

## SUMMARY

Table 1(a): Quarterly Exports of Goods and Services

(Million USD)

Items	Oct - Dec	
	FY16	FY15
I. Exports Receipts (Banks)	5,475	6,049
II. Freight on Exports	109	161
III. Other Exports Unaccounted by Banks	95	266
Land borne Exports	83	42
Exports of Samples	4	3
Outstanding Exports Bills	9	222
Refund & Rebate	-1	-1
<b>(A) Exports General Merchandise (I-II+III)</b>	<b>5,461</b>	<b>6,154</b>
<b>(B) Other Exports Under BPM6</b>	<b>25</b>	<b>51</b>
<b>(C) Exports of Goods (A+B)</b>	<b>5,486</b>	<b>6,206</b>
<b>(D) Exports of Services</b>	<b>1,121</b>	<b>1,170</b>
<b>(E) Exports of Goods &amp; Services (C+D)</b>	<b>6,606</b>	<b>7,376</b>

Table 1(b): Key Indicators of Quarterly Exports of Goods &amp; Services

Period	Goods			Services		
	Amount in	Share	Growth	Amount	Share	Growth
	Million USD	Percent	Percent	Million USD	Percent	Percent
Q2FY15	6,206	84.13	4.13	1,170	15.87	-32.86
Q3FY15	5,865	76.10	-5.49	1,842	23.90	57.36
Q4FY15	6,058	84.33	3.29	1,125	15.67	-38.89
Q1FY16	5,321	75.86	-12.17	1,693	24.14	50.48
Q2FY16	5,486	83.04	3.10	1,121	16.96	-33.83

FY stands for Financial Year; it starts from July 01 and ends at June 30.

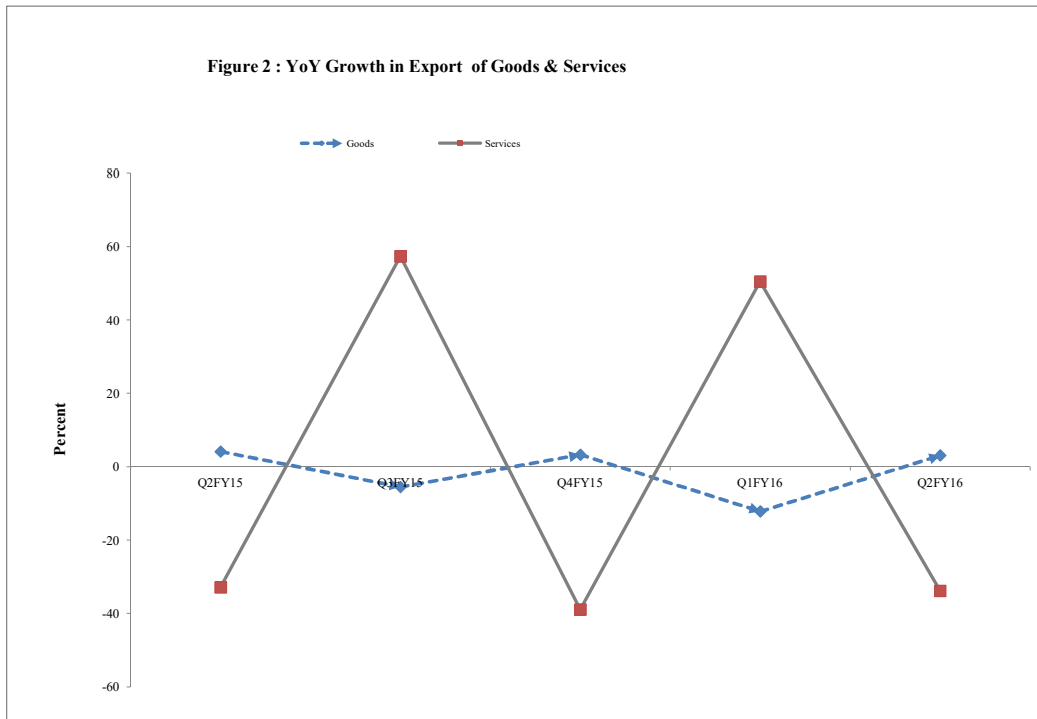
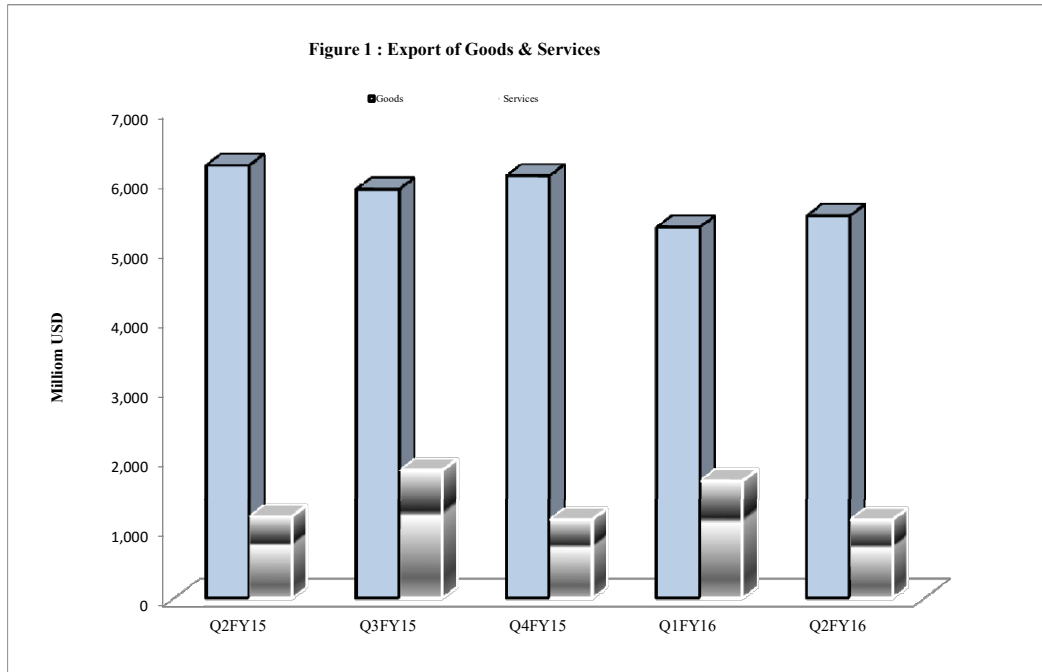


Table 2: Quarterly Exports by Major Groups of Goods and Services

Goods/ Services	(Amount in Million)			YoY Growth (percent)
	Oct-Dec		FY15	
	FY16			
	Pak Rs.	USD		
<b>Goods</b>				
<b>I. Exports Receipts (Banks)</b>	<b>573,870</b>	<b>5,475</b>	<b>6,049</b>	<b>-9.5</b>
Cotton	103,984	992	1,137	-12.8
Other Made-up Textile Articles; Sets, Worn Clothin	101,023	964	970	-0.7
Articles of Apparel & Clothing Accessories Knit/Cr	62,030	592	569	4.1
Cereals	54,603	521	552	-5.6
Articles of Apparel/Clothing Acces not Knited /Cro	52,287	499	484	3.1
Mineral Fuels, Oils and Their Distillation Product	16,020	153	256	-40.4
Articles of Leather, Travel Goods and Handbags etc	14,987	143	182	-21.3
Salt, Sulfur, Earth's and Stones, Lime and Stone	14,854	142	162	-12.6
Raw Hides, Skins and Leather other than Fur skins	10,715	102	132	-22.4
Fish and Crustaceans	10,207	97	100	-2.4
Toys, Games and Sports Requisites; Parts & Acces.	10,034	96	95	1.3
Optical, Photographic, Measuring and Medical Inst.	9,629	92	95	-3.5
Plastics and Articles thereof	8,672	83	118	-30.2
Man-Made Staple Fibers	7,755	74	89	-16.5
Edible Fruits and Nuts	6,913	66	90	-26.6
Meat and Edible Meat Offal	6,349	61	63	-3.4
Pharmaceutical Products	5,185	49	53	-6.9
Copper and Articles thereof	4,808	46	57	-18.9
All Others	73,815	704	847	-16.8
<b>II. Freight on Exports</b>	<b>11,423</b>	<b>109</b>	<b>161</b>	<b>-32.2</b>
<b>III. Other Exports Unaccounted by Banks</b>	<b>10,013</b>	<b>95</b>	<b>266</b>	<b>-64.3</b>
<b>(A) Exports General Merchandise (I-II+III)</b>	<b>572,460</b>	<b>5,461</b>	<b>6,154</b>	<b>-11.3</b>
<b>(B) Other Exportss Under BPM6</b>	<b>2,661</b>	<b>25</b>	<b>51</b>	<b>-50.1</b>
<b>(C) Exports of Goods (A+B)</b>	<b>575,122</b>	<b>5,486</b>	<b>6,206</b>	<b>-11.6</b>
<b>Services</b>				
Manufacturing services on physical inputs owned by others	0	0	0	0.0
Maintenance and repair services n.i.e.	0	0	2	-100.0
Transport	24,039	229	351	-34.7
Travel	8,886	85	71	19.2
Construction	1,243	12	10	14.1
Insurance and pension services	1,653	16	23	-30.0
Financial services	2,216	21	25	-16.6
Charges for the use of intellectual property n.i.e.	730	7	1	444.5
Telecommunications, computer, and information services	19,713	188	206	-8.7
Other business services	26,789	256	198	29.2
Personal, cultural, and recreational services	1,225	12	3	283.7
Government goods and services n.i.e.	30,930	295	280	5.6
<b>(D) Exports of Services</b>	<b>117,425</b>	<b>1,121</b>	<b>1,170</b>	<b>-4.2</b>
<b>Total Exports of Goods &amp; Services (C+D)</b>	<b>692,546</b>	<b>6,606</b>	<b>7,376</b>	<b>-10.4</b>

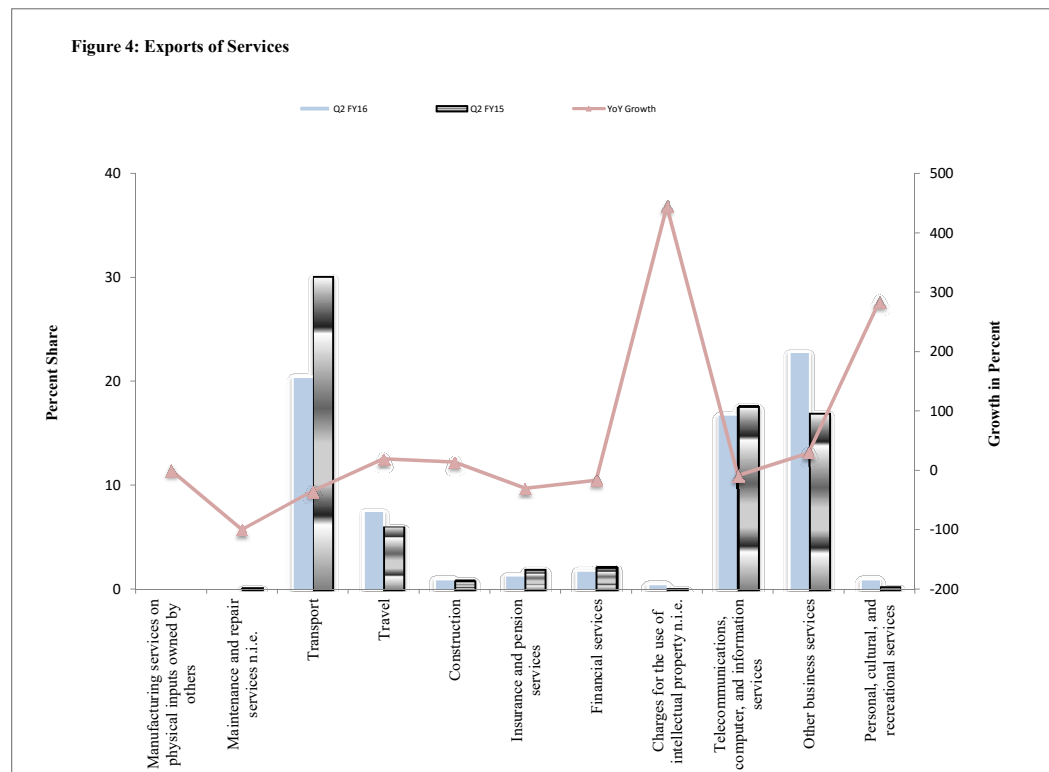
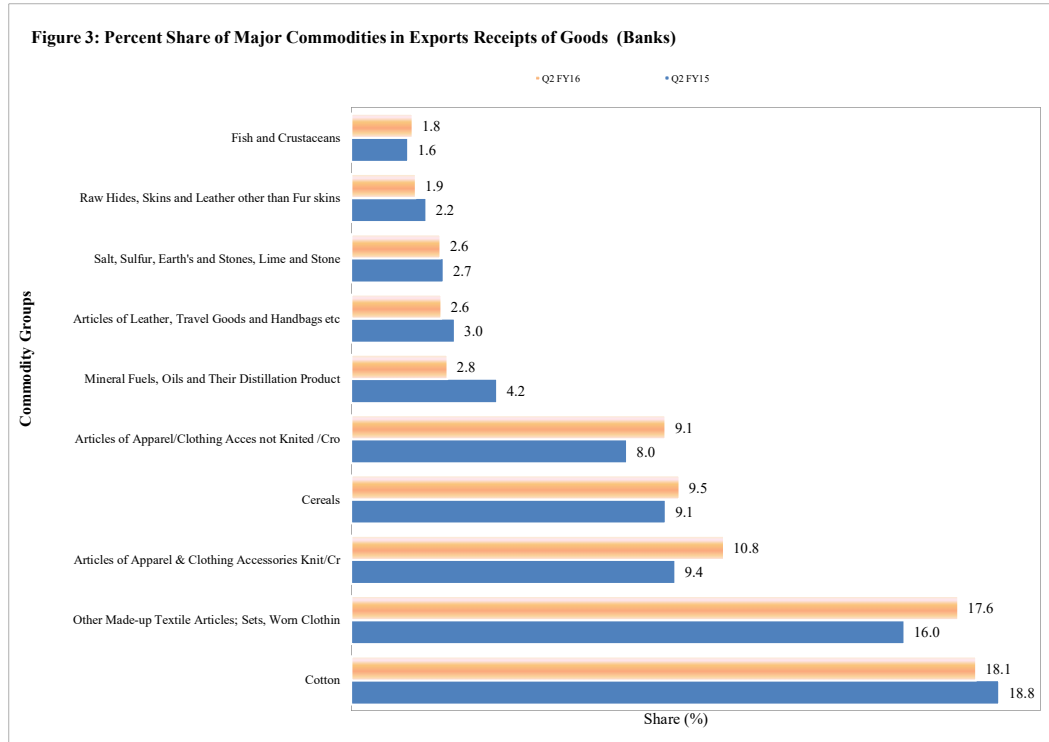
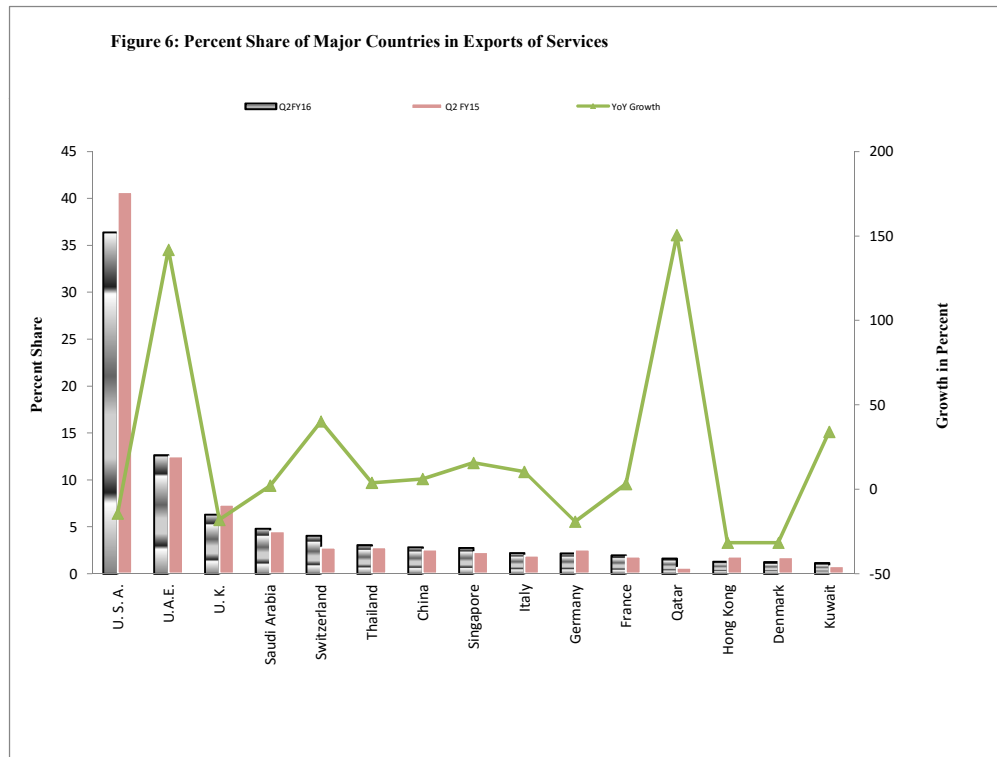
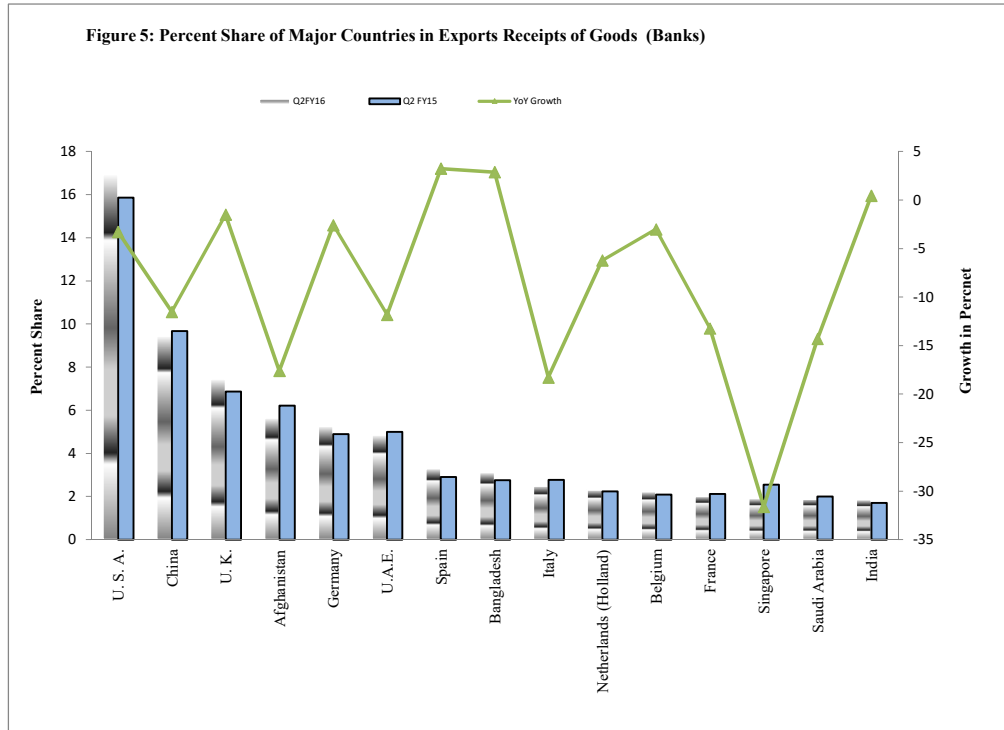


Table 3 : Quarterly Exports of Goods and Services by Major Countries

Goods/ Services	Oct - Dec			YoY Growth (percent)
	FY16		FY15	
	Pak Rs.	USD		
<b>Goods</b>				
<b>I. Exports Receipts (Banks)</b>	<b>573,870</b>	<b>5,475</b>	<b>6,049</b>	<b>-9.5</b>
U. S. A.	97,299	928	960	-3.3
China	54,326	518	586	-11.5
U. K.	42,859	409	415	-1.5
Afghanistan	32,495	310	376	-17.6
Germany	30,225	288	296	-2.6
U.A.E.	27,926	266	302	-11.8
Spain	19,040	182	176	3.2
Bangladesh	18,002	172	167	2.9
Italy	14,346	137	168	-18.3
Netherlands (Holland)	13,316	127	135	-6.2
Belgium	12,866	123	127	-3.0
France	11,651	111	128	-13.2
Singapore	11,084	106	154	-31.6
Saudi Arabia	10,883	104	121	-14.3
India	10,793	103	103	0.5
All Others	166,760	1,591	1,835	-13.3
<b>II. Freight on Exports</b>	<b>11,423</b>	<b>109</b>	<b>161</b>	<b>-32.2</b>
<b>III. Other Exports Unaccounted by Banks</b>	<b>10,013</b>	<b>95</b>	<b>266</b>	<b>-64.3</b>
<b>(A) Exports General Merchandise (I-III)</b>	<b>572,460</b>	<b>5,461</b>	<b>6,154</b>	<b>-11.3</b>
<b>(B) Other Imports Under BPM6</b>	<b>2,661</b>	<b>25</b>	<b>51</b>	<b>-50.1</b>
<b>(C) Exports of Goods (A+B)</b>	<b>575,122</b>	<b>5,486</b>	<b>6,206</b>	<b>-11.6</b>
<b>Services</b>				
U. S. A.	42,701	408	476	-14.4
U.A.E.	14,835	142	146	141.9
U. K.	7,405	71	86	-18.1
Saudi Arabia	5,657	54	53	2.2
Switzerland	4,762	45	32	40.2
Thailand	3,572	34	33	3.8
China	3,333	32	30	6.2
Singapore	3,250	31	27	15.7
Italy	2,601	25	23	10.4
Germany	2,554	24	30	-19.1
France	2,297	22	21	3.2
Qatar	1,899	18	7	150.5
Hong Kong	1,515	14	21	-31.6
Denmark	1,459	14	20	-31.6
Kuwait	1,336	13	10	34.0
All Others	18,249	174	155	12.3
<b>(D) Exports of Services</b>	<b>117,425</b>	<b>1,121</b>	<b>1,170</b>	<b>-4.2</b>
<b>(E) Exports of Goods &amp; Services (C+D)</b>	<b>692,546</b>	<b>6,606</b>	<b>7,376</b>	<b>-10.4</b>



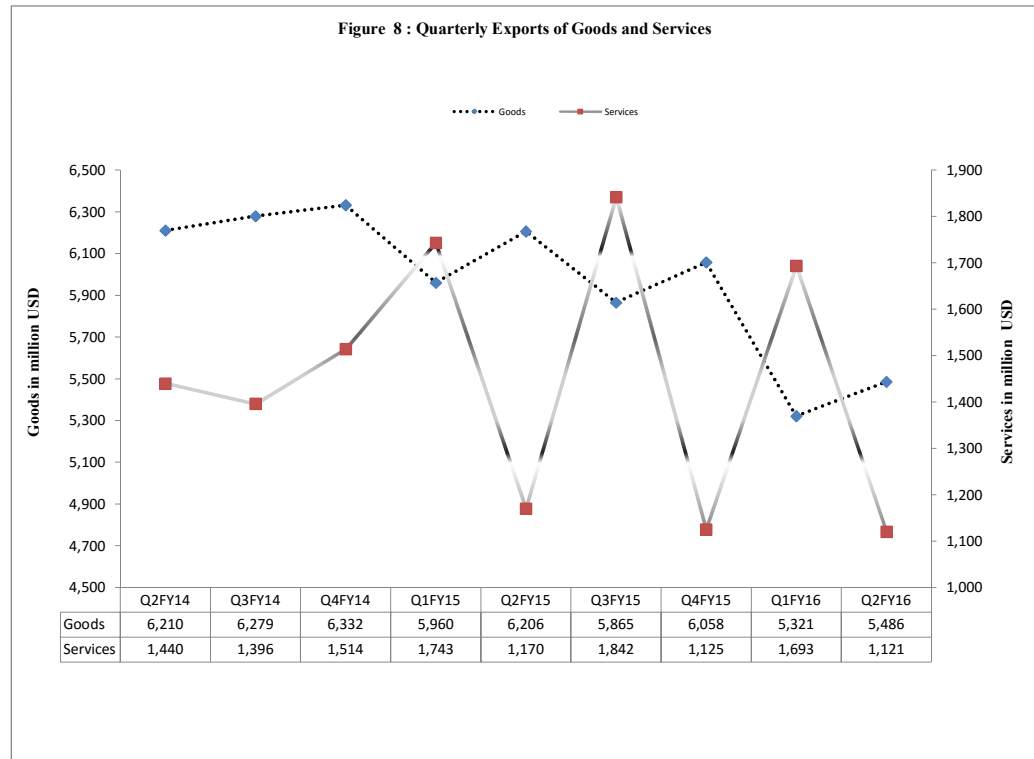
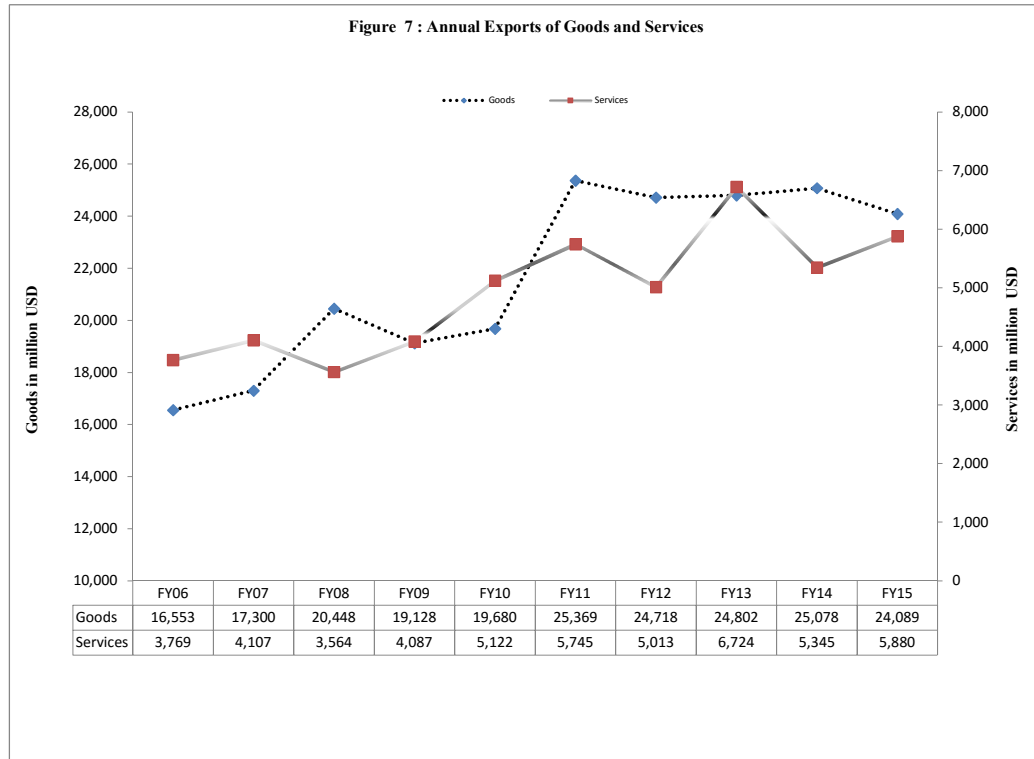


Table 4: Annual, Quarterly &amp; Monthly Exports of Goods \*\*

(Million USD)								
Period	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16
<b>Annual</b>	19,128	19,680	25,369	24,718	24,802	25,078	24,089	
<b>Growth (%)</b>	-6.5	2.9	28.9	-2.6	0.3	1.1	-3.9	
<b>Quarter-wise</b>								
<b>Quarter-I</b>	5,713 (29.9)	4,636 (23.6)	5,269 (20.8)	6,153 (24.9)	6,151 (24.8)	6,257 (25.0)	5,960 (24.7)	5,321
<b>Quarter-II</b>	4,379 (22.9)	4,684 (23.8)	5,852 (23.1)	5,926 (24.0)	6,003 (24.2)	6,210 (24.8)	6,206 (25.8)	5,486
<b>Quarter-III</b>	4,235 (22.1)	5,035 (25.6)	6,776 (26.7)	6,270 (25.4)	6,192 (25.0)	6,279 (25.0)	5,865 (24.3)	
<b>Quarter-IV</b>	4,801 (25.1)	5,325 (27.1)	7,472 (29.5)	6,368 (25.8)	6,456 (26.0)	6,332 (25.2)	6,058 (25.1)	
<b>Month-wise</b>								
<b>July</b>	1,981 (10.4)	1,559 (7.9)	1,654 (6.5)	2,138 (8.6)	2,020 (8.1)	2,194 (8.7)	1,919 (8.0)	1,757
<b>August</b>	1,772 (9.3)	1,471 (7.5)	1,819 (7.2)	2,120 (8.6)	2,030 (8.2)	2,009 (8.0)	1,880 (7.8)	1,739
<b>September</b>	1,960 (10.2)	1,606 (8.2)	1,796 (7.1)	1,895 (7.7)	2,101 (8.5)	2,054 (8.2)	2,161 (9.0)	1,825
<b>October</b>	1,365 (7.1)	1,632 (8.3)	1,841 (7.3)	1,969 (8.0)	2,117 (8.5)	2,063 (8.2)	2,088 (8.7)	1,786
<b>November</b>	1,575 (8.2)	1,433 (7.3)	1,935 (7.6)	1,900 (7.7)	2,027 (8.2)	1,820 (7.3)	1,861 (7.7)	1,745
<b>December</b>	1,439 (7.5)	1,619 (8.2)	2,076 (8.2)	2,056 (8.3)	1,859 (7.5)	2,327 (9.3)	2,257 (9.4)	1,954
<b>January</b>	1,282 (6.7)	1,636 (8.3)	2,039 (8.0)	1,974 (8.0)	2,085 (8.4)	2,129 (8.5)	1,963 (8.1)	
<b>February</b>	1,499 (7.8)	1,543 (7.8)	2,260 (8.9)	2,154 (8.7)	1,930 (7.8)	2,058 (8.2)	1,853 (7.7)	
<b>March</b>	1,454 (7.6)	1,856 (9.4)	2,477 (9.8)	2,142 (8.7)	2,177 (8.8)	2,092 (8.3)	2,049 (8.5)	
<b>April</b>	1,497 (7.8)	1,819 (9.2)	2,571 (10.1)	2,138 (8.7)	2,204 (8.9)	2,097 (8.4)	2,067 (8.6)	
<b>May</b>	1,496 (7.8)	1,717 (8.7)	2,239 (8.8)	2,179 (8.8)	2,258 (9.1)	2,133 (8.5)	1,880 (7.8)	
<b>June</b>	1,808 (9.5)	1,789 (9.1)	2,662 (10.5)	2,051 (8.3)	1,994 (8.0)	2,102 (8.4)	2,111 (8.8)	

Notes: 1. Figures in parentheses are percentage to annual Exports of goods of the corresponding year.

2. Due to rounding off separate items, totals may show minor differences

\*\* The data before FY05 is Exports of general merchandise and onward is Exports of goods as per Balance of Payments Manual 6 (BPM 6).



Table 5: Annual, Quarterly &amp; Monthly Exports of Services

(Million USD)								
Period	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16
<b>Annual</b>	4,087	5,122	5,745	5,013	6,724	5,345	5,880	
<b>Growth (%)</b>	14.7	25.3	12.2	-12.7	34.1	-20.5	10.0	
<b>Quarter-wise</b>								
<b>Quarter-I</b>	1,129	784	1,068	1,225	2,173	995	1,743	1,693
	(27.6)	(15.3)	(18.6)	(24.4)	(32.3)	(18.6)	(29.6)	
<b>Quarter-II</b>	941	1,065	2,234	1,437	2,058	1,440	1,170	1,121
	(23.0)	(20.8)	(38.9)	(28.7)	(30.6)	(26.9)	(19.9)	
<b>Quarter-III</b>	768	1,162	1,119	1,219	1,201	1,396	1,842	
	(18.8)	(22.7)	(19.5)	(24.3)	(17.9)	(26.1)	(31.3)	
<b>Quarter-IV</b>	1,249	2,111	1,324	1,132	1,292	1,514	1,125	
	(30.6)	(41.2)	(23.0)	(22.6)	(19.2)	(28.3)	(19.1)	
<b>Month-wise</b>								
<b>July</b>	260	271	315	370	349	343	360	701
	(6.4)	(5.3)	(5.5)	(7.4)	(5.2)	(6.4)	(6.1)	
<b>August</b>	202	232	356	429	1,501	305	691	312
	(4.9)	(4.5)	(6.2)	(8.6)	(22.3)	(5.7)	(11.8)	
<b>September</b>	667	281	397	426	323	347	692	680
	(16.3)	(5.5)	(6.9)	(8.5)	(4.8)	(6.5)	(11.8)	
<b>October</b>	327	363	419	506	491	671	401	390
	(8.0)	(7.1)	(7.3)	(10.1)	(7.3)	(12.6)	(6.8)	
<b>November</b>	251	333	543	398	343	341	310	308
	(6.1)	(6.5)	(9.5)	(7.9)	(5.1)	(6.4)	(5.3)	
<b>December</b>	363	369	1,272	533	1,224	428	459	423
	(8.9)	(7.2)	(22.1)	(10.6)	(18.2)	(8.0)	(7.8)	
<b>January</b>	347	246	353	336	379	347	360	
	(8.5)	(4.8)	(6.1)	(6.7)	(5.6)	(6.5)	(6.1)	
<b>February</b>	197	627	373	432	366	667	1,043	
	(4.8)	(12.2)	(6.5)	(8.6)	(5.4)	(12.5)	(17.7)	
<b>March</b>	224	289	393	451	456	382	439	
	(5.5)	(5.6)	(6.8)	(9.0)	(6.8)	(7.1)	(7.5)	
<b>April</b>	271	622	478	350	421	383	404	
	(6.6)	(12.1)	(8.3)	(7.0)	(6.3)	(7.2)	(6.9)	
<b>May</b>	681	1,087	408	351	386	758	318	
	(16.7)	(21.2)	(7.1)	(7.0)	(5.7)	(14.2)	(5.4)	
<b>June</b>	297	402	438	431	485	373	403	
	(7.3)	(7.8)	(7.6)	(8.6)	(7.2)	(7.0)	(6.9)	

Notes: 1. Figures in parentheses are percentage to annual Exports of services of the respective years

2. Due to rounding off separate items, totals may show minor differences