

Handbook of Islamic Banking Products & Services



Islamic Banking Department
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The Team

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"We must work our destiny in our own way and present to the world an economic system based on true Islamic concept of equality of manhood and social justice."

**Quaid-e-Azam Mohammad Ali Jinnah
Founder of Islamic Republic of Pakistan**

On the Occasion of the Opening Ceremony of The State Bank of Pakistan on July 1, 1948

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Disclaimer:

The document is prepared for general information only. The information provided in this document is subject to change by the Islamic Banking Institutions (IBIs) and may not exactly match the IBI's prevailing policies and practices. Further, this document should not be used as a substitute for proper and up to date legal advice.

INTRODUCTION OF ISLAMIC BANKING

Islamic banking has been defined as banking in consonance with the ethos and value system of Islam and governed, in addition to the conventional good governance and risk management rules, by the principles laid down by Islamic Shariah. Interest free banking is a narrow concept denoting a number of banking instruments or operations, which avoid interest. Islamic banking, the more general term is expected not only to avoid interest-based transactions, prohibited in the Islamic Shariah, but also to avoid unethical practices and participate actively in achieving the goals and objectives of an Islamic economy.

Islam was the basis of creation of an independent state within the undivided Indo-Pak Sub-Continent. Since its creation, the people of Pakistan have held the demand for elimination of Riba from the financial system of Pakistan on the basis of Islamic precepts. All Constitutions of Pakistan have incorporated, within the principles of policy, the elimination of Riba as an important objective of the State policy. Quaid-e-Azam, the father of the nation, in his speech at the occasion of the inauguration of State Bank of Pakistan, had expressed the desire for evolving an Islamic system of banking.

Article 38(f) of the Constitution of the Islamic Republic of Pakistan provides: “The State shall Eliminate *riba* as early as possible.” The Objectives Resolution, 1947, now a part of the Constitution, as well as principles of policy enunciated in the Constitution also require to establish an order in Pakistan “[w]herein the Muslims shall be enabled to order their lives in the individual and collective spheres in accordance with the teachings and requirements of Islam as set out in the Holy Quran and Sunnah”.

The efforts undertaken in the 1980’s to Islamize the economy at comprehensive / national level are considered as pioneering work in the Muslim world as this became important reference material for other countries which undertook the path towards introduction and establishment of an Islamic banking system.

Since Pakistan started with an approach to convert the whole system into Islamic one, a number of amendments in relevant laws were introduced providing legal cover for Islamic financial products and services. Similarly, some new laws were introduced to allow new financial institutions or facilitate the existing ones. The legal and regulatory infrastructure developed during that era has proved to be invaluable asset as we keep on charting the present landscape of the industry today on the same.

Islamic Banking Industry of Pakistan continued its progress during the year 2008. They have increased their share of assets in the overall banking system to 4.9% up to December 2008. The growth is also reflected in increased share of deposits and financing & investment that stood at 4.8% and 4.4% respectively at the end of Dec 2008.

Description	Dec-03	Dec-04	Dec-05	Dec-06	Dec-07	Dec-08
Total Assets	13	44	72	118	276	276
%age of Banking Industry	0.5%	1.4%	2.1%	2.9%	4.2%	4.9%
Deposits	8	30	50	83	202	202
%age of Banking Industry	0.4%	1.2%	1.9%	2.8%	4.1%	4.8%
Financing. & Invest.	10	30	48	72	186	187
%age of Banking Industry	0.5%	1.3%	1.8%	2.4%	3.6%	4.4%
Conventional Banks with Islamic Banking Branches	3	7	9	12	12	12
No. of Branches (Including Sub Branches)	17	48	70	150	289	514

Currently, there are 6 full-fledge banks and 12 conventional Banks are offering Islamic Banking products through their Islamic Banking Branches. Hence, branch network of IBIs comprises of around 514 branches as on Dec 31, 2008.

Islamic Banking Branch Network as on Dec 31, 2008

Type	Bank Name	No. of Branches
Islamic Bank		
	Albaraka Islamic Bank B.S.C. (E.C.)	30
	BankIslami Pakistan Limited	70
	Dawood Islamic Bank Limited	15
	Dubai Islamic Bank Pakistan Limited	23
	Emirates Global Islamic Bank Limited	40
	Meezan Bank Limited	131
Sub-total		309
Islamic Banking Branches		
	Askari Bank Limited	18
	Bank AL Habib Limited	4
	Bank Alfalah Limited	48
	Habib Bank Limited	1
	Habib Metropolitan Bank Limited	4
	MCB Bank Limited	11
	National Bank of Pakistan	5
	Soneri Bank Limited	6
	Standard Chartered Bank(Pakistan)	8
	The Bank of Khyber	16
	The Royal Bank of Scotland	3
	United Bank Limited	5
Sub-Total		129
Sub Branches		
	Askari Bank Limited	2
	BankIslami Pakistan Limited	32
	Dawood Islamic Bank Limited	6
	Dubai Islamic Bank Pakistan Limited	2
	Meezan Bank Limited	35
Sub Branches Total		77
Grand Total		515

ISLAMIC BANKING PRODUCTS & SERVICES

Islamic Banking Institutions of Pakistan are offering a wide range of Shariah Compliant products & services. Murabaha is dominating the financing portfolio of IBIs. Similarly, Ijara, Musharaka and Diminishing Musharaka are also used depicting a noticeable share in total financing of IBIs. However, Mudaraba, Salam and Istisna portfolios still needs to be triggered. May be, in the coming years, by introduction the Shariah compliant Agricultural products, their share get increased. Presently, these financing have relatively small share as compared to Murabaha and Diminishing Musharaka.

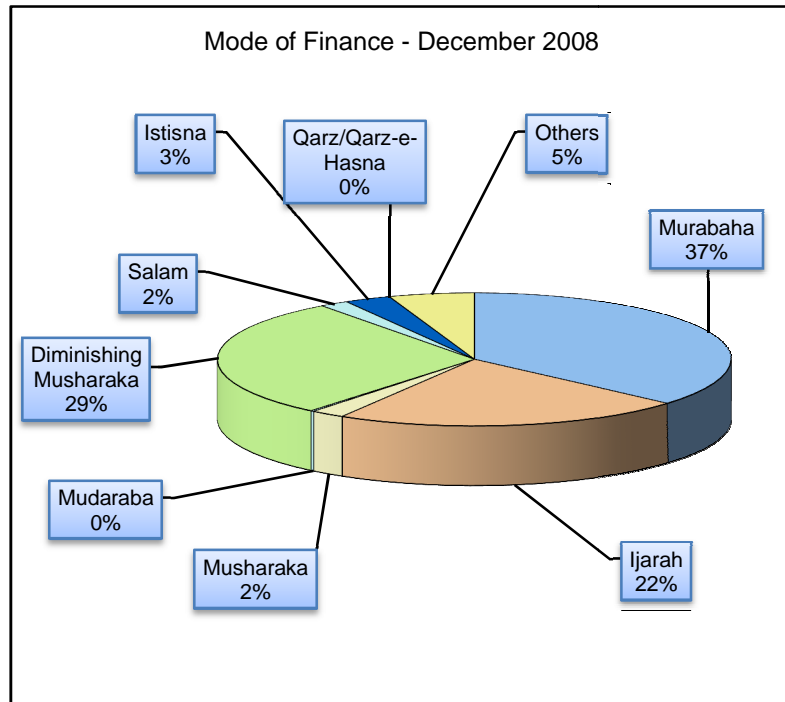
A comprehensive range of Islamic Banking products and services is being

offered, in order to meet customer's demand of Shariah Compliant Banking, in the following areas:

- Corporate /SME Banking
- Investment Banking
- Trade Finance
- General Banking
- Consumer Banking

Islamic Banking products have to be approved by the Bank's Shariah Advisor as instructed vide IBD Circular 2 of 2008. As per Shariah requirements, funds and products of Islamic Banking are managed separately from the Conventional Banking side. All funds obtained, invested and shared in Halal modes & investments, under supervision of the Shariah Advisor.

In order to ensure compliance with minimum Shariah standards by the banks conducting Islamic banking in Pakistan, the Commission for Transformation of Financial System set up in the SBP approved essentials of Islamic modes of financing.



These are model agreements which have been approved in line with Supreme Court Judgement on Riba. These include Musharaka, Mudaraba, Murabaha, Musawama, Leasing, Salam and Istisna. These model agreements are expected to facilitate the existing Islamic banking sector in creating awareness about Islamic banking products and to develop such products. These model agreements, however, can be modified, in conformity to the products designed by the banks conducting Islamic banking business. But to bring any kind of change in these model agreements, banks conducting Islamic banking operations, will seek approval of the Shariah Board of Islamic Commercial Banks or Shariah Adviser of banks having Islamic banking branches, ensuring that such changes are consistent with the principles of Shariah.

The¹ industry over the years has managed to offer a wide array of products encompassing almost the entire range of Islamic modes of financing that are able to cater to the needs of majority of the sectors of the economy.

Asset Side

The segments covered by the industry through various Shariah compliant modes such as Murabaha, Mudaraba, Musharaka, Ijarah, Diminishing Musharaka, Salam, Istisna, Wakala and Islamic Export Refinance etc. include

- Corporate / Commercial,
- Agriculture,
- Consumer,
- Commodity Financing,
- SME sector,
- Treasury & Financial Institutions.

Also with the increased issuance of Sukuk by corporates investments of IBIs in these Shariah compliant instruments is on the rise.

Liability Side

On the Liability side, Islamic Banking Industry offers various Shariah compliant deposit schemes that are available for customers to invest their funds. These include

- Current Accounts,
- Basic Banking Account,
- Savings Accounts,
- Term Deposits of various maturities, and
- Certificates of Investment etc.

¹ iBSR

Current Account is mostly being offered on Qard basis whereas Mudaraba is the preferred mode used by Islamic banks for offering savings accounts, term deposits & certificates of investment.

Others

Some full fledged banks are also offering investment banking products and services including Sukuk Arrangement, Financial Advisory, Private Placement, Syndication, Trusteeship, Underwriting, Structured Finance, Listing on Capital Markets, Project Financing, Mergers & Acquisitions etc. Further, a variety of other ancillary services are also being offered in a Shariah compliant manner such as

- Bonds & Guarantees,
- Letters of Credit
- Remittances (local & International),
- Online banking,
- ATM/debit card (including Visa),
- Safe deposit lockers and
- Utility bill payments etc.
- Collection of export bills, assignment of export / local bills
- Inter-Bank funds transfer facility through ATM,
- E-Statement facility,
- Lockers,
- Phone Banking and 24 /7 Call Centre service.
- Deposit accepting ATMs

Following Chapter will focus on bankwise various product offering² by IBIs of Pakistan.

² Data maintained as per IBD Circular No.02 of 2008.

**Products Offered
By
Full Fledge
Islamic Banks**

1. MEEZAN BANK LIMITED

Asset Side Products

Car Ijara	
Underlying Islamic Mode	Ijara
Type of Product	Consumer
Basis for Pricing	Fixed rate for different tenures
Minimum Financing Limit	Used Rs. 250 K
Maximum Financing Limit	Used Rs. 1.5 million, Semi Commercial upto 1 million, New upto Rs 2 million, Imported upto 4 million,
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	Salaried Individuals, Self-employed Professionals, Business Individuals
Security/Collateral Required	Exclusive ownership of the asset, post dated cheques

Easy Home	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Easy Buyer, Easy Builder, Easy Renovate, Easy Replace
Basis for Pricing	KIBOR(90 days average of 12-month KIBOR)
Minimum Financing Limit	In case of Buyer, Builder, Replacement Rs.300,000 In case of Renovation Rs.150,000
Maximum Financing Limit	In case of Buyer, Builder, Replacement Rs.40 million, In case of Renovation Rs.1 million
Minimum Tenors	In case of Buyer, Builder, Replacement 3 Years In case of Renovation 2 Years
Maximum Tenors	In case of Buyer, Builder, Replacement 20 Years In case of Renovation 7 Years
Target Customers	Salaried Individuals, Self-employed Professionals, Business Individuals

Security/Collateral Required	owner occupied residential property, Land for home building.
Short Term Financing	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate/SME
Basis for Pricing	KIBOR Based/Risk Rating/Bank's Liquidity Position
Minimum Financing Limit	No
Maximum Financing Limit	As per SBP Prudential Regulations(PRs)
Minimum Tenors	7 days
Maximum Tenors	1 Year
Target Customers	Corporate
Security/Collateral Required	Cash / MOTD /Letter of Hypothecation/Pledge

Islamic Export Refinance Scheme (IERS)	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate/SME
Basis for Pricing	SBP Rate
Minimum Financing Limit	No
Maximum Financing Limit	As per SBP PRs
Minimum Tenors	30 days
Maximum Tenors	180 days
Target Customers	Corporate
Security/Collateral Required	Cash/MOTD/Letter of Hypothecation/Pledge

Long Term Financing	
Underlying Islamic Mode	Ijara / Diminishing Musharaka
Type of Product	Corporate/SME
Basis for Pricing	KIBOR Based/Risk Rating/Bank's Liquidity Position
Minimum Financing Limit	No
Maximum Financing Limit	As per SBP PRs

Minimum Tenors	1 Year
Maximum Tenors	5 Years
Target Customers	Corporate
Security/Collateral Required	Cash/MOTD/Letter of Hypothecation/Pledge

Bill Purchase (Usance)	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate/SME
Basis for Pricing	Prevailing Market Rate
Minimum Financing Limit	No
Maximum Financing Limit	As per SBP PRs
Minimum Tenors	15Days
Maximum Tenors	180 Days

Bill Purchase (Sight)	
Underlying Islamic Mode	Salam
Type of Product	Corporate/SME
Basis for Pricing	Prevailing Market Rate
Minimum Financing Limit	No
Maximum Financing Limit	As per SBP PRs
Minimum Tenors	2 Days
Maximum Tenors	30 Days
Target Customers	Corporate
Target Customers	Corporate
Security/Collateral Required	Cash/MOTD/Letter of Hypothecation/Pledge

Meezan Tijarah	
Underlying Islamic Mode	Agency & Sale
Type of Product	Financing for Corporate/SME/Commercial
Basis for Pricing	Market driven and customer's credit profile

Minimum Financing Limit	N/A
Maximum Financing Limit	As per customer profile
Minimum Tenors	N/A
Maximum Tenors	upto 1 year
Target Customers	Corporate/SME/Commercial
Security/Collateral Required	Hypo charge over fixed assets/property etc.

Liability Side Products

Current Account	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR
Type of Product	Current(Checking)
Minimum Balance Requirement (if any)	NA
Minimum Tenor	Checking
Maximum Tenor	Checking
Profit Calculation	No
Periodicity of profit calculation	NA
Target Customers	businessmen, individuals
Service charges Leviable (if any)	No

2.

Saving Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Checking
Minimum Balance Requirement (if any)	NA
Minimum Tenor	Checking
Maximum Tenor	Checking
Profit Calculation	Monthly
Periodicity of profit calculation	Monthly
Target Customers	salaried persons, housewives and other individual customers
Service charges Leviable (if any)	No

Karobari Munafa Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs. 1 million
Minimum Tenor	Checking
Maximum Tenor	Checking
Profit Calculation	Monthly
Periodicity of profit calculation	Monthly
Target Customers	High net worth individuals, business concerns
Service charges Leviable (if any)	No

FCY Current Account	
Underlying Islamic Mode	Qard
Acceptable Currency	USD, GBP, Euro
Type of Product	checking
Minimum Balance Requirement (if any)	USD 100
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	All customers willing to open FCY current account
Service charges Leviable (if any)	No

FCY Savings Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	USD, GBP, Euro
Type of Product	Checking
Minimum Balance Requirement (if any)	USD 100
Minimum Tenor	NA

Maximum Tenor	NA
Profit Calculation	monthly
Periodicity of profit calculation	monthly
Target Customers	Customers who prefer FCY checking Account
Service charges Leviable (if any)	No

Dollars Mudaraba Certificate (FCY Term)

Underlying Islamic Mode	Mudaraba
Acceptable Currency	USD, GBP, Euro
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	USD 10000
Minimum Tenor	3 months
Maximum Tenor	3 years
Profit Calculation	Monthly
Periodicity of profit calculation	Half yearly, maturity
Target Customers	customers who prefer long term investment in USD with better returns
Service charges Leviable (if any)	No

Certificate of Islamic Investment

Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	Rs. 50,000
Minimum Tenor	3 Months
Maximum Tenor	5Years
Profit Calculation	Monthly
Periodicity of profit calculation	Monthly, Quarterly, Maturity
Target Customers	Customers who wish to invest from short term to long term
Service charges Leviable (if any)	No

Meezan Amdan Certificate	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	Rs. 100,000
Minimum Tenor	5 years
Maximum Tenor	7 Years
Profit Calculation	Monthly
Periodicity of profit calculation	Monthly
Target Customers	Customers who wish to invest for long term.
Service charges Leviable (if any)	No

Meezan Providence Certificate	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	Rs. 1,000,000
Minimum Tenor	2 Years
Maximum Tenor	7Years
Profit Calculation	6 monthly, maturity
Periodicity of profit calculation	6 monthly, Maturity
Target Customers	Corporate / Pension funds
Service charges Leviable (if any)	No

Monthly Mudarabah Certificate	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	Rs. 1,000,000
Minimum Tenor	1 Month
Maximum Tenor	1 Month

Profit Calculation	Monthly
Periodicity of profit calculation	Monthly
Target Customers	Customers who have excess liquidity to invest for 1 month
Service charges Leviable (if any)	No

Special Musharaka Certificate

Underlying Islamic Mode	Musharaka
Acceptable Currency	PKR
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	Rs. 50,000,000
Minimum Tenor	No preset Tenor
Maximum Tenor	as per maturity
Profit Calculation	Maturity
Periodicity of profit calculation	Maturity
Target Customers	Corporate /Financial Institutions.
Service charges Leviable (if any)	No

Meezan Business Plus

Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Current Account
Minimum Balance Requirement (if any)	Rs. 100,000
Minimum Tenor	N/A
Maximum Tenor	N/A
Profit Calculation	Average Balance
Periodicity of profit calculation	Monthly
Target Customers	Business Individuals & Corporate
Service charges Leviable (if any)	As per schedule of charges

2. ALBARAKA ISLAMIC BANK

Asset Side Products

Ijara Financing (Commercial Vehicles)	
Underlying Islamic Mode	Ijara
Type of Product	Corporate, SME
Basis for Pricing	KIBOR based fixed and variable rates
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	All customers falling under corporate, SME sector
Security/Collateral Required	Title of the leased asset on bank's name, Security deposit and or any other security as per PRs

Ijara Financing (office equipment)	
Underlying Islamic Mode	Ijara
Type of Product	Corporate, SME
Basis for Pricing	KIBOR based fixed and variable rates
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	All customers falling under corporate, SME sector
Security/Collateral Required	Title of the leased asset on bank's name, Security deposit and or any other

	security as per PRs
Ijara Financing (Ijarah for Vehicle-Domestic)	
Underlying Islamic Mode	Ijara
Type of Product	Corporate, SME
Basis for Pricing	KIBOR based fixed and variable rates
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	All customers falling under corporate, SME sector
Security/Collateral Required	Title of the leased asset on bank's name, Security deposit and or any other security as per PRs

Ijara Financing (Ijarah for Plant & Machinery)	
Underlying Islamic Mode	Ijara
Type of Product	Corporate, SME
Basis for Pricing	KIBOR based fixed and variable rates
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	All customers falling under corporate, SME sector
Security/Collateral Required	Title of the leased asset on bank's name, Security deposit and or any other security as per PRs

Ijarah Financing (Office Equipment-Consumer)	
Underlying Islamic Mode	Ijarah
Type of Product	Consumer
Basis for Pricing	KIBOR based fixed and variable rates
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	Customer falling under salaried, self-employed and businessmen categories for consumer financing.
Security/Collateral Required	Title of the leased asset on bank's name, Security deposit and or any other security as per PRs

Ijarah Financing (Ijarah for vehicle-domestic)	
Underlying Islamic Mode	Ijarah
Type of Product	Corporate, SME
Basis for Pricing	KIBOR based fixed and variable rates
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	All customers falling under corporate, SME sector
Security/Collateral Required	Title of the leased asset on bank's name, Security deposit and or any other

	security as per PRs
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Murabaha Finance	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME,
Basis for Pricing	KIBOR based fixed rates for each transaction.
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	90 days
Maximum Tenors	1 Year
Target Customers	All customers falling under corporate, SME sector
Security/Collateral Required	Cash, Collateral, Pledge, Mortgage or hypothecation of asset or as per PRs or bank's requirement.

Export Murabaha & Murabaha Finance FE-25	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME
Basis for Pricing	Current interbank foreign currency rate for export Murabaha: LIBOR based current rates for Murabaha Finance
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	90 days
Maximum Tenors	180 Year

Target Customers	All customers falling under corporate, SME sector
Security/Collateral Required	Cash, Collateral, Pledge, Mortgage or hypothecation of asset or as per PRs or bank's requirement.

Import Murabaha & Murabaha Finance FE 25 Import

Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME
Basis for Pricing	Current interbank foreign currency rate for export Murabaha: LIBOR based current rates for Murabaha Finance
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	90 days
Maximum Tenors	180 Year
Target Customers	All customers falling under corporate, SME sector
Security/Collateral Required	Cash, Collateral, Pledge, Mortgage or hypothecation of asset or as per PRs or bank's requirement.

Islamic Export Refinance Scheme

Underlying Islamic Mode	Murabaha, Istisna, Musawama, Musharaka
Type of Product	Corporate, SME
Basis for Pricing	As per SBP refinance rate
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	As per PRs.

Maximum Tenors	180 Year
Target Customers	All customers falling under corporate, SME sector
Security/Collateral Required	Cash, Collateral, Pledge, Mortgage or hypothecation of asset or as per PRs or bank's requirement.

Housing Musharaka-Consumer

Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Consumer
Basis for Pricing	KIBOR
Minimum Financing Limit	Rs.300,000
Maximum Financing Limit	Rs.20 million
Minimum Tenors	3 Years
Maximum Tenors	20 Years
Target Customers	Customers falling under salaried, self employed and businessmen categories
Security/Collateral Required	properties are mortgaged in bank's favor, personal Guarantee or any other collateral.

Commercial Construction and Purchase

Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Corporate, SME
Basis for Pricing	KIBOR
Minimum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Maximum Financing Limit	As per PRs and subject to bank's internal assessment for allocation of limit
Minimum Tenors	No
Maximum Tenors	5 Years

Target Customers	All customer falling under Corporate /SME sector.
Security/Collateral Required	Properties are mortgaged in bank's favor, personal Guarantee or any other collateral.

Personal Murabaha-Consumer	
Underlying Islamic Mode	Murabaha
Type of Product	Consumer
Basis for Pricing	Market based fixed rate
Minimum Financing Limit	Rs.25,000
Maximum Financing Limit	Rs.500,00
Minimum Tenors	6 Months
Maximum Tenors	2 Years
Target Customers	Customers falling under salaried, self employed and businessmen categories for consumer financing.
Security/Collateral Required	Murabaha shall be secured by way of hypothecation of items to the bank

Export Musharaka	
Underlying Islamic Mode	Musharaka
Type of Product	Corporate
Basis for Pricing	KIBOR plus spread (pre-agreed ratio)
Minimum Financing Limit	As per PRs and bank's internal assessment
Maximum Financing Limit	As per PRs and bank's internal assessment
Minimum Tenors	As per PRs and bank's internal assessment

Maximum Tenors	180 days
Target Customers	Corporate, SME
Security/Collateral Required	Pledge, Mortgage or Hypothecation of assets

Liability Side Product

PLS Saving Account-Local	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	NA
Minimum Tenor	7 days
Maximum Tenor	5 years
Profit Calculation	Daily Product Basis
Periodicity of profit calculation	Half Yearly
Target Customers	Individuals, Organizations, Firms, companies, businesses
Service charges Leviable (if any)	No

PLS Saving Account-Foreign	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	Euro, USD, GBP, Yen.
Type of Product	Term
Minimum Balance Requirement (if any)	NA
Minimum Tenor	7 days
Maximum Tenor	2 years.
Profit Calculation	Daily Product Basis
Periodicity of profit calculation	Half Yearly
Target Customers	Individuals, Organizations, Firms, companies, businesses
Service charges Leviable (if any)	No

PLS Saving Account-Local & Foreign	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR, Euro, USD, GBP
Type of Product	Saving
Minimum Balance Requirement (if any)	NA
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	On minimum monthly balance maintained.
Periodicity of profit calculation	Half Yearly
Target Customers	Individuals, Organizations, Firms, companies, businesses
Service charges Leviable (if any)	No

Current Account	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR, Euro, USD, GBP
Type of Product	Current
Minimum Balance Requirement (if any)	NA
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals, Organizations, Firms, companies, businesses
Service charges Leviable (if any)	NA

Term Deposit	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term

Minimum Balance Requirement (if any)	NA
Minimum Tenor	2 Years
Maximum Tenor	3 Years
Profit Calculation	Daily Product Basis
Periodicity of profit calculation	At maturity/Half Yearly
Target Customers	Individuals, Organizations, Firms, companies, businesses
Service charges Leviable (if any)	NA

AlBaraka Incentive Account

Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.100,000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Daily Product Basis
Periodicity of profit calculation	Half Yearly
Target Customers	Individuals, Organizations, Firms, companies, businesses
Service charges Leviable (if any)	NA

AMI Joint Pool Account

Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.50,000
Minimum Tenor	3 months
Maximum Tenor	5 Years
Profit Calculation	Daily Product Basis
Periodicity of profit calculation	Half Yearly basis
Target Customers	Individuals, Organizations, Firms, companies, businesses
Service charges Leviable (if any)	NA

3. BANK ISLAMIC PAKISTAN LIMITED

Asset Side Product

Murabaha	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME
Basis for Pricing	KIBOR
Minimum Financing Limit	As approved by bank's credit committed
Maximum Financing Limit	Rs.900 million (linked with bank's equity)
Minimum Tenors	15 days
Maximum Tenors	180 days
Target Customers	Corporate, SME
Security/Collateral Required	Cash margin, Equitable/registered mortgaged, pledge of stocks/shares, Hypothecation charge on current assets

Ijara (corporate)	
Underlying Islamic Mode	Ijara
Type of Product	Corporate, SME
Basis for Pricing	KIBOR
Minimum Financing Limit	As approved by bank's credit committed
Maximum Financing Limit	Rs.900 million (linked with bank's equity)
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	Corporate, SME
Security/Collateral Required	ownership of the leased asset, security margin, PGs

Diminishing Musharaka	
Underlying Islamic Mode	Combination of Shirkat-ul-milk and Ijara
Type of Product	Corporate, SME
Basis for Pricing	KIBOR
Minimum Financing Limit	As approved by bank's credit committed
Maximum Financing Limit	Rs.900 million (linked with bank's equity)
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	Corporate, SME
Security/Collateral Required	ownership of fixed asset, security margin, PGs

Islamic Export Refinance Scheme	
Underlying Islamic Mode	Musharaka and Murabaha
Type of Product	Corporate, SME
Basis for Pricing	SBP IERS rate plus bank's spread
Minimum Financing Limit	As approved by bank's credit committed
Maximum Financing Limit	Rs.900 million (linked with bank's equity)
Minimum Tenors	180 Days
Maximum Tenors	180 Days
Target Customers	Corporate, SME
Security/Collateral Required	Cash Margin, Equitable or registered mortgage, Pledge of Stocks etc

Istisna	
Underlying Islamic Mode	Istisna
Type of Product	Corporate, SME
Basis for Pricing	KIBOR
Minimum Financing Limit	As approved by bank's credit committed
Maximum Financing Limit	As approved by bank's credit committed
Minimum Tenors	30 Days
Maximum Tenors	180 Days
Target Customers	Corporate, SME
Security/Collateral Required	Cash Margin, Equitable or registered mortgage, Pledge of Stocks etc

Sight Bills Purchase	
Underlying Islamic Mode	Bai Surf
Type of Product	Corporate, SME
Basis for Pricing	based on Treasury ready ruling rates
Minimum Financing Limit	Depends on the kind of exposure limit as advanced by the Treasury Department
Maximum Financing Limit	Depends on the kind of exposure limit as advanced by the Treasury Department
Minimum Tenors	7 Days
Maximum Tenors	30 Days
Target Customers	Corporate, SME
Security/Collateral Required	Lien on Sight LC/Bill document, Cash Margin, Equitable/registered mortgage, Hypothecation charge on fixed asset/on current assets ,PGs

Usance Bill Purchase	
Underlying Islamic Mode	Murabaha for purchase of fresh raw material
Type of Product	Corporate, SME
Basis for Pricing	based on Treasury ready ruling rates
Minimum Financing Limit	Depends on the kind of exposure limit as advanced by the Treasury Department
Maximum Financing Limit	Depends on the kind of exposure limit as advanced by the Treasury Department
Minimum Tenors	30 Days
Maximum Tenors	180 Days
Target Customers	Corporate, SME
Security/Collateral Required	Lien on Sight LC/Bill document, Cash Margin, Equitable/registered mortgage, Hypothecation charge on fixed asset/on current assets, PGs

Auto Ijarah	
Underlying Islamic Mode	Ijarah
Type of Product	Consumer
Basis for Pricing	Faced rack rates as decided by Management.
Minimum Financing Limit	Rs.250000
Maximum Financing Limit	Rs. 1,500,000
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	Salaried Individual /Businessmen & Corporate /SME at present.

Security/Collateral Required	Ownership of leased vehicle; Security Margin; Personal Guarantee
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Muskun Housing Finance	
Underlying Islamic Mode	Diminishing Musharaka & Ijarah
Type of Product	Consumer
Basis for Pricing	KIBOR based
Minimum Financing Limit	Rs.200,000
Maximum Financing Limit	RS.50,000,000
Minimum Tenors	2 Years
Maximum Tenors	20Years
Target Customers	Salaried Individual/Businessmen & Corporate /SME at present.
Security/Collateral Required	Equitable /Registered Mortgage on Property

Liability Side Products

Islami Current Account	
Underlying Islamic Mode	Qarz
Acceptable Currency	PKR, USD, GBP, EUR and JPY
Type of Product	Current
Minimum Balance Requirement (if any)	Rs.1000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Salaried Individuals, businesses Corporate and SME
Service charges Leviable (if any)	No, deposit charges. Other charges as per Schedule of Service Charges.

Islami Bachat Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR, USD, GBP, EUR and JPY
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.100
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Daily Product Basis
Periodicity of profit calculation	Monthly
Target Customers	Salaried Individuals, businesses Corporate and SME
Service charges Leviable (if any)	No, deposit charges. Other charges as per Schedule of Service Charges.

Islamic Mahana Munafa Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.10,000
Minimum Tenor	5 Years (Premature withdrawal allowed)
Maximum Tenor	5 Years
Profit Calculation	Monthly basis
Periodicity of profit calculation	Monthly
Target Customers	Salaried Individuals, businesses Corporate and SME
Service charges Leviable (if any)	No, deposit charges. Other charges as per Schedule of Service Charges.

Islamic Amadani Certificate	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.10,000
Minimum Tenor	1 Month
Maximum Tenor	5 Years
Profit Calculation	Quarterly basis
Periodicity of profit calculation	Quarterly
Target Customers	Salaried Individuals, businesses Corporate and SME
Service charges Leviable (if any)	No deposit charges. Other charges as per Schedule of Service Charges.

4. EMIRATES GLOBAL ISLAMIC BANK LIMITED

Assets Side Products

Auto Ijara	
Underlying Islamic Mode	Ijara MBT
Type of Product	Consumer
Basis for Pricing	Fixed for initial 1 year, repricing will be possible with mutual consent thereafter
Minimum Financing Limit	Rs.0.2 million
Maximum Financing Limit	Rs.2.5 million
Minimum Tenors	New Vehicle 36 months, Used 24 months
Maximum Tenors	New Vehicle 60 months, Used 36 months
Target Customers	Salaried, Self employed, businessmen
Security/Collateral Required	Security deposit, post dated cheques and comprehensive takaful /insurance

Finance Against Imported Merchandise	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME and Investment Banking
Basis for Pricing	depend on the credit worthiness of the client
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	No
Maximum Tenors	1 Year
Target Customers	SME, Local Corporate and Blue Chip Co.
Security/Collateral Required	pledge of commodity finance inclusive of margin, Hypothecation, Mortgage, Personal guarantee, Cash margin, Lien, etc.

Finance Against Trust Receipt	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME and Investment Banking
Basis for Pricing	depend on the credit worthiness of the client
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	No
Maximum Tenors	1 Year
Target Customers	SME, Local Corporate and Blue Chip Cos.
Security/Collateral Required	pledge of commodity finance inclusive of margin, Hypothecation, Mortgage, Personal Guarantee, cash margin, Lien, etc.

Murabaha Finance Local	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME and Investment Banking
Basis for Pricing	depend on the credit worthiness of the client
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	No
Maximum Tenors	3Year
Target Customers	SME, Local Corporate and Blue Chip Cos.
Security/Collateral Required	pledge of commodity finance inclusive of margin, Hypothecation, Mortgage, Personal Guarantee, Cash Margin, Lien,

	etc.
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Export Murabaha Financing(Pre-Shipment)	
Underlying Islamic Mode	Murabaha Financing
Type of Product	Corporate, SME, Investment Banking.
Basis for Pricing	Depends on the credit Worthiness of respective customer.
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	No
Maximum Tenors	6 Months(180 Days)
Target Customers	SME, Local Corporate & Blue Chip Co. & Corporations.
Security/Collateral Required	Pledge of commodity finance inclusive of margin, Hypothecation, Mortgage, Personal Guarantee, Cash Margin, Lien, etc.

Direct Ijarah Financing	
Underlying Islamic Mode	Ijarah
Type of Product	Corporate, SME and Investment Banking
Basis for Pricing	depend on the credit worthiness of the client
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	2 Years
Maximum Tenors	5 Year
Target Customers	SME, Local Corporate and Blue Chip Cos.

Security/Collateral Required	Ownership of the Ijara assets financed, hypothecation, Mortgage Cash Margin, Lien, etc.
Sale & Lease Back Ijarah Financing	
Underlying Islamic Mode	Ijarah
Type of Product	Corporate, SME and Investment Banking
Basis for Pricing	Depends on the credit Worthiness of respective customer.
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	2Years
Maximum Tenors	5 years
Target Customers	SME, Local Corporate & Blue Chip Co. & Corporations.
Security/Collateral Required	Ownership of the Ijara assets financed, hypothecation, Mortgage Cash Margin, Lien, etc.

Al-Bait Home Finance	
Underlying Islamic Mode	Diminishing Musharakah (Shirkat-ul-Milk)
Type of Product	Consumer Finance
Basis for Pricing	1Year Kibor = (Floor:2.00%)(Ceiling: 7.00%)
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRS
Minimum Tenors	3 years
Maximum Tenors	20 Years
Target Customers	Age: 21-60, Net disposable monthly income:Min.Rs.20,000/-, Pakistani, Salaried or Self-Employed/Business, Relationship: Deposit Account with any

Rahnuma-Travel Services	
Underlying Islamic Mode	Dayn
Type of Product	Consumer Finance
Basis for Pricing	No, markup from customers on financing(only principal will be recovered in equal monthly installments). Service charges from Travel agent.
Minimum Financing Limit	
Maximum Financing Limit	Rs. 500,000/-

	Bank in Pakistan, Should not be in the default list.
Security/Collateral Required	Equitable/Registered Mortgage, MODTD, Post dated cheques.

Minimum Tenors	6 months
Maximum Tenors	12 months.
Target Customers	Age:21-60, Net disposable monthly income:Min.Rs.12,000/-, Pakistani, Salaried only, Relationship: Deposit Account with any Bank in Pakistan.
Security/Collateral Required	Post dated cheques, letter of Hypothecation.

Salam Financing	
Underlying Islamic Mode	Salam / Parallel Salam
Type of Product	Corporate, SME, Agriculture, Commodity Financing
Basis for Pricing	KIBOR/Market(Asset Discounting)
Minimum Financing Limit	No
Maximum Financing Limit	Rs.900 million per party
Minimum Tenors	30 Days
Maximum Tenors	360 Days
Target Customers	Corporate /SME/ Agriculture/Commercial
Security/Collateral Required	Yes

Liability Side Products

Saving Account Mudaraba	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.10,000 for the entitlement of profit
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Average Monthly
Periodicity of profit calculation	Monthly
Target Customers	Individuals, sole proprietors, partnerships, companies, clubs, societies etc.
Service charges Leviable (if any)	NA

Charity Account	
Underlying Islamic Mode	Mudaraba (Same as Saving Account)
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.10,000 for the entitlement of profit
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Average Monthly
Periodicity of profit calculation	Monthly
Target Customers	Charity Organizations
Service charges Leviable (if any)	NA

Term Deposit Mudaraba	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	Rs.10,000 for the entitlement of profit
Minimum Tenor	1 month

Maximum Tenor	5 years
Profit Calculation	Daily Product
Periodicity of profit calculation	Monthly, Quarterly, Half Yearly, Yearly, maturity
Target Customers	Individuals, sole proprietors, partnerships, companies, clubs, societies etc.
Service charges Leviable (if any)	NA

Basis Banking Account

Underlying Islamic Mode	Qard
Acceptable Currency	PKR
Type of Product	Current Account
Minimum Balance Requirement (if any)	Nil
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals only
Service charges Leviable (if any)	Rs.25 if transactions exceeds in a month from 2 deposit and 2 withdrawals

Current Account

Underlying Islamic Mode	Qard
Acceptable Currency	PKR, USD, GBP, Euro and JPY
Type of Product	Current Account
Minimum Balance Requirement (if any)	Rs.10,000 USD 1,000 GBP 1,000 JPY 150,000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals, sole proprietors, partnerships, companies, clubs, societies etc.
Service charges Leviable (if any)	Nil

Rahnuma Travel Services	
Underlying Islamic Mode	Mudrabah
Acceptable Currency	PKR
Type of Product	Saving Account
Minimum Balance Requirement (if any)	No minimum balance
Minimum Tenor	Nil
Maximum Tenor	Nil
Profit Calculation	Monthly Average
Periodicity of profit calculation	Monthly
Target Customers	Individuals (18 years & old)
Service charges Leviable (if any)	Rs.500/- (for documents processing)

Mudaraba Premium Plus	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.50,000(Individual) Rs.500,000 (Corporate)
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Daily Product Basis
Periodicity of profit calculation	Monthly
Target Customers	Individuals, sole proprietors, partnerships, companies, clubs, societies etc.
Service charges Leviable (if any)	NA

Foreign Currency Saving Account Mudarabah	
Underlying Islamic Mode	Mudarabah
Acceptable Currency	USD,GBP, Euro& JPY
Type of Product	Saving
Minimum Balance Requirement (if any)	USD =1000, GBP=1,000, EURO= 1,000, JPY =150,000

Minimum Tenor	Nil
Maximum Tenor	Nil
Profit Calculation	Monthly Average
Periodicity of profit calculation	Monthly
Target Customers	Individuals, sole proprietors, partnerships, companies, clubs, societies etc.
Service charges Leviable (if any)	Nil

Foreign Currency Term Deposit Mudarabah

Underlying Islamic Mode	Mudarabah
Acceptable Currency	USD,GBP, Euro& JPY
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	US\$ 10,000 & Equivalent in other currencies.
Minimum Tenor	1 month
Maximum Tenor	6 months
Profit Calculation	Daily Product
Periodicity of profit calculation	At Maturity
Target Customers	Individuals, sole proprietors, partnerships, companies, clubs, societies.
Service charges Leviable (if any)	Nil

UAE Dirham Saving Account

Underlying Islamic Mode	Mudaraba
Acceptable Currency	UAE Dirham
Type of Product	Saving Account
Minimum Balance Requirement (if any)	AED 5,000/- (only for opening an account)
Minimum Tenor	Nil
Maximum Tenor	Nil
Profit Calculation	Monthly Average
Periodicity of profit calculation	Semi Annually
Target Customers	Individuals, sole proprietors, partnerships, companies, clubs, societies.
Service charges Leviable (if any)	As per prevailing Schedule of Bank Charges, free Service packages on

	maintaining minimum average monthly balance of UAE Dirham 150,000
UAE Dirham Current Account	
Underlying Islamic Mode	Qard(Loan)
Acceptable Currency	UAE Dirham
Type of Product	Current Account
Minimum Balance Requirement (if any)	AED 5, 000/- (only for opening an account)
Minimum Tenor	Nil
Maximum Tenor	Nil
Profit Calculation	Nil
Periodicity of profit calculation	Nil
Target Customers	Individuals, sole proprietors, partnerships, companies, clubs, societies etc.
Service charges Leviable (if any)	Nil

5. DUBAI ISLAMIC BANK LIMITED

Asset Side Products

Murbaha for Purchase Order (local)	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, Commercial and SME
Basis for Pricing	Cost plus mutually agreed profit.
Minimum Financing Limit	As per prudential regulations
Maximum Financing Limit	As per prudential regulations
Minimum Tenors	NA
Maximum Tenors	1 year
Target Customers	Manufacturing industries, Construction Industries, Traders and Individuals
Security/Collateral Required	Hypothecation of assets, Charge on current & fixed assets or any other security deem necessary by the bank

Financial Ijarah/Ijarah MBT	
Underlying Islamic Mode	Ijarah
Type of Product	Corporate, Commercial and SME
Basis for Pricing	Floating Rate based on KIBOR
Minimum Financing Limit	As per prudential regulations
Maximum Financing Limit	As per prudential regulations
Minimum Tenors	90 days
Maximum Tenors	5 year
Target Customers	Manufacturing industries, Construction Industries, Transportation Industries
Security/Collateral Required	Hypothecation of assets, Charge on current & fixed assets or any other security deem necessary by the bank

Shirkatul Milk	
Underlying Islamic Mode	Musharaka / Co ownership cum Ijara
Type of Product	Corporate, Commercial and SME
Basis for Pricing	Floating Rate based on KIBOR
Minimum Financing Limit	As per prudential regulations
Maximum Financing Limit	As per prudential regulations
Minimum Tenors	180 days
Maximum Tenors	5 year
Target Customers	Manufacturing industries
Security/Collateral Required	Irrevocable power of Attorney, Memorandum of Deposit of Title Deeds, Title Agency Declaration, Charge on Current and Fixed Assets

Diminishing Musharaka (Shirkatul Melk)	
Underlying Islamic Mode	Musharaka / Co ownership cum Ijara (operating Ijara)
Type of Product	Corporate, Commercial and SME
Basis for Pricing	Floating Rate based on KIBOR
Minimum Financing Limit	As per prudential regulations
Maximum Financing Limit	As per prudential regulations
Minimum Tenors	NA
Maximum Tenors	More than one Year
Target Customers	Manufacturing industries
Security/Collateral Required	Hypothecation of assets, Charge on current & fixed assets or any other security deem necessary by the bank

Murabaha(Import) (Funded)	
Underlying Islamic Mode	Murabaha Cum Wakala
Type of Product	Corporate, Commercial and SME

Basis for Pricing	the purchase of the goods; the pre agreed profit either in lump sum or as a percentage of the cost (flat or a benchmark) to be calculated and finalized at the time of entering into the Murabaha contract; Any other expenses directly related to the purchase of the goods subject of the Murabaha such as the cost of shipment, insurance, transportation etc.
Minimum Financing Limit	As per prudential regulations
Maximum Financing Limit	As per prudential regulations
Minimum Tenors	15 days
Maximum Tenors	360 days
Target Customers	Import oriented industries
Security/Collateral Required	Hypothecation of assets, Charge on current & fixed assets or any other security deem necessary by the bank

Export Finance	
Underlying Islamic Mode	Wakala
Type of Product	Corporate, Commercial and SME
Basis for Pricing	The Wakala Capital may be calculated as an amount net of the cushion for meeting the foreign bank charges and the bank's profit from the transaction on the basis of the number of days that the facility is being availed.
Minimum Financing Limit	PKR 500,000 within the per party limit as defined under Prudential Regulations
Maximum Financing Limit	PKR 500,000 within the per party limit as defined under Prudential Regulations
Minimum Tenors	15 days
Maximum Tenors	360 days
Target Customers	Export oriented industries

Security/Collateral Required	Hypothecation of assets, Charge on current & fixed assets or any other security deem necessary by the bank
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Dubain Islamic Auto Finance	
Underlying Islamic Mode	Musharaka cum Ijara
Type of Product	Consumer Financing
Basis for Pricing	Floating Rate based on KIBOR
Minimum Financing Limit	Rs.100, 000 for New, used and reconditioned cars
Maximum Financing Limit	Rs.3,000,000 for New, used and reconditioned cars
Minimum Tenors	1 year New, used/reconditioned cars and light commercial vehicle
Maximum Tenors	new car 7 years used/reconditioned car 5 years Light Commercial Vehicle 6 years
Target Customers	Salaried, Self Employed Businessmen and self employed professionals
Security/Collateral Required	The vehicle itself which will be registered in the name of the customer but hypothecated in favour of the bank

Dubai Islamic Home Finance	
Underlying Islamic Mode	Musharaka and Ijara
Type of Product	Consumer Financing
Basis for Pricing	Floating Rate based on KIBOR
Minimum Financing Limit	Rs.0.50 million for Home Purchase, Home Renovation, Purchase of undivided share of property mortgaged at other bank
Maximum Financing Limit	Rs.30 million for Home Purchase, Rs.10 million for Home Renovation and Rs. 30

	million for Purchase of undivided share of property mortgaged at other bank
Minimum Tenors	3 years for Home Purchase, Home Renovation and Purchase of undivided share of property mortgaged at other bank
Maximum Tenors	20 years for Home Purchase, Home Renovation and Purchase of undivided share of property mortgaged at other bank
Target Customers	Salaried, Self Employed Businessmen and self employed professionals
Security/Collateral Required	Residential property located in the bank's approved list of areas

Istisna's Cum Wakala

Underlying Islamic Mode	Istisna's Cum Wakala
Type of Product	Corporate, Commercial &SME
Basis for Pricing	Fixed or floating rate based on KIBOR
Minimum Financing Limit	
Maximum Financing Limit	
Minimum Tenors	15 Days
Maximum Tenors	360 Days
Target Customers	Manufacturing Industries, Construction Industry.
Security/Collateral Required	

Commodity Murabaha

Underlying Islamic Mode	Commodity Murabaha
Type of Product	Treasury
Basis for Pricing	Market based

Minimum Financing Limit	As per PR-R-1
Maximum Financing Limit	As per PR-R-1
Minimum Tenors	O/N
Maximum Tenors	180 Days
Target Customers	Commercial Bank
Security/Collateral Required	None

Liability Side Product

Dubai Islamic Current Account	
Underlying Islamic Mode	Wadiah
Acceptable Currency	PKR, USD, GBP, JPY
Type of Product	Current
Minimum Balance Requirement (if any)	Rs. 10,000 For Priority customers its Rs.2.5 million, For FCY accounts account opening amount USD 500 or equivalent
Minimum Tenor	No
Maximum Tenor	No
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Businessmen and customers who have high number of transaction
Service charges Leviable (if any)	As per schedule of charges

Dubai Islamic Saving Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR, USD, GBP, JPY
Type of Product	Saving
Minimum Balance Requirement (if any)	None, for Priority customers its Rs 3 million
Minimum Tenor	No
Maximum Tenor	No
Profit Calculation	Minimum end of day balance
Periodicity of profit calculation	Monthly
Target Customers	individual savers
Service charges Leviable (if any)	As per schedule of charges

Dubai Islamic Saving Plus Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving Plus
Minimum Balance Requirement (if any)	None, for Priority banking its Rs.3 million
Minimum Tenor	No
Maximum Tenor	No
Profit Calculation	Monthly Average
Periodicity of profit calculation	Monthly
Target Customers	rate sensitive high net worth customers
Service charges Leviable (if any)	As per schedule of charges

Dubai Islamic Fixed Deposit	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	PKR 100,000, for Priority banking its Rs 3 million
Minimum Tenor	1 month
Maximum Tenor	5 years
Profit Calculation	Monthly
Periodicity of profit calculation	Monthly, Quarterly and maturity
Target Customers	it caters to investors , in short term and long term
Service charges Leviable (if any)	As per schedule of charges

Dubai Islamic Special Saving Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	No minimum Balance requirement

any)	
Minimum Tenor	None
Maximum Tenor	None
Profit Calculation	Daily Product
Periodicity of profit calculation	Monthly
Target Customers	The primary target market for Special Savings Account is rate sensitive, SME, Institutional/Corporate & high net worth individual with excess liquidity.
Service charges Leviable (if any)	As per schedule of charges

6. DAWOOD ISLAMIC BANK LIMITED

Asset Side Products

Financing Against Procurement of Local and Imported Goods	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME, Commercial
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	No
Maximum Tenors	3 Year
Target Customers	Trading, Manufacturing and Services Concerns
Security/Collateral Required	Pledge, Hypothecation, Mortgage

House Financing	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Individual consumers, Corporate, Commercial, SME
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	1 year
Maximum Tenors	20 years
Target Customers	Salaried Persons, Self employed professionals and businessmen
Security/Collateral Required	Mortgage of Property, PGs, BGs, Charge Fixed assets

Financing for Machinery and Equipment	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Individual consumers, Corporate, Commercial, SME
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	3 Years
Maximum Tenors	7 years
Target Customers	Salaried Persons, Self employed professionals and businessmen
Security/Collateral Required	Mortgage of Property, PGs, BGs, Charge Fixed assets

Car Ijarah	
Underlying Islamic Mode	Ijarah
Type of Product	Individual consumers
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	3 years
Maximum Tenors	5 years
Target Customers	Salaried Persons, Self employed professionals and businessmen
Security/Collateral Required	ownership of the vehicle

Equipment/Machinery/Other assets Ijarah	
Underlying Islamic Mode	Ijarah
Type of Product	Corporate/Commercial/SME
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	3 years
Maximum Tenors	7 years
Target Customers	Trading, Manufacturing & Services Concerns
Security/Collateral Required	ownership of the leased assets/lien on cash & marketable Securities/PGs/BGs

Financing for Services	
Underlying Islamic Mode	Service Ijara (Ijara-tul-Ashkhas)
Type of Product	Corporate, Commercial, SME
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	1 Month
Maximum Tenors	3 Years
Target Customers	Trading, Manufacturing and Trading Concerns
Security/Collateral Required	ownership of the leased assets, lien on cash and marketable securities, PGs

Islamic Export Refinance Scheme	
Underlying Islamic Mode	Murabaha, Istisna and Mudaraba
Type of Product	Corporate, Commercial, SME
Basis for Pricing	As announced by SBP from time to time
Minimum Financing Limit	As per limits prescribed by IERS
Maximum Financing Limit	As per limits prescribed by IERS
Minimum Tenors	No
Maximum Tenors	180 days
Target Customers	Trading, Manufacturing Concerns
Security/Collateral Required	Pledge, Hypothecation, Mortgage, Lien on Cash and Marketable securities

Pre-Shipment Export Finance	
Underlying Islamic Mode	Export Mudaraba-cum-Istisna and Mudaraba
Type of Product	Corporate, Commercial, SME
Basis for Pricing	KIBOR plus Bank's spread
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	30 Days
Maximum Tenors	180 Days
Target Customers	Manufacturing and Trading Concerns
Security/Collateral Required	Pledge, Hypothecation, Mortgage, Lien on Cash and Marketable securities, PGs, BGs, Lien on Export Document, Bill of Exchange

Post-Shipment Export Finance	
Underlying Islamic Mode	Export Murabaha-cum-Mudaraba
Type of Product	Corporate, Commercial, SME
Basis for Pricing	KIBOR plus Bank's spread
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	15 Days
Maximum Tenors	180 Days
Target Customers	Manufacturing and Trading Concerns
Security/Collateral Required	Pledge, Hypothecation, Mortgage, Lien on Cash and Marketable securities, PGs, BGs, Export LC/Contract

Local Bill Discounting	
Underlying Islamic Mode	Murabaha cum Mudarabah
Type of Product	Corporate, Commercial, SME
Basis for Pricing	KIBOR plus Bank's spread
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	30 Day
Maximum Tenors	180 Days
Target Customers	Manufacturing and Trading Concerns
Security/Collateral Required	Pledge, Hypothecation, Mortgage, Lien on Cash and Marketable securities, PGs, BGs, Export LC/Contract

Liability Side Products

Current Account and BBA	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR, Euro, USD, GBP
Type of Product	Current, BBA
Minimum Balance Requirement (if any)	Rs. 10,000 for Current Account
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Business, Industrialist and commercial organization, financial institutions, Individuals
Service charges Leviable (if any)	As per schedule of charges

Saving Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR, Euro, USD, GBP
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.5,000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	On daily product basis
Periodicity of profit calculation	Monthly/Quarterly/Half Yearly
Target Customers	Business, Industrialist and commercial organization, financial institutions, Individuals
Service charges Leviable (if any)	As per schedule of charges

Term Deposit Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR, Euro, USD, GBP
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.25,000
Minimum Tenor	7 days
Maximum Tenor	5years
Profit Calculation	On daily product basis
Periodicity of profit calculation	Monthly/Half Yearly
Target Customers	Business,Industrialist and commercial organization, financial institutions, Individuals
Service charges Leviable (if any)	As per schedule of charges

Khushal Saving Plan for G.P Funds (TDR)	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.25,000
Minimum Tenor	3 Months
Maximum Tenor	5 Years
Profit Calculation	On daily product basis
Periodicity of profit calculation	Monthly
Target Customers	Corporate Customers, Financial Institutions Semi Govt. Govt. Any other Organization where PF/ Pension/ Gratuity Funds of employees are maintained
Service charges Leviable (if any)	Nil

**Products Offered
By
Islamic Banking
Branches (IBBs) of
Conventional Banks**

1. BANK ALFALAH LIMITED

Asset Side Products

Alfalah Murabaha Finance (Local, Import and Export)	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate/SME/
Basis for Pricing	Pricing is linked with Kibor for the facility but for a particular deal it remains fixed
Minimum Financing Limit	None or as permissible under the Prudential Regulations
Maximum Financing Limit	None or as permissible under the Prudential Regulations
Minimum Tenors	As per terms of Sanction
Maximum Tenors	As per terms of Sanction
Target Customers	Small & Medium Enterprises, Commercial and Corporate entities
Security/Collateral Required	As per Bank's credit policy

Alfalah Murabaha Finance (Import)	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate
Basis for Pricing	Pricing is linked with Kibor for the facility but for a particular deal it remains fixed
Minimum Financing Limit	None or as permissible under the Prudential Regulations
Maximum Financing Limit	None or as permissible under the Prudential Regulations
Minimum Tenors	As per terms of Sanction
Maximum Tenors	As per terms of Sanction
Target Customers	Small & Medium Enterprises, Commercial and Corporate entities
Security/Collateral Required	As per Bank's credit policy

Alfalah Murabaha Finance (Export)	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate/SME/
Basis for Pricing	Pricing is linked with Kibor for the facility but for a particular deal it remains fixed
Minimum Financing Limit	None or as permissible under the Prudential Regulations
Maximum Financing Limit	None or as permissible under the Prudential Regulations
Minimum Tenors	As per terms of Sanction
Maximum Tenors	As per terms of Sanction
Target Customers	Small & Medium Enterprises, Commercial and Corporate entities
Security/Collateral Required	As per Bank's credit policy

Alfalah Car Ijarah	
Underlying Islamic Mode	Ijara Muntahee Bttamleek
Type of Product	Consumer
Basis for Pricing	§ Profit Rate remains fixed through out the tenor § Currently, profit rates range from 14.5 % to 17.0 %; depending on brand of vehicle & tenor of lease
Minimum Financing Limit	Rs. 200,000
Maximum Financing Limit	Rs.4,500,0000
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	Individuals
Security/Collateral Required	§ Title of the leased asset § Personal Guarantee of applicant § Minimum Security Deposit of 15 % § Post Dated cheques of rental amount

Ijarah Finance	
Underlying Islamic Mode	
Type of Product	Corporate
Basis for Pricing	As per terms of sanction.
Minimum Financing Limit	None.
Maximum Financing Limit	As per PRs.
Minimum Tenors	3 Years
Maximum Tenors	7 Years
Target Customers	Small & Medium Enterprises, Commercial and Corporate entities
Security/Collateral Required	Title of the leased asset Personal Guarantee of applicant. Minimum Security Deposit of 15 %. Post Dated cheques of rental amount

Alfalah Musharaka Homes	
Underlying Islamic Mode	Diminishing Musharakah
Type of Product	Consumer
Basis for Pricing	Year One: Currently, pricing is fixed for 1st year as under a) Salaried Individuals: 12.5 % b) Businessmen: 13.5 % For subsequent years, it is linked with Kibor
Minimum Financing Limit	Rs. 500,000
Maximum Financing Limit	Maximum none or as permissible under the Prudential Regulations
Minimum Tenors	3 Years
Maximum Tenors	20 Years
Target Customers	Mortgage of Property being purchased. Personal Guarantee of applicant. Minimum equity participation of 20 % or As per Bank's credit policy
Security/Collateral Required	Mortgage of property being purchased. Personal Guarantee of applicant. Minimum equity participation of 20%.

Alfalah Salam Finance	
Underlying Islamic Mode	Salam
Type of Product	Commodity Financing
Basis for Pricing	As per Terms of Sanction
Minimum Financing Limit	None or as permissible under the prudential regulations
Maximum Financing Limit	None or as permissible under the prudential regulations
Minimum Tenors	As per Terms of Sanction
Maximum Tenors	As per Terms of Sanction
Target Customers	SME, Commercial and Corporate entities
Security/Collateral Required	As per bank's credit policy.

Liability Side Products

Riba Free Saving Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR, USD, GBP, EURO, JPY
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.5000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Average monthly basis
Periodicity of profit calculation	Six monthly basis
Target Customers	Individuals, businessmen, housewives, retirees, sole proprietors, associations, public ltd companies, semi-govt. and autonomous bodies
Service charges Leviable (if any)	NO

Riba Free Current Account	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR, USD, GBP, EURO, JPY
Type of Product	Current
Minimum Balance Requirement (if any)	Rs.10,000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	
Target Customers	Individuals, businessmen, housewives, retirees, sole proprietors, associations, public ltd companies, semi-govt. and autonomous bodies
Service charges Leviable (if any)	No

Riba Free Alfalah Musharaka Term Deposit

Underlying Islamic Mode	
Acceptable Currency	PKR, USD, GBP, EURO, JPY
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.50,000
Minimum Tenor	7 days
Maximum Tenor	5 Years
Profit Calculation	on maturity and half yearly
Periodicity of profit calculation	
Target Customers	Individuals, businessmen, housewives, retirees, sole proprietors, associations, public ltd companies, semi-govt. and autonomous bodies
Service charges Leviable (if any)	No

2. HABIB METROPOLITAN BANK LIMITED

Asset Side Products

Murabaha	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME Consumer
Basis for Pricing	Linked with KIBOR and LIBOR
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	15 Days
Maximum Tenors	2 Years
Target Customers	<ul style="list-style-type: none"> • Textile (Weaving, Spinning, Garments and Towel etc.) • Steel • Rice • Plastic • Miscellaneous • Fertilizer • Food (Non Perishables) • Electronic • Construction
Security/Collateral Required	Hypothecation of Stock and Receivable Promissory Notes and other related documents Pledge and Cash Margin

Ijarah	
Underlying Islamic Mode	Ijara MBT
Type of Product	Corporate, SME Consumer
Basis for Pricing	Linked with KIBOR and LIBOR
Minimum Financing Limit	No
Maximum Financing Limit	as per PRs.
Minimum Tenors	1 year
Maximum Tenors	5Years. 7 years(for consumer)

Target Customers	<ul style="list-style-type: none"> • Textile (Weaving, Spinning, Garments and Towel etc.) • Steel • Rice • Plastic • Miscellaneous • Fertilizer • Food (Non Perishables) • Electronic • Construction
Security/Collateral Required	<ul style="list-style-type: none"> §• Security Deposit (Minimum 10% for Consumers) • Assets in Bank's name • Hypothecation of Stock and Receivable • Insurance policy to cover the assets • Promissory Notes and other related documents • Personal Guarantees

Diminishing Musharaka	
Underlying Islamic Mode	Diminishing Musharakah
Type of Product	Corporate, SME Consumer
Basis for Pricing	Linked with KIBOR and LIBOR
Minimum Financing Limit	<ul style="list-style-type: none"> • Minimum share of the consumer customer 15% of the property value. • At present no minimum and maximum fixed for Corporate and SME. Limits are granted according to clients worthiness, satisfactory collateral and with in overall meeting Prudential Regulation requirements
Maximum Financing Limit	<ul style="list-style-type: none"> • For consumer not more then 10 million • Minimum share of the consumer customer 15% of the property value. • At present no minimum and maximum fixed for Corporate and SME. Limits are granted according to clients worthiness,

	satisfactory collateral and with in overall meeting Prudential Regulation requirements
Minimum Tenors	1 Year
Maximum Tenors	20 Years
Target Customers	<ul style="list-style-type: none"> •• Textile (Weaving, Spinning, Garments and Towel etc.) • Steel • Rice • Plastic • Miscellaneous • Fertilizer • Food (Non Perishables) • Electronic • Construction
Security/Collateral Required	<ul style="list-style-type: none"> • Assets in joint name • Hypothecation of Stock and Receivable • Insurance policy to cover the assets • Promissory Notes and other related documents • Personal Guarantees

Liability Side Product

PLS Savings Account	
Underlying Islamic Mode	Musharaka
Acceptable Currency	PKR, USD, GBP, EURO
Type of Product	Saving
Minimum Balance Requirement (if any)	Nil
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Daily Product basis
Periodicity of profit calculation	Monthly
Target Customers	Individuals, proprietors, partnerships SME and corporate etc. excepts for those entities prohibited by Shariah.
Service charges Leviable (if any)	Stop Payment, Cheque return, Special Clearing, Duplicat Statement etc

Current Account	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR, USD, GBP, EURO
Type of Product	Current
Minimum Balance Requirement (if any)	Nil
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals, proprietors, partnerships SME and corporate etc. excepts for those entities prohibited by Shariah.
Service charges Leviable (if any)	Stop Payment, Cheque return, Special Clearing, Duplicate Statement etc

FDR (Fixed Deposit -Habib Islamic Investment Certificate)	
Underlying Islamic Mode	Musharaka
Acceptable Currency	PKR, USD, GBP, EURO
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.25,000
Minimum Tenor	7 days
Maximum Tenor	5 Years
Profit Calculation	o Profit are paid at maturity according to tenor of FDR (HIIC) on the basis profit rate declared
Periodicity of profit calculation	on maturity
Target Customers	Individuals, proprietors, partnerships SME and corporate etc. excepts for those entities prohibited by Shariah.
Service charges Leviable (if any)	Stop Payment, Cheque return, Special Clearing, Duplicate Statement etc

3. BANK OF KHYBER

Asset side Products

Murabaha	
Underlying Islamic Mode	Murabaha
Type of Product	Financing for working capital requirements of SME, Corporate, Commodity Operations and consumer
Basis for Pricing	Currently ranging between 14% to 18% as per policy of the Bank approved on case to case basis by competent authority subject to change as per profit rates/market trend. However, price of Murabaha once booked cannot be changed.
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	1 month
Maximum Tenors	2 Years
Target Customers	Business Community
Security/Collateral Required	As per SBP's Prudential Regulations.

Chief Minister NWFP Agriculture Scheme	
Underlying Islamic Mode	Murabaha
Type of Product	Agriculture
Basis for Pricing	6.5 % p.a. as per policy of the Bank.
Minimum Financing Limit	No
Maximum Financing Limit	Rs.50,000
Minimum Tenors	No
Maximum Tenors	1 Years

Target Customers	Farmer Community
Security/Collateral Required	As per SBP's Prudential Regulations.

Ijarah Muntahia Bitamleek

Underlying Islamic Mode	Ijarah Muntahia Bitamleek
Type of Product	Consumer, SME, Corporate
Basis for Pricing	Currently ranging between 14% to 18% as per policy of the Bank approved on case to case basis by competent authority subject to change as per market trend.
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	1 Year
Maximum Tenors	Five years in case of Car Ijarah and Commercial Ijarah, three years in case of Motorcycle Ijarah and fifteen years in case of House Ijarah Facility. (House Ijarah is used for conversion of loans only)
Target Customers	Business Community, Employed & Self Employed
Security/Collateral Required	As per SBP's Prudential Regulations.

Khyber Motor Cycle Ijarah Scheme

Underlying Islamic Mode	Ijarah Muntahia Bitamleek
Type of Product	Consumer (For Government Employees)
Basis for Pricing	Currently ranging between 14% to 20% as per policy of the Bank approved on case to case basis by competent authority subject to change as per profit

	rates/market trend
Minimum Financing Limit	No
Maximum Financing Limit	Rs. 100,000
Minimum Tenors	No
Maximum Tenors	3 Years
Target Customers	Government Employees
Security/Collateral Required	<ol style="list-style-type: none"> 1. Institutional MOU 2. Institutional guarantee in respect of each individual. 3. Security Deposit 4. Motor Cycle in the name of BOK 5. Personal Guarantee of the customer

Musharaka

Underlying Islamic Mode	Musharaka
Type of Product	SME, Corporate.
Basis for Pricing	As per Agreement.
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	As agreed by parties/depending upon project
Maximum Tenors	As agreed by parties/depending upon project
Target Customers	Business Community
Security/Collateral Required	Charge on Projects

Diminishing Musharaka

Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Consumer, SME, Corporate

Basis for Pricing	Currently ranging between 14% to 18% as per policy of the bank approved on case to case basis by competent authority subject to change as per profit rates/market trend.
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	1 Year
Maximum Tenors	15 Year
Target Customers	Business Community, Employed & Self Employed people of N.W.F.P.
Security/Collateral Required	Charge on properties / Projects

Mudaraba Financing

Underlying Islamic Mode	Mudaraba Financing
Type of Product	Consumer, SME, Corporate
Basis for Pricing	Actual sharing of profit
Minimum Financing Limit	As per PRs
Maximum Financing Limit	As per PRs
Minimum Tenors	Depending upon project completion
Maximum Tenors	Depending upon project completions
Target Customers	NGOs/ Reputed Businessmen
Security/Collateral Required	As per underlying PRs

Foreign Currency Remittances under Islamic Banking

Underlying Islamic Mode	Service charges
Type of Product	Remittances
Basis for Pricing	Percentage of remittances
Minimum Financing Limit	Nil

Maximum Financing Limit	Nil
Minimum Tenors	Nil
Maximum Tenors	Nil
Target Customers	Starting from Hayatabad Branch where target market is the local area businessman. It will soon be extended to other areas of the country.
Security/Collateral Required	Nil

Foreign Currency Deposit under Islamic Banking	
Underlying Islamic Mode	Qarz-e-Hasana
Type of Product	Deposits
Basis for Pricing	Current Account
Minimum Financing Limit	Nil
Maximum Financing Limit	Nil
Minimum Tenors	Nil
Maximum Tenors	Nil
Target Customers	Starting from Hayatabad Branch where target market is the local area businessman. It will soon be extended to other areas of the country.
Security/Collateral Required	Nil

Liability Side Product

Current Account	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR
Type of Product	Current
Minimum Balance Requirement (if any)	NA
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	General Public, Govt Deposits
Service charges Leviable (if any)	NA

Interest Free PLS Saving Account	
Underlying Islamic Mode	Musharaka
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	NA
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Average Daily Product basis
Periodicity of profit calculation	half yearly
Target Customers	General Public, Govt Deposits
Service charges Leviable (if any)	NA

Riba Free Certificates	
Underlying Islamic Mode	Musharaka
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.10,000
Minimum Tenor	6months
Maximum Tenor	5 Year
Profit Calculation	Average Daily Product basis
Periodicity of profit calculation	as per category
Target Customers	General Public, Govt Deposits
Service charges Leivable (if any)	NA

4. ROYAL BANK OF SCOTLAND

Asset Side Products

Islamic Home Finance	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Consumer Home Financing
Basis for Pricing	Return is rent based. Rate of Return is benchmarked with KIBOR
Minimum Financing Limit	Rs.0.5 Million
Maximum Financing Limit	Rs.30 Million
Minimum Tenors	3 Years
Maximum Tenors	20 Years
Target Customers	Salaried Class, Self Employed Professionals, Self Employed Businessmen
Security/Collateral Required	Property Documents/Property Mortgaged with the bank

Murabaha Working Capital Finance	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate/Commercial/SME
Basis for Pricing	Profit rate benchmarked with KIBOR
Minimum Financing Limit	On a case to case basis and as per internal policies and regulatory guidelines of SBP
Maximum Financing Limit	As per SBP's PR
Minimum Tenors	2 Weeks
Maximum Tenors	1 Year
Target Customers	Corporate/Commercial/SME Clients
Security/Collateral Required	Any kind of security which is acceptable as per internal policies and local Prudential Laws is taken to secure

	Murabaha financing
Islamic Medium & Long Term Financing Facility for Corporate & SME Customers	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Medium & Long Term Financing to Corporate and SME Customers
Basis for Pricing	Return is rent based. Rate of return is benchmarked against KIBOR
Minimum Financing Limit	Rs.0.5 Million
Maximum Financing Limit	Rs. 1 Billion
Minimum Tenors	1 Year
Maximum Tenors	7Year
Target Customers	Large corporate, Mid Tier Companies and SME
Security/Collateral Required	Underlying Asset(Additional securities required on case to case basis)

Sight Letter of Credit and Usance Letter of Credit	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate/Commercial/SME
Basis for Pricing	Non funded:As per schedule of charges and discount if any from time to time. Funded: Profit rate benchmark with KIBOR.
Minimum Financing Limit	On case to case basis and as per internal policies and regulatory guidelines of SBP.
Maximum Financing Limit	On case to case basis and as per internal policies and regulatory guidelines of SBP.
Minimum Tenors	L/C:1 week, Acceptance:15 days
Maximum Tenors	L/C: 1 year, Acceptance :180 days

Target Customers	Corporate/Commercial/SME Clients
Security/Collateral Required	Any security, which is acceptable as per internal policies and local prudential laws, in order to some Murabaha financing.

Liability Side Products

Islamic Current Account	
Underlying Islamic Mode	Qard-e-Hasna
Acceptable Currency	Pak Rupee
Type of Product	Current
Minimum Balance Requirement (if any)	Rs. 2 million for preferred banking, Rs.100,000 for general banking
Minimum Tenor	No
Maximum Tenor	No
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals, Joint Account Holders (Local and Foreign), Companies, Corporate, Trusts,
Service charges Leviable (if any)	No

Islamic Savings Account	
Underlying Islamic Mode	Hybrid of Mudarabah and Musharakah
Acceptable Currency	Pak Rupee
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs. 2 million for preferred banking, Rs.100,000 for general banking
Minimum Tenor	No
Maximum Tenor	No
Profit Calculation	Profit will be calculated on P&L sharing basis on daily accruals. Weightages will be announced at the beginning of every

	month.
Periodicity of profit calculation	Monthly
Target Customers	Individuals, Joint Account Holders (Local and Foreign), Companies, Corporate, Trusts,
Service charges Leviable (if any)	No

Islamic Term Deposit	
Underlying Islamic Mode	Hybrid of Mudarabah and Musharakah
Acceptable Currency	Pak Rupee
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.100,000
Minimum Tenor	1 month (Presently offering 1 month, but later will also offer 3 month/6 month/1 year/3 years etc)
Maximum Tenor	1 month (Presently offering 1 month, but later will also offer 3 month/6 month/1 year/3 years etc)
Profit Calculation	Profit will be calculated on P&L sharing basis on daily accruals. Weightages will be announced at the beginning of every month.
Periodicity of profit calculation	Monthly
Target Customers	Individuals, Joint Account Holders (Local and Foreign), Companies, Corporate, Trusts,
Service charges Leviable (if any)	No

Islamic Term Deposit	
Underlying Islamic Mode	Hybrid of Mudarabah and Musharakah
Acceptable Currency	Pak Rupee
Type of Product	Term
Minimum Balance Requirement (if any)	Rs. 5000,000

Minimum Tenor	No
Maximum Tenor	No
Profit Calculation	Profit will be calculated on P&L sharing basis on daily product, monthly. Weightages will be announced at the beginning of every month.
Periodicity of profit calculation	Six Monthly
Target Customers	Existing Islamic Home Finance Customers
Service charges Leviable (if any)	No

Islamic Home Finance Offset Saving Account

Underlying Islamic Mode	Hybrid of Mudarabah and Musharakah
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	N/A
Minimum Tenor	3 months, 6months and 3 years
Maximum Tenor	3 months, 6months and 3 years
Profit Calculation	Monthly
Periodicity of profit calculation	Monthly or maturity
Target Customers	Individuals, Joint Account Holders (Local and Foreign), Companies, Corporate, Trusts,
Service charges Leviable (if any)	No.

5. STANDARD CHARTERED BANK (PAKISTAN)

Asset Side Products

Islamic Murabaha Facility	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate
Basis for Pricing	KIBOR plus Bank's spread
Minimum Financing Limit	As per legal financing limit and requisite credit approval
Maximum Financing Limit	As per legal financing limit and requisite credit approval
Minimum Tenors	1 Month
Maximum Tenors	3 Years
Target Customers	Corporate customers
Security/Collateral Required	as per SBP PRs

Islamic Term Finance	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Corporate
Basis for Pricing	Linked with KIBOR
Minimum Financing Limit	As per legal financing limit and requisite credit approval
Maximum Financing Limit	As per legal financing limit and requisite credit approval
Minimum Tenors	1 Year
Maximum Tenors	5 Years
Target Customers	Corporate customers
Security/Collateral Required	as per SBP PRs

Islamic Import Finance	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate
Basis for Pricing	KIBOR plus Bank's spread
Minimum Financing Limit	As per legal financing limit and requisite credit approval
Maximum Financing Limit	As per legal financing limit and requisite credit approval
Minimum Tenors	No
Maximum Tenors	180 days
Target Customers	Corporate customers
Security/Collateral Required	as per SBP PRs

Islamic Export Refinance Scheme	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate
Basis for Pricing	KIBOR
Minimum Financing Limit	up to 100% given within approved credit limits and overall ERF limit of exporter and the bank
Maximum Financing Limit	up to 100% given within approved credit limits and overall ERF limit of exporter and the bank
Minimum Tenors	No
Maximum Tenors	Directo Exporters 180 Days Indirect Exporter 120 days
Target Customers	Corporate customers
Security/Collateral Required	as per SBP PRs

Islamic Auto Financing	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Consumer
Basis for Pricing	Fixed
Minimum Financing Limit	Rs.0.15 million
Maximum Financing Limit	Rs 3.5 million
Minimum Tenors	1 Year
Maximum Tenors	7 Year
Target Customers	Consumer
Security/Collateral Required	the Vehicle

Islamic Overdraft	
Underlying Islamic Mode	Musharaka
Type of Product	Financing
Basis for Pricing	Profit Sharing
Minimum Financing Limit	Depending on the customer's credit grade as per the Bank's Credit Policy in line with SBP guidelines and circulars.
Maximum Financing Limit	Depending on the customer's credit grade as per the Bank's Credit Policy in line with SBP guidelines and circulars.
Minimum Tenors	Depending on the customer's credit grade as per the Bank's Credit Policy in line with SBP guidelines and circulars.
Maximum Tenors	Depending on the customer's credit grade as per the Bank's Credit Policy in line with SBP guidelines and circulars.
Target Customers	Corporate Customer

Security/Collateral Required	Depending on the customer's credit grade as per the Bank's Credit Policy in line with SBP guidelines and circulars.
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Islamic Export Bills Finance (under LC)	
Underlying Islamic Mode	Musawamah
Type of Product	Trade Finance
Basis for Pricing	Percentage Based
Minimum Financing Limit	N/A
Maximum Financing Limit	N/A
Minimum Tenors	N/A
Maximum Tenors	N/A
Target Customers	Corporate Customer
Security/Collateral Required	Letter of Credit/Other Securities as per the Bank's credit Policy

Islamic Invoice Finance (For import & export transaction on open account basis)	
Underlying Islamic Mode	Murabaha for Import /Musawamah for Export
Type of Product	Trade Finance
Basis for Pricing	Percentage Based
Minimum Financing Limit	Depending on the customer's credit grade as per the Bank's Credit Policy in line with SBP guidelines and circulars.
Maximum Financing Limit	Depending on the customer's credit grade as per the Bank's Credit Policy in line with SBP guidelines and circulars.
Minimum Tenors	Depending on the customer's credit grade as per the Bank's Credit Policy in line with SBP guidelines and circulars.
Maximum Tenors	Depending on the customer's credit grade as per the Bank's Credit Policy in

	line with SBP guidelines and circulars.
Target Customers	Corporate Customers
Security/Collateral Required	Depending on the customer's credit grade as per the Bank's Credit Policy in line with SBP guidelines and circulars.

LC Confirmation (Open/Silent)	
Underlying Islamic Mode	Kafalah
Type of Product	Trade
Basis for Pricing	Percentage Based
Minimum Financing Limit	N/A
Maximum Financing Limit	N/A
Minimum Tenors	N/A
Maximum Tenors	N/A
Target Customers	Corporate Customer
Security/Collateral Required	Letter of Credit/ Other Securities

Liability Side Products

Islamic Current Account	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR
Type of Product	Current
Minimum Balance Requirement (if any)	Rs. 25,000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Customers looking for shariah compliant financial facilities
Service charges Leviable (if any)	As per schedule of charges

Islamic Saving Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.25,000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Monthly
Periodicity of profit calculation	Half Yearly
Target Customers	Customers looking for shariah compliant financial facilities
Service charges Leviable (if any)	As per schedule of charges

Islamic Term Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR, Euro, USD, GBP
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.200,000
Minimum Tenor	1 month
Maximum Tenor	1 month
Profit Calculation	Monthly
Periodicity of profit calculation	Monthly
Target Customers	Business, Industrialist and commercial organization, financial institutions, Individuals
Service charges Leviable (if any)	As per schedule of charges

Saadiq Payroll Current Account	
Underlying Islamic Mode	Qarz
Acceptable Currency	PKR
Type of Product	Current
Minimum Balance Requirement (if any)	Zero
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Salaried Individuals
Service charges Leviable (if any)	Account maintenance fee is zero. However, all other charges will be levied as per the Islamic Banking Schedule of Charges.

Saadiq Payroll Saving Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving Account
Minimum Balance Requirement (if any)	Zero
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Monthly
Periodicity of profit calculation	Six Monthly
Target Customers	Salaried Individuals
Service charges Leviable (if any)	Account maintenance fee is zero. However, all other charges will be levied as per the Islamic Banking Schedule of Charges.

6. HABIB BANK LIMITED

Asset side Products

Habib Bank Ijarah/Leasing	
Underlying Islamic Mode	Ijarah
Type of Product	Corporate, SME
Basis for Pricing	Cost of the plant, machinery and other levies. Mutually agreed Profit(IRR)
Minimum Financing Limit	No
Maximum Financing Limit	Rs.50million
Minimum Tenors	3 years
Maximum Tenors	5 years
Target Customers	Small/medium size traders/Manufacturers./Corporate Customers
Security/Collateral Required	Ownership of leased Plant/Machinery. In case of Weak credit HBL may ask for additional security

Habib Bank Murabaha Facility	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME
Basis for Pricing	Cost plus mutually agreed profit. Kibor+bps with matching tenor
Minimum Financing Limit	No
Maximum Financing Limit	Rs.100 million
Minimum Tenors	No
Maximum Tenors	1 year
Target Customers	Small/medium manufacturers and traders
Security/Collateral Required	Hypothecation./Pledge/Cash or near Cash /Equitable or Legal Mortgage

Diminishing Musharaka	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Corporates
Basis for Pricing	Floating Rate option with KIBOR as a benchmark
Minimum Financing Limit	Rs. 5 Million
Maximum Financing Limit	Rs.100 Million
Minimum Tenors	2 Years
Maximum Tenors	10 Years(Including grace period)
Target Customers	Commercial & corporate business house.
Security/Collateral Required	Asset itself, however additional security may be required depending upon the risk rating of the customer.

Liability Side Product

Deposit Account/BBA	
Underlying Islamic Mode	Qard
Acceptable Currency	Current
Type of Product	No
Minimum Balance Requirement (if any)	No
Minimum Tenor	No
Maximum Tenor	No
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Corporate, SME, Individual
Service charges Leviable (if any)	No

7. SONERI BANK LIMITED

Asset side Products

Murabaha	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate and SME
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	As per requirements of the Bank and client and Bank's Policy
Maximum Tenors	As per requirements of the Bank and client and Bank's Policy
Target Customers	Manufacturers, Importers/Exporters
Security/Collateral Required	mortgage of property, pledge, hypothecation of stock, charge on assets

Salam	
Underlying Islamic Mode	Salam
Type of Product	Corporate and SME
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	As per requirements of the Bank and client and Bank's Policy
Maximum Tenors	As per requirements of the Bank and client and Bank's Policy
Target Customers	Manufacturers, Importers/Exporters, Traders

Security/Collateral Required	mortgage of property, pledge, hypothecation of stock, charge on assets
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Ijarah	
Underlying Islamic Mode	Ijarah MBT
Type of Product	Individuals, Corporate and SME
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	As per requirements of the Bank and client and Bank's Policy
Maximum Tenors	ownership of assets, mortgage of property, Pledge, Hypothecation of Stock
Target Customers	Manufacturers, Importers/Exporters, Traders
Security/Collateral Required	mortgage of property, pledge, hypothecation of stock, charge on assets

Liability Side Product

Soneri Jari Account	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR, USD
Type of Product	Current
Minimum Balance Requirement (if any)	No
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals, Partnerships, Joint Account Holders, Companies, Trusts, etc etc
Service charges Leviable (if any)	No

Soneri Bachat Account	
Underlying Islamic Mode	Musharaka
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	No
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Monthly Average Balance
Periodicity of profit calculation	Quarterly basis
Target Customers	Individuals, Partnerships, Joint Account Holders, Companies, Trusts, etc
Service charges Leviable (if any)	No

Soneri Munafa Account	
Underlying Islamic Mode	Musharka
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	No
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Daily Product Basis
Periodicity of profit calculation	Quarterly basis
Target Customers	Individuals, Partnerships, Joint Account Holders, Companies, Trusts, etc
Service charges Leviable (if any)	No

8. BANK ALHABIB LIMITED

Asset side Product

Murabaha	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME, Commodity Financing
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	Rs. 2 Million
Maximum Financing Limit	Rs. 1.2 Million
Minimum Tenors	1 day
Maximum Tenors	1 Year
Target Customers	Corporate, SME
Security/Collateral Required	Hypothecation charge over current/fixed assets, Lien on assets, pledge of stocks, Personal Guarantee

Ijarah	
Underlying Islamic Mode	Ijarah
Type of Product	Corporate, SME
Basis for Pricing	KIBOR plus Margin
Minimum Financing Limit	Rs. 2 Million
Maximum Financing Limit	Rs. 1.2 Million
Minimum Tenors	3 Years
Maximum Tenors	10 Year
Target Customers	Corporate, SME,
Security/Collateral Required	Leased asset to be in the name of the bank, security deposit, Hypothecation charge over current/fixed assets, Personal Guarantee

Diminishing Musharaka (Immovable & movable property)	
Underlying Islamic Mode	Musharaka
Type of Product	Corporate/SME/Consumer
Basis for Pricing	KIBOR
Minimum Financing Limit	Rs. 500,000
Maximum Financing Limit	As per Bank's Party Limit
Minimum Tenors	1Year
Maximum Tenors	20Years
Target Customers	Corporate/SME/Consumer
Security/Collateral Required	Hypothecation, lien over assets, pledge of stock, equitable mortgage, PG.

Liability Side Product

Current Account	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR
Type of Product	Current
Minimum Balance Requirement (if any)	No
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals, Corporate, SME
Service charges Leviable (if any)	No

PLS Saving Deposit	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	NA
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Daily product basis
Periodicity of profit calculation	Semi Annually
Target Customers	Individuals, Corporate, SME
Service charges Leviable (if any)	No

Term Deposit	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.25,000
Minimum Tenor	7 days
Maximum Tenor	5 years
Profit Calculation	Quarterly
Periodicity of profit calculation	Upon Maturity
Target Customers	Individuals, Corporate, SME
Service charges Leviable (if any)	No

9. ASKARI COMMERCIAL BANK

Asset Side Products

Murabaha	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate and SME
Basis for Pricing	linked with KIBOR
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	Working Capital 1 month, Fixed Assets 1 month
Maximum Tenors	Working Capital 1 Year, Fixed Assets 3 Year
Target Customers	Corporate, Commercial and SME
Security/Collateral Required	Hypothecation, Charge on Asset, Mortgage of Property, Pledge.

Diminishing Musharaka for Commercial Property	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Corporate, Commercial and SME
Basis for Pricing	linked with KIBOR
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	1 Year
Maximum Tenors	20 Years
Target Customers	Corporate, Commercial and SME
Security/Collateral Required	Mortgage of Property, Charge on assets, Personal Guarantee

Diminishing Musharaka for Plant and Machinery	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Corporate and SME
Basis for Pricing	linked with KIBOR
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	1 Year
Maximum Tenors	7 Years
Target Customers	Corporate, Commercial and SME
Security/Collateral Required	Mortgage of Property, Charge on assets

Musharaka	
Underlying Islamic Mode	Musharaka
Type of Product	Corporate
Basis for Pricing	negotiated Pre-agreed Profit Sharing Ratios different for tiered Profit Bands.
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	1 year
Maximum Tenors	7 Years
Target Customers	Real Estate Developers, Industrialist etc.
Security/Collateral Required	Mortgage of Property, Charge on assets

Ijarah for Machinery and Equipment	
Underlying Islamic Mode	Ijarah
Type of Product	Corporate and SME
Basis for Pricing	Floating rate linked with KIBOR
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	1 Year
Maximum Tenors	7 Years
Target Customers	Industrial units, CNG stations
Security/Collateral Required	Exclusive ownership of Ijarah assets supported by some additional collateral

Istisna/Parallel Istisna	
Underlying Islamic Mode	Istisna/Parallel Istisna
Type of Product	Corporate, SME and Consumer
Basis for Pricing	KIBOR
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	1 Year
Maximum Tenors	7 Years
Target Customers	Construction projects, manufacturer of machinery ,etc
Security/Collateral Required	Charge on assets, mortgage of properties.

Salam/Parallel Salam	
Underlying Islamic Mode	Salam/Parallel Salam
Type of Product	Corporate, SME, Agriculture and Consumer
Basis for Pricing	KIBOR
Minimum Financing Limit	No
Maximum Financing Limit	As per PRs
Minimum Tenors	1 Month
Maximum Tenors	1 Years
Target Customers	Corporate, SME, Agriculture and Consumer
Security/Collateral Required	Mortgage of Property, Charge on Assets, pledge of stocks etc.

Askari Ijara Bis Sayyarah	
Underlying Islamic Mode	Ijarah
Type of Product	Consumer
Basis for Pricing	Fixed rate for 3 to 5 years, initial period fixed upto 1 year, variable thereafter using KIBOR
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	3 Years
Maximum Tenors	5 Years
Target Customers	Individuals
Security/Collateral Required	Exclusive ownership of the vehicle

Askari Home Musharaka	
Underlying Islamic Mode	Diminishing Musharaka/Istisna
Type of Product	Consumer
Basis for Pricing	Fixed for initial 1 year, variable thereafter using KIBOR
Minimum Financing Limit	Rs. 0.3 million
Maximum Financing Limit	Rs.50 million
Minimum Tenors	1 Years
Maximum Tenors	20 Years
Target Customers	Individuals
Security/Collateral Required	Mortgage of Property

Liability Side Products

Askari Halal Saving and Notice Account (AHSAN)	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.10000, USD 3000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Average Monthly
Periodicity of profit calculation	Monthly
Target Customers	Business Enterprises and Individuals
Service charges Leviable (if any)	No

Askari Halal Saving Account	
Underlying Islamic Mode	Mudarabah
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.10,000(for profit application)
Minimum Tenor	N/A
Maximum Tenor	N/A
Profit Calculation	Profit will be payable on minimum monthly balance from 6th till last date of each month.
Periodicity of profit calculation	Six Monthly
Target Customers	Business Enterprises and Individuals
Service charges Leviable (if any)	N/A

Askari Islamic Current Account

Underlying Islamic Mode	Qard
Acceptable Currency	PKR
Type of Product	Current
Minimum Balance Requirement (if any)	NA
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Business Enterprises
Service charges Leviable (if any)	NA

Askari Basis Banking Account

Underlying Islamic Mode	Qard
Acceptable Currency	PKR
Type of Product	Current
Minimum Balance Requirement (if any)	NA
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Low income individuals
Service charges Leviable (if any)	NA

Ahsan Masrafi

Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs. 10 million

Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Daily Product Basis
Periodicity of profit calculation	Monthly
Target Customers	Islamic Financial Institutions
Service charges Leviable (if any)	NA

Askari Halal US\$ Saving Account

Underlying Islamic Mode	Mudarabah
Acceptable Currency	US\$
Type of Product	Saving
Minimum Balance Requirement (if any)	USD 3,000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	Average Monthly
Periodicity of profit calculation	Monthly
Target Customers	Business Enterprises, Individuals
Service charges Leviable (if any)	NA

Askari Halal Foreign Currency Aurrent Account

Underlying Islamic Mode	Qard
Acceptable Currency	US\$, Euro and GBP
Type of Product	Current
Minimum Balance Requirement (if any)	NA
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Busines Enterprises, Individuals
Service charges Leviable (if any)	NA

Askari Islamic Investment Certificate (AIIC)	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.100,000
Minimum Tenor	3 months
Maximum Tenor	5 Years
Profit Calculation	Monthly
Periodicity of profit calculation	Monthly, Quarterly and Maturity
Target Customers	Individuals, business enterprises, Government Entities
Service charges Leviable (if any)	NA

Askari Khas Islamic Deposit Account (AKIDA)	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.200,00
Minimum Tenor	3 months
Maximum Tenor	2 Years
Profit Calculation	Monthly
Periodicity of profit calculation	Maturity
Target Customers	Individuals, business enterprises, Government Entities
Service charges Leviable (if any)	NA

Askari Islamic Term Quality Deposit (AITQAD)	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term

Minimum Balance Requirement (if any)	Rs500,000
Minimum Tenor	3Years
Maximum Tenor	7 Years
Profit Calculation	Monthly
Periodicity of profit calculation	half yearly and at Maturity
Target Customers	Provident funds, Pensions Funds and Individuals
Service charges Leviable (if any)	NA

Askari Hala Certificate of Assan Monthly Mudaraba (AHCAMM)

Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.50,000
Minimum Tenor	1 months
Maximum Tenor	No Limit
Profit Calculation	Average Monthly
Periodicity of profit calculation	Monthly
Target Customers	Individuals
Service charges Leviable (if any)	NA

Askari Wakala tul Istismar

Underlying Islamic Mode	Wakala
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.10 million
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	At maturity or as agreed with the client
Periodicity of profit calculation	At maturity or as agreed with the client
Target Customers	Large size deposits

Service charges Leviable (if any)	Management fee to be charged on case to case basis
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Special Musharaka Certificate	
Underlying Islamic Mode	Musharaka
Acceptable Currency	PKR
Type of Product	Term
Minimum Balance Requirement (if any)	Rs.10 million
Minimum Tenor	NA
Maximum Tenor	6 months
Profit Calculation	Average Monthly
Periodicity of profit calculation	at maturity or as agreed with the client
Target Customers	Large size deposits
Service charges Leviable (if any)	NA

AHSAN MASRAFI Certificate of Islamic Investment	
Underlying Islamic Mode	Mudarabah
Acceptable Currency	PKR
Type of Product	Certificate of Investment (For IFIs)
Minimum Balance Requirement (if any)	Rs. 10.00Million
Minimum Tenor	One Week
Maximum Tenor	One Year
Profit Calculation	Weekly, two weeks, Monthly
Periodicity of profit calculation	At Maturity (from one week to one month), Monthly(from three months 12 months)
Target Customers	Islamic Financial Institutions(IFIs)
Service charges Leviable (if any)	N/A

AHSAN MUNAFA ACCOUNT (Askari Halal Savings and Notice
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Munafa Account)	
Underlying Islamic Mode	Mudarabah
Acceptable Currency	PKR
Type of Product	Saving(Daily Product Account)
Minimum Balance Requirement (if any)	N/A
Minimum Tenor	NA
Maximum Tenor	N/A
Profit Calculation	On Daily Product Basis
Periodicity of profit calculation	Monthly
Target Customers	High net-worth individuals, corporate and government account, gratuity, provident and pension funds, etc
Service charges Leviable (if any)	N/A

10. NATIONAL BANK OF PAKISTAN

Asset Side Products

NBP Ijarah	
Underlying Islamic Mode	Ijara
Type of Product	Corporate, SME, Commercial
Basis for Pricing	KIBOR
Minimum Financing Limit	Nil
Maximum Financing Limit	Upto Rs.20 million for SMEs and Rs.50 million for Commercial / Corporate Customers, in the first calendar year. These will be reconsidered and suitability revised, if necessary, for 2nd and 3rd years. Exceptions will be approved on a case to case basis
Minimum Tenors	3 Year
Maximum Tenors	5 Years
Target Customers	The primary focus, will be the Small and Medium Enterprises (SMEs) as well as corporate and commercial clients
Security/Collateral Required	As a policy the Bank will keep 10% Security Deposit for all assets with the exception of Computer Hardware where the Deposit will be 20%.

NBP Murabaha	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate, SME, Commercial
Basis for Pricing	KIBOR
Minimum Financing Limit	Nil
Maximum Financing Limit	Upto Rs.20 million for SMEs and Rs.50 million for Commercial / Corporate Customers, in the first calendar year. These will be reconsidered and

	suitability revised, if necessary, for 2nd and 3rd years. Exceptions will be approved on a case to case basis
Minimum Tenors	3 months
Maximum Tenors	1 Year
Target Customers	The primary focus, will be the Small and Medium Enterprises (SMEs) as well as corporate and commercial clients
Security/Collateral Required	Sold commodities may be accepted as collateral after consumption of sale

Liability Side Products

National Bank Islamic Current Account (NBICA).	
Underlying Islamic Mode	Qard
Acceptable Currency	PKR
Type of Product	Current
Minimum Balance Requirement (if any)	Rs.5,000
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals, SME, Corporate & Commercial.
Service charges Leviable (if any)	As per NBP's Schedule of Service Charges.

Islamic PLS Saving Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	PKR
Type of Product	Saving Account
Minimum Balance Requirement (if any)	Indiv.5000, Commercial.50,000, Corp. 100,000, FI.500, 000
Minimum Tenor	
Maximum Tenor	
Profit Calculation	Daily Product
Periodicity of profit calculation	Monthly, quarterly, annual
Target Customers	Individuals, SME, Corporate & Commercial.
Service charges Leviable (if any)	No service charges applicable

Islamic Term Deposit Account	
Underlying Islamic Mode	Musharaka
Acceptable Currency	PKR
Type of Product	Term Deposit Account
Minimum Balance Requirement (if any)	Indiv.10,000, Commercial.100,000, Corp. 500,000, FI.1,000, 000
Minimum Tenor	one week, one month, three month, six months, one year to five year
Maximum Tenor	
Profit Calculation	Daily Product
Periodicity of profit calculation	Monthly, quarterly, annual
Target Customers	Individuals, SME, Corporate & Commercial.
Service charges Leviable (if any)	No service charges applicable

10. UNITED BANK LIMITED

Asset Side Products

Ameen Auto Ijarah	
Underlying Islamic Mode	Ijarah
Type of Product	Consumer
Basis for Pricing	KIBOR
Minimum Financing Limit	Rs.200,000
Maximum Financing Limit	Rs.1,500,000
Minimum Tenors	1 Year
Maximum Tenors	7 Years
Target Customers	salariied/Professional/Self employed/Govt. Employees
Security/Collateral Required	None

Ameen Commercial Ijarah	
Underlying Islamic Mode	Ijarah
Type of Product	Corporate/SME
Basis for Pricing	KIBOR
Minimum Financing Limit	No Limit
Maximum Financing Limit	As per SBP's PR
Minimum Tenors	1 Year
Maximum Tenors	7 Years
Target Customers	Multinational Companies, large local corporates, public sector entities, sole proprietor, private limited companies.
Security/Collateral Required	Mortgage, Pledge, Hypothecation, P/Guarantees etc

Ameen Murabaha	
Underlying Islamic Mode	Murabaha
Type of Product	Corporate/SME
Basis for Pricing	KIBOR
Minimum Financing Limit	No Limit
Maximum Financing Limit	As per SBP's PR
Minimum Tenors	1 day
Maximum Tenors	3 Years
Target Customers	Multinational Companies, large local corporate, public sector entities, sole proprietor, private limited companies.
Security/Collateral Required	Mortgage, Pledge, Hypothecation, P/Guarantees etc

Ameen Commercial Diminishing Musharaka	
Underlying Islamic Mode	Diminishing Musharaka
Type of Product	Commercial/Corporate
Basis for Pricing	KIBOR
Minimum Financing Limit	Rs. 75,00,000
Maximum Financing Limit	Actual Landed cost of the assets
Minimum Tenors	One Year
Maximum Tenors	Seven Years
Target Customers	Multi-national companies, large local corporate, Public sector entities, Pvt Ltd.co.
Security/Collateral Required	Mortgage, Pledge, Hypothecation/Guarantee etc.

Ameen Export Bill Collection	
Underlying Islamic Mode	AS A SERVICE
Type of Product	Fee based service
Basis for Pricing	SOC
Minimum Financing Limit	N/A
Maximum Financing Limit	N/A
Minimum Tenors	N/A
Maximum Tenors	N/A
Target Customers	All exporters of Shariah Compliant Products
Security/Collateral Required	N/A

Liability Side Product

Ameen Current Account	
Underlying Islamic Mode	Qarz
Acceptable Currency	Pak Rupee
Type of Product	Current Deposit
Minimum Balance Requirement (if any)	Re.1
Minimum Tenor	NA
Maximum Tenor	NA
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals, Sole Proprietorships, Partnerships, Corporate
Service charges Leviable (if any)	Cheque Book, Stop Payment, Account Statement, etc

Ameen Savings Account	
Underlying Islamic Mode	Mudaraba
Acceptable Currency	Pak Rupee
Type of Product	Saving Account
Minimum Balance Requirement (if any)	Rs.100
Minimum Tenor	Monthly
Maximum Tenor	Monthly
Profit Calculation	Monthly
Periodicity of profit calculation	Half Yearly
Target Customers	Individuals, Sole Proprietorships, Partnerships, Corporate
Service charges Leviable (if any)	Cheque Book, Stop Payment, Account Statement, etc

Ameen Certificate of Islamic Investment

Underlying Islamic Mode	Mudaraba
Acceptable Currency	Pak Rupee
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	Rs.10,000
Minimum Tenor	1 Month
Maximum Tenor	8 Years
Profit Calculation	Monthly
Periodicity of profit calculation	Profit Paying at Maturity, annually, half yearly and quarterly
Target Customers	Individuals, Sole Proprietorships, Partnerships, Corporate
Service charges Leviable (if any)	Cheque Book, Stop Payment, Account Statement, etc

11. MCB BANK LIMITED

Asset Side Products

Al-Makhraj Car Ijarah

Underlying Islamic Mode	Ijarah Wa Iqtina
Type of Product	consumer
Basis for Pricing	Rentals can be fixed or variable linked with the bench mark having floor and cap
Minimum Financing Limit	Rs. 250,000
Maximum Financing Limit	Rs. 1600,000
Minimum Tenors	1 Years
Maximum Tenors	5 Year
Target Customers	Individual and Corporate clients
Security/Collateral Required	Security Deposit Ownership of assets If required any collateral to cover bank's risk

Al-Makhraj Equipment Ijarah

Underlying Islamic Mode	Ijarah Wa Iqtina
Type of Product	SME, corporate
Basis for Pricing	Rentals can be fixed/ variable linked with the bench mark having floor and cap
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	1 Years
Maximum Tenors	7 Year
Target Customers	Small, Medium Enterprises / Corporate clients
Security/Collateral Required	Security Deposit Ownership of assets If required any collateral to cover bank's risk

Al-Makhraj Diminishing Musharka Equipment Financing	
Underlying Islamic Mode	Musharaka
Type of Product	SME, Corporate
Basis for Pricing	Rentals can be fixed or variable linked with the bench mark having floor and cap, Rentals can be changed from time to time or at fixed intervals.
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	3 Years
Maximum Tenors	7 Year
Target Customers	Small, Medium Enterprises / Corporate clients
Security/Collateral Required	Beneficial ownership in assets. - Charge/lien on assets financed by MCB - Any other security or guarantee if deem necessary and relating charge documents to secure the asset and regular Payment of rentals

Murabaha Financing (Local/Foreign)	
Underlying Islamic Mode	Murabaha
Type of Product	SME, Consumer
Basis for Pricing	Profit is allocated either on the basis of percentage over the cost or in lump sum by applying the method of profit on average investment, based on payment schedule or terms of payment already agreed upon. The recurring expenses of future dates, till the last delivery according to payment schedule under pledge arrangement, shall also be

	included as a part of profit.
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	Mostly allowed for less than one year, before introduction of Ijarah facility.
Maximum Tenors	Mostly allowed for less than one year, before introduction of Ijarah facility.
Target Customers	Small, Medium Enterprises / Corporate clients
Security/Collateral Required	Hypothecation or pledge of assets financed through MCB, in accordance with the terms of sanctioned limit of the concerned customer. - Any other security / Collateral as per the terms of limit.

Islamic Finance Against Foreign Bills (IFAFB)	
Underlying Islamic Mode	Murabaha / Musawama
Type of Product	SME, Corporate
Basis for Pricing	Linked with matching KIBOR + spread to be agreed with the customer. OR - Applicable Export Bill Discounting Rate quoted by treasury will be used - The bank's profit is built in the buying and selling spread of the foreign currency assuming that the FX position is squared simultaneously
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	No
Maximum Tenors	180 days

Target Customers	Small, Medium Enterprises / Corporate clients
Security/Collateral Required	Lien on export bills drawn against foreign LC or Local Bills drawn against inland LC. - Security may also be required on case-to-case basis or Bank's policy.

Islamic Export Refinance Scheme (IERS)	
Underlying Islamic Mode	Murabaha / Musawama
Type of Product	SME, Corporate
Basis for Pricing	Islamic Bank shall fix weight-age for sharing profit by State Bank Of Pakistan at the beginning of each month. Fixation of weight-age shall normally be based on the prevailing mark up rate on export finance fixed by State Bank Of Pakistan, in conventional banking.
Minimum Financing Limit	No
Maximum Financing Limit	No
Minimum Tenors	No
Maximum Tenors	180 days
Target Customers	Steady Clients / Small, Medium Enterprises / Corporate clients
Security/Collateral Required	Lien on EE form. <ul style="list-style-type: none"> • Lien on export LC/Contract • Hypo/pledge of assets financed through IERS • Any collateral if required.

Liability Side Products

Al Makhraj Term Deposits	
Underlying Islamic Mode	Musharaka or other Islamic mode of Financing transactions
Acceptable Currency	PKR
Type of Product	Term Deposit
Minimum Balance Requirement (if any)	Rs.25,000
Minimum Tenor	1 month
Maximum Tenor	5 years
Profit Calculation	Daily basis
Periodicity of profit calculation	as per request of the client
Target Customers	Individuals and short term investor
Service charges Leviable (if any)	NA

Al Makhraj Savings Account	
Underlying Islamic Mode	Musharaka or other Islamic mode of Financing transactions
Acceptable Currency	PKR
Type of Product	Saving
Minimum Balance Requirement (if any)	Rs.5000
Minimum Tenor	as per client preferences
Maximum Tenor	as per client preferences
Profit Calculation	Daily basis
Periodicity of profit calculation	Monthly, Semi Annually
Target Customers	Individuals and short term investor
Service charges Leviable (if any)	NA

Ianat (Current) Account	
Underlying Islamic Mode	Al wadiya
Acceptable Currency	PKR
Type of Product	Current
Minimum Balance Requirement (if any)	Rs.10,000
Minimum Tenor	As per clients preference
Maximum Tenor	As per clients preference
Profit Calculation	NA
Periodicity of profit calculation	NA
Target Customers	Individuals - Corporate Clients looking for Riba Free Banking
Service charges Leviable (if any)	As per SOC.

IMPORTANT TERMS ON ISLMAIC BANKING

Term ³	Meanings
Arbun	Down payment; a nonrefundable deposit paid by a buyer retaining a right to confirm or cancel the sale.
Bai' Muajjal	Literally it means a credit sale. Technically, a financing technique adopted by Islamic banks that takes the form of Murabaha Muajjal. It is a contract in which the seller earns a profit margin on his purchase price and allows the buyer to pay the price of the commodity at a future date in a lump sum or in installments. He has to expressly mention cost of the commodity and the margin of profit is mutually agreed. The price fixed for the commodity in such a transaction can be the same as the spot price or higher or lower than the spot price.
Gharar:	It means any element of absolute or excessive uncertainty in any business or a contract about the subject of contract or its price, or mere speculative risk. It leads to undue loss to a party and unjustified enrichment of other, which is prohibited.
Halal	Anything permitted by the Shariah.
Haram	Anything prohibited by the Shariah.
Hawalah	Literally, it means transfer; legally, it is an agreement by which a debtor is freed from a debt by another becoming responsible for it, or the transfer of a claim of a debt by shifting the responsibility from one person to another – contract of assignment of debt. It also refers to the document by which the transfer takes place.
Ijarah	Letting on lease. Sale of a definite usufruct of any asset in exchange of definite reward. It refers to a contract of land leased at a fixed rent payable in cash and also to a mode of financing adopted by Islamic banks. It is an arrangement under which the Islamic banks lease equipments, buildings or other facilities to a client, against an agreed rental.
Ijara-wal-Iqtina	A mode of financing, by way of Hire-purchase, adopted by Islamic banks. It is a contract under which the Islamic bank finances equipment, building or other facilities for the client against an agreed rental together with a unilateral undertaking by the bank or the client that at the end of the lease period, the ownership in the asset would be transferred to the lessee. The undertaking or the promise does not become an integral part of the lease contract to make it conditional. The rental as well as the purchase price are fixed in such a manner that the bank gets back

³ <http://www.sbp.org.pk/departments/ibd/glossary.pdf>

	its principal sum alongwith with some profit, which is usually determined in advance.
Istisna	It is a contractual agreement for manufacturing goods and commodities, allowing cash payment in advance and future delivery or a future payment and future delivery. A manufacturer or builder agrees to produce or build a well-described good or building at a given price on a given date in the future. Price can be paid in installments, step by step as agreed between the parties. Istisna'a can be used for providing the facility of financing the manufacture or construction of houses, plants, projects, and building of bridges, roads and highways.
Mudaraba	A form of partnership where one party provides the funds while the other provides expertise and management. The latter is referred to as the Mudarib. Any profits accrued are shared between the two parties on a pre-agreed basis, while loss is borne by the provider(s) of the capital.
Musawamah	Musawamah is a general kind of sale in which price of the commodity to be traded is bargained between seller and the purchaser without any reference to the price paid or cost incurred by the former.
Musharakah	Musharakah means a relationship established under a contract by the mutual consent of the parties for sharing of profits and losses in the joint business. It is an agreement under which the Islamic bank provides funds which are mixed with the funds of the business enterprise and others. All providers of capital are entitled to participate in management, but not necessarily required to do so. The profit is distributed among the partners in pre-agreed ratios, while the loss is borne by every partner strictly in proportion to respective capital contributions.
Qard (Loan of fungible objects)	The literal meaning of Qard is 'to cut'. It is so called because the property is really cut off when it is given to the borrower. Legally, Qard means to give anything having value in the ownership of the other by way of virtue so that the latter could avail of the same for his benefit with the condition that same or similar amount of that thing would be paid back on demand or at the settled time. It is that loan which a person gives to another as a help, charity or advance for a certain time. The repayment of loan is obligatory. The Holy Prophet is reported to have said "Every loan must be paid". But if a debtor is in difficulty, the creditor is expected to extend time or even to voluntarily remit

	the whole or a part of the principal. Qard is, in fact, a particular kind of Salaf. Loans under Islamic law can be classified into Salaf and Qard, the former being loan for fixed time and the latter payable on demand.
Riba	An excess or increase. Technically, it means an increase over principal in a loan transaction or in exchange for a commodity accrued to the owner (lender) without giving an equivalent counter-value or recompense ('iwad) in return to the other party; every increase which is without an 'iwad or equal counter-value.
Riba Al-Fadl	Riba Al-Fadl (excess) is the quality premium in exchange of low quality with better quality goods e.g. dates for dates, wheat for wheat, etc. – an excess in the exchange of Ribawi goods within a single genus. The Concept of Riba Al-Fadl refers to sale transactions while Riba Al-Nasiah refers to loan transactions.
Riba Al-Nasiah	<i>Riba Al-Nasiah</i> or riba of delay is due to exchange not being immediate with or without excess in one of the counter values. It is an increment on principal of a loan or debt payable. It refers to the practice of lending money for any length of time on the understanding that the borrower would return to the lender at the end of the period the amount originally lent together with an increase on it, in consideration of the lender having granted him time to pay. Interest, in all modern banking transactions, falls under purview of <i>Riba Al-Nasiah</i> . As money in present banking system is exchanged for money with excess and delay, it falls, under the definition of riba. A general accord reached among scholar about its prohibition.
Shariah	The term Shariah refers to divine guidance as given by the Holy Qur'an and the Sunnah of the Prophet Muhammad (PBUH) and embodies all aspects of the Islamic faith, including beliefs and practice.
Sunnah	Custom, habit or way of life. Technically, it refers to the utterances of the Prophet Muhammad (PBUH) other than the Holy Quran known as Hadith, or his personal acts, or sayings of others, tacitly approved by the Prophet.
Wakalah	A contract of agency in which one person appoints someone else to perform a certain task on his behalf, usually against a certain fee.