

Appendix 1: SBP Business Confidence Survey – Results

Aug 2020

1. The general economic conditions in the country over the past six months have:								
		% distribution of responses					Total Responses	Diffusion Index
		Improved Significantly	Improved Moderately	Remained Unchanged	Deteriorated Moderately	Deteriorated Significantly		
Industry	Aug-20	3.0	21.7	10.5	39.0	25.8	267	34.3
	Jun-20	0.8	1.2	6.0	35.1	56.9	248	13.5
Services	Aug-20	3.5	26.5	15.0	35.4	19.5	113	39.8
	Jun-20	1.7	1.7	7.7	33.3	55.6	117	15.2
Overall	Aug-20	3.2	23.2	11.8	37.9	23.9	380	35.9
	Jun-20	1.1	1.4	6.6	34.5	56.4	365	14.0

2. You expect the general economic conditions in the country in the next six months to:								
		% distribution of responses					Total Responses	Diffusion Index
		Improved Significantly	Improved Moderately	Remained Unchanged	Deteriorated Moderately	Deteriorated Significantly		
Industry	Aug-20	7.5	58.8	20.6	10.1	3.0	267	64.4
	Jun-20	0.8	18.1	22.9	37.3	20.9	249	35.1
Services	Aug-20	8.0	58.4	23.0	8.0	2.7	113	65.3
	Jun-20	5.1	26.5	17.1	33.3	17.9	117	41.9
Overall	Aug-20	7.6	58.7	21.3	9.5	2.9	380	64.7
	Jun-20	2.2	20.8	21.0	36.1	19.9	366	37.3

3. You expect the average exchange rate in terms of rupees per dollar in the next six months to:								
		% distribution of responses					Total Responses	Diffusion Index
		Increase Significantly	Increase Moderately	Remain Unchanged	Decrease Moderately	Decrease Significantly		
Industry	Aug-20	9.4	43.8	21.9	23.8	1.1	265	59.2
	Jun-20	18.3	41.1	17.5	19.9	3.3	246	62.8
Services	Aug-20	6.3	40.2	33.0	19.6	0.9	112	57.8
	Jun-20	9.6	36.8	21.9	27.2	4.4	114	55.0
Overall	Aug-20	8.5	42.7	25.2	22.5	1.1	377	58.8
	Jun-20	15.6	39.7	18.9	22.2	3.6	360	60.3

4. You expect the overall inflation in the next six months to:								
		% distribution of responses					Total Responses	Diffusion Index
		Rise Significantly	Rise Moderately	Remained Unchanged	Drop Moderately	Drop Significantly		
Industry	Aug-20	10.9	54.7	23.6	9.7	1.1	267	66.1
	Jun-20	18.1	45.6	21.8	14.1	0.4	248	66.7
Services	Aug-20	13.3	47.8	27.4	11.5	0.0	113	65.7
	Jun-20	11.1	46.2	17.1	23.9	1.7	117	60.3
Overall	Aug-20	11.6	52.6	24.7	10.3	0.8	380	66.0
	Jun-20	15.9	45.8	20.3	17.3	0.8	365	64.7

5. Excluding normal seasonal changes, your company's production/business activity (sales) over the past six months has:								
		% distribution of responses					Total Responses	Diffusion Index
		Increased Significantly	Increased Moderately	Remained Unchanged	Declined Moderately	Declined Significantly		
Industry	Aug-20	3.7	14.6	27.3	37.1	17.2	267	37.6
	Jun-20	2.4	8.4	19.7	41.8	27.7	249	29.0
Services	Aug-20	6.2	21.2	24.8	24.8	23.0	113	40.7
	Jun-20	3.4	8.5	27.4	31.6	29.1	117	31.4
Overall	Aug-20	4.5	16.6	26.6	33.4	18.9	380	38.6
	Jun-20	2.7	8.5	22.1	38.5	28.1	366	29.8

6. Excluding normal seasonal changes, you expect the company's production/business activity (sales) in the next six months to:								
		% distribution of responses					Total Responses	Diffusion Index
		Increase Significantly	Increase Moderately	Remain Unchanged	Decline Moderately	Decline Significantly		
Industry	Aug-20	11.2	53.6	28.1	6.4	0.7	267	67.0
	Jun-20	4.0	27.3	40.6	18.5	9.6	249	49.4
Services	Aug-20	8.0	58.4	23.9	8.8	0.9	113	65.9
	Jun-20	4.3	37.6	29.1	21.4	7.7	117	52.4
Overall	Aug-20	10.3	55.0	26.8	7.1	0.8	380	66.7
	Jun-20	4.1	30.6	36.9	19.4	9.0	366	50.3

7. Excluding normal seasonal changes, the total number of employees at your firm over the past six months has:								
		% distribution of responses					Total Responses	Diffusion Index
		Increased Significantly	Increased Moderately	Remained Unchanged	Declined Moderately	Declined Significantly		
Industry	Aug-20	1.1	6.0	74.1	13.2	5.6	266	46.0
	Jun-20	0.4	2.8	73.2	18.8	4.8	250	43.8
Services	Aug-20	0.9	2.7	85.0	8.0	3.5	113	47.3
	Jun-20	0.0	5.1	74.4	16.2	4.3	117	45.1
Overall	Aug-20	1.1	5.0	77.3	11.6	5.0	379	46.4
	Jun-20	0.3	3.5	73.6	18.0	4.6	367	44.2

8. Excluding normal seasonal changes, you expect the total number of employees at your firm in the next six months to:								
		% distribution of responses					Total Responses	Diffusion Index
		Increase Significantly	Increase Moderately	Remain Unchanged	Decline Moderately	Decline Significantly		
Industry	Aug-20	3.4	22.2	72.6	1.5	0.4	266	56.7
	Jun-20	0.0	11.6	71.6	13.6	3.2	250	47.9
Services	Aug-20	0.9	23.9	72.6	2.7	0.0	113	55.8
	Jun-20	0.9	13.7	76.9	6.8	1.7	117	51.3
Overall	Aug-20	2.6	22.7	72.6	1.8	0.3	379	56.4
	Jun-20	0.3	12.3	73.3	11.4	2.7	367	49.0

9. Excluding normal seasonal changes, your company's demand for credit over the past six months has:								
		% distribution of responses					Total Responses	Diffusion Index
		Increased Significantly	Increased Moderately	Remained Unchanged	Declined Moderately	Declined Significantly		
Industry	Aug-20	8.7	34.1	44.7	10.2	2.3	264	59.2
	Jun-20	9.8	30.7	43.0	13.1	3.3	244	57.7
Services	Aug-20	7.1	32.9	50.6	5.9	3.5	85	58.5
	Jun-20	10.3	25.8	51.5	8.2	4.1	97	57.5
Overall	Aug-20	8.3	33.8	46.1	9.2	2.6	349	59.0
	Jun-20	10.0	29.3	45.5	11.7	3.5	341	57.6

10. Excluding normal seasonal changes, you expect your company's demand for credit in the next six months to:								
		% distribution of responses					Total Responses	Diffusion Index
		Increase Significantly	Increase Moderately	Remain Unchanged	Decrease Moderately	Decrease Significantly		
Industry	Aug-20	5.3	35.7	50.2	6.1	2.7	263	58.7
	Jun-20	6.2	36.5	47.7	8.7	0.8	241	59.6
Services	Aug-20	3.6	29.8	59.5	6.0	1.2	84	57.1
	Jun-20	6.3	28.1	57.3	6.3	2.1	96	57.6
Overall	Aug-20	4.9	34.3	52.4	6.1	2.3	347	58.4
	Jun-20	6.2	34.1	50.4	8.0	1.2	337	59.1

11. Over the last six months the access to bank credit for your company has:								
		% distribution of responses					Total Responses	Diffusion Index
		Improved Significantly	Improved Moderately	Remained Unchanged	Deteriorated Moderately	Deteriorated Significantly		
Industry	Aug-20	6.4	24.3	55.3	9.4	4.7	235	54.6
	Jun-20	5.4	21.2	49.8	19.2	4.4	203	51.0
Services	Aug-20	9.9	29.6	50.7	8.5	1.4	71	59.5
	Jun-20	4.1	24.7	50.7	16.4	4.1	73	52.1
Overall	Aug-20	7.2	25.5	54.2	9.2	3.9	306	55.7
	Jun-20	5.1	22.1	50.0	18.5	4.3	276	51.3

12. Access to trade credit over the past six months has:								
		% distribution of responses					Total Responses	Diffusion Index
		Increased Significantly	Increased Moderately	Remained Unchanged	Decreased Moderately	Decreased Significantly		
Industry	Aug-20	1.7	24.7	58.4	11.7	3.5	231	52.4
	Jun-20	4.6	20.3	54.3	17.3	3.6	197	51.3
Services	Aug-20	4.8	32.3	51.6	6.5	4.8	62	56.5
	Jun-20	6.3	23.4	59.4	4.7	6.3	64	54.7
Overall	Aug-20	2.4	26.3	57.0	10.6	3.8	293	53.2
	Jun-20	5.0	21.1	55.6	14.2	4.2	261	52.1

13. Excluding normal seasonal changes, you expect the average selling price of your product in the next six months to:								
		% distribution of responses					Total Responses	Diffusion Index
		Increase Significantly	Increase Moderately	Remain Unchanged	Decrease Moderately	Decrease Significantly		
Industry	Aug-20	7.2	51.1	33.3	7.6	0.8	264	64.1
	Jun-20	2.4	31.9	46.0	17.7	2.0	248	53.7
Services	Aug-20	3.6	43.8	46.4	5.4	0.9	112	60.9
	Jun-20	3.4	29.1	56.4	9.4	1.7	117	55.8
Overall	Aug-20	6.1	48.9	37.2	6.9	0.8	376	63.2
	Jun-20	2.7	31.0	49.3	15.1	1.9	365	54.4

14. Excluding normal seasonal changes, you expect the overall prices of your inputs/purchases in the next six months to:								
		% distribution of responses					Total Responses	Diffusion Index
		Increase Significantly	Increase Moderately	Remain Unchanged	Decrease Moderately	Decrease Significantly		
Industry	Aug-20	9.0	58.1	28.8	3.4	0.7	267	67.8
	Jun-20	6.1	54.1	29.7	8.1	2.0	246	63.5
Services	Aug-20	9.6	54.2	28.9	7.2	0.0	83	66.6
	Jun-20	6.3	37.9	44.2	9.5	2.1	95	59.2
Overall	Aug-20	9.1	57.1	28.9	4.3	0.6	350	67.5
	Jun-20	6.2	49.6	33.7	8.5	2.1	341	62.3

15. Average Financial condition of your firm over the last six months has:								
		% distribution of responses					Total Responses	Diffusion Index
		Improved Significantly	Improved Moderately	Remained Unchanged	Deteriorated Moderately	Deteriorated Significantly		
Industry	Aug-20	3.4	16.8	29.4	38.2	12.2	262	40.3
	Jun-20	0.0	10.9	24.6	45.2	19.4	248	31.8
Services	Aug-20	4.4	22.1	36.3	25.7	11.5	113	45.6
	Jun-20	4.3	12.8	28.2	32.5	22.2	117	36.1
Overall	Aug-20	3.7	18.4	31.5	34.4	12.0	375	41.9
	Jun-20	1.4	11.5	25.8	41.1	20.3	365	33.2

16. Excluding normal seasonal changes, your total order books over the past six months have:								
		% distribution of responses					Total Responses	Diffusion Index
		Increased Significantly	Increased Moderately	Remained Unchanged	Decreased Moderately	Decreased Significantly		
Industry	Aug-20	3.4	16.0	35.0	35.7	9.9	263	41.8
	Jun-20	1.2	11.3	28.3	42.5	16.6	247	34.5

17. In the past six months, the quantity of raw material purchases has:								
		% distribution of responses					Total Responses	Diffusion Index
		Increased Significantly	Increased Moderately	Remained Unchanged	Decreased Moderately	Decreased Significantly		
Industry	Aug-20	4.6	20.0	39.6	26.2	9.6	260	46.0
	Jun-20	2.0	16.8	38.9	34.0	8.2	244	42.6

18. Average supplier delivery times over the past six months has:								
		% distribution of responses					Total Responses	Diffusion Index
		Increased Significantly	Increased Moderately	Remained Unchanged	Decreased Moderately	Decreased Significantly		
Industry	Aug-20	5.4	21.7	58.5	12.4	1.9	258	54.1
	Jun-20	5.3	20.4	54.3	16.7	3.3	245	51.9

19.Diffusion Index										
	Current Business Confidence			Expected Business Confidence			Overall Business Confidence			Purchasing Managers Index
	Industry	Services	Overall	Industry	Services	Overall	Industry	Services	Overall	Industry
Aug-20	39.3	42.6	41.8	62.7	62.3	62.4	51.0	52.5	52.1	45.1
Jun-20	28.8	30.6	30.1	44.1	48.5	47.4	36.5	39.5	38.8	40.4
Apr-20	38.8	38.2	38.5	38.8	37.6	38.2	38.8	37.9	38.4	46.1
Feb-20	40.8	44.0	43.2	53.0	54.1	53.9	46.9	49.1	48.5	46.9
Dec-19	44.0	46.6	45.9	57.7	58.6	58.4	50.8	52.6	52.2	47.2
Oct-19	38.5	40.6	40.0	51.1	57.7	56.0	44.8	49.1	48.0	45.2
Aug-19	35.9	37.1	36.8	49.1	55.4	53.8	42.5	46.3	45.3	43.3
Jun-19	36.0	36.4	36.3	46.3	51.9	50.5	41.2	44.1	43.4	47.8
Apr-19	39.4	40.6	40.3	51.4	52.8	52.4	45.4	46.7	46.4	48.8
Feb-19	46.2	45.7	45.9	59.9	58.3	58.7	53.1	52.0	52.3	50.7
Dec-18	42.8	42.0	42.2	51.2	56.2	55.0	47.0	49.1	48.6	52.1
Oct-18	42.3	39.3	40.0	52.8	52.0	52.2	47.6	45.6	46.1	53.3
Aug-18	45.1	46.4	46.1	62.8	65.2	64.6	53.9	55.8	55.3	54.6