Appendix 1: SBP Business Confidence Survey – Results

1. The gene	1. The general economic conditions in the country over the past six months have:									
			% dist	ribution of res	ponses		Total	Diffusion		
		Improved	Improved	Remained	Deteriorated	L)eteriorated	Responses	Index		
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	Index		
Industry	Oct-21	9.3	20.7	9.7	36.7	23.7	300	38.8		
ilidustiy	Aug-21	12.6	46.7	18.0	17.1	5.7	334	60.9		
Services	Oct-21	9.0	18.1	13.3	36.7	22.9	166	38.4		
Services	Aug-21	10.9	52.9	18.4	15.5	2.3	174	63.6		
Overall	Oct-21	9.2	19.7	10.9	36.7	23.4	466	38.7		
	Aug-21	12.0	48.8	18.1	16.5	4.5	508	61.8		

2. You expect the general economic conditions in the country in the next six months to:									
		% distribution of responses						Diffusion	
		Improved	Improved	Remained	Deteriorated	Deteriorated	Total Responses	Index	
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	muex	
Industry	Oct-21	6.7	23.0	23.0	30.0	17.3	300	42.9	
mustry	Aug-21	7.3	52.2	18.8	18.5	3.2	314	60.5	
Services	Oct-21	10.2	22.3	30.1	27.1	10.2	166	48.8	
Services	Aug-21	6.3	63.2	17.8	12.1	0.6	174	65.7	
Overall	Oct-21	7.9	22.7	25.5	29.0	14.8	466	45.0	
	Aug-21	7.0	56.1	18.4	16.2	2.3	488	62.3	

3. You expect the average exchange rate in terms of rupees per dollar in the next six months to:									
			Total	Diffusion					
		Increase	Increase	Remain	Decrease	Decrease	Responses	Index	
		Significantly	Moderately	Unchanged	Moderately	Significantly		Huex	
Industry	Oct-21	27.0	43.7	8.3	13.3	7.7	300	67.3	
industry	Aug-21	11.5	50.2	20.4	15.7	2.2	313	63.3	
Services	Oct-21	22.9	38.0	12.0	20.5	6.6	166	62.5	
Services	Aug-21	8.7	47.7	16.3	26.2	1.2	172	59.2	
Overall	Oct-21	25.5	41.6	9.7	15.9	7.3	466	65.6	
	Aug-21	10.5	49.3	19.0	19.4	1.9	485	61.8	

4. You expe	4. You expect the overall inflation in the next six months to:									
		% distribution of responses						Diffusion		
		Rise	Rise	Remained	Drop	Drop	Total	Index		
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	muex		
Industry	Oct-21	43.5	43.5	6.3	5.3	1.3	301	81		
maustry	Aug-21	17.6	58.8	17.9	4.8	1.0	313	72		
Services	Oct-21	33.1	41.6	12.7	8.4	4.2	166	73		
Services	Aug-21	6.4	66.9	18.6	8.1	0.0	172	68		
Overall	Oct-21	39.8	42.8	8.6	6.4	2.4	467	78		
	Aug-21	13.6	61.6	18.1	6.0	0.6	485	70		

5. Excluding	5. Excluding normal seasonal changes, your company's production/business activity (sales) over the past six months has:									
		% distribution of responses						Diffusion		
		Increased	Increased	Remained	Declined	Declined	Total Responses	Index		
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	Hidex		
Industry	Oct-21	11.7	33.7	33.3	14.3	7.0	300	57.2		
mustry	Aug-21	10.3	39.0	36.1	11.0	3.5	310	60.4		
Services	Oct-21	9.0	31.7	37.7	15.0	6.6	167	55.4		
Services	Aug-21	8.7	46.5	26.7	16.3	1.7	172	61.0		
Overall	Oct-21	10.7	33.0	34.9	14.6	6.9	467	56.5		
Overall	Aug-21	9.8	41.7	32.8	12.9	2.9	482	60.6		

6. Excluding	6. Excluding normal seasonal changes, you expect the company's production/business activity (sales) in the next six months to:									
			% dist	tribution of res		Total	Diffusion			
		Increase Significantly	Increase Moderately	Remain Unchanged	Decline Moderately	Decline Significantly	Responses	Index		
Industry	Oct-21	14.3	34.6	35.9	11.6	3.7	301	61.0		
industry	Aug-21	6.1	53.5	27.1	10.0	3.2	310	62.3		
Services	Oct-21	13.8	37.7	34.7	10.8	3.0	167	62.1		
Services	Aug-21	9.9	53.2	30.4	6.4	0.0	171	66.7		
Overall	Oct-21	14.1	35.7	35.5	11.3	3.4	468	61.4		
	Aug-21	7.5	53.4	28.3	8.7	2.1	481	63.9		

7. Excludin	7. Excluding normal seasonal changes, the total number of employees at your firm over the past six months has:									
				Total	Diffusion					
		Increased	Increased	Remained	Declined	Declined		Index		
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	muex		
Industry	Oct-21	4.0	21.6	62.1	9.6	2.7	301	53.7		
maustry	Aug-21	3.5	22.8	57.4	11.2	5.1	312	52.1		
Services	Oct-21	5.4	16.8	61.7	13.8	2.4	167	52.2		
Services	Aug-21	2.3	25.1	58.5	14.0	0.0	171	53.9		
Overall	Oct-21	4.5	19.9	62.0	11.1	2.6	468	53.2		
Overall	Aug-21	3.1	23.6	57.8	12.2	3.3	483	52.7		

8. Excluding	8. Excluding normal seasonal changes, you expect the total number of employees at your firm in the next six months to:									
			% dist		Total	Diffusion				
		Increase	Increase	Remain	Decline	Decline	Responses	Index		
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	IIIdex		
Industry	Oct-21	5.3	18.7	64.7	8.7	2.7	300	53.8		
industry	Aug-21	3.9	28.3	59.2	6.1	2.6	311	56.2		
Services	Oct-21	4.8	21.0	65.9	6.6	1.8	167	55.1		
Services	Aug-21	1.2	30.0	60.6	7.1	1.2	170	55.7		
Overall	Oct-21	5.1	19.5	65.1	7.9	2.4	467	54.3		
	Aug-21	2.9	28.9	59.7	6.4	2.1	481	56.0		

9. Excluding normal seasonal changes, your company's demand for credit over the past six months has:									
			% dist	ribution of res	ponses		Total	Diffusion	
		Increased	Increased	Remained	Declined	Declined		Index	
		Significantly	Moderately	Unchanged	Moderately	Significantly	ly Responses 297	Huex	
Industry	Oct-21	17.5	32.7	42.4	5.1	2.4	297	64.5	
maustry	Aug-21	7.6	43.5	33.2	13.0	2.7	301	60.1	
Services	Oct-21	15.3	23.4	52.6	7.3	1.5	137	60.9	
Services	Aug-21	4.8	34.5	47.6	11.0	2.1	145	57.2	
Overall	Oct-21	16.8	29.7	45.6	5.8	2.1	434	63.4	
	Aug-21	6.7	40.6	37.9	12.3	2.5	446	59.2	

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10. Excludi	10. Excluding normal seasonal changes, you expect your company's demand for credit in the next six months to:									
			Total	Diffusion						
		Increase	Increase	Remain	Decrease	Decrease	Total Responses	Index		
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	Index		
Industry	Oct-21	18.2	32.8	42.6	4.7	1.7	296	65.3		
mustry	Aug-21	8.4	41.8	34.0	11.4	4.4	297	59.6		
Services	Oct-21	16.5	24.8	52.6	5.3	0.8	133	62.8		
Services	Aug-21	0.7	44.9	45.7	8.0	0.7	138	59.2		
Overall	Oct-21	17.7	30.3	45.7	4.9	1.4	429	65		
	Aug-21	6.0	42.8	37.7	10.3	3.2	435	59		

11. Over the	11. Over the last six months the access to bank credit for your company has:									
			% dist	ribution of res	ponses		Total	Diffusion		
		Improved	Improved	Remained	Deteriorated	Deteriorated	Total	Index		
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses			
Industry	Oct-21	12.6	27.2	50.0	8.9	1.2	246	60.3		
industry	Aug-21	4.9	35.2	47.4	10.5	2.0	247	57.6		
Services	Oct-21	12.5	13.6	62.5	9.1	2.3	88	56.3		
Services	Aug-21	3.4	28.4	56.9	6.0	5.2	116	54.7		
Overall	Oct-21	12.6	23.7	53.3	9.0	1.5	334	59.2		
	Aug-21	4.4	33.1	50.4	9.1	3.0	363	56.7		

12. Access t	12. Access to trade credit over the past six months has:									
			% dist	ribution of res	ponses		Total	Diffusion		
		Increased	Increased	Remained	Decreased	Decreased	Responses	Index		
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	Hidex		
Industry	Oct-21	12.5	29.0	48.4	7.3	2.8	248	60.3		
industry	Aug-21	3.7	35.4	47.7	9.9	3.3	243	56.6		
Services	Oct-21	13.3	14.7	61.3	9.3	1.3	75	57.3		
Services	Aug-21	1.0	28.2	60.2	10.7	0.0	103	54.9		
Overall	Oct-21	12.7	25.7	51.4	7.7	2.5	323	59.6		
	Aug-21	2.9	33.2	51.4	10.1	2.3	346	56.1		

13. Excludi	13. Excluding normal seasonal changes, you expect the average selling price of your product in the next six months to:									
			Total	Diffusion						
		Increase	Increase	Remain	Decrease	Decrease		Index		
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	illuex		
Industry	Oct-21	21.4	49.8	22.7	5.0	1.0	299	71.4		
industry	Aug-21	13.1	52.2	26.9	5.4	2.2	312	67.1		
Services	Oct-21	16.9	53.1	23.1	6.3	0.6	160	69.8		
Services	Aug-21	4.7	49.0	34.9	10.7	0.7	149	61.6		
Overall	Oct-21	19.8	51.0	22.9	5.4	0.9	459	70.9		
Overall	Aug-21	10.4	51.2	29.5	7.2	1.7	461	65.3		

14. Excluding normal seasonal changes, you expect the overall prices of your inputs/purchases in the next six months to:									
			Total	Diffusion					
		Increase	Increase	Remain	Decrease	Decrease	Responses	Index	
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	muex	
Industry	Oct-21	29.6	52.8	14.0	2.7	1.0	301	76.8	
mustry	Aug-21	14.2	59.4	18.7	7.1	0.6	310	69.8	
Services	Oct-21	26.6	49.6	20.9	2.9	0.0	139	75.0	
Services	Aug-21	7.2	57.2	27.5	6.5	1.4	138	65.6	
Overall	Oct-21	28.6	51.8	16.1	2.7	0.7	440	76.3	
	Aug-21	12.1	58.7	21.4	6.9	0.9	448	68.5	

15. Average Financial condition of your firm over the last six months has:									
			Total	Diffusion					
		Improved	Improved	Remained	Deteriorated	Deteriorated	Responses	Index	
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	muex	
Industry	Oct-21	12.1	30.0	34.0	17.8	6.1	297	56.1	
mustry	Aug-21	7.6	45.1	29.3	14.5	3.6	304	59.6	
Services	Oct-21	13.8	29.9	34.1	20.4	1.8	167	58.4	
Services	Aug-21	11.2	46.5	27.1	13.5	1.8	170	62.9	
Overall	Oct-21	12.7	30.0	34.1	18.8	4.5	464	56.9	
	Aug-21	8.9	45.6	28.5	14.1	3.0	474	60.8	

16. Excluding normal seasonal changes, your total order books over the past six months have:									
			Total	Diffusion					
		Increased	Increased Remained		Decreased	Decreased		Index	
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	maex	
Industry	Oct-21	11.7	36.8	38.1	9.4	4.0	299	60.7	
industry	Aug-21	7.5	44.2	37.7	8.1	2.6	308	61.4	

17. In the past six months, the quantity of raw material purchases has:										
			Total	Diffusion						
		Increased Increased Remained Decre		Decreased	Decreased	Responses	Index			
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	Hidex		
Industry	Oct-21	19.3	35.1	36.8	6.4	2.4	296	65.6		
maustry	Aug-21	6.6	48.5	33.2	9.0	2.7	301	61.9		

18. Average supplier delivery times over the past six months has:										
			Total	Diffusion						
		Increased	Increased Remained Decreased		Decreased	Responses	Index			
		Significantly	Moderately	Unchanged	Moderately	Significantly	Responses	muex		
Industry	Oct-21	3.4	7.8	58.0	20.0	10.8	295	43.2		
maustry	Aug-21	2.0	9.3	53.8	30.9	4.0	301	43.6		

19.Diffusion Index										
	Current Business Confidence			Expected Business Confidence			Overall Business Confidence			Purchasing Managers Index
	Industry	Services	Overall	Industry	Services	Overall	Industry	Services	Overall	Industry
Oct-21	49.9	48.7	49.0	52.6	55.3	54.7	51.2	52.0	51.8	56.1
Aug-21	57.8	59.5	59.1	59.7	62.7	61.9	58.7	61.1	60.5	55.9
Jun-21	60.9	60.5	60.6	65.7	67.9	67.4	63.3	64.2	64.0	56.6
Apr-21	57.2	54.9	55.4	59.8	61.3	60.9	58.5	58.1	58.2	57.4
Feb-21	59.5	57.0	57.6	62.3	62.5	62.4	60.9	59.7	60.0	57.8
Dec-20	56.6	48.9	50.8	64.3	61.2	62.0	60.4	55.0	56.4	55.5
Oct-20	50.4	48.3	48.8	60.4	62.6	62.1	55.4	55.5	55.4	52.6
Aug-20	39.3	42.6	41.8	62.7	62.3	62.4	51.0	52.5	52.1	45.1
Jun-20	28.8	30.6	30.1	44.1	48.5	47.4	36.5	39.5	38.8	40.4
Apr-20	38.8	38.2	38.5	38.8	37.6	38.2	38.8	37.9	38.4	46.1
Feb-20	40.8	44.0	43.2	53.0	54.1	53.9	46.9	49.1	48.5	46.9
Dec-19	44.0	46.6	45.9	57.7	58.6	58.4	50.8	52.6	52.2	47.2
Oct-19	38.5	40.6	40.0	51.1	57.7	56.0	44.8	49.1	48.0	45.2
Aug-19	35.9	37.1	36.8	49.1	55.4	53.8	42.5	46.3	45.3	43.3
Jun-19	36.0	36.4	36.3	46.3	51.9	50.5	41.2	44.1	43.4	47.8
Apr-19	39.4	40.6	40.3	51.4	52.8	52.4	45.4	46.7	46.4	48.8
Feb-19	46.2	45.7	45.9	59.9	58.3	58.7	53.1	52.0	52.3	50.7
Dec-18	42.8	42.0	42.2	51.2	56.2	55.0	47.0	49.1	48.6	52.1
Oct-18	42.3	39.3	40.0	52.8	52.0	52.2	47.6	45.6	46.1	53.3
Aug-18	45.1	46.4	46.1	62.8	65.2	64.6	53.9	55.8	55.3	54.6