

**Standard Bidding Document  
For  
Supply/Installation of 2 Tons**

**Floor Standing Air-Conditioners  
At  
Main Building, 7<sup>th</sup> floor,**

**Banking Inspection (On Site) Department**

**Of  
State Bank of Pakistan, Karachi**



**Business Support Services Department  
(Procurement Division)  
The State Bank of Pakistan**

**March, 2010**

## **Preface**

Rule 23 of Public Procurement Rules requires procuring agencies to formulate bidding documents that shall be made available to the bidders immediately after the publication of the invitation to bid. Use of these documents is mandatory for either open or limited bidding.

Document comprises of the Sections listed below:

Section I	Invitation to Quote
Section II	Instruction for Preparing Quotations
Section III	Specifications
Section IV	Form of Quotation
Section V	Schedule of Requirement
Section VI	Manufacturer's Authorization Form
Section VII	Form of Agreement

## Section 1



### Invitation for Quotations (IFQ)

**No. BSSD (Pro. Div.)/ 288 /F - 2 (ii) - (3x2 -Tons Split – AC - 7<sup>th</sup> – BID - Hall) BSSD - 2010  
March 08, 2010**

1. The Procurement Division which serves as the procuring agency invites sealed bids from Sales and Income Tax registered Authorized Agents of Manufacturers /Suppliers for supply/installation of **3x2 Tons Split Air Conditioners for Banking Inspection Department, 7<sup>th</sup> floor** at State Bank of Pakistan, Karachi, as per specifications mentioned in Section V. Bidders may quote for single or all the items under this IFQ. Price Quotations will be evaluated for all the items together and contract will be awarded to the firm offering the lowest evaluated total cost.
2. Bidding will be conducted using the National Competitive Bidding procedures specified in the Public Procurement Rules 2004 (PPR 2004) and is open to all eligible Bidders as defined in the PPR2004 that meet the following minimum qualification criteria:
3. Bidders must have a documented track of completing at least 3- 5 similar assignments, during last 4 (four) years, of similar functional / technical characteristics and of a comparable scale.
4. Bidders are requested to give their best prices. The rates quoted must remain valid for a period of 90 days after opening of quotations.
5. The Bid will be evaluated as per the Proforma attached.
6. All quotations must be accompanied by a bid security of not less than 3% of the quoted price. Quotations not submitted on prescribed format will be rejected. Late bids will be rejected.
7. Quotations must be delivered to the address below on or before **March 27, 2010 (10.30 am)**. Bids will be opened in the presence of bidders' representatives who choose to attend at **11.00 am** same day at the Chamber of Co- Director Business Support Services Department, State Bank of Pakistan, Karachi.

**Co- Director**  
**Business Support Services Department**  
(Procurement Division)  
**10<sup>th</sup> Floor, State Bank of Pakistan**  
**I.I Chundrigar Road**  
**Karachi -Pakistan**

Telephone No: 92-21-2455914 or 2455915/ 92-21-9213573

Facsimile: 92-21-9217234

Email: [rehan.hyder@sbp.org.pk](mailto:rehan.hyder@sbp.org.pk)

## Section II -Instructions for Preparing Quotations

1. **Scope of Procurement:** The Business Support Services Department, as the Purchaser, invites Quotations for supply/installation of **3x2 Tons Split Air Conditioners for Banking Inspection Department, 7<sup>th</sup> floor** at State Bank of Pakistan, Karachi as described in the Technical Specifications attached hereto. The successful Supplier will be expected to complete the delivery of goods by the Required Completion Date specified in the CC.
2. **Eligibility to Quote:** Suppliers who are Authorized Dealers and duly registered with tax authorities may be eligible to participate only if they are also:
  - a) Enclose Proof of registration with the Income Tax Department and Sales Tax Department with the Quotation. (Failure to enclose these documents would result in rejection of Quotation)
  - b) not blacklisted under the provision of Rule 19 of Public Procurement Rules 2004
  - c) Submit only one Quotation, either individually, or as a partner in a joint venture. All Quotations submitted in violation of this rule shall be rejected. Partners in a joint venture shall be jointly and severally liable for the execution of the Contract.
  - d) Enclose attested copy of **Dealership Certificate** for current year up to 2008
3. **Qualification of the Supplier:** To qualify for award of the Contract, a Supplier shall meet the following minimum qualifying criteria:

Bidders must have a documented track of completing at least 3-5 similar assignments, during last 4 (four) years, of similar functional/technical characteristics and of a comparable scale. Evidence of financial resources to successfully complete the supplies
4. **Contents of Bidding Documents:** The set of Bidding Documents comprises the Sections listed below:

Section I	Invitation to Quote
Section II	Instruction for Preparing Bids
Section III	Specifications
Section IV	Form of Quotation
Section V	Schedule of Requirement
Section VI	Manufacturer's Authorization Form
Section VII	Form of Agreement
5. **Documents Comprising the Quotation:** The Quotation submitted by the Supplier shall comprise the following documents:
  - (i) Form of Quotation (as per sample attached)
  - (ii) Schedule of Requirements
  - (ii) Qualification and Experience Information
  - (iii) Copies of taxation documents
  - (iv) Manufacturer's Authorization (currently valid)
  - (v) Form of agreement
6. **Quotation:** The Contract shall be for the whole supplies as described in Clause 2 of the Invitation and shall be based on the unit and total price for fixed unit rate contract inclusive of **16% Sales Tax**. Prices shall be quoted entirely in Pak Rupees. The Supplier shall fill in the rates and prices for all items of the Supplies described in the specifications. All duties, taxes and other levies payable by

the Supplier under the Contract or any other cause, as of the date fifteen (15) calendar days prior to the deadline for the submission of Quotations, shall be included in the rates, prices, and total

8. **Validity of Quotation.** The price quoted shall remain valid for the period of ninety (90) calendar days counted from the date of submission of the Quotations specified in Clause 11 below. The Purchaser may request the Suppliers to extend the period of validity for a specified additional period. The Purchaser's request and the Suppliers' responses shall be made in writing or by fax or by email. A Supplier may refuse the request for extension of Quotation validity in which case he may withdraw his Quotation without any penalty. A Supplier agreeing to the request will not be required or permitted to otherwise modify its Quotation.
9. **Language of the Quotation:** All documents relating to the Quotation and contract shall be in the English language.
10. **Preparation and Sealing of Quotation:** The Supplier shall prepare one original of the documents comprising the Price Quotation as described in Clause 6 above, with the Form of Quotation, and clearly marked "Original". In addition, the Supplier shall also submit one copy, which shall be clearly marked as "COPY". In the event of discrepancy between them, the original shall prevail. The original and the copy of the Price Quotation shall be signed by a person or persons duly authorized to sign on behalf of the Supplier. The person or persons signing the Quotation shall initial all the pages of the Quotation where entries, amendments, or corrections have been made. Sealed Quotations shall be addressed to the Purchaser at the address provided above and shall provide a warning not to open before the specified time and date for Quotations opening as defined in Clause 7 of Invitation to Quotation. If the envelope is not sealed and marked as above, the Purchaser will assume no responsibility for the misplacement or premature opening of the Quotation.
11. **Place and Deadline for Submission of Quotation:** The Quotation shall be delivered to the Purchaser **NOT LATER than March 27, 2010 (10.30 am) at the address given in Paragraph 3 of the Invitation to Quotation.** Any Quotation received by the Purchaser after the deadline prescribed in this clause will be returned unopened to the Supplier.
12. **Modification and Withdrawal of Quotation:** No Quotation shall be modified after the deadline for submission of Quotation specified above in Clause 11. Withdrawal of a Quotation between the deadline for submission of Quotations and the expiration of the validity of the Quotation as specified in Clause 8 above will result in the Supplier being excluded from the list of Suppliers for a period of two years.
13. **Opening of Quotations:** The Purchaser will open the Quotations, including modifications, in the presence of the Suppliers' representatives who choose to attend, at the time, date, and in the place specified in Paragraph 11 of the Invitation to Quotation. The Purchaser at the Quotation opening will announce the Suppliers' names, the Quotation (Quotation) prices, the total amount of each Quotation (Quotation), any discounts, and Quotation modifications and withdrawals.
14. **Process to be Confidential:** Information relating to the examination, clarification, evaluation and comparison of Quotations and recommendation for the contract award shall not be disclosed until the award to the successful Supplier has been announced. Results of the evaluation would be made known in reasonable time.
15. **Evaluation and Comparison of Quotations:** The Purchaser will award the Contract to the Supplier whose Quotation has been determined to be substantially responsive to the proposal documents and who has offered the lowest evaluated Quotations. In evaluating the Quotations, the Purchaser will determine for each proposal the evaluated Quotations by adjusting the Quotations by making any correction for any arithmetic errors as follows:

(a) Where there is a discrepancy between amounts in figures and in words, the amount in words will govern;

(b) where is a discrepancy between the unit rate and the line item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted will govern;

(c) if a Supplier refuses to accept the correction, his Quotation will be rejected.

16. **Purchaser's Right to Accept Any Quotation and to Reject any or all Quotations:** The Purchaser reserves the right to accept or reject any Quotation, and to cancel the process of competition and reject all Quotations, at any time prior to the award of the Contract, without thereby incurring any liability to the affected Supplier(s) or any obligation to inform the affected Supplier(s) of the grounds for the Purchaser's decision.
17. **Purchaser's Right to Increase or Decrease Quantities:** The Purchaser, reserves the right to increase or decrease quantities of supplies.
18. **Notification of Award and Signing of Contract:** Results of evaluation would be known in a reasonable time, Suppliers are instructed not to approach the Purchaser after opening of Quotations until the finalization of award. The Supplier whose Quotation has been accepted will be notified of the award by the Purchaser prior to the expiration of the validity period of the Quotation, by registered letter. This letter will state the sum that the Purchaser will pay the Supplier in consideration of the supply, installation, and commissioning of the Supplies by the Supplier as prescribed by the Contract. The written notification of award will constitute the formation of the Contract.

### **Section III - Specifications**

- *Selection will be based on the successful Supply/installation of the proposed **3x2 Tons Split Air Conditioners for Banking Inspection Department, 7<sup>th</sup> floor** at State Bank of Pakistan, Karachi at Bidders cost*
- *Bank reserves the right to accept any model/brand/ solution depending upon its requirements and any such decision will be final and could not be challenged*

## Section IV - Form of Quotation

\_\_\_\_\_  
(Date)

To: \_\_\_\_\_ (Purchaser's Name)

\_\_\_\_\_ (Purchaser's Address)

\_\_\_\_\_

We offer to execute the Contract for “ ” in accordance with the Conditions of Contract accompanying this Quotation for the Contract Price of \_\_\_\_\_(amount in words and numbers) ( \_\_\_\_\_ ). We propose to complete the Supplies described in the Contract within a period of \_\_\_\_\_ words and number) \_\_\_\_\_calendar days from the Start Date.

This Quotation and your written acceptance will constitute a binding Contract between us. We understand that you are not bound to accept the lowest or any Quotation you receive.

We hereby confirm that this Quotation complies with the Validity of the Quotation required by the proposal documents.

Authorized Signature: \_\_\_\_\_

Name and Title of Signatory \_\_\_\_\_

\_\_\_\_\_

Name of Supplier: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone Number \_\_\_\_\_

Fax Number, if any \_\_\_\_\_

## Section V – Schedule of Requirements

### SPECIMEN B.O.Q FOR SUPPLY & INSTALLATION OF 1 X 8 TONS FLOOR STANDING AC.

S. NO.	DESCRIPTION	QTY.	UNIT PRICE (Rs.)	RATE WITH ALL TAXES (RS)	AMOUNT (RS)
1.	Supply, delivery at site, installation, of split type air-conditioners <b>2 Tons of Mitsubishi or equivalent</b> brand having net cooling capacity not less than <b>24,000 BTU/hr.</b> Comprising of 1- Condensing unit for out door and 1- Fan coil wall mounted type for indoor installation with all accessories, electrical controls, thermostat, safety valves and fittings. Including cost of complete kit, making hole in the wall / roof, placing of out door unit on the steel/iron frame filling the hole after installation the A.C Units. Complete in all respect as per specifications.	03			
	Supply and installation of <b>PVC Condensate Drain Line 1 ¼ “Dia</b> with all accessories, fittings, hard wares for A/c units mentioned in item No.1 only for Islamic Banking Department. The job includes connecting condensate pipeline with available <b><i>drain on the same floor</i></b> complete in all respect.	1	RFT		
	Supply, delivery at site, installation of copper tubing <b>USA</b> with closed cell rubber insulation <b>Aero Flex</b> , all accessories, water proof taping and fittings/covering with <b>Dura Duck (Adamjee Brand)</b> etc for air-conditioners mentioned in item No. 1 only for IBD given above with all accessories, fittings, hard wares complete in all respect.	1	RFT		

**Note: - All bidders are advised to visit site before submitting the their bids for measurement and allied materials to be used from the place of the installation and to placing of outer Electric DBs on any working days between 10.00 to 12.00 AM**

## **Parameters for qualification of Bids**

### **Mandatory: Authorized Agent & NTN/GST**

<b>Description of Parameters</b>	<b>Nos. Obtain</b>
<b>Quoted Best Price on specific materials</b>	55
<b>Assignment of scale in similar 3-5 years experience</b>	25
<b>Self Manufacturer</b>	10
<b>After sale minimum one year Service/Guarantee backup</b>	10

## **VI- Manufacturer's Authorization Form**

## Section VII - Form of Contract Agreement

### AGREEMENT

This Agreement, made the \_\_\_\_\_ day of \_\_\_\_\_ 2010\_\_\_\_\_, by and between

\_\_\_\_\_

(Name and address of Purchaser hereinafter called “the Purchaser”) and

\_\_\_\_\_

(Name and address of Supplier hereinafter called “the Supplier”) of the other part.

**Whereas** the Purchaser is desirous that the Supplier execute supplies, of

\_\_\_\_\_

and the Purchaser has accepted the Quotation submitted by the Supplier for the installation and commissioning of such Supplies *and the remedying of any defects therein over a warranty period of at least one year after supply.*

**Now this Agreement witnesseth as follows:**

1. In this Agreement, words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract hereafter referred to, and they shall be deemed to form and be read and construed as part of this Agreement.
2. In consideration of the payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Purchaser to execute and complete the Supplies and remedy any defects therein in conformity in all respects with the provisions of the Contract.
3. The Purchaser hereby covenants to pay the Supplier in consideration of the supply, installation and commissioning of the Supplies and the remedying of defects wherein the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

**In Witness** whereof the parties thereto have caused this Agreement to be executed the days and year first before written

The Common Seal of

---

---

Was hereunto affixed in the presence of:

Signed, Sealed, and Delivered by the said

---

In the presence of:

Binding Signature of Purchaser: \_\_\_\_\_

Binding Signature of Supplier: \_\_\_\_\_