,272 | 18,270,313 | 15,731,810 | 13,377,143 |
| 2.Inventories; of which | 6,905,826 | 8,423,173 | 12,088,621 | 18,299,229 | 21,292,185 | 36,258,277 |
| i)Raw material | 2,704,810 | 3,152,648 | 5,353,905 | 6,231,395 | 6,617,753 | 15,984,082 |
| ii)Work in progress | 1,027,152 | 1,511,849 | 1,682,310 | 5,141,412 | 6,285,766 | 4,216,719 |
| iii)Finished goods | 3,335,805 | 3,758,676 | 5,052,406 | 6,926,422 | 8,388,666 | 16,057,476 |
| 3.Trade Debt / accounts receivables | 3,821,855 | 4,172,567 | 5,142,591 | 4,508,468 | 5,834,590 | 5,645,184 |
| 4.Short term loans and advances | 852,484 | 1,061,146 | 1,117,485 | 1,997,339 | 1,636,587 | 2,189,186 |
| 5.Short term investments | 400,000 | 45,452 | 34,956 | 1,055,754 | 2,970,999 | 26,286,983 |
| 6.Other current assets | 12,471,547 | 12,412,968 | 16,317,052 | 20,604,028 | 21,244,016 | 26,908,372 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 123,407,764 | 140,989,460 | 165,123,065 | 227,021,287 | 291,886,647 | 361,397,620 |
| C.Shareholders' Equity (C1+C2+C3) | 81,459,311 | 96,205,550 | 109,575,171 | 125,270,456 | 131,487,051 | 157,026,292 |
| 1.Issued, Subscribed \& Paid up capital | 3,233,750 | 3,233,750 | 3,233,750 | 3,233,750 | 3,233,750 | 3,233,750 |
| i)Ordinary shares | 3,233,750 | 3,233,750 | 3,233,750 | 3,233,750 | 3,233,750 | 3,233,750 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 78,225,561 | 92,971,800 | 106,341,421 | 122,036,706 | 128,253,301 | 153,792,542 |
| i)Capital Reserve | 15,231,795 | 16,578,747 | 19,771,686 | 23,592,650 | 29,678,152 | 32,438,728 |
| ii)Revenue Reserve | 62,993,766 | 76,393,053 | 86,569,735 | 98,444,056 | 98,575,149 | 121,353,814 |
| of which: un-appropriated profit(loss) / retained earnings | 17,071,822 | 20,729,031 | 21,601,033 | 21,305,260 | 16,935,842 | 36,206,024 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 21,270,100 | 21,528,010 | 22,956,965 | 49,371,598 | 99,600,890 | 113,523,580 |
| 1.Long term borrowings | 8,741,955 | 8,825,938 | 8,789,887 | 32,771,993 | 82,777,731 | 93,729,820 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,219,653 | 1,420,420 | 1,770,164 | 1,957,008 | 2,104,551 | 2,520,556 |
| 5.Other non-current liabilities | 11,308,492 | 11,281,652 | 12,396,914 | 14,642,597 | 14,718,608 | 17,273,204 |
| E.Current Liabilities (E1+E2+E3+E4) | 20,678,353 | 23,255,900 | 32,590,929 | 52,379,233 | 60,798,706 | 90,847,748 |
| 1.Trade credit \& other accounts payables | 15,978,691 | 19,034,911 | 20,242,935 | 36,059,184 | 42,536,979 | 70,917,677 |
| of which: i) Trade credits | 2,063,108 | 7,278,830 | 5,356,862 | 11,755,139 | 11,812,312 | 11,755,139 |
| 2.Short term borrowings | 1,937,184 | 2,128,905 | 7,332,327 | 12,161,232 | 12,830,116 | 11,949,034 |
| 3.Current portion of non-current liabilities | 1,549,183 | 649,676 | 2,620,338 | 1,694,503 | 2,716,707 | 5,403,843 |
| 4.Other current liabilities | 1,213,295 | 1,442,408 | 2,395,329 | 2,464,314 | 2,714,904 | 2,577,194 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 82,062,750 | 87,382,525 | 97,541,884 | 108,295,645 | 123,767,589 | 207,158,873 |
| i)Local sales (Net) | 72,673,317 | 81,126,916 | 90,967,329 | 96,626,942 | 110,106,053 | 191,813,405 |
| ii)Export sales (Net) | 9,389,433 | 6,255,609 | 6,574,555 | 11,668,703 | 13,661,536 | 15,345,468 |
| 2.Cost of sales | 54,214,956 | 58,445,580 | 71,943,557 | 84,506,680 | 104,810,654 | 159,613,718 |
| i)Cost of material | 21,006,951 | 21,837,139 | 27,642,806 | 35,425,194 | 54,154,091 | 101,335,074 |
| 3.Gross profit / (loss) (F1-F2) | 27,847,794 | 28,936,945 | 25,598,327 | 23,788,965 | 18,956,935 | 47,545,155 |
| 4.General, administrative and other expenses | 7,913,789 | 8,292,279 | 9,527,005 | 11,033,744 | 13,073,634 | 20,446,140 |
| i)Selling \& distribution expenses | 3,898,109 | 4,138,496 | 4,736,174 | 5,855,390 | 7,648,737 | 10,021,626 |
| ii)Administrative and other expenses | 4,015,680 | 4,153,783 | 4,790,831 | 5,178,354 | 5,424,897 | 10,424,514 |
| 5.Other income / (loss) | 2,658,040 | 3,667,728 | 4,631,997 | 4,012,507 | 5,414,699 | 7,366,504 |
| 6.EBIT (F3-F4+F5) | 22,592,045 | 24,312,394 | 20,703,319 | 16,767,728 | 11,298,000 | 34,465,519 |
| 7.Financial expenses | 762,222 | 682,173 | 829,919 | 1,609,882 | 2,367,101 | 1,463,781 |
| of which: (i) Interest expenses | 701,825 | 598,574 | 723,642 | 1,404,044 | 2,073,978 | 1,358,730 |
| 8.Profit / (loss) before taxation (F6-F7) | 21,829,823 | 23,630,221 | 19,873,400 | 15,157,846 | 8,930,899 | 33,001,738 |
| 9.Tax expenses | 5,838,794 | 6,239,587 | 3,699,847 | 2,810,891 | 1,613,692 | 4,772,814 |
| 10.Profit / (loss) after tax (F8-F9) | 15,991,029 | 17,390,634 | 16,173,553 | 12,346,955 | 7,317,207 | 28,228,924 |
| 11.Cash dividends | 3,233,750 | 3,880,500 | 3,880,500 | 2,101,938 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 20,791,394 | 22,025,037 | 15,491,464 | 24,984,449 | 6,878,861 | 35,330,937 |
| 2.Net cash flows from investing activities | $(7,019,843)$ | $(10,387,492)$ | $(28,649,786)$ | (66,282,881) | $(50,622,555)$ | (25,194,119) |
| 3.Net cash flows from financing activities | $(3,582,616)$ | $(3,959,591)$ | $(1,823,162)$ | 20,359,023 | 48,338,107 | 13,534,382 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 102,729,411 | 117,733,560 | 132,532,136 | 174,642,054 | 231,087,941 | 270,549,872 |
| 2.Retention in business (F10-F11-F12) | 12,757,279 | 13,510,134 | 12,293,053 | 10,245,018 | 7,317,207 | 28,228,924 |
| 3.Depreciation for the year | 4,520,389 | 4,861,519 | 5,467,254 | 6,121,947 | 7,731,391 | 8,486,088 |
| 4.Salaries, wages and employee benefits | 6,742,664 | 7,262,666 | 8,115,779 | 8,290,638 | 8,232,819 | 12,154,048 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 19.49 | 19.90 | 16.58 | 11.40 | 5.91 | 13.63 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.71 | 0.66 | 0.64 | 0.55 | 0.48 | 0.63 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 13.91 | 13.15 | 10.57 | 6.30 | 2.82 | 8.64 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.53 | 1.49 | 1.49 | 1.67 | 2.02 | 2.26 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 21.33 | 19.58 | 15.72 | 10.51 | 5.70 | 19.57 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 49.45 | 53.78 | 50.01 | 38.18 | 22.63 | 87.29 |


| Maple Leaf Cement Factory Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 23,680,421 | 28,383,762 | 46,551,493 | 52,186,591 | 49,624,475 | 49,230,552 |
| 1.Capital work in progress | 1,201,848 | 5,944,809 | 16,873,730 | 428,416 | 871,386 | 2,854,293 |
| 2.Operating fixed assets at cost | 39,243,676 | 40,653,180 | 49,141,591 | 74,890,801 | 75,602,921 | 76,659,136 |
| 3.Operating fixed assets after deducting accumulated depreciation | 22,417,078 | 22,351,474 | 29,594,926 | 51,667,942 | 48,668,450 | 46,295,936 |
| 4. Intangible assets | 0 | 25,206 | 16,811 | 13,529 | 9,023 | 6,017 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 61,495 | 62,273 | 66,026 | 76,704 | 75,616 | 74,306 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 8,344,486 | 10,678,829 | 13,686,897 | 14,726,704 | 17,373,553 | 17,338,845 |
| 1.Cash \& bank balance | 441,728 | 449,482 | 684,954 | 524,805 | 1,058,882 | 501,331 |
| 2.Inventories; of which | 872,820 | 1,301,235 | 1,193,506 | 1,739,014 | 1,779,404 | 2,085,863 |
| i)Raw material | 207,383 | 274,135 | 224,311 | 310,810 | 300,388 | 341,061 |
| ii)Work in progress | 395,257 | 819,353 | 665,606 | 928,144 | 903,522 | 1,373,133 |
| iii)Finished goods | 270,180 | 207,747 | 303,589 | 500,060 | 575,494 | 371,669 |
| 3.Trade Debt / accounts receivables | 564,866 | 681,293 | 1,131,753 | 2,683,758 | 3,052,130 | 1,679,704 |
| 4.Short term loans and advances | 842,724 | 1,072,615 | 2,490,667 | 816,946 | 492,623 | 492,141 |
| 5.Short term investments | 12,000 | 77,659 | 32,062 | 17,887 | 75,245 | 149,148 |
| 6.Other current assets | 5,610,348 | 7,096,545 | 8,153,955 | 8,944,294 | 10,915,269 | 12,430,658 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 32,024,907 | 39,062,591 | 60,238,390 | 66,913,295 | 66,998,028 | 66,569,397 |
| C.Shareholders' Equity (C1+C2+C3) | 21,295,349 | 23,665,506 | 30,809,188 | 32,407,597 | 34,549,574 | 38,342,330 |
| 1. Issued, Subscribed \& Paid up capital | 5,277,340 | 5,277,340 | 5,937,007 | 5,937,007 | 10,983,462 | 10,983,462 |
| i)Ordinary shares | 5,277,340 | 5,277,340 | 5,937,007 | 5,937,007 | 10,983,462 | 10,983,462 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 11,430,754 | 14,064,257 | 20,607,638 | 22,586,110 | 19,898,956 | 24,223,408 |
| i)Capital Reserve | 2,058,137 | 2,058,137 | 5,640,300 | 5,640,300 | 6,588,813 | 6,588,813 |
| ii)Revenue Reserve | 9,372,617 | 12,006,120 | 14,967,338 | 16,945,810 | 13,310,143 | 17,634,595 |
| of which: un-appropriated profit(loss) / retained earnings | 9,372,617 | 12,006,120 | 14,967,338 | 16,945,810 | 13,310,143 | 17,634,595 |
| 3.Surplus on revaluation of fixed assets | 4,587,255 | 4,323,909 | 4,264,543 | 3,884,480 | 3,667,156 | 3,135,460 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,657,496 | 7,344,681 | 16,863,465 | 20,278,671 | 16,408,121 | 16,288,922 |
| 1.Long term borrowings | 1,406,541 | 3,160,841 | 12,942,080 | 15,990,227 | 12,206,058 | 11,636,749 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 119,783 | 150,778 | 183,764 | 205,354 | 214,952 | 228,266 |
| 5.Other non-current liabilities | 4,131,172 | 4,033,062 | 3,737,621 | 4,083,090 | 3,987,111 | 4,423,907 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,072,062 | 8,052,404 | 12,565,737 | 14,227,027 | 16,040,333 | 11,938,145 |
| 1.Trade credit \& other accounts payables | 3,197,305 | 3,867,500 | 5,573,314 | 7,595,265 | 8,175,531 | 7,991,126 |
| of which: i) Trade credits | 738,684 | 932,981 | 2,056,356 | 2,638,965 | 3,257,091 | 2,843,605 |
| 2. Short term borrowings | 1,424,911 | 3,138,159 | 5,784,902 | 4,693,036 | 7,181,815 | 1,924,115 |
| 3.Current portion of non-current liabilities | 167,519 | 423,534 | 810,616 | 1,315,135 | 125,000 | 1,754,609 |
| 4.Other current liabilities | 282,327 | 623,211 | 396,905 | 623,591 | 557,987 | 268,295 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 23,416,196 | 23,885,410 | 25,684,164 | 26,005,944 | 29,117,734 | 35,640,181 |
| i)Local sales (Net) | 19,966,722 | 21,431,444 | 23,994,692 | 23,797,874 | 27,957,499 | 33,744,833 |
| ii) Export sales (Net) | 3,449,474 | 2,453,966 | 1,689,472 | 2,208,070 | 1,160,235 | 1,895,348 |
| 2.Cost of sales | 13,403,591 | 14,509,777 | 17,652,193 | 19,944,348 | 28,503,958 | 27,039,661 |
| i)Cost of material | 2,285,630 | 2,263,054 | 2,625,277 | 3,206,821 | 5,435,991 | 15,074,785 |
| 3.Gross profit / (loss) (F1-F2) | 10,012,605 | 9,375,633 | 8,031,971 | 6,061,596 | 613,776 | 8,600,520 |
| 4.General, administrative and other expenses | 2,527,789 | 2,447,721 | 2,169,221 | 2,223,073 | 1,797,177 | 2,526,289 |
| i)Selling \& distribution expenses | 1,359,896 | 1,275,182 | 736,142 | 933,244 | 845,380 | 1,115,732 |
| ii)Administrative and other expenses | 1,167,893 | 1,172,539 | 1,433,079 | 1,289,829 | 951,797 | 1,410,557 |
| 5.Other income / (loss) | 26,466 | 115,922 | 63,036 | 51,626 | 145,879 | 223,015 |
| 6.EBIT (F3-F4+F5) | 7,511,282 | 7,043,834 | 5,925,786 | 3,890,149 | $(1,037,522)$ | 6,297,246 |
| 7.Financial expenses | 435,530 | 174,247 | 589,946 | 1,231,011 | 2,896,971 | 1,327,203 |
| of which: (i) Interest expenses | 372,518 | 140,364 | 552,393 | 1,198,145 | 2,853,335 | 1,279,386 |
| 8.Profit / (loss) before taxation (F6-F7) | 7,075,752 | 6,869,587 | 5,335,840 | 2,659,138 | $(3,934,493)$ | 4,970,043 |
| 9.Tax expenses | 2,232,953 | 2,093,275 | 763,035 | 198,877 | $(375,134)$ | 1,141,549 |
| 10.Profit / (loss) after tax (F8-F9) | 4,842,799 | 4,776,312 | 4,572,805 | 2,460,261 | $(3,559,359)$ | 3,828,494 |
| 11.Cash dividends | 2,110,936 | 1,979,003 | 1,484,252 | 296,850 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 8,155,614 | 5,310,859 | 5,912,973 | 7,232,444 | 1,134,910 | 8,421,562 |
| 2.Net cash flows from investing activities | $(1,832,697)$ | (6,600,813) | $(20,524,585)$ | $(8,278,335)$ | $(850,851)$ | $(3,260,932)$ |
| 3.Net cash flows from financing activities | $(6,059,908)$ | 1,051,525 | 13,663,731 | 637,229 | 893,033 | $(4,913,967)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 26,952,845 | 31,010,187 | 47,672,653 | 52,686,268 | 50,957,695 | 54,631,252 |
| 2.Retention in business (F10-F11-F12) | 2,731,863 | 2,797,310 | 3,088,553 | 2,163,411 | $(3,559,359)$ | 3,828,494 |
| 3.Depreciation for the year | 1,817,803 | 1,895,719 | 2,358,819 | 2,649,755 | 3,597,321 | 3,591,901 |
| 4.Salaries, wages and employee benefits | 1,457,790 | 1,712,186 | 1,793,545 | 1,784,846 | 1,999,217 | 2,260,818 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 20.68 | 20.00 | 17.80 | 9.46 | -12.22 | 10.74 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.74 | 0.67 | 0.52 | 0.41 | 0.43 | 0.53 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 15.31 | 13.44 | 9.21 | 3.87 | -5.32 | 5.73 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.62 | 1.58 | 1.82 | 2.01 | 2.00 | 1.83 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 24.86 | 21.25 | 16.79 | 7.78 | -10.63 | 10.50 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 9.18 | 9.05 | 7.70 | 4.14 | -3.24 | 3.49 |


| ioneer Cement Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 10,500,188 | 12,352,246 | 23,040,485 | 36,247,367 | 41,708,388 | 43,098,358 |
| 1.Capital work in progress | 1,531,857 | 1,825,930 | 11,569,955 | 25,053,163 | 6,907,111 | 2,284,865 |
| 2.Operating fixed assets at cost | 15,990,259 | 18,008,820 | 20,323,471 | 20,532,299 | 44,555,039 | 51,544,907 |
| 3.Operating fixed assets after deducting accumulated depreciation | 8,852,173 | 10,411,469 | 11,350,064 | 11,053,352 | 34,650,824 | 40,660,329 |
| 4.Intangible assets | 7,799 | 4,480 | 1,690 | 0 | 0 | 0 |
| 5.Long term investments | 68,910 | 70,836 | 78,690 | 83,605 | 85,531 | 88,450 |
| 6.Other non-current assets | 39,449 | 39,531 | 40,086 | 57,247 | 64,922 | 64,714 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,267,511 | 5,407,922 | 6,070,883 | 6,030,044 | 7,326,129 | 8,382,541 |
| 1.Cash \& bank balance | 660,479 | 309,019 | 493,261 | 210,924 | 366,214 | 337,437 |
| 2.Inventories; of which | 181,319 | 235,743 | 470,397 | 325,812 | 418,089 | 658,882 |
| i) Raw material | 70,145 | 64,844 | 101,638 | 58,755 | 99,148 | 202,130 |
| ii)Work in progress | 92,788 | 109,176 | 301,807 | 201,136 | 239,397 | 259,633 |
| iii)Finished goods | 18,386 | 61,723 | 66,862 | 65,921 | 79,544 | 197,119 |
| 3.Trade Debt / accounts receivables | 108,481 | 224,828 | 433,814 | 482,724 | 974,170 | 1,333,978 |
| 4.Short term loans and advances | 35,254 | 62,512 | 127,239 | 306,458 | 855,637 | 720,854 |
| 5.Short term investments | 2,356,497 | 2,623,180 | 1,006,904 | 728,359 | 741,736 | 978,738 |
| 6.Other current assets | 925,481 | 1,952,640 | 3,539,268 | 3,975,767 | 3,970,283 | 4,352,652 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 14,767,699 | 17,760,168 | 29,111,368 | 42,277,411 | 49,034,517 | 51,480,899 |
| C.Shareholders' Equity (C1+C2+C3) | 10,670,166 | 12,247,532 | 13,628,959 | 13,321,343 | 13,128,226 | 15,099,290 |
| 1.Issued, Subscribed \& Paid up capital | 2,271,489 | 2,271,489 | 2,271,489 | 2,271,489 | 2,271,489 | 2,271,489 |
| i)Ordinary shares | 2,271,489 | 2,271,489 | 2,271,489 | 2,271,489 | 2,271,489 | 2,271,489 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,549,208 | 7,247,623 | 8,245,916 | 8,233,777 | 8,145,605 | 10,209,644 |
| i)Capital Reserve | 197,517 | 197,517 | 197,517 | 197,517 | 197,517 | 197,517 |
| ii)Revenue Reserve | 5,351,691 | 7,050,106 | 8,048,399 | 8,036,260 | 7,948,088 | 10,012,127 |
| of which: un-appropriated profit(loss) / retained earnings | 5,351,691 | 7,050,106 | 8,048,399 | 8,036,260 | 7,948,088 | 10,012,127 |
| 3.Surplus on revaluation of fixed assets | 2,849,469 | 2,728,420 | 3,111,554 | 2,816,077 | 2,711,132 | 2,618,157 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,355,446 | 3,825,567 | 11,031,781 | 19,268,473 | 21,566,660 | 19,398,999 |
| 1.Long term borrowings | 0 | 1,387,500 | 7,890,631 | 14,856,329 | 18,901,627 | 16,794,355 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 92,258 | 107,165 | 115,939 | 141,892 | 150,387 | 173,251 |
| 5.Other non-current liabilities | 2,263,188 | 2,330,902 | 3,025,211 | 4,270,252 | 2,514,646 | 2,431,393 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,742,087 | 1,687,069 | 4,450,628 | 9,687,595 | 14,339,631 | 16,982,610 |
| 1.Trade credit \& other accounts payables | 889,127 | 667,428 | 1,380,197 | 2,275,190 | 5,080,097 | 5,422,385 |
| of which: i) Trade credits | 140,477 | 181,842 | 867,562 | 1,600,656 | 2,657,044 | 3,192,161 |
| 2.Short term borrowings | 644,597 | 806,855 | 2,439,751 | 4,830,550 | 6,392,041 | 5,607,251 |
| 3.Current portion of non-current liabilities | 0 | 112,500 | 375,000 | 1,765,116 | 1,720,406 | 4,739,973 |
| 4.Other current liabilities | 208,363 | 100,286 | 255,680 | 816,739 | 1,147,087 | 1,213,001 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 9,366,533 | 10,630,994 | 10,121,320 | 9,733,653 | 6,286,951 | 21,817,605 |
| i)Local sales (Net) | 9,132,738 | 10,442,408 | 9,737,852 | 9,363,526 | 6,223,370 | 21,754,783 |
| ii)Export sales (Net) | 233,795 | 188,586 | 383,468 | 370,127 | 63,581 | 62,822 |
| 2.Cost of sales | 5,361,331 | 6,202,685 | 7,310,647 | 7,598,967 | 6,390,045 | 17,699,660 |
| i)Cost of material | 988,778 | 1,106,052 | 1,240,462 | 1,347,627 | 1,892,212 | 3,614,531 |
| 3.Gross profit / (loss) (F1-F2) | 4,005,202 | 4,428,309 | 2,810,673 | 2,134,686 | $(103,094)$ | 4,117,945 |
| 4.General, administrative and other expenses | 427,045 | 480,621 | 562,141 | 613,514 | 362,329 | 399,757 |
| i)Selling \& distribution expenses | 59,982 | 94,064 | 166,913 | 182,383 | 252,699 | 118,602 |
| ii)Administrative and other expenses | 367,063 | 386,557 | 395,228 | 431,131 | 109,630 | 281,155 |
| 5.Other income / (loss) | 285,922 | 156,511 | 59,049 | 72,766 | 102,796 | 302,530 |
| 6.EBIT (F3-F4+F5) | 3,864,079 | 4,104,199 | 2,307,581 | 1,593,938 | $(362,627)$ | 4,020,718 |
| 7.Financial expenses | 17,471 | 34,694 | 94,896 | 270,704 | 392,754 | 1,817,683 |
| of which: (i) Interest expenses | 1,265 | 11,595 | 89,744 | 257,559 | 387,257 | 1,807,430 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,846,608 | 4,069,505 | 2,212,685 | 1,323,234 | $(755,381)$ | 2,203,035 |
| 9.Tax expenses | 1,327,830 | 1,151,969 | 568,665 | 532,857 | $(545,759)$ | 228,589 |
| 10.Profit / (loss) after tax (F8-F9) | 2,518,778 | 2,917,536 | 1,644,020 | 790,377 | $(209,622)$ | 1,974,446 |
| 11.Cash dividends | 1,419,681 | 1,249,319 | 924,496 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,149,408 | 1,751,075 | 1,775,380 | 3,284,900 | 524,516 | 4,415,050 |
| 2.Net cash flows from investing activities | (2,729,256) | $(2,429,400)$ | $(9,051,390)$ | $(13,591,027)$ | $(5,854,152)$ | $(1,861,244)$ |
| 3.Net cash flows from financing activities | $(1,851,586)$ | 326,865 | 7,460,252 | 10,023,790 | 5,484,926 | $(2,582,583)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 13,025,612 | 16,073,099 | 24,660,740 | 32,589,816 | 34,694,886 | 34,498,289 |
| 2.Retention in business (F10-F11-F12) | 1,099,097 | 1,668,217 | 719,524 | 790,377 | $(209,622)$ | 1,974,446 |
| 3.Depreciation for the year | 380,028 | 461,836 | 511,230 | 507,365 | 425,268 | 981,224 |
| 4.Salaries, wages and employee benefits | 713,838 | 804,028 | 744,430 | 682,918 | 582,632 | 1,028,860 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 26.89 | 27.44 | 16.24 | 8.12 | -3.33 | 9.05 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.70 | 0.65 | 0.43 | 0.27 | 0.14 | 0.43 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 18.74 | 17.94 | 7.02 | 2.21 | -0.46 | 3.93 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.41 | 1.42 | 1.81 | 2.65 | 3.45 | 3.56 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 26.51 | 25.46 | 12.71 | 5.87 | -1.59 | 13.99 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 11.09 | 12.84 | 7.24 | 3.48 | -0.92 | 8.69 |


| Power Cement |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,473,609 | 5,290,308 | 19,877,180 | 33,655,472 | 38,383,814 | 38,482,623 |
| 1.Capital work in progress | 13,384 | 235,751 | 14,610,588 | 27,373,414 | 23,413,542 | 0 |
| 2.Operating fixed assets at cost | 6,057,527 | 6,728,873 | 7,071,618 | 7,256,115 | 15,598,811 | 39,094,107 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,431,608 | 5,012,725 | 5,232,756 | 5,568,881 | 13,809,010 | 36,270,530 |
| 4.Intangible assets | 8,982 | 8,977 | 1,077 | 0 | 5,493 | 2,958 |
| 5.Long term investments | 0 | 13,220 | 13,124 | 15,600 | 23,751 | 24,873 |
| 6.Other non-current assets | 19,635 | 19,635 | 19,635 | 697,577 | 1,132,018 | 2,184,262 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,769,369 | 6,096,806 | 4,640,126 | 6,617,582 | 7,117,391 | 7,009,055 |
| 1.Cash \& bank balance | 14,983 | 3,588,319 | 1,121,591 | 624,641 | 332,262 | 255,106 |
| 2.Inventories; of which | 165,221 | 224,731 | 301,909 | 603,185 | 737,152 | 1,149,511 |
| i) Raw material | 86,007 | 49,164 | 62,479 | 70,466 | 165,087 | 255,237 |
| ii)Work in progress | 34,973 | 73,846 | 173,256 | 480,056 | 310,723 | 747,945 |
| iii)Finished goods | 47,241 | 101,721 | 66,174 | 52,663 | 261,342 | 146,329 |
| 3.Trade Debt / accounts receivables | 271,667 | 331,301 | 456,212 | 386,499 | 418,745 | 275,250 |
| 4.Short term loans and advances | 295,812 | 364,524 | 1,088,526 | 531,626 | 117,780 | 194,169 |
| 5.Short term investments | 0 | 220,500 | 84,000 | 26,399 | 26,399 | 26,399 |
| 6.Other current assets | 1,021,686 | 1,367,431 | 1,587,888 | 4,445,232 | 5,485,053 | 5,108,620 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,242,978 | 11,387,114 | 24,517,306 | 40,273,054 | 45,501,205 | 45,491,678 |
| C.Shareholders' Equity (C1+C2+C3) | 2,348,110 | 8,394,241 | 11,299,062 | 11,573,601 | 8,478,635 | 10,744,915 |
| 1.Issued, Subscribed \& Paid up capital | 3,656,900 | 3,656,900 | 10,634,144 | 10,634,144 | 10,634,144 | 13,079,997 |
| i)Ordinary shares | 3,656,900 | 3,656,900 | 10,634,144 | 10,634,144 | 10,634,144 | 10,634,144 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 2,445,853 |
| 2.Reserves | (1,308,790) | 4,737,341 | 664,918 | 939,457 | $(2,155,509)$ | $(2,335,082)$ |
| i)Capital Reserve | $(914,225)$ | 5,134,832 | 750,714 | 750,714 | 1,272,817 | 739,493 |
| ii)Revenue Reserve | $(394,565)$ | $(397,491)$ | $(85,796)$ | 188,743 | $(3,428,326)$ | (3,074,575) |
| of which: un-appropriated profit(loss) / retained earnings | $(394,565)$ | $(397,491)$ | $(85,796)$ | 188,743 | $(3,428,326)$ | $(3,074,575)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,949,740 | 611,650 | 9,980,185 | 18,929,607 | 17,504,250 | 18,545,685 |
| 1.Long term borrowings | 1,268,892 | 110,000 | 9,460,000 | 18,871,684 | 17,402,240 | 18,434,723 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 46,341 | 57,389 | 78,782 | 57,923 | 94,931 | 108,965 |
| 5.Other non-current liabilities | 634,507 | 444,261 | 441,403 | 0 | 7,079 | 1,997 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,945,128 | 2,381,223 | 3,238,059 | 9,769,846 | 19,518,320 | 16,201,078 |
| 1.Trade credit \& other accounts payables | 723,160 | 784,356 | 1,844,801 | 3,535,309 | 6,285,380 | 5,272,881 |
| of which: i) Trade credits | 216,165 | 255,015 | 972,030 | 2,512,936 | 1,915,536 | 1,838,922 |
| 2.Short term borrowings | 709,485 | 1,108,404 | 1,033,625 | 4,904,444 | 9,672,185 | 8,359,924 |
| 3.Current portion of non-current liabilities | 507,154 | 477,123 | 110,000 | 175,995 | 1,783,483 | 1,309,627 |
| 4.Other current liabilities | 5,329 | 11,340 | 249,633 | 1,154,098 | 1,777,272 | 1,258,646 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,144,455 | 4,480,623 | 4,343,240 | 3,858,455 | 4,113,353 | 14,220,613 |
| i)Local sales (Net) | 4,008,967 | 4,412,952 | 4,288,303 | 3,805,107 | 3,617,885 | 10,428,864 |
| ii)Export sales (Net) | 135,488 | 67,671 | 54,937 | 53,348 | 495,468 | 3,791,749 |
| 2.Cost of sales | 3,197,480 | 3,500,092 | 3,668,172 | 3,701,175 | 4,229,520 | 11,130,976 |
| i)Cost of material | 475,495 | 428,063 | 467,006 | 472,809 | 665,826 | 1,835,187 |
| 3.Gross profit / (loss) (F1-F2) | 946,975 | 980,531 | 675,068 | 157,280 | $(116,167)$ | 3,089,637 |
| 4.General, administrative and other expenses | 236,136 | 182,520 | 318,724 | 408,149 | 884,929 | 1,481,002 |
| i)Selling \& distribution expenses | 113,709 | 106,154 | 115,806 | 122,443 | 426,535 | 1,195,573 |
| ii)Administrative and other expenses | 122,427 | 76,366 | 202,918 | 285,706 | 458,394 | 285,429 |
| 5.Other income / (loss) | 336,813 | 15,437 | 114,035 | 15,539 | 25,337 | 331,610 |
| 6.EBIT (F3-F4+F5) | 1,047,652 | 813,448 | 470,379 | $(235,330)$ | $(975,759)$ | 1,940,245 |
| 7.Financial expenses | 282,880 | 248,273 | 121,601 | 177,066 | 2,991,017 | 2,611,453 |
| of which: (i) Interest expenses | 207,311 | 64,259 | 118,781 | 171,350 | 2,973,106 | 2,534,246 |
| 8.Profit / (loss) before taxation (F6-F7) | 764,772 | 565,175 | 348,778 | $(412,396)$ | $(3,966,776)$ | $(671,208)$ |
| 9.Tax expenses | 278,381 | 98,382 | 28,871 | $(994,502)$ | $(345,147)$ | $(1,029,567)$ |
| 10.Profit / (loss) after tax (F8-F9) | 486,391 | 466,793 | 319,907 | 582,106 | $(3,621,629)$ | 358,359 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 335,048 | $(200,799)$ | 49,144 | $(837,267)$ | 1,424,013 | $(1,507,764)$ |
| 2.Net cash flows from investing activities | $(146,285)$ | (1,150,841) | (14,244,219) | $(12,096,326)$ | $(6,942,544)$ | $(50,215)$ |
| 3.Net cash flows from financing activities | $(250,000)$ | 4,533,557 | 11,803,126 | 8,565,089 | 5,379,684 | 1,630,909 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,297,850 | 9,005,891 | 21,279,247 | 30,503,208 | 25,982,885 | 29,290,600 |
| 2.Retention in business (F10-F11-F12) | 486,391 | 466,793 | 319,907 | 582,106 | $(3,621,629)$ | 358,359 |
| 3.Depreciation for the year | 108,418 | 116,180 | 149,793 | 150,111 | 136,282 | 997,452 |
| 4.Salaries, wages and employee benefits | 344,546 | 334,201 | 402,602 | 535,554 | 544,333 | 654,601 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 11.74 | 10.42 | 7.37 | 15.09 | -88.05 | 2.52 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.68 | 0.51 | 0.24 | 0.12 | 0.10 | 0.31 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.95 | 5.30 | 1.78 | 1.80 | -8.44 | 0.79 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.91 | 1.64 | 1.82 | 2.83 | 4.28 | 4.73 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 23.10 | 8.69 | 3.25 | 5.09 | -36.12 | 3.73 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.33 | 1.28 | 0.30 | 0.55 | -3.41 | 0.27 |


| Thatta Cement Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,577,689 | 3,272,868 | 3,399,203 | 4,393,634 | 4,326,768 | 4,151,877 |
| 1.Capital work in progress | 18,187 | 17,180 | 214,212 | 1,077,386 | 0 | 27,780 |
| 2.Operating fixed assets at cost | 5,097,452 | 5,151,515 | 5,238,039 | 5,573,369 | 6,754,371 | 6,772,516 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,387,153 | 3,248,799 | 3,181,095 | 3,315,152 | 4,325,672 | 4,123,001 |
| 4.Intangible assets | 6,485 | 5,793 | 2,800 | 0 | 0 | 0 |
| 5.Long term investments | 164,768 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,096 | 1,096 | 1,096 | 1,096 | 1,096 | 1,096 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,793,216 | 2,105,582 | 2,552,960 | 2,435,748 | 2,413,863 | 2,752,002 |
| 1.Cash \& bank balance | 247,659 | 154,478 | 147,878 | 119,234 | 60,599 | 333,949 |
| 2.Inventories; of which | 238,407 | 353,970 | 504,039 | 370,977 | 394,514 | 431,528 |
| i)Raw material | 90,026 | 115,056 | 77,583 | 66,607 | 55,279 | 58,411 |
| ii)Work in progress | 114,614 | 203,356 | 384,911 | 269,597 | 288,870 | 329,838 |
| iii)Finished goods | 33,767 | 35,558 | 41,545 | 34,773 | 50,095 | 43,279 |
| 3.Trade Debt / accounts receivables | 464,681 | 404,434 | 512,967 | 881,813 | 937,558 | 1,139,897 |
| 4.Short term loans and advances | 22,764 | 35,574 | 52,241 | 47,465 | 37,275 | 32,694 |
| 5.Short term investments | 306,000 | 306,000 | 306,000 | 306,000 | 306,000 | 306,000 |
| 6.Other current assets | 513,705 | 851,126 | 1,029,835 | 710,259 | 677,917 | 507,934 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,370,905 | 5,378,450 | 5,952,163 | 6,829,382 | 6,740,631 | 6,903,879 |
| C.Shareholders' Equity (C1+C2+C3) | 3,023,844 | 3,526,283 | 4,027,494 | 4,435,698 | 4,479,068 | 4,743,559 |
| 1.Issued, Subscribed \& Paid up capital | 997,181 | 997,181 | 997,181 | 997,181 | 997,181 | 997,181 |
| i)Ordinary shares | 997,181 | 997,181 | 997,181 | 997,181 | 997,181 | 997,181 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,026,663 | 2,529,102 | 3,030,313 | 3,438,517 | 3,481,887 | 3,746,378 |
| i)Capital Reserve | 633,947 | 620,816 | 765,476 | 895,501 | 969,776 | 994,145 |
| ii)Revenue Reserve | 1,392,716 | 1,908,286 | 2,264,837 | 2,543,016 | 2,512,111 | 2,752,233 |
| of which: un-appropriated profit(loss) / retained earnings | 1,392,716 | 1,908,286 | 2,264,837 | 2,543,016 | 2,512,111 | 2,752,233 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,561,110 | 837,287 | 520,071 | 1,381,542 | 1,348,982 | 1,125,082 |
| 1.Long term borrowings | 1,356,641 | 548,182 | 214,724 | 1,065,633 | 1,045,078 | 799,461 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 15,640 | 17,699 | 15,884 | 17,744 | 15,963 | 15,113 |
| 5.Other non-current liabilities | 188,829 | 271,406 | 289,463 | 298,165 | 287,941 | 310,508 |
| E.Current Liabilities (E1+E2+E3+E4) | 785,951 | 1,014,880 | 1,404,598 | 1,012,142 | 912,581 | 1,035,238 |
| 1.Trade credit \& other accounts payables | 424,449 | 483,635 | 694,972 | 428,056 | 472,428 | 593,986 |
| of which: i) Trade credits | 33,039 | 49,041 | 40,376 | 87,811 | 38,792 | 72,026 |
| 2. Short term borrowings | 19,168 | 191,047 | 364,489 | 285,080 | 306,544 | 160,546 |
| 3.Current portion of non-current liabilities | 333,458 | 333,458 | 333,458 | 251,953 | 87,992 | 250,444 |
| 4.Other current liabilities | 8,876 | 6,740 | 11,679 | 47,053 | 45,617 | 30,262 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,856,103 | 3,824,522 | 3,793,875 | 4,134,378 | 2,435,037 | 2,788,221 |
| i)Local sales (Net) | 2,842,372 | 3,818,495 | 3,793,875 | 3,349,640 | 2,214,215 | 2,700,051 |
| ii) Export sales (Net) | 13,731 | 6,027 | 0 | 784,738 | 220,822 | 88,170 |
| 2.Cost of sales | 1,821,590 | 2,466,225 | 2,607,747 | 3,063,598 | 2,073,431 | 2,185,270 |
| i)Cost of material | 235,378 | 274,470 | 185,191 | 193,461 | 167,996 | 253,055 |
| 3.Gross profit / (loss) (F1-F2) | 1,034,513 | 1,358,297 | 1,186,128 | 1,070,780 | 361,606 | 602,951 |
| 4.General, administrative and other expenses | 251,970 | 308,739 | 250,836 | 383,800 | 199,384 | 200,640 |
| i)Selling \& distribution expenses | 71,522 | 101,031 | 70,256 | 220,258 | 89,760 | 77,419 |
| ii)Administrative and other expenses | 180,448 | 207,708 | 180,580 | 163,542 | 109,624 | 123,221 |
| 5.Other income / (loss) | 114,075 | 72,038 | 46,965 | 40,425 | 74,131 | 60,736 |
| 6.EBIT (F3-F4+F5) | 896,618 | 1,121,596 | 982,257 | 727,405 | 236,353 | 463,047 |
| 7.Financial expenses | 183,093 | 128,386 | 97,168 | 80,478 | 171,026 | 140,748 |
| of which: (i) Interest expenses | 175,202 | 122,152 | 90,048 | 71,484 | 159,762 | 127,714 |
| 8.Profit / (loss) before taxation (F6-F7) | 713,525 | 993,210 | 885,089 | 646,927 | 65,327 | 322,299 |
| 9.Tax expenses | 52,188 | 274,429 | 143,188 | 87,317 | 25,648 | 55,642 |
| 10.Profit / (loss) after tax (F8-F9) | 661,337 | 718,781 | 741,901 | 559,610 | 39,679 | 266,657 |
| 11.Cash dividends | 149,577 | 234,338 | 143,594 | 0 | 0 | 24,930 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 636,077 | 606,810 | 679,933 | 984,104 | 230,971 | 559,254 |
| 2.Net cash flows from investing activities | $(60,565)$ | 86,914 | $(293,542)$ | 858,506 | $(119,721)$ | $(51,689)$ |
| 3.Net cash flows from financing activities | $(384,426)$ | $(958,784)$ | $(566,433)$ | 609,085 | $(191,349)$ | $(88,217)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,584,954 | 4,363,570 | 4,547,565 | 5,817,240 | 5,828,050 | 5,868,641 |
| 2.Retention in business (F10-F11-F12) | 511,760 | 484,443 | 598,307 | 559,610 | 39,679 | 241,727 |
| 3.Depreciation for the year | 0 | 178,883 | 171,561 | 195,136 | 186,684 | 223,293 |
| 4.Salaries, wages and employee benefits | 415,088 | 534,792 | 454,321 | 379,016 | 347,782 | 384,827 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 23.16 | 18.79 | 19.56 | 13.54 | 1.63 | 9.56 |
| P2. Asset turnover (F1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.54 | 0.71 | 0.67 | 0.65 | 0.36 | 0.41 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.49 | 13.37 | 13.10 | 8.76 | 0.58 | 3.91 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.89 | 1.64 | 1.50 | 1.51 | 1.52 | 1.48 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 23.62 | 21.95 | 19.64 | 13.22 | 0.89 | 5.78 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 6.63 | 7.21 | 7.44 | 5.61 | 0.40 | 2.67 |

## Motor Vehicles, Trailers \& Auto parts

## Performance at a Glance

The balance sheet size of motor vehicles, trailers \& auto parts sector ballooned up by 44.09 percent in 2021. While the Shareholders' Equity increased by 24.41, reached at Rs 173.54 billion in FY21, Total liabilities increased by 59.59 percent, reached at Rs 282.64 billion. Sector's profit before and after tax increased by Rs 38.19 billion and Rs 29.66 billion respectively in FY21.

## Assets

Non-current assets of the sector stood at Rs 115.23 billion in 2021, reflecting YoY growth of 22.29 percent during 2021. Long term investments moved up to Rs 12.08 billion in 2021, recording an increase of 7.25 percent. During the current year capital work in progress recorded an increase of Rs 11.36 billion.

Current assets showed an increase of 53.33 percent in 2021. All components of currents assets showed a YoY growth in 2021. Short-term investments and cash \& bank balances increased by Rs 47.83 billion and Rs 30.42 billion respectively in 2021.


## Shareholders' Equity \& Liabilities

Shareholders' equity increased to Rs 173.54 billion in the current year from Rs 139.50 billion in the previous year. While the Issued, subscribed \& paid-up capital increased by Rs 2.69 billion during current year, the Reserves increased by Rs 30.28 billion on the back of increase in capital reserves (Rs 7.98 billion) and revenue reserves (Rs 22.31 billion).
Total liabilities increased by 59.59 percent in 2021 primarily coming from an increase in noncurrent liabilities ( 82.68 percent) in 2021. Under non-current liabilities, long-term borrowings and employees benefit obligations increased by Rs 3.16 billion and Rs 0.20 billion respectively in 2021.

Trade Credit \& other accounts payables, which contained 43.02 percent shares of current liabilities in 2021, showed an increase of Rs 36.46 billion in 2021. Short-term borrowing that has decreased its share in total current liabilities from 25.82 percent in 2020 to 12.29 percent in 2021, witnessed a decrease of Rs 10.66 billion in 2021.


## Operating Efficiency \& Ratio Analysis

Sales related to this sector increased to Rs 679.65 billion in 2021, posted a massive increase of Rs 270.34. Besides, Cost of sales increased by Rs 237.25 billion, leading to a gross profit of Rs 65.81 billion, posted a YoY growth of 101.14 percent in 2021. General, administrative \& other expenses increased relatively lower in 2021, resulted in higher EBIT in 2021, reached to 52.19 from 18.72 in 2020. A decline in interest expense during 2021 led to a massive profit before tax of Rs 48.71 , nearly five times of the profit earned in 2020. The tax expense though more than doubled in 2021, the after tax profit still posted a colossal growth of 674.80 percent in 2021.

Consequently, Net Profit margin increased from 1.07 in 2020 to 5.01 in 2021. Besides, return on assets (ROA) and Return on equity (ROE) increased from 1.39 to 8.81 and from 3.12 to 21.76 respectively in current year as compared to previous year.


| Motor Vehicles, Trailers \& Autoparts - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 49,189,852 | 54,954,893 | 68,959,992 | 86,094,198 | 94,228,735 | 115,227,885 |
| 1.Capital work in progress | 5,878,274 | 4,138,285 | 11,753,888 | 8,192,489 | 8,457,329 | 19,813,509 |
| 2.Operating fixed assets at cost | 81,382,331 | 96,907,436 | 107,688,905 | 132,648,446 | 144,707,549 | 156,478,838 |
| 3.Operating fixed assets after deducting accumulated depreciation | 34,372,125 | 44,920,570 | 50,127,337 | 67,691,939 | 71,438,628 | 71,910,766 |
| 4.Intangible assets | 253,873 | 752,080 | 661,275 | 904,659 | 895,399 | 873,258 |
| 5.Long term investments | 7,420,169 | 3,824,418 | 4,083,352 | 4,587,458 | 4,829,028 | 12,082,436 |
| 6.Other non-current assets | 1,265,411 | 1,319,540 | 2,334,140 | 4,717,653 | 8,608,351 | 10,547,917 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 152,397,841 | 229,405,948 | 275,053,638 | 230,583,189 | 222,375,080 | 340,958,876 |
| 1.Cash \& bank balance | 31,955,077 | 38,861,185 | 35,020,068 | 18,531,166 | 31,080,453 | 61,502,884 |
| 2.Inventories; of which | 48,744,187 | 67,887,632 | 86,744,456 | 103,869,814 | 81,518,131 | 102,724,670 |
| i)Raw material | 30,395,394 | 43,429,224 | 50,750,128 | 60,157,757 | 57,551,900 | 73,691,982 |
| ii)Work in progress | 3,184,093 | 3,484,723 | 3,425,909 | 3,358,979 | 4,456,378 | 7,162,407 |
| iii)Finished goods | 15,039,752 | 20,199,120 | 22,252,154 | 25,611,332 | 16,516,274 | 22,046,323 |
| 3.Trade Debt / accounts receivables | 9,558,942 | 7,960,566 | 12,395,218 | 15,879,415 | 11,384,599 | 16,002,330 |
| 4.Short term loans and advances | 3,140,225 | 12,418,841 | 18,681,963 | 14,977,621 | 4,881,522 | 8,871,192 |
| 5.Short term investments | 44,366,731 | 80,319,106 | 93,314,772 | 34,281,631 | 51,615,563 | 99,449,495 |
| 6.Other current assets | 14,632,679 | 21,958,618 | 28,897,161 | 43,043,542 | 41,894,812 | 52,408,306 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 201,587,693 | 284,360,841 | 344,013,630 | 316,677,387 | 316,603,815 | 456,186,761 |
| C.Shareholders' Equity (C1+C2+C3) | 106,722,076 | 130,147,559 | 145,915,627 | 142,623,528 | 139,496,717 | 173,542,551 |
| 1.Issued, Subscribed \& Paid up capital | 8,813,429 | 10,488,429 | 10,661,873 | 11,483,204 | 12,090,605 | 14,784,197 |
| i)Ordinary shares | 8,813,429 | 10,488,429 | 10,661,873 | 11,483,204 | 12,090,605 | 14,784,197 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 92,675,938 | 113,972,200 | 129,368,558 | 123,428,769 | 117,348,267 | 147,632,866 |
| i)Capital Reserve | 2,015,682 | 4,882,615 | 5,216,249 | 5,981,907 | 6,531,333 | 14,506,376 |
| ii)Revenue Reserve | 90,660,256 | 109,089,585 | 124,152,309 | 117,446,862 | 110,816,933 | 133,126,490 |
| of which: un-appropriated profit(loss) / retained earnings | 22,675,302 | 31,848,952 | 38,226,956 | 26,773,387 | 17,425,075 | 73,195,891 |
| 3.Surplus on revaluation of fixed assets | 5,232,709 | 5,686,930 | 5,885,196 | 7,711,555 | 10,057,845 | 11,125,487 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,148,559 | 4,986,286 | 5,788,709 | 6,888,368 | 9,976,398 | 18,224,958 |
| 1.Long term borrowings | 1,078,410 | 1,257,959 | 1,487,834 | 1,858,284 | 5,676,047 | 8,836,959 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,206,998 | 1,175,326 | 1,392,138 | 1,790,846 | 2,060,662 | 2,260,957 |
| 5.Other non-current liabilities | 1,863,151 | 2,553,001 | 2,908,737 | 3,239,238 | 2,239,690 | 7,127,042 |
| E.Current Liabilities (E1+E2+E3+E4) | 90,717,058 | 149,226,996 | 192,309,294 | 167,165,492 | 167,130,701 | 264,419,255 |
| 1.Trade credit \& other accounts payables | 55,364,796 | 102,960,010 | 120,923,488 | 79,206,204 | 77,293,263 | 113,754,096 |
| of which: i) Trade credits | 11,741,138 | 13,668,860 | 16,521,326 | 15,669,343 | 15,763,214 | 24,134,868 |
| 2.Short term borrowings | 6,558,570 | 8,705,814 | 31,683,855 | 69,102,049 | 43,151,158 | 32,491,048 |
| 3.Current portion of non-current liabilities | 1,425,910 | 1,639,103 | 1,630,634 | 1,791,227 | 2,131,001 | 5,602,265 |
| 4.Other current liabilities | 27,367,782 | 35,922,069 | 38,071,317 | 17,066,012 | 44,555,279 | 112,571,846 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 377,420,203 | 489,926,902 | 600,315,068 | 592,176,287 | 409,311,106 | 679,649,989 |
| i)Local sales (Net) | 376,328,014 | 488,248,186 | 599,128,127 | 591,362,439 | 407,370,329 | 673,836,923 |
| ii)Export sales (Net) | 1,092,189 | 1,678,716 | 1,186,941 | 813,848 | 1,940,777 | 5,813,066 |
| 2.Cost of sales | 329,265,741 | 414,448,220 | 519,692,637 | 538,953,231 | 376,591,812 | 613,839,018 |
| i)Cost of material | 284,274,380 | 354,841,239 | 445,510,957 | 457,961,248 | 303,685,780 | 542,347,711 |
| 3.Gross profit / (loss) (F1-F2) | 48,154,462 | 75,478,682 | 80,622,431 | 53,223,056 | 32,719,293 | 65,810,971 |
| 4.General, administrative and other expenses | 18,066,327 | 22,138,756 | 25,493,062 | 23,311,742 | 19,773,243 | 25,214,410 |
| i)Selling \& distribution expenses | 8,655,663 | 10,738,303 | 11,506,414 | 11,303,864 | 9,748,128 | 12,578,196 |
| ii)Administrative and other expenses | 9,410,664 | 11,400,453 | 13,986,648 | 12,007,878 | 10,025,115 | 12,636,214 |
| 5.Other income / (loss) | 6,381,850 | 8,354,603 | 10,136,273 | 7,035,270 | 5,773,153 | 11,591,354 |
| 6.EBIT (F3-F4+F5) | 36,469,985 | 61,694,529 | 65,265,642 | 36,946,584 | 18,719,203 | 52,187,914 |
| 7.Financial expenses | 1,133,985 | 1,175,776 | 2,712,573 | 6,163,501 | 8,198,649 | 3,479,171 |
| of which: (i) Interest expenses | 585,790 | 885,260 | 1,755,623 | 4,774,138 | 7,589,275 | 3,373,680 |
| 8.Profit / (loss) before taxation (F6-F7) | 35,336,000 | 60,518,753 | 62,553,069 | 30,783,083 | 10,520,555 | 48,708,743 |
| 9.Tax expenses | 15,204,192 | 18,822,017 | 19,318,001 | 9,519,490 | 6,125,768 | 14,657,875 |
| 10.Profit / (loss) after tax (F8-F9) | 20,131,808 | 41,696,736 | 43,235,068 | 21,263,593 | 4,394,787 | 34,050,868 |
| 11.Cash dividends | 18,967,880 | 43,872,271 | 29,199,096 | 17,791,155 | 5,621,800 | 20,426,862 |
| 12.Bonus shares / stock dividends | 0 | 173,445 | 713,825 | 465,401 | 107,301 | 598,243 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 33,884,454 | 65,855,935 | 26,304,266 | $(68,024,658)$ | 71,627,935 | 113,757,207 |
| 2.Net cash flows from investing activities | $(8,592,016)$ | $(21,847,291)$ | $(10,894,407)$ | 8,944,918 | $(8,313,366)$ | $(35,976,884)$ |
| 3.Net cash flows from financing activities | $(19,319,788)$ | $(1,064,997)$ | $(24,519,064)$ | $(25,888,392)$ | 5,166,942 | $(11,271,950)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 110,870,635 | 135,133,845 | 151,704,336 | 149,511,896 | 149,473,115 | 191,767,508 |
| 2.Retention in business (F10-F11-F12) | 1,163,928 | (2,348,980) | 13,322,147 | 3,007,037 | (1,334,314) | 13,025,764 |
| 3.Depreciation for the year | 5,007,561 | 5,915,976 | 7,032,774 | 7,990,371 | 10,499,407 | 11,004,954 |
| 4.Salaries, wages and employee benefits | 17,062,650 | 41,054,345 | 24,430,451 | 35,638,950 | 18,752,912 | 27,582,633 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.33 | 8.51 | 7.20 | 3.59 | 1.07 | 5.01 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.98 | 2.02 | 1.91 | 1.79 | 1.29 | 1.76 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 10.55 | 17.16 | 13.76 | 6.44 | 1.39 | 8.81 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.89 | 2.05 | 2.28 | 2.29 | 2.24 | 2.47 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 19.92 | 35.21 | 31.32 | 14.74 | 3.12 | 21.76 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 22.28 | 38.69 | 39.48 | 18.06 | 3.51 | 22.59 |


| Agriauto Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,537,152 | 1,618,998 | 1,605,709 | 2,109,564 | 2,247,843 | 2,350,556 |
| 1.Capital work in progress | 87,639 | 690 | 103,066 | 572,176 | 192,558 | 159,908 |
| 2.Operating fixed assets at cost | 2,172,885 | 2,505,035 | 2,569,005 | 2,769,111 | 3,479,013 | 3,862,129 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,436,495 | 1,605,290 | 1,481,752 | 1,517,299 | 1,966,910 | 2,122,078 |
| 4. Intangible assets | 0 | 0 | 7,863 | 6,651 | 59,586 | 36,225 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 13,018 | 13,018 | 13,028 | 13,438 | 28,789 | 32,345 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,505,900 | 3,078,484 | 3,709,267 | 4,031,199 | 3,945,931 | 4,767,872 |
| 1.Cash \& bank balance | 329,202 | 349,541 | 425,961 | 174,378 | 131,195 | 225,861 |
| 2.Inventories; of which | 947,124 | 1,087,399 | 1,496,940 | 1,601,264 | 1,937,205 | 1,726,252 |
| i)Raw material | 680,899 | 756,629 | 1,035,520 | 1,089,602 | 1,735,838 | 1,198,923 |
| ii)Work in progress | 230,218 | 47,379 | 48,913 | 43,441 | 49,188 | 98,076 |
| iii)Finished goods | 36,007 | 44,203 | 66,401 | 75,914 | 65,860 | 136,623 |
| 3.Trade Debt / accounts receivables | 447,410 | 508,023 | 574,251 | 985,768 | 492,234 | 1,159,086 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 6,011 | 9,326 |
| 5.Short term investments | 536,356 | 691,785 | 743,488 | 187,513 | 494,329 | 266,780 |
| 6.Other current assets | 245,808 | 441,736 | 468,627 | 1,082,276 | 884,957 | 1,380,567 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 4,043,052 | 4,697,482 | 5,314,976 | 6,140,763 | 6,193,774 | 7,118,428 |
| C.Shareholders' Equity (C1+C2+C3) | 3,578,534 | 4,072,163 | 4,700,680 | 5,424,178 | 5,114,140 | 5,771,004 |
| 1.Issued, Subscribed \& Paid up capital | 144,000 | 144,000 | 144,000 | 144,000 | 144,000 | 144,000 |
| i)Ordinary shares | 144,000 | 144,000 | 144,000 | 144,000 | 144,000 | 144,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,434,534 | 3,928,163 | 4,556,680 | 5,280,178 | 4,970,140 | 5,627,004 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 12,598 | 12,598 |
| ii)Revenue Reserve | 3,434,534 | 3,928,163 | 4,556,680 | 5,280,178 | 4,957,542 | 5,614,406 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 2,642,542 | 3,299,406 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 41,404 | 92,313 | 76,011 | 64,780 | 70,835 | 98,308 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 8,712 | 13,305 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 41,404 | 92,313 | 76,011 | 64,780 | 62,123 | 85,003 |
| E.Current Liabilities (E1+E2+E3+E4) | 423,114 | 533,006 | 538,285 | 651,805 | 1,008,799 | 1,249,116 |
| 1.Trade credit \& other accounts payables | 423,114 | 511,744 | 512,265 | 621,539 | 970,232 | 1,134,084 |
| of which: i) Trade credits | 90,990 | 90,999 | 88,226 | 102,165 | 100,992 | 155,704 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 36,646 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 6,325 | 7,425 |
| 4.Other current liabilities | 0 | 21,262 | 26,020 | 30,266 | 32,242 | 70,961 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,137,114 | 7,115,296 | 8,315,021 | 10,128,569 | 5,244,651 | 10,485,027 |
| i)Local sales (Net) | 7,137,114 | 7,115,296 | 8,315,021 | 10,128,569 | 5,244,651 | 10,485,027 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 5,810,856 | 5,697,055 | 6,722,821 | 8,447,418 | 4,993,185 | 8,872,898 |
| i)Cost of material | 4,607,353 | 4,491,520 | 32,552 | 32,552 | 3,791,044 | 7,264,273 |
| 3.Gross profit / (loss) (F1-F2) | 1,326,258 | 1,418,241 | 1,592,200 | 1,681,151 | 251,466 | 1,612,129 |
| 4.General, administrative and other expenses | 387,533 | 431,130 | 454,512 | 496,232 | 330,112 | 472,676 |
| i)Selling \& distribution expenses | 128,258 | 128,368 | 127,153 | 138,249 | 75,446 | 122,705 |
| ii)Administrative and other expenses | 259,275 | 302,762 | 327,359 | 357,983 | 254,666 | 349,971 |
| 5.Other income / (loss) | 32,898 | 46,778 | 70,665 | 72,461 | 56,886 | 67,937 |
| 6.EBIT (F3-F4+F5) | 971,623 | 1,033,889 | 1,208,353 | 1,257,380 | $(21,760)$ | 1,207,390 |
| 7.Financial expenses | 3,698 | 522 | 597 | 628 | 3,209 | 4,125 |
| of which: (i) Interest expenses | 1,401 | 48 | 0 | 0 | 2,991 | 1,781 |
| 8.Profit / (loss) before taxation (F6-F7) | 967,925 | 1,033,367 | 1,207,756 | 1,256,752 | $(24,969)$ | 1,203,265 |
| 9.Tax expenses | 228,868 | 287,738 | 248,309 | 202,054 | 83,469 | 373,601 |
| 10.Profit / (loss) after tax (F8-F9) | 739,057 | 745,629 | 959,447 | 1,054,698 | $(108,438)$ | 829,664 |
| 11.Cash dividends | 252,000 | 288,000 | 360,000 | 288,000 | 28,800 | 316,800 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 880,700 | 644,675 | 580,746 | 160,705 | 834,026 | 347,778 |
| 2.Net cash flows from investing activities | $(343,167)$ | $(222,466)$ | $(126,237)$ | $(690,701)$ | $(359,916)$ | $(289,228)$ |
| 3.Net cash flows from financing activities | $(283,613)$ | $(249,150)$ | $(326,442)$ | $(326,954)$ | $(208,293)$ | $(177,530)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,619,938 | 4,164,476 | 4,776,691 | 5,488,958 | 5,184,975 | 5,869,312 |
| 2.Retention in business (F10-F11-F12) | 487,057 | 457,629 | 599,447 | 766,698 | $(137,238)$ | 512,864 |
| 3.Depreciation for the year | 158,883 | 177,490 | 200,031 | 191,779 | 279,566 | 281,354 |
| 4.Salaries, wages and employee benefits | 549,452 | 607,644 | 678,519 | 688,110 | 566,760 | 698,022 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.36 | 10.48 | 11.54 | 10.41 | -2.07 | 7.91 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.85 | 1.63 | 1.66 | 1.77 | 0.85 | 1.58 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 19.18 | 17.06 | 19.17 | 18.41 | -1.76 | 12.46 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.15 | 1.14 | 1.14 | 1.13 | 1.17 | 1.22 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 22.04 | 19.49 | 21.87 | 20.83 | -2.06 | 15.24 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 25.66 | 51.78 | 66.63 | 73.24 | -3.77 | 57.62 |


| Al-Ghazi Tractors Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 655,715 | 719,392 | 833,500 | 1,160,229 | 1,219,868 | 1,214,173 |
| 1.Capital work in progress | 38,631 | 73,100 | 117,799 | 226,500 | 275,878 | 143,848 |
| 2.Operating fixed assets at cost | 991,502 | 1,058,457 | 1,174,728 | 1,377,115 | 1,391,351 | 1,635,272 |
| 3.Operating fixed assets after deducting accumulated depreciation | 609,838 | 639,742 | 707,293 | 837,935 | 788,937 | 963,659 |
| 4. Intangible assets | 1,428 | 1,890 | 3,712 | 3,947 | 2,159 | 1,298 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 5,818 | 4,660 | 4,696 | 91,847 | 152,894 | 105,368 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,988,601 | 5,161,939 | 5,951,957 | 4,315,154 | 3,963,576 | 8,275,942 |
| 1.Cash \& bank balance | 1,316,770 | 1,340,511 | 293,910 | 189,093 | 230,518 | 1,998,122 |
| 2.Inventories; of which | 1,408,886 | 2,283,945 | 3,476,928 | 2,756,159 | 1,982,942 | 2,833,965 |
| i)Raw material | 1,023,345 | 2,012,275 | 2,538,161 | 1,972,110 | 894,098 | 2,394,515 |
| ii)Work in progress | 51,118 | 102,209 | 108,584 | 125,256 | 550,987 | 104,727 |
| iii)Finished goods | 330,738 | 161,338 | 822,097 | 648,957 | 525,250 | 318,164 |
| 3.Trade Debt / accounts receivables | 279,759 | 12,023 | 56,606 | 9,624 | 0 | 4,651 |
| 4.Short term loans and advances | 94,042 | 201,688 | 132,337 | 93,216 | 86,561 | 147,874 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 889,144 | 1,323,772 | 1,992,176 | 1,267,062 | 1,663,555 | 3,291,330 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,644,316 | 5,881,331 | 6,785,457 | 5,475,383 | 5,183,444 | 9,490,115 |
| C.Shareholders' Equity (C1+C2+C3) | 3,359,469 | 2,125,816 | 1,369,397 | 903,717 | 2,288,122 | 3,973,267 |
| 1.Issued, Subscribed \& Paid up capital | 289,821 | 289,821 | 289,821 | 289,821 | 289,821 | 289,821 |
| i)Ordinary shares | 289,821 | 289,821 | 289,821 | 289,821 | 289,821 | 289,821 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,069,648 | 1,835,995 | 1,079,576 | 613,896 | 1,998,301 | 3,683,446 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 3,069,648 | 1,835,995 | 1,079,576 | 613,896 | 1,998,301 | 3,683,446 |
| of which: un-appropriated profit(loss) / retained earnings | 2,069,648 | 835,995 | 1,079,576 | 613,896 | 949,301 | 3,683,446 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 82,520 | 85,260 | 116,099 | 129,588 | 46,083 | 48,914 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 51,655 | 49,521 | 85,659 | 129,588 | 46,083 | 48,914 |
| 5.Other non-current liabilities | 30,865 | 35,739 | 30,440 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,202,327 | 3,670,255 | 5,299,961 | 4,442,078 | 2,849,239 | 5,467,934 |
| 1.Trade credit \& other accounts payables | 1,156,858 | 3,065,636 | 1,247,226 | 736,098 | 1,188,227 | 1,907,361 |
| of which: i) Trade credits | 114,780 | 239,171 | 454,621 | 32,811 | 270,351 | 238,111 |
| 2.Short term borrowings | 0 | 0 | 3,973,206 | 3,628,896 | 1,588,636 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 45,469 | 604,619 | 79,529 | 77,084 | 72,376 | 3,560,573 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,316,126 | 18,765,274 | 19,342,677 | 13,992,388 | 11,935,172 | 20,578,906 |
| i)Local sales (Net) | 1,198,077 | 18,710,613 | 19,301,592 | 13,978,872 | 11,844,161 | 20,556,738 |
| ii)Export sales (Net) | 118,049 | 54,661 | 41,085 | 13,516 | 91,011 | 22,168 |
| 2.Cost of sales | 8,750,087 | 13,611,710 | 14,707,038 | 11,447,672 | 9,169,160 | 15,857,678 |
| i)Cost of material | 7,854,351 | 12,604,325 | 14,224,898 | 10,361,257 | 8,761,410 | 14,113,072 |
| 3.Gross profit / (loss) (F1-F2) | $(7,433,961)$ | 5,153,564 | 4,635,639 | 2,544,716 | 2,766,012 | 4,721,228 |
| 4.General, administrative and other expenses | 624,127 | 817,872 | 837,138 | 859,152 | 751,114 | 688,801 |
| i)Selling \& distribution expenses | 162,088 | 240,830 | 240,381 | 263,946 | 221,904 | 120,631 |
| ii)Administrative and other expenses | 462,039 | 577,042 | 596,757 | 595,206 | 529,210 | 568,170 |
| 5.Other income / (loss) | 153,929 | 144,076 | 61,902 | 61,423 | 58,798 | 146,057 |
| 6.EBIT (F3-F4+F5) | $(7,904,159)$ | 4,479,768 | 3,860,403 | 1,746,987 | 2,073,696 | 4,178,484 |
| 7.Financial expenses | 1,018 | 929 | 125,568 | 398,463 | 145,789 | 8,754 |
| of which: (i) Interest expenses | 0 | 274 | 123,032 | 394,350 | 143,965 | 7,636 |
| 8.Profit / (loss) before taxation (F6-F7) | $(7,905,177)$ | 4,478,839 | 3,734,835 | 1,348,524 | 1,927,907 | 4,169,730 |
| 9.Tax expenses | 950,641 | 1,461,893 | 1,282,321 | 370,872 | 578,250 | 1,211,868 |
| 10.Profit / (loss) after tax (F8-F9) | $(8,855,818)$ | 3,016,946 | 2,452,514 | 977,652 | 1,349,657 | 2,957,862 |
| 11.Cash dividends | 3,622,763 | 5,071,868 | 2,260,604 | 869,463 | 1,239,854 | 2,957,855 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,239,509 | 3,827,376 | $(1,155,682)$ | 1,936,798 | 2,125,302 | 4,630,496 |
| 2.Net cash flows from investing activities | 986,817 | 10,187 | $(151,004)$ | $(303,716)$ | $(38,909)$ | $(34,067)$ |
| 3.Net cash flows from financing activities | $(4,339,794)$ | $(3,803,822)$ | (3,713,121) | $(1,393,589)$ | $(4,708)$ | $(1,240,189)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,441,989 | 2,211,076 | 1,485,496 | 1,033,305 | 2,334,205 | 4,022,181 |
| 2.Retention in business (F10-F11-F12) | $(12,478,581)$ | $(2,054,922)$ | 191,910 | 108,189 | 109,803 | 7 |
| 3.Depreciation for the year | 57,871 | 58,264 | 68,288 | 78,471 | 79,147 | 83,286 |
| 4.Salaries, wages and employee benefits | 674,586 | 21,413,263 | 664,126 | 708,557 | 699,693 | 941,773 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -672.87 | 16.08 | 12.68 | 6.99 | 11.31 | 14.37 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.24 | 3.57 | 3.05 | 2.28 | 2.24 | 2.80 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -160.30 | 57.33 | 38.72 | 15.95 | 25.32 | 40.32 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.21 | 1.92 | 3.62 | 5.39 | 3.34 | 2.34 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -193.61 | 110.00 | 140.34 | 86.02 | 84.57 | 94.48 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -152.78 | 52.05 | 42.31 | 16.87 | 23.28 | 51.03 |


| Atlas Battery Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,693,424 | 3,177,574 | 3,614,419 | 3,946,688 | 4,160,118 | 3,978,611 |
| 1.Capital work in progress | 69,931 | 68,023 | 256,831 | 572,787 | 93,489 | 65,579 |
| 2.Operating fixed assets at cost | 3,515,262 | 4,214,854 | 4,724,501 | 5,015,576 | 5,617,686 | 6,238,985 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,602,811 | 3,090,004 | 3,334,426 | 3,352,171 | 4,045,897 | 3,886,818 |
| 4.Intangible assets | 4,883 | 1,467 | 1,002 | 160 | 0 | 3,929 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 15,799 | 18,080 | 22,160 | 21,570 | 20,732 | 22,285 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,012,613 | 5,119,645 | 6,521,834 | 4,265,230 | 3,679,988 | 5,901,072 |
| 1.Cash \& bank balance | 45,257 | 14,873 | 381,180 | 423,649 | 45,507 | 189,113 |
| 2.Inventories; of which | 1,889,810 | 1,706,859 | 2,689,010 | 1,760,092 | 1,999,313 | 3,912,393 |
| i)Raw material | 942,334 | 513,461 | 511,227 | 589,650 | 920,691 | 2,619,818 |
| ii)Work in progress | 619,827 | 770,730 | 687,340 | 695,094 | 751,225 | 917,455 |
| iii)Finished goods | 327,649 | 422,668 | 1,411,039 | 474,704 | 327,271 | 375,120 |
| 3.Trade Debt / accounts receivables | 119,477 | 364,642 | 1,754,311 | 1,096,449 | 692,998 | 1,092,145 |
| 4.Short term loans and advances | 5,561 | 5,234 | 13,835 | 4,887 | 8,647 | 19,970 |
| 5.Short term investments | 1,558,861 | 2,464,851 | 861,921 | 127,055 | 138,268 | 146,364 |
| 6.Other current assets | 393,647 | 563,186 | 821,577 | 853,098 | 795,255 | 541,087 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 6,706,037 | 8,297,219 | 10,136,253 | 8,211,918 | 7,840,106 | 9,879,683 |
| C.Shareholders' Equity (C1+C2+C3) | 4,472,178 | 5,678,846 | 5,654,691 | 5,281,009 | 4,954,804 | 5,609,085 |
| 1. Issued, Subscribed \& Paid up capital | 173,998 | 173,998 | 173,998 | 243,597 | 243,597 | 243,597 |
| i)Ordinary shares | 173,998 | 173,998 | 173,998 | 243,597 | 243,597 | 243,597 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,104,294 | 5,310,962 | 5,286,807 | 4,448,226 | 4,122,021 | 4,776,302 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 4,104,294 | 5,310,962 | 5,286,807 | 4,448,226 | 4,122,021 | 4,776,302 |
| of which: un-appropriated profit(loss) / retained earnings | 1,276,794 | 1,483,462 | 589,307 | $(589,274)$ | $(915,479)$ | $(261,198)$ |
| 3.Surplus on revaluation of fixed assets | 193,886 | 193,886 | 193,886 | 589,186 | 589,186 | 589,186 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 282,239 | 334,800 | 323,841 | 315,925 | 1,222,909 | 1,041,462 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 916,263 | 742,923 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 65,359 | 79,868 | 72,813 | 69,345 | 69,515 | 83,047 |
| 5.Other non-current liabilities | 216,880 | 254,932 | 251,028 | 246,580 | 237,131 | 215,492 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,951,620 | 2,283,573 | 4,157,721 | 2,614,984 | 1,662,393 | 3,229,136 |
| 1.Trade credit \& other accounts payables | 1,172,431 | 1,305,112 | 1,643,053 | 1,037,880 | 1,195,743 | 1,692,228 |
| of which: i) Trade credits | 39,198 | 155,876 | 734,168 | 249,546 | 194,989 | 177,443 |
| 2.Short term borrowings | 735,989 | 882,770 | 2,459,687 | 1,408,152 | 71,297 | 1,083,666 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 148,588 | 361,005 |
| 4.Other current liabilities | 43,200 | 95,691 | 54,981 | 168,952 | 246,765 | 92,237 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 14,019,507 | 17,169,908 | 18,332,861 | 12,773,113 | 12,546,152 | 19,955,087 |
| i)Local sales (Net) | 14,019,507 | 17,125,441 | 18,328,429 | 12,730,763 | 12,546,152 | 19,818,851 |
| ii)Export sales (Net) | 0 | 44,467 | 4,432 | 42,350 | 0 | 136,236 |
| 2.Cost of sales | 11,272,034 | 14,205,436 | 16,330,483 | 12,506,602 | 11,667,365 | 17,673,951 |
| i)Cost of material | 8,568,351 | 10,514,150 | 13,220,930 | 8,254,734 | 8,254,734 | 14,358,504 |
| 3.Gross profit / (loss) (F1-F2) | 2,747,473 | 2,964,472 | 2,002,378 | 266,511 | 878,787 | 2,281,136 |
| 4.General, administrative and other expenses | 902,989 | 1,085,466 | 1,126,425 | 863,543 | 706,907 | 998,398 |
| i)Selling \& distribution expenses | 438,088 | 606,223 | 721,325 | 598,645 | 487,020 | 651,508 |
| ii)Administrative and other expenses | 464,901 | 479,243 | 405,100 | 264,898 | 219,887 | 346,890 |
| 5.Other income / (loss) | 95,577 | 254,361 | 73,988 | 385,464 | 32,601 | 50,722 |
| 6.EBIT (F3-F4+F5) | 1,940,061 | 2,133,367 | 949,941 | $(211,568)$ | 204,481 | 1,333,460 |
| 7.Financial expenses | 71,875 | 68,170 | 117,845 | 213,222 | 348,496 | 138,416 |
| of which: (i) Interest expenses | 65,538 | 61,050 | 110,987 | 206,951 | 342,261 | 127,749 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,868,186 | 2,065,197 | 832,096 | $(424,790)$ | $(144,015)$ | 1,195,044 |
| 9.Tax expenses | 597,359 | 588,571 | 241,502 | 167,673 | 183,084 | 299,070 |
| 10.Profit / (loss) after tax (F8-F9) | 1,270,827 | 1,476,626 | 590,594 | $(592,463)$ | $(327,099)$ | 895,974 |
| 11.Cash dividends | 269,697 | 608,993 | 1,739,980 | 0 | 0 | 341,035 |
| 12.Bonus shares / stock dividends | 0 | 0 | 69,599 | 0 | 0 | 36,540 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,600,463 | 1,525,082 | $(1,458,876)$ | 437,193 | 519,380 | $(452,660)$ |
| 2.Net cash flows from investing activities | $(1,455,121)$ | $(1,437,598)$ | 848,334 | 827,681 | $(159,104)$ | $(200,192)$ |
| 3.Net cash flows from financing activities | $(178,403)$ | $(117,868)$ | 976,849 | $(1,222,405)$ | $(738,418)$ | 796,458 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,754,417 | 6,013,646 | 5,978,532 | 5,596,934 | 6,177,713 | 6,650,547 |
| 2.Retention in business (F10-F11-F12) | 1,001,130 | 867,633 | $(1,218,985)$ | $(592,463)$ | $(327,099)$ | 518,399 |
| 3.Depreciation for the year | 203,969 | 257,192 | 294,500 | 316,363 | 367,074 | 398,624 |
| 4.Salaries, wages and employee benefits | 1,192,696 | 1,090,843 | 1,249,919 | 1,291,088 | 1,277,185 | 1,455,240 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 9.06 | 8.60 | 3.22 | -4.64 | -2.61 | 4.49 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B})\}$ ) | 2.32 | 2.29 | 1.99 | 1.39 | 1.56 | 2.25 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 21.00 | 19.68 | 6.41 | -6.46 | -4.08 | 10.11 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.53 | 1.48 | 1.63 | 1.68 | 1.57 | 1.68 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 32.23 | 29.09 | 10.42 | -10.84 | -6.39 | 16.96 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 73.04 | 84.86 | 33.94 | -24.32 | $-13.43$ | 36.78 |


| Atlas Honda Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 6,111,551 | 7,301,745 | 8,399,959 | 9,490,403 | 10,548,552 | 10,279,968 |
| 1.Capital work in progress | 511,703 | 63,333 | 117,800 | 35,405 | 61,562 | 46,606 |
| 2.Operating fixed assets at cost | 10,546,127 | 12,572,104 | 13,829,655 | 15,882,690 | 17,707,338 | 18,715,455 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,305,997 | 6,898,586 | 7,858,301 | 8,915,228 | 9,979,933 | 9,741,556 |
| 4. Intangible assets | 5,379 | 37 | 44,905 | 168,924 | 135,121 | 101,813 |
| 5.Long term investments | 245,508 | 292,342 | 324,899 | 323,497 | 322,240 | 329,669 |
| 6.Other non-current assets | 42,964 | 47,447 | 54,054 | 47,349 | 49,696 | 60,324 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 14,257,411 | 18,341,005 | 23,427,380 | 22,464,513 | 20,510,952 | 32,750,520 |
| 1.Cash \& bank balance | 4,755,020 | 7,053,784 | 9,981,615 | 7,480,159 | 6,308,616 | 14,288,180 |
| 2.Inventories; of which | 1,863,482 | 2,123,831 | 2,599,530 | 5,069,836 | 4,888,616 | 4,026,612 |
| i)Raw material | 1,365,459 | 1,279,491 | 1,730,235 | 4,181,758 | 3,688,399 | 3,036,981 |
| ii)Work in progress | 2,858 | 4,636 | 5,980 | 582 | 10,245 | 0 |
| iii)Finished goods | 391,372 | 537,763 | 474,868 | 865,428 | 864,308 | 629,827 |
| 3.Trade Debt / accounts receivables | 608,420 | 623,331 | 861,224 | 1,116,000 | 813,980 | 1,501,925 |
| 4.Short term loans and advances | 35,877 | 38,921 | 40,107 | 43,794 | 42,752 | 47,429 |
| 5.Short term investments | 5,876,554 | 7,080,669 | 8,400,246 | 5,261,724 | 5,248,268 | 10,063,915 |
| 6.Other current assets | 1,118,058 | 1,420,469 | 1,544,658 | 3,493,000 | 3,208,720 | 2,822,459 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 20,368,962 | 25,642,750 | 31,827,339 | 31,954,916 | 31,059,504 | 43,030,488 |
| C.Shareholders' Equity (C1+C2+C3) | 11,002,123 | 13,257,533 | 16,000,721 | 15,365,764 | 16,580,408 | 18,630,527 |
| 1.Issued, Subscribed \& Paid up capital | 1,034,066 | 1,034,066 | 1,034,066 | 1,034,066 | 1,240,879 | 1,240,879 |
| i)Ordinary shares | 1,034,066 | 1,034,066 | 1,034,066 | 1,034,066 | 1,240,879 | 1,240,879 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 9,968,057 | 12,223,467 | 14,966,655 | 14,331,698 | 15,339,529 | 17,389,648 |
| i)Capital Reserve | 40,118 | 40,118 | 40,118 | 40,118 | 40,118 | 40,118 |
| ii)Revenue Reserve | 9,927,939 | 12,183,349 | 14,926,537 | 14,291,580 | 15,299,411 | 17,349,530 |
| of which: un-appropriated profit(loss) / retained earnings | 3,765,939 | 5,191,349 | 6,934,537 | 4,799,580 | 5,807,411 | 7,857,530 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 781,369 | 899,411 | 960,924 | 996,433 | 1,155,942 | 1,281,154 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 209,148 | 355,998 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 214,620 | 228,443 | 262,882 | 296,409 | 342,594 | 393,569 |
| 5.Other non-current liabilities | 566,749 | 670,968 | 698,042 | 700,024 | 604,200 | 531,587 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,585,470 | 11,485,806 | 14,865,694 | 15,592,719 | 13,323,154 | 23,118,807 |
| 1.Trade credit \& other accounts payables | 8,585,470 | 11,430,802 | 14,802,091 | 15,500,137 | 13,191,935 | 22,723,173 |
| of which: i) Trade credits | 2,411,945 | 2,717,244 | 3,005,807 | 5,060,110 | 4,871,563 | 5,808,020 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 30,234 | 286,203 |
| 4.Other current liabilities | 0 | 55,004 | 63,603 | 92,582 | 100,985 | 109,431 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 55,022,415 | 64,534,021 | 77,478,845 | 82,412,548 | 84,775,972 | 93,156,958 |
| i)Local sales (Net) | 54,617,265 | 64,096,809 | 77,019,954 | 82,162,168 | 84,612,782 | 92,531,086 |
| ii) Export sales (Net) | 405,150 | 437,212 | 458,891 | 250,380 | 163,190 | 625,872 |
| 2.Cost of sales | 49,376,506 | 57,754,987 | 69,188,101 | 75,856,677 | 78,660,040 | 86,277,404 |
| i)Cost of material | 38,581,898 | 45,018,128 | 53,758,498 | 60,629,205 | 63,216,788 | 74,575,358 |
| 3.Gross profit / (loss) (F1-F2) | 5,645,909 | 6,779,034 | 8,290,744 | 6,555,871 | 6,115,932 | 6,879,554 |
| 4.General, administrative and other expenses | 2,266,749 | 2,637,856 | 2,931,688 | 3,028,064 | 3,022,812 | 3,066,053 |
| i)Selling \& distribution expenses | 1,456,152 | 1,630,773 | 1,852,057 | 1,924,062 | 1,981,571 | 1,936,861 |
| ii)Administrative and other expenses | 810,597 | 1,007,083 | 1,079,631 | 1,104,002 | 1,041,241 | 1,129,192 |
| 5.Other income / (loss) | 680,549 | 977,417 | 928,515 | 1,113,334 | 1,375,391 | 1,401,811 |
| 6.EBIT (F3-F4+F5) | 4,059,709 | 5,118,595 | 6,287,571 | 4,641,141 | 4,468,511 | 5,215,312 |
| 7.Financial expenses | 15,280 | 25,853 | 22,725 | 25,818 | 56,718 | 62,913 |
| of which: (i) Interest expenses | 341 | 484 | 538 | 2,809 | 30,632 | 35,128 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,044,429 | 5,092,742 | 6,264,846 | 4,615,323 | 4,411,793 | 5,152,399 |
| 9.Tax expenses | 1,042,630 | 1,340,263 | 1,601,211 | 1,406,664 | 1,333,393 | 1,557,601 |
| 10.Profit / (loss) after tax (F8-F9) | 3,001,799 | 3,752,479 | 4,663,635 | 3,208,659 | 3,078,400 | 3,594,798 |
| 11.Cash dividends | 1,499,396 | 1,913,022 | 2,791,978 | 2,068,132 | 1,489,055 | 1,861,319 |
| 12.Bonus shares / stock dividends | 0 | 0 | - | 206,813 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 5,523,178 | 6,435,417 | 7,803,002 | $(12,804)$ | 2,313,045 | 14,444,377 |
| 2.Net cash flows from investing activities | $(2,947,543)$ | $(2,643,558)$ | $(2,970,748)$ | 1,308,414 | $(1,585,723)$ | $(5,301,626)$ |
| 3.Net cash flows from financing activities | $(1,229,815)$ | $(1,493,095)$ | $(1,904,423)$ | $(3,797,066)$ | $(1,898,865)$ | $(1,163,187)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 11,783,492 | 14,156,944 | 16,961,645 | 16,362,197 | 17,736,350 | 19,911,681 |
| 2.Retention in business (F10-F11-F12) | 1,502,403 | 1,839,457 | 1,871,657 | 933,714 | 1,589,345 | 1,733,479 |
| 3.Depreciation for the year | 685,795 | 797,279 | 899,057 | 1,063,590 | 1,115,586 | 1,218,279 |
| 4.Salaries, wages and employee benefits | 1,858,307 | 2,135,965 | 2,403,349 | 3,437,550 | 2,325,443 | 4,363,666 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.46 | 5.81 | 6.02 | 3.89 | 3.63 | 3.86 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 3.04 | 2.81 | 2.70 | 2.58 | 2.69 | 2.51 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 16.61 | 16.31 | 16.23 | 10.06 | 9.77 | 9.70 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.79 | 1.90 | 1.96 | 2.03 | 1.97 | 2.10 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 29.66 | 30.94 | 31.88 | 20.46 | 19.27 | 20.42 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 29.03 | 36.29 | 45.10 | 31.03 | 24.81 | 28.97 |


| Baluchistan Wheels Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 313,806 | 376,607 | 504,599 | 457,603 | 422,535 | 963,935 |
| 1.Capital work in progress | 3,524 | 130 | 59,081 | 0 | 0 | 4,100 |
| 2.Operating fixed assets at cost | 1,026,921 | 1,122,618 | 1,224,623 | 1,257,714 | 1,250,447 | 1,835,152 |
| 3.Operating fixed assets after deducting accumulated depreciation | 302,423 | 367,139 | 435,886 | 449,581 | 414,291 | 945,950 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 7,859 | 9,338 | 9,632 | 8,022 | 8,244 | 13,885 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,024,776 | 1,083,073 | 958,237 | 1,015,947 | 1,086,124 | 1,311,824 |
| 1.Cash \& bank balance | 44,051 | 27,530 | 31,116 | 44,994 | 60,362 | 19,320 |
| 2.Inventories; of which | 468,685 | 518,874 | 532,188 | 525,105 | 413,575 | 343,671 |
| i) Raw material | 136,884 | 168,872 | 211,283 | 211,283 | 151,671 | 187,610 |
| ii)Work in progress | 179,219 | 222,337 | 143,066 | 143,066 | 135,686 | 113,812 |
| iii)Finished goods | 152,582 | 91,969 | 91,969 | 91,969 | 126,218 | 42,249 |
| 3.Trade Debt / accounts receivables | 77,347 | 95,781 | 165,572 | 144,187 | 108,542 | 264,625 |
| 4.Short term loans and advances | 29,276 | 32,592 | 24,805 | 15,914 | 16,331 | 32,004 |
| 5.Short term investments | 354,064 | 261,671 | 5,516 | 102,827 | 333,906 | 550,573 |
| 6.Other current assets | 51,353 | 146,625 | 199,040 | 182,920 | 153,408 | 101,631 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,338,582 | 1,459,680 | 1,462,836 | 1,473,550 | 1,508,659 | 2,275,759 |
| C.Shareholders' Equity (C1+C2+C3) | 1,185,373 | 1,241,085 | 1,268,990 | 1,288,019 | 1,294,654 | 1,920,896 |
| 1.Issued, Subscribed \& Paid up capital | 133,343 | 133,343 | 133,343 | 133,343 | 133,343 | 133,343 |
| i)Ordinary shares | 133,343 | 133,343 | 133,343 | 133,343 | 133,343 | 133,343 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,052,030 | 1,107,742 | 1,135,647 | 1,154,676 | 1,161,311 | 1,787,553 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | $(10,493)$ | 538,518 |
| ii)Revenue Reserve | 1,052,030 | 1,107,742 | 1,135,647 | 1,154,676 | 1,171,804 | 1,249,035 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 953,592 | 988,044 | 1,019,553 | 1,171,804 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 20,622 | 35,011 | 41,974 | 41,249 | 73,377 | 70,396 |
| 1.Long term borrowings | 0 | 4,958 | 5,306 | 989 | 39,102 | 36,702 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 20,622 | 30,053 | 36,668 | 40,260 | 34,275 | 33,694 |
| E.Current Liabilities (E1+E2+E3+E4) | 132,587 | 183,584 | 151,872 | 144,282 | 140,629 | 284,467 |
| 1.Trade credit \& other accounts payables | 120,079 | 171,734 | 133,499 | 125,289 | 116,995 | 240,350 |
| of which: i) Trade credits | 26,534 | 50,198 | 49,236 | 32,024 | 32,875 | 145,221 |
| 2.Short term borrowings | 2,576 | 2,948 | 5,257 | 3,747 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 16,908 | 36,163 |
| 4.Other current liabilities | 9,932 | 8,902 | 13,116 | 15,246 | 6,726 | 7,954 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,471,558 | 1,533,650 | 1,882,640 | 1,587,558 | 912,820 | 1,574,822 |
| i)Local sales (Net) | 1,461,317 | 1,530,373 | 1,875,374 | 1,580,717 | 905,332 | 1,574,822 |
| ii)Export sales (Net) | 10,241 | 3,277 | 7,266 | 6,841 | 7,488 | 0 |
| 2.Cost of sales | 1,098,211 | 1,234,745 | 1,612,676 | 1,341,776 | 795,406 | 1,331,759 |
| i)Cost of material | 772,015 | 933,012 | 1,179,107 | 1,027,905 | 476,907 | 873,871 |
| 3.Gross profit / (loss) (F1-F2) | 373,347 | 298,905 | 269,964 | 245,782 | 117,414 | 243,063 |
| 4.General, administrative and other expenses | 141,023 | 150,722 | 160,475 | 150,162 | 119,356 | 153,219 |
| i)Selling \& distribution expenses | 37,980 | 49,401 | 60,116 | 44,945 | 35,424 | 51,477 |
| ii)Administrative and other expenses | 103,043 | 101,321 | 100,359 | 105,217 | 83,932 | 101,742 |
| 5.Other income / (loss) | 21,505 | 25,404 | 180 | 5,126 | 27,990 | 55,940 |
| 6.EBIT (F3-F4+F5) | 253,829 | 173,587 | 109,669 | 100,746 | 26,048 | 145,784 |
| 7.Financial expenses | 827 | 1,378 | 1,927 | 6,791 | 2,353 | 4,216 |
| of which: (i) Interest expenses | 297 | 759 | 1,558 | 6,520 | 2,133 | 3,958 |
| 8.Profit / (loss) before taxation (F6-F7) | 253,002 | 172,209 | 107,742 | 93,955 | 23,695 | 141,568 |
| 9.Tax expenses | 99,730 | 45,867 | 19,953 | 22,443 | $(4,775)$ | 40,882 |
| 10.Profit / (loss) after tax (F8-F9) | 153,272 | 126,342 | 87,789 | 71,512 | 28,470 | 100,686 |
| 11.Cash dividends | 66,672 | 53,337 | 40,003 | 26,669 | 20,001 | 60,004 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 201,467 | 27,109 | $(28,659)$ | 164,481 | 220,587 | 147,397 |
| 2.Net cash flows from investing activities | $(369,405)$ | 18,433 | 84,406 | $(99,797)$ | $(212,188)$ | $(151,517)$ |
| 3.Net cash flows from financing activities | $(43,024)$ | $(62,063)$ | $(52,161)$ | $(50,806)$ | 6,969 | $(36,922)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,205,995 | 1,276,096 | 1,310,964 | 1,329,268 | 1,368,031 | 1,991,292 |
| 2.Retention in business (F10-F11-F12) | 86,601 | 73,005 | 47,786 | 44,843 | 8,469 | 40,682 |
| 3.Depreciation for the year | 35,609 | 37,838 | 45,671 | 50,323 | 46,346 | 48,931 |
| 4.Salaries, wages and employee benefits | 224,055 | 208,405 | 212,088 | 233,494 | 210,761 | 197,086 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.42 | 8.24 | 4.66 | 4.50 | 3.12 | 6.39 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.16 | 1.10 | 1.29 | 1.08 | 0.61 | 0.83 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 12.10 | 9.03 | 6.01 | 4.87 | 1.91 | 5.32 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.12 | 1.15 | 1.16 | 1.15 | 1.15 | 1.18 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 13.55 | 10.41 | 6.99 | 5.59 | 2.20 | 6.26 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 11.49 | 9.47 | 6.58 | 5.36 | 2.14 | 7.55 |


| Bolan Castings Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 266,747 | 253,656 | 284,152 | 373,853 | 372,094 | 343,270 |
| 1.Capital work in progress | 4,116 | 6,101 | 10,198 | 8,160 | 9,660 | 3,130 |
| 2.Operating fixed assets at cost | 657,300 | 671,979 | 722,536 | 766,924 | 755,689 | 756,169 |
| 3.Operating fixed assets after deducting accumulated depreciation | 180,313 | 178,841 | 222,483 | 251,056 | 219,241 | 203,609 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 23,288 | 42,694 | 31,110 | 17,581 | 17,460 | 22,710 |
| 6.Other non-current assets | 59,030 | 26,020 | 20,361 | 97,056 | 125,733 | 113,821 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 658,261 | 641,461 | 772,745 | 808,414 | 561,021 | 668,321 |
| 1.Cash \& bank balance | 12,953 | 9,554 | 20,681 | 12,822 | 6,408 | 58,748 |
| 2.Inventories; of which | 280,698 | 290,062 | 391,228 | 307,235 | 172,158 | 359,077 |
| i)Raw material | 113,018 | 170,811 | 149,402 | 153,844 | 90,810 | 193,350 |
| ii)Work in progress | 70,791 | 32,502 | 108,002 | 25,786 | 14,963 | 85,166 |
| iii)Finished goods | 96,889 | 87,090 | 133,822 | 127,605 | 66,385 | 80,562 |
| 3.Trade Debt / accounts receivables | 141,879 | 59,632 | 69,328 | 130,691 | 28,228 | 47,914 |
| 4.Short term loans and advances | 4,612 | 4,997 | 3,821 | 11,301 | 8,327 | 9,762 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 218,119 | 277,216 | 287,687 | 346,365 | 345,900 | 192,819 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 925,008 | 895,117 | 1,056,897 | 1,182,267 | 933,115 | 1,011,591 |
| C.Shareholders' Equity (C1+C2+C3) | 452,662 | 574,148 | 639,518 | 381,803 | 94,393 | 207,523 |
| 1.Issued, Subscribed \& Paid up capital | 114,725 | 114,725 | 114,725 | 114,725 | 114,725 | 114,725 |
| i)Ordinary shares | 114,725 | 114,725 | 114,725 | 114,725 | 114,725 | 114,725 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 337,937 | 459,423 | 524,793 | 267,078 | $(20,332)$ | 92,797 |
| i)Capital Reserve | 12,156 | 12,156 | 12,156 | 12,156 | 12,156 | 12,156 |
| ii)Revenue Reserve | 325,781 | 447,267 | 512,637 | 254,922 | $(32,488)$ | 80,642 |
| of which: un-appropriated profit(loss) / retained earnings | $(116,507)$ | 410,073 | 62,527 | $(181,660)$ | $(468,948)$ | 17,210 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 84,953 | 86,855 | 84,406 | 55,234 | 114,407 | 63,988 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 17,889 | 24,904 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 79,954 | 81,212 | 77,807 | 49,618 | 89,959 | 34,817 |
| 5.Other non-current liabilities | 4,999 | 5,643 | 6,599 | 5,616 | 6,559 | 4,267 |
| E.Current Liabilities (E1+E2+E3+E4) | 387,393 | 234,114 | 332,973 | 745,230 | 724,315 | 740,080 |
| 1.Trade credit \& other accounts payables | 107,523 | 105,957 | 100,305 | 133,449 | 220,514 | 294,550 |
| of which: i) Trade credits | 83,751 | 71,272 | 62,367 | 80,381 | 154,973 | 199,299 |
| 2.Short term borrowings | 274,202 | 125,501 | 228,378 | 607,846 | 493,845 | 402,460 |
| 3.Current portion of non-current liabilities | 899 | 1,013 | 1,191 | 411 | 6,469 | 38,056 |
| 4.Other current liabilities | 4,769 | 1,643 | 3,099 | 3,524 | 3,487 | 5,014 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,333,476 | 1,744,098 | 2,299,931 | 1,513,636 | 1,332,568 | 2,418,800 |
| i)Local sales (Net) | 1,333,476 | 1,743,748 | 2,299,931 | 1,513,636 | 1,332,568 | 2,418,800 |
| ii)Export sales (Net) | 0 | 350 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,192,600 | 1,497,470 | 1,971,729 | 1,663,413 | 1,420,700 | 2,115,499 |
| i)Cost of material | 549,885 | 729,564 | 1,139,765 | 767,611 | 710,252 | 1,307,800 |
| 3.Gross profit / (loss) (F1-F2) | 140,876 | 246,628 | 328,202 | $(149,777)$ | $(88,132)$ | 303,302 |
| 4.General, administrative and other expenses | 78,679 | 104,446 | 143,192 | 125,794 | 103,523 | 164,121 |
| i)Selling \& distribution expenses | 34,256 | 47,146 | 58,595 | 49,354 | 38,176 | 57,129 |
| ii)Administrative and other expenses | 44,423 | 57,300 | 84,597 | 76,440 | 65,347 | 106,991 |
| 5.Other income / (loss) | 10,360 | 10,239 | 11,936 | 16,709 | 10,368 | 84,733 |
| 6.EBIT (F3-F4+F5) | 72,557 | 152,421 | 196,946 | $(258,862)$ | $(181,287)$ | 223,914 |
| 7.Financial expenses | 33,138 | 10,996 | 12,507 | 51,258 | 78,330 | 52,822 |
| of which: (i) Interest expenses | 32,664 | 10,542 | 12,158 | 49,234 | 73,069 | 42,383 |
| 8.Profit / (loss) before taxation (F6-F7) | 39,419 | 141,425 | 184,439 | $(310,120)$ | $(259,617)$ | 171,093 |
| 9.Tax expenses | 13,550 | 43,649 | 51,037 | $(71,121)$ | 12,071 | 38,712 |
| 10.Profit / (loss) after tax (F8-F9) | 25,869 | 97,776 | 133,402 | $(238,999)$ | $(271,688)$ | 132,381 |
| 11.Cash dividends | 11,473 | 57,363 | 28,681 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 364,002 | 175,083 | 31,437 | $(307,982)$ | 74,369 | 104,371 |
| 2.Net cash flows from investing activities | $(18,453)$ | $(18,834)$ | $(67,765)$ | $(51,543)$ | 7,010 | (954) |
| 3.Net cash flows from financing activities | $(22,771)$ | $(11,403)$ | $(55,906)$ | $(28,256)$ | 26,207 | 40,308 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 537,615 | 661,003 | 723,924 | 437,037 | 208,800 | 271,511 |
| 2.Retention in business (F10-F11-F12) | 14,397 | 40,414 | 104,721 | $(238,999)$ | $(271,688)$ | 132,381 |
| 3.Depreciation for the year | 21,394 | 21,492 | 23,654 | 28,083 | 27,255 | 24,232 |
| 4.Salaries, wages and employee benefits | 142,539 | 161,197 | 201,114 | 237,540 | 147,485 | 176,212 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.94 | 5.61 | 5.80 | -15.79 | -20.39 | 5.47 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.25 | 1.92 | 2.36 | 1.35 | 1.26 | 2.49 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.43 | 10.74 | 13.67 | -21.35 | -25.69 | 13.61 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.29 | 1.77 | 1.61 | 2.19 | 4.44 | 6.44 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 5.57 | 19.04 | 21.98 | -46.80 | -114.11 | 87.69 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.25 | 8.52 | 11.63 | -20.83 | -23.68 | 11.54 |


| Dewan Automotive Engineering Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 322,888 | 298,145 | 271,035 | 263,967 | 244,214 | 237,855 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 658,237 | 658,237 | 657,074 | 675,165 | 675,165 | 675,165 |
| 3.Operating fixed assets after deducting accumulated depreciation | 312,748 | 288,005 | 265,695 | 259,767 | 240,058 | 222,079 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 7,120 | 7,120 | 2,320 | 4,200 | 4,156 | 15,776 |
| 6.Other non-current assets | 3,020 | 3,020 | 3,020 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 64,217 | 28,476 | 35,954 | 10,936 | 10,926 | 3,068 |
| 1.Cash \& bank balance | 143 | 132 | 3,132 | 411 | 412 | 517 |
| 2.Inventories; of which | 39,097 | 0 | 3,111 | 2,025 | 2,025 | 0 |
| i)Raw material | 33,331 | 0 | 1,377 | 1,762 | 1,762 | 0 |
| ii)Work in progress | 2,199 | 0 | 966 | 263 | 263 | 0 |
| iii)Finished goods | 3,567 | 0 | 768 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 1,397 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 4,974 | 10,059 | 9,951 | 5,077 | 5,077 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 18,606 | 18,285 | 19,760 | 3,423 | 3,412 | 2,551 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 387,105 | 326,621 | 306,989 | 274,903 | 255,140 | 240,923 |
| C.Shareholders' Equity (C1+C2+C3) | (1,074,763) | $(1,102,390)$ | $(1,147,434)$ | $(1,216,913)$ | $(1,276,299)$ | $(1,320,807)$ |
| 1.Issued, Subscribed \& Paid up capital | 214,000 | 214,000 | 214,000 | 214,000 | 214,000 | 214,000 |
| i)Ordinary shares | 214,000 | 214,000 | 214,000 | 214,000 | 214,000 | 214,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(1,369,237)$ | $(1,392,046)$ | $(1,432,602)$ | $(1,510,396)$ | $(1,564,129)$ | $(1,603,453)$ |
| i)Capital Reserve | 168,284 | 168,284 | 168,284 | 168,284 | 168,284 | (1,603, |
| ii)Revenue Reserve | $(1,537,521)$ | $(1,560,330)$ | $(1,600,886)$ | $(1,678,680)$ | $(1,732,413)$ | $(1,603,453)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(1,547,421)$ | $(1,570,230)$ | $(1,610,786)$ | $(1,688,580)$ | (1,742,313) | $(1,781,637)$ |
| 3.Surplus on revaluation of fixed assets | 80,474 | 75,656 | 71,168 | 79,483 | 73,830 | 68,646 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 135,653 | 150,075 | 161,100 | 179,588 | 194,784 | 211,829 |
| 1.Long term borrowings | 81,902 | 113,726 | 129,875 | 147,049 | 164,210 | 183,373 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 16,445 | 2,897 | 1,238 | 1,544 | 1,888 | 1,888 |
| 5.Other non-current liabilities | 37,306 | 33,452 | 29,987 | 30,995 | 28,686 | 26,568 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,326,215 | 1,278,936 | 1,293,323 | 1,312,228 | 1,336,655 | 1,349,901 |
| 1.Trade credit \& other accounts payables | 368,916 | 362,635 | 365,481 | 366,085 | 371,298 | 371,610 |
| of which: i) Trade credits | 304,296 | 297,971 | 293,736 | 293,044 | 293,044 | 293,044 |
| 2.Short term borrowings | 216,147 | 166,129 | 166,129 | 166,402 | 166,231 | 166,129 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 741,152 | 750,172 | 761,713 | 779,741 | 799,126 | 812,162 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 18,897 | 6,251 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 18,897 | 6,251 | 0 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 29,690 | 33,742 | 38,731 | 35,769 | 20,872 | 17,760 |
| i)Cost of material | 0 | 0 | 6,458 | 3,441 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(29,690)$ | $(33,742)$ | $(19,834)$ | $(29,518)$ | $(20,872)$ | $(17,760)$ |
| 4.General, administrative and other expenses | 23,917 | 44,244 | 10,161 | 28,068 | 5,264 | 9,358 |
| i)Selling \& distribution expenses | 545 | 495 | 450 | 480 | 394 | 360 |
| ii)Administrative and other expenses | 23,372 | 43,749 | 9,711 | 27,588 | 4,870 | 8,998 |
| 5.Other income / (loss) | 10,116 | 44,158 | 48 | 1,917 | 1,002 | 12,709 |
| 6.EBIT (F3-F4+F5) | $(43,491)$ | $(33,828)$ | $(29,947)$ | $(55,669)$ | $(25,134)$ | $(14,409)$ |
| 7.Financial expenses | 24,190 | 11,035 | 20,760 | 30,850 | 36,546 | 32,201 |
| of which: (i) Interest expenses | 24,189 | 11,034 | 20,731 | 30,832 | 36,546 | 32,200 |
| 8.Profit / (loss) before taxation (F6-F7) | $(67,681)$ | $(44,863)$ | $(50,707)$ | $(86,519)$ | $(61,680)$ | $(46,610)$ |
| 9.Tax expenses | $(2,874)$ | $(2,248)$ | $(2,879)$ | $(2,473)$ | $(2,294)$ | $(2,102)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(64,807)$ | $(42,615)$ | $(47,828)$ | $(84,046)$ | $(59,386)$ | $(44,508)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(13,692)$ | $(10,118)$ | $(3,775)$ | $(7,282)$ | 172 | 207 |
| 2.Net cash flows from investing activities | 0 | 0 | (184) | (82) | 0 | 0 |
| 3.Net cash flows from financing activities | 13,699 | 10,107 | 6,959 | 4,643 | (171) | (102) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(939,110)$ | (952,315) | $(986,334)$ | $(1,037,325)$ | $(1,081,515)$ | $(1,108,978)$ |
| 2.Retention in business (F10-F11-F12) | $(64,807)$ | $(42,615)$ | $(47,828)$ | $(84,046)$ | $(59,386)$ | $(44,508)$ |
| 3.Depreciation for the year | 27,263 | 24,743 | 22,494 | 24,019 | 19,709 | 17,979 |
| 4.Salaries, wages and employee benefits | 6,815 | 9,031 | 11,324 | 13,140 | 4,287 | 510 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | -253.10 | -1,344.52 | - | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.00 | 0.06 | 0.02 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -9.52 | -11.94 | -15.10 | -28.89 | -22.41 | -17.94 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | -0.66 | -0.33 | -0.28 | -0.25 | -0.21 | -0.19 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 6.27 | 3.91 | 4.25 | 7.11 | 4.76 | 3.43 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | -3.03 | -1.99 | -2.23 | -3.93 | -2.78 | -2.08 |


| Dewan Farooque Motors Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,206,830 | 2,264,452 | 2,320,418 | 2,214,063 | 1,971,508 | 1,823,425 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 3,378,035 | 3,378,036 | 3,378,036 | 3,387,443 | 3,387,443 | 3,386,827 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,158,584 | 1,075,925 | 1,010,088 | 940,899 | 877,147 | 819,033 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 1,012,246 | 1,188,527 | 1,310,330 | 1,273,164 | 1,094,361 | 1,004,392 |
| 6.Other non-current assets | 36,000 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,284,640 | 1,297,086 | 1,286,706 | 1,210,839 | 1,212,638 | 1,201,282 |
| 1.Cash \& bank balance | 138,609 | 123,680 | 128,234 | 125,267 | 125,606 | 125,143 |
| 2.Inventories; of which | 95,907 | 63,574 | 48,553 | 46,992 | 35,320 | 17,193 |
| i)Raw material | 144,225 | 144,225 | 144,225 | 144,225 | 144,225 | 144,225 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 3,742 | 2,980 | 2,980 | 2,980 | 2,980 | 2,218 |
| 3.Trade Debt / accounts receivables | 22,859 | 83,663 | 95,183 | 12,124 | 5,620 | 672 |
| 4.Short term loans and advances | 154,879 | 154,879 | 154,879 | 154,879 | 154,879 | 154,879 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 872,386 | 871,290 | 859,857 | 871,577 | 891,213 | 903,395 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,491,470 | 3,561,538 | 3,607,124 | 3,424,902 | 3,184,146 | 3,024,707 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | $(2,025,683)$ | $(2,038,895)$ | $(2,108,327)$ | $(2,352,631)$ | $(2,645,153)$ | $(2,834,405)$ |
| 1.Issued, Subscribed \& Paid up capital | 1,087,353 | 1,387,353 | 1,387,353 | 1,387,353 | 1,387,353 | 1,387,353 |
| i)Ordinary shares | 1,087,353 | 1,387,353 | 1,387,353 | 1,387,353 | 1,387,353 | 1,387,353 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(3,113,036)$ | $(3,426,248)$ | $(3,495,680)$ | $(3,739,984)$ | $(4,032,506)$ | (4,221,758) |
| i)Capital Reserve | 300,000 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(3,413,036)$ | $(3,426,248)$ | $(3,495,680)$ | $(3,739,984)$ | $(4,032,506)$ | $(4,221,758)$ |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 21,214 | 21,214 | 20,931 | 16,931 | 16,931 | 16,931 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 4,514 | 4,514 | 4,231 | 4,231 | 4,231 | 4,231 |
| 5.Other non-current liabilities | 16,700 | 16,700 | 16,700 | 12,700 | 12,700 | 12,700 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,495,939 | 5,579,219 | 5,694,520 | 5,760,602 | 5,812,368 | 5,842,181 |
| 1.Trade credit \& other accounts payables | 2,291,766 | 2,341,061 | 2,376,777 | 312,666 | 355,648 | 374,130 |
| of which: i) Trade credits | 2,128,126 | 2,128,126 | 2,166,153 | 48,264 | 48,063 | 47,125 |
| 2.Short term borrowings | 2,024,744 | 2,094,091 | 2,218,999 | 4,349,192 | 4,357,976 | 4,369,318 |
| 3.Current portion of non-current liabilities | 1,179,429 | 1,142,253 | 1,096,930 | 1,096,930 | 1,096,930 | 1,096,931 |
| 4.Other current liabilities | 0 | 1,814 | 1,814 | 1,814 | 1,814 | 1,802 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 19,801 | 84,517 | 52,656 | 1,529 | 250 | 1,548 |
| i)Local sales (Net) | 19,801 | 84,517 | 52,656 | 1,529 | 250 | 1,548 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 150,543 | 235,972 | 191,537 | 203,854 | 102,440 | 82,535 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(130,742)$ | $(151,455)$ | $(138,881)$ | $(202,325)$ | $(102,190)$ | $(80,987)$ |
| 4.General, administrative and other expenses | 83,405 | 48,724 | 48,243 | 26,888 | 20,170 | 14,044 |
| i)Selling \& distribution expenses | 39,244 | 19,263 | 15,847 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 44,161 | 29,461 | 32,396 | 26,888 | 20,170 | 14,044 |
| 5.Other income / (loss) | 171,224 | 187,952 | 134,977 | $(14,929)$ | $(170,155)$ | $(94,187)$ |
| 6.EBIT (F3-F4+F5) | $(42,923)$ | $(12,227)$ | $(52,147)$ | $(244,142)$ | $(292,515)$ | $(189,218)$ |
| 7.Financial expenses | 137 | 140 | 14,643 | 143 | 3 | 11 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(43,060)$ | $(12,367)$ | $(66,790)$ | $(244,285)$ | $(292,518)$ | $(189,229)$ |
| 9.Tax expenses | 0 | 845 | 2,642 | 19 | 4 | 23 |
| 10.Profit / (loss) after tax (F8-F9) | $(43,060)$ | $(13,212)$ | $(69,432)$ | $(244,304)$ | $(292,522)$ | $(189,252)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(147,346)$ | $(94,937)$ | $(65,361)$ | $(14,597)$ | $(8,445)$ | $(12,256)$ |
| 2.Net cash flows from investing activities | 57,169 | 11,837 | $(9,670)$ | (674) | 0 | 450 |
| 3.Net cash flows from financing activities | 261,981 | 76,318 | 79,585 | 12,304 | 8,784 | 11,342 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | $(2,004,469)$ | (2,017,681) | $(2,087,396)$ | (2,335,700) | $(2,628,222)$ | $(2,817,474)$ |
| 2.Retention in business (F10-F11-F12) | $(43,060)$ | $(13,212)$ | $(69,432)$ | $(244,304)$ | $(292,522)$ | $(189,252)$ |
| 3.Depreciation for the year | 90,150 | 82,661 | 75,507 | 70,104 | 63,752 | 58,094 |
| 4.Salaries, wages and employee benefits | 97,391 | 102,633 | 121,772 | 130,924 | 45,392 | 39,123 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -217.46 | -15.63 | -131.86 | -15,978.02 | -117,008.80 | -12,225.58 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.01 | 0.02 | 0.01 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -1.24 | -0.37 | -1.95 | -6.95 | -8.85 | -6.10 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -1.61 | -1.74 | -1.72 | -1.58 | -1.32 | -1.13 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 2.00 | 0.65 | 3.35 | 10.95 | 11.71 | 6.91 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.40 | -0.10 | -0.50 | -1.76 | -2.11 | -1.36 |


| Exide Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,393,323 | 1,478,331 | 1,670,993 | 1,555,499 | 1,383,050 | 1,320,817 |
| 1.Capital work in progress | 39,146 | 183,700 | 115,608 | 716 | 360 | 358 |
| 2.Operating fixed assets at cost | 2,235,897 | 2,319,151 | 2,677,582 | 2,824,465 | 2,801,436 | 2,869,616 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,316,226 | 1,258,825 | 1,501,590 | 1,498,279 | 1,338,944 | 1,271,103 |
| 4. Intangible assets | 0 | 0 | 14,662 | 8,881 | 775 | 0 |
| 5.Long term investments | 224 | 224 | 224 | 224 | 0 | 0 |
| 6.Other non-current assets | 37,727 | 35,582 | 38,909 | 47,399 | 42,971 | 49,356 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 6,388,521 | 7,897,218 | 7,201,204 | 7,000,564 | 6,987,829 | 6,343,628 |
| 1.Cash \& bank balance | 399,357 | 1,017,896 | 880,414 | 149,083 | 140,253 | 94,226 |
| 2.Inventories; of which | 2,770,081 | 3,866,881 | 2,266,384 | 2,176,433 | 1,881,076 | 2,748,574 |
| i)Raw material | 1,159,902 | 1,551,855 | 1,136,753 | 1,043,932 | 1,031,491 | 1,084,598 |
| ii)Work in progress | 497,624 | 486,098 | 452,817 | 440,877 | 321,260 | 1,103,022 |
| iii)Finished goods | 1,112,555 | 1,828,928 | 706,272 | 724,931 | 562,587 | 596,022 |
| 3.Trade Debt / accounts receivables | 2,510,293 | 2,331,845 | 3,146,701 | 3,565,856 | 3,155,002 | 2,333,976 |
| 4.Short term loans and advances | 26,629 | 30,678 | 33,551 | 26,480 | 31,020 | 73,645 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 682,161 | 649,918 | 874,154 | 1,082,712 | 1,780,478 | 1,093,207 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 7,781,844 | 9,375,549 | 8,872,197 | 8,556,063 | 8,370,879 | 7,664,445 |
| C.Shareholders' Equity (C1+C2+C3) | 3,576,771 | 4,230,553 | 4,287,106 | 3,780,870 | 3,802,598 | 3,807,923 |
| 1.Issued, Subscribed \& Paid up capital | 77,686 | 77,686 | 77,686 | 77,686 | 77,686 | 77,686 |
| i)Ordinary shares | 77,686 | 77,686 | 77,686 | 77,686 | 77,686 | 77,686 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,983,383 | 3,649,635 | 3,584,627 | 3,094,052 | 2,629,076 | 2,649,033 |
| i)Capital Reserve | 259 | 259 | 259 | 259 | 259 | 259 |
| ii)Revenue Reserve | 2,983,124 | 3,649,376 | 3,584,368 | 3,093,793 | 2,628,817 | 2,648,774 |
| of which: un-appropriated profit(loss) / retained earnings | 577,310 | 893,562 | 228,554 | $(262,021)$ | $(726,997)$ | $(707,040)$ |
| 3.Surplus on revaluation of fixed assets | 515,702 | 503,232 | 624,793 | 609,132 | 1,095,836 | 1,081,204 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 7,201 | 3,097 | 9,595 | 0 | 221,894 | 199,424 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 221,894 | 80,331 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 7,201 | 3,097 | 9,595 | 0 | 0 | 119,093 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,197,872 | 5,141,899 | 4,575,496 | 4,775,193 | 4,346,387 | 3,657,098 |
| 1.Trade credit \& other accounts payables | 1,593,745 | 1,988,623 | 1,377,747 | 1,182,221 | 1,785,019 | 1,241,001 |
| of which: i) Trade credits | 743,368 | 461,579 | 329,354 | 408,250 | 656,185 | 687,330 |
| 2.Short term borrowings | 2,569,132 | 3,117,456 | 3,155,881 | 3,505,213 | 2,456,559 | 2,108,749 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 259,632 |
| 4.Other current liabilities | 34,995 | 35,820 | 41,868 | 87,759 | 104,809 | 47,716 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,695,892 | 12,909,940 | 12,301,411 | 9,506,579 | 8,722,283 | 11,715,572 |
| i)Local sales (Net) | 11,695,892 | 12,909,940 | 12,301,411 | 9,506,579 | 8,722,283 | 11,715,572 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 9,613,108 | 10,342,279 | 10,944,793 | 8,534,355 | 7,995,164 | 10,547,821 |
| i)Cost of material | 8,837,505 | 9,864,529 | 8,628,117 | 7,476,984 | 6,653,955 | 9,901,633 |
| 3.Gross profit / (loss) (F1-F2) | 2,082,784 | 2,567,661 | 1,356,618 | 972,224 | 727,119 | 1,167,751 |
| 4.General, administrative and other expenses | 1,261,171 | 1,447,488 | 1,032,398 | 1,142,475 | 926,429 | 850,079 |
| i)Selling \& distribution expenses | 1,035,219 | 1,228,058 | 868,292 | 938,232 | 757,940 | 686,213 |
| ii)Administrative and other expenses | 225,952 | 219,430 | 164,106 | 204,243 | 168,489 | 163,866 |
| 5.Other income / (loss) | 4,093 | 5,727 | 11,000 | 18,519 | 166,560 | 38,623 |
| 6.EBIT (F3-F4+F5) | 825,706 | 1,125,900 | 335,220 | $(151,732)$ | $(32,750)$ | 356,295 |
| 7.Financial expenses | 174,164 | 64,965 | 141,258 | 259,106 | 403,128 | 180,605 |
| of which: (i) Interest expenses | 173,992 | 64,831 | 141,258 | 259,106 | 403,128 | 180,605 |
| 8.Profit / (loss) before taxation (F6-F7) | 651,542 | 1,060,935 | 193,962 | $(410,838)$ | $(435,878)$ | 175,690 |
| 9.Tax expenses | 226,926 | 321,679 | 172,341 | 93,673 | 123,033 | 175,734 |
| 10.Profit / (loss) after tax (F8-F9) | 424,616 | 739,256 | 21,621 | $(504,511)$ | $(558,911)$ | (44) |
| 11.Cash dividends | 77,686 | 97,108 | 0 | 0 | 209,830 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(657,246)$ | 379,347 | 136,057 | $(1,037,681)$ | 824,002 | 139,162 |
| 2.Net cash flows from investing activities | $(59,572)$ | $(231,587)$ | $(212,898)$ | $(42,982)$ | 216,547 | $(71,304)$ |
| 3.Net cash flows from financing activities | $(57,487)$ | $(77,545)$ | 206,484 | 0 | $(195,000)$ | 226,783 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,583,972 | 4,233,650 | 4,296,701 | 3,780,870 | 4,024,492 | 4,007,347 |
| 2.Retention in business (F10-F11-F12) | 346,930 | 642,149 | 21,621 | $(504,511)$ | $(768,741)$ | (44) |
| 3.Depreciation for the year | 136,204 | 146,565 | 155,120 | 159,998 | 152,855 | 141,458 |
| 4.Salaries, wages and employee benefits | 512,090 | 593,231 | 532,134 | 513,464 | 525,624 | 777,727 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.63 | 5.73 | 0.18 | -5.31 | -6.41 | 0.00 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.54 | 1.50 | 1.35 | 1.09 | 1.03 | 1.46 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 5.57 | 8.62 | 0.24 | -5.79 | -6.60 | 0.00 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.28 | 2.20 | 2.14 | 2.16 | 2.23 | 2.11 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 12.73 | 18.94 | 0.51 | -12.51 | -14.74 | 0.00 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 54.66 | 95.16 | 2.78 | -64.94 | -71.94 | -0.01 |


| General Tyre \& Rubber Co. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,254,488 | 3,777,919 | 4,335,922 | 5,196,632 | 5,124,611 | 5,255,336 |
| 1.Capital work in progress | 876,635 | 78,171 | 519,100 | 695,214 | 233,688 | 601,813 |
| 2.Operating fixed assets at cost | 4,759,440 | 6,285,069 | 6,735,011 | 7,811,482 | 8,623,130 | 8,845,943 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,292,064 | 3,590,980 | 3,728,209 | 4,431,955 | 4,810,177 | 4,595,512 |
| 4. Intangible assets | 36,215 | 62,480 | 46,584 | 26,562 | 2,655 | 2,698 |
| 5.Long term investments | 6,019 | 10,114 | 15,363 | 16,091 | 13,240 | 19,408 |
| 6.Other non-current assets | 43,555 | 36,174 | 26,666 | 26,810 | 64,851 | 35,905 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,558,021 | 4,824,967 | 6,350,173 | 7,278,420 | 6,746,654 | 8,767,667 |
| 1.Cash \& bank balance | 116,851 | 99,572 | 91,120 | 155,931 | 182,749 | 74,398 |
| 2.Inventories; of which | 1,570,594 | 2,074,728 | 3,324,857 | 3,721,748 | 3,318,231 | 4,841,207 |
| i)Raw material | 1,204,824 | 1,492,732 | 2,402,608 | 1,851,711 | 1,462,476 | 2,726,093 |
| ii)Work in progress | 162,244 | 117,897 | 179,905 | 194,266 | 189,727 | 193,782 |
| iii)Finished goods | 203,526 | 464,099 | 742,344 | 1,675,771 | 1,666,028 | 1,921,332 |
| 3.Trade Debt / accounts receivables | 1,024,670 | 879,333 | 1,027,027 | 1,237,309 | 1,157,946 | 1,717,939 |
| 4.Short term loans and advances | 101,474 | 310,247 | 254,497 | 174,359 | 59,428 | 74,668 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 744,432 | 1,461,087 | 1,652,672 | 1,989,073 | 2,028,300 | 2,059,455 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 6,812,509 | 8,602,886 | 10,686,095 | 12,475,052 | 11,871,265 | 14,023,003 |
| C.Shareholders' Equity (C1+C2+C3) | 2,949,522 | 3,796,386 | 3,571,196 | 3,340,782 | 2,954,291 | 3,515,615 |
| 1.Issued, Subscribed \& Paid up capital | 597,713 | 597,713 | 597,713 | 1,016,112 | 1,219,334 | 1,219,334 |
| i)Ordinary shares | 597,713 | 597,713 | 597,713 | 1,016,112 | 1,219,334 | 1,219,334 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,351,809 | 3,198,673 | 2,973,483 | 2,324,670 | 1,734,957 | 2,296,281 |
| i)Capital Reserve | 0 | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| ii)Revenue Reserve | 2,351,809 | 2,198,673 | 1,973,483 | 1,324,670 | 734,957 | 1,296,281 |
| of which: un-appropriated profit(loss) / retained earnings | 2,351,809 | 2,198,673 | 1,973,483 | 1,324,670 | 734,957 | 1,296,281 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,438,774 | 1,667,453 | 1,900,177 | 1,665,731 | 1,518,641 | 1,634,214 |
| 1.Long term borrowings | 920,276 | 1,018,583 | 1,247,285 | 1,020,748 | 1,135,773 | 989,453 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 277,287 | 308,417 | 373,221 | 336,229 | 318,917 | 382,630 |
| 5.Other non-current liabilities | 241,211 | 340,453 | 279,671 | 308,754 | 63,951 | 262,131 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,424,213 | 3,139,047 | 5,214,722 | 7,468,539 | 7,398,333 | 8,873,174 |
| 1.Trade credit \& other accounts payables | 1,293,036 | 1,348,074 | 1,928,381 | 1,783,757 | 1,794,516 | 2,467,179 |
| of which: i) Trade credits | 24,614 | 109,859 | 187,693 | 201,215 | 179,660 | 147,331 |
| 2.Short term borrowings | 143,889 | 1,240,616 | 2,688,753 | 4,876,185 | 5,047,618 | 1,958,553 |
| 3.Current portion of non-current liabilities | 224,057 | 438,717 | 471,298 | 608,223 | 316,262 | 950,331 |
| 4.Other current liabilities | 763,231 | 111,640 | 126,290 | 200,374 | 239,937 | 3,497,111 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 9,479,045 | 9,645,367 | 11,785,457 | 10,486,282 | 8,793,341 | 13,923,520 |
| i)Local sales (Net) | 9,444,754 | 9,645,367 | 11,753,299 | 10,386,332 | 8,672,113 | 13,733,944 |
| ii)Export sales (Net) | 34,291 | 0 | 32,158 | 99,950 | 121,228 | 189,576 |
| 2.Cost of sales | 7,157,029 | 7,589,305 | 9,699,779 | 8,896,798 | 7,744,581 | 11,819,632 |
| i)Cost of material | 3,876,899 | 4,343,879 | 5,783,099 | 5,948,543 | 4,309,179 | 7,233,718 |
| 3.Gross profit / (loss) (F1-F2) | 2,322,016 | 2,056,062 | 2,085,678 | 1,589,484 | 1,048,760 | 2,103,888 |
| 4.General, administrative and other expenses | 759,442 | 814,808 | 969,752 | 823,053 | 711,873 | 990,132 |
| i)Selling \& distribution expenses | 399,335 | 452,016 | 497,851 | 395,422 | 415,593 | 597,285 |
| ii)Administrative and other expenses | 360,107 | 362,792 | 471,901 | 427,631 | 296,280 | 392,847 |
| 5.Other income / (loss) | 68,328 | 67,032 | 80,901 | 72,238 | 65,255 | 187,765 |
| 6.EBIT (F3-F4+F5) | 1,630,902 | 1,308,286 | 1,196,827 | 838,669 | 402,142 | 1,301,521 |
| 7.Financial expenses | 136,159 | 124,064 | 256,782 | 585,032 | 848,806 | 504,048 |
| of which: (i) Interest expenses | 130,540 | 117,971 | 251,310 | 579,141 | 840,995 | 483,984 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,494,743 | 1,184,222 | 940,045 | 253,637 | $(446,664)$ | 797,473 |
| 9.Tax expenses | 462,456 | 302,825 | 224,494 | 130,761 | $(114,573)$ | 224,817 |
| 10.Profit / (loss) after tax (F8-F9) | 1,032,287 | 881,397 | 715,551 | 122,876 | $(332,091)$ | 572,656 |
| 11.Cash dividends | 0 | 896,570 | 358,628 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 418,399 | 203,222 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,069,950 | $(35,942)$ | 89,969 | $(409,565)$ | 476,638 | $(244,115)$ |
| 2.Net cash flows from investing activities | $(1,437,288)$ | $(769,728)$ | $(916,934)$ | $(1,263,612)$ | $(289,780)$ | $(595,756)$ |
| 3.Net cash flows from financing activities | 287,789 | 326,531 | 158,827 | $(45,631)$ | $(584,102)$ | 1,392,424 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,388,296 | 5,463,839 | 5,471,373 | 5,006,513 | 4,472,932 | 5,149,829 |
| 2.Retention in business (F10-F11-F12) | 1,032,287 | $(15,173)$ | $(61,476)$ | $(80,346)$ | $(332,091)$ | 572,656 |
| 3.Depreciation for the year | 178,835 | 253,581 | 342,789 | 381,587 | 449,507 | 464,889 |
| 4.Salaries, wages and employee benefits | 1,297,176 | 1,879,699 | 2,288,073 | 2,122,755 | 1,850,905 | 2,402,923 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.89 | 9.14 | 6.07 | 1.17 | -3.78 | 4.11 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.56 | 1.25 | 1.22 | 0.91 | 0.72 | 1.08 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 16.98 | 11.44 | 7.42 | 1.06 | -2.73 | 4.42 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 2.29 | 2.29 | 2.62 | 3.35 | 3.87 | 4.00 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 38.90 | 26.13 | 19.42 | 3.56 | -10.55 | 17.70 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 17.27 | 14.75 | 11.97 | 1.21 | -2.72 | 4.70 |


| Ghandhara Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,046,178 | 2,148,774 | 2,569,333 | 2,973,545 | 4,571,820 | 4,536,433 |
| 1.Capital work in progress | 3,293 | 78,228 | 418,176 | 89,149 | 56,178 | 64,082 |
| 2.Operating fixed assets at cost | 2,145,196 | 2,183,947 | 2,330,004 | 3,045,433 | 4,820,193 | 4,863,545 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,937,957 | 1,943,225 | 2,045,429 | 2,681,578 | 4,397,769 | 4,257,162 |
| 4. Intangible assets | 0 | 462 | 384 | 260 | 136 | 3,082 |
| 5.Long term investments | 90,545 | 90,301 | 88,657 | 89,813 | 89,569 | 89,326 |
| 6.Other non-current assets | 14,383 | 36,558 | 16,687 | 112,745 | 28,168 | 122,781 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 3,114,021 | 6,446,030 | 9,463,369 | 12,949,157 | 14,357,634 | 10,368,105 |
| 1.Cash \& bank balance | 585,735 | 805,135 | 497,261 | 500,441 | 340,906 | 731,461 |
| 2.Inventories; of which | 1,623,753 | 3,779,300 | 6,888,220 | 10,359,425 | 7,547,063 | 6,431,131 |
| i)Raw material | 1,125,310 | 2,058,827 | 4,815,750 | 7,300,167 | 4,567,106 | 3,565,034 |
| ii)Work in progress | 105,023 | 136,688 | 109,209 | 153,698 | 116,438 | 117,672 |
| iii)Finished goods | 393,420 | 1,409,943 | 1,594,755 | 2,295,343 | 2,100,456 | 2,748,425 |
| 3.Trade Debt / accounts receivables | 259,680 | 485,472 | 95,230 | 88,406 | 638,588 | 580,945 |
| 4.Short term loans and advances | 142,349 | 143,340 | 168,661 | 133,759 | 150,547 | 247,205 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 502,504 | 1,232,783 | 1,813,997 | 1,867,126 | 5,680,530 | 2,377,363 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,160,199 | 8,594,804 | 12,032,702 | 15,922,702 | 18,929,454 | 14,904,538 |
| C.Shareholders' Equity (C1+C2+C3) | 3,108,553 | 3,690,168 | 4,724,945 | 4,648,384 | 5,074,659 | 5,674,951 |
| 1.Issued, Subscribed \& Paid up capital | 213,044 | 213,044 | 213,044 | 426,088 | 426,088 | 426,088 |
| i)Ordinary shares | 213,044 | 213,044 | 213,044 | 426,088 | 426,088 | 426,088 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,022,517 | 1,612,010 | 2,651,887 | 2,172,735 | 897,105 | 1,509,076 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 1,022,517 | 1,612,010 | 2,651,887 | 2,172,735 | 897,105 | 1,509,076 |
| of which: un-appropriated profit(loss) / retained earnings | 1,022,517 | 1,612,010 | 2,651,882 | 2,172,735 | 897,105 | 1,509,076 |
| 3.Surplus on revaluation of fixed assets | 1,872,992 | 1,865,114 | 1,860,014 | 2,049,561 | 3,751,466 | 3,739,787 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 132,105 | 71,251 | 125,551 | 84,549 | 103,464 | 170,896 |
| 1.Long term borrowings | 35,999 | 19,563 | 34,526 | 51,745 | 66,237 | 51,900 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,409 | 6,073 | 10,844 | 13,045 | 15,802 | 44,987 |
| 5.Other non-current liabilities | 89,697 | 45,615 | 80,181 | 19,759 | 21,425 | 74,009 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,919,541 | 4,833,385 | 7,182,206 | 11,189,769 | 13,751,331 | 9,058,691 |
| 1.Trade credit \& other accounts payables | 1,674,229 | 3,960,103 | 3,424,737 | 4,582,157 | 6,872,811 | 5,873,696 |
| of which: i) Trade credits | 231,214 | 349,281 | 501,650 | 517,496 | 452,497 | 615,922 |
| 2.Short term borrowings | 202,627 | 810,302 | 3,640,075 | 6,310,049 | 6,518,396 | 2,853,028 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 29,410 | 122,432 |
| 4.Other current liabilities | 42,685 | 62,980 | 117,394 | 297,563 | 330,714 | 209,535 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,825,579 | 10,740,631 | 16,772,383 | 13,909,913 | 11,788,254 | 14,999,493 |
| i)Local sales (Net) | 5,814,302 | 10,740,631 | 16,761,761 | 13,879,898 | 11,744,753 | 14,997,910 |
| ii)Export sales (Net) | 11,277 | 0 | 10,622 | 30,015 | 43,501 | 1,583 |
| 2.Cost of sales | 4,278,941 | 8,537,668 | 13,661,379 | 12,308,321 | 11,095,490 | 12,924,428 |
| i)Cost of material | 4,014,109 | 8,799,206 | 12,617,511 | 11,618,880 | 9,539,407 | 11,356,243 |
| 3.Gross profit / (loss) (F1-F2) | 1,546,638 | 2,202,963 | 3,111,004 | 1,601,592 | 692,764 | 2,075,065 |
| 4.General, administrative and other expenses | 366,112 | 753,828 | 1,079,620 | 828,986 | 788,911 | 1,058,647 |
| i)Selling \& distribution expenses | 220,946 | 359,159 | 584,046 | 534,954 | 493,750 | 570,225 |
| ii)Administrative and other expenses | 145,166 | 394,669 | 495,574 | 294,032 | 295,161 | 488,422 |
| 5.Other income / (loss) | 30,652 | 22,127 | 154,796 | 117,383 | 54,656 | 187,858 |
| 6.EBIT (F3-F4+F5) | 1,211,178 | 1,471,262 | 2,186,180 | 889,989 | $(41,491)$ | 1,204,276 |
| 7.Financial expenses | 113,073 | 224,637 | 222,036 | 751,019 | 970,785 | 466,220 |
| of which: (i) Interest expenses | 99,689 | 202,461 | 194,263 | 730,656 | 934,361 | 419,915 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,098,105 | 1,246,625 | 1,964,144 | 138,970 | $(1,012,276)$ | 738,056 |
| 9.Tax expenses | 352,244 | 450,612 | 601,650 | 78,961 | 270,607 | 133,843 |
| 10.Profit / (loss) after tax (F8-F9) | 745,861 | 796,013 | 1,362,494 | 60,009 | $(1,282,883)$ | 604,213 |
| 11.Cash dividends | 213,044 | 319,566 | 332,349 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 225,827 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 588,679 | $(65,554)$ | $(2,372,485)$ | $(2,138,425)$ | $(302,435)$ | 3,919,646 |
| 2.Net cash flows from investing activities | $(73,468)$ | $(110,061)$ | $(471,631)$ | $(211,639)$ | $(94,677)$ | 31,966 |
| 3.Net cash flows from financing activities | $(58,075)$ | $(203,342)$ | $(303,223)$ | $(311,519)$ | 15,795 | 104,311 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,240,658 | 3,761,419 | 4,850,496 | 4,732,933 | 5,178,123 | 5,845,847 |
| 2.Retention in business (F10-F11-F12) | 532,817 | 476,447 | 804,319 | 60,009 | $(1,282,883)$ | 604,213 |
| 3.Depreciation for the year | 27,464 | 36,084 | 48,969 | 141,656 | 168,963 | 179,796 |
| 4.Salaries, wages and employee benefits | 266,882 | 584,946 | 701,920 | 12,001,008 | 437,618 | 690,796 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 12.80 | 7.41 | 8.12 | 0.43 | -10.88 | 4.03 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.37 | 1.56 | 1.63 | 1.00 | 0.68 | 0.89 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 17.53 | 11.57 | 13.21 | 0.43 | -7.36 | 3.57 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.59 | 2.02 | 2.45 | 2.98 | 3.58 | 3.15 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 27.84 | 23.42 | 32.38 | 1.28 | -26.39 | 11.24 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | 37.36 | 63.95 | 1.41 | -30.11 | 14.18 |


| Ghandhara Nissan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,537,297 | 2,878,112 | 3,057,292 | 4,887,855 | 4,978,416 | 5,252,132 |
| 1.Capital work in progress | 5,764 | 63,113 | 192,371 | 296,720 | 520,794 | 674,666 |
| 2.Operating fixed assets at cost | 2,205,790 | 2,342,653 | 2,468,724 | 3,961,247 | 4,067,665 | 4,035,732 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,857,185 | 1,928,917 | 1,947,962 | 3,631,186 | 3,604,087 | 3,480,116 |
| 4. Intangible assets | 344 | 258 | 2,900 | 2,654 | 1,991 | 4,094 |
| 5.Long term investments | 647,079 | 857,012 | 886,352 | 915,674 | 800,676 | 1,049,588 |
| 6.Other non-current assets | 26,925 | 28,812 | 27,707 | 41,621 | 50,868 | 43,668 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,527,471 | 2,186,151 | 4,793,071 | 4,619,240 | 3,515,995 | 3,807,434 |
| 1.Cash \& bank balance | 394,789 | 573,693 | 1,323,012 | 202,173 | 353,516 | 1,085,823 |
| 2.Inventories; of which | 1,249,977 | 699,540 | 1,767,583 | 2,127,741 | 1,649,965 | 1,262,448 |
| i)Raw material | 1,084,164 | 322,727 | 1,044,528 | 1,061,481 | 513,375 | 266,388 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 165,813 | 376,813 | 723,055 | 1,066,260 | 1,136,590 | 996,060 |
| 3.Trade Debt / accounts receivables | 448,895 | 516,167 | 1,201,044 | 987,340 | 674,771 | 897,206 |
| 4.Short term loans and advances | 51,993 | 51,235 | 76,224 | 33,171 | 12,055 | 11,965 |
| 5.Short term investments | 0 | 0 | 100,928 | 392,878 | 0 | 0 |
| 6.Other current assets | 381,817 | 345,516 | 324,280 | 875,937 | 825,688 | 549,992 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,064,768 | 5,064,263 | 7,850,363 | 9,507,095 | 8,494,411 | 9,059,566 |
| C.Shareholders' Equity (C1+C2+C3) | 3,233,203 | 3,766,426 | 5,867,518 | 7,453,730 | 7,021,001 | 7,472,227 |
| 1.Issued, Subscribed \& Paid up capital | 450,025 | 450,025 | 450,025 | 570,025 | 570,025 | 570,025 |
| i)Ordinary shares | 450,025 | 450,025 | 450,025 | 570,025 | 570,025 | 570,025 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,413,081 | 1,926,497 | 4,130,885 | 4,309,556 | 3,878,690 | 4,052,673 |
| i)Capital Reserve | 106,527 | 108,452 | 110,279 | 1,174,590 | 1,176,080 | 1,178,140 |
| ii)Revenue Reserve | 1,306,554 | 1,818,045 | 4,020,606 | 3,134,966 | 2,702,610 | 2,874,533 |
| of which: un-appropriated profit(loss) / retained earnings | 1,306,554 | 1,818,045 | 2,966,287 | 3,134,966 | 2,702,610 | 2,874,533 |
| 3.Surplus on revaluation of fixed assets | 1,370,097 | 1,389,904 | 1,286,608 | 2,574,149 | 2,572,286 | 2,849,529 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 322,944 | 384,654 | 340,855 | 441,912 | 483,918 | 436,872 |
| 1.Long term borrowings | 40,177 | 92,194 | 65,828 | 71,017 | 142,695 | 113,631 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 11 | 6 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 282,756 | 292,454 | 275,027 | 370,895 | 341,223 | 323,241 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,508,621 | 913,183 | 1,641,990 | 1,611,453 | 989,492 | 1,150,467 |
| 1.Trade credit \& other accounts payables | 1,489,973 | 862,747 | 1,429,111 | 633,470 | 542,533 | 748,911 |
| of which: i) Trade credits | 163,078 | 106,560 | 145,064 | 76,953 | 63,591 | 144,159 |
| 2.Short term borrowings | 0 | 0 | 153,661 | 875,673 | 355,929 | 240,189 |
| 3.Current portion of non-current liabilities | 13,659 | 38,313 | 39,015 | 50,213 | 57,889 | 141,982 |
| 4.Other current liabilities | 4,989 | 12,123 | 20,203 | 52,097 | 33,141 | 19,385 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 5,761,498 | 6,568,846 | 4,896,644 | 5,946,358 | 2,497,942 | 4,413,360 |
| i)Local sales (Net) | 5,759,319 | 6,567,363 | 4,896,644 | 5,946,358 | 2,497,942 | 4,413,360 |
| ii)Export sales (Net) | 2,179 | 1,483 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 4,565,798 | 5,356,508 | 4,117,779 | 5,169,681 | 2,355,806 | 3,839,033 |
| i)Cost of material | 3,736,073 | 4,472,159 | 2,790,184 | 3,734,093 | 1,437,481 | 2,403,723 |
| 3.Gross profit / (loss) (F1-F2) | 1,195,700 | 1,212,338 | 778,865 | 776,677 | 142,136 | 574,327 |
| 4.General, administrative and other expenses | 330,579 | 323,586 | 324,918 | 430,435 | 386,355 | 411,086 |
| i)Selling \& distribution expenses | 61,959 | 54,473 | 66,768 | 99,650 | 102,812 | 126,942 |
| ii)Administrative and other expenses | 268,620 | 269,113 | 258,150 | 330,785 | 283,543 | 284,144 |
| 5.Other income / (loss) | 199,470 | 237,437 | 1,208,562 | 197,835 | $(92,329)$ | 1,548 |
| 6.EBIT (F3-F4+F5) | 1,064,591 | 1,126,189 | 1,662,509 | 544,077 | $(336,548)$ | 164,789 |
| 7.Financial expenses | 19,950 | 9,620 | 31,152 | 318,670 | 132,652 | 33,909 |
| of which: (i) Interest expenses | 8,834 | 6,784 | 27,695 | 113,452 | 129,737 | 28,673 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,044,641 | 1,116,569 | 1,631,357 | 225,407 | $(469,200)$ | 130,880 |
| 9.Tax expenses | 309,808 | 397,369 | 283,001 | 82,388 | 2,361 | 4,102 |
| 10.Profit / (loss) after tax (F8-F9) | 734,833 | 719,200 | 1,348,356 | 143,019 | $(471,561)$ | 126,778 |
| 11.Cash dividends | 270,015 | 225,013 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 552,785 | 685,425 | $(1,061,796)$ | $(1,354,927)$ | 506,092 | 930,162 |
| 2.Net cash flows from investing activities | $(108,022)$ | $(268,738)$ | 865,964 | $(606,931)$ | 154,268 | $(116,651)$ |
| 3.Net cash flows from financing activities | $(401,698)$ | $(237,783)$ | 945,151 | 841,019 | $(509,017)$ | $(81,204)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,556,147 | 4,151,080 | 6,208,373 | 7,895,642 | 7,504,919 | 7,909,099 |
| 2.Retention in business (F10-F11-F12) | 464,818 | 494,188 | 1,348,356 | 143,019 | $(471,561)$ | 126,778 |
| 3.Depreciation for the year | 89,663 | 97,321 | 109,909 | 121,342 | 145,819 | 141,556 |
| 4.Salaries, wages and employee benefits | 414,681 | 480,462 | 463,122 | 545,545 | 574,120 | 670,556 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 12.75 | 10.95 | 27.54 | 2.41 | -18.88 | 2.87 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.24 | 1.30 | 0.76 | 0.69 | 0.28 | 0.50 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 15.78 | 14.20 | 20.88 | 1.65 | -5.24 | 1.44 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 1.56 | 1.45 | 1.34 | 1.30 | 1.24 | 1.21 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 24.57 | 20.55 | 27.99 | 2.15 | -6.52 | 1.75 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 16.33 | 15.98 | 29.96 | 2.51 | -8.27 | 2.22 |


| Ghani Automobiles Industries Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 82,442 | 53,418 | 49,614 | 46,125 | 43,062 | 43,062 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 97,953 | 99,767 | 98,777 | 98,693 | 98,693 | 98,693 |
| 3.Operating fixed assets after deducting accumulated depreciation | 55,216 | 52,882 | 49,016 | 45,526 | 42,463 | 42,463 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 27,226 | 536 | 598 | 599 | 599 | 599 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 274,298 | 275,161 | 295,002 | 244,913 | 190,330 | 190,330 |
| 1.Cash \& bank balance | 1,304 | 2,055 | 3,012 | 2,892 | 5,193 | 5,193 |
| 2.Inventories; of which | 46,328 | 41,993 | 74,344 | 52,233 | 57,942 | 57,942 |
| i)Raw material | 27,137 | 28,073 | 50,486 | 30,457 | 35,372 | 35,372 |
| ii)Work in progress | 11,303 | 5,605 | 5,379 | 5,378 | 9,723 | 9,723 |
| iii)Finished goods | 7,888 | 8,315 | 18,479 | 16,398 | 12,847 | 12,847 |
| 3.Trade Debt / accounts receivables | 163,421 | 149,999 | 146,201 | 109,264 | 60,854 | 60,854 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 63,245 | 81,114 | 71,445 | 80,524 | 66,341 | 66,341 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 356,740 | 328,579 | 344,616 | 291,038 | 233,392 | 233,392 |
| C.Shareholders' Equity (C1+C2+C3) | 142,340 | 89,186 | 81,233 | 57,745 | 8,561 | 8,561 |
| 1.Issued, Subscribed \& Paid up capital | 500,000 | 500,000 | 500,000 | 500,289 | 500,289 | 500,289 |
| i)Ordinary shares | 500,000 | 500,000 | 500,000 | 500,289 | 500,289 | 500,289 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(357,660)$ | $(410,814)$ | $(418,767)$ | $(442,544)$ | $(491,728)$ | $(491,728)$ |
| i)Capital Reserve | $(150,000)$ | $(150,000)$ | $(150,000)$ | $(150,029)$ | $(150,029)$ | $(150,029)$ |
| ii)Revenue Reserve | $(207,660)$ | $(260,814)$ | $(268,767)$ | $(292,515)$ | $(341,699)$ | $(341,699)$ |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 39,500 | 39,500 | 39,500 | 39,500 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 39,500 | 39,500 | 39,500 | 39,500 |
| E.Current Liabilities (E1+E2+E3+E4) | 214,400 | 239,393 | 223,883 | 193,793 | 185,331 | 185,331 |
| 1.Trade credit \& other accounts payables | 98,734 | 126,678 | 223,273 | 193,183 | 184,721 | 184,721 |
| of which: i) Trade credits | 78,879 | 89,978 | 190,969 | 161,191 | 150,259 | 150,259 |
| 2.Short term borrowings | 115,105 | 112,105 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 561 | 610 | 610 | 610 | 610 | 610 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 56,071 | 116,198 | 192,037 | 148,992 | 70,294 | 70,294 |
| i)Local sales (Net) | 56,071 | 116,198 | 192,037 | 148,992 | 70,294 | 70,294 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 90,367 | 128,311 | 189,865 | 168,259 | 88,193 | 88,193 |
| i)Cost of material | 54,635 | 102,440 | 177,779 | 142,677 | 74,437 | 74,437 |
| 3.Gross profit / (loss) (F1-F2) | $(34,296)$ | $(12,113)$ | 2,172 | $(19,267)$ | $(17,899)$ | $(17,899)$ |
| 4.General, administrative and other expenses | 71,310 | 34,856 | 33,158 | 45,795 | 20,070 | 20,070 |
| i)Selling \& distribution expenses | 12,868 | 16,342 | 13,086 | 12,000 | 4,364 | 4,364 |
| ii)Administrative and other expenses | 58,442 | 18,514 | 20,072 | 33,795 | 15,706 | 15,706 |
| 5.Other income / (loss) | 29,001 | 22,418 | 25,276 | 44,273 | 6,125 | 6,125 |
| 6.EBIT (F3-F4+F5) | $(76,605)$ | $(24,551)$ | $(5,710)$ | $(20,789)$ | $(31,844)$ | $(31,844)$ |
| 7.Financial expenses | 290 | 172 | 319 | 182 | 56 | 56 |
| of which: (i) Interest expenses | 258 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(76,895)$ | $(24,723)$ | $(6,029)$ | $(20,971)$ | $(31,900)$ | $(31,900)$ |
| 9.Tax expenses | $(1,903)$ | 28,431 | 1,922 | 2,776 | 1,046 | 1,046 |
| 10.Profit / (loss) after tax (F8-F9) | $(74,992)$ | $(53,154)$ | $(7,951)$ | $(23,747)$ | $(32,946)$ | $(32,946)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 26,741 | 5,641 | 111,934 | (441) | 2,301 | 2,301 |
| 2.Net cash flows from investing activities | $(21,903)$ | $(1,890)$ | 1,128 | 60 | 0 | 0 |
| 3.Net cash flows from financing activities | $(7,583)$ | $(3,000)$ | $(112,105)$ | 260 | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 142,340 | 89,186 | 120,733 | 97,245 | 48,061 | 48,061 |
| 2.Retention in business (F10-F11-F12) | $(74,992)$ | $(53,154)$ | $(7,951)$ | $(23,747)$ | $(32,946)$ | $(32,946)$ |
| 3.Depreciation for the year | 3,097 | 4,148 | 3,868 | 3,425 | 3,063 | 3,063 |
| 4.Salaries, wages and employee benefits | 25,415 | 20,101 | 20,609 | 21,296 | 10,160 | 10,160 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -133.74 | -45.74 | -4.14 | -15.94 | -46.87 | -46.87 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.14 | 0.34 | 0.57 | 0.47 | 0.27 | 0.30 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -18.90 | -15.51 | -2.36 | -7.47 | -12.56 | -14.12 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.21 | 2.96 | 3.95 | 4.57 | 7.91 | 27.26 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -41.70 | -45.92 | -9.33 | -34.17 | -99.38 | -384.84 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.50 | -1.06 | -0.16 | -0.47 | -0.66 | -0.66 |


| Hinopak Motors Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,228,313 | 2,874,317 | 3,138,662 | 3,185,487 | 3,685,989 | 3,634,034 |
| 1.Capital work in progress | 64,251 | 2,649 | 99,016 | 57,953 | 59,026 | 5,042 |
| 2.Operating fixed assets at cost | 2,984,674 | 3,619,074 | 3,923,212 | 4,187,112 | 4,866,794 | 4,911,736 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,123,096 | 2,821,316 | 2,997,017 | 3,069,788 | 3,579,760 | 3,540,983 |
| 4. Intangible assets | 20,374 | 17,733 | 13,335 | 7,769 | 3,163 | 19,515 |
| 5.Long term investments | 72 | 72 | 72 | 0 | 0 | 0 |
| 6.Other non-current assets | 20,520 | 32,547 | 29,222 | 49,977 | 44,040 | 68,494 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 7,436,013 | 7,188,418 | 11,330,872 | 11,105,189 | 5,770,771 | 4,118,170 |
| 1.Cash \& bank balance | 3,664,707 | 2,872,070 | 4,838,879 | 49,683 | 138,607 | 396,379 |
| 2.Inventories; of which | 2,769,839 | 3,259,661 | 4,914,595 | 8,019,351 | 3,826,491 | 2,072,103 |
| i)Raw material | 2,063,636 | 2,698,235 | 4,431,788 | 4,431,788 | 3,064,435 | 1,365,510 |
| ii)Work in progress | 50,732 | 30,330 | 33,054 | 33,054 | 30,413 | 66,769 |
| iii)Finished goods | 585,941 | 429,726 | 343,457 | 343,457 | 731,643 | 639,824 |
| 3.Trade Debt / accounts receivables | 503,964 | 249,536 | 714,935 | 959,682 | 369,410 | 575,086 |
| 4.Short term loans and advances | 40,510 | 88,788 | 23,274 | 22,545 | 17,999 | 40,835 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 456,993 | 718,363 | 839,189 | 2,053,928 | 1,418,264 | 1,033,767 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 9,664,326 | 10,062,735 | 14,469,534 | 14,290,676 | 9,456,760 | 7,752,204 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 4,288,297 | 4,767,638 | 5,292,099 | 3,560,412 | 1,709,088 | 4,317,609 |
| 1. Issued, Subscribed \& Paid up capital | 124,006 | 124,006 | 124,006 | 124,006 | 124,006 | 248,011 |
| i)Ordinary shares | 124,006 | 124,006 | 124,006 | 124,006 | 124,006 | 248,011 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,964,733 | 2,984,494 | 3,319,366 | 1,626,362 | $(390,159)$ | 2,127,265 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 2,771,525 |
| ii)Revenue Reserve | 2,964,733 | 2,984,494 | 3,319,366 | 1,626,362 | $(390,159)$ | $(644,260)$ |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 3,028,366 | 1,335,362 | $(681,159)$ | $(935,260)$ |
| 3.Surplus on revaluation of fixed assets | 1,199,558 | 1,659,138 | 1,848,727 | 1,810,044 | 1,975,241 | 1,942,333 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 241,721 | 281,192 | 291,813 | 298,314 | 303,229 | 322,145 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 14,013 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 145,913 | 154,922 | 168,377 | 181,388 | 168,020 | 190,487 |
| 5.Other non-current liabilities | 95,808 | 126,270 | 123,436 | 116,926 | 135,209 | 117,645 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,134,308 | 5,013,905 | 8,885,622 | 10,431,950 | 7,444,443 | 3,112,451 |
| 1.Trade credit \& other accounts payables | 4,840,417 | 4,708,753 | 8,393,894 | 3,343,029 | 2,317,882 | 2,159,219 |
| of which: i) Trade credits | 303,264 | 314,037 | 394,307 | 176,166 | 170,443 | 170,443 |
| 2.Short term borrowings | 0 | 0 | 0 | 6,766,074 | 4,115,238 | 3,218 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 293,891 | 305,152 | 491,728 | 322,847 | 1,011,323 | 950,014 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 18,086,850 | 22,477,498 | 26,615,071 | 19,130,839 | 13,191,060 | 9,132,180 |
| i)Local sales (Net) | 18,086,850 | 22,477,498 | 26,615,071 | 19,130,839 | 13,191,060 | 9,132,180 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 15,324,774 | 20,011,397 | 23,580,631 | 18,017,525 | 13,361,471 | 8,444,807 |
| i)Cost of material | 13,888,432 | 17,998,975 | 21,210,969 | 15,896,222 | 10,857,447 | 6,231,855 |
| 3.Gross profit / (loss) (F1-F2) | 2,762,076 | 2,466,101 | 3,034,440 | 1,113,314 | $(170,411)$ | 687,373 |
| 4.General, administrative and other expenses | 922,992 | 943,672 | 986,679 | 759,331 | 706,780 | 666,403 |
| i)Selling \& distribution expenses | 397,964 | 427,304 | 440,146 | 379,128 | 351,114 | 310,098 |
| ii)Administrative and other expenses | 525,028 | 516,368 | 546,533 | 380,203 | 355,666 | 356,305 |
| 5.Other income / (loss) | 192,661 | 254,505 | 300,789 | 147,640 | 67,972 | 49,627 |
| 6.EBIT (F3-F4+F5) | 2,031,745 | 1,776,934 | 2,348,550 | 501,623 | $(809,219)$ | 70,597 |
| 7.Financial expenses | 304,703 | 80,224 | 679,002 | 1,021,797 | 1,034,779 | 235,127 |
| of which: (i) Interest expenses | 0 | 15,225 | 23,925 | 187,502 | 835,656 | 252,000 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,727,042 | 1,696,710 | 1,669,548 | $(520,174)$ | $(1,843,998)$ | $(164,530)$ |
| 9.Tax expenses | 613,667 | 576,809 | 520,173 | 353,123 | 210,978 | 123,764 |
| 10.Profit / (loss) after tax (F8-F9) | 1,113,375 | 1,119,901 | 1,149,375 | $(873,297)$ | $(2,054,976)$ | $(288,294)$ |
| 11.Cash dividends | 1,113,326 | 839,893 | 862,090 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,144,210 | 586,938 | 2,866,994 | $(10,259,459)$ | 3,229,199 | 1,643,769 |
| 2.Net cash flows from investing activities | $(343,554)$ | $(269,486)$ | $(239,605)$ | $(258,037)$ | $(489,220)$ | $(148,848)$ |
| 3.Net cash flows from financing activities | $(801,946)$ | $(1,110,089)$ | $(660,580)$ | $(1,037,774)$ | (219) | 2,878,089 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,530,018 | 5,048,830 | 5,583,912 | 3,858,726 | 2,012,317 | 4,639,755 |
| 2.Retention in business (F10-F11-F12) | 49 | 280,008 | 287,285 | $(873,297)$ | $(2,054,976)$ | $(288,294)$ |
| 3.Depreciation for the year | 144,278 | 173,797 | 211,138 | 227,780 | 226,193 | 254,304 |
| 4.Salaries, wages and employee benefits | 1,268,659 | 1,359,481 | 1,548,736 | 1,134,576 | 957,169 | 1,056,366 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.16 | 4.98 | 4.32 | -4.56 | -15.58 | -3.16 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.02 | 2.28 | 2.17 | 1.33 | 1.11 | 1.06 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.45 | 11.35 | 9.37 | -6.07 | -17.31 | -3.35 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 2.16 | 2.18 | 2.44 | 3.25 | 4.51 | 2.86 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 26.91 | 24.73 | 22.85 | -19.73 | -78.00 | -9.57 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 89.78 | 90.31 | 92.69 | -70.42 | -165.72 | -11.62 |


| Honda Atlas Cars (Pakistan) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,866,750 | 5,085,579 | 5,566,436 | 5,805,065 | 5,239,647 | 8,204,858 |
| 1.Capital work in progress | 1,198,229 | 199,194 | 76,348 | 123,487 | 97,062 | 3,788,001 |
| 2.Operating fixed assets at cost | 8,220,642 | 10,479,228 | 11,398,913 | 12,007,587 | 12,332,664 | 12,125,200 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,511,897 | 4,402,000 | 4,991,899 | 4,905,667 | 4,518,634 | 4,000,261 |
| 4. Intangible assets | 71,035 | 373,092 | 305,124 | 215,951 | 289,015 | 186,188 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 85,589 | 111,293 | 193,065 | 559,960 | 334,936 | 230,408 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 12,338,148 | 46,411,455 | 53,242,343 | 26,296,126 | 26,602,167 | 36,950,368 |
| 1.Cash \& bank balance | 5,963,117 | 9,536,380 | 10,993,000 | 1,391,842 | 1,521,707 | 14,920,536 |
| 2.Inventories; of which | 4,009,825 | 6,658,735 | 8,208,043 | 8,670,614 | 11,268,644 | 11,648,838 |
| i)Raw material | 2,034,451 | 5,328,519 | 6,659,408 | 6,896,477 | 8,348,583 | 10,495,368 |
| ii)Work in progress | 330,953 | 537,655 | 429,540 | 482,331 | 577,187 | 619,984 |
| iii)Finished goods | 1,644,421 | 792,561 | 1,119,095 | 1,291,806 | 2,342,874 | 755,328 |
| 3.Trade Debt / accounts receivables | 86,242 | 49,536 | 92,441 | 1,122,986 | 868,505 | 845,765 |
| 4.Short term loans and advances | 1,006,233 | 9,088,890 | 13,135,180 | 10,173,428 | 977,079 | 1,205,977 |
| 5.Short term investments | 1,149,777 | 20,943,345 | 20,674,900 | 4,768,252 | 4,053,057 | 0 |
| 6.Other current assets | 122,954 | 134,569 | 138,779 | 169,004 | 7,913,175 | 8,329,252 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 16,204,898 | 51,497,034 | 58,808,779 | 32,101,191 | 31,841,814 | 45,155,226 |
| C.Shareholders' Equity (C1+C2+C3) | 7,940,949 | 13,064,847 | 17,073,492 | 17,626,652 | 16,557,254 | 18,196,163 |
| 1. Issued, Subscribed \& Paid up capital | 1,428,000 | 1,428,000 | 1,428,000 | 1,428,000 | 1,428,000 | 1,428,000 |
| i)Ordinary shares | 1,428,000 | 1,428,000 | 1,428,000 | 1,428,000 | 1,428,000 | 1,428,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,512,949 | 11,636,847 | 15,645,492 | 16,198,652 | 15,129,254 | 16,768,163 |
| i)Capital Reserve | 76,000 | 76,000 | 76,000 | 76,000 | 76,000 | 76,000 |
| ii)Revenue Reserve | 6,436,949 | 11,560,847 | 15,569,492 | 16,122,652 | 15,053,254 | 16,692,163 |
| of which: un-appropriated profit(loss) / retained earnings | 3,556,949 | 6,130,847 | 5,939,492 | 3,892,652 | 823,254 | 1,812,163 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 225,767 | 439,631 | 539,814 | 464,653 | 474,432 | 3,053,220 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 2,068,693 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 82,824 | 61,645 | 93,385 | 164,766 | 187,484 | 173,374 |
| 5.Other non-current liabilities | 142,943 | 377,986 | 446,429 | 299,887 | 286,948 | 811,153 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,038,182 | 37,992,556 | 41,195,473 | 14,009,886 | 14,810,128 | 23,905,843 |
| 1.Trade credit \& other accounts payables | 8,031,319 | 37,654,150 | 41,169,065 | 13,957,974 | 12,159,148 | 23,199,218 |
| of which: i) Trade credits | 847,306 | 1,386,940 | 1,791,626 | 1,552,689 | 821,700 | 1,460,589 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 2,332,246 | 0 |
| 3.Current portion of non-current liabilities | 6,194 | 4,480 | 3,026 | 5,232 | 20,498 | 361,713 |
| 4.Other current liabilities | 669 | 333,926 | 23,382 | 46,680 | 298,236 | 344,912 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 40,085,521 | 62,802,753 | 91,522,872 | 95,128,289 | 55,046,264 | 67,362,307 |
| i)Local sales (Net) | 40,085,521 | 62,802,753 | 91,522,872 | 95,128,289 | 55,046,264 | 67,362,307 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 |  |
| 2.Cost of sales | 34,038,741 | 53,681,061 | 81,073,777 | 87,824,215 | 50,955,042 | 63,586,363 |
| i)Cost of material | 30,544,709 | 47,822,352 | 74,684,759 | 80,771,728 | 46,185,802 | 56,011,474 |
| 3.Gross profit / (loss) (F1-F2) | 6,046,780 | 9,121,692 | 10,449,095 | 7,304,074 | 4,091,222 | 3,775,944 |
| 4.General, administrative and other expenses | 1,170,684 | 1,577,113 | 2,839,077 | 3,012,834 | 2,455,196 | 1,797,642 |
| i)Selling \& distribution expenses | 333,046 | 542,321 | 916,906 | 931,787 | 667,901 | 736,974 |
| ii)Administrative and other expenses | 837,638 | 1,034,792 | 1,922,171 | 2,081,047 | 1,787,295 | 1,060,668 |
| 5.Other income / (loss) | 309,777 | 1,115,189 | 1,883,025 | 1,313,522 | 638,618 | 918,484 |
| 6.EBIT (F3-F4+F5) | 5,185,873 | 8,659,768 | 9,493,043 | 5,604,762 | 2,274,644 | 2,896,786 |
| 7.Financial expenses | 6,991 | 23,443 | 14,476 | 11,189 | 727,444 | 116,159 |
| of which: (i) Interest expenses | 1,200 | 14,123 | 696 | 0 | 593,418 | 593,418 |
| 8.Profit / (loss) before taxation (F6-F7) | 5,178,882 | 8,636,325 | 9,478,567 | 5,593,573 | 1,547,200 | 2,780,627 |
| 9.Tax expenses | 1,623,100 | 2,501,335 | 2,984,117 | 1,742,460 | 865,448 | 987,422 |
| 10.Profit / (loss) after tax (F8-F9) | 3,555,782 | 6,134,990 | 6,494,450 | 3,851,113 | 681,752 | 1,793,205 |
| 11.Cash dividends | 999,600 | 18,564,000 | 3,845,604 | 1,735,020 | 142,800 | 645,456 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 5,553,375 | 25,192,054 | 3,989,036 | $(22,061,177)$ | $(535,483)$ | 12,094,562 |
| 2.Net cash flows from investing activities | $(1,492,579)$ | $(5,492,155)$ | $(2,783,704)$ | 6,708,368 | $(161,046)$ | $(3,050,387)$ |
| 3.Net cash flows from financing activities | $(710,685)$ | $(995,796)$ | $(2,445,286)$ | $(3,224,637)$ | 439,295 | 538,398 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 8,166,716 | 13,504,478 | 17,613,306 | 18,091,305 | 17,031,686 | 21,249,383 |
| 2.Retention in business (F10-F11-F12) | 2,556,182 | $(12,429,010)$ | 2,648,846 | 2,116,093 | 538,952 | 1,147,749 |
| 3.Depreciation for the year | 421,363 | 509,018 | 733,870 | 881,619 | 826,544 | 703,673 |
| 4.Salaries, wages and employee benefits | 1,386,918 | 1,881,726 | 2,620,357 | 2,469,841 | 1,849,901 | 2,061,034 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 8.87 | 9.77 | 7.10 | 4.05 | 1.24 | 2.66 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 2.66 | 1.86 | 1.66 | 2.09 | 1.72 | 1.75 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 23.60 | 18.12 | 11.78 | 8.47 | 2.13 | 4.66 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.31 | 3.22 | 3.66 | 2.62 | 1.87 | 2.22 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 54.45 | 58.41 | 43.10 | 22.20 | 3.99 | 10.32 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 24.90 | 42.96 | 45.48 | 26.97 | 4.77 | 12.56 |


| Indus Motor Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 10,156,445 | 6,438,224 | 7,383,936 | 13,925,068 | 16,661,342 | 19,194,251 |
| 1.Capital work in progress | 208,200 | 1,067,088 | 291,468 | 443,721 | 1,166,993 | 1,116,205 |
| 2.Operating fixed assets at cost | 15,959,859 | 17,741,404 | 21,276,799 | 29,493,049 | 33,965,288 | 35,634,737 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,710,786 | 5,190,839 | 6,933,371 | 13,360,788 | 15,334,649 | 14,653,657 |
| 4. Intangible assets | 19,291 | 87,517 | 86,540 | 93,524 | 72,550 | 39,784 |
| 5.Long term investments | 5,005,805 | 0 | 0 | 0 | 0 | 3,127,175 |
| 6.Other non-current assets | 212,363 | 92,780 | 72,557 | 27,035 | 87,150 | 257,430 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 47,380,549 | 57,441,499 | 74,543,128 | 50,857,994 | 63,617,222 | 114,711,565 |
| 1.Cash \& bank balance | 2,737,569 | 3,221,120 | 2,200,772 | 3,281,782 | 1,171,064 | 2,039,797 |
| 2.Inventories; of which | 7,785,245 | 9,317,883 | 11,150,736 | 13,560,393 | 15,932,791 | 22,288,961 |
| i)Raw material | 6,782,141 | 8,380,620 | 3,369,570 | 3,369,570 | 12,584,495 | 13,670,920 |
| ii)Work in progress | 549,799 | 516,783 | 518,329 | 518,329 | 970,298 | 1,213,065 |
| iii)Finished goods | 453,305 | 420,480 | 201,619 | 201,619 | 388,161 | 7,861,192 |
| 3.Trade Debt / accounts receivables | 1,131,702 | 758,872 | 1,453,670 | 2,547,915 | 1,141,711 | 517,138 |
| 4.Short term loans and advances | 1,125,490 | 1,652,906 | 3,714,654 | 3,728,026 | 2,990,543 | 6,263,003 |
| 5.Short term investments | 33,696,804 | 41,487,709 | 55,031,103 | 23,402,464 | 41,194,878 | 82,052,447 |
| 6.Other current assets | 903,739 | 1,003,009 | 992,193 | 4,337,414 | 1,186,235 | 1,550,219 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 57,536,994 | 63,879,723 | 81,927,064 | 64,783,062 | 80,278,564 | 133,905,816 |
| C.Shareholders' Equity (C1+C2+C3) | 27,629,609 | 31,196,962 | 36,744,342 | 40,045,309 | 41,169,391 | 48,201,465 |
| 1.Issued, Subscribed \& Paid up capital | 786,000 | 786,000 | 786,000 | 786,000 | 786,000 | 786,000 |
| i)Ordinary shares | 786,000 | 786,000 | 786,000 | 786,000 | 786,000 | 786,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 26,843,609 | 30,410,962 | 35,958,342 | 39,259,309 | 40,383,391 | 47,415,465 |
| i)Capital Reserve | 196,500 | 196,500 | 196,500 | 196,500 | 196,500 | 196,500 |
| ii)Revenue Reserve | 26,647,109 | 30,214,462 | 35,761,842 | 39,062,809 | 40,186,891 | 47,218,965 |
| of which: un-appropriated profit(loss) / retained earnings | 6,796,059 | 6,763,412 | 8,310,792 | 7,111,759 | 3,735,841 | 47,218,965 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 3,933 | 22,711 | 558,920 | 483,125 | 745,433 |
| 1.Long term borrowings | 0 | 0 | 0 | 80,540 | 479,326 | 589,837 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 3,933 | 22,711 | 478,380 | 3,799 | 155,596 |
| E.Current Liabilities (E1+E2+E3+E4) | 29,907,385 | 32,678,828 | 45,160,011 | 24,178,833 | 38,626,048 | 84,958,918 |
| 1.Trade credit \& other accounts payables | 10,035,145 | 9,515,578 | 15,731,241 | 15,950,203 | 13,593,480 | 21,610,560 |
| of which: i) Trade credits | 1,567,071 | 1,358,759 | 2,258,449 | 2,637,597 | 2,129,136 | 5,429,905 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 3,933 | 3,300 | 141,845 | 453,304 |
| 4.Other current liabilities | 19,872,240 | 23,163,250 | 29,424,837 | 8,225,330 | 24,890,723 | 62,895,054 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 108,758,668 | 112,271,656 | 140,207,524 | 157,996,212 | 86,167,016 | 179,161,727 |
| i)Local sales (Net) | 108,758,668 | 112,257,320 | 140,207,524 | 157,996,212 | 86,167,016 | 179,160,473 |
| ii)Export sales (Net) | 0 | 14,336 | 0 | 0 | 0 | 1,254 |
| 2.Cost of sales | 91,027,369 | 92,449,955 | 115,830,771 | 138,804,538 | 78,716,157 | 162,508,017 |
| i)Cost of material | 81,396,691 | 79,637,694 | 100,408,741 | 120,953,815 | 66,049,227 | 151,657,191 |
| 3.Gross profit / (loss) (F1-F2) | 17,731,299 | 19,821,701 | 24,376,753 | 19,191,674 | 7,450,859 | 16,653,710 |
| 4.General, administrative and other expenses | 3,421,022 | 3,876,361 | 4,705,866 | 3,048,621 | 3,050,701 | 3,900,286 |
| i)Selling \& distribution expenses | 1,060,891 | 1,227,647 | 1,283,889 | 1,403,611 | 1,468,862 | 1,618,863 |
| ii)Administrative and other expenses | 2,360,131 | 2,648,714 | 3,421,977 | 1,645,010 | 1,581,839 | 2,281,423 |
| 5.Other income / (loss) | 3,164,440 | 3,593,425 | 3,900,685 | 2,900,283 | 2,972,938 | 5,579,339 |
| 6.EBIT (F3-F4+F5) | 17,474,717 | 19,538,765 | 23,571,572 | 19,043,336 | 7,373,096 | 18,332,763 |
| 7.Financial expenses | 77,271 | 397,998 | 572,406 | 67,407 | 85,737 | 133,570 |
| of which: (i) Interest expenses | 0 | 329,112 | 492,095 | 72 | 6,494 | 19,657 |
| 8.Profit / (loss) before taxation (F6-F7) | 17,397,446 | 19,140,767 | 22,999,166 | 18,975,929 | 7,287,359 | 18,199,193 |
| 9.Tax expenses | 5,942,506 | 6,139,502 | 7,227,306 | 5,260,954 | 2,205,332 | 5,370,601 |
| 10.Profit / (loss) after tax (F8-F9) | 11,454,940 | 13,001,265 | 15,771,860 | 13,714,975 | 5,082,027 | 12,828,592 |
| 11.Cash dividends | 7,860,000 | 9,039,000 | 11,004,000 | 9,039,000 | 0 | 8,135,100 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 11,412,770 | 12,610,888 | 22,128,829 | $(15,289,265)$ | 21,641,397 | 47,821,129 |
| 2.Net cash flows from investing activities | 1,496,573 | $(357,727)$ | 3,457,049 | 4,211,577 | $(3,064,127)$ | $(12,777,880)$ |
| 3.Net cash flows from financing activities | $(7,894,662)$ | 9,391,010 | $(10,142,419)$ | $(10,281,245)$ | $(3,395,620)$ | $(5,432,004)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 27,629,609 | 31,200,895 | 36,767,053 | 40,604,229 | 41,652,516 | 48,946,898 |
| 2.Retention in business (F10-F11-F12) | 3,594,940 | 3,962,265 | 4,767,860 | 4,675,975 | 5,082,027 | 4,693,492 |
| 3.Depreciation for the year | 1,624,816 | 1,602,941 | 1,923,734 | 2,091,038 | 2,803,625 | 3,123,128 |
| 4.Salaries, wages and employee benefits | 3,266,940 | 3,355,891 | 4,556,573 | 3,996,314 | 2,644,617 | 3,650,897 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 10.53 | 11.58 | 11.25 | 8.68 | 5.90 | 7.16 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 2.02 | 1.85 | 1.92 | 2.15 | 1.19 | 1.67 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 21.23 | 21.42 | 21.63 | 18.70 | 7.01 | 11.98 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.09 | 2.06 | 2.15 | 1.91 | 1.79 | 2.40 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 44.34 | 44.20 | 46.43 | 35.72 | 12.52 | 28.71 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 145.74 | 165.41 | 200.66 | 174.49 | 64.66 | 163.21 |


| Loads Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  | 1,450,807 | 2,304,605 | 4,395,828 | 5,108,376 | 5,591,579 |
| 1.Capital work in progress |  | 109,809 | 1,096,921 | 3,737,869 | 4,137,673 | 4,488,527 |
| 2.Operating fixed assets at cost | - | 1,231,018 | 1,610,113 | 1,435,898 | 1,645,108 | 1,697,715 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 672,498 | 782,742 | 371,218 | 794,857 | 767,126 |
| 4.Intangible assets |  | 2,089 | 2,249 | 1,138 | 345 | 0 |
| 5.Long term investments | - | 639,025 | 399,118 | 278,706 | 158,739 | 327,622 |
| 6.Other non-current assets |  | 27,386 | 23,575 | 6,897 | 16,762 | 8,304 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) |  | 2,403,813 | 3,284,246 | 3,327,059 | 2,698,808 | 2,812,469 |
| 1.Cash \& bank balance | - | 343,121 | 535,897 | 32,771 | 95,282 | 25,171 |
| 2.Inventories; of which |  | 1,181,967 | 1,662,759 | 1,404,713 | 1,381,184 | 1,387,035 |
| i)Raw material |  | 933,433 | 1,466,986 | 1,342,036 | 1,336,158 | 1,342,414 |
| ii)Work in progress |  | 140,014 | 150,979 | 80,696 | 74,332 | 71,111 |
| iii)Finished goods |  | 110,143 | 49,683 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables |  | 223,972 | 350,810 | 601,589 | 328,704 | 476,304 |
| 4.Short term loans and advances |  | 92,414 | 155,422 | 69,089 | 67,823 | 132,827 |
| 5.Short term investments |  | 107,436 | 74,292 | 34,736 | 9,002 | 925 |
| 6.Other current assets |  | 454,903 | 505,066 | 1,184,161 | 816,813 | 790,207 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) |  | 3,854,620 | 5,588,851 | 7,722,887 | 7,807,184 | 8,404,048 |
| C.Shareholders' Equity (C1+C2+C3) |  | 3,402,579 | 3,651,343 | 3,576,136 | 3,097,422 | 4,066,983 |
| 1. Issued, Subscribed \& Paid up capital | - | 1,375,000 | 1,512,500 | 1,512,500 | 1,512,500 | 2,512,500 |
| i)Ordinary shares |  | 1,375,000 | 1,512,500 | 1,512,500 | 1,512,500 | 2,512,500 |
| ii)Preference shares |  | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | - | 2,027,579 | 2,138,843 | 2,063,636 | 1,584,922 | 1,554,483 |
| i)Capital Reserve |  | 1,129,079 | 1,428,658 | 1,425,469 | 1,354,820 | 1,267,820 |
| ii)Revenue Reserve |  | 898,500 | 710,185 | 638,167 | 230,102 | 286,663 |
| of which: un-appropriated profit(loss) / retained earnings | - | 898,500 | 696,945 | 641,560 | 231,918 | 288,483 |
| 3.Surplus on revaluation of fixed assets |  | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) |  | 94,811 | 96,339 | 248,787 | 1,749,809 | 1,326,054 |
| 1.Long term borrowings | - | 8,935 | 5,014 | 168,334 | 1,733,660 | 1,302,372 |
| 2.Subordinated loans / Sponsor's loans | - | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) |  | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | 287 | 0 | 10,467 | 16,149 | 4,536 |
| 5.Other non-current liabilities | - | 85,589 | 91,325 | 69,986 | 0 | 19,146 |
| E.Current Liabilities (E1+E2+E3+E4) |  | 357,230 | 1,841,169 | 3,897,965 | 2,959,953 | 3,011,011 |
| 1.Trade credit \& other accounts payables |  | 313,568 | 364,665 | 501,533 | 491,986 | 513,330 |
| of which: i) Trade credits |  | 173,607 | 201,308 | 257,046 | 60,946 | 172,890 |
| 2.Short term borrowings |  | 28,395 | 1,439,632 | 3,274,028 | 2,088,194 | 1,844,977 |
| 3.Current portion of non-current liabilities |  | 13,258 | 14,049 | 4,105 | 49,079 | 550,269 |
| 4.Other current liabilities | - | 2,009 | 22,823 | 118,299 | 330,694 | 102,435 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | 4,405,127 | 4,889,664 | 5,709,735 | 2,778,631 | 4,717,228 |
| i)Local sales (Net) | - | 4,405,127 | 4,889,664 | 5,709,735 | 2,778,631 | 4,717,228 |
| ii)Export sales (Net) |  | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales |  | 3,857,544 | 4,369,075 | 5,072,556 | 2,726,361 | 4,218,274 |
| i)Cost of material |  | 3,111,378 | 3,435,377 | 4,114,376 | 1,768,210 | 3,237,732 |
| 3.Gross profit / (loss) (F1-F2) |  | 547,583 | 520,589 | 637,179 | 52,270 | 498,954 |
| 4.General, administrative and other expenses |  | 213,798 | 263,346 | 278,877 | 254,408 | 281,930 |
| i)Selling \& distribution expenses |  | 185,266 | 227,024 | 258,502 | 239,016 | 256,181 |
| ii)Administrative and other expenses |  | 28,532 | 36,322 | 20,375 | 15,392 | 25,749 |
| 5.Other income / (loss) |  | 89,698 | 78,814 | $(109,532)$ | $(279,936)$ | 213,587 |
| 6.EBIT (F3-F4+F5) |  | 423,483 | 336,057 | 248,770 | $(482,074)$ | 430,611 |
| 7.Financial expenses |  | 45,751 | 90,961 | 188,329 | 235,609 | 340,314 |
| of which: (i) Interest expenses |  | 36,610 | 48,130 | 105,804 | 215,195 | 336,158 |
| 8.Profit / (loss) before taxation (F6-F7) |  | 377,732 | 245,096 | 60,441 | $(717,683)$ | 90,297 |
| 9.Tax expenses |  | 71,304 | 83,537 | 116,702 | $(70,956)$ | 93,855 |
| 10.Profit / (loss) after tax (F8-F9) |  | 306,428 | 161,559 | $(56,261)$ | $(646,727)$ | $(3,558)$ |
| 11.Cash dividends |  | 137,500 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | - | 137,500 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities |  | 411,558 | $(437,261)$ | 338,981 | 664,904 | $(329,029)$ |
| 2.Net cash flows from investing activities |  | $(479,660)$ | $(878,491)$ | (2,789,010) | $(896,788)$ | $(400,976)$ |
| 3.Net cash flows from financing activities | - | 1,446,925 | 97,291 | 112,508 | 1,480,229 | 903,112 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) |  | 3,497,390 | 3,747,682 | 3,824,923 | 4,847,231 | 5,393,037 |
| 2.Retention in business (F10-F11-F12) |  | 31,428 | 161,559 | $(56,261)$ | $(646,727)$ | $(3,558)$ |
| 3.Depreciation for the year |  | 94,095 | 104,143 | 105,820 | 101,180 | 89,954 |
| 4.Salaries, wages and employee benefits | - | 378,085 | 536,928 | 484,436 | 454,253 | 454,439 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) |  | 6.96 | 3.30 | -0.99 | -23.28 | -0.08 |
| P2. Asset turnover ( F 1 to $\operatorname{Avg}$ \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) |  | 1.14 | 0.87 | 0.86 | 0.36 | 0.58 |
| P3. Return on Assets ( F 10 as a \% of $\mathrm{Avg}\{\mathrm{Current}$ year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} |  | 7.95 | 2.89 | -0.85 | -8.33 | -0.04 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | - | 1.13 | 1.53 | 1.84 | 2.33 | 2.26 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} |  | 9.01 | 4.42 | -1.56 | -19.38 | -0.10 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | - | 2.23 | 1.07 | -0.37 | -4.28 | -0.01 |


| Millat Tractors Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,923,233 | 2,304,149 | 2,491,459 | 3,456,094 | 3,864,789 | 8,159,488 |
| 1.Capital work in progress | 270,631 | 145,508 | 83,917 | 30,912 | 34,425 | 49,828 |
| 2.Operating fixed assets at cost | 2,988,172 | 3,445,837 | 3,671,506 | 3,951,394 | 3,910,800 | 4,160,993 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,238,495 | 1,581,995 | 1,666,736 | 1,789,809 | 1,645,923 | 1,793,993 |
| 4.Intangible assets | 22,169 | 19,671 | 18,707 | 22,710 | 81,469 | 82,410 |
| 5.Long term investments | 382,263 | 488,901 | 695,633 | 1,342,583 | 2,050,427 | 5,906,278 |
| 6.Other non-current assets | 9,675 | 68,074 | 26,466 | 270,080 | 52,545 | 326,979 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 10,148,007 | 17,715,851 | 17,327,387 | 10,070,560 | 9,829,889 | 19,934,998 |
| 1.Cash \& bank balance | 2,734,452 | 2,213,683 | 839,384 | 1,040,318 | 1,955,126 | 1,132,819 |
| 2.Inventories; of which | 3,149,366 | 4,438,217 | 5,374,605 | 3,924,036 | 4,589,238 | 6,489,318 |
| i)Raw material | 2,055,420 | 3,480,817 | 4,316,920 | 3,012,518 | 3,553,486 | 5,366,543 |
| ii)Work in progress | 221,196 | 249,712 | 375,499 | 244,314 | 236,406 | 400,644 |
| iii)Finished goods | 872,750 | 707,688 | 682,186 | 667,204 | 799,346 | 722,131 |
| 3.Trade Debt / accounts receivables | 433,764 | 285,300 | 255,533 | 357,962 | 221,150 | 307,921 |
| 4.Short term loans and advances | 135,257 | 136,376 | 137,115 | 216,086 | 110,503 | 198,623 |
| 5.Short term investments | 1,194,315 | 7,281,640 | 7,422,378 | 4,182 | 143,855 | 6,368,491 |
| 6.Other current assets | 2,500,853 | 3,360,635 | 3,298,372 | 4,527,976 | 2,810,017 | 5,437,826 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 12,071,240 | 20,020,000 | 19,818,846 | 13,526,654 | 13,694,678 | 28,094,486 |
| C.Shareholders' Equity (C1+C2+C3) | 5,996,617 | 8,011,003 | 8,053,888 | 6,731,349 | 5,635,983 | 11,081,124 |
| 1.Issued, Subscribed \& Paid up capital | 442,926 | 442,926 | 442,926 | 442,926 | 498,292 | 560,578 |
| i)Ordinary shares | 442,926 | 442,926 | 442,926 | 442,926 | 498,292 | 560,578 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,553,691 | 7,568,077 | 7,610,962 | 6,288,423 | 5,137,691 | 10,520,546 |
| i)Capital Reserve | 1,265,838 | 1,457,171 | 1,489,399 | 1,193,964 | 1,253,038 | 4,586,335 |
| ii)Revenue Reserve | 4,287,853 | 6,110,906 | 6,121,563 | 5,094,459 | 3,884,653 | 5,934,211 |
| of which: un-appropriated profit(loss) / retained earnings | 1,105,960 | 3,635,597 | 3,646,254 | 2,619,150 | 1,409,344 | 3,458,902 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 211,516 | 196,989 | 261,735 | 75,194 | 482,774 | 1,303,721 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 186,445 | 228,953 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 168,513 | 81,212 | 102,411 | 49,619 | 212,988 | 85,072 |
| 5.Other non-current liabilities | 43,003 | 115,777 | 159,324 | 25,575 | 83,341 | 989,696 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,863,107 | 11,812,008 | 11,503,223 | 6,720,111 | 7,575,921 | 15,709,641 |
| 1.Trade credit \& other accounts payables | 5,461,736 | 11,315,245 | 10,805,686 | 5,330,628 | 6,158,096 | 4,064,135 |
| of which: i) Trade credits | 976,328 | 1,177,147 | 1,062,386 | 1,790,640 | 1,972,026 | 2,868,328 |
| 2.Short term borrowings | 274,159 | 125,501 | 243,700 | 887,798 | 899,181 | 530,655 |
| 3.Current portion of non-current liabilities | 899 | 1,013 | 1,192 | 411 | 78,926 | 285,311 |
| 4.Other current liabilities | 126,313 | 370,249 | 452,645 | 501,274 | 439,718 | 10,829,540 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 17,961,175 | 31,612,367 | 39,586,362 | 32,030,959 | 23,896,549 | 45,665,237 |
| i)Local sales (Net) | 17,505,895 | 30,553,872 | 39,040,032 | 31,722,451 | 22,439,548 | 42,361,280 |
| ii) Export sales (Net) | 455,280 | 1,058,495 | 546,330 | 308,508 | 1,457,001 | 3,303,957 |
| 2.Cost of sales | 13,736,444 | 22,825,374 | 29,129,335 | 25,202,514 | 19,004,725 | 34,323,267 |
| i)Cost of material | 10,883,370 | 18,887,884 | 25,598,430 | 21,705,576 | 16,232,974 | 31,081,263 |
| 3.Gross profit / (loss) (F1-F2) | 4,224,731 | 8,786,993 | 10,457,027 | 6,828,445 | 4,891,824 | 11,341,970 |
| 4.General, administrative and other expenses | 1,237,943 | 1,838,217 | 2,187,358 | 2,097,517 | 1,770,835 | 2,754,571 |
| i)Selling \& distribution expenses | 429,450 | 635,049 | 730,588 | 698,181 | 670,672 | 1,079,163 |
| ii)Administrative and other expenses | 808,493 | 1,203,168 | 1,456,770 | 1,399,336 | 1,100,163 | 1,675,408 |
| 5.Other income / (loss) | 160,135 | 400,940 | 635,902 | 468,793 | 148,703 | 567,434 |
| 6.EBIT (F3-F4+F5) | 3,146,923 | 7,349,716 | 8,905,571 | 5,199,721 | 3,269,692 | 9,154,833 |
| 7.Financial expenses | 52,666 | 16,001 | 20,190 | 121,552 | 359,413 | 79,287 |
| of which: (i) Interest expenses | 44,612 | 11,323 | 14,934 | 115,431 | 349,221 | 65,708 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,094,257 | 7,333,715 | 8,885,381 | 5,078,169 | 2,910,279 | 9,075,546 |
| 9.Tax expenses | 1,056,595 | 2,410,888 | 2,921,862 | 1,562,972 | 946,089 | 2,509,419 |
| 10.Profit / (loss) after tax (F8-F9) | 2,037,662 | 4,922,827 | 5,963,519 | 3,515,197 | 1,964,190 | 6,566,127 |
| 11.Cash dividends | 2,214,630 | 4,207,797 | 5,315,112 | 3,764,871 | 2,491,460 | 5,294,343 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 55,366 | 0 | 174,402 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 4,373,854 | 9,097,197 | 4,318,805 | $(2,032,279)$ | 4,254,429 | 9,990,098 |
| 2.Net cash flows from investing activities | $(266,312)$ | $(6,170,046)$ | 1,001,572 | 5,345,015 | $(503,337)$ | $(6,041,894)$ |
| 3.Net cash flows from financing activities | $(2,569,735)$ | $(3,448,114)$ | $(5,751,317)$ | $(5,035,099)$ | $(2,728,830)$ | (3,954,049) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 6,208,133 | 8,207,992 | 8,315,623 | 6,806,543 | 6,118,757 | 12,384,845 |
| 2.Retention in business (F10-F11-F12) | $(176,968)$ | 715,030 | 648,407 | $(305,040)$ | $(527,270)$ | 1,097,382 |
| 3.Depreciation for the year | 145,390 | 157,952 | 181,441 | 198,245 | 200,333 | 188,288 |
| 4.Salaries, wages and employee benefits | 1,395,379 | 1,984,783 | 2,215,855 | 1,897,014 | 1,566,603 | 2,366,799 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 11.34 | 15.57 | 15.06 | 10.97 | 8.22 | 14.38 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.61 | 1.97 | 1.99 | 1.92 | 1.76 | 2.19 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 18.27 | 30.68 | 29.94 | 21.08 | 14.43 | 31.43 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.79 | 2.29 | 2.48 | 2.26 | 2.20 | 2.50 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 32.74 | 70.29 | 74.24 | 47.55 | 31.76 | 78.56 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 46.00 | 111.14 | 134.64 | 79.36 | 39.42 | 117.13 |


| Pak Suzuki Motor Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 7,333,722 | 9,904,380 | 17,828,015 | 19,624,227 | 21,009,818 | 24,926,516 |
| 1.Capital work in progress | 2,496,091 | 1,731,931 | 7,834,219 | 652,229 | 535,447 | 5,627,191 |
| 2.Operating fixed assets at cost | 16,395,148 | 20,494,313 | 22,630,729 | 32,094,518 | 32,704,036 | 33,145,464 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,175,966 | 7,068,071 | 7,820,608 | 15,033,621 | 12,503,154 | 9,917,235 |
| 4. Intangible assets | 72,619 | 185,333 | 113,297 | 345,419 | 246,357 | 384,360 |
| 5.Long term investments | 0 | 208,086 | 329,274 | 325,925 | 278,160 | 190,492 |
| 6.Other non-current assets | 589,046 | 710,959 | 1,730,617 | 3,267,033 | 7,446,700 | 8,807,238 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 30,518,243 | 41,006,087 | 43,681,834 | 57,767,219 | 45,637,538 | 67,063,454 |
| 1.Cash \& bank balance | 8,548,293 | 9,189,552 | 1,516,163 | 3,267,510 | 17,818,607 | 23,271,041 |
| 2.Inventories; of which | 16,288,608 | 23,946,058 | 29,397,056 | 37,138,571 | 17,974,242 | 26,225,464 |
| i)Raw material | 8,112,011 | 11,754,415 | 14,397,889 | 21,137,374 | 13,010,855 | 21,460,351 |
| ii)Work in progress | 83,499 | 70,600 | 56,425 | 160,626 | 387,484 | 1,763,567 |
| iii)Finished goods | 8,093,098 | 12,121,043 | 12,929,908 | 14,903,629 | 4,574,565 | 3,001,546 |
| 3.Trade Debt / accounts receivables | 1,205,269 | 211,358 | 237,538 | 690,658 | 503,759 | 197,287 |
| 4.Short term loans and advances | 163,019 | 364,800 | 590,254 | 55,390 | 119,838 | 164,107 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 4,313,054 | 7,294,319 | 11,940,823 | 16,615,090 | 9,221,092 | 17,205,555 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 37,851,965 | 50,910,467 | 61,509,849 | 77,391,446 | 66,647,356 | 91,989,970 |
| C.Shareholders' Equity (C1+C2+C3) | 26,216,907 | 29,549,716 | 29,232,865 | 25,682,506 | 24,292,441 | 26,826,197 |
| 1.Issued, Subscribed \& Paid up capital | 822,999 | 822,999 | 822,999 | 822,999 | 822,999 | 822,999 |
| i)Ordinary shares | 822,999 | 822,999 | 822,999 | 822,999 | 822,999 | 822,999 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 25,393,908 | 28,726,717 | 28,409,866 | 24,859,507 | 23,469,442 | 26,003,198 |
| i)Capital Reserve | 0 | 844,596 | 844,596 | 844,596 | 844,596 | 844,596 |
| ii)Revenue Reserve | 25,393,908 | 27,882,121 | 27,565,270 | 24,014,911 | 22,624,846 | 25,158,602 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 215,730 | 840,443 | 755,858 | 3,324,103 |
| 1.Long term borrowings | 0 | 0 | 0 | 116,192 | 97,485 | 89,022 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 324,764 | 384,924 | 568,513 |
| 5.Other non-current liabilities | 0 | 0 | 215,730 | 399,487 | 273,449 | 2,666,568 |
| E.Current Liabilities (E1+E2+E3+E4) | 11,635,058 | 21,360,751 | 32,061,254 | 50,868,497 | 41,599,057 | 61,839,670 |
| 1.Trade credit \& other accounts payables | 6,300,123 | 11,377,815 | 14,409,566 | 12,398,925 | 13,368,909 | 20,053,569 |
| of which: i) Trade credits | 1,353,778 | 1,991,718 | 2,215,730 | 1,598,600 | 2,805,688 | 4,236,266 |
| 2.Short term borrowings | 0 | 0 | 11,310,497 | 32,442,794 | 12,659,812 | 12,661,933 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 170,976 |
| 4.Other current liabilities | 5,334,935 | 9,982,936 | 6,341,191 | 6,026,778 | 15,570,336 | 28,953,192 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 76,516,040 | 101,811,611 | 119,853,898 | 116,548,013 | 76,720,132 | 160,082,255 |
| i)Local sales (Net) | 76,460,318 | 101,747,176 | 119,767,741 | 116,485,725 | 76,693,019 | 159,965,791 |
| ii)Export sales (Net) | 55,722 | 64,435 | 86,157 | 62,288 | 27,113 | 116,464 |
| 2.Cost of sales | 69,167,463 | 92,159,038 | 112,809,033 | 114,563,486 | 73,120,914 | 151,911,517 |
| i)Cost of material | 63,809,188 | 82,798,926 | 103,654,365 | 102,070,300 | 53,233,321 | 137,465,318 |
| 3.Gross profit / (loss) (F1-F2) | 7,348,577 | 9,652,573 | 7,044,865 | 1,984,527 | 3,599,218 | 8,170,738 |
| 4.General, administrative and other expenses | 3,877,417 | 4,818,068 | 5,162,137 | 5,067,674 | 3,445,616 | 5,703,739 |
| i)Selling \& distribution expenses | 2,337,827 | 2,804,256 | 2,706,853 | 2,539,251 | 1,639,791 | 2,943,268 |
| ii)Administrative and other expenses | 1,539,590 | 2,013,812 | 2,455,284 | 2,528,423 | 1,805,825 | 2,760,471 |
| 5.Other income / (loss) | 1,039,851 | 852,797 | 562,731 | 219,155 | 623,078 | 2,065,449 |
| 6.EBIT (F3-F4+F5) | 4,511,011 | 5,687,302 | 2,445,459 | $(2,863,992)$ | 776,680 | 4,532,448 |
| 7.Financial expenses | 95,775 | 68,088 | 362,523 | 2,087,752 | 2,664,734 | 737,041 |
| of which: (i) Interest expenses | 593 | 1,597 | 287,984 | 1,968,500 | 2,586,450 | 411,973 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,415,236 | 5,619,214 | 2,082,936 | $(4,951,744)$ | $(1,888,054)$ | 3,795,407 |
| 9.Tax expenses | 1,642,601 | 1,793,393 | 784,828 | $(2,031,259)$ | $(509,939)$ | 1,115,931 |
| 10.Profit / (loss) after tax (F8-F9) | 2,772,635 | 3,825,821 | 1,298,108 | $(2,920,485)$ | $(1,378,115)$ | 2,679,476 |
| 11.Cash dividends | 452,649 | 1,530,778 | 260,068 | 0 | 0 | 534,949 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(3,041,252)$ | 4,199,509 | $(9,333,754)$ | $(16,191,764)$ | 34,888,257 | 19,951,135 |
| 2.Net cash flows from investing activities | $(2,186,740)$ | $(3,105,150)$ | $(8,127,513)$ | $(2,829,338)$ | $(500,636)$ | $(4,427,789)$ |
| 3.Net cash flows from financing activities | $(1,229,722)$ | $(453,100)$ | $(1,522,619)$ | $(328,091)$ | 12,574,513 | $(10,070,912)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 26,216,907 | 29,549,716 | 29,448,595 | 26,522,949 | 25,048,299 | 30,150,300 |
| 2.Retention in business (F10-F11-F12) | 2,319,986 | 2,295,043 | 1,038,040 | $(2,920,485)$ | $(1,378,115)$ | 2,144,527 |
| 3.Depreciation for the year | 935,714 | 1,362,801 | 1,568,523 | 1,835,213 | 3,403,662 | 3,264,571 |
| 4.Salaries, wages and employee benefits | 2,230,303 | 2,477,735 | 3,038,360 | 3,339,415 | 2,182,615 | 3,602,488 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.62 | 3.76 | 1.08 | -2.51 | -1.80 | 1.67 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.03 | 2.29 | 2.13 | 1.68 | 1.06 | 2.02 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.36 | 8.62 | 2.31 | -4.21 | -1.91 | 3.38 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.48 | 1.59 | 1.91 | 2.53 | 2.87 | 3.10 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 10.90 | 13.72 | 4.42 | -10.64 | -5.49 | 10.47 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 33.69 | 46.49 | 15.77 | -35.49 | -16.75 | 32.56 |


| Panther Tyres Limited | (Thousand Rupees) |
| :---: | :---: |
| Items | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 5,984,846 |
| 1.Capital work in progress | 1,474,376 |
| 2.Operating fixed assets at cost | 6,347,676 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,342,201 |
| 4.Intangible assets | 7,479 |
| 5.Long term investments | 0 |
| 6.Other non-current assets | 160,790 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 8,285,287 |
| 1.Cash \& bank balance | 806,059 |
| 2.Inventories; of which | 3,234,588 |
| i)Raw material | 1,974,220 |
| ii)Work in progress | 252,440 |
| iii)Finished goods | 974,174 |
| 3.Trade Debt / accounts receivables | 3,303,967 |
| 4.Short term loans and advances | 6,080 |
| 5.Short term investments | 0 |
| 6.Other current assets | 934,593 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 14,270,133 |
| C. Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | 6,576,791 |
| 1. Issued, Subscribed \& Paid up capital | 1,400,000 |
| i)Ordinary shares | 1,400,000 |
| ii)Preference shares | 0 |
| 2.Reserves | 4,321,989 |
| i)Capital Reserve | 1,574,434 |
| ii)Revenue Reserve | 2,747,555 |
| of which: un-appropriated profit(loss) / retained earnings | 2,747,555 |
| 3.Surplus on revaluation of fixed assets | 854,802 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,290,403 |
| 1.Long term borrowings | 1,656,150 |
| 2.Subordinated loans / Sponsor's loans | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 |
| 4.Employees benefit obligations | 0 |
| 5.Other non-current liabilities | 634,253 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,402,939 |
| 1.Trade credit \& other accounts payables | 892,883 |
| of which: i) Trade credits | 540,912 |
| 2.Short term borrowings | 4,111,847 |
| 3.Current portion of non-current liabilities | 346,406 |
| 4.Other current liabilities | 51,803 |
| F.Operations: |  |
| 1.Sales | 16,202,067 |
| i)Local sales (Net) | 14,852,352 |
| ii)Export sales (Net) | 1,349,715 |
| 2.Cost of sales | 13,731,305 |
| i)Cost of material | 10,081,060 |
| 3.Gross profit / (loss) (F1-F2) | 2,470,762 |
| 4.General, administrative and other expenses | 963,909 |
| i)Selling \& distribution expenses | 581,072 |
| ii)Administrative and other expenses | 382,837 |
| 5.Other income / (loss) | 41,604 |
| 6.EBIT (F3-F4+F5) | 1,548,457 |
| 7.Financial expenses | 328,192 |
| of which: (i) Interest expenses | 310,666 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,220,265 |
| 9.Tax expenses | 369,002 |
| 10.Profit / (loss) after tax (F8-F9) | 851,263 |
| 11.Cash dividends | 280,000 |
| 12.Bonus shares / stock dividends | 280,000 |
| G.Statement of Cash Flows |  |
| 1.Net cash flows from operating activities | $(1,309,420)$ |
| 2.Net cash flows from investing activities | $(1,852,390)$ |
| 3.Net cash flows from financing activities | 3,817,022 |
| H.Miscellaneous |  |
| 1.Total capital employed (C+D) | 8,867,194 |
| 2.Retention in business (F10-F11-F12) | 291,263 |
| 3.Depreciation for the year | 297,698 |
| 4.Salaries, wages and employee benefits | 1,494,634 |
| I.Key Performance Indicators |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.25 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.14 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.97 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.17 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 12.94 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 6.08 |


| Sazgar Engineering Works Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 259,548 | 550,314 | 729,934 | 1,026,403 | 1,371,083 | 1,932,740 |
| 1.Capital work in progress | 490 | 267,517 | 361,969 | 649,491 | 982,536 | 1,500,249 |
| 2.Operating fixed assets at cost | 443,291 | 484,655 | 587,377 | 605,830 | 607,610 | 636,634 |
| 3.Operating fixed assets after deducting accumulated depreciation | 244,028 | 265,490 | 346,834 | 348,588 | 335,797 | 344,172 |
| 4. Intangible assets | 136 | 51 | 11 | 109 | 77 | 383 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 14,894 | 17,256 | 21,120 | 28,215 | 52,673 | 87,936 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 918,130 | 858,129 | 876,929 | 944,516 | 1,449,087 | 2,725,500 |
| 1.Cash \& bank balance | 166,898 | 67,303 | 35,325 | 5,967 | 448,819 | 14,977 |
| 2.Inventories; of which | 486,882 | 548,125 | 477,786 | 645,848 | 660,110 | 817,897 |
| i)Raw material | 306,903 | 353,207 | 336,012 | 336,012 | 416,574 | 563,749 |
| ii)Work in progress | 15,490 | 13,548 | 11,922 | 11,922 | 30,553 | 31,392 |
| iii)Finished goods | 164,489 | 181,370 | 137,357 | 137,357 | 222,905 | 232,679 |
| 3.Trade Debt / accounts receivables | 92,494 | 72,081 | 97,613 | 115,605 | 122,597 | 116,924 |
| 4.Short term loans and advances | 18,050 | 10,797 | 13,396 | 16,220 | 16,102 | 31,012 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 153,806 | 159,823 | 252,809 | 160,876 | 201,459 | 1,744,690 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,177,678 | 1,408,443 | 1,606,863 | 1,970,919 | 2,820,170 | 4,658,240 |
| C.Shareholders' Equity (C1+C2+C3) | 689,415 | 773,789 | 957,364 | 1,044,707 | 1,768,959 | 1,839,852 |
| 1.Issued, Subscribed \& Paid up capital | 179,724 | 179,724 | 215,668 | 215,668 | 357,668 | 464,969 |
| i)Ordinary shares | 179,724 | 179,724 | 215,668 | 215,668 | 357,668 | 464,969 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 509,691 | 594,065 | 741,696 | 829,039 | 1,411,291 | 1,374,883 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 557,406 | 557,406 |
| ii)Revenue Reserve | 509,691 | 594,065 | 741,696 | 829,039 | 853,884 | 817,477 |
| of which: un-appropriated profit(loss) / retained earnings | 509,691 | 594,065 | 741,696 | 829,039 | 853,884 | 817,477 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 118,557 | 138,336 | 159,603 | 370,637 | 464,486 | 545,990 |
| 1.Long term borrowings | 56 | 0 | 0 | 201,670 | 257,208 | 295,399 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 93,494 | 116,309 | 139,270 | 159,833 | 202,108 | 244,892 |
| 5.Other non-current liabilities | 25,007 | 22,027 | 20,333 | 9,134 | 5,171 | 5,699 |
| E.Current Liabilities (E1+E2+E3+E4) | 369,706 | 496,318 | 489,896 | 555,575 | 586,725 | 2,272,399 |
| 1.Trade credit \& other accounts payables | 320,182 | 493,995 | 485,425 | 515,981 | 413,570 | 2,008,188 |
| of which: i) Trade credits | 252,618 | 398,538 | 388,476 | 393,155 | 334,233 | 446,567 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 119,680 |
| 3.Current portion of non-current liabilities | 773 | 56 | 0 | 22,402 | 131,638 | 134,126 |
| 4.Other current liabilities | 48,751 | 2,267 | 4,471 | 17,192 | 41,517 | 10,405 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,873,867 | 3,618,144 | 3,968,217 | 3,218,524 | 2,891,755 | 4,033,601 |
| i)Local sales (Net) | 2,873,867 | 3,618,144 | 3,968,217 | 3,218,524 | 2,861,510 | 3,967,360 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 30,245 | 66,241 |
| 2.Cost of sales | 2,585,180 | 3,238,663 | 3,523,304 | 2,887,802 | 2,598,740 | 3,666,877 |
| i)Cost of material | 2,298,916 | 2,711,118 | 2,959,418 | 2,451,349 | 2,133,205 | 3,119,186 |
| 3.Gross profit / (loss) (F1-F2) | 288,687 | 379,481 | 444,913 | 330,722 | 293,014 | 366,724 |
| 4.General, administrative and other expenses | 139,233 | 176,501 | 196,919 | 198,241 | 196,811 | 249,247 |
| i)Selling \& distribution expenses | 69,547 | 83,913 | 95,041 | 93,465 | 96,378 | 126,877 |
| ii)Administrative and other expenses | 69,686 | 92,588 | 101,878 | 104,776 | 100,433 | 122,370 |
| 5.Other income / (loss) | 7,284 | 2,923 | 11,581 | 3,656 | 8,632 | 8,189 |
| 6.EBIT (F3-F4+F5) | 156,738 | 205,903 | 259,575 | 136,137 | 104,835 | 125,666 |
| 7.Financial expenses | 2,780 | 1,790 | 4,896 | 24,293 | 64,062 | 21,186 |
| of which: (i) Interest expenses | 1,642 | 1,032 | 4,329 | 23,778 | 63,023 | 20,087 |
| 8.Profit / (loss) before taxation (F6-F7) | 153,958 | 204,113 | 254,679 | 111,844 | 40,774 | 104,480 |
| 9.Tax expenses | 46,288 | 61,292 | 68,674 | 29,848 | 13,140 | 28,685 |
| 10.Profit / (loss) after tax (F8-F9) | 107,670 | 142,821 | 186,005 | 81,996 | 27,634 | 75,795 |
| 11.Cash dividends | 44,931 | 22,466 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 35,945 | 0 | 0 | 107,301 | 107,301 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 212,307 | 259,187 | 165,106 | 54,832 | $(99,802)$ | $(61,903)$ |
| 2.Net cash flows from investing activities | $(9,448)$ | $(309,064)$ | $(196,476)$ | $(308,135)$ | $(335,740)$ | $(547,841)$ |
| 3.Net cash flows from financing activities | $(54,244)$ | $(49,718)$ | (608) | 223,946 | 878,393 | 175,902 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 807,972 | 912,125 | 1,116,967 | 1,415,344 | 2,233,445 | 2,385,841 |
| 2.Retention in business (F10-F11-F12) | 62,739 | 84,411 | 186,005 | 81,996 | $(79,667)$ | $(31,505)$ |
| 3.Depreciation for the year | 19,803 | 20,714 | 20,068 | 19,916 | 19,228 | 21,797 |
| 4.Salaries, wages and employee benefits | 252,366 | 329,224 | 365,573 | 372,883 | 422,321 | 472,182 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.75 | 3.95 | 4.69 | 2.55 | 0.96 | 1.88 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.54 | 2.80 | 2.63 | 1.80 | 1.21 | 1.08 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.50 | 11.05 | 12.34 | 4.58 | 1.15 | 2.03 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.73 | 1.77 | 1.74 | 1.79 | 1.70 | 2.07 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 16.48 | 19.52 | 21.49 | 8.19 | 1.96 | 4.20 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 5.99 | 7.95 | 8.62 | 3.80 | 0.77 | 1.63 |

## Fuel and Energy

## Performance at a Glance

The balance sheet size of fuel and energy sector improved by Rs 366.51 billion, reached at Rs $4,031.65$ billion during FY21. Shareholders' equity improved by 10.49 percent during FY21 over the previous year to stand at Rs $1,469.03$ billion in the current year. The share of total liabilities and Shareholders' Equity in total assets showed no significant change during FY21. While Total liabilities increased by Rs 227.07 billion during FY21, shareholders' equity increased by Rs 139.44 billion.
Sales of the sector grew by 3.57 percent as compared to last year and reached Rs $1,907.49$ billion during FY21 whereas cost of sales and cost of material increased higher than sales. As a result, sector's profit before taxation dropped by 4.63 percent during current year over the previous year. Similarly, Profit after tax decreased during FY21.

## Assets

Non-current assets of the sector stood at Rs $1,411.75$ billion during FY21 reflecting a YoY increase of 5.49 percent. The Capital work in progress increased by Rs 72.75 billion during FY21 while Operating fixed assets (after deducting accumulated depreciation) slightly increased by Rs 9.15 billion.
Current assets during the year under review increased by Rs 293.07 billion during FY21 on the back of an

increase in Other current assets by Rs 217.87 billion. Details of current assets reveals that Trade Debt / accounts receivables (Rs 36.45 billion) and Short term investments (Rs 34.21 billion) were other major contributors in the growth of current assets. Notably, Short term investments posted a growth of 101.43 percent during FY21.

## Shareholders' Equity \& Liabilities

Shareholders' equity soared up to Rs $1,469.03$ billion in the current year depicting an addition of Rs 139.44 billion during FY21. This increase in equity is represented by un-appropriated profit (loss) / retained earnings, which increased by Rs 137.96 billion.

Current liabilities increased to Rs $2,019.58$ billion during FY21 posting a YoY growth of 12.64 percent over previous year. Out of an increase of Rs 226.56 billion in current liabilities, Rs 167.26 billion was due to rise in Trade credit \& other accounts payables (which is largest portion of current liabilities). Other current liabilities and Current portion of non-current liabilities were other significant components, caused a
 change in current liabilities respectively by Rs 33.05 billion and Rs 22.76 billion. Though the overall Non-current liabilities did not change considerably, the composition altered significantly. A decrease of Rs 20.82 billion was observed in long term borrowings during FY21, which was largely compensated by other non-current liabilities (Rs 19.71 billion).



## Operating Efficiency \& Ratio Analysis

Sales of fuel and energy sector increased by Rs 65.75 billion, posted a YoY growth of 3.57 percent during FY21 however Cost of material increased larger, resulted in a decline in gross profit. Specifically, gross profit during FY21 was Rs 371.97 billion, 1.95 percent smaller than gross profit of FY20, owing to 18.04 percent hike in cost of material. Besides, Profit after taxation decreased by Rs 8.63 billion in current year over the previous year.

Key performance indicators of the sector showed mix behavior during current year with reference to earnings/profitability ratios. Return on assets decreased from 5.51 during FY20 to 4.82 during FY21. Return on equity moved from 15.53 during FY20 to 13.12 during FY21. Basic earnings per share decreased from 5.52 during FY20 to 5.28 during FY21. Net profit margin decreased from 10.50 during FY20 to 9.68 during FY21. During the year, assets turnover was also decreased from 0.53 during FY20 to 0.50 during FY21. Ratio of the financial leverage of the sector also decreased from 2.82 during FY20 to 2.72 during FY21.


| Fuel and Energy Sector - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,008,622,853 | 1,011,738,950 | 1,061,321,924 | 1,163,372,355 | 1,338,310,811 | 1,411,752,306 |
| 1.Capital work in progress | 131,926,988 | 79,513,936 | 96,414,674 | 124,251,810 | 149,724,368 | 222,474,882 |
| 2.Operating fixed assets at cost | 1,060,314,120 | 1,307,527,017 | 1,691,562,767 | 1,811,672,299 | 1,879,929,574 | 1,979,062,240 |
| 3.Operating fixed assets after deducting accumulated depreciation | 636,026,678 | 748,250,145 | 910,849,430 | 961,455,540 | 967,782,567 | 976,927,608 |
| 4. Intangible assets | 93,162,279 | 105,011,978 | 2,507,831 | 2,450,153 | 2,297,896 | 2,737,903 |
| 5.Long term investments | 114,185,977 | 45,333,767 | 37,079,461 | 60,099,976 | 119,163,743 | 120,645,639 |
| 6.Other non-current assets | 33,320,931 | 33,629,124 | 14,470,528 | 15,114,876 | 99,342,237 | 88,966,274 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,004,596,816 | 1,239,696,625 | 1,629,743,482 | 2,183,464,603 | 2,326,830,175 | 2,619,897,788 |
| 1.Cash \& bank balance | 32,659,283 | 24,266,180 | 25,416,929 | 53,553,267 | 53,868,831 | 47,714,699 |
| 2.Inventories; of which | 11,508,324 | 25,949,428 | 51,996,004 | 32,152,653 | 23,431,102 | 29,144,578 |
| i)Raw material | 9,236,968 | 13,895,806 | 18,758,152 | 29,866,142 | 21,445,453 | 27,247,444 |
| ii)Work in progress | 7,328 | 7,921 | 31,922 | 12,203 | 12,203 | 12,203 |
| iii)Finished goods | 1,510,360 | 896,763 | 938,857 | 1,535,626 | 1,504,679 | 4,537,304 |
| 3.Trade Debt / accounts receivables | 598,685,960 | 630,908,394 | 837,549,903 | 1,054,096,106 | 1,015,335,110 | 1,051,786,942 |
| 4.Short term loans and advances | 18,041,816 | 24,944,298 | 30,544,203 | 24,047,508 | 29,972,543 | 34,945,884 |
| 5.Short term investments | 3,194,362 | 3,740,886 | 8,565,430 | 20,763,589 | 33,727,105 | 67,938,017 |
| 6.Other current assets | 340,507,071 | 529,887,439 | 675,671,013 | 998,851,480 | 1,170,495,484 | 1,388,367,668 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,013,219,669 | 2,251,435,575 | 2,691,065,406 | 3,346,836,958 | 3,665,140,986 | 4,031,650,095 |
| C.Shareholders' Equity (C1+C2+C3) | 832,106,622 | 907,248,650 | 995,673,437 | 1,142,665,349 | 1,329,592,737 | 1,469,030,317 |
| 1.Issued, Subscribed \& Paid up capital | 206,790,677 | 206,940,677 | 206,940,677 | 207,084,169 | 205,645,068 | 205,645,068 |
| i)Ordinary shares | 206,790,677 | 206,940,677 | 206,940,677 | 207,084,169 | 205,645,068 | 205,645,068 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 562,413,192 | 639,829,822 | 719,824,731 | 846,600,497 | 1,042,383,638 | 1,185,102,275 |
| i)Capital Reserve | 37,480,158 | 40,177,547 | 44,194,020 | 58,367,190 | 63,650,147 | 68,500,150 |
| ii)Revenue Reserve | 524,933,034 | 599,652,275 | 675,630,711 | 788,233,307 | 978,733,491 | 1,116,602,125 |
| of which: un-appropriated profit(loss) / retained earnings | 516,105,453 | 583,446,385 | 651,509,601 | 771,935,693 | 962,572,792 | 1,100,528,657 |
| 3.Surplus on revaluation of fixed assets | 62,902,753 | 60,478,151 | 68,908,029 | 88,980,683 | 81,564,031 | 78,282,974 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 352,209,919 | 403,490,642 | 410,711,900 | 447,326,713 | 542,527,607 | 543,034,910 |
| 1.Long term borrowings | 154,319,907 | 169,333,812 | 159,122,116 | 165,499,983 | 224,513,877 | 203,694,529 |
| 2.Subordinated loans / Sponsor's loans | 722,933 | 762,253 | 799,618 | 714,425 | 554,616 | 409,179 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 38,434,335 | 44,966,315 | 40,994,398 | 42,589,326 | 50,239,449 | 52,001,874 |
| 5.Other non-current liabilities | 158,732,744 | 188,428,262 | 209,795,768 | 238,522,979 | 267,219,665 | 286,929,328 |
| E.Current Liabilities (E1+E2+E3+E4) | 828,903,128 | 940,696,283 | 1,284,680,069 | 1,756,844,896 | 1,793,020,641 | 2,019,584,867 |
| 1.Trade credit \& other accounts payables | 581,699,656 | 658,399,476 | 921,937,574 | 1,280,651,670 | 1,324,505,492 | 1,491,758,388 |
| of which: i) Trade credits | 370,532,197 | 442,518,891 | 658,348,267 | 941,301,782 | 1,089,195,639 | 1,233,696,830 |
| 2. Short term borrowings | 116,807,474 | 132,889,843 | 187,892,031 | 278,780,369 | 245,657,820 | 249,159,806 |
| 3.Current portion of non-current liabilities | 37,935,712 | 48,938,750 | 58,288,030 | 48,165,826 | 42,971,661 | 65,734,167 |
| 4.Other current liabilities | 92,460,286 | 100,468,214 | 116,562,434 | 149,247,031 | 179,885,668 | 212,932,506 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,115,505,632 | 1,273,387,299 | 1,537,644,823 | 2,006,443,726 | 1,841,739,575 | 1,907,490,766 |
| i)Local sales (Net) | 1,115,505,632 | 1,273,387,299 | 1,537,644,823 | 2,006,443,726 | 1,841,739,575 | 1,907,490,766 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 916,574,449 | 1,040,056,014 | 1,260,180,773 | 1,629,476,575 | 1,462,362,241 | 1,535,523,855 |
| i)Cost of material | 625,661,521 | 290,434,727 | 320,847,775 | 372,217,974 | 308,680,695 | 364,352,435 |
| 3.Gross profit / (loss) (F1-F2) | 198,931,183 | 233,331,285 | 277,464,050 | 376,967,151 | 379,377,334 | 371,966,911 |
| 4.General, administrative and other expenses | 91,518,248 | 95,617,974 | 107,420,679 | 135,414,023 | 119,916,997 | 114,966,334 |
| i)Selling \& distribution expenses | 8,415,410 | 7,280,657 | 7,018,903 | 7,416,130 | 8,184,612 | 9,023,703 |
| ii)Administrative and other expenses | 83,102,838 | 88,337,317 | 100,401,776 | 127,997,893 | 111,732,385 | 105,942,631 |
| 5.Other income / (loss) | 67,163,237 | 57,176,431 | 66,184,495 | 92,999,569 | 111,739,043 | 73,474,291 |
| 6.EBIT (F3-F4+F5) | 174,576,172 | 194,889,742 | 236,227,866 | 334,552,697 | 371,199,380 | 330,474,868 |
| 7.Financial expenses | 30,006,229 | 29,158,770 | 40,216,787 | 66,376,335 | 103,667,010 | 75,330,149 |
| of which: (i) Interest expenses | 22,735,593 | 23,378,953 | 36,032,748 | 62,339,448 | 97,748,835 | 70,513,254 |
| 8.Profit / (loss) before taxation (F6-F7) | 144,569,943 | 165,730,972 | 196,011,079 | 268,176,362 | 267,532,370 | 255,144,719 |
| 9.Tax expenses | 17,209,125 | 36,766,713 | 54,493,041 | 72,435,968 | 74,211,755 | 70,449,289 |
| 10.Profit / (loss) after tax (F8-F9) | 127,360,818 | 128,964,259 | 141,518,038 | 195,740,394 | 193,320,615 | 184,695,430 |
| 11.Cash dividends | 54,082,258 | 50,241,010 | 69,029,684 | 58,507,532 | 40,866,472 | 86,165,118 |
| 12.Bonus shares / stock dividends | 0 | 0 | 110,250 | 121,275 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 180,690,996 | 118,231,104 | 155,252,752 | 127,817,694 | 159,974,672 | 247,607,021 |
| 2.Net cash flows from investing activities | $(129,975,697)$ | $(115,990,880)$ | $(77,137,093)$ | $(129,876,978)$ | $(118,388,754)$ | $(168,566,989)$ |
| 3.Net cash flows from financing activities | $(67,641,153)$ | $(29,029,164)$ | $(66,926,276)$ | $(32,024,429)$ | $(29,053,210)$ | $(48,643,635)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,184,316,541 | 1,310,739,292 | 1,406,385,337 | 1,589,992,062 | 1,872,120,344 | 2,012,065,227 |
| 2.Retention in business (F10-F11-F12) | 73,278,560 | 78,723,249 | 72,378,104 | 137,111,587 | 152,454,143 | 98,530,312 |
| 3.Depreciation for the year | 52,924,923 | 59,279,266 | 75,714,342 | 79,707,635 | 74,692,403 | 73,571,331 |
| 4.Salaries, wages and employee benefits | 70,075,219 | 84,550,329 | 85,288,318 | 86,631,706 | 91,280,523 | 101,059,116 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 11.42 | 10.13 | 9.20 | 9.76 | 10.50 | 9.68 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.56 | 0.60 | 0.62 | 0.66 | 0.53 | 0.50 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.45 | 6.05 | 5.73 | 6.48 | 5.51 | 4.80 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.48 | 2.45 | 2.60 | 2.82 | 2.84 | 2.75 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 15.97 | 14.83 | 14.87 | 18.31 | 15.64 | 13.20 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.30 | 3.34 | 4.03 | 5.57 | 5.52 | 5.28 |


| Altern Energy Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 21,899,334 | 20,389,955 | 19,137,618 | 17,845,586 | 16,076,908 | 14,502,267 |
| 1.Capital work in progress | 9,430 | 645 | 9,267 | 0 | 1,083 | 5,937 |
| 2.Operating fixed assets at cost | 43,224,391 | 43,399,859 | 43,845,555 | 44,376,546 | 44,324,383 | 44,336,559 |
| 3.Operating fixed assets after deducting accumulated depreciation | 21,868,759 | 20,376,143 | 19,122,403 | 17,843,296 | 16,073,620 | 14,490,952 |
| 4. Intangible assets | 7,374 | 3,742 | 418 | 134 | 292 | 1,626 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 13,771 | 9,425 | 5,530 | 2,156 | 1,913 | 3,752 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 18,565,654 | 19,547,660 | 17,331,408 | 19,563,685 | 17,109,839 | 20,175,123 |
| 1.Cash \& bank balance | 9,220,127 | 4,743,887 | 1,558,086 | 2,202,611 | 416,586 | 1,373,512 |
| 2.Inventories; of which | 476,632 | 471,793 | 468,560 | 464,510 | 460,772 | 457,115 |
| i)Raw material | 476,632 | 471,793 | 468,560 | 464,510 | 464,510 | 457,115 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 7,649,133 | 12,864,950 | 13,751,910 | 15,321,768 | 14,027,093 | 16,109,046 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 103,056 |
| 6.Other current assets | 1,219,762 | 1,467,030 | 1,552,852 | 1,574,796 | 2,205,388 | 2,132,394 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 40,464,988 | 39,937,615 | 36,469,026 | 37,409,271 | 33,186,747 | 34,677,390 |
| C.Shareholders' Equity (C1+C2+C3) | 25,829,985 | 26,264,114 | 27,209,488 | 28,009,218 | 29,797,916 | 32,178,925 |
| 1.Issued, Subscribed \& Paid up capital | 3,633,800 | 3,633,800 | 3,633,800 | 3,633,800 | 3,633,800 | 3,633,800 |
| i)Ordinary shares | 3,633,800 | 3,633,800 | 3,633,800 | 3,633,800 | 3,633,800 | 3,633,800 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 22,196,185 | 22,630,314 | 23,575,688 | 24,375,418 | 26,164,116 | 28,545,125 |
| i)Capital Reserve | 10,144,469 | 10,250,722 | 10,654,694 | 11,068,633 | 11,526,140 | 13,098,959 |
| ii)Revenue Reserve | 12,051,716 | 12,379,592 | 12,920,994 | 13,306,785 | 14,637,976 | 15,446,166 |
| of which: un-appropriated profit(loss) / retained earnings | 12,051,716 | 12,379,592 | 12,920,994 | 13,306,785 | 14,637,976 | 15,446,166 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,361,511 | 4,982,076 | 2,544,852 | 1,028,354 | 21,912 | 1,482,877 |
| 1.Long term borrowings | 4,440,613 | 4,045,532 | 1,561,704 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 2,637 | 3,402 | 20,228 | 23,292 | 21,912 | 15,075 |
| 5.Other non-current liabilities | 918,261 | 933,142 | 962,920 | 1,005,062 | 0 | 1,467,802 |
| E.Current Liabilities (E1+E2+E3+E4) | 9,273,492 | 8,691,425 | 6,714,686 | 8,371,699 | 3,366,919 | 1,015,588 |
| 1.Trade credit \& other accounts payables | 2,919,361 | 3,230,681 | 1,680,570 | 3,035,852 | 936,356 | 950,634 |
| of which: i) Trade credits | 90,629 | 316,155 | 437,927 | 560,369 | 472,694 | 452,725 |
| 2.Short term borrowings | 0 | 0 | 1,816,641 | 2,927,075 | 2,344,701 | 4,354 |
| 3.Current portion of non-current liabilities | 4,362,362 | 2,697,021 | 3,123,407 | 2,112,666 | 0 | 0 |
| 4.Other current liabilities | 1,991,769 | 2,763,723 | 94,068 | 296,106 | 85,862 | 60,600 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 27,287,258 | 27,757,933 | 31,443,772 | 19,946,781 | 10,430,641 | 12,410,156 |
| i)Local sales (Net) | 27,287,258 | 27,757,933 | 31,443,772 | 19,946,781 | 10,430,641 | 12,410,156 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 21,924,076 | 23,472,480 | 26,785,009 | 15,721,983 | 5,759,805 | 6,458,983 |
| i)Cost of material | 18,813,409 | 19,899,257 | 23,543,189 | 12,754,945 | 2,933,288 | 3,615,196 |
| 3.Gross profit / (loss) (F1-F2) | 5,363,182 | 4,285,453 | 4,658,763 | 4,224,798 | 4,670,836 | 5,951,173 |
| 4.General, administrative and other expenses | 228,837 | 248,432 | 242,678 | 323,162 | 199,207 | 256,199 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 228,837 | 248,432 | 242,678 | 323,162 | 199,207 | 256,199 |
| 5.Other income / (loss) | 301,311 | 234,455 | 221,855 | 151,609 | 135,162 | $(1,589,036)$ |
| 6.EBIT (F3-F4+F5) | 5,435,656 | 4,271,476 | 4,637,940 | 4,053,245 | 4,606,791 | 4,105,938 |
| 7.Financial expenses | 1,407,558 | 1,158,500 | 1,039,514 | 1,111,430 | 358,218 | 252,697 |
| of which: (i) Interest expenses | 1,407,478 | 717,970 | 375,453 | 434,867 | 298,594 | 210,484 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,028,098 | 3,112,976 | 3,598,426 | 2,941,815 | 4,248,573 | 3,853,241 |
| 9.Tax expenses | 174,448 | 187,871 | 164,425 | 170,878 | $(832,897)$ | 1,479,957 |
| 10.Profit / (loss) after tax (F8-F9) | 3,853,650 | 2,925,105 | 3,434,001 | 2,770,937 | 5,081,470 | 2,373,284 |
| 11.Cash dividends | 846,675 | 14,535 | 14,535 | 22,348 | 9,630 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 5,654,525 | $(768,389)$ | 2,900,379 | 4,826,258 | 4,233,802 | 3,372,878 |
| 2.Net cash flows from investing activities | 186,960 | $(20,131)$ | 56,063 | 57,142 | 62,862 | $(73,760)$ |
| 3.Net cash flows from financing activities | $(1,610,442)$ | $(3,687,720)$ | $(7,958,884)$ | (5,349,309) | $(5,500,315)$ | $(1,845)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 31,191,496 | 31,246,190 | 29,754,340 | 29,037,572 | 29,819,828 | 33,661,802 |
| 2.Retention in business (F10-F11-F12) | 3,006,975 | 2,910,570 | 3,419,466 | 2,748,589 | 5,071,840 | 2,373,284 |
| 3.Depreciation for the year | 1,688,645 | 1,705,344 | 1,724,725 | 1,739,909 | 1,720,487 | 1,597,686 |
| 4.Salaries, wages and employee benefits | 100,470 | 119,054 | 132,118 | 129,021 | 125,254 | 123,039 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 14.12 | 10.54 | 10.92 | 13.89 | 48.72 | 19.12 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.67 | 0.69 | 0.82 | 0.54 | 0.30 | 0.37 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.41 | 7.28 | 8.99 | 7.50 | 14.40 | 6.99 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.66 | 1.54 | 1.43 | 1.34 | 1.22 | 1.09 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 15.62 | 11.23 | 12.84 | 10.04 | 17.58 | 7.66 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 10.61 | 8.05 | 9.45 | 7.63 | 13.98 | 6.53 |


| Arshad Energy Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 152,024 | 156,042 | 156,528 | 154,543 | 143,456 | 146,788 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 424,128 | 430,799 | 436,538 | 439,543 | 439,385 | 458,701 |
| 3.Operating fixed assets after deducting accumulated depreciation | 152,013 | 156,031 | 156,517 | 154,532 | 143,446 | 146,777 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 11 | 11 | 11 | 11 | 10 | 11 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 47,752 | 51,086 | 37,166 | 35,773 | 31,271 | 14,948 |
| 1.Cash \& bank balance | 1,884 | 776 | 1,181 | 328 | 521 | 938 |
| 2.Inventories; of which | 12,087 | 8,024 | 12,107 | 11,204 | 11,204 | 23 |
| i)Raw material | 12,087 | 8,024 | 12,107 | 11,204 | 11,204 | 23 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 15,970 | 21,183 | 919 | 1,456 | 0 | 0 |
| 4.Short term loans and advances | 3,053 | 2,623 | 2,581 | 2,424 | 2,044 | 78 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 14,758 | 18,480 | 20,378 | 20,361 | 17,502 | 13,909 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 199,776 | 207,128 | 193,694 | 190,316 | 174,727 | 161,736 |
| C.Shareholders' Equity (C1+C2+C3) | 144,236 | 155,194 | 139,312 | 124,257 | 97,251 | 76,456 |
| 1. Issued, Subscribed \& Paid up capital | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| i)Ordinary shares | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 21,721 | 34,506 | 16,097 | $(1,453)$ | $(27,497)$ | $(66,902)$ |
| i)Capital Reserve | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| ii)Revenue Reserve | $(58,279)$ | $(45,494)$ | $(63,903)$ | $(81,453)$ | $(107,497)$ | $(146,902)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(72,688)$ | $(59,903)$ | $(78,311)$ | $(95,863)$ | $(121,906)$ | $(161,311)$ |
| 3.Surplus on revaluation of fixed assets | 42,515 | 40,688 | 43,215 | 45,710 | 44,748 | 63,358 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,889 | 3,394 | 3,838 | 5,441 | 7,635 | 7,837 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 2,889 | 3,394 | 3,838 | 5,441 | 7,635 | 7,837 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 52,651 | 48,540 | 50,544 | 60,618 | 69,841 | 77,443 |
| 1.Trade credit \& other accounts payables | 39,320 | 29,914 | 33,363 | 14,137 | 11,800 | 11,052 |
| of which: i) Trade credits | 30,080 | 18,641 | 25,915 | 11,322 | 10,420 | 9,817 |
| 2.Short term borrowings | 13,300 | 18,595 | 17,150 | 46,450 | 58,010 | 66,360 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 31 | 31 | 31 | 31 | 31 | 31 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 235,991 | 241,920 | 227,473 | 6,252 | 0 | 2,927 |
| i)Local sales (Net) | 235,991 | 241,920 | 227,473 | 6,252 | 0 | 2,927 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 226,220 | 228,534 | 242,277 | 17,437 | 16,322 | 23,889 |
| i)Cost of material | 205,840 | 209,041 | 225,505 | 6,027 | 0 | 3,463 |
| 3.Gross profit / (loss) (F1-F2) | 9,771 | 13,386 | $(14,804)$ | $(11,185)$ | $(16,322)$ | $(20,962)$ |
| 4.General, administrative and other expenses | 4,411 | 6,067 | 5,600 | 6,379 | 10,368 | 19,690 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 119 | 0 |
| ii)Administrative and other expenses | 4,411 | 6,067 | 5,600 | 6,379 | 10,249 | 19,690 |
| 5.Other income / (loss) | 5,951 | 3,942 | 1,300 | 1,884 | 832 | 297 |
| 6.EBIT (F3-F4+F5) | 11,311 | 11,261 | $(19,104)$ | $(15,680)$ | $(25,858)$ | $(40,355)$ |
| 7.Financial expenses | 7 | 48 | 42 | 3 | 2 | 1 |
| of which: (i) Interest expenses | 0 | 37 | 34 | 34 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 11,304 | 11,213 | $(19,146)$ | $(15,683)$ | $(25,860)$ | $(40,356)$ |
| 9.Tax expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | 11,304 | 11,213 | $(19,146)$ | $(15,683)$ | $(25,860)$ | $(40,356)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 5,273 | 1,095 | 4,615 | $(30,153)$ | $(11,367)$ | $(7,932)$ |
| 2.Net cash flows from investing activities | $(4,578)$ | $(7,497)$ | $(2,765)$ | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | (2) | 5,295 | $(1,445)$ | 29,300 | 11,560 | 8,350 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 147,125 | 158,588 | 143,150 | 129,698 | 104,886 | 84,293 |
| 2.Retention in business (F10-F11-F12) | 11,304 | 11,213 | $(19,146)$ | $(15,683)$ | $(25,860)$ | $(40,356)$ |
| 3.Depreciation for the year | 9,724 | 6,594 | 6,527 | 6,347 | 6,140 | 5,530 |
| 4.Salaries, wages and employee benefits | 7,746 | 10,406 | 8,742 | 7,128 | 8,004 | 6,894 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.79 | 4.64 | -8.42 | -250.85 | - | -1,378.75 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 1.19 | 1.19 | 1.14 | 0.03 | 0.00 | 0.02 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.71 | 5.51 | -9.55 | -8.17 | -14.17 | -23.99 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.49 | 1.36 | 1.36 | 1.46 | 1.65 | 1.94 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 8.50 | 7.49 | -13.00 | -11.90 | -23.35 | -46.46 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.41 | 1.40 | -2.39 | -1.96 | -3.23 | -5.04 |


| Burshane LPG (Pakistan) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,228,418 | 1,292,035 | 1,297,943 | 1,243,975 | 1,279,227 | 1,090,409 |
| 1.Capital work in progress | 100 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,517,965 | 1,551,029 | 1,565,658 | 1,593,442 | 1,675,833 | 1,680,540 |
| 3.Operating fixed assets after deducting accumulated depreciation | 750,668 | 758,226 | 742,636 | 732,090 | 827,317 | 807,389 |
| 4. Intangible assets | 389,026 | 462,793 | 453,002 | 388,230 | 328,661 | 279,493 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 88,624 | 71,016 | 102,305 | 123,655 | 123,249 | 3,527 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 342,269 | 302,225 | 402,881 | 438,540 | 420,996 | 524,958 |
| 1.Cash \& bank balance | 103,872 | 113,156 | 112,179 | 175,069 | 266,636 | 93,623 |
| 2.Inventories; of which | 37,536 | 50,755 | 95,341 | 75,422 | 43,901 | 19,134 |
| i)Raw material | 5,188 | 3,674 | 2,794 | 1,959 | 1,385 | 705 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 32,348 | 47,081 | 92,547 | 73,463 | 42,516 | 18,429 |
| 3.Trade Debt / accounts receivables | 11,400 | 5,001 | 17,654 | 23,422 | 24,776 | 87,665 |
| 4.Short term loans and advances | 169,664 | 75,209 | 120,714 | 59,615 | 53,084 | 72,027 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 19,797 | 58,104 | 56,993 | 105,012 | 32,599 | 252,509 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,570,687 | 1,594,260 | 1,700,824 | 1,682,515 | 1,700,223 | 1,615,367 |
| C.Shareholders' Equity (C1+C2+C3) | 782,399 | 778,636 | 772,857 | 819,962 | 689,750 | 577,036 |
| 1.Issued, Subscribed \& Paid up capital | 224,888 | 224,888 | 224,888 | 224,888 | 224,888 | 224,888 |
| i)Ordinary shares | 224,888 | 224,888 | 224,888 | 224,888 | 224,888 | 224,888 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 282,746 | 278,983 | 273,204 | 320,309 | 128,447 | 15,733 |
| i)Capital Reserve | 153,458 | 153,458 | 153,458 | 153,458 | 110,076 | 117,241 |
| ii)Revenue Reserve | 129,288 | 125,525 | 119,746 | 166,851 | 18,371 | $(101,508)$ |
| of which: un-appropriated profit(loss) / retained earnings | 50,130 | 56,739 | 53,965 | 60,770 | $(71,629)$ | $(101,508)$ |
| 3.Surplus on revaluation of fixed assets | 274,765 | 274,765 | 274,765 | 274,765 | 336,415 | 336,415 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 463,746 | 382,437 | 377,031 | 388,579 | 431,771 | 466,571 |
| 1.Long term borrowings | 93,103 | 3,940 | 938 | 2,177 | 17,511 | 9,942 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 370,643 | 378,497 | 376,093 | 386,402 | 414,260 | 456,629 |
| E.Current Liabilities (E1+E2+E3+E4) | 324,542 | 433,187 | 550,936 | 473,974 | 578,702 | 571,760 |
| 1.Trade credit \& other accounts payables | 111,027 | 104,264 | 179,524 | 91,492 | 138,922 | 108,382 |
| of which: i) Trade credits | 48,064 | 56,177 | 92,174 | 62,914 | 72,225 | 52,451 |
| 2.Short term borrowings | 18,818 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 171,280 | 257,441 | 257,441 | 256,006 | 259,553 | 260,788 |
| 4.Other current liabilities | 23,417 | 71,482 | 113,971 | 126,476 | 180,227 | 202,590 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,012,770 | 1,826,825 | 2,926,076 | 3,249,870 | 2,582,454 | 2,591,297 |
| i)Local sales (Net) | 2,012,770 | 1,826,825 | 2,926,076 | 3,249,870 | 2,582,454 | 2,591,297 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,871,442 | 1,617,005 | 2,693,563 | 3,034,515 | 2,448,638 | 2,557,808 |
| i)Cost of material | 1,785,243 | 1,518,254 | 2,584,855 | 2,909,186 | 2,325,603 | 2,396,963 |
| 3.Gross profit / (loss) (F1-F2) | 141,328 | 209,820 | 232,513 | 215,355 | 133,816 | 33,489 |
| 4.General, administrative and other expenses | 169,232 | 174,001 | 184,378 | 188,111 | 194,998 | 200,266 |
| i)Selling \& distribution expenses | 65,283 | 62,752 | 64,224 | 68,780 | 70,600 | 66,446 |
| ii)Administrative and other expenses | 103,949 | 111,249 | 120,154 | 119,331 | 124,398 | 133,820 |
| 5.Other income / (loss) | 47,514 | 50,074 | 35,590 | 42,737 | 35,281 | 29,513 |
| 6.EBIT (F3-F4+F5) | 19,610 | 85,893 | 83,725 | 69,981 | $(25,901)$ | $(137,264)$ |
| 7.Financial expenses | 31,786 | 35,167 | 29,976 | 4,892 | 44,559 | 26,989 |
| of which: (i) Interest expenses | 26,417 | 31,736 | 25,355 | 854 | 40,878 | 25,376 |
| 8.Profit / (loss) before taxation (F6-F7) | $(12,176)$ | 50,726 | 53,749 | 65,089 | $(70,460)$ | $(164,253)$ |
| 9.Tax expenses | $(5,844)$ | 21,628 | 34,035 | 39,150 | 39,299 | $(44,374)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(6,332)$ | 29,098 | 19,714 | 25,939 | $(109,759)$ | $(119,879)$ |
| 11.Cash dividends | 44,978 | 22,489 | 16,867 | 22,489 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(2,314)$ | 187,716 | 68,540 | 93,123 | 153,991 | $(145,074)$ |
| 2.Net cash flows from investing activities | $(151,642)$ | $(151,331)$ | $(61,429)$ | $(22,261)$ | $(48,003)$ | $(20,224)$ |
| 3.Net cash flows from financing activities | $(26,251)$ | $(27,101)$ | $(8,088)$ | $(7,972)$ | $(14,421)$ | $(7,715)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,246,145 | 1,161,073 | 1,149,888 | 1,208,541 | 1,121,521 | 1,043,607 |
| 2.Retention in business (F10-F11-F12) | $(51,310)$ | 6,609 | 2,847 | 3,450 | $(109,759)$ | $(119,879)$ |
| 3.Depreciation for the year | 36,364 | 25,506 | 30,219 | 43,012 | 41,436 | 44,020 |
| 4.Salaries, wages and employee benefits | 85,498 | 95,858 | 110,491 | 114,344 | 107,841 | 114,852 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -0.31 | 1.59 | 0.67 | 0.80 | -4.25 | -4.63 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.25 | 1.15 | 1.78 | 1.92 | 1.53 | 1.56 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -0.39 | 1.84 | 1.20 | 1.53 | -6.49 | -7.23 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.01 | 2.03 | 2.12 | 2.12 | 2.24 | 2.62 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -0.79 | 3.73 | 2.54 | 3.26 | -14.54 | -18.93 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.28 | 1.29 | 0.88 | 1.15 | -4.88 | -5.33 |


| Engro Powergen Qadirpur Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 13,647,363 | 13,287,990 | 13,837,755 | 13,405,364 | 12,771,994 | 12,057,200 |
| 1.Capital work in progress | 45,513 | 948,659 | 341,375 | 335,951 | 433,024 | 308,883 |
| 2.Operating fixed assets at cost | 16,871,457 | 17,210,240 | 19,077,283 | 19,531,361 | 19,618,885 | 19,624,180 |
| 3.Operating fixed assets after deducting accumulated depreciation | 13,479,207 | 12,220,553 | 13,322,804 | 12,963,529 | 12,252,704 | 11,506,079 |
| 4. Intangible assets | 80,740 | 77,044 | 70,945 | 68,651 | 60,459 | 225,726 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 41,903 | 41,734 | 102,631 | 37,233 | 25,807 | 16,512 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 6,444,694 | 8,002,572 | 10,335,850 | 14,135,887 | 12,738,300 | 15,387,438 |
| 1.Cash \& bank balance | 39,623 | 7,409 | 12,740 | 12,386 | 13,041 | 44,437 |
| 2.Inventories; of which | 843,008 | 881,182 | 895,149 | 863,183 | 853,335 | 544,469 |
| i)Raw material | 381,244 | 379,524 | 379,474 | 379,474 | 853,335 | 544,469 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 3,896,828 | 5,571,570 | 7,601,705 | 9,806,697 | 7,040,059 | 11,842,552 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 50,000 | 50,000 | 50,004 | 49,963 | 49,321 | 49,179 |
| 6.Other current assets | 1,615,235 | 1,492,411 | 1,776,252 | 3,403,658 | 4,782,544 | 2,906,801 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 20,092,057 | 21,290,562 | 24,173,605 | 27,541,251 | 25,510,294 | 27,444,638 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 8,454,652 | 9,812,757 | 11,532,775 | 13,963,183 | 15,636,726 | 16,177,808 |
| 1.Issued, Subscribed \& Paid up capital | 3,238,000 | 3,238,000 | 3,238,000 | 3,238,000 | 3,238,000 | 3,238,000 |
| i)Ordinary shares | 3,238,000 | 3,238,000 | 3,238,000 | 3,238,000 | 3,238,000 | 3,238,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,216,652 | 6,574,757 | 8,294,775 | 10,725,183 | 12,398,726 | 12,939,808 |
| i)Capital Reserve | 238,543 | 258,353 | 322,158 | 321,284 | 320,408 | 319,534 |
| ii)Revenue Reserve | 4,978,109 | 6,316,404 | 7,972,617 | 10,403,899 | 12,078,318 | 12,620,274 |
| of which: un-appropriated profit(loss) / retained earnings | 4,979,272 | 6,316,404 | 7,972,617 | 10,403,899 | 12,078,318 | 12,620,274 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,610,647 | 2,819,315 | 758,568 | 0 | 986,605 | 0 |
| 1.Long term borrowings | 4,610,647 | 2,819,315 | 758,568 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 986,605 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 7,026,758 | 8,658,490 | 11,882,262 | 13,578,068 | 8,886,963 | 11,266,830 |
| 1.Trade credit \& other accounts payables | 2,290,697 | 3,346,430 | 5,241,411 | 8,406,839 | 5,190,675 | 6,432,479 |
| of which: i) Trade credits | 284,650 | 1,724,553 | 3,665,443 | 6,503,511 | 1,258,967 | 1,744,316 |
| 2. Short term borrowings | 2,919,000 | 3,208,672 | 3,758,495 | 3,712,840 | 3,618,445 | 4,752,443 |
| 3.Current portion of non-current liabilities | 1,792,353 | 2,051,918 | 2,804,531 | 857,047 | 0 | 0 |
| 4.Other current liabilities | 24,708 | 51,470 | 77,825 | 601,342 | 77,843 | 81,908 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,451,782 | 11,589,512 | 11,874,365 | 13,201,094 | 8,097,818 | 10,203,775 |
| i)Local sales (Net) | 11,451,782 | 11,589,512 | 11,874,365 | 13,201,094 | 8,097,818 | 10,203,775 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 9,209,292 | 8,877,874 | 8,864,263 | 9,584,745 | 6,358,895 | 8,820,758 |
| i)Cost of material | 7,556,051 | 7,198,726 | 7,039,278 | 7,535,693 | 4,404,545 | 6,748,910 |
| 3.Gross profit / (loss) (F1-F2) | 2,242,490 | 2,711,638 | 3,010,102 | 3,616,349 | 1,738,923 | 1,383,017 |
| 4.General, administrative and other expenses | 191,818 | 161,499 | 187,206 | 154,316 | 170,074 | 224,434 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 191,818 | 161,499 | 187,206 | 154,316 | 170,074 | 224,434 |
| 5.Other income / (loss) | 98,761 | 110,224 | 1,785 | 1,633 | 79,681 | 4,090 |
| 6.EBIT (F3-F4+F5) | 2,149,433 | 2,660,363 | 2,824,681 | 3,463,666 | 1,648,530 | 1,162,673 |
| 7.Financial expenses | 361,088 | 269,221 | 196,005 | 57,663 | $(445,715)$ | $(433,529)$ |
| of which: (i) Interest expenses | 0 | 0 | 0 | 570,364 | 463,758 | 320,594 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,788,345 | 2,391,142 | 2,628,676 | 3,406,003 | 2,094,245 | 1,596,202 |
| 9.Tax expenses | 657 | 497 | 1,063 | 3,321 | 15,075 | 1,895 |
| 10.Profit / (loss) after tax (F8-F9) | 1,787,688 | 2,390,645 | 2,627,613 | 3,402,682 | 2,079,170 | 1,594,307 |
| 11.Cash dividends | 971,400 | 1,052,350 | 485,700 | 971,400 | 971,400 | 2,428,500 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,311,283 | 3,051,685 | 3,376,823 | 3,376,823 | 2,457,308 | 374,796 |
| 2.Net cash flows from investing activities | $(179,401)$ | $(83,532)$ | $(162,582)$ | $(162,582)$ | $(53,889)$ | $(108,518)$ |
| 3.Net cash flows from financing activities | $(2,888,570)$ | $(3,290,039)$ | $(3,758,729)$ | $(4,124,606)$ | $(2,308,369)$ | $(1,368,880)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 13,065,299 | 12,632,072 | 12,291,343 | 13,963,183 | 16,623,331 | 16,177,808 |
| 2.Retention in business (F10-F11-F12) | 816,288 | 1,338,295 | 2,141,913 | 2,431,282 | 1,107,770 | $(834,193)$ |
| 3.Depreciation for the year | 725,539 | 742,824 | 765,548 | 813,353 | 798,349 | 786,353 |
| 4.Salaries, wages and employee benefits | 600,378 | 582,755 | 629,450 | 195,385 | 78,870 | 136,198 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 15.61 | 20.63 | 22.13 | 25.78 | 25.68 | 15.62 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.58 | 0.56 | 0.52 | 0.51 | 0.31 | 0.39 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.02 | 11.55 | 11.56 | 13.16 | 7.84 | 6.02 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.49 | 2.27 | 2.13 | 2.03 | 1.79 | 1.66 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 22.43 | 26.17 | 24.62 | 26.69 | 14.05 | 10.02 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 5.52 | 7.38 | 8.11 | 10.51 | 6.42 | 4.92 |

K-Electric (formerly KESC)

| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 223,576,066 | 237,981,455 | 277,732,710 | 326,857,102 | 364,369,326 | 427,653,106 |
| 1.Capital work in progress | 30,029,255 | 30,344,588 | 57,079,585 | 62,224,406 | 75,849,191 | 125,880,005 |
| 2.Operating fixed assets at cost | 302,457,863 | 328,858,849 | 355,212,891 | 413,329,337 | 452,569,609 | 482,836,406 |
| 3.Operating fixed assets after deducting accumulated depreciation | 193,448,746 | 207,386,187 | 220,323,561 | 264,325,147 | 285,131,670 | 298,062,507 |
| 4. Intangible assets | 63,860 | 215,406 | 291,757 | 274,610 | 312,822 | 389,270 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 3,047,856 | 3,168,999 |
| 6.Other non-current assets | 34,205 | 35,274 | 37,807 | 32,939 | 27,787 | 152,325 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 154,221,640 | 157,961,974 | 195,965,089 | 272,007,731 | 339,044,608 | 408,024,316 |
| 1.Cash \& bank balance | 2,178,070 | 2,077,916 | 1,132,674 | 2,664,841 | 3,088,813 | 2,370,891 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 647,271 | 3,023,648 |
| i)Raw material | 0 | 0 | 0 | 0 | 647,271 | 3,023,648 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 101,044,031 | 103,419,754 | 115,371,262 | 99,928,057 | 99,831,863 | 104,714,380 |
| 4.Short term loans and advances | 771,863 | 774,217 | 889,124 | 871,189 | 1,806,416 | 2,587,658 |
| 5.Short term investments | 3,000,000 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 47,227,676 | 51,690,087 | 78,572,029 | 168,543,644 | 233,670,245 | 295,327,739 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 377,797,706 | 395,943,429 | 473,697,799 | 598,864,833 | 703,413,934 | 835,677,422 |
| C.Shareholders' Equity (C1+C2+C3) | 171,288,029 | 184,316,316 | 207,293,038 | 214,489,461 | 210,658,371 | 223,951,516 |
| 1.Issued, Subscribed \& Paid up capital | 96,261,551 | 96,261,551 | 96,261,551 | 96,261,551 | 96,261,551 | 96,261,551 |
| i)Ordinary shares | 96,261,551 | 96,261,551 | 96,261,551 | 96,261,551 | 96,261,551 | 96,261,551 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 25,059,668 | 40,449,571 | 56,944,092 | 52,347,473 | 55,164,484 | 71,757,296 |
| i)Capital Reserve | 2,009,172 | 2,009,172 | 2,009,172 | 2,009,172 | 2,009,172 | 2,009,172 |
| ii)Revenue Reserve | 23,050,496 | 38,440,399 | 54,934,920 | 50,338,301 | 53,155,312 | 69,748,124 |
| of which: un-appropriated profit(loss) / retained earnings | 17,700,303 | 33,068,043 | 49,562,564 | 44,965,945 | 47,782,956 | 64,375,768 |
| 3.Surplus on revaluation of fixed assets | 49,966,810 | 47,605,194 | 54,087,395 | 65,880,437 | 59,232,336 | 55,932,669 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 60,532,056 | 53,822,348 | 60,450,511 | 89,026,966 | 113,289,274 | 105,795,830 |
| 1.Long term borrowings | 29,115,503 | 20,146,932 | 24,902,668 | 49,914,318 | 71,494,237 | 60,514,700 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 5,119,160 | 4,881,949 | 4,441,177 | 5,094,674 | 5,262,039 | 4,717,134 |
| 5.Other non-current liabilities | 26,297,393 | 28,793,467 | 31,106,666 | 34,017,974 | 36,532,998 | 40,563,996 |
| E.Current Liabilities (E1+E2+E3+E4) | 145,977,621 | 157,804,765 | 205,954,250 | 295,348,406 | 379,466,289 | 505,930,076 |
| 1.Trade credit \& other accounts payables | 106,274,671 | 117,066,651 | 140,458,457 | 190,794,648 | 267,630,980 | 353,854,773 |
| of which: i) Trade credits | 62,751,135 | 73,813,388 | 93,372,796 | 140,879,855 | 217,624,560 | 297,612,853 |
| 2.Short term borrowings | 23,851,923 | 20,423,506 | 41,317,360 | 71,921,721 | 72,544,367 | 107,023,197 |
| 3.Current portion of non-current liabilities | 2,926,610 | 8,833,753 | 6,584,620 | 7,674,552 | 11,544,150 | 16,761,984 |
| 4.Other current liabilities | 12,924,417 | 11,480,855 | 17,593,813 | 24,957,485 | 27,746,792 | 28,290,122 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 188,606,854 | 183,855,106 | 217,126,507 | 289,119,070 | 288,807,383 | 325,048,549 |
| i)Local sales (Net) | 188,606,854 | 183,855,106 | 217,126,507 | 289,119,070 | 288,807,383 | 325,048,549 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 131,452,278 | 144,333,733 | 171,829,331 | 238,412,961 | 244,914,079 | 265,853,959 |
| i)Cost of material | 57,266,315 | 61,466,583 | 77,454,783 | 215,770,126 | 219,469,745 | 240,181,253 |
| 3.Gross profit / (loss) (F1-F2) | 57,154,576 | 39,521,373 | 45,297,176 | 50,706,109 | 43,893,304 | 59,194,590 |
| 4.General, administrative and other expenses | 33,763,911 | 36,599,447 | 36,811,850 | 43,102,685 | 35,307,300 | 26,784,169 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 33,763,911 | 36,599,447 | 36,811,850 | 43,102,685 | 35,307,300 | 26,784,169 |
| 5.Other income / (loss) | 6,660,303 | 9,398,778 | 8,470,214 | 7,563,950 | 8,509,741 | (5,951,583) |
| 6.EBIT (F3-F4+F5) | 30,050,968 | 12,320,704 | 16,955,540 | 15,167,374 | 17,095,745 | 26,458,838 |
| 7.Financial expenses | 5,099,520 | 3,608,978 | 3,236,292 | 6,284,677 | 16,736,638 | 11,112,992 |
| of which: (i) Interest expenses | 3,600,132 | 3,053,083 | 2,949,876 | 5,628,493 | 13,265,876 | 8,945,120 |
| 8.Profit / (loss) before taxation (F6-F7) | 24,951,448 | 8,711,726 | 13,719,248 | 8,882,697 | 359,107 | 15,345,846 |
| 9.Tax expenses | $(6,855,908)$ | $(1,707,557)$ | 1,407,418 | (8,390,920) | 3,318,318 | 3,347,664 |
| 10.Profit / (loss) after tax (F8-F9) | 31,807,356 | 10,419,283 | 12,311,830 | 17,273,617 | (2,959,211) | 11,998,182 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 41,097,076 | 27,835,918 | 19,334,825 | $(16,884,354)$ | 21,870,735 | 42,259,425 |
| 2.Net cash flows from investing activities | $(28,653,970)$ | (19,593,174) | $(43,725,632)$ | $(33,842,380)$ | $(49,411,084)$ | (74,464,889) |
| 3.Net cash flows from financing activities | $(10,795,407)$ | $(11,848,819)$ | 6,039,839 | 52,011,721 | 27,191,830 | 22,061,442 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 231,820,085 | 238,138,664 | 267,743,549 | 303,516,427 | 323,947,645 | 329,747,346 |
| 2.Retention in business (F10-F11-F12) | 31,807,356 | 10,419,283 | 12,311,830 | 17,273,617 | (2,959,211) | 11,998,182 |
| 3.Depreciation for the year | 12,877,988 | 13,433,110 | 15,351,859 | 15,917,099 | 19,356,636 | 19,356,636 |
| 4.Salaries, wages and employee benefits | 12,313,074 | 13,313,938 | 13,601,165 | 13,992,236 | 13,569,561 | 16,611,444 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 16.86 | 5.67 | 5.67 | 5.97 | -1.02 | 3.69 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.50 | 0.48 | 0.50 | 0.54 | 0.44 | 0.18 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 8.39 | 2.69 | 2.83 | 3.22 | -0.45 | 0.66 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.44 | 2.18 | 2.22 | 2.54 | 3.06 | 8.40 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 20.46 | 5.86 | 6.29 | 8.19 | -1.39 | 5.52 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.16 | 0.38 | 0.51 | 0.72 | -0.12 | 0.50 |


| Kohinoor Energy Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,934,259 | 3,690,802 | 3,503,541 | 3,549,660 | 3,219,285 | 2,845,589 |
| 1.Capital work in progress | 66,316 | 73,843 | 58,683 | 116,770 | 83,666 | 24,034 |
| 2.Operating fixed assets at cost | 8,914,492 | 9,005,137 | 9,180,254 | 9,557,674 | 9,681,988 | 9,715,061 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,852,559 | 3,600,913 | 3,432,549 | 3,425,226 | 3,129,907 | 2,817,652 |
| 4.Intangible assets | 5,776 | 5,111 | 4,606 | 4,101 | 3,594 | 3,088 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 9,608 | 10,935 | 7,703 | 3,563 | 2,118 | 815 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,854,913 | 6,184,818 | 8,022,394 | 7,974,127 | 9,156,796 | 7,367,352 |
| 1.Cash \& bank balance | 33,615 | 144,919 | 154,573 | 75,627 | 302,408 | 1,792,370 |
| 2.Inventories; of which | 158,857 | 234,340 | 381,717 | 190,045 | 48,965 | 756,453 |
| i)Raw material | 158,857 | 234,340 | 381,717 | 381,717 | 48,965 | 756,453 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 3,607,405 | 4,910,059 | 6,645,211 | 7,155,022 | 8,035,685 | 3,981,105 |
| 4.Short term loans and advances | 0 | 531,838 | 535,126 | 232,280 | 461,692 | 521,828 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,055,036 | 363,662 | 305,767 | 321,153 | 308,046 | 315,596 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 8,789,172 | 9,875,620 | 11,525,935 | 11,523,787 | 12,376,081 | 10,212,941 |
| C.Shareholders' Equity (C1+C2+C3) | 6,091,681 | 6,056,909 | 6,005,463 | 5,870,624 | 6,542,591 | 6,072,699 |
| 1.Issued, Subscribed \& Paid up capital | 1,694,586 | 1,694,586 | 1,694,586 | 1,694,586 | 1,694,586 | 1,694,586 |
| i)Ordinary shares | 1,694,586 | 1,694,586 | 1,694,586 | 1,694,586 | 1,694,586 | 1,694,586 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,397,095 | 4,362,323 | 4,310,877 | 4,176,038 | 4,848,005 | 4,378,113 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 4,397,095 | 4,362,323 | 4,310,877 | 4,176,038 | 4,848,005 | 4,378,113 |
| of which: un-appropriated profit(loss) / retained earnings | 4,397,095 | 4,362,323 | 4,310,877 | 4,176,038 | 4,848,005 | 4,378,113 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 0 | 28,560 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 27,930 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 630 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,697,491 | 3,818,711 | 5,520,472 | 5,653,163 | 5,833,490 | 4,111,682 |
| 1.Trade credit \& other accounts payables | 149,664 | 182,766 | 84,120 | 53,867 | 150,594 | 165,164 |
| of which: i) Trade credits | 18,255 | 16,137 | 17,092 | 4,819 | 13,614 | 37,501 |
| 2.Short term borrowings | 2,473,983 | 3,578,671 | 5,285,780 | 5,354,474 | 5,389,907 | 3,790,152 |
| 3.Current portion of non-current liabilities | 30,413 | 0 | 0 | 0 | 0 | 57,432 |
| 4.Other current liabilities | 43,431 | 57,274 | 150,572 | 244,822 | 292,989 | 98,934 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,283,936 | 8,223,861 | 8,282,641 | 7,504,738 | 7,548,782 | 6,752,330 |
| i)Local sales (Net) | 7,283,936 | 8,223,861 | 8,282,641 | 7,504,738 | 7,548,782 | 6,752,330 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 6,174,928 | 6,988,329 | 7,019,967 | 5,946,315 | 5,391,882 | 4,983,277 |
| i)Cost of material | 5,280,068 | 6,100,116 | 6,092,886 | 5,028,860 | 4,424,400 | 4,042,580 |
| 3.Gross profit / (loss) (F1-F2) | 1,109,008 | 1,235,532 | 1,262,674 | 1,558,423 | 2,156,900 | 1,769,053 |
| 4.General, administrative and other expenses | 274,268 | 254,976 | 266,101 | 707,978 | 289,925 | 295,500 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 274,268 | 254,976 | 266,101 | 707,978 | 289,925 | 295,500 |
| 5.Other income / (loss) | 1,390 | 2,294 | 1,869 | 206,857 | 324 | 12,287 |
| 6.EBIT (F3-F4+F5) | 836,130 | 982,850 | 998,442 | 1,057,302 | 1,867,299 | 1,485,840 |
| 7.Financial expenses | 140,469 | 177,972 | 268,304 | 505,710 | 830,547 | 282,856 |
| of which: (i) Interest expenses | 138,919 | 176,587 | 266,839 | 504,431 | 828,731 | 281,422 |
| 8.Profit / (loss) before taxation (F6-F7) | 695,661 | 804,878 | 730,138 | 551,592 | 1,036,752 | 1,202,984 |
| 9.Tax expenses | 445 | 711 | 240 | 115 | 94 | 3,563 |
| 10.Profit / (loss) after tax (F8-F9) | 695,216 | 804,167 | 729,898 | 551,477 | 1,036,658 | 1,199,421 |
| 11.Cash dividends | 889,658 | 889,658 | 593,105 | 847,293 | 847,293 | 2,584,244 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 843,384 | $(4,861)$ | $(737,193)$ | 936,141 | 663,368 | 4,739,714 |
| 2.Net cash flows from investing activities | $(120,639)$ | $(110,170)$ | $(193,702)$ | $(445,731)$ | $(93,243)$ | $(40,403)$ |
| 3.Net cash flows from financing activities | $(1,059,447)$ | $(878,353)$ | $(766,560)$ | $(638,050)$ | $(378,777)$ | $(1,609,594)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 6,091,681 | 6,056,909 | 6,005,463 | 5,870,624 | 6,542,591 | 6,101,259 |
| 2.Retention in business (F10-F11-F12) | $(194,442)$ | $(85,491)$ | 136,793 | $(295,816)$ | 189,365 | $(1,384,823)$ |
| 3.Depreciation for the year | 347,954 | 360,047 | 371,435 | 399,841 | 423,435 | 414,667 |
| 4.Salaries, wages and employee benefits | 360,904 | 353,729 | 381,891 | 378,346 | 459,234 | 445,525 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 9.54 | 9.78 | 8.81 | 7.35 | 13.73 | 17.76 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.82 | 0.88 | 0.77 | 0.65 | 0.63 | 0.60 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.83 | 8.62 | 6.82 | 4.79 | 8.68 | 10.62 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.43 | 1.54 | 1.77 | 1.94 | 1.93 | 1.79 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 11.19 | 13.24 | 12.10 | 9.29 | 16.70 | 19.02 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.10 | 4.75 | 4.31 | 3.25 | 6.12 | 7.08 |


| Kohinoor Power Co. Ltd. |  |  |  |  | (Thousa | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 125,525 | 118,501 | 111,963 | 105,682 | 98,327 | 93,026 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 0 | 0 | 321,796 | 324,326 | 324,326 | 324,326 |
| 3.Operating fixed assets after deducting accumulated depreciation | 119,388 | 112,978 | 106,992 | 101,208 | 94,300 | 89,402 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 6,137 | 5,523 | 4,971 | 4,474 | 4,027 | 3,624 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 65,455 | 65,725 | 52,110 | 43,805 | 38,666 | 40,221 |
| 1.Cash \& bank balance | 419 | 902 | 2,811 | 1,963 | 1,219 | 2,102 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 1,109 | 1,878 | 1,272 | 2,048 | 5,203 | 7,566 |
| 4.Short term loans and advances | 164 | 152 | 496 | 485 | 474 | 0 |
| 5.Short term investments | 34,201 | 28,475 | 20,257 | 8,726 | 3,932 | 5,571 |
| 6.Other current assets | 29,562 | 34,318 | 27,274 | 30,583 | 27,838 | 24,982 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 190,980 | 184,226 | 164,073 | 149,487 | 136,993 | 133,247 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 185,490 | 179,779 | 160,660 | 146,408 | 134,013 | 131,857 |
| 1. Issued, Subscribed \& Paid up capital | 126,000 | 126,000 | 126,000 | 126,000 | 126,000 | 126,000 |
| i)Ordinary shares | 126,000 | 126,000 | 126,000 | 126,000 | 126,000 | 126,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 59,490 | 53,779 | 34,660 | 20,408 | 8,013 | 5,857 |
| i)Capital Reserve | 34,000 | 34,000 | 34,000 | 34,000 | 34,000 | 34,000 |
| ii)Revenue Reserve | 25,490 | 19,779 | 660 | $(13,592)$ | $(25,987)$ | $(28,143)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(210,010)$ | $(215,721)$ | $(234,840)$ | $(249,092)$ | $(261,487)$ | $(263,643)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,048 | 1,005 | 1,196 | 1,444 | 1,715 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,048 | 1,005 | 1,196 | 1,444 | 1,715 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,442 | 3,442 | 2,217 | 1,635 | 1,264 | 1,390 |
| 1.Trade credit \& other accounts payables | 2,030 | 2,693 | 1,687 | 1,107 | 736 | 863 |
| of which: i) Trade credits | 1,203 | 1,122 | 1,192 | 447 | 34 | 237 |
| 2. Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 2,412 | 749 | 530 | 528 | 528 | 527 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,643 | 16,075 | 15,118 | 15,430 | 16,605 | 17,114 |
| i)Local sales (Net) | 4,643 | 16,075 | 15,118 | 15,430 | 16,605 | 17,114 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,891 | 14,130 | 22,413 | 16,915 | 15,897 | 14,839 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 1,752 | 1,945 | $(7,295)$ | $(1,485)$ | 708 | 2,275 |
| 4.General, administrative and other expenses | 11,012 | 10,613 | 12,437 | 13,382 | 13,263 | 5,488 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 11,012 | 10,613 | 12,437 | 13,382 | 13,263 | 5,488 |
| 5.Other income / (loss) | 164 | 1,841 | 963 | 962 | 286 | 1,229 |
| 6.EBIT (F3-F4+F5) | $(9,096)$ | $(6,827)$ | $(18,769)$ | $(13,905)$ | $(12,269)$ | $(1,984)$ |
| 7.Financial expenses | 7 | 22 | 28 | 2 | 21 | 3 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(9,103)$ | $(6,849)$ | $(18,797)$ | $(13,907)$ | $(12,290)$ | $(1,987)$ |
| 9.Tax expenses | 1,228 | (808) | 255 | 254 | 79 | 168 |
| 10.Profit / (loss) after tax (F8-F9) | $(10,331)$ | $(6,041)$ | $(19,052)$ | $(14,161)$ | $(12,369)$ | $(2,155)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,852 | $(7,065)$ | $(1,425)$ | $(2,699)$ | $(2,248)$ | 2,374 |
| 2.Net cash flows from investing activities | $(51,127)$ | 7,548 | 3,324 | 1,853 | 1,555 | $(1,490)$ |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | (2) | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 186,538 | 180,784 | 161,856 | 147,852 | 135,728 | 131,857 |
| 2.Retention in business (F10-F11-F12) | $(10,331)$ | $(6,041)$ | $(19,052)$ | $(14,161)$ | $(12,369)$ | $(2,155)$ |
| 3.Depreciation for the year | 7,006 | 7,024 | 6,250 | 5,656 | 5,288 | 4,898 |
| 4.Salaries, wages and employee benefits | 4,238 | 10,536 | 1,213 | 1,480 | 1,530 | 958 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -222.51 | -37.58 | -126.02 | -91.78 | -74.49 | -12.59 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.02 | 0.09 | 0.09 | 0.10 | 0.12 | 0.13 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -5.28 | -3.22 | -10.94 | -9.03 | -8.64 | -1.59 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.03 | 1.03 | 1.02 | 1.02 | 1.02 | 1.02 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -5.42 | -3.31 | -11.19 | -9.22 | -8.82 | -1.62 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.82 | -0.48 | -1.51 | -1.12 | -0.98 | -0.17 |


| Kot Addu Power Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 12,759,238 | 11,047,485 | 8,662,934 | 6,755,235 | 4,145,267 | 3,520,914 |
| 1.Capital work in progress | 29,226 | 71,383 | 7,327 | 4,988 | 0 | 0 |
| 2.Operating fixed assets at cost | 45,863,764 | 46,307,798 | 46,211,312 | 46,252,728 | 46,254,822 | 46,300,038 |
| 3.Operating fixed assets after deducting accumulated depreciation | 12,632,019 | 10,742,029 | 8,557,250 | 6,337,095 | 4,106,460 | 3,068,225 |
| 4.Intangible assets | 9,527 | 9,577 | 7,462 | 4,252 | 7,235 | 3,529 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 88,466 | 224,496 | 90,895 | 408,900 | 31,572 | 449,160 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 79,453,972 | 104,953,096 | 129,783,054 | 132,511,811 | 130,377,912 | 148,712,682 |
| 1.Cash \& bank balance | 597,650 | 629,718 | 684,955 | 1,349,922 | 835,246 | 1,283,523 |
| 2.Inventories; of which | 3,134,827 | 5,914,402 | 6,717,597 | 9,466,456 | 2,700,672 | 5,921,887 |
| i)Raw material | 3,134,827 | 5,914,402 | 6,717,597 | 9,466,456 | 2,700,672 | 5,921,887 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 69,376,790 | 89,987,164 | 115,472,114 | 115,798,387 | 119,903,511 | 104,622,431 |
| 4.Short term loans and advances | 1,949,668 | 4,144,643 | 2,635,369 | 2,425,113 | 1,533,155 | 4,629,745 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 25,670,360 |
| 6.Other current assets | 4,395,037 | 4,277,169 | 4,273,019 | 3,471,933 | 5,405,328 | 6,584,736 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 92,213,210 | 116,000,581 | 138,445,988 | 139,267,046 | 134,523,179 | 152,233,596 |
| C.Shareholders' Equity (C1+C2+C3) | 30,955,088 | 32,503,209 | 35,092,888 | 41,161,147 | 60,350,511 | 65,223,611 |
| 1. Issued, Subscribed \& Paid up capital | 8,802,532 | 8,802,532 | 8,802,532 | 8,802,532 | 8,802,532 | 8,802,532 |
| i)Ordinary shares | 8,802,532 | 8,802,532 | 8,802,532 | 8,802,532 | 8,802,532 | 8,802,532 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 22,152,556 | 23,700,677 | 26,290,356 | 32,358,615 | 51,547,979 | 56,421,079 |
| i)Capital Reserve | 444,451 | 444,451 | 444,451 | 444,451 | 444,451 | 444,451 |
| ii)Revenue Reserve | 21,708,105 | 23,256,226 | 25,845,905 | 31,914,164 | 51,103,528 | 55,976,628 |
| of which: un-appropriated profit(loss) / retained earnings | 21,708,105 | 23,256,226 | 25,845,905 | 31,914,164 | 51,103,528 | 55,976,628 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,945,780 | 2,202,707 | 2,748,572 | 1,787,330 | 8,516,900 | 13,840,294 |
| 1.Long term borrowings | 434,177 | 64,161 | 38,487 | 25,106 | 11,065 | 3,443 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 670,274 | 713,176 | 817,831 | 803,979 | 1,245,150 | 938,255 |
| 5.Other non-current liabilities | 1,841,329 | 1,425,370 | 1,892,254 | 958,245 | 7,260,685 | 12,898,596 |
| E.Current Liabilities (E1+E2+E3+E4) | 58,312,342 | 81,294,665 | 100,604,528 | 96,318,569 | 65,655,768 | 73,169,691 |
| 1.Trade credit \& other accounts payables | 16,397,140 | 34,169,485 | 49,754,942 | 40,138,658 | 20,784,614 | 17,177,916 |
| of which: i) Trade credits | 700,079 | 18,173,889 | 31,314,040 | 19,187,312 | 705,209 | 1,619,081 |
| 2.Short term borrowings | 41,346,145 | 46,133,174 | 49,874,599 | 54,180,294 | 44,062,195 | 36,257,334 |
| 3.Current portion of non-current liabilities | 569,057 | 411,635 | 15,960 | 12,976 | 14,288 | 14,522,342 |
| 4.Other current liabilities | 0 | 580,371 | 959,027 | 1,986,641 | 794,671 | 5,212,099 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 64,178,389 | 81,846,981 | 91,915,894 | 84,830,617 | 71,543,299 | 50,349,026 |
| i)Local sales (Net) | 64,178,389 | 81,846,981 | 91,915,894 | 84,830,617 | 71,543,299 | 50,349,026 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 50,770,461 | 67,666,625 | 78,536,832 | 70,625,377 | 50,065,134 | 45,098,016 |
| i)Cost of material | 44,821,350 | 62,063,351 | 73,032,960 | 64,013,511 | 44,709,841 | 40,320,627 |
| 3.Gross profit / (loss) (F1-F2) | 13,407,928 | 14,180,356 | 13,379,062 | 14,205,240 | 21,478,165 | 5,251,010 |
| 4.General, administrative and other expenses | 528,628 | 673,547 | 836,872 | 717,662 | 872,749 | 952,620 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 528,628 | 673,547 | 836,872 | 717,662 | 872,749 | 952,620 |
| 5.Other income / (loss) | 4,040,713 | 4,991,238 | 9,453,211 | 13,781,099 | 20,806,245 | 13,220,591 |
| 6.EBIT (F3-F4+F5) | 16,920,013 | 18,498,047 | 21,995,401 | 27,268,677 | 41,411,661 | 17,518,981 |
| 7.Financial expenses | 3,236,733 | 4,424,942 | 6,187,594 | 8,306,164 | 8,457,417 | 3,108,239 |
| of which: (i) Interest expenses | 3,180,533 | 4,392,591 | 6,137,752 | 8,276,351 | 8,453,754 | 3,107,678 |
| 8.Profit / (loss) before taxation (F6-F7) | 13,683,280 | 14,073,105 | 15,807,807 | 18,962,513 | 32,954,244 | 14,410,742 |
| 9.Tax expenses | 4,612,229 | 4,626,056 | 5,190,722 | 5,850,973 | 9,341,051 | 4,181,318 |
| 10.Profit / (loss) after tax (F8-F9) | 9,071,051 | 9,447,049 | 10,617,085 | 13,111,540 | 23,613,193 | 10,229,424 |
| 11.Cash dividends | 7,922,279 | 7,966,291 | 8,054,317 | 3,961,139 | 1,320,380 | 8,802,532 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 130,989 | 4,172,677 | 4,684,184 | 1,276,919 | 14,060,228 | 35,007,049 |
| 2.Net cash flows from investing activities | $(83,953)$ | $(462,789)$ | $(32,708)$ | $(38,298)$ | 67,293 | $(25,434,888)$ |
| 3.Net cash flows from financing activities | $(8,598,925)$ | $(8,464,849)$ | $(8,337,664)$ | $(4,879,349)$ | $(4,524,098)$ | $(1,319,023)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 33,900,868 | 34,705,916 | 37,841,460 | 42,948,477 | 68,867,411 | 79,063,905 |
| 2.Retention in business (F10-F11-F12) | 1,148,772 | 1,480,758 | 2,562,768 | 9,150,401 | 22,292,813 | 1,426,892 |
| 3.Depreciation for the year | 2,222,620 | 2,280,072 | 2,287,080 | 2,304,859 | 2,255,076 | 1,067,380 |
| 4.Salaries, wages and employee benefits | 1,456,392 | 1,543,934 | 1,635,563 | 1,900,607 | 1,856,299 | 2,049,372 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 14.13 | 11.54 | 11.55 | 15.46 | 33.01 | 20.32 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.68 | 0.79 | 0.72 | 0.61 | 0.52 | 0.35 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.63 | 9.07 | 8.35 | 9.44 | 17.25 | 7.13 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.11 | 3.28 | 3.76 | 3.64 | 2.70 | 2.28 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 29.90 | 29.77 | 31.41 | 34.39 | 46.52 | 16.29 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 10.31 | 10.73 | 12.06 | 14.90 | 26.83 | 11.62 |


| LALPIR POWER Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 9,933,753 | 9,093,329 | 9,137,451 | 7,987,287 | 6,876,654 | 5,707,928 |
| 1.Capital work in progress | 235,417 | 224,876 | 194,525 | 122,402 | 478 | 0 |
| 2.Operating fixed assets at cost | 15,990,406 | 16,110,211 | 16,781,835 | 16,744,174 | 16,874,876 | 16,875,865 |
| 3.Operating fixed assets after deducting accumulated depreciation | 9,643,118 | 8,793,917 | 8,814,685 | 7,743,066 | 6,767,565 | 5,694,942 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 10,201 | 10,118 | 94,835 | 93,481 | 92,767 | 0 |
| 6.Other non-current assets | 45,017 | 64,418 | 33,406 | 28,338 | 15,844 | 12,986 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 13,884,049 | 14,580,099 | 18,007,231 | 21,569,716 | 22,982,335 | 12,020,543 |
| 1.Cash \& bank balance | 501,747 | 622 | 3,770 | 153,340 | 128,937 | 19,969 |
| 2.Inventories; of which | 349,471 | 299,334 | 450,924 | 447,890 | 1,018,582 | 2,597,661 |
| i) Raw material | 349,471 | 299,334 | 450,924 | 447,890 | 1,018,582 | 2,597,661 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 8,596,673 | 10,849,196 | 13,658,828 | 17,665,105 | 18,831,180 | 5,633,622 |
| 4.Short term loans and advances | 0 | 436,898 | 1,450,433 | 656,044 | 667,421 | 713,263 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 5,733 | 0 |
| 6.Other current assets | 4,436,158 | 2,994,049 | 2,443,276 | 2,647,337 | 2,330,482 | 3,056,028 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 23,817,802 | 23,673,428 | 27,144,682 | 29,557,003 | 29,858,989 | 17,728,471 |
| C.Shareholders' Equity (C1+C2+C3) | 12,618,630 | 12,804,303 | 13,172,717 | 14,827,339 | 17,524,346 | 15,573,690 |
| 1.Issued, Subscribed \& Paid up capital | 3,798,387 | 3,798,387 | 3,798,387 | 3,798,387 | 3,798,387 | 3,798,387 |
| i)Ordinary shares | 3,798,387 | 3,798,387 | 3,798,387 | 3,798,387 | 3,798,387 | 3,798,387 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 8,820,243 | 9,005,916 | 9,374,330 | 11,028,952 | 13,725,959 | 11,775,303 |
| i)Capital Reserve | 107,004 | 107,004 | 107,004 | 107,004 | 107,004 | 107,004 |
| ii)Revenue Reserve | 8,713,239 | 8,898,912 | 9,267,326 | 10,921,948 | 13,618,955 | 11,668,299 |
| of which: un-appropriated profit(loss) / retained earnings | 8,713,239 | 8,898,912 | 9,267,326 | 10,921,948 | 13,618,955 | 11,668,299 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 802,645 | 268,703 | 6,298 | 21,135 | 72,742 | 26,537 |
| 1.Long term borrowings | 783,438 | 230,423 | 0 | 0 | 54,453 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 19,207 | 38,280 | 6,298 | 21,135 | 17,284 | 26,537 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 1,005 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 10,396,527 | 10,600,422 | 13,965,667 | 14,708,529 | 12,261,901 | 2,128,244 |
| 1.Trade credit \& other accounts payables | 1,116,226 | 1,271,586 | 1,885,626 | 542,252 | 999,793 | 370,024 |
| of which: i) Trade credits | 894,503 | 1,086,931 | 1,708,095 | 292,870 | 501,048 | 342,097 |
| 2.Short term borrowings | 8,631,862 | 8,664,776 | 11,646,851 | 13,778,044 | 10,980,235 | 1,639,669 |
| 3.Current portion of non-current liabilities | 553,015 | 553,015 | 230,423 | 0 | 54,776 | 55,458 |
| 4.Other current liabilities | 95,424 | 111,045 | 202,767 | 388,233 | 227,097 | 63,093 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 15,366,041 | 18,313,076 | 16,809,658 | 12,840,474 | 12,402,237 | 18,653,788 |
| i)Local sales (Net) | 15,366,041 | 18,313,076 | 16,809,658 | 12,840,474 | 12,402,237 | 18,653,788 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 13,510,090 | 16,508,376 | 14,918,104 | 8,711,954 | 7,378,149 | 18,562,969 |
| i)Cost of material | 11,761,499 | 14,548,041 | 12,595,580 | 6,388,146 | 5,001,962 | 16,102,502 |
| 3.Gross profit / (loss) (F1-F2) | 1,855,951 | 1,804,700 | 1,891,554 | 4,128,520 | 5,024,088 | 90,819 |
| 4.General, administrative and other expenses | 172,819 | 204,455 | 286,181 | 421,629 | 202,388 | 204,756 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 172,819 | 204,455 | 286,181 | 421,629 | 202,388 | 204,756 |
| 5.Other income / (loss) | 29,679 | 111,321 | 105,071 | 100,511 | 43,630 | 49,529 |
| 6.EBIT (F3-F4+F5) | 1,712,811 | 1,711,566 | 1,710,444 | 3,807,402 | 4,865,330 | $(64,408)$ |
| 7.Financial expenses | 718,114 | 739,226 | 962,972 | 1,763,623 | 1,313,936 | 741,875 |
| of which: (i) Interest expenses | 710,506 | 723,453 | 949,415 | 1,750,066 | 1,300,368 | 730,649 |
| 8.Profit / (loss) before taxation (F6-F7) | 994,697 | 972,340 | 747,472 | 2,043,779 | 3,551,394 | $(806,283)$ |
| 9.Tax expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | 994,697 | 972,340 | 747,472 | 2,043,779 | 3,551,394 | $(806,283)$ |
| 11.Cash dividends | 759,677 | 759,677 | 379,839 | 0 | 1,234,476 | 759,677 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(434,310)$ | 934,962 | 86,116 | $(1,918,881)$ | 3,488,569 | 10,405,632 |
| 2.Net cash flows from investing activities | $(455,142)$ | $(156,543)$ | $(2,132,481)$ | 547,774 | 31,198 | 14,367 |
| 3.Net cash flows from financing activities | $(1,312,196)$ | $(1,312,458)$ | $(931,562)$ | $(610,516)$ | $(740,628)$ | $(1,194,134)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 13,421,275 | 13,073,006 | 13,179,015 | 14,848,474 | 17,597,088 | 15,600,227 |
| 2.Retention in business (F10-F11-F12) | 235,020 | 212,663 | 367,633 | 2,043,779 | 2,316,918 | $(1,565,960)$ |
| 3.Depreciation for the year | 828,874 | 992,215 | 997,607 | 1,087,103 | 1,106,449 | 1,088,837 |
| 4.Salaries, wages and employee benefits | 268,319 | 302,687 | 333,916 | 336,538 | 358,615 | 375,005 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.47 | 5.31 | 4.45 | 15.92 | 28.64 | -4.32 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.68 | 0.77 | 0.66 | 0.45 | 0.42 | 0.78 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.39 | 4.09 | 2.94 | 7.21 | 11.95 | -3.39 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.81 | 1.87 | 1.96 | 2.03 | 1.84 | 1.44 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 7.96 | 7.65 | 5.75 | 14.60 | 21.95 | -4.87 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.62 | 2.56 | 1.97 | 5.38 | 9.35 | -2.12 |


| Mari Petroleum Co. Ltd. (Formerly Mari Gas C |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 26,832,365 | 28,291,199 | 29,760,170 | 36,407,254 | 42,165,189 | 64,923,633 |
| 1.Capital work in progress | 713,905 | 703,867 | 1,135,128 | 1,421,393 | 3,787,885 | 15,143,559 |
| 2.Operating fixed assets at cost | 17,217,730 | 20,315,849 | 41,002,209 | 48,749,823 | 58,005,588 | 82,488,840 |
| 3.Operating fixed assets after deducting accumulated depreciation | 10,309,547 | 11,984,803 | 26,707,575 | 34,063,960 | 36,101,546 | 46,193,409 |
| 4. Intangible assets | 3,002,063 | 7,409,878 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 1,161,018 |
| 6.Other non-current assets | 12,806,850 | 8,192,651 | 1,917,467 | 921,901 | 2,275,758 | 2,425,647 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 32,727,282 | 65,303,768 | 114,405,530 | 183,654,952 | 83,979,544 | 85,462,500 |
| 1.Cash \& bank balance | 626,154 | 3,323,196 | 7,268,908 | 6,635,818 | 16,700,278 | 7,823,125 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 26,887,469 | 54,426,085 | 95,294,994 | 148,939,878 | 23,369,070 | 28,046,706 |
| 4.Short term loans and advances | 1,437,456 | 1,640,065 | 2,532,344 | 4,752,460 | 7,055,770 | 5,470,861 |
| 5.Short term investments | 0 | 3,604,596 | 8,437,354 | 20,700,000 | 33,634,126 | 40,782,256 |
| 6.Other current assets | 3,776,203 | 2,309,826 | 871,930 | 2,626,796 | 3,220,300 | 3,339,552 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 59,559,647 | 93,594,967 | 144,165,700 | 220,062,206 | 126,144,733 | 150,386,133 |
| C.Shareholders' Equity (C1+C2+C3) | 16,965,923 | 25,537,670 | 40,191,738 | 63,606,729 | 93,149,106 | 115,533,565 |
| 1.Issued, Subscribed \& Paid up capital | 1,102,500 | 1,102,500 | 1,102,500 | 1,212,750 | 1,334,025 | 1,334,025 |
| i)Ordinary shares | 1,102,500 | 1,102,500 | 1,102,500 | 1,212,750 | 1,334,025 | 1,334,025 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 15,863,423 | 24,435,170 | 39,089,238 | 62,393,979 | 91,815,081 | 114,199,540 |
| i)Capital Reserve | 11,116,868 | 11,825,242 | 12,906,745 | 13,795,613 | 14,667,900 | 15,190,001 |
| ii)Revenue Reserve | 4,746,555 | 12,609,928 | 26,182,493 | 48,598,366 | 77,147,181 | 99,009,539 |
| of which: un-appropriated profit(loss) / retained earnings | 4,746,555 | 12,609,928 | 26,182,493 | 48,598,366 | 77,147,181 | 99,009,539 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 7,576,575 | 11,656,539 | 7,952,336 | 10,057,962 | 10,342,139 | 11,171,723 |
| 1.Long term borrowings | 1,000,000 | 4,172,727 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 596,468 | 713,989 | 819,797 | 946,137 | 1,107,054 | 1,022,050 |
| 5.Other non-current liabilities | 5,980,107 | 6,769,823 | 7,132,539 | 9,111,825 | 9,235,085 | 10,149,673 |
| E.Current Liabilities (E1+E2+E3+E4) | 35,017,149 | 56,400,758 | 96,021,626 | 146,397,515 | 22,653,488 | 23,680,845 |
| 1.Trade credit \& other accounts payables | 34,669,221 | 55,165,162 | 93,774,013 | 140,246,439 | 14,211,612 | 17,256,803 |
| of which: i) Trade credits | 907,989 | 782,016 | 1,758,493 | 2,647,125 | 929,048 | 502,045 |
| 2. Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 151,774 | 955,037 | 119,045 | 115,655 | 0 | 0 |
| 4.Other current liabilities | 196,154 | 280,559 | 2,128,568 | 6,035,421 | 8,441,876 | 6,424,042 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 94,997,719 | 96,775,974 | 100,042,839 | 117,542,103 | 72,026,368 | 73,018,271 |
| i)Local sales (Net) | 94,997,719 | 96,775,974 | 100,042,839 | 117,542,103 | 72,026,368 | 73,018,271 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 76,035,050 | 72,184,009 | 64,547,340 | 65,668,611 | 19,063,199 | 13,858,815 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 18,962,669 | 24,591,965 | 35,495,499 | 51,873,492 | 52,963,169 | 59,159,456 |
| 4.General, administrative and other expenses | 12,754,973 | 12,057,098 | 14,747,997 | 18,456,791 | 16,011,858 | 18,122,142 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 12,754,973 | 12,057,098 | 14,747,997 | 18,456,791 | 16,011,858 | 18,122,142 |
| 5.Other income / (loss) | 927,814 | $(587,322)$ | 183,770 | 2,093,393 | 4,896,086 | 4,204,525 |
| 6.EBIT (F3-F4+F5) | 7,135,510 | 11,947,545 | 20,931,272 | 35,510,094 | 41,847,397 | 45,241,839 |
| 7.Financial expenses | 574,058 | 798,086 | 639,728 | 801,760 | 567,952 | 1,310,476 |
| of which: (i) Interest expenses | 45,860 | 209,239 | 26,567 | 0 | 983,552 | 899,297 |
| 8.Profit / (loss) before taxation (F6-F7) | 6,561,452 | 11,149,459 | 20,291,544 | 34,708,334 | 41,279,445 | 43,931,363 |
| 9.Tax expenses | 509,997 | 2,013,265 | 4,917,204 | 10,381,246 | 10,966,573 | 12,486,454 |
| 10.Profit / (loss) after tax (F8-F9) | 6,051,455 | 9,136,194 | 15,374,340 | 24,327,088 | 30,312,872 | 31,444,909 |
| 11.Cash dividends | 573,300 | 562,275 | 661,500 | 727,650 | 813,755 | 18,809,753 |
| 12.Bonus shares / stock dividends | 0 | 0 | 110,250 | 121,275 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 12,638,329 | 7,120,289 | 20,225,239 | 20,436,053 | 31,613,046 | 30,137,247 |
| 2.Net cash flows from investing activities | $(5,287,579)$ | $(4,081,586)$ | $(5,543,564)$ | $(8,051,536)$ | $(7,818,319)$ | $(22,864,804)$ |
| 3.Net cash flows from financing activities | (11,625,231) | 3,262,935 | $(5,903,205)$ | $(754,961)$ | $(796,141)$ | $(9,001,466)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 24,542,498 | 37,194,209 | 48,144,074 | 73,664,691 | 103,491,245 | 126,705,288 |
| 2.Retention in business (F10-F11-F12) | 5,478,155 | 8,573,919 | 14,602,590 | 23,478,163 | 29,499,117 | 12,635,157 |
| 3.Depreciation for the year | 1,175,227 | 1,435,274 | 3,670,890 | 8,963,516 | 2,206,253 | 2,330,521 |
| 4.Salaries, wages and employee benefits | 3,901,244 | 5,463,994 | 9,649,327 | 8,184,369 | 9,085,991 | 8,970,887 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.37 | 9.44 | 15.37 | 20.70 | 42.09 | 43.06 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.52 | 1.26 | 0.84 | 0.65 | 0.42 | 0.34 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.67 | 11.93 | 12.93 | 13.36 | 17.51 | 14.54 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 4.40 | 3.60 | 3.62 | 3.51 | 2.21 | 2.07 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 42.52 | 42.99 | 46.78 | 46.87 | 38.68 | 30.14 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 54.89 | 82.87 | 139.45 | 200.59 | 227.23 | 235.71 |


| Nishat Chunian Power Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 12,824,295 | 12,004,961 | 11,391,166 | 11,497,764 | 10,574,636 | 9,858,654 |
| 1.Capital work in progress | 902 | 1,907 | 1,801 | 3,157 | 1,907 | 1,844 |
| 2.Operating fixed assets at cost | 18,409,936 | 18,315,978 | 18,110,305 | 18,284,937 | 17,943,682 | 17,873,173 |
| 3.Operating fixed assets after deducting accumulated depreciation | 12,811,179 | 11,980,793 | 11,372,422 | 11,482,924 | 10,565,965 | 9,854,370 |
| 4. Intangible assets | 2,800 | 17,156 | 12,843 | 8,530 | 4,217 | 604 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 9,414 | 5,105 | 4,100 | 3,153 | 2,547 | 1,836 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 8,856,599 | 11,808,694 | 15,014,916 | 18,072,999 | 20,376,070 | 23,236,819 |
| 1.Cash \& bank balance | 2,308 | 115,560 | 98,237 | 146,416 | 2,346 | 297,833 |
| 2.Inventories; of which | 524,883 | 846,831 | 1,337,183 | 1,076,755 | 153,368 | 868,726 |
| i)Raw material | 524,883 | 846,831 | 1,337,183 | 1,076,755 | 153,368 | 868,726 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 6,424,185 | 9,052,621 | 11,706,117 | 15,430,602 | 19,006,151 | 20,441,944 |
| 4.Short term loans and advances | 0 | 36,282 | 1,208,684 | 814,438 | 697,322 | 868,263 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 311,931 |
| 6.Other current assets | 1,905,223 | 1,757,400 | 664,695 | 604,788 | 516,883 | 448,122 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 21,680,894 | 23,813,655 | 26,406,082 | 29,570,763 | 30,950,706 | 33,095,473 |
| C.Shareholders' Equity (C1+C2+C3) | 7,292,576 | 9,190,288 | 12,229,326 | 14,360,170 | 18,965,940 | 21,475,230 |
| 1.Issued, Subscribed \& Paid up capital | 3,673,469 | 3,673,469 | 3,673,469 | 3,673,469 | 3,673,469 | 3,673,469 |
| i)Ordinary shares | 3,673,469 | 3,673,469 | 3,673,469 | 3,673,469 | 3,673,469 | 3,673,469 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,619,107 | 5,516,819 | 8,555,857 | 10,686,701 | 15,292,471 | 17,801,761 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 3,619,107 | 5,516,819 | 8,555,857 | 10,686,701 | 15,292,471 | 17,801,761 |
| of which: un-appropriated profit(loss) / retained earnings | 3,619,107 | 5,516,819 | 8,555,857 | 10,686,701 | 15,292,471 | 17,801,761 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 7,507,386 | 5,573,611 | 3,326,769 | 716,184 | 729,185 | 17,291 |
| 1.Long term borrowings | 7,507,386 | 5,573,611 | 3,326,769 | 716,184 | 729,185 | 17,291 |
| 2. Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 6,880,932 | 9,049,756 | 10,849,987 | 14,494,409 | 11,255,581 | 11,602,952 |
| 1.Trade credit \& other accounts payables | 844,633 | 452,099 | 636,482 | 382,449 | 593,183 | 1,284,480 |
| of which: i) Trade credits | 24,584 | 271,990 | 405,562 | 112,762 | 60,468 | 589,493 |
| 2.Short term borrowings | 4,100,625 | 6,393,219 | 7,655,933 | 10,767,661 | 9,705,011 | 10,022,747 |
| 3.Current portion of non-current liabilities | 1,664,333 | 1,933,775 | 2,246,839 | 2,610,585 | 560,785 | 34,615 |
| 4.Other current liabilities | 271,341 | 270,663 | 310,733 | 733,714 | 396,602 | 261,110 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 13,853,806 | 16,147,843 | 16,594,018 | 15,021,084 | 13,022,871 | 11,643,346 |
| i)Local sales (Net) | 13,853,806 | 16,147,843 | 16,594,018 | 15,021,084 | 13,022,871 | 11,643,346 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 9,660,067 | 11,827,672 | 11,954,459 | 9,945,451 | 6,267,119 | 7,873,192 |
| i)Cost of material | 8,083,254 | 10,142,578 | 10,302,630 | 8,187,008 | 4,907,341 | 6,526,605 |
| 3.Gross profit / (loss) (F1-F2) | 4,193,739 | 4,320,171 | 4,639,559 | 5,075,633 | 6,755,752 | 3,770,154 |
| 4.General, administrative and other expenses | 246,337 | 265,661 | 222,871 | 429,572 | 147,315 | 315,255 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 246,337 | 265,661 | 222,871 | 429,572 | 147,315 | 315,255 |
| 5.Other income / (loss) | 27,956 | 36,458 | 35,964 | 112,565 | 31,613 | 38,809 |
| 6.EBIT (F3-F4+F5) | 3,975,358 | 4,090,968 | 4,452,652 | 4,758,626 | 6,640,050 | 3,493,708 |
| 7.Financial expenses | 1,219,116 | 1,092,520 | 1,046,267 | 1,342,068 | 2,034,280 | 984,418 |
| of which: (i) Interest expenses | 1,215,160 | 1,089,366 | 1,043,017 | 1,338,632 | 2,031,586 | 980,415 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,756,242 | 2,998,448 | 3,406,385 | 3,416,558 | 4,605,770 | 2,509,290 |
| 9.Tax expenses | 0 | $(1,303)$ | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | 2,756,242 | 2,999,751 | 3,406,385 | 3,416,558 | 4,605,770 | 2,509,290 |
| 11.Cash dividends | 2,663,265 | 918,367 | 551,020 | 734,694 | 734,694 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 5,476,875 | 1,563,865 | 1,474,442 | 1,653,591 | 3,067,682 | 1,610,960 |
| 2.Net cash flows from investing activities | $(596,736)$ | $(335,490)$ | $(453,354)$ | $(1,184,587)$ | 187,362 | $(394,481)$ |
| 3.Net cash flows from financing activities | $(3,638,870)$ | $(3,057,717)$ | $(2,651,125)$ | $(3,532,553)$ | $(2,336,464)$ | $(1,238,728)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,799,962 | 14,763,899 | 15,556,095 | 15,076,354 | 19,695,125 | 21,492,521 |
| 2.Retention in business (F10-F11-F12) | 92,977 | 2,081,384 | 2,855,365 | 2,681,864 | 3,871,076 | 2,509,290 |
| 3.Depreciation for the year | 1,171,178 | 1,152,648 | 1,066,019 | 1,081,402 | 737,443 | 803,944 |
| 4.Salaries, wages and employee benefits | 194,323 | 208,276 | 231,326 | 237,477 | 232,763 | 185,218 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 19.90 | 18.58 | 20.53 | 22.75 | 35.37 | 21.55 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.60 | 0.71 | 0.66 | 0.54 | 0.43 | 0.36 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 12.00 | 13.19 | 13.57 | 12.21 | 15.22 | 7.84 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.13 | 2.76 | 2.34 | 2.11 | 1.82 | 1.58 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 37.56 | 36.40 | 31.81 | 25.70 | 27.64 | 12.41 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 7.50 | 8.17 | 9.27 | 9.30 | 12.54 | 6.83 |


| Nishat Power Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 11,659,505 | 11,391,297 | 10,659,326 | 10,006,590 | 9,395,029 | 8,828,036 |
| 1.Capital work in progress | 1,950 | 0 | 14,284 | 21,726 | 35,952 | 579 |
| 2.Operating fixed assets at cost | 17,453,954 | 17,402,384 | 17,479,322 | 17,297,759 | 17,310,571 | 17,451,711 |
| 3.Operating fixed assets after deducting accumulated depreciation | 11,645,735 | 11,381,377 | 10,639,536 | 9,981,091 | 9,354,818 | 8,825,996 |
| 4.Intangible assets | 7,291 | 5,783 | 4,275 | 2,767 | 1,259 | 0 |
| 5.Long term investments | 1,396 | 1,343 | 1,000 | 1,000 | 0 | 0 |
| 6.Other non-current assets | 3,133 | 2,794 | 231 | 6 | 3,000 | 1,461 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 9,415,126 | 11,871,898 | 16,248,399 | 19,079,786 | 19,912,846 | 21,958,021 |
| 1.Cash \& bank balance | 673,994 | 162,201 | 140,305 | 20,776 | 4,834 | 402,591 |
| 2.Inventories; of which | 702,678 | 975,559 | 1,569,339 | 1,719,399 | 156,343 | 649,107 |
| i)Raw material | 702,678 | 975,559 | 1,569,339 | 1,719,399 | 156,343 | 649,107 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 6,384,250 | 8,944,440 | 12,328,941 | 15,643,517 | 18,232,531 | 18,964,182 |
| 4.Short term loans and advances | 0 | 0 | 0 | 1,138 | 52,658 | 294,865 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 17,677 | 0 |
| 6.Other current assets | 1,654,204 | 1,789,698 | 2,209,814 | 1,694,956 | 1,448,803 | 1,647,276 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 21,074,631 | 23,263,195 | 26,907,725 | 29,086,376 | 29,307,875 | 30,786,057 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 12,251,079 | 13,898,197 | 16,401,436 | 19,108,719 | 23,683,219 | 26,010,264 |
| 1.Issued, Subscribed \& Paid up capital | 3,540,885 | 3,540,885 | 3,540,885 | 3,540,885 | 3,540,885 | 3,540,885 |
| i)Ordinary shares | 3,540,885 | 3,540,885 | 3,540,885 | 3,540,885 | 3,540,885 | 3,540,885 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 8,710,194 | 10,357,312 | 12,860,551 | 15,567,834 | 20,142,334 | 22,469,379 |
| i)Capital Reserve | 0 | 0 | 0 | 3,153,633 | 3,153,633 | 3,153,633 |
| ii)Revenue Reserve | 8,710,194 | 10,357,312 | 12,860,551 | 12,414,201 | 16,988,701 | 19,315,746 |
| of which: un-appropriated profit(loss) / retained earnings | 8,710,194 | 10,357,312 | 12,860,551 | 12,414,201 | 16,988,701 | 19,315,746 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 6,857,693 | 5,092,325 | 3,040,170 | 654,638 | 55,367 | 36,903 |
| 1.Long term borrowings | 6,857,693 | 5,092,325 | 3,040,170 | 654,638 | 55,367 | 36,903 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,965,859 | 4,272,673 | 7,466,119 | 9,323,019 | 5,569,289 | 4,738,890 |
| 1.Trade credit \& other accounts payables | 251,118 | 509,079 | 637,586 | 261,601 | 610,322 | 932,750 |
| of which: i) Trade credits | 77,896 | 352,689 | 469,811 | 62,937 | 68,560 | 196,934 |
| 2.Short term borrowings | 0 | 1,798,577 | 4,578,891 | 6,420,312 | 4,750,749 | 3,642,052 |
| 3.Current portion of non-current liabilities | 1,518,659 | 1,765,368 | 2,052,155 | 2,385,532 | 18,456 | 73,805 |
| 4.Other current liabilities | 196,082 | 199,649 | 197,487 | 255,574 | 189,762 | 90,283 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 13,896,036 | 15,041,692 | 16,929,085 | 15,581,918 | 11,738,487 | 11,432,571 |
| i)Local sales (Net) | 13,896,036 | 15,041,692 | 16,929,085 | 15,581,918 | 11,738,487 | 11,432,571 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 10,008,691 | 11,175,473 | 12,702,691 | 10,584,021 | 5,390,640 | 7,989,362 |
| i)Cost of material | 8,292,264 | 9,363,373 | 10,882,284 | 8,801,876 | 3,839,229 | 6,483,062 |
| 3.Gross profit / (loss) (F1-F2) | 3,887,345 | 3,866,219 | 4,226,394 | 4,997,897 | 6,347,847 | 3,443,209 |
| 4.General, administrative and other expenses | 203,071 | 256,433 | 327,849 | 290,007 | 342,014 | 464,940 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 203,071 | 256,433 | 327,849 | 290,007 | 342,014 | 464,940 |
| 5.Other income / (loss) | 33,352 | 22,981 | 50,190 | 7,305 | 7,283 | 42,065 |
| 6.EBIT (F3-F4+F5) | 3,717,626 | 3,632,767 | 3,948,735 | 4,715,195 | 6,013,116 | 3,020,334 |
| 7.Financial expenses | 866,561 | 749,052 | 737,319 | 945,646 | 1,142,531 | 339,200 |
| of which: (i) Interest expenses | 863,788 | 746,487 | 734,923 | 941,089 | 1,139,406 | 338,378 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,851,065 | 2,883,715 | 3,211,416 | 3,769,549 | 4,870,585 | 2,681,134 |
| 9.Tax expenses | 0 | $(2,714)$ | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | 2,851,065 | 2,886,429 | 3,211,416 | 3,769,549 | 4,870,585 | 2,681,134 |
| 11.Cash dividends | 2,124,531 | 1,416,354 | 531,133 | 531,133 | 708,177 | 531,133 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 5,332,338 | 1,134,611 | $(82,904)$ | 1,330,677 | 5,073,890 | 1,928,787 |
| 2.Net cash flows from investing activities | $(310,702)$ | $(687,550)$ | $(246,295)$ | $(182,375)$ | $(96,472)$ | $(105,526)$ |
| 3.Net cash flows from financing activities | $(3,518,960)$ | (2,757,431) | (2,473,011) | $(3,109,252)$ | $(3,323,797)$ | $(316,807)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 19,108,772 | 18,990,522 | 19,441,606 | 19,763,357 | 23,738,586 | 26,047,167 |
| 2.Retention in business (F10-F11-F12) | 726,534 | 1,470,075 | 2,680,283 | 3,238,416 | 4,162,408 | 2,150,001 |
| 3.Depreciation for the year | 1,005,750 | 984,437 | 976,010 | 824,310 | 697,994 | 724,877 |
| 4.Salaries, wages and employee benefits | 189,754 | 323,803 | 341,106 | 401,332 | 376,551 | 394,248 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 20.52 | 19.19 | 18.97 | 24.19 | 41.49 | 23.45 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.63 | 0.68 | 0.67 | 0.56 | 0.40 | 0.38 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.93 | 13.02 | 12.80 | 13.46 | 16.68 | 8.92 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.85 | 1.70 | 1.66 | 1.58 | 1.36 | 1.21 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 23.89 | 22.08 | 21.20 | 21.23 | 22.76 | 10.79 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 8.05 | 8.15 | 9.07 | 10.65 | 13.76 | 7.57 |


| Oil \& Gas Development Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 334,764,869 | 284,827,754 | 260,619,292 | 256,811,364 | 333,902,034 | 305,324,159 |
| 1.Capital work in progress | 49,663,128 | 14,156,074 | 2,363,737 | 2,340,751 | 3,579,973 | 2,164,383 |
| 2.Operating fixed assets at cost | 70,879,276 | 201,899,470 | 476,085,074 | 496,961,129 | 497,634,216 | 520,239,661 |
| 3.Operating fixed assets after deducting accumulated depreciation | 70,879,276 | 114,179,944 | 222,629,006 | 222,621,790 | 215,030,414 | 210,729,021 |
| 4.Intangible assets | 87,990,960 | 95,159,850 | - 0 | 0 | 0 | 0 |
| 5.Long term investments | 112,517,292 | 42,665,810 | 27,617,446 | 22,895,586 | 61,217,831 | 45,525,871 |
| 6.Other non-current assets | 13,714,213 | 18,666,076 | 8,009,103 | 8,953,237 | 54,073,816 | 46,904,884 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 254,800,670 | 342,460,219 | 405,857,905 | 509,785,826 | 555,071,602 | 650,669,655 |
| 1.Cash \& bank balance | 7,903,766 | 4,159,073 | 3,670,480 | 20,569,709 | 16,842,305 | 7,444,044 |
| 2.Inventories; of which | 291,904 | 376,390 | 346,829 | 446,645 | 472,505 | 404,339 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 111,204,186 | 118,574,468 | 163,691,820 | 242,731,940 | 307,563,536 | 358,821,853 |
| 4.Short term loans and advances | 10,459,609 | 14,079,704 | 17,300,931 | 9,669,299 | 13,322,160 | 15,916,922 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 124,941,205 | 205,270,584 | 220,847,845 | 236,368,233 | 216,871,096 | 268,082,497 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 589,565,539 | 627,287,973 | 666,477,197 | 766,597,190 | 888,973,636 | 955,993,814 |
| C.Shareholders' Equity (C1+C2+C3) | 478,632,567 | 512,984,337 | 550,556,422 | 625,365,248 | 710,563,976 | 769,644,045 |
| 1. Issued, Subscribed \& Paid up capital | 43,009,284 | 43,009,284 | 43,009,284 | 43,009,284 | 43,009,284 | 43,009,284 |
| i)Ordinary shares | 43,009,284 | 43,009,284 | 43,009,284 | 43,009,284 | 43,009,284 | 43,009,284 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 435,623,283 | 469,975,053 | 507,547,138 | 582,355,964 | 667,554,692 | 726,634,761 |
| i)Capital Reserve | 10,529,373 | 11,994,000 | 13,244,000 | 14,494,000 | 17,269,580 | 18,824,000 |
| ii)Revenue Reserve | 425,093,910 | 457,981,053 | 494,303,138 | 567,861,964 | 650,285,112 | 707,810,761 |
| of which: un-appropriated profit(loss) / retained earnings | 425,093,910 | 457,881,766 | 494,180,516 | 567,741,481 | 650,285,112 | 707,810,761 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 51,963,824 | 60,693,192 | 60,725,888 | 68,588,471 | 89,051,914 | 84,670,161 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | - |
| 2. Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 14,971,638 | 19,026,984 | 21,280,694 | 22,154,000 | 26,531,023 | 28,010,167 |
| 5.Other non-current liabilities | 36,992,186 | 41,666,208 | 39,445,194 | 46,434,471 | 62,520,891 | 56,659,994 |
| E.Current Liabilities (E1+E2+E3+E4) | 58,969,148 | 53,610,444 | 55,194,887 | 72,643,471 | 89,357,746 | 101,679,608 |
| 1.Trade credit \& other accounts payables | 46,328,588 | 39,170,859 | 36,705,914 | 49,477,743 | 63,589,152 | 72,357,460 |
| of which: i) Trade credits | 115,148 | 392,923 | 1,208,256 | 953,478 | 670,392 | 1,157,086 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 12,640,560 | 14,439,585 | 18,488,973 | 23,165,728 | 25,768,594 | 29,322,148 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 162,866,578 | 171,829,364 | 205,335,000 | 261,481,188 | 232,925,243 | 239,103,553 |
| i)Local sales (Net) | 162,866,578 | 171,829,364 | 205,335,000 | 261,481,188 | 232,925,243 | 239,103,553 |
| ii) Export sales (Net) | 0 | 0 | 0 | - | 0 | 0 |
| 2.Cost of sales | 74,977,039 | 76,825,178 | 83,855,257 | 94,419,625 | 94,548,548 | 99,357,337 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 87,889,539 | 95,004,186 | 121,479,743 | 167,061,563 | 138,376,695 | 139,746,216 |
| 4.General, administrative and other expenses | 22,556,133 | 22,199,662 | 26,206,082 | 25,923,279 | 23,284,342 | 22,034,297 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 22,556,133 | 22,199,662 | 26,206,082 | 25,923,279 | 23,284,342 | 22,034,297 |
| 5.Other income / (loss) | 16,891,870 | 17,847,572 | 19,082,986 | 37,153,667 | 32,280,729 | 13,479,200 |
| 6.EBIT (F3-F4+F5) | 82,225,276 | 90,652,096 | 114,356,647 | 178,291,951 | 147,373,082 | 131,191,119 |
| 7.Financial expenses | 1,717,889 | 1,514,634 | 1,729,886 | 1,692,538 | 3,011,454 | 2,204,774 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 80,507,387 | 89,137,462 | 112,626,761 | 176,599,413 | 144,361,628 | 128,986,345 |
| 9.Tax expenses | 20,536,585 | 25,334,060 | 33,890,466 | 58,213,625 | 43,423,735 | 37,451,921 |
| 10.Profit / (loss) after tax (F8-F9) | 59,970,802 | 63,803,402 | 78,736,295 | 118,385,788 | 100,937,893 | 91,534,424 |
| 11.Cash dividends | 22,364,828 | 25,805,570 | 43,009,284 | 47,310,212 | 29,031,267 | 29,676,406 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 55,852,363 | 47,767,019 | 50,135,913 | 72,175,235 | 15,566,353 | 40,303,544 |
| 2.Net cash flows from investing activities | (35,586,113) | $(27,720,813)$ | 39,689,264 | $(17,240,255)$ | $(21,665,534)$ | $(6,657,183)$ |
| 3.Net cash flows from financing activities | $(23,759,105)$ | $(24,006,545)$ | $(36,809,433)$ | $(42,633,457)$ | $(26,428,401)$ | $(30,423,780)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 530,596,391 | 573,677,529 | 611,282,310 | 693,953,719 | 799,615,890 | 854,314,206 |
| 2.Retention in business (F10-F11-F12) | 37,605,974 | 37,997,832 | 35,727,011 | 71,075,576 | 71,906,626 | 61,858,018 |
| 3.Depreciation for the year | 8,222,218 | 10,033,682 | 11,543,242 | 11,960,597 | 11,467,684 | 10,967,553 |
| 4.Salaries, wages and employee benefits | 24,417,347 | 29,392,801 | 25,764,279 | 25,942,562 | 29,691,494 | 33,460,367 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 36.82 | 37.13 | 38.35 | 45.28 | 43.33 | 38.28 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.28 | 0.28 | 0.32 | 0.36 | 0.28 | 0.26 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 10.49 | 10.49 | 12.17 | 16.52 | 12.19 | 9.92 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.24 | 1.23 | 1.22 | 1.22 | 1.24 | 1.25 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 13.02 | 12.87 | 14.81 | 20.13 | 15.11 | 12.37 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 13.94 | 14.83 | 18.31 | 27.53 | 23.47 | 21.28 |


| Pakgen Power Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 9,370,960 | 8,525,637 | 7,710,768 | 6,832,035 | 5,957,842 | 5,292,081 |
| 1.Capital work in progress | 71,206 | 42,734 | 45,564 | 48,577 | 628 | 2,000 |
| 2.Operating fixed assets at cost | 15,589,815 | 15,652,724 | 15,589,815 | 15,749,941 | 15,799,646 | 16,025,660 |
| 3.Operating fixed assets after deducting accumulated depreciation | 9,298,612 | 8,482,603 | 7,634,699 | 6,760,597 | 5,942,491 | 5,266,482 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 842 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 300 | 300 | 30,505 | 22,861 | 14,723 | 23,599 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 15,747,801 | 18,336,319 | 21,101,212 | 24,623,019 | 23,527,432 | 20,338,833 |
| 1.Cash \& bank balance | 591,078 | 61,689 | 3,178 | 151,975 | 23,360 | 6,970,962 |
| 2.Inventories; of which | 319,573 | 420,331 | 516,398 | 416,965 | 1,262,026 | 3,056,712 |
| i)Raw material | 319,573 | 420,331 | 516,398 | 416,965 | 1,262,026 | 3,056,712 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 3,056,712 |
| 3.Trade Debt / accounts receivables | 11,634,502 | 14,166,522 | 16,939,272 | 20,586,064 | 18,913,240 | 6,852,294 |
| 4.Short term loans and advances | 0 | 0 | 1,000,000 | 1,009,086 | 350,000 | 397,301 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 11,416 | 0 |
| 6.Other current assets | 3,202,648 | 3,687,777 | 2,642,364 | 2,458,929 | 2,967,390 | 3,061,564 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 25,118,761 | 26,861,956 | 28,811,980 | 31,455,054 | 29,485,274 | 25,630,914 |
| C.Shareholders' Equity (C1+C2+C3) | 15,034,377 | 15,604,190 | 16,693,680 | 19,054,062 | 22,634,403 | 22,564,387 |
| 1.Issued, Subscribed \& Paid up capital | 3,720,816 | 3,720,816 | 3,720,816 | 3,720,816 | 3,720,816 | 3,720,816 |
| i)Ordinary shares | 3,720,816 | 3,720,816 | 3,720,816 | 3,720,816 | 3,720,816 | 3,720,816 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 11,313,561 | 11,883,374 | 12,972,864 | 15,333,246 | 18,913,587 | 18,843,571 |
| i)Capital Reserve | 116,959 | 116,959 | 116,959 | 116,959 | 116,959 | 116,959 |
| ii)Revenue Reserve | 11,196,602 | 11,766,415 | 12,855,905 | 15,216,287 | 18,796,628 | 18,726,612 |
| of which: un-appropriated profit(loss) / retained earnings | 11,196,602 | 11,766,415 | 12,855,905 | 15,216,287 | 18,796,628 | 18,726,612 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 780,194 | 334,369 | 29,349 | 20,941 | 49,943 | 2,267 |
| 1.Long term borrowings | 780,194 | 334,369 | 0 | 0 | 48,986 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 29,349 | 20,941 | 0 | 2,267 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 957 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 9,304,190 | 10,923,397 | 12,088,951 | 12,380,051 | 6,800,928 | 3,064,260 |
| 1.Trade credit \& other accounts payables | 1,521,863 | 1,174,937 | 527,540 | 525,088 | 740,426 | 2,950,300 |
| of which: i) Trade credits | 722,492 | 1,014,495 | 350,481 | 226,685 | 141,839 | 2,648,858 |
| 2. Short term borrowings | 7,249,291 | 9,194,511 | 11,093,800 | 11,535,517 | 5,870,818 | 7,336 |
| 3.Current portion of non-current liabilities | 445,825 | 445,825 | 334,369 | 0 | 49,326 | 49,943 |
| 4.Other current liabilities | 87,211 | 108,124 | 133,242 | 319,446 | 140,358 | 56,681 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 16,044,135 | 19,754,785 | 16,218,296 | 12,185,385 | 10,645,671 | 19,900,766 |
| i)Local sales (Net) | 16,044,135 | 19,754,785 | 16,218,296 | 12,185,385 | 10,645,671 | 19,900,766 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 14,728,099 | 17,771,748 | 13,792,637 | 7,618,200 | 5,078,317 | 18,236,639 |
| i)Cost of material | 12,172,440 | 15,747,159 | 11,783,398 | 5,396,062 | 2,924,214 | 15,950,361 |
| 3.Gross profit / (loss) (F1-F2) | 1,316,036 | 1,983,037 | 2,425,659 | 4,567,185 | 5,567,354 | 1,664,127 |
| 4.General, administrative and other expenses | 199,543 | 195,973 | 179,273 | 285,191 | 216,109 | 364,963 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 199,543 | 195,973 | 179,273 | 285,191 | 216,109 | 364,963 |
| 5.Other income / (loss) | 4,073 | 205,446 | 97,863 | 161,771 | 66,946 | 75,267 |
| 6.EBIT (F3-F4+F5) | 1,120,566 | 1,992,510 | 2,344,249 | 4,443,765 | 5,418,191 | 1,374,431 |
| 7.Financial expenses | 603,676 | 678,533 | 859,108 | 1,532,724 | 1,006,909 | 325,087 |
| of which: (i) Interest expenses | 594,474 | 662,702 | 844,820 | 1,505,626 | 992,991 | 309,977 |
| 8.Profit / (loss) before taxation (F6-F7) | 516,890 | 1,313,977 | 1,485,141 | 2,911,041 | 4,411,282 | 1,049,344 |
| 9.Tax expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | 516,890 | 1,313,977 | 1,485,141 | 2,911,041 | 4,411,282 | 1,049,344 |
| 11.Cash dividends | 744,163 | 744,163 | 558,122 | 0 | 1,209,265 | 744,163 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(190,140)$ | $(1,198,537)$ | $(62,930)$ | 541,162 | 5,555,966 | 13,966,633 |
| 2.Net cash flows from investing activities | $(199,549)$ | $(83,888)$ | $(1,078,358)$ | 59,465 | 723,038 | 2,675 |
| 3.Net cash flows from financing activities | $(1,188,468)$ | $(1,192,184)$ | $(816,512)$ | $(893,547)$ | $(731,504)$ | $(1,169,640)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 15,814,571 | 15,938,559 | 16,723,029 | 19,075,003 | 22,684,346 | 22,566,654 |
| 2.Retention in business (F10-F11-F12) | $(227,273)$ | 569,814 | 927,019 | 2,911,041 | 3,202,017 | 305,181 |
| 3.Depreciation for the year | 820,363 | 917,556 | 921,517 | 906,258 | 867,811 | 924,682 |
| 4.Salaries, wages and employee benefits | 268,471 | 291,820 | 308,258 | 308,503 | 294,623 | 603,133 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.22 | 6.65 | 9.16 | 23.89 | 41.44 | 5.27 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.63 | 0.76 | 0.58 | 0.40 | 0.35 | 0.72 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 2.04 | 5.06 | 5.34 | 9.66 | 14.48 | 3.81 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.67 | 1.70 | 1.72 | 1.69 | 1.46 | 1.22 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.41 | 8.58 | 9.20 | 16.29 | 21.16 | 4.64 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.39 | 3.53 | 3.99 | 7.82 | 11.86 | 2.82 |


| S.G. Power Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 49,576 | 14,267 | 13,780 | 13,273 | 12,842 | 13,879 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 195,947 | 199,611 | 199,611 | 199,611 | 199,611 | 201,132 |
| 3.Operating fixed assets after deducting accumulated depreciation | 44,226 | 8,917 | 8,430 | 7,973 | 7,542 | 8,579 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 5,350 | 5,350 | 5,350 | 5,300 | 5,300 | 5,300 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 6,466 | 227 | 455 | 1,939 | 5,005 | 1,305 |
| 1.Cash \& bank balance | 510 | 227 | 434 | 5 | 389 | 1,305 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 1,913 | 4,595 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 5,956 | 0 | 21 | 21 | 21 | 0 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 56,042 | 14,494 | 14,235 | 15,212 | 17,847 | 15,184 |
| C.Shareholders' Equity (C1+C2+C3) | 36,377 | 12,544 | 10,336 | 11,387 | 13,569 | 10,958 |
| 1.Issued, Subscribed \& Paid up capital | 178,333 | 178,333 | 178,333 | 178,333 | 178,333 | 178,333 |
| i)Ordinary shares | 178,333 | 178,333 | 178,333 | 178,333 | 178,333 | 178,333 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(141,956)$ | $(165,789)$ | $(167,997)$ | $(166,946)$ | $(164,764)$ | $(167,375)$ |
| i)Capital Reserve | 89,116 | 89,116 | 89,116 | 89,116 | 89,116 | 89,116 |
| ii)Revenue Reserve | $(231,072)$ | $(254,905)$ | $(257,113)$ | $(256,062)$ | $(253,880)$ | $(256,491)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(231,072)$ | $(254,905)$ | $(257,113)$ | $(256,062)$ | $(253,880)$ | $(256,491)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 113 | 0 | 0 | 0 | 0 | 0 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 113 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 19,552 | 1,950 | 3,899 | 3,825 | 4,278 | 4,226 |
| 1.Trade credit \& other accounts payables | 11,284 | 20 | 170 | 780 | 1,233 | 1,812 |
| of which: i) Trade credits | 6,750 | 6 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 3,262 | 3 | 3 | 46 | 46 | 46 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 5,006 | 1,927 | 3,726 | 2,999 | 2,999 | 2,368 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 500 | 1,750 | 5,788 | 8,999 | 9,019 |
| i)Local sales (Net) | 0 | 500 | 1,750 | 5,788 | 8,999 | 9,019 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 5,429 | 4,551 | 4,330 | 4,488 | 6,663 | 8,057 |
| i)Cost of material | 1,255 | 1,376 | 2,048 | 4,034 | 6,235 | 4,034 |
| 3.Gross profit / (loss) (F1-F2) | $(5,429)$ | $(4,051)$ | $(2,580)$ | 1,300 | 2,336 | 962 |
| 4.General, administrative and other expenses | 243 | 5,854 | 248 | 250 | 153 | 4,182 |
| i)Selling \& distribution expenses | 0 | 50 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 243 | 5,804 | 248 | 250 | 153 | 4,182 |
| 5.Other income / (loss) | 247 | $(13,673)$ | 715 | 0 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | $(5,425)$ | $(23,578)$ | $(2,113)$ | 1,050 | 2,183 | $(3,220)$ |
| 7.Financial expenses | 191 | 254 | 95 | 0 | 0 | 0 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(5,616)$ | $(23,832)$ | $(2,208)$ | 1,050 | 2,183 | $(3,220)$ |
| 9.Tax expenses | 0 | 0 | 0 | 0 | 0 | (607) |
| 10.Profit / (loss) after tax (F8-F9) | $(5,616)$ | $(23,832)$ | $(2,208)$ | 1,050 | 2,183 | $(2,613)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 31 | 3,381 | 207 | (522) | 384 | 2,436 |
| 2.Net cash flows from investing activities | 0 | $(3,664)$ | 0 | 50 | 0 | $(1,519)$ |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 43 | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 36,490 | 12,544 | 10,336 | 11,387 | 13,569 | 10,958 |
| 2.Retention in business (F10-F11-F12) | $(5,616)$ | $(23,832)$ | $(2,208)$ | 1,050 | 2,183 | $(2,613)$ |
| 3.Depreciation for the year | 2,382 | 1,382 | 486 | 458 | 431 | 482 |
| 4.Salaries, wages and employee benefits | 0 | 0 | 0 | 0 | 0 | 0 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | -4,766.40 | -126.17 | 18.14 | 24.26 | -28.97 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.00 | 0.01 | 0.12 | 0.39 | 0.54 | 0.55 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -9.82 | -67.57 | -15.37 | 7.13 | 13.21 | -15.82 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.46 | 1.44 | 1.26 | 1.36 | 1.32 | 1.35 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -14.33 | -97.43 | -19.30 | 9.67 | 17.49 | -21.31 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.31 | -1.34 | -0.12 | 0.06 | 0.12 | -0.15 |


| SAIF POWER Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 14,217,676 | 13,691,445 | 14,003,772 | 13,679,780 | 13,151,875 | 11,758,818 |
| 1.Capital work in progress | 0 | 0 | 234,486 | 325,866 | 368,599 | 387,757 |
| 2.Operating fixed assets at cost | 18,040,082 | 18,105,448 | 18,722,894 | 18,638,961 | 18,715,282 | 18,024,497 |
| 3.Operating fixed assets after deducting accumulated depreciation | 14,213,513 | 13,687,610 | 13,710,908 | 13,218,254 | 12,649,997 | 11,322,762 |
| 4.Intangible assets | 0 | 0 | 11,531 | 11,531 | 11,531 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 4,163 | 3,835 | 46,847 | 124,129 | 121,748 | 48,299 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 5,016,234 | 5,984,112 | 9,137,770 | 11,147,753 | 12,367,505 | 15,317,194 |
| 1.Cash \& bank balance | 152,763 | 4,425 | 14,473 | 14,152 | 26,728 | 1,387 |
| 2.Inventories; of which | 128,115 | 127,996 | 134,110 | 133,036 | 169,300 | 246,093 |
| i) Raw material | 128,115 | 127,996 | 134,110 | 133,036 | 169,300 | 246,093 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 4,377,319 | 5,383,548 | 8,415,730 | 9,650,653 | 11,363,291 | 12,656,194 |
| 4.Short term loans and advances | 2,320 | 1,483 | 921 | 98,349 | 105,740 | 4,964 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 1,015,664 |
| 6.Other current assets | 355,717 | 466,660 | 572,536 | 1,251,563 | 702,446 | 1,392,892 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 19,233,910 | 19,675,557 | 23,141,542 | 24,827,533 | 25,519,380 | 27,076,012 |
| C.Shareholders' Equity (C1+C2+C3) | 9,215,779 | 10,396,098 | 12,046,451 | 14,832,079 | 15,953,878 | 15,954,444 |
| 1. Issued, Subscribed \& Paid up capital | 3,864,718 | 3,864,718 | 3,864,718 | 3,864,718 | 3,864,718 | 3,864,718 |
| i)Ordinary shares | 3,864,718 | 3,864,718 | 3,864,718 | 3,864,718 | 3,864,718 | 3,864,718 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,351,061 | 6,531,380 | 8,181,733 | 10,967,361 | 12,089,160 | 12,089,726 |
| i)Capital Reserve | 0 | 0 | 19 | 27,802 | 28,869 | 28,763 |
| ii)Revenue Reserve | 5,351,061 | 6,531,380 | 8,181,714 | 10,939,559 | 12,060,291 | 12,060,963 |
| of which: un-appropriated profit(loss) / retained earnings | 5,351,061 | 6,531,380 | 8,181,714 | 10,939,559 | 12,060,291 | 12,060,963 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,486,226 | 3,631,739 | 1,461,141 | 767,934 | 601,834 | 441,672 |
| 1.Long term borrowings | 4,763,293 | 2,869,486 | 661,523 | 50,547 | 45,575 | 32,493 |
| 2.Subordinated loans / Sponsor's loans | 722,933 | 762,253 | 799,618 | 714,425 | 554,616 | 409,179 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 2,962 | 1,643 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,531,905 | 5,647,720 | 9,633,950 | 9,227,520 | 8,963,668 | 10,679,896 |
| 1.Trade credit \& other accounts payables | 1,163,048 | 1,424,572 | 1,114,196 | 2,098,783 | 923,922 | 1,774,899 |
| of which: i) Trade credits | 741,912 | 992,031 | 588,197 | 1,587,032 | 722,766 | 1,535,870 |
| 2.Short term borrowings | 1,266,873 | 1,927,514 | 5,473,051 | 5,260,383 | 6,973,705 | 7,667,592 |
| 3.Current portion of non-current liabilities | 1,742,260 | 1,909,107 | 2,486,085 | 1,157,227 | 431,556 | 475,068 |
| 4.Other current liabilities | 359,724 | 386,527 | 560,618 | 711,127 | 634,485 | 762,337 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 11,946,156 | 12,257,197 | 16,690,327 | 14,910,381 | 8,925,175 | 16,394,335 |
| i)Local sales (Net) | 11,946,156 | 12,257,197 | 16,690,327 | 14,910,381 | 8,925,175 | 16,394,335 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 8,758,049 | 8,779,523 | 12,625,323 | 9,892,199 | 5,595,214 | 13,654,893 |
| i)Cost of material | 7,238,427 | 7,208,100 | 11,000,232 | 8,118,149 | 3,702,313 | 11,620,711 |
| 3.Gross profit / (loss) (F1-F2) | 3,188,107 | 3,477,674 | 4,065,004 | 5,018,182 | 3,329,961 | 2,739,442 |
| 4.General, administrative and other expenses | 127,836 | 182,396 | 140,567 | 165,141 | 165,100 | 164,729 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 127,836 | 182,396 | 140,567 | 165,141 | 165,100 | 164,729 |
| 5.Other income / (loss) | 12,736 | 4,185 | 2,428 | 3,277 | 2,287 | (251) |
| 6.EBIT (F3-F4+F5) | 3,073,007 | 3,299,463 | 3,926,865 | 4,856,318 | 3,167,148 | 2,574,462 |
| 7.Financial expenses | 760,674 | 707,339 | 894,557 | 1,209,887 | 799,499 | 830,840 |
| of which: (i) Interest expenses | 760,266 | 655,097 | 750,109 | 1,106,713 | 704,673 | 638,119 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,312,333 | 2,592,124 | 3,032,308 | 3,646,431 | 2,367,649 | 1,743,622 |
| 9.Tax expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | 2,312,333 | 2,592,124 | 3,032,308 | 3,646,431 | 2,367,649 | 1,743,622 |
| 11.Cash dividends | 1,410,622 | 1,410,622 | 1,140,092 | 1,159,415 | 1,449,269 | 3,091,774 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,030,905 | 2,350,817 | 269,943 | 3,337,414 | 542,783 | 2,249,415 |
| 2.Net cash flows from investing activities | 9,555 | $(5,089)$ | $(487,821)$ | $(71,908)$ | $(41,555)$ | $(19,491)$ |
| 3.Net cash flows from financing activities | $(1,892,462)$ | $(2,494,066)$ | 227,927 | $(3,265,826)$ | $(488,653)$ | $(1,227,231)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,702,005 | 14,027,837 | 13,507,592 | 15,600,013 | 16,555,712 | 16,396,116 |
| 2.Retention in business (F10-F11-F12) | 901,711 | 1,181,502 | 1,892,216 | 2,487,016 | 918,380 | $(1,348,152)$ |
| 3.Depreciation for the year | 588,248 | 591,532 | 594,521 | 1,432,333 | 610,099 | 608,163 |
| 4.Salaries, wages and employee benefits | 77,359 | 417,084 | 104,616 | 123,983 | 117,045 | 161,989 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 19.36 | 21.15 | 18.17 | 24.46 | 26.53 | 10.64 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.60 | 0.63 | 0.78 | 0.62 | 0.35 | 0.62 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 11.68 | 13.32 | 14.16 | 15.20 | 9.41 | 6.63 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.32 | 1.98 | 1.91 | 1.78 | 1.64 | 1.65 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 27.06 | 26.43 | 27.02 | 27.13 | 15.38 | 10.93 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 5.98 | 6.71 | 7.85 | 9.44 | 6.13 | 4.51 |


| Sitara Energy Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,708,743 | 1,681,388 | 1,615,863 | 1,393,164 | 1,242,175 | 1,160,638 |
| 1.Capital work in progress | 139,026 | 140,602 | 141,607 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 2,428,098 | 2,387,252 | 2,378,646 | 2,377,006 | 2,252,688 | 2,177,437 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,518,374 | 1,457,104 | 1,394,643 | 902,345 | 778,382 | 696,973 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 49,995 | 82,335 | 79,102 | 489,308 | 461,282 | 461,154 |
| 6.Other non-current assets | 1,348 | 1,347 | 511 | 1,511 | 2,511 | 2,511 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,850,913 | 2,092,220 | 2,065,888 | 2,024,519 | 2,113,831 | 2,184,937 |
| 1.Cash \& bank balance | 318,648 | 62,481 | 20,594 | 214,370 | 274,642 | 234,175 |
| 2.Inventories; of which | 55,046 | 263,302 | 43,140 | 22,157 | 19,385 | 31,349 |
| i)Raw material | 55,046 | 263,302 | 43,140 | 22,157 | 19,385 | 31,349 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 862,430 | 749,630 | 755,558 | 561,033 | 516,750 | 539,778 |
| 4.Short term loans and advances | 246,440 | 591,957 | 676,394 | 631,526 | 639,671 | 618,962 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 368,349 | 424,850 | 570,202 | 595,433 | 663,383 | 760,673 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,559,656 | 3,773,608 | 3,681,751 | 3,417,683 | 3,356,006 | 3,345,575 |
| C.Shareholders' Equity (C1+C2+C3) | 2,089,655 | 1,954,910 | 1,873,053 | 1,681,243 | 1,537,429 | 1,387,945 |
| 1. Issued, Subscribed \& Paid up capital | 190,920 | 190,920 | 190,920 | 190,920 | 190,920 | 190,920 |
| i)Ordinary shares | 190,920 | 190,920 | 190,920 | 190,920 | 190,920 | 190,920 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,898,735 | 1,763,990 | 1,682,133 | 1,490,323 | 1,346,509 | 1,197,025 |
| i)Capital Reserve | 143,190 | 143,190 | 143,190 | 143,190 | 143,190 | 143,190 |
| ii)Revenue Reserve | 1,755,545 | 1,620,800 | 1,538,943 | 1,347,133 | 1,203,319 | 1,053,835 |
| of which: un-appropriated profit(loss) / retained earnings | 835,545 | 650,800 | 568,943 | 377,133 | 233,319 | 83,835 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 5,673 | 2,460 | 0 | 20,833 | 4,167 | 8,333 |
| 1.Long term borrowings | 5,673 | 2,460 | 0 | 20,833 | 4,167 | 8,333 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,464,328 | 1,816,238 | 1,808,698 | 1,715,607 | 1,814,410 | 1,949,297 |
| 1.Trade credit \& other accounts payables | 462,023 | 743,891 | 714,561 | 632,337 | 548,961 | 578,638 |
| of which: i) Trade credits | 326,610 | 665,547 | 642,879 | 555,795 | 448,786 | 449,852 |
| 2.Short term borrowings | 771,874 | 1,036,617 | 1,058,327 | 982,314 | 1,013,751 | 1,026,951 |
| 3.Current portion of non-current liabilities | 204,304 | 2,595 | 2,461 | 20,833 | 25,000 | 16,667 |
| 4.Other current liabilities | 26,127 | 33,135 | 33,349 | 80,123 | 226,698 | 327,041 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,074,266 | 2,116,461 | 2,412,173 | 1,036,691 | 958,056 | 512,635 |
| i)Local sales (Net) | 3,074,266 | 2,116,461 | 2,412,173 | 1,036,691 | 958,056 | 512,635 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,705,568 | 1,986,124 | 2,359,464 | 1,035,379 | 874,570 | 489,482 |
| i)Cost of material | 2,357,361 | 1,782,742 | 2,160,664 | 932,830 | 804,506 | 421,356 |
| 3.Gross profit / (loss) (F1-F2) | 368,698 | 130,337 | 52,709 | 1,312 | 83,486 | 23,153 |
| 4.General, administrative and other expenses | 114,647 | 122,285 | 120,300 | 115,958 | 75,495 | 70,234 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 114,647 | 122,285 | 120,300 | 115,958 | 75,495 | 70,234 |
| 5.Other income / (loss) | 15,875 | 11,934 | 109,920 | 77,896 | 18,385 | 6,091 |
| 6.EBIT (F3-F4+F5) | 269,926 | 19,986 | 42,329 | $(36,750)$ | 26,376 | $(40,990)$ |
| 7.Financial expenses | 107,505 | 116,548 | 124,185 | 152,722 | 168,734 | 106,505 |
| of which: (i) Interest expenses | 104,557 | 112,144 | 119,736 | 149,087 | 164,843 | 104,116 |
| 8.Profit / (loss) before taxation (F6-F7) | 162,421 | $(96,562)$ | $(81,856)$ | $(189,472)$ | $(142,358)$ | $(147,495)$ |
| 9.Tax expenses | 0 | 0 | 0 | 2,337 | 1,457 | 1,988 |
| 10.Profit / (loss) after tax (F8-F9) | 162,421 | $(96,562)$ | $(81,856)$ | $(191,809)$ | $(143,815)$ | $(149,483)$ |
| 11.Cash dividends | 38,184 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 214,171 | $(296,936)$ | $(111,420)$ | 17,808 | $(91,259)$ | $(59,388)$ |
| 2.Net cash flows from investing activities | 31,669 | $(6,992)$ | 50,477 | 212,780 | 132,595 | 352 |
| 3.Net cash flows from financing activities | 33,871 | 22,158 | 19,057 | $(36,813)$ | 18,937 | 18,568 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,095,328 | 1,957,370 | 1,873,053 | 1,702,076 | 1,541,596 | 1,396,278 |
| 2.Retention in business (F10-F11-F12) | 124,237 | $(96,562)$ | $(81,856)$ | $(191,809)$ | $(143,815)$ | $(149,483)$ |
| 3.Depreciation for the year | 95,971 | 35,795 | 35,990 | 28,383 | 25,700 | 25,228 |
| 4.Salaries, wages and employee benefits | 114,073 | 113,618 | 105,839 | 68,441 | 42,921 | 33,788 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.28 | -4.56 | -3.39 | -18.50 | -15.01 | -29.16 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.90 | 0.58 | 0.65 | 0.29 | 0.28 | 0.15 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.74 | -2.63 | -2.20 | -5.40 | -4.25 | -4.46 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.70 | 1.81 | 1.95 | 2.00 | 2.10 | 2.29 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 8.04 | -4.77 | -4.28 | -10.79 | -8.94 | -10.19 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 8.51 | -5.06 | -4.29 | -10.05 | -7.53 | -7.83 |


| Sui Northern Gas Pipelines Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 139,487,798 | 167,081,379 | 194,063,019 | 204,750,902 | 248,044,834 | 252,730,046 |
| 1.Capital work in progress | 27,211,818 | 23,297,830 | 19,203,112 | 25,372,465 | 23,323,279 | 28,703,377 |
| 2.Operating fixed assets at cost | 217,017,942 | 262,167,386 | 309,076,428 | 331,206,040 | 357,812,413 | 380,280,410 |
| 3.Operating fixed assets after deducting accumulated depreciation | 108,788,233 | 140,804,573 | 171,406,578 | 175,465,092 | 182,674,503 | 185,387,584 |
| 4.Intangible assets | 118,929 | 89,214 | 116,432 | 185,727 | 96,952 | 384,441 |
| 5.Long term investments | 4,900 | 4,900 | 4,900 | 0 | 0 | 0 |
| 6.Other non-current assets | 3,363,918 | 2,884,862 | 3,331,997 | 3,727,618 | 41,950,100 | 38,254,644 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 112,225,717 | 157,105,429 | 267,094,224 | 424,630,620 | 552,951,769 | 665,330,402 |
| 1.Cash \& bank balance | 1,780,793 | 3,647,782 | 7,075,033 | 6,152,552 | 7,512,919 | 10,328,059 |
| 2.Inventories; of which | 967,110 | 10,270,890 | 31,404,569 | 9,007,232 | 6,824,823 | 4,680,416 |
| i)Raw material | 0 | 0 | 0 | 9,007,232 | 6,824,823 | 4,680,416 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 967,110 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 57,879,916 | 10,270,890 | 66,314,600 | 157,573,161 | 164,761,685 | 172,259,997 |
| 4.Short term loans and advances | 1,798,537 | 1,496,789 | 1,260,945 | 2,119,986 | 2,526,672 | 2,121,511 |
| 5.Short term investments | 0 | 0 | 0 | 4,900 | 4,900 | 0 |
| 6.Other current assets | 49,799,361 | 131,419,078 | 161,039,077 | 249,772,789 | 371,320,770 | 475,940,419 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 251,713,515 | 324,186,808 | 461,157,243 | 629,381,522 | 800,996,603 | 918,060,448 |
| C.Shareholders' Equity (C1+C2+C3) | 3,697,331 | 10,595,793 | 18,676,681 | 21,042,213 | 25,136,859 | 34,220,066 |
| 1.Issued, Subscribed \& Paid up capital | 6,342,167 | 6,342,167 | 6,342,167 | 6,342,167 | 6,342,167 | 6,342,167 |
| i)Ordinary shares | 6,342,167 | 6,342,167 | 6,342,167 | 6,342,167 | 6,342,167 | 6,342,167 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | (2,644,836) | 4,253,626 | 12,334,514 | 14,700,046 | 18,794,692 | 27,877,899 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(2,644,836)$ | 4,253,626 | 12,334,514 | 14,700,046 | 18,794,692 | 27,877,899 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 10,092,364 | 14,187,010 | 23,270,217 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 119,076,582 | 150,280,396 | 161,766,344 | 162,812,183 | 190,785,796 | 195,803,286 |
| 1.Long term borrowings | 34,994,903 | 49,863,866 | 50,835,232 | 39,633,229 | 64,590,585 | 57,807,139 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 12,332,455 | 14,681,746 | 7,617,333 | 7,640,091 | 10,168,764 | 11,387,322 |
| 5.Other non-current liabilities | 71,749,224 | 85,734,784 | 103,313,779 | 115,538,863 | 116,026,447 | 126,608,825 |
| E.Current Liabilities (E1+E2+E3+E4) | 128,939,602 | 163,310,619 | 280,714,218 | 445,527,126 | 585,073,948 | 688,037,096 |
| 1.Trade credit \& other accounts payables | 103,966,219 | 131,661,741 | 233,679,577 | 351,430,265 | 452,394,419 | 528,308,720 |
| of which: i) Trade credits | 95,125,698 | 109,965,962 | 208,856,628 | 337,700,934 | 437,756,097 | 512,412,653 |
| 2.Short term borrowings | 996,200 | 999,258 | 3,986,546 | 28,486,666 | 29,724,262 | 29,598,829 |
| 3.Current portion of non-current liabilities | 1,834,376 | 5,363,722 | 11,572,645 | 11,294,872 | 15,352,670 | 15,154,800 |
| 4.Other current liabilities | 22,142,807 | 25,285,898 | 31,475,450 | 54,315,323 | 87,602,597 | 114,974,747 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 250,646,588 | 346,308,284 | 503,782,390 | 781,899,964 | 744,555,413 | 757,627,055 |
| i)Local sales (Net) | 250,646,588 | 346,308,284 | 503,782,390 | 781,899,964 | 744,555,413 | 757,627,055 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 246,424,169 | 326,609,632 | 476,785,651 | 746,103,955 | 690,218,497 | 704,775,318 |
| i)Cost of material | 229,383,689 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 4,222,419 | 19,698,652 | 26,996,739 | 35,796,009 | 54,336,916 | 52,851,737 |
| 4.General, administrative and other expenses | 11,856,274 | 12,801,880 | 14,874,670 | 15,876,241 | 14,254,385 | 16,116,022 |
| i)Selling \& distribution expenses | 6,875,706 | 5,646,155 | 5,282,717 | 5,526,850 | 6,293,393 | 7,136,757 |
| ii)Administrative and other expenses | 4,980,568 | 7,155,725 | 9,591,953 | 10,349,391 | 7,960,992 | 8,979,265 |
| 5.Other income / (loss) | 11,896,988 | 10,992,947 | 14,159,487 | 17,006,296 | 17,310,090 | 19,143,014 |
| 6.EBIT (F3-F4+F5) | 4,263,133 | 17,889,719 | 26,281,556 | 36,926,064 | 57,392,621 | 55,878,729 |
| 7.Financial expenses | 4,402,741 | 5,350,520 | 10,806,155 | 25,776,847 | 48,975,690 | 40,036,825 |
| of which: (i) Interest expenses | 1,751,512 | 3,403,257 | 10,797,700 | 25,767,042 | 48,968,345 | 40,028,265 |
| 8.Profit / (loss) before taxation (F6-F7) | $(139,608)$ | 12,539,199 | 15,475,401 | 11,149,217 | 8,416,931 | 15,841,904 |
| 9.Tax expenses | $(263,621)$ | 3,924,699 | 4,353,926 | 4,073,383 | 2,419,222 | 4,855,910 |
| 10.Profit / (loss) after tax (F8-F9) | 124,013 | 8,614,500 | 11,121,475 | 7,075,834 | 5,997,709 | 10,985,994 |
| 11.Cash dividends | 0 | 0 | 4,471,228 | 2,219,758 | 2,536,867 | 3,171,084 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 10,954,255 | 21,876,902 | 39,589,745 | 17,339,137 | 35,320,742 | 35,740,954 |
| 2.Net cash flows from investing activities | $(30,218,519)$ | $(38,476,828)$ | $(41,582,308)$ | $(27,832,011)$ | $(23,546,553)$ | $(28,132,679)$ |
| 3.Net cash flows from financing activities | 19,635,863 | 18,463,857 | 2,432,526 | $(14,929,727)$ | $(11,651,418)$ | $(4,667,702)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 122,773,913 | 160,876,189 | 180,443,025 | 183,854,396 | 215,922,655 | 230,023,352 |
| 2.Retention in business (F10-F11-F12) | 124,013 | 8,614,500 | 6,650,247 | 4,856,076 | 3,460,842 | 7,814,910 |
| 3.Depreciation for the year | 11,204,227 | 13,669,650 | 17,116,996 | 19,032,575 | 20,032,923 | 20,708,296 |
| 4.Salaries, wages and employee benefits | 12,881,910 | 17,674,986 | 18,141,986 | 19,429,037 | 20,206,461 | 22,542,548 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.05 | 2.49 | 2.21 | 0.90 | 0.81 | 1.45 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.10 | 1.20 | 1.28 | 1.43 | 1.04 | 0.88 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.05 | 2.99 | 2.83 | 1.30 | 0.84 | 1.28 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 62.83 | 40.29 | 26.83 | 27.46 | 30.97 | 28.96 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 3.41 | 120.54 | 75.99 | 35.63 | 25.98 | 37.02 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.20 | 13.58 | 17.54 | 11.16 | 9.46 | 17.32 |


| Sui Southern Gas Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 102,562,563 | 121,041,633 | 123,791,360 | 133,678,098 | 133,678,098 | 133,678,098 |
| 1.Capital work in progress | 23,444,460 | 8,791,150 | 11,133,660 | 11,572,877 | 11,572,877 | 11,572,877 |
| 2.Operating fixed assets at cost | 132,871,405 | 172,366,126 | 182,879,942 | 200,381,285 | 200,381,285 | 200,381,285 |
| 3.Operating fixed assets after deducting accumulated depreciation | 75,433,139 | 108,383,400 | 111,557,090 | 121,230,695 | 121,230,695 | 121,230,695 |
| 4.Intangible assets | 24,643 | 81,574 | 56,597 | 29,475 | 29,475 | 29,475 |
| 5.Long term investments | 605,809 | 560,327 | 376,432 | 236,148 | 236,148 | 236,148 |
| 6.Other non-current assets | 3,054,512 | 3,225,182 | 667,581 | 608,903 | 608,903 | 608,903 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 176,102,285 | 194,815,123 | 262,204,408 | 395,258,809 | 395,258,809 | 395,258,809 |
| 1.Cash \& bank balance | 1,357,962 | 1,147,188 | 791,931 | 836,483 | 836,483 | 836,483 |
| 2.Inventories; of which | 834,656 | 1,288,147 | 1,198,474 | 1,889,640 | 1,889,640 | 1,889,640 |
| i)Raw material | 316,426 | 430,544 | 320,242 | 415,274 | 415,274 | 415,274 |
| ii)Work in progress | 7,328 | 7,921 | 31,922 | 12,203 | 12,203 | 12,203 |
| iii)Finished goods | 510,902 | 849,682 | 846,310 | 1,462,163 | 1,462,163 | 1,462,163 |
| 3.Trade Debt / accounts receivables | 86,307,335 | 82,150,985 | 76,782,729 | 84,191,799 | 84,191,799 | 84,191,799 |
| 4.Short term loans and advances | 934,200 | 932,959 | 782,814 | 651,391 | 651,391 | 651,391 |
| 5.Short term investments | 110,161 | 57,815 | 57,815 | 0 | 0 | 0 |
| 6.Other current assets | 86,557,971 | 109,238,029 | 182,590,645 | 307,689,496 | 307,689,496 | 307,689,496 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 278,664,848 | 315,856,756 | 385,995,768 | 528,936,907 | 528,936,907 | 528,936,907 |
| C.Shareholders' Equity (C1+C2+C3) | 13,461,055 | 15,536,443 | 2,904,342 | $(7,584,041)$ | $(7,584,041)$ | $(7,584,041)$ |
| 1.Issued, Subscribed \& Paid up capital | 8,809,163 | 8,809,163 | 8,809,163 | 8,809,163 | 8,809,163 | 8,809,163 |
| i)Ordinary shares | 8,809,163 | 8,809,163 | 8,809,163 | 8,809,163 | 8,809,163 | 8,809,163 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(7,076,373)$ | $(5,000,985)$ | $(19,578,236)$ | $(38,343,736)$ | $(38,343,736)$ | $(38,343,736)$ |
| i)Capital Reserve | 234,868 | 234,868 | 234,868 | 234,868 | 234,868 | 234,868 |
| ii)Revenue Reserve | $(7,311,241)$ | $(5,235,853)$ | $(19,813,104)$ | $(38,578,604)$ | $(38,578,604)$ | $(38,578,604)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(12,185,561)$ | $(10,427,085)$ | $(24,820,442)$ | $(43,450,758)$ | $(43,450,758)$ | $(43,450,758)$ |
| 3.Surplus on revaluation of fixed assets | 11,728,265 | 11,728,265 | 13,673,415 | 21,950,532 | 21,950,532 | 21,950,532 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 47,709,524 | 76,419,655 | 76,244,755 | 73,864,910 | 73,864,910 | 73,864,910 |
| 1.Long term borrowings | 28,415,525 | 48,790,294 | 44,721,775 | 36,919,543 | 36,919,543 | 36,919,543 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 4,716,523 | 4,902,390 | 5,956,657 | 5,875,230 | 5,875,230 | 5,875,230 |
| 5.Other non-current liabilities | 14,577,476 | 22,726,971 | 25,566,323 | 31,070,137 | 31,070,137 | 31,070,137 |
| E.Current Liabilities (E1+E2+E3+E4) | 217,494,269 | 223,900,658 | 306,846,671 | 462,656,038 | 462,656,038 | 462,656,038 |
| 1.Trade credit \& other accounts payables | 189,684,080 | 196,333,561 | 267,355,474 | 417,723,048 | 417,723,048 | 417,723,048 |
| of which: i) Trade credits | 143,781,566 | 168,180,429 | 234,635,180 | 376,907,620 | 376,907,620 | 376,907,620 |
| 2.Short term borrowings | 4,860,212 | 2,900,655 | 9,759,947 | 9,759,947 | 9,759,947 | 9,759,947 |
| 3.Current portion of non-current liabilities | 6,225,080 | 7,045,427 | 11,573,691 | 10,232,540 | 10,232,540 | 10,232,540 |
| 4.Other current liabilities | 16,724,897 | 17,621,015 | 18,157,559 | 24,940,503 | 24,940,503 | 24,940,503 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 138,616,102 | 156,673,275 | 177,404,423 | 297,166,704 | 297,166,704 | 297,166,704 |
| i)Local sales (Net) | 138,616,102 | 156,673,275 | 177,404,423 | 297,166,704 | 297,166,704 | 297,166,704 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 163,440,128 | 157,524,022 | 187,195,880 | 295,127,307 | 295,127,307 | 295,127,307 |
| i)Cost of material | 147,284,596 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(24,824,026)$ | $(850,747)$ | $(9,791,457)$ | 2,039,397 | 2,039,397 | 2,039,397 |
| 4.General, administrative and other expenses | 6,272,111 | 7,713,231 | 10,090,359 | 26,478,047 | 26,478,047 | 26,478,047 |
| i)Selling \& distribution expenses | 1,474,421 | 1,571,700 | 1,671,962 | 1,820,500 | 1,820,500 | 1,820,500 |
| ii)Administrative and other expenses | 4,797,690 | 6,141,531 | 8,418,397 | 24,657,547 | 24,657,547 | 24,657,547 |
| 5.Other income / (loss) | 26,082,368 | 13,744,600 | 14,190,110 | 14,409,908 | 14,409,908 | 14,409,908 |
| 6.EBIT (F3-F4+F5) | $(5,013,769)$ | 5,180,622 | $(5,691,706)$ | $(10,028,742)$ | $(10,028,742)$ | $(10,028,742)$ |
| 7.Financial expenses | 2,618,868 | 1,694,734 | 5,065,105 | 6,759,183 | 6,759,183 | 6,759,183 |
| of which: (i) Interest expenses | 2,618,868 | 1,694,734 | 5,065,105 | 6,759,183 | 6,759,183 | 6,759,183 |
| 8.Profit / (loss) before taxation (F6-F7) | $(7,632,637)$ | 3,485,888 | $(10,756,811)$ | $(16,787,925)$ | $(16,787,925)$ | $(16,787,925)$ |
| 9.Tax expenses | $(1,771,750)$ | 2,011,093 | 4,047,715 | 1,574,884 | 1,574,884 | 1,574,884 |
| 10.Profit / (loss) after tax (F8-F9) | $(5,860,887)$ | 1,474,795 | $(14,804,526)$ | $(18,362,809)$ | $(18,362,809)$ | $(18,362,809)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 21,636,513 | $(4,039,195)$ | 3,155,922 | 12,841,940 | 12,841,940 | 12,841,940 |
| 2.Net cash flows from investing activities | $(26,691,761)$ | $(21,718,342)$ | $(10,830,073)$ | $(9,618,431)$ | $(9,618,431)$ | $(9,618,431)$ |
| 3.Net cash flows from financing activities | 1,485,259 | 27,506,320 | 459,600 | $(9,713,247)$ | (9,713,247) | $(9,713,247)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 61,170,579 | 91,956,098 | 79,149,097 | 66,280,869 | 66,280,869 | 66,280,869 |
| 2.Retention in business (F10-F11-F12) | $(5,860,887)$ | 1,474,795 | $(14,804,526)$ | $(18,362,809)$ | $(18,362,809)$ | $(18,362,809)$ |
| 3.Depreciation for the year | 5,383,440 | 6,355,430 | 7,910,586 | 8,164,176 | 8,164,176 | 8,164,176 |
| 4.Salaries, wages and employee benefits | 11,217,652 | 12,385,100 | 11,454,258 | 12,362,697 | 12,362,697 | 12,362,697 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -4.23 | 0.94 | -8.35 | -6.18 | -6.18 | -6.18 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.50 | 0.53 | 0.51 | 0.65 | 0.56 | 0.56 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.11 | 0.50 | -4.22 | -4.01 | -3.47 | -3.47 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 17.71 | 20.50 | 38.06 | -195.51 | -69.74 | -69.74 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -37.39 | 10.17 | -160.56 | 784.79 | 242.12 | 242.12 |
| V3. Basic earnings per share (Rs./share) ( 10 to No . of shares) | -6.65 | 1.67 | -16.81 | -20.85 | -20.85 | -20.85 |

The Hub Power Co. Ltd.

| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 57,758,763 | 56,167,910 | 64,156,058 | 106,331,542 | 131,104,546 | 150,463,437 |
| 1.Capital work in progress | 139,885 | 590,327 | 4,325,082 | 20,215,030 | 30,685,826 | 38,279,647 |
| 2.Operating fixed assets at cost | 95,714,260 | 96,432,368 | 97,996,900 | 101,273,645 | 102,043,195 | 101,699,468 |
| 3.Operating fixed assets after deducting accumulated depreciation | 55,134,158 | 52,034,108 | 49,492,686 | 48,272,279 | 44,914,860 | 40,723,884 |
| 4.Intangible assets | 1,459,290 | 1,474,850 | 1,477,963 | 1,472,145 | 1,441,399 | 1,420,651 |
| 5.Long term investments | 989,405 | 1,924,412 | 8,823,879 | 36,302,726 | 54,026,930 | 70,009,153 |
| 6.Other non-current assets | 36,025 | 144,213 | 36,448 | 69,362 | 35,531 | 30,102 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 96,089,373 | 103,451,890 | 121,849,495 | 118,936,076 | 129,283,860 | 127,784,531 |
| 1.Cash \& bank balance | 6,572,532 | 3,860,355 | 2,654,315 | 12,131,754 | 6,537,425 | 6,348,860 |
| 2.Inventories; of which | 2,563,327 | 3,442,694 | 6,347,109 | 5,844,656 | 6,699,010 | 3,997,806 |
| i)Raw material | 2,563,327 | 3,442,694 | 6,347,109 | 5,844,656 | 6,699,010 | 3,997,806 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 79,542,544 | 85,613,761 | 98,856,377 | 85,646,949 | 99,700,245 | 101,987,067 |
| 4.Short term loans and advances | 268,842 | 194,617 | 147,327 | 52,685 | 46,873 | 76,245 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 7,142,128 | 10,340,463 | 13,844,367 | 15,260,032 | 16,300,307 | 15,374,553 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 153,848,136 | 159,619,800 | 186,005,553 | 225,267,618 | 260,388,406 | 278,247,968 |
| C.Shareholders' Equity (C1+C2+C3) | 33,244,610 | 34,998,501 | 39,033,930 | 57,422,708 | 83,931,342 | 109,666,169 |
| 1.Issued, Subscribed \& Paid up capital | 11,571,544 | 11,571,544 | 11,571,544 | 12,971,544 | 12,971,544 | 12,971,544 |
| i)Ordinary shares | 11,571,544 | 11,571,544 | 11,571,544 | 12,971,544 | 12,971,544 | 12,971,544 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 21,673,066 | 23,426,957 | 27,462,386 | 44,451,164 | 70,959,798 | 96,694,625 |
| i)Capital Reserve | 2,038,687 | 2,367,012 | 3,584,186 | 12,024,007 | 13,244,781 | 14,439,259 |
| ii)Revenue Reserve | 19,634,379 | 21,059,945 | 23,878,200 | 32,427,157 | 57,715,017 | 82,255,366 |
| of which: un-appropriated profit(loss) / retained earnings | 19,634,379 | 21,059,945 | 23,878,200 | 32,427,157 | 57,715,017 | 82,255,366 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 28,396,295 | 23,572,292 | 27,522,203 | 35,932,356 | 53,713,798 | 55,369,858 |
| 1.Long term borrowings | 28,388,247 | 23,572,292 | 27,522,203 | 35,932,356 | 50,543,203 | 48,316,812 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 1,923 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 6,125 | 0 | 0 | 0 | 3,170,595 | 7,053,046 |
| E.Current Liabilities (E1+E2+E3+E4) | 92,207,231 | 101,049,007 | 119,449,420 | 131,912,554 | 122,743,266 | 113,211,941 |
| 1.Trade credit \& other accounts payables | 68,903,628 | 67,758,021 | 82,872,983 | 70,529,859 | 77,322,905 | 69,516,102 |
| of which: i) Trade credits | 63,658,388 | 64,468,834 | 78,573,435 | 52,963,243 | 50,831,292 | 35,425,341 |
| 2.Short term borrowings | 16,540,219 | 24,846,559 | 28,804,770 | 53,478,425 | 38,861,671 | 33,900,797 |
| 3.Current portion of non-current liabilities | 5,818,361 | 6,410,028 | 6,581,275 | 6,028,206 | 4,428,561 | 8,038,725 |
| 4.Other current liabilities | 945,023 | 2,034,399 | 1,190,392 | 1,876,064 | 2,130,129 | 1,756,317 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 91,594,876 | 101,188,378 | 99,999,433 | 58,128,888 | 48,321,335 | 54,639,435 |
| i)Local sales (Net) | 91,594,876 | 101,188,378 | 99,999,433 | 58,128,888 | 48,321,335 | 54,639,435 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 73,012,704 | 83,928,576 | 81,720,455 | 36,640,036 | 17,830,929 | 21,768,718 |
| i)Cost of material | 63,328,000 | 73,153,421 | 72,114,874 | 26,339,339 | 9,225,172 | 9,928,045 |
| 3.Gross profit / (loss) (F1-F2) | 18,582,172 | 17,259,802 | 18,278,978 | 21,488,852 | 30,490,406 | 32,870,717 |
| 4.General, administrative and other expenses | 1,735,744 | 1,442,203 | 1,634,913 | 1,733,682 | 1,681,137 | 1,887,780 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 1,735,744 | 1,442,203 | 1,634,913 | 1,733,682 | 1,681,137 | 1,887,780 |
| 5.Other income / (loss) | 59,401 | $(28,585)$ | $(61,212)$ | 92,982 | 13,101,621 | 16,296,665 |
| 6.EBIT (F3-F4+F5) | 16,905,829 | 15,789,014 | 16,582,853 | 19,848,152 | 41,910,890 | 47,279,602 |
| 7.Financial expenses | 4,134,576 | 4,081,317 | 4,432,498 | 7,401,123 | 11,905,155 | 7,340,718 |
| of which: (i) Interest expenses | 3,820,307 | 3,847,282 | 4,082,859 | 6,967,431 | 11,352,297 | 6,834,181 |
| 8.Profit / (loss) before taxation (F6-F7) | 12,771,253 | 11,707,697 | 12,150,355 | 12,447,029 | 30,005,735 | 39,938,884 |
| 9.Tax expenses | 270,659 | 359,215 | 485,572 | 516,722 | 3,944,865 | 5,108,548 |
| 10.Profit / (loss) after tax (F8-F9) | 12,500,594 | 11,348,482 | 11,664,783 | 11,930,307 | 26,060,870 | 34,830,336 |
| 11.Cash dividends | 12,728,698 | 8,678,658 | 8,562,943 | 0 | 0 | 15,565,853 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 17,148,250 | 6,552,485 | 10,933,441 | 6,453,777 | 3,583,303 | 12,890,609 |
| 2.Net cash flows from investing activities | $(1,618,020)$ | $(2,298,569)$ | $(10,408,699)$ | $(32,063,687)$ | $(7,201,574)$ | $(646,097)$ |
| 3.Net cash flows from financing activities | $(16,881,796)$ | $(15,272,433)$ | $(5,688,993)$ | 10,413,694 | 12,640,696 | $(7,472,203)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 61,640,905 | 58,570,793 | 66,556,133 | 93,355,064 | 137,645,140 | 165,036,027 |
| 2.Retention in business (F10-F11-F12) | $(228,104)$ | 2,669,824 | 3,101,840 | 11,930,307 | 26,060,870 | 19,264,483 |
| 3.Depreciation for the year | 3,812,131 | 3,848,600 | 4,149,651 | 4,694,874 | 4,168,108 | 3,946,965 |
| 4.Salaries, wages and employee benefits | 1,576,281 | 1,904,530 | 2,325,668 | 2,494,613 | 2,302,852 | 2,479,459 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 13.65 | 11.22 | 11.66 | 20.52 | 53.93 | 63.75 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.61 | 0.65 | 0.58 | 0.28 | 0.20 | 0.20 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 8.33 | 7.24 | 6.75 | 5.80 | 10.73 | 12.93 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 4.28 | 4.59 | 4.67 | 4.26 | 3.44 | 2.78 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 35.67 | 33.26 | 31.51 | 24.74 | 36.87 | 35.98 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 10.80 | 9.81 | 10.08 | 9.20 | 20.09 | 26.85 |


| Tri-Star Power Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | - | 133,761 | 130,182 | 122,103 | 101,267 | 103,600 |
| 1.Capital work in progress | - | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | - | 177,290 | 177,290 | 67,290 | 67,290 | 67,290 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 14,762 | 13,286 | 4,850 | 4,365 | 3,928 |
| 4.Intangible assets | - | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | - | 78,999 | 76,896 | 77,253 | 76,902 | 79,672 |
| 6.Other non-current assets | - | 40,000 | 40,000 | 40,000 | 20,000 | 20,000 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | 32,590 | 41,216 | 54,414 | 81,179 | 87,201 |
| 1.Cash \& bank balance | - | 371 | 13,745 | 42,034 | 53,715 | 44,510 |
| 2.Inventories; of which | - | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | - | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | - | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | - | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | - | 20,142 | 18,343 | 0 | 12,847 | 26,761 |
| 4.Short term loans and advances | - | 4,862 | 0 | 0 | 0 | 0 |
| 5.Short term investments | - | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | - | 7,215 | 9,128 | 12,380 | 14,617 | 15,930 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | 166,351 | 171,398 | 176,517 | 182,446 | 190,801 |
| C.Shareholders' Equity (C1+C2+C3) | - | 156,786 | 165,168 | 170,193 | 175,582 | 183,687 |
| 1.Issued, Subscribed \& Paid up capital | - | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 |
| i)Ordinary shares | - | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 |
| ii)Preference shares | - | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | - | 6,786 | 15,168 | 20,193 | 25,582 | 33,687 |
| i)Capital Reserve | - | 70,000 | 70,000 | 70,000 | 70,000 | 70,000 |
| ii)Revenue Reserve | - | $(63,214)$ | $(54,832)$ | $(49,807)$ | $(44,418)$ | $(36,313)$ |
| of which: un-appropriated profit(loss) / retained earnings | - | $(63,908)$ | $(53,423)$ | $(48,755)$ | $(43,016)$ | $(37,680)$ |
| 3. Surplus on revaluation of fixed assets | - | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | 0 | 0 | 0 | 0 | 0 |
| 1.Long term borrowings | - | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | - | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | - | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | - | 9,565 | 6,230 | 6,324 | 6,864 | 7,114 |
| 1.Trade credit \& other accounts payables | - | 2,891 | 1,205 | 1,299 | 1,839 | 2,089 |
| of which: i) Trade credits | - | 305 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | - | 1,649 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | - | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | - | 5,025 | 5,025 | 5,025 | 5,025 | 5,025 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | 60,387 | 51,715 | 29,575 | 16,034 | 14,114 |
| i)Local sales (Net) | - | 60,387 | 51,715 | 29,575 | 16,034 | 14,114 |
| ii)Export sales (Net) | - | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | - | 52,132 | 45,239 | 23,609 | 12,437 | 10,237 |
| i)Cost of material | - | 0 | 0 | 0 | 2,301 | 6,767 |
| 3.Gross profit / (loss) (F1-F2) | - | 8,255 | 6,476 | 5,966 | 3,597 | 3,877 |
| 4.General, administrative and other expenses | - | 711 | 697 | 773 | 770 | 621 |
| i)Selling \& distribution expenses | - | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | - | 711 | 697 | 773 | 770 | 621 |
| 5.Other income / (loss) | - | 11 | 4,706 | (527) | 2,913 | 2,081 |
| 6.EBIT (F3-F4+F5) | - | 7,555 | 10,485 | 4,666 | 5,740 | 5,337 |
| 7.Financial expenses | - | 1 | 1 | 0 | 0 | 0 |
| of which: (i) Interest expenses | - | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | - | 7,554 | 10,484 | 4,666 | 5,740 | 5,337 |
| 9.Tax expenses | - | 0 | 0 | 0 | 0 | 0 |
| 10.Profit / (loss) after tax (F8-F9) | - | 7,554 | 10,484 | 4,666 | 5,740 | 5,337 |
| 11.Cash dividends | - | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | - | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | $(2,251)$ | 13,374 | 17,686 | $(14,544)$ | $(14,978)$ |
| 2.Net cash flows from investing activities | - | 0 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | - | 0 | 0 | 0 | 20,000 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | 156,786 | 165,168 | 170,193 | 175,582 | 183,687 |
| 2.Retention in business (F10-F11-F12) | - | 7,554 | 10,484 | 4,666 | 5,740 | 5,337 |
| 3.Depreciation for the year | - | 1,641 | 1,476 | 539 | 485 | 437 |
| 4.Salaries, wages and employee benefits | - | 2,030 | 7,090 | 3,591 | 1,917 | 1,495 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | 12.51 | 20.27 | 15.78 | 35.80 | 37.81 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | - | 0.36 | 0.31 | 0.17 | 0.09 | 0.08 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | - | 4.54 | 6.21 | 2.68 | 3.20 | 2.86 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | - | 1.06 | 1.05 | 1.04 | 1.04 | 1.04 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | 4.82 | 6.51 | 2.78 | 3.32 | 2.97 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | 0.50 | 0.70 | 0.31 | 0.38 | 0.36 |

## Information Communication \& Transport

## Performance at a Glance

Information and communication sector exhibited an expansion in their balance sheet size during the period under review. Total assets increased by Rs 157.82 billion ( 19.22 percent) during FY21. Total liabilities increased by Rs 156.36 billion during FY21 whereas Shareholders' equity increased by Rs 1.46 billion. Sales of the sector increased by 5.90 percent during FY21. The gross profit of the sector decreased by 10.04 percent during FY21, registered a decline from Rs 56.35 billion to Rs 50.69 billion. However, EBIT exhibited a tremendous increase of Rs 28.13 billion (nearly thrice of FY 20 ) on the back of significant decline in Administrative and other expenses along with a huge increment in 'Other Income' of Rs 29.11 billion during FY21. Resultantly, the sector under review posted a huge YoY increase in profit before and after tax during FY21, recorded a growth of 88.14 percent and 64.55 percent respectively.

## Assets

Total assets increased by Rs 157.82 billion, reached at Rs 978.82 billion during FY21 stemming from increase in non-current assets by Rs 113.30 billion during FY21. Intangible assets (Rs 45.23 billion) was the key factor in driving the growth in non-current assets besides long term investment (Rs 37.26 billion) and operating fixed cost (Rs 37.90 billion).

Besides, Current assets increased with YoY growth of 17.62 percent. Main components of current assets are cash and bank balances, trade debts and short-term investments.


## Shareholders' Equity \& Liabilities

Total shareholders' equity dropped to Rs -183.71 billion in FY21 from Rs -185.17 billion in FY20, recorded increase of 0.79 percent. Issued, Subscribed \& Paid up capital increased by Rs 2.21 billion during FY21. The Reserves decreased by 3.92 percent, mainly attributed to un-appropriated losses, accumulated to Rs 517.20 billion during FY21, recorded an increase of Rs 20.04 billion.


Total liabilities increased by Rs 156.36 billion during FY21 owing to an increase of Rs 121.85 billion increase in non-current liabilities. Further break up shows that long-term borrowing increased by Rs 86.71 billion, followed by others of Rs 30.83 billion. Looking at the increase in current liabilities by Rs 34.50 billion, it came primarily from increase in Other current Liabilities by Rs 20.70 billion followed by Trade Credit \& other accounts payables (Rs 9.55 billion).

## Operating Efficiency \& Ratio Analysis

During FY21, overall sales of services by information and communication sector increased by Rs 5.90 billion or 2.0 percent. Both local sales and export services sales increased by 0.31 percent and 23.28 percent respectively. Cost of sale increased by Rs 11.55 billion or 4.85 percent, during FY21.
Therefore, gross profit decreased by Rs 5.66 billion or 10.04 percent, during FY21 over FY20. Having said this, EBIT rose to Rs 39.73 billion, posted an increase of Rs 28.13 billion or 242.68 percent on the back of huge increase in Other income (Rs 29.11 billion). Resultantly, profit before and after tax
 increased by 88.14 percent and 64.55 percent respectively during FY21 as compared to previous year.

Return on equity (ROE) declined from 18.45 in FY20 to 6.5 in FY21 while return on asset (ROA) improved from -3.89 in FY20 to -1.24 in FY21. Besides, Net profit margin improved from -10.69 in FY20 to -3.71 in FY21.

Information, Comm. and Transport Services - Overall

| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 467,443,227 | 463,408,277 | 513,557,213 | 582,381,586 | 568,353,265 | 681,654,445 |
| 1.Capital work in progress | 30,458,212 | 39,754,630 | 25,943,025 | 28,769,889 | 23,004,288 | 28,605,294 |
| 2.Operating fixed assets at cost | 758,702,363 | 818,420,111 | 929,223,793 | 995,658,170 | 847,888,798 | 885,791,335 |
| 3.Operating fixed assets after deducting accumulated depreciation | 360,699,392 | 354,055,588 | 415,727,208 | 457,772,918 | 377,410,917 | 397,006,188 |
| 4.Intangible assets | 50,130,868 | 48,711,910 | 46,128,911 | 37,511,737 | 34,257,393 | 79,489,117 |
| 5.Long term investments | 6,614,432 | 3,936,864 | 4,656,785 | 21,326,944 | 98,064,193 | 135,324,172 |
| 6.Other non-current assets | 19,540,323 | 16,949,285 | 21,101,284 | 37,000,098 | 35,616,474 | 41,229,674 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 172,403,012 | 180,286,052 | 211,431,898 | 214,312,958 | 252,651,998 | 297,167,671 |
| 1.Cash \& bank balance | 27,862,587 | 35,341,794 | 27,950,366 | 27,644,095 | 31,128,568 | 43,955,838 |
| 2.Inventories; of which | 345,101 | 356,562 | 535,366 | 737,019 | 605,448 | 671,003 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 345,101 | 356,562 | 533,849 | 734,975 | 604,593 | 671,003 |
| 3.Trade Debt / accounts receivables | 40,367,468 | 46,520,275 | 59,929,934 | 54,392,956 | 53,274,049 | 65,882,847 |
| 4.Short term loans and advances | 9,156,632 | 15,695,134 | 21,899,888 | 26,802,629 | 34,656,621 | 34,066,111 |
| 5.Short term investments | 33,281,011 | 14,205,148 | 22,502,937 | 20,345,679 | 37,813,592 | 59,026,518 |
| 6.Other current assets | 61,390,213 | 68,167,139 | 78,613,407 | 84,390,580 | 95,173,720 | 93,565,354 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 639,846,239 | 643,694,329 | 724,989,111 | 796,694,544 | 821,005,263 | 978,822,116 |
| C.Shareholders' Equity (C1+C2+C3) | $(43,696,053)$ | (80,744,022) | $(127,239,931)$ | $(156,198,846)$ | $(185,170,811)$ | $(183,710,483)$ |
| 1.Issued, Subscribed \& Paid up capital | 144,952,210 | 148,339,291 | 148,711,654 | 152,696,330 | 152,997,344 | 155,207,665 |
| i)Ordinary shares | 141,414,510 | 145,189,055 | 146,126,008 | 150,581,679 | 151,034,166 | 153,630,795 |
| ii)Preference shares | 3,537,700 | 3,150,236 | 2,585,646 | 2,114,651 | 1,963,178 | 1,576,870 |
| 2.Reserves | $(238,880,777)$ | $(301,242,498)$ | $(366,696,912)$ | $(403,497,691)$ | $(413,925,407)$ | (430,171,292) |
| i)Capital Reserve | 7,798,613 | 7,832,956 | 12,157,023 | 27,412,023 | 17,892,557 | 18,202,268 |
| ii)Revenue Reserve | $(246,679,390)$ | $(309,075,454)$ | $(378,853,935)$ | $(430,909,714)$ | $(431,817,964)$ | $(448,373,560)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(306,190,329)$ | $(372,147,665)$ | $(443,167,166)$ | $(496,141,065)$ | $(497,157,174)$ | (517,201,010) |
| 3.Surplus on revaluation of fixed assets | 50,232,514 | 72,159,185 | 90,745,327 | 94,602,515 | 75,757,252 | 91,253,144 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 326,859,302 | 326,051,823 | 390,954,049 | 453,763,012 | 470,798,599 | 592,651,398 |
| 1.Long term borrowings | 139,797,866 | 155,186,754 | 224,727,837 | 286,861,482 | 309,884,034 | 396,596,484 |
| 2.Subordinated loans / Sponsor's loans | 0 | 1,275,893 | 1,855,571 | 2,016,039 | 1,944,449 | 2,125,980 |
| 3.Debentures/TFCs (bonds payable) | 25,289,606 | 17,072,007 | 3,638,164 | 1,567,104 | 1,433,280 | 1,204,445 |
| 4.Employees benefit obligations | 55,308,175 | 58,356,352 | 67,978,224 | 67,886,412 | 67,524,963 | 71,883,361 |
| 5.Other non-current liabilities | 106,463,655 | 94,160,817 | 92,754,253 | 95,431,975 | 90,011,873 | 120,841,128 |
| E.Current Liabilities (E1+E2+E3+E4) | 356,682,990 | 398,386,528 | 461,274,993 | 499,130,378 | 535,377,475 | 569,881,201 |
| 1.Trade credit \& other accounts payables | 218,198,227 | 239,541,929 | 275,648,329 | 299,964,986 | 310,386,017 | 319,933,898 |
| of which: i) Trade credits | 66,477,290 | 73,571,900 | 88,202,556 | 94,244,317 | 103,152,329 | 103,999,039 |
| 2.Short term borrowings | 39,829,224 | 42,824,231 | 38,868,283 | 40,166,974 | 41,328,753 | 44,372,586 |
| 3.Current portion of non-current liabilities | 68,354,599 | 86,931,872 | 102,791,614 | 111,433,369 | 109,908,894 | 111,122,905 |
| 4.Other current liabilities | 30,300,940 | 29,088,496 | 43,966,767 | 47,565,049 | 73,753,811 | 94,451,812 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 291,249,993 | 300,614,611 | 341,237,220 | 352,801,084 | 294,559,144 | 300,455,004 |
| i)Local sales (Net) | 274,111,690 | 283,738,921 | 322,967,595 | 333,703,460 | 272,852,567 | 273,695,493 |
| ii)Export sales (Net) | 17,138,303 | 16,875,690 | 18,269,625 | 19,097,624 | 21,706,577 | 26,759,511 |
| 2.Cost of sales | 253,666,934 | 262,376,677 | 291,605,830 | 288,645,618 | 238,210,365 | 249,763,268 |
| i)Cost of material | 3,284,629 | 2,969,909 | 3,504,225 | 4,574,513 | 5,124,088 | 4,375,061 |
| 3.Gross profit / (loss) (F1-F2) | 37,583,059 | 38,237,934 | 49,631,390 | 64,155,466 | 56,348,779 | 50,691,736 |
| 4.General, administrative and other expenses | 63,609,087 | 71,790,737 | 75,746,618 | 60,763,555 | 59,012,250 | 54,329,481 |
| i)Selling \& distribution expenses | 14,677,086 | 12,593,510 | 14,414,688 | 16,030,027 | 13,364,471 | 14,950,862 |
| ii)Administrative and other expenses | 48,932,001 | 59,197,227 | 61,331,930 | 44,733,528 | 45,647,779 | 39,378,619 |
| 5.Other income / (loss) | 9,367,425 | 19,881,864 | $(1,465,806)$ | 5,807,956 | 14,255,976 | 43,363,023 |
| 6.EBIT (F3-F4+F5) | $(16,658,603)$ | $(13,670,939)$ | $(27,581,034)$ | 9,199,867 | 11,592,505 | 39,725,278 |
| 7.Financial expenses | 19,188,409 | 24,887,981 | 33,383,022 | 48,880,251 | 43,656,055 | 43,526,853 |
| of which: (i) Interest expenses | 16,490,235 | 21,533,891 | 26,509,226 | 44,248,215 | 39,691,852 | 37,871,066 |
| 8.Profit / (loss) before taxation (F6-F7) | $(35,847,012)$ | $(38,558,920)$ | $(60,964,056)$ | $(39,680,384)$ | $(32,063,550)$ | $(3,801,575)$ |
| 9.Tax expenses | 3,560,451 | 4,269,598 | 1,777,915 | 2,582,612 | $(576,018)$ | 7,359,360 |
| 10.Profit / (loss) after tax (F8-F9) | (39,407,463) | $(42,828,518)$ | (62,741,971) | $(42,262,996)$ | $(31,487,532)$ | $(11,160,935)$ |
| 11.Cash dividends | 8,764,374 | 8,733,367 | 7,707,080 | 7,897,233 | 3,739,326 | 7,661,438 |
| 12.Bonus shares / stock dividends | 264,242 | 0 | 657,509 | 192,536 | 557,987 | 2,187,254 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 30,874,556 | 13,256,920 | 8,102,258 | 51,369,631 | 55,209,188 | 38,554,987 |
| 2.Net cash flows from investing activities | $(44,608,383)$ | $(19,506,993)$ | $(53,364,620)$ | $(64,391,520)$ | $(64,142,746)$ | $(91,538,237)$ |
| 3.Net cash flows from financing activities | 25,528,851 | 16,193,450 | 49,455,732 | 17,637,054 | 990,758 | 56,178,781 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 283,163,249 | 245,307,801 | 263,714,118 | 297,564,166 | 285,627,788 | 408,940,915 |
| 2.Retention in business (F10-F11-F12) | $(48,436,079)$ | (51,561,885) | $(71,106,559)$ | (50,352,766) | $(35,784,845)$ | $(21,009,627)$ |
| 3.Depreciation for the year | 37,993,752 | 42,172,299 | 40,277,503 | 39,418,558 | 49,086,787 | 46,847,565 |
| 4.Salaries, wages and employee benefits | 75,575,516 | 79,177,261 | 67,868,124 | 75,716,944 | 64,923,749 | 69,832,191 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -13.53 | -14.25 | -18.39 | -11.98 | -10.69 | -3.71 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.48 | 0.47 | 0.50 | 0.46 | 0.36 | 0.33 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -6.46 | -6.67 | -9.17 | -5.55 | -3.89 | -1.24 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -17.80 | -10.31 | -6.58 | -5.37 | -4.74 | -4.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 114.97 | 68.83 | 60.33 | 29.82 | 18.45 | 6.05 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -2.57 | -2.73 | -3.99 | -2.62 | -1.95 | -0.68 |


| AVANCEON Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 831,204 | 909,790 | 1,121,140 | 1,378,253 | 1,417,080 | 1,525,536 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 337,842 | 395,173 | 479,997 | 619,104 | 673,460 | 726,372 |
| 3.Operating fixed assets after deducting accumulated depreciation | 233,107 | 277,105 | 337,141 | 433,829 | 431,326 | 467,762 |
| 4.Intangible assets | 124 | 78 | 32 | 0 | 20,029 | 51,722 |
| 5.Long term investments | 567,349 | 599,345 | 746,059 | 843,129 | 874,023 | 967,659 |
| 6.Other non-current assets | 30,624 | 33,262 | 37,908 | 101,295 | 91,702 | 38,393 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,453,692 | 3,687,172 | 4,872,350 | 6,978,894 | 8,577,084 | 12,153,808 |
| 1.Cash \& bank balance | 115,818 | 169,330 | 52,763 | 105,226 | 527,329 | 1,312,336 |
| 2.Inventories; of which | 101,234 | 93,387 | 85,333 | 160,929 | 123,783 | 72,813 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 101,234 | 93,387 | 85,333 | 160,929 | 123,783 | 72,813 |
| 3.Trade Debt / accounts receivables | 1,837,932 | 2,892,596 | 3,981,886 | 2,431,404 | 3,586,027 | 5,551,439 |
| 4.Short term loans and advances | 81,954 | 97,169 | 87,631 | 166,695 | 169,327 | 275,610 |
| 5.Short term investments | 155,554 | 194,769 | 1,257 | 1,444 | 2,955 | 185 |
| 6.Other current assets | 161,200 | 239,921 | 663,480 | 4,113,196 | 4,167,663 | 4,941,425 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,284,896 | 4,596,962 | 5,993,490 | 8,357,147 | 9,994,164 | 13,679,344 |
| C.Shareholders' Equity (C1+C2+C3) | 2,191,995 | 2,738,149 | 3,433,856 | 4,507,313 | 5,621,799 | 8,333,374 |
| 1.Issued, Subscribed \& Paid up capital | 1,056,969 | 1,321,211 | 1,363,238 | 1,925,364 | 2,117,900 | 2,565,934 |
| i)Ordinary shares | 1,056,969 | 1,321,211 | 1,363,238 | 1,925,364 | 2,117,900 | 2,565,934 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,022,565 | 1,270,823 | 1,902,703 | 2,372,228 | 3,262,072 | 5,511,143 |
| i)Capital Reserve | 322,525 | 376,558 | 622,726 | 809,694 | 852,572 | 2,165,099 |
| ii)Revenue Reserve | 700,040 | 894,265 | 1,279,977 | 1,562,534 | 2,409,500 | 3,346,044 |
| of which: un-appropriated profit(loss) / retained earnings | 700,040 | 894,265 | 1,279,977 | 1,562,534 | 2,409,500 | 3,346,044 |
| 3.Surplus on revaluation of fixed assets | 112,461 | 146,115 | 167,915 | 209,721 | 241,827 | 256,297 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 109,083 | 121,155 | 153,649 | 148,538 | 167,155 | 192,642 |
| 1.Long term borrowings | 44,567 | 72,214 | 65,473 | 67,637 | 42,817 | 69,627 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 28,246 | 36,946 | 63,749 | 80,901 | 100,787 | 119,342 |
| 5.Other non-current liabilities | 36,270 | 11,995 | 24,427 | 0 | 23,551 | 3,673 |
| E.Current Liabilities (E1+E2+E3+E4) | 983,818 | 1,737,658 | 2,405,985 | 3,701,296 | 4,205,210 | 5,153,328 |
| 1.Trade credit \& other accounts payables | 582,510 | 1,280,265 | 1,766,230 | 1,670,783 | 2,739,492 | 3,296,491 |
| of which: i) Trade credits | 408,046 | 535,866 | 926,548 | 1,322,305 | 2,202,123 | 2,202,123 |
| 2.Short term borrowings | 265,637 | 339,604 | 312,079 | 599,339 | 487,386 | 713,748 |
| 3.Current portion of non-current liabilities | 21,522 | 43,790 | 44,602 | 47,069 | 65,288 | 70,577 |
| 4.Other current liabilities | 114,149 | 73,999 | 283,074 | 1,384,105 | 913,044 | 1,072,512 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,063,627 | 2,813,898 | 3,480,942 | 4,896,158 | 6,444,692 | 7,117,894 |
| i)Local sales (Net) | 1,808,742 | 2,507,883 | 2,508,159 | 4,896,158 | 6,444,692 | 7,117,894 |
| ii)Export sales (Net) | 254,885 | 306,015 | 972,783 | 0 | 0 | 0 |
| 2.Cost of sales | 1,317,408 | 1,839,168 | 2,513,661 | 3,412,208 | 4,603,147 | 4,840,198 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 746,219 | 974,730 | 967,281 | 1,483,950 | 1,841,545 | 2,277,696 |
| 4.General, administrative and other expenses | 331,617 | 411,663 | 591,181 | 709,719 | 688,824 | 938,116 |
| i)Selling \& distribution expenses | 5,985 | 19,748 | 1,254 | 3,696 | 3,250 | 5,881 |
| ii)Administrative and other expenses | 325,632 | 391,915 | 589,927 | 706,023 | 685,574 | 932,235 |
| 5.Other income / (loss) | 31,636 | 104,646 | 464,754 | 313,051 | 162,990 | 543,746 |
| 6.EBIT (F3-F4+F5) | 446,238 | 667,713 | 840,854 | 1,087,282 | 1,315,711 | 1,883,326 |
| 7.Financial expenses | 50,455 | 69,660 | 60,567 | 124,342 | 132,337 | 124,621 |
| of which: (i) Interest expenses | 27,704 | 50,356 | 37,398 | 80,114 | 103,399 | 62,496 |
| 8.Profit / (loss) before taxation (F6-F7) | 395,783 | 598,053 | 780,287 | 962,940 | 1,183,374 | 1,758,705 |
| 9.Tax expenses | 63,716 | 34,583 | 88,642 | 50,764 | 138,395 | 158,612 |
| 10.Profit / (loss) after tax (F8-F9) | 332,067 | 563,470 | 691,645 | 912,176 | 1,044,979 | 1,600,093 |
| 11.Cash dividends | 105,697 | 297,272 | 0 | 0 | 211,790 | 256,593 |
| 12.Bonus shares / stock dividends | 264,242 | 0 | 545,295 | 192,536 | 423,580 | 641,484 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(23,199)$ | 134,490 | 72,132 | $(97,794)$ | 690,423 | $(83,302)$ |
| 2.Net cash flows from investing activities | 38,905 | $(28,748)$ | 638 | $(22,052)$ | 100,916 | $(270,568)$ |
| 3.Net cash flows from financing activities | $(34,170)$ | $(52,230)$ | $(189,337)$ | 172,308 | $(369,236)$ | 1,138,877 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,301,078 | 2,859,304 | 3,587,505 | 4,655,851 | 5,788,954 | 8,526,016 |
| 2.Retention in business (F10-F11-F12) | $(37,872)$ | 266,198 | 146,350 | 719,640 | 409,609 | 702,016 |
| 3.Depreciation for the year | 25,462 | 27,149 | 33,834 | 64,554 | 65,478 | 57,948 |
| 4.Salaries, wages and employee benefits | 335,073 | 354,505 | 538,747 | 675,836 | 791,762 | 937,673 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 16.09 | 20.02 | 19.87 | 18.63 | 16.21 | 22.48 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.67 | 0.71 | 0.66 | 0.68 | 0.70 | 0.60 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 10.80 | 14.30 | 13.06 | 12.71 | 11.39 | 13.52 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.45 | 1.60 | 1.72 | 1.81 | 1.81 | 1.70 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 15.61 | 22.86 | 22.41 | 22.97 | 20.63 | 22.93 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.14 | 4.26 | 5.07 | 4.74 | 4.93 | 6.24 |


| Hallmark Company Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  | 5,329 | 4,193 | 4,010 | 4,062 |
| 1.Capital work in progress | - | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | - | 3,596 | 3,806 | 3,867 | 4,182 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | 782 | 908 | 845 | 1,045 |
| 4. Intangible assets | - | 4,047 | 1,785 | 1,605 | 1,425 |
| 5.Long term investments | - | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | - | 500 | 1,500 | 1,560 | 1,592 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | 2,894 | 4,081 | 3,491 | 5,182 |
| 1.Cash \& bank balance | - | 281 | 587 | 221 | 953 |
| 2.Inventories; of which | - | 1,517 | 2,044 | 855 | 0 |
| i)Raw material | - | 0 | 0 | 0 | 0 |
| ii)Work in progress | - | 0 | 0 | 0 | 0 |
| iii)Finished goods | - | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | - | 1,003 | 1,297 | 1,578 | 4,205 |
| 4.Short term loans and advances | - | 93 | 153 | 837 | 24 |
| 5.Short term investments | - | 0 | 0 | 0 | 0 |
| 6.Other current assets | - | 0 | 0 | 0 | 0 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | 8,223 | 8,274 | 7,501 | 9,244 |
| C.Shareholders' Equity (C1+C2+C3) | - | 6,815 | 6,630 | 6,713 | 6,952 |
| 1. Issued, Subscribed \& Paid up capital | - | 5,000 | 5,000 | 5,000 | 5,000 |
| i)Ordinary shares | - | 5,000 | 5,000 | 5,000 | 5,000 |
| ii)Preference shares | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | 1,815 | 1,630 | 1,713 | 1,952 |
| i)Capital Reserve | - | 1,800 | 300 | 0 | 0 |
| ii)Revenue Reserve | - | 15 | 1,330 | 1,713 | 1,952 |
| of which: un-appropriated profit(loss) / retained earnings | - | 15 | 1,330 | 1,713 | 1,952 |
| 3.Surplus on revaluation of fixed assets | - | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | 34 | 66 | 0 | 1,403 |
| 1.Long term borrowings | - | 0 | 0 | 0 | 1,403 |
| 2.Subordinated loans / Sponsor's loans | - | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | - | 34 | 66 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | - | 1,374 | 1,578 | 788 | 889 |
| 1.Trade credit \& other accounts payables | - | 183 | 315 | 156 | 0 |
| of which: i) Trade credits | - | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | - | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | - | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | - | 1,191 | 1,263 | 632 | 889 |
| F.Operations: |  |  |  |  |  |
| 1.Sales | - | 14,844 | 18,121 | 15,875 | 8,689 |
| i)Local sales (Net) | - | 14,844 | 18,121 | 15,875 | 8,689 |
| ii)Export sales (Net) | - | 0 | 0 | 0 | 0 |
| 2.Cost of sales | - | 10,552 | 12,105 | 11,398 | 3,283 |
| i)Cost of material | - | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | - | 4,292 | 6,016 | 4,477 | 5,406 |
| 4.General, administrative and other expenses | - | 3,812 | 4,235 | 4,088 | 4,994 |
| i)Selling \& distribution expenses | - | 72 | 1,857 | 2,129 | 1,683 |
| ii)Administrative and other expenses | - | 3,740 | 2,378 | 1,959 | 3,311 |
| 5.Other income / (loss) | - | 1,780 | 215 | 0 | 0 |
| 6.EBIT (F3-F4+F5) | - | 2,260 | 1,996 | 389 | 412 |
| 7.Financial expenses | - | 0 | 0 | 0 | 75 |
| of which: (i) Interest expenses | - | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | - | 2,260 | 1,996 | 389 | 337 |
| 9.Tax expenses | - | 131 | 681 | 6 | 98 |
| 10.Profit / (loss) after tax (F8-F9) | - | 2,129 | 1,315 | 383 | 239 |
| 11.Cash dividends | - | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | - | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | 1,347 | 802 | (5) | (357) |
| 2.Net cash flows from investing activities | - | $(1,865)$ | 1,004 | (61) | (315) |
| 3.Net cash flows from financing activities | - | 300 | $(1,500)$ | (300) | 1,403 |
| H.Miscellaneous |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | 6,849 | 6,696 | 6,713 | 8,355 |
| 2.Retention in business (F10-F11-F12) | - | 2,129 | 1,315 | 383 | 239 |
| 3.Depreciation for the year | - | 91 | 85 | 123 | 114 |
| 4.Salaries, wages and employee benefits | - | 1,534 | 1,987 | 2,122 | 2,493 |
| I.Key Performance Indicators |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | 14.34 | 7.26 | 2.41 | 2.75 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | - | 1.81 | 2.20 | 2.01 | 1.04 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | - | 25.89 | 15.94 | 4.86 | 2.85 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | - | 1.21 | 1.23 | 1.18 | 1.23 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | 31.24 | 19.56 | 5.74 | 3.50 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | 4.26 | 2.63 | 0.77 | 0.48 |


| Hum Network Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 948,999 | 810,949 | 2,147,769 | 2,080,039 | 2,152,234 | 1,865,200 |
| 1.Capital work in progress | 0 | 4,078 | 39,849 | 59,032 | 15,934 | 87,421 |
| 2.Operating fixed assets at cost | 653,031 | 720,634 | 2,100,967 | 2,275,379 | 2,186,983 | 2,186,983 |
| 3.Operating fixed assets after deducting accumulated depreciation | 269,133 | 268,867 | 1,533,138 | 1,471,808 | 1,383,782 | 1,184,604 |
| 4. Intangible assets | 58,145 | 83,609 | 122,355 | 127,508 | 110,838 | 74,994 |
| 5.Long term investments | 0 | 0 | 0 | 77,196 | 73,387 | 0 |
| 6.Other non-current assets | 621,721 | 454,395 | 452,427 | 344,495 | 568,293 | 518,181 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,317,324 | 2,783,392 | 3,488,178 | 3,918,698 | 3,186,927 | 3,764,224 |
| 1.Cash \& bank balance | 50,368 | 453,827 | 376,301 | 361,610 | 268,698 | 437,694 |
| 2.Inventories; of which | 2,226 | 2,315 | 29,694 | 61,877 | 44,131 | 16,661 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 2,226 | 2,315 | 29,694 | 61,877 | 44,131 | 16,661 |
| 3.Trade Debt / accounts receivables | 1,530,579 | 1,755,840 | 1,789,046 | 1,888,526 | 2,089,811 | 2,231,477 |
| 4.Short term loans and advances | 186,572 | 242,770 | 213,520 | 154,149 | 106,122 | 129,283 |
| 5.Short term investments | 0 | 0 | 600,248 | 838,041 | 241,505 | 502,415 |
| 6.Other current assets | 547,579 | 328,640 | 479,369 | 614,495 | 436,660 | 446,694 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,266,323 | 3,594,341 | 5,635,947 | 5,998,737 | 5,339,161 | 5,629,424 |
| C.Shareholders' Equity (C1+C2+C3) | 1,937,992 | 2,956,817 | 3,764,477 | 3,276,603 | 3,042,468 | 4,010,684 |
| 1.Issued, Subscribed \& Paid up capital | 945,000 | 945,000 | 945,000 | 945,000 | 945,000 | 945,000 |
| i)Ordinary shares | 945,000 | 945,000 | 945,000 | 945,000 | 945,000 | 945,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 992,992 | 2,011,817 | 2,819,477 | 2,331,603 | 2,097,468 | 3,065,684 |
| i)Capital Reserve | 0 | 0 | 0 | 55,144 | 1,064 | $(32,506)$ |
| ii)Revenue Reserve | 992,992 | 2,011,817 | 2,819,477 | 2,276,459 | 2,096,404 | 3,098,190 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 27,067 | 12,069 | 1,107,069 | 989,909 | 971,126 | 395,097 |
| 1.Long term borrowings | 27,067 | 12,069 | 1,107,069 | 989,909 | 942,673 | 361,280 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 28,453 | 33,256 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 |  | 561 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,301,264 | 625,455 | 764,401 | 1,732,225 | 1,325,567 | 1,223,643 |
| 1.Trade credit \& other accounts payables | 699,298 | 590,200 | 707,573 | 1,033,303 | 895,681 | 819,952 |
| of which: i) Trade credits | 411,421 | 245,454 | 344,341 | 683,157 | 415,306 | 307,878 |
| 2.Short term borrowings | 473,988 | 0 | 17,803 | 299,853 | 189,067 | 0 |
| 3.Current portion of non-current liabilities | 23,098 | 29,179 | 30,439 | 387,343 | 231,455 | 387,630 |
| 4.Other current liabilities | 104,880 | 6,076 | 8,586 | 11,726 | 9,364 | 16,061 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,229,263 | 5,105,347 | 5,191,714 | 4,786,716 | 4,645,326 | 4,993,729 |
| i)Local sales (Net) | 4,229,263 | 5,105,347 | 5,191,714 | 4,786,716 | 4,645,326 | 4,993,729 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,659,956 | 2,917,159 | 3,218,696 | 4,182,984 | 3,628,540 | 3,185,217 |
| i)Cost of material | 1,868,566 | 1,651,684 | 1,946,459 | 2,406,492 | 2,052,700 | 1,730,751 |
| 3.Gross profit / (loss) (F1-F2) | 1,569,307 | 2,188,188 | 1,973,018 | 603,732 | 1,016,786 | 1,808,512 |
| 4.General, administrative and other expenses | 927,491 | 1,195,697 | 1,142,982 | 1,187,941 | 1,318,552 | 1,287,448 |
| i)Selling \& distribution expenses | 416,061 | 359,288 | 453,200 | 453,623 | 356,437 | 288,606 |
| ii)Administrative and other expenses | 511,430 | 836,409 | 689,782 | 734,318 | 962,115 | 998,842 |
| 5.Other income / (loss) | 120,413 | 86,743 | 133,521 | 207,357 | 283,738 | 639,748 |
| 6.EBIT (F3-F4+F5) | 762,229 | 1,079,234 | 963,557 | $(376,852)$ | $(18,028)$ | 1,160,812 |
| 7.Financial expenses | 40,202 | 21,637 | 33,510 | 144,477 | 244,973 | 101,587 |
| of which: (i) Interest expenses | 33,196 | 19,116 | 29,657 | 139,129 | 242,956 | 99,723 |
| 8.Profit / (loss) before taxation (F6-F7) | 722,027 | 1,057,597 | 930,047 | $(521,329)$ | $(263,001)$ | 1,059,225 |
| 9.Tax expenses | 235,417 | 34,483 | 86,046 | 128,351 | $(15,832)$ | 98,032 |
| 10.Profit / (loss) after tax (F8-F9) | 486,610 | 1,023,114 | 844,001 | $(649,680)$ | $(247,169)$ | 961,193 |
| 11.Cash dividends | 0 | 94,500 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 115,202 | 998,383 | 990,904 | $(57,214)$ | $(223,625)$ | 537,800 |
| 2.Net cash flows from investing activities | $(92,719)$ | $(112,012)$ | $(2,088,200)$ | $(539,269)$ | 594,235 | 257,886 |
| 3.Net cash flows from financing activities | $(173,015)$ | $(8,924)$ | 1,001,966 | 299,743 | $(352,696)$ | $(437,623)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,965,059 | 2,968,886 | 4,871,546 | 4,266,512 | 4,013,594 | 4,405,781 |
| 2.Retention in business (F10-F11-F12) | 486,610 | 928,614 | 844,001 | $(649,680)$ | $(247,169)$ | 961,193 |
| 3.Depreciation for the year | 71,713 | 79,370 | 123,881 | 267,975 | 221,764 | 195,647 |
| 4.Salaries, wages and employee benefits | 851,860 | 1,010,831 | 1,257,555 | 1,405,815 | 883,465 | 1,325,704 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 11.51 | 20.04 | 16.26 | -13.57 | -5.32 | 19.25 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.40 | 1.49 | 1.12 | 0.82 | 0.82 | 0.91 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 16.08 | 29.83 | 18.29 | -11.17 | -4.36 | 17.53 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.70 | 1.40 | 1.37 | 1.65 | 1.79 | 1.56 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 27.38 | 41.80 | 25.11 | -18.45 | -7.82 | 27.26 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 0.51 | 1.08 | 0.89 | -0.69 | -0.26 | 1.02 |


| Media Times Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 511,960 | 423,812 | 341,029 | 275,743 | 226,127 | 295,029 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 1,471,528 | 1,470,099 | 1,429,728 | 1,383,870 | 1,306,936 | 1,313,377 |
| 3.Operating fixed assets after deducting accumulated depreciation | 503,681 | 415,484 | 333,180 | 267,951 | 209,204 | 182,720 |
| 4. Intangible assets | 1,843 | 1,577 | 1,310 | 1,043 | 776 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 6,436 | 6,751 | 6,539 | 6,749 | 16,147 | 112,309 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 170,480 | 153,977 | 124,014 | 50,449 | 55,765 | 43,133 |
| 1.Cash \& bank balance | 5,430 | 2,687 | 711 | 588 | 3,469 | 5,666 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 120,394 | 132,019 | 99,366 | 40,975 | 45,547 | 30,799 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 1,495 | 2,665 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 44,656 | 19,271 | 23,937 | 8,886 | 5,254 | 4,003 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 682,440 | 577,789 | 465,043 | 326,192 | 281,892 | 338,162 |
| C.Shareholders' Equity (C1+C2+C3) | $(169,506)$ | $(247,481)$ | $(478,598)$ | $(741,601)$ | $(844,832)$ | $(958,250)$ |
| 1.Issued, Subscribed \& Paid up capital | 1,788,510 | 1,788,510 | 1,788,510 | 1,788,510 | 1,788,510 | 1,788,510 |
| i)Ordinary shares | 1,788,510 | 1,788,510 | 1,788,510 | 1,788,510 | 1,788,510 | 1,788,510 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(1,958,016)$ | (2,035,991) | $(2,267,108)$ | $(2,530,111)$ | $(2,633,342)$ | $(2,746,760)$ |
| i)Capital Reserve | 76,223 | 76,223 | 76,223 | 76,223 | 76,223 | 76,223 |
| ii)Revenue Reserve | $(2,034,239)$ | (2,112,214) | (2,343,331) | $(2,606,334)$ | $(2,709,565)$ | $(2,822,983)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(2,034,239)$ | $(2,112,214)$ | (2,343,331) | $(2,606,334)$ | $(2,709,565)$ | $(2,822,983)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 212,081 | 227,406 | 280,545 | 291,217 | 284,649 | 514,054 |
| 1.Long term borrowings | 183,368 | 194,188 | 248,588 | 264,757 | 264,615 | 490,803 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 28,713 | 33,218 | 31,957 | 26,460 | 20,034 | 23,251 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 639,865 | 597,864 | 663,096 | 776,576 | 842,075 | 782,358 |
| 1.Trade credit \& other accounts payables | 495,107 | 473,714 | 474,867 | 527,913 | 545,414 | 434,585 |
| of which: i) Trade credits | 154,998 | 123,526 | 125,597 | 146,169 | 145,422 | 111,520 |
| 2.Short term borrowings | 67,567 | 68,730 | 68,916 | 71,576 | 74,235 | 81,964 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 77,191 | 55,420 | 119,313 | 177,087 | 222,426 | 265,809 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 377,892 | 385,849 | 354,888 | 177,166 | 156,452 | 117,771 |
| i)Local sales (Net) | 377,892 | 385,849 | 354,888 | 177,166 | 156,452 | 117,771 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 394,220 | 337,956 | 315,651 | 208,936 | 138,482 | 113,288 |
| i)Cost of material | 109,596 | 72,149 | 81,018 | 56,882 | 43,502 | 35,774 |
| 3.Gross profit / (loss) (F1-F2) | $(16,328)$ | 47,893 | 39,237 | $(31,770)$ | 17,970 | 4,483 |
| 4.General, administrative and other expenses | 147,498 | 148,766 | 228,153 | 131,904 | 84,355 | 91,783 |
| i)Selling \& distribution expenses | 0 | 0 | 28,632 | 15,310 | 2,698 | 3,546 |
| ii)Administrative and other expenses | 147,498 | 148,766 | 199,521 | 116,594 | 81,657 | 88,237 |
| 5.Other income / (loss) | 39,608 | 47,536 | 37,156 | $(27,556)$ | 10,871 | 27,103 |
| 6.EBIT (F3-F4+F5) | $(124,218)$ | $(53,337)$ | $(151,760)$ | $(191,230)$ | $(55,514)$ | $(60,197)$ |
| 7.Financial expenses | 19,827 | 20,542 | 67,623 | 52,458 | 52,105 | 51,204 |
| of which: (i) Interest expenses | 16,742 | 17,275 | 66,982 | 51,936 | 51,647 | 50,746 |
| 8.Profit / (loss) before taxation (F6-F7) | $(144,045)$ | $(73,879)$ | $(219,383)$ | $(243,688)$ | $(107,619)$ | $(111,401)$ |
| 9.Tax expenses | 4,318 | 6,193 | 9,888 | 818 | 2,400 | 3,076 |
| 10.Profit / (loss) after tax (F8-F9) | $(148,363)$ | $(80,072)$ | $(229,271)$ | $(244,506)$ | $(110,019)$ | $(114,477)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(13,825)$ | $(13,089)$ | $(52,223)$ | $(26,812)$ | 233 | $(112,835)$ |
| 2.Net cash flows from investing activities | $(2,963)$ | 1,022 | $(1,676)$ | 10,521 | 2,790 | $(12,131)$ |
| 3.Net cash flows from financing activities | 19,374 | 9,324 | 51,924 | 16,169 | (142) | 127,162 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 42,575 | $(20,075)$ | $(198,053)$ | $(450,384)$ | $(560,183)$ | $(444,196)$ |
| 2.Retention in business (F10-F11-F12) | $(148,363)$ | $(80,072)$ | $(229,271)$ | $(244,506)$ | $(110,019)$ | $(114,477)$ |
| 3.Depreciation for the year | 108,109 | 90,503 | 70,538 | 55,270 | 48,083 | 46,176 |
| 4.Salaries, wages and employee benefits | 158,027 | 158,027 | 187,041 | 120,634 | 86,306 | 64,807 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -39.26 | -20.75 | -64.60 | -138.01 | -70.32 | -97.20 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.52 | 0.61 | 0.68 | 0.45 | 0.51 | 0.38 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | -20.31 | -12.71 | -43.97 | -61.80 | -36.19 | -36.92 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | -7.67 | -3.02 | -1.44 | -0.65 | -0.38 | -0.34 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 155.86 | 38.41 | 63.15 | 40.08 | 13.87 | 12.70 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.83 | -0.45 | -1.28 | -1.37 | -0.62 | -0.64 |


| Netsol Technologies Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,474,984 | 3,961,638 | 3,561,529 | 3,187,415 | 2,682,300 | 2,415,330 |
| 1.Capital work in progress | 1,836 | 6,961 | 30,997 | 22,854 | 0 | 0 |
| 2.Operating fixed assets at cost | 3,938,188 | 4,013,785 | 3,939,012 | 3,991,484 | 4,117,580 | 3,807,265 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,259,885 | 1,949,137 | 1,728,892 | 1,656,311 | 1,550,068 | 1,605,866 |
| 4.Intangible assets | 2,195,996 | 1,801,409 | 1,507,905 | 1,214,401 | 920,897 | 627,393 |
| 5.Long term investments | 17,267 | 203,685 | 293,379 | 293,379 | 209,764 | 178,519 |
| 6.Other non-current assets | 0 | 446 | 356 | 470 | 1,571 | 3,552 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,785,977 | 3,819,199 | 5,495,457 | 6,263,232 | 6,408,079 | 7,178,695 |
| 1.Cash \& bank balance | 326,902 | 1,070,904 | 2,123,337 | 1,951,746 | 2,115,872 | 3,795,397 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 1,692,592 | 822,323 | 1,340,024 | 2,531,603 | 2,200,933 | 1,649,836 |
| 4.Short term loans and advances | 25,625 | 31,623 | 38,489 | 52,261 | 14,145 | 16,363 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 740,858 | 1,894,349 | 1,993,607 | 1,727,622 | 2,077,129 | 1,717,099 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 7,260,961 | 7,780,837 | 9,056,986 | 9,450,647 | 9,090,379 | 9,594,025 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 5,896,011 | 6,007,350 | 7,078,915 | 7,319,594 | 6,908,142 | 7,115,832 |
| 1.Issued, Subscribed \& Paid up capital | 891,544 | 896,359 | 897,029 | 897,229 | 898,369 | 898,369 |
| i)Ordinary shares | 891,544 | 896,359 | 897,029 | 897,229 | 898,369 | 898,369 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,004,467 | 5,110,991 | 6,181,886 | 6,422,365 | 6,009,773 | 6,217,463 |
| i)Capital Reserve | 584,737 | 465,630 | 636,678 | 695,339 | 493,905 | 508,636 |
| ii)Revenue Reserve | 4,419,730 | 4,645,361 | 5,545,208 | 5,727,026 | 5,515,868 | 5,708,827 |
| of which: un-appropriated profit(loss) / retained earnings | 4,418,123 | 4,569,812 | 5,545,208 | 5,727,026 | 5,515,868 | 5,708,827 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 49,681 | 29,846 | 39,627 | 65,687 | 187,424 | 98,026 |
| 1.Long term borrowings | 40,744 | 24,537 | 31,115 | 55,404 | 187,424 | 98,026 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 8,937 | 5,309 | 8,512 | 10,283 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,315,269 | 1,743,641 | 1,938,444 | 2,065,366 | 1,994,813 | 2,380,167 |
| 1.Trade credit \& other accounts payables | 482,488 | 443,468 | 503,417 | 491,754 | 194,276 | 403,366 |
| of which: i) Trade credits | 50,084 | 41,072 | 27,908 | 41,680 | 33,332 | 18,633 |
| 2.Short term borrowings | 514,561 | 1,113,713 | 1,000,000 | 1,053,000 | 1,380,000 | 1,580,000 |
| 3.Current portion of non-current liabilities | 46,641 | 43,989 | 27,124 | 46,947 | 103,106 | 194,053 |
| 4.Other current liabilities | 271,579 | 142,471 | 407,903 | 473,665 | 317,431 | 202,748 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 4,074,187 | 3,925,697 | 4,284,800 | 5,389,535 | 4,708,374 | 4,947,559 |
| i)Local sales (Net) | 32,737 | 11,721 | 9,998 | 11,278 | 12,097 | 0 |
| ii)Export sales (Net) | 4,041,450 | 3,913,976 | 4,274,802 | 5,378,257 | 4,696,277 | 4,947,559 |
| 2.Cost of sales | 2,709,099 | 2,687,252 | 2,348,314 | 3,319,789 | 3,142,330 | 3,147,147 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 1,365,088 | 1,238,445 | 1,936,486 | 2,069,746 | 1,566,044 | 1,800,412 |
| 4.General, administrative and other expenses | 1,007,616 | 1,142,733 | 1,319,668 | 1,706,801 | 1,498,867 | 1,604,668 |
| i)Selling \& distribution expenses | 260,075 | 442,704 | 571,810 | 669,419 | 455,264 | 547,595 |
| ii)Administrative and other expenses | 747,541 | 700,029 | 747,858 | 1,037,382 | 1,043,603 | 1,057,073 |
| 5.Other income / (loss) | 13,669 | 60,024 | 522,603 | 1,045,046 | 187,930 | 126,461 |
| 6.EBIT (F3-F4+F5) | 371,141 | 155,736 | 1,139,421 | 1,407,991 | 255,107 | 322,205 |
| 7.Financial expenses | 23,991 | 29,290 | 43,521 | 39,812 | 48,518 | 58,859 |
| of which: (i) Interest expenses | 16,338 | 27,966 | 42,314 | 38,459 | 47,445 | 57,590 |
| 8.Profit / (loss) before taxation (F6-F7) | 347,150 | 126,446 | 1,095,900 | 1,368,179 | 206,589 | 263,346 |
| 9.Tax expenses | 38,180 | 41,787 | 49,983 | 77,527 | 162,476 | 70,387 |
| 10.Profit / (loss) after tax (F8-F9) | 308,970 | 84,659 | 1,045,917 | 1,290,652 | 44,113 | 192,959 |
| 11.Cash dividends | 44,577 | 129,972 | 224,257 | 251,224 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(106,642)$ | 381,418 | 1,433,598 | $(244,549)$ | $(544,383)$ | 1,607,737 |
| 2.Net cash flows from investing activities | $(178,063)$ | $(220,642)$ | $(154,644)$ | $(26,583)$ | 99,760 | $(150,089)$ |
| 3.Net cash flows from financing activities | 97,596 | 583,226 | $(114,586)$ | 88,962 | 507,393 | 221,877 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,945,692 | 6,037,196 | 7,118,542 | 7,385,281 | 7,095,566 | 7,213,858 |
| 2.Retention in business (F10-F11-F12) | 264,393 | $(45,313)$ | 821,660 | 1,039,428 | 44,113 | 192,959 |
| 3.Depreciation for the year | 391,518 | 319,790 | 232,496 | 194,407 | 176,290 | 216,201 |
| 4.Salaries, wages and employee benefits | 2,028,861 | 2,469,055 | 2,188,166 | 2,544,327 | 2,780,374 | 3,122,648 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 7.58 | 2.16 | 24.41 | 23.95 | 0.94 | 3.90 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.58 | 0.52 | 0.51 | 0.58 | 0.51 | 0.53 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 4.37 | 1.13 | 12.42 | 13.95 | 0.48 | 2.07 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.22 | 1.26 | 1.29 | 1.29 | 1.30 | 1.33 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 5.33 | 1.42 | 15.98 | 17.93 | 0.62 | 2.75 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.47 | 0.94 | 11.66 | 14.38 | 0.49 | 2.15 |

Octopus Digital Limited.
Items ..... 2021
A.Non-Current Assets (A1+A3+A4+A5+A6) ..... 58,184
1.Capital work in progress ..... 0
2.Operating fixed assets at cost ..... 5,262
3,730
3.Operating fixed assets after deducting accumulated depreciation ..... 51,7224.Intangible assets
0
0
Long term investments
Long term investments$\begin{array}{r}2,732 \\ \hline 661,699\end{array}$
B.Current Assets (B1+B2+B3+B4+B5+B6)
598,889
598,889
1.Cash \& bank balance
0
0
2.Inventories; of which
2.Inventories; of which
0
0
ii)Work in progress ..... 0
iii)Finished goods ..... 665,462
3.Trade Debt / accounts receivables
11,896
11,896
Short term loans and advances ..... 300,000
Other ..... 85,452
Total Assets (A+B) / Equity \& Liabilities (C+D+E) ..... 1,719,883
C.Shareholders' Equity (C1+C2+C3) ..... 1,640,341

1. Issued, Subscribed \& Paid up capital ..... 1,367,500
i) Ordinary shares ..... 1,367,500
ii)Preference shares
272,84
2.Reserves
(294,791)
i)Capital Reserve
567,632
567,632
ii)Revenue Reserve ..... 567,632
3.Surplus on revaluation of fixed assets
0
0
D.Non-Current Liabilities (D1+D2+D3+D4+D5)1. Long term borrowings0
2.Subordinated loans / Sponsor's loans ..... 0
3.Debentures/TFCs (bonds payable) ..... 0
4.Employees benefit obligations ..... 0
5.Other non-current liabilities
79,542
79,542
E.Current Liabilities (E1+E2+E3+E4)
E.Current Liabilities (E1+E2+E3+E4)
44,867
44,867
1.Trade credit \& other accounts payables
1.Trade credit \& other accounts payables ..... 3,670
2. Short term borrowings
0
00
4,675
4.Other current liabilities ..... 34,675
F.Operations:
1 .
625,196
i)Local sales (Net) ..... 625,196
ii)Export sales (Net)
151,98
3. Cost of sales ..... 151,981
i)Cost of material ..... 38,151
3.Gross profit / (loss) (F1-F2) ..... 473,215
4.General, administrative and other expenses ..... 123,903
i)Selling \& distribution expenses ..... 123,903
ii)Administrative and other expenses11,143
6.EBIT (F3-F4+F5) ..... 360,455
7.Financial expenses ..... 0
of which: (i) Interest expenses
360,455
.Profit / (loss) before taxation (F6-F7)
14,504
14,504
9.Tax expenses
9.Tax expenses ..... 345,951
4. Cash dividends ..... 341,875
12.Bonus shares / stock dividends
G.Statement of Cash Flows
1.Net cash flows from operating activities ..... 2,149,051
2.Net cash flows from investing activities ..... $(1,156,434)$
3.Net cash flows from financing activities ..... $(833,539)$
H.Miscellaneous
1.Total capital employed (C+D) ..... 1,640,341
2.Retention in business (F10-F11-F12) ..... 4,076
3.Depreciation for the year ..... 1,116
4.Salaries, wages and employee benefits ..... 24,786
I.Key Performance Indicators
P1. Net Profit margin / Net profit to sales (F10 as \% of F1) ..... 55.33
P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) ..... 0.36
P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B) \} ..... 20.11
P4. Financial leverage (Avg. \{Current year $(A+B)$, previous year $(A+B)$ to Avg. Current ..... 1.05
year(C),previous year (C))\})P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C) \}21.09
V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) ..... 2.53

| Pak Datacom Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 247,660 | 245,139 | 248,757 | 266,691 | 269,670 | 239,347 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 39,358 | 0 |
| 2.Operating fixed assets at cost | 1,755,232 | 888,954 | 880,953 | 885,609 | 865,932 | 872,003 |
| 3.Operating fixed assets after deducting accumulated depreciation | 234,322 | 230,598 | 226,070 | 197,975 | 162,416 | 189,474 |
| 4.Intangible assets | 6,298 | 5,871 | 5,444 | 5,017 | 4,590 | 4,163 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 7,040 | 8,670 | 17,243 | 63,699 | 63,306 | 45,710 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 872,645 | 882,471 | 907,436 | 1,006,151 | 1,125,605 | 1,102,276 |
| 1.Cash \& bank balance | 76,125 | 96,221 | 83,931 | 205,937 | 268,684 | 114,791 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 86,870 | 377,861 | 252,192 | 343,316 | 566,729 | 782,358 |
| 4.Short term loans and advances | 25,209 | 5,400 | 9,115 | 17,247 | 20,630 | 7,797 |
| 5.Short term investments | 342,012 | 186,000 | 256,000 | 112,000 | 117,635 | 112,977 |
| 6.Other current assets | 342,429 | 216,989 | 306,198 | 327,651 | 151,927 | 84,353 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,120,305 | 1,127,610 | 1,156,193 | 1,272,842 | 1,395,275 | 1,341,623 |
| C.Shareholders' Equity (C1+C2+C3) | 828,251 | 799,229 | 780,650 | 805,088 | 842,870 | 837,312 |
| 1.Issued, Subscribed \& Paid up capital | 98,010 | 98,010 | 98,010 | 98,010 | 98,010 | 107,811 |
| i)Ordinary shares | 98,010 | 98,010 | 98,010 | 98,010 | 98,010 | 107,811 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 730,241 | 701,219 | 682,640 | 707,078 | 744,860 | 729,501 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 730,241 | 701,219 | 682,640 | 707,078 | 744,860 | 729,501 |
| of which: un-appropriated profit(loss) / retained earnings | 130,762 | 114,719 | 91,140 | 115,578 | 153,360 | 138,001 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 42,012 | 44,940 | 56,014 | 53,028 | 75,102 | 77,214 |
| 1.Long term borrowings | 0 | 3,206 | 12,378 | 6,977 | 29,445 | 28,514 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 42,012 | 41,734 | 43,636 | 46,051 | 45,657 | 48,700 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 250,042 | 283,441 | 319,529 | 414,726 | 477,303 | 427,097 |
| 1.Trade credit \& other accounts payables | 120,336 | 148,501 | 163,633 | 195,261 | 245,119 | 204,241 |
| of which: i) Trade credits | 72,292 | 73,172 | 87,470 | 157,510 | 213,515 | 157,923 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 1,492 | 5,306 | 4,819 | 10,483 | 9,491 |
| 4.Other current liabilities | 129,706 | 133,448 | 150,590 | 214,646 | 221,701 | 213,365 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 654,603 | 704,297 | 798,063 | 933,876 | 770,442 | 897,207 |
| i)Local sales (Net) | 654,603 | 704,297 | 798,063 | 933,876 | 770,442 | 897,207 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 494,261 | 553,093 | 649,070 | 715,657 | 624,435 | 715,269 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 160,342 | 151,204 | 148,993 | 218,219 | 146,007 | 181,938 |
| 4.General, administrative and other expenses | 134,925 | 133,255 | 145,735 | 174,209 | 143,276 | 153,553 |
| i)Selling \& distribution expenses | 22,998 | 23,784 | 23,666 | 25,415 | 25,172 | 25,742 |
| ii)Administrative and other expenses | 111,927 | 109,471 | 122,069 | 148,794 | 118,104 | 127,811 |
| 5.Other income / (loss) | 29,879 | 9,665 | 34,233 | 101,590 | 50,200 | 49,407 |
| 6.EBIT (F3-F4+F5) | 55,296 | 27,614 | 37,491 | 145,600 | 52,931 | 77,792 |
| 7.Financial expenses | 717 | 1,037 | 1,931 | 1,870 | 5,658 | 9,712 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 4,582 | 3,574 |
| 8.Profit / (loss) before taxation (F6-F7) | 54,579 | 26,577 | 35,560 | 143,730 | 47,273 | 68,080 |
| 9.Tax expenses | 17,483 | 14,887 | 16,595 | 55,266 | 39,859 | 52,713 |
| 10.Profit / (loss) after tax (F8-F9) | 37,096 | 11,690 | 18,965 | 88,464 | 7,414 | 15,367 |
| 11.Cash dividends | 41,654 | 34,304 | 39,204 | 39,204 | 9,801 | 16,172 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 9,801 | 10,781 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 57,845 | $(66,067)$ | 114,780 | $(22,198)$ | 98,106 | $(141,652)$ |
| 2.Net cash flows from investing activities | $(26,303)$ | 127,107 | $(85,161)$ | 136,931 | 14,729 | 16,919 |
| 3.Net cash flows from financing activities | 0 | $(40,944)$ | $(41,909)$ | $(36,220)$ | $(50,973)$ | $(23,803)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 870,263 | 844,169 | 836,664 | 858,116 | 917,972 | 914,526 |
| 2.Retention in business (F10-F11-F12) | $(4,558)$ | $(22,614)$ | $(20,239)$ | 49,260 | $(12,188)$ | $(11,586)$ |
| 3.Depreciation for the year | 6,754 | 23,016 | $(3,533)$ | 32,518 | 25,074 | 21,734 |
| 4.Salaries, wages and employee benefits | 253,551 | 246,128 | 237,618 | 239,186 | 278,435 | 293,853 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 5.67 | 1.66 | 2.38 | 9.47 | 0.96 | 1.71 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.59 | 0.63 | 0.70 | 0.77 | 0.58 | 0.66 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.33 | 1.04 | 1.66 | 7.28 | 0.56 | 1.12 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.35 | 1.38 | 1.45 | 1.53 | 1.62 | 1.63 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.51 | 1.44 | 2.40 | 11.16 | 0.90 | 1.83 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.78 | 1.19 | 1.94 | 9.03 | 0.76 | 1.43 |

Pakistan Int. Container Terminal Ltd.

| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 3,320,598 | 2,973,043 | 2,609,964 | 2,189,506 | 1,645,570 | 1,359,358 |
| 1.Capital work in progress | 100,279 | 78,797 | 164,282 | 207,442 | 88,042 | 275,287 |
| 2.Operating fixed assets at cost | 8,014,602 | 8,258,144 | 8,369,152 | 8,560,350 | 8,801,852 | 8,696,906 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,161,837 | 2,842,247 | 2,335,855 | 1,901,008 | 1,457,635 | 857,758 |
| 4.Intangible assets | 56,935 | 43,270 | 99,403 | 70,632 | 45,633 | 21,579 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,547 | 8,729 | 10,424 | 10,424 | 54,260 | 204,734 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,319,792 | 1,205,165 | 1,558,589 | 2,406,814 | 3,186,650 | 5,479,024 |
| 1.Cash \& bank balance | 462,705 | 162,854 | 425,339 | 1,315,635 | 1,875,085 | 4,132,425 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 302,068 | 335,914 | 419,206 | 438,165 | 672,761 | 626,955 |
| 4.Short term loans and advances | 43,517 | 17,231 | 35,415 | 6,389 | 22,199 | 30,159 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 511,502 | 689,166 | 678,629 | 646,625 | 616,605 | 689,485 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,640,390 | 4,178,208 | 4,168,553 | 4,596,320 | 4,832,220 | 6,838,382 |
| C.Shareholders' Equity (C1+C2+C3) | 2,145,882 | 2,340,457 | 2,299,959 | 2,843,730 | 2,455,593 | 2,723,475 |
| 1.Issued, Subscribed \& Paid up capital | 1,091,532 | 1,091,532 | 1,091,532 | 1,091,532 | 1,091,532 | 1,091,532 |
| i)Ordinary shares | 1,091,532 | 1,091,532 | 1,091,532 | 1,091,532 | 1,091,532 | 1,091,532 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,054,350 | 1,248,925 | 1,208,427 | 1,752,198 | 1,364,061 | 1,631,943 |
| i)Capital Reserve | 0 | 180,000 | 180,000 | 180,000 | 180,000 | 180,000 |
| ii)Revenue Reserve | 1,054,350 | 1,068,925 | 1,028,427 | 1,572,198 | 1,184,061 | 1,451,943 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 1,028,427 | 1,572,198 | 1,184,061 | 1,451,943 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 495,156 | 385,585 | 260,297 | 145,199 | 58,166 | 63,597 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 51,327 | 53,458 | 54,323 | 57,871 | 58,166 | 63,597 |
| 5.Other non-current liabilities | 443,829 | 332,127 | 205,974 | 87,328 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,999,352 | 1,452,166 | 1,608,297 | 1,607,391 | 2,318,461 | 4,051,310 |
| 1.Trade credit \& other accounts payables | 1,565,560 | 1,387,344 | 1,478,512 | 1,518,866 | 2,223,884 | 2,436,143 |
| of which: i) Trade credits | 485,387 | 355,057 | 395,598 | 370,886 | 427,848 | 427,848 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 298,755 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 135,037 | 64,822 | 129,785 | 88,525 | 94,577 | 1,615,167 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 9,295,474 | 9,291,440 | 8,250,377 | 7,927,129 | 9,009,171 | 11,098,666 |
| i)Local sales (Net) | 9,295,474 | 9,291,440 | 8,250,377 | 7,927,129 | 9,009,171 | 11,098,666 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 4,667,997 | 4,745,471 | 4,499,383 | 4,468,237 | 4,888,515 | 5,938,493 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 4,627,477 | 4,545,969 | 3,750,994 | 3,458,892 | 4,120,656 | 5,160,173 |
| 4.General, administrative and other expenses | 514,835 | 435,754 | 486,059 | 539,403 | 540,663 | 603,349 |
| i)Selling \& distribution expenses | 4,736 | 6,732 | 14,191 | 14,592 | 7,826 | 21,684 |
| ii)Administrative and other expenses | 510,099 | 429,022 | 471,868 | 524,811 | 532,837 | 581,665 |
| 5.Other income / (loss) | 71,472 | 67,150 | 26,310 | 92,051 | 184,896 | 219,785 |
| 6.EBIT (F3-F4+F5) | 4,184,114 | 4,177,365 | 3,291,245 | 3,011,540 | 3,764,889 | 4,776,609 |
| 7.Financial expenses | 46,942 | 8,543 | 1,060 | 489 | 617 | 713 |
| of which: (i) Interest expenses | 46,683 | 7,987 | 177 | 6 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,137,172 | 4,168,822 | 3,290,185 | 3,011,051 | 3,764,272 | 4,775,896 |
| 9.Tax expenses | 1,388,549 | 1,370,944 | 1,155,260 | 873,644 | 1,091,753 | 1,386,234 |
| 10.Profit / (loss) after tax (F8-F9) | 2,748,623 | 2,797,878 | 2,134,925 | 2,137,407 | 2,672,519 | 3,389,662 |
| 11.Cash dividends | 3,001,713 | 2,617,494 | 1,921,096 | 1,964,758 | 2,787,773 | 3,558,394 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,595,671 | 2,840,722 | 2,632,301 | 2,724,946 | 3,590,495 | 3,952,643 |
| 2.Net cash flows from investing activities | $(108,357)$ | $(199,110)$ | $(271,182)$ | $(174,321)$ | 21,792 | $(98,731)$ |
| 3.Net cash flows from financing activities | (3,840,961) | $(2,941,463)$ | $(2,098,634)$ | $(1,660,329)$ | $(3,052,837)$ | $(1,596,572)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,641,038 | 2,726,042 | 2,560,256 | 2,988,929 | 2,513,759 | 2,787,072 |
| 2.Retention in business (F10-F11-F12) | $(253,090)$ | 180,384 | 213,829 | 172,649 | $(115,254)$ | $(168,732)$ |
| 3.Depreciation for the year | 559,348 | 597,844 | 639,899 | 652,040 | 688,964 | 688,964 |
| 4.Salaries, wages and employee benefits | 802,067 | 746,806 | 813,446 | 801,225 | 840,521 | 814,174 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 29.57 | 30.11 | 25.88 | 26.96 | 29.66 | 30.54 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.82 | 2.11 | 1.98 | 1.81 | 1.91 | 1.90 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 53.85 | 63.45 | 51.16 | 48.77 | 56.69 | 58.09 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.11 | 1.97 | 1.80 | 1.70 | 1.78 | 2.25 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 113.59 | 124.73 | 92.01 | 83.11 | 100.86 | 130.90 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 25.18 | 25.63 | 19.56 | 19.58 | 24.48 | 31.05 |

Pakistan International Airlines Corporation Ltd.

|  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| 174,374,748 | 170,909,091 | 209,755,213 | 237,548,979 | 220,429,670 | 237,361,184 |
| 739,386 | 1,440,708 | 4,321,171 | 6,151,181 | 2,154,337 | 534,293 |
| 166,649,961 | 196,513,266 | 256,128,360 | 290,207,606 | 120,261,958 | 123,989,635 |
| 159,857,974 | 156,240,251 | 190,487,244 | 219,581,561 | 136,800,704 | 145,627,431 |
| 3,444,521 | 3,937,693 | 4,803,127 | 5,439,399 | 5,525,671 | 6,022,904 |
| 221,960 | 243,042 | 272,790 | 271,905 | 71,515,236 | 79,299,793 |
| 10,110,907 | 9,047,397 | 9,870,881 | 6,104,933 | 4,433,722 | 5,876,763 |
| 35,757,213 | 41,465,195 | 43,019,864 | 61,250,317 | 46,049,858 | 48,195,524 |
| 8,175,442 | 9,785,542 | 6,564,972 | 11,464,808 | 7,539,584 | 14,011,292 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 9,403,911 | 11,791,002 | 17,114,487 | 19,370,185 | 10,082,753 | 15,174,240 |
| 2,156,722 | 2,642,118 | 2,592,419 | 3,800,793 | 3,652,265 | 3,091,218 |
| 24,981 | 19,220 | 19,220 | 6,316,620 | 19,220 | 19,220 |
| 15,996,157 | 17,227,313 | 16,728,766 | 20,297,911 | 24,756,036 | 15,899,554 |
| 210,131,961 | 212,374,286 | 252,775,077 | 298,799,296 | 266,479,528 | 285,556,708 |
| $(189,594,106)$ | $(230,125,478)$ | (273,744,585) | $(329,572,597)$ | (373,442,993) | (414,780,412) |
| 52,345,110 | 52,345,110 | 52,345,110 | 52,345,110 | 52,345,110 | 52,345,110 |
| 52,345,110 | 52,345,110 | 52,345,110 | 52,345,110 | 52,345,110 | 52,345,110 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| $(290,199,594)$ | (352,735,059) | (413,955,779) | $(473,825,609)$ | (497,750,742) | $(548,110,885)$ |
| 4,320,322 | 6,009,450 | 10,673,560 | 13,090,424 | 12,840,399 | 13,704,339 |
| (294,519,916) | (358,744,509) | $(424,629,339)$ | $(486,916,033)$ | (510,591,141) | (561,815,224) |
| $(296,299,590)$ | $(360,524,183)$ | (426,409,013) | $(488,695,707)$ | $(513,742,625)$ | $(565,421,057)$ |
| 48,260,378 | 70,264,471 | 87,866,084 | 91,907,902 | 71,962,639 | 80,985,363 |
| 184,163,245 | 181,079,775 | 235,801,525 | 300,305,522 | 310,395,042 | 384,130,993 |
| 95,151,547 | 104,024,081 | 164,734,645 | 226,973,193 | 243,510,547 | 312,921,443 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 25,289,606 | 17,072,007 | 2,054,401 | 0 | 0 | 0 |
| 30,124,728 | 33,722,950 | 38,250,351 | 39,465,802 | 41,594,051 | 43,485,209 |
| 33,597,364 | 26,260,737 | 30,762,128 | 33,866,527 | 25,290,444 | 27,724,341 |
| 215,562,822 | 261,419,989 | 290,718,137 | 328,066,371 | 329,527,479 | 316,206,127 |
| 121,450,924 | 140,988,560 | 167,721,412 | 193,867,031 | 196,305,265 | 195,760,073 |
| 43,345,663 | 55,549,415 | 63,397,386 | 74,052,951 | 81,494,699 | 82,159,762 |
| 34,351,311 | 34,358,474 | 34,447,358 | 31,580,219 | 30,576,613 | 30,580,489 |
| 46,386,959 | 71,361,035 | 71,636,392 | 80,891,299 | 77,436,902 | 57,836,449 |
| 13,373,628 | 14,711,920 | 16,912,975 | 21,727,822 | 25,208,699 | 32,029,116 |
| 102,426,552 | 103,911,181 | 117,982,168 | 164,646,354 | 99,196,542 | 88,089,164 |
| 102,426,552 | 103,911,181 | 117,982,168 | 164,646,354 | 99,196,542 | 88,089,164 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 112,531,524 | 116,784,451 | 132,790,485 | 151,997,761 | 97,976,580 | 96,552,482 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| $(10,104,972)$ | $(12,873,270)$ | $(14,808,317)$ | 12,648,593 | 1,219,962 | (8,463,318) |
| 21,546,225 | 21,103,280 | 18,757,487 | 23,117,845 | 24,857,728 | 16,854,753 |
| 5,599,538 | 5,493,562 | 6,340,848 | 7,330,405 | 5,146,786 | 5,352,965 |
| 15,946,687 | 15,609,718 | 12,416,639 | 15,787,440 | 19,710,942 | 11,501,788 |
| 359,508 | $(1,456,643)$ | $(12,897,591)$ | $(9,222,697)$ | 6,518,162 | $(450,229)$ |
| $(31,291,689)$ | $(35,433,193)$ | $(46,463,395)$ | $(19,691,949)$ | $(17,119,604)$ | $(25,768,300)$ |
| 13,585,691 | 15,781,979 | 21,108,002 | 36,386,772 | 30,813,572 | 28,582,246 |
| 12,088,333 | 14,227,733 | 19,946,520 | 35,322,805 | 30,237,785 | 28,041,755 |
| $(44,877,380)$ | $(51,215,172)$ | $(67,571,397)$ | $(56,078,721)$ | $(47,933,176)$ | $(54,350,546)$ |
| $(117,916)$ | $(231,351)$ | $(911,833)$ | $(41,986)$ | $(4,183,600)$ | $(867,053)$ |
| $(44,759,464)$ | $(50,983,821)$ | $(66,659,564)$ | $(56,036,735)$ | $(43,749,576)$ | $(53,483,493)$ |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| $(8,997,184)$ | $(17,273,464)$ | $(24,059,743)$ | 1,569,009 | $(11,506,661)$ | $(23,545,756)$ |
| $(1,737,737)$ | $(4,350,262)$ | $(13,037,870)$ | $(15,278,821)$ | $(3,105,934)$ | $(2,087,577)$ |
| 12,422,856 | 23,315,399 | 34,111,061 | 25,583,962 | 5,432,055 | 31,816,541 |
| $(5,430,861)$ | $(49,045,703)$ | $(37,943,060)$ | $(29,267,075)$ | $(63,047,951)$ | $(30,649,419)$ |
| $(44,759,464)$ | $(50,983,821)$ | $(66,659,564)$ | $(56,036,735)$ | $(43,749,576)$ | $(53,483,493)$ |
| 4,941,896 | 7,468,879 | 5,654,251 | 7,141,189 | 17,079,589 | 13,880,520 |
| 26,168,994 | 24,734,786 | 35,171,536 | 38,904,761 | 25,499,673 | 22,165,651 |
| -43.70 | -49.06 | -56.50 | -34.03 | -44.10 | -60.72 |
| 0.52 | 0.49 | 0.50 | 0.60 | 0.35 | 0.30 |
| -22.64 | -24.13 | -28.16 | -20.32 | -15.48 | -18.31 |
| -1.10 | -1.01 | -0.95 | -0.91 | -0.80 | -0.79 |
| 24.83 | 24.29 | 26.76 | 18.58 | 12.45 | 14.37 |
| -8.55 | -9.74 | -12.73 | -10.71 | -8.36 | -10.22 |

Pakistan International Bulk Terminal Ltd.

| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 16,871,219 | 25,489,369 | 27,770,101 | 27,209,019 | 26,254,000 | 33,701,272 |
| 1.Capital work in progress | 16,415,584 | 25,008,470 | 65,312 | 237,345 | 320,545 | 185,399 |
| 2.Operating fixed assets at cost | 100,498 | 134,474 | 27,860,679 | 28,129,455 | 28,547,167 | 34,262,473 |
| 3.Operating fixed assets after deducting accumulated depreciation | 60,076 | 76,080 | 26,614,209 | 25,671,133 | 24,879,073 | 33,193,930 |
| 4.Intangible assets | 330,481 | 317,684 | 383,751 | 366,576 | 344,247 | 321,943 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 65,078 | 87,135 | 706,829 | 933,965 | 710,135 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,427,049 | 3,036,569 | 1,404,317 | 2,694,782 | 3,413,538 | 4,164,677 |
| 1.Cash \& bank balance | 2,197,437 | 1,994,203 | 232,070 | 430,686 | 432,956 | 499,590 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 259,529 | 699,682 | 884,172 | 1,033,397 |
| 4.Short term loans and advances | 0 | 0 | 1,405 | 144,164 | 18,073 | 44,886 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 229,612 | 1,042,366 | 911,313 | 1,420,250 | 2,078,337 | 2,586,804 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 19,298,268 | 28,525,938 | 29,174,418 | 29,903,801 | 29,667,538 | 37,865,949 |
| C.Shareholders' Equity ( $\mathrm{C} 1+\mathrm{C} 2+\mathrm{C} 3$ ) | 12,776,921 | 14,956,945 | 12,282,662 | 12,844,981 | 13,994,685 | 22,389,790 |
| 1.Issued, Subscribed \& Paid up capital | 12,706,793 | 14,859,959 | 14,859,959 | 17,860,928 | 17,860,928 | 17,860,928 |
| i)Ordinary shares | 12,706,793 | 14,859,959 | 14,859,959 | 17,860,928 | 17,860,928 | 17,860,928 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 70,128 | 96,986 | $(2,577,297)$ | $(5,015,947)$ | $(3,866,243)$ | $(1,828,014)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 70,128 | 96,986 | $(2,577,297)$ | $(5,015,947)$ | $(3,866,243)$ | $(1,828,014)$ |
| of which: un-appropriated profit(loss) / retained earnings | 70,128 | 96,986 | $(2,577,297)$ | $(5,015,947)$ | $(3,866,243)$ | $(1,828,014)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 6,356,876 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 6,034,041 | 12,429,909 | 12,532,095 | 13,651,922 | 12,409,625 | 12,181,356 |
| 1.Long term borrowings | 5,072,404 | 12,085,131 | 12,449,253 | 13,523,138 | 12,324,685 | 9,980,759 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 13,211 | 17,382 | 82,842 | 128,784 | 73,319 | 36,071 |
| 5.Other non-current liabilities | 948,426 | 327,396 | 0 | 0 | 11,621 | 2,164,526 |
| E.Current Liabilities (E1+E2+E3+E4) | 487,306 | 1,139,084 | 4,359,661 | 3,406,898 | 3,263,228 | 3,294,803 |
| 1.Trade credit \& other accounts payables | 470,028 | 60,403 | 1,903,161 | 1,751,970 | 1,369,021 | 1,262,940 |
| of which: i) Trade credits | 0 | 56,761 | 169,580 | 252,018 | 935,890 | 1,058,999 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 1,036,798 | 1,866,730 | 1,586,915 | 1,844,949 | 1,979,713 |
| 4.Other current liabilities | 17,278 | 41,883 | 589,770 | 68,013 | 49,258 | 52,150 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 1,960,607 | 8,004,395 | 9,459,196 | 10,853,552 |
| i)Local sales (Net) | 0 | 0 | 1,960,607 | 8,004,395 | 9,459,196 | 10,853,552 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 2,777,388 | 5,772,499 | 6,444,972 | 7,487,832 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | $(816,781)$ | 2,231,896 | 3,014,224 | 3,365,720 |
| 4.General, administrative and other expenses | 55,924 | 80,521 | 1,181,887 | 3,175,803 | 454,236 | 511,864 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 55,924 | 80,521 | 1,181,887 | 3,175,803 | 454,236 | 511,864 |
| 5.Other income / (loss) | 112,307 | 128,921 | 49,734 | 236,452 | 211,595 | 568,290 |
| 6.EBIT (F3-F4+F5) | 56,383 | 48,400 | (1,948,934) | $(707,455)$ | 2,771,583 | 3,422,146 |
| 7.Financial expenses | 0 | 0 | 1,264,601 | 1,823,296 | 1,125,920 | 976,295 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 56,383 | 48,400 | (3,213,535) | $(2,530,751)$ | 1,645,663 | 2,445,851 |
| 9.Tax expenses | 21,323 | 21,542 | $(578,965)$ | $(127,081)$ | 501,378 | 587,002 |
| 10.Profit / (loss) after tax (F8-F9) | 35,060 | 26,858 | (2,634,570) | $(2,403,670)$ | 1,144,285 | 1,858,849 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,014,483 | $(1,287,111)$ | $(418,424)$ | (1,459,975) | 1,146,614 | 2,228,224 |
| 2.Net cash flows from investing activities | $(10,581,545)$ | (8,503,333) | $(1,151,708)$ | $(352,008)$ | $(515,090)$ | $(470,441)$ |
| 3.Net cash flows from financing activities | 10,354,376 | 9,481,415 | $(191,001)$ | 2,010,599 | $(659,321)$ | $(1,673,082)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 18,810,962 | 27,386,854 | 24,814,757 | 26,496,903 | 26,404,310 | 34,571,146 |
| 2.Retention in business (F10-F11-F12) | 35,060 | 26,858 | $(2,634,570)$ | $(2,403,670)$ | 1,144,285 | 1,858,849 |
| 3.Depreciation for the year | 15,555 | 21,296 | 1,194,416 | 1,212,757 | 1,230,220 | 1,525,413 |
| 4.Salaries, wages and employee benefits | 12,060 | 19,779 | 398,708 | 588,093 | 701,230 | 711,040 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | -134.38 | -30.03 | 12.10 | 17.13 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.00 | 0.00 | 0.07 | 0.27 | 0.32 | 0.32 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.26 | 0.11 | -9.13 | -8.14 | 3.84 | 5.50 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$, previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.33 | 1.72 | 2.12 | 2.35 | 2.22 | 1.86 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.34 | 0.19 | -19.34 | -19.13 | 8.53 | 10.22 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.03 | 0.02 | -1.77 | -1.35 | 0.64 | 1.04 |


| Pakistan National Shipping Corporation. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 26,542,204 | 25,962,828 | 25,354,038 | 33,279,851 | 32,398,292 | 31,760,663 |
| 1.Capital work in progress | 456,047 | 328,522 | 56,881 | 56,881 | 56,881 | 65,948 |
| 2.Operating fixed assets at cost | 30,166,526 | 30,684,735 | 31,135,034 | 40,044,205 | 40,527,750 | 40,947,761 |
| 3.Operating fixed assets after deducting accumulated depreciation | 23,759,371 | 22,867,046 | 22,101,373 | 29,780,991 | 28,617,341 | 27,706,604 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 12,891 | 39,436 |
| 5.Long term investments | 2,241,987 | 2,720,609 | 3,112,831 | 3,298,580 | 3,461,712 | 3,736,733 |
| 6.Other non-current assets | 84,799 | 46,651 | 82,953 | 143,399 | 249,467 | 211,942 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 9,995,841 | 11,689,551 | 12,261,832 | 11,775,579 | 13,429,395 | 14,830,321 |
| 1.Cash \& bank balance | 2,000,069 | 2,711,772 | 2,642,749 | 2,884,137 | 2,471,831 | 1,050,945 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 564,157 | 756,750 | 562,923 | 870,512 | 3,141,103 | 3,019,161 |
| 4.Short term loans and advances | 91,004 | 91,348 | 110,290 | 69,996 | 74,833 | 94,537 |
| 5.Short term investments | 3,921,504 | 4,127,045 | 4,094,860 | 3,182,550 | 3,999,025 | 6,606,184 |
| 6.Other current assets | 3,419,107 | 4,002,636 | 4,851,010 | 4,768,384 | 3,742,603 | 4,059,494 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 36,538,045 | 37,652,379 | 37,615,870 | 45,055,430 | 45,827,687 | 46,590,984 |
| C.Shareholders' Equity (C1+C2+C3) | 27,581,597 | 29,844,723 | 31,340,940 | 32,608,336 | 34,693,967 | 37,120,237 |
| 1.Issued, Subscribed \& Paid up capital | 1,320,634 | 1,320,634 | 1,320,634 | 1,320,634 | 1,320,634 | 1,320,634 |
| i)Ordinary shares | 1,320,634 | 1,320,634 | 1,320,634 | 1,320,634 | 1,320,634 | 1,320,634 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 25,099,137 | 27,380,739 | 28,775,320 | 30,049,976 | 32,139,315 | 34,172,667 |
| i)Capital Reserve | 134,660 | 135,058 | 135,508 | 135,954 | 136,565 | 137,812 |
| ii)Revenue Reserve | 24,964,477 | 27,245,681 | 28,639,812 | 29,914,022 | 32,002,750 | 34,034,855 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 1,161,826 | 1,143,350 | 1,244,986 | 1,237,726 | 1,234,018 | 1,626,936 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,754,292 | 3,536,547 | 2,345,119 | 8,047,184 | 6,882,877 | 5,478,562 |
| 1.Long term borrowings | 4,141,525 | 2,944,191 | 1,744,186 | 7,335,925 | 6,119,357 | 4,798,943 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 612,767 | 592,356 | 600,933 | 711,259 | 763,520 | 679,619 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,202,156 | 4,271,109 | 3,929,811 | 4,399,910 | 4,250,843 | 3,992,185 |
| 1.Trade credit \& other accounts payables | 2,886,798 | 2,966,176 | 2,424,248 | 2,293,766 | 2,563,914 | 2,360,225 |
| of which: i) Trade credits | 336,942 | 145,650 | 183,486 | 279,528 | 448,792 | 262,520 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 1,210,172 | 1,210,172 | 1,210,172 | 1,747,543 | 1,341,287 | 1,336,768 |
| 4.Other current liabilities | 105,186 | 94,761 | 295,391 | 358,601 | 345,642 | 295,192 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 12,543,985 | 12,477,685 | 9,909,991 | 10,862,459 | 13,803,576 | 12,788,561 |
| i)Local sales (Net) | 12,543,985 | 12,477,685 | 9,909,991 | 10,862,459 | 13,803,576 | 12,788,561 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 8,989,808 | 8,963,790 | 7,810,416 | 8,154,103 | 9,234,891 | 9,917,093 |
| i)Cost of material | 1,306,467 | 1,246,076 | 1,476,748 | 2,111,139 | 3,027,886 | 2,570,385 |
| 3.Gross profit / (loss) (F1-F2) | 3,554,177 | 3,513,895 | 2,099,575 | 2,708,356 | 4,568,685 | 2,871,468 |
| 4.General, administrative and other expenses | 2,107,258 | 2,360,807 | 1,733,730 | 1,619,003 | 1,386,507 | 1,242,967 |
| i)Selling \& distribution expenses | 13,358 | 20,317 | 23,930 | 13,701 | 13,684 | 12,786 |
| ii)Administrative and other expenses | 2,093,900 | 2,340,490 | 1,709,800 | 1,605,302 | 1,372,823 | 1,230,181 |
| 5.Other income / (loss) | 1,627,014 | 2,279,086 | 1,738,594 | 1,815,231 | 535,032 | 1,371,297 |
| 6.EBIT (F3-F4+F5) | 3,073,933 | 3,432,174 | 2,104,439 | 2,904,584 | 3,717,210 | 2,999,798 |
| 7.Financial expenses | 558,581 | 330,411 | 250,402 | 450,153 | 1,135,464 | 557,607 |
| of which: (i) Interest expenses | 504,772 | 327,060 | 246,017 | 443,642 | 1,127,248 | 549,618 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,515,352 | 3,101,763 | 1,854,037 | 2,454,431 | 2,581,746 | 2,442,191 |
| 9.Tax expenses | 192,298 | 624,948 | 212,916 | 260,057 | 167,868 | 177,165 |
| 10.Profit / (loss) after tax (F8-F9) | 2,323,054 | 2,476,815 | 1,641,121 | 2,194,374 | 2,413,878 | 2,265,026 |
| 11.Cash dividends | 264,127 | 264,127 | 198,095 | 264,127 | 293,841 | 396,190 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,589,130 | 2,499,823 | 1,270,944 | 2,017,662 | 2,684,111 | 3,169,022 |
| 2.Net cash flows from investing activities | $(2,422,390)$ | 1,989,539 | $(2,207,660)$ | $(5,131,477)$ | $(1,647,488)$ | $(4,248,608)$ |
| 3.Net cash flows from financing activities | $(2,335,792)$ | $(1,470,968)$ | $(1,460,877)$ | 5,927,773 | $(2,102,739)$ | $(1,630,926)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 32,335,889 | 33,381,270 | 33,686,059 | 40,655,520 | 41,576,844 | 42,598,799 |
| 2.Retention in business (F10-F11-F12) | 2,058,927 | 2,212,688 | 1,443,026 | 1,930,247 | 2,120,037 | 1,868,836 |
| 3.Depreciation for the year | 1,213,275 | 1,414,238 | 1,421,145 | 1,296,327 | 1,734,979 | 2,098,099 |
| 4.Salaries, wages and employee benefits | 1,345,578 | 1,432,428 | 1,413,912 | 1,627,943 | 1,852,740 | 1,853,287 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 18.52 | 19.85 | 16.56 | 20.20 | 17.49 | 17.71 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.34 | 0.34 | 0.26 | 0.26 | 0.30 | 0.28 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.38 | 6.68 | 4.36 | 5.31 | 5.31 | 4.90 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.37 | 1.29 | 1.23 | 1.29 | 1.35 | 1.29 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 8.77 | 8.63 | 5.36 | 6.86 | 7.17 | 6.31 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 17.59 | 18.75 | 12.43 | 16.62 | 18.28 | 17.15 |

Pakistan Telecommunication Co. Ltd.

| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 210,251,615 | 204,802,722 | 210,365,630 | 240,339,759 | 241,953,952 | 303,286,389 |
| 1.Capital work in progress | 12,106,215 | 12,583,996 | 21,185,660 | 21,942,560 | 20,316,963 | 27,421,226 |
| 2.Operating fixed assets at cost | 516,384,560 | 544,631,291 | 567,446,966 | 600,729,468 | 621,237,307 | 648,828,770 |
| 3.Operating fixed assets after deducting accumulated depreciation | 158,693,829 | 157,193,242 | 156,293,468 | 168,066,793 | 173,398,683 | 177,451,353 |
| 4.Intangible assets | 37,111,800 | 34,164,307 | 31,177,147 | 28,099,965 | 25,582,008 | 71,171,339 |
| 5.Long term investments | 139,737 | 93,600 | 83,900 | 51,427 | 51,427 | 51,427 |
| 6.Other non-current assets | 2,200,034 | 767,577 | 1,625,455 | 22,179,014 | 22,604,871 | 27,191,044 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 92,359,961 | 90,141,821 | 109,231,963 | 105,478,259 | 149,413,563 | 177,556,648 |
| 1.Cash \& bank balance | 8,775,467 | 15,057,748 | 8,443,354 | 7,170,910 | 12,492,568 | 14,219,595 |
| 2.Inventories; of which | 174,351 | 193,602 | 214,045 | 307,392 | 231,902 | 372,128 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 174,351 | 193,602 | 214,045 | 307,392 | 231,902 | 372,128 |
| 3.Trade Debt / accounts receivables | 15,008,567 | 16,805,595 | 19,383,276 | 21,701,204 | 25,436,953 | 29,190,559 |
| 4.Short term loans and advances | 6,282,398 | 12,203,057 | 18,426,684 | 21,962,971 | 30,126,584 | 29,519,768 |
| 5.Short term investments | 28,433,161 | 9,394,153 | 17,198,237 | 9,076,445 | 30,736,733 | 46,564,520 |
| 6.Other current assets | 33,686,017 | 36,487,666 | 45,566,367 | 45,259,337 | 50,388,823 | 57,690,078 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 302,611,576 | 294,944,543 | 319,597,593 | 345,818,018 | 391,367,515 | 480,843,037 |
| C.Shareholders' Equity (C1+C2+C3) | 88,186,718 | 86,498,618 | 83,239,485 | 83,438,353 | 86,993,390 | 88,104,769 |
| 1.Issued, Subscribed \& Paid up capital | 51,000,000 | 51,000,000 | 51,000,000 | 51,000,000 | 51,000,000 | 51,000,000 |
| i)Ordinary shares | 51,000,000 | 51,000,000 | 51,000,000 | 51,000,000 | 51,000,000 | 51,000,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 37,186,718 | 35,498,618 | 32,239,485 | 32,438,353 | 35,993,390 | 37,104,769 |
| i)Capital Reserve | 21,159 | 84,809 | 221,572 | 276,234 | 512,182 | 500,683 |
| ii)Revenue Reserve | 37,165,559 | 35,413,809 | 32,017,913 | 32,162,119 | 35,481,208 | 36,604,086 |
| of which: un-appropriated profit(loss) / retained earnings | 7,047,199 | 5,109,744 | 1,535,145 | 1,492,423 | 7,984,136 | 9,107,014 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 118,030,047 | 112,287,754 | 112,779,903 | 122,039,458 | 131,156,683 | 177,127,569 |
| 1.Long term borrowings | 26,138,555 | 25,584,999 | 24,423,890 | 37,028,601 | 45,749,334 | 67,121,166 |
| 2.Subordinated loans / Sponsor's loans | 0 | 600,000 | 599,640 | 599,400 | 599,160 | 449,100 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 24,121,967 | 23,590,276 | 28,594,794 | 27,123,119 | 24,581,798 | 27,097,185 |
| 5.Other non-current liabilities | 67,769,525 | 62,512,479 | 59,161,579 | 57,288,338 | 60,226,391 | 82,460,118 |
| E.Current Liabilities (E1+E2+E3+E4) | 96,394,811 | 96,158,171 | 123,578,205 | 140,340,207 | 173,217,442 | 215,610,699 |
| 1.Trade credit \& other accounts payables | 70,001,837 | 74,742,890 | 81,544,420 | 87,830,054 | 94,177,147 | 103,983,955 |
| of which: i) Trade credits | 11,207,133 | 9,143,874 | 14,975,397 | 12,670,240 | 12,988,191 | 13,659,146 |
| 2.Short term borrowings | 0 | 834,233 | 1,225,137 | 4,058,444 | 6,680,285 | 8,227,208 |
| 3.Current portion of non-current liabilities | 15,057,559 | 11,485,357 | 20,712,663 | 26,263,647 | 27,189,656 | 47,358,171 |
| 4.Other current liabilities | 11,335,415 | 9,095,691 | 20,095,985 | 22,188,062 | 45,170,354 | 56,041,365 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 117,202,376 | 117,019,265 | 126,862,364 | 129,542,521 | 129,422,497 | 137,625,446 |
| i)Local sales (Net) | 106,787,964 | 107,432,198 | 117,813,200 | 121,591,620 | 120,316,038 | 128,283,071 |
| ii)Export sales (Net) | 10,414,412 | 9,587,067 | 9,049,164 | 7,950,901 | 9,106,459 | 9,342,375 |
| 2.Cost of sales | 87,025,891 | 90,538,326 | 92,914,836 | 95,658,891 | 96,312,058 | 103,095,709 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 30,176,485 | 26,480,939 | 33,947,528 | 33,883,630 | 33,110,439 | 34,529,737 |
| 4.General, administrative and other expenses | 28,666,628 | 23,469,058 | 24,487,941 | 23,976,383 | 24,080,393 | 26,384,540 |
| i)Selling \& distribution expenses | 7,111,055 | 6,132,586 | 6,819,420 | 7,291,153 | 7,119,067 | 8,147,223 |
| ii)Administrative and other expenses | 21,555,573 | 17,336,472 | 17,668,521 | 16,685,230 | 16,961,326 | 18,237,317 |
| 5.Other income / (loss) | 6,388,006 | 9,834,542 | 5,721,522 | 9,382,387 | 4,871,123 | 7,784,485 |
| 6.EBIT (F3-F4+F5) | 7,897,863 | 12,846,423 | 15,181,109 | 19,289,634 | 13,901,169 | 15,929,682 |
| 7.Financial expenses | 3,628,626 | 6,457,612 | 8,231,624 | 9,202,708 | 9,334,626 | 12,542,649 |
| of which: (i) Interest expenses | 2,873,259 | 4,874,971 | 3,924,672 | 7,698,671 | 7,336,779 | 8,553,361 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,269,237 | 6,388,811 | 6,949,485 | 10,086,926 | 4,566,543 | 3,387,033 |
| 9.Tax expenses | 2,646,390 | 2,071,158 | 1,239,481 | 1,258,840 | 1,293,877 | 811,768 |
| 10.Profit / (loss) after tax (F8-F9) | 1,622,847 | 4,317,653 | 5,710,004 | 8,828,086 | 3,272,666 | 2,575,265 |
| 11.Cash dividends | 5,100,000 | 5,100,000 | 5,100,000 | 5,100,000 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 35,618,979 | 28,844,874 | 30,871,009 | 44,944,657 | 56,292,375 | 46,324,062 |
| 2.Net cash flows from investing activities | $(27,449,133)$ | $(3,042,448)$ | $(30,574,265)$ | $(41,867,127)$ | $(57,515,002)$ | $(82,143,238)$ |
| 3.Net cash flows from financing activities | $(1,929,156)$ | $(19,421,134)$ | 5,082,820 | $(14,805,073)$ | 1,058,233 | 29,787,046 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 206,216,765 | 198,786,372 | 196,019,388 | 205,477,811 | 218,150,073 | 265,232,338 |
| 2.Retention in business (F10-F11-F12) | $(3,477,153)$ | $(782,347)$ | 610,004 | 3,728,086 | 3,272,666 | 2,575,265 |
| 3.Depreciation for the year | 28,708,336 | 29,967,982 | 28,321,568 | 27,442,869 | 27,038,734 | 27,205,599 |
| 4.Salaries, wages and employee benefits | 17,851,546 | 18,506,207 | 21,232,600 | 23,201,649 | 25,049,742 | 28,086,944 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.38 | 3.69 | 4.50 | 6.81 | 2.53 | 1.87 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 0.39 | 0.39 | 0.41 | 0.39 | 0.35 | 0.32 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 0.55 | 1.45 | 1.86 | 2.65 | 0.89 | 0.59 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$, previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 3.22 | 3.42 | 3.62 | 3.99 | 4.33 | 4.98 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.76 | 4.94 | 6.73 | 10.59 | 3.84 | 2.94 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.32 | 0.85 | 1.12 | 1.73 | 0.64 | 0.50 |


| Systems Ltd |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 724,534 | 1,095,425 | 1,280,226 | 1,848,766 | 1,967,445 | 4,046,572 |
| 1.Capital work in progress | 381,726 | 52,274 | 22,472 | 24,025 | 746 | 22,813 |
| 2.Operating fixed assets at cost | 505,448 | 1,225,116 | 1,334,834 | 1,935,605 | 2,244,186 | 3,011,468 |
| 3.Operating fixed assets after deducting accumulated depreciation | 189,449 | 844,354 | 939,163 | 1,408,439 | 1,517,921 | 2,028,987 |
| 4.Intangible assets | 118,945 | 146,682 | 173,061 | 186,746 | 204,249 | 23,718 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 1,418,579 |
| 6.Other non-current assets | 34,414 | 52,115 | 145,530 | 229,556 | 244,529 | 552,475 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,382,551 | 2,890,571 | 4,087,082 | 5,529,451 | 9,508,482 | 13,984,881 |
| 1.Cash \& bank balance | 274,133 | 697,875 | 761,652 | 1,516,152 | 2,985,105 | 2,978,864 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 1,108,405 | 992,592 | 1,691,798 | 1,749,074 | 2,372,717 | 4,125,928 |
| 4.Short term loans and advances | 33,872 | 63,761 | 69,696 | 145,240 | 95,913 | 444,163 |
| 5.Short term investments | 253,000 | 225,000 | 295,000 | 780,000 | 2,644,845 | 4,866,677 |
| 6.Other current assets | 713,141 | 911,343 | 1,268,936 | 1,338,985 | 1,409,902 | 1,569,249 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,107,085 | 3,985,996 | 5,367,308 | 7,378,217 | 11,475,927 | 18,031,453 |
| C.Shareholders' Equity (C1+C2+C3) | 2,800,100 | 3,224,623 | 4,169,090 | 5,528,934 | 7,976,013 | 12,062,774 |
| 1. Issued, Subscribed \& Paid up capital | 1,110,785 | 1,118,277 | 1,122,135 | 1,235,203 | 1,246,060 | 1,384,989 |
| i)Ordinary shares | 1,110,785 | 1,118,277 | 1,122,135 | 1,235,203 | 1,246,060 | 1,384,989 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,689,315 | 2,106,346 | 3,046,955 | 4,293,731 | 6,729,953 | 10,677,785 |
| i)Capital Reserve | 445,206 | 496,795 | 558,611 | 619,707 | 1,103,001 | 1,149,479 |
| ii)Revenue Reserve | 1,244,109 | 1,609,551 | 2,488,344 | 3,674,024 | 5,626,952 | 9,528,306 |
| of which: un-appropriated profit(loss) / retained earnings | 1,244,109 | 1,609,551 | 2,488,344 | 3,674,024 | 5,626,952 | 9,528,306 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 14,921 | 21,230 | 25,202 | 185,203 | 397,219 | 414,858 |
| 1.Long term borrowings | 0 | 0 | 0 | 129,189 | 287,423 | 238,881 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 4,010 | 9,011 | 6,637 | 27,361 | 47,599 | 94,865 |
| 5.Other non-current liabilities | 10,911 | 12,219 | 18,565 | 28,653 | 62,197 | 81,112 |
| E.Current Liabilities (E1+E2+E3+E4) | 292,064 | 740,143 | 1,173,016 | 1,664,080 | 3,102,695 | 5,553,821 |
| 1.Trade credit \& other accounts payables | 271,567 | 431,208 | 643,438 | 771,932 | 1,186,130 | 1,706,610 |
| of which: i) Trade credits | 16,868 | 160,799 | 79,484 | 49,439 | 496,583 | 646,917 |
| 2.Short term borrowings | 0 | 210,424 | 460,424 | 672,000 | 1,449,000 | 2,750,000 |
| 3.Current portion of non-current liabilities | 6,110 | 4,906 | 9,661 | 42,505 | 152,590 | 147,835 |
| 4.Other current liabilities | 14,387 | 93,605 | 59,493 | 177,643 | 314,975 | 949,376 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 3,112,102 | 3,832,429 | 5,323,923 | 7,535,648 | 9,876,828 | 15,304,038 |
| i)Local sales (Net) | 684,546 | 763,797 | 1,351,047 | 1,767,182 | 1,972,987 | 2,834,461 |
| ii)Export sales (Net) | 2,427,556 | 3,068,632 | 3,972,876 | 5,768,466 | 7,903,841 | 12,469,577 |
| 2.Cost of sales | 2,222,534 | 2,683,691 | 3,795,123 | 5,166,302 | 6,619,640 | 10,314,366 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 889,568 | 1,148,738 | 1,528,800 | 2,369,346 | 3,257,188 | 4,989,672 |
| 4.General, administrative and other expenses | 440,296 | 678,778 | 801,517 | 1,039,601 | 1,143,471 | 1,820,536 |
| i)Selling \& distribution expenses | 47,757 | 58,939 | 90,539 | 178,002 | 201,025 | 385,601 |
| ii)Administrative and other expenses | 392,539 | 619,839 | 710,978 | 861,599 | 942,446 | 1,434,935 |
| 5.Other income / (loss) | 28,940 | 114,981 | 408,461 | 318,492 | 235,201 | 1,385,872 |
| 6.EBIT (F3-F4+F5) | 478,212 | 584,941 | 1,135,744 | 1,648,237 | 2,348,918 | 4,555,008 |
| 7.Financial expenses | 5,498 | 15,787 | 27,073 | 47,022 | 66,660 | 121,405 |
| of which: (i) Interest expenses | 681 | 4,207 | 5,762 | 38,216 | 62,094 | 115,446 |
| 8.Profit / (loss) before taxation (F6-F7) | 472,714 | 569,154 | 1,108,671 | 1,601,215 | 2,282,258 | 4,433,603 |
| 9.Tax expenses | $(8,500)$ | 8,435 | 47,388 | 33,282 | 117,960 | 53,944 |
| 10.Profit / (loss) after tax (F8-F9) | 481,214 | 560,719 | 1,061,283 | 1,567,933 | 2,164,298 | 4,379,659 |
| 11.Cash dividends | 206,606 | 195,698 | 224,427 | 277,921 | 436,121 | 692,495 |
| 12.Bonus shares / stock dividends | 0 | 0 | 112,214 | 0 | 124,606 | 1,384,989 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 215,913 | 794,140 | 367,217 | 1,769,527 | 2,344,630 | 2,402,273 |
| 2.Net cash flows from investing activities | $(10,516)$ | $(426,695)$ | $(413,538)$ | $(1,025,844)$ | $(2,052,228)$ | $(3,594,833)$ |
| 3.Net cash flows from financing activities | $(124,508)$ | 54,148 | 85,122 | $(11,617)$ | 1,166,445 | 1,117,842 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,815,021 | 3,245,853 | 4,194,292 | 5,714,137 | 8,373,232 | 12,477,632 |
| 2.Retention in business (F10-F11-F12) | 274,608 | 365,021 | 724,643 | 1,290,012 | 1,603,571 | 2,302,176 |
| 3.Depreciation for the year | 75,365 | 73,969 | 115,037 | 155,899 | 222,336 | 301,135 |
| 4.Salaries, wages and employee benefits | 1,917,618 | 2,228,117 | 3,178,536 | 4,425,655 | 5,121,099 | 9,337,130 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 15.46 | 14.63 | 19.93 | 20.81 | 21.91 | 28.62 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year (A+B)\}) | 1.05 | 1.08 | 1.14 | 1.18 | 1.05 | 1.04 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 16.29 | 15.81 | 22.69 | 24.60 | 22.96 | 29.69 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.13 | 1.18 | 1.27 | 1.31 | 1.40 | 1.47 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 18.46 | 18.61 | 28.71 | 32.34 | 32.05 | 43.71 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.33 | 5.01 | 9.46 | 12.69 | 17.37 | 31.62 |


| TRG Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 11,720,715 | 10,824,442 | 14,540,132 | 17,972,350 | 21,778,820 | 49,620,336 |
| 1.Capital work in progress | 131,015 | 119,032 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 7,214,923 | 9,031,273 | 11,338,880 | 1,396 | 1,396 | 1,396 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,679,226 | 3,254,531 | 3,693,320 | 101 | 59 | 17 |
| 4. Intangible assets | 2,193,714 | 4,170,345 | 5,462,073 | 0 | 0 | 0 |
| 5.Long term investments | 3,387,612 | 30,783 | 47,616 | 16,392,528 | 21,778,686 | 49,620,244 |
| 6.Other non-current assets | 3,329,148 | 3,249,751 | 5,337,123 | 1,579,721 | 75 | 75 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 12,744,765 | 11,335,858 | 17,574,429 | 1,685 | 1,583,862 | 609,257 |
| 1.Cash \& bank balance | 5,259,909 | 3,073,986 | 6,189,004 | 1,685 | 3,308 | 598,429 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 6,781,627 | 7,400,484 | 10,019,768 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 703,229 | 861,388 | 1,365,657 | 0 | 1,580,554 | 10,828 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 24,465,480 | 22,160,300 | 32,114,561 | 17,974,035 | 23,362,682 | 50,229,593 |
| C.Shareholders' Equity (C1+C2+C3) | 2,917,653 | $(4,437,243)$ | $(7,507,256)$ | 15,153,739 | 19,404,372 | 41,508,609 |
| 1.Issued, Subscribed \& Paid up capital | 5,453,907 | 5,453,907 | 5,453,907 | 5,453,907 | 5,453,907 | 5,453,907 |
| i)Ordinary shares | 5,453,907 | 5,453,907 | 5,453,907 | 5,453,907 | 5,453,907 | 5,453,907 |
| ii)Preference shares | 0 | 0 | , | 0 | 0 | 0 |
| 2.Reserves | $(2,536,254)$ | $(9,891,150)$ | $(12,961,163)$ | 9,699,832 | 13,950,465 | 36,054,702 |
| i)Capital Reserve | 96,981 | $(1,178,165)$ | $(2,506,093)$ | 10,225,636 | 533,376 | $(815,095)$ |
| ii)Revenue Reserve | $(2,633,235)$ | (8,712,985) | $(10,455,070)$ | $(525,804)$ | 13,417,089 | 36,869,797 |
| of which: un-appropriated profit(loss) / retained earnings | $(2,633,235)$ | $(8,712,985)$ | $(10,455,070)$ | $(525,804)$ | 13,417,089 | 36,869,797 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 8,630,410 | 11,024,814 | 20,446,003 | 2,791,380 | 3,929,183 | 8,105,417 |
| 1.Long term borrowings | 8,371,321 | 10,085,726 | 19,367,003 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 259,089 | 939,088 | 1,079,000 | 2,791,380 | 3,929,183 | 8,105,417 |
| E.Current Liabilities (E1+E2+E3+E4) | 12,917,417 | 15,572,729 | 19,175,814 | 28,916 | 29,127 | 615,567 |
| 1.Trade credit \& other accounts payables | 5,913,696 | 6,868,987 | 7,759,703 | 0 | 0 | 0 |
| of which: i) Trade credits | 1,596,918 | 1,816,209 | 2,414,339 | 0 | 0 | 0 |
| 2.Short term borrowings | 3,002,611 | 5,042,031 | 0 | 4,579 | 4,807 | 27,265 |
| 3.Current portion of non-current liabilities | 0 | 0 | 7,083,785 | 0 | 0 | 0 |
| 4.Other current liabilities | 4,001,110 | 3,661,711 | 4,332,326 | 24,337 | 24,320 | 588,302 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 30,694,527 | 35,990,660 | 49,056,553 | 0 | 0 | 0 |
| i)Local sales (Net) | 30,694,527 | 35,990,660 | 49,056,553 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 26,601,507 | 26,285,206 | 32,509,447 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 4,093,020 | 9,705,454 | 16,547,106 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 4,951,105 | 18,110,836 | 21,533,045 | 238,576 | 234,437 | 32,358 |
| i)Selling \& distribution expenses | 1,159,883 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 3,791,222 | 18,110,836 | 21,533,045 | 238,576 | 234,437 | 32,358 |
| 5.Other income / (loss) | $(59,267)$ | 436,825 | 217,297 | 240,969 | 324,125 | 30,467,086 |
| 6.EBIT (F3-F4+F5) | $(917,352)$ | $(7,968,557)$ | $(4,768,642)$ | 2,393 | 89,688 | 30,434,728 |
| 7.Financial expenses | 594,526 | 1,719,815 | 1,975,882 | 0 | 0 | 0 |
| of which: (i) Interest expenses | 448,007 | 1,642,164 | 1,926,237 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(1,511,878)$ | $(9,688,372)$ | $(6,744,524)$ | 2,393 | 89,688 | 30,434,728 |
| 9.Tax expenses | 150,773 | $(46,939)$ | 28,900 | 538 | 13,523 | 4,582,301 |
| 10.Profit / (loss) after tax (F8-F9) | (1,662,651) | $(9,641,433)$ | $(6,773,424)$ | 1,855 | 76,165 | 25,852,427 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 2,399,719 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(3,990,176)$ | $(4,864,627)$ | $(4,845,558)$ | 1,013 | 1,623 | 121,855 |
| 2.Net cash flows from investing activities | $(1,878,605)$ | $(4,515,101)$ | $(3,094,462)$ | (127) | 0 | 2,464,293 |
| 3.Net cash flows from financing activities | 10,707,247 | 6,804,656 | 12,670,773 | 0 | 0 | $(1,991,027)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 11,548,063 | 6,587,571 | 12,938,747 | 17,945,119 | 23,333,555 | 49,614,026 |
| 2.Retention in business (F10-F11-F12) | (1,662,651) | $(9,641,433)$ | $(6,773,424)$ | 1,855 | 76,165 | 23,452,708 |
| 3.Depreciation for the year | 933,158 | 1,252,188 | 1,583,853 | 52 | 42 | 42 |
| 4.Salaries, wages and employee benefits | 22,785,437 | 26,220,146 | 0 | 0 | 0 | 0 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -5.42 | -26.79 | -13.81 | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.61 | 1.54 | 1.81 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -8.70 | -41.36 | -24.96 | 0.01 | 0.37 | 70.26 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 7.77 | -30.68 | -4.54 | 6.55 | 1.20 | 1.21 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -67.58 | 1,268.95 | 113.41 | 0.05 | 0.44 | 84.88 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -3.05 | -17.68 | -12.42 | 0.00 | 0.14 | 47.40 |


| Telecard Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,774,398 | 2,556,857 | 1,390,841 | 1,320,787 | 1,379,922 | 1,198,762 |
| 1.Capital work in progress | 7,752 | 21,089 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 7,483,861 | 7,587,628 | 7,843,030 | 7,939,884 | 8,101,104 | 8,210,001 |
| 3.Operating fixed assets after deducting accumulated depreciation | 839,575 | 782,626 | 883,664 | 817,797 | 808,537 | 723,785 |
| 4. Intangible assets | 1,523,346 | 1,341,749 | 82,605 | 82,050 | 81,304 | 79,288 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 403,725 | 411,393 | 424,572 | 420,940 | 490,081 | 395,689 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,900,894 | 5,229,866 | 4,652,389 | 4,967,682 | 4,720,603 | 4,739,099 |
| 1.Cash \& bank balance | 22,812 | 42,625 | 46,644 | 194,305 | 87,418 | 165,764 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 1,169,104 | 1,381,554 | 1,340,873 | 1,430,264 | 1,385,086 | 1,340,380 |
| 4.Short term loans and advances | 88,370 | 128,946 | 111,775 | 93,102 | 144,998 | 146,172 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 3,620,608 | 3,676,741 | 3,153,097 | 3,250,011 | 3,103,101 | 3,086,783 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 7,675,292 | 7,786,723 | 6,043,230 | 6,288,469 | 6,100,525 | 5,937,861 |
| C.Shareholders' Equity (C1+C2+C3) | 2,921,774 | 2,833,966 | 2,811,671 | 2,743,206 | 2,668,582 | 3,171,561 |
| 1.Issued, Subscribed \& Paid up capital | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 |
| i)Ordinary shares | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(78,226)$ | $(166,034)$ | $(188,329)$ | $(256,794)$ | $(331,418)$ | 171,561 |
| i)Capital Reserve | 0 | 0 | 0 | $(1,221)$ | $(1,933)$ | $(3,064)$ |
| ii)Revenue Reserve | $(78,226)$ | $(166,034)$ | $(188,329)$ | $(255,573)$ | $(329,485)$ | 174,625 |
| of which: un-appropriated profit(loss) / retained earnings | $(78,226)$ | $(166,034)$ | $(188,329)$ | $(255,573)$ | $(329,485)$ | 174,625 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,957,949 | 2,751,191 | 917,280 | 569,745 | 529,724 | 279,521 |
| 1.Long term borrowings | 583,881 | 112,416 | 530,344 | 223,837 | 184,408 | 108,359 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,264 | 5,808 | 7,982 | 8,008 | 8,446 | 8,510 |
| 5.Other non-current liabilities | 2,367,804 | 2,632,967 | 378,954 | 337,900 | 336,870 | 162,652 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,795,569 | 2,201,566 | 2,314,279 | 2,975,518 | 2,902,219 | 2,486,779 |
| 1.Trade credit \& other accounts payables | 1,468,927 | 1,740,695 | 1,573,102 | 1,918,367 | 1,710,365 | 1,213,958 |
| of which: i) Trade credits | 1,088,719 | 1,135,307 | 753,131 | 1,062,058 | 1,011,288 | 743,342 |
| 2.Short term borrowings | 192,872 | 293,086 | 635,008 | 893,918 | 0 | 0 |
| 3.Current portion of non-current liabilities | 56,764 | 109,482 | 0 | 0 | 942,306 | 959,352 |
| 4.Other current liabilities | 77,006 | 58,303 | 106,169 | 163,233 | 249,548 | 313,469 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,755,699 | 2,835,113 | 3,379,033 | 4,223,936 | 3,910,039 | 3,873,309 |
| i)Local sales (Net) | 2,755,699 | 2,835,113 | 3,379,033 | 4,223,936 | 3,910,039 | 3,873,309 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 2,204,557 | 2,093,387 | 2,393,289 | 3,215,499 | 2,710,540 | 2,556,544 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 551,142 | 741,726 | 985,744 | 1,008,437 | 1,199,499 | 1,316,765 |
| 4.General, administrative and other expenses | 616,318 | 593,373 | 1,236,569 | 800,194 | 947,754 | 850,807 |
| i)Selling \& distribution expenses | 34,788 | 31,359 | 37,309 | 30,822 | 29,691 | 32,883 |
| ii)Administrative and other expenses | 581,530 | 562,014 | 1,199,260 | 769,372 | 918,063 | 817,924 |
| 5.Other income / (loss) | 411,905 | 23,188 | 502,709 | 160,787 | 70,575 | 331,450 |
| 6.EBIT (F3-F4+F5) | 346,729 | 171,541 | 251,884 | 369,030 | 322,320 | 797,408 |
| 7.Financial expenses | 67,024 | 83,974 | 83,733 | 113,013 | 159,580 | 96,750 |
| of which: (i) Interest expenses | 63,394 | 79,789 | 79,623 | 107,808 | 155,078 | 92,097 |
| 8.Profit / (loss) before taxation (F6-F7) | 279,705 | 87,567 | 168,151 | 256,017 | 162,740 | 700,658 |
| 9.Tax expenses | 227,494 | 175,375 | 210,178 | 278,982 | 237,871 | 194,063 |
| 10.Profit / (loss) after tax (F8-F9) | 52,211 | $(87,808)$ | $(42,027)$ | $(22,965)$ | $(75,131)$ | 506,595 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 150,000 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 34,185 | 162,122 | 232,132 | 295,503 | 135,527 | 251,810 |
| 2.Net cash flows from investing activities | $(118,588)$ | $(111,033)$ | $(234,314)$ | $(100,245)$ | $(162,668)$ | $(104,825)$ |
| 3.Net cash flows from financing activities | $(1,261)$ | $(31,276)$ | 6,201 | $(47,597)$ | $(80,253)$ | $(67,296)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,879,723 | 5,585,157 | 3,728,951 | 3,312,951 | 3,198,306 | 3,451,082 |
| 2.Retention in business (F10-F11-F12) | 52,211 | $(87,808)$ | $(42,027)$ | $(22,965)$ | $(75,131)$ | 356,595 |
| 3.Depreciation for the year | 202,444 | 161,740 | 154,364 | 169,283 | 170,480 | 196,672 |
| 4.Salaries, wages and employee benefits | 443,185 | 532,314 | 621,799 | 658,871 | 665,001 | 754,185 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.89 | -3.10 | -1.24 | -0.54 | -1.92 | 13.08 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.36 | 0.37 | 0.49 | 0.69 | 0.63 | 0.64 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.67 | -1.14 | -0.61 | -0.37 | -1.21 | 8.42 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 2.68 | 2.69 | 2.45 | 2.22 | 2.29 | 2.06 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.80 | -3.05 | -1.49 | -0.83 | -2.78 | 17.35 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.17 | -0.29 | -0.14 | -0.08 | -0.25 | 1.69 |


| Worldcall Telecom Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 13,848,389 | 12,443,172 | 13,065,515 | 13,480,235 | 13,794,173 | 12,917,221 |
| 1.Capital work in progress | 118,372 | 110,703 | 56,401 | 68,569 | 11,482 | 12,907 |
| 2.Operating fixed assets at cost | 14,026,163 | 12,865,539 | 8,932,605 | 8,950,949 | 9,011,320 | 8,927,481 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,957,927 | 6,814,020 | 8,219,709 | 6,516,313 | 6,193,323 | 5,781,122 |
| 4.Intangible assets | 3,088,720 | 2,697,636 | 2,306,651 | 1,916,615 | 1,402,655 | 997,491 |
| 5.Long term investments | 38,520 | 45,800 | 100,210 | 98,800 | 99,958 | 51,218 |
| 6.Other non-current assets | 2,644,850 | 2,775,013 | 2,382,544 | 4,879,938 | 6,086,755 | 6,074,483 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,914,828 | 1,965,245 | 2,751,104 | 1,986,884 | 1,989,096 | 1,699,223 |
| 1.Cash \& bank balance | 119,970 | 22,220 | 7,258 | 40,083 | 56,440 | 33,208 |
| 2.Inventories; of which | 67,290 | 67,258 | 204,777 | 204,777 | 204,777 | 209,401 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 67,290 | 67,258 | 204,777 | 204,777 | 204,777 | 209,401 |
| 3.Trade Debt / accounts receivables | 761,262 | 1,075,745 | 1,674,557 | 896,749 | 807,879 | 456,651 |
| 4.Short term loans and advances | 141,389 | 171,711 | 203,356 | 189,469 | 209,200 | 251,570 |
| 5.Short term investments | 150,799 | 58,961 | 38,115 | 38,579 | 51,674 | 54,340 |
| 6.Other current assets | 674,118 | 569,350 | 623,041 | 617,227 | 659,126 | 694,053 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 15,763,217 | 14,408,417 | 15,816,619 | 15,467,119 | 15,783,269 | 14,616,444 |
| C.Shareholders' Equity (C1+C2+C3) | $(4,117,335)$ | 1,865,303 | 3,281,988 | 3,038,845 | 4,508,420 | 3,002,469 |
| 1.Issued, Subscribed \& Paid up capital | 12,143,416 | 13,100,782 | 13,421,590 | 13,729,903 | 13,826,384 | 14,072,441 |
| i)Ordinary shares | 8,605,716 | 9,950,546 | 10,835,944 | 11,615,252 | 11,863,206 | 12,495,571 |
| ii)Preference shares | 3,537,700 | 3,150,236 | 2,585,646 | 2,114,651 | 1,963,178 | 1,576,870 |
| 2.Reserves | $(16,958,600)$ | $(11,840,728)$ | (11,605,944) | $(11,938,224)$ | $(11,636,732)$ | $(13,097,644)$ |
| i)Capital Reserve | 1,796,800 | 1,186,598 | 1,556,438 | 1,248,589 | 1,165,203 | 925,453 |
| ii)Revenue Reserve | $(18,755,400)$ | $(13,027,326)$ | $(13,162,382)$ | $(13,186,813)$ | $(12,801,935)$ | $(14,023,097)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(18,755,400)$ | $(13,027,326)$ | $(13,162,382)$ | $(13,186,813)$ | $(12,801,935)$ | $(14,023,097)$ |
| 3.Surplus on revaluation of fixed assets | 697,849 | 605,249 | 1,466,342 | 1,247,166 | 2,318,768 | 2,027,672 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,339,317 | 2,099,602 | 4,209,687 | 4,478,954 | 3,354,624 | 3,591,089 |
| 1.Long term borrowings | 42,887 | 43,996 | 13,893 | 262,915 | 241,306 | 377,280 |
| 2.Subordinated loans / Sponsor's loans | 0 | 675,893 | 1,255,931 | 1,416,639 | 1,345,289 | 1,676,880 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 1,583,763 | 1,567,104 | 1,433,280 | 1,204,445 |
| 4.Employees benefit obligations | 274,930 | 253,213 | 241,020 | 210,796 | 203,133 | 193,756 |
| 5.Other non-current liabilities | 1,021,500 | 1,126,500 | 1,115,080 | 1,021,500 | 131,616 | 138,728 |
| E.Current Liabilities (E1+E2+E3+E4) | 18,541,235 | 10,443,512 | 8,324,944 | 7,949,320 | 7,920,225 | 8,022,886 |
| 1.Trade credit \& other accounts payables | 11,789,151 | 7,419,518 | 6,984,430 | 6,093,671 | 6,230,153 | 6,006,492 |
| of which: i) Trade credits | 7,302,819 | 4,189,738 | 4,322,291 | 3,156,376 | 2,339,340 | 2,238,758 |
| 2.Short term borrowings | 960,677 | 563,936 | 701,558 | 934,046 | 487,360 | 411,912 |
| 3.Current portion of non-current liabilities | 5,247,019 | 1,605,672 | 164,740 | 415,282 | 590,872 | 842,866 |
| 4.Other current liabilities | 544,388 | 854,386 | 474,216 | 506,321 | 611,840 | 761,616 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,819,706 | 2,321,750 | 4,386,953 | 3,857,070 | 3,140,134 | 2,114,223 |
| i)Local sales (Net) | 1,819,706 | 2,321,750 | 4,386,953 | 3,857,070 | 3,140,134 | 2,114,223 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,848,172 | 1,947,727 | 3,059,519 | 2,360,647 | 1,874,837 | 1,744,366 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | $(28,466)$ | 374,023 | 1,327,434 | 1,496,423 | 1,265,297 | 369,857 |
| 4.General, administrative and other expenses | 2,161,351 | 1,926,216 | 2,096,852 | 2,341,938 | 1,629,099 | 1,823,842 |
| i)Selling \& distribution expenses | 852 | 4,491 | 9,817 | 2,032 | 1,442 | 764 |
| ii)Administrative and other expenses | 2,160,499 | 1,921,725 | 2,087,035 | 2,339,906 | 1,627,657 | 1,823,078 |
| 5.Other income / (loss) | 192,335 | 8,145,200 | 1,573,111 | 1,144,581 | 609,538 | 287,379 |
| 6.EBIT (F3-F4+F5) | $(1,997,482)$ | 6,593,007 | 803,693 | 299,066 | 245,736 | $(1,166,606)$ |
| 7.Financial expenses | 566,329 | 347,694 | 233,493 | 493,839 | 536,025 | 303,130 |
| of which: (i) Interest expenses | 371,126 | 255,267 | 203,867 | 327,429 | 322,839 | 244,660 |
| 8.Profit / (loss) before taxation (F6-F7) | $(2,563,811)$ | 6,245,313 | 570,200 | $(194,773)$ | $(290,289)$ | (1,469,736) |
| 9.Tax expenses | $(1,299,074)$ | 143,553 | 123,305 | $(267,071)$ | $(143,952)$ | 36,514 |
| 10.Profit / (loss) after tax (F8-F9) | $(1,264,737)$ | 6,101,760 | 446,895 | 72,298 | $(146,337)$ | $(1,506,250)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(235,826)$ | 105,306 | $(508,158)$ | $(44,946)$ | 499,725 | $(305,588)$ |
| 2.Net cash flows from investing activities | $(40,369)$ | $(115,277)$ | $(48,713)$ | $(22,103)$ | 21,503 | 60,455 |
| 3.Net cash flows from financing activities | 366,265 | $(87,779)$ | 541,909 | 99,874 | $(504,871)$ | 221,901 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | (2,778,018) | 3,964,905 | 7,491,675 | 7,517,799 | 7,863,044 | 6,593,558 |
| 2.Retention in business (F10-F11-F12) | $(1,264,737)$ | 6,101,760 | 446,895 | 72,298 | $(146,337)$ | $(1,506,250)$ |
| 3.Depreciation for the year | 740,819 | 674,335 | 735,663 | 733,333 | 384,631 | 412,185 |
| 4.Salaries, wages and employee benefits | 621,659 | 518,132 | 626,926 | 520,962 | 371,279 | 337,816 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -69.50 | 262.81 | 10.19 | 1.87 | -4.66 | -71.24 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.12 | 0.15 | 0.29 | 0.25 | 0.20 | 0.14 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -8.32 | 40.45 | 2.96 | 0.46 | -0.94 | -9.91 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -3.91 | -13.40 | 5.87 | 4.95 | 4.14 | 4.05 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 32.58 | -541.89 | 17.36 | 2.29 | -3.88 | -40.11 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -1.04 | 4.66 | 0.33 | 0.05 | -0.11 | -1.07 |

## Coke \& Refined Petroleum Products

## Performance at a Glance

The balance sheet size of the coke \& refined petroleum products sector showed an expansion of 10.55 percent in FY21 over FY20 mainly because of an increase in current assets by Rs 161.24 billion. This improvement in current assets was partially offset by a decrease in non-current assets during FY21. Sales of the sector recorded at Rs 2,403.14 billion, posted an increase of Rs 104.84 billion ( 4.56 percent) during FY21. Besides, profit before tax and profit after tax posted a YoY increase of Rs 112.69 billion and Rs 85.87 billion respectively in FY21 over the previous year.

## Assets

Overall assets size of the coke \& refined petroleum sector increased to Rs $1,571.92$ billion in FY21 from Rs $1,421.87$ billion in FY20, showed an expansion of Rs 150.05 billion during FY21. The non-current assets however decreased by Rs 11.20 billion during FY21. The analysis of components of non-current assets reveals that operating fixed assets (after deducting accumulated depreciation) decreased to Rs 310.27 billion in FY21, depicted a YoY decrease of 1.33 percent in FY21. Majority of the components of non-current assets showed a decline, however long-term investments increased by 14.82 percent in FY21.


Current assets reached at Rs $1,038.91$ billion in FY21 from Rs 877.67 billion in FY20 showing a YoY growth of 18.37 percent in FY21. Inventories, which hold 21.09 percent share of total current assets, grew by 52.85 percent in FY21, touched to Rs 219.12 billion in FY21. Short-term loan \& advances however decreased, reached to Rs 3.68 billion in FY21 from Rs 4.25 billion in FY20. The short-term investments posted a YoY growth of 37.41 percent during FY21. Trade debt remained major component of the current assets in FY21 with a share of 53.90 percent of total current assets, posted an increase of Rs 46.72 billion in FY21.

## Shareholders' Equity \& Liabilities

Total shareholders' equity touched Rs 669.97 billion in FY21 from Rs 570.68 billion in FY20 posting a YoY growth of 17.40 percent in FY21. Growth of shareholders' equity is mainly attributed due to higher reserves, which inflated by Rs 93.66 billion (22.65 percent) in FY21. Besides, surplus on revaluation of fixed assets witnessed an increase of 1.41 billion in FY21 over the previous year. Total liabilities increased by 5.96 percent, reached to Rs 901.95 billion in FY21 from Rs 851.20 billion in FY20. Total non-current liabilites of the sector decreased to Rs 161.55 billion in FY21 from Rs 186.52 billion in FY20 witnessing a decrease of 13.39 percent. The analysis of non-current
 liabilities reveals that long-term borrowings and other non-current liabilities decreased by Rs 18.39 billion and Rs 7.83 billion respectively in FY21.

Total current liabilities showed an increase of Rs 75.73 billion (11.39 percent) in FY21, reached at Rs 740.41 billion in FY21. It should be noted that during the year all of the components of current liabilities recorded an increase except short-term borrowings. Specifically, Trade credit (which holds 71.45 percent share of current liabilities) showed increase of 14.58 percent in FY21 over FY20. Besides, current portion of non- current liabilities increased by Rs 7.05 billion during FY21. Other current liabilities witnessed a growth of 31.81 percent in FY21 and reached to Rs 48.60 billion in FY21.


Operating Efficiency \& Ratio Analysis
Sales, gross profit, profit before tax and profit after tax are yardsticks of operational performance of companies. Sales of the sector reached at Rs 2,403.14 billion in FY21, posted an increase of Rs 104.84 billion whereas the cost of sales of the sector increased by Rs 9.97 billion. As a result, gross profit of the sector ballooned to Rs 212.54, posted an increase of Rs 94.86 billion during FY21. On the back of smaller growth in expenses, EBIT posted Rs 100.91 billion growth during FY21. A lower interest expenses resulted in huge increase in profit before tax, posted a YoY growth of 357.11 percent during FY21. The growth in tax expenses remained subdued, resulted in a colossal growth in profit after tax during FY21,
posted nearly 7 times of the profit earned during FY20. Precisely, profit after tax recorded an increase of Rs 85.87 billion in FY21, reached at Rs 100.84 billion in FY21 form Rs 14.97 billion in FY20.

Consequently, the parameters of companies' profitability, Return on equity (ROE) and Return on assets (ROA), both witnessed significant improvement during FY21. ROE and ROA increased from 2.66 percent and 1.03 percent in FY20 to 16.26 percent and 6.74 percent respectively in FY21.


Similar pattern can be observed in other profitability ratios, like net profit margin and basic earnings per share, increased to 4.20 and 9.13 in FY21, from 0.65 and 1.41 respectively in FY20.

Coke and Refined Petroleum Products - Overall

|  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| 447,978,844 | 463,169,449 | 498,403,813 | 510,234,704 | 544,206,620 | 533,010,748 |
| 88,139,896 | 96,035,411 | 85,319,852 | 100,000,957 | 99,524,210 | 97,278,591 |
| 317,856,439 | 418,315,771 | 485,460,581 | 513,332,958 | 564,328,808 | 598,712,587 |
| 186,567,805 | 261,153,346 | 297,066,849 | 295,296,176 | 314,453,236 | 310,267,421 |
| 526,980 | 487,546 | 652,020 | 662,414 | 459,880 | 397,348 |
| 138,636,163 | 73,142,591 | 84,311,181 | 54,911,872 | 54,469,119 | 62,538,598 |
| 34,108,000 | 32,350,555 | 31,053,911 | 59,363,285 | 75,300,175 | 62,528,790 |
| 562,804,692 | 748,411,384 | 851,399,478 | 978,640,292 | 877,666,062 | 1,038,905,500 |
| 65,333,619 | 73,257,318 | 73,258,753 | 86,825,464 | 68,483,094 | 86,277,263 |
| 114,024,374 | 139,273,363 | 192,362,846 | 214,961,435 | 143,357,555 | 219,118,462 |
| 14,894,341 | 19,953,535 | 34,172,959 | 36,394,158 | 32,260,792 | 48,795,021 |
| 3,479,602 | 4,437,221 | 4,737,695 | 15,330,021 | 6,713,982 | 11,203,304 |
| 44,811,835 | 48,545,331 | 71,830,920 | 73,555,871 | 47,127,688 | 80,045,075 |
| 282,931,249 | 366,836,580 | 466,448,388 | 508,850,535 | 513,284,672 | 560,000,156 |
| 5,162,477 | 8,443,952 | 9,487,015 | 5,950,527 | 4,249,650 | 3,684,802 |
| 22,405,450 | 83,021,019 | 17,623,664 | 50,125,449 | 63,397,665 | 87,117,169 |
| 72,947,523 | 77,579,152 | 92,218,812 | 111,926,882 | 84,893,426 | 82,707,648 |
| 1,010,783,536 | 1,211,580,833 | 1,349,803,291 | 1,488,874,996 | 1,421,872,682 | 1,571,916,248 |
| 427,171,061 | 500,653,357 | 539,164,176 | 557,202,177 | 570,675,779 | 669,965,391 |
| 43,437,194 | 87,198,812 | 88,104,222 | 92,747,077 | 106,274,497 | 110,494,620 |
| 43,437,072 | 87,198,692 | 88,104,108 | 92,746,969 | 106,274,379 | 110,494,507 |
| 122 | 120 | 114 | 108 | 118 | 113 |
| 354,790,193 | 383,623,553 | 417,954,955 | 427,599,031 | 413,441,949 | 507,103,097 |
| 21,202,219 | 33,939,342 | 27,948,949 | 32,896,949 | 33,742,682 | 45,191,079 |
| 333,587,974 | 349,684,211 | 390,006,006 | 394,702,082 | 379,699,267 | 461,912,018 |
| 212,031,683 | 226,748,964 | 263,022,729 | 262,425,760 | 245,890,153 | 330,553,359 |
| 28,943,674 | 29,830,992 | 33,104,999 | 36,856,069 | 50,959,333 | 52,367,674 |
| 110,550,710 | 139,754,588 | 136,821,522 | 160,648,020 | 186,519,666 | 161,545,346 |
| 28,844,716 | 45,323,589 | 35,147,225 | 56,958,557 | 77,574,855 | 59,178,732 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 3,120,000 | 2,860,000 | 1,820,000 | 1,820,000 |
| 9,592,593 | 11,490,394 | 8,987,929 | 11,461,129 | 10,819,406 | 12,069,056 |
| 72,113,401 | 82,940,605 | 89,566,368 | 89,368,334 | 96,305,405 | 88,477,558 |
| 473,061,765 | 571,172,888 | 673,817,593 | 771,024,799 | 664,677,237 | 740,405,511 |
| 327,228,590 | 386,164,661 | 514,104,476 | 522,272,781 | 461,712,629 | 529,020,782 |
| 164,233,955 | 191,087,761 | 265,871,909 | 263,533,486 | 188,595,150 | 251,313,271 |
| 124,751,700 | 148,002,736 | 125,984,542 | 209,550,995 | 159,936,921 | 149,572,389 |
| 7,108,684 | 12,571,771 | 13,167,687 | 12,891,945 | 6,158,601 | 13,214,284 |
| 13,972,791 | 24,433,720 | 20,560,888 | 26,309,078 | 36,869,086 | 48,598,056 |
| 1,469,988,662 | 1,878,768,170 | 2,348,066,585 | 2,601,205,129 | 2,298,295,757 | 2,403,136,032 |
| 1,432,433,498 | 1,848,197,687 | 2,312,382,153 | 2,571,014,861 | 2,278,049,879 | 2,384,078,186 |
| 37,555,164 | 30,570,483 | 35,684,432 | 30,190,268 | 20,245,878 | 19,057,846 |
| 1,349,093,513 | 1,711,529,543 | 2,166,463,196 | 2,437,834,554 | 2,180,616,364 | 2,190,594,515 |
| 329,221,663 | 412,545,263 | 634,543,030 | 813,256,954 | 627,616,931 | 620,194,746 |
| 120,895,149 | 167,238,627 | 181,603,389 | 163,370,575 | 117,679,393 | 212,541,517 |
| 60,082,239 | 61,010,110 | 71,439,806 | 90,591,443 | 73,909,175 | 78,345,825 |
| 18,385,954 | 19,936,398 | 21,683,338 | 23,457,004 | 23,472,890 | 24,791,835 |
| 41,696,285 | 41,073,712 | 49,756,468 | 67,134,439 | 50,436,285 | 53,553,990 |
| 28,438,865 | 25,845,455 | 25,845,647 | 35,110,161 | 25,781,067 | 36,266,745 |
| 89,251,775 | 132,073,972 | 136,009,230 | 107,889,293 | 69,551,285 | 170,462,437 |
| 13,814,705 | 12,684,114 | 18,032,167 | 42,119,262 | 37,993,089 | 26,208,135 |
| 10,774,073 | 10,581,539 | 10,687,667 | 26,725,709 | 25,470,661 | 17,785,604 |
| 75,437,070 | 119,389,858 | 117,977,063 | 65,770,031 | 31,558,196 | 144,254,302 |
| 20,718,817 | 30,985,740 | 34,775,556 | 32,650,312 | 16,584,279 | 43,417,818 |
| 54,718,253 | 88,404,118 | 83,201,507 | 33,119,719 | 14,973,917 | 100,836,484 |
| 33,237,913 | 43,777,295 | 33,311,154 | 25,247,664 | 17,913,937 | 19,841,191 |
| 0 | 543,372 | 5,536,419 | 5,905,430 | 0 | 232,008 |
| 82,093,594 | 67,144,087 | 65,830,977 | 14,672,413 | 99,234,366 | 100,279,435 |
| $(58,773,228)$ | $(33,591,420)$ | $(13,642,374)$ | $(62,843,965)$ | $(47,423,745)$ | $(10,162,915)$ |
| $(9,409,629)$ | $(22,406,645)$ | $(60,329,990)$ | $(16,411,519)$ | $(33,845,885)$ | $(39,319,527)$ |
| 537,721,771 | 640,407,945 | 675,985,698 | 717,850,197 | 757,195,445 | 831,510,737 |
| 21,480,340 | 44,083,451 | 44,353,934 | 1,966,625 | $(2,940,020)$ | 80,763,285 |
| 18,449,072 | 26,446,273 | 31,104,959 | 37,772,526 | 38,666,246 | 35,787,392 |
| 27,888,659 | 34,878,960 | 37,406,046 | 38,744,708 | 37,389,267 | 43,458,590 |
| 3.72 | 4.71 | 3.54 | 1.27 | 0.65 | 4.20 |
| 1.49 | 1.69 | 1.83 | 1.83 | 1.58 | 1.61 |
| 5.56 | 7.96 | 6.50 | 2.33 | 1.03 | 6.74 |
| 2.39 | 2.40 | 2.46 | 2.59 | 2.58 | 2.41 |
| 13.31 | 19.06 | 16.00 | 6.04 | 2.66 | 16.26 |
| 12.60 | 10.14 | 9.44 | 3.57 | 1.41 | 9.13 |


| Attock Petroleum Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,523,465 | 5,867,006 | 7,982,762 | 9,299,767 | 15,712,194 | 17,686,905 |
| 1.Capital work in progress | 876,599 | 1,631,309 | 1,783,163 | 2,691,058 | 1,846,684 | 702,760 |
| 2.Operating fixed assets at cost | 4,007,094 | 4,882,209 | 7,196,160 | 8,792,823 | 10,501,260 | 13,176,129 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,135,066 | 2,707,992 | 4,634,624 | 5,657,884 | 11,992,977 | 15,914,059 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 1,408,141 | 1,497,777 | 1,561,053 | 903,965 | 807,973 | 842,469 |
| 6.Other non-current assets | 103,659 | 29,928 | 3,922 | 46,860 | 1,064,560 | 227,617 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 26,001,840 | 32,499,946 | 38,148,564 | 37,102,945 | 35,526,138 | 44,210,980 |
| 1.Cash \& bank balance | 9,162,282 | 10,933,386 | 4,198,160 | 2,920,168 | 3,482,386 | 9,831,007 |
| 2.Inventories; of which | 4,836,653 | 7,234,415 | 12,460,539 | 12,865,862 | 9,464,503 | 16,121,539 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 4,832,448 | 7,230,502 | 12,454,995 | 12,860,159 | 9,464,503 | 16,121,539 |
| 3.Trade Debt / accounts receivables | 7,668,520 | 10,801,077 | 16,475,576 | 16,838,255 | 13,970,178 | 11,025,245 |
| 4.Short term loans and advances | 24,793 | 25,735 | 29,015 | 99,184 | 84,779 | 47,133 |
| 5.Short term investments | 1,867,894 | 910,353 | 1,641,485 | 890,788 | 4,797,007 | 1,560,408 |
| 6.Other current assets | 2,441,698 | 2,594,980 | 3,343,789 | 3,488,688 | 3,727,285 | 5,625,648 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 30,525,305 | 38,366,952 | 46,131,326 | 46,402,712 | 51,238,332 | 61,897,885 |
| C.Shareholders' Equity (C1+C2+C3) | 14,317,166 | 16,294,491 | 18,417,662 | 18,926,735 | 18,446,021 | 22,720,934 |
| 1.Issued, Subscribed \& Paid up capital | 829,440 | 829,440 | 829,440 | 995,328 | 995,328 | 995,328 |
| i)Ordinary shares | 829,440 | 829,440 | 829,440 | 995,328 | 995,328 | 995,328 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 13,487,726 | 15,465,051 | 17,588,222 | 17,931,407 | 17,450,693 | 21,725,606 |
| i)Capital Reserve | 126,411 | 214,608 | 250,034 | 219,785 | 219,855 | 219,971 |
| ii)Revenue Reserve | 13,361,315 | 15,250,443 | 17,338,188 | 17,711,622 | 17,230,838 | 21,505,635 |
| of which: un-appropriated profit(loss) / retained earnings | 13,361,315 | 15,250,443 | 17,338,188 | 17,711,622 | 17,230,838 | 21,505,635 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 626,159 | 733,581 | 911,540 | 792,993 | 4,883,583 | 7,381,496 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 4,099,255 | 6,335,903 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 626,159 | 733,581 | 911,540 | 792,993 | 784,328 | 1,045,593 |
| E.Current Liabilities (E1+E2+E3+E4) | 15,581,980 | 21,338,880 | 26,802,124 | 26,682,984 | 27,908,728 | 31,795,455 |
| 1.Trade credit \& other accounts payables | 15,466,823 | 21,061,447 | 26,138,159 | 26,633,386 | 27,561,324 | 31,179,480 |
| of which: i) Trade credits | 779,568 | 2,230,888 | 2,649,038 | 3,473,839 | 2,162,348 | 7,211,859 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 255,501 | 565,136 |
| 4.Other current liabilities | 115,157 | 277,433 | 663,965 | 49,598 | 91,903 | 50,839 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 109,234,361 | 138,660,665 | 177,216,737 | 223,054,352 | 201,078,720 | 188,645,375 |
| i)Local sales (Net) | 109,229,723 | 138,438,167 | 177,041,752 | 222,817,547 | 200,819,340 | 188,385,995 |
| ii)Export sales (Net) | 4,638 | 222,498 | 174,985 | 236,805 | 259,380 | 259,380 |
| 2.Cost of sales | 103,485,300 | 131,325,344 | 167,473,443 | 214,833,185 | 197,440,830 | 178,663,434 |
| i)Cost of material | 89,764,129 | 116,956,285 | 154,250,126 | 192,207,712 | 161,101,077 | 149,103,821 |
| 3.Gross profit / (loss) (F1-F2) | 5,749,061 | 7,335,321 | 9,743,294 | 8,221,167 | 3,637,890 | 9,981,941 |
| 4.General, administrative and other expenses | 1,700,072 | 1,880,857 | 2,980,089 | 3,903,630 | 3,196,605 | 4,660,578 |
| i)Selling \& distribution expenses | 579,789 | 661,328 | 11,281 | 15,683 | 6,361 | 6,352 |
| ii)Administrative and other expenses | 1,120,283 | 1,219,529 | 2,968,808 | 3,887,947 | 3,190,244 | 4,654,226 |
| 5.Other income / (loss) | 1,784,833 | 2,569,165 | 2,090,440 | 2,254,312 | 2,659,000 | 3,036,613 |
| 6.EBIT (F3-F4+F5) | 5,833,822 | 8,023,629 | 8,853,645 | 6,571,849 | 3,100,285 | 8,357,976 |
| 7.Financial expenses | 200,372 | 324,461 | 564,333 | 848,992 | 1,597,199 | 1,418,918 |
| of which: (i) Interest expenses | 174,713 | 295,223 | 517,417 | 784,571 | 1,527,951 | 1,306,727 |
| 8.Profit / (loss) before taxation (F6-F7) | 5,633,450 | 7,699,168 | 8,289,312 | 5,722,857 | 1,503,086 | 6,939,058 |
| 9.Tax expenses | 1,804,865 | 2,400,000 | 2,632,963 | 1,762,251 | 494,792 | 2,019,426 |
| 10.Profit / (loss) after tax (F8-F9) | 3,828,585 | 5,299,168 | 5,656,349 | 3,960,606 | 1,008,294 | 4,919,632 |
| 11.Cash dividends | 3,317,760 | 3,525,120 | 3,317,760 | 1,990,656 | 895,795 | 2,463,437 |
| 12.Bonus shares / stock dividends | 0 | 0 | 165,888 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,700,253 | 4,848,276 | $(1,030,368)$ | 2,998,293 | 7,414,512 | 5,631,875 |
| 2.Net cash flows from investing activities | 3,660,211 | 235,566 | $(2,620,019)$ | $(789,943)$ | $(1,681,346)$ | $(1,177,105)$ |
| 3.Net cash flows from financing activities | $(3,064,694)$ | $(3,312,880)$ | $(3,088,661)$ | $(3,492,842)$ | $(1,851,147)$ | $(1,498,680)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 14,943,325 | 17,028,072 | 19,329,202 | 19,719,728 | 23,329,604 | 30,102,430 |
| 2.Retention in business (F10-F11-F12) | 510,825 | 1,774,048 | 2,172,701 | 1,969,950 | 112,499 | 2,456,195 |
| 3.Depreciation for the year | 318,172 | 347,700 | 421,946 | 591,595 | 683,888 | 899,032 |
| 4.Salaries, wages and employee benefits | 969,576 | 652,335 | 1,269,638 | 1,407,182 | 1,292,918 | 2,152,517 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.50 | 3.82 | 3.19 | 1.78 | 0.50 | 2.61 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 3.61 | 4.03 | 4.19 | 4.82 | 4.12 | 3.33 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.67 | 15.38 | 13.39 | 8.56 | 2.07 | 8.70 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.17 | 2.25 | 2.43 | 2.48 | 2.61 | 2.75 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 27.47 | 34.62 | 32.59 | 21.21 | 5.40 | 23.90 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 46.16 | 63.89 | 68.19 | 39.79 | 10.13 | 49.43 |


| Attock Refinery Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 56,445,629 | 59,338,380 | 58,167,975 | 55,792,143 | 67,523,710 | 69,335,499 |
| 1.Capital work in progress | 22,733,687 | 142,057 | 303,043 | 622,573 | 979,206 | 862,679 |
| 2.Operating fixed assets at cost | 16,793,557 | 41,799,658 | 42,041,791 | 42,163,671 | 55,433,651 | 55,670,390 |
| 3.Operating fixed assets after deducting accumulated depreciation | 12,239,301 | 35,222,027 | 32,949,096 | 30,543,735 | 41,585,172 | 39,268,898 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 20,787,112 | 23,939,539 | 24,830,227 | 20,709,543 | 18,520,569 | 22,199,744 |
| 6.Other non-current assets | 685,529 | 34,757 | 85,609 | 3,916,292 | 6,438,763 | 7,004,178 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 26,738,964 | 42,094,247 | 53,290,555 | 54,940,990 | 35,487,465 | 42,193,898 |
| 1.Cash \& bank balance | 9,689,269 | 21,650,017 | 21,972,186 | 16,622,691 | 8,158,690 | 12,105,410 |
| 2.Inventories; of which | 6,708,327 | 5,713,476 | 9,789,826 | 10,020,227 | 7,166,651 | 9,381,522 |
| i)Raw material | 2,200,687 | 1,382,589 | 1,981,197 | 2,394,892 | 1,995,340 | 2,487,241 |
| ii)Work in progress | 571,674 | 791,726 | 1,434,159 | 1,602,259 | 1,809,951 | 2,448,840 |
| iii)Finished goods | 3,935,966 | 3,539,161 | 6,374,470 | 6,023,076 | 3,361,360 | 4,445,441 |
| 3.Trade Debt / accounts receivables | 6,889,447 | 10,678,578 | 15,748,306 | 22,411,940 | 12,728,517 | 13,305,509 |
| 4.Short term loans and advances | 57,573 | 100,064 | 99,272 | 2,105,033 | 194,963 | 91,421 |
| 5.Short term investments | 0 | 0 | 985,846 | 0 | 0 | 0 |
| 6.Other current assets | 3,394,348 | 3,952,112 | 4,695,119 | 3,781,099 | 7,238,644 | 7,310,036 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 83,184,593 | 101,432,627 | 111,458,530 | 110,733,133 | 103,011,175 | 111,529,397 |
| C.Shareholders' Equity (C1+C2+C3) | 40,701,797 | 48,907,780 | 49,628,076 | 40,499,547 | 48,895,531 | 49,921,165 |
| 1.Issued, Subscribed \& Paid up capital | 852,930 | 852,930 | 852,930 | 1,066,163 | 1,066,163 | 1,066,163 |
| i)Ordinary shares | 852,930 | 852,930 | 852,930 | 1,066,163 | 1,066,163 | 1,066,163 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 29,036,918 | 36,002,274 | 36,722,570 | 27,380,808 | 22,735,949 | 23,761,583 |
| i)Capital Reserve | 10,527,984 | 15,074,487 | 14,062,037 | 13,270,602 | 13,278,538 | 13,279,875 |
| ii)Revenue Reserve | 18,508,934 | 20,927,787 | 22,660,533 | 14,110,206 | 9,457,411 | 10,481,708 |
| of which: un-appropriated profit(loss) / retained earnings | 13,216,285 | 14,628,728 | 15,606,528 | 7,029,489 | 2,376,795 | 3,401,881 |
| 3.Surplus on revaluation of fixed assets | 10,811,949 | 12,052,576 | 12,052,576 | 12,052,576 | 25,093,419 | 25,093,419 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 14,613,682 | 18,325,111 | 12,642,916 | 7,986,382 | 7,726,808 | 5,624,395 |
| 1.Long term borrowings | 14,613,682 | 17,672,166 | 12,642,916 | 7,981,422 | 7,720,935 | 5,619,191 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 652,945 | 0 | 4,960 | 5,873 | 5,204 |
| E.Current Liabilities (E1+E2+E3+E4) | 27,869,114 | 34,199,736 | 49,187,538 | 62,247,204 | 46,388,836 | 55,983,837 |
| 1.Trade credit \& other accounts payables | 23,089,140 | 28,212,632 | 44,552,948 | 57,285,622 | 43,207,620 | 47,226,654 |
| of which: i) Trade credits | 13,379,122 | 16,160,601 | 24,294,232 | 31,769,084 | 21,240,821 | 21,240,821 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 3,000,000 |
| 3.Current portion of non-current liabilities | 550,000 | 2,200,000 | 2,200,000 | 2,200,000 | 214,899 | 2,415,832 |
| 4.Other current liabilities | 4,229,974 | 3,787,104 | 2,434,590 | 2,761,582 | 2,966,317 | 3,341,351 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 66,564,924 | 101,411,792 | 129,667,056 | 176,838,603 | 119,901,155 | 127,835,929 |
| i)Local sales (Net) | 53,836,859 | 90,778,621 | 122,617,484 | 167,001,928 | 116,433,408 | 126,941,162 |
| ii)Export sales (Net) | 12,728,065 | 10,633,171 | 7,049,572 | 9,836,675 | 3,467,747 | 894,767 |
| 2.Cost of sales | 67,466,755 | 97,078,919 | 130,675,227 | 180,815,670 | 124,999,908 | 130,298,894 |
| i)Cost of material | 63,267,526 | 87,812,553 | 122,516,323 | 166,189,437 | 110,686,024 | 119,710,027 |
| 3.Gross profit / (loss) (F1-F2) | $(901,831)$ | 4,332,873 | $(1,008,171)$ | $(3,977,067)$ | $(5,098,753)$ | (2,462,965) |
| 4.General, administrative and other expenses | 576,884 | 846,730 | 746,515 | 797,236 | 940,685 | 891,567 |
| i)Selling \& distribution expenses | 50,538 | 49,047 | 50,156 | 52,019 | 48,028 | 52,184 |
| ii)Administrative and other expenses | 526,346 | 797,683 | 696,359 | 745,217 | 892,657 | 839,383 |
| 5.Other income / (loss) | 927,384 | 1,434,222 | 2,084,256 | 2,641,493 | 2,436,999 | 1,893,892 |
| 6.EBIT (F3-F4+F5) | $(551,331)$ | 4,920,365 | 329,570 | $(2,132,810)$ | $(3,602,439)$ | (1,460,640) |
| 7.Financial expenses | 156,881 | 1,263,141 | 2,925,299 | 6,623,676 | 1,063,548 | 852,764 |
| of which: (i) Interest expenses | 1,054,338 | 1,527,118 | 1,528,675 | 1,882,912 | 935,158 | 850,553 |
| 8.Profit / (loss) before taxation (F6-F7) | $(708,212)$ | 3,657,224 | $(2,595,729)$ | $(8,756,486)$ | $(4,665,987)$ | (2,313,404) |
| 9.Tax expenses | $(4,819)$ | $(42,111)$ | $(1,593,206)$ | $(2,240,405)$ | $(1,292,787)$ | $(78,942)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(703,393)$ | 3,699,335 | $(1,002,523)$ | $(6,516,081)$ | $(3,373,200)$ | $(2,234,462)$ |
| 11.Cash dividends | 426,465 | 511,758 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 213,233 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(2,722,882)$ | 7,156,808 | 7,356,674 | 2,330,634 | $(6,142,038)$ | 1,582,578 |
| 2.Net cash flows from investing activities | $(175,439)$ | 1,963,217 | 2,486,164 | 2,587,035 | 1,562,338 | 376,282 |
| 3.Net cash flows from financing activities | 1,887,578 | 2,826,744 | $(8,542,684)$ | $(11,270,011)$ | $(3,888,738)$ | $(1,017,004)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 55,315,479 | 67,232,891 | 62,270,992 | 48,485,929 | 56,622,339 | 55,545,560 |
| 2.Retention in business (F10-F11-F12) | $(1,129,858)$ | 3,187,577 | $(1,215,756)$ | $(6,516,081)$ | $(3,373,200)$ | $(2,234,462)$ |
| 3.Depreciation for the year | 153,342 | 2,068,369 | 2,570,824 | 2,583,323 | 2,599,006 | 2,610,990 |
| 4.Salaries, wages and employee benefits | 345,521 | 1,604,345 | 1,501,222 | 1,601,842 | 1,604,611 | 1,583,740 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -1.06 | 3.65 | -0.77 | -3.68 | -2.81 | -1.75 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.79 | 1.10 | 1.22 | 1.59 | 1.12 | 1.19 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -0.83 | 4.01 | -0.94 | -5.87 | -3.16 | -2.08 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.15 | 2.06 | 2.16 | 2.47 | 2.39 | 2.17 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -1.80 | 8.26 | -2.03 | -14.46 | -7.55 | -4.52 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -8.25 | 43.37 | -11.75 | -61.12 | -31.64 | -20.96 |


| Byco Petroleum (Formerly Bosicor Pakistan Lt |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 37,460,887 | 85,427,716 | 84,364,370 | 83,968,855 | 84,693,110 | 84,598,351 |
| 1.Capital work in progress | 435,509 | 31,608,062 | 19,910,082 | 20,959,424 | 23,119,047 | 27,216,293 |
| 2.Operating fixed assets at cost | 47,906,071 | 69,279,762 | 83,807,738 | 86,550,000 | 88,258,646 | 88,745,200 |
| 3.Operating fixed assets after deducting accumulated depreciation | 35,216,520 | 52,854,762 | 63,497,878 | 62,113,652 | 60,738,433 | 56,476,115 |
| 4. Intangible assets | 23,746 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,785,112 | 964,892 | 956,410 | 895,779 | 835,630 | 905,943 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 18,382,716 | 20,949,258 | 41,022,001 | 41,001,806 | 35,575,864 | 47,039,780 |
| 1.Cash \& bank balance | 240,532 | 249,577 | 746,096 | 1,135,249 | 2,319,220 | 2,249,958 |
| 2.Inventories; of which | 7,331,755 | 12,582,849 | 29,391,250 | 29,260,294 | 22,878,892 | 33,584,673 |
| i)Raw material | 2,389,729 | 6,784,377 | 21,081,770 | 18,238,048 | 18,740,294 | 26,063,302 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 4,942,026 | 5,798,472 | 8,309,480 | 11,022,246 | 4,138,598 | 7,521,371 |
| 3.Trade Debt / accounts receivables | 8,278,080 | 4,858,318 | 5,463,784 | 5,336,657 | 4,356,855 | 4,556,175 |
| 4.Short term loans and advances | 555,535 | 1,056,064 | 1,360,410 | 1,182,132 | 1,362,133 | 1,560,131 |
| 5.Short term investments | 0 | 0 | 0 | - | 0 | 0 |
| 6.Other current assets | 1,976,814 | 2,202,450 | 4,060,461 | 4,087,474 | 4,658,764 | 5,088,843 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 55,843,603 | 106,376,974 | 125,386,371 | 124,970,661 | 120,268,974 | 131,638,131 |
| C.Shareholders' Equity (C1+C2+C3) | $(2,200,072)$ | 15,127,275 | 23,821,200 | 21,209,739 | 18,687,860 | 21,680,363 |
| 1.Issued, Subscribed \& Paid up capital | 9,778,587 | 53,298,847 | 53,298,847 | 53,298,847 | 53,298,847 | 53,298,847 |
| i)Ordinary shares | 9,778,587 | 53,298,847 | 53,298,847 | 53,298,847 | 53,298,847 | 53,298,847 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(25,469,576)$ | $(51,426,271)$ | $(42,050,806)$ | $(43,380,000)$ | $(45,365,203)$ | $(41,361,755)$ |
| i)Capital Reserve | 0 | 761,129 | 841,249 | 857,140 | 857,140 | 979,418 |
| ii)Revenue Reserve | $(25,469,576)$ | $(52,187,400)$ | $(42,892,055)$ | $(44,237,140)$ | $(46,222,343)$ | $(42,341,173)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(25,469,576)$ | $(52,187,400)$ | $(42,892,055)$ | $(44,237,140)$ | $(46,222,343)$ | $(42,341,173)$ |
| 3. Surplus on revaluation of fixed assets | 13,490,917 | 13,254,699 | 12,573,159 | 11,290,892 | 10,754,216 | 9,743,271 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 17,328,850 | 34,982,076 | 28,842,334 | 28,290,422 | 30,053,303 | 31,326,859 |
| 1.Long term borrowings | 8,832,746 | 22,399,166 | 13,981,994 | 16,921,456 | 19,207,227 | 21,106,084 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 3,120,000 | 2,860,000 | 1,820,000 | 1,820,000 |
| 4.Employees benefit obligations | 57,880 | 180,184 | 127,481 | 58,834 | 98,922 | 192,870 |
| 5.Other non-current liabilities | 8,438,224 | 12,402,726 | 11,612,859 | 8,450,132 | 8,927,154 | 8,207,905 |
| E.Current Liabilities (E1+E2+E3+E4) | 40,714,825 | 56,267,623 | 72,722,837 | 75,470,500 | 71,527,811 | 78,630,909 |
| 1.Trade credit \& other accounts payables | 26,905,483 | 41,877,992 | 58,325,401 | 47,941,713 | 41,092,243 | 54,179,487 |
| of which: i) Trade credits | 19,677,480 | 34,505,895 | 47,773,023 | 42,349,348 | 33,312,085 | 43,962,536 |
| 2.Short term borrowings | 6,940,999 | 3,371,784 | 2,322,667 | 15,849,021 | 23,907,984 | 15,069,500 |
| 3.Current portion of non-current liabilities | 5,601,127 | 7,932,304 | 8,766,174 | 7,897,428 | 2,684,871 | 5,961,295 |
| 4.Other current liabilities | 1,267,216 | 3,085,543 | 3,308,595 | 3,782,338 | 3,842,713 | 3,420,627 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 78,356,698 | 88,420,362 | 166,290,362 | 197,830,720 | 173,898,930 | 142,150,298 |
| i)Local sales (Net) | 70,774,797 | 83,402,276 | 154,390,529 | 196,726,035 | 172,164,295 | 142,150,298 |
| ii)Export sales (Net) | 7,581,901 | 5,018,086 | 11,899,833 | 1,104,685 | 1,734,635 | 0 |
| 2.Cost of sales | 75,235,149 | 85,116,134 | 158,050,618 | 196,627,252 | 171,739,740 | 134,892,850 |
| i)Cost of material | 35,561,446 | 39,473,037 | 132,453,860 | 166,958,841 | 136,141,864 | 119,322,745 |
| 3.Gross profit / (loss) (F1-F2) | 3,121,549 | 3,304,228 | 8,239,744 | 1,203,468 | 2,159,190 | 7,257,448 |
| 4.General, administrative and other expenses | 2,368,410 | 2,233,256 | 2,568,910 | 2,149,005 | 2,738,832 | 3,080,069 |
| i)Selling \& distribution expenses | 694,431 | 324,210 | 405,365 | 497,889 | 578,186 | 576,360 |
| ii)Administrative and other expenses | 1,673,979 | 1,909,046 | 2,163,545 | 1,651,116 | 2,160,646 | 2,503,709 |
| 5.Other income / (loss) | 1,557,281 | 1,616,079 | 1,660,086 | 1,017,536 | 1,371,541 | 1,256,589 |
| 6.EBIT (F3-F4+F5) | 2,310,420 | 2,687,051 | 7,330,920 | 71,999 | 791,899 | 5,433,968 |
| 7.Financial expenses | 2,778,621 | 2,284,632 | 2,878,071 | 3,069,557 | 3,960,395 | 2,416,361 |
| of which: (i) Interest expenses | 2,507,597 | 2,173,814 | 2,275,225 | 2,857,539 | 3,812,790 | 2,371,439 |
| 8.Profit / (loss) before taxation (F6-F7) | $(468,201)$ | 402,419 | 4,452,849 | (2,997,558) | $(3,168,496)$ | 3,017,607 |
| 9.Tax expenses | $(854,526)$ | $(1,059,591)$ | 151,781 | $(705,937)$ | $(233,230)$ | 74,468 |
| 10.Profit / (loss) after tax (F8-F9) | 386,325 | 1,462,010 | 4,301,068 | (2,291,621) | $(2,935,266)$ | 2,943,139 |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(3,084,008)$ | 11,978,911 | 7,722,450 | $(8,675,222)$ | $(1,595,423)$ | 9,250,124 |
| 2.Net cash flows from investing activities | 185,700 | $(3,647,814)$ | $(3,289,408)$ | $(2,904,868)$ | $(3,346,740)$ | $(4,646,443)$ |
| 3.Net cash flows from financing activities | 2,446,415 | $(9,088,379)$ | $(3,724,023)$ | 12,089,058 | 7,393,819 | $(6,272,943)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 15,128,778 | 50,109,351 | 52,663,534 | 49,500,161 | 48,741,163 | 53,007,222 |
| 2.Retention in business (F10-F11-F12) | 386,325 | 1,462,010 | 4,301,068 | (2,291,621) | $(2,935,266)$ | 2,943,139 |
| 3.Depreciation for the year | 2,471,021 | 3,558,535 | 3,903,895 | 4,275,629 | 4,287,693 | 4,390,428 |
| 4.Salaries, wages and employee benefits | 996,565 | 1,375,534 | 1,521,916 | 2,042,995 | 2,392,143 | 2,423,390 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.49 | 1.65 | 2.59 | -1.16 | -1.69 | 2.07 |
| P2. Asset turnover ( F 1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.38 | 1.09 | 1.44 | 1.58 | 1.42 | 1.13 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 0.68 | 1.80 | 3.71 | -1.83 | -2.39 | 2.34 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -23.67 | 12.55 | 5.95 | 5.56 | 6.15 | 6.24 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -16.14 | 22.62 | 22.09 | -10.18 | -14.71 | 14.58 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.40 | 0.27 | 0.81 | -0.43 | -0.55 | 0.55 |


| Hascol Petroleum Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 11,600,873 | 15,910,149 | 24,051,289 | 48,309,716 | 38,246,190 | 30,900,773 |
| 1.Capital work in progress | 3,589,787 | 3,811,322 | 4,447,801 | 6,135,113 | 4,932,186 | 2,598,904 |
| 2.Operating fixed assets at cost | 6,794,898 | 11,333,591 | 20,523,408 | 24,730,621 | 27,019,585 | 30,947,096 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,834,477 | 9,869,027 | 17,731,397 | 19,180,173 | 19,039,659 | 24,174,871 |
| 4. Intangible assets | 0 | 0 | 2,565 | 5,232 | 3,007 | 1,816 |
| 5.Long term investments | 1,886,977 | 1,898,263 | 1,321,754 | 1,443,652 | 521,463 | 521,185 |
| 6.Other non-current assets | 289,632 | 331,537 | 547,772 | 21,545,546 | 13,749,875 | 3,603,997 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 33,527,916 | 42,292,190 | 50,668,785 | 48,376,300 | 21,074,570 | 16,496,790 |
| 1.Cash \& bank balance | 7,834,911 | 9,736,439 | 8,800,662 | 13,909,964 | 3,301,861 | 1,333,265 |
| 2.Inventories; of which | 16,477,668 | 18,557,106 | 22,279,280 | 19,516,458 | 11,917,055 | 10,770,349 |
| i)Raw material | 79,694 | 97,636 | 54,577 | 0 | 222,350 | 204,449 |
| ii)Work in progress | 1,110,137 | 1,535,950 | 40,224 | 8,741,861 | 2,325,117 | 4,665,319 |
| iii)Finished goods | 15,287,837 | 16,923,520 | 22,184,479 | 10,774,597 | 9,369,588 | 5,900,581 |
| 3.Trade Debt / accounts receivables | 7,871,281 | 11,518,218 | 13,552,235 | 11,164,877 | 1,814,423 | 902,425 |
| 4.Short term loans and advances | 44,605 | 181,365 | 2,688,589 | 709,855 | 1,054,241 | 431,682 |
| 5.Short term investments | 0 | 0 | 0 | 103,688 | 98,700 | 98,700 |
| 6.Other current assets | 1,299,451 | 2,299,062 | 3,348,019 | 2,971,458 | 2,888,290 | 2,960,369 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 45,128,789 | 58,202,339 | 74,720,074 | 96,686,016 | 59,320,760 | 47,397,563 |
| C.Shareholders' Equity (C1+C2+C3) | 6,566,051 | 9,535,001 | 5,929,938 | (24,865,010) | $(46,279,964)$ | $(47,485,268)$ |
| 1.Issued, Subscribed \& Paid up capital | 1,206,792 | 1,448,150 | 1,810,188 | 1,991,207 | 9,991,207 | 9,991,207 |
| i)Ordinary shares | 1,206,792 | 1,448,150 | 1,810,188 | 1,991,207 | 9,991,207 | 9,991,207 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 4,216,379 | 7,061,062 | $(361,586)$ | $(31,078,090)$ | $(60,233,581)$ | (63,858,171) |
| i)Capital Reserve | 1,695,758 | 5,089,443 | 0 | 5,752,443 | 4,645,552 | 4,645,552 |
| ii)Revenue Reserve | 2,520,621 | 1,971,619 | $(361,586)$ | $(36,830,533)$ | $(64,879,133)$ | (68,503,723) |
| of which: un-appropriated profit(loss) / retained earnings | 2,050,907 | 1,971,619 | $(361,586)$ | $(36,830,533)$ | $(64,879,133)$ | (68,503,723) |
| 3.Surplus on revaluation of fixed assets | 1,142,880 | 1,025,789 | 4,481,336 | 4,221,873 | 3,962,410 | 6,381,696 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 3,924,061 | 3,718,648 | 4,088,488 | 24,325,191 | 29,401,545 | 16,059,437 |
| 1.Long term borrowings | 2,779,480 | 2,617,766 | 3,641,843 | 24,038,347 | 29,238,951 | 15,370,289 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 135,791 | 188,825 | 250,593 | 286,844 | 162,594 | 689,148 |
| 5.Other non-current liabilities | 1,008,790 | 912,057 | 196,052 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 34,638,677 | 44,948,690 | 64,701,648 | 97,225,835 | 76,199,179 | 78,823,394 |
| 1.Trade credit \& other accounts payables | 29,234,263 | 35,363,849 | 43,677,095 | 56,588,632 | 38,338,966 | 30,887,404 |
| of which: i) Trade credits | 21,660,329 | 25,112,678 | 26,686,559 | 32,503,879 | 16,589,556 | 16,645,691 |
| 2.Short term borrowings | 4,038,016 | 6,944,699 | 18,877,466 | 37,017,653 | 33,054,245 | 37,280,935 |
| 3.Current portion of non-current liabilities | 599,079 | 1,642,892 | 1,471,222 | 1,811,148 | 2,102,064 | 2,634,860 |
| 4.Other current liabilities | 767,319 | 997,250 | 675,865 | 1,808,402 | 2,703,904 | 8,020,195 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 99,715,781 | 174,239,633 | 234,444,131 | 155,519,634 | 114,021,116 | 64,269,714 |
| i)Local sales (Net) | 99,715,781 | 174,239,633 | 234,444,131 | 155,519,634 | 114,021,116 | 64,269,714 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 94,585,669 | 166,850,657 | 223,479,465 | 167,974,976 | 116,148,147 | 62,140,895 |
| i)Cost of material | 689,726 | 1,052,801 | 904,056 | 1,204,176 | 761,711 | 984,003 |
| 3.Gross profit / (loss) (F1-F2) | 5,130,112 | 7,388,976 | 10,964,666 | $(12,455,342)$ | $(2,127,031)$ | 2,128,819 |
| 4.General, administrative and other expenses | 2,941,342 | 3,841,102 | 5,905,095 | 8,224,272 | 7,186,521 | 5,293,353 |
| i)Selling \& distribution expenses | 1,746,237 | 2,666,666 | 3,927,590 | 3,634,359 | 2,797,052 | 2,658,154 |
| ii)Administrative and other expenses | 1,195,105 | 1,174,436 | 1,977,505 | 4,589,913 | 4,389,469 | 2,635,199 |
| 5.Other income / (loss) | 209,018 | $(379,547)$ | $(3,681,222)$ | $(4,110,058)$ | $(4,969,108)$ | 2,740,778 |
| 6.EBIT (F3-F4+F5) | 2,397,788 | 3,168,327 | 1,378,349 | (24,789,672) | $(14,282,660)$ | $(423,756)$ |
| 7.Financial expenses | 442,163 | 582,785 | 1,324,262 | 9,558,279 | 8,405,150 | 6,709,864 |
| of which: (i) Interest expenses | 427,704 | 569,189 | 1,293,367 | 9,493,155 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,955,625 | 2,585,542 | 54,087 | (34,347,951) | $(22,687,810)$ | (7,133,620) |
| 9.Tax expenses | 752,349 | 1,257,451 | 272,324 | 817,611 | 850,771 | 436,666 |
| 10.Profit / (loss) after tax (F8-F9) | 1,203,276 | 1,328,091 | $(218,237)$ | $(35,165,562)$ | $(23,538,581)$ | $(7,570,286)$ |
| 11.Cash dividends | 844,754 | 1,013,705 | 633,566 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 633,566 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,599,757 | 1,276,063 | $(7,819,876)$ | $(8,817,435)$ | $(17,559,020)$ | (5,718,910) |
| 2.Net cash flows from investing activities | $(3,581,802)$ | $(5,829,347)$ | $(5,516,647)$ | $(6,105,792)$ | 795,196 | 862,579 |
| 3.Net cash flows from financing activities | 2,259,615 | 4,846,833 | 1,518,038 | $(544,808)$ | 10,119,129 | $(1,338,955)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 10,490,112 | 13,253,649 | 10,018,426 | $(539,819)$ | $(16,878,419)$ | $(31,425,831)$ |
| 2.Retention in business (F10-F11-F12) | 358,522 | 314,386 | $(1,485,369)$ | $(35,165,562)$ | $(23,538,581)$ | $(7,570,286)$ |
| 3.Depreciation for the year | 399,142 | 509,563 | 977,342 | 1,321,341 | 1,508,210 | 1,394,789 |
| 4.Salaries, wages and employee benefits | 720,839 | 1,075,318 | 1,416,161 | 1,218,775 | 1,014,052 | 983,973 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.21 | 0.76 | -0.09 | -22.61 | -20.64 | -11.78 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.78 | 3.37 | 3.53 | 1.81 | 1.45 | 1.20 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 3.35 | 2.57 | -0.33 | -41.03 | -29.86 | -14.19 |
| P4. Financial leverage (Avg. \{Current year( $A+B$ ), previous year ( $A+B$ ) to Avg. Current year(C),previous year (C))\}) | 5.81 | 6.42 | 8.60 | -9.05 | -2.26 | -1.14 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 19.49 | 16.50 | -2.82 | 371.43 | 67.36 | 16.15 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 9.97 | 9.17 | -1.21 | -176.60 | -23.56 | -7.58 |


| Hi-Tech Lubricants Limited |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,956,026 | 2,561,147 | 2,996,525 | 3,158,566 | 3,473,737 | 3,891,960 |
| 1.Capital work in progress | 1,345,251 | 230,908 | 494,663 | 121,874 | 331,828 | 254,193 |
| 2.Operating fixed assets at cost | 512,933 | 2,238,421 | 2,543,264 | 3,290,443 | 3,458,298 | 3,992,781 |
| 3.Operating fixed assets after deducting accumulated depreciation | 492,991 | 2,262,303 | 2,457,572 | 2,999,721 | 2,852,231 | 3,180,558 |
| 4.Intangible assets | 13,062 | 7,804 | 2,917 | 8,511 | 7,867 | 17,378 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 61,658 |
| 6.Other non-current assets | 104,722 | 60,132 | 41,373 | 28,460 | 281,811 | 378,173 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,701,556 | 4,058,409 | 3,611,754 | 3,951,580 | 3,003,394 | 3,466,154 |
| 1.Cash \& bank balance | 187,493 | 220,904 | 566,947 | 308,936 | 186,741 | 387,747 |
| 2.Inventories; of which | 752,208 | 2,070,842 | 1,544,074 | 1,181,900 | 1,459,282 | 1,957,047 |
| i) Raw material | 28,976 | 482,262 | 408,437 | 377,930 | 633,750 | 562,889 |
| ii)Work in progress | 0 | 8,556 | 10,732 | 20,878 | 35,956 | 24,280 |
| iii)Finished goods | 722,874 | 1,579,709 | 1,124,632 | 772,441 | 749,251 | 1,323,520 |
| 3.Trade Debt / accounts receivables | 151,145 | 179,584 | 236,937 | 1,189,383 | 76,104 | 103,119 |
| 4.Short term loans and advances | 96,268 | 125,796 | 80,222 | 53,856 | 176,388 | 143,019 |
| 5.Short term investments | 1,458,563 | 1,081,129 | 917,354 | 882,469 | 723,285 | 446,043 |
| 6.Other current assets | 55,879 | 380,154 | 266,220 | 335,036 | 381,594 | 429,179 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,657,582 | 6,619,556 | 6,608,279 | 7,110,146 | 6,477,131 | 7,358,114 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | 3,302,412 | 3,733,181 | 4,086,701 | 3,896,651 | 3,989,267 | 4,304,345 |
| 1.Issued, Subscribed \& Paid up capital | 1,160,040 | 1,160,040 | 1,160,040 | 1,160,040 | 1,160,040 | 1,160,040 |
| i)Ordinary shares | 1,160,040 | 1,160,040 | 1,160,040 | 1,160,040 | 1,160,040 | 1,160,040 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,142,372 | 2,573,141 | 2,926,661 | 2,736,611 | 2,829,227 | 3,144,305 |
| i)Capital Reserve | 1,441,698 | 1,441,698 | 1,441,698 | 1,441,698 | 1,441,698 | 1,441,698 |
| ii)Revenue Reserve | 700,674 | 1,131,443 | 1,484,963 | 1,294,913 | 1,387,529 | 1,702,607 |
| of which: un-appropriated profit(loss) / retained earnings | 700,674 | 1,131,443 | 1,484,963 | 1,294,913 | 1,387,529 | 1,702,607 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 395,008 | 244,281 | 213,193 | 118,446 | 235,569 | 513,627 |
| 1.Long term borrowings | 380,423 | 201,678 | 99,466 | 29,751 | 232,988 | 462,447 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 14,585 | 42,603 | 113,727 | 88,695 | 2,581 | 51,180 |
| E.Current Liabilities (E1+E2+E3+E4) | 960,162 | 2,642,094 | 2,308,385 | 3,095,049 | 2,252,295 | 2,540,142 |
| 1.Trade credit \& other accounts payables | 590,701 | 1,169,316 | 770,081 | 688,494 | 1,108,299 | 1,728,467 |
| of which: i) Trade credits | 215,303 | 630,422 | 270,188 | 82,936 | 641,282 | 1,118,203 |
| 2.Short term borrowings | 98,994 | 1,235,960 | 1,325,251 | 2,243,171 | 1,013,996 | 607,994 |
| 3.Current portion of non-current liabilities | 232,798 | 207,401 | 179,060 | 77,437 | 94,633 | 182,391 |
| 4.Other current liabilities | 37,669 | 29,417 | 33,993 | 85,947 | 35,367 | 21,290 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 7,014,664 | 7,328,472 | 9,255,386 | 9,431,162 | 5,628,659 | 10,597,388 |
| i)Local sales (Net) | 7,014,664 | 7,328,472 | 9,255,386 | 9,431,162 | 5,628,659 | 10,597,388 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 4,969,011 | 5,395,696 | 6,860,164 | 7,362,277 | 4,213,550 | 8,329,596 |
| i)Cost of material | 0 | 1,668,164 | 2,770,693 | 3,102,601 | 2,547,365 | 5,053,162 |
| 3.Gross profit / (loss) (F1-F2) | 2,045,653 | 1,932,776 | 2,395,222 | 2,068,885 | 1,415,109 | 2,267,792 |
| 4.General, administrative and other expenses | 1,207,255 | 873,207 | 1,188,767 | 1,535,950 | 1,234,175 | 1,479,655 |
| i)Selling \& distribution expenses | 873,175 | 472,317 | 635,791 | 846,162 | 737,928 | 861,385 |
| ii)Administrative and other expenses | 334,080 | 400,890 | 552,976 | 689,788 | 496,247 | 618,270 |
| 5.Other income / (loss) | 46,626 | 96,178 | 71,377 | 81,541 | 130,432 | 107,782 |
| 6.EBIT (F3-F4+F5) | 885,024 | 1,155,747 | 1,277,832 | 614,476 | 311,366 | 895,919 |
| 7.Financial expenses | 17,960 | 77,090 | 127,280 | 313,959 | 235,640 | 114,661 |
| of which: (i) Interest expenses | 16,233 | 75,272 | 124,266 | 309,758 | 198,487 | 110,682 |
| 8.Profit / (loss) before taxation (F6-F7) | 867,064 | 1,078,657 | 1,150,552 | 300,517 | 75,726 | 781,258 |
| 9.Tax expenses | 348,942 | 334,678 | 391,017 | 259,447 | $(45,891)$ | 129,768 |
| 10.Profit / (loss) after tax (F8-F9) | 518,122 | 743,979 | 759,535 | 41,070 | 121,617 | 651,490 |
| 11.Cash dividends | 307,411 | 359,612 | 406,014 | 29,001 | 104,404 | 464,016 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 232,008 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 290,528 | $(353,611)$ | 1,159,644 | $(599,049)$ | 1,184,860 | 942,238 |
| 2.Net cash flows from investing activities | $(1,964,702)$ | $(223,630)$ | $(308,385)$ | $(219,434)$ | $(45,042)$ | $(129,398)$ |
| 3.Net cash flows from financing activities | 1,759,235 | 610,651 | $(505,217)$ | 560,472 | $(1,262,012)$ | $(611,834)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,697,420 | 3,977,462 | 4,299,894 | 4,015,097 | 4,224,836 | 4,817,972 |
| 2.Retention in business (F10-F11-F12) | 210,711 | 384,367 | 353,521 | 12,069 | 17,213 | $(44,534)$ |
| 3. Depreciation for the year | 37,562 | 111,622 | 130,338 | 154,215 | 163,686 | 174,618 |
| 4.Salaries, wages and employee benefits | 433,752 | 509,667 | 610,229 | 744,280 | 637,278 | 885,322 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 7.39 | 10.15 | 8.21 | 0.44 | 2.16 | 6.15 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.51 | 1.30 | 1.40 | 1.37 | 0.83 | 1.53 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 11.12 | 13.19 | 11.48 | 0.60 | 1.79 | 9.42 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$, previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.41 | 1.60 | 1.69 | 1.72 | 1.72 | 1.67 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 15.69 | 21.15 | 19.43 | 1.03 | 3.08 | 15.71 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.47 | 6.41 | 6.55 | 0.35 | 1.05 | 5.62 |


| National Refinery Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 23,703,944 | 38,634,352 | 38,266,309 | 38,678,349 | 41,967,193 | 39,489,300 |
| 1.Capital work in progress | 20,153,752 | 7,443,967 | 2,005,866 | 2,604,318 | 3,468,738 | 1,350,892 |
| 2.Operating fixed assets at cost | 10,765,479 | 38,900,749 | 46,550,825 | 47,411,900 | 48,608,937 | 51,040,471 |
| 3.Operating fixed assets after deducting accumulated depreciation | 3,455,415 | 31,064,391 | 35,523,490 | 32,987,338 | 30,729,932 | 29,869,007 |
| 4. Intangible assets | 18,753 | 39,004 | 189,366 | 103,678 | 19,254 | 8,190 |
| 5.Long term investments | 0 | 0 | 0 | 13,346 | 12,942 | 9,787 |
| 6.Other non-current assets | 76,024 | 86,990 | 547,587 | 2,969,669 | 7,736,327 | 8,251,424 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 29,956,587 | 22,751,593 | 27,547,962 | 37,489,001 | 21,345,597 | 36,192,216 |
| 1.Cash \& bank balance | 11,870,898 | 2,769,491 | 541,837 | 978,680 | 552,605 | 607,327 |
| 2.Inventories; of which | 11,252,503 | 10,931,017 | 12,627,661 | 25,668,594 | 11,820,278 | 21,403,625 |
| i)Raw material | 4,998,782 | 4,567,911 | 3,529,638 | 8,750,748 | 2,351,008 | 9,701,672 |
| ii)Work in progress | 1,797,791 | 2,100,989 | 3,252,580 | 4,965,023 | 2,542,958 | 4,064,865 |
| iii)Finished goods | 4,455,930 | 4,262,117 | 5,845,443 | 11,952,823 | 6,926,312 | 7,637,088 |
| 3.Trade Debt / accounts receivables | 5,297,198 | 6,032,874 | 7,986,214 | 7,499,049 | 4,022,171 | 9,031,922 |
| 4.Short term loans and advances | 84,718 | 64,276 | 58,253 | 31,400 | 43,941 | 36,667 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,451,270 | 2,953,935 | 6,333,997 | 3,311,278 | 4,906,602 | 5,112,675 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 53,660,531 | 61,385,945 | 65,814,271 | 76,167,350 | 63,312,790 | 75,681,516 |
| C.Shareholders' Equity ( $\mathbf{C 1}^{\text {+ }} \mathbf{C 2 + C 3}$ ) | 36,822,443 | 43,339,880 | 43,251,537 | 33,873,469 | 29,837,286 | 31,587,387 |
| 1.Issued, Subscribed \& Paid up capital | 799,666 | 799,666 | 799,666 | 799,666 | 799,666 | 799,666 |
| i)Ordinary shares | 799,666 | 799,666 | 799,666 | 799,666 | 799,666 | 799,666 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 36,022,777 | 42,540,214 | 42,451,871 | 33,073,803 | 29,037,620 | 30,787,721 |
| i)Capital Reserve | 5,697,492 | 9,646,173 | 9,646,173 | 9,646,173 | 9,646,173 | 9,646,173 |
| ii)Revenue Reserve | 30,325,285 | 32,894,041 | 32,805,698 | 23,427,630 | 19,391,447 | 21,141,548 |
| of which: un-appropriated profit(loss) / retained earnings | 6,264,285 | 4,833,041 | 1,744,698 | $(8,546,716)$ | $(12,582,495)$ | (10,829,239) |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 597,542 | 1,362,880 | 356,723 | 293,310 | 492,208 | 1,174,325 |
| 1.Long term borrowings | 0 | 689,490 | 12,870 | 0 | 183,656 | 177,761 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 462,173 | 264,824 | 343,853 | 293,310 | 308,552 | 370,048 |
| 5.Other non-current liabilities | 135,369 | 408,566 | 0 | 0 | 0 | 626,516 |
| E.Current Liabilities (E1+E2+E3+E4) | 16,240,546 | 16,683,185 | 22,206,011 | 42,000,571 | 32,983,296 | 42,919,804 |
| 1.Trade credit \& other accounts payables | 15,030,594 | 16,402,206 | 20,550,989 | 16,418,255 | 15,492,187 | 22,616,437 |
| of which: i) Trade credits | 9,841,409 | 7,988,321 | 13,853,258 | 9,851,697 | 7,116,002 | 16,098,850 |
| 2.Short term borrowings | 0 | 0 | 1,340,273 | 25,007,898 | 16,777,521 | 19,997,515 |
| 3.Current portion of non-current liabilities | 0 | 76,610 | 76,610 | 0 | 3,851 | 5,895 |
| 4.Other current liabilities | 1,209,952 | 204,369 | 238,139 | 574,418 | 709,737 | 299,957 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 93,788,378 | 107,447,444 | 136,984,940 | 160,906,197 | 125,612,646 | 139,625,198 |
| i)Local sales (Net) | 80,869,047 | 96,291,777 | 123,609,722 | 148,431,346 | 116,032,006 | 127,607,170 |
| ii) Export sales (Net) | 12,919,331 | 11,155,667 | 13,375,218 | 12,474,851 | 9,580,640 | 12,018,028 |
| 2.Cost of sales | 82,745,292 | 97,647,936 | 133,172,931 | 165,355,337 | 136,730,486 | 135,700,345 |
| i)Cost of material | 74,867,463 | 92,499,350 | 125,540,380 | 162,547,921 | 118,472,130 | 127,159,520 |
| 3.Gross profit / (loss) (F1-F2) | 11,043,086 | 9,799,508 | 3,812,009 | $(4,449,140)$ | $(11,117,840)$ | 3,924,853 |
| 4.General, administrative and other expenses | 2,192,718 | 2,026,629 | 1,697,154 | 1,663,633 | 1,612,946 | 1,954,644 |
| i)Selling \& distribution expenses | 685,635 | 734,788 | 756,507 | 814,479 | 730,848 | 925,628 |
| ii)Administrative and other expenses | 1,507,083 | 1,291,841 | 940,647 | 849,154 | 882,098 | 1,029,016 |
| 5.Other income / (loss) | 1,514,185 | 724,818 | 558,088 | 369,511 | 380,939 | 370,388 |
| 6.EBIT (F3-F4+F5) | 10,364,553 | 8,497,697 | 2,672,943 | $(5,743,262)$ | $(12,349,847)$ | 2,340,597 |
| 7.Financial expenses | 275,527 | 182,526 | 1,765,615 | 5,285,749 | 2,513,245 | 940,388 |
| of which: (i) Interest expenses | 13,947 | 349 | 72,080 | 1,195,842 | 2,236,233 | 930,828 |
| 8.Profit / (loss) before taxation (F6-F7) | 10,089,026 | 8,315,171 | 907,328 | $(11,029,011)$ | $(14,863,092)$ | 1,400,209 |
| 9.Tax expenses | 2,400,950 | 269,390 | $(863,356)$ | $(2,336,584)$ | $(10,799,330)$ | $(369,891)$ |
| 10.Profit / (loss) after tax (F8-F9) | 7,688,076 | 8,045,781 | 1,770,684 | $(8,692,427)$ | $(4,063,762)$ | 1,770,100 |
| 11.Cash dividends | 1,599,332 | 1,799,249 | 799,666 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 9,983,597 | 6,401,194 | 1,178,195 | $(20,877,716)$ | 9,680,120 | $(2,738,746)$ |
| 2.Net cash flows from investing activities | $(14,713,664)$ | $(14,679,700)$ | $(2,279,999)$ | $(1,468,937)$ | $(1,844,157)$ | $(395,125)$ |
| 3.Net cash flows from financing activities | $(795,067)$ | $(822,901)$ | $(2,466,123)$ | $(884,129)$ | $(31,661)$ | $(31,401)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 37,419,985 | 44,702,760 | 43,608,260 | 34,166,779 | 30,329,494 | 32,761,712 |
| 2.Retention in business (F10-F11-F12) | 6,088,744 | 6,246,533 | 971,018 | $(8,692,427)$ | $(4,063,762)$ | 1,770,100 |
| 3.Depreciation for the year | 349,897 | 615,630 | 3,230,051 | 3,453,602 | 3,501,249 | 3,419,842 |
| 4.Salaries, wages and employee benefits | 2,543,392 | 2,278,175 | 2,025,681 | 1,801,363 | 1,791,107 | 2,012,435 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 8.20 | 7.49 | 1.29 | -5.40 | -3.24 | 1.27 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.84 | 1.87 | 2.15 | 2.27 | 1.80 | 2.01 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 15.12 | 13.99 | 2.78 | -12.24 | -5.83 | 2.55 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.52 | 1.44 | 1.47 | 1.84 | 2.19 | 2.26 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 22.96 | 20.07 | 4.09 | -22.54 | -12.76 | 5.76 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 96.14 | 100.61 | 22.14 | -108.70 | -50.82 | 22.14 |


| Pakistan Oilfields Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 35,541,556 | 34,751,241 | 34,223,636 | 29,247,053 | 32,313,856 | 30,517,927 |
| 1.Capital work in progress | 792,372 | 912,728 | 650,464 | 751,571 | 485,562 | 550,937 |
| 2.Operating fixed assets at cost | 18,482,331 | 19,269,730 | 20,620,892 | 21,167,416 | 21,941,840 | 22,424,354 |
| 3.Operating fixed assets after deducting accumulated depreciation | 9,629,028 | 8,941,806 | 8,754,987 | 7,747,259 | 7,056,837 | 6,129,343 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 9,621,578 | 9,621,858 | 9,615,603 | 9,615,603 | 9,615,603 | 9,615,603 |
| 6.Other non-current assets | 15,498,578 | 15,274,849 | 15,202,582 | 11,132,620 | 15,155,854 | 14,222,044 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 20,175,700 | 22,900,340 | 35,943,147 | 52,242,772 | 59,282,069 | 63,825,826 |
| 1.Cash \& bank balance | 10,763,801 | 14,181,528 | 21,532,841 | 35,761,440 | 36,680,607 | 47,572,206 |
| 2.Inventories; of which | 375,521 | 221,893 | 292,981 | 297,331 | 399,205 | 277,531 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 375,521 | 221,893 | 292,981 | 297,331 | 399,205 | 277,531 |
| 3.Trade Debt / accounts receivables | 3,335,961 | 3,292,966 | 8,242,487 | 8,908,128 | 7,633,883 | 7,338,531 |
| 4.Short term loans and advances | 948,661 | 955,397 | 226,716 | 178,357 | 128,237 | 196,452 |
| 5.Short term investments | 0 | 0 | 6,479 | 813,478 | 6,367,740 | 0 |
| 6.Other current assets | 4,751,756 | 4,248,556 | 5,641,643 | 6,284,038 | 8,072,397 | 8,441,106 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 55,717,256 | 57,651,581 | 70,166,783 | 81,489,825 | 91,595,925 | 94,343,753 |
| C.Shareholders' Equity (C1+C2+C3) | 30,153,731 | 31,497,928 | 32,768,739 | 38,070,997 | 40,266,870 | 39,362,063 |
| 1.Issued, Subscribed \& Paid up capital | 2,365,459 | 2,365,459 | 2,365,459 | 2,838,551 | 2,838,551 | 2,838,551 |
| i)Ordinary shares | 2,365,459 | 2,365,459 | 2,365,459 | 2,838,551 | 2,838,551 | 2,838,551 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 27,788,272 | 29,132,469 | 30,403,280 | 35,232,446 | 37,428,319 | 36,523,512 |
| i)Capital Reserve | 201,995 | 202,003 | 202,227 | 200,000 | 200,000 | 200,000 |
| ii)Revenue Reserve | 27,586,277 | 28,930,466 | 30,201,053 | 35,032,446 | 37,228,319 | 36,323,512 |
| of which: un-appropriated profit(loss) / retained earnings | 26,028,483 | 27,372,672 | 28,643,259 | 33,474,652 | 35,670,525 | 34,765,718 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 16,467,757 | 15,846,360 | 16,480,602 | 17,902,156 | 20,888,114 | 20,851,731 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 10,553 | 10,075 | 8,475 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 16,457,204 | 15,836,285 | 16,472,127 | 17,902,156 | 20,888,114 | 20,851,731 |
| E.Current Liabilities (E1+E2+E3+E4) | 9,095,768 | 10,307,293 | 20,917,442 | 25,516,672 | 30,440,941 | 34,129,959 |
| 1.Trade credit \& other accounts payables | 5,550,547 | 5,763,626 | 15,967,452 | 19,329,256 | 23,409,306 | 25,695,393 |
| of which: i) Trade credits | 371,168 | 495,084 | 638,924 | 341,011 | 480,174 | 451,264 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 3,545,221 | 4,543,667 | 4,949,990 | 6,187,416 | 7,031,635 | 8,434,566 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 24,848,218 | 27,280,449 | 32,664,982 | 43,977,307 | 36,539,541 | 36,041,857 |
| i)Local sales (Net) | 24,848,218 | 27,280,449 | 32,664,982 | 43,977,307 | 36,539,541 | 36,041,857 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 13,605,420 | 13,208,773 | 15,529,271 | 18,567,355 | 14,171,235 | 14,408,746 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 11,242,798 | 14,071,676 | 17,135,711 | 25,409,952 | 22,368,306 | 21,633,111 |
| 4.General, administrative and other expenses | 2,751,983 | 2,386,248 | 4,126,425 | 3,958,233 | 2,980,706 | 2,234,086 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 2,751,983 | 2,386,248 | 4,126,425 | 3,958,233 | 2,980,706 | 2,234,086 |
| 5.Other income / (loss) | 1,411,080 | 1,473,230 | 3,262,471 | 7,176,600 | 4,558,413 | 1,538,912 |
| 6.EBIT (F3-F4+F5) | 9,901,895 | 13,158,658 | 16,271,757 | 28,628,319 | 23,946,013 | 20,937,937 |
| 7.Financial expenses | 1,021,946 | 746,365 | 1,919,008 | 3,773,626 | 2,211,617 | 259,603 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 8,879,949 | 12,412,293 | 14,352,749 | 24,854,693 | 21,734,396 | 20,678,334 |
| 9.Tax expenses | 1,646,134 | 2,733,787 | 2,968,815 | 7,982,986 | 5,358,546 | 7,296,079 |
| 10.Profit / (loss) after tax (F8-F9) | 7,233,815 | 9,678,506 | 11,383,934 | 16,871,707 | 16,375,850 | 13,382,255 |
| 11.Cash dividends | 8,279,107 | 9,461,836 | 10,053,201 | 14,192,755 | 14,192,755 | 14,192,755 |
| 12.Bonus shares / stock dividends | 0 | 0 | 473,092 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 12,467,418 | 15,674,184 | 19,327,077 | 21,425,184 | 23,262,557 | 19,479,517 |
| 2.Net cash flows from investing activities | $(3,070,850)$ | $(3,916,284)$ | (3,360,771) | 137,489 | $(2,706,122)$ | 451,844 |
| 3.Net cash flows from financing activities | $(9,443,706)$ | (8,274,820) | $(10,022,207)$ | $(11,570,301)$ | $(14,169,614)$ | $(14,162,567)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 46,621,488 | 47,344,288 | 49,249,341 | 55,973,153 | 61,154,984 | 60,213,794 |
| 2.Retention in business (F10-F11-F12) | $(1,045,292)$ | 216,670 | 857,641 | 2,678,952 | 2,183,095 | $(810,500)$ |
| 3.Depreciation for the year | 1,423,822 | 1,577,936 | 1,557,858 | 1,632,016 | 1,498,588 | 1,466,825 |
| 4.Salaries, wages and employee benefits | 560,332 | 808,911 | 966,703 | 1,727,994 | 1,382,967 | 1,545,323 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 29.11 | 35.48 | 34.85 | 38.36 | 44.82 | 37.13 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.45 | 0.48 | 0.51 | 0.58 | 0.42 | 0.39 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 13.01 | 17.07 | 17.81 | 22.25 | 18.92 | 14.39 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.78 | 1.84 | 1.99 | 2.14 | 2.21 | 2.34 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 23.14 | 31.40 | 35.43 | 47.63 | 41.81 | 33.61 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 30.58 | 40.92 | 48.13 | 59.44 | 57.69 | 47.14 |


| Pakistan Petroleum Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 180,858,249 | 168,832,861 | 192,912,772 | 166,541,317 | 162,886,488 | 154,848,091 |
| 1.Capital work in progress | 34,652,628 | 46,345,767 | 51,501,129 | 60,513,793 | 56,177,360 | 53,624,612 |
| 2.Operating fixed assets at cost | 159,856,404 | 174,379,529 | 200,127,987 | 208,355,817 | 232,544,516 | 248,632,257 |
| 3.Operating fixed assets after deducting accumulated depreciation | 93,267,558 | 92,948,876 | 103,201,973 | 99,328,260 | 102,481,315 | 92,959,042 |
| 4. Intangible assets | 414,876 | 405,249 | 420,287 | 481,135 | 338,417 | 211,183 |
| 5.Long term investments | 50,978,610 | 27,661,070 | 37,690,970 | 6,092,624 | 3,798,095 | 7,992,419 |
| 6.Other non-current assets | 1,544,577 | 1,471,899 | 98,413 | 125,505 | 91,301 | 60,835 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 91,604,072 | 155,450,715 | 174,407,996 | 262,544,247 | 330,790,490 | 382,035,201 |
| 1.Cash \& bank balance | 3,273,024 | 6,080,890 | 7,714,754 | 8,021,760 | 5,159,749 | 4,242,627 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 57,835,214 | 99,283,854 | 142,636,089 | 198,176,763 | 263,926,656 | 282,284,931 |
| 4.Short term loans and advances | 1,328,228 | 3,982,991 | 2,885,376 | 1,064,992 | 669,269 | 698,991 |
| 5.Short term investments | 19,078,993 | 37,074,896 | 14,072,500 | 47,435,026 | 51,410,933 | 85,012,018 |
| 6.Other current assets | 10,088,613 | 9,028,084 | 7,099,277 | 7,845,706 | 9,623,883 | 9,796,634 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 272,462,321 | 324,283,576 | 367,320,768 | 429,085,564 | 493,676,978 | 536,883,292 |
| C.Shareholders' Equity (C1+C2+C3) | 192,648,937 | 216,068,877 | 240,391,971 | 298,608,988 | 344,597,919 | 390,527,724 |
| 1.Issued, Subscribed \& Paid up capital | 19,717,295 | 19,717,295 | 19,717,295 | 22,674,872 | 27,209,836 | 27,209,836 |
| i)Ordinary shares | 19,717,173 | 19,717,175 | 19,717,181 | 22,674,764 | 27,209,718 | 27,209,723 |
| ii)Preference shares | 122 | 120 | 114 | 108 | 118 | 113 |
| 2.Reserves | 172,931,642 | 196,351,582 | 220,674,676 | 275,934,116 | 317,388,083 | 363,317,888 |
| i)Capital Reserve | 1,428 | 1,428 | 1,428 | 1,428 | 1,428 | 1,428 |
| ii)Revenue Reserve | 172,930,214 | 196,350,154 | 220,673,248 | 275,932,688 | 317,386,655 | 363,316,460 |
| of which: un-appropriated profit(loss) / retained earnings | 110,086,579 | 135,971,165 | 160,294,259 | 215,553,699 | 257,007,666 | 302,937,471 |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 48,018,132 | 54,432,912 | 62,834,988 | 64,744,154 | 67,011,324 | 59,840,815 |
| 1.Long term borrowings | 238,385 | 143,323 | 68,136 | 12,107 | 414 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 2,366,677 | 2,363,123 | 2,651,531 | 2,754,275 | 2,840,852 | 3,082,550 |
| 5.Other non-current liabilities | 45,413,070 | 51,926,466 | 60,115,321 | 61,977,772 | 64,170,058 | 56,758,265 |
| E.Current Liabilities (E1+E2+E3+E4) | 31,795,252 | 53,781,787 | 64,093,809 | 65,732,422 | 82,067,735 | 86,514,753 |
| 1.Trade credit \& other accounts payables | 31,669,572 | 48,239,917 | 61,550,474 | 58,881,346 | 67,103,728 | 65,962,634 |
| of which: i) Trade credits | 498,975 | 458,490 | 1,371,618 | 858,920 | 978,867 | 799,192 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 125,680 | 112,564 | 74,621 | 56,029 | 19,361 | 433 |
| 4.Other current liabilities | 0 | 5,429,306 | 2,468,714 | 6,795,047 | 14,944,646 | 20,551,686 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 80,151,211 | 116,986,307 | 126,209,613 | 163,889,602 | 157,593,092 | 148,428,824 |
| i)Local sales (Net) | 80,151,211 | 116,986,307 | 125,692,920 | 161,914,023 | 155,824,780 | 147,735,166 |
| ii)Export sales (Net) | 0 | 0 | 516,693 | 1,975,579 | 1,768,312 | 693,658 |
| 2.Cost of sales | 35,204,703 | 52,504,389 | 51,994,210 | 64,481,295 | 66,559,060 | 62,134,347 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 44,946,508 | 64,481,918 | 74,215,403 | 99,408,307 | 91,034,032 | 86,294,477 |
| 4.General, administrative and other expenses | 22,998,952 | 20,696,396 | 19,654,520 | 35,263,779 | 25,944,368 | 21,353,335 |
| i)Selling \& distribution expenses | 55,638 | 59,820 | 54,018 | 46,511 | 68,135 | 51,938 |
| ii)Administrative and other expenses | 22,943,314 | 20,636,576 | 19,600,502 | 35,217,268 | 25,876,233 | 21,301,397 |
| 5.Other income / (loss) | 5,418,127 | 4,804,234 | 9,318,998 | 16,527,696 | 6,464,998 | 4,747,548 |
| 6.EBIT (F3-F4+F5) | 27,365,683 | 48,589,756 | 63,879,881 | 80,672,224 | 71,554,662 | 69,688,690 |
| 7.Financial expenses | 658,967 | 461,081 | 443,568 | 741,020 | 1,069,908 | 1,107,072 |
| of which: (i) Interest expenses | 658,617 | 460 | 38,322 | 13,735 | 6,407 | 957 |
| 8.Profit / (loss) before taxation (F6-F7) | 26,706,716 | 48,128,675 | 63,436,313 | 79,931,204 | 70,484,754 | 68,581,618 |
| 9.Tax expenses | 9,464,697 | 12,450,032 | 17,748,677 | 18,298,840 | 20,228,484 | 16,150,218 |
| 10.Profit / (loss) after tax (F8-F9) | 17,242,019 | 35,678,643 | 45,687,636 | 61,632,364 | 50,256,270 | 52,431,400 |
| 11.Cash dividends | 11,337,445 | 17,745,566 | 10,844,512 | 4,534,974 | 2,720,984 | 2,720,984 |
| 12.Bonus shares / stock dividends | 0 | 0 | 2,957,594 | 4,534,974 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 52,422,138 | 42,222,456 | 39,569,450 | 42,081,510 | 30,322,309 | 53,545,903 |
| 2.Net cash flows from investing activities | $(41,275,448)$ | $(9,104,832)$ | $(40,496,455)$ | $(48,557,847)$ | $(31,729,761)$ | 3,237,747 |
| 3.Net cash flows from financing activities | $(12,430,137)$ | $(12,829,186)$ | $(19,859,703)$ | $(3,062,657)$ | $(4,585,963)$ | (6,599,803) |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 240,667,069 | 270,501,789 | 303,226,959 | 363,353,142 | 411,609,243 | 450,368,539 |
| 2.Retention in business (F10-F11-F12) | 5,904,574 | 17,933,078 | 31,885,530 | 52,562,415 | 47,535,286 | 49,710,416 |
| 3.Depreciation for the year | 10,677,166 | 14,911,089 | 15,495,361 | 20,673,011 | 21,028,495 | 17,672,350 |
| 4.Salaries, wages and employee benefits | 9,788,720 | 13,833,561 | 15,467,551 | 16,667,167 | 15,008,992 | 16,292,093 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 21.51 | 30.50 | 36.20 | 37.61 | 31.89 | 35.32 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.31 | 0.39 | 0.36 | 0.41 | 0.34 | 0.29 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 6.68 | 11.96 | 13.21 | 15.48 | 10.89 | 10.18 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.36 | 1.46 | 1.52 | 1.48 | 1.43 | 1.40 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 9.05 | 17.46 | 20.02 | 22.87 | 15.63 | 14.26 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 8.74 | 18.10 | 23.17 | 27.18 | 18.47 | 19.27 |


| akistan Refinery Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 12,475,405 | 12,390,081 | 13,571,399 | 19,084,350 | 21,492,660 | 20,673,268 |
| 1.Capital work in progress | 577,522 | 1,221,871 | 1,069,777 | 1,497,136 | 525,910 | 200,093 |
| 2.Operating fixed assets at cost | 14,514,070 | 15,054,740 | 17,337,243 | 22,985,348 | 27,134,940 | 27,651,732 |
| 3.Operating fixed assets after deducting accumulated depreciation | 11,522,733 | 11,024,958 | 12,374,377 | 17,478,096 | 20,682,178 | 20,214,260 |
| 4.Intangible assets | 9,214 | 6,080 | 2,444 | 108 | 0 | 0 |
| 5.Long term investments | 85,432 | 84,012 | 71,428 | 62,036 | 65,294 | 58,930 |
| 6.Other non-current assets | 280,504 | 53,160 | 53,373 | 46,974 | 219,278 | 199,985 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 12,301,776 | 13,535,125 | 16,946,590 | 23,796,272 | 13,959,688 | 20,320,752 |
| 1.Cash \& bank balance | 586,791 | 712,186 | 575,214 | 253,889 | 2,189,707 | 72,680 |
| 2.Inventories; of which | 5,089,534 | 6,128,132 | 7,477,669 | 9,072,299 | 7,526,757 | 9,881,504 |
| i) Raw material | 4,155,155 | 4,993,586 | 5,548,558 | 5,458,539 | 6,050,842 | 7,313,368 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 934,379 | 1,134,546 | 1,929,111 | 3,613,760 | 1,475,915 | 2,568,136 |
| 3.Trade Debt / accounts receivables | 5,211,050 | 4,470,649 | 7,265,482 | 13,195,089 | 3,667,153 | 6,588,913 |
| 4.Short term loans and advances | 62,291 | 29,919 | 30,094 | 159,885 | 22,491 | 38,850 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,352,110 | 2,194,239 | 1,598,131 | 1,115,110 | 553,580 | 3,738,805 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 24,777,181 | 25,925,206 | 30,517,989 | 42,880,622 | 35,452,348 | 40,994,020 |
| C.Shareholders' Equity (C1+C2+C3) | 2,167,489 | 3,101,282 | 4,062,555 | 3,509,241 | $(174,853)$ | 2,046,998 |
| 1.Issued, Subscribed \& Paid up capital | 2,940,000 | 2,940,000 | 2,940,000 | 2,940,000 | 3,150,000 | 6,300,000 |
| i)Ordinary shares | 2,940,000 | 2,940,000 | 2,940,000 | 2,940,000 | 3,150,000 | 6,300,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(4,270,439)$ | $(3,336,646)$ | $(2,875,373)$ | $(8,721,487)$ | $(14,474,141)$ | $(15,402,290)$ |
| i)Capital Reserve | 2,277 | 1,197 | $(3,073)$ | 504 | 1,945,122 | 2,782,579 |
| ii)Revenue Reserve | $(4,272,716)$ | $(3,337,843)$ | $(2,872,300)$ | $(8,721,991)$ | $(16,419,263)$ | $(18,184,869)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(4,753,066)$ | $(4,744,206)$ | $(4,816,826)$ | (10,666,517) | (18,362,739) | $(18,184,869)$ |
| 3.Surplus on revaluation of fixed assets | 3,497,928 | 3,497,928 | 3,997,928 | 9,290,728 | 11,149,288 | 11,149,288 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,261,495 | 1,925,297 | 5,056,744 | 4,680,394 | 4,827,839 | 824,614 |
| 1.Long term borrowings | 2,000,000 | 1,600,000 | 4,700,000 | 4,300,000 | 4,367,594 | 442,161 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 241,495 | 299,921 | 342,985 | 367,090 | 450,323 | 377,551 |
| 5.Other non-current liabilities | 20,000 | 25,376 | 13,759 | 13,304 | 9,922 | 4,902 |
| E.Current Liabilities (E1+E2+E3+E4) | 20,348,197 | 20,898,627 | 21,398,690 | 34,690,987 | 30,799,362 | 38,122,408 |
| 1.Trade credit \& other accounts payables | 11,766,233 | 14,919,918 | 16,757,444 | 19,967,440 | 18,036,132 | 20,509,338 |
| of which: i) Trade credits | 7,185,764 | 8,452,000 | 9,634,499 | 11,053,722 | 10,234,066 | 14,075,857 |
| 2.Short term borrowings | 8,560,762 | 5,556,790 | 4,219,390 | 14,301,779 | 12,599,469 | 17,573,548 |
| 3.Current portion of non-current liabilities | 0 | 400,000 | 400,000 | 400,000 | 3,370 | 4,586 |
| 4.Other current liabilities | 21,202 | 21,919 | 21,856 | 21,768 | 160,391 | 34,936 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 64,732,948 | 69,997,823 | 92,229,260 | 115,740,971 | 90,524,260 | 92,084,090 |
| i)Local sales (Net) | 61,622,144 | 66,456,762 | 89,561,129 | 111,179,298 | 87,089,096 | 86,892,077 |
| ii)Export sales (Net) | 3,110,804 | 3,541,061 | 2,668,131 | 4,561,673 | 3,435,164 | 5,192,013 |
| 2.Cost of sales | 62,743,236 | 67,418,422 | 91,184,232 | 118,915,466 | 94,892,607 | 88,843,085 |
| i)Cost of material | 59,137,434 | 64,871,398 | 87,980,958 | 114,393,373 | 88,255,093 | 86,380,133 |
| 3.Gross profit / (loss) (F1-F2) | 1,989,712 | 2,579,401 | 1,045,028 | $(3,174,495)$ | $(4,368,347)$ | 3,241,005 |
| 4.General, administrative and other expenses | 1,234,987 | 1,033,904 | 714,219 | 759,391 | 708,901 | 921,164 |
| i)Selling \& distribution expenses | 170,473 | 191,188 | 201,163 | 250,171 | 206,096 | 266,280 |
| ii)Administrative and other expenses | 1,064,514 | 842,716 | 513,056 | 509,220 | 502,805 | 654,884 |
| 5.Other income / (loss) | 640,678 | 499,113 | 1,089,215 | 131,402 | 167,159 | 630,567 |
| 6.EBIT (F3-F4+F5) | 1,395,403 | 2,044,610 | 1,420,024 | $(3,802,484)$ | $(4,910,089)$ | 2,950,408 |
| 7.Financial expenses | 908,780 | 603,728 | 591,228 | 1,442,624 | 1,995,012 | 1,311,384 |
| of which: (i) Interest expenses | 872,034 | 591,471 | 512,151 | 1,251,340 | 1,918,944 | 1,307,103 |
| 8.Profit / (loss) before taxation (F6-F7) | 486,623 | 1,440,882 | 828,796 | $(5,245,108)$ | $(6,905,101)$ | 1,639,024 |
| 9.Tax expenses | 203,232 | 380,604 | 325,007 | 576,015 | 685,625 | 701,868 |
| 10.Profit / (loss) after tax (F8-F9) | 283,391 | 1,060,278 | 503,789 | $(5,821,123)$ | (7,590,726) | 937,156 |
| 11.Cash dividends | 91,140 | 0 | 1,617,000 | 588,000 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 441,000 | 588,000 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(1,071,556)$ | 4,353,480 | $(455,690)$ | $(8,888,691)$ | 3,305,784 | $(4,112,487)$ |
| 2.Net cash flows from investing activities | $(519,736)$ | $(1,124,595)$ | (1,468,723) | $(1,135,430)$ | $(1,283,275)$ | $(241,616)$ |
| 3.Net cash flows from financing activities | 2,941,247 | $(5,020,425)$ | 3,094,937 | $(629,478)$ | $(1,167,932)$ | 2,583,993 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,428,984 | 5,026,579 | 9,119,299 | 8,189,635 | 4,652,986 | 2,871,612 |
| 2.Retention in business (F10-F11-F12) | 192,251 | 1,060,278 | (1,554,211) | $(6,997,123)$ | $(7,590,726)$ | 937,156 |
| 3.Depreciation for the year | 858,882 | 857,452 | 805,436 | 896,699 | 957,883 | 1,082,331 |
| 4.Salaries, wages and employee benefits | 812,413 | 1,000,559 | 1,005,663 | 1,014,698 | 1,016,836 | 1,171,725 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.44 | 1.51 | 0.55 | -5.03 | -8.39 | 1.02 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 2.33 | 2.76 | 3.27 | 3.15 | 2.31 | 2.41 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.02 | 4.18 | 1.79 | -15.86 | -19.38 | 2.45 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 14.05 | 9.62 | 7.88 | 9.69 | 23.49 | 40.83 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 14.34 | 40.25 | 14.06 | -153.76 | -455.30 | 100.12 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.96 | 3.61 | 1.71 | -19.80 | -24.10 | 1.49 |


| Pakistan State Oil Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 68,142,134 | 23,883,370 | 24,560,954 | 32,854,248 | 49,610,972 | 51,297,401 |
| 1.Capital work in progress | 1,191,842 | 1,139,564 | 686,507 | 1,073,784 | 2,806,482 | 5,363,766 |
| 2.Operating fixed assets at cost | 22,734,006 | 23,986,736 | 25,743,498 | 27,112,761 | 28,247,914 | 30,953,586 |
| 3.Operating fixed assets after deducting accumulated depreciation | 5,415,554 | 5,804,945 | 6,640,969 | 7,113,375 | 7,187,082 | 8,792,788 |
| 4. Intangible assets | 47,329 | 29,409 | 19,732 | 52,193 | 82,930 | 153,528 |
| 5.Long term investments | 50,132,753 | 4,388,257 | 4,783,585 | 11,439,851 | 16,190,758 | 16,266,508 |
| 6.Other non-current assets | 11,354,656 | 12,521,195 | 12,430,161 | 13,175,045 | 23,343,720 | 20,720,811 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 274,173,810 | 368,559,594 | 378,001,378 | 384,225,277 | 293,261,490 | 327,962,163 |
| 1.Cash \& bank balance | 5,736,213 | 4,131,036 | 4,636,643 | 4,593,141 | 3,908,652 | 2,901,619 |
| 2.Inventories; of which | 50,834,033 | 66,333,048 | 81,615,455 | 89,665,031 | 57,214,768 | 79,028,704 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 178,271,018 | 212,619,281 | 245,577,071 | 219,586,332 | 197,116,925 | 220,195,918 |
| 4.Short term loans and advances | 1,896,038 | 1,873,942 | 1,919,400 | 234,734 | 414,315 | 348,296 |
| 5.Short term investments | 0 | 43,954,641 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 37,436,508 | 39,647,646 | 44,252,809 | 70,146,039 | 34,606,830 | 25,487,626 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 342,315,944 | 392,442,964 | 402,562,332 | 417,079,525 | 342,872,462 | 379,259,564 |
| C.Shareholders' Equity (C1+C2+C3) | 91,581,325 | 102,849,602 | 110,452,475 | 119,180,687 | 113,061,001 | 139,978,202 |
| 1. Issued, Subscribed \& Paid up capital | 2,716,860 | 2,716,860 | 3,260,232 | 3,912,278 | 4,694,734 | 4,694,734 |
| i)Ordinary shares | 2,716,860 | 2,716,860 | 3,260,232 | 3,912,278 | 4,694,734 | 4,694,734 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | - |
| 2.Reserves | 88,864,465 | 100,132,742 | 107,192,243 | 115,268,409 | 108,366,267 | 135,283,468 |
| i)Capital Reserve | 3,373 | 3,373 | 3,373 | 3,373 | 3,373 | 3,373 |
| ii)Revenue Reserve | 88,861,092 | 100,129,369 | 107,188,870 | 115,265,036 | 108,362,894 | 135,280,095 |
| of which: un-appropriated profit(loss) / retained earnings | 62,244,337 | 74,782,728 | 81,912,851 | 85,647,015 | 77,092,695 | 104,511,905 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 6,234,132 | 8,089,633 | 5,165,024 | 7,527,709 | 12,461,013 | 12,238,762 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 4,314,789 | 4,299,704 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,234,132 | 8,089,633 | 5,165,024 | 7,527,709 | 6,786,597 | 7,186,346 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 1,359,627 | 752,712 |
| E.Current Liabilities (E1+E2+E3+E4) | 244,500,487 | 281,503,729 | 286,944,833 | 290,371,129 | 217,350,448 | 227,042,600 |
| 1.Trade credit \& other accounts payables | 137,887,407 | 146,269,601 | 192,145,744 | 180,042,553 | 147,817,434 | 167,693,826 |
| of which: i) Trade credits | 70,613,576 | 76,516,841 | 116,946,274 | 104,967,346 | 65,098,633 | 76,783,896 |
| 2.Short term borrowings | 105,112,929 | 130,498,503 | 89,846,517 | 106,977,130 | 66,433,196 | 56,042,897 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 37,092 | 762,171 |
| 4.Other current liabilities | 1,500,151 | 4,735,625 | 4,952,572 | 3,351,446 | 3,062,726 | 2,543,706 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 677,939,877 | 878,146,786 | 1,056,900,563 | 1,154,297,980 | 1,108,357,723 | 1,204,247,375 |
| i)Local sales (Net) | 677,939,877 | 878,146,786 | 1,056,900,563 | 1,154,297,980 | 1,108,357,723 | 1,204,247,375 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 655,414,551 | 841,011,250 | 1,017,264,455 | 1,118,280,614 | 1,096,130,521 | 1,149,638,324 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 22,525,326 | 37,135,536 | 39,636,108 | 36,017,366 | 12,227,202 | 54,609,051 |
| 4.General, administrative and other expenses | 12,497,294 | 13,616,041 | 15,263,097 | 17,113,224 | 14,857,720 | 18,820,387 |
| i)Selling \& distribution expenses | 8,088,492 | 8,758,929 | 9,159,330 | 9,911,519 | 11,489,637 | 11,832,756 |
| ii)Administrative and other expenses | 4,408,802 | 4,857,112 | 6,103,767 | 7,201,705 | 3,368,083 | 6,987,631 |
| 5.Other income / (loss) | 13,410,768 | 11,750,628 | 7,910,813 | 7,511,710 | 10,923,811 | 18,509,398 |
| 6.EBIT (F3-F4+F5) | 23,438,800 | 35,270,123 | 32,283,824 | 26,415,852 | 8,293,293 | 54,298,062 |
| 7.Financial expenses | 7,149,592 | 5,923,256 | 5,123,344 | 8,939,012 | 13,427,312 | 10,242,350 |
| of which: (i) Interest expenses | 5,037,501 | 5,296,439 | 4,121,134 | 7,593,716 | 13,420,120 | 10,240,979 |
| 8.Profit / (loss) before taxation (F6-F7) | 16,289,208 | 29,346,867 | 27,160,480 | 17,476,840 | $(5,134,019)$ | 44,055,712 |
| 9.Tax expenses | 6,016,078 | 11,121,242 | 11,699,223 | 6,890,287 | 1,331,533 | 14,916,507 |
| 10.Profit / (loss) after tax (F8-F9) | 10,273,130 | 18,225,625 | 15,461,257 | 10,586,553 | $(6,465,552)$ | 29,139,205 |
| 11.Cash dividends | 3,396,075 | 6,792,150 | 4,890,348 | 3,912,278 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 543,372 | 652,046 | 782,456 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(994,379)$ | $(27,964,694)$ | 2,580,556 | (9,231,735) | 48,259,521 | 17,766,124 |
| 2.Net cash flows from investing activities | 4,098,324 | 3,924,649 | 45,225,613 | $(2,534,478)$ | $(4,842,804)$ | $(5,294,389)$ |
| 3.Net cash flows from financing activities | 6,206,455 | 12,811,629 | $(14,228,797)$ | 3,223,289 | $(27,829,777)$ | $(17,507,456)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 97,815,457 | 110,939,235 | 115,617,499 | 126,708,396 | 125,522,014 | 152,216,964 |
| 2.Retention in business (F10-F11-F12) | 6,877,055 | 10,890,103 | 9,918,863 | 5,891,819 | $(6,465,552)$ | 29,139,205 |
| 3.Depreciation for the year | 998,515 | 1,026,114 | 1,057,490 | 1,115,727 | 1,191,457 | 1,277,711 |
| 4.Salaries, wages and employee benefits | 7,903,641 | 8,705,333 | 9,057,004 | 8,155,666 | 8,696,275 | 11,855,984 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 1.52 | 2.08 | 1.46 | 0.92 | -0.58 | 2.42 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.98 | 2.39 | 2.66 | 2.82 | 2.92 | 3.34 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.01 | 4.96 | 3.89 | 2.58 | -1.70 | 8.07 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 3.93 | 3.78 | 3.73 | 3.57 | 3.27 | 2.85 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 11.82 | 18.75 | 14.50 | 9.22 | -5.57 | 23.03 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 37.81 | 67.08 | 47.42 | 27.06 | -13.77 | 62.07 |


| Shell Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 15,270,676 | 15,573,146 | 17,305,822 | 23,300,340 | 26,286,510 | 29,771,273 |
| 1.Capital work in progress | 1,790,947 | 1,547,856 | 2,467,357 | 3,030,313 | 4,851,207 | 4,553,462 |
| 2.Operating fixed assets at cost | 15,489,596 | 17,190,646 | 18,967,775 | 20,772,158 | 21,179,221 | 25,478,591 |
| 3.Operating fixed assets after deducting accumulated depreciation | 7,359,162 | 8,452,259 | 9,300,486 | 10,146,683 | 10,107,420 | 13,288,480 |
| 4. Intangible assets | 0 | 0 | 14,709 | 11,557 | 8,405 | 5,253 |
| 5.Long term investments | 3,735,560 | 4,051,815 | 4,436,561 | 4,631,252 | 4,936,422 | 4,970,295 |
| 6.Other non-current assets | 2,385,007 | 1,521,216 | 1,086,709 | 5,480,535 | 6,383,056 | 6,953,783 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 27,239,755 | 23,319,967 | 31,810,746 | 32,969,102 | 28,359,297 | 55,161,740 |
| 1.Cash \& bank balance | 5,988,405 | 2,591,864 | 1,973,413 | 2,319,546 | 2,542,876 | 4,973,417 |
| 2.Inventories; of which | 10,366,172 | 9,500,585 | 14,884,111 | 17,413,439 | 13,510,164 | 36,711,968 |
| i)Raw material | 1,041,318 | 1,645,174 | 1,568,782 | 1,174,001 | 2,267,208 | 2,462,100 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 9,324,854 | 7,855,411 | 13,315,329 | 16,239,438 | 11,242,956 | 34,249,868 |
| 3.Trade Debt / accounts receivables | 2,122,335 | 3,101,181 | 3,264,207 | 4,544,062 | 3,971,807 | 4,667,468 |
| 4.Short term loans and advances | 63,767 | 48,403 | 109,668 | 131,099 | 98,893 | 92,160 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 8,699,076 | 8,077,934 | 11,579,347 | 8,560,956 | 8,235,557 | 8,716,727 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 42,510,431 | 38,893,113 | 49,116,568 | 56,269,442 | 54,645,807 | 84,933,013 |
| C.Shareholders' Equity (C1+C2+C3) | 11,109,782 | 10,198,060 | 6,353,322 | 4,291,133 | $(651,159)$ | 15,321,478 |
| 1. Issued, Subscribed \& Paid up capital | 1,070,125 | 1,070,125 | 1,070,125 | 1,070,125 | 1,070,125 | 2,140,248 |
| i)Ordinary shares | 1,070,125 | 1,070,125 | 1,070,125 | 1,070,125 | 1,070,125 | 2,140,248 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 10,039,657 | 9,127,935 | 5,283,197 | 3,221,008 | $(1,721,284)$ | 13,181,230 |
| i)Capital Reserve | 1,503,803 | 1,503,803 | 1,503,803 | 1,503,803 | 1,503,803 | 11,991,012 |
| ii)Revenue Reserve | 8,535,854 | 7,624,132 | 3,779,394 | 1,717,205 | $(3,225,087)$ | 1,190,218 |
| of which: un-appropriated profit(loss) / retained earnings | 8,301,460 | 7,738,731 | 4,068,450 | 1,995,276 | $(2,829,185)$ | 1,587,146 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 83,892 | 93,809 | 228,970 | 3,986,863 | 8,538,360 | 5,709,285 |
| 1.Long term borrowings | 0 | 0 | 0 | 3,675,474 | 8,209,046 | 5,365,192 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 83,892 | 93,809 | 97,987 | 173,067 | 171,566 | 170,543 |
| 5.Other non-current liabilities | 0 | 0 | 130,983 | 138,322 | 157,748 | 173,550 |
| E.Current Liabilities (E1+E2+E3+E4) | 31,316,757 | 28,601,244 | 42,534,276 | 47,991,446 | 46,758,606 | 63,902,250 |
| 1.Trade credit \& other accounts payables | 30,037,827 | 26,884,157 | 33,668,689 | 38,496,084 | 38,545,390 | 61,341,662 |
| of which: i) Trade credits | 20,011,261 | 18,536,541 | 21,754,296 | 26,281,704 | 30,741,316 | 52,925,102 |
| 2.Short term borrowings | 0 | 395,000 | 8,052,978 | 8,154,343 | 6,150,510 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 449,903 | 742,959 | 681,685 |
| 4.Other current liabilities | 1,278,930 | 1,322,087 | 812,609 | 891,116 | 1,319,747 | 1,878,903 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 167,641,602 | 168,848,437 | 186,203,555 | 199,718,601 | 165,139,915 | 249,209,984 |
| i)Local sales (Net) | 166,431,177 | 168,848,437 | 186,203,555 | 199,718,601 | 165,139,915 | 249,209,984 |
| ii) Export sales (Net) | 1,210,425 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 153,638,427 | 153,972,023 | 170,779,180 | 184,621,127 | 157,590,280 | 225,543,999 |
| i)Cost of material | 5,933,939 | 8,211,675 | 8,126,634 | 6,652,893 | 9,651,667 | 12,481,335 |
| 3.Gross profit / (loss) (F1-F2) | 14,003,175 | 14,876,414 | 15,424,375 | 15,097,474 | 7,549,635 | 23,665,985 |
| 4.General, administrative and other expenses | 9,612,342 | 11,575,740 | 16,595,015 | 15,223,090 | 12,507,716 | 17,656,987 |
| i)Selling \& distribution expenses | 5,441,546 | 6,018,105 | 6,482,137 | 7,388,212 | 6,810,619 | 7,560,798 |
| ii)Administrative and other expenses | 4,170,796 | 5,557,635 | 10,112,878 | 7,834,878 | 5,697,097 | 10,096,189 |
| 5.Other income / (loss) | 1,518,885 | 1,257,335 | 1,481,125 | 1,508,418 | 1,656,883 | 1,434,278 |
| 6.EBIT (F3-F4+F5) | 5,909,718 | 4,558,009 | 310,485 | 1,382,802 | $(3,301,198)$ | 7,443,276 |
| 7.Financial expenses | 203,896 | 235,049 | 370,159 | 1,522,768 | 1,514,063 | 834,770 |
| of which: (i) Interest expenses | 11,389 | 52,204 | 205,030 | 1,343,141 | 1,414,571 | 666,336 |
| 8.Profit / (loss) before taxation (F6-F7) | 5,705,822 | 4,322,960 | $(59,674)$ | $(139,966)$ | $(4,815,261)$ | 6,608,506 |
| 9.Tax expenses | $(1,059,085)$ | 1,140,258 | 1,042,311 | 1,345,801 | 5,766 | 2,141,651 |
| 10.Profit / (loss) after tax (F8-F9) | 6,764,907 | 3,182,702 | $(1,101,985)$ | $(1,485,767)$ | $(4,821,027)$ | 4,466,855 |
| 11.Cash dividends | 3,638,425 | 2,568,300 | 749,088 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 8,502,728 | 1,551,020 | $(3,757,135)$ | 2,926,640 | 1,101,184 | 4,651,219 |
| 2.Net cash flows from investing activities | $(1,415,822)$ | $(1,188,650)$ | $(2,013,744)$ | $(1,851,760)$ | (2,302,032) | $(3,207,291)$ |
| 3.Net cash flows from financing activities | $(1,176,570)$ | $(4,153,911)$ | $(2,505,550)$ | $(830,112)$ | 3,428,011 | 7,137,123 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 11,193,674 | 10,291,869 | 6,582,292 | 8,277,996 | 7,887,201 | 21,030,763 |
| 2.Retention in business (F10-F11-F12) | 3,126,482 | 614,402 | $(1,851,073)$ | $(1,485,767)$ | $(4,821,027)$ | 4,466,855 |
| 3.Depreciation for the year | 761,551 | 862,263 | 954,418 | 1,075,368 | 1,246,091 | 1,398,476 |
| 4.Salaries, wages and employee benefits | 2,813,908 | 3,035,222 | 2,564,278 | 2,362,746 | 2,552,088 | 2,552,088 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.04 | 1.88 | -0.59 | -0.74 | -2.92 | 1.79 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 4.17 | 4.15 | 4.23 | 3.79 | 2.98 | 3.57 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 16.82 | 7.82 | -2.50 | -2.82 | -8.69 | 6.40 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 4.71 | 3.82 | 5.32 | 9.90 | 30.47 | 9.51 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 79.17 | 29.87 | -13.32 | -27.92 | -264.89 | 60.90 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 63.22 | 29.74 | -10.30 | -13.88 | -45.05 | 20.87 |

## Paper, Paperboard \& Products

## Performance at a Glance

The balance sheet size of paper, paperboard \& products sector increased by Rs 22.07 billion, touched Rs 175.77 billion in FY21 posting a YoY increase of 14.36 percent. Total liabilities of the sector increased to Rs 85.96 billion during FY21, posted a growth of 22.29 percent. Total shareholders' equity recorded an increase of 7.67 percent during FY21, reached at Rs 89.8 billion in FY21.

## Assets

Non-current assets of the sector increased to Rs 101.44 billion, showing an increase of Rs 4.48 billion during FY21. Further break up of non-current assets shows that long-term investments decreased by Rs 0.48 billion during FY21 whereas capital work in progress increased to Rs 8.62 billion from Rs 3.58 billion in FY20. Operating fixed assets (after deducting accumulated depreciation) showed a decrease of 0.39 percent during FY21.

Current assets of the sector grew by 31.00 percent during FY21, reached at Rs 74.33 billion. All components of the current assets posted a growth in FY21. In terms of absolute amount, highest increment of Rs 9.87 billion was observed in inventories during FY21, reached at Rs 31.63 billion in FY21. Similarly, cash and bank balances increased from 1.92 billion in FY20 to Rs 2.49 billion in FY21. Other current assets increased by Rs 0.92 billion during the period under review.


## Shareholders' Equity \& Liabilities

Total shareholder' equity of the paper \& paperboard product sector increased by Rs 6.40 billion, reached at Rs 89.80 billion in FY21. Reserves (which comprises 89.09 percent of total shareholders' equity) increased by Rs 5.69 billion during FY21, whereas issued subscribed \& paid-up captial witnessed an increase of Rs 0.29 billion.

Non-current liabilities of the sector witnessed an increase of Rs 0.06 billion (YoY growth of 0.18 percent) during FY21. Long-term borrowings (which constituted 74.77 percent share of the total non-current liabilities) decreased by Rs 1.17 billion, reached to Rs 20.76 billion in FY21.

The current liabilities (containing 64.59 percent share of total liabilities) increased by an amount of Rs 15.61 billion during FY21, reached at Rs 55.53 billion in FY21. All components of current liabilities increased during FY21. In terms of absolute amount, highest increase of Rs 6.34 billion was observed in
short term borrowings. Trade credit \& other accounts payables increased by Rs 5.48 billion during FY21 whereas other current liabilities increased by Rs 0.45 billion.


## Operating Efficiency \& Ratio Analysis

Sales of paper, paperboard \& products sector reached to Rs 136.23 billion in FY21, recording an increase in both domestic and export sales. While the former remained the dominant part ( 98.86 percent share) of overall sales during FY21, recorded an increase of Rs 23.62 billion, the latter increased by Rs 0.64 billion during FY21. The cost of sales increased by Rs 17.73 billion during the period under review. As a result, the gross profit of the sector boosted up by Rs 6.53 billion in FY21, reached at Rs 27.23 billion in FY21.

General, administrative and other expenses increased by Rs 1.45 billion during FY21. Profit before tax increased to Rs 17.05 billion in FY21 from Rs 8.55 billion in FY20. Overall profit after tax of sector boosted up to Rs 12.26 billion in FY21 which was Rs 6.96 billion in FY20.


Asset turnover ratio reached to 0.83 percent in FY21 from 0.72 percent in FY20. Net profit margin, which measure profitability ratio over sales increased from 6.22 percent in FY20 to 9.00 percent in FY21. Both Return on assets (ROA) and return on equity (ROE) increased during FY21. Consequently, basic earnings per share increased to Rs 18.34 in FY21 from Rs 10.89 in FY20.

| Paper, Paperboard and Products - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 81,249,232 | 111,834,686 | 104,369,840 | 103,579,471 | 96,955,519 | 101,436,185 |
| 1.Capital work in progress | 736,004 | 3,035,313 | 4,060,215 | 3,721,349 | 3,583,418 | 8,620,973 |
| 2.Operating fixed assets at cost | 38,858,250 | 63,574,161 | 67,326,010 | 79,663,929 | 83,439,892 | 87,659,133 |
| 3.Operating fixed assets after deducting accumulated depreciation | 21,332,817 | 42,278,305 | 45,578,477 | 48,864,532 | 48,291,973 | 48,104,498 |
| 4. Intangible assets | 170,630 | 300,271 | 399,234 | 425,170 | 411,128 | 416,252 |
| 5.Long term investments | 58,933,939 | 65,978,861 | 53,969,747 | 49,223,401 | 43,436,297 | 42,959,190 |
| 6.Other non-current assets | 75,842 | 241,936 | 362,167 | 1,345,019 | 1,232,703 | 1,335,272 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 22,149,354 | 40,219,169 | 49,066,803 | 52,443,181 | 56,742,858 | 74,331,243 |
| 1.Cash \& bank balance | 840,407 | 3,413,401 | 3,055,136 | 2,137,557 | 1,918,168 | 2,490,457 |
| 2.Inventories; of which | 6,823,008 | 13,478,049 | 18,306,991 | 19,436,679 | 21,755,485 | 31,627,062 |
| i)Raw material | 4,725,145 | 8,172,474 | 12,140,802 | 12,064,952 | 14,186,360 | 22,112,884 |
| ii)Work in progress | 761,534 | 1,186,950 | 1,272,129 | 1,595,645 | 1,705,441 | 2,402,094 |
| iii)Finished goods | 1,302,342 | 4,107,491 | 4,861,276 | 5,765,290 | 5,844,901 | 7,100,535 |
| 3.Trade Debt / accounts receivables | 6,281,068 | 10,777,114 | 12,676,728 | 14,947,084 | 14,838,900 | 18,492,216 |
| 4.Short term loans and advances | 1,099,085 | 1,257,872 | 1,540,025 | 1,771,847 | 1,453,551 | 2,222,263 |
| 5.Short term investments | 1,608,966 | 1,832,612 | 2,205,703 | 1,666,544 | 3,972,171 | 5,771,674 |
| 6.Other current assets | 5,496,820 | 9,460,121 | 11,282,220 | 12,483,470 | 12,804,583 | 13,727,571 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 103,398,586 | 152,053,855 | 153,436,643 | 156,022,652 | 153,698,377 | 175,767,428 |
| C.Shareholders' Equity (C1+C2+C3) | 69,453,349 | 98,238,643 | 87,612,433 | 83,178,852 | 83,405,264 | 89,804,622 |
| 1. Issued, Subscribed \& Paid up capital | 5,293,171 | 6,368,171 | 6,918,780 | 6,324,470 | 6,363,113 | 6,657,150 |
| i)Ordinary shares | 3,785,735 | 4,860,735 | 5,411,344 | 5,718,248 | 5,756,891 | 6,050,928 |
| ii)Preference shares | 1,507,436 | 1,507,436 | 1,507,436 | 606,222 | 606,222 | 606,222 |
| 2.Reserves | 63,598,627 | 90,250,549 | 79,081,797 | 75,552,162 | 74,316,594 | 80,004,778 |
| i)Capital Reserve | 5,335,185 | 56,006,649 | 45,988,411 | 42,953,012 | 37,558,001 | 33,890,013 |
| ii)Revenue Reserve | 58,263,442 | 34,243,900 | 33,093,386 | 32,599,150 | 36,758,593 | 46,114,765 |
| of which: un-appropriated profit(loss) / retained earnings | 4,688,645 | 15,199,876 | 10,976,920 | 9,692,557 | 11,518,560 | 18,135,929 |
| 3.Surplus on revaluation of fixed assets | 561,551 | 1,619,923 | 1,611,856 | 1,302,220 | 2,725,557 | 3,142,694 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 17,860,536 | 26,692,869 | 26,793,179 | 29,950,008 | 30,380,421 | 30,435,495 |
| 1.Long term borrowings | 15,211,737 | 20,313,876 | 20,476,605 | 23,288,664 | 23,930,121 | 22,757,473 |
| 2.Subordinated loans / Sponsor's loans | 100,000 | 509,380 | 320,916 | 304,455 | 353,191 | 225,381 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 113,962 | 587,584 | 772,632 | 934,831 | 972,035 | 1,397,345 |
| 5.Other non-current liabilities | 2,434,837 | 5,282,029 | 5,223,026 | 5,422,058 | 5,125,074 | 6,055,296 |
| E.Current Liabilities (E1+E2+E3+E4) | 16,084,701 | 27,122,343 | 39,031,031 | 42,893,792 | 39,912,692 | 55,527,311 |
| 1.Trade credit \& other accounts payables | 8,202,728 | 11,566,620 | 13,855,338 | 13,761,526 | 15,335,470 | 20,813,135 |
| of which: i) Trade credits | 2,986,365 | 5,242,003 | 6,303,809 | 6,594,362 | 8,239,453 | 10,350,367 |
| 2. Short term borrowings | 5,336,408 | 9,591,326 | 18,219,873 | 21,125,060 | 18,302,806 | 24,646,891 |
| 3.Current portion of non-current liabilities | 1,946,034 | 4,955,993 | 5,621,414 | 6,008,845 | 4,824,363 | 8,164,748 |
| 4.Other current liabilities | 599,531 | 1,008,404 | 1,334,406 | 1,998,361 | 1,450,053 | 1,902,537 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 49,577,515 | 62,926,311 | 89,715,025 | 104,373,875 | 111,968,582 | 136,230,355 |
| i)Local sales (Net) | 48,616,727 | 61,780,191 | 88,667,562 | 103,965,544 | 111,050,636 | 134,674,728 |
| ii)Export sales (Net) | 960,788 | 1,146,120 | 1,047,463 | 408,331 | 917,946 | 1,555,627 |
| 2.Cost of sales | 40,163,384 | 52,100,914 | 77,474,470 | 88,064,177 | 91,274,274 | 109,004,849 |
| i)Cost of material | 28,328,437 | 35,239,541 | 50,690,225 | 58,960,275 | 60,129,619 | 75,131,410 |
| 3.Gross profit / (loss) (F1-F2) | 9,414,131 | 10,825,397 | 12,240,555 | 16,309,698 | 20,694,308 | 27,225,506 |
| 4.General, administrative and other expenses | 4,250,811 | 5,304,168 | 7,404,429 | 8,796,914 | 8,371,378 | 9,819,095 |
| i)Selling \& distribution expenses | 1,477,507 | 1,866,601 | 2,777,010 | 3,081,035 | 3,255,980 | 3,587,709 |
| ii)Administrative and other expenses | 2,773,304 | 3,437,567 | 4,627,419 | 5,715,879 | 5,115,398 | 6,231,386 |
| 5.Other income / (loss) | 6,592,690 | 12,094,734 | 3,045,081 | 2,866,817 | 2,059,517 | 3,486,000 |
| 6.EBIT (F3-F4+F5) | 11,756,010 | 17,615,963 | 7,881,207 | 10,379,601 | 14,382,447 | 20,892,411 |
| 7.Financial expenses | 2,019,017 | 1,850,062 | 3,132,397 | 5,685,422 | 5,829,863 | 3,837,841 |
| of which: (i) Interest expenses | 493,554 | 1,636,925 | 2,901,948 | 5,451,377 | 5,535,412 | 3,544,186 |
| 8.Profit / (loss) before taxation (F6-F7) | 9,736,993 | 15,765,901 | 4,748,810 | 4,694,179 | 8,552,584 | 17,054,570 |
| 9.Tax expenses | 2,475,181 | 2,391,297 | 1,377,403 | 2,529,585 | 1,589,983 | 4,790,952 |
| 10.Profit / (loss) after tax (F8-F9) | 7,261,812 | 13,374,604 | 3,371,407 | 2,164,594 | 6,962,601 | 12,263,618 |
| 11.Cash dividends | 4,508,517 | 5,395,850 | 3,507,853 | 2,637,113 | 4,323,276 | 5,175,518 |
| 12.Bonus shares / stock dividends | 355,710 | 107,500 | 306,901 | 38,643 | 294,037 | 264,633 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 4,545,311 | 2,742,864 | 346,206 | 3,313,937 | 11,655,139 | 7,901,404 |
| 2.Net cash flows from investing activities | $(4,097,049)$ | $(5,346,961)$ | $(6,808,804)$ | (5,333,383) | $(3,840,288)$ | $(11,899,626)$ |
| 3.Net cash flows from financing activities | $(1,350,646)$ | 974,542 | $(1,622,902)$ | 523,549 | $(3,866,793)$ | $(2,606,560)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 87,313,885 | 124,931,512 | 114,405,612 | 113,128,860 | 113,785,685 | 120,240,117 |
| 2.Retention in business (F10-F11-F12) | 2,397,586 | 7,871,254 | $(443,347)$ | $(511,162)$ | 2,345,288 | 6,823,467 |
| 3.Depreciation for the year | 2,116,153 | 3,210,935 | 5,127,194 | 5,159,643 | 5,019,333 | 5,229,973 |
| 4.Salaries, wages and employee benefits | 5,485,004 | 6,757,961 | 8,830,792 | 9,768,702 | 10,611,129 | 12,114,228 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 14.65 | 21.25 | 3.76 | 2.07 | 6.22 | 9.00 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.52 | 0.49 | 0.59 | 0.67 | 0.72 | 0.83 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.55 | 10.47 | 2.21 | 1.40 | 4.50 | 7.44 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.47 | 1.52 | 1.64 | 1.81 | 1.86 | 1.90 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 11.06 | 15.95 | 3.63 | 2.53 | 8.36 | 14.16 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 13.64 | 20.90 | 4.85 | 3.41 | 10.89 | 18.34 |


| Balochistan Particle Board Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,572 | 2,395 | 2,235 | 2,090 | 2,090 | 2,090 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 22,852 | 22,852 | 22,852 | 22,852 | 22,852 | 22,852 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,447 | 2,270 | 2,110 | 1,965 | 1,965 | 1,965 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 125 | 125 | 125 | 125 | 125 | 125 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 9,748 | 10,146 | 4,668 | 4,445 | 4,445 | 4,445 |
| 1.Cash \& bank balance | 5,961 | 6,359 | 1,400 | 1,387 | 1,387 | 1,387 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 200 | 200 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 3,787 | 3,587 | 3,068 | 3,058 | 3,058 | 3,058 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 12,320 | 12,541 | 6,903 | 6,535 | 6,535 | 6,535 |
| C.Shareholders' Equity (C1+C2+C3) | $(6,466)$ | $(6,338)$ | $(6,519)$ | $(7,426)$ | $(7,426)$ | $(7,426)$ |
| 1. Issued, Subscribed \& Paid up capital | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| i)Ordinary shares | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(36,466)$ | $(36,338)$ | $(36,519)$ | $(37,426)$ | $(37,426)$ | $(37,426)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(36,466)$ | $(36,338)$ | $(36,519)$ | $(37,426)$ | $(37,426)$ | $(37,426)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(36,466)$ | $(36,338)$ | $(36,519)$ | $(37,426)$ | $(37,426)$ | $(37,426)$ |
| 3. Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 18,000 | 18,000 | 0 | 0 | 0 | 0 |
| 1.Long term borrowings | 18,000 | 18,000 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 786 | 879 | 13,422 | 13,961 | 13,961 | 13,961 |
| 1.Trade credit \& other accounts payables | 401 | 144 | 677 | 692 | 692 | 692 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 0 | 0 | 12,000 | 12,500 | 12,500 | 12,500 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 385 | 735 | 745 | 769 | 769 | 769 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 1,553 | 1,964 | 1,831 | 2,662 | 2,662 | 2,662 |
| i)Selling \& distribution expenses | 1,553 | 1,964 | 1,831 | 2,662 | 2,662 | 2,662 |
| ii)Administrative and other expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other income / (loss) | 2,027 | 2,283 | 1,943 | 2,380 | 2,380 | 2,380 |
| 6.EBIT (F3-F4+F5) | 474 | 319 | 112 | (282) | (282) | (282) |
| 7.Financial expenses | 133 | 134 | 135 | 132 | 132 | 132 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 341 | 185 | (23) | (414) | (414) | (414) |
| 9.Tax expenses | 109 | 57 | 158 | 493 | 493 | 493 |
| 10.Profit / (loss) after tax (F8-F9) | 232 | 128 | (181) | (907) | (907) | (907) |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 319 | 398 | 1,042 | (513) | (513) | (513) |
| 2.Net cash flows from investing activities | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | 0 | 0 | $(6,001)$ | 500 | 500 | 500 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 11,534 | 11,662 | $(6,519)$ | $(7,426)$ | $(7,426)$ | $(7,426)$ |
| 2.Retention in business (F10-F11-F12) | 232 | 128 | (181) | (907) | (907) | (907) |
| 3.Depreciation for the year | 197 | 177 | 160 | 145 | 145 | 145 |
| 4.Salaries, wages and employee benefits | 0 | 158 | 172 | 180 | 180 | 180 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.91 | 1.03 | -1.86 | -13.50 | -13.88 | -13.88 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | -1.85 | -1.94 | -1.51 | -0.96 | -0.88 | -0.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -3.52 | -2.00 | 2.82 | 13.01 | 12.21 | 12.21 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.04 | 0.02 | -0.03 | -0.15 | -0.15 | -0.15 |


| Century Paper \& Board Mills Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 10,092,852 | 9,733,199 | 9,613,404 | 9,395,320 | 9,320,554 | 9,964,442 |
| 1.Capital work in progress | 49,037 | 302,278 | 467,547 | 241,653 | 128,397 | 1,244,059 |
| 2.Operating fixed assets at cost | 18,322,966 | 18,603,430 | 19,171,769 | 20,139,459 | 20,612,112 | 21,183,743 |
| 3.Operating fixed assets after deducting accumulated depreciation | 10,037,714 | 9,420,548 | 9,122,170 | 9,131,201 | 9,161,796 | 8,702,205 |
| 4. Intangible assets | 2,390 | 1,685 | 2,575 | 9,033 | 11,829 | 9,046 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 3,711 | 8,688 | 21,112 | 13,433 | 18,532 | 9,132 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 4,887,897 | 5,704,281 | 7,690,791 | 9,058,422 | 9,276,441 | 11,443,113 |
| 1.Cash \& bank balance | 217,494 | 226,476 | 415,508 | 351,700 | 237,166 | 492,503 |
| 2.Inventories; of which | 1,731,864 | 1,963,091 | 2,897,285 | 3,484,174 | 3,727,784 | 5,188,539 |
| i)Raw material | 1,302,458 | 1,529,645 | 2,090,214 | 2,634,244 | 3,161,089 | 4,137,518 |
| ii)Work in progress | 50,053 | 96,961 | 58,857 | 87,584 | 103,498 | 127,238 |
| iii)Finished goods | 379,353 | 336,485 | 748,214 | 762,346 | 463,197 | 923,783 |
| 3.Trade Debt / accounts receivables | 1,265,432 | 1,585,378 | 2,366,324 | 3,046,320 | 2,907,929 | 3,259,021 |
| 4.Short term loans and advances | 15,199 | 7,235 | 68,566 | 95,874 | 102,192 | 177,642 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 1,657,908 | 1,922,101 | 1,943,108 | 2,080,354 | 2,301,370 | 2,325,408 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 14,980,749 | 15,437,480 | 17,304,195 | 18,453,742 | 18,596,995 | 21,407,555 |
| C.Shareholders' Equity (C1+C2+C3) | 5,850,566 | 5,713,025 | 6,442,873 | 6,188,934 | 7,582,274 | 10,321,915 |
| 1.Issued, Subscribed \& Paid up capital | 2,371,398 | 2,371,398 | 2,371,398 | 1,470,184 | 1,470,184 | 1,764,221 |
| i)Ordinary shares | 1,470,184 | 1,470,184 | 1,470,184 | 1,470,184 | 1,470,184 | 1,764,221 |
| ii)Preference shares | 901,214 | 901,214 | 901,214 | 0 | 0 | 0 |
| 2.Reserves | 3,479,168 | 3,341,627 | 4,071,475 | 4,718,750 | 6,112,090 | 8,557,694 |
| i)Capital Reserve | 2,761,301 | 2,761,301 | 2,761,301 | 3,662,515 | 3,662,515 | 3,368,478 |
| ii)Revenue Reserve | 717,867 | 580,326 | 1,310,174 | 1,056,235 | 2,449,575 | 5,189,216 |
| of which: un-appropriated profit(loss) / retained earnings | 404,641 | 267,100 | 996,948 | 856,235 | 1,649,575 | 3,389,216 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 4,573,300 | 3,921,994 | 4,131,423 | 4,720,180 | 3,677,456 | 3,933,385 |
| 1.Long term borrowings | 3,878,066 | 2,987,500 | 2,821,963 | 3,511,434 | 2,151,120 | 2,797,276 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 695,234 | 934,494 | 1,309,460 | 1,208,746 | 1,526,336 | 1,136,109 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,556,883 | 5,802,461 | 6,729,899 | 7,544,628 | 7,337,265 | 7,152,255 |
| 1.Trade credit \& other accounts payables | 1,580,938 | 1,841,418 | 2,215,766 | 2,528,063 | 2,893,270 | 4,022,723 |
| of which: i) Trade credits | 510,181 | 523,739 | 634,381 | 572,741 | 885,549 | 831,810 |
| 2.Short term borrowings | 1,988,443 | 2,840,150 | 3,426,688 | 4,247,267 | 3,616,772 | 2,178,244 |
| 3.Current portion of non-current liabilities | 946,172 | 1,081,816 | 1,046,577 | 671,451 | 765,737 | 529,728 |
| 4.Other current liabilities | 41,330 | 39,077 | 40,868 | 97,847 | 61,486 | 421,560 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 13,389,130 | 15,401,157 | 18,964,573 | 22,240,624 | 24,344,956 | 28,659,905 |
| i)Local sales (Net) | 13,389,130 | 15,401,157 | 18,964,573 | 22,240,624 | 24,272,059 | 28,518,404 |
| ii)Export sales (Net) | 0 | 0 | 0 | - | 72,897 | 141,501 |
| 2.Cost of sales | 12,121,851 | 13,609,628 | 16,458,803 | 19,578,326 | 20,408,583 | 22,964,541 |
| i)Cost of material | 7,739,036 | 8,566,475 | 11,060,555 | 12,750,665 | 12,577,876 | 15,462,407 |
| 3.Gross profit / (loss) (F1-F2) | 1,267,279 | 1,791,529 | 2,505,770 | 2,662,298 | 3,936,373 | 5,695,364 |
| 4.General, administrative and other expenses | 539,288 | 594,650 | 689,638 | 753,590 | 896,907 | 1,225,517 |
| i)Selling \& distribution expenses | 113,871 | 115,088 | 129,204 | 153,438 | 171,216 | 210,447 |
| ii)Administrative and other expenses | 425,417 | 479,562 | 560,434 | 600,152 | 725,691 | 1,015,070 |
| 5.Other income / (loss) | 64,136 | 113,859 | 75,438 | 92,434 | 103,308 | 182,425 |
| 6.EBIT (F3-F4+F5) | 792,127 | 1,310,738 | 1,891,570 | 2,001,142 | 3,142,774 | 4,652,272 |
| 7.Financial expenses | 355,751 | 406,945 | 460,354 | 762,165 | 987,037 | 405,983 |
| of which: (i) Interest expenses | 0 | 401,647 | 450,127 | 756,399 | 963,376 | 379,508 |
| 8.Profit / (loss) before taxation (F6-F7) | 436,376 | 903,793 | 1,431,216 | 1,238,977 | 2,155,737 | 4,246,289 |
| 9.Tax expenses | 113,985 | 301,577 | 439,357 | 354,823 | 633,965 | 1,286,628 |
| 10.Profit / (loss) after tax (F8-F9) | 322,391 | 602,216 | 991,859 | 884,154 | 1,521,772 | 2,959,661 |
| 11.Cash dividends | 0 | 0 | 533,565 | 147,018 | 220,528 | 264,633 |
| 12.Bonus shares / stock dividends | 355,710 | 0 | 0 | 0 | 294,037 | 264,633 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,535,687 | 1,301,752 | 727,496 | 862,257 | 2,895,153 | 3,060,226 |
| 2.Net cash flows from investing activities | $(1,529,027)$ | $(664,007)$ | $(684,083)$ | $(961,846)$ | $(948,674)$ | $(1,510,902)$ |
| 3.Net cash flows from financing activities | 53,561 | $(1,480,437)$ | $(440,919)$ | $(784,798)$ | $(1,430,518)$ | 144,541 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 10,423,866 | 9,635,019 | 10,574,296 | 10,909,114 | 11,259,730 | 14,255,300 |
| 2.Retention in business (F10-F11-F12) | $(33,319)$ | 602,216 | 458,294 | 737,136 | 1,007,208 | 2,430,395 |
| 3.Depreciation for the year | 875,948 | 911,533 | 987,239 | 982,433 | 1,085,326 | 1,108,885 |
| 4.Salaries, wages and employee benefits | 932,718 | 1,035,481 | 1,168,467 | 1,307,796 | 1,583,557 | 1,873,708 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 2.41 | 3.91 | 5.23 | 3.98 | 6.25 | 10.33 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.92 | 1.01 | 1.16 | 1.24 | 1.31 | 1.43 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.22 | 3.96 | 6.06 | 4.95 | 8.21 | 14.80 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.56 | 2.63 | 2.69 | 2.83 | 2.69 | 2.23 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 5.67 | 10.42 | 16.32 | 14.00 | 22.10 | 33.06 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.36 | 2.54 | 4.18 | 6.01 | 10.35 | 16.78 |


| Cherat Packaging Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,174,501 | 2,703,235 | 5,273,537 | 5,328,751 | 5,580,510 | 5,978,810 |
| 1.Capital work in progress | 33,567 | 39,153 | 1,241,650 | 133,682 | 143,152 | 257,631 |
| 2.Operating fixed assets at cost | 2,217,579 | 2,517,349 | 4,467,314 | 6,243,477 | 6,507,530 | 6,633,905 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,616,160 | 1,777,012 | 3,540,801 | 5,022,828 | 4,953,165 | 4,757,442 |
| 4.Intangible assets | 3,859 | 7,301 | 5,940 | 6,321 | 5,635 | 4,649 |
| 5.Long term investments | 511,999 | 870,516 | 475,518 | 154,567 | 469,080 | 949,710 |
| 6.Other non-current assets | 8,916 | 9,253 | 9,628 | 11,353 | 9,478 | 9,378 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,510,213 | 2,863,159 | 4,095,137 | 6,022,692 | 5,580,221 | 6,608,344 |
| 1.Cash \& bank balance | 17,515 | 15,428 | 8,638 | 13,139 | 15,022 | 22,468 |
| 2.Inventories; of which | 1,342,482 | 1,494,637 | 2,009,317 | 3,128,554 | 2,622,464 | 3,152,295 |
| i)Raw material | 1,195,471 | 1,354,121 | 1,795,183 | 2,624,109 | 2,051,916 | 2,656,371 |
| ii)Work in progress | 25,151 | 35,455 | 58,257 | 175,331 | 207,436 | 244,483 |
| iii)Finished goods | 120,992 | 97,830 | 149,521 | 318,322 | 344,330 | 239,891 |
| 3.Trade Debt / accounts receivables | 718,262 | 898,551 | 1,054,285 | 1,569,135 | 1,966,580 | 2,254,629 |
| 4.Short term loans and advances | 4,149 | 4,884 | 19,888 | 1,769 | 776 | 11,682 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 427,805 | 449,659 | 1,003,009 | 1,310,095 | 975,379 | 1,167,270 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 4,684,714 | 5,566,394 | 9,368,674 | 11,351,443 | 11,160,731 | 12,587,154 |
| C.Shareholders' Equity (C1+C2+C3) | 3,316,291 | 4,016,877 | 4,516,005 | 4,466,238 | 4,774,404 | 6,039,840 |
| 1.Issued, Subscribed \& Paid up capital | 296,055 | 296,055 | 336,022 | 386,426 | 425,069 | 425,069 |
| i)Ordinary shares | 296,055 | 296,055 | 336,022 | 386,426 | 425,069 | 425,069 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,020,236 | 3,720,822 | 4,179,983 | 4,079,812 | 4,349,335 | 5,614,771 |
| i)Capital Reserve | 545,314 | 545,314 | 998,628 | 998,628 | 998,628 | 998,628 |
| ii)Revenue Reserve | 2,474,922 | 3,175,508 | 3,181,355 | 3,081,184 | 3,350,707 | 4,616,143 |
| of which: un-appropriated profit(loss) / retained earnings | 1,866,330 | 2,287,125 | 2,723,760 | 2,971,612 | 2,906,598 | 3,676,676 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 440,975 | 774,085 | 2,997,929 | 3,033,486 | 2,875,037 | 2,643,027 |
| 1.Long term borrowings | 220,000 | 570,000 | 2,735,000 | 2,695,000 | 2,638,802 | 2,065,544 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 220,975 | 204,085 | 262,929 | 338,486 | 236,235 | 577,483 |
| E.Current Liabilities (E1+E2+E3+E4) | 927,448 | 775,432 | 1,854,740 | 3,851,719 | 3,511,290 | 3,904,287 |
| 1.Trade credit \& other accounts payables | 714,568 | 546,806 | 752,240 | 506,202 | 534,434 | 1,146,325 |
| of which: i) Trade credits | 39,269 | 44,215 | 124,716 | 93,722 | 228,537 | 334,548 |
| 2. Short term borrowings | 140,195 | 161,369 | 936,625 | 2,950,345 | 2,630,780 | 1,944,741 |
| 3.Current portion of non-current liabilities | 60,000 | 40,000 | 85,000 | 190,000 | 157,789 | 714,542 |
| 4.Other current liabilities | 12,685 | 27,257 | 80,875 | 205,172 | 188,287 | 98,679 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,888,605 | 6,443,932 | 7,091,653 | 8,093,407 | 9,436,193 | 11,255,102 |
| i)Local sales (Net) | 6,539,821 | 5,997,809 | 6,786,752 | 7,947,512 | 9,191,879 | 10,888,375 |
| ii) Export sales (Net) | 348,784 | 446,123 | 304,901 | 145,895 | 244,314 | 366,727 |
| 2.Cost of sales | 5,306,538 | 5,187,454 | 5,993,321 | 6,692,758 | 8,262,464 | 9,317,477 |
| i)Cost of material | 4,633,125 | 4,398,640 | 5,143,641 | 5,759,995 | 6,818,425 | 7,612,398 |
| 3.Gross profit / (loss) (F1-F2) | 1,582,067 | 1,256,478 | 1,098,332 | 1,400,649 | 1,173,729 | 1,937,625 |
| 4.General, administrative and other expenses | 230,690 | 239,925 | 234,158 | 263,993 | 313,179 | 390,000 |
| i)Selling \& distribution expenses | 84,536 | 117,198 | 98,022 | 129,294 | 164,781 | 194,638 |
| ii)Administrative and other expenses | 146,154 | 122,727 | 136,136 | 134,699 | 148,398 | 195,362 |
| 5.Other income / (loss) | 29,018 | 20,508 | 28,971 | 29,978 | 21,631 | 35,669 |
| 6.EBIT (F3-F4+F5) | 1,380,395 | 1,037,061 | 893,145 | 1,166,634 | 882,181 | 1,583,294 |
| 7.Financial expenses | 72,404 | 64,118 | 128,262 | 506,554 | 783,503 | 384,772 |
| of which: (i) Interest expenses | 11,580 | 61,959 | 125,115 | 502,848 | 779,508 | 377,676 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,307,991 | 972,943 | 764,883 | 660,080 | 98,678 | 1,198,522 |
| 9.Tax expenses | 389,752 | 270,894 | 53,804 | 97,207 | 28,443 | 343,430 |
| 10.Profit / (loss) after tax (F8-F9) | 918,239 | 702,049 | 711,079 | 562,873 | 70,235 | 855,092 |
| 11.Cash dividends | 296,055 | 281,252 | 235,215 | 193,213 | 42,507 | 212,535 |
| 12.Bonus shares / stock dividends | 0 | 0 | 50,403 | 38,643 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,314,053 | 375,353 | $(1,024)$ | $(776,483)$ | 1,571,274 | 1,499,702 |
| 2.Net cash flows from investing activities | $(363,085)$ | $(397,814)$ | $(3,135,215)$ | $(650,862)$ | $(274,392)$ | $(236,108)$ |
| 3.Net cash flows from financing activities | $(943,937)$ | 20,374 | 3,129,449 | 1,431,846 | $(1,294,999)$ | $(1,256,148)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,757,266 | 4,790,962 | 7,513,934 | 7,499,724 | 7,649,441 | 8,682,867 |
| 2.Retention in business (F10-F11-F12) | 622,184 | 420,797 | 425,460 | 331,017 | 27,728 | 642,558 |
| 3.Depreciation for the year | 114,509 | 144,899 | 190,907 | 296,656 | 340,010 | 333,369 |
| 4.Salaries, wages and employee benefits | 363,491 | 382,017 | 448,291 | 597,249 | 588,105 | 791,873 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 13.33 | 10.89 | 10.03 | 6.95 | 0.74 | 7.60 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.60 | 1.26 | 0.95 | 0.78 | 0.84 | 0.95 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 21.29 | 13.70 | 9.52 | 5.43 | 0.62 | 7.20 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.56 | 1.40 | 1.75 | 2.31 | 2.44 | 2.20 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 33.30 | 19.15 | 16.67 | 12.53 | 1.52 | 15.81 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 31.02 | 23.71 | 21.16 | 14.57 | 1.65 | 20.12 |


| Dadabhoy Sack Ltd. |  |  |  |  | (Thousa | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 185,419 | 167,777 | 168,514 | 152,563 | 138,207 | 125,286 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 188,503 | 188,503 | 205,544 | 205,544 | 205,544 | 205,544 |
| 3.Operating fixed assets after deducting accumulated depreciation | 185,419 | 167,777 | 168,514 | 152,563 | 138,207 | 125,286 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 20,843 | 20,843 | 3 | 3 | 3 | 3 |
| 1.Cash \& bank balance | 1 | 1 | 3 | 3 | 3 | 3 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 20,842 | 20,842 | 0 | 0 | 0 | 0 |
| 4.Short term loans and advances | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 206,262 | 188,620 | 168,517 | 152,566 | 138,210 | 125,289 |
| C.Shareholders' Equity (C1+C2+C3) | 147,049 | 136,266 | 124,513 | 112,352 | 101,047 | 90,988 |
| 1.Issued, Subscribed \& Paid up capital | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 |
| i)Ordinary shares | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(20,246)$ | $(20,564)$ | $(22,744)$ | $(25,039)$ | $(27,464)$ | $(29,531)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | $(20,246)$ | $(20,564)$ | $(22,744)$ | $(25,039)$ | $(27,464)$ | $(29,531)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(20,246)$ | $(20,564)$ | $(22,744)$ | $(25,039)$ | $(27,464)$ | $(29,531)$ |
| 3.Surplus on revaluation of fixed assets | 127,295 | 116,830 | 107,257 | 97,391 | 88,511 | 80,519 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 49,010 | 42,130 | 42,008 | 37,920 | 34,572 | 31,282 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 49,010 | 42,130 | 42,008 | 37,920 | 34,572 | 31,282 |
| E.Current Liabilities (E1+E2+E3+E4) | 10,203 | 10,224 | 1,996 | 2,294 | 2,591 | 3,019 |
| 1.Trade credit \& other accounts payables | 5,698 | 5,259 | 965 | 1,007 | 1,203 | 1,393 |
| of which: i) Trade credits | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Short term borrowings | 3,339 | 3,799 | 615 | 871 | 972 | 1,210 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 1,166 | 1,166 | 416 | 416 | 416 | 416 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Local sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.General, administrative and other expenses | 5,229 | 18,111 | 17,884 | 16,250 | 14,725 | 13,349 |
| i)Selling \& distribution expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 5,229 | 18,111 | 17,884 | 16,250 | 14,725 | 13,349 |
| 5.Other income / (loss) | 3,735 | 500 | 5,259 | 0 | 73 | 0 |
| 6.EBIT (F3-F4+F5) | $(1,494)$ | $(17,611)$ | $(12,625)$ | $(16,250)$ | $(14,652)$ | $(13,349)$ |
| 7.Financial expenses | 4,984 | 51 | 0 | 0 | 0 | 0 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(6,478)$ | $(17,662)$ | $(12,625)$ | $(16,250)$ | $(14,652)$ | $(13,349)$ |
| 9.Tax expenses | $(3,517)$ | $(5,336)$ | 518 | $(4,088)$ | $(3,348)$ | $(3,290)$ |
| 10.Profit / (loss) after tax (F8-F9) | $(2,961)$ | $(12,326)$ | $(13,143)$ | $(12,162)$ | $(11,304)$ | $(10,059)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | (461) | (460) | 20,226 | (256) | (100) | (238) |
| 2.Net cash flows from investing activities | 3,218 | 0 | $(17,041)$ | 0 | 0 | 0 |
| 3.Net cash flows from financing activities | $(2,757)$ | 460 | $(3,183)$ | 256 | 100 | 238 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 196,059 | 178,396 | 166,521 | 150,272 | 135,619 | 122,270 |
| 2.Retention in business (F10-F11-F12) | $(2,961)$ | $(12,326)$ | $(13,143)$ | $(12,162)$ | $(11,304)$ | $(10,059)$ |
| 3.Depreciation for the year | 2,748 | 17,642 | 16,304 | 15,951 | 14,356 | 12,921 |
| 4.Salaries, wages and employee benefits | 181 | 165 | 531 | 0 | 0 | 0 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | - |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -2.35 | -6.24 | -7.36 | -7.58 | -7.78 | -7.63 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.41 | 1.39 | 1.37 | 1.36 | 1.36 | 1.37 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -3.33 | -8.70 | -10.08 | -10.27 | -10.59 | -10.48 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -0.74 | -3.08 | -3.29 | -3.04 | -2.83 | -2.51 |


| Merit Packaging Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,475,125 | 1,946,272 | 2,381,553 | 3,153,009 | 3,069,831 | 3,210,649 |
| 1.Capital work in progress | 539,288 | 513,570 | 107,527 | 669,149 | 0 | 23,101 |
| 2.Operating fixed assets at cost | 1,364,355 | 1,883,913 | 2,739,415 | 3,139,260 | 3,980,196 | 3,824,317 |
| 3.Operating fixed assets after deducting accumulated depreciation | 928,705 | 1,386,982 | 2,195,365 | 2,373,584 | 2,884,732 | 3,005,132 |
| 4.Intangible assets | 87 | 48 | 1,092 | 823 | 574 | 752 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 7,045 | 45,672 | 77,569 | 109,453 | 184,525 | 181,664 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 934,176 | 1,099,501 | 1,384,523 | 1,470,190 | 1,643,657 | 1,765,083 |
| 1.Cash \& bank balance | 1,436 | 2,051 | 7,788 | 4,140 | 9,335 | 3,539 |
| 2.Inventories; of which | 297,712 | 326,353 | 384,901 | 547,388 | 520,444 | 537,335 |
| i)Raw material | 193,635 | 231,414 | 266,041 | 391,373 | 333,657 | 408,268 |
| ii)Work in progress | 63,106 | 42,882 | 61,446 | 83,031 | 56,988 | 73,131 |
| iii)Finished goods | 37,207 | 52,057 | 57,414 | 72,984 | 129,799 | 55,936 |
| 3.Trade Debt / accounts receivables | 296,304 | 383,986 | 609,587 | 406,754 | 547,514 | 651,600 |
| 4.Short term loans and advances | 7,516 | 9,447 | 3,403 | 7,063 | 13,063 | 40,256 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 331,208 | 377,664 | 378,844 | 504,845 | 553,301 | 532,353 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 2,409,301 | 3,045,773 | 3,766,076 | 4,623,199 | 4,713,488 | 4,975,732 |
| C.Shareholders' Equity (C1+C2+C3) | 581,261 | 613,162 | 996,100 | 1,018,206 | 571,294 | 549,316 |
| 1. Issued, Subscribed \& Paid up capital | 403,142 | 403,142 | 806,284 | 806,284 | 806,284 | 806,284 |
| i)Ordinary shares | 403,142 | 403,142 | 806,284 | 806,284 | 806,284 | 806,284 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(36,998)$ | $(4,327)$ | $(23,788)$ | $(117,489)$ | $(562,682)$ | $(1,062,153)$ |
| i)Capital Reserve | 0 | 0 | 0 | 216,299 | 465,338 | 537,219 |
| ii)Revenue Reserve | $(36,998)$ | $(4,327)$ | $(23,788)$ | $(333,788)$ | $(1,028,020)$ | $(1,599,372)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(36,998)$ | $(4,327)$ | $(23,788)$ | $(333,788)$ | $(1,134,820)$ | $(1,706,172)$ |
| 3. Surplus on revaluation of fixed assets | 215,117 | 214,347 | 213,604 | 329,411 | 327,692 | 805,185 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 768,632 | 1,293,969 | 1,167,372 | 1,442,484 | 2,447,977 | 2,408,284 |
| 1.Long term borrowings | 668,491 | 1,193,324 | 1,066,830 | 1,361,823 | 2,353,908 | 2,182,277 |
| 2.Subordinated loans / Sponsor's loans | 100,000 | 100,000 | 100,000 | 80,225 | 93,084 | 225,381 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 141 | 645 | 542 | 436 | 985 | 626 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,059,408 | 1,138,642 | 1,602,604 | 2,162,509 | 1,694,217 | 2,018,132 |
| 1.Trade credit \& other accounts payables | 177,592 | 229,470 | 544,054 | 826,177 | 593,067 | 800,834 |
| of which: i) Trade credits | 163,590 | 209,925 | 516,597 | 744,237 | 551,704 | 723,345 |
| 2.Short term borrowings | 822,459 | 738,390 | 800,006 | 1,012,701 | 938,535 | 785,497 |
| 3.Current portion of non-current liabilities | 47,106 | 151,882 | 233,706 | 269,084 | 108,021 | 396,301 |
| 4.Other current liabilities | 12,251 | 18,900 | 24,838 | 54,547 | 54,594 | 35,500 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,606,868 | 1,801,452 | 2,449,541 | 2,859,838 | 2,158,386 | 2,902,559 |
| i)Local sales (Net) | 1,606,868 | 1,801,452 | 2,449,541 | 2,859,838 | 2,150,449 | 2,893,185 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 7,937 | 9,374 |
| 2.Cost of sales | 1,478,123 | 1,617,464 | 2,223,722 | 2,854,539 | 2,357,089 | 2,944,958 |
| i)Cost of material | 1,169,654 | 1,252,008 | 1,751,214 | 2,273,140 | 1,738,203 | 2,232,237 |
| 3.Gross profit / (loss) (F1-F2) | 128,745 | 183,988 | 225,819 | 5,299 | $(198,703)$ | $(42,399)$ |
| 4.General, administrative and other expenses | 73,349 | 84,079 | 135,045 | 138,924 | 221,246 | 192,502 |
| i)Selling \& distribution expenses | 34,670 | 35,473 | 39,524 | 40,196 | 43,123 | 49,394 |
| ii)Administrative and other expenses | 38,679 | 48,606 | 95,521 | 98,728 | 178,123 | 143,108 |
| 5.Other income / (loss) | 26,864 | 2,902 | 4,621 | 7,091 | 3,519 | 17,148 |
| 6.EBIT (F3-F4+F5) | 82,260 | 102,811 | 95,395 | $(126,534)$ | $(416,430)$ | $(217,753)$ |
| 7.Financial expenses | 72,738 | 100,036 | 135,258 | 223,923 | 353,011 | 326,963 |
| of which: (i) Interest expenses | 71,747 | 99,170 | 133,930 | 222,439 | 350,599 | 323,759 |
| 8.Profit / (loss) before taxation (F6-F7) | 9,522 | 2,775 | $(39,863)$ | $(350,457)$ | $(769,441)$ | $(544,716)$ |
| 9.Tax expenses | 6,355 | $(29,902)$ | $(31,599)$ | $(39,921)$ | $(76,761)$ | 20,262 |
| 10.Profit / (loss) after tax (F8-F9) | 3,167 | 32,677 | $(8,264)$ | $(310,536)$ | $(692,680)$ | $(564,978)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(60,844)$ | $(49,870)$ | 79,774 | 87,805 | $(752,586)$ | $(123,680)$ |
| 2.Net cash flows from investing activities | $(705,536)$ | $(495,055)$ | $(482,284)$ | $(775,581)$ | $(91,426)$ | 38,850 |
| 3.Net cash flows from financing activities | 485,597 | 579,609 | 96,631 | 621,433 | 923,374 | 82,071 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 1,349,893 | 1,907,131 | 2,163,472 | 2,460,690 | 3,019,271 | 2,957,600 |
| 2.Retention in business (F10-F11-F12) | 3,167 | 32,677 | $(8,264)$ | $(310,536)$ | $(692,680)$ | $(564,978)$ |
| 3.Depreciation for the year | 44,126 | 62,299 | 113,809 | 161,215 | 248,780 | 226,044 |
| 4.Salaries, wages and employee benefits | 144,527 | 176,928 | 227,841 | 247,640 | 236,643 | 220,070 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.20 | 1.81 | -0.34 | -10.86 | -32.09 | -19.46 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.78 | 0.66 | 0.72 | 0.68 | 0.46 | 0.60 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 0.15 | 1.20 | -0.24 | -7.40 | -14.84 | -11.66 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.71 | 4.57 | 4.23 | 4.16 | 5.87 | 8.65 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 0.57 | 5.47 | -1.03 | -30.83 | -87.16 | -100.83 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.08 | 0.81 | -0.10 | -3.85 | -8.59 | -7.01 |


| ackages Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 64,401,939 | 90,562,241 | 80,597,903 | 77,037,127 | 70,078,849 | 73,358,649 |
| 1.Capital work in progress | 108,659 | 1,999,477 | 2,054,719 | 2,582,814 | 2,914,827 | 6,939,724 |
| 2.Operating fixed assets at cost | 12,809,111 | 31,868,076 | 31,868,076 | 38,930,623 | 40,975,193 | 43,957,563 |
| 3.Operating fixed assets after deducting accumulated depreciation | 6,441,417 | 23,993,329 | 25,029,838 | 25,342,793 | 24,481,307 | 24,530,150 |
| 4. Intangible assets | 164,294 | 286,621 | 385,100 | 405,617 | 372,521 | 383,154 |
| 5.Long term investments | 57,647,711 | 64,125,606 | 52,982,854 | 47,766,617 | 41,556,174 | 40,956,318 |
| 6.Other non-current assets | 39,858 | 157,208 | 145,392 | 939,286 | 754,020 | 549,303 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 10,707,502 | 22,323,516 | 27,069,081 | 27,873,950 | 31,781,058 | 44,333,193 |
| 1.Cash \& bank balance | 411,801 | 1,088,790 | 461,346 | 417,933 | 638,343 | 1,008,150 |
| 2.Inventories; of which | 2,846,446 | 8,439,160 | 11,836,992 | 11,031,511 | 13,416,931 | 21,071,871 |
| i)Raw material | 1,724,365 | 4,180,635 | 6,996,857 | 5,286,207 | 7,397,827 | 13,498,186 |
| ii)Work in progress | 393,587 | 727,962 | 973,939 | 1,174,044 | 1,186,536 | 1,783,184 |
| iii)Finished goods | 699,139 | 3,526,660 | 3,839,768 | 4,571,260 | 4,832,567 | 5,790,502 |
| 3.Trade Debt / accounts receivables | 3,561,210 | 5,946,606 | 6,660,220 | 7,578,383 | 7,586,305 | 9,843,484 |
| 4.Short term loans and advances | 1,008,102 | 972,548 | 1,184,623 | 1,413,084 | 1,064,991 | 1,723,782 |
| 5.Short term investments | 0 | 0 | 0 | 80,000 | 1,450,000 | 2,251,000 |
| 6.Other current assets | 2,879,943 | 5,876,412 | 6,925,900 | 7,353,039 | 7,624,488 | 8,434,906 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 75,109,441 | 112,885,757 | 107,666,984 | 104,911,077 | 101,859,907 | 117,691,842 |
| C.Shareholders' Equity (C1+C2+C3) | 54,758,816 | 77,259,150 | 65,056,960 | 59,900,708 | 57,776,680 | 59,026,154 |
| 1. Issued, Subscribed \& Paid up capital | 1,500,017 | 1,500,017 | 1,500,017 | 1,500,017 | 1,500,017 | 1,500,017 |
| i)Ordinary shares | 893,795 | 893,795 | 893,795 | 893,795 | 893,795 | 893,795 |
| ii)Preference shares | 606,222 | 606,222 | 606,222 | 606,222 | 606,222 | 606,222 |
| 2.Reserves | 53,258,799 | 75,759,133 | 63,556,943 | 58,400,691 | 56,276,663 | 57,526,137 |
| i)Capital Reserve | 2,028,570 | 50,360,869 | 39,996,817 | 36,080,781 | 30,436,731 | 26,990,899 |
| ii)Revenue Reserve | 51,230,229 | 25,398,264 | 23,560,126 | 22,319,910 | 25,839,932 | 30,535,238 |
| of which: un-appropriated profit(loss) / retained earnings | 1,879,569 | 11,087,931 | 6,249,793 | 4,009,577 | 6,529,599 | 10,474,905 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 11,634,648 | 19,150,419 | 17,607,881 | 19,746,211 | 20,404,012 | 20,236,256 |
| 1.Long term borrowings | 10,379,857 | 14,675,649 | 13,587,286 | 15,567,958 | 16,622,610 | 15,591,596 |
| 2.Subordinated loans / Sponsor's loans | 0 | 409,380 | 220,916 | 224,230 | 260,107 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 102,825 | 516,586 | 692,767 | 847,464 | 807,523 | 1,214,217 |
| 5.Other non-current liabilities | 1,151,966 | 3,548,804 | 3,106,912 | 3,106,559 | 2,713,772 | 3,430,443 |
| E.Current Liabilities (E1+E2+E3+E4) | 8,715,977 | 16,476,188 | 25,002,143 | 25,264,158 | 23,679,215 | 38,429,432 |
| 1.Trade credit \& other accounts payables | 5,126,373 | 7,390,625 | 8,986,971 | 8,299,420 | 9,488,819 | 12,647,371 |
| of which: i) Trade credits | 2,227,002 | 3,790,051 | 4,370,850 | 4,391,399 | 5,431,788 | 7,167,167 |
| 2.Short term borrowings | 2,381,009 | 5,091,722 | 11,618,495 | 11,386,824 | 9,959,308 | 18,666,793 |
| 3.Current portion of non-current liabilities | 828,884 | 3,437,080 | 3,584,794 | 4,351,490 | 3,516,939 | 6,285,777 |
| 4.Other current liabilities | 379,711 | 556,761 | 811,883 | 1,226,424 | 714,149 | 829,491 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 24,495,674 | 31,679,743 | 52,922,723 | 60,905,852 | 64,981,483 | 80,322,297 |
| i)Local sales (Net) | 23,883,670 | 30,979,746 | 52,180,161 | 60,643,416 | 64,388,685 | 79,284,272 |
| ii)Export sales (Net) | 612,004 | 699,997 | 742,562 | 262,436 | 592,798 | 1,038,025 |
| 2.Cost of sales | 19,061,596 | 25,852,219 | 46,183,738 | 50,719,265 | 51,738,720 | 63,612,824 |
| i)Cost of material | 13,734,624 | 16,944,962 | 28,337,158 | 32,117,225 | 32,815,585 | 42,201,482 |
| 3.Gross profit / (loss) (F1-F2) | 5,434,078 | 5,827,524 | 6,738,985 | 10,186,587 | 13,242,763 | 16,709,473 |
| 4.General, administrative and other expenses | 3,097,952 | 3,784,031 | 5,465,498 | 6,592,126 | 6,089,995 | 7,057,896 |
| i)Selling \& distribution expenses | 1,225,621 | 1,480,314 | 2,423,374 | 2,587,000 | 2,690,770 | 2,913,840 |
| ii)Administrative and other expenses | 1,872,331 | 2,303,717 | 3,042,124 | 4,005,126 | 3,399,225 | 4,144,056 |
| 5.Other income / (loss) | 6,171,633 | 11,390,427 | 2,722,351 | 2,319,220 | 1,387,598 | 2,544,173 |
| 6.EBIT (F3-F4+F5) | 8,507,759 | 13,433,920 | 3,995,838 | 5,913,681 | 8,540,366 | 12,195,750 |
| 7.Financial expenses | 1,494,508 | 1,175,701 | 2,268,319 | 3,975,906 | 3,455,909 | 2,588,800 |
| of which: (i) Interest expenses | 394,561 | 984,930 | 2,071,550 | 3,778,145 | 3,207,480 | 2,357,421 |
| 8.Profit / (loss) before taxation (F6-F7) | 7,013,251 | 12,258,219 | 1,727,519 | 1,937,775 | 5,084,457 | 9,606,950 |
| 9.Tax expenses | 1,661,744 | 1,458,435 | 567,341 | 1,659,714 | 548,753 | 2,456,799 |
| 10.Profit / (loss) after tax (F8-F9) | 5,351,507 | 10,799,784 | 1,160,178 | 278,061 | 4,535,704 | 7,150,151 |
| 11.Cash dividends | 3,750,043 | 4,500,051 | 2,250,026 | 1,800,020 | 3,375,038 | 4,125,047 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,285,472 | 950,808 | $(1,080,812)$ | 2,815,851 | 5,985,491 | 2,426,650 |
| 2.Net cash flows from investing activities | $(1,597,555)$ | $(2,999,729)$ | $(2,069,334)$ | $(2,580,175)$ | $(1,818,620)$ | $(9,865,120)$ |
| 3.Net cash flows from financing activities | $(452,190)$ | $(447,733)$ | $(4,004,071)$ | 32,582 | $(1,148,945)$ | $(899,208)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 66,393,464 | 96,409,569 | 82,664,841 | 79,646,919 | 78,180,692 | 79,262,410 |
| 2.Retention in business (F10-F11-F12) | 1,601,465 | 6,299,733 | $(1,089,848)$ | $(1,521,959)$ | 1,160,666 | 3,025,104 |
| 3.Depreciation for the year | 839,945 | 1,657,163 | 3,439,754 | 3,315,290 | 2,961,978 | 3,165,665 |
| 4.Salaries, wages and employee benefits | 3,435,419 | 4,237,165 | 5,973,996 | 6,557,075 | 6,959,513 | 7,854,475 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 21.85 | 34.09 | 2.19 | 0.46 | 6.98 | 8.90 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.35 | 0.34 | 0.48 | 0.57 | 0.63 | 0.73 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 7.73 | 11.49 | 1.05 | 0.26 | 4.39 | 6.51 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.33 | 1.42 | 1.55 | 1.70 | 1.76 | 1.88 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 10.31 | 16.36 | 1.63 | 0.45 | 7.71 | 12.24 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 35.68 | 72.00 | 7.73 | 1.85 | 30.24 | 47.67 |


| Pakistan Paper Products Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 416,961 | 510,751 | 494,888 | 784,273 | 825,219 | 804,189 |
| 1.Capital work in progress | 0 | 12,816 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 467,452 | 576,983 | 607,302 | 928,550 | 999,349 | 1,013,433 |
| 3.Operating fixed assets after deducting accumulated depreciation | 416,288 | 497,027 | 493,974 | 783,359 | 824,265 | 802,714 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 518 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 673 | 908 | 914 | 914 | 954 | 957 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 306,225 | 333,044 | 375,781 | 449,908 | 551,132 | 592,973 |
| 1.Cash \& bank balance | 38,834 | 10,175 | 5,510 | 5,712 | 4,410 | 4,729 |
| 2.Inventories; of which | 117,498 | 131,057 | 155,678 | 171,696 | 229,816 | 262,469 |
| i)Raw material | 94,113 | 102,241 | 120,053 | 133,963 | 164,688 | 218,165 |
| ii)Work in progress | 15,336 | 20,465 | 22,894 | 22,710 | 39,473 | 24,795 |
| iii)Finished goods | 8,049 | 8,351 | 12,731 | 15,023 | 25,655 | 19,509 |
| 3.Trade Debt / accounts receivables | 108,126 | 118,247 | 128,329 | 173,477 | 214,588 | 211,452 |
| 4.Short term loans and advances | 37,629 | 68,358 | 20,959 | 27,563 | 29,007 | 34,106 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 4,138 | 5,207 | 65,305 | 71,460 | 73,311 | 80,217 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 723,186 | 843,795 | 870,669 | 1,234,181 | 1,376,351 | 1,397,162 |
| C.Shareholders' Equity (C1+C2+C3) | 556,343 | 597,018 | 634,269 | 947,258 | 955,050 | 999,028 |
| 1.Issued, Subscribed \& Paid up capital | 60,000 | 60,000 | 60,000 | 80,000 | 80,000 | 80,000 |
| i)Ordinary shares | 60,000 | 60,000 | 60,000 | 80,000 | 80,000 | 80,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 278,830 | 322,163 | 361,793 | 348,809 | 360,912 | 408,437 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 278,830 | 322,163 | 361,793 | 348,809 | 360,912 | 408,437 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Surplus on revaluation of fixed assets | 217,513 | 214,855 | 212,476 | 518,449 | 514,138 | 510,591 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 85,741 | 136,968 | 108,345 | 84,288 | 78,045 | 127,581 |
| 1.Long term borrowings | 32,121 | 78,326 | 53,089 | 27,851 | 25,322 | 58,181 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 11,137 | 11,222 | 13,852 | 13,440 | 15,809 | 17,727 |
| 5.Other non-current liabilities | 42,483 | 47,420 | 41,404 | 42,997 | 36,914 | 51,673 |
| E.Current Liabilities (E1+E2+E3+E4) | 81,102 | 109,809 | 128,055 | 202,635 | 343,256 | 270,553 |
| 1.Trade credit \& other accounts payables | 44,633 | 62,968 | 58,159 | 95,789 | 220,146 | 139,370 |
| of which: i) Trade credits | 31,412 | 51,182 | 43,410 | 79,147 | 197,433 | 110,563 |
| 2.Short term borrowings | 963 | 256 | 37,017 | 73,408 | 95,645 | 91,453 |
| 3.Current portion of non-current liabilities | 19,150 | 25,238 | 26,183 | 26,183 | 19,971 | 31,291 |
| 4.Other current liabilities | 16,356 | 21,347 | 6,696 | 7,255 | 7,494 | 8,439 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 613,672 | 659,935 | 788,229 | 875,439 | 913,309 | 1,092,962 |
| i)Local sales (Net) | 613,672 | 659,935 | 788,229 | 875,439 | 913,309 | 1,092,962 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 488,330 | 535,264 | 658,509 | 776,168 | 816,398 | 932,149 |
| i)Cost of material | 369,236 | 404,626 | 511,372 | 616,184 | 669,848 | 726,952 |
| 3.Gross profit / (loss) (F1-F2) | 125,342 | 124,671 | 129,720 | 99,271 | 96,911 | 160,813 |
| 4.General, administrative and other expenses | 50,192 | 46,589 | 50,403 | 48,563 | 52,630 | 56,407 |
| i)Selling \& distribution expenses | 11,959 | 13,161 | 14,920 | 13,184 | 15,076 | 16,252 |
| ii)Administrative and other expenses | 38,233 | 33,428 | 35,483 | 35,379 | 37,554 | 40,155 |
| 5.Other income / (loss) | $(5,323)$ | 781 | 369 | 277 | 160 | 8,576 |
| 6.EBIT (F3-F4+F5) | 69,827 | 78,863 | 79,686 | 50,985 | 44,441 | 112,982 |
| 7.Financial expenses | 7,255 | 5,804 | 15,226 | 27,016 | 22,825 | 15,969 |
| of which: (i) Interest expenses | 6,789 | 4,903 | 9,858 | 15,724 | 16,758 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 62,572 | 73,059 | 64,460 | 23,969 | 21,616 | 97,013 |
| 9.Tax expenses | 24,206 | 12,226 | 14,391 | 5,994 | 6,046 | 26,449 |
| 10.Profit / (loss) after tax (F8-F9) | 38,366 | 60,833 | 50,069 | 17,975 | 15,570 | 70,564 |
| 11.Cash dividends | 18,000 | 33,000 | 15,000 | 8,000 | 10,000 | 40,000 |
| 12.Bonus shares / stock dividends | 0 | 0 | 19,998 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 76,873 | 57,678 | 27,047 | 9,963 | 64,271 | $(7,493)$ |
| 2.Net cash flows from investing activities | 7,439 | $(121,914)$ | $(17,529)$ | $(6,474)$ | $(72,750)$ | $(15,291)$ |
| 3.Net cash flows from financing activities | $(42,033)$ | 36,285 | $(50,944)$ | $(39,679)$ | $(15,060)$ | 27,295 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 642,084 | 733,986 | 742,614 | 1,031,546 | 1,033,095 | 1,126,609 |
| 2.Retention in business (F10-F11-F12) | 20,366 | 27,833 | 15,071 | 9,975 | 5,570 | 30,564 |
| 3.Depreciation for the year | 26,223 | 28,852 | 33,398 | 32,073 | 31,960 | 36,444 |
| 4.Salaries, wages and employee benefits | 75,201 | 95,974 | 101,088 | 97,811 | 106,241 | 96,215 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.25 | 9.22 | 6.35 | 2.05 | 1.70 | 6.46 |
| P2. Asset turnover ( F 1 to Avg \{Current year ( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.85 | 0.84 | 0.92 | 0.83 | 0.70 | 0.79 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.30 | 7.76 | 5.84 | 1.71 | 1.19 | 5.09 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.32 | 1.36 | 1.39 | 1.33 | 1.37 | 1.42 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 6.99 | 10.55 | 8.13 | 2.27 | 1.64 | 7.22 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 6.39 | 10.14 | 8.34 | 2.25 | 1.95 | 8.82 |


| Roshan Packages Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  | 3,835,297 | 3,843,406 | 5,014,876 | 4,870,629 | 5,186,754 |
| 1.Capital work in progress | - | 118,911 | 172,890 | 89,647 | 97,745 | 493 |
| 2.Operating fixed assets at cost |  | 4,403,351 | 4,498,530 | 6,164,759 | 6,170,276 | 6,367,881 |
| 3.Operating fixed assets after deducting accumulated depreciation |  | 3,491,447 | 3,452,468 | 4,545,886 | 4,426,416 | 4,467,327 |
| 4.Intangible assets | - | 4,616 | 3,198 | 1,780 | 363 | 0 |
| 5.Long term investments |  | 203,563 | 111,376 | 111,376 | 111,376 | 160,619 |
| 6.Other non-current assets |  | 16,760 | 103,474 | 266,187 | 234,729 | 558,315 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | 4,558,991 | 4,548,780 | 4,190,599 | 3,991,557 | 4,252,056 |
| 1.Cash \& bank balance | - | 2,034,191 | 1,749,293 | 1,138,630 | 328,563 | 305,575 |
| 2.Inventories; of which | - | 575,197 | 631,652 | 709,586 | 708,935 | 860,632 |
| i)Raw material | - | 470,370 | 569,086 | 693,322 | 697,207 | 812,394 |
| ii)Work in progress |  | 42,527 | 20,776 | 0 | 0 | 0 |
| iii)Finished goods |  | 62,300 | 41,790 | 16,264 | 11,728 | 48,238 |
| 3.Trade Debt / accounts receivables | - | 1,191,625 | 1,231,373 | 1,269,505 | 1,255,085 | 1,459,777 |
| 4.Short term loans and advances | - | 143,097 | 206,951 | 214,551 | 223,068 | 209,395 |
| 5.Short term investments |  | 0 | 0 | 0 | 486,018 | 545,852 |
| 6.Other current assets | - | 614,881 | 729,511 | 858,327 | 989,888 | 870,825 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | 8,394,288 | 8,392,186 | 9,205,475 | 8,862,186 | 9,438,810 |
| C.Shareholders' Equity (C1+C2+C3) |  | 5,309,026 | 5,142,681 | 5,614,486 | 5,862,275 | 6,064,107 |
| 1.Issued, Subscribed \& Paid up capital | - | 1,075,000 | 1,182,500 | 1,419,000 | 1,419,000 | 1,419,000 |
| i)Ordinary shares | - | 1,075,000 | 1,182,500 | 1,419,000 | 1,419,000 | 1,419,000 |
| ii)Preference shares | - | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | - | 3,160,135 | 2,881,662 | 3,838,517 | 2,648,059 | 2,898,708 |
| i)Capital Reserve |  | 2,339,165 | 2,231,665 | 1,994,789 | 1,994,789 | 1,994,789 |
| ii)Revenue Reserve |  | 820,970 | 649,997 | 1,843,728 | 653,270 | 903,919 |
| of which: un-appropriated profit(loss) / retained earnings | - | 820,970 | 649,997 | 1,843,728 | 653,270 | 903,919 |
| 3.Surplus on revaluation of fixed assets | - | 1,073,891 | 1,078,519 | 356,969 | 1,795,216 | 1,746,399 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) |  | 1,127,036 | 539,656 | 740,751 | 694,452 | 822,935 |
| 1.Long term borrowings | - | 779,169 | 195,996 | 105,863 | 118,741 | 43,275 |
| 2.Subordinated loans / Sponsor's loans | - | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | - | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | - | 59,776 | 66,013 | 73,592 | 119,932 | 140,210 |
| 5.Other non-current liabilities | - | 288,091 | 277,647 | 561,296 | 455,779 | 639,450 |
| E.Current Liabilities (E1+E2+E3+E4) |  | 1,958,226 | 2,709,849 | 2,850,238 | 2,305,459 | 2,551,768 |
| 1.Trade credit \& other accounts payables | - | 977,407 | 711,640 | 964,259 | 959,971 | 1,350,110 |
| of which: i) Trade credits |  | 586,333 | 593,314 | 691,505 | 890,829 | 1,105,544 |
| 2.Short term borrowings | - | 755,640 | 1,333,809 | 1,353,114 | 1,048,294 | 966,453 |
| 3.Current portion of non-current liabilities | - | 213,227 | 638,365 | 493,541 | 248,835 | 199,747 |
| 4.Other current liabilities | - | 11,952 | 26,035 | 39,324 | 48,359 | 35,458 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | 4,098,007 | 4,031,388 | 5,397,124 | 5,232,971 | 6,995,838 |
| i)Local sales (Net) | - | 4,098,007 | 4,031,388 | 5,397,124 | 5,232,971 | 6,995,838 |
| ii) Export sales (Net) | - | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | - | 3,545,206 | 3,782,682 | 5,026,766 | 4,686,045 | 6,112,740 |
| i)Cost of material | - | 2,978,360 | 3,029,824 | 4,252,776 | 3,882,615 | 5,215,817 |
| 3.Gross profit / (loss) (F1-F2) |  | 552,801 | 248,706 | 370,358 | 546,926 | 883,098 |
| 4.General, administrative and other expenses | - | 233,968 | 274,392 | 382,296 | 329,588 | 408,940 |
| i)Selling \& distribution expenses | - | 100,549 | 67,128 | 151,647 | 165,539 | 197,357 |
| ii)Administrative and other expenses | - | 133,419 | 207,264 | 230,649 | 164,049 | 211,583 |
| 5.Other income / (loss) | - | 42,774 | 72,989 | 239,788 | 180,777 | 105,578 |
| 6.EBIT (F3-F4+F5) |  | 361,607 | 47,303 | 227,850 | 398,115 | 579,736 |
| 7.Financial expenses | - | 93,144 | 120,528 | 186,633 | 223,124 | 111,636 |
| of which: (i) Interest expenses | - | 80,942 | 109,096 | 173,814 | 214,326 | 103,163 |
| 8.Profit / (loss) before taxation (F6-F7) |  | 268,463 | $(73,225)$ | 41,217 | 174,991 | 468,100 |
| 9.Tax expenses | - | 16,873 | 17,324 | 68,115 | $(72,971)$ | 122,451 |
| 10.Profit / (loss) after tax (F8-F9) |  | 251,590 | $(90,549)$ | $(26,898)$ | 247,962 | 345,649 |
| 11.Cash dividends | - | 107,500 | 0 | 0 | 141,900 | 0 |
| 12.Bonus shares / stock dividends | - | 107,500 | 236,500 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | $(165,068)$ | $(441,852)$ | $(326,648)$ | 231,414 | 353,693 |
| 2.Net cash flows from investing activities | - | $(802,838)$ | $(86,231)$ | 22,372 | 22,549 | $(27,767)$ |
| 3.Net cash flows from financing activities | - | 2,715,088 | 52,638 | $(276,710)$ | $(376,511)$ | $(264,244)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | 6,436,062 | 5,682,337 | 6,355,237 | 6,556,727 | 6,887,042 |
| 2.Retention in business (F10-F11-F12) | - | 36,590 | $(327,049)$ | $(26,898)$ | 106,062 | 345,649 |
| 3.Depreciation for the year |  | 182,589 | 137,222 | 140,965 | 141,053 | 146,741 |
| 4.Salaries, wages and employee benefits | - | 292,723 | 290,193 | 347,458 | 378,910 | 505,305 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | 6.14 | -2.25 | -0.50 | 4.74 | 4.94 |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | - | 0.49 | 0.48 | 0.61 | 0.58 | 0.76 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} |  | 3.00 | -1.08 | -0.31 | 2.74 | 3.78 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | - | 1.58 | 1.61 | 1.64 | 1.57 | 1.53 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | 4.74 | -1.73 | -0.50 | 4.32 | 5.80 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | 2.34 | -0.77 | -0.19 | 1.75 | 2.44 |


| Security Papers Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,499,863 | 2,373,519 | 1,994,400 | 2,711,462 | 3,069,630 | 2,805,316 |
| 1.Capital work in progress | 5,453 | 49,108 | 15,882 | 4,404 | 299,297 | 155,965 |
| 2.Operating fixed assets at cost | 3,465,432 | 3,509,704 | 3,745,208 | 3,889,405 | 3,966,840 | 4,449,895 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,704,667 | 1,541,913 | 1,573,237 | 1,510,353 | 1,420,120 | 1,712,277 |
| 4. Intangible assets | 0 | 0 | 1,329 | 1,596 | 20,206 | 18,133 |
| 5.Long term investments | 774,229 | 779,176 | 399,999 | 1,190,841 | 1,299,667 | 892,543 |
| 6.Other non-current assets | 15,514 | 3,322 | 3,953 | 4,268 | 30,340 | 26,398 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,772,750 | 3,305,688 | 3,898,039 | 3,372,972 | 3,914,344 | 5,332,033 |
| 1.Cash \& bank balance | 147,365 | 29,930 | 405,650 | 204,913 | 683,939 | 652,103 |
| 2.Inventories; of which | 487,006 | 548,554 | 391,166 | 363,770 | 529,111 | 553,921 |
| i)Raw material | 215,103 | 304,048 | 303,368 | 301,734 | 379,976 | 381,982 |
| ii)Work in progress | 214,301 | 220,698 | 75,960 | 52,945 | 111,510 | 149,263 |
| iii)Finished goods | 57,602 | 23,808 | 11,838 | 9,091 | 37,625 | 22,676 |
| 3.Trade Debt / accounts receivables | 310,892 | 631,879 | 626,610 | 903,510 | 360,899 | 812,253 |
| 4.Short term loans and advances | 26,490 | 52,103 | 35,435 | 11,943 | 20,454 | 25,400 |
| 5.Short term investments | 1,608,966 | 1,832,612 | 2,205,703 | 1,586,544 | 2,036,153 | 2,974,822 |
| 6.Other current assets | 192,031 | 210,610 | 233,475 | 302,292 | 283,788 | 313,534 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,272,613 | 5,679,207 | 5,892,439 | 6,084,434 | 6,983,974 | 8,137,349 |
| C.Shareholders' Equity (C1+C2+C3) | 4,249,489 | 4,600,457 | 4,705,551 | 4,938,096 | 5,789,666 | 6,720,700 |
| 1.Issued, Subscribed \& Paid up capital | 592,559 | 592,559 | 592,559 | 592,559 | 592,559 | 592,559 |
| i)Ordinary shares | 592,559 | 592,559 | 592,559 | 592,559 | 592,559 | 592,559 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,655,304 | 4,007,898 | 4,112,992 | 4,345,537 | 5,197,107 | 6,128,141 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 3,655,304 | 4,007,898 | 4,112,992 | 4,345,537 | 5,197,107 | 6,128,141 |
| of which: un-appropriated profit(loss) / retained earnings | 631,815 | 797,979 | 439,473 | 407,658 | 979,228 | 1,464,342 |
| 3.Surplus on revaluation of fixed assets | 1,626 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 290,230 | 228,268 | 198,565 | 144,688 | 168,870 | 232,745 |
| 1.Long term borrowings | 15,202 | 11,908 | 16,441 | 18,735 | 19,618 | 19,324 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 335 | 28,771 | 25,191 |
| 5.Other non-current liabilities | 275,028 | 216,360 | 182,124 | 125,618 | 120,481 | 188,230 |
| E.Current Liabilities (E1+E2+E3+E4) | 732,894 | 850,482 | 988,323 | 1,001,650 | 1,025,438 | 1,183,904 |
| 1.Trade credit \& other accounts payables | 552,525 | 512,523 | 584,866 | 539,917 | 643,868 | 704,317 |
| of which: i) Trade credits | 14,911 | 36,558 | 20,541 | 21,611 | 53,613 | 77,390 |
| 2.Short term borrowings | 0 | 0 | 54,618 | 88,030 | 0 | 0 |
| 3.Current portion of non-current liabilities | 44,722 | 6,750 | 6,789 | 7,096 | 7,071 | 7,362 |
| 4.Other current liabilities | 135,647 | 331,209 | 342,050 | 366,607 | 374,499 | 472,225 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,583,566 | 2,842,085 | 3,466,918 | 4,001,591 | 4,901,284 | 5,001,692 |
| i)Local sales (Net) | 2,583,566 | 2,842,085 | 3,466,918 | 4,001,591 | 4,901,284 | 5,001,692 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 1,706,946 | 1,753,679 | 2,173,695 | 2,416,355 | 3,004,975 | 3,120,160 |
| i)Cost of material | 682,762 | 694,470 | 856,461 | 1,190,290 | 1,627,067 | 1,680,117 |
| 3.Gross profit / (loss) (F1-F2) | 876,620 | 1,088,406 | 1,293,223 | 1,585,236 | 1,896,309 | 1,881,532 |
| 4.General, administrative and other expenses | 252,558 | 300,851 | 535,580 | 598,510 | 450,446 | 471,822 |
| i)Selling \& distribution expenses | 5,297 | 2,854 | 3,007 | 3,614 | 2,813 | 3,119 |
| ii)Administrative and other expenses | 247,261 | 297,997 | 532,573 | 594,896 | 447,633 | 468,703 |
| 5.Other income / (loss) | 300,600 | 520,700 | 133,140 | 175,649 | 360,071 | 590,051 |
| 6.EBIT (F3-F4+F5) | 924,662 | 1,308,255 | 890,783 | 1,162,375 | 1,805,934 | 1,999,761 |
| 7.Financial expenses | 11,244 | 4,129 | 4,315 | 3,093 | 4,322 | 3,586 |
| of which: (i) Interest expenses | 8,877 | 3,374 | 2,272 | 2,008 | 3,365 | 2,659 |
| 8.Profit / (loss) before taxation (F6-F7) | 913,418 | 1,304,126 | 886,468 | 1,159,282 | 1,801,612 | 1,996,175 |
| 9.Tax expenses | 282,547 | 366,473 | 316,109 | 387,248 | 525,363 | 537,730 |
| 10.Profit / (loss) after tax (F8-F9) | 630,871 | 937,653 | 570,359 | 772,034 | 1,276,249 | 1,458,445 |
| 11.Cash dividends | 444,419 | 474,047 | 474,047 | 488,861 | 533,303 | 533,303 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 394,212 | 272,273 | 1,014,309 | 641,961 | 1,660,735 | 693,057 |
| 2.Net cash flows from investing activities | 87,497 | 134,396 | $(317,087)$ | $(380,817)$ | $(656,975)$ | $(283,288)$ |
| 3.Net cash flows from financing activities | $(448,887)$ | $(449,104)$ | $(396,502)$ | $(461,881)$ | $(524,734)$ | $(441,605)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 4,539,719 | 4,828,725 | 4,904,116 | 5,082,784 | 5,958,536 | 6,953,445 |
| 2.Retention in business (F10-F11-F12) | 186,452 | 463,606 | 96,312 | 283,173 | 742,946 | 925,142 |
| 3.Depreciation for the year | 212,457 | 205,781 | 208,401 | 214,915 | 195,725 | 199,759 |
| 4.Salaries, wages and employee benefits | 533,467 | 537,350 | 620,213 | 613,493 | 757,980 | 772,402 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 24.42 | 32.99 | 16.45 | 19.29 | 26.04 | 29.16 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.50 | 0.52 | 0.60 | 0.67 | 0.75 | 0.66 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 12.10 | 17.12 | 9.86 | 12.89 | 19.53 | 19.29 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.26 | 1.24 | 1.24 | 1.24 | 1.22 | 1.21 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 15.26 | 21.19 | 12.26 | 16.01 | 23.79 | 23.32 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 10.65 | 15.82 | 9.63 | 13.03 | 21.54 | 24.61 |

## Electrical Machinery \& Apparatus

## Performance at Glance

The balance sheet size of the Electrical Machinery \& Apparatus sector increased by Rs 11.44 billion to touch Rs 107.23 billion during FY21, posted 11.95 percent growth. The shareholder's equity increased to Rs 54.74 billion during FY21 from Rs 50.05 billion in FY20, registered a YoY growth of 9.38 percent. Profit before and after tax increased by Rs 4.33 billion and Rs 3.41 billion respectively during FY21.

## Assets

Non-current assets of the sector marginally increased by Rs 0.55 billion, reached at Rs 41.06 billion during FY21. Operating fixed assets (after deducting accumulated depreciation) decreased by Rs 0.45 billion during FY21. Capital work in progress reached at Rs 2.05 billion during FY21 from Rs 1.14 billion in FY20.

The current assets increased by 19.71 percent, reached at Rs 66.17 billion during FY21. Trade debts has a notable increase of 26.53 percent during FY21 whereas other current assets declined by 3.01 percent during FY21.


## Shareholders' Equity \& Liabilities

Shareholder's equity of electrical machinery and apparatus sector increased by Rs 4.70 billion during FY21, reached at Rs 54.74 billion. Reserves increased by Rs 5.08 billion ( 14.92 percent) during FY21. Revenue reserves (contributing 71.59 percent share in reserves) increased by 22.16 percent during current year FY21.

Total liabilities of the sector increased by Rs 6.75 billion and stood at Rs 52.49 billion in FY21 from Rs 45.74 billion in FY20. Current liabilities (contribute 73.61 percent share of total liabilities) posted a YoY increase of 16.66 percent in FY21. Short term borrowings increased by 4.55 percent or Rs 0.76 billion during FY21.


Non-current liabilities showed an increase of Rs 1.23 billion during FY21. Long term borrowings decreased by 5.07 percent during FY21.

Operating Efficiency \& Ratio Analysis Sales related to electrical machinery and apparatus recorded a huge growth (33.12 percent), increased to Rs 78.93 billion in FY21 from Rs 59.29 billion in FY20. Local sales remained dominant with 98.63 percent share in overall sales, showed an increase of Rs 18.94 billion during FY21. Cost of sales increased by Rs 14.79 billion during FY21. Gross profit increased by 48.52 percent during FY21. Profit before and after tax increased by Rs 4.33 billion and Rs 3.41 billion respectively during FY21. Consequently, Net profit margin, return on assets (ROA), return on equity (ROE), asset turnover and basic earnings per share recorded a huge increase during FY21.


| Electrical Machinery and Apparatus - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 24,226,836 | 30,975,264 | 35,566,911 | 38,127,207 | 40,510,123 | 41,056,670 |
| 1.Capital work in progress | 253,137 | 185,485 | 153,904 | 348,362 | 1,142,056 | 2,048,564 |
| 2.Operating fixed assets at cost | 30,589,345 | 35,821,985 | 43,071,670 | 47,468,328 | 50,095,773 | 50,766,382 |
| 3.Operating fixed assets after deducting accumulated depreciation | 20,482,516 | 24,667,096 | 29,275,113 | 32,565,717 | 33,411,281 | 32,959,222 |
| 4. Intangible assets | 362,327 | 3,305,257 | 3,289,775 | 3,264,734 | 3,225,856 | 3,221,972 |
| 5.Long term investments | 385,202 | 85,496 | 103,911 | 50,255 | 57,349 | 134,482 |
| 6.Other non-current assets | 2,743,654 | 2,731,930 | 2,744,208 | 1,898,139 | 2,673,581 | 2,692,430 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 40,934,256 | 47,383,946 | 57,487,307 | 47,426,078 | 55,274,145 | 66,171,291 |
| 1.Cash \& bank balance | 6,060,549 | 4,627,537 | 2,616,660 | 1,186,228 | 1,221,768 | 3,240,389 |
| 2.Inventories; of which | 11,337,515 | 14,427,333 | 17,283,977 | 15,028,970 | 15,229,716 | 17,341,276 |
| i)Raw material | 6,161,577 | 7,713,035 | 10,177,185 | 8,438,767 | 9,388,436 | 8,766,754 |
| ii)Work in progress | 1,424,897 | 2,317,597 | 1,916,887 | 1,991,224 | 1,879,260 | 3,356,057 |
| iii)Finished goods | 3,751,041 | 4,149,202 | 5,005,333 | 4,459,469 | 3,751,455 | 5,197,030 |
| 3.Trade Debt / accounts receivables | 14,734,958 | 19,317,978 | 22,743,390 | 17,879,211 | 26,081,013 | 33,001,302 |
| 4.Short term loans and advances | 1,080,909 | 1,076,169 | 1,990,430 | 1,470,250 | 2,901,419 | 3,042,239 |
| 5.Short term investments | 23,106 | 21,824 | 22,071 | 21,596 | 31,881 | 33,382 |
| 6.Other current assets | 7,697,219 | 7,913,105 | 12,830,779 | 11,839,823 | 9,808,348 | 9,512,703 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 65,161,092 | 78,359,210 | 93,054,218 | 85,553,285 | 95,784,268 | 107,227,961 |
| C.Shareholders' Equity (C1+C2+C3) | 35,408,707 | 43,842,610 | 48,604,550 | 42,404,640 | 50,045,597 | 54,741,417 |
| 1.Issued, Subscribed \& Paid up capital | 6,400,987 | 6,400,987 | 7,578,271 | 7,861,008 | 7,861,008 | 7,861,008 |
| i)Ordinary shares | 5,951,411 | 5,951,411 | 7,128,695 | 7,411,432 | 7,411,432 | 7,411,432 |
| ii)Preference shares | 449,576 | 449,576 | 449,576 | 449,576 | 449,576 | 449,576 |
| 2.Reserves | 21,953,022 | 31,779,264 | 32,751,122 | 26,076,319 | 34,042,829 | 39,123,367 |
| i)Capital Reserve | 5,466,666 | 11,469,714 | 10,292,430 | 11,115,068 | 11,115,068 | 11,115,068 |
| ii)Revenue Reserve | 16,486,356 | 20,309,550 | 22,458,692 | 14,961,251 | 22,927,761 | 28,008,299 |
| of which: un-appropriated profit(loss) / retained earnings | 11,136,504 | 14,504,735 | 16,611,615 | 9,394,744 | 17,463,662 | 20,684,095 |
| 3.Surplus on revaluation of fixed assets | 7,054,698 | 5,662,359 | 8,275,157 | 8,467,313 | 8,141,760 | 7,757,042 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 8,346,037 | 7,997,101 | 7,746,502 | 8,085,437 | 12,620,653 | 13,851,043 |
| 1.Long term borrowings | 2,300,627 | 4,881,949 | 3,886,653 | 4,835,099 | 8,997,795 | 8,541,394 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 3,151,594 | 68,750 | 0 | 0 | 0 | 1,500,000 |
| 4.Employees benefit obligations | 141,587 | 145,168 | 144,070 | 120,478 | 608,766 | 556,207 |
| 5.Other non-current liabilities | 2,752,229 | 2,901,234 | 3,715,779 | 3,129,860 | 3,014,092 | 3,253,442 |
| E.Current Liabilities (E1+E2+E3+E4) | 21,406,348 | 26,519,499 | 36,703,166 | 35,063,208 | 33,118,018 | 38,635,501 |
| 1.Trade credit \& other accounts payables | 11,135,228 | 9,940,517 | 11,508,412 | 10,295,661 | 10,047,323 | 11,320,136 |
| of which: i) Trade credits | 4,551,069 | 5,601,775 | 7,059,748 | 6,384,095 | 5,905,448 | 6,418,518 |
| 2.Short term borrowings | 6,662,060 | 11,172,621 | 19,536,427 | 17,432,787 | 16,594,107 | 17,349,662 |
| 3.Current portion of non-current liabilities | 1,830,229 | 2,197,682 | 2,198,510 | 3,040,983 | 3,275,644 | 3,921,037 |
| 4.Other current liabilities | 1,778,831 | 3,208,679 | 3,459,817 | 4,293,777 | 3,200,944 | 6,044,666 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 45,947,339 | 57,807,772 | 66,186,615 | 58,253,104 | 59,290,798 | 78,928,667 |
| i)Local sales (Net) | 41,709,369 | 56,512,434 | 65,192,304 | 57,576,741 | 58,908,849 | 77,850,380 |
| ii) Export sales (Net) | 4,237,970 | 1,295,338 | 994,311 | 676,363 | 381,949 | 1,078,287 |
| 2.Cost of sales | 35,087,579 | 43,900,736 | 52,362,305 | 48,652,810 | 49,289,665 | 64,075,294 |
| i)Cost of material | 23,158,121 | 25,383,130 | 28,844,403 | 29,208,410 | 30,039,942 | 55,460,483 |
| 3.Gross profit / (loss) (F1-F2) | 10,859,760 | 13,907,036 | 13,824,310 | 9,600,294 | 10,001,133 | 14,853,373 |
| 4.General, administrative and other expenses | 4,916,382 | 7,024,964 | 6,940,483 | 5,043,431 | 6,983,482 | 8,250,143 |
| i)Selling \& distribution expenses | 3,226,095 | 4,655,311 | 4,562,025 | 3,129,519 | 4,373,805 | 5,049,535 |
| ii)Administrative and other expenses | 1,690,287 | 2,369,653 | 2,378,458 | 1,913,912 | 2,609,677 | 3,200,608 |
| 5.Other income / (loss) | 2,775,416 | 1,039,965 | 396,077 | 395,204 | 796,046 | 1,263,160 |
| 6.EBIT (F3-F4+F5) | 8,718,794 | 7,922,037 | 7,279,904 | 4,952,067 | 3,813,697 | 7,866,390 |
| 7.Financial expenses | 1,755,798 | 1,933,687 | 2,756,777 | 2,848,446 | 3,555,454 | 3,281,513 |
| of which: (i) Interest expenses | 1,328,031 | 1,499,426 | 2,122,787 | 2,606,078 | 3,297,400 | 3,027,104 |
| 8.Profit / (loss) before taxation (F6-F7) | 6,962,996 | 5,988,350 | 4,523,127 | 2,103,621 | 258,243 | 4,584,877 |
| 9.Tax expenses | 901,676 | 827,789 | 1,454,308 | 815,839 | 577,172 | 1,494,464 |
| 10.Profit / (loss) after tax (F8-F9) | 6,061,320 | 5,160,561 | 3,068,819 | 1,287,782 | $(318,929)$ | 3,090,413 |
| 11.Cash dividends | 2,745,638 | 2,439,262 | 993,216 | 694,565 | 1,020,491 | 1,305,115 |
| 12.Bonus shares / stock dividends | 0 | 0 | 244,701 | 281,406 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,469,864 | 463,488 | $(5,002,838)$ | 4,117,129 | 2,633,299 | 1,757,645 |
| 2.Net cash flows from investing activities | 975,796 | $(498,797)$ | $(2,871,928)$ | $(3,308,654)$ | $(4,538,635)$ | $(3,791,077)$ |
| 3.Net cash flows from financing activities | 402,956 | $(1,152,006)$ | 3,308,853 | $(1,364,782)$ | 3,592,293 | 4,019,616 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 43,754,744 | 51,839,711 | 56,351,052 | 50,490,077 | 62,666,250 | 68,592,460 |
| 2.Retention in business (F10-F11-F12) | 3,315,682 | 2,721,299 | 1,830,902 | 311,811 | $(1,339,420)$ | 1,785,299 |
| 3.Depreciation for the year | 1,125,647 | 1,337,669 | 1,417,991 | 1,696,634 | 1,948,751 | 1,959,339 |
| 4.Salaries, wages and employee benefits | 3,842,600 | 5,182,353 | 6,250,997 | 5,804,484 | 6,718,730 | 6,271,966 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 13.19 | 8.93 | 4.64 | 2.21 | -0.54 | 3.92 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.75 | 0.81 | 0.77 | 0.65 | 0.65 | 0.78 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.91 | 7.19 | 3.58 | 1.44 | -0.35 | 3.04 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.96 | 1.81 | 1.85 | 1.96 | 1.96 | 1.94 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 19.38 | 13.02 | 6.64 | 2.83 | -0.69 | 5.90 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 9.47 | 8.06 | 4.05 | 1.64 | -0.41 | 3.93 |


| Ados Pakistan Ltd. |  |  |  |  | (Thous | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 77,728 | 84,527 | 55,691 | 48,601 | 55,583 | 40,995 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 202,291 | 202,971 | 206,605 | 192,421 | 192,421 | 174,146 |
| 3.Operating fixed assets after deducting accumulated depreciation | 70,907 | 60,542 | 54,786 | 46,026 | 39,327 | 29,254 |
| 4. Intangible assets | 0 | 0 | 0 | 1,695 | 1,356 | 1,085 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 6,821 | 23,985 | 905 | 880 | 14,900 | 10,656 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 398,194 | 351,641 | 236,462 | 231,428 | 209,398 | 155,309 |
| 1.Cash \& bank balance | 48,677 | 22,119 | 12,560 | 1,561 | 1,697 | 1,637 |
| 2.Inventories; of which | 66,770 | 58,305 | 55,481 | 75,311 | 57,294 | 57,092 |
| i)Raw material | 65,286 | 55,893 | 51,294 | 71,203 | 51,136 | 50,786 |
| ii)Work in progress | 0 | 2,016 | 2,016 | 0 | 0 | 0 |
| iii)Finished goods | 1,484 | 396 | 2,171 | 4,108 | 6,158 | 6,306 |
| 3.Trade Debt / accounts receivables | 105,610 | 126,587 | 23,936 | 12,591 | 11,262 | 5,103 |
| 4.Short term loans and advances | 15,207 | 17 | 4,470 | 924 | 577 | 60 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 161,930 | 144,613 | 140,015 | 141,041 | 138,568 | 91,417 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 475,922 | 436,168 | 292,153 | 280,029 | 264,981 | 196,304 |
| C.Shareholders' Equity (C1+C2+C3) | 240,528 | 207,892 | 114,739 | 46,687 | 19,384 | 1,434 |
| 1.Issued, Subscribed \& Paid up capital | 65,826 | 65,826 | 65,826 | 65,826 | 65,826 | 65,826 |
| i)Ordinary shares | 65,826 | 65,826 | 65,826 | 65,826 | 65,826 | 65,826 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 174,702 | 142,066 | 48,913 | $(19,139)$ | $(46,442)$ | $(64,392)$ |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 174,702 | 142,066 | 48,913 | $(19,139)$ | $(46,442)$ | $(64,392)$ |
| of which: un-appropriated profit(loss) / retained earnings | 174,702 | 142,066 | 48,913 | $(19,139)$ | $(46,442)$ | $(64,392)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 6,957 | 5,096 | 5,913 | 6,323 | 18,324 | 14,529 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 12,246 | 7,249 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,957 | 5,096 | 5,913 | 6,323 | 6,078 | 7,280 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| E.Current Liabilities (E1+E2+E3+E4) | 228,437 | 223,180 | 171,501 | 227,019 | 227,273 | 180,341 |
| 1.Trade credit \& other accounts payables | 222,607 | 84,626 | 97,334 | 111,152 | 43,125 | 46,807 |
| of which: i) Trade credits | 197,805 | 62,059 | 75,749 | 77,496 | 1,670 | 554 |
| 2. Short term borrowings | 0 | 100,000 | 32,000 | 61,152 | 174,896 | 123,224 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 3,460 | 4,518 |
| 4.Other current liabilities | 5,830 | 38,554 | 42,167 | 54,715 | 5,792 | 5,792 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 613,952 | 427,291 | 107,962 | 38,068 | 73,894 | 21,821 |
| i)Local sales (Net) | 613,952 | 427,291 | 107,962 | 38,068 | 73,894 | 21,821 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 518,784 | 334,995 | 94,149 | 37,754 | 63,730 | 27,701 |
| i)Cost of material | 465,409 | 294,435 | 49,482 | 10,167 | 34,950 | 6,762 |
| 3.Gross profit / (loss) (F1-F2) | 95,168 | 92,296 | 13,813 | 314 | 10,164 | $(5,880)$ |
| 4.General, administrative and other expenses | 94,746 | 144,298 | 75,477 | 65,385 | 43,793 | 36,597 |
| i)Selling \& distribution expenses | 30,752 | 21,365 | 0 | 0 | 0 | 0 |
| ii)Administrative and other expenses | 63,994 | 122,933 | 75,477 | 65,385 | 43,793 | 36,597 |
| 5.Other income / (loss) | 12,392 | 39,253 | 1,117 | 1,752 | 19,275 | 29,117 |
| 6.EBIT (F3-F4+F5) | 12,814 | $(12,749)$ | $(60,547)$ | $(63,319)$ | $(14,354)$ | $(13,360)$ |
| 7.Financial expenses | 3,484 | 3,917 | 4,323 | 4,518 | 6,068 | 1,883 |
| of which: (i) Interest expenses | 2,028 | 2,508 | 3,974 | 4,260 | 5,967 | 1,803 |
| 8.Profit / (loss) before taxation (F6-F7) | 9,330 | $(16,666)$ | $(64,870)$ | $(67,837)$ | $(20,422)$ | $(15,243)$ |
| 9.Tax expenses | 3,623 | 15,692 | 27,113 | 726 | 7,801 | 2,037 |
| 10.Profit / (loss) after tax (F8-F9) | 5,707 | $(32,358)$ | $(91,983)$ | $(68,563)$ | $(28,223)$ | $(17,280)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 20,104 | $(28,647)$ | $(6,239)$ | $(8,952)$ | 260 | 3,338 |
| 2.Net cash flows from investing activities | $(33,506)$ | 2,111 | $(3,305)$ | $(2,041)$ | 2,445 | 540 |
| 3.Net cash flows from financing activities | $(30,561)$ | (22) | (16) | (6) | $(2,569)$ | $(3,938)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 247,485 | 212,988 | 120,652 | 53,010 | 37,708 | 15,963 |
| 2.Retention in business (F10-F11-F12) | 5,707 | $(32,358)$ | $(91,983)$ | $(68,563)$ | $(28,223)$ | $(17,280)$ |
| 3.Depreciation for the year | 9,244 | 11,045 | 9,442 | 8,705 | 10,783 | 5,598 |
| 4.Salaries, wages and employee benefits | 27,287 | 37,843 | 38,563 | 76,648 | 56,479 | 46,672 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 0.93 | -7.57 | -85.20 | -180.11 | -38.19 | -79.19 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.08 | 0.94 | 0.30 | 0.13 | 0.27 | 0.09 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.01 | -7.10 | -25.26 | -23.97 | -10.36 | -7.49 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.23 | 2.03 | 2.26 | 3.54 | 8.25 | 22.16 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 2.25 | -14.43 | -57.02 | -84.95 | -85.43 | -166.01 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.87 | -4.92 | -13.97 | -10.42 | -4.29 | -2.63 |


| Johnson \& Philips (Pakistan) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 185,575 | 176,884 | 14,753 | 467,743 | 477,234 | 500,540 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 27,688 |
| 2.Operating fixed assets at cost | 243,185 | 243,307 | 49,630 | 508,716 | 518,091 | 512,990 |
| 3.Operating fixed assets after deducting accumulated depreciation | 184,009 | 175,318 | 14,194 | 467,184 | 476,917 | 472,535 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,566 | 1,566 | 559 | 559 | 317 | 317 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 119,643 | 52,786 | 504,981 | 29,051 | 5,115 | 13,924 |
| 1.Cash \& bank balance | 1,245 | 13,810 | 4,556 | 219 | 1,793 | 6,197 |
| 2.Inventories; of which | 55,355 | 13,788 | 1,926 | 1,956 | 0 | 0 |
| i)Raw material | 43,715 | 9,402 | 1,426 | 1,570 | 0 | 0 |
| ii)Work in progress | 4,172 | 4,386 | 500 | 386 | 0 | 0 |
| iii)Finished goods | 7,468 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 6,372 | 2,156 | 0 | 165 | 0 | 0 |
| 4.Short term loans and advances | 17,956 | 16,641 | 62 | 35 | 0 | 0 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 38,715 | 6,391 | 498,437 | 26,676 | 3,322 | 7,727 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 305,218 | 229,670 | 519,734 | 496,794 | 482,349 | 514,464 |
| C.Shareholders' Equity (C1+C2+C3) | $(3,750)$ | $(74,900)$ | 189,841 | 145,166 | 112,252 | 97,749 |
| 1.Issued, Subscribed \& Paid up capital | 54,500 | 54,500 | 54,500 | 54,500 | 54,500 | 54,500 |
| i)Ordinary shares | 54,500 | 54,500 | 54,500 | 54,500 | 54,500 | 54,500 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(232,212)$ | $(296,528)$ | $(339,039)$ | $(367,230)$ | $(409,752)$ | $(422,272)$ |
| i)Capital Reserve | 29,727 | 29,727 | 29,727 | 29,727 | 29,727 | 29,727 |
| ii)Revenue Reserve | $(261,939)$ | $(326,255)$ | $(368,766)$ | $(396,957)$ | $(439,479)$ | $(451,999)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(285,012)$ | $(349,328)$ | $(391,839)$ | $(420,030)$ | $(462,552)$ | $(475,072)$ |
| 3.Surplus on revaluation of fixed assets | 173,962 | 167,128 | 474,380 | 457,896 | 467,504 | 465,521 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 95,040 | 106,368 | 131,247 | 13,106 | 7,175 | 6,365 |
| 1.Long term borrowings | 81,582 | 96,121 | 116,743 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 6,007 | 4,011 | 4,144 | 4,027 | 0 | 0 |
| 5.Other non-current liabilities | 7,451 | 6,236 | 10,360 | 9,079 | 7,175 | 6,365 |
| E.Current Liabilities (E1+E2+E3+E4) | 213,928 | 198,202 | 198,646 | 338,522 | 362,922 | 410,350 |
| 1.Trade credit \& other accounts payables | 171,269 | 182,447 | 179,984 | 188,195 | 24,854 | 55,933 |
| of which: i) Trade credits | 128,039 | 131,801 | 124,652 | 124,875 | 5,338 | 124,875 |
| 2. Short term borrowings | 33,831 | 6,927 | 9,834 | 10,434 | 242,232 | 258,581 |
| 3.Current portion of non-current liabilities | 4,000 | 4,000 | 4,000 | 135,065 | 31,831 | 31,831 |
| 4.Other current liabilities | 4,828 | 4,828 | 4,828 | 4,828 | 64,005 | 64,005 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 35,448 | 22,924 | 6,312 | 4,078 | 905 | 0 |
| i)Local sales (Net) | 35,448 | 22,924 | 6,312 | 4,078 | 905 | 0 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 46,344 | 59,469 | 24,645 | 10,504 | 6,553 | 3,902 |
| i)Cost of material | 22,644 | 16,222 | 11,507 | 2,155 | 237 | 2,155 |
| 3.Gross profit / (loss) (F1-F2) | $(10,896)$ | $(36,545)$ | $(18,333)$ | $(6,426)$ | $(5,648)$ | $(3,902)$ |
| 4.General, administrative and other expenses | 37,631 | 31,441 | 28,878 | 21,936 | 40,925 | 11,435 |
| i)Selling \& distribution expenses | 3,538 | 1,484 | 812 | 853 | 252 | 0 |
| ii)Administrative and other expenses | 34,093 | 29,957 | 28,066 | 21,083 | 40,673 | 11,435 |
| 5.Other income / (loss) | - | 0 | 3,057 | 344 | 695 | 24 |
| 6.EBIT (F3-F4+F5) | $(48,527)$ | $(67,986)$ | $(44,154)$ | $(28,018)$ | $(45,878)$ | $(15,313)$ |
| 7.Financial expenses | 5,153 | 4,883 | 5,144 | 8,315 | 9,483 | 0 |
| of which: (i) Interest expenses | 4,473 | 4,410 | 4,410 | 8,242 | 9,467 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | $(53,680)$ | $(72,869)$ | $(49,298)$ | $(36,333)$ | $(55,361)$ | $(15,313)$ |
| 9.Tax expenses | (823) | (862) | (638) | (835) | $(1,139)$ | (810) |
| 10.Profit / (loss) after tax (F8-F9) | $(52,857)$ | $(72,007)$ | $(48,660)$ | $(35,498)$ | $(54,222)$ | $(14,503)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 6,010 | 7,090 | $(20,799)$ | $(12,091)$ | $(184,945)$ | 15,743 |
| 2.Net cash flows from investing activities | 0 | 22,244 | 2,124 | 1,074 | 0 | $(27,688)$ |
| 3.Net cash flows from financing activities | $(6,659)$ | $(16,769)$ | 18,797 | 6,680 | 186,519 | 16,349 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 91,290 | 31,468 | 321,088 | 158,272 | 119,427 | 104,114 |
| 2.Retention in business (F10-F11-F12) | $(52,857)$ | $(72,007)$ | $(48,660)$ | $(35,498)$ | $(54,222)$ | $(14,503)$ |
| 3.Depreciation for the year | 8,811 | 8,813 | 7,245 | 7,961 | 4,732 | 4,382 |
| 4.Salaries, wages and employee benefits | 17,582 | 19,551 | 13,561 | 11,727 | 10,695 | 4,337 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | -149.11 | -314.11 | -770.91 | -870.48 | -5,991.38 | - |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.12 | 0.09 | 0.02 | 0.01 | 0.00 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | -18.19 | -26.92 | -12.99 | -6.98 | -11.08 | -2.91 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 11.67 | -6.80 | 6.52 | 3.03 | 3.80 | 4.75 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | -212.27 | 183.11 | -84.67 | -21.19 | -42.13 | -13.81 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | -9.70 | -13.21 | -8.93 | -6.51 | -9.95 | -2.66 |


| Pak Elektron Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 18,067,527 | 18,898,865 | 23,752,403 | 23,611,435 | 25,507,031 | 25,608,208 |
| 1.Capital work in progress | 133,302 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 23,963,904 | 25,753,579 | 32,591,115 | 34,477,986 | 36,733,789 | 37,369,838 |
| 3.Operating fixed assets after deducting accumulated depreciation | 16,309,076 | 17,405,713 | 21,957,015 | 22,939,060 | 24,119,420 | 23,828,045 |
| 4.Intangible assets | 323,656 | 315,525 | 313,352 | 306,332 | 297,730 | 290,980 |
| 5.Long term investments | 26,341 | 8,848 | 6,985 | 5,863 | 10,653 | 13,505 |
| 6.Other non-current assets | 1,275,152 | 1,168,779 | 1,475,051 | 360,180 | 1,079,228 | 1,475,678 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 22,259,357 | 25,017,151 | 28,347,536 | 19,218,041 | 29,286,312 | 34,204,957 |
| 1.Cash \& bank balance | 552,210 | 484,194 | 471,258 | 379,733 | 552,278 | 579,397 |
| 2.Inventories; of which | 7,845,800 | 8,149,848 | 10,786,157 | 7,789,297 | 9,499,264 | 10,464,973 |
| i)Raw material | 4,924,229 | 5,187,289 | 7,204,362 | 5,268,848 | 6,941,280 | 5,687,274 |
| ii)Work in progress | 1,033,340 | 848,453 | 758,928 | 656,835 | 1,046,705 | 2,027,690 |
| iii)Finished goods | 1,888,231 | 2,114,106 | 2,822,867 | 1,863,614 | 1,511,279 | 2,750,009 |
| 3.Trade Debt / accounts receivables | 8,433,424 | 10,727,632 | 9,558,024 | 2,490,298 | 10,436,154 | 13,966,249 |
| 4.Short term loans and advances | 954,881 | 845,826 | 1,663,220 | 1,094,157 | 2,637,536 | 2,795,698 |
| 5.Short term investments | 23,106 | 21,824 | 22,071 | 21,596 | 31,881 | 33,382 |
| 6.Other current assets | 4,449,936 | 4,787,827 | 5,846,806 | 7,442,960 | 6,129,199 | 6,365,258 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 40,326,884 | 43,916,016 | 52,099,939 | 42,829,476 | 54,793,343 | 59,813,165 |
| C.Shareholders' Equity (C1+C2+C3) | 25,511,232 | 27,000,590 | 30,279,695 | 23,007,553 | 31,714,722 | 35,026,815 |
| 1.Issued, Subscribed \& Paid up capital | 5,426,392 | 5,426,392 | 5,426,392 | 5,426,392 | 5,426,392 | 5,426,392 |
| i)Ordinary shares | 4,976,816 | 4,976,816 | 4,976,816 | 4,976,816 | 4,976,816 | 4,976,816 |
| ii)Preference shares | 449,576 | 449,576 | 449,576 | 449,576 | 449,576 | 449,576 |
| 2.Reserves | 15,414,078 | 17,300,179 | 18,274,254 | 11,557,529 | 20,565,179 | 24,246,467 |
| i)Capital Reserve | 4,279,947 | 4,279,947 | 4,279,947 | 4,279,947 | 4,279,947 | 4,279,947 |
| ii)Revenue Reserve | 11,134,131 | 13,020,232 | 13,994,307 | 7,277,582 | 16,285,232 | 19,966,520 |
| of which: un-appropriated profit(loss) / retained earnings | 11,134,131 | 13,020,232 | 13,994,307 | 7,277,582 | 16,285,232 | 18,176,520 |
| 3.Surplus on revaluation of fixed assets | 4,670,762 | 4,274,019 | 6,579,049 | 6,023,632 | 5,723,151 | 5,353,956 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 6,971,018 | 6,501,991 | 5,830,413 | 4,938,963 | 8,313,687 | 9,719,312 |
| 1.Long term borrowings | 1,452,476 | 3,981,173 | 2,705,810 | 2,299,540 | 5,782,589 | 5,400,165 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 3,151,594 | 68,750 | 0 | 0 | 0 | 1,500,000 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 2,366,948 | 2,452,068 | 3,124,603 | 2,639,423 | 2,531,098 | 2,819,147 |
| E.Current Liabilities (E1+E2+E3+E4) | 7,844,634 | 10,413,435 | 15,989,831 | 14,882,960 | 14,764,934 | 15,067,038 |
| 1.Trade credit \& other accounts payables | 915,100 | 980,030 | 922,850 | 1,074,549 | 1,543,791 | 1,499,776 |
| of which: i) Trade credits | 326,895 | 399,217 | 414,995 | 468,541 | 656,211 | 185,359 |
| 2.Short term borrowings | 4,981,662 | 7,227,368 | 12,843,848 | 10,955,490 | 10,605,608 | 10,498,852 |
| 3.Current portion of non-current liabilities | 1,788,450 | 2,027,692 | 1,814,311 | 2,348,957 | 2,228,633 | 2,709,462 |
| 4.Other current liabilities | 159,422 | 178,345 | 408,822 | 503,964 | 386,902 | 358,948 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 26,834,317 | 31,000,042 | 28,445,311 | 22,349,749 | 28,799,018 | 42,887,364 |
| i)Local sales (Net) | 22,596,347 | 29,707,123 | 27,556,354 | 21,743,695 | 28,560,573 | 42,724,635 |
| ii) Export sales (Net) | 4,237,970 | 1,292,919 | 888,957 | 606,054 | 238,445 | 162,729 |
| 2.Cost of sales | 18,550,387 | 21,883,842 | 21,448,040 | 19,021,046 | 22,397,517 | 33,819,712 |
| i)Cost of material | 15,970,005 | 16,792,254 | 16,936,321 | 16,289,944 | 18,463,200 | 31,901,748 |
| 3.Gross profit / (loss) (F1-F2) | 8,283,930 | 9,116,200 | 6,997,271 | 3,328,703 | 6,401,501 | 9,067,652 |
| 4.General, administrative and other expenses | 2,705,605 | 3,978,570 | 3,352,147 | 1,583,316 | 3,854,826 | 4,710,839 |
| i)Selling \& distribution expenses | 1,627,796 | 2,683,532 | 2,207,445 | 953,701 | 2,346,473 | 2,779,561 |
| ii)Administrative and other expenses | 1,077,809 | 1,295,038 | 1,144,702 | 629,615 | 1,508,353 | 1,931,278 |
| 5.Other income / (loss) | 37,620 | 12,439 | 15,522 | 5,847 | 7,623 | 23,330 |
| 6.EBIT (F3-F4+F5) | 5,615,945 | 5,150,069 | 3,660,646 | 1,751,234 | 2,554,298 | 4,380,143 |
| 7.Financial expenses | 1,496,503 | 1,546,604 | 2,103,343 | 1,539,898 | 2,198,358 | 2,173,765 |
| of which: (i) Interest expenses | 1,101,998 | 1,149,289 | 1,643,551 | 1,379,380 | 2,008,826 | 1,984,233 |
| 8.Profit / (loss) before taxation (F6-F7) | 4,119,442 | 3,603,465 | 1,557,303 | 211,336 | 355,940 | 2,206,378 |
| 9.Tax expenses | 449,502 | 295,211 | 185,833 | 33,494 | 132,091 | 615,302 |
| 10.Profit / (loss) after tax (F8-F9) | 3,669,940 | 3,308,254 | 1,371,470 | 177,842 | 223,849 | 1,591,076 |
| 11.Cash dividends | 1,627,918 | 1,465,126 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 2,132,644 | 1,848,762 | (1,123,116) | 3,733,055 | 466,254 | $(456,668)$ |
| 2.Net cash flows from investing activities | $(2,465,988)$ | $(2,223,461)$ | $(2,341,034)$ | $(1,899,221)$ | $(3,230,052)$ | $(2,687,654)$ |
| 3.Net cash flows from financing activities | 307,867 | 306,683 | 3,451,214 | (1,812,011) | 2,779,986 | 3,171,441 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 32,482,250 | 33,502,581 | 36,110,108 | 27,946,516 | 40,028,409 | 44,746,127 |
| 2.Retention in business (F10-F11-F12) | 2,042,022 | 1,843,128 | 1,371,470 | 177,842 | 223,849 | 1,591,076 |
| 3.Depreciation for the year | 835,191 | 869,876 | 840,901 | 974,654 | 1,148,923 | 1,189,913 |
| 4.Salaries, wages and employee benefits | 1,650,452 | 2,134,990 | 2,248,596 | 1,738,119 | 2,741,167 | 2,127,828 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 13.68 | 10.67 | 4.82 | 0.80 | 0.78 | 3.71 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.70 | 0.74 | 0.59 | 0.47 | 0.53 | 0.75 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 9.60 | 7.85 | 2.86 | 0.37 | 0.41 | 2.78 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.68 | 1.60 | 1.68 | 1.78 | 1.73 | 1.72 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 16.13 | 12.60 | 4.79 | 0.67 | 0.71 | 4.77 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 6.76 | 6.10 | 2.53 | 0.33 | 0.41 | 2.93 |


| Pakistan Cables Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,148,946 | 2,252,148 | 2,295,622 | 3,460,941 | 4,222,181 | 4,977,807 |
| 1.Capital work in progress | 25,683 | 90,419 | 69,098 | 295,451 | 1,038,154 | 1,881,944 |
| 2.Operating fixed assets at cost | 3,314,015 | 3,511,572 | 3,753,807 | 4,857,164 | 4,997,227 | 5,035,690 |
| 3.Operating fixed assets after deducting accumulated depreciation | 2,064,352 | 2,075,647 | 2,116,986 | 3,083,572 | 3,028,324 | 2,896,705 |
| 4.Intangible assets | 11,243 | 7,054 | 6,891 | 9,097 | 9,091 | 12,617 |
| 5.Long term investments | 41,661 | 76,648 | 96,926 | 44,392 | 46,696 | 120,977 |
| 6.Other non-current assets | 6,007 | 2,380 | 5,721 | 28,429 | 99,916 | 65,564 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,926,580 | 3,537,579 | 4,875,412 | 4,970,613 | 4,195,014 | 6,054,108 |
| 1.Cash \& bank balance | 54,738 | 52,470 | 572,866 | 87,942 | 85,140 | 107,644 |
| 2.Inventories; of which | 1,547,242 | 1,914,835 | 1,954,584 | 2,203,201 | 1,902,397 | 2,503,864 |
| i)Raw material | 701,986 | 917,039 | 878,375 | 1,021,593 | 806,130 | 1,157,922 |
| ii)Work in progress | 351,362 | 476,583 | 503,424 | 543,260 | 404,966 | 532,820 |
| iii)Finished goods | 493,894 | 485,427 | 523,037 | 598,511 | 653,522 | 813,122 |
| 3.Trade Debt / accounts receivables | 1,020,030 | 1,318,916 | 1,971,710 | 2,088,764 | 1,652,652 | 2,786,556 |
| 4.Short term loans and advances | 16,691 | 19,681 | 66,619 | 47,180 | 24,001 | 60,184 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 287,879 | 231,677 | 309,633 | 543,526 | 530,824 | 595,860 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,075,526 | 5,789,727 | 7,171,034 | 8,431,554 | 8,417,195 | 11,031,915 |
| C.Shareholders' Equity (C1+C2+C3) | 2,980,886 | 3,111,558 | 3,757,997 | 4,877,791 | 4,770,158 | 5,348,698 |
| 1.Issued, Subscribed \& Paid up capital | 284,623 | 284,623 | 284,623 | 355,779 | 355,779 | 355,779 |
| i)Ordinary shares | 284,623 | 284,623 | 284,623 | 355,779 | 355,779 | 355,779 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 1,582,144 | 1,723,823 | 2,369,041 | 2,898,771 | 2,801,445 | 3,393,525 |
| i)Capital Reserve | 527,800 | 527,800 | 527,800 | 1,595,139 | 1,595,139 | 1,595,139 |
| ii)Revenue Reserve | 1,054,344 | 1,196,023 | 1,841,241 | 1,303,632 | 1,206,306 | 1,798,386 |
| of which: un-appropriated profit(loss) / retained earnings | 252,344 | 270,023 | 215,336 | 76,632 | $(61,694)$ | 530,386 |
| 3.Surplus on revaluation of fixed assets | 1,114,119 | 1,103,112 | 1,104,333 | 1,623,241 | 1,612,934 | 1,599,394 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 360,308 | 321,024 | 419,671 | 845,123 | 794,752 | 839,836 |
| 1.Long term borrowings | 227,500 | 198,125 | 289,375 | 680,625 | 687,732 | 750,007 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 60,236 | 64,412 | 67,746 | 68,917 | 48,085 | 50,527 |
| 5.Other non-current liabilities | 72,572 | 58,487 | 62,550 | 95,581 | 58,935 | 39,302 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,734,332 | 2,357,145 | 2,993,366 | 2,708,640 | 2,852,285 | 4,843,381 |
| 1.Trade credit \& other accounts payables | 1,262,183 | 1,316,338 | 1,096,047 | 812,558 | 1,077,799 | 1,418,357 |
| of which: i) Trade credits | 357,834 | 343,281 | 175,743 | 183,029 | 463,061 | 465,742 |
| 2.Short term borrowings | 452,967 | 921,995 | 1,779,139 | 1,498,488 | 1,234,430 | 2,133,553 |
| 3.Current portion of non-current liabilities | 12,500 | 64,375 | 68,750 | 108,750 | 273,327 | 426,374 |
| 4.Other current liabilities | 6,682 | 54,437 | 49,430 | 288,844 | 266,729 | 865,097 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 6,849,559 | 8,083,511 | 9,560,954 | 9,704,311 | 9,086,125 | 13,145,051 |
| i)Local sales (Net) | 6,849,559 | 8,083,511 | 9,469,786 | 9,652,162 | 8,966,696 | 12,967,496 |
| ii) Export sales (Net) | 0 | 0 | 91,168 | 52,149 | 119,429 | 177,555 |
| 2.Cost of sales | 5,766,671 | 6,815,996 | 8,423,835 | 8,558,638 | 8,225,834 | 11,618,566 |
| i)Cost of material | 5,097,060 | 5,877,701 | 7,311,032 | 7,469,949 | 6,944,708 | 10,239,061 |
| 3.Gross profit / (loss) (F1-F2) | 1,082,888 | 1,267,515 | 1,137,119 | 1,145,673 | 860,291 | 1,526,485 |
| 4.General, administrative and other expenses | 633,844 | 684,884 | 687,167 | 790,571 | 661,870 | 838,185 |
| i)Selling \& distribution expenses | 405,694 | 406,018 | 438,265 | 509,832 | 435,104 | 519,795 |
| ii)Administrative and other expenses | 228,150 | 278,866 | 248,902 | 280,739 | 226,766 | 318,390 |
| 5.Other income / (loss) | 38,997 | 107,240 | 27,430 | 9,857 | 20,422 | 253,967 |
| 6.EBIT (F3-F4+F5) | 488,041 | 689,871 | 477,382 | 364,959 | 218,843 | 942,267 |
| 7.Financial expenses | 80,856 | 65,620 | 133,616 | 188,600 | 283,279 | 192,473 |
| of which: (i) Interest expenses | 60,246 | 57,838 | 122,051 | 183,087 | 235,878 | 148,680 |
| 8.Profit / (loss) before taxation (F6-F7) | 407,185 | 624,251 | 343,766 | 176,359 | $(64,436)$ | 749,794 |
| 9.Tax expenses | 142,905 | 145,795 | 38,423 | 50,126 | 27,350 | 196,147 |
| 10.Profit / (loss) after tax (F8-F9) | 264,280 | 478,456 | 305,343 | 126,233 | $(91,786)$ | 553,647 |
| 11.Cash dividends | 128,080 | 298,854 | 170,774 | 88,945 | 0 | 284,624 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 490,254 | 109,999 | $(544,097)$ | $(287,282)$ | 1,104,992 | $(179,943)$ |
| 2.Net cash flows from investing activities | $(338,199)$ | $(263,305)$ | $(229,183)$ | $(823,256)$ | $(889,245)$ | $(899,549)$ |
| 3.Net cash flows from financing activities | $(201,160)$ | 52,505 | 1,099,529 | 269,742 | 515,509 | 806,873 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 3,341,194 | 3,432,582 | 4,177,668 | 5,722,914 | 5,564,910 | 6,188,534 |
| 2.Retention in business (F10-F11-F12) | 136,200 | 179,602 | 134,569 | 37,288 | $(91,786)$ | 269,023 |
| 3.Depreciation for the year | 161,414 | 191,955 | 209,000 | 213,078 | 201,572 | 223,321 |
| 4.Salaries, wages and employee benefits | 617,575 | 684,162 | 748,536 | 793,319 | 744,453 | 905,054 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 3.86 | 5.92 | 3.19 | 1.30 | -1.01 | 4.21 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.48 | 1.49 | 1.48 | 1.24 | 1.08 | 1.35 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year(A+B), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 5.72 | 8.81 | 4.71 | 1.62 | -1.09 | 5.69 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year (A+B) to Avg. Current year(C), previous year (C))\}) | 1.68 | 1.78 | 1.89 | 1.81 | 1.75 | 1.92 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 9.60 | 15.71 | 8.89 | 2.92 | -1.90 | 10.94 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 9.29 | 16.81 | 10.73 | 3.55 | -2.58 | 15.56 |


| Siemens (Pakistan) Engineering Co. Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 1,680,385 | 1,823,794 | 1,619,188 | 1,845,284 | 1,698,877 | 1,379,903 |
| 1.Capital work in progress | 17,147 | 1,271 | 20,825 | 6,707 | 20,907 | 55,937 |
| 2.Operating fixed assets at cost | 900,857 | 1,039,272 | 1,151,962 | 1,264,865 | 1,299,682 | 1,319,155 |
| 3.Operating fixed assets after deducting accumulated depreciation | 223,685 | 311,376 | 367,270 | 371,413 | 259,028 | 244,418 |
| 4.Intangible assets | 5,083 | 4,216 | 3,842 | 1,342 | 389 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 1,434,470 | 1,506,931 | 1,227,251 | 1,465,822 | 1,418,553 | 1,079,548 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 13,058,342 | 12,623,080 | 16,390,641 | 14,493,932 | 12,260,095 | 16,424,782 |
| 1.Cash \& bank balance | 5,234,379 | 3,748,015 | 1,449,708 | 553,204 | 437,657 | 2,402,311 |
| 2.Inventories; of which | 1,180,684 | 1,617,439 | 1,314,431 | 1,305,741 | 807,716 | 1,352,302 |
| i)Raw material | 262,904 | 327,407 | 417,521 | 380,758 | 241,673 | 522,555 |
| ii)Work in progress | 0 | 778,753 | 438,543 | 587,848 | 254,032 | 621,990 |
| iii)Finished goods | 917,780 | 299,566 | 323,543 | 237,462 | 139,226 | 186,323 |
| 3.Trade Debt / accounts receivables | 4,045,675 | 4,927,341 | 7,909,930 | 9,040,768 | 8,096,229 | 10,358,678 |
| 4.Short term loans and advances | 56,935 | 129,685 | 227,741 | 253,478 | 182,796 | 129,788 |
| 5.Short term investments | 0 | 0 | 0 | - | 0 | 0 |
| 6.Other current assets | 2,540,669 | 2,200,600 | 5,488,831 | 3,340,741 | 2,735,697 | 2,181,703 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 14,738,727 | 14,446,874 | 18,009,829 | 16,339,216 | 13,958,972 | 17,804,685 |
| C.Shareholders' Equity (C1+C2+C3) | 5,231,441 | 5,326,604 | 5,778,169 | 5,987,444 | 4,968,657 | 5,806,297 |
| 1.Issued, Subscribed \& Paid up capital | 82,470 | 82,470 | 82,470 | 82,470 | 82,470 | 82,470 |
| i)Ordinary shares | 82,470 | 82,470 | 82,470 | 82,470 | 82,470 | 82,470 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 5,148,971 | 5,244,134 | 5,695,699 | 5,904,974 | 4,886,187 | 5,723,827 |
| i)Capital Reserve | 624,192 | 624,192 | 624,192 | 624,192 | 624,192 | 624,192 |
| ii)Revenue Reserve | 4,524,779 | 4,619,942 | 5,071,507 | 5,280,782 | 4,261,995 | 5,099,635 |
| of which: un-appropriated profit(loss) / retained earnings | 0 | $(235,800)$ | 873,408 | 964,348 | 88,969 | 856,504 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 23,750 | 68,668 | 170,904 | 90,033 | 858,151 | 642,437 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 243,020 | 111,765 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 515,993 | 459,790 |
| 5.Other non-current liabilities | 23,750 | 68,668 | 170,904 | 90,033 | 99,138 | 70,882 |
| E.Current Liabilities (E1+E2+E3+E4) | 9,483,536 | 9,051,602 | 12,060,756 | 10,261,739 | 8,132,164 | 11,355,951 |
| 1.Trade credit \& other accounts payables | 7,908,477 | 6,026,776 | 7,330,409 | 6,244,694 | 5,672,352 | 6,613,861 |
| of which: i) Trade credits | 3,253,256 | 4,137,369 | 5,528,372 | 4,511,442 | 3,961,979 | 4,824,799 |
| 2.Short term borrowings | 16,204 | 167,415 | 1,876,320 | 793,642 | 1,489 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 160,499 | 170,958 |
| 4.Other current liabilities | 1,558,855 | 2,857,411 | 2,854,027 | 3,223,403 | 2,297,824 | 4,571,132 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 10,173,868 | 14,552,923 | 19,522,120 | 16,672,924 | 12,805,375 | 14,348,950 |
| i)Local sales (Net) | 10,173,868 | 14,552,923 | 19,522,120 | 16,672,924 | 12,805,375 | 13,635,022 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 713,928 |
| 2.Cost of sales | 9,238,795 | 12,118,831 | 16,220,171 | 14,170,266 | 11,914,927 | 11,924,309 |
| i)Cost of material | 901,475 | 262,904 | 410,932 | 417,521 | 457,089 | 9,170,999 |
| 3.Gross profit / (loss) (F1-F2) | 935,073 | 2,434,092 | 3,301,949 | 2,502,658 | 890,448 | 2,424,641 |
| 4.General, administrative and other expenses | 909,603 | 1,134,559 | 1,142,200 | 1,093,959 | 957,898 | 1,228,917 |
| i)Selling \& distribution expenses | 713,245 | 814,849 | 753,896 | 737,527 | 671,493 | 829,696 |
| ii)Administrative and other expenses | 196,358 | 319,710 | 388,304 | 356,432 | 286,405 | 399,221 |
| 5.Other income / (loss) | 2,383,669 | 168,843 | 153,740 | 29,053 | 19,337 | 228,028 |
| 6.EBIT (F3-F4+F5) | 2,409,139 | 1,468,376 | 2,313,489 | 1,437,752 | $(48,113)$ | 1,423,752 |
| 7.Financial expenses | 27,968 | 16,408 | 79,828 | 239,265 | 178,571 | 33,697 |
| of which: (i) Interest expenses | 24,195 | 16,408 | 79,828 | 239,265 | 178,571 | 33,697 |
| 8.Profit / (loss) before taxation (F6-F7) | 2,381,171 | 1,451,968 | 2,233,661 | 1,198,487 | $(226,684)$ | 1,390,055 |
| 9.Tax expenses | 277,219 | 348,572 | 1,074,441 | 489,019 | 269,331 | 540,050 |
| 10.Profit / (loss) after tax (F8-F9) | 2,103,952 | 1,103,396 | 1,159,220 | 709,468 | $(496,015)$ | 850,005 |
| 11.Cash dividends | 989,640 | 618,525 | 618,525 | 371,115 | 82,470 | 82,470 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 754,812 | $(624,268)$ | $(3,195,999)$ | 942,633 | 888,604 | 2,017,041 |
| 2.Net cash flows from investing activities | 4,078,840 | $(28,645)$ | $(197,888)$ | $(140,220)$ | $(68,550)$ | 176,507 |
| 3.Net cash flows from financing activities | $(82,470)$ | $(984,662)$ | $(613,325)$ | $(616,239)$ | $(143,448)$ | $(227,405)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,255,191 | 5,395,272 | 5,949,073 | 6,077,477 | 5,826,808 | 6,448,734 |
| 2.Retention in business (F10-F11-F12) | 1,114,312 | 484,871 | 540,695 | 338,353 | $(578,485)$ | 767,535 |
| 3.Depreciation for the year | 42,084 | 118,934 | 157,373 | 163,110 | 195,008 | 148,392 |
| 4.Salaries, wages and employee benefits | 1,287,158 | 1,796,329 | 2,105,731 | 2,084,467 | 2,054,916 | 2,077,055 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 20.68 | 7.58 | 5.94 | 4.26 | -3.87 | 5.92 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.75 | 1.00 | 1.20 | 0.97 | 0.85 | 0.90 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 15.49 | 7.56 | 7.14 | 4.13 | -3.27 | 5.35 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.22 | 2.76 | 2.92 | 2.92 | 2.77 | 2.95 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 49.89 | 20.90 | 20.88 | 12.06 | -9.05 | 15.78 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 255.12 | 133.79 | 140.56 | 86.03 | -60.14 | 103.07 |


| Waves Singer Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,015,791 | 7,686,631 | 7,753,985 | 8,693,203 | 8,549,217 | 8,549,217 |
| 1.Capital work in progress | 72,148 | 86,363 | 33,507 | 46,204 | 82,995 | 82,995 |
| 2.Operating fixed assets at cost | 1,883,952 | 5,004,054 | 5,252,330 | 6,167,176 | 6,354,563 | 6,354,563 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,585,584 | 4,594,641 | 4,721,191 | 5,658,462 | 5,488,265 | 5,488,265 |
| 4.Intangible assets | 22,345 | 2,978,462 | 2,965,690 | 2,946,268 | 2,917,290 | 2,917,290 |
| 5.Long term investments | 317,200 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 18,514 | 27,165 | 33,597 | 42,269 | 60,667 | 60,667 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 1,917,541 | 5,516,459 | 6,958,685 | 8,483,013 | 9,318,211 | 9,318,211 |
| 1.Cash \& bank balance | 150,097 | 291,647 | 105,247 | 163,569 | 143,203 | 143,203 |
| 2.Inventories; of which | 509,039 | 2,592,330 | 3,091,701 | 3,653,464 | 2,963,045 | 2,963,045 |
| i) Raw material | 163,457 | 1,199,736 | 1,608,054 | 1,694,795 | 1,348,217 | 1,348,217 |
| ii)Work in progress | 36,023 | 151,990 | 154,885 | 202,895 | 173,557 | 173,557 |
| iii)Finished goods | 309,559 | 1,240,604 | 1,328,762 | 1,755,774 | 1,441,270 | 1,441,270 |
| 3.Trade Debt / accounts receivables | 1,063,317 | 2,156,791 | 3,246,483 | 4,246,625 | 5,884,716 | 5,884,716 |
| 4.Short term loans and advances | 3,698 | 45,874 | 21,665 | 74,476 | 56,509 | 56,509 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 191,390 | 429,817 | 493,589 | 344,879 | 270,738 | 270,738 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 3,933,332 | 13,203,090 | 14,712,670 | 17,176,216 | 17,867,428 | 17,867,428 |
| C.Shareholders' Equity (C1+C2+C3) | 1,404,404 | 8,166,643 | 8,389,125 | 8,339,999 | 8,460,424 | 8,460,424 |
| 1.Issued, Subscribed \& Paid up capital | 454,056 | 454,056 | 1,631,340 | 1,876,041 | 1,876,041 | 1,876,041 |
| i)Ordinary shares | 454,056 | 454,056 | 1,631,340 | 1,876,041 | 1,876,041 | 1,876,041 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(145,507)$ | 7,594,487 | 6,640,390 | 6,101,414 | 6,246,212 | 6,246,212 |
| i)Capital Reserve | 5,000 | 6,008,048 | 4,830,764 | 4,586,063 | 4,586,063 | 4,586,063 |
| ii)Revenue Reserve | $(150,507)$ | 1,586,439 | 1,809,626 | 1,515,351 | 1,660,149 | 1,660,149 |
| of which: un-appropriated profit(loss) / retained earnings | $(150,507)$ | 1,586,439 | 1,809,626 | 1,515,351 | 1,660,149 | 1,660,149 |
| 3.Surplus on revaluation of fixed assets | 1,095,855 | 118,100 | 117,395 | 362,544 | 338,171 | 338,171 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 809,581 | 919,888 | 1,127,013 | 2,191,889 | 2,628,564 | 2,628,564 |
| 1.Long term borrowings | 539,069 | 606,530 | 774,725 | 1,854,934 | 2,272,208 | 2,272,208 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 51,612 | 54,527 | 61,823 | 41,211 | 38,610 | 38,610 |
| 5.Other non-current liabilities | 218,900 | 258,831 | 290,465 | 295,744 | 317,746 | 317,746 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,719,347 | 4,116,559 | 5,196,532 | 6,644,328 | 6,778,440 | 6,778,440 |
| 1.Trade credit \& other accounts payables | 473,471 | 1,190,937 | 1,789,617 | 1,864,513 | 1,685,402 | 1,685,402 |
| of which: i) Trade credits | 285,867 | 526,675 | 739,901 | 1,018,712 | 817,189 | 817,189 |
| 2.Short term borrowings | 1,177,396 | 2,748,916 | 2,995,286 | 4,113,581 | 4,335,452 | 4,335,452 |
| 3.Current portion of non-current liabilities | 25,279 | 101,615 | 311,449 | 448,211 | 577,894 | 577,894 |
| 4.Other current liabilities | 43,201 | 75,091 | 100,180 | 218,023 | 179,692 | 179,692 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,399,606 | 3,685,623 | 8,516,016 | 9,483,974 | 8,525,481 | 8,525,481 |
| i)Local sales (Net) | 1,399,606 | 3,683,204 | 8,501,830 | 9,465,814 | 8,501,406 | 8,501,406 |
| ii)Export sales (Net) | 0 | 2,419 | 14,186 | 18,160 | 24,075 | 24,075 |
| 2.Cost of sales | 910,317 | 2,588,339 | 6,121,811 | 6,854,602 | 6,681,104 | 6,681,104 |
| i)Cost of material | 669,089 | 2,110,890 | 4,110,226 | 5,018,674 | 4,139,758 | 4,139,758 |
| 3.Gross profit / (loss) (F1-F2) | 489,289 | 1,097,284 | 2,394,205 | 2,629,372 | 1,844,377 | 1,844,377 |
| 4.General, administrative and other expenses | 525,843 | 1,043,157 | 1,648,230 | 1,488,264 | 1,424,170 | 1,424,170 |
| i)Selling \& distribution expenses | 444,943 | 727,966 | 1,161,544 | 927,606 | 920,483 | 920,483 |
| ii)Administrative and other expenses | 80,900 | 315,191 | 486,686 | 560,658 | 503,687 | 503,687 |
| 5.Other income / (loss) | 302,725 | 577,621 | 195,035 | 348,351 | 728,694 | 728,694 |
| 6.EBIT (F3-F4+F5) | 266,171 | 631,748 | 941,010 | 1,489,459 | 1,148,901 | 1,148,901 |
| 7.Financial expenses | 141,799 | 296,235 | 430,503 | 867,850 | 879,695 | 879,695 |
| of which: (i) Interest expenses | 135,091 | 268,973 | 268,973 | 791,844 | 858,691 | 858,691 |
| 8.Profit / (loss) before taxation (F6-F7) | 124,372 | 335,513 | 510,507 | 621,609 | 269,206 | 269,206 |
| 9.Tax expenses | 29,250 | 23,381 | 128,432 | 243,309 | 141,738 | 141,738 |
| 10.Profit / (loss) after tax (F8-F9) | 95,122 | 312,132 | 382,075 | 378,300 | 127,468 | 127,468 |
| 11.Cash dividends | 0 | 56,757 | 203,918 | 234,505 | 938,021 | 938,021 |
| 12.Bonus shares / stock dividends | 0 | 0 | 244,701 | 281,406 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 52,183 | $(718,382)$ | $(120,696)$ | $(250,234)$ | 358,134 | 358,134 |
| 2.Net cash flows from investing activities | $(264,647)$ | 1,859,452 | $(79,764)$ | $(444,990)$ | $(353,233)$ | $(353,233)$ |
| 3.Net cash flows from financing activities | 415,692 | $(504,079)$ | $(647,299)$ | 787,052 | 256,296 | 256,296 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,213,985 | 9,086,531 | 9,516,138 | 10,531,888 | 11,088,988 | 11,088,988 |
| 2.Retention in business (F10-F11-F12) | 95,122 | 255,375 | $(66,544)$ | $(137,611)$ | $(810,553)$ | $(810,553)$ |
| 3.Depreciation for the year | 68,434 | 136,814 | 193,829 | 329,126 | 387,733 | 387,733 |
| 4.Salaries, wages and employee benefits | 223,377 | 493,201 | 1,081,202 | 1,100,204 | 1,111,020 | 1,111,020 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.80 | 8.47 | 4.49 | 3.99 | 1.50 | 1.50 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.40 | 0.43 | 0.61 | 0.59 | 0.49 | 0.48 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | 2.69 | 3.64 | 2.74 | 2.37 | 0.73 | 0.71 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.92 | 1.79 | 1.69 | 1.91 | 2.09 | 2.11 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 7.86 | 6.52 | 4.62 | 4.52 | 1.52 | 1.51 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 2.09 | 6.87 | 2.34 | 2.02 | 0.68 | 0.68 |

## Other Services Activities

## Performance at a Glance

Other services sector comprises of 10 companies providing health, construction, and other services. Though the balance sheet size of the sector did not record a sizable growth during FY21, the composition of liabilities and equity posted apparent variations. The shareholders' equity increased by Rs 2.86 billion whereas total liabilities declined by Rs 1.97 billion during FY21, resulted in a decline of Liabilities' share in the balance sheet to 40.17 percent from 41.86 percent. A notable development was the change within the composition of liabilities; long term borrowings posted a YoY growth of 8.26 percent during FY21, while other current liabilities declined by 33.22 percent, resulting in higher share of non-current liabilities. Another significant change was improvement in EBIT from 1.35 to 3.16 besides posting positive profit, both before and after taxation during FY21 compared with making losses last year.

## Assets

While overall assets of the sector remained almost unchanged; the current assets increased to Rs 51.07 billion, posted an increase of Rs 3.22 billion during FY21, in contrast to a decline of Rs 2.33 billion in the non-current assets. Major highlights of changes in non-current assets were increase in long term investments (Rs 10.36 billion), decrease in other non-current assets (Rs 8.27 billion), and decrease in capital work in progress (Rs 2.55 billion).


The current assets posted a YoY growth of 6.74 percent during FY21. Major highlights of changes in the current assets were increase in other current assets (Rs 3.96 billion), decrease in short term loans and advances (Rs 1.45 billion), and increase in short term investments (Rs 0.90 billion).

## Shareholders' Equity \& Liabilities

The shareholders' equity enhanced by Rs 2.86 billion, reached Rs 83.16 billion during FY21. Surplus on revaluation of fixed assets was main contributor in growing shareholders' equity, which was largely offset by a drop in capital reserves during FY21. In terms of liabilities, the current liabilities dropped to Rs 32.45 billion in FY21, recording a decline of Rs 3.21 billion primarily owing to a decline of Rs 2.93 billion in other current liabilities. The Non-current liabilities (NCL) posted an increase of Rs 1.24 billion during FY21, owing to an increase of Rs 1.65 billion in long-term borrowings during FY21.


## Operating Efficiency \& Ratio Analysis

Though the sales of the sector dropped YoY by Rs 3.29 billion during FY21, the operational performance indicators still posted a significant improvement. The EBIT increased to Rs 3.16 billion during FY21 from Rs 1.35 billion besides a mark improvement in profit before/after taxation. Specifically, both profit before and after tax posted respectively Rs 0.82 billion and Rs 0.42 billion during FY21, in contrast to a loss of Rs 2.55 billion and Rs 3.31 billion in the preceding year. Almost all profitability ratios turned into positive during FY21, for example, net profit margin ( 1.50 from -10.67), ROA ( 0.30 from -2.47), ROE ( 0.51 from -4.18 ), basic earnings per share ( 0.33 from -3.13 ), etc.



| Other Services Activities - Overall |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 59,654,363 | 63,524,863 | 72,419,826 | 85,307,949 | 90,251,452 | 87,919,385 |
| 1.Capital work in progress | 1,303,554 | 2,405,380 | 4,226,674 | 6,512,416 | 8,704,828 | 6,152,695 |
| 2.Operating fixed assets at cost | 52,340,857 | 55,089,078 | 62,097,115 | 71,936,160 | 76,502,610 | 77,989,010 |
| 3.Operating fixed assets after deducting accumulated depreciation | 43,757,416 | 45,410,511 | 51,397,929 | 60,194,027 | 62,901,763 | 61,689,618 |
| 4.Intangible assets | 1,536,049 | 1,769,863 | 2,700,307 | 2,948,299 | 3,084,841 | 2,433,461 |
| 5.Long term investments | 10,723,226 | 11,029,041 | 11,086,658 | 11,572,819 | 4,798,801 | 15,156,731 |
| 6.Other non-current assets | 2,334,118 | 2,910,068 | 3,008,258 | 4,080,388 | 10,761,219 | 2,486,880 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 22,906,965 | 27,448,622 | 40,651,989 | 44,784,488 | 47,845,555 | 51,010,319 |
| 1.Cash \& bank balance | 2,009,442 | 1,584,235 | 3,032,466 | 2,406,040 | 4,672,760 | 3,770,043 |
| 2.Inventories; of which | 3,129,194 | 2,401,766 | 3,276,421 | 4,376,525 | 4,662,026 | 5,144,283 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 838,872 | 437,420 | 603,998 | 600,317 | 600,317 | 1,501,238 |
| iii)Finished goods | 2,290,322 | 1,964,346 | 2,672,423 | 3,462,553 | 3,769,779 | 3,284,127 |
| 3.Trade Debt / accounts receivables | 4,603,518 | 5,946,540 | 5,404,971 | 4,502,527 | 4,048,257 | 4,284,681 |
| 4.Short term loans and advances | 1,140,995 | 1,056,749 | 2,973,571 | 2,931,933 | 2,761,867 | 1,253,966 |
| 5.Short term investments | 1,368,019 | 692,369 | 3,664,015 | 2,089,507 | 2,155,987 | 3,057,457 |
| 6.Other current assets | 10,655,797 | 15,766,963 | 22,300,545 | 28,477,956 | 29,544,658 | 33,499,889 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 82,561,328 | 90,973,485 | 113,071,815 | 130,092,437 | 138,097,007 | 138,929,704 |
| C.Shareholders' Equity ( $\mathbf{C 1 + C 2 + C 3 )}$ | 58,181,079 | 62,321,047 | 70,267,660 | 78,388,309 | 80,293,487 | 83,164,516 |
| 1.Issued, Subscribed \& Paid up capital | 8,071,020 | 8,411,983 | 9,762,386 | 10,244,436 | 10,607,336 | 12,456,741 |
| i)Ordinary shares | 8,071,020 | 8,411,983 | 9,762,386 | 10,244,436 | 10,607,336 | 12,456,741 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 14,544,504 | 18,341,886 | 21,570,871 | 20,670,300 | 20,874,754 | 17,459,969 |
| i)Capital Reserve | 4,698,402 | 6,266,578 | 9,553,384 | 9,960,493 | 12,824,761 | 8,627,756 |
| ii)Revenue Reserve | 9,846,102 | 12,075,308 | 12,017,487 | 10,709,807 | 8,049,993 | 8,832,213 |
| of which: un-appropriated profit(loss) / retained earnings | 7,538,001 | 8,867,675 | 9,747,973 | 8,030,544 | 5,133,244 | 5,706,475 |
| 3. Surplus on revaluation of fixed assets | 35,565,555 | 35,567,178 | 38,934,403 | 47,473,573 | 48,811,397 | 53,247,806 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 8,228,630 | 12,685,940 | 17,389,385 | 22,445,913 | 22,143,057 | 23,381,732 |
| 1.Long term borrowings | 6,679,447 | 11,078,083 | 15,711,131 | 20,296,034 | 20,018,187 | 21,671,799 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 567,243 | 695,502 | 784,841 | 907,857 | 833,669 | 816,293 |
| 5.Other non-current liabilities | 981,940 | 912,355 | 893,413 | 1,242,022 | 1,291,201 | 893,640 |
| E.Current Liabilities (E1+E2+E3+E4) | 16,151,619 | 15,966,498 | 25,414,770 | 29,258,215 | 35,660,463 | 32,383,456 |
| 1.Trade credit \& other accounts payables | 5,535,074 | 5,775,323 | 9,441,446 | 8,529,035 | 9,644,160 | 9,569,929 |
| of which: i) Trade credits | 1,557,014 | 1,668,329 | 2,900,998 | 3,221,137 | 3,898,797 | 3,297,083 |
| 2.Short term borrowings | 1,529,763 | 1,636,937 | 4,439,148 | 4,910,286 | 7,224,122 | 6,585,787 |
| 3.Current portion of non-current liabilities | 5,042,513 | 4,703,910 | 6,380,646 | 8,619,364 | 9,968,876 | 10,342,745 |
| 4.Other current liabilities | 4,044,269 | 3,850,328 | 5,153,530 | 7,199,530 | 8,823,305 | 5,884,995 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 24,069,326 | 26,197,978 | 29,658,437 | 30,925,013 | 31,072,342 | 27,777,570 |
| i)Local sales (Net) | 24,069,326 | 26,197,978 | 29,658,437 | 30,925,013 | 31,072,342 | 27,777,570 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 15,851,059 | 17,472,013 | 20,358,462 | 22,076,179 | 24,391,798 | 21,577,150 |
| i)Cost of material | 2,173,051 | 2,264,003 | 2,096,298 | 2,037,638 | 1,542,585 | 1,481,965 |
| 3.Gross profit / (loss) (F1-F2) | 8,218,267 | 8,725,965 | 9,299,975 | 8,848,834 | 6,680,544 | 6,200,420 |
| 4.General, administrative and other expenses | 4,016,293 | 4,488,519 | 5,807,726 | 6,190,912 | 6,568,124 | 4,463,253 |
| i)Selling \& distribution expenses | 550,258 | 654,712 | 684,412 | 762,744 | 1,011,412 | 837,745 |
| ii)Administrative and other expenses | 3,466,035 | 3,833,807 | 5,123,314 | 5,428,168 | 5,556,712 | 3,625,508 |
| 5.Other income / (loss) | 701,802 | 1,482,449 | 1,087,692 | $(46,662)$ | 1,235,699 | 1,428,032 |
| 6.EBIT (F3-F4+F5) | 4,903,776 | 5,719,895 | 4,579,941 | 2,611,260 | 1,348,119 | 3,165,199 |
| 7.Financial expenses | 1,003,037 | 1,129,852 | 1,420,269 | 2,268,080 | 3,894,816 | 2,335,125 |
| of which: (i) Interest expenses | 894,512 | 591,203 | 1,397,241 | 2,251,006 | 3,659,609 | 2,194,778 |
| 8.Profit / (loss) before taxation (F6-F7) | 3,900,739 | 4,590,043 | 3,159,672 | 343,180 | $(2,546,697)$ | 830,074 |
| 9.Tax expenses | 1,049,606 | 1,317,223 | 1,142,188 | 1,146,872 | 768,147 | 405,671 |
| 10.Profit / (loss) after tax (F8-F9) | 2,851,133 | 3,272,820 | 2,017,484 | $(803,692)$ | $(3,314,844)$ | 424,403 |
| 11.Cash dividends | 811,690 | 1,419,284 | 811,738 | 211,159 | 108,175 | 216,351 |
| 12.Bonus shares / stock dividends | 106,893 | 49,171 | 213,700 | 288,530 | 0 | 1,067,469 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 3,479,733 | 2,686,480 | $(3,658,383)$ | $(535,746)$ | 1,107,351 | 399,875 |
| 2.Net cash flows from investing activities | (4,093,413) | (7,950,658) | $(5,606,551)$ | $(5,808,249)$ | $(2,947,125)$ | $(4,335,152)$ |
| 3.Net cash flows from financing activities | 1,650,140 | 3,095,385 | 10,241,681 | 5,062,474 | 2,972,215 | 4,189,510 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 66,409,709 | 75,006,987 | 87,657,045 | 100,834,222 | 102,436,544 | 106,546,248 |
| 2.Retention in business (F10-F11-F12) | 1,932,551 | 1,804,366 | 992,046 | $(1,303,381)$ | $(3,423,019)$ | $(859,417)$ |
| 3.Depreciation for the year | 1,187,182 | 1,259,651 | 1,446,243 | 1,850,522 | 2,268,440 | 2,232,462 |
| 4.Salaries, wages and employee benefits | 9,418,740 | 10,427,008 | 8,198,037 | 9,652,473 | 9,784,354 | 8,176,154 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 11.85 | 12.49 | 6.80 | -2.60 | -10.67 | 1.53 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.30 | 0.30 | 0.29 | 0.25 | 0.23 | 0.20 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B), previous year (A+B)\} | 3.54 | 3.77 | 1.98 | -0.66 | -2.47 | 0.31 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.42 | 1.44 | 1.54 | 1.64 | 1.69 | 1.69 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 5.03 | 5.43 | 3.04 | -1.08 | -4.18 | 0.52 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 3.53 | 3.89 | 2.07 | -0.78 | -3.13 | 0.34 |


| Gammon Pakistan Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 375,043 | 446,529 | 487,135 | 662,378 | 737,015 | 764,535 |
| 1.Capital work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 137,704 | 148,645 | 150,884 | 275,705 | 288,573 | 293,153 |
| 3.Operating fixed assets after deducting accumulated depreciation | 129,563 | 145,638 | 144,697 | 266,280 | 288,574 | 293,153 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 242,011 | 299,930 | 341,477 | 394,237 | 446,580 | 469,811 |
| 6.Other non-current assets | 3,469 | 961 | 961 | 1,861 | 1,861 | 1,571 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 336,532 | 310,677 | 309,594 | 328,029 | 356,705 | 292,190 |
| 1.Cash \& bank balance | 38,358 | 7,138 | 4,151 | 1,886 | 1,205 | 5,644 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 175,733 | 160,432 | 171,907 | 183,781 | 220,527 | 162,500 |
| 4.Short term loans and advances | 11,295 | 16,905 | 15,698 | 22,441 | 22,236 | 20,648 |
| 5.Short term investments | 0 | 0 | 0 |  | 0 | 0 |
| 6.Other current assets | 111,146 | 126,202 | 117,838 | 119,921 | 112,737 | 103,398 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 711,575 | 757,206 | 796,729 | 990,407 | 1,093,720 | 1,056,725 |
| C.Shareholders' Equity (C1+C2+C3) | 479,256 | 517,181 | 569,904 | 732,620 | 785,777 | 792,354 |
| 1.Issued, Subscribed \& Paid up capital | 282,662 | 282,662 | 282,662 | 282,662 | 282,662 | 282,662 |
| i)Ordinary shares | 282,662 | 282,662 | 282,662 | 282,662 | 282,662 | 282,662 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(56,695)$ | $(35,029)$ | 19,134 | 61,180 | 90,340 | 89,619 |
| i)Capital Reserve | 15,380 | 15,380 | 15,380 | 15,380 | 15,380 | 15,380 |
| ii)Revenue Reserve | $(72,075)$ | $(50,409)$ | 3,754 | 45,800 | 74,960 | 74,239 |
| of which: un-appropriated profit(loss) / retained earnings | $(72,075)$ | $(50,409)$ | 3,754 | 45,800 | 74,960 | 74,239 |
| 3.Surplus on revaluation of fixed assets | 253,289 | 269,548 | 268,108 | 388,778 | 412,775 | 420,073 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 21,087 | 20,252 | 19,071 | 27,445 | 38,782 | 39,353 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 8,670 | 8,835 | 8,778 | 9,209 | 8,725 | 8,001 |
| 5.Other non-current liabilities | 12,417 | 11,417 | 10,293 | 18,236 | 30,057 | 31,352 |
| E.Current Liabilities (E1+E2+E3+E4) | 211,232 | 219,773 | 207,754 | 230,342 | 269,161 | 225,018 |
| 1.Trade credit \& other accounts payables | 178,584 | 181,259 | 176,252 | 180,796 | 208,572 | 181,041 |
| of which: i) Trade credits | 70,102 | 66,316 | 70,411 | 67,797 | 70,641 | 59,870 |
| 2.Short term borrowings | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Other current liabilities | 32,648 | 38,514 | 31,502 | 49,546 | 60,589 | 43,977 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 495,088 | 413,300 | 385,173 | 201,388 | 184,639 | 75,717 |
| i)Local sales (Net) | 495,088 | 413,300 | 385,173 | 201,388 | 184,639 | 75,717 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 461,559 | 384,416 | 363,685 | 179,382 | 173,515 | 98,997 |
| i)Cost of material | 336,531 | 272,306 | 273,826 | 124,505 | 103,259 | 62,180 |
| 3.Gross profit / (loss) (F1-F2) | 33,529 | 28,884 | 21,488 | 22,006 | 11,124 | $(23,280)$ |
| 4.General, administrative and other expenses | 43,135 | 81,639 | 33,922 | 41,497 | 38,182 | 62,439 |
| i)Selling \& distribution expenses | 44 | 0 | 0 | 0 | 0 | 71 |
| ii)Administrative and other expenses | 43,091 | 81,639 | 33,922 | 41,497 | 38,182 | 62,368 |
| 5.Other income / (loss) | 38,784 | 76,454 | 74,553 | 74,886 | 73,028 | 83,841 |
| 6.EBIT (F3-F4+F5) | 29,178 | 23,699 | 62,119 | 55,395 | 45,970 | $(1,878)$ |
| 7.Financial expenses | 580 | 93 | 77 | 15 | 24 | 27 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| 8.Profit / (loss) before taxation (F6-F7) | 28,598 | 23,606 | 62,042 | 55,380 | 45,946 | $(1,905)$ |
| 9.Tax expenses | 7,208 | 4,017 | 10,037 | 14,976 | 19,634 | 6,198 |
| 10.Profit / (loss) after tax (F8-F9) | 21,390 | 19,589 | 52,005 | 40,404 | 26,312 | $(8,103)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 21,928 | $(30,289)$ | (858) | $(2,380)$ | (664) | $(35,133)$ |
| 2.Net cash flows from investing activities | $(1,086)$ | (932) | $(2,129)$ | 116 | (17) | 39,572 |
| 3.Net cash flows from financing activities | 0 | 0 | 0 | 0 | 0 | 0 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 500,343 | 537,433 | 588,975 | 760,065 | 824,559 | 831,707 |
| 2.Retention in business (F10-F11-F12) | 21,390 | 19,589 | 52,005 | 40,404 | 26,312 | $(8,103)$ |
| 3.Depreciation for the year | 2,815 | 3,016 | 3,187 | 3,239 | 3,903 | 3,424 |
| 4.Salaries, wages and employee benefits | 108,969 | 93,558 | 84,883 | 51,256 | 63,724 | 30,949 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 4.32 | 4.74 | 13.50 | 20.06 | 14.25 | -10.70 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.72 | 0.56 | 0.50 | 0.23 | 0.18 | 0.07 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 3.12 | 2.67 | 6.69 | 4.52 | 2.52 | -0.75 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.51 | 1.47 | 1.43 | 1.37 | 1.37 | 1.36 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 4.71 | 3.93 | 9.57 | 6.20 | 3.47 | -1.03 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.76 | 0.69 | 1.84 | 1.43 | 0.93 | -0.29 |


| IBL HealthCare Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 275,868 | 295,619 | 379,256 | 288,098 | 389,504 | 605,981 |
| 1.Capital work in progress | 0 | 38,052 | 0 | 0 | 0 | 0 |
| 2.Operating fixed assets at cost | 6,056 | 83,333 | 12,685 | 16,713 | 20,779 | 22,091 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,527 | 77,551 | 6,198 | 8,052 | 9,628 | 11,316 |
| 4. Intangible assets | 8,570 | 4,242 | 5,545 | 13,520 | 11,641 | 9,993 |
| 5.Long term investments | 123,588 | 123,588 | 341,253 | 266,526 | 368,235 | 572,860 |
| 6.Other non-current assets | 142,183 | 52,186 | 26,260 | 0 | 0 | 11,812 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 903,013 | 1,021,501 | 1,020,662 | 1,600,668 | 1,862,763 | 1,840,710 |
| 1.Cash \& bank balance | 18,187 | 16,104 | 27,722 | 30,894 | 20,148 | 91,561 |
| 2.Inventories; of which | 263,383 | 222,940 | 222,452 | 506,983 | 654,727 | 708,379 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 263,383 | 222,940 | 222,452 | 506,983 | 654,727 | 708,379 |
| 3.Trade Debt / accounts receivables | 259,329 | 325,638 | 402,352 | 528,981 | 823,592 | 857,524 |
| 4.Short term loans and advances | 228,649 | 279,296 | 280,905 | 425,991 | 345,926 | 120,429 |
| 5.Short term investments | 99,593 | 160,884 | 55,782 | 0 | 0 | 0 |
| 6.Other current assets | 33,872 | 16,639 | 31,449 | 107,819 | 18,370 | 62,817 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 1,178,881 | 1,317,120 | 1,399,918 | 1,888,766 | 2,252,267 | 2,446,691 |
| C.Shareholders' Equity (C1+C2+C3) | 932,921 | 1,088,582 | 1,188,751 | 1,256,040 | 1,421,982 | 1,614,295 |
| 1. Issued, Subscribed \& Paid up capital | 427,570 | 491,706 | 540,877 | 540,877 | 540,877 | 540,877 |
| i)Ordinary shares | 427,570 | 491,706 | 540,877 | 540,877 | 540,877 | 540,877 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 505,351 | 596,876 | 647,874 | 715,163 | 881,105 | 1,073,418 |
| i)Capital Reserve | 119,600 | 119,600 | 119,600 | 119,600 | 119,600 | 119,600 |
| ii)Revenue Reserve | 385,751 | 477,276 | 528,274 | 595,563 | 761,505 | 953,818 |
| of which: un-appropriated profit(loss) / retained earnings | 385,751 | 477,276 | 528,274 | 595,563 | 761,505 | 953,818 |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 0 | 0 | 0 | 0 | 0 | 20,016 |
| 1.Long term borrowings | 0 | 0 | 0 | 0 | 0 | 19,828 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 0 | 0 | 0 | 0 | 0 | 188 |
| E.Current Liabilities (E1+E2+E3+E4) | 245,960 | 228,538 | 211,167 | 632,726 | 830,285 | 812,380 |
| 1.Trade credit \& other accounts payables | 245,960 | 223,251 | 203,979 | 455,880 | 640,263 | 557,460 |
| of which: i) Trade credits | 168,926 | 175,133 | 133,450 | 292,750 | 396,218 | 255,458 |
| 2.Short term borrowings | 0 | 0 | 0 | 167,501 | 178,682 | 217,925 |
| 3.Current portion of non-current liabilities | 0 | 0 | 0 | 0 | 0 | 20,923 |
| 4.Other current liabilities | 0 | 5,287 | 7,188 | 9,345 | 11,340 | 16,072 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,156,421 | 1,189,799 | 1,358,297 | 1,584,972 | 2,664,604 | 3,003,909 |
| i)Local sales (Net) | 1,156,421 | 1,189,799 | 1,358,297 | 1,584,972 | 2,664,604 | 3,003,909 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 773,809 | 791,899 | 929,777 | 1,141,046 | 1,853,341 | 1,981,413 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 382,612 | 397,900 | 428,520 | 443,926 | 811,263 | 1,022,496 |
| 4.General, administrative and other expenses | 179,159 | 193,373 | 259,057 | 287,100 | 512,141 | 615,724 |
| i)Selling \& distribution expenses | 136,726 | 147,752 | 172,328 | 203,093 | 427,085 | 523,338 |
| ii)Administrative and other expenses | 42,433 | 45,621 | 86,729 | 84,007 | 85,056 | 92,386 |
| 5.Other income / (loss) | 19,606 | 49,443 | 44,231 | 47,238 | 53,682 | 32,314 |
| 6.EBIT (F3-F4+F5) | 223,059 | 253,970 | 213,694 | 204,064 | 352,804 | 439,086 |
| 7.Financial expenses | 2,464 | 1,403 | 1,389 | 5,056 | 30,995 | 29,939 |
| of which: (i) Interest expenses | 0 | 0 | 0 | 2,934 | 29,930 | 26,342 |
| 8.Profit / (loss) before taxation (F6-F7) | 220,595 | 252,567 | 212,305 | 199,008 | 321,809 | 409,147 |
| 9.Tax expenses | 41,701 | 54,149 | 62,965 | 77,632 | 101,779 | 108,659 |
| 10.Profit / (loss) after tax (F8-F9) | 178,894 | 198,418 | 149,340 | 121,376 | 220,030 | 300,488 |
| 11.Cash dividends | 42,757 | 49,171 | 54,088 | 54,088 | 108,175 | 54,088 |
| 12.Bonus shares / stock dividends | 106,893 | 49,171 | 0 | 0 | 0 | 108,175 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(120,244)$ | 144,506 | 63,181 | 12,434 | 40,438 | 69,974 |
| 2.Net cash flows from investing activities | 31,895 | $(105,019)$ | $(4,293)$ | 42,668 | $(10,272)$ | 39,219 |
| 3.Net cash flows from financing activities | 89,700 | $(41,570)$ | $(47,270)$ | $(51,930)$ | $(52,093)$ | $(77,023)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 932,921 | 1,088,582 | 1,188,751 | 1,256,040 | 1,421,982 | 1,634,311 |
| 2.Retention in business (F10-F11-F12) | 29,245 | 100,077 | 95,252 | 67,288 | 111,855 | 138,225 |
| 3.Depreciation for the year | 502 | 1,307 | 1,223 | 2,174 | 2,490 | 3,198 |
| 4.Salaries, wages and employee benefits | 87,002 | 88,999 | 113,457 | 135,011 | 232,881 | 274,014 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 15.47 | 16.68 | 10.99 | 7.66 | 8.26 | 10.00 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 1.13 | 0.95 | 1.00 | 0.96 | 1.29 | 1.28 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 17.53 | 15.90 | 10.99 | 7.38 | 10.63 | 12.79 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.28 | 1.23 | 1.19 | 1.35 | 1.55 | 1.55 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 22.40 | 19.63 | 13.12 | 9.93 | 16.43 | 19.79 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 4.18 | 4.04 | 2.76 | 2.24 | 4.07 | 5.56 |


| Javedan Corporation Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 2,382,127 | 2,029,115 | 1,874,786 | 5,424,868 | 6,530,822 | 6,879,605 |
| 1.Capital work in progress | 57,971 | 61,983 | 250,319 | 570,521 | 1,165,417 | 1,453,602 |
| 2.Operating fixed assets at cost | 1,601,193 | 1,638,411 | 1,656,656 | 4,855,654 | 4,876,177 | 4,895,954 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,549,145 | 1,565,176 | 1,585,188 | 4,773,088 | 4,772,373 | 4,771,008 |
| 4. Intangible assets | 1,139 | 0 | 0 | 0 | 5,463 | 4,313 |
| 5.Long term investments | 0 | 0 | 0 | 55,000 | 577,664 | 641,366 |
| 6.Other non-current assets | 773,872 | 401,956 | 39,279 | 26,259 | 9,905 | 9,316 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 11,084,078 | 12,411,907 | 18,965,702 | 19,858,206 | 19,624,147 | 21,119,339 |
| 1.Cash \& bank balance | 34,086 | 25,402 | 106,428 | 56,751 | 59,908 | 152,696 |
| 2.Inventories; of which | 0 | 0 | 0 | 0 | 0 | 0 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 1,447,368 | 2,436,952 | 1,469,913 | 789,495 | 494,188 | 267,863 |
| 4.Short term loans and advances | 445,204 | 155,186 | 668,383 | 954,336 | 599,518 | 293,389 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 37,750 | 1,296,802 |
| 6.Other current assets | 9,157,420 | 9,794,367 | 16,720,978 | 18,057,624 | 18,432,783 | 19,108,589 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 13,466,205 | 14,441,022 | 20,840,488 | 25,283,074 | 26,154,969 | 27,998,944 |
| C.Shareholders' Equity (C1+C2+C3) | 8,021,825 | 9,777,974 | 13,835,272 | 17,284,413 | 17,523,410 | 17,852,266 |
| 1. Issued, Subscribed \& Paid up capital | 1,293,683 | 1,570,510 | 2,671,254 | 2,885,304 | 3,173,834 | 3,173,837 |
| i)Ordinary shares | 1,293,683 | 1,570,510 | 2,671,254 | 2,885,304 | 3,173,834 | 3,173,837 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 373,482 | 2,058,836 | 5,361,370 | 5,723,496 | 5,804,955 | 6,216,650 |
| i)Capital Reserve | 190,742 | 682,313 | 3,392,570 | 3,393,056 | 3,393,056 | 3,393,060 |
| ii)Revenue Reserve | 182,740 | 1,376,523 | 1,968,800 | 2,330,440 | 2,411,899 | 2,823,590 |
| of which: un-appropriated profit(loss) / retained earnings | 119,240 | 1,313,023 | 1,905,300 | 2,266,940 | 2,348,399 | 2,760,090 |
| 3.Surplus on revaluation of fixed assets | 6,354,660 | 6,148,628 | 5,802,648 | 8,675,613 | 8,544,621 | 8,461,779 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 1,132,617 | 1,204,919 | 890,441 | 3,596,916 | 3,646,553 | 4,955,741 |
| 1.Long term borrowings | 1,122,405 | 1,188,991 | 866,250 | 3,563,112 | 3,589,433 | 4,904,662 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 24,191 | 33,804 | 36,265 | 50,207 |
| 5.Other non-current liabilities | 10,212 | 15,928 | 0 | 0 | 20,855 | 872 |
| E.Current Liabilities (E1+E2+E3+E4) | 4,311,763 | 3,458,129 | 6,114,775 | 4,401,745 | 4,985,006 | 5,190,937 |
| 1.Trade credit \& other accounts payables | 841,237 | 609,255 | 2,109,979 | 521,337 | 331,431 | 962,474 |
| of which: i) Trade credits | 12,695 | 21,200 | 66,236 | 88,873 | 65,606 | 28,595 |
| 2.Short term borrowings | 734,700 | 213,166 | 2,365,856 | 1,485,603 | 899,406 | 904,959 |
| 3.Current portion of non-current liabilities | 452,572 | 433,232 | 381,987 | 345,417 | 479,568 | 991,963 |
| 4.Other current liabilities | 2,283,254 | 2,202,476 | 1,256,953 | 2,049,388 | 3,274,601 | 2,331,541 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 1,227,915 | 2,467,969 | 2,479,159 | 1,899,014 | 1,643,274 | 1,047,286 |
| i)Local sales (Net) | 1,227,915 | 2,467,969 | 2,479,159 | 1,899,014 | 1,643,274 | 1,047,286 |
| ii)Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 292,961 | 595,735 | 1,099,369 | 772,949 | 708,637 | 264,909 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 934,954 | 1,872,234 | 1,379,790 | 1,126,065 | 934,637 | 782,377 |
| 4.General, administrative and other expenses | 201,789 | 336,809 | 329,479 | 420,057 | 438,582 | 455,767 |
| i)Selling \& distribution expenses | 34,877 | 122,161 | 68,525 | 56,176 | 52,939 | 35,368 |
| ii)Administrative and other expenses | 166,912 | 214,648 | 260,954 | 363,881 | 385,643 | 420,399 |
| 5.Other income / (loss) | 48,446 | 30,147 | 50,266 | 108,274 | 120,835 | 150,781 |
| 6.EBIT (F3-F4+F5) | 781,611 | 1,565,572 | 1,100,577 | 814,282 | 616,890 | 477,391 |
| 7.Financial expenses | 181,229 | 177,628 | 0 | 117,818 | 207,560 | 107,220 |
| of which: (i) Interest expenses | 179,923 | 50,519 | 0 | 113,344 | 204,028 | 91,249 |
| 8.Profit / (loss) before taxation (F6-F7) | 600,382 | 1,387,944 | 1,100,577 | 696,464 | 409,330 | 370,171 |
| 9.Tax expenses | $(95,234)$ | 398,387 | 396,864 | 116,584 | 172,630 | 38,931 |
| 10.Profit / (loss) after tax (F8-F9) | 695,616 | 989,557 | 703,713 | 579,880 | 236,700 | 331,240 |
| 11.Cash dividends | 0 | 392,628 | 186,988 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 213,700 | 288,530 | 0 | 634,767 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,779,527 | 495,578 | $(4,160,135)$ | $(1,248,892)$ | 1,431,082 | $(167,061)$ |
| 2.Net cash flows from investing activities | $(10,531)$ | $(29,974)$ | $(199,091)$ | $(393,384)$ | $(1,003,586)$ | $(1,575,461)$ |
| 3.Net cash flows from financing activities | $(1,847,764)$ | $(474,288)$ | 4,440,253 | 1,592,599 | $(424,338)$ | 1,835,309 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 9,154,442 | 10,982,893 | 14,725,713 | 20,881,329 | 21,169,963 | 22,808,007 |
| 2.Retention in business (F10-F11-F12) | 695,616 | 596,930 | 303,025 | 291,350 | 236,700 | $(303,527)$ |
| 3.Depreciation for the year | 8,595 | 12,506 | 12,488 | 13,467 | 21,323 | 21,883 |
| 4.Salaries, wages and employee benefits | 70,996 | 87,502 | 123,477 | 180,957 | 179,382 | 183,854 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 56.65 | 40.10 | 28.39 | 30.54 | 14.40 | 31.63 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.09 | 0.18 | 0.14 | 0.08 | 0.06 | 0.04 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 5.04 | 7.09 | 3.99 | 2.51 | 0.92 | 1.22 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.65 | 1.57 | 1.49 | 1.48 | 1.48 | 1.53 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 8.30 | 11.12 | 5.96 | 3.73 | 1.36 | 1.87 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 5.38 | 6.30 | 2.63 | 2.01 | 0.75 | 1.04 |


| Pace (Pakistan) Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,999,066 | 4,787,160 | 2,984,076 | 3,005,664 | 3,214,463 | 3,009,756 |
| 1.Capital work in progress | 27,544 | 27,664 | 28,448 | 28,807 | 31,740 | 34,873 |
| 2.Operating fixed assets at cost | 773,165 | 794,998 | 816,088 | 855,088 | 884,068 | 884,068 |
| 3.Operating fixed assets after deducting accumulated depreciation | 425,819 | 424,807 | 423,711 | 439,657 | 569,524 | 535,734 |
| 4. Intangible assets | 6,079 | 5,555 | 5,035 | 4,519 | 4,008 | 3,500 |
| 5.Long term investments | 4,525,374 | 4,315,515 | 2,513,263 | 2,519,062 | 2,595,572 | 2,317,935 |
| 6.Other non-current assets | 14,250 | 13,619 | 13,619 | 13,619 | 13,619 | 117,714 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,944,620 | 2,117,732 | 3,717,944 | 3,872,993 | 3,768,379 | 3,903,396 |
| 1.Cash \& bank balance | 728 | 1,479 | 31,988 | 165,393 | 23,125 | 20,243 |
| 2.Inventories; of which | 2,136,149 | 1,358,397 | 1,978,489 | 2,790,226 | 2,821,179 | 2,997,281 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 838,872 | 437,420 | 603,998 | 600,317 | 600,317 | 1,501,238 |
| iii)Finished goods | 1,297,277 | 920,977 | 1,374,491 | 2,189,909 | 2,220,862 | 1,496,043 |
| 3.Trade Debt / accounts receivables | 647,792 | 655,396 | 494,581 | 424,753 | 506,964 | 515,241 |
| 4.Short term loans and advances | 151,937 | 98,314 | 1,208,569 | 477,659 | 393,266 | 283,805 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 8,014 | 4,146 | 4,317 | 14,962 | 23,845 | 86,826 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 7,943,686 | 6,904,892 | 6,702,020 | 6,878,657 | 6,982,842 | 6,913,152 |
| C.Shareholders' Equity (C1+C2+C3) | 2,763,082 | 2,443,800 | 1,912,746 | 986,448 | 597,481 | 553,962 |
| 1.Issued, Subscribed \& Paid up capital | 2,788,766 | 2,788,766 | 2,788,766 | 2,788,766 | 2,788,766 | 2,788,766 |
| i)Ordinary shares | 2,788,766 | 2,788,766 | 2,788,766 | 2,788,766 | 2,788,766 | 2,788,766 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | $(25,684)$ | $(344,966)$ | $(876,020)$ | $(1,802,318)$ | $(2,191,285)$ | $(2,234,804)$ |
| i)Capital Reserve | 373,421 | 0 | 273,265 | 273,265 | 273,265 | 273,265 |
| ii)Revenue Reserve | $(399,105)$ | $(344,966)$ | $(1,149,285)$ | $(2,075,583)$ | (2,464,550) | $(2,508,069)$ |
| of which: un-appropriated profit(loss) / retained earnings | $(399,105)$ | $(617,208)$ | $(1,149,285)$ | $(2,075,583)$ | (2,464,550) | $(2,508,069)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 0 | 0 | 0 | 0 | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 95,395 | 99,958 | 98,911 | 95,714 | 182,506 | 181,403 |
| 1.Long term borrowings | 0 | 51,068 | 54,132 | 49,810 | 136,572 | 136,871 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 38,278 | 44,889 | 41,359 | 42,871 | 42,889 | 42,924 |
| 5.Other non-current liabilities | 57,117 | 4,001 | 3,420 | 3,033 | 3,045 | 1,608 |
| E.Current Liabilities (E1+E2+E3+E4) | 5,085,209 | 4,361,134 | 4,690,363 | 5,796,495 | 6,202,855 | 6,177,787 |
| 1.Trade credit \& other accounts payables | 492,209 | 398,395 | 544,518 | 677,555 | 845,135 | 730,790 |
| of which: i) Trade credits | 125,197 | 109,331 | 196,111 | 311,440 | 264,511 | 212,706 |
| 2.Short term borrowings | 96,443 | 0 | 0 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 3,282,580 | 2,924,684 | 3,032,699 | 3,786,553 | 3,940,406 | 3,809,630 |
| 4.Other current liabilities | 1,213,977 | 1,038,055 | 1,113,146 | 1,332,387 | 1,417,314 | 1,637,367 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 416,931 | 425,574 | 639,953 | 440,345 | 244,124 | 214,024 |
| i)Local sales (Net) | 416,931 | 425,574 | 639,953 | 440,345 | 244,124 | 214,024 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 368,731 | 409,780 | 648,102 | 346,475 | 177,674 | 75,761 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 48,200 | 15,794 | $(8,149)$ | 93,870 | 66,450 | 138,263 |
| 4.General, administrative and other expenses | 227,428 | 178,400 | 171,654 | 162,001 | 283,671 | 241,116 |
| i)Selling \& distribution expenses | 30,237 | 33,616 | 10,091 | 3,589 | 22,145 | 30,036 |
| ii)Administrative and other expenses | 197,191 | 144,784 | 161,563 | 158,412 | 261,526 | 211,080 |
| 5.Other income / (loss) | 649,325 | 534,456 | $(231,482)$ | $(716,377)$ | 27,852 | 193,882 |
| 6.EBIT (F3-F4+F5) | 470,097 | 371,850 | $(411,285)$ | $(784,508)$ | $(189,369)$ | 91,029 |
| 7.Financial expenses | 169,256 | 132,409 | 114,051 | 138,311 | 205,459 | 134,289 |
| of which: (i) Interest expenses | 167,497 | 130,970 | 112,498 | 136,394 | 198,199 | 134,142 |
| 8.Profit / (loss) before taxation (F6-F7) | 300,841 | 239,441 | $(525,336)$ | $(922,819)$ | $(394,828)$ | $(43,260)$ |
| 9.Tax expenses | 72,400 | 15,306 | 11,726 | 6,433 | 3,051 | 3,062 |
| 10.Profit / (loss) after tax (F8-F9) | 228,441 | 224,135 | $(537,062)$ | $(929,252)$ | $(397,879)$ | $(46,322)$ |
| 11.Cash dividends | 0 | 0 | 0 | 0 | 0 | 54,088 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 108,175 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(28,780)$ | 121,760 | $(1,246,088)$ | 180,344 | $(86,037)$ | $(125,416)$ |
| 2.Net cash flows from investing activities | 31,121 | $(21,767)$ | 1,279,676 | $(41,639)$ | $(26,638)$ | 129,088 |
| 3.Net cash flows from financing activities | $(2,868)$ | $(2,700)$ | $(3,079)$ | $(5,300)$ | $(29,593)$ | $(6,554)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 2,858,477 | 2,543,758 | 2,011,657 | 1,082,162 | 779,987 | 735,365 |
| 2.Retention in business (F10-F11-F12) | 228,441 | 224,135 | $(537,062)$ | $(929,252)$ | $(397,879)$ | $(208,585)$ |
| 3.Depreciation for the year | 22,151 | 22,463 | 23,623 | 26,054 | 32,694 | 33,790 |
| 4.Salaries, wages and employee benefits | 108,138 | 111,236 | 108,986 | 97,824 | 103,784 | 83,594 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 54.79 | 52.67 | -83.92 | -211.03 | -162.98 | -21.64 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.05 | 0.06 | 0.09 | 0.06 | 0.04 | 0.03 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.79 | 3.02 | -7.89 | -13.68 | -5.74 | -0.67 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 3.10 | 2.85 | 3.12 | 4.68 | 8.75 | 12.07 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 8.66 | 8.61 | -24.66 | -64.10 | -50.24 | -8.05 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 0.82 | 0.80 | -1.93 | -3.33 | -1.43 | -0.17 |


| akistan Hotels Developers Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,961,260 | 4,926,867 | 4,906,693 | 9,643,574 | 9,613,986 | 9,565,203 |
| 1.Capital work in progress | 0 | 15,036 | 36,177 | 45,225 | 49,628 | 0 |
| 2.Operating fixed assets at cost | 5,204,773 | 5,192,713 | 5,200,622 | 9,563,496 | 9,867,295 | 9,922,652 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,955,950 | 4,905,751 | 4,864,436 | 9,592,269 | 9,558,278 | 9,559,123 |
| 4.Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Long term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other non-current assets | 5,310 | 6,080 | 6,080 | 6,080 | 6,080 | 6,080 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 155,462 | 132,079 | 119,464 | 95,498 | 106,197 | 108,966 |
| 1.Cash \& bank balance | 43,629 | 74,713 | 46,615 | 35,978 | 48,031 | 32,140 |
| 2.Inventories; of which | 1,959 | 0 | 52 | 1,493 | 652 | 980 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 1,959 | 0 | 52 | 1,493 | 652 | 980 |
| 3.Trade Debt / accounts receivables | 91,611 | 11,142 | 42,525 | 35,508 | 16,254 | 35,662 |
| 4.Short term loans and advances | 9,936 | 33,829 | 21,121 | 12,447 | 32,658 | 29,022 |
| 5.Short term investments | 0 | 0 | 0 | 0 | 0 | 0 |
| 6.Other current assets | 8,327 | 12,395 | 9,151 | 10,072 | 8,602 | 11,162 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 5,116,722 | 5,058,946 | 5,026,157 | 9,739,072 | 9,720,183 | 9,674,169 |
| C.Shareholders' Equity (C1+C2+C3) | 4,760,999 | 4,660,206 | 4,641,120 | 9,362,253 | 9,369,937 | 9,323,177 |
| 1.Issued, Subscribed \& Paid up capital | 180,000 | 180,000 | 180,000 | 180,000 | 180,000 | 180,000 |
| i)Ordinary shares | 180,000 | 180,000 | 180,000 | 180,000 | 180,000 | 180,000 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 146,888 | 68,059 | 69,840 | 104,817 | 132,625 | 111,173 |
| i)Capital Reserve | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Revenue Reserve | 146,888 | 68,059 | 69,840 | 104,817 | 132,625 | 111,173 |
| of which: un-appropriated profit(loss) / retained earnings | 146,888 | 68,059 | 69,840 | 104,817 | 132,625 | 111,173 |
| 3.Surplus on revaluation of fixed assets | 4,434,111 | 4,412,147 | 4,391,280 | 9,077,436 | 9,057,312 | 9,032,004 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 269,588 | 245,873 | 223,407 | 276,825 | 256,865 | 254,596 |
| 1.Long term borrowings | 13,514 | 10,049 | 6,907 | 4,866 | 692 | 0 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 256,074 | 235,824 | 216,500 | 271,959 | 256,173 | 254,596 |
| E.Current Liabilities (E1+E2+E3+E4) | 86,135 | 152,867 | 161,630 | 99,994 | 93,381 | 96,396 |
| 1.Trade credit \& other accounts payables | 77,944 | 18,989 | 50,462 | 67,327 | 64,396 | 53,274 |
| of which: i) Trade credits | 17,155 | 3,578 | 8,220 | 6,427 | 21,591 | 6,975 |
| 2.Short term borrowings | 0 | 101,312 | 81,440 | 2,500 | 0 | 17,746 |
| 3.Current portion of non-current liabilities | 8,067 | 7,406 | 4,612 | 5,358 | 4,250 | 674 |
| 4.Other current liabilities | 124 | 25,160 | 25,116 | 24,809 | 24,735 | 24,702 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 740,512 | 349,968 | 416,798 | 480,539 | 326,721 | 249,724 |
| i)Local sales (Net) | 740,512 | 349,968 | 416,798 | 480,539 | 326,721 | 249,724 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 343,393 | 188,590 | 191,410 | 228,320 | 208,874 | 174,965 |
| i)Cost of material | 79,289 | 40,021 | 30,382 | 35,341 | 38,105 | 26,419 |
| 3.Gross profit / (loss) (F1-F2) | 397,119 | 161,378 | 225,388 | 252,219 | 117,847 | 74,759 |
| 4.General, administrative and other expenses | 195,574 | 163,441 | 227,977 | 192,732 | 127,744 | 121,130 |
| i)Selling \& distribution expenses | 7,359 | 6,239 | 4,558 | 8,065 | 5,231 | 4,478 |
| ii)Administrative and other expenses | 188,215 | 157,202 | 223,419 | 184,667 | 122,513 | 116,652 |
| 5.Other income / (loss) | 1,836 | $(1,105)$ | 376 | 382 | 1,186 | 282 |
| 6.EBIT (F3-F4+F5) | 203,381 | $(3,168)$ | $(2,213)$ | 59,869 | $(8,711)$ | $(46,089)$ |
| 7.Financial expenses | 324 | 3,154 | 9,749 | 4,235 | 1,082 | 268 |
| of which: (i) Interest expenses | 324 | 3,154 | 9,749 | 4,235 | 1,082 | 268 |
| 8.Profit / (loss) before taxation (F6-F7) | 203,057 | $(6,322)$ | $(11,962)$ | 55,634 | $(9,793)$ | $(46,357)$ |
| 9.Tax expenses | 69,811 | 4,595 | 5,005 | 27,621 | $(10,235)$ | 808 |
| 10.Profit / (loss) after tax (F8-F9) | 133,246 | $(10,917)$ | $(16,967)$ | 28,013 | 442 | $(47,165)$ |
| 11.Cash dividends | 198,000 | 0 | 0 | 18,000 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 170,874 | 33,005 | 20,247 | 94,489 | 38,674 | $(20,594)$ |
| 2.Net cash flows from investing activities | $(29,434)$ | $(18,538)$ | $(28,884)$ | $(13,291)$ | $(17,035)$ | $(5,466)$ |
| 3.Net cash flows from financing activities | $(186,932)$ | $(84,023)$ | $(5,683)$ | $(18,524)$ | $(6,460)$ | 13,478 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,030,587 | 4,906,079 | 4,864,527 | 9,639,078 | 9,626,802 | 9,577,773 |
| 2.Retention in business (F10-F11-F12) | $(64,754)$ | $(10,917)$ | $(16,967)$ | 10,013 | 442 | $(47,165)$ |
| 3.Depreciation for the year | 49,372 | 51,749 | 49,224 | 53,469 | 55,699 | 54,512 |
| 4.Salaries, wages and employee benefits | 121,323 | 87,279 | 98,974 | 126,207 | 106,331 | 83,499 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 17.99 | -3.12 | -4.07 | 5.83 | 0.14 | -18.89 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.15 | 0.07 | 0.08 | 0.07 | 0.03 | 0.03 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.77 | -0.21 | -0.34 | 0.38 | 0.00 | -0.49 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.07 | 1.08 | 1.08 | 1.05 | 1.04 | 1.04 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 2.98 | -0.23 | -0.36 | 0.40 | 0.00 | -0.50 |
| V3. Basic earnings per share (Rs./share) ( F 10 to No. of shares) | 7.40 | -0.61 | -0.94 | 1.56 | 0.02 | -2.62 |


| Pakistan Services Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 34,473,919 | 36,066,889 | 42,780,642 | 43,757,839 | 46,728,439 | 42,835,209 |
| 1.Capital work in progress | 1,144,288 | 2,074,136 | 3,339,152 | 4,613,594 | 6,679,529 | 3,679,837 |
| 2.Operating fixed assets at cost | 35,706,573 | 36,465,903 | 42,428,812 | 42,296,534 | 44,454,185 | 44,358,636 |
| 3.Operating fixed assets after deducting accumulated depreciation | 30,847,442 | 31,216,208 | 36,700,470 | 35,991,899 | 37,191,636 | 36,141,987 |
| 4. Intangible assets | 0 | 0 | 0 | 0 | 160,930 | 252,320 |
| 5.Long term investments | 1,235,250 | 1,405,100 | 1,165,980 | 675,954 | 682,323 | 703,133 |
| 6.Other non-current assets | 1,246,939 | 1,371,445 | 1,575,040 | 2,476,392 | 2,014,021 | 2,057,932 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,265,168 | 6,334,172 | 7,967,174 | 10,392,235 | 9,214,572 | 12,873,422 |
| 1.Cash \& bank balance | 459,779 | 325,971 | 1,315,285 | 345,450 | 446,776 | 394,114 |
| 2.Inventories; of which | 96,189 | 83,160 | 279,917 | 313,655 | 291,930 | 358,918 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 96,189 | 83,160 | 279,917 | 0 | 0 | 0 |
| 3.Trade Debt / accounts receivables | 550,167 | 626,337 | 732,591 | 557,183 | 216,551 | 418,084 |
| 4.Short term loans and advances | 103,268 | 104,601 | 126,838 | 148,337 | 91,050 | 83,793 |
| 5.Short term investments | 27,613 | 27,914 | 2,028,680 | 1,106,813 | 659,506 | 658,453 |
| 6.Other current assets | 1,028,152 | 5,166,189 | 3,483,863 | 7,920,797 | 7,508,759 | 10,960,060 |
| Total Assets ( $\mathrm{A}+\mathrm{B}$ ) / Equity \& Liabilities ( $\mathrm{C}+\mathrm{D}+\mathrm{E}$ ) | 36,739,087 | 42,401,061 | 50,747,816 | 54,150,074 | 55,943,011 | 55,708,631 |
| C.Shareholders' Equity (C1+C2+C3) | 31,617,244 | 32,086,458 | 35,812,449 | 34,673,791 | 34,485,657 | 33,978,666 |
| 1. Issued, Subscribed \& Paid up capital | 325,242 | 325,242 | 325,242 | 325,242 | 325,242 | 325,242 |
| i)Ordinary shares | 325,242 | 325,242 | 325,242 | 325,242 | 325,242 | 325,242 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 7,512,487 | 7,981,701 | 7,956,466 | 6,817,808 | 4,917,384 | 4,548,374 |
| i)Capital Reserve | 416,645 | 416,645 | 416,645 | 431,228 | 496,554 | 604,516 |
| ii)Revenue Reserve | 7,095,842 | 7,565,056 | 7,539,821 | 6,386,580 | 4,420,830 | 3,943,858 |
| of which: un-appropriated profit(loss) / retained earnings | 4,853,511 | 5,243,736 | 5,121,227 | 3,653,228 | 1,636,629 | 1,244,304 |
| 3.Surplus on revaluation of fixed assets | 23,779,515 | 23,779,515 | 27,530,741 | 27,530,741 | 29,243,031 | 29,105,050 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,904,728 | 7,691,120 | 10,673,508 | 13,051,153 | 10,835,223 | 12,737,349 |
| 1.Long term borrowings | 2,211,799 | 6,834,951 | 9,681,188 | 11,671,272 | 9,556,928 | 11,750,091 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 514,935 | 632,493 | 704,306 | 815,402 | 736,219 | 715,161 |
| 5.Other non-current liabilities | 177,994 | 223,676 | 288,014 | 564,479 | 542,076 | 272,097 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,217,115 | 2,623,483 | 4,261,859 | 6,425,130 | 10,622,131 | 8,992,616 |
| 1.Trade credit \& other accounts payables | 1,611,175 | 1,651,986 | 1,980,750 | 1,765,945 | 2,501,173 | 2,143,586 |
| of which: i) Trade credits | 298,820 | 267,906 | 556,376 | 475,617 | 955,610 | 899,765 |
| 2.Short term borrowings | 0 | 339,943 | 570,768 | 1,264,583 | 3,040,614 | 3,139,289 |
| 3.Current portion of non-current liabilities | 512,308 | 510,681 | 1,566,769 | 3,107,251 | 4,653,641 | 3,186,590 |
| 4.Other current liabilities | 93,632 | 120,873 | 143,572 | 287,351 | 426,703 | 523,151 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 9,250,709 | 9,920,572 | 10,622,580 | 10,232,377 | 8,781,072 | 7,076,995 |
| i)Local sales (Net) | 9,250,709 | 9,920,572 | 10,622,580 | 10,232,377 | 8,781,072 | 7,076,995 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 5,071,269 | 5,555,823 | 5,739,399 | 6,164,500 | 6,069,920 | 4,885,356 |
| i)Cost of material | 1,581,686 | 1,608,169 | 1,714,095 | 1,754,139 | 1,295,581 | 1,393,366 |
| 3.Gross profit / (loss) (F1-F2) | 4,179,440 | 4,364,749 | 4,883,181 | 4,067,877 | 2,711,152 | 2,191,639 |
| 4.General, administrative and other expenses | 2,396,421 | 2,725,348 | 3,276,907 | 3,417,849 | 3,401,170 | 2,230,893 |
| i)Selling \& distribution expenses | 83,397 | 91,359 | 102,321 | 97,403 | 78,481 | 98,933 |
| ii)Administrative and other expenses | 2,313,024 | 2,633,989 | 3,174,586 | 3,320,446 | 3,322,689 | 2,131,960 |
| 5.Other income / (loss) | $(387,699)$ | 291,739 | $(92,341)$ | $(450,144)$ | 280,001 | 617,575 |
| 6.EBIT (F3-F4+F5) | 1,395,320 | 1,931,140 | 1,513,933 | 199,884 | $(410,017)$ | 578,321 |
| 7.Financial expenses | 170,455 | 413,955 | 728,100 | 1,161,272 | 1,717,811 | 1,136,441 |
| of which: (i) Interest expenses | 100,821 | 25,847 | 728,100 | 1,161,272 | 1,534,413 | 1,060,455 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,224,865 | 1,517,185 | 785,833 | $(961,388)$ | $(2,127,828)$ | $(558,120)$ |
| 9.Tax expenses | 608,565 | 537,609 | 384,338 | 505,464 | 30,973 | $(103,505)$ |
| 10.Profit / (loss) after tax (F8-F9) | 616,300 | 979,576 | 401,495 | $(1,466,852)$ | $(2,158,801)$ | $(454,615)$ |
| 11.Cash dividends | 243,932 | 650,484 | 325,242 | 0 | 0 | 0 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,411,966 | 1,084,073 | $(27,076)$ | (1,585,351) | 452,257 | 258,694 |
| 2.Net cash flows from investing activities | (3,322,933) | $(5,587,535)$ | $(2,343,057)$ | $(3,227,735)$ | $(1,029,730)$ | $(285,612)$ |
| 3.Net cash flows from financing activities | 1,590,350 | 4,029,711 | 3,144,329 | 3,153,026 | $(663,883)$ | $(16,099)$ |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 34,521,972 | 39,777,578 | 46,485,957 | 47,724,944 | 45,320,880 | 46,716,015 |
| 2.Retention in business (F10-F11-F12) | 372,369 | 329,092 | 76,253 | $(1,466,852)$ | $(2,158,801)$ | $(454,615)$ |
| 3.Depreciation for the year | 528,607 | 528,975 | 665,215 | 896,389 | 1,071,019 | 1,017,671 |
| 4.Salaries, wages and employee benefits | 2,289,667 | 2,565,998 | 2,819,827 | 3,276,370 | 2,976,765 | 1,984,943 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 6.66 | 9.87 | 3.78 | -14.34 | -24.58 | -6.42 |
| P2. Asset turnover (F1 to Avg \{Current year(A+B),previous year (A+B)\}) | 0.26 | 0.25 | 0.23 | 0.20 | 0.16 | 0.13 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 1.73 | 2.48 | 0.86 | -2.80 | -3.92 | -0.81 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 1.13 | 1.24 | 1.37 | 1.49 | 1.59 | 1.64 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 1.96 | 3.08 | 1.18 | -4.16 | -6.24 | -1.33 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 18.95 | 30.12 | 12.34 | -45.10 | -66.38 | -13.98 |


| Shifa International Hospitals Ltd. |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 4,649,936 | 5,514,119 | 7,525,513 | 9,440,858 | 10,057,985 | 10,367,928 |
| 1.Capital work in progress | 55,245 | 163,561 | 325,954 | 970,826 | 495,993 | 822,691 |
| 2.Operating fixed assets at cost | 6,939,224 | 8,110,690 | 8,965,836 | 10,417,120 | 13,915,141 | 15,554,561 |
| 3.Operating fixed assets after deducting accumulated depreciation | 4,554,704 | 5,294,700 | 5,703,509 | 6,646,156 | 9,404,156 | 9,403,217 |
| 4. Intangible assets | 0 | 10,585 | 33,477 | 83,711 | 58,076 | 32,052 |
| 5.Long term investments | 0 | 0 | 1,401,837 | 1,652,954 | 22,472 | 35,961 |
| 6.Other non-current assets | 39,987 | 45,273 | 60,736 | 87,211 | 77,288 | 74,007 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,534,653 | 2,221,559 | 2,611,944 | 2,938,244 | 5,995,988 | 7,130,986 |
| 1.Cash \& bank balance | 486,701 | 643,135 | 485,858 | 803,895 | 2,602,798 | 2,929,472 |
| 2.Inventories; of which | 337,389 | 380,052 | 468,819 | 496,758 | 646,353 | 658,280 |
| i)Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 337,389 | 380,052 | 468,819 | 496,758 | 646,353 | 658,280 |
| 3.Trade Debt / accounts receivables | 345,495 | 450,056 | 716,758 | 584,846 | 605,899 | 904,040 |
| 4.Short term loans and advances | 157,580 | 339,628 | 419,220 | 445,547 | 418,186 | 348,919 |
| 5.Short term investments | 1,096,241 | 189,451 | 0 | 3,000 | 607,137 | 1,102,202 |
| 6.Other current assets | 111,247 | 219,237 | 521,289 | 604,198 | 1,115,615 | 1,188,073 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 7,184,589 | 7,735,678 | 10,137,457 | 12,379,102 | 16,053,973 | 17,498,914 |
| C.Shareholders' Equity (C1+C2+C3) | 4,412,491 | 4,857,758 | 5,113,389 | 6,079,087 | 8,648,380 | 9,732,681 |
| 1. Issued, Subscribed \& Paid up capital | 545,379 | 545,379 | 545,379 | 545,379 | 619,749 | 619,749 |
| i)Ordinary shares | 545,379 | 545,379 | 545,379 | 545,379 | 619,749 | 619,749 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,124,921 | 3,585,619 | 3,844,700 | 4,298,785 | 6,802,701 | 7,703,498 |
| i)Capital Reserve | 1,048,666 | 1,046,025 | 1,046,025 | 1,048,618 | 3,699,667 | 3,871,089 |
| ii)Revenue Reserve | 2,076,255 | 2,539,594 | 2,798,675 | 3,250,167 | 3,103,034 | 3,832,409 |
| of which: un-appropriated profit(loss) / retained earnings | 2,076,255 | 2,539,594 | 2,798,675 | 3,250,167 | 3,103,034 | 3,832,409 |
| 3.Surplus on revaluation of fixed assets | 742,191 | 726,760 | 723,310 | 1,234,923 | 1,225,930 | 1,409,434 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 927,597 | 581,874 | 1,882,076 | 2,717,345 | 3,843,590 | 2,957,594 |
| 1.Long term borrowings | 503,991 | 168,228 | 1,506,890 | 2,333,030 | 3,404,595 | 2,625,995 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 0 | 0 | 0 | 0 | 0 | 0 |
| 5.Other non-current liabilities | 423,606 | 413,646 | 375,186 | 384,315 | 438,995 | 331,599 |
| E.Current Liabilities (E1+E2+E3+E4) | 1,844,501 | 2,296,046 | 3,141,992 | 3,582,670 | 3,562,003 | 4,808,639 |
| 1.Trade credit \& other accounts payables | 1,465,620 | 1,932,832 | 2,921,545 | 3,337,847 | 3,064,693 | 3,232,390 |
| of which: i) Trade credits | 568,706 | 707,804 | 1,394,707 | 1,528,334 | 1,574,239 | 1,497,739 |
| 2. Short term borrowings | 0 | 0 | 5,974 | 0 | 0 | 0 |
| 3.Current portion of non-current liabilities | 335,674 | 335,764 | 168,228 | 165,746 | 425,861 | 1,524,178 |
| 4.Other current liabilities | 43,207 | 27,450 | 46,245 | 79,077 | 71,449 | 52,071 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 8,744,058 | 9,262,363 | 10,285,061 | 11,762,501 | 12,259,488 | 14,223,673 |
| i)Local sales (Net) | 8,744,058 | 9,262,363 | 10,285,061 | 11,762,501 | 12,259,488 | 14,223,673 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 7,608,737 | 8,376,869 | 9,425,982 | 10,610,780 | 11,598,757 | 12,815,622 |
| i)Cost of material | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 1,135,321 | 885,494 | 859,079 | 1,151,721 | 660,731 | 1,408,051 |
| 4.General, administrative and other expenses | 85,455 | 91,738 | 93,981 | 58,053 | 48,843 | 48,347 |
| i)Selling \& distribution expenses | 35,455 | 39,338 | 43,981 | 43,053 | 40,843 | 48,347 |
| ii)Administrative and other expenses | 50,000 | 52,400 | 50,000 | 15,000 | 8,000 | 0 |
| 5.Other income / (loss) | 86,163 | 135,851 | 63,084 | 50,518 | 151,580 | 12,322 |
| 6.EBIT (F3-F4+F5) | 1,136,029 | 929,607 | 828,182 | 1,144,186 | 763,468 | 1,372,026 |
| 7.Financial expenses | 108,998 | 66,390 | 57,311 | 95,914 | 464,692 | 330,711 |
| of which: (i) Interest expenses | 82,394 | 50,685 | 40,100 | 92,806 | 437,404 | 298,830 |
| 8.Profit / (loss) before taxation (F6-F7) | 1,027,031 | 863,217 | 770,871 | 1,048,272 | 298,776 | 1,041,315 |
| 9.Tax expenses | 280,087 | 258,402 | 212,924 | 299,432 | 311,678 | 300,518 |
| 10.Profit / (loss) after tax (F8-F9) | 746,944 | 604,815 | 557,947 | 748,840 | $(12,902)$ | 740,797 |
| 11.Cash dividends | 272,690 | 272,690 | 245,421 | 139,072 | 0 | 54,088 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 108,175 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | 1,023,074 | 1,037,291 | 907,436 | 1,676,179 | 204,262 | 1,471,426 |
| 2.Net cash flows from investing activities | $(500,843)$ | $(1,322,269)$ | (2,101,828) | $(1,941,282)$ | $(1,399,747)$ | $(1,691,510)$ |
| 3.Net cash flows from financing activities | 398,912 | $(514,959)$ | 892,154 | 592,927 | 3,328,091 | 241,070 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 5,340,088 | 5,439,632 | 6,995,465 | 8,796,432 | 12,491,970 | 12,690,275 |
| 2.Retention in business (F10-F11-F12) | 474,255 | 332,126 | 312,526 | 609,768 | $(12,902)$ | 578,534 |
| 3.Depreciation for the year | 415,752 | 463,720 | 493,623 | 537,893 | 766,950 | 840,804 |
| 4.Salaries, wages and employee benefits | 6,143,054 | 6,792,136 | 3,893,324 | 4,561,573 | 4,699,117 | 4,765,285 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 8.54 | 6.53 | 5.42 | 6.37 | -0.11 | 5.21 |
| P2. Asset turnover ( F 1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 1.31 | 1.24 | 1.15 | 1.04 | 0.86 | 0.85 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 11.23 | 8.11 | 6.24 | 6.65 | -0.09 | 4.42 |
| P4. Financial leverage (Avg. \{Current year(A+B), previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | 1.79 | 1.61 | 1.79 | 2.01 | 1.93 | 1.83 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C), previous year (C)\} | 20.13 | 13.05 | 11.19 | 13.38 | -0.18 | 8.06 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 13.70 | 11.09 | 10.23 | 13.73 | -0.21 | 11.95 |


| TPL Corp Limited (Formerly TPL Trakker Ltd.) |  |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) | 7,530,655 | 9,452,276 | 11,479,271 | 13,084,670 | 12,979,238 | 10,253,048 |
| 1.Capital work in progress | 18,506 | 24,948 | 246,624 | 283,443 | 282,521 | 0 |
| 2.Operating fixed assets at cost | 1,952,107 | 2,634,323 | 2,862,685 | 3,655,850 | 2,196,392 | 21,055 |
| 3.Operating fixed assets after deducting accumulated depreciation | 1,286,959 | 1,774,573 | 1,967,448 | 2,476,626 | 1,107,594 | 17,524 |
| 4.Intangible assets | 1,520,261 | 1,749,481 | 2,656,250 | 2,846,549 | 2,844,723 | 12 |
| 5.Long term investments | 4,596,833 | 4,884,738 | 5,322,678 | 6,009,086 | 105,955 | 10,221,112 |
| 6.Other non-current assets | 108,096 | 1,018,536 | 1,286,271 | 1,468,966 | 8,638,445 | 14,400 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | 2,679,865 | 2,895,432 | 5,875,870 | 5,638,614 | 6,856,803 | 167,019 |
| 1.Cash \& bank balance | 927,774 | 490,104 | 1,014,158 | 965,792 | 1,470,768 | 11,969 |
| 2.Inventories; of which | 294,125 | 357,217 | 326,692 | 267,410 | 247,185 | 0 |
| i) Raw material | 0 | 0 | 0 | 0 | 0 | 0 |
| ii)Work in progress | 0 | 0 | 0 | 0 | 0 | 0 |
| iii)Finished goods | 294,125 | 357,217 | 326,692 | 267,410 | 247,185 | 0 |
| 3.Trade Debt / accounts receivables | 1,086,023 | 1,280,587 | 1,374,344 | 1,397,980 | 1,164,282 | 0 |
| 4.Short term loans and advances | 33,126 | 28,990 | 172,837 | 385,175 | 799,027 | 10,937 |
| 5.Short term investments | 144,572 | 314,120 | 1,579,553 | 979,694 | 851,594 | 0 |
| 6.Other current assets | 194,245 | 424,414 | 1,408,286 | 1,642,563 | 2,323,947 | 144,113 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | 10,210,520 | 12,347,708 | 17,355,141 | 18,723,284 | 19,836,041 | 10,420,067 |
| C.Shareholders' Equity (C1+C2+C3) | 5,231,728 | 6,927,670 | 7,189,327 | 8,020,549 | 7,467,755 | 7,038,543 |
| 1.Issued, Subscribed \& Paid up capital | 2,172,490 | 2,172,490 | 2,372,978 | 2,672,978 | 2,672,978 | 2,672,978 |
| i)Ordinary shares | 2,172,490 | 2,172,490 | 2,372,978 | 2,672,978 | 2,672,978 | 2,672,978 |
| ii)Preference shares | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 3,059,238 | 4,526,389 | 4,599,822 | 4,781,489 | 4,467,049 | $(453,901)$ |
| i)Capital Reserve | 2,525,421 | 3,978,088 | 4,281,372 | 4,679,346 | 4,827,239 | 118,156 |
| ii)Revenue Reserve | 533,817 | 548,301 | 318,450 | 102,143 | $(360,190)$ | $(572,057)$ |
| of which: un-appropriated profit(loss) / retained earnings | 533,817 | 0 | 533,300 | 219,732 | $(429,238)$ | $(572,057)$ |
| 3.Surplus on revaluation of fixed assets | 0 | 228,791 | 216,527 | 566,082 | 327,728 | 4,819,466 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | 2,876,427 | 2,840,851 | 3,601,971 | 2,680,515 | 3,339,538 | 1,034,975 |
| 1.Long term borrowings | 2,827,738 | 2,824,796 | 3,595,764 | 2,673,944 | 3,329,967 | 1,034,444 |
| 2.Subordinated loans / Sponsor's loans | 0 | 0 | 0 | 0 | 0 | 0 |
| 3.Debentures/TFCs (bonds payable) | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.Employees benefit obligations | 5,360 | 9,285 | 6,207 | 6,571 | 9,571 | 0 |
| 5.Other non-current liabilities | 43,329 | 6,770 | 0 | 0 | 0 | 531 |
| E.Current Liabilities (E1+E2+E3+E4) | 2,102,365 | 2,579,187 | 6,563,843 | 8,022,220 | 9,028,748 | 2,346,549 |
| 1.Trade credit \& other accounts payables | 620,806 | 757,917 | 1,452,849 | 1,518,412 | 1,984,561 | 415,159 |
| of which: i) Trade credits | 294,576 | 316,224 | 475,308 | 449,899 | 550,381 | 13,824 |
| 2.Short term borrowings | 655,165 | 938,959 | 1,359,053 | 1,934,042 | 3,049,363 | 782,984 |
| 3.Current portion of non-current liabilities | 451,312 | 492,143 | 1,226,351 | 1,209,039 | 465,150 | 55,597 |
| 4.Other current liabilities | 375,082 | 390,168 | 2,525,590 | 3,360,727 | 3,529,674 | 1,092,809 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | 2,037,361 | 2,168,433 | 3,471,416 | 4,323,877 | 4,968,420 | 0 |
| i)Local sales (Net) | 2,037,361 | 2,168,433 | 3,471,416 | 4,323,877 | 4,968,420 | 0 |
| ii) Export sales (Net) | 0 | 0 | 0 | 0 | 0 | 0 |
| 2.Cost of sales | 929,333 | 1,168,704 | 1,960,689 | 2,632,727 | 3,601,080 | 0 |
| i)Cost of material | 174,817 | 343,507 | 77,995 | 123,653 | 105,640 | 0 |
| 3.Gross profit / (loss) (F1-F2) | 1,108,028 | 999,729 | 1,510,727 | 1,691,150 | 1,367,340 | 0 |
| 4.General, administrative and other expenses | 685,754 | 717,112 | 1,411,319 | 1,607,942 | 1,714,110 | 193,868 |
| i)Selling \& distribution expenses | 222,153 | 214,247 | 282,608 | 351,365 | 384,688 | 0 |
| ii)Administrative and other expenses | 463,601 | 502,865 | 1,128,711 | 1,256,577 | 1,329,422 | 193,868 |
| 5.Other income / (loss) | 244,374 | 365,336 | 1,131,977 | 838,488 | 527,462 | 145,934 |
| 6.EBIT (F3-F4+F5) | 666,648 | 647,953 | 1,231,385 | 921,696 | 180,692 | $(47,934)$ |
| 7.Financial expenses | 369,731 | 334,820 | 507,568 | 740,582 | 1,262,316 | 206,687 |
| of which: (i) Interest expenses | 363,553 | 330,028 | 504,771 | 735,144 | 1,249,676 | 197,980 |
| 8.Profit / (loss) before taxation (F6-F7) | 296,917 | 313,133 | 723,817 | 181,114 | $(1,081,624)$ | $(254,621)$ |
| 9.Tax expenses | 65,288 | 44,854 | 59,570 | 98,730 | 138,637 | 17,094 |
| 10.Profit / (loss) after tax (F8-F9) | 231,629 | 268,279 | 664,247 | 82,384 | $(1,220,261)$ | $(271,715)$ |
| 11.Cash dividends | 54,312 | 54,312 | 0 | 0 | 0 | 54,088 |
| 12.Bonus shares / stock dividends | 0 | 0 | 0 | 0 | 0 | 108,175 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | $(778,255)$ | $(198,990)$ | 847,680 | 337,507 | $(972,585)$ | $(928,871)$ |
| 2.Net cash flows from investing activities | $(291,620)$ | $(864,642)$ | $(2,256,963)$ | $(233,702)$ | 539,900 | $(749,906)$ |
| 3.Net cash flows from financing activities | 1,608,723 | 183,113 | 1,808,477 | $(200,324)$ | 820,491 | 1,685,439 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | 8,108,155 | 9,768,521 | 10,791,298 | 10,701,064 | 10,807,293 | 8,073,518 |
| 2.Retention in business (F10-F11-F12) | 177,317 | 213,967 | 664,247 | 82,384 | $(1,220,261)$ | $(433,978)$ |
| 3.Depreciation for the year | 159,005 | 175,543 | 197,437 | 317,837 | 314,362 | 2,912 |
| 4.Salaries, wages and employee benefits | 489,548 | 600,271 | 952,842 | 1,220,217 | 1,419,312 | 148,428 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | 11.37 | 12.37 | 19.13 | 1.91 | -24.56 | - |
| P2. Asset turnover (F1 to Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \}) | 0.21 | 0.19 | 0.23 | 0.24 | 0.26 | 0.00 |
| P3. Return on Assets (F10 as a \% of Avg \{Current year(A+B),previous year (A+B)\} | 2.41 | 2.38 | 4.47 | 0.46 | -6.33 | -1.80 |
| P4. Financial leverage (Avg. \{Current year(A+B),previous year (A+B) to Avg. Current year(C),previous year (C))\}) | 2.11 | 1.86 | 2.10 | 2.37 | 2.49 | 2.09 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | 5.08 | 4.41 | 9.41 | 1.08 | -15.76 | -3.75 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | 1.07 | 1.23 | 2.80 | 0.31 | -4.57 | -1.02 |


| TPL Trakker Limited |  |  |  | (Thousand Rupees) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| A.Non-Current Assets (A1+A3+A4+A5+A6) |  |  | - | - | - | 3,638,120 |
| 1.Capital work in progress | - | - | - | - | - | 161,692 |
| 2.Operating fixed assets at cost |  | - | - | - | - | 2,036,840 |
| 3.Operating fixed assets after deducting accumulated depreciation | - | - | - | - | - | 956,556 |
| 4.Intangible assets | - | - | - | - | - | 2,131,271 |
| 5.Long term investments | - | - | - | - | - | 194,553 |
| 6.Other non-current assets |  |  | - | - | - | 194,048 |
| B.Current Assets (B1+B2+B3+B4+B5+B6) | - | - | - | - | - | 3,574,291 |
| 1.Cash \& bank balance | - | - | - | - | - | 132,204 |
| 2.Inventories; of which |  |  | - | - | - | 420,445 |
| i)Raw material |  | - | - | - | - | 0 |
| ii)Work in progress | - | - | - | - | - | 0 |
| iii)Finished goods |  |  | - | - | - | 420,445 |
| 3.Trade Debt / accounts receivables | - | - | - | - | - | 1,123,767 |
| 4.Short term loans and advances | - | - | - | - | - | 63,024 |
| 5.Short term investments |  | - | - | - | - | 0 |
| 6.Other current assets |  | - | - | - | - | 1,834,851 |
| Total Assets (A+B) / Equity \& Liabilities (C+D+E) | - | - | - | - | - | 7,212,411 |
| C.Shareholders' Equity (C1+C2+C3) | - | - | - | - | - | 2,278,572 |
| 1.Issued, Subscribed \& Paid up capital | - | - | - | - | - | 1,872,630 |
| i)Ordinary shares | - | - | - | - | - | 1,872,630 |
| ii)Preference shares | - | - | - | - | - | 0 |
| 2.Reserves | - | - | - | - | - | 405,942 |
| i)Capital Reserve | - | - | - | - | - | 232,690 |
| ii)Revenue Reserve |  | - | - | - | - | 173,252 |
| of which: un-appropriated profit(loss) / retained earnings | - | - | - | - | - | $(189,432)$ |
| 3.Surplus on revaluation of fixed assets |  | - | - | - | - | 0 |
| D.Non-Current Liabilities (D1+D2+D3+D4+D5) | - | - | - | - | - | 1,200,705 |
| 1.Long term borrowings | - | - | - | - | - | 1,199,908 |
| 2.Subordinated loans / Sponsor's loans | - | - | - | - | - | 0 |
| 3.Debentures/TFCs (bonds payable) | - | - | - | - | - | 0 |
| 4.Employees benefit obligations | - | - | - | - | - | 0 |
| 5.Other non-current liabilities | - | - | - | - | - | 797 |
| E.Current Liabilities (E1+E2+E3+E4) | - | - | - | - | - | 3,733,134 |
| 1.Trade credit \& other accounts payables | - | - | - | - | - | 1,293,755 |
| of which: i) Trade credits |  | - | - | - | - | 322,151 |
| 2.Short term borrowings | - | - | - | - | - | 1,522,884 |
| 3.Current portion of non-current liabilities | - | - | - | - | - | 753,190 |
| 4.Other current liabilities | - | - | - | - | - | 163,305 |
| F.Operations: |  |  |  |  |  |  |
| 1.Sales | - | - | - | - | - | 1,886,242 |
| i)Local sales (Net) | - | - | - | - | - | 1,886,242 |
| ii)Export sales (Net) | - | - | - | - | - | 0 |
| 2.Cost of sales |  | - | - | - | - | 1,280,127 |
| i)Cost of material | - | - | - | - | - | 0 |
| 3.Gross profit / (loss) (F1-F2) | - | - | - | - | - | 606,115 |
| 4.General, administrative and other expenses | - | - | - | - | - | 493,969 |
| i)Selling \& distribution expenses | - | - | - | - | - | 97,174 |
| ii)Administrative and other expenses | - | - | - | - | - | 396,795 |
| 5.Other income / (loss) | - | - | - | - | - | 191,101 |
| 6.EBIT (F3-F4+F5) | - | - | - | - | - | 303,247 |
| 7.Financial expenses | - | - | - | - | - | 389,543 |
| of which: (i) Interest expenses | - | - | - | - | - | 385,512 |
| 8.Profit / (loss) before taxation (F6-F7) | - | - | - | - | - | $(86,296)$ |
| 9.Tax expenses |  | - | - | - | - | 33,906 |
| 10.Profit / (loss) after tax (F8-F9) | - | - | - | - | - | $(120,202)$ |
| 11.Cash dividends | - | - | - | - | - | 0 |
| 12.Bonus shares / stock dividends | - | - | - | - | - | 0 |
| G.Statement of Cash Flows |  |  |  |  |  |  |
| 1.Net cash flows from operating activities | - | - | - | - | - | $(123,144)$ |
| 2.Net cash flows from investing activities |  | - | - | - | - | $(235,076)$ |
| 3.Net cash flows from financing activities | - | - | - | - | - | 513,890 |
| H.Miscellaneous |  |  |  |  |  |  |
| 1.Total capital employed (C+D) | - | - | - | - | - | 3,479,277 |
| 2.Retention in business (F10-F11-F12) | - | - | - | - | - | $(120,202)$ |
| 3.Depreciation for the year | - | - | - | - | - | 254,268 |
| 4.Salaries, wages and employee benefits | - | - | - | - | - | 621,588 |
| I.Key Performance Indicators |  |  |  |  |  |  |
| P1. Net Profit margin / Net profit to sales (F10 as \% of F1) | - | - | - | - | - | -6.37 |
| P2. Asset turnover ( F 1 to $\mathrm{Avg}\{$ Current year $(\mathrm{A}+\mathrm{B})$,previous year ( $\mathrm{A}+\mathrm{B}$ ) $\}$ ) | - | - | - | - | - | 0.26 |
| P3. Return on Assets ( F 10 as a \% of Avg \{Current year( $\mathrm{A}+\mathrm{B}$ ), previous year ( $\mathrm{A}+\mathrm{B}$ ) \} | - | - | - | - | - | -1.67 |
| P4. Financial leverage (Avg. \{Current year $(A+B)$,previous year $(A+B)$ to Avg. Current year(C),previous year (C))\}) | - | - | - | - | - | 3.17 |
| P5. Return on equity (F10 as \% of Avg \{Current year(C),previous year (C)\} | - | - | - | - | - | -5.28 |
| V3. Basic earnings per share (Rs./share) ( F10 to No. of shares) | - | - | - | - | - | -0.64 |

Annexures

## I Methodology

Methodology is based on Ratio Analysis which is a powerful tool to analyze the financial statements of any company. Ratio analysis measures inter relationship between different sections of the financial statements. Ratios are taken as guides that are useful in evaluating a company's financial position in operation and making comparison with results in previous years or with others in the same industry. The primary purpose of ratio analysis is to point out areas which need further investigation. All the ratios are calculated from the following financial statement and relevant notes to accounts.

- Balance Sheet
- Profit and Loss accounts
- Statement of Changes in Equity
- Cash Flow Statement

Given below are the concepts and definitions used for the financial statement analysis of the non-financial sector:

## II Concepts and Definition

## A. Non-Current Assets

## 1. Capital work in progress:

Work in progress consists of the unfinished products in a production process. These are not yet complete but either being fabricated or waiting in a queue for storage. They must be accounted for as funds (capital) that have been invested for future enhancement in production.

## 2. Operating fixed assets:

These are owned by an enterprise engaged in production of items (directly or indirectly); which will be available for sale. These are not readily convertible into cash during the course of normal operations of an enterprise. These assets are not subject to periodical exchange through sales and purchases. Fixed assets are of permanent nature and are not normally liquidated or intended to turn into cash except in the form of depreciation, which is added to the cost of goods sold. The following balance sheet items are included in the category of fixed assets: -

## (a) Real Estate

i. Freehold and leasehold land
ii. Factory and office buildings
iii. Residential buildings
iv. Capital projects in progress at cost

## (b) Plant, Machinery and Rolling Stock

i. All types of plant and machinery used for production and not for sale
ii. Crockery, cutlery, silverware and enamelware in hotels
iii. Construction tools
iv. Livestock in farming company
v. Cars, Lorries, trucks, ships, launches etc.
vi. Railway siding and trolley lines
vii. Computers and other electronic equipment's
(c) Furniture, Fixtures, Fittings and Allied Equipment
i. Electric fans, refrigerators, air conditioners, electric heating, sanitary and other fittings.
ii. Laboratory equipment
iii. All types of office furniture and equipment
iv. Advertising, fixtures and fittings

## 3. Operating fixed assets after deducting accumulated depreciation

Deducting the accumulated depreciation from the operating fixed assets of the company gives this item.

## 4. Intangible Assets

Intangible assets are defined as identifiable assets that cannot be seen, touched or physically measured. These are created through time and/or efforts and that are identifiable as a separate asset. The possible items are:
i. Copyrights
ii. Patents
iii. Trademarks
iv. Goodwill
v. Exploration accounts
vi. Knowledge accounts
vii. Computer software accounts

## 5. Long-term Investment

Investment is acquisition of financial, physical or technology based assets by an investor for their potential future income, return, yield, profits, or capital gains. The long-term investments account differs largely from the short-term investments account in that the short-term investments will most likely be sold within the year, whereas the long-term investments may never be sold in the short run. They may include:
i. Long-term stocks
ii. Long-term bonds
iii. Long-term investment in real estate
iv. Long-term Government and corporate securities
v. Long-term Savings and Unit Trust Certificates
vi. Long-term Debentures stock of local or foreign companies

Long term investments are further categorized in investments in subsidiaries and associated.

## i) Investment in Subsidiaries:

A subsidiary is a company with voting stock that is more than $50 \%$ controlled by another company, usually referred to as the parent company or the holding company. A subsidiary is partly or completely owned by the parent company, which holds a controlling interest in the subsidiary company.
ii) Investment in Associates:

An associate company is a corporation whose parent company possesses only a minority stake in the ownership of the corporation. An associate company is partly owned by another company or group of companies. The parent company or companies do not consolidate the associate company's financial statements.

## 6. Other Non- current Assets

These include all residual non-current assets items left from the above coverage, but remain in the balance sheet. It may consist of:
i. Deferred costs
ii. Long-term deposits
iii. Long- term loans and advances
iv. Security deposits

## B. Current Assets

## 1. Cash \& bank balances

Cash \& bank balances is an integral part of a company's overall operations. It consists of:
i. Cash in hand
ii. Cash in transit
iii. Current deposits
iv. Saving deposits
v. Saving deposits and call deposits
vi. Deposits held abroad

## 2. Inventories

Inventory or stock refers to the goods and materials that a business holds for the ultimate purpose of sale after processing, which consists of
i) Raw materials

It is basic substance in its natural, modified, or semi-processed state, used as an input to a production process for subsequent modification
ii) Work in process

The work in process, is the sum of all costs put into the production process to manufacture products that are partially completed.
iii) Finished Goods

Finished goods are goods that have been completed by the manufacturing process, or purchased in a completed form, but which have not yet been sold.

## 3. Trade debt /Account receivable

This refers to an entity from which amounts are due for goods sold or services rendered or in respect of contractual obligations and also termed: debtor, trade debtor, and account receivable.

## 4. Short term loans and advances

In general, when a company gives any loan to its employee or its sister concerns or to its director which are recoverable in future as per term and conditions mentioned there in. This loan is considered as of company's asset and is recorded as short term loan if time of recovery of loan is matured within one year. Advances on the other hand are given by a company to its employee or its sister concerns or to its director for particular purposes against either goods are to be received by company or services are to be received in near future but within the year.

## 5. Short term investments

Unlike long term investments, short term investments have to be matured within the same accounting cycle. The basic motive of such an investment is to earn profits or capital gains for short term period. They may include:
i. Short-term stocks
ii. Short-term bonds
iii. Short -term investment in real estate
iv. Short-term Government and corporate securities
v. Short-term Savings and Unit Trust Certificates
vi. Short-term Debentures stock of local or foreign companies

## 6. Other current assets

These are all remaining items of current assets left from the above coverage, but remained in the balance sheet. These include:
i. Book debts including bad and doubtful debts
ii. Stores, spare parts and loose tools
iii. Work in progress(current)
iv. Trade deposit and prepayments
v. Balances due to tax department
vi. Tax refundable
vii. other receivables

Following items are separately mentioned in the analysis format against other current assets.

## i) Stores, spare parts and loose tools

Spare parts and loose tools are not part of any fixed assets but facilitate the process of production.

## ii) Trade deposits \& prepayments

Trade Deposits are used to cover any potential losses in the event that the market moves against a given trade position whereas prepayments are settlement of debts or installment payments before its official due date.

## C. Shareholder's equity:

This item purports to represent the total stake of the shareholders' in the business and is obtained by adding the ordinary share capital to the reserves and also surplus on revaluation of fixed assets.

## 1. Issued, subscribed \& paid up capital

This represents the total subscribed and paid-up capital against issue of ordinary shares. These are amounts of capital actually paid by the shareholders to the institution for acquiring its shares. It includes shares paid in cash (subscribed/right issued), issued as bonus shares and shares issued for considerations other than cash (e.g. for settlement of receivables/debts or debts redeemable into stock etc).

## a) Ordinary Shares

Ordinary shareholders represent equity ownership in a company and entitled to vote into matters of the company in proportion to their percentage ownership in the company. Ordinary shareholders are entitled to receive dividends if any are available after dividends paid to the preferred shareholders (if any). They are also entitled to share as residual economic value of the company and stood last in line after bondholders and preferred shareholders for receiving business proceeds in case of company default to pay its obligations. At the end it may be expressed as that ordinary shareholders are considered unsecured creditors.

## b) Preference Shares

Preferred Shares generally have dividends that must be paid out before dividends to common stockholders and the shares usually do not have voting rights. The precise details as to the structure of preferred stock are specific to each corporation. However, the best way to think of preferred stock is as a financial instrument that has characteristics of both debt (fixed dividends) and equity (potential appreciation).
The difference between ordinary shares and preference shares is as follows:
$>$ Ordinary shareholder receive dividend, which varies according to the prosperity of the company but preference shareholder will receive a fixed amount dividend every year.
$>$ Ordinary shareholder has a right of voting in the company's annual general meeting while the preference shareholder has no voting right.
$>$ Ordinary shareholders have a residual claim on the net assets of the company in case of liquidation, while the claim of the preference shareholders is paid earlier.

## 2. Reserves

It is calculated by aggregating all kinds of reserves except depreciation reserve and reserve for bad and doubtful debts.

## (i) Capital Reserves

These funds are allocated only to be spent on the capital expenditure projects/ future expansionary projects for which they were initially intended, excluding any unforeseen circumstances. These include:
i. Share premium reserves
ii. Merger reserves
iii. Development reserves
iv. Reserve for issue of bonus shares
v. Reserve for re-issue of forfeited shares
vi. Capital gain on sale of fixed assets
vii. Dividend equalization reserves
viii. Non-controlling interest (minority interest)
ix. Fair value Reserve
x. Subordinated Loans
xi. Interest rate swap revaluation reserve
xii. Hedge reserve
xiii. Advance against subscription for right shares
xiv. Undistributed percentage return reserve
xv. Exploration and evaluation reserve
xvi. Investment revaluation reserve
xvii. Share deposit money
xviii. Exchange difference on translation of foreign subsidiaries
xix. Statutory Reserve
xx. Gain on re-measurement of forward foreign exchange contracts- cash flow hedge
(ii) Revenue Reserves

This is that part of the profit that has been not given to the shareholders but retained in the business for future growth. These include:
i. General reserves
ii. Un-appropriated reserves
iii. Retained reserves
iv. Reserves on profit \& loss account
v. Deferred income
vi. Retained Earnings

## Un-appropriated profit (loss)/retained earnings

Un-appropriated retained earnings consist of any portion of company profit/(loss) account that are not classified as appropriated retained earnings. Un-appropriated retained earnings cannot be allocated for a specific purpose, such as factory construction or marketing. They are generally passed on to shareholders in the form of dividends.

## 3. Surplus on revaluation of fixed assets

Revaluation of fixed assets is a technique that may be required to accurately describe the true value of the capital goods that a business owns. The revaluation surplus has been included in equity because capital goods like property, plant and equipment participate directly in the revenue generation and transferred directly to retained earnings.

## D. Non-Current Liabilities

## 1. Long term borrowings

Long-term borrowing in accounting, form part of a section of the balance sheet that lists liabilities not due within the next 12 months including loans and finance lease etc.

## a) Long-term secured loan

These are liabilities which are required to be discharged after a period of more than a year from the date of balance sheet and are obtained on the basis of secured collaterals. These include:
i. Loans from financial institutions.
ii. Loans from non-bank financial institutions.
iii. Loans from specialized financial institutions
iv. Redeemable capital finance
v. Foreign loans
vi. Vendors account

## b) Long-term unsecured loan

These are liabilities which are required to be discharged after a period of more than a year from the date of balance sheet and are obtained without any secured collaterals. These include:
i. Loan to various organizations by governments.
ii. Loan to a company by directors
iii. Long term loan by creditors
iv. Long term loan by suppliers

## c) Long-term lease finance

These are liabilities for assets being acquired through lease financing from a financial institution for period more than one year depending on the specification of asset being leased. For example, commercial property usually has long- term leased for five of more years, while residential property often carries long-term leases for more than one year. A long term lease locks in the price one pays for the assets, which is usually advantageous because prices often trend upward. These include:
i. Assets under lease finance
ii. Lease finance obligation

## 2. Subordinated loan/Sponsor's loan

Subordinated loan is a security loan that ranks below than other loans with regard to claims on a company's assets or earnings. Subordinated loan is also known as a junior security. In the case of borrower default, creditors who own subordinated loan won't be paid out until after senior debt holders are paid in full. A sponsor's loan allows a parent to borrow on behalf of a subordinated company and take full responsibility for the loan. The sponsor loan is under the name of the sponsor borrower only.

## 3. Debentures/TFC's

These are bonds/certificates issued by a company to raise funds for long-term period (generally more than one year) for a specific purpose (usually for capital expenditures), sometimes convertible into stock. At present, debentures have been replaced by TFCs (Term Finance Certificates)/Sukuk bonds.

## 4. Employees benefit obligations

These include benefits provided either to employees or their dependents, and may be settled by payments (or the provision of goods or services) made either directly to the employees, their spouses, children, other dependents. Its constituents are:
i. Employees' salaries
ii. Employees gratuity fund
iii. Pension fund.
iv. Staff compensated absences
v. Staff retirement benefits

## 5. Other non-current liabilities

These are residuals of non-current liabilities left from the above coverage, but remained in the balance sheet of the company. These include:
i. Deferred liabilities
ii. Deferred liabilities/ taxation
iii. Long term deposits/key deposits
iv. Retention money payable

## E. Current Liabilities

All liabilities, which are required to be discharged within one year, are termed as current liabilities. Alternatively, these cover those obligations whose liquidation is expected to be made out of current assets. They are usually incurred in the normal course of business and are required to be paid at fairly definite dates.

## 1. Trade credits and other accounts payables

Small businesses generally use accounts payable as their largest source of financing. Accounts payable or trade credit are what businesses owe to their suppliers of inventory, products, and other types of goods that are necessary to operate the business.

## i) Trade credit

Trade credit is the credit facility extended to a company by supplier who let the company to by now and pay later or a service that has been acquired but not paid so for due to credit facility given by the provider.

## 2. Short term borrowing

Short-term borrowing account are shown in the current liabilities portion of a company's balance sheet. These accounts are made up of any debt incurred by a company that is due within one year. The debt in this liabilities account is usually made up of short-term bank loans taken out by a company, among other types.

## i. Short term secured loans

These are loans which are to be matured within the year and have been obtained against secured collaterals. These consist of:
i. Secured short term running finance.
ii. Short term loan from bank

## ii. Short term unsecured loans

These are loans which are to be matured within the year and have been obtained against unsecured collaterals. These consist of:
i. Short term loan from various organizations by governments.
ii. Short term loan from a company by directors
iii. Short term loan by creditors
iv. Short term loan by suppliers

## iii. Short term lease finance

Short term lease finance consists of lease to be matured within the period of one year

## 3. Current portion of non-current liabilities

The current portion of long term liabilities is amount of principal that will be due to pay within one year of the date of the balance sheet. These includes:
i. Current maturities of secured long term loan.
ii. Current maturities of redeemable capital finance
iii. Current maturities of lease finance

## 4. Other current liabilities

These are all remaining items of current liabilities left from the above coverage, but remained in the balance sheet. Other current liabilities may include sundry creditors, payment become due but outstanding and loans, deposits and advances.
(a) Sundry Creditors
i. For expenses
ii. For other finance
iii. Bills payable
iv. Advances from customers against orders
(b) Payment become due but outstanding
i. Income tax payable
ii. Proposed, unpaid and unclaimed dividends
iii. Estimated liabilities in respect of outstanding claims whether due or intimated
iv. Gratuities becoming payable
v. Provident Fund becoming payable
vi. Current installment and interest payable on fixed liabilities
vii. Provision for taxation estimated on current profits
viii. Workers profit participation fund
(c) Loans, Deposits and Advances
i. Loans secured by stock or other current assets
ii. Bank overdrafts and other unsecured loans
iii. Short term loans acquired against the security of fixed assets
iv. Unsecured loan from directors, parent company, and subordinate loan
v. Due to managing agents
vi. Advances by directors
vii. Guarantee and security deposits of customers and staff

## F. Profit and Loss Accounts

## 1. Sales (Net)

This item represents the sale proceeds of the company after netting off all components of expenses associated with sales. Sales revenue is classified as local sales and export sales.
i) Local Sales

Local sales is cover net of local revenues after adjusting sales tax, sales discounts, federal excise duties etc.
ii) Export Sales

Export sales covers net of export sales after adjusting export rebates and excise duties etc.

## 2. Cost of sales

Cost of sales includes the direct costs attributable to the production of the goods sold by a company. This amount includes the materials cost used in creating the goods along with the direct labor costs used to produce the good.

## a) Cost of material

This includes cost of all raw and other processing materials incurred in the production of finished goods, which are available for sale of the company.
b) Cost of Labor

This includes the sum of all wages and employee benefits paid to the labor/employee engaged in production/processing of the finished or final goods of the company.
c) Cost of Overhead

This include all of the costs that a factory incurs, other than direct costs and allocate the costs of manufacturing overhead to any inventory items that are classified as work-in-process or finished goods. Overhead expenses include:
i. Depreciation of factory equipment
ii. Quality control and inspection
iii. Indirect materials and supplies
iv. Repair expenses
v. Indirect materials and supplies

## 3. Gross Profit

Gross profit is arrived at by subtracting cost of sales from sales revenue.

## 4. General, administrative and other expenses

These expenses consist of the combined payroll costs (salaries, commissions, and travel expenses of executives, sales people and employees), and advertising expenses that a company incurs. This is usually understood as a major portion of non-production related costs.

## (i) Selling \& distribution expenses

These are non-production cost, but directly related with the revenue generation of saleable goods, i.e. cost incurred to mobilize goods from factory outlet to the market palace. These include:
i. Distribution expenses
ii. Brokerage expenses
iii. Salary, wages and commission expenses
iv. Discount expenses
v. Selling expenses
vi. Forwarding expenses
vii. Advertisements and promotions

Advertisements and promotion covers amount used by the company for product advertisements for both print and electronic media.

## (ii) General administrative and other expenses

These expenses are also non-production costs and fixed in nature. The company is obliged to pay these expenses which are permanent in nature until the structure of the company is not affected. These include:
i. Postage, telegram and telephone expenses
ii. Conveyance and travelling expenses
iii. Salary, wages and other benefits
iv. Depreciation expenses
v. All other expenses not covered in administrative and distribution expenses

## 5. Other Income/(loss)

It treats these money flows differently depending on the activities that are responsible for them. "Other Income" on an income statement usually refers to money that comes in from activities outside the company's core operations. It also cover share of income received from subsidiaries/associate companies in case where consolidated accounts are used for parent company.

## 6. EBIT (Earnings Before Interest and Taxes)

EBIT measures the profit a company generates from its operations, making it synonymous with "operating profit." By ignoring tax and interest expenses, it focuses solely on a company's ability to generate earnings from operations, ignoring variables such as the tax burden and capital structure. Mathematically it is calculated as:
EBIT $=$ Gross Profit less general administrative \& other expenses plus other incomes.
It is to be noted that EBIT may not be comparable with operating profit where a parent company shares the income received from profit/(loss) account of its subsidiaries into its own balance sheet (minority interest).

## 7. Financial expenses

These are expenses incurred due to borrowing of financial assets (short / long term loans) and acquisition of financial services by a company during an accounting period. It consists of interest paid expenses on loan/debts plus:
i. Interest and mark-up on supplier credit
ii. Interest on worker's profit participation fund.
iii. Bank charges and commission
iv. Excise duty on long and short-term finance
v. Discounting charges on receivables
vi. Exchange commission expenses

## (i) Interest expenses on loans/debt

These are interest expenses incurred on borrowing of long and short terms loans. These include the following items;
i. Mark-up and interest on long term loan
ii. Mark-up and interest on debentures and redeemable capital
iii. Mark-up and interest on short term loan
iv. Interest on private loan

## 8. Net profit before taxes

It is the profit earned by the company during the year before tax.

## 9. Tax expenses

Tax expenses are almost "ordinary, necessary, and reasonable" expenses that is necessary to declare income of a business entity.
a) Current Tax

These are amount of tax of current year period
b) Prior Year/Years Tax

These amount of taxes include the period previous beyond the current year
c) Deferred Tax

A deferred tax liability is an account on a company's balance sheet that is a result of temporary differences between the company's accounting and tax carrying values.

## 10. Profit after taxes

It is the profit earned by the company during the year after all its expenses, charge-offs, depreciation and taxes have been subtracted.

## 11. Total amount of dividend

It is the total dividend including interim dividend distributed or proposed to be distributed out of the current year's profit.

## 12. Total value of bonus shares issued

This is the total amount of bonus shares issued to the shareholders as appropriation of net profit after tax of the company during the year.

## G. Statement of Cash Flows

## 1. Cash flows from operations

Cash flow from operating activities (CFO) is an accounting item indicating the money a company brings in from regular business activities, such as manufacturing and selling goods or providing a service. It include earnings before interest and taxes plus depreciation minus taxes.
Cash from Operating Activities $=$ EBIT + Depreciation
Operating activities include the production, sales and delivery of the company's product as well as collecting payment from its customers. This could include purchasing raw materials, building inventory, advertising, and shipping the product, Under IAS 7, operating cash flows include:

- Receipts from the sale of goods or services
- Receipts for the sale of loans, debt or equity instruments in a trading portfolio
- Interest received on loans
- Dividends received on equity securities
- Payments to suppliers for goods and services
- Payments to employees or on behalf of employees

Items which are added back to the net income figure (which is found on the Income Statement) to arrive at cash flows from operations generally include:

- Depreciation (loss of tangible asset value over time)
- Deferred tax
- Amortization (loss of intangible asset value over time)
- Any gains or losses associated with the sale of a non-current asset, because associated cash flows do not belong to the operating section


## 2. Cash From Investing Activities

Cash flow from investing activities is an item on the cash flow statement that reports the aggregate change in a company's cash position resulting from any gains (or losses) from investments in the financial markets or in operating subsidiaries and changes resulting from amounts spent on investments in capital assets such as plant and equipment.

## 3. Cash From Financing Activities

This category in a company's cash flow statement shows that that accounts for external activities allow a firm to raise its capital or repay its investors through activities such as issuing cash dividends, adding or changing loans or issuing more stock. Cash flow from financing activities shows that investors have confidence on company's financial strength. A company that frequently turns in to new debt or equity for cash could have problems if the capital markets become less liquid.

## H. Miscellaneous

## i. Total capital employed

The total of shareholders' equity and total non-current liabilities engaged in the capital formation constitute this item.

$$
\begin{aligned}
\text { Total Capital Employed }= & \text { Shareholders'equity }+ \text { Long term secured loan }+ \\
& \text { Long term unsecured loan }+ \text { Debentures or } T F C^{\prime} s+ \\
& \text { Employees benefit obligations }
\end{aligned}
$$

## ii. Retention in business

This is the amount that a company retains in business after netting off all possible expenses and is obtained by deducting the provision for the tax and the total dividend distributed or proposed to be distributed from the net profit for the year.

Retention in business $=$ Net profit before taxes $\boldsymbol{-}$ Tax provision - Total amount of dividend

## iii. Depreciation for the year

It includes all the depreciation charged to the profit and loss account. Owing to absence of uniform accounting standards, depreciation is a subjective item and varies from company to company. It is important for an analyst to know what effect such variation could have on the net profit.

## iv. Salary, wages and employee's benefits

These are salary; wages and employees benefit expenses that a company has borne in all stages to run the business activities. These covers the expenses to all employees (temporary, permanent)

## v. Total fixed liabilities

It is the sum total of the items debentures (TFC's) and other fixed liabilities.

$$
\text { Total fixed liabilities }=\text { Long term secured loan }+ \text { Debentures or } T F C^{\prime} s
$$

## vi. Contractual liabilities

This item pertains to all secured debentures, long-term loans, finance lease, short term secured loans and bank overdraft.

$$
\begin{gathered}
\text { Contractual liabilities }=\text { Long term secured loan }+ \text { Prefernce shares }+T F C^{\prime} s+ \\
\text { Short term secured loans }
\end{gathered}
$$

## vii. Purchases

A temporary account used in the periodic inventory system to record the purchases of merchandise for resale. (Purchases of equipment or supplies are not recorded in the purchases account.)

$$
\text { Purchases }=\text { Cost of sales(current year) }+ \text { inventories }(\text { current year })-\text { inventories }(\text { previous year })
$$

## III. Key Performance Indicators:

## A. Profitability Ratios

Profit is the surplus income in raw form it is the total revenue minus total costs. It is mostly concentrated from the information of income statement or profit and loss account. A set of profitability ratios is given below:

## i. Net Profit Margin

Net profit margin reflects that part of profit which is left for the owners from the rupee of sales after all expenses and taxes paid.

$$
\text { Net profit margine }=\frac{\text { Net profit }}{\text { Sales }}
$$

## ii. Asset Turnover Ratio

Asset turnover ratio measures the company's ability to utilize its total assets in generating sales or revenues.

$$
\text { Asset turnover ratio }=\frac{\text { Sales }}{\text { Average total assets }}
$$

## iii. Return on Assets

Return on Assets measures the percentage of profit of a company in relation to its overall resources i.e. assets. It measures how efficiently company is using its assets to generate earning.

$$
\text { Return on assets }=\frac{\text { Net income }}{\text { Average total assets }}
$$

iv. Financial Leverage

Financial leverage describes the share of the capital injected in an enterprise with reference to the amount of the total assets.

$$
\text { Financial leverage }=\frac{\text { Average total assets }}{\text { Average of Shareholders' equity }}
$$

## v. Return on Equity

Return on equity appraises the efficiency of a company in terms of utilizing its shareholders' equity for seeking profit.

$$
\text { Return on equity }=\frac{\text { Net income }}{\text { Average Shareholders' equity }}
$$

## vi. Gross Profit Margin / Gross Profit to Sales

Gross profit margin is the basic measure to assess a firm's financial health by revealing the proportion of money left over from sales after accounting for the cost of goods sold.

$$
\text { Gross profit margin }=\frac{\text { Gross profit }}{\text { Sales }}
$$

## vii. Operating Return on Assets

Operating income synonym for earnings before interest and tax (EBIT) is a useful measure to gauge the company's profitability. Operating return on assets determines the operating income generated in comparison to each rupee invested in total assets of the company in percentage.

$$
\text { Operating } R O A=\frac{E B I T}{\text { Average total assets }}
$$

viii. Return on Capital Employed

Return on capital employed (ROCE) measures a company's profitability and the efficiency with reference to the capital employed, where capital employed is non-current liabilities and shareholders' equity.

$$
\text { ROCE }=\frac{E B I T}{\text { Capital employed }}
$$

## B. Liquidity Ratios

Liquidity position of the company helps to assess the short term financial health of a company. Liquidity is closely related to cash flows and its short term assets.

## i. Current Ratio

The current ratio is a liquidity ratio that measures a company's ability to pay its obligations over the next 12 months.

$$
\text { Current ratio }=\frac{\text { Current assets }}{\text { Current liabilities }}
$$

## ii. Quick (Acid Test) Ratio

The quick ratio also known as the acid-test ratio is a strong indicator of whether a firm has sufficient short-term assets to cover its immediate liabilities. This metric is more robust than the current ratio, also known as the working capital ratio, since it ignores less liquid assets such as inventory.

$$
\text { Quick ratio }=\frac{\text { Cash }+ \text { Account receivable }+ \text { Short term investments }}{\text { Current liabilities }}
$$

## iii. Cash Ratio

Cash ratio is defined to determine how quickly a company can repay its short term debt. It is obtained by dividing the total cash and cash equivalents to its current liabilities.

$$
\text { Cash ratio }=\frac{\text { Cash and cash equivalents }}{\text { Current liabilities }}
$$

## C. Activity Ratios

Activity ratios help to assess the level of productivity in business cycle of an enterprise. A set of activity ratios is given below:

## i. Inventory Turnover

Inventory turnover shows how many times a company's inventory is sold and replaced over a period.

$$
\text { Inventory turnover }=\frac{\text { Sales }}{\text { Inventory }}
$$

## ii. No. of days Inventory

Days in inventory also known as days inventory outstanding is an efficiency ratio that measures the average number of days the company holds its inventory before selling it. The ratio measures the number of days' funds are tied up in inventory.

$$
\text { Days in inventory }=\frac{365}{\text { Inventory turnover }}
$$

## iii. Receivables Turnover Ratio

Receivables turnover ratio measures how efficiently a firm use its assets. It helps to quantify firm's effectiveness in extending credit and in collecting debts on that credit.

$$
\text { Account receivable turnover }=\frac{\text { Net credit sales }}{\text { Average account receivables }}
$$

Normally, the companies do not segregate their sales into credit and cash. So the net sales are taken as a proxy of net credit sales to calculate account receivable turnover.

## iv. No. of days Receivables

A measure of the average number of days that a company takes to collect revenue after a sale has been made.

$$
\text { Days in receivables }=\frac{365}{\text { Receivable turnover }}
$$

## v. Payables Turnover Ratio

Payable turnover ratio measures the rate at which a company pays off to its suppliers.

$$
\text { Account payable turnover }=\frac{\text { Total supplier purchaes }}{\text { Average account payable }}
$$

vi. No. of days Payable

No. of days' payable is company's average payable period. Days payable outstanding or no. of days in creditors tells how long it takes a company to pay its invoices from trade creditors, such as suppliers.

$$
\text { No.of days payable }=\frac{365}{\text { Payable turnover ratio }}
$$

## vii. Working Capital Turnover

Working capital turnover assess how effectively a company is using its working capital to generate sales.

$$
\text { Capital turnover }=\frac{\text { Sales }}{\text { Working capital }}
$$

Where, Working Capital = Current Assets - Current Liabilities

## viii. Cash Conversion Cycle

The cash conversion cycle (CCC) is a metric that expresses the length of time, in days, that it takes for a company to convert resource inputs into cash. The cash conversion cycle attempts to measure the amount of time each net input rupee is tied up in the production and sales process before it is converted into cash through sales to customers. This metric looks at the amount of time needed to sell inventory, the amount of time needed to collect receivables and the length of time the company is afforded to pay its bills without incurring penalties.
The CCC is also referred to as the "cash cycle" and calculated as:

$$
C C O=D I O+D S O=D P O
$$

Where: DIO: Days Inventory outstanding /No. of Day's inventory
DSO: Days Sales Outstanding /No. of Day's receivables
DPO: Days Payable Outstanding/No. of Day's payable

## D. Cash Flow Ratios

Cash flows ratio is considered one of the important indicator of a company's performance.

## i. Cash Flow from Operating Activities to Sales

This ratio compares the operating cash flows of a company to its sales. Cash flow from operations to sales indicates the ability of a company to generate cash from its sales.

$$
\text { Cash flow from operations to sales }=\frac{\text { Net Cash flow from operations }}{\text { Net sales }}
$$

## ii. Cash Return on Assets

Cash Return on Assets calculates how much cash flow from operation is generated from the total assets of the company.

$$
\text { Cash return on assets }=\frac{\text { Net Cash flow from operations }}{\text { Average total assets }}
$$

## iii. Cash Return on Equity

Cash return on equity refers to how much cash flow generated in terms of the equity injected in the company.

$$
\text { Cash return on equity }=\frac{\text { Net Operations cash flow }}{\text { Average equity }}
$$

## iv. Cash to Income

Cash to net income is a ratio used to determine the quality of a firm's reported earnings.

$$
\text { Cash to income }=\frac{\text { Net Operations cash flow }}{\text { Net income }}
$$

## v. Debt coverage ratio

It provides the information on how much company generates from operations that could be used to pay off the total debt. Total debt includes all interest-bearing debt, short and long term.

$$
\text { Debt coverage ratio }=\frac{\text { Net Cash flow from operations }}{\text { Total debt }}
$$

## E. Valuation ratios

Valuation of an enterprise is an attractive feature for the potential and existing investors of an enterprise. There are numerous measures to help the investors understand about the investment horizon of a company.

## i. Paid up value of share Rs per share

Paid up value of a share in actual price of share paid by the shareholders of a company.

## ii. Market value per share

Market value represent the price at which a share is traded in stock exchange. Market value greater than its paid up value signify the positive gesture for investors.

## iii. Basic earnings per share

Basic earnings per share provide an estimate of the amount to be distributed to each share of the outstanding stock from company's net income. Earnings per share also help to gauge the profitability of the company

$$
\text { Basic earnings per share }=\frac{\text { Net income }}{\text { Total outstanding shares }}
$$

## iv. Price earnings ratio

The price-to-earnings ratio or $\mathrm{P} / \mathrm{E}$ ratio is a ratio for valuing a company that measures its current share price relative to its per-share earnings.
The price-earnings ratio can be calculated as:

$$
\text { Price earning ratio }=\frac{\text { Market value per share }}{\text { Earning per share }}
$$

## v. Dividend Payout Ratio

The percentage of earnings paid to shareholders in dividends is the dividend payout ratio. It is calculated as:

$$
\text { Dividend payout ratio }=\frac{\text { Dividends }}{\text { Net income }}
$$

## vi. Cash Dividend per Share

Dividend per share (DPS) is the total dividends paid out over an entire year (including interim dividends but not including special dividends) divided by the number of outstanding ordinary shares issued.
vii. Book Value per Share

Book value per share is a measure used by owners of common shares in a firm to determine the level of safety associated with each individual share after all debts are paid off.

$$
\text { Book value per share }=\frac{\text { Total shareholders' equity }}{\text { Total outstanding shares }}
$$

## F. Solvency Ratios

Solvency or leverage ratio is another indicator similar to liquidity ratio. Unlike liquidity ratio, it measures the capacity of the enterprise to meet its long-term obligations.

## i. Debt to Equity Ratio

Debt/Equity Ratio helps to ascertain the financial leverage of the company. It indicates how much debt a company is using to finance its assets relative to the amount of value represented in the shareholders' equity.

$$
\text { Debt equity ratio }=\frac{\text { Total liabilities }}{\text { Shareholders' equity }}
$$

This form of D/E may often be referred to as risk or gearing.

## ii. Debt to Asset Ratio

Total debt to total assets is another leverage ratio that defines the total amount of debt relative to assets. This enables comparisons of leverage to be made across different companies. The higher the ratio, higher the degree of leverage, and consequently the financial risk.

$$
\text { Debt to asset }=\frac{\text { Total debt }(\text { liabilities })}{\text { Average total assets }}
$$

## iii. Debt to Capital Ratio

A measurement of a company's financial leverage, calculated as the company's debt divided by its total capital.

$$
\text { Debt to Capital ratio }=\frac{\text { Total debt }(\text { liabilities })}{\text { Total capital }}
$$

Where, Total Capital = company's debt and Shareholders' Equity

## iv. Interest Cover Ratio

Interest cover ratio is used to determine how easily a company can pay interest on outstanding debt. It is achieved by dividing the company's earnings before interest and taxes (EBIT) during a given period by the amount a company must pay in interest on its debts during the same period.

$$
\text { Interest coverage ratio }=\frac{E B I T}{\text { Interest expenses }}
$$



| Sr.\# Company | Page No. | End Period |
| :---: | :---: | :---: |
| 42 Hala Enterprises Ltd. | 57 | JUN |
| 43 Hamid Textile Mills Ltd. ${ }^{\text {(D) }}$ | 58 | JUN |
| 44 Hira Textile Mills Ltd. ${ }^{\text {(D) }}$ | 59 | JUN |
| 45 I.C.C. Industries Ltd.(Formally ICC Textiles Ltd.) ${ }^{(\mathrm{D})}$ | 60 | JUN |
| 46 Interloop (Pvt) Ltd. | 61 | JUN |
| 47 Ideal Spinning Mills Ltd. | 62 | JUN |
| 48 Idrees Textile Mills Ltd. | 63 | JUN |
| 49 Indus Dyeing \& Manufacturing Co. Ltd. | 64 | JUN |
| 50 J. A. Textile Mills Ltd. | 65 | JUN |
| 51 J. K. Spinning Mills Ltd. | 66 | JUN |
| 52 Janana De Malucho Textile Mills Ltd. | 67 | JUN |
| 53 Jubilee Spinning \& Weaving Mills Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ | 68 | JUN |
| 54 Khalid Siraj Textile Mills Ltd. ${ }^{(D)}$ | 69 | JUN |
| 55 Khurshid Spinning Mills Ltd. | 70 | JUN |
| 56 Khyber Textile Mills Ltd. | 71 | JUN |
| 57 Kohat Textile Mills Ltd. | 72 | JUN |
| 58 Kohinoor Industries Ltd. | 73 | JUN |
| 59 Kohinoor Mills Ltd. | 74 | JUN |
| 60 Kohinoor Spinning Mills Ltd. | 75 | JUN |
| 61 Kohinoor Textile Mills Ltd. | 76 | JUN |
| 62 Landmark Spinning Industries Ltd. ${ }^{\text {(D) }}$ | 77 | JUN |
| 63 Mahmood Textile Mills Ltd. | 78 | JUN |
| 64 Maqbool Textile Mills Ltd. | 79 | JUN |
| 65 Masood Textile Mills Ltd. | 80 | JUN |
| 66 Mian Textile Industries Ltd. ${ }^{\text {D })}$ | 81 | JUN |
| 67 Mubarak Textile Mills Ltd. ${ }^{(D)}$ | 82 | JUN |
| 68 Nadeem Textile Mills Ltd. | 83 | JUN |
| 69 Nagina Cotton Mills Ltd. | 84 | JUN |
| 70 Nazir Cotton Mills Ltd. ${ }^{\text {(D) }}$ | 85 | JUN |
| 71 Nishat (Chunian) Ltd. | 86 | JUN |
| 72 Nishat Mills Ltd. | 87 | JUN |
| 73 Olympia Mills Limited (Formerly Olympia Spinning \& Weavin ${ }^{(\mathrm{D})}$ | 88 | JUN |
| 74 Paramount Spinning Mills Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ | 89 | JUN |
| 75 Premium Textile Mills Ltd. | 90 | JUN |
| 76 Prosperity Weaving Mills Ltd. | 91 | JUN |
| 77 Quetta Textile Mills Ltd. | 92 | JUN |
| 78 Redco Textiles Ltd. | 93 | JUN |
| 79 Reliance Cotton Spinning Mills Ltd. | 94 | JUN |
| 80 Reliance Weaving Mills Ltd. | 95 | JUN |
| 81 Ruby Textile Mills Ltd. | 96 | JUN |
| 82 Saif Textile Mills Ltd. | 97 | JUN |
| 83 Sally Textile Mills Ltd. ${ }^{\text {(D) }}$ | 98 | JUN |
| 84 Salman Noman Enterprises Ltd. ${ }^{(\mathrm{D})}$ | 99 | JUN |
| 85 Samin Textiles Ltd. | 100 | JUN |
| ${ }^{(P)}$ Public sector companies. |  |  |
| ${ }^{(D)}$ Company categorized as defaulter in PSX quotation. |  |  |
| ${ }^{(N)}$ Annual accounts are not available. |  |  |


| Sr.\# | Company | Page No. | End Period |
| :---: | :---: | :---: | :---: |
| 86 | Sana Industries Ltd. | 101 | JUN |
| 87 | Sapphire Fibres Ltd. | 102 | JUN |
| 88 | Sapphire Textile Mills Ltd. | 103 | JUN |
| 89 | Saritow Spinning Mills Ltd. | 104 | JUN |
| 90 | Service Fabrics Ltd. | 105 | JUN |
| 91 | Service IndustriesTextile Ltd. | 106 | DEC |
| 92 | Shadab Textile Mills Ltd. | 107 | JUN |
| 93 | Shadman Cotton Mills Ltd. | 108 | JUN |
| 94 | Shahtaj Textile Ltd. | 109 | JUN |
| 95 | Shahzad Textile Mills Ltd. | 110 | JUN |
| 96 | Shams Textile Mills Ltd. | 111 | JUN |
| 97 | Sunrays Textile Mills Ltd. | 112 | JUN |
| 98 | Suraj Cotton Mills Ltd. | 113 | JUN |
| 99 | Tata Textile Mills Ltd. | 114 | JUN |
| 100 | The Crescent Textile Mills Ltd. | 115 | JUN |
| 101 | Towellers Ltd. | 116 | JUN |
| 102 | Yousaf Weaving Mills Ltd. | 117 | JUN |
| 103 | Zahidjee Textile Mills Ltd. | 118 | JUN |
| 104 | Zahur Cotton Mills Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ | 119 | JUN |
| 105 | Zephyr Textile Ltd. | 120 | JUN |
| 106 | Apollo Textile Mills Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 107 | Hajra textile mills ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 108 | Chenab Limited ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 109 | Fateh Textile ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 110 | Hakkim Textile ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | SEP |
| 111 | Husein Industries ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 112 | Kaiser Arts \& Krafts Ltd ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 113 | Mohib Exports ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | SEP |
| 114 | Muhammad Farooq Textile ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 115 | National Fibres Ltd ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 116 | Nina Industries ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 117 | Safa Textiles Ltd ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 118 | Sadoon Textile ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | SEP |
| 119 | Schon Textiles ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 120 | Taj Textile Mills ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 121 | Usman Textile ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| ii) | Made-up Textile articles |  |  |
| 1 | Aruj Industries (Formerly Aruj Garment Accessories Ltd.) | 122 | JUN |
|  | Fateh Sports Wear Ltd. ${ }^{(D)}$ | 123 | JUN |
| 3 | Gul Ahmed Textile Mills Ltd. | 124 | JUN |
| 4 | International Knitwear Ltd. | 125 | JUN |

[^1]|  | Company | Page No. | End Period |
| :---: | :---: | :---: | :---: |
| iii) | Other Textiles n.e.s. |  |  |
| 1 | Al-Abid Silk Mills Ltd. ${ }^{(\mathrm{D})}$ | 127 | JUN |
| 2 | Bannu Woollen Mills Ltd | 128 | JUN |
| 3 | Crescent Jute Products Ltd. ${ }^{(D)}$ | 129 | JUN |
| 4 | Ibrahim Fibres Ltd. | 130 | JUN |
| 5 | Image Pakistan Limited (Formerly Tri-Star Polyester Limited) | 131 | JUN |
| 6 | Pakistan Synthetics Ltd. | 132 | JUN |
| 7 | Rupali Polyester Ltd. | 133 | JUN |
| 8 | S.G. Allied Businesses Ltd (formerly S. G. Fibres Ltd) ${ }^{(\mathrm{D})}$ | 134 | JUN |
| 9 | Suhail Jute Mills Ltd. ${ }^{(\mathrm{D})}$ | 135 | JUN |
| 10 | The National Silk \& Rayon Mills Ltd. | 136 | JUN |
| 2 | Sugar |  |  |
| 1 | Abdullah Shah Ghazi Sugar Mills Ltd. | 140 | SEP |
| 2 | Adam Sugar Mills Ltd. ${ }^{(D)}$ | 141 | SEP |
| 3 | Al-Abbas Sugar Mills Ltd. | 142 | SEP |
| 4 | Al-Noor Sugar Mills Ltd. | 143 | SEP |
| 5 | Baba Farid Sugar Mills Ltd | 144 | SEP |
| 6 | Chashma Sugar Mills Ltd. | 145 | SEP |
| 7 | Dewan Sugar Mills Ltd. ${ }^{\text {(D) }}$ | 146 | SEP |
| 8 | Faran Sugar Mills Ltd | 147 | SEP |
| 9 | Habib Rice Products Limited (Formerly Habib ADM Ltd.) | 148 | JUN |
| 10 | Habib Sugar Mills Ltd. | 149 | SEP |
|  | Haseeb Waqas Sugar Mills Ltd. ${ }^{(D)}$ | 150 | SEP |
| 12 | Husein Sugar Mills Ltd. | 151 | SEP |
| 13 | JDW Sugar Mills Ltd. | 152 | SEP |
| 14 | Jauharabad Sugar Mills Ltd. | 153 | SEP |
| 15 | Khairpur Sugar Mills Ltd. | 154 | SEP |
| 16 | Mehran Sugar Mills Ltd. | 155 | SEP |
| 17 | Mirpurkhas Sugar Mills Ltd | 156 | SEP |
| 18 | Noon Sugar Mills Ltd. | 157 | SEP |
| 19 | Sakrand Sugar Mills Ltd. | 158 | SEP |
| 20 | Sanghar Sugar Mills Ltd | 159 | SEP |
| 21 | Shahmurad Sugar Mills Ltd. | 160 | SEP |
| 22 | Shahtaj Sugar Mills Ltd. | 161 | SEP |
| 23 | Shakarganj Ltd. (Formerly: Shakarganj Mills Ltd.) | 162 | SEP |
| 24 | Sindh Abadgar's Sugar Mills Ltd | 163 | SEP |
| 25 | Tandlianwala Sugar Mills Ltd. | 164 | SEP |
| 26 | The Premier Sugar Mills \& Dist. Co. Ltd. | 165 | SEP |
| 27 | The Thal Industries Corporation Ltd. | 166 | SEP |
| 28 | Ansari Sugar Mills Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | SEP |
| 3 | Food Products |  |  |
| 1 | Al-Shaheer Corporation | 170 | JUN |
| 2 | At -Tahur Limited | 171 | JUN |
| ${ }^{(P)}$ Public sector companies. |  |  |  |
| ${ }^{(D)}$ Company categorized as defaulter in PSX quotation. |  |  |  |
| ${ }^{(N)}$ Ann | ual accounts are not available. |  |  |


| Sr.\# Company | Page No. | End Period |
| :---: | :---: | :---: |
| 3 Bunnys Limited | 172 | JUN |
| 4 Clover Pakistan Ltd. | 173 | JUN |
| 5 Fauji Foods (formerly Noon Pakistan) | 174 | DEC |
| 6 Frieslandcampina Engro Pakistan Limited (Formerly Engro Food Ltd.) | 175 | DEC |
| 7 Ismail Industries Ltd. | 176 | JUN |
| 8 Matco Foods Limited | 177 | JUN |
| 9 Mitchell's Fruit Farms Ltd. | 178 | MAR |
| 10 Murree Brewery Company Ltd. | 179 | JUN |
| 11 National Foods Ltd. | 180 | JUN |
| 12 Nestle Pakistan Ltd. | 181 | DEC |
| 13 Organic Meat Co Pvt Ltd | 182 | JUN |
| 14 Punjab Oil Mills Ltd. | 183 | JUN |
| 15 Quice Food Industries Ltd. | 184 | JUN |
| 16 Rafhan Maize Products Co. Ltd. | 185 | DEC |
| 17 S. S. Oil Mills Ltd. | 186 | JUN |
| 18 Shezan International Ltd. | 187 | JUN |
| 19 Unilever Pakistan Foods Ltd. | 188 | DEC |
| 20 Unity Foods Limited | 189 | JUN |
| 21 Morafco Industries Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 22 Nirala MSR Foods Ltd ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 23 Suraj Ghee Industries Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 24 Extraction Pakistan Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | SEP |
| 4 Chemicals \& Pharmaceuticals |  |  |
| 1 AGP limited | 193 | DEC |
| 2 Abbott Laboratories (Pakistan) Ltd. | 194 | DEC |
| 3 Agritech Ltd. | 195 | DEC |
| 4 Archroma Pak Ltd | 196 | SEP |
| 5 Bawany Air Products Ltd. ${ }^{(D)}$ | 197 | JUN |
| 6 Berger Paints Pakistan Ltd. | 198 | JUN |
| 7 Biafo Industries Ltd | 199 | JUN |
| 8 Buxly Paints Ltd. | 200 | JUN |
| 9 Colgate - Palmolive (Pakistan) Ltd. | 201 | JUN |
| 10 Data Agro Ltd. | 202 | JUN |
| 11 Descon Oxychem Ltd | 203 | JUN |
| 12 Dewan Salman Fibre Ltd. ${ }^{\text {(D) }}$ | 204 | JUN |
| 13 Dynea Pakistan Ltd. | 205 | JUN |
| 14 Engro Fertilizers Ltd. | 206 | DEC |
| 15 Engro Polymer \& Chemical Ltd. | 207 | DEC |
| 16 Fatima Fertilizer Co. Ltd. | 208 | DEC |
| 17 Fauji Fertilizer Bin Qasim Ltd. | 209 | DEC |
| 18 Fauji Fertilizer Company Ltd. | 210 | DEC |
| 19 Ferozsons Laboratories Ltd. | 211 | JUN |
| 20 Gatron (Industries) Ltd. | 212 | JUN |
| 21 Ghani Global Holdings Limited (Formerly Ghani Gases Limit) | 213 | JUN |
| ${ }^{(P)}$ Public sector companies. |  |  |
| ${ }^{\text {(D) }}$ Company categorized as defaulter in PSX quotation. |  |  |
| ${ }^{(N)}$ Annual accounts are not available. |  |  |


| Sr.\# Company | Page No. | End Period |
| :---: | :---: | :---: |
| 22 GlaxoSmithKline Consumer Healthcare Pakistan Limited | 214 | DEC |
| 23 GlaxoSmithKline Pakistan Ltd. | 215 | DEC |
| 24 Highnoon Laboratories Ltd. | 216 | DEC |
| 25 ICI Pakistan Ltd. | 217 | JUN |
| 26 Ittehad Chemicals Ltd | 218 | JUN |
| 27 Leiner Pak Gelatine Ltd. | 219 | JUN |
| 28 Lotte Chemical Pakistan Ltd. | 220 | DEC |
| 29 Macter International Ltd. | 221 | JUN |
| 30 Mandviwalla Mauser Plastic Industries Ltd. ${ }^{(\mathrm{D})}$ | 222 | JUN |
| 31 Nimir Industrial Chemicals Ltd. | 223 | JUN |
| 32 Nimir Resins Ltd | 224 | JUN |
| 33 Otsuka Pakistan Ltd. | 225 | JUN |
| 34 Pakistan Oxygen Limited | 226 | DEC |
| 35 Pakistan PVC Ltd. ${ }^{(D)}$ | 227 | JUN |
| 36 Sanofi-Aventis Pakistan Ltd. | 228 | DEC |
| 37 Sardar Chemical Industries Ltd. | 229 | JUN |
| 38 Shaffi Chemicals Industries Ltd ${ }^{(\mathrm{D})}$ | 230 | JUN |
| 39 Sitara Chemical Industries Ltd. | 231 | JUN |
| 40 Sitara Peroxide Ltd. | 232 | JUN |
| 41 The Searle Company Ltd. (formerly Searle Pakistan Ltd.) | 233 | JUN |
| 42 United Distributors Pakistan Ltd. | 234 | JUN |
| 43 Wah Nobel Chemicals Ltd. | 235 | JUN |
| 44 Wyeth Pakistan Ltd. | 236 | NOV |
| 5 Manufacturing |  |  |
| 1 Aisha Steel Mills. | 241 | JUN |
| 2 Amreli Steels (Pvt) Ltd. | 242 | JUN |
| 3 Agha Steel Industries Limited. | 243 | JUN |
| 4 Al-Khair Gadoon Ltd. | 244 | JUN |
| 5 Bata Pakistan Ltd. | 245 | DEC |
| 6 Crescent Steel \& Allied Products Ltd. | 246 | JUN |
| 7 Dadex Eternit Ltd. | 247 | JUN |
| 8 Diamond Industries Ltd. ${ }^{(\mathrm{D})}$ | 248 | JUN |
| 9 Dost Steels Ltd. ${ }^{(\mathrm{D})}$ | 249 | JUN |
| 10 Eco Pack Ltd. | 250 | JUN |
| 11 Emco Industries Ltd. | 251 | JUN |
| 12 Fateh Industries ltd. ${ }^{(\mathrm{D})}$ | 252 | JUN |
| 13 GOC (Pak) Limited. | 253 | JUN |
| 14 Gillette Pakistan Ltd. | 254 | JUN |
| 15 Goodluck Industries Ltd. | 255 | JUN |
| 16 Hashimi Can Co. Ltd. ${ }^{(\mathrm{D})}$ | 256 | JUN |
| 17 Huffaz Seamless Pipe Industries Ltd. ${ }^{\text {(D)(N) }}$ | 257 | JUN |
| 18 International Industries Ltd. | 258 | JUN |
| 19 International Steels Ltd. | 259 | JUN |
| 20 Ittefaq Iron Industries | 260 | JUN |
| ${ }^{(P)}$ Public sector companies. |  |  |
| ${ }^{(D)}$ Company categorized as defaulter in PSX quotation. |  |  |
| ${ }^{(N)}$ Annual accounts are not available. |  |  |


| Sr.\# Company | Page No. | End Period |
| :---: | :---: | :---: |
| 21 KSB Pumps Company Ltd. | 261 | DEC |
| 22 Khyber Tobacco Company Ltd. | 262 | JUN |
| 23 Leather Up Ltd. | 263 | JUN |
| 24 MACPAC Films Ltd. | 264 | JUN |
| 25 Metropolitan Steel Corporation Ltd. | 265 | JUL |
| 26 Mughal Iron \& Steel Industries | 266 | JUN |
| 27 Pak Leather Crafts Ltd. ${ }^{(D)}$ | 267 | JUN |
| 28 Pakistan Aluminium Beverage Cans Limited | 268 | DEC |
| 29 Pakistan Tobacco Comp. Ltd. | 269 | DEC |
| 30 Philip Morris (Pakistan) Ltd. | 270 | DEC |
| 31 Service Global Footwear Limited | 271 | DEC |
| 32 Service Industries Ltd. | 272 | DEC |
| 33 Shield Corporation Ltd. | 273 | JUN |
| 34 Siddiqsons Tin Plate Ltd. | 274 | JUN |
| 35 Synthetic Products Enterprises Ltd | 275 | JUN |
| 36 Thal Ltd. | 276 | JUN |
| 37 Treet Corporation Ltd. | 277 | JUN |
| 38 Tri-Pack Films Ltd. | 278 | DEC |
| 39 United Brands Ltd. | 279 | JUN |
| 40 ZIL Ltd. | 280 | DEC |
| 41 Pakistan Engineering Company Ltd. ${ }^{(P)(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 6 Mineral Products |  |  |
| 1 Balochistan Glass Ltd | 284 | JUN |
| 2 Frontier Ceramics Ltd. | 285 | JUN |
| 3 Ghani Glass Ltd. | 286 | JUN |
| 4 Ghani Global Glass Ltd. | 287 | JUN |
| 5 Ghani Value Glass Ltd. | 288 | JUN |
| 6 Karam Ceramics Ltd | 289 | JUN |
| 7 Safe Mix Concrete Ltd. | 290 | JUN |
| 8 Shabbir Tiles \& Ceramics Ltd. | 291 | JUN |
| 9 Tariq Glass Industries Ltd. | 292 | JUN |
| 10 Regal Ceramics ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 7 Cement |  |  |
| 1 Attock Cement Pakistan Ltd. | 296 | JUN |
| 2 Bestway Cement Ltd. | 297 | JUN |
| 3 Cherat Cement Company Ltd. | 298 | JUN |
| 4 D. G.Khan Cement Company Ltd. | 299 | JUN |
| 5 Dadabhoy Cement Industries Ltd. ${ }^{\text {(D) }}$ | 300 | JUN |
| 6 Dandot Cement Company Ltd. ${ }^{(\mathrm{D})}$ | 301 | JUN |
| 7 Dewan Cement Ltd. | 302 | JUN |
| 8 Fauji Cement Company Ltd. | 303 | JUN |
| 9 Fecto Cement Ltd. | 304 | JUN |
| 10 Flying Cement Company Ltd | 305 | JUN |
| ${ }^{\text {(P) }} 11$ Public sector companies. | 306 | JUN |
| ${ }^{(\text {() }}$ Company categorized as defaulter in PSX quotation. |  |  |
| ${ }^{(N)}$ Annual accounts are not available. |  |  |


|  | Company | Page No. | End Period |
| :---: | :---: | :---: | :---: |
|  | Kohat Cement Company Ltd. | 307 | JUN |
| 13 | Lucky Cement Ltd. | 308 | JUN |
|  | Maple Leaf Cement Factory Ltd. | 309 | JUN |
| 15 | Pioneer Cement Ltd. | 310 | JUN |
| 16 | Power Cement | 311 | JUN |
| 17 | Thatta Cement Ltd. | 312 | JUN |
|  | Zeal-Pak Cement ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 8 | Motor Vehicles, Trailers \& Autoparts |  |  |
| 1 | Agriauto Industries Ltd. | 316 | JUN |
| 2 | Al-Ghazi Tractors Ltd. | 317 | JUN |
| 3 | Atlas Battery Ltd. | 318 | JUN |
| 4 | Atlas Honda Ltd. | 319 | MAR |
| 5 | Baluchistan Wheels Ltd. | 320 | JUN |
| 6 | Bolan Castings Ltd. | 321 | JUN |
|  | Dewan Automotive Engineering ${ }^{(\mathrm{D})}$ | 322 | JUN |
|  | Dewan Farooque Motors Ltd. ${ }^{\text {(D) }}$ | 323 | JUN |
| 9 | Exide Pakistan Ltd. | 324 | MAR |
|  | General Tyre and Rubber Co | 325 | JUN |
| 11 | Ghndhara Industries Ltd. | 326 | JUN |
| 12 | Ghandhara Nissan Ltd. | 327 | JUN |
|  | Ghani Automobiles Industries Ltd. ${ }^{(N)}$ | 328 | JUN |
| 14 | Hinopak Motors Ltd. | 329 | MAR |
|  | Honda Atlas Cars (Pakistan) Ltd. | 330 | MAR |
|  | Indus Motor Company Ltd. | 331 | JUN |
| 17 | Loads Ltd. | 332 | JUN |
| 18 | Millat Tractors Ltd. | 333 | JUN |
|  | Pak Suzuki Motor Company Ltd. | 334 | DEC |
|  | Panther Tyres Limited | 335 | JUN |
|  | Sazgar Engineering Works Ltd | 336 | JUN |
|  | Bela Automotives Ltd ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 9 | Fuel \& Energy |  |  |
| 1 | Altern Energy Ltd. | 341 | JUN |
| 2 | Arshad Energy Limited (Formerly: Ideal Energy Ltd.) | 342 | JUN |
|  | Burshane LPG (Pakistan) Ltd. | 343 | JUN |
| 4 | Engro Powergen Qadirpur Ltd. | 344 | DEC |
| 5 | K-Electric Ltd. ( Formally: Karachi Electric Supply Co.(KESC) | 345 | JUN |
|  | Kohinoor Energy Ltd. | 346 | JUN |
| 7 | Kohinoor Power Company Ltd. | 347 | JUN |
|  | Kot Adu Power Co. Ltd. | 348 | JUN |
| 9 | Lalpir Power Ltd. | 349 | DEC |
|  | Mari Petroleum Company Ltd.( Formally:Mari Gas Co. Ltd) | 350 | JUN |
|  | Nishat Chunian Power Ltd. | 351 | JUN |
|  | Nishat Power Co. Ltd. | 352 | JUN |
| ${ }^{(P)}$ Public sector companies. |  |  |  |
| ${ }^{(D)}$ Company categorized as defaulter in PSX quotation. |  |  |  |
| ${ }^{(N)}$ Annual accounts are not available. |  |  |  |


| Sr.\# Company | Page No. | End Period |
| :---: | :---: | :---: |
| 13 Oil \& Gas Dev. Corp. (OGDC) ${ }^{(P)}$ | 353 | JUN |
| 14 Pakgen Power Ltd. | 354 | DEC |
| 15 S. G. Power Ltd. ${ }^{(D)}$ | 355 | JUN |
| 16 Saif Power Limited | 356 | DEC |
| 17 Sitara Energy Ltd. | 357 | JUN |
| 18 Sui Northern Gas Pipelines Ltd. ${ }^{(P)}$ | 358 | JUN |
| 19 Sui Southern Gas Co. Ltd. ${ }^{(P)(N)}$ | 359 | JUN |
| 20 The Hub Power Company Ltd. | 360 | JUN |
| 21 Tri-Star Power Ltd. | 361 | JUN |
| 22 Japan Power Generation Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 10 Information, Comm. \& Transport |  |  |
| 1 Avanceon Limited | 365 | DEC |
| 2 Hallmark Company Limited | 366 | JUN |
| 3 Hum Network Ltd. | 367 | JUN |
| 4 Media Times Ltd. | 368 | JUN |
| 5 Netsol Technologies Ltd. | 369 | JUN |
| 6 Octopus Digital Limited. | 370 | DEC |
| 7 Pak Datacom Ltd. ${ }^{(P)}$ | 371 | JUN |
| 8 Pakistan International Container Terminal Ltd. | 372 | DEC |
| 9 Pak. International Airlines Corp. Ltd. ${ }^{(P)(D)}$ | 373 | DEC |
| 10 Pakistan Int Bulk Terminal Ltd | 374 | JUN |
| 11 Pakistan National Shipping Corporation ${ }^{(P)}$ | 375 | JUN |
| 12 Pakistan Telecommunication Co. Ltd | 376 | DEC |
| 13 Systems Limited | 377 | DEC |
| 14 TRG Pakistan Ltd. | 378 | JUN |
| 15 Telecard Ltd. | 379 | JUN |
| 16 World Call Telecom Ltd. | 380 | DEC |
| 11 Coke \& Refined Petroleum Products |  |  |
| 1 Attock Petroleum Ltd. | 385 | JUN |
| 2 Attock Refinery Ltd. | 386 | JUN |
| 3 Byco Petroleum Pakistan | 387 | JUN |
| 4 Hascol Petroleum Ltd. | 388 | DEC |
| 5 Hi-Tech Lubricants Ltd. | 389 | DEC |
| 6 National Refinery Ltd. | 390 | JUN |
| 7 Pakistan Oilfields Ltd. | 391 | JUN |
| 8 Pakistan Petroleum Ltd. ${ }^{(P)}$ | 392 | JUN |
| 9 Pakistan Refinery Ltd. | 393 | JUN |
| 10 Pakistan State Oil Company Ltd. ${ }^{(P)}$ | 394 | JUN |
| 11 Shell Pakistan Ltd. | 395 | DEC |
| 12 Paper, Paperboard \& Products |  |  |
| 1 Balochistan Particle Board Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ | 399 | JUN |
| ${ }^{(P)}$ Public sector companies. |  |  |
| ${ }^{(D)}$ Company categorized as defaulter in PSX quotation. <br> ${ }^{(N)}$ Annual accounts are not available. |  |  |


| Sr.\# | Company | Page No. | End Period |
| :---: | :---: | :---: | :---: |
| 2 | Century Paper \& Board Mills Ltd. | 400 | JUN |
| 3 | Cherat Packaging Ltd. | 401 | JUN |
| 4 | Dadabhoy Sack Ltd. ${ }^{(\mathrm{D})}$ | 402 | JUN |
| 5 | Merit Packaging Ltd. | 403 | JUN |
| 6 | Packages Ltd. | 404 | DEC |
| 7 | Pakistan Paper Products Ltd. | 405 | JUN |
| 8 | Roshan Packages Ltd. | 406 | JUN |
| 9 | Security Papers Ltd. | 407 | JUN |
| 10 | Abson Industries ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 13 Electrical Machinery \& Apparatus |  |  |  |
| 1 | Ados Pakistan Ltd. | 411 | JUN |
| 2 | Johnson \& Philips (Pakistan) Ltd. ${ }^{(\mathrm{D})}$ | 412 | JUN |
| 3 | Pak Elektron Ltd. | 413 | DEC |
| 4 | Pakistan Cables Ltd. | 414 | JUN |
| 5 | Siemens (Pakistan) Engineering Co. Ltd. | 415 | SEP |
| 6 | Waves Singer Pakistan Ltd. ${ }^{(N)}$ | 416 | DEC |
| 14 Other Services Activities |  |  |  |
| 1 | Gammon Pakistan Ltd. | 420 | JUN |
| 2 | IBL Health Care Ltd. | 421 | JUN |
| 3 | Javedan Corporation Ltd. | 422 | JUN |
| 4 | Pace (Pakistan) Ltd. | 423 | JUN |
| 5 | Pakistan Hotels Developers Ltd. | 424 | JUN |
| 6 | Pakistan Services Ltd. | 425 | JUN |
| 7 | Shifa International Hospital Ltd. | 426 | JUN |
| 8 | TPL Corp Limited (Formerly TPL Trakker Ltd.) | 427 | JUN |
| 9 | TPL Trakker Limited | 428 | JUN |
| 10 | Dadabhoy Construction Tech Ltd. ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |
| 11 | Haydari Construction Co. ${ }^{(\mathrm{D})(\mathrm{N})}$ |  | JUN |

[^2]
## Explanatory Notes:

- In the analysis, consolidated financial statement of a company is used to cover full potential of parent company when none of its non-financial subsidiary is listed.
- Data revisions in the preceding years are due to restated financial statements by respective companies, including error \& omissions, if any.
- Financial closing period of each company is given in the appendix.
- Data of existing companies for which financial statements are not available are repeated for 3 years. Financial statements of such companies are excluded from analysis after three years for such companies. Before their removal from publication, such data is replaced with the actual data in the subsequent publication upon its availability.
- Some companies are re-classified in relevant sector/sub-sector according to their change of business in the publication.
- Data rounding on consolidation levels is around $\pm 5$.
- The symbol "-" appearing in the analytical tables stands for Not Applicable or Not Available.


[^0]:    ${ }^{i}$ The analysis is based on secondary data, extracted from available audited financial statements of non-financial companies listed at Pakistan Stock Exchange. SBP publishes data in wider public interest to support research/analytical initiatives. Every effort is made to ensure that the data/information provided herein is as per respective companies' financial reports. State Bank of Pakistan or any of its constituents do not warrant, nor accept any responsibility or liability for the accuracy, timeliness or completeness of the content or for any loss which may arise out of use and/or reliance on the data/or information contained herein.

[^1]:    ${ }^{(P)}$ Public sector companies.
    ${ }^{(D)}$ Company categorized as defaulter in PSX quotation.
    ${ }^{(N)}$ Annual accounts are not available.

[^2]:    ${ }^{(P)}$ Public sector companies.
    ${ }^{(D)}$ Company categorized as defaulter in PSX quotation.
    ${ }^{(N)}$ Annual accounts are not available.

