

Seminar on “Promoting Agriculture Value Chain Financing” On March 30, 2015 at Hotel Marriott, Karachi

The State Bank of Pakistan (SBP) in collaboration with Food and Agriculture Organization (FAO) of the United Nations is organizing a Seminar on “Promoting Agricultural Value Chain Financing” in Pakistan on **30th March, 2015 at Marriott Hotel, Karachi**. The Seminar is aimed at enhancing the understanding of senior executives of commercial and microfinance banks by providing them technical insights on innovation-backed global practices for improving delivery of agricultural and rural finance services across Pakistan.

The Seminar will share the experiences, technical know-how and innovative models of leading banks which are successfully lending to fast-growing profitable agricultural value chains. This Seminar is specifically designed for the commercial and microfinance banks exploring innovative agri. lending products and expanding their portfolio to the agricultural sector.

The senior executives including credit/risk heads of the banks will get an opportunity to share their perspective and understanding of agri-market dynamics, opportunities & challenges in financing to Agriculture. Mr. Calvin Miller Team Leader, FAO Italy and Dr. Prasun Das, Consultant APRACA, and other speakers/experts from banking and development sector will share their thoughts and experience in the seminar.



Programme

Time	Topic	Speaker
09:00 am-09:10 am	Recitation from Holy Quran	
09:10 am-09:40 am	Policy perspective on VC Financing to promote formal financing to agri market.	State Bank of Pakistan
09:40 am-10:00 am	Attaining scales with small producers through Value Chains Development	Mr. Nasar Hayat FAO Pakistan
10:00 am-10:30 am	Bank's perspective on VC Financing	Bank
10:30 am-11:00 am	Why should banks adopt innovative VC Financing models?	Mr. Calvin Miller FAO
11:00-11:30 am	Coffee Break	
Success Stories - Sharing Market Experiences		
11:30 am-11:40 am	Potato Value Chain	Mr. Ghalib Nishtar-President KBL
11:40 am-11:50 pm	Sugar Mill VC Model	Mr. Khashif Thanvi-HBL
11:50 am-12:00 pm	Dairy Value Chain	Mr. Favad Soomro Engro Foods
12:00 pm-12:20 pm	Linking small farmers to Value Chains-Global Experiences	Dr. Prasun Das, APRACA
12:20 pm- 01:00 pm	Expert Panel Q&A	State Bank of Pakistan
01:00 pm- 01:15 pm	Shield Distribution & Closing Remarks	
1:15 pm- 2:15 pm	Lunch Break	