

## **REQUEST FOR PROPOSALS**

Engagement of an External Auditor for the State Bank of Pakistan & SBP Banking Services Corporation from FY 2022-23 to FY 2026-2027

(National Open Competitive Bidding)

Fixed Budget Selection Method - Regulation 3(E) of Procurement of Consultancy Services Regulations, 2010

February 2023

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#### Section I. Letter of Invitation



## SBP BANKING SERVICES CORPORATION

## **Letter of Invitation**

RFP No. GSD (Proc. II) /Finance-External Auditor/7315/2023

SBP Banking Services Corporation, on behalf of the State Bank of Pakistan (SBP), invites sealed proposals from eligible consultants that appear on the Active Taxpayers List of FBR for the **Engagement of an External Auditor for the State Bank of Pakistan & SBP Banking Services Corporation from FY 2022-23 to FY 2026-2027.** The Bidding will be conducted under Regulation 3(E): Fixed Budget Selection Method of the Procurement of Consultancy Services Regulations, 2010.

Request for Proposals (RFP) Documents containing a detailed description of the services and other Terms & Conditions etc. can be obtained free of cost via email request at <a href="mailto:gsd.proc2@sbp.org.pk">gsd.proc2@sbp.org.pk</a> along with the NTN registration certificate or downloaded directly from the SBP website <a href="mailto:www.sbp.org.pk">www.sbp.org.pk</a>. In case of any discrepancy/conflict, provisions of Bidding Documents, including any addenda posted on the SBP website, shall prevail.

A Pre-Proposals Conference will be held on **February 16, 2023, at 11:00 AM (PKT)** via Zoom Meeting Application. Meeting ID & Password is given in the RFP Documents. The prospective Consultants can also obtain the Meeting ID & Passcode through an email request at <a href="mailto:gsd.proc2@sbp.org.pk">gsd.proc2@sbp.org.pk</a>

The Proposals prepared in accordance with the instructions provided in the RFP Documents must be delivered in a hard copy submitted (in person or by post) on or before **February 28, 2023, at 11:00 AM (PKT)**, which shall be opened on the same day at **11:30 AM (PKT)** at the Learning Resource Centre/Heritage Meeting Room, State Bank of Pakistan, I.I. Chundrigar Road, Karachi, Pakistan in the presence of representatives of consultants who may choose to be present. This Letter of Invitation is also available on SBP & PPRA websites: <a href="https://www.sbp.org.pk">www.sbp.org.pk</a> & <

#### **Joint Director**

Procurement Division-II
General Services Department
4th Floor, BSC House, State Bank of Pakistan
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#### Section II. Instructions to Consultants

#### A. GENERAL PROVISIONS

#### **1. Definitions** 1.1. Definitions

- a) "Affiliate(s)" means an individual or an entity that directly or indirectly controls, is controlled by or is under common control with the Consultant.
- b) "Applicable Law" means the laws and any other instruments having the force of law in Pakistan or another country as may be specified in the **Data Sheet**, as they may be issued and in force from time to time.
- c) "Authority" means Public Procurement Regulatory Authority.
- d) "Consultant" means a legally-established professional audit firm or an entity that may provide or provides the Services to the Procuring Agency under the Contract.
- e) "Data Sheet" means an integral part of the Instructions to Consultants (ITC) that is used to reflect specific country and assignment conditions to supplement, but not to over-write, the provisions of the ITC.
- f) "Day" means a calendar day.
- g) "Experts" means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Sub-consultant or Joint Venture member(s).
- h) "ITC" is the Instructions to Consultants that provide them with all information needed to prepare their Proposals.
- i) "Joint Venture (JV)" means an association with or without a legal personality distinct from that of its members, of more than one Consultant where one member has the authority to conduct all business for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Procuring Agency for the performance of the Contract.
- "Key Expert(s)" means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose CV is taken into account in the technical evaluation of the Consultant's proposal.
- k) "LOI" means the Letter of Invitation advertised by the Procuring Agency.
- l) "Non-Key Expert(s)" means an individual professional provided by the Consultant or it's Sub-consultant assigned to

perform the Services or any part thereof under the Contract and whose CVs are not evaluated individually. m) "Procurement Regulatory Framework" means Public Procurement Rules, 2004 (PPR-2004) and Procurement of Consultancy Services Regulations, 2010 (PCSR-2010). n) "Procuring Agency" means the State Bank of Pakistan established under SBP Act, 1956. However, on behalf of the Procuring agency, the procurement process shall be managed by SBP Banking Services Corporation, hereinafter called the "Bank," which is a wholly-owned subsidiary of the State Bank of Pakistan and was set up in January 2002 through SBP Banking Services Ordinance, 2001. o) "Proposal" means the Technical Proposal or the Financial Proposal of the Consultant. p) "RFP" means the Request for Proposals issued by the Procuring Agency for soliciting technical and financial proposals from the Consultant. g) "Services" means the activities and tasks to be performed by the Consultant under the Contract. r) "Sub-consultant" means an entity to whom the Consultant intends to subcontract any part of the Services while remaining responsible to the Procuring Agency during the performance of the Contract. s) "TORs" means the Terms of Reference that explain the objectives, scope of services, respective responsibilities of the Procuring Agency and the Consultant, and expected results and deliverables of the assignment. 2. Introduction 2.1. The Procuring Agency named in the **Data Sheet** intends to select a Consultant in accordance with the method of selection specified in the **Data Sheet**. The eligible Consultants are invited to submit a Technical Proposal and a Financial Proposal for consulting services named in the Data Sheet. The Proposal will be the basis for negotiating and ultimately signing the Contract with the selected Consultant. 2.2. The Consultants should familiarize themselves with the local conditions and take them into account in preparing their Proposals. including attending a pre-proposal conference if one is specified in the Data Sheet. Attending any such pre-proposal conference is optional and is at the Consultants' expense. 2.3. The Procuring Agency will timely provide, at no cost to the Consultants, the inputs, relevant project data, and reports required to prepare the Consultant's Proposal if specified in the **Data Sheet**.

## 3. Conflict of Interest

- 3.1. The Consultant is required to provide professional, objective, and impartial advice, at all times holding the Procuring Agency's interests paramount, strictly avoiding conflicts with other assignments or its corporate interests, and acting without any consideration for future services.
- 3.2. The Consultant must disclose to the Procuring Agency any actual or potential conflict that impacts its capacity to serve the best interest of its Procuring Agency. Failure to disclose such situations may lead to the disqualification of the Consultant or the termination of its Contract and/or sanctions by the Procuring Agency.
- 3.3. Without limitation on the generality of the foregoing, the Consultant shall not be hired under the circumstances set forth below:
  - (a) <u>Conflicting Activities:</u> A Consultant that the Procuring Agency has engaged for providing goods, works, or non-consulting services for a project, or any of its Affiliates, shall be disqualified from providing consulting services resulting from or directly related to those goods, works, or non-consulting services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project or any of its Affiliates shall be disqualified from subsequently providing goods or works or non-consulting services resulting from or directly related to the consulting services for such preparation or implementation.
  - (b) <u>Conflicting Assignments:</u> A Consultant (including its Experts and Sub-consultants) or any of its Affiliates shall not be hired for any assignment that, by its nature, may conflict with another assignment of the Consultant for the same or another Procuring Agency.
  - (c) <u>Conflicting Relationships:</u> A Consultant (including its Experts and Sub-consultants) that has a close business or family relationship with a professional staff of the Procuring Agency, who are directly or indirectly involved in any part of (i) the preparation of the Terms of Reference for the assignment, (ii) the selection process for the Contract, or (iii) the supervision of the Contract, may not be awarded a Contract unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Procuring Agency throughout the selection process and the execution of the Contract.

## 4. Unfair Competitive Advantage

4.1. Fairness and transparency in the selection process require that the Consultants or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to the assignment in question. To that end, the Procuring Agency shall indicate in the **Data Sheet** and make all eligible Consultants available with this RFP all information that would, in that respect, give such Consultant any unfair competitive advantage over competing Consultants.

## 5. Corrupt and 5.1. The Procuring Agency requires compliance with the Public Fraudulent Procurement Regulatory Framework regarding corrupt and **Practices** fraudulent practices as outlined in Rule 2(1)(f) of the Public Procurement Rules, 2004 (PPR 2004). Under Rule 19 of PPR-2004, the Procuring Agency can inter alia blacklist the Consultants indulging in corrupt or fraudulent practices. Such barring action shall be duly publicized and communicated to the Authority. 5.2. In further pursuance of this Regulatory Framework, Consultants shall permit and shall cause their agents (whether declared or not), sub-Consultants, sub-consultants, service providers, suppliers, and personnel, to permit the Procuring Agency to inspect all accounts, records and other documents relating to any shortlisting process, Proposal submission, and contract performance (in the case of award), and to have them audited by auditors appointed by the Procuring Agency. **Eligible** 6.1. The Procuring Agency permits consultants (either individually or **Consultants** through Joint Venture/Sub-Consultant) as specified in **Data Sheet** to offer consulting services for the project. 6.2. Furthermore, it is the Consultant's responsibility to ensure that its Experts, joint venture members, Sub-consultants, agents (declared or not), service providers, suppliers and/or their employees meet the eligibility requirements. 6.3. As an exception to the foregoing **Clauses 6.1 and 6.2** above: (a) **Sanctions**: A firm or an individual declared blacklisted by the Procuring Agency/Authority shall be ineligible to participate in the procurement process or to be awarded a contract during such period. The debarred firms and individuals' list is available at the electronic address specified in the **Data Sheet**. (b) **Prohibitions:** Firms and individuals of a country may be ineligible if so indicated in **Section V** (**Eligible Countries**). (c) Restrictions for Public Employees: Government officials and civil servants of Pakistan are not eligible to be included as Experts in the Consultant's Proposal unless such engagement does not conflict with any employment or other laws, regulations, or policies of the Government of Pakistan, and they Are on leave of absence without pay or have resigned or retired; Are not being hired by the same agency they were (ii) working for before going on leave of absence without pay, resigning, or retiring In case of resignation or retirement, for at least two years, or the period established by statutory provisions applying to civil servants or government employees, whichever is longer. Experts who are employed by government-owned

universities, educational or research institutions are not

		eligible unless they have been full-time employees of their institutions for a year or more before being included in Consultant's Proposal.; and  (iv) Their hiring would not create a conflict of interest.
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T. Commel	7.1	B. PREPARATION OF PROPOSALS
7. General Considerations	7.1.	In preparing the Proposal, the Consultant is expected to examine the <b>RFP</b> in detail. Material deficiencies in providing the information requested in the <b>RFP</b> may result in the proposal's rejection.
8. Cost of Preparation of Proposal	8.1.	The Consultant shall bear all costs associated with the preparation and submission of its Proposals, and the Procuring Agency shall not be responsible or liable for those costs, regardless of the conduct or outcome of the selection process. The Procuring Agency is not bound to accept any proposal and reserves the right to annul the selection process under the procurement regulatory framework at any time before the Contract award without thereby incurring any liability to the Consultant.
9. Language	9.1.	The Proposal, all correspondence and documents relating to the Proposals exchanged between the Consultant and the Procuring Agency, shall be written in the language(s) specified in the <b>Data Sheet.</b>
10. Documents Comprising the Proposal	10.1.	The Proposal shall comprise the documents and forms listed in the <b>Data Sheet</b> .
11. Only One Proposal	11.1.	The Consultant (including the individual members of any Joint Venture) shall submit only one Proposal, either in its name or as part of a Joint Venture in another Proposal. If a Consultant, including any Joint Venture member, submits or participates in more than one proposal, all such proposals shall be disqualified and rejected. However, this does not preclude a Sub-consultant or the Consultant's staff from participating as Key Experts and Non-Key Experts in more than one Proposal when circumstances justify and if stated in the <b>Data Sheet</b> and subject to regulatory instructions, if any.
12. Proposal Validity	12.1.	Proposals shall remain valid for the period specified in the <b>Data Sheet</b> after the Proposal submission deadline prescribed by the Procuring Agency. To ensure the proposal's validity, it shall contain the Bid Securing declaration as a complementary proposal securing instrument having the validity <b>twenty-eight (28) days</b> more than the proposal validity period.
	12.2.	During this period, the Consultant shall maintain its original Proposals without any change, including the availability of the Key Experts and the total price.
	12.3.	If it is established that any Key Expert nominated in the Consultant's Proposal was not available at the time of Proposal submission or was included in the Proposal without his/her confirmation, such Proposal shall be disqualified and rejected for further evaluation,

and may be subject to blacklisting and debarment in accordance with Clause 5 of this ITC. (a) Extension of Validity Period If considered necessary, an extension can be made in case of exceptional circumstances (beyond the control of the procuring agency) after recording the reason(s) in writing. Such extension shall be only once, and the period of the extension should be determined keeping in view of the circumstances under which such extension is deemed to be necessary, however, the same shall not be more than the original bid validity period. The request and the responses shall be made in writing. Moreover, any such extension shall be solicited and procured in advance prior to the expiry of original (or initial) bid validity period. The Bid Securing declaration shall also be extended in conformity with the period of extension. (ii) If the Consultant agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal and with the confirmation of the availability of the Key Experts. (iii) The Consultant has the right to refuse to extend the validity of its Proposals in which case such Proposal will not be further evaluated. (b) Substitution of Kev Experts at Validity Extension If any of the Key Experts become unavailable for the extended validity period, the Consultant shall provide a written adequate justification and evidence satisfactory to the Procuring Agency together with the substitution request. In such case, a replacement Key Expert shall have equal or better qualifications and experience than those of the originally proposed Key Expert. The technical evaluation score, however, will remain to be based on the evaluation of the CV of the original Key Expert. (ii) If the Consultant fails to provide a replacement Key Expert with equal or better qualifications, or if the provided reasons for the replacement or justification are unacceptable to the Procuring Agency, such Proposal will be rejected. 13. Bid Securing The Bid Securing Declaration is required to protect the Procuring Declaration Agency against the risk of Consultant's conduct which would warrant the consultant to face the blacklisting or debarment proceedings in accordance with the procurement laws. 13.2. Any Proposal not accompanied with a Bid Securing Declaration shall be rejected by the Procuring Agency as non-responsive. 13.3. The Bid Securing Declaration of a joint venture must be in the name of the joint venture submitting the Proposal.

be discharged upon the signing the contract with the Mo-Advantageous Consultant, and furnishing the Performanc Guarantee.  13.5. A Consultant shall be suspended from being eligible fe participating in any future procurements with the Procurin Agency for the period of time indicated in the Bid Securin Declaration:  (a) if the Consultant withdraws its Proposal, except as provided in ITC 12.3(a)(iii) or  (b) in the case of a Most Advantageous Consultant, if the Consultant fails within the specified time limit to: (i) sign the contract, or (ii) furnish the required Performance Guarantee  14.1. The Consultant may request a clarification of any part of the RF during the period indicated in the Data Sheet before the Proposal submission deadline. Any request for clarification must be sent in writing/via email, to the Procuring Agency's address indicated in the Data Sheet. The Procuring Agency's address indicated in the Data Sheet. The Procuring Agency will respond in writing/via email, to the Procuring Agency's address indicated in the Data Sheet. The Procuring Agency but without identifying its source) to all Consultants (hose who obtained the RF document) and/or uploading on the www.sbp.org.pk.  14.2. At any time before the proposal submission deadline, the Procurin Agency may amend the RFP by issuing an amendment in writing/via email. The amendment shall be directly sent to thos Consultants, who obtained the RFP document from the Procurin Agency and will be uploaded on the www.sbp.org.pk for a prospective Consultants, The amendment(s) will be binding on a participating consultants.  (a) If the amendment is substantial, the Procuring Agency may extend the proposal submission deadline to give the prospective Consultants reasonable time to take an amendment in their Proposals.  (b) The Consultant who has already submitted the proposal pric to any amendment in the RFP, may submit a modified Proposor or a modification to any part of it based on the respective amendment in the RFP at any time prior to the proposal submiss			
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and Content financial information shall be declared non-responsive.	<b>Proposal Format</b>	15.1.	The Technical Proposal shall not include any information regarding Financial Proposal. A Technical Proposal containing material financial information shall be declared non-responsive.

	15.2.	The consultants will submit the proposals by using the Standard Forms provided in <b>Section III</b> of the <b>RFP</b> .
16. Financial Proposal	16.1.	<ul> <li>The Financial Proposal shall be prepared using the Standard Forms provided in Section IV of the RFP. It must include all costs associated with the assignment. No subsequent price adjustment shall be made except to the provision given in 16.1 (a).</li> <li>(a) Taxes: The Consultant and its Sub-consultants and Experts are responsible for meeting all tax liabilities arising out of the Contract unless stated otherwise in the Data Sheet. Information on taxes in the Procuring Agency's country is provided in the Data Sheet.</li> <li>(b) Currency of Proposal: The Consultant may express the price for its Services in the currency or currencies as stated in the Data Sheet.</li> <li>(c) Currency of Payment: Payment under the Contract shall be made in the currency or currencies in which the payment is</li> </ul>
		requested in the Proposal.
		SUBMISSION, OPENING AND EVALUATION
17. Submission, Sealing, and Marking of Proposals	17.1.	The Consultant shall submit a signed and complete Proposal comprising the documents and forms in accordance with <b>Clause 10 (Documents Comprising Proposal).</b> The submission can be done by mail or by hand. If specified in the <b>Data Sheet</b> , the Consultant has the option of submitting its Proposals electronically.
	17.2.	An authorized representative of the Consultant shall sign the original submission letters in the required format for both the Technical Proposal and the Financial Proposal and shall initial all pages of both. The authorization shall be in the form of a written power of attorney attached to the Technical Proposal.
	17.3.	A Proposal submitted by a Joint Venture shall be signed by all members so as to be legally binding on all members, or by an authorized representative who has a written power of attorney signed by each member's authorized representative.
	17.4.	Any modifications, revisions, interlineations, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Proposal.
	17.5.	The signed Proposal shall be marked "ORIGINAL", and its copies marked "COPY" as appropriate. The number of copies is indicated in the Data Sheet. All copies shall be made from the signed original. If there are discrepancies between the original and the copies, the original shall prevail.
	17.6.	The original and all the copies of the Technical Proposal shall be placed inside of a sealed envelope clearly marked "Technical Proposal", "Name of the Assignment, Reference Number, Name

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		AND ADDRESS OF THE CONSULTANT, and with a warning "Do Not Open Before < Submission DeadLine>" as given in the Bid Data Sheet.
	17.7.	Similarly, the original Financial Proposal shall be placed inside of a sealed envelope clearly marked "FINANCIAL PROPOSAL" followed by the Name Of The Assignment, Reference Number, Name And Address Of The Consultant, and with a warning "Do Not Open With The Technical Proposal."
	17.8.	The sealed envelopes containing the Technical and Financial Proposals shall be placed into one outer envelope and sealed. This outer envelope shall bear the Submission Address, RFP Reference Number, The Name Of The Assignment, Consultant's Name and The Address, and shall be clearly marked "Do Not Open Before <submission deadline="">".</submission>
	17.9.	If the envelopes and packages with the Proposal are not sealed and marked as required, the Procuring Agency will assume no responsibility for the misplacement, loss, or premature opening of the Proposal.
	17.10	The Proposal or its modifications must be sent to the address indicated in the <b>Data Sheet</b> and received by the Procuring Agency no later than the deadline indicated in the <b>Data Sheet</b> , or any extension to this deadline. Any Proposal or its modification received by the Procuring Agency after the deadline shall be declared late and rejected, and promptly returned unopened.
	17.11.	Prior to the deadline for submission of Proposal, a Consultant may withdraw, substitute or modify its Proposal(s) after it has been submitted, provided that written notice is received by the Procuring Agency.
18. Confidentiality	18.1.	Information relating to evaluation of Proposals and recommendations concerning to award of the contract shall not be disclosed by the Procuring Agency to the consultants or to any other person who is not officially concerned with the process, until the announcement of the result of evaluation.
	18.2.	The consultant shall not disclose or attempt to make public any information relating to the <b>RFP</b> Documents, bidding process and award of the contract to any person or entity without the Procuring Agency's prior written consent.
	18.3.	In case of any disclosure related to the bidding process and contractual obligations at any stage by any Consultant, the Procuring Agency may reject its Proposals and/or terminate the contract.
19. Opening of Proposal (Technical Proposals)	19.1.	The Procuring Agency will open all Proposals, in public, in the presence of Consultants' or their representatives who choose to attend, on the date and at the time, specified in the <b>Data Sheet</b> . The Consultant' representatives present shall sign attendance sheet.

- 19.2. First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding Proposal shall not be opened, but returned to the Consultant. No Proposal withdrawal shall be permitted unless the corresponding Withdrawal Notice contains a valid authorization to request the withdrawal and is read out at bid opening.
- 19.3. Second, outer envelopes marked "SUBSTITUTION" shall be opened. The inner envelopes containing the Substitution Proposal shall be exchanged for the corresponding Original Proposal being substituted, which is to be returned to the Consultant unopened. No envelope shall be substituted unless the corresponding Substitution Notice contains a valid authorization to request the substitution and is read out and recorded at bid opening.
- 19.4. Next, outer envelopes marked "MODIFICATION" shall be opened. No Technical Proposal and/or Financial Proposal shall be modified unless the corresponding Modification Notice contains a valid authorization to request the modification and is read out and recorded at the opening of the Proposal. The Technical Proposal, both Original as well as Modification, are to be opened, read out, and recorded at the opening. Financial Proposal, both Original and Modification, will remain unopened till the prescribed financial Proposal opening date.
- 19.5. The Procuring Agency's evaluation committee shall conduct the opening of the Technical Proposals in the presence of the Participating Consultants' authorized representatives who choose to attend (in person, or online if this option is offered in the **Data Sheet**). The opening date, time and the address are stated in the **Data Sheet**. The envelopes with the Financial Proposal shall remain sealed until they are opened in accordance with **Clause 22** of the **ITC**.
- 19.6. At the opening of the Technical Proposals the following shall be read out:
  - (a) the name of the Consultant or, in case of a Joint Venture, the name of the Joint Venture, the name of the lead member and the names and the countries of all members;
  - (b) the presence or absence of a duly sealed envelope of the Financial Proposal;
  - (c) any modifications to the Proposal submitted prior to proposal submission deadline; and
  - (d) any other information deemed appropriate or as indicated in the **Data Sheet**.

## 20. Proposals Evaluation

20.1. The evaluators of the Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.

	20.2.	The Consultant is not permitted to alter or modify its Proposal in any way after the proposal submission deadline. While evaluating the Proposals, the Procuring Agency will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.
21. Evaluation of Technical Proposals	21.1.	The Procuring Agency's evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and the <b>RFP</b> , applying the evaluation criteria, sub-criteria specified in the <b>Data Sheet</b> . A Proposal shall be rejected at this stage if it does not respond to important aspects of the <b>RFP</b> or if it fails to comply with the evaluation criteria indicated in the <b>Data Sheet</b> .
22. Public Opening of Financial Proposals (Fixed Budget Selection Method)	22.1.	After the technical evaluation is completed, the Procuring Agency shall issue the Technical Evaluation Report. The Financial Proposals of non-responsive consultants will be returned unopened after completing the selection process and Contract signing. The Procuring shall notify in writing to technically responsive and compliant Consultants about the date, time and location for the opening of the Financial Proposals. The opening date should allow the Consultants sufficient time to make arrangements for attending the opening. The Consultant's attendance at the opening of the Financial Proposals (in person, or online if such option is indicated in the <b>Data Sheet</b> ) is optional and is at the Consultant's choice.
	22.2.	The Financial Proposals shall be opened by the Procuring Agency's evaluation committee in the presence of the representatives of those Consultants whose proposals are technically responsive and compliant. At the opening, the names of the Consultants, and the overall technical scores (if any) shall be read aloud. The Financial Proposals will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded.
23. Correction of Errors	23.1.	Activities and items described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, and no corrections are made to the Financial Proposal.
	23.2. 23.3.	The Procuring Agency's evaluation committee will (a) correct any computational or arithmetical errors.  In case of discrepancy between (i) a partial amount (sub-total) and the total amount, or (ii) between the amount derived by multiplication of unit price with quantity and the total price, or (iii) between words and figures, the former will prevail.
24. Taxes	24.1.	The Consultant may be subject to local taxes on amounts payable by the Procuring Agency under the contract. The Procuring Agency shall evaluate the Consultant's Financial Proposals in accordance with the instructions in the <b>Data Sheet</b> .

# 25. Final Evaluation (Fixed Budget Selection)

- 25.1. Firm who shall obtain the highest score in Technical Evaluation and their Financial proposal amount falls within the available Budget amount as mentioned in the **Data Sheet**, will be declared as highest ranked/most advantageous.
- 25.2. Since this is fixed Budget procurement the available budget amount along with selection process is given in Data Sheet.

#### D. NEGOTIATIONS AND AWARD

### 26. Negotiations

- 26.1. The Procuring Agency shall hold negotiations, if specified in the **Data Sheet**, with the Consultant's representative(s) who must have written power of attorney to negotiate and sign a Contract on behalf of the Consultant.
- 26.2. The Procuring Agency shall prepare minutes of negotiations that are signed by the Procuring Agency and the Consultant's authorized representative.

### (a) **Availability of Key Experts**

- (i) The invited Consultant shall confirm the **availability of all Key Experts** included in the Proposal as a prerequisite to the negotiations, or, if applicable, a replacement in accordance with **Clause 12** of the **ITC**. Failure to confirm the Key Experts' availability may result in the rejection of the Consultant's Proposal and the Procuring Agency proceeding to negotiate the Contract with the next-ranked Consultant.
- (ii) Notwithstanding the above, the substitution of Key Experts at the negotiations may be considered if due solely to circumstances outside the reasonable control of and not foreseeable by the Consultant, including but not limited to death or medical incapacity. In such case, the Consultant shall offer a substitute Key Expert within the period of time specified in the letter of invitation to negotiate the Contract, who shall have equivalent or better qualifications and experience than the original candidate.

### (b) **Technical negotiations**

(i) The negotiations include discussions of the Terms of Reference (TORs), the proposed methodology, the Procuring Agency's inputs, the special conditions of the Contract, and finalizing the "Description of Services" part of the Contract. These discussions shall not alter the original scope of services under the TORs or the terms of the contract, lest the quality of the final product, its price, or the relevance of the initial evaluation be affected.

## (c) Financial Negotiations

(i) There shall be no financial negotiations, however, it may include only the clarification of the Consultant's tax liability and how it should be reflected in the Contract.

## 27. Conclusion of 27.1. The negotiations are concluded with a review of the finalized draft Contract, which then shall be initialed by the Procuring Agency and **Negotiations** the Consultant's authorized representative. 27.2. If the negotiations fail, the Procuring Agency shall inform the Consultant in writing of all pending issues and disagreements and provide a final opportunity to the Consultant to respond. If disagreement persists, the Procuring Agency shall terminate the negotiations informing the Consultant of the reasons for doing so: and the Procuring Agency will invite the next-ranked Consultant to negotiate a Contract. Once the Procuring Agency commences negotiations with the next-ranked Consultant, the Procuring Agency shall not reopen the earlier negotiations. 28. Award of Subject to ITC 26, the Procuring Agency will award the Contract to 28.1. the Consultant whose Proposal has been determined to be Contract substantially responsive to the **RFP** Documents and who has been declared as Most Advantageous Consultant, provided that such Consultant has been determined to be: (a) eligible in accordance with the provisions of ITC 6; (b) is determined to be qualified to perform the Contract satisfactorily; and (c) Successful negotiations have been concluded, if any. Procuring agency shall constitute a **Grievance Redressal** 29. Grievance 29.1. **Committee (GRC)** comprising of odd number of person with proper Redressal power and authorization to address the complaint. The GRC shall Mechanism not have any of the members of Procurement Evaluation Committee. 29.2. Before the bid submission deadline, any party can file its written complaint against the eligibility parameters or any other terms and conditions prescribed in the RFP Documents found contrary to provision of Procurement Regulatory Framework, and the same shall be addressed by the GRC. 29.3. Any Consultant feeling aggrieved by any act of the procuring agency after the submission of his bid may lodge a written complaint concerning his grievances not later than seven of the announcement of technical evaluation report and five (05) days after issuance of final evaluation report. 29.4. In case, the complaint is filed against the technical evaluation report, the GRC shall suspend the procurement proceedings. 29.5. In case, the complaint is filed after the issuance of the final evaluation report, the complainant cannot raise any objection on technical evaluation report. 29.6. The GRC shall investigate and decide upon the complaint within **ten** (10) days of its receipt. 29.7. Any Consultant or the procuring agency not satisfied with the decision of the GRC may file Appeal before the Appellate Committee

- of the Authority on prescribed format after depositing the fee as prescribed in **Redressal of Grievances Regulations**, **2021**.
- 29.8. The Appellate Committee, upon receipt of the Appeal against the decision of the GRC complete in all respect shall serve notices in writing upon all the parties to Appeal.
- 29.9. The Appellate Committee shall call the record from the concerned procuring agency or the GRC as the case may be, and the same shall be provided within prescribed time.
- 29.10. The Appellate Committee may after examination of the relevant record and hearing all the concerned parties, shall decide the complaint within **fifteen (15) days** of receipt of the Appeal.
- 29.11. The decision of the Appellate Committee shall be in writing and shall be signed by the Head and each Member of the Committee. The decision of the committee shall be final.

## 30. Mechanism of Blacklisting

- 30.1. The Procuring Agency shall bar, for not more than the time prescribed in Rule-19 of the Public Procurement Rules, 2004, from participating in their respective procurement proceedings, the Consultant who either:
  - (a) Involved in corrupt and fraudulent practices as defined in **Rule- 2 of PPR-2004**;
  - (b) Fails to perform his contractual obligations; and
  - (c) Fails to abide by the Bid Securing declaration;
- 30.2. The show cause notice shall contain: (a) precise allegation, against the Consultant; (b) the maximum period for which the Procuring Agency proposes to debar the Consultant from participating in any public procurement of the Procuring Agency; and (c) the statement, if needed, about the intention of the Procuring Agency to make a request to the Authority for debarring the Consultant from participating in public procurements of all the procuring agencies.
- 30.3. The procuring agency shall give minimum of **seven (07) days** to the Consultant for submission of written reply of the show cause notice.
- 30.4. In case, the Consultant fails to submit written reply within the requisite time, the Procuring Agency may issue notice for personal hearing to the Consultant/authorize representative of the Consultant and the procuring agency shall decide the matter on the basis of available record and personal hearing, if availed.
- 30.5. In case the Consultant submits written reply of the show cause notice, the Procuring Agency may decide to file the matter or direct issuance of a notice to the Consultant for personal hearing.
- 30.6. The Procuring Agency shall give minimum of **seven (07) days** to the Consultant for appearance before the specified officer of the Procuring Agency for personal hearing. The specified officer shall decide the matter on the basis of the available record and personal hearing of the Consultant, if availed.

- 30.7. The procuring Agency shall decide the matter within fifteen (15) days from the date of personal hearing unless the personal hearing is adjourned to a next date and in such an eventuality, the period of personal hearing shall be reckoned from the last date of personal hearing.
  30.8. The Procuring Agency shall communicate to the Consultant the order of debarring the Consultant from participating in any public
- 30.8. The Procuring Agency shall communicate to the Consultant the order of debarring the Consultant from participating in any public procurement with a statement that the Consultant may, within **thirty (30) days**, prefer a representation against the order before the Authority.
- 30.9. Such blacklisting or barring action shall be communicated by the procuring agency to the Authority and respective consultant(s) in the form of decision containing the grounds for such action. The same shall be publicized by the Authority after examining the record whether the procedure defined in blacklisting and debarment mechanism has been adhered to by the procuring agency.
- 30.10. The Consultant may file the review petition before the Review Petition Committee Authority within **thirty (30) days** of communication of such blacklisting or barring action after depositing the prescribed fee and in accordance with Regulations for <u>Procedure for Filing & Disposal of Review Petition under Rule 19(3), 2021.</u> The Committee shall evaluate the case and decide within **ninety (90) days** of filing of review petition.
- 30.11. The committee shall serve a notice in writing upon all respondent of the review petition. The notices shall be accompanied by the copies of review petition and all attached documents of the review petition including the decision of the procuring agency. The parties may file written statements along with essential documents in support of their contentions. The Committee may pass such order on the representation may deem fit.
- 30.12. The Authority on the basis of decision made by the committee either may debar a Consultant from participating in any public procurement process of all or some of the procuring agencies for such period as the deemed appropriate or acquit the Consultant from the allegations. The decision of the Authority shall be final.

## 31. Performance Guarantee

31.1. The Most Advantageous Consultant shall provide Performance Guarantee to the Client no later than **twenty eight (28) days** from the date of Notification of Award. The Performance Guarantee shall be issued in an amount and form by a Commercial Bank, that will be acceptable to the Client and denominated in the currency in which the Contract Price is payable.

## Section III. Data Sheet

ITC	Description
2.1	Name of the Procuring Agency: <u>State Bank of Pakistan</u> (SBP Banking Services Corporation shall conduct the procurement process on behalf of the State Bank of Pakistan)
	<b>Method of selection</b> : <u>Fixed Budget Selection Method - Regulation 3(E) of Procurement of Consultancy Services Regulations, 2010</u>
	Technical and Financial Proposals are to be submitted in separate envelopes (each) as per the <u>Single Stage Two Envelop Bidding Procedure</u>
	The name of the assignment is: <u>Engagement of an External Auditor for the State Bank of Pakistan &amp; SBP Banking Services Corporation from FY 2022-23 to FY 2026-2027</u>
2.2	A Pre-proposal Conference will be held: Yes,
	The meeting shall be held online on <b>February 16, 2023, 11:00 AM (PKT)</b> via Zoom Meeting Application. Consultants are encouraged to attend the meeting. The meeting details are given below;  • Join Zoom Meeting: <a href="mailto:Embedded Link">Embedded Link</a> • Meeting ID: 378 635 5343  • Passcode: sunnydays
	In case of any related queries, please drop an email at gsd.proc2@sbp.org.pk
4.1	Unfair Competitive Advantage is <b>Not applicable</b>
6.3 (a)	A list of debarred firms and individuals is available at the PPRA website: Black List Firm of Pakistan (ppra.org.pk)
9.1	<ul> <li>The language of the Bid is English/Urdu</li> <li>All correspondence shall be in English/Urdu</li> <li>The language for translation of supporting documents and printed literature is English.</li> </ul>
10.1	The Proposal shall comprise the following:
	1st Inner Envelope with the Technical Proposal Standard Forms (Section III)  (1) Form A: Power of Attorney (2) TECH-1: Technical Proposal Submission Form (3) TECH-2 (A&B): Consultant's Organization and Experience (4) TECH-3: Curriculum Vitae (5) TECH-4: Bid Securing declaration (6) TECH-5: Beneficial Ownership Form (7) TECH-6: Undertaking (8) TECH-7: Technical Compliance Form, And (9) Supporting Documents against 21.1 of Data Sheet (Technical Evaluation Criteria)

ITC	Description
	2nd Inner Envelope with the Financial Proposal Financial Proposal Standard Forms (Section IV of RFP)  (1) FIN-1: Financial Proposal Submission Form (2) FIN-2: Price Schedule
11.1	Participation of Sub-consultants, Key Experts and Non-Key Experts in more than one Proposal: <b>Not Allowed</b>
12.1	Proposals shall be valid until One Hundred Eighty (180) days from the Proposal submission deadline.
14.1	Clarifications may be requested no later than <b>Seven (07) days</b> prior to the submission deadline.
	The contact information for requesting clarifications is:
	Join Director, Procurement Division II General Services Department (GSD) BSC House, State Bank of Pakistan I.I. Chundrigar Road, Karachi Tel: +92-21-3311-5420/5478 gsd.proc2@sbp.org.pk
16.1 (a)	Information on the Consultant's tax obligations can be found at the websites of relevant revenue authorities such as FBR, SRB, etc.
	However, any subsequent legislation enacted, changes in the rate of any indirect tax, levy of additional tax or duty during the currency of contract that impacts the contract price would be equally accounted for by both the parties i.e. in case of increase or decrease in the rates of the said taxes and duties or levy of any new tax or duty, the contract price would be adjusted accordingly.
16.1 (b)	The Financial Proposal shall be stated in <b>PKR only</b>
17.1	The Consultants shall <b>NOT</b> have the option of submitting their Proposals electronically.
17.5	The Consultant must submit: (a) Technical Proposal: one (1) original and One copy; (b) Financial Proposal: one (1) original.
17.7 and 17.8	The Proposals must be submitted no later than: February 28, 2023, 11:00 AM (PKT). The Proposal submission address is:
	Join Director, Procurement Division II General Services Department (GSD) BSC House, State Bank of Pakistan I.I. Chundrigar Road, Karachi Tel: +92-21-3311-5420/5478 gsd.proc2@sbp.org.pk

ITC	Description						
19.5	An online option of the opening of the Technical Proposals is offered: <b>No</b>						
	The opening shall take place at:	The opening shall take place at:					
	Learning & Resource Center/Herita	age Meeting Room.					
	State Bank of Pakist	can,					
	I.I. Chundrigar Road, K						
	Date & Time of Bid Opening: February 28, 2023	, 11:30 AM (PKT)					
19.6 (d)	In addition, the following information will be r Technical Proposals <b>Not Applicable</b> .	ead aloud at the opening of the					
21.1	Technical Evaluation Criteria						
	The technical evaluation criteria comprise of <u>Mandato</u> . <u>Qualification Criteria</u> . The Consultant must meet the follatter criteria.						
	# Mandatory Evaluation Parameter	Means of Verification					
	1. The Audit firm must appear on the Active Tax Payers List of FBR.	NTN Registration Certificate & ATL snapshot					
	The Audit firm must be registered with Audit Oversight Board (AOB).	Relevant Supporting Document(s)					
	i. It has never been blacklisted or debarred by any organization and is not on the sanctioned list of NACTA (National Counter Terrorism Authority)  ii. None of the partners/directors of the audit firm remained part, in any capacity, of any committee, key management, subsidiaries, or Board of the State Bank of Pakistan during the last two years  iii. None of its partners/directors are currently involved in any internal litigation or arbitration.	Undertaking as per Form Tech. 6 on stamp paper of Rs. 100/-					
	4. The Audit firm must have an "A" rating in the last 03 years in the SBP panel of Auditors maintained under section 35(1) of BCO 1962.	Relevant Supporting Document(s)					
	5. The Audit firm must have a satisfactory QCR rating by the ICAP in the last 03 years.	Relevant Supporting Document(s)					
	6. The Audit firm must have a satisfactory review rating by the international affiliates in the last 03 years.	Relevant Supporting Document(s)					
	<b>Note:</b> The audit firm that has completed five (5) years under the Bank's rotation policy in the last year is not eligible for re-appointment of the $6^{th}$ year's audit.						
	After meeting the mandatory eligibility criteria, the Congiven score-based qualification criteria.	sultant shall be assessed based on the					

ITC	Description				
	Score-Based Evaluation Criteria				
		i. No. of Partners (1 point for each partner)	15		
		ii. <b>Qualified Chartered Accountants</b> (0.5 points for each	40		
	Resources	Chartered Accountant - other than partners)	10		
		iii. <b>I.T. Managers</b> having a Master in Information Security/	10		
		Technology (02 points for each IT Manager)	10		
		i. Audit of the financial sector in Pakistan during the last			
		three years (1 point for providing assurance services to	20		
		each F.I.s and 0.50 points for providing assurance services	20		
		to each NBFIs)			
	Experience	ii. <b>Audit</b> of various central banks in recent five years by the			
		International Affiliate(s) (1.5 points for each central			
		Bank)	15		
		<b>Note:</b> No point shall be awarded for multiple audits of the			
		same central Bank.			
	International	International ranking of the affiliate in different markets			
	Ranking/	• Among top/big 4 audit firms (05 points)	05		
	Reputation	• Above top/big 4 but among top 8 audit firms (03 points)			
		Below the top 8 audit firms (1 point)			
		i. <b>Engagement partner</b> (0.67 points for each year of			
		experience as a partner to audit large organizations,	10		
		especially in the field of financial instrument valuations,			
		risk disclosures and audit of financial institutions)			
		ii. <b>Quality Assurance Partner</b> (1 point for every three years of experience as a Quality Assurance Partner)	05		
		iii. Risk & I.T. Partner (1 point for every three years of			
	Audit Team	experience as a Risk & I.T. Partner)	05		
		iv. Audit Manager (0.43 points for each year's post-			
		qualification experience as an Audit Manager)	03		
		v. I.T Audit & Risk Manager having a Master's in			
		Information Security/Technology (0.4 marks for each			
		year's experience as a Manager in I.T. Security Control &	02		
		I.T. audit of similar infrastructure and networks)			
		Total	100		
22.1	An online option	n of the opening of the Financial Proposals is offered: <b>No</b>			
	-				
24.1	For the purpose of the evaluation, the Procuring Agency will exclude:  (a) all local identifiable indirect taxes such as sales tax, or similar taxes levied on the contract's invoices; and				
	If a Contract is separate line.	awarded all such taxes will be added to the Contract a	mount as a		
25.1 & 25.2	The available Budget amount is for the first year is <b>Rs. 12,970,800 (Rupees Twelve Million Nine Hundred Seventy Thousand Eight Hundred Only),</b> inclusive of applicable Sindh Sales Tax. For subsequent years, fee shall be fixed by the Client largely based on Consumer Price Index (CPI) inflation. The firm being appointed shall				

ITC	Description				
	be assessed each year based on mandatory eligibility criteria. The SBP Board may terminate the contract at any time before expiry of 5 years' term.				
	Selection will be made as follows:				
	The Financial Proposals of the firms exceeding above mentioned available budget amount shall be disqualified. The bidding Firms who shall meet the following conditions shall be awarded contract:				
	<ul> <li>a. The firm having highest technical score.</li> <li>b. The financial proposal submitted within above mentioned budget amount, and</li> <li>c. Observed the ICAP Code of Ethics No.240 for practicing auditors.</li> </ul>				
	Firm who shall obtain the highest score in Technical Evaluation and their Financial proposal amount falls within the available Budget amount as mentioned above among the rest shall be selected. Falling within the available Budget amount mean equivalent to or below the available budget amount subject to observance of ICAP Code of Ethics No. 240.				
31.1	Not Applicable.				

## Section III. Technical Proposal - Standard Forms

## CHECKLIST OF REQUIRED FORMS FOR TECHNICAL PROPOSAL

Form	Description	Page Limit
Form A	Power of Attorney	
TECH-1	Technical Proposal Submission Form	
TECH-2	Consultant's Organization and Experience	
	TECH-2A: Consultant's Organization	
	TECH-2B: Consultant's Experience	
TECH-3	Curriculum Vitae (CV)	
TECH-4	Bid Securing declaration	
TECH-5	Beneficial Ownership Form	
TECH-6	Undertaking	
TECH-7	Technical Compliance Form	
-	Supporting Documents against 21.1 of Data Sheet	

**Note:** All pages of the original Technical and Financial Proposal shall be initialed by the same authorized representative of the Consultant who signs the Proposal.

## FORM A: POWER OF ATTORNEY

(On Official Letterhead)

RFP No:	RFP No. GSD (Proc. II) /Finance-External Auditor/7315/2023		
Title:	Engagement of an External Auditor for the State Bank of Pakistan & SBP		
	Banking Services Corporation from FY 2022-23 to FY 2026-2027		

We, M/s <Firm Title> , incorporated under <mention the relevant Act/ordinance/ regulation> having its registered office at <complete business address> do hereby nominate Mr./Ms. <Complete Name>, <Designation>, CNIC# <xxxxx-xxxxxxxx-x> as our lawful representative to participate, negotiate, sign, correspond and fulfil all associated formalities of the subject procurement on our behalf.

Official Seal & Signature of Consultant:	
Date:	

#### FORM TECH-1: TECHNICAL PROPOSAL SUBMISSION FORM

(On Official Letterhead)

To:

#### The Director,

General Services Department, SBP Banking Services Corporation I.I. Chundrigar Road, Karachi

#### Dear Sir,

Wa ramain

We, the undersigned, offer to provide the consulting services for *Engagement of an External Auditor for the State Bank of Pakistan & SBP Banking Services Corporation from FY 2022-23 to FY 2026-2027* in accordance with your Request for Proposals. We are hereby submitting our Proposal, which includes this Technical Proposal and a Financial Proposal sealed in a separate envelope:

We hereby declare that:

- (a) All the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification by the Procuring Agency.
- (b) Our Proposal shall be valid and remain binding upon us in accordance with ITC 12.1.
- (c) We have no conflict of interest in accordance with ITC 3.
- (d) In competing for (and, if the award is made to us, in executing) the Contract, we undertake to observe the laws against fraud and corruption, including bribery, in force in the country of the Procuring Agency.
- (e) We accept that the substitution of Key Experts for reasons other than those stated in **ITC Clause 12** may lead to the rejection of our proposal/termination of Contract.
- (f) Our Proposal is binding upon us and subject to any modifications resulting from the Contract negotiations, if any.

We undertake, if our Proposal is accepted and the Contract is signed, to initiate the Services related to the assignment no later than **twenty eighty (28) days** from the date of signing of the contract.

We understand that the Procuring Agency is not bound to accept any Proposal that the Procuring Agency receives.

we remain,
Yours sincerely,
Authorized Signature {In full and initials}:
Name and Title of Signatory:
Name of Consultant:
Address:
Contact information (phone and e-mail):

#### FORM TECH-2: CONSULTANT'S ORGANIZATION AND EXPERIENCE

A brief description of the Consultant's organization and an outline of the recent experience of the Consultant that is most relevant to the assignment. In the case of a joint venture, information on similar assignments shall be provided for each partner. For each assignment, the outline should indicate the names of the Consultant's Key Experts and Sub-consultants who participated, the duration of the assignment, the contract amount (total and, if it was done in a form of a joint venture or a sub-consultancy, the amount paid to the Consultant), and the Consultant's role/involvement.

## A - Consultant's Organization

- 1. Provide here a brief description of the background and organization of your company, and in case of a joint venture of each member for this assignment.
- 2. Include organizational chart, a list of Board of Directors, and beneficial ownership

### **B** - Consultant's Experience

- 1. List only previous <u>similar</u> assignments successfully completed previously.
- 2. List only those assignments for which the Consultant was legally contracted by the Procuring Agency as a company or was one of the joint venture partners. Assignments completed by the Consultant's individual experts working privately or through other consulting firms cannot be claimed as the relevant experience of the Consultant, or that of the Consultant's partners or subconsultants, but can be claimed by the Experts themselves in their CVs. The Consultant should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by the Procuring Agency.

Duration	Assignment name/& brief description of main deliverables/outputs	Name of Procuring Agency & Country of Assignment	Approx. Contract value (PKR)	Role on the Assignment
{e.g., Jan.2009– Apr.2010}	{e.g., "Improvement quality of": designed master plan for rationalization of; }	{e.g., Ministry of, country}	{e.g., PKR 1 mill/PKR 0.5 mill}	{e.g., Lead partner in a JV A&B&C}
{e.g., Jan- May 2008}	{e.g., "Support to sub- national government": drafted secondary level regulations on}	{e.g., municipality of, country}	{e.g., PKR0.2 mil/PKR 0.2 mil}	{e.g., sole Consultant}

#### FORM TECH-3: CURRICULUM VITAE

Position Title and No.	{e.g., K-1, TEAM LEADER}
Name of Expert	{Insert full name}
Date of Birth	{day/month/year}
Country of Citizenship/Residence	

<b>Education:</b> {List conege/university or other specialized education, giving names of educational
institutions, dates attended, degree(s)/diploma(s) obtained}

**Employment record relevant to the assignment:** {Starting with present position, list in reverse order. Please provide dates, name of employing organization, titles of positions held, types of activities performed and location of the assignment, and contact information of previous Procuring Agency's and employing organization(s) who can be contacted for references. Past employment that is not relevant to the assignment does not need to be included.}

Period	Employing organization and your title/position. Contact info for references	Country	Summary of activities performed relevant to the Assignment
[e.g., May 2005- present]	[e.g., Ministry of, advisor/consultant to For references: Tel/e-mail; Mr. Hbbbbb, deputy minister]		

Membership in Professional Associations and Publications:
Language Skills (indicate only languages in which you can work):

## **Adequacy for the Assignment:**

Detailed Tasks Assigned on	Reference to Prior Work/Assignments that Best
Consultant's Team of Experts:	Illustrates Capability to Handle the Assigned Tasks
{List all deliverables/tasks in which the Expert will be involved)	

Expert's contact information: (e	e-mail)
----------------------------------	---------

### **Certification:**

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience, and I am available, as and when necessary, to undertake the assignment in case of an award. I understand that any misstatement or misrepresentation described herein may lead to my disqualification or dismissal by the Procuring Agency.

		{day/month/year}
Name of Expert Date	Signature	
		{day/month/year}
Name of authorized Date Representative of the Consultant (the same who signs the Proposal)	Signature	

## FORM TECH-4: BID SECURING DECLARATION

(On Stamp Paper of Rs. 100)

RFP No		RFP No. GSD (Proc. II) /Finance-External Auditor/7315/2023 Engagement of an External Auditor for the State Bank of Pakistan & SBP Banking Services Corporation from FY 2022-23 to FY 2026-2027		
To:				
Genera SBP Ba	irector, al Services Dep anking Services andrigar Road, a <u>i</u>			
We, the	e undersigned,	declare that:		
We un Declara		according to your conditions, Proposals must be supported by a Bid Securing		
with th	ne Procuring Ag	ill automatically be suspended from being eligible for Bidding in any contract gency for the period of time as determined by the Authority if we are in breach nder the Proposal conditions, because we:		
(a)	have withdraw the Form of P	drawn or modified our Proposal during the period of Proposal Validity specified in of Proposal;		
(b)	Disagreement	t to arithmetical correction made to the Proposal price; or		
(c)	period of Proj do so or (ii) fa	ing been notified of the acceptance of our Proposal by the Procuring Agency during th od of Proposal Validity, (i) failure to sign the contract if required by Procuring Agency to or (ii) fail or refuse to furnish the Performance Guarantee or to comply with any othe dition precedent to signing the contract specified in the <b>RFP</b> Documents.		
Consul	tant, upon the	Bid Securing declaration shall expire if we are not the Most Advantageous earlier of (i) our receipt of your notification to us of the name of the Most tant; or (ii) <b>twenty-eight (28) days</b> after the expiration of our Proposal.		
Signed	l: <u>[insert signat</u>	ure of person whose name and capacity are shown]		
In the	capacity of [in	sert legal capacity of person signing the Bid Securing declaration ]		
Name:	[insert comple	ete name of person signing the Bid Securing declaration ]		
Duly a	uthorized to sig	gn the Proposal for and on behalf of: [insert complete name of Consultant]		
Dated Corpor	on ate Seal (wher	day of,, [insert <b>date of signing</b> e appropriate)		

### FORM TECH-5: BENEFICIAL OWNERSHIP FORM

## (On Official Letterhead)

## <u>Under Declaration of Beneficial Owners' Information of Public Procurement Contract</u> <u>Awarded Regulations, 2022 of Public Procurement Regulatory Authority</u>

Name	
Father's Name/Spouse's Name	
CNIC/NICOP/Passport no.	
Nationality	
Residential address	
Email address	
The date on which shareholding, control, or interest was acquired in the business.	

In case of indirect shareholding, control, or interest being exercised through intermediary companies, entities, or other legal persons or legal arrangements in the chain of ownership or control, the following additional particulars are to be provided:

1	2	3	4	5	6	7	8	9	10
Name	Legal form (Company/ Limited Liability Partnership/ Association of Persons/ Single Member Company/ Partnership Firm/ Trust/Any other individual, body corporate (to be specified))	Date of incorporation/ registration	Name of registering Authority	Business Address	Country	Email Address	Percentage of shareholding, control or interest of BO in the legal person or legal arrangement	Percentage of shareholding, control or interest of legal person or legal arrangement in the Company	Identity of Natural Person who ultimately owns or controls the legal person or arrangement

Information about the Board of Directors (details shall be provided regarding the number of shares in the capital of the company as set opposite respective names).

1	2	3	4	5	6	7	8
Name and surname (In Block Letters)	CNIC No. (in case of foreigner, Passport No)	Father's/ Husband's Name in full	Current Nationality	Any other Nationality (ies)	Occupation	Residential address in full or the registered/ principal office address for a subscriber other than natural person	Number of shares taken by each subscriber (in figures and words)

Total number of shares taken (in figures and words)							

Any other information incidental to or relevant to Beneficial Owner(s)

Name of the Consultant: [insert complete name of the participating Entity]
Name of Authorized Person:
Fitle of the person signing the Response:
Signature of the person named above:
Date:

## FORM TECH-6: UNDERTAKING

(On Stamp Paper of Rs. 100)

Dear S	Sir,
been 1	hereby confirm and declare that I/We, <b>M/s,</b> has neither Blacklisted/debarred under <b>Rule 19 of PPR-2004</b> nor sanctioned by National Counter ism Authority (NACTA).
M/s_	, further undertake that;
i.	None of the partners/directors of the audit firm remained part, in any capacity, of any committee, key management, subsidiaries, or Board of the State Bank of Pakistan during the last two years
ii.	None of its partners/directors are currently involved in any internal litigation or arbitration.
Contra	ion of false declaration / statement at any stage of the entire Bidding Process / Currency of the act shall lead to Disqualification and execution of the Bid Securing Declaration or forfeiture of rformance Guarantee, as the case may be, and termination of Contract.
Seal	& Signature of Bidder:
Date	e: 

## FORM TECH-7: TECHNICAL COMPLIANCE FORM

## (On Official Letterhead)

Sr.#	Description	Consultant's Response (Yes/No)
1.	All the requirements mentioned in <b>Section VI "Terms</b> of <b>Reference"</b>	
2.	All the stated Terms and Conditions of the Contract.	
3.	The Bid is unconditional.	

Seal and Signature of Consult <u>ant:</u>	

## Section IV. Financial Proposal - Standard Forms

- Financial Proposal Submission Form Price Schedule FIN-1
- FIN-2

#### FORM FIN-1: FINANCIAL PROPOSAL SUBMISSION FORM

(On Official Letterhead)

To:

**The Director,**General Services Department,

SBP Banking Services Corporation I.I. Chundrigar Road, Karachi

Dear Sir,

We, the undersigned, offer to provide consulting services for *Engagement of an External Auditor for the State Bank of Pakistan & SBP Banking Services Corporation from FY 2022-23 to FY 2026-2027* in accordance with your Request for Proposals and our Technical Proposal.

Our attached Financial Proposal is for the amount of {Insert amount(s) in words and figures}, "exclusive" of all indirect local taxes under **Clause 25.1** in the **Data Sheet**. {Please note that all amounts shall be the same as in Form FIN-2}.

Our Financial Proposal shall be valid and remain binding upon us under ITC 12.1.

Commissions and gratuities paid or to be paid by us to an agent or any third party relating to the preparation or submission of this Proposal and Contract execution, paid if we are awarded the Contract, are listed below:

Name and Address of Agents	Amount and Currency	Purpose of Commission or Gratuity
	, ,	tement: "No commissions or gratuities vrelating to this Proposal and Contract
We understand you are not boo We remain,	and to accept any Proposal yo	ou receive.
Yours sincerely,		
Authorized Signature {In full a	nd initials}:	
Name and Title of Signatory: _		
In the capacity of:		
Address:		
E-mail:		
Date:	<u></u>	

## FORM FIN-2 PRICE SCHEDULE

		(On Official	Letterhead)					
	e of Consultant:							
			State Bank of Pakistan	<u>&amp; SBP Banking Services</u>				
<u>Corp</u>	oration from FY 2022-2	23 to FY 2026-2027						
<u>Refe</u>	<mark>rence No:</mark> RFP No. GSD	(Proc. II) /Finance-Ext	ternal Auditor/7315/2	023				
		Audit Fee	Sindh Sales Tax	Audit fee Rs.				
Des	scription of Services	(Exclusive of SST)	(SST)	(Inclusive of SST)				
		A	B=Ax 8% SST	C=A+B				
Ann	ual Audit for the first							
	r (FY 2022-23)							
year	(F1 2022-23)							
			<u>.</u>					
<b>Note</b>	<u>S:</u>							
1.	Direct taxes will be t	he consultant's respon	sibility, and the client	will not reimburse the direct				
	taxes and will be ded	taxes and will be deducted at source from the invoice as per applicable rate/law.						
			1 11	•				
2.	Applicable sales tax	Applicable sales tax on services shall be paid at the rate prevailing at the time of services						
		provided by the Consultant. Payments shall be subject to withholding income tax and services						
	•	ng rates at the time of p	•	anig meome tax and services				
	sales tax at prevaim	ig rates at the time of p	Jayment.					
3.	The audit firm will a	note its fee for the firs	t waar within the limit	of the Fixed Budget (already				
J.	The audit firm will quote its fee for the first year within the limit of the Fixed Budget (already mentioned in the Data Sheet) and by observing the ICAP Code of Ethics for practicing							
		•	_					
		quent years, the fee s	shall be fixed by the	Client based mainly on CPI				
	inflation.							
	m	1 6 1	6.1					
4.	The payment will be made after submission of the annual audit report for a particular year							
	subject to acceptance/approval and satisfactory performance endorsement by an authorized							
	official(s) of the Fina	ance Department						
	_	e {In full and initials}:						
		gnatory:						
	Address:							
	E-mail:							
	Date:							

## **Section V. Eligible Countries**

All consultants are allowed to participate in the subject procurement except consultants of a nationality prohibited by the Federal Government of Pakistan.

The following countries are ineligible to participate in the procurement process:

- 1. India
- 2. Israel

Ministry of Interior, Government of Pakistan, has notified the List of Business Friendly Countries (BVL); information can be accessed through the following link:

http://www.dgip.gov.pk/Files/Visa%20Categories.aspx#L

#### Section VI. Terms of Reference

#### A. Objective

State Bank of Pakistan (SBP) Board appoints two external audit firms for the audit of the annual financial statements of SBP and SBP Banking Services Corporation (SBP BSC) under Section 43 of SBP Act 1956 and Section 13(3) of the SBP BSC Ordinance 2001.

Considering the reputational risk due to any potential audit failure or misstatements in the financial statements of the Central Bank, SBP seeks to engage an internationally renowned/ affiliated audit firm with expertise in audits of major international financial institutions or central banks.

#### **B.** Scope of Services

Audit of annual financial statements of SBP and SBP BSC from FY 2022-23 to FY 2026-27

#### C. Auditors' Terms of Reference

The newly appointed auditor and the existing auditor shall jointly carry out the statutory audit of the annual financial statements of the State Bank of Pakistan (SBP) and SBP Banking Services Corporation (BSC), according to the following terms of reference:

- 1. The State Bank of Pakistan Act 1956, or as the case may be, SBP Banking Services Corporation Ordinance 2001, other applicable legislations and conditions set forth herein shall determine the rights, duties, responsibilities and obligations of the auditors;
- 2. Auditors during the audit tenure shall adhere to the professional standards and guidelines issued by the regulatory bodies, including guidelines on the Code of Ethics issued by the International Federation of Accountants (IFAC) and adopted by the Institute of Chartered Accountants of Pakistan (ICAP).
- 3. An audit firm that has completed five (5) years under Bank's rotation policy in the recent previous year is NOT eligible for re-appointment of  $6^{th}$  year audit
- 4. During the conduct of audit assignment for the current year as well as for subsequent years in case of re-appointment, the auditors shall immediately notify in writing the Director Finance/Executive Director-FRM in case of:
  - i. Unsatisfactory rating assigned to their firm under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan,
  - ii. Exclusion from the "A" rated firms in the SBP panel of auditors maintained under section 35(1) of BCO 1962,
  - iii. Unsatisfactory rating given by their international affiliates,
  - iv. Cessation of international affiliation,
  - v. Any of its partners/directors become key management personnel of the Bank or members of the SBP Board or any of its committee in any capacity,
  - vi. Any internal litigation/arbitration started between partners/directors of the firm,

- vii. The audit firm or any partner thereof fined or penalized by the Institute of Chartered Accountants of Pakistan, Securities and Exchange Commission of Pakistan, SBP or any other regulatory authorities;
- viii. The audit firm or any partner thereof becomes non-compliant with IFAC guidelines on the Code of Ethics as adopted by the Institute of Chartered Accountants of Pakistan (ICAP).
- 5. Auditors shall maintain strict confidentiality in respect of information obtained by them during the audit. The audit firm must ensure that audit files, working papers, information, documents, minutes, etc., relating to the audit of the SBP and SBP BSC shall not be provided for inspection, examination of, or otherwise accessible or made available to any person, notwithstanding audit firms' obligations connected with peer review, ICAP's Quality Control Review Program and international affiliations.
- 6. Auditors' coverage of SBP shall be as under:
  - i. Both firms shall jointly audit the SBPBSC office;
  - ii. All the sixteen field offices of SBP BSC shall be audited and each audit firm shall audit eight offices; and
  - iii. Both the firms shall jointly audit the statements of the Benevolent Fund (BF), General Provident Fund (GPF) and Provident Fund (PF) (collectively referred to as Funds) of the Bank as required under the respective rules of the Funds. They will issue a separate report for these audits per the requirements of the ibid rules of respective funds.
- 7. Auditors shall conduct the audit in accordance with the International Standards on Auditing. For this purpose, the auditors shall obtain an understanding of accounting and internal control systems to assess their adequacy as a basis for preparing Financial Statements.
- 8. While undertaking the audit of financial statements, auditors shall:
  - i. Carry out procedures designed to obtain appropriate audit evidence in accordance with auditing standards to determine with reasonable confidence whether the financial statements are free of material misstatements;
  - ii. Evaluate the financial statements' overall presentation to ascertain whether they have been prepared in accordance with the requirements of International Financial Reporting Standards as issued by International Accounting Standard Board.
  - iii. Verification of Gold and Special Report thereon to the Director Finance SBP in terms of Para # 89.2 & 89.3 of Issue Department Manual.
  - iv. Evaluate internal controls (including IT controls), on a test basis, to assess their adequacy.
- 9. The auditors shall render the opinion in accordance with the International Standards on Auditing and requirements of the State Bank of Pakistan Act, 1956.
- 10. Auditors shall issue reports/certificates on the statement of Funds (as defined in Para 5(c) in accordance with the requirements of the Rules of the Funds.
- 11. Auditors shall furnish a draft Management Letter (ML) and a Summary of Control Deficiencies (SOCD) within 30 days of initialing the financial statements detailing such significant matters

which may come to their notice during their audit requiring the attention of the management. The final ML and SOCD shall be furnished within the timelines agreed between SBP and IMF.

12. Auditors shall be entitled to such remuneration and reimbursement of out-of-pocket expenses as may be approved by the SBP Board for each year of the assignment.

\*\*\*\*\*\*

## **Section VII - Standard Forms of Contract**

RFP No. GSD (Proc. II) /Finance-External Auditor/7315/2023



## **Contract for Consulting Services**

Engagement of an External Auditor for the State Bank of Pakistan & SBP Banking Services Corporation from FY 2022-23 to FY 2026-2027

Between

## State Bank of Pakistan

And

(Name of the Most Advantageous Consultant)

Dated:		
Jaceu:		

#### **Form of Contract**

This CONTRACT	(hereinafter	called the	"Contract") is	made the	d	lay of the	month of
[month], [year], b	etween the	State Bank	of Pakistan	(hereinafter	called the	"Client")	having its
registered office I	.I. Chundriga	r Road, Kara	achi.				

#### **AND**

(Name of the Most	Advantageous	Consultant)	(hereinafter	called the	"Consultant")	having its
registered office	<u>(address)</u>					

#### **WHEREAS**

- (a) The Client has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the "Services");
- (b) The Consultant, having represented to the Client that it has the required professional skills, expertise and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract;

NOW, THEREFORE, the parties hereto hereby agree as follows:

- 1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
  - (a) The General Conditions of Contract
  - (b) The Special Conditions of Contract:
  - (c) Appendices:

**Appendix** A: Terms of Reference

Appendix B: Key Experts
Appendix C: Contract Price
Appendix D: Payment Schedule
Appendix E: Notification of Award
Appendix F: Acceptance Letter
Appendix G: Integrity Pact

In the event of any inconsistency between the documents, the following order of precedence shall prevail the Special Conditions of Contract, the General Conditions of Contract, including all Appendices.

- 2. The mutual rights and obligations of the Client and the Consultant shall be as outlined in the Contract, in particular:
  - (a) The Consultant shall carry out the Services as per the provisions of the Contract; and
  - (b) The Client shall make payments to the Consultant as per the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of the State Bank of Pakistan	For and on behalf of (Name of the Most Advantageous Consultant)
Authorized Representative (Name, Designation/Official Stamp and Signature)	Authorized Representative (Name, Designation/Official Stamp and Signature)
Witness 1	Witness 1
Name:	Name:
CNIC#	CNIC#
Signature:	Signature:
Witness 2	Witness 2
Name:	Name:
CNIC#	CNIC#
Signature:	Signature:

#### **General Conditions of the Contract**

#### A. General Provisions

#### 1. Definitions

Unless the context otherwise requires, the following terms, whenever used in this Contract, have the following meanings:

- (a) "Applicable Law" means the laws and any other instruments having the force of law in Pakistan or as may be specified in the **Special Conditions of Contract (SCC)**, as they may be issued and in force from time to time.
- (b) "Authority" means Public Procurement Regulatory Authority.
- (c) "Client" means:- State Bank of Pakistan
- (d) "Consultant's Personnel" means personnel whom the Consultant utilizes in the execution of its contract, including the staff, labor and other employees of the Consultant and each sub-consultant; and any other personnel assisting the Consultant in the execution of the contract to be supervised by the Consultant (if applicable).
- (e) "Consultant" means(Name of the Most Advantageous Consultant)
- (f) "Contract" means an agreement enforceable by law;
- (g) "Day" means calendar day unless indicated otherwise.
- (h) "Effective Date" means the date when this Contract comes into force and effect pursuant to Clause GCC 11.
- (i) "Experts" means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Sub-consultant or JV member(s) assigned by the Consultant to perform the Services or any part thereof under the Contract.
- (j) "GCC" means the General Conditions of Contract.
- (k) "Government" means the Government of Pakistan.
- (l) "Joint Venture (JV)" means an association with or without a legal personality distinct from that of its members of more than one entity where one member has the authority to conduct all businesses for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Client for the performance of the Contract.
- (m) "Key Expert(s)" means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose Curricula Vitae (CV) was taken into account in the technical evaluation of the Consultant's proposal.
- (n) "Local Currency" means the currency of Pakistan
- (o) "Non-Key Expert(s)" means an individual professional provided by the Consultant or its Sub-consultant to perform the Services or any part thereof under the Contract.

	(n) "Darty" magnetha Client on the Congultant as the case may be
	(p) "Party" means the Client or the Consultant, as the case may be, and "Parties" means both.
	(q) "SCC" means the Special Conditions of Contract by which the GCC may be amended or supplemented but not over-written.
	(r) "Services" means the activities and tasks to be performed by the Consultant under the Contract.
	(s) "Sub-consultants" means an entity to whom/which the Consultant subcontracts any part of the Services while remaining solely liable for the execution of the Contract.
	(t) "Third Party" means any person or entity other than the Government, the Client, the Consultant, or a Sub-consultant.
2. Relationship between the Parties	2.1. Nothing contained herein shall be construed as establishing a relationship of master and servant or principal and agent between the Client and the Consultant. The Consultant, subject to this Contract, has complete charge of the Experts and Subconsultants, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.
3. Law Governing Contract	3.1. The contract shall be governed and interpreted under the laws of Pakistan unless otherwise specified in <b>SCC</b> .
4. Language	4.1. The Contract, all correspondence and documents relating to the Contract exchanged between the Consultant and the Client, shall be written in the English language unless otherwise stated in the SCC. Supporting documents and printed literature that are part of the Contract may be in another language provided these are accompanied by an accurate translation of the relevant passages in English, in which case, for purposes of interpretation of the Contract, this translation shall govern.
5. Headings	5.1. The headings shall not limit, alter or affect the meaning of this Contract.
6. Communications	6.1. Any communication required or permitted to be given or made pursuant to this Contract shall be in writing in the language specified in <b>Clause GCC 4</b> . Any such notice, request, or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed or when sent to such Party at the address specified in the <b>SCC</b> .
	6.2. A Party may change its address for notice hereunder by giving the other Party any communication of such change to the address specified in the <b>SCC</b> .
7. Location	7.1. The Services shall be performed at such locations as are specified in <b>Appendix A</b> hereto and, where the location of a particular task is not so indicated, at such locations, whether in the Client's country or elsewhere, as the Client may approve.

O Analla and a C	0.1	In case the Consultant is a Lint Western the consultant 1
8. Authority of Member in Charge	8.1.	In case the Consultant is a Joint Venture, the members hereby authorize the member specified in the <b>SCC</b> to act on their behalf in exercising all the Consultant's rights and obligations towards the Client under this Contract, including without limitation the receiving of instructions and payments from the Client.
9. Authorized Representatives	9.1.	Any action required or permitted to be taken and any document required or permitted to be executed under this Contract by the Client or the Consultant may be taken or executed by the officials specified in the <b>SCC</b> .
10.Fraud and Corruption	10.1.	Public Procurement Regulatory Authority requires that Procuring Agencies (including beneficiaries of Government funded projects) and Consultants under Government financed contracts observe the highest standard of ethics during the procurement and execution of such contracts.
	10.2.	The Consultant shall permit and shall cause their agents (whether declared or not), sub-consultants, service providers, suppliers, and their personnel, to permit the Client to inspect all accounts, records and other documents relating to any, Proposal submission, Contract performance and to have them audited by auditors appointed by the Client.
	10.3.	Any communications between the Consultant and the Client related to alleged corrupt and fraudulent practices must be made in writing/via email that provides a record of the communication content.
	10.4.	The client will terminate the contract and may blacklist the Consultant under <b>Rule 19 of PPR-2004</b> if it is established that the Consultant was engaged in corrupt and fraudulent practices in competing for the contract.
B. Commencer	nent. Co	ompletion, Modification and Termination of Contract
11.Effectiveness of Contract	11.1.	This Contract shall come into force and effect on the signing date or as specified in the <b>SCC</b> (to be called an effective date).
12.Commencement of Services	12.1.	The Consultant shall confirm the availability of Key Experts and begin carrying out the Services no later than the days after the Effective Date specified in the <b>SCC</b> .
13.Expiration of Contract	13.1.	Unless terminated earlier under <b>Clause GCC 18</b> hereof, this Contract shall expire at the end of the period after the Effective Date as specified in the <b>SCC</b> .
14.Entire Contract	14.1.	This Contract contains all covenants, stipulations and provisions agreed by the Parties. No agent or representative of either Party has the authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise, or agreement not set forth herein.
15.Modifications or Variations	15.1.	Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to

		any proposals for modification or variation caused by the other Party.
	15.2.	In case of any modifications or variations, the Client's prior written consent is required.
16. Force Majeure		
a) Definition	16.1.	For this Contract, "Force Majeure" means an unforeseeable event that is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible under the circumstances, and subject to those requirements, includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial action confiscation or any other action by Government agencies.
	16.2.	Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or such Party's Experts, Sub-consultants or agents, or employees, nor (ii) any event which a diligent Party could reasonably have been expected to both take into account at the time of the conclusion of this Contract and avoid or overcome in the carrying out of its obligations hereunder.
	16.3.	Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.
b) No Breach of Contract	16.4.	The failure of a Party to fulfill any of its obligations hereunder shall not be considered to be a breach of or default under this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures to carry out the terms and conditions of this Contract.
c) Measures to be Taken	16.5.	A Party affected by an event of Force Majeure shall continue to perform its obligations under the Contract as far as is reasonably practical. It shall take all reasonable measures to minimize the consequences of any event of Force Majeure.
	16.6.	A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any case, not later than <b>fourteen (14) days</b> following the occurrence of such event, providing evidence of the nature and cause of a such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
	16.7.	Any period within which a Party shall, pursuant to this Contract, complete any action or task shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

	16.8. During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the Client, shall either:	
	(a) demobilize, in which case the Consultant shall be reimbursed for additional costs they reasonably and necessarily incurred, and, if required by the Client, in reactivating the Services; or	
	(b) continue with the Services to the extent reasonably possible, in which case the Consultant shall continue to be paid under the terms of this Contract and be reimbursed for additional costs reasonably and necessarily incurred.	
	16.9. In the case of disagreement between the Parties as to the existence or extent of Force Majeure, the matter shall be settled according to <b>Clauses GCC 38.</b>	
17.Suspension	17.1. The Client may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant fails to perform any of its obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension (i) shall specify the nature of the failure, and (ii) shall request the Consultant to remedy such failure within a period not exceeding <b>thirty (30) days</b> after receipt by the Consultant of such notice of suspension.	
18. Termination	18.1. Either Party may terminate this Contract as per provisions set up below:	
a) By the Client	18.1.1. The Client may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this <b>Clause</b> . In such an occurrence, the Client shall give at least <b>thirty (30) days'</b> written notice of termination to the Consultant in case of the events referred to in (a) through (d); at least <b>sixty (60) days'</b> written notice in case of the event referred to in (e), and at least <b>five (5) days'</b> written notice in case of the event referred to in (f):	
	<ul> <li>a) If the Consultant fails to remedy a failure in the performance of its obligations hereunder, as specified in a notice of suspension pursuant to Clause GCC 17;</li> </ul>	
	b) If the Consultant becomes (or, if the Consultant consists of more than one entity, if any of its members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership	

		c) If the Consultant fails to comply with any final decision due to arbitration proceedings pursuant to Clause GCC 38.
		d) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for not less than <b>sixty (60) days</b> ;
		e) If the Client, in its sole discretion and for any reason whatsoever, decides to terminate this Contract;
		f) If the Consultant fails to confirm the availability of Key Experts as required in <b>Clause GCC 12.</b>
	18.1.2.	Suppose the Consultant, in the Client's judgment, has engaged in Fraud and Corruption, in competing for or executing the Contract. In that case, the Client may terminate the Contract after giving the Consultant fourteen (14) days' written notice.
b) By the Consultant	18.1.3.	The Consultant may terminate this Contract, by not less than <b>sixty (60) days'</b> written notice to the Client, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this <b>Clause</b> .
		a) If the Client fails to pay any money due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clauses GCC 38 within forty-five (45) days after receiving written notice from the Consultant that such payment is overdue,
		b) If, as the result of Force Majeure, the Consultant cannot perform a material portion of the Services for not less than <b>sixty (60) days</b> .
		c) If the Client fails to comply with any final decision due to arbitration pursuant to <b>Clause GCC 38.</b>
		d) If the Client is in material breach of its obligations pursuant to this Contract and has not remedied the same within <b>forty-five (45) days</b> (or such longer period as the Consultant may have subsequently agreed in writing) following the receipt by the Client of the Consultant's notice specifying the such breach,
c) Cessation of Rights and Obligations	18.1.4.	Upon termination of this Contract pursuant to <b>Clause GCC 18</b> hereof, or expiration of this Contract pursuant to <b>Clause GCC 13</b> , all rights and obligations of the Parties hereunder shall cease, except (i) such rights and obligations as may have accrued on the date of termination or expiration, (ii) the obligation of confidentiality set forth in <b>Clause GCC 21</b> , (iii) the Consultant's obligation to permit inspection, copying and auditing of their accounts and records set forth in <b>Clause GCC 24</b> and to cooperate and assist in any inspection or

	investigation, and (iv) any right which	a Party may have
	under the Applicable Law.	
d) Cessation of Services	18.1.5. Upon termination of this Contract by Party to the other pursuant to <b>Clauses</b> the Consultant shall, immediately a receipt of such notice, take all necess the Services to a close in a prompt an and shall make every reasonable expenditures for this purpose to a min documents prepared by the Consultational materials furnished by the Client shall proceed as provided, respectively <b>25</b> or <b>GCC 26</b> .	s GCC 18a or 18b, upon dispatch or ary steps to bring d orderly manner effort to keep imum. Concerning nt and equipment at, the Consultant
e) Payment upon Termination	18.1.6. Upon termination of this Contract, the the following payments to the Consultation	
	<ul> <li>a) Payment for Services satisfactorily the effective date of termination Clause 35;</li> </ul>	
	b) In the case of termination pursuant and (e) of <b>Clause GCC 18.1.1</b> , reim reasonable cost incidental to the patermination of this Contract	bursement of any
	C. Obligations of the Consultant	
19.General	19.1. The Consultant shall perform the Services and carry out with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or the Services, as a faithful adviser to the Client and shall at all times support and safeguard the Client's legitimate interests in any dealings with the third parties.	
	19.2. The Consultant shall employ and provide experienced Experts and Sub-consultants as out the Services.	
	19.3. The Consultant may subcontract part of the Se and with such Key Experts and Sub-consu approved in advance by the Client.	
	19.4. The Consultant shall perform the Services in the Contract and in conformity with the Law shall take all practicable steps to ensure that and Sub-consultants comply with the Applica	vs of Pakistan and any of its Experts
20.Conflict of Interests	20.1. The Consultant shall hold the Client's inte- without any consideration for future work, conflict with other assignments or their corpo	and strictly avoid

a) Consultant Not to Benefit from Commissions, Discounts, etc.	20.1.1.	The payment of the Consultant pursuant to GCC F (Clauses GCC 34 through 37) shall constitute the Consultant's only payment in connection with this Contract and, subject to Clause GCC 20.1.3, the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or the discharge of its obligations hereunder. The Consultant shall use its best efforts to ensure that any Sub-consultants and the Experts and agents of either shall not receive any such additional payment.
	20.1.2.	Furthermore, if the Consultant, as part of the Services, is responsible for advising the Client for procuring goods or services. Any discounts or commissions obtained by the Consultant in the exercise of such procurement responsibility shall be for the account of the Client.
b) Consultants and Affiliates Not to Engage in Certain Activities	20.1.3.	The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-consultants and any entity affiliated with such Sub-consultants, shall be disqualified from providing goods, works, or non-consulting services resulting from or directly related to the Consultant's Services for the preparation or implementation of the project unless otherwise indicated in the <b>SCC</b> .
c) Prohibition of Conflicting Activities	20.1.4.	The Consultant shall not engage and cause its Experts and Sub-consultants not to engage directly or indirectly in any business or professional activities that would conflict with the activities assigned to them under this Contract.
d) Strict Duty to Disclose Conflicting Activities	20.1.5.	The Consultant has an obligation and shall ensure that its Experts and Sub-consultants shall have a duty to disclose any actual or potential conflict that impacts their capacity to serve the best interest of their Client, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.
21.Confidentiality	recon be dis who	mation relating to the evaluation of Proposals and amendations concerning awarding the contract shall not eclosed by the Client to the Consultants or any other person is not officially concerned with the process until the ation results are announced.
	21.2. The Consultant shall not disclose or attempt to make public any information relating to the <b>RFP</b> Documents, bidding process and award of the contract to any person or entity without the Client's prior written consent.	

	21.3.	In case of any disclosure related to the bidding process and contractual obligations at any stage by any Consultant, the Client may reject its Proposal and/or terminate the contract.
22.Liability of the Consultant	22.1.	Subject to additional provisions, if any, outlined in the <b>SCC</b> , the Consultant's liability under this Contract shall be as determined under the Applicable Law.
	22.2.	Concerning the Consultant's Professional Liability, <b>Regulation 11 of Procurement of Consultancy Services Regulations- 2010 (PCSR-2010)</b> would be applicable. However, to the extent of the liability under <b>Regulation 11(1) of PCSR-2010,</b> the liability would be twice the total contract's value.
23.Insurance to be Taken out by the Consultant	23.1.	The Consultant (i) may take out and maintain, and shall cause any Sub-consultants to take out and maintain, at its (or the Sub-consultants', as the case may be) own cost, insurance against the risks and (ii) at the Client's request, shall provide evidence to the Client showing that if any such insurance has been taken out and maintained and that the current premiums, therefore, have been paid.
24.Accounting, Inspection and Auditing	24.1.	The Consultant shall keep, and shall make all reasonable efforts to cause its Sub-consultants to keep, accurate and systematic accounts and records in respect of the Services in such form and detail as will clearly identify relevant changes.
	24.2.	The Consultant shall permit and shall cause its agents (whether declared or not), sub-consultants, service providers, suppliers, and personnel, to permit the Client to inspect the site and/or the accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have such accounts, records and other documents. The Consultant's or its sub-consultants acts intended to materially impede the exercise of the Client's inspection and audit rights shall constitute a prohibited practice that may lead to contract termination.
25.Reporting Obligations	25.1.	In the form, numbers and periods specified in <b>Appendix A</b> , all reports and documents shall be submitted by the Consultant to the Client.
26.Proprietary Rights of the Client in Reports and Records	26.1.	Unless otherwise indicated in the SCC, all reports and relevant data and information such as diagrams, plans, databases, other documents and software, supporting records, or material compiled or prepared by the Consultant for the Client in the course of the Services shall be confidential and become and remain the absolute property of the Client. The Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the Client, together with a detailed inventory thereof.
	26.2.	If license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of the plans, drawings, specifications, designs, databases, other

		documents and software, the Consultant shall obtain the Client's prior written approval to such agreements and the Client shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned.		
27. Code of Conduct	27.1.	The Consultant and its sub-consultants are bound to follow the Code of Conduct issued by the Client or Public Procurement Regulatory Authority.		
D. Consultant's Experts and Sub-Consultants				
28.Description of Key Experts	28.1.	The detail of Key Experts is given in <b>Appendix B.</b>		
29.Replacement of Key Experts	29.1.	Unless the Client may otherwise agree in writing, no changes shall be made in the Key Experts.		
	29.2.	Notwithstanding the above, the substitution of Key Experts during Contract execution may be considered only based on the Consultant's written request and due to circumstances outside the reasonable control of the Consultant, including but not limited to death or medical incapacity. In such case, the Consultant shall forthwith provide as a replacement a person of equivalent or better qualifications and experience and at the same rate of remuneration.		
30.Removal of Experts	30.1.	If the Client finds that any of the Experts has committed serious misconduct or has been charged with having committed a criminal act, or shall the Client determine that a Consultant's Expert has engaged in Fraud and Corruption while performing the Services, the Consultant shall, at the Client's written request, provide a replacement.		
	30.2.	If any of the Key Experts, Non-Key Experts, is found by the Client to be incompetent or incapable of discharging assigned duties, the Client, specifying the grounds, therefore, may request the Consultant to provide a replacement.		
	30.3.	Any replacement of the removed Experts shall possess better qualifications and experience and be acceptable to the Client.		
	30.4.	The Consultant shall bear all costs from or incidental to any removal and/or replacement of such Experts.		
		E. Obligations of the Client		
31.Assistance to the Consultant	31.1.	Unless otherwise specified in the <b>SCC</b> , the Client shall use its best efforts to:		
		a) Assist the Consultant by providing requisite information/documents as necessary to enable the Consultant to perform the Services.		
		b) Provide to the Consultant any other assistance as specified in the <b>SCC</b> .		
32.Change in the Applicable Law	32.1.	If, after the date of this Contract, there is any change in the applicable laws of Pakistan concerning taxes and duties which		

Related to Taxes and Duties		increases or decreases the cost incurred by the Consultant in performing the Services, then the contract price shall be
		adjusted accordingly by agreement between the Parties hereto. Corresponding adjustments shall be made to the contract price specified in <b>Clause GCC 34.1.</b>
33.Payment Obligation	33.1.	In consideration of the Services performed by the Consultant under this Contract, the Client shall make such payments to the Consultant and in such manner as is provided by <b>GCC F</b> below.
	F.	Payments to the Consultant
34.Contract Price	34.1.	The Contract price is fixed and is outlined in the <b>SCC</b> .
	34.2.	Any change to the Contract price specified in <b>Clause 34.1</b> can be made only if the Parties have agreed to the revised scope of Services pursuant to <b>Clause GCC 15</b> and have amended the Terms of Reference in Appendix A in writing.
35. Taxes and Duties	35.1.	The Consultant, Sub-consultants and Experts are responsible for meeting all tax liabilities arising from the Contract unless stated otherwise in the <b>SCC</b> .
	35.2.	As an exception to the above and as stated in the <b>SCC</b> , all locally identifiable indirect taxes (itemized and finalized at Contract negotiations) are reimbursed to the Consultant or are paid by the Client on behalf of the Consultant.
36.Currency of Payment	36.1.	Any payment under this Contract shall be made in the currency specified in the <b>SCC</b> .
37.Mode of Billing and Payment	37.1.	Billings and payments in respect of the Services shall be made as follows:
	37.2.	The total payments under this Contract shall not exceed the Contract price outlined in <b>Clause GCC 34.1</b> .
	37.3.	The payments under this Contract shall be made in lump-sum installments against deliverables specified in <b>Appendix A</b> or as mentioned in <b>SCC</b> . The payments will be made according to the payment schedule stated in the <b>SCC</b> .
	37.4.	The Lump-Sum Installment Payments. The Client shall pay the Consultant within <b>thirty (30) days</b> after the receipt by the Client of the deliverable(s) and the cover invoice for the related lump-sum installment payment. The payment can be withheld if the Client does not approve the submitted deliverable(s) as satisfactory. In this regard, the Client shall provide comments to the Consultant within thirty (30) days. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated.
	37.5.	All payments under this Contract shall be made to the Consultant's accounts specified in the <b>SCC</b> .

	37.6.	Except for the final payment, payments do not constitute acceptance of the whole Services nor relieve the Consultant of any obligations hereunder.		
G. Settlement of Disputes				
38. Amicable Settlement	38.1.	Any dispute of any kind whatsoever shall arise between the Client and the Consultant in connection with or arising out of the Contract, including without prejudice to the generality of the foregoing, any question regarding its existence, validity or termination, or the execution of the Project –whether during developing phase or after their completion and whether before or after the termination, abandonment or breach of the Contract – the parties shall seek to resolve any such dispute or difference by mutual consultation. If the parties fail to resolve such a dispute or difference even after negotiations or mediation, then the dispute shall be referred within <b>fourteen (14) days</b> in writing by either party to the Arbitrator, with a copy to the other party.		
	38.2.	Any dispute in which a notice of intention to commence arbitration has been given under <b>GCC sub-Clause 38.1</b> shall be finally settled by the Arbitration. The Arbitration may be commenced before or after the completion of the Project. Arbitration proceedings shall be conducted under <b>Arbitration Act 1940</b> .		
	38.3.	Notwithstanding any reference to the arbitration herein, the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree that the Client shall pay the Consultant any monies due the Consultant.		
		H. Performance Guarantee		
39. Performance Guarantee	39.1.	The Most Advantageous Consultant shall provide Performance Guarantee to the Client no later than <b>twenty-eight (28) days</b> from the date of Notification of Award. The Performance Guarantee shall be issued in an amount and form by a Commercial Bank acceptable to the Client and denominated in the currency in which the Contract Price is payable.		

## **Special Conditions of Contract**

GCC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of the Contract
1.1(a) and 3.1	The Contract shall be construed under the laws of the Islamic Republic of Pakistan.
4.1	The language is: Urdu/English
6.1 and 6.2	The addresses are:
0.2	Client:
	Attention : E-mail (where permitted):
	Consultant:
	Attention : E-mail (where permitted) :
8.1	A joint Venture is Not Applicable.
9.1	The Authorized Representatives are:
	For the Client: [name, title]
	For the Consultant: [name, title]
11.1	Effective Date of the Contract isdd/mm/yyyy
12.1	Commencement of Services:dd/mm/yyyy
13.1	Expiration of Contract: dd-mm-yyyy
34.1 & 34.2	The contract price for 1st year (first year fee) is: (Inclusive of Sindh Sales Tax). For subsequent years, fee shall be fixed by the Client largely based on CPI inflation.
	However, any subsequent legislation enacted, changes in the rate of any indirect tax, levy of additional tax or duty during the currency of contract that impacts the contract price would be equally accounted for by both the parties i.e., in case of increase or decrease in the rates of the said taxes and duties or levy of any new tax or duty, the contract price would be adjusted accordingly.
	Any indirect local taxes chargeable in respect of this Contract for the Services provided by the Consultant shall be reimbursed by the Client as per the relevant revenue authority's instructions. FBR, SRB, etc.
36.1	The currency of payment shall be <b>PKR</b> .

GCC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of the Contract
37.3	Payment will be made on annual basis after submission of annual audit report for a particular year subject to acceptance/approval and satisfactory performance endorsement by authorized official(s) of Finance Department.
37.5	Following account detail to be provided;  Account Title  IBAN  The Client may require additional details for internal supplier creation as per its approved format.
38	<b>Dispute Resolution:</b> In case of a dispute between the Parties regarding the terms under this Agreement, if not resolved amicably, it shall be referred to arbitration under the <b>Arbitration Act, 1940,</b> of Pakistan.
39	Not Applicable.

## Appendices

• **Appendix** A: Terms of Reference

Appendix B: Key Experts
 Appendix C: Contract Price
 Appendix D: Payment Schedule
 Appendix D: Notification of Award
 Appendix F: Acceptance Letter
 Appendix G: Integrity Pact

## APPENDIX A – TERMS OF REFERENCE

Insert the text based on the **Section VI (Terms of Reference)** of the **ITC** in the **RFP**.

## APPENDIX B - KEY EXPERTS

Insert a table based on Form TECH-3 of the Consultant's Technical Proposal.

## APPENDIX C - CONTRACT PRICE

## APPENDIX D - PAYMENT SCHEDULE

## APPENDIX E - NOTIFICATION OF AWARD

## APPENDIX F - ACCEPTANCE LETTER

#### APPENDIX G - INTEGRITY PACT

(Over Stamp Paper)

# Integrity Pact pursuant to Rule 7 Public Procurement Rules 2004 Declaration of Fees, Commissions and Brokerage, etc. Payable by the Suppliers of Goods, Services & Works

(Name of the Most Advantageous Consultant) hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege, or other obligation or benefit from the Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, (Name of the Most Advantageous Consultant) represents and warrants that it has fully declared the brokerage, commission, fees, etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

(Name of the Most Advantageous Consultant) certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

(Name of the Most Advantageous Consultant) accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instruments, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, (Name of the Most Advantageous Consultant) agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by (Name of the Most Advantageous Consultant) as aforesaid to obtain or induce the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.