

SUMMARY TABLES

Table 1: Key Indicators of Export of Goods & Services

(Amount in Million US\$)

Description	Goods		Services	
	Amount	% Share in FY18	Amount	% Share in FY18
A. Export Receipts (Banks)	24,295	100.0	5,288	100.0
<i>of which</i>				
Organization of Islamic Conference	7,460	30.7	909	17.2
Middle East	5,946	24.5	1,085	20.5
European Economic Community	2,721	11.2	983	18.6
Eastern Europe	1,355	5.6	379	7.2
Association of South East Asian Nations	2,996	12.3	50	0.9
South Asian Association for Regional Cooperation	537	2.2	11	0.2
B. Freight on Exports	234	--	--	--
C. Other Exports unaccounted for by Banks	707	--	--	--
D. Export of Goods (A-B+C)	24,768	--	--	--
Export as % of GDP (Current Market Price)	7.9	--	1.7	--
Exports of Goods/Services		Growth		Growth
FY18	24,768	12.6	5,288	-4.8
FY17	22,003	0.1	5,555	1.8
FY16	21,972	-8.8	5,459	-7.1
FY15	24,090	-3.9	5,878	10.0
FY14	25,078	1.1	5,345	-20.5
FY18				
Gross Domestic Product (Current Market Price)	314,593			
SBP Gross Reserves*	11,341			
Annual Average Exchange Rate of PKR per US Dollar	109.8444			

Note: '--' Stands for not applicable

* Includes foreign currency cash holding and excludes unsettled claims on RBI

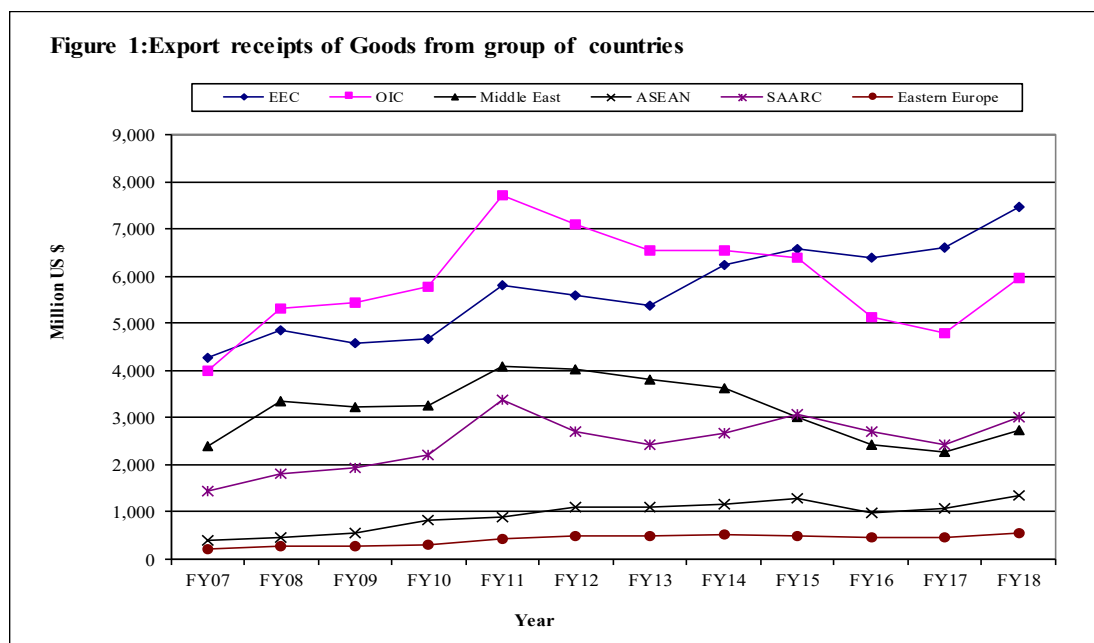


Table 2: Exports by Major Groups of Goods & Services

(Amount in Million US\$)				
Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
A. Export Receipts (Banks)	24,295	21,363	13.7	100.0
Bed and Table Linen, Toilet and Kitchen Linen	3,300	2,993	10.3	13.6
Men's or Boys' Suits, Ensembles etc, Not Knitted etc.	2,038	1,847	10.3	8.4
Rice	1,938	1,588	22.0	8.0
Cotton Yarn not for Sewing Cotton more than 85% Not Retail	1,217	1,091	11.5	5.0
Woven Cotton Fabrics, Cotton more than 85% Wt > 200 g/m2	1,042	931	12.0	4.3
Cane or Beet Sugar and Sucrose in Solid Form	686	200	244.0	2.8
Articles of Apparel and Accessories of Leather	623	553	12.6	2.6
Gents Shirts, Knitted or Crocheted	576	504	14.2	2.4
Woven Cotton Fabrics, Cotton more than 85% Wt < 200 g/m2	553	551	0.3	2.3
Oil from Petrol and Bituminous Mineral etc.	508	388	30.9	2.1
Made-Up Articles of Textile Materials NES	456	411	11.0	1.9
Gents Suits, Ensembles, Jackets etc. Kn/Cr	439	377	16.4	1.8
Medical, Surgical and Dental Instruments etc.	435	387	12.6	1.8
Articles and Equipments for Sports etc NES	429	416	3.0	1.8
Ethyl Alcohol, Strength: more than 80% Alcohol	395	282	39.9	1.6
All Others	9,660	8,844	9.2	39.8
B. Freight on Exports	234	196	19.3	--
C. Other Exports unaccounted for by Banks	707	837	-15.4	--
D. Export of Goods (A-B+C)	24,768	22,003	12.6	--
Services				
Other business services	1,360	1,285	5.8	25.7
Government goods and services n.i.e.	1,261	1,782	-29.3	23.8
Telecommunications, computer, and information services	1,066	940	13.5	20.2
Transport	944	924	2.1	17.8
Travel	370	322	15.0	7.0
Financial services	143	142	0.9	2.7
Construction	71	72	-1.6	1.3
Insurance and pension services	47	53	-12.7	0.9
Personal, cultural, and recreational services	13	21	-37.8	0.2
Maintenance and repair services n.i.e.	7	6	13.9	0.1
Charges for the use of intellectual property n.i.e.	7	8	-6.7	0.1
(E) Export of Services	5,288	5,555	-4.8	100.0
Total Export of Goods & Services (D+E)	30,056	27,558	9.1	--

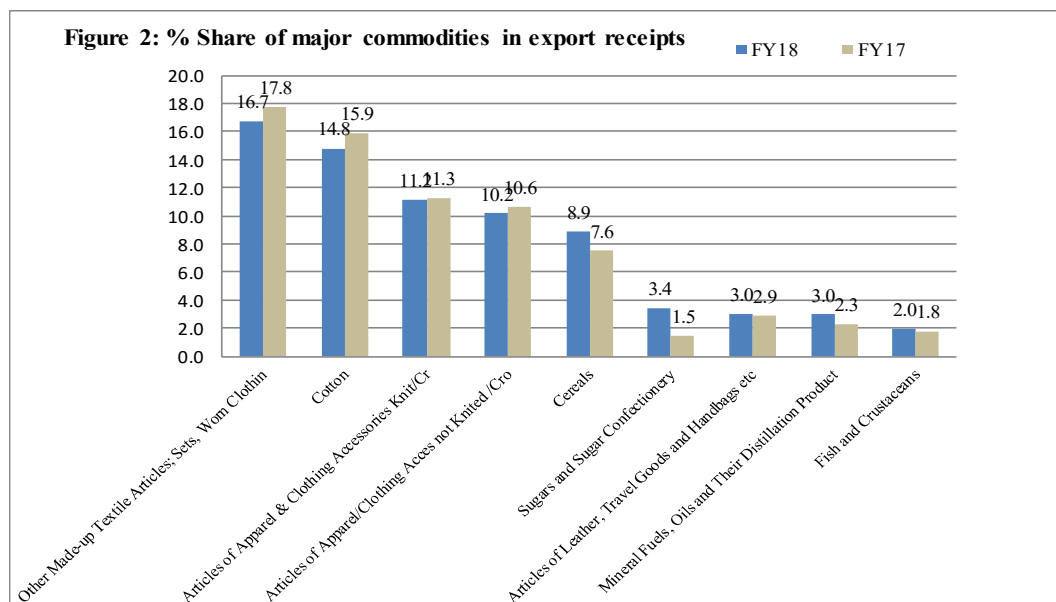


Table 3: Exports of Goods & Services to Major Trading Partners

(Amount in Million US\$)

Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
A. Export Receipts (Banks)	24,295	21,363	13.7	100.0
U. S. A.	3,867	3,685	4.9	15.9
U. K.	1,774	1,620	9.5	7.3
China	1,753	1,624	7.9	7.2
Afghanistan	1,495	1,134	31.9	6.2
Germany	1,365	1,237	10.4	5.6
U. A. E. Dubai	1,138	934	21.8	4.7
Spain	942	803	17.3	3.9
Netherlands (Holland)	779	644	21.1	3.2
Italy	769	667	15.2	3.2
Bangladesh	727	623	16.6	3.0
Belgium	641	590	8.6	2.6
France	456	420	8.7	1.9
India	420	409	2.7	1.7
Sri Lanka	340	251	35.5	1.4
Turkey	331	249	32.7	1.4
All Others	7,498	6,471	15.9	30.9
B. Freight on Exports	234	196	19.3	--
C. Other Exports unaccounted for by Banks	707	837	-15.4	--
D. Export of Goods (A-B+C)	24,768	22,003	12.6	--
Services				
U. S. A.	2,143	2,385	-10.1	40.5
U. A. E.	544	557	-2.4	10.3
U. K.	336	333	0.8	6.3
China	227	131	73.6	4.3
Saudi Arabia	213	242	-11.7	4.0
Thailand	169	124	36.6	3.2
Switzerland	133	159	-16.4	2.5
Singapore	129	120	7.5	2.4
Germany	125	111	12.8	2.4
Hong Kong	97	86	12.6	1.8
U. A. E. ABUDHABI	73	105	-31.0	1.4
France	67	79	-14.4	1.3
Denmark	60	67	-9.4	1.1
Netherlands (Holland)	56	44	26.5	1.1
QATAR	51	67	-23.0	1.0
All Others	866	947	-8.6	16.4
(E) Export of Services	5,288	5,555	-4.8	100.0
Total Export of Goods & Services (D+E)	30,056	27,558	9.1	--

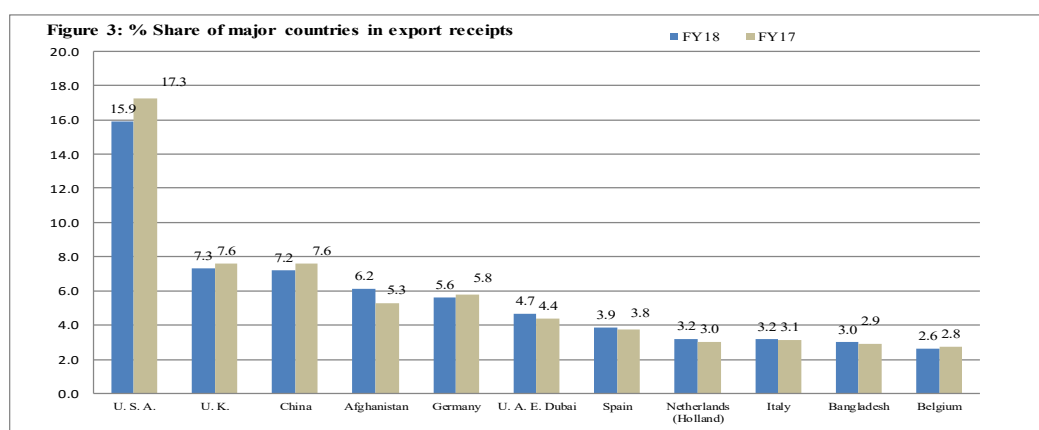


Table 4: Exports to Organization of Islamic Conference by Major Goods & Services

(Amount in Million US\$)

Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
A. Export Receipts (Banks)	5,946	4,803	23.8	100.0
Rice	945	826	14.5	15.9
Woven Cotton Fabrics, Cotton more than 85% Wt > 200 g/m2	564	488	15.6	9.5
Cane or Beet Sugar and Sucrose in Solid Form	479	156	206.4	8.1
Oil from Petrol and Bituminous Mineral etc.	240	74	224.0	4.0
Tableware and other Household Articles etc, Plastics	186	120	54.9	3.1
Cotton Yarn not for Sewing Cotton more than 85% Not Retail	174	130	34.0	2.9
Meat of Bovine Animals, Fresh or Chilled	128	103	24.1	2.2
Bed and Table Linen, Toilet and Kitchen Linen	127	120	6.5	2.1
Wheat and Meslin	124	14	804.3	2.1
Electrical Energy	101	18	461.1	1.7
Portland Cement, Aluminous Cement and Slag Cement	94	100	-6.6	1.6
Wheat or Meslin Flour	92	174	-46.9	1.6
Citrus Fruit, Fresh or Dried	80	50	62.4	1.4
Men's or Boys' Suits, Ensembles etc, Not Knitted etc.	80	76	6.3	1.4
Sugar Confectionery including White Chocolate not Cocoa	80	54	47.6	1.3
All Others	2,449	2,301	6.5	41.2
B. Freight on Exports	57	44	29.9	--
C. Other Exports unaccounted for by Banks	173	188	-8.0	--
D. Export of Goods (A-B+C)	6,062	4,948	22.5	--
Services				
Transport	585	537	8.9	53.9
Government goods and services n.i.e.	255	211	20.9	23.5
Other business services	164	145	13.6	15.2
Telecommunications, computer, and information	46	14	236.8	4.3
Travel	14	10	37.0	1.3
Construction	12	15	-20.9	1.1
Insurance and pension services	5	4	12.9	0.5
Personal, cultural, and recreational services	4	7	-50.8	0.3
Financial services	2	2	19.7	0.2
Maintenance and repair services n.i.e.	0	1	-42.4	0.0
Charges for the use of intellectual property	-3	184	-101.9	-0.3
(E) Export of Services	1,085	1,130	-4.0	100.0
Total Export of Goods & Services (D+E)	7,147	6,078	17.6	--

Note: Freight on exports, other exports unaccounted by banks and other exports under BPM6 are proportionally allocated to this group.

Table 5: Exports to Middle East by Major Goods & Services

(Amount in Million US\$)

Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
A. Export Receipts (Banks)	2,721	2,268	20.0	100.0
Rice	435	420	3.4	16.0
Woven Cotton Fabrics, Cotton more than 85% Wt > 200 g/m2	183	127	44.5	6.7
Meat of Bovine Animals, Fresh or Chilled	128	103	25.0	4.7
Cane or Beet Sugar and Sucrose in Solid Form	105	41	158.3	3.9
Electrical Energy	101	0	--	3.7
Bed and Table Linen, Toilet and Kitchen Linen	96	94	2.2	3.5
Oil from Petrol and Bituminous Mineral etc.	94	5	--	3.4
Cotton Yarn not for Sewing Cotton more than 85% Not Retail	76	48	60.4	2.8
Men's or Boys' Suits, Ensembles etc, Not Knitted etc.	66	58	14.9	2.4
Fish Frozen (Not Fish Fillets & other Fish Meat)	52	48	9.3	1.9
Ethyl Alcohol, Strength: more than 80% Alcohol	52	38	35.6	1.9
Tarpaulins, Sails, Awnings and Tents etc.	49	102	-52.3	1.8
Copper Waste and Scrap	45	14	231.4	1.7
Wheat and Meslin	45	1	5,192.0	1.6
Ginger, Saffron, Turmeric, Thyme, Bay Leaves, Curry etc,	33	41	-21.1	1.2
All others	1,161	1,130	2.7	42.7
B. Freight on Exports	26	21	25.9	--
C. Other Exports unaccounted for by Banks	79	89	-10.8	--
D. Export of Goods (A-B+C)	2,774	2,336	18.7	--
Services				
Transport	583	533	9.5	59.3
Government goods and services n.i.e.	232	183	26.7	23.6
Telecommunications, computer, and information services	115	105	9.2	11.7
Construction	44	13	236.4	4.5
Insurance and pension services	12	7	78.3	1.3
Travel	11	13	-10.0	1.1
Financial services	5	4	8.1	0.5
Personal, cultural, and recreational services	4	7	-48.0	0.4
Maintenance and repair services n.i.e.	2	2	22.2	0.2
Charges for the use of intellectual property n.i.e.	0	1	-47.1	0.0
Other business services	-25	171	-114.8	-2.6
(E) Export of Services	983	1,038	-5.3	100.0
Total Export of Goods & Services (D+E)	3,757	3,374	11.3	--

Note: Freight on exports, other exports unaccounted by banks and other exports under BPM6 are proportionally allocated to this group.

Table 6: Exports to European Economic Community by Major Goods & Services

(Amount in Million US\$)

Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
A. Export Receipts (Banks)	7,460	6,614	12.8	100.0
Bed and Table Linen, Toilet and Kitchen Linen	1,748	1,583	10.4	23.4
Men's or Boys' Suits, Ensembles etc, Not Knitted etc.	1,261	1,139	10.7	16.9
Articles of Apparel and Accessories of Leather	352	321	9.8	4.7
Gents Shirts, Knitted or Crocheted	279	217	28.5	3.7
Gents Suits, Ensembles, Jackets etc. Kn/Cr	273	236	15.5	3.7
Rice	253	147	72.4	3.4
Woven Cotton Fabrics, Cotton more than 85% Wt < 200 g/m2	251	247	1.7	3.4
Articles and Equipments for Sports etc NES	192	205	-6.4	2.6
Woven Cotton Fabrics, Cotton more than 85% Wt > 200 g/m2	177	151	17.2	2.4
Panty hose, Socks and other Hosiery Kn/Cr	155	137	13.1	2.1
Medical, Surgical and Dental Instruments etc.	145	133	9.2	1.9
Women's or Girls' Suits, Ensembles etc. Not Kn/Cr.	142	129	10.0	1.9
Sweaters, Pullovers, Vests etc. Kn/Cr	137	99	37.5	1.8
Woven Cotton Fabrics, Cotton less than 85% Wt < 200 g/m2	131	132	-0.2	1.8
T-Shirts, Singlets and other Vests Kn/Cr	127	113	12.4	1.7
All Others	1,836	1,624	13.1	24.6
B. Freight on Exports	72	61	18.3	--
C. Other Exports unaccounted for by Banks	217	259	-16.1	--
D. Export of Goods (A-B+C)	7,605	6,812	11.6	--
Services				
Other business services	335	207	61.8	36.8
Transport	186	162	14.9	20.5
Government goods and services n.i.e.	185	210	-11.5	20.4
Telecommunications, computer, and information services	162	123	31.4	17.8
Insurance and pension services	14	10	38.6	1.6
Financial services	11	19	-40.8	1.2
Travel	5	5	5.1	0.6
Construction	5	22	-77.7	0.5
Personal, cultural, and recreational services	3	3	11.5	0.4
Charges for the use of intellectual property n.i.e.	2	2	-19.2	0.2
Maintenance and repair services n.i.e.	0	0	-15.7	0.0
(E) Export of Services	909	763	19.1	100.0
Total Export of Goods & Services (D+E)	8,515	7,576	12.4	--

Note: Freight on exports, other exports unaccounted by banks and other exports under BPM6 are proportionally allocated to this group.

Table 7: Exports to Eastern Europe by Major Goods & Services

(Amount in Million US\$)

Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
I. Export Receipts (Banks)	537	452	18.7	100.0
Bed and Table Linen, Toilet and Kitchen Linen	80	73	9.9	14.8
Men's or Boys' Suits, Ensembles etc, Not Knitted etc.	68	68	-0.4	12.6
Rice	45	22	100.0	8.3
Citrus Fruit, Fresh or Dried	43	35	25.4	8.1
Articles of Apparel and Accessories of Leather	39	32	22.3	7.2
Woven Fabrics of Synthetic Staple Fibres Containing <85% Fib	38	31	20.6	7.0
Woven Cotton Fabrics, Cotton more than 85% Wt < 200 g/m2	26	28	-4.8	4.9
Woven Cotton Fabrics, Cotton less than 85% Wt < 200 g/m2	19	21	--	3.5
Medical, Surgical and Dental Instruments etc.	16	12	30.4	3.0
Articles and Equipments for Sports etc NES	16	13	22.4	2.9
Woven Cotton Fabrics, Cotton more than 85% Wt > 200 g/m2	14	10	40.5	2.7
Panty hose, Socks and other Hosiery Kn/Cr	9	12	-23.4	1.7
Women's or Girls' Suits, Ensembles etc. Not Kn/Cr.	9	5	62.7	1.6
Polyesters, Epoxides and Polyesters, Primary Forms	7	4	74.3	1.2
Gents Suits, Ensembles, Jackets etc. Kn/Cr	7	6	16.4	1.2
All Others	102	81	25.8	19.1
B. Freight on Exports	5	4	24.6	--
C. Other Exports unaccounted for by Banks	16	18	-11.7	--
D. Export of Goods (A-B+C)	547	466	17.5	--
Services				
Other business services	6.3	4.0	58.2	58.7
Government goods and services n.i.e.	3.0	6.3	-52.5	28.1
Telecommunications, computer, and information services	1.2	1.3	-7.5	11.0
Travel	0.1	0.1	-4.8	1.3
Charges for the use of intellectual property n.i.e.	0.1	0.0	751.6	0.7
Maintenance and repair services n.i.e.	0.0	0.0	210.6	0.1
Financial services	0.0	0.0	19.5	0.1
Construction	0.0	0.0	-66.7	0.0
Transport	0.0	0.0	-99.6	0.0
Personal, cultural, and recreational services	0.0	0.0	-99.3	0.0
Insurance and pension services	0.0	0.0	-100.0	0.0
(E) Export of Services	10.7	11.8	-9.4	100.0
Total Export of Goods & Services (D+E)	558	478	16.9	--

Note: Freight on exports, other exports unaccounted by banks and other exports under BPM6 are proportionally allocated to this group.

Table 8: Exports to ASEAN Countries by Major Goods & Services

(Amount in Million US\$)

Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
A. Export Receipts (Banks)	1,355	1,087	24.7	100.0
Fish Frozen (Not Fish Fillets & other Fish Meat)	219	170	29.1	16.2
Rice	130	110	18.1	9.6
Oil from Petrol and Bituminous Mineral etc.	117	130	-10.6	8.6
Wheat and Meslin	77	0	--	5.7
Cane or Beet Sugar and Sucrose in Solid Form	60	38	58.6	4.4
Woven Cotton Fabrics, Cotton more than 85% Wt > 200 g/m2	53	54	-2.1	3.9
Cotton, Not Carded Or Combed	42	16	164.7	3.1
Citrus Fruit, Fresh or Dried	38	31	22.7	2.8
Medicaments NES	37	34	8.1	2.7
Ethyl Alcohol, Strength: more than 80% Alcohol	36	39	-7.8	2.7
Articles of Zinc NES	35	2	--	2.6
Bed and Table Linen, Toilet and Kitchen Linen	34	34	-2.3	2.5
Mineral or Chem. Fertilizers, Nitrogenous	34	0	--	2.5
Pharmaceutical Goods	28	14	105.9	2.1
Oils etc from High Temperature Coal Tar	27	15	80.1	2.0
All others	391	401	-2.5	28.8
B. Freight on Exports	13.05	10	30.8	--
C. Other Exports unaccounted for by Banks	39	43	-7.3	--
D. Export of Goods (A-B+C)	1,381	1,119	23.4	--
Services				
Other business services	135.0	126.2	7.0	35.7
Government goods and services n.i.e.	119.6	137.6	-13.1	31.6
Telecommunications, computer, and information services	80.4	68.0	18.1	21.2
Transport	34.6	35.8	-3.4	9.1
Insurance and pension services	5.9	5.3	10.1	1.5
Financial services	1.0	16.7	-94.0	0.3
Travel	0.9	0.6	59.6	0.2
Construction	0.5	1.5	-64.0	0.1
Charges for the use of intellectual property n.i.e.	0.3	0.2	10.5	0.1
Maintenance and repair services n.i.e.	0.2	0.1	215.8	0.1
Personal, cultural, and recreational services	0.2	0.7	-75.9	0.0
(E) Export of Services	378.5	392.6	-3.6	100.0
Total Export of Goods & Services (D+E)	1,760	1,512	16.4	--

Note: Freight on exports, other exports unaccounted by banks and other exports under BPM6 are proportionally allocated to this group.

Table 9: Exports to SAARC Countries by Major Goods & Services

(Amount in Million US\$)

Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
A. Export Receipts (Banks)	2,996	2,425	23.5	100.0
Woven Cotton Fabrics, Cotton more than 85% Wt > 200 g/m2	417	386	8.0	13.9
Cane or Beet Sugar and Sucrose in Solid Form	416	115	261.7	13.9
Oil from Petrol and Bituminous Mineral etc.	206	163	26.8	6.9
Tableware and other Household Articles etc, Plastics	185	119	55.7	6.2
Portland Cement, Aluminous Cement and Slag Cement	177	197	-10.0	5.9
Rice	98	99	-1.5	3.3
Wheat and Meslin	91	13	605.8	3.0
Dates, Figs, Pineapples, Avocados etc, Fr or Dried	89	92	-3.7	3.0
Cotton Yarn not for Sewing Cotton more than 85% Not Retail	83	70	18.4	2.8
Wheat or Meslin Flour	75	171	-56.2	2.5
Medicaments NES	69	73	-5.6	2.3
Sugar Confectionery including White Chocolate not Cocoa	58	36	64.0	2.0
Mineral or Chem. Fertilizers, Nitrogenous	54	11	380.2	1.8
Woven Cotton Fabrics, Cotton less than 85% Wt > 200 g/m2	46	21	115.1	1.5
Woven Cotton Fabrics, Cotton more than 85% Wt < 200 g/m2	39	45	-12.6	1.3
All Others	892	813	9.7	29.8
B. Freight on Exports	29	22	29.6	--
C. Other Exports unaccounted for by Banks	87	95	-8.2	--
D. Export of Goods (A-B+C)	3,054	2,498	22.3	--
Services				
Other business services	15.5	12.8	21.5	31.0
Government goods and services n.i.e.	15.5	15.9	-2.6	31.0
Telecommunications, computer, and information services	11.9	4.3	173.8	23.8
Transport	2.9	2.9	-0.9	5.7
Construction	2.3	0.7	243.3	4.6
Financial services	1.2	0.3	308.6	2.4
Insurance and pension services	0.4	0.4	0.8	0.7
Charges for the use of intellectual property n.i.e.	0.2	0.2	2.2	0.3
Maintenance and repair services n.i.e.	0.1	0.0	501.9	0.2
Travel	0.1	0.1	-17.6	0.1
Personal, cultural, and recreational services	0.0	0.1	-78.9	0.0
(E) Export of Services	49.9	37.5	33.2	100.0
Total Export of Goods & Services (D+E)	3,104	2,535	22.4	--

Note: Freight on exports, other exports unaccounted by banks and other exports under BPM6 are proportionally allocated to this group.

Table 10: Region/ Country-wise Exports of Goods & Services

(Amount in Million US\$)

Region/ County	FY18	FY17	% Change	% Share in FY18
Goods				
I. Export Receipts (Banks)	24,295	21,363	13.7	100.0
A. Latin America	36	33	5.9	0.1
B. Central America	138	126	0.9	0.6
Mexico	103	92	-4.4	0.4
Others	36	34	16.4	0.1
C. South America	256	240	-15.5	1.1
Argentina	44	47	17.1	0.2
Brazil	50	41	-25.5	0.2
Uruguay	7	9	-20.6	0.0
Others	156	143	-19.8	0.6
D. North America	4,131	3,923	-6.0	17.0
Canada	263	236	-4.5	1.1
U. S. A.	3,867	3,685	-6.1	15.9
Others	1	1	50.9	0.0
E. Eastern Europe	537	452	-8.9	2.2
Slovak Republic	18	16	-2.5	0.1
Russian Federation	26	21	-13.7	0.1
Ukraine	155	132	-21.5	0.6
Romania	291	250	-30.0	1.2
Hungary	47	34	9.0	0.2
F. Northern Europe	2,320	2,112	-0.8	9.6
U. K.	178	156	18.3	0.7
Denmark	29	28	-27.5	0.1
Sweden	131	108	-14.7	0.5
Lithuania	49	45	-11.2	0.2
Norway	160	155	-0.6	0.7
Finland	1,774	1,620	5.0	7.3
G. Southern Europe	2,090	1,762	-5.2	8.6
Spain	78	60	-6.5	0.3
Italy	769	667	-12.4	3.2
Macedonia (Formerly Yugoslavia)	300	231	-0.2	1.2
Greece	942	803	1.0	3.9
H. Western Europe	3,391	2,969	-3.5	14.0
Germany	641	590	1.3	2.6
Netherlands (Holland)	456	420	-14.5	1.9
Belgium	1,365	1,237	0.1	5.6
France	22	21	-0.2	0.1
Switzerland	779	644	-31.4	3.2
Luxembourg	128	57	-15.2	0.5
I. Eastern Africa	777	647	-12.4	3.2
Kenya	298	283	-11.9	1.2
Zimbabwe	25	23	-21.2	0.1
Tanzania	84	80	8.0	0.3
Mauritius	370	260	-17.4	1.5
J. Middle Africa	28	59	-9.5	0.1

Table 10: Region/ Country-wise Exports of Goods & Services

(Amount in Million US\$)

Region/ County	FY18	FY17	% Change	% Share in FY18
K. Northern Africa	154	168	-22.6	0.6
Egypt	72	84	-22.8	0.3
Tunisia	23	19	-14.2	0.1
Morocco	59	64	-23.5	0.2
L. Southern Africa	191	178	-28.0	0.8
South Africa	166	166	-27.4	0.7
Swaziland	25	12	-36.9	0.1
M. Western Africa	312	215	-17.2	1.3
N. Eastern Asia	2,465	2,363	-20.6	10.1
China	1,753	1,624	-17.9	7.2
South Korea	178	204	-31.4	0.7
Japan	215	205	-20.0	0.9
Hong Kong	0	1	-25.8	0.0
Mongolia	319	330	-48.0	1.3
O. South Central Asia	3,104	2,506	-11.6	12.8
Afghanistan	1,495	1,134	-27.6	6.2
Bangladesh	727	623	0.7	3.0
India	420	409	-3.6	1.7
Sri Lanka	18	30	-2.8	0.1
Uzbekistan	340	251	1.8	1.4
Iran	105	60	258.7	0.4
P. South Eastern Asia	1,355	1,087	-24.5	5.6
Viet Nam	244	153	-8.1	1.0
Singapore	153	139	-23.1	0.6
Indonesia	311	227	-45.8	1.3
Malaysia	192	137	-18.4	0.8
Thailand	455	431	-0.6	1.9
Q. Western Asia	2,596	2,148	-19.6	10.7
U. A. E.	55	57	-16.6	0.2
Saudi Arabia	41	46	-27.5	0.2
Yemen Arab Republic	96	93	11.7	0.4
Turkey	317	360	-9.8	1.3
Kuwait	331	249	-33.4	1.4
Bahrain	1,381	1,065	-16.5	5.7
Jordan	373	278	-33.7	1.5
R. Australia & New Zealand	303	300	8.4	1.2
Australia	250	251	19.4	1.0
New Zealand	45	43	-9.3	0.2
Western Samoa	8	6	-54.1	0.0
S. Others	110	75	-43.7	0.5
II. Freight on Exports	234	196	19.3	--
III. Other Exports unaccounted for by Banks	707	837	-15.4	--
A. Export of Goods (I-II+III)	24,768	22,003	12.6	--

Table 10: Region/ Country-wise Exports of Goods & Services

(Amount in Million US\$)

Region/ County	FY18	FY17	% Change	% Share in FY18
Services				
A. Latin America	3	3	0.0	0.1
B. Central America	1	1	76.3	0.0
Mexico	1	0	375.1	0.0
Others	0	1	-26.9	0.0
C. South America	3	1	154.6	0.0
Brazil	1	0	194.7	0.0
Colombia	0	0	19.1	0.0
Argentina	0	0	156.6	0.0
Uruguay	0	0	316.0	0.0
D. North America	1,717	2,179	-21.2	32.5
U. S. A.	1,675	2,143	-21.8	31.7
Canada	41	32	28.1	0.8
Greenland	1	4	--	0.0
E. Eastern Europe	11	12	-9.4	0.2
Russian Federation	3	5	-29.5	0.1
Poland	5	4	23.3	0.1
Romania	1	2	-55.1	0.0
Hungary	2	1	107.6	0.0
Ukraine	0	0	-91.3	0.0
F. Northern Europe	511	448	14.1	9.7
U. K.	337	336	0.4	6.4
Denmark	66	60	8.7	1.2
Latvia	49	16	203.2	0.9
Norway	21	16	32.2	0.4
Finland	24	12	100.7	0.4
Sweden	15	8	81.8	0.3
G. Southern Europe	73	60	20.8	1.4
Italy	41	40	4.5	0.8
Spain	24	14	67.6	0.5
Greece	5	4	11.1	0.1
Others	2	2	25.2	0.0
H. Western Europe	519	406	27.7	9.8
Switzerland	169	133	27.3	3.2
Germany	138	125	10.8	2.6
France	87	67	29.5	1.7
Netherlands (Holland)	100	56	80.0	1.9
Luxembourg	12	18	-29.9	0.2
Belgium	11	8	50.2	0.2
I. Eastern Africa	10	11	-8.7	0.2
Mauritius	7	7	6.6	0.1
Kenya	2	3	-33.8	0.0
Zimbabwe	1	2	-36.2	0.0
Tanzania	0	0	116.3	0.0
J. Middle Africa	2	7	--	0.0

Table 10: Region/ Country-wise Exports of Goods & Services

(Amount in Million US\$)				
Region/ County	FY18	FY17	% Change	% Share in FY18
K. Northern Africa	8	8	4.3	0.2
Tunisia	6	6	-1.3	0.1
Egypt	2	2	9.5	0.0
Morocco	1	0	58.3	0.0
L. Southern Africa	9	5	96.6	0.2
South Africa	8	4	123.6	0.2
Swaziland	1	1	-3.3	0.0
M. Western Africa	4	5	-20.4	0.1
N. Eastern Asia	434	384	12.9	8.2
China	233	227	2.7	4.4
Hong Kong	120	97	24.1	2.3
Japan	53	35	51.2	1.0
South Korea	27	25	8.0	0.5
Others	0	0	155.8	0.0
O. South Central Asia	59	50	18.9	1.1
India	19	11	78.3	0.4
Uzbekistan	18	15	17.1	0.3
Afghanistan	10	13	-23.3	0.2
Sri Lanka	8	8	6.3	0.2
Bangladesh	3	2	40.2	0.1
Iran	1	1	13.9	0.0
P. South Eastern Asia	379	393	-3.6	7.2
Thailand	184	129	41.9	3.5
Singapore	120	169	-29.0	2.3
Malaysia	54	50	7.6	1.0
Viet Nam	12	35	-67.0	0.2
Indonesia	9	9	4.8	0.2
Q. Western Asia	979	1,035	-5.4	18.5
United Arab Emirates	581	641	-9.5	11.0
Saudi Arabia	223	213	4.5	4.2
Yemen Arab Republic	60	76	-21.0	1.1
Bahrain	45	33	34.7	0.8
Kuwait	36	28	28.1	0.7
Turkey	31	41	-23.9	0.6
Jordan	4	2	117.3	0.1
R. Australia & New Zealand	44	33	32.9	0.8
Australia	37	31	18.7	0.7
New Zealand	2	2	43.1	0.0
Western Samoa	5	0	999.2	0.1
S. Others	524	516	1.6	9.9
(B) Export of Services	5,288	5,555	-4.8	100.0
Total Export of Goods & Services (A+B)	30,057	27,558	9.1	--

Table 11: Export of Goods & Services with Positive Growth

(Amount in Million US\$)

Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
A. Export Receipts (Banks)	21,460	17,511	22.5	100.0
Cane or Beet Sugar and Sucrose in Solid Form	686	200	244.0	3.2
Rice	1,938	1,588	22.0	9.0
Bed and Table Linen, Toilet and Kitchen Linen	3,300	2,993	10.3	15.4
Wheat and Meslin	214	14	1,423.2	1.0
Men's or Boys' Suits, Ensembles etc, Not Knitted etc.	2,038	1,847	10.3	9.5
Cotton Yarn not for Sewing Cotton more than 85% Not Retail	1,217	1,091	11.5	5.7
Oil from Petrol and Bituminous Mineral etc.	508	388	30.9	2.4
Ethyl Alcohol, Strength: more than 80% Alcohol	395	282	39.9	1.8
Woven Cotton Fabrics, Cotton more than 85% Wt > 200 g/m2	1,042	931	12.0	4.9
Mineral or Chem. Fertilizers, Nitrogenous	116	23	395.6	0.5
Fish Frozen (Not Fish Fillets & other Fish Meat)	355	277	28.2	1.7
Electrical Energy	154	81	89.9	0.7
Gents Shirts, Knitted or Crocheted	576	504	14.2	2.7
Articles of Apparel and Accessories of Leather	623	553	12.6	2.9
Tableware and other Household Articles etc, Plastics	187	121	54.2	0.9
All Others	8,110	6,617	22.6	37.8
B. Freight on Exports	207	161	28.6	--
C. Other Exports unaccounted for by Banks	625	686	-8.9	--
D. Export of Goods (A-B+C)	21,878	18,036	21.3	--
Services				
Telecommunications, computer, and information services	1,066	940	13.5	27.4
Other business services	1,360	1,285	5.8	35.0
Travel	370	322	15.0	9.5
Transport	944	924	2.1	24.3
Financial services	143	142	0.9	3.7
Maintenance and repair services n.i.e.	7	6	13.9	0.2
(E) Export of Services	3,890	3,619	7.5	100.0
Total Export of Goods & Services (D+E)	25,768	21,655	19.0	--

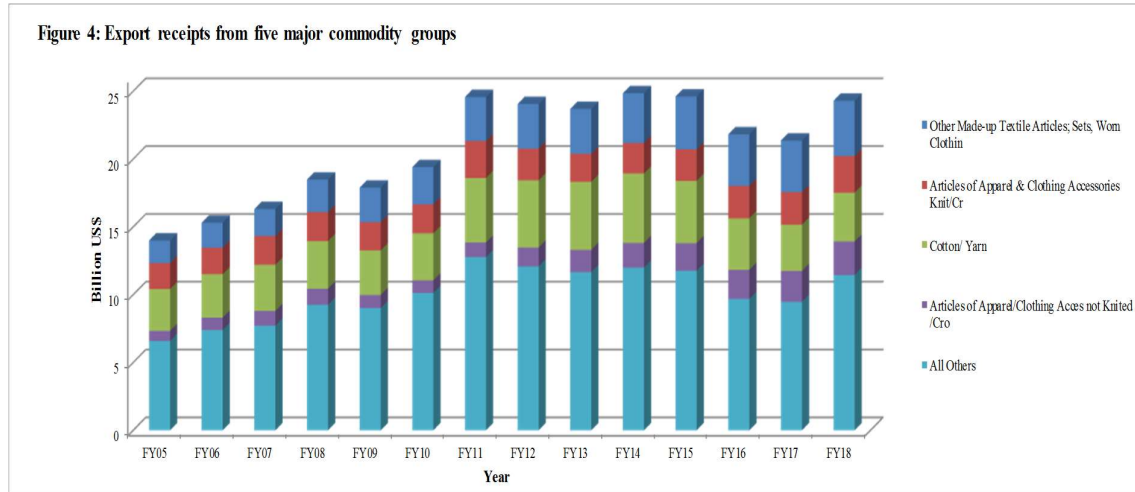
Note: Freight on exports, other exports unaccounted by banks and other exports under BPM6 are proportionally allocated to this group.

Table 12: Export of Goods & Services with Negative Growth

(Amount in Million US\$)

Commodity	FY18	FY17	% Change	% Share in FY18
Goods				
A. Export Receipts (Banks)	2,826	3,852	-26.6	100.0
Wheat or Meslin Flour	104	181	-42.4	3.7
Woven Terry Fabrics and Tufted Textile Fabric NES	12	86	-85.4	0.4
Tarpaulins, Sails, Awnings and Tents etc.	85	147	-41.9	3.0
Paper, Paperboard, Wading etc. Coated etc NES	42	96	-55.8	1.5
Leather further prepared after tanning (other animal)	126	176	-28.3	4.5
Cotton, Carded or Combed	2	52	-95.7	0.1
Artificial Graphite, Colloidal Graphite and Preparations	12	53	-77.5	0.4
Chromium Ores and Concentrates	86	114	-24.1	3.1
Meat of Sheep or Goats, Fresh, Chilled or Frozen	24	50	-52.3	0.8
Gents Overcoats, Car-Coats, Caps, Cloaks and Anoraks etc.	22	47	-52.8	0.8
Men's or Boys' Overcoats, Cloaks etc. Not Knitted etc	44	66	-33.7	1.5
Cotton Yarn not for Sewing Retail Packed	1	23	-94.5	0.0
Portland Cement, Aluminous Cement and Slag Cement	224	242	-7.7	7.9
Blankets and Traveling Rugs	37	53	-30.8	1.3
Garments NES Knitted or Crocheted	32	48	-32.1	1.1
All Others	1,971	2,419	-18.5	69.7
B. Freight on Exports	27	35	-23.0	--
C. Other Exports unaccounted for by Banks	82	151	-45.4	--
D. Export of Goods (A-B+C)	2,882	3,967	-27.4	--
Services				
Government goods and services n.i.e.	1,261	1,782	-29.3	90.2
Personal, cultural, and recreational services	13	21	-37.8	0.9
Insurance and pension services	47	53	-12.7	3.3
Construction	71	72	-1.6	5.1
Charges for the use of intellectual property n.i.e.	7	8	-6.7	0.5
(E) Export of Services	1,398	1,936	-27.8	100.0
Total Export of Goods & Services (D+E)	4,280	5,903	-27.5	--

Note: Freight on exports, other exports unaccounted by banks and other exports under BPM6 are proportionally allocated to this group.



* The data before FY04 is export of general merchandise based on Balance of Payments Manual 4 (BPM 4), from July 2004 to June 2005 on Balance of Payments Manual 5 (BPM 5) and onward on Balance of Payments Manual 6 (BPM 6).



Table 13: Banks Floating Average Exchange

Country	Currency	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18
Australia	Dollar	83.9842	83.1744	82.5543	80.8187	79.9101	85.9932	89.1820
Bahrain	Dinar	278.3857	278.3601	278.3377	278.4219	278.4910	291.7573	292.0835
Canada	Dollar	84.4254	83.3699	84.6546	82.0411	81.9217	87.8233	89.6711
China	Yuan	15.7092	16.0081	15.8252	15.9370	15.9687	16.9305	17.4769
Denmark	Krone	16.6388	16.8366	16.6874	16.4816	16.8117	17.7266	18.4600
Hong Kong	Dollar	13.5122	13.4765	13.5096	13.5254	13.5236	14.1392	14.1483
Japan	Yen	0.9525	0.9527	0.9349	0.9307	0.9408	0.9780	1.0144
Kuwait	Dinar	349.2267	349.4514	349.6839	348.4119	349.6077	365.6564	368.9921
Malaysia	Ringgit	24.6381	24.6710	24.9305	24.9136	25.8036	27.1988	28.3385
New Zealand	Dollar	79.0478	75.4751	75.9930	72.0978	72.1352	78.3729	81.5068
Norway	Krone	13.3232	13.4967	13.2689	12.9152	12.7883	13.4125	14.3555
Oman	Riyal	273.6932	273.7580	273.7031	273.7049	273.8961	286.8368	287.0835
Qatar	Riyal	28.9422	28.9417	28.5643	28.0405	28.9640	30.3307	30.3625
Singapore	Dollar	77.5703	77.4992	77.5125	77.4024	78.1937	82.5384	84.3211
Sweden	Krona	12.9964	13.2078	12.9870	12.6173	12.6119	13.4025	14.0573
Switzerland	Franc	108.7300	109.2044	108.4126	105.7289	107.0467	112.7077	118.2705
Saudi Arabia	Riyal	28.0894	28.0743	28.0911	28.0970	28.1082	29.4217	29.4562
Thailand	Baht	3.1642	3.1748	3.1586	3.1734	3.2323	3.3836	3.5266
Turkey	Lira	29.8399	30.5540	29.5872	27.8961	26.6552	29.2162	29.2836
UAE	Dirham	28.6802	28.6635	28.6828	28.6868	28.7013	30.0420	30.0787
UK	Pound	138.1287	135.9096	141.1784	139.0266	141.8649	148.3562	156.4697
USA	Dollar	105.3210	105.2641	105.3328	105.3441	105.3955	110.3007	110.4207
EMU	Euro	123.5017	124.9417	124.0028	122.4800	124.9420	131.6803	137.1381

Average Exchange Rate of Major Currencies.

Feb-18	Mar-18	Apr-18	May-18	Jun-18	FY18*	FY17*	Country	Currency
86.0284	88.51924	87.3878	87.23782	89.48545	85.3563	78.9703	Australia	Dollar
292.122	305.0076	305.2966	304.8904	319.7683	291.9102	276.8340	Bahrain	Dinar
86.47927	89.40564	89.86538	89.63507	91.49557	86.7323	78.9236	Canada	Dollar
17.4667	18.3746	18.25401	18.02514	18.33163	17.0256	15.4059	China	Yuan
18.14521	19.07125	18.81457	18.10267	18.96278	17.7283	15.3577	Denmark	Krone
14.13079	14.72223	14.73688	14.7315	15.47878	14.1362	13.5015	Hong Kong	Dollar
1.030265	1.082967	1.058751	1.061838	1.097258	1.0029	0.9611	Japan	Yen
368.6306	385.7458	384.0837	382.3007	401.6806	366.9560	345.0024	Kuwait	Dinar
28.16775	29.90096	29.49455	29.05777	30.09558	27.2676	24.4675	Malaysia	Ringgit
79.83866	83.45601	81.73729	80.60365	82.26067	78.5437	74.6007	New Zealand	Dollar
14.03194	14.73441	14.51427	14.13211	14.93493	13.8257	12.4644	Norway	Krone
287.1391	299.9351	300.1155	300.1682	315.5455	287.1316	272.1248	Oman	Riyal
30.36442	31.71745	31.73293	31.73995	33.36692	30.2556	28.7657	Qatar	Riyal
83.33831	87.91552	87.2671	86.23035	88.86849	82.3881	75.1927	Singapore	Dollar
13.4269	13.81796	13.338	13.13562	13.53347	13.2610	11.8827	Sweden	Krona
117.4744	120.6396	116.9914	116.785	121.9278	113.6599	105.5866	Switzerland	Franc
29.46073	30.72514	30.79809	30.78982	32.33952	29.4543	27.9260	Saudi Arabia	Riyal
3.515025	3.701005	3.667322	3.612668	3.667816	3.4148	3.0034	Thailand	Baht
29.0248	29.30281	28.5389	25.80536	26.55358	28.5215	31.2311	Turkey	Lira
30.08296	31.37382	31.4461	31.43721	33.02288	30.0749	28.5170	UAE	Dirham
153.4433	161.4866	159.1471	153.4872	158.9889	148.9573	132.7123	UK	Pound
110.451	115.1634	115.4655	115.4414	121.2883	110.4324	104.6971	USA	Dollar
134.934	141.727	140.0228	134.5853	141.0679	131.7520	114.0341	EMU	Euro

*Annual Banks Floating Average Exchange Rate

Table 14: Annual, Quarterly & Monthly Export of Goods *

(Amount in Million US\$)

Period	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
Annual	19,125	19,680	25,369	24,718	24,802	25,078	24,090	21,972	22,003	24,768
Growth (%)	-6.5	2.9	28.9	-2.6	0.3	1.1	-3.9	-8.8	0.1	12.6
Quarter-wise										
Quarter-I	5,712 (29.9)	4,636 (23.6)	5,269 (20.8)	6,154 (24.9)	6,151 (24.8)	6,257 (25.2)	5,960 (24.0)	5,318 (24.2)	5,054 (23.0)	5,650 (22.8)
Quarter-II	4,378 (22.9)	4,684 (23.8)	5,851 (23.1)	5,926 (24.0)	6,003 (24.2)	6,210 (25.0)	6,206 (25.0)	5,465 (24.9)	5,577 (25.3)	6,141 (24.8)
Quarter-III	4,235 (22.1)	5,035 (25.6)	6,776 (26.7)	6,270 (25.4)	6,192 (25.0)	6,279 (25.3)	5,866 (23.7)	5,545 (25.2)	5,683 (25.8)	6,463 (26.1)
Quarter-IV	4,801 (25.1)	5,325 (27.1)	7,472 (29.5)	6,368 (25.8)	6,456 (26.0)	6,332 (25.5)	6,058 (24.4)	5,644 (25.7)	5,689 (25.9)	6,514 (26.3)
Month-wise										
July	1,981 (10.4)	1,559 (7.9)	1,654 (6.5)	2,138 (8.7)	2,020 (8.1)	2,194 (8.7)	1,919 (8.0)	1,759 (8.0)	1,508 (6.9)	1,817 (7.3)
August	1,772 (9.3)	1,471 (7.5)	1,819 (7.2)	2,120 (8.6)	2,030 (8.2)	2,009 (8.0)	1,880 (7.8)	1,738 (7.9)	1,857 (8.4)	2,090 (8.4)
September	1,960 (10.2)	1,606 (8.2)	1,796 (7.1)	1,895 (7.7)	2,101 (8.5)	2,054 (8.2)	2,161 (8.7)	1,821 (7.3)	1,689 (7.7)	1,743 (7.0)
October	1,365 (7.1)	1,632 (8.3)	1,841 (7.3)	1,969 (8.0)	2,117 (8.5)	2,063 (8.3)	2,088 (8.4)	1,778 (7.2)	1,826 (8.3)	1,960 (7.9)
November	1,575 (8.2)	1,433 (7.3)	1,935 (7.6)	1,900 (7.7)	2,027 (8.2)	1,820 (7.3)	1,861 (7.5)	1,740 (7.0)	1,860 (8.5)	2,173 (8.8)
December	1,439 (7.5)	1,619 (8.2)	2,076 (8.2)	2,056 (8.3)	1,859 (7.5)	2,327 (9.4)	2,257 (9.1)	1,947 (7.9)	1,891 (8.6)	2,008 (8.1)
January	1,282 (6.7)	1,636 (8.3)	2,039 (8.0)	1,974 (8.0)	2,085 (8.4)	2,129 (8.6)	1,964 (7.9)	1,692 (6.8)	1,811 (8.2)	2,090 (8.4)
February	1,499 (7.8)	1,543 (7.8)	2,260 (8.9)	2,154 (8.7)	1,930 (7.8)	2,058 (8.3)	1,853 (7.5)	1,864 (7.5)	1,797 (8.2)	2,057 (8.3)
March	1,454 (7.6)	1,856 (9.4)	2,477 (9.8)	2,142 (8.7)	2,177 (8.8)	2,092 (8.4)	2,049 (8.3)	1,989 (8.0)	2,075 (9.4)	2,316 (9.4)
April	1,497 (7.8)	1,819 (9.2)	2,571 (10.1)	2,138 (8.7)	2,204 (8.9)	2,097 (8.5)	2,067 (8.3)	1,818 (7.3)	1,827 (8.3)	2,235 (9.0)
May	1,496 (7.8)	1,717 (8.7)	2,239 (8.8)	2,179 (8.8)	2,258 (9.1)	2,133 (8.6)	1,880 (7.6)	1,959 (7.9)	1,978 (9.0)	2,265 (9.1)
June	1,808 (9.5)	1,789 (9.1)	2,662 (10.5)	2,051 (8.3)	1,994 (8.0)	2,102 (8.5)	2,111 (8.5)	1,867 (7.5)	1,884 (8.6)	2,014 (8.1)

Notes: 1. Figures in parentheses are percentage to annual export of the respective years

2. Due to rounding off separate items, totals may show minor differences

* The data before FY04 is export of general merchandise based on Balance of Payments Manual 4 (BPM 4), from July 2004 to June 2005 on Balance of Payments Manual 5 (BPM 5) and onward on Balance of Payments Manual 6 (BPM 6).

Table 15: Annual, Quarterly & Monthly Export of Services

(Amount in Million US\$)

Period	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
Annual	4,087	5,213	5,745	5,013	6,724	5,345	5,878	5,459	5,555	5,288
Growth (%)	14.7	27.6	10.2	-12.7	34.1	-20.5	10.0	-7.2	1.8	-4.8
Quarter-wise										
Quarter-I	1,129 (27.6)	875 (16.8)	1,068 (18.6)	1,225 (24.4)	2,173 (32.3)	995 (14.8)	1,743 (25.9)	1,767 (32.4)	1,204 (21.7)	1,286 (24.3)
Quarter-II	941 (23.0)	1,065 (20.4)	2,234 (38.9)	1,437 (28.7)	2,058 (30.6)	1,440 (21.4)	1,170 (17.4)	1,165 (21.3)	1,260 (22.7)	1,355 (25.6)
Quarter-III	768 (18.8)	1,162 (22.3)	1,119 (19.5)	1,219 (24.3)	1,201 (17.9)	1,396 (20.8)	1,841 (27.4)	1,152 (21.1)	1,850 (33.3)	1,325 (25.1)
Quarter-IV	1,249 (30.6)	2,111 (40.5)	1,324 (23.0)	1,132 (22.6)	1,292 (19.2)	1,514 (22.5)	1,124 (16.7)	1,375 (25.2)	1,241 (22.3)	1,322 (25.0)
Month-wise										
July	205 (5.8)	260 (6.4)	271 (5.2)	315 (5.5)	370 (7.4)	349 (5.2)	343 (6.8)	359 (7.2)	715 (13.1)	399 (7.5)
August	213 (6.0)	202 (4.9)	323 (6.2)	356 (6.2)	429 (8.6)	1,501 (22.3)	305 (6.1)	691 (13.8)	341 (6.2)	425 (8.0)
September	187 (5.2)	667 (16.3)	281 (5.4)	397 (6.9)	426 (8.5)	323 (4.8)	347 (6.9)	693 (13.8)	711 (13.0)	462 (8.7)
October	225 (6.3)	327 (8.0)	363 (7.0)	419 (7.3)	506 (10.1)	491 (7.3)	671 (13.4)	401 (8.0)	400 (7.3)	411 (7.8)
November	242 (6.8)	251 (6.1)	333 (6.4)	543 (9.5)	398 (7.9)	343 (5.1)	341 (6.8)	310 (6.2)	321 (5.9)	416 (7.9)
December	313 (8.8)	363 (8.9)	369 (7.1)	1,272 (22.1)	533 (10.6)	1,224 (18.2)	428 (8.5)	459 (9.2)	444 (8.1)	528 (10.0)
January	200 (5.6)	347 (8.5)	246 (4.7)	353 (6.1)	336 (6.7)	379 (5.6)	347 (6.9)	360 (7.2)	354 (6.5)	440 (8.3)
February	483 (13.6)	197 (4.8)	627 (12.0)	373 (6.5)	432 (8.6)	366 (5.4)	667 (9.9)	1,043 (15.5)	351 (6.4)	442 (8.4)
March	308 (8.6)	224 (5.5)	289 (5.5)	393 (6.8)	451 (9.0)	456 (6.8)	382 (5.7)	438 (6.5)	447 (8.2)	443 (8.4)
April	286 (8.0)	271 (6.6)	622 (11.9)	478 (8.3)	350 (7.0)	421 (6.3)	383 (5.7)	403 (6.0)	594 (10.9)	413 (7.8)
May	236 (6.6)	681 (16.7)	1087 (20.9)	408 (7.1)	351 (7.0)	386 (5.7)	758 (11.3)	318 (4.7)	361 (6.6)	455 (8.6)
June	666 (18.7)	297 (7.3)	402 (7.7)	438 (7.6)	431 (8.6)	485 (7.2)	373 (5.5)	403 (6.0)	420 (7.7)	454 (8.6)

Notes: 1. Figures in parentheses are percentage to annual export of the respective years

2. Due to rounding off separate items, totals may show minor differences