

STATE BANK OF PAKISTAN BANKING SERVICES CORPORATION (BANK)

EXPRESSION OF INTEREST

Prequalification of Firms for Conducting Diagnostic Survey of Housing Finance

State Bank of Pakistan plans to engage experienced Consultancy firm for "Conducting Diagnostic Survey of Housing Finance". General Services Department, on behalf of the Infrastructure, Housing & SME Finance Department, State Bank of Pakistan invites Expression of Interest (EOI) from renowned Consultancy / Research firms / Institutions to provide Technical Assistance Services for conducting Housing Finance Survey in all the cities where SBP BSC (Bank) has its field offices i.e. Karachi, Lahore, Quetta, Peshawar, Multan, Bahawalpur, D.I. Khan, Faisalabad, Gujranwala, Hyderabad, Muzaffarabad, Rawalpindi, Sialkot and Sukkur including their peripheral areas. The requisite services may include but not limited to:

Functions/Services:

- 1. To know the demand for Housing Finance as well as product preferences of the low-income groups
- 2. To gauge the existing supply of Housing Finance with respect to the demand prevalent for housing finance products and willingness of the lenders to finance to low and middle income groups.

Evaluation Criteria for short listing:

- 1. The Consultancy / Research firms / Institutions should have expertise and in-depth knowledge in Housing Sector and/or financial sector with experience of at least five years of providing similar services.
- 2. The Consultancy / Research firms / Institutions should have experience in primary market research with verifiable record of completing project(s) of similar nature.
- 3. The consulting firms should have experience of managing large & complex programs of comparable scale and complexity and working with Regulatory Agencies/ Central Banks/ Governments/ Private Sector/ Donors/ Multilaterals/ Financial service providers / network organizations.

Interested Firms / Institutions may express their interest for providing the Services & Support and indicate their qualification to perform the services by providing brochures containing details of legal status, experience and past performance (duly supported by verifiable Clientele), Staff CVs for assessment of appropriate managerial capacity thereof, tax registration certificates and other documents in support of above requirements.

Expression of interest must be delivered to the following address not later than July 2, 2014. Only pre-qualified firms will be issued the Request for Proposal (RFP) for soliciting Technical and Financial Proposals on the basis of Quality and Cost Based Selection.

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