Financial Statement Analysis of Financial Sector 2009-2013



Statistics and DWH DEPartment State Bank Pakistan


## Vision and Mission Statements of State Bank of Pakistan



To promote monetary and financial stability and foster a sound and dynamic financial system, so as to achieve sustained and equitable economic growth and prosperity in Pakistan.

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## Preface

The financial sector, one of the most important components of the country's economy essentially requires a sound, stable and robust financial system for economic well being of the country and its populace.

Pakistan's financial sector represents a well-developed integration of institutions of a diversified nature including Banks, DFIs, Investment Banks, Leasing Companies, Modaraba Companies, Housing Finance, Mutual Funds, Insurance Companies, Exchange Companies and Venture Capital. Disclosure and transparency in information on business activities of financial institutions are therefore of immense importance to all stakeholders.

An overview of business and financial conditions of financial institutions is presented in a structured manner in form of financial statements. For large financial institutions, the financial statements are often complex and are prepared under international accounting standards. These statements usually include an extensive set of notes to the financial statements. The notes typically describe each item on the balance sheet, income statement and cash flow statement in further detail.

The stakeholders and users, on the other hand, require financial indicators that can provide information on how well the company is performing and what may happen in future. In order to meet the growing needs of the users, Statistics \& Data Warehouse Department carries out analysis of the financial statements of all financial institutions on annual basis. Every endeavour is made to select useful and accurate data from financial statements and compute ratios that can provide valuable clues about the financial health of these institutions. The analysis is published in form of this publication namely "Financial Statements Analysis of Financial Sector". The publication covers analysis of financial statements of financial institutions for the period 2009-13.

It is hoped that the publication will provide a tool to researchers, policy makers and investors to understand the activities and performance of financial sector in Pakistan. Comments on the analysis and suggestions for further improvements of the publication are very welcome.

## (Dr Azizullah Khattak)

Director
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## Executive Summary

Financial statements analysis of 181 companies from 10 sectors namely Banks, DFIs, Leasing companies, Investment Banks, Mutual Funds, Modarabas, Exchange companies, Insurance companies, Housing Finance and Venture capital are included in this publication for the period 2009-13.

The balance sheet size of the banking sector expanded in CY13. Total assets of the sector grew from Rs. 9.9 trillion in CY12 to Rs. 10.7 trillion in CY13 showing an increase of 7.8 percent. Profit before tax decreased by 7.9 percent in CY13 over the previous year.

The Balance sheet size of DFIs has increased by 6.1 percent during 2013. Shareholders' equity has also registered an increase of 6.2 percent over the last year. The profit before and after tax increased by Rs. 4.01 billion and Rs. 4.72 billion respectively during the year.

Outlook of leasing sector in the country has been encouraging during FY13. Asset base increased by 2.5 percent over the year, from Rs 33.7 billion in FY12 to Rs 34.5 billion in FY13. The sector showed profit before taxation of Rs. 679.2 million in FY13 as compared to Rs. 27.5 million in FY12.

The performance of investment banks has deteriorated over the year. Analysis revealed that their balance sheet size squeezed by 23.0 percent in FY13 over FY12. The aggregate share capital remained same. Losses before and after tax have been Rs. 0.3 billion and Rs. 0.4 billion respectively in FY13. Gross revenue also witnessed a decrease of 44.0 percent during FY13.

Balance sheet size of Mutual Funds increased by 22.7 percent in FY13 over FY12. Total assets increased from Rs. 24.3 billion in FY12 to Rs. 29.8 billion in FY13. Net income was Rs. 6.6 billion in FY13 as compared to Rs. 2.6 billion in FY12.

Modaraba Companies performed well during FY13. Total assets increased from Rs. 29.5 billion in FY12 to Rs 31.8 billion in FY13 showing an increase of 7.6 percent over FY12. Total equity witnessed an increase of 7.6 percent in FY13 over FY12. Profit before and after tax increased by 60.9 percent \& 69.1 percent respectively in FY13 over FY12.

Exchange Companies exhibited an expansion in their balance sheet size during the period under review. Total assets increased by 7.8 percent to stand at Rs 8.7 billion in CY13 as compared to Rs 8.0 billion in CY12.Increases in profit before and after taxation have been 14.9 percent and 36.2 percent respectively in CY13 over CY12.

The balance sheet size of insurance sector expanded by 2.7 percent, with an increase of 4.8 percent in liabilities and 8.5 percent drop in equity in CY 13 as compared to the previous year. On account of earnings, insurance sector posted an increase of 1.9 and 4.9 percent in income before and after taxation respectively.

Housing finance Sector continued its steady performance over the years. Total assets witnessed an increase of 7.4 percent to stand at Rs. 21.6 billion in FY13 as compared to Rs. 20.1 billion in FY12. Significant increase of 30.4 percent was recorded in revenues in CY13 over CY12.

Venture Capital recorded an increase of 2.9 percent in its balance sheet size, with 16.4 percent and 4.5 percent increase in liabilities and equity during FY13 as compared to FY12.

## Introduction

Statistics and Data Warehouse Department strives hard to disseminate quality statistics. It not only produces primary data but also provides secondary data with analysis to the various stakeholders including researchers and policy makers. As the performance of financial sector reflects the financial health of an economy, standard analytical tools are used to gauge the performance of this vital sector.

The analysis ${ }^{1}$ includes the following sectors ${ }^{2}$ :

| $>$ Banks | $>$ Exchange Companies |  |
| :--- | :--- | :--- |
| $>$ DFIs | $>$ Mutual Funds (close ended) |  |
| $>$ Investment Banks | $>$ Housing Finance |  |
| $>$ Leasing Companies | $>$ Venture Capital |  |
| $>$ Modaraba Companies |  |  |
| $>$ Insurance Companies |  |  |

Consolidation is provided at the beginning of each sector's analysis. For banks, consolidation is at different levels. At first level, overall consolidation of all banks including foreign banks is given. The information and ratios relating to number of ordinary shares, dividend earning per share and breakup value per share are not taken into consideration because foreign banks do not have such type of information. The level of consolidation for banks is as follows:
> All Banks (overall)

- Local Banks
- Public Sector Banks
- Private Sector Banks
- Specialized Banks
- Foreign Banks

Similarly, consolidated analysis of insurance companies is also provided to reflect financial health of Insurance Sector. The level of consolidation is as follows:
> Insurance Companies (overall)

[^0]- Life Insurance
- Non-Life Insurance
- Takaful


### 1.1 Methodology

Methodology used for analysis is ratio analysis because it is a powerful tool to analyze financial statements of any company. Ratio analysis measures inter-relationship between various items of the financial statements. Ratios are taken as guide lines for these are useful in evaluating a company's financial position and operation and making comparison with results in previous years or with others in the same industry. The primary objective of ratio analysis is to point out areas requiring further investigation. Ratios are calculated from the following financial statements and relevant notes to accounts.

- Balance Sheet
- Profit and Loss Account
- Statement of Changes in Equity
- Cash Flow Statement

Total equity is computed as the sum of ordinary share capital plus reserve \& surplus plus unappropriated profit/loss while the revaluation, intangible assets etc. are clubbed together in 'others' of total equity section. For foreign banks, the ordinary share capital is replaced by head office capital account. Since the financial sector comprises variety of financial institutions having peculiar business activities, therefore, variables used for analysis would be different for each sector.

### 1.2 Concepts and Definitions

## Banks and Development Finance Institutions (DFIs)

Following variables are used for analysis of banks \& DFIs:

## Shareholders' Equity

The sum of following items except "others" is considered for analysis:

- Ordinary Share Capital or Head Office Account (in case of foreign bank)
- Reserves
- Un-appropriated Profit/Loss
- Others


## Liabilities

Bills Payables, borrowings and deposits being the major items contributing towards liabilities of banks and DFIs are taken for analysis, the remaining heads of liabilities are pooled under 'others':

- Bills Payables
- Borrowing from Financial Institutions
- Deposits and Other Accounts
- Others


## Assets

The following items are included in the analysis. The relevant information is taken from balance sheet as well as respective notes to accounts.

- Cash and Balances with Treasury Banks
- Balances with Other Banks
- Lending to Financial Institutions
- Investment
- Gross Advances
- Advances -Non-Performing/Classified
- Provision Against Advances
- Advances Net of Provision
- Fixed Assets
- Others


## Profit and Loss Account

The following items are included for analysis. The relevant figures are obtained from profit and loss accounts and notes to financial statements.

- Interest Earned
- Interest Expensed
- Non-Interest Income
- Non-Interest Expense
- Net Interest Income
- Provision and Write-offs
- Net Interest Income after Provision
- Administrative Expenses
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

- No. of Ordinary Shares

Outstanding shares at end of the period as shown in balance sheet.

- Cash Dividend

The amount of cash dividend is taken as the percentage declared during the period.

- Stock Dividend/Bonus Shares

The number of bonus shares declared is also taken as percentage amount distributed during the period.

- Cash Generated from Operating Activities

The amount is taken from cash flow statement

- Commitment and Contingencies

This is an off balance sheet item. The detail is given in notes to accounts and the sum of all kinds of commitments and contingencies is taken for analysis.

## Leasing Companies

Following variables are involved in the analysis of leasing companies:

## Shareholders' Equity

Shareholders' equity includes share capital, reserves and un-appropriated profit/loss. Any other item(s) mentioned in the balance sheet under shareholders' equity is pooled under the head 'others'.

## Liabilities

Borrowings from financial institutions and deposits with financial institutions are the major items contributing towards liabilities of leasing companies. For analysis, these two items are taken separately while the remaining items of liabilities are pooled under 'others'

## Assets

Assets are classified into current and non-current. Major items of non-current assets are mentioned below where remaining items of non-current assets are pooled under "others"

## Non-Current Assets

- Term Deposit Certificates
- Net Finance-Investment
- Advances - Net
- Fixed Assets
- Others


## Current Assets

Three main items are taken for analysis while the rest are pooled under 'others'

- Cash and Balances with Central Bank
- Balances with Other Banks
- Placement with Other Banks
- Others


## Profit and Loss Account

The amounts reported under the following heads are extracted from profit and loss accounts along with relevant notes to accounts:

- Income from Operating Lease
- Income from Investment
- Income from Finances
- Other Income
- Administrative Expenses
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

- No. of Ordinary Shares

The number of shares outstanding as on balance sheet date

## - Cash Dividend

The amount of cash dividend is taken as percentage of the dividend declared during the period.

- Stock Dividend

The number of bonus shares declared is also taken as percentage amount during the period.

- Cash Generated from Operating Activities

The amount is taken from the cash flow statement.

## Investment Banks

Following variables are used in the analysis of investment banks:

## Shareholders' Equity

The composition and explanation of shareholders' equity is same as explained earlier.

## Liabilities

The amount of current and non-current liabilities is taken from the balance sheet and the sum of these two is the same as total liabilities of the company.

## Assets

Current assets are classified into 'cash and bank balances' and 'others' while non-current assets are divided into three heads i.e., long term investment, fixed assets, and others.

## Current Assets

- Cash and Banks Balances
- Others


## Non-Current Assets

- Long Term Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are taken for analysis. The relevant figures are taken from profit and loss account and notes to financial statements.

- Gross Revenues
- Administrative and Operating Expenses
- Operating Profit
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Mutual Funds (Close Ended)

The analysis includes the following variables:

## Shareholders' Equity

The composition and explanation of shareholders' equity is same as explained earlier.

## Liabilities

As the financial activities of mutual funds are limited, the composition of liabilities is divided into two heads as follows:

- Payable to Investment Adviser
- Others


## Assets

The asset base of mutual fund is also not broad, therefore, for analysis it is limited to three items. These are available in the company's balance sheet and notes to financial statements.

- Cash and Banks Balances
- Investment
- Others


## Profit and Loss Account

The following items are taken into consideration for analysis. The relevant figures are obtained from profit and loss account and notes to financial statements.

- Interest Income
- Dividend Income
- Net Gain on Sale of Investment
- Net Unrealized Gain
- Income from Future

Transactions

- Capital Gain
- Other Income
- Remuneration to Management Co-advisor
- Remuneration to Trustees/Custodian
- Brokerage, Commission /Fee
- Administrative and General Expenses
- Other Expenses


## Other Items

The information on the following is extracted from the balance sheet and relevant notes to financial statements:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Modaraba Companies

Following variables are included in the analysis of modaraba companies:

## Certificate Holders Equity

Modaraba company issues certificates instead of shares. Therefore the amount subscribed through issuing certificates is termed as certificate capital. For analysis, certificate holders' equity is the sum of 'certificate capital', 'reserves', and un-appropriated profit/loss. Any other items under the section of certificate holders equity is pooled under the head of 'others'.

- Certificates Capital
- Reserves
- Un-appropriated Profit/Loss
- Others


## Liabilities

These include current and non-current liabilities taken from the balance sheet.

## Assets

The current and non-current assets and their break up are taken from balance sheet. In case of current assets the amount of cash and bank balances is taken separately while the remaining current assets are pooled under "others". Similarly, long term investment and fixed assets are taken individually while the remaining non-current assets are pooled under "others".

## Current Assets

- Cash and Banks Balances
- Others


## Non-Current Assets

- Long Term Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are taken for analysis. The relevant figures are taken from profit and loss account and notes to financial statements.

- Gross Revenues
- Operating Expenses
- Operating Profit
- Modaraba Company Management Fee
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

These include:

- No. of certificates outstanding as mentioned in balance sheet.
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Exchange Companies

Following variables are included for analysis of exchange companies:

## Shareholders' Equity

- Share Capital
- Reserves
- Accumulated Profit/Loss
- Others


## Liabilities

These include:

- Current Liabilities
- Non-current Liabilities


## Assets

These include:

## Current Assets

- Cash and Banks Balances
- Others


## Non-Current Assets

- Long Term Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are taken from profit and loss account of the company:

- Revenues
- Admin and General Expenses
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

The following items are extracted mainly from notes to accounts of the company:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Housing Finance

Following variables are involved in the analysis of housing finance company:

## Shareholders' Equity

The total shareholders' equity is taken as sum of share capital, reserves, and un-appropriated profit/loss while other items in the shareholders' equity section of balance sheet are pooled under "others".

- Share Capital
- Reserves
- Un-appropriated profit/Loss
- Others


## Liabilities

These include current and non-current liabilities, the amounts of lease finance and long-term finance are extracted from "non-current liabilities" section while the remaining items of noncurrent liabilities are pooled under "others".

- Current liabilities
- Noncurrent liabilities

```
> Lease Finance
> Long Term Finance
> Others
```


## Assets

The following items of current and non-current assets are taken for analysis:

## Current Assets

- Cash and Banks Balances
- Others


## Non-Current Assets

- Investment in Housing Finance
- Fixed Assets
- Others


## Profit and Loss account

The items included in the analysis are:

- Revenue
- Admin. and Operating Expenses
- Other Expenses
- Profit before Tax
- Profit after Tax


## Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Venture Capital

Following variables are included in the analysis of venture capital:

## Shareholders' Equity

The shareholders' equity is the sum of share capital, reserve and un-appropriated profit/loss, while the remaining items are pooled under 'others'.

- Share Capital
- Reserves
- Un Appropriated Profit/Loss
- Others


## Liabilities

These include current and non-current liabilities.

- Current Liabilities
- Non-Current Liabilities


## Assets

The current and non-current assets include.

## Current Assets

- Cash and Bank Balances
- Investment
- Others


## Non-Current Assets

- Investment
- Venture Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are included in the analysis.

- Income
- Admin. and Operating Expense
- Operating Profit
- Profit/Loss Before Taxation
- Profit/Loss After Taxation


## Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Insurance Companies

Following variables are involved in the analysis of Insurance Companies:

## Shareholders' Equity

These include:

- Share Capital
- Reserves
- Un-appropriated Profit/Loss
- Others


## Liabilities

These include:

- Balance in the Statutory Fund
- Outstanding Claims, Premiums Received in Advance, Amount Due to Other Insurers
- Other Liabilities


## Assets

These include:

- Cash and Balances with Banks
- Advances
- Deposit with Banks
- Investment in Govt. and Other Securities
- Investment in Securities and Properties


## Profit and Loss Account

These include:

- Interest/Investment Income
- Net Premium
- Gross Premium
- Gross Claims
- Loan to Employees
- Other Assets
- Net Claims
- Underwriting Profit
- Profit before Tax
- Profit after Tax


## Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


### 1.3 Performance Indicators

Pakistan's financial sector is an integration of institutions of diversified nature including Banks DFIs, Leasing Companies, Modaraba Companies, Insurance Companies, Investment Banks, etc. Therefore, ratios used to analyze these sectors may be different in some cases as different sectors have peculiar business activities but some ratios are common to all sectors. Some important ratios and their explanations are given below which may be read in combination with the analysis sheet of each sector separately.

## Efficiency/Profitability Ratio

## Spread Ratio

$$
=\frac{\text { Net Markup/Interest Income }}{\text { Markup/Interest Earned }} * 100
$$

It is the amount of Net Markup/Interest Income divided by Markup/Interest Earned. This ratio is useful for Banks and DFIs.

## Net Interest Margin Ratio

$$
=\frac{\text { Total Interest Income }- \text { Total Interest Expense }}{\text { Total Assets }} * 100
$$

This ratio indicates the earning capacity through core banking business by utilizing all assets. Banks normally borrow from savers and lend to investors. It is the ratio between the difference of interest income and interest expense to total assets. It is also useful for Banks and DFIs.

## Return on Assets (ROA)

$$
=\frac{\text { Net Profit after Tax }}{\text { Total Assets }} * 100
$$

This ratio expresses the capacity of earning profit by a bank on its total assets employed in the business. It is calculated as percentage of net profit after tax to total assets. It is useful for whole financial sector.

## Return on Equity (ROE)

$$
=\frac{\text { Net Profit after Tax }}{\text { Total Shareholders' Equity }} * 100
$$

Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)

Total Shareholders' Equity (Foreign Banks) =H.O Capital Account + Reserves +Unremitted Profit This ratio expresses the return on shareholders' equity. ROE is a direct measure of returns to the shareholders. It is calculated as a percentage of the net profit after tax to total Shareholders' equity. It is also useful for whole financial sector.

## Non-Interest Income to Total Assets Ratio

$$
=\frac{\text { Total Non-Markup Income }}{\text { Total Assets }} * 100
$$

Ratio on incomes earned other than mark-up e.g. capital gains, commission, fee to total assets etc. This ratio expresses how much income is earned other than mark-up through other functions of the bank by employing total assets. It is useful for Banks and DFIs.

## Interest Ratio

$$
=\frac{\text { Interest Paid }}{\text { Interest Earned }} * 100
$$

This ratio expresses the payment of interest mainly to depositors. The lower the ratio, the less the company is burdened by debt expenses. It is useful for Banks and DFIs.

## Administrative Expenses to Profit before Tax

$$
=\frac{\text { Administrative Expenses }}{\text { Profit before Tax }}
$$

This ratio expresses the relationship between administrative expenses and profit before tax. It is useful for whole financial sector.

## Net Interest Income after Provision to Total Assets

$$
=\frac{\text { Net Interest Income after Provision }}{\text { Total Assets }} * 100
$$

This is the ratio between interests earned less provision to total assets. It is useful for Banks and DFIs.

## Non-Interest Expenses to Total Income

$$
=\frac{\text { Non-interest expenses }}{\text { Total income }} * 100
$$

The ratio expresses the percentage of non-interest expenses to total income which reflects efficiency of management in applying the banks' resources. It is useful for Banks and DFIs.

## Administrative Expenses to Non-Interest Income

$$
=\frac{\text { Administrative Expenses }}{\text { Non-Interest Income }}
$$

This ratio expresses total administrative expenses to non-interest income. It is useful for Banks and DFIs.

## Earnings per Share (EPS)

$$
=\frac{\text { Net Profit after Tax }}{\text { No.of Ordinary Shares }}
$$

EPS is the ratio between net profit after tax to number of shares outstanding at the end of the year as shown in balance sheet and its relevant notes to accounts. It is useful for whole financial sector except for Modaraba Companies where certificates are issued for raising capital.

## Return on Capital Employed (ROCE)

$$
=\frac{\text { Profit before Tax }}{(\text { Total Assets - Current Liabilities })} * 100
$$

ROCE is a ratio that indicates the efficiency and profitability of a company's capital investments. The amount of capital employed is calculated by subtracting current liabilities from total assets. It is useful for whole financial sector except for banks, DFIs, Insurance, mutual fund.

## Return on Revenue (ROR)

$$
=\frac{\text { Net income }}{\text { Revenue }} * 100
$$

This is a measure of a company's profitability, calculated as net income divided by revenue. This ratio is useful for Leasing Company, Mutual Fund, etc.

## Lease Ratio

$$
=\frac{\text { Lease Income }}{\text { Total Income }} * 100
$$

The core function of a leasing company is to earn profit from operating and financial lease. This ratio expresses how much portion of total income is being generated through its core business. It is useful for leasing company.

## Operating Expense Ratio

$$
=\frac{\text { Operating Expense }}{\text { Net Income }} * 100
$$

It is a measure of operating efficiency i.e., how well the management controls its expenses. Operating expense ratio can be used to gauge the general health of the core or other businesses. It is useful for Modaraba and Investment Banks.

## Gain Ratio

$$
=\frac{\text { Total Gains }}{\text { Total Income }} * 100
$$

A total gain comprises gain on sales of securities, gain on re-measurement, gain on disposal of longterm investment, etc. It is useful for Mutual Fund.

## Trading Income Ratio

$$
=\frac{\text { Gain on Sale of Investments }}{\text { Total Income }} * 100
$$

The core business of mutual fund is to gain from trading of shares and securities and the higher ratio reflects that funds are being efficiently managed. Both figures are taken from the income statement. It is useful for Mutual Fund.

## Management Expenses Ratio

$$
=\frac{\text { Remuneration to Advisor }}{\text { Total Expenses }} * 100
$$

For mutual funds management expenses ratio is calculated by dividing remuneration to adviser by total expenses.

## Net Investment in Finance Lease to Total Assets

$$
=\frac{\text { Net Investment in Finance Lease }}{\text { Total assets }} * 100
$$

This ratio expresses the relationship of net investment in finance lease to total assets. This ratio is useful for leasing companies.

## Earning per Certificate

$$
=\frac{\text { Profit after Tax }}{\text { No.of Certificates }}
$$

The ratio between profits after tax to number of certificates is an important efficiency ratio because it reflects how much amount is earned on each certificate. It is useful for Modaraba Companies.

## Net Claims incurred Ratio

$$
=\frac{\text { Net Claims }}{\text { Net Premium }} * 100
$$

This expresses the efficiency of insurance company and is calculated as the claim incurred on net premium. Higher ratio indicates that the incurrence of claims is more than premium. It is useful for insurance companies.

## Underwriting profit to Net profit

$$
=\frac{\text { Underwriting Profit }}{\text { Net profit }} * 100
$$

The ratio shows the percentage of underwriting profit as of net profit. Underwriting profit is net of underwriting income and expenses of the cost of obtaining new policies. This ratio is useful for insurance companies.

## Investment Income to Net Premium

$$
=\frac{\text { Investment Income }}{\text { Net Premium }} * 100
$$

The ratio shows the relationship between investment income and net premium. This is one of the ratios used to measure efficiency of an insurance company.

## Liquidity Ratios

## Cash and Balances with Banks to Total Assets

$$
=\frac{\text { Cash and Balances with Banks }}{\text { Total Assets }} * 100
$$

This ratio expresses the percentage of total assets available in the form of highly liquid assets.

## Total Deposit and other Accounts to Total assets

$$
=\frac{\text { Total Deposit and other Accounts }}{\text { Total assets }} * 100
$$

The ratio shows what percentage of total assets comprises total deposits and other accounts.

## Investment and Total Assets

$$
=\frac{\text { Total Investment }}{\text { Total Assets }} * 100
$$

The ratio between Investment and total assets shows investment activity with reference to its total assets. It indicates the portion of total assets used for investment in various venues. This ratio is useful for banks, DFIs and insurance companies.

## Advances and Total Assets

$$
=\frac{\text { Advances (Net) }}{\text { Total Assets }} * 100
$$

This ratio expresses the relationship of advances (net) to total assets. This ratio is useful for banks and DFIs.

## Total Liabilities to Total Assets

$$
=\frac{\text { Total liabilities }}{\text { Total Assets }} * 100
$$

The ratio shows the proportion of banks assets, which are financed through debt. This ratio is useful for banks and DFIs.

## Gross Advances to Deposits

$$
=\frac{\text { Gross Advances }}{\text { Deposits }} * 100
$$

The ratio expresses the percentage of gross advances to deposits and expresses the utilization of deposits in the core business of a bank, i.e., intermediation. This ratio is useful for banks and DFIs.

## Gross advances to Borrowing and Deposits

$$
=\frac{\text { Gross Advances }}{\text { (Borrowing +Deposits) }} * 100
$$

The ratio expresses the percentage of gross advances to deposits and borrowings. This ratio shows activity of a banking business as it reflects that advances are being made more/less than deposits. This ratio is useful for banks and DFIs.

## Current Ratio

$$
=\frac{\text { Current Assets }}{\text { Current Liabilities }}
$$

This ratio shows how many times current assets cover current liabilities and the strength of the company to pay immediate liabilities. This ratio is used for whole financial sector except for banks and DFIs.

## Long Term Investment to Total Assets

$$
=\frac{\text { Long term Total Investment }}{\text { Total Assets }} * 100
$$

The ratio between long-term investments to total assets shows investment activity with reference to its total assets. It indicates the portion of total assets used to invest in different venues.

## Assets Quality Ratios

## Non-Performing Loans (NPLs) to Gross Advances

$$
=\frac{\text { NPLs }}{\text { Gross Advances }} * 100
$$

This ratio expresses the quality of loan portfolio of a bank. It shows the percentage of NPLs as gross advances made by a bank and evaluates assets quality based on loan portfolio. This ratio is useful for banks and DFIs.

## Provision against NPLs and Gross Advances

$$
=\frac{\text { Provision against NPLS }}{\text { Gross Advances }} * 100
$$

The ratio between provisions against classified loans/advances to gross advances reflects the quality of advances of banks and DFIs.

## NPLs to Equity Ratio

$$
=\frac{\text { NPLs }}{\text { Total Shareholders' equity }} * 100
$$

Where,
Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)
Total Shareholders' Equity (Foreign Banks) $=$ H.O Capital Account + Reserves + Unremitted Profit
The ratio between NPLs to shareholders' equity indicates the exposure of the common shareholders to NPLs. This ratio is useful for banks and DFIs.

## NPLs write-off to NPLs Provision Ratio

$$
=\frac{\text { NPLs write-off }}{\text { NPLs Provision }} * 100
$$

This ratio is calculated for banks and DFIs.

## NPLs Provision to NPLs Ratio

$$
=\frac{\text { Provision for NPLs }}{\text { NPLs }} * 100
$$

The ratio reflects what percentage of provision has been made against NPLs. This ratio is useful for Banks and DFIs.

## Capital/Leverage Ratios

## Capital Ratio

$$
=\frac{\text { Total Shareholders' Equity }}{\text { Total assets }} * 100
$$

Where,
Total Shareholders’ Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)

Total Shareholders' Equity (Foreign Banks) =H.O Capital Account + Reserves +Unremitted Profit.
The ratio between shareholders' equity and total assets expresses the percentage of equity in total assets.

## Contingent Liabilities and Commitment to Shareholders' Equity

$$
=\frac{\text { Contingent Liabilities and Commitments }}{\text { Shareholders' Equity }}
$$

The ratio between contingent liabilities and commitments to shareholders' equity expresses exposure of contingent liabilities and commitments by banks.

## Break-Up Value per Share

$$
=\frac{\text { Total Shareholders' Equity }}{\text { No.of Ordinary Shares }}
$$

Break-up Value is net worth per share and is an important criterion to measure financial soundness of a company. The break-up value is calculated for whole financial sector except in case of foreign banks and Modaraba Companies.

## Deposits to Equity Ratio

$$
=\frac{\text { Total Deposits }}{\text { Total Shareholders' Equity }}
$$

The ratio shows the relationship between total deposits in a bank to the total shareholders' equity.

## Break-up Value per Certificate

$$
=\frac{\text { Modaraba Certificate Holders' Equity }}{\text { No.of Modaraba Certificates }}
$$

Break-up value is net worth per certificate and is one of the important criteria to measure the financial soundness of a company. This ratio is calculated for Modaraba Companies only.

## Capital Ratio (Modaraba Company)

$$
=\frac{\text { Modaraba Certificate holders' Equity }}{\text { Total assets }} * 100
$$

The ratio expresses the percentage of equity in total assets. It is calculated for Modaraba Companies only.

## Cash Flow Ratios

## Cash Flow to Profit after Tax

$$
=\frac{\text { Cash Generated from Operating Activities }}{\text { Profit after Tax }}
$$

The ratio expresses proportions of cash being spun off from ongoing operations. This ratio is useful for the whole financial sector.

## Cash flow to Current Liabilities Ratio

$$
=\frac{\text { Cash Generated from Operating Activities }}{\text { Current Liabilities }}
$$

The ratio reflects cash generation strength of a company to meet current liabilities. This ratio is calculated for all sectors except investment banks, insurance companies, banks, DFIs and mutual funds.

## Review and Financial Analysis

## BANKS

## Performance at a Glance

The balance sheet size of the banking sector expanded in CY13. Total assets of the sector grew from Rs. 9.9 trillion in CY12 to Rs. 10.7 trillion in CY13 showing an increase of 7.8 percent. Profit before tax decreased by 7.9 percent in CY13 over the previous year.

## Analysis of Shareholders'

## Equity

The equity of banking sector witnessed an increase of Rs. 46.0 billion or 5.5 percent in CY13. The growth in total equity of foreign banks was negative during CY13 and witnessed a decrease of 1.9 percent over the previous year.

| Components of Balance Sheet |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 12,000.0 |  |  |  |  |
|  |  |  |  |  |
| $10,000.0$ - $7.8 \%$ 7.8\%-8.0\% |  |  |  |  |
| ヘ์ 8,000.0 | 5.5\% |  |  | - $6.0 \%$ |
| ¢ 6,000.0 |  |  |  | - 5.0\% |
| .으 4,000.0 |  |  |  | - 3.0\% |
| -¢ 2,000.0 |  |  |  | - 2.0\% |
| 0.0 | - |  |  | $\begin{array}{r} -1.0 \% \\ 0.0 \% \end{array}$ |
|  | Total SHE | Total Liabilities | Total Assets | 5 |
| $\square \mathrm{CY} 12$ | 832.0 | 9,001 | 9,905.2 |  |
| CY 13 | 878.0 | 9,701 | 10,678.1 |  |
| $=$ Growth | 5.5\% | 7.8\% | 7.8\% |  |

## Analysis of Liabilities

Total deposits rose to Rs 8.5 trillion in CY13 from Rs. 7.4 trillion in CY12 showing an increase of 13.9 percent. The deposits had a share of 87.1 percent in total liabilities in CY13, while the remaining components of liabilities i.e., bills payables, borrowings and other miscellaneous liabilities had 12.9 percent share of
 total liabilities.

## Analysis of Assets

Total assets of the banking sector increased from Rs 9.9 trillion in CY12 to Rs 10.7 trillion in CY13 registering an increase of 7.8 percent. Investment and gross advances grew by 7.7 percent and 7.5 percent respectively in CY13. Lending to financial institutions increased by Rs 101.9 billion or 59.4 percent in CY13 over CY12. In case of Local banks, the amount of lending increased by 73.4 percent in CY13,
 however, in the case of foreign banks, the amount of lending decreased by 6.4 percent in CY13.

Banks advances increased to Rs 4.6 trillion in CY13 showing an increase of 7.5 percent over CY12. NPLs decreased to Rs 596 billion in CY13 as compared to Rs 603 billion in CY12. NPLs to advances ratio decreased to 12.9 percent in CY13 as compared to 14.0 percent in CY12. NPLs to share holder's equity reduced from 72.4 percent in CY12 to 67.8 percent in CY13. However, NPLs provision to NPLs increased to 75.9

| Analysis of Advances |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} 5,000 \\ 4,500 \\ 4,000 \\ 3,500 \\ \dot{\omega} 3,000 \\ \mathbf{c} 3,500 \\ . \quad 2,500 \\ \hline \underline{\overline{\bar{\omega}}} 2,000 \\ 1,500 \\ 1,000 \\ 500 \\ 0 \end{array}$ | 7.5\% |  |  |  | $9.0 \%$ <br> $6 \%$ <br> $8.0 \%$ <br> $7.0 \%$ <br> $6.0 \%$ <br> $5.0 \%$ <br> $-0.0 \%$ <br> $3.0 \%$ <br> $2.0 \%$ <br> $1.0 \%$ <br> $0.0 \%$ <br> $-1.0 \%$ <br> $-2.0 \%$ |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
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|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | Adv. Gross | NPL | Provision |  |  |
| $\square \mathrm{Cr} 12$ | 4,310 | 603 | 428 | 3,881 |  |
| $\square^{-C Y} 13$ | 4,635 | 596 | 452 | 4,182 |  |
| $\pm$ Growth | 7.5\% | -1.2\% | 5.5\% | 7.8\% |  | percent in CY13 from 71.1 percent in CY12.

## Profitability and Operating Efficiency

In terms of profitability of banking sector, CY13 witnessed a decrease of around 7.9 percent in profit before tax to reach Rs. 166.9 billion during CY13 as compared to Rs 181.2 billion in CY12. Profit after tax also decreased from Rs 121.1 billion in CY12 to Rs 115.3 billion in CY13, showing a decrease of 4.8 percent.

Looking at the efficiency i.e, the return on equity (ROE) and return on assets (ROA), it has been observed that ROE decreased from 14.6 percent in CY12 to 13.1 percent in CY13 while ROA also decreased from 1.2 percent in CY12 to 1.1 percent in CY13.

On the income side, Interest/mark-up income during CY13 was Rs 801.4 billion as compared to Rs 800.6 billion in CY12 witnessing an increase of Rs 0.7 billion or 0.1 percent over CY12. Non-interest / non-markup income also increased from Rs 142.7 billion during CY12 to Rs 147.7 billion during CY13, depicting an increase of 3.5 percent. Non-Interest income to total income increased to 15.6 percent


in CY13 as compared to 15.1 percent in CY12. Non-interest expenses to total income increased from 27.8 percent in CY12 to 28.9 percent in CY13.

| All Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 582,598,286 | 608,877,873 | 770,668,793 | 831,959,482 | 877,952,870 |
| 1.Share capital/head office capital account | 322,555,374 | 348,918,576 | 452,485,660 | 466,753,970 | 482,196,054 |
| 2.Reserves | 163,552,147 | 180,810,459 | 188,736,576 | 215,402,721 | 237,532,227 |
| 3.Un appropriated profit | 96,490,765 | 79,148,838 | 129,446,557 | 149,802,791 | 158,224,589 |
| 4.Others | 84,003,150 | 88,918,247 | 30,536,958 | 72,234,281 | 98,924,002 |
| B.Total liabilities (B1 to B4) | 5,864,049,257 | 6,487,089,832 | 7,498,009,261 | 9,000,995,219 | 9,701,221,412 |
| 1.Bills payable | 71,535,885 | 75,421,757 | 85,260,553 | 112,355,237 | 128,898,276 |
| 2. Borrowings from financial institutions | 659,274,039 | 550,000,562 | 686,412,036 | 1,039,499,543 | 719,736,893 |
| 3.Deposits and other accounts | 4,797,876,214 | 5,513,917,020 | 6,322,513,825 | 7,418,591,233 | 8,452,312,203 |
| 4.Other/misc. liabilities | 335,363,119 | 347,750,493 | 403,822,847 | 430,549,205 | 400,274,040 |
| C.Total assets (C1 to C4 + C8 to C10) | 6,530,650,693 | 7,184,885,952 | 8,299,215,012 | 9,905,188,981 | 10,678,098,283 |
| 1.Cash and balances with treasury banks | 537,292,488 | 595,747,162 | 702,349,942 | 842,680,067 | 865,218,086 |
| 2.Balances with other banks | 195,972,436 | 180,559,909 | 190,465,013 | 216,654,370 | 216,296,966 |
| 3.Lending to financial institutions | 238,445,016 | 214,680,843 | 210,389,899 | 171,443,515 | 273,317,680 |
| 4. Investments | 1,708,679,933 | 2,175,903,429 | 3,079,024,212 | 4,065,836,308 | 4,377,052,748 |
| 5.Gross advances | 3,564,239,824 | 3,789,016,135 | 3,838,026,440 | 4,309,850,177 | 4,634,604,023 |
| 6.Advances-non-performing/classified | 425,320,610 | 562,428,103 | 573,055,250 | 602,668,663 | 595,680,312 |
| 7.Provision against advances | 304,669,387 | 372,648,121 | 397,792,547 | 428,409,314 | 452,185,519 |
| 8.Advances net of provision (C5-C7) | 3,259,570,437 | 3,416,368,014 | 3,440,233,893 | 3,881,440,863 | 4,182,418,504 |
| $9 . F i x e d$ assets | 192,043,955 | 203,626,548 | 218,192,889 | 230,792,490 | 250,779,290 |
| 10.Other/misc. assets | 398,646,428 | 398,000,047 | 458,559,164 | 496,341,368 | 513,015,009 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 593,703,103 | 630,569,606 | 752,571,256 | 800,632,014 | 801,372,979 |
| 2.Markup/interest expenses | 326,058,617 | 337,669,590 | 407,402,127 | 456,819,416 | 447,358,501 |
| 3.Net markup/interest income | 276,157,706 | 287,472,434 | 346,554,478 | 343,280,290 | 352,184,690 |
| 4.Provisions and write-offs | 113,917,187 | 78,361,932 | 60,642,435 | 42,443,977 | 42,064,313 |
| 5.Net markup/interest income after provisions | 162,212,990 | 212,455,704 | 298,498,763 | 300,831,506 | 291,078,199 |
| 6.Non-markup/interest income | 106,091,369 | 105,468,634 | 110,971,519 | 142,699,413 | 147,709,718 |
| 7.Non-markup/interest expenses | 190,059,825 | 207,934,611 | 232,021,289 | 262,498,935 | 273,953,664 |
| 8.Administrative expenses | 182,414,959 | 201,053,704 | 228,248,268 | 257,011,827 | 274,792,376 |
| 9.Profit/(loss) before taxation | 69,304,886 | 113,795,360 | 171,795,965 | 181,152,903 | 166,903,739 |
| 10.Profit/(loss) after taxation | 48,198,550 | 71,158,233 | 115,600,437 | 121,118,996 | 115,296,219 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 604,337,114 | 502,982,911 | 2,157,195,015 | 1,150,938,430 | 387,032,706 |
| 2.Commitments and contigencies | 3,078,623,557 | 3,121,226,583 | 3,725,659,708 | 3,822,886,166 | 4,646,537,709 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 46.51\% | 45.59\% | 46.05\% | 42.88\% | 43.95\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.10\% | 4.08\% | 4.16\% | 3.47\% | 3.32\% |
| 3.Return on equity (ROE) (D10/A) | 8.27\% | 11.69\% | 15.00\% | 14.56\% | 13.13\% |
| 4.Return on assets (ROA) (D10/C) | 0.74\% | 0.99\% | 1.39\% | 1.22\% | 1.08\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.62\% | 1.47\% | 1.34\% | 1.44\% | 1.38\% |
| 6. Net markup/interest income(after provisions) to total assets(D5/C) | 2.48\% | 2.96\% | 3.60\% | 3.04\% | 2.73\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 54.92\% | 53.55\% | 54.13\% | 57.06\% | 55.82\% |
| 8.Admin. expesne to profit before tax. (D8/D9)(times) | 2.63 | 1.77 | 1.33 | 1.42 | 1.65 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 27.16\% | 28.25\% | 26.87\% | 27.83\% | 28.87\% |
| 10.Admin. expense to non-markup/interest income(D8/D6)(times) | 1.72 | 1.91 | 2.06 | 1.80 | 1.86 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 11.23\% | 10.80\% | 10.76\% | 10.69\% | 10.13\% |
| 2.Investment to total assets (C4/C) | 26.16\% | 30.28\% | 37.10\% | 41.05\% | 40.99\% |
| 3.Advances net of provisions to total assets (C8/C) | 49.91\% | 47.55\% | 41.45\% | 39.19\% | 39.17\% |
| 4.Deposits to total assets (B3/C) | 73.47\% | 76.74\% | 76.18\% | 74.90\% | 79.16\% |
| 5.Total liabilities to total assets (B/C) | 89.79\% | 90.29\% | 90.35\% | 90.87\% | 90.85\% |
| 6. Gross advances to deposits (C5/B3) | 74.29\% | 68.72\% | 60.70\% | 58.10\% | 54.83\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 65.31\% | 62.48\% | 54.76\% | 50.96\% | 50.53\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loans to gross advances (C6/C5) | 11.93\% | 14.84\% | 14.93\% | 13.98\% | 12.85\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 8.55\% | 9.83\% | 10.36\% | 9.94\% | 9.76\% |
| 3.NPLs to total equity (C6/A) | 73.00\% | 92.37\% | 74.36\% | 72.44\% | 67.85\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 37.39\% | 21.03\% | 15.24\% | 9.91\% | 9.30\% |
| 5.Provision against NPL to NPLs (C7/C6) | 71.63\% | 66.26\% | 69.42\% | 71.09\% | 75.91\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.92\% | 8.47\% | 9.29\% | 8.40\% | 8.22\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 5.28 | 5.13 | 4.83 | 4.60 | 5.29 |
| 3. Total deposit to total equity (B3/A) (times) | 8.24 | 9.06 | 8.20 | 8.92 | 9.63 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 12.54 | 7.07 | 18.66 | 9.50 | 3.36 |


| ocal Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 546,749,512 | 574,079,220 | 728,058,297 | 791,239,862 | 838,002,585 |
| 1.Share capital | 287,671,156 | 314,927,769 | 413,765,907 | 425,604,902 | 439,852,130 |
| 2.Reserves | 163,459,432 | 180,684,886 | 188,587,290 | 215,247,789 | 237,370,614 |
| 3.Un appropriated profit | 95,618,924 | 78,466,565 | 125,705,100 | 150,387,171 | 160,779,841 |
| 4.Others | 84,112,627 | 89,209,049 | 30,693,768 | 72,215,942 | 99,061,437 |
| B.Total liabilities(B1 to B4) | 5,658,751,947 | 6,288,344,314 | 7,285,146,858 | 8,795,017,817 | 9,477,247,742 |
| 1.Bills payable | 67,938,226 | 69,858,475 | 81,275,225 | 108,670,159 | 125,261,613 |
| 2. Borrowings from financial institutions | 642,543,459 | 534,575,425 | 664,947,685 | 1,015,683,952 | 668,186,786 |
| 3.Deposits and other accounts | 4,636,939,784 | 5,357,586,227 | 6,154,642,998 | 7,259,792,033 | 8,301,235,537 |
| 4.Other/misc. liabilities | 311,330,478 | 326,324,187 | 384,280,950 | 410,871,672 | 382,563,806 |
| C.Total assets (C1 to C4 + C8 to C10) | 6,289,614,086 | 6,951,632,583 | 8,043,898,923 | 9,658,473,620 | 10,414,311,763 |
| 1.Cash and balances with treasury banks | 502,499,262 | 562,952,621 | 663,873,699 | 800,945,968 | 824,452,175 |
| 2.Balances with other banks | 179,702,590 | 176,488,166 | 186,036,375 | 202,651,882 | 213,690,806 |
| 3.Lending to financial institutions | 206,327,062 | 178,200,677 | 192,035,828 | 141,340,994 | 245,146,832 |
| 4. Investments | 1,656,307,323 | 2,096,093,732 | 2,965,642,808 | 3,980,317,446 | 4,256,339,073 |
| 5.Gross advances | 3,469,125,954 | 3,717,521,146 | 3,764,810,876 | 4,241,978,263 | 4,572,761,589 |
| 6.Advances-non-performing/classified | 418,929,619 | 553,335,344 | 565,454,728 | 593,556,092 | 589,445,440 |
| 7.Provision against advances | 299,881,001 | 366,781,129 | 390,988,638 | 419,859,080 | 445,879,280 |
| 8.Advances net of provision (C5-C7) | 3,169,244,953 | 3,350,740,017 | 3,373,822,238 | 3,822,119,183 | 4,126,882,309 |
| $9 . F i x e d$ assets | 188,454,465 | 201,403,429 | 216,016,402 | 229,051,153 | 249,420,294 |
| 10.Other/misc. assets | 387,078,431 | 385,753,941 | 446,471,573 | 482,046,994 | 498,380,274 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 571,440,077 | 610,157,558 | 728,543,543 | 780,166,930 | 784,174,032 |
| 2.Markup/interest expensed | 313,861,482 | 332,575,929 | 395,219,027 | 446,784,708 | 439,591,749 |
| 3. Net markup/interest income | 266,091,815 | 277,581,629 | 334,709,865 | 332,849,914 | 340,047,864 |
| 4.Provisions and write-offs | 109,190,178 | 75,740,441 | 59,295,642 | 40,541,710 | 42,289,261 |
| 5.Net markup/interest income after provisions | 156,872,452 | 205,142,052 | 287,958,755 | 292,303,397 | 280,198,859 |
| 6.Non-markup/interest income | 100,482,691 | 100,630,451 | 106,420,098 | 138,021,492 | 145,498,612 |
| 7.Non-markup/interest expenses | 178,005,794 | 198,397,770 | 222,291,143 | 251,135,080 | 265,045,790 |
| 8.Administrative expenses | 170,516,859 | 191,692,767 | 218,614,495 | 245,727,821 | 265,892,761 |
| 9.Profit/(loss) before taxation | 70,155,458 | 111,748,712 | 166,195,543 | 180,153,610 | 163,958,607 |
| 10.Profit/(loss) after taxation | 49,007,928 | 70,198,522 | 111,939,779 | 121,292,316 | 113,690,874 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 28,727,998 | 31,439,491 | 41,321,845 | 1,890,662,546 | 2,169,331,565 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 577,721,142 | 490,297,865 | 2,128,971,154 | 1,152,992,456 | 352,896,911 |
| 5.Commitments and contigencies | 2,689,531,535 | 2,675,985,776 | 3,269,242,950 | 3,414,353,893 | 4,041,747,369 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 46.57\% | 45.49\% | 45.94\% | 42.66\% | 43.36\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.10\% | 3.99\% | 4.14\% | 3.45\% | 3.31\% |
| 3.Return on equity (ROE) (D10/A) | 8.96\% | 12.23\% | 15.38\% | 15.33\% | 13.57\% |
| 4.Return on assets (ROA) (D10/C) | 0.78\% | 1.01\% | 1.39\% | 1.26\% | 1.09\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.60\% | 1.45\% | 1.32\% | 1.43\% | 1.40\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.49\% | 2.95\% | 3.58\% | 3.03\% | 2.69\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 54.92\% | 54.51\% | 54.25\% | 57.27\% | 56.06\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 2.43 | 1.72 | 1.32 | 1.36 | 1.62 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 26.49\% | 27.91\% | 26.62\% | 27.35\% | 28.51\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.70 | 1.90 | 2.05 | 1.78 | 1.83 |
| 11.Earning per share (D10/E1) | 1.71 | 2.23 | 2.71 | 0.06 | 0.05 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 10.85\% | 10.64\% | 10.57\% | 10.39\% | 9.97\% |
| 2.Investment to total assets (C4/C) | 26.33\% | 30.15\% | 36.87\% | 41.21\% | 40.87\% |
| 3.Advances net of provisions to total assets (C8/C) | 50.39\% | 48.20\% | 41.94\% | 39.57\% | 39.63\% |
| 4.Deposits to total assets (B3/C) | 73.72\% | 77.07\% | 76.51\% | 75.17\% | 79.71\% |
| 5. Total liabilities to total assets (B/C) | 89.97\% | 90.46\% | 90.57\% | 91.06\% | 91.00\% |
| 6. Gross advances to deposits (C5/B3) | 74.81\% | 69.39\% | 61.17\% | 58.43\% | 55.09\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 65.71\% | 63.09\% | 55.21\% | 51.26\% | 50.98\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 12.08\% | 14.88\% | 15.02\% | 13.99\% | 12.89\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 8.64\% | 9.87\% | 10.39\% | 9.90\% | 9.75\% |
| 3.NPLs to shareholders equity (C6/A) | 76.62\% | 96.39\% | 77.67\% | 75.02\% | 70.34\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 36.41\% | 20.65\% | 15.17\% | 9.66\% | 9.48\% |
| 5.Provision against NPL to NPLs (C7/C6) | 71.58\% | 66.29\% | 69.15\% | 70.74\% | 75.64\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.69\% | 8.26\% | 9.05\% | 8.19\% | 8.05\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 4.92 | 4.66 | 4.49 | 4.32 | 4.82 |
| 3. Break up value per share (A/E1) | 19.03 | 18.26 | 17.62 | 0.42 | 0.39 |
| 4.Total deposit to total equity (B3/A) (times) | 8.48 | 9.33 | 8.45 | 9.18 | 9.91 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 11.79 | 6.98 | 19.02 | 9.51 | 3.10 |


| Public Sector Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 107,010,826 | 105,265,258 | 122,026,502 | 125,594,649 | 130,688,522 |
| 1.Share capital | 21,339,327 | 24,030,254 | 41,414,298 | 44,283,634 | 53,320,376 |
| 2.Reserves | 31,486,173 | 27,923,238 | 29,284,865 | 33,052,418 | 37,002,658 |
| 3.Un appropriated profit | 54,185,326 | 53,311,766 | 51,327,339 | 48,258,597 | 40,365,488 |
| 4.Others | 24,580,515 | 40,149,918 | 41,572,689 | 56,469,348 | 68,950,662 |
| B.Total liabilities(B1 to B4) | 1,049,639,678 | 1,185,232,528 | 1,403,589,984 | 1,663,370,815 | 1,728,717,018 |
| 1.Bills payable | 12,159,963 | 8,970,578 | 10,375,239 | 17,151,226 | 16,436,797 |
| 2. Borrowings from financial institutions | 62,285,275 | 35,045,634 | 76,090,791 | 152,937,824 | 77,782,561 |
| 3.Deposits and other accounts | 926,628,132 | 1,087,487,521 | 1,248,188,262 | 1,413,810,930 | 1,549,717,784 |
| 4.Other/misc. liabilities | 48,566,308 | 53,728,795 | 68,935,692 | 79,470,835 | 84,779,876 |
| C.Total assets (C1 to C4 + C8 to C10) | 1,181,231,019 | 1,330,647,704 | 1,567,189,175 | 1,845,434,812 | 1,928,356,202 |
| 1.Cash and balances with treasury banks | 129,608,813 | 135,642,657 | 153,973,974 | 182,782,467 | 190,767,068 |
| 2.Balances with other banks | 33,955,399 | 36,122,514 | 34,010,092 | 36,706,462 | 27,360,760 |
| 3.Lending to financial institutions | 23,263,730 | 33,849,174 | 65,732,828 | 20,184,313 | 75,925,384 |
| 4. Investments | 262,331,351 | 380,720,883 | 479,342,863 | 588,083,288 | 617,992,555 |
| 5.Gross advances | 702,632,358 | 718,055,264 | 789,506,985 | 967,822,389 | 970,178,348 |
| 6.Advances-non-performing/classified | 118,528,163 | 168,813,094 | 166,497,486 | 166,730,807 | 180,430,535 |
| 7.Provision against advances | 80,452,578 | 93,825,342 | 97,029,696 | 105,264,572 | 123,078,375 |
| 8.Advances net of provision (C5-C7) | 622,179,780 | 624,229,922 | 692,477,289 | 862,557,817 | 847,099,973 |
| 9. Fixed assets | 29,890,350 | 32,465,159 | 34,777,267 | 36,342,749 | 41,742,023 |
| 10.Other/misc. assets | 80,001,596 | 87,617,395 | 106,874,862 | 118,777,716 | 127,468,439 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 100,164,255 | 112,480,667 | 129,208,288 | 140,932,616 | 139,989,909 |
| 2.Markup/interest expensed | 59,860,679 | 67,660,293 | 77,609,982 | 88,827,251 | 90,698,706 |
| 3.Net markup/interest income | 40,303,576 | 44,820,374 | 51,382,142 | 52,105,365 | 49,071,880 |
| 4.Provisions and write-offs | 32,491,627 | 13,736,092 | 12,227,283 | 10,189,996 | 19,188,685 |
| 5.Net markup/interest income after provisions | 7,811,949 | 31,729,814 | 44,341,083 | 41,915,369 | 29,899,418 |
| 6.Non-markup/interest income | 23,742,739 | 20,153,147 | 22,933,945 | 29,593,719 | 31,234,462 |
| 7.Non-markup/interest expenses | 28,073,776 | 32,695,068 | 34,248,745 | 44,616,576 | 45,719,936 |
| 8.Administrative expenses | 26,787,981 | 31,644,453 | 37,487,659 | 44,009,344 | 47,817,698 |
| 9.Profit/(loss) before taxation | 3,480,912 | 31,592,317 | 29,426,910 | 26,644,897 | 12,460,843 |
| 10.Profit/(loss) after taxation | 6,672,253 | 22,372,156 | 19,900,186 | 19,418,575 | 8,835,363 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,133,932 | 2,403,025 | 4,141,429 | 1,852,589,678 | 2,130,717,624 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 974,839 | 126,587,260 | 107,777,017 | 132,675,084 | 10,637,064 |
| 5.Commitments and contigencies | 290,828,179 | 453,490,628 | 598,692,114 | 669,675,039 | 770,295,052 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 40.24\% | 39.85\% | 39.77\% | 36.97\% | 35.05\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.41\% | 3.37\% | 3.29\% | 2.82\% | 2.56\% |
| 3.Return on equity (ROE) (D10/A) | 6.24\% | 21.25\% | 16.31\% | 15.46\% | 6.76\% |
| 4.Return on assets (ROA) (D10/C) | 0.56\% | 1.68\% | 1.27\% | 1.05\% | 0.46\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.01\% | 1.51\% | 1.46\% | 1.60\% | 1.62\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 0.66\% | 2.38\% | 2.83\% | 2.27\% | 1.55\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 59.76\% | 60.15\% | 60.07\% | 63.03\% | 64.79\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 7.70 | 1.00 | 1.27 | 1.65 | 3.84 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 22.66\% | 24.65\% | 22.51\% | 26.16\% | 26.70\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.13 | 1.57 | 1.63 | 1.49 | 1.53 |
| 11.Earning per share (D10/E1) | 3.13 | 9.31 | 4.81 | 0.01 | 0.00 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 13.85\% | 12.91\% | 11.99\% | 11.89\% | 11.31\% |
| 2.Investment to total assets (C4/C) | 22.21\% | 28.61\% | 30.59\% | 31.87\% | 32.05\% |
| 3.Advances net of provisions to total assets (C8/C) | 52.67\% | 46.91\% | 44.19\% | 46.74\% | 43.93\% |
| 4.Deposits to total assets (B3/C) | 78.45\% | 81.73\% | 79.65\% | 76.61\% | 80.36\% |
| 5.Total liabilities to total assets (B/C) | 88.86\% | 89.07\% | 89.56\% | 90.13\% | 89.65\% |
| 6.Gross advances to deposits (C5/B3) | 75.83\% | 66.03\% | 63.25\% | 68.45\% | 62.60\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 71.05\% | 63.97\% | 59.62\% | 61.77\% | 59.61\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 16.87\% | 23.51\% | 21.09\% | 17.23\% | 18.60\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 11.45\% | 13.07\% | 12.29\% | 10.88\% | 12.69\% |
| 3.NPLs to shareholders equity (C6/A) | 110.76\% | 160.37\% | 136.44\% | 132.75\% | 138.06\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 40.39\% | 14.64\% | 12.60\% | 9.68\% | 15.59\% |
| 5.Provision against NPL to NPLs (C7/C6) | 67.88\% | 55.58\% | 58.28\% | 63.13\% | 68.21\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.06\% | 7.91\% | 7.79\% | 6.81\% | 6.78\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.72 | 4.31 | 4.91 | 5.33 | 5.89 |
| 3.Break up value per share (A/E1) | 50.15 | 43.81 | 29.46 | 0.07 | 0.06 |
| 4.Total deposit to total equity (B3/A) (times) | 8.66 | 10.33 | 10.23 | 11.26 | 11.86 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.15 | 5.66 | 5.42 | 6.83 | 1.20 |


| FIRST WOMEN BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,058,318 | 1,084,517 | 1,598,765 | 1,911,854 | 1,711,881 |
| 1.Share capital | 283,650 | 283,650 | 1,080,038 | 1,494,113 | 1,494,113 |
| 2.Reserves | 228,540 | 233,282 | 284,991 | 294,768 | 294,768 |
| 3.Un appropriated profit | 546,128 | 567,585 | 233,736 | 122,973 | $(77,000)$ |
| 4.Others | 35,049 | 21,504 | 74,136 | 85,599 | $(77,068)$ |
| B.Total liabilities(B1 to B4) | 9,164,693 | 11,597,139 | 14,477,348 | 20,508,892 | 19,126,564 |
| 1.Bills payable | 89,020 | 102,182 | 96,417 | 548,727 | 152,238 |
| 2. Borrowings from financial institutions | 31,328 | 966,885 | 51,100 | 73,340 | 49,585 |
| 3.Deposits and other accounts | 8,756,793 | 10,195,214 | 13,814,854 | 19,193,344 | 18,337,854 |
| 4.Other/misc. liabilities | 287,552 | 332,858 | 514,977 | 693,481 | 586,887 |
| C.Total assets (C1 to C4 + C8 to C10) | 10,258,060 | 12,703,160 | 16,150,249 | 22,506,345 | 20,761,377 |
| 1.Cash and balances with treasury banks | 713,140 | 836,311 | 973,701 | 1,188,234 | 1,146,630 |
| 2.Balances with other banks | 586,849 | 600,228 | 561,555 | 636,034 | 702,652 |
| 3.Lending to financial institutions | 1,136,025 | 926,323 | 1,605,946 | 4,219,779 | 1,039,411 |
| 4. Investments | 4,097,423 | 3,430,251 | 4,730,434 | 7,263,885 | 7,457,832 |
| 5.Gross advances | 3,481,854 | 6,535,694 | 7,901,127 | 8,573,327 | 9,263,536 |
| 6.Advances-non-performing/classified | 207,633 | 430,232 | 523,443 | 612,714 | 560,819 |
| 7.Provision against advances | 207,633 | 227,554 | 200,064 | 238,684 | 1,634,813 |
| 8.Advances net of provision (C5-C7) | 3,274,221 | 6,308,140 | 7,701,063 | 8,334,643 | 7,628,723 |
| 9. Fixed assets | 203,972 | 188,248 | 229,344 | 239,084 | 287,591 |
| 10.Other/misc. assets | 246,430 | 413,659 | 348,206 | 624,686 | 2,498,538 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 896,476 | 1,374,548 | 1,918,759 | 1,798,231 | 1,837,763 |
| 2.Markup/interest expensed | 408,000 | 763,841 | 1,176,451 | 1,037,893 | 1,188,336 |
| 3. Net markup/interest income | 488,476 | 610,707 | 742,308 | 760,338 | 649,427 |
| 4.Provisions and write-offs | 179,549 | 76,899 | 5,475 | 50,508 | 172,210 |
| 5.Net markup/interest income after provisions | 308,927 | 533,808 | 747,783 | 709,830 | 477,217 |
| 6.Non-markup/interest income | 66,879 | 57,141 | 253,719 | 95,581 | 134,535 |
| 7.Non-markup/interest expenses | 462,060 | 536,272 | 601,399 | 716,920 | 834,077 |
| 8.Administrative expenses | 451,930 | 533,679 | 600,986 | 716,657 | 823,354 |
| 9.Profit/(loss) before taxation | $(86,254)$ | 54,677 | 400,103 | 88,491 | $(222,325)$ |
| 10.Profit/(loss) after taxation | $(80,101)$ | 23,711 | 258,547 | 43,556 | $(206,073)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 28,365 | 28,365 | 108,004 | 149,411 | 149,411 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 2,108,232 | $(521,807)$ | 1,070,465 | 2,531,961 | 584,747 |
| 5.Commitments and contigencies | 226,087 | 201,272 | 297,230 | 807,143 | 686,408 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 54.49\% | 44.43\% | 38.69\% | 42.28\% | 35.34\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.76\% | 4.81\% | 4.60\% | 3.38\% | 3.13\% |
| 3. Return on equity (ROE) (D10/A) | -7.57\% | 2.19\% | 16.17\% | 2.28\% | -12.04\% |
| 4.Return on assets (ROA) (D10/C) | -0.78\% | 0.19\% | 1.60\% | 0.19\% | -0.99\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.65\% | 0.45\% | 1.57\% | 0.42\% | 0.65\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.01\% | 4.20\% | 4.63\% | 3.15\% | 2.30\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 45.51\% | 55.57\% | 61.31\% | 57.72\% | 64.66\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -5.24 | 9.76 | 1.50 | 8.10 | -3.70 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 47.96\% | 37.46\% | 27.68\% | 37.86\% | 42.29\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 6.76 | 9.34 | 2.37 | 7.50 | 6.12 |
| 11.Earning per share (D10/E1) | -2.82 | 0.84 | 2.39 | 0.29 | -1.38 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 12.67\% | 11.31\% | 9.51\% | 8.11\% | 8.91\% |
| 2.Investment to total assets (C4/C) | 39.94\% | 27.00\% | 29.29\% | 32.27\% | 35.92\% |
| 3.Advances net of provisions to total assets (C8/C) | 31.92\% | 49.66\% | 47.68\% | 37.03\% | 36.74\% |
| 4.Deposits to total assets (B3/C) | 85.37\% | 80.26\% | 85.54\% | 85.28\% | 88.33\% |
| 5.Total liabilities to total assets (B/C) | 89.34\% | 91.29\% | 89.64\% | 91.12\% | 92.13\% |
| 6. Gross advances to deposits (C5/B3) | 39.76\% | 64.11\% | 57.19\% | 44.67\% | 50.52\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 39.62\% | 58.55\% | 56.98\% | 44.50\% | 50.38\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 5.96\% | 6.58\% | 6.62\% | 7.15\% | 6.05\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 5.96\% | 3.48\% | 2.53\% | 2.78\% | 17.65\% |
| 3.NPLs to shareholders equity (C6/A) | 19.62\% | 39.67\% | 32.74\% | 32.05\% | 32.76\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 86.47\% | 33.79\% | 2.74\% | 21.16\% | 10.53\% |
| 5.Provision against NPL to NPLs (C7/C6) | 100.00\% | 52.89\% | 38.22\% | 38.96\% | 291.50\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.32\% | 8.54\% | 9.90\% | 8.49\% | 8.25\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.21 | 0.19 | 0.19 | 0.42 | 0.40 |
| 3.Break up value per share (A/E1) | 37.31 | 38.23 | 14.80 | 12.80 | 11.46 |
| 4.Total deposit to total equity (B3/A) (times) | 8.27 | 9.40 | 8.64 | 10.04 | 10.71 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -26.32 | -22.01 | 4.14 | 58.13 | -2.84 |


| ATIONAL BANK OF PAKISTAN |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 95,855,355 | 105,687,665 | 106,954,229 | 108,137,645 | 104,546,005 |
| 1.Share capital | 10,763,702 | 13,454,629 | 16,818,285 | 18,500,114 | 21,275,131 |
| 2.Reserves | 23,395,059 | 25,129,425 | 26,212,505 | 30,305,210 | 33,536,713 |
| 3.Un appropriated profit | 61,696,594 | 67,103,611 | 63,923,439 | 59,332,321 | 49,734,161 |
| 4.Others | 24,937,197 | 25,611,167 | 23,282,533 | 36,743,263 | 56,117,525 |
| B.Total liabilities(B1 to B4) | 825,460,717 | 906,719,635 | 1,023,757,883 | 1,171,468,349 | 1,211,054,416 |
| 1.Bills payable | 10,621,169 | 8,006,631 | 9,104,710 | 14,367,639 | 13,894,667 |
| 2. Borrowings from financial institutions | 44,828,138 | 19,657,207 | 27,671,746 | 52,158,143 | 23,014,353 |
| 3.Deposits and other accounts | 727,513,013 | 832,134,054 | 927,410,553 | 1,037,049,090 | 1,101,845,283 |
| 4.Other/misc. liabilities | 42,498,397 | 46,921,743 | 59,570,874 | 67,893,477 | 72,300,113 |
| C.Total assets (C1 to C4 + C8 to C10) | 946,253,269 | 1,038,018,467 | 1,153,994,645 | 1,316,349,257 | 1,371,717,946 |
| 1.Cash and balances with treasury banks | 116,668,514 | 115,657,025 | 131,843,344 | 158,756,638 | 158,230,033 |
| 2.Balances with other banks | 28,786,397 | 30,743,368 | 28,070,350 | 30,895,173 | 18,388,738 |
| 3.Lending to financial institutions | 19,683,526 | 23,051,171 | 43,973,531 | 8,280,997 | 51,941,866 |
| 4. Investments | 217,596,037 | 301,078,498 | 319,353,392 | 342,964,635 | 396,411,825 |
| 5.Gross advances | 531,103,507 | 540,130,378 | 595,630,955 | 734,349,374 | 713,096,082 |
| 6.Advances-non-performing/classified | 71,174,034 | 86,871,353 | 88,391,640 | 92,454,790 | 116,098,349 |
| 7.Provision against advances | 55,765,068 | 61,243,623 | 67,509,359 | 75,695,706 | 92,879,473 |
| 8.Advances net of provision (C5-C7) | 475,338,439 | 478,886,755 | 528,121,596 | 658,653,668 | 620,216,609 |
| 9. Fixed assets | 25,200,870 | 27,620,697 | 29,064,564 | 29,714,221 | 34,568,864 |
| 10.Other/misc. assets | 62,979,486 | 60,980,953 | 73,567,868 | 87,083,925 | 91,960,011 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 78,124,796 | 88,681,381 | 95,956,361 | 101,125,889 | 100,192,320 |
| 2.Markup/interest expensed | 40,448,291 | 45,169,744 | 48,566,973 | 56,552,485 | 60,894,358 |
| 3.Net markup/interest income | 37,676,505 | 43,511,637 | 47,173,224 | 44,573,404 | 39,297,962 |
| 4.Provisions and write-offs | 11,820,292 | 10,009,482 | 9,358,165 | 10,710,234 | 19,567,702 |
| 5.Net markup/interest income after provisions | 25,856,213 | 33,502,155 | 37,815,059 | 33,863,170 | 19,730,260 |
| 6.Non-markup/interest income | 19,109,332 | 18,150,883 | 19,738,325 | 24,804,561 | 25,951,678 |
| 7.Non-markup/interest expenses | 23,766,703 | 27,030,751 | 28,131,683 | 36,483,639 | 36,653,395 |
| 8.Administrative expenses | 22,816,665 | 26,732,045 | 30,945,203 | 35,921,902 | 37,677,868 |
| 9.Profit/(loss) before taxation | 21,198,842 | 24,622,287 | 26,131,683 | 22,184,092 | 7,082,543 |
| 10.Profit/(loss) after taxation | 17,449,042 | 17,738,405 | 17,724,846 | 15,665,428 | 5,306,783 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,076,370 | 1,345,463 | 1,681,828 | 1,850,011,327 | 2,127,513,100 |
| 2.Cash dividend | 75.00\% | 75.00\% | 75.00\% | 70.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 25.00\% | 25.00\% | 10.00\% | 15.00\% | - |
| 4.Cash generated from operating activities | 40,806,019 | 92,320,340 | 41,816,805 | 60,861,739 | 34,128,648 |
| 5.Commitments and contigencies | 236,732,608 | 405,881,788 | 520,889,243 | 520,100,721 | 636,936,371 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 48.23\% | 49.07\% | 49.16\% | 44.08\% | 39.22\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.98\% | 4.19\% | 4.11\% | 3.39\% | 2.86\% |
| 3.Return on equity (ROE) (D10/A) | 18.20\% | 16.78\% | 16.57\% | 14.49\% | 5.08\% |
| 4.Return on assets (ROA) (D10/C) | 1.84\% | 1.71\% | 1.54\% | 1.19\% | 0.39\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.02\% | 1.75\% | 1.71\% | 1.88\% | 1.89\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.73\% | 3.23\% | 3.28\% | 2.57\% | 1.44\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 51.77\% | 50.93\% | 50.61\% | 55.92\% | 60.78\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.08 | 1.09 | 1.18 | 1.62 | 5.32 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 24.44\% | 25.30\% | 24.32\% | 28.97\% | 29.06\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.19 | 1.47 | 1.57 | 1.45 | 1.45 |
| 11.Earning per share (D10/E1) | 16.21 | 13.18 | 10.54 | 0.01 | 0.00 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 15.37\% | 14.10\% | 13.86\% | 14.41\% | 12.88\% |
| 2.Investment to total assets (C4/C) | 23.00\% | 29.01\% | 27.67\% | 26.05\% | 28.90\% |
| 3.Advances net of provisions to total assets (C8/C) | 50.23\% | 46.13\% | 45.76\% | 50.04\% | 45.21\% |
| 4.Deposits to total assets (B3/C) | 76.88\% | 80.17\% | 80.37\% | 78.78\% | 80.33\% |
| 5.Total liabilities to total assets (B/C) | 87.23\% | 87.35\% | 88.71\% | 88.99\% | 88.29\% |
| 6.Gross advances to deposits (C5/B3) | 73.00\% | 64.91\% | 64.23\% | 70.81\% | 64.72\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 68.77\% | 63.41\% | 62.36\% | 67.42\% | 63.39\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 13.40\% | 16.08\% | 14.84\% | 12.59\% | 16.28\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 10.50\% | 11.34\% | 11.33\% | 10.31\% | 13.02\% |
| 3.NPLs to shareholders equity (C6/A) | 74.25\% | 82.20\% | 82.64\% | 85.50\% | 111.05\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 21.20\% | 16.34\% | 13.86\% | 14.15\% | 21.07\% |
| 5.Provision against NPL to NPLs (C7/C6) | 78.35\% | 70.50\% | 76.38\% | 81.87\% | 80.00\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.13\% | 10.18\% | 9.27\% | 8.21\% | 7.62\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.47 | 3.84 | 4.87 | 4.81 | 6.09 |
| 3. Break up value per share (A/E1) | 89.05 | 78.55 | 63.59 | 0.06 | 0.05 |
| 4.Total deposit to total equity (B3/A) (times) | 7.59 | 7.87 | 8.67 | 9.59 | 10.54 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 2.34 | 5.20 | 2.36 | 3.89 | 6.43 |


| SINDH BANK LTD. |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: |
| Items | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) |  | 10,749,561 | 11,037,333 | 11,702,080 |
| 1.Share capital | - | 10,000,000 | 10,000,000 | 10,000,000 |
| 2.Reserves |  | 149,912 | 327,466 | 460,647 |
| 3.Un appropriated profit |  | 599,649 | 709,867 | 1,241,433 |
| 4.Others |  | $(86,548)$ | 50,855 | $(375,193)$ |
| B.Total liabilities(B1 to B4) | - | 37,067,110 | 81,202,910 | 63,705,567 |
| 1.Bills payable |  | 42,251 | 176,125 | 362,522 |
| 2. Borrowings from financial institutions | - | 13,012,647 | 48,602,402 | 16,758,368 |
| 3.Deposits and other accounts | - | 23,517,740 | 31,469,652 | 45,756,220 |
| 4.Other/misc. liabilities | - | 494,472 | 954,731 | 828,457 |
| C.Total assets (C1 to C4 + C8 to C10) |  | 47,730,123 | 92,291,098 | 75,032,454 |
| 1.Cash and balances with treasury banks | - | 1,655,815 | 2,430,525 | 3,518,863 |
| 2.Balances with other banks | - | 243,519 | 424,573 | 190,823 |
| 3.Lending to financial institutions | - | 10,905,410 | 4,619,591 | 4,036,358 |
| 4.Investments | - | 26,081,535 | 62,631,024 | 36,785,844 |
| 5.Gross advances | - | 7,259,330 | 19,281,888 | 26,564,842 |
| 6.Advances-non-performing/classified | - | 0 | 0 | 0 |
| 7.Provision against advances | - | 0 | 0 | 0 |
| 8.Advances net of provision (C5-C7) | - | 7,259,330 | 19,281,888 | 26,564,842 |
| $9 . F i x e d$ assets | - | 584,054 | 1,556,804 | 1,766,303 |
| 10.Other/misc. assets | - | 1,000,460 | 1,346,693 | 2,169,421 |
| D.Profit \& loss account |  |  |  |  |
| 1.Markup/interest earned | - | 3,704,280 | 6,141,198 | 6,329,381 |
| 2.Markup/interest expensed | - | 2,241,345 | 4,102,783 | 4,071,643 |
| 3.Net markup/interest income | - | 1,462,935 | 2,038,415 | 2,038,415 |
| 4.Provisions and write-offs | - | 31,382 | 1,069 | 17,292 |
| 5.Net markup/interest income after provisions | - | 1,431,553 | 2,037,346 | 2,037,346 |
| 6.Non-markup/interest income | - | 222,183 | 526,717 | 859,651 |
| 7.Non-markup/interest expenses | - | 513,773 | 1,278,432 | 1,278,432 |
| 8.Administrative expenses | - | 513,773 | 1,278,403 | 2,141,712 |
| 9.Profit/(loss) before taxation | - | 1,139,963 | 1,285,631 | 953,400 |
| 10.Profit/(loss) after taxation | - | 749,561 | 886,976 | 665,904 |
| E.Other items |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 1,000,000 | 1,000,000 | 1,000,000 |
| 2.Cash dividend | - | 0.00\% | 6.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | 18,654,331 | 38,872,837 | $(24,032,149)$ |
| 5.Commitments and contigencies | - | 25,311,295 | 65,855,409 | 47,201,513 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |
| 1.Spread ratio (D3/D1) | - | 39.49\% | 33.19\% | 32.21\% |
| 2.Net markup/interest margin (D1-D2)/C | - | 3.07\% | 2.21\% | 3.01\% |
| 3.Return on equity (ROE) (D10/A) | - | 6.97\% | 8.04\% | 5.69\% |
| 4.Return on assets (ROA) (D10/C) | - | 1.57\% | 0.96\% | 0.89\% |
| 5.Non-markup/interest income to total assets (D6/C) | - | 0.47\% | 0.57\% | 1.15\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | - | 3.00\% | 2.21\% | 2.72\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | - | 60.51\% | 66.81\% | 64.33\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) |  | 0.45 | 0.99 | 2.25 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | - | 13.08\% | 19.17\% | 17.78\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | - | 2.31 | 2.43 | 2.49 |
| 11.Earning per share (D10/E1) | - | 0.75 | 0.89 | 0.67 |
| G.Liquidity ratios |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | - | 3.98\% | 3.09\% | 4.94\% |
| 2.Investment to total assets (C4/C) | - | 54.64\% | 67.86\% | 49.03\% |
| 3.Advances net of provisions to total assets (C8/C) | - | 15.21\% | 20.89\% | 35.40\% |
| 4.Deposits to total assets (B3/C) | - | 49.27\% | 34.10\% | 60.98\% |
| 5.Total liabilities to total assets (B/C) | - | 77.66\% | 87.99\% | 84.90\% |
| 6.Gross advances to deposits (C5/B3) | - | 30.87\% | 61.27\% | 58.06\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | - | 19.87\% | 24.08\% | 42.49\% |
| H.Assets quality ratios |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | - | 0.00\% | 0.00\% | 0.00\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | 0.00\% | 0.00\% | 0.00\% |
| 3.NPLs to shareholders equity (C6/A) | - | 0.00\% | 0.00\% | 0.00\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | - | - | - | - |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | - | - |
| I.Capital /leverage ratios |  |  |  |  |
| 1.Capital ratio (A/C) | - | 22.52\% | 11.96\% | 15.60\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | - | 2.35 | 5.97 | 4.03 |
| 3. Break up value per share (A/E1) | - | 10.75 | 11.04 | 11.70 |
| 4.Total deposit to total equity (B3/A) (times) | - | 2.19 | 2.85 | 3.91 |
| J.Cash flow ratio |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | - | 24.89 | 43.83 | -36.09 |


| THE BANK OF KHYBER |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 5,040,633 | 5,604,119 | 9,700,427 | 10,775,628 | 11,912,791 |
| 1.Share capital | 5,004,001 | 5,004,001 | 8,228,001 | 9,001,433 | 10,000,000 |
| 2.Reserves | 435,342 | 548,039 | 722,501 | 937,541 | 1,170,871 |
| 3.Un appropriated profit | $(398,710)$ | 52,079 | 749,925 | 836,654 | 741,920 |
| 4.Others | 921,664 | 3,796,254 | 665,067 | 951,171 | 644,006 |
| B.Total liabilities(B1 to B4) | 32,848,273 | 41,393,930 | 58,058,972 | 70,450,839 | 95,613,371 |
| 1.Bills payable | 229,973 | 280,665 | 281,292 | 558,026 | 521,035 |
| 2.Borrowings from financial institutions | 5,147,036 | 2,894,759 | 10,391,732 | 7,420,113 | 15,157,773 |
| 3.Deposits and other accounts | 26,285,794 | 36,981,351 | 45,548,423 | 60,043,083 | 77,217,733 |
| 4.Other/misc. liabilities | 1,185,470 | 1,237,155 | 1,837,525 | 2,429,617 | 2,716,830 |
| C.Total assets (C1 to C4 + C8 to C10) | 38,810,570 | 50,794,303 | 68,424,466 | 82,177,638 | 108,170,168 |
| 1.Cash and balances with treasury banks | 1,542,102 | 5,079,720 | 2,802,781 | 3,108,819 | 4,068,678 |
| 2.Balances with other banks | 2,403,698 | 1,502,684 | 1,527,561 | 1,649,512 | 3,813,251 |
| 3.Lending to financial institutions | 1,810,846 | 2,562,093 | 1,800,566 | 1,501,000 | 7,500,301 |
| 4. Investments | 17,925,911 | 19,852,730 | 36,684,689 | 45,671,700 | 53,363,163 |
| 5.Gross advances | 14,820,746 | 21,272,033 | 25,284,711 | 29,737,754 | 38,339,031 |
| 6.Advances-non-performing/classified | 4,457,159 | 4,117,581 | 3,938,731 | 4,334,605 | 3,856,641 |
| 7.Provision against advances | 2,984,784 | 3,033,700 | 2,996,912 | 3,016,021 | 2,888,830 |
| 8.Advances net of provision (C5-C7) | 11,835,962 | 18,238,333 | 22,287,799 | 26,721,733 | 35,450,201 |
| 9. Fixed assets | 1,013,670 | 1,121,554 | 1,301,822 | 1,359,149 | 1,604,464 |
| 10.Other/misc. assets | 2,278,381 | 2,437,189 | 2,019,248 | 2,165,725 | 2,370,110 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 3,390,014 | 4,207,155 | 6,946,827 | 7,204,937 | 7,406,787 |
| 2.Markup/interest expensed | 2,390,388 | 2,925,066 | 4,551,942 | 4,611,172 | 4,335,682 |
| 3.Net markup/interest income | 999,626 | 1,282,089 | 2,394,885 | 2,593,765 | 3,071,105 |
| 4.Provisions and write-offs | 1,261,819 | 322,766 | 244,624 | 178,113 | 82,381 |
| 5.Net markup/interest income after provisions | $(262,193)$ | 1,604,855 | 2,150,261 | 2,415,652 | 2,988,724 |
| 6.Non-markup/interest income | 383,702 | 59,677 | 730,010 | 976,115 | 691,672 |
| 7.Non-markup/interest expenses | 920,279 | 951,391 | 1,285,458 | 1,572,076 | 1,669,230 |
| 8.Administrative expenses | 719,453 | 943,680 | 1,468,480 | 1,654,702 | 1,970,355 |
| 9.Profit/(loss) before taxation | $(798,770)$ | 713,141 | 1,285,458 | 1,572,076 | 1,669,230 |
| 10.Profit/(loss) after taxation | $(637,183)$ | 563,486 | 872,308 | 1,078,059 | 1,154,029 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 500,400 | 500,400 | 822,800 | 900,143 | 1,000,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 9.40\% | 0.00\% |
| 4.Cash generated from operating activities | 6,445,596 | 1,804,102 | 13,250,791 | 9,862,004 | (3,775,791) |
| 5.Commitments and contigencies | 6,966,342 | 7,560,301 | 9,270,649 | 14,977,927 | 12,654,725 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 29.49\% | 30.47\% | 34.47\% | 36.00\% | 41.46\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.58\% | 2.52\% | 3.50\% | 3.16\% | 2.84\% |
| 3.Return on equity (ROE) (D10/A) | -12.64\% | 10.05\% | 8.99\% | 10.00\% | 9.69\% |
| 4.Return on assets (ROA) (D10/C) | -1.64\% | 1.11\% | 1.27\% | 1.31\% | 1.07\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.99\% | 0.12\% | 1.07\% | 1.19\% | 0.64\% |
| 6. Net markup/interest income(after prov.) to total assets(D5/C) | -0.68\% | 3.16\% | 3.14\% | 2.94\% | 2.76\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 70.51\% | 69.53\% | 65.53\% | 64.00\% | 58.54\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.90 | 1.32 | 1.14 | 1.05 | 1.18 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 24.39\% | 22.30\% | 16.74\% | 19.22\% | 20.61\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.88 | 15.81 | 2.01 | 1.70 | 2.85 |
| 11.Earning per share (D10/E1) | -1.27 | 1.13 | 1.06 | 1.20 | 1.15 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 10.17\% | 12.96\% | 6.33\% | 5.79\% | 7.29\% |
| 2.Investment to total assets (C4/C) | 46.19\% | 39.08\% | 53.61\% | 55.58\% | 49.33\% |
| 3.Advances net of provisions to total assets (C8/C) | 30.50\% | 35.91\% | 32.57\% | 32.52\% | 32.77\% |
| 4.Deposits to total assets (B3/C) | 67.73\% | 72.81\% | 66.57\% | 73.06\% | 71.39\% |
| 5.Total liabilities to total assets (B/C) | 84.64\% | 81.49\% | 84.85\% | 85.73\% | 88.39\% |
| 6.Gross advances to deposits (C5/B3) | 56.38\% | 57.52\% | 55.51\% | 49.53\% | 49.65\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 47.15\% | 53.35\% | 45.20\% | 44.08\% | 41.50\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 30.07\% | 19.36\% | 15.58\% | 14.58\% | 10.06\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 20.14\% | 14.26\% | 11.85\% | 10.14\% | 7.53\% |
| 3.NPLs to shareholders equity (C6/A) | 88.42\% | 73.47\% | 40.60\% | 40.23\% | 32.37\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 42.28\% | 10.64\% | 8.16\% | 5.91\% | 2.85\% |
| 5.Provision against NPL to NPLs (C7/C6) | 66.97\% | 73.68\% | 76.09\% | 69.58\% | 74.91\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 12.99\% | 11.03\% | 14.18\% | 13.11\% | 11.01\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.38 | 1.35 | 0.96 | 1.39 | 1.06 |
| 3. Break up value per share (A/E1) | 10.07 | 11.20 | 11.79 | 11.97 | 11.91 |
| 4.Total deposit to total equity (B3/A) (times) | 5.21 | 6.60 | 4.70 | 5.57 | 6.48 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -10.12 | 3.20 | 15.19 | 9.15 | -3.27 |


| THE BANK OF PUNJAB |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 5,056,520 | $(7,111,043)$ | (6,976,480) | (6,267,811) | 815,765 |
| 1.Share capital | 5,287,974 | 5,287,974 | 5,287,974 | 5,287,974 | 10,551,132 |
| 2.Reserves | 7,427,232 | 2,012,492 | 1,914,956 | 1,187,433 | 1,539,659 |
| 3.Un appropriated profit | $(7,658,686)$ | (14,411,509) | (14,179,410) | $(12,743,218)$ | $(11,275,026)$ |
| 4.Others | $(1,313,395)$ | 10,720,993 | 17,637,501 | 18,638,460 | 12,641,392 |
| B.Total liabilities(B1 to B4) | 182,165,995 | 225,521,824 | 270,228,671 | 319,739,825 | 339,217,100 |
| 1.Bills payable | 1,219,801 | 581,100 | 850,569 | 1,500,709 | 1,506,335 |
| 2. Borrowings from financial institutions | 12,278,773 | 11,526,783 | 24,963,566 | 44,683,826 | 22,802,482 |
| 3.Deposits and other accounts | 164,072,532 | 208,176,902 | 237,896,692 | 266,055,761 | 306,560,694 |
| 4.Other/misc. liabilities | 4,594,889 | 5,237,039 | 6,517,844 | 7,499,529 | 8,347,589 |
| C.Total assets (C1 to C4 + C8 to C10) | 185,909,120 | 229,131,774 | 280,889,692 | 332,110,474 | 352,674,257 |
| 1.Cash and balances with treasury banks | 10,685,057 | 14,069,601 | 16,698,333 | 17,298,251 | 23,802,864 |
| 2.Balances with other banks | 2,178,455 | 3,276,234 | 3,607,107 | 3,101,170 | 4,265,296 |
| 3.Lending to financial institutions | 633,333 | 7,309,587 | 7,447,375 | 1,562,946 | 11,407,448 |
| 4.Investments | 22,711,980 | 56,359,404 | 92,492,813 | 129,552,044 | 123,973,891 |
| 5.Gross advances | 153,226,251 | 150,117,159 | 153,430,862 | 175,880,046 | 182,914,857 |
| 6.Advances-non-performing/classified | 42,689,337 | 77,393,928 | 73,643,672 | 69,328,698 | 59,914,726 |
| 7.Provision against advances | 21,495,093 | 29,320,465 | 26,323,361 | 26,314,161 | 25,675,259 |
| 8.Advances net of provision (C5-C7) | 131,731,158 | 120,796,694 | 127,107,501 | 149,565,885 | 157,239,598 |
| 9. Fixed assets | 3,471,838 | 3,534,660 | 3,597,483 | 3,473,491 | 3,514,801 |
| 10.Other/misc. assets | 14,497,299 | 23,785,594 | 29,939,080 | 27,556,687 | 28,470,359 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 17,752,969 | 18,217,583 | 20,682,061 | 24,662,361 | 24,223,658 |
| 2.Markup/interest expensed | 16,614,000 | 18,801,642 | 21,073,271 | 22,522,918 | 20,208,687 |
| 3.Net markup/interest income | 1,138,969 | $(584,059)$ | $(391,210)$ | 2,139,443 | 4,014,971 |
| 4.Provisions and write-offs | 19,229,967 | 3,326,945 | 2,587,637 | $(749,928)$ | $(650,900)$ |
| 5.Net markup/interest income after provisions | $(18,090,998)$ | $(3,911,004)$ | 2,196,427 | 2,889,371 | 4,665,871 |
| 6.Non-markup/interest income | 4,182,826 | 1,885,446 | 1,989,708 | 3,190,745 | 3,596,926 |
| 7.Non-markup/interest expenses | 2,924,734 | 4,176,654 | 3,716,432 | 4,565,509 | 5,284,802 |
| 8.Administrative expenses | 2,799,933 | 3,435,049 | 3,959,217 | 4,437,680 | 5,204,409 |
| 9.Profit/(loss) before taxation | $(16,832,906)$ | 6,202,212 | 469,703 | 1,514,607 | 2,977,995 |
| 10.Profit/(loss) after taxation | $(10,059,505)$ | 4,046,554 | 294,924 | 1,744,556 | 1,914,720 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 528,797 | 528,797 | 528,797 | 528,797 | 1,055,113 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(48,385,008)$ | 32,984,625 | 32,984,625 | 20,546,543 | 3,731,609 |
| 5.Commitments and contigencies | 46,903,142 | 39,847,267 | 42,923,697 | 67,933,839 | 72,816,035 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 6.42\% | -3.21\% | -1.89\% | 8.67\% | 16.57\% |
| 2.Net markup/interest margin (D1-D2)/C | 0.61\% | -0.25\% | -0.14\% | 0.64\% | 1.14\% |
| 3.Return on equity (ROE) (D10/A) | -198.94\% | -56.91\% | -4.23\% | -27.83\% | 234.71\% |
| 4.Return on assets (ROA) (D10/C) | -5.41\% | 1.77\% | 0.10\% | 0.53\% | 0.54\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.25\% | 0.82\% | 0.71\% | 0.96\% | 1.02\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -9.73\% | -1.71\% | 0.78\% | 0.87\% | 1.32\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 93.58\% | 103.21\% | 101.89\% | 91.33\% | 83.43\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.17 | 0.55 | 8.43 | 2.93 | 1.75 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 13.33\% | 20.78\% | 16.39\% | 16.39\% | 19.00\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.67 | 1.82 | 1.99 | 1.39 | 1.45 |
| 11.Earning per share (D10/E1) | -19.02 | 7.65 | 0.56 | 3.30 | 1.81 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 6.92\% | 7.57\% | 7.23\% | 6.14\% | 7.96\% |
| 2.Investment to total assets (C4/C) | 12.22\% | 24.60\% | 32.93\% | 39.01\% | 35.15\% |
| 3.Advances net of provisions to total assets (C8/C) | 70.86\% | 52.72\% | 45.25\% | 45.03\% | 44.58\% |
| 4.Deposits to total assets (B3/C) | 88.25\% | 90.85\% | 84.69\% | 80.11\% | 86.92\% |
| 5.Total liabilities to total assets (B/C) | 97.99\% | 98.42\% | 96.20\% | 96.28\% | 96.18\% |
| 6. Gross advances to deposits (C5/B3) | 93.39\% | 72.11\% | 64.49\% | 66.11\% | 59.67\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 86.89\% | 68.33\% | 58.37\% | 56.60\% | 55.54\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 27.86\% | 51.56\% | 48.00\% | 39.42\% | 32.76\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 14.03\% | 19.53\% | 17.16\% | 14.96\% | 14.04\% |
| 3.NPLs to shareholders equity (C6/A) | 844.24\% | -1,088.36\% | -1,055.60\% | -1,106.11\% | 7,344.61\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 89.46\% | 11.35\% | 9.83\% | -2.85\% | -2.54\% |
| 5.Provision against NPL to NPLs (C7/C6) | 50.35\% | 37.88\% | 35.74\% | 37.96\% | 42.85\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 2.72\% | -3.10\% | -2.48\% | -1.89\% | 0.23\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 9.28 | -5.60 | -6.15 | -10.84 | 89.26 |
| 3. Break up value per share (A/E1) | 9.56 | -13.45 | -13.19 | -11.85 | 0.77 |
| 4.Total deposit to total equity (B3/A) (times) | 32.45 | -29.28 | -34.10 | -42.45 | 375.80 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 4.81 | 8.15 | 111.84 | 11.78 | 1.95 |


| Private Sector Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 448,140,588 | 471,171,613 | 604,809,329 | 660,038,428 | 701,425,731 |
| 1.Share capital | 250,825,234 | 275,390,507 | 356,844,077 | 365,970,171 | 371,180,395 |
| 2.Reserves | 129,499,179 | 147,094,236 | 149,928,873 | 171,215,911 | 189,269,285 |
| 3.Un appropriated profit | 67,816,175 | 48,686,870 | 98,036,379 | 122,852,346 | 140,976,051 |
| 4.Others | 55,865,074 | 44,946,493 | $(15,531,222)$ | 10,546,998 | 23,466,006 |
| B.Total liabilities(B1 to B4) | 4,474,936,926 | 4,960,244,529 | 5,738,262,274 | 6,982,526,538 | 7,601,774,064 |
| 1.Bills payable | 55,027,426 | 60,505,858 | 70,475,916 | 91,081,373 | 108,425,344 |
| 2. Borrowings from financial institutions | 496,966,731 | 419,118,618 | 510,975,918 | 783,595,352 | 513,953,114 |
| 3.Deposits and other accounts | 3,696,318,107 | 4,250,710,080 | 4,889,127,501 | 5,828,571,698 | 6,733,631,929 |
| 4.Other/misc. liabilities | 226,624,662 | 229,909,973 | 267,682,939 | 279,278,115 | 245,763,677 |
| C.Total assets (C1 to C4 + C8 to C10) | 4,978,942,588 | 5,476,362,635 | 6,327,540,381 | 7,653,111,964 | 8,326,665,801 |
| 1.Cash and balances with treasury banks | 370,158,326 | 423,371,845 | 506,022,189 | 613,769,267 | 629,154,443 |
| 2.Balances with other banks | 127,593,768 | 127,653,884 | 138,661,021 | 155,962,528 | 175,318,509 |
| 3.Lending to financial institutions | 182,548,618 | 144,242,701 | 125,427,433 | 120,345,674 | 167,990,375 |
| 4. Investments | 1,382,688,908 | 1,701,035,170 | 2,466,754,109 | 3,366,647,441 | 3,616,186,259 |
| 5.Gross advances | 2,664,890,312 | 2,884,602,221 | 2,860,695,773 | 3,155,089,216 | 3,483,113,416 |
| 6.Advances-non-performing/classified | 270,852,209 | 351,693,460 | 364,369,664 | 392,925,665 | 374,893,052 |
| 7.Provision against advances | 198,582,490 | 252,080,464 | 272,935,577 | 294,306,783 | 302,145,165 |
| 8.Advances net of provision (C5-C7) | 2,466,307,822 | 2,632,521,757 | 2,587,760,196 | 2,860,782,433 | 3,180,968,251 |
| 9.Fixed assets | 153,471,610 | 163,849,689 | 176,163,854 | 187,903,137 | 201,747,354 |
| 10.Other/misc. assets | 296,173,536 | 283,687,589 | 326,751,579 | 347,701,484 | 355,300,610 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 460,314,435 | 486,294,541 | 587,148,951 | 625,467,312 | 630,352,786 |
| 2.Markup/interest expensed | 247,726,810 | 259,347,973 | 312,408,496 | 353,454,406 | 344,364,779 |
| 3. Net markup/interest income | 221,100,885 | 226,946,568 | 275,769,168 | 271,455,591 | 281,672,911 |
| 4.Provisions and write-offs | 74,874,595 | 60,248,131 | 46,215,219 | 29,142,905 | 21,923,079 |
| 5.Net markup/interest income after provisions | 146,197,065 | 169,223,241 | 237,143,257 | 242,312,685 | 242,173,865 |
| 6.Non-markup/interest income | 70,429,526 | 75,509,790 | 80,092,056 | 103,830,955 | 109,456,706 |
| 7.Non-markup/interest expenses | 143,019,662 | 159,009,575 | 181,739,869 | 197,483,041 | 210,343,008 |
| 8.Administrative expenses | 137,112,537 | 153,363,449 | 175,001,593 | 193,106,113 | 209,034,676 |
| 9.Profit/(loss) before taxation | 63,542,898 | 77,693,011 | 133,196,632 | 149,892,216 | 147,457,753 |
| 10.Profit/(loss) after taxation | 40,603,888 | 46,343,893 | 89,604,074 | 99,585,646 | 102,115,959 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 25,082,524 | 27,539,050 | 35,684,408 | 36,577,017 | 37,118,040 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 576,781,074 | 363,931,590 | 2,019,016,887 | 1,020,482,293 | 343,257,661 |
| 5.Commitments and contigencies | 2,372,671,025 | 2,207,087,299 | 2,655,822,165 | 2,728,679,490 | 3,257,413,679 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 48.03\% | 46.67\% | 46.97\% | 43.40\% | 44.68\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.27\% | 4.14\% | 4.34\% | 3.55\% | 3.43\% |
| 3. Return on equity (ROE) (D10/A) | 9.06\% | 9.84\% | 14.82\% | 15.09\% | 14.56\% |
| 4.Return on assets (ROA) (D10/C) | 0.82\% | 0.85\% | 1.42\% | 1.30\% | 1.23\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.41\% | 1.38\% | 1.27\% | 1.36\% | 1.31\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.94\% | 3.09\% | 3.75\% | 3.17\% | 2.91\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 53.82\% | 53.33\% | 53.21\% | 56.51\% | 54.63\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 2.16 | 1.97 | 1.31 | 1.29 | 1.42 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 26.95\% | 28.30\% | 27.24\% | 27.08\% | 28.43\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.95 | 2.03 | 2.19 | 1.86 | 1.91 |
| 11.Earning per share (D10/E1) | 1.62 | 1.68 | 2.51 | 2.72 | 2.75 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 10.00\% | 10.06\% | 10.19\% | 10.06\% | 9.66\% |
| 2.Investment to total assets (C4/C) | 27.77\% | 31.06\% | 38.98\% | 43.99\% | 43.43\% |
| 3.Advances net of provisions to total assets (C8/C) | 49.53\% | 48.07\% | 40.90\% | 37.38\% | 38.20\% |
| 4.Deposits to total assets (B3/C) | 74.24\% | 77.62\% | 77.27\% | 76.16\% | 80.87\% |
| 5.Total liabilities to total assets (B/C) | 89.88\% | 90.58\% | 90.69\% | 91.24\% | 91.29\% |
| 6.Gross advances to deposits (C5/B3) | 72.10\% | 67.86\% | 58.51\% | 54.13\% | 51.73\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 63.55\% | 61.77\% | 52.97\% | 47.72\% | 48.06\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 10.16\% | 12.19\% | 12.74\% | 12.45\% | 10.76\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 7.45\% | 8.74\% | 9.54\% | 9.33\% | 8.67\% |
| 3.NPLs to shareholders equity (C6/A) | 60.44\% | 74.64\% | 60.25\% | 59.53\% | 53.45\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 37.70\% | 23.90\% | 16.93\% | 9.90\% | 7.26\% |
| 5.Provision against NPL to NPLs (C7/C6) | 73.32\% | 71.68\% | 74.91\% | 74.90\% | 80.60\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.00\% | 8.60\% | 9.56\% | 8.62\% | 8.42\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 5.29 | 4.68 | 4.39 | 4.13 | 4.64 |
| 3.Break up value per share (A/E1) | 17.87 | 17.11 | 16.95 | 18.05 | 18.90 |
| 4.Total deposit to total equity (B3/A) (times) | 8.25 | 9.02 | 8.08 | 8.83 | 9.60 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 14.21 | 7.85 | 22.53 | 10.25 | 3.36 |


| ALBARAKA BANK (PAKISTAN) LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 3,487,571 | 6,115,886 | 7,293,731 | 6,648,336 | 6,598,050 |
| 1.Share capital | 4,500,000 | 8,935,200 | 8,935,200 | 8,935,200 | 8,935,200 |
| 2.Reserves | 0 | 0 | 82,074 | 82,074 | 82,074 |
| 3.Un appropriated profit | $(1,012,429)$ | (2,819,314) | $(1,723,543)$ | $(2,368,938)$ | $(2,419,224)$ |
| 4.Others | 5,388 | 3,191 | $(769,063)$ | $(628,876)$ | $(749,857)$ |
| B.Total liabilities(B1 to B4) | 16,269,491 | 54,644,587 | 66,020,396 | 67,847,098 | 81,911,211 |
| 1.Bills payable | 262,691 | 427,600 | 451,030 | 746,651 | 725,609 |
| 2. Borrowings from financial institutions | 20,000 | 2,756,892 | 1,736,120 | 1,991,738 | 2,201,945 |
| 3.Deposits and other accounts | 15,081,242 | 49,324,209 | 61,559,026 | 63,278,655 | 75,647,097 |
| 4.Other/misc. liabilities | 905,558 | 2,135,886 | 2,274,220 | 1,830,054 | 3,336,560 |
| C.Total assets (C1 to C4 + C8 to C10) | 19,762,450 | 60,763,664 | 72,545,064 | 73,866,558 | 87,759,404 |
| 1.Cash and balances with treasury banks | 1,337,892 | 4,460,257 | 3,945,481 | 4,221,381 | 5,727,407 |
| 2.Balances with other banks | 959,078 | 7,409,620 | 7,577,186 | 6,712,477 | 16,565,377 |
| 3.Lending to financial institutions | 1,600,000 | 80,000 | 0 | 1,100,000 | 0 |
| 4. Investments | 3,356,705 | 15,617,589 | 26,179,416 | 27,421,461 | 22,161,963 |
| 5.Gross advances | 9,760,212 | 28,820,378 | 29,601,824 | 31,509,123 | 39,814,462 |
| 6.Advances-non-performing/classified | 1,213,994 | 3,735,780 | 4,466,038 | 6,093,026 | 5,248,051 |
| 7.Provision against advances | 320,969 | 1,923,180 | 1,991,116 | 2,726,675 | 2,793,818 |
| 8.Advances net of provision (C5-C7) | 9,439,243 | 26,897,198 | 27,610,708 | 28,782,448 | 37,020,644 |
| 9. Fixed assets | 1,741,736 | 2,732,332 | 2,798,165 | 2,629,176 | 2,725,753 |
| 10.Other/misc. assets | 1,327,796 | 3,566,668 | 4,434,108 | 2,999,615 | 3,558,260 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,914,228 | 2,198,794 | 6,699,178 | 6,271,140 | 6,131,232 |
| 2.Markup/interest expensed | 1,234,890 | 1,658,608 | 5,001,222 | 4,725,249 | 4,340,094 |
| 3. Net markup/interest income | 679,338 | 540,186 | 1,697,956 | 1,545,891 | 1,791,138 |
| 4.Provisions and write-offs | 344,009 | 764,375 | 227,176 | 802,491 | 171,133 |
| 5.Net markup/interest income after provisions | 335,329 | $(224,189)$ | 1,925,132 | 743,400 | 1,620,005 |
| 6.Non-markup/interest income | 301,855 | 247,021 | 482,058 | 406,151 | 593,530 |
| 7.Non-markup/interest expenses | 1,436,066 | 1,595,139 | 1,926,488 | 2,105,964 | 2,247,137 |
| 8.Administrative expenses | 1,410,569 | 1,508,590 | 1,910,731 | 1,994,544 | 2,118,613 |
| 9.Profit/(loss) before taxation | $(798,882)$ | $(1,572,307)$ | 480,702 | $(956,413)$ | $(33,602)$ |
| 10.Profit/(loss) after taxation | $(564,013)$ | $(1,039,595)$ | 410,370 | $(644,940)$ | $(41,231)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 450,000 | 893,520 | 893,520 | 893,520 | 893,520 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 2,173,889 | 8,797,050 | 10,255,250 | 499,270 | 5,537,692 |
| 5.Commitments and contigencies | 8,660,685 | 14,532,742 | 12,436,239 | 13,347,433 | 17,008,199 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 35.49\% | 24.57\% | 25.35\% | 24.65\% | 29.21\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.44\% | 0.89\% | 2.34\% | 2.09\% | 2.04\% |
| 3.Return on equity (ROE) (D10/A) | -16.17\% | -17.00\% | 5.63\% | -9.70\% | -0.62\% |
| 4.Return on assets (ROA) (D10/C) | -2.85\% | -1.71\% | 0.57\% | -0.87\% | -0.05\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.53\% | 0.41\% | 0.66\% | 0.55\% | 0.68\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.70\% | -0.37\% | 2.65\% | 1.01\% | 1.85\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 64.51\% | 75.43\% | 74.65\% | 75.35\% | 70.79\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -1.77 | -0.96 | 3.97 | -2.09 | -63.05 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 64.80\% | 65.22\% | 26.83\% | 31.54\% | 33.42\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 4.67 | 6.11 | 3.96 | 4.91 | 3.57 |
| 11.Earning per share (D10/E1) | -1.25 | -1.16 | 0.46 | -0.72 | -0.05 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 11.62\% | 19.53\% | 15.88\% | 14.80\% | 25.40\% |
| 2.Investment to total assets (C4/C) | 16.99\% | 25.70\% | 36.09\% | 37.12\% | 25.25\% |
| 3.Advances net of provisions to total assets (C8/C) | 47.76\% | 44.27\% | 38.06\% | 38.97\% | 42.18\% |
| 4.Deposits to total assets (B3/C) | 76.31\% | 81.17\% | 84.86\% | 85.67\% | 86.20\% |
| 5. Total liabilities to total assets (B/C) | 82.33\% | 89.93\% | 91.01\% | 91.85\% | 93.34\% |
| 6.Gross advances to deposits (C5/B3) | 64.72\% | 58.43\% | 48.09\% | 49.79\% | 52.63\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 64.63\% | 55.34\% | 46.77\% | 48.27\% | 51.14\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 12.44\% | 12.96\% | 15.09\% | 19.34\% | 13.18\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 3.29\% | 6.67\% | 6.73\% | 8.65\% | 7.02\% |
| 3.NPLs to shareholders equity (C6/A) | 34.81\% | 61.08\% | 61.23\% | 91.65\% | 79.54\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 107.18\% | 39.75\% | 11.41\% | 29.43\% | 6.13\% |
| 5.Provision against NPL to NPLs (C7/C6) | 26.44\% | 51.48\% | 44.58\% | 44.75\% | 53.24\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 17.65\% | 10.07\% | 10.05\% | 9.00\% | 7.52\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.48 | 2.38 | 1.71 | 2.01 | 2.58 |
| 3. Break up value per share (A/E1) | 7.75 | 6.84 | 8.16 | 7.44 | 7.38 |
| 4.Total deposit to total equity (B3/A) (times) | 4.32 | 8.06 | 8.44 | 9.52 | 11.47 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -3.85 | -8.46 | 24.99 | -0.77 | -134.31 |


| ALLIED BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 25,857,515 | 31,191,174 | 37,954,155 | 44,398,033 | 54,191,068 |
| 1.Share capital | 7,110,008 | 7,821,009 | 8,603,110 | 9,463,421 | 10,409,763 |
| 2.Reserves | 6,582,845 | 7,516,910 | 8,762,745 | 10,899,279 | 12,438,158 |
| 3.Un appropriated profit | 12,164,662 | 15,853,255 | 20,588,300 | 24,035,333 | 31,343,147 |
| 4.Others | 4,062,279 | 4,798,456 | 5,717,786 | 7,987,705 | 12,494,537 |
| B.Total liabilities(B1 to B4) | 388,421,058 | 413,976,778 | 472,437,811 | 581,706,017 | 668,076,210 |
| 1.Bills payable | 3,162,429 | 4,118,791 | 4,015,317 | 6,203,051 | 4,878,594 |
| 2. Borrowings from financial institutions | 39,818,532 | 20,774,450 | 49,993,200 | 38,916,192 | 32,952,406 |
| 3.Deposits and other accounts | 328,872,559 | 371,280,948 | 399,560,790 | 514,702,444 | 608,406,629 |
| 4.Other/misc. liabilities | 16,567,538 | 17,802,589 | 18,868,504 | 21,884,330 | 21,838,581 |
| C.Total assets (C1 to C4 + C8 to C10) | 418,340,852 | 449,966,408 | 516,109,752 | 634,091,755 | 734,761,815 |
| 1.Cash and balances with treasury banks | 26,435,683 | 31,265,658 | 36,479,765 | 43,351,703 | 44,673,129 |
| 2.Balances with other banks | 1,280,591 | 579,700 | 1,679,121 | 1,029,292 | 1,102,237 |
| 3.Lending to financial institutions | 28,122,932 | 11,488,944 | 1,361,754 | 10,720,935 | 12,461,403 |
| 4. Investments | 94,673,100 | 121,158,730 | 195,789,638 | 267,682,679 | 363,810,550 |
| 5.Gross advances | 249,925,187 | 268,532,972 | 262,143,554 | 288,920,715 | 285,410,673 |
| 6.Advances-non-performing/classified | 16,281,178 | 18,688,166 | 20,452,465 | 20,667,561 | 19,423,896 |
| 7.Provision against advances | 12,542,665 | 15,430,262 | 17,703,717 | 17,805,032 | 18,374,552 |
| 8.Advances net of provision (C5-C7) | 237,382,522 | 253,102,710 | 244,439,837 | 271,115,683 | 267,036,121 |
| 9. Fixed assets | 12,459,586 | 15,371,118 | 18,095,123 | 21,983,646 | 24,863,353 |
| 10.Other/misc. assets | 17,986,438 | 16,999,548 | 18,264,514 | 18,207,817 | 20,815,022 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 41,144,667 | 45,011,184 | 51,828,897 | 49,512,005 | 54,223,499 |
| 2.Markup/interest expensed | 22,421,218 | 22,465,506 | 26,696,185 | 31,180,990 | 32,562,330 |
| 3.Net markup/interest income | 18,723,449 | 22,545,678 | 25,132,712 | 18,331,015 | 21,661,169 |
| 4.Provisions and write-offs | 4,511,166 | 4,083,385 | 3,009,024 | 650,560 | 564,943 |
| 5.Net markup/interest income after provisions | 14,212,283 | 18,462,293 | 22,123,688 | 17,680,455 | 21,096,226 |
| 6.Non-markup/interest income | 6,078,257 | 5,867,378 | 7,263,796 | 14,244,897 | 9,949,999 |
| 7.Non-markup/interest expenses | 9,718,918 | 11,914,322 | 14,129,619 | 15,813,767 | 16,114,945 |
| 8.Administrative expenses | 9,517,584 | 11,344,090 | 13,289,101 | 14,720,902 | 15,674,937 |
| 9.Profit/(loss) before taxation | 10,571,622 | 12,415,279 | 15,257,865 | 16,111,585 | 14,931,280 |
| 10.Profit/(loss) after taxation | 7,149,310 | 8,283,817 | 10,256,173 | 11,847,511 | 14,783,175 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 711,001 | 782,101 | 860,311 | 946,342 | 1,040,976 |
| 2.Cash dividend | 40.00\% | 40.00\% | 50.00\% | 65.00\% | 52.50\% |
| 3.Stock dividend/bonus shares | 10.00\% | 10.00\% | 10.00\% | 10.00\% | 10.00\% |
| 4.Cash generated from operating activities | 10,687,333 | 36,199,585 | 86,857,938 | 75,355,317 | 96,323,230 |
| 5.Commitments and contigencies | 120,551,592 | 108,128,287 | 173,528,427 | 138,568,953 | 271,936,676 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 45.51\% | 50.09\% | 48.49\% | 37.02\% | 39.95\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.48\% | 5.01\% | 4.87\% | 2.89\% | 2.95\% |
| 3.Return on equity (ROE) (D10/A) | 27.65\% | 26.56\% | 27.02\% | 26.68\% | 27.28\% |
| 4.Return on assets (ROA) (D10/C) | 1.71\% | 1.84\% | 1.99\% | 1.87\% | 2.01\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.45\% | 1.30\% | 1.41\% | 2.25\% | 1.35\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.40\% | 4.10\% | 4.29\% | 2.79\% | 2.87\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 54.49\% | 49.91\% | 51.51\% | 62.98\% | 60.05\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.90 | 0.91 | 0.87 | 0.91 | 1.05 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 20.58\% | 23.42\% | 23.91\% | 24.80\% | 25.11\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.57 | 1.93 | 1.83 | 1.03 | 1.58 |
| 11.Earning per share (D10/E1) | 10.06 | 10.59 | 11.92 | 12.52 | 14.20 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 6.63\% | 7.08\% | 7.39\% | 7.00\% | 6.23\% |
| 2.Investment to total assets (C4/C) | 22.63\% | 26.93\% | 37.94\% | 42.22\% | 49.51\% |
| 3.Advances net of provisions to total assets (C8/C) | 56.74\% | 56.25\% | 47.36\% | 42.76\% | 36.34\% |
| 4.Deposits to total assets (B3/C) | 78.61\% | 82.51\% | 77.42\% | 81.17\% | 82.80\% |
| 5.Total liabilities to total assets (B/C) | 92.85\% | 92.00\% | 91.54\% | 91.74\% | 90.92\% |
| 6.Gross advances to deposits (C5/B3) | 75.99\% | 72.33\% | 65.61\% | 56.13\% | 46.91\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 67.79\% | 68.49\% | 58.31\% | 52.19\% | 44.50\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.51\% | 6.96\% | 7.80\% | 7.15\% | 6.81\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 5.02\% | 5.75\% | 6.75\% | 6.16\% | 6.44\% |
| 3.NPLs to shareholders equity (C6/A) | 62.96\% | 59.91\% | 53.89\% | 46.55\% | 35.84\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 35.97\% | 26.46\% | 17.00\% | 3.65\% | 3.07\% |
| 5.Provision against NPL to NPLs (C7/C6) | 77.04\% | 82.57\% | 86.56\% | 86.15\% | 94.60\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 6.18\% | 6.93\% | 7.35\% | 7.00\% | 7.38\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 4.66 | 3.47 | 4.57 | 3.12 | 5.02 |
| 3. Break up value per share (A/E1) | 36.37 | 39.88 | 44.12 | 46.92 | 52.06 |
| 4.Total deposit to total equity (B3/A) (times) | 12.72 | 11.90 | 10.53 | 11.59 | 11.23 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 1.49 | 4.37 | 8.47 | 6.36 | 6.52 |


| ASKARI BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 13,164,224 | 14,819,933 | 16,502,392 | 17,700,366 | 16,875,658 |
| 1.Share capital | 5,073,467 | 6,427,440 | 7,070,184 | 8,130,711 | 12,602,602 |
| 2.Reserves | 7,287,041 | 7,712,855 | 8,135,795 | 8,541,776 | 5,612,416 |
| 3.Un appropriated profit | 803,716 | 679,638 | 1,296,413 | 1,027,879 | $(1,339,360)$ |
| 4.Others | 1,823,647 | 1,212,292 | 1,267,484 | 2,010,584 | 2,095,851 |
| B.Total liabilities(B1 to B4) | 239,365,567 | 298,747,904 | 326,069,407 | 333,471,451 | 376,125,254 |
| 1.Bills payable | 2,945,670 | 3,089,984 | 2,756,032 | 3,700,156 | 5,687,542 |
| 2.Borrowings from financial institutions | 19,300,163 | 25,554,777 | 17,274,979 | 8,376,740 | 24,545,879 |
| 3.Deposits and other accounts | 205,912,903 | 255,908,149 | 291,499,395 | 306,929,729 | 335,173,378 |
| 4.Other/misc. liabilities | 11,206,831 | 14,194,994 | 14,539,001 | 14,464,826 | 10,718,455 |
| C.Total assets (C1 to C4 + C8 to C10) | 254,353,438 | 314,780,129 | 343,839,283 | 353,182,401 | 395,096,763 |
| 1.Cash and balances with treasury banks | 19,385,850 | 22,565,190 | 26,168,206 | 24,435,422 | 26,104,835 |
| 2. Balances with other banks | 8,374,640 | 3,787,538 | 6,236,116 | 8,865,303 | 9,124,531 |
| 3.Lending to financial institutions | 4,649,059 | 9,194,186 | 1,613,584 | 6,341,474 | 2,503,207 |
| 4. Investments | 66,885,617 | 102,100,063 | 133,655,387 | 145,354,253 | 165,897,833 |
| 5.Gross advances | 147,633,745 | 168,435,880 | 167,381,246 | 162,855,583 | 192,178,870 |
| 6.Advances-non-performing/classified | 17,725,451 | 21,598,648 | 23,645,541 | 26,518,448 | 33,119,829 |
| 7.Provision against advances | 12,593,844 | 15,651,626 | 16,668,690 | 19,127,748 | 28,618,241 |
| 8.Advances net of provision (C5-C7) | 135,039,901 | 152,784,254 | 150,712,556 | 143,727,835 | 163,560,629 |
| 9. Fixed assets | 9,332,361 | 10,084,422 | 9,451,033 | 8,901,522 | 8,623,410 |
| 10.Other/misc. assets | 10,686,010 | 14,264,476 | 16,002,401 | 15,556,592 | 19,282,318 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 22,590,230 | 27,954,956 | 32,768,950 | 32,404,345 | 27,961,790 |
| 2.Markup/interest expensed | 13,542,210 | 17,931,715 | 22,699,089 | 22,973,385 | 19,363,025 |
| 3.Net markup/interest income | 9,048,020 | 10,023,241 | 10,069,861 | 9,430,960 | 8,598,765 |
| 4.Provisions and write-offs | 2,914,893 | 3,035,725 | 1,771,471 | 2,693,356 | 11,010,870 |
| 5.Net markup/interest income after provisions | 6,133,127 | 6,987,516 | 8,298,390 | 6,737,604 | $(2,412,105)$ |
| 6.Non-markup/interest income | 2,625,545 | 2,234,053 | 3,017,770 | 4,316,216 | 3,773,640 |
| 7.Non-markup/interest expenses | 7,159,061 | 8,009,956 | 8,874,165 | 9,308,616 | 9,708,872 |
| 8.Administrative expenses | 7,124,693 | 7,937,367 | 8,787,381 | 9,219,602 | 9,566,692 |
| 9.Profit/(loss) before taxation | 1,599,691 | 1,249,627 | 2,454,944 | 1,773,018 | $(8,323,331)$ |
| 10.Profit/(loss) after taxation | 1,068,864 | 919,461 | 1,705,207 | 1,296,106 | $(5,377,240)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 507,347 | 642,744 | 707,018 | 813,071 | 1,260,260 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 20.00\% | 10.00\% | 15.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 36,871,225 | 35,789,356 | 36,472,843 | 10,998,418 | 22,849,383 |
| 5.Commitments and contigencies | 106,574,473 | 196,716,932 | 165,250,062 | 192,114,856 | 300,867,003 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 40.05\% | 35.85\% | 30.73\% | 29.10\% | 30.75\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.56\% | 3.18\% | 2.93\% | 2.67\% | 2.18\% |
| 3.Return on equity (ROE) (D10/A) | 8.12\% | 6.20\% | 10.33\% | 7.32\% | -31.86\% |
| 4.Return on assets (ROA) (D10/C) | 0.42\% | 0.29\% | 0.50\% | 0.37\% | -1.36\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.03\% | 0.71\% | 0.88\% | 1.22\% | 0.96\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.41\% | 2.22\% | 2.41\% | 1.91\% | -0.61\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 59.95\% | 64.15\% | 69.27\% | 70.90\% | 69.25\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 4.45 | 6.35 | 3.58 | 5.20 | -1.15 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 28.39\% | 26.53\% | 24.80\% | 25.35\% | 30.59\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.71 | 3.55 | 2.91 | 2.14 | 2.54 |
| 11.Earning per share (D10/E1) | 2.11 | 1.43 | 2.41 | 1.59 | -4.27 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 10.91\% | 8.37\% | 9.42\% | 9.43\% | 8.92\% |
| 2.Investment to total assets (C4/C) | 26.30\% | 32.44\% | 38.87\% | 41.16\% | 41.99\% |
| 3.Advances net of provisions to total assets (C8/C) | 53.09\% | 48.54\% | 43.83\% | 40.70\% | 41.40\% |
| 4.Deposits to total assets (B3/C) | 80.96\% | 81.30\% | 84.78\% | 86.90\% | 84.83\% |
| 5.Total liabilities to total assets (B/C) | 94.11\% | 94.91\% | 94.83\% | 94.42\% | 95.20\% |
| 6.Gross advances to deposits (C5/B3) | 71.70\% | 65.82\% | 57.42\% | 53.06\% | 57.34\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 65.55\% | 59.84\% | 54.21\% | 51.65\% | 53.42\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 12.01\% | 12.82\% | 14.13\% | 16.28\% | 17.23\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 8.53\% | 9.29\% | 9.96\% | 11.75\% | 14.89\% |
| 3.NPLs to shareholders equity (C6/A) | 134.65\% | 145.74\% | 143.29\% | 149.82\% | 196.26\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 23.15\% | 19.40\% | 10.63\% | 14.08\% | 38.48\% |
| 5.Provision against NPL to NPLs (C7/C6) | 71.05\% | 72.47\% | 70.49\% | 72.13\% | 86.41\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 5.18\% | 4.71\% | 4.80\% | 5.01\% | 4.27\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 8.10 | 13.27 | 10.01 | 10.85 | 17.83 |
| 3. Break up value per share (A/E1) | 25.95 | 23.06 | 23.34 | 21.77 | 13.39 |
| 4.Total deposit to total equity (B3/A) (times) | 15.64 | 17.27 | 17.66 | 17.34 | 19.86 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 34.50 | 38.92 | 21.39 | 8.49 | -4.25 |


| ANK AL-HABIB LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 12,286,874 | 14,744,106 | 17,764,531 | 21,166,991 | 23,377,134 |
| 1.Share capital | 6,101,370 | 7,321,643 | 8,785,972 | 10,103,868 | 10,103,868 |
| 2.Reserves | 3,664,925 | 4,392,264 | 5,324,689 | 6,464,546 | 7,569,407 |
| 3.Un appropriated profit | 2,520,579 | 3,030,199 | 3,653,870 | 4,598,577 | 5,703,859 |
| 4.Others | 1,818,084 | 1,472,677 | 2,132,629 | 2,894,776 | 2,204,100 |
| B.Total liabilities(B1 to B4) | 235,701,642 | 285,579,563 | 364,628,454 | 429,292,175 | 435,440,679 |
| 1.Bills payable | 3,187,383 | 2,989,989 | 4,979,720 | 5,257,191 | 6,173,102 |
| 2. Borrowings from financial institutions | 33,517,109 | 22,579,348 | 43,441,594 | 69,622,055 | 29,480,026 |
| 3.Deposits and other accounts | 189,280,062 | 249,760,885 | 302,097,187 | 340,386,558 | 386,098,828 |
| 4.Other/misc. liabilities | 9,717,088 | 10,249,341 | 14,109,953 | 14,026,371 | 13,688,723 |
| C.Total assets (C1 to C4 + C8 to C10) | 249,806,600 | 301,796,346 | 384,525,614 | 453,353,942 | 461,021,913 |
| 1.Cash and balances with treasury banks | 14,377,589 | 19,000,990 | 22,957,988 | 27,464,345 | 32,199,552 |
| 2.Balances with other banks | 4,626,726 | 2,132,806 | 6,744,643 | 9,747,248 | 2,664,729 |
| 3.Lending to financial institutions | 0 | 1,139,268 | 0 | 993,981 | 0 |
| 4. Investments | 111,017,701 | 137,234,656 | 223,105,101 | 249,923,504 | 239,986,042 |
| 5.Gross advances | 108,373,012 | 129,083,773 | 119,994,310 | 153,453,820 | 173,652,265 |
| 6.Advances-non-performing/classified | 2,067,656 | 2,943,863 | 3,203,630 | 3,705,730 | 3,699,903 |
| 7.Provision against advances | 2,387,693 | 3,310,481 | 5,131,178 | 5,593,992 | 6,083,195 |
| 8.Advances net of provision (C5-C7) | 105,985,319 | 125,773,292 | 114,863,132 | 147,859,828 | 167,569,070 |
| 9.Fixed assets | 9,561,955 | 10,264,310 | 10,791,345 | 11,241,539 | 11,815,577 |
| 10.Other/misc. assets | 4,237,310 | 6,251,024 | 6,063,405 | 6,123,497 | 6,786,943 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 22,120,105 | 27,480,798 | 36,529,237 | 41,474,034 | 37,254,862 |
| 2.Markup/interest expensed | 13,053,137 | 16,666,489 | 22,372,988 | 26,105,028 | 22,993,817 |
| 3. Net markup/interest income | 9,066,968 | 10,814,309 | 14,156,249 | 15,369,006 | 14,261,045 |
| 4.Provisions and write-offs | 1,183,026 | 946,451 | 1,820,779 | 466,087 | 479,791 |
| 5.Net markup/interest income after provisions | 7,883,942 | 9,867,858 | 12,335,470 | 14,902,918 | 13,781,254 |
| 6.Non-markup/interest income | 1,836,082 | 2,187,640 | 2,607,806 | 3,032,853 | 3,989,957 |
| 7.Non-markup/interest expenses | 5,207,953 | 6,331,063 | 7,784,283 | 8,997,632 | 10,218,355 |
| 8.Administrative expenses | 5,045,731 | 6,225,457 | 7,621,965 | 8,799,419 | 10,050,407 |
| 9.Profit/(loss) before taxation | 4,512,071 | 5,724,435 | 7,158,993 | 8,938,140 | 7,552,856 |
| 10.Profit/(loss) after taxation | 2,856,294 | 3,667,980 | 4,537,104 | 5,519,418 | 5,198,257 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 610,137 | 732,164 | 878,597 | 1,010,387 | 1,010,387 |
| 2.Cash dividend | 20.00\% | 20.00\% | 25.00\% | 30.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 20.00\% | 20.00\% | 15.00\% | - | 10.00\% |
| 4.Cash generated from operating activities | 65,727,310 | 30,127,758 | 94,364,848 | 36,872,715 | $(7,787,747)$ |
| 5.Commitments and contigencies | 63,417,914 | 60,004,910 | 106,642,467 | 107,919,532 | 142,357,354 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 40.99\% | 39.35\% | 38.75\% | 37.06\% | 38.28\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.63\% | 3.58\% | 3.68\% | 3.39\% | 3.09\% |
| 3.Return on equity (ROE) (D10/A) | 23.25\% | 24.88\% | 25.54\% | 26.08\% | 22.24\% |
| 4.Return on assets (ROA) (D10/C) | 1.14\% | 1.22\% | 1.18\% | 1.22\% | 1.13\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.74\% | 0.72\% | 0.68\% | 0.67\% | 0.87\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.16\% | 3.27\% | 3.21\% | 3.29\% | 2.99\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 59.01\% | 60.65\% | 61.25\% | 62.94\% | 61.72\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.12 | 1.09 | 1.06 | 0.98 | 1.33 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 21.74\% | 21.34\% | 19.89\% | 20.22\% | 24.77\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.75 | 2.85 | 2.92 | 2.90 | 2.52 |
| 11.Earning per share (D10/E1) | 4.68 | 5.01 | 5.16 | 5.46 | 5.14 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 7.61\% | 7.00\% | 7.72\% | 8.21\% | 7.56\% |
| 2.Investment to total assets (C4/C) | 44.44\% | 45.47\% | 58.02\% | 55.13\% | 52.06\% |
| 3.Advances net of provisions to total assets (C8/C) | 42.43\% | 41.67\% | 29.87\% | 32.61\% | 36.35\% |
| 4.Deposits to total assets (B3/C) | 75.77\% | 82.76\% | 78.56\% | 75.08\% | 83.75\% |
| 5.Total liabilities to total assets (B/C) | 94.35\% | 94.63\% | 94.83\% | 94.69\% | 94.45\% |
| 6.Gross advances to deposits (C5/B3) | 57.26\% | 51.68\% | 39.72\% | 45.08\% | 44.98\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 48.64\% | 47.40\% | 34.73\% | 37.43\% | 41.79\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 1.91\% | 2.28\% | 2.67\% | 2.41\% | 2.13\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 2.20\% | 2.56\% | 4.28\% | 3.65\% | 3.50\% |
| 3.NPLs to shareholders equity (C6/A) | 16.83\% | 19.97\% | 18.03\% | 17.51\% | 15.83\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 49.55\% | 28.59\% | 35.48\% | 8.33\% | 7.89\% |
| 5.Provision against NPL to NPLs (C7/C6) | 115.48\% | 112.45\% | 160.17\% | 150.96\% | 164.41\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 4.92\% | 4.89\% | 4.62\% | 4.67\% | 5.07\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 5.16 | 4.07 | 6.00 | 5.10 | 6.09 |
| 3. Break up value per share (A/E1) | 20.14 | 20.14 | 20.22 | 20.95 | 23.14 |
| 4.Total deposit to total equity (B3/A) (times) | 15.41 | 16.94 | 17.01 | 16.08 | 16.52 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 23.01 | 8.21 | 20.80 | 6.68 | -1.50 |


| ANK ALFALAH LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 17,055,606 | 17,238,003 | 22,616,390 | 25,501,657 | 28,265,616 |
| 1.Share capital | 13,491,563 | 13,491,563 | 13,491,563 | 13,491,563 | 13,491,563 |
| 2.Reserves | 3,587,969 | 3,819,133 | 4,100,264 | 5,636,549 | 7,274,222 |
| 3.Un appropriated profit | $(23,926)$ | $(72,693)$ | 5,024,563 | 6,373,545 | 7,499,831 |
| 4.Others | 4,626,589 | 4,410,008 | 2,937,152 | 4,557,662 | 3,636,128 |
| B.Total liabilities(B1 to B4) | 367,612,072 | 390,155,871 | 442,740,604 | 506,508,650 | 578,712,547 |
| 1.Bills payable | 3,766,144 | 4,521,533 | 5,403,453 | 8,430,910 | 9,543,480 |
| 2.Borrowings from financial institutions | 20,653,921 | 13,700,124 | 18,168,978 | 21,227,834 | 23,115,102 |
| 3.Deposits and other accounts | 324,743,389 | 354,010,690 | 401,233,153 | 457,044,400 | 525,525,770 |
| 4.Other/misc. liabilities | 18,448,618 | 17,923,524 | 17,935,020 | 19,805,506 | 20,528,195 |
| C.Total assets (C1 to C4 + C8 to C10) | 389,294,267 | 411,803,882 | 468,294,146 | 536,567,969 | 610,614,291 |
| 1.Cash and balances with treasury banks | 35,056,025 | 41,197,841 | 50,882,662 | 58,044,054 | 61,204,697 |
| 2.Balances with other banks | 22,722,927 | 16,180,533 | 17,424,487 | 26,720,993 | 35,179,983 |
| 3.Lending to financial institutions | 14,947,435 | 6,497,556 | 7,765,407 | 876,870 | 2,522,022 |
| 4. Investments | 99,279,438 | 113,622,561 | 166,531,768 | 189,486,762 | 219,690,369 |
| 5.Gross advances | 196,802,164 | 217,822,143 | 211,397,355 | 248,345,992 | 273,827,297 |
| 6.Advances-non-performing/classified | 15,585,716 | 17,710,312 | 19,096,614 | 22,181,548 | 17,946,629 |
| 7.Provision against advances | 8,780,672 | 10,670,089 | 12,928,843 | 14,412,634 | 13,047,447 |
| 8.Advances net of provision (C5-C7) | 188,021,492 | 207,152,054 | 198,468,512 | 233,933,358 | 260,779,850 |
| 9. Fixed assets | 14,552,454 | 14,251,595 | 13,388,683 | 13,747,520 | 14,835,200 |
| 10.Other/misc. assets | 14,714,496 | 12,901,742 | 13,832,627 | 13,758,412 | 16,402,170 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 35,554,930 | 37,530,398 | 44,298,178 | 46,079,918 | 43,961,060 |
| 2.Markup/interest expensed | 24,709,878 | 23,854,578 | 25,687,485 | 27,500,056 | 27,066,229 |
| 3.Net markup/interest income | 10,845,052 | 13,675,820 | 18,610,693 | 18,579,862 | 16,894,831 |
| 4.Provisions and write-offs | 3,451,912 | 2,411,846 | 4,329,500 | 3,558,532 | 1,053,648 |
| 5.Net markup/interest income after provisions | 7,393,140 | 11,263,974 | 14,281,193 | 15,021,330 | 15,841,183 |
| 6.Non-markup/interest income | 5,202,233 | 4,903,726 | 5,367,713 | 7,281,340 | 8,278,694 |
| 7.Non-markup/interest expenses | 11,346,473 | 12,835,658 | 14,215,188 | 15,519,468 | 17,312,666 |
| 8.Administrative expenses | 11,009,954 | 12,658,021 | 13,832,096 | 15,204,036 | 17,288,779 |
| 9.Profit/(loss) before taxation | 437,664 | 2,065,110 | 5,433,716 | 6,783,202 | 6,807,211 |
| 10.Profit/(loss) after taxation | $(97,904)$ | 1,166,983 | 5,948,685 | 4,556,121 | 4,675,950 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,349,156 | 1,349,156 | 1,349,156 | 1,349,156 | 1,349,156 |
| 2.Cash dividend | 8.00\% | 0.00\% | 17.50\% | 20.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 19,947,703 | 18,101,276 | 54,274,913 | 49,944,024 | 45,112,298 |
| 5.Commitments and contigencies | 159,052,924 | 179,210,913 | 189,279,494 | 124,627,168 | 175,384,351 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 30.50\% | 36.44\% | 42.01\% | 40.32\% | 38.43\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.79\% | 3.32\% | 3.97\% | 3.46\% | 2.77\% |
| 3.Return on equity (ROE) (D10/A) | -0.57\% | 6.77\% | 26.30\% | 17.87\% | 16.54\% |
| 4.Return on assets (ROA) (D10/C) | -0.03\% | 0.28\% | 1.27\% | 0.85\% | 0.77\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.34\% | 1.19\% | 1.15\% | 1.36\% | 1.36\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.90\% | 2.74\% | 3.05\% | 2.80\% | 2.59\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 69.50\% | 63.56\% | 57.99\% | 59.68\% | 61.57\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 25.16 | 6.13 | 2.55 | 2.24 | 2.54 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 27.84\% | 30.25\% | 28.62\% | 29.08\% | 33.14\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.12 | 2.58 | 2.58 | 2.09 | 2.09 |
| 11.Earning per share (D10/E1) | -0.07 | 0.86 | 4.41 | 3.38 | 3.47 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 14.84\% | 13.93\% | 14.59\% | 15.80\% | 15.78\% |
| 2.Investment to total assets (C4/C) | 25.50\% | 27.59\% | 35.56\% | 35.31\% | 35.98\% |
| 3.Advances net of provisions to total assets (C8/C) | 48.30\% | 50.30\% | 42.38\% | 43.60\% | 42.71\% |
| 4.Deposits to total assets (B3/C) | 83.42\% | 85.97\% | 85.68\% | 85.18\% | 86.07\% |
| 5.Total liabilities to total assets (B/C) | 94.43\% | 94.74\% | 94.54\% | 94.40\% | 94.78\% |
| 6.Gross advances to deposits (C5/B3) | 60.60\% | 61.53\% | 52.69\% | 54.34\% | 52.11\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 56.98\% | 59.24\% | 50.40\% | 51.93\% | 49.91\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.92\% | 8.13\% | 9.03\% | 8.93\% | 6.55\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 4.46\% | 4.90\% | 6.12\% | 5.80\% | 4.76\% |
| 3.NPLs to shareholders equity (C6/A) | 91.38\% | 102.74\% | 84.44\% | 86.98\% | 63.49\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 39.31\% | 22.60\% | 33.49\% | 24.69\% | 8.08\% |
| 5.Provision against NPL to NPLs (C7/C6) | 56.34\% | 60.25\% | 67.70\% | 64.98\% | 72.70\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 4.38\% | 4.19\% | 4.83\% | 4.75\% | 4.63\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 9.33 | 10.40 | 8.37 | 4.89 | 6.20 |
| 3. Break up value per share (A/E1) | 12.64 | 12.78 | 16.76 | 18.90 | 20.95 |
| 4.Total deposit to total equity (B3/A) (times) | 19.04 | 20.54 | 17.74 | 17.92 | 18.59 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -203.75 | 15.51 | 9.12 | 10.96 | 9.65 |


| BANKISLAMI PAKISTAN LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 4,690,622 | 4,734,004 | 5,149,904 | 5,459,724 | 5,517,324 |
| 1.Share capital | 5,279,679 | 5,279,679 | 5,279,679 | 5,279,679 | 5,279,679 |
| 2.Reserves | 0 | 9,310 | 91,221 | 173,392 | 210,446 |
| 3.Un appropriated profit | $(589,057)$ | $(554,985)$ | $(220,996)$ | 6,653 | 27,199 |
| 4.Others | 29,776 | 32,382 | 169,078 | 131,809 | 728,559 |
| B.Total liabilities(B1 to B4) | 29,472,124 | 40,269,317 | 53,409,519 | 68,553,822 | 80,555,055 |
| 1.Bills payable | 485,608 | 563,020 | 798,853 | 1,251,010 | 835,562 |
| 2.Borrowings from financial institutions | 156,160 | 353,000 | 800,000 | 1,621,415 | 2,538,000 |
| 3.Deposits and other accounts | 27,911,651 | 38,198,320 | 50,468,674 | 64,110,616 | 75,169,991 |
| 4.Other/misc. liabilities | 918,705 | 1,154,977 | 1,341,992 | 1,570,781 | 2,011,502 |
| C.Total assets (C1 to C4 + C8 to C10) | 34,192,522 | 45,035,703 | 58,728,501 | 74,145,355 | 86,800,938 |
| 1.Cash and balances with treasury banks | 4,217,520 | 3,035,148 | 4,684,831 | 4,938,712 | 4,883,483 |
| 2.Balances with other banks | 2,059,808 | 569,622 | 549,411 | 806,282 | 1,018,717 |
| 3.Lending to financial institutions | 4,018,813 | 4,513,132 | 4,436,264 | 8,475,672 | 6,511,173 |
| 4. Investments | 6,653,447 | 13,732,132 | 20,891,908 | 28,817,928 | 31,429,302 |
| 5.Gross advances | 10,707,012 | 19,894,682 | 25,054,954 | 27,933,829 | 38,932,046 |
| 6.Advances-non-performing/classified | 788,665 | 741,680 | 838,101 | 1,205,222 | 1,108,871 |
| 7.Provision against advances | 249,709 | 328,972 | 389,495 | 500,567 | 623,313 |
| 8.Advances net of provision (C5-C7) | 10,457,303 | 19,565,710 | 24,665,459 | 27,433,262 | 38,308,733 |
| 9. Fixed assets | 2,375,515 | 2,066,680 | 1,816,863 | 1,919,513 | 2,966,620 |
| 10.Other/misc. assets | 4,410,116 | 1,553,279 | 1,683,765 | 1,753,986 | 1,682,910 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 2,181,887 | 3,809,955 | 5,502,154 | 5,993,510 | 6,290,316 |
| 2.Markup/interest expensed | 1,215,019 | 2,049,453 | 2,883,355 | 3,497,443 | 3,781,106 |
| 3.Net markup/interest income | 966,868 | 1,760,502 | 2,618,799 | 2,496,067 | 2,509,210 |
| 4.Provisions and write-offs | 111,198 | 5,247 | 60,523 | 96,072 | 122,746 |
| 5.Net markup/interest income after provisions | 855,670 | 1,755,255 | 2,558,276 | 2,399,995 | 2,386,464 |
| 6.Non-markup/interest income | 342,687 | 207,168 | 226,709 | 333,308 | 454,204 |
| 7.Non-markup/interest expenses | 1,770,664 | 1,920,590 | 2,176,398 | 2,263,827 | 2,528,129 |
| 8.Administrative expenses | 170,047 | 1,897,405 | 2,139,128 | 2,259,068 | 2,493,897 |
| 9.Profit/(loss) before taxation | $(572,307)$ | 41,833 | 608,587 | 469,476 | 312,539 |
| 10.Profit/(loss) after taxation | $(483,598)$ | 41,159 | 409,556 | 311,482 | 188,810 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 527,968 | 527,968 | 527,968 | 527,968 | 527,968 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 4,472,916 | 4,261,151 | 8,826,592 | 8,877,265 | 3,154,388 |
| 5.Commitments and contigencies | 1,439,984 | 4,467,998 | 4,614,660 | 7,391,771 | 10,214,720 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 44.31\% | 46.21\% | 47.60\% | 41.65\% | 39.89\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.83\% | 3.91\% | 4.46\% | 3.37\% | 2.89\% |
| 3.Return on equity (ROE) (D10/A) | -10.31\% | 0.87\% | 7.95\% | 5.71\% | 3.42\% |
| 4.Return on assets (ROA) (D10/C) | -1.41\% | 0.09\% | 0.70\% | 0.42\% | 0.22\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.00\% | 0.46\% | 0.39\% | 0.45\% | 0.52\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.50\% | 3.90\% | 4.36\% | 3.24\% | 2.75\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 55.69\% | 53.79\% | 52.40\% | 58.35\% | 60.11\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.30 | 45.36 | 3.51 | 4.81 | 7.98 |
| 9. Non-markup/interest expense to total income D7/(D1+D6) | 70.14\% | 47.81\% | 37.99\% | 35.78\% | 37.48\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.50 | 9.16 | 9.44 | 6.78 | 5.49 |
| 11.Earning per share (D10/E1) | -0.92 | 0.08 | 0.78 | 0.59 | 0.36 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 18.36\% | 8.00\% | 8.91\% | 7.75\% | 6.80\% |
| 2.Investment to total assets (C4/C) | 19.46\% | 30.49\% | 35.57\% | 38.87\% | 36.21\% |
| 3.Advances net of provisions to total assets (C8/C) | 30.58\% | 43.44\% | 42.00\% | 37.00\% | 44.13\% |
| 4.Deposits to total assets (B3/C) | 81.63\% | 84.82\% | 85.94\% | 86.47\% | 86.60\% |
| 5.Total liabilities to total assets (B/C) | 86.19\% | 89.42\% | 90.94\% | 92.46\% | 92.80\% |
| 6. Gross advances to deposits (C5/B3) | 38.36\% | 52.08\% | 49.64\% | 43.57\% | 51.79\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 38.15\% | 51.61\% | 48.87\% | 42.50\% | 50.10\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.37\% | 3.73\% | 3.35\% | 4.31\% | 2.85\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 2.33\% | 1.65\% | 1.55\% | 1.79\% | 1.60\% |
| 3.NPLs to shareholders equity (C6/A) | 16.81\% | 15.67\% | 16.27\% | 22.07\% | 20.10\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 44.53\% | 1.59\% | 15.54\% | 19.19\% | 19.69\% |
| 5.Provision against NPL to NPLs (C7/C6) | 31.66\% | 44.35\% | 46.47\% | 41.53\% | 56.21\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 13.72\% | 10.51\% | 8.77\% | 7.36\% | 6.36\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.31 | 0.94 | 0.90 | 1.35 | 1.85 |
| 3.Break up value per share (A/E1) | 8.88 | 8.97 | 9.75 | 10.34 | 10.45 |
| 4.Total deposit to total equity (B3/A) (times) | 5.95 | 8.07 | 9.80 | 11.74 | 13.62 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | $-9.25$ | 103.53 | 21.55 | 28.50 | 16.71 |


| BURJ BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 4,801,589 | 4,266,067 | 5,777,579 | 5,864,255 | 5,299,031 |
| 1.Share capital | 5,010,458 | 5,010,458 | 7,410,458 | 7,410,458 | 8,167,527 |
| 2.Reserves | 16,751 | 16,751 | 16,751 | 2,030 | 2,030 |
| 3.Un appropriated profit | $(225,620)$ | $(761,142)$ | $(1,649,630)$ | $(1,548,233)$ | $(2,870,526)$ |
| 4.Others | 40,191 | 59,916 | 26,999 | 73,226 | 62,177 |
| B.Total liabilities(B1 to B4) | 8,166,895 | 13,349,703 | 21,851,637 | 41,247,971 | 48,027,855 |
| 1.Bills payable | 58,263 | 86,867 | 210,932 | 390,795 | 507,471 |
| 2.Borrowings from financial institutions | 1,094,375 | 287,291 | 447,300 | 3,087,150 | 3,052,474 |
| 3.Deposits and other accounts | 6,784,750 | 12,636,083 | 20,341,241 | 35,922,038 | 42,697,675 |
| 4.Other/misc. liabilities | 229,507 | 339,462 | 852,164 | 1,847,988 | 1,770,235 |
| C.Total assets (C1 to C4 + C8 to C10) | 13,008,675 | 17,675,686 | 27,656,215 | 47,185,452 | 53,389,063 |
| 1.Cash and balances with treasury banks | 675,988 | 1,324,461 | 1,379,696 | 2,452,464 | 2,751,089 |
| 2.Balances with other banks | 577,349 | 400,468 | 2,215,636 | 907,255 | 1,056,489 |
| 3.Lending to financial institutions | 2,857,942 | 2,679,753 | 0 | 0 | 7,689,704 |
| 4.Investments | 2,861,751 | 5,050,878 | 9,982,793 | 17,156,398 | 9,226,189 |
| 5.Gross advances | 5,001,443 | 6,236,849 | 13,233,151 | 24,077,313 | 30,481,081 |
| 6.Advances-non-performing/classified | 731,740 | 1,153,118 | 1,020,934 | 1,029,984 | 1,758,223 |
| 7.Provision against advances | 237,821 | 620,647 | 802,014 | 706,781 | 1,525,955 |
| 8.Advances net of provision (C5-C7) | 4,763,622 | 5,616,202 | 12,431,137 | 23,370,532 | 28,955,126 |
| 9. Fixed assets | 600,626 | 646,645 | 671,890 | 1,130,246 | 1,057,349 |
| 10.Other/misc. assets | 671,397 | 1,957,279 | 975,063 | 2,168,557 | 2,653,117 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,131,873 | 1,263,461 | 2,375,585 | 3,603,352 | 3,698,464 |
| 2.Markup/interest expensed | 650,752 | 726,325 | 1,423,171 | 2,594,187 | 2,746,105 |
| 3.Net markup/interest income | 481,121 | 537,136 | 952,414 | 1,009,165 | 952,359 |
| 4.Provisions and write-offs | 257,089 | 406,279 | 251,580 | $(173,859)$ | 821,404 |
| 5.Net markup/interest income after provisions | 224,032 | 130,857 | 700,834 | 1,183,024 | 130,955 |
| 6.Non-markup/interest income | 56,818 | 64,260 | 188,537 | 456,150 | 613,408 |
| 7.Non-markup/interest expenses | 686,002 | 1,019,677 | 1,236,279 | 1,605,828 | 2,483,137 |
| 8.Administrative expenses | 685,677 | 986,592 | 1,229,345 | 1,613,203 | 2,474,739 |
| 9.Profit/(loss) before taxation | $(405,152)$ | $(824,560)$ | $(346,908)$ | 33,346 | $(1,738,774)$ |
| 10.Profit/(loss) after taxation | $(292,627)$ | $(535,522)$ | $(288,488)$ | 84,646 | $(1,133,026)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 501,046 | 501,046 | 741,046 | 741,046 | 816,753 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 654,955 | 2,667,586 | 5,394,077 | 7,024,807 | $(774,193)$ |
| 5.Commitments and contigencies | 1,911,426 | 5,704,888 | 1,296,300 | 3,709,955 | 3,010,035 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 42.51\% | 42.51\% | 40.09\% | 28.01\% | 25.75\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.70\% | 3.04\% | 3.44\% | 2.14\% | 1.78\% |
| 3.Return on equity (ROE) (D10/A) | -6.09\% | -12.55\% | -4.99\% | 1.44\% | -21.38\% |
| 4. Return on assets (ROA) (D10/C) | -2.25\% | -3.03\% | -1.04\% | 0.18\% | -2.12\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.44\% | 0.36\% | 0.68\% | 0.97\% | 1.15\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.72\% | 0.74\% | 2.53\% | 2.51\% | 0.25\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 57.49\% | 57.49\% | 59.91\% | 71.99\% | 74.25\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -1.69 | -1.20 | -3.54 | 48.38 | -1.42 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 57.71\% | 76.80\% | 48.21\% | 39.56\% | 57.59\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 12.07 | 15.35 | 6.52 | 3.54 | 4.03 |
| 11.Earning per share (D10/E1) | -0.58 | -1.07 | -0.39 | 0.11 | -1.39 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 9.63\% | 9.76\% | 13.00\% | 7.12\% | 7.13\% |
| 2.Investment to total assets (C4/C) | 22.00\% | 28.58\% | 36.10\% | 36.36\% | 17.28\% |
| 3.Advances net of provisions to total assets (C8/C) | 36.62\% | 31.77\% | 44.95\% | 49.53\% | 54.23\% |
| 4.Deposits to total assets (B3/C) | 52.16\% | 71.49\% | 73.55\% | 76.13\% | 79.97\% |
| 5. Total liabilities to total assets (B/C) | 62.78\% | 75.53\% | 79.01\% | 87.42\% | 89.96\% |
| 6.Gross advances to deposits (C5/B3) | 73.72\% | 49.36\% | 65.06\% | 67.03\% | 71.39\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 63.48\% | 48.26\% | 63.66\% | 61.72\% | 66.63\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 14.63\% | 18.49\% | 7.71\% | 4.28\% | 5.77\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 4.76\% | 9.95\% | 6.06\% | 2.94\% | 5.01\% |
| 3.NPLs to shareholders equity (C6/A) | 15.24\% | 27.03\% | 17.67\% | 17.56\% | 33.18\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 108.10\% | 65.46\% | 31.37\% | -24.60\% | 53.83\% |
| 5.Provision against NPL to NPLs (C7/C6) | 32.50\% | 53.82\% | 78.56\% | 68.62\% | 86.79\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 36.91\% | 24.14\% | 20.89\% | 12.43\% | 9.93\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.40 | 1.34 | 0.22 | 0.63 | 0.57 |
| 3. Break up value per share (A/E1) | 9.58 | 8.51 | 7.80 | 7.91 | 6.49 |
| 4.Total deposit to total equity (B3/A) (times) | 1.41 | 2.96 | 3.52 | 6.13 | 8.06 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -2.24 | -4.98 | -18.70 | 82.99 | 0.68 |


| UBAI ISLAMIC BANK PAKISTAN LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 6,040,247 | 6,048,321 | 6,244,902 | 6,793,362 | 6,929,614 |
| 1.Share capital | 6,776,030 | 6,776,030 | 6,776,030 | 6,976,030 | 6,976,030 |
| 2.Reserves | 45,347 | 46,961 | 85,058 | 69,140 | 27,372 |
| 3.Un appropriated profit | $(781,130)$ | $(774,670)$ | $(616,186)$ | $(251,808)$ | $(73,788)$ |
| 4.Others | 18 | 18 | $(4,758)$ | 82,738 | 32,819 |
| B.Total liabilities(B1 to B4) | 29,328,629 | 33,840,397 | 41,959,624 | 56,633,462 | 73,294,179 |
| 1.Bills payable | 279,493 | 411,944 | 394,426 | 659,035 | 1,208,862 |
| 2.Borrowings from financial institutions | 125,000 | 950,000 | 1,898,500 | 1,600,000 | 2,938,000 |
| 3.Deposits and other accounts | 27,980,906 | 31,414,908 | 38,491,607 | 53,110,048 | 67,639,224 |
| 4.Other/misc. liabilities | 943,230 | 1,063,545 | 1,175,091 | 1,264,379 | 1,508,093 |
| C.Total assets (C1 to C4 + C8 to C10) | 35,368,894 | 39,888,736 | 48,199,768 | 63,509,562 | 80,256,612 |
| 1.Cash and balances with treasury banks | 2,932,264 | 3,197,884 | 3,429,994 | 4,196,103 | 5,291,178 |
| 2.Balances with other banks | 2,430,437 | 3,455,665 | 1,116,928 | 5,660,301 | 1,840,378 |
| 3.Lending to financial institutions | 2,591,905 | 1,020,725 | 3,826,084 | 3,206,945 | 9,740,822 |
| 4. Investments | 2,822,723 | 5,945,370 | 12,937,179 | 21,334,833 | 25,044,279 |
| 5.Gross advances | 20,961,592 | 23,532,837 | 24,457,951 | 27,076,428 | 36,758,909 |
| 6.Advances-non-performing/classified | 719,088 | 1,858,799 | 2,130,721 | 2,494,271 | 2,602,630 |
| 7.Provision against advances | 371,979 | 553,203 | 568,908 | 761,761 | 1,218,523 |
| 8.Advances net of provision (C5-C7) | 20,589,613 | 22,979,634 | 23,889,043 | 26,314,667 | 35,540,386 |
| $9 . F i x e d$ assets | 1,727,298 | 1,703,588 | 1,597,770 | 1,535,272 | 1,454,910 |
| 10.Other/misc. assets | 2,274,654 | 1,585,870 | 1,402,770 | 1,261,441 | 1,344,659 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 3,647,145 | 4,071,552 | 4,632,785 | 5,682,122 | 5,776,631 |
| 2.Markup/interest expensed | 1,805,943 | 2,129,570 | 2,395,995 | 2,807,792 | 2,662,743 |
| 3.Net markup/interest income | 1,841,202 | 1,941,982 | 2,236,790 | 2,874,330 | 2,874,330 |
| 4.Provisions and write-offs | 115,136 | 181,224 | 10,075 | 192,853 | 456,762 |
| 5.Net markup/interest income after provisions | 1,726,066 | 1,760,758 | 2,226,715 | 2,681,477 | 2,681,477 |
| 6.Non-markup/interest income | 365,353 | 366,335 | 457,136 | 695,344 | 743,300 |
| 7.Non-markup/interest expenses | 1,739,369 | 2,109,362 | 2,367,722 | 2,877,315 | 3,188,529 |
| 8.Administrative expenses | 1,724,467 | 2,095,563 | 2,337,312 | 2,847,694 | 3,182,536 |
| 9.Profit/(loss) before taxation | 352,050 | 17,731 | 316,129 | 499,506 | 211,897 |
| 10.Profit/(loss) after taxation | 226,737 | 8,074 | 190,486 | 344,724 | 136,860 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 677,603 | 677,603 | 677,603 | 677,603 | 697,603 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(1,285,767)$ | 4,676,276 | 4,983,772 | 13,506,038 | 1,263,349 |
| 5.Commitments and contigencies | 17,830,878 | 5,704,888 | 10,461,483 | 9,106,647 | 15,532,819 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 50.48\% | 47.70\% | 48.28\% | 50.59\% | 49.76\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.21\% | 4.87\% | 4.64\% | 4.53\% | 3.88\% |
| 3.Return on equity (ROE) (D10/A) | 3.75\% | 0.13\% | 3.05\% | 5.07\% | 1.98\% |
| 4.Return on assets (ROA) (D10/C) | 0.64\% | 0.02\% | 0.40\% | 0.54\% | 0.17\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.03\% | 0.92\% | 0.95\% | 1.09\% | 0.93\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.88\% | 4.41\% | 4.62\% | 4.22\% | 3.34\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 49.52\% | 52.30\% | 51.72\% | 49.41\% | 46.10\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 4.90 | 118.19 | 7.39 | 5.70 | 15.02 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 43.35\% | 47.53\% | 46.52\% | 45.12\% | 48.90\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 4.72 | 5.72 | 5.11 | 4.10 | 4.28 |
| 11.Earning per share (D10/E1) | 0.33 | 0.01 | 0.28 | 0.51 | 0.20 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 15.16\% | 16.68\% | 9.43\% | 15.52\% | 8.89\% |
| 2.Investment to total assets (C4/C) | 7.98\% | 14.90\% | 26.84\% | 33.59\% | 31.21\% |
| 3.Advances net of provisions to total assets (C8/C) | 58.21\% | 57.61\% | 49.56\% | 41.43\% | 44.28\% |
| 4.Deposits to total assets (B3/C) | 79.11\% | 78.76\% | 79.86\% | 83.63\% | 84.28\% |
| 5.Total liabilities to total assets (B/C) | 82.92\% | 84.84\% | 87.05\% | 89.17\% | 91.32\% |
| 6.Gross advances to deposits (C5/B3) | 74.91\% | 74.91\% | 63.54\% | 50.98\% | 54.35\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 74.58\% | 72.71\% | 60.55\% | 49.49\% | 52.08\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 3.43\% | 7.90\% | 8.71\% | 9.21\% | 7.08\% |
| 2. Provisions against NPLs to gross advances (C7/C5) | 1.77\% | 2.35\% | 2.33\% | 2.81\% | 3.31\% |
| 3.NPLs to shareholders equity (C6/A) | 11.90\% | 30.73\% | 34.12\% | 36.72\% | 37.56\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 30.95\% | 32.76\% | 1.77\% | 25.32\% | 37.48\% |
| 5.Provision against NPL to NPLs (C7/C6) | 51.73\% | 29.76\% | 26.70\% | 30.54\% | 46.82\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 17.08\% | 15.16\% | 12.96\% | 10.70\% | 8.63\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.95 | 0.94 | 1.68 | 1.34 | 2.24 |
| 3. Break up value per share (A/E1) | 8.91 | 8.93 | 9.22 | 10.03 | 9.93 |
| 4.Total deposit to total equity (B3/A) (times) | 4.63 | 5.19 | 6.16 | 7.82 | 9.76 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -5.67 | 579.18 | 26.16 | 39.18 | 9.23 |


| FAYSAL BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 11,373,147 | 16,614,625 | 17,808,183 | 18,788,030 | 20,587,722 |
| 1.Share capital | 6,090,911 | 7,309,094 | 8,243,118 | 9,273,508 | 10,432,697 |
| 2.Reserves | 4,030,056 | 7,354,688 | 6,591,131 | 6,309,083 | 6,554,197 |
| 3.Un appropriated profit | 1,252,180 | 1,950,843 | 2,973,934 | 3,205,439 | 3,600,828 |
| 4.Others | 1,519,902 | $(96,855)$ | 1,419,732 | 2,249,013 | 1,578,471 |
| B.Total liabilities(B1 to B4) | 167,899,404 | 250,803,153 | 273,354,667 | 292,086,428 | 333,113,514 |
| 1.Bills payable | 1,465,451 | 3,218,859 | 3,075,642 | 4,244,494 | 4,968,610 |
| 2.Borrowings from financial institutions | 34,985,766 | 34,635,904 | 39,696,986 | 35,568,109 | 45,446,528 |
| 3.Deposits and other accounts | 123,469,683 | 195,315,204 | 214,614,731 | 240,712,826 | 271,134,303 |
| 4.Other/misc. liabilities | 7,978,504 | 17,633,186 | 15,967,308 | 11,560,999 | 11,564,073 |
| C.Total assets (C1 to C4 + C8 to C10) | 180,792,453 | 267,320,923 | 292,582,582 | 313,123,471 | 355,279,707 |
| 1.Cash and balances with treasury banks | 8,427,202 | 17,428,924 | 18,445,108 | 24,508,852 | 28,422,497 |
| 2.Balances with other banks | 508,795 | 5,727,909 | 4,685,718 | 1,209,313 | 1,011,980 |
| 3.Lending to financial institutions | 15,017,826 | 0 | 0 | 0 | 300,000 |
| 4. Investments | 56,459,447 | 86,418,549 | 93,438,545 | 88,019,396 | 113,319,478 |
| 5.Gross advances | 98,384,470 | 151,206,409 | 165,483,330 | 190,851,275 | 204,343,186 |
| 6.Advances-non-performing/classified | 10,671,030 | 24,707,758 | 26,044,119 | 27,549,729 | 27,618,619 |
| 7.Provision against advances | 7,038,469 | 17,499,640 | 17,321,335 | 18,552,070 | 20,152,882 |
| 8.Advances net of provision (C5-C7) | 91,346,001 | 133,706,769 | 148,161,995 | 172,299,205 | 184,190,304 |
| $9 . F i x e d$ assets | 2,787,617 | 8,726,406 | 10,849,607 | 10,859,963 | 10,250,910 |
| 10.Other/misc. assets | 6,245,565 | 15,312,366 | 17,001,609 | 16,226,742 | 17,784,538 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 16,957,875 | 19,710,460 | 28,825,449 | 28,802,150 | 27,790,468 |
| 2.Markup/interest expensed | 11,946,579 | 13,919,256 | 19,619,095 | 19,838,745 | 16,945,315 |
| 3. Net markup/interest income | 5,011,296 | 5,791,204 | 9,206,354 | 8,963,405 | 10,845,153 |
| 4.Provisions and write-offs | 2,191,883 | 2,201,824 | 695,245 | 1,400,820 | 2,116,394 |
| 5.Net markup/interest income after provisions | 2,819,413 | 3,589,380 | 8,511,109 | 7,562,585 | 8,728,759 |
| 6.Non-markup/interest income | 2,804,695 | 4,012,338 | 4,070,369 | 5,281,719 | 4,526,184 |
| 7.Non-markup/interest expenses | 4,312,044 | 6,774,664 | 11,103,387 | 11,003,691 | 11,100,821 |
| 8.Administrative expenses | 4,285,459 | 6,644,072 | 10,813,919 | 10,809,749 | 11,079,122 |
| 9.Profit/(loss) before taxation | 1,320,043 | 827,054 | 1,478,091 | 1,835,427 | 2,160,779 |
| 10.Profit/(loss) after taxation | 1,212,527 | 1,190,329 | 1,280,296 | 1,419,844 | 1,849,906 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 609,091 | 730,909 | 824,312 | 927,351 | 1,043,270 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 20.00\% | 12.50\% | 12.50\% | 12.50\% |
| 4.Cash generated from operating activities | 17,897,098 | 8,881,898 | 5,911,646 | $(4,808,638)$ | 28,733,100 |
| 5.Commitments and contigencies | 79,757,936 | 164,784,857 | 173,978,654 | 118,519,052 | 157,612,835 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 29.55\% | 29.38\% | 31.94\% | 31.12\% | 39.02\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.77\% | 2.17\% | 3.15\% | 2.86\% | 3.05\% |
| 3.Return on equity (ROE) (D10/A) | 10.66\% | 7.16\% | 7.19\% | 7.56\% | 8.99\% |
| 4.Return on assets (ROA) (D10/C) | 0.67\% | 0.45\% | 0.44\% | 0.45\% | 0.52\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.55\% | 1.50\% | 1.39\% | 1.69\% | 1.27\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.56\% | 1.34\% | 2.91\% | 2.42\% | 2.46\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 70.45\% | 70.62\% | 68.06\% | 68.88\% | 60.98\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 3.25 | 8.03 | 7.32 | 5.89 | 5.13 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 21.82\% | 28.56\% | 33.75\% | 32.28\% | 34.35\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.53 | 1.66 | 2.66 | 2.05 | 2.45 |
| 11.Earning per share (D10/E1) | 1.99 | 1.63 | 1.55 | 1.53 | 1.77 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 4.94\% | 8.66\% | 7.91\% | 8.21\% | 8.28\% |
| 2.Investment to total assets (C4/C) | 31.23\% | 32.33\% | 31.94\% | 28.11\% | 31.90\% |
| 3.Advances net of provisions to total assets (C8/C) | 50.53\% | 50.02\% | 50.64\% | 55.03\% | 51.84\% |
| 4.Deposits to total assets (B3/C) | 68.29\% | 73.06\% | 73.35\% | 76.87\% | 76.32\% |
| 5.Total liabilities to total assets (B/C) | 92.87\% | 93.82\% | 93.43\% | 93.28\% | 93.76\% |
| 6. Gross advances to deposits (C5/B3) | 79.68\% | 77.42\% | 77.11\% | 79.29\% | 75.37\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 62.09\% | 65.76\% | 65.07\% | 69.08\% | 64.55\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 10.85\% | 16.34\% | 15.74\% | 14.44\% | 13.52\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 7.15\% | 11.57\% | 10.47\% | 9.72\% | 9.86\% |
| 3.NPLs to shareholders equity (C6/A) | 93.83\% | 148.71\% | 146.25\% | 146.63\% | 134.15\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 31.14\% | 12.58\% | 4.01\% | 7.55\% | 10.50\% |
| 5.Provision against NPL to NPLs (C7/C6) | 65.96\% | 70.83\% | 66.51\% | 67.34\% | 72.97\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 6.29\% | 6.22\% | 6.09\% | 6.00\% | 5.79\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 7.01 | 9.92 | 9.77 | 6.31 | 7.66 |
| 3. Break up value per share (A/E1) | 18.67 | 22.73 | 21.60 | 20.26 | 19.73 |
| 4.Total deposit to total equity (B3/A) (times) | 10.86 | 11.76 | 12.05 | 12.81 | 13.17 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 14.76 | 7.46 | 4.62 | $-3.39$ | 15.53 |


| HABIB BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 75,133,715 | 86,842,059 | 100,147,132 | 118,717,213 | 130,634,311 |
| 1.Share capital | 9,108,000 | 10,018,800 | 11,020,680 | 12,122,748 | 13,335,023 |
| 2.Reserves | 27,527,380 | 29,355,555 | 32,145,755 | 39,379,354 | 43,550,373 |
| 3.Un appropriated profit | 38,498,335 | 47,467,704 | 56,980,697 | 67,215,111 | 73,748,915 |
| 4.Others | 9,236,083 | 9,408,712 | 9,439,856 | 14,012,443 | 11,799,943 |
| B.Total liabilities(B1 to B4) | 779,554,995 | 828,448,632 | 1,029,967,217 | 1,477,744,818 | 1,572,837,124 |
| 1.Bills payable | 10,041,542 | 9,775,093 | 13,894,502 | 18,943,207 | 19,422,316 |
| 2.Borrowings from financial institutions | 52,542,978 | 40,459,860 | 39,473,670 | 196,580,548 | 107,864,424 |
| 3.Deposits and other accounts | 682,750,079 | 747,374,799 | 933,631,525 | 1,214,963,700 | 1,401,229,814 |
| 4.Other/misc. liabilities | 34,220,396 | 30,838,880 | 42,967,520 | 47,257,363 | 44,320,570 |
| C.Total assets (C1 to C4 + C8 to C10) | 863,924,793 | 924,699,403 | 1,139,554,205 | 1,610,474,474 | 1,715,271,378 |
| 1.Cash and balances with treasury banks | 79,839,836 | 81,640,246 | 103,399,623 | 157,229,517 | 135,476,687 |
| 2.Balances with other banks | 40,366,687 | 37,413,185 | 47,349,505 | 47,980,032 | 57,341,769 |
| 3.Lending to financial institutions | 5,352,873 | 30,339,344 | 41,581,029 | 24,828,255 | 35,271,477 |
| 4. Investments | 216,467,532 | 254,909,116 | 418,604,147 | 797,094,548 | 826,062,308 |
| 5.Gross advances | 490,010,583 | 502,445,637 | 503,453,704 | 545,788,112 | 606,070,864 |
| 6.Advances-non-performing/classified | 49,438,255 | 53,607,643 | 56,549,062 | 56,236,494 | 55,516,165 |
| 7.Provision against advances | 35,348,084 | 42,695,625 | 46,086,048 | 45,970,206 | 42,370,127 |
| 8.Advances net of provision (C5-C7) | 454,662,499 | 459,750,012 | 457,367,656 | 499,817,906 | 563,700,737 |
| 9. Fixed assets | 16,766,668 | 16,155,290 | 19,167,654 | 23,632,324 | 25,706,315 |
| 10.Other/misc. assets | 50,468,698 | 44,492,210 | 52,084,591 | 59,891,892 | 71,712,085 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 76,076,347 | 81,325,028 | 98,580,423 | 116,772,653 | 120,222,773 |
| 2.Markup/interest expensed | 33,405,813 | 34,330,255 | 42,182,220 | 59,012,392 | 65,207,109 |
| 3.Net markup/interest income | 42,670,534 | 46,994,773 | 56,398,203 | 57,760,261 | 57,760,261 |
| 4.Provisions and write-offs | 9,089,659 | 7,585,664 | 6,925,497 | 6,767,037 | 1,399,859 |
| 5.Net markup/interest income after provisions | 33,580,875 | 39,409,109 | 49,472,706 | 50,993,224 | 50,993,224 |
| 6.Non-markup/interest income | 11,159,612 | 12,762,431 | 14,782,861 | 15,960,106 | 19,323,280 |
| 7.Non-markup/interest expenses | 23,358,851 | 25,131,510 | 29,934,169 | 31,391,573 | 36,805,757 |
| 8.Administrative expenses | 22,745,955 | 24,252,960 | 29,433,961 | 30,381,020 | 36,109,857 |
| 9.Profit/(loss) before taxation | 21,381,636 | 27,040,030 | 34,321,398 | 35,561,757 | 36,133,328 |
| 10.Profit/(loss) after taxation | 13,400,749 | 17,034,380 | 22,333,022 | 22,791,598 | 23,027,095 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 910,800 | 1,001,880 | 1,102,068 | 1,212,275 | 1,333,502 |
| 2.Cash dividend | 60.00\% | 65.00\% | 70.00\% | 75.00\% | 80.00\% |
| 3.Stock dividend/bonus shares | 10.00\% | 10.00\% | 10.00\% | 10.00\% | 10.00\% |
| 4.Cash generated from operating activities | 107,753,133 | 42,055,186 | 206,730,148 | 404,298,555 | 30,005,631 |
| 5.Commitments and contigencies | 358,083,924 | 253,403,791 | 572,908,009 | 584,090,071 | 768,050,018 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 56.09\% | 57.79\% | 57.21\% | 49.46\% | 48.04\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.94\% | 5.08\% | 4.95\% | 3.59\% | 3.21\% |
| 3.Return on equity (ROE) (D10/A) | 17.84\% | 19.62\% | 22.30\% | 19.20\% | 17.63\% |
| 4.Return on assets (ROA) (D10/C) | 1.55\% | 1.84\% | 1.96\% | 1.42\% | 1.34\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.29\% | 1.38\% | 1.30\% | 0.99\% | 1.13\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.89\% | 4.26\% | 4.34\% | 3.17\% | 2.97\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 43.91\% | 42.21\% | 42.79\% | 50.54\% | 54.24\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.06 | 0.90 | 0.86 | 0.85 | 1.00 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 26.78\% | 26.71\% | 26.41\% | 23.65\% | 26.38\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.04 | 1.90 | 1.99 | 1.90 | 1.87 |
| 11.Earning per share (D10/E1) | 14.71 | 17.00 | 20.26 | 18.80 | 17.27 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 13.91\% | 12.87\% | 13.23\% | 12.74\% | 11.24\% |
| 2.Investment to total assets (C4/C) | 25.06\% | 27.57\% | 36.73\% | 49.49\% | 48.16\% |
| 3.Advances net of provisions to total assets (C8/C) | 52.63\% | 49.72\% | 40.14\% | 31.04\% | 32.86\% |
| 4.Deposits to total assets (B3/C) | 79.03\% | 80.82\% | 81.93\% | 75.44\% | 81.69\% |
| 5.Total liabilities to total assets (B/C) | 90.23\% | 89.59\% | 90.38\% | 91.76\% | 91.70\% |
| 6. Gross advances to deposits (C5/B3) | 71.77\% | 67.23\% | 53.92\% | 44.92\% | 43.25\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 66.64\% | 63.78\% | 51.74\% | 38.67\% | 40.16\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 10.09\% | 10.67\% | 11.23\% | 10.30\% | 9.16\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 7.21\% | 8.50\% | 9.15\% | 8.42\% | 6.99\% |
| 3.NPLs to shareholders equity (C6/A) | 65.80\% | 61.73\% | 56.47\% | 47.37\% | 42.50\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 25.71\% | 17.77\% | 15.03\% | 14.72\% | 3.30\% |
| 5.Provision against NPL to NPLs (C7/C6) | 71.50\% | 79.64\% | 81.50\% | 81.74\% | 76.32\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.70\% | 9.39\% | 8.79\% | 7.37\% | 7.62\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 4.77 | 2.92 | 5.72 | 4.92 | 5.88 |
| 3.Break up value per share (A/E1) | 82.49 | 86.68 | 90.87 | 97.93 | 97.96 |
| 4. Total deposit to total equity (B3/A) (times) | 9.09 | 8.61 | 9.32 | 10.23 | 10.73 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 8.04 | 2.47 | 9.26 | 17.74 | 1.30 |


| HABIB METROPOLITAN BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 18,900,286 | 20,956,902 | 24,200,175 | 26,002,357 | 27,365,571 |
| 1.Share capital | 7,527,525 | 8,731,929 | 10,478,315 | 10,478,315 | 10,478,315 |
| 2.Reserves | 7,587,835 | 8,151,443 | 8,807,718 | 9,488,277 | 10,193,511 |
| 3.Un appropriated profit | 3,784,926 | 4,073,530 | 4,914,142 | 6,035,765 | 6,693,745 |
| 4.Others | $(148,629)$ | $(646,585)$ | 335,268 | 2,186,254 | 619,712 |
| B.Total liabilities(B1 to B4) | 218,406,844 | 231,820,564 | 267,380,606 | 276,121,476 | 283,410,354 |
| 1.Bills payable | 3,111,467 | 2,572,954 | 3,733,794 | 4,092,268 | 3,982,213 |
| 2.Borrowings from financial institutions | 68,186,674 | 62,529,729 | 70,331,887 | 45,102,640 | 23,057,002 |
| 3.Deposits and other accounts | 142,185,495 | 160,314,211 | 185,281,216 | 217,670,832 | 247,507,718 |
| 4.Other/misc. liabilities | 4,923,208 | 6,403,670 | 8,033,709 | 9,255,736 | 8,863,421 |
| C.Total assets (C1 to C4 + C8 to C10) | 237,158,501 | 252,130,881 | 291,916,049 | 304,310,087 | 311,395,637 |
| 1.Cash and balances with treasury banks | 11,192,498 | 13,923,393 | 14,233,690 | 16,918,780 | 21,208,774 |
| 2.Balances with other banks | 4,836,399 | 3,123,094 | 3,551,591 | 5,151,149 | 3,552,694 |
| 3.Lending to financial institutions | 150,000 | 3,190,399 | 2,361,754 | 0 | 0 |
| 4. Investments | 111,679,520 | 100,849,146 | 147,459,163 | 160,733,315 | 142,327,147 |
| 5.Gross advances | 106,922,608 | 127,350,007 | 119,679,648 | 122,833,194 | 144,143,950 |
| 6.Advances-non-performing/classified | 6,364,665 | 7,463,452 | 15,427,848 | 17,729,487 | 16,973,536 |
| 7.Provision against advances | 4,629,476 | 7,522,371 | 6,332,273 | 12,388,996 | 14,310,013 |
| 8.Advances net of provision (C5-C7) | 102,293,132 | 119,827,636 | 113,347,375 | 110,444,198 | 129,833,937 |
| 9.Fixed assets | 2,465,977 | 3,387,452 | 3,230,658 | 3,000,827 | 3,035,526 |
| 10.Other/misc. assets | 4,540,975 | 7,829,761 | 7,731,818 | 8,061,818 | 11,437,559 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 21,376,259 | 23,281,800 | 27,263,385 | 28,566,583 | 24,641,671 |
| 2.Markup/interest expensed | 14,636,228 | 16,407,604 | 19,536,154 | 19,654,046 | 15,569,764 |
| 3. Net markup/interest income | 6,740,031 | 6,874,196 | 7,727,231 | 8,333,117 | 9,071,907 |
| 4.Provisions and write-offs | 2,569,646 | 3,041,548 | 2,754,602 | 2,693,747 | 2,109,230 |
| 5.Net markup/interest income after provisions | 4,141,160 | 3,832,648 | 4,972,629 | 5,639,370 | 6,962,677 |
| 6.Non-markup/interest income | 3,713,321 | 4,429,981 | 5,199,463 | 4,878,249 | 4,819,725 |
| 7.Non-markup/interest expenses | 3,656,972 | 4,335,039 | 5,527,286 | 6,055,715 | 6,665,108 |
| 8.Administrative expenses | 3,550,647 | 4,199,115 | 4,949,323 | 5,772,029 | 6,519,316 |
| 9.Profit/(loss) before taxation | 4,226,734 | 4,027,590 | 4,644,806 | 5,041,324 | 5,117,294 |
| 10.Profit/(loss) after taxation | 2,746,563 | 2,809,369 | 3,289,199 | 3,396,358 | 3,526,768 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 752,753 | 873,193 | 1,047,831 | 1,047,831 | 1,047,831 |
| 2.Cash dividend | 10.00\% | 0.00\% | 15.00\% | 20.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 16.00\% | 20.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 58,187,921 | $(6,943,837)$ | 44,258,963 | 17,498,743 | $(10,830,851)$ |
| 5.Commitments and contigencies | 116,806,754 | 200,438,547 | 200,438,547 | 127,978,834 | 154,599,211 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 31.53\% | 29.53\% | 28.34\% | 29.17\% | 36.82\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.84\% | 2.73\% | 2.65\% | 2.93\% | 2.91\% |
| 3. Return on equity (ROE) (D10/A) | 14.53\% | 13.41\% | 13.59\% | 13.06\% | 12.89\% |
| 4.Return on assets (ROA) (D10/C) | 1.16\% | 1.11\% | 1.13\% | 1.12\% | 1.13\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.57\% | 1.76\% | 1.78\% | 1.60\% | 1.55\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.75\% | 1.52\% | 1.70\% | 1.85\% | 2.24\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 68.47\% | 70.47\% | 71.66\% | 68.80\% | 63.18\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.84 | 1.04 | 1.07 | 1.14 | 1.27 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 14.58\% | 15.64\% | 17.03\% | 18.11\% | 22.62\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.96 | 0.95 | 0.95 | 1.18 | 1.35 |
| 11.Earning per share (D10/E1) | 3.65 | 3.22 | 3.14 | 3.24 | 3.37 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 6.76\% | 6.76\% | 6.09\% | 7.25\% | 7.95\% |
| 2.Investment to total assets (C4/C) | 47.09\% | 40.00\% | 50.51\% | 52.82\% | 45.71\% |
| 3.Advances net of provisions to total assets (C8/C) | 43.13\% | 47.53\% | 38.83\% | 36.29\% | 41.69\% |
| 4.Deposits to total assets (B3/C) | 59.95\% | 63.58\% | 63.47\% | 71.53\% | 79.48\% |
| 5.Total liabilities to total assets (B/C) | 92.09\% | 91.94\% | 91.60\% | 90.74\% | 91.01\% |
| 6. Gross advances to deposits (C5/B3) | 75.20\% | 79.44\% | 64.59\% | 56.43\% | 58.24\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 50.83\% | 57.15\% | 46.82\% | 46.74\% | 53.28\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 5.95\% | 5.86\% | 12.89\% | 14.43\% | 11.78\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 4.33\% | 5.91\% | 5.29\% | 10.09\% | 9.93\% |
| 3.NPLs to shareholders equity (C6/A) | 33.67\% | 35.61\% | 63.75\% | 68.18\% | 62.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 55.51\% | 40.43\% | 43.50\% | 21.74\% | 14.74\% |
| 5.Provision against NPL to NPLs (C7/C6) | 72.74\% | 100.79\% | 41.04\% | 69.88\% | 84.31\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.97\% | 8.31\% | 8.29\% | 8.54\% | 8.79\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 6.18 | 9.56 | 8.28 | 4.92 | 5.65 |
| 3. Break up value per share (A/E1) | 25.11 | 24.00 | 23.10 | 24.82 | 26.12 |
| 4.Total deposit to total equity (B3/A) (times) | 7.52 | 7.65 | 7.66 | 8.37 | 9.04 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 21.19 | -2.47 | 13.46 | 5.15 | -3.07 |


| JS BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 5,622,453 | 7,237,084 | 8,809,116 | 10,663,502 | 11,026,877 |
| 1.Share capital | 6,127,605 | 8,149,715 | 10,002,930 | 10,724,643 | 10,724,643 |
| 2.Reserves | 18,040 | 18,040 | 89,978 | 231,441 | 301,698 |
| 3.Un appropriated profit | $(523,192)$ | $(930,671)$ | $(1,283,792)$ | $(292,582)$ | 536 |
| 4.Others | 32,106 | $(1,398,798)$ | $(28,080)$ | 283,046 | 280,691 |
| B.Total liabilities(B1 to B4) | 27,240,361 | 33,545,361 | 45,721,589 | 73,072,229 | 103,441,191 |
| 1.Bills payable | 320,492 | 369,620 | 1,246,994 | 713,747 | 1,414,793 |
| 2. Borrowings from financial institutions | 5,039,635 | 5,524,410 | 3,171,800 | 8,704,685 | 20,150,846 |
| 3.Deposits and other accounts | 21,313,791 | 26,276,328 | 40,174,351 | 61,934,787 | 80,055,276 |
| 4.Other/misc. liabilities | 566,443 | 1,375,003 | 1,128,444 | 1,719,010 | 1,820,276 |
| C.Total assets (C1 to C4 + C8 to C10) | 32,894,920 | 39,383,647 | 54,502,625 | 84,018,777 | 114,748,759 |
| 1.Cash and balances with treasury banks | 1,764,403 | 2,298,806 | 3,880,782 | 5,026,782 | 7,775,070 |
| 2.Balances with other banks | 1,820,857 | 917,802 | 165,067 | 1,195,024 | 542,126 |
| 3.Lending to financial institutions | 3,482,564 | 3,643,360 | 3,803,022 | 3,740,958 | 21,585,799 |
| 4. Investments | 9,535,555 | 13,701,699 | 22,906,646 | 47,884,719 | 43,855,194 |
| 5.Gross advances | 12,167,220 | 14,505,537 | 18,543,633 | 20,880,638 | 35,170,193 |
| 6.Advances-non-performing/classified | 857,059 | 1,902,566 | 2,776,895 | 3,037,264 | 2,758,377 |
| 7.Provision against advances | 477,567 | 527,424 | 513,749 | 971,253 | 1,401,185 |
| 8.Advances net of provision (C5-C7) | 11,689,653 | 13,978,113 | 18,029,884 | 19,909,385 | 33,769,008 |
| $9 . F i x e d$ assets | 3,039,329 | 2,882,941 | 3,064,883 | 3,412,167 | 3,750,784 |
| 10.Other/misc. assets | 1,562,559 | 1,960,926 | 2,652,341 | 2,849,742 | 3,470,778 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 2,527,295 | 3,299,767 | 4,319,252 | 6,168,310 | 6,969,555 |
| 2.Markup/interest expensed | 1,806,709 | 2,255,014 | 2,583,678 | 3,731,733 | 4,512,561 |
| 3.Net markup/interest income | 720,586 | 1,044,753 | 1,735,574 | 2,436,577 | 2,456,994 |
| 4.Provisions and write-offs | 772,688 | 136,484 | 151,199 | $(529,928)$ | 264,434 |
| 5. Net markup/interest income after provisions | $(52,102)$ | 908,269 | 1,886,773 | 2,966,505 | 2,192,560 |
| 6.Non-markup/interest income | 339,470 | 332,974 | 769,937 | 2,148,184 | 2,597,327 |
| 7.Non-markup/interest expenses | 1,736,161 | 1,863,793 | 2,119,374 | 2,896,129 | 3,712,043 |
| 8.Administrative expenses | 1,734,815 | 1,846,840 | 2,111,534 | 2,886,225 | 3,647,837 |
| 9.Profit/(loss) before taxation | $(1,448,793)$ | $(622,550)$ | 537,336 | 1,158,704 | 1,077,844 |
| 10.Profit/(loss) after taxation | $(594,936)$ | $(407,479)$ | 361,645 | 820,890 | 837,764 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 612,761 | 814,972 | 1,000,293 | 1,072,464 | 1,072,464 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 6,268,544 | 1,760,620 | 3,527,847 | 29,237,117 | ( $21,256,836$ ) |
| 5.Commitments and contigencies | 10,400,433 | 7,898,774 | 7,820,884 | 10,993,558 | 22,645,445 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 28.51\% | 31.66\% | 40.18\% | 39.50\% | 35.25\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.19\% | 2.65\% | 3.18\% | 2.90\% | 2.14\% |
| 3.Return on equity (ROE) (D10/A) | -10.58\% | -5.63\% | 4.11\% | 7.70\% | 7.60\% |
| 4.Return on assets (ROA) (D10/C) | -1.81\% | -1.03\% | 0.66\% | 0.98\% | 0.73\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.03\% | 0.85\% | 1.41\% | 2.56\% | 2.26\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -0.16\% | 2.31\% | 3.46\% | 3.53\% | 1.91\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 71.49\% | 68.34\% | 59.82\% | 60.50\% | 64.75\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -1.20 | -2.97 | 3.93 | 2.49 | 3.38 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 60.56\% | 51.31\% | 41.64\% | 34.82\% | 38.80\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 5.11 | 5.55 | 2.74 | 1.34 | 1.40 |
| 11.Earning per share (D10/E1) | -0.97 | -0.50 | 0.36 | 0.77 | 0.78 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 10.90\% | 8.17\% | 7.42\% | 7.41\% | 7.25\% |
| 2.Investment to total assets (C4/C) | 28.99\% | 34.79\% | 42.03\% | 56.99\% | 38.22\% |
| 3.Advances net of provisions to total assets (C8/C) | 35.54\% | 35.49\% | 33.08\% | 23.70\% | 29.43\% |
| 4.Deposits to total assets (B3/C) | 64.79\% | 66.72\% | 73.71\% | 73.72\% | 69.77\% |
| 5.Total liabilities to total assets (B/C) | 82.81\% | 85.18\% | 83.89\% | 86.97\% | 90.15\% |
| 6.Gross advances to deposits (C5/B3) | 57.09\% | 55.20\% | 46.16\% | 33.71\% | 43.93\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 46.17\% | 45.61\% | 42.78\% | 29.56\% | 35.10\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.04\% | 13.12\% | 14.97\% | 14.55\% | 7.84\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 3.93\% | 3.64\% | 2.77\% | 4.65\% | 3.98\% |
| 3.NPLs to shareholders equity (C6/A) | 15.24\% | 26.29\% | 31.52\% | 28.48\% | 25.02\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 161.80\% | 25.88\% | 29.43\% | -54.56\% | 18.87\% |
| 5.Provision against NPL to NPLs (C7/C6) | 55.72\% | 27.72\% | 18.50\% | 31.98\% | 50.80\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 17.09\% | 18.38\% | 16.16\% | 12.69\% | 9.61\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.85 | 1.09 | 0.89 | 1.03 | 2.05 |
| 3. Break up value per share (A/E1) | 9.18 | 8.88 | 8.81 | 9.94 | 10.28 |
| 4.Total deposit to total equity (B3/A) (times) | 3.79 | 3.63 | 4.56 | 5.81 | 7.26 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -10.54 | -4.32 | 9.76 | 35.62 | -25.37 |


| KASB BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 4,363,093 | 1,940,292 | 9,413,468 | 8,635,706 | 7,062,040 |
| 1.Share capital | 9,508,617 | 9,508,617 | 19,508,617 | 19,508,617 | 19,508,618 |
| 2.Reserves | 151,287 | 162,727 | 30,839 | 53,116 | 53,117 |
| 3.Un appropriated profit | $(5,296,811)$ | $(7,731,052)$ | $(10,125,988)$ | $(10,926,027)$ | $(12,499,695)$ |
| 4.Others | 1,053,728 | 1,037,423 | $(5,886,596)$ | $(5,608,088)$ | $(5,358,058)$ |
| B.Total liabilities(B1 to B4) | 55,582,766 | 55,863,821 | 69,663,886 | 87,250,008 | 68,840,308 |
| 1.Bills payable | 386,066 | 541,041 | 891,579 | 877,827 | 870,760 |
| 2. Borrowings from financial institutions | 8,696,140 | 6,636,645 | 4,607,205 | 21,245,349 | 1,883,310 |
| 3.Deposits and other accounts | 43,807,061 | 46,694,675 | 61,993,604 | 62,600,058 | 63,534,598 |
| 4.Other/misc. liabilities | 2,693,499 | 1,991,460 | 2,171,498 | 2,526,774 | 2,551,640 |
| C.Total assets (C1 to C4 + C8 to C10) | 60,999,587 | 58,841,536 | 73,190,758 | 90,277,626 | 70,544,290 |
| 1.Cash and balances with treasury banks | 2,851,783 | 3,272,624 | 4,822,751 | 4,766,966 | 4,944,415 |
| 2.Balances with other banks | 235,121 | 360,306 | 10,930,425 | 2,039,237 | 607,943 |
| 3.Lending to financial institutions | 2,804,596 | 40,000 | 622,683 | 352,947 | 1,062,992 |
| 4. Investments | 13,580,973 | 12,859,540 | 15,588,703 | 39,968,886 | 26,860,538 |
| 5.Gross advances | 34,054,696 | 35,520,314 | 35,245,477 | 38,380,915 | 33,729,599 |
| 6.Advances-non-performing/classified | 7,355,353 | 9,617,879 | 12,138,602 | 13,868,789 | 11,642,014 |
| 7.Provision against advances | 4,138,250 | 5,310,930 | 5,858,803 | 7,291,235 | 8,463,721 |
| 8.Advances net of provision (C5-C7) | 29,916,446 | 30,209,384 | 29,386,674 | 31,089,680 | 25,265,878 |
| 9. Fixed assets | 4,027,676 | 4,541,778 | 4,366,514 | 3,328,959 | 3,150,952 |
| 10.Other/misc. assets | 7,582,992 | 7,557,904 | 7,473,008 | 8,730,951 | 8,651,572 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 5,120,943 | 5,158,566 | 4,711,888 | 6,594,769 | 5,114,235 |
| 2.Markup/interest expensed | 5,569,707 | 5,169,142 | 5,196,408 | 4,252,011 | 2,893,488 |
| 3.Net markup/interest income | $(448,764)$ | $(10,576)$ | 484,520 | 2,342,758 | 2,220,747 |
| 4.Provisions and write-offs | 1,971,290 | 1,307,259 | 284,941 | 1,781,849 | 1,762,050 |
| 5.Net markup/interest income after provisions | (2,420,054) | $(1,317,835)$ | 769,461 | 560,909 | 458,697 |
| 6.Non-markup/interest income | 1,111,457 | 971,501 | 955,050 | 1,454,480 | 990,650 |
| 7.Non-markup/interest expenses | 3,058,379 | 3,016,905 | 3,257,947 | 3,869,144 | 3,068,220 |
| 8.Administrative expenses | 2,796,425 | 2,989,039 | 2,805,265 | 3,134,095 | 2,977,600 |
| 9.Profit/(loss) before taxation | $(5,864,077)$ | $(3,487,184)$ | $(3,146,226)$ | $(1,588,534)$ | $(1,474,202)$ |
| 10.Profit/(loss) after taxation | $(4,318,749)$ | $(2,727,345)$ | $(2,524,305)$ | $(800,628)$ | $(1,625,347)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 950,862 | 950,862 | 1,950,862 | 1,950,862 | 1,950,862 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 26.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 9,162,534 | $(199,789)$ | 11,029,923 | 15,231,484 | $(14,202,042)$ |
| 5.Commitments and contigencies | 18,276,636 | 21,047,073 | 39,795,348 | 53,022,230 | 18,845,235 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | -8.76\% | -0.21\% | 10.28\% | 35.52\% | 43.42\% |
| 2.Net markup/interest margin (D1-D2)/C | -0.74\% | -0.02\% | -0.66\% | 2.60\% | 3.15\% |
| 3.Return on equity (ROE) (D10/A) | -98.98\% | -140.56\% | -26.82\% | -9.27\% | -23.02\% |
| 4.Return on assets (ROA) (D10/C) | -7.08\% | -4.64\% | -3.45\% | -0.89\% | -2.30\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.82\% | 1.65\% | 1.30\% | 1.61\% | 1.40\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -3.97\% | -2.24\% | 1.05\% | 0.62\% | 0.65\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 108.76\% | 100.21\% | 110.28\% | 64.48\% | 56.58\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.48 | -0.86 | -0.89 | -1.97 | -2.02 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 49.07\% | 49.21\% | 57.49\% | 48.07\% | 50.26\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.52 | 3.08 | 2.94 | 2.15 | 3.01 |
| 11.Earning per share (D10/E1) | -4.54 | -2.87 | -1.29 | -0.41 | -0.83 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 5.06\% | 6.17\% | 21.52\% | 7.54\% | 7.87\% |
| 2.Investment to total assets (C4/C) | 22.26\% | 21.85\% | 21.30\% | 44.27\% | 38.08\% |
| 3.Advances net of provisions to total assets (C8/C) | 49.04\% | 51.34\% | 40.15\% | 34.44\% | 35.82\% |
| 4.Deposits to total assets (B3/C) | 71.82\% | 79.36\% | 84.70\% | 69.34\% | 90.06\% |
| 5.Total liabilities to total assets (B/C) | 91.12\% | 94.94\% | 95.18\% | 96.65\% | 97.58\% |
| $6 . \mathrm{Gross}$ advances to deposits (C5/B3) | 77.74\% | 76.07\% | 56.85\% | 61.31\% | 53.09\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 64.86\% | 66.60\% | 52.92\% | 45.78\% | 51.56\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 21.60\% | 27.08\% | 34.44\% | 36.13\% | 34.52\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 12.15\% | 14.95\% | 16.62\% | 19.00\% | 25.09\% |
| 3.NPLs to shareholders equity (C6/A) | 168.58\% | 495.69\% | 128.95\% | 160.60\% | 164.85\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 47.64\% | 24.61\% | 4.86\% | 24.44\% | 20.82\% |
| 5.Provision against NPL to NPLs (C7/C6) | 56.26\% | 55.22\% | 48.27\% | 52.57\% | 72.70\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.15\% | 3.30\% | 12.86\% | 9.57\% | 10.01\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 4.19 | 10.85 | 4.23 | 6.14 | 2.67 |
| 3. Break up value per share (A/E1) | 4.59 | 2.04 | 4.83 | 4.43 | 3.62 |
| 4.Total deposit to total equity (B3/A) (times) | 10.04 | 24.07 | 6.59 | 7.25 | 9.00 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -2.12 | 0.07 | $-4.37$ | -19.02 | 8.74 |


| MCB BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 63,120,371 | 71,225,105 | 81,392,159 | 91,350,484 | 100,165,491 |
| 1.Share capital | 6,911,045 | 7,602,150 | 8,362,365 | 9,198,601 | 10,118,461 |
| 2.Reserves | 38,387,656 | 40,164,526 | 42,412,588 | 44,620,928 | 47,008,936 |
| 3.Un appropriated profit | 17,821,670 | 23,458,429 | 30,617,206 | 37,530,955 | 43,038,094 |
| 4.Others | 9,192,909 | 10,774,022 | 10,619,903 | 15,124,526 | 15,297,304 |
| B.Total liabilities(B1 to B4) | 439,428,598 | 488,482,736 | 564,861,814 | 664,983,236 | 705,815,509 |
| 1.Bills payable | 8,201,090 | 10,265,537 | 9,466,818 | 9,896,284 | 10,138,726 |
| 2.Borrowings from financial institutions | 44,662,088 | 25,684,593 | 39,100,627 | 79,064,351 | 38,660,045 |
| 3.Deposits and other accounts | 367,581,075 | 431,295,499 | 491,146,798 | 544,988,091 | 632,309,094 |
| 4.Other/misc. liabilities | 18,984,345 | 21,237,107 | 25,147,571 | 31,034,510 | 24,707,644 |
| C.Total assets (C1 to C4 + C8 to C10) | 511,741,878 | 570,481,863 | 656,873,876 | 771,458,246 | 821,278,304 |
| 1.Cash and balances with treasury banks | 38,774,871 | 45,407,264 | 53,122,620 | 57,420,211 | 59,946,218 |
| 2.Balances with other banks | 6,077,354 | 1,551,518 | 2,357,418 | 1,236,736 | 1,594,660 |
| 3.Lending to financial institutions | 3,000,000 | 4,401,781 | 955,087 | 1,551,472 | 1,224,638 |
| 4. Investments | 169,484,647 | 215,747,844 | 319,005,983 | 405,601,313 | 453,808,345 |
| 5.Gross advances | 269,721,034 | 274,157,806 | 249,913,581 | 262,597,534 | 268,471,085 |
| 6.Advances-non-performing/classified | 23,238,723 | 24,543,807 | 26,664,873 | 25,561,774 | 23,267,733 |
| 7.Provision against advances | 16,472,769 | 19,592,335 | 22,339,963 | 22,809,023 | 19,949,293 |
| 8.Advances net of provision (C5-C7) | 253,248,265 | 254,565,471 | 227,573,618 | 239,788,511 | 248,521,792 |
| 9. Fixed assets | 18,099,010 | 21,061,787 | 22,418,450 | 24,144,242 | 29,005,931 |
| 10.Other/misc. assets | 23,057,731 | 27,746,198 | 31,440,700 | 41,715,761 | 27,176,720 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 51,621,911 | 54,829,365 | 68,146,588 | 68,443,744 | 65,186,388 |
| 2.Markup/interest expensed | 15,835,581 | 18,027,372 | 23,620,274 | 27,503,496 | 27,219,433 |
| 3.Net markup/interest income | 44,299,590 | 36,801,993 | 44,583,287 | 40,940,248 | 40,856,172 |
| 4.Provisions and write-offs | 7,322,321 | 3,597,117 | 3,653,614 | 478,065 | $(2,835,617)$ |
| 5.Net markup/interest income after provisions | 36,977,269 | 33,204,876 | 40,929,673 | 40,462,183 | 40,378,107 |
| 6.Non-markup/interest income | 5,754,853 | 6,441,642 | 8,112,191 | 9,541,155 | 11,476,528 |
| 7.Non-markup/interest expenses | 11,069,912 | 13,406,395 | 17,501,712 | 17,823,496 | 19,975,891 |
| 8.Administrative expenses | 10,235,366 | 12,327,496 | 15,860,242 | 17,410,747 | 19,099,222 |
| 9.Profit/(loss) before taxation | 23,349,146 | 26,509,636 | 31,483,179 | 32,064,650 | 32,932,070 |
| 10.Profit/(loss) after taxation | 15,665,403 | 16,874,019 | 19,424,906 | 21,235,235 | 21,950,141 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 691,105 | 760,215 | 836,237 | 919,860 | 1,011,846 |
| 2.Cash dividend | 110.00\% | 115.00\% | 120.00\% | 130.00\% | 140.00\% |
| 3.Stock dividend/bonus shares | 10.00\% | 10.00\% | 10.00\% | 10.00\% | 10.00\% |
| 4.Cash generated from operating activities | 78,214,049 | 58,654,480 | 1,244,599,509 | 96,668,070 | 69,902,015 |
| 5.Commitments and contigencies | 376,583,024 | 136,245,597 | 162,379,259 | 143,379,581 | 113,035,372 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 85.82\% | 67.12\% | 65.42\% | 59.82\% | 62.68\% |
| 2.Net markup/interest margin (D1-D2)/C | 6.99\% | 6.45\% | 6.78\% | 5.31\% | 4.62\% |
| 3. Return on equity (ROE) (D10/A) | 24.82\% | 23.69\% | 23.87\% | 23.25\% | 21.91\% |
| 4.Return on assets (ROA) (D10/C) | 3.06\% | 2.96\% | 2.96\% | 2.75\% | 2.67\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.12\% | 1.13\% | 1.23\% | 1.24\% | 1.40\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 7.23\% | 5.82\% | 6.23\% | 5.24\% | 4.92\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 30.68\% | 32.88\% | 34.66\% | 40.18\% | 41.76\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.44 | 0.47 | 0.50 | 0.54 | 0.58 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 19.29\% | 21.88\% | 22.95\% | 22.86\% | 26.06\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.78 | 1.91 | 1.96 | 1.82 | 1.66 |
| 11.Earning per share (D10/E1) | 22.67 | 22.20 | 23.23 | 23.09 | 21.69 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 8.76\% | 8.23\% | 8.45\% | 7.60\% | 7.49\% |
| 2.Investment to total assets (C4/C) | 33.12\% | 37.82\% | 48.56\% | 52.58\% | 55.26\% |
| 3.Advances net of provisions to total assets (C8/C) | 49.49\% | 44.62\% | 34.64\% | 31.08\% | 30.26\% |
| 4.Deposits to total assets (B3/C) | 71.83\% | 75.60\% | 74.77\% | 70.64\% | 76.99\% |
| 5.Total liabilities to total assets (B/C) | 85.87\% | 85.63\% | 85.99\% | 86.20\% | 85.94\% |
| 6. Gross advances to deposits (C5/B3) | 73.38\% | 63.57\% | 50.88\% | 48.18\% | 42.46\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 65.43\% | 59.99\% | 47.13\% | 42.08\% | 40.01\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 8.62\% | 8.95\% | 10.67\% | 9.73\% | 8.67\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 6.11\% | 7.15\% | 8.94\% | 8.69\% | 7.43\% |
| 3.NPLs to shareholders equity (C6/A) | 36.82\% | 34.46\% | 32.76\% | 27.98\% | 23.23\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 44.45\% | 18.36\% | 16.35\% | 2.10\% | -14.21\% |
| 5.Provision against NPL to NPLs (C7/C6) | 70.89\% | 79.83\% | 83.78\% | 89.23\% | 85.74\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 12.33\% | 12.49\% | 12.39\% | 11.84\% | 12.20\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 5.97 | 1.91 | 2.00 | 1.57 | 1.13 |
| 3.Break up value per share (A/E1) | 91.33 | 93.69 | 97.33 | 99.31 | 98.99 |
| 4.Total deposit to total equity (B3/A) (times) | 5.82 | 6.06 | 6.03 | 5.97 | 6.31 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 4.99 | 3.48 | 64.07 | 4.55 | 3.18 |


| MEEZAN BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 9,814,412 | 10,740,123 | 13,323,888 | 15,493,638 | 17,908,150 |
| 1.Share capital | 6,650,048 | 6,982,550 | 8,029,933 | 9,033,675 | 10,027,379 |
| 2.Reserves | 1,074,408 | 1,380,010 | 2,058,319 | 2,759,942 | 3,551,297 |
| 3.Un appropriated profit | 2,089,956 | 2,377,563 | 3,235,636 | 3,700,021 | 4,329,474 |
| 4.Others | 396,911 | 339,868 | 457,678 | 1,069,020 | 1,005,093 |
| B.Total liabilities(B1 to B4) | 115,290,455 | 143,672,434 | 186,768,828 | 257,873,852 | 310,811,388 |
| 1.Bills payable | 1,249,210 | 1,767,370 | 2,282,045 | 3,058,503 | 3,614,718 |
| 2.Borrowings from financial institutions | 8,593,425 | 5,829,296 | 9,235,960 | 18,461,347 | 11,375,498 |
| 3.Deposits and other accounts | 100,331,448 | 131,070,328 | 170,030,431 | 230,425,986 | 289,810,519 |
| 4.Other/misc. liabilities | 5,116,372 | 5,005,440 | 5,220,392 | 5,928,016 | 6,010,653 |
| C.Total assets (C1 to C4 + C8 to C10) | 125,501,778 | 154,752,425 | 200,550,394 | 274,436,510 | 329,724,631 |
| 1.Cash and balances with treasury banks | 8,387,522 | 12,780,806 | 16,641,160 | 19,125,401 | 28,582,626 |
| 2. Balances with other banks | 5,262,341 | 9,939,660 | 2,348,076 | 3,851,150 | 3,554,234 |
| 3.Lending to financial institutions | 34,486,875 | 10,511,855 | 4,065,406 | 500,000 | 7,442,732 |
| 4. Investments | 24,370,190 | 54,966,907 | 98,488,574 | 152,459,855 | 151,613,933 |
| 5.Gross advances | 44,238,200 | 64,116,390 | 75,698,616 | 94,402,267 | 133,474,709 |
| 6.Advances-non-performing/classified | 3,649,163 | 4,318,323 | 4,647,792 | 5,000,028 | 4,840,756 |
| 7.Provision against advances | 2,528,544 | 3,851,146 | 5,321,135 | 5,724,191 | 5,851,841 |
| 8.Advances net of provision (C5-C7) | 41,709,656 | 60,265,244 | 70,377,481 | 88,678,076 | 127,622,868 |
| 9. Fixed assets | 2,437,228 | 3,066,100 | 3,985,248 | 4,898,240 | 5,594,914 |
| 10.Other/misc. assets | 8,847,966 | 3,221,853 | 4,644,449 | 4,923,788 | 5,313,324 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 10,105,518 | 12,284,569 | 18,032,152 | 21,836,972 | 23,171,018 |
| 2.Markup/interest expensed | 4,969,843 | 6,606,370 | 8,665,622 | 11,384,534 | 12,526,169 |
| 3.Net markup/interest income | 5,135,675 | 5,678,199 | 9,366,530 | 10,452,438 | 10,644,849 |
| 4.Provisions and write-offs | 1,532,051 | 1,496,019 | 1,389,155 | 451,191 | 93,382 |
| 5.Net markup/interest income after provisions | 3,603,624 | 4,182,180 | 7,977,375 | 10,001,247 | 10,551,467 |
| 6.Non-markup/interest income | 1,707,492 | 2,687,274 | 2,263,349 | 2,398,590 | 3,501,450 |
| 7.Non-markup/interest expenses | 3,626,697 | 4,723,597 | 6,331,458 | 7,169,611 | 8,406,253 |
| 8.Administrative expenses | 3,681,088 | 4,637,393 | 5,958,595 | 7,192,527 | 8,403,862 |
| 9.Profit/(loss) before taxation | 2,527,405 | 2,443,282 | 4,356,300 | 5,230,226 | 5,646,664 |
| 10.Profit/(loss) after taxation | 1,676,242 | 1,899,782 | 3,391,543 | 3,508,116 | 3,956,776 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 665,005 | 698,255 | 802,993 | 903,367 | 1,002,738 |
| 2.Cash dividend | 0.00\% | 0.00\% | 10.00\% | 15.00\% | 15.00\% |
| 3.Stock dividend/bonus shares | 5.00\% | 15.00\% | 12.50\% | 11.00\% | - |
| 4.Cash generated from operating activities | 14,017,274 | 35,528,395 | 40,906,365 | 59,402,194 | 10,928,315 |
| 5.Commitments and contigencies | 73,034,851 | 108,236,057 | 114,137,104 | 140,171,979 | 160,936,492 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 50.82\% | 46.22\% | 51.94\% | 47.87\% | 45.94\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.09\% | 3.67\% | 4.67\% | 3.81\% | 3.23\% |
| 3.Return on equity (ROE) (D10/A) | 17.08\% | 17.69\% | 25.45\% | 22.64\% | 22.09\% |
| 4.Return on assets (ROA) (D10/C) | 1.34\% | 1.23\% | 1.69\% | 1.28\% | 1.20\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.36\% | 1.74\% | 1.13\% | 0.87\% | 1.06\% |
| 6. Net markup/interest income(after prov.) to total assets(D5/C) | 2.87\% | 2.70\% | 3.98\% | 3.64\% | 3.20\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 49.18\% | 53.78\% | 48.06\% | 52.13\% | 54.06\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.46 | 1.90 | 1.37 | 1.38 | 1.49 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 30.70\% | 31.55\% | 31.20\% | 29.58\% | 31.52\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.16 | 1.73 | 2.63 | 3.00 | 2.40 |
| 11.Earning per share (D10/E1) | 2.52 | 2.72 | 4.22 | 3.88 | 3.95 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 10.88\% | 14.68\% | 9.47\% | 8.37\% | 9.75\% |
| 2.Investment to total assets (C4/C) | 19.42\% | 35.52\% | 49.11\% | 55.55\% | 45.98\% |
| 3.Advances net of provisions to total assets (C8/C) | 33.23\% | 38.94\% | 35.09\% | 32.31\% | 38.71\% |
| 4.Deposits to total assets (B3/C) | 79.94\% | 84.70\% | 84.78\% | 83.96\% | 87.89\% |
| 5.Total liabilities to total assets (B/C) | 91.86\% | 92.84\% | 93.13\% | 93.96\% | 94.26\% |
| $6 . \mathrm{Gross}$ advances to deposits (C5/B3) | 44.09\% | 48.92\% | 44.52\% | 40.97\% | 46.06\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 40.61\% | 46.83\% | 42.23\% | 37.93\% | 44.32\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 8.25\% | 6.74\% | 6.14\% | 5.30\% | 3.63\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 5.72\% | 6.01\% | 7.03\% | 6.06\% | 4.38\% |
| 3.NPLs to shareholders equity (C6/A) | 37.18\% | 40.21\% | 34.88\% | 32.27\% | 27.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 60.59\% | 38.85\% | 26.11\% | 7.88\% | 1.60\% |
| 5.Provision against NPL to NPLs (C7/C6) | 69.29\% | 89.18\% | 114.49\% | 114.48\% | 120.89\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.82\% | 6.94\% | 6.64\% | 5.65\% | 5.43\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 7.44 | 10.08 | 8.57 | 9.05 | 8.99 |
| 3. Break up value per share (A/E1) | 14.76 | 15.38 | 16.59 | 17.15 | 17.86 |
| 4.Total deposit to total equity (B3/A) (times) | 10.22 | 12.20 | 12.76 | 14.87 | 16.18 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 8.36 | 18.70 | 12.06 | 16.93 | 2.76 |


| NIB BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 41,643,272 | 7,892,204 | 59,912,879 | 60,184,991 | 61,786,345 |
| 1.Share capital | 40,437,271 | 40,437,271 | 103,028,512 | 103,028,512 | 103,028,512 |
| 2.Reserves | 8,464,894 | 8,464,894 | 218,276 | 225,889 | 474,123 |
| 3.Un appropriated profit | $(7,258,893)$ | $(41,009,961)$ | $(43,333,909)$ | $(43,069,410)$ | $(41,716,290)$ |
| 4.Others | $(115,027)$ | 5,992,736 | $(46,249,209)$ | $(45,789,427)$ | $(46,086,884)$ |
| B.Total liabilities(B1 to B4) | 166,590,718 | 150,672,126 | 141,161,341 | 176,459,613 | 162,594,426 |
| 1.Bills payable | 1,574,207 | 1,335,493 | 1,738,422 | 2,430,030 | 2,862,663 |
| 2. Borrowings from financial institutions | 62,523,365 | 42,361,934 | 47,382,031 | 76,179,065 | 51,506,673 |
| 3.Deposits and other accounts | 93,919,805 | 99,111,741 | 85,472,247 | 91,094,447 | 104,887,731 |
| 4.Other/misc. liabilities | 8,573,341 | 7,862,958 | 6,568,641 | 6,756,071 | 3,337,359 |
| C.Total assets (C1 to C4 + C8 to C10) | 208,118,963 | 164,557,066 | 154,825,011 | 190,855,177 | 178,293,887 |
| 1.Cash and balances with treasury banks | 8,834,275 | 8,836,474 | 7,969,044 | 7,672,866 | 8,006,108 |
| 2.Balances with other banks | 3,683,783 | 2,952,593 | 1,486,560 | 956,809 | 690,098 |
| 3.Lending to financial institutions | 5,681,887 | 6,429,166 | 14,666,918 | 3,440,910 | 2,127,516 |
| 4. Investments | 62,432,977 | 50,209,083 | 47,786,041 | 83,802,727 | 60,791,885 |
| 5.Gross advances | 100,000,757 | 98,362,123 | 84,489,211 | 94,879,760 | 104,583,911 |
| 6.Advances-non-performing/classified | 15,746,457 | 34,711,468 | 34,194,582 | 32,921,495 | 29,904,747 |
| 7.Provision against advances | 15,979,351 | 23,778,539 | 23,627,698 | 23,293,864 | 22,557,944 |
| 8.Advances net of provision (C5-C7) | 84,021,406 | 74,583,584 | 60,861,513 | 71,585,896 | 82,025,967 |
| 9. Fixed assets | 3,114,632 | 2,751,703 | 2,722,863 | 2,754,051 | 2,879,281 |
| 10.Other/misc. assets | 40,350,003 | 18,794,463 | 19,332,072 | 20,641,918 | 21,773,032 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 18,272,363 | 16,482,767 | 14,250,121 | 13,989,306 | 13,171,071 |
| 2.Markup/interest expensed | 12,872,357 | 13,467,526 | 12,155,613 | 11,125,821 | 9,878,141 |
| 3.Net markup/interest income | 5,400,006 | 3,015,241 | 2,094,508 | 2,863,485 | 3,292,930 |
| 4.Provisions and write-offs | 1,195,329 | 10,041,017 | 2,549,789 | 116,981 | $(629,177)$ |
| 5.Net markup/interest income after provisions | 4,204,677 | $(7,025,776)$ | 455,281 | 2,746,504 | 3,922,107 |
| 6. Non-markup/interest income | 1,681,833 | 1,933,774 | 1,976,884 | 2,395,490 | 2,906,348 |
| 7.Non-markup/interest expenses | 5,242,439 | 7,336,960 | 5,064,890 | 5,397,479 | 5,632,038 |
| 8.Administrative expenses | 5,345,307 | 7,055,824 | 4,823,582 | 5,331,398 | 5,484,765 |
| 9.Profit/(loss) before taxation | 644,071 | $(12,089,002)$ | $(3,492,009)$ | 440,488 | 2,112,336 |
| 10.Profit/(loss) after taxation | 691,048 | $(9,706,760)$ | $(2,067,422)$ | 262,080 | 1,580,078 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 4,043,727 | 4,043,727 | 10,302,851 | 10,302,851 | 10,302,851 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 28,507,068 | $(16,940,772)$ | $(6,809,298)$ | 33,535,245 | (19,511,846) |
| 5.Commitments and contigencies | 123,505,187 | 152,511,924 | 142,890,225 | 77,754,924 | 117,082,107 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 29.55\% | 18.29\% | 14.70\% | 20.47\% | 25.00\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.59\% | 1.83\% | 1.35\% | 1.50\% | 1.85\% |
| 3.Return on equity (ROE) (D10/A) | 1.66\% | -122.99\% | -3.45\% | 0.44\% | 2.56\% |
| 4.Return on assets (ROA) (D10/C) | 0.33\% | -5.90\% | -1.34\% | 0.14\% | 0.89\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.81\% | 1.18\% | 1.28\% | 1.26\% | 1.63\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.02\% | -4.27\% | 0.29\% | 1.44\% | 2.20\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 70.45\% | 81.71\% | 85.30\% | 79.53\% | 75.00\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 8.30 | -0.58 | -1.38 | 12.10 | 2.60 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 26.27\% | 39.84\% | 31.21\% | 32.94\% | 35.03\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 3.18 | 3.65 | 2.44 | 2.23 | 1.89 |
| 11.Earning per share (D10/E1) | 0.17 | -2.40 | -0.20 | 0.03 | 0.15 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 6.01\% | 7.16\% | 6.11\% | 4.52\% | 4.88\% |
| 2.Investment to total assets (C4/C) | 30.00\% | 30.51\% | 30.86\% | 43.91\% | 34.10\% |
| 3.Advances net of provisions to total assets (C8/C) | 40.37\% | 45.32\% | 39.31\% | 37.51\% | 46.01\% |
| 4.Deposits to total assets (B3/C) | 45.13\% | 60.23\% | 55.21\% | 47.73\% | 58.83\% |
| 5.Total liabilities to total assets (B/C) | 80.05\% | 91.56\% | 91.17\% | 92.46\% | 91.19\% |
| 6.Gross advances to deposits (C5/B3) | 106.47\% | 99.24\% | 98.85\% | 104.16\% | 99.71\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 63.92\% | 69.53\% | 63.60\% | 56.72\% | 66.87\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 15.75\% | 35.29\% | 40.47\% | 34.70\% | 28.59\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 15.98\% | 24.17\% | 27.97\% | 24.55\% | 21.57\% |
| 3.NPLs to shareholders equity (C6/A) | 37.81\% | 439.82\% | 57.07\% | 54.70\% | 48.40\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 7.48\% | 42.23\% | 10.79\% | 0.50\% | -2.79\% |
| 5.Provision against NPL to NPLs (C7/C6) | 101.48\% | 68.50\% | 69.10\% | 70.76\% | 75.43\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 20.01\% | 4.80\% | 38.70\% | 31.53\% | 34.65\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.97 | 19.32 | 2.38 | 1.29 | 1.89 |
| 3.Break up value per share (A/E1) | 10.30 | 1.95 | 5.82 | 5.84 | 6.00 |
| 4.Total deposit to total equity (B3/A) (times) | 2.26 | 12.56 | 1.43 | 1.51 | 1.70 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 41.25 | 1.75 | 3.29 | 127.96 | -12.35 |


| SAMBA BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 4,883,277 | 7,936,255 | 8,172,770 | 8,473,656 | 8,540,902 |
| 1.Share capital | 8,769,517 | 14,334,734 | 14,334,734 | 14,334,734 | 8,082,387 |
| 2.Reserves | 43,080 | 43,080 | 90,383 | 150,561 | 167,424 |
| 3.Un appropriated profit | (3,929,320) | $(6,441,559)$ | $(6,252,347)$ | $(6,011,639)$ | 291,091 |
| 4.Others | 2,192,383 | $(10,577)$ | 9,497 | 42,227 | 1,590,276 |
| B.Total liabilities(B1 to B4) | 16,658,466 | 22,585,442 | 23,148,705 | 26,337,954 | 29,870,362 |
| 1.Bills payable | 78,127 | 115,759 | 529,005 | 250,709 | 918,662 |
| 2. Borrowings from financial institutions | 3,141,284 | 6,534,994 | 3,996,032 | 2,477,466 | 2,987,399 |
| 3.Deposits and other accounts | 12,520,633 | 14,871,806 | 17,669,297 | 22,753,644 | 24,632,610 |
| 4.Other/misc. liabilities | 918,422 | 1,062,883 | 954,371 | 856,135 | 1,331,691 |
| C.Total assets (C1 to C4 + C8 to C10) | 23,734,126 | 30,511,120 | 31,330,972 | 34,853,837 | 40,001,540 |
| 1.Cash and balances with treasury banks | 961,280 | 1,250,011 | 1,463,306 | 2,052,832 | 2,795,889 |
| 2.Balances with other banks | 707,912 | 1,195,948 | 59,384 | 2,289,653 | 117,483 |
| 3.Lending to financial institutions | 3,123,377 | 1,389,003 | 803,459 | 2,777,162 | 790,672 |
| 4.Investments | 5,807,829 | 11,090,905 | 9,663,613 | 8,894,957 | 13,991,462 |
| 5.Gross advances | 12,343,360 | 14,747,321 | 18,374,905 | 17,842,935 | 20,561,874 |
| 6.Advances-non-performing/classified | 2,726,295 | 2,711,299 | 2,619,410 | 2,451,481 | 2,340,626 |
| 7.Provision against advances | 2,619,949 | 2,609,535 | 2,543,578 | 2,398,159 | 2,292,478 |
| 8.Advances net of provision (C5-C7) | 9,723,411 | 12,137,786 | 15,831,327 | 15,444,776 | 18,269,396 |
| $9 . F i x e d$ assets | 1,112,169 | 1,001,413 | 903,608 | 832,375 | 861,709 |
| 10.Other/misc. assets | 2,298,148 | 2,446,054 | 2,606,275 | 2,562,082 | 3,174,929 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,878,626 | 2,384,653 | 3,352,186 | 3,054,034 | 3,206,548 |
| 2.Markup/interest expensed | 1,208,857 | 1,350,320 | 1,943,845 | 1,721,825 | 1,822,677 |
| 3.Net markup/interest income | 669,769 | 1,034,333 | 1,408,341 | 1,332,209 | 1,332,209 |
| 4.Provisions and write-offs | 239,511 | 17,599 | 46,204 | $(90,600)$ | $(89,935)$ |
| 5. Net markup/interest income after provisions | 430,258 | 1,016,734 | 1,454,545 | 1,422,809 | 1,422,809 |
| 6.Non-markup/interest income | 92,224 | 321,243 | 152,397 | 154,505 | 160,498 |
| 7.Non-markup/interest expenses | 1,590,906 | 1,468,273 | 1,406,048 | 1,413,280 | 1,552,643 |
| 8.Administrative expenses | 1,415,235 | 1,456,873 | 1,393,321 | 1,458,244 | 1,550,837 |
| 9.Profit/(loss) before taxation | $(1,068,424)$ | $(130,296)$ | 200,894 | 164,034 | 81,661 |
| 10.Profit/(loss) after taxation | $(593,053)$ | $(119,594)$ | 236,515 | 300,886 | 84,313 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 876,952 | 1,433,473 | 1,433,473 | 1,433,473 | 808,239 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 6,840,004 | 5,087,251 | $(2,388,547)$ | 2,027,886 | $(574,066)$ |
| 5.Commitments and contigencies | 14,557,877 | 17,205,195 | 29,978,957 | 11,344,410 | 49,935,753 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 35.65\% | 43.37\% | 42.01\% | 43.62\% | 41.55\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.82\% | 3.39\% | 4.50\% | 3.82\% | 3.46\% |
| 3.Return on equity (ROE) (D10/A) | -12.14\% | -1.51\% | 2.89\% | 3.55\% | 0.99\% |
| 4. Return on assets (ROA) (D10/C) | -2.50\% | -0.39\% | 0.75\% | 0.86\% | 0.21\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.39\% | 1.05\% | 0.49\% | 0.44\% | 0.40\% |
| 6. Net markup/interest income(after prov.) to total assets(D5/C) | 1.81\% | 3.33\% | 4.64\% | 4.08\% | 3.56\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 64.35\% | 56.63\% | 57.99\% | 56.38\% | 56.84\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -1.32 | -11.18 | 6.94 | 8.89 | 18.99 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 80.72\% | 54.26\% | 40.12\% | 44.05\% | 46.11\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 15.35 | 4.54 | 9.14 | 9.44 | 9.66 |
| 11.Earning per share (D10/E1) | -0.68 | -0.08 | 0.16 | 0.21 | 0.10 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 7.03\% | 8.02\% | 4.86\% | 12.46\% | 7.28\% |
| 2.Investment to total assets (C4/C) | 24.47\% | 36.35\% | 30.84\% | 25.52\% | 34.98\% |
| 3.Advances net of provisions to total assets (C8/C) | 40.97\% | 39.78\% | 50.53\% | 44.31\% | 45.67\% |
| 4.Deposits to total assets (B3/C) | 52.75\% | 48.74\% | 56.40\% | 65.28\% | 61.58\% |
| 5.Total liabilities to total assets (B/C) | 70.19\% | 74.02\% | 73.88\% | 75.57\% | 74.67\% |
| 6.Gross advances to deposits (C5/B3) | 98.58\% | 99.16\% | 103.99\% | 78.42\% | 83.47\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 78.81\% | 68.89\% | 84.81\% | 70.72\% | 74.45\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 22.09\% | 18.39\% | 14.26\% | 13.74\% | 11.38\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 21.23\% | 17.69\% | 13.84\% | 13.44\% | 11.15\% |
| 3.NPLs to shareholders equity (C6/A) | 55.83\% | 34.16\% | 32.05\% | 28.93\% | 27.40\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 9.14\% | 0.67\% | 1.82\% | -3.78\% | -3.92\% |
| 5.Provision against NPL to NPLs (C7/C6) | 96.10\% | 96.25\% | 97.10\% | 97.82\% | 97.94\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 20.57\% | 26.01\% | 26.09\% | 24.31\% | 21.35\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.98 | 2.17 | 3.67 | 1.34 | 5.85 |
| 3. Break up value per share (A/E1) | 5.57 | 5.54 | 5.70 | 5.91 | 10.57 |
| 4.Total deposit to total equity (B3/A) (times) | 2.56 | 1.87 | 2.16 | 2.69 | 2.88 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -11.53 | -42.54 | -10.10 | 6.74 | -6.81 |


| SILKBANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 196,905 | 13,431,374 | 18,800,542 | 18,497,359 | 6,675,188 |
| 1.Share capital | 9,003,150 | 26,716,048 | 26,716,048 | 26,716,048 | 26,716,048 |
| 2.Reserves | 224,649 | 0 | 139,013 | 162,762 | 162,762 |
| 3.Un appropriated profit | $(9,030,894)$ | (13,284,674) | (8,054,519) | $(8,381,451)$ | $(20,203,622)$ |
| 4.Others | 1,566,184 | $(8,597,427)$ | $(13,162,035)$ | $(13,124,650)$ | 0 |
| B.Total liabilities(B1 to B4) | 66,901,252 | 67,835,146 | 85,031,770 | 83,707,785 | 85,125,128 |
| 1.Bills payable | 637,602 | 836,931 | 1,679,456 | 1,978,549 | 2,747,400 |
| 2. Borrowings from financial institutions | 15,088,332 | 9,871,141 | 17,781,686 | 11,376,781 | 11,381,975 |
| 3.Deposits and other accounts | 49,610,034 | 55,706,188 | 64,071,908 | 69,050,447 | 69,433,452 |
| 4.Other/misc. liabilities | 1,565,284 | 1,420,886 | 1,498,720 | 1,302,008 | 1,562,301 |
| C.Total assets (C1 to C4 + C8 to C10) | 68,664,341 | 72,669,093 | 90,670,277 | 89,080,494 | 91,800,316 |
| 1.Cash and balances with treasury banks | 3,120,880 | 3,414,524 | 4,436,142 | 4,006,569 | 5,361,695 |
| 2.Balances with other banks | 151,068 | 89,355 | 94,322 | 86,002 | 226,184 |
| 3.Lending to financial institutions | 1,067,708 | 1,050,754 | 3,100,803 | 5,602,423 | 446,589 |
| 4. Investments | 20,179,329 | 13,190,048 | 17,547,640 | 12,734,898 | 14,853,257 |
| 5.Gross advances | 40,592,094 | 52,924,512 | 55,309,362 | 54,078,762 | 61,520,646 |
| 6.Advances-non-performing/classified | 11,891,428 | 12,360,000 | 11,022,942 | 10,816,957 | 9,871,986 |
| 7.Provision against advances | 8,494,604 | 8,570,106 | 5,373,083 | 5,018,268 | 5,432,207 |
| 8.Advances net of provision (C5-C7) | 32,097,490 | 44,354,406 | 49,936,279 | 49,060,494 | 56,088,439 |
| 9. Fixed assets | 3,720,695 | 2,443,805 | 4,755,911 | 4,637,334 | 4,691,552 |
| 10.Other/misc. assets | 8,327,171 | 8,126,201 | 10,799,180 | 12,952,774 | 10,132,600 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 5,913,317 | 6,775,565 | 8,385,608 | 8,583,566 | 7,622,425 |
| 2.Markup/interest expensed | 5,855,517 | 5,926,528 | 6,514,770 | 6,681,338 | 5,462,669 |
| 3.Net markup/interest income | 57,800 | 849,037 | 1,870,838 | 1,902,228 | 2,159,756 |
| 4.Provisions and write-offs | 2,309,355 | 228,114 | 2,629,853 | $(580,489)$ | 633,475 |
| 5.Net markup/interest income after provisions | $(2,251,555)$ | 620,923 | 4,500,691 | 2,482,717 | 1,526,281 |
| 6.Non-markup/interest income | 662,187 | 1,184,804 | 846,586 | 1,064,666 | 1,324,580 |
| 7.Non-markup/interest expenses | 2,663,091 | 3,041,273 | 3,988,359 | 4,076,652 | 4,378,939 |
| 8.Administrative expenses | 2,747,856 | 3,153,601 | 3,779,045 | 4,213,559 | 4,407,927 |
| 9.Profit/(loss) before taxation | $(4,252,459)$ | $(1,235,546)$ | 1,358,918 | $(529,269)$ | $(1,528,078)$ |
| 10.Profit/(loss) after taxation | $(2,902,905)$ | $(1,131,154)$ | 695,063 | $(344,271)$ | $(1,156,562)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 900,315 | 2,671,605 | 2,671,605 | 2,671,605 | 2,671,605 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 6,510,410 | $(10,346,069)$ | 8,225,230 | $(6,429,336)$ | 171,484 |
| 5.Commitments and contigencies | 13,454,187 | 18,460,536 | 24,940,371 | 31,108,094 | 24,066,080 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 0.98\% | 12.53\% | 22.31\% | 22.16\% | 28.33\% |
| 2.Net markup/interest margin (D1-D2)/C | 0.08\% | 1.17\% | 2.06\% | 2.14\% | 2.35\% |
| 3.Return on equity (ROE) (D10/A) | -1,474.27\% | -8.42\% | 3.70\% | -1.86\% | -17.33\% |
| 4.Return on assets (ROA) (D10/C) | -4.23\% | -1.56\% | 0.77\% | -0.39\% | -1.26\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.96\% | 1.63\% | 0.93\% | 1.20\% | 1.44\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -3.28\% | 0.85\% | 4.96\% | 2.79\% | 1.66\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 99.02\% | 87.47\% | 77.69\% | 77.84\% | 71.67\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.65 | -2.55 | 2.78 | -7.96 | -2.88 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 40.50\% | 38.21\% | 43.20\% | 42.25\% | 48.94\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 4.15 | 2.66 | 4.46 | 3.96 | 3.33 |
| 11.Earning per share (D10/E1) | -3.22 | -0.42 | 0.26 | -0.13 | -0.43 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 4.77\% | 4.82\% | 5.00\% | 4.59\% | 6.09\% |
| 2.Investment to total assets (C4/C) | 29.39\% | 18.15\% | 19.35\% | 14.30\% | 16.18\% |
| 3.Advances net of provisions to total assets (C8/C) | 46.75\% | 61.04\% | 55.07\% | 55.07\% | 61.10\% |
| 4.Deposits to total assets (B3/C) | 72.25\% | 76.66\% | 70.66\% | 77.51\% | 75.64\% |
| 5.Total liabilities to total assets (B/C) | 97.43\% | 93.35\% | 93.78\% | 93.97\% | 92.73\% |
| 6. Gross advances to deposits (C5/B3) | 81.82\% | 95.01\% | 86.32\% | 78.32\% | 88.60\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 62.74\% | 80.71\% | 67.57\% | 67.24\% | 76.12\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 29.29\% | 23.35\% | 19.93\% | 20.00\% | 16.05\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 20.93\% | 16.19\% | 9.71\% | 9.28\% | 8.83\% |
| 3.NPLs to shareholders equity (C6/A) | 6,039.17\% | 92.02\% | 58.63\% | 58.48\% | 147.89\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 27.19\% | 2.66\% | 48.94\% | -11.57\% | 11.66\% |
| 5.Provision against NPL to NPLs (C7/C6) | 71.43\% | 69.34\% | 48.74\% | 46.39\% | 55.03\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 0.29\% | 18.48\% | 20.74\% | 20.76\% | 7.27\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 68.33 | 1.37 | 1.33 | 1.68 | 3.61 |
| 3.Break up value per share (A/E1) | 0.22 | 5.03 | 7.04 | 6.92 | 2.50 |
| 4.Total deposit to total equity (B3/A) (times) | 251.95 | 4.15 | 3.41 | 3.73 | 10.40 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -2.24 | 9.15 | 11.83 | 18.68 | -0.15 |


| SONERI BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 7,181,577 | 8,381,360 | 11,194,019 | 12,379,660 | 13,451,777 |
| 1.Share capital | 5,019,351 | 6,023,221 | 9,029,185 | 10,022,396 | 11,024,636 |
| 2.Reserves | 2,003,948 | 2,029,036 | 1,182,501 | 410,129 | 617,500 |
| 3.Un appropriated profit | 158,278 | 329,103 | 982,333 | 1,947,135 | 1,809,641 |
| 4.Others | 621,624 | 536,313 | $(260,875)$ | $(47,487)$ | $(169,134)$ |
| B.Total liabilities(B1 to B4) | 87,507,071 | 99,188,005 | 118,823,011 | 146,297,224 | 155,951,229 |
| 1.Bills payable | 1,763,401 | 1,857,810 | 1,571,314 | 2,522,405 | 2,577,943 |
| 2. Borrowings from financial institutions | 9,385,522 | 12,370,528 | 14,557,179 | 20,398,487 | 10,485,479 |
| 3.Deposits and other accounts | 73,548,226 | 82,016,811 | 99,419,293 | 120,591,496 | 140,579,907 |
| 4.Other/misc. liabilities | 2,809,922 | 2,942,856 | 3,275,225 | 2,784,836 | 2,307,900 |
| C.Total assets (C1 to C4 + C8 to C10) | 95,310,272 | 108,105,678 | 129,756,155 | 158,629,397 | 169,233,872 |
| 1.Cash and balances with treasury banks | 6,471,173 | 7,247,711 | 8,959,130 | 11,491,348 | 12,672,753 |
| 2.Balances with other banks | 1,497,193 | 1,400,451 | 879,000 | 1,249,168 | 957,170 |
| 3.Lending to financial institutions | 2,755,377 | 2,531,900 | 813,190 | 1,123,067 | 2,737,751 |
| 4. Investments | 29,537,179 | 34,985,663 | 45,775,969 | 59,517,180 | 46,702,797 |
| 5.Gross advances | 51,939,441 | 59,293,364 | 71,071,622 | 83,254,363 | 104,317,533 |
| 6.Advances-non-performing/classified | 3,190,077 | 7,096,036 | 8,941,653 | 9,927,397 | 10,424,111 |
| 7.Provision against advances | 3,212,338 | 4,617,643 | 5,731,675 | 6,429,357 | 7,138,505 |
| 8.Advances net of provision (C5-C7) | 48,727,103 | 54,675,721 | 65,339,947 | 76,825,006 | 97,179,028 |
| 9. Fixed assets | 3,333,891 | 3,468,923 | 3,833,916 | 4,015,233 | 4,008,574 |
| 10.Other/misc. assets | 2,988,356 | 3,795,309 | 4,155,003 | 4,408,395 | 4,975,799 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 9,337,284 | 10,250,494 | 12,895,306 | 13,778,206 | 13,601,389 |
| 2.Markup/interest expensed | 6,602,779 | 7,203,842 | 8,997,385 | 8,934,172 | 8,751,084 |
| 3.Net markup/interest income | 2,734,505 | 3,046,652 | 3,897,921 | 4,844,034 | 4,850,305 |
| 4.Provisions and write-offs | 1,633,343 | 1,452,236 | 1,272,178 | 519,632 | 735,080 |
| 5.Net markup/interest income after provisions | 1,101,162 | 1,594,416 | 2,625,743 | 4,324,402 | 4,115,225 |
| 6.Non-markup/interest income | 1,168,193 | 1,228,431 | 1,955,203 | 1,856,932 | 2,380,421 |
| 7.Non-markup/interest expenses | 2,078,942 | 2,682,400 | 3,502,675 | 4,459,278 | 4,965,251 |
| 8.Administrative expenses | 2,113,660 | 2,623,991 | 3,447,925 | 4,248,241 | 4,937,841 |
| 9.Profit/(loss) before taxation | 190,413 | 140,447 | 1,078,271 | 1,722,056 | 1,530,395 |
| 10.Profit/(loss) after taxation | 145,355 | 125,440 | 783,533 | 1,104,193 | 1,036,857 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 501,935 | 602,322 | 902,919 | 1,002,240 | 1,102,464 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 12.50\% | 11.00\% | 10.00\% |
| 4.Cash generated from operating activities | 13,892,687 | 5,497,142 | 11,482,024 | 17,381,324 | $(10,887,531)$ |
| 5.Commitments and contigencies | 39,824,682 | 55,540,656 | 32,814,252 | 61,324,567 | 72,786,199 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 29.29\% | 29.72\% | 30.23\% | 35.16\% | 35.66\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.87\% | 2.82\% | 3.00\% | 3.05\% | 2.87\% |
| 3.Return on equity (ROE) (D10/A) | 2.02\% | 1.50\% | 7.00\% | 8.92\% | 7.71\% |
| 4.Return on assets (ROA) (D10/C) | 0.15\% | 0.12\% | 0.60\% | 0.70\% | 0.61\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.23\% | 1.14\% | 1.51\% | 1.17\% | 1.41\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.16\% | 1.47\% | 2.02\% | 2.73\% | 2.43\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 70.71\% | 70.28\% | 69.77\% | 64.84\% | 64.34\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 11.10 | 18.68 | 3.20 | 2.47 | 3.23 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 19.79\% | 23.37\% | 23.59\% | 28.52\% | 31.07\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.81 | 2.14 | 1.76 | 2.29 | 2.07 |
| 11.Earning per share (D10/E1) | 0.29 | 0.21 | 0.87 | 1.10 | 0.94 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 8.36\% | 8.00\% | 7.58\% | 8.03\% | 8.05\% |
| 2.Investment to total assets (C4/C) | 30.99\% | 32.36\% | 35.28\% | 37.52\% | 27.60\% |
| 3.Advances net of provisions to total assets (C8/C) | 51.12\% | 50.58\% | 50.36\% | 48.43\% | 57.42\% |
| 4.Deposits to total assets (B3/C) | 77.17\% | 75.87\% | 76.62\% | 76.02\% | 83.07\% |
| 5.Total liabilities to total assets (B/C) | 91.81\% | 91.75\% | 91.57\% | 92.23\% | 92.15\% |
| 6. Gross advances to deposits (C5/B3) | 70.62\% | 72.29\% | 71.49\% | 69.04\% | 74.21\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 62.63\% | 62.82\% | 62.36\% | 59.05\% | 69.05\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.14\% | 11.97\% | 12.58\% | 11.92\% | 9.99\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 6.18\% | 7.79\% | 8.06\% | 7.72\% | 6.84\% |
| 3.NPLs to shareholders equity (C6/A) | 44.42\% | 84.66\% | 79.88\% | 80.19\% | 77.49\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 50.85\% | 31.45\% | 22.20\% | 8.08\% | 10.30\% |
| 5.Provision against NPL to NPLs (C7/C6) | 100.70\% | 65.07\% | 64.10\% | 64.76\% | 68.48\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.53\% | 7.75\% | 8.63\% | 7.80\% | 7.95\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 5.55 | 6.63 | 2.93 | 4.95 | 5.41 |
| 3. Break up value per share (A/E1) | 14.31 | 13.92 | 12.40 | 12.35 | 12.20 |
| 4.Total deposit to total equity (B3/A) (times) | 10.24 | 9.79 | 8.88 | 9.74 | 10.45 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 95.58 | 43.82 | 14.65 | 15.74 | -10.50 |


| STANDARD CHARTERED BANK (PAKISTA |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 44,817,406 | 48,339,869 | 51,535,761 | 50,631,418 | 52,618,375 |
| 1.Share capital | 38,715,850 | 38,715,850 | 38,715,850 | 38,715,850 | 38,715,850 |
| 2.Reserves | 2,052,347 | 2,785,229 | 3,879,491 | 5,068,628 | 7,180,552 |
| 3.Un appropriated profit | 4,049,209 | 6,838,790 | 8,940,420 | 6,846,940 | 6,721,973 |
| 4.Others | 3,852,905 | 3,760,200 | 4,122,977 | 4,792,650 | 4,333,514 |
| B.Total liabilities(B1 to B4) | 268,909,813 | 275,197,331 | 308,529,074 | 343,631,382 | 353,308,295 |
| 1.Bills payable | 4,844,638 | 5,691,864 | 4,576,789 | 6,164,867 | 6,540,213 |
| 2. Borrowings from financial institutions | 15,847,326 | 15,914,343 | 19,361,864 | 23,399,389 | 17,291,175 |
| 3.Deposits and other accounts | 206,915,825 | 220,187,888 | 235,874,584 | 266,598,571 | 296,377,146 |
| 4.Other/misc. liabilities | 41,302,024 | 33,403,236 | 48,715,837 | 47,468,555 | 33,099,761 |
| C.Total assets (C1 to C4 + C8 to C10) | 317,580,124 | 327,297,400 | 364,187,812 | 399,055,450 | 410,260,184 |
| 1.Cash and balances with treasury banks | 21,521,592 | 24,087,885 | 26,293,151 | 31,487,972 | 32,331,167 |
| 2.Balances with other banks | 2,305,891 | 921,931 | 3,204,253 | 2,700,218 | 1,608,932 |
| 3.Lending to financial institutions | 20,568,064 | 30,421,885 | 20,205,971 | 19,845,269 | 22,158,840 |
| 4. Investments | 83,263,661 | 72,294,275 | 104,040,114 | 131,741,003 | 146,380,251 |
| 5.Gross advances | 146,243,792 | 163,713,272 | 159,653,491 | 169,489,759 | 168,426,527 |
| 6.Advances-non-performing/classified | 21,388,480 | 22,581,390 | 26,102,557 | 27,473,845 | 24,938,439 |
| 7.Provision against advances | 16,783,638 | 18,991,715 | 22,344,611 | 24,571,487 | 22,187,973 |
| 8.Advances net of provision (C5-C7) | 129,460,154 | 144,721,557 | 137,308,880 | 144,918,272 | 146,238,554 |
| 9. Fixed assets | 7,003,915 | 6,606,225 | 6,437,023 | 6,381,584 | 6,172,744 |
| 10.Other/misc. assets | 53,456,847 | 48,243,642 | 66,698,420 | 61,981,132 | 55,369,696 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 27,242,261 | 28,569,842 | 32,825,124 | 32,214,232 | 31,493,338 |
| 2.Markup/interest expensed | 10,725,651 | 11,016,266 | 11,907,713 | 12,337,997 | 12,687,175 |
| 3. Net markup/interest income | 16,516,610 | 17,553,576 | 20,917,411 | 19,876,235 | 18,806,163 |
| 4.Provisions and write-offs | 9,447,907 | 4,359,235 | 4,507,477 | 3,578,599 | 924,788 |
| 5.Net markup/interest income after provisions | 7,068,703 | 13,194,341 | 16,409,934 | 16,297,636 | 17,881,375 |
| 6.Non-markup/interest income | 6,924,143 | 12,997,894 | 6,192,553 | 7,311,963 | 5,881,048 |
| 7.Non-markup/interest expenses | 12,477,127 | 13,439,371 | 14,016,159 | 14,287,244 | 9,243,814 |
| 8.Administrative expenses | 12,148,873 | 12,997,894 | 13,408,462 | 14,045,547 | 8,966,028 |
| 9.Profit/(loss) before taxation | 1,515,719 | 5,757,685 | 8,586,328 | 9,322,355 | 16,368,185 |
| 10.Profit/(loss) after taxation | 872,411 | 3,740,855 | 5,553,141 | 6,045,864 | 10,699,319 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 3,871,585 | 3,871,585 | 3,871,585 | 3,871,585 | 3,871,585 |
| 2.Cash dividend | 0.00\% | 6.00\% | 10.00\% | 20.00\% | 24.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 46,769,642 | (9,718,375) | 40,845,050 | 39,321,043 | 27,147,456 |
| 5.Commitments and contigencies | 150,649,399 | 164,327,870 | 182,579,724 | 155,958,393 | 258,346,636 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 60.63\% | 61.44\% | 63.72\% | 61.70\% | 59.71\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.20\% | 5.36\% | 5.74\% | 4.98\% | 4.58\% |
| 3. Return on equity (ROE) (D10/A) | 1.95\% | 7.74\% | 10.78\% | 11.94\% | 20.33\% |
| 4.Return on assets (ROA) (D10/C) | 0.27\% | 1.14\% | 1.52\% | 1.52\% | 2.61\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.18\% | 3.97\% | 1.70\% | 1.83\% | 1.43\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.23\% | 4.03\% | 4.51\% | 4.08\% | 4.36\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 39.37\% | 38.56\% | 36.28\% | 38.30\% | 40.29\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 8.02 | 2.26 | 1.56 | 1.51 | 0.55 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 36.52\% | 32.33\% | 35.92\% | 36.15\% | 24.73\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.75 | 1.00 | 2.17 | 1.92 | 1.52 |
| 11.Earning per share (D10/E1) | 0.23 | 0.97 | 1.43 | 1.56 | 2.76 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 7.50\% | 7.64\% | 8.10\% | 8.57\% | 8.27\% |
| 2.Investment to total assets (C4/C) | 26.22\% | 22.09\% | 28.57\% | 33.01\% | 35.68\% |
| 3.Advances net of provisions to total assets (C8/C) | 40.76\% | 44.22\% | 37.70\% | 36.32\% | 35.65\% |
| 4.Deposits to total assets (B3/C) | 65.15\% | 67.27\% | 64.77\% | 66.81\% | 72.24\% |
| 5.Total liabilities to total assets (B/C) | 84.67\% | 84.08\% | 84.72\% | 86.11\% | 86.12\% |
| 6. Gross advances to deposits (C5/B3) | 70.68\% | 74.35\% | 67.69\% | 63.57\% | 56.83\% |
| 7. Gross advances to borrowing \& deposit C5/(B2+B3) | 65.65\% | 69.34\% | 62.55\% | 58.45\% | 53.70\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 14.63\% | 13.79\% | 16.35\% | 16.21\% | 14.81\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 11.48\% | 11.60\% | 14.00\% | 14.50\% | 13.17\% |
| 3.NPLs to shareholders equity (C6/A) | 47.72\% | 46.71\% | 50.65\% | 54.26\% | 47.39\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 56.29\% | 22.95\% | 20.17\% | 14.56\% | 4.17\% |
| 5.Provision against NPL to NPLs (C7/C6) | 78.47\% | 84.10\% | 85.60\% | 89.44\% | 88.97\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 14.11\% | 14.77\% | 14.15\% | 12.69\% | 12.83\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 3.36 | 3.40 | 3.54 | 3.08 | 4.91 |
| 3.Break up value per share (A/E1) | 11.58 | 12.49 | 13.31 | 13.08 | 13.59 |
| 4.Total deposit to total equity (B3/A) (times) | 4.62 | 4.55 | 4.58 | 5.27 | 5.63 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 53.61 | $-2.60$ | 7.36 | 6.50 | 2.54 |


| SUMMIT BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 4,065,941 | 3,494,032 | 5,575,929 | 2,842,075 | 1,050,042 |
| 1.Share capital | 5,000,000 | 7,250,660 | 10,779,796 | 10,779,796 | 10,779,796 |
| 2.Reserves | 1,064,828 | $(1,335,050)$ | $(1,811,675)$ | $(1,811,675)$ | $(1,811,675)$ |
| 3.Un appropriated profit | $(1,998,887)$ | $(2,421,578)$ | $(3,392,192)$ | $(6,126,046)$ | $(7,918,079)$ |
| 4.Others | $(11,541)$ | $(220,764)$ | 198,120 | 165,764 | 2,297,062 |
| B.Total liabilities(B1 to B4) | 34,118,975 | 68,883,636 | 113,574,284 | 131,281,227 | 122,152,677 |
| 1.Bills payable | 213,209 | 357,293 | 900,750 | 1,654,302 | 2,205,414 |
| 2. Borrowings from financial institutions | 1,554,801 | 5,257,243 | 18,562,616 | 28,900,432 | 9,961,198 |
| 3.Deposits and other accounts | 31,307,488 | 61,537,424 | 89,699,819 | 96,916,430 | 106,255,566 |
| 4.Other/misc. liabilities | 1,043,477 | 1,731,676 | 4,411,099 | 3,810,063 | 3,730,499 |
| C.Total assets (C1 to C4 + C8 to C10) | 38,173,375 | 72,156,904 | 119,348,333 | 134,289,066 | 125,499,781 |
| 1.Cash and balances with treasury banks | 1,923,526 | 4,047,590 | 6,117,998 | 8,110,185 | 9,203,573 |
| 2.Balances with other banks | 724,802 | 375,207 | 1,426,353 | 3,601,183 | 2,302,189 |
| 3.Lending to financial institutions | 1,433,817 | 0 | 1,069,757 | 2,038,500 | 1,555,000 |
| 4. Investments | 12,446,033 | 20,204,357 | 36,268,904 | 49,770,923 | 39,526,939 |
| 5.Gross advances | 21,072,058 | 44,477,357 | 68,399,073 | 64,942,457 | 65,568,738 |
| 6.Advances-non-performing/classified | 2,568,243 | 11,394,074 | 22,417,723 | 23,409,947 | 17,809,041 |
| 7.Provision against advances | 2,568,243 | 5,723,944 | 12,381,409 | 12,393,303 | 11,360,264 |
| 8.Advances net of provision (C5-C7) | 18,503,815 | 38,753,413 | 56,017,664 | 52,549,154 | 54,208,474 |
| 9.Fixed assets | 1,570,754 | 2,781,943 | 6,071,432 | 5,456,565 | 6,258,010 |
| 10.Other/misc. assets | 1,570,628 | 5,994,394 | 12,376,225 | 12,762,556 | 12,445,596 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 3,514,363 | 7,068,952 | 9,552,362 | 10,262,500 | 27,154,883 |
| 2.Markup/interest expensed | 2,877,797 | 6,100,832 | 9,021,173 | 10,133,076 | 9,173,938 |
| 3. Net markup/interest income | 636,566 | 968,120 | 531,189 | 129,424 | 8,323,255 |
| 4.Provisions and write-offs | 2,040,787 | 2,230,522 | 600,473 | 22,942 | $(836,426)$ |
| 5.Net markup/interest income after provisions | (1,404,221) | 1,262,402 | $(69,284)$ | 106,482 | 0 |
| 6.Non-markup/interest income | 1,208,532 | 623,446 | 73,905 | 1,425,650 | 1,755,574 |
| 7.Non-markup/interest expenses | 1,077,054 | 3,250,790 | 3,208,318 | 2,498,841 | 1,385,777 |
| 8.Administrative expenses | 1,064,723 | 2,790,634 | 3,815,856 | 4,005,835 | 4,429,293 |
| 9.Profit/(loss) before taxation | $(2,285,586)$ | $(3,889,746)$ | $(3,208,318)$ | (2,498,841) | $(1,385,777)$ |
| 10.Profit/(loss) after taxation | $(2,066,790)$ | $(3,032,144)$ | $(1,209,268)$ | $(2,717,026)$ | $(1,813,475)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 500,000 | 725,066 | 1,077,980 | 1,077,980 | 1,077,980 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 8,975,769 | 4,361,206 | 8,330,664 | 17,593,639 | (11,845,738) |
| 5.Commitments and contigencies | 35,826,776 | 45,997,746 | 45,997,746 | 54,414,503 | 63,355,517 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 18.11\% | 13.70\% | 5.56\% | 1.26\% | 30.65\% |
| 2.Net markup/interest margin (D1-D2)/C | 1.67\% | 1.34\% | 0.45\% | 0.10\% | 14.33\% |
| 3. Return on equity (ROE) (D10/A) | -50.83\% | -86.78\% | -21.69\% | -95.60\% | -172.70\% |
| 4.Return on assets (ROA) (D10/C) | -5.41\% | -4.20\% | -1.01\% | -2.02\% | -1.45\% |
| 5.Non-markup/interest income to total assets (D6/C) | 3.17\% | 0.86\% | 0.06\% | 1.06\% | 1.40\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -3.68\% | 1.75\% | -0.06\% | 0.08\% | 0.00\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 81.89\% | 86.30\% | 94.44\% | 98.74\% | 33.78\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.47 | -0.72 | -1.19 | -1.60 | -3.20 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 22.80\% | 42.26\% | 33.33\% | 21.38\% | 4.79\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.88 | 4.48 | 51.63 | 2.81 | 2.52 |
| 11.Earning per share (D10/E1) | -4.13 | -4.18 | -1.12 | -2.52 | -1.68 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 6.94\% | 6.13\% | 6.32\% | 8.72\% | 9.17\% |
| 2.Investment to total assets (C4/C) | 32.60\% | 28.00\% | 30.39\% | 37.06\% | 31.50\% |
| 3.Advances net of provisions to total assets (C8/C) | 48.47\% | 53.71\% | 46.94\% | 39.13\% | 43.19\% |
| 4.Deposits to total assets (B3/C) | 82.01\% | 85.28\% | 75.16\% | 72.17\% | 84.67\% |
| 5.Total liabilities to total assets (B/C) | 89.38\% | 95.46\% | 95.16\% | 97.76\% | 97.33\% |
| 6.Gross advances to deposits (C5/B3) | 67.31\% | 72.28\% | 76.25\% | 67.01\% | 61.71\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 64.12\% | 66.59\% | 63.18\% | 51.62\% | 56.42\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 12.19\% | 25.62\% | 32.77\% | 36.05\% | 27.16\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 12.19\% | 12.87\% | 18.10\% | 19.08\% | 17.33\% |
| 3.NPLs to shareholders equity (C6/A) | 63.16\% | 326.10\% | 402.04\% | 823.69\% | 1,696.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 79.46\% | 38.97\% | 4.85\% | 0.19\% | -7.36\% |
| 5.Provision against NPL to NPLs (C7/C6) | 100.00\% | 50.24\% | 55.23\% | 52.94\% | 63.79\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.65\% | 4.84\% | 4.67\% | 2.12\% | 0.84\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 8.81 | 13.16 | 8.25 | 19.15 | 60.34 |
| 3.Break up value per share (A/E1) | 8.13 | 4.82 | 5.17 | 2.64 | 0.97 |
| 4.Total deposit to total equity (B3/A) (times) | 7.70 | 17.61 | 16.09 | 34.10 | 101.19 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -4.34 | -1.44 | -6.89 | -6.48 | 6.53 |


| UNITED BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 55,914,736 | 63,919,969 | 75,219,724 | 83,845,615 | 95,499,445 |
| 1.Share capital | 11,128,907 | 12,241,798 | 12,241,798 | 12,241,798 | 12,241,798 |
| 2.Reserves | 21,167,954 | 24,101,838 | 27,495,959 | 32,298,690 | 38,049,345 |
| 3.Un appropriated profit | 23,617,875 | 27,576,333 | 35,481,967 | 39,305,127 | 45,208,302 |
| 4.Others | 11,403,627 | 11,214,211 | 11,975,235 | 18,082,083 | 15,773,702 |
| B.Total liabilities(B1 to B4) | 573,103,548 | 651,288,371 | 721,158,030 | 860,418,660 | 972,359,569 |
| 1.Bills payable | 5,166,361 | 5,074,700 | 5,879,043 | 7,615,382 | 16,600,691 |
| 2. Borrowings from financial institutions | 37,168,277 | 47,631,814 | 49,955,704 | 69,693,579 | 41,077,730 |
| 3.Deposits and other accounts | 503,831,672 | 567,611,258 | 634,796,624 | 752,785,895 | 889,525,603 |
| 4.Other/misc. liabilities | 26,937,238 | 30,970,599 | 30,526,659 | 30,323,804 | 25,155,545 |
| C.Total assets (C1 to C4 + C8 to C10) | 640,421,911 | 726,422,551 | 808,352,989 | 962,346,358 | 1,083,632,716 |
| 1.Cash and balances with treasury banks | 61,562,141 | 67,667,226 | 86,309,061 | 94,846,802 | 89,591,601 |
| 2.Balances with other banks | 14,049,990 | 26,430,928 | 16,579,821 | 21,967,703 | 32,658,606 |
| 3.Lending to financial institutions | 23,162,130 | 11,934,778 | 12,375,261 | 22,828,834 | 29,858,038 |
| 4. Investments | 137,734,578 | 231,717,214 | 301,106,877 | 381,245,903 | 458,846,198 |
| 5.Gross advances | 390,493,953 | 376,480,024 | 382,115,775 | 430,694,442 | 461,674,998 |
| 6.Advances-non-performing/classified | 40,065,237 | 51,144,170 | 39,967,562 | 53,045,188 | 52,078,870 |
| 7.Provision against advances | 28,414,357 | 34,969,612 | 40,976,256 | 44,860,181 | 46,391,688 |
| 8.Advances net of provision (C5-C7) | 362,079,596 | 341,510,412 | 341,139,519 | 385,834,261 | 415,283,310 |
| 9. Fixed assets | 23,734,082 | 24,684,566 | 25,745,215 | 27,460,839 | 28,037,980 |
| 10.Other/misc. assets | 18,099,394 | 22,477,427 | 25,097,235 | 28,162,016 | 29,356,983 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 61,745,462 | 60,046,011 | 71,374,143 | 75,379,861 | 75,709,170 |
| 2.Markup/interest expensed | 28,323,272 | 25,207,785 | 31,305,056 | 35,759,090 | 36,199,807 |
| 3. Net markup/interest income | 33,422,190 | 34,838,226 | 40,071,787 | 39,642,876 | 39,509,363 |
| 4.Provisions and write-offs | 12,879,215 | 8,150,258 | 7,274,864 | 4,246,967 | 1,594,245 |
| 5.Net markup/interest income after provisions | 20,542,975 | 26,687,968 | 32,796,923 | 35,395,909 | 37,915,118 |
| 6.Non-markup/interest income | 12,070,500 | 10,584,485 | 13,129,783 | 17,193,007 | 19,416,361 |
| 7.Non-markup/interest expenses | 18,911,237 | 19,861,194 | 22,067,945 | 26,648,491 | 29,648,683 |
| 8.Administrative expenses | 17,803,338 | 19,137,857 | 21,253,504 | 25,558,429 | 28,570,569 |
| 9.Profit/(loss) before taxation | 14,392,181 | 17,688,623 | 23,633,636 | 28,315,979 | 28,965,178 |
| 10.Profit/(loss) after taxation | 9,487,952 | 11,020,925 | 14,887,113 | 19,247,439 | 19,730,771 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,112,891 | 1,224,180 | 1,224,180 | 1,224,180 | 1,224,180 |
| 2.Cash dividend | 25.00\% | 50.00\% | 75.00\% | 85.00\% | 100.00\% |
| 3.Stock dividend/bonus shares | 10.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 27,084,242 | 105,607,607 | 100,937,130 | 96,447,113 | 99,800,170 |
| 5.Commitments and contigencies | 450,962,490 | 269,878,986 | 261,653,953 | 561,832,979 | 339,805,622 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 54.13\% | 58.02\% | 56.14\% | 52.59\% | 52.19\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.22\% | 4.80\% | 4.96\% | 4.12\% | 3.65\% |
| 3.Return on equity (ROE) (D10/A) | 16.97\% | 17.24\% | 19.79\% | 22.96\% | 20.66\% |
| 4.Return on assets (ROA) (D10/C) | 1.48\% | 1.52\% | 1.84\% | 2.00\% | 1.82\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.88\% | 1.46\% | 1.62\% | 1.79\% | 1.79\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.21\% | 3.67\% | 4.06\% | 3.68\% | 3.50\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 45.87\% | 41.98\% | 43.86\% | 47.44\% | 47.81\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.24 | 1.08 | 0.90 | 0.90 | 0.99 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 25.62\% | 28.12\% | 26.11\% | 28.79\% | 31.17\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.47 | 1.81 | 1.62 | 1.49 | 1.47 |
| 11.Earning per share (D10/E1) | 8.53 | 9.00 | 12.16 | 15.72 | 16.12 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 11.81\% | 12.95\% | 12.73\% | 12.14\% | 11.28\% |
| 2.Investment to total assets (C4/C) | 21.51\% | 31.90\% | 37.25\% | 39.62\% | 42.34\% |
| 3.Advances net of provisions to total assets (C8/C) | 56.54\% | 47.01\% | 42.20\% | 40.09\% | 38.32\% |
| 4.Deposits to total assets (B3/C) | 78.67\% | 78.14\% | 78.53\% | 78.22\% | 82.09\% |
| 5.Total liabilities to total assets (B/C) | 89.49\% | 89.66\% | 89.21\% | 89.41\% | 89.73\% |
| 6.Gross advances to deposits (C5/B3) | 77.50\% | 66.33\% | 60.19\% | 57.21\% | 51.90\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 72.18\% | 61.19\% | 55.80\% | 52.37\% | 49.61\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 10.26\% | 13.58\% | 10.46\% | 12.32\% | 11.28\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 7.28\% | 9.29\% | 10.72\% | 10.42\% | 10.05\% |
| 3.NPLs to shareholders equity (C6/A) | 71.65\% | 80.01\% | 53.13\% | 63.27\% | 54.53\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 45.33\% | 23.31\% | 17.75\% | 9.47\% | 3.44\% |
| 5.Provision against NPL to NPLs (C7/C6) | 70.92\% | 68.37\% | 102.52\% | 84.57\% | 89.08\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.73\% | 8.80\% | 9.31\% | 8.71\% | 8.81\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 8.07 | 4.22 | 3.48 | 6.70 | 3.56 |
| 3.Break up value per share (A/E1) | 50.24 | 52.21 | 61.44 | 68.49 | 78.01 |
| 4.Total deposit to total equity (B3/A) (times) | 9.01 | 8.88 | 8.44 | 8.98 | 9.31 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 2.85 | 9.58 | 6.78 | 5.01 | 5.06 |


| Specialized Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | $(8,401,902)$ | $(2,357,651)$ | 1,222,466 | 5,606,785 | 5,888,332 |
| 1.Share capital | 15,506,595 | 15,507,008 | 15,507,532 | 15,351,097 | 15,351,359 |
| 2.Reserves | 2,474,080 | 5,667,412 | 9,373,552 | 10,979,460 | 11,098,671 |
| 3.Un appropriated profit | $(26,382,577)$ | (23,532,071) | $(23,658,618)$ | $(20,723,772)$ | $(20,561,698)$ |
| 4.Others | 3,667,038 | 4,112,638 | 4,652,301 | 5,199,596 | 6,644,769 |
| B.Total liabilities(B1 to B4) | 134,175,343 | 142,867,257 | 143,294,600 | 149,120,464 | 146,756,660 |
| 1.Bills payable | 750,837 | 382,039 | 424,070 | 437,560 | 399,472 |
| 2. Borrowings from financial institutions | 83,291,453 | 80,411,173 | 77,880,976 | 79,150,776 | 76,451,111 |
| 3.Deposits and other accounts | 13,993,545 | 19,388,626 | 17,327,235 | 17,409,405 | 17,885,824 |
| 4.Other/misc. liabilities | 36,139,508 | 42,685,419 | 47,662,319 | 52,122,722 | 52,020,253 |
| C.Total assets (C1 to C4 + C8 to C10) | 129,440,479 | 144,622,244 | 149,169,367 | 159,926,844 | 159,289,760 |
| 1.Cash and balances with treasury banks | 2,732,123 | 3,938,119 | 3,877,536 | 4,394,234 | 4,530,664 |
| 2.Balances with other banks | 18,153,423 | 12,711,768 | 13,365,262 | 9,982,892 | 11,011,537 |
| 3.Lending to financial institutions | 514,714 | 108,802 | 875,567 | 811,007 | 1,231,073 |
| 4. Investments | 11,287,064 | 14,337,679 | 19,545,836 | 25,586,717 | 22,160,259 |
| 5.Gross advances | 101,603,284 | 114,863,661 | 114,608,118 | 119,066,658 | 119,469,825 |
| 6.Advances-non-performing/classified | 29,549,247 | 32,828,790 | 34,587,578 | 33,899,620 | 34,121,853 |
| 7.Provision against advances | 20,845,933 | 20,875,323 | 21,023,365 | 20,287,725 | 20,655,740 |
| 8.Advances net of provision (C5-C7) | 80,757,351 | 93,988,338 | 93,584,753 | 98,778,933 | 98,814,085 |
| $9 . F i x e d$ assets | 5,092,505 | 5,088,581 | 5,075,281 | 4,805,267 | 5,930,917 |
| 10.Other/misc. assets | 10,903,299 | 14,448,957 | 12,845,132 | 15,567,794 | 15,611,225 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 10,961,387 | 11,382,350 | 12,186,304 | 13,767,002 | 13,831,337 |
| 2.Markup/interest expensed | 6,273,993 | 5,567,663 | 5,200,549 | 4,503,051 | 4,528,264 |
| 3. Net markup/interest income | 4,687,354 | 5,814,687 | 7,558,555 | 9,288,958 | 9,303,073 |
| 4.Provisions and write-offs | 1,823,956 | 1,756,218 | 853,140 | 1,208,809 | 1,177,497 |
| 5.Net markup/interest income after provisions | 2,863,438 | 4,188,997 | 6,474,415 | 8,075,343 | 8,125,576 |
| 6.Non-markup/interest income | 6,310,426 | 4,967,514 | 3,394,097 | 4,596,818 | 4,807,444 |
| 7.Non-markup/interest expenses | 6,912,356 | 6,693,127 | 6,302,529 | 9,035,463 | 8,982,846 |
| 8.Administrative expenses | 6,616,341 | 6,684,865 | 6,125,243 | 8,612,364 | 9,040,387 |
| 9.Profit/(loss) before taxation | 3,131,648 | 2,463,384 | 3,572,001 | 3,616,497 | 4,040,011 |
| 10.Profit/(loss) after taxation | 1,731,787 | 1,482,473 | 2,435,519 | 2,288,095 | 2,739,552 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,511,541 | 1,497,415 | 1,496,008 | 1,495,851 | 1,495,901 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(34,771)$ | $(220,985)$ | 2,177,250 | $(164,921)$ | $(997,814)$ |
| 5.Commitments and contigencies | 26,032,331 | 15,407,849 | 14,728,671 | 15,999,364 | 14,038,638 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 42.76\% | 51.09\% | 62.02\% | 67.47\% | 67.26\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.62\% | 4.02\% | 4.68\% | 5.79\% | 5.84\% |
| 3. Return on equity (ROE) (D10/A) | -20.61\% | -62.88\% | 199.23\% | 40.81\% | 46.53\% |
| 4.Return on assets (ROA) (D10/C) | 1.34\% | 1.03\% | 1.63\% | 1.43\% | 1.72\% |
| 5.Non-markup/interest income to total assets (D6/C) | 4.88\% | 3.43\% | 2.28\% | 2.87\% | 3.02\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.21\% | 2.90\% | 4.34\% | 5.05\% | 5.10\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 57.24\% | 48.91\% | 42.68\% | 32.71\% | 32.74\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 2.11 | 2.71 | 1.71 | 2.38 | 2.24 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 40.02\% | 40.94\% | 40.45\% | 49.20\% | 48.19\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.05 | 1.35 | 1.80 | 1.87 | 1.88 |
| 11.Earning per share (D10/E1) | 1.15 | 0.99 | 1.63 | 1.53 | 1.83 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 16.14\% | 11.51\% | 11.56\% | 8.99\% | 9.76\% |
| 2.Investment to total assets (C4/C) | 8.72\% | 9.91\% | 13.10\% | 16.00\% | 13.91\% |
| 3.Advances net of provisions to total assets (C8/C) | 62.39\% | 64.99\% | 62.74\% | 61.77\% | 62.03\% |
| 4.Deposits to total assets (B3/C) | 10.81\% | 13.41\% | 11.62\% | 10.89\% | 11.23\% |
| 5.Total liabilities to total assets (B/C) | 103.66\% | 98.79\% | 96.06\% | 93.24\% | 92.13\% |
| 6. Gross advances to deposits (C5/B3) | 726.07\% | 592.43\% | 661.43\% | 683.92\% | 667.96\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 104.44\% | 115.09\% | 120.38\% | 123.31\% | 126.64\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 29.08\% | 28.58\% | 30.18\% | 28.47\% | 28.56\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 20.52\% | 18.17\% | 18.34\% | 17.04\% | 17.29\% |
| 3.NPLs to shareholders equity (C6/A) | -351.70\% | -1,392.44\% | 2,829.33\% | 604.62\% | 579.48\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 8.75\% | 8.41\% | 4.06\% | 5.96\% | 5.70\% |
| 5.Provision against NPL to NPLs (C7/C6) | 70.55\% | 63.59\% | 60.78\% | 59.85\% | 60.54\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -6.49\% | -1.63\% | 0.82\% | 3.51\% | 3.70\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | -3.10 | -6.54 | 12.05 | 2.85 | 2.38 |
| 3. Break up value per share (A/E1) | -5.56 | -1.57 | 0.82 | 3.75 | 3.94 |
| 4.Total deposit to total equity (B3/A) (times) | -1.67 | -8.22 | 14.17 | 3.11 | 3.04 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -0.02 | -0.15 | 0.89 | $-0.07$ | -0.36 |


| INDUSTRIAL DEVELOPMENT BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | (27,804,610) | (27,709,145) | (27,673,517) | $(27,501,370)$ | (27,375,508) |
| 1.Share capital | 157,000 | 157,000 | 157,000 | 1 | 1 |
| 2.Reserves | 750,548 | 750,548 | 750,548 | 0 | 0 |
| 3.Un appropriated profit | $(28,712,158)$ | $(28,616,693)$ | $(28,581,065)$ | $(27,501,370)$ | (27,375,508) |
| 4.Others | $(365,817)$ | $(254,642)$ | $(227,663)$ | 34,191 | 302,310 |
| B.Total liabilities(B1 to B4) | 33,978,550 | 33,121,740 | 33,045,645 | 32,014,058 | 30,870,296 |
| 1.Bills payable | 38,612 | 13,717 | 20,096 | 10,559 | 5,927 |
| 2. Borrowings from financial institutions | 22,305,318 | 22,466,356 | 22,553,874 | 24,292,043 | 23,409,994 |
| 3.Deposits and other accounts | 3,796,797 | 3,313,563 | 3,274,523 | 575,373 | 328,049 |
| 4.Other/misc. liabilities | 7,837,823 | 7,328,104 | 7,197,152 | 7,136,082 | 7,126,326 |
| C.Total assets (C1 to C4 + C8 to C10) | 5,808,123 | 5,157,953 | 5,144,465 | 4,546,879 | 3,797,098 |
| 1.Cash and balances with treasury banks | 183,885 | 150,299 | 137,589 | 57,432 | 56,600 |
| 2.Balances with other banks | 50,313 | 64,681 | 59,750 | 20,171 | 21,802 |
| 3.Lending to financial institutions | 481,269 | 108,802 | 75,567 | 61,007 | 431,073 |
| 4. Investments | 3,178,546 | 3,015,974 | 2,864,998 | 1,930,923 | 830,800 |
| 5.Gross advances | 6,411,877 | 6,266,499 | 6,294,331 | 6,247,019 | 6,254,100 |
| 6.Advances-non-performing/classified | 6,283,508 | 6,158,107 | 6,226,954 | 6,221,583 | 6,243,306 |
| 7.Provision against advances | 6,269,695 | 6,158,107 | 6,192,209 | 6,193,926 | 6,215,376 |
| 8.Advances net of provision (C5-C7) | 142,182 | 108,392 | 102,122 | 53,093 | 38,724 |
| $9 . F$ Fixed assets | 120,568 | 123,390 | 59,364 | 55,240 | 51,404 |
| 10.Other/misc. assets | 1,651,360 | 1,586,415 | 1,845,075 | 2,369,013 | 2,366,695 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 404,055 | 284,378 | 300,466 | 74,435 | 198,721 |
| 2.Markup/interest expensed | 689,973 | 537,511 | 586,866 | 105,173 | 197,905 |
| 3.Net markup/interest income | $(285,958)$ | $(253,133)$ | 286,400 | $(30,738)$ | 816 |
| 4.Provisions and write-offs | $(159,224)$ | 65,264 | 96,224 | $(9,278)$ | $(53,422)$ |
| 5.Net markup/interest income after provisions | $(126,694)$ | $(187,869)$ | $(190,176)$ | $(21,460)$ | 54,238 |
| 6.Non-markup/interest income | 422,828 | 477,293 | 223,134 | 76,205 | 264,505 |
| 7.Non-markup/interest expenses | 155,888 | 192,004 | 35,967 | 78,331 | 214,448 |
| 8.Administrative expenses | 180,890 | 196,798 | 187,125 | 78,228 | 212,393 |
| 9.Profit/(loss) before taxation | 140,246 | 97,420 | 3,009 | $(23,586)$ | 104,295 |
| 10.Profit/(loss) after taxation | 138,095 | 95,465 | 35,628 | $(23,866)$ | 101,996 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 15,700 | 1,570 | 157 | 0 | 50 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(756,259)$ | $(280,827)$ | $(255,917)$ | $(1,016,245)$ | $(2,446,154)$ |
| 5.Commitments and contigencies | 145,208 | 141,970 | 142,059 | 142,059 | 132,441 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | -70.77\% | -89.01\% | 95.32\% | -41.30\% | 0.41\% |
| 2.Net markup/interest margin (D1-D2)/C | -4.92\% | -4.91\% | -5.57\% | -0.68\% | 0.02\% |
| 3.Return on equity (ROE) (D10/A) | -0.50\% | -0.34\% | -0.13\% | 0.09\% | -0.37\% |
| 4.Return on assets (ROA) (D10/C) | 2.38\% | 1.85\% | 0.69\% | -0.52\% | 2.69\% |
| 5.Non-markup/interest income to total assets (D6/C) | 7.28\% | 9.25\% | 4.34\% | 1.68\% | 6.97\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -2.18\% | -3.64\% | -3.70\% | -0.47\% | 1.43\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 170.76\% | 189.01\% | 195.32\% | 141.30\% | 99.59\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.29 | 2.02 | 62.19 | -3.32 | 2.04 |
| 9. Non-markup/interest expense to total income D7/(D1+D6) | 18.85\% | 25.21\% | 6.87\% | 52.00\% | 46.29\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.43 | 0.41 | 0.84 | 1.03 | 0.80 |
| 11.Earning per share (D10/E1) | 8.80 | 60.81 | 226.93 | - | 2,039.92 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 4.03\% | 4.17\% | 3.84\% | 1.71\% | 2.06\% |
| 2.Investment to total assets (C4/C) | 54.73\% | 58.47\% | 55.69\% | 42.47\% | 21.88\% |
| 3.Advances net of provisions to total assets (C8/C) | 2.45\% | 2.10\% | 1.99\% | 1.17\% | 1.02\% |
| 4.Deposits to total assets (B3/C) | 65.37\% | 64.24\% | 63.65\% | 12.65\% | 8.64\% |
| 5.Total liabilities to total assets (B/C) | 585.02\% | 642.15\% | 642.35\% | 704.09\% | 813.00\% |
| 6.Gross advances to deposits (C5/B3) | 168.88\% | 189.12\% | 192.22\% | 1,085.73\% | 1,906.45\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 24.56\% | 24.31\% | 24.37\% | 25.12\% | 26.35\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 98.00\% | 98.27\% | 98.93\% | 99.59\% | 99.83\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 97.78\% | 98.27\% | 98.38\% | 99.15\% | 99.38\% |
| 3.NPLs to shareholders equity (C6/A) | -22.60\% | -22.22\% | -22.50\% | -22.62\% | -22.81\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | -2.54\% | 1.06\% | 1.55\% | -0.15\% | -0.86\% |
| 5.Provision against NPL to NPLs (C7/C6) | 99.78\% | 100.00\% | 99.44\% | 99.56\% | 99.55\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -478.72\% | -537.21\% | -537.93\% | -604.84\% | -720.96\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | -0.01 | -0.01 | -0.01 | -0.01 | 0.00 |
| 3.Break up value per share (A/E1) | -1,770.99 | -17,649.14 | -176,264.44 | - | -547,510.15 |
| 4.Total deposit to total equity (B3/A) (times) | -0.14 | -0.12 | -0.12 | -0.02 | -0.01 |
| J.Cash flow ratio1.Cash generated from opration activities to profit after tax (E4/D10) (times) |  |  |  |  |  |
|  |  |  |  |  |  |


| SME BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 2,426,535 | 2,184,805 | 1,792,619 | 1,332,191 | 1,005,612 |
| 1.Share capital | 2,392,507 | 2,392,507 | 2,392,507 | 2,392,507 | 2,392,507 |
| 2.Reserves | 235,636 | 234,660 | 206,526 | 206,526 | 206,526 |
| 3.Un appropriated profit | $(201,608)$ | $(442,362)$ | $(806,414)$ | $(1,266,842)$ | (1,593,421) |
| 4.Others | $(69,984)$ | $(61,157)$ | $(48,075)$ | 12,527 | $(1,494)$ |
| B.Total liabilities(B1 to B4) | 5,192,070 | 4,508,821 | 5,453,199 | 7,623,367 | 6,019,704 |
| 1.Bills payable | 54,542 | 40,505 | 183,863 | 102,132 | 85,775 |
| 2. Borrowings from financial institutions | 1,728,922 | 1,437,604 | 2,125,447 | 3,566,576 | 1,748,960 |
| 3.Deposits and other accounts | 2,934,403 | 2,651,948 | 2,647,157 | 3,328,001 | 3,713,111 |
| 4.Other/misc. liabilities | 474,203 | 378,764 | 496,732 | 626,658 | 471,858 |
| C.Total assets (C1 to C4 + C8 to C10) | 7,548,621 | 6,632,469 | 7,197,743 | 8,968,085 | 7,023,822 |
| 1.Cash and balances with treasury banks | 213,861 | 228,062 | 214,606 | 278,430 | 314,880 |
| 2.Balances with other banks | 79,660 | 20,912 | 5,222 | 38,686 | 2,286 |
| 3.Lending to financial institutions | 33,445 | 0 | 800,000 | 750,000 | 800,000 |
| 4. Investments | 2,701,816 | 2,680,334 | 3,129,260 | 4,662,705 | 2,653,388 |
| 5.Gross advances | 9,243,470 | 8,744,596 | 8,655,771 | 8,054,531 | 8,113,037 |
| 6.Advances-non-performing/classified | 6,166,877 | 5,995,141 | 5,937,822 | 5,563,980 | 5,650,444 |
| 7.Provision against advances | 5,285,573 | 5,436,997 | 5,936,892 | 5,199,535 | 5,260,662 |
| 8.Advances net of provision (C5-C7) | 3,957,897 | 3,307,599 | 2,718,879 | 2,854,996 | 2,852,375 |
| 9. Fixed assets | 122,462 | 132,586 | 112,305 | 124,610 | 128,218 |
| 10.Other/misc. assets | 439,480 | 262,976 | 217,471 | 258,658 | 272,675 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 879,072 | 647,521 | 728,192 | 790,315 | 715,246 |
| 2.Markup/interest expensed | 523,653 | 350,732 | 432,919 | 534,021 | 477,873 |
| 3. Net markup/interest income | 355,419 | 296,789 | 295,273 | 281,301 | 237,373 |
| 4.Provisions and write-offs | 58,921 | 166,780 | 74,676 | 65,708 | 78,540 |
| 5.Net markup/interest income after provisions | 296,498 | 130,009 | 369,949 | 210,787 | 158,833 |
| 6.Non-markup/interest income | 21,478 | 62,287 | 26,738 | 18,329 | 25,819 |
| 7.Non-markup/interest expenses | 1,216,276 | 529,348 | 613,257 | 584,797 | 610,874 |
| 8.Administrative expenses | 1,236,080 | 517,111 | 608,610 | 580,404 | 605,052 |
| 9.Profit/(loss) before taxation | $(28,160)$ | $(337,052)$ | $(216,570)$ | $(375,882)$ | $(426,222)$ |
| 10.Profit/(loss) after taxation | $(33,894)$ | $(297,652)$ | $(225,031)$ | $(384,462)$ | $(430,699)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 239,251 | 239,251 | 239,251 | 239,251 | 239,251 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(539,136)$ | $(4,386)$ | 490,316 | 1,656,489 | (1,853,345) |
| 5.Commitments and contigencies | 2,988,550 | 3,658,819 | 3,658,819 | 4,950,066 | 2,998,958 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 40.43\% | 45.83\% | 40.55\% | 35.59\% | 33.19\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.71\% | 4.47\% | 4.10\% | 2.86\% | 3.38\% |
| 3. Return on equity (ROE) (D10/A) | -1.40\% | -13.62\% | -12.55\% | -28.86\% | -42.83\% |
| 4.Return on assets (ROA) (D10/C) | -0.45\% | -4.49\% | -3.13\% | -4.29\% | -6.13\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.28\% | 0.94\% | 0.37\% | 0.20\% | 0.37\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.93\% | 1.96\% | 5.14\% | 2.35\% | 2.26\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 59.57\% | 54.17\% | 59.45\% | 67.57\% | 66.81\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -43.89 | -1.53 | -2.81 | -1.54 | -1.42 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 135.06\% | 74.58\% | 81.23\% | 72.32\% | 82.43\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 57.55 | 8.30 | 22.76 | 31.67 | 23.43 |
| 11.Earning per share (D10/E1) | -0.14 | -1.24 | -0.94 | -1.61 | -1.80 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 3.89\% | 3.75\% | 3.05\% | 3.54\% | 4.52\% |
| 2.Investment to total assets (C4/C) | 35.79\% | 40.41\% | 43.48\% | 51.99\% | 37.78\% |
| 3.Advances net of provisions to total assets (C8/C) | 52.43\% | 49.87\% | 37.77\% | 31.84\% | 40.61\% |
| 4.Deposits to total assets (B3/C) | 38.87\% | 39.98\% | 36.78\% | 37.11\% | 52.86\% |
| 5.Total liabilities to total assets (B/C) | 68.78\% | 67.98\% | 75.76\% | 85.01\% | 85.70\% |
| 6. Gross advances to deposits (C5/B3) | 315.00\% | 329.74\% | 326.98\% | 242.02\% | 218.50\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 198.22\% | 213.83\% | 181.36\% | 116.82\% | 148.53\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 66.72\% | 68.56\% | 68.60\% | 69.08\% | 69.65\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 57.18\% | 62.18\% | 68.59\% | 64.55\% | 64.84\% |
| 3.NPLs to shareholders equity (C6/A) | 254.14\% | 274.40\% | 331.24\% | 417.66\% | 561.89\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 1.11\% | 3.07\% | 1.26\% | 1.26\% | 1.49\% |
| 5.Provision against NPL to NPLs (C7/C6) | 85.71\% | 90.69\% | 99.98\% | 93.45\% | 93.10\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 32.15\% | 32.94\% | 24.91\% | 14.85\% | 14.32\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.23 | 1.67 | 2.04 | 3.72 | 2.98 |
| 3.Break up value per share (A/E1) | 10.14 | 9.13 | 7.49 | 5.57 | 4.20 |
| 4.Total deposit to total equity (B3/A) (times) | 1.21 | 1.21 | 1.48 | 2.50 | 3.69 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 15.91 | 0.01 | -2.18 | $-4.31$ | 4.30 |


| THE PUNJAB PROVINCIAL COOPERATIVE | TD. |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 87,361 | 2,304,214 | 4,095,740 | 6,178,812 | 6,661,076 |
| 1.Share capital | 434,647 | 435,060 | 435,584 | 436,148 | 436,410 |
| 2.Reserves | 401,727 | 2,797,793 | 6,103,037 | 7,941,588 | 8,060,799 |
| 3.Un appropriated profit | $(749,013)$ | $(928,639)$ | (2,442,881) | $(2,198,924)$ | $(1,836,133)$ |
| 4.Others | 3,608,391 | 3,586,269 | 3,614,196 | 3,353,994 | 4,545,069 |
| B.Total liabilities(B1 to B4) | 10,016,170 | 9,355,390 | 6,649,263 | 5,019,720 | 5,403,341 |
| 1.Bills payable | 44,305 | 21,777 | 11,994 | 30,845 | 13,746 |
| 2.Borrowings from financial institutions | 8,000,000 | 5,250,000 | 1,944,442 | 0 | 0 |
| 3.Deposits and other accounts | 1,837,175 | 3,820,343 | 2,443,098 | 2,409,075 | 2,747,708 |
| 4.Other/misc. liabilities | 134,690 | 263,270 | 2,249,729 | 2,579,800 | 2,641,887 |
| C.Total assets (C1 to C4 + C8 to C10) | 13,711,922 | 15,245,873 | 14,359,199 | 14,552,526 | 16,609,486 |
| 1.Cash and balances with treasury banks | 601,882 | 814,147 | 468,879 | 533,867 | 634,679 |
| 2.Balances with other banks | 2,017,990 | 1,709,436 | 2,123,846 | 923,473 | 1,986,887 |
| 3.Lending to financial institutions | 0 | 0 | 0 | 0 | 0 |
| 4. Investments | 451,012 | 799,673 | 1,503,620 | 1,108,617 | 791,599 |
| 5.Gross advances | 8,177,689 | 7,385,647 | 7,625,939 | 9,416,313 | 9,468,639 |
| 6.Advances-non-performing/classified | 4,113,247 | 3,430,614 | 2,498,221 | 2,189,476 | 2,303,522 |
| 7.Provision against advances | 1,443,914 | 1,605,894 | 1,605,893 | 1,605,893 | 1,606,077 |
| 8.Advances net of provision (C5-C7) | 6,733,775 | 5,779,753 | 6,020,046 | 7,810,420 | 7,862,562 |
| 9. Fixed assets | 3,705,253 | 3,700,872 | 3,736,445 | 3,445,150 | 4,571,028 |
| 10.Other/misc. assets | 202,010 | 2,441,992 | 506,363 | 730,999 | 762,731 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,193,637 | 1,553,750 | 1,647,318 | 1,580,867 | 1,595,985 |
| 2.Markup/interest expensed | 1,570,956 | 965,655 | 386,027 | 126,469 | 115,098 |
| 3.Net markup/interest income | $(377,319)$ | 588,095 | 1,261,291 | 1,454,398 | 1,480,887 |
| 4.Provisions and write-offs | 0 | 158,452 | 0 | 88,059 | 88,059 |
| 5.Net markup/interest income after provisions | $(377,319)$ | 429,643 | 1,261,291 | 1,366,339 | 1,392,828 |
| 6.Non-markup/interest income | 77,394 | 76,830 | 73,906 | 85,896 | 100,732 |
| 7.Non-markup/interest expenses | 679,146 | 681,299 | 826,794 | 1,325,678 | 1,110,867 |
| 8.Administrative expenses | 678,896 | 680,681 | 826,662 | 877,831 | 1,147,041 |
| 9.Profit/(loss) before taxation | $(979,071)$ | $(174,826)$ | 508,403 | 126,557 | 472,530 |
| 10.Profit/(loss) after taxation | $(979,071)$ | $(179,626)$ | 479,773 | 106,896 | 478,728 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 4,346 | 4,351 | 4,356 | 4,356 | 4,356 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(321,956)$ | $(2,135,260)$ | $(2,529,962)$ | $(3,326,137)$ | 780,713 |
| 5.Commitments and contigencies | 11,586,667 | 241,483 | 392,711 | 372,157 | 372,157 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | -31.61\% | 37.85\% | 76.57\% | 92.00\% | 92.79\% |
| 2.Net markup/interest margin (D1-D2)/C | -2.75\% | 3.86\% | 8.78\% | 9.99\% | 8.92\% |
| 3.Return on equity (ROE) (D10/A) | -1,120.72\% | -7.80\% | 11.71\% | 1.73\% | 7.19\% |
| 4.Return on assets (ROA) (D10/C) | -7.14\% | -1.18\% | 3.34\% | 0.73\% | 2.88\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.56\% | 0.50\% | 0.51\% | 0.59\% | 0.61\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -2.75\% | 2.82\% | 8.78\% | 9.39\% | 8.39\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 131.61\% | 62.15\% | 23.43\% | 8.00\% | 7.21\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.69 | -3.89 | 1.63 | 6.94 | 2.43 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 53.43\% | 41.78\% | 48.04\% | 79.54\% | 65.47\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 8.77 | 8.86 | 11.19 | 10.22 | 11.39 |
| 11.Earning per share (D10/E1) | -225.26 | -41.29 | 110.14 | 24.54 | 109.90 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 19.11\% | 16.55\% | 18.06\% | 10.01\% | 15.78\% |
| 2.Investment to total assets (C4/C) | 3.29\% | 5.25\% | 10.47\% | 7.62\% | 4.77\% |
| 3.Advances net of provisions to total assets (C8/C) | 49.11\% | 37.91\% | 41.92\% | 53.67\% | 47.34\% |
| 4.Deposits to total assets (B3/C) | 13.40\% | 25.06\% | 17.01\% | 16.55\% | 16.54\% |
| 5.Total liabilities to total assets (B/C) | 73.05\% | 61.36\% | 46.31\% | 34.49\% | 32.53\% |
| 6.Gross advances to deposits (C5/B3) | 445.12\% | 193.32\% | 312.14\% | 390.87\% | 344.60\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 83.13\% | 81.43\% | 173.81\% | 390.87\% | 344.60\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 50.30\% | 46.45\% | 32.76\% | 23.25\% | 24.33\% |
| 2. Provisions against NPLs to gross advances (C7/C5) | 17.66\% | 21.74\% | 21.06\% | 17.05\% | 16.96\% |
| 3.NPLs to shareholders equity (C6/A) | 4,708.33\% | 148.88\% | 61.00\% | 35.44\% | 34.58\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 0.00\% | 9.87\% | 0.00\% | 5.48\% | 5.48\% |
| 5.Provision against NPL to NPLs (C7/C6) | 35.10\% | 46.81\% | 64.28\% | 73.35\% | 69.72\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 0.64\% | 15.11\% | 28.52\% | 42.46\% | 40.10\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 132.63 | 0.10 | 0.10 | 0.06 | 0.06 |
| 3. Break up value per share (A/E1) | 20.10 | 529.63 | 940.25 | 1,418.46 | 1,529.17 |
| 4.Total deposit to total equity (B3/A) (times) | 21.03 | 1.66 | 0.60 | 0.39 | 0.41 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.33 | 11.89 | -5.27 | -31.12 | 1.63 |


| ZARAI TARAQIATI BANK LTD. (ZTBL) |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 16,888,812 | 20,862,475 | 23,007,624 | 25,597,151 | 25,597,151 |
| 1.Share capital | 12,522,441 | 12,522,441 | 12,522,441 | 12,522,441 | 12,522,441 |
| 2.Reserves | 1,086,169 | 1,884,411 | 2,313,441 | 2,831,346 | 2,831,346 |
| 3.Un appropriated profit | 3,280,202 | 6,455,623 | 8,171,742 | 10,243,364 | 10,243,364 |
| 4.Others | 494,448 | 842,168 | 1,313,843 | 1,798,884 | 1,798,884 |
| B.Total liabilities(B1 to B4) | 84,988,553 | 95,881,306 | 98,146,493 | 104,463,319 | 104,463,319 |
| 1.Bills payable | 613,378 | 306,040 | 208,117 | 294,024 | 294,024 |
| 2. Borrowings from financial institutions | 51,257,213 | 51,257,213 | 51,257,213 | 51,292,157 | 51,292,157 |
| 3.Deposits and other accounts | 5,425,170 | 9,602,772 | 8,962,457 | 11,096,956 | 11,096,956 |
| 4.Other/misc. liabilities | 27,692,792 | 34,715,281 | 37,718,706 | 41,780,182 | 41,780,182 |
| C.Total assets (C1 to C4 + C8 to C10) | 102,371,813 | 117,585,949 | 122,467,960 | 131,859,354 | 131,859,354 |
| 1.Cash and balances with treasury banks | 1,732,495 | 2,745,611 | 3,056,462 | 3,524,505 | 3,524,505 |
| 2.Balances with other banks | 16,005,460 | 10,916,739 | 11,176,444 | 9,000,562 | 9,000,562 |
| 3.Lending to financial institutions | 0 | 0 | 0 | 0 | 0 |
| 4. Investments | 4,955,690 | 7,841,698 | 12,047,958 | 17,884,472 | 17,884,472 |
| 5.Gross advances | 77,770,248 | 92,466,919 | 92,032,077 | 95,348,795 | 95,634,049 |
| 6.Advances-non-performing/classified | 12,985,615 | 17,244,928 | 19,924,581 | 19,924,581 | 19,924,581 |
| 7.Provision against advances | 7,846,751 | 7,674,325 | 7,288,371 | 7,288,371 | 7,573,625 |
| 8.Advances net of provision (C5-C7) | 69,923,497 | 84,792,594 | 84,743,706 | 88,060,424 | 88,060,424 |
| 9. Fixed assets | 1,144,222 | 1,131,733 | 1,167,167 | 1,180,267 | 1,180,267 |
| 10.Other/misc. assets | 8,610,449 | 10,157,574 | 10,276,223 | 12,209,124 | 12,209,124 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 8,484,623 | 8,896,701 | 9,510,328 | 11,321,385 | 11,321,385 |
| 2.Markup/interest expensed | 3,489,411 | 3,713,765 | 3,794,737 | 3,737,388 | 3,737,388 |
| 3.Net markup/interest income | 4,995,212 | 5,182,936 | 5,715,591 | 7,583,997 | 7,583,997 |
| 4.Provisions and write-offs | 1,924,259 | 1,365,722 | 682,240 | 1,064,320 | 1,064,320 |
| 5.Net markup/interest income after provisions | 3,070,953 | 3,817,214 | 5,033,351 | 6,519,677 | 6,519,677 |
| 6.Non-markup/interest income | 5,788,726 | 4,351,104 | 3,070,319 | 4,416,388 | 4,416,388 |
| 7.Non-markup/interest expenses | 4,861,046 | 5,290,476 | 4,826,511 | 7,046,657 | 7,046,657 |
| 8.Administrative expenses | 4,520,475 | 5,290,275 | 4,502,846 | 7,075,901 | 7,075,901 |
| 9.Profit/(loss) before taxation | 3,998,633 | 2,877,842 | 3,277,159 | 3,889,408 | 3,889,408 |
| 10.Profit/(loss) after taxation | 2,606,657 | 1,864,286 | 2,145,149 | 2,589,527 | 2,589,527 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,252,244 | 1,252,244 | 1,252,244 | 1,252,244 | 1,252,244 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,582,580 | 2,199,488 | 4,472,813 | 2,520,972 | 2,520,972 |
| 5.Commitments and contigencies | 11,311,906 | 11,365,577 | 10,535,082 | 10,535,082 | 10,535,082 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 58.87\% | 58.26\% | 60.10\% | 66.99\% | 66.99\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.88\% | 4.41\% | 4.67\% | 5.75\% | 5.75\% |
| 3.Return on equity (ROE) (D10/A) | 15.43\% | 8.94\% | 9.32\% | 10.12\% | 10.12\% |
| 4.Return on assets (ROA) (D10/C) | 2.55\% | 1.59\% | 1.75\% | 1.96\% | 1.96\% |
| 5.Non-markup/interest income to total assets (D6/C) | 5.65\% | 3.70\% | 2.51\% | 3.35\% | 3.35\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.00\% | 3.25\% | 4.11\% | 4.94\% | 4.94\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 41.13\% | 41.74\% | 39.90\% | 33.01\% | 33.01\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.13 | 1.84 | 1.37 | 1.82 | 1.82 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 34.06\% | 39.93\% | 38.36\% | 44.78\% | 44.78\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.78 | 1.22 | 1.47 | 1.60 | 1.60 |
| 11.Earning per share (D10/E1) | 2.08 | 1.49 | 1.71 | 2.07 | 2.07 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 17.33\% | 11.62\% | 11.62\% | 9.50\% | 9.50\% |
| 2.Investment to total assets (C4/C) | 4.84\% | 6.67\% | 9.84\% | 13.56\% | 13.56\% |
| 3.Advances net of provisions to total assets (C8/C) | 68.30\% | 72.11\% | 69.20\% | 66.78\% | 66.78\% |
| 4.Deposits to total assets (B3/C) | 5.30\% | 8.17\% | 7.32\% | 8.42\% | 8.42\% |
| 5.Total liabilities to total assets (B/C) | 83.02\% | 81.54\% | 80.14\% | 79.22\% | 79.22\% |
| 6.Gross advances to deposits (C5/B3) | 1,433.51\% | 962.92\% | 1,026.86\% | 859.23\% | 861.80\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 137.20\% | 151.93\% | 152.83\% | 152.83\% | 153.29\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 16.70\% | 18.65\% | 21.65\% | 20.90\% | 20.83\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 10.09\% | 8.30\% | 7.92\% | 7.64\% | 7.92\% |
| 3.NPLs to shareholders equity (C6/A) | 76.89\% | 82.66\% | 86.60\% | 77.84\% | 77.84\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 24.52\% | 17.80\% | 9.36\% | 14.60\% | 14.05\% |
| 5.Provision against NPL to NPLs (C7/C6) | 60.43\% | 44.50\% | 36.58\% | 36.58\% | 38.01\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 16.50\% | 17.74\% | 18.79\% | 19.41\% | 19.41\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.67 | 0.54 | 0.46 | 0.41 | 0.41 |
| 3. Break up value per share (A/E1) | 13.49 | 16.66 | 18.37 | 20.44 | 20.44 |
| 4.Total deposit to total equity (B3/A) (times) | 0.32 | 0.46 | 0.39 | 0.43 | 0.43 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.61 | 1.18 | 2.09 | 0.97 | 0.97 |


| oreign Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 35,848,774 | 34,798,653 | 42,610,496 | 40,719,620 | 39,950,285 |
| 1. Head office capital account | 34,884,218 | 33,990,807 | 38,719,753 | 41,149,068 | 42,343,924 |
| 2.Reserves | 92,715 | 125,573 | 149,286 | 154,932 | 161,613 |
| 3.Unremitted profit | 871,841 | 682,273 | 3,741,457 | $(584,380)$ | $(2,555,252)$ |
| 4.Others | $(109,477)$ | $(290,802)$ | $(156,810)$ | 18,339 | $(137,435)$ |
| B.Total liabilities (B1 to B4) | 205,297,310 | 198,745,518 | 212,862,403 | 205,977,402 | 223,973,670 |
| 1.Bills payable | 3,597,659 | 5,563,282 | 3,985,328 | 3,685,078 | 3,636,663 |
| 2. Borrowings from financial institutions | 16,730,580 | 15,425,137 | 21,464,351 | 23,815,591 | 51,550,107 |
| 3.Deposits and other accounts | 160,936,430 | 156,330,793 | 167,870,827 | 158,799,200 | 151,076,666 |
| 4.Other/misc. liabilities | 24,032,641 | 21,426,306 | 19,541,897 | 19,677,533 | 17,710,234 |
| C.Total assets (C1 to C4 + C8 to C10) | 241,036,607 | 233,253,369 | 255,316,089 | 246,715,361 | 263,786,520 |
| 1.Cash and balances with treasury banks | 34,793,226 | 32,794,541 | 38,476,243 | 41,734,099 | 40,765,911 |
| 2.Balances with other banks | 16,269,846 | 4,071,743 | 4,428,638 | 14,002,488 | 2,606,160 |
| 3.Lending to financial institutions | 32,117,954 | 36,480,166 | 18,354,071 | 30,102,521 | 28,170,848 |
| 4. Investments | 52,372,610 | 79,809,697 | 113,381,404 | 85,518,862 | 120,713,675 |
| 5.Gross advances | 95,113,870 | 71,494,989 | 73,215,564 | 67,871,914 | 61,842,434 |
| 6.Advances-non-performing/classified | 6,390,991 | 9,092,759 | 7,600,522 | 9,112,571 | 6,234,872 |
| 7.Provision against advances | 4,788,386 | 5,866,992 | 6,803,909 | 8,550,234 | 6,306,239 |
| 8.Advances net of provision (C5-C7) | 90,325,484 | 65,627,997 | 66,411,655 | 59,321,680 | 55,536,195 |
| $9 . F i x e d$ assets | 3,589,490 | 2,223,119 | 2,176,487 | 1,741,337 | 1,358,996 |
| 10.Other/misc. assets | 11,567,997 | 12,246,106 | 12,087,591 | 14,294,374 | 14,634,735 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 22,263,026 | 20,412,048 | 24,027,713 | 20,465,084 | 17,198,947 |
| 2.Markup/interest expenses | 12,197,135 | 5,093,661 | 12,183,100 | 10,034,708 | 7,766,752 |
| 3.Net markup/interest income | 10,065,891 | 9,890,805 | 11,844,613 | 10,430,376 | 12,136,826 |
| 4.Provisions and write-offs | 4,727,009 | 2,621,491 | 1,346,793 | 1,902,267 | $(224,948)$ |
| 5. Net markup/interest income after provisions | 5,340,538 | 7,313,652 | 10,540,008 | 8,528,109 | 10,879,340 |
| 6.Non-markup/interest income | 5,608,678 | 4,838,183 | 4,551,421 | 4,677,921 | 2,211,106 |
| 7.Non-markup/interest expenses | 12,054,031 | 9,536,841 | 9,730,146 | 11,363,855 | 8,907,874 |
| 8.Administrative expenses | 11,898,100 | 9,360,937 | 9,633,773 | 11,284,006 | 8,899,615 |
| 9.Profit/(loss) before taxation | $(850,572)$ | 2,046,648 | 5,600,422 | 999,293 | 2,945,132 |
| 10.Profit/(loss) after taxation | $(809,378)$ | 959,711 | 3,660,658 | $(173,320)$ | 1,605,345 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 26,615,972 | 12,685,046 | 28,223,861 | $(2,054,026)$ | 34,135,795 |
| 2.Commitments and contingencies | 389,092,022 | 445,240,807 | 456,416,758 | 408,532,273 | 604,790,340 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 45.21\% | 48.46\% | 49.30\% | 50.97\% | 70.57\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.18\% | 6.57\% | 4.64\% | 4.23\% | 3.58\% |
| 3.Return on equity (ROE) (D10/A) | -2.26\% | 2.76\% | 8.59\% | -0.43\% | 4.02\% |
| 4.Return on assets (ROA) (D10/C) | -0.34\% | 0.41\% | 1.43\% | -0.07\% | 0.61\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.33\% | 2.07\% | 1.78\% | 1.90\% | 0.84\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 2.22\% | 3.14\% | 4.13\% | 3.46\% | 4.12\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 54.79\% | 24.95\% | 50.70\% | 49.03\% | 45.16\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | -13.99 | 4.57 | 1.72 | 11.29 | 3.02 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 43.25\% | 37.77\% | 34.05\% | 45.20\% | 45.89\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 2.12 | 1.93 | 2.12 | 2.41 | 4.02 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 21.18\% | 15.81\% | 16.80\% | 22.59\% | 16.44\% |
| 2.Investment to total assets (C4/C) | 21.73\% | 34.22\% | 44.41\% | 34.66\% | 45.76\% |
| 3.Advances net of provision to total assets (C8/C) | 37.47\% | 28.14\% | 26.01\% | 24.04\% | 21.05\% |
| 4.Deposits to total assets ( B3/C) | 66.77\% | 67.02\% | 65.75\% | 64.37\% | 57.27\% |
| 5.Total liabilities to total assets (B/C) | 85.17\% | 85.21\% | 83.37\% | 83.49\% | 84.91\% |
| 6.Gross advances to deposit (C5/B3) | 59.10\% | 45.73\% | 43.61\% | 42.74\% | 40.93\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 53.53\% | 41.63\% | 38.67\% | 37.17\% | 30.52\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.72\% | 12.72\% | 10.38\% | 13.43\% | 10.08\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 5.03\% | 8.21\% | 9.29\% | 12.60\% | 10.20\% |
| 3.NPLs to total equity (C6/A) | 17.83\% | 26.13\% | 17.84\% | 22.38\% | 15.61\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 98.72\% | 44.68\% | 19.79\% | 22.25\% | -3.57\% |
| 5.Provision against NPL to NPLs (C7/C6) | 74.92\% | 64.52\% | 89.52\% | 93.83\% | 101.14\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 14.87\% | 14.92\% | 16.69\% | 16.50\% | 15.14\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 10.85 | 12.79 | 10.71 | 10.03 | 15.14 |
| 3. Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 4.49 | 4.49 | 3.94 | 3.90 | 3.78 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | -32.88 | 13.22 | 7.71 | 11.85 | 21.26 |


| BARCLAYS BANK PLC |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 6,840,022 | 6,476,901 | 6,921,917 | 6,818,947 | 7,245,140 |
| 1. Head office capital account | 9,320,564 | 9,756,756 | 9,756,756 | 10,807,382 | 10,807,382 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unremitted profit | $(2,480,542)$ | $(3,279,855)$ | $(2,834,839)$ | $(3,988,435)$ | $(3,562,242)$ |
| 4.Others | 5,578 | $(8,849)$ | 2,242 | 5,237 | $(22,331)$ |
| B.Total liabilities (B1 to B4) | 35,697,127 | 41,812,643 | 51,099,611 | 40,954,083 | 45,179,847 |
| 1.Bills payable | 317,339 | 402,249 | 573,408 | 521,584 | 1,026,442 |
| 2. Borrowings from financial institutions | 2,988,707 | 7,193,234 | 4,437,328 | 9,291,803 | 4,824,884 |
| 3.Deposits and other accounts | 29,920,456 | 32,301,878 | 44,664,909 | 30,053,968 | 38,234,983 |
| 4.Other/misc. liabilities | 2,470,625 | 1,915,282 | 1,423,966 | 1,086,728 | 1,093,538 |
| C.Total assets (C1 to C4 + C8 to C10) | 42,542,727 | 48,280,695 | 58,023,770 | 47,778,267 | 52,402,656 |
| 1.Cash and balances with treasury banks | 2,434,134 | 2,912,164 | 3,725,801 | 4,694,728 | 5,523,422 |
| 2.Balances with other banks | 1,517,901 | 2,189,397 | 2,649,904 | 3,711,567 | 404,281 |
| 3.Lending to financial institutions | 5,857,743 | 1,646,369 | 4,038,234 | 0 | 0 |
| 4. Investments | 11,625,172 | 21,014,371 | 23,791,214 | 19,402,553 | 27,709,294 |
| 5.Gross advances | 18,228,753 | 17,897,052 | 21,506,942 | 18,625,716 | 17,411,907 |
| 6.Advances-non-performing/classified | 931,048 | 612,471 | 644,049 | 881,824 | 836,337 |
| 7.Provision against advances | 194,968 | 460,193 | 508,545 | 881,824 | 849,559 |
| 8.Advances net of provision (C5-C7) | 18,033,785 | 17,436,859 | 20,998,397 | 17,743,892 | 16,562,348 |
| 9. Fixed assets | 1,451,343 | 928,091 | 802,563 | 513,034 | 475,496 |
| 10.Other/misc. assets | 1,622,649 | 2,153,444 | 2,017,657 | 1,712,493 | 1,727,815 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 3,336,395 | 4,391,663 | 5,517,128 | 4,492,307 | 3,801,594 |
| 2.Markup/interest expenses | 2,000,062 | 2,756,649 | 3,507,884 | 2,733,763 | 2,346,891 |
| 3. Net markup/interest income | 1,336,333 | 1,635,014 | 2,009,244 | 1,758,544 | 1,454,703 |
| 4.Provisions and write-offs | 161,127 | 268,149 | 50,886 | 378,341 | $(25,312)$ |
| 5.Net markup/interest income after provisions | 1,175,206 | 1,366,865 | 1,958,358 | 1,380,203 | 1,480,015 |
| 6.Non-markup/interest income | 72,953 | 359,985 | 517,865 | 398,214 | 617,578 |
| 7.Non-markup/interest expenses | 3,976,964 | 2,486,406 | 2,061,999 | 1,976,361 | 1,581,838 |
| 8.Administrative expenses | 3,975,517 | 2,484,133 | 2,024,219 | 1,965,680 | 1,557,299 |
| 9.Profit/(loss) before taxation | (2,343,683) | (1,224,843) | 653,363 | $(1,040,826)$ | 515,755 |
| 10.Profit/(loss) after taxation | $(1,671,128)$ | $(799,313)$ | 445,016 | $(1,153,596)$ | 426,193 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 2,554,422 | 10,264,246 | 4,181,079 | $(3,452,934)$ | 6,040,610 |
| 2.Commitments and contingencies | 8,426,357 | 9,490,085 | 21,707,157 | 14,303,464 | 27,790,074 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 40.05\% | 37.23\% | 36.42\% | 39.15\% | 38.27\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.14\% | 3.39\% | 3.46\% | 3.68\% | 2.78\% |
| 3.Return on equity (ROE) (D10/A) | -24.43\% | -12.34\% | 6.43\% | -16.92\% | 5.88\% |
| 4.Return on assets (ROA) (D10/C) | -3.93\% | -1.66\% | 0.77\% | -2.41\% | 0.81\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.17\% | 0.75\% | 0.89\% | 0.83\% | 1.18\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 2.76\% | 2.83\% | 3.38\% | 2.89\% | 2.82\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 59.95\% | 62.77\% | 63.58\% | 60.85\% | 61.73\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | -1.70 | -2.03 | 3.10 | -1.89 | 3.02 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 116.65\% | 52.33\% | 34.17\% | 40.41\% | 35.79\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 54.49 | 6.90 | 3.91 | 4.94 | 2.52 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 9.29\% | 10.57\% | 10.99\% | 17.59\% | 11.31\% |
| 2.Investment to total assets (C4/C) | 27.33\% | 43.53\% | 41.00\% | 40.61\% | 52.88\% |
| 3.Advances net of provision to total assets (C8/C) | 42.39\% | 36.12\% | 36.19\% | 37.14\% | 31.61\% |
| 4.Deposits to total assets ( B3/C) | 70.33\% | 66.90\% | 76.98\% | 62.90\% | 72.96\% |
| 5. Total liabilities to total assets (B/C) | 83.91\% | 86.60\% | 88.07\% | 85.72\% | 86.22\% |
| 6.Gross advances to deposit (C5/B3) | 60.92\% | 55.41\% | 48.15\% | 61.97\% | 45.54\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 55.39\% | 45.31\% | 43.80\% | 47.34\% | 40.44\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 5.11\% | 3.42\% | 2.99\% | 4.73\% | 4.80\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 1.07\% | 2.57\% | 2.36\% | 4.73\% | 4.88\% |
| 3.NPLs to total equity (C6/A) | 13.61\% | 9.46\% | 9.30\% | 12.93\% | 11.54\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 82.64\% | 58.27\% | 10.01\% | 42.90\% | -2.98\% |
| 5.Provision against NPL to NPLs (C7/C6) | 20.94\% | 75.14\% | 78.96\% | 100.00\% | 101.58\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 16.08\% | 13.42\% | 11.93\% | 14.27\% | 13.83\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 1.23 | 1.47 | 3.14 | 2.10 | 3.84 |
| 3.Total deposit to total equity (B3/A) (times) | 4.37 | 4.99 | 6.45 | 4.41 | 5.28 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | -1.53 | -12.84 | 9.40 | 2.99 | 14.17 |


| CITI BANK N. A. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 8,652,136 | 9,139,755 | 10,843,167 | 8,975,074 | 8,624,658 |
| 1. Head office capital account | 6,780,848 | 6,812,671 | 6,812,671 | 6,812,671 | 6,812,671 |
| 2.Reserves | 92,715 | 125,573 | 149,286 | 154,932 | 161,613 |
| 3.Unremitted profit | 1,778,573 | 2,201,511 | 3,881,210 | 2,007,471 | 1,650,374 |
| 4.Others | $(126,721)$ | $(274,283)$ | $(153,137)$ | 16,512 | $(67,274)$ |
| B.Total liabilities (B1 to B4) | 81,255,385 | 88,488,440 | 86,253,872 | 76,204,631 | 51,329,005 |
| 1.Bills payable | 1,654,759 | 1,164,263 | 2,028,623 | 2,185,724 | 1,284,956 |
| 2.Borrowings from financial institutions | 5,561,411 | 4,342,038 | 11,231,101 | 141,666 | 909,854 |
| 3.Deposits and other accounts | 58,147,204 | 68,304,814 | 61,678,515 | 64,293,565 | 40,936,496 |
| 4.Other/misc. liabilities | 15,892,011 | 14,677,325 | 11,315,633 | 9,583,676 | 8,197,699 |
| C.Total assets (C1 to C4 + C8 to C10) | 89,780,800 | 97,353,912 | 96,943,902 | 85,196,217 | 59,886,389 |
| 1.Cash and balances with treasury banks | 7,706,034 | 7,001,789 | 6,990,879 | 6,770,561 | 3,991,465 |
| 2.Balances with other banks | 2,735,953 | 1,396,604 | 1,149,455 | 6,035,738 | 602,119 |
| 3.Lending to financial institutions | 10,155,661 | 11,410,316 | 1,339,057 | 14,913,193 | 9,202,344 |
| 4.Investments | 33,122,217 | 50,236,317 | 60,399,022 | 31,339,172 | 25,239,845 |
| 5.Gross advances | 31,204,853 | 23,731,204 | 24,278,087 | 24,441,680 | 17,098,582 |
| 6.Advances-non-performing/classified | 3,158,076 | 4,309,629 | 5,506,335 | 6,207,490 | 3,548,054 |
| 7.Provision against advances | 2,959,824 | 4,486,991 | 5,457,684 | 6,185,998 | 3,541,995 |
| 8.Advances net of provision (C5-C7) | 28,245,029 | 19,244,213 | 18,820,403 | 18,255,682 | 13,556,587 |
| 9. Fixed assets | 1,266,456 | 865,640 | 634,699 | 366,664 | 153,846 |
| 10.Other/misc. assets | 6,549,450 | 7,199,033 | 7,610,387 | 7,515,207 | 7,140,183 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 9,983,377 | 9,373,975 | 10,279,671 | 8,262,997 | 4,808,111 |
| 2.Markup/interest expenses | 4,720,788 | 4,241,090 | 4,580,040 | 3,030,151 | 2,103,808 |
| 3. Net markup/interest income | 5,262,589 | 5,132,885 | 5,699,631 | 5,232,846 | 5,232,846 |
| 4.Provisions and write-offs | 3,285,903 | 1,942,347 | 1,171,851 | 822,094 | $(685,437)$ |
| 5. Net markup/interest income after provisions | 1,976,686 | 3,190,538 | 4,527,780 | 4,410,752 | 4,410,752 |
| 6.Non-markup/interest income | 2,449,934 | 2,053,698 | 2,049,204 | 2,455,997 | 2,161,134 |
| 7.Non-markup/interest expenses | 4,124,032 | 4,047,233 | 4,053,148 | 4,463,319 | 2,664,500 |
| 8.Administrative expenses | 3,987,382 | 3,879,891 | 4,002,884 | 4,396,399 | 2,681,434 |
| 9.Profit/(loss) before taxation | 302,588 | 1,197,003 | 2,523,836 | 2,403,430 | 2,886,374 |
| 10.Profit/(loss) after taxation | 88,973 | 422,938 | 1,756,037 | 1,477,142 | 1,675,236 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 17,837,265 | 1,562,704 | 1,320,908 | 860,554 | $(12,938,127)$ |
| 2.Commitments and contingencies | 287,394,471 | 307,209,267 | 273,951,876 | 166,965,936 | 272,075,451 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 52.71\% | 54.76\% | 55.45\% | 63.33\% | 108.83\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.86\% | 5.27\% | 5.88\% | 6.14\% | 4.52\% |
| 3.Return on equity (ROE) (D10/A) | 1.03\% | 4.63\% | 16.19\% | 16.46\% | 19.42\% |
| 4.Return on assets (ROA) (D10/C) | 0.10\% | 0.43\% | 1.81\% | 1.73\% | 2.80\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.73\% | 2.11\% | 2.11\% | 2.88\% | 3.61\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 2.20\% | 3.28\% | 4.67\% | 5.18\% | 7.37\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 47.29\% | 45.24\% | 44.55\% | 36.67\% | 43.76\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 13.18 | 3.24 | 1.59 | 1.83 | 0.93 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 33.17\% | 35.42\% | 32.88\% | 41.64\% | 38.23\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 1.63 | 1.89 | 1.95 | 1.79 | 1.24 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 11.63\% | 8.63\% | 8.40\% | 15.03\% | 7.67\% |
| 2.Investment to total assets (C4/C) | 36.89\% | 51.60\% | 62.30\% | 36.78\% | 42.15\% |
| 3.Advances net of provision to total assets (C8/C) | 31.46\% | 19.77\% | 19.41\% | 21.43\% | 22.64\% |
| 4.Deposits to total assets ( B3/C) | 64.77\% | 70.16\% | 63.62\% | 75.47\% | 68.36\% |
| 5.Total liabilities to total assets (B/C) | 90.50\% | 90.89\% | 88.97\% | 89.45\% | 85.71\% |
| 6. Gross advances to deposit (C5/B3) | 53.67\% | 34.74\% | 39.36\% | 38.02\% | 41.77\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 48.98\% | 32.67\% | 33.30\% | 37.93\% | 40.86\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 10.12\% | 18.16\% | 22.68\% | 25.40\% | 20.75\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 9.49\% | 18.91\% | 22.48\% | 25.31\% | 20.72\% |
| 3.NPLs to total equity (C6/A) | 36.50\% | 47.15\% | 50.78\% | 69.16\% | 41.14\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 111.02\% | 43.29\% | 21.47\% | 13.29\% | -19.35\% |
| 5.Provision against NPL to NPLs (C7/C6) | 93.72\% | 104.12\% | 99.12\% | 99.65\% | 99.83\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.64\% | 9.39\% | 11.18\% | 10.53\% | 14.40\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 33.22 | 33.61 | 25.26 | 18.60 | 31.55 |
| 3. Total deposit to total equity (B3/A) (times) | 6.72 | 7.47 | 5.69 | 7.16 | 4.75 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 200.48 | 3.69 | 0.75 | 0.58 | -7.72 |


| DEUTSCHE BANK AG |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 5,169,257 | 5,274,418 | 6,047,337 | 5,971,021 | 5,288,386 |
| 1.Head office capital account | 3,877,033 | 3,667,876 | 3,724,146 | 4,115,584 | 4,649,699 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unremitted profit | 1,292,224 | 1,606,542 | 2,323,191 | 1,855,437 | 638,687 |
| 4.Others | (34) | (321) | $(11,538)$ | $(9,557)$ | $(1,777)$ |
| B.Total liabilities (B1 to B4) | 10,013,789 | 12,160,786 | 16,205,772 | 22,987,100 | 22,517,392 |
| 1.Bills payable | 217,050 | 2,640,728 | 238,907 | 297,362 | 324,717 |
| 2.Borrowings from financial institutions | 1,063,547 | 443,891 | 1,523,062 | 317,883 | 4,004,649 |
| 3.Deposits and other accounts | 6,005,209 | 6,065,947 | 11,118,869 | 18,354,233 | 15,849,131 |
| 4.Other/misc. liabilities | 2,727,983 | 3,010,220 | 3,324,934 | 4,017,622 | 2,338,895 |
| C.Total assets (C1 to C4 + C8 to C10) | 15,183,012 | 17,434,883 | 22,241,571 | 28,948,564 | 27,804,001 |
| 1.Cash and balances with treasury banks | 4,764,709 | 4,722,669 | 4,590,065 | 5,630,489 | 6,193,227 |
| 2.Balances with other banks | 128,632 | 37,134 | 38,505 | 2,058,913 | 208,293 |
| 3.Lending to financial institutions | 5,350,170 | 6,223,146 | 7,640,386 | 7,414,392 | 9,757,121 |
| 4.Investments | 490,909 | 2,046,309 | 5,587,411 | 7,747,304 | 5,428,718 |
| 5.Gross advances | 3,838,528 | 3,665,213 | 3,387,183 | 4,369,198 | 4,657,678 |
| 6.Advances-non-performing/classified | 381,517 | 3,245,948 | 376,923 | 357,570 | 357,570 |
| 7.Provision against advances | 381,517 | 419,265 | 400,165 | 389,684 | 392,343 |
| 8.Advances net of provision (C5-C7) | 3,457,011 | 3,245,948 | 2,987,018 | 3,979,514 | 4,265,335 |
| 9. Fixed assets | 120,382 | 110,230 | 199,014 | 351,955 | 314,108 |
| 10.Other/misc. assets | 871,199 | 1,049,447 | 1,199,172 | 1,765,997 | 1,637,199 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,111,138 | 1,065,750 | 1,679,978 | 1,969,771 | 1,644,741 |
| 2.Markup/interest expenses | 242,280 | 324,744 | 556,558 | 868,297 | 719,355 |
| 3. Net markup/interest income | 868,858 | 741,006 | 1,123,420 | 1,101,474 | 1,101,474 |
| 4.Provisions and write-offs | 354,287 | 25,263 | 21,094 | $(32,447)$ | $(7,350)$ |
| 5. Net markup/interest income after provisions | 514,571 | 715,743 | 1,144,514 | 1,133,921 | 1,133,921 |
| 6.Non-markup/interest income | 1,599,341 | 1,221,476 | 725,355 | 588,282 | 716,484 |
| 7.Non-markup/interest expenses | 871,160 | 653,051 | 766,074 | 1,171,490 | 1,144,243 |
| 8.Administrative expenses | 863,450 | 653,431 | 759,389 | 1,170,880 | 1,144,078 |
| 9.Profit/(loss) before taxation | 1,242,752 | 1,284,168 | 1,103,795 | 550,713 | 490,277 |
| 10.Profit/(loss) after taxation | 805,218 | 834,293 | 708,236 | 350,827 | 317,763 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | (1,742,550) | 2,084,285 | 3,503,275 | 5,812,077 | $(2,606,831)$ |
| 2.Commitments and contingencies | 41,259,232 | 66,714,952 | 101,411,632 | 78,834,402 | 92,185,021 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 78.20\% | 69.53\% | 66.87\% | 55.92\% | 66.97\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.72\% | 4.25\% | 5.05\% | 3.80\% | 3.33\% |
| 3.Return on equity (ROE) (D10/A) | 15.58\% | 15.82\% | 11.71\% | 5.88\% | 6.01\% |
| 4.Return on assets (ROA) (D10/C) | 5.30\% | 4.79\% | 3.18\% | 1.21\% | 1.14\% |
| 5.Non-markup/interest income to total assets (D6/C) | 10.53\% | 7.01\% | 3.26\% | 2.03\% | 2.58\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 3.39\% | 4.11\% | 5.15\% | 3.92\% | 4.08\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 21.80\% | 30.47\% | 33.13\% | 44.08\% | 43.74\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 0.69 | 0.51 | 0.69 | 2.13 | 2.33 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 32.14\% | 28.55\% | 31.85\% | 45.80\% | 48.46\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 0.54 | 0.53 | 1.05 | 1.99 | 1.60 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 32.23\% | 27.30\% | 20.81\% | 26.56\% | 23.02\% |
| 2.Investment to total assets (C4/C) | 3.23\% | 11.74\% | 25.12\% | 26.76\% | 19.52\% |
| 3.Advances net of provision to total assets (C8/C) | 22.77\% | 18.62\% | 13.43\% | 13.75\% | 15.34\% |
| 4.Deposits to total assets ( B3/C) | 39.55\% | 34.79\% | 49.99\% | 63.40\% | 57.00\% |
| 5.Total liabilities to total assets (B/C) | 65.95\% | 69.75\% | 72.86\% | 79.41\% | 80.99\% |
| 6.Gross advances to deposit (C5/B3) | 63.92\% | 60.42\% | 30.46\% | 23.80\% | 29.39\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 54.30\% | 56.30\% | 26.79\% | 23.40\% | 23.46\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 9.94\% | 88.56\% | 11.13\% | 8.18\% | 7.68\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 9.94\% | 11.44\% | 11.81\% | 8.92\% | 8.42\% |
| 3.NPLs to total equity (C6/A) | 7.38\% | 61.54\% | 6.23\% | 5.99\% | 6.76\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 92.86\% | 6.03\% | 5.27\% | -8.33\% | -1.87\% |
| 5.Provision against NPL to NPLs (C7/C6) | 100.00\% | 12.92\% | 106.17\% | 108.98\% | 109.72\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 34.05\% | 30.25\% | 27.19\% | 20.63\% | 19.02\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 7.98 | 12.65 | 16.77 | 13.20 | 17.43 |
| 3. Total deposit to total equity (B3/A) (times) | 1.16 | 1.15 | 1.84 | 3.07 | 3.00 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | -2.16 | 2.50 | 4.95 | 16.57 | -8.20 |


| HSBC BANK MIDDLE EAST LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 5,511,880 | 6,206,372 | 7,501,898 | 7,644,275 | 7,257,536 |
| 1. Head office capital account | 4,619,535 | 5,707,268 | 6,515,987 | 7,037,870 | 7,630,089 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unremitted profit | 892,345 | 499,104 | 985,911 | 606,405 | $(372,553)$ |
| 4.Others | $(1,002)$ | $(7,349)$ | 3,865 | (289) | $(9,633)$ |
| B.Total liabilities (B1 to B4) | 46,223,063 | 50,739,967 | 51,849,969 | 42,684,107 | 40,774,798 |
| 1.Bills payable | 989,256 | 1,341,130 | 1,023,903 | 670,778 | 775,571 |
| 2. Borrowings from financial institutions | 3,073,493 | 1,255,575 | 2,686,405 | 694,363 | 335,671 |
| 3.Deposits and other accounts | 40,796,993 | 46,460,640 | 46,171,420 | 38,956,795 | 36,895,948 |
| 4.Other/misc. liabilities | 1,363,321 | 1,682,622 | 1,968,241 | 2,362,171 | 2,767,608 |
| C.Total assets (C1 to C4 + C8 to C10) | 51,733,941 | 56,938,990 | 59,355,732 | 50,328,093 | 48,022,701 |
| 1.Cash and balances with treasury banks | 8,411,801 | 9,954,810 | 10,925,914 | 11,394,218 | 11,584,523 |
| 2.Balances with other banks | 4,035,306 | 297,338 | 341,149 | 711,950 | 851,971 |
| 3.Lending to financial institutions | 8,698,829 | 16,076,728 | 3,868,938 | 4,966,709 | 3,393,648 |
| 4. Investments | 5,431,713 | 6,512,700 | 22,119,633 | 13,433,740 | 14,788,423 |
| 5.Gross advances | 23,701,592 | 22,727,260 | 21,215,325 | 18,454,437 | 16,817,541 |
| 6.Advances-non-performing/classified | 500,638 | 762,869 | 1,023,475 | 1,441,219 | 1,285,250 |
| 7.Provision against advances | 453,161 | 484,827 | 421,799 | 868,260 | 1,314,681 |
| 8.Advances net of provision (C5-C7) | 23,248,431 | 22,242,433 | 20,793,526 | 17,586,177 | 15,502,860 |
| $9 . F$ Fixed assets | 410,901 | 266,120 | 186,288 | 132,396 | 89,566 |
| 10.Other/misc. assets | 1,496,960 | 1,588,861 | 1,120,284 | 2,102,903 | 1,811,710 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 4,703,682 | 5,005,567 | 5,849,015 | 4,555,975 | 2,884,521 |
| 2.Markup/interest expenses | 2,732,216 | $(2,713,791)$ | 2,932,772 | 2,326,385 | 1,484,080 |
| 3.Net markup/interest income | 1,971,466 | 2,291,776 | 2,916,243 | 2,229,590 | 1,400,441 |
| 4.Provisions and write-offs | 471,333 | 363,563 | 102,962 | 525,527 | 493,151 |
| 5.Net markup/interest income after provisions | 1,500,133 | 1,928,213 | 2,813,281 | 1,704,063 | 907,290 |
| 6.Non-markup/interest income | 1,021,563 | 1,005,725 | 1,140,661 | 917,525 | 625,245 |
| 7.Non-markup/interest expenses | 2,200,197 | 2,176,393 | 2,443,031 | 3,109,212 | 2,610,306 |
| 8.Administrative expenses | 2,200,186 | 2,171,268 | 2,442,861 | 3,109,165 | 2,610,256 |
| 9.Profit/(loss) before taxation | 321,499 | 757,545 | 1,510,911 | $(487,624)$ | $(1,077,771)$ |
| 10.Profit/(loss) after taxation | 261,885 | 491,592 | 971,262 | $(396,257)$ | $(970,939)$ |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 3,889,177 | $(1,289,280)$ | 16,303,670 | (8,355,184) | 1,129,053 |
| 2.Commitments and contingencies | 34,619,778 | 58,032,008 | 53,617,196 | 39,915,060 | 26,391,016 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 41.91\% | 45.78\% | 49.86\% | 48.94\% | 48.55\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.81\% | 13.56\% | 4.91\% | 4.43\% | 2.92\% |
| 3.Return on equity (ROE) (D10/A) | 4.75\% | 7.92\% | 12.95\% | -5.18\% | -13.38\% |
| 4.Return on assets (ROA) (D10/C) | 0.51\% | 0.86\% | 1.64\% | -0.79\% | -2.02\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.97\% | 1.77\% | 1.92\% | 1.82\% | 1.30\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 2.90\% | 3.39\% | 4.74\% | 3.39\% | 1.89\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 58.09\% | -54.22\% | 50.14\% | 51.06\% | 51.45\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 6.84 | 2.87 | 1.62 | -6.38 | -2.42 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 38.43\% | 36.21\% | 34.95\% | 56.80\% | 74.37\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 2.15 | 2.16 | 2.14 | 3.39 | 4.17 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 24.06\% | 18.01\% | 18.98\% | 24.05\% | 25.90\% |
| 2.Investment to total assets (C4/C) | 10.50\% | 11.44\% | 37.27\% | 26.69\% | 30.79\% |
| 3.Advances net of provision to total assets (C8/C) | 44.94\% | 39.06\% | 35.03\% | 34.94\% | 32.28\% |
| 4.Deposits to total assets ( B3/C) | 78.86\% | 81.60\% | 77.79\% | 77.41\% | 76.83\% |
| 5.Total liabilities to total assets (B/C) | 89.35\% | 89.11\% | 87.35\% | 84.81\% | 84.91\% |
| 6.Gross advances to deposit (C5/B3) | 58.10\% | 48.92\% | 45.95\% | 47.37\% | 45.58\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 54.03\% | 47.63\% | 43.42\% | 46.54\% | 45.17\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 2.11\% | 3.36\% | 4.82\% | 7.81\% | 7.64\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 1.91\% | 2.13\% | 1.99\% | 4.70\% | 7.82\% |
| 3.NPLs to total equity (C6/A) | 9.08\% | 12.29\% | 13.64\% | 18.85\% | 17.71\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 104.01\% | 74.99\% | 24.41\% | 60.53\% | 37.51\% |
| 5.Provision against NPL to NPLs (C7/C6) | 90.52\% | 63.55\% | 41.21\% | 60.24\% | 102.29\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.65\% | 10.90\% | 12.64\% | 15.19\% | 15.11\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 6.28 | 9.35 | 7.15 | 5.22 | 3.64 |
| 3. Total deposit to total equity (B3/A) (times) | 7.40 | 7.49 | 6.15 | 5.10 | 5.08 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 14.85 | -2.62 | 16.79 | 21.09 | -1.16 |


| SBC BANK OMAN S.A.O.G. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 2,847,576 | 3,000,780 | 3,132,302 | 3,103,768 | 3,280,124 |
| 1. Head office capital account | 3,203,140 | 3,393,743 | 3,594,610 | 3,882,512 | 4,209,216 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unremitted profit | $(355,564)$ | $(392,963)$ | $(462,308)$ | $(778,744)$ | $(929,092)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B4) | 1,097,875 | 1,200,251 | 1,270,263 | 1,040,788 | 1,051,449 |
| 1.Bills payable | 7,577 | 5,493 | 11,523 | 5,266 | 5,876 |
| 2.Borrowings from financial institutions | 382,008 | 321,910 | 510,729 | 440,000 | 900,000 |
| 3.Deposits and other accounts | 690,196 | 847,792 | 721,474 | 570,705 | 122,915 |
| 4.Other/misc. liabilities | 18,094 | 25,056 | 26,537 | 24,817 | 22,658 |
| C.Total assets (C1 to C4 + C8 to C10) | 3,945,451 | 4,201,031 | 4,402,565 | 4,144,556 | 4,331,573 |
| 1.Cash and balances with treasury banks | 3,328,022 | 3,363,076 | 3,679,994 | 3,985,841 | 4,284,260 |
| 2.Balances with other banks | 52,781 | 62,870 | 61,674 | 39,379 | 24,276 |
| 3.Lending to financial institutions | 150,000 | 110,000 | 30,000 | 0 | 0 |
| 4. Investments | 0 | 0 | 0 | 0 | 0 |
| 5.Gross advances | 425,108 | 493,328 | 587,062 | 305,050 | 207,832 |
| 6.Advances-non-performing/classified | 36,416 | 48,503 | 49,740 | 224,468 | 207,661 |
| 7.Provision against advances | 37,885 | 15,716 | 15,716 | 224,468 | 207,661 |
| 8.Advances net of provision (C5-C7) | 387,223 | 477,612 | 571,346 | 80,582 | 171 |
| 9. Fixed assets | 10,461 | 22,983 | 30,670 | 31,027 | 20,636 |
| 10.Other/misc. assets | 16,964 | 164,490 | 28,881 | 7,727 | 2,230 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 56,707 | 65,106 | 75,896 | 48,954 | 2,992 |
| 2.Markup/interest expenses | 75,569 | 78,041 | 90,575 | 98,030 | 73,998 |
| 3.Net markup/interest income | $(18,862)$ | $(12,935)$ | $(14,679)$ | $(49,076)$ | $(71,006)$ |
| 4.Provisions and write-offs | 828 | 22,169 | 0 | 208,752 | 0 |
| 5.Net markup/interest income after provisions | $(18,034)$ | 9,234 | $(14,679)$ | $(257,828)$ | $(71,006)$ |
| 6.Non-markup/interest income | 17,597 | 12,582 | 14,611 | 19,679 | 5,184 |
| 7.Non-markup/interest expenses | 58,269 | 59,215 | 69,277 | 78,481 | 83,840 |
| 8.Administrative expenses | 55,148 | 59,134 | 69,172 | 78,479 | 83,810 |
| 9.Profit/(loss) before taxation | $(58,706)$ | $(37,399)$ | $(69,345)$ | $(316,630)$ | $(150,205)$ |
| 10.Profit/(loss) after taxation | $(58,706)$ | $(37,399)$ | $(69,345)$ | $(316,630)$ | $(150,205)$ |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 59,369 | 17,017 | 130,395 | 4,992 | $(43,876)$ |
| 2.Commitments and contingencies | 450,421 | 1,013,597 | 1,402,122 | 77,571 | 10 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | -33.26\% | -19.87\% | -19.34\% | -100.25\% | -2,373.20\% |
| 2.Net markup/interest margin (D1-D2)/C | -0.48\% | -0.31\% | -0.33\% | -1.18\% | -1.64\% |
| 3. Return on equity (ROE) (D10/A) | -2.06\% | -1.25\% | -2.21\% | -10.20\% | -4.58\% |
| 4.Return on assets (ROA) (D10/C) | -1.49\% | -0.89\% | -1.58\% | -7.64\% | -3.47\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.45\% | 0.30\% | 0.33\% | 0.47\% | 0.12\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | -0.46\% | 0.22\% | -0.33\% | -6.22\% | -1.64\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 133.26\% | 119.87\% | 119.34\% | 200.25\% | 2,473.20\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | -0.94 | -1.58 | -1.00 | -0.25 | -0.56 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 78.42\% | 76.22\% | 76.54\% | 114.35\% | 1,025.44\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 3.13 | 4.70 | 4.73 | 3.99 | 16.17 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 85.69\% | 81.55\% | 84.99\% | 97.12\% | 99.47\% |
| 2. Investment to total assets (C4/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Advances net of provision to total assets (C8/C) | 9.81\% | 11.37\% | 12.98\% | 1.94\% | 0.00\% |
| 4.Deposits to total assets ( B3/C) | 17.49\% | 20.18\% | 16.39\% | 13.77\% | 2.84\% |
| 5. Total liabilities to total assets (B/C) | 27.83\% | 28.57\% | 28.85\% | 25.11\% | 24.27\% |
| 6.Gross advances to deposit (C5/B3) | 61.59\% | 58.19\% | 81.37\% | 53.45\% | 169.09\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 39.65\% | 42.18\% | 47.64\% | 30.18\% | 20.32\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 8.57\% | 9.83\% | 8.47\% | 73.58\% | 99.92\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 8.91\% | 3.19\% | 2.68\% | 73.58\% | 99.92\% |
| 3.NPLs to total equity (C6/A) | 1.28\% | 1.62\% | 1.59\% | 7.23\% | 6.33\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 2.19\% | 141.06\% | 0.00\% | 93.00\% | 0.00\% |
| 5.Provision against NPL to NPLs (C7/C6) | 104.03\% | 32.40\% | 31.60\% | 100.00\% | 100.00\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 72.17\% | 71.43\% | 71.15\% | 74.89\% | 75.73\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 0.16 | 0.34 | 0.45 | 0.02 | 0.00 |
| 3. Total deposit to total equity (B3/A) (times) | 0.24 | 0.28 | 0.23 | 0.18 | 0.04 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | -1.01 | -0.46 | -1.88 | -0.02 | 0.29 |


| INDUSTRIAL AND COMMERCIAL BANK OF |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | - | 3,008,554 | 3,142,265 | 3,731,767 |
| 1. Head office capital account | - | - | 3,192,892 | 3,506,910 | 3,802,007 |
| 2.Reserves | - | - | - | 0 | 0 |
| 3.Unremitted profit | - | - | $(184,338)$ | $(364,645)$ | $(70,240)$ |
| 4.Others | - |  | 1,758 | 6,436 | $(36,420)$ |
| B.Total liabilities (B1 to B4) | - | - | 2,942,052 | 18,898,915 | 58,349,458 |
| 1.Bills payable | - | - | 22,397 | 738 | 172,309 |
| 2. Borrowings from financial institutions | - | - | 0 | 12,221,381 | 40,028,520 |
| 3.Deposits and other accounts | - | - | 1,524,071 | 4,167,644 | 14,986,537 |
| 4.Other/misc. liabilities | - | - | 1,395,584 | 2,509,152 | 3,162,092 |
| C.Total assets (C1 to C4 + C8 to C10) | - | - | 5,952,364 | 22,047,616 | 62,044,805 |
| 1.Cash and balances with treasury banks | - |  | 3,279,813 | 4,063,541 | 4,462,227 |
| 2.Balances with other banks | - | - | 64,398 | 1,336,371 | 163,630 |
| 3.Lending to financial institutions | - |  | 782,528 | 1,554,395 | 3,490,017 |
| 4. Investments | - | - | 1,484,124 | 13,596,093 | 47,547,395 |
| 5.Gross advances | - | - | 26,243 | 56,596 | 3,894,413 |
| 6.Advances-non-performing/classified | - | - | 0 | 0 | 0 |
| 7.Provision against advances | - | - | 0 | 0 | 0 |
| 8.Advances net of provision (C5-C7) | - | - | 26,243 | 56,596 | 3,894,413 |
| 9. Fixed assets | - | - | 294,316 | 316,663 | 243,293 |
| 10.Other/misc. assets | - | - | 20,942 | 1,123,957 | 2,243,830 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | - | - | 56,241 | 771,801 | 3,700,571 |
| 2.Markup/interest expenses | - | - | 46,347 | 682,804 | 738,992 |
| 3.Net markup/interest income | - | - | 9,894 | 88,997 | 2,961,579 |
| 4.Provisions and write-offs | - | - | 0 | - | 0 |
| 5.Net markup/interest income after provisions | - | - | 9,894 | 88,997 | 2,961,579 |
| 6.Non-markup/interest income | - | - | 594 | 141,495 | $(2,040,355)$ |
| 7.Non-markup/interest expenses | - | - | 194,826 | 410,799 | 661,533 |
| 8.Administrative expenses | - | - | 194,826 | 410,799 | 661,553 |
| 9.Profit/(loss) before taxation | - | - | $(184,338)$ | $(180,307)$ | 259,691 |
| 10.Profit/(loss) after taxation | - | - | $(184,338)$ | $(180,307)$ | 294,405 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | - | - | 2,718,782 | 3,033,735 | 42,182,051 |
| 2.Commitments and contingencies | - | - | 1,081,945 | 106,530,014 | 183,198,009 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | - | - | 17.59\% | 11.53\% | 80.03\% |
| 2.Net markup/interest margin (D1-D2)/C | - | - | 0.17\% | 0.40\% | 4.77\% |
| 3.Return on equity (ROE) (D10/A) | - | - | -6.13\% | -5.74\% | 7.89\% |
| 4.Return on assets (ROA) (D10/C) | - | - | -3.10\% | -0.82\% | 0.47\% |
| 5.Non-markup/interest income to total assets (D6/C) | - | - | 0.01\% | 0.64\% | -3.29\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | - | - | 0.17\% | 0.40\% | 4.77\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | - | - | 82.41\% | 88.47\% | 19.97\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | - | - | -1.06 | -2.28 | 2.55 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | - | - | 342.79\% | 44.98\% | 39.85\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | - | - | 327.99 | 2.90 | -0.32 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | - | - | 56.18\% | 24.49\% | 7.46\% |
| 2.Investment to total assets (C4/C) | - | - | 24.93\% | 61.67\% | 76.63\% |
| 3.Advances net of provision to total assets (C8/C) | - | - | 0.44\% | 0.26\% | 6.28\% |
| 4.Deposits to total assets ( B3/C) | - | - | 25.60\% | 18.90\% | 24.15\% |
| 5.Total liabilities to total assets (B/C) | - | - | 49.43\% | 85.72\% | 94.04\% |
| 6.Gross advances to deposit (C5/B3) | - | - | 1.72\% | 1.36\% | 25.99\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | - | - | 1.72\% | 0.35\% | 7.08\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 2.Provision against NPLs to gross advances (C7/C5) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.NPLs to total equity (C6/A) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.NPLs write off to NPLs provision (D4/C7) | - | - | - | - | - |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | - | - | - |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 50.54\% | 14.25\% | 6.01\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | - | - | 0.36 | 33.90 | 49.09 |
| 3. Total deposit to total equity (B3/A) (times) | - | - | 0.51 | 1.33 | 4.02 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | - | - | -14.75 | -16.83 | 143.28 |


| THE BANK OF TOKYO-MITSUBISHI UFJ, LT |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 4,087,588 | 4,700,427 | 5,155,321 | 5,064,270 | 4,522,674 |
| 1.Head office capital account | 4,041,323 | 4,652,493 | 5,122,691 | 4,986,139 | 4,432,860 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unremitted profit | 46,265 | 47,934 | 32,630 | 78,131 | 89,814 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B4) | 4,458,128 | 4,343,431 | 3,240,864 | 3,207,778 | 4,771,721 |
| 1.Bills payable | 216,907 | 9,419 | 86,567 | 3,626 | 46,792 |
| 2. Borrowings from financial institutions | 1,397,725 | 1,868,489 | 1,075,726 | 708,495 | 546,529 |
| 3.Deposits and other accounts | 2,740,049 | 2,349,722 | 1,991,569 | 2,402,290 | 4,050,656 |
| 4.Other/misc. liabilities | 103,447 | 115,801 | 87,002 | 93,367 | 127,744 |
| C.Total assets (C1 to C4 + C8 to C10) | 8,545,716 | 9,043,858 | 8,396,185 | 8,272,048 | 9,294,395 |
| 1.Cash and balances with treasury banks | 4,237,350 | 4,840,033 | 5,283,777 | 5,194,721 | 4,726,787 |
| 2.Balances with other banks | 91,075 | 88,400 | 123,553 | 108,570 | 351,590 |
| 3.Lending to financial institutions | 1,905,551 | 1,013,607 | 654,928 | 1,253,832 | 2,327,718 |
| 4. Investments | 0 | 0 | 0 | 0 | 0 |
| 5.Gross advances | 2,198,843 | 2,980,932 | 2,214,722 | 1,619,237 | 1,754,481 |
| 6.Advances-non-performing/classified | 0 | 113,339 | 0 | 0 | 0 |
| 7.Provision against advances | 0 | 0 | 0 | 0 | 0 |
| 8.Advances net of provision (C5-C7) | 2,198,843 | 2,980,932 | 2,214,722 | 1,619,237 | 1,754,481 |
| 9. Fixed assets | 27,336 | 30,055 | 28,937 | 29,598 | 62,051 |
| 10.Other/misc. assets | 85,561 | 90,831 | 90,268 | 66,090 | 71,768 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 516,130 | 509,987 | 569,784 | 363,279 | 356,417 |
| 2.Markup/interest expenses | 385,251 | 406,928 | 468,924 | 295,278 | 299,628 |
| 3.Net markup/interest income | 130,879 | 103,059 | 100,860 | 68,001 | 56,789 |
| 4.Provisions and write-offs | 0 | 0 | 0 | 0 | 0 |
| 5.Net markup/interest income after provisions | 130,879 | 103,059 | 100,860 | 68,001 | 56,789 |
| 6.Non-markup/interest income | 180,185 | 184,717 | 103,131 | 156,729 | 125,836 |
| 7.Non-markup/interest expenses | 114,573 | 114,543 | 141,791 | 154,193 | 161,614 |
| 8.Administrative expenses | 112,088 | 113,080 | 140,422 | 152,604 | 161,185 |
| 9.Profit/(loss) before taxation | 65,612 | 70,174 | 62,200 | 70,537 | 21,011 |
| 10.Profit/(loss) after taxation | 45,928 | 47,600 | 33,790 | 45,501 | 12,892 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 151,296 | 46,074 | 65,752 | 42,734 | 372,915 |
| 2.Commitments and contingencies | 3,781,342 | 2,780,898 | 3,244,830 | 1,905,826 | 3,150,759 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 25.36\% | 20.21\% | 17.70\% | 18.72\% | 15.93\% |
| 2.Net markup/interest margin (D1-D2)/C | 1.53\% | 1.14\% | 1.20\% | 0.82\% | 0.61\% |
| 3.Return on equity (ROE) (D10/A) | 1.12\% | 1.01\% | 0.66\% | 0.90\% | 0.29\% |
| 4.Return on assets (ROA) (D10/C) | 0.54\% | 0.53\% | 0.40\% | 0.55\% | 0.14\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.11\% | 2.04\% | 1.23\% | 1.89\% | 1.35\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 1.53\% | 1.14\% | 1.20\% | 0.82\% | 0.61\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 74.64\% | 79.79\% | 82.30\% | 81.28\% | 84.07\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 1.71 | 1.61 | 2.26 | 2.16 | 7.67 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 16.45\% | 16.49\% | 21.07\% | 29.65\% | 33.51\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 0.62 | 0.61 | 1.36 | 0.97 | 1.28 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 50.65\% | 54.49\% | 64.40\% | 64.11\% | 54.64\% |
| 2.Investment to total assets (C4/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Advances net of provision to total assets (C8/C) | 25.73\% | 32.96\% | 26.38\% | 19.57\% | 18.88\% |
| 4.Deposits to total assets ( B3/C) | 32.06\% | 25.98\% | 23.72\% | 29.04\% | 43.58\% |
| 5. Total liabilities to total assets (B/C) | 52.17\% | 48.03\% | 38.60\% | 38.78\% | 51.34\% |
| 6. Gross advances to deposit (C5/B3) | 80.25\% | 126.86\% | 111.20\% | 67.40\% | 43.31\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 53.14\% | 70.67\% | 72.20\% | 52.05\% | 38.16\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 3.80\% | 0.00\% | 0.00\% | 0.00\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.NPLs to total equity (C6/A) | 0.00\% | 2.41\% | 0.00\% | 0.00\% | 0.00\% |
| 4.NPLs write off to NPLs provision (D4/C7) | - | - | - | - | - |
| 5.Provision against NPL to NPLs (C7/C6) | - | 0.00\% | - | - | - |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 47.83\% | 51.97\% | 61.40\% | 61.22\% | 48.66\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 0.93 | 0.59 | 0.63 | 0.38 | 0.70 |
| 3.Total deposit to total equity (B3/A) (times) | 0.67 | 0.50 | 0.39 | 0.47 | 0.90 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 3.29 | 0.97 | 1.95 | 0.94 | 28.93 |

## Development Finance Institutions (DFIs)

## Performance at a Glance

The Balance sheet size of DFIs has increased by 6.1 percent during 2013. Shareholders' equity has also registered an increase of 6.2 percent over the last year. The profit before and after tax increased by Rs. 4.01 billion and Rs. 4.72 billion respectively during the year.

## Analysis of Shareholders' Equity

Shareholders' equity increased from Rs 59.1 billion in CY12 to Rs 62.7 billion in CY13 witnessing an increase of Rs 3.6 billion or 6.2 percent. Total liabilities increased by Rs. 3.9 billion during CY13, similarly, total assets increased from Rs 126.4 billion in CY12 to Rs 134.1 billion in CY13.


## Analysis of Liabilities

Looking at the liabilities side, borrowings from financial institutions increased from Rs 47.8 billion in CY12 to Rs. 56.7 billion. The share of borrowings in total liabilities increased by 11.9 percent during


CY13. Total deposits of DFIs stood at Rs. 9.5 billion witnessing a decrease of Rs. 4.6 billion in CY13 over CY12. These contributed around 13.7 percent of total liabilities during CY13.

## Analysis of Assets

In CY13, total assets stood at Rs 134.1 billion increased by 6.1 percent when compared to previous year. The analysis of components of total assets reveals that investment activities of DFIs and lending to financial institutions increased during CY13. The amount of lending to financial institutions increased from Rs 2.1 billion in CY12 to Rs 8.3 billion

|  | 100.0 80.0 60.0 40.0 20.0 0.0 | Major |  | ts of a <br> \% | ets | $\left[\begin{array}{l}350 \% \\ -300 \% \\ -250 \% \\ -200 \% \\ -150 \% \\ -100 \% \\ -50 \% \\ \% 0 \% \\ -50 \%\end{array}\right.$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0.0 | Cash \& Cash Equivalent | Lending | Investment | Advances |  |
|  | $\square \mathrm{CY} 12$ | 3.9 | 2.1 | 74.4 | 47.1 |  |
|  | $\square \mathrm{CY} 13$ | 3.2 | 8.3 | 76.7 | 46.6 |  |
|  | - Growth | -17\% | 307\% | 3\% | -1\% |  | in CY13 recording an increase of Rs. 6.3 billion over CY12, while investments increased by Rs. 2.3 billion during the year.

On the other hand, advances of DFIs decreased by 1.1 percent over CY12, consequently, its share in total assets also decreased from 37.3 percent in CY12 to 34.7 percent in CY13. NPLs remained same in CY12 and CY13, whereas NPLs to gross advances ratio increased from 23.0 percent in CY12 to 23.3 percent in CY13.


## Profitability of DFIs

In terms of profitability, CY13 witnessed an increase both in profits before and after tax. Profit before tax increased from Rs. 2.4 billion in CY 12 to Rs. 6.4 billion in CY13, similarly, profit after tax increased from Rs. 0.8 billion in CY12 to Rs. 5.5 billion in CY13.



Return on assets (ROA) increased from 0.6 percent in CY12 to 4.1 percent in CY13, similarly, return on equity (ROE) increased from 1.4 percent in CY12 to 8.8 percent in CY13. The breakup value per share of DFIs increased from Rs 17.8 per share in CY12 to Rs 18.8 per share in CY13.

| DFIs - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 48,920,410 | 55,379,067 | 58,946,722 | 59,056,803 | 62,694,853 |
| 1.Share capital | 40,748,980 | 42,748,980 | 45,408,180 | 45,408,180 | 45,408,180 |
| 2.Reserves | 6,764,011 | 6,764,483 | 6,703,489 | 6,035,141 | 6,940,678 |
| 3.Un appropriated profit | 1,407,419 | 5,865,604 | 6,835,053 | 7,613,482 | 10,345,995 |
| 4.Others | 5,409,974 | 3,644,111 | 652,903 | 1,843,944 | 2,014,435 |
| B.Total liabilities (B1 to B4) | 59,424,672 | 60,024,391 | 70,948,010 | 65,453,549 | 69,348,797 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2. Borrowings from financial institutions | 38,774,252 | 39,953,645 | 54,574,307 | 47,773,439 | 56,652,283 |
| 3.Deposits and other accounts | 18,073,599 | 17,059,825 | 12,932,378 | 14,154,064 | 9,520,112 |
| 4.Other/misc. liabilities | 2,576,821 | 3,010,921 | 3,441,325 | 3,526,046 | 3,176,402 |
| C.Total assets (C1 to C4 + C8 to C10) | 113,755,056 | 119,047,569 | 130,547,635 | 126,354,296 | 134,058,085 |
| 1.Cash and balances with treasury banks | 1,665,533 | 1,680,678 | 2,283,859 | 455,051 | 366,438 |
| 2.Balances with other banks | 6,545,275 | 2,888,128 | 1,075,003 | 3,410,504 | 2,836,277 |
| 3.Lending to financial institutions | 10,576,282 | 7,718,006 | 2,904,651 | 2,052,152 | 8,349,074 |
| 4. Investments | 58,551,142 | 60,243,944 | 76,683,192 | 74,363,379 | 76,662,780 |
| 5.Gross advances | 35,183,101 | 44,215,053 | 45,907,661 | 47,089,675 | 46,555,682 |
| 6.Advances-non-performing/classified | 6,695,174 | 6,903,217 | 8,269,274 | 10,825,842 | 10,827,486 |
| 7.Provisions against advances | 5,753,542 | 6,653,026 | 7,596,199 | 9,600,693 | 9,955,243 |
| 8.Advances net of provisions (C5-C7) | 29,429,559 | 37,562,027 | 38,311,462 | 37,488,982 | 36,600,439 |
| $9 . F i x e d$ assets | 2,790,590 | 3,126,353 | 2,999,119 | 3,360,079 | 3,262,654 |
| 10.Other/misc. assets | 4,196,675 | 5,828,433 | 6,290,349 | 5,224,149 | 5,980,423 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 10,429,986 | 11,726,433 | 12,716,418 | 12,618,071 | 9,024,920 |
| 2.markup/interest expensed | 5,768,136 | 6,694,582 | 7,152,710 | 7,491,718 | 4,887,636 |
| 3.Net markup/interest income | 4,661,850 | 5,031,851 | 5,563,708 | 5,181,301 | 4,137,284 |
| 4.Provisions and write-offs | 2,660,700 | 987,572 | 977,362 | 3,912,500 | 620,911 |
| 5. Net markup/interest income after provisions | 1,489,660 | 4,143,390 | 3,791,544 | 1,213,853 | 3,516,373 |
| 6. Non-markup/interest income | 1,458,885 | 2,086,005 | 2,450,918 | 3,914,138 | 4,954,518 |
| 7.Non-markup/interest expenses | 1,417,421 | 1,976,521 | 3,250,598 | 2,691,000 | 2,363,716 |
| 8.Administrative expenses | 1,363,810 | 1,916,080 | 2,039,623 | 2,135,305 | 2,418,714 |
| 9.Profit/(loss) before taxation | 1,531,026 | 4,230,979 | 2,991,863 | 2,391,708 | 6,402,025 |
| 10.Profit/(loss) after taxation | 2,147,069 | 2,718,940 | 972,305 | 803,028 | 5,522,694 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 3,475,138 | 3,675,138 | 3,941,058 | 3,327,494 | 3,327,494 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 9,897,449 | $(1,328,783)$ | 4,887,501 | 6,804,449 | (4,471,408) |
| 5.Commitments and contigencies | 15,386,918 | 18,321,532 | 34,232,419 | 14,613,432 | 39,182,978 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 44.70\% | 42.91\% | 43.75\% | 41.06\% | 45.84\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.10\% | 4.23\% | 4.26\% | 4.06\% | 3.09\% |
| 3.Return on equity (ROE) (D10/A) | 4.39\% | 4.91\% | 1.65\% | 1.36\% | 8.81\% |
| 4.Return on assets (ROA) (D10/C) | 1.89\% | 2.28\% | 0.74\% | 0.64\% | 4.12\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.28\% | 1.75\% | 1.88\% | 3.10\% | 3.70\% |
| 6. Net markup/interest income(after provisions) to total assets(D5/C) | 1.31\% | 3.48\% | 2.90\% | 0.96\% | 2.62\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 55.30\% | 57.09\% | 56.25\% | 59.37\% | 54.16\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.89 | 0.45 | 0.68 | 0.89 | 0.38 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.12 | 0.14 | 0.21 | 0.16 | 0.17 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.93 | 0.92 | 0.83 | 0.55 | 0.49 |
| 11.Earning per share (D10/E1) | 0.62 | 0.74 | 0.25 | 0.24 | 1.66 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 7.22\% | 3.84\% | 2.57\% | 3.06\% | 2.39\% |
| 2.Investment to total assets (C4/C) | 51.47\% | 50.60\% | 58.74\% | 58.85\% | 57.19\% |
| 3.Advances net of provisions to total assets (C8/C) | 25.87\% | 31.55\% | 29.35\% | 29.67\% | 27.30\% |
| 4.Deposits to total assets (B3/C) | 15.89\% | 14.33\% | 9.91\% | 11.20\% | 7.10\% |
| 5.Total liabilities to total assets (B/C) | 52.24\% | 50.42\% | 54.35\% | 51.80\% | 51.73\% |
| 6. Gross advances to deposits (C5/B3) | 194.67\% | 259.18\% | 354.98\% | 332.69\% | 489.02\% |
| 7. Gross advances to borrowing \& deposits $\mathrm{C} 5 /(\mathrm{B} 2+\mathrm{B} 3)$ | 61.89\% | 77.55\% | 68.00\% | 76.04\% | 70.36\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 19.03\% | 15.61\% | 18.01\% | 22.99\% | 23.26\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 16.35\% | 15.05\% | 16.55\% | 20.39\% | 21.38\% |
| 3.NPLs to total equity (C6/A) | 13.69\% | 12.47\% | 14.03\% | 18.33\% | 17.27\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 46.24\% | 14.84\% | 12.87\% | 40.75\% | 6.24\% |
| 5.Provision against NPL to NPLs (C7/C6) | 85.94\% | 96.38\% | 91.86\% | 88.68\% | 91.94\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 43.01\% | 46.52\% | 45.15\% | 46.74\% | 46.77\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.31 | 0.33 | 0.58 | 0.25 | 0.62 |
| 3. Break up value per share (A/E1) | 14.08 | 15.07 | 14.96 | 17.75 | 18.84 |
| 4.Total deposits to total equity (B3/A) (times) | 0.37 | 0.31 | 0.22 | 0.24 | 0.15 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 4.61 | -0.49 | 5.03 | 8.47 | -0.81 |


| PAIR INVESTMENT CO. LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 5,817,670 | 7,396,027 | 7,636,742 | 8,026,943 | 8,264,839 |
| 1.Share capital | 5,000,000 | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 |
| 2.Reserves | 163,533 | 279,204 | 327,714 | 415,746 | 483,592 |
| 3.Un appropriated profit | 654,137 | 1,116,823 | 1,309,028 | 1,611,197 | 1,781,247 |
| 4.Others | 475,848 | 38,418 | 92,121 | 170,767 | 175,891 |
| B.Total liabilities (B1 to B4) | 1,991,936 | 3,036,164 | 4,117,244 | 7,539,704 | 8,840,956 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2. Borrowings from financial institutions | 1,857,327 | 2,863,481 | 3,695,484 | 6,721,178 | 8,489,171 |
| 3.Deposits and other accounts | 0 | 0 | 260,000 | 545,080 | 25,080 |
| 4.Other/misc. liabilities | 134,609 | 172,683 | 161,760 | 273,446 | 326,705 |
| C.Total assets (C1 to C4 + C8 to C10) | 8,285,454 | 10,470,609 | 11,846,107 | 15,737,414 | 17,281,686 |
| 1.Cash and balances with treasury banks | 2,633 | 10,552 | 9,143 | 43,999 | 27,829 |
| 2.Balances with other banks | 1,309,451 | 352,808 | 20,675 | 106,586 | 158,417 |
| 3.Lending to financial institutions | 446,250 | 600,000 | 0 | 0 | 0 |
| 4. Investments | 5,326,675 | 7,160,982 | 8,974,337 | 10,841,572 | 12,745,355 |
| 5.Gross advances | 1,174,878 | 2,178,571 | 2,592,810 | 4,530,491 | 4,224,263 |
| 6.Advances-non-performing/classified | 443,011 | 75,141 | 393,141 | 741,447 | 889,443 |
| 7.Provisions against advances | 229,491 | 75,141 | 117,654 | 205,154 | 546,057 |
| 8.Advances net of provisions (C5-C7) | 945,387 | 2,103,430 | 2,475,156 | 4,325,337 | 3,678,206 |
| $9 . F i x e d$ assets | 26,071 | 44,762 | 48,060 | 56,047 | 196,201 |
| 10.Other/misc. assets | 228,987 | 198,075 | 318,736 | 363,873 | 475,678 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 809,863 | 1,030,191 | 1,323,067 | 1,487,341 | 1,153,996 |
| 2.markup/interest expensed | 124,744 | 193,494 | 402,712 | 678,102 | 488,889 |
| 3.Net markup/interest income | 685,119 | 836,697 | 920,355 | 809,239 | 665,107 |
| 4.Provisions and write-offs | $(255,745)$ | 79,955 | $(324,136)$ | 106,953 | 274,562 |
| 5.Net markup/interest income after provisions | 429,374 | 916,652 | 596,219 | 702,286 | 390,545 |
| 6.Non-markup/interest income | 163,699 | 171,171 | 58,340 | 172,091 | 286,419 |
| 7.Non-markup/interest expenses | 110,083 | 209,239 | 167,757 | 238,798 | 220,483 |
| 8.Administrative expenses | 97,529 | 191,647 | 150,135 | 224,193 | 272,175 |
| 9.Profit/(loss) before taxation | 482,990 | 878,584 | 486,802 | 635,579 | 456,481 |
| 10.Profit/(loss) after taxation | 371,417 | 578,357 | 242,549 | 440,162 | 339,230 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 500,000 | 600,000 | 600,000 | 600,000 | 600,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,287,294 | 448,811 | 1,708,563 | 1,963,372 | (3,888,232) |
| 5.Commitments and contigencies | 2,284,428 | 3,095,251 | 3,679,976 | 8,074,015 | 8,124,423 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 84.60\% | 81.22\% | 69.56\% | 54.41\% | 57.64\% |
| 2.Net markup/interest margin (D1-D2)/C | 8.27\% | 7.99\% | 7.77\% | 5.14\% | 3.85\% |
| 3.Return on equity (ROE) (D10/A) | 6.38\% | 7.82\% | 3.18\% | 5.48\% | 4.10\% |
| 4.Return on assets (ROA) (D10/C) | 4.48\% | 5.52\% | 2.05\% | 2.80\% | 1.96\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.98\% | 1.63\% | 0.49\% | 1.09\% | 1.66\% |
| 6. Net markup/interest income(after provisions) to total assets(D5/C) | 5.18\% | 8.75\% | 5.03\% | 4.46\% | 2.26\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 15.40\% | 18.78\% | 30.44\% | 45.59\% | 42.36\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.20 | 0.22 | 0.31 | 0.35 | 0.60 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.11 | 0.17 | 0.12 | 0.14 | 0.15 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.60 | 1.12 | 2.57 | 1.30 | 0.95 |
| 11.Earning per share (D10/E1) | 0.74 | 0.96 | 0.40 | 0.73 | 0.57 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 15.84\% | 3.47\% | 0.25\% | 0.96\% | 1.08\% |
| 2.Investment to total assets (C4/C) | 64.29\% | 68.39\% | 75.76\% | 68.89\% | 73.75\% |
| 3.Advances net of provisions to total assets (C8/C) | 11.41\% | 20.09\% | 20.89\% | 27.48\% | 21.28\% |
| 4.Deposits to total assets (B3/C) | 0.00\% | 0.00\% | 2.19\% | 3.46\% | 0.15\% |
| 5.Total liabilities to total assets (B/C) | 24.04\% | 29.00\% | 34.76\% | 47.91\% | 51.16\% |
| 6.Gross advances to deposits (C5/B3) | - | - | 997.23\% | 831.16\% | 16,843.15\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 63.26\% | 76.08\% | 65.55\% | 62.35\% | 49.61\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 37.71\% | 3.45\% | 15.16\% | 16.37\% | 21.06\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 19.53\% | 3.45\% | 4.54\% | 4.53\% | 12.93\% |
| 3.NPLs to total equity (C6/A) | 7.61\% | 1.02\% | 5.15\% | 9.24\% | 10.76\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | -111.44\% | 106.41\% | -275.50\% | 52.13\% | 50.28\% |
| 5.Provision against NPL to NPLs (C7/C6) | 51.80\% | 100.00\% | 29.93\% | 27.67\% | 61.39\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 70.22\% | 70.64\% | 64.47\% | 51.01\% | 47.82\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.39 | 0.42 | 0.48 | 1.01 | 0.98 |
| 3. Break up value per share (A/E1) | 11.64 | 12.33 | 12.73 | 13.38 | 13.77 |
| 4.Total deposits to total equity (B3/A) (times) | 0.00 | 0.00 | 0.03 | 0.07 | 0.00 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 3.47 | 0.78 | 7.04 | 4.46 | -11.46 |


| PAK BRUNEI INVESTMENT COMPANY LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 5,810,462 | 7,391,552 | 7,996,016 | 8,578,415 | 8,265,411 |
| 1.Share capital | 5,000,000 | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 |
| 2.Reserves | 162,093 | 278,311 | 399,204 | 555,884 | 697,026 |
| 3.Un appropriated profit | 648,369 | 1,113,241 | 1,596,812 | 2,022,531 | 1,568,385 |
| 4.Others | 495,517 | $(48,993)$ | $(68,113)$ | 1,118 | $(38,746)$ |
| B.Total liabilities (B1 to B4) | 5,825,000 | 7,026,052 | 24,617,113 | 5,466,904 | 27,268,667 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2. Borrowings from financial institutions | 5,296,808 | 5,943,385 | 23,359,531 | 2,417,139 | 26,391,995 |
| 3.Deposits and other accounts | 395,000 | 844,000 | 979,018 | 2,824,924 | 567,070 |
| 4.Other/misc. liabilities | 133,192 | 238,667 | 278,564 | 224,841 | 309,602 |
| C.Total assets (C1 to C4 + C8 to C10) | 12,130,979 | 14,368,611 | 32,545,016 | 14,046,437 | 35,495,332 |
| 1.Cash and balances with treasury banks | 23,869 | 30,803 | 174,790 | 54,763 | 96,317 |
| 2.Balances with other banks | 191,915 | 129,969 | 562,085 | 317,222 | 235,581 |
| 3.Lending to financial institutions | 1,507,910 | 1,222,727 | 627,841 | 0 | 0 |
| 4. Investments | 8,415,996 | 9,868,363 | 25,742,364 | 7,100,816 | 27,416,962 |
| 5.Gross advances | 1,757,624 | 2,475,172 | 4,667,373 | 5,782,035 | 6,804,887 |
| 6.Advances-non-performing/classified | 0 | 6,736 | 2,992 | 2,638 | 2,537 |
| 7.Provisions against advances | 25,131 | 7,529 | 20,712 | 2,638 | 2,868 |
| 8.Advances net of provisions (C5-C7) | 1,732,493 | 2,467,643 | 4,646,661 | 5,779,397 | 6,802,019 |
| 9. Fixed assets | 37,614 | 21,013 | 34,067 | 60,329 | 54,142 |
| 10.Other/misc. assets | 221,182 | 628,093 | 757,208 | 733,910 | 890,311 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 971,221 | 1,698,132 | 2,397,223 | 2,930,250 | 1,407,274 |
| 2.markup/interest expensed | 207,450 | 777,987 | 1,469,277 | 2,044,815 | 969,079 |
| 3.Net markup/interest income | 763,771 | 920,145 | 927,946 | 885,435 | 438,195 |
| 4.Provisions and write-offs | 192,918 | 81,344 | 86,874 | $(4,019)$ | 8,021 |
| 5.Net markup/interest income after provisions | 570,853 | 838,801 | 841,072 | 889,454 | 430,174 |
| 6.Non-markup/interest income | 254,064 | 211,963 | 283,965 | 429,092 | 444,160 |
| 7.Non-markup/interest expenses | 157,743 | 169,106 | 204,908 | 216,918 | 256,300 |
| 8.Administrative expenses | 132,343 | 165,145 | 204,669 | 212,181 | 256,300 |
| 9.Profit/(loss) before taxation | 667,174 | 881,658 | 920,129 | 1,080,944 | 903,667 |
| 10.Profit/(loss) after taxation | 447,453 | 581,090 | 604,464 | 782,399 | 686,996 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 500,000 | 600,000 | 600,000 | 600,000 | 600,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 5,487,232 | 1,076,382 | 9,066,170 | $(11,776,654)$ | 20,970,581 |
| 5.Commitments and contigencies | 1,141,106 | 6,331,452 | 21,546,987 | 868,306 | 21,330,299 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 78.64\% | 54.19\% | 38.71\% | 30.22\% | 31.14\% |
| 2.Net markup/interest margin (D1-D2)/C | 6.30\% | 6.40\% | 2.85\% | 6.30\% | 1.23\% |
| 3.Return on equity (ROE) (D10/A) | 7.70\% | 7.86\% | 7.56\% | 9.12\% | 8.31\% |
| 4.Return on assets (ROA) (D10/C) | 3.69\% | 4.04\% | 1.86\% | 5.57\% | 1.94\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.09\% | 1.48\% | 0.87\% | 3.05\% | 1.25\% |
| 6. Net markup/interest income(after provisions) to total assets(D5/C) | 4.71\% | 5.84\% | 2.58\% | 6.33\% | 1.21\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 21.36\% | 45.81\% | 61.29\% | 69.78\% | 68.86\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.20 | 0.19 | 0.22 | 0.20 | 0.28 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.13 | 0.09 | 0.08 | 0.06 | 0.14 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.52 | 0.78 | 0.72 | 0.49 | 0.58 |
| 11.Earning per share (D10/E1) | 0.89 | 0.97 | 1.01 | 1.30 | 1.14 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 1.78\% | 1.12\% | 2.26\% | 2.65\% | 0.94\% |
| 2.Investment to total assets (C4/C) | 69.38\% | 68.68\% | 79.10\% | 50.55\% | 77.24\% |
| 3.Advances net of provisions to total assets (C8/C) | 14.28\% | 17.17\% | 14.28\% | 41.14\% | 19.16\% |
| 4.Deposits to total assets (B3/C) | 3.26\% | 5.87\% | 3.01\% | 20.11\% | 1.60\% |
| 5.Total liabilities to total assets (B/C) | 48.02\% | 48.90\% | 75.64\% | 38.92\% | 76.82\% |
| 6.Gross advances to deposits (C5/B3) | 444.97\% | 293.27\% | 476.74\% | 204.68\% | 1,200.01\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 30.88\% | 36.47\% | 19.18\% | 110.30\% | 25.24\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 0.27\% | 0.06\% | 0.05\% | 0.04\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 1.43\% | 0.30\% | 0.44\% | 0.05\% | 0.04\% |
| 3.NPLs to total equity (C6/A) | 0.00\% | 0.09\% | 0.04\% | 0.03\% | 0.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 767.65\% | 1,080.41\% | 419.44\% | -152.35\% | 279.67\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | 111.77\% | 692.25\% | 100.00\% | 113.05\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 47.90\% | 51.44\% | 24.57\% | 61.07\% | 23.29\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.20 | 0.86 | 2.69 | 0.10 | 2.58 |
| 3. Break up value per share (A/E1) | 11.62 | 12.32 | 13.33 | 14.30 | 13.78 |
| 4.Total deposits to total equity (B3/A) (times) | 0.07 | 0.11 | 0.12 | 0.33 | 0.07 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 12.26 | 1.85 | 15.00 | -15.05 | 30.53 |


| PAK CHINA INVESTMENT CO. LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 7,325,189 | 7,885,555 | 11,058,455 | 11,729,364 | 12,290,172 |
| 1.Share capital | 6,457,200 | 6,457,200 | 9,116,400 | 9,116,400 | 9,116,400 |
| 2.Reserves | 173,598 | 285,671 | 388,411 | 523,051 | 635,213 |
| 3.Un appropriated profit | 694,391 | 1,142,684 | 1,553,644 | 2,089,913 | 2,538,559 |
| 4.Others | 2,526,213 | 2,591,648 | 766 | 36,300 | 22,778 |
| B.Total liabilities (B1 to B4) | 1,089,244 | 1,156,757 | 119,094 | 4,207,176 | 417,559 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2. Borrowings from financial institutions | 975,685 | 1,132,259 | 106,874 | 4,139,032 | 326,090 |
| 3.Deposits and other accounts | 0 | 0 | 0 | 0 | 0 |
| 4.Other/misc. liabilities | 113,559 | 24,498 | 12,220 | 68,144 | 91,469 |
| C.Total assets (C1 to C4 + C8 to C10) | 10,940,646 | 11,633,960 | 11,178,315 | 15,972,840 | 12,730,509 |
| 1.Cash and balances with treasury banks | 1,363,660 | 1,399,836 | 1,491,717 | 92,588 | 41,540 |
| 2.Balances with other banks | 9,148 | 8,736 | 23,227 | 1,686,035 | 1,883,525 |
| 3.Lending to financial institutions | 1,245,029 | 1,264,140 | 583,954 | 934,033 | 559,025 |
| 4.Investments | 3,158,326 | 3,099,787 | 4,077,544 | 8,020,871 | 4,283,208 |
| 5.Gross advances | 4,927,264 | 5,557,525 | 4,901,692 | 5,072,065 | 5,848,689 |
| 6.Advances-non-performing/classified | 0 | 0 | 377,756 | 682,500 | 682,500 |
| 7.Provisions against advances | 247,273 | 248,632 | 464,032 | 481,977 | 519,684 |
| 8.Advances net of provisions (C5-C7) | 4,679,991 | 5,308,893 | 4,437,660 | 4,590,088 | 5,329,005 |
| 9. Fixed assets | 187,828 | 180,566 | 176,177 | 219,539 | 218,912 |
| 10.Other/misc. assets | 296,664 | 372,002 | 388,036 | 429,686 | 415,294 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,050,697 | 1,252,143 | 1,312,686 | 1,308,463 | 1,035,329 |
| 2.markup/interest expensed | 36,435 | 283,899 | 47,666 | 98,391 | 101,875 |
| 3.Net markup/interest income | 1,014,262 | 968,244 | 1,265,020 | 1,265,020 | 933,454 |
| 4.Provisions and write-offs | 197,273 | 41,361 | 175,398 | 173,469 | 128,661 |
| 5.Net markup/interest income after provisions | 816,989 | 866,084 | 943,092 | 1,036,603 | 804,793 |
| 6.Non-markup/interest income | 138,830 | 176,223 | 133,437 | 232,659 | 354,832 |
| 7.Non-markup/interest expenses | 165,756 | 180,206 | 208,924 | 231,578 | 304,647 |
| 8.Administrative expenses | 165,706 | 180,205 | 208,403 | 231,546 | 304,627 |
| 9.Profit/(loss) before taxation | 790,065 | 862,102 | 867,605 | 1,037,684 | 854,978 |
| 10.Profit/(loss) after taxation | 513,542 | 560,366 | 513,700 | 674,495 | 564,285 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 645,720 | 645,720 | 911,640 | 911,640 | 911,640 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(3,029,800)$ | $(81,735)$ | 1,169,605 | 4,366,562 | $(3,457,954)$ |
| 5.Commitments and contigencies | 1,753,996 | 865,132 | 231,127 | 231,127 | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 96.53\% | 77.33\% | 96.37\% | 96.68\% | 90.16\% |
| 2.Net markup/interest margin (D1-D2)/C | 9.27\% | 8.32\% | 11.32\% | 7.58\% | 7.33\% |
| 3.Return on equity (ROE) (D10/A) | 7.01\% | 7.11\% | 4.65\% | 5.75\% | 4.59\% |
| 4.Return on assets (ROA) (D10/C) | 4.69\% | 4.82\% | 4.60\% | 4.22\% | 4.43\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.27\% | 1.51\% | 1.19\% | 1.46\% | 2.79\% |
| 6. Net markup/interest income(after provisions) to total assets(D5/C) | 7.47\% | 7.44\% | 8.44\% | 6.49\% | 6.32\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 3.47\% | 22.67\% | 3.63\% | 7.52\% | 9.84\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.21 | 0.21 | 0.24 | 0.22 | 0.36 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.14 | 0.13 | 0.14 | 0.15 | 0.22 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 1.19 | 1.02 | 1.56 | 1.00 | 0.86 |
| 11.Earning per share (D10/E1) | 0.80 | 0.87 | 0.56 | 0.74 | 0.62 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 12.55\% | 12.11\% | 13.55\% | 11.14\% | 15.12\% |
| 2.Investment to total assets (C4/C) | 28.87\% | 26.64\% | 36.48\% | 50.22\% | 33.65\% |
| 3.Advances net of provisions to total assets (C8/C) | 42.78\% | 45.63\% | 39.70\% | 28.74\% | 41.86\% |
| 4.Deposits to total assets (B3/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 5.Total liabilities to total assets (B/C) | 9.96\% | 9.94\% | 1.07\% | 26.34\% | 3.28\% |
| 6.Gross advances to deposits (C5/B3) | - | - | - | - | - |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 505.01\% | 490.84\% | 4,586.42\% | 122.54\% | 1,793.58\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 0.00\% | 7.71\% | 13.46\% | 11.67\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 5.02\% | 4.47\% | 9.47\% | 9.50\% | 8.89\% |
| 3.NPLs to total equity (C6/A) | 0.00\% | 0.00\% | 3.42\% | 5.82\% | 5.55\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 79.78\% | 16.64\% | 37.80\% | 35.99\% | 24.76\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | 122.84\% | 70.62\% | 76.14\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 66.95\% | 67.78\% | 98.93\% | 73.43\% | 96.54\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.24 | 0.11 | 0.02 | 0.02 | 0.00 |
| 3.Break up value per share (A/E1) | 11.34 | 12.21 | 12.13 | 12.87 | 13.48 |
| 4.Total deposits to total equity (B3/A) (times) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | $-5.90$ | -0.15 | 2.28 | 6.47 | -6.13 |


| PAK KUWAIT INVESTMENT CO. (PVT) LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 8,884,894 | 11,502,905 | 12,503,432 | 13,776,602 | 15,679,940 |
| 1.Share capital | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 |
| 2.Reserves | 2,884,894 | 2,992,287 | 3,114,865 | 3,285,976 | 3,553,438 |
| 3.Un appropriated profit | 0 | 2,510,618 | 3,388,567 | 4,490,626 | 6,126,502 |
| 4.Others | 175,691 | 239,868 | 84,687 | 564,597 | 589,165 |
| B.Total liabilities (B1 to B4) | 15,145,252 | 13,280,158 | 11,342,439 | 16,463,849 | 6,022,192 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2. Borrowings from financial institutions | 10,377,872 | 9,807,369 | 9,161,654 | 14,839,975 | 5,042,353 |
| 3.Deposits and other accounts | 4,075,951 | 3,138,512 | 1,726,601 | 1,015,429 | 349,680 |
| 4.Other/misc. liabilities | 691,429 | 334,277 | 454,184 | 608,445 | 630,159 |
| C.Total assets (C1 to C4 + C8 to C10) | 24,205,837 | 25,022,931 | 23,930,558 | 30,805,048 | 22,291,297 |
| 1.Cash and balances with treasury banks | 92,512 | 51,424 | 442,766 | 32,650 | 30,795 |
| 2.Balances with other banks | 1,797,223 | 1,409,688 | 24,653 | 712,976 | 27,561 |
| 3.Lending to financial institutions | 800,000 | 250,000 | 0 | 0 | 5,824,062 |
| 4.Investments | 17,091,939 | 17,521,580 | 15,966,871 | 24,203,303 | 11,886,802 |
| 5.Gross advances | 5,003,098 | 6,389,805 | 8,131,825 | 6,879,143 | 5,506,256 |
| 6.Advances-non-performing/classified | 1,693,697 | 1,648,540 | 1,723,232 | 1,771,283 | 1,992,396 |
| 7.Provisions against advances | 1,395,656 | 1,420,615 | 1,577,790 | 1,636,742 | 1,733,766 |
| 8.Advances net of provisions (C5-C7) | 3,607,442 | 4,969,190 | 6,554,035 | 5,242,401 | 3,772,490 |
| 9. Fixed assets | 111,266 | 260,736 | 282,125 | 252,233 | 203,854 |
| 10.Other/misc. assets | 705,455 | 560,313 | 660,108 | 361,485 | 545,733 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,797,555 | 2,111,019 | 2,204,036 | 2,364,815 | 1,706,704 |
| 2.markup/interest expensed | 1,189,263 | 1,452,508 | 1,445,302 | 1,605,660 | 1,019,112 |
| 3.Net markup/interest income | 608,292 | 658,511 | 758,734 | 759,155 | 687,592 |
| 4.Provisions and write-offs | 716,319 | $(37,100)$ | 208,083 | 98,378 | 103,639 |
| 5.Net markup/interest income after provisions | $(108,027)$ | 695,611 | 550,651 | 660,777 | 583,953 |
| 6.Non-markup/interest income | 1,015,405 | 1,030,674 | 1,638,323 | 1,882,698 | 2,726,036 |
| 7.Non-markup/interest expenses | 314,729 | 412,408 | 462,723 | 485,692 | 502,987 |
| 8.Administrative expenses | 314,526 | 411,259 | 462,723 | 439,516 | 502,987 |
| 9.Profit/(loss) before taxation | 592,649 | 1,321,877 | 1,726,251 | 2,057,783 | 2,807,002 |
| 10.Profit/(loss) after taxation | 516,367 | 968,732 | 1,360,527 | 1,640,917 | 2,359,673 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 240 | 240 | 240 | 240 | 240 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 7,482,073 | ( $2,336,821$ ) | $(3,341,852)$ | 6,809,220 | $(14,568,720)$ |
| 5.Commitments and contigencies | 534,532 | 193,141 | 1,150,452 | 470,926 | 3,065,573 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 33.84\% | 31.19\% | 34.42\% | 32.10\% | 40.29\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.51\% | 2.63\% | 3.17\% | 2.46\% | 3.08\% |
| 3.Return on equity (ROE) (D10/A) | 5.81\% | 8.42\% | 10.88\% | 11.91\% | 15.05\% |
| 4.Return on assets (ROA) (D10/C) | 2.13\% | 3.87\% | 5.69\% | 5.33\% | 10.59\% |
| 5.Non-markup/interest income to total assets (D6/C) | 4.19\% | 4.12\% | 6.85\% | 6.11\% | 12.23\% |
| 6. Net markup/interest income(after provisions) to total assets(D5/C) | -0.45\% | 2.78\% | 2.30\% | 2.15\% | 2.62\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 66.16\% | 68.81\% | 65.58\% | 67.90\% | 59.71\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.53 | 0.31 | 0.27 | 0.21 | 0.18 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.11 | 0.13 | 0.12 | 0.11 | 0.11 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.31 | 0.40 | 0.28 | 0.23 | 0.18 |
| 11.Earning per share (D10/E1) | 2,151.53 | 4,036.38 | 5,668.86 | 6,837.15 | 9,831.97 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 7.81\% | 5.84\% | 1.95\% | 2.42\% | 0.26\% |
| 2.Investment to total assets (C4/C) | 70.61\% | 70.02\% | 66.72\% | 78.57\% | 53.32\% |
| 3.Advances net of provisions to total assets (C8/C) | 14.90\% | 19.86\% | 27.39\% | 17.02\% | 16.92\% |
| 4.Deposits to total assets (B3/C) | 16.84\% | 12.54\% | 7.22\% | 3.30\% | 1.57\% |
| 5.Total liabilities to total assets (B/C) | 62.57\% | 53.07\% | 47.40\% | 53.45\% | 27.02\% |
| 6.Gross advances to deposits (C5/B3) | 122.75\% | 203.59\% | 470.97\% | 677.46\% | 1,574.66\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 34.61\% | 49.36\% | 74.68\% | 43.39\% | 102.12\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 33.85\% | 25.80\% | 21.19\% | 25.75\% | 36.18\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 27.90\% | 22.23\% | 19.40\% | 23.79\% | 31.49\% |
| 3.NPLs to total equity (C6/A) | 19.06\% | 14.33\% | 13.78\% | 12.86\% | 12.71\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 51.32\% | -2.61\% | 13.19\% | 6.01\% | 5.98\% |
| 5.Provision against NPL to NPLs (C7/C6) | 82.40\% | 86.17\% | 91.56\% | 92.40\% | 87.02\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 36.71\% | 45.97\% | 52.25\% | 44.72\% | 70.34\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.06 | 0.02 | 0.09 | 0.03 | 0.20 |
| 3. Break up value per share (A/E1) | 37,020.39 | 47,928.77 | 52,097.63 | 57,402.51 | 65,333.08 |
| 4.Total deposits to total equity (B3/A) (times) | 0.46 | 0.27 | 0.14 | 0.07 | 0.02 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 14.49 | -2.41 | -2.46 | 4.15 | -6.17 |


| PAK LIBYA HOLDING COMPANY LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 6,524,955 | 6,650,877 | 6,586,986 | 3,152,360 | 3,332,668 |
| 1.Share capital | 6,141,780 | 6,141,780 | 6,141,780 | 6,141,780 | 6,141,780 |
| 2.Reserves | 444,589 | 474,801 | 474,801 | 0 | 36,319 |
| 3.Un appropriated profit | $(61,414)$ | 34,296 | $(29,595)$ | (2,989,420) | $(2,845,431)$ |
| 4.Others | $(207,905)$ | $(191,250)$ | $(229,759)$ | $(8,351)$ | $(12,750)$ |
| B.Total liabilities (B1 to B4) | 10,099,231 | 9,915,845 | 8,526,649 | 10,321,598 | 8,800,819 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 3,210,806 | 4,983,790 | 4,537,471 | 5,880,572 | 5,615,747 |
| 3.Deposits and other accounts | 6,404,711 | 4,657,690 | 3,652,844 | 4,088,500 | 2,809,423 |
| 4.Other/misc. liabilities | 483,714 | 274,365 | 336,334 | 352,526 | 375,649 |
| C.Total assets (C1 to C4 + C8 to C10) | 16,416,281 | 16,375,472 | 14,883,876 | 13,465,607 | 12,120,737 |
| 1.Cash and balances with treasury banks | 64,312 | 76,513 | 42,643 | 63,387 | 51,848 |
| 2.Balances with other banks | 108,980 | 36,324 | 41,177 | 38,636 | 193,258 |
| 3.Lending to financial institutions | 1,646,286 | 1,482,414 | 200,000 | 0 | 350,000 |
| 4. Investments | 6,379,873 | 6,286,676 | 6,187,323 | 7,706,331 | 6,356,193 |
| 5.Gross advances | 8,285,178 | 8,430,312 | 8,003,538 | 7,558,084 | 7,028,521 |
| 6.Advances-non-performing/classified | 1,012,965 | 1,122,912 | 1,566,090 | 3,307,968 | 3,246,848 |
| 7.Provisions against advances | 944,570 | 1,019,531 | 964,425 | 2,717,073 | 2,675,540 |
| 8.Advances net of provisions (C5-C7) | 7,340,608 | 7,410,781 | 7,039,113 | 4,841,011 | 4,352,981 |
| $9 . F i x e d$ assets | 82,960 | 96,089 | 68,568 | 97,945 | 86,956 |
| 10.Other/misc. assets | 793,262 | 986,675 | 1,305,052 | 718,297 | 729,501 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,611,086 | 1,675,251 | 1,728,763 | 1,229,133 | 1,147,179 |
| 2.markup/interest expensed | 1,145,347 | 1,125,259 | 1,100,691 | 983,847 | 892,929 |
| 3.Net markup/interest income | 465,739 | 549,992 | 628,072 | 245,286 | 254,250 |
| 4.Provisions and write-offs | 508,620 | 341,721 | 185,091 | 2,983,602 | (94,837) |
| 5.Net markup/interest income after provisions | $(42,881)$ | 208,271 | 442,981 | (2,738,316) | 349,087 |
| 6.Non-markup/interest income | $(484,130)$ | 214,661 | 46,188 | 119,940 | 184,168 |
| 7.Non-markup/interest expenses | 226,215 | 287,562 | 373,618 | 666,142 | 337,260 |
| 8.Administrative expenses | 222,880 | 281,965 | 341,014 | 281,112 | 356,123 |
| 9.Profit/(loss) before taxation | $(753,226)$ | 105,473 | 115,551 | ( $3,317,374$ ) | 195,995 |
| 10.Profit/(loss) after taxation | $(728,107)$ | 131,626 | $(63,891)$ | $(3,428,519)$ | 181,595 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 614,178 | 614,178 | 614,178 | 614 | 614 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(572,247)$ | $(88,345)$ | 726,795 | 2,480,282 | $(1,318,278)$ |
| 5.Commitments and contigencies | 2,267,235 | 1,620,644 | 1,446,275 | 1,995,651 | 2,484,646 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 28.91\% | 32.83\% | 36.33\% | 19.96\% | 22.16\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.84\% | 3.36\% | 4.22\% | 1.82\% | 2.10\% |
| 3.Return on equity (ROE) (D10/A) | -11.16\% | 1.98\% | -0.97\% | -108.76\% | 5.45\% |
| 4.Return on assets (ROA) (D10/C) | -4.44\% | 0.80\% | -0.43\% | -25.46\% | 1.50\% |
| 5.Non-markup/interest income to total assets (D6/C) | -2.95\% | 1.31\% | 0.31\% | 0.89\% | 1.52\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | -0.26\% | 1.27\% | 2.98\% | -20.34\% | 2.88\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 71.09\% | 67.17\% | 63.67\% | 80.04\% | 77.84\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | -0.30 | 2.67 | 2.95 | -0.08 | 1.82 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.20 | 0.15 | 0.21 | 0.49 | 0.25 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | -0.46 | 1.31 | 7.38 | 2.34 | 1.93 |
| 11.Earning per share (D10/E1) | -1.19 | 0.21 | -0.10 | -5,583.91 | 295.76 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 1.06\% | 0.69\% | 0.56\% | 0.76\% | 2.02\% |
| 2.Investment to total assets (C4/C) | 38.86\% | 38.39\% | 41.57\% | 57.23\% | 52.44\% |
| 3.Advances net of provisions to total assets (C8/C) | 44.72\% | 45.26\% | 47.29\% | 35.95\% | 35.91\% |
| 4.Deposits to total assets (B3/C) | 39.01\% | 28.44\% | 24.54\% | 30.36\% | 23.18\% |
| 5.Total liabilities to total assets (B/C) | 61.52\% | 60.55\% | 57.29\% | 76.65\% | 72.61\% |
| 6.Gross advances to deposits (C5/B3) | 129.36\% | 181.00\% | 219.10\% | 184.86\% | 250.18\% |
| 7. Gross advances to borrowing \& deposits C5/(B2+B3) | 86.16\% | 87.44\% | 97.72\% | 75.82\% | 83.42\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 12.23\% | 13.32\% | 19.57\% | 43.77\% | 46.20\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 11.40\% | 12.09\% | 12.05\% | 35.95\% | 38.07\% |
| 3.NPLs to total equity (C6/A) | 15.52\% | 16.88\% | 23.78\% | 104.94\% | 97.42\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 53.85\% | 33.52\% | 19.19\% | 109.81\% | -3.54\% |
| 5.Provision against NPL to NPLs (C7/C6) | 93.25\% | 90.79\% | 61.58\% | 82.14\% | 82.40\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 39.75\% | 40.61\% | 44.26\% | 23.41\% | 27.50\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.35 | 0.24 | 0.22 | 0.63 | 0.75 |
| 3.Break up value per share (A/E1) | 10.62 | 10.83 | 10.72 | 5,134.14 | 5,427.80 |
| 4.Total deposits to total equity (B3/A) (times) | 0.98 | 0.70 | 0.55 | 1.30 | 0.84 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 0.79 | -0.67 | -11.38 | -0.72 | -7.26 |


| PAK OMAN INVESTMENT COMPANY LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 6,564,920 | 6,793,844 | 6,931,824 | 7,173,742 | 7,278,533 |
| 1.Share capital | 6,150,000 | 6,150,000 | 6,150,000 | 6,150,000 | 6,150,000 |
| 2.Reserves | 414,920 | 492,568 | 485,312 | 570,983 | 646,091 |
| 3.Un appropriated profit | 0 | 151,276 | 296,512 | 452,759 | 482,442 |
| 4.Others | $(142,019)$ | $(31,697)$ | $(56,048)$ | 38,511 | $(63,291)$ |
| B.Total liabilities (B1 to B4) | 14,141,838 | 12,430,977 | 11,963,268 | 11,406,124 | 10,535,409 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 8,895,096 | 6,145,349 | 6,648,716 | 6,546,367 | 5,721,831 |
| 3.Deposits and other accounts | 4,562,089 | 5,561,165 | 4,695,693 | 4,351,000 | 4,433,848 |
| 4.Other/misc. liabilities | 684,653 | 724,463 | 618,859 | 508,757 | 379,730 |
| C.Total assets (C1 to C4 + C8 to C10) | 20,564,739 | 19,193,124 | 18,839,044 | 18,618,377 | 17,750,651 |
| 1.Cash and balances with treasury banks | 73,968 | 70,420 | 66,679 | 101,974 | 78,034 |
| 2.Balances with other banks | 590,362 | 664,169 | 209,531 | 159,980 | 227,034 |
| 3.Lending to financial institutions | 2,846,936 | 2,467,467 | 1,321,745 | 833,119 | 1,206,521 |
| 4. Investments | 10,775,046 | 9,129,453 | 10,632,874 | 10,296,148 | 7,652,050 |
| 5.Gross advances | 6,440,129 | 7,052,670 | 6,739,785 | 7,280,873 | 8,432,557 |
| 6.Advances-non-performing/classified | 926,015 | 1,221,006 | 1,199,078 | 1,182,906 | 1,132,366 |
| 7.Provisions against advances | 926,015 | 1,107,629 | 974,224 | 933,814 | 938,867 |
| 8.Advances net of provisions (C5-C7) | 5,514,114 | 5,945,041 | 5,765,561 | 6,347,059 | 7,493,690 |
| $9 . F i x e d$ assets | 62,538 | 74,901 | 68,276 | 61,298 | 52,642 |
| 10.Other/misc. assets | 701,775 | 841,673 | 774,378 | 818,799 | 1,040,680 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 2,319,194 | 2,231,471 | 2,270,702 | 2,051,174 | 1,566,715 |
| 2.markup/interest expensed | 1,636,815 | 1,462,002 | 1,513,542 | 1,304,300 | 892,690 |
| 3. Net markup/interest income | 682,379 | 769,469 | 757,160 | 746,874 | 674,025 |
| 4.Provisions and write-offs | 729,674 | 267,739 | $(73,119)$ | 163,795 | 110,478 |
| 5.Net markup/interest income after provisions | $(47,295)$ | 501,730 | 830,279 | 583,079 | 563,547 |
| 6.Non-markup/interest income | $(359,896)$ | 297,510 | 153,800 | 431,879 | 301,200 |
| 7.Non-markup/interest expenses | 246,628 | 343,788 | 360,868 | 386,488 | 407,440 |
| 8.Administrative expenses | 234,559 | 326,855 | 335,648 | 371,542 | 392,662 |
| 9.Profit/(loss) before taxation | $(653,819)$ | 455,452 | 623,211 | 628,470 | 457,307 |
| 10.Profit/(loss) after taxation | 607,493 | 332,799 | 357,521 | 446,586 | 339,103 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 52,313 | 1,800,538 | (2,462,635) | 2,501,049 | $(1,866,097)$ |
| 5.Commitments and contigencies | 1,134,953 | 625,687 | 2,833,372 | 1,550,074 | 2,876,216 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 29.42\% | 34.48\% | 33.34\% | 36.41\% | 43.02\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.32\% | 4.01\% | 4.02\% | 4.01\% | 3.80\% |
| 3.Return on equity (ROE) (D10/A) | 9.25\% | 4.90\% | 5.16\% | 6.23\% | 4.66\% |
| 4.Return on assets (ROA) (D10/C) | 2.95\% | 1.73\% | 1.90\% | 2.40\% | 1.91\% |
| 5.Non-markup/interest income to total assets (D6/C) | -1.75\% | 1.55\% | 0.82\% | 2.32\% | 1.70\% |
| 6. Net markup/interest income(after provisions) to total assets(D5/C) | -0.23\% | 2.61\% | 4.41\% | 3.13\% | 3.17\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 70.58\% | 65.52\% | 66.66\% | 63.59\% | 56.98\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | -0.36 | 0.72 | 0.54 | 0.59 | 0.86 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.13 | 0.14 | 0.15 | 0.16 | 0.22 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | -0.65 | 1.10 | 2.18 | 0.86 | 1.30 |
| 11.Earning per share (D10/E1) | 0.99 | 0.54 | 0.58 | 0.73 | 0.55 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 3.23\% | 3.83\% | 1.47\% | 1.41\% | 1.72\% |
| 2.Investment to total assets (C4/C) | 52.40\% | 47.57\% | 56.44\% | 55.30\% | 43.11\% |
| 3.Advances net of provisions to total assets (C8/C) | 26.81\% | 30.97\% | 30.60\% | 34.09\% | 42.22\% |
| 4.Deposits to total assets (B3/C) | 22.18\% | 28.97\% | 24.93\% | 23.37\% | 24.98\% |
| 5.Total liabilities to total assets (B/C) | 68.77\% | 64.77\% | 63.50\% | 61.26\% | 59.35\% |
| 6.Gross advances to deposits (C5/B3) | 141.17\% | 126.82\% | 143.53\% | 167.34\% | 190.19\% |
| 7. Gross advances to borrowing \& deposits C5/(B2+B3) | 47.86\% | 60.25\% | 59.41\% | 66.81\% | 83.03\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 14.38\% | 17.31\% | 17.79\% | 16.25\% | 13.43\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 14.38\% | 15.71\% | 14.45\% | 12.83\% | 11.13\% |
| 3.NPLs to total equity (C6/A) | 14.11\% | 17.97\% | 17.30\% | 16.49\% | 15.56\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 78.80\% | 24.17\% | -7.51\% | 17.54\% | 11.77\% |
| 5.Provision against NPL to NPLs (C7/C6) | 100.00\% | 90.71\% | 81.25\% | 78.94\% | 82.91\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 31.92\% | 35.40\% | 36.79\% | 38.53\% | 41.00\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.17 | 0.09 | 0.41 | 0.22 | 0.40 |
| 3.Break up value per share (A/E1) | 10.67 | 11.05 | 11.27 | 11.66 | 11.84 |
| 4.Total deposits to total equity (B3/A) (times) | 0.69 | 0.82 | 0.68 | 0.61 | 0.61 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 0.09 | 5.41 | -6.89 | 5.60 | -5.50 |


| SAUDI PAK INDUSTRIAL \& AGRI. INV CO. ( |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 7,992,320 | 7,758,307 | 6,233,267 | 6,619,377 | 7,583,290 |
| 1.Share capital | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 |
| 2.Reserves | 2,520,384 | 1,961,641 | 1,513,182 | 683,501 | 888,999 |
| 3.Un appropriated profit | $(528,064)$ | $(203,334)$ | $(1,279,915)$ | $(64,124)$ | 694,291 |
| 4.Others | 2,086,629 | 1,046,117 | 829,249 | 1,041,002 | 1,341,388 |
| B.Total liabilities (B1 to B4) | 11,132,171 | 13,178,438 | 10,262,203 | 10,048,194 | 7,463,195 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2. Borrowings from financial institutions | 8,160,658 | 9,078,012 | 7,064,577 | 7,229,176 | 5,065,096 |
| 3.Deposits and other accounts | 2,635,848 | 2,858,458 | 1,618,222 | 1,329,131 | 1,335,011 |
| 4.Other/misc. liabilities | 335,665 | 1,241,968 | 1,579,404 | 1,489,887 | 1,063,088 |
| C.Total assets (C1 to C4 + C8 to C10) | 21,211,120 | 21,982,862 | 17,324,719 | 17,708,573 | 16,387,873 |
| 1.Cash and balances with treasury banks | 44,579 | 41,130 | 56,121 | 65,690 | 40,075 |
| 2.Balances with other banks | 2,538,196 | 286,434 | 193,655 | 389,069 | 110,901 |
| 3.Lending to financial institutions | 2,083,871 | 431,258 | 171,111 | 285,000 | 409,466 |
| 4. Investments | 7,403,287 | 7,177,103 | 5,101,879 | 6,194,338 | 6,322,210 |
| 5.Gross advances | 7,594,930 | 12,130,998 | 10,870,638 | 9,986,984 | 8,710,509 |
| 6.Advances-non-performing/classified | 2,619,486 | 2,828,882 | 3,006,985 | 3,137,100 | 2,881,396 |
| 7.Provisions against advances | 1,985,406 | 2,773,949 | 3,477,362 | 3,623,295 | 3,538,461 |
| 8.Advances net of provisions (C5-C7) | 5,609,524 | 9,357,049 | 7,393,276 | 6,363,689 | 5,172,048 |
| 9. Fixed assets | 2,282,313 | 2,448,286 | 2,321,846 | 2,612,688 | 2,449,947 |
| 10.Other/misc. assets | 1,249,350 | 2,241,602 | 2,086,831 | 1,798,099 | 1,883,226 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,870,370 | 1,728,226 | 1,479,941 | 1,246,895 | 1,007,723 |
| 2.markup/interest expensed | 1,428,082 | 1,399,433 | 1,173,520 | 776,603 | 523,062 |
| 3. Net markup/interest income | 442,288 | 328,793 | 306,421 | 470,292 | 484,661 |
| 4.Provisions and write-offs | 571,641 | 212,552 | 719,171 | 390,322 | 90,387 |
| 5.Net markup/interest income after provisions | $(129,353)$ | 116,241 | $(412,750)$ | 79,970 | 394,274 |
| 6.Non-markup/interest income | 730,913 | $(16,197)$ | 136,865 | 645,779 | 657,703 |
| 7.Non-markup/interest expenses | 196,267 | 374,212 | 1,471,800 | 465,384 | 334,599 |
| 8.Administrative expenses | 196,267 | 359,004 | 337,031 | 375,215 | 333,840 |
| 9.Profit/(loss) before taxation | 405,193 | $(274,167)$ | $(1,747,686)$ | 268,622 | 726,595 |
| 10.Profit/(loss) after taxation | 418,904 | $(434,030)$ | $(2,042,565)$ | 246,988 | 1,051,812 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 600,000 | 600,000 | 600,000 | 600,000 | 600,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(809,416)$ | (2,147,613) | $(1,979,145)$ | 460,618 | $(342,708)$ |
| 5.Commitments and contigencies | 6,270,668 | 5,590,225 | 3,344,230 | 1,423,333 | 1,301,821 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 23.65\% | 19.02\% | 20.70\% | 37.72\% | 48.09\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.09\% | 1.50\% | 1.77\% | 2.66\% | 2.96\% |
| 3.Return on equity (ROE) (D10/A) | 5.24\% | -5.59\% | -32.77\% | 3.73\% | 13.87\% |
| 4.Return on assets (ROA) (D10/C) | 1.97\% | -1.97\% | -11.79\% | 1.39\% | 6.42\% |
| 5.Non-markup/interest income to total assets (D6/C) | 3.45\% | -0.07\% | 0.79\% | 3.65\% | 4.01\% |
| 6. Net markup/interest income(after provisions) to total assets(D5/C) | -0.61\% | 0.53\% | -2.38\% | 0.45\% | 2.41\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 76.35\% | 80.98\% | 79.30\% | 62.28\% | 51.91\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.48 | -1.31 | -0.19 | 1.40 | 0.46 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.08 | 0.22 | 0.91 | 0.25 | 0.20 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.27 | -22.16 | 2.46 | 0.58 | 0.51 |
| 11.Earning per share (D10/E1) | 0.70 | -0.72 | -3.40 | 0.41 | 1.75 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 12.18\% | 1.49\% | 1.44\% | 2.57\% | 0.92\% |
| 2.Investment to total assets (C4/C) | 34.90\% | 32.65\% | 29.45\% | 34.98\% | 38.58\% |
| 3.Advances net of provisions to total assets (C8/C) | 26.45\% | 42.57\% | 42.67\% | 35.94\% | 31.56\% |
| 4.Deposits to total assets (B3/C) | 12.43\% | 13.00\% | 9.34\% | 7.51\% | 8.15\% |
| 5.Total liabilities to total assets (B/C) | 52.48\% | 59.95\% | 59.23\% | 56.74\% | 45.54\% |
| 6.Gross advances to deposits (C5/B3) | 288.14\% | 424.39\% | 671.76\% | 751.39\% | 652.47\% |
| 7. Gross advances to borrowing \& deposits C5/(B2+B3) | 70.35\% | 101.63\% | 125.20\% | 116.69\% | 136.10\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 34.49\% | 23.32\% | 27.66\% | 31.41\% | 33.08\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 26.14\% | 22.87\% | 31.99\% | 36.28\% | 40.62\% |
| 3.NPLs to total equity (C6/A) | 32.78\% | 36.46\% | 48.24\% | 47.39\% | 38.00\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 28.79\% | 7.66\% | 20.68\% | 10.77\% | 2.55\% |
| 5.Provision against NPL to NPLs (C7/C6) | 75.79\% | 98.06\% | 115.64\% | 115.50\% | 122.80\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 37.68\% | 35.29\% | 35.98\% | 37.38\% | 46.27\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.78 | 0.72 | 0.54 | 0.22 | 0.17 |
| 3. Break up value per share (A/E1) | 13.32 | 12.93 | 10.39 | 11.03 | 12.64 |
| 4.Total deposits to total equity (B3/A) (times) | 0.33 | 0.37 | 0.26 | 0.20 | 0.18 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | -1.93 | 4.95 | 0.97 | 1.86 | -0.33 |

## Leasing Companies

## Performance at a Glance

Outlook of leasing sector in the country has been encouraging during FY13. Asset base increased by 2.5 percent over the period, from Rs 33.7 billion in FY12 to Rs 34.5 billion in FY13. The sector showed profit before taxation of Rs. 679.2 million in FY13 as compare to Rs. 27.5 million in FY12.

## Analysis of Shareholders' Equity

The shareholders' equity of leasing sector increased by 12.6 percent in FY13, increased from Rs 4.5 billion in FY12 to Rs 5.0 billion in FY13. Increase was noted in reserves, which increased by 13.0 percent in FY13, from Rs 2.3 billion in FY12 to Rs 2.6 billion in FY13.

## Analysis of Liabilities

Total liabilities slightly increased from Rs. 28.9 billion in FY12 to Rs. 29.2 billion showing an increase of 1.2 percent during FY13. The long term liabilities comprises of borrowings from financial and other institutions (BFI), deposit on finance lease (DFL) and other miscellaneous liabilities (MISC). The composition of BFI, DFL and MISC was 12.9, 33.8 and 53.4 percent respectively of non-current liabilities for the

 year FY13. BFI decreased from Rs 3.1 billion to Rs 2.0 billion in FY13. On the other hand, DFL increased from Rs 5.1 billion in FY12 to Rs. 5.3 billion in FY13, showing an increase of 4.9 percent in FY13.

Current liabilities were Rs 15.6 billion in FY12, and Rs 13.5 billion in FY13, showing a decline of 13.3 percent. The ratios of current liabilities to total liabilities in FY12 and FY13 have been 54.0 and 46.3 percents indicating a decline in FY13.

## Analysis of Assets

Total assets of leasing sector were Rs 34.5 billion in FY13 as against Rs 33.7 billion in FY12, showing an increase of 2.5 percent over the previous year. Net investment in finance lease contributed 71.7 percent of Non-current assets in FY13; showing an increase of 3.5 percent to reach Rs 13.0 billion in FY13 from Rs 12.6 billion in FY12. Fixed assets (FA) comprise 10.8 percent of non-current assets and other/miscellaneous assets had

17.4 percent of non-current assets in FY13. FA and other/miscellaneous assets increased by 3.0 percent \& 3.6 percent respectively in FY13.

Current assets (CA) were Rs 16.1 billion in FY12 and increased by 1.5 percent to reach Rs 16.3 billion in FY13. CA constituted 47.4 percent of total assets in FY13 which were 47.9 percent of total assets in FY12. Current assets comprise of cash and cash equivalents (CCE) and other/ misc. current assets (OCA). Cash and balances with treasury banks and term deposit certificates, have shown positive growths of 6.1 and 50.0 percents respectively in FY13 over FY12. OCA constituted 88.4 percent of CA in FY12 and 85.7 percent of CA in FY13, showing a decline of 1.7 percent in FY13.

## Profitabillity and operating efficiency

The profit and loss account of leasing sector indicates that prominent source of revenue generation is still income from finance lease, which was Rs. 2,791.7 million in FY12, decreased by 4.5 percent to Rs $2,666.1$ million in FY13. Income from finance lease and operating lease are components of income from lease (IL). IL showed an increase of 0.4 percent during FY13. Income from investment (II) decreased by 49.1 percent while other income (OI) increased by 16.4 percent in FY13. Administrative expenses (AE) were Rs. 969.9 million in FY12 increased to Rs. 1110.2 million during FY13. Profit before \& after taxation were Rs. 679.2 and 519.0 million respectively in FY13.

Return on equity (ROE), return on assets (ROA), return on revenue (ROR) and return on capital employed (ROCE were all in the

 positive zone this year.

| Leasing Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 6,316,942 | 4,320,919 | 4,897,834 | 4,452,183 | 5,014,746 |
| 1.Share capital | 5,282,365 | 4,872,408 | 4,384,659 | 4,384,659 | 4,612,867 |
| 2.Reserves | 1,824,047 | 1,266,645 | 2,098,810 | 2,301,942 | 2,600,428 |
| 3.Un appropriated profit/loss | $(789,470)$ | $(1,818,134)$ | $(1,585,635)$ | ( $2,234,418$ ) | $(2,198,549)$ |
| 4.Others | $(133,119)$ | 141,757 | 279,435 | 313,773 | 249,038 |
| B.Total liabilities (B1+ B2) | 49,969,350 | 32,704,053 | 28,579,718 | 28,902,016 | 29,248,633 |
| 1.Non-current liabilities ( $a+b+c$ ) | 31,035,953 | 17,121,056 | 14,411,788 | 13,285,241 | 15,710,501 |
| a. Borrowings from financial and other institutions | 6,988,455 | 5,048,705 | 3,519,842 | 3,087,681 | 2,020,402 |
| b. Deposit on finance lease | 14,383,597 | 5,820,342 | 5,823,263 | 5,053,880 | 5,303,638 |
| c.Other/misc. liabilities | 9,663,901 | 6,252,009 | 5,068,683 | 5,143,680 | 8,386,461 |
| 2.Current liabilities | 18,933,397 | 15,582,997 | 14,167,930 | 15,616,775 | 13,538,132 |
| C.Total assets (C1 + C2) | 56,153,173 | 37,166,729 | 33,756,987 | 33,667,972 | 34,512,417 |
| 1.Non-current assets ( $a+b+c$ ) | 28,288,630 | 17,744,272 | 18,060,998 | 17,554,547 | 18,163,084 |
| a. Net investment in finance lease | 21,949,968 | 13,172,435 | 13,380,148 | 12,583,100 | 13,025,286 |
| b.Fixed assets | 1,959,972 | 1,696,652 | 1,758,486 | 1,912,081 | 1,969,179 |
| c.Other/misc. assets | 4,378,690 | 2,875,185 | 2,922,364 | 3,059,366 | 3,168,619 |
| 2.Current assets (e +f ) | 27,864,543 | 19,422,457 | 15,695,989 | 16,113,425 | 16,349,333 |
| a.Cash and balances with treasury banks | 14,655 | 9,072 | 2,007 | 1,896 | 2,012 |
| b.Placement with other banks | 973,855 | 263,179 | 340,952 | 500,820 | 313,689 |
| c.Term deposits certificate | 2,008,064 | 1,614,842 | 841,296 | 1,338,031 | 2,006,554 |
| d. Other money market placements | 864,832 | 543,218 | 34,216 | 20,776 | 20,759 |
| e.Cash \& cash equivalent ( $a+b+c+d)$ | 3,861,406 | 2,430,311 | 1,218,471 | 1,861,523 | 2,343,014 |
| f.Other/misc. current assets | 24,003,137 | 16,992,146 | 14,477,518 | 14,251,902 | 14,006,319 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 4,667,649 | 2,969,790 | 2,834,411 | 2,791,681 | 2,666,126 |
| 2.Income from operating lease | 742,010 | 760,754 | 754,690 | 767,726 | 907,545 |
| 3. Income from lease (D1 + D2) | 5,409,659 | 3,730,544 | 3,589,101 | 3,559,407 | 3,573,671 |
| 4. Income from investments | 202,146 | 119,411 | 82,116 | 129,842 | 66,081 |
| 5.Other income | 831,685 | 1,197,956 | 776,543 | 862,669 | 1,003,865 |
| 6.Total income/revenue (D3 to D5) | 6,443,490 | 5,047,911 | 4,447,760 | 4,551,918 | 4,643,617 |
| 7.Administrative expenses | 1,343,468 | 1,055,725 | 964,151 | 969,903 | 1,110,173 |
| 8.Profit/(loss) before taxation | $(1,646,659)$ | $(651,472)$ | 405,376 | 27,510 | 679,227 |
| 9.Profit/(loss) after taxation | $(1,519,073)$ | $(578,624)$ | 355,406 | $(388,072)$ | 519,040 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 528,215 | 487,219 | 438,464 | 438,464 | 408,464 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 4,736,396 | 2,298,492 | 1,459,294 | 190,094 | 24,051 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -24.05\% | -13.39\% | 7.26\% | -8.72\% | 10.35\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -4.42\% | -3.02\% | 2.07\% | 0.15\% | 3.24\% |
| 3.Return on assets (ROA) (D9/C) | -2.71\% | -1.56\% | 1.05\% | -1.15\% | 1.50\% |
| 4.Return on revenue (ROR) (D9/D6) | -23.58\% | -11.46\% | 7.99\% | -8.53\% | 11.18\% |
| 5.Lease income to total income (D3/D6) | 83.96\% | 73.90\% | 80.69\% | 78.20\% | 76.96\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -0.88 | -1.82 | 2.71 | -2.50 | 2.14 |
| 7.Earning per share (D9/E1) | -2.88 | -1.19 | 0.81 | -0.89 | 1.27 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 6.88\% | 6.54\% | 3.61\% | 5.53\% | 6.79\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 39.09\% | 35.44\% | 39.64\% | 37.37\% | 37.74\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.47 | 1.25 | 1.11 | 1.03 | 1.21 |
| 4.Total liabilities to total assets (B/C) (times) | 0.89 | 0.88 | 0.85 | 0.86 | 0.85 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.25\% | 11.63\% | 14.51\% | 13.22\% | 14.53\% |
| 2.Break up value per share (A/E1) | 11.96 | 8.87 | 11.17 | 10.15 | 12.28 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -3.12 | -3.97 | 4.11 | -0.49 | 0.05 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.25 | 0.15 | 0.10 | 0.01 | 0.00 |


| Capital Assets Leasing Corporation Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) |  | 58,030 | 98,919 | 106,787 | 121,025 |
| 1.Share capital | - | 107,444 | 107,444 | 107,444 | 107,444 |
| 2.Reserves | - | 9,639 | 9,639 | 17,989 | 19,562 |
| 3.Un appropriated profit/loss | - | $(59,053)$ | $(18,164)$ | $(18,646)$ | $(5,981)$ |
| 4.Others | - | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1+ B2) | - | 22,389 | 12,376 | 66,003 | 83,885 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | - | 141 | 0 | 37,179 | 43,611 |
| a.Borrowings from financial and other institutions | - | 0 | 0 | 0 | 0 |
| b.Deposit on finance lease | - | 141 | 0 | 0 | 0 |
| c.Other/misc. liabilities | - | 0 | 0 | 37,179 | 43,611 |
| 2.Current liabilities | - | 22,248 | 12,376 | 28,824 | 40,274 |
| C.Total assets (C1 + C2) | - | 80,419 | 111,295 | 172,790 | 204,910 |
| 1.Non-current assets ( $a+b+c$ ) | - | 56,494 | 85,088 | 149,334 | 169,956 |
| a.Net investment in finance lease | - | 519 | 0 | 0 | 0 |
| b.Fixed assets | - | 55,449 | 54,928 | 117,755 | 139,366 |
| c.Other/misc. assets | - | 526 | 30,160 | 31,579 | 30,590 |
| 2.Current assets ( $\mathrm{e}+\mathrm{f}$ ) | - | 23,925 | 26,207 | 23,456 | 34,954 |
| a.Cash and balances with treasury banks | - | 28 | 19 | 22 | 16 |
| b.Placement with other banks | - | 918 | 517 | 297 | 193 |
| c.Term deposits certificate | - | 0 | 0 | 0 | 0 |
| d. Other money market placements | - | 18,094 | 10,115 | 9,548 | 9,531 |
| e.Cash \& cash equivalent ( $a+b+c+d)$ | - | 19,040 | 10,651 | 9,867 | 9,740 |
| f.Other/misc. current assets | - | 4,885 | 15,556 | 13,589 | 25,214 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | - | 2,107 | 323 | 14 | 11 |
| 2. Income from operating lease | - | 1,792 | 15,358 | 21,886 | 36,234 |
| 3. Income from lease (D1 + D2) | - | 3,899 | 15,681 | 21,900 | 36,245 |
| 4. Income from investments | - | 0 | 0 | 0 | 0 |
| 5.Other income | - | 1,486 | 1,012 | 122 | 5,275 |
| 6. Total income/revenue (D3 to D5) | - | 5,385 | 16,693 | 22,022 | 41,520 |
| 7.Administrative expenses | - | 8,306 | 5,911 | 6,428 | 7,470 |
| 8.Profit/(loss) before taxation | - | 17,817 | 12,175 | 12,410 | 24,839 |
| 9.Profit/(loss) after taxation | - | 36,940 | 41,749 | 7,868 | 14,238 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 10,744 | 10,744 | 10,744 | 10,744 |
| 2.Cash dividend | - | 0.00\% | 5.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | 55,503 | 1,845 | 21,934 | 22,391 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | - | 63.66\% | 42.21\% | 7.37\% | 11.76\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | - | 30.63\% | 12.31\% | 8.62\% | 15.09\% |
| 3.Return on assets (ROA) (D9/C) | - | 45.93\% | 37.51\% | 4.55\% | 6.95\% |
| 4.Return on revenue (ROR) (D9/D6) | - | 685.98\% | 250.10\% | 35.73\% | 34.29\% |
| 5. Lease income to total income (D3/D6) | - | 72.40\% | 93.94\% | 99.45\% | 87.30\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | - | 0.22 | 0.14 | 0.82 | 0.52 |
| 7.Earning per share (D9/E1) | - | 3.44 | 3.89 | 0.73 | 1.33 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | - | 23.68\% | 9.57\% | 5.71\% | 4.75\% |
| 2.Net investment in finance lease to total assets (C1a/C) | - | 0.65\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Current assets to current liabilities (C2/B2) (times) | - | 1.08 | 2.12 | 0.81 | 0.87 |
| 4.Total liabilities to total assets (B/C) (times) | - | 0.28 | 0.11 | 0.38 | 0.41 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 72.16\% | 88.88\% | 61.80\% | 59.06\% |
| 2.Break up value per share (A/E1) | - | 5.40 | 9.21 | 9.94 | 11.26 |
| l.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | - | 1.50 | 0.04 | 2.79 | 1.57 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | - | 2.49 | 0.15 | 0.76 | 0.56 |


| Grays Leasing Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 202,112 | 101,581 | 75,433 | 71,910 | 75,349 |
| 1.Share capital | 215,000 | 215,000 | 215,000 | 215,000 | 215,000 |
| 2.Reserves | 58,625 | 58,625 | 58,625 | 58,625 | 59,313 |
| 3.Un appropriated profit/loss | $(71,513)$ | $(172,044)$ | $(198,192)$ | $(201,715)$ | $(198,964)$ |
| 4.Others | 18,970 | 18,022 | 76,108 | 97,121 | 85,360 |
| B.Total liabilities (B1+ B2) | 852,115 | 554,619 | 310,943 | 170,480 | 138,678 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 262,733 | 43,384 | 281,847 | 151,650 | 132,993 |
| a. Borrowings from financial and other institutions | 96,968 | 4,796 | 62,378 | - | 0 |
| b.Deposit on finance lease | 141,555 | 33,888 | 219,469 | 151,650 | 128,029 |
| c.Other/misc. liabilities | 24,210 | 4,700 | 0 | 0 | 4,964 |
| 2.Current liabilities | 589,382 | 511,235 | 29,096 | 18,830 | 5,685 |
| C.Total assets (C1 + C2) | 1,073,197 | 674,222 | 462,484 | 339,511 | 299,387 |
| 1.Non-current assets ( $a+b+c$ ) | 289,847 | 144,025 | 448,392 | 334,129 | 285,688 |
| a. Net investment in finance lease | 189,313 | 67,666 | 431,552 | 332,591 | 284,378 |
| b.Fixed assets | 89,373 | 65,676 | 16,493 | 1,303 | 1,046 |
| c.Other/misc. assets | 11,161 | 10,683 | 347 | 235 | 264 |
| 2.Current assets (e+f) | 783,350 | 530,197 | 14,092 | 5,382 | 13,699 |
| a.Cash and balances with treasury banks | 36 | 30 | 39 | 33 | 25 |
| b.Placement with other banks | 16,199 | 14,000 | 11,151 | 3,578 | 9,955 |
| c.Term deposits certificate | 0 | 0 | 0 | 0 | 0 |
| d. Other money market placements | 763,478 | 512,481 | 2,101 | 1,228 | 1,228 |
| e.Cash \& cash equivalent ( $a+b+c+d)$ | 779,713 | 526,511 | 13,291 | 4,839 | 11,208 |
| f.Other/misc. current assets | 3,637 | 3,686 | 801 | 543 | 2,491 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 91,969 | 50,634 | 18,842 | 14,775 | 6,901 |
| 2.Income from operating lease | 3,415 | 5,425 | 988 | 107 | 0 |
| 3. Income from lease (D1 + D2) | 95,384 | 56,059 | 19,830 | 14,882 | 6,901 |
| 4. Income from investments | 0 | 0 | 0 | 0 | 0 |
| 5.Other income | 10,931 | 10,361 | 10,780 | 11,048 | 2,305 |
| 6. Total income/revenue (D3 to D5) | 106,315 | 66,420 | 30,610 | 25,930 | 9,206 |
| 7.Administrative expenses | 36,188 | 27,767 | 20,628 | 14,579 | 10,691 |
| 8.Profit/(loss) before taxation | $(74,578)$ | $(118,232)$ | $(42,506)$ | $(1,784)$ | 3,686 |
| 9.Profit/(loss) after taxation | $(56,520)$ | $(101,478)$ | $(44,170)$ | $(3,523)$ | 3,438 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 21,500 | 21,500 | 21,500 | 21,500 | 21,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(24,336)$ | $(24,634)$ | $(27,623)$ | $(4,117)$ | $(4,559)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -27.96\% | -99.90\% | -58.56\% | -4.90\% | 4.56\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -15.41\% | -72.54\% | -9.81\% | -0.56\% | 1.26\% |
| 3.Return on assets (ROA) (D9/C) | -5.27\% | -15.05\% | -9.55\% | -1.04\% | 1.15\% |
| 4.Return on revenue (ROR) (D9/D6) | -53.16\% | -152.78\% | -144.30\% | -13.59\% | 37.35\% |
| 5.Lease income to total income (D3/D6) | 89.72\% | 84.40\% | 64.78\% | 57.39\% | 74.96\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -0.64 | -0.27 | -0.47 | -4.14 | 3.11 |
| 7.Earning per share (D9/E1) | -2.63 | -4.72 | -2.05 | -0.16 | 0.16 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 72.65\% | 78.09\% | 2.87\% | 1.43\% | 3.74\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 17.64\% | 10.04\% | 93.31\% | 97.96\% | 94.99\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.33 | 1.04 | 0.48 | 0.29 | 2.41 |
| 4.Total liabilities to total assets (B/C) (times) | 0.79 | 0.82 | 0.67 | 0.50 | 0.46 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 18.83\% | 15.07\% | 16.31\% | 21.18\% | 25.17\% |
| 2.Break up value per share (A/E1) | 9.40 | 4.72 | 3.51 | 3.34 | 3.50 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 0.43 | 0.24 | 0.63 | 1.17 | -1.33 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.04 | -0.05 | -0.95 | -0.22 | -0.80 |


| NBP Leasing Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 617,815 | 648,916 | 705,192 | 711,556 | 740,748 |
| 1.Share capital | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| 2.Reserves | 88,932 | 95,152 | 106,407 | 108,699 | 113,871 |
| 3.Un appropriated profit/loss | 28,883 | 53,764 | 98,785 | 102,857 | 126,877 |
| 4.Others | $(35,573)$ | $(21,891)$ | $(17,939)$ | - | 0 |
| B.Total liabilities (B1+ B2) | 99,621 | 110,680 | 215,889 | 461,215 | 512,176 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 40,441 | 54,165 | 88,612 | 294,069 | 296,885 |
| a.Borrowings from financial and other institutions | 0 | 0 | 0 | 150,000 | 100,000 |
| b.Deposit on finance lease | 40,441 | 52,281 | 86,935 | 140,958 | 194,204 |
| c.Other/misc. liabilities | 0 | 1,884 | 1,677 | 3,111 | 2,681 |
| 2.Current liabilities | 59,180 | 56,515 | 127,277 | 167,146 | 215,291 |
| C.Total assets (C1 + C2) | 681,863 | 737,705 | 903,142 | 1,172,771 | 1,252,924 |
| 1.Non-current assets ( $a+b+c$ ) | 289,984 | 373,074 | 592,851 | 609,094 | 781,119 |
| a. Net investment in finance lease | 109,761 | 189,948 | 394,831 | 598,367 | 763,608 |
| b.Fixed assets | 4,996 | 7,612 | 9,374 | 9,346 | 7,256 |
| c.Other/misc. assets | 175,227 | 175,514 | 188,646 | 1,381 | 10,255 |
| 2.Current assets (e+f) | 391,879 | 364,631 | 310,291 | 563,677 | 471,805 |
| a.Cash and balances with treasury banks | 30 | 42 | 351 | 75 | 94 |
| b.Placement with other banks | 1,358 | 6,144 | 7,011 | 4,092 | 2,921 |
| c.Term deposits certificate | 119,934 | 121,028 | 51,152 | 30,407 | 25,567 |
| d. Other money market placements | 0 | 0 | 0 | - | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 121,322 | 127,214 | 58,514 | 34,574 | 28,582 |
| f.Other/misc. current assets | 270,557 | 237,417 | 251,777 | 529,103 | 443,223 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 27,145 | 19,463 | 48,166 | 66,088 | 100,267 |
| 2.Income from operating lease | 294 | 48,927 | 46,215 | 0 | 0 |
| 3.Income from lease (D1 + D2) | 27,439 | 68,390 | 94,381 | 66,088 | 100,267 |
| 4.Income from investments | 36,832 | 51 | 0 | 0 | 0 |
| 5.Other income | 3,663 | 0 | 0 | 25,775 | 13,602 |
| 6. Total income/revenue (D3 to D5) | 67,934 | 68,441 | 94,381 | 91,863 | 113,869 |
| 7.Administrative expenses | 29,087 | 34,519 | 44,826 | 47,330 | 47,289 |
| 8.Profit/(loss) before taxation | $(126,024)$ | 34,017 | 57,080 | 12,712 | 27,378 |
| 9.Profit/(loss) after taxation | $(102,893)$ | 31,101 | 56,276 | 11,459 | 25,858 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 151,088 | $(69,226)$ | $(232,366)$ | $(183,781)$ | $(153,408)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -16.65\% | 4.79\% | 7.98\% | 1.61\% | 3.49\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -20.24\% | 4.99\% | 7.36\% | 1.26\% | 2.64\% |
| 3.Return on assets (ROA) (D9/C) | -15.09\% | 4.22\% | 6.23\% | 0.98\% | 2.06\% |
| 4.Return on revenue (ROR) (D9/D6) | -151.46\% | 45.44\% | 59.63\% | 12.47\% | 22.71\% |
| 5.Lease income to total income (D3/D6) | 40.39\% | 99.93\% | 100.00\% | 71.94\% | 88.05\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -0.28 | 1.11 | 0.80 | 4.13 | 1.83 |
| 7.Earning per share (D9/E1) | -2.06 | 0.62 | 1.13 | 0.23 | 0.52 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 17.79\% | 17.24\% | 6.48\% | 2.95\% | 2.28\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 16.10\% | 25.75\% | 43.72\% | 51.02\% | 60.95\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 6.62 | 6.45 | 2.44 | 3.37 | 2.19 |
| 4.Total liabilities to total assets (B/C) (times) | 0.15 | 0.15 | 0.24 | 0.39 | 0.41 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 90.61\% | 87.96\% | 78.08\% | 60.67\% | 59.12\% |
| 2.Break up value per share (A/E1) | 12.36 | 12.98 | 14.10 | 14.23 | 14.81 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -1.47 | -2.23 | -4.13 | -16.04 | -5.93 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 2.55 | -1.22 | -1.83 | -1.10 | -0.71 |


| Orix Leasing Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 2,077,910 | 2,016,356 | 2,160,686 | 2,376,165 | 2,612,293 |
| 1.Share capital | 820,528 | 820,529 | 820,529 | 820,529 | 820,529 |
| 2.Reserves | 1,052,604 | 1,195,827 | 1,340,157 | 1,555,636 | 1,791,764 |
| 3.Un appropriated profit/loss | 204,778 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 87,013 | 85,045 | 83,077 |
| B.Total liabilities (B1+ B2) | 25,245,296 | 21,762,670 | 19,554,519 | 19,535,444 | 20,398,700 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 17,807,230 | 12,963,244 | 11,093,605 | 10,354,374 | 12,755,049 |
| a.Borrowings from financial and other institutions | 3,864,826 | 3,186,110 | 2,172,519 | 1,938,187 | 913,950 |
| b. Deposit on finance lease | 8,100,984 | 4,016,204 | 4,308,266 | 3,585,740 | 3,823,978 |
| c.Other/misc. liabilities | 5,841,420 | 5,760,930 | 4,612,820 | 4,830,447 | 8,017,121 |
| 2.Current liabilities | 7,438,066 | 8,799,426 | 8,460,914 | 9,181,070 | 7,643,651 |
| C.Total assets (C1 + C2) | 27,323,206 | 23,779,026 | 21,802,218 | 21,996,654 | 23,094,070 |
| 1.Non-current assets ( $a+b+c$ ) | 13,465,632 | 11,918,496 | 12,238,277 | 11,640,724 | 12,221,805 |
| a.Net investment in finance lease | 9,828,123 | 9,130,304 | 9,109,645 | 7,839,575 | 8,045,561 |
| b.Fixed assets | 1,121,881 | 1,075,338 | 1,266,877 | 1,356,922 | 1,559,985 |
| c.Other/misc. assets | 2,515,628 | 1,712,854 | 1,861,755 | 2,444,227 | 2,616,259 |
| 2.Current assets ( $\mathrm{e}+\mathrm{f}$ ) | 13,857,574 | 11,860,530 | 9,563,941 | 10,355,930 | 10,872,265 |
| a.Cash and balances with treasury banks | 1,990 | 2,292 | 1,341 | 1,493 | 1,543 |
| b.Placement with other banks | 628,887 | 128,632 | 240,936 | 334,880 | 229,064 |
| c.Term deposits certificate | 1,467,281 | 1,216,429 | 358,263 | 737,619 | 1,599,528 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 2,098,158 | 1,347,353 | 600,540 | 1,073,992 | 1,830,135 |
| f.Other/misc. current assets | 11,759,416 | 10,513,177 | 8,963,401 | 9,281,938 | 9,042,130 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 2,374,476 | 2,066,884 | 2,107,805 | 2,012,627 | 1,900,147 |
| 2. Income from operating lease | 589,621 | 625,848 | 648,815 | 717,273 | 850,049 |
| 3. Income from lease (D1 + D2) | 2,964,097 | 2,692,732 | 2,756,620 | 2,729,900 | 2,750,196 |
| 4. Income from investments | 83,641 | 70,258 | 37,967 | 72,165 | 21,446 |
| 5.Other income | 475,772 | 994,309 | 395,416 | 547,358 | 788,675 |
| 6. Total income/revenue (D3 to D5) | 3,523,510 | 3,757,299 | 3,190,003 | 3,349,423 | 3,560,317 |
| 7.Administrative expenses | 651,523 | 599,756 | 548,631 | 585,467 | 730,593 |
| 8.Profit/(loss) before taxation | $(428,715)$ | 125,956 | 226,585 | 274,864 | 413,982 |
| 9.Profit/(loss) after taxation | $(467,096)$ | 104,784 | 144,673 | 201,864 | 337,482 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 82,053 | 82,053 | 82,053 | 82,053 | 82,053 |
| 2.Cash dividend | 0.00\% | 0.00\% | 10.00\% | 15.00\% | 22.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 2,690,983 | 945,394 | 1,022,310 | 407,468 | 332,870 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -22.48\% | 5.20\% | 6.70\% | 8.50\% | 12.92\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -2.16\% | 0.84\% | 1.70\% | 2.14\% | 2.68\% |
| 3.Return on assets (ROA) (D9/C) | -1.71\% | 0.44\% | 0.66\% | 0.92\% | 1.46\% |
| 4.Return on revenue (ROR) (D9/D6) | -13.26\% | 2.79\% | 4.54\% | 6.03\% | 9.48\% |
| 5.Lease income to total income (D3/D6) | 84.12\% | 71.67\% | 86.41\% | 81.50\% | 77.25\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -1.39 | 5.72 | 3.79 | 2.90 | 2.16 |
| 7.Earning per share (D9/E1) | -5.69 | 1.28 | 1.76 | 2.46 | 4.11 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 7.68\% | 5.67\% | 2.75\% | 4.88\% | 7.92\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 35.97\% | 38.40\% | 41.78\% | 35.64\% | 34.84\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.86 | 1.35 | 1.13 | 1.13 | 1.42 |
| 4.Total liabilities to total assets (B/C) (times) | 0.92 | 0.92 | 0.90 | 0.89 | 0.88 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.60\% | 8.48\% | 9.91\% | 10.80\% | 11.31\% |
| 2.Break up value per share (A/E1) | 25.32 | 24.57 | 26.33 | 28.96 | 31.84 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -5.76 | 9.02 | 7.07 | 2.02 | 0.99 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.36 | 0.11 | 0.12 | 0.04 | 0.04 |


| Pak-Gulf Leasing Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 333,766 | 346,117 | 364,255 | 389,369 | 419,169 |
| 1.Share capital | 253,698 | 253,698 | 253,698 | 253,698 | 253,698 |
| 2.Reserves | 32,556 | 37,041 | 41,785 | 44,648 | 50,104 |
| 3.Un appropriated profit/loss | 47,512 | 55,378 | 68,772 | 91,023 | 115,367 |
| 4.Others | 47,865 | 44,150 | 41,756 | 39,045 | 45,663 |
| B.Total liabilities (B1+ B2) | 324,924 | 309,837 | 410,023 | 421,665 | 445,378 |
| 1.Non-current liabilities ( $a+b+c$ ) | 227,757 | 235,872 | 288,464 | 304,498 | 287,279 |
| a.Borrowings from financial and other institutions | 25,000 | 8,333 | 25,000 | 0 | 0 |
| b.Deposit on finance lease | 161,465 | 178,168 | 198,580 | 217,146 | 176,345 |
| c.Other/misc. liabilities | 41,292 | 49,371 | 64,884 | 87,352 | 110,934 |
| 2.Current liabilities | 97,167 | 73,965 | 121,559 | 117,167 | 158,099 |
| C.Total assets (C1 + C2) | 706,555 | 700,104 | 816,034 | 850,079 | 910,210 |
| 1.Non-current assets ( $a+b+c$ ) | 473,944 | 447,104 | 527,791 | 524,056 | 579,686 |
| a. Net investment in finance lease | 391,013 | 366,450 | 450,676 | 449,235 | 492,150 |
| b.Fixed assets | 82,710 | 77,532 | 73,978 | 71,665 | 83,756 |
| c.Other/misc. assets | 221 | 3,122 | 3,137 | 3,156 | 3,780 |
| 2.Current assets (e+f) | 232,611 | 253,000 | 288,243 | 326,023 | 330,524 |
| a.Cash and balances with treasury banks | 8 | 6 | 5 | 1 | 16 |
| b.Placement with other banks | 22,921 | 6,227 | 2,232 | 42,903 | 17,893 |
| c.Term deposits certificate | 1,458 | 1,530 | 1,745 | 1,643 | 2,303 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 24,387 | 7,763 | 3,982 | 44,547 | 20,212 |
| f.Other/misc. current assets | 208,224 | 245,237 | 284,261 | 281,476 | 310,312 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 53,639 | 58,705 | 61,302 | 75,914 | 73,438 |
| 2.Income from operating lease | 27 | 5,453 | 3,172 | 1,446 | $(2,540)$ |
| 3. Income from lease (D1 + D2) | 53,666 | 64,158 | 64,474 | 77,360 | 70,898 |
| 4. Income from investments | 5,184 | 4,738 | 0 | 0 | 0 |
| 5.Other income | 349 | 487 | 4,724 | 7,046 | 6,132 |
| 6. Total income/revenue (D3 to D5) | 59,199 | 69,383 | 69,198 | 84,406 | 77,030 |
| 7.Administrative expenses | 18,669 | 19,884 | 31,455 | 28,187 | 31,696 |
| 8.Profit/(loss) before taxation | 23,023 | 32,273 | 32,108 | 48,102 | 46,700 |
| 9.Profit/(loss) after taxation | 14,878 | 21,249 | 33,900 | 22,505 | 27,280 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 25,370 | 25,370 | 25,370 | 25,370 | 25,370 |
| 2.Cash dividend | 0.00\% | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(31,254)$ | 43,228 | $(48,250)$ | 73,705 | $(60,135)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 4.46\% | 6.14\% | 9.31\% | 5.78\% | 6.51\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 3.78\% | 5.15\% | 4.62\% | 6.56\% | 6.21\% |
| 3.Return on assets (ROA) (D9/C) | 2.11\% | 3.04\% | 4.15\% | 2.65\% | 3.00\% |
| 4.Return on revenue (ROR) (D9/D6) | 25.13\% | 30.63\% | 48.99\% | 26.66\% | 35.41\% |
| 5.Lease income to total income (D3/D6) | 90.65\% | 92.47\% | 93.17\% | 91.65\% | 92.04\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 1.25 | 0.94 | 0.93 | 1.25 | 1.16 |
| 7.Earning per share (D9/E1) | 0.59 | 0.84 | 1.34 | 0.89 | 1.08 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 3.45\% | 1.11\% | 0.49\% | 5.24\% | 2.22\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 55.34\% | 52.34\% | 55.23\% | 52.85\% | 54.07\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 2.39 | 3.42 | 2.37 | 2.78 | 2.09 |
| 4.Total liabilities to total assets (B/C) (times) | 0.46 | 0.44 | 0.50 | 0.50 | 0.49 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 47.24\% | 49.44\% | 44.64\% | 45.80\% | 46.05\% |
| 2.Break up value per share (A/E1) | 13.16 | 13.64 | 14.36 | 15.35 | 16.52 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -2.10 | 2.03 | -1.42 | 3.28 | -2.20 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.32 | 0.58 | -0.40 | 0.63 | -0.38 |


| SME Leasing Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 349,615 | 299,829 | 236,989 | 207,756 | 199,526 |
| 1.Share capital | 320,000 | 320,000 | 320,000 | 320,000 | 320,000 |
| 2.Reserves | 48,466 | 48,466 | 48,466 | 48,466 | 48,466 |
| 3.Un appropriated profit/loss | $(18,851)$ | $(68,637)$ | $(131,477)$ | $(160,710)$ | $(168,940)$ |
| 4.Others | 1,649 | 3,835 | 184 | 130 | 807 |
| B.Total liabilities (B1+ B2) | 1,239,513 | 685,972 | 552,768 | 379,168 | 341,751 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 529,821 | 297,074 | 99,120 | 64,013 | 62,452 |
| a.Borrowings from financial and other institutions | 98,236 | 12,659 | 14,111 | 3,540 | 724 |
| b.Deposit on finance lease | 428,318 | 280,353 | 72,496 | 55,798 | 56,649 |
| c.Other/misc. liabilities | 3,267 | 4,062 | 12,513 | 4,675 | 5,079 |
| 2.Current liabilities | 709,692 | 388,898 | 453,648 | 315,155 | 279,299 |
| C.Total assets (C1 + C2) | 1,590,777 | 989,636 | 789,941 | 587,054 | 542,084 |
| 1.Non-current assets (a+b+c) | 957,777 | 470,485 | 207,162 | 114,354 | 121,056 |
| a. Net investment in finance lease | 907,451 | 432,543 | 158,289 | 82,582 | 98,780 |
| b.Fixed assets | 13,861 | 23,402 | 23,017 | 20,804 | 14,206 |
| c.Other/misc. assets | 36,465 | 14,540 | 25,856 | 10,968 | 8,070 |
| 2.Current assets (e+f) | 633,000 | 519,151 | 582,779 | 472,700 | 421,028 |
| a.Cash and balances with treasury banks | 36 | 26 | 49 | 72 | 57 |
| b.Placement with other banks | 22,411 | 11,877 | 10,367 | 7,119 | 5,976 |
| c.Term deposits certificate | 0 | 28,660 | 3,864 | 3,809 | 3,988 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 22,447 | 40,563 | 14,280 | 11,000 | 10,021 |
| f.Other/misc. current assets | 610,553 | 478,588 | 568,499 | 461,700 | 411,007 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 104,603 | 73,469 | 44,260 | 34,334 | 20,573 |
| 2.Income from operating lease | 0 | 1,079 | 0 | 0 | 0 |
| 3. Income from lease (D1 + D2) | 104,603 | 74,548 | 44,260 | 34,334 | 20,573 |
| 4.Income from investments | $(4,674)$ | 0 | 297 | 273 | 178 |
| 5.Other income | 19,268 | 11,043 | 15,162 | 11,220 | 7,641 |
| 6.Total income/revenue (D3 to D5) | 119,197 | 85,591 | 59,719 | 45,827 | 28,392 |
| 7.Administrative expenses | 47,631 | 44,709 | 47,250 | 40,555 | 29,416 |
| 8.Profit/(loss) before taxation | $(70,560)$ | $(47,388)$ | $(61,943)$ | $(28,859)$ | $(7,433)$ |
| 9.Profit/(loss) after taxation | $(69,748)$ | $(49,786)$ | $(62,540)$ | $(29,088)$ | $(7,717)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 32,000 | 32,000 | 32,000 | 32,000 | 32,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 236,228 | 231,733 | 31,297 | 81,255 | 28,985 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -19.95\% | -16.60\% | -26.39\% | -14.00\% | -3.87\% |
| 2. Return on capital employed (ROCE) (D8/(C-B2)) | -8.01\% | -7.89\% | -18.42\% | -10.61\% | -2.83\% |
| 3.Return on assets (ROA) (D9/C) | -4.38\% | -5.03\% | -7.92\% | -4.95\% | -1.42\% |
| 4. Return on revenue (ROR) (D9/D6) | -58.51\% | -58.17\% | -104.72\% | -63.47\% | -27.18\% |
| 5.Lease income to total income (D3/D6) | 87.76\% | 87.10\% | 74.11\% | 74.92\% | 72.46\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -0.68 | -0.90 | -0.76 | -1.39 | -3.81 |
| 7.Earning per share (D9/E1) | -2.18 | -1.56 | -1.95 | -0.91 | -0.24 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 1.41\% | 4.10\% | 1.81\% | 1.87\% | 1.85\% |
| 2. Net investment in finance lease to total assets (C1a/C) | 57.04\% | 43.71\% | 20.04\% | 14.07\% | 18.22\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 0.89 | 1.33 | 1.28 | 1.50 | 1.51 |
| 4.Total liabilities to total assets (B/C) (times) | 0.78 | 0.69 | 0.70 | 0.65 | 0.63 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 21.98\% | 30.30\% | 30.00\% | 35.39\% | 36.81\% |
| 2.Break up value per share (A/E1) | 10.93 | 9.37 | 7.41 | 6.49 | 6.24 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -3.39 | -4.65 | -0.50 | -2.79 | -3.76 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.33 | 0.60 | 0.07 | 0.26 | 0.10 |


| Saudi Pak Leasing Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 217,148 | $(123,738)$ | $(239,548)$ | $(1,058,654)$ | $(375,890)$ |
| 1.Share capital | 451,605 | 451,605 | 451,605 | 451,605 | 979,813 |
| 2.Reserves | 148,257 | 148,257 | 148,257 | 148,257 | 176,484 |
| 3.Un appropriated profit/loss | $(382,714)$ | $(723,600)$ | $(839,410)$ | $(1,658,516)$ | $(1,532,187)$ |
| 4.Others | $(144,935)$ | 25,261 | 23,664 | 47,637 | 34,135 |
| B.Total liabilities (B1+ B2) | 5,830,720 | 4,569,990 | 3,378,209 | 3,004,708 | 1,936,930 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 2,648,890 | 1,769,358 | 1,100,629 | 682,548 | 555,925 |
| a.Borrowings from financial and other institutions | 1,340,705 | 689,052 | 580,551 | 507,776 | 426,814 |
| b.Deposit on finance lease | 876,653 | 692,925 | 164,269 | 70,039 | 46,201 |
| c.Other/misc. liabilities | 431,532 | 387,381 | 355,809 | 104,733 | 82,910 |
| 2.Current liabilities | 3,181,830 | 2,800,632 | 2,277,580 | 2,322,160 | 1,381,005 |
| C.Total assets (C1 + C2) | 5,902,933 | 4,471,513 | 3,162,325 | 1,993,691 | 1,595,175 |
| 1.Non-current assets ( $a+b+c$ ) | 2,233,637 | 1,408,863 | 765,287 | 482,427 | 229,552 |
| a. Net investment in finance lease | 1,880,876 | 1,069,278 | 453,840 | 282,416 | 135,787 |
| b.Fixed assets | 260,795 | 119,283 | 99,760 | 132,660 | 35,933 |
| c.Other/misc. assets | 91,966 | 220,302 | 211,687 | 67,351 | 57,832 |
| 2.Current assets ( $\mathrm{e}+\mathrm{f}$ ) | 3,669,296 | 3,062,650 | 2,397,038 | 1,511,264 | 1,365,623 |
| a.Cash and balances with treasury banks | 136 | 132 | 137 | 113 | 148 |
| b.Placement with other banks | 13,989 | 18,409 | 31,564 | 27,166 | 39,906 |
| c.Term deposits certificate | 260,013 | 184,682 | 184,144 | 122,569 | 73,821 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $a+b+c+d)$ | 274,138 | 203,223 | 215,845 | 149,848 | 113,875 |
| f.Other/misc. current assets | 3,395,158 | 2,859,427 | 2,181,193 | 1,361,416 | 1,251,748 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 437,132 | 277,855 | 135,665 | 57,856 | 29,322 |
| 2.Income from operating lease | 62,221 | 25,474 | 9,968 | 4,917 | 3,830 |
| 3. Income from lease (D1 + D2) | 499,353 | 303,329 | 145,633 | 62,773 | 33,152 |
| 4. Income from investments | 0 | 0 | 0 | 0 | 0 |
| 5.Other income | 177,970 | 132,554 | 73,932 | 81,354 | 239,846 |
| 6. Total income/revenue (D3 to D5) | 677,323 | 435,883 | 219,565 | 144,127 | 272,998 |
| 7.Administrative expenses | 112,291 | 97,227 | 90,227 | 76,690 | 74,637 |
| 8.Profit/(loss) before taxation | $(527,197)$ | $(419,636)$ | $(165,937)$ | $(602,998)$ | 133,114 |
| 9.Profit/(loss) after taxation | $(458,059)$ | $(342,754)$ | $(117,678)$ | $(821,752)$ | 141,136 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 45,160 | 45,160 | 45,160 | 45,160 | 45,160 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 823,319 | 930,274 | 935,483 | 311,771 | 153,461 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -210.94\% | 277.00\% | 49.13\% | 77.62\% | -37.55\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -19.37\% | -25.11\% | -18.76\% | 183.58\% | 62.15\% |
| 3.Return on assets (ROA) (D9/C) | -7.76\% | -7.67\% | -3.72\% | -41.22\% | 8.85\% |
| 4.Return on revenue (ROR) (D9/D6) | -67.63\% | -78.63\% | -53.60\% | -570.16\% | 51.70\% |
| 5.Lease income to total income (D3/D6) | 73.72\% | 69.59\% | 66.33\% | 43.55\% | 12.14\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -0.25 | -0.28 | -0.77 | -0.09 | 0.53 |
| 7.Earning per share (D9/E1) | -10.14 | -7.59 | -2.61 | -18.20 | 3.13 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 4.64\% | 4.54\% | 6.83\% | 7.52\% | 7.14\% |
| 2. Net investment in finance lease to total assets (C1a/C) | 31.86\% | 23.91\% | 14.35\% | 14.17\% | 8.51\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.15 | 1.09 | 1.05 | 0.65 | 0.99 |
| 4.Total liabilities to total assets (B/C) (times) | 0.99 | 1.02 | 1.07 | 1.51 | 1.21 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 3.68\% | -2.77\% | -7.58\% | -53.10\% | -23.56\% |
| 2.Break up value per share (A/E1) | 4.81 | -2.74 | -5.30 | -23.44 | -8.32 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -1.80 | -2.71 | -7.95 | -0.38 | 1.09 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.26 | 0.33 | 0.41 | 0.13 | 0.11 |


| Security Leasing Corporation Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 215,787 | 59,449 | 310,259 | 422,288 | 294,518 |
| 1.Share capital | 438,028 | 438,028 | 438,028 | 438,028 | 438,028 |
| 2.Reserves | 118,867 | 118,867 | 159,867 | 181,867 | 181,867 |
| 3.Un appropriated profit/loss | $(341,108)$ | $(497,446)$ | $(287,636)$ | $(197,607)$ | $(325,377)$ |
| 4.Others | 22,547 | 21,319 | 24,830 | 0 | 0 |
| B.Total liabilities (B1+ B2) | 3,727,834 | 2,668,937 | 1,598,998 | 1,030,110 | 873,485 |
| 1.Non-current liabilities ( $a+b+c$ ) | 1,812,607 | 1,432,902 | 898,338 | 604,908 | 523,202 |
| a.Borrowings from financial and other institutions | 1,157,747 | 1,147,358 | 665,283 | 488,178 | 453,914 |
| b. Deposit on finance lease | 654,860 | 285,544 | 233,055 | 116,730 | 69,288 |
| c.Other/misc. liabilities | 0 | 0 | 0 | 0 | 0 |
| 2.Current liabilities | 1,915,227 | 1,236,035 | 700,660 | 425,202 | 350,283 |
| C.Total assets (C1 + C2) | 3,966,168 | 2,749,705 | 1,934,087 | 1,452,398 | 1,168,003 |
| 1.Non-current assets ( $a+b+c$ ) | 2,010,853 | 1,114,513 | 837,029 | 745,903 | 606,070 |
| a. Net investment in finance lease | 1,222,343 | 494,912 | 328,129 | 250,175 | 154,530 |
| b.Fixed assets | 204,684 | 161,314 | 145,434 | 136,847 | 125,857 |
| c.Other/misc. assets | 583,826 | 458,287 | 363,466 | 358,881 | 325,683 |
| 2.Current assets (e +f ) | 1,955,315 | 1,635,192 | 1,097,058 | 706,495 | 561,933 |
| a.Cash and balances with treasury banks | 0 | 34 | 2 | 12 | 37 |
| b.Placement with other banks | 3,750 | 2,517 | 7,079 | 4,828 | 4,454 |
| c.Term deposits certificate | 680 | 1,305 | 9,110 | 0 | 0 |
| d. Other money market placements | 101,354 | 12,643 | 22,000 | 10,000 | 10,000 |
| e.Cash \& cash equivalent ( $a+b+c+d)$ | 105,784 | 16,499 | 38,191 | 14,840 | 14,491 |
| f.Other/misc. current assets | 1,849,531 | 1,618,693 | 1,058,867 | 691,655 | 547,442 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 321,161 | 149,924 | 100,876 | 78,899 | 46,021 |
| 2.Income from operating lease | 46,438 | 21,398 | 15,418 | 11,701 | 1,795 |
| 3. Income from lease (D1 + D2) | 367,599 | 171,322 | 116,294 | 90,600 | 47,816 |
| 4. Income from investments | $(108,625)$ | $(49,674)$ | (625) | (55) | (583) |
| 5.Other income | $(60,802)$ | 8,467 | 259,186 | 169,174 | $(70,729)$ |
| 6.Total income/revenue (D3 to D5) | 198,172 | 130,115 | 374,855 | 259,719 | $(23,496)$ |
| 7.Administrative expenses | 99,937 | 93,118 | 86,112 | 83,379 | 77,194 |
| 8.Profit/(loss) before taxation | $(468,114)$ | $(287,286)$ | 216,731 | 115,894 | $(120,854)$ |
| 9.Profit/(loss) after taxation | $(357,797)$ | $(273,954)$ | 205,845 | 112,029 | $(128,888)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 43,802 | 43,802 | 43,802 | 43,802 | 43,802 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 57,319 | 201,632 | 251,530 | 231,789 | 87,721 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -165.81\% | -460.82\% | 66.35\% | 26.53\% | -43.76\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -22.82\% | -18.98\% | 17.57\% | 11.28\% | -14.78\% |
| 3.Return on assets (ROA) (D9/C) | -9.02\% | -9.96\% | 10.64\% | 7.71\% | -11.03\% |
| 4.Return on revenue (ROR) (D9/D6) | -180.55\% | -210.55\% | 54.91\% | 43.13\% | 548.55\% |
| 5.Lease income to total income (D3/D6) | 185.49\% | 131.67\% | 31.02\% | 34.88\% | -203.51\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -0.28 | -0.34 | 0.42 | 0.74 | -0.60 |
| 7.Earning per share (D9/E1) | -8.17 | -6.25 | 4.70 | 2.56 | -2.94 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 2.67\% | 0.60\% | 1.97\% | 1.02\% | 1.24\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 30.82\% | 18.00\% | 16.97\% | 17.22\% | 13.23\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.02 | 1.32 | 1.57 | 1.66 | 1.60 |
| 4.Total liabilities to total assets (B/C) (times) | 0.94 | 0.97 | 0.83 | 0.71 | 0.75 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 5.44\% | 2.16\% | 16.04\% | 29.08\% | 25.22\% |
| 2.Break up value per share (A/E1) | 4.93 | 1.36 | 7.08 | 9.64 | 6.72 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -0.16 | -0.74 | 1.22 | 2.07 | -0.68 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.03 | 0.16 | 0.36 | 0.55 | 0.25 |


| Standard Chartered Leasing Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 736,138 | 778,743 | 851,125 | 900,064 | 928,008 |
| 1.Share capital | 978,354 | 978,354 | 978,355 | 978,355 | 978,355 |
| 2.Reserves | 94,408 | 102,929 | 118,183 | 137,755 | 158,997 |
| 3.Un appropriated profit/loss | $(336,624)$ | $(302,540)$ | $(245,413)$ | $(216,046)$ | $(209,344)$ |
| 4.Others | $(3,893)$ | $(3,892)$ | (4) | (331) | (4) |
| B.Total liabilities (B1+ B2) | 1,269,281 | 1,580,409 | 2,412,764 | 3,813,386 | 4,517,650 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 304,736 | 230,248 | 482,311 | 785,739 | 1,053,105 |
| a.Borrowings from financial and other institutions | 0 | 0 | 0 | 0 | 125,000 |
| b.Deposit on finance lease | 201,334 | 228,521 | 482,311 | 715,819 | 808,944 |
| c. Other/misc. liabilities | 103,402 | 1,727 |  | 69,920 | 119,161 |
| 2.Current liabilities | 964,545 | 1,350,161 | 1,930,453 | 3,027,647 | 3,464,545 |
| C.Total assets (C1 + C2) | 2,001,526 | 2,355,260 | 3,263,885 | 4,713,119 | 5,445,654 |
| 1.Non-current assets ( $a+b+c$ ) | 1,292,056 | 1,561,028 | 2,182,561 | 2,891,162 | 3,168,152 |
| a.Net investment in finance lease | 1,043,785 | 1,279,678 | 1,944,578 | 2,748,159 | 3,050,492 |
| b.Fixed assets | 6,734 | 3,699 | 1,016 | 1,647 | 1,774 |
| c.Other/misc. assets | 241,537 | 277,651 | 236,967 | 141,356 | 115,886 |
| 2.Current assets ( $\mathrm{e}+\mathrm{f}$ ) | 709,470 | 794,232 | 1,081,324 | 1,821,957 | 2,277,502 |
| a.Cash and balances with treasury banks | 7 | 32 | 7 | 73 | 76 |
| b.Placement with other banks | 5,287 | 8,518 | 6,778 | 6,065 | 3,327 |
| c.Term deposits certificate | 5,741 | 1,025 | 19,400 | 188,540 | 301,347 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 11,035 | 9,575 | 26,185 | 194,678 | 304,750 |
| f.Other/misc. current assets | 698,435 | 784,657 | 1,055,139 | 1,627,279 | 1,972,752 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 141,428 | 206,423 | 292,120 | 438,938 | 489,446 |
| 2.Income from operating lease | 23,994 | 18,709 | 14,756 | 10,396 | 18,177 |
| 3. Income from lease (D1 + D2) | 165,422 | 225,132 | 306,876 | 449,334 | 507,623 |
| 4. Income from investments | 11,985 | 11,345 | 26,561 | 36,360 | 45,040 |
| 5.Other income | 14,464 | 5,083 | 10,822 | 5,275 | 11,118 |
| 6. Total income/revenue (D3 to D5) | 191,871 | 241,560 | 344,259 | 490,969 | 563,781 |
| 7.Administrative expenses | 53,833 | 70,626 | 81,691 | 81,255 | 101,187 |
| 8.Profit/(loss) before taxation | $(56,552)$ | 65,547 | 117,345 | 177,859 | 157,815 |
| 9.Profit/(loss) after taxation | $(59,973)$ | 42,606 | 76,274 | 97,856 | 106,213 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 97,835 | 97,835 | 97,835 | 97,835 | 97,835 |
| 2.Cash dividend | 0.00\% | 0.00\% | 5.00\% | 8.00\% | 8.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(434,775)$ | $(220,574)$ | $(584,795)$ | $(874,915)$ | $(383,275)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -8.15\% | 5.47\% | 8.96\% | 10.87\% | 11.45\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -5.45\% | 6.52\% | 8.80\% | 10.55\% | 7.97\% |
| 3.Return on assets (ROA) (D9/C) | -3.00\% | 1.81\% | 2.34\% | 2.08\% | 1.95\% |
| 4.Return on revenue (ROR) (D9/D6) | -31.26\% | 17.64\% | 22.16\% | 19.93\% | 18.84\% |
| 5.Lease income to total income (D3/D6) | 86.22\% | 93.20\% | 89.14\% | 91.52\% | 90.04\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -0.90 | 1.66 | 1.07 | 0.83 | 0.95 |
| 7.Earning per share (D9/E1) | -0.61 | 0.44 | 0.78 | 1.00 | 1.09 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 0.55\% | 0.41\% | 0.80\% | 4.13\% | 5.60\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 52.15\% | 54.33\% | 59.58\% | 58.31\% | 56.02\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 0.74 | 0.59 | 0.56 | 0.60 | 0.66 |
| 4.Total liabilities to total assets (B/C) (times) | 0.63 | 0.67 | 0.74 | 0.81 | 0.83 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 36.78\% | 33.06\% | 26.08\% | 19.10\% | 17.04\% |
| 2.Break up value per share (A/E1) | 7.52 | 7.96 | 8.70 | 9.20 | 9.49 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 7.25 | -5.18 | -7.67 | -8.94 | -3.61 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.45 | -0.16 | -0.30 | -0.29 | -0.11 |

## INVESTMENT BANKS

The performance of investment banks has deteriorated over the year. Analysis revealed that their balance sheet size squeezed by 23.0 percent in FY13 over FY12. The aggregate share capital remained same. Losses before and after tax have been Rs. 0.3 billion and Rs. 0.4 billion respectively in FY13. Gross revenue also witnessed a decrease of 44.0 percent during FY13.

## ANALYSIS OF SHAREHOLDERS' EQUITY

Total shareholders' equity (TE) at Rs 1.6 billion in FY12 shrank to Rs 1.2 billion in FY13 reflecting a decrease of 25.8 percent in FY13 over FY12. Share Capital (SC) remained at Rs 8.8 billion both in FY12 and
 FY13.

## Analysis of liabilities

Total liabilities witnessed a decline of 22.9 percent from Rs 14.1 billion in FY12 to Rs 10.9 billion in FY13. Share Composition of current and non-current liabilities to total liabilities was 75.5 and 24.5 percent
 respectively in FY13 as against 84.2 and 15.8 percent in FY12. Current liabilities decreased by 30.9 percent to reach Rs 8.2 billion, however, non-current liabilities increased by 19.4 percent in FY13.

## Analysis of assets

Total assets declined by 23.0 percent during FY13. In absolute terms they decreased from Rs 15.7 billion in FY12 to Rs 12.1 billion in FY13. Total current assets at Rs 10.9 billion in FY12 decreased to Rs 7.8 billion in FY13,
 showing a decrease of 28.6 percent. Cash and bank balances at Rs 0.3 billion in FY13, reflected a decrease of 33.0 percent over FY12. Other current assets at Rs 7.4 billion in FY13, showed a decrease of 28.4 percent over FY12.

Total non-current assets at Rs 4.3 billion in FY13 showed a decrease of 10.4 percent over FY12. Long-term investment has been 22.5 percent of non-current assets in FY13. Long-term investments at Rs 1.0 billion in FY13 decreased by 11.7 percent from Rs 1.1 billion in FY12. The fixed assets in investment banks at Rs 1.3 billion in
 FY13, showed an increase of 33.8 percent over Rs. 0.9 billion in FY12.

## Profitability and operating efficiency

Gross revenue at Rs 0.8 billion in FY13 decreased by 44.0 percent from Rs 1.5 billion in FY12. The administrative and operating expenses showed a decrease of 15.9 percent in FY13. Operating profit declined by 55.0 percent from Rs 0.6 billion in FY12 to Rs 0.3 billion in FY13. Finance cost decreased by 63.7 percent to reach Rs 0.6 billion in FY13 from Rs 1.5

billion in FY12. Losses of investment banks before and after taxes were Rs 0.3 billion and Rs 0.4 billion respectively in FY13.

Return on equity (ROE), return on capital employed (ROCE), return on assets (ROA) and also return on revenue (ROR) remained in the negative zone both in FY12 and FY13.


| Investment Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 3,861,474 | 3,956,573 | 3,075,022 | 1,565,410 | 1,162,106 |
| 1.Share capital | 9,472,352 | 8,809,385 | 8,809,385 | 8,809,385 | 8,809,385 |
| 2.Reserves | $(839,614)$ | $(892,104)$ | $(858,318)$ | $(857,760)$ | $(852,614)$ |
| 3.Unappropriated profit/loss | $(4,771,264)$ | $(3,960,708)$ | $(4,876,045)$ | $(6,386,215)$ | $(6,794,665)$ |
| 4.Others | $(135,740)$ | $(69,578)$ | $(105,833)$ | $(25,399)$ | 10,549 |
| B.Total liabilities (B1 + B2) | 32,722,638 | 22,647,951 | 21,456,869 | 14,142,235 | 10,905,414 |
| 1.Current liabilities | 22,467,310 | 17,502,134 | 17,766,231 | 11,900,953 | 8,228,417 |
| 2.Non-current liabilities | 10,255,328 | 5,145,817 | 3,690,638 | 2,241,282 | 2,676,997 |
| C.Total assets (C1+C2) | 36,448,372 | 26,534,946 | 24,426,058 | 15,682,246 | 12,078,069 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 22,359,537 | 18,320,595 | 19,454,868 | 10,854,956 | 7,750,471 |
| a.Cash and banks balances | 879,937 | 627,788 | 346,509 | 483,765 | 323,918 |
| b.Other current assets | 21,479,600 | 17,692,807 | 19,108,359 | 10,371,191 | 7,426,553 |
| 2.Non-current assets ( $a+b+c$ ) | 14,088,835 | 8,214,351 | 4,971,190 | 4,827,290 | 4,327,598 |
| a.Fixed assets | 2,357,479 | 1,089,410 | 893,086 | 934,697 | 1,251,020 |
| b.Long-term investments | 3,765,840 | 2,971,874 | 1,240,489 | 1,102,393 | 973,897 |
| c.Other non-current assets | 7,965,516 | 4,153,067 | 2,837,615 | 2,790,200 | 2,102,681 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 2,808,171 | 2,862,407 | 2,323,809 | 1,478,173 | 827,551 |
| 2.Administartive \& operating expenses | 998,055 | 1,493,077 | 1,019,462 | 783,180 | 658,898 |
| 3.Operating profit | 1,810,116 | 1,369,330 | 935,914 | 618,051 | 277,849 |
| 4.Finance cost | 3,259,862 | 2,235,220 | 2,000,693 | 1,495,781 | 577,829 |
| 5.Profit/(loss) before taxation | $(5,043,689)$ | $(1,885,521)$ | $(771,710)$ | $(2,355,049)$ | $(316,071)$ |
| 6.Profit/(loss) after taxation | $(4,063,536)$ | $(1,343,741)$ | $(859,567)$ | $(2,093,629)$ | $(381,398)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 857,235 | 880,939 | 880,940 | 880,939 | 880,940 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(992,255)$ | 3,104,579 | $(205,553)$ | 1,001,312 | $(715,898)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -105.23\% | -33.96\% | -27.95\% | -133.74\% | -32.82\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -36.08\% | -20.87\% | -11.59\% | -62.28\% | -8.21\% |
| 3.Return on assets (ROA) (D6/C) | -11.15\% | -5.06\% | -3.52\% | -13.35\% | -3.16\% |
| 4.Return on revenue (ROR) (D6/D1) | -144.70\% | -46.94\% | -36.99\% | -141.64\% | -46.09\% |
| 5.Operating expenses to net income (D2/D6) | -24.56\% | -111.11\% | -118.60\% | -37.41\% | -172.76\% |
| 6.Earning per share (D6/E1) | -4.74 | -1.53 | -0.98 | -2.38 | -0.43 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.00 | 1.05 | 1.10 | 0.91 | 0.94 |
| 2.Total liabilities to total assets (B/C) (times) | 0.90 | 0.85 | 0.88 | 0.90 | 0.90 |
| 3.Long term investment to total assets (C2b/C) | 10.33\% | 11.20\% | 5.08\% | 7.03\% | 8.06\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.59\% | 14.91\% | 12.59\% | 9.98\% | 9.62\% |
| 2.Break up value per share (A/E1) | 4.50 | 4.49 | 3.49 | 1.78 | 1.32 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.24 | $-2.31$ | 0.24 | -0.48 | 1.88 |


| Escorts Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 597,403 | 366,292 | 304,107 | 268,703 | 267,977 |
| 1.Share capital | 441,000 | 441,000 | 441,000 | 441,000 | 441,000 |
| 2.Reserves | 154,050 | 154,050 | 154,050 | 154,050 | 158,497 |
| 3.Unappropriated profit/loss | 2,353 | $(228,758)$ | $(290,943)$ | $(326,347)$ | $(331,520)$ |
| 4.Others | 7,269 | 6,824 | $(2,499)$ | 31,067 | 31,074 |
| B.Total liabilities (B1 + B2) | 1,502,971 | 1,289,870 | 1,854,696 | 1,699,759 | 958,568 |
| 1.Current liabilities | 971,888 | 866,129 | 1,736,893 | 1,462,806 | 684,265 |
| 2.Non-current liabilities | 531,083 | 423,741 | 117,803 | 236,953 | 274,303 |
| C.Total assets (C1+C2) | 2,107,643 | 1,662,986 | 2,156,304 | 1,999,529 | 1,257,619 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,108,243 | 851,787 | 1,723,184 | 1,567,758 | 778,629 |
| a.Cash and banks balances | 19,478 | 19,508 | 26,434 | 48,339 | 49,239 |
| b.Other current assets | 1,088,765 | 832,279 | 1,696,750 | 1,519,419 | 729,390 |
| 2.Non-current assets (a+b+c) | 999,400 | 811,199 | 433,120 | 431,771 | 478,990 |
| a.Fixed assets | 106,581 | 90,658 | 82,481 | 109,504 | 105,879 |
| b.Long-term investments | 544,938 | 530,943 | 157,234 | 100,994 | 100,981 |
| c.Other non-current assets | 347,881 | 189,598 | 193,405 | 221,273 | 272,130 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 356,524 | 182,339 | 226,765 | 249,454 | 239,709 |
| 2.Administartive \& operating expenses | 141,833 | 91,007 | 85,905 | 71,410 | 78,682 |
| 3.Operating profit | 214,691 | 91,332 | 140,860 | 178,044 | 161,027 |
| 4.Finance cost | 92,854 | 32,358 | 76,167 | 126,126 | 241,373 |
| 5.Profit/(loss) before taxation | 3,803 | $(111,835)$ | $(64,410)$ | $(44,359)$ | $(1,910)$ |
| 6.Profit/(loss) after taxation | $(166,247)$ | $(115,298)$ | $(62,185)$ | $(35,404)$ | $(2,637)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 44,100 | 44,100 | 44,100 | 44,100 | 44,100 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(124,831)$ | 188,243 | 134,072 | 3,184 | 4,552 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -27.83\% | -31.48\% | -20.45\% | -13.18\% | -0.98\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 0.33\% | -14.03\% | -15.36\% | -8.26\% | -0.33\% |
| 3.Return on assets (ROA) (D6/C) | -7.89\% | -6.93\% | -2.88\% | -1.77\% | -0.21\% |
| 4.Return on revenue (ROR) (D6/D1) | -46.63\% | -63.23\% | -27.42\% | -14.19\% | -1.10\% |
| 5.Operating expenses to net income (D2/D6) | -85.31\% | -78.93\% | -138.14\% | -201.70\% | -2,983.77\% |
| 6.Earning per share (D6/E1) | -3.77 | -2.61 | -1.41 | -0.80 | -0.06 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.14 | 0.98 | 0.99 | 1.07 | 1.14 |
| 2.Total liabilities to total assets (B/C) (times) | 0.71 | 0.78 | 0.86 | 0.85 | 0.76 |
| 3.Long term investment to total assets (C2b/C) | 25.86\% | 31.93\% | 7.29\% | 5.05\% | 8.03\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 28.34\% | 22.03\% | 14.10\% | 13.44\% | 21.31\% |
| 2.Break up value per share (A/E1) | 13.55 | 8.31 | 6.90 | 6.09 | 6.08 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.75 | -1.63 | -2.16 | -0.09 | -1.73 |


| First Credit and Investment Bank |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 808,568 | 816,442 | 727,979 | 656,782 | 650,452 |
| 1.Share capital | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 |
| 2.Reserves | 116,089 | 117,663 | 117,663 | 117,663 | 117,663 |
| 3.Unappropriated profit/loss | 42,479 | 48,779 | $(39,684)$ | $(110,881)$ | $(117,211)$ |
| 4.Others | $(22,388)$ | $(14,967)$ | $(12,587)$ | $(19,447)$ | $(10,213)$ |
| B.Total liabilities (B1 + B2) | 1,014,317 | 663,249 | 802,483 | 583,742 | 197,097 |
| 1.Current liabilities | 1,014,217 | 533,249 | 594,358 | 449,542 | 117,097 |
| 2.Non-current liabilities | 100 | 130,000 | 208,125 | 134,200 | 80,000 |
| C.Total assets (C1+C2) | 1,800,497 | 1,464,724 | 1,517,875 | 1,221,077 | 837,336 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 835,328 | 621,476 | 699,191 | 504,156 | 420,403 |
| a.Cash and banks balances | 31,469 | 18,898 | 8,598 | 4,514 | 5,634 |
| b.Other current assets | 803,859 | 602,578 | 690,593 | 499,642 | 414,769 |
| 2.Non-current assets ( $a+b+c$ ) | 965,169 | 843,248 | 818,684 | 716,921 | 416,933 |
| a.Fixed assets | 6,943 | 4,461 | 12,072 | 13,025 | 9,397 |
| b.Long-term investments | 788,163 | 786,088 | 676,605 | 560,575 | 265,544 |
| c.Other non-current assets | 170,063 | 52,699 | 130,007 | 143,321 | 141,992 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 214,296 | 164,282 | 137,804 | 139,198 | 92,611 |
| 2.Administartive \& operating expenses | 46,240 | 49,064 | 49,177 | 49,027 | 54,472 |
| 3.Operating profit | 168,056 | 115,218 | 88,627 | 90,171 | 38,139 |
| 4.Finance cost | 106,488 | 81,280 | 92,344 | 91,041 | 36,131 |
| 5.Profit/(loss) before taxation | 12,751 | 5,015 | $(136,419)$ | $(85,113)$ | $(14,395)$ |
| 6.Profit/(loss) after taxation | 7,655 | 7,874 | $(88,462)$ | $(71,197)$ | $(6,331)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 65,000 | 65,000 | 65,000 | 65,000 | 65,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 388,496 | 351,427 | $(115,855)$ | 144,075 | $(180,336)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 0.95\% | 0.96\% | -12.15\% | -10.84\% | -0.97\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 1.62\% | 0.54\% | -14.77\% | -11.03\% | -2.00\% |
| 3.Return on assets (ROA) (D6/C) | 0.43\% | 0.54\% | -5.83\% | -5.83\% | -0.76\% |
| 4.Return on revenue (ROR) (D6/D1) | 3.57\% | 4.79\% | -64.19\% | -51.15\% | -6.84\% |
| 5.Operating expenses to net income (D2/D6) | 604.05\% | 623.11\% | -55.59\% | -68.86\% | -860.40\% |
| 6. Earning per share (D6/E1) | 0.12 | 0.12 | -1.36 | -1.10 | -0.10 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.82 | 1.17 | 1.18 | 1.12 | 3.59 |
| 2.Total liabilities to total assets (B/C) (times) | 0.56 | 0.45 | 0.53 | 0.48 | 0.24 |
| 3.Long term investment to total assets (C2b/C) | 43.77\% | 53.67\% | 44.58\% | 45.91\% | 31.71\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 44.91\% | 55.74\% | 47.96\% | 53.79\% | 77.68\% |
| 2.Break up value per share (A/E1) | 12.44 | 12.56 | 11.20 | 10.10 | 10.01 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 50.75 | 44.63 | 1.31 | -2.02 | 28.48 |


| First Dawood Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | $(403,246)$ | 688,563 | 615,906 | 210,885 | 232,161 |
| 1.Share capital | 626,493 | 1,342,326 | 1,342,326 | 1,342,326 | 1,342,326 |
| 2.Reserves | 258,210 | 333,745 | 333,745 | 333,745 | 333,745 |
| 3.Unappropriated profit/loss | $(1,287,949)$ | $(987,508)$ | $(1,060,165)$ | $(1,465,186)$ | (1,443,910) |
| 4.Others | $(115,445)$ | $(67,871)$ | $(24,762)$ | $(9,988)$ | $(5,006)$ |
| B.Total liabilities (B1 + B2) | 5,655,107 | 2,527,415 | 1,233,747 | 952,970 | 916,592 |
| 1.Current liabilities | 4,339,578 | 1,309,872 | 656,529 | 669,075 | 835,085 |
| 2.Non-current liabilities | 1,315,529 | 1,217,543 | 577,218 | 283,895 | 81,507 |
| C.Total assets (C1+C2) | 5,136,416 | 3,148,107 | 1,824,891 | 1,153,867 | 1,143,747 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 3,444,409 | 2,291,378 | 1,298,387 | 684,799 | 553,724 |
| a.Cash and banks balances | 194,340 | 146,587 | 114,052 | 139,860 | 67,003 |
| b.Other current assets | 3,250,069 | 2,144,791 | 1,184,335 | 544,939 | 486,721 |
| 2.Non-current assets (a+b+c) | 1,692,007 | 856,729 | 526,504 | 469,068 | 590,023 |
| a.Fixed assets | 85,681 | 9,432 | 69,471 | 7,487 | 4,796 |
| b.Long-term investments | 410,190 | 22,961 | 163,947 | 186,929 | 195,985 |
| c.Other non-current assets | 1,196,136 | 824,336 | 293,086 | 274,652 | 389,242 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 235,222 | 292,791 | 192,259 | 14,730 | 13,814 |
| 2.Administartive \& operating expenses | 94,049 | 99,623 | 88,027 | 84,482 | 73,224 |
| 3.Operating profit | 141,173 | 193,168 | 104,232 | $(69,752)$ | $(59,410)$ |
| 4.Finance cost | 1,128,269 | 123,891 | 18,403 | 4,875 | 14,994 |
| 5.Profit/(loss) before taxation | $(1,807,575)$ | 234,253 | 12,905 | $(408,083)$ | $(18,886)$ |
| 6.Profit/(loss) after taxation | $(1,791,422)$ | 377,676 | $(44,024)$ | $(376,388)$ | 49,909 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 62,649 | 134,233 | 134,233 | 134,233 | 134,233 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(485,352)$ | 1,190,133 | 320,540 | 99,447 | $(2,824)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 444.25\% | 54.85\% | -7.15\% | -178.48\% | 21.50\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -226.84\% | 12.74\% | 1.10\% | -84.18\% | -6.12\% |
| 3.Return on assets (ROA) (D6/C) | -34.88\% | 12.00\% | -2.41\% | -32.62\% | 4.36\% |
| 4.Return on revenue (ROR) (D6/D1) | -761.59\% | 128.99\% | -22.90\% | -2,555.25\% | 361.29\% |
| 5.Operating expenses to net income (D2/D6) | -5.25\% | 26.38\% | -199.95\% | -22.45\% | 146.72\% |
| 6.Earning per share (D6/E1) | -28.59 | 2.81 | -0.33 | -2.80 | 0.37 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.79 | 1.75 | 1.98 | 1.02 | 0.66 |
| 2.Total liabilities to total assets (B/C) (times) | 1.10 | 0.80 | 0.68 | 0.83 | 0.80 |
| 3.Long term investment to total assets (C2b/C) | 7.99\% | 0.73\% | 8.98\% | 16.20\% | 17.14\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -7.85\% | 21.87\% | 33.75\% | 18.28\% | 20.30\% |
| 2.Break up value per share (A/E1) | -6.44 | 5.13 | 4.59 | 1.57 | 1.73 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.27 | 3.15 | -7.28 | -0.26 | -0.06 |


| IGI Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,869,229 | 1,383,636 | 1,112,063 | 1,158,179 | 500,047 |
| 1.Share capital | 2,121,025 | 2,121,025 | 2,121,025 | 2,121,025 | 2,121,025 |
| 2.Reserves | 136,831 | 115,145 | 115,145 | 115,145 | 115,145 |
| 3.Unappropriated profit/loss | $(388,627)$ | $(852,534)$ | $(1,124,107)$ | $(1,077,991)$ | $(1,736,123)$ |
| 4.Others | $(1,767)$ | $(38,096)$ | $(55,489)$ | $(37,372)$ | 1,367 |
| B.Total liabilities (B1 + B2) | 4,681,192 | 7,170,566 | 8,258,383 | 3,259,742 | 1,762,784 |
| 1.Current liabilities | 3,991,601 | 6,552,288 | 7,799,232 | 2,867,370 | 1,564,462 |
| 2.Non-current liabilities | 689,591 | 618,278 | 459,151 | 392,372 | 198,322 |
| C.Total assets (C1+C2) | 6,548,654 | 8,516,106 | 9,314,957 | 4,380,549 | 2,264,198 |
| 1.Current assets (a+b) | 4,018,714 | 6,433,626 | 8,673,144 | 2,985,022 | 1,778,213 |
| a.Cash and banks balances | 112,664 | 216,618 | 138,606 | 182,851 | 147,472 |
| b.Other current assets | 3,906,050 | 6,217,008 | 8,534,538 | 2,802,171 | 1,630,741 |
| 2.Non-current assets ( $a+b+c$ ) | 2,529,940 | 2,082,480 | 641,813 | 1,395,527 | 485,985 |
| a.Fixed assets | 88,449 | 188,030 | 151,764 | 153,837 | 52,818 |
| b.Long-term investments | 1,293,943 | 1,392,615 | 22,932 | 26,179 | 89,847 |
| c.Other non-current assets | 1,147,548 | 501,835 | 467,117 | 1,215,511 | 343,320 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 769,368 | 1,047,236 | 923,231 | 557,998 | 232,388 |
| 2.Administartive \& operating expenses | 208,593 | 423,043 | 380,537 | 237,204 | 198,310 |
| 3.Operating profit | 560,775 | 624,193 | 545,694 | 322,359 | 34,078 |
| 4.Finance cost | 643,352 | 705,419 | 873,001 | 565,336 | 234,161 |
| 5.Profit/(loss) before taxation | $(450,654)$ | $(399,790)$ | $(208,767)$ | $(814,460)$ | $(372,330)$ |
| 6.Profit/(loss) after taxation | 375,086 | $(164,268)$ | $(271,618)$ | $(603,884)$ | $(658,132)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 212,102 | 212,102 | 212,103 | 212,103 | 212,103 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 157,909 | 676,242 | $(622,551)$ | 494,834 | $(219,730)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 20.07\% | -11.87\% | -24.42\% | -52.14\% | -131.61\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -17.62\% | -20.36\% | -13.77\% | -53.82\% | -53.21\% |
| 3. Return on assets (ROA) (D6/C) | 5.73\% | -1.93\% | -2.92\% | -13.79\% | -29.07\% |
| 4.Return on revenue (ROR) (D6/D1) | 48.75\% | -15.69\% | -29.42\% | -108.22\% | -283.20\% |
| 5.Operating expenses to net income (D2/D6) | 55.61\% | -257.53\% | -140.10\% | -39.28\% | -30.13\% |
| 6.Earning per share (D6/E1) | 1.77 | -0.77 | -1.28 | -2.85 | -3.10 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.01 | 0.98 | 1.11 | 1.04 | 1.14 |
| 2.Total liabilities to total assets (B/C) (times) | 0.71 | 0.84 | 0.89 | 0.74 | 0.78 |
| 3.Long term investment to total assets ( $\mathrm{C} 2 \mathrm{~b} / \mathrm{C}$ ) | 19.76\% | 16.35\% | 0.25\% | 0.60\% | 3.97\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 28.54\% | 16.25\% | 11.94\% | 26.44\% | 22.08\% |
| 2.Break up value per share (A/E1) | 8.81 | 6.52 | 5.24 | 5.46 | 2.36 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.42 | -4.12 | 2.29 | -0.82 | 0.33 |


| Invest Capital Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 853,716 | 214,273 | $(299,028)$ | $(289,723)$ | 71,344 |
| 1.Share capital | 2,727,669 | 2,848,669 | 2,848,669 | 2,848,669 | 2,848,669 |
| 2.Reserves | $(2,022,076)$ | $(2,022,076)$ | $(2,022,076)$ | $(2,022,076)$ | (2,022,076) |
| 3.Unappropriated profit/loss | 148,123 | $(612,320)$ | (1,125,621) | (1,116,316) | $(755,249)$ |
| 4.Others | 144,871 | 17,189 | 9,259 | 8,676 | $(1,418)$ |
| B.Total liabilities (B1 + B2) | 6,848,396 | 4,841,876 | 3,677,196 | 2,468,157 | 1,330,888 |
| 1.Current liabilities | 4,779,208 | 3,896,071 | 2,997,097 | 1,991,616 | 1,102,297 |
| 2.Non-current liabilities | 2,069,188 | 945,805 | 680,099 | 476,541 | 228,591 |
| C.Total assets (C1+C2) | 7,846,983 | 5,073,338 | 3,387,427 | 2,187,110 | 1,400,814 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 5,073,978 | 3,686,464 | 2,531,467 | 1,670,629 | 863,284 |
| a.Cash and banks balances | 248,332 | 75,318 | 15,341 | 62,199 | 11,451 |
| b.Other current assets | 4,825,646 | 3,611,146 | 2,516,126 | 1,608,430 | 851,833 |
| 2.Non-current assets ( $a+b+c$ ) | 2,773,005 | 1,386,874 | 855,960 | 516,481 | 537,530 |
| a.Fixed assets | 946,976 | 463,409 | 310,817 | 199,006 | 80,512 |
| b.Long-term investments | 175,439 | 128,543 | 112,882 | 84,906 | 74,719 |
| c.Other non-current assets | 1,650,590 | 794,922 | 432,261 | 232,569 | 382,299 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 126,349 | 636,391 | 215,467 | 190,148 | 107,919 |
| 2.Administartive \& operating expenses | $(239,922)$ | 612,798 | 228,676 | 156,939 | 101,618 |
| 3.Operating profit | 366,271 | 23,593 | $(13,209)$ | 33,209 | 6,301 |
| 4.Finance cost | $(60,849)$ | 561,067 | 325,595 | 110,536 | $(29,787)$ |
| 5.Profit/(loss) before taxation | 175,970 | $(717,297)$ | $(435,909)$ | 10,982 | 205,117 |
| 6.Profit/(loss) after taxation | 165,350 | $(761,121)$ | $(436,621)$ | 9,305 | 351,809 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 272,767 | 284,867 | 284,867 | 284,867 | 284,867 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 374,906 | 554,605 | 105,597 | $(123,566)$ | $(18,132)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) ( $\mathrm{D} 6 / \mathrm{A}$ ) | 19.37\% | -355.21\% | 146.01\% | -3.21\% | 493.12\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.74\% | -60.93\% | -111.68\% | 5.62\% | 68.71\% |
| 3.Return on assets (ROA) (D6/C) | 2.11\% | -15.00\% | -12.89\% | 0.43\% | 25.11\% |
| 4.Return on revenue (ROR) (D6/D1) | 130.87\% | -119.60\% | -202.64\% | 4.89\% | 325.99\% |
| 5.Operating expenses to net income (D2/D6) | -145.10\% | -80.51\% | -52.37\% | 1,686.61\% | 28.88\% |
| 6.Earning per share (D6/E1) | 0.61 | -2.67 | $-1.53$ | 0.03 | 1.23 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.06 | 0.95 | 0.84 | 0.84 | 0.78 |
| 2. Total liabilities to total assets (B/C) (times) | 0.87 | 0.95 | 1.09 | 1.13 | 0.95 |
| 3.Long term investment to total assets ( $\mathrm{C} 2 \mathrm{~b} / \mathrm{C}$ ) | 2.24\% | 2.53\% | 3.33\% | 3.88\% | 5.33\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.88\% | 4.22\% | -8.83\% | -13.25\% | 5.09\% |
| 2.Break up value per share (A/E1) | 3.13 | 0.75 | -1.05 | -1.02 | 0.25 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 2.27 | -0.73 | -0.24 | -13.28 | -0.05 |


| Security Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 488,012 | 511,929 | 517,609 | 522,126 | 527,539 |
| 1.Share capital | 514,336 | 514,336 | 514,336 | 514,336 | 514,336 |
| 2.Reserves | 139,650 | 141,611 | 142,124 | 142,682 | 143,381 |
| 3.Unappropriated profit/loss | $(165,974)$ | $(144,018)$ | $(138,851)$ | $(134,892)$ | $(130,178)$ |
| 4.Others | $(37,333)$ | $(45,313)$ | $(47,431)$ | $(17,708)$ | $(23,767)$ |
| B.Total liabilities (B1 + B2) | 508,819 | 296,883 | 393,523 | 390,717 | 215,660 |
| 1.Current liabilities | 500,880 | 296,883 | 393,523 | 390,717 | 215,660 |
| 2.Non-current liabilities | 7,939 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 959,498 | 763,499 | 863,701 | 895,135 | 719,432 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 738,195 | 632,472 | 738,642 | 776,810 | 598,260 |
| a.Cash and banks balances | 28,117 | 7,664 | 14,180 | 35,530 | 37,272 |
| b.Other current assets | 710,078 | 624,808 | 724,462 | 741,280 | 560,988 |
| 2.Non-current assets ( $a+b+c$ ) | 221,303 | 131,027 | 125,059 | 118,325 | 121,172 |
| a.Fixed assets | 3,630 | 1,813 | 1,749 | 1,496 | 1,208 |
| b.Long-term investments | 151,141 | 51,062 | 50,983 | 86,904 | 77,006 |
| c.Other non-current assets | 66,532 | 78,152 | 72,327 | 29,925 | 42,958 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 64,289 | 88,186 | 68,048 | 85,279 | 72,622 |
| 2.Administartive \& operating expenses | 27,399 | 33,842 | 32,112 | 32,853 | 35,936 |
| 3.Operating profit | 36,890 | 54,344 | 35,936 | 52,426 | 36,686 |
| 4.Finance cost | 0 | 45,637 | 29,409 | 48,098 | 29,399 |
| 5.Profit/(loss) before taxation | $(202,728)$ | 8,708 | 6,526 | 4,329 | 7,287 |
| 6.Profit/(loss) after taxation | $(192,693)$ | 13,204 | 6,093 | 4,313 | 5,336 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 51,434 | 51,434 | 51,434 | 51,434 | 51,434 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(31,171)$ | $(168,174)$ | $(41,234)$ | 11,708 | $(146,433)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -39.49\% | 2.58\% | 1.18\% | 0.83\% | 1.01\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -44.20\% | 1.87\% | 1.39\% | 0.86\% | 1.45\% |
| 3.Return on assets (ROA) (D6/C) | -20.08\% | 1.73\% | 0.71\% | 0.48\% | 0.74\% |
| 4.Return on revenue (ROR) (D6/D1) | -299.73\% | 14.97\% | 8.95\% | 5.06\% | 7.35\% |
| 5.Operating expenses to net income (D2/D6) | -14.22\% | 256.30\% | 527.03\% | 761.72\% | 673.46\% |
| 6.Earning per share (D6/E1) | -3.75 | 0.26 | 0.12 | 0.08 | 0.10 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.47 | 2.13 | 1.88 | 1.99 | 2.77 |
| 2.Total liabilities to total assets (B/C) (times) | 0.53 | 0.39 | 0.46 | 0.44 | 0.30 |
| 3.Long term investment to total assets (C2b/C) | 15.75\% | 6.69\% | 5.90\% | 9.71\% | 10.70\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 50.86\% | 67.05\% | 59.93\% | 58.33\% | 73.33\% |
| 2.Break up value per share (A/E1) | 9.49 | 9.95 | 10.06 | 10.15 | 10.26 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.16 | -12.74 | $-6.77$ | 2.71 | -27.44 |


| Trust Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 380,731 | $(24,562)$ | 96,386 | $(961,542)$ | $(1,087,414)$ |
| 1.Share capital | 585,529 | 892,029 | 892,029 | 892,029 | 892,029 |
| 2.Reserves | 267,759 | 267,758 | 301,031 | 301,031 | 301,031 |
| 3.Unappropriated profit/loss | $(472,557)$ | $(1,184,349)$ | $(1,096,674)$ | (2,154,602) | (2,280,474) |
| 4.Others | $(220,625)$ | 72,656 | 27,676 | 19,373 | 18,512 |
| B.Total liabilities (B1 + B2) | 6,315,225 | 5,858,092 | 5,236,841 | 4,787,148 | 5,523,825 |
| 1.Current liabilities | 4,243,904 | 4,047,642 | 3,588,599 | 4,069,827 | 3,709,551 |
| 2.Non-current liabilities | 2,071,321 | 1,810,450 | 1,648,242 | 717,321 | 1,814,274 |
| C.Total assets (C1+C2) | 6,475,331 | 5,906,186 | 5,360,903 | 3,844,979 | 4,454,923 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 4,277,208 | 3,803,392 | 3,790,853 | 2,665,782 | 2,757,958 |
| a.Cash and banks balances | 158,792 | 143,195 | 29,298 | 10,472 | 5,847 |
| b. Other current assets | 4,118,416 | 3,660,197 | 3,761,555 | 2,655,310 | 2,752,111 |
| 2.Non-current assets (a+b+c) | 2,198,123 | 2,102,794 | 1,570,050 | 1,179,197 | 1,696,965 |
| a.Fixed assets | 110,710 | 331,607 | 264,732 | 450,342 | 996,410 |
| b.Long-term investments | 162,976 | 59,662 | 55,906 | 55,906 | 169,815 |
| c.Other non-current assets | 1,924,437 | 1,711,525 | 1,249,412 | 672,949 | 530,740 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 694,857 | 451,182 | 560,235 | 241,366 | 68,488 |
| 2.Administartive \& operating expenses | 173,142 | 183,700 | 155,028 | 151,265 | 116,656 |
| 3.Operating profit | 521,715 | 267,482 | 33,774 | 11,594 | 61,028 |
| 4.Finance cost | 875,119 | 685,568 | 585,774 | 549,769 | 51,558 |
| 5.Profit/(loss) before taxation | $(976,389)$ | $(904,575)$ | 54,364 | $(1,018,345)$ | $(120,954)$ |
| 6.Profit/(loss) after taxation | $(715,226)$ | $(701,808)$ | 37,250 | $(1,020,374)$ | $(121,352)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 58,553 | 89,203 | 89,203 | 89,203 | 89,203 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 660,426 | 312,103 | 13,878 | 371,630 | $(152,995)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -187.86\% | 2,857.29\% | 38.65\% | 106.12\% | 11.16\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -43.76\% | -48.67\% | 3.07\% | 452.90\% | -16.23\% |
| 3.Return on assets (ROA) (D6/C) | -11.05\% | -11.88\% | 0.69\% | -26.54\% | -2.72\% |
| 4.Return on revenue (ROR) (D6/D1) | -102.93\% | -155.55\% | 6.65\% | -422.75\% | -177.19\% |
| 5.Operating expenses to net income (D2/D6) | -24.21\% | -26.18\% | 416.18\% | -14.82\% | -96.13\% |
| 6.Earning per share (D6/E1) | -12.22 | -7.87 | 0.42 | -11.44 | -1.36 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.01 | 0.94 | 1.06 | 0.66 | 0.74 |
| 2.Total liabilities to total assets (B/C) (times) | 0.98 | 0.99 | 0.98 | 1.25 | 1.24 |
| 3.Long term investment to total assets (C2b/C) | 2.52\% | 1.01\% | 1.04\% | 1.45\% | 3.81\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 5.88\% | -0.42\% | 1.80\% | -25.01\% | -24.41\% |
| 2.Break up value per share (A/E1) | 6.50 | -0.28 | 1.08 | -10.78 | -12.19 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.92 | -0.44 | 0.37 | -0.36 | 1.26 |

## Mutual Funds (Close Ended)

## Performance at a Glance

Balance sheet size of Mutual Funds increased by 22.7 percent in FY13 over FY12. Total assets increased from Rs. 24.3 billion in FY12 to Rs. 29.8 billion in FY13. Net income was Rs. 6.6 billion in FY13 as compared to Rs. 2.6 billion in FY12.

## Analysis of Balance Sheet Components

Total equity of mutual funds witnessed an increase of Rs. 1.6 billion or 7.5 percent in FY13 over FY12. Total assets increased from Rs. 24.3 billion in FY12 to Rs. 29.8 billion in FY13 showing an increase of 22.7 percent over FY12.

Certificate holders' equity declined by 12.0 percent and reserves by 0.2 percent in FY13 over FY12. Certificate holders' equity decreased from Rs. 18.0 billion in FY 12 to Rs. 15.8 billion in FY13.The other component of equity namely, unappropiated profit/loss appreciated during the year under review. Reserves maintained its position at Rs. 4.5 billion in FY12 and FY13.

Analysis revealed that around 93.4 percent of total assets was in form of investments as compared to 86.8 percent in FY12.
Cash and bank balances decreased from Rs. 2.3 billion in FY12 to Rs. 1.6 billion in FY13, registering a decrease of 29.1 percent over FY12. Investment increased from Rs. 21.1 billion in FY12 to Rs. 27.8 billion in FY13.



## Analysis of Profitability

On income side, total income increased from Rs. 3.3 billion in FY12 to Rs.7.6 billion in FY13, registering an increase of around 131.3 percent. Income has mainly been generated through dividend income, net gain on sale of investments, net unrealized gain on investment and capital gain.

During FY13, 51.7 percent of total expenses constituted remuneration to management adviser while in FY12 it was around 63.9 percent.

Return on assets (ROA) increased in FY13 to 22.3 percent as compared to 10.6 percent in FY12. Return on revenue (ROR) also increased from 78.9 percent in FY12 to 87.9 percent in FY13.



| Mutual Fund Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 26,147,432 | 25,501,548 | 20,702,164 | 21,803,502 | 23,447,193 |
| 1.Certificate holders equity | 30,670,643 | 27,991,275 | 19,278,186 | 17,982,787 | 15,819,717 |
| 2.Reserves | 1,470,976 | 2,010,049 | 2,116,202 | 4,529,370 | 4,518,172 |
| 3.Unappropriated profit/loss | $(5,994,187)$ | (4,499,776) | $(692,224)$ | $(708,655)$ | 3,109,304 |
| 4.Others | 4,310,912 | 4,653,700 | 4,587,609 | 1,709,732 | 5,492,166 |
| B.Total liabilities (B1 + B2) | 510,262 | 1,041,484 | 566,053 | 764,055 | 840,821 |
| 1.Payable to investment advisor | 109,447 | 1,305,019 | 47,052 | 51,268 | 58,280 |
| 2.Others | 400,815 | $(263,535)$ | 519,001 | 712,787 | 782,541 |
| C.Total assets (C1 to C3) | 30,968,606 | 31,196,732 | 25,855,826 | 24,277,289 | 29,780,180 |
| 1.Cash \& bank balances | 3,898,511 | 2,680,736 | 1,847,173 | 2,279,109 | 1,615,183 |
| 2. Investments | 25,980,030 | 26,820,367 | 23,432,320 | 21,073,678 | 27,818,517 |
| 3.Others | 1,090,065 | 1,695,629 | 576,333 | 924,502 | 346,480 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | $(12,401,221)$ | 4,071,221 | 5,012,055 | 3,271,566 | 7,566,599 |
| a.Markup/interest income | 833,365 | 828,552 | 548,862 | 464,914 | 380,709 |
| b.Dividend income | 1,566,546 | 1,180,212 | 1,363,218 | 1,254,691 | 1,163,862 |
| c. Income from future transactions | 3,566 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(4,529,115)$ | 935,685 | 920,399 | 412,914 | 1,153,462 |
| e.Net unrealized gain/(loss) on investment | $(5,888,409)$ | (1,360,940) | 461,407 | 413,257 | 2,607,760 |
| f.Capital gain | $(4,045,573)$ | 2,463,123 | 1,734,608 | 775,769 | 2,229,768 |
| g.Other income | $(341,601)$ | 24,589 | $(16,439)$ | $(49,979)$ | 31,038 |
| E.Total expense (E1 to E5) | 1,593,046 | 1,073,612 | 691,772 | 691,852 | 917,661 |
| 1.Remuneration to management co-advisor | 684,830 | 664,963 | 505,178 | 441,906 | 474,336 |
| 2.Remuneration to trustees/custodians | 33,104 | 31,607 | 23,752 | 22,171 | 20,295 |
| 3.Brokerage-commission /fee | 11,325 | 16,462 | 8,794 | 83,701 | 114,816 |
| 4.Administrative and general expenses | 847,159 | 336,536 | 135,573 | 137,884 | 337,240 |
| 5.Other | 16,628 | 24,044 | 18,475 | 6,190 | $(29,026)$ |
| F.Net income for the year (D1-E) | $(13,994,267)$ | 2,997,609 | 4,320,283 | 2,579,714 | 6,648,938 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 3,143,114 | 2,872,868 | 2,003,867 | 1,874,328 | 1,658,021 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(632,206)$ | 1,321,816 | 1,105,290 | 2,738,830 | 1,674,424 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 119.35\% | 50.66\% | 61.85\% | 47.44\% | 79.59\% |
| 2.Trading income (D1c/D1) | -0.03\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 112.85\% | 73.63\% | 86.20\% | 78.85\% | 87.87\% |
| 4.Return on assets (ROA) (F/C) | -45.19\% | 9.61\% | 16.71\% | 10.63\% | 22.33\% |
| 5.Management expenses (E1/E) | 42.99\% | 61.94\% | 73.03\% | 63.87\% | 51.69\% |
| 6. Net assets value per share (A1/G1) | 9.76 | 9.74 | 9.62 | 9.59 | 9.54 |
| 7.Earning per share (F/G1) | -4.45 | 1.04 | 2.16 | 1.38 | 4.01 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 12.59\% | 8.59\% | 7.14\% | 9.39\% | 5.42\% |
| 2.Total liabilities to total assets (B/C) | 1.65\% | 3.34\% | 2.19\% | 3.15\% | 2.82\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 99.04\% | 89.73\% | 74.56\% | 74.07\% | 53.12\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.05 | 0.44 | 0.26 | 1.06 | 0.25 |


| Asian Stocks Fund Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 488,553 | 634,569 | 645,077 | 745,644 | 1,114,268 |
| 1.Certificate holders equity | 900,000 | 900,000 | 900,000 | 900,000 | 900,000 |
| 2.Reserves | $(62,351)$ | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | $(349,096)$ | $(265,431)$ | $(254,923)$ | $(154,356)$ | 214,268 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 2,027 | 5,160 | 2,545 | 3,070 | 27,163 |
| 1.Payable to investment advisor | 838 | 1,050 | 1,089 | 1,445 | 2,400 |
| 2.Others | 1,189 | 4,110 | 1,456 | 1,625 | 24,763 |
| C.Total assets (C1 to C3) | 490,580 | 639,729 | 647,622 | 748,714 | 1,141,431 |
| 1.Cash \& bank balances | 2,805 | 97,700 | 2,923 | 59,586 | 46,233 |
| 2.Investments | 485,037 | 536,162 | 635,911 | 682,761 | 1,089,751 |
| 3.Others | 2,738 | 5,867 | 8,788 | 6,367 | 5,447 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Income (a to g) | $(138,533)$ | 101,444 | 101,012 | 177,934 | 471,183 |
| a.Markup/interest income | 0 | 11,488 | 12,669 | 3,437 | 2,763 |
| b. Dividend income | 22,062 | 15,503 | 26,510 | 37,033 | 46,733 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(162,473)$ | 116,881 | 42,745 | 27,078 | 89,673 |
| e.Net unrealized gain/(loss) on investment | 0 | $(42,429)$ | 19,065 | 110,386 | 332,014 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 1,878 | 1 | 23 | 0 | 0 |
| E.Total expense (E1 to E5) | 77,166 | 20,354 | 16,704 | 17,967 | 26,059 |
| 1.Remuneration to management co-advisor | 10,744 | 13,101 | 13,179 | 14,485 | 20,911 |
| 2.Remuneration to trustees/custodians | 699 | 656 | 601 | 634 | 852 |
| 3.Brokerage-commission/fee | 0 | 0 | 1,216 | 934 | 1,950 |
| 4.Administrative and general expenses | 65,490 | 6,580 | 1,708 | 1,914 | 2,346 |
| 5.Other | 233 | 17 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | $(215,699)$ | 81,090 | 84,308 | 159,967 | 445,124 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 |
| 2.Cash dividend | 0.00\% | 8.20\% | 6.60\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(24,263)$ | 94,895 | $(94,777)$ | 56,663 | $(13,353)$ |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 115.93\% | 73.39\% | 61.21\% | 77.26\% | 89.50\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 155.70\% | 79.94\% | 83.46\% | 89.90\% | 94.47\% |
| 4.Return on assets (ROA) (F/C) | -43.97\% | 12.68\% | 13.02\% | 21.37\% | 39.00\% |
| 5.Management expenses (E1/E) | 13.92\% | 64.37\% | 78.90\% | 80.62\% | 80.24\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | $-2.40$ | 0.90 | 0.94 | 1.78 | 4.95 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 0.57\% | 15.27\% | 0.45\% | 7.96\% | 4.05\% |
| 2.Total liabilities to total assets (B/C) | 0.41\% | 0.81\% | 0.39\% | 0.41\% | 2.38\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 183.46\% | 140.68\% | 138.97\% | 120.21\% | 78.85\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.11 | 1.17 | -1.12 | 0.35 | -0.03 |


| Atlas Fund of Funds |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 282,816 | 348,806 | 472,946 | 483,442 | 608,751 |
| 1.Certificate holders equity | 525,000 | 525,000 | 525,000 | 525,000 | 525,000 |
| $2 . R e s e r v e s$ | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | $(242,184)$ | $(176,194)$ | $(52,054)$ | $(41,558)$ | 83,751 |
| 4.Others | (157) | $(3,377)$ | $(38,414)$ | $(59,789)$ | $(59,789)$ |
| B.Total liabilities (B1 + B2) | 2,506 | 5,913 | 9,646 | 8,404 | 12,122 |
| 1.Payable to investment advisor | 690 | 551 | 679 | 576 | 790 |
| 2.Others | 1,816 | 5,362 | 8,967 | 7,828 | 11,332 |
| C.Total assets (C1 to C3) | 285,165 | 351,342 | 444,178 | 432,057 | 561,084 |
| 1.Cash \& bank balances | 55,973 | 34,072 | 16,087 | 11,509 | 303,239 |
| 2.Investments | 226,189 | 306,439 | 419,914 | 409,173 | 248,435 |
| 3.Others | 3,003 | 10,831 | 8,177 | 11,375 | 9,410 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | $(258,159)$ | 77,754 | 147,383 | 90,620 | 178,881 |
| a.Markup/interest income | 5,813 | 3,166 | 5,483 | 3,272 | 6,694 |
| b.Dividend income | 18,348 | 12,944 | 38,110 | 32,055 | 44,225 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(11,908)$ | 5,848 | 27,367 | 15,862 | 41,392 |
| e.Net unrealized gain/(loss) on investment | $(270,412)$ | 55,002 | 66,914 | 39,231 | 86,570 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 0 | 794 | 9,509 | 200 | 0 |
| E.Total expense (E1 to E5) | 11,847 | 11,763 | 12,542 | 13,165 | 15,772 |
| 1.Remuneration to management co-advisor | 10,136 | 8,340 | 6,960 | 7,220 | 7,624 |
| 2.Remuneration to trustees/custodians | 629 | 636 | 740 | 752 | 828 |
| 3.Brokerage-commission/fee | 160 | 175 | 227 | 963 | 247 |
| 4.Administrative and general expenses | 922 | 2,612 | 4,615 | 4,230 | 7,073 |
| 5.Other | 0 | 0 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | $(270,006)$ | 65,991 | 134,841 | 77,455 | 163,109 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 52,500 | 52,500 | 52,500 | 52,500 | 52,500 |
| 2.Cash dividend | 0.00\% | 2.20\% | 15.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 22,601 | $(15,802)$ | 20,977 | 83,240 | 329,872 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 109.36\% | 79.28\% | 70.42\% | 61.02\% | 71.53\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 104.59\% | 84.87\% | 91.49\% | 85.47\% | 91.18\% |
| 4.Return on assets (ROA) (F/C) | -94.68\% | 18.78\% | 30.36\% | 17.93\% | 29.07\% |
| 5.Management expenses (E1/E) | 85.56\% | 70.90\% | 55.49\% | 54.84\% | 48.34\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | $-5.14$ | 1.26 | 2.57 | 1.48 | 3.11 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 19.63\% | 9.70\% | 3.62\% | 2.66\% | 54.05\% |
| 2.Total liabilities to total assets (B/C) | 0.88\% | 1.68\% | 2.17\% | 1.95\% | 2.16\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 184.10\% | 149.43\% | 118.20\% | 121.51\% | 93.57\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.08 | -0.24 | 0.16 | 1.07 | 2.02 |


| First Capital Mutual Fund Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 203,306 | 231,229 | 257,219 | 277,799 | 333,104 |
| 1.Certificate holders equity | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | $(96,694)$ | $(68,771)$ | $(42,781)$ | $(22,201)$ | 33,104 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 6,952 | 13,857 | 16,081 | 8,428 | 4,616 |
| 1.Payable to investment advisor | 4,144 | 4,879 | 5,009 | 5,297 | 646 |
| 2.Others | 2,808 | 8,978 | 11,072 | 3,131 | 3,970 |
| C.Total assets (C1 to C3) | 210,258 | 245,086 | 273,300 | 286,227 | 337,720 |
| 1.Cash \& bank balances | 7,954 | 70,443 | 36,187 | 5,656 | 14,612 |
| 2.Investments | 195,890 | 172,919 | 232,307 | 280,234 | 321,164 |
| 3.Others | 6,414 | 1,724 | 4,806 | 337 | 1,944 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Income (a to g) | $(126,751)$ | 42,193 | 42,219 | 34,024 | 85,532 |
| a.Markup/interest income | 1,365 | 3,981 | 10,231 | 14,309 | 6,435 |
| b.Dividend income | 13,090 | 10,125 | 12,126 | 11,984 | 20,818 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(98,205)$ | 37,839 | 21,975 | 13,224 | 40,242 |
| e.Net unrealized gain/(loss) on investment | $(43,001)$ | $(9,752)$ | $(2,692)$ | $(5,493)$ | 18,018 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 0 | 0 | 579 | 0 | 19 |
| E.Total expense (E1 to E5) | 7,070 | 13,257 | 13,486 | 12,783 | 10,595 |
| 1.Remuneration to management co-advisor | 4,144 | 4,879 | 5,009 | 5,297 | 6,974 |
| 2.Remuneration to trustees/custodians | 364 | 1,444 | 1,465 | 1,370 | 410 |
| 3.Brokerage-commission /fee | 0 | 0 | 461 | 4,294 | 564 |
| 4.Administrative and general expenses | 2,562 | 6,934 | 6,551 | 1,822 | 2,647 |
| 5.Other | 0 | 0 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | $(133,821)$ | 28,936 | 28,733 | 21,241 | 74,937 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3. Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(797,303)$ | 62,488 | $(34,256)$ | $(30,531)$ | 27,173 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 111.40\% | 66.57\% | 47.05\% | 22.72\% | 68.14\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3. Return on revenue (ROR) (F/D1) | 105.58\% | 68.58\% | 68.06\% | 62.43\% | 87.61\% |
| 4.Return on assets (ROA) (F/C) | -63.65\% | 11.81\% | 10.51\% | 7.42\% | 22.19\% |
| 5.Management expenses (E1/E) | 58.61\% | 36.80\% | 37.14\% | 41.44\% | 65.82\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -4.46 | 0.96 | 0.96 | 0.71 | 2.50 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 3.78\% | 28.74\% | 13.24\% | 1.98\% | 4.33\% |
| 2.Total liabilities to total assets (B/C) | 3.31\% | 5.65\% | 5.88\% | 2.94\% | 1.37\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 142.68\% | 122.41\% | 109.77\% | 104.81\% | 88.83\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 5.96 | 2.16 | -1.19 | -1.44 | 0.36 |


| First Dawood Mutual Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 520,984 | 484,679 | 549,713 | 495,748 | 495,748 |
| 1.Certificate holders equity | 580,750 | 580,750 | 580,750 | 580,750 | 580,750 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | $(59,766)$ | $(96,071)$ | $(31,037)$ | $(85,002)$ | $(85,002)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 4,115 | 2,675 | 4,194 | 7,306 | 7,306 |
| 1.Payable to investment advisor | 1,289 | 768,377 | 935 | 934 | 934 |
| 2.Others | 2,826 | $(765,702)$ | 3,259 | 6,372 | 6,372 |
| C.Total assets (C1 to C3) | 525,099 | 487,354 | 553,907 | 503,054 | 503,054 |
| 1.Cash \& bank balances | 25,610 | 57,811 | 26,310 | 16,807 | 16,807 |
| 2.Investments | 473,076 | 413,327 | 515,057 | 476,041 | 476,041 |
| 3.Others | 26,413 | 16,216 | 12,540 | 10,206 | 10,206 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Income (a to g) | $(198,915)$ | $(17,159)$ | 80,291 | $(19,252)$ | $(19,252)$ |
| a.Markup/interest income | 39,950 | 35,148 | 31,016 | 45,881 | 45,881 |
| b.Dividend income | 11,167 | 11,924 | 9,222 | 7,895 | 7,895 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 0 | 10,144 | $(4,144)$ | $(59,275)$ | $(59,275)$ |
| e.Net unrealized gain/(loss) on investment | $(122,098)$ | $(74,375)$ | 44,197 | $(13,753)$ | $(13,753)$ |
| f.Capital gain | $(127,934)$ | 0 | 0 | 0 | 0 |
| g.Other income | 0 | 0 | 0 | 0 | 0 |
| E.Total expense (E1 to E5) | 20,953 | 19,147 | 15,257 | 15,548 | 15,548 |
| 1.Remuneration to management co-advisor | 17,389 | 13,613 | 10,753 | 10,348 | 10,348 |
| 2.Remuneration to trustees/custodians | 939 | 890 | 903 | 888 | 888 |
| 3.Brokerage-commission /fee | 1,415 | 3,198 | 788 | 1,231 | 1,231 |
| 4.Administrative and general expenses | 1,210 | 1,446 | 2,813 | 3,081 | 3,081 |
| 5.Other | 0 | 0 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | $(219,868)$ | $(36,306)$ | 65,034 | $(34,800)$ | $(34,800)$ |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 58,075 | 58,075 | 58,075 | 58,075 | 58,075 |
| 2.Cash dividend | 0.00\% | 0.00\% | 3.30\% | 0.00\% | 0.00\% |
| 3. Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(9,684)$ | 32,200 | $(31,501)$ | $(9,503)$ | $(9,503)$ |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 125.70\% | 374.33\% | 49.88\% | 379.33\% | 379.33\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3. Return on revenue (ROR) (F/D1) | 110.53\% | 211.59\% | 81.00\% | 180.76\% | 180.76\% |
| 4.Return on assets (ROA) (F/C) | -41.87\% | -7.45\% | 11.74\% | -6.92\% | -6.92\% |
| 5.Management expenses (E1/E) | 82.99\% | 71.10\% | 70.48\% | 66.56\% | 66.56\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -3.79 | -0.63 | 1.12 | -0.60 | -0.60 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 4.88\% | 11.86\% | 4.75\% | 3.34\% | 3.34\% |
| 2.Total liabilities to total assets (B/C) | 0.78\% | 0.55\% | 0.76\% | 1.45\% | 1.45\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 110.60\% | 119.16\% | 104.85\% | 115.44\% | 115.44\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.04 | -0.89 | -0.48 | 0.27 | 0.27 |


| Golden Arrow Selected Stocks Fund Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 831,434 | 968,463 | 767,225 | 763,012 | 761,813 |
| 1.Certificate holders equity | 760,492 | 760,492 | 760,492 | 760,492 | 760,492 |
| 2.Reserves | 9,751 | 6,175 | 6,733 | 2,520 | 1,321 |
| 3.Unappropriated profit/loss | 61,191 | 201,796 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 195,843 | 371,934 | 840,189 |
| B.Total liabilities (B1 + B2) | 13,663 | 13,611 | 49,883 | 25,117 | 55,049 |
| 1.Payable to investment advisor | 1,575 | 2,095 | 2,161 | 1,824 | 2,722 |
| 2.Others | 12,088 | 11,516 | 47,722 | 23,293 | 52,327 |
| C.Total assets (C1 to C3) | 845,097 | 982,074 | 1,012,951 | 1,160,063 | 1,657,051 |
| 1.Cash \& bank balances | 280,115 | 9,898 | 10,047 | 14,569 | 34,468 |
| 2.Investments | 545,849 | 968,766 | 936,117 | 1,136,933 | 1,617,620 |
| 3.Others | 19,133 | 3,410 | 66,787 | 8,561 | 4,963 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | $(374,128)$ | 179,751 | 150,680 | 323,130 | 860,947 |
| a.Markup/interest income | 29,419 | 25,792 | 8,422 | 4,682 | 2,375 |
| b. Dividend income | 39,639 | 43,545 | 48,649 | 54,725 | 69,617 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(238,469)$ | $(64,499)$ | $(10,459)$ | 93,989 | 468,871 |
| f.Capital gain | $(207,810)$ | 174,913 | 102,727 | 169,734 | 320,084 |
| g.Other income | 3,093 | 0 | 1,341 | 0 | 0 |
| E.Total expense (E1 to E5) | 20,631 | 39,146 | 27,349 | 32,965 | 58,076 |
| 1.Remuneration to management co-advisor | 16,560 | 20,095 | 19,661 | 18,157 | 26,342 |
| 2.Remuneration to trustees/custodians | 465 | 705 | 590 | 447 | 885 |
| 3.Brokerage-commission /fee | 1,753 | 5,491 | 598 | 1,994 | 4,297 |
| 4.Administrative and general expenses | 1,853 | 12,855 | 6,500 | 12,367 | 26,552 |
| 5.Other | 0 | 0 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | $(394,759)$ | 140,605 | 123,331 | 290,165 | 802,871 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 152,098 | 152,098 | 152,098 | 152,098 | 152,098 |
| 2.Cash dividend | 0.00\% | 0.00\% | 15.00\% | 24.00\% | 42.00\% |
| 3. Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 234,138 | $(280,172)$ | 127,864 | 117,039 | 350,488 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 118.46\% | 61.43\% | 62.12\% | 81.62\% | 91.64\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 105.51\% | 78.22\% | 81.85\% | 89.80\% | 93.25\% |
| 4.Return on assets (ROA) (F/C) | -46.71\% | 14.32\% | 12.18\% | 25.01\% | 48.45\% |
| 5.Management expenses (E1/E) | 80.27\% | 51.33\% | 71.89\% | 55.08\% | 45.36\% |
| 6. Net assets value per share (A1/G1) | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| 7.Earning per share (F/G1) | -2.60 | 0.92 | 0.81 | 1.91 | 5.28 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 33.15\% | 1.01\% | 0.99\% | 1.26\% | 2.08\% |
| 2.Total liabilities to total assets (B/C) | 1.62\% | 1.39\% | 4.92\% | 2.17\% | 3.32\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 89.99\% | 77.44\% | 75.08\% | 65.56\% | 45.89\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.59 | -1.99 | 1.04 | 0.40 | 0.44 |


| JS Growth Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 2,892,841 | 2,760,140 | 3,180,705 | 3,392,424 | 4,377,876 |
| 1.Certificate holders equity | 3,180,044 | 3,180,044 | 3,180,044 | 3,180,045 | 3,180,045 |
| 2.Reserves | 506,438 | 506,438 | 506,438 | 506,437 | 506,438 |
| 3.Unappropriated profit/loss | $(793,641)$ | $(926,342)$ | $(505,777)$ | $(294,058)$ | 691,393 |
| 4.Others | (469) | 135,436 | $(145,936)$ | $(156,869)$ | $(134,119)$ |
| B.Total liabilities (B1 + B2) | 62,417 | 62,544 | 67,011 | 74,889 | 145,205 |
| 1.Payable to investment advisor | 5,304 | 968 | 714 | 5,888 | 7,122 |
| 2.Others | 57,113 | 61,576 | 66,297 | 69,001 | 138,083 |
| C.Total assets (C1 to C3) | 2,954,789 | 2,958,120 | 3,101,780 | 3,310,444 | 4,388,962 |
| 1.Cash \& bank balances | 704,134 | 738,045 | 82,152 | 844,843 | 153,319 |
| 2.Investments | 2,224,507 | 2,188,255 | 2,863,246 | 2,351,324 | 4,106,968 |
| 3.Others | 26,148 | 31,820 | 156,382 | 114,277 | 128,675 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | $(1,603,098)$ | 171,614 | 733,167 | 582,862 | 1,777,506 |
| a.Markup/interest income | 78,858 | 71,973 | 44,701 | 47,120 | 60,387 |
| b. Dividend income | 155,186 | 117,566 | 184,340 | 216,929 | 183,624 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(840,680)$ | 134,223 | 423,338 | 179,599 | 829,934 |
| e.Net unrealized gain/(loss) on investment | $(996,879)$ | $(153,887)$ | 80,788 | 139,214 | 667,853 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 417 | 1,739 | 0 | 0 | 35,708 |
| E.Total expense (E1 to E5) | 678,459 | 148,063 | 98,287 | 85,387 | 177,680 |
| 1.Remuneration to management co-advisor | 62,198 | 66,425 | 61,817 | 57,693 | 71,456 |
| 2.Remuneration to trustees/custodians | 2,722 | 2,849 | 2,711 | 2,583 | 3,019 |
| 3.Brokerage-commission /fee | 2,954 | 3,155 | 2,936 | 12,476 | 28,455 |
| 4.Administrative and general expenses | 608,230 | 73,243 | 26,875 | 15,379 | 73,958 |
| 5.Other | 2,355 | 2,391 | 3,948 | $(2,744)$ | 792 |
| F.Net income for the year (D1-E) | $(2,281,557)$ | 23,551 | 634,880 | 497,475 | 1,599,826 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 318,004 | 315,696 | 318,004 | 318,005 | 318,005 |
| 2.Cash dividend | 0.00\% | - | - | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | - | - | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 413,864 | 205,891 | $(305,737)$ | 1,044,355 | $(90,169)$ |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 114.60\% | -10.44\% | 68.76\% | 54.70\% | 86.27\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 142.32\% | 13.72\% | 86.59\% | 85.35\% | 90.00\% |
| 4.Return on assets (ROA) (F/C) | -77.22\% | 0.80\% | 20.47\% | 15.03\% | 36.45\% |
| 5.Management expenses (E1/E) | 9.17\% | 44.86\% | 62.89\% | 67.57\% | 40.22\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.07 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -7.17 | 0.07 | 2.00 | 1.56 | 5.03 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 23.83\% | 24.95\% | 2.65\% | 25.52\% | 3.49\% |
| 2.Total liabilities to total assets (B/C) | 2.11\% | 2.11\% | 2.16\% | 2.26\% | 3.31\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 107.62\% | 107.50\% | 102.52\% | 96.06\% | 72.46\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.18 | 8.74 | -0.48 | 2.10 | -0.06 |


| Meezan Balanced Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,147,792 | 1,276,119 | 1,436,138 | 1,479,992 | 1,574,850 |
| 1.Certificate holders equity | 1,200,000 | 1,200,000 | 1,200,000 | 1,200,000 | 1,200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | $(52,208)$ | 76,119 | 236,138 | 279,992 | 374,850 |
| 4.Others | $(4,949)$ | 1,592 | 87,294 | 55,051 | 172,630 |
| B.Total liabilities (B1 + B2) | 18,013 | 24,105 | 18,316 | 24,963 | 57,256 |
| 1.Payable to investment advisor | 4,488 | 2,112 | 2,507 | 2,920 | 3,655 |
| 2.Others | 13,525 | 21,993 | 15,809 | 22,043 | 53,601 |
| C.Total assets (C1 to C3) | 1,160,856 | 1,301,816 | 1,541,748 | 1,560,006 | 1,804,736 |
| 1.Cash \& bank balances | 144,241 | 292,188 | 42,186 | 72,888 | 296,693 |
| 2.Investments | 992,205 | 985,810 | 1,465,941 | 1,470,386 | 1,493,960 |
| 3.Others | 24,410 | 23,818 | 33,621 | 16,732 | 14,083 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | $(117,193)$ | 289,304 | 254,036 | 293,993 | 388,282 |
| a.Markup/interest income | 64,797 | 72,337 | 89,560 | 88,093 | 73,485 |
| b.Dividend income | 46,319 | 60,298 | 56,620 | 55,771 | 67,498 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(129,163)$ | 111,298 | 107,302 | 160,189 | 115,893 |
| e.Net unrealized gain/(loss) on investment | $(99,146)$ | 54,564 | 12,054 | 12,871 | 136,041 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 0 | $(9,193)$ | $(11,500)$ | $(22,931)$ | $(4,635)$ |
| E.Total expense (E1 to E5) | 38,698 | 40,977 | 28,017 | 40,139 | 65,424 |
| 1.Remuneration to management co-advisor | 32,550 | 31,114 | 28,069 | 29,108 | 31,924 |
| 2.Remuneration to trustees/custodians | 1,356 | 1,504 | 1,596 | 1,641 | 1,752 |
| 3.Brokerage-commission/fee | 2,670 | 826 | 220 | 1,018 | 1,033 |
| 4.Administrative and general expenses | 2,122 | 7,533 | $(1,868)$ | 8,372 | 30,715 |
| 5.Other | 0 | 0 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | $(155,891)$ | 248,327 | 226,019 | 253,854 | 322,858 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 |
| 2.Cash dividend | 0.00\% | 15.50\% | 19.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 249,207 | 260,050 | $(182,020)$ | 235,863 | 450,795 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 194.81\% | 54.15\% | 42.46\% | 51.07\% | 63.69\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 133.02\% | 85.84\% | 88.97\% | 86.35\% | 83.15\% |
| 4.Return on assets (ROA) (F/C) | -13.43\% | 19.08\% | 14.66\% | 16.27\% | 17.89\% |
| 5.Management expenses (E1/E) | 84.11\% | 75.93\% | 100.19\% | 72.52\% | 48.80\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | $-1.30$ | 2.07 | 1.88 | 2.12 | 2.69 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 12.43\% | 22.44\% | 2.74\% | 4.67\% | 16.44\% |
| 2.Total liabilities to total assets (B/C) | 1.55\% | 1.85\% | 1.19\% | 1.60\% | 3.17\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 103.37\% | 92.18\% | 77.83\% | 76.92\% | 66.49\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -1.60 | 1.05 | -0.81 | 0.93 | 1.40 |


| NAMCO Balanced Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 721,808 | 671,964 | 757,930 | 782,285 | 916,369 |
| 1.Certificate holders equity | 1,000,000 | 1,000,000 | 1,000,000 | 1,080,000 | 1,102,680 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | $(278,192)$ | $(328,036)$ | $(242,070)$ | $(297,715)$ | $(186,311)$ |
| 4.Others | 0 | 6,197 | 8,277 | 8,536 | 25,144 |
| B.Total liabilities (B1 + B2) | 8,661 | 15,383 | 10,870 | 8,978 | 18,767 |
| 1.Payable to investment advisor | 3,595 | 2,904 | 3,735 | 1,544 | 1,973 |
| 2.Others | 5,066 | 12,479 | 7,135 | 7,434 | 16,794 |
| C.Total assets (C1 to C3) | 730,469 | 693,544 | 777,077 | 799,799 | 960,280 |
| 1.Cash \& bank balances | 24,985 | 126,688 | 171,524 | 70,560 | 191,378 |
| 2.Investments | 625,517 | 557,838 | 597,937 | 545,032 | 654,856 |
| 3.Others | 79,967 | 9,018 | 7,616 | 184,207 | 114,046 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | $(261,998)$ | 136,606 | 113,599 | 60,992 | 179,307 |
| a.Markup/interest income | 27,373 | 37,880 | 38,778 | 31,523 | 10,965 |
| b. Dividend income | 31,339 | 28,629 | 24,130 | 24,849 | 8,165 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d.Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(177,579)$ | $(79,417)$ | $(47,055)$ | $(68,052)$ | $(7,041)$ |
| f.Capital gain | $(94,701)$ | 149,514 | 114,162 | 88,266 | 155,103 |
| g.Other income | $(48,430)$ | 0 | $(16,416)$ | $(15,594)$ | 12,115 |
| E.Total expense (E1 to E5) | 27,558 | 36,450 | 27,632 | 36,637 | 45,223 |
| 1.Remuneration to management co-advisor | 22,832 | 24,423 | 22,689 | 18,576 | 16,986 |
| 2.Remuneration to trustees/custodians | 810 | 773 | 635 | 639 | 679 |
| 3.Brokerage-commission /fee | 0 | 0 | 127 | 11,282 | 12,244 |
| 4.Administrative and general expenses | 3,025 | 5,776 | 3,470 | 5,084 | 13,910 |
| 5.Other | 891 | 5,478 | 711 | 1,056 | 1,404 |
| F.Net income for the year (D1-E) | $(289,556)$ | 100,156 | 85,967 | 24,355 | 134,084 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 100,000 | 100,000 | 100,000 | 108,000 | 110,268 |
| 2.Cash dividend | 0.00\% | 15.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 8.00\% | 2.10\% | 11.10\% |
| 4.Cash generated from operating activities | $(41,409)$ | 216,295 | 45,608 | $(100,964)$ | 120,818 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 122.41\% | 51.31\% | 44.62\% | 7.57\% | 89.33\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3. Return on revenue (ROR) (F/D1) | 110.52\% | 73.32\% | 75.68\% | 39.93\% | 74.78\% |
| 4.Return on assets (ROA) (F/C) | -39.64\% | 14.44\% | 11.06\% | 3.05\% | 13.96\% |
| 5.Management expenses (E1/E) | 82.85\% | 67.00\% | 82.11\% | 50.70\% | 37.56\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -2.90 | 1.00 | 0.86 | 0.23 | 1.22 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 3.42\% | 18.27\% | 22.07\% | 8.82\% | 19.93\% |
| 2.Total liabilities to total assets (B/C) | 1.19\% | 2.22\% | 1.40\% | 1.12\% | 1.95\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 136.90\% | 144.19\% | 128.69\% | 135.03\% | 114.83\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.14 | 2.16 | 0.53 | -4.15 | 0.90 |


| PICIC Growth Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 3,530,357 | 3,944,740 | 4,764,800 | 6,147,936 | 7,358,626 |
| 1.Certificate holders equity | 2,835,000 | 2,835,000 | 2,835,000 | 2,835,000 | 2,835,000 |
| 2.Reserves | 989,777 | 1,419,467 | 1,395,722 | 2,992,500 | 2,992,500 |
| 3.Unappropriated profit/loss | $(294,420)$ | $(309,727)$ | 534,078 | 320,436 | 1,531,126 |
| 4.Others | 2,990,500 | 2,992,500 | 2,992,500 | 1,089,638 | 3,390,801 |
| B.Total liabilities (B1 + B2) | 103,569 | 196,762 | 184,318 | 346,537 | 294,148 |
| 1.Payable to investment advisor | 10,871 | 11,562 | 12,929 | 13,993 | 20,784 |
| 2.Others | 92,698 | 185,200 | 171,389 | 332,544 | 273,364 |
| C.Total assets (C1 to C3) | 6,624,426 | 7,134,002 | 7,941,618 | 7,584,111 | 11,043,575 |
| 1.Cash \& bank balances | 296,840 | 246,157 | 453,731 | 276,495 | 175,873 |
| 2.Investments | 6,281,453 | 6,802,156 | 7,367,007 | 7,059,493 | 10,842,195 |
| 3.Others | 46,133 | 85,689 | 120,880 | 248,123 | 25,507 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | $(2,176,540)$ | 769,108 | 1,420,959 | 732,127 | 2,014,442 |
| a.Markup/interest income | 53,639 | 101,587 | 65,146 | 37,401 | 30,143 |
| b. Dividend income | 442,192 | 244,075 | 460,178 | 415,801 | 449,471 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(673,200)$ | $(480,082)$ | 44,791 | $(53,416)$ | 363,229 |
| f.Capital gain | $(2,013,978)$ | 903,509 | 850,844 | 332,341 | 1,171,599 |
| g.Other income | 14,807 | 19 | 0 | 0 | 0 |
| E.Total expense (E1 to E5) | 166,411 | 206,156 | 198,326 | 222,844 | 307,628 |
| 1.Remuneration to management co-advisor | 134,143 | 151,707 | 155,191 | 141,231 | 166,548 |
| 2.Remuneration to trustees/custodians | 4,729 | 5,168 | 5,255 | 4,906 | 5,546 |
| 3.Brokerage-commission /fee | 0 | 0 | 0 | 31,940 | 41,652 |
| 4.Administrative and general expenses | 23,209 | 44,978 | 33,501 | 50,686 | 124,231 |
| 5.Other | 4,330 | 4,303 | 4,379 | $(5,919)$ | $(30,349)$ |
| F.Net income for the year (D1-E) | $(2,342,951)$ | 562,952 | 1,222,633 | 509,283 | 1,706,814 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 283,500 | 283,500 | 283,500 | 283,500 | 283,500 |
| 2.Cash dividend | 0.00\% | 20.00\% | 38.00\% | 17.50\% | 45.00\% |
| 3. Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(281,691)$ | 511,400 | 560,007 | 539,800 | 389,874 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 122.78\% | 55.06\% | 63.03\% | 38.10\% | 76.19\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 107.65\% | 73.20\% | 86.04\% | 69.56\% | 84.73\% |
| 4.Return on assets (ROA) (F/C) | -35.37\% | 7.89\% | 15.40\% | 6.72\% | 15.46\% |
| 5.Management expenses (E1/E) | 80.61\% | 73.59\% | 78.25\% | 63.38\% | 54.14\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -8.26 | 1.99 | 4.31 | 1.80 | 6.02 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 4.48\% | 3.45\% | 5.71\% | 3.65\% | 1.59\% |
| 2.Total liabilities to total assets (B/C) | 1.56\% | 2.76\% | 2.32\% | 4.57\% | 2.66\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 42.80\% | 39.74\% | 35.70\% | 37.38\% | 25.67\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.12 | 0.91 | 0.46 | 1.06 | 0.23 |


| PICIC Investment Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,677,360 | 1,828,357 | 2,072,994 | 2,942,654 | 3,595,845 |
| 1.Certificate holders equity | 2,841,250 | 2,841,250 | 2,841,250 | 2,841,250 | 2,841,250 |
| 2.Reserves | 225 | 225 | 225 | 984,913 | 984,913 |
| 3.Unappropriated profit/loss | $(1,164,115)$ | $(1,013,118)$ | $(768,481)$ | $(883,509)$ | $(230,318)$ |
| 4.Others | 1,334,801 | 1,499,878 | 1,499,300 | 402,453 | 1,257,271 |
| B.Total liabilities (B1 + B2) | 74,919 | 150,225 | 120,220 | 196,823 | 171,439 |
| 1.Payable to investment advisor | 5,020 | 5,547 | 5,954 | 6,467 | 9,383 |
| 2.Others | 69,899 | 144,678 | 114,266 | 190,356 | 162,056 |
| C.Total assets (C1 to C3) | 3,087,080 | 3,478,460 | 3,692,514 | 3,541,930 | 5,024,555 |
| 1.Cash \& bank balances | 195,804 | 187,823 | 238,064 | 160,891 | 123,250 |
| 2.Investments | 2,852,840 | 3,248,518 | 3,376,328 | 3,267,605 | 4,886,824 |
| 3.Others | 38,436 | 42,119 | 78,122 | 113,434 | 14,481 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Income (a to g) | $(1,187,175)$ | 402,586 | 709,473 | 347,065 | 1,026,485 |
| a.Markup/interest income | 28,938 | 58,058 | 36,871 | 21,276 | 18,160 |
| b. Dividend income | 194,800 | 126,913 | 216,046 | 197,514 | 217,662 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(401,392)$ | $(269,243)$ | (389) | $(28,080)$ | 222,166 |
| f.Capital gain | $(1,017,195)$ | 486,850 | 456,945 | 156,355 | 568,497 |
| g.Other income | 7,674 | 8 | 0 | 0 | 0 |
| E.Total expense (E1 to E5) | 80,206 | 103,545 | 97,438 | 106,937 | 145,994 |
| 1.Remuneration to management co-advisor | 62,426 | 71,816 | 71,887 | 64,904 | 76,458 |
| 2.Remuneration to trustees/custodians | 2,748 | 3,029 | 3,032 | 2,822 | 3,167 |
| 3.Brokerage-commission/fee | 0 | 0 | 0 | 16,120 | 21,253 |
| 4.Administrative and general expenses | 11,700 | 24,805 | 17,736 | 13,507 | 47,631 |
| 5.Other | 3,332 | 3,895 | 4,783 | 9,584 | $(2,515)$ |
| F.Net income for the year (D1-E) | $(1,267,381)$ | 299,041 | 612,035 | 240,128 | 880,491 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 284,125 | 284,125 | 284,125 | 284,125 | 284,125 |
| 2.Cash dividend | 0.00\% | 10.00\% | 20.00\% | 8.00\% | 22.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(227,214)$ | 133,363 | 401,816 | 274,992 | 187,021 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 118.85\% | 54.05\% | 64.35\% | 36.96\% | 77.03\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 106.76\% | 74.28\% | 86.27\% | 69.19\% | 85.78\% |
| 4.Return on assets (ROA) (F/C) | -41.05\% | 8.60\% | 16.58\% | 6.78\% | 17.52\% |
| 5.Management expenses (E1/E) | 77.83\% | 69.36\% | 73.78\% | 60.69\% | 52.37\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -4.46 | 1.05 | 2.15 | 0.85 | 3.10 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 6.34\% | 5.40\% | 6.45\% | 4.54\% | 2.45\% |
| 2.Total liabilities to total assets (B/C) | 2.43\% | 4.32\% | 3.26\% | 5.56\% | 3.41\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 92.04\% | 81.68\% | 76.95\% | 80.22\% | 56.55\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.18 | 0.45 | 0.66 | 1.15 | 0.21 |


| Pak Oman Advantage Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,120,468 | 1,128,690 | 1,136,053 | 1,142,894 | 1,119,364 |
| 1.Certificate holders equity | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | 120,468 | 128,690 | 136,053 | 142,894 | 119,364 |
| 4.Others | $(36,810)$ | $(16,272)$ | $(11,255)$ | $(1,222)$ | 39 |
| B.Total liabilities (B1 + B2) | 7,614 | 9,206 | 10,737 | 11,581 | 13,495 |
| 1.Payable to investment advisor | 6,024 | 3,438 | 2,773 | 1,349 | 1,455 |
| 2.Others | 1,590 | 5,768 | 7,964 | 10,232 | 12,040 |
| C.Total assets (C1 to C3) | 1,091,272 | 1,121,624 | 1,135,535 | 1,153,253 | 1,132,898 |
| 1.Cash \& bank balances | 25,386 | 317,413 | 347,618 | 368,179 | 199,125 |
| 2.Investments | 1,019,328 | 778,421 | 760,974 | 754,189 | 921,703 |
| 3.Others | 46,558 | 25,790 | 26,943 | 30,885 | 12,070 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Income (a to g) | 126,464 | 131,176 | 131,632 | 130,683 | 100,165 |
| a.Markup/interest income | 153,722 | 142,207 | 144,911 | 140,933 | 120,072 |
| b.Dividend income | 0 | 0 | 0 | 0 | 0 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(13,140)$ | $(9,329)$ | $(17,329)$ | (659) | 2,546 |
| e.Net unrealized gain/(loss) on investment | $(14,262)$ | $(1,702)$ | 4,050 | 1,432 | $(8,813)$ |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 144 | 0 | 0 | $(11,023)$ | $(13,640)$ |
| E.Total expense (E1 to E5) | 19,746 | 26,904 | 20,499 | 22,112 | 21,915 |
| 1.Remuneration to management co-advisor | 13,342 | 13,478 | 13,386 | 16,046 | 16,457 |
| 2.Remuneration to trustees/custodians | 1,328 | 1,338 | 1,332 | 1,361 | 1,380 |
| 3.Brokerage-commission/fee | 108 | 210 | 277 | 0 | 0 |
| 4.Administrative and general expenses | 4,759 | 7,531 | 3,265 | 2,433 | 2,436 |
| 5.Other | 209 | 4,347 | 2,239 | 2,272 | 1,642 |
| F.Net income for the year (D1-E) | 106,718 | 104,272 | 111,133 | 108,571 | 78,250 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| 2.Cash dividend | 9.61\% | 10.38\% | 10.17\% | 10.18\% | 7.43\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(114,209)$ | 388,077 | 133,975 | 122,275 | $(67,287)$ |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | -21.55\% | -8.41\% | -10.09\% | -7.84\% | -19.87\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 84.39\% | 79.49\% | 84.43\% | 83.08\% | 78.12\% |
| 4.Return on assets (ROA) (F/C) | 9.78\% | 9.30\% | 9.79\% | 9.41\% | 6.91\% |
| 5.Management expenses (E1/E) | 67.57\% | 50.10\% | 65.30\% | 72.57\% | 75.09\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 1.07 | 1.04 | 1.11 | 1.09 | 0.78 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 2.33\% | 28.30\% | 30.61\% | 31.93\% | 17.58\% |
| 2.Total liabilities to total assets (B/C) | 0.70\% | 0.82\% | 0.95\% | 1.00\% | 1.19\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 91.64\% | 89.16\% | 88.06\% | 86.71\% | 88.27\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -1.07 | 3.72 | 1.21 | 1.13 | -0.86 |


| Safeway Mutual Fund Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 533,528 | 682,498 | 661,979 | 768,168 | 1,149,666 |
| 1.Certificate holders equity | 544,500 | 544,500 | 544,500 | 544,500 | 544,500 |
| 2.Reserves | $(6,435)$ | 33,000 | 33,000 | 33,000 | 33,000 |
| 3.Unappropriated profit/loss | $(4,537)$ | 104,998 | 84,479 | 190,668 | 572,166 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 1,934 | 2,252 | 2,338 | 2,737 | 28,749 |
| 1.Payable to investment advisor | 915 | 1,129 | 1,118 | 1,464 | 2,477 |
| 2.Others | 1,019 | 1,123 | 1,220 | 1,273 | 26,272 |
| C.Total assets (C1 to C3) | 535,462 | 684,750 | 664,317 | 770,905 | 1,178,415 |
| 1.Cash \& bank balances | 1,381 | 100,373 | 995 | 60,637 | 60,184 |
| 2.Investments | 529,901 | 579,764 | 658,398 | 704,901 | 1,113,702 |
| 3.Others | 4,180 | 4,613 | 4,924 | 5,367 | 4,529 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Income (a to g) | $(170,271)$ | 130,886 | 95,835 | 185,529 | 487,143 |
| a.Markup/interest income | 1,731 | 389 | 12,249 | 3,165 | 3,349 |
| b.Dividend income | 24,816 | 18,558 | 27,177 | 38,518 | 48,132 |
| c. Income from future transactions | 3,566 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(112,820)$ | 148,272 | 45,539 | 29,010 | 93,057 |
| e.Net unrealized gain/(loss) on investment | $(89,352)$ | $(47,083)$ | 10,845 | 114,836 | 342,605 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 1,788 | 10,750 | 25 | 0 | 0 |
| E.Total expense (E1 to E5) | 55,308 | 21,351 | 17,255 | 18,356 | 26,692 |
| 1.Remuneration to management co-advisor | 11,812 | 14,119 | 13,800 | 14,893 | 21,627 |
| 2.Remuneration to trustees/custodians | 804 | 687 | 613 | 651 | 859 |
| 3.Brokerage-commission/fee | 573 | 671 | 656 | 1,016 | 1,890 |
| 4.Administrative and general expenses | 41,950 | 5,864 | 2,186 | 1,796 | 2,316 |
| 5.Other | 169 | 10 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | $(225,579)$ | 109,535 | 78,580 | 167,173 | 460,451 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 54,450 | 54,450 | 54,450 | 54,450 | 54,450 |
| 2.Cash dividend | 0.00\% | 18.20\% | - | 0.00\% | 0.00\% |
| 3. Stock dividend/bonus shares | 0.00\% | 0.00\% | - | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(9,069)$ | 98,992 | $(99,378)$ | 59,642 | (453) |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 115.59\% | 85.52\% | 58.86\% | 77.53\% | 89.43\% |
| 2.Trading income (D1c/D1) | -2.09\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3. Return on revenue (ROR) (F/D1) | 132.48\% | 83.69\% | 82.00\% | 90.11\% | 94.52\% |
| 4.Return on assets (ROA) (F/C) | -42.13\% | 16.00\% | 11.83\% | 21.69\% | 39.07\% |
| 5.Management expenses (E1/E) | 21.36\% | 66.13\% | 79.98\% | 81.13\% | 81.02\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -4.14 | 2.01 | 1.44 | 3.07 | 8.46 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 0.26\% | 14.66\% | 0.15\% | 7.87\% | 5.11\% |
| 2.Total liabilities to total assets (B/C) | 0.36\% | 0.33\% | 0.35\% | 0.36\% | 2.44\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 101.69\% | 79.52\% | 81.96\% | 70.63\% | 46.21\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.04 | 0.90 | -1.26 | 0.36 | 0.00 |


| Tri-Star Mutual Fund Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 20,921 | 24,006 | 26,659 | 25,990 | 40,913 |
| 1.Certificate holders equity | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | $(29,079)$ | $(25,994)$ | $(23,341)$ | $(24,010)$ | $(9,087)$ |
| 4.Others | 1,166 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 3,188 | 3,398 | 4,081 | 4,816 | 5,506 |
| 1.Payable to investment advisor | 2,049 | 2,047 | 2,551 | 3,389 | 3,939 |
| 2.Others | 1,139 | 1,351 | 1,530 | 1,427 | 1,567 |
| C.Total assets (C1 to C3) | 25,275 | 27,404 | 30,740 | 30,806 | 46,419 |
| 1.Cash \& bank balances | 7 | 38 | 7 | 5 | 2 |
| 2.Investments | 24,967 | 26,734 | 30,100 | 30,169 | 45,298 |
| 3.Others | 301 | 632 | 633 | 632 | 1,119 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Income (a to g) | $(14,613)$ | 3,808 | 3,414 | 90 | 15,978 |
| a.Markup/interest income | 0 | 0 | 0 | 0 | 0 |
| b. Dividend income | 119 | 375 | 48 | 21 | 22 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(14,732)$ | 0 | 0 | 0 | 0 |
| f.Capital gain | 0 | 3,433 | 3,366 | 700 | 14,485 |
| g.Other income | 0 | 0 | 0 | (631) | 1,471 |
| E.Total expense (E1 to E5) | 696 | 724 | 766 | 759 | 1,055 |
| 1.Remuneration to management co-advisor | 502 | 503 | 532 | 521 | 681 |
| 2.Remuneration to trustees/custodians | 30 | 30 | 30 | 30 | 30 |
| 3.Brokerage-commission /fee | 0 | 35 | 45 | 0 | 0 |
| 4.Administrative and general expenses | 163 | 156 | 159 | 208 | 344 |
| 5.Other | 1 | 0 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | $(15,309)$ | 3,084 | 2,648 | (669) | 14,923 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 530 | 214 | (761) | (24) | (852) |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 100.81\% | 90.15\% | 98.59\% | 76.67\% | 99.86\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3. Return on revenue (ROR) (F/D1) | 104.76\% | 80.99\% | 77.56\% | -743.33\% | 93.40\% |
| 4.Return on assets (ROA) (F/C) | -60.57\% | 11.25\% | 8.61\% | -2.17\% | 32.15\% |
| 5.Management expenses (E1/E) | 72.13\% | 69.48\% | 69.45\% | 68.64\% | 64.55\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -3.06 | 0.62 | 0.53 | -0.13 | 2.98 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 0.03\% | 0.14\% | 0.02\% | 0.02\% | 0.00\% |
| 2.Total liabilities to total assets (B/C) | 12.61\% | 12.40\% | 13.28\% | 15.63\% | 11.86\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 197.82\% | 182.46\% | 162.65\% | 162.31\% | 107.71\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.03 | 0.07 | -0.29 | 0.04 | -0.06 |

## Modaraba Companies

## Performance at a Glance

Modaraba Companies performed well during FY13. Total assets increased from Rs. 29.5 billion in FY12 to Rs 31.8 billion in FY13 showing an increase of 7.6 percent over FY12. Total equity witnessed an increase of 7.6 percent in FY13 over FY12. Profit before and after tax increased by 60.9 percent \& 69.1 percent respectively in FY13 over FY12.

## Analysis of Balance Sheet Components

All major components of the balance sheet, i.e., assets, liabilities, and certificate holders' equity witnessed increases in FY13 over FY12. Total equity increased from Rs 12.8 billion in FY12 to Rs 13.7 billion in FY13 showing an increase of 7.6 percent. Total assets at Rs 31.8 billion in FY13 increase from 29.5 billion in FY12 showing an increase of 7.6 percent in FY13. Reserves decreased by 5.0 percent during FY13. In absolute terms, the amount of reserves
 decreased from Rs. 5.1 billion in FY12 to Rs. 4.9 billion in FY13. The total certificate capital increased by 8.4 percent in FY13 over FY12. Long-term investments increased from Rs 3.3 billion in FY12 to Rs. 3.8 billion in FY13.

## Profitability and Operating Efficiency

Gross revenue increased from Rs 6.8 billion in FY12 to Rs 7.6 billion in FY13 recording an increase of 10.8 percent, operating expenses also increased by 29.5 percent in FY13 over FY12. Operating profit increased from Rs 5.1 billion in FY12 to Rs 5.4 billion in FY13 i.e. an increase of 4.5 percent. Profit before tax increased to Rs 2.1 billion in FY13 as compared to Rs 1.3 billion in

FY12, recording an increase of 53.4 percent. Similarly, profit after tax also increased from Rs 1.3 billion in FY12 to Rs 2.0 billion in FY13 registering an increase of around 55.5 percent.

Return on assets (ROA), return on equity (ROE) and Return on capital employed (ROCE) witnessed increases in FY13 over FY12. ROA increased from 4.43 percent in FY12 to 6.40 percent in FY13. ROE increased from 10.24 percent to 14.78 percent in FY13. Similarly, (ROCE) also increased from 7.93 percent to 11.27 percent in FY13 over FY12. Breakup value per
 certificate marginally increased from Rs 12.90 per certificate in FY12 to Rs. 12.91 per certificate in FY13.


| Allied Rental Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 871,680 | 1,059,652 | 1,212,946 | 1,572,838 | 2,127,730 |
| 1.Certificate capital | 600,000 | 600,000 | 600,000 | 750,000 | 975,000 |
| 2.Reserves | 177,942 | 316,928 | 461,075 | 560,471 | 801,403 |
| 3.Unappropriated profit | 93,738 | 142,724 | 151,871 | 262,367 | 351,327 |
| 4.Others | 90,000 | 90,000 | 90,000 | 90,000 | 225,000 |
| B.Total liabilities (B1 + B2) | 311,177 | 361,219 | 807,850 | 1,048,232 | 2,086,847 |
| 1.Current liabilities | 203,400 | 316,634 | 658,070 | 644,908 | 1,353,271 |
| 2.Non-current liabilities | 107,777 | 44,585 | 149,780 | 403,324 | 733,576 |
| C.Total assets (C1+C2) | 1,272,857 | 1,510,871 | 2,110,796 | 2,711,070 | 4,439,577 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 182,703 | 204,600 | 228,460 | 352,993 | 587,197 |
| a.Cash and banks balances | 34,979 | 87,624 | 61,489 | 82,612 | 205,049 |
| b.Other current assets | 147,724 | 116,976 | 166,971 | 270,381 | 382,148 |
| 2.Non-current assets ( $a+b+c$ ) | 1,090,154 | 1,306,271 | 1,882,336 | 2,358,077 | 3,852,380 |
| a.Fixed assets | 980,382 | 1,219,700 | 1,799,334 | 2,187,223 | 3,729,891 |
| b.Long-term investments | 83,642 | 68,278 | 62,051 | 54,607 | 0 |
| c.Other non-current assets | 26,130 | 18,293 | 20,951 | 116,247 | 122,489 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 633,335 | 829,397 | 1,033,739 | 1,543,919 | 2,139,199 |
| 2.Operating expenses | 383,415 | 491,197 | 654,912 | 948,701 | 1,331,441 |
| 3.Operating profit | 249,920 | 338,200 | 378,827 | 595,218 | 807,758 |
| 4.Modaraba co's management fees | 0 | 8,597 | 7,392 | 4,988 | 6,319 |
| 5.Profit/(loss) before taxation | 176,141 | 277,973 | 288,294 | 498,792 | 631,864 |
| 6.Profit/(loss) after taxation | 176,141 | 277,973 | 288,294 | 498,792 | 631,864 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 60,000 | 60,000 | 60,000 | 75,000 | 97,500 |
| 2.Cash dividend | 15.00\% | 22.50\% | 23.00\% | 30.00\% | 30.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 25.00\% | 10.00\% | 5.00\% |
| 4.Cash generated from operating activities | 275,140 | 530,059 | 868,757 | 594,884 | 1,306,133 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 20.21\% | 26.23\% | 23.77\% | 31.71\% | 29.70\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 16.47\% | 23.28\% | 19.85\% | 24.14\% | 20.47\% |
| 3.Return on assets (ROA) (D6/C) | 13.84\% | 18.40\% | 13.66\% | 18.40\% | 14.23\% |
| 4.Return on revenue (D6/D1) | 27.81\% | 33.52\% | 27.89\% | 32.31\% | 29.54\% |
| 5.Operating expenses to net income (D2/D6) | 217.68\% | 176.71\% | 227.17\% | 190.20\% | 210.72\% |
| 6.Management expenses (D4/D2) | 0.00\% | 1.75\% | 1.13\% | 0.53\% | 0.47\% |
| 7.Earning Per Certificate (D6/E1) | 2.94 | 4.63 | 4.80 | 6.65 | 6.48 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.90 | 0.65 | 0.35 | 0.55 | 0.43 |
| 2.Total liabilities to total assets (B/C) (times) | 0.24 | 0.24 | 0.38 | 0.39 | 0.47 |
| 3.Long term investment to total assets (C2b/C) | 6.57\% | 4.52\% | 2.94\% | 2.01\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 68.48\% | 70.14\% | 57.46\% | 58.02\% | 47.93\% |
| 2.Break up value per certificate (A/E1) | 14.53 | 17.66 | 20.22 | 20.97 | 21.82 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.56 | 1.91 | 3.01 | 1.19 | 2.07 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.35 | 1.67 | 1.32 | 0.92 | 0.97 |


| B.F. Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 91,058 | 94,461 | 111,953 | 106,988 | 105,225 |
| 1.Certificate capital | 68,320 | 68,320 | 75,152 | 75,152 | 75,152 |
| 2.Reserves | 16,212 | 17,232 | 23,354 | 25,856 | 26,746 |
| 3.Unappropriated profit | 6,526 | 8,909 | 13,447 | 5,980 | 3,327 |
| 4.Others | 557 | 7,760 | 15,552 | 8,340 | 17,746 |
| B.Total liabilities (B1 + B2) | 8,688 | 2,439 | 5,959 | 5,387 | 5,535 |
| 1.Current liabilities | 8,521 | 2,193 | 2,930 | 2,329 | 4,993 |
| 2.Non-current liabilities | 167 | 246 | 3,029 | 3,058 | 542 |
| C.Total assets (C1+C2) | 100,303 | 104,660 | 133,464 | 120,715 | 128,506 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 99,061 | 103,685 | 118,469 | 111,033 | 124,726 |
| a.Cash and banks balances | 15,491 | 8,008 | 17,645 | 11,958 | 3,813 |
| b.Other current assets | 83,570 | 95,677 | 100,824 | 99,075 | 120,913 |
| 2.Non-current assets ( $a+b+c$ ) | 1,242 | 975 | 14,995 | 9,682 | 3,780 |
| a.Fixed assets | 1,202 | 935 | 14,955 | 9,642 | 3,740 |
| b.Long-term investments | 40 | 40 | 40 | 40 | 40 |
| c.Other non-current assets | 0 | 0 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 14,473 | 11,913 | 29,489 | 16,006 | 12,436 |
| 2.Operating expenses | 2,201 | 2,523 | 2,955 | 3,532 | 4,138 |
| 3.Operating profit | 12,272 | 9,390 | 26,534 | 12,474 | 8,298 |
| 4.Modaraba co's management fees | 811 | 624 | 2,263 | 731 | 252 |
| 5.Profit/(loss) before taxation | 7,064 | 5,438 | 20,369 | 6,583 | 2,226 |
| 6.Profit/(loss) after taxation | 3,679 | 3,403 | 17,491 | 6,307 | 1,995 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 6,832 | 6,832 | 7,515 | 7,515 | 7,515 |
| 2.Cash dividend | 0.00\% | 0.00\% | 15.00\% | 5.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 10.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(1,307)$ | $(13,710)$ | 9,767 | 10,214 | 10,243 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 4.04\% | 3.60\% | 15.62\% | 5.90\% | 1.90\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 7.70\% | 5.31\% | 15.60\% | 5.56\% | 1.80\% |
| 3.Return on assets (ROA) (D6/C) | 3.67\% | 3.25\% | 13.11\% | 5.22\% | 1.55\% |
| 4.Return on revenue (D6/D1) | 25.42\% | 28.57\% | 59.31\% | 39.40\% | 16.04\% |
| 5.Operating expenses to net income (D2/D6) | 59.83\% | 74.14\% | 16.89\% | 56.00\% | 207.42\% |
| 6.Management expenses (D4/D2) | 36.85\% | 24.73\% | 76.58\% | 20.70\% | 6.09\% |
| 7.Earning Per Certificate (D6/E1) | 0.54 | 0.50 | 2.33 | 0.84 | 0.27 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 11.63 | 47.28 | 40.43 | 47.67 | 24.98 |
| 2.Total liabilities to total assets ( $\mathrm{B} / \mathrm{C}$ ) (times) | 0.09 | 0.02 | 0.04 | 0.04 | 0.04 |
| 3.Long term investment to total assets (C2b/C) | 0.04\% | 0.04\% | 0.03\% | 0.03\% | 0.03\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 90.78\% | 90.26\% | 83.88\% | 88.63\% | 81.88\% |
| 2.Break up value per certificate (A/E1) | 13.33 | 13.83 | 14.90 | 14.24 | 14.00 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.36 | -4.03 | 0.56 | 1.62 | 5.13 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.15 | -6.25 | 3.33 | 4.39 | 2.05 |


| B.R.R. Guardian Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 823,262 | 662,028 | 703,731 | 713,402 | 752,763 |
| 1.Certificate capital | 780,462 | 780,462 | 780,462 | 780,462 | 780,462 |
| 2.Reserves | 544,522 | 544,522 | 565,374 | 523,824 | 550,351 |
| 3.Unappropriated profit | $(501,722)$ | $(662,956)$ | $(642,105)$ | $(590,884)$ | $(578,050)$ |
| 4.Others | $(82,842)$ | $(29,134)$ | 28,952 | 59,403 | 49,298 |
| B.Total liabilities (B1 + B2) | 2,266,700 | 3,010,180 | 2,234,116 | 2,270,746 | 2,209,592 |
| 1.Current liabilities | 1,104,517 | 1,976,529 | 1,085,777 | 1,323,147 | 1,018,885 |
| 2.Non-current liabilities | 1,162,183 | 1,033,651 | 1,148,339 | 947,599 | 1,190,707 |
| C.Total assets (C1+C2) | 3,007,120 | 3,643,074 | 2,966,799 | 3,043,551 | 3,011,653 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,032,099 | 1,750,439 | 1,180,460 | 1,209,091 | 1,235,925 |
| a.Cash and banks balances | 66,288 | 105,242 | 121,699 | 231,630 | 395,169 |
| b.Other current assets | 965,811 | 1,645,197 | 1,058,761 | 977,461 | 840,756 |
| 2.Non-current assets ( $a+b+c$ ) | 1,975,021 | 1,892,635 | 1,786,339 | 1,834,460 | 1,775,728 |
| a.Fixed assets | 505,989 | 289,635 | 578,976 | 183,568 | 207,926 |
| b.Long-term investments | 163,297 | 593,777 | 662,676 | 1,204,702 | 1,234,272 |
| c.Other non-current assets | 1,305,735 | 1,009,223 | 544,687 | 446,190 | 333,530 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 557,006 | 611,108 | 614,992 | 418,193 | 401,997 |
| 2.Operating expenses | 99,113 | 102,281 | 109,303 | 109,743 | 100,646 |
| 3.Operating profit | 457,893 | 508,827 | 505,689 | 308,450 | 301,351 |
| 4.Modaraba co's management fees | 0 | 0 | 4,728 | 3,369 | 6,165 |
| 5.Profit/(loss) before taxation | $(502,748)$ | $(161,234)$ | 41,703 | 29,182 | 53,410 |
| 6.Profit/(loss) after taxation | $(502,748)$ | $(161,234)$ | 41,703 | 29,182 | 53,410 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 78,046 | 78,046 | 78,046 | 78,046 | 78,046 |
| 2.Cash dividend | 0.00\% | 0.00\% | 2.50\% | 1.80\% | 3.10\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 497,007 | 421,836 | 321,609 | 285,403 | 204,641 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -61.07\% | -24.35\% | 5.93\% | 4.09\% | 7.10\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -26.42\% | -9.67\% | 2.22\% | 1.70\% | 2.68\% |
| 3.Return on assets (ROA) (D6/C) | -16.72\% | -4.43\% | 1.41\% | 0.96\% | 1.77\% |
| 4.Return on revenue (D6/D1) | -90.26\% | -26.38\% | 6.78\% | 6.98\% | 13.29\% |
| 5.Operating expenses to net income (D2/D6) | -19.71\% | -63.44\% | 262.10\% | 376.06\% | 188.44\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 4.33\% | 3.07\% | 6.13\% |
| 7.Earning Per Certificate (D6/E1) | -6.44 | -2.07 | 0.53 | 0.37 | 0.68 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.93 | 0.89 | 1.09 | 0.91 | 1.21 |
| 2.Total liabilities to total assets (B/C) (times) | 0.75 | 0.83 | 0.75 | 0.75 | 0.73 |
| 3.Long term investment to total assets (C2b/C) | 5.43\% | 16.30\% | 22.34\% | 39.58\% | 40.98\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 27.38\% | 18.17\% | 23.72\% | 23.44\% | 25.00\% |
| 2.Break up value per certificate (A/E1) | 10.55 | 8.48 | 9.02 | 9.14 | 9.65 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.99 | -2.62 | 7.71 | 9.78 | 3.83 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.45 | 0.21 | 0.30 | 0.22 | 0.20 |


| Crescent Standard Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 110,902 | 115,926 | 118,552 | 122,143 | 124,987 |
| 1.Certificate capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 5,438 | 7,950 | 10,463 | 13,363 | 15,874 |
| 3.Unappropriated profit | $(94,536)$ | $(92,024)$ | $(91,911)$ | $(91,220)$ | $(90,887)$ |
| 4.Others | (630) | (896) | $(1,001)$ | 18 | (216) |
| B.Total liabilities (B1 + B2) | 23,179 | 44,101 | 30,688 | 35,759 | 35,804 |
| 1.Current liabilities | 23,179 | 43,951 | 24,510 | 26,032 | 29,470 |
| 2.Non-current liabilities | 0 | 150 | 6,178 | 9,727 | 6,334 |
| C.Total assets (C1+C2) | 133,451 | 159,131 | 148,239 | 157,920 | 160,575 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 133,451 | 134,649 | 96,730 | 101,137 | 114,374 |
| a.Cash and banks balances | 16,490 | 20,812 | 20,645 | 34,244 | 59,447 |
| b.Other current assets | 116,961 | 113,837 | 76,085 | 66,893 | 54,927 |
| 2.Non-current assets ( $a+b+c$ ) | 0 | 24,482 | 51,509 | 56,783 | 46,201 |
| a.Fixed assets | 0 | 2,285 | 25,864 | 35,096 | 27,286 |
| b.Long-term investments | 0 | 22,197 | 25,645 | 21,687 | 18,915 |
| c.Other non-current assets | 0 | 0 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 4,218 | 15,068 | 23,983 | 23,768 | 27,304 |
| 2.Operating expenses | 1,919 | 5,983 | 5,242 | 5,494 | 7,646 |
| 3.Operating profit | 2,299 | 9,085 | 18,741 | 18,274 | 19,658 |
| 4.Modaraba co's management fees | 196 | 558 | 570 | 692 | 675 |
| 5.Profit/(loss) before taxation | 1,762 | 5,024 | 5,026 | 5,991 | 5,845 |
| 6.Profit/(loss) after taxation | 1,762 | 5,024 | 5,026 | 5,991 | 5,845 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 1.20\% | 1.20\% | 1.50\% | 1.50\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 32,502 | 19,282 | 6,683 | 27,467 | 11,062 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 1.59\% | 4.33\% | 4.24\% | 4.90\% | 4.68\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 1.60\% | 4.36\% | 4.06\% | 4.54\% | 4.46\% |
| 3. Return on assets (ROA) (D6/C) | 1.32\% | 3.16\% | 3.39\% | 3.79\% | 3.64\% |
| 4.Return on revenue (D6/D1) | 41.77\% | 33.34\% | 20.96\% | 25.21\% | 21.41\% |
| 5.Operating expenses to net income (D2/D6) | 108.91\% | 119.09\% | 104.30\% | 91.70\% | 130.81\% |
| 6.Management expenses (D4/D2) | 10.21\% | 9.33\% | 10.87\% | 12.60\% | 8.83\% |
| 7.Earning Per Certificate (D6/E1) | 0.09 | 0.25 | 0.25 | 0.30 | 0.29 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 5.76 | 3.06 | 3.95 | 3.89 | 3.88 |
| 2.Total liabilities to total assets (B/C) (times) | 0.17 | 0.28 | 0.21 | 0.23 | 0.22 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 13.95\% | 17.30\% | 13.73\% | 11.78\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 83.10\% | 72.85\% | 79.97\% | 77.34\% | 77.84\% |
| 2.Break up value per certificate (A/E1) | 5.55 | 5.80 | 5.93 | 6.11 | 6.25 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 18.45 | 3.84 | 1.33 | 4.58 | 1.89 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.40 | 0.44 | 0.27 | 1.06 | 0.38 |


| First Al-Noor Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 296,968 | 308,442 | 328,213 | 329,985 | 323,902 |
| 1.Certificate capital | 210,000 | 210,000 | 210,000 | 210,000 | 210,000 |
| 2.Reserves | 80,970 | 83,677 | 96,334 | 100,977 | 103,177 |
| 3.Unappropriated profit | 5,998 | 14,765 | 21,879 | 19,008 | 10,725 |
| 4.Others | $(17,272)$ | $(1,568)$ | $(2,073)$ | $(1,326)$ | (349) |
| B.Total liabilities (B1 + B2) | 21,844 | 23,995 | 23,293 | 25,638 | 35,929 |
| 1.Current liabilities | 13,418 | 17,674 | 17,560 | 17,730 | 20,569 |
| 2.Non-current liabilities | 8,426 | 6,321 | 5,733 | 7,908 | 15,360 |
| C.Total assets (C1+C2) | 301,540 | 330,869 | 349,433 | 354,297 | 359,482 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 204,296 | 253,921 | 264,975 | 264,613 | 269,694 |
| a.Cash and banks balances | 24,483 | 11,400 | 10,284 | 15,728 | 29,308 |
| b.Other current assets | 179,813 | 242,521 | 254,691 | 248,885 | 240,386 |
| 2.Non-current assets ( $a+b+c$ ) | 97,244 | 76,948 | 84,458 | 89,684 | 89,788 |
| a.Fixed assets | 42,064 | 43,338 | 34,944 | 65,809 | 76,526 |
| b.Long-term investments | 29,295 | 18,598 | 20,767 | 20,021 | 9,423 |
| c.Other non-current assets | 25,885 | 15,012 | 28,747 | 3,854 | 3,839 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 65,620 | 63,893 | 45,015 | 39,647 | 34,575 |
| 2.Operating expenses | 11,722 | 13,925 | 19,473 | 17,186 | 25,561 |
| 3.Operating profit | 53,898 | 49,968 | 25,542 | 22,461 | 9,014 |
| 4.Modaraba co's management fees | 508 | 316 | 3,405 | 2,168 | 1,265 |
| 5.Profit/(loss) before taxation | 4,572 | 11,267 | 30,047 | 19,131 | 11,162 |
| 6.Profit/(loss) after taxation | 4,205 | 11,035 | 29,892 | 18,219 | 10,996 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 21,000 | 21,000 | 21,000 | 21,000 | 21,000 |
| 2.Cash dividend | 0.00\% | 5.00\% | 8.00\% | 8.00\% | 5.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 74,367 | $(9,158)$ | 53,269 | 106,311 | 106,311 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 1.42\% | 3.58\% | 9.11\% | 5.52\% | 3.39\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 1.59\% | 3.60\% | 9.05\% | 5.68\% | 3.29\% |
| 3.Return on assets (ROA) (D6/C) | 1.39\% | 3.34\% | 8.55\% | 5.14\% | 3.06\% |
| 4.Return on revenue (D6/D1) | 6.41\% | 17.27\% | 66.40\% | 45.95\% | 31.80\% |
| 5.Operating expenses to net income (D2/D6) | 278.76\% | 126.19\% | 65.14\% | 94.33\% | 232.46\% |
| 6.Management expenses (D4/D2) | 4.33\% | 2.27\% | 17.49\% | 12.61\% | 4.95\% |
| 7.Earning Per Certificate (D6/E1) | 0.20 | 0.53 | 1.42 | 0.87 | 0.52 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 15.23 | 14.37 | 15.09 | 14.92 | 13.11 |
| 2.Total liabilities to total assets (B/C) (times) | 0.07 | 0.07 | 0.07 | 0.07 | 0.10 |
| 3.Long term investment to total assets (C2b/C) | 9.72\% | 5.62\% | 5.94\% | 5.65\% | 2.62\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 98.48\% | 93.22\% | 93.93\% | 93.14\% | 90.10\% |
| 2.Break up value per certificate (A/E1) | 14.14 | 14.69 | 15.63 | 15.71 | 15.42 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 17.69 | -0.83 | 1.78 | 5.84 | 9.67 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 5.54 | -0.52 | 3.03 | 6.00 | 5.17 |


| First Constellation Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 65,069 | 67,185 | 69,592 | 69,592 | 69,592 |
| 1.Certificate capital | 64,625 | 64,625 | 64,625 | 64,625 | 64,625 |
| 2.Reserves | 5,928 | 6,350 | 6,832 | 6,832 | 6,832 |
| 3.Unappropriated profit | $(5,484)$ | $(3,790)$ | $(1,865)$ | $(1,865)$ | $(1,865)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 6,277 | 7,254 | 4,386 | 4,386 | 4,386 |
| 1.Current liabilities | 6,277 | 6,939 | 4,063 | 4,063 | 4,063 |
| 2.Non-current liabilities | 0 | 315 | 323 | 323 | 323 |
| C.Total assets (C1+C2) | 71,346 | 74,439 | 73,978 | 73,978 | 73,978 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 38,238 | 41,255 | 40,881 | 40,881 | 40,881 |
| a.Cash and banks balances | 86 | 240 | 1,084 | 1,084 | 1,084 |
| b.Other current assets | 38,152 | 41,015 | 39,797 | 39,797 | 39,797 |
| 2.Non-current assets ( $a+b+c$ ) | 33,108 | 33,184 | 33,097 | 33,097 | 33,097 |
| a.Fixed assets | 108 | 70 | 39 | 39 | 39 |
| b.Long-term investments | 33,000 | 33,000 | 33,000 | 33,000 | 33,000 |
| c.Other non-current assets | 0 | 114 | 58 | 58 | 58 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 3,854 | 6,457 | 7,271 | 7,271 | 7,271 |
| 2.Operating expenses | 4,227 | 4,903 | 5,874 | 5,874 | 5,874 |
| 3.Operating profit | (373) | 1,554 | 1,397 | 1,397 | 1,397 |
| 4.Modaraba co's management fees | 0 | 222 | 247 | 247 | 247 |
| 5.Profit/(loss) before taxation | $(4,987)$ | 2,223 | 2,472 | 2,472 | 2,472 |
| 6.Profit/(loss) after taxation | $(4,987)$ | 2,118 | 2,405 | 2,405 | 2,405 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 6,462 | 6,462 | 6,462 | 6,462 | 6,462 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 7,897 | 162 | 1,929 | 1,929 | 1,929 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -7.66\% | 3.15\% | 3.46\% | 3.46\% | 3.46\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -7.66\% | 3.29\% | 3.54\% | 3.54\% | 3.54\% |
| 3.Return on assets (ROA) (D6/C) | -6.99\% | 2.85\% | 3.25\% | 3.25\% | 3.25\% |
| 4.Return on revenue (D6/D1) | -129.40\% | 32.80\% | 33.08\% | 33.08\% | 33.08\% |
| 5.Operating expenses to net income (D2/D6) | -84.76\% | 231.49\% | 244.24\% | 244.24\% | 244.24\% |
| 6.Management expenses (D4/D2) | 0.00\% | 4.53\% | 4.20\% | 4.20\% | 4.20\% |
| 7.Earning Per Certificate (D6/E1) | -0.77 | 0.33 | 0.37 | 0.37 | 0.37 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 6.09 | 5.95 | 10.06 | 10.06 | 10.06 |
| 2.Total liabilities to total assets (B/C) (times) | 0.09 | 0.10 | 0.06 | 0.06 | 0.06 |
| 3.Long term investment to total assets ( $\mathrm{C} 2 \mathrm{~b} / \mathrm{C}$ ) | 46.25\% | 44.33\% | 44.61\% | 44.61\% | 44.61\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 91.20\% | 90.26\% | 94.07\% | 94.07\% | 94.07\% |
| 2.Break up value per certificate (A/E1) | 10.07 | 10.40 | 10.77 | 10.77 | 10.77 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -1.58 | 0.08 | 0.80 | 0.80 | 0.80 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.26 | 0.02 | 0.47 | 0.47 | 0.47 |


| First Elite Capital Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 112,550 | 117,680 | 124,042 | 128,065 | 133,685 |
| 1.Certificate capital | 113,400 | 113,400 | 113,400 | 113,400 | 113,400 |
| 2.Reserves | (850) | 4,280 | 10,642 | 14,665 | 20,285 |
| 3.Unappropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 32,568 | 37,344 | 44,098 | 58,747 | 59,790 |
| 1.Current liabilities | 14,290 | 15,150 | 9,358 | 15,501 | 19,252 |
| 2.Non-current liabilities | 18,278 | 22,194 | 34,740 | 43,246 | 40,538 |
| C.Total assets (C1+C2) | 145,118 | 155,024 | 168,140 | 186,812 | 193,475 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 47,099 | 49,915 | 59,789 | 55,774 | 74,245 |
| a.Cash and banks balances | 10,439 | 6,480 | 16,825 | 13,630 | 24,481 |
| b.Other current assets | 36,660 | 43,435 | 42,964 | 42,144 | 49,764 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 98,019 | 105,109 | 108,351 | 131,038 | 119,230 |
| a.Fixed assets | 76,962 | 84,430 | 96,077 | 120,619 | 119,230 |
| b.Long-term investments | 21,057 | 20,679 | 12,274 | 10,419 | 0 |
| c.Other non-current assets | - | - | - | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 41,064 | 48,178 | 53,703 | 59,346 | 61,784 |
| 2.Operating expenses | 11,123 | 12,864 | 15,048 | 16,829 | 17,712 |
| 3.Operating profit | 29,941 | 35,314 | 38,655 | 42,517 | 44,072 |
| 4.Modaraba co's management fees | 766 | 813 | 979 | 1,003 | 1,004 |
| 5.Profit/(loss) before taxation | 6,893 | 7,320 | 8,812 | 9,023 | 9,037 |
| 6.Profit/(loss) after taxation | 6,893 | 7,320 | 8,812 | 9,023 | 9,037 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 11,340 | 11,340 | 11,340 | 11,340 | 11,340 |
| 2.Cash dividend | 4.50\% | 5.00\% | 5.50\% | 5.50\% | 5.50\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,332 | $(6,079)$ | 9,187 | $(3,142)$ | $(3,142)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 6.12\% | 6.22\% | 7.10\% | 7.05\% | 6.76\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.27\% | 5.23\% | 5.55\% | 5.27\% | 5.19\% |
| 3.Return on assets (ROA) (D6/C) | 4.75\% | 4.72\% | 5.24\% | 4.83\% | 4.67\% |
| 4.Return on revenue (D6/D1) | 16.79\% | 15.19\% | 16.41\% | 15.20\% | 14.63\% |
| 5.Operating expenses to net income (D2/D6) | 161.37\% | 175.74\% | 170.77\% | 186.51\% | 195.99\% |
| 6.Management expenses (D4/D2) | 6.89\% | 6.32\% | 6.51\% | 5.96\% | 5.67\% |
| 7.Earning Per Certificate (D6/E1) | 0.61 | 0.65 | 0.78 | 0.80 | 0.80 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 3.30 | 3.29 | 6.39 | 3.60 | 3.86 |
| 2.Total liabilities to total assets (B/C) (times) | 0.22 | 0.24 | 0.26 | 0.31 | 0.31 |
| 3.Long term investment to total assets ( $\mathrm{C} 2 \mathrm{~b} / \mathrm{C}$ ) | 14.51\% | 13.34\% | 7.30\% | 5.58\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 77.56\% | 75.91\% | 73.77\% | 68.55\% | 69.10\% |
| 2.Break up value per certificate (A/E1) | 9.93 | 10.38 | 10.94 | 11.29 | 11.79 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.19 | -0.83 | 1.04 | -0.35 | -0.35 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.09 | -0.40 | 0.98 | -0.20 | -0.16 |


| First Equity Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 544,464 | 547,821 | 562,818 | 563,086 | 627,508 |
| 1.Certificate capital | 524,400 | 524,400 | 524,400 | 524,400 | 524,400 |
| 2.Reserves | 75,689 | 74,975 | 75,156 | 81,834 | 110,463 |
| 3.Unappropriated profit | $(55,625)$ | $(51,554)$ | $(36,738)$ | $(43,148)$ | $(7,355)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 46,040 | 39,126 | 50,839 | 40,472 | 38,006 |
| 1.Current liabilities | 45,035 | 37,729 | 49,232 | 38,640 | 35,914 |
| 2.Non-current liabilities | 1,005 | 1,397 | 1,607 | 1,832 | 2,092 |
| C.Total assets (C1+C2) | 590,504 | 586,947 | 613,657 | 603,558 | 665,514 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 232,708 | 232,002 | 257,776 | 247,616 | 290,411 |
| a.Cash and banks balances | 10,757 | 20,183 | 57,258 | 33,785 | 49,575 |
| b.Other current assets | 221,951 | 211,819 | 200,518 | 213,831 | 240,836 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 357,796 | 354,945 | 355,881 | 355,942 | 375,103 |
| a.Fixed assets | 15,189 | 19,051 | 18,580 | 19,132 | 19,234 |
| b.Long-term investments | 278,917 | 278,133 | 280,390 | 280,099 | 333,210 |
| c.Other non-current assets | 63,690 | 57,761 | 56,911 | 56,711 | 22,659 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 22,801 | 25,877 | 17,888 | 29,668 | 16,621 |
| 2.Operating expenses | 20,946 | 23,136 | 16,551 | 17,283 | 25,084 |
| 3.Operating profit | 1,855 | 2,741 | 1,337 | 12,385 | $(8,463)$ |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 989 | 0 |
| 5.Profit/(loss) before taxation | 346 | (591) | 240 | 8,905 | 28,629 |
| 6.Profit/(loss) after taxation | 146 | (714) | 180 | 6,678 | 28,629 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 52,440 | 52,440 | 52,440 | 52,440 | 52,440 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(30,679)$ | 13,607 | 17,511 | $(5,204)$ | $(19,438)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 0.03\% | -0.13\% | 0.03\% | 1.19\% | 4.56\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 0.06\% | -0.11\% | 0.04\% | 1.58\% | 4.55\% |
| 3.Return on assets (ROA) (D6/C) | 0.02\% | -0.12\% | 0.03\% | 1.11\% | 4.30\% |
| 4.Return on revenue (D6/D1) | 0.64\% | -2.76\% | 1.01\% | 22.51\% | 172.25\% |
| 5.Operating expenses to net income (D2/D6) | 14,346.58\% | -3,240.34\% | 9,195.00\% | 258.81\% | 87.62\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 5.72\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.00 | -0.01 | 0.00 | 0.13 | 0.55 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 5.17 | 6.15 | 5.24 | 6.41 | 8.09 |
| 2.Total liabilities to total assets (B/C) (times) | 0.08 | 0.07 | 0.08 | 0.07 | 0.06 |
| 3.Long term investment to total assets (C2b/C) | 47.23\% | 47.39\% | 45.69\% | 46.41\% | 50.07\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 92.20\% | 93.33\% | 91.72\% | 93.29\% | 94.29\% |
| 2.Break up value per certificate (A/E1) | 10.38 | 10.45 | 10.73 | 10.74 | 11.97 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -210.13 | -19.06 | 97.28 | -0.78 | -0.68 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.68 | 0.36 | 0.36 | -0.13 | -0.54 |


| First Fidelity Leasing Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 326,707 | 325,202 | 335,186 | 352,807 | 343,835 |
| 1.Certificate capital | 264,138 | 264,138 | 264,138 | 264,138 | 264,138 |
| 2.Reserves | 61,914 | 72,258 | 75,297 | 79,343 | 78,465 |
| 3.Unappropriated profit | 655 | $(11,194)$ | $(4,249)$ | 9,326 | 1,232 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 131,052 | 107,665 | 40,043 | 68,132 | 30,390 |
| 1.Current liabilities | 69,246 | 86,547 | 30,428 | 60,206 | 24,083 |
| 2.Non-current liabilities | 61,806 | 21,118 | 9,615 | 7,926 | 6,307 |
| C.Total assets (C1+C2) | 457,759 | 432,867 | 375,229 | 420,939 | 374,225 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 105,432 | 199,227 | 136,244 | 149,923 | 113,753 |
| a.Cash and banks balances | 5,469 | 13,405 | 16,490 | 11,724 | 25,717 |
| b.Other current assets | 99,963 | 185,822 | 119,754 | 138,199 | 88,036 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 352,327 | 233,640 | 238,985 | 271,016 | 260,472 |
| a.Fixed assets | 105,765 | 75,272 | 52,549 | 249,357 | 242,606 |
| b.Long-term investments | 59,881 | 4,574 | 106,403 | 0 | 5,750 |
| c.Other non-current assets | 186,681 | 153,794 | 80,033 | 21,659 | 12,116 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 71,449 | 55,884 | 71,466 | 45,368 | 21,898 |
| 2.Operating expenses | 21,077 | 18,438 | 20,746 | 17,933 | 20,324 |
| 3.Operating profit | 50,372 | 37,446 | 50,720 | 27,435 | 1,574 |
| 4.Modaraba co's management fees | 0 | 0 | 984 | 2,018 | 710 |
| 5.Profit/(loss) before taxation | $(2,580)$ | $(11,530)$ | 8,680 | 18,166 | 6,390 |
| 6.Profit/(loss) after taxation | $(2,274)$ | $(11,849)$ | 8,680 | 16,970 | 6,390 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 26,413 | 26,413 | 26,413 | 26,413 | 26,413 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 5.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 15,893 | 24,329 | $(45,926)$ | $(7,849)$ | 12,424 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -0.70\% | -3.64\% | 2.59\% | 4.81\% | 1.86\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -0.66\% | -3.33\% | 2.52\% | 5.04\% | 1.82\% |
| 3.Return on assets (ROA) (D6/C) | -0.50\% | -2.74\% | 2.31\% | 4.03\% | 1.71\% |
| 4.Return on revenue (D6/D1) | -3.18\% | -21.20\% | 12.15\% | 37.41\% | 29.18\% |
| 5.Operating expenses to net income (D2/D6) | -926.87\% | -155.61\% | 239.01\% | 105.67\% | 318.06\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 4.74\% | 11.25\% | 3.49\% |
| 7.Earning Per Certificate (D6/E1) | -0.09 | -0.45 | 0.33 | 0.64 | 0.24 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.52 | 2.30 | 4.48 | 2.49 | 4.72 |
| 2.Total liabilities to total assets (B/C) (times) | 0.29 | 0.25 | 0.11 | 0.16 | 0.08 |
| 3.Long term investment to total assets (C2b/C) | 13.08\% | 1.06\% | 28.36\% | 0.00\% | 1.54\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 71.37\% | 75.13\% | 89.33\% | 83.81\% | 91.88\% |
| 2.Break up value per certificate (A/E1) | 12.37 | 12.31 | 12.69 | 13.36 | 13.02 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -6.99 | -2.05 | -5.29 | -0.46 | 1.94 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.23 | 0.28 | -1.51 | -0.13 | 0.52 |


| First Habib Bank Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 621,226 | 647,617 | 677,068 | 706,648 | 716,414 |
| 1.Certificate capital | 397,072 | 397,072 | 397,072 | 397,072 | 397,072 |
| 2.Reserves | 224,154 | 250,545 | 279,996 | 309,576 | 319,342 |
| 3.Unappropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 205,939 | 116,413 | 132,543 | 159,109 | 166,717 |
| 1.Current liabilities | 120,604 | 48,682 | 53,523 | 67,297 | 82,558 |
| 2.Non-current liabilities | 85,335 | 67,731 | 79,020 | 91,812 | 84,159 |
| C.Total assets (C1+C2) | 827,165 | 764,030 | 809,611 | 865,757 | 883,131 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 69,097 | 168,824 | 206,987 | 195,442 | 141,062 |
| a.Cash and banks balances | 4,073 | 25,003 | 21,639 | 13,269 | 10,020 |
| b.Other current assets | 65,024 | 143,821 | 185,348 | 182,173 | 131,042 |
| 2.Non-current assets ( $a+b+c$ ) | 758,068 | 595,206 | 602,624 | 670,315 | 742,069 |
| a.Fixed assets | 757,915 | 543,875 | 492,809 | 563,138 | 625,946 |
| b.Long-term investments | 0 | 51,179 | 99,179 | 99,211 | 99,865 |
| c.Other non-current assets | 153 | 152 | 10,636 | 7,966 | 16,258 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 497,327 | 405,588 | 312,872 | 283,850 | 312,998 |
| 2.Operating expenses | 9,522 | 10,233 | 11,926 | 12,842 | 13,194 |
| 3.Operating profit | 487,805 | 395,355 | 300,946 | 271,008 | 299,804 |
| 4.Modaraba co's management fees | 2,198 | 4,997 | 7,952 | 9,007 | 7,280 |
| 5.Profit/(loss) before taxation | 19,779 | 44,976 | 71,567 | 81,066 | 63,394 |
| 6.Profit/(loss) after taxation | 19,779 | 44,976 | 71,567 | 81,066 | 63,394 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 39,707 | 39,707 | 39,707 | 39,707 | 39,707 |
| 2.Cash dividend | 5.00\% | 11.00\% | 13.00\% | 14.75\% | 14.75\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 334,985 | 287,475 | 77,317 | 74,645 | $(100,790)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 3.18\% | 6.94\% | 10.57\% | 11.47\% | 8.85\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 2.80\% | 6.29\% | 9.47\% | 10.15\% | 7.92\% |
| 3.Return on assets (ROA) (D6/C) | 2.39\% | 5.89\% | 8.84\% | 9.36\% | 7.18\% |
| 4.Return on revenue (D6/D1) | 3.98\% | 11.09\% | 22.87\% | 28.56\% | 20.25\% |
| 5.Operating expenses to net income (D2/D6) | 48.14\% | 22.75\% | 16.66\% | 15.84\% | 20.81\% |
| 6.Management expenses (D4/D2) | 23.08\% | 48.83\% | 66.68\% | 70.14\% | 55.18\% |
| 7.Earning Per Certificate (D6/E1) | 0.50 | 1.13 | 1.80 | 2.04 | 1.60 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.57 | 3.47 | 3.87 | 2.90 | 1.71 |
| 2.Total liabilities to total assets (B/C) (times) | 0.25 | 0.15 | 0.16 | 0.18 | 0.19 |
| 3.Long term investment to total assets ( $\mathrm{C} 2 \mathrm{~b} / \mathrm{C}$ ) | 0.00\% | 6.70\% | 12.25\% | 11.46\% | 11.31\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 75.10\% | 84.76\% | 83.63\% | 81.62\% | 81.12\% |
| 2.Break up value per certificate (A/E1) | 15.65 | 16.31 | 17.05 | 17.80 | 18.04 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 16.94 | 6.39 | 1.08 | 0.92 | -1.59 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.78 | 5.91 | 1.44 | 1.11 | -1.22 |


| First Habib Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 2,618,148 | 2,892,195 | 3,059,624 | 3,126,493 | 3,052,860 |
| 1.Certificate capital | 1,008,000 | 1,008,000 | 1,008,000 | 1,008,000 | 1,008,000 |
| 2.Reserves | 1,407,211 | 1,668,921 | 1,825,693 | 1,907,997 | 1,242,052 |
| 3.Unappropriated profit | 202,937 | 215,274 | 225,931 | 210,496 | 802,808 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 663,054 | 885,692 | 1,015,590 | 1,439,003 | 1,666,426 |
| 1.Current liabilities | 527,696 | 728,545 | 820,814 | 1,229,924 | 1,401,488 |
| 2.Non-current liabilities | 135,358 | 157,147 | 194,776 | 209,079 | 264,938 |
| C.Total assets (C1+C2) | 3,281,202 | 3,777,887 | 4,075,214 | 4,565,496 | 4,719,286 |
| 1.Current assets (a+b) | 1,163,360 | 1,302,277 | 1,531,467 | 1,818,590 | 1,404,851 |
| a.Cash and banks balances | 302,136 | 212,337 | 111,528 | 122,394 | 122,397 |
| b.Other current assets | 861,224 | 1,089,940 | 1,419,939 | 1,696,196 | 1,282,454 |
| 2.Non-current assets (a+b+c) | 2,117,842 | 2,475,610 | 2,543,747 | 2,746,906 | 3,314,435 |
| a.Fixed assets | 2,103,719 | 2,441,631 | 2,378,559 | 2,509,192 | 2,955,066 |
| b.Long-term investments | 80 | 32,291 | 162,256 | 234,071 | 355,467 |
| c.Other non-current assets | 14,043 | 1,688 | 2,932 | 3,643 | 3,902 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 1,666,234 | 317,651 | 346,280 | 378,915 | 365,850 |
| 2.Operating expenses | 1,357,193 | 47,817 | 55,711 | 57,883 | 68,146 |
| 3.Operating profit | 309,041 | 269,834 | 290,569 | 321,032 | 297,704 |
| 4.Modaraba co's management fees | 27,068 | 29,713 | 30,880 | 39,041 | 115,023 |
| 5.Profit/(loss) before taxation | 243,613 | 267,421 | 277,922 | 344,342 | 992,390 |
| 6.Profit/(loss) after taxation | 243,613 | 267,421 | 277,922 | 344,342 | 992,390 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 201,600 | 201,600 | 201,600 | 201,600 | 201,600 |
| 2.Cash dividend | 20.00\% | 21.00\% | 22.00\% | 20.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 805,462 | $(102,404)$ | 129,830 | 24,870 | $(325,175)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 9.30\% | 9.25\% | 9.08\% | 11.01\% | 32.51\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 8.85\% | 8.77\% | 8.54\% | 10.32\% | 29.91\% |
| 3.Return on assets (ROA) (D6/C) | 7.42\% | 7.08\% | 6.82\% | 7.54\% | 21.03\% |
| 4.Return on revenue (D6/D1) | 14.62\% | 84.19\% | 80.26\% | 90.88\% | 271.26\% |
| 5.Operating expenses to net income (D2/D6) | 557.11\% | 17.88\% | 20.05\% | 16.81\% | 6.87\% |
| 6.Management expenses (D4/D2) | 1.99\% | 62.14\% | 55.43\% | 67.45\% | 168.79\% |
| 7.Earning Per Certificate (D6/E1) | 1.21 | 1.33 | 1.38 | 1.71 | 4.92 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 2.20 | 1.79 | 1.87 | 1.48 | 1.00 |
| 2.Total liabilities to total assets (B/C) (times) | 0.20 | 0.23 | 0.25 | 0.32 | 0.35 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.85\% | 3.98\% | 5.13\% | 7.53\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 79.79\% | 76.56\% | 75.08\% | 68.48\% | 64.69\% |
| 2.Break up value per certificate (A/E1) | 12.99 | 14.35 | 15.18 | 15.51 | 15.14 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 3.31 | -0.38 | 0.47 | 0.07 | -0.33 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.53 | -0.14 | 0.16 | 0.02 | -0.23 |


| First Imrooz Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 102,508 | 112,178 | 116,951 | 119,500 | 132,750 |
| 1.Certificate capital | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Reserves | 49,329 | 55,043 | 60,558 | 65,478 | 67,115 |
| 3.Unappropriated profit | 23,179 | 27,135 | 26,393 | 24,022 | 35,635 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 83,809 | 112,811 | 199,437 | 228,508 | 175,866 |
| 1.Current liabilities | 76,989 | 104,671 | 190,541 | 217,317 | 162,152 |
| 2.Non-current liabilities | 6,820 | 8,140 | 8,896 | 11,191 | 13,714 |
| C.Total assets (C1+C2) | 186,317 | 224,989 | 316,388 | 348,008 | 308,616 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 180,878 | 216,965 | 310,020 | 341,734 | 304,041 |
| a.Cash and banks balances | 48,054 | 6,888 | 17,555 | 28,404 | 29,764 |
| b. Other current assets | 132,824 | 210,077 | 292,465 | 313,330 | 274,277 |
| 2.Non-current assets ( $a+b+c$ ) | 5,439 | 8,024 | 6,368 | 6,274 | 4,575 |
| a.Fixed assets | 5,248 | 7,535 | 6,034 | 6,090 | 3,956 |
| b.Long-term investments | 0 | 0 | 0 | 0 | 0 |
| c.Other non-current assets | 191 | 489 | 334 | 184 | 619 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 58,779 | 78,068 | 92,555 | 98,804 | 90,914 |
| 2.Operating expenses | 22,507 | 25,521 | 29,425 | 35,347 | 31,498 |
| 3.Operating profit | 36,272 | 52,547 | 63,130 | 63,457 | 59,416 |
| 4.Modaraba co's management fees | 2,607 | 4,204 | 5,360 | 5,441 | 0 |
| 5.Profit/(loss) before taxation | 29,982 | 48,341 | 54,192 | 55,018 | 57,984 |
| 6.Profit/(loss) after taxation | 22,065 | 28,570 | 27,573 | 24,599 | 32,750 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| 2.Cash dividend | 63.00\% | 76.00\% | 73.50\% | 65.00\% | 100.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 13,745 | $(40,221)$ | 5,787 | 8,917 | 58,621 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 21.53\% | 25.47\% | 23.58\% | 20.58\% | 24.67\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 27.42\% | 40.18\% | 43.06\% | 42.10\% | 39.59\% |
| 3.Return on assets (ROA) (D6/C) | 11.84\% | 12.70\% | 8.71\% | 7.07\% | 10.61\% |
| 4.Return on revenue (D6/D1) | 37.54\% | 36.60\% | 29.79\% | 24.90\% | 36.02\% |
| 5.Operating expenses to net income (D2/D6) | 102.00\% | 89.33\% | 106.72\% | 143.69\% | 96.18\% |
| 6.Management expenses (D4/D2) | 11.58\% | 16.47\% | 18.22\% | 15.39\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 7.36 | 9.52 | 9.19 | 8.20 | 10.92 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 2.35 | 2.07 | 1.63 | 1.57 | 1.88 |
| 2.Total liabilities to total assets ( $\mathrm{B} / \mathrm{C}$ ) (times) | 0.45 | 0.50 | 0.63 | 0.66 | 0.57 |
| 3.Long term investment to total assets ( $\mathrm{C} 2 \mathrm{~b} / \mathrm{C}$ ) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 55.02\% | 49.86\% | 36.96\% | 34.34\% | 43.01\% |
| 2.Break up value per certificate (A/E1) | 34.17 | 37.39 | 38.98 | 39.83 | 44.25 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.62 | -1.41 | 0.21 | 0.36 | 1.79 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.18 | -0.38 | 0.03 | 0.04 | 0.36 |


| First National Bank Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 305,305 | 331,540 | 337,139 | 339,776 | 297,913 |
| 1.Certificate capital | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 |
| 2.Reserves | 27,061 | 32,308 | 38,428 | 43,955 | 43,955 |
| 3.Unappropriated profit | 28,244 | 49,232 | 48,711 | 45,821 | 3,958 |
| 4.Others | $(16,822)$ | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 2,121,959 | 1,429,718 | 1,830,434 | 1,623,192 | 1,705,808 |
| 1.Current liabilities | 1,410,556 | 1,153,656 | 1,310,168 | 1,148,885 | 1,190,010 |
| 2.Non-current liabilities | 711,403 | 276,062 | 520,266 | 474,307 | 515,798 |
| C.Total assets (C1+C2) | 2,410,442 | 1,761,258 | 2,167,573 | 1,962,968 | 2,003,721 |
| 1.Current assets (a+b) | 1,450,753 | 1,024,130 | 1,263,771 | 961,656 | 877,422 |
| a.Cash and banks balances | 13,879 | 5,019 | 8,140 | 17,415 | 20,491 |
| b.Other current assets | 1,436,874 | 1,019,111 | 1,255,631 | 944,241 | 856,931 |
| 2.Non-current assets ( $a+b+c$ ) | 959,689 | 737,128 | 903,802 | 1,001,312 | 1,126,299 |
| a.Fixed assets | 211,516 | 420,938 | 727,257 | 892,906 | 1,020,464 |
| b.Long-term investments | 748,173 | 314,887 | 175,019 | 104,975 | 102,204 |
| c.Other non-current assets | 0 | 1,303 | 1,526 | 3,431 | 3,631 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 352,479 | 370,064 | 473,558 | 605,821 | 567,095 |
| 2.Operating expenses | 66,634 | 134,157 | 15,695 | 20,800 | 22,974 |
| 3.Operating profit | 285,845 | 235,907 | 457,863 | 585,021 | 544,121 |
| 4.Modaraba co's management fees | 1,197 | 2,915 | 3,400 | 3,071 | 0 |
| 5.Profit/(loss) before taxation | 10,775 | 26,234 | 30,600 | 27,637 | $(16,863)$ |
| 6.Profit/(loss) after taxation | 10,775 | 26,234 | 30,600 | 27,637 | $(16,863)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 |
| 2.Cash dividend | 0.00\% | 10.00\% | 10.00\% | 10.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 640,769 | 833,512 | 240,594 | 772,304 | 478,631 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 3.53\% | 7.91\% | 9.08\% | 8.13\% | -5.66\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 1.08\% | 4.32\% | 3.57\% | 3.39\% | -2.07\% |
| 3.Return on assets (ROA) (D6/C) | 0.45\% | 1.49\% | 1.41\% | 1.41\% | -0.84\% |
| 4.Return on revenue (D6/D1) | 3.06\% | 7.09\% | 6.46\% | 4.56\% | -2.97\% |
| 5.Operating expenses to net income (D2/D6) | 618.41\% | 511.39\% | 51.29\% | 75.26\% | -136.24\% |
| 6.Management expenses (D4/D2) | 1.80\% | 2.17\% | 21.66\% | 14.76\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.43 | 1.05 | 1.22 | 1.11 | -0.67 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.03 | 0.89 | 0.96 | 0.84 | 0.74 |
| 2.Total liabilities to total assets (B/C) (times) | 0.88 | 0.81 | 0.84 | 0.83 | 0.85 |
| 3.Long term investment to total assets (C2b/C) | 31.04\% | 17.88\% | 8.07\% | 5.35\% | 5.10\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 12.67\% | 18.82\% | 15.55\% | 17.31\% | 14.87\% |
| 2.Break up value per certificate (A/E1) | 12.21 | 13.26 | 13.49 | 13.59 | 11.92 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 59.47 | 31.77 | 7.86 | 27.94 | -28.38 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.45 | 0.72 | 0.18 | 0.67 | 0.40 |


| First Pak Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 59,416 | 66,313 | 75,983 | 72,853 | 73,305 |
| 1.Certificate capital | 125,400 | 125,400 | 125,400 | 125,400 | 125,400 |
| 2.Reserves | 15,466 | 18,225 | 20,911 | 21,288 | 24,717 |
| 3.Unappropriated profit | $(81,450)$ | $(77,312)$ | $(70,328)$ | $(73,835)$ | $(76,812)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 4,784 | 5,373 | 5,943 | 5,713 | 5,366 |
| 1.Current liabilities | 4,175 | 4,939 | 5,478 | 5,426 | 5,366 |
| 2.Non-current liabilities | 609 | 434 | 465 | 287 | 0 |
| C.Total assets (C1+C2) | 64,200 | 71,686 | 81,926 | 78,566 | 78,671 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 60,771 | 69,968 | 79,970 | 76,537 | 78,178 |
| a.Cash and banks balances | 1,532 | 37,759 | 19,292 | 9,086 | 48,372 |
| b.Other current assets | 59,239 | 32,209 | 60,678 | 67,451 | 29,806 |
| 2.Non-current assets ( $a+b+c$ ) | 3,429 | 1,718 | 1,956 | 2,029 | 493 |
| a.Fixed assets | 124 | 1,475 | 1,691 | 621 | 448 |
| b.Long-term investments | 0 | 0 | 0 | 0 | 0 |
| c.Other non-current assets | 3,305 | 243 | 265 | 1,408 | 45 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 3,574 | 9,328 | 8,831 | 8,199 | 4,756 |
| 2.Operating expenses | 4,797 | 4,646 | 4,777 | 4,800 | 3,056 |
| 3.Operating profit | $(1,223)$ | 4,682 | 4,054 | 3,399 | 1,700 |
| 4.Modaraba co's management fees | 0 | (766) | $(1,498)$ | 0 | 0 |
| 5.Profit/(loss) before taxation | 33,498 | 7,162 | 13,483 | 1,878 | 1,609 |
| 6.Profit/(loss) after taxation | 33,498 | 6,897 | 13,432 | 1,886 | 1,528 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 12,540 | 12,540 | 12,540 | 12,540 | 12,540 |
| 2.Cash dividend | 0.00\% | 3.00\% | 4.00\% | 1.20\% | 1.20\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(45,608)$ | 19,167 | 11,997 | $(2,015)$ | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 56.38\% | 10.40\% | 17.68\% | 2.59\% | 2.08\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 55.81\% | 10.73\% | 17.64\% | 2.57\% | 2.19\% |
| 3.Return on assets (ROA) (D6/C) | 52.18\% | 9.62\% | 16.40\% | 2.40\% | 1.94\% |
| 4.Return on revenue (D6/D1) | 937.27\% | 73.94\% | 152.10\% | 23.00\% | 32.13\% |
| 5.Operating expenses to net income (D2/D6) | 14.32\% | 67.36\% | 35.56\% | 254.51\% | 200.00\% |
| 6.Management expenses (D4/D2) | 0.00\% | -16.49\% | -31.36\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 2.67 | 0.55 | 1.07 | 0.15 | 0.12 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 14.56 | 14.17 | 14.60 | 14.11 | 14.57 |
| 2.Total liabilities to total assets (B/C) (times) | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 92.55\% | 92.50\% | 92.75\% | 92.73\% | 93.18\% |
| 2.Break up value per certificate (A/E1) | 4.74 | 5.29 | 6.06 | 5.81 | 5.85 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -1.36 | 2.78 | 0.89 | -1.07 | 0.00 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -10.92 | 3.88 | 2.19 | -0.37 | 0.00 |


| First Paramount Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 118,845 | 126,764 | 144,006 | 153,805 | 175,671 |
| 1.Certificate capital | 58,633 | 58,633 | 58,633 | 58,633 | 76,223 |
| 2.Reserves | 50,277 | 56,127 | 50,323 | 61,407 | 69,791 |
| 3.Unappropriated profit | 9,935 | 12,004 | 35,050 | 33,765 | 29,657 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 108,391 | 121,778 | 101,430 | 115,362 | 91,283 |
| 1.Current liabilities | 92,633 | 103,623 | 61,614 | 42,063 | 22,058 |
| 2.Non-current liabilities | 15,758 | 18,155 | 39,816 | 73,299 | 69,225 |
| C.Total assets (C1+C2) | 227,236 | 248,542 | 245,436 | 269,167 | 266,954 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 141,753 | 184,095 | 131,820 | 164,523 | 161,381 |
| a.Cash and banks balances | 17,113 | 30,310 | 3,585 | 18,954 | 37,120 |
| b.Other current assets | 124,640 | 153,785 | 128,235 | 145,569 | 124,261 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 85,483 | 64,447 | 113,616 | 104,644 | 105,573 |
| a.Fixed assets | 59,510 | 29,104 | 31,584 | 31,699 | 52,561 |
| b.Long-term investments | - | - | - | 0 | 0 |
| c.Other non-current assets | 25,973 | 35,343 | 82,032 | 72,945 | 53,012 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 39,194 | 28,356 | 38,914 | 47,673 | 42,028 |
| 2.Operating expenses | 6,679 | 14,476 | 18,562 | 18,308 | 23,769 |
| 3.Operating profit | 32,515 | 13,880 | 20,352 | 29,365 | 18,259 |
| 4.Modaraba co's management fees | 2,011 | 1,857 | 1,440 | 2,933 | 2,154 |
| 5.Profit/(loss) before taxation | 18,098 | 16,713 | 27,796 | 23,573 | 16,411 |
| 6.Profit/(loss) after taxation | 18,098 | 16,713 | 27,796 | 23,573 | 16,411 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 5,863 | 5,863 | 5,863 | 5,863 | 7,622 |
| 2.Cash dividend | 15.00\% | 18.00\% | 23.50\% | 21.00\% | 11.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 10.00\% |
| 4.Cash generated from operating activities | 25,305 | 19,587 | $(16,004)$ | 36,511 | 39,888 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 15.23\% | 13.18\% | 19.30\% | 15.33\% | 9.34\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 13.45\% | 11.53\% | 15.12\% | 10.38\% | 6.70\% |
| 3.Return on assets (ROA) (D6/C) | 7.96\% | 6.72\% | 11.33\% | 8.76\% | 6.15\% |
| 4.Return on revenue (D6/D1) | 46.18\% | 58.94\% | 71.43\% | 49.45\% | 39.05\% |
| 5.Operating expenses to net income (D2/D6) | 36.90\% | 86.62\% | 66.78\% | 77.67\% | 144.84\% |
| 6.Management expenses (D4/D2) | 30.11\% | 12.83\% | 7.76\% | 16.02\% | 9.06\% |
| 7.Earning Per Certificate (D6/E1) | 3.09 | 2.85 | 4.74 | 4.02 | 2.15 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.53 | 1.78 | 2.14 | 3.91 | 7.32 |
| 2.Total liabilities to total assets (B/C) (times) | 0.48 | 0.49 | 0.41 | 0.43 | 0.34 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 52.30\% | 51.00\% | 58.67\% | 57.14\% | 65.81\% |
| 2.Break up value per certificate (A/E1) | 20.27 | 21.62 | 24.56 | 26.23 | 23.05 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.40 | 1.17 | -0.58 | 1.55 | 2.43 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.27 | 0.19 | -0.26 | 0.87 | 1.81 |


| First Prudential Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 472,061 | 505,488 | 512,997 | 519,608 | 515,677 |
| 1.Certificate capital | 872,177 | 872,177 | 872,177 | 872,177 | 872,177 |
| 2.Reserves | 113,586 | 120,245 | 126,899 | 133,492 | 138,651 |
| 3.Unappropriated profit | $(513,702)$ | $(486,934)$ | $(486,079)$ | $(486,061)$ | $(495,151)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 109,666 | 64,478 | 59,127 | 71,656 | 69,208 |
| 1.Current liabilities | 80,295 | 45,412 | 32,278 | 38,758 | 45,089 |
| 2.Non-current liabilities | 29,371 | 19,066 | 26,849 | 32,898 | 24,119 |
| C.Total assets (C1+C2) | 581,727 | 569,966 | 572,124 | 591,264 | 584,885 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 415,671 | 430,375 | 462,482 | 440,827 | 343,815 |
| a.Cash and banks balances | 98,265 | 288,557 | 24,763 | 90,368 | 224,519 |
| b.Other current assets | 317,406 | 141,818 | 437,719 | 350,459 | 119,296 |
| 2.Non-current assets ( $a+b+c$ ) | 166,056 | 139,591 | 109,642 | 150,437 | 241,070 |
| a.Fixed assets | 117,129 | 85,179 | 66,500 | 108,094 | 124,677 |
| b.Long-term investments | 7,286 | 7,277 | 7,721 | 6,447 | 9,554 |
| c.Other non-current assets | 41,641 | 47,135 | 35,421 | 35,896 | 106,839 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 119,615 | 87,636 | 87,176 | 91,329 | 75,895 |
| 2.Operating expenses | 16,270 | 18,851 | 17,147 | 14,848 | 17,917 |
| 3.Operating profit | 103,345 | 68,785 | 70,029 | 76,481 | 57,978 |
| 4.Modaraba co's management fees | - | 0 | 3,697 | 1,735 | 0 |
| 5.Profit/(loss) before taxation | $(103,260)$ | 32,835 | 33,270 | 32,969 | 25,957 |
| 6.Profit/(loss) after taxation | $(103,718)$ | 33,293 | 33,270 | 32,969 | 25,791 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 87,218 | 87,218 | 87,218 | 87,218 | 87,218 |
| 2.Cash dividend | 0.00\% | 3.00\% | 3.00\% | 3.00\% | 2.30\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 63,231 | 90,373 | 62,649 | 74,543 | $(15,519)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -21.97\% | 6.59\% | 6.49\% | 6.34\% | 5.00\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -20.59\% | 6.26\% | 6.16\% | 5.97\% | 4.81\% |
| 3. Return on assets (ROA) (D6/C) | -17.83\% | 5.84\% | 5.82\% | 5.58\% | 4.41\% |
| 4.Return on revenue (D6/D1) | -86.71\% | 37.99\% | 38.16\% | 36.10\% | 33.98\% |
| 5.Operating expenses to net income (D2/D6) | -15.69\% | 56.62\% | 51.54\% | 45.04\% | 69.47\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 21.56\% | 11.69\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | -1.19 | 0.38 | 0.38 | 0.38 | 0.30 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 5.18 | 9.48 | 14.33 | 11.37 | 7.63 |
| 2.Total liabilities to total assets (B/C) (times) | 0.19 | 0.11 | 0.10 | 0.12 | 0.12 |
| 3.Long term investment to total assets (C2b/C) | 1.25\% | 1.28\% | 1.35\% | 1.09\% | 1.63\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 81.15\% | 88.69\% | 89.67\% | 87.88\% | 88.17\% |
| 2.Break up value per certificate (A/E1) | 5.41 | 5.80 | 5.88 | 5.96 | 5.91 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.61 | 2.71 | 1.88 | 2.26 | -0.60 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.79 | 1.99 | 1.94 | 1.92 | -0.34 |


| First Punjab Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 362,998 | 370,029 | 296,446 | 142,698 | 31,076 |
| 1.Certificate capital | 340,200 | 340,200 | 340,200 | 340,200 | 340,200 |
| 2.Reserves | 110,683 | 114,199 | 114,199 | 128,065 | 127,366 |
| 3.Unappropriated profit | $(87,885)$ | $(84,370)$ | $(157,953)$ | $(325,567)$ | $(436,490)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 2,683,043 | 2,295,069 | 2,331,908 | 1,767,981 | 1,536,879 |
| 1.Current liabilities | 1,350,630 | 1,188,896 | 2,137,496 | 1,622,398 | 1,411,466 |
| 2.Non-current liabilities | 1,332,413 | 1,106,173 | 194,412 | 145,583 | 125,413 |
| C.Total assets (C1+C2) | 3,046,041 | 2,665,098 | 2,628,354 | 1,910,679 | 1,567,955 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,318,999 | 1,143,033 | 1,344,489 | 1,099,166 | 958,929 |
| a.Cash and banks balances | 26,434 | 42,247 | 182,411 | 58,509 | 90,519 |
| b.Other current assets | 1,292,565 | 1,100,786 | 1,162,078 | 1,040,657 | 868,410 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 1,727,042 | 1,522,065 | 1,283,865 | 811,513 | 609,026 |
| a.Fixed assets | 1,633,185 | 1,447,816 | 1,198,450 | 743,457 | 536,444 |
| b.Long-term investments | 38,032 | 19,553 | 38,722 | 21,622 | 26,972 |
| c.Other non-current assets | 55,825 | 54,696 | 46,693 | 46,434 | 45,610 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 1,127,458 | 990,266 | 853,732 | 617,354 | 347,252 |
| 2.Operating expenses | 24,129 | 26,650 | 32,608 | 33,706 | 32,697 |
| 3.Operating profit | 1,103,329 | 963,616 | 821,124 | 583,648 | 314,555 |
| 4.Modaraba co's management fees | 0 | 781 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | 90,829 | 7,031 | $(70,182)$ | $(167,613)$ | $(110,970)$ |
| 6.Profit/(loss) after taxation | 90,829 | 7,031 | $(70,182)$ | $(167,613)$ | $(111,622)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 34,020 | 34,020 | 34,020 | 34,020 | 34,020 |
| 2.Cash dividend | 0.00\% | 1.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 488,814 | 317,145 | 90,069 | 348,219 | 348,219 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 25.02\% | 1.90\% | -23.67\% | -117.46\% | -359.19\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.36\% | 0.48\% | -14.30\% | -58.14\% | -70.91\% |
| 3.Return on assets (ROA) (D6/C) | 2.98\% | 0.26\% | -2.67\% | -8.77\% | -7.12\% |
| 4.Return on revenue (D6/D1) | 8.06\% | 0.71\% | -8.22\% | -27.15\% | -32.14\% |
| 5.Operating expenses to net income (D2/D6) | 26.57\% | 379.04\% | -46.46\% | -20.11\% | -29.29\% |
| 6.Management expenses (D4/D2) | 0.00\% | 2.93\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 2.67 | 0.21 | -2.06 | -4.93 | $-3.28$ |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.98 | 0.96 | 0.63 | 0.68 | 0.68 |
| 2.Total liabilities to total assets (B/C) (times) | 0.88 | 0.86 | 0.89 | 0.93 | 0.98 |
| 3.Long term investment to total assets (C2b/C) | 1.25\% | 0.73\% | 1.47\% | 1.13\% | 1.72\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.92\% | 13.88\% | 11.28\% | 7.47\% | 1.98\% |
| 2.Break up value per certificate (A/E1) | 10.67 | 10.88 | 8.71 | 4.19 | 0.91 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 5.38 | 45.11 | -1.28 | -2.08 | -3.12 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.36 | 0.27 | 0.04 | 0.21 | 0.25 |


| First Treet Manufacturing Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 428,285 | 476,801 | 878,189 | 1,010,846 | 1,519,488 |
| 1.Certificate capital | 500,000 | 500,000 | 800,000 | 800,000 | 1,304,000 |
| 2.Reserves | 0 | 24,258 | 85,872 | 179,960 | 212,091 |
| 3.Unappropriated profit | (71,715) | $(47,457)$ | $(7,683)$ | 30,886 | 3,397 |
| 4.Others | 0 | 0 | 0 | 504,000 | 0 |
| B.Total liabilities (B1 + B2) | 327,498 | 471,211 | 550,453 | 150,354 | 124,984 |
| 1.Current liabilities | 327,498 | 264,521 | 93,342 | 150,354 | 123,474 |
| 2.Non-current liabilities | 0 | 206,690 | 457,111 | 0 | 1,510 |
| C.Total assets (C1+C2) | 755,783 | 948,012 | 1,428,642 | 1,665,200 | 1,644,472 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 525,747 | 609,334 | 1,075,593 | 1,313,386 | 1,171,628 |
| a.Cash and banks balances | 64,775 | 38,627 | 58,762 | 367,208 | 240,288 |
| b.Other current assets | 460,972 | 570,707 | 1,016,831 | 946,178 | 931,340 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 230,036 | 338,678 | 353,049 | 351,814 | 472,844 |
| a.Fixed assets | 229,996 | 323,704 | 341,557 | 322,813 | 445,653 |
| b.Long-term investments | 40 | 14,974 | 11,492 | 29,001 | 27,191 |
| c.Other non-current assets | 0 | 0 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 965,983 | 119,001 | 185,672 | 279,655 | 242,092 |
| 2.Operating expenses | 28,623 | 44,722 | 60,891 | 93,749 | 133,494 |
| 3.Operating profit | 937,360 | 74,279 | 124,781 | 185,906 | 108,598 |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | $(40,507)$ | 48,516 | 123,228 | 188,177 | 128,522 |
| 6.Profit/(loss) after taxation | $(40,507)$ | 48,516 | 123,228 | 188,177 | 128,522 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 50,000 | 50,000 | 80,000 | 80,000 | 130,400 |
| 2.Cash dividend | 0.00\% | 2.73\% | 6.94\% | 6.50\% | 6.70\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(139,423)$ | $(21,958)$ | $(264,449)$ | 344,288 | 145,449 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -9.46\% | 10.18\% | 14.03\% | 18.62\% | 8.46\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -9.46\% | 7.10\% | 9.23\% | 12.42\% | 8.45\% |
| 3.Return on assets (ROA) (D6/C) | -5.36\% | 5.12\% | 8.63\% | 11.30\% | 7.82\% |
| 4.Return on revenue (D6/D1) | -4.19\% | 40.77\% | 66.37\% | 67.29\% | 53.09\% |
| 5.Operating expenses to net income (D2/D6) | -70.66\% | 92.18\% | 49.41\% | 49.82\% | 103.87\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | -0.81 | 0.97 | 1.54 | 2.35 | 0.99 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.61 | 2.30 | 11.52 | 8.74 | 9.49 |
| 2.Total liabilities to total assets (B/C) (times) | 0.43 | 0.50 | 0.39 | 0.09 | 0.08 |
| 3.Long term investment to total assets (C2b/C) | 0.01\% | 1.58\% | 0.80\% | 1.74\% | 1.65\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 56.67\% | 50.29\% | 61.47\% | 60.70\% | 92.40\% |
| 2.Break up value per certificate (A/E1) | 8.57 | 9.54 | 10.98 | 12.64 | 11.65 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 3.44 | -0.45 | -2.15 | 1.83 | 1.13 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.43 | -0.08 | -2.83 | 2.29 | 1.18 |


| First Tri-Star Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 211,121 | 208,545 | 207,015 | 207,015 | 207,015 |
| 1.Certificate capital | 211,631 | 211,631 | 211,631 | 211,631 | 211,631 |
| 2.Reserves | 28,451 | 30,053 | 30,053 | 30,053 | 30,053 |
| 3.Unappropriated profit | $(28,961)$ | $(33,139)$ | $(34,669)$ | $(34,669)$ | $(34,669)$ |
| 4.Others | $(17,269)$ | $(18,267)$ | $(17,707)$ | $(17,707)$ | $(17,707)$ |
| B.Total liabilities (B1 + B2) | 22,480 | 70,768 | 78,163 | 78,163 | 78,163 |
| 1.Current liabilities | 22,480 | 70,768 | 78,163 | 78,163 | 78,163 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 216,332 | 261,046 | 267,471 | 267,471 | 267,471 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 128,853 | 177,207 | 186,435 | 186,435 | 186,435 |
| a.Cash and banks balances | 113 | 1,686 | 1,134 | 1,134 | 1,134 |
| b.Other current assets | 128,740 | 175,521 | 185,301 | 185,301 | 185,301 |
| 2.Non-current assets ( $a+b+c$ ) | 87,479 | 83,839 | 81,036 | 81,036 | 81,036 |
| a.Fixed assets | 274 | 244 | 326 | 326 | 326 |
| b.Long-term investments | 80,426 | 79,183 | 79,166 | 79,166 | 79,166 |
| c.Other non-current assets | 6,779 | 4,412 | 1,544 | 1,544 | 1,544 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 16,303 | 12,486 | 2,560 | 2,560 | 2,560 |
| 2.Operating expenses | 3,772 | 3,678 | 4,089 | 4,089 | 4,089 |
| 3.Operating profit | 12,531 | 8,808 | $(1,529)$ | $(1,529)$ | $(1,529)$ |
| 4.Modaraba co's management fees | 1,265 | 801 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | 11,263 | 8,006 | $(1,530)$ | $(1,530)$ | $(1,530)$ |
| 6.Profit/(loss) after taxation | 11,263 | 8,006 | $(1,530)$ | $(1,530)$ | $(1,530)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 21,163 | 21,163 | 21,163 | 21,163 | 21,163 |
| 2.Cash dividend | 5.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 473 | $(7,715)$ | (490) | (490) | (490) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 5.33\% | 3.84\% | -0.74\% | -0.74\% | -0.74\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.81\% | 4.21\% | -0.81\% | -0.81\% | -0.81\% |
| 3.Return on assets (ROA) (D6/C) | 5.21\% | 3.07\% | -0.57\% | -0.57\% | -0.57\% |
| 4.Return on revenue (D6/D1) | 69.09\% | 64.12\% | -59.77\% | -59.77\% | -59.77\% |
| 5.Operating expenses to net income (D2/D6) | 33.49\% | 45.94\% | -267.25\% | -267.25\% | -267.25\% |
| 6.Management expenses (D4/D2) | 33.54\% | 21.78\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.53 | 0.38 | -0.07 | -0.07 | -0.07 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 5.73 | 2.50 | 2.39 | 2.39 | 2.39 |
| 2.Total liabilities to total assets (B/C) (times) | 0.10 | 0.27 | 0.29 | 0.29 | 0.29 |
| 3.Long term investment to total assets (C2b/C) | 37.18\% | 30.33\% | 29.60\% | 29.60\% | 29.60\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 97.59\% | 79.89\% | 77.40\% | 77.40\% | 77.40\% |
| 2.Break up value per certificate (A/E1) | 9.98 | 9.85 | 9.78 | 9.78 | 9.78 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.04 | -0.96 | 0.32 | 0.32 | 0.32 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.02 | -0.11 | -0.01 | -0.01 | -0.01 |


| First UDL Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 450,296 | 474,679 | 494,865 | 504,804 | 493,575 |
| 1.Certificate capital | 263,866 | 263,866 | 263,866 | 263,866 | 263,866 |
| 2.Reserves | 146,307 | 161,538 | 183,426 | 193,330 | 201,638 |
| 3.Unappropriated profit | 40,123 | 49,275 | 47,573 | 47,608 | 28,071 |
| 4.Others | 25 | 485 | (203) | (115) | 57,885 |
| B.Total liabilities (B1 + B2) | 163,626 | 165,131 | 165,266 | 211,241 | 242,773 |
| 1.Current liabilities | 38,470 | 41,164 | 35,266 | 44,688 | 41,431 |
| 2.Non-current liabilities | 125,156 | 123,967 | 130,000 | 166,553 | 201,342 |
| C.Total assets (C1+C2) | 613,947 | 640,295 | 659,928 | 715,930 | 794,233 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 433,941 | 456,807 | 466,860 | 354,580 | 150,538 |
| a.Cash and banks balances | 59,740 | 61,338 | 250,848 | 172,466 | 95,851 |
| b.Other current assets | 374,201 | 395,469 | 216,012 | 182,114 | 54,687 |
| 2.Non-current assets ( $a+b+c$ ) | 180,006 | 183,488 | 193,068 | 361,350 | 643,695 |
| a.Fixed assets | 107,290 | 96,218 | 149,875 | 291,801 | 508,177 |
| b.Long-term investments | 72,642 | 87,196 | 42,218 | 69,475 | 126,953 |
| c.Other non-current assets | 74 | 74 | 975 | 74 | 8,565 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 90,164 | 105,954 | 146,409 | 155,209 | 181,884 |
| 2.Operating expenses | 13,804 | 15,442 | 19,924 | 24,530 | 45,322 |
| 3.Operating profit | 76,360 | 90,512 | 126,485 | 130,679 | 136,562 |
| 4.Modaraba co's management fees | 4,121 | 5,641 | 8,160 | 5,502 | 4,862 |
| 5.Profit/(loss) before taxation | 37,093 | 50,768 | 73,442 | 49,518 | 41,546 |
| 6.Profit/(loss) after taxation | 37,093 | 50,768 | 73,960 | 49,518 | 41,546 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 26,386 | 26,386 | 26,386 | 26,386 | 26,386 |
| 2.Cash dividend | 10.00\% | 12.50\% | 17.50\% | 15.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(85,684)$ | 73,919 | 283,764 | 136,190 | 254,411 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 8.24\% | 10.70\% | 14.95\% | 9.81\% | 8.42\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 6.45\% | 8.47\% | 11.76\% | 7.38\% | 5.52\% |
| 3.Return on assets (ROA) (D6/C) | 6.04\% | 7.93\% | 11.21\% | 6.92\% | 5.23\% |
| 4.Return on revenue (D6/D1) | 41.14\% | 47.92\% | 50.52\% | 31.90\% | 22.84\% |
| 5.Operating expenses to net income (D2/D6) | 37.21\% | 30.42\% | 26.94\% | 49.54\% | 109.09\% |
| 6.Management expenses (D4/D2) | 29.85\% | 36.53\% | 40.96\% | 22.43\% | 10.73\% |
| 7.Earning Per Certificate (D6/E1) | 1.41 | 1.92 | 2.80 | 1.88 | 1.57 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 11.28 | 11.10 | 13.24 | 7.93 | 3.63 |
| 2.Total liabilities to total assets (B/C) (times) | 0.27 | 0.26 | 0.25 | 0.30 | 0.31 |
| 3.Long term investment to total assets ( $\mathrm{C} 2 \mathrm{~b} / \mathrm{C}$ ) | 11.83\% | 13.62\% | 6.40\% | 9.70\% | 15.98\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 73.34\% | 74.13\% | 74.99\% | 70.51\% | 62.14\% |
| 2.Break up value per certificate (A/E1) | 17.07 | 17.99 | 18.75 | 19.13 | 18.71 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -2.31 | 1.46 | 3.84 | 2.75 | 6.12 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | $-2.23$ | 1.80 | 8.05 | 3.05 | 6.14 |


| IBL Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 239,066 | 247,982 | 230,977 | 162,642 | 173,679 |
| 1.Certificate capital | 201,875 | 201,875 | 201,875 | 201,875 | 201,875 |
| 2.Reserves | 31,892 | 39,142 | 39,172 | 39,993 | 43,599 |
| 3.Unappropriated profit | 5,299 | 6,965 | $(10,070)$ | $(79,226)$ | $(71,795)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 130,802 | 131,900 | 67,831 | 51,155 | 46,305 |
| 1.Current liabilities | 126,999 | 127,681 | 58,463 | 48,451 | 44,365 |
| 2.Non-current liabilities | 3,803 | 4,219 | 9,368 | 2,704 | 1,940 |
| C.Total assets (C1+C2) | 369,868 | 379,882 | 298,808 | 213,797 | 219,984 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 307,893 | 338,249 | 196,738 | 118,726 | 105,156 |
| a.Cash and banks balances | 1,144 | 1,058 | 1,976 | 46 | 3,520 |
| b.Other current assets | 306,749 | 337,191 | 194,762 | 118,680 | 101,636 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 61,975 | 41,633 | 102,070 | 95,071 | 114,828 |
| a.Fixed assets | 22,935 | 21,123 | 18,634 | 10,607 | 14,116 |
| b.Long-term investments | 7,809 | 0 | - | 0 | 97,084 |
| c.Other non-current assets | 31,231 | 20,510 | 83,436 | 84,464 | 3,628 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 34,037 | 60,205 | 49,576 | 8,837 | 12,850 |
| 2.Operating expenses | 13,474 | 40,739 | 15,158 | 13,750 | 14,838 |
| 3.Operating profit | 20,563 | 19,466 | 34,418 | $(4,913)$ | $(1,988)$ |
| 4.Modaraba co's management fees | 183 | 231 | 0 | 0 | 1,032 |
| 5.Profit/(loss) before taxation | 1,644 | 2,082 | $(10,190)$ | $(41,536)$ | 9,289 |
| 6.Profit/(loss) after taxation | 1,644 | 2,082 | $(10,190)$ | $(41,536)$ | 9,289 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 20,188 | 20,188 | 20,188 | 20,188 | 20,188 |
| 2.Cash dividend | 0.00\% | 3.00\% | 0.00\% | 0.00\% | 3.35\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(9,496)$ | $(1,693)$ | 61,838 | $(11,024)$ | 32,353 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 0.69\% | 0.84\% | -4.41\% | -25.54\% | 5.35\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 0.68\% | 0.83\% | -4.24\% | -25.12\% | 5.29\% |
| 3.Return on assets (ROA) (D6/C) | 0.44\% | 0.55\% | -3.41\% | -19.43\% | 4.22\% |
| 4.Return on revenue (D6/D1) | 4.83\% | 3.46\% | -20.55\% | -470.02\% | 72.29\% |
| 5.Operating expenses to net income (D2/D6) | 819.59\% | 1,956.72\% | -148.75\% | -33.10\% | 159.74\% |
| 6.Management expenses (D4/D2) | 1.36\% | 0.57\% | 0.00\% | 0.00\% | 6.96\% |
| 7.Earning Per Certificate (D6/E1) | 0.08 | 0.10 | -0.50 | -2.06 | 0.46 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 2.42 | 2.65 | 3.37 | 2.45 | 2.37 |
| 2.Total liabilities to total assets (B/C) (times) | 0.35 | 0.35 | 0.23 | 0.24 | 0.21 |
| 3.Long term investment to total assets (C2b/C) | 2.11\% | 0.00\% | 0.00\% | 0.00\% | 44.13\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 64.64\% | 65.28\% | 77.30\% | 76.07\% | 78.95\% |
| 2.Break up value per certificate (A/E1) | 11.84 | 12.28 | 11.44 | 8.06 | 8.60 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -5.78 | -0.81 | -6.07 | 0.27 | 3.48 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.07 | -0.01 | 1.06 | -0.23 | 0.73 |


| KASB Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 258,322 | 275,418 | 307,639 | 330,222 | 265,717 |
| 1.Certificate capital | 282,744 | 282,744 | 282,744 | 282,744 | 282,744 |
| 2.Reserves | 11,938 | 20,486 | 40,555 | 60,894 | 60,894 |
| 3.Unappropriated profit | $(36,360)$ | $(27,812)$ | $(15,660)$ | $(13,416)$ | $(77,921)$ |
| 4.Others | 0 | (665) | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 185,191 | 678,915 | 806,234 | 1,306,744 | 1,250,375 |
| 1.Current liabilities | 159,906 | 665,904 | 633,387 | 1,189,718 | 1,187,543 |
| 2.Non-current liabilities | 25,285 | 13,011 | 172,847 | 117,026 | 62,832 |
| C.Total assets (C1+C2) | 443,513 | 953,668 | 1,113,873 | 1,636,966 | 1,516,092 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 302,421 | 762,537 | 801,245 | 1,164,792 | 1,175,724 |
| a.Cash and banks balances | 128,714 | 59,225 | 109,829 | 66,987 | 175,152 |
| b. Other current assets | 173,707 | 703,312 | 691,416 | 1,097,805 | 1,000,572 |
| 2.Non-current assets ( $a+b+c$ ) | 141,092 | 191,131 | 312,628 | 472,174 | 340,368 |
| a.Fixed assets | 62,980 | 75,086 | 66,769 | 75,343 | 54,198 |
| b.Long-term investments | 17,020 | 19,342 | 18,959 | 10,495 | 7,979 |
| c.Other non-current assets | 61,092 | 96,703 | 226,900 | 386,336 | 278,191 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 41,990 | 87,585 | 161,081 | 197,753 | 206,134 |
| 2.Operating expenses | 18,118 | 24,895 | 34,102 | 41,513 | 54,899 |
| 3.Operating profit | 23,872 | 62,690 | 126,979 | 156,240 | 151,235 |
| 4.Modaraba co's management fees | 1,780 | 1,899 | 4,460 | 4,520 | 0 |
| 5.Profit/(loss) before taxation | 16,023 | 17,096 | 40,139 | 40,677 | $(46,126)$ |
| 6.Profit/(loss) after taxation | 16,023 | 17,096 | 40,139 | 40,677 | $(46,126)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 28,274 | 28,274 | 28,274 | 28,274 | 28,274 |
| 2.Cash dividend | 0.00\% | 2.80\% | 6.40\% | 6.50\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(4,931)$ | $(529,121)$ | $(27,481)$ | $(472,580)$ | 130,841 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 6.20\% | 6.21\% | 13.05\% | 12.32\% | -17.36\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.65\% | 5.94\% | 8.35\% | 9.09\% | -14.04\% |
| 3.Return on assets (ROA) (D6/C) | 3.61\% | 1.79\% | 3.60\% | 2.48\% | -3.04\% |
| 4.Return on revenue (D6/D1) | 38.16\% | 19.52\% | 24.92\% | 20.57\% | -22.38\% |
| 5.Operating expenses to net income (D2/D6) | 113.07\% | 145.62\% | 84.96\% | 102.06\% | -119.02\% |
| 6.Management expenses (D4/D2) | 9.82\% | 7.63\% | 13.08\% | 10.89\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.57 | 0.60 | 1.42 | 1.44 | -1.63 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.89 | 1.15 | 1.27 | 0.98 | 0.99 |
| 2.Total liabilities to total assets (B/C) (times) | 0.42 | 0.71 | 0.72 | 0.80 | 0.82 |
| 3.Long term investment to total assets (C2b/C) | 3.84\% | 2.03\% | 1.70\% | 0.64\% | 0.53\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 58.24\% | 28.88\% | 27.62\% | 20.17\% | 17.53\% |
| 2.Break up value per certificate (A/E1) | 9.14 | 9.74 | 10.88 | 11.68 | 9.40 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.31 | -30.95 | -0.68 | -11.62 | -2.84 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.03 | -0.79 | -0.04 | -0.40 | 0.11 |


| Modaraba Al-Mali |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 211,448 | 199,045 | 178,889 | 176,201 | 179,294 |
| 1.Certificate capital | 184,240 | 184,239 | 184,239 | 184,239 | 184,239 |
| 2.Reserves | 55,453 | 55,964 | 55,964 | 55,964 | 56,583 |
| 3.Unappropriated profit | $(28,245)$ | $(41,158)$ | $(61,314)$ | $(64,002)$ | $(61,528)$ |
| 4.Others | 511 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 50,926 | 49,813 | 34,163 | 50,926 | 60,019 |
| 1.Current liabilities | 36,622 | 39,349 | 28,061 | 32,685 | 32,235 |
| 2.Non-current liabilities | 14,304 | 10,464 | 6,102 | 18,241 | 27,784 |
| C.Total assets (C1+C2) | 262,885 | 248,858 | 213,052 | 227,127 | 239,313 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 63,408 | 78,431 | 71,328 | 77,221 | 84,787 |
| a.Cash and banks balances | 10,490 | 1,115 | 3,237 | 9,000 | 8,757 |
| b.Other current assets | 52,918 | 77,316 | 68,091 | 68,221 | 76,030 |
| 2.Non-current assets ( $a+b+c$ ) | 199,477 | 170,427 | 141,724 | 149,906 | 154,526 |
| a.Fixed assets | 124,211 | 131,245 | 132,728 | 123,443 | 115,460 |
| b.Long-term investments | 33,104 | 22,270 | 0 | 6,000 | 0 |
| c.Other non-current assets | 42,162 | 16,912 | 8,996 | 20,463 | 39,066 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 30,258 | 61,498 | 85,484 | 105,760 | 100,243 |
| 2.Operating expenses | 39,655 | 68,743 | 79,468 | 102,447 | 103,972 |
| 3.Operating profit | $(9,397)$ | $(7,245)$ | 6,016 | 3,313 | $(3,729)$ |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | $(22,287)$ | $(12,913)$ | $(20,015)$ | $(2,430)$ | 3,447 |
| 6.Profit/(loss) after taxation | $(22,287)$ | $(12,913)$ | $(20,155)$ | $(2,689)$ | 3,093 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 18,424 | 18,424 | 18,424 | 18,424 | 18,424 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 1.25\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(45,403)$ | 12,776 | 20,887 | 24,207 | 1,617 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -10.54\% | -6.49\% | -11.27\% | -1.53\% | 1.73\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -9.85\% | -6.16\% | -10.82\% | -1.25\% | 1.66\% |
| 3.Return on assets (ROA) (D6/C) | -8.48\% | -5.19\% | -9.46\% | -1.18\% | 1.29\% |
| 4.Return on revenue (D6/D1) | -73.66\% | -21.00\% | -23.58\% | $-2.54 \%$ | 3.09\% |
| 5.Operating expenses to net income (D2/D6) | -177.93\% | -532.35\% | -394.28\% | -3,809.85\% | 3,361.53\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | -1.21 | -0.70 | -1.09 | -0.15 | 0.17 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.73 | 1.99 | 2.54 | 2.36 | 2.63 |
| 2.Total liabilities to total assets (B/C) (times) | 0.19 | 0.20 | 0.16 | 0.22 | 0.25 |
| 3.Long term investment to total assets (C2b/C) | 12.59\% | 8.95\% | 0.00\% | 2.64\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 80.43\% | 79.98\% | 83.96\% | 77.58\% | 74.92\% |
| 2.Break up value per certificate (A/E1) | 11.48 | 10.80 | 9.71 | 9.56 | 9.73 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 2.04 | -0.99 | -1.04 | -9.00 | 0.52 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -1.24 | 0.32 | 0.74 | 0.74 | 0.05 |


| Standard Chartered Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 923,617 | 928,614 | 938,070 | 960,694 | 1,002,568 |
| 1.Certificate capital | 453,835 | 453,835 | 453,835 | 453,835 | 453,835 |
| 2.Reserves | 372,313 | 388,289 | 405,611 | 425,793 | 450,052 |
| 3.Unappropriated profit | 97,469 | 86,490 | 78,624 | 81,066 | 98,681 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 2,513,566 | 2,676,451 | 3,223,039 | 5,170,931 | 5,837,461 |
| 1.Current liabilities | 2,052,797 | 2,317,417 | 2,844,695 | 4,480,681 | 5,101,643 |
| 2.Non-current liabilities | 460,769 | 359,034 | 378,344 | 690,250 | 735,818 |
| C.Total assets (C1+C2) | 3,437,183 | 3,605,065 | 4,161,109 | 6,131,625 | 6,840,029 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,022,736 | 1,131,602 | 774,051 | 740,526 | 1,213,680 |
| a.Cash and banks balances | 42,742 | 77,804 | 22,378 | 10,315 | 487,023 |
| b.Other current assets | 979,994 | 1,053,798 | 751,673 | 730,211 | 726,657 |
| 2.Non-current assets ( $a+b+c$ ) | 2,414,447 | 2,473,463 | 3,387,058 | 5,391,099 | 5,626,349 |
| a.Fixed assets | 3,650 | 1,953,662 | 2,968,010 | 4,336,366 | 4,384,538 |
| b.Long-term investments | 2,410,797 | 519,601 | 418,446 | 1,054,417 | 1,241,811 |
| c.Other non-current assets | 0 | 200 | 602 | 316 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 513,324 | 849,724 | 1,121,884 | 1,679,681 | 2,191,915 |
| 2.Operating expenses | 41,354 | 46,744 | 53,315 | 67,322 | 82,483 |
| 3.Operating profit | 471,970 | 802,980 | 1,068,569 | 1,612,359 | 2,109,432 |
| 4.Modaraba co's management fees | 11,544 | 9,292 | 9,819 | 11,441 | 14,139 |
| 5.Profit/(loss) before taxation | 103,899 | 79,880 | 86,607 | 100,911 | 121,294 |
| 6.Profit/(loss) after taxation | 103,899 | 79,880 | 86,607 | 100,911 | 121,294 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 45,383 | 45,383 | 45,383 | 45,383 | 45,383 |
| 2.Cash dividend | 16.50\% | 17.00\% | 17.25\% | 17.50\% | 20.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(84,021)$ | 251,783 | $(638,235)$ | $(1,587,546)$ | 61,095 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 11.25\% | 8.60\% | 9.23\% | 10.50\% | 12.10\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 7.51\% | 6.20\% | 6.58\% | 6.11\% | 6.98\% |
| 3.Return on assets (ROA) (D6/C) | 3.02\% | 2.22\% | 2.08\% | 1.65\% | 1.77\% |
| 4.Return on revenue (D6/D1) | 20.24\% | 9.40\% | 7.72\% | 6.01\% | 5.53\% |
| 5.Operating expenses to net income (D2/D6) | 39.80\% | 58.52\% | 61.56\% | 66.71\% | 68.00\% |
| 6.Management expenses (D4/D2) | 27.92\% | 19.88\% | 18.42\% | 16.99\% | 17.14\% |
| 7.Earning Per Certificate (D6/E1) | 2.29 | 1.76 | 1.91 | 2.22 | 2.67 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.50 | 0.49 | 0.27 | 0.17 | 0.24 |
| 2.Total liabilities to total assets (B/C) (times) | 0.73 | 0.74 | 0.77 | 0.84 | 0.85 |
| 3.Long term investment to total assets (C2b/C) | 70.14\% | 14.41\% | 10.06\% | 17.20\% | 18.16\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 26.87\% | 25.76\% | 22.54\% | 15.67\% | 14.66\% |
| 2.Break up value per certificate (A/E1) | 20.35 | 20.46 | 20.67 | 21.17 | 22.09 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.81 | 3.15 | -7.37 | -15.73 | 0.50 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.04 | 0.11 | -0.22 | -0.35 | 0.01 |


| Trust Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 257,029 | 279,582 | 283,389 | 280,647 | 304,514 |
| 1.Certificate capital | 298,000 | 298,000 | 298,000 | 298,000 | 298,000 |
| 2.Reserves | $(40,971)$ | 49,852 | 60,361 | 61,161 | 65,768 |
| 3.Unappropriated profit | 0 | $(68,270)$ | $(74,972)$ | $(78,514)$ | $(59,254)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 43,023 | 91,552 | 93,825 | 119,899 | 124,003 |
| 1.Current liabilities | 15,551 | 33,605 | 27,052 | 58,533 | 59,626 |
| 2.Non-current liabilities | 27,472 | 57,947 | 66,773 | 61,366 | 64,377 |
| C.Total assets (C1+C2) | 300,052 | 371,134 | 377,214 | 400,546 | 428,517 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 189,713 | 185,059 | 191,959 | 206,117 | 184,311 |
| a.Cash and banks balances | 8,161 | 8,314 | 16,777 | 24,539 | 3,412 |
| b.Other current assets | 181,552 | 176,745 | 175,182 | 181,578 | 180,899 |
| 2.Non-current assets ( $a+b+c$ ) | 110,339 | 186,075 | 185,255 | 194,429 | 244,206 |
| a.Fixed assets | 89,797 | 163,188 | 166,923 | 176,760 | 203,685 |
| b.Long-term investments | 20,328 | 11,359 | 11,523 | 9,982 | 8,535 |
| c.Other non-current assets | 214 | 11,528 | 6,809 | 7,687 | 31,986 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 47,498 | 59,305 | 73,690 | 87,103 | 100,611 |
| 2.Operating expenses | 14,088 | 8,950 | 13,703 | 19,198 | 20,592 |
| 3.Operating profit | 33,410 | 50,355 | 59,987 | 67,905 | 80,019 |
| 4.Modaraba co's management fees | 0 | 2,272 | 2,335 | 1,346 | 2,559 |
| 5.Profit/(loss) before taxation | 33,087 | 20,451 | 21,019 | 12,110 | 23,032 |
| 6.Profit/(loss) after taxation | 33,087 | 23,397 | 21,019 | 12,110 | 23,032 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 29,800 | 29,800 | 29,800 | 29,800 | 29,800 |
| 2.Cash dividend | 0.00\% | 5.00\% | 5.00\% | 0.00\% | 6.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 56,419 | 94,764 | 56,182 | 72,553 | 51,661 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 12.87\% | 8.37\% | 7.42\% | 4.32\% | 7.56\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 11.63\% | 6.06\% | 6.00\% | 3.54\% | 6.24\% |
| 3.Return on assets (ROA) (D6/C) | 11.03\% | 6.30\% | 5.57\% | 3.02\% | 5.37\% |
| 4.Return on revenue (D6/D1) | 69.66\% | 39.45\% | 28.52\% | 13.90\% | 22.89\% |
| 5.Operating expenses to net income (D2/D6) | 42.58\% | 38.25\% | 65.19\% | 158.53\% | 89.41\% |
| 6.Management expenses (D4/D2) | 0.00\% | 25.39\% | 17.04\% | 7.01\% | 12.43\% |
| 7.Earning Per Certificate (D6/E1) | 1.11 | 0.79 | 0.71 | 0.41 | 0.77 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 12.20 | 5.51 | 7.10 | 3.52 | 3.09 |
| 2.Total liabilities to total assets (B/C) (times) | 0.14 | 0.25 | 0.25 | 0.30 | 0.29 |
| 3.Long term investment to total assets (C2b/C) | 6.77\% | 3.06\% | 3.05\% | 2.49\% | 1.99\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 85.66\% | 75.33\% | 75.13\% | 70.07\% | 71.06\% |
| 2.Break up value per certificate (A/E1) | 8.63 | 9.38 | 9.51 | 9.42 | 10.22 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.71 | 4.05 | 2.67 | 5.99 | 2.24 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 3.63 | 2.82 | 2.08 | 1.24 | 0.87 |


| Unicap Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,953 | 184 | (174) | (359) | (957) |
| 1.Certificate capital | 136,400 | 136,400 | 136,400 | 136,400 | 136,400 |
| 2.Reserves | 8,739 | 8,739 | 8,739 | 8,739 | 8,739 |
| 3.Unappropriated profit | $(143,186)$ | $(144,955)$ | $(145,313)$ | $(145,498)$ | $(146,096)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 3,622 | 3,333 | 3,326 | 4,601 | 4,607 |
| 1.Current liabilities | 3,622 | 3,333 | 3,326 | 4,601 | 4,607 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 5,575 | 3,517 | 3,152 | 4,242 | 3,650 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 731 | 947 | 594 | 1,021 | 1,151 |
| a.Cash and banks balances | 647 | 763 | 428 | 1,021 | 1,151 |
| b.Other current assets | 84 | 184 | 166 | 0 | 0 |
| 2.Non-current assets (a+b+c) | 4,844 | 2,570 | 2,558 | 3,221 | 2,499 |
| a.Fixed assets | 0 | 0 | 0 | 3,050 | 2,384 |
| b.Long-term investments | 4,844 | 2,570 | 2,558 | 60 | 0 |
| c.Other non-current assets | 0 | 0 | 0 | 111 | 115 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 397 | 456 | 375 | 521 | 1,087 |
| 2.Operating expenses | 265 | 539 | 720 | 705 | 1,621 |
| 3.Operating profit | 132 | (83) | (345) | (184) | (534) |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | 784 | (83) | (357) | (182) | (593) |
| 6.Profit/(loss) after taxation | 784 | (457) | (357) | (186) | (598) |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 13,640 | 13,640 | 13,640 | 13,640 | 13,640 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 633 | 657 | (334) | 93 | 130 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 40.14\% | -248.37\% | 205.17\% | 51.81\% | 62.49\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 40.14\% | -45.11\% | 205.17\% | 50.70\% | 61.96\% |
| 3.Return on assets (ROA) (D6/C) | 14.06\% | -12.99\% | -11.33\% | -4.38\% | -16.38\% |
| 4.Return on revenue (D6/D1) | 197.48\% | -100.22\% | -95.20\% | -35.70\% | -55.01\% |
| 5.Operating expenses to net income (D2/D6) | 33.80\% | -117.94\% | -201.68\% | -379.03\% | -271.07\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.06 | -0.03 | -0.03 | -0.01 | -0.04 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.20 | 0.28 | 0.18 | 0.22 | 0.25 |
| 2.Total liabilities to total assets (B/C) (times) | 0.65 | 0.95 | 1.06 | 1.08 | 1.26 |
| 3.Long term investment to total assets (C2b/C) | 86.89\% | 73.07\% | 81.15\% | 1.41\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 35.03\% | 5.23\% | -5.52\% | -8.46\% | -26.22\% |
| 2.Break up value per certificate (A/E1) | 0.14 | 0.01 | -0.01 | -0.03 | -0.07 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.81 | -1.44 | 0.94 | -0.50 | -0.22 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.17 | 0.20 | -0.10 | 0.02 | 0.03 |

## ExChange Companies

## Performance at a Glance

Exchange Companies exhibited an expansion in their balance sheet size during the period under review. Total assets increased by 7.8 percent to stand at Rs 8.7 billion in CY13 as compared to Rs 8.0 billion in CY12.Increases in profit before and after taxation have been 14.9 percent and 36.2 percent respectively in CY13 over CY12.

## analysis of Balance Sheet Components

Total equity increased from Rs 6.7 billion in CY12 to Rs 7.2 billion in CY13 reflecting an increase of 8.5 percent. Total assets increased to Rs. 8.7 billion in CY13 from Rs. 8.0 billion in CY12 recording an increase of 7.8 percent. Analysis also revealed that exchange companies held around 54.6 percent of their total assets in the form of highly liquid assets, i.e., cash
 and bank balances because of their nature of business. Further, the formation of total equity has mainly been through share capital which was around 88.6 percent of total equity in CY12 and CY13.

## Profitability and Operating Efficiency

Gross revenue reached Rs 3.1 billion in CY13 showing an increase of 19.5 percent over CY12. Administrative and general expenses increased from Rs 2.2 billion in CY12 to Rs 2.6 billion in CY13.


Administrative and general expenses were 83.3 percent of the gross revenue in CY12 which increased to 84.2 percent in CY13. Profit before taxation increased from Rs 434.3 million in CY12 to Rs 489.4 million in CY13 registering an increase of 12.7 percent. Similarly, profit after taxation also increased from Rs 244.5 million in CY12 to Rs 333.1 million in CY13, recording an increase of 36.2 percent.

Return on capital employed (ROCE) and Return on Assets (ROA) increased from 6.3 percent to 6.7 percent and 3.0 percent to 3.8 percent respectively in CY13 over CY12. Return on Equity also increased from 3.7 percent in CY12 to 4.6 percent in CY13. Breakup value per share decreased from Rs. 23.3 in CY12 to Rs. 22.4 in CY13.


| Exchange Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 4,505,890 | 5,527,361 | 6,201,867 | 6,673,594 | 7,238,447 |
| 1.Share capital | 4,130,275 | 4,941,910 | 5,485,544 | 5,916,044 | 6,414,919 |
| 2.Reserves | 25,000 | 45,000 | 65,000 | 162,775 | 170,877 |
| 3.Accumulated profit (loss) | 350,615 | 540,451 | 651,323 | 594,775 | 652,651 |
| 4.Others | 50,967 | 5,355 | 27,555 | 45,221 | 16,641 |
| B.Total liabilities (B1 to B2) | 1,612,473 | 1,788,558 | 1,355,137 | 1,325,578 | 1,418,145 |
| 1.Current liabilities | 1,316,888 | 1,454,242 | 1,084,704 | 1,149,980 | 1,252,895 |
| 2.Non-current liabilities | 295,585 | 334,316 | 270,433 | 175,598 | 165,250 |
| C.Total assets (C1+C2) | 6,169,330 | 7,321,274 | 7,584,559 | 8,044,393 | 8,673,233 |
| 1.Current assets( $a+b$ ) | 4,473,486 | 5,536,325 | 5,564,756 | 6,041,907 | 6,447,080 |
| a.Cash \& bank balances | 2,776,536 | 3,794,976 | 3,834,681 | 4,114,910 | 4,737,555 |
| b.Other assets | 1,696,950 | 1,741,349 | 1,730,075 | 1,926,997 | 1,709,525 |
| 2.Non-current assets (a+b) | 1,695,844 | 1,784,949 | 2,019,803 | 2,002,486 | 2,226,153 |
| a.Fixed assets | 631,224 | 643,969 | 677,553 | 561,542 | 606,785 |
| b.Other assets | 1,064,620 | 1,140,980 | 1,342,250 | 1,440,944 | 1,619,368 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 1,661,192 | 1,886,101 | 1,963,110 | 2,596,859 | 3,104,369 |
| 2.Administrative and general expenses | 1,157,100 | 1,486,355 | 1,711,264 | 2,162,552 | 2,614,935 |
| 3.Profit/(loss) before taxation | 426,736 | 386,327 | 266,193 | 434,308 | 489,433 |
| 4.Profit/(loss) after taxation | 281,093 | 254,462 | 152,745 | 244,520 | 333,149 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 217,240 | 268,019 | 273,555 | 286,005 | 322,663 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 691,603 | 215,008 | 345,777 | 22,462 | 636,237 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 6.24\% | 4.60\% | 2.46\% | 3.66\% | 4.60\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 8.79\% | 6.58\% | 4.10\% | 6.30\% | 6.60\% |
| 3.Return on assets (ROA) (D4/C) | 4.56\% | 3.48\% | 2.01\% | 3.04\% | 3.84\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 2.71 | 3.85 | 6.43 | 4.98 | 5.34 |
| 5.Earning per share (D4/E1) | 1.29 | 0.95 | 0.56 | 0.85 | 1.03 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 45.01\% | 51.83\% | 50.56\% | 51.15\% | 54.62\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 3.40 | 3.81 | 5.13 | 5.25 | 5.15 |
| 3.Total liabilities to total assets (B/C) | 26.14\% | 24.43\% | 17.87\% | 16.48\% | 16.35\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 73.04\% | 75.50\% | 81.77\% | 82.96\% | 83.46\% |
| 2.Break up value per share (A/E1) | 20.74 | 20.62 | 22.67 | 23.33 | 22.43 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 2.46 | 0.84 | 2.26 | 0.09 | 1.91 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.53 | 0.15 | 0.32 | 0.02 | 0.51 |


| AA Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 208,455 | 211,619 | 219,742 | 225,706 | 207,990 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 8,455 | 11,619 | 19,742 | 25,706 | 7,990 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 13,324 | 113,495 | 151,143 | 225,334 | 214,187 |
| 1.Current liabilities | 12,883 | 110,497 | 146,762 | 219,896 | 208,758 |
| 2.Non-current liabilities | 441 | 2,998 | 4,381 | 5,438 | 5,429 |
| C.Total assets (C1+C2) | 221,779 | 325,114 | 370,885 | 451,040 | 422,177 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 160,080 | 229,909 | 276,113 | 352,724 | 311,602 |
| a.Cash \& bank balances | 151,615 | 171,084 | 206,215 | 197,817 | 210,338 |
| b.Other assets | 8,465 | 58,825 | 69,898 | 154,907 | 101,264 |
| 2.Non-current assets (a+b) | 61,699 | 95,205 | 94,772 | 98,316 | 110,575 |
| a.Fixed assets | 4,442 | 33,090 | 31,881 | 33,695 | 44,552 |
| b.Other assets | 57,257 | 62,115 | 62,891 | 64,621 | 66,023 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 52,020 | 95,228 | 111,056 | 152,967 | 133,207 |
| 2.Administrative and general expenses | 43,362 | 87,977 | 96,843 | 143,218 | 122,063 |
| 3.Profit/(loss) before taxation | 6,981 | 5,420 | 11,902 | 9,749 | 11,144 |
| 4.Profit/(loss) after taxation | 4,957 | 3,164 | 8,123 | 5,964 | 6,990 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(1,468)$ | 57,635 | 39,335 | (539) | 54,374 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 2.38\% | 1.50\% | 3.70\% | 2.64\% | 3.36\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 3.34\% | 2.53\% | 5.31\% | 4.22\% | 5.22\% |
| 3.Return on assets (ROA) (D4/C) | 2.24\% | 0.97\% | 2.19\% | 1.32\% | 1.66\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 6.21 | 16.23 | 8.14 | 14.69 | 10.95 |
| 5.Earning per share (D4/E1) | 0.25 | 0.16 | 0.41 | 0.30 | 0.35 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 68.36\% | 52.62\% | 55.60\% | 43.86\% | 49.82\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 12.43 | 2.08 | 1.88 | 1.60 | 1.49 |
| 3.Total liabilities to total assets (B/C) | 6.01\% | 34.91\% | 40.75\% | 49.96\% | 50.73\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 93.99\% | 65.09\% | 59.25\% | 50.04\% | 49.27\% |
| 2.Break up value per share (A/E1) | 10.42 | 10.58 | 10.99 | 11.29 | 10.40 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -0.30 | 18.22 | 4.84 | -0.09 | 7.78 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.11 | 0.52 | 0.27 | 0.00 | 0.26 |


| Al-Hameed Int. Money Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 198,544 | 199,585 | 199,626 | 204,769 | 205,435 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(1,456)$ | (415) | (374) | 4,769 | 5,435 |
| 4.Others | 4,584 | 4,355 | 4,137 | 3,930 | 3,803 |
| B.Total liabilities (B1 to B2) | 33,916 | 23,193 | 19,969 | 30,556 | 29,410 |
| 1.Current liabilities | 31,944 | 21,834 | 18,514 | 25,458 | 24,044 |
| 2.Non-current liabilities | 1,972 | 1,359 | 1,455 | 5,098 | 5,366 |
| C.Total assets (C1+C2) | 237,044 | 227,133 | 223,732 | 239,255 | 238,648 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 59,597 | 61,746 | 64,846 | 161,908 | 158,615 |
| a.Cash \& bank balances | 15,146 | 7,427 | 9,055 | 111,889 | 103,209 |
| b.Other assets | 44,451 | 54,319 | 55,791 | 50,019 | 55,406 |
| 2.Non-current assets (a+b) | 177,447 | 165,387 | 158,886 | 77,347 | 80,033 |
| a.Fixed assets | 119,111 | 113,706 | 108,886 | 32,212 | 30,066 |
| b.Other assets | 58,336 | 51,681 | 50,000 | 45,135 | 49,967 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 8,158 | 5,520 | 7,556 | 11,225 | 19,146 |
| 2.Administrative and general expenses | 9,522 | 8,895 | 10,206 | 12,752 | 18,270 |
| 3.Profit/(loss) before taxation | 630 | 243 | $(5,084)$ | $(1,527)$ | 876 |
| 4.Profit/(loss) after taxation | 154 | 812 | (177) | $(5,263)$ | 538 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 200 | 200 | 200 | 200 | 200 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(7,477)$ | $(7,477)$ | 1,746 | 13,725 | $(3,680)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.08\% | 0.41\% | -0.09\% | -2.57\% | 0.26\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 0.31\% | 0.12\% | -2.48\% | -0.71\% | 0.41\% |
| 3.Return on assets (ROA) (D4/C) | 0.06\% | 0.36\% | -0.08\% | -2.20\% | 0.23\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 15.11 | 36.60 | -2.01 | -8.35 | 20.86 |
| 5.Earning per share (D4/E1) | 0.77 | 4.06 | -0.89 | -26.32 | 2.69 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 6.39\% | 3.27\% | 4.05\% | 46.77\% | 43.25\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 1.87 | 2.83 | 3.50 | 6.36 | 6.60 |
| 3.Total liabilities to total assets (B/C) | 14.31\% | 10.21\% | 8.93\% | 12.77\% | 12.32\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 83.76\% | 87.87\% | 89.23\% | 85.59\% | 86.08\% |
| 2.Break up value per share (A/E1) | 992.72 | 997.93 | 998.13 | 1,023.85 | 1,027.18 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -48.55 | -9.21 | -9.86 | -2.61 | -6.84 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.23 | -0.34 | 0.09 | 0.54 | -0.15 |


| Al-Rahim Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 200,662 | 201,231 | 205,015 | 204,574 | 206,317 |
| 1.Share capital | 205,410 | 205,410 | 205,410 | 205,410 | 205,410 |
| 2.Reserves | - | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(4,748)$ | $(4,179)$ | (395) | (836) | 907 |
| 4.Others | - | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 788 | 337 | 276 | 677 | 1,502 |
| 1.Current liabilities | 788 | 337 | 276 | 677 | 1,502 |
| 2.Non-current liabilities | - | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 201,450 | 201,568 | 205,291 | 205,251 | 207,819 |
| 1.Current assets( $a+b$ ) | 141,096 | 142,001 | 145,122 | 146,111 | 149,168 |
| a.Cash \& bank balances | 140,310 | 138,737 | 141,403 | 141,695 | 144,703 |
| b.Other assets | 786 | 3,264 | 3,719 | 4,416 | 4,465 |
| 2.Non-current assets (a+b) | 60,354 | 59,567 | 60,169 | 59,140 | 58,651 |
| a.Fixed assets | 8,776 | 7,957 | 7,132 | 6,317 | 5,598 |
| b.Other assets | 51,578 | 51,610 | 53,037 | 52,823 | 53,053 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 4,712 | 619 | 4,477 | 10,947 | 13,978 |
| 2.Administrative and general expenses | 6,727 | $(8,068)$ | 8,616 | 11,017 | 11,654 |
| 3.Profit/(loss) before taxation | 1,306 | 664 | 2,481 | (70) | 2,324 |
| 4.Profit/(loss) after taxation | 1,306 | 569 | 3,783 | (441) | 1,744 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,054 | 2,054 | 2,054 | 2,054 | 2,054 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 4,053 | 786 | 2,898 | 788 | 3,015 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.65\% | 0.28\% | 1.85\% | -0.22\% | 0.85\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 0.65\% | 0.33\% | 1.21\% | -0.03\% | 1.13\% |
| 3.Return on assets (ROA) (D4/C) | 0.65\% | 0.28\% | 1.84\% | -0.21\% | 0.84\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 5.15 | -12.15 | 3.47 | -157.39 | 5.01 |
| 5.Earning per share (D4/E1) | 0.64 | 0.28 | 1.84 | -0.21 | 0.85 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 69.65\% | 68.83\% | 68.88\% | 69.03\% | 69.63\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 179.06 | 421.37 | 525.80 | 215.82 | 99.31 |
| 3.Total liabilities to total assets (B/C) | 0.39\% | 0.17\% | 0.13\% | 0.33\% | 0.72\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.61\% | 99.83\% | 99.87\% | 99.67\% | 99.28\% |
| 2.Break up value per share (A/E1) | 97.69 | 97.97 | 99.81 | 99.60 | 100.45 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 3.10 | 1.38 | 0.77 | -1.79 | 1.73 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 5.14 | 2.33 | 10.50 | 1.16 | 2.01 |


| Al-Sahara Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | 193,335 | 195,581 | 211,852 | 213,423 |
| 1.Share capital | - | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | - | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | - | $(6,665)$ | $(4,419)$ | 11,852 | 13,423 |
| 4.Others | - | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | - | 31,814 | 41,601 | 38,161 | 19,861 |
| 1.Current liabilities | - | 31,814 | 41,601 | 38,161 | 19,861 |
| 2.Non-current liabilities | - | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | - | 225,149 | 237,182 | 250,013 | 233,284 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | - | 172,779 | 181,454 | 195,763 | 176,560 |
| a.Cash \& bank balances | - | 151,940 | 175,204 | 184,826 | 170,663 |
| b.Other assets | - | 20,839 | 6,250 | 10,937 | 5,897 |
| 2.Non-current assets (a+b) | - | 52,370 | 55,728 | 54,250 | 56,724 |
| a.Fixed assets | - | 2,197 | 5,180 | 4,214 | 6,617 |
| b.Other assets | - | 50,173 | 50,548 | 50,036 | 50,107 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | - | 0 | 2,594 | 61,818 | 74,219 |
| 2.Administrative and general expenses | - | 2,410 | 5,548 | 48,951 | 70,668 |
| 3.Profit/(loss) before taxation | - | 4,152 | 3,455 | 12,867 | 3,551 |
| 4.Profit/(loss) after taxation | - | 2,699 | 2,245 | 16,271 | 1,571 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | 0 | 11,478 | 2,833 | $(15,887)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | - | 1.40\% | 1.15\% | 7.68\% | 0.74\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | - | 2.15\% | 1.77\% | 6.07\% | 1.66\% |
| 3.Return on assets (ROA) (D4/C) | - | 1.20\% | 0.95\% | 6.51\% | 0.67\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | - | 0.58 | 1.61 | 3.80 | 19.90 |
| 5.Earning per share (D4/E1) | - | 0.13 | 0.11 | 0.81 | 0.08 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | - | 67.48\% | 73.87\% | 73.93\% | 73.16\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | - | 5.43 | 4.36 | 5.13 | 8.89 |
| 3.Total liabilities to total assets (B/C) | - | 14.13\% | 17.54\% | 15.26\% | 8.51\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 85.87\% | 82.46\% | 84.74\% | 91.49\% |
| 2.Break up value per share (A/E1) | - | 9.67 | 9.78 | 10.59 | 10.67 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | - | 0.00 | 5.11 | 0.17 | -10.11 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | - | 0.00 | 0.28 | 0.07 | -0.80 |


| D. D Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | 99,179 | 94,580 | 105,268 | 105,154 |
| 1.Share capital | - | 100,000 | 100,000 | 105,500 | 105,500 |
| 2.Reserves | - | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | - | (821) | $(5,420)$ | (232) | (346) |
| 4.Others | - | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | - | 1,691 | 574 | 2,464 | 3,494 |
| 1.Current liabilities | - | 1,691 | 574 | 2,464 | 2,154 |
| 2.Non-current liabilities | - | 0 | 0 | 0 | 1,340 |
| C.Total assets (C1+C2) | - | 100,870 | 95,154 | 107,732 | 108,648 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | - | 99,672 | 64,947 | 72,926 | 73,468 |
| a.Cash \& bank balances | - | 99,306 | 64,457 | 72,068 | 71,531 |
| b.Other assets | - | 366 | 490 | 858 | 1,937 |
| 2.Non-current assets ( $a+b$ ) | - | 1,198 | 30,207 | 34,806 | 35,180 |
| a.Fixed assets | - | 464 | 4,535 | 6,124 | 7,619 |
| b.Other assets | - | 734 | 25,672 | 28,682 | 27,561 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | - | 0 | 1,681 | 19,354 | 29,756 |
| 2.Administrative and general expenses | - | 821 | 5,798 | 15,928 | 28,140 |
| 3.Profit/(loss) before taxation | - | (821) | $(4,582)$ | 3,426 | 1,616 |
| 4.Profit/(loss) after taxation | - | (821) | $(4,599)$ | 5,188 | (114) |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | - | 10,000 | 10,000 | 10,550 | 10,550 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | 586 | $(4,893)$ | 5,715 | 738 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | - | -0.83\% | -4.86\% | 4.93\% | -0.11\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | - | -0.83\% | -4.84\% | 3.25\% | 1.52\% |
| 3.Return on assets (ROA) (D4/C) | - | -0.81\% | -4.83\% | 4.82\% | -0.10\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | - | -1.00 | -1.27 | 4.65 | 17.41 |
| 5.Earning per share (D4/E1) | - | -0.08 | -0.46 | 0.49 | -0.01 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | - | 98.45\% | 67.74\% | 66.90\% | 65.84\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | - | 58.94 | 113.15 | 29.60 | 34.11 |
| 3.Total liabilities to total assets (B/C) | - | 1.68\% | 0.60\% | 2.29\% | 3.22\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 98.32\% | 99.40\% | 97.71\% | 96.78\% |
| 2.Break up value per share (A/E1) | - | 9.92 | 9.46 | 9.98 | 9.97 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | - | -0.71 | 1.06 | 1.10 | -6.47 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | - | 0.35 | -8.52 | 2.32 | 0.34 |


| Dollar East Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 169,434 | 283,984 | 297,658 | 400,019 | 420,391 |
| 1.Share capital | 200,000 | 300,000 | 300,000 | 400,000 | 400,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(30,566)$ | $(16,016)$ | $(2,342)$ | 19 | 20,391 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 217,859 | 204,869 | $(1,780)$ | 20,385 | 22,852 |
| 1.Current liabilities | 216,159 | 202,182 | $(3,967)$ | 18,398 | 20,865 |
| 2.Non-current liabilities | 1,700 | 2,687 | 2,187 | 1,987 | 1,987 |
| C.Total assets (C1+C2) | 387,293 | 488,853 | 295,878 | 420,404 | 443,243 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 294,820 | 362,796 | 156,186 | 255,607 | 276,033 |
| a.Cash \& bank balances | 26,990 | 42,822 | 61,663 | 68,577 | 221,664 |
| b.Other assets | 267,830 | 319,974 | 94,523 | 187,030 | 54,369 |
| 2.Non-current assets (a+b) | 92,473 | 126,057 | 139,692 | 164,797 | 167,210 |
| a.Fixed assets | 28,715 | 36,196 | 50,402 | 52,270 | 21,421 |
| b.Other assets | 63,758 | 89,861 | 89,290 | 112,527 | 145,789 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 105,399 | 117,167 | 143,169 | 198,269 | 204,203 |
| 2.Administrative and general expenses | 104,130 | 111,744 | 138,444 | 171,966 | 179,856 |
| 3.Profit/(loss) before taxation | 8,713 | 11,991 | 15,105 | 26,302 | 24,348 |
| 4.Profit/(loss) after taxation | 5,558 | 14,551 | 13,674 | 2,361 | 20,372 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,000 | 3,000 | 3,000 | 4,000 | 4,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(8,068)$ | $(41,700)$ | 42,723 | $(56,916)$ | 164,744 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 3.28\% | 5.12\% | 4.59\% | 0.59\% | 4.85\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 5.09\% | 4.18\% | - | 6.54\% | 5.76\% |
| 3.Return on assets (ROA) (D4/C) | 1.44\% | 2.98\% | 4.62\% | 0.56\% | 4.60\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 11.95 | 9.32 | 9.17 | 6.54 | 7.39 |
| 5.Earning per share (D4/E1) | 2.78 | 4.85 | 4.56 | 0.59 | 5.09 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 6.97\% | 8.76\% | 20.84\% | 16.31\% | 50.01\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 1.36 | 1.79 | -39.37 | 13.89 | 13.23 |
| 3.Total liabilities to total assets (B/C) | 56.25\% | 41.91\% | -0.60\% | 4.85\% | 5.16\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 43.75\% | 58.09\% | 100.60\% | 95.15\% | 94.84\% |
| 2.Break up value per share (A/E1) | 84.72 | 94.66 | 99.22 | 100.00 | 105.10 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -1.45 | -2.87 | 3.12 | -24.11 | 8.09 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.04 | -0.21 | -10.77 | -3.09 | 7.90 |


| Fairdeal Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 205,248 | 206,933 | 196,669 | 181,511 | 167,732 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 5,248 | 6,933 | $(3,331)$ | $(18,489)$ | $(32,268)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 12,343 | 25,515 | 4,467 | 5,365 | 8,380 |
| 1.Current liabilities | 10,343 | 23,515 | 1,467 | 1,365 | 4,380 |
| 2.Non-current liabilities | 2,000 | 2,000 | 3,000 | 4,000 | 4,000 |
| C.Total assets (C1+C2) | 217,591 | 232,448 | 201,136 | 186,876 | 176,112 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 143,503 | 167,485 | 134,683 | 121,554 | 111,149 |
| a.Cash \& bank balances | 135,273 | 156,376 | 67,965 | 83,178 | 99,811 |
| b.Other assets | 8,230 | 11,109 | 66,718 | 38,376 | 11,338 |
| 2.Non-current assets (a+b) | 74,088 | 64,963 | 66,453 | 65,322 | 64,963 |
| a.Fixed assets | 12,592 | 13,032 | 14,457 | 12,549 | 11,100 |
| b.Other assets | 61,496 | 51,931 | 51,996 | 52,773 | 53,863 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 33,191 | 27,373 | 17,258 | 11,701 | 10,576 |
| 2.Administrative and general expenses | 19,658 | 24,845 | 25,525 | 24,144 | 24,328 |
| 3.Profit/(loss) before taxation | 13,515 | 2,526 | $(10,059)$ | $(12,442)$ | $(13,753)$ |
| 4.Profit/(loss) after taxation | 12,402 | 1,685 | $(10,264)$ | $(15,158)$ | $(13,780)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 19,983 | 13,602 | $(85,084)$ | 16,193 | 17,247 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 6.04\% | 0.81\% | -5.22\% | -8.35\% | -8.22\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 6.52\% | 1.21\% | -5.04\% | -6.71\% | -8.01\% |
| 3.Return on assets (ROA) (D4/C) | 5.70\% | 0.72\% | -5.10\% | -8.11\% | -7.82\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.45 | 9.84 | -2.54 | -1.94 | -1.77 |
| 5.Earning per share (D4/E1) | 0.62 | 0.08 | -0.51 | -0.76 | -0.69 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 62.17\% | 67.27\% | 33.79\% | 44.51\% | 56.67\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 13.87 | 7.12 | 91.81 | 89.05 | 25.38 |
| 3.Total liabilities to total assets (B/C) | 5.67\% | 10.98\% | 2.22\% | 2.87\% | 4.76\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 94.33\% | 89.02\% | 97.78\% | 97.13\% | 95.24\% |
| 2.Break up value per share (A/E1) | 10.26 | 10.35 | 9.83 | 9.08 | 8.39 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.61 | 8.07 | 8.29 | -1.07 | -1.25 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.93 | 0.58 | -58.00 | 11.86 | 3.94 |


| Glaxy Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 209,851 | 209,279 | 210,811 | 227,085 | 221,986 |
| 1.Share capital | 210,000 | 210,000 | 210,000 | 210,000 | 210,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | (149) | (721) | 811 | 17,085 | 11,986 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 642 | 837 | 813 | 2,792 | 742 |
| 1.Current liabilities | 642 | 837 | 813 | 2,792 | 742 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 210,493 | 210,116 | 211,624 | 229,877 | 222,728 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 92,083 | 103,153 | 106,807 | 173,898 | 166,623 |
| a.Cash \& bank balances | 85,878 | 100,076 | 101,810 | 156,230 | 98,577 |
| b.Other assets | 6,205 | 3,077 | 4,997 | 17,668 | 68,046 |
| 2.Non-current assets ( $a+b$ ) | 118,410 | 106,963 | 104,817 | 55,979 | 56,105 |
| a.Fixed assets | 57,110 | 54,363 | 52,217 | 3,379 | 3,505 |
| b.Other assets | 61,300 | 52,600 | 52,600 | 52,600 | 52,600 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 44,343 | 40,501 | 44,163 | 62,772 | 47,964 |
| 2.Administrative and general expenses | 38,123 | 40,899 | 42,166 | 44,394 | 52,824 |
| 3.Profit/(loss) before taxation | 6,220 | (398) | 1,997 | 18,378 | $(4,860)$ |
| 4.Profit/(loss) after taxation | 6,220 | (572) | 1,532 | 16,274 | $(5,099)$ |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 21,000 | 21,000 | 21,000 | 21,000 | 21,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 6,714 | 6,058 | 2,746 | $(11,993)$ | $(2,666)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 2.96\% | -0.27\% | 0.73\% | 7.17\% | -2.30\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 2.96\% | -0.19\% | 0.95\% | 8.09\% | -2.19\% |
| 3.Return on assets (ROA) (D4/C) | 2.95\% | -0.27\% | 0.72\% | 7.08\% | -2.29\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 6.13 | -102.76 | 21.11 | 2.42 | -10.87 |
| 5.Earning per share (D4/E1) | 0.30 | -0.03 | 0.07 | 0.77 | -0.24 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 40.80\% | 47.63\% | 48.11\% | 67.96\% | 44.26\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 143.43 | 123.24 | 131.37 | 62.28 | 224.56 |
| 3.Total liabilities to total assets (B/C) | 0.30\% | 0.40\% | 0.38\% | 1.21\% | 0.33\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.70\% | 99.60\% | 99.62\% | 98.79\% | 99.67\% |
| 2.Break up value per share (A/E1) | 9.99 | 9.97 | 10.04 | 10.81 | 10.57 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.08 | -10.59 | 1.79 | -0.74 | 0.52 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 10.46 | 7.24 | 3.38 | -4.30 | -3.59 |


| H \& H Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 335,913 | 365,636 | 386,019 | 436,017 | 453,587 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 400,000 | 400,000 |
| 2.Reserves | 25,000 | 45,000 | 65,000 | 10,900 | 36,017 |
| 3.Accumulated profit (loss) | 10,913 | 20,636 | 21,019 | 25,117 | 17,570 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 59,200 | 71,245 | 17,124 | 59,913 | 51,694 |
| 1.Current liabilities | 57,836 | 69,931 | 16,048 | 52,652 | 42,204 |
| 2.Non-current liabilities | 1,364 | 1,314 | 1,076 | 7,261 | 9,490 |
| C.Total assets (C1+C2) | 395,113 | 436,881 | 403,143 | 495,930 | 505,281 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 301,105 | 342,427 | 309,252 | 377,472 | 386,018 |
| a.Cash \& bank balances | 280,431 | 322,275 | 292,911 | 338,515 | 338,578 |
| b.Other assets | 20,674 | 20,152 | 16,341 | 38,957 | 47,440 |
| 2.Non-current assets (a+b) | 94,008 | 94,454 | 93,891 | 118,458 | 119,263 |
| a.Fixed assets | 10,598 | 12,016 | 12,425 | 12,878 | 12,465 |
| b.Other assets | 83,410 | 82,438 | 81,466 | 105,580 | 106,798 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 155,128 | 114,683 | 101,574 | 113,977 | 116,243 |
| 2.Administrative and general expenses | 49,596 | 57,370 | 55,800 | 73,945 | 88,952 |
| 3.Profit/(loss) before taxation | 95,083 | 44,959 | 33,145 | 40,032 | 27,291 |
| 4.Profit/(loss) after taxation | 56,059 | 29,723 | 20,382 | 24,999 | 17,570 |
| E.Other items |  |  |  |  |  |
| $1 . \mathrm{No}$. of ordinary shares (000) | 300 | 300 | 300 | 400 | 400 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 164,232 | 45,787 | $(26,630)$ | 41,553 | 1,008 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 16.69\% | 8.13\% | 5.28\% | 5.73\% | 3.87\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 28.19\% | 12.25\% | 8.56\% | 9.03\% | 5.89\% |
| 3.Return on assets (ROA) (D4/C) | 14.19\% | 6.80\% | 5.06\% | 5.04\% | 3.48\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 0.52 | 1.28 | 1.68 | 1.85 | 3.26 |
| 5.Earning per share (D4/E1) | 186.86 | 99.08 | 67.94 | 62.50 | 43.93 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 70.97\% | 73.77\% | 72.66\% | 68.26\% | 67.01\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 5.21 | 4.90 | 19.27 | 7.17 | 9.15 |
| 3.Total liabilities to total assets (B/C) | 14.98\% | 16.31\% | 4.25\% | 12.08\% | 10.23\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 85.02\% | 83.69\% | 95.75\% | 87.92\% | 89.77\% |
| 2.Break up value per share (A/E1) | 1,119.71 | 1,218.79 | 1,286.73 | 1,090.04 | 1,133.97 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 2.93 | 1.54 | -1.31 | 1.66 | 0.06 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.84 | 0.65 | -1.66 | 0.79 | 0.02 |


| HBL Currency Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 259,990 | 493,422 | 535,043 | 559,779 | 601,903 |
| 1.Share capital | 214,865 | 400,000 | 400,000 | 400,000 | 400,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 45,125 | 93,422 | 135,043 | 159,779 | 201,903 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 10,447 | 10,603 | 10,728 | 7,915 | 12,020 |
| 1.Current liabilities | 10,200 | 10,079 | 9,588 | 7,735 | 11,729 |
| 2.Non-current liabilities | 247 | 524 | 1,140 | 180 | 291 |
| C.Total assets (C1+C2) | 270,437 | 504,025 | 545,771 | 567,694 | 613,923 |
| 1.Current assets( $a+b$ ) | 210,745 | 388,042 | 425,978 | 451,583 | 494,653 |
| a.Cash \& bank balances | 202,769 | 310,952 | 364,116 | 385,617 | 380,226 |
| b.Other assets | 7,976 | 77,090 | 61,862 | 65,966 | 114,427 |
| 2.Non-current assets (a+b) | 59,692 | 115,983 | 119,793 | 116,111 | 119,270 |
| a.Fixed assets | 4,781 | 10,369 | 14,151 | 11,451 | 13,197 |
| b.Other assets | 54,911 | 105,614 | 105,642 | 104,660 | 106,073 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 115,692 | 127,153 | 131,400 | 112,886 | 156,642 |
| 2.Administrative and general expenses | 37,613 | 52,849 | 65,781 | 74,672 | 91,519 |
| 3.Profit/(loss) before taxation | 78,065 | 74,304 | 65,618 | 38,214 | 65,123 |
| 4.Profit/(loss) after taxation | 50,742 | 48,298 | 41,621 | 24,735 | 42,124 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 21,486 | 40,000 | 40,000 | 40,000 | 40,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 42,766 | $(19,391)$ | 59,817 | 23,951 | 1,353 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 19.52\% | 9.79\% | 7.78\% | 4.42\% | 7.00\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 30.00\% | 15.04\% | 12.24\% | 6.82\% | 10.81\% |
| 3.Return on assets (ROA) (D4/C) | 18.76\% | 9.58\% | 7.63\% | 4.36\% | 6.86\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 0.48 | 0.71 | 1.00 | 1.95 | 1.41 |
| 5.Earning per share (D4/E1) | 2.36 | 1.21 | 1.04 | 0.62 | 1.05 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 74.98\% | 61.69\% | 66.72\% | 67.93\% | 61.93\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 20.66 | 38.50 | 44.43 | 58.38 | 42.17 |
| 3.Total liabilities to total assets (B/C) | 3.86\% | 2.10\% | 1.97\% | 1.39\% | 1.96\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 96.14\% | 97.90\% | 98.03\% | 98.61\% | 98.04\% |
| 2.Break up value per share (A/E1) | 12.10 | 12.34 | 13.38 | 13.99 | 15.05 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.84 | -0.40 | 1.44 | 0.97 | 0.03 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 4.19 | -1.92 | 6.24 | 3.10 | 0.12 |


| Habib Qatar International Exchange Pakistan (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 320,288 | 375,658 | 376,192 | 364,860 | 363,363 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 134,860 |
| 3.Accumulated profit (loss) | 120,288 | 175,658 | 176,192 | 164,860 | 28,503 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 24,732 | 34,209 | 66,654 | 83,205 | 100,025 |
| 1.Current liabilities | 20,177 | 27,325 | 59,657 | 74,710 | 91,173 |
| 2.Non-current liabilities | 4,555 | 6,884 | 6,997 | 8,495 | 8,852 |
| C.Total assets (C1+C2) | 345,020 | 409,867 | 442,846 | 448,065 | 463,388 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 275,737 | 328,491 | 362,070 | 367,281 | 383,809 |
| a.Cash \& bank balances | 122,657 | 166,030 | 201,968 | 197,337 | 241,872 |
| b.Other assets | 153,080 | 162,461 | 160,102 | 169,944 | 141,937 |
| 2.Non-current assets (a+b) | 69,283 | 81,376 | 80,776 | 80,784 | 79,579 |
| a.Fixed assets | 18,915 | 31,173 | 30,037 | 29,371 | 28,218 |
| b.Other assets | 50,368 | 50,203 | 50,739 | 51,413 | 51,361 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 142,553 | 189,170 | 173,700 | 220,240 | 225,424 |
| 2.Administrative and general expenses | 58,743 | 99,654 | 128,095 | 171,115 | 180,569 |
| 3.Profit/(loss) before taxation | 83,810 | 89,516 | 47,087 | 49,125 | 44,855 |
| 4.Profit/(loss) after taxation | 74,666 | 70,370 | 24,844 | 10,669 | 28,503 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(17,330)$ | 70,204 | 60,330 | 20,321 | 75,815 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 23.31\% | 18.73\% | 6.60\% | 2.92\% | 7.84\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 25.80\% | 23.40\% | 12.29\% | 13.16\% | 12.05\% |
| 3.Return on assets (ROA) (D4/C) | 21.64\% | 17.17\% | 5.61\% | 2.38\% | 6.15\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 0.70 | 1.11 | 2.72 | 3.48 | 4.03 |
| 5.Earning per share (D4/E1) | 3.73 | 3.52 | 1.24 | 0.53 | 1.43 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 35.55\% | 40.51\% | 45.61\% | 44.04\% | 52.20\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 13.67 | 12.02 | 6.07 | 4.92 | 4.21 |
| 3.Total liabilities to total assets (B/C) | 7.17\% | 8.35\% | 15.05\% | 18.57\% | 21.59\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 92.83\% | 91.65\% | 84.95\% | 81.43\% | 78.41\% |
| 2.Break up value per share (A/E1) | 16.01 | 18.78 | 18.81 | 18.24 | 18.17 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -0.23 | 1.00 | 2.43 | 1.90 | 2.66 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.86 | 2.57 | 1.01 | 0.27 | 0.83 |


| Link International Exchange Co. (Pvt) Ltd. | (Thousand Rupees) |
| :---: | :---: |
| Items | 2013 |
| A.Total equity (A1 to A3) | 72,964 |
| 1.Share capital | 100,000 |
| 2.Reserves | 0 |
| 3.Accumulated profit (loss) | $(27,036)$ |
| 4.Others | 10,000 |
| B.Total liabilities (B1 to B2) | 1,933 |
| 1.Current liabilities | 1,933 |
| 2.Non-current liabilities | 0 |
| C.Total assets (C1+C2) | 84,897 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 34,534 |
| a.Cash \& bank balances | 33,412 |
| b.Other assets | 1,122 |
| 2.Non-current assets (a+b) | 50,363 |
| a.Fixed assets | 6,783 |
| b.Other assets | 43,580 |
| D.Profit \& loss account |  |
| 1.Revenue | 3,744 |
| 2.Administrative and general expenses | 30,761 |
| 3.Profit/(loss) before taxation | $(27,017)$ |
| 4.Profit/(loss) after taxation | $(27,035)$ |
| E.Other items |  |
| 1.No. of ordinary shares (000) | 10,000 |
| 2.Cash dividend | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% |
| 4.Cash generated from operating activities | $(22,613)$ |
| F.Efficiency ratios/profitability ratios |  |
| 1.Return on equity (ROE) (D4/A) | -37.05\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -32.56\% |
| 3.Return on assets (ROA) (D4/C) | -31.84\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -1.14 |
| 5.Earning per share (D4/E1) | $-2.70$ |
| G.Liquidity ratios |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 39.36\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 17.87 |
| 3.Total liabilities to total assets (B/C) | 2.28\% |
| H.Capital /leverage ratios |  |
| 1.Capital ratio (A/C) | 85.94\% |
| 2.Break up value per share (A/E1) | 7.30 |
| I.Cash flow ratios |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.84 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -11.70 |


| Money Link Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 218,458 | 213,883 | 215,292 | 336,076 | 343,290 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 18,458 | 13,883 | 15,292 | 36,076 | 43,290 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 96,178 | 25,959 | 64,009 | 1,252 | 30,640 |
| 1.Current liabilities | 94,878 | 25,959 | 64,009 | 1,252 | 30,640 |
| 2.Non-current liabilities | 1,300 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 314,636 | 239,842 | 279,301 | 337,328 | 373,930 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 216,527 | 178,781 | 220,281 | 249,236 | 284,642 |
| a.Cash \& bank balances | 201,144 | 154,013 | 194,376 | 220,301 | 261,357 |
| b.Other assets | 15,383 | 24,768 | 25,905 | 28,935 | 23,285 |
| 2.Non-current assets (a+b) | 98,109 | 61,061 | 59,020 | 88,092 | 89,288 |
| a.Fixed assets | 45,253 | 8,369 | 7,802 | 12,244 | 12,728 |
| b.Other assets | 52,856 | 52,692 | 51,218 | 75,848 | 76,560 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 44,202 | 33,925 | 39,974 | 65,063 | 62,688 |
| 2.Administrative and general expenses | 37,568 | 39,245 | 45,855 | 44,192 | 51,406 |
| 3.Profit/(loss) before taxation | 9,955 | $(3,781)$ | 803 | 20,871 | 11,282 |
| 4.Profit/(loss) after taxation | 9,137 | $(4,574)$ | 803 | 20,871 | 7,333 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 200 | 200 | 200 | 300 | 300 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 83,304 | $(79,639)$ | 40,661 | $(44,432)$ | 44,407 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 4.18\% | -2.14\% | 0.37\% | 6.21\% | 2.14\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 4.53\% | -1.77\% | 0.37\% | 6.21\% | 3.29\% |
| 3.Return on assets (ROA) (D4/C) | 2.90\% | -1.91\% | 0.29\% | 6.19\% | 1.96\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 3.77 | -10.38 | 57.10 | 2.12 | 4.56 |
| 5.Earning per share (D4/E1) | 45.69 | -22.87 | 4.02 | 69.57 | 24.44 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 63.93\% | 64.21\% | 69.59\% | 65.31\% | 69.89\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 2.28 | 6.89 | 3.44 | 199.07 | 9.29 |
| 3.Total liabilities to total assets (B/C) | 30.57\% | 10.82\% | 22.92\% | 0.37\% | 8.19\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 69.43\% | 89.18\% | 77.08\% | 99.63\% | 91.81\% |
| 2.Break up value per share (A/E1) | 1,092.29 | 1,069.42 | 1,076.46 | 1,120.25 | 1,144.30 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 9.12 | 17.41 | 50.64 | -2.13 | 6.06 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.88 | $-3.07$ | 0.64 | -35.49 | 1.45 |


| NBP Exchange Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 512,490 | 534,596 | 555,244 | 594,176 | 689,761 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 405,000 | 556,875 |
| 2.Reserves | 0 | 0 | 0 | 151,875 | 0 |
| 3.Accumulated profit (loss) | 212,490 | 234,596 | 255,244 | 37,301 | 132,886 |
| 4.Others | 0 | 0 | 22,218 | 40,091 | 1,638 |
| B.Total liabilities (B1 to B2) | 379,283 | 301,841 | 229,327 | 152,337 | 75,699 |
| 1.Current liabilities | 117,123 | 107,117 | 109,200 | 114,094 | 74,146 |
| 2.Non-current liabilities | 262,160 | 194,724 | 120,127 | 38,243 | 1,553 |
| C.Total assets (C1+C2) | 891,773 | 836,437 | 806,789 | 786,604 | 767,098 |
| 1.Current assets ( $a+\mathrm{b}$ ) | 793,626 | 822,751 | 794,898 | 771,885 | 745,821 |
| a.Cash \& bank balances | 190,379 | 215,117 | 62,407 | 166,553 | 270,389 |
| b.Other assets | 603,247 | 607,634 | 732,491 | 605,332 | 475,432 |
| 2.Non-current assets (a+b) | 98,147 | 13,686 | 11,891 | 14,719 | 21,277 |
| a.Fixed assets | 11,278 | 12,229 | 10,552 | 12,674 | 18,878 |
| b.Other assets | 86,869 | 1,457 | 1,339 | 2,045 | 2,399 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 125,569 | 126,338 | 126,533 | 148,003 | 229,777 |
| 2.Administrative and general expenses | 32,055 | 43,057 | 53,650 | 83,056 | 98,914 |
| 3.Profit/(loss) before taxation | 56,221 | 50,296 | 43,703 | 64,947 | 130,863 |
| 4.Profit/(loss) after taxation | 24,320 | 22,106 | 20,648 | 38,932 | 95,585 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 30,000 | 40,500 | 55,688 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 16,024 | $(27,420)$ | 14,104 | 38,619 | 39,940 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 4.75\% | 4.14\% | 3.72\% | 6.55\% | 13.86\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 7.26\% | 6.90\% | 6.26\% | 9.66\% | 18.88\% |
| 3.Return on assets (ROA) (D4/C) | 2.73\% | 2.64\% | 2.56\% | 4.95\% | 12.46\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 0.57 | 0.86 | 1.23 | 1.28 | 0.76 |
| 5.Earning per share (D4/E1) | 0.81 | 0.74 | 0.69 | 0.96 | 1.72 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 21.35\% | 25.72\% | 7.74\% | 21.17\% | 35.25\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 6.78 | 7.68 | 7.28 | 6.77 | 10.06 |
| 3.Total liabilities to total assets (B/C) | 42.53\% | 36.09\% | 28.42\% | 19.37\% | 9.87\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 57.47\% | 63.91\% | 68.82\% | 75.54\% | 89.92\% |
| 2.Break up value per share (A/E1) | 17.08 | 17.82 | 18.51 | 14.67 | 12.39 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.66 | -1.24 | 0.68 | 0.99 | 0.42 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.14 | -0.26 | 0.13 | 0.34 | 0.54 |


| Noble Exchange International (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 203,284 | 189,823 | 180,614 | 185,970 | 199,290 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 3,284 | $(10,177)$ | $(19,386)$ | $(14,030)$ | (710) |
| 4.Others | 1,200 | 1,000 | 1,200 | 1,200 | 1,200 |
| B.Total liabilities (B1 to B2) | 18,046 | 1,133 | 1,435 | 3,308 | 1,366 |
| 1.Current liabilities | 18,046 | 1,133 | 1,435 | 3,308 | 1,366 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 222,530 | 191,956 | 183,249 | 190,478 | 201,856 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 155,110 | 127,032 | 120,820 | 127,822 | 142,056 |
| a.Cash \& bank balances | 122,081 | 125,297 | 109,905 | 100,397 | 136,176 |
| b.Other assets | 33,029 | 1,735 | 10,915 | 27,425 | 5,880 |
| 2.Non-current assets (a+b) | 67,420 | 64,924 | 62,429 | 62,656 | 59,800 |
| a.Fixed assets | 12,528 | 12,487 | 11,525 | 11,196 | 9,396 |
| b.Other assets | 54,892 | 52,437 | 50,904 | 51,460 | 50,404 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 20,472 | 3,329 | 6,484 | 25,383 | 31,515 |
| 2.Administrative and general expenses | 21,024 | 21,438 | 19,548 | 20,052 | 17,619 |
| 3.Profit/(loss) before taxation | 5,682 | $(13,445)$ | $(9,137)$ | 5,331 | 13,896 |
| 4.Profit/(loss) after taxation | 3,289 | $(13,461)$ | $(9,209)$ | 5,356 | 13,320 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 30,665 | 4,326 | $(17,108)$ | $(16,092)$ | 27,365 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 1.62\% | -7.09\% | -5.10\% | 2.88\% | 6.68\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 2.78\% | -7.05\% | -5.03\% | 2.85\% | 6.93\% |
| 3.Return on assets (ROA) (D4/C) | 1.48\% | -7.01\% | -5.03\% | 2.81\% | 6.60\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 3.70 | -1.59 | -2.14 | 3.76 | 1.27 |
| 5.Earning per share (D4/E1) | 1.64 | -6.73 | $-4.60$ | 2.68 | 6.66 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 54.86\% | 65.27\% | 59.98\% | 52.71\% | 67.46\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 8.60 | 112.12 | 84.20 | 38.64 | 103.99 |
| 3.Total liabilities to total assets (B/C) | 8.11\% | 0.59\% | 0.78\% | 1.74\% | 0.68\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 91.35\% | 98.89\% | 98.56\% | 97.63\% | 98.73\% |
| 2.Break up value per share (A/E1) | 101.64 | 94.91 | 90.31 | 92.99 | 99.65 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 9.32 | -0.32 | 1.86 | $-3.00$ | 2.05 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.70 | 3.82 | -11.92 | -4.86 | 20.03 |


| P B S Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 146,379 | 148,337 | 205,743 | 208,581 | 210,549 |
| 1.Share capital | 200,000 | 200,000 | 250,000 | 250,000 | 250,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(53,621)$ | $(51,663)$ | $(44,257)$ | $(41,419)$ | $(39,451)$ |
| 4.Others | 45,183 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 1,668 | 89,961 | 36,957 | 3,312 | 18,958 |
| 1.Current liabilities | 1,668 | 6,635 | 3,630 | 2,480 | 8,766 |
| 2.Non-current liabilities | 0 | 83,326 | 33,327 | 832 | 10,192 |
| C.Total assets (C1+C2) | 193,230 | 238,298 | 242,700 | 211,893 | 229,507 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 68,134 | 113,546 | 115,773 | 72,605 | 74,960 |
| a.Cash \& bank balances | 65,207 | 110,603 | 77,890 | 34,793 | 39,316 |
| b.Other assets | 2,927 | 2,943 | 37,883 | 37,812 | 35,644 |
| 2.Non-current assets (a+b) | 125,096 | 124,752 | 126,927 | 139,288 | 154,547 |
| a.Fixed assets | 69,148 | 68,028 | 67,279 | 65,653 | 63,330 |
| b.Other assets | 55,948 | 56,724 | 59,648 | 73,635 | 91,217 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 45,667 | 58,399 | 75,339 | 84,468 | 88,224 |
| 2.Administrative and general expenses | 49,410 | 61,190 | 72,570 | 79,745 | 86,712 |
| 3.Profit/(loss) before taxation | 2,403 | 3,012 | 8,214 | 4,723 | 1,512 |
| 4.Profit/(loss) after taxation | 1,562 | 1,958 | 7,406 | 2,837 | 1,968 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,000 | 2,000 | 2,500 | 2,500 | 2,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 0 | 0 | 0 | 4,910 | 1,564 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 1.07\% | 1.32\% | 3.60\% | 1.36\% | 0.93\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 1.25\% | 1.30\% | 3.44\% | 2.26\% | 0.68\% |
| 3.Return on assets (ROA) (D4/C) | 0.81\% | 0.82\% | 3.05\% | 1.34\% | 0.86\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 20.56 | 20.32 | 8.83 | 16.88 | 57.35 |
| 5.Earning per share (D4/E1) | 0.78 | 0.98 | 2.96 | 1.13 | 0.79 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 33.75\% | 46.41\% | 32.09\% | 16.42\% | 17.13\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 40.85 | 17.11 | 31.89 | 29.28 | 8.55 |
| 3.Total liabilities to total assets (B/C) | 0.86\% | 37.75\% | 15.23\% | 1.56\% | 8.26\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 75.75\% | 62.25\% | 84.77\% | 98.44\% | 91.74\% |
| 2.Break up value per share (A/E1) | 73.19 | 74.17 | 82.30 | 83.43 | 84.22 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.00 | 0.00 | 0.00 | 1.73 | 0.79 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00 | 0.00 | 0.00 | 1.98 | 0.18 |


| Pakistan Currency Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 208,093 | 320,971 | 413,441 | 427,324 | 439,418 |
| 1.Share capital | 200,000 | 300,000 | 400,000 | 400,000 | 400,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 8,093 | 20,971 | 13,441 | 27,324 | 39,418 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 400,075 | 312,275 | 273,121 | 279,347 | 371,876 |
| 1.Current liabilities | 382,915 | 286,579 | 237,727 | 244,998 | 329,659 |
| 2.Non-current liabilities | 17,160 | 25,696 | 35,394 | 34,349 | 42,217 |
| C.Total assets (C1+C2) | 608,168 | 633,246 | 686,562 | 706,671 | 811,294 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 523,598 | 544,550 | 556,912 | 545,519 | 641,439 |
| a.Cash \& bank balances | 267,979 | 435,977 | 459,776 | 380,689 | 497,347 |
| b.Other assets | 255,619 | 108,573 | 97,136 | 164,830 | 144,092 |
| 2.Non-current assets (a+b) | 84,570 | 88,696 | 129,650 | 161,152 | 169,855 |
| a.Fixed assets | 32,491 | 36,037 | 46,550 | 53,650 | 65,497 |
| b.Other assets | 52,079 | 52,659 | 83,100 | 107,502 | 104,358 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 353,552 | 416,252 | 430,936 | 577,527 | 715,969 |
| 2.Administrative and general expenses | 310,405 | 400,090 | 436,796 | 557,770 | 694,824 |
| 3.Profit/(loss) before taxation | 9,972 | 19,364 | 1,413 | 19,757 | 21,145 |
| 4.Profit/(loss) after taxation | 3,687 | 12,877 | $(7,529)$ | 13,883 | 12,093 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,000 | 2,000 | 4,000 | 4,000 | 4,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 19,425 | 167,546 | 75,877 | $(38,242)$ | 140,244 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 1.77\% | 4.01\% | -1.82\% | 3.25\% | 2.75\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 4.43\% | 5.59\% | 0.31\% | 4.28\% | 4.39\% |
| 3.Return on assets (ROA) (D4/C) | 0.61\% | 2.03\% | -1.10\% | 1.96\% | 1.49\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 31.13 | 20.66 | 309.13 | 28.23 | 32.86 |
| 5.Earning per share (D4/E1) | 1.84 | 6.44 | $-1.88$ | 3.47 | 3.02 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 44.06\% | 68.85\% | 66.97\% | 53.87\% | 61.30\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 1.37 | 1.90 | 2.34 | 2.23 | 1.95 |
| 3.Total liabilities to total assets (B/C) | 65.78\% | 49.31\% | 39.78\% | 39.53\% | 45.84\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 34.22\% | 50.69\% | 60.22\% | 60.47\% | 54.16\% |
| 2.Break up value per share (A/E1) | 104.05 | 160.49 | 103.36 | 106.83 | 109.85 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 5.27 | 13.01 | -10.08 | $-2.75$ | 11.60 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.05 | 0.58 | 0.32 | -0.16 | 0.43 |


| Paracha International Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 187,019 | 197,298 | 197,992 | 226,747 | 262,521 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(12,981)$ | $(2,702)$ | $(2,008)$ | 26,747 | 62,521 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 75,119 | 53,026 | 91,615 | 64,339 | 76,430 |
| 1.Current liabilities | 75,119 | 53,026 | 49,251 | 16,119 | 23,309 |
| 2.Non-current liabilities | 0 | 0 | 42,364 | 48,220 | 53,121 |
| C.Total assets (C1+C2) | 262,138 | 250,324 | 289,607 | 291,086 | 338,951 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 182,878 | 125,537 | 168,440 | 180,010 | 230,445 |
| a.Cash \& bank balances | 106,747 | 103,117 | 130,454 | 112,660 | 157,682 |
| b.Other assets | 76,131 | 22,420 | 37,986 | 67,350 | 72,763 |
| 2.Non-current assets (a+b) | 79,260 | 124,787 | 121,167 | 111,076 | 108,506 |
| a.Fixed assets | 75,786 | 68,043 | 61,435 | 55,563 | 57,504 |
| b.Other assets | 3,474 | 56,744 | 59,732 | 55,513 | 51,002 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 35,797 | 36,391 | 31,454 | 85,255 | 112,034 |
| 2.Administrative and general expenses | 36,097 | 27,097 | 33,807 | 45,017 | 69,910 |
| 3.Profit/(loss) before taxation | (299) | 9,294 | $(2,352)$ | 40,239 | 42,124 |
| 4.Profit/(loss) after taxation | $(2,800)$ | 10,279 | 694 | 28,755 | 35,774 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 74,696 | $(2,737)$ | 28,793 | $(19,497)$ | 48,342 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -1.50\% | 5.21\% | 0.35\% | 12.68\% | 13.63\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -0.16\% | 4.71\% | -0.98\% | 14.63\% | 13.35\% |
| 3.Return on assets (ROA) (D4/C) | -1.07\% | 4.11\% | 0.24\% | 9.88\% | 10.55\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | $-120.73$ | 2.92 | -14.37 | 1.12 | 1.66 |
| 5.Earning per share (D4/E1) | -0.14 | 0.51 | 0.03 | 1.44 | 1.79 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 40.72\% | 41.19\% | 45.05\% | 38.70\% | 46.52\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 2.43 | 2.37 | 3.42 | 11.17 | 9.89 |
| 3.Total liabilities to total assets (B/C) | 28.66\% | 21.18\% | 31.63\% | 22.10\% | 22.55\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 71.34\% | 78.82\% | 68.37\% | 77.90\% | 77.45\% |
| 2.Break up value per share (A/E1) | 9.35 | 9.86 | 9.90 | 11.34 | 13.13 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -26.68 | -0.27 | 41.49 | -0.68 | 1.35 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.99 | -0.05 | 0.58 | -1.21 | 2.07 |


| Paragon Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - |  | 92,707 | 84,354 | 97,142 |
| 1.Share capital | - | - | 100,000 | 100,000 | 100,000 |
| 2.Reserves | - | - | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | - | - | $(7,293)$ | $(15,646)$ | $(2,858)$ |
| 4.Others | - | - | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | - | - | 1,111 | 1,559 | 2,116 |
| 1.Current liabilities | - | - | 1,111 | 1,098 | 1,655 |
| 2.Non-current liabilities | - | - | 0 | 461 | 461 |
| C.Total assets (C1+C2) | - | - | 93,818 | 85,913 | 99,258 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | - | - | 55,884 | 51,789 | 66,510 |
| a.Cash \& bank balances | - | - | 54,897 | 50,425 | 63,730 |
| b.Other assets | - | - | 987 | 1,364 | 2,780 |
| 2.Non-current assets (a+b) | - | - | 37,934 | 34,124 | 32,748 |
| a.Fixed assets | - | - | 7,760 | 7,047 | 6,252 |
| b.Other assets | - | - | 30,174 | 27,077 | 26,496 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | - | - | 47 | 15,444 | 40,676 |
| 2.Administrative and general expenses | - | - | 11,237 | 19,289 | 27,695 |
| 3.Profit/(loss) before taxation | - | - | $(11,190)$ | $(3,845)$ | 12,981 |
| 4.Profit/(loss) after taxation | - | - | $(7,293)$ | $(8,353)$ | 12,788 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | - | 100 | 100 | 100 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(10,776)$ | $(2,565)$ | 12,262 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | - | - | -7.87\% | -9.90\% | 13.16\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | - | - | -12.07\% | -4.53\% | 13.30\% |
| 3.Return on assets (ROA) (D4/C) | - | - | -7.77\% | -9.72\% | 12.88\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | - | - | -1.00 | -5.02 | 2.13 |
| 5.Earning per share (D4/E1) | - | - | -72.93 | -83.53 | 127.88 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | - | - | 58.51\% | 58.69\% | 64.21\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | - | - | 50.30 | 47.17 | 40.19 |
| 3.Total liabilities to total assets (B/C) | - | - | 1.18\% | 1.81\% | 2.13\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 98.82\% | 98.19\% | 97.87\% |
| 2.Break up value per share (A/E1) | - | - | 927.07 | 843.54 | 971.42 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | - | - | 1.48 | 0.31 | 0.96 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | - | - | -9.70 | -2.34 | 7.41 |


| Ravi Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 205,138 | 224,521 | 435,700 | 447,734 | 472,873 |
| 1.Share capital | 200,000 | 200,000 | 400,000 | 400,000 | 447,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 5,138 | 24,521 | 35,700 | 47,734 | 25,873 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 39,284 | 227,518 | 34,199 | 91,906 | 86,737 |
| 1.Current liabilities | 36,913 | 215,543 | 21,540 | 79,165 | 74,185 |
| 2.Non-current liabilities | 2,371 | 11,975 | 12,659 | 12,741 | 12,552 |
| C.Total assets (C1+C2) | 244,422 | 452,039 | 469,899 | 539,640 | 559,610 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 120,444 | 321,517 | 273,496 | 359,020 | 356,749 |
| a.Cash \& bank balances | 109,950 | 251,747 | 216,850 | 256,495 | 172,596 |
| b.Other assets | 10,494 | 69,770 | 56,646 | 102,525 | 184,153 |
| 2.Non-current assets (a+b) | 123,978 | 130,522 | 196,403 | 180,620 | 202,861 |
| a.Fixed assets | 70,035 | 72,472 | 79,925 | 79,020 | 84,453 |
| b.Other assets | 53,943 | 58,050 | 116,478 | 101,600 | 118,408 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 53,807 | 116,287 | 120,631 | 167,414 | 223,090 |
| 2.Administrative and general expenses | 49,901 | 96,420 | 114,723 | 149,490 | 185,050 |
| 3.Profit/(loss) before taxation | 7,678 | 30,968 | 14,549 | 17,924 | 38,040 |
| 4.Profit/(loss) after taxation | 5,079 | 19,383 | 11,179 | 12,034 | 25,139 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,000 | 2,000 | 4,000 | 4,000 | 4,470 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 71,664 | $(50,289)$ | 29,703 | 43,676 | $(51,919)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 2.48\% | 8.63\% | 2.57\% | 2.69\% | 5.32\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 3.70\% | 13.09\% | 3.24\% | 3.89\% | 7.84\% |
| 3.Return on assets (ROA) (D4/C) | 2.08\% | 4.29\% | 2.38\% | 2.23\% | 4.49\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 6.50 | 3.11 | 7.89 | 8.34 | 4.86 |
| 5.Earning per share (D4/E1) | 2.54 | 9.69 | 2.79 | 3.01 | 5.62 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 44.98\% | 55.69\% | 46.15\% | 47.53\% | 30.84\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 3.26 | 1.49 | 12.70 | 4.54 | 4.81 |
| 3.Total liabilities to total assets (B/C) | 16.07\% | 50.33\% | 7.28\% | 17.03\% | 15.50\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 83.93\% | 49.67\% | 92.72\% | 82.97\% | 84.50\% |
| 2.Break up value per share (A/E1) | 102.57 | 112.26 | 108.93 | 111.93 | 105.79 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 14.11 | -2.59 | 2.66 | 3.63 | -2.07 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.94 | -0.23 | 1.38 | 0.55 | -0.70 |


| Riaz Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 209,160 | 202,031 | 208,955 | 207,906 | 201,312 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 9,160 | 2,031 | 8,955 | 7,906 | 1,312 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 1,445 | 676 | 582 | 763 | 249 |
| 1.Current liabilities | 1,130 | 416 | 464 | 763 | 249 |
| 2.Non-current liabilities | 315 | 260 | 118 | 0 | 0 |
| C.Total assets (C1+C2) | 210,605 | 202,707 | 209,537 | 208,669 | 201,561 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 157,178 | 147,312 | 155,287 | 155,428 | 148,918 |
| a.Cash \& bank balances | 150,026 | 142,343 | 151,779 | 152,748 | 146,017 |
| b.Other assets | 7,152 | 4,969 | 3,508 | 2,680 | 2,901 |
| 2.Non-current assets (a+b) | 53,427 | 55,395 | 54,250 | 53,241 | 52,643 |
| a.Fixed assets | 3,160 | 3,679 | 3,947 | 2,841 | 2,005 |
| b.Other assets | 50,267 | 51,716 | 50,303 | 50,400 | 50,638 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 40,808 | 22,948 | 16,148 | 25,749 | 23,086 |
| 2.Administrative and general expenses | 11,407 | 11,833 | 11,597 | 11,814 | 12,306 |
| 3.Profit/(loss) before taxation | 29,003 | 13,643 | 10,795 | 13,935 | 10,779 |
| 4.Profit/(loss) after taxation | 18,841 | 8,870 | 6,924 | 8,951 | 7,006 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 22,483 | 4,979 | 4,005 | 4,276 | 649 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 9.01\% | 4.39\% | 3.31\% | 4.31\% | 3.48\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 13.85\% | 6.74\% | 5.16\% | 6.70\% | 5.35\% |
| 3.Return on assets (ROA) (D4/C) | 8.95\% | 4.38\% | 3.30\% | 4.29\% | 3.48\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 0.39 | 0.87 | 1.07 | 0.85 | 1.14 |
| 5.Earning per share (D4/E1) | 0.94 | 0.44 | 0.35 | 0.45 | 0.35 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 71.24\% | 70.22\% | 72.44\% | 73.20\% | 72.44\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 139.10 | 354.12 | 334.67 | 203.71 | 598.06 |
| 3.Total liabilities to total assets (B/C) | 0.69\% | 0.33\% | 0.28\% | 0.37\% | 0.12\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.31\% | 99.67\% | 99.72\% | 99.63\% | 99.88\% |
| 2.Break up value per share (A/E1) | 10.46 | 10.10 | 10.45 | 10.40 | 10.07 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.19 | 0.56 | 0.58 | 0.48 | 0.09 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 19.90 | 11.97 | 8.63 | 5.60 | 2.61 |


| Royal International Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 169,087 | 264,895 | 269,262 | 281,003 | 296,531 |
| 1.Share capital | 200,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(30,913)$ | $(35,105)$ | $(30,738)$ | $(18,997)$ | $(3,469)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 2,350 | 10,974 | 11,923 | 17,772 | 16,306 |
| 1.Current liabilities | 2,350 | 10,405 | 5,715 | 9,479 | 7,907 |
| 2.Non-current liabilities | 0 | 569 | 6,208 | 8,293 | 8,399 |
| C.Total assets (C1+C2) | 171,437 | 275,869 | 281,185 | 298,775 | 312,837 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 111,676 | 219,829 | 198,728 | 211,514 | 226,099 |
| a.Cash \& bank balances | 102,184 | 206,189 | 181,871 | 188,021 | 201,296 |
| b.Other assets | 9,492 | 13,640 | 16,857 | 23,493 | 24,803 |
| 2.Non-current assets ( $a+b$ ) | 59,761 | 56,040 | 82,457 | 87,261 | 86,738 |
| a.Fixed assets | 4,261 | 6,040 | 6,928 | 8,422 | 8,337 |
| b.Other assets | 55,500 | 50,000 | 75,529 | 78,839 | 78,401 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 50,660 | 69,855 | 73,425 | 75,315 | 97,359 |
| 2.Administrative and general expenses | 48,044 | 64,219 | 66,581 | 61,419 | 82,159 |
| 3.Profit/(loss) before taxation | $(17,423)$ | 5,636 | 6,845 | 13,896 | 15,200 |
| 4.Profit/(loss) after taxation | $(12,368)$ | 1,394 | 4,367 | 11,742 | 15,527 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 2,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(14,868)$ | 1,224 | 2,702 | 10,428 | 13,886 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -7.31\% | 0.53\% | 1.62\% | 4.18\% | 5.24\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -10.30\% | 2.12\% | 2.48\% | 4.80\% | 4.98\% |
| 3.Return on assets (ROA) (D4/C) | -7.21\% | 0.51\% | 1.55\% | 3.93\% | 4.96\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -2.76 | 11.39 | 9.73 | 4.42 | 5.41 |
| 5.Earning per share (D4/E1) | -6.18 | 0.46 | 1.46 | 3.91 | 5.18 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 59.60\% | 74.74\% | 64.68\% | 62.93\% | 64.35\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 47.52 | 21.13 | 34.77 | 22.31 | 28.59 |
| 3.Total liabilities to total assets (B/C) | 1.37\% | 3.98\% | 4.24\% | 5.95\% | 5.21\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 98.63\% | 96.02\% | 95.76\% | 94.05\% | 94.79\% |
| 2.Break up value per share (A/E1) | 84.54 | 88.30 | 89.75 | 93.67 | 98.84 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.20 | 0.88 | 0.62 | 0.89 | 0.89 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -6.33 | 0.12 | 0.47 | 1.10 | 1.76 |


| SIBL Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 109,217 | 112,297 | 117,642 | 118,336 | 119,352 |
| 1.Share capital | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 9,217 | 12,297 | 17,642 | 18,336 | 19,352 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 3,193 | 2,871 | 3,813 | 2,110 | 1,267 |
| 1.Current liabilities | 3,193 | 2,871 | 3,813 | 2,110 | 1,267 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 112,410 | 115,168 | 121,455 | 120,446 | 120,619 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 111,175 | 114,264 | 120,899 | 119,968 | 120,325 |
| a.Cash \& bank balances | 1,074 | 947 | 936 | 25,760 | 25,783 |
| b.Other assets | 110,101 | 113,317 | 119,963 | 94,208 | 94,542 |
| 2.Non-current assets (a+b) | 1,235 | 904 | 556 | 478 | 294 |
| a.Fixed assets | 1,066 | 805 | 556 | 478 | 294 |
| b.Other assets | 169 | 99 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 9,502 | 8,842 | 9,480 | 8,330 | 5,856 |
| 2.Administrative and general expenses | 3,901 | 4,018 | 3,561 | 4,428 | 4,305 |
| 3.Profit/(loss) before taxation | 5,601 | 4,824 | 5,918 | 3,902 | 1,551 |
| 4.Profit/(loss) after taxation | 3,581 | 3,080 | 3,733 | 2,305 | 1,016 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 2,617 | 2,839 | 1,517 | 2,086 | 2,845 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 3.28\% | 2.74\% | 3.17\% | 1.95\% | 0.85\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 5.13\% | 4.30\% | 5.03\% | 3.30\% | 1.30\% |
| 3.Return on assets (ROA) (D4/C) | 3.19\% | 2.67\% | 3.07\% | 1.91\% | 0.84\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 0.70 | 0.83 | 0.60 | 1.13 | 2.78 |
| 5.Earning per share (D4/E1) | 0.36 | 0.31 | 0.37 | 0.23 | 0.10 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 0.96\% | 0.82\% | 0.77\% | 21.39\% | 21.38\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 34.82 | 39.80 | 31.71 | 56.86 | 94.97 |
| 3.Total liabilities to total assets (B/C) | 2.84\% | 2.49\% | 3.14\% | 1.75\% | 1.05\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 97.16\% | 97.51\% | 96.86\% | 98.25\% | 98.95\% |
| 2.Break up value per share (A/E1) | 10.92 | 11.23 | 11.76 | 11.83 | 11.94 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.73 | 0.92 | 0.41 | 0.90 | 2.80 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.82 | 0.99 | 0.40 | 0.99 | 2.25 |

Sadiq Exchange Co. (Pvt) Ltd.
Items $\quad 2013$
1.Share capital ..... 100,000
2.Reserves ..... 0
3.Accumulated profit (loss) ..... $(2,115)$
4.Others ..... 0
B.Total liabilities (B1 to B2) ..... 300
1.Current liabilities ..... 300
2.Non-current liabilities ..... 0
C.Total assets (C1+C2) ..... 98,185
1.Current assets $(a+b)$ ..... 38,866
a.Cash \& bank balances ..... 38,813
b.Other assets ..... 53
2.Non-current assets ( $\mathrm{a}+\mathrm{b}$ ) ..... 59,319
a. Fixed assets ..... 31,268
b.Other assets ..... 28,051
D.Profit \& loss account
1.Revenue ..... 446
2.Administrative and general expenses ..... 2,556
3.Profit/(loss) before taxation ..... $(2,110)$
4.Profit/(loss) after taxation ..... $(2,115)$
E.Other items
1.No. of ordinary shares (000) ..... 1,000
2.Cash dividend ..... 0.00\%
3.Stock dividend/bonus shares ..... 0.00\%
4.Cash generated from operating activities ..... $(1,206)$
F.Efficiency ratios/profitability ratios
1.Return on equity (ROE) (D4/A) ..... $-2.16 \%$
2.Return on capital employed (ROCE) (D3/C-B1) ..... -2.16\%
3.Return on assets (ROA) (D4/C) ..... -2.15\%
4.Admin. expense to profit before tax. (D2/D3) (times) ..... -1.21
5.Earning per share (D4/E1) ..... $-2.12$
G.Liquidity ratios
1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) ..... 39.53\%
2.Cuurent assets to current liabilities (C1/B1) (times) ..... 129.55
3.Total liabilities to total assets (B/C) ..... 0.31\%
H.Capital /leverage ratios
1.Capital ratio (A/C) ..... 99.69\%
2.Break up value per share (A/E1) ..... 97.89
I.Cash flow ratios
1.Cash generated from operating activities to profit after tax. (E4/D4) (times) ..... 0.57
2.Cash generated from operating activities to current liabilities (E4/B1) (times) ..... -4.02

| Sky Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | 28,354 | 119,896 | 142,440 | 144,655 |
| 1.Share capital | - | 26,500 | 120,134 | 140,134 | 140,134 |
| 2.Reserves | - | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | - | 1,854 | (238) | 2,306 | 4,521 |
| 4.Others | - | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | - | 537 | 150 | 1,792 | 1,327 |
| 1.Current liabilities | - | 537 | 150 | 1,792 | 1,327 |
| 2.Non-current liabilities | - | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | - | 28,891 | 120,046 | 144,232 | 145,982 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | - | 25,011 | 85,790 | 104,290 | 105,065 |
| a.Cash \& bank balances | - | 24,735 | 83,258 | 100,620 | 97,873 |
| b.Other assets | - | 276 | 2,532 | 3,670 | 7,192 |
| 2.Non-current assets (a+b) | - | 3,880 | 34,256 | 39,942 | 40,917 |
| a.Fixed assets | - | 909 | 2,357 | 2,930 | 3,047 |
| b.Other assets | - | 2,971 | 31,899 | 37,012 | 37,870 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | - | 7,548 | 8,883 | 27,536 | 33,374 |
| 2.Administrative and general expenses | - | 6,379 | 10,930 | 23,548 | 30,094 |
| 3.Profit/(loss) before taxation | - | 1,169 | $(2,047)$ | 3,988 | 3,280 |
| 4.Profit/(loss) after taxation | - | 758 | $(2,091)$ | 2,544 | 2,215 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 265 | 1,201 | 1,401 | 1,401 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | 1,200 | $(4,114)$ | 3,706 | 2,076 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | - | 2.67\% | -1.74\% | 1.79\% | 1.53\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | - | 4.12\% | -1.71\% | 2.80\% | 2.27\% |
| 3. Return on assets (ROA) (D4/C) | - | 2.62\% | -1.74\% | 1.76\% | 1.52\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | - | 5.46 | -5.34 | 5.90 | 9.18 |
| 5.Earning per share (D4/E1) | - | 2.86 | -1.74 | 1.82 | 1.58 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | - | 85.61\% | 69.36\% | 69.76\% | 67.04\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | - | 46.58 | 571.93 | 58.20 | 79.17 |
| 3.Total liabilities to total assets (B/C) | - | 1.86\% | 0.12\% | 1.24\% | 0.91\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 98.14\% | 99.88\% | 98.76\% | 99.09\% |
| 2.Break up value per share (A/E1) | - | 107.00 | 99.80 | 101.67 | 103.25 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | - | 1.58 | 1.97 | 1.46 | 0.94 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | - | 2.23 | -27.43 | 2.07 | 1.56 |


| Wall Street Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 229,180 | 250,494 | 272,443 | 291,507 | 325,602 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 29,180 | 50,494 | 72,443 | 91,507 | 125,602 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 222,581 | 243,979 | 295,326 | 229,014 | 268,450 |
| 1.Current liabilities | 222,581 | 243,979 | 295,326 | 229,014 | 268,450 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 451,761 | 494,473 | 567,769 | 520,521 | 594,052 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 354,374 | 397,694 | 470,090 | 415,994 | 483,557 |
| a.Cash \& bank balances | 298,696 | 357,866 | 423,515 | 387,699 | 455,296 |
| b.Other assets | 55,678 | 39,828 | 46,575 | 28,295 | 28,261 |
| 2.Non-current assets (a+b) | 97,387 | 96,779 | 97,679 | 104,527 | 110,495 |
| a.Fixed assets | 41,178 | 40,308 | 39,634 | 45,364 | 49,913 |
| b.Other assets | 56,209 | 56,471 | 58,045 | 59,163 | 60,582 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 219,960 | 268,573 | 285,148 | 315,216 | 404,582 |
| 2.Administrative and general expenses | 189,814 | 231,973 | 247,587 | 270,630 | 349,214 |
| 3.Profit/(loss) before taxation | 23,620 | 32,791 | 37,614 | 44,586 | 55,368 |
| 4.Profit/(loss) after taxation | 14,701 | 21,314 | 21,949 | 19,064 | 34,095 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 182,188 | 66,889 | 75,947 | $(20,042)$ | 84,111 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 6.41\% | 8.51\% | 8.06\% | 6.54\% | 10.47\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 10.31\% | 13.09\% | 13.81\% | 15.30\% | 17.00\% |
| 3.Return on assets (ROA) (D4/C) | 3.25\% | 4.31\% | 3.87\% | 3.66\% | 5.74\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 8.04 | 7.07 | 6.58 | 6.07 | 6.31 |
| 5.Earning per share (D4/E1) | 0.74 | 1.07 | 1.10 | 0.95 | 1.70 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 66.12\% | 72.37\% | 74.59\% | 74.48\% | 76.64\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 1.59 | 1.63 | 1.59 | 1.82 | 1.80 |
| 3.Total liabilities to total assets (B/C) | 49.27\% | 49.34\% | 52.02\% | 44.00\% | 45.19\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 50.73\% | 50.66\% | 47.98\% | 56.00\% | 54.81\% |
| 2.Break up value per share (A/E1) | 11.46 | 12.52 | 13.62 | 14.58 | 16.28 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 12.39 | 3.14 | 3.46 | -1.05 | 2.47 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.82 | 0.27 | 0.26 | -0.09 | 0.31 |

ZeeQue Exchange Co. (Pvt) Ltd.
Items ..... 2013
A.Total equity (A1 to A3) ..... 98,021
1.Share capital ..... 100,000
2.Reserves ..... 0
3.Accumulated profit (loss) ..... $(1,979)$
4.Others ..... 0
B.Total liabilities (B1 to B2) ..... 324
1.Current liabilities ..... 324
2.Non-current liabilities ..... 0
C.Total assets (C1+C2) ..... 98,345
1.Current assets $(a+b)$ ..... 59,396
a.Cash \& bank balances ..... 59,300
b.Other assets ..... 96
2.Non-current assets $(\mathrm{a}+\mathrm{b})$ ..... 38,949
a.Fixed assets ..... 2,742
b.Other assets ..... 36,207
D.Profit \& loss account
1.Revenue ..... 591
2.Administrative and general expenses ..... 2,567
3.Profit/(loss) before taxation ..... $(1,976)$
4.Profit/(loss) after taxation ..... $(1,979)$
E.Other items
1.No. of ordinary shares (000) ..... 10,000
2.Cash dividend ..... 0.00\%
3.Stock dividend/bonus shares ..... $0.00 \%$
4.Cash generated from operating activities ..... $(1,777)$
F.Efficiency ratios/profitability ratios
1.Return on equity (ROE) (D4/A) ..... -2.02\%
2.Return on capital employed (ROCE) (D3/C-B1) ..... -2.02\%
3.Return on assets (ROA) (D4/C) ..... -2.01\%
4.Admin. expense to profit before tax. (D2/D3) (times) ..... $-1.30$
5.Earning per share (D4/E1) ..... $-0.20$
G.Liquidity ratios
1.Cash \& bank balances to total assets (C1a/C) ..... 60.30\%
2.Cuurent assets to current liabilities (C1/B1) (times) ..... 183.32
3.Total liabilities to total assets (B/C) ..... 0.33\%
H.Capital /leverage ratios
1.Capital ratio (A/C) ..... 99.67\%
2.Break up value per share (A/E1) ..... 9.80
I.Cash flow ratios
1.Cash generated from operating activities to profit after tax. (E4/D4) (times) ..... 0.90
2.Cash generated from operating activities to current liabilities (E4/B1) (times) ..... $-5.48$

## Insurance Companies

## Performance at a Glance

The balance sheet size of insurance sector expanded by 2.7 percent, with an increase of 4.8 percent in liabilities and 8.5 percent drop in equity in CY 13 as compared to the previous year.

The growth of Insurance sector was mainly attributed to significant increase of 6.5 percent in the size of balance sheet of life insurance. Takaful companies recorded an increase of 46 percent in their assets and contributed 19 percent in the overall increase of insurance sector. On account of earnings, insurance sector posted an increase of 1.9 and 4.9 percent in income before and after taxation respectively. Non-Life insurance contributed 87.7 percent of overall equity.


## Analysis of Equity

Total equity of insurance sector decreased from Rs 94.9 billion in CY12 to Rs. 86.8 billion in CY13. The Share Capital (SC) comprising 35 percent of Equity increased by 5.4 percent in CY13 as compared to CY12. Total reserves of insurance companies comprising reserves and unappropriated profit touched Rs 56.4 billion in CY13 as compared to Rs. 66.0 billion last year, posting a decline of 14.5
 percent.

## Analysis of assets

Total assets (TA) at Rs. 615.6 billion in CY13, with an increase of 2.7 percent over CY12. Investment in securities and properties (IS) with 70 percent (Rs. 431.5 billion) share in overall assets remained the largest component. Cash and Balances with banks (C \& B) reflected an increase of 8.0 percent over the previous year. Total assets of Life Insurance grew by 6.5 percent in CY13 over CY12 from Rs
 423.8 billion to Rs. 451.6 billion whereas total assets of non-Life insurance decreased from Rs. 168.5 billion in CY12 to Rs 154.0 billion in CY13, reflecting a decrease of 8.6 percent.

## Analysis of Liabilities

Total liabilities (TL) of insurance sector at Rs 526.3 billion in CY13 increased by 4.8 percent from Rs. 502 billion in CY12. Balances of statutory funds (BSF) with an increase of 7 percent reached at Rs 411.8 billion in CY13 as compared to Rs. 384.9 billion in CY12. BSF contributed 78.3 percent of overall liabilities in insurance sector of which 98.7 percent came from life insurance.


## Profitability and operating efficiency

The main source of revenue of insurance sector is premium. The gross premium for year CY12 was Rs 152 billion which increased by 7.6 percent to reach Rs. 163.5 billion in CY13. Net premium increased from Rs. 118.8 billion in CY12 to Rs. 128.4 billion in CY13 showing an increase of 8.1 percent.

Investment income at Rs. 48 billion in CY12 decreased by 1 percent to reach Rs 47.5 billion in CY13. Under-writing profit at Rs. 37.7 billion in CY12 increased by 11 percent to reach Rs. 41.9 billion. Profit before and after taxation reached Rs. 16.4 billion and Rs. 13.3 billion respectively in CY13.


Return on equity (ROE) at 13.36 percent in CY12 increased to 15.32 percent in CY13. Similarly, return on assets (ROA) at 2.11 percent in CY12 increased to 2.16 percent in CY13.
Earning per share (EPS) at Rs. 4.6 in CY12, moved to Rs. 4.8 per share in CY13. Breakup value per share (BPS) decreased from Rs. 34.6 per share in CY12 to Rs. 31.3 per share in CY13.


## Market Share of Major Insurance Companies

E.F.U General Insurance Ltd, Adamjee Insurance Company Ltd, Pakistan Reinsurance Company. Ltd, International General Insurance Company of Pakistan and Jubilee General Insurance Company shared 64 percent of non-life insurance. State Life insurance Corporation with 77 percent share remained the major player of Life insurance followed by EFU Life insurance (11 percent) and Jubilee Life Insurance (8 percent).


| Insurance Companies - Overall |  |  |  | (Thous | Rupees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 84,319,908 | 86,689,524 | 88,793,958 | 94,861,208 | 86,818,540 |
| 1.Share capital | 22,291,755 | 25,452,564 | 27,621,324 | 28,840,979 | 30,403,452 |
| 2.Reserves | 37,757,097 | 38,331,444 | 37,393,877 | 38,195,265 | 27,974,569 |
| 3.Un appropriated profit | 24,271,056 | 22,905,516 | 23,778,757 | 27,824,964 | 28,440,519 |
| 4.Others | 819,131 | 1,953,222 | 1,113,535 | 2,284,989 | 2,432,205 |
| B.Total liabilities (B1 to B3) | 300,169,598 | 356,996,176 | 414,687,347 | 502,016,304 | 526,302,220 |
| 1. Balance of statutory funds | 223,525,201 | 262,756,784 | 313,578,748 | 384,914,653 | 411,837,252 |
| 2.Outstanding claims, adv., prem., due to other insurers | 47,774,239 | 74,314,208 | 77,035,044 | 88,910,046 | 85,647,145 |
| 3.Other/misc. liabilities | 28,870,158 | 19,925,184 | 24,073,555 | 28,191,605 | 28,817,823 |
| C.Total assets (C1 to C5) | 385,308,637 | 445,638,922 | 504,594,840 | 599,162,501 | 615,552,965 |
| 1.Cash and balances with banks | 34,183,294 | 43,985,108 | 50,484,855 | 56,635,595 | 61,145,657 |
| 2.Advances to policy holders \& employees | 16,678,112 | 572,369 | 751,366 | 753,245 | 1,784,205 |
| 3. Investments in securities \& properties | 275,622,467 | 114,607,048 | 347,132,038 | 417,607,443 | 431,518,044 |
| 4.Other/misc. assets | 52,405,483 | 279,517,845 | 98,969,413 | 115,229,574 | 111,939,885 |
| 5.Fixed assets | 6,419,281 | 6,956,552 | 7,257,168 | 8,936,644 | 9,165,174 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 36,385,553 | 32,810,542 | 38,217,452 | 47,992,797 | 47,497,768 |
| 2.Gross premium | 87,428,602 | 105,179,540 | 127,228,365 | 151,989,988 | 163,476,133 |
| 3.Net premium | 66,891,124 | 80,645,113 | 98,373,350 | 118,760,598 | 128,433,482 |
| 4.Gross claims | 44,853,530 | 56,866,547 | 54,181,226 | 67,873,846 | 71,311,601 |
| 5.Net claims | 35,270,353 | 38,203,611 | 42,550,808 | 49,156,194 | 53,423,441 |
| 6.Underwriting profit | 29,215,507 | 16,328,161 | 26,484,187 | 37,732,127 | 41,865,475 |
| 7.Profit/(loss) before taxation | 7,970,541 | 8,853,469 | 10,849,925 | 16,081,504 | 16,393,585 |
| 8.Profit/(loss) after taxation | 6,575,665 | 5,862,322 | 8,038,880 | 12,671,651 | 13,297,046 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,897,533 | 2,516,580 | 2,733,460 | 2,738,322 | 2,769,512 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 2,328,621 | 10,571,042 | 19,661,576 | 31,399,808 | 40,571,830 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 7.80\% | 6.76\% | 9.05\% | 13.36\% | 15.32\% |
| 2.Return on assets (ROA) (D8/C) | 1.71\% | 1.32\% | 1.59\% | 2.11\% | 2.16\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.27 | 2.33 | 2.94 | 4.63 | 4.80 |
| 4.Net Claims Incurred Ratio (D5/D3) | 52.73\% | 47.37\% | 43.25\% | 41.39\% | 41.60\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 444.30\% | 278.53\% | 329.45\% | 297.77\% | 314.85\% |
| 6. Investment income to net premium (D1/D3) | 54.40\% | 40.69\% | 38.85\% | 40.41\% | 36.98\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 8.87\% | 9.87\% | 10.01\% | 9.45\% | 9.93\% |
| 2. Investment to total assets (C3/C) | 71.53\% | 25.72\% | 68.79\% | 69.70\% | 70.10\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 21.88\% | 19.45\% | 17.60\% | 15.83\% | 14.10\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 29.10 | 34.45 | 32.48 | 34.64 | 31.35 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 35.41\% | 180.32\% | 244.58\% | 247.80\% | 305.12\% |


| Life Insurance Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 4,552,704 | 5,859,968 | 6,242,151 | 7,725,238 | 8,939,263 |
| 1.Share capital | 3,632,080 | 4,612,239 | 4,612,239 | 4,812,738 | 5,256,906 |
| 2.Reserves | 10,474 | 189,435 | 70,723 | 479,345 | 751,660 |
| 3.Un appropriated profit | 910,150 | 1,058,294 | 1,559,189 | 2,433,155 | 2,930,697 |
| 4.Others | 127,208 | 0 | 0 | 24,000 | 0 |
| B.Total liabilities (B1 to B3) | 243,297,422 | 285,052,165 | 339,861,092 | 416,089,969 | 442,642,494 |
| 1. Balance of statutory funds | 223,481,460 | 262,079,551 | 311,973,057 | 381,275,279 | 406,436,280 |
| 2.Outstanding claims, adv., prem., due to other insurers | 11,277,889 | 20,403,335 | 17,263,420 | 21,873,931 | 22,111,425 |
| 3.Other/misc. liabilities | 8,538,073 | 2,569,279 | 10,624,615 | 12,940,759 | 14,094,789 |
| C.Total assets (C1 to C5) | 247,977,334 | 290,912,133 | 346,103,243 | 423,839,207 | 451,581,757 |
| 1.Cash and balances with banks | 18,748,616 | 27,764,487 | 34,318,104 | 37,883,967 | 44,079,557 |
| 2.Advances to policy holders \& employees | 16,542,211 | 411,115 | 594,433 | 598,327 | 1,588,122 |
| 3. Investments in securities \& properties | 200,982,882 | 36,942,032 | 266,227,453 | 330,191,591 | 350,873,714 |
| 4.Other/misc. assets | 10,410,990 | 224,883,840 | 43,920,914 | 53,803,859 | 53,411,237 |
| 5.Fixed assets | 1,292,635 | 910,659 | 1,042,339 | 1,361,463 | 1,629,127 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 21,371,584 | 26,491,668 | 31,003,963 | 37,795,671 | 37,635,568 |
| 2.Gross premium | 40,568,637 | 52,584,841 | 67,745,199 | 87,558,963 | 97,214,681 |
| 3.Net premium | 39,775,876 | 51,369,955 | 66,253,831 | 85,942,529 | 95,280,402 |
| 4.Gross claims | 21,669,000 | 22,330,799 | 25,579,370 | 32,364,735 | 36,262,275 |
| 5.Net claims | 20,921,771 | 21,335,138 | 24,513,450 | 31,095,725 | 34,765,347 |
| 6.Underwriting profit | 24,929,952 | 12,950,017 | 21,775,752 | 33,092,513 | 38,253,619 |
| 7.Profit/(loss) before taxation | 1,187,872 | 1,597,080 | 2,471,047 | 3,678,421 | 4,194,953 |
| 8.Profit/(loss) after taxation | 1,227,145 | 1,078,477 | 1,619,539 | 2,463,488 | 2,825,848 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 304,208 | 362,224 | 362,224 | 382,274 | 417,307 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 2,433,056 | 9,951,353 | 17,849,089 | 26,454,963 | 30,136,789 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 26.95\% | 18.40\% | 25.95\% | 31.89\% | 31.61\% |
| 2.Return on assets (ROA) (D8/C) | 0.49\% | 0.37\% | 0.47\% | 0.58\% | 0.63\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.03 | 2.98 | 4.47 | 6.44 | 6.77 |
| 4. Net Claims Incurred Ratio (D5/D3) | 52.60\% | 41.53\% | 37.00\% | 36.18\% | 36.49\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 2,031.54\% | 1,200.77\% | 1,344.56\% | 1,343.32\% | 1,353.70\% |
| 6. Investment income to net premium (D1/D3) | 53.73\% | 51.57\% | 46.80\% | 43.98\% | 39.50\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 / \mathrm{C}$ ) | 7.56\% | 9.54\% | 9.92\% | 8.94\% | 9.76\% |
| 2. Investment to total assets (C3/C) | 81.05\% | 12.70\% | 76.92\% | 77.90\% | 77.70\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 1.84\% | 2.01\% | 1.80\% | 1.82\% | 1.98\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 14.97 | 16.18 | 17.23 | 20.21 | 21.42 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 198.27\% | 922.72\% | 1,102.11\% | 1,073.88\% | 1,066.47\% |


| Adamjee Life Assurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | 338,763 | 172,775 | 240,545 | 419,022 |
| 1.Share capital | - | 534,663 | 534,663 | 735,162 | 935,494 |
| 2.Reserves | - | $(212,258)$ | $(396,718)$ | $(537,749)$ | $(571,686)$ |
| 3.Un appropriated profit | - | 16,358 | 34,830 | 43,132 | 55,214 |
| 4.Others | - | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | - | 238,428 | 710,816 | 2,258,599 | 5,215,486 |
| 1. Balance of statutory funds | - | 99,479 | 509,586 | 2,017,689 | 4,860,342 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | 28,944 | 88,699 | 73,147 | 180,850 |
| 3.Other/misc. liabilities | - | 110,005 | 112,531 | 167,763 | 174,294 |
| C.Total assets (C1 to C5) | - | 577,191 | 883,591 | 2,499,144 | 5,634,508 |
| 1.Cash and balances with banks | - | 37,748 | 127,414 | 225,548 | 313,425 |
| 2.Advances to policy holders \& employees | - | 0 | 0 | 0 | 965,593 |
| 3. Investments in securities \& properties | - | 401,778 | 609,667 | 2,129,482 | 5,157,389 |
| 4.Other/misc. assets | - | 113,124 | 113,631 | 119,848 | $(856,308)$ |
| 5.Fixed assets | - | 24,541 | 32,879 | 24,266 | 54,409 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | - | 29,349 | 32,061 | 22,936 | 27,921 |
| 2.Gross premium | - | 267,137 | 912,667 | 2,297,193 | 4,474,726 |
| 3.Net premium | - | 215,489 | 791,950 | 2,190,441 | 4,312,688 |
| 4.Gross claims | - | 55,740 | 105,334 | 263,791 | 731,150 |
| 5.Net claims | - | 16,178 | 29,720 | 154,990 | 608,119 |
| 6.Underwriting profit | - | 111,303 | 444,354 | 1,449,721 | 2,912,022 |
| 7.Profit/(loss) before taxation | - | 17,933 | 21,777 | 9,022 | 16,551 |
| 8.Profit/(loss) after taxation | - | 12,620 | 18,472 | 8,303 | 12,082 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 53,466 | 53,466 | 73,516 | 93,549 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | - |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | - |
| 4.Cash generated from operating activities | - | $(55,090)$ | 276,414 | 1,228,821 | 2,611,271 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | 3.73\% | 10.69\% | 3.45\% | 2.88\% |
| 2.Return on assets (ROA) (D8/C) | - | 2.19\% | 2.09\% | 0.33\% | 0.21\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | 0.24 | 0.35 | 0.11 | 0.13 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | 7.51\% | 3.75\% | 7.08\% | 14.10\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | 881.96\% | 2,405.55\% | 17,460.21\% | 24,102.15\% |
| 6. Investment income to net premium (D1/D3) | - | 13.62\% | 4.05\% | 1.05\% | 0.65\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 / \mathrm{C}$ ) | - | 6.54\% | 14.42\% | 9.03\% | 5.56\% |
| 2. Investment to total assets (C3/C) | - | 69.61\% | 69.00\% | 85.21\% | 91.53\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 58.69\% | 19.55\% | 9.63\% | 7.44\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | 6.34 | 3.23 | 3.27 | 4.48 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | -436.53\% | 1,496.39\% | 14,799.72\% | 21,612.90\% |


| Amercian Life Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 581,065 | 669,193 | 734,941 | 826,798 | 865,050 |
| 1.Share capital | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| 2.Reserves | 81,065 | 169,193 | 234,941 | 326,798 | 365,050 |
| 3.Un appropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 2,771,591 | 3,669,489 | 5,935,512 | 8,787,784 | 11,232,452 |
| 1.Balance of statutory funds | 2,318,142 | 3,238,863 | 5,269,066 | 8,208,597 | 10,609,447 |
| 2.Outstanding claims, adv., prem., due to other insurers | 325,000 | 296,435 | 459,875 | 281,703 | 342,627 |
| 3.Other/misc. liabilities | 128,449 | 134,191 | 206,571 | 297,484 | 280,378 |
| C.Total assets (C1 to C5) | 3,352,656 | 4,338,682 | 6,670,453 | 9,614,582 | 12,097,502 |
| 1.Cash and balances with banks | 106,526 | 64,025 | 125,057 | 452,268 | 186,460 |
| 2.Advances to policy holders \& employees | 68,306 | 83,051 | 90,096 | 99,963 | 107,033 |
| 3. Investments in securities \& properties | 2,856,069 | 3,795,700 | 5,833,574 | 8,536,478 | 11,152,340 |
| 4.Other/misc. assets | 255,923 | 337,353 | 561,509 | 464,910 | 607,530 |
| 5.Fixed assets | 65,832 | 58,553 | 60,217 | 60,963 | 44,139 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 248,389 | 326,117 | 55,286 | 70,489 | 86,739 |
| 2.Gross premium | 1,349,482 | 1,893,849 | 2,993,466 | 4,170,408 | 4,388,535 |
| 3.Net premium | 1,267,953 | 1,806,525 | 2,905,583 | 4,081,149 | 4,292,671 |
| 4.Gross claims | 396,613 | 524,643 | 758,431 | 1,255,839 | 2,217,650 |
| 5.Net claims | 363,070 | 442,406 | 629,515 | 1,239,915 | 2,161,218 |
| 6.Underwriting profit | 554,620 | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | 96,141 | 133,403 | 183,560 | 196,429 | 111,897 |
| 8.Profit/(loss) after taxation | 62,492 | 86,712 | 116,248 | 126,357 | 73,852 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 762,793 | 590,201 | 1,596,738 | 2,095,960 | 1,258,411 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 10.75\% | 12.96\% | 15.82\% | 15.28\% | 8.54\% |
| 2.Return on assets (ROA) (D8/C) | 1.86\% | 2.00\% | 1.74\% | 1.31\% | 0.61\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.25 | 1.73 | 2.32 | 2.53 | 1.48 |
| 4.Net Claims Incurred Ratio (D5/D3) | 28.63\% | 24.49\% | 21.67\% | 30.38\% | 50.35\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 887.51\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | 19.59\% | 18.05\% | 1.90\% | 1.73\% | 2.02\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 3.18\% | 1.48\% | 1.87\% | 4.70\% | 1.54\% |
| 2. Investment to total assets (C3/C) | 85.19\% | 87.49\% | 87.45\% | 88.79\% | 92.19\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 17.33\% | 15.42\% | 11.02\% | 8.60\% | 7.15\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 11.62 | 13.38 | 14.70 | 16.54 | 17.30 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 1,220.63\% | 680.65\% | 1,373.56\% | 1,658.76\% | 1,703.96\% |


| Asia Care Health \& Life Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 228,456 | 469,028 | 427,049 | 312,749 | 300,529 |
| 1.Share capital | 200,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| 2.Reserves | 2,500 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | 25,956 | $(30,972)$ | $(72,951)$ | $(187,251)$ | $(199,471)$ |
| 4.Others | 127,208 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 63,854 | 133,992 | 179,012 | 386,512 | 431,054 |
| 1.Balance of statutory funds | 0 | 95,977 | 118,132 | 283,179 | 270,229 |
| 2.Outstanding claims, adv., prem., due to other insurers | 6,301 | 26,420 | 45,936 | 80,958 | 135,040 |
| 3.Other/misc. liabilities | 57,553 | 11,595 | 14,944 | 22,375 | 25,785 |
| C.Total assets (C1 to C5) | 419,518 | 603,020 | 606,061 | 699,261 | 731,583 |
| 1.Cash and balances with banks | 148,998 | 93,453 | 93,478 | 42,196 | 109,664 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 22,456 | 431,446 | 414,724 | 475,222 | 460,091 |
| 4.Other/misc. assets | 79,301 | 71,458 | 93,751 | 172,708 | 153,707 |
| 5.Fixed assets | 168,763 | 6,663 | 4,108 | 9,135 | 8,121 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 19,549 | 72,014 | 34,168 | 75,216 | 73,466 |
| 2.Gross premium | 0 | 154,948 | 212,620 | 669,906 | 723,235 |
| 3.Net premium | 32,203 | 153,560 | 211,232 | 668,518 | 721,750 |
| 4.Gross claims | 0 | 153,158 | 178,482 | 593,522 | 679,218 |
| 5.Net claims | 14,737 | 153,158 | 178,482 | 593,522 | 679,218 |
| 6.Underwriting profit | 0 | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | 9,448 | 61,317 | 23,322 | 58,949 | 56,540 |
| 8.Profit/(loss) after taxation | 5,518 | 59,086 | 20,221 | 59,850 | 55,443 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | (26) | $(89,324)$ | $(60,080)$ | $(89,343)$ | $(52,439)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 2.42\% | 12.60\% | 4.74\% | 19.14\% | 18.45\% |
| 2.Return on assets (ROA) (D8/C) | 1.32\% | 9.80\% | 3.34\% | 8.56\% | 7.58\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.28 | 1.18 | 0.40 | 1.20 | 1.11 |
| 4.Net Claims Incurred Ratio (D5/D3) | 45.76\% | 99.74\% | 84.50\% | 88.78\% | 94.11\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | 60.71\% | 46.90\% | 16.18\% | 11.25\% | 10.18\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 35.52\% | 15.50\% | 15.42\% | 6.03\% | 14.99\% |
| 2. Investment to total assets (C3/C) | 5.35\% | 71.55\% | 68.43\% | 67.96\% | 62.89\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 54.46\% | 77.78\% | 70.46\% | 44.73\% | 41.08\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 11.42 | 9.38 | 8.54 | 6.25 | 6.01 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -0.47\% | -151.18\% | -297.12\% | -149.28\% | -94.58\% |


| East West Life Assurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 149,369 | 146,958 | 124,125 | 88,555 | 211,470 |
| 1.Share capital | 454,960 | 500,456 | 500,456 | 500,456 | 594,292 |
| 2.Reserves | $(305,591)$ | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | 0 | $(353,498)$ | $(376,331)$ | $(411,901)$ | $(382,822)$ |
| 4.Others | 0 | 0 | 0 | 24,000 | 0 |
| B.Total liabilities (B1 to B3) | 198,947 | 256,916 | 294,178 | 301,315 | 341,532 |
| 1.Balance of statutory funds | 162,256 | 213,986 | 238,382 | 238,392 | 269,042 |
| 2.Outstanding claims, adv., prem., due to other insurers | 19,395 | 28,022 | 38,870 | 52,365 | 68,745 |
| 3.Other/misc. liabilities | 17,296 | 14,908 | 16,926 | 10,558 | 3,745 |
| C.Total assets (C1 to C5) | 348,316 | 403,874 | 418,303 | 413,870 | 553,002 |
| 1.Cash and balances with banks | 59,770 | 136,182 | 154,862 | 136,060 | 188,821 |
| 2.Advances to policy holders \& employees | 9,464 | 8,553 | 8,825 | 8,589 | 8,819 |
| 3.Investments in securities \& properties | 197,560 | 194,146 | 186,588 | 202,035 | 277,686 |
| 4.Other/misc. assets | 31,257 | 22,422 | 31,089 | 34,681 | 49,360 |
| 5.Fixed assets | 50,265 | 42,571 | 36,939 | 32,505 | 28,316 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | $(197,021)$ | 25,713 | 11,837 | 11,708 | 16,381 |
| 2.Gross premium | 235,769 | 250,054 | 246,773 | 235,366 | 260,599 |
| 3.Net premium | 154,489 | 183,761 | 178,687 | 181,272 | 219,576 |
| 4.Gross claims | 165,143 | 162,347 | 180,387 | 220,256 | 184,300 |
| 5.Net claims | 94,895 | 152,937 | 124,525 | 162,133 | 118,445 |
| 6.Underwriting profit | $(20,218)$ | 66,115 | 50,412 | 7,840 | 87,605 |
| 7.Profit/(loss) before taxation | $(222,596)$ | 5,246 | $(6,364)$ | $(4,613)$ | 4,213 |
| 8.Profit/(loss) after taxation | $(1,236)$ | 3,194 | $(8,583)$ | $(7,415)$ | 4,984 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 45,496 | 50,046 | 50,046 | 50,046 | 50,046 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(50,870)$ | $(11,010)$ | $(22,063)$ | $(54,726)$ | 27,362 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -0.83\% | 2.17\% | -6.91\% | -8.37\% | 2.36\% |
| 2.Return on assets (ROA) (D8/C) | -0.35\% | 0.79\% | -2.05\% | -1.79\% | 0.90\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.03 | 0.06 | -0.17 | -0.15 | 0.10 |
| 4.Net Claims Incurred Ratio (D5/D3) | 61.43\% | 83.23\% | 69.69\% | 89.44\% | 53.94\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 1,635.76\% | 2,069.97\% | -587.35\% | -105.73\% | 1,757.72\% |
| 6. Investment income to net premium (D1/D3) | -127.53\% | 13.99\% | 6.62\% | 6.46\% | 7.46\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 17.16\% | 33.72\% | 37.02\% | 32.88\% | 34.14\% |
| 2. Investment to total assets (C3/C) | 56.72\% | 48.07\% | 44.61\% | 48.82\% | 50.21\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 42.88\% | 36.39\% | 29.67\% | 21.40\% | 38.24\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 3.28 | 2.94 | 2.48 | 1.77 | 4.23 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 4,115.70\% | -344.71\% | 257.05\% | 738.04\% | 549.00\% |


| EFU Life Assurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,628,540 | 1,579,275 | 1,732,640 | 2,094,258 | 2,533,372 |
| 1.Share capital | 750,000 | 850,000 | 850,000 | 850,000 | 1,000,000 |
| 2.Reserves | 232,500 | 232,500 | 232,500 | 232,500 | 500,500 |
| 3.Un appropriated profit | 646,040 | 496,775 | 650,140 | 1,011,758 | 1,032,872 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 16,218,941 | 20,583,460 | 26,297,424 | 35,800,049 | 46,570,887 |
| 1. Balance of statutory funds | 14,767,466 | 18,865,481 | 24,414,209 | 33,743,933 | 43,582,653 |
| 2.Outstanding claims, adv., prem., due to other insurers | 880,656 | 1,214,459 | 1,140,899 | 1,294,174 | 1,294,174 |
| 3.Other/misc. liabilities | 570,819 | 503,520 | 742,316 | 761,942 | 1,694,060 |
| C.Total assets (C1 to C5) | 17,847,481 | 22,162,735 | 28,030,064 | 37,894,307 | 49,104,259 |
| 1.Cash and balances with banks | 1,365,803 | 826,325 | 1,141,457 | 1,723,572 | 7,614,047 |
| 2.Advances to policy holders \& employees | 59,015 | 55,583 | 56,490 | 60,585 | 75,322 |
| 3.Investments in securities \& properties | 15,053,389 | 19,711,968 | 25,133,535 | 34,728,349 | 39,585,719 |
| 4.Other/misc. assets | 1,019,066 | 1,147,984 | 1,248,172 | 774,696 | 1,018,936 |
| 5.Fixed assets | 350,208 | 420,875 | 450,410 | 607,105 | 810,235 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 58,853 | 1,657,014 | 29,792 | 277,797 | 106,673 |
| 2.Gross premium | 9,597,777 | 8,375,515 | 10,129,599 | 11,873,842 | 14,058,930 |
| 3.Net premium | 5,570,211 | 7,920,022 | 9,597,263 | 11,301,615 | 13,365,479 |
| 4.Gross claims | 7,418,139 | 2,171,470 | 2,724,390 | 3,038,639 | 3,992,240 |
| 5.Net claims | 3,911,444 | 1,837,151 | 2,360,779 | 2,625,301 | 3,483,942 |
| 6.Underwriting profit | 66,535 | 4,246,398 | 5,406,307 | 6,810,486 | 7,738,253 |
| 7.Profit/(loss) before taxation | 647,721 | 551,035 | 880,815 | 1,392,468 | 1,398,314 |
| 8.Profit/(loss) after taxation | 711,659 | 363,235 | 578,365 | 914,118 | 929,114 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 115,000 | 85,000 | 85,000 | 85,000 | 100,000 |
| 2.Cash dividend | 32.50\% | 50.00\% | 50.00\% | 55.00\% | 65.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 17.65\% | 0.00\% |
| 4.Cash generated from operating activities | 204,961 | 3,217,244 | 3,938,800 | 5,045,710 | 5,765,564 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 43.70\% | 23.00\% | 33.38\% | 43.65\% | 36.67\% |
| 2. Return on assets (ROA) (D8/C) | 3.99\% | 1.64\% | 2.06\% | 2.41\% | 1.89\% |
| 3.Earning per share (D8/E1) (rs. per share) | 6.19 | 4.27 | 6.80 | 10.75 | 9.29 |
| 4.Net Claims Incurred Ratio (D5/D3) | 70.22\% | 23.20\% | 24.60\% | 23.23\% | 26.07\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 9.35\% | 1,169.05\% | 934.76\% | 745.03\% | 832.86\% |
| 6. Investment income to net premium (D1/D3) | 1.06\% | 20.92\% | 0.31\% | 2.46\% | 0.80\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 7.65\% | 3.73\% | 4.07\% | 4.55\% | 15.51\% |
| 2. Investment to total assets (C3/C) | 84.34\% | 88.94\% | 89.67\% | 91.65\% | 80.62\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.12\% | 7.13\% | 6.18\% | 5.53\% | 5.16\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 14.16 | 18.58 | 20.38 | 24.64 | 25.33 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 28.80\% | 885.72\% | 681.02\% | 551.98\% | 620.54\% |


| Jubilee Life Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 546,505 | 1,149,873 | 1,430,398 | 1,795,635 | 2,243,122 |
| 1.Share capital | 627,120 | 627,120 | 627,120 | 627,120 | 627,120 |
| 2.Reserves | - | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(80,615)$ | 522,753 | 803,278 | 1,168,515 | 1,616,002 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 7,777,475 | 10,198,709 | 14,357,210 | 21,752,105 | 32,047,478 |
| 1.Balance of statutory funds | 6,788,311 | 9,144,236 | 12,844,091 | 19,853,501 | 29,914,579 |
| 2.Outstanding claims, adv., prem., due to other insurers | 751,169 | 682,944 | 787,561 | 917,650 | 916,055 |
| 3.Other/misc. liabilities | 237,995 | 371,529 | 725,558 | 980,954 | 1,216,844 |
| C.Total assets (C1 to C5) | 8,323,980 | 11,348,582 | 15,787,608 | 23,547,740 | 34,290,600 |
| 1.Cash and balances with banks | 2,123,027 | 1,084,664 | 2,250,153 | 4,582,439 | 4,945,256 |
| 2.Advances to policy holders \& employees | 3,876 | 4,560 | 8,981 | 6,806 | 8,971 |
| 3. Investments in securities \& properties | 5,579,564 | 9,673,115 | 12,980,198 | 18,207,492 | 28,327,956 |
| 4.Other/misc. assets | 118,115 | 439,204 | 340,689 | 430,516 | 631,512 |
| 5.Fixed assets | 499,398 | 147,039 | 207,587 | 320,487 | 376,905 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 78,014 | 40,999 | 74,841 | 185,542 | 172,405 |
| 2.Gross premium | 4,363,155 | 5,802,439 | 8,215,262 | 12,080,180 | 17,076,588 |
| 3.Net premium | 4,384,114 | 5,451,804 | 7,756,624 | 11,501,196 | 16,349,900 |
| 4.Gross claims | 1,710,439 | 2,049,922 | 2,139,574 | 2,731,241 | 4,196,270 |
| 5.Net claims | 814,037 | 1,661,786 | 1,770,426 | 2,252,223 | 3,646,764 |
| 6.Underwriting profit | 1,878,176 | 2,647,219 | 4,363,882 | 6,786,232 | 9,477,505 |
| 7.Profit/(loss) before taxation | 160,744 | 217,268 | 582,356 | 808,669 | 1,389,941 |
| 8.Profit/(loss) after taxation | 129,943 | 146,752 | 374,593 | 553,373 | 941,471 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 62,712 | 62,712 | 62,712 | 62,712 | 62,712 |
| 2.Cash dividend | 0.00\% | 15.00\% | 30.00\% | 45.00\% | 60.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 15.00\% |
| 4.Cash generated from operating activities | 1,150,556 | 1,829,289 | 3,304,453 | 5,092,687 | 7,390,766 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 23.78\% | 12.76\% | 26.19\% | 30.82\% | 41.97\% |
| 2.Return on assets (ROA) (D8/C) | 1.56\% | 1.29\% | 2.37\% | 2.35\% | 2.75\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.07 | 2.34 | 5.97 | 8.82 | 15.01 |
| 4.Net Claims Incurred Ratio (D5/D3) | 18.57\% | 30.48\% | 22.82\% | 19.58\% | 22.30\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 1,445.38\% | 1,803.87\% | 1,164.97\% | 1,226.34\% | 1,006.67\% |
| 6. Investment income to net premium (D1/D3) | 1.78\% | 0.75\% | 0.96\% | 1.61\% | 1.05\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 25.50\% | 9.56\% | 14.25\% | 19.46\% | 14.42\% |
| 2. Investment to total assets (C3/C) | 67.03\% | 85.24\% | 82.22\% | 77.32\% | 82.61\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 6.57\% | 10.13\% | 9.06\% | 7.63\% | 6.54\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 8.71 | 18.34 | 22.81 | 28.63 | 35.77 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 885.43\% | 1,246.52\% | 882.14\% | 920.30\% | 785.02\% |


| State Life Insurance Corporation Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,418,769 | 1,506,878 | 1,620,223 | 2,366,698 | 2,366,698 |
| 1.Share capital | 1,100,000 | 1,100,000 | 1,100,000 | 1,100,000 | 1,100,000 |
| 2.Reserves | 0 | 0 | 0 | 457,796 | 457,796 |
| 3.Un appropriated profit | 318,769 | 406,878 | 520,223 | 808,902 | 808,902 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 216,266,614 | 249,971,171 | 292,086,940 | 346,803,605 | 346,803,605 |
| 1.Balance of statutory funds | 199,445,285 | 230,421,529 | 268,579,591 | 316,929,988 | 316,929,988 |
| 2.Outstanding claims, adv., prem., due to other insurers | 9,295,368 | 18,126,111 | 14,701,580 | 19,173,934 | 19,173,934 |
| 3.Other/misc. liabilities | 7,525,961 | 1,423,531 | 8,805,769 | 10,699,683 | 10,699,683 |
| C.Total assets (C1 to C5) | 217,685,383 | 251,478,049 | 293,707,163 | 349,170,303 | 349,170,303 |
| 1.Cash and balances with banks | 14,944,492 | 25,522,090 | 30,425,683 | 30,721,884 | 30,721,884 |
| 2.Advances to policy holders \& employees | 16,401,550 | 259,368 | 430,041 | 422,384 | 422,384 |
| 3.Investments in securities \& properties | 177,273,844 | 2,733,879 | 221,069,167 | 265,912,533 | 265,912,533 |
| 4.Other/misc. assets | 8,907,328 | 222,752,295 | 41,532,073 | 51,806,500 | 51,806,500 |
| 5.Fixed assets | 158,169 | 210,417 | 250,199 | 307,002 | 307,002 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 21,163,800 | 24,340,462 | 30,765,978 | 37,151,983 | 37,151,983 |
| 2.Gross premium | 25,022,454 | 35,840,899 | 45,034,812 | 56,232,068 | 56,232,068 |
| 3.Net premium | 28,366,906 | 35,638,794 | 44,812,492 | 56,018,338 | 56,018,338 |
| 4.Gross claims | 11,978,666 | 17,213,519 | 19,492,772 | 24,261,447 | 24,261,447 |
| 5.Net claims | 15,723,588 | 17,071,522 | 19,420,003 | 24,067,641 | 24,067,641 |
| 6.Underwriting profit | 22,450,839 | 5,878,982 | 11,510,797 | 18,038,234 | 18,038,234 |
| 7.Profit/(loss) before taxation | 496,414 | 610,878 | 785,581 | 1,217,497 | 1,217,497 |
| 8.Profit/(loss) after taxation | 318,769 | 406,878 | 520,223 | 808,902 | 808,902 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 365,642 | 4,470,043 | 8,814,827 | 13,135,854 | 13,135,854 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 22.47\% | 27.00\% | 32.11\% | 34.18\% | 34.18\% |
| 2.Return on assets (ROA) (D8/C) | 0.15\% | 0.16\% | 0.18\% | 0.23\% | 0.23\% |
| 3.Earning per share (D8/E1) (rs. per share) | 28.98 | 36.99 | 47.29 | 73.54 | 73.54 |
| 4.Net Claims Incurred Ratio (D5/D3) | 55.43\% | 47.90\% | 43.34\% | 42.96\% | 42.96\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 7,042.98\% | 1,444.90\% | 2,212.67\% | 2,229.97\% | 2,229.97\% |
| 6. Investment income to net premium (D1/D3) | 74.61\% | 68.30\% | 68.65\% | 66.32\% | 66.32\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 6.87\% | 10.15\% | 10.36\% | 8.80\% | 8.80\% |
| 2. Investment to total assets (C3/C) | 81.44\% | 1.09\% | 75.27\% | 76.16\% | 76.16\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 0.65\% | 0.60\% | 0.55\% | 0.68\% | 0.68\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 128.98 | 136.99 | 147.29 | 215.15 | 215.15 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 114.70\% | 1,098.62\% | 1,694.43\% | 1,623.91\% | 1,623.91\% |


| Non-Life Insurance Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 77,784,852 | 79,227,621 | 80,946,366 | 85,491,894 | 76,100,671 |
| 1.Share capital | 16,368,903 | 18,473,672 | 20,540,656 | 21,530,183 | 22,578,241 |
| 2.Reserves | 37,746,623 | 38,095,296 | 37,233,545 | 37,570,906 | 26,996,188 |
| 3.Un appropriated profit | 23,669,326 | 22,658,653 | 23,172,165 | 26,390,805 | 26,526,242 |
| 4.Others | 699,353 | 1,960,651 | 1,123,625 | 2,266,079 | 2,432,295 |
| B.Total liabilities (B1 to B3) | 55,925,315 | 70,197,047 | 71,892,031 | 80,757,342 | 75,495,656 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 35,998,491 | 53,122,362 | 58,809,731 | 66,050,615 | 62,290,193 |
| 3.Other/misc. liabilities | 19,926,824 | 17,074,685 | 13,082,300 | 14,706,727 | 13,205,463 |
| C.Total assets (C1 to C5) | 134,409,520 | 151,385,319 | 153,962,022 | 168,515,315 | 154,028,622 |
| 1.Cash and balances with banks | 14,560,902 | 15,184,416 | 14,531,425 | 16,123,274 | 13,825,836 |
| 2.Advances to policy holders \& employees | 135,901 | 161,254 | 156,933 | 154,918 | 196,083 |
| 3.Investments in securities \& properties | 73,613,820 | 76,575,744 | 79,423,317 | 84,739,269 | 76,066,522 |
| 4.Other/misc. assets | 41,291,894 | 53,699,147 | 53,872,432 | 60,178,113 | 56,667,173 |
| 5.Fixed assets | 4,807,003 | 5,764,758 | 5,977,915 | 7,319,741 | 7,273,008 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 14,940,088 | 6,174,516 | 7,152,863 | 10,083,551 | 9,775,048 |
| 2.Gross premium | 45,855,026 | 50,661,814 | 56,529,202 | 59,631,433 | 59,801,505 |
| 3.Net premium | 26,359,943 | 28,518,877 | 31,142,662 | 31,534,547 | 31,314,371 |
| 4.Gross claims | 22,419,681 | 33,827,066 | 27,711,483 | 34,281,136 | 32,956,498 |
| 5.Net claims | 13,806,667 | 16,293,451 | 17,464,816 | 17,266,539 | 17,526,805 |
| 6.Underwriting profit | 4,175,598 | 3,496,419 | 4,759,999 | 4,617,570 | 3,629,656 |
| 7.Profit/(loss) before taxation | 7,038,047 | 7,486,823 | 8,436,384 | 12,321,763 | 12,109,359 |
| 8.Profit/(loss) after taxation | 5,467,494 | 4,926,499 | 6,463,753 | 10,145,853 | 10,341,247 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,364,248 | 1,917,690 | 2,124,393 | 2,109,205 | 2,105,362 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 262,727 | 608,001 | 1,118,851 | 3,246,339 | 8,564,397 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 7.03\% | 6.22\% | 7.99\% | 11.87\% | 13.59\% |
| 2.Return on assets (ROA) (D8/C) | 4.07\% | 3.25\% | 4.20\% | 6.02\% | 6.71\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.31 | 2.57 | 3.04 | 4.81 | 4.91 |
| 4. Net Claims Incurred Ratio (D5/D3) | 52.38\% | 57.13\% | 56.08\% | 54.75\% | 55.97\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 76.37\% | 70.97\% | 73.64\% | 45.51\% | 35.10\% |
| 6. Investment income to net premium (D1/D3) | 56.68\% | 21.65\% | 22.97\% | 31.98\% | 31.22\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 10.83\% | 10.03\% | 9.44\% | 9.57\% | 8.98\% |
| 2. Investment to total assets (C3/C) | 54.77\% | 50.58\% | 51.59\% | 50.29\% | 49.38\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 57.87\% | 52.34\% | 52.58\% | 50.73\% | 49.41\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 32.90 | 41.31 | 38.10 | 40.53 | 36.15 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 4.81\% | 12.34\% | 17.31\% | 32.00\% | 82.82\% |


| ACE Insurance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 224,670 | 275,808 | 387,719 | 401,165 | 397,661 |
| 1.Share capital | 200,000 | 250,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 24,670 | 25,808 | 87,719 | 101,165 | 97,661 |
| 3.Un appropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 456,931 | 1,171,239 | 1,141,108 | 954,562 | 1,217,715 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 88,327 | 1,125,461 | 963,999 | 772,005 | 973,678 |
| 3.Other/misc. liabilities | 368,604 | 45,778 | 177,109 | 182,557 | 244,037 |
| C.Total assets (C1 to C5) | 681,601 | 1,447,047 | 1,528,827 | 1,355,727 | 1,615,376 |
| 1.Cash and balances with banks | 361,707 | 456,091 | 837,974 | 762,316 | 741,103 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 0 | 0 | 0 | 0 | 0 |
| 4.Other/misc. assets | 308,942 | 972,500 | 674,396 | 577,271 | 861,141 |
| 5.Fixed assets | 10,952 | 18,456 | 16,457 | 16,140 | 13,132 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 28 | 0 | 0 | 0 | 0 |
| 2.Gross premium | 292,402 | 292,402 | 499,666 | 566,580 | 610,657 |
| 3.Net premium | 82,891 | 98,060 | 228,525 | 116,279 | 152,056 |
| 4.Gross claims | 108,195 | 108,195 | 273,025 | 84,687 | 550,502 |
| 5.Net claims | 32,165 | 32,165 | 86,572 | 4,152 | 29,127 |
| 6.Underwriting profit | 3,091 | $(1,148)$ | 77,626 | 67,587 | 60,529 |
| 7.Profit/(loss) before taxation | 29,503 | 30,939 | 131,424 | 142,917 | 125,729 |
| 8.Profit/(loss) after taxation | 16,358 | 17,194 | 82,645 | 89,443 | 80,505 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 25,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(13,827)$ | 34,025 | 291,928 | $(76,335)$ | $(6,067)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 7.28\% | 6.23\% | 21.32\% | 22.30\% | 20.24\% |
| 2.Return on assets (ROA) (D8/C) | 2.40\% | 1.19\% | 5.41\% | 6.60\% | 4.98\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.82 | 0.69 | 2.75 | 2.98 | 2.68 |
| 4.Net Claims Incurred Ratio (D5/D3) | 38.80\% | 32.80\% | 37.88\% | 3.57\% | 19.16\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 18.90\% | -6.68\% | 93.93\% | 75.56\% | 75.19\% |
| 6.Investment income to net premium (D1/D3) | 0.03\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 53.07\% | 31.52\% | 54.81\% | 56.23\% | 45.88\% |
| 2. Investment to total assets (C3/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 32.96\% | 19.06\% | 25.36\% | 29.59\% | 24.62\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 11.23 | 11.03 | 12.92 | 13.37 | 13.26 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -84.53\% | 197.89\% | 353.23\% | -85.34\% | -7.54\% |


| Adamjee Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 10,781,175 | 11,000,004 | 10,835,244 | 11,485,747 | 13,046,547 |
| 1.Share capital | 1,124,586 | 1,237,045 | 1,237,045 | 1,237,045 | 3,500,000 |
| 2.Reserves | 1,136,547 | 1,163,638 | 1,241,625 | 1,441,879 | 1,440,409 |
| 3.Un appropriated profit | 8,520,042 | 8,599,321 | 8,356,574 | 8,806,823 | 8,106,138 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 10,831,203 | 16,886,731 | 13,232,418 | 13,121,416 | 14,155,439 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 2,344,753 | 14,614,804 | 11,027,452 | 10,819,833 | 12,008,701 |
| 3.Other/misc. liabilities | 8,486,450 | 2,271,927 | 2,204,966 | 2,301,583 | 2,146,738 |
| C.Total assets (C1 to C5) | 21,612,378 | 27,886,735 | 24,067,662 | 24,607,163 | 27,201,986 |
| 1.Cash and balances with banks | 2,157,104 | 2,704,817 | 2,378,967 | 2,507,411 | 2,546,276 |
| 2.Advances to policy holders \& employees | 28,383 | 22,086 | 17,175 | 12,791 | 16,151 |
| 3. Investments in securities \& properties | 9,658,030 | 9,406,998 | 9,451,731 | 9,948,294 | 11,359,717 |
| 4.Other/misc. assets | 8,913,124 | 14,699,918 | 11,156,919 | 11,021,016 | 12,083,170 |
| 5.Fixed assets | 855,737 | 1,052,916 | 1,062,870 | 1,117,651 | 1,196,672 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 2,479,419 | 779,089 | 852,315 | 1,331,791 | 2,357,262 |
| 2.Gross premium | 9,929,749 | 10,952,551 | 11,753,401 | 10,425,926 | 10,113,379 |
| 3.Net premium | 6,806,897 | 6,883,397 | 6,983,344 | 5,671,977 | 5,506,556 |
| 4.Gross claims | 5,643,943 | 10,598,852 | 7,066,321 | 7,173,560 | 7,604,981 |
| 5.Net claims | 4,452,839 | 4,833,516 | 4,749,113 | 4,142,667 | 3,486,861 |
| 6.Underwriting profit | 679,257 | 245,721 | 165,534 | $(412,271)$ | 136,560 |
| 7.Profit/(loss) before taxation | 2,608,348 | 541,813 | $(41,968)$ | 670,420 | 2,210,395 |
| 8.Profit/(loss) after taxation | 2,447,020 | 484,131 | 132,177 | 628,055 | 1,966,159 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 112,459 | 123,705 | 123,705 | 123,705 | 123,705 |
| 2.Cash dividend | 30.00\% | 24.00\% | 25.00\% | 25.00\% | 35.00\% |
| 3.Stock dividend/bonus shares | 10.00\% | 9.00\% | 0.00\% | 0.00\% | 183.00\% |
| 4.Cash generated from operating activities | 291,555 | $(48,276)$ | $(718,380)$ | $(305,368)$ | $(336,674)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 22.70\% | 4.40\% | 1.22\% | 5.47\% | 15.07\% |
| 2. Return on assets (ROA) (D8/C) | 11.32\% | 1.74\% | 0.55\% | 2.55\% | 7.23\% |
| 3.Earning per share (D8/E1) (rs. per share) | 21.76 | 3.91 | 1.07 | 5.08 | 15.89 |
| 4.Net Claims Incurred Ratio (D5/D3) | 65.42\% | 70.22\% | 68.01\% | 73.04\% | 63.32\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 27.76\% | 50.76\% | 125.24\% | -65.64\% | 6.95\% |
| 6. Investment income to net premium (D1/D3) | 36.43\% | 11.32\% | 12.20\% | 23.48\% | 42.81\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 9.98\% | 9.70\% | 9.88\% | 10.19\% | 9.36\% |
| 2. Investment to total assets (C3/C) | 44.69\% | 33.73\% | 39.27\% | 40.43\% | 41.76\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 49.88\% | 39.45\% | 45.02\% | 46.68\% | 47.96\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 95.87 | 88.92 | 87.59 | 92.85 | 105.46 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 11.91\% | -9.97\% | -543.50\% | -48.62\% | -17.12\% |


| Agro General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | 108,202 | 100,237 | 121,769 | 135,647 |
| 1.Share capital | - | 140,400 | 140,400 | 140,400 | 140,400 |
| 2.Reserves | - | 1,650 | 1,650 | 1,650 | 1,650 |
| 3.Un appropriated profit | - | $(33,848)$ | $(41,813)$ | $(20,281)$ | $(6,403)$ |
| 4.Others | - | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | - | 2,475 | 2,538 | 2,936 | 1,784 |
| 1. Balance of statutory funds | - | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | 1,466 | 1,466 | 1,466 | 0 |
| 3.Other/misc. liabilities | - | 1,009 | 1,072 | 1,470 | 1,784 |
| C.Total assets (C1 to C5) | - | 110,677 | 102,775 | 124,705 | 137,431 |
| 1.Cash and balances with banks | - | 13,829 | 4,479 | 4,898 | 5,466 |
| 2.Advances to policy holders \& employees | - | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | - | 24,837 | 21,062 | 42,956 | 28,733 |
| 4.Other/misc. assets | - | 71,138 | 76,507 | 76,244 | 102,723 |
| 5.Fixed assets | - | 873 | 727 | 607 | 509 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | 12,970 | $(5,051)$ | 24,201 | 15,052 |
| 2.Gross premium | - | 0 | 0 | 0 | 0 |
| 3.Net premium | - | 0 | 0 | 0 | 0 |
| 4.Gross claims | - | 0 | 0 | 0 | 0 |
| 5.Net claims | - | 0 | 0 | 0 | 0 |
| 6.Underwriting profit | - | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | - | 9,311 | $(7,839)$ | 21,779 | 14,234 |
| 8.Profit/(loss) after taxation | - | 9,154 | $(7,965)$ | 21,532 | 13,878 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | - | 14,040 | 14,040 | 14,040 | 14,040 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | $(41,371)$ | $(2,267)$ | $(1,888)$ | $(2,043)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | 8.46\% | -7.95\% | 17.68\% | 10.23\% |
| 2.Return on assets (ROA) (D8/C) | - | 8.27\% | -7.75\% | 17.27\% | 10.10\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | 0.65 | -0.57 | 1.53 | 0.99 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | - | - | - | - |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6.Investment income to net premium (D1/D3) | - | - | - | - | - |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | 12.49\% | 4.36\% | 3.93\% | 3.98\% |
| 2. Investment to total assets (C3/C) | - | 22.44\% | 20.49\% | 34.45\% | 20.91\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 97.76\% | 97.53\% | 97.65\% | 98.70\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | 7.71 | 7.14 | 8.67 | 9.66 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | -451.94\% | 28.46\% | -8.77\% | -14.72\% |


| Alflah Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 325,229 | 325,229 | 388,599 | 486,611 | 586,856 |
| 1.Share capital | 303,600 | 303,600 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 10,175 | 10,175 | 16,381 | 16,381 | 151,381 |
| 3.Un appropriated profit | 11,454 | 11,454 | 72,218 | 170,230 | 135,475 |
| 4.Others | 363,944 | 363,944 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 259,476 | 259,476 | 1,125,507 | 1,509,668 | 1,251,053 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 220,015 | 220,015 | 986,378 | 1,352,261 | 1,062,431 |
| 3.Other/misc. liabilities | 39,461 | 39,461 | 139,129 | 157,407 | 188,622 |
| C.Total assets (C1 to C5) | 948,649 | 948,649 | 1,514,106 | 1,996,279 | 1,837,909 |
| 1.Cash and balances with banks | 144,886 | 144,886 | 79,410 | 162,256 | 102,403 |
| 2.Advances to policy holders \& employees | 0 | 0 | 1,565 | 2,127 | 2,866 |
| 3. Investments in securities \& properties | 195,602 | 195,602 | 637,147 | 701,627 | 785,754 |
| 4.Other/misc. assets | 597,736 | 597,736 | 723,900 | 1,042,765 | 857,965 |
| 5.Fixed assets | 10,425 | 10,425 | 72,084 | 87,504 | 88,921 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 29,215 | 29,215 | 71,634 | 93,166 | 78,329 |
| 2.Gross premium | 116,083 | 116,083 | 928,020 | 1,019,316 | 1,165,317 |
| 3.Net premium | 61,511 | 61,511 | 384,483 | 454,403 | 563,744 |
| 4.Gross claims | 88,487 | 88,487 | 88,487 | 877,172 | 452,217 |
| 5.Net claims | 53,161 | 53,161 | 243,221 | 262,368 | 317,378 |
| 6.Underwriting profit | $(26,270)$ | $(26,270)$ | 77,619 | 92,460 | 126,637 |
| 7.Profit/(loss) before taxation | $(7,737)$ | $(7,737)$ | 75,634 | 107,886 | 123,040 |
| 8.Profit/(loss) after taxation | $(821,076)$ | $(821,076)$ | 69,238 | 98,022 | 102,577 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,360 | 30,360 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 20.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(29,111)$ | $(29,111)$ | 226,416 | 81,311 | $(35,965)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -252.46\% | -252.46\% | 17.82\% | 20.14\% | 17.48\% |
| 2. Return on assets (ROA) (D8/C) | -86.55\% | -86.55\% | 4.57\% | 4.91\% | 5.58\% |
| 3.Earning per share (D8/E1) (rs. per share) | -27.04 | -27.04 | 2.31 | 3.27 | 3.42 |
| 4.Net Claims Incurred Ratio (D5/D3) | 86.43\% | 86.43\% | 63.26\% | 57.74\% | 56.30\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 3.20\% | 3.20\% | 112.10\% | 94.33\% | 123.46\% |
| 6. Investment income to net premium (D1/D3) | 47.50\% | 47.50\% | 18.63\% | 20.50\% | 13.89\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 15.27\% | 15.27\% | 5.24\% | 8.13\% | 5.57\% |
| 2. Investment to total assets (C3/C) | 20.62\% | 20.62\% | 42.08\% | 35.15\% | 42.75\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 34.28\% | 34.28\% | 25.67\% | 24.38\% | 31.93\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.71 | 10.71 | 12.95 | 16.22 | 19.56 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 3.55\% | 3.55\% | 327.01\% | 82.95\% | -35.06\% |


| Allianz EFU Health Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | 270,073 | 326,924 | 453,985 | 453,985 |
| 1.Share capital | - | 250,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | - | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | - | 20,073 | 26,924 | 153,985 | 153,985 |
| 4.Others | - | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | - | 689,917 | 699,658 | 623,808 | 623,808 |
| 1. Balance of statutory funds | - | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | 605,823 | 606,831 | 555,319 | 555,319 |
| 3.Other/misc. liabilities | - | 84,094 | 92,827 | 68,489 | 68,489 |
| C.Total assets (C1 to C5) | - | 959,990 | 1,026,582 | 1,077,793 | 1,077,793 |
| 1.Cash and balances with banks | - | 38,272 | 35,969 | 26,152 | 26,152 |
| 2.Advances to policy holders \& employees | - | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | - | 468,878 | 518,792 | 640,457 | 640,457 |
| 4.Other/misc. assets | - | 427,064 | 450,011 | 387,054 | 387,054 |
| 5.Fixed assets | - | 25,776 | 21,810 | 24,130 | 24,130 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | 43,206 | 37,156 | 91,263 | 91,263 |
| 2.Gross premium | - | 1,010,167 | 995,212 | 1,146,745 | 1,146,745 |
| 3.Net premium | - | 680,338 | 645,038 | 752,578 | 752,578 |
| 4.Gross claims | - | 963,259 | 776,124 | 887,474 | 887,474 |
| 5.Net claims | - | 632,076 | 523,590 | 568,187 | 568,187 |
| 6.Underwriting profit | - | 2,124 | 57,654 | 95,031 | 95,031 |
| 7.Profit/(loss) before taxation | - | 25,386 | 96,804 | 169,341 | 169,341 |
| 8.Profit/(loss) after taxation | - | 14,449 | 56,851 | 127,061 | 127,061 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 25,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | $(108,607)$ | 20,096 | 26,312 | 26,312 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | 5.35\% | 17.39\% | 27.99\% | 27.99\% |
| 2.Return on assets (ROA) (D8/C) | - | 1.51\% | 5.54\% | 11.79\% | 11.79\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | 0.58 | 1.90 | 4.24 | 4.24 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | 92.91\% | 81.17\% | 75.50\% | 75.50\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | 14.70\% | 101.41\% | 74.79\% | 74.79\% |
| 6. Investment income to net premium (D1/D3) | - | 6.35\% | 5.76\% | 12.13\% | 12.13\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | 3.99\% | 3.50\% | 2.43\% | 2.43\% |
| 2. Investment to total assets (C3/C) | - | 48.84\% | 50.54\% | 59.42\% | 59.42\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 28.13\% | 31.85\% | 42.12\% | 42.12\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | 10.80 | 10.90 | 15.13 | 15.13 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | -751.66\% | 35.35\% | 20.71\% | 20.71\% |


| Alpha Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | - | 351,733 | 486,550 | 583,721 |
| 1.Share capital | - | - | 303,600 | 403,600 | 403,600 |
| 2.Reserves | - | - | 10,175 | 10,175 | 10,175 |
| 3.Un appropriated profit | - | - | 37,958 | 72,775 | 169,946 |
| 4.Others | - | - | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | - | - | 370,372 | 455,935 | 444,581 |
| 1.Balance of statutory funds | - | - | 0 | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | - | - | 301,911 | 363,554 | 338,208 |
| 3.Other/misc. liabilities | - | - | 68,461 | 92,381 | 106,373 |
| C.Total assets (C1 to C5) | - | - | 722,105 | 942,485 | 1,028,302 |
| 1.Cash and balances with banks | - | - | 19,574 | 33,650 | 75,847 |
| 2.Advances to policy holders \& employees | - | - | 0 | 0 | 0 |
| 3. Investments in securities \& properties | - | - | 373,610 | 522,518 | 587,325 |
| 4.Other/misc. assets | - | - | 312,329 | 369,121 | 349,765 |
| 5.Fixed assets | - | - | 16,592 | 17,196 | 15,365 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | - | 62,432 | 96,873 | 158,328 |
| 2.Gross premium | - | - | 155,043 | 203,849 | 267,765 |
| 3.Net premium | - | - | 74,277 | 67,428 | 115,149 |
| 4.Gross claims | - | - | 51,839 | 73,245 | 61,927 |
| 5.Net claims | - | - | 51,838 | 37,441 | 55,815 |
| 6.Underwriting profit | - | - | $(38,580)$ | $(43,419)$ | $(30,534)$ |
| 7.Profit/(loss) before taxation | - | - | 4,876 | 31,883 | 103,200 |
| 8.Profit/(loss) after taxation | - | - | 17,848 | 35,209 | 97,677 |
| E.Other items |  |  |  |  |  |
| $1 . \mathrm{No}$. of ordinary shares (000) | - | - | 30,360 | 40,360 | 40,360 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(17,781)$ | $(13,781)$ | $(47,030)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | - | 5.07\% | 7.24\% | 16.73\% |
| 2.Return on assets (ROA) (D8/C) | - | - | 2.47\% | 3.74\% | 9.50\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | 0.59 | 0.87 | 2.42 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | - | 69.79\% | 55.53\% | 48.47\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | - | -216.16\% | -123.32\% | -31.26\% |
| 6. Investment income to net premium (D1/D3) | - | - | 84.05\% | 143.67\% | 137.50\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | - | 2.71\% | 3.57\% | 7.38\% |
| 2. Investment to total assets (C3/C) | - | - | 51.74\% | 55.44\% | 57.12\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 48.71\% | 51.62\% | 56.77\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | 11.59 | 12.06 | 14.46 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | - | -99.62\% | -39.14\% | -48.15\% |


| Asia Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 228,457 | 282,918 | 342,583 | 352,763 | 372,304 |
| 1.Share capital | 200,000 | 250,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 |
| 3.Un appropriated profit | 25,957 | 30,418 | 40,083 | 50,263 | 69,804 |
| 4.Others | 127,208 | 127,208 | 136,060 | 136,060 | 136,060 |
| B.Total liabilities (B1 to B3) | 63,854 | 45,887 | 60,626 | 71,599 | 158,322 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 6,301 | 2,149 | 39,131 | 47,245 | 125,889 |
| 3.Other/misc. liabilities | 57,553 | 43,738 | 21,495 | 24,354 | 32,433 |
| C.Total assets (C1 to C5) | 419,519 | 456,013 | 539,269 | 560,422 | 666,686 |
| 1.Cash and balances with banks | 148,998 | 163,401 | 159,876 | 62,903 | 49,162 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 22,456 | 56,822 | 113,378 | 179,776 | 217,249 |
| 4.Other/misc. assets | 79,301 | 59,518 | 65,934 | 88,171 | 155,789 |
| 5.Fixed assets | 168,764 | 176,272 | 200,081 | 229,572 | 244,486 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 19,549 | 21,108 | 24,319 | 28,903 | 37,794 |
| 2.Gross premium | 46,537 | 46,534 | 52,286 | 43,497 | 98,595 |
| 3.Net premium | 29,768 | 29,451 | 33,704 | 29,301 | 70,332 |
| 4.Gross claims | 31,941 | 7,101 | 12,074 | 21,380 | 59,841 |
| 5.Net claims | 10,952 | 7,474 | 10,916 | 10,136 | 24,625 |
| 6.Underwriting profit | 1,460 | 4,101 | 334 | $(3,585)$ | 9,079 |
| 7.Profit/(loss) before taxation | 7,355 | 9,043 | 11,545 | 7,301 | 20,830 |
| 8.Profit/(loss) after taxation | 4,886 | 4,461 | 9,665 | 10,180 | 19,541 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 25,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(14,860)$ | $(17,574)$ | $(6,325)$ | $(26,592)$ | 6,897 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 2.14\% | 1.58\% | 2.82\% | 2.89\% | 5.25\% |
| 2.Return on assets (ROA) (D8/C) | 1.16\% | 0.98\% | 1.79\% | 1.82\% | 2.93\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.24 | 0.18 | 0.32 | 0.34 | 0.65 |
| 4.Net Claims Incurred Ratio (D5/D3) | 36.79\% | 25.38\% | 32.39\% | 34.59\% | 35.01\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 29.88\% | 91.93\% | 3.46\% | -35.22\% | 46.46\% |
| 6.Investment income to net premium (D1/D3) | 65.67\% | 71.67\% | 72.15\% | 98.64\% | 53.74\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 35.52\% | 35.83\% | 29.65\% | 11.22\% | 7.37\% |
| 2. Investment to total assets (C3/C) | 5.35\% | 12.46\% | 21.02\% | 32.08\% | 32.59\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 54.46\% | 62.04\% | 63.53\% | 62.95\% | 55.84\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 11.42 | 11.32 | 11.42 | 11.76 | 12.41 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -304.13\% | -393.95\% | -65.44\% | -261.22\% | 35.30\% |


| Askari General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 268,412 | 315,833 | 432,208 | 502,897 | 618,476 |
| 1.Share capital | 203,775 | 203,776 | 308,210 | 323,620 | 388,344 |
| 2.Reserves | 74,658 | 74,659 | 74,658 | 74,658 | 74,658 |
| 3.Un appropriated profit | $(10,021)$ | 37,398 | 49,340 | 104,619 | 155,474 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 927,340 | 1,138,101 | 1,112,772 | 1,721,117 | 1,619,519 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 839,746 | 1,022,808 | 902,563 | 1,396,157 | 1,326,718 |
| 3.Other/misc. liabilities | 87,594 | 115,293 | 210,209 | 324,960 | 292,801 |
| C.Total assets (C1 to C5) | 1,195,752 | 1,453,934 | 1,544,980 | 2,224,014 | 2,237,995 |
| 1.Cash and balances with banks | 114,277 | 91,251 | 130,566 | 483,242 | 119,603 |
| 2.Advances to policy holders \& employees | 4,197 | 2,159 | 1,190 | 1,736 | 1,111 |
| 3.Investments in securities \& properties | 413,607 | 510,063 | 554,394 | 605,034 | 864,102 |
| 4.Other/misc. assets | 533,027 | 802,813 | 810,840 | 1,057,303 | 1,186,056 |
| 5.Fixed assets | 130,644 | 47,648 | 47,990 | 76,699 | 67,123 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | $(28,174)$ | 51,096 | 52,094 | 55,090 | 65,022 |
| 2.Gross premium | 1,089,649 | 1,344,036 | 1,132,971 | 1,111,722 | 1,445,780 |
| 3.Net premium | 805,176 | 639,901 | 633,283 | 699,947 | 841,925 |
| 4.Gross claims | 630,052 | 616,816 | 547,467 | 561,576 | 749,096 |
| 5.Net claims | $(522,426)$ | 385,890 | 327,857 | 372,934 | 464,838 |
| 6.Underwriting profit | 78,757 | 109,137 | 142,350 | 165,808 | 206,764 |
| 7.Profit/(loss) before taxation | $(15,075)$ | 53,347 | 78,921 | 86,393 | 149,636 |
| 8.Profit/(loss) after taxation | $(27,544)$ | 47,418 | 65,434 | 74,287 | 119,065 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 20,377 | 20,378 | 30,821 | 32,362 | 38,834 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 10.00\% | 15.00\% | 20.00\% | 0.00\% |
| 4.Cash generated from operating activities | 4,856 | $(53,585)$ | $(17,098)$ | 435,940 | $(169,060)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -10.26\% | 15.01\% | 15.14\% | 14.77\% | 19.25\% |
| 2.Return on assets (ROA) (D8/C) | -2.30\% | 3.26\% | 4.24\% | 3.34\% | 5.32\% |
| 3.Earning per share (D8/E1) (rs. per share) | -1.35 | 2.33 | 2.12 | 2.30 | 3.07 |
| 4.Net Claims Incurred Ratio (D5/D3) | -64.88\% | 60.30\% | 51.77\% | 53.28\% | 55.21\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -285.93\% | 230.16\% | 217.55\% | 223.20\% | 173.66\% |
| 6. Investment income to net premium (D1/D3) | -3.50\% | 7.98\% | 8.23\% | 7.87\% | 7.72\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 9.56\% | 6.28\% | 8.45\% | 21.73\% | 5.34\% |
| 2. Investment to total assets (C3/C) | 34.59\% | 35.08\% | 35.88\% | 27.20\% | 38.61\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 22.45\% | 21.72\% | 27.97\% | 22.61\% | 27.64\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 13.17 | 15.50 | 14.02 | 15.54 | 15.93 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -17.63\% | -113.01\% | -26.13\% | 586.83\% | -141.99\% |


| Atlas Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 747,963 | 856,397 | 1,009,919 | 1,198,425 | 1,438,031 |
| 1.Share capital | 335,559 | 369,115 | 442,938 | 531,526 | 637,831 |
| 2.Reserves | 222,064 | 244,064 | 265,064 | 301,064 | 344,064 |
| 3.Un appropriated profit | 190,340 | 243,218 | 301,917 | 365,835 | 456,136 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,157,130 | 1,178,337 | 1,068,166 | 1,504,248 | 1,576,705 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,141,136 | 1,159,164 | 872,535 | 1,234,076 | 1,279,048 |
| 3.Other/misc. liabilities | 15,994 | 19,173 | 195,631 | 270,172 | 297,657 |
| C.Total assets (C1 to C5) | 1,905,093 | 2,034,734 | 2,078,085 | 2,702,673 | 3,014,736 |
| 1.Cash and balances with banks | 660,191 | 492,581 | 54,591 | 282,013 | 162,163 |
| 2.Advances to policy holders \& employees | 201 | 177 | 117 | 170 | 162 |
| 3. Investments in securities \& properties | 558,250 | 772,048 | 1,089,256 | 1,255,886 | 1,550,372 |
| 4.Other/misc. assets | 639,030 | 726,012 | 888,629 | 1,098,177 | 1,245,899 |
| 5.Fixed assets | 47,421 | 43,916 | 45,492 | 66,427 | 56,140 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 118,230 | 102,634 | 133,572 | 180,692 | 246,399 |
| 2.Gross premium | 782,700 | 1,004,381 | 1,102,974 | 1,168,195 | 1,442,795 |
| 3.Net premium | 443,534 | 530,269 | 591,289 | 603,616 | 755,684 |
| 4.Gross claims | 265,444 | 304,586 | 289,352 | 234,186 | 412,846 |
| 5.Net claims | 192,355 | $(176,504)$ | 153,294 | 133,237 | 163,418 |
| 6.Underwriting profit | 104,467 | 199,924 | 253,585 | 295,316 | 342,893 |
| 7.Profit/(loss) before taxation | $(140,994)$ | 327,130 | 400,084 | 467,763 | 587,572 |
| 8.Profit/(loss) after taxation | $(199,585)$ | 242,658 | 301,168 | 366,356 | 455,973 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 118,230 | 36,912 | 44,294 | 53,153 | 63,783 |
| 2.Cash dividend | 0.00\% | 40.00\% | 40.00\% | 40.00\% | 50.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 20.00\% | 20.00\% | 20.00\% | 10.00\% |
| 4.Cash generated from operating activities | 357,794 | 30,056 | $(139,230)$ | 399,670 | 100,698 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -26.68\% | 28.33\% | 29.82\% | 30.57\% | 31.71\% |
| 2.Return on assets (ROA) (D8/C) | -10.48\% | 11.93\% | 14.49\% | 13.56\% | 15.12\% |
| 3.Earning per share (D8/E1) (rs. per share) | -1.69 | 6.57 | 6.80 | 6.89 | 7.15 |
| 4. Net Claims Incurred Ratio (D5/D3) | 43.37\% | -33.29\% | 25.93\% | 22.07\% | 21.63\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -52.34\% | 82.39\% | 84.20\% | 80.61\% | 75.20\% |
| 6.Investment income to net premium (D1/D3) | 26.66\% | 19.36\% | 22.59\% | 29.93\% | 32.61\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 34.65\% | 24.21\% | 2.63\% | 10.43\% | 5.38\% |
| 2. Investment to total assets (C3/C) | 29.30\% | 37.94\% | 52.42\% | 46.47\% | 51.43\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 39.26\% | 42.09\% | 48.60\% | 44.34\% | 47.70\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 6.33 | 23.20 | 22.80 | 22.55 | 22.55 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -179.27\% | 12.39\% | -46.23\% | 109.09\% | 22.08\% |


| Capital Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 209,329 | 264,580 | 266,684 | 266,684 | 266,684 |
| 1.Share capital | 200,157 | 250,196 | 262,705 | 262,705 | 262,705 |
| 2.Reserves | 12,936 | 12,936 | 425 | 425 | 425 |
| 3.Un appropriated profit | $(3,764)$ | 1,448 | 3,554 | 3,554 | 3,554 |
| 4.Others | 8,747 | 8,700 | 8,657 | 8,657 | 8,657 |
| B.Total liabilities (B1 to B3) | 122,898 | 118,146 | 61,818 | 61,818 | 61,818 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 48,904 | 107,853 | 55,346 | 55,346 | 55,346 |
| 3.Other/misc. liabilities | 73,994 | 10,293 | 6,472 | 6,472 | 6,472 |
| C.Total assets (C1 to C5) | 340,974 | 391,426 | 337,159 | 337,159 | 337,159 |
| 1.Cash and balances with banks | 71,516 | 71,853 | 43,800 | 43,800 | 43,800 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 91,019 | 34,185 | 31,372 | 31,372 | 31,372 |
| 4.Other/misc. assets | 156,426 | 263,307 | 237,589 | 237,589 | 237,589 |
| 5.Fixed assets | 22,013 | 22,081 | 24,398 | 24,398 | 24,398 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 12,870 | 8,705 | 4,298 | 4,298 | 4,298 |
| 2.Gross premium | 55,593 | 55,593 | 22,949 | 22,949 | 22,949 |
| 3.Net premium | 10,682 | 12,619 | 4,375 | 4,375 | 4,375 |
| 4.Gross claims | 9,480 | 9,480 | 31,949 | 31,949 | 31,949 |
| 5.Net claims | $(1,590)$ | 2,878 | 4,007 | 4,007 | 4,007 |
| 6.Underwriting profit | 389 | 830 | $(6,154)$ | $(6,154)$ | $(6,154)$ |
| 7.Profit/(loss) before taxation | 6,956 | 6,813 | 3,171 | 3,171 | 3,171 |
| 8.Profit/(loss) after taxation | 5,787 | 5,164 | 2,061 | 2,061 | 2,061 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 20,016 | 25,020 | 26,271 | 26,271 | 26,271 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(53,545)$ | 1,144 | $(32,206)$ | $(32,206)$ | $(32,206)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 2.76\% | 1.95\% | 0.77\% | 0.77\% | 0.77\% |
| 2.Return on assets (ROA) (D8/C) | 1.70\% | 1.32\% | 0.61\% | 0.61\% | 0.61\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.29 | 0.21 | 0.08 | 0.08 | 0.08 |
| 4.Net Claims Incurred Ratio (D5/D3) | -14.88\% | 22.81\% | 91.59\% | 91.59\% | 91.59\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 6.72\% | 16.07\% | -298.59\% | -298.59\% | -298.59\% |
| 6. Investment income to net premium (D1/D3) | 120.48\% | 68.98\% | 98.24\% | 98.24\% | 98.24\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 20.97\% | 18.36\% | 12.99\% | 12.99\% | 12.99\% |
| 2. Investment to total assets (C3/C) | 26.69\% | 8.73\% | 9.30\% | 9.30\% | 9.30\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 61.39\% | 67.59\% | 79.10\% | 79.10\% | 79.10\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.46 | 10.57 | 10.15 | 10.15 | 10.15 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -925.26\% | 22.15\% | -1,562.64\% | -1,562.64\% | -1,562.64\% |


| Century Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 852,000 | 961,633 | 952,285 | 1,022,950 | 1,111,606 |
| 1.Share capital | 457,244 | 457,244 | 457,244 | 457,244 | 457,244 |
| 2.Reserves | 373,024 | 373,024 | 373,024 | 373,024 | 373,024 |
| 3.Un appropriated profit | 21,732 | 131,365 | 122,017 | 192,682 | 281,338 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 299,836 | 368,834 | 520,940 | 589,159 | 627,323 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 259,048 | 312,834 | 432,518 | 480,604 | 494,563 |
| 3.Other/misc. liabilities | 40,788 | 56,000 | 88,422 | 108,555 | 132,760 |
| C.Total assets (C1 to C5) | 1,151,836 | 1,330,467 | 1,473,225 | 1,612,109 | 1,738,929 |
| 1.Cash and balances with banks | 75,313 | 87,060 | 97,520 | 90,511 | 105,278 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 735,978 | 840,031 | 859,878 | 998,097 | 1,112,661 |
| 4.Other/misc. assets | 297,334 | 359,760 | 467,104 | 479,544 | 473,895 |
| 5.Fixed assets | 43,211 | 43,616 | 48,723 | 43,957 | 47,095 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | $(73,034)$ | 105,875 | 22,333 | 104,967 | 133,173 |
| 2.Gross premium | 427,410 | 467,394 | 496,034 | 576,734 | 626,641 |
| 3.Net premium | 206,646 | 219,070 | 225,191 | 268,223 | 321,673 |
| 4.Gross claims | 96,319 | 201,235 | 182,130 | 320,770 | 207,704 |
| 5.Net claims | 64,707 | 106,646 | 80,505 | 112,042 | 159,306 |
| 6.Underwriting profit | 95,030 | 63,644 | 87,325 | 83,583 | 82,998 |
| 7.Profit/(loss) before taxation | $(39,947)$ | 121,062 | 53,363 | 129,401 | 150,750 |
| 8.Profit/(loss) after taxation | $(69,958)$ | 109,631 | 36,349 | 116,247 | 147,335 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 45,724 | 45,724 | 45,724 | 45,724 | 45,724 |
| 2.Cash dividend | 0.00\% | 10.00\% | 10.00\% | 12.50\% | 15.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 117,191 | 8,867 | 57,370 | 50,840 | 45,094 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -8.21\% | 11.40\% | 3.82\% | 11.36\% | 13.25\% |
| 2.Return on assets (ROA) (D8/C) | -6.07\% | 8.24\% | 2.47\% | 7.21\% | 8.47\% |
| 3.Earning per share (D8/E1) (rs. per share) | -1.53 | 2.40 | 0.79 | 2.54 | 3.22 |
| 4.Net Claims Incurred Ratio (D5/D3) | 31.31\% | 48.68\% | 35.75\% | 41.77\% | 49.52\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -135.84\% | 58.05\% | 240.24\% | 71.90\% | 56.33\% |
| 6. Investment income to net premium (D1/D3) | -35.34\% | 48.33\% | 9.92\% | 39.13\% | 41.40\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 6.54\% | 6.54\% | 6.62\% | 5.61\% | 6.05\% |
| 2. Investment to total assets (C3/C) | 63.90\% | 63.14\% | 58.37\% | 61.91\% | 63.99\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 73.97\% | 72.28\% | 64.64\% | 63.45\% | 63.92\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 18.63 | 21.03 | 20.83 | 22.37 | 24.31 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -167.52\% | 8.09\% | 157.83\% | 43.73\% | 30.61\% |


| Continental Insurance Co. Ltd. | (Thousand Rupees) |  |  |
| :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | - | 312,015 |
| 1.Share capital | - | - | 300,000 |
| 2.Reserves | - | - | - |
| 3.Un appropriated profit | - | - | 12,015 |
| 4.Others | - | - | - |
| B.Total liabilities (B1 to B3) | - | - | 165,949 |
| 1. Balance of statutory funds | - | - | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | - | 124,417 |
| 3.Other/misc. liabilities | - | - | 41,532 |
| C.Total assets (C1 to C5) | - | - | 477,964 |
| 1.Cash and balances with banks | - | - | 6,311 |
| 2.Advances to policy holders \& employees | - | - | 49,791 |
| 3.Investments in securities \& properties | - | - | 28,761 |
| 4.Other/misc. assets | - | - | 138,616 |
| 5.Fixed assets | - | - | 254,485 |
| D.Profit \& loss account |  |  |  |
| 1.Investment income | - | - | 3,156 |
| 2.Gross premium | - | - | 65,728 |
| 3.Net premium | - | - | 11,209 |
| 4.Gross claims | - | - | 22,325 |
| 5.Net claims | - | - | 3,372 |
| 6.Underwriting profit | - | - | 14,710 |
| 7.Profit/(loss) before taxation | - | - | 7,388 |
| 8.Profit/(loss) after taxation | - | - | 6,242 |
| E.Other items |  |  |  |
| 1.No. of ordinary shares (000) | - | - | 30,000 |
| 2.Cash dividend | - | - | - |
| 3.Stock dividend/bonus shares | - | - | - |
| 4.Cash generated from operating activities | - | - | $(1,644)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | - | 2.00\% |
| 2.Return on assets (ROA) (D8/C) | - | - | 1.31\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | 0.21 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | - | 30.08\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | - | 235.66\% |
| 6. Investment income to net premium (D1/D3) | - | - | 28.16\% |
| G.Liquidity ratios |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | - | 1.32\% |
| 2. Investment to total assets (C3/C) | - | - | 6.02\% |
| H.Capital /leverage ratios |  |  |  |
| 1.Capital ratio (A/C) | - | - | 65.28\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | 10.40 |
| I.Cash flow ratio |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | - | -26.34\% |


| Cyan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 3,293,190 | 3,355,818 | 3,116,433 | 4,407,842 | 5,114,868 |
| 1.Share capital | 203,039 | 279,179 | 390,851 | 586,277 | 586,277 |
| 2.Reserves | 133,088 | 133,088 | 133,088 | 133,088 | 133,088 |
| 3.Un appropriated profit | 2,957,063 | 2,943,551 | 2,592,494 | 3,688,477 | 4,395,503 |
| 4.Others | 0 | 528,709 | 37,634 | 55,956 | 196,424 |
| B.Total liabilities (B1 to B3) | 155,731 | 179,752 | 48,599 | 175,022 | 196,219 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 141,349 | 110,234 | 32,040 | 10,750 | 9,612 |
| 3.Other/misc. liabilities | 14,382 | 69,518 | 16,559 | 164,272 | 186,607 |
| C.Total assets (C1 to C5) | 3,448,921 | 4,064,279 | 3,202,666 | 4,638,820 | 5,507,511 |
| 1.Cash and balances with banks | 65,136 | 8,296 | 8,330 | 13,494 | 17,835 |
| 2.Advances to policy holders \& employees | 0 | 29,595 | 100 | 1,825 | 2,107 |
| 3. Investments in securities \& properties | 3,249,876 | 3,927,349 | 2,947,025 | 4,533,865 | 5,383,322 |
| 4.Other/misc. assets | 131,369 | 97,108 | 245,621 | 63,442 | 81,433 |
| 5.Fixed assets | 2,540 | 1,931 | 1,590 | 26,194 | 22,814 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 128,412 | 179,500 | 479,664 | 1,780,134 | 1,451,519 |
| 2.Gross premium | 123,891 | 117,092 | 13,342 | 28,780 | 18,144 |
| 3.Net premium | 13,397 | 10,509 | $(4,503)$ | 0 | 0 |
| 4.Gross claims | 50,816 | 1,095 | $(14,815)$ | 5,406 | 5,406 |
| 5.Net claims | 7,695 | 4,701 | 9,588 | (37) | 0 |
| 6.Underwriting profit | 10,774 | 3,996 | $(12,835)$ | 0 | 0 |
| 7.Profit/(loss) before taxation | $(844,897)$ | 110,272 | $(159,254)$ | 1,504,041 | 1,213,043 |
| 8.Profit/(loss) after taxation | $(855,118)$ | 108,312 | $(197,508)$ | 1,428,207 | 1,176,049 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,304 | 27,918 | 39,085 | 58,628 | 58,628 |
| 2.Cash dividend | 20.00\% | 25.00\% | 25.00\% | 40.00\% | 100.00\% |
| 3.Stock dividend/bonus shares | 20.00\% | 50.00\% | 40.00\% | 50.00\% | 0.00\% |
| 4.Cash generated from operating activities | 9,519 | $(43,834)$ | 86,197 | 8,251 | $(491,672)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -25.97\% | 3.23\% | -6.34\% | 32.40\% | 22.99\% |
| 2.Return on assets (ROA) (D8/C) | -24.79\% | 2.66\% | -6.17\% | 30.79\% | 21.35\% |
| 3.Earning per share (D8/E1) (rs. per share) | -42.12 | 3.88 | -5.05 | 24.36 | 20.06 |
| 4.Net Claims Incurred Ratio (D5/D3) | 57.44\% | 44.73\% | -212.92\% | - | - |
| 5.Underwriting profit to profit after tax. (D6/D8) | -1.26\% | 3.69\% | 6.50\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | 958.51\% | 1,708.06\% | -10,652.10\% | - | - |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 1.89\% | 0.20\% | 0.26\% | 0.29\% | 0.32\% |
| 2. Investment to total assets (C3/C) | 94.23\% | 96.63\% | 92.02\% | 97.74\% | 97.75\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 95.48\% | 82.57\% | 97.31\% | 95.02\% | 92.87\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 162.19 | 120.20 | 79.73 | 75.18 | 87.24 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -1.11\% | -40.47\% | -43.64\% | 0.58\% | -41.81\% |


| E.F.U.General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 10,451,590 | 9,591,171 | 9,995,869 | 11,131,164 | 11,907,929 |
| 1.Share capital | 1,150,000 | 1,250,000 | 1,250,000 | 1,250,000 | 1,250,000 |
| 2.Reserves | 8,500,000 | 8,662,902 | 8,162,902 | 8,362,902 | 9,012,902 |
| 3.Un appropriated profit | 801,590 | $(321,731)$ | 582,967 | 1,518,262 | 1,645,027 |
| 4.Others | 12,902 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 11,474,458 | 14,950,498 | 14,382,169 | 17,926,264 | 17,030,608 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 9,710,098 | 13,849,184 | 12,805,452 | 16,120,715 | 15,091,960 |
| 3.Other/misc. liabilities | 1,764,360 | 1,101,314 | 1,576,717 | 1,805,549 | 1,938,648 |
| C.Total assets (C1 to C5) | 21,938,950 | 24,541,669 | 24,378,038 | 29,057,428 | 28,938,537 |
| 1.Cash and balances with banks | 1,349,606 | 1,706,571 | 1,758,119 | 1,669,886 | 2,083,142 |
| 2.Advances to policy holders \& employees | 2,775 | 3,293 | 3,326 | 2,612 | 2,309 |
| 3.Investments in securities \& properties | 12,885,838 | 11,899,434 | 12,552,086 | 13,611,374 | 15,001,642 |
| 4.Other/misc. assets | 7,155,256 | 10,223,286 | 9,304,862 | 12,902,913 | 10,991,033 |
| 5.Fixed assets | 545,475 | 709,085 | 759,645 | 870,643 | 860,411 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 673,524 | $(357,955)$ | 185,101 | 850,792 | 771,958 |
| 2.Gross premium | 9,694,833 | 9,699,192 | 11,432,816 | 12,000,528 | 13,270,288 |
| 3.Net premium | 5,570,211 | 5,846,591 | 6,224,495 | 6,008,956 | 6,341,517 |
| 4.Gross claims | 5,267,381 | 8,176,868 | 4,809,747 | 8,225,355 | 3,558,821 |
| 5.Net claims | 3,911,444 | 3,941,583 | 3,707,552 | 3,297,441 | 3,406,415 |
| 6.Underwriting profit | 66,535 | 111,875 | 693,348 | 678,793 | 771,848 |
| 7.Profit/(loss) before taxation | 801,443 | $(359,763)$ | 841,544 | 1,613,896 | 1,622,876 |
| 8.Profit/(loss) after taxation | 732,299 | $(413,321)$ | 560,948 | 1,564,446 | 1,392,232 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 115,000 | 125,000 | 125,000 | 125,000 | 125,000 |
| 2.Cash dividend | 40.00\% | 12.50\% | 27.50\% | 50.00\% | 50.00\% |
| 3.Stock dividend/bonus shares | 8.70\% | 0.00\% | 0.00\% | 0.00\% | 28.00\% |
| 4.Cash generated from operating activities | 204,961 | 140,124 | 434,352 | 292,396 | 1,219,271 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 7.01\% | -4.31\% | 5.61\% | 14.05\% | 11.69\% |
| 2.Return on assets (ROA) (D8/C) | 3.34\% | -1.68\% | 2.30\% | 5.38\% | 4.81\% |
| 3.Earning per share (D8/E1) (rs. per share) | 6.37 | -3.31 | 4.49 | 12.52 | 11.14 |
| 4.Net Claims Incurred Ratio (D5/D3) | 70.22\% | 67.42\% | 59.56\% | 54.88\% | 53.72\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 9.09\% | -27.07\% | 123.60\% | 43.39\% | 55.44\% |
| 6. Investment income to net premium (D1/D3) | 12.09\% | -6.12\% | 2.97\% | 14.16\% | 12.17\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 6.15\% | 6.95\% | 7.21\% | 5.75\% | 7.20\% |
| 2. Investment to total assets (C3/C) | 58.73\% | 48.49\% | 51.49\% | 46.84\% | 51.84\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 47.64\% | 39.08\% | 41.00\% | 38.31\% | 41.15\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 90.88 | 76.73 | 79.97 | 89.05 | 95.26 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 27.99\% | -33.90\% | 77.43\% | 18.69\% | 87.58\% |


| East West Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 329,712 | 338,155 | 398,043 | 466,100 | 559,285 |
| 1.Share capital | 228,526 | 251,379 | 301,655 | 331,820 | 365,002 |
| 2.Reserves | 100,200 | 77,200 | 75,000 | 100,000 | 100,000 |
| 3.Un appropriated profit | 986 | 9,576 | 21,388 | 34,280 | 94,283 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 330,770 | 295,487 | 315,912 | 369,252 | 516,702 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 41,679 | 290,341 | 264,150 | 308,978 | 413,314 |
| 3.Other/misc. liabilities | 289,091 | 5,146 | 51,762 | 60,274 | 103,388 |
| C.Total assets (C1 to C5) | 660,482 | 633,642 | 713,955 | 835,352 | 1,075,987 |
| 1.Cash and balances with banks | 55,220 | 40,123 | 52,573 | 62,204 | 35,820 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 232,810 | 191,758 | 243,535 | 354,417 | 551,419 |
| 4.Other/misc. assets | 257,468 | 276,918 | 307,104 | 360,532 | 432,442 |
| 5.Fixed assets | 114,984 | 124,843 | 110,743 | 58,199 | 56,306 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | $(561,658)$ | 31,561 | 31,364 | 36,777 | 100,907 |
| 2.Gross premium | 674,106 | 584,241 | 630,251 | 868,297 | 1,100,204 |
| 3.Net premium | 436,968 | 331,968 | 387,685 | 467,724 | 622,572 |
| 4.Gross claims | 314,945 | 306,991 | 233,491 | 346,612 | 456,445 |
| 5.Net claims | 178,296 | $(151,321)$ | 153,899 | 179,314 | 253,987 |
| 6.Underwriting profit | 89,271 | 45,451 | 81,803 | 112,964 | 116,902 |
| 7.Profit/(loss) before taxation | $(527,995)$ | 15,548 | 47,871 | 84,251 | 148,579 |
| 8.Profit/(loss) after taxation | 537,123 | 8,443 | 34,750 | 68,057 | 126,367 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 22,853 | 25,138 | 30,166 | 33,182 | 36,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 10.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 10.00\% | 10.00\% | 10.00\% | 10.00\% |
| 4.Cash generated from operating activities | 10,293 | 1,846 | 8,777 | 42,607 | 110,105 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 162.91\% | 2.50\% | 8.73\% | 14.60\% | 22.59\% |
| 2. Return on assets (ROA) (D8/C) | 81.32\% | 1.33\% | 4.87\% | 8.15\% | 11.74\% |
| 3.Earning per share (D8/E1) (rs. per share) | 23.50 | 0.34 | 1.15 | 2.05 | 3.46 |
| 4.Net Claims Incurred Ratio (D5/D3) | 40.80\% | -45.58\% | 39.70\% | 38.34\% | 40.80\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 16.62\% | 538.33\% | 235.40\% | 165.98\% | 92.51\% |
| 6. Investment income to net premium (D1/D3) | -128.54\% | 9.51\% | 8.09\% | 7.86\% | 16.21\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 8.36\% | 6.33\% | 7.36\% | 7.45\% | 3.33\% |
| 2. Investment to total assets (C3/C) | 35.25\% | 30.26\% | 34.11\% | 42.43\% | 51.25\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 49.92\% | 53.37\% | 55.75\% | 55.80\% | 51.98\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 14.43 | 13.45 | 13.20 | 14.05 | 15.32 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 1.92\% | 21.86\% | 25.26\% | 62.60\% | 87.13\% |


| Excel Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 203,725 | 282,954 | 273,653 | 305,087 | 305,087 |
| 1.Share capital | 200,000 | 250,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 110 | 32,844 | 110 | 110 | 110 |
| 3.Un appropriated profit | 3,615 | 110 | $(26,457)$ | 4,977 | 4,977 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 33,172 | 24,544 | 16,155 | 16,203 | 16,203 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 26,495 | 17,207 | 10,347 | 12,393 | 12,393 |
| 3.Other/misc. liabilities | 6,677 | 7,337 | 5,808 | 3,810 | 3,810 |
| C.Total assets (C1 to C5) | 236,897 | 307,498 | 289,808 | 321,290 | 321,290 |
| 1.Cash and balances with banks | 101,131 | 57,683 | 24,336 | 79,520 | 79,520 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 59,941 | 185,621 | 202,220 | 197,008 | 197,008 |
| 4.Other/misc. assets | 67,069 | 57,457 | 58,002 | 40,523 | 40,523 |
| 5.Fixed assets | 8,756 | 6,737 | 5,250 | 4,239 | 4,239 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 2,741 | 37,011 | 11,798 | 61,279 | 61,279 |
| 2.Gross premium | 42,018 | 31,108 | 15,077 | 13,299 | 13,299 |
| 3.Net premium | 18,051 | 16,090 | 6,022 | 6,724 | 6,724 |
| 4.Gross claims | 19,199 | 5,905 | 5,905 | 14,220 | 14,220 |
| 5.Net claims | 4,551 | 4,272 | 1,762 | 4,769 | 4,769 |
| 6.Underwriting profit | 2,607 | 1,033 | $(3,087)$ | $(4,078)$ | $(4,078)$ |
| 7.Profit/(loss) before taxation | (931) | 31,689 | $(7,744)$ | 33,289 | 33,289 |
| 8.Profit/(loss) after taxation | $(2,029)$ | 29,229 | $(9,301)$ | 31,434 | 31,434 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 25,000 | 25,000 | 25,000 | 25,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 20.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(19,075)$ | $(9,252)$ | $(20,254)$ | 3,156 | 3,156 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -1.00\% | 10.33\% | -3.40\% | 10.30\% | 10.30\% |
| 2.Return on assets (ROA) (D8/C) | -0.86\% | 9.51\% | -3.21\% | 9.78\% | 9.78\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.10 | 1.17 | -0.37 | 1.26 | 1.26 |
| 4.Net Claims Incurred Ratio (D5/D3) | 25.21\% | 26.55\% | 29.26\% | 70.93\% | 70.93\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -128.49\% | 3.53\% | 33.19\% | -12.97\% | -12.97\% |
| 6. Investment income to net premium (D1/D3) | 15.18\% | 230.02\% | 195.91\% | 911.35\% | 911.35\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 42.69\% | 18.76\% | 8.40\% | 24.75\% | 24.75\% |
| 2. Investment to total assets (C3/C) | 25.30\% | 60.36\% | 69.78\% | 61.32\% | 61.32\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 86.00\% | 92.02\% | 94.43\% | 94.96\% | 94.96\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.19 | 11.32 | 10.95 | 12.20 | 12.20 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 940.12\% | -31.65\% | 217.76\% | 10.04\% | 10.04\% |


| Habib Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 823,544 | 851,885 | 876,863 | 957,731 | 1,025,035 |
| 1.Share capital | 400,403 | 400,403 | 450,454 | 495,499 | 495,499 |
| 2.Reserves | 204,122 | 197,360 | 254,122 | 254,122 | 254,122 |
| 3.Un appropriated profit | 219,019 | 254,122 | 172,287 | 208,110 | 275,414 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 792,791 | 815,100 | 1,001,868 | 1,047,703 | 1,212,635 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 540,481 | 570,936 | 703,681 | 703,132 | 915,146 |
| 3.Other/misc. liabilities | 252,310 | 244,164 | 298,187 | 344,571 | 297,489 |
| C.Total assets (C1 to C5) | 1,616,335 | 1,666,985 | 1,878,731 | 2,005,434 | 2,237,670 |
| 1.Cash and balances with banks | 26,520 | 57,999 | 50,432 | 78,598 | 60,618 |
| 2.Advances to policy holders \& employees | 1,899 | 3,143 | 31,237 | 29,221 | 29,151 |
| 3.Investments in securities \& properties | 932,041 | 925,540 | 916,434 | 1,056,208 | 1,117,367 |
| 4.Other/misc. assets | 611,390 | 641,355 | 866,503 | 829,578 | 1,019,517 |
| 5.Fixed assets | 44,485 | 38,948 | 14,125 | 11,829 | 11,017 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | $(390,531)$ | 149,355 | 117,389 | 204,350 | 240,301 |
| 2.Gross premium | 734,275 | 754,013 | 841,955 | 938,844 | 943,706 |
| 3.Net premium | 397,960 | 394,643 | 420,310 | 435,966 | 438,332 |
| 4.Gross claims | 380,313 | 317,065 | 436,243 | 408,195 | 537,772 |
| 5.Net claims | 202,219 | 183,787 | 231,180 | 229,906 | 215,023 |
| 6.Underwriting profit | 67,687 | 87,471 | 60,193 | 63,023 | 73,168 |
| 7.Profit/(loss) before taxation | $(379,447)$ | 192,188 | 149,044 | 209,749 | 270,357 |
| 8.Profit/(loss) after taxation | $(396,428)$ | 168,482 | 126,296 | 194,988 | 243,981 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 71,182 | 80,081 | 90,091 | 99,100 | 99,100 |
| 2.Cash dividend | 12.50\% | 25.00\% | 25.00\% | 35.00\% | 25.00\% |
| 3.Stock dividend/bonus shares | 12.50\% | 12.50\% | 10.00\% | 0.00\% | 25.00\% |
| 4.Cash generated from operating activities | $(88,311)$ | 4,160 | $(77,378)$ | 64,313 | $(34,545)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -48.14\% | 19.78\% | 14.40\% | 20.36\% | 23.80\% |
| 2.Return on assets (ROA) (D8/C) | -24.53\% | 10.11\% | 6.72\% | 9.72\% | 10.90\% |
| 3.Earning per share (D8/E1) (rs. per share) | -5.57 | 2.10 | 1.40 | 1.97 | 2.46 |
| 4.Net Claims Incurred Ratio (D5/D3) | 50.81\% | 46.57\% | 55.00\% | 52.73\% | 49.05\% |
| 5. Underwriting profit to profit after tax. (D6/D8) | -17.07\% | 51.92\% | 47.66\% | 32.32\% | 29.99\% |
| 6. Investment income to net premium (D1/D3) | -98.13\% | 37.85\% | 27.93\% | 46.87\% | 54.82\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 1.64\% | 3.48\% | 2.68\% | 3.92\% | 2.71\% |
| 2. Investment to total assets (C3/C) | 57.66\% | 55.52\% | 48.78\% | 52.67\% | 49.93\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 50.95\% | 51.10\% | 46.67\% | 47.76\% | 45.81\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 11.57 | 10.64 | 9.73 | 9.66 | 10.34 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 22.28\% | 2.47\% | -61.27\% | 32.98\% | -14.16\% |


| Hallmark Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 600 | 115 | (28) | (148) | 91 |
| 1.Share capital | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(4,400)$ | $(4,885)$ | $(5,028)$ | $(5,148)$ | $(4,909)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 3,336 | 3,412 | 2,226 | 4,796 | 2,734 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,448 | 1,448 | 1,448 | 1,448 | 1,448 |
| 3.Other/misc. liabilities | 1,888 | 1,964 | 778 | 3,348 | 1,286 |
| C.Total assets (C1 to C5) | 3,936 | 3,527 | 2,198 | 4,648 | 2,825 |
| 1.Cash and balances with banks | 720 | 492 | 492 | 492 | 477 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 0 | 0 | 0 | 0 | 0 |
| 4.Other/misc. assets | 1,828 | 1,910 | 610 | 3,060 | 1,411 |
| 5.Fixed assets | 1,388 | 1,125 | 1,096 | 1,096 | 937 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 0 | 0 | 0 | 0 | 0 |
| 2.Gross premium | 0 | 0 | 0 | 0 | 0 |
| 3.Net premium | 0 | 0 | 0 | 0 | 0 |
| 4.Gross claims | 0 | 0 | 0 | 0 | 0 |
| 5.Net claims | 0 | 0 | 0 | 0 | 0 |
| 6.Underwriting profit | 0 | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | (279) | 0 | 0 | (120) | 239 |
| 8.Profit/(loss) after taxation | (279) | 0 | 0 | (120) | 239 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 500 | 500 | 500 | 500 | 500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | (244) | (228) | 0 | 0 | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -46.50\% | 0.00\% | 0.00\% | 81.08\% | 262.64\% |
| 2.Return on assets (ROA) (D8/C) | -7.09\% | 0.00\% | 0.00\% | -2.58\% | 8.46\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.56 | 0.00 | 0.00 | -0.24 | 0.48 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | - | - | - | - |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | - | - | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | - | - | - | - |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 18.29\% | 13.95\% | 22.38\% | 10.59\% | 16.88\% |
| 2. Investment to total assets (C3/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 15.24\% | 3.26\% | -1.27\% | -3.18\% | 3.22\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 1.20 | 0.23 | -0.06 | -0.30 | 0.18 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 87.46\% | - | - | 0.00\% | 0.00\% |


| \|GI Insurance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 10,960,813 | 11,575,854 | 11,179,366 | 10,249,864 | 10,841,827 |
| 1.Share capital | 598,689 | 718,427 | 1,115,359 | 1,115,359 | 1,115,359 |
| 2.Reserves | 10,534,374 | 10,264,964 | 9,530,371 | 8,972,692 | 8,749,620 |
| 3.Un appropriated profit | $(172,250)$ | 592,463 | 533,636 | 161,813 | 976,848 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,405,253 | 1,384,597 | 2,291,439 | 2,268,585 | 2,310,289 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 124,523 | 76,565 | 1,463,515 | 1,298,764 | 1,503,578 |
| 3.Other/misc. liabilities | 1,280,730 | 1,308,032 | 827,924 | 969,821 | 806,711 |
| C.Total assets (C1 to C5) | 12,366,066 | 12,960,451 | 13,470,805 | 12,518,449 | 13,152,116 |
| 1.Cash and balances with banks | 6,809 | 421 | 77,517 | 2,364 | 255,886 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 11,235,758 | 12,002,730 | 11,608,505 | 10,704,916 | 11,058,867 |
| 4.Other/misc. assets | 842,954 | 783,406 | 1,619,668 | 1,647,372 | 1,615,278 |
| 5.Fixed assets | 280,545 | 173,894 | 165,115 | 163,797 | 222,085 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | $(414,649)$ | 929,344 | 492,524 | 397,528 | 657,728 |
| 2.Gross premium | 1,155,775 | 1,247,470 | 1,600,781 | 1,816,693 | 2,005,205 |
| 3.Net premium | 614,586 | 720,733 | 852,329 | 939,849 | 1,066,554 |
| 4.Gross claims | 437,930 | 473,625 | 1,388,264 | 852,763 | 1,140,827 |
| 5.Net claims | 257,052 | 364,411 | 530,525 | 583,482 | 766,535 |
| 6.Underwriting profit | 253,103 | 205,095 | 207,782 | 232,399 | 104,616 |
| 7.Profit/(loss) before taxation | 364,766 | 920,771 | 56,632 | $(342,508)$ | 911,026 |
| 8.Profit/(loss) after taxation | 263,966 | 836,556 | 49,703 | $(353,834)$ | 812,645 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 59,869 | 71,843 | 111,536 | 111,536 | 111,536 |
| 2.Cash dividend | 35.00\% | 30.00\% | 50.00\% | 30.00\% | 25.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 55.00\% | 15.00\% | 0.00\% | 10.00\% |
| 4.Cash generated from operating activities | 126,941 | 278,667 | $(18,106)$ | 177,039 | 155,276 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 2.41\% | 7.23\% | 0.44\% | -3.45\% | 7.50\% |
| 2. Return on assets (ROA) (D8/C) | 2.13\% | 6.45\% | 0.37\% | -2.83\% | 6.18\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.41 | 11.64 | 0.45 | -3.17 | 7.29 |
| 4.Net Claims Incurred Ratio (D5/D3) | 41.83\% | 50.56\% | 62.24\% | 62.08\% | 71.87\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 95.88\% | 24.52\% | 418.05\% | -65.68\% | 12.87\% |
| 6. Investment income to net premium (D1/D3) | -67.47\% | 128.94\% | 57.79\% | 42.30\% | 61.67\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.06\% | 0.00\% | 0.58\% | 0.02\% | 1.95\% |
| 2. Investment to total assets (C3/C) | 90.86\% | 92.61\% | 86.18\% | 85.51\% | 84.08\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 88.64\% | 89.32\% | 82.99\% | 81.88\% | 82.43\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 183.08 | 161.13 | 100.23 | 91.90 | 97.20 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 48.09\% | 33.31\% | -36.43\% | -50.03\% | 19.11\% |


| Jubilee General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 2,621,006 | 2,903,875 | 3,542,869 | 4,074,836 | 4,759,795 |
| 1.Share capital | 659,148 | 790,977 | 988,721 | 1,186,465 | 1,364,435 |
| 2.Reserves | 1,255,332 | 1,579,384 | 1,679,384 | 2,009,384 | 2,339,384 |
| 3.Un appropriated profit | 706,526 | 533,514 | 874,764 | 878,987 | 1,055,976 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 3,798,883 | 4,798,183 | 5,431,966 | 6,684,545 | 8,052,157 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 3,040,509 | 3,749,612 | 4,171,474 | 5,090,734 | 6,090,194 |
| 3.Other/misc. liabilities | 758,374 | 1,048,571 | 1,260,492 | 1,593,811 | 1,961,963 |
| C.Total assets (C1 to C5) | 6,419,889 | 7,702,058 | 8,974,835 | 10,759,381 | 12,811,952 |
| 1.Cash and balances with banks | 2,028,132 | 974,783 | 967,361 | 1,259,538 | 1,010,385 |
| 2.Advances to policy holders \& employees | 294 | 791 | 849 | 757 | 519 |
| 3.Investments in securities \& properties | 1,902,811 | 3,855,601 | 5,082,078 | 6,076,310 | 7,458,984 |
| 4.Other/misc. assets | 2,382,103 | 2,776,025 | 2,827,350 | 3,284,143 | 4,202,658 |
| 5.Fixed assets | 106,549 | 94,858 | 97,197 | 138,633 | 139,406 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 452,253 | 407,598 | 611,966 | 631,280 | 803,459 |
| 2.Gross premium | 3,916,086 | 4,223,635 | 4,869,348 | 5,594,417 | 6,480,712 |
| 3.Net premium | 2,297,720 | 2,451,227 | 2,764,204 | 3,084,738 | 3,525,777 |
| 4.Gross claims | 1,951,318 | 2,291,778 | 2,089,885 | 2,848,000 | 4,094,949 |
| 5.Net claims | 1,420,977 | 1,677,614 | 1,699,094 | 1,910,326 | 2,154,726 |
| 6.Underwriting profit | 114,121 | $(64,085)$ | 153,756 | 154,350 | 223,275 |
| 7.Profit/(loss) before taxation | 771,898 | 546,682 | 892,911 | 946,001 | 1,220,202 |
| 8.Profit/(loss) after taxation | 656,464 | 450,151 | 797,189 | 826,498 | 1,045,315 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 65,915 | 79,098 | 98,872 | 0 | 136,444 |
| 2.Cash dividend | 30.00\% | 20.00\% | 30.00\% | 30.00\% | 0.30\% |
| 3.Stock dividend/bonus shares | 20.00\% | 25.00\% | 20.00\% | 15.00\% | 0.15\% |
| 4.Cash generated from operating activities | 216,551 | 474,037 | 599,038 | 849,474 | 7,390,766 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 25.05\% | 15.50\% | 22.50\% | 20.28\% | 21.96\% |
| 2.Return on assets (ROA) (D8/C) | 10.23\% | 5.84\% | 8.88\% | 7.68\% | 8.16\% |
| 3.Earning per share (D8/E1) (rs. per share) | 9.96 | 5.69 | 8.06 | - | 7.66 |
| 4.Net Claims Incurred Ratio (D5/D3) | 61.84\% | 68.44\% | 61.47\% | 61.93\% | 61.11\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 17.38\% | -14.24\% | 19.29\% | 18.68\% | 21.36\% |
| 6. Investment income to net premium (D1/D3) | 19.68\% | 16.63\% | 22.14\% | 20.46\% | 22.79\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 31.59\% | 12.66\% | 10.78\% | 11.71\% | 7.89\% |
| 2. Investment to total assets (C3/C) | 29.64\% | 50.06\% | 56.63\% | 56.47\% | 58.22\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 40.83\% | 37.70\% | 39.48\% | 37.87\% | 37.15\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 39.76 | 36.71 | 35.83 | - | 34.88 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 32.99\% | 105.31\% | 75.14\% | 102.78\% | 707.04\% |


| New Hampshire Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,241,289 | 928,058 | 1,002,279 | 1,194,991 | 1,033,814 |
| 1.Share capital | 1,241,289 | 928,058 | 1,002,279 | 1,194,991 | 1,033,814 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 956,695 | 1,596,194 | 1,751,481 | 1,769,511 | 2,657,045 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 216,705 | 1,288,621 | 1,431,277 | 1,560,311 | 2,383,029 |
| 3.Other/misc. liabilities | 739,990 | 307,573 | 320,204 | 209,200 | 274,016 |
| C.Total assets (C1 to C5) | 2,197,984 | 2,524,252 | 2,753,760 | 2,964,502 | 3,690,859 |
| 1.Cash and balances with banks | 319,850 | 682,920 | 1,106,672 | 1,306,232 | 1,156,730 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 863,092 | 751,912 | 529,831 | 525,338 | 721,292 |
| 4.Other/misc. assets | 936,126 | 1,025,504 | 1,056,922 | 1,070,653 | 1,765,056 |
| 5.Fixed assets | 78,916 | 63,916 | 60,335 | 62,279 | 47,781 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 131,761 | 158,726 | 177,545 | 181,894 | 166,626 |
| 2.Gross premium | 849,199 | 849,199 | 1,240,273 | 1,399,601 | 1,523,631 |
| 3.Net premium | 382,172 | 405,937 | 443,395 | 436,986 | 509,870 |
| 4.Gross claims | 406,573 | 406,573 | 470,519 | 483,323 | 1,057,699 |
| 5.Net claims | 169,222 | 201,105 | 268,243 | 270,193 | 272,280 |
| 6.Underwriting profit | 98,923 | 103,498 | 66,829 | 141,960 | 199,584 |
| 7.Profit/(loss) before taxation | 32,203 | 92,783 | 108,147 | 294,819 | 252,269 |
| 8.Profit/(loss) after taxation | 17,142 | 56,577 | 74,221 | 192,712 | 169,526 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 124,129 | 92,806 | 100,228 | 119,499 | 103,381 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 104,776 | 106,751 | 35,739 | 36,260 | 202,802 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 1.38\% | 6.10\% | 7.41\% | 16.13\% | 16.40\% |
| 2.Return on assets (ROA) (D8/C) | 0.78\% | 2.24\% | 2.70\% | 6.50\% | 4.59\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.14 | 0.61 | 0.74 | 1.61 | 1.64 |
| 4.Net Claims Incurred Ratio (D5/D3) | 44.28\% | 49.54\% | 60.50\% | 61.83\% | 53.40\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 577.08\% | 182.93\% | 90.04\% | 73.66\% | 117.73\% |
| 6. Investment income to net premium (D1/D3) | 34.48\% | 39.10\% | 40.04\% | 41.62\% | 32.68\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 14.55\% | 27.05\% | 40.19\% | 44.06\% | 31.34\% |
| 2. Investment to total assets (C3/C) | 39.27\% | 29.79\% | 19.24\% | 17.72\% | 19.54\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 56.47\% | 36.77\% | 36.40\% | 40.31\% | 28.01\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 611.22\% | 188.68\% | 48.15\% | 18.82\% | 119.63\% |


| PICIC Insurance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 225,810 | 230,837 | 250,698 | 223,627 | 228,605 |
| 1.Share capital | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(124,190)$ | $(119,163)$ | $(99,302)$ | $(126,373)$ | $(121,395)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 505,279 | 689,085 | 820,881 | 748,723 | 697,143 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 122,024 | 683,269 | 687,733 | 663,729 | 623,315 |
| 3.Other/misc. liabilities | 383,255 | 5,816 | 133,148 | 84,994 | 73,828 |
| C.Total assets (C1 to C5) | 731,089 | 919,922 | 1,071,579 | 972,350 | 925,748 |
| 1.Cash and balances with banks | 161,010 | 217,889 | 236,273 | 245,535 | 102,162 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 45,118 | 50,654 | 54,182 | 66,034 | 73,623 |
| 4.Other/misc. assets | 521,878 | 643,136 | 772,592 | 656,134 | 746,375 |
| 5.Fixed assets | 3,083 | 8,243 | 8,532 | 4,647 | 3,588 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 10,942 | 6,221 | 3,441 | 13,529 | 12,014 |
| 2.Gross premium | 480,130 | 504,873 | 566,835 | 604,935 | 608,010 |
| 3.Net premium | 199,656 | 166,770 | 224,914 | 322,840 | 322,505 |
| 4.Gross claims | 196,405 | 195,243 | 297,079 | 356,693 | 254,687 |
| 5.Net claims | 106,295 | 91,135 | 143,668 | 211,887 | 177,558 |
| 6.Underwriting profit | 10,942 | 4,890 | 19,981 | $(11,755)$ | 37,187 |
| 7.Profit/(loss) before taxation | 16,854 | 5,090 | 8,424 | $(25,819)$ | 9,908 |
| 8.Profit/(loss) after taxation | 16,854 | 5,027 | 11,770 | $(26,479)$ | 9,424 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | - |
| 4.Cash generated from operating activities | $(56,889)$ | 44,113 | $(9,543)$ | $(14,966)$ | $(161,281)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 7.46\% | 2.18\% | 4.69\% | -11.84\% | 4.12\% |
| 2. Return on assets (ROA) (D8/C) | 2.31\% | 0.55\% | 1.10\% | -2.72\% | 1.02\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.48 | 0.14 | 0.34 | -0.76 | 0.27 |
| 4.Net Claims Incurred Ratio (D5/D3) | 53.24\% | 54.65\% | 63.88\% | 65.63\% | 55.06\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 64.92\% | 97.27\% | 169.76\% | 44.39\% | 394.60\% |
| 6. Investment income to net premium (D1/D3) | 5.48\% | 3.73\% | 1.53\% | 4.19\% | 3.73\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 22.02\% | 23.69\% | 22.05\% | 25.25\% | 11.04\% |
| 2. Investment to total assets (C3/C) | 6.17\% | 5.51\% | 5.06\% | 6.79\% | 7.95\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 30.89\% | 25.09\% | 23.40\% | 23.00\% | 24.69\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 6.45 | 6.60 | 7.16 | 6.39 | 6.53 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -337.54\% | 877.52\% | -81.08\% | 56.52\% | -1,711.39\% |


| Pakistan Mutual Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 2,446 | 2,834 | 8,936 | 9,164 | 8,488 |
| 1.Share capital | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 29 | 29 | 29 | 29 | 29 |
| 3.Un appropriated profit | 2,417 | 2,805 | 8,907 | 9,135 | 8,459 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 5,037 | 3,472 | 5,157 | 10,543 | 9,371 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 4,724 | 2,270 | 3,881 | 7,771 | 7,465 |
| 3.Other/misc. liabilities | 313 | 1,202 | 1,276 | 2,772 | 1,906 |
| C.Total assets (C1 to C5) | 7,483 | 6,306 | 14,093 | 19,707 | 17,859 |
| 1.Cash and balances with banks | 1,778 | 515 | 9,210 | 2,723 | 3,514 |
| 2.Advances to policy holders \& employees | 0 | 240 | 420 | 500 | 840 |
| 3.Investments in securities \& properties | 0 | 0 | 0 | 0 | 0 |
| 4.Other/misc. assets | 2,889 | 2,684 | 3,041 | 13,918 | 10,380 |
| 5.Fixed assets | 2,816 | 2,867 | 1,422 | 2,566 | 3,125 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 77 | 0 | 0 | 0 | 0 |
| 2.Gross premium | 5,223 | 5,223 | 6,966 | 11,812 | 10,814 |
| 3.Net premium | 5,009 | 4,900 | 6,170 | 9,582 | 9,333 |
| 4.Gross claims | 0 | 0 | 633 | 2,551 | 3,984 |
| 5.Net claims | (236) | 64 | 593 | 2,302 | 1,234 |
| 6.Underwriting profit | $(2,179)$ | $(1,941)$ | $(1,950)$ | $(1,395)$ | $(1,566)$ |
| 7.Profit/(loss) before taxation | $(1,545)$ | $(1,328)$ | 6,183 | 276 | (578) |
| 8.Profit/(loss) after taxation | $(1,560)$ | $(1,377)$ | 206 | 228 | (676) |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 0 | 0 | 0 | 0 | 0 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(1,389,168)$ | $(1,524)$ | 206 | $(6,870)$ | 1,453 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -63.78\% | -48.59\% | 2.31\% | 2.49\% | -7.96\% |
| 2. Return on assets (ROA) (D8/C) | -20.85\% | -21.84\% | 1.46\% | 1.16\% | -3.79\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | - | - | - |
| 4.Net Claims Incurred Ratio (D5/D3) | -4.71\% | 1.31\% | 9.61\% | 24.02\% | 13.22\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 139.68\% | 140.96\% | -946.60\% | -611.84\% | 231.66\% |
| 6. Investment income to net premium (D1/D3) | 1.54\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 23.76\% | 8.17\% | 65.35\% | 13.82\% | 19.68\% |
| 2. Investment to total assets (C3/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 32.69\% | 44.94\% | 63.41\% | 46.50\% | 47.53\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | - | - | - |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 89,049.23\% | 110.68\% | 100.00\% | -3,013.16\% | -214.94\% |


| Pakistan Reinsurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 6,785,655 | 6,411,908 | 5,981,854 | 6,122,153 | 6,571,396 |
| 1.Share capital | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 |
| 2.Reserves | 2,058,419 | 2,058,419 | 2,058,420 | 2,058,419 | 2,058,419 |
| 3.Un appropriated profit | 1,727,236 | 1,353,489 | 923,434 | 1,063,734 | 1,512,977 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 5,586,960 | 6,122,986 | 8,491,743 | 9,643,857 | 9,734,462 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 5,284,063 | 437,230 | 7,696,032 | 8,398,789 | 8,424,548 |
| 3.Other/misc. liabilities | 302,897 | 5,685,756 | 795,711 | 1,245,068 | 1,309,914 |
| C.Total assets (C1 to C5) | 12,372,615 | 12,534,894 | 14,473,597 | 15,766,010 | 16,305,858 |
| 1.Cash and balances with banks | 1,833,648 | 2,416,631 | 1,597,263 | 2,014,445 | 2,706,379 |
| 2.Advances to policy holders \& employees | 53,667 | 55,092 | 56,634 | 60,591 | 73,156 |
| 3.Investments in securities \& properties | 5,526,830 | 4,716,518 | 5,832,677 | 6,472,216 | 6,549,176 |
| 4.Other/misc. assets | 4,909,805 | 5,299,237 | 6,937,983 | 7,165,875 | 6,920,708 |
| 5.Fixed assets | 48,665 | 47,416 | 49,040 | 52,883 | 56,439 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 1,099,396 | 653,470 | 890,804 | 918,243 | 1,101,402 |
| 2.Gross premium | 5,211,129 | 6,445,810 | 6,458,628 | 7,691,036 | 8,507,827 |
| 3.Net premium | 2,170,949 | 2,940,508 | 3,534,950 | 4,096,084 | 4,724,399 |
| 4.Gross claims | 1,021,680 | 2,821,099 | 2,570,843 | 3,017,986 | 5,427,170 |
| 5.Net claims | 904,799 | 1,688,408 | 2,017,545 | 2,217,053 | 2,830,901 |
| 6.Underwriting profit | 481,499 | 291,143 | 379,426 | 563,347 | 453,376 |
| 7.Profit/(loss) before taxation | 318,280 | 650,504 | 1,257,528 | 1,537,390 | 1,705,904 |
| 8.Profit/(loss) after taxation | 269,911 | 526,253 | 844,813 | 1,160,173 | 1,321,148 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Cash dividend | 0.00\% | 30.00\% | 30.00\% | 25.00\% | 25.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(122,713)$ | 114,425 | 412,255 | 986,312 | 353,440 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 3.98\% | 8.21\% | 14.12\% | 18.95\% | 20.10\% |
| 2.Return on assets (ROA) (D8/C) | 2.18\% | 4.20\% | 5.84\% | 7.36\% | 8.10\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.90 | 1.75 | 2.82 | 3.87 | 4.40 |
| 4. Net Claims Incurred Ratio (D5/D3) | 41.68\% | 57.42\% | 57.07\% | 54.13\% | 59.92\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 178.39\% | 55.32\% | 44.91\% | 48.56\% | 34.32\% |
| 6.Investment income to net premium (D1/D3) | 50.64\% | 22.22\% | 25.20\% | 22.42\% | 23.31\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 14.82\% | 19.28\% | 11.04\% | 12.78\% | 16.60\% |
| 2. Investment to total assets (C3/C) | 44.67\% | 37.63\% | 40.30\% | 41.05\% | 40.16\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 54.84\% | 51.15\% | 41.33\% | 38.83\% | 40.30\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 22.62 | 21.37 | 19.94 | 20.41 | 21.90 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -45.46\% | 21.74\% | 48.80\% | 85.01\% | 26.75\% |


| Premier Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,774,340 | 1,842,658 | 1,838,009 | 1,781,938 | 1,553,908 |
| 1.Share capital | 263,323 | 302,821 | 302,821 | 302,821 | 302,821 |
| 2.Reserves | 1,270,025 | 1,270,025 | 1,345,025 | 1,345,025 | 1,345,025 |
| 3.Un appropriated profit | 240,992 | 269,812 | 190,163 | 134,092 | $(93,938)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,014,379 | 1,258,622 | 1,463,640 | 1,523,921 | 2,000,389 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 649,875 | 843,830 | 1,005,827 | 1,036,431 | 1,443,546 |
| 3.Other/misc. liabilities | 364,504 | 414,792 | 457,813 | 487,490 | 556,843 |
| C.Total assets (C1 to C5) | 2,788,719 | 3,101,280 | 3,301,649 | 3,305,859 | 3,554,297 |
| 1.Cash and balances with banks | 220,578 | 153,847 | 186,633 | 146,836 | 108,938 |
| 2.Advances to policy holders \& employees | 2,412 | 1,706 | 1,000 | 0 | 0 |
| 3. Investments in securities \& properties | 1,302,087 | 1,399,216 | 1,346,206 | 1,305,644 | 1,223,821 |
| 4.Other/misc. assets | 1,067,030 | 1,293,978 | 1,515,190 | 1,597,807 | 1,978,079 |
| 5.Fixed assets | 196,612 | 252,533 | 252,620 | 255,572 | 243,459 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 222,181 | 158,638 | 143,448 | 72,570 | 173,463 |
| 2.Gross premium | 620,729 | 728,833 | 893,245 | 1,039,825 | 1,162,205 |
| 3.Net premium | 335,456 | 376,719 | 462,416 | 532,481 | 652,924 |
| 4.Gross claims | 367,395 | 411,069 | 610,838 | 840,923 | 1,087,583 |
| 5.Net claims | 149,398 | 168,204 | 218,828 | 327,412 | 573,236 |
| 6.Underwriting profit | 20,952 | 16,882 | 4,949 | $(60,960)$ | $(224,959)$ |
| 7.Profit/(loss) before taxation | 79,653 | 141,746 | 90,009 | $(15,725)$ | $(151,981)$ |
| 8.Profit/(loss) after taxation | 53,343 | 120,983 | 71,056 | 3,934 | $(166,799)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 52,665 | 60,564 | 60,564 | 60,564 | 60,564 |
| 2.Cash dividend | 20.00\% | 25.00\% | 20.00\% | 20.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 15.00\% | 15.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(56,802)$ | $(48,672)$ | $(92,662)$ | $(91,886)$ | $(238,006)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 3.01\% | 6.57\% | 3.87\% | 0.22\% | -10.73\% |
| 2.Return on assets (ROA) (D8/C) | 1.91\% | 3.90\% | 2.15\% | 0.12\% | -4.69\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.01 | 2.00 | 1.17 | 0.06 | -2.75 |
| 4.Net Claims Incurred Ratio (D5/D3) | 44.54\% | 44.65\% | 47.32\% | 61.49\% | 87.80\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 39.28\% | 13.95\% | 6.96\% | -1,549.57\% | 134.87\% |
| 6. Investment income to net premium (D1/D3) | 66.23\% | 42.11\% | 31.02\% | 13.63\% | 26.57\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 7.91\% | 4.96\% | 5.65\% | 4.44\% | 3.06\% |
| 2. Investment to total assets (C3/C) | 46.69\% | 45.12\% | 40.77\% | 39.49\% | 34.43\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 63.63\% | 59.42\% | 55.67\% | 53.90\% | 43.72\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 33.69 | 30.42 | 30.35 | 29.42 | 25.66 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -106.48\% | -40.23\% | -130.41\% | $-2,335.69 \%$ | 142.69\% |


| Reliance Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 322,582 | 438,611 | 515,428 | 578,713 | 653,419 |
| 1.Share capital | 252,002 | 252,002 | 318,940 | 318,940 | 366,781 |
| 2.Reserves | 92,605 | 87,500 | 90,000 | 90,000 | 160,000 |
| 3.Un appropriated profit | $(22,025)$ | 99,109 | 106,488 | 169,773 | 126,638 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 581,766 | 528,942 | 593,506 | 1,054,311 | 803,161 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 498,766 | 457,422 | 494,137 | 970,483 | 710,259 |
| 3.Other/misc. liabilities | 83,000 | 71,520 | 99,369 | 83,828 | 92,902 |
| C.Total assets (C1 to C5) | 904,348 | 967,553 | 1,108,934 | 1,633,024 | 1,456,580 |
| 1.Cash and balances with banks | 63,046 | 57,541 | 79,824 | 68,760 | 103,089 |
| 2.Advances to policy holders \& employees | 1,061 | 756 | 922 | 1,566 | 1,517 |
| 3.Investments in securities \& properties | 282,690 | 348,699 | 406,541 | 436,862 | 500,322 |
| 4.Other/misc. assets | 493,071 | 498,844 | 560,732 | 1,063,195 | 780,371 |
| 5.Fixed assets | 64,480 | 61,713 | 60,915 | 62,641 | 71,281 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 53,862 | 54,861 | 94,858 | 110,253 | 97,437 |
| 2.Gross premium | 517,474 | 503,427 | 553,815 | 573,802 | 707,689 |
| 3.Net premium | 326,555 | 267,920 | 238,706 | 240,703 | 260,758 |
| 4.Gross claims | 260,579 | 233,442 | 224,614 | 925,506 | 197,655 |
| 5.Net claims | 227,456 | 96,430 | 86,322 | 83,096 | 87,893 |
| 6.Underwriting profit | $(51,986)$ | 31,930 | 15,244 | 17,044 | 19,599 |
| 7.Profit/(loss) before taxation | $(30,994)$ | 56,684 | 83,317 | 93,905 | 81,205 |
| 8.Profit/(loss) after taxation | $(32,644)$ | 51,934 | 76,817 | 87,205 | 74,705 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 25,200 | 25,200 | 31,894 | 31,894 | 36,678 |
| 2.Cash dividend | 0.00\% | 0.00\% | 7.50\% | 0.00\% | 5.00\% |
| 3.Stock dividend/bonus shares | 10.00\% | 0.13\% | 12.50\% | 15.00\% | 10.00\% |
| 4.Cash generated from operating activities | $(91,355)$ | $(58,624)$ | $(6,862)$ | $(57,429)$ | 16,692 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -10.12\% | 11.84\% | 14.90\% | 15.07\% | 11.43\% |
| 2. Return on assets (ROA) (D8/C) | -3.61\% | 5.37\% | 6.93\% | 5.34\% | 5.13\% |
| 3.Earning per share (D8/E1) (rs. per share) | -1.30 | 2.06 | 2.41 | 2.73 | 2.04 |
| 4.Net Claims Incurred Ratio (D5/D3) | 69.65\% | 35.99\% | 36.16\% | 34.52\% | 33.71\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 159.25\% | 61.48\% | 19.84\% | 19.54\% | 26.24\% |
| 6. Investment income to net premium (D1/D3) | 16.49\% | 20.48\% | 39.74\% | 45.80\% | 37.37\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 6.97\% | 5.95\% | 7.20\% | 4.21\% | 7.08\% |
| 2. Investment to total assets (C3/C) | 31.26\% | 36.04\% | 36.66\% | 26.75\% | 34.35\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 35.67\% | 45.33\% | 46.48\% | 35.44\% | 44.86\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 12.80 | 17.41 | 16.16 | 18.14 | 17.81 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 279.85\% | -112.88\% | -8.93\% | -65.86\% | 22.34\% |


| Saudi Pak Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 200,869 | 158,141 | 182,544 | 257,092 | 289,374 |
| 1.Share capital | 325,000 | 325,000 | 325,000 | 325,000 | 325,000 |
| 2.Reserves | 0 | - | 0 | 0 | 0 |
| 3.Un appropriated profit | $(124,131)$ | $(166,859)$ | $(142,456)$ | $(67,908)$ | $(35,626)$ |
| 4.Others | 0 | - | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 321,830 | 243,826 | 246,329 | 272,733 | 298,253 |
| 1. Balance of statutory funds | 0 | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 299,819 | 232,079 | 221,356 | 234,364 | 274,193 |
| 3.Other/misc. liabilities | 22,011 | 11,747 | 24,973 | 38,369 | 24,060 |
| C.Total assets (C1 to C5) | 522,699 | 401,967 | 428,873 | 529,825 | 587,627 |
| 1.Cash and balances with banks | 32,389 | 50,676 | 62,986 | 70,408 | 70,147 |
| 2.Advances to policy holders \& employees | 672 | 872 | 347 | 501 | 1,707 |
| 3. Investments in securities \& properties | 100,488 | 77,633 | 82,342 | 93,660 | 80,502 |
| 4.Other/misc. assets | 357,867 | 247,210 | 250,723 | 308,646 | 384,143 |
| 5.Fixed assets | 31,283 | 25,576 | 32,475 | 56,610 | 51,128 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 10,793 | 3,463 | 7,453 | 10,212 | 11,107 |
| 2.Gross premium | 267,730 | 202,260 | 199,712 | 277,121 | 366,169 |
| 3.Net premium | 124,851 | 82,071 | 93,468 | 183,607 | 286,824 |
| 4.Gross claims | 144,837 | 120,340 | 58,676 | 103,173 | 158,939 |
| 5.Net claims | 69,939 | 69,765 | 16,427 | 36,884 | 104,915 |
| 6.Underwriting profit | $(8,221)$ | $(41,545)$ | 21,020 | 49,305 | 75,298 |
| 7.Profit/(loss) before taxation | 1,472 | $(41,543)$ | 25,338 | 23,880 | 40,286 |
| 8.Profit/(loss) after taxation | 847 | $(42,728)$ | 24,403 | 74,966 | 32,638 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 32,500 | 32,500 | 32,500 | 32,500 | 32,500 |
| 2.Cash dividend | 0.00\% | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(66,841)$ | $(27,744)$ | 22,208 | 41,180 | $(21,209)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 0.42\% | -27.02\% | 13.37\% | 29.16\% | 11.28\% |
| 2. Return on assets (ROA) (D8/C) | 0.16\% | -10.63\% | 5.69\% | 14.15\% | 5.55\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.03 | -1.31 | 0.75 | 2.31 | 1.00 |
| 4.Net Claims Incurred Ratio (D5/D3) | 56.02\% | 85.01\% | 17.57\% | 20.09\% | 36.58\% |
| 5. Underwriting profit to profit after tax. (D6/D8) | -970.60\% | 97.23\% | 86.14\% | 65.77\% | 230.71\% |
| 6. Investment income to net premium (D1/D3) | 8.64\% | 4.22\% | 7.97\% | 5.56\% | 3.87\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 6.20\% | 12.61\% | 14.69\% | 13.29\% | 11.94\% |
| 2. Investment to total assets (C3/C) | 19.22\% | 19.31\% | 19.20\% | 17.68\% | 13.70\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 38.43\% | 39.34\% | 42.56\% | 48.52\% | 49.24\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 6.18 | 4.87 | 5.62 | 7.91 | 8.90 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -7,891.50\% | 64.93\% | 91.01\% | 54.93\% | -64.98\% |


| Security General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 6,711,035 | 6,948,568 | 7,133,938 | 7,421,249 | 7,907,536 |
| 1.Share capital | 680,625 | 680,625 | 680,625 | 680,625 | 680,625 |
| 2.Reserves | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| 3.Un appropriated profit | 6,028,410 | 6,265,943 | 6,451,313 | 6,738,624 | 7,224,911 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 992,095 | 1,004,648 | 787,118 | 1,309,253 | 2,406,640 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 304,077 | 376,546 | 428,976 | 867,932 | 1,251,061 |
| 3.Other/misc. liabilities | 688,018 | 628,102 | 358,142 | 441,321 | 1,155,579 |
| C.Total assets (C1 to C5) | 7,703,130 | 7,953,216 | 7,921,056 | 8,730,502 | 10,314,176 |
| 1.Cash and balances with banks | 45,065 | 42,541 | 56,740 | 164,617 | 711,775 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 7,116,566 | 7,295,085 | 7,211,211 | 7,272,990 | 7,261,136 |
| 4.Other/misc. assets | 455,751 | 530,285 | 565,766 | 1,185,744 | 2,231,150 |
| 5.Fixed assets | 85,748 | 85,305 | 87,339 | 107,151 | 110,115 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 446,250 | 496,436 | 508,665 | 633,015 | 739,388 |
| 2.Gross premium | 306,795 | 306,795 | 435,692 | 545,980 | 1,617,214 |
| 3.Net premium | 120,201 | 127,007 | 155,379 | 197,583 | 367,888 |
| 4.Gross claims | 66,835 | 66,835 | 144,095 | 267,195 | 404,109 |
| 5.Net claims | 31,282 | 34,909 | 52,709 | 70,020 | 96,689 |
| 6.Underwriting profit | 47,155 | 50,465 | 47,583 | 56,112 | 176,942 |
| 7.Profit/(loss) before taxation | 329,473 | 410,754 | 457,157 | 585,742 | 826,446 |
| 8.Profit/(loss) after taxation | 314,439 | 373,657 | 389,330 | 527,049 | 760,404 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 653,272 | 68,063 | 68,063 | 68,063 | 68,063 |
| 2.Cash dividend | 10.00\% | 0.00\% | 30.00\% | 20.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(17,521)$ | $(107,591)$ | $(43,078)$ | 45,880 | 77,880 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 4.69\% | 5.38\% | 5.46\% | 7.10\% | 9.62\% |
| 2. Return on assets (ROA) (D8/C) | 4.08\% | 4.70\% | 4.92\% | 6.04\% | 7.37\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.48 | 5.49 | 5.72 | 7.74 | 11.17 |
| 4.Net Claims Incurred Ratio (D5/D3) | 26.02\% | 27.49\% | 33.92\% | 35.44\% | 26.28\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 15.00\% | 13.51\% | 12.22\% | 10.65\% | 23.27\% |
| 6. Investment income to net premium (D1/D3) | 371.25\% | 390.87\% | 327.37\% | 320.38\% | 200.98\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.59\% | 0.53\% | 0.72\% | 1.89\% | 6.90\% |
| 2. Investment to total assets (C3/C) | 92.39\% | 91.72\% | 91.04\% | 83.31\% | 70.40\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 87.12\% | 87.37\% | 90.06\% | 85.00\% | 76.67\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.27 | 102.09 | 104.81 | 109.04 | 116.18 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -5.57\% | -28.79\% | -11.06\% | 8.71\% | 10.24\% |


| Shaheen Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 225,253 | 196,220 | 265,465 | 283,373 | 177,121 |
| 1.Share capital | 200,000 | 200,000 | 250,000 | 300,000 | 300,000 |
| 2.Reserves | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 3.Un appropriated profit | 5,253 | $(23,780)$ | $(4,535)$ | $(36,627)$ | $(142,879)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 504,417 | 521,486 | 567,056 | 595,704 | 687,272 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 645,674 | 437,230 | 475,708 | 504,368 | 567,384 |
| 3.Other/misc. liabilities | $(141,257)$ | 84,256 | 91,348 | 91,336 | 119,888 |
| C.Total assets (C1 to C5) | 729,670 | 717,706 | 832,521 | 879,077 | 864,393 |
| 1.Cash and balances with banks | 132,727 | 136,970 | 26,324 | 48,490 | 71,532 |
| 2.Advances to policy holders \& employees | 1,390 | 2,137 | 2,774 | 3,556 | 771 |
| 3.Investments in securities \& properties | 182,609 | 160,273 | 81,085 | 268,411 | 290,344 |
| 4.Other/misc. assets | 361,726 | 357,835 | 538,027 | 485,820 | 476,450 |
| 5.Fixed assets | 51,218 | 60,491 | 184,311 | 72,800 | 25,296 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 100,650 | 16,671 | 11,654 | 8,630 | 9,310 |
| 2.Gross premium | 645,743 | 542,760 | 606,867 | 630,516 | 414,997 |
| 3.Net premium | 481,636 | 417,389 | 482,963 | 508,120 | 331,125 |
| 4.Gross claims | 391,264 | 343,555 | 332,393 | 395,058 | 377,563 |
| 5.Net claims | 267,997 | 263,041 | 247,643 | 303,949 | 235,003 |
| 6.Underwriting profit | 49,155 | 20,267 | 83,566 | 40,378 | $(44,700)$ |
| 7.Profit/(loss) before taxation | 21,002 | $(23,476)$ | 25,199 | $(29,245)$ | $(102,787)$ |
| 8.Profit/(loss) after taxation | 17,466 | $(29,033)$ | 19,245 | $(32,092)$ | $(106,253)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 25,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(73,685)$ | $(30,241)$ | $(120,351)$ | $(36,403)$ | $(1,682)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 7.75\% | -14.80\% | 7.25\% | -11.33\% | -59.99\% |
| 2.Return on assets (ROA) (D8/C) | 2.39\% | -4.05\% | 2.31\% | -3.65\% | -12.29\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.87 | -1.45 | 0.77 | -1.07 | -3.54 |
| 4.Net Claims Incurred Ratio (D5/D3) | 55.64\% | 63.02\% | 51.28\% | 59.82\% | 70.97\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 281.43\% | -69.81\% | 434.22\% | -125.82\% | 42.07\% |
| 6.Investment income to net premium (D1/D3) | 20.90\% | 3.99\% | 2.41\% | 1.70\% | 2.81\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 18.19\% | 19.08\% | 3.16\% | 5.52\% | 8.28\% |
| 2. Investment to total assets (C3/C) | 25.03\% | 22.33\% | 9.74\% | 30.53\% | 33.59\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 30.87\% | 27.34\% | 31.89\% | 32.24\% | 20.49\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 11.26 | 9.81 | 10.62 | 9.45 | 5.90 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -421.88\% | 104.16\% | -625.36\% | 113.43\% | 1.58\% |


| Silver Star Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 355,281 | 392,780 | 444,727 | 487,193 | 490,265 |
| 1.Share capital | 210,938 | 253,125 | 305,648 | 305,648 | 305,648 |
| 2.Reserves | 52,750 | 63,350 | 76,500 | 76,500 | 76,500 |
| 3.Un appropriated profit | 91,593 | 76,305 | 62,579 | 105,045 | 108,117 |
| 4.Others | 36,829 | 60,620 | 57,127 | 56,541 | 55,976 |
| B.Total liabilities (B1 to B3) | 191,942 | 293,029 | 347,156 | 353,217 | 607,764 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 3,934 | 437,230 | 216,201 | 255,310 | 480,837 |
| 3.Other/misc. liabilities | 188,008 | $(144,201)$ | 130,955 | 97,907 | 126,927 |
| C.Total assets (C1 to C5) | 584,052 | 746,429 | 849,010 | 896,951 | 1,154,005 |
| 1.Cash and balances with banks | 315,872 | 328,766 | 315,838 | 300,335 | 381,357 |
| 2.Advances to policy holders \& employees | 8,167 | 6,697 | 3,774 | 1,131 | 1,858 |
| 3. Investments in securities \& properties | 42,692 | 47,614 | 76,894 | 94,700 | 71,067 |
| 4.Other/misc. assets | 120,297 | 218,491 | 304,121 | 341,582 | 534,809 |
| 5.Fixed assets | 97,024 | 144,861 | 148,383 | 159,203 | 164,914 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 19,549 | 8,997 | 3,493 | 2,028 | 23,809 |
| 2.Gross premium | 220,984 | 231,572 | 278,545 | 315,235 | 335,278 |
| 3.Net premium | 147,869 | 154,114 | 188,429 | 220,025 | 229,721 |
| 4.Gross claims | 72,052 | 119,445 | 97,102 | 93,552 | 322,735 |
| 5.Net claims | 28,462 | 40,909 | 33,999 | 25,368 | 90,738 |
| 6.Underwriting profit | 58,972 | 50,892 | 69,821 | 51,002 | $(2,276)$ |
| 7.Profit/(loss) before taxation | 38,698 | 38,733 | 48,137 | 47,221 | 11,296 |
| 8.Profit/(loss) after taxation | $(4,625)$ | 37,291 | 48,454 | 41,516 | 1,444 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 21,094 | 25,313 | 30,565 | 30,565 | 30,565 |
| 2.Cash dividend | 0.00\% | 15.00\% | 25.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 10.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 45,454 | 27,674 | 45,396 | 23,184 | 64,634 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -1.30\% | 9.49\% | 10.90\% | 8.52\% | 0.29\% |
| 2. Return on assets (ROA) (D8/C) | -0.79\% | 5.00\% | 5.71\% | 4.63\% | 0.13\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.22 | 1.47 | 1.59 | 1.36 | 0.05 |
| 4.Net Claims Incurred Ratio (D5/D3) | 19.25\% | 26.54\% | 18.04\% | 11.53\% | 39.50\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -1,275.07\% | 136.47\% | 144.10\% | 122.85\% | -157.62\% |
| 6. Investment income to net premium (D1/D3) | 13.22\% | 5.84\% | 1.85\% | 0.92\% | 10.36\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 54.08\% | 44.05\% | 37.20\% | 33.48\% | 33.05\% |
| 2. Investment to total assets (C3/C) | 7.31\% | 6.38\% | 9.06\% | 10.56\% | 6.16\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 60.83\% | 52.62\% | 52.38\% | 54.32\% | 42.48\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 16.84 | 15.52 | 14.55 | 15.94 | 16.04 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -982.79\% | 74.21\% | 93.69\% | 55.84\% | 4,476.04\% |


| Standard Insurance Co. Ltd. | (Thousand Rupees) |  |  |
| :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | - | $(16,968)$ |
| 1.Share capital | - | - | 10,000 |
| 2.Reserves | - | - | 0 |
| 3.Un appropriated profit | - | - | $(26,968)$ |
| 4.Others | - | - | 0 |
| B.Total liabilities (B1 to B3) | - | - | 39,593 |
| 1. Balance of statutory funds | - | - | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | - | 5,363 |
| 3.Other/misc. liabilities | - | - | 34,230 |
| C.Total assets (C1 to C5) | - | - | 22,625 |
| 1.Cash and balances with banks | - | - | 79 |
| 2.Advances to policy holders \& employees | - | - | 189 |
| 3. Investments in securities \& properties | - | - | 102 |
| 4.Other/misc. assets | - | - | 7,610 |
| 5.Fixed assets | - | - | 14,645 |
| D.Profit \& loss account |  |  |  |
| 1. Investment income | - | - | 0 |
| 2.Gross premium | - | - | 0 |
| 3.Net premium | - | - | 0 |
| 4.Gross claims | - | - | 0 |
| 5.Net claims | - | - | 0 |
| 6.Underwriting profit | - | - | 0 |
| 7.Profit/(loss) before taxation | - | - | $(1,979)$ |
| 8.Profit/(loss) after taxation | - | - | $(1,979)$ |
| E.Other items |  |  |  |
| 1.No. of ordinary shares (000) | - | - | 0 |
| 2.Cash dividend | - | - | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(2,081)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | - | 11.66\% |
| 2.Return on assets (ROA) (D8/C) | - | - | -8.75\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | - |
| 4. Net Claims Incurred Ratio (D5/D3) | - | - | - |
| 5. Underwriting profit to profit after tax. (D6/D8) | - | - | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | - | - |
| G.Liquidity ratios |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | - | 0.35\% |
| 2. Investment to total assets (C3/C) | - | - | 0.45\% |
| H.Capital /leverage ratios |  |  |  |
| 1.Capital ratio (A/C) | - | - | -75.00\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | - |
| I.Cash flow ratio |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | - | 105.15\% |


| PL Direct Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | 193,762 | 367,597 | 387,304 | 438,827 |
| 1.Share capital | - | 310,000 | 452,313 | 452,313 | 452,313 |
| 2.Reserves | - | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | - | $(116,238)$ | $(84,716)$ | $(65,009)$ | $(13,486)$ |
| 4.Others | - | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | - | 368,771 | 408,323 | 455,767 | 636,718 |
| 1. Balance of statutory funds | - | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | 264,347 | 314,761 | 417,763 | 583,353 |
| 3.Other/misc. liabilities | - | 104,424 | 93,562 | 38,004 | 53,365 |
| C.Total assets (C1 to C5) | - | 562,533 | 775,920 | 843,071 | 1,075,545 |
| 1.Cash and balances with banks | - | 5,099 | 22,065 | 17,769 | 108,347 |
| 2.Advances to policy holders \& employees | - | 503 | 511 | 1,018 | 353 |
| 3.Investments in securities \& properties | - | 29,848 | 163,056 | 149,272 | 153,238 |
| 4.Other/misc. assets | - | 247,234 | 336,007 | 506,966 | 625,468 |
| 5.Fixed assets | - | 279,849 | 254,281 | 168,046 | 188,139 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | 3,978 | 8,521 | 6,186 | 6,995 |
| 2.Gross premium | - | 409,416 | 513,332 | 625,992 | 756,123 |
| 3.Net premium | - | 331,294 | 453,632 | 619,854 | 733,461 |
| 4.Gross claims | - | 198,477 | 246,669 | 352,296 | 459,719 |
| 5.Net claims | - | 141,860 | 171,289 | 253,888 | 314,174 |
| 6.Underwriting profit | - | 19,117 | 72,956 | 87,459 | 113,578 |
| 7.Profit/(loss) before taxation | - | $(14,052)$ | 42,814 | 62,193 | 78,363 |
| 8.Profit/(loss) after taxation | - | $(19,756)$ | 29,777 | 42,708 | 51,523 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 31,000 | 45,231 | 45,231 | 45,231 |
| 2.Cash dividend | - | 0.00\% | 5.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | 44,560 | 73,349 | 54,829 | 156,320 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | -10.20\% | 8.10\% | 11.03\% | 11.74\% |
| 2. Return on assets (ROA) (D8/C) | - | -3.51\% | 3.84\% | 5.07\% | 4.79\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | -0.64 | 0.66 | 0.94 | 1.14 |
| 4. Net Claims Incurred Ratio (D5/D3) | - | 42.82\% | 37.76\% | 40.96\% | 42.83\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | -96.77\% | 245.01\% | 204.78\% | 220.44\% |
| 6. Investment income to net premium (D1/D3) | - | 1.20\% | 1.88\% | 1.00\% | 0.95\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | 0.91\% | 2.84\% | 2.11\% | 10.07\% |
| 2. Investment to total assets (C3/C) | - | 5.31\% | 21.01\% | 17.71\% | 14.25\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 34.44\% | 47.38\% | 45.94\% | 40.80\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | 6.25 | 8.13 | 8.56 | 9.70 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | $-225.55 \%$ | 246.33\% | 128.38\% | 303.40\% |


| The Asian Mutual Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | - | 819 | 1,234 | 1,700 | 1,221 |
| 1.Share capital | - | 0 | 0 | 0 | 0 |
| 2.Reserves | - | 2,831 | 2,831 | 2,731 | 2,731 |
| 3.Un appropriated profit | - | $(2,012)$ | $(1,597)$ | $(1,031)$ | $(1,510)$ |
| 4.Others | - | 8,395 | 8,395 | 8,395 | 0 |
| B.Total liabilities (B1 to B3) | - | 2,074 | 2,971 | 4,537 | 2,940 |
| 1.Balance of statutory funds | - | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | 1,108 | 1,576 | 3,044 | 1,806 |
| 3.Other/misc. liabilities | - | 966 | 1,395 | 1,493 | 1,134 |
| C.Total assets (C1 to C5) | - | 11,288 | 12,600 | 14,632 | 4,161 |
| 1.Cash and balances with banks | - | 65 | 286 | 961 | 1,100 |
| 2.Advances to policy holders \& employees | - | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | - | 9,760 | 10,160 | 10,160 | 1,040 |
| 4.Other/misc. assets | - | 1,380 | 2,066 | 2,622 | 1,282 |
| 5.Fixed assets | - | 83 | 88 | 889 | 739 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | 0 | 0 | 0 | 0 |
| 2.Gross premium | - | 2,545 | 2,545 | 4,768 | 6,159 |
| 3.Net premium | - | 1,163 | 2,236 | 4,263 | 5,765 |
| 4.Gross claims | - | 0 | 8 | 220 | 0 |
| 5.Net claims | - | 0 | 8 | 220 | 0 |
| 6.Underwriting profit | - | 184 | 1,055 | 2,210 | 1,929 |
| 7.Profit/(loss) before taxation | - | (457) | 439 | 627 | (324) |
| 8.Profit/(loss) after taxation | - | (468) | 414 | 567 | (479) |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 0 | 0 | 0 | 0 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | (113) | 718 | 852 | (84) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | -57.14\% | 33.55\% | 33.35\% | -39.23\% |
| 2. Return on assets (ROA) (D8/C) | - | -4.15\% | 3.29\% | 3.88\% | -11.51\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | - | - | - |
| 4.Net Claims Incurred Ratio (D5/D3) | - | 0.00\% | 0.36\% | 5.16\% | 0.00\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | -39.32\% | 254.83\% | 389.77\% | -402.71\% |
| 6. Investment income to net premium (D1/D3) | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | 0.58\% | 2.27\% | 6.57\% | 26.44\% |
| 2. Investment to total assets (C3/C) | - | 86.46\% | 80.63\% | 69.44\% | 24.99\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 7.26\% | 9.79\% | 11.62\% | 29.34\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | - | - | - |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | 24.15\% | 173.43\% | 150.26\% | 17.54\% |

The Cooperative Insurance Society of Pakistan Ltd.

| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | - | 312,139 | 315,109 | 315,426 | 316,223 |
| 1.Share capital | - | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | - | 6,975 | 7,450 | 7,779 | 7,978 |
| 3.Un appropriated profit | - | 5,164 | 7,659 | 7,647 | 8,245 |
| 4.Others | - | 618,063 | 611,968 | 1,675,371 | 1,673,664 |
| B.Total liabilities (B1 to B3) | - | 7,093 | 9,525 | 21,643 | 20,502 |
| 1. Balance of statutory funds | - | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | 5,805 | 3,615 | 2,440 | 2,798 |
| 3.Other/misc. liabilities | - | 1,288 | 5,910 | 19,203 | 17,704 |
| C.Total assets (C1 to C5) | - | 937,295 | 936,602 | 2,012,440 | 2,010,389 |
| 1.Cash and balances with banks | - | 12,211 | 12,153 | 10,927 | 10,490 |
| 2.Advances to policy holders \& employees | - | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | - | 5,018 | 5,508 | 7,658 | 7,692 |
| 4.Other/misc. assets | - | 2,504 | 2,401 | 1,209 | 1,358 |
| 5.Fixed assets | - | 917,562 | 916,540 | 1,992,646 | 1,990,849 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | 2,506 | 2,908 | 3,337 | 3,147 |
| 2.Gross premium | - | 6,142 | 6,142 | 4,597 | 2,513 |
| 3.Net premium | - | 9,018 | 5,247 | 3,349 | 1,598 |
| 4.Gross claims | - | 119 | 119 | 856 | 283 |
| 5.Net claims | - | 2,314 | (44) | 695 | 283 |
| 6.Underwriting profit | - | $(3,468)$ | $(3,249)$ | $(4,282)$ | $(5,624)$ |
| 7.Profit/(loss) before taxation | - | 1,644 | 2,169 | 1,181 | 1,012 |
| 8.Profit/(loss) after taxation | - | 736 | 1,899 | 1,317 | 797 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | - |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | - |
| 4.Cash generated from operating activities | - | $(5,285)$ | $(5,720)$ | $(6,259)$ | $(6,701)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | 0.24\% | 0.60\% | 0.42\% | 0.25\% |
| 2.Return on assets (ROA) (D8/C) | - | 0.08\% | 0.20\% | 0.07\% | 0.04\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | 0.02 | 0.06 | 0.04 | 0.03 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | 25.66\% | -0.84\% | 20.75\% | 17.71\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | -471.20\% | -171.09\% | -325.13\% | -705.65\% |
| 6. Investment income to net premium (D1/D3) | - | 27.79\% | 55.42\% | 99.64\% | 196.93\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | 1.30\% | 1.30\% | 0.54\% | 0.52\% |
| 2. Investment to total assets (C3/C) | - | 0.54\% | 0.59\% | 0.38\% | 0.38\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 33.30\% | 33.64\% | 15.67\% | 15.73\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | 10.40 | 10.50 | 10.51 | 10.54 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | -718.07\% | -301.21\% | -475.25\% | -840.78\% |


| The Crescent Star Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 79,165 | 82,909 | 84,336 | 66,174 | 88,749 |
| 1.Share capital | 121,000 | 121,000 | 121,000 | 121,000 | 121,000 |
| 2.Reserves | 26,265 | 26,265 | 26,264 | 26,265 | 26,265 |
| 3.Un appropriated profit | $(68,100)$ | $(64,356)$ | $(62,928)$ | $(81,091)$ | $(58,516)$ |
| 4.Others | 21,108 | 21,108 | 21,108 | 21,108 | 0 |
| B.Total liabilities (B1 to B3) | 137,504 | 110,589 | 96,934 | 88,742 | 76,074 |
| 1.Balance of statutory funds | - | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 107,219 | 100,982 | 89,281 | 81,152 | 70,487 |
| 3.Other/misc. liabilities | 30,285 | 9,607 | 7,653 | 7,590 | 5,587 |
| C.Total assets (C1 to C5) | 237,777 | 214,606 | 202,378 | 176,024 | 164,823 |
| 1.Cash and balances with banks | 18,062 | 15,068 | 10,457 | 13,666 | 6,954 |
| 2.Advances to policy holders \& employees | - | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 35,220 | 29,739 | 24,106 | 21,971 | 14,680 |
| 4.Other/misc. assets | 139,247 | 128,110 | 126,126 | 101,309 | 132,086 |
| 5.Fixed assets | 45,248 | 41,689 | 41,689 | 39,078 | 11,103 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | $(25,009)$ | 1,911 | 396 | 6,091 | 8,154 |
| 2.Gross premium | - | 117,441 | 93,893 | 93,893 | 82,464 |
| 3.Net premium | 105,364 | 74,157 | 60,230 | 40,991 | 55,767 |
| 4.Gross claims | - | 35,025 | 39,349 | 39,349 | 28,569 |
| 5.Net claims | 34,476 | 21,095 | 18,372 | 11,760 | 14,087 |
| 6.Underwriting profit | 26,139 | 25,835 | 15,562 | 6,558 | 6,115 |
| 7.Profit/(loss) before taxation | $(43,379)$ | 4,605 | 2,220 | $(17,842)$ | 2,068 |
| 8.Profit/(loss) after taxation | $(30,483)$ | 3,744 | 1,427 | $(18,162)$ | 1,467 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 12,100 | 12,100 | 12,100 | 12,100 | 12,100 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(17,950)$ | $(9,045)$ | $(9,704)$ | $(5,990)$ | $(61,790)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -38.51\% | 4.52\% | 1.69\% | -27.45\% | 1.65\% |
| 2.Return on assets (ROA) (D8/C) | -12.82\% | 1.74\% | 0.71\% | -10.32\% | 0.89\% |
| 3.Earning per share (D8/E1) (rs. per share) | -2.52 | 0.31 | 0.12 | -1.50 | 0.12 |
| 4.Net Claims Incurred Ratio (D5/D3) | 32.72\% | 28.45\% | 30.50\% | 28.69\% | 25.26\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -85.75\% | 690.04\% | 1,090.54\% | -36.11\% | 416.84\% |
| 6.Investment income to net premium (D1/D3) | -23.74\% | 2.58\% | 0.66\% | 14.86\% | 14.62\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 / \mathrm{C}$ ) | 7.60\% | 7.02\% | 5.17\% | 7.76\% | 4.22\% |
| 2. Investment to total assets (C3/C) | 14.81\% | 13.86\% | 11.91\% | 12.48\% | 8.91\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 33.29\% | 38.63\% | 41.67\% | 37.59\% | 53.85\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 6.54 | 6.85 | 6.97 | 5.47 | 7.33 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 58.89\% | -241.59\% | -680.03\% | 32.98\% | -4,212.00\% |


| The Pakistan General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 362,066 | 351,640 | 404,367 | 499,153 | 526,737 |
| 1.Share capital | 200,000 | 250,000 | 300,000 | 300,000 | 375,000 |
| 2.Reserves | 55,000 | 105,000 | 100,000 | 190,000 | 115,000 |
| 3.Un appropriated profit | 107,066 | $(3,360)$ | 4,367 | 9,153 | 36,737 |
| 4.Others | 6,810 | 11,072 | 10,743 | 10,431 | 10,135 |
| B.Total liabilities (B1 to B3) | 175,891 | 231,474 | 290,868 | 225,328 | 270,637 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 123,540 | 158,302 | 239,603 | 174,501 | 220,801 |
| 3.Other/misc. liabilities | 52,351 | 73,172 | 51,265 | 50,827 | 49,836 |
| C.Total assets (C1 to C5) | 544,767 | 594,186 | 705,978 | 734,912 | 807,509 |
| 1.Cash and balances with banks | 138,214 | 90,857 | 118,604 | 197,179 | 109,622 |
| 2.Advances to policy holders \& employees | 106 | 181 | 193 | 220 | 204 |
| 3. Investments in securities \& properties | 170,044 | 252,578 | 181,812 | 189,097 | 193,177 |
| 4.Other/misc. assets | 141,172 | 161,809 | 323,123 | 270,878 | 430,741 |
| 5.Fixed assets | 95,231 | 88,761 | 82,246 | 77,538 | 73,765 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 8,361,941 | 9,263 | 8,319 | 12,432 | 33,056 |
| 2.Gross premium | 219,395 | 261,643 | 423,522 | 383,764 | 329,485 |
| 3.Net premium | 109,891 | 110,546 | 142,680 | 228,961 | 176,568 |
| 4.Gross claims | 122,925 | 181,579 | 218,743 | 185,210 | 221,261 |
| 5.Net claims | 29,170 | 68,862 | 65,955 | 74,902 | 65,001 |
| 6.Underwriting profit | 54,970 | 21,239 | 48,400 | 135,027 | 16,650 |
| 7.Profit/(loss) before taxation | 105,448 | $(1,658)$ | 33,123 | 130,978 | 19,030 |
| 8.Profit/(loss) after taxation | 84,659 | 4,826 | 52,398 | 109,474 | 27,288 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 25,000 | 30,000 | 30,000 | 37,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 5.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 5.00\% | 0.00\% | 25.00\% | 0.00\% |
| 4.Cash generated from operating activities | 15,677 | 33,763 | $(55,599)$ | 76,848 | $(21,228)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 23.38\% | 1.37\% | 12.96\% | 21.93\% | 5.18\% |
| 2.Return on assets (ROA) (D8/C) | 15.54\% | 0.81\% | 7.42\% | 14.90\% | 3.38\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.23 | 0.19 | 1.75 | 3.65 | 0.73 |
| 4.Net Claims Incurred Ratio (D5/D3) | 26.54\% | 62.29\% | 46.23\% | 32.71\% | 36.81\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 64.93\% | 440.10\% | 92.37\% | 123.34\% | 61.02\% |
| 6. Investment income to net premium (D1/D3) | 7,609.30\% | 8.38\% | 5.83\% | 5.43\% | 18.72\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 25.37\% | 15.29\% | 16.80\% | 26.83\% | 13.58\% |
| 2. Investment to total assets (C3/C) | 31.21\% | 42.51\% | 25.75\% | 25.73\% | 23.92\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 66.46\% | 59.18\% | 57.28\% | 67.92\% | 65.23\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 18.10 | 14.07 | 13.48 | 16.64 | 14.05 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 18.52\% | 699.61\% | -106.11\% | 70.20\% | -77.79\% |


| UBL Insurers Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 226,845 | 500,128 | 628,842 | 657,619 | 693,730 |
| 1.Share capital | 500,000 | 800,000 | 800,000 | 800,000 | 800,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(273,155)$ | $(299,872)$ | $(171,158)$ | $(142,381)$ | $(106,270)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 615,718 | 583,126 | 724,639 | 846,295 | 962,938 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 551,215 | 437,230 | 641,721 | 733,870 | 832,858 |
| 3.Other/misc. liabilities | 64,503 | 145,896 | 82,918 | 112,425 | 130,080 |
| C.Total assets (C1 to C5) | 842,563 | 1,083,254 | 1,353,481 | 1,503,914 | 1,656,668 |
| 1.Cash and balances with banks | 18,989 | 27,389 | 14,773 | 27,602 | 231,028 |
| 2.Advances to policy holders \& employees | 1,473 | 795 | 961 | 996 | 961 |
| 3. Investments in securities \& properties | 204,999 | 378,957 | 513,791 | 593,441 | 395,119 |
| 4.Other/misc. assets | 551,624 | 629,648 | 789,160 | 837,513 | 972,922 |
| 5.Fixed assets | 65,478 | 46,465 | 34,796 | 44,362 | 56,638 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 1,920 | 28,768 | 70,920 | 72,498 | 70,947 |
| 2.Gross premium | 579,037 | 624,604 | 644,728 | 727,571 | 843,092 |
| 3.Net premium | 264,807 | 238,765 | 252,755 | 278,023 | 341,610 |
| 4.Gross claims | 481,742 | 459,886 | 446,328 | 502,191 | 672,091 |
| 5.Net claims | 234,206 | 165,537 | 165,569 | 190,517 | 207,697 |
| 6.Underwriting profit | $(44,409)$ | 26,666 | 33,354 | 39,452 | 65,172 |
| 7.Profit/(loss) before taxation | $(126,278)$ | $(17,644)$ | 33,347 | 41,592 | 55,249 |
| 8.Profit/(loss) after taxation | $(127,579)$ | $(20,945)$ | 127,926 | 28,820 | 36,526 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 50,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(122,447)$ | $(141,987)$ | 54,098 | 36,395 | $(21,001)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -56.24\% | -4.19\% | 20.34\% | 4.38\% | 5.27\% |
| 2.Return on assets (ROA) (D8/C) | -15.14\% | -1.93\% | 9.45\% | 1.92\% | 2.20\% |
| 3.Earning per share (D8/E1) (rs. per share) | -2.55 | -0.26 | 1.60 | 0.36 | 0.46 |
| 4.Net Claims Incurred Ratio (D5/D3) | 88.44\% | 69.33\% | 65.51\% | 68.53\% | 60.80\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 34.81\% | -127.31\% | 26.07\% | 136.89\% | 178.43\% |
| 6.Investment income to net premium (D1/D3) | 0.73\% | 12.05\% | 28.06\% | 26.08\% | 20.77\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 2.25\% | 2.53\% | 1.09\% | 1.84\% | 13.95\% |
| 2. Investment to total assets (C3/C) | 24.33\% | 34.98\% | 37.96\% | 39.46\% | 23.85\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 26.92\% | 46.17\% | 46.46\% | 43.73\% | 41.88\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 4.54 | 6.25 | 7.86 | 8.22 | 8.67 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 95.98\% | 677.90\% | 42.29\% | 126.28\% | -57.50\% |


| Union Insurance Co. Of Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) |  | 46,507 | 42,431 | 42,431 | 42,431 |
| 1.Share capital | - | 81,600 | 81,600 | 81,600 | 81,600 |
| 2.Reserves | - | 7,463 | 7,463 | 7,463 | 7,463 |
| 3.Un appropriated profit | - | $(42,556)$ | $(46,632)$ | $(46,632)$ | $(46,632)$ |
| 4.Others | - | 54 | 54 | 54 | 54 |
| B.Total liabilities (B1 to B3) | - | 10,982 | 9,538 | 9,538 | 9,538 |
| 1.Balance of statutory funds | - | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | 7,583 | 6,655 | 6,655 | 6,655 |
| 3.Other/misc. liabilities | - | 3,399 | 2,883 | 2,883 | 2,883 |
| C.Total assets (C1 to C5) |  | 57,543 | 52,023 | 52,023 | 52,023 |
| 1.Cash and balances with banks | - | 8,462 | 5,692 | 5,692 | 5,692 |
| 2.Advances to policy holders \& employees | - | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | - | 1,126 | 1,126 | 1,126 | 1,126 |
| 4.Other/misc. assets | - | 13,250 | 13,165 | 13,165 | 13,165 |
| 5.Fixed assets | - | 34,705 | 32,040 | 32,040 | 32,040 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | 100 | 265 | 265 | 265 |
| 2.Gross premium | - | 0 | 0 | 0 | 0 |
| 3.Net premium | - | 0 | 0 | 0 | 0 |
| 4.Gross claims | - | 0 | 0 | 0 | 0 |
| 5.Net claims | - | $(2,123)$ | 0 | 0 | 0 |
| 6.Underwriting profit | - | 1,483 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | - | $(6,160)$ | $(4,076)$ | $(4,076)$ | $(4,076)$ |
| 8.Profit/(loss) after taxation | - | $(6,160)$ | $(4,076)$ | $(4,076)$ | $(4,076)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 8,160 | 8,160 | 8,160 | 8,160 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | $(2,605)$ | $(3,120)$ | $(3,120)$ | $(3,120)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | -13.25\% | -9.61\% | -9.61\% | -9.61\% |
| 2.Return on assets (ROA) (D8/C) | - | -10.71\% | -7.83\% | -7.83\% | -7.83\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | -0.75 | -0.50 | -0.50 | -0.50 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | - | - | - | - |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | -24.07\% | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | - | - | - | - |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | 14.71\% | 10.94\% | 10.94\% | 10.94\% |
| 2. Investment to total assets (C3/C) | - | 1.96\% | 2.16\% | 2.16\% | 2.16\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 80.82\% | 81.56\% | 81.56\% | 81.56\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | 5.70 | 5.20 | 5.20 | 5.20 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | 42.29\% | 76.55\% | 76.55\% | 76.55\% |


| United Insurance Co. of Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 548,344 | 666,806 | 764,809 | 918,397 | 1,180,459 |
| 1.Share capital | 345,000 | 400,200 | 496,248 | 570,685 | 701,943 |
| 2.Reserves | 75,116 | 75,116 | 75,116 | 75,116 | 75,116 |
| 3.Un appropriated profit | 128,228 | 191,490 | 193,445 | 272,596 | 403,400 |
| 4.Others | 1,479 | 1,405 | 1,335 | 46,064 | 40,993 |
| B.Total liabilities (B1 to B3) | 468,499 | 569,915 | 678,246 | 1,113,271 | 1,786,751 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 294,799 | 359,407 | 509,587 | 909,680 | 1,588,802 |
| 3.Other/misc. liabilities | 173,700 | 210,508 | 168,659 | 203,591 | 197,949 |
| C.Total assets (C1 to C5) | 1,018,322 | 1,238,126 | 1,444,390 | 2,077,732 | 3,008,203 |
| 1.Cash and balances with banks | 218,843 | 251,676 | 271,519 | 307,399 | 249,656 |
| 2.Advances to policy holders \& employees | 1,664 | 3,621 | 5,975 | 5,907 | 9,964 |
| 3.Investments in securities \& properties | 96,537 | 135,995 | 137,638 | 208,160 | 415,656 |
| 4.Other/misc. assets | 393,835 | 424,740 | 607,164 | 1,002,916 | 1,755,796 |
| 5.Fixed assets | 307,443 | 422,094 | 422,094 | 553,350 | 577,131 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 10,824 | 21,023 | 18,085 | 41,167 | 34,689 |
| 2.Gross premium | 638,266 | 806,253 | 923,785 | 1,149,437 | 1,516,847 |
| 3.Net premium | 423,731 | 550,559 | 643,736 | 783,340 | 1,108,541 |
| 4.Gross claims | 239,503 | 349,167 | 413,269 | 556,443 | 1,303,796 |
| 5.Net claims | 121,560 | 175,550 | 262,777 | 245,413 | 323,083 |
| 6.Underwriting profit | 205,471 | 277,226 | 259,222 | 302,862 | 436,881 |
| 7.Profit/(loss) before taxation | 72,792 | 133,537 | 114,473 | 187,484 | 290,554 |
| 8.Profit/(loss) after taxation | 64,421 | 118,387 | 97,933 | 161,120 | 257,380 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 34,500 | 40,020 | 49,625 | 57,069 | 70,194 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 24.00\% | 15.00\% | 23.00\% | 31.00\% |
| 4.Cash generated from operating activities | 134,972 | 151,854 | 173,974 | 290,629 | 376,319 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 11.75\% | 17.75\% | 12.80\% | 17.54\% | 21.80\% |
| 2.Return on assets (ROA) (D8/C) | 6.33\% | 9.56\% | 6.78\% | 7.75\% | 8.56\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.87 | 2.96 | 1.97 | 2.82 | 3.67 |
| 4.Net Claims Incurred Ratio (D5/D3) | 28.69\% | 31.89\% | 40.82\% | 31.33\% | 29.14\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 318.95\% | 234.17\% | 264.69\% | 187.97\% | 169.74\% |
| 6. Investment income to net premium (D1/D3) | 2.55\% | 3.82\% | 2.81\% | 5.26\% | 3.13\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 21.49\% | 20.33\% | 18.80\% | 14.79\% | 8.30\% |
| 2. Investment to total assets (C3/C) | 9.48\% | 10.98\% | 9.53\% | 10.02\% | 13.82\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 53.85\% | 53.86\% | 52.95\% | 44.20\% | 39.24\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 15.89 | 16.66 | 15.41 | 16.09 | 16.82 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 209.52\% | 128.27\% | 177.65\% | 180.38\% | 146.21\% |


| Universal Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 265,093 | 232,997 | 207,765 | 143,380 | 77,886 |
| 1.Share capital | 210,000 | 262,500 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 10,614 | 14,127 | 14,249 | 14,360 | 14,489 |
| 3.Un appropriated profit | 44,479 | $(43,630)$ | $(106,484)$ | $(170,980)$ | $(236,603)$ |
| 4.Others | 120,326 | 211,373 | 230,544 | 247,442 | 310,332 |
| B.Total liabilities (B1 to B3) | 618,599 | 660,217 | 630,863 | 522,012 | 546,902 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 131,000 | 567,722 | 513,322 | 410,997 | 429,670 |
| 3.Other/misc. liabilities | 487,599 | 92,495 | 117,541 | 111,015 | 117,232 |
| C.Total assets (C1 to C5) | 1,004,018 | 1,104,587 | 1,069,172 | 912,834 | 935,120 |
| 1.Cash and balances with banks | 158,900 | 88,309 | 129,652 | 61,875 | 159,998 |
| 2.Advances to policy holders \& employees | 773 | 643 | 1,096 | 926 | 396 |
| 3.Investments in securities \& properties | 54,757 | 160,175 | 135,201 | 134,967 | 138,297 |
| 4.Other/misc. assets | 553,047 | 608,409 | 546,617 | 458,715 | 435,267 |
| 5.Fixed assets | 236,541 | 247,051 | 256,606 | 256,351 | 201,162 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 16,320 | 8,172 | 6,180 | 6,817 | 6,012 |
| 2.Gross premium | 556,737 | 512,126 | 483,551 | 350,177 | 173,079 |
| 3.Net premium | 360,799 | 328,663 | 292,305 | 210,671 | 98,957 |
| 4.Gross claims | 293,790 | 355,874 | 214,718 | 134,061 | 129,353 |
| 5.Net claims | 181,590 | 177,037 | 143,400 | 101,608 | 53,644 |
| 6.Underwriting profit | 57,840 | $(17,243)$ | $(2,023)$ | 1,439 | $(17,774)$ |
| 7.Profit/(loss) before taxation | 11,933 | $(103,433)$ | $(110,583)$ | $(65,672)$ | $(87,403)$ |
| 8.Profit/(loss) after taxation | 8,850 | $(86,485)$ | $(64,808)$ | $(66,256)$ | $(89,097)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 21,000 | 26,250 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(167,136)$ | $(101,480)$ | $(26,286)$ | $(96,930)$ | $(47,629)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 3.34\% | -37.12\% | -31.19\% | -46.21\% | -114.39\% |
| 2.Return on assets (ROA) (D8/C) | 0.88\% | -7.83\% | -6.06\% | -7.26\% | -9.53\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.42 | $-3.29$ | -2.16 | -2.21 | -2.97 |
| 4. Net Claims Incurred Ratio (D5/D3) | 50.33\% | 53.87\% | 49.06\% | 48.23\% | 54.21\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 653.56\% | 19.94\% | 3.12\% | -2.17\% | 19.95\% |
| 6. Investment income to net premium (D1/D3) | 4.52\% | 2.49\% | 2.11\% | 3.24\% | 6.08\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 15.83\% | 7.99\% | 12.13\% | 6.78\% | 17.11\% |
| 2. Investment to total assets (C3/C) | 5.45\% | 14.50\% | 12.65\% | 14.79\% | 14.79\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 26.40\% | 21.09\% | 19.43\% | 15.71\% | 8.33\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 12.62 | 8.88 | 6.93 | 4.78 | 2.60 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | $-1,888.54 \%$ | 117.34\% | 40.56\% | 146.30\% | 53.46\% |


| Takaful Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 1,982,352 | 1,601,935 | 1,605,441 | 1,644,076 | 1,778,606 |
| 1.Share capital | 2,290,772 | 2,366,653 | 2,468,429 | 2,498,058 | 2,568,305 |
| 2.Reserves | 0 | 46,713 | 89,609 | 145,014 | 226,721 |
| 3.Un appropriated profit | $(308,420)$ | $(811,431)$ | $(952,597)$ | $(998,996)$ | $(1,016,420)$ |
| 4.Others | $(7,430)$ | $(7,429)$ | $(10,090)$ | $(5,090)$ | (90) |
| B.Total liabilities (B1 to B3) | 946,861 | 1,746,964 | 2,934,224 | 5,168,993 | 8,164,070 |
| 1. Balance of statutory funds | 43,741 | 677,233 | 1,605,691 | 3,639,374 | 5,400,972 |
| 2.Outstanding claims, adv., prem., due to other insurers | 497,859 | 788,511 | 961,893 | 985,500 | 1,245,527 |
| 3.Other/misc. liabilities | 405,261 | 281,220 | 366,640 | 544,119 | 1,517,571 |
| C.Total assets (C1 to C5) | 2,921,783 | 3,341,470 | 4,529,575 | 6,807,979 | 9,942,586 |
| 1.Cash and balances with banks | 873,776 | 1,036,205 | 1,635,326 | 2,628,354 | 3,240,264 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 1,025,765 | 1,089,272 | 1,481,268 | 2,676,583 | 4,577,808 |
| 4.Other/misc. assets | 702,599 | 934,858 | 1,176,067 | 1,247,602 | 1,861,475 |
| 5.Fixed assets | 319,643 | 281,135 | 236,914 | 255,440 | 263,039 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 73,881 | 144,358 | 60,626 | 113,575 | 87,152 |
| 2.Gross premium | 1,004,939 | 1,932,885 | 2,953,964 | 4,799,592 | 6,459,947 |
| 3.Net premium | 755,305 | 756,281 | 976,857 | 1,283,522 | 1,838,709 |
| 4.Gross claims | 764,849 | 708,682 | 890,373 | 1,227,975 | 2,092,828 |
| 5.Net claims | 541,915 | 575,022 | 572,542 | 793,930 | 1,131,289 |
| 6.Underwriting profit | 109,957 | $(118,275)$ | $(51,564)$ | 22,044 | $(17,800)$ |
| 7.Profit/(loss) before taxation | $(255,378)$ | $(230,434)$ | $(57,506)$ | 81,320 | 89,273 |
| 8.Profit/(loss) after taxation | $(118,974)$ | $(142,654)$ | $(44,412)$ | 62,310 | 129,951 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 229,077 | 236,665 | 246,843 | 246,843 | 246,843 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(367,162)$ | 11,688 | 693,636 | 1,698,506 | 1,870,644 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -6.00\% | -8.91\% | -2.77\% | 3.79\% | 7.31\% |
| 2.Return on assets (ROA) (D8/C) | -4.07\% | -4.27\% | -0.98\% | 0.92\% | 1.31\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.52 | -0.60 | -0.18 | 0.25 | 0.53 |
| 4.Net Claims Incurred Ratio (D5/D3) | 71.75\% | 76.03\% | 58.61\% | 61.86\% | 61.53\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -92.42\% | 82.91\% | 116.10\% | 35.38\% | -13.70\% |
| 6. Investment income to net premium (D1/D3) | 9.78\% | 19.09\% | 6.21\% | 8.85\% | 4.74\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 29.91\% | 31.01\% | 36.10\% | 38.61\% | 32.59\% |
| 2. Investment to total assets (C3/C) | 35.11\% | 32.60\% | 32.70\% | 39.32\% | 46.04\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 67.85\% | 47.94\% | 35.44\% | 24.15\% | 17.89\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 8.65 | 6.77 | 6.50 | 6.66 | 7.21 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 308.61\% | -8.19\% | -1,561.82\% | 2,725.90\% | 1,439.50\% |


| Dawood Family Takaful Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 718,407 | 652,846 | 562,470 | 519,477 | 471,695 |
| 1.Share capital | 750,000 | 750,000 | 750,000 | 750,000 | 750,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(31,593)$ | $(97,154)$ | $(187,530)$ | $(230,523)$ | $(278,305)$ |
| 4.Others | $(10,090)$ | $(10,090)$ | $(10,090)$ | $(5,090)$ | (90) |
| B.Total liabilities (B1 to B3) | 63,757 | 175,373 | 309,339 | 557,676 | 880,661 |
| 1.Balance of statutory funds | 24,342 | 97,413 | 205,169 | 432,973 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 15,917 | 76,834 | 44,044 | 64,995 | 64,995 |
| 3.Other/misc. liabilities | 23,498 | 1,126 | 60,126 | 59,708 | 815,666 |
| C.Total assets (C1 to C5) | 772,074 | 818,129 | 861,719 | 1,072,063 | 1,352,266 |
| 1.Cash and balances with banks | 132,123 | 163,787 | 244,821 | 504,982 | 675,615 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 451,454 | 393,943 | 333,157 | 286,709 | 385,909 |
| 4.Other/misc. assets | 115,008 | 176,361 | 228,108 | 218,557 | 239,167 |
| 5.Fixed assets | 73,489 | 84,038 | 55,633 | 61,815 | 51,575 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 55,689 | 47,452 | 29,865 | 65,120 | 31,935 |
| 2.Gross premium | 49,823 | 203,653 | 326,254 | 523,380 | 666,044 |
| 3.Net premium | 0 | 129,975 | 203,715 | 292,814 | 373,866 |
| 4.Gross claims | 7,079 | 19,716 | 20,949 | 30,890 | 33,969 |
| 5.Net claims | 2,228 | 5,287 | 6,323 | 8,637 | 9,840 |
| 6.Underwriting profit | 0 | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | $(42,834)$ | $(105,270)$ | $(115,532)$ | $(63,944)$ | $(69,019)$ |
| 8.Profit/(loss) after taxation | $(32,605)$ | $(65,561)$ | $(90,376)$ | $(42,993)$ | $(47,782)$ |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 75,000 | 75,000 | 75,000 | 75,000 | 75,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(87,079)$ | $(46,413)$ | $(18,495)$ | 98,284 | 176,480 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -4.54\% | -10.04\% | -16.07\% | -8.28\% | -10.13\% |
| 2.Return on assets (ROA) (D8/C) | -4.22\% | -8.01\% | -10.49\% | -4.01\% | -3.53\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.43 | -0.87 | -1.21 | -0.57 | -0.64 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | 4.07\% | 3.10\% | 2.95\% | 2.63\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | 36.51\% | 14.66\% | 22.24\% | 8.54\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 17.11\% | 20.02\% | 28.41\% | 47.10\% | 49.96\% |
| 2. Investment to total assets (C3/C) | 58.47\% | 48.15\% | 38.66\% | 26.74\% | 28.54\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 93.05\% | 79.80\% | 65.27\% | 48.46\% | 34.88\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 9.58 | 8.70 | 7.50 | 6.93 | 6.29 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 267.07\% | 70.79\% | 20.46\% | -228.60\% | -369.34\% |


| Pak Kuwait Takaful Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 387,714 | 189,529 | 199,730 | 215,375 | 277,570 |
| 1.Share capital | 400,000 | 400,000 | 400,000 | 400,000 | 400,000 |
| 2.Reserves | 0 | 46,713 | 89,609 | 145,014 | 226,721 |
| 3.Un appropriated profit | $(12,286)$ | $(257,184)$ | $(289,879)$ | $(329,639)$ | $(349,151)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 141,046 | 417,185 | 481,307 | 448,893 | 554,695 |
| 1. Balance of statutory funds | $(41,204)$ | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 141,933 | 323,033 | 366,979 | 342,836 | 434,052 |
| 3.Other/misc. liabilities | 40,317 | 94,152 | 114,328 | 106,057 | 120,643 |
| C.Total assets (C1 to C5) | 528,760 | 606,714 | 681,037 | 664,268 | 832,265 |
| 1.Cash and balances with banks | 270,181 | 277,407 | 257,599 | 236,662 | 236,326 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 42,461 | 54,646 | 56,871 | 69,869 | 68,078 |
| 4.Other/misc. assets | 180,176 | 240,928 | 336,960 | 329,450 | 501,141 |
| 5.Fixed assets | 35,942 | 33,733 | 29,607 | 28,287 | 26,720 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 610 | 1,904 | 1,499 | 2,511 | 1,745 |
| 2.Gross premium | 256,734 | 322,967 | 410,924 | 484,301 | 526,572 |
| 3.Net premium | 159,952 | 239,644 | 266,026 | 306,416 | 277,690 |
| 4.Gross claims | 219,145 | 250,424 | 305,855 | 340,355 | 413,207 |
| 5.Net claims | 197,534 | 229,144 | 225,946 | 281,781 | 261,343 |
| 6.Underwriting profit | 68,370 | $(67,902)$ | $(39,914)$ | 44,312 | 21,110 |
| 7.Profit/(loss) before taxation | 12,345 | 64,352 | 49,318 | 60,952 | 42,873 |
| 8.Profit/(loss) after taxation | 10,151 | 59,000 | 42,895 | 55,405 | 81,623 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | - |
| 4.Cash generated from operating activities | 29,175 | $(13,192)$ | $(51,536)$ | $(40,682)$ | $(25,043)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 2.62\% | 31.13\% | 21.48\% | 25.72\% | 29.41\% |
| 2.Return on assets (ROA) (D8/C) | 1.92\% | 9.72\% | 6.30\% | 8.34\% | 9.81\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.25 | 1.48 | 1.07 | 1.39 | 2.04 |
| 4.Net Claims Incurred Ratio (D5/D3) | 123.50\% | 95.62\% | 84.93\% | 91.96\% | 94.11\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 673.53\% | -115.09\% | -93.05\% | 79.98\% | 25.86\% |
| 6. Investment income to net premium (D1/D3) | 0.38\% | 0.79\% | 0.56\% | 0.82\% | 0.63\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 51.10\% | 45.72\% | 37.82\% | 35.63\% | 28.40\% |
| 2. Investment to total assets (C3/C) | 8.03\% | 9.01\% | 8.35\% | 10.52\% | 8.18\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 73.33\% | 31.24\% | 29.33\% | 32.42\% | 33.35\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 9.69 | 4.74 | 4.99 | 5.38 | 6.94 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 287.41\% | -22.36\% | -120.14\% | -73.43\% | -30.68\% |


| Pak Qatar Family Takaful Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 431,155 | 362,279 | 434,160 | 444,325 | 445,100 |
| 1.Share capital | 532,972 | 608,853 | 710,629 | 710,629 | 710,629 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(101,817)$ | $(246,574)$ | $(276,469)$ | $(266,304)$ | $(265,529)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 122,170 | 715,126 | 1,637,879 | 3,484,764 | 5,743,820 |
| 1.Balance of statutory funds | 64,110 | 575,702 | 1,400,522 | 3,172,629 | 5,395,957 |
| 2.Outstanding claims, adv., prem., due to other insurers | 56,399 | 136,034 | 181,681 | 159,448 | 159,448 |
| 3.Other/misc. liabilities | 1,661 | 3,390 | 55,676 | 152,687 | 188,415 |
| C.Total assets (C1 to C5) | 553,325 | 1,077,405 | 2,072,039 | 3,929,089 | 6,188,920 |
| 1.Cash and balances with banks | 84,327 | 349,256 | 811,894 | 1,496,680 | 1,827,110 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 255,437 | 406,802 | 902,195 | 2,055,307 | 3,765,468 |
| 4.Other/misc. assets | 99,415 | 219,453 | 268,745 | 273,053 | 471,516 |
| 5.Fixed assets | 114,146 | 101,894 | 89,205 | 104,049 | 124,826 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 8,478 | 17,636 | 23,435 | 37,603 | 39,816 |
| 2.Gross premium | 26,838 | 1,043,143 | 1,865,386 | 3,324,328 | 4,461,066 |
| 3.Net premium | 125,102 | 152,300 | 272,569 | 367,323 | 585,446 |
| 4.Gross claims | 25,534 | 158,833 | 262,391 | 519,852 | 959,438 |
| 5.Net claims | 21,820 | 100,580 | 130,547 | 231,527 | 300,915 |
| 6.Underwriting profit | 74,195 | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | $(115,278)$ | (105,771) | $(4,373)$ | 48,187 | 60,139 |
| 8.Profit/(loss) after taxation | $(72,365)$ | $(72,027)$ | $(9,395)$ | 26,672 | 50,340 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 53,297 | 60,885 | 71,063 | 71,063 | 71,063 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(63,071)$ | 304,614 | 780,441 | 1,560,954 | 1,643,708 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -16.78\% | -19.88\% | -2.16\% | 6.00\% | 11.31\% |
| 2.Return on assets (ROA) (D8/C) | -13.08\% | -6.69\% | -0.45\% | 0.68\% | 0.81\% |
| 3.Earning per share (D8/E1) (rs. per share) | -1.36 | -1.18 | -0.13 | 0.38 | 0.71 |
| 4.Net Claims Incurred Ratio (D5/D3) | 17.44\% | 66.04\% | 47.90\% | 63.03\% | 51.40\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -102.53\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6.Investment income to net premium (D1/D3) | 6.78\% | 11.58\% | 8.60\% | 10.24\% | 6.80\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 15.24\% | 32.42\% | 39.18\% | 38.09\% | 29.52\% |
| 2. Investment to total assets (C3/C) | 46.16\% | 37.76\% | 43.54\% | 52.31\% | 60.84\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 77.92\% | 33.63\% | 20.95\% | 11.31\% | 7.19\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 8.09 | 5.95 | 6.11 | 6.25 | 6.26 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 87.16\% | -422.92\% | -8,306.98\% | 5,852.41\% | 3,265.21\% |


| Pak Qatar General Takaful Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 279,094 | 266,740 | 275,297 | 323,698 | 427,212 |
| 1.Share capital | 307,800 | 307,800 | 307,800 | 337,429 | 407,676 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(28,706)$ | $(41,060)$ | $(32,503)$ | $(13,731)$ | 19,536 |
| 4.Others | 2,660 | 2,661 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 112,824 | 105,971 | 172,789 | 320,762 | 628,283 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 117,779 | 49,345 | 162,130 | 201,114 | 345,838 |
| 3.Other/misc. liabilities | $(4,955)$ | 56,626 | 10,659 | 119,648 | 282,445 |
| C.Total assets (C1 to C5) | 394,578 | 375,372 | 448,086 | 644,460 | 1,055,495 |
| 1.Cash and balances with banks | 30,164 | 14,316 | 81,817 | 139,378 | 219,194 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 221,674 | 184,810 | 131,274 | 224,528 | 319,366 |
| 4.Other/misc. assets | 90,283 | 140,453 | 193,306 | 235,746 | 470,056 |
| 5.Fixed assets | 52,457 | 35,793 | 41,689 | 44,808 | 46,879 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 1,920 | 75,803 | 3,741 | 6,388 | 12,391 |
| 2.Gross premium | 579,037 | 141,503 | 171,214 | 274,348 | 583,211 |
| 3.Net premium | 264,807 | 87,425 | 91,317 | 165,903 | 426,432 |
| 4.Gross claims | 481,742 | 162,401 | 187,398 | 229,838 | 540,697 |
| 5.Net claims | 234,206 | 137,620 | 136,142 | 193,693 | 457,403 |
| 6.Underwriting profit | $(44,409)$ | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | $(126,278)$ | $(43,694)$ | 11,247 | 30,589 | 40,546 |
| 8.Profit/(loss) after taxation | $(1,301)$ | $(28,625)$ | 8,557 | 18,772 | 33,267 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,780 | 30,780 | 30,780 | 30,780 | 30,780 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(122,446)$ | (77,219) | $(7,893)$ | 96,452 | 81,044 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -0.47\% | -10.73\% | 3.11\% | 5.80\% | 7.79\% |
| 2.Return on assets (ROA) (D8/C) | -0.33\% | -7.63\% | 1.91\% | 2.91\% | 3.15\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.04 | -0.93 | 0.28 | 0.61 | 1.08 |
| 4.Net Claims Incurred Ratio (D5/D3) | 88.44\% | 157.41\% | 149.09\% | 116.75\% | 107.26\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 3,413.45\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6.Investment income to net premium (D1/D3) | 0.73\% | 86.71\% | 4.10\% | 3.85\% | 2.91\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 7.64\% | 3.81\% | 18.26\% | 21.63\% | 20.77\% |
| 2. Investment to total assets (C3/C) | 56.18\% | 49.23\% | 29.30\% | 34.84\% | 30.26\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 70.73\% | 71.06\% | 61.44\% | 50.23\% | 40.48\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 9.07 | 8.67 | 8.94 | 10.52 | 13.88 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 9,411.68\% | 269.76\% | -92.24\% | 513.81\% | 243.62\% |


| Takaful Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 165,982 | 130,541 | 133,784 | 141,201 | 157,029 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(134,018)$ | $(169,459)$ | $(166,216)$ | $(158,799)$ | $(142,971)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 507,064 | 333,309 | 332,910 | 356,898 | 356,611 |
| 1. Balance of statutory funds | $(3,507)$ | 4,118 | - | 33,772 | 5,015 |
| 2.Outstanding claims, adv., prem., due to other insurers | 165,831 | 203,265 | 207,059 | 217,107 | 241,194 |
| 3.Other/misc. liabilities | 344,740 | 125,926 | 125,851 | 106,019 | 110,402 |
| C.Total assets (C1 to C5) | 673,046 | 463,850 | 466,694 | 498,099 | 513,640 |
| 1.Cash and balances with banks | 356,981 | 231,439 | 239,195 | 250,652 | 282,019 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 54,739 | 49,071 | 57,771 | 40,170 | 38,987 |
| 4.Other/misc. assets | 217,717 | 157,663 | 148,948 | 190,796 | 179,595 |
| 5.Fixed assets | 43,609 | 25,677 | 20,780 | 16,481 | 13,039 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 7,184 | 1,563 | 2,086 | 1,953 | 1,265 |
| 2.Gross premium | 92,507 | 221,619 | 180,186 | 193,235 | 223,054 |
| 3.Net premium | 205,444 | 146,937 | 143,230 | 151,066 | 175,275 |
| 4.Gross claims | 31,349 | 117,308 | 113,780 | 107,040 | 145,517 |
| 5.Net claims | 86,127 | 102,391 | 73,584 | 78,292 | 101,788 |
| 6.Underwriting profit | 11,801 | $(50,373)$ | $(11,650)$ | $(22,268)$ | $(38,910)$ |
| 7.Profit/(loss) before taxation | 16,667 | $(40,051)$ | 1,834 | 5,536 | 14,734 |
| 8.Profit/(loss) after taxation | $(22,854)$ | $(35,441)$ | 3,907 | 4,454 | 12,503 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(123,741)$ | $(156,102)$ | $(8,881)$ | $(16,502)$ | $(5,545)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -13.77\% | -27.15\% | 2.92\% | 3.15\% | 7.96\% |
| 2.Return on assets (ROA) (D8/C) | -3.40\% | -7.64\% | 0.84\% | 0.89\% | 2.43\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.76 | -1.18 | 0.13 | 0.15 | 0.42 |
| 4.Net Claims Incurred Ratio (D5/D3) | 41.92\% | 69.68\% | 51.37\% | 51.83\% | 58.07\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -51.64\% | 142.13\% | -298.18\% | -499.96\% | -311.21\% |
| 6. Investment income to net premium (D1/D3) | 3.50\% | 1.06\% | 1.46\% | 1.29\% | 0.72\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 53.04\% | 49.90\% | 51.25\% | 50.32\% | 54.91\% |
| 2. Investment to total assets (C3/C) | 8.13\% | 10.58\% | 12.38\% | 8.06\% | 7.59\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 24.66\% | 28.14\% | 28.67\% | 28.35\% | 30.57\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 5.53 | 4.35 | 4.46 | 4.71 | 5.23 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 541.44\% | 440.46\% | -227.31\% | -370.50\% | -44.35\% |

## Housing Finance

## Performance at a Glance

Housing finance Sector continued its steady performance over the years. Total assets witnessed an increase of 7.4 percent to stand at Rs. 21.6 billion in FY13 as compared to Rs. 20.1 billion in FY12. Significant increase of 30.4 percent was recorded in revenues in CY13 over CY12.

## Analysis of Balance Sheet Components

Total equity increased from Rs 1.8 billion in FY12 to Rs 2.6 billion in FY13 reflecting an increase of 48.3 percent. Share capital remained constant at Rs. 3.0 billion in CY13 when compared to CY12. Total assets increased from Rs. 20.1 billion in FY 12 to Rs. 21.6 billion in FY13, showing an increase of 7.4 percent. Total liabilities increased from Rs. 18.1 billion in FY12 to Rs. 18.7 billion in FY13 indicating a
 growth rate of 3.6 percent.

## Profitability and Operating Efficiency

Revenue increased from Rs 1.4 billion in FY12 to Rs 1.8 billion in FY13, showing an increase of 30.4 percent over the previous year. Total equity to total assets ratio increased from 8.78 percent to 12.12 percent in CY13.
Administrative expenses dropped by 8.5 percent from Rs. 1.4 billion to Rs. 1.3 billion. Profit before and after taxation was recorded as Rs. 499.8 billion and Rs. 472.4 billion in CY13.


Return on equity turned positive i.e. 18.08 percent in CY 13 as against negative 3.29 percent in the previous year.

| Housing Finance Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 2,050,067 | 2,172,422 | 2,270,320 | 1,761,862 | 2,612,341 |
| 1.Share capital | 3,127,164 | 3,144,098 | 3,144,098 | 3,001,000 | 3,001,000 |
| 2.Statutry reserves | 498,463 | 520,969 | 520,969 | 507,996 | 678,092 |
| 3.Accumulated profit (loss) | $(1,575,560)$ | $(1,492,645)$ | $(1,394,747)$ | $(1,747,134)$ | $(1,066,751)$ |
| 4.Others | 2,107 | $(18,759)$ | 213,130 | 222,253 | 211,351 |
| B.Total liabilities (B1 + B2) | 16,098,002 | 17,067,528 | 16,988,950 | 18,091,017 | 18,737,588 |
| 1.Current liabilities | 16,075,420 | 17,048,185 | 16,957,093 | 18,091,017 | 18,737,588 |
| 2.Non-current liabilities ( $\mathrm{a}+\mathrm{b}$ ) | 22,582 | 19,343 | 31,857 | 0 | 0 |
| a.Lease finance | 22,582 | 0 | 0 | 0 | 0 |
| b.Long term finance | 0 | 19,343 | 31,857 | 0 | 0 |
| C.Total assets (C1 + C2) | 18,150,176 | 19,221,191 | 19,472,400 | 20,075,132 | 21,561,280 |
| 1.Current assets (a+b) | 18,077,225 | 19,141,486 | 19,317,996 | 20,075,132 | 21,561,280 |
| a.Cash \& bank balances | 219,559 | 156,235 | 507,360 | 271,239 | 307,465 |
| b.Other current assets | 17,857,666 | 18,985,251 | 18,810,636 | 19,803,893 | 21,253,815 |
| 2.Non-current assets (a+b) | 72,951 | 79,705 | 154,404 | 0 | 0 |
| a.Investment in housing finance | 13,622 | 27,521 | 26,537 | 0 | 0 |
| b.Other assets | 59,329 | 52,184 | 127,867 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 1,282,353 | 1,555,757 | 1,956,968 | 1,401,905 | 1,828,594 |
| 2.Admin. \& general expense | 1,297,638 | 1,386,629 | 1,292,971 | 1,438,701 | 1,316,398 |
| 3.Profit/(loss) before taxation | $(79,008)$ | 133,131 | 168,974 | $(44,588)$ | 499,756 |
| 4.Profit/(loss) after taxation | $(109,591)$ | 105,421 | 118,770 | $(57,900)$ | 472,431 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 312,716 | 314,410 | 314,410 | 300,100 | 300,100 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 651,531 | 2,324,105 | 2,438,308 | 771,675 | $(768,713)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -5.35\% | 4.85\% | 5.23\% | -3.29\% | 18.08\% |
| 2.Return on capital employed (ROCE) (D4/C-B1) | -5.28\% | 4.85\% | 4.72\% | -2.92\% | 16.73\% |
| 3.Return on assets (ROA) (D4/C) | -0.60\% | 0.55\% | 0.61\% | -0.29\% | 2.19\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -16.42 | 10.42 | 7.65 | -32.27 | 2.63 |
| 5.Earning per share (D4/E1) | -0.35 | 0.34 | 0.38 | -0.19 | 1.57 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 1.21\% | 0.81\% | 2.61\% | 1.35\% | 1.43\% |
| 2.Current assets to current liabilities (C1/B1) (times) | 1.12 | 1.12 | 1.14 | 1.11 | 1.15 |
| 3.Total liabilities to total assets (B/C) (times) | 0.89 | 0.89 | 0.87 | 0.90 | 0.87 |
| 4.Investment to total assets (C2a/C) | 0.08\% | 0.14\% | 0.14\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.30\% | 11.30\% | 11.66\% | 8.78\% | 12.12\% |
| 2.Break up value per share (A/E1) | 6.56 | 6.91 | 7.22 | 5.87 | 8.70 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated. from operating activities to profit after tax (E4/D4) (times) | -5.95 | 22.05 | 20.53 | -13.33 | -1.63 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.04 | 0.14 | 0.14 | 0.04 | -0.04 |


| HOUSE BUILDING FINANCE COMPANY LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011* | 2012* | 2013* |
| A.Total equity (A1 to A3) | 1,924,379 | 2,036,911 | 2,136,507 | 1,761,862 | 2,612,341 |
| 1.Share capital | 3,001,000 | 3,001,000 | 3,001,000 | 3,001,000 | 3,001,000 |
| 2.Statutry reserves | 485,490 | 507,996 | 507,996 | 507,996 | 678,092 |
| 3.Accumulated profit (loss) | $(1,562,111)$ | $(1,472,085)$ | $(1,372,489)$ | $(1,747,134)$ | $(1,066,751)$ |
| 4.Others | (578) | $(18,759)$ | 213,130 | 222,253 | 211,351 |
| B.Total liabilities (B1 + B2) | 16,061,019 | 17,034,993 | 16,937,915 | 18,091,017 | 18,737,588 |
| 1.Current liabilities | 16,061,019 | 17,034,993 | 16,937,915 | 18,091,017 | 18,737,588 |
| 2.Non-current liabilities (a+b) | 0 | 0 | 0 | 0 | 0 |
| a.Lease finance | 0 | 0 | 0 | 0 | 0 |
| b.Long term finance | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1 + C2) | 17,984,820 | 19,053,145 | 19,287,552 | 20,075,132 | 21,561,280 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 17,984,820 | 19,053,145 | 19,287,552 | 20,075,132 | 21,561,280 |
| a.Cash \& bank balances | 218,769 | 155,775 | 506,564 | 271,239 | 307,465 |
| b.Other current assets | 17,766,051 | 18,897,370 | 18,780,988 | 19,803,893 | 21,253,815 |
| 2.Non-current assets (a+b) | 0 | 0 | 0 | 0 | 0 |
| a.Investment in housing finance | 0 | 0 | 0 | 0 | 0 |
| b.Other assets | 0 | 0 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 1,268,809 | 1,548,914 | 1,945,124 | 1,401,905 | 1,828,594 |
| 2.Admin. \& general expense | 1,283,545 | 1,372,740 | 1,279,942 | 1,438,701 | 1,316,398 |
| 3.Profit/(loss) before taxation | $(78,112)$ | 140,211 | 170,581 | $(44,588)$ | 499,756 |
| 4.Profit/(loss) after taxation | $(108,695)$ | 112,532 | 120,468 | $(57,900)$ | 472,431 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 300,100 | 300,100 | 300,100 | 300,100 | 300,100 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 647,811 | 2,309,603 | 2,437,878 | 771,675 | $(768,713)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -5.65\% | 5.52\% | 5.64\% | -3.29\% | 18.08\% |
| 2.Return on capital employed (ROCE) (D4/C-B1) | -5.65\% | 5.58\% | 5.13\% | -2.92\% | 16.73\% |
| 3.Return on assets (ROA) (D4/C) | -0.60\% | 0.59\% | 0.62\% | -0.29\% | 2.19\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -16.43 | 9.79 | 7.50 | -32.27 | 2.63 |
| 5.Earning per share (D4/E1) | -0.36 | 0.37 | 0.40 | -0.19 | 1.57 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 1.22\% | 0.82\% | 2.63\% | 1.35\% | 1.43\% |
| 2.Current assets to current liabilities (C1/B1) (times) | 1.12 | 1.12 | 1.14 | 1.11 | 1.15 |
| 3.Total liabilities to total assets (B/C) (times) | 0.89 | 0.89 | 0.88 | 0.90 | 0.87 |
| 4.Investment to total assets (C2a/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.70\% | 10.69\% | 11.08\% | 8.78\% | 12.12\% |
| 2.Break up value per share (A/E1) | 6.41 | 6.79 | 7.12 | 5.87 | 8.70 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated. from operating activities to profit after tax (E4/D4) (times) | -5.96 | 20.52 | 20.24 | -13.33 | -1.63 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.04 | 0.14 | 0.14 | 0.04 | -0.04 |

[^1]
## Venture Capitals

Venture Capital recorded an increase of 2.9 percent in its balance sheet size, with 16.4 percent and 4.5 percent increase in liabilities and equity during FY13 as compared to FY12.

## Analysis of Balance Sheet Components

Total equity stood at Rs 17.7 million in FY13, with an increase of 4.5 percent from 16.9 million in FY12. Total assets increased from Rs 40.4 million in FY12 to Rs 41.5 million in FY13, showing an increase of 2.9 percent. In composition of total assets, current assets comprise 91.4 percent while remaining 8.6 percent are non-current assets.


Total Liabilities increased by 16.4 percent from Rs 2.6 million in FY12 to Rs 3.0 million during FY13.Venture investment declined by 13.3 percent in FY13 over FY12 from Rs 4.0 million to Rs. 3.5 million. Ratio of total equity to total assets increased from 41.9 percent in FY12 to 42.5 percent in FY13.

## Profitability and Operating Efficiency

Gross revenue increased from Rs 4.8 million in FY12 to Rs 5.0 million in FY13, witnessing an increase of 3.8 percent over FY12. On the other hand, Administrative and operating expenses which were Rs 1.3 million during FY12 reached to Rs. 1.9 million, registering an increase of 50.1 percent. It is also noted that the ratio of Administrative expenses to revenue which
 stood at 26.8 percent in FY12 came up to 38.7 percent in FY13. Profit before and after tax stood at Rs 3.0 million and Rs. 1.8 million in FY13.

| Venture Capital - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | $(375,302)$ | (1,339,491) | $(2,128,737)$ | 16,897 | 17,654 |
| 1.Share capital | 4,205,980 | 4,205,980 | 4,205,980 | 25,073 | 25,073 |
| 2.Reserves | 290,145 | 237,605 | 162,223 | 752 | 752 |
| 3.Unappropriated profit/loss | $(4,871,427)$ | $(5,783,076)$ | (6,496,940) | $(8,928)$ | $(8,171)$ |
| 4.Others | 769,105 | 743,249 | 667,521 | 20,892 | 20,892 |
| B.Total liabilities (B1 + B2) | 6,390,690 | 6,769,505 | 6,511,448 | 2,562 | 2,982 |
| 1.Current liabilities | 5,765,399 | 6,348,032 | 6,057,018 | 2,405 | 2,912 |
| 2.Non-current liabilities | 625,291 | 421,473 | 454,430 | 157 | 70 |
| C.Total assets (C1+C2) | 6,784,493 | 6,173,263 | 5,050,232 | 40,351 | 41,528 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 2,728,074 | 3,565,932 | 2,772,110 | 36,256 | 37,976 |
| a.Cash \& bank balances | 321,524 | 542,959 | 464,660 | 615 | 1,106 |
| b.Others | 2,406,550 | 3,022,973 | 2,307,450 | 35,641 | 36,870 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}$ ) | 4,056,419 | 2,607,331 | 2,278,122 | 4,095 | 3,552 |
| a.Venture investment | 3,929,756 | 2,399,507 | 2,110,508 | 4,075 | 3,532 |
| b.Others | 126,663 | 207,824 | 167,614 | 20 | 20 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 10,367,521 | 9,526,726 | 10,247,746 | 4,796 | 4,980 |
| 2.Admin. \& operating expense | 3,270,874 | 2,881,637 | 2,784,555 | 1,285 | 1,929 |
| 3.Financial charges | 288,659 | 233,972 | 225,077 | 57 | 14 |
| 4.Profit/(loss) before taxation | $(1,935,167)$ | $(1,600,143)$ | $(1,075,243)$ | 3,454 | 3,037 |
| 5.Profit/(loss) after taxation | $(1,948,392)$ | $(1,580,976)$ | $(1,127,043)$ | 1,981 | 1,841 |
| E.Other items |  |  |  |  |  |
| 1. No. of ordinary shares (000) | 420,598 | 420,598 | 420,598 | 2,507 | 2,507 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(229,951)$ | $(53,271)$ | $(1,013,494)$ | 1,173 | 1,002 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D5/A) | 519.15\% | 118.03\% | 52.94\% | 11.72\% | 10.43\% |
| 2.Return on capital employed (ROCE) (D5/C-B1) | -191.19\% | 904.61\% | 111.94\% | 5.22\% | 4.77\% |
| 3.Return on assets (ROA) (D5/C) | -28.72\% | -25.61\% | -22.32\% | 4.91\% | 4.43\% |
| 4.Return on revenue (ROR) (D5/D1) | -18.79\% | -16.60\% | -11.00\% | 41.31\% | 36.97\% |
| 5.Admin. expense to revenue (D2/D1) | 31.55\% | 30.25\% | 27.17\% | 26.79\% | 38.73\% |
| 6.Earning per share (D5/E1) | -4.63 | -3.76 | -2.68 | 0.79 | 0.73 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 4.74\% | 8.80\% | 9.20\% | 1.52\% | 2.66\% |
| 2.Current assets to current liabilities (C1/B1) (times) | 0.47 | 0.56 | 0.46 | 15.08 | 13.04 |
| 3.Total liabilities to total assets (B/C) (times) | 0.94 | 1.10 | 1.29 | 0.06 | 0.07 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -5.53\% | -21.70\% | -42.15\% | 41.88\% | 42.51\% |
| 2.Break up value per share (A/E1) | -0.89 | -3.18 | -5.06 | 6.74 | 7.04 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | 0.12 | 0.03 | 0.90 | 0.59 | 0.54 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.04 | -0.01 | -0.17 | 0.49 | 0.34 |


| AKD Capital Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2009 | 2010 | 2011 | 2012 | 2013 |
| A.Total equity (A1 to A3) | 14,727 | 15,757 | 15,711 | 16,897 | 17,654 |
| 1.Share capital | 25,073 | 25,073 | 25,073 | 25,073 | 25,073 |
| 2.Reserves | 752 | 752 | 752 | 752 | 752 |
| 3.Unappropriated profit/loss | $(11,098)$ | $(10,068)$ | $(10,114)$ | $(8,928)$ | $(8,171)$ |
| 4.Others | 20,891 | 20,891 | 20,892 | 20,892 | 20,892 |
| B.Total liabilities (B1 + B2) | 17,025 | 4,397 | 1,384 | 2,562 | 2,982 |
| 1.Current liabilities | 17,025 | 4,397 | 1,384 | 2,405 | 2,912 |
| 2.Non-current liabilities | 0 | 0 | 0 | 157 | 70 |
| C.Total assets (C1+C2) | 52,643 | 41,045 | 37,987 | 40,351 | 41,528 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 35,590 | 35,486 | 33,233 | 36,256 | 37,976 |
| a.Cash \& bank balances | 396 | 380 | 229 | 615 | 1,106 |
| b.Others | 35,194 | 35,106 | 33,004 | 35,641 | 36,870 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}$ ) | 17,053 | 5,559 | 4,754 | 4,095 | 3,552 |
| a.Venture investment | 7,033 | 5,539 | 4,734 | 4,075 | 3,532 |
| b.Others | 10,020 | 20 | 20 | 20 | 20 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | $(37,165)$ | 5,354 | 2,663 | 4,796 | 4,980 |
| 2.Admin. \& operating expense | 13,998 | 3,191 | 1,536 | 1,285 | 1,929 |
| 3.Financial charges | 172 | 6 | - | 57 | 14 |
| 4.Profit/(loss) before taxation | $(14,207)$ | 1,759 | 1,126 | 3,454 | 3,037 |
| 5.Profit/(loss) after taxation | $(14,207)$ | 1,030 | 889 | 1,981 | 1,841 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,507 | 2,507 | 2,507 | 2,507 | 2,507 |
| 2.Cash dividend | 0.00\% | 0.00\% | - | 15.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | - | - | - |
| 4.Cash generated from operating activities | $(19,148)$ | 3,531 | 3,231 | 1,173 | 1,002 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D5/A) | -96.47\% | 6.54\% | 5.66\% | 11.72\% | 10.43\% |
| 2.Return on capital employed (ROCE) (D5/C-B1) | -39.89\% | 2.81\% | 2.43\% | 5.22\% | 4.77\% |
| 3.Return on assets (ROA) (D5/C) | -26.99\% | 2.51\% | 2.34\% | 4.91\% | 4.43\% |
| 4.Return on revenue (ROR) (D5/D1) | 38.23\% | 19.24\% | 33.38\% | 41.31\% | 36.97\% |
| 5.Admin. expense to revenue (D2/D1) | -37.66\% | 59.60\% | 57.68\% | 26.79\% | 38.73\% |
| 6.Earning per share (D5/E1) | $-5.67$ | 0.41 | 0.35 | 0.79 | 0.73 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 0.75\% | 0.93\% | 0.60\% | 1.52\% | 2.66\% |
| 2.Current assets to current liabilities (C1/B1) (times) | 2.09 | 8.07 | 24.01 | 15.08 | 13.04 |
| 3.Total liabilities to total assets (B/C) (times) | 0.32 | 0.11 | 0.04 | 0.06 | 0.07 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 27.98\% | 38.39\% | 41.36\% | 41.88\% | 42.51\% |
| 2.Break up value per share (A/E1) | 5.87 | 6.29 | 6.27 | 6.74 | 7.04 |
| l.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | 1.35 | 3.43 | 3.63 | 0.59 | 0.54 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -1.12 | 0.80 | 2.33 | 0.49 | 0.34 |

## Appendix

## Appendix

## Companies Covered in the Financial Statements Analysis <br> As on 31st December 2013 <br> Total Companies (181)

| Company |  | Page | Company |  | Page |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Banks (38)* |  |  | 17 | Samba Bank Ltd. | 53 |
|  |  |  | 18 | Silkbank Limited | 54 |
| A. | Public Sector Banks (5) |  | 19 | Soneri Bank Ltd. | 55 |
| 1 | First Women Bank Ltd. | 31 | 20 | Standard Chartered Bank (Pakistan) Ltd. | 56 |
| 2 | National Bank of Pakistan | 32 | 21 | Summit Bank Ltd. | 57 |
| 3 | Sindh Bank Ltd. | 33 | 22 | United Bank Ltd. | 58 |
| 4 | The Bank of Khyber | 34 | C. | Specialized Banks (4) |  |
| 5 | The Bank of Punjab | 35 | 1 | Industrial Development Bank Ltd. | 60 |
| B. | Private Sector Banks (22) |  | 2 | SME Bank Ltd. | 61 |
| 1 | Albaraka Bank (Pakistan) Ltd. | 37 | 3 | The Punjab Provincial Co-op. Bank Ltd. | 62 |
| 2 | Allied Bank Ltd. | 38 | 4 | Zarai Taraqiati Bank Ltd. (ZTBL) | 63 |
| 3 | Askari Bank Ltd. | 39 | D. | Foreign Banks (7) |  |
| 4 | Bank Al-Habib Ltd. | 40 | 1 | Barclays Bank PLC | 65 |
| 5 | Bank Alfalah Ltd. | 41 | 2 | Citi Bank N.A. | 66 |
| 6 | Bankislami Pakistan Ltd. | 42 | 3 | Deutsche Bank AG | 67 |
| 7 | Burj Bank Ltd. | 43 | 4 | HSBC Bank Middle East Ltd. | 68 |
| 8 | Dubai Islami Bank Pakistan Ltd. | 44 | 5 | HSBC Bank Oman S.A.O.G. | 69 |
| 9 | Faysal Bank Ltd. | 45 | 6 | Industrial \& Commercial Bank of China Ltd. | 70 |
| 10 | Habib Bank Ltd. | 46 | 7 | The Bank of Tokyo-Mitsubishi-UFJ. Ltd. | 71 |
| 11 | Habib Metropolitan Bank Ltd. | 47 |  |  |  |
| 12 | JS Bank Ltd. | 48 |  | Development Finance Institutions (7)* |  |
| 13 | KASB Bank Ltd. | 49 | 1 | Pair Investment Co. Ltd. | 76 |
| 14 | MCB Bank Ltd. | 50 | 2 | Pak Brunei Investment Company Ltd. | 77 |
| 15 | Meezan Bank Ltd. | 51 | 3 | Pak China Investment Co. Ltd. | 78 |
| 16 | NIB Bank Ltd. | 52 | 4 | Pak Kuwait Investment Co. (Pvt.) Ltd. | 79 |


|  |  | Financial Statement Analysis of Financial Sector |  |  | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Company |  | Page | Con | any | Page |
| 5 | Pak Libya Holding Company Ltd. | 80 | 3 | First Capital Mutual Fund Ltd. | 111 |
| 6 | Pak Oman Investment Company Ltd. | 81 | 4 | First Dawood Mutual Fund | 112 |
| 7 | Saudi Pak Industrial \& Agri. Inv. Co. (Pvt.) Ltd. | 82 | 5 | Golden Arrow Selected Stocks Fund Ltd. | 113 |
|  |  |  | 6 | JS Growth Fund | 114 |
|  | Leasing Companies (9)** |  | 7 | Meezan Balanced Fund | 115 |
| 1 | Capital Assets Leasing Corp. Ltd. | 87 | 8 | NAMCO Balanced Fund | 116 |
| 2 | Grays Leasing Ltd. | 88 | 9 | PICIC Growth Fund | 117 |
| 3 | NBP Leasing Ltd. | 89 | 10 | PICIC Investment Fund | 118 |
| 4 | Orix Leasing Pakistan Ltd. | 90 | 11 | Pak Oman Advantage Fund | 119 |
| 5 | Pak-Gulf Leasing Co. Ltd. | 91 | 12 | Safeway Mutual Fund Ltd. | 120 |
| 6 | SME Leasing Ltd.* | 92 | 13 | Tri-Star Mutua Fund Ltd. | 121 |
| 7 | Saudi Pak Leasing Co. Ltd. | 93 |  |  |  |
| 8 | Security Leasing Corporation Ltd. | 94 |  | Modarba Companies (26)** |  |
| 9 | Standard Chartered Leasing Ltd. | 95 | 1 | Allied Rental Modaraba | 125 |
|  |  |  | 2 | B.F. Modaraba | 126 |
|  | Investment Banks (7)** |  | 3 | B.R.R. Guardian Modaraba | 127 |
| 1 | Escorts Investment Bank Ltd. | 99 | 4 | Crescent Standard Modaraba | 128 |
| 2 | First Credit and Investment Bank | 100 | 5 | First Al-Noor Modaraba | 129 |
| 3 | First Dawood Investment Bank Ltd. | 101 | 6 | First Constellation Modaraba | 130 |
| 4 | IGI Investment Bank Ltd. | 102 | 7 | First Elite Capital Modarba | 131 |
| 5 | Invest Capital Investment Bank Ltd. | 103 | 8 | First Equity Modarba | 132 |
| 6 | Security Investment Bank Ltd.* | 104 | 9 | First Fidelity Leasing Modarba | 133 |
| 7 | Trust Investment Bank Ltd. | 105 | 10 | First Habib Bank Modarba | 134 |
|  |  |  | 11 | First Habib Modarba | 135 |
|  | Mutual Fund Companies $(13) * *$ |  | 12 | First Imrooz Modaraba | 136 |
| 1 | Asian Stocks Fund Ltd. | 109 | 13 | First National Bank Modarba | 137 |
| 2 | Atlas Fund of Funds | 110 | 14 | First Pak Modarba | 138 |


|  |  | Financial Statement Analysis of Financial Sector |  |  | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Company |  | Page | Company |  | Page |
| 15 | First Paramount Modarba | 139 | 15 | Noble Exchange International (Pvt.) Ltd. | 168 |
| 16 | First Prudential Modarba | 140 | 16 | P B S Exchange (Pvt.) Ltd. | 169 |
| 17 | First Punjab Modarba | 141 | 17 | Pakistan Currency Exchange Co. (Pvt.) Ltd. | 170 |
| 18 | First Treet Manufacturing Modarba | 142 | 18 | Paracha International Exchange (Pvt.) Ltd. | 171 |
| 19 | First Tri-Star Modarba | 143 | 19 | Paragon Exchange (Pvt.) Ltd. | 172 |
| 20 | First UDL Modarba | 144 | 20 | Ravi Exchange Co. (Pvt.) Ltd. | 173 |
| 21 | IBL Modaraba | 145 | 21 | Riaz Exchange Co. (Pvt.) Ltd. | 174 |
| 22 | KASB Modaraba | 146 | 22 | Royal International Exchange Co. (Pvt.) Ltd. | 175 |
| 23 | Modaraba Al-Mali | 147 | 23 | SIBL Exchange Co. (Pvt.) Ltd. | 176 |
| 24 | Standard Chartered Modarba | 148 | 24 | Sadiq Exchange Co. (Pvt.) Ltd. | 177 |
| 25 | Trust Modarba | 149 | 25 | Sky Exchange Co. (Pvt.) Ltd. | 178 |
| 26 | Unicap Modaraba | 150 | 26 | Wall Street Exchange Co. (Pvt.) Ltd. | 179 |
|  |  |  | 27 | ZeeQue Exchange Co.(Pvt.) Ltd. | 180 |
|  | Exchange Companies (27)* |  |  |  |  |
| 1 | AA Exchange Company (Pvt.) Ltd. | 154 |  | Insurance Companies (52)* |  |
| 2 | Al-Hameed Int. Money Exchange (Pvt.) Ltd. | 155 | A. | Life Insurance Companies (7) |  |
| 3 | Al-Rahim Exchange Co. (Pvt.) Ltd. | 156 | 1 | Adamjee Life Assurance Co. Ltd. | 187 |
| 4 | Al-Sahara Exchange Co. (Pvt.) Ltd. | 157 | 2 | American Life Insurance Co. Ltd. | 188 |
| 5 | D. D Exchange Co. (Pvt.) Ltd. | 158 | 3 | Asia Care Health \& Life Insurance Co. Ltd. | 189 |
| 6 | Dollar East Exchange Co. (Pvt.) Ltd. | 159 | 4 | East West Life Assurane Co. Ltd. | 190 |
| 7 | Fairdeal Exchange Co. (Pvt.) Ltd. | 160 | 5 | EFU Life Assurance Co. Ltd. | 191 |
| 8 | Glaxy Exchange Co. (Pvt.) Ltd. | 161 | 6 | Jubilee Life Insurance Co. Ltd. | 192 |
| 9 | H \& H Exchange Co. (Pvt.) Ltd. | 162 | 7 | State Life Insurance Corporation Ltd. | 193 |
| 10 | HBL Currency Exchange (Pvt.) Ltd. | 163 |  |  |  |
| 11 | Habib Qatar International Exchange Pakistan (Pvt.) Ltd. | 164 | B. | Non-Life Insurance Companies (40) |  |
| 12 | Link International Exchange Co. (Pvt.) Ltd. | 165 | 1 | ACE Insurance Ltd. | 195 |
| 13 | Money Link Exchange Co. (Pvt.) Ltd. | 166 | 2 | Adamjee Insurance Co. Ltd. | 196 |
| 14 | NBP Exchange Co. Ltd. | 167 | 3 | Agro General Insurance Co. Ltd. | 197 |



[^2]
## Explanatory Notes:

- In the analysis, consolidated financial statement of a company is used to cover full potential of the parent company.
- Data revisions in the preceding years are due to restated balance sheets by respective institutions plus error \& omissions, if any.
- Respective closings of different sectors/companies are mentioned in the appendix.
- Data of non-responding existing companies are repeated for 3 years before their removal from analysis in the publication.
- Sector-wise coverage is based on the available financial statements of companies.
- Reclassification in sectors and renaming may happen during the year, which would be reflected in the next year's publication.
- Repeated data of any company is replaced with the actual one upon receipt of its annual report in that year's publication.
- The symbol '-' appearing in the analytical tables stands for Not applicable or Not available.


[^0]:    ${ }^{1}$ Since each sector has peculiar business activities, therefore, for analysis separate set of variables was taken into consideration. Similarly, an associated set of financial ratios has also been selected for each sector.
    ${ }^{2}$ Sector-wise list of analyzed financial institutions is provided in "appendix" at the end of the text.

[^1]:    * The information is taken from unaudited accounts of house building finance company Ltd.

[^2]:    * Calender year, ** Fiscal year

