

## Vision and Mission Statements of State Bank of Pakistan



## Team Leader

- Shamsul Arifeen


## Team Members

- Shahid Latif
- Asif Ali
- Sadia Batool

Sr. Joint Director shamsul.arifeen@sbp.org.pk

Joint Director shahid.latif@sbp.org.pk

Assistant Director Asif.ali4@sbp.org.pk

Assistant Director Sadia.Batool@sbp.org.pk

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## Preface

The Financial sector being an important component of the country's economy having a share of about 5\% in the Gross Domestic Product essentially requires a sound, stable and robust financial system for economic well being of the country and its populace.

Pakistan's financial sector represents a well-developed integration of institutions of a diversified nature including Banks, DFIs, Leasing Companies, Investment Banks, Mutual Funds, Modaraba Companies, Exchange Companies, Insurance Companies, Housing Finance and Venture Capital. Disclosure and transparency in information on business activities of financial institutions are of immense importance to all stakeholders.

An overview of business and financial conditions of financial institutions is presented in a structured manner in form of financial statements. For large financial institutions, the financial statements are often complex and are prepared under international accounting standards. These statements usually include an extensive set of notes to the financial statements. The notes typically describe each item on the balance sheet, income statement and cash flow statement in further detail.

The stakeholders and users, on the other hand, also require financial indicators that can provide information on how well the company is performing and what may happen in future. In order to meet the growing need of the users, the Statistics \& Data Warehouse Department carries out analysis of the financial statements of all financial institutions on annual basis. Every endeavour is made to select useful and accurate data from financial statements and compute ratios that can provide valuable clues about the financial health of the organization. The analysis is published in form of this publication namely, "Financial Statements Analysis of Financial Sector". The publication covers analysis of financial statements of financial institutions for the period 2006-10.

It is hoped that the publication will provide a tool to researchers, policy makers and investors to understand the performance of financial sector of Pakistan. Comments on analysis and suggestions for further improvements in the publication are very welcome.

## (Dr Azizullah Khattak)

Director
Statistics \& DWH Department

## Executive Summary

Financial statements analysis of 174 financial companies from 10 sectors namely Banks, DFIs, Leasing companies, Investment Banks, Mutual Funds, Modarabas, Exchange companies, Insurance companies, Housing Finance and Venture capital are included in this publication for the period 2006-10.

The balance sheet size shrank from Rs 6.5 trillion in calendar year (CY)09 to Rs 6.1 trillion in CY10, showing a decrease of 5.3 percent over CY09. Profits before tax reduced by 5.2 percent in CY10 over the previous year.

The Balance sheet size of DFIs decreased in 2010 as the total assets slightly reduced from previous year's level. Shareholders' equity registered a growth of 8.6 percent over the previous year. The profit before tax increased by 136.2 percent, whereas profit after increased by 36.5 percent during the year.

Performance of leasing sector in the country has not been encouraging during fiscal year (FY)10. Asset base decreased by 34.5 percent to Rs 36.3 billion in FY10 from Rs 55.5 billion in FY09. The sector showed losses before and after taxation of Rs. 703.3 million \& Rs. 646.7 million respectively during FY10.

Analysis of the investment banks revealed that their balance sheet size contracted by 22.7 percent in FY10 over FY09. The aggregate share capital increased by 3.6 percent. Losses before and after tax have been Rs. 1.8 billion and Rs. 1.5 billion respectively. Gross revenue witnessed an increase of 9.5 percent during FY10.

Performance of Mutual Funds (close ended) has been encouraging during FY10 as its balance sheet size slightly expanded by 0.6 percent. Total assets increased from Rs 30.9 billion in FY09 to Rs 31.2 billion in FY10. Net income was Rs. 4.2 billion in FY10 as compared to loss of Rs. 14.0 billion for FY09.

Modaraba Companies performed well during FY10. Total assets increased from Rs. 23.3 billion in FY09 to Rs 24.6 billion in FY10 showing an increase of 5.8 percent over FY09. Total equity witnessed an increase of 4.1 percent in FY10 over FY09. Profit before and after tax, however significantly decreased by 36.3 percent \& 37.3 percent respectively in FY10.

The balance sheet size of Exchange Companies expanded during the period under review. Total assets witnessed an increase of 13.0 percent to stand at around Rs 7.0 billion during CY10 as compared to Rs 6.2 billion in CY09. Decrease in profit before and after taxation of 10.5 percent and10.4 percent respectively was recorded in CY10 over CY09.

CY10 turned out to be positive for insurance sector in Pakistan. The aggregate insurance business (both life and non-life insurance including Takaful) grew sharply during CY10. Its balance sheet size expanded by 14.3 percent and reached Rs 440.3 billion in CY10. Profit before and after taxation declined considerably during CY10.

In housing finance sector, there have been two companies available, i.e., Asian Housing Finance Limited and House Building Finance Corporation (HBFC). Total assets witnessed an increase of 3.3 percent to stand at Rs 19.2 billion in FY10 as compared to Rs. 18.6 billion in FY09. House Building Finance Corporation (HBFC) showed a profit before taxation of Rs 140 million.

Venture Capital reflected contraction in balance sheet size during the period under review. Total equity also contracted by around 257 percent during FY10. Total assets base stood at 6.2 billion in FY10. Venture Capital showed losses before and after taxation at Rs 1.3 billion \& Rs 1.1 billion respectively in FY10.

## Introduction

Statistics and Data Warehouse Department strives hard to disseminate quality statistics. It not only produces primary data but also provides secondary data with analysis to the various stakeholders including researchers and policy makers. As the performance of financial sector reflects the financial health of an economy, standard analytical tools are used to gauge the performance of this vital sector.

The analysis ${ }^{1}$ includes the following sectors ${ }^{2}$ :

```
> Banks
> Exchange Companies
> \text { DFIs > Mutual Funds (close ended)}
 Investment Banks > Housing Finance
Leasing Companies > Venture Capital
> Modaraba Companies
> Insurance Companies
```

Consolidation is provided at the beginning of each sector's analysis. For banks, consolidation is at different levels. At first level, overall consolidation of all banks including foreign banks is given. The information and ratios relating to number of ordinary shares, dividend earning per share and breakup value per share are not taken into consideration because foreign banks do not have such type of information. The level of consolidation for banks is as follows:
> All Banks (overall)

- Foreign Banks
- Local Banks
- Public Sector Banks
- Private Sector Banks
- Specialized Banks

Similarly, the analysis of individual insurance companies is also consolidated to reflect the financial health of Insurance Sector. The level of consolidation is as follows:
> Insurance Companies (overall)

[^0]- Life Insurance
- Non-Life Insurance
- Takaful

The symbol '-'appearing in the analytical tables stands for Not applicable or Not available

### 1.1 Methodology

Methodology is based on Ratio Analysis because it is a powerful tool to analyze financial statements of any company. Ratio analysis measures inter relationship between different items of the financial statements. Ratios are taken as guides for these are useful in evaluating a company's financial position and operation and making comparison with results in previous years or with others in the same industry. The primary purpose of ratio analysis is to point out areas requiring further investigation. Ratios are calculated from the following financial statements and relevant notes to accounts.

- Balance Sheet
- Profit and Loss account
- Statement of changes in Equity
- Cash Flow Statement

Total shareholders' equity is computed as the sum of ordinary share capital plus reserve \& surplus plus un-appropriated profit/(loss) while the revaluation, intangible assets etc. are aggregated in 'others' of shareholders equity section. For foreign banks, the ordinary share capital is replaced by head office account. Since the financial sector comprises variety of financial institutions having peculiar business activities, therefore, variables used for analysis would be different for each sector.

### 1.2 Concepts and Definitions

## Banks and Development Finance Institutions (DFIs)

Following variables are used for analysis of banks \& DFIs.

## Shareholders' Equity

The sum of following items except "others" is considered for analysis:

- Ordinary Share Capital or

Head Office Account (in case of foreign bank)

- Reserves
- Un-appropriated Profit/(loss)
- Others


## Liabilities

Bills Payables, Borrowings and Deposits being the major items contributing towards liabilities of banks and DFIs are taken for analysis, the remaining heads of liabilities are pooled under 'others':

- Bills Payables
- Borrowing from Financial Institutions
- Deposits and Other Accounts
- Others


## Assets

The following items are included in the analysis. The relevant information is taken from balance sheet as well as respective notes to accounts.

- Cash and Balances with Treasury Banks
- Advances -Non-Performing/Classified
- Balances with Other Banks
- Provision against Advances
- Lending to financial Institutions
- Advances Net of Provision
- Investment
- Fixed Assets
- Gross Advances
- Others


## Profit and Loss Account

The following items are included for analysis. The relevant figures are obtained from profit and loss accounts and notes to financial statements.

- Interest Earned
- Non-Interest Income
- Interest Expensed
- Non-Interest expense
- Net Interest Income
- Administrative Expenses
- Provision and write offs
- Profit/(loss) before Tax
- Net Interest Income after Provision
- Profit/(loss) after Tax


## Other Items

- No. of Ordinary Shares

Outstanding shares at end of the period as shown in balance sheet.

- Cash Dividend

The amount of cash dividend is taken as the percentage declared during the period.

- Stock Dividend/Bonus Shares

The number of bonus shares declared is also taken as percentage amount distributed during the period.

- Cash Generated from Operating Activities

The amount is taken from cash flow statement

- Commitment and Contingencies

This is an off balance sheet item. The detail is given in notes to accounts and the sum of all kinds of commitments and contingencies is taken for analysis.

## Leasing Companies

Following variables are involved in the analysis of Leasing Companies.

## Shareholders' Equity

Shareholders' equity includes Share Capital, Reserves and un-appropriated profit/ (loss). Any other item(s) mentioned in the balance sheet under shareholders' equity is pooled under the head 'others'.

## Liabilities

Borrowings from financial institutions and deposits with financial institutions are the major items contributing towards liabilities of leasing companies. For analysis, these two items are taken separately while the remaining items of liabilities are pooled under 'others'

## Assets

Assets are classified into current and non-current. Major items of non-current assets are mentioned below where remaining items of non-current assets are pooled under "others"

## Non-Current Assets

- Term Deposit Certificates
- Net finance-Investment
- Advances - Net
- Fixed Assets
- Others


## Current Assets

Three main items are taken for analysis while the rest are pooled under 'others'

- Cash and Balances with Central Bank
- Balances with Other Banks
- Placement with Other Banks
- Others


## Profit and Loss Account

The amounts reported under the following heads are extracted from profit and loss accounts along with relevant notes to accounts.

- Income from Operating Lease
- Income from Investment
- Income from Finances
- Other Income


## Other Items

- No. of Ordinary Shares

The number of shares outstanding as on balance sheet date

- Cash Dividend

The amount of cash dividend is taken as percentage of the dividend declared during the period.

- Stock Dividend

The number of bonus shares declared is also taken as percentage amount during the period.

- Cash Generated from Operating Activities

The amount is taken from the cash flow statement.

## Investment Banks

Following variables are used in the analysis of Investment Banks.

## Shareholders' Equity

The composition and explanation of Shareholders' Equity is same as explained earlier.

## Liabilities

The amount of current and non-current liabilities is taken from the balance sheet and the sum of these two is the same as total liabilities of the company.

## Assets

Current assets are classified into 'cash and bank balances' and 'others' while non-current assets are divided into three heads i.e., long term investment, fixed assets, and others.

| $>$ Current Assets | $>$ Non-Current Assets |  |
| :--- | :--- | :--- |
| - Cash and Banks Balances |  | Long Term Investment |
| $\bullet$ Others | - Fixed Assets |  |
|  | - Others |  |

## Profit and Loss Account

The following items are taken for analysis. The relevant figures are taken from profit and loss account and notes to financial statements.

- Gross Revenues
- Administrative and Operating Expenses
- Operating Profit
- Profit(Loss) before Tax
- Profit(Loss) after Tax


## Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Mutual Funds (Close Ended)

The analysis includes the following variables.

## Shareholders' Equity

The composition and explanation of Shareholders' Equity is same as explained earlier.

## Liabilities

As the financial activities of mutual funds are limited, the composition of liabilities is divided into two heads as follows:-

- Payable to Investment Adviser
- Others


## Assets

The asset base of mutual fund is also not broad, therefore, for analysis it is limited to three items. These are available in the company's balance sheet and notes to financial statements.

- Cash and Banks Balances
- Investment
- Others


## Profit and Loss Account

The following items are taken into consideration for analysis. The relevant figures are obtained from profit and loss account and notes to financial statements.

- Interest Income
- Dividend Income
- Net Gain on Sale of Investment
- Net unrealized Gain
- Income from future transactions
- Capital gain
- Other Income
- Remuneration to management Co.
- Remuneration to Trustees/Custodian
- Brokerage, Commission /Fee
- Administrative and General Expenses
- Other Expenses


## Other Items

The information on the following is extracted from the balance sheet and relevant notes to financial statements:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Modaraba Companies

Following variables are included in the analysis of Modaraba Companies.

## Certificate holders Equity

Modaraba Company issues certificates instead of shares. Therefore the amount subscribed through issuing certificates is termed as certificate capital. For analysis, certificate holders' equity is the sum of 'certificate capital', 'reserves', and un-appropriated profit/ (loss). Any other items under the section of Certificate holders equity is pooled under the head of 'others'.

- Certificates Capital
- Reserves
- Un-appropriated Profit(Loss)
- Others


## Liabilities

These include current and non-current liabilities taken from the balance sheet.


#### Abstract

Assets The current and non-current assets and their break up are taken from balance sheet. In case of current assets the amount of cash and bank balances is taken separately while the remaining current assets are pooled under "others". Similarly, long term investment and fixed assets are taken individually while the remaining non-current assets are pooled under "others".


> Current Assets

- Cash and Banks Balances
- Others
> Non-Current Assets
- Long Term Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are taken for analysis. The relevant figures are taken from profit and loss account and notes to financial statements.

- Gross Revenues
- Operating Expenses
- Operating Profit
- Modaraba Company Management Fee
- Profit/(Loss) before Tax
- Profit/(Loss) after Tax


## Other Items

These include:

- No. of Certificates outstanding as mentioned in balance sheet.
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Exchange Companies

Following variables are included for analysis of Exchange Companies.

## Shareholders' Equity

- Share Capital
- Reserves
- Accumulated Profit/(Loss)
- Others


## Liabilities

These include:-

- Current Liabilities
- Non-current Liabilities


## Assets

These include:-
> Current Assets

- Cash and Banks Balances
- Others
> Non-Current Assets
- Long Term Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are taken from profit and loss account of the company.

- Revenues
- Admin and General Expenses
- Profit(loss) before Tax
- Profit (loss) after Tax


## Other Items

The following items are extracted mainly from notes to accounts of the company.

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Housing Finance

Following variables are involved in the analysis of Housing Finance Company.

## Shareholders' Equity

The total shareholders' equity is taken as sum of share capital, reserves, and un-appropriated profit/(loss) while other items in the Shareholders' equity section of balance sheet are pooled under "others".

- Share Capital
- Reserves
- Un-appropriated profit/(loss)
- Others


## Liabilities

These include current and non-current liabilities, the amounts of lease finance and long-term finance are extracted from "non-current liabilities" section while the remaining items of non-current liabilities are pooled under "others".

- Current liabilities
- Noncurrent liabilities
$>$ Lease finance
> Long term finance
> Others


## Assets

The following items of current and non-current assets are taken for analysis.
> Current Assets

- Cash and Banks Balances
- Others


## Profit and Loss account

The items included in the analysis are:

- Revenue
- Admin. and Operating Expenses
- Other Expenses
- Profit before Tax
- Profit after Tax


## Other Items

These include:-

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities
- Non-Current Assets
- Investment in Housing Finance
- Fixed Assets
- Others


## Venture Capital

Following variables are included in the analysis of venture capital.

## Shareholders' Equity

The shareholders' equity is the sum of share capital, reserve and un-appropriated profit (loss), while the remaining items are pooled under 'others'.

- Share Capital
- Reserves
- Un Appropriated Profit/(Loss)
- Others


## Liabilities

These include current and non-current liabilities.

- Current Liabilities
- Non-Current Liabilities


## Assets

The current and non-current assets include.

## Current Assets

- Cash and Bank balances
- Investment
- Others


## Profit and Loss Account

The following items are included in the analysis.

- Income
- Admin. and Operating Expense
- Operating Profit
- Profit/(Loss) Before Taxation
- Profit/(Loss) After Taxation


## Non-Current Assets

- Investment
- Venture Investment
- Fixed Assets
- Others


## Other Items

These include:-.

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Insurance Companies

Following variables are involved in the analysis of Insurance Companies.

## Shareholders' Equity

These include:-

- Share Capital
- Reserves
- Un-appropriated Profit(Loss)
- Others


## Liabilities

These include:-

- Balance in the Statutory Fund
- Outstanding Claims, Premiums Received in Advance, Amount Due to Other Insurers
- Other Liabilities


## Assets

These include:-

- Cash and balances with Banks
- Advances
- Deposit with Banks
- Loan to Employees
- Investment in Govt. and Others Securities
- Other Assets
- Investment in securities and Properties


## Profit and Loss Account

These include:-

- Interest/Investment Income
- Net Premium
- Gross premium
- Gross Claims
- Net Claims
- Underwriting Profit
- Profit before Tax
- Profit after Tax


## Other Items

These include:-

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


### 1.3 Performance Indicators

Pakistan's financial sector is an integration of institutions of diversified nature including Banks DFIs, Leasing companies, Modaraba Companies, Insurance Companies, Investment Banks, etc. Therefore, ratios used to analyze these sectors may be different in some cases as different sectors have peculiar business activities but some ratios are common to all sectors. Some important ratios and their explanations are given below which may be read in combination with the analysis sheet of each sector separately.

## Efficiency/Profitability Ratio

## Spread Ratio

$$
=\frac{\text { Interest Earned }}{\text { Interest Expense }} * 100
$$

Spread is the gap between interest rate a bank charges on loans and rate pays on deposits. The amount of total interest earned divided by the total interest paid to depositors as mentioned in the income statement. This ratio is useful for Banks and DFIs.

## Net Interest Margin Ratio

$$
=\frac{\text { Total Interest Income }- \text { Total Interest Expense }}{\text { Total Assets }} * 100
$$

This ratio indicates the earning capacity through core banking business by utilizing all assets. Banks normally borrow from savers and lend to investors. It is the ratio between the difference of interest income and interest expense to total assets. It is also useful for Banks and DFIs.

## Return on Assets (ROA)

$$
=\frac{\text { Net Profit after Tax }}{\text { Total Assets }} * 100
$$

This ratio expresses the capacity of earning profit by a bank on its total assets employed in the business. It is calculated as percentage of net profit after tax to total assets. It is useful for whole financial sector.

## Return on Equity (ROE)

$$
=\frac{\text { Net Profit after Tax }}{\text { Total Shareholders' Equity }} * 100
$$

Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)
Total Shareholders' Equity (Foreign Banks) =H.O Capital Account + Reserves + Unremitted Profit This ratio expresses the return on shareholders' equity. ROE is a direct measure of returns to the shareholders. It is calculated as a percentage of the net profit after tax to total Shareholders' equity. It is also useful for whole financial sector.

## Non-Interest Income to Total Assets Ratio

$$
=\frac{\text { Total Non-Markup Income }}{\text { Total Assets }} * 100
$$

Ratio on incomes earned other than mark-up e.g. capital gains, commission, fee to total assets etc. This ratio expresses how much income is earned other than mark-up through other functions of the bank by employing total assets. It is useful for Banks and DFIs.

## Interest Ratio

$$
=\frac{\text { Interest Paid }}{\text { Interest Earned }} * 100
$$

This ratio expresses the payment of interest mainly to depositors. The lower the ratio, the less the company is burdened by debt expenses. It is useful for Banks and DFIs.

## Administrative Expenses to Profit before Tax

$$
=\frac{\text { Administrative Expenses }}{\text { Profit before Tax }} * 100
$$

This ratio expresses the relationship between administrative expenses and profit before tax. Its purpose is to evaluate the overhead structure of a financial institution and calculate the administrative expenses as a percentage of profit before tax. It is useful for whole financial sector.

## Net Interest Income after Provision to Total Assets

$$
=\frac{\text { Net Interest Income after Provision }}{\text { Total Assets }} * 100
$$

This is the ratio between interests earned less provision to total assets. It is useful for Banks and DFIs.

## Non-Interest Expenses to Total Income

$$
=\frac{\text { Non-interest expenses }}{\text { Total income }} * 100
$$

The ratio expresses the percentage of non-interest expenses to total income which reflects efficiency of management in applying the banks' resources. It is useful for Banks and DFIs.

## Administrative Expenses to Non-Interest Income

$$
=\frac{\text { Administrative Expenses }}{\text { Non-Interest Income }} * 100
$$

This ratio expresses total administrative expenses to non-interest income. It gives percentage of administrative expenses incurred in earning non-interest income. It is useful for Banks and DFIs.

## Earnings per Share (EPS)

$$
=\frac{\text { Net Profit after Tax }}{\text { No.of Ordinary Shares }}
$$

EPS is the ratio between net profit after tax to number of shares outstanding at the end of the year as shown in balance sheet and its relevant notes to accounts. It is useful for whole financial sector except for Modaraba Companies where certificates are issued for raising capital.

## Return on Capital Employed (ROCE)

$$
=\frac{\text { Profit before Tax }}{(\text { Total Assets - Current Liabilities) }}
$$

ROCE is a ratio that indicates the efficiency and profitability of a company's capital investments. The amount of capital employed is calculated by subtracting current liabilities from total assets. It is useful for whole financial sector except for banks, DFIs, Insurance, mutual fund.

## Return on Revenue (ROR)

$$
=\frac{\text { Net income }}{\text { Revenue }} * 100
$$

This is a measure of a company's profitability, calculated as net income divided by revenue. This ratio is useful for Leasing Company, Mutual Fund, etc.

## Lease Ratio

$$
=\frac{\text { Lease Income }}{\text { Total Income }} * 100
$$

The core function of a leasing company is to earn profit from operating and financial lease. This ratio expresses how much portion of total income is being generated through its core business. It is useful for leasing company.

## Operating Expense Ratio

$$
=\frac{\text { Operating Expense }}{\text { Net Income }} * 100
$$

It is a measure of operating efficiency i.e., how well the management controls its expenses. Operating expense ratio can be used to gauge the general health of the core or other businesses. It is useful for Modaraba and Investment Banks.

## Gain Ratio

$$
=\frac{\text { Total Gains }}{\text { Total Income }} * 100
$$

A total gain comprises gain on sales of securities, gain on re-measurement, gain on disposal of longterm investment, etc. It is useful for Mutual Fund.

## Trading Income Ratio

$$
=\frac{\text { Gain on Sale of Investments }}{\text { Total Income }} * 100
$$

The core business of mutual fund is to gain from trading of shares and securities and the higher ratio reflects that funds are being efficiently managed. Both figures are taken from the income statement. It is useful for Mutual Fund.

## Modaraba Management Fees to Operating Profit

$$
=\frac{\text { Management Fees }}{\text { Operating Profit }} * 100
$$

This shows cost of management as a percentage of operating profit. The percentage of total fund used to cover expenses associated to Modaraba management fees. It is useful for Modaraba Companies.

## Management Expenses Ratio

$$
=\frac{\text { Remuneration to Advisor }}{\text { Total Expenses }}
$$

For mutual funds management expenses ratio is calculated by dividing remuneration to adviser by total expenses.

## Net Investment in Finance Lease to Total Assets

$$
=\frac{\text { Net Investment in Finance Lease }}{\text { Total assets }} * 100
$$

This ratio expresses the relationship of net investment in finance lease to total assets. This ratio is useful for leasing companies.

## Earning per Certificate

$$
=\frac{\text { Profit after Tax }}{\text { No.of Certificates }}
$$

The ratio between profits after tax to number of certificates is an important efficiency ratio because it reflects how much amount is earned on each certificate. It is useful for Modaraba Companies.

## Claims incurred to Net Premium Ratio

$$
=\frac{\text { Claims Incurred }}{\text { Net Premium }} * 100
$$

This expresses the efficiency of insurance company and is calculated as the claim incurred on net premium. Higher ratio indicates that the incurrence of claims is more than premium. It is useful for insurance companies.

## Underwriting profit to Net profit

$$
=\frac{\text { Underwriting Profit }}{\text { Net profit }} * 100
$$

The ratio shows the percentage of underwriting profit as of net profit. Underwriting profit is net of underwriting income and expenses of the cost of obtaining new policies. This ratio is useful for insurance companies.

## Investment Income to Net Premium

$$
=\frac{\text { Investment Income }}{\text { Net Premium }} * 100
$$

The ratio shows the relationship between investment income and net premium. This is one of the ratios used to measure efficiency of an insurance company.

## Liquidity Ratios

## Cash and Balances with Banks to Total Assets

$$
=\frac{\text { Cash and Balances with Banks }}{\text { Total Assets }} * 100
$$

This ratio expresses the percentage of total assets available in the form of highly liquid assets.

## Total Deposit and other Accounts to Total assets

$$
=\frac{\text { Total Deposit and other Accounts }}{\text { Total assets }} * 100
$$

The ratio shows what percentage of total assets comprises total deposits and other accounts.

## Investment and Total Assets

$$
=\frac{\text { Total Investment }}{\text { Total Assets }} * 100
$$

The ratio between Investment and total assets shows investment activity with reference to its total assets. It indicates the portion of total assets used for investment in various venues. This ratio is useful for banks, DFIs and insurance companies.

## Advances and Total Assets

$$
=\frac{\text { Advances }(\mathrm{Net})}{\text { Total Assets }} * 100
$$

This ratio expresses the relationship of advances (net) to total assets. This ratio is useful for banks and DFIs.

## Total Liabilities to Total Assets

$$
=\frac{\text { Total liabilities }}{\text { Total Assets }} * 100
$$

The ratio shows the proportion of banks assets, which are financed through debt. This ratio is useful for banks and DFIs.

## Gross Advances to Deposits

$$
=\frac{\text { Gross Advances }}{\text { Deposits }} * 100
$$

The ratio expresses the percentage of gross advances to deposits and expresses the utilization of deposits in the core business of a bank, i.e., intermediation. This ratio is useful for banks and DFIs.

## Gross advances to Borrowing and Deposits

$$
=\frac{\text { Gross Advances }}{(\text { Borrowing }+ \text { Deposits })} * 100
$$

The ratio expresses the percentage of gross advances to deposits and borrowings. This ratio shows activity of a banking business as it reflects that advances are being made more/less than deposits. This ratio is useful for banks and DFIs.

## Current Ratio

$$
=\frac{\text { Current Assets }}{\text { Current Liabilities }} \quad \text { (No. of Times) }
$$

This ratio shows how many times current assets cover current liabilities and the strength of the company to pay immediate liabilities. This ratio is used for whole financial sector except for banks and DFIs.

## Long Term Investment to Total Assets

$$
=\frac{\text { Long term Total Investment }}{\text { Total Assets }} * 100
$$

The ratio between long-term investments to total assets shows investment activity with reference to its total assets. It indicates the portion of total assets used to invest in different venues.

## Assets Quality Ratios

## Non-Performing Loans (NPLs) to Gross Advances

$$
=\frac{\text { NPLs }}{\text { Gross Advances }} * 100
$$

This ratio expresses the quality of loan portfolio of a bank. It shows the percentage of NPLs as gross advances made by a bank and evaluates assets quality based on loan portfolio. This ratio is useful for banks and DFIs.

## Provision against NPLs and Gross Advances

$$
=\frac{\text { Provision against NPLs }}{\text { Gross Advances }} * 100
$$

The ratio between provisions against classified loans/advances to gross advances reflects the quality of advances of banks and DFIs.

## NPLs to Equity Ratio

$$
=\frac{\mathrm{NPLs}}{\text { Total Shareholders' equity }} * 100
$$

Where,
Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)
Total Shareholders' Equity (Foreign Banks) $=$ H.O Capital Account + Reserves +Unremitted Profit
The ratio between NPLs to shareholders' equity indicates the exposure of the common shareholders to NPLs. This ratio is useful for banks and DFIs.

## NPLs write-off to NPLs Provision Ratio

$$
=\frac{\text { NPLs write }- \text { off }}{\text { NPLs Provision }} * 100
$$

This ratio is calculated for banks and DFIs.

## NPLs Provision to NPLs Ratio

$$
=\frac{\text { Provision for NPLs }}{\text { NPLs }} * 100
$$

The ratio reflects what percentage of provision has been made against NPLs. This ratio is useful for Banks and DFIs.

## Capital/Leverage Ratios

## Capital Ratio

$$
=\frac{\text { Total Shareholders' Equity }}{\text { Total assets }} * 100
$$

Where,
Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)

Total Shareholders' Equity (Foreign Banks) =H.O Capital Account + Reserves +Unremitted Profit.
The ratio between shareholders' equity and total assets expresses the percentage of equity in total assets.

## Contingent Liabilities and Commitment to Shareholders' Equity

$$
=\frac{\text { Contingent Liabilities and Commitments }}{\text { Shareholders' Equity }} * 100
$$

The ratio between contingent liabilities and commitments to shareholders' equity expresses exposure of contingent liabilities and commitments by banks.

## Break-Up Value per Share

$$
=\frac{\text { Total Shareholders' Equity }}{\text { No.of Ordinary Shares }} * 100
$$

Break-up Value is net worth per share and is an important criterion to measure financial soundness of a company. The break-up value is calculated for whole financial sector except in case of foreign banks and Modaraba Companies.

## Deposits to Equity Ratio

$$
=\frac{\text { Total Deposits }}{\text { Total Shareholders' Equity }} * 100
$$

The ratio shows the relationship between total deposits in a bank to the total shareholders' equity.

## Break-up Value per Certificate

$$
=\frac{\text { Modaraba Certificate Holders' Equity }}{\text { No.of Modaraba Certificates }} * 100
$$

Break-up value is net worth per certificate and is one of the important criteria to measure the financial soundness of a company. This ratio is calculated for Modaraba Companies only.

## Capital Ratio (Modaraba Company)

$$
=\frac{\text { Modaraba Certificate holders' Equity }}{\text { Total assets }} * 100
$$

The ratio expresses the percentage of equity in total assets. It is calculated for Modaraba Companies only.

## Cash Flow Ratios

## Cash Flow to Profit after Tax

$$
=\frac{\text { Cash Generated from Operating Activities }}{\text { Profit after Tax }} * 100
$$

The ratio expresses proportions of cash being spun off from ongoing operations. This ratio is useful for the whole financial sector.

## Cash flow to Current Liabilities Ratio

$$
=\frac{\text { Cash Generated from Operating Activities }}{\text { Current Liabilities }} * 100
$$

The ratio reflects cash generation strength of a company to meet current liabilities. This ratio is calculated for all sectors except investment banks, insurance companies, banks, DFIs and mutual funds.

## Review and Financial Analysis

## BANKS

## Performance at a Glance

The balance sheet size shrank from Rs 6.5 trillion in CY09 to Rs 6.1 trillion in CY10, showing a decrease of 5.3 percent over CY09. Profits before tax reduced by 5.2 percent in CY10 over the previous year.

## Analysis of Balance Sheets

The equity of banking sector witnessed a decrease of Rs. 81.2 billion or 14.1 percent in CY10 over CY09. Total assets and total liabilities registered decreases of 5.3 percent and 4.1 percent respectively in CY10 over CY09. The growth in total equity of foreign banks has been outstanding during the CY10
 and witnessed an increase of 51.7
percent over previous year, however the growth in total equity of local banks witnessed a decrease of 18.4 percent in CY10 over CY09.

## Analysis of Liabilities

Total deposits dropped to Rs 4.7 trillion on CY10 as compared to Rs 4.8 trillion in CY09 showing a marginal decrease of 2.0 percent. The deposits have a share of around 83.7 percent in total liabilities in CY10, while the remaining components of liabilities i.e., bills payables, borrowings, etc, have 16.3 percent share of total liabilities.


## Analysis of Assets

Total assets of the banking sector decreased from Rs $6,474.4$ billion in CY09 to Rs 6,134.1 billion in

CY10 registering a decline of 5.3 percent. Investment grew by 10.7 percent while gross advances declined by 8.4 percent in CY10. Lending to financial institutions decreased by Rs 60.1 billion or 25.2 percent in CY10 over CY09. In case of Pakistani banks, the amount of lending was decreased by 33.5 percent in CY10, however in case of foreign banks, it increased by 28.0
 percent in CY10.



Banks advances decreased to Rs 3.2 trillion in CY10 showing a decrease of 8.4 percent over CY09. On the other hand, NPLs increased to Rs 445 billion in CY10 compared to Rs 305.0 billion in CY09. NPLs to advances ratio increased to 13.7 percent in CY10 as compared to 8.6 percent in CY09. NPL to share holder's equity remained at 89.7 percent in CY10 while it was 52.8 percent in CY09. Further, NPL provision to NPL is decreased to 70.4 percent in CY10 from 98.6 percent in CY09.

## Profitability and Operating Efficiency

In terms of profitability of banking sector, CY10 witnessed a decline of around 5.2 percent in profit before tax to Rs 50.9 billion during CY10 as compared to Rs 53.7 billion in CY09. Profit after tax decreased from Rs 47.9 billion in CY09 to Rs 29.4 billion in CY10, showing a decrease of 38.7 percent. Looking at the efficiency, the return on assets (ROA) and return on equity (ROE) both declined during CY10. ROE declined from 8.3 percent in CY09 to 5.9 percent in CY10 while ROA declined from 0.74 percent in CY09 to 0.48 percent in CY10. During CY10, profit before \& after taxation of Pakistani banks are decreased by 9.4 percent and 41.8 percent respectively over CY09. Spread ratio of banking sector declined to 43.7 percent in CY10 from 45.2 percent in CY09.

On the income side, Interest/mark-up income during CY10 was Rs 542.2 billion as compared to Rs 591.3 billion in CY09 witnessing an decrease of Rs 49.2 billion or 8.3 percent over CY09. Non-interest/nonmarkup income also declined from Rs 104 billion during CY09 to Rs 88.2 billion during CY10, depicting a decrease of 15.2 percent over CY09. Interest income to total income increased from 85 percent to 86 percent
 over CY09. Non-interest income decreased to 14 percent in CY10 from 15 in CY09.

| All Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 331,386,671 | 435,990,804 | 505,469,823 | 577,489,516 | 496,319,926 |
| 1.Share capital/head office capital account | 163,408,629 | 231,530,188 | 277,045,918 | 322,555,374 | 355,672,961 |
| 2.Reserves | 104,080,958 | 118,940,698 | 148,257,246 | 160,847,946 | 168,791,010 |
| 3.Un appropriated profit | 63,897,084 | 85,519,918 | 80,166,659 | 94,086,196 | $(28,144,045)$ |
| 4.Others | 64,463,850 | 108,613,011 | 62,957,129 | 77,834,856 | 57,359,198 |
| B.Total liabilities (B1 to B4) | 3,817,847,790 | 4,626,769,389 | 5,074,659,145 | 5,819,081,404 | 5,580,430,922 |
| 1.Bills payable | 58,773,919 | 82,075,093 | 69,530,488 | 71,535,546 | 67,353,624 |
| 2.Borrowings from financial institutions | 418,336,738 | 452,050,150 | 460,028,229 | 654,221,038 | 571,381,154 |
| 3.Deposits and other accounts | 3,141,966,704 | 3,854,364,311 | 4,226,432,569 | 4,767,568,432 | 4,670,684,664 |
| 4.Other/misc. liabilities | 198,770,429 | 238,279,835 | 318,667,859 | 325,756,388 | 271,011,480 |
| C.Total assets (C1 to C4 + C8 to C10) | 4,213,698,311 | 5,171,373,204 | 5,643,086,097 | 6,474,405,776 | 6,134,110,046 |
| 1.Cash and balances with treasury banks | 402,479,823 | 469,267,797 | 477,615,770 | 535,829,420 | 476,641,395 |
| 2.Balances with other banks | 174,044,738 | 147,510,726 | 184,087,341 | 184,565,619 | 158,136,959 |
| 3.Lending to financial institutions | 203,579,158 | 190,577,446 | 188,414,080 | 238,334,964 | 178,262,389 |
| 4. Investments | 804,124,587 | 1,275,225,750 | 1,085,196,330 | 1,700,945,540 | 1,883,016,588 |
| 5.Gross advances | 2,472,723,457 | 2,842,331,732 | 3,417,406,346 | 3,536,281,538 | 3,239,522,889 |
| 6.Advances-non-performing/classified | 175,025,866 | 204,625,366 | 256,574,388 | 305,012,840 | 445,326,866 |
| 7.Provision against advances | 124,155,790 | 159,434,804 | 237,965,887 | 300,791,664 | 313,290,894 |
| 8.Advances net of provision (C5-C7) | 2,348,567,667 | 2,682,896,928 | 3,179,440,459 | 3,235,489,874 | 2,926,231,995 |
| 9. Fixed assets | 87,421,942 | 168,544,767 | 191,279,879 | 214,981,241 | 202,240,090 |
| 10.Other/misc. assets | 193,480,396 | 237,349,790 | 337,052,238 | 364,259,118 | 309,580,630 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 301,311,863 | 383,579,497 | 482,070,799 | 591,254,959 | 542,177,331 |
| 2.Markup/interest expenses | 129,874,785 | 183,686,714 | 246,295,314 | 324,366,818 | 300,110,853 |
| 3.Net markup/interest income | 171,437,078 | 199,892,786 | 235,775,485 | 266,888,101 | 236,688,896 |
| 4.Provisions and write-offs | 20,258,591 | 61,165,329 | 104,266,763 | 115,339,021 | 93,488,117 |
| 5.Net markup/interest income after provisions | 146,652,481 | 141,321,995 | 130,344,598 | 151,550,776 | 147,156,497 |
| 6.Non-markup/interest income | 68,118,332 | 92,849,866 | 103,289,492 | 104,006,652 | 88,162,502 |
| 7.Non-markup/interest expenses | 100,152,674 | 125,859,144 | 166,010,509 | 185,579,517 | 161,777,910 |
| 8.Administrative expenses | 96,141,879 | 123,286,772 | 160,702,985 | 181,757,429 | 167,422,101 |
| 9.Profit/(loss) before taxation | 118,675,491 | 107,153,118 | 63,261,197 | 53,706,784 | 50,921,714 |
| 10.Profit/(loss) after taxation | 78,257,115 | 77,935,097 | 43,415,974 | 47,987,899 | 29,438,202 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 140,389,565 | 418,781,554 | 1,849,272 | 617,468,117 | 375,982,696 |
| 2.Commitments and contigencies | 2,179,891,108 | 3,205,635,962 | 2,565,591,273 | 2,969,658,632 | 3,114,742,972 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 56.90\% | 52.11\% | 48.91\% | 45.14\% | 43.66\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.07\% | 3.87\% | 4.18\% | 4.12\% | 3.95\% |
| 3.Return on equity (ROE) (D10/A) | 23.62\% | 17.88\% | 8.59\% | 8.31\% | 5.93\% |
| 4.Return on assets (ROA) (D10/C) | 1.86\% | 1.51\% | 0.77\% | 0.74\% | 0.48\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.62\% | 1.80\% | 1.83\% | 1.61\% | 1.44\% |
| 6. Net markup/interest income(after provisions) to total assets(D5/C) | 3.48\% | 2.73\% | 2.31\% | 2.34\% | 2.40\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 43.10\% | 47.89\% | 51.09\% | 54.86\% | 55.35\% |
| 8.Admin. expesne to profit before tax. (D8/D9) | 0.81 | 1.15 | 2.54 | 3.38 | 3.29 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 27.11\% | 26.42\% | 28.36\% | 26.69\% | 25.67\% |
| 10.Admin. expense to non-markup/interest income(D8/D6)(times) | 1.41 | 1.33 | 1.56 | 1.75 | 1.90 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 13.68\% | 11.93\% | 11.73\% | 11.13\% | 10.35\% |
| 2.Investment to total assets (C4/C) | 19.08\% | 24.66\% | 19.23\% | 26.27\% | 30.70\% |
| 3.Advances net of provisions to total assets (C8/C) | 55.74\% | 51.88\% | 56.34\% | 49.97\% | 47.70\% |
| 4.Deposits to total assets (B3/C) | 74.57\% | 74.53\% | 74.90\% | 73.64\% | 76.14\% |
| 5.Total liabilities to total assets (B/C) | 90.61\% | 89.47\% | 89.93\% | 89.88\% | 90.97\% |
| 6.Gross advances to deposits (C5/B3) | 78.70\% | 73.74\% | 80.86\% | 74.17\% | 69.36\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 69.45\% | 66.00\% | 72.92\% | 65.22\% | 61.80\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loans to gross advances (C6/C5) | 7.08\% | 7.20\% | 7.51\% | 8.63\% | 13.75\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 5.02\% | 5.61\% | 6.96\% | 8.51\% | 9.67\% |
| 3.NPLs to total equity (C6/A) | 52.82\% | 46.93\% | 50.76\% | 52.82\% | 89.73\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 16.32\% | 38.36\% | 43.82\% | 38.35\% | 29.84\% |
| 5.Provision against NPL to NPLs (C7/C6) | 70.94\% | 77.92\% | 92.75\% | 98.62\% | 70.35\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.86\% | 8.43\% | 8.96\% | 8.92\% | 8.09\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 6.58 | 7.35 | 5.08 | 5.14 | 6.28 |
| 3.Total deposit to total equity (B3/A) (times) | 9.48 | 8.84 | 8.36 | 8.26 | 9.41 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 1.79 | 5.37 | 0.04 | 12.87 | 12.77 |


| Local Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 304,851,985 | 416,570,840 | 470,965,547 | 541,640,742 | 441,927,667 |
| 1.Share capital | 143,200,391 | 214,444,697 | 244,915,598 | 287,671,156 | 303,057,929 |
| 2.Reserves | 101,097,330 | 118,940,698 | 148,181,461 | 160,755,231 | 167,945,627 |
| 3.Un appropriated profit | 60,554,264 | 83,185,445 | 77,868,488 | 93,214,355 | $(29,075,889)$ |
| 4.Others | 64,595,850 | 108,672,209 | 63,489,982 | 77,944,333 | 43,652,352 |
| B.Total liabilities(B1 to B4) | 3,568,143,289 | 4,473,437,078 | 4,874,068,893 | 5,613,784,094 | 5,242,824,285 |
| 1.Bills payable | 55,611,140 | 78,328,193 | 65,107,084 | 67,937,887 | 59,685,624 |
| 2.Borrowings from financial institutions | 373,754,767 | 432,584,922 | 442,681,300 | 637,490,458 | 539,608,515 |
| 3.Deposits and other accounts | 2,951,799,705 | 3,737,263,105 | 4,078,494,404 | 4,606,632,002 | 4,398,530,444 |
| 4.Other/misc. liabilities | 186,977,677 | 225,260,858 | 287,786,105 | 301,723,747 | 244,999,702 |
| C.Total assets (C1 to C4 + C8 to C10) | 3,937,591,124 | 4,998,680,127 | 5,408,524,422 | 6,233,369,169 | 5,728,404,304 |
| 1.Cash and balances with treasury banks | 368,655,772 | 445,344,022 | 442,680,478 | 501,036,194 | 436,891,208 |
| 2.Balances with other banks | 162,042,059 | 142,213,130 | 165,718,117 | 168,295,773 | 152,726,290 |
| 3.Lending to financial institutions | 187,924,930 | 174,168,615 | 158,500,096 | 206,217,010 | 137,139,110 |
| 4. Investments | 754,055,493 | 1,248,798,605 | 1,062,603,406 | 1,648,572,930 | 1,762,708,051 |
| 5.Gross advances | 2,317,383,503 | 2,751,665,342 | 3,312,965,635 | 3,441,167,668 | 3,075,934,892 |
| 6.Advances-non-performing/classified | 170,766,831 | 203,448,143 | 253,438,126 | 298,621,849 | 423,030,294 |
| 7.Provision against advances | 121,163,532 | 157,223,346 | 235,446,658 | 296,003,278 | 297,013,356 |
| 8.Advances net of provision (C5-C7) | 2,196,219,971 | 2,594,441,996 | 3,077,518,977 | 3,145,164,390 | 2,778,921,536 |
| 9. Fixed assets | 83,240,739 | 166,577,174 | 187,582,375 | 211,391,751 | 169,239,819 |
| 10.Other/misc. assets | 185,452,160 | 227,136,585 | 313,920,973 | 352,691,121 | 290,778,290 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 278,214,054 | 368,333,275 | 463,838,210 | 568,991,933 | 514,830,501 |
| 2.Markup/interest expensed | 118,773,450 | 175,541,831 | 237,196,646 | 312,169,683 | 290,099,278 |
| 3.Net markup/interest income | 159,440,604 | 192,791,447 | 226,641,564 | 256,822,210 | 224,781,223 |
| 4.Provisions and write-offs | 18,415,063 | 58,426,217 | 99,698,545 | 110,612,012 | 89,393,994 |
| 5.Net markup/interest income after provisions | 140,702,065 | 136,959,768 | 125,735,437 | 146,210,238 | 139,342,947 |
| 6.Non-markup/interest income | 62,087,508 | 87,927,505 | 97,517,397 | 98,397,974 | 82,738,130 |
| 7.Non-markup/interest expenses | 90,804,700 | 119,082,194 | 155,635,765 | 173,525,486 | 150,293,323 |
| 8.Administrative expenses | 86,846,915 | 117,431,866 | 150,384,735 | 169,859,329 | 156,118,139 |
| 9.Profit/(loss) before taxation | 111,825,891 | 104,645,480 | 63,254,685 | 54,557,356 | 49,408,874 |
| 10.Profit/(loss) after taxation | 73,486,907 | 76,175,349 | 42,765,351 | 48,797,277 | 28,417,866 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 14,376,460 | 21,413,538 | 24,452,483 | 28,727,997 | 30,213,352 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 128,804,651 | 419,615,976 | (30,881,293) | 562,404,446 | 355,325,122 |
| 5.Commitments and contigencies | 1,790,210,145 | 2,692,648,071 | 2,165,108,445 | 2,580,566,610 | 2,614,651,649 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 57.31\% | 52.34\% | 48.86\% | 45.14\% | 43.66\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.05\% | 3.86\% | 4.19\% | 4.12\% | 3.92\% |
| 3.Return on equity (ROE) (D10/A) | 0.24 | 0.18 | 0.09 | 0.09 | 0.06 |
| 4.Return on assets (ROA) (D10/C) | 1.87\% | 1.52\% | 0.79\% | 0.78\% | 0.50\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.58\% | 1.76\% | 1.80\% | 1.58\% | 1.44\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.57\% | 2.74\% | 2.32\% | 2.35\% | 2.43\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 42.69\% | 47.66\% | 51.14\% | 54.86\% | 56.35\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.78 | 1.12 | 2.38 | 3.11 | 3.16 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 26.68\% | 26.10\% | 27.72\% | 26.00\% | 25.15\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.40 | 1.34 | 1.54 | 1.73 | 1.89 |
| 11.Earning per share (D10/E1) | 5.11 | 3.56 | 1.75 | 1.70 | 0.94 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 13.48\% | 11.75\% | 11.25\% | 10.74\% | 10.29\% |
| 2.Investment to total assets (C4/C) | 19.15\% | 24.98\% | 19.65\% | 26.45\% | 30.77\% |
| 3.Advances net of provisions to total assets (C8/C) | 55.78\% | 51.90\% | 56.90\% | 50.46\% | 48.51\% |
| 4.Deposits to total assets (B3/C) | 74.96\% | 74.76\% | 75.41\% | 73.90\% | 76.78\% |
| 5.Total liabilities to total assets (B/C) | 90.62\% | 89.49\% | 90.12\% | 90.06\% | 91.52\% |
| 6.Gross advances to deposits (C5/B3) | 78.51\% | 73.63\% | 81.23\% | 74.70\% | 69.93\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 69.68\% | 65.99\% | 73.28\% | 65.62\% | 62.29\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.37\% | 7.39\% | 7.65\% | 8.68\% | 13.75\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 7.61\% | 7.44\% | 10.92\% | 8.60\% | 9.66\% |
| 3.NPLs to shareholders equity (C6/A) | 56.02\% | 48.84\% | 53.81\% | 55.13\% | 95.72\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 15.20\% | 37.16\% | 42.34\% | 37.37\% | 30.10\% |
| 5.Provision against NPL to NPLs (C7/C6) | 70.95\% | 77.28\% | 92.90\% | 99.12\% | 70.21\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.74\% | 8.33\% | 8.71\% | 8.69\% | 7.71\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 5.87 | 6.46 | 4.60 | 4.76 | 5.92 |
| 3. Break up value per share (A/E1) | 21.20 | 19.45 | 19.26 | 18.85 | 14.63 |
| 4. Total deposit to total equity (B3/A) (times) | 9.68 | 8.97 | 8.66 | 8.50 | 9.95 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 1.75 | 5.51 | -0.72 | 11.53 | 12.50 |


| Public Sector Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 67,368,318 | 90,977,453 | 93,237,138 | 105,947,390 | 22,485,279 |
| 1.Share capital | 12,277,801 | 16,671,332 | 18,544,359 | 21,339,327 | 17,558,175 |
| 2.Reserves | 19,320,882 | 24,729,769 | 29,033,178 | 30,772,821 | 9,588,563 |
| 3.Un appropriated profit | 35,769,635 | 49,576,352 | 45,659,601 | 53,835,242 | $(4,661,459)$ |
| 4.Others | 34,647,054 | 51,320,469 | 18,749,454 | 24,407,777 | 2,844,231 |
| B.Total liabilities(B1 to B4) | 734,145,090 | 893,595,159 | 930,323,564 | 1,048,855,345 | 378,829,498 |
| 1.Bills payable | 11,674,603 | 8,541,822 | 11,663,371 | 12,159,963 | 3,370,018 |
| 2.Borrowings from financial institutions | 23,950,832 | 30,071,917 | 53,675,530 | 62,735,275 | 21,969,713 |
| 3.Deposits and other accounts | 665,737,606 | 812,969,640 | 819,683,051 | 925,579,944 | 342,319,425 |
| 4.Other/misc. liabilities | 32,782,049 | 42,011,780 | 45,301,612 | 48,380,163 | 11,170,342 |
| C.Total assets (C1 to C4 + C8 to C10) | 836,160,462 | 1,035,893,081 | 1,042,310,156 | 1,179,210,512 | 404,159,008 |
| 1.Cash and balances with treasury banks | 94,960,320 | 111,258,061 | 119,322,457 | 128,768,167 | 29,381,894 |
| 2.Balances with other banks | 48,419,975 | 43,513,302 | 44,286,770 | 33,574,566 | 14,221,027 |
| 3.Lending to financial institutions | 38,784,613 | 28,017,600 | 20,394,708 | 23,167,380 | 14,633,604 |
| 4. Investments | 179,883,222 | 296,355,059 | 204,784,000 | 262,378,136 | 100,961,868 |
| 5.Gross advances | 465,064,714 | 526,923,813 | 629,389,241 | 702,391,244 | 239,080,287 |
| 6.Advances-non-performing/classified | 41,840,789 | 44,053,993 | 46,182,798 | 47,425,052 | 51,555,473 |
| 7.Provision against advances | 35,378,658 | 39,203,981 | 68,723,074 | 80,306,472 | 28,607,493 |
| 8.Advances net of provision (C5-C7) | 429,686,056 | 487,719,832 | 560,666,167 | 622,084,772 | 210,472,794 |
| 9. Fixed assets | 12,045,780 | 29,537,449 | 28,051,915 | 29,836,672 | 7,847,740 |
| 10.Other/misc. assets | 32,380,496 | 39,491,778 | 64,804,139 | 79,400,819 | 26,640,081 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 58,326,659 | 71,174,301 | 82,390,735 | 99,987,156 | 35,625,221 |
| 2.Markup/interest expensed | 22,998,660 | 32,896,942 | 42,609,185 | 58,902,037 | 26,909,381 |
| 3.Net markup/interest income | 35,327,999 | 38,277,359 | 39,781,550 | 41,085,119 | 8,715,840 |
| 4.Provisions and write-offs | 3,109,850 | 7,287,953 | 30,489,527 | 32,340,670 | 21,126,108 |
| 5.Net markup/interest income after provisions | 32,218,149 | 30,989,906 | 9,292,023 | 8,744,449 | (11,764,736) |
| 6.Non-markup/interest income | 15,485,832 | 19,795,675 | 21,028,786 | 23,658,764 | 6,774,674 |
| 7.Non-markup/interest expenses | 16,174,937 | 17,563,511 | 23,756,378 | 27,820,970 | 8,948,066 |
| 8.Administrative expenses | 15,851,759 | 17,311,928 | 21,993,798 | 26,542,786 | 8,738,096 |
| 9.Profit/(loss) before taxation | 31,539,251 | 33,235,659 | 6,564,431 | 4,582,243 | $(13,938,128)$ |
| 10.Profit/(loss) after taxation | 21,195,524 | 23,856,716 | 5,642,453 | 7,435,057 | $(7,822,720)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 1,227,780 | 1,667,133 | 1,854,436 | 2,133,932 | 1,755,817 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 20,690,662 | 117,131,331 | $(45,155,885)$ | 5,620,493 | $(5,845,144)$ |
| 5.Commitments and contigencies | 342,542,955 | 453,678,543 | 294,175,142 | 290,828,179 | 162,900,772 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 60.57\% | 53.78\% | 48.28\% | 41.09\% | 24.47\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.23\% | 3.70\% | 3.82\% | 3.48\% | 2.16\% |
| 3.Return on equity (ROE) (D10/A) | 0.31 | 0.26 | 0.06 | 0.07 | -0.35 |
| 4.Return on assets (ROA) (D10/C) | 2.53\% | 2.30\% | 0.54\% | 0.63\% | -1.94\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.85\% | 1.91\% | 2.02\% | 2.01\% | 1.68\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.85\% | 2.99\% | 0.89\% | 0.74\% | -2.91\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 39.43\% | 46.22\% | 51.72\% | 58.91\% | 75.53\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.50 | 0.52 | 3.35 | 5.79 | -0.63 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 21.91\% | 19.31\% | 22.97\% | 22.50\% | 21.10\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.02 | 0.87 | 1.05 | 1.12 | 1.29 |
| 11.Earning per share (D10/E1) | 17.26 | 14.31 | 3.04 | 3.48 | -4.46 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 17.15\% | 14.94\% | 15.70\% | 13.77\% | 10.79\% |
| 2. Investment to total assets (C4/C) | 21.51\% | 28.61\% | 19.65\% | 22.25\% | 24.98\% |
| 3.Advances net of provisions to total assets (C8/C) | 51.39\% | 47.08\% | 53.79\% | 52.75\% | 52.08\% |
| 4.Deposits to total assets (B3/C) | 79.62\% | 78.48\% | 78.64\% | 78.49\% | 84.70\% |
| 5.Total liabilities to total assets (B/C) | 87.80\% | 86.26\% | 89.26\% | 88.95\% | 93.73\% |
| 6.Gross advances to deposits (C5/B3) | 69.86\% | 64.81\% | 76.78\% | 75.89\% | 69.84\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 67.43\% | 62.50\% | 72.07\% | 71.07\% | 65.63\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 9.00\% | 8.36\% | 7.34\% | 6.75\% | 21.56\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 3.52\% | 4.49\% | 5.64\% | 11.43\% | 11.97\% |
| 3.NPLs to shareholders equity (C6/A) | 62.11\% | 48.42\% | 49.53\% | 44.76\% | 229.29\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 8.79\% | 18.59\% | 44.37\% | 40.27\% | 73.85\% |
| 5.Provision against NPL to NPLs (C7/C6) | 84.56\% | 88.99\% | 148.81\% | 169.33\% | 55.49\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.06\% | 8.78\% | 8.95\% | 8.98\% | 5.56\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 5.08 | 4.99 | 3.16 | 2.75 | 7.24 |
| 3. Break up value per share (A/E1) | 54.87 | 54.57 | 50.28 | 49.65 | 12.81 |
| 4. Total deposit to total equity (B3/A) (times) | 9.88 | 8.94 | 8.79 | 8.74 | 15.22 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.98 | 4.91 | -8.00 | 0.76 | 0.75 |


| FIRST WOMEN BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 868,479 | 1,028,116 | 1,135,800 | 1,058,318 | 1,084,517 |
| 1.Share capital | 283,650 | 283,650 | 283,650 | 283,650 | 283,650 |
| 2.Reserves | 175,759 | 207,336 | 228,540 | 228,540 | 233,282 |
| 3.Un appropriated profit | 409,070 | 537,130 | 623,610 | 546,128 | 567,585 |
| 4.Others | 66,153 | 60,128 | $(32,767)$ | 35,049 | 21,504 |
| B.Total liabilities(B1 to B4) | 8,054,770 | 7,897,332 | 6,200,688 | 9,164,693 | 11,597,139 |
| 1.Bills payable | 62,057 | 193,321 | 101,993 | 89,020 | 102,182 |
| 2.Borrowings from financial institutions | 931,520 | 21,543 | 27,140 | 31,328 | 966,885 |
| 3.Deposits and other accounts | 7,061,193 | 7,682,468 | 5,939,308 | 8,756,793 | 10,195,214 |
| 4.Other/misc. liabilities | 0 | 0 | 132,247 | 287,552 | 332,858 |
| C.Total assets (C1 to C4 + C8 to C10) | 8,989,402 | 8,985,576 | 7,303,721 | 10,258,060 | 12,703,160 |
| 1.Cash and balances with treasury banks | 705,703 | 809,657 | 575,929 | 713,140 | 836,311 |
| 2.Balances with other banks | 301,056 | 384,792 | 400,761 | 586,849 | 600,228 |
| 3.Lending to financial institutions | 1,431,628 | 1,245,000 | 350,849 | 1,136,025 | 926,323 |
| 4.Investments | 3,137,533 | 3,159,640 | 2,264,088 | 4,097,423 | 3,430,251 |
| 5.Gross advances | 3,114,821 | 3,129,582 | 3,409,842 | 3,481,854 | 6,535,694 |
| 6.Advances-non-performing/classified | 47,503 | 85,282 | 105,512 | 207,633 | 430,232 |
| 7.Provision against advances | 48,572 | 66,075 | 105,512 | 207,633 | 227,554 |
| 8.Advances net of provision (C5-C7) | 3,066,249 | 3,063,507 | 3,304,330 | 3,274,221 | 6,308,140 |
| 9.Fixed assets | 153,060 | 148,686 | 174,833 | 203,972 | 188,248 |
| 10.Other/misc. assets | 194,173 | 174,294 | 232,931 | 246,430 | 413,659 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 722,410 | 685,346 | 736,103 | 896,476 | 1,374,548 |
| 2.Markup/interest expensed | 237,905 | 171,694 | 212,601 | 408,000 | 763,841 |
| 3.Net markup/interest income | 484,505 | 513,652 | 523,502 | 488,476 | 610,707 |
| 4.Provisions and write-offs | 5,583 | 18,065 | 50,153 | 179,549 | 76,899 |
| 5.Net markup/interest income after provisions | 478,922 | 495,587 | 473,349 | 308,927 | 533,808 |
| 6.Non-markup/interest income | 61,874 | 82,485 | 90,343 | 66,879 | 57,141 |
| 7.Non-markup/interest expenses | 284,312 | 339,650 | 373,249 | 462,060 | 536,272 |
| 8.Administrative expenses | 284,219 | 332,517 | 367,798 | 451,930 | 533,679 |
| 9.Profit/(loss) before taxation | 256,484 | 238,422 | 190,443 | $(86,254)$ | 54,677 |
| 10.Profit/(loss) after taxation | 165,910 | 157,887 | 106,020 | $(80,101)$ | 23,711 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 28,365 | 28,365 | 28,365 | 28,365 | 28,365 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(2,228,763)$ | 214,391 | $(930,303)$ | 2,108,232 | $(521,807)$ |
| 5.Commitments and contigencies | 532,835 | 198,418 | 202,048 | 226,087 | 201,272 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 67.07\% | 74.95\% | 71.12\% | 54.49\% | 44.43\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.39\% | 5.72\% | 7.17\% | 4.76\% | 4.81\% |
| 3.Return on equity (ROE) (D10/A) | 0.19 | 0.15 | 0.09 | -0.08 | 0.02 |
| 4.Return on assets (ROA) (D10/C) | 1.85\% | 1.76\% | 1.45\% | -0.78\% | 0.19\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.69\% | 0.92\% | 1.24\% | 0.65\% | 0.45\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 5.33\% | 5.52\% | 6.48\% | 3.01\% | 4.20\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 32.93\% | 25.05\% | 28.88\% | 45.51\% | 55.57\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.11 | 1.39 | 1.93 | -5.24 | 9.76 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 36.25\% | 44.23\% | 45.16\% | 47.96\% | 37.46\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 4.59 | 4.03 | 4.07 | 6.76 | 9.34 |
| 11.Earning per share (D10/E1) | 5.85 | 5.57 | 3.74 | -2.82 | 0.84 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 11.20\% | 13.29\% | 13.37\% | 12.67\% | 11.31\% |
| 2.Investment to total assets (C4/C) | 34.90\% | 35.16\% | 31.00\% | 39.94\% | 27.00\% |
| 3.Advances net of provisions to total assets (C8/C) | 34.11\% | 34.09\% | 45.24\% | 31.92\% | 49.66\% |
| 4.Deposits to total assets (B3/C) | 78.55\% | 85.50\% | 81.32\% | 85.37\% | 80.26\% |
| 5.Total liabilities to total assets (B/C) | 89.60\% | 87.89\% | 84.90\% | 89.34\% | 91.29\% |
| 6.Gross advances to deposits (C5/B3) | 44.11\% | 40.74\% | 57.41\% | 39.76\% | 64.11\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 38.97\% | 40.62\% | 57.15\% | 39.62\% | 58.55\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 1.53\% | 2.73\% | 3.09\% | 5.96\% | 6.58\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 3.48\% |
| 3.NPLs to shareholders equity (C6/A) | 5.47\% | 8.29\% | 9.29\% | 19.62\% | 39.67\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 11.49\% | 27.34\% | 47.53\% | 86.47\% | 33.79\% |
| 5.Provision against NPL to NPLs (C7/C6) | 102.25\% | 77.48\% | 100.00\% | 100.00\% | 52.89\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.66\% | 11.44\% | 15.55\% | 10.32\% | 8.54\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.61 | 0.19 | 0.18 | 0.21 | 0.19 |
| 3.Break up value per share (A/E1) | 30.62 | 36.25 | 40.04 | 37.31 | 38.23 |
| 4. Total deposit to total equity (B3/A) (times) | 8.13 | 7.47 | 5.23 | 8.27 | 9.40 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -13.43 | 1.36 | -8.77 | -26.32 | -22.01 |


| NATIONAL BANK OF PAKISTAN |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 53,044,649 | 69,270,631 | 81,367,002 | 94,791,919 | 10,740,123 |
| 1.Share capital | 7,090,712 | 8,154,319 | 8,969,751 | 10,763,702 | 6,982,550 |
| 2.Reserves | 13,879,260 | 15,772,124 | 19,941,047 | 22,681,707 | 1,380,010 |
| 3.Un appropriated profit | 32,074,677 | 45,344,188 | 52,456,204 | 61,346,510 | 2,377,563 |
| 4.Others | 28,909,469 | 47,067,023 | 21,092,216 | 24,764,459 | 339,868 |
| B.Total liabilities(B1 to B4) | $553,178,593$ | 645,855,939 | 715,299,108 | 824,676,384 | 143,672,434 |
| 1.Bills payable | 10,605,663 | 7,061,902 | 10,219,061 | 10,621,169 | 1,767,370 |
| 2.Borrowings from financial institutions | 11,704,079 | 10,886,063 | 40,458,926 | 45,278,138 | 5,829,296 |
| 3.Deposits and other accounts | 501,872,243 | 591,907,435 | 624,939,016 | 726,464,825 | 131,070,328 |
| 4.Other/misc. liabilities | 28,996,608 | 36,000,539 | 39,682,105 | 42,312,252 | 5,005,440 |
| C.Total assets (C1 to C4 + C8 to C10) | 635,132,711 | 762,193,593 | 817,758,326 | 944,232,762 | 154,752,425 |
| 1.Cash and balances with treasury banks | 78,625,227 | 94,873,249 | 106,503,756 | 115,827,868 | 12,780,806 |
| 2.Balances with other banks | 40,641,679 | 37,472,832 | 38,344,608 | 28,405,564 | 9,939,660 |
| 3.Lending to financial institutions | 23,012,732 | 21,464,600 | 17,128,032 | 19,587,176 | 10,511,855 |
| 4. Investments | 139,946,995 | 210,787,868 | 170,822,491 | 217,642,822 | 54,966,907 |
| 5.Gross advances | 348,370,458 | 375,090,202 | 457,828,029 | 530,862,393 | 58,046,309 |
| 6.Advances-non-performing/classified | 36,259,886 | 38,317,552 | 56,462 | 70,923 | 4,318,323 |
| 7.Provision against advances | 32,260,052 | 34,413,102 | 44,841,164 | 55,618,962 | 3,851,146 |
| 8.Advances net of provision (C5-C7) | 316,110,406 | 340,677,100 | 412,986,865 | 475,243,431 | 54,195,163 |
| 9.Fixed assets | 9,681,974 | 25,922,979 | 24,217,655 | 25,147,192 | 3,066,100 |
| 10.Other/misc. assets | 27,113,698 | 30,994,965 | 47,754,919 | 62,378,709 | 9,291,934 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 44,100,934 | 50,569,481 | 60,942,798 | 77,947,697 | 12,290,549 |
| 2.Markup/interest expensed | 13,947,218 | 16,940,011 | 23,884,768 | 39,489,649 | 6,606,474 |
| 3.Net markup/interest income | 30,153,716 | 33,629,470 | 37,058,030 | 38,458,048 | 5,684,075 |
| 4.Provisions and write-offs | 2,371,546 | 4,722,735 | 10,970,814 | 11,669,335 | 1,496,476 |
| 5.Net markup/interest income after provisions | 27,782,170 | 28,906,735 | 26,087,216 | 26,788,713 | 4,187,599 |
| 6.Non-markup/interest income | 12,162,892 | 13,544,845 | 16,415,862 | 19,025,357 | 2,475,030 |
| 7.Non-markup/interest expenses | 13,634,485 | 14,391,079 | 19,502,080 | 23,513,897 | 4,535,669 |
| 8.Administrative expenses | 13,443,441 | 14,205,911 | 18,171,198 | 22,571,470 | 4,460,804 |
| 9.Profit/(loss) before taxation | 26,310,577 | 28,060,501 | 23,000,998 | 22,300,173 | 2,126,960 |
| 10.Profit/(loss) after taxation | 17,022,346 | 19,033,773 | 15,458,590 | 18,211,846 | 1,649,588 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 709,071 | 815,432 | 896,975 | 1,076,370 | 698,255 |
| 2.Cash dividend | 0.40\% | 0.75\% | 65.00\% | 75.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.15\% | 0.10\% | 20.00\% | 25.00\% | 0.15\% |
| 4.Cash generated from operating activities | 10,176,913 | 78,804,419 | 2,532,681 | 45,451,673 | 41,257,569 |
| 5.Commitments and contigencies | 295,045,324 | 385,849,667 | 241,861,468 | 236,732,608 | 108,236,057 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 68.37\% | 66.50\% | 60.81\% | 49.34\% | 46.25\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.75\% | 4.41\% | 4.53\% | 4.07\% | 3.67\% |
| 3.Return on equity (ROE) (D10/A) | 0.32 | 0.27 | 0.19 | 0.19 | 0.15 |
| 4.Return on assets (ROA) (D10/C) | 2.68\% | 2.50\% | 1.89\% | 1.93\% | 1.07\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.92\% | 1.78\% | 2.01\% | 2.01\% | 1.60\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.37\% | 3.79\% | 3.19\% | 2.84\% | 2.71\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 31.63\% | 33.50\% | 39.19\% | 50.66\% | 53.75\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.51 | 0.51 | 0.79 | 1.01 | 2.10 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 24.23\% | 22.45\% | 25.21\% | 24.25\% | 30.72\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.11 | 1.05 | 1.11 | 1.19 | 1.80 |
| 11.Earning per share (D10/E1) | 24.01 | 23.34 | 17.23 | 16.92 | 2.36 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 18.78\% | 17.36\% | 17.71\% | 15.28\% | 14.68\% |
| 2.Investment to total assets (C4/C) | 22.03\% | 27.66\% | 20.89\% | 23.05\% | 35.52\% |
| 3.Advances net of provisions to total assets (C8/C) | 49.77\% | 44.70\% | 50.50\% | 50.33\% | 35.02\% |
| 4.Deposits to total assets (B3/C) | 79.02\% | 77.66\% | 76.42\% | 76.94\% | 84.70\% |
| 5.Total liabilities to total assets (B/C) | 87.10\% | 84.74\% | 87.47\% | 87.34\% | 92.84\% |
| 6.Gross advances to deposits (C5/B3) | 69.41\% | 63.37\% | 73.26\% | 73.07\% | 44.29\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 67.83\% | 62.23\% | 68.81\% | 68.79\% | 42.40\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 10.41\% | 10.22\% | 0.01\% | 0.01\% | 7.44\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | 10.48\% | 6.63\% |
| 3.NPLs to shareholders equity (C6/A) | 68.36\% | 55.32\% | 0.07\% | 0.07\% | 40.21\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 7.35\% | 13.72\% | 24.47\% | 20.98\% | 38.86\% |
| 5.Provision against NPL to NPLs (C7/C6) | 88.97\% | 89.81\% | 79,418.31\% | 78,421.61\% | 89.18\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.35\% | 9.09\% | 9.95\% | 10.04\% | 6.94\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 5.56 | 5.57 | 2.97 | 2.50 | 10.08 |
| 3. Break up value per share (A/E1) | 74.81 | 84.95 | 90.71 | 88.07 | 15.38 |
| 4. Total deposit to total equity (B3/A) (times) | 9.46 | 8.54 | 7.68 | 7.66 | 12.20 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.60 | 4.14 | 0.16 | 2.50 | 25.01 |


| THE BANK OF KHYBER |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,796,222 | 5,568,253 | 5,677,816 | 5,040,633 | 5,604,119 |
| 1.Share capital | 2,000,949 | 4,002,984 | 4,002,984 | 5,004,001 | 5,004,001 |
| 2.Reserves | 728,631 | 1,323,077 | 1,436,359 | 435,342 | 548,039 |
| 3.Un appropriated profit | 66,642 | 242,192 | 238,473 | $(398,710)$ | 52,079 |
| 4.Others | 204,686 | 307,977 | $(996,600)$ | 921,664 | 3,796,254 |
| B.Total liabilities(B1 to B4) | 24,182,304 | 23,863,487 | 26,657,773 | 32,848,273 | 41,393,930 |
| 1.Bills payable | 150,435 | 348,952 | 122,516 | 229,973 | 280,665 |
| 2.Borrowings from financial institutions | 4,325,809 | 1,321,396 | 910,691 | 5,147,036 | 2,894,759 |
| 3.Deposits and other accounts | 19,076,564 | 21,410,828 | 24,732,195 | 26,285,794 | 36,981,351 |
| 4.Other/misc. liabilities | 629,496 | 782,311 | 892,371 | 1,185,470 | 1,237,155 |
| C.Total assets (C1 to C4 + C8 to C10) | 27,183,212 | 29,739,717 | 31,338,989 | 38,810,570 | 50,794,303 |
| 1.Cash and balances with treasury banks | 1,574,531 | 1,364,853 | 1,557,715 | 1,542,102 | 5,079,720 |
| 2.Balances with other banks | 3,755,151 | 3,728,016 | 3,362,946 | 2,403,698 | 1,502,684 |
| 3.Lending to financial institutions | 2,493,430 | 2,858,000 | 2,282,494 | 1,810,846 | 2,562,093 |
| 4. Investments | 8,565,483 | 8,945,856 | 8,985,441 | 17,925,911 | 19,852,730 |
| 5.Gross advances | 11,108,715 | 12,174,026 | 14,925,119 | 14,820,746 | 21,272,033 |
| 6.Advances-non-performing/classified | 3,187,646 | 2,301,268 | 3,331,487 | 4,457,159 | 4,117,581 |
| 7.Provision against advances | 1,919,268 | 2,088,386 | 2,281,305 | 2,984,784 | 3,033,700 |
| 8.Advances net of provision (C5-C7) | 9,189,447 | 10,085,640 | 12,643,814 | 11,835,962 | 18,238,333 |
| 9. Fixed assets | 142,002 | 213,025 | 187,589 | 1,013,670 | 1,121,554 |
| 10.Other/misc. assets | 1,463,168 | 2,544,327 | 2,318,990 | 2,278,381 | 2,437,189 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,924,279 | 2,380,380 | 2,958,865 | 3,390,014 | 4,207,155 |
| 2.Markup/interest expensed | 1,304,742 | 1,845,360 | 1,897,816 | 2,390,388 | 2,925,066 |
| 3.Net markup/interest income | 619,537 | 535,020 | 1,061,049 | 999,626 | 1,282,089 |
| 4.Provisions and write-offs | 358,995 | 659,384 | 238,593 | 1,261,819 | 322,766 |
| 5.Net markup/interest income after provisions | 260,542 | $(124,364)$ | 822,456 | $(262,193)$ | 1,604,855 |
| 6.Non-markup/interest income | 306,677 | 745,552 | 339,755 | 383,702 | 59,677 |
| 7.Non-markup/interest expenses | 375,957 | 543,763 | 956,315 | 920,279 | 951,391 |
| 8.Administrative expenses | 372,129 | 522,723 | 654,869 | 719,453 | 943,680 |
| 9.Profit/(loss) before taxation | 203,469 | 91,014 | 205,896 | $(798,770)$ | 713,141 |
| 10.Profit/(loss) after taxation | 203,013 | 219,437 | 137,348 | $(637,183)$ | 563,486 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 200,095 | 400,298 | 400,298 | 500,400 | 500,400 |
| 2.Cash dividend | 0.00\% | 0.00\% | 25.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 2,745,400 | $(2,390,426)$ | 1,626,745 | 6,445,596 | 1,804,102 |
| 5.Commitments and contigencies | 4,420,004 | 4,641,163 | 5,208,484 | 6,966,342 | 7,560,301 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 32.20\% | 22.48\% | 35.86\% | 29.49\% | 30.47\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.28\% | 1.80\% | 3.39\% | 2.58\% | 2.52\% |
| 3.Return on equity (ROE) (D10/A) | 0.07 | 0.04 | 0.02 | -0.13 | 0.10 |
| 4.Return on assets (ROA) (D10/C) | 0.75\% | 0.74\% | 0.44\% | -1.64\% | 1.11\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.13\% | 2.51\% | 1.08\% | 0.99\% | 0.12\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 0.96\% | -0.42\% | 2.62\% | -0.68\% | 3.16\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 67.80\% | 77.52\% | 64.14\% | 70.51\% | 69.53\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.83 | 5.74 | 3.18 | -0.90 | 1.32 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 16.85\% | 17.40\% | 28.99\% | 24.39\% | 22.30\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.21 | 0.70 | 1.93 | 1.88 | 15.81 |
| 11.Earning per share (D10/E1) | 1.01 | 0.55 | 0.34 | -1.27 | 1.13 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 19.61\% | 17.12\% | 15.70\% | 10.17\% | 12.96\% |
| 2.Investment to total assets (C4/C) | 31.51\% | 30.08\% | 28.67\% | 46.19\% | 39.08\% |
| 3.Advances net of provisions to total assets (C8/C) | 33.81\% | 33.91\% | 40.35\% | 30.50\% | 35.91\% |
| 4.Deposits to total assets (B3/C) | 70.18\% | 71.99\% | 78.92\% | 67.73\% | 72.81\% |
| 5.Total liabilities to total assets (B/C) | 88.96\% | 80.24\% | 85.06\% | 84.64\% | 81.49\% |
| 6.Gross advances to deposits (C5/B3) | 58.23\% | 56.86\% | 60.35\% | 56.38\% | 57.52\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 47.47\% | 53.55\% | 58.20\% | 47.15\% | 53.35\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 28.70\% | 18.90\% | 22.32\% | 30.07\% | 19.36\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 14.26\% |
| 3.NPLs to shareholders equity (C6/A) | 114.00\% | 41.33\% | 58.68\% | 88.42\% | 73.47\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 18.70\% | 31.57\% | 10.46\% | 42.28\% | 10.64\% |
| 5.Provision against NPL to NPLs (C7/C6) | 60.21\% | 90.75\% | 68.48\% | 66.97\% | 73.68\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.29\% | 18.72\% | 18.12\% | 12.99\% | 11.03\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.58 | 0.83 | 0.92 | 1.38 | 1.35 |
| 3. Break up value per share (A/E1) | 13.97 | 13.91 | 14.18 | 10.07 | 11.20 |
| 4. Total deposit to total equity (B3/A) (times) | 6.82 | 3.85 | 4.36 | 5.21 | 6.60 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 13.52 | -10.89 | 11.84 | -10.12 | 3.20 |


| THE BANK OF PUNJAB |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 10,658,968 | 15,110,453 | 5,056,520 | 5,056,520 | 5,056,520 |
| 1.Share capital | 2,902,490 | 4,230,379 | 5,287,974 | 5,287,974 | 5,287,974 |
| 2.Reserves | 4,537,232 | 7,427,232 | 7,427,232 | 7,427,232 | 7,427,232 |
| 3.Un appropriated profit | 3,219,246 | 3,452,842 | $(7,658,686)$ | $(7,658,686)$ | $(7,658,686)$ |
| 4.Others | 5,466,746 | 3,885,341 | $(1,313,395)$ | $(1,313,395)$ | $(1,313,395)$ |
| B.Total liabilities(B1 to B4) | 148,729,423 | 215,978,401 | 182,165,995 | 182,165,995 | 182,165,995 |
| 1.Bills payable | 856,448 | 937,647 | 1,219,801 | 1,219,801 | 1,219,801 |
| 2. Borrowings from financial institutions | 6,989,424 | 17,842,915 | 12,278,773 | 12,278,773 | 12,278,773 |
| 3.Deposits and other accounts | 137,727,606 | 191,968,909 | 164,072,532 | 164,072,532 | 164,072,532 |
| 4.Other/misc. liabilities | 3,155,945 | 5,228,930 | 4,594,889 | 4,594,889 | 4,594,889 |
| C.Total assets (C1 to C4 + C8 to C10) | 164,855,137 | 234,974,195 | 185,909,120 | 185,909,120 | 185,909,120 |
| 1.Cash and balances with treasury banks | 14,054,859 | 14,210,302 | 10,685,057 | 10,685,057 | 10,685,057 |
| 2.Balances with other banks | 3,722,089 | 1,927,662 | 2,178,455 | 2,178,455 | 2,178,455 |
| 3.Lending to financial institutions | 11,846,823 | 2,450,000 | 633,333 | 633,333 | 633,333 |
| 4. Investments | 28,233,211 | 73,461,695 | 22,711,980 | 22,711,980 | 22,711,980 |
| 5.Gross advances | 102,470,720 | 136,530,003 | 153,226,251 | 153,226,251 | 153,226,251 |
| 6.Advances-non-performing/classified | 2,345,754 | 3,349,891 | 42,689,337 | 42,689,337 | 42,689,337 |
| 7.Provision against advances | 1,150,766 | 2,636,418 | 21,495,093 | 21,495,093 | 21,495,093 |
| 8.Advances net of provision (C5-C7) | 101,319,954 | 133,893,585 | 131,731,158 | 131,731,158 | 131,731,158 |
| 9. Fixed assets | 2,068,744 | 3,252,759 | 3,471,838 | 3,471,838 | 3,471,838 |
| 10.Other/misc. assets | 3,609,457 | 5,778,192 | 14,497,299 | 14,497,299 | 14,497,299 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 11,579,036 | 17,539,094 | 17,752,969 | 17,752,969 | 17,752,969 |
| 2.Markup/interest expensed | 7,508,795 | 13,939,877 | 16,614,000 | 16,614,000 | 16,614,000 |
| 3.Net markup/interest income | 4,070,241 | 3,599,217 | 1,138,969 | 1,138,969 | 1,138,969 |
| 4.Provisions and write-offs | 373,726 | 1,887,769 | 19,229,967 | 19,229,967 | 19,229,967 |
| 5.Net markup/interest income after provisions | 3,696,515 | 1,711,948 | $(18,090,998)$ | $(18,090,998)$ | $(18,090,998)$ |
| 6.Non-markup/interest income | 2,954,389 | 5,422,793 | 4,182,826 | 4,182,826 | 4,182,826 |
| 7.Non-markup/interest expenses | 1,880,183 | 2,289,019 | 2,924,734 | 2,924,734 | 2,924,734 |
| 8.Administrative expenses | 1,751,970 | 2,250,777 | 2,799,933 | 2,799,933 | 2,799,933 |
| 9.Profit/(loss) before taxation | 4,768,721 | 4,845,722 | $(16,832,906)$ | $(16,832,906)$ | $(16,832,906)$ |
| 10.Profit/(loss) after taxation | 3,804,255 | 4,445,619 | $(10,059,505)$ | $(10,059,505)$ | $(10,059,505)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 290,249 | 423,038 | 528,797 | 528,797 | 528,797 |
| 2.Cash dividend | 0.00\% | 0.00\% | - | - | 0.00\% |
| 3.Stock dividend/bonus shares | 0.33\% | 0.35\% | - | - | 0.00\% |
| 4.Cash generated from operating activities | 9,997,112 | 40,502,947 | $(48,385,008)$ | $(48,385,008)$ | $(48,385,008)$ |
| 5.Commitments and contigencies | 42,544,792 | 62,989,295 | 46,903,142 | 46,903,142 | 46,903,142 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 35.15\% | 20.52\% | 6.42\% | 6.42\% | 6.42\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.47\% | 1.53\% | 0.61\% | 0.61\% | 0.61\% |
| 3.Return on equity (ROE) (D10/A) | 0.36 | 0.29 | -1.99 | -1.99 | -1.99 |
| 4.Return on assets (ROA) (D10/C) | 2.31\% | 1.89\% | -5.41\% | -5.41\% | -5.41\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.79\% | 2.31\% | 2.25\% | 2.25\% | 2.25\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.24\% | 0.73\% | -9.73\% | -9.73\% | -9.73\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 64.85\% | 79.48\% | 93.58\% | 93.58\% | 93.58\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.37 | 0.46 | -0.17 | -0.17 | -0.17 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 12.94\% | 9.97\% | 13.33\% | 13.33\% | 13.33\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.59 | 0.42 | 0.67 | 0.67 | 0.67 |
| 11.Earning per share (D10/E1) | 13.11 | 10.51 | -19.02 | -19.02 | -19.02 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 10.78\% | 6.87\% | 6.92\% | 6.92\% | 6.92\% |
| 2.Investment to total assets (C4/C) | 17.13\% | 31.26\% | 12.22\% | 12.22\% | 12.22\% |
| 3.Advances net of provisions to total assets (C8/C) | 61.46\% | 56.98\% | 70.86\% | 70.86\% | 70.86\% |
| 4.Deposits to total assets (B3/C) | 83.54\% | 81.70\% | 88.25\% | 88.25\% | 88.25\% |
| 5.Total liabilities to total assets (B/C) | 90.22\% | 91.92\% | 97.99\% | 97.99\% | 97.99\% |
| 6.Gross advances to deposits (C5/B3) | 74.40\% | 71.12\% | 93.39\% | 93.39\% | 93.39\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 70.81\% | 65.07\% | 86.89\% | 86.89\% | 86.89\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 2.29\% | 2.45\% | 27.86\% | 27.86\% | 27.86\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 14.03\% |
| 3.NPLs to shareholders equity (C6/A) | 22.01\% | 22.17\% | 844.24\% | 844.24\% | 844.24\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 32.48\% | 71.60\% | 89.46\% | 89.46\% | 89.46\% |
| 5.Provision against NPL to NPLs (C7/C6) | 49.06\% | 78.70\% | 50.35\% | 50.35\% | 50.35\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 6.47\% | 6.43\% | 2.72\% | 2.72\% | 2.72\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 3.99 | 4.17 | 9.28 | 9.28 | 9.28 |
| 3. Break up value per share (A/E1) | 36.72 | 35.72 | 9.56 | 9.56 | 9.56 |
| 4.Total deposit to total equity (B3/A) (times) | 12.92 | 12.70 | 32.45 | 32.45 | 32.45 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 2.63 | 9.11 | 4.81 | 4.81 | 4.81 |


| Private Sector Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 248,727,756 | 335,558,244 | 385,359,458 | 444,129,604 | 425,814,184 |
| 1.Share capital | 116,470,445 | 182,923,895 | 210,865,136 | 250,825,234 | 269,992,746 |
| 2.Reserves | 80,152,008 | 92,324,287 | 116,709,912 | 127,537,440 | 153,516,028 |
| 3.Un appropriated profit | 52,105,303 | 60,310,062 | 57,784,410 | 65,766,930 | 2,305,410 |
| 4.Others | 28,915,088 | 54,306,190 | 41,246,518 | 49,970,978 | 37,133,478 |
| B.Total liabilities(B1 to B4) | 2,704,821,416 | 3,445,854,766 | 3,809,399,381 | 4,431,866,988 | 4,732,515,640 |
| 1.Bills payable | 43,585,396 | 69,288,789 | 52,687,992 | 55,027,087 | 55,626,229 |
| 2. Borrowings from financial institutions | 263,365,254 | 315,173,884 | 305,687,636 | 491,820,902 | 437,304,611 |
| 3.Deposits and other accounts | 2,272,570,838 | 2,909,973,436 | 3,244,927,861 | 3,667,789,764 | 4,041,426,121 |
| 4.Other/misc. liabilities | 125,299,928 | 151,418,657 | 206,095,892 | 217,229,235 | 198,158,679 |
| C.Total assets (C1 to C4 + C8 to C10) | 2,982,464,260 | 3,835,719,200 | 4,236,005,357 | 4,925,967,570 | 5,195,463,302 |
| 1.Cash and balances with treasury banks | 271,384,521 | 330,722,925 | 320,517,786 | 369,535,987 | 404,584,393 |
| 2.Balances with other banks | 99,080,645 | 80,978,851 | 103,115,398 | 116,590,148 | 120,716,595 |
| 3.Lending to financial institutions | 148,847,863 | 144,267,071 | 137,405,388 | 182,534,916 | 122,396,704 |
| 4.Investments | 557,690,877 | 936,617,336 | 845,773,291 | 1,374,670,414 | 1,650,082,715 |
| 5.Gross advances | 1,757,860,225 | 2,129,767,639 | 2,582,387,596 | 2,638,694,641 | 2,737,590,401 |
| 6.Advances-non-performing/classified | 92,699,106 | 128,088,718 | 184,544,581 | 222,271,186 | 343,277,081 |
| 7.Provision against advances | 61,943,716 | 95,687,146 | 145,648,689 | 194,915,393 | 247,464,081 |
| 8.Advances net of provision (C5-C7) | 1,695,916,509 | 2,034,080,493 | 2,436,738,907 | 2,443,779,248 | 2,490,126,320 |
| 9. Fixed assets | 68,804,788 | 133,328,851 | 154,423,798 | 176,476,618 | 156,313,741 |
| 10.Other/misc. assets | 140,739,057 | 175,723,673 | 238,030,789 | 262,380,239 | 251,242,834 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 211,613,148 | 287,468,766 | 370,761,372 | 458,148,526 | 468,261,433 |
| 2.Markup/interest expensed | 91,601,562 | 137,649,901 | 189,477,389 | 247,069,200 | 257,785,425 |
| 3.Net markup/interest income | 120,011,586 | 149,818,868 | 181,283,983 | 211,079,326 | 210,476,008 |
| 4.Provisions and write-offs | 12,284,598 | 46,568,286 | 67,875,442 | 76,501,736 | 65,994,578 |
| 5.Net markup/interest income after provisions | 108,176,864 | 104,770,698 | 113,412,163 | 134,577,590 | 147,661,088 |
| 6.Non-markup/interest income | 40,926,150 | 61,874,183 | 70,125,358 | 68,429,864 | 69,559,148 |
| 7.Non-markup/interest expenses | 67,886,719 | 95,778,014 | 125,060,096 | 139,439,745 | 135,071,291 |
| 8.Administrative expenses | 67,002,236 | 94,277,551 | 122,545,992 | 136,747,079 | 141,454,709 |
| 9.Profit/(loss) before taxation | 81,200,293 | 69,834,448 | 52,529,021 | 46,772,907 | 59,715,435 |
| 10.Profit/(loss) after taxation | 53,362,811 | 51,435,338 | 34,800,231 | 39,560,687 | 33,965,952 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 11,755,894 | 18,314,321 | 21,086,511 | 25,082,523 | 26,960,119 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 109,749,218 | 297,933,704 | 16,415,664 | 556,059,028 | 362,115,879 |
| 5.Commitments and contigencies | 1,435,687,891 | 2,228,515,711 | 1,847,899,393 | 2,263,706,100 | 2,437,290,625 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 56.71\% | 52.12\% | 48.90\% | 46.07\% | 44.95\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.02\% | 3.91\% | 4.28\% | 4.29\% | 4.05\% |
| 3.Return on equity (ROE) (D10/A) | 0.21 | 0.15 | 0.09 | 0.09 | 0.08 |
| 4.Return on assets (ROA) (D10/C) | 1.79\% | 1.34\% | 0.82\% | 0.80\% | 0.65\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.37\% | 1.61\% | 1.66\% | 1.39\% | 1.34\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.63\% | 2.73\% | 2.68\% | 2.73\% | 2.84\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 43.29\% | 47.88\% | 51.10\% | 53.93\% | 55.05\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.83 | 1.35 | 2.33 | 2.92 | 2.37 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 26.88\% | 27.42\% | 28.37\% | 26.48\% | 25.11\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.64 | 1.52 | 1.75 | 2.00 | 2.03 |
| 11.Earning per share (D10/E1) | 4.54 | 2.81 | 1.65 | 1.58 | 1.26 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 12.42\% | 10.73\% | 10.00\% | 9.87\% | 10.11\% |
| 2.Investment to total assets (C4/C) | 18.70\% | 24.42\% | 19.97\% | 27.91\% | 31.76\% |
| 3.Advances net of provisions to total assets (C8/C) | 56.86\% | 53.03\% | 57.52\% | 49.61\% | 47.93\% |
| 4.Deposits to total assets (B3/C) | 76.20\% | 75.87\% | 76.60\% | 74.46\% | 77.79\% |
| 5.Total liabilities to total assets (B/C) | 90.69\% | 89.84\% | 89.93\% | 89.97\% | 91.09\% |
| 6.Gross advances to deposits (C5/B3) | 77.35\% | 73.19\% | 79.58\% | 71.94\% | 67.74\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 69.32\% | 66.04\% | 72.73\% | 63.44\% | 61.12\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 5.27\% | 6.01\% | 7.15\% | 8.42\% | 12.54\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 25.24\% | 23.51\% | 20.83\% | 7.39\% | 9.04\% |
| 3.NPLs to shareholders equity (C6/A) | 37.27\% | 38.17\% | 47.89\% | 50.05\% | 80.62\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 19.83\% | 48.67\% | 46.60\% | 39.25\% | 26.67\% |
| 5.Provision against NPL to NPLs (C7/C6) | 66.82\% | 74.70\% | 78.92\% | 87.69\% | 72.09\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.34\% | 8.75\% | 9.10\% | 9.02\% | 8.20\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 5.77 | 6.64 | 4.80 | 5.10 | 5.72 |
| 3. Break up value per share (A/E1) | 21.16 | 18.32 | 18.28 | 17.71 | 15.79 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 9.14 | 8.67 | 8.42 | 8.26 | 9.49 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 2.06 | 5.79 | 0.47 | 14.06 | 10.66 |


| ALBARAKA (PAKISTAN) LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 119,732 | 2,811,700 | 4,051,584 | 3,487,571 | 6,883,176 |
| 1.Share capital | 250,533 | 3,000,000 | 4,500,000 | 4,500,000 | 8,935,200 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(130,801)$ | $(188,300)$ | $(448,416)$ | $(1,012,429)$ | $(2,052,024)$ |
| 4.Others | 2,239,942 | 1,007,855 | 17,255 | 6,045 | $(764,099)$ |
| B.Total liabilities(B1 to B4) | 88,624 | 5,121,920 | 12,468,548 | 16,268,834 | 54,644,587 |
| 1.Bills payable | 0 | 99,753 | 148,403 | 262,691 | 427,600 |
| 2.Borrowings from financial institutions | 0 | 68,908 | 725,000 | 20,000 | 2,756,892 |
| 3.Deposits and other accounts | 0 | 4,552,909 | 10,892,602 | 15,081,242 | 49,324,209 |
| 4.Other/misc. liabilities | 88,624 | 400,350 | 702,543 | 904,901 | 2,135,886 |
| C.Total assets (C1 to C4 + C8 to C10) | 2,448,298 | 8,941,475 | 16,537,387 | 19,762,450 | 60,763,664 |
| 1.Cash and balances with treasury banks | 34 | 991,301 | 909,378 | 1,337,892 | 4,460,257 |
| 2.Balances with other banks | 51,069 | 419,737 | 195,134 | 959,078 | 7,409,620 |
| 3.Lending to financial institutions | 1,597,947 | 1,350,000 | 320,000 | 1,600,000 | 80,000 |
| 4. Investments | 0 | 2,275,123 | 2,756,159 | 3,356,705 | 15,617,589 |
| 5.Gross advances | 32,906 | 2,623,663 | 7,788,664 | 9,760,212 | 28,820,378 |
| 6.Advances-non-performing/classified | 0 | 2,138 | 13,537 | 1,213,994 | 3,735,780 |
| 7.Provision against advances | 0 | 2,138 | 11,181 | 320,969 | 1,923,180 |
| 8.Advances net of provision (C5-C7) | 32,906 | 2,621,525 | 7,777,483 | 9,439,243 | 26,897,198 |
| $9 . F i x e d$ assets | 656,972 | 953,864 | 1,619,029 | 1,741,736 | 2,732,332 |
| 10.Other/misc. assets | 109,370 | 329,925 | 2,960,204 | 1,327,796 | 3,566,668 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 17,334 | 381,172 | 1,060,376 | 1,914,228 | 2,198,794 |
| 2.Markup/interest expensed | 0 | 125,011 | 598,062 | 1,234,890 | 1,658,608 |
| 3.Net markup/interest income | 17,334 | 256,161 | 462,314 | 679,338 | 540,186 |
| 4.Provisions and write-offs | 25,000 | 8,032 | 1,811 | 344,009 | 764,375 |
| 5.Net markup/interest income after provisions | $(7,666)$ | 248,129 | 464,125 | 335,329 | $(224,189)$ |
| 6.Non-markup/interest income | 0 | 63,763 | 95,111 | 301,855 | 247,021 |
| 7.Non-markup/interest expenses | 159,104 | 395,546 | 950,599 | 1,436,066 | 1,595,139 |
| 8.Administrative expenses | 159,104 | 395,539 | 949,634 | 1,410,569 | 1,508,590 |
| 9.Profit/(loss) before taxation | $(166,770)$ | $(83,654)$ | $(391,363)$ | $(798,882)$ | $(1,572,307)$ |
| 10.Profit/(loss) after taxation | $(108,735)$ | $(57,499)$ | $(260,116)$ | $(564,013)$ | $(1,039,595)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 25,053 | 300,000 | 450,000 | 450,000 | 893,520 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(1,811,720)$ | 2,457,242 | 406,132 | 2,173,889 | 8,797,050 |
| 5.Commitments and contigencies | 10,703 | 4,297,712 | 3,064,151 | 8,660,685 | 14,532,742 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 100.00\% | 67.20\% | 43.60\% | 35.49\% | 24.57\% |
| 2.Net markup/interest margin (D1-D2)/C | 0.71\% | 2.86\% | 2.80\% | 3.44\% | 0.89\% |
| 3.Return on equity (ROE) (D10/A) | -0.91 | -0.02 | -0.06 | -0.16 | -0.15 |
| 4.Return on assets (ROA) (D10/C) | -4.44\% | -0.64\% | -1.57\% | -2.85\% | -1.71\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.00\% | 0.71\% | 0.58\% | 1.53\% | 0.41\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -0.31\% | 2.78\% | 2.81\% | 1.70\% | -0.37\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 0.00\% | 32.80\% | 56.40\% | 64.51\% | 75.43\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.95 | -4.73 | -2.43 | -1.77 | -0.96 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 917.87\% | 88.90\% | 82.27\% | 64.80\% | 65.22\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | - | 6.20 | 9.98 | 4.67 | 6.11 |
| 11.Earning per share (D10/E1) | -4.34 | -0.19 | -0.58 | -1.25 | -1.16 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 2.09\% | 15.78\% | 6.68\% | 11.62\% | 19.53\% |
| 2.Investment to total assets (C4/C) | 0.00\% | 25.44\% | 16.67\% | 16.99\% | 25.70\% |
| 3.Advances net of provisions to total assets (C8/C) | 1.34\% | 29.32\% | 47.03\% | 47.76\% | 44.27\% |
| 4.Deposits to total assets (B3/C) | 0.00\% | 50.92\% | 65.87\% | 76.31\% | 81.17\% |
| 5.Total liabilities to total assets (B/C) | 3.62\% | 57.28\% | 75.40\% | 82.32\% | 89.93\% |
| 6.Gross advances to deposits (C5/B3) | - | 57.63\% | 71.50\% | 64.72\% | 58.43\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | - | 56.77\% | 67.04\% | 64.63\% | 55.34\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 0.08\% | 0.17\% | 12.44\% | 12.96\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 6.67\% |
| 3.NPLs to shareholders equity (C6/A) | 0.00\% | 0.08\% | 0.33\% | 34.81\% | 54.27\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | - | 375.68\% | 16.20\% | 107.18\% | 39.75\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | 100.00\% | 82.60\% | 26.44\% | 51.48\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 4.89\% | 31.45\% | 24.50\% | 17.65\% | 11.33\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.09 | 1.53 | 0.76 | 2.48 | 2.11 |
| 3. Break up value per share (A/E1) | 4.78 | 9.37 | 9.00 | 7.75 | 7.70 |
| 4.Total deposit to total equity (B3/A) (times) | 0.00 | 1.62 | 2.69 | 4.32 | 7.17 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 16.66 | -42.74 | -1.56 | $-3.85$ | -8.46 |


| ALLIED BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 16,229,647 | 18,408,391 | 20,805,117 | 25,891,278 | 31,166,452 |
| 1.Share capital | 4,488,642 | 5,386,370 | 6,463,644 | 7,110,008 | 7,821,009 |
| 2.Reserves | 6,133,209 | 6,050,713 | 5,804,776 | 6,582,845 | 7,516,910 |
| 3.Un appropriated profit | 5,607,796 | 6,971,308 | 8,536,697 | 12,198,425 | 15,828,533 |
| 4.Others | 1,458,106 | 1,469,851 | 1,550,497 | 4,068,700 | 4,808,405 |
| B.Total liabilities(B1 to B4) | 234,339,023 | 300,231,481 | 344,340,055 | 388,414,353 | 413,956,669 |
| 1.Bills payable | 2,278,007 | 3,494,384 | 2,952,490 | 3,162,429 | 4,118,791 |
| 2.Borrowings from financial institutions | 18,410,425 | 22,933,656 | 27,778,151 | 39,818,532 | 20,774,450 |
| 3.Deposits and other accounts | 206,031,324 | 263,972,382 | 297,475,321 | 328,875,037 | 371,284,268 |
| 4.Other/misc. liabilities | 7,619,267 | 9,831,059 | 16,134,093 | 16,558,355 | 17,779,160 |
| C.Total assets (C1 to C4 + C8 to C10) | 252,026,776 | 320,109,723 | 366,695,669 | 418,374,331 | 449,931,526 |
| 1.Cash and balances with treasury banks | 23,042,011 | 29,739,857 | 23,653,754 | 26,435,633 | 31,265,608 |
| 2.Balances with other banks | 1,703,011 | 668,449 | 2,096,779 | 1,280,443 | 579,555 |
| 3.Lending to financial institutions | 19,050,239 | 18,419,241 | 15,793,183 | 28,122,932 | 11,488,944 |
| 4.Investments | 46,953,241 | 83,958,463 | 82,646,595 | 94,789,492 | 121,173,409 |
| 5.Gross advances | 151,705,418 | 178,524,257 | 223,639,777 | 249,886,703 | 268,529,771 |
| 6.Advances-non-performing/classified | 10,478,589 | 11,354,923 | 13,771,895 | 16,281,178 | 18,688,166 |
| 7.Provision against advances | 7,671,784 | 10,116,977 | 10,667,769 | 12,542,665 | 15,430,262 |
| 8.Advances net of provision (C5-C7) | 144,033,634 | 168,407,280 | 212,972,008 | 237,344,038 | 253,099,509 |
| 9.Fixed assets | 6,445,111 | 7,548,628 | 11,134,436 | 12,446,748 | 15,359,742 |
| 10.Other/misc. assets | 10,799,529 | 11,367,805 | 18,398,914 | 17,955,045 | 16,964,759 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 17,215,507 | 21,201,422 | 30,570,540 | 41,121,503 | 44,992,696 |
| 2.Markup/interest expensed | 6,793,101 | 10,019,004 | 17,272,724 | 22,421,694 | 22,427,652 |
| 3.Net markup/interest income | 10,422,406 | 11,182,418 | 13,297,816 | 18,699,809 | 22,565,044 |
| 4.Provisions and write-offs | 704,871 | 2,714,842 | 3,156,001 | 4,497,604 | 4,083,385 |
| 5.Net markup/interest income after provisions | 9,717,535 | 8,467,576 | 10,141,815 | 14,202,205 | 18,481,659 |
| 6.Non-markup/interest income | 2,449,068 | 3,920,099 | 4,896,915 | 5,958,034 | 5,671,786 |
| 7.Non-markup/interest expenses | 5,505,509 | 6,434,599 | 8,917,790 | 9,624,119 | 11,810,339 |
| 8.Administrative expenses | 5,290,578 | 6,018,346 | 8,121,805 | 9,423,503 | 11,241,587 |
| 9.Profit/(loss) before taxation | 6,661,094 | 5,953,076 | 6,120,940 | 10,536,120 | 12,343,106 |
| 10.Profit/(loss) after taxation | 4,397,250 | 4,076,158 | 4,156,686 | 7,122,167 | 8,225,332 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 448,864 | 538,637 | 646,364 | 711,001 | 782,101 |
| 2.Cash dividend | 0.25\% | 0.15\% | 25.00\% | 40.00\% | 0.40\% |
| 3.Stock dividend/bonus shares | 0.20\% | 0.20\% | 10.00\% | 10.00\% | 0.10\% |
| 4.Cash generated from operating activities | 9,328,210 | 46,349,828 | 563,633 | 10,811,077 | 36,199,585 |
| 5.Commitments and contigencies | 63,338,135 | 117,080,646 | 126,060,778 | 11,586,667 | 108,128,287 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 60.54\% | 52.74\% | 43.50\% | 45.47\% | 50.15\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.14\% | 3.49\% | 3.63\% | 4.47\% | 5.02\% |
| 3.Return on equity (ROE) (D10/A) | 0.27 | 0.22 | 0.20 | 0.28 | 0.26 |
| 4.Return on assets (ROA) (D10/C) | 1.74\% | 1.27\% | 1.13\% | 1.70\% | 1.83\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.97\% | 1.22\% | 1.34\% | 1.42\% | 1.26\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.86\% | 2.65\% | 2.77\% | 3.39\% | 4.11\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 39.46\% | 47.26\% | 56.50\% | 54.53\% | 49.85\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.79 | 1.01 | 1.33 | 0.89 | 0.91 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 28.00\% | 25.61\% | 25.14\% | 20.44\% | 23.31\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.16 | 1.54 | 1.66 | 1.58 | 1.98 |
| 11.Earning per share (D10/E1) | 9.80 | 7.57 | 6.43 | 10.02 | 10.52 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 9.82\% | 9.50\% | 7.02\% | 6.62\% | 7.08\% |
| 2.Investment to total assets (C4/C) | 18.63\% | 26.23\% | 22.54\% | 22.66\% | 26.93\% |
| 3.Advances net of provisions to total assets (C8/C) | 57.15\% | 52.61\% | 58.08\% | 56.73\% | 56.25\% |
| 4.Deposits to total assets (B3/C) | 81.75\% | 82.46\% | 81.12\% | 78.61\% | 82.52\% |
| 5.Total liabilities to total assets (B/C) | 92.98\% | 93.79\% | 93.90\% | 92.84\% | 92.00\% |
| 6. Gross advances to deposits (C5/B3) | 73.63\% | 67.63\% | 75.18\% | 75.98\% | 72.32\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 67.59\% | 62.22\% | 68.76\% | 67.78\% | 68.49\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.91\% | 6.36\% | 6.16\% | 6.52\% | 6.96\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | 5.02\% | 5.75\% |
| 3.NPLs to shareholders equity (C6/A) | 64.56\% | 61.68\% | 66.19\% | 62.88\% | 59.96\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 9.19\% | 26.83\% | 29.58\% | 35.86\% | 26.46\% |
| 5.Provision against NPL to NPLs (C7/C6) | 73.21\% | 89.10\% | 77.46\% | 77.04\% | 82.57\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 6.44\% | 5.75\% | 5.67\% | 6.19\% | 6.93\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 3.90 | 6.36 | 6.06 | 0.45 | 3.47 |
| $3 . \mathrm{Break}$ up value per share (A/E1) | 36.16 | 34.18 | 32.19 | 36.42 | 39.85 |
| 4. Total deposit to total equity (B3/A) (times) | 12.69 | 14.34 | 14.30 | 12.70 | 11.91 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 2.12 | 11.37 | 0.14 | 1.52 | 4.40 |


| ASKARI BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 9,619,066 | 12,099,645 | 12,034,895 | 13,142,688 | 14,820,578 |
| 1.Share capital | 2,004,333 | 3,006,499 | 4,058,774 | 5,073,467 | 6,427,440 |
| 2.Reserves | 5,814,754 | 6,948,336 | 7,667,141 | 7,182,987 | 7,691,319 |
| 3.Un appropriated profit | 1,799,979 | 2,144,810 | 308,980 | 886,234 | 701,819 |
| 4.Others | 1,434,164 | 166,342 | 936,468 | 1,806,384 | 1,183,564 |
| B.Total liabilities(B1 to B4) | 154,980,358 | 169,905,898 | 193,219,775 | 239,378,374 | 298,740,410 |
| 1.Bills payable | 1,839,077 | 2,627,051 | 2,584,828 | 2,945,670 | 3,089,984 |
| 2.Borrowings from financial institutions | 14,964,087 | 17,553,525 | 15,190,148 | 19,300,163 | 25,554,777 |
| 3.Deposits and other accounts | 131,839,283 | 143,036,707 | 167,676,572 | 205,970,227 | 255,936,503 |
| 4.Other/misc. liabilities | 6,337,911 | 6,688,615 | 7,768,227 | 11,162,314 | 14,159,146 |
| C.Total assets (C1 to C4 + C8 to C10) | 166,033,588 | 182,171,885 | 206,191,138 | 254,327,446 | 314,744,552 |
| 1.Cash and balances with treasury banks | 14,879,230 | 13,356,055 | 16,029,635 | 19,385,843 | 22,565,188 |
| 2.Balances with other banks | 7,333,002 | 3,497,054 | 3,954,814 | 8,364,261 | 3,784,862 |
| 3.Lending to financial institutions | 8,392,950 | 14,444,143 | 4,479,754 | 4,614,059 | 9,172,186 |
| 4. Investments | 28,625,915 | 39,431,005 | 35,677,755 | 67,046,033 | 102,259,757 |
| 5.Gross advances | 102,724,879 | 108,188,767 | 139,830,973 | 147,628,343 | 168,435,763 |
| 6.Advances-non-performing/classified | 3,656,297 | 6,907,591 | 11,689,417 | 17,725,451 | 21,598,648 |
| 7.Provision against advances | 3,545,507 | 7,408,605 | 11,012,731 | 12,593,844 | 15,651,626 |
| 8.Advances net of provision (C5-C7) | 99,179,372 | 100,780,162 | 128,818,242 | 135,034,499 | 152,784,137 |
| 9. Fixed assets | 3,810,331 | 5,128,428 | 8,266,458 | 9,846,440 | 9,987,963 |
| 10.Other/misc. assets | 3,812,788 | 5,535,038 | 8,964,480 | 10,036,311 | 14,190,459 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 12,596,921 | 15,143,241 | 18,393,313 | 22,661,754 | 27,952,162 |
| 2.Markup/interest expensed | 6,977,313 | 8,685,624 | 10,650,719 | 13,629,096 | 17,936,616 |
| 3.Net markup/interest income | 5,619,608 | 6,457,617 | 7,742,594 | 9,032,658 | 10,015,546 |
| 4.Provisions and write-offs | 1,128,513 | 3,921,741 | 4,072,597 | 2,914,893 | 3,064,382 |
| 5.Net markup/interest income after provisions | 4,491,095 | 2,535,876 | 3,669,997 | 6,117,765 | 6,951,164 |
| 6.Non-markup/interest income | 2,139,254 | 4,565,496 | 2,707,000 | 2,554,701 | 2,177,043 |
| 7.Non-markup/interest expenses | 3,283,494 | 4,801,587 | 5,915,615 | 7,030,225 | 7,855,071 |
| 8.Administrative expenses | 3,277,353 | 4,789,536 | 5,904,169 | 6,995,857 | 7,812,618 |
| 9.Profit/(loss) before taxation | 3,346,855 | 2,299,785 | 461,382 | 1,642,241 | 1,273,136 |
| 10.Profit/(loss) after taxation | 2,249,974 | 2,681,012 | 386,225 | 1,107,793 | 943,177 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 200,433 | 300,650 | 405,877 | 507,347 | 642,744 |
| 2.Cash dividend | 0.10\% | 0.15\% | 0.00\% | 0.00\% | - |
| 3.Stock dividend/bonus shares | 0.50\% | 0.35\% | 25.00\% | 20.00\% | 0.10\% |
| 4.Cash generated from operating activities | 8,356,026 | 8,370,382 | 2,596,563 | 36,409,130 | 35,810,016 |
| 5.Commitments and contigencies | 112,195,415 | 145,064,726 | 202,238,722 | 106,574,473 | 196,716,932 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 44.61\% | 42.64\% | 42.09\% | 39.86\% | 35.83\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.38\% | 3.54\% | 3.76\% | 3.55\% | 3.18\% |
| 3.Return on equity (ROE) (D10/A) | 0.23 | 0.22 | 0.03 | 0.08 | 0.06 |
| 4.Return on assets (ROA) (D10/C) | 1.36\% | 1.47\% | 0.19\% | 0.44\% | 0.30\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.29\% | 2.51\% | 1.31\% | 1.00\% | 0.69\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.70\% | 1.39\% | 1.78\% | 2.41\% | 2.21\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 55.39\% | 57.36\% | 57.91\% | 60.14\% | 64.17\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.98 | 2.08 | 12.80 | 4.26 | 6.14 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 22.28\% | 24.36\% | 28.04\% | 27.88\% | 26.07\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.53 | 1.05 | 2.18 | 2.74 | 3.59 |
| 11.Earning per share (D10/E1) | 11.23 | 8.92 | 0.95 | 2.18 | 1.47 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 13.38\% | 9.25\% | 9.69\% | 10.91\% | 8.37\% |
| 2.Investment to total assets (C4/C) | 17.24\% | 21.64\% | 17.30\% | 26.36\% | 32.49\% |
| 3.Advances net of provisions to total assets (C8/C) | 59.73\% | 55.32\% | 62.48\% | 53.09\% | 48.54\% |
| 4.Deposits to total assets (B3/C) | 79.41\% | 78.52\% | 81.32\% | 80.99\% | 81.32\% |
| 5.Total liabilities to total assets (B/C) | 93.34\% | 93.27\% | 93.71\% | 94.12\% | 94.92\% |
| 6.Gross advances to deposits (C5/B3) | 77.92\% | 75.64\% | 83.39\% | 71.67\% | 65.81\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 69.97\% | 67.37\% | 76.47\% | 65.53\% | 59.84\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 3.56\% | 6.38\% | 8.36\% | 12.01\% | 12.82\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 9.29\% |
| 3.NPLs to shareholders equity (C6/A) | 38.01\% | 57.09\% | 97.13\% | 134.87\% | 145.73\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 31.83\% | 52.93\% | 36.98\% | 23.15\% | 19.58\% |
| 5.Provision against NPL to NPLs (C7/C6) | 96.97\% | 107.25\% | 94.21\% | 71.05\% | 72.47\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 5.79\% | 6.64\% | 5.84\% | 5.17\% | 4.71\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 11.66 | 11.99 | 16.80 | 8.11 | 13.27 |
| 3. Break up value per share (A/E1) | 47.99 | 40.24 | 29.65 | 25.90 | 23.06 |
| 4. Total deposit to total equity (B3/A) (times) | 13.71 | 11.82 | 13.93 | 15.67 | 17.27 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 3.71 | 3.12 | 6.72 | 32.87 | 37.97 |


| ATLAS BANK LTD |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 3,116,083 | 5,260,126 | 4,249,567 | 2,554,008 | $(149,218)$ |
| 1.Share capital | 3,125,916 | 5,001,466 | 5,001,466 | 5,001,466 | 5,001,466 |
| 2.Reserves | 2,494 | 580,031 | 580,031 | 587,581 | 580,031 |
| 3.Un appropriated profit | $(12,327)$ | $(321,371)$ | $(1,331,930)$ | $(3,035,039)$ | $(5,730,715)$ |
| 4.Others | $(117,793)$ | $(75,886)$ | $(592,623)$ | $(71,948)$ | $(68,708)$ |
| B.Total liabilities(B1 to B4) | 14,022,296 | 17,800,021 | 25,310,083 | 28,387,446 | 26,060,141 |
| 1.Bills payable | 50,158 | 288,907 | 255,742 | 265,875 | 202,966 |
| 2.Borrowings from financial institutions | 4,025,949 | 1,304,616 | 5,323,425 | 943,114 | 5,885,030 |
| 3.Deposits and other accounts | 8,842,946 | 15,322,671 | 18,646,412 | 26,173,680 | 19,312,589 |
| 4.Other/misc. liabilities | 1,103,243 | 883,827 | 1,084,504 | 1,004,777 | 659,556 |
| C.Total assets (C1 to C4 + C8 to C10) | 17,020,586 | 22,984,261 | 28,967,027 | 30,869,506 | 25,842,215 |
| 1.Cash and balances with treasury banks | 601,079 | 1,501,334 | 1,617,825 | 1,577,093 | 1,472,051 |
| 2.Balances with other banks | 191,742 | 215,318 | 51,449 | 97,691 | 22,794 |
| 3.Lending to financial institutions | 3,500,844 | 4,427,824 | 114,000 | 838,438 | 0 |
| 4.Investments | 3,645,195 | 5,566,841 | 2,990,906 | 4,763,388 | 4,017,964 |
| 5.Gross advances | 8,199,113 | 9,723,028 | 21,313,936 | 20,441,926 | 18,639,047 |
| 6.Advances-non-performing/classified | 493,910 | 775,190 | 759,245 | 1,220,436 | 6,086,830 |
| 7.Provision against advances | 365,327 | 480,517 | 764,067 | 1,221,998 | 2,673,397 |
| 8.Advances net of provision (C5-C7) | 7,833,786 | 9,242,511 | 20,549,869 | 19,219,928 | 15,965,650 |
| 9. Fixed assets | 301,401 | 818,713 | 1,255,567 | 1,138,909 | 988,960 |
| 10.Other/misc. assets | 946,539 | 1,211,720 | 2,387,411 | 3,234,059 | 3,374,796 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 892,583 | 1,338,459 | 2,975,768 | 3,387,928 | 2,618,469 |
| 2.Markup/interest expensed | 763,083 | 1,294,428 | 2,421,154 | 3,189,326 | 2,545,410 |
| 3.Net markup/interest income | 129,500 | 44,031 | 554,614 | 198,602 | 73,059 |
| 4.Provisions and write-offs | 58,195 | 271,458 | 353,543 | 912,815 | 1,631,268 |
| 5.Net markup/interest income after provisions | 71,305 | $(227,427)$ | 201,071 | $(714,213)$ | $(1,558,209)$ |
| 6.Non-markup/interest income | 96,588 | 346,786 | 245,152 | 49,168 | $(1,489,381)$ |
| 7.Non-markup/interest expenses | 308,729 | 668,923 | 2,040,433 | 2,062,038 | 1,836,588 |
| 8.Administrative expenses | 308,205 | 665,546 | 1,864,887 | 1,894,233 | 1,486,646 |
| 9.Profit/(loss) before taxation | $(140,836)$ | $(549,564)$ | $(1,594,210)$ | $(2,727,083)$ | $(3,325,969)$ |
| 10.Profit/(loss) after taxation | 8,682 | $(309,044)$ | $(1,010,559)$ | $(1,703,109)$ | $(2,695,676)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 312,592 | 500,147 | 500,147 | 500,147 | 500,147 |
| 2.Cash dividend | 0.00\% | 0.00\% | 20.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 251,781 | 1,301,267 | $(1,300,475)$ | 1,409,916 | $(880,780)$ |
| 5.Commitments and contigencies | 1,867,923 | 5,859,936 | 9,031,919 | 11,586,667 | 4,989,009 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 14.51\% | 3.29\% | 18.64\% | 5.86\% | 2.79\% |
| 2.Net markup/interest margin (D1-D2)/C | 0.76\% | 0.19\% | 1.91\% | 0.64\% | 0.28\% |
| 3.Return on equity (ROE) (D10/A) | 0.00 | -0.06 | -0.24 | -0.67 | 18.07 |
| 4.Return on assets (ROA) (D10/C) | 0.05\% | -1.34\% | -3.49\% | -5.52\% | -10.43\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.57\% | 1.51\% | 0.85\% | 0.16\% | -5.76\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 0.42\% | -0.99\% | 0.69\% | -2.31\% | -6.03\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 85.49\% | 96.71\% | 81.36\% | 94.14\% | 97.21\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -2.19 | -1.21 | -1.17 | -0.69 | -0.45 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 31.21\% | 39.69\% | 63.35\% | 59.99\% | 162.66\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 3.19 | 1.92 | 7.61 | 38.53 | -1.00 |
| 11.Earning per share (D10/E1) | 0.03 | -0.62 | -2.02 | -3.41 | -5.39 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 4.66\% | 7.47\% | 5.76\% | 5.43\% | 5.78\% |
| 2.Investment to total assets (C4/C) | 21.42\% | 24.22\% | 10.33\% | 15.43\% | 15.55\% |
| 3.Advances net of provisions to total assets (C8/C) | 46.03\% | 40.21\% | 70.94\% | 62.26\% | 61.78\% |
| 4.Deposits to total assets (B3/C) | 51.95\% | 66.67\% | 64.37\% | 84.79\% | 74.73\% |
| 5.Total liabilities to total assets (B/C) | 82.38\% | 77.44\% | 87.38\% | 91.96\% | 100.84\% |
| 6.Gross advances to deposits (C5/B3) | 92.72\% | 63.46\% | 114.31\% | 78.10\% | 96.51\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 63.71\% | 58.48\% | 88.92\% | 75.38\% | 73.97\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.02\% | 7.97\% | 3.56\% | 5.97\% | 32.66\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 14.34\% |
| 3.NPLs to shareholders equity (C6/A) | 15.85\% | 14.74\% | 17.87\% | 47.79\% | -4,079.15\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 15.93\% | 56.49\% | 46.27\% | 74.70\% | 61.02\% |
| 5.Provision against NPL to NPLs (C7/C6) | 73.97\% | 61.99\% | 100.64\% | 100.13\% | 43.92\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 18.31\% | 22.89\% | 14.67\% | 8.27\% | -0.58\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.60 | 1.11 | 2.13 | 4.54 | -33.43 |
| 3. Break up value per share (A/E1) | 9.97 | 10.52 | 8.50 | 5.11 | -0.30 |
| 4.Total deposit to total equity (B3/A) (times) | 2.84 | 2.91 | 4.39 | 10.25 | -129.43 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 29.00 | -4.21 | 1.29 | -0.83 | 0.33 |


| ANK AL-HABIB LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 6,186,336 | 8,013,757 | 9,967,204 | 12,286,874 | 14,706,382 |
| 1.Share capital | 2,629,334 | 3,681,068 | 4,785,388 | 6,101,370 | 7,321,643 |
| 2.Reserves | 2,082,561 | 2,527,949 | 3,062,830 | 3,664,925 | 4,392,264 |
| 3.Un appropriated profit | 1,474,441 | 1,804,740 | 2,118,986 | 2,520,579 | 2,992,475 |
| 4.Others | 336,056 | 311,561 | 1,665,205 | 1,818,084 | 1,359,729 |
| B.Total liabilities(B1 to B4) | 108,475,645 | 132,908,956 | 165,690,582 | 235,701,642 | 285,486,350 |
| 1.Bills payable | 1,390,913 | 2,394,482 | 2,232,334 | 3,187,383 | 2,989,989 |
| 2.Borrowings from financial institutions | 10,788,554 | 9,826,525 | 12,369,743 | 33,517,109 | 22,579,348 |
| 3.Deposits and other accounts | 91,419,963 | 114,818,855 | 144,389,563 | 189,280,062 | 249,774,212 |
| 4.Other/misc. liabilities | 4,876,215 | 5,869,094 | 6,698,942 | 9,717,088 | 10,142,801 |
| C.Total assets (C1 to C4 + C8 to C10) | 114,998,037 | 141,234,274 | 177,322,991 | 249,806,600 | 301,552,461 |
| 1.Cash and balances with treasury banks | 9,346,431 | 13,766,500 | 11,936,275 | 14,377,589 | 19,000,978 |
| 2.Balances with other banks | 1,232,902 | 604,742 | 3,621,152 | 4,626,726 | 2,132,403 |
| 3.Lending to financial institutions | 6,578,800 | 4,112,429 | 295,396 | 0 | 1,139,268 |
| 4.Investments | 21,023,254 | 35,287,080 | 48,234,497 | 111,017,701 | 137,167,680 |
| 5.Gross advances | 71,036,205 | 79,446,698 | 101,402,372 | 108,373,012 | 129,083,545 |
| 6.Advances-non-performing/classified | 388,263 | 216,628 | 862,550 | 2,067,656 | 2,943,863 |
| 7.Provision against advances | 240,244 | 222,318 | 1,205,376 | 2,387,693 | 3,310,481 |
| 8.Advances net of provision (C5-C7) | 70,795,961 | 79,224,380 | 100,196,996 | 105,985,319 | 125,773,064 |
| 9.Fixed assets | 3,910,067 | 5,786,287 | 9,166,020 | 9,561,955 | 10,213,390 |
| 10.Other/misc. assets | 2,110,622 | 2,452,856 | 3,872,655 | 4,237,310 | 6,125,678 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 7,857,745 | 9,945,872 | 14,586,841 | 22,120,105 | 27,475,443 |
| 2.Markup/interest expensed | 4,078,200 | 5,764,757 | 8,004,294 | 13,053,137 | 16,678,554 |
| 3.Net markup/interest income | 3,779,545 | 4,181,115 | 6,582,547 | 9,066,968 | 10,796,889 |
| 4.Provisions and write-offs | 20,959 | 93,266 | 1,149,345 | 1,183,026 | 946,296 |
| 5.Net markup/interest income after provisions | 3,758,586 | 4,087,849 | 5,433,202 | 7,883,942 | 9,850,593 |
| 6.Non-markup/interest income | 1,363,244 | 2,130,824 | 2,416,304 | 1,836,082 | 2,129,546 |
| 7.Non-markup/interest expenses | 2,432,449 | 3,166,446 | 4,374,426 | 5,207,953 | 6,323,928 |
| 8.Administrative expenses | 2,432,395 | 3,166,045 | 4,306,759 | 5,045,731 | 6,162,449 |
| 9.Profit/(loss) before taxation | 2,689,381 | 3,052,227 | 3,578,532 | 4,512,071 | 5,656,211 |
| 10.Profit/(loss) after taxation | 1,760,992 | 2,211,333 | 2,425,016 | 2,856,294 | 3,602,161 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 262,933 | 368,107 | 478,538 | 610,137 | 732,164 |
| 2.Cash dividend | 0.15\% | 0.15\% | 12.50\% | 20.00\% | 0.20\% |
| 3.Stock dividend/bonus shares | 0.20\% | 0.30\% | 27.50\% | 20.00\% | 0.20\% |
| 4.Cash generated from operating activities | 4,202,822 | 20,066,569 | 16,856,703 | 65,727,310 | 30,018,943 |
| 5.Commitments and contigencies | 4,160,867 | 61,774,447 | 59,797,421 | 63,417,914 | 60,004,910 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 48.10\% | 42.04\% | 45.13\% | 40.99\% | 39.30\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.29\% | 2.96\% | 3.71\% | 3.63\% | 3.58\% |
| 3.Return on equity (ROE) (D10/A) | 0.28 | 0.28 | 0.24 | 0.23 | 0.24 |
| 4.Return on assets (ROA) (D10/C) | 1.53\% | 1.57\% | 1.37\% | 1.14\% | 1.19\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.19\% | 1.51\% | 1.36\% | 0.74\% | 0.71\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.27\% | 2.89\% | 3.06\% | 3.16\% | 3.27\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 51.90\% | 57.96\% | 54.87\% | 59.01\% | 60.70\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.90 | 1.04 | 1.20 | 1.12 | 1.09 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 26.38\% | 26.22\% | 25.73\% | 21.74\% | 21.36\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.78 | 1.49 | 1.78 | 2.75 | 2.89 |
| 11.Earning per share (D10/E1) | 6.70 | 6.01 | 5.07 | 4.68 | 4.92 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 9.20\% | 10.18\% | 8.77\% | 7.61\% | 7.01\% |
| 2. Investment to total assets (C4/C) | 18.28\% | 24.98\% | 27.20\% | 44.44\% | 45.49\% |
| 3.Advances net of provisions to total assets (C8/C) | 61.56\% | 56.09\% | 56.51\% | 42.43\% | 41.71\% |
| 4.Deposits to total assets (B3/C) | 79.50\% | 81.30\% | 81.43\% | 75.77\% | 82.83\% |
| 5.Total liabilities to total assets (B/C) | 94.33\% | 94.11\% | 93.44\% | 94.35\% | 94.67\% |
| 6.Gross advances to deposits (C5/B3) | 77.70\% | 69.19\% | 70.23\% | 57.26\% | 51.68\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 69.50\% | 63.74\% | 64.69\% | 48.64\% | 47.40\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.55\% | 0.27\% | 0.85\% | 1.91\% | 2.28\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 2.56\% |
| 3.NPLs to shareholders equity (C6/A) | 6.28\% | 2.70\% | 8.65\% | 16.83\% | 20.02\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 8.72\% | 41.95\% | 95.35\% | 49.55\% | 28.58\% |
| 5.Provision against NPL to NPLs (C7/C6) | 61.88\% | 102.63\% | 139.75\% | 115.48\% | 112.45\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 5.38\% | 5.67\% | 5.62\% | 4.92\% | 4.88\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.67 | 7.71 | 6.00 | 5.16 | 4.08 |
| 3.Break up value per share (A/E1) | 23.53 | 21.77 | 20.83 | 20.14 | 20.09 |
| 4. Total deposit to total equity (B3/A) (times) | 14.78 | 14.33 | 14.49 | 15.41 | 16.98 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 2.39 | 9.07 | 6.95 | 23.01 | 8.33 |


| ANK ALFALAH LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 10,572,605 | 13,766,673 | 14,608,523 | 19,770,260 | 19,726,556 |
| 1.Share capital | 5,000,000 | 6,500,000 | 7,995,000 | 13,491,563 | 13,491,563 |
| 2.Reserves | 2,749,533 | 2,414,833 | 3,166,056 | 3,587,969 | 3,819,133 |
| 3.Un appropriated profit | 2,823,072 | 4,851,840 | 3,447,467 | 2,690,728 | 2,415,860 |
| 4.Others | 1,669,340 | 2,453,171 | 2,436,216 | 2,363,160 | 2,578,988 |
| B.Total liabilities(B1 to B4) | 263,443,596 | 312,675,308 | 331,946,025 | 366,936,635 | 389,178,295 |
| 1.Bills payable | 3,091,135 | 4,138,243 | 3,452,031 | 3,766,144 | 4,521,533 |
| 2.Borrowings from financial institutions | 8,394,130 | 21,230,697 | 13,690,222 | 20,653,921 | 13,700,124 |
| 3.Deposits and other accounts | 239,509,391 | 273,173,841 | 300,732,858 | 324,759,752 | 354,015,311 |
| 4.Other/misc. liabilities | 12,448,940 | 14,132,527 | 14,070,914 | 17,756,818 | 16,941,327 |
| C.Total assets (C1 to C4 + C8 to C10) | 275,685,541 | 328,895,152 | 348,990,764 | 389,070,055 | 411,483,839 |
| 1.Cash and balances with treasury banks | 27,859,360 | 29,436,378 | 32,687,335 | 35,056,012 | 41,197,841 |
| 2.Balances with other banks | 12,731,952 | 18,380,738 | 21,581,043 | 22,722,639 | 16,179,255 |
| 3.Lending to financial institutions | 12,456,653 | 3,452,059 | 3,315,500 | 14,947,435 | 6,497,556 |
| 4. Investments | 56,502,210 | 88,491,564 | 75,973,238 | 99,159,957 | 113,425,861 |
| 5.Gross advances | 152,235,781 | 175,678,810 | 197,931,671 | 197,403,168 | 218,431,853 |
| 6.Advances-non-performing/classified | 2,308,668 | 4,705,085 | 0 | 0 | 18,320,022 |
| 7.Provision against advances | 2,236,456 | 4,479,818 | 6,140,683 | 9,360,730 | 11,279,307 |
| 8.Advances net of provision (C5-C7) | 149,999,325 | 171,198,992 | 191,790,988 | 188,042,438 | 207,152,546 |
| 9.Fixed assets | 10,502,990 | 11,922,324 | 13,773,293 | 14,492,194 | 14,204,555 |
| 10.Other/misc. assets | 5,633,051 | 6,013,097 | 9,869,367 | 14,649,380 | 12,826,225 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 21,191,470 | 25,783,871 | 30,966,638 | 35,561,312 | 37,530,256 |
| 2.Markup/interest expensed | 15,232,886 | 16,620,963 | 20,494,355 | 24,654,180 | 23,855,448 |
| 3.Net markup/interest income | 5,958,584 | 9,162,908 | 10,472,283 | 10,907,132 | 13,674,808 |
| 4.Provisions and write-offs | 699,227 | 2,376,711 | 3,543,357 | 4,071,527 | 4,260,383 |
| 5.Net markup/interest income after provisions | 5,259,357 | 6,786,197 | 6,928,926 | 6,835,605 | 9,414,425 |
| 6.Non-markup/interest income | 3,224,639 | 6,038,466 | 4,822,924 | 5,182,253 | 14,122,586 |
| 7.Non-markup/interest expenses | 5,918,051 | 8,289,111 | 9,957,130 | 11,001,542 | 1,368,745 |
| 8.Administrative expenses | 5,874,745 | 8,272,587 | 9,805,790 | 10,923,507 | 12,578,080 |
| 9.Profit/(loss) before taxation | 2,565,945 | 4,535,552 | 1,794,720 | 1,016,316 | 1,368,745 |
| 10.Profit/(loss) after taxation | 1,762,691 | 3,130,229 | 1,301,301 | 897,035 | 968,452 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 650,000 | 650,000 | 799,500 | 1,349,156 | 1,349,156 |
| 2.Cash dividend | 0.00\% | 0.15\% | 50.00\% | 8.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.30\% | 0.30\% | 12.50\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 7,852,362 | 39,645,325 | 2,499,606 | 19,945,927 | 18,112,043 |
| 5.Commitments and contigencies | 81,299,671 | 124,896,380 | 121,702,262 | 159,052,924 | 179,210,913 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 28.12\% | 35.54\% | 33.82\% | 30.67\% | 36.44\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.16\% | 2.79\% | 3.00\% | 2.80\% | 3.32\% |
| 3.Return on equity (ROE) (D10/A) | 0.17 | 0.23 | 0.09 | 0.05 | 0.05 |
| 4.Return on assets (ROA) (D10/C) | 0.64\% | 0.95\% | 0.37\% | 0.23\% | 0.24\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.17\% | 1.84\% | 1.38\% | 1.33\% | 3.43\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.91\% | 2.06\% | 1.99\% | 1.76\% | 2.29\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 71.88\% | 64.46\% | 66.18\% | 69.33\% | 63.56\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 2.29 | 1.82 | 5.46 | 10.75 | 9.19 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 24.24\% | 26.05\% | 27.82\% | 27.00\% | 2.65\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.82 | 1.37 | 2.03 | 2.11 | 0.89 |
| 11.Earning per share (D10/E1) | 2.71 | 4.82 | 1.63 | 0.66 | 0.72 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 14.72\% | 14.54\% | 15.55\% | 14.85\% | 13.94\% |
| 2.Investment to total assets (C4/C) | 20.50\% | 26.91\% | 21.77\% | 25.49\% | 27.57\% |
| 3.Advances net of provisions to total assets (C8/C) | 54.41\% | 52.05\% | 54.96\% | 48.33\% | 50.34\% |
| 4.Deposits to total assets (B3/C) | 86.88\% | 83.06\% | 86.17\% | 83.47\% | 86.03\% |
| 5.Total liabilities to total assets (B/C) | 95.56\% | 95.07\% | 95.12\% | 94.31\% | 94.58\% |
| 6.Gross advances to deposits (C5/B3) | 63.56\% | 64.31\% | 65.82\% | 60.78\% | 61.70\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 61.41\% | 59.67\% | 62.95\% | 57.15\% | 59.40\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 1.52\% | 2.68\% | 0.00\% | 0.00\% | 8.39\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 5.16\% |
| 3.NPLs to shareholders equity (C6/A) | 21.84\% | 34.18\% | 0.00\% | 0.00\% | 92.87\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 31.26\% | 53.05\% | 57.70\% | 43.50\% | 37.77\% |
| 5.Provision against NPL to NPLs (C7/C6) | 96.87\% | 95.21\% | - | - | 61.57\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 3.84\% | 4.19\% | 4.19\% | 5.08\% | 4.79\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 7.69 | 9.07 | 8.33 | 8.05 | 9.08 |
| 3.Break up value per share (A/E1) | 16.27 | 21.18 | 18.27 | 14.65 | 14.62 |
| 4. Total deposit to total equity (B3/A) (times) | 22.65 | 19.84 | 20.59 | 16.43 | 17.95 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 4.45 | 12.67 | 1.92 | 22.24 | 18.70 |


| BANK ISLAMI PAKISTAN LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,991,646 | 3,154,623 | 5,181,372 | 4,702,433 | 4,734,004 |
| 1.Share capital | 2,000,000 | 3,200,000 | 5,279,679 | 5,279,679 | 5,279,679 |
| 2.Reserves | 0 | 0 | 0 | 0 | 9,310 |
| 3.Un appropriated profit | $(8,354)$ | $(45,377)$ | $(98,307)$ | $(577,246)$ | $(554,985)$ |
| 4.Others | 11,241 | 690,103 | 10,449 | 37,860 | 32,382 |
| B.Total liabilities(B1 to B4) | 2,021,787 | 10,602,747 | 13,896,779 | 29,546,478 | 40,269,317 |
| 1.Bills payable | 23,830 | 84,998 | 353,646 | 485,608 | 563,020 |
| 2.Borrowings from financial institutions | 50,000 | 70,000 | 245,939 | 156,160 | 353,000 |
| 3.Deposits and other accounts | 1,778,008 | 9,934,282 | 12,477,955 | 27,987,378 | 38,198,320 |
| 4.Other/misc. liabilities | 169,949 | 513,467 | 819,239 | 917,332 | 1,154,977 |
| C.Total assets (C1 to C4 + C8 to C10) | 4,024,674 | 14,447,473 | 19,088,600 | 34,286,771 | 45,035,703 |
| 1.Cash and balances with treasury banks | 338,222 | 1,433,166 | 2,175,413 | 4,217,515 | 3,035,148 |
| 2.Balances with other banks | 790,709 | 2,577,491 | 2,207,490 | 2,059,550 | 569,622 |
| 3.Lending to financial institutions | 412,131 | 625,037 | 40,351 | 4,018,813 | 4,513,132 |
| 4.Investments | 493,008 | 3,864,027 | 5,019,525 | 6,813,191 | 13,732,132 |
| 5.Gross advances | 960,134 | 3,992,240 | 6,687,460 | 13,531,861 | 16,999,097 |
| 6.Advances-non-performing/classified | 0 | 78,371 | 186,093 | 788,665 | 741,680 |
| 7.Provision against advances | 1,001 | 29,373 | 159,929 | 249,709 | 328,972 |
| 8.Advances net of provision (C5-C7) | 959,133 | 3,962,867 | 6,527,531 | 13,282,152 | 16,670,125 |
| 9.Fixed assets | 441,428 | 1,093,324 | 1,910,648 | 2,395,304 | 2,066,680 |
| 10.Other/misc. assets | 590,043 | 891,561 | 1,207,642 | 1,500,246 | 4,448,864 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 100,008 | 602,060 | 1,468,688 | 2,193,891 | 3,806,209 |
| 2.Markup/interest expensed | 18,665 | 303,842 | 729,528 | 1,222,169 | 2,057,533 |
| 3.Net markup/interest income | 81,343 | 298,218 | 739,160 | 971,722 | 1,748,676 |
| 4.Provisions and write-offs | 1,001 | 28,372 | 130,556 | 111,198 | 7,424 |
| 5.Net markup/interest income after provisions | 80,342 | 269,846 | 608,604 | 860,524 | 1,756,100 |
| 6.Non-markup/interest income | 44,547 | 140,281 | 196,139 | 342,687 | 207,104 |
| 7.Non-markup/interest expenses | 159,288 | 510,590 | 229,152 | 562,909 | 1,918,661 |
| 8.Administrative expenses | 145,526 | 491,172 | 1,028,232 | 1,755,503 | 1,895,476 |
| 9.Profit/(loss) before taxation | $(34,399)$ | $(100,463)$ | $(229,152)$ | $(562,909)$ | 44,543 |
| 10.Profit/(loss) after taxation | $(8,354)$ | $(37,023)$ | $(52,930)$ | $(478,939)$ | 46,550 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 200,000 | 320,000 | 527,968 | 527,968 | 527,968 |
| 2.Cash dividend | 0.00\% | 0.00\% | 23.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(73,431)$ | 5,921,777 | 1,109,403 | 4,475,857 | 4,267,673 |
| 5.Commitments and contigencies | 644,260 | 6,541,611 | 1,751,914 | 1,439,984 | 4,467,998 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 81.34\% | 49.53\% | 50.33\% | 44.29\% | 45.94\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.02\% | 2.06\% | 3.87\% | 2.83\% | 3.88\% |
| 3.Return on equity (ROE) (D10/A) | 0.00 | -0.01 | -0.01 | -0.10 | 0.01 |
| 4.Return on assets (ROA) (D10/C) | -0.21\% | -0.26\% | -0.28\% | -1.40\% | 0.10\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.11\% | 0.97\% | 1.03\% | 1.00\% | 0.46\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.00\% | 1.87\% | 3.19\% | 2.51\% | 3.90\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 18.66\% | 50.47\% | 49.67\% | 55.71\% | 54.06\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -4.23 | -4.89 | -4.49 | -3.12 | 42.55 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 110.19\% | 68.78\% | 13.76\% | 22.19\% | 47.81\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 3.27 | 3.50 | 5.24 | 5.12 | 9.15 |
| 11.Earning per share (D10/E1) | -0.04 | -0.12 | -0.10 | -0.91 | 0.09 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 28.05\% | 27.76\% | 22.96\% | 18.31\% | 8.00\% |
| 2. Investment to total assets (C4/C) | 12.25\% | 26.75\% | 26.30\% | 19.87\% | 30.49\% |
| 3.Advances net of provisions to total assets (C8/C) | 23.83\% | 27.43\% | 34.20\% | 38.74\% | 37.02\% |
| 4.Deposits to total assets (B3/C) | 44.18\% | 68.76\% | 65.37\% | 81.63\% | 84.82\% |
| 5.Total liabilities to total assets (B/C) | 50.23\% | 73.39\% | 72.80\% | 86.17\% | 89.42\% |
| 6.Gross advances to deposits (C5/B3) | 54.00\% | 40.19\% | 53.59\% | 48.35\% | 44.50\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 52.52\% | 39.91\% | 52.56\% | 48.08\% | 44.09\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 1.96\% | 2.78\% | 5.83\% | 4.36\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 1.94\% |
| 3.NPLs to shareholders equity (C6/A) | 0.00\% | 2.48\% | 3.59\% | 16.77\% | 15.67\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 100.00\% | 96.59\% | 81.63\% | 44.53\% | 2.26\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | 37.48\% | 85.94\% | 31.66\% | 44.35\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 49.49\% | 21.84\% | 27.14\% | 13.72\% | 10.51\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.32 | 2.07 | 0.34 | 0.31 | 0.94 |
| 3.Break up value per share (A/E1) | 9.96 | 9.86 | 9.81 | 8.91 | 8.97 |
| 4.Total deposit to total equity (B3/A) (times) | 0.89 | 3.15 | 2.41 | 5.95 | 8.07 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 8.79 | -159.95 | -20.96 | -9.35 | 91.68 |


| BURJ BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | 3,652,231 | 4,085,091 | 4,801,589 | 4,266,067 |
| 1.Share capital | - | 3,601,200 | 4,001,333 | 5,010,458 | 5,010,458 |
| 2.Reserves | - | 10,206 | 16,751 | 16,751 | 16,751 |
| 3.Un appropriated profit | - | 40,825 | 67,007 | $(225,620)$ | $(761,142)$ |
| 4.Others | - | 13,657 | $(10,281)$ | 40,191 | 59,916 |
| B.Total liabilities(B1 to B4) | - | 3,184,646 | 5,491,900 | 8,224,128 | 13,349,703 |
| 1.Bills payable | - | 80,243 | 20,138 | 58,263 | 86,867 |
| 2.Borrowings from financial institutions | - | 0 | 50,704 | 1,094,375 | 287,291 |
| 3.Deposits and other accounts | - | 2,888,762 | 5,063,393 | 6,784,750 | 12,636,083 |
| 4.Other/misc. liabilities | - | 215,641 | 357,665 | 286,740 | 339,462 |
| C.Total assets (C1 to C4 + C8 to C10) | - | 6,850,534 | 9,566,710 | 13,065,908 | 17,675,686 |
| 1.Cash and balances with treasury banks | - | 380,381 | 418,948 | 675,988 | 1,324,461 |
| 2.Balances with other banks | - | 187,747 | 255,703 | 577,349 | 400,468 |
| 3.Lending to financial institutions | - | 725,022 | 250,040 | 2,856,052 | 2,679,753 |
| 4. Investments | - | 1,318,657 | 2,045,146 | 2,861,751 | 5,050,878 |
| 5.Gross advances | - | 3,725,609 | 5,645,609 | 5,001,443 | 6,236,849 |
| 6.Advances-non-performing/classified | - | 0 | 50,000 | 731,740 | 1,153,118 |
| 7.Provision against advances | - | 1,857 | 5,732 | 237,821 | 620,647 |
| 8.Advances net of provision (C5-C7) | - | 3,723,752 | 5,639,877 | 4,763,622 | 5,616,202 |
| 9. Fixed assets | - | 299,404 | 417,364 | 600,626 | 646,645 |
| 10.Other/misc. assets | - | 215,571 | 539,632 | 730,520 | 1,957,279 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | - | 249,763 | 855,374 | 1,131,873 | 1,263,461 |
| 2.Markup/interest expensed | - | 57,906 | 403,500 | 650,752 | 726,325 |
| 3.Net markup/interest income | - | 191,857 | 451,874 | 481,121 | 537,136 |
| 4.Provisions and write-offs | - | 1,857 | 3,875 | 257,089 | 406,279 |
| 5.Net markup/interest income after provisions | - | 190,000 | 447,999 | 224,032 | 130,857 |
| 6.Non-markup/interest income | - | 8,838 | 494,273 | 56,818 | 64,260 |
| 7.Non-markup/interest expenses | - | 166,579 | 434,161 | 686,002 | 1,019,677 |
| 8.Administrative expenses | - | 165,999 | 433,996 | 685,677 | 986,592 |
| 9.Profit/(loss) before taxation | - | 32,259 | 60,111 | $(405,152)$ | $(824,560)$ |
| 10.Profit/(loss) after taxation | - | 51,031 | 32,727 | $(292,627)$ | $(535,522)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | 360,120 | 400,133 | 501,046 | 501,046 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | $(1,296,457)$ | 660,132 | 654,955 | 4,676,276 |
| 5. Commitments and contigencies | - | 674,467 | 2,217,021 | 1,911,426 | 5,704,888 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | - | 76.82\% | 52.83\% | 42.51\% | 42.51\% |
| 2.Net markup/interest margin (D1-D2)/C | - | 2.80\% | 4.72\% | 3.68\% | 3.04\% |
| 3.Return on equity (ROE) (D10/A) | - | 0.01 | 0.01 | -0.06 | -0.13 |
| 4.Return on assets (ROA) (D10/C) | - | 0.74\% | 0.34\% | -2.24\% | -3.03\% |
| 5.Non-markup/interest income to total assets (D6/C) | - | 0.13\% | 5.17\% | 0.43\% | 0.36\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | - | 2.77\% | 4.68\% | 1.71\% | 0.74\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | - | 23.18\% | 47.17\% | 57.49\% | 57.49\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | - | 5.15 | 7.22 | -1.69 | -1.20 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | - | 64.42\% | 32.17\% | 57.71\% | 76.80\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | - | 18.78 | 0.88 | 12.07 | 15.35 |
| 11.Earning per share (D10/E1) | - | 0.14 | 0.08 | -0.58 | -1.07 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | - | 8.29\% | 7.05\% | 9.59\% | 9.76\% |
| 2.Investment to total assets (C4/C) | - | 19.25\% | 21.38\% | 21.90\% | 28.58\% |
| 3.Advances net of provisions to total assets (C8/C) | - | 54.36\% | 58.95\% | 36.46\% | 31.77\% |
| 4.Deposits to total assets (B3/C) | - | 42.17\% | 52.93\% | 51.93\% | 71.49\% |
| 5.Total liabilities to total assets (B/C) | - | 46.49\% | 57.41\% | 62.94\% | 75.53\% |
| 6.Gross advances to deposits (C5/B3) | - | 128.97\% | 111.50\% | 73.72\% | 49.36\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | - | 128.97\% | 110.39\% | 63.48\% | 48.26\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | - | 0.00\% | 0.89\% | 14.63\% | 18.49\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 9.95\% |
| 3.NPLs to shareholders equity (C6/A) | - | 0.00\% | 1.22\% | 15.24\% | 27.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | - | 100.00\% | 67.60\% | 108.10\% | 65.46\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | 11.46\% | 32.50\% | 53.82\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 53.31\% | 42.70\% | 36.75\% | 24.14\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | - | 0.18 | 0.54 | 0.40 | 1.34 |
| 3. Break up value per share (A/E1) | - | 10.14 | 10.21 | 9.58 | 8.51 |
| 4.Total deposit to total equity (B3/A) (times) | - | 0.79 | 1.24 | 1.41 | 2.96 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | - | -25.41 | 20.17 | $-2.24$ | -8.73 |


| DUBAI ISLAMIC BANK PAKISTAN LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 3,505,978 | 4,345,532 | 5,055,260 | 6,040,247 | 6,048,321 |
| 1.Share capital | 3,917,480 | 5,126,230 | 6,017,780 | 6,776,030 | 6,776,030 |
| 2.Reserves | 0 | 0 | 0 | 45,347 | 46,961 |
| 3.Un appropriated profit | $(411,502)$ | $(780,698)$ | $(962,520)$ | $(781,130)$ | $(774,670)$ |
| 4.Others | 24,453 | 9,807 | 10,867 | 18 | 18 |
| B.Total liabilities(B1 to B4) | 4,903,849 | 16,952,908 | 26,983,946 | 29,328,629 | 33,840,397 |
| 1.Bills payable | 283,529 | 347,521 | 283,188 | 279,493 | 411,944 |
| 2.Borrowings from financial institutions | 0 | 383 | 0 | 125,000 | 950,000 |
| 3.Deposits and other accounts | 4,322,621 | 16,114,461 | 25,458,910 | 27,980,906 | 31,414,908 |
| 4.Other/misc. liabilities | 297,699 | 490,543 | 1,241,848 | 943,230 | 1,063,545 |
| C.Total assets (C1 to C4 + C8 to C10) | 8,434,280 | 21,308,247 | 32,050,073 | 35,368,894 | 39,888,736 |
| 1.Cash and balances with treasury banks | 719,833 | 1,992,425 | 2,691,572 | 2,932,264 | 3,197,884 |
| 2.Balances with other banks | 1,701,360 | 1,410,884 | 3,273,878 | 2,430,437 | 3,455,665 |
| 3.Lending to financial institutions | 0 | 0 | 1,329,832 | 2,591,905 | 1,020,725 |
| 4.Investments | 832,925 | 2,974,087 | 3,019,266 | 2,822,723 | 5,945,370 |
| 5.Gross advances | 3,273,957 | 11,347,979 | 18,330,344 | 20,961,592 | 23,318,157 |
| 6.Advances-non-performing/classified | 0 | 25,665 | 286,024 | 719,088 | 1,858,799 |
| 7.Provision against advances | 0 | 100,766 | 256,843 | 371,979 | 553,203 |
| 8.Advances net of provision (C5-C7) | 3,273,957 | 11,247,213 | 18,073,501 | 20,589,613 | 22,764,954 |
| 9. Fixed assets | 661,529 | 1,459,578 | 1,740,923 | 1,727,298 | 1,703,588 |
| 10.Other/misc. assets | 1,244,676 | 2,224,060 | 1,921,101 | 2,274,654 | 1,800,550 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 156,811 | 1,119,716 | 2,723,796 | 3,647,145 | 4,071,552 |
| 2.Markup/interest expensed | 30,310 | 469,302 | 1,377,542 | 1,805,943 | 2,129,570 |
| 3.Net markup/interest income | 126,501 | 650,414 | 1,346,254 | 1,841,202 | 1,941,982 |
| 4.Provisions and write-offs | 0 | 100,766 | 156,077 | 115,136 | 181,224 |
| 5.Net markup/interest income after provisions | 126,501 | 549,648 | 1,190,177 | 1,726,066 | 1,760,758 |
| 6.Non-markup/interest income | 33,947 | 336,410 | 335,552 | 365,353 | 366,335 |
| 7.Non-markup/interest expenses | 793,529 | 1,453,906 | 271,806 | 1,739,369 | 2,109,362 |
| 8.Administrative expenses | 764,021 | 1,411,526 | 1,791,282 | 1,724,467 | 2,095,563 |
| 9.Profit/(loss) before taxation | $(633,081)$ | $(567,848)$ | $(271,806)$ | 352,050 | $(9,657)$ |
| 10.Profit/(loss) after taxation | $(411,502)$ | $(369,196)$ | $(181,822)$ | 226,737 | 8,074 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 350,598 | 434,553 | 601,778 | 677,603 | 677,603 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 361,796 | 2,848,560 | 2,523,494 | $(1,285,767)$ | 4,676,276 |
| 5.Commitments and contigencies | 3,030,071 | 11,012,116 | 21,322,168 | 17,830,878 | 5,704,888 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 80.67\% | 58.09\% | 49.43\% | 50.48\% | 47.70\% |
| 2.Net markup/interest margin (D1-D2)/C | 1.50\% | 3.05\% | 4.20\% | 5.21\% | 4.87\% |
| 3.Return on equity (ROE) (D10/A) | -0.12 | -0.08 | -0.04 | 0.04 | 0.00 |
| 4.Return on assets (ROA) (D10/C) | -4.88\% | -1.73\% | -0.57\% | 0.64\% | 0.02\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.40\% | 1.58\% | 1.05\% | 1.03\% | 0.92\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.50\% | 2.58\% | 3.71\% | 4.88\% | 4.41\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 19.33\% | 41.91\% | 50.57\% | 49.52\% | 52.30\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -1.21 | -2.49 | -6.59 | 4.90 | -217.00 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 415.99\% | 99.85\% | 8.88\% | 43.35\% | 47.53\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 22.51 | 4.20 | 5.34 | 4.72 | 5.72 |
| 11.Earning per share (D10/E1) | -1.17 | -0.85 | -0.30 | 0.33 | 0.01 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 28.71\% | 15.97\% | 18.61\% | 15.16\% | 16.68\% |
| 2.Investment to total assets (C4/C) | 9.88\% | 13.96\% | 9.42\% | 7.98\% | 14.90\% |
| 3.Advances net of provisions to total assets (C8/C) | 38.82\% | 52.78\% | 56.39\% | 58.21\% | 57.07\% |
| 4.Deposits to total assets (B3/C) | 51.25\% | 75.63\% | 79.43\% | 79.11\% | 78.76\% |
| 5.Total liabilities to total assets (B/C) | 58.14\% | 79.56\% | 84.19\% | 82.92\% | 84.84\% |
| 6.Gross advances to deposits (C5/B3) | 75.74\% | 70.42\% | 72.00\% | 74.91\% | 74.23\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 75.74\% | 70.42\% | 72.00\% | 74.58\% | 72.05\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 0.23\% | 1.56\% | 3.43\% | 7.97\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 2.37\% |
| 3.NPLs to shareholders equity (C6/A) | 0.00\% | 0.59\% | 5.66\% | 11.90\% | 30.73\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | - | 100.00\% | 60.77\% | 30.95\% | 32.76\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | 392.62\% | 89.80\% | 51.73\% | 29.76\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 41.57\% | 20.39\% | 15.77\% | 17.08\% | 15.16\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.86 | 2.53 | 4.22 | 2.95 | 0.94 |
| 3. Break up value per share (A/E1) | 10.00 | 10.00 | 8.40 | 8.91 | 8.93 |
| 4.Total deposit to total equity (B3/A) (times) | 1.23 | 3.71 | 5.04 | 4.63 | 5.19 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -0.88 | -7.72 | -13.88 | $-5.67$ | 579.18 |


| FAYSAL BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 9,132,327 | 10,345,146 | 10,135,987 | 11,336,146 | 16,614,625 |
| 1.Share capital | 4,237,157 | 5,296,445 | 5,296,445 | 6,090,911 | 7,309,094 |
| 2.Reserves | 3,079,527 | 3,567,033 | 3,790,023 | 4,030,056 | 7,354,688 |
| 3.Un appropriated profit | 1,815,643 | 1,481,668 | 1,049,519 | 1,215,179 | 1,950,843 |
| 4.Others | 4,664,307 | 5,811,357 | 636,121 | 1,446,593 | $(96,855)$ |
| B.Total liabilities(B1 to B4) | 101,673,767 | 125,120,918 | 127,469,378 | 168,082,674 | 250,803,153 |
| 1.Bills payable | 4,516,125 | 2,406,927 | 1,536,517 | 1,465,451 | 3,218,859 |
| 2.Borrowings from financial institutions | 14,965,037 | 9,995,855 | 13,027,468 | 34,985,766 | 34,635,904 |
| 3.Deposits and other accounts | 74,413,641 | 102,067,422 | 102,776,793 | 123,655,188 | 195,315,204 |
| 4.Other/misc. liabilities | 7,778,964 | 10,650,714 | 10,128,600 | 7,976,269 | 17,633,186 |
| C.Total assets (C1 to C4 + C8 to C10) | 115,470,401 | 141,277,421 | 138,241,486 | 180,865,413 | 267,320,923 |
| 1.Cash and balances with treasury banks | 7,207,998 | 6,872,032 | 8,927,524 | 8,427,202 | 17,428,924 |
| 2.Balances with other banks | 2,883,040 | 3,708,451 | 876,780 | 508,795 | 5,727,909 |
| 3.Lending to financial institutions | 4,608,205 | 7,078,102 | 2,861,401 | 15,017,826 | 0 |
| 4. Investments | 22,525,358 | 31,553,108 | 36,152,537 | 56,531,338 | 86,418,549 |
| 5.Gross advances | 76,204,018 | 91,016,278 | 88,620,641 | 98,384,470 | 151,206,409 |
| 6.Advances-non-performing/classified | 3,535,193 | 4,753,415 | 7,446,481 | 10,671,030 | 24,707,758 |
| 7.Provision against advances | 1,815,374 | 3,669,877 | 5,108,573 | 7,038,469 | 17,499,640 |
| 8.Advances net of provision (C5-C7) | 74,388,644 | 87,346,401 | 83,512,068 | 91,346,001 | 133,706,769 |
| 9. Fixed assets | 2,239,392 | 2,514,959 | 2,646,978 | 2,787,617 | 8,726,406 |
| 10.Other/misc. assets | 1,617,764 | 2,204,368 | 3,264,198 | 6,246,634 | 15,312,366 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 9,278,046 | 11,610,781 | 13,404,132 | 16,957,875 | 19,710,460 |
| 2.Markup/interest expensed | 6,089,255 | 7,459,392 | 8,454,755 | 11,967,885 | 13,919,256 |
| 3.Net markup/interest income | 3,188,791 | 4,151,389 | 4,949,377 | 4,989,990 | 5,791,204 |
| 4.Provisions and write-offs | 621,607 | 2,079,044 | 2,047,362 | 2,191,883 | 2,201,824 |
| 5.Net markup/interest income after provisions | 3,017,184 | 2,072,345 | 2,902,015 | 2,798,107 | 3,589,380 |
| 6.Non-markup/interest income | 2,752,597 | 3,441,145 | 5,212,608 | 2,813,065 | 4,012,338 |
| 7.Non-markup/interest expenses | 1,899,441 | 2,815,663 | 1,796,537 | 4,310,671 | 6,774,664 |
| 8.Administrative expenses | 1,866,584 | 2,799,747 | 3,257,843 | 4,284,086 | 6,644,072 |
| 9.Profit/(loss) before taxation | 3,870,340 | 2,697,827 | 1,796,537 | 1,300,501 | 827,054 |
| 10.Profit/(loss) after taxation | 2,816,572 | 2,272,108 | 1,114,952 | 1,200,159 | 1,190,329 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 423,716 | 529,644 | 529,645 | 609,091 | 730,909 |
| 2.Cash dividend | 0.50\% | 0.25\% | 15.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.25\% | 0.00\% | 0.00\% | 0.20\% |
| 4.Cash generated from operating activities | $(739,060)$ | 7,262,087 | 1,882,246 | 3,981,449 | 8,881,898 |
| 5.Commitments and contigencies | 64,986,645 | 50,562,981 | 51,941,751 | 79,757,936 | 164,784,857 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 34.37\% | 35.75\% | 36.92\% | 29.43\% | 29.38\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.76\% | 2.94\% | 3.58\% | 2.76\% | 2.17\% |
| 3.Return on equity (ROE) (D10/A) | 0.31 | 0.22 | 0.11 | 0.11 | 0.07 |
| 4.Return on assets (ROA) (D10/C) | 2.44\% | 1.61\% | 0.81\% | 0.66\% | 0.45\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.38\% | 2.44\% | 3.77\% | 1.56\% | 1.50\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.61\% | 1.47\% | 2.10\% | 1.55\% | 1.34\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 65.63\% | 64.25\% | 63.08\% | 70.57\% | 70.62\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.48 | 1.04 | 1.81 | 3.29 | 8.03 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 15.79\% | 18.71\% | 9.65\% | 21.80\% | 28.56\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.68 | 0.81 | 0.62 | 1.52 | 1.66 |
| 11.Earning per share (D10/E1) | 6.65 | 4.29 | 2.11 | 1.97 | 1.63 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 8.74\% | 7.49\% | 7.09\% | 4.94\% | 8.66\% |
| 2.Investment to total assets (C4/C) | 19.51\% | 22.33\% | 26.15\% | 31.26\% | 32.33\% |
| 3.Advances net of provisions to total assets (C8/C) | 64.42\% | 61.83\% | 60.41\% | 50.50\% | 50.02\% |
| 4.Deposits to total assets (B3/C) | 64.44\% | 72.25\% | 74.35\% | 68.37\% | 73.06\% |
| 5.Total liabilities to total assets (B/C) | 88.05\% | 88.56\% | 92.21\% | 92.93\% | 93.82\% |
| 6.Gross advances to deposits (C5/B3) | 102.41\% | 89.17\% | 86.23\% | 79.56\% | 77.42\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 85.26\% | 81.22\% | 76.53\% | 62.02\% | 65.76\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 4.64\% | 5.22\% | 8.40\% | 10.85\% | 16.34\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 11.57\% |
| 3.NPLs to shareholders equity (C6/A) | 38.71\% | 45.95\% | 73.47\% | 94.13\% | 148.71\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 34.24\% | 56.65\% | 40.08\% | 31.14\% | 12.58\% |
| 5.Provision against NPL to NPLs (C7/C6) | 51.35\% | 77.21\% | 68.60\% | 65.96\% | 70.83\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.91\% | 7.32\% | 7.33\% | 6.27\% | 6.22\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 7.12 | 4.89 | 5.12 | 7.04 | 9.92 |
| 3. Break up value per share (A/E1) | 21.55 | 19.53 | 19.14 | 18.61 | 22.73 |
| 4.Total deposit to total equity (B3/A) (times) | 8.15 | 9.87 | 10.14 | 10.91 | 11.76 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -0.26 | 3.20 | 1.69 | 3.32 | 7.46 |


| HABIB BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 42,999,412 | 50,741,564 | 61,290,814 | 71,235,347 | 81,811,716 |
| 1.Share capital | 6,900,000 | 6,900,000 | 7,590,000 | 9,108,000 | 10,018,800 |
| 2.Reserves | 16,817,472 | 18,628,584 | 22,882,318 | 25,801,889 | 27,671,813 |
| 3.Un appropriated profit | 19,281,940 | 25,212,980 | 30,818,496 | 36,325,458 | 44,121,103 |
| 4.Others | 7,346,389 | 7,202,391 | 3,753,597 | 7,860,200 | 7,713,023 |
| B.Total liabilities(B1 to B4) | 513,574,383 | 597,894,901 | 652,237,599 | 741,885,800 | 797,527,672 |
| 1.Bills payable | 9,347,609 | 15,379,440 | 9,781,077 | 10,041,203 | 9,774,749 |
| 2.Borrowings from financial institutions | 49,980,794 | 52,218,228 | 44,022,676 | 48,121,649 | 37,430,333 |
| 3.Deposits and other accounts | 439,724,335 | 508,986,541 | 572,399,187 | 653,452,460 | 721,069,137 |
| 4.Other/misc. liabilities | 14,521,645 | 21,310,692 | 26,034,659 | 30,270,488 | 29,253,453 |
| C.Total assets (C1 to C4 + C8 to C10) | 563,920,184 | 655,838,856 | 717,282,010 | 820,981,347 | 887,052,411 |
| 1.Cash and balances with treasury banks | 46,244,803 | 55,361,813 | 56,359,367 | 79,527,191 | 81,516,883 |
| 2.Balances with other banks | 23,532,165 | 19,558,051 | 32,720,391 | 29,560,309 | 35,990,301 |
| 3.Lending to financial institutions | 6,550,128 | 1,628,130 | 6,193,787 | 5,352,873 | 30,339,344 |
| 4.Investments | 115,822,511 | 171,932,281 | 127,786,754 | 209,421,147 | 245,016,986 |
| 5.Gross advances | 354,798,019 | 380,751,226 | 460,244,672 | 463,385,462 | 473,417,778 |
| 6.Advances-non-performing/classified | 26,921,974 | 24,588,571 | 36,086,044 | 42,309,377 | 46,677,077 |
| 7.Provision against advances | 18,812,561 | 18,490,698 | 24,536,012 | 31,101,874 | 38,419,218 |
| 8.Advances net of provision (C5-C7) | 335,985,458 | 362,260,528 | 435,708,660 | 432,283,588 | 434,998,560 |
| 9. Fixed assets | 11,802,870 | 13,582,240 | 33,490,506 | 40,187,710 | 15,876,545 |
| 10.Other/misc. assets | 23,982,249 | 31,515,813 | 25,022,545 | 24,648,529 | 43,313,792 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 42,152,520 | 48,342,047 | 61,157,813 | 74,751,375 | 79,999,852 |
| 2.Markup/interest expensed | 12,504,236 | 18,001,496 | 25,523,572 | 33,088,536 | 34,090,368 |
| 3.Net markup/interest income | 29,648,284 | 30,340,551 | 35,634,241 | 41,662,839 | 45,909,484 |
| 4.Provisions and write-offs | 2,801,858 | 8,020,766 | 9,295,235 | 9,612,138 | 7,979,626 |
| 5.Net markup/interest income after provisions | 26,846,326 | 22,319,785 | 26,339,006 | 32,050,701 | 37,929,858 |
| 6.Non-markup/interest income | 7,670,361 | 7,971,990 | 10,336,517 | 9,942,612 | 11,049,504 |
| 7.Non-markup/interest expenses | 16,489,993 | 17,164,773 | 20,820,329 | 22,507,572 | 23,922,081 |
| 8.Administrative expenses | 16,312,585 | 17,355,732 | 20,253,578 | 21,733,407 | 23,053,860 |
| 9.Profit/(loss) before taxation | 18,026,964 | 13,127,002 | 5,855,194 | 1,948,574 | 25,057,281 |
| 10.Profit/(loss) after taxation | 12,050,349 | 8,041,416 | 10,000,980 | 12,298,643 | 15,613,054 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 690,000 | 690,000 | 759,000 | 910,800 | 1,001,880 |
| 2.Cash dividend | 0.00\% | 0.40\% | 55.00\% | 60.00\% | 0.65\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.10\% | 20.00\% | 10.00\% | 0.10\% |
| 4.Cash generated from operating activities | 15,490,934 | 14,210,526 | (21,380,958) | 102,186,246 | 50,095,836 |
| 5.Commitments and contigencies | 297,312,055 | 352,277,094 | 296,820,275 | 358,083,924 | 253,403,791 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 70.34\% | 62.76\% | 58.27\% | 55.74\% | 57.39\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.26\% | 4.63\% | 4.97\% | 5.07\% | 5.18\% |
| 3.Return on equity (ROE) (D10/A) | 0.28 | 0.16 | 0.16 | 0.17 | 0.19 |
| 4.Return on assets (ROA) (D10/C) | 2.14\% | 1.23\% | 1.39\% | 1.50\% | 1.76\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.36\% | 1.22\% | 1.44\% | 1.21\% | 1.25\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.76\% | 3.40\% | 3.67\% | 3.90\% | 4.28\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 29.66\% | 37.24\% | 41.73\% | 44.26\% | 42.61\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.90 | 1.32 | 3.46 | 11.15 | 0.92 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 33.10\% | 30.48\% | 29.12\% | 26.58\% | 26.27\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.13 | 2.18 | 1.96 | 2.19 | 2.09 |
| 11.Earning per share (D10/E1) | 17.46 | 11.65 | 13.18 | 13.50 | 15.58 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 12.37\% | 11.42\% | 12.42\% | 13.29\% | 13.25\% |
| 2. Investment to total assets (C4/C) | 20.54\% | 26.22\% | 17.82\% | 25.51\% | 27.62\% |
| 3.Advances net of provisions to total assets (C8/C) | 59.58\% | 55.24\% | 60.74\% | 52.65\% | 49.04\% |
| 4.Deposits to total assets (B3/C) | 77.98\% | 77.61\% | 79.80\% | 79.59\% | 81.29\% |
| 5.Total liabilities to total assets (B/C) | 91.07\% | 91.16\% | 90.93\% | 90.37\% | 89.91\% |
| 6.Gross advances to deposits (C5/B3) | 80.69\% | 74.81\% | 80.41\% | 70.91\% | 65.65\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 72.45\% | 67.85\% | 74.66\% | 66.05\% | 62.42\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.59\% | 6.46\% | 7.84\% | 9.13\% | 9.86\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 8.12\% |
| 3.NPLs to shareholders equity (C6/A) | 62.61\% | 48.46\% | 58.88\% | 59.39\% | 57.05\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 14.89\% | 43.38\% | 37.88\% | 30.91\% | 20.77\% |
| 5.Provision against NPL to NPLs (C7/C6) | 69.88\% | 75.20\% | 67.99\% | 73.51\% | 82.31\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.63\% | 7.74\% | 8.54\% | 8.68\% | 9.22\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 6.91 | 6.94 | 4.84 | 5.03 | 3.10 |
| 3. Break up value per share (A/E1) | 62.32 | 73.54 | 80.75 | 78.21 | 81.66 |
| 4. Total deposit to total equity (B3/A) (times) | 10.23 | 10.03 | 9.34 | 9.17 | 8.81 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 1.29 | 1.77 | -2.14 | 8.31 | 3.21 |


| HABIB METROPOLITAN BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 10,665,238 | 13,462,244 | 16,149,648 | 18,889,142 | 20,954,427 |
| 1.Share capital | 3,005,000 | 5,018,350 | 6,022,020 | 7,527,525 | 8,731,929 |
| 2.Reserves | 5,824,936 | 6,383,936 | 7,039,936 | 7,587,835 | 8,151,443 |
| 3.Un appropriated profit | 1,835,302 | 2,059,958 | 3,087,692 | 3,773,782 | 4,071,055 |
| 4.Others | 202,874 | 55,948 | $(1,144,998)$ | $(148,629)$ | $(646,294)$ |
| B.Total liabilities(B1 to B4) | 137,800,283 | 159,348,809 | 167,706,203 | 218,671,717 | 231,902,519 |
| 1.Bills payable | 1,619,796 | 3,210,041 | 2,372,146 | 3,111,467 | 2,572,954 |
| 2.Borrowings from financial institutions | 29,518,458 | 29,991,633 | 30,372,598 | 68,186,674 | 62,529,729 |
| 3.Deposits and other accounts | 102,492,712 | 121,066,469 | 128,432,616 | 142,457,376 | 160,457,975 |
| 4.Other/misc. liabilities | 4,169,317 | 5,080,666 | 6,528,843 | 4,916,200 | 6,341,861 |
| C.Total assets (C1 to C4 + C8 to C10) | 148,668,395 | 172,867,001 | 182,710,853 | 237,412,230 | 252,210,652 |
| 1.Cash and balances with treasury banks | 11,348,162 | 10,201,545 | 11,401,384 | 11,192,498 | 13,923,393 |
| 2.Balances with other banks | 6,296,564 | 3,691,183 | 2,974,237 | 4,836,399 | 3,123,094 |
| 3.Lending to financial institutions | 5,447,110 | 3,989,249 | 98,176 | 150,000 | 3,190,399 |
| 4. Investments | 39,555,569 | 61,735,796 | 53,631,532 | 111,679,520 | 100,993,820 |
| 5.Gross advances | 84,142,094 | 91,044,061 | 110,391,364 | 106,922,608 | 127,350,007 |
| 6.Advances-non-performing/classified | 443,248 | 804,247 | 1,747,599 | 6,364,665 | 7,463,452 |
| 7.Provision against advances | 818,035 | 1,217,255 | 2,130,105 | 4,629,476 | 7,522,371 |
| 8.Advances net of provision (C5-C7) | 83,324,059 | 89,826,806 | 108,261,259 | 102,293,132 | 119,827,636 |
| 9. Fixed assets | 649,122 | 1,294,486 | 1,583,360 | 2,431,227 | 3,352,702 |
| 10.Other/misc. assets | 2,047,809 | 2,127,936 | 4,760,905 | 4,829,454 | 7,799,608 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 7,289,123 | 11,983,551 | 15,870,172 | 21,376,259 | 23,380,314 |
| 2.Markup/interest expensed | 4,416,477 | 8,259,184 | 10,919,922 | 14,665,453 | 16,433,491 |
| 3.Net markup/interest income | 2,872,646 | 3,724,367 | 4,950,250 | 6,710,806 | 6,946,823 |
| 4.Provisions and write-offs | 108,381 | 442,160 | 1,249,820 | 2,569,646 | 3,041,548 |
| 5.Net markup/interest income after provisions | 2,764,265 | 3,282,207 | 3,700,430 | 4,141,160 | 3,905,275 |
| 6.Non-markup/interest income | 1,728,631 | 3,175,706 | 3,928,506 | 3,702,329 | 4,429,070 |
| 7.Non-markup/interest expenses | 1,350,098 | 2,254,015 | 3,233,784 | 3,629,847 | 4,308,010 |
| 8.Administrative expenses | 1,348,921 | 2,253,559 | 3,086,634 | 3,523,721 | 4,172,840 |
| 9.Profit/(loss) before taxation | 3,142,798 | 4,203,898 | 4,740,110 | 4,213,642 | 4,026,335 |
| 10.Profit/(loss) after taxation | 2,095,889 | 2,797,006 | 3,277,377 | 2,739,494 | 2,818,038 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 300,500 | 501,835 | 602,202 | 752,753 | 873,193 |
| 2.Cash dividend | 0.00\% | 0.10\% | 0.00\% | 10.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.87\% | 25.00\% | 16.00\% | 0.20\% |
| 4.Cash generated from operating activities | 25,199,751 | 19,073,676 | $(6,265,387)$ | 58,192,618 | $(6,943,837)$ |
| 5.Commitments and contigencies | 74,381,709 | 97,951,953 | 80,361,851 | 116,806,754 | 200,438,547 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 39.41\% | 31.08\% | 31.19\% | 31.39\% | 29.71\% |
| 2.Net markup/interest margin (D1-D2)/C | 1.93\% | 2.15\% | 2.71\% | 2.83\% | 2.75\% |
| 3.Return on equity (ROE) (D10/A) | 0.20 | 0.21 | 0.20 | 0.15 | 0.13 |
| 4.Return on assets (ROA) (D10/C) | 1.41\% | 1.62\% | 1.79\% | 1.15\% | 1.12\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.16\% | 1.84\% | 2.15\% | 1.56\% | 1.76\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.86\% | 1.90\% | 2.03\% | 1.74\% | 1.55\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 60.59\% | 68.92\% | 68.81\% | 68.61\% | 70.29\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.43 | 0.54 | 0.65 | 0.84 | 1.04 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 14.97\% | 14.87\% | 16.33\% | 14.47\% | 15.49\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.78 | 0.71 | 0.79 | 0.95 | 0.94 |
| 11.Earning per share (D10/E1) | 6.97 | 5.57 | 5.44 | 3.64 | 3.23 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 11.87\% | 8.04\% | 7.87\% | 6.75\% | 6.76\% |
| 2.Investment to total assets (C4/C) | 26.61\% | 35.71\% | 29.35\% | 47.04\% | 40.04\% |
| 3.Advances net of provisions to total assets (C8/C) | 56.05\% | 51.96\% | 59.25\% | 43.09\% | 47.51\% |
| 4.Deposits to total assets (B3/C) | 68.94\% | 70.03\% | 70.29\% | 60.00\% | 63.62\% |
| 5.Total liabilities to total assets (B/C) | 92.69\% | 92.18\% | 91.79\% | 92.11\% | 91.95\% |
| 6. Gross advances to deposits (C5/B3) | 82.10\% | 75.20\% | 85.95\% | 75.06\% | 79.37\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 63.74\% | 60.27\% | 69.51\% | 50.76\% | 57.11\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.53\% | 0.88\% | 1.58\% | 5.95\% | 5.86\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 5.91\% |
| 3.NPLs to shareholders equity (C6/A) | 4.16\% | 5.97\% | 10.82\% | 33.69\% | 35.62\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 13.25\% | 36.32\% | 58.67\% | 55.51\% | 40.43\% |
| 5.Provision against NPL to NPLs (C7/C6) | 184.55\% | 151.35\% | 121.89\% | 72.74\% | 100.79\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.17\% | 7.79\% | 8.84\% | 7.96\% | 8.31\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 6.97 | 7.28 | 4.98 | 6.18 | 9.57 |
| 3.Break up value per share (A/E1) | 35.49 | 26.83 | 26.82 | 25.09 | 24.00 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 9.61 | 8.99 | 7.95 | 7.54 | 7.66 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 12.02 | 6.82 | -1.91 | 21.24 | -2.46 |

## JS BANK

| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 3,003,808 | 5,141,351 | 5,784,628 | 5,622,453 | 7,237,084 |
| 1.Share capital | 3,004,225 | 5,106,337 | 5,694,844 | 6,127,605 | 8,149,715 |
| 2.Reserves | 0 | 7,086 | 18,040 | 18,040 | 18,040 |
| 3.Un appropriated profit | (417) | 27,928 | 71,744 | $(523,192)$ | $(930,671)$ |
| 4.Others | 0 | 52,456 | $(508,791)$ | 32,106 | $(1,398,798)$ |
| B.Total liabilities(B1 to B4) | 9,541,647 | 15,133,945 | 16,351,965 | 27,240,361 | 33,545,361 |
| 1.Bills payable | 610,623 | 727,179 | 127,922 | 320,492 | 369,620 |
| 2.Borrowings from financial institutions | 800,005 | 481,147 | 537,655 | 5,039,635 | 5,524,410 |
| 3.Deposits and other accounts | 7,198,149 | 13,679,898 | 15,294,273 | 21,313,791 | 26,276,328 |
| 4.Other/misc. liabilities | 932,870 | 245,721 | 392,115 | 566,443 | 1,375,003 |
| C.Total assets (C1 to C4 + C8 to C10) | 12,545,455 | 20,327,752 | 21,627,802 | 32,894,920 | 39,383,647 |
| 1.Cash and balances with treasury banks | 1,912,648 | 977,235 | 1,285,247 | 1,764,403 | 2,298,806 |
| 2.Balances with other banks | 1,463,280 | 254,079 | 672,271 | 1,820,857 | 917,802 |
| 3.Lending to financial institutions | 2,825,912 | 3,601,211 | 1,405,210 | 3,482,564 | 3,643,360 |
| 4.Investments | 2,582,096 | 6,109,536 | 5,138,709 | 9,535,555 | 13,701,699 |
| 5.Gross advances | 1,801,530 | 6,593,635 | 9,810,093 | 12,167,220 | 14,505,537 |
| 6.Advances-non-performing/classified | 108,699 | 143,604 | 455,504 | 857,059 | 1,902,566 |
| 7.Provision against advances | 108,699 | 117,672 | 129,644 | 477,567 | 527,424 |
| 8.Advances net of provision (C5-C7) | 1,692,831 | 6,475,963 | 9,680,449 | 11,689,653 | 13,978,113 |
| 9. Fixed assets | 379,584 | 491,736 | 2,496,883 | 3,039,329 | 2,882,941 |
| 10.Other/misc. assets | 1,689,104 | 2,417,992 | 949,033 | 1,562,559 | 1,960,926 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 2,050 | 1,130,383 | 1,975,203 | 2,527,295 | 3,299,767 |
| 2.Markup/interest expensed | 1,554 | 864,300 | 1,361,738 | 1,806,709 | 2,255,014 |
| 3.Net markup/interest income | 496 | 266,083 | 613,465 | 720,586 | 1,044,753 |
| 4.Provisions and write-offs | 0 | 9,727 | 11,218 | 772,688 | 136,484 |
| 5.Net markup/interest income after provisions | 496 | 256,356 | 602,247 | $(52,102)$ | 908,269 |
| 6.Non-markup/interest income | 101 | 418,340 | 492,345 | 339,470 | 332,974 |
| 7.Non-markup/interest expenses | 1,003 | 736,917 | 983,367 | 1,736,161 | 1,863,793 |
| 8.Administrative expenses | 1,003 | 736,263 | 982,624 | 1,734,815 | 1,846,840 |
| 9.Profit/(loss) before taxation | (11) | 97,625 | 111,225 | $(1,448,793)$ | $(622,550)$ |
| 10.Profit/(loss) after taxation | (417) | 35,431 | 54,770 | $(594,936)$ | $(407,479)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 300,423 | 510,634 | 569,484 | 612,761 | 814,972 |
| 2.Cash dividend | 0.00\% | 0.00\% | 20.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(275,870)$ | $(660,884)$ | 403,176 | 6,015,819 | 1,760,620 |
| 5.Commitments and contigencies | 5,083,060 | 3,853,683 | 1,260,563 | 10,400,433 | 7,898,774 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 24.20\% | 23.54\% | 31.06\% | 28.51\% | 31.66\% |
| 2.Net markup/interest margin (D1-D2)/C | 0.00\% | 1.31\% | 2.84\% | 2.19\% | 2.65\% |
| 3.Return on equity (ROE) (D10/A) | 0.00 | 0.01 | 0.01 | -0.11 | -0.06 |
| 4.Return on assets (ROA) (D10/C) | 0.00\% | 0.17\% | 0.25\% | -1.81\% | -1.03\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.00\% | 2.06\% | 2.28\% | 1.03\% | 0.85\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 0.00\% | 1.26\% | 2.78\% | -0.16\% | 2.31\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 75.80\% | 76.46\% | 68.94\% | 71.49\% | 68.34\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -91.18 | 7.54 | 8.83 | -1.20 | -2.97 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 46.63\% | 47.58\% | 39.85\% | 60.56\% | 51.31\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 9.93 | 1.76 | 2.00 | 5.11 | 5.55 |
| 11.Earning per share (D10/E1) | 0.00 | 0.07 | 0.10 | -0.97 | -0.50 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 26.91\% | 6.06\% | 9.05\% | 10.90\% | 8.17\% |
| 2.Investment to total assets (C4/C) | 20.58\% | 30.06\% | 23.76\% | 28.99\% | 34.79\% |
| 3.Advances net of provisions to total assets (C8/C) | 13.49\% | 31.86\% | 44.76\% | 35.54\% | 35.49\% |
| 4.Deposits to total assets (B3/C) | 57.38\% | 67.30\% | 70.72\% | 64.79\% | 66.72\% |
| 5.Total liabilities to total assets (B/C) | 76.06\% | 74.45\% | 75.61\% | 82.81\% | 85.18\% |
| 6.Gross advances to deposits (C5/B3) | 25.03\% | 48.20\% | 64.14\% | 57.09\% | 55.20\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 22.52\% | 46.56\% | 61.96\% | 46.17\% | 45.61\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.03\% | 2.18\% | 4.64\% | 7.04\% | 13.12\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 3.64\% |
| 3.NPLs to shareholders equity (C6/A) | 3.62\% | 2.79\% | 7.87\% | 15.24\% | 26.29\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 0.00\% | 8.27\% | 8.65\% | 161.80\% | 25.88\% |
| 5.Provision against NPL to NPLs (C7/C6) | 100.00\% | 81.94\% | 28.46\% | 55.72\% | 27.72\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 23.94\% | 25.29\% | 26.75\% | 17.09\% | 18.38\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.69 | 0.75 | 0.22 | 1.85 | 1.09 |
| 3. Break up value per share (A/E1) | 10.00 | 10.07 | 10.16 | 9.18 | 8.88 |
| 4.Total deposit to total equity (B3/A) (times) | 2.40 | 2.66 | 2.64 | 3.79 | 3.63 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 661.56 | -18.65 | 7.36 | -10.11 | -4.32 |


| KASB BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,241,299 | 3,250,768 | 3,191,389 | 4,480,081 | 1,806,752 |
| 1.Share capital | 2,292,707 | 3,106,978 | 4,014,890 | 9,508,617 | 9,508,617 |
| 2.Reserves | 111,748 | 151,287 | 151,287 | 151,287 | 151,287 |
| 3.Un appropriated profit | $(163,156)$ | $(7,497)$ | $(974,788)$ | (5,179,823) | (7,853,152) |
| 4.Others | $(112,502)$ | 1,033,224 | 6,008,118 | 478,789 | 375,705 |
| B.Total liabilities(B1 to B4) | 24,409,938 | 36,606,580 | 42,599,591 | 54,264,188 | 54,247,026 |
| 1.Bills payable | 199,670 | 879,152 | 217,520 | 386,066 | 541,041 |
| 2.Borrowings from financial institutions | 2,176,032 | 1,745,807 | 6,300,622 | 8,196,640 | 6,138,207 |
| 3.Deposits and other accounts | 21,275,570 | 33,131,773 | 35,087,477 | 43,899,695 | 46,274,187 |
| 4.Other/misc. liabilities | 758,666 | 849,848 | 993,972 | 1,781,787 | 1,293,591 |
| C.Total assets (C1 to C4 + C8 to C10) | 26,538,735 | 40,890,572 | 51,799,098 | 59,223,058 | 56,429,483 |
| 1.Cash and balances with treasury banks | 2,305,082 | 3,001,895 | 1,507,632 | 2,851,665 | 3,272,520 |
| 2.Balances with other banks | 799,731 | 807,555 | 59,093 | 185,896 | 199,276 |
| 3.Lending to financial institutions | 2,305,232 | 1,766,398 | 556,455 | 2,815,159 | 40,000 |
| 4. Investments | 5,094,312 | 7,277,875 | 9,454,149 | 15,129,090 | 13,052,504 |
| 5.Gross advances | 14,807,779 | 26,046,768 | 35,164,850 | 33,636,057 | 34,837,999 |
| 6.Advances-non-performing/classified | 1,016,710 | 1,069,872 | 7,354,408 | 6,245,779 | 9,616,599 |
| 7.Provision against advances | 695,061 | 903,615 | 2,924,654 | 4,137,305 | 5,310,301 |
| 8.Advances net of provision (C5-C7) | 14,112,718 | 25,143,153 | 32,240,196 | 29,498,752 | 29,527,698 |
| 9.Fixed assets | 673,064 | 1,094,748 | 2,909,213 | 3,298,720 | 3,379,130 |
| 10.Other/misc. assets | 1,248,596 | 1,798,948 | 5,072,360 | 5,443,776 | 6,958,355 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,790,347 | 2,917,344 | 4,861,400 | 5,061,633 | 5,017,060 |
| 2.Markup/interest expensed | 1,429,045 | 2,285,381 | 4,448,440 | 5,490,397 | 5,064,141 |
| 3.Net markup/interest income | 361,302 | 631,963 | 412,960 | $(428,764)$ | $(47,081)$ |
| 4.Provisions and write-offs | 41,287 | 212,976 | 2,223,938 | 2,512,373 | 1,535,324 |
| 5.Net markup/interest income after provisions | 320,015 | 418,987 | $(1,810,978)$ | $(2,941,137)$ | 1,582,405 |
| 6.Non-markup/interest income | 592,947 | 821,479 | 615,591 | 555,032 | 623,113 |
| 7.Non-markup/interest expenses | 860,167 | 1,174,904 | 1,787,364 | 2,414,518 | 2,496,083 |
| 8.Administrative expenses | 853,523 | 1,153,736 | 1,759,032 | 2,379,347 | 2,495,158 |
| 9.Profit/(loss) before taxation | 52,795 | 65,562 | $(1,849,199)$ | $(5,943,304)$ | $(3,455,375)$ |
| 10.Profit/(loss) after taxation | 137,347 | 197,693 | $(972,969)$ | $(4,227,748)$ | (2,710,669) |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 229,270 | 310,698 | 401,489 | 950,862 | 950,862 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 26.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 2,625,399 | 1,200,499 | ( $3,436,371$ ) | 9,132,412 | $(852,700)$ |
| 5.Commitments and contigencies | 8,369,812 | 10,375,250 | 14,966,219 | 18,276,636 | 21,047,073 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 20.18\% | 21.66\% | 8.49\% | -8.47\% | -0.94\% |
| 2.Net markup/interest margin (D1-D2)/C | 1.36\% | 1.55\% | 0.80\% | -0.72\% | -0.08\% |
| 3.Return on equity (ROE) (D10/A) | 0.06 | 0.06 | -0.30 | -0.94 | -1.50 |
| 4.Return on assets (ROA) (D10/C) | 0.52\% | 0.48\% | -1.88\% | -7.14\% | -4.80\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.23\% | 2.01\% | 1.19\% | 0.94\% | 1.10\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.21\% | 1.02\% | -3.50\% | -4.97\% | 2.80\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 79.82\% | 78.34\% | 91.51\% | 108.47\% | 100.94\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 16.17 | 17.60 | -0.95 | -0.40 | -0.72 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 36.09\% | 31.42\% | 32.63\% | 42.99\% | 44.26\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.44 | 1.40 | 2.86 | 4.29 | 4.00 |
| 11.Earning per share (D10/E1) | 0.60 | 0.64 | -2.42 | -4.45 | -2.85 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 11.70\% | 9.32\% | 3.02\% | 5.13\% | 6.15\% |
| 2.Investment to total assets (C4/C) | 19.20\% | 17.80\% | 18.25\% | 25.55\% | 23.13\% |
| 3.Advances net of provisions to total assets (C8/C) | 53.18\% | 61.49\% | 62.24\% | 49.81\% | 52.33\% |
| 4.Deposits to total assets (B3/C) | 80.17\% | 81.03\% | 67.74\% | 74.13\% | 82.00\% |
| 5.Total liabilities to total assets (B/C) | 91.98\% | 89.52\% | 82.24\% | 91.63\% | 96.13\% |
| 6. Gross advances to deposits (C5/B3) | 69.60\% | 78.62\% | 100.22\% | 76.62\% | 75.29\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 63.14\% | 74.68\% | 84.96\% | 64.57\% | 66.47\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.87\% | 4.11\% | 20.91\% | 18.57\% | 27.60\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 15.24\% |
| 3.NPLs to shareholders equity (C6/A) | 45.36\% | 32.91\% | 230.45\% | 139.41\% | 532.26\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 5.94\% | 23.57\% | 76.04\% | 60.72\% | 28.91\% |
| 5.Provision against NPL to NPLs (C7/C6) | 68.36\% | 84.46\% | 39.77\% | 66.24\% | 55.22\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.45\% | 7.95\% | 6.16\% | 7.56\% | 3.20\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 3.73 | 3.19 | 4.69 | 4.08 | 11.65 |
| $3 . \mathrm{Break}$ up value per share (A/E1) | 9.78 | 10.46 | 7.95 | 4.71 | 1.90 |
| 4. Total deposit to total equity (B3/A) (times) | 9.49 | 10.19 | 10.99 | 9.80 | 25.61 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 19.12 | 6.07 | 3.53 | -2.16 | 0.31 |


| MCB BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 35,656,675 | 45,414,156 | 52,244,865 | 61,075,932 | 69,180,011 |
| 1.Share capital | 5,463,276 | 6,282,768 | 6,282,768 | 6,911,045 | 7,602,150 |
| 2.Reserves | 24,662,426 | 34,000,638 | 36,768,765 | 38,385,760 | 40,162,906 |
| 3.Un appropriated profit | 5,530,973 | 5,130,750 | 9,193,332 | 15,779,127 | 21,414,955 |
| 4.Others | 5,187,639 | 9,705,519 | 6,191,189 | 8,664,081 | 10,024,198 |
| B.Total liabilities(B1 to B4) | 301,263,929 | 355,365,842 | 385,179,850 | 439,483,714 | 488,348,404 |
| 1.Bills payable | 7,089,679 | 10,479,058 | 10,551,468 | 8,201,090 | 10,265,537 |
| 2. Borrowings from financial institutions | 23,943,476 | 39,406,831 | 22,663,840 | 44,662,088 | 25,684,593 |
| 3.Deposits and other accounts | 257,461,838 | 292,098,066 | 330,181,624 | 367,604,711 | 431,371,937 |
| 4.Other/misc. liabilities | 12,768,936 | 13,381,887 | 21,782,918 | 19,015,825 | 21,026,337 |
| C.Total assets (C1 to C4 + C8 to C10) | 342,108,243 | 410,485,517 | 443,615,904 | 509,223,727 | 567,552,613 |
| 1.Cash and balances with treasury banks | 32,465,976 | 39,683,883 | 39,631,172 | 38,774,871 | 45,407,183 |
| 2.Balances with other banks | 6,577,017 | 3,807,519 | 4,043,100 | 6,009,993 | 1,478,569 |
| 3.Lending to financial institutions | 21,081,800 | 1,051,372 | 4,100,079 | 3,000,000 | 4,401,781 |
| 4.Investments | 63,486,316 | 113,089,261 | 96,631,874 | 167,134,465 | 213,060,882 |
| 5.Gross advances | 206,847,499 | 229,732,772 | 272,847,325 | 269,722,176 | 274,143,924 |
| 6.Advances-non-performing/classified | 8,570,813 | 10,725,308 | 56,462 | 70,923 | 24,543,807 |
| 7.Provision against advances | 8,608,344 | 10,772,174 | 10,711,855 | 16,472,769 | 19,592,335 |
| 8.Advances net of provision (C5-C7) | 198,239,155 | 218,960,598 | 262,135,470 | 253,249,407 | 254,551,589 |
| 9.Fixed assets | 9,054,156 | 16,024,123 | 17,263,733 | 18,014,896 | 20,947,540 |
| 10.Other/misc. assets | 11,203,823 | 17,868,761 | 19,810,476 | 23,040,095 | 27,705,069 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 25,778,061 | 31,786,595 | 40,043,824 | 51,616,007 | 54,821,296 |
| 2.Markup/interest expensed | 4,525,359 | 7,865,533 | 11,560,740 | 15,841,463 | 17,987,767 |
| 3.Net markup/interest income | 21,252,702 | 23,921,062 | 28,483,084 | 35,774,544 | 36,833,529 |
| 4.Provisions and write-offs | 1,182,737 | 3,065,051 | 4,019,121 | 7,322,321 | 3,597,117 |
| 5.Net markup/interest income after provisions | 20,069,965 | 20,856,011 | 24,463,963 | 28,452,223 | 33,236,412 |
| 6.Non-markup/interest income | 4,991,416 | 6,011,291 | 5,791,440 | 5,642,885 | 6,265,306 |
| 7.Non-markup/interest expenses | 6,560,711 | 5,559,267 | 8,387,837 | 10,940,163 | 13,248,643 |
| 8.Administrative expenses | 6,482,592 | 5,022,416 | 7,546,878 | 10,107,189 | 12,173,942 |
| 9.Profit/(loss) before taxation | 18,500,670 | 21,308,035 | 21,867,566 | 23,154,945 | 26,253,075 |
| 10.Profit/(loss) after taxation | 12,142,398 | 15,265,562 | 15,374,600 | 15,495,297 | 16,873,175 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 546,328 | 628,277 | 628,276 | 691,105 | 760,215 |
| 2.Cash dividend | 0.75\% | 1.25\% | 115.00\% | 110.00\% | 1.15\% |
| 3.Stock dividend/bonus shares | 0.15\% | 0.00\% | 10.00\% | 10.00\% | 0.10\% |
| 4.Cash generated from operating activities | 3,541,222 | 61,899,299 | 2,031,538 | 78,148,082 | 58,701,161 |
| 5.Commitments and contigencies | 160,843,008 | 213,317,107 | 392,959,678 | 376,583,024 | 136,245,597 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 82.44\% | 75.26\% | 71.13\% | 69.31\% | 67.19\% |
| 2.Net markup/interest margin (D1-D2)/C | 6.21\% | 5.83\% | 6.42\% | 7.03\% | 6.49\% |
| 3.Return on equity (ROE) (D10/A) | 0.34 | 0.34 | 0.29 | 0.25 | 0.24 |
| 4.Return on assets (ROA) (D10/C) | 3.55\% | 3.72\% | 3.47\% | 3.04\% | 2.97\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.46\% | 1.46\% | 1.31\% | 1.11\% | 1.10\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 5.87\% | 5.08\% | 5.51\% | 5.59\% | 5.86\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 17.56\% | 24.74\% | 28.87\% | 30.69\% | 32.81\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.35 | 0.24 | 0.35 | 0.44 | 0.46 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 21.32\% | 14.71\% | 18.30\% | 19.11\% | 21.69\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.30 | 0.84 | 1.30 | 1.79 | 1.94 |
| 11.Earning per share (D10/E1) | 22.23 | 24.30 | 24.47 | 22.42 | 22.20 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 11.41\% | 10.60\% | 9.85\% | 8.79\% | 8.26\% |
| 2. Investment to total assets (C4/C) | 18.56\% | 27.55\% | 21.78\% | 32.82\% | 37.54\% |
| 3.Advances net of provisions to total assets (C8/C) | 57.95\% | 53.34\% | 59.09\% | 49.73\% | 44.85\% |
| 4.Deposits to total assets (B3/C) | 75.26\% | 71.16\% | 74.43\% | 72.19\% | 76.01\% |
| 5.Total liabilities to total assets (B/C) | 88.06\% | 86.57\% | 86.83\% | 86.30\% | 86.04\% |
| 6.Gross advances to deposits (C5/B3) | 80.34\% | 78.65\% | 82.64\% | 73.37\% | 63.55\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 73.51\% | 69.30\% | 77.33\% | 65.42\% | 59.98\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 4.14\% | 4.67\% | 0.02\% | 0.03\% | 8.95\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 7.15\% |
| 3.NPLs to shareholders equity (C6/A) | 24.04\% | 23.62\% | 0.11\% | 0.12\% | 35.48\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 13.74\% | 28.45\% | 37.52\% | 44.45\% | 18.36\% |
| 5.Provision against NPL to NPLs (C7/C6) | 100.44\% | 100.44\% | 18,971.80\% | 23,226.27\% | 79.83\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.42\% | 11.06\% | 11.78\% | 11.99\% | 12.19\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 4.51 | 4.70 | 7.52 | 6.17 | 1.97 |
| 3. Break up value per share (A/E1) | 65.27 | 72.28 | 83.16 | 88.37 | 91.00 |
| 4.Total deposit to total equity (B3/A) (times) | 7.22 | 6.43 | 6.32 | 6.02 | 6.24 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.29 | 4.05 | 0.13 | 5.04 | 3.48 |


| MEEZAN BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 4,756,409 | 5,719,910 | 6,341,097 | 9,090,535 | 10,740,123 |
| 1.Share capital | 3,779,897 | 3,779,897 | 4,925,961 | 6,650,048 | 6,982,550 |
| 2.Reserves | 528,085 | 720,785 | 845,022 | 1,050,092 | 1,380,010 |
| 3.Un appropriated profit | 448,427 | 1,219,228 | 570,114 | 1,390,395 | 2,377,563 |
| 4.Others | 6,950 | $(13,254)$ | $(366,119)$ | 93,924 | 339,868 |
| B.Total liabilities(B1 to B4) | 41,675,264 | 61,471,903 | 79,301,092 | 114,997,275 | 143,672,434 |
| 1.Bills payable | 563,228 | 1,192,160 | 1,057,017 | 1,249,210 | 1,767,370 |
| 2.Borrowings from financial institutions | 428,212 | 2,415,606 | 4,008,496 | 8,468,425 | 5,829,296 |
| 3.Deposits and other accounts | 34,449,441 | 54,582,353 | 70,233,875 | 100,333,051 | 131,070,328 |
| 4.Other/misc. liabilities | 6,234,383 | 3,281,784 | 4,001,704 | 4,946,589 | 5,005,440 |
| C.Total assets (C1 to C4 + C8 to C10) | 46,438,623 | 67,178,559 | 85,276,070 | 124,181,734 | 154,752,425 |
| 1.Cash and balances with treasury banks | 5,897,394 | 5,644,028 | 5,763,710 | 8,387,432 | 12,780,806 |
| 2.Balances with other banks | 4,134,875 | 3,729,549 | 1,344,974 | 5,260,467 | 9,939,660 |
| 3.Lending to financial institutions | 3,700,000 | 8,850,000 | 18,108,000 | 34,499,500 | 10,511,855 |
| 4.Investments | 2,877,554 | 10,535,186 | 14,526,699 | 23,290,309 | 54,966,907 |
| 5.Gross advances | 27,269,271 | 35,249,612 | 40,626,920 | 46,716,610 | 58,046,309 |
| 6.Advances-non-performing/classified | 408,442 | 553,339 | 3,649,163 | 2,060,108 | 4,318,323 |
| 7.Provision against advances | 238,255 | 673,273 | 1,098,189 | 2,528,544 | 3,851,146 |
| 8.Advances net of provision (C5-C7) | 27,031,016 | 34,576,339 | 39,528,731 | 44,188,066 | 54,195,163 |
| 9. Fixed assets | 531,262 | 1,032,963 | 1,880,515 | 2,416,375 | 3,066,100 |
| 10.Other/misc. assets | 2,266,522 | 2,810,494 | 4,123,441 | 6,139,585 | 9,291,934 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 2,704,280 | 4,573,752 | 6,803,213 | 10,102,060 | 12,290,549 |
| 2.Markup/interest expensed | 1,464,173 | 2,451,968 | 3,088,334 | 4,969,916 | 6,606,474 |
| 3.Net markup/interest income | 1,240,107 | 2,121,784 | 3,714,879 | 5,132,144 | 5,684,075 |
| 4.Provisions and write-offs | 122,878 | 435,896 | 717,320 | 1,519,176 | 1,496,476 |
| 5.Net markup/interest income after provisions | 1,117,229 | 1,685,888 | 2,997,559 | 3,612,968 | 4,187,599 |
| 6.Non-markup/interest income | 690,561 | 1,347,893 | 707,908 | 1,597,804 | 2,475,030 |
| 7.Non-markup/interest expenses | 1,027,767 | 1,764,593 | 2,713,156 | 3,471,049 | 4,535,669 |
| 8.Administrative expenses | 1,022,991 | 1,755,761 | 2,626,606 | 3,530,161 | 4,460,804 |
| 9.Profit/(loss) before taxation | 780,023 | 1,269,188 | 992,311 | 1,739,723 | 2,126,960 |
| 10.Profit/(loss) after taxation | 604,251 | 963,501 | 621,187 | 1,025,351 | 1,649,588 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 377,990 | 377,990 | 492,596 | 665,005 | 698,255 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 35.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.10\% | 0.20\% | 9.00\% | 5.00\% | 0.15\% |
| 4.Cash generated from operating activities | 3,485,231 | 7,465,000 | 3,320,190 | 13,966,350 | 41,257,569 |
| 5.Commitments and contigencies | 36,504,507 | 56,113,028 | 56,411,095 | 73,034,851 | 108,236,057 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 45.86\% | 46.39\% | 54.60\% | 50.80\% | 46.25\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.67\% | 3.16\% | 4.36\% | 4.13\% | 3.67\% |
| 3.Return on equity (ROE) (D10/A) | 0.13 | 0.17 | 0.10 | 0.11 | 0.15 |
| 4.Return on assets (ROA) (D10/C) | 1.30\% | 1.43\% | 0.73\% | 0.83\% | 1.07\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.49\% | 2.01\% | 0.83\% | 1.29\% | 1.60\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.41\% | 2.51\% | 3.52\% | 2.91\% | 2.71\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 54.14\% | 53.61\% | 45.40\% | 49.20\% | 53.75\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.31 | 1.38 | 2.65 | 2.03 | 2.10 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 30.27\% | 29.80\% | 36.12\% | 29.67\% | 30.72\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.48 | 1.30 | 3.71 | 2.21 | 1.80 |
| 11.Earning per share (D10/E1) | 1.60 | 2.55 | 1.26 | 1.54 | 2.36 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 21.60\% | 13.95\% | 8.34\% | 10.99\% | 14.68\% |
| 2.Investment to total assets (C4/C) | 6.20\% | 15.68\% | 17.03\% | 18.76\% | 35.52\% |
| 3.Advances net of provisions to total assets (C8/C) | 58.21\% | 51.47\% | 46.35\% | 35.58\% | 35.02\% |
| 4.Deposits to total assets (B3/C) | 74.18\% | 81.25\% | 82.36\% | 80.80\% | 84.70\% |
| 5.Total liabilities to total assets (B/C) | 89.74\% | 91.51\% | 92.99\% | 92.60\% | 92.84\% |
| 6.Gross advances to deposits (C5/B3) | 79.16\% | 64.58\% | 57.85\% | 46.56\% | 44.29\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 78.19\% | 61.84\% | 54.72\% | 42.94\% | 42.40\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 1.50\% | 1.57\% | 8.98\% | 4.41\% | 7.44\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 6.63\% |
| 3.NPLs to shareholders equity (C6/A) | 8.59\% | 9.67\% | 57.55\% | 22.66\% | 40.21\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 51.57\% | 64.74\% | 65.32\% | 60.08\% | 38.86\% |
| 5.Provision against NPL to NPLs (C7/C6) | 58.33\% | 121.67\% | 30.09\% | 122.74\% | 89.18\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.24\% | 8.51\% | 7.44\% | 7.32\% | 6.94\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 7.67 | 9.81 | 8.90 | 8.03 | 10.08 |
| 3. Break up value per share (A/E1) | 12.58 | 15.13 | 12.87 | 13.67 | 15.38 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 7.24 | 9.54 | 11.08 | 11.04 | 12.20 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 5.77 | 7.75 | 5.34 | 13.62 | 25.01 |


| MyBANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 3,928,567 | 5,063,698 | 5,853,730 | 4,235,232 | 2,304,214 |
| 1.Share capital | 3,085,721 | 4,242,866 | 5,303,582 | 5,303,582 | 435,060 |
| 2.Reserves | 255,941 | 324,005 | 324,005 | 324,005 | 2,797,793 |
| 3.Un appropriated profit | 586,905 | 496,827 | 226,143 | $(1,392,355)$ | $(928,639)$ |
| 4.Others | 885,259 | 878,622 | 289,338 | 869,632 | 3,586,269 |
| B.Total liabilities(B1 to B4) | 21,475,891 | 34,659,293 | 33,659,935 | 30,385,841 | 9,355,390 |
| 1.Bills payable | 225,322 | 895,616 | 273,286 | 330,759 | 21,777 |
| 2.Borrowings from financial institutions | 1,624,470 | 2,796,478 | 4,600,431 | 2,550,386 | 5,250,000 |
| 3.Deposits and other accounts | 19,169,226 | 30,153,164 | 28,032,735 | 26,848,808 | 3,820,343 |
| 4.Other/misc. liabilities | 456,873 | 814,035 | 753,483 | 655,888 | 263,270 |
| C.Total assets (C1 to C4 + C8 to C10) | 26,289,717 | 40,601,613 | 39,803,003 | 35,490,705 | 15,245,873 |
| 1.Cash and balances with treasury banks | 1,993,815 | 2,613,835 | 1,862,545 | 2,073,321 | 814,147 |
| 2.Balances with other banks | 722,089 | 280,497 | 566,725 | 433,055 | 1,709,436 |
| 3.Lending to financial institutions | 4,780,887 | 1,567,626 | 1,748,761 | 35,000 | 0 |
| 4.Investments | 2,711,220 | 11,601,143 | 10,294,970 | 10,037,950 | 799,673 |
| 5.Gross advances | 13,893,523 | 21,768,983 | 23,026,782 | 21,149,136 | 7,385,647 |
| 6.Advances-non-performing/classified | 1,011,020 | 1,184,684 | 7,102,598 | 7,679,502 | 3,430,614 |
| 7.Provision against advances | 406,684 | 977,232 | 2,086,701 | 3,720,713 | 1,605,894 |
| 8.Advances net of provision (C5-C7) | 13,486,839 | 20,791,751 | 20,940,081 | 17,428,423 | 5,779,753 |
| 9. Fixed assets | 2,036,225 | 2,080,341 | 2,414,783 | 2,321,845 | 3,700,872 |
| 10.Other/misc. assets | 558,642 | 1,666,420 | 1,975,138 | 3,161,111 | 2,441,992 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,685,810 | 2,907,075 | 3,640,787 | 3,368,218 | 1,553,750 |
| 2.Markup/interest expensed | 865,668 | 2,208,225 | 2,829,578 | 2,881,902 | 965,655 |
| 3. Net markup/interest income | 820,142 | 698,850 | 811,209 | 486,316 | 588,095 |
| 4.Provisions and write-offs | 37,772 | 651,101 | 1,583,670 | 1,933,811 | 158,452 |
| 5. Net markup/interest income after provisions | 782,370 | 47,749 | $(772,461)$ | $(1,447,495)$ | 429,643 |
| 6.Non-markup/interest income | 452,238 | 910,560 | 942,648 | 383,758 | 76,830 |
| 7.Non-markup/interest expenses | 611,548 | 733,221 | 931,012 | 1,092,775 | 681,299 |
| 8.Administrative expenses | 587,525 | 722,553 | 922,538 | 1,064,180 | 680,681 |
| 9.Profit/(loss) before taxation | 623,060 | 225,088 | $(760,825)$ | $(2,156,512)$ | $(174,826)$ |
| 10.Profit/(loss) after taxation | 499,345 | 340,319 | $(350,293)$ | $(1,639,829)$ | $(179,626)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 308,572 | 424,287 | 530,358 | 530,358 | 4,351 |
| 2.Cash dividend | 0.05\% | 0.00\% | 25.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.13\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 344,793 | 7,593,248 | $(1,902,601)$ | $(798,785)$ | (2,135,260) |
| 5.Commitments and contigencies | 14,770,061 | 11,667,619 | 11,920,893 | 5,362,449 | 241,483 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 48.65\% | 24.04\% | 22.28\% | 14.44\% | 37.85\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.12\% | 1.72\% | 2.04\% | 1.37\% | 3.86\% |
| 3.Return on equity (ROE) (D10/A) | 0.13 | 0.07 | -0.06 | -0.39 | -0.08 |
| 4.Return on assets (ROA) (D10/C) | 1.90\% | 0.84\% | -0.88\% | -4.62\% | -1.18\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.72\% | 2.24\% | 2.37\% | 1.08\% | 0.50\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.98\% | 0.12\% | -1.94\% | -4.08\% | 2.82\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 51.35\% | 75.96\% | 77.72\% | 85.56\% | 62.15\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.94 | 3.21 | -1.21 | -0.49 | -3.89 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 28.60\% | 19.21\% | 20.31\% | 29.13\% | 41.78\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.30 | 0.79 | 0.98 | 2.77 | 8.86 |
| 11.Earning per share (D10/E1) | 1.62 | 0.80 | -0.66 | -3.09 | -41.29 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 10.33\% | 7.13\% | 6.10\% | 7.06\% | 16.55\% |
| 2.Investment to total assets (C4/C) | 10.31\% | 28.57\% | 25.86\% | 28.28\% | 5.25\% |
| 3.Advances net of provisions to total assets (C8/C) | 51.30\% | 51.21\% | 52.61\% | 49.11\% | 37.91\% |
| 4.Deposits to total assets (B3/C) | 72.92\% | 74.27\% | 70.43\% | 75.65\% | 25.06\% |
| 5. Total liabilities to total assets (B/C) | 81.69\% | 85.36\% | 84.57\% | 85.62\% | 61.36\% |
| 6.Gross advances to deposits (C5/B3) | 72.48\% | 72.19\% | 82.14\% | 78.77\% | 193.32\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 66.82\% | 66.07\% | 70.56\% | 71.94\% | 81.43\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.28\% | 5.44\% | 30.84\% | 36.31\% | 46.45\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 21.74\% |
| 3.NPLs to shareholders equity (C6/A) | 25.74\% | 23.40\% | 121.33\% | 181.32\% | 148.88\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 9.29\% | 66.63\% | 75.89\% | 51.97\% | 9.87\% |
| 5.Provision against NPL to NPLs (C7/C6) | 40.23\% | 82.49\% | 29.38\% | 48.45\% | 46.81\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 14.94\% | 12.47\% | 14.71\% | 11.93\% | 15.11\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 3.76 | 2.30 | 2.04 | 1.27 | 0.10 |
| 3.Break up value per share (A/E1) | 12.73 | 11.93 | 11.04 | 7.99 | 529.63 |
| 4.Total deposit to total equity (B3/A) (times) | 4.88 | 5.95 | 4.79 | 6.34 | 1.66 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.69 | 22.31 | 5.43 | 0.49 | 11.89 |


| NIB BANK |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 4,374,405 | 22,594,386 | 29,006,672 | 41,643,272 | 7,309,686 |
| 1.Share capital | 3,361,522 | 22,017,968 | 28,437,271 | 40,437,271 | 40,437,271 |
| 2.Reserves | 719,810 | 719,810 | 8,326,684 | 8,464,894 | 8,464,894 |
| 3.Un appropriated profit | 293,073 | $(143,392)$ | $(7,757,283)$ | $(7,258,893)$ | $(41,592,479)$ |
| 4.Others | $(47,833)$ | 13,997,648 | 10,691,836 | $(115,027)$ | 6,353,079 |
| B.Total liabilities(B1 to B4) | 42,096,968 | 140,061,370 | 139,210,607 | 166,590,718 | 150,687,274 |
| 1.Bills payable | 215,769 | 2,110,211 | 1,432,084 | 1,574,207 | 1,335,493 |
| 2.Borrowings from financial institutions | 9,164,121 | 16,669,412 | 23,651,366 | 62,523,365 | 42,361,934 |
| 3.Deposits and other accounts | 30,566,540 | 116,671,219 | 104,586,167 | 93,919,805 | 99,169,373 |
| 4.Other/misc. liabilities | 2,150,538 | 4,610,528 | 9,540,990 | 8,573,341 | 7,820,474 |
| C.Total assets (C1 to C4 + C8 to C10) | 46,423,540 | 176,653,404 | 178,909,115 | 208,118,963 | 164,350,039 |
| 1.Cash and balances with treasury banks | 2,928,404 | 10,318,722 | 9,355,104 | 8,834,275 | 8,836,449 |
| 2.Balances with other banks | 1,362,497 | 1,401,796 | 793,843 | 3,683,783 | 2,951,479 |
| 3.Lending to financial institutions | 2,600,000 | 4,753,113 | 12,459,621 | 5,681,887 | 6,429,166 |
| 4.Investments | 6,558,733 | 40,498,840 | 35,176,823 | 62,432,977 | 51,789,035 |
| 5.Gross advances | 31,885,851 | 92,586,336 | 97,322,481 | 100,000,757 | 98,344,554 |
| 6.Advances-non-performing/classified | 1,023,868 | 13,252,316 | 16,715,515 | 15,746,457 | 34,711,468 |
| 7.Provision against advances | 833,682 | 10,426,262 | 16,978,288 | 15,979,351 | 23,778,539 |
| 8.Advances net of provision (C5-C7) | 31,052,169 | 82,160,074 | 80,344,193 | 84,021,406 | 74,566,015 |
| $9 . F i x e d$ assets | 622,216 | 30,800,135 | 3,702,426 | 3,114,632 | 2,718,975 |
| 10.Other/misc. assets | 1,299,521 | 6,720,724 | 37,077,105 | 40,350,003 | 17,058,920 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 3,473,364 | 6,999,888 | 15,201,691 | 18,272,363 | 16,482,080 |
| 2.Markup/interest expensed | 2,452,192 | 4,995,955 | 10,799,816 | 12,872,357 | 13,533,160 |
| 3.Net markup/interest income | 1,021,172 | 2,003,933 | 4,401,875 | 5,400,006 | 2,948,920 |
| 4.Provisions and write-offs | 269,583 | 1,494,801 | 9,657,400 | 1,195,329 | 10,050,404 |
| 5.Net markup/interest income after provisions | 751,589 | 509,132 | $(5,255,525)$ | 4,204,677 | $(7,101,484)$ |
| 6.Non-markup/interest income | 494,006 | 598,771 | 2,421,876 | 1,681,833 | 1,715,352 |
| 7.Non-markup/interest expenses | 1,223,682 | 2,006,961 | 8,164,241 | 5,242,439 | 7,235,425 |
| 8.Administrative expenses | 1,221,423 | 2,002,159 | 6,433,122 | 5,345,307 | 6,955,148 |
| 9.Profit/(loss) before taxation | 21,913 | $(571,207)$ | $(1,099,789)$ | 644,071 | $(12,621,557)$ |
| 10.Profit/(loss) after taxation | 117,858 | $(350,557)$ | $(7,474,679)$ | 691,048 | $(10,112,114)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 336,152 | 2,201,797 | 2,843,727 | 4,043,727 | 4,043,727 |
| 2.Cash dividend | 0.00\% | 0.00\% | 42.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 3,361,522 | 7,989,545 | 21,302,169 | 28,507,068 | $(18,017,973)$ |
| 5.Commitments and contigencies | 23,431,989 | 55,864,113 | 93,144,827 | 123,505,187 | 152,511,924 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 29.40\% | 28.63\% | 28.96\% | 29.55\% | 17.89\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.20\% | 1.13\% | 2.46\% | 2.59\% | 1.79\% |
| 3.Return on equity (ROE) (D10/A) | 0.03 | -0.02 | -0.26 | 0.02 | -1.38 |
| 4.Return on assets (ROA) (D10/C) | 0.25\% | -0.20\% | -4.18\% | 0.33\% | -6.15\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.06\% | 0.34\% | 1.35\% | 0.81\% | 1.04\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.62\% | 0.29\% | -2.94\% | 2.02\% | -4.32\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 70.60\% | 71.37\% | 71.04\% | 70.45\% | 82.11\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 55.74 | -3.51 | -5.85 | 8.30 | -0.55 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 30.84\% | 26.41\% | 46.33\% | 26.27\% | 39.76\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.47 | 3.34 | 2.66 | 3.18 | 4.05 |
| 11.Earning per share (D10/E1) | 0.35 | -0.16 | -2.63 | 0.17 | -2.50 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 9.24\% | 6.63\% | 5.67\% | 6.01\% | 7.17\% |
| 2.Investment to total assets (C4/C) | 14.13\% | 22.93\% | 19.66\% | 30.00\% | 31.51\% |
| 3.Advances net of provisions to total assets (C8/C) | 66.89\% | 46.51\% | 44.91\% | 40.37\% | 45.37\% |
| 4.Deposits to total assets (B3/C) | 65.84\% | 66.05\% | 58.46\% | 45.13\% | 60.34\% |
| 5. Total liabilities to total assets (B/C) | 90.68\% | 79.29\% | 77.81\% | 80.05\% | 91.69\% |
| 6.Gross advances to deposits (C5/B3) | 104.32\% | 79.36\% | 93.05\% | 106.47\% | 99.17\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 80.26\% | 69.44\% | 75.89\% | 63.92\% | 69.49\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 3.21\% | 14.31\% | 17.18\% | 15.75\% | 35.30\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 24.18\% |
| 3.NPLs to shareholders equity (C6/A) | 23.41\% | 58.65\% | 57.63\% | 37.81\% | 474.87\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 32.34\% | 14.34\% | 56.88\% | 7.48\% | 42.27\% |
| 5.Provision against NPL to NPLs (C7/C6) | 81.42\% | 78.68\% | 101.57\% | 101.48\% | 68.50\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.42\% | 12.79\% | 16.21\% | 20.01\% | 4.45\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 5.36 | 2.47 | 3.21 | 2.97 | 20.86 |
| 3. Break up value per share (A/E1) | 13.01 | 10.26 | 10.20 | 10.30 | 1.81 |
| 4.Total deposit to total equity (B3/A) (times) | 6.99 | 5.16 | 3.61 | 2.26 | 13.57 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 28.52 | -22.79 | -2.85 | 41.25 | 1.78 |


| SAMBA BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,592,533 | 6,218,641 | 5,476,330 | 4,883,277 | 7,936,255 |
| 1.Share capital | 2,769,517 | 8,769,517 | 8,769,517 | 8,769,517 | 14,334,734 |
| 2.Reserves | 43,080 | 43,080 | 43,080 | 43,080 | 43,080 |
| 3.Un appropriated profit | $(1,220,064)$ | $(2,593,956)$ | $(3,336,267)$ | (3,929,320) | $(6,441,559)$ |
| 4.Others | $(13,732)$ | $(16,483)$ | $(14,176)$ | 2,192,383 | $(10,577)$ |
| B.Total liabilities(B1 to B4) | 6,599,875 | 14,453,144 | 11,025,182 | 16,658,466 | 22,585,442 |
| 1.Bills payable | 50,626 | 1,056,878 | 55,349 | 78,127 | 115,759 |
| 2. Borrowings from financial institutions | 442,469 | 182,611 | 437,949 | 3,141,284 | 6,534,994 |
| 3.Deposits and other accounts | 5,577,641 | 12,644,938 | 9,859,537 | 12,520,633 | 14,871,806 |
| 4.Other/misc. liabilities | 529,139 | 568,717 | 672,347 | 918,422 | 1,062,883 |
| C.Total assets (C1 to C4 + C8 to C10) | 8,178,676 | 20,655,302 | 16,487,336 | 23,734,126 | 30,511,120 |
| 1.Cash and balances with treasury banks | 782,781 | 1,003,611 | 774,575 | 961,280 | 1,250,011 |
| 2.Balances with other banks | 132,037 | 63,348 | 331,201 | 707,912 | 1,195,948 |
| 3.Lending to financial institutions | 493,473 | 8,565,836 | 2,313,308 | 3,123,377 | 1,389,003 |
| 4. Investments | 2,228,268 | 3,947,925 | 3,829,354 | 5,807,829 | 11,090,905 |
| 5.Gross advances | 4,013,454 | 7,105,438 | 8,605,889 | 12,343,360 | 14,747,321 |
| 6.Advances-non-performing/classified | 2,530,413 | 2,410,997 | 1,961,143 | 2,726,295 | 2,711,299 |
| 7.Provision against advances | 1,618,436 | 2,412,325 | 2,442,881 | 2,619,949 | 2,609,535 |
| 8.Advances net of provision (C5-C7) | 2,395,018 | 4,693,113 | 6,163,008 | 9,723,411 | 12,137,786 |
| 9. Fixed assets | 846,259 | 854,292 | 1,157,689 | 1,112,169 | 1,001,413 |
| 10.Other/misc. assets | 1,300,840 | 1,527,177 | 1,918,201 | 2,298,148 | 2,446,054 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 483,218 | 1,182,921 | 1,758,004 | 1,878,626 | 2,384,653 |
| 2.Markup/interest expensed | 551,936 | 837,869 | 1,071,307 | 1,208,857 | 1,350,320 |
| 3.Net markup/interest income | $(68,718)$ | 345,052 | 686,697 | 669,769 | 1,034,333 |
| 4.Provisions and write-offs | 135,222 | 924,777 | 312,528 | 239,511 | 17,599 |
| 5.Net markup/interest income after provisions | $(203,940)$ | $(579,725)$ | 374,169 | 430,258 | 1,016,734 |
| 6.Non-markup/interest income | 84,285 | 128,432 | 125,429 | 92,224 | 321,243 |
| 7.Non-markup/interest expenses | 728,690 | 921,386 | 1,511,039 | 1,590,906 | 1,468,273 |
| 8.Administrative expenses | 647,114 | 891,889 | 1,461,077 | 1,415,235 | 1,456,873 |
| 9.Profit/(loss) before taxation | $(848,345)$ | $(1,372,679)$ | $(1,011,441)$ | $(1,068,424)$ | $(130,296)$ |
| 10.Profit/(loss) after taxation | $(587,635)$ | $(1,322,892)$ | $(742,311)$ | $(593,053)$ | $(10,702)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 276,952 | 876,952 | 876,952 | 876,952 | 1,433,473 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(333,326)$ | $(3,934,986)$ | 4,073,848 | 6,840,004 | 5,087,251 |
| 5.Commitments and contigencies | 840,122 | 2,089,651 | 30,569,856 | 14,557,877 | 17,205,195 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | -14.22\% | 29.17\% | 39.06\% | 35.65\% | 43.37\% |
| 2.Net markup/interest margin (D1-D2)/C | -0.84\% | 1.67\% | 4.16\% | 2.82\% | 3.39\% |
| 3.Return on equity (ROE) (D10/A) | -0.37 | -0.21 | -0.14 | -0.12 | 0.00 |
| 4.Return on assets (ROA) (D10/C) | -7.18\% | -6.40\% | -4.50\% | -2.50\% | -0.04\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.03\% | 0.62\% | 0.76\% | 0.39\% | 1.05\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -2.49\% | -2.81\% | 2.27\% | 1.81\% | 3.33\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 114.22\% | 70.83\% | 60.94\% | 64.35\% | 56.63\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.76 | -0.65 | -1.44 | -1.32 | -11.18 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 128.40\% | 70.26\% | 80.23\% | 80.72\% | 54.26\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 7.68 | 6.94 | 11.65 | 15.35 | 4.54 |
| 11.Earning per share (D10/E1) | -2.12 | -1.51 | -0.85 | -0.68 | -0.01 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 11.19\% | 5.17\% | 6.71\% | 7.03\% | 8.02\% |
| 2. Investment to total assets (C4/C) | 27.24\% | 19.11\% | 23.23\% | 24.47\% | 36.35\% |
| 3.Advances net of provisions to total assets (C8/C) | 29.28\% | 22.72\% | 37.38\% | 40.97\% | 39.78\% |
| 4.Deposits to total assets (B3/C) | 68.20\% | 61.22\% | 59.80\% | 52.75\% | 48.74\% |
| 5.Total liabilities to total assets (B/C) | 80.70\% | 69.97\% | 66.87\% | 70.19\% | 74.02\% |
| 6.Gross advances to deposits (C5/B3) | 71.96\% | 56.19\% | 87.28\% | 98.58\% | 99.16\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 66.67\% | 55.39\% | 83.57\% | 78.81\% | 68.89\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 63.05\% | 33.93\% | 22.79\% | 22.09\% | 18.39\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 17.69\% |
| 3.NPLs to shareholders equity (C6/A) | 158.89\% | 38.77\% | 35.81\% | 55.83\% | 34.16\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 8.36\% | 38.34\% | 12.79\% | 9.14\% | 0.67\% |
| 5.Provision against NPL to NPLs (C7/C6) | 63.96\% | 100.06\% | 124.56\% | 96.10\% | 96.25\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 19.47\% | 30.11\% | 33.22\% | 20.57\% | 26.01\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.53 | 0.34 | 5.58 | 2.98 | 2.17 |
| 3. Break up value per share (A/E1) | 5.75 | 7.09 | 6.24 | 5.57 | 5.54 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 3.50 | 2.03 | 1.80 | 2.56 | 1.87 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.57 | 2.97 | $-5.49$ | -11.53 | -475.36 |


| SILKBANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,985,330 | 1,100,769 | 3,089,997 | 196,905 | 18,101,759 |
| 1.Share capital | 3,847,500 | 5,001,750 | 9,003,150 | 9,003,150 | 26,716,048 |
| 2.Reserves | 218,556 | 218,556 | 218,556 | 224,649 | 0 |
| 3.Un appropriated profit | $(1,080,726)$ | $(4,119,537)$ | $(6,131,709)$ | $(9,030,894)$ | $(8,614,289)$ |
| 4.Others | 1,012,709 | 1,079,670 | 1,301,363 | 1,566,184 | $(13,267,812)$ |
| B.Total liabilities(B1 to B4) | 55,202,810 | 51,480,161 | 51,253,908 | 66,901,252 | 67,769,461 |
| 1.Bills payable | 408,342 | 570,756 | 431,537 | 637,602 | 836,931 |
| 2.Borrowings from financial institutions | 4,236,775 | 6,880,449 | 8,738,616 | 15,088,332 | 9,871,141 |
| 3.Deposits and other accounts | 49,015,090 | 42,373,710 | 41,056,630 | 49,610,034 | 55,706,188 |
| 4.Other/misc. liabilities | 1,542,603 | 1,655,246 | 1,027,125 | 1,565,284 | 1,355,201 |
| C.Total assets (C1 to C4 + C8 to C10) | 59,200,849 | 53,660,600 | 55,645,268 | 68,664,341 | 72,603,408 |
| 1.Cash and balances with treasury banks | 3,994,136 | 3,223,780 | 3,070,067 | 3,120,880 | 3,414,524 |
| 2. Balances with other banks | 613,678 | 128,991 | 190,197 | 151,068 | 89,355 |
| 3.Lending to financial institutions | 4,747,567 | 839,959 | 1,376,651 | 1,067,708 | 1,050,754 |
| 4.Investments | 15,828,682 | 17,859,169 | 12,012,233 | 20,179,329 | 12,964,526 |
| 5.Gross advances | 31,527,073 | 31,415,818 | 38,187,392 | 40,592,094 | 52,924,512 |
| 6.Advances-non-performing/classified | 4,634,695 | 6,136,018 | 12,845,225 | 11,891,428 | 12,359,904 |
| 7.Provision against advances | 2,505,099 | 5,540,846 | 7,100,019 | 8,494,604 | 8,570,106 |
| 8.Advances net of provision (C5-C7) | 29,021,974 | 25,874,972 | 31,087,373 | 32,097,490 | 44,354,406 |
| 9. Fixed assets | 2,322,371 | 2,367,883 | 3,002,450 | 3,720,695 | 2,443,805 |
| 10.Other/misc. assets | 2,672,441 | 3,365,846 | 4,906,297 | 8,327,171 | 8,286,038 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 3,712,420 | 4,799,853 | 4,588,299 | 5,913,317 | 6,775,565 |
| 2.Markup/interest expensed | 3,260,952 | 4,440,116 | 4,218,901 | 5,855,517 | 5,926,528 |
| 3.Net markup/interest income | 451,468 | 359,737 | 369,398 | 57,800 | 849,037 |
| 4.Provisions and write-offs | 408,095 | 3,132,444 | 1,642,093 | 2,309,355 | 228,114 |
| 5.Net markup/interest income after provisions | 43,373 | $(2,772,707)$ | $(1,272,695)$ | $(2,251,555)$ | 620,923 |
| 6.Non-markup/interest income | 706,002 | 776,825 | 384,510 | 662,187 | 1,184,804 |
| 7.Non-markup/interest expenses | 1,141,676 | 1,324,383 | 1,946,070 | 2,663,091 | 3,041,273 |
| 8.Administrative expenses | 1,262,448 | 1,270,317 | 1,935,732 | 2,747,856 | 3,153,601 |
| 9.Profit/(loss) before taxation | $(408,968)$ | $(3,320,265)$ | $(2,834,255)$ | $(4,252,459)$ | $(1,235,546)$ |
| 10.Profit/(loss) after taxation | $(303,686)$ | $(3,040,907)$ | $(2,014,268)$ | $(2,902,905)$ | $(1,131,154)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 384,750 | 500,175 | 900,315 | 900,315 | 2,671,605 |
| 2.Cash dividend | 0.00\% | 0.00\% | 80.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 3,433,197 | (2,009,657) | (7,387,980) | 6,510,410 | $(10,011,424)$ |
| 5.Commitments and contigencies | 21,556,207 | 15,144,301 | 13,208,986 | 13,454,187 | 18,460,536 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 12.16\% | 7.49\% | 8.05\% | 0.98\% | 12.53\% |
| 2.Net markup/interest margin (D1-D2)/C | 0.76\% | 0.67\% | 0.66\% | 0.08\% | 1.17\% |
| 3.Return on equity (ROE) (D10/A) | -0.10 | -2.76 | -0.65 | -14.74 | -0.06 |
| 4.Return on assets (ROA) (D10/C) | -0.51\% | -5.67\% | -3.62\% | -4.23\% | -1.56\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.19\% | 1.45\% | 0.69\% | 0.96\% | 1.63\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 0.07\% | -5.17\% | -2.29\% | -3.28\% | 0.86\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 87.84\% | 92.51\% | 91.95\% | 99.02\% | 87.47\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -3.09 | -0.38 | -0.68 | -0.65 | -2.55 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 25.84\% | 23.75\% | 39.13\% | 40.50\% | 38.21\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.79 | 1.64 | 5.03 | 4.15 | 2.66 |
| 11.Earning per share (D10/E1) | -0.79 | -6.08 | -2.24 | -3.22 | -0.42 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 7.78\% | 6.25\% | 5.86\% | 4.77\% | 4.83\% |
| 2.Investment to total assets (C4/C) | 26.74\% | 33.28\% | 21.59\% | 29.39\% | 17.86\% |
| 3.Advances net of provisions to total assets (C8/C) | 49.02\% | 48.22\% | 55.87\% | 46.75\% | 61.09\% |
| 4.Deposits to total assets (B3/C) | 82.79\% | 78.97\% | 73.78\% | 72.25\% | 76.73\% |
| 5.Total liabilities to total assets (B/C) | 93.25\% | 95.94\% | 92.11\% | 97.43\% | 93.34\% |
| 6.Gross advances to deposits (C5/B3) | 64.32\% | 74.14\% | 93.01\% | 81.82\% | 95.01\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 59.20\% | 63.78\% | 76.69\% | 62.74\% | 80.71\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 14.70\% | 19.53\% | 33.64\% | 29.29\% | 23.35\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 16.19\% |
| 3.NPLs to shareholders equity (C6/A) | 155.25\% | 557.43\% | 415.70\% | 6,039.17\% | 68.28\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 16.29\% | 56.53\% | 23.13\% | 27.19\% | 2.66\% |
| 5.Provision against NPL to NPLs (C7/C6) | 54.05\% | 90.30\% | 55.27\% | 71.43\% | 69.34\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 5.04\% | 2.05\% | 5.55\% | 0.29\% | 24.93\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 7.22 | 13.76 | 4.27 | 68.33 | 1.02 |
| 3. Break up value per share (A/E1) | 7.76 | 2.20 | 3.43 | 0.22 | 6.78 |
| 4. Total deposit to total equity (B3/A) (times) | 16.42 | 38.49 | 13.29 | 251.95 | 3.08 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -11.31 | 0.66 | 3.67 | $-2.24$ | 8.85 |


| SONERI BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 5,194,290 | 6,229,666 | 6,965,749 | 7,181,577 | 8,381,360 |
| 1.Share capital | 3,116,835 | 4,114,222 | 4,114,222 | 5,019,351 | 6,023,221 |
| 2.Reserves | 1,676,602 | 1,876,669 | 2,016,877 | 2,003,948 | 2,029,036 |
| 3.Un appropriated profit | 400,853 | 238,775 | 834,650 | 158,278 | 329,103 |
| 4.Others | 417,613 | 380,813 | 147,298 | 621,624 | 536,313 |
| B.Total liabilities(B1 to B4) | 65,117,771 | 70,243,581 | 73,864,207 | 87,507,071 | 99,188,005 |
| 1.Bills payable | 957,576 | 1,640,514 | 1,254,496 | 1,763,401 | 1,857,810 |
| 2.Borrowings from financial institutions | 8,916,437 | 5,865,471 | 8,441,454 | 9,385,522 | 12,370,528 |
| 3.Deposits and other accounts | 53,000,647 | 60,150,128 | 61,634,491 | 73,548,226 | 82,016,811 |
| 4.Other/misc. liabilities | 2,243,111 | 2,587,468 | 2,533,766 | 2,809,922 | 2,942,856 |
| C.Total assets (C1 to C4 + C8 to C10) | 70,729,674 | 76,854,060 | 80,977,254 | 95,310,272 | 108,105,678 |
| 1.Cash and balances with treasury banks | 5,551,302 | 5,861,205 | 5,646,755 | 6,471,173 | 7,247,711 |
| 2.Balances with other banks | 6,603,003 | 4,349,673 | 3,908,859 | 1,497,193 | 1,400,451 |
| 3.Lending to financial institutions | 3,193,405 | 3,175,009 | 3,990,269 | 2,755,377 | 2,531,900 |
| 4. Investments | 16,724,253 | 19,181,562 | 14,053,177 | 29,537,179 | 34,985,663 |
| 5.Gross advances | 35,828,359 | 40,805,224 | 49,464,962 | 51,939,441 | 59,293,364 |
| 6.Advances-non-performing/classified | 351,710 | 1,277,490 | 5,002,417 | 3,190,077 | 7,096,036 |
| 7.Provision against advances | 416,111 | 650,775 | 1,889,598 | 3,212,338 | 4,617,643 |
| 8.Advances net of provision (C5-C7) | 35,412,248 | 40,154,449 | 47,575,364 | 48,727,103 | 54,675,721 |
| 9. Fixed assets | 1,929,885 | 2,150,955 | 3,126,857 | 3,333,891 | 3,468,923 |
| 10.Other/misc. assets | 1,315,578 | 1,981,207 | 2,675,973 | 2,988,356 | 3,795,309 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 5,536,098 | 6,271,636 | 7,822,941 | 9,337,284 | 10,250,494 |
| 2.Markup/interest expensed | 3,768,323 | 4,334,358 | 4,878,347 | 6,602,779 | 7,203,842 |
| 3.Net markup/interest income | 1,767,775 | 1,937,281 | 2,944,594 | 2,734,505 | 3,046,652 |
| 4.Provisions and write-offs | 36,745 | 234,815 | 1,265,942 | 1,633,343 | 1,452,236 |
| 5.Net markup/interest income after provisions | 1,731,030 | 1,702,466 | 1,678,652 | 1,101,162 | 1,594,416 |
| 6.Non-markup/interest income | 754,877 | 1,067,664 | 1,226,206 | 1,168,193 | 1,228,431 |
| 7.Non-markup/interest expenses | 1,037,006 | 1,293,445 | 1,951,625 | 2,078,942 | 2,682,400 |
| 8.Administrative expenses | 1,028,824 | 1,278,974 | 1,673,590 | 2,113,660 | 2,623,991 |
| 9.Profit/(loss) before taxation | 1,448,901 | 1,476,685 | 953,233 | 190,413 | 140,447 |
| 10.Profit/(loss) after taxation | 985,298 | 1,000,334 | 701,041 | 145,355 | 125,440 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 311,683 | 411,422 | 411,422 | 501,935 | 602,322 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.30\% | 0.20\% | 22.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 5,767,553 | 892,813 | 4,500,148 | 13,892,687 | 5,497,142 |
| 5.Commitments and contigencies | 40,533,634 | 44,250,847 | 30,104,153 | 39,824,682 | 55,540,656 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 31.93\% | 30.89\% | 37.64\% | 29.29\% | 29.72\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.50\% | 2.52\% | 3.64\% | 2.87\% | 2.82\% |
| 3.Return on equity (ROE) (D10/A) | 0.19 | 0.16 | 0.10 | 0.02 | 0.01 |
| 4.Return on assets (ROA) (D10/C) | 1.39\% | 1.30\% | 0.87\% | 0.15\% | 0.12\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.07\% | 1.39\% | 1.51\% | 1.23\% | 1.14\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.45\% | 2.22\% | 2.07\% | 1.16\% | 1.47\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 68.07\% | 69.11\% | 62.36\% | 70.71\% | 70.28\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.71 | 0.87 | 1.76 | 11.10 | 18.68 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 16.48\% | 17.62\% | 21.57\% | 19.79\% | 23.37\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.36 | 1.20 | 1.36 | 1.81 | 2.14 |
| 11.Earning per share (D10/E1) | 3.16 | 2.43 | 1.70 | 0.29 | 0.21 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 17.18\% | 13.29\% | 11.80\% | 8.36\% | 8.00\% |
| 2.Investment to total assets (C4/C) | 23.65\% | 24.96\% | 17.35\% | 30.99\% | 32.36\% |
| 3.Advances net of provisions to total assets (C8/C) | 50.07\% | 52.25\% | 58.75\% | 51.12\% | 50.58\% |
| 4.Deposits to total assets (B3/C) | 74.93\% | 78.27\% | 76.11\% | 77.17\% | 75.87\% |
| 5.Total liabilities to total assets (B/C) | 92.07\% | 91.40\% | 91.22\% | 91.81\% | 91.75\% |
| 6.Gross advances to deposits (C5/B3) | 67.60\% | 67.84\% | 80.26\% | 70.62\% | 72.29\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 57.87\% | 61.81\% | 70.59\% | 62.63\% | 62.82\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.98\% | 3.13\% | 10.11\% | 6.14\% | 11.97\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 7.79\% |
| 3.NPLs to shareholders equity (C6/A) | 6.77\% | 20.51\% | 71.81\% | 44.42\% | 84.66\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 8.83\% | 36.08\% | 67.00\% | 50.85\% | 31.45\% |
| 5.Provision against NPL to NPLs (C7/C6) | 118.31\% | 50.94\% | 37.77\% | 100.70\% | 65.07\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.34\% | 8.11\% | 8.60\% | 7.53\% | 7.75\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 7.80 | 7.10 | 4.32 | 5.55 | 6.63 |
| 3. Break up value per share (A/E1) | 16.67 | 15.14 | 16.93 | 14.31 | 13.92 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 10.20 | 9.66 | 8.85 | 10.24 | 9.79 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 5.85 | 0.89 | 6.42 | 95.58 | 43.82 |


| STANDARD CHARTERED BANK (PAKISTA | ED |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 40,558,670 | 43,340,575 | 44,010,120 | 44,665,571 | 7,309,686 |
| 1.Share capital | 38,715,850 | 38,715,850 | 38,715,850 | 38,715,850 | 40,437,271 |
| 2.Reserves | 1,113,606 | 1,653,044 | 1,812,492 | 1,946,365 | 8,464,894 |
| 3.Un appropriated profit | 729,214 | 2,971,681 | 3,481,778 | 4,003,356 | $(41,592,479)$ |
| 4.Others | $(328,557)$ | $(274,265)$ | $(1,252,980)$ | 3,080,285 | 6,353,079 |
| B.Total liabilities(B1 to B4) | 206,087,623 | 212,478,904 | 221,860,038 | 265,128,356 | 150,687,274 |
| 1.Bills payable | 4,259,834 | 6,637,388 | 4,296,420 | 4,844,638 | 1,335,493 |
| 2.Borrowings from financial institutions | 22,045,237 | 6,616,065 | 8,695,730 | 15,747,326 | 42,361,934 |
| 3.Deposits and other accounts | 156,878,328 | 177,161,630 | 174,551,801 | 206,957,950 | 99,169,373 |
| 4.Other/misc. liabilities | 22,904,224 | 22,063,821 | 34,316,087 | 37,578,442 | 7,820,474 |
| C.Total assets (C1 to C4 + C8 to C10) | 246,317,736 | 255,545,214 | 264,617,178 | 312,874,212 | 164,350,039 |
| 1.Cash and balances with treasury banks | 22,797,606 | 26,295,860 | 22,741,035 | 21,521,550 | 8,836,449 |
| 2.Balances with other banks | 3,544,796 | 1,628,280 | 1,261,582 | 2,238,182 | 2,951,479 |
| 3.Lending to financial institutions | 3,873,224 | 15,225,935 | 31,466,898 | 20,568,064 | 6,429,166 |
| 4. Investments | 34,629,051 | 40,696,466 | 29,586,663 | 83,784,536 | 51,789,035 |
| 5.Gross advances | 138,454,686 | 131,085,549 | 137,716,271 | 141,230,362 | 98,344,554 |
| 6.Advances-non-performing/classified | 8,420,970 | 10,493,345 | 16,534,389 | 21,388,480 | 34,711,468 |
| 7.Provision against advances | 9,450,568 | 11,548,534 | 12,114,806 | 16,783,638 | 23,778,539 |
| 8.Advances net of provision (C5-C7) | 129,004,118 | 119,537,015 | 125,601,465 | 124,446,724 | 74,566,015 |
| 9. Fixed assets | 3,369,016 | 3,734,139 | 3,886,275 | 6,995,784 | 2,718,975 |
| 10.Other/misc. assets | 49,099,925 | 48,427,519 | 50,073,260 | 53,319,372 | 17,058,920 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 14,565,027 | 22,530,080 | 23,307,442 | 26,653,240 | 16,482,080 |
| 2.Markup/interest expensed | 4,228,716 | 6,338,119 | 6,888,900 | 10,369,328 | 13,533,160 |
| 3.Net markup/interest income | 10,336,311 | 16,191,961 | 16,418,542 | 16,283,912 | 2,948,920 |
| 4.Provisions and write-offs | 1,563,809 | 6,052,957 | 9,316,038 | 9,418,308 | 10,050,404 |
| 5.Net markup/interest income after provisions | 8,772,502 | 10,139,004 | 7,102,504 | 6,865,604 | $(7,101,484)$ |
| 6.Non-markup/interest income | 3,687,239 | 6,112,711 | 6,611,470 | 6,883,241 | 1,715,352 |
| 7.Non-markup/interest expenses | 5,099,562 | 12,160,481 | 12,620,994 | 12,482,566 | 7,235,425 |
| 8.Administrative expenses | 5,072,060 | 12,081,963 | 12,424,711 | 12,244,352 | 6,955,148 |
| 9.Profit/(loss) before taxation | 7,360,179 | 4,091,234 | 1,092,980 | 1,266,279 | $(12,621,557)$ |
| 10.Profit/(loss) after taxation | 5,709,457 | 2,764,069 | 677,132 | 669,365 | $(10,112,114)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 3,871,585 | 3,971,585 | 3,871,585 | 3,871,585 | 4,043,727 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(3,174,000)$ | 9,247,515 | $(12,894,580)$ | 46,571,729 | $(18,017,973)$ |
| 5.Commitments and contigencies | 134,361,727 | 183,669,089 | 121,947,090 | 150,649,399 | 152,511,924 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 70.97\% | 71.87\% | 70.44\% | 61.10\% | 17.89\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.20\% | 6.34\% | 6.20\% | 5.20\% | 1.79\% |
| 3.Return on equity (ROE) (D10/A) | 0.14 | 0.06 | 0.02 | 0.01 | -1.38 |
| 4.Return on assets (ROA) (D10/C) | 2.32\% | 1.08\% | 0.26\% | 0.21\% | -6.15\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.50\% | 2.39\% | 2.50\% | 2.20\% | 1.04\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.56\% | 3.97\% | 2.68\% | 2.19\% | -4.32\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 29.03\% | 28.13\% | 29.56\% | 38.90\% | 82.11\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.69 | 2.95 | 11.37 | 9.67 | -0.55 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 27.94\% | 42.46\% | 42.18\% | 37.22\% | 39.76\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.38 | 1.98 | 1.88 | 1.78 | 4.05 |
| 11.Earning per share (D10/E1) | 1.47 | 0.70 | 0.17 | 0.17 | -2.50 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 10.69\% | 10.93\% | 9.07\% | 7.59\% | 7.17\% |
| 2.Investment to total assets (C4/C) | 14.06\% | 15.93\% | 11.18\% | 26.78\% | 31.51\% |
| 3.Advances net of provisions to total assets (C8/C) | 52.37\% | 46.78\% | 47.47\% | 39.78\% | 45.37\% |
| 4.Deposits to total assets (B3/C) | 63.69\% | 69.33\% | 65.96\% | 66.15\% | 60.34\% |
| 5.Total liabilities to total assets (B/C) | 83.67\% | 83.15\% | 83.84\% | 84.74\% | 91.69\% |
| 6.Gross advances to deposits (C5/B3) | 88.26\% | 73.99\% | 78.90\% | 68.24\% | 99.17\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 77.38\% | 71.33\% | 75.15\% | 63.42\% | 69.49\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.08\% | 8.00\% | 12.01\% | 15.14\% | 35.30\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 24.18\% |
| 3.NPLs to shareholders equity (C6/A) | 20.76\% | 24.21\% | 37.57\% | 47.89\% | 474.87\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 16.55\% | 52.41\% | 76.90\% | 56.12\% | 42.27\% |
| 5.Provision against NPL to NPLs (C7/C6) | 112.23\% | 110.06\% | 73.27\% | 78.47\% | 68.50\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 16.47\% | 16.96\% | 16.63\% | 14.28\% | 4.45\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 3.31 | 4.24 | 2.77 | 3.37 | 20.86 |
| 3. Break up value per share (A/E1) | 10.48 | 10.91 | 11.37 | 11.54 | 1.81 |
| 4. Total deposit to total equity (B3/A) (times) | 3.87 | 4.09 | 3.97 | 4.63 | 13.57 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -0.56 | 3.35 | -19.04 | 69.58 | 1.78 |


| SUMMIT BANK |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 3,093,974 | 6,324,139 | 6,132,731 | 4,065,941 | 3,743,244 |
| 1.Share capital | 3,000,000 | 4,500,000 | 5,000,000 | 5,000,000 | 5,000,000 |
| 2.Reserves | 18,795 | 1,631,395 | 1,314,828 | 1,064,828 | 1,064,828 |
| 3.Un appropriated profit | 75,179 | 192,744 | $(182,097)$ | $(1,998,887)$ | $(2,321,584)$ |
| 4.Others | $(21,198)$ | $(22,563)$ | $(312,611)$ | $(11,541)$ | $(152,056)$ |
| B.Total liabilities(B1 to B4) | 2,623,603 | 11,819,210 | 18,982,697 | 34,118,975 | 46,300,442 |
| 1.Bills payable | 3,899 | 384,179 | 75,963 | 213,209 | 154,327 |
| 2.Borrowings from financial institutions | 0 | 1,748,603 | 1,869,940 | 1,554,801 | 2,835,847 |
| 3.Deposits and other accounts | 2,526,271 | 9,464,785 | 16,616,466 | 31,307,488 | 42,294,961 |
| 4.Other/misc. liabilities | 93,433 | 221,643 | 420,328 | 1,043,477 | 1,015,307 |
| C.Total assets (C1 to C4 + C8 to C10) | 5,696,379 | 18,120,786 | 24,802,817 | 38,173,375 | 49,891,630 |
| 1.Cash and balances with treasury banks | 228,374 | 753,845 | 1,349,649 | 1,923,526 | 2,575,503 |
| 2.Balances with other banks | 645,650 | 52,551 | 65,580 | 724,802 | 315,450 |
| 3.Lending to financial institutions | 1,079,286 | 2,855,582 | 200,000 | 1,433,817 | 3,463,634 |
| 4. Investments | 1,730,868 | 5,408,425 | 5,094,613 | 12,446,033 | 16,483,335 |
| 5.Gross advances | 1,564,608 | 8,157,709 | 16,510,341 | 21,072,058 | 25,856,086 |
| 6.Advances-non-performing/classified | 140,215 | 128,461 | 751,663 | 2,568,243 | 5,307,244 |
| 7.Provision against advances | 140,239 | 128,461 | 751,663 | 2,568,243 | 3,050,547 |
| 8.Advances net of provision (C5-C7) | 1,424,369 | 8,029,248 | 15,758,678 | 18,503,815 | 22,805,539 |
| 9. Fixed assets | 385,074 | 597,515 | 927,882 | 1,570,754 | 1,701,487 |
| 10.Other/misc. assets | 202,758 | 423,620 | 1,406,415 | 1,570,628 | 2,546,682 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 142,802 | 617,854 | 2,471,982 | 3,514,363 | 4,572,710 |
| 2.Markup/interest expensed | 23,309 | 252,338 | 1,585,875 | 2,877,797 | 3,677,280 |
| 3.Net markup/interest income | 119,493 | 365,516 | 886,107 | 636,566 | 895,430 |
| 4.Provisions and write-offs | 0 | 0 | 623,202 | 2,040,787 | 699,254 |
| 5.Net markup/interest income after provisions | 119,469 | 365,516 | 262,905 | $(1,404,221)$ | 196,176 |
| 6.Non-markup/interest income | 21,214 | 345,904 | 166,780 | 1,208,532 | 512,869 |
| 7.Non-markup/interest expenses | 90,654 | 384,502 | 776,959 | 1,077,054 | 1,258,521 |
| 8.Administrative expenses | 90,441 | 383,529 | 774,742 | 1,064,723 | 1,249,094 |
| 9.Profit/(loss) before taxation | 50,029 | 326,918 | $(347,274)$ | $(2,285,586)$ | $(549,476)$ |
| 10.Profit/(loss) after taxation | 93,974 | 230,165 | $(191,408)$ | $(2,066,790)$ | $(322,697)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 300,000 | 450,000 | 500,000 | 500,000 | 500,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(342,837)$ | 768,996 | 1,156,154 | 8,975,769 | 5,066,139 |
| 5.Commitments and contigencies | 266,470 | 2,387,362 | 25,857,630 | 35,826,776 | 29,054,827 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 83.68\% | 59.16\% | 35.85\% | 18.11\% | 19.58\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.10\% | 2.02\% | 3.57\% | 1.67\% | 1.79\% |
| 3.Return on equity (ROE) (D10/A) | 0.03 | 0.04 | -0.03 | -0.51 | -0.09 |
| 4.Return on assets (ROA) (D10/C) | 1.65\% | 1.27\% | -0.77\% | -5.41\% | -0.65\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.37\% | 1.91\% | 0.67\% | 3.17\% | 1.03\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.10\% | 2.02\% | 1.06\% | -3.68\% | 0.39\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 16.32\% | 40.84\% | 64.15\% | 81.89\% | 80.42\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.81 | 1.17 | -2.23 | -0.47 | -2.27 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 55.27\% | 39.90\% | 29.44\% | 22.80\% | 24.75\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 4.26 | 1.11 | 4.65 | 0.88 | 2.44 |
| 11.Earning per share (D10/E1) | 0.31 | 0.51 | -0.38 | -4.13 | -0.65 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 15.34\% | 4.45\% | 5.71\% | 6.94\% | 5.79\% |
| 2.Investment to total assets (C4/C) | 30.39\% | 29.85\% | 20.54\% | 32.60\% | 33.04\% |
| 3.Advances net of provisions to total assets (C8/C) | 25.00\% | 44.31\% | 63.54\% | 48.47\% | 45.71\% |
| 4.Deposits to total assets (B3/C) | 44.35\% | 52.23\% | 66.99\% | 82.01\% | 84.77\% |
| 5.Total liabilities to total assets (B/C) | 46.06\% | 65.22\% | 76.53\% | 89.38\% | 92.80\% |
|  | 61.93\% | 86.19\% | 99.36\% | 67.31\% | 61.13\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 61.93\% | 72.75\% | 89.31\% | 64.12\% | 57.29\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 8.96\% | 1.57\% | 4.55\% | 12.19\% | 20.53\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 11.80\% |
| 3.NPLs to shareholders equity (C6/A) | 4.53\% | 2.03\% | 12.26\% | 63.16\% | 141.78\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 0.00\% | 0.00\% | 82.91\% | 79.46\% | 22.92\% |
| 5.Provision against NPL to NPLs (C7/C6) | 100.02\% | 100.00\% | 100.00\% | 100.00\% | 57.48\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 54.31\% | 34.90\% | 24.73\% | 10.65\% | 7.50\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.09 | 0.38 | 4.22 | 8.81 | 7.76 |
| 3.Break up value per share (A/E1) | 10.31 | 14.05 | 12.27 | 8.13 | 7.49 |
| 4.Total deposit to total equity (B3/A) (times) | 0.82 | 1.50 | 2.71 | 7.70 | 11.30 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -3.65 | 3.34 | -6.04 | -4.34 | -15.70 |


| UNITED BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 27,203,726 | 34,009,411 | 45,076,576 | 55,914,736 | 60,180,924 |
| 1.Share capital | 6,475,000 | 8,093,750 | 10,117,188 | 11,128,907 | 12,241,798 |
| 2.Reserves | 8,298,873 | 10,261,958 | 17,256,061 | 21,167,954 | 21,688,637 |
| 3.Un appropriated profit | 12,429,853 | 15,653,703 | 17,703,327 | 23,617,875 | 26,250,489 |
| 4.Others | 2,659,661 | 8,411,993 | 4,319,088 | 11,403,627 | 8,234,141 |
| B.Total liabilities(B1 to B4) | 393,402,486 | 487,862,552 | 571,311,725 | 573,131,166 | 630,369,914 |
| 1.Bills payable | 4,560,649 | 6,079,341 | 5,210,870 | 5,166,361 | 5,045,815 |
| 2.Borrowings from financial institutions | 38,490,586 | 59,103,350 | 44,749,690 | 37,168,277 | 45,104,849 |
| 3.Deposits and other accounts | 335,077,873 | 401,637,816 | 492,267,898 | 503,831,672 | 550,645,767 |
| 4.Other/misc. liabilities | 15,273,378 | 21,042,045 | 29,083,267 | 26,964,856 | 29,573,483 |
| C.Total assets (C1 to C4 + C8 to C10) | 423,265,873 | 530,283,956 | 620,707,389 | 640,449,529 | 698,784,979 |
| 1.Cash and balances with treasury banks | 48,939,840 | 57,526,451 | 50,143,570 | 61,252,772 | 67,461,668 |
| 2.Balances with other banks | 14,034,476 | 4,191,128 | 14,540,306 | 14,049,990 | 18,192,142 |
| 3.Lending to financial institutions | 29,572,070 | 24,781,723 | 22,805,341 | 23,162,130 | 12,384,778 |
| 4.Investments | 67,260,338 | 115,585,646 | 115,057,090 | 137,734,578 | 224,578,556 |
| 5.Gross advances | 244,654,068 | 294,725,035 | 397,736,446 | 390,493,953 | 368,691,940 |
| 6.Advances-non-performing/classified | 16,255,409 | 22,012,411 | 28,552,722 | 40,065,237 | 48,592,560 |
| 7.Provision against advances | 1,416,249 | 1,352,028 | 19,791,080 | 28,414,357 | 34,959,768 |
| 8.Advances net of provision (C5-C7) | 243,237,819 | 293,373,007 | 377,945,366 | 362,079,596 | 333,732,172 |
| 9. Fixed assets | 5,234,463 | 16,918,844 | 19,926,915 | 23,734,082 | 22,424,072 |
| 10.Other/misc. assets | 14,986,867 | 17,907,157 | 20,288,801 | 18,436,381 | 20,011,591 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 32,991,603 | 41,045,543 | 52,763,249 | 61,495,472 | 59,331,761 |
| 2.Markup/interest expensed | 12,126,809 | 16,936,187 | 24,247,281 | 28,323,272 | 25,223,253 |
| 3.Net markup/interest income | 20,864,794 | 24,109,356 | 28,515,968 | 33,172,200 | 34,108,508 |
| 4.Provisions and write-offs | 2,316,858 | 6,422,046 | 7,753,688 | 12,879,215 | 8,004,700 |
| 5.Net markup/interest income after provisions | 18,547,936 | 17,687,310 | 20,762,280 | 20,292,985 | 26,103,808 |
| 6.Non-markup/interest income | 6,948,388 | 8,992,351 | 11,199,152 | 12,320,490 | 10,120,632 |
| 7.Non-markup/interest expenses | 11,204,568 | 13,674,688 | 17,780,935 | 18,911,237 | 18,482,222 |
| 8.Administrative expenses | 10,952,275 | 13,420,977 | 16,679,968 | 17,803,338 | 17,765,056 |
| 9.Profit/(loss) before taxation | 14,291,756 | 13,004,973 | 14,052,051 | 17,803,338 | 17,742,218 |
| 10.Profit/(loss) after taxation | 7,350,813 | 12,429,853 | 8,445,251 | 9,487,952 | 11,159,930 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 647,500 | 809,375 | 1,011,718 | 1,112,891 | 1,224,180 |
| 2.Cash dividend | 0.30\% | 0.30\% | 25.00\% | 25.00\% | 0.50\% |
| 3.Stock dividend/bonus shares | 0.25\% | 0.25\% | 10.00\% | 10.00\% | 0.00\% |
| 4.Cash generated from operating activities | 22,896,863 | 49,886,356 | 1,025,033 | 26,774,872 | 100,070,348 |
| 5.Commitments and contigencies | 285,899,840 | 423,297,850 | 48,668,314 | 450,962,490 | 540,248,817 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 63.24\% | 58.74\% | 54.05\% | 53.94\% | 57.49\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.93\% | 4.55\% | 4.59\% | 5.18\% | 4.88\% |
| 3.Return on equity (ROE) (D10/A) | 0.27 | 0.37 | 0.19 | 0.17 | 0.19 |
| 4.Return on assets (ROA) (D10/C) | 1.74\% | 2.34\% | 1.36\% | 1.48\% | 1.60\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.64\% | 1.70\% | 1.80\% | 1.92\% | 1.45\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.38\% | 3.34\% | 3.34\% | 3.17\% | 3.74\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 36.76\% | 41.26\% | 45.95\% | 46.06\% | 42.51\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.77 | 1.03 | 1.19 | 1.00 | 1.00 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 28.05\% | 27.33\% | 27.80\% | 25.62\% | 26.61\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.58 | 1.49 | 1.49 | 1.45 | 1.76 |
| 11.Earning per share (D10/E1) | 11.35 | 15.36 | 8.35 | 8.53 | 9.12 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 14.88\% | 11.64\% | 10.42\% | 11.76\% | 12.26\% |
| 2. Investment to total assets (C4/C) | 15.89\% | 21.80\% | 18.54\% | 21.51\% | 32.14\% |
| 3.Advances net of provisions to total assets (C8/C) | 57.47\% | 55.32\% | 60.89\% | 56.54\% | 47.76\% |
| 4.Deposits to total assets (B3/C) | 79.16\% | 75.74\% | 79.31\% | 78.67\% | 78.80\% |
| 5.Total liabilities to total assets (B/C) | 92.94\% | 92.00\% | 92.04\% | 89.49\% | 90.21\% |
| 6.Gross advances to deposits (C5/B3) | 73.01\% | 73.38\% | 80.80\% | 77.50\% | 66.96\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 65.49\% | 63.97\% | 74.06\% | 72.18\% | 61.89\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.64\% | 7.47\% | 7.18\% | 10.26\% | 13.18\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 9.48\% |
| 3.NPLs to shareholders equity ( $\mathrm{C} 6 / \mathrm{A}$ ) | 59.75\% | 64.72\% | 63.34\% | 71.65\% | 80.74\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 163.59\% | 474.99\% | 39.18\% | 45.33\% | 22.90\% |
| 5.Provision against NPL to NPLs (C7/C6) | 8.71\% | 6.14\% | 69.31\% | 70.92\% | 71.94\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 6.43\% | 6.41\% | 7.26\% | 8.73\% | 8.61\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 10.51 | 12.45 | 1.08 | 8.07 | 8.98 |
| 3. Break up value per share (A/E1) | 42.01 | 42.02 | 44.55 | 50.24 | 49.16 |
| 4. Total deposit to total equity (B3/A) (times) | 12.32 | 11.81 | 10.92 | 9.01 | 9.15 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 3.11 | 4.01 | 0.12 | 2.82 | 8.97 |


| Specialized Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | $(11,244,089)$ | $(9,964,857)$ | $(7,631,049)$ | $(8,436,252)$ | (6,371,796) |
| 1.Share capital | 14,452,145 | 14,849,470 | 15,506,103 | 15,506,595 | 15,507,008 |
| 2.Reserves | 1,624,440 | 1,886,642 | 2,438,371 | 2,444,970 | 4,841,036 |
| 3.Un appropriated profit | (27,320,674) | $(26,700,969)$ | $(25,575,523)$ | $(26,387,817)$ | (26,719,840) |
| 4.Others | 1,033,708 | 3,045,550 | 3,494,010 | 3,565,578 | 3,674,643 |
| B.Total liabilities(B1 to B4) | 129,176,783 | 133,987,153 | 134,345,948 | 133,061,761 | 131,479,147 |
| 1.Bills payable | 351,141 | 497,582 | 755,721 | 750,837 | 689,377 |
| 2.Borrowings from financial institutions | 86,438,681 | 87,339,121 | 83,318,134 | 82,934,281 | 80,334,191 |
| 3.Deposits and other accounts | 13,491,261 | 14,320,029 | 13,883,492 | 13,262,294 | 14,784,898 |
| 4.Other/misc. liabilities | 28,895,700 | 31,830,421 | 36,388,601 | 36,114,349 | 35,670,681 |
| C.Total assets (C1 to C4 + C8 to C10) | 118,966,402 | 127,067,846 | 130,208,909 | 128,191,087 | 128,781,994 |
| 1.Cash and balances with treasury banks | 2,310,931 | 3,363,036 | 2,840,235 | 2,732,040 | 2,924,921 |
| 2.Balances with other banks | 14,541,439 | 17,720,977 | 18,315,949 | 18,131,059 | 17,788,668 |
| 3.Lending to financial institutions | 292,454 | 1,883,944 | 700,000 | 514,714 | 108,802 |
| 4. Investments | 16,481,394 | 15,826,210 | 12,046,115 | 11,524,380 | 11,663,468 |
| 5.Gross advances | 94,458,564 | 94,973,890 | 101,188,798 | 100,081,783 | 99,264,204 |
| 6.Advances-non-performing/classified | 36,226,936 | 31,305,432 | 22,710,747 | 28,925,611 | 28,197,740 |
| 7.Provision against advances | 23,841,158 | 22,332,219 | 21,074,895 | 20,781,413 | 20,941,782 |
| 8.Advances net of provision (C5-C7) | 70,617,406 | 72,641,671 | 80,113,903 | 79,300,370 | 78,322,422 |
| 9. Fixed assets | 2,390,171 | 3,710,874 | 5,106,662 | 5,078,461 | 5,078,338 |
| 10.Other/misc. assets | 12,332,607 | 11,921,134 | 11,086,045 | 10,910,063 | 12,895,375 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 8,274,247 | 9,690,208 | 10,686,103 | 10,856,251 | 10,943,847 |
| 2.Markup/interest expensed | 4,173,228 | 4,994,988 | 5,110,072 | 6,198,446 | 5,404,472 |
| 3.Net markup/interest income | 4,101,019 | 4,695,220 | 5,576,031 | 4,657,765 | 5,589,375 |
| 4.Provisions and write-offs | 3,020,615 | 4,569,978 | 1,333,576 | 1,769,606 | 2,273,308 |
| 5.Net markup/interest income after provisions | 307,052 | 1,199,164 | 3,031,251 | 2,888,199 | 3,446,595 |
| 6.Non-markup/interest income | 5,675,526 | 6,257,647 | 6,363,253 | 6,309,346 | 6,404,308 |
| 7.Non-markup/interest expenses | 6,743,044 | 5,740,669 | 6,819,291 | 6,264,771 | 6,273,966 |
| 8.Administrative expenses | 3,992,920 | 5,842,387 | 5,844,945 | 6,569,464 | 5,925,334 |
| 9.Profit/(loss) before taxation | $(913,653)$ | 1,575,373 | 4,161,233 | 3,202,206 | 3,631,567 |
| 10.Profit/(loss) after taxation | $(1,071,428)$ | 883,295 | 2,322,667 | 1,801,533 | 2,274,634 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 1,392,786 | 1,432,084 | 1,511,536 | 1,511,541 | 1,497,415 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(1,635,229)$ | 4,550,941 | $(2,141,072)$ | 724,925 | (945,613) |
| 5.Commitments and contigencies | 11,979,299 | 10,453,817 | 23,033,910 | 26,032,331 | 14,460,252 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 49.56\% | 48.45\% | 52.18\% | 42.90\% | 51.07\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.45\% | 3.70\% | 4.28\% | 3.63\% | 4.30\% |
| 3.Return on equity (ROE) (D10/A) | 0.10 | -0.09 | -0.30 | -0.21 | -0.36 |
| 4.Return on assets (ROA) (D10/C) | -0.90\% | 0.70\% | 1.78\% | 1.41\% | 1.77\% |
| 5.Non-markup/interest income to total assets (D6/C) | 4.77\% | 4.92\% | 4.89\% | 4.92\% | 4.97\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 0.26\% | 0.94\% | 2.33\% | 2.25\% | 2.68\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 50.44\% | 51.55\% | 47.82\% | 57.10\% | 49.38\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -4.37 | 3.71 | 1.40 | 2.05 | 1.63 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 48.34\% | 36.00\% | 40.00\% | 36.50\% | 36.17\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.70 | 0.93 | 0.92 | 1.04 | 0.93 |
| 11.Earning per share (D10/E1) | -0.77 | 0.62 | 1.54 | 1.19 | 1.52 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 14.17\% | 16.59\% | 16.25\% | 16.27\% | 16.08\% |
| 2.Investment to total assets (C4/C) | 13.85\% | 12.45\% | 9.25\% | 8.99\% | 9.06\% |
| 3.Advances net of provisions to total assets (C8/C) | 59.36\% | 57.17\% | 61.53\% | 61.86\% | 60.82\% |
| 4.Deposits to total assets (B3/C) | 11.34\% | 11.27\% | 10.66\% | 10.35\% | 11.48\% |
| 5.Total liabilities to total assets (B/C) | 108.58\% | 105.45\% | 103.18\% | 103.80\% | 102.09\% |
|  | 700.15\% | 663.22\% | 728.84\% | 754.63\% | 671.39\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 94.52\% | 93.42\% | 104.10\% | 104.04\% | 104.36\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 38.35\% | 32.96\% | 22.44\% | 28.90\% | 28.41\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 21.10\% |
| 3.NPLs to shareholders equity (C6/A) | -322.19\% | -314.16\% | -297.61\% | -342.87\% | -442.54\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 12.67\% | 20.46\% | 6.33\% | 8.52\% | 10.86\% |
| 5.Provision against NPL to NPLs (C7/C6) | 65.81\% | 71.34\% | 92.80\% | 71.84\% | 74.27\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -9.45\% | -7.84\% | -5.86\% | -6.58\% | -4.95\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | -1.07 | -1.05 | -3.02 | -3.09 | -2.27 |
| 3. Break up value per share (A/E1) | -8.07 | -6.96 | -5.05 | -5.58 | -4.26 |
| 4.Total deposit to total equity (B3/A) (times) | -1.20 | -1.44 | -1.82 | -1.57 | -2.32 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 1.53 | 5.15 | -0.92 | 0.40 | -0.42 |


| INDUSTRIAL DEV. BANK OF PAKISTAN |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | (27,672,905) | $(28,071,247)$ | (27,942,705) | (27,804,610) | (27,709,145) |
| 1.Share capital | 157,000 | 157,000 | 157,000 | 157,000 | 157,000 |
| 2.Reserves | 750,548 | 750,548 | 750,548 | 750,548 | 750,548 |
| 3.Un appropriated profit | $(28,580,453)$ | $(28,978,795)$ | $(28,850,253)$ | $(28,712,158)$ | $(28,616,693)$ |
| 4.Others | $(362,242)$ | $(48,313)$ | $(252,683)$ | $(365,817)$ | $(254,642)$ |
| B.Total liabilities(B1 to B4) | 36,167,971 | 37,544,275 | 35,440,978 | 33,978,550 | 33,121,740 |
| 1.Bills payable | 36,041 | 24,761 | 29,471 | 38,612 | 13,717 |
| 2.Borrowings from financial institutions | 20,581,468 | 22,681,908 | 22,542,821 | 22,305,318 | 22,466,356 |
| 3.Deposits and other accounts | 7,285,504 | 6,110,553 | 4,637,119 | 3,796,797 | 3,313,563 |
| 4.Other/misc. liabilities | 8,264,958 | 8,727,053 | 8,231,567 | 7,837,823 | 7,328,104 |
| C.Total assets (C1 to C4 + C8 to C10) | 8,132,824 | 9,424,715 | 7,245,590 | 5,808,123 | 5,157,953 |
| 1.Cash and balances with treasury banks | 293,520 | 257,632 | 212,428 | 183,885 | 150,299 |
| 2.Balances with other banks | 21,161 | 26,918 | 30,513 | 50,313 | 64,681 |
| 3.Lending to financial institutions | 0 | 1,625,000 | 600,000 | 481,269 | 108,802 |
| 4. Investments | 4,873,437 | 4,705,838 | 4,036,610 | 3,178,546 | 3,015,974 |
| 5.Gross advances | 8,166,307 | 7,217,511 | 6,492,401 | 6,411,877 | 6,266,499 |
| 6.Advances-non-performing/classified | 6,918,032 | 5,636,648 | 0 | 6,283,508 | 6,158,107 |
| 7.Provision against advances | 6,918,032 | 6,017,014 | 6,367,623 | 6,269,695 | 6,158,107 |
| 8.Advances net of provision (C5-C7) | 1,248,275 | 1,200,497 | 124,778 | 142,182 | 108,392 |
| $9 . F i x e d$ assets | 126,444 | 127,711 | 125,120 | 120,568 | 123,390 |
| 10.Other/misc. assets | 1,569,987 | 1,481,119 | 2,116,141 | 1,651,360 | 1,586,415 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 282,605 | 552,443 | 441,814 | 404,055 | 284,378 |
| 2.Markup/interest expensed | 662,873 | 649,811 | 616,701 | 689,973 | 587,511 |
| 3.Net markup/interest income | $(380,268)$ | $(97,368)$ | $(174,887)$ | $(285,958)$ | $(253,133)$ |
| 4.Provisions and write-offs | $(619,345)$ | 399,436 | $(605,602)$ | $(159,224)$ | 65,264 |
| 5.Net markup/interest income after provisions | (999,613) | 302,068 | $(780,489)$ | $(126,694)$ | $(187,869)$ |
| 6.Non-markup/interest income | 75,490 | 114,896 | 160,487 | 422,828 | 477,293 |
| 7.Non-markup/interest expenses | 876,572 | 812,651 | 793,010 | 155,888 | 192,004 |
| 8.Administrative expenses | 166,092 | 987,141 | 158,076 | 180,890 | 196,798 |
| 9.Profit/(loss) before taxation | $(1,800,695)$ | $(395,687)$ | 173,008 | 140,246 | 97,420 |
| 10.Profit/(loss) after taxation | $(1,802,998)$ | $(398,342)$ | 128,542 | 138,095 | 95,465 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 1,570 | 1,570 | 15,700 | 15,700 | 1,570 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,809,230 | $(528,738)$ | $(549,050)$ | $(756,259)$ | $(280,827)$ |
| 5.Commitments and contigencies | 212,555 | 199,336 | 139,219 | 145,208 | 141,970 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | -134.56\% | -17.62\% | -39.58\% | -70.77\% | -89.01\% |
| 2.Net markup/interest margin (D1-D2)/C | -4.68\% | -1.03\% | -2.41\% | -4.92\% | -5.88\% |
| 3.Return on equity (ROE) (D10/A) | 0.07 | 0.01 | 0.00 | 0.00 | 0.00 |
| 4.Return on assets (ROA) (D10/C) | -22.17\% | -4.23\% | 1.77\% | 2.38\% | 1.85\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.93\% | 1.22\% | 2.21\% | 7.28\% | 9.25\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -12.29\% | 3.21\% | -10.77\% | -2.18\% | -3.64\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 234.56\% | 117.62\% | 139.58\% | 170.76\% | 206.60\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -0.09 | -2.49 | 0.91 | 1.29 | 2.02 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 244.79\% | 121.77\% | 131.66\% | 18.85\% | 25.21\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.20 | 8.59 | 0.98 | 0.43 | 0.41 |
| 11.Earning per share (D10/E1) | -1,148.41 | -253.72 | 8.19 | 8.80 | 60.81 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 3.87\% | 3.02\% | 3.35\% | 4.03\% | 4.17\% |
| 2.Investment to total assets (C4/C) | 59.92\% | 49.93\% | 55.71\% | 54.73\% | 58.47\% |
| 3.Advances net of provisions to total assets (C8/C) | 15.35\% | 12.74\% | 1.72\% | 2.45\% | 2.10\% |
| 4.Deposits to total assets (B3/C) | 89.58\% | 64.84\% | 64.00\% | 65.37\% | 64.24\% |
| 5.Total liabilities to total assets (B/C) | 444.72\% | 398.36\% | 489.14\% | 585.02\% | 642.15\% |
| 6.Gross advances to deposits (C5/B3) | 112.09\% | 118.12\% | 140.01\% | 168.88\% | 189.12\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 29.30\% | 25.07\% | 23.89\% | 24.56\% | 24.31\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 84.71\% | 78.10\% | 0.00\% | 98.00\% | 98.27\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 98.27\% |
| 3.NPLs to shareholders equity (C6/A) | -25.00\% | -20.08\% | 0.00\% | -22.60\% | -22.22\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | -8.95\% | 6.64\% | -9.51\% | -2.54\% | 1.06\% |
| 5.Provision against NPL to NPLs (C7/C6) | 100.00\% | 106.75\% | - | 99.78\% | 100.00\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -340.26\% | -297.85\% | -385.65\% | -478.72\% | -537.21\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | -0.01 | -0.01 | 0.00 | -0.01 | -0.01 |
| 3. Break up value per share (A/E1) | -17,626.05 | -17,879.78 | -1,779.79 | -1,770.99 | -17,649.14 |
| 4.Total deposit to total equity (B3/A) (times) | -0.26 | -0.22 | -0.17 | -0.14 | -0.12 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -1.00 | 1.33 | -4.27 | $-5.48$ | -2.94 |

THE PUNJAB PROVINCIAL COOPERATIVE BANK Items
A.Total equity (A1 to A3)
1.Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2.Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation
E.Other items
1.No. of ordinary shares
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies
F.Efficiency ratios/profitability ratios
1.Spread ratio (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)

|  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: |
| 2006 | 2007 | 2008 | 2009 | 2010 |
| 801,741 | 934,954 | 1,066,511 | 87,361 | 2,304,214 |
| 425,533 | 430,351 | 434,155 | 434,647 | 435,060 |
| 337,269 | 370,827 | 402,298 | 401,727 | 2,797,793 |
| 38,939 | 133,776 | 230,058 | $(749,013)$ | $(928,639)$ |
| 1,131,398 | 2,489,021 | 3,654,089 | 3,608,391 | 3,586,269 |
| 13,801,243 | 14,232,922 | 10,113,896 | 10,016,170 | 9,355,390 |
| 20,677 | 39,654 | 75,186 | 44,305 | 21,777 |
| 12,000,000 | 12,000,000 | 8,000,000 | 8,000,000 | 5,250,000 |
| 1,657,013 | 2,007,645 | 1,929,185 | 1,837,175 | 3,820,343 |
| 123,553 | 185,623 | 109,525 | 134,690 | 263,270 |
| 15,734,382 | 17,656,897 | 14,834,496 | 13,711,922 | 15,245,873 |
| 409,993 | 715,017 | 695,200 | 601,882 | 814,147 |
| 6,511,008 | 5,586,775 | 2,230,225 | 2,017,990 | 1,709,436 |
| 0 | 0 | 0 | 0 | 0 |
| 506,876 | 558,009 | 508,762 | 451,012 | 799,673 |
| 7,867,351 | 9,453,735 | 8,983,220 | 8,177,689 | 7,385,647 |
| 3,085,018 | 3,254,376 | 4,228,634 | 4,113,247 | 3,430,614 |
| 1,068,548 | 1,443,914 | 1,443,914 | 1,443,914 | 1,605,894 |
| 6,798,803 | 8,009,821 | 7,539,306 | 6,733,775 | 5,779,753 |
| 1,288,477 | 2,571,139 | 3,712,774 | 3,705,253 | 3,700,872 |
| 219,225 | 216,136 | 148,229 | 202,010 | 2,441,992 |
| 1,029,645 | 1,228,805 | 984,869 | 1,193,637 | 1,553,750 |
| 253,508 | 547,198 | 618,581 | 1,570,956 | 965,655 |
| 776,137 | 681,607 | 366,288 | $(377,319)$ | 588,095 |
| 157,609 | 375,366 | 3,551 | 0 | 158,452 |
| 618,528 | 306,241 | 362,737 | $(377,319)$ | 429,643 |
| 50,145 | 374,777 | 355,393 | 77,394 | 76,830 |
| 512,610 | 550,754 | 596,544 | 679,146 | 681,299 |
| 512,511 | 550,203 | 596,293 | 678,896 | 680,681 |
| 156,063 | 130,264 | 121,586 | $(979,071)$ | $(174,826)$ |
| 155,033 | 129,783 | 120,416 | $(979,071)$ | $(179,626)$ |
| 4,255 | 4,303 | 4,342 | 4,346 | 4,351 |
| 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 2,744,207 | $(939,551)$ | $(3,725,168)$ | $(321,956)$ | $(2,135,260)$ |
| 7,066 | 30,198 | 9,031,919 | 11,586,667 | 241,483 |
| 75.38\% | 55.47\% | 37.19\% | -31.61\% | 37.85\% |
| 4.93\% | 3.86\% | 2.47\% | -2.75\% | 3.86\% |
| 0.19 | 0.14 | 0.11 | -11.21 | -0.08 |
| 0.99\% | 0.74\% | 0.81\% | -7.14\% | -1.18\% |
| 0.32\% | 2.12\% | 2.40\% | 0.56\% | 0.50\% |
| 3.93\% | 1.73\% | 2.45\% | -2.75\% | 2.82\% |
| 24.62\% | 44.53\% | 62.81\% | 131.61\% | 62.15\% |
| 3.28 | 4.22 | 4.90 | -0.69 | -3.89 |
| 47.47\% | 34.35\% | 44.51\% | 53.43\% | 41.78\% |
| 10.22 | 1.47 | 1.68 | 8.77 | 8.86 |
| 36.44 | 30.16 | 27.74 | -225.26 | -41.29 |
| 43.99\% | 35.69\% | 19.72\% | 19.11\% | 16.55\% |
| 3.22\% | 3.16\% | 3.43\% | 3.29\% | 5.25\% |
| 43.21\% | 45.36\% | 50.82\% | 49.11\% | 37.91\% |
| 10.53\% | 11.37\% | 13.00\% | 13.40\% | 25.06\% |
| 87.71\% | 80.61\% | 68.18\% | 73.05\% | 61.36\% |
| 474.79\% | 470.89\% | 465.65\% | 445.12\% | 193.32\% |
| 57.61\% | 67.49\% | 90.47\% | 83.13\% | 81.43\% |
| 39.21\% | 34.42\% | 47.07\% | 50.30\% | 46.45\% |
| - | - | - | - | 21.74\% |
| 384.79\% | 348.08\% | 396.49\% | 4,708.33\% | 148.88\% |
| 14.75\% | 26.00\% | 0.25\% | 0.00\% | 9.87\% |
| 34.64\% | 44.37\% | 34.15\% | 35.10\% | 46.81\% |
| 5.10\% | 5.30\% | 7.19\% | 0.64\% | 15.11\% |
| 0.01 | 0.03 | 8.47 | 132.63 | 0.10 |
| 188.42 | 217.28 | 245.65 | 20.10 | 529.63 |
| 2.07 | 2.15 | 1.81 | 21.03 | 1.66 |
| 17.70 | -7.24 | -30.94 | 0.33 | 11.89 |


| SME BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,386,371 | 2,889,281 | 2,356,333 | 2,392,185 | 2,144,323 |
| 1.Share capital | 2,000,000 | 2,392,507 | 2,392,507 | 2,392,507 | 2,392,507 |
| 2.Reserves | 177,275 | 199,356 | 199,356 | 206,526 | 206,526 |
| 3.Un appropriated profit | 209,096 | 297,418 | $(235,530)$ | $(206,848)$ | $(454,710)$ |
| 4.Others | $(98,459)$ | $(80,674)$ | $(401,844)$ | $(171,444)$ | $(151,432)$ |
| B.Total liabilities(B1 to B4) | 7,336,966 | 3,775,151 | 3,802,521 | 4,078,488 | 4,013,464 |
| 1.Bills payable | 18,090 | 40,441 | 37,686 | 54,542 | 40,505 |
| 2.Borrowings from financial institutions | 2,600,000 | 1,400,000 | 1,518,100 | 1,371,750 | 1,360,622 |
| 3.Deposits and other accounts | 1,666,360 | 1,879,587 | 1,892,018 | 2,203,152 | 2,225,822 |
| 4.Other/misc. liabilities | 3,052,516 | 455,123 | 354,717 | 449,044 | 386,515 |
| C.Total assets (C1 to C4 + C8 to C10) | 9,624,878 | 6,583,758 | 5,757,010 | 6,299,229 | 6,006,355 |
| 1.Cash and balances with treasury banks | 311,954 | 286,705 | 200,112 | 213,778 | 227,980 |
| 2.Balances with other banks | 125,704 | 52,980 | 49,751 | 57,296 | 9,091 |
| 3.Lending to financial institutions | 292,454 | 258,944 | 100,000 | 33,445 | 0 |
| 4. Investments | 5,566,582 | 3,058,130 | 2,545,053 | 2,939,132 | 2,892,131 |
| 5.Gross advances | 7,808,969 | 7,762,218 | 7,942,929 | 7,721,969 | 7,841,810 |
| 6.Advances-non-performing/classified | 6,119,396 | 5,706,118 | 5,496,498 | 5,543,241 | 5,623,404 |
| 7.Provision against advances | 6,077,698 | 5,643,871 | 5,416,607 | 5,221,053 | 5,331,030 |
| 8.Advances net of provision (C5-C7) | 1,731,271 | 2,118,347 | 2,526,322 | 2,500,916 | 2,510,780 |
| 9.Fixed assets | 156,384 | 144,589 | 124,546 | 108,418 | 109,854 |
| 10.Other/misc. assets | 1,440,529 | 664,063 | 211,226 | 446,244 | 256,519 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 960,293 | 875,560 | 774,797 | 773,936 | 621,096 |
| 2.Markup/interest expensed | 454,062 | 379,956 | 385,379 | 448,106 | 361,895 |
| 3.Net markup/interest income | 506,231 | 495,604 | 389,418 | 325,830 | 259,201 |
| 4.Provisions and write-offs | 232,669 | 137,525 | 11,368 | 4,571 | 125,333 |
| 5.Net markup/interest income after provisions | 738,900 | 633,129 | 378,050 | 321,259 | 133,868 |
| 6.Non-markup/interest income | 26,810 | 40,338 | 58,647 | 20,398 | 61,459 |
| 7.Non-markup/interest expenses | 534,025 | 521,373 | 568,691 | 568,691 | 539,617 |
| 8.Administrative expenses | 553,867 | 526,464 | 570,101 | 1,189,203 | 527,380 |
| 9.Profit/(loss) before taxation | 78,498 | 41,691 | $(131,994)$ | 42,398 | $(289,660)$ |
| 10.Profit/(loss) after taxation | 153,187 | 110,403 | $(532,948)$ | 35,852 | $(247,862)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 200,000 | 239,250 | 239,251 | 239,251 | 239,251 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,231,254 | $(780,948)$ | 550,566 | 220,560 | $(112,106)$ |
| 5.Commitments and contigencies | 3,524,588 | 2,479,894 | 2,550,866 | 2,988,550 | 2,764,893 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 52.72\% | 56.60\% | 50.26\% | 42.10\% | 41.73\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.26\% | 7.53\% | 6.76\% | 5.17\% | 4.32\% |
| 3.Return on equity (ROE) (D10/A) | 0.06 | 0.04 | -0.23 | 0.01 | -0.12 |
| 4.Return on assets (ROA) (D10/C) | 1.59\% | 1.68\% | -9.26\% | 0.57\% | -4.13\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.28\% | 0.61\% | 1.02\% | 0.32\% | 1.02\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 7.68\% | 9.62\% | 6.57\% | 5.10\% | 2.23\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 47.28\% | 43.40\% | 49.74\% | 57.90\% | 58.27\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 7.06 | 12.63 | -4.32 | 28.05 | -1.82 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 54.10\% | 56.92\% | 68.23\% | 71.59\% | 79.06\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 20.66 | 13.05 | 9.72 | 58.30 | 8.58 |
| 11.Earning per share (D10/E1) | 0.77 | 0.46 | -2.23 | 0.15 | -1.04 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 4.55\% | 5.16\% | 4.34\% | 4.30\% | 3.95\% |
| 2.Investment to total assets (C4/C) | 57.84\% | 46.45\% | 44.21\% | 46.66\% | 48.15\% |
| 3.Advances net of provisions to total assets (C8/C) | 17.99\% | 32.18\% | 43.88\% | 39.70\% | 41.80\% |
| 4.Deposits to total assets (B3/C) | 17.31\% | 28.55\% | 32.86\% | 34.97\% | 37.06\% |
| 5.Total liabilities to total assets (B/C) | 76.23\% | 57.34\% | 66.05\% | 64.75\% | 66.82\% |
| 6.Gross advances to deposits (C5/B3) | 468.62\% | 412.97\% | 419.81\% | 350.50\% | 352.31\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 183.04\% | 236.68\% | 232.92\% | 216.01\% | 218.65\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 78.36\% | 73.51\% | 69.20\% | 71.79\% | 71.71\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 67.98\% |
| 3.NPLs to shareholders equity (C6/A) | 256.43\% | 197.49\% | 233.26\% | 231.72\% | 262.25\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 3.83\% | 2.44\% | 0.21\% | 0.09\% | 2.35\% |
| 5.Provision against NPL to NPLs (C7/C6) | 99.32\% | 98.91\% | 98.55\% | 94.19\% | 94.80\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 24.79\% | 43.88\% | 40.93\% | 37.98\% | 35.70\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.48 | 0.86 | 1.08 | 1.25 | 1.29 |
| 3. Break up value per share (A/E1) | 11.93 | 12.08 | 9.85 | 10.00 | 8.96 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 0.70 | 0.65 | 0.80 | 0.92 | 1.04 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 8.04 | -7.07 | -1.03 | 6.15 | 0.45 |


| ZARAI TARAQIATI BANK LTD. (ZTBL) |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 13,240,704 | 14,282,155 | 16,888,812 | 16,888,812 | 16,888,812 |
| 1.Share capital | 11,869,612 | 11,869,612 | 12,522,441 | 12,522,441 | 12,522,441 |
| 2.Reserves | 359,348 | 565,911 | 1,086,169 | 1,086,169 | 1,086,169 |
| 3.Un appropriated profit | 1,011,744 | 1,846,632 | 3,280,202 | 3,280,202 | 3,280,202 |
| 4.Others | 363,011 | 685,516 | 494,448 | 494,448 | 494,448 |
| B.Total liabilities(B1 to B4) | 71,870,603 | 78,434,805 | 84,988,553 | 84,988,553 | 84,988,553 |
| 1.Bills payable | 276,333 | 392,726 | 613,378 | 613,378 | 613,378 |
| 2.Borrowings from financial institutions | 51,257,213 | 51,257,213 | 51,257,213 | 51,257,213 | 51,257,213 |
| 3.Deposits and other accounts | 2,882,384 | 4,322,244 | 5,425,170 | 5,425,170 | 5,425,170 |
| 4.Other/misc. liabilities | 17,454,673 | 22,462,622 | 27,692,792 | 27,692,792 | 27,692,792 |
| C.Total assets (C1 to C4 + C8 to C10) | 85,474,318 | 93,402,476 | 102,371,813 | 102,371,813 | 102,371,813 |
| 1.Cash and balances with treasury banks | 1,295,464 | 2,103,682 | 1,732,495 | 1,732,495 | 1,732,495 |
| 2.Balances with other banks | 7,883,566 | 12,054,304 | 16,005,460 | 16,005,460 | 16,005,460 |
| 3.Lending to financial institutions | 0 | 0 | 0 | 0 | 0 |
| 4. Investments | 5,534,499 | 7,504,233 | 4,955,690 | 4,955,690 | 4,955,690 |
| 5.Gross advances | 70,615,937 | 70,540,426 | 77,770,248 | 77,770,248 | 77,770,248 |
| 6.Advances-non-performing/classified | 20,104,490 | 16,708,290 | 12,985,615 | 12,985,615 | 12,985,615 |
| 7.Provision against advances | 9,776,880 | 9,227,420 | 7,846,751 | 7,846,751 | 7,846,751 |
| 8.Advances net of provision (C5-C7) | 60,839,057 | 61,313,006 | 69,923,497 | 69,923,497 | 69,923,497 |
| 9. Fixed assets | 818,866 | 867,435 | 1,144,222 | 1,144,222 | 1,144,222 |
| 10.Other/misc. assets | 9,102,866 | 9,559,816 | 8,610,449 | 8,610,449 | 8,610,449 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 6,001,704 | 7,033,400 | 8,484,623 | 8,484,623 | 8,484,623 |
| 2.Markup/interest expensed | 2,802,785 | 3,418,023 | 3,489,411 | 3,489,411 | 3,489,411 |
| 3.Net markup/interest income | 3,198,919 | 3,615,377 | 4,995,212 | 4,995,212 | 4,995,212 |
| 4.Provisions and write-offs | 3,249,682 | 3,657,651 | 1,924,259 | 1,924,259 | 1,924,259 |
| 5.Net markup/interest income after provisions | $(50,763)$ | $(42,274)$ | 3,070,953 | 3,070,953 | 3,070,953 |
| 6.Non-markup/interest income | 5,523,081 | 5,727,636 | 5,788,726 | 5,788,726 | 5,788,726 |
| 7.Non-markup/interest expenses | 4,819,837 | 3,855,891 | 4,861,046 | 4,861,046 | 4,861,046 |
| 8.Administrative expenses | 2,760,450 | 3,778,579 | 4,520,475 | 4,520,475 | 4,520,475 |
| 9.Profit/(loss) before taxation | 652,481 | 1,799,105 | 3,998,633 | 3,998,633 | 3,998,633 |
| 10.Profit/(loss) after taxation | 423,350 | 1,041,451 | 2,606,657 | 2,606,657 | 2,606,657 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 1,186,961 | 1,186,961 | 1,252,244 | 1,252,244 | 1,252,244 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | (7,419,920) | 6,800,178 | 1,582,580 | 1,582,580 | 1,582,580 |
| 5.Commitments and contigencies | 8,235,090 | 7,744,389 | 11,311,906 | 11,311,906 | 11,311,906 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 53.30\% | 51.40\% | 58.87\% | 58.87\% | 58.87\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.74\% | 3.87\% | 4.88\% | 4.88\% | 4.88\% |
| 3.Return on equity (ROE) (D10/A) | 0.03 | 0.07 | 0.15 | 0.15 | 0.15 |
| 4.Return on assets (ROA) (D10/C) | 0.50\% | 1.12\% | 2.55\% | 2.55\% | 2.55\% |
| 5.Non-markup/interest income to total assets (D6/C) | 6.46\% | 6.13\% | 5.65\% | 5.65\% | 5.65\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -0.06\% | -0.05\% | 3.00\% | 3.00\% | 3.00\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 46.70\% | 48.60\% | 41.13\% | 41.13\% | 41.13\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 4.23 | 2.10 | 1.13 | 1.13 | 1.13 |
| 9. Non-markup/interest expense to total income D7/(D1+D6) | 41.82\% | 30.22\% | 34.06\% | 34.06\% | 34.06\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.50 | 0.66 | 0.78 | 0.78 | 0.78 |
| 11.Earning per share (D10/E1) | 0.36 | 0.88 | 2.08 | 2.08 | 2.08 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 10.74\% | 15.16\% | 17.33\% | 17.33\% | 17.33\% |
| 2. Investment to total assets (C4/C) | 6.48\% | 8.03\% | 4.84\% | 4.84\% | 4.84\% |
| 3.Advances net of provisions to total assets (C8/C) | 71.18\% | 65.64\% | 68.30\% | 68.30\% | 68.30\% |
| 4.Deposits to total assets (B3/C) | 3.37\% | 4.63\% | 5.30\% | 5.30\% | 5.30\% |
| 5.Total liabilities to total assets (B/C) | 84.08\% | 83.98\% | 83.02\% | 83.02\% | 83.02\% |
| 6.Gross advances to deposits (C5/B3) | 2,449.91\% | 1,632.03\% | 1,433.51\% | 1,433.51\% | 1,433.51\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 130.43\% | 126.92\% | 137.20\% | 137.20\% | 137.20\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 28.47\% | 23.69\% | 16.70\% | 16.70\% | 16.70\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | - | - | 10.09\% |
| 3.NPLs to shareholders equity (C6/A) | 151.84\% | 116.99\% | 76.89\% | 76.89\% | 76.89\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 33.24\% | 39.64\% | 24.52\% | 24.52\% | 24.52\% |
| 5.Provision against NPL to NPLs (C7/C6) | 48.63\% | 55.23\% | 60.43\% | 60.43\% | 60.43\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 15.49\% | 15.29\% | 16.50\% | 16.50\% | 16.50\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.62 | 0.54 | 0.67 | 0.67 | 0.67 |
| 3. Break up value per share (A/E1) | 11.16 | 12.03 | 13.49 | 13.49 | 13.49 |
| 4. Total deposit to total equity (B3/A) (times) | 0.22 | 0.30 | 0.32 | 0.32 | 0.32 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -17.53 | 6.53 | 0.61 | 0.61 | 0.61 |


| oreign Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 26,534,686 | 19,419,964 | 34,504,276 | 35,848,774 | 54,392,259 |
| 1. Head office capital account | 20,208,238 | 17,085,491 | 32,130,320 | 34,884,218 | 52,615,032 |
| 2.Reserves | 2,983,628 | 0 | 75,785 | 92,715 | 845,383 |
| 3.Unremitted profit | 3,342,820 | 2,334,473 | 2,298,171 | 871,841 | 931,844 |
| 4.Others | $(132,000)$ | $(59,198)$ | $(532,853)$ | $(109,477)$ | 13,706,846 |
| B.Total liabilities (B1 to B4) | 249,704,501 | 153,332,311 | 200,590,252 | 205,297,310 | 337,606,637 |
| 1.Bills payable | 3,162,779 | 3,746,900 | 4,423,404 | 3,597,659 | 7,668,000 |
| 2.Borrowings from financial institutions | 44,581,971 | 19,465,228 | 17,346,929 | 16,730,580 | 31,772,639 |
| 3.Deposits and other accounts | 190,166,999 | 117,101,206 | 147,938,165 | 160,936,430 | 272,154,220 |
| 4.Other/misc. liabilities | 11,792,752 | 13,018,977 | 30,881,754 | 24,032,641 | 26,011,778 |
| C.Total assets (C1 to C4 + C8 to C10) | 276,107,187 | 172,693,077 | 234,561,675 | 241,036,607 | 405,705,742 |
| 1.Cash and balances with treasury banks | 33,824,051 | 23,923,775 | 34,935,292 | 34,793,226 | 39,750,187 |
| 2.Balances with other banks | 12,002,679 | 5,297,596 | 18,369,224 | 16,269,846 | 5,410,669 |
| 3.Lending to financial institutions | 15,654,228 | 16,408,831 | 29,913,984 | 32,117,954 | 41,123,279 |
| 4. Investments | 50,069,094 | 26,427,145 | 22,592,924 | 52,372,610 | 120,308,537 |
| 5.Gross advances | 155,339,954 | 90,666,390 | 104,440,711 | 95,113,870 | 163,587,997 |
| 6.Advances-non-performing/classified | 4,259,035 | 1,177,223 | 3,136,262 | 6,390,991 | 22,296,572 |
| 7.Provision against advances | 2,992,258 | 2,211,458 | 2,519,229 | 4,788,386 | 16,277,538 |
| 8.Advances net of provision (C5-C7) | 152,347,696 | 88,454,932 | 101,921,482 | 90,325,484 | 147,310,459 |
| 9. Fixed assets | 4,181,203 | 1,967,593 | 3,697,504 | 3,589,490 | 33,000,271 |
| 10.Other/misc. assets | 8,028,236 | 10,213,205 | 23,131,265 | 11,567,997 | 18,802,340 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 23,097,809 | 15,246,222 | 18,232,589 | 22,263,026 | 27,346,830 |
| 2.Markup/interest expenses | 11,101,335 | 8,144,883 | 9,098,668 | 12,197,135 | 10,011,575 |
| 3.Net markup/interest income | 11,996,474 | 7,101,339 | 9,133,921 | 10,065,891 | 11,907,673 |
| 4.Provisions and write-offs | 1,843,528 | 2,739,112 | 4,568,218 | 4,727,009 | 4,094,123 |
| 5.Net markup/interest income after provisions | 5,950,416 | 4,362,227 | 4,609,161 | 5,340,538 | 7,813,550 |
| 6.Non-markup/interest income | 6,030,824 | 4,922,361 | 5,772,095 | 5,608,678 | 5,424,372 |
| 7.Non-markup/interest expenses | 9,347,974 | 6,776,950 | 10,374,744 | 12,054,031 | 11,484,587 |
| 8.Administrative expenses | 9,294,964 | 5,854,906 | 10,318,250 | 11,898,100 | 11,303,962 |
| 9.Profit/(loss) before taxation | 6,849,600 | 2,507,638 | 6,512 | $(850,572)$ | 1,512,840 |
| 10.Profit/(loss) after taxation | 4,770,208 | 1,759,748 | 650,623 | $(809,378)$ | 1,020,336 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 11,584,914 | $(834,422)$ | 32,730,565 | 55,063,671 | 20,657,574 |
| 2.Commitments and contingencies | 389,680,963 | 512,987,891 | 400,482,828 | 389,092,022 | 500,091,323 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 51.94\% | 46.58\% | 50.10\% | 45.21\% | 43.54\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.34\% | 4.11\% | 3.89\% | 4.18\% | 4.27\% |
| 3.Return on equity (ROE) (D10/A) | 17.98\% | 9.06\% | 1.89\% | -2.26\% | 1.88\% |
| 4.Return on assets (ROA) (D10/C) | 1.73\% | 1.02\% | 0.28\% | -0.34\% | 0.25\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.18\% | 2.85\% | 2.46\% | 2.33\% | 1.34\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 2.16\% | 2.53\% | 1.97\% | 2.22\% | 1.93\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 48.06\% | 53.42\% | 49.90\% | 54.79\% | 36.61\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 1.36 | 2.33 | 1,584.50 | -13.99 | 7.47 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 32.09\% | 33.60\% | 43.22\% | 43.25\% | 35.04\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 1.54 | 1.19 | 1.79 | 2.12 | 2.08 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 16.60\% | 16.92\% | 22.73\% | 21.18\% | 11.13\% |
| 2.Investment to total assets (C4/C) | 18.13\% | 15.30\% | 9.63\% | 21.73\% | 29.65\% |
| 3.Advances net of provision to total assets (C8/C) | 55.18\% | 51.22\% | 43.45\% | 37.47\% | 36.31\% |
| 4.Deposits to total assets (B3/C) | 68.87\% | 67.81\% | 63.07\% | 66.77\% | 67.08\% |
| 5.Total liabilities to total assets (B/C) | 90.44\% | 88.79\% | 85.52\% | 85.17\% | 83.21\% |
| 6.Gross advances to deposit (C5/B3) | 81.69\% | 77.43\% | 70.60\% | 59.10\% | 60.11\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 66.17\% | 66.39\% | 63.19\% | 53.53\% | 53.82\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 2.74\% | 1.30\% | 3.00\% | 6.72\% | 13.63\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 1.93\% | 2.44\% | 2.41\% | 5.03\% | 9.95\% |
| 3.NPLs to total equity (C6/A) | 16.05\% | 6.06\% | 9.09\% | 17.83\% | 40.99\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 61.61\% | 123.86\% | 181.33\% | 98.72\% | 25.15\% |
| 5.Provision against NPL to NPLs (C7/C6) | 70.26\% | 187.85\% | 80.33\% | 74.92\% | 73.00\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.61\% | 11.25\% | 14.71\% | 14.87\% | 13.41\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 14.69 | 26.42 | 11.61 | 10.85 | 9.19 |
| 3.Total deposit to total equity (B3/A) (times) | 7.17 | 6.03 | 4.29 | 4.49 | 5.00 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 2.43 | -0.47 | 50.31 | -68.03 | 20.25 |


| BARCLAYS BANK PLC |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | 6,330,486 | 6,840,022 | 6,476,901 |
| 1. Head office capital account | - | - | 7,139,900 | 9,320,564 | 9,756,756 |
| 2. Reserves | - | - | 0 | 0 | 0 |
| 3.Unremitted profit | - | - | $(809,414)$ | $(2,480,542)$ | (3,279,855) |
| 4.Others | - | - | 1,507 | 5,578 | $(8,849)$ |
| B.Total liabilities (B1 to B4) | - | - | 18,272,040 | 35,697,127 | 41,812,643 |
| 1.Bills payable | - | - | 256,590 | 317,339 | 402,249 |
| 2.Borrowings from financial institutions | - | - | 2,476,155 | 2,988,707 | 7,193,234 |
| 3.Deposits and other accounts | - | - | 14,557,453 | 29,920,456 | 32,301,878 |
| 4.Other/misc. liabilities | - | - | 981,842 | 2,470,625 | 1,915,282 |
| C.Total assets (C1 to C4 + C8 to C10) | - | - | 24,604,033 | 42,542,727 | 48,280,695 |
| 1.Cash and balances with treasury banks | - | - | 1,609,550 | 2,434,134 | 2,912,164 |
| 2.Balances with other banks | - | - | 392,032 | 1,517,901 | 2,189,397 |
| 3.Lending to financial institutions | - | - | 1,485,808 | 5,857,743 | 1,646,369 |
| 4.Investments | - | - | 9,332,849 | 11,625,172 | 21,014,371 |
| 5.Gross advances | - | - | 9,713,315 | 18,228,753 | 17,897,052 |
| 6.Advances-non-performing/classified | - | - | 0 | 931,048 | 612,471 |
| 7.Provision against advances | - | - | 33,841 | 194,968 | 460,193 |
| 8.Advances net of provision (C5-C7) | - | - | 9,679,474 | 18,033,785 | 17,436,859 |
| 9.Fixed assets | - | - | 1,381,260 | 1,451,343 | 928,091 |
| 10.Other/misc. assets | - | - | 723,060 | 1,622,649 | 2,153,444 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | - | - | 832,665 | 3,336,395 | 4,391,663 |
| 2.Markup/interest expenses | - | - | 335,338 | 2,000,062 | 2,756,649 |
| 3.Net markup/interest income | - | - | 497,327 | 1,336,333 | 1,635,014 |
| 4.Provisions and write-offs | - | - | 33,841 | 161,127 | 268,149 |
| 5.Net markup/interest income after provisions | - | - | 463,486 | 1,175,206 | 1,366,865 |
| 6.Non-markup/interest income | - | - | 28,515 | 72,953 | 359,985 |
| 7.Non-markup/interest expenses | - | - | 1,700,415 | 3,976,964 | 2,486,406 |
| 8.Administrative expenses | - | - | 1,700,315 | 3,975,517 | 2,484,133 |
| 9.Profit/(loss) before taxation | - | - | $(1,208,414)$ | (2,343,683) | $(1,224,843)$ |
| 10.Profit/(loss) after taxation | - | - | $(809,414)$ | $(1,671,128)$ | $(425,530)$ |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | - | - | 5,675,244 | 2,554,422 | 10,264,246 |
| 2.Commitments and contingencies | - | - | 2,475,663 | 8,426,357 | 9,490,085 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | - | - | 59.73\% | 40.05\% | 37.23\% |
| 2.Net markup/interest margin (D1-D2)/C | - | - | 2.02\% | 3.14\% | 3.39\% |
| 3.Return on equity (ROE) (D10/A) | - | - | -12.79\% | -24.43\% | -6.57\% |
| 4.Return on assets (ROA) (D10/C) | - | - | -3.29\% | -3.93\% | -0.88\% |
| 5.Non-markup/interest income to total assets (D6/C) | - | - | 0.12\% | 0.17\% | 0.75\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | - | - | 1.88\% | 2.76\% | 2.83\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | - | - | 40.27\% | 59.95\% | 62.77\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | - | - | -1.41 | -1.70 | -2.03 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | - | - | 197.45\% | 116.65\% | 52.33\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | - | - | 59.63 | 54.49 | 6.90 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | - | - | 8.14\% | 9.29\% | 10.57\% |
| 2.Investment to total assets (C4/C) | - | - | 37.93\% | 27.33\% | 43.53\% |
| 3.Advances net of provision to total assets (C8/C) | - | - | 39.34\% | 42.39\% | 36.12\% |
| 4.Deposits to total assets ( B3/C) | - | - | 59.17\% | 70.33\% | 66.90\% |
| 5.Total liabilities to total assets (B/C) | - | - | 74.26\% | 83.91\% | 86.60\% |
| 6. Gross advances to deposit (C5/B3) | - | - | 66.72\% | 60.92\% | 55.41\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | - | - | 57.02\% | 55.39\% | 45.31\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | - | - | 0.00\% | 5.11\% | 3.42\% |
| 2.Provision against NPLs to gross advances (C7/C5) | - | - | 0.35\% | 1.07\% | 2.57\% |
| 3.NPLs to total equity (C6/A) | - | - | 0.00\% | 13.61\% | 9.46\% |
| 4.NPLs write off to NPLs provision (D4/C7) | - | - | 100.00\% | 82.64\% | 58.27\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | - | 20.94\% | 75.14\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 25.73\% | 16.08\% | 13.42\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | - | - | 0.39 | 1.23 | 1.47 |
| 3.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | - | - | 2.30 | 4.37 | 4.99 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | - | - | -7.01 | -1.53 | -24.12 |

## CITI BANK N. A.

| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 6,069,075 | 6,379,282 | 9,507,730 | 8,652,136 | 9,139,755 |
| 1. Head office capital account | 3,794,244 | 5,443,260 | 7,742,345 | 6,780,848 | 6,812,671 |
| 2.Reserves | 0 | 0 | 75,785 | 92,715 | 125,573 |
| 3.Unremitted profit | 2,274,831 | 936,022 | 1,689,600 | 1,778,573 | 2,201,511 |
| 4.Others | $(40,569)$ | $(53,371)$ | $(494,658)$ | $(126,721)$ | $(274,283)$ |
| B.Total liabilities (B1 to B4) | 85,259,113 | 86,142,940 | 92,638,755 | 81,255,385 | 88,488,440 |
| 1.Bills payable | 1,212,275 | 2,120,612 | 1,660,227 | 1,654,759 | 1,164,263 |
| 2.Borrowings from financial institutions | 15,409,454 | 5,977,312 | 3,152,988 | 5,561,411 | 4,342,038 |
| 3.Deposits and other accounts | 63,103,884 | 68,627,815 | 65,484,768 | 58,147,204 | 68,304,814 |
| 4.Other/misc. liabilities | 5,533,500 | 9,417,201 | 22,340,772 | 15,892,011 | 14,677,325 |
| C.Total assets (C1 to C4 + C8 to C10) | 91,287,619 | 92,468,851 | 101,651,827 | 89,780,800 | 97,353,912 |
| 1.Cash and balances with treasury banks | 5,881,934 | 7,799,117 | 10,583,830 | 7,706,034 | 7,001,789 |
| 2.Balances with other banks | 539,516 | 192,370 | 7,358,861 | 2,735,953 | 1,396,604 |
| 3.Lending to financial institutions | 6,267,405 | 4,530,449 | 14,166,060 | 10,155,661 | 11,410,316 |
| 4. Investments | 21,937,387 | 21,276,196 | 9,194,307 | 33,122,217 | 50,236,317 |
| 5.Gross advances | 52,723,216 | 50,912,294 | 43,635,814 | 31,204,853 | 23,731,204 |
| 6.Advances-non-performing/classified | 571,935 | 1,044,729 | 1,955,724 | 3,158,076 | 4,309,629 |
| 7.Provision against advances | 1,433,945 | 1,844,083 | 1,779,065 | 2,959,824 | 4,486,991 |
| 8.Advances net of provision (C5-C7) | 51,289,271 | 49,068,211 | 41,856,749 | 28,245,029 | 19,244,213 |
| 9. Fixed assets | 1,186,499 | 1,420,645 | 1,474,167 | 1,266,456 | 865,640 |
| 10.Other/misc. assets | 4,185,607 | 8,181,863 | 17,017,853 | 6,549,450 | 7,199,033 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 9,017,327 | 10,553,668 | 9,943,656 | 9,983,377 | 9,373,975 |
| 2.Markup/interest expenses | 4,113,089 | 5,071,332 | 4,144,702 | 4,720,788 | 4,241,090 |
| 3.Net markup/interest income | 4,904,238 | 5,482,336 | 5,798,954 | 5,262,589 | 5,132,885 |
| 4.Provisions and write-offs | 955,209 | 2,655,460 | 4,058,001 | 3,285,903 | 1,942,347 |
| 5.Net markup/interest income after provisions | 3,949,029 | 2,826,876 | 1,740,953 | 1,976,686 | 3,190,538 |
| 6.Non-markup/interest income | 2,674,610 | 3,133,824 | 3,546,047 | 2,449,934 | 2,053,698 |
| 7.Non-markup/interest expenses | 4,048,478 | 4,757,786 | 5,168,151 | 4,124,032 | 4,047,233 |
| 8.Administrative expenses | 4,053,108 | 4,735,163 | 5,127,991 | 3,987,382 | 3,879,891 |
| 9.Profit/(loss) before taxation | 2,575,161 | 1,202,914 | 118,849 | 302,588 | 1,197,003 |
| 10.Profit/(loss) after taxation | 1,645,274 | 896,449 | 800,362 | 88,973 | 422,938 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 2,935,328 | $(2,780,477)$ | $(1,086,131)$ | 17,837,265 | 1,562,704 |
| 2.Commitments and contingencies | 122,691,858 | 194,203,394 | 255,409,196 | 287,394,471 | 307,209,267 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 54.39\% | 51.95\% | 58.32\% | 52.71\% | 54.76\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.37\% | 5.93\% | 5.70\% | 5.86\% | 5.27\% |
| 3.Return on equity (ROE) (D10/A) | 27.11\% | 14.05\% | 8.42\% | 1.03\% | 4.63\% |
| 4.Return on assets (ROA) (D10/C) | 1.80\% | 0.97\% | 0.79\% | 0.10\% | 0.43\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.93\% | 3.39\% | 3.49\% | 2.73\% | 2.11\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 4.33\% | 3.06\% | 1.71\% | 2.20\% | 3.28\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 45.61\% | 48.05\% | 41.68\% | 47.29\% | 45.24\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 1.57 | 3.94 | 43.15 | 13.18 | 3.24 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 34.63\% | 34.76\% | 38.31\% | 33.17\% | 35.42\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 1.52 | 1.51 | 1.45 | 1.63 | 1.89 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 7.03\% | 8.64\% | 17.65\% | 11.63\% | 8.63\% |
| 2.Investment to total assets (C4/C) | 24.03\% | 23.01\% | 9.04\% | 36.89\% | 51.60\% |
| 3.Advances net of provision to total assets (C8/C) | 56.18\% | 53.06\% | 41.18\% | 31.46\% | 19.77\% |
| 4.Deposits to total assets ( B3/C) | 69.13\% | 74.22\% | 64.42\% | 64.77\% | 70.16\% |
| 5.Total liabilities to total assets (B/C) | 93.40\% | 93.16\% | 91.13\% | 90.50\% | 90.89\% |
| 6. Gross advances to deposit (C5/B3) | 83.55\% | 74.19\% | 66.64\% | 53.67\% | 34.74\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 67.15\% | 68.24\% | 63.57\% | 48.98\% | 32.67\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 1.08\% | 2.05\% | 4.48\% | 10.12\% | 18.16\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 2.72\% | 3.62\% | 4.08\% | 9.49\% | 18.91\% |
| 3.NPLs to total equity (C6/A) | 9.42\% | 16.38\% | 20.57\% | 36.50\% | 47.15\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 66.61\% | 144.00\% | 228.10\% | 111.02\% | 43.29\% |
| 5.Provision against NPL to NPLs (C7/C6) | 250.72\% | 176.51\% | 90.97\% | 93.72\% | 104.12\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 6.65\% | 6.90\% | 9.35\% | 9.64\% | 9.39\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 20.22 | 30.44 | 26.86 | 33.22 | 33.61 |
| 3.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 10.40 | 10.76 | 6.89 | 6.72 | 7.47 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 1.78 | -3.10 | -1.36 | 200.48 | 3.69 |

## DEUTSCHE BANK

(Thousand Rupees)

| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 2,767,673 | 3,556,772 | 4,634,445 | 5,169,257 | 5,274,418 |
| 1.Head office capital account | 2,569,048 | 2,853,853 | 3,600,702 | 3,877,033 | 3,667,876 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unremitted profit | 198,625 | 702,919 | 1,033,743 | 1,292,224 | 1,606,542 |
| 4.Others | $(4,245)$ | $(3,658)$ | (232) | (34) | (321) |
| B.Total liabilities (B1 to B4) | 6,548,147 | 14,032,377 | 17,095,525 | 10,013,789 | 12,160,786 |
| 1.Bills payable | 278,427 | 625,398 | 1,683,524 | 217,050 | 2,640,728 |
| 2.Borrowings from financial institutions | 1,927,525 | 6,971,367 | 532,521 | 1,063,547 | 443,891 |
| 3.Deposits and other accounts | 3,326,539 | 5,128,591 | 10,317,214 | 6,005,209 | 6,065,947 |
| 4.Other/misc. liabilities | 1,015,656 | 1,307,021 | 4,562,266 | 2,727,983 | 3,010,220 |
| C.Total assets ( $\mathbf{C 1}$ to $\mathbf{C 4}+\mathbf{C 8}$ to $\mathbf{C 1 0}$ ) | 9,311,575 | 17,585,491 | 21,729,738 | 15,183,012 | 17,434,883 |
| 1.Cash and balances with treasury banks | 3,156,621 | 3,522,250 | 4,754,734 | 4,764,709 | 4,722,669 |
| 2.Balances with other banks | 71,744 | 127,489 | 1,628,093 | 128,632 | 37,134 |
| 3.Lending to financial institutions | 182,730 | 4,924,319 | 5,309,670 | 5,350,170 | 6,223,146 |
| 4.Investments | 1,158,584 | 3,695,931 | 999,390 | 490,909 | 2,046,309 |
| 5.Gross advances | 4,194,971 | 4,715,413 | 6,374,949 | 3,838,528 | 3,665,213 |
| 6.Advances-non-performing/classified | 0 | 0 | 312,566 | 381,517 | 3,245,948 |
| 7.Provision against advances | 19,656 | 16,162 | 40,343 | 381,517 | 419,265 |
| 8.Advances net of provision (C5-C7) | 4,175,315 | 4,699,251 | 6,334,606 | 3,457,011 | 3,245,948 |
| 9. Fixed assets | 61,073 | 107,229 | 130,225 | 120,382 | 110,230 |
| 10.Other/misc. assets | 505,508 | 509,022 | 2,573,020 | 871,199 | 1,049,447 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 375,050 | 679,115 | 1,041,031 | 1,111,138 | 1,065,750 |
| 2.Markup/interest expenses | 139,483 | 382,592 | 400,017 | 242,280 | 324,744 |
| 3.Net markup/interest income | 235,567 | 296,523 | 641,014 | 868,858 | 741,006 |
| 4.Provisions and write-offs | 18,842 | 8,464 | 48,069 | 354,287 | 25,263 |
| 5.Net markup/interest income after provisions | 216,725 | 288,059 | 592,945 | 514,571 | 715,743 |
| 6.Non-markup/interest income | 482,867 | 1,062,244 | 1,053,202 | 1,599,341 | 1,221,476 |
| 7.Non-markup/interest expenses | 527,967 | 574,011 | 815,012 | 871,160 | 653,051 |
| 8.Administrative expenses | 527,944 | 572,659 | 813,878 | 863,450 | 653,431 |
| 9.Profit/(loss) before taxation | 171,625 | 776,292 | 831,135 | 1,242,752 | 1,284,168 |
| 10.Profit/(loss) after taxation | 198,625 | 504,294 | 534,135 | 805,218 | 834,293 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 845,485 | 2,714,933 | $(266,446)$ | (1,742,550) | 2,084,285 |
| 2.Commitments and contingencies | 78,109,837 | 248,140,110 | 98,796,853 | 41,259,232 | 66,714,952 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 62.81\% | 43.66\% | 61.57\% | 78.20\% | 69.53\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.53\% | 1.69\% | 2.95\% | 5.72\% | 4.25\% |
| 3.Return on equity (ROE) (D10/A) | 7.18\% | 14.18\% | 11.53\% | 15.58\% | 15.82\% |
| 4.Return on assets (ROA) (D10/C) | 2.13\% | 2.87\% | 2.46\% | 5.30\% | 4.79\% |
| 5.Non-markup/interest income to total assets (D6/C) | 5.19\% | 6.04\% | 4.85\% | 10.53\% | 7.01\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 2.33\% | 1.64\% | 2.73\% | 3.39\% | 4.11\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 37.19\% | 56.34\% | 38.43\% | 21.80\% | 30.47\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 3.08 | 0.74 | 0.98 | 0.69 | 0.51 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 61.54\% | 32.96\% | 38.92\% | 32.14\% | 28.55\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 1.09 | 0.54 | 0.77 | 0.54 | 0.53 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 34.67\% | 20.75\% | 29.37\% | 32.23\% | 27.30\% |
| 2.Investment to total assets (C4/C) | 12.44\% | 21.02\% | 4.60\% | 3.23\% | 11.74\% |
| 3.Advances net of provision to total assets (C8/C) | 44.84\% | 26.72\% | 29.15\% | 22.77\% | 18.62\% |
| 4.Deposits to total assets ( B3/C) | 35.72\% | 29.16\% | 47.48\% | 39.55\% | 34.79\% |
| 5.Total liabilities to total assets (B/C) | 70.32\% | 79.80\% | 78.67\% | 65.95\% | 69.75\% |
| 6.Gross advances to deposit (C5/B3) | 126.11\% | 91.94\% | 61.79\% | 63.92\% | 60.42\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 79.84\% | 38.97\% | 58.76\% | 54.30\% | 56.30\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 0.00\% | 4.90\% | 9.94\% | 88.56\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 0.47\% | 0.34\% | 0.63\% | 9.94\% | 11.44\% |
| 3.NPLs to total equity (C6/A) | 0.00\% | 0.00\% | 6.74\% | 7.38\% | 61.54\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 95.86\% | 52.37\% | 119.15\% | 92.86\% | 6.03\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | 12.91\% | 100.00\% | 12.92\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 29.72\% | 20.23\% | 21.33\% | 34.05\% | 30.25\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 28.22 | 69.77 | 21.32 | 7.98 | 12.65 |
| 3.Total deposit to total equity (B3/A) (times) | 1.20 | 1.44 | 2.23 | 1.16 | 1.15 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 4.26 | 5.38 | -0.50 | -2.16 | 2.50 |

4.26

| SBC BANK MIDDLE EAST LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,416,121 | 2,549,518 | 4,962,015 | 5,511,880 | 6,206,372 |
| 1.Head office capital account | 2,059,848 | 2,078,119 | 4,339,547 | 4,619,535 | 5,707,268 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unremitted profit | 356,273 | 471,399 | 622,468 | 892,345 | 499,104 |
| 4.Others | (16) | (389) | $(5,034)$ | $(1,002)$ | $(7,349)$ |
| B.Total liabilities (B1 to B4) | 20,970,765 | 29,837,117 | 43,916,081 | 46,223,063 | 50,739,967 |
| 1.Bills payable | 162,297 | 745,760 | 587,298 | 989,256 | 1,341,130 |
| 2. Borrowings from financial institutions | 5,605,136 | 3,032,738 | 4,770,659 | 3,073,493 | 1,255,575 |
| 3.Deposits and other accounts | 14,713,851 | 25,401,388 | 37,005,085 | 40,796,993 | 46,460,640 |
| 4.Other/misc. liabilities | 489,481 | 657,231 | 1,553,039 | 1,363,321 | 1,682,622 |
| C.Total assets (C1 to C4 + C8 to C10) | 23,386,870 | 32,386,246 | 48,873,062 | 51,733,941 | 56,938,990 |
| 1.Cash and balances with treasury banks | 3,625,335 | 4,254,003 | 7,577,335 | 8,411,801 | 9,954,810 |
| 2.Balances with other banks | 2,493,245 | 793,028 | 4,266,775 | 4,035,306 | 297,338 |
| 3.Lending to financial institutions | 5,263,053 | 6,754,063 | 7,354,749 | 8,698,829 | 16,076,728 |
| 4.Investments | 196,803 | 301,193 | 1,941,950 | 5,431,713 | 6,512,700 |
| 5.Gross advances | 11,277,487 | 19,353,303 | 25,591,220 | 23,701,592 | 22,727,260 |
| 6.Advances-non-performing/classified | 73,143 | 76,589 | 223,085 | 500,638 | 762,869 |
| 7.Provision against advances | 75,581 | 92,989 | 288,253 | 453,161 | 484,827 |
| 8.Advances net of provision (C5-C7) | 11,201,906 | 19,260,314 | 25,302,967 | 23,248,431 | 22,242,433 |
| 9.Fixed assets | 185,399 | 308,114 | 509,574 | 410,901 | 266,120 |
| 10.Other/misc. assets | 421,129 | 715,531 | 1,919,712 | 1,496,960 | 1,588,861 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,151,506 | 2,151,546 | 4,071,742 | 4,703,682 | 5,005,567 |
| 2.Markup/interest expenses | 648,080 | 1,310,016 | 2,443,593 | 2,732,216 | (2,713,791) |
| 3.Net markup/interest income | 503,426 | 841,530 | 1,628,149 | 1,971,466 | 2,291,776 |
| 4.Provisions and write-offs | 7,782 | 17,443 | 265,346 | 471,333 | 363,563 |
| 5.Net markup/interest income after provisions | 511,208 | 824,087 | 1,362,803 | 1,500,133 | 1,928,213 |
| 6.Non-markup/interest income | 217,253 | 396,379 | 849,974 | 1,021,563 | 1,005,725 |
| 7.Non-markup/interest expenses | 480,387 | 994,556 | 1,952,124 | 2,200,197 | 2,176,393 |
| 8.Administrative expenses | 479,990 | 99,470 | 1,949,088 | 2,200,186 | 2,171,268 |
| 9.Profit/(loss) before taxation | 248,074 | 225,910 | 260,653 | 321,499 | 757,545 |
| 10.Profit/(loss) after taxation | 167,390 | 126,045 | 161,565 | 261,885 | 491,592 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 2,048,917 | $(794,179)$ | 6,500,868 | 3,889,177 | $(1,289,280)$ |
| 2.Commitments and contingencies | 36,481,883 | 52,100,337 | 29,264,954 | 34,619,778 | 58,032,008 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 43.72\% | 39.11\% | 39.99\% | 41.91\% | 45.78\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.15\% | 2.60\% | 3.33\% | 3.81\% | - |
| 3.Return on equity (ROE) (D10/A) | 6.93\% | 4.94\% | 3.26\% | 4.75\% | 7.92\% |
| 4.Return on assets (ROA) (D10/C) | 0.72\% | 0.39\% | 0.33\% | 0.51\% | 0.86\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.93\% | 1.22\% | 1.74\% | 1.97\% | 1.77\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 2.19\% | 2.54\% | 2.79\% | 2.90\% | 3.39\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 56.28\% | 60.89\% | 60.01\% | 58.09\% | -54.22\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 1.93 | 0.44 | 7.48 | 6.84 | 2.87 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 35.10\% | 39.03\% | 39.66\% | 38.43\% | 36.21\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 2.21 | 0.25 | 2.29 | 2.15 | 2.16 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 26.16\% | 15.58\% | 24.23\% | 24.06\% | 18.01\% |
| 2.Investment to total assets (C4/C) | 0.84\% | 0.93\% | 3.97\% | 10.50\% | 11.44\% |
| 3.Advances net of provision to total assets (C8/C) | 47.90\% | 59.47\% | 51.77\% | 44.94\% | 39.06\% |
| 4.Deposits to total assets ( B3/C) | 62.92\% | 78.43\% | 75.72\% | 78.86\% | 81.60\% |
| 5.Total liabilities to total assets (B/C) | 89.67\% | 92.13\% | 89.86\% | 89.35\% | 89.11\% |
| 6. Gross advances to deposit (C5/B3) | 76.65\% | 76.19\% | 69.16\% | 58.10\% | 48.92\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 55.50\% | 68.06\% | 61.26\% | 54.03\% | 47.63\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.65\% | 0.40\% | 0.87\% | 2.11\% | 3.36\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 0.67\% | 0.48\% | 1.13\% | 1.91\% | 2.13\% |
| 3.NPLs to total equity (C6/A) | 3.03\% | 3.00\% | 4.50\% | 9.08\% | 12.29\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 10.30\% | 18.76\% | 92.05\% | 104.01\% | 74.99\% |
| 5.Provision against NPL to NPLs (C7/C6) | 103.33\% | 121.41\% | 129.21\% | 90.52\% | 63.55\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.33\% | 7.87\% | 10.15\% | 10.65\% | 10.90\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 15.10 | 20.44 | 5.90 | 6.28 | 9.35 |
| 3. Total deposit to total equity (B3/A) (times) | 6.09 | 9.96 | 7.46 | 7.40 | 7.49 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 12.24 | -6.30 | 40.24 | 14.85 | -2.62 |


| OMAN INTERNATIONAL BANK SAOG. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,025,129 | 2,033,623 | 2,712,141 | 2,847,576 | 22,594,386 |
| 1. Head office capital account | 2,188,856 | 2,289,217 | 3,008,999 | 3,203,140 | 22,017,968 |
| 2.Reserves | 0 | 0 | 0 | 0 | 719,810 |
| 3.Unremitted profit | $(163,727)$ | $(255,594)$ | $(296,858)$ | $(355,564)$ | $(143,392)$ |
| 4.Others | 0 | 0 | 0 | 0 | 13,997,648 |
| B.Total liabilities (B1 to B4) | 737,497 | 660,308 | 729,806 | 1,097,875 | 140,061,370 |
| 1.Bills payable | 4,415 | 2,754 | 4,036 | 7,577 | 2,110,211 |
| 2.Borrowings from financial institutions | 98,000 | 178,000 | 186,406 | 382,008 | 16,669,412 |
| 3.Deposits and other accounts | 0 | 0 | 521,574 | 690,196 | 116,671,219 |
| 4.Other/misc. liabilities | 635,082 | 479,554 | 17,790 | 18,094 | 4,610,528 |
| C.Total assets (C1 to C4 + C8 to C10) | 2,762,626 | 2,693,931 | 3,441,947 | 3,945,451 | 176,653,404 |
| 1.Cash and balances with treasury banks | 2,304,786 | 2,391,751 | 3,088,841 | 3,328,022 | 10,318,722 |
| 2.Balances with other banks | 67,683 | 42,807 | 38,910 | 52,781 | 1,401,796 |
| 3.Lending to financial institutions | 0 | 0 | 0 | 150,000 | 4,753,113 |
| 4. Investments | 0 |  | 0 | 0 | 40,498,840 |
| 5.Gross advances | 388,295 | 280,948 | 315,802 | 425,108 | 92,586,336 |
| 6.Advances-non-performing/classified | 15,437 | 55,905 | 83,218 | 36,416 | 13,252,316 |
| 7.Provision against advances | 19,974 | 60,442 | 38,713 | 37,885 | 10,426,262 |
| 8.Advances net of provision (C5-C7) | 368,321 | 220,506 | 277,089 | 387,223 | 82,160,074 |
| 9.Fixed assets | 4,583 | 5,646 | 15,071 | 10,461 | 30,800,135 |
| 10.Other/misc. assets | 17,253 | 33,221 | 22,036 | 16,964 | 6,720,724 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 47,204 | 38,268 | 40,426 | 56,707 | 6,999,888 |
| 2.Markup/interest expenses | 41,313 | 47,636 | 50,080 | 75,569 | 4,995,955 |
| 3.Net markup/interest income | 5,891 | $(9,368)$ | $(9,654)$ | $(18,862)$ | 2,003,933 |
| 4.Provisions and write-offs | 1,183 | 40,468 | 21,729 | 828 | 1,494,801 |
| 5.Net markup/interest income after provisions | 4,708 | $(49,836)$ | 12,075 | $(18,034)$ | 509,132 |
| 6.Non-markup/interest income | 6,233 | 4,471 | 9,549 | 17,597 | 598,771 |
| 7.Non-markup/interest expenses | 35,495 | 46,502 | 62,888 | 58,269 | 2,006,961 |
| 8.Administrative expenses | 35,501 | 44,273 | 57,280 | 55,148 | 2,002,159 |
| 9.Profit/(loss) before taxation | $(24,554)$ | $(91,867)$ | $(41,264)$ | $(58,706)$ | $(571,207)$ |
| 10.Profit/(loss) after taxation | $(24,554)$ | $(91,867)$ | $(41,264)$ | $(58,706)$ | $(350,557)$ |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 84,174 | $(35,503)$ | 21,302,169 | 28,507,068 | 7,989,545 |
| 2.Commitments and contingencies | 97,322 | 85,715 | 729,519 | 450,421 | 55,864,113 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 12.48\% | -24.48\% | -23.88\% | -33.26\% | 28.63\% |
| 2.Net markup/interest margin (D1-D2)/C | 0.21\% | -0.35\% | -0.28\% | -0.48\% | 1.13\% |
| 3.Return on equity (ROE) (D10/A) | -1.21\% | -4.52\% | -1.52\% | -2.06\% | -1.55\% |
| 4.Return on assets (ROA) (D10/C) | -0.89\% | -3.41\% | -1.20\% | -1.49\% | -0.20\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.23\% | 0.17\% | 0.28\% | 0.45\% | 0.34\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 0.17\% | -1.85\% | 0.35\% | -0.46\% | 0.29\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 87.52\% | 124.48\% | 123.88\% | 133.26\% | 71.37\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | -1.45 | -0.48 | -1.39 | -0.94 | -3.51 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 66.42\% | 108.80\% | 125.84\% | 78.42\% | 26.41\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 5.70 | 9.90 | 6.00 | 3.13 | 3.34 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 85.88\% | 90.37\% | 90.87\% | 85.69\% | 6.63\% |
| 2.Investment to total assets (C4/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 22.93\% |
| 3.Advances net of provision to total assets (C8/C) | 13.33\% | 8.19\% | 8.05\% | 9.81\% | 46.51\% |
| 4.Deposits to total assets ( B3/C) | 0.00\% | 0.00\% | 15.15\% | 17.49\% | 66.05\% |
| 5.Total liabilities to total assets (B/C) | 26.70\% | 24.51\% | 21.20\% | 27.83\% | 79.29\% |
| 6.Gross advances to deposit (C5/B3) | - | - | 60.55\% | 61.59\% | 79.36\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 396.22\% | 157.84\% | 44.61\% | 39.65\% | 69.44\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 3.98\% | 19.90\% | 26.35\% | 8.57\% | 14.31\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 5.14\% | 21.51\% | 12.26\% | 8.91\% | 11.26\% |
| 3.NPLs to total equity (C6/A) | 0.76\% | 2.75\% | 3.07\% | 1.28\% | 58.65\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 5.92\% | 66.95\% | 56.13\% | 2.19\% | 14.34\% |
| 5.Provision against NPL to NPLs (C7/C6) | 129.39\% | 108.12\% | 46.52\% | 104.03\% | 78.68\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 73.30\% | 75.49\% | 78.80\% | 72.17\% | 12.79\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 0.05 | 0.04 | 0.27 | 0.16 | 2.47 |
| 3.Total deposit to total equity (B3/A) (times) | 0.00 | 0.00 | 0.19 | 0.24 | 5.16 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | -3.43 | 0.39 | -516.24 | -485.59 | -22.79 |


| THE BANK OF TOKYO-MITSUBISHI, LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,366,071 | 2,454,236 | 3,957,242 | 4,087,588 | 4,700,427 |
| 1.Head office capital account | 2,262,169 | 2,374,857 | 3,878,698 | 4,041,323 | 4,652,493 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unremitted profit | 103,902 | 79,379 | 78,544 | 46,265 | 47,934 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B4) | 4,351,324 | 3,027,209 | 6,106,000 | 4,458,128 | 4,343,431 |
| 1.Bills payable | 5,381 | 20,914 | 12,559 | 216,907 | 9,419 |
| 2.Borrowings from financial institutions | 2,816,936 | 1,996,400 | 4,258,351 | 1,397,725 | 1,868,489 |
| 3.Deposits and other accounts | 1,458,945 | 978,846 | 1,715,912 | 2,740,049 | 2,349,722 |
| 4.Other/misc. liabilities | 70,062 | 31,049 | 119,178 | 103,447 | 115,801 |
| C.Total assets (C1 to C4 + C8 to C10) | 6,717,395 | 5,481,445 | 10,063,242 | 8,545,716 | 9,043,858 |
| 1.Cash and balances with treasury banks | 2,410,745 | 2,475,776 | 4,072,080 | 4,237,350 | 4,840,033 |
| 2.Balances with other banks | 11,611 | 10,550 | 36,983 | 91,075 | 88,400 |
| 3.Lending to financial institutions | 400,000 | 200,000 | 1,597,697 | 1,905,551 | 1,013,607 |
| 4.Investments | 0 | 0 | 0 | 0 | 0 |
| 5.Gross advances | 3,776,394 | 2,621,101 | 4,092,787 | 2,198,843 | 2,980,932 |
| 6.Advances-non-performing/classified | 0 | 0 | 0 | 0 | 113,339 |
| 7.Provision against advances | 0 | 0 | 0 | 0 | 0 |
| 8.Advances net of provision (C5-C7) | 3,776,394 | 2,621,101 | 4,092,787 | 2,198,843 | 2,980,932 |
| 9. Fixed assets | 23,229 | 23,262 | 19,422 | 27,336 | 30,055 |
| 10.Other/misc. assets | 95,416 | 150,756 | 244,273 | 85,561 | 90,831 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 286,789 | 330,590 | 538,145 | 516,130 | 509,987 |
| 2.Markup/interest expenses | 166,142 | 243,394 | 391,186 | 385,251 | 406,928 |
| 3.Net markup/interest income | 120,647 | 87,196 | 146,959 | 130,879 | 103,059 |
| 4.Provisions and write-offs | 0 | 0 | 0 | 0 | 0 |
| 5.Net markup/interest income after provisions | 120,647 | 87,196 | 146,959 | 130,879 | 103,059 |
| 6.Non-markup/interest income | 82,580 | 61,290 | 80,485 | 180,185 | 184,717 |
| 7.Non-markup/interest expenses | 64,868 | 68,639 | 103,346 | 114,573 | 114,543 |
| 8.Administrative expenses | 64,746 | 68,323 | 97,011 | 112,088 | 113,080 |
| 9.Profit/(loss) before taxation | 138,359 | 79,847 | 124,098 | 65,612 | 70,174 |
| 10.Profit/(loss) after taxation | 245,225 | 79,299 | 78,396 | 45,928 | 47,600 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 70,035 | 62,702 | 202,342 | 151,296 | 46,074 |
| 2.Commitments and contingencies | 8,160,825 | 13,545,977 | 4,958,383 | 3,781,342 | 2,780,898 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 42.07\% | 26.38\% | 27.31\% | 25.36\% | 20.21\% |
| 2.Net markup/interest margin (D1-D2)/C | 1.80\% | 1.59\% | 1.46\% | 1.53\% | 1.14\% |
| 3.Return on equity (ROE) (D10/A) | 10.36\% | 3.23\% | 1.98\% | 1.12\% | 1.01\% |
| 4.Return on assets (ROA) (D10/C) | 3.65\% | 1.45\% | 0.78\% | 0.54\% | 0.53\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.23\% | 1.12\% | 0.80\% | 2.11\% | 2.04\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 1.80\% | 1.59\% | 1.46\% | 1.53\% | 1.14\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 57.93\% | 73.62\% | 72.69\% | 74.64\% | 79.79\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 0.47 | 0.86 | 0.78 | 1.71 | 1.61 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 17.56\% | 17.52\% | 16.71\% | 16.45\% | 16.49\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 0.78 | 1.11 | 1.21 | 0.62 | 0.61 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 36.06\% | 45.36\% | 40.83\% | 50.65\% | 54.49\% |
| 2.Investment to total assets (C4/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Advances net of provision to total assets (C8/C) | 56.22\% | 47.82\% | 40.67\% | 25.73\% | 32.96\% |
| 4.Deposits to total assets ( B3/C) | 21.72\% | 17.86\% | 17.05\% | 32.06\% | 25.98\% |
| 5.Total liabilities to total assets (B/C) | 64.78\% | 55.23\% | 60.68\% | 52.17\% | 48.03\% |
| 6.Gross advances to deposit (C5/B3) | 258.84\% | 267.77\% | 238.52\% | 80.25\% | 126.86\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 88.32\% | 88.10\% | 68.51\% | 53.14\% | 70.67\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 3.80\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.NPLs to total equity (C6/A) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 2.41\% |
| 4.NPLs write off to NPLs provision (D4/C7) | - | - | - | - | - |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | - | - | 0.00\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 35.22\% | 44.77\% | 39.32\% | 47.83\% | 51.97\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 3.45 | 5.52 | 1.25 | 0.93 | 0.59 |
| 3.Total deposit to total equity (B3/A) (times) | 0.62 | 0.40 | 0.43 | 0.67 | 0.50 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 0.29 | 0.79 | 2.58 | 3.29 | 0.97 |

## Development Finance Institutions (DFIs)

## Performance at a Glance

The Balance sheet size of DFIs decreased in CY10 as the total assets slightly reduced from last year's level. Shareholders' equity registered a growth of 8.6 percent over the last year. The profit before tax increased by 136.2 percent, whereas profit after tax increased by 36.5 percent during the year.

## Analysis of Balance Sheets

Shareholders' equity of DFIs increased from Rs 48.9 billion to Rs 53.1 billion in CY10 witnessing a growth of Rs 4.2 billion or 8.6 percent over CY09. In absolute terms total assets marginally decreased from Rs 113.7 billion in CY09 to Rs 113.3 billion in CY10. Similarly total liabilities contracted by around 5.8
 percent in CY10 over CY09.

## Analysis of Liabilities

Analysis of the liabilities side of DFIs reveals that the major portion of liabilities came through borrowings from financial institutions which decreased from Rs 38.8 billion in CY09 to Rs. 38.0


billion in CY10, recording a decrease of 2.0 percent over CY09, but the share of borrowings in total liabilities have increased. Total deposits contributed around 28.3 percent of total liabilities in CY10. Total deposits stood at Rs 15.9 billion witnessing a decrease of Rs 2.2 billion in CY10 over CY09.

## Analysis of Assets

In CY10, total assets stood at Rs 113.3 billion decreased by 0.4 percent compared to previous year. The analysis of components of total assets reveals that investment activities of DFIs almost remained same while lending to financial institutions decreased during CY10. The amount of lending to financial institutions changed from Rs 10.6 billion in CY09 to Rs 7.7 billion in
 CY10 recording a decrease of around 26.9 percent. Gross advances of DFIs also increased by 15 percent over CY09 and their share in total assets also increased from 30.9 percent in CY09 to 35.7 percent in CY10.
NPLs also increased from Rs 6.7 billion to Rs 6.9 billion in CY10 reflecting an increase of 2.5 percent. NPL to gross advances ratio decreased from 16.4 percent in CY09 to 14.6 percent in CY10.


## Profitability of DFIs

In terms of profitability, CY10 witnessed increases both in profit before tax and after tax. Profit before tax increased from Rs. 1.5 billion in CY09 to Rs. 3.6 billion in CY10 showing an increase of 136.2 percent. Return on assets (ROA) improved from 1.9 percent in CY09 to 2.6 percent in CY10.

Return on equity (ROE) also witnessed an increase from 4.4 percent in CY09 to 5.5 percent in CY10.


Breakup value per share increased from Rs 14.1 in CY09 to Rs 14.5 in CY10. Spread ratio decreased from 44.7 percent in CY09 to 43.8 percent in CY10.

| DFls - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 26,102,838 | 34,570,070 | 46,902,253 | 48,920,410 | 53,127,089 |
| 1.Share capital | 15,241,780 | 21,991,780 | 39,748,980 | 40,748,980 | 42,748,980 |
| 2.Reserves | 9,316,628 | 10,619,579 | 11,124,218 | 6,764,011 | 6,764,483 |
| 3.Un appropriated profit | 1,544,430 | 1,958,711 | $(3,970,945)$ | 1,407,419 | 3,613,626 |
| 4.Others | 1,961,119 | 2,948,916 | $(656,553)$ | 5,409,974 | 4,266,503 |
| B.Total liabilities (B1 to B4) | 49,206,171 | 53,379,971 | 38,833,942 | 59,424,672 | 55,948,787 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 35,974,943 | 39,113,088 | 30,937,172 | 38,774,252 | 38,013,567 |
| 3.Deposits and other accounts | 11,515,833 | 11,867,394 | 5,880,621 | 18,073,599 | 15,856,269 |
| 4.Other/misc. liabilities | 1,715,395 | 2,399,489 | 2,016,149 | 2,576,821 | 2,078,951 |
| C.Total assets (C1 to C4 + C8 to C10) | 77,270,128 | 90,898,957 | 85,079,642 | 113,755,056 | 113,342,379 |
| 1.Cash and balances with treasury banks | 456,012 | 582,562 | 650,959 | 1,665,533 | 1,680,344 |
| 2.Balances with other banks | 8,835,280 | 9,187,229 | 10,252,671 | 6,545,275 | 2,770,130 |
| 3.Lending to financial institutions | 16,864,983 | 17,648,189 | 8,056,730 | 10,576,282 | 7,728,674 |
| 4. Investments | 23,451,174 | 35,485,410 | 36,071,855 | 58,551,142 | 58,332,880 |
| 5.Gross advances | 23,918,267 | 24,631,058 | 27,407,033 | 35,183,101 | 40,462,622 |
| 6.Advances-non-performing/classified | 1,972,787 | 2,149,654 | 4,816,698 | 6,695,174 | 6,863,106 |
| 7.Provisions against advances | 1,304,415 | 1,885,835 | 3,698,407 | 5,753,542 | 5,910,752 |
| 8.Advances net of provisions (C5-C7) | 22,613,852 | 22,745,223 | 23,708,626 | 29,429,559 | 34,551,870 |
| 9.Fixed assets | 2,780,194 | 2,692,031 | 2,690,082 | 2,790,590 | 2,877,036 |
| 10.Other/misc. assets | 2,268,633 | 2,558,313 | 3,648,719 | 4,196,675 | 5,401,445 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 4,974,357 | 5,683,688 | 8,483,284 | 10,429,986 | 11,412,755 |
| 2.markup/interest expensed | 3,720,268 | 4,224,696 | 4,855,654 | 5,768,136 | 6,409,502 |
| 3.Net markup/interest income | 1,254,090 | 1,458,993 | 3,627,630 | 4,661,850 | 5,003,253 |
| 4.Provisions and write-offs | 427,607 | 648,463 | 6,171,391 | 2,660,700 | 1,233,164 |
| 5.Net markup/interest income after provisions | 826,483 | 810,529 | $(1,804,158)$ | 1,489,660 | 3,869,200 |
| 6.Non-markup/interest income | 2,458,109 | 3,666,464 | 7,621,120 | 1,458,885 | 1,472,254 |
| 7.Non-markup/interest expenses | 908,970 | 1,030,265 | 3,308,278 | 1,417,421 | 1,724,727 |
| 8.Administrative expenses | 795,758 | 934,573 | 1,196,516 | 1,363,810 | 1,687,109 |
| 9.Profit/(loss) before taxation | 2,041,539 | 2,981,056 | 1,694,081 | 1,531,026 | 3,616,728 |
| 10.Profit/(loss) after taxation | 2,143,374 | 2,525,835 | 1,195,447 | 2,147,069 | 2,931,038 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 600,564 | 1,015,824 | 3,375,138 | 3,475,138 | 3,675,138 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 1,332,877 | 6,191,623 | 5,682,965 | 9,897,449 | $(591,763)$ |
| 5.Commitments and contigencies | 12,367,470 | 12,487,600 | 13,761,913 | 15,386,918 | 19,341,258 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 25.21\% | 25.67\% | 42.76\% | 44.70\% | 43.84\% |
| 2.Net markup/interest margin (D1-D2)/C | 1.62\% | 1.61\% | 4.26\% | 4.10\% | 4.41\% |
| 3.Return on equity (ROE) (D10/A) | 8.21\% | 7.31\% | 2.55\% | 4.39\% | 5.52\% |
| 4.Return on assets (ROA) (D10/C) | 2.77\% | 2.78\% | 1.41\% | 1.89\% | 2.59\% |
| 5.Non-markup/interest income to total assets (D6/C) | 3.18\% | 4.03\% | 8.96\% | 1.28\% | 1.30\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 1.07\% | 0.89\% | -2.12\% | 1.31\% | 3.41\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 74.79\% | 74.33\% | 57.24\% | 55.30\% | 56.16\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.39 | 0.31 | 0.71 | 0.89 | 0.47 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.12 | 0.11 | 0.21 | 0.12 | 0.13 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.32 | 0.25 | 0.16 | 0.93 | 1.15 |
| 11.Earning per share (D10/E1) | 3.57 | 2.49 | 0.35 | 0.62 | 0.80 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 12.02\% | 10.75\% | 12.82\% | 7.22\% | 3.93\% |
| 2.Investment to total assets (C4/C) | 30.35\% | 39.04\% | 42.40\% | 51.47\% | 51.47\% |
| 3.Advances net of provisions to total assets (C8/C) | 29.27\% | 25.02\% | 27.87\% | 25.87\% | 30.48\% |
| 4.Deposits to total assets (B3/C) | 14.90\% | 13.06\% | 6.91\% | 15.89\% | 13.99\% |
| 5.Total liabilities to total assets (B/C) | 63.68\% | 58.72\% | 45.64\% | 52.24\% | 49.36\% |
| 6.Gross advances to deposits (C5/B3) | 207.70\% | 207.55\% | 466.06\% | 194.67\% | 255.18\% |
| 7. Gross advances to borrowing \& deposits $\mathrm{C} 5 /(\mathrm{B} 2+\mathrm{B} 3)$ | 50.36\% | 48.31\% | 74.44\% | 61.89\% | 75.11\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 8.25\% | 8.73\% | 17.57\% | 19.03\% | 16.96\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 5.45\% | 7.66\% | 13.49\% | 16.35\% | 14.61\% |
| 3.NPLs to total equity (C6/A) | 7.56\% | 6.22\% | 10.27\% | 13.69\% | 12.92\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 32.78\% | 34.39\% | 166.87\% | 46.24\% | 20.86\% |
| 5.Provision against NPL to NPLs (C7/C6) | 66.12\% | 87.73\% | 76.78\% | 85.94\% | 86.12\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 33.78\% | 38.03\% | 55.13\% | 43.01\% | 46.87\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.47 | 0.36 | 0.29 | 0.31 | 0.36 |
| 3. Break up value per share (A/E1) | 43.46 | 34.03 | 13.90 | 14.08 | 14.46 |
| 4.Total deposits to total equity (B3/A) (times) | 0.44 | 0.34 | 0.13 | 0.37 | 0.30 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 0.62 | 2.45 | 4.75 | 4.61 | -0.20 |


| PAIR INVESTMENT COMPANY (FORMERLY PAK-IRAN) |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | 5,446,253 | 5,817,670 | 7,396,027 |
| 1.Share capital | - | - | 5,000,000 | 5,000,000 | 6,000,000 |
| 2.Reserves | - | - | 89,250 | 163,533 | 279,204 |
| 3.Un appropriated profit | - | - | 357,003 | 654,137 | 1,116,823 |
| 4.Others | - | - | $(123,267)$ | 475,848 | 38,418 |
| B.Total liabilities (B1 to B4) | - | - | 492,480 | 1,991,936 | 3,036,164 |
| 1.Bills payable | - | - | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | - | - | 459,657 | 1,857,327 | 2,863,481 |
| 3.Deposits and other accounts | - | - | 0 | 0 | 0 |
| 4.Other/misc. liabilities | - | - | 32,823 | 134,609 | 172,683 |
| C.Total assets ( C 1 to $\mathrm{C4}+\mathrm{C8}$ to $\mathbf{C 1 0}$ ) | - | - | 5,815,466 | 8,285,454 | 10,470,609 |
| 1.Cash and balances with treasury banks | - | - | 506,887 | 2,633 | 10,552 |
| 2.Balances with other banks | - | - | 1,816,376 | 1,309,451 | 352,808 |
| 3.Lending to financial institutions | - | - | 611,000 | 446,250 | 600,000 |
| 4.Investments | - | - | 2,440,498 | 5,326,675 | 7,160,982 |
| 5.Gross advances | - | - | 402,318 | 1,174,878 | 2,178,571 |
| 6.Advances-non-performing/classified | - | - | 75,000 | 443,011 | 75,141 |
| 7.Provisions against advances | - | - | 37,500 | 229,491 | 75,141 |
| 8.Advances net of provisions (C5-C7) | - | - | 364,818 | 945,387 | 2,103,430 |
| 9. Fixed assets | - | - | 21,478 | 26,071 | 44,762 |
| 10.Other/misc. assets | - | - | 54,409 | 228,987 | 198,075 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | - | - | 527,054 | 809,863 | 1,030,191 |
| 2.markup/interest expensed | - | - | 31,898 | 124,744 | 193,494 |
| 3.Net markup/interest income | - | - | 495,156 | 685,119 | 836,697 |
| 4.Provisions and write-offs | - | - | $(37,500)$ | $(255,745)$ | 79,955 |
| 5.Net markup/interest income after provisions | - | - | 457,656 | 429,374 | 916,652 |
| 6.Non-markup/interest income | - | - | 94,762 | 163,699 | 171,171 |
| 7.Non-markup/interest expenses | - | - | 82,513 | 110,083 | 209,239 |
| 8.Administrative expenses | - | - | 73,115 | 97,529 | 191,647 |
| 9.Profit/(loss) before taxation | - | - | 469,905 | 482,990 | 878,584 |
| 10.Profit/(loss) after taxation | - | - | 318,146 | 371,417 | 578,357 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | - | 500,000 | 500,000 | 600,000 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | 378,383 | 1,287,294 | 448,811 |
| 5.Commitments and contigencies | - | - | 486,955 | 2,284,428 | 3,095,251 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | - | - | 93.95\% | 84.60\% | 81.22\% |
| 2.Net markup/interest margin (D1-D2)/C | - | - | 8.51\% | 8.27\% | 7.99\% |
| 3.Return on equity (ROE) (D10/A) | - | - | 5.84\% | 6.38\% | 7.82\% |
| 4.Return on assets (ROA) (D10/C) | - | - | 5.47\% | 4.48\% | 5.52\% |
| 5.Non-markup/interest income to total assets (D6/C) | - | - | 1.63\% | 1.98\% | 1.63\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | - | - | 7.87\% | 5.18\% | 8.75\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | - | - | 6.05\% | 15.40\% | 18.78\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | - | - | 0.16 | 0.20 | 0.22 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | - | - | 0.13 | 0.11 | 0.17 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | - | - | 0.77 | 0.60 | 1.12 |
| 11.Earning per share (D10/E1) | - | - | 0.64 | 0.74 | 0.96 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | - | - | 39.95\% | 15.84\% | 3.47\% |
| 2.Investment to total assets (C4/C) | - | - | 41.97\% | 64.29\% | 68.39\% |
| 3.Advances net of provisions to total assets (C8/C) | - | - | 6.27\% | 11.41\% | 20.09\% |
| 4.Deposits to total assets (B3/C) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 5.Total liabilities to total assets (B/C) | - | - | 8.47\% | 24.04\% | 29.00\% |
| 6.Gross advances to deposits (C5/B3) | - | - | - | - | - |
| 7. Gross advances to borrowing \& deposits C5/(B2+B3) | - | - | 87.53\% | 63.26\% | 76.08\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | - | - | 18.64\% | 37.71\% | 3.45\% |
| 2.Provision against NPLs to gross advances (C7/C5) | - | - | 9.32\% | 19.53\% | 3.45\% |
| 3.NPLs to total equity (C6/A) | - | - | 1.38\% | 7.61\% | 1.02\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | - | - | -100.00\% | -111.44\% | 106.41\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | 50.00\% | 51.80\% | 100.00\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 93.65\% | 70.22\% | 70.64\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | - | - | 0.09 | 0.39 | 0.42 |
| 3. Break up value per share (A/E1) | - | - | 10.89 | 11.64 | 12.33 |
| 4.Total deposits to total equity (B3/A) (times) | - | - | 0.00 | 0.00 | 0.00 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | - | - | 1.19 | 3.47 | 0.78 |


| PAK BRUNEI INVESTMENT COMPANY LIMI |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | 5,363,009 | 5,810,462 | 7,391,552 |
| 1.Share capital | - | - | 5,000,000 | 5,000,000 | 6,000,000 |
| 2.Reserves | - | - | 72,602 | 162,093 | 278,311 |
| 3.Un appropriated profit | - | - | 290,407 | 648,369 | 1,113,241 |
| 4.Others | - | - | $(81,849)$ | 495,517 | $(48,993)$ |
| B.Total liabilities (B1 to B4) | - | - | 247,733 | 5,825,000 | 7,026,052 |
| 1.Bills payable | - | - | 0 | 0 | 0 |
| 2. Borrowings from financial institutions | - | - | 186,154 | 5,296,808 | 5,943,385 |
| 3.Deposits and other accounts | - | - | 0 | 395,000 | 844,000 |
| 4.Other/misc. liabilities | - | - | 61,579 | 133,192 | 238,667 |
| C.Total assets (C1 to C4 + C8 to C10) | - | - | 5,528,893 | 12,130,979 | 14,368,611 |
| 1.Cash and balances with treasury banks | - | - | 4,267 | 23,869 | 30,803 |
| 2.Balances with other banks | - | - | 14,870 | 191,915 | 129,969 |
| 3.Lending to financial institutions | - | - | 1,519,299 | 1,507,910 | 1,222,727 |
| 4.Investments | - | - | 2,687,585 | 8,415,996 | 9,868,363 |
| 5.Gross advances | - | - | 1,062,744 | 1,757,624 | 2,475,172 |
| 6.Advances-non-performing/classified | - | - | 0 | 0 | 6,736 |
| 7.Provisions against advances | - | - | 0 | 25,131 | 7,529 |
| 8.Advances net of provisions (C5-C7) | - | - | 1,062,744 | 1,732,493 | 2,467,643 |
| 9. Fixed assets | - | - | 44,334 | 37,614 | 21,013 |
| 10.Other/misc. assets | - | - | 195,794 | 221,182 | 628,093 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | - | - | 672,254 | 971,221 | 1,698,132 |
| 2.markup/interest expensed | - | - | 131,801 | 207,450 | 777,987 |
| 3.Net markup/interest income | - | - | 540,453 | 763,771 | 920,145 |
| 4.Provisions and write-offs | - | - | 108,921 | 192,918 | 81,344 |
| 5.Net markup/interest income after provisions | - | - | 431,532 | 570,853 | 838,801 |
| 6.Non-markup/interest income | - | - | 85,608 | 254,064 | 211,963 |
| 7.Non-markup/interest expenses | - | - | 143,675 | 157,743 | 169,106 |
| 8.Administrative expenses | - | - | 118,675 | 132,343 | 165,145 |
| 9.Profit/(loss) before taxation | - | - | 373,465 | 667,174 | 881,658 |
| 10.Profit/(loss) after taxation | - | - | 222,266 | 447,453 | 581,090 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | - | 500,000 | 500,000 | 600,000 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(1,218,859)$ | 5,487,232 | 1,076,382 |
| 5.Commitments and contigencies | - | - | 448,894 | 1,141,106 | 6,331,452 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | - | - | 80.39\% | 78.64\% | 54.19\% |
| 2.Net markup/interest margin (D1-D2)/C | - | - | 9.78\% | 6.30\% | 6.40\% |
| 3.Return on equity (ROE) (D10/A) | - | - | 4.14\% | 7.70\% | 7.86\% |
| 4.Return on assets (ROA) (D10/C) | - | - | 4.02\% | 3.69\% | 4.04\% |
| 5.Non-markup/interest income to total assets (D6/C) | - | - | 1.55\% | 2.09\% | 1.48\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | - | - | 7.81\% | 4.71\% | 5.84\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | - | - | 19.61\% | 21.36\% | 45.81\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | - | - | 0.32 | 0.20 | 0.19 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | - | - | 0.19 | 0.13 | 0.09 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | - | - | 1.39 | 0.52 | 0.78 |
| 11.Earning per share (D10/E1) | - | - | 0.44 | 0.89 | 0.97 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | - | - | 0.35\% | 1.78\% | 1.12\% |
| 2.Investment to total assets (C4/C) | - | - | 48.61\% | 69.38\% | 68.68\% |
| 3.Advances net of provisions to total assets (C8/C) | - | - | 19.22\% | 14.28\% | 17.17\% |
| 4.Deposits to total assets (B3/C) | - | - | 0.00\% | 3.26\% | 5.87\% |
| 5.Total liabilities to total assets (B/C) | - | - | 4.48\% | 48.02\% | 48.90\% |
| 6.Gross advances to deposits (C5/B3) | - | - | - | 444.97\% | 293.27\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | - | - | 570.90\% | 30.88\% | 36.47\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | - | - | 0.00\% | 0.00\% | 0.27\% |
| 2.Provision against NPLs to gross advances (C7/C5) | - | - | 0.00\% | 1.43\% | 0.30\% |
| 3.NPLs to total equity (C6/A) | - | - | 0.00\% | 0.00\% | 0.09\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | - | - | - | 767.65\% | 1,080.41\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | - | - | 111.77\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 97.00\% | 47.90\% | 51.44\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | - | - | 0.08 | 0.20 | 0.86 |
| 3. Break up value per share (A/E1) | - | - | 10.73 | 11.62 | 12.32 |
| 4.Total deposits to total equity (B3/A) (times) | - | - | 0.00 | 0.07 | 0.11 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | - | - | $-5.48$ | 12.26 | 1.85 |


| AK CHINA INVESTMENT COMPNY LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) |  |  | 6,811,647 | 7,325,189 | 7,885,555 |
| 1.Share capital | - | - | 6,457,200 | 6,457,200 | 6,457,200 |
| 2.Reserves | - | - | 70,889 | 173,598 | 285,671 |
| 3.Un appropriated profit | - | - | 283,558 | 694,391 | 1,142,684 |
| 4.Others | - | - | (625) | 2,526,213 | 2,591,649 |
| B.Total liabilities (B1 to B4) | - | - | 757,178 | 1,089,244 | 1,156,757 |
| 1.Bills payable | - | - | 0 | 0 | 0 |
| 2. Borrowings from financial institutions | - | - | 726,754 | 975,685 | 1,132,259 |
| 3.Deposits and other accounts | - | - | 0 | 0 | 0 |
| 4.Other/misc. liabilities | - | - | 30,424 | 113,559 | 24,498 |
| C.Total assets (C1 to C4 + C8 to C10) | - | - | 7,568,200 | 10,940,646 | 11,633,961 |
| 1.Cash and balances with treasury banks | - | - | 6,670 | 1,363,660 | 1,399,836 |
| 2.Balances with other banks | - | - | 3,772,069 | 9,148 | 8,736 |
| 3.Lending to financial institutions | - | - | 255,482 | 1,245,029 | 1,264,140 |
| 4.Investments | - | - | 1,430,241 | 3,158,326 | 3,099,787 |
| 5.Gross advances | - | - | 1,938,595 | 4,927,264 | 5,557,525 |
| 6.Advances-non-performing/classified | - | - | 0 | 0 | 0 |
| 7.Provisions against advances | - | - | 0 | 247,273 | 248,632 |
| 8.Advances net of provisions (C5-C7) |  | - | 1,938,595 | 4,679,991 | 5,308,893 |
| 9.Fixed assets | - | - | 28,115 | 187,828 | 180,566 |
| 10.Other/misc. assets | - | - | 137,028 | 296,664 | 372,003 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | - | - | 530,032 | 1,050,697 | 1,252,143 |
| 2.markup/interest expensed | - | - | 6,215 | 36,435 | 283,899 |
| 3.Net markup/interest income | - | - | 523,817 | 1,014,262 | 968,244 |
| 4.Provisions and write-offs | - | - | 50,000 | 197,273 | 41,361 |
| 5.Net markup/interest income after provisions |  | - | 473,817 | 816,989 | 866,084 |
| 6.Non-markup/interest income | - | - | 17,395 | 138,830 | 176,223 |
| 7.Non-markup/interest expenses | - | - | 165,585 | 165,756 | 180,206 |
| 8.Administrative expenses | - | - | 71,067 | 165,706 | 180,205 |
| 9.Profit/(loss) before taxation | - | - | 325,627 | 790,065 | 862,102 |
| 10.Profit/(loss) after taxation | - | - | 211,658 | 513,542 | 301,736 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | - | 645,720 | 645,720 | 645,720 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(15,893)$ | $(3,029,800)$ | $(81,735)$ |
| 5.Commitments and contigencies | - | - | 1,078,614 | 1,753,996 | 865,132 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | - | - | 98.83\% | 96.53\% | 77.33\% |
| 2.Net markup/interest margin (D1-D2)/C | - | - | 6.92\% | 9.27\% | 8.32\% |
| 3.Return on equity (ROE) (D10/A) | - | - | 3.11\% | 7.01\% | 3.83\% |
| 4.Return on assets (ROA) (D10/C) | - | - | 2.80\% | 4.69\% | 2.59\% |
| 5.Non-markup/interest income to total assets (D6/C) | - | - | 0.23\% | 1.27\% | 1.51\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | - | - | 6.26\% | 7.47\% | 7.44\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | - | - | 1.17\% | 3.47\% | 22.67\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) |  | - | 0.22 | 0.21 | 0.21 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | - | - | 0.30 | 0.14 | 0.13 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | - | - | 4.09 | 1.19 | 1.02 |
| 11.Earning per share (D10/E1) | - | - | 0.33 | 0.80 | 0.47 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2$ )/C | - | - | 49.93\% | 12.55\% | 12.11\% |
| 2.Investment to total assets (C4/C) | - | - | 18.90\% | 28.87\% | 26.64\% |
| 3.Advances net of provisions to total assets (C8/C) | - | - | 25.62\% | 42.78\% | 45.63\% |
| 4.Deposits to total assets (B3/C) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 5.Total liabilities to total assets (B/C) | - | - | 10.00\% | 9.96\% | 9.94\% |
| 6. Gross advances to deposits (C5/B3) | - | - | - | - | - |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | - | - | 266.75\% | 505.01\% | 490.84\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 2.Provision against NPLs to gross advances (C7/C5) | - | - | 0.00\% | 5.02\% | 4.47\% |
| 3.NPLs to total equity (C6/A) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | - | - | - | 79.78\% | 16.64\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | - | - | - |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 90.00\% | 66.95\% | 67.78\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | - | - | 0.16 | 0.24 | 0.11 |
| 3. Break up value per share (A/E1) | - | - | 10.55 | 11.34 | 12.21 |
| 4.Total deposits to total equity (B3/A) (times) | - | - | 0.00 | 0.00 | 0.00 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | - | - | -0.08 | $-5.90$ | -0.27 |


| PAK KUWAIT INVESTMENT CO. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 11,865,440 | 12,950,596 | 8,368,527 | 8,884,894 | 9,421,863 |
| 1.Share capital | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 |
| 2.Reserves | 4,784,369 | 5,791,271 | 6,447,712 | 2,884,894 | 2,992,287 |
| 3.Un appropriated profit | 1,081,071 | 1,159,325 | $(4,079,185)$ | 0 | 429,576 |
| 4.Others | $(257,367)$ | 41,164 | $(58,946)$ | 175,691 | 196,228 |
| B.Total liabilities (B1 to B4) | 17,029,816 | 11,413,856 | 7,158,931 | 15,145,252 | 13,279,888 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 12,600,057 | 8,644,000 | 6,370,782 | 10,377,872 | 9,807,369 |
| 3.Deposits and other accounts | 3,741,500 | 1,947,500 | 37,500 | 4,075,951 | 3,138,512 |
| 4.Other/misc. liabilities | 688,259 | 822,356 | 750,649 | 691,429 | 334,007 |
| C.Total assets (C1 to C4 + C8 to C10) | 28,637,889 | 24,405,616 | 15,468,512 | 24,205,837 | 22,897,979 |
| 1.Cash and balances with treasury banks | 41,680 | 24,849 | 17,179 | 92,512 | 51,424 |
| 2.Balances with other banks | 7,177,124 | 5,349,009 | 2,759,358 | 1,797,223 | 1,363,207 |
| 3.Lending to financial institutions | 8,344,074 | 6,591,584 | 500,000 | 800,000 | 250,000 |
| 4. Investments | 7,815,400 | 8,074,324 | 8,436,921 | 17,091,939 | 15,207,224 |
| 5.Gross advances | 5,248,471 | 4,418,660 | 4,269,116 | 5,003,098 | 6,389,805 |
| 6.Advances-non-performing/classified | 377,245 | 338,539 | 1,278,058 | 1,693,697 | 1,648,540 |
| 7.Provisions against advances | 374,606 | 338,539 | 910,181 | 1,395,656 | 1,420,615 |
| 8.Advances net of provisions (C5-C7) | 4,873,865 | 4,080,121 | 3,358,935 | 3,607,442 | 4,969,190 |
| 9.Fixed assets | 125,197 | 121,588 | 107,138 | 111,266 | 220,636 |
| 10.Other/misc. assets | 260,549 | 164,141 | 288,981 | 705,455 | 836,298 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,650,164 | 1,501,903 | 1,158,545 | 1,797,555 | 2,107,494 |
| 2.markup/interest expensed | 1,103,042 | 894,330 | 551,191 | 1,189,263 | 1,452,508 |
| 3.Net markup/interest income | 547,122 | 607,573 | 607,354 | 608,292 | 654,986 |
| 4.Provisions and write-offs | 322,771 | 37,647 | 4,647,386 | 716,319 | $(37,154)$ |
| 5.Net markup/interest income after provisions | 224,351 | 569,926 | $(4,040,032)$ | $(108,027)$ | 692,140 |
| 6.Non-markup/interest income | 1,407,922 | 1,573,349 | 253,814 | 1,015,405 | 560,739 |
| 7.Non-markup/interest expenses | 362,241 | 400,343 | 286,252 | 314,729 | 411,904 |
| 8.Administrative expenses | 360,876 | 400,288 | 286,202 | 314,526 | 410,755 |
| 9.Profit/(loss) before taxation | 1,270,032 | 1,742,932 | $(4,072,470)$ | 592,649 | 840,975 |
| 10.Profit/(loss) after taxation | 1,209,649 | 1,449,156 | $(4,102,069)$ | 516,367 | 536,969 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 240 | 240 | 240 | 240 | 240 |
| 2.Cash dividend | 15.17\% | 20.00\% | 0.08\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 4,337,859 | (1,147,603) | 2,454,422 | 7,482,073 | $(2,337,691)$ |
| 5.Commitments and contigencies | 1,083,300 | 804,466 | 1,337,586 | 534,532 | 916,141 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 33.16\% | 40.45\% | 52.42\% | 33.84\% | 31.08\% |
| 2.Net markup/interest margin (D1-D2)/C | 1.91\% | 2.49\% | 3.93\% | 2.51\% | 2.86\% |
| 3.Return on equity (ROE) (D10/A) | 10.19\% | 11.19\% | -49.02\% | 5.81\% | 5.70\% |
| 4.Return on assets (ROA) (D10/C) | 4.22\% | 5.94\% | -26.52\% | 2.13\% | 2.35\% |
| 5.Non-markup/interest income to total assets (D6/C) | 4.92\% | 6.45\% | 1.64\% | 4.19\% | 2.45\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 0.78\% | 2.34\% | -26.12\% | -0.45\% | 3.02\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 66.84\% | 59.55\% | 47.58\% | 66.16\% | 68.92\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.28 | 0.23 | -0.07 | 0.53 | 0.49 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.12 | 0.13 | 0.20 | 0.11 | 0.15 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.26 | 0.25 | 1.13 | 0.31 | 0.73 |
| 11.Earning per share (D10/E1) | 5,040.20 | 6,038.15 | -17,091.95 | 2,151.53 | 2,237.37 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 25.21\% | 22.02\% | 17.95\% | 7.81\% | 6.18\% |
| 2.Investment to total assets (C4/C) | 27.29\% | 33.08\% | 54.54\% | 70.61\% | 66.41\% |
| 3.Advances net of provisions to total assets (C8/C) | 17.02\% | 16.72\% | 21.71\% | 14.90\% | 21.70\% |
| 4.Deposits to total assets (B3/C) | 13.06\% | 7.98\% | 0.24\% | 16.84\% | 13.71\% |
| 5.Total liabilities to total assets (B/C) | 59.47\% | 46.77\% | 46.28\% | 62.57\% | 58.00\% |
| 6.Gross advances to deposits (C5/B3) | 140.28\% | 226.89\% | 11,384.31\% | 122.75\% | 203.59\% |
| 7. Gross advances to borrowing \& deposits $\mathrm{C} 5 /(\mathrm{B} 2+\mathrm{B} 3)$ | 32.12\% | 41.72\% | 66.62\% | 34.61\% | 49.36\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.19\% | 7.66\% | 29.94\% | 33.85\% | 25.80\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 7.14\% | 7.66\% | 21.32\% | 27.90\% | 22.23\% |
| 3.NPLs to total equity (C6/A) | 3.18\% | 2.61\% | 15.27\% | 19.06\% | 17.50\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 86.16\% | 11.12\% | 510.60\% | 51.32\% | -2.62\% |
| 5.Provision against NPL to NPLs (C7/C6) | 99.30\% | 100.00\% | 71.22\% | 82.40\% | 86.17\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 41.43\% | 53.06\% | 54.10\% | 36.71\% | 41.15\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.09 | 0.06 | 0.16 | 0.06 | 0.10 |
| 3. Break up value per share (A/E1) | 49,439.33 | 53,960.82 | 34,868.86 | 37,020.39 | 39,257.76 |
| 4.Total deposits to total equity (B3/A) (times) | 0.32 | 0.15 | 0.00 | 0.46 | 0.33 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 3.59 | -0.79 | -0.60 | 14.49 | -4.35 |


| AK LIBYA HOLDING COMPANY LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 4,241,661 | 7,140,682 | 7,253,062 | 6,524,955 | 6,676,014 |
| 1.Share capital | 3,241,780 | 5,841,780 | 6,141,780 | 6,141,780 | 6,141,780 |
| 2.Reserves | 762,309 | 898,113 | 1,020,589 | 444,589 | 474,801 |
| 3.Un appropriated profit | 237,572 | 400,789 | 90,693 | $(61,414)$ | 59,433 |
| 4.Others | $(183,590)$ | $(72,237)$ | $(1,600,269)$ | $(207,905)$ | $(191,250)$ |
| B.Total liabilities (B1 to B4) | 8,751,832 | 12,562,532 | 6,519,558 | 10,099,231 | 9,915,845 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 7,033,571 | 8,750,370 | 4,858,821 | 3,210,806 | 4,983,790 |
| 3.Deposits and other accounts | 1,510,250 | 3,525,000 | 1,400,000 | 6,404,711 | 4,657,690 |
| 4.Other/misc. liabilities | 208,011 | 287,162 | 260,737 | 483,714 | 274,365 |
| C.Total assets (C1 to C4 + C8 to C10) | 12,809,903 | 19,630,977 | 12,172,351 | 16,416,281 | 16,400,609 |
| 1.Cash and balances with treasury banks | 48,313 | 21,954 | 42,624 | 64,312 | 76,513 |
| 2.Balances with other banks | 21,035 | 226,459 | 78,821 | 108,980 | 36,324 |
| 3.Lending to financial institutions | 4,839,307 | 5,355,534 | 698,769 | 1,646,286 | 1,482,414 |
| 4. Investments | 3,561,789 | 8,450,866 | 5,477,558 | 6,379,873 | 6,325,349 |
| 5.Gross advances | 3,919,143 | 5,233,732 | 5,483,847 | 8,285,178 | 8,430,312 |
| 6.Advances-non-performing/classified | 328,068 | 323,641 | 529,012 | 1,012,965 | 1,122,912 |
| 7.Provisions against advances | 81,882 | 146,018 | 545,064 | 944,570 | 1,019,531 |
| 8.Advances net of provisions (C5-C7) | 3,837,261 | 5,087,714 | 4,938,783 | 7,340,608 | 7,410,781 |
| 9. Fixed assets | 66,774 | 63,776 | 52,281 | 82,960 | 96,089 |
| 10.Other/misc. assets | 435,424 | 424,674 | 883,515 | 793,262 | 973,139 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 936,778 | 1,264,849 | 1,610,370 | 1,611,086 | 1,675,251 |
| 2.markup/interest expensed | 604,916 | 961,746 | 1,105,089 | 1,145,347 | 1,125,259 |
| 3.Net markup/interest income | 331,862 | 303,103 | 505,281 | 465,739 | 549,992 |
| 4.Provisions and write-offs | 41,944 | 58,534 | 505,969 | 508,620 | 341,721 |
| 5.Net markup/interest income after provisions | 289,918 | 244,569 | (688) | $(42,881)$ | 208,271 |
| 6.Non-markup/interest income | 133,919 | 458,539 | 281,258 | $(484,130)$ | 214,661 |
| 7.Non-markup/interest expenses | 176,034 | 175,508 | 218,224 | 226,215 | 287,562 |
| 8.Administrative expenses | 146,499 | 167,691 | 207,605 | 222,880 | 281,965 |
| 9.Profit/(loss) before taxation | 247,803 | 527,600 | 62,346 | $(753,226)$ | 135,370 |
| 10.Profit/(loss) after taxation | 294,776 | 499,021 | 112,380 | $(728,107)$ | 151,059 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 324 | 584 | 614,178 | 614,178 | 614,178 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.62\% | 0.51\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(1,218,891)$ | 2,351,039 | $(1,787,539)$ | $(572,247)$ | $(88,345)$ |
| 5.Commitments and contigencies | 1,400,927 | 2,502,846 | 2,592,189 | 2,267,235 | 1,620,644 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 35.43\% | 23.96\% | 31.38\% | 28.91\% | 32.83\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.59\% | 1.54\% | 4.15\% | 2.84\% | 3.35\% |
| 3.Return on equity (ROE) (D10/A) | 6.95\% | 6.99\% | 1.55\% | -11.16\% | 2.26\% |
| 4.Return on assets (ROA) (D10/C) | 2.30\% | 2.54\% | 0.92\% | -4.44\% | 0.92\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.05\% | 2.34\% | 2.31\% | -2.95\% | 1.31\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 2.26\% | 1.25\% | -0.01\% | -0.26\% | 1.27\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 64.57\% | 76.04\% | 68.62\% | 71.09\% | 67.17\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.59 | 0.32 | 3.33 | -0.30 | 2.08 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.16 | 0.10 | 0.12 | 0.20 | 0.15 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 1.09 | 0.37 | 0.74 | -0.46 | 1.31 |
| 11.Earning per share (D10/E1) | 909.30 | 854.23 | 0.18 | -1.19 | 0.25 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 0.54\% | 1.27\% | 1.00\% | 1.06\% | 0.69\% |
| 2.Investment to total assets (C4/C) | 27.80\% | 43.05\% | 45.00\% | 38.86\% | 38.57\% |
| 3.Advances net of provisions to total assets (C8/C) | 29.96\% | 25.92\% | 40.57\% | 44.72\% | 45.19\% |
| 4.Deposits to total assets (B3/C) | 11.79\% | 17.96\% | 11.50\% | 39.01\% | 28.40\% |
| 5.Total liabilities to total assets (B/C) | 68.32\% | 63.99\% | 53.56\% | 61.52\% | 60.46\% |
| 6.Gross advances to deposits (C5/B3) | 259.50\% | 148.47\% | 391.70\% | 129.36\% | 181.00\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 45.87\% | 42.64\% | 87.62\% | 86.16\% | 87.44\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 8.37\% | 6.18\% | 9.65\% | 12.23\% | 13.32\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 2.09\% | 2.79\% | 9.94\% | 11.40\% | 12.09\% |
| 3.NPLs to total equity (C6/A) | 7.73\% | 4.53\% | 7.29\% | 15.52\% | 16.82\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 51.22\% | 40.09\% | 92.83\% | 53.85\% | 33.52\% |
| 5.Provision against NPL to NPLs (C7/C6) | 24.96\% | 45.12\% | 103.03\% | 93.25\% | 90.79\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 33.11\% | 36.37\% | 59.59\% | 39.75\% | 40.71\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.33 | 0.35 | 0.36 | 0.35 | 0.24 |
| 3. Break up value per share (A/E1) | 13,084.36 | 12,223.47 | 11.81 | 10.62 | 10.87 |
| 4.Total deposits to total equity (B3/A) (times) | 0.36 | 0.49 | 0.19 | 0.98 | 0.70 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | -4.13 | 4.71 | -15.91 | 0.79 | -0.58 |

## PAK OMAN INVESTMENT COMPANY LIMITED

(Thousand Rupees)

| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 4,100,155 | 7,473,460 | 7,172,413 | 6,564,920 | 6,842,896 |
| 1.Share capital | 3,000,000 | 6,150,000 | 6,150,000 | 6,150,000 | 6,150,000 |
| 2.Reserves | 874,368 | 924,863 | 1,017,251 | 414,920 | 492,568 |
| 3.Un appropriated profit | 225,787 | 398,597 | 5,162 | 0 | 200,328 |
| 4.Others | $(94,508)$ | $(112,803)$ | $(899,590)$ | $(142,019)$ | $(106,006)$ |
| B.Total liabilities (B1 to B4) | 11,370,406 | 14,480,188 | 11,119,791 | 14,141,838 | 12,438,099 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2. Borrowings from financial institutions | 7,868,858 | 11,776,222 | 7,491,561 | 8,895,096 | 6,145,349 |
| 3.Deposits and other accounts | 3,009,583 | 2,168,358 | 3,023,121 | 4,562,089 | 5,561,165 |
| 4.Other/misc. liabilities | 491,965 | 535,608 | 605,109 | 684,653 | 731,585 |
| C.Total assets (C1 to C4 + C8 to C10) | 15,376,053 | 21,840,845 | 17,392,614 | 20,564,739 | 19,174,989 |
| 1.Cash and balances with treasury banks | 288,697 | 25,042 | 48,548 | 73,968 | 70,373 |
| 2.Balances with other banks | 1,455,419 | 1,641,977 | 508,560 | 590,362 | 660,750 |
| 3.Lending to financial institutions | 2,825,482 | 3,706,071 | 3,137,180 | 2,846,936 | 2,454,610 |
| 4. Investments | 4,172,175 | 9,052,600 | 6,996,478 | 10,775,046 | 9,143,686 |
| 5.Gross advances | 6,147,712 | 6,964,645 | 6,074,145 | 6,440,129 | 7,055,558 |
| 6.Advances-non-performing/classified | 130,065 | 156,865 | 333,971 | 926,015 | 1,221,006 |
| 7.Provisions against advances | 45,569 | 132,888 | 333,971 | 926,015 | 1,107,629 |
| 8.Advances net of provisions (C5-C7) | 6,102,143 | 6,831,757 | 5,740,174 | 5,514,114 | 5,947,929 |
| 9. Fixed assets | 72,585 | 73,887 | 67,109 | 62,538 | 65,082 |
| 10.Other/misc. assets | 459,552 | 509,511 | 894,565 | 701,775 | 832,559 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,208,894 | 1,616,934 | 2,038,155 | 2,319,194 | 2,224,130 |
| 2.markup/interest expensed | 830,342 | 1,063,943 | 1,318,404 | 1,636,815 | 1,462,002 |
| 3.Net markup/interest income | 378,552 | 552,991 | 719,751 | 682,379 | 762,128 |
| 4.Provisions and write-offs | 44,469 | 87,319 | 253,496 | 729,674 | 337,929 |
| 5.Net markup/interest income after provisions | 334,083 | 465,672 | 466,255 | $(47,295)$ | 424,199 |
| 6.Non-markup/interest income | 554,480 | 957,144 | $(62,050)$ | $(359,896)$ | 206,313 |
| 7.Non-markup/interest expenses | 223,788 | 281,068 | 277,645 | 246,628 | 248,755 |
| 8.Administrative expenses | 141,476 | 193,505 | 255,846 | 234,559 | 240,169 |
| 9.Profit/(loss) before taxation | 330,692 | 676,076 | 126,560 | $(653,819)$ | 381,757 |
| 10.Profit/(loss) after taxation | 306,220 | 523,305 | 6,453 | 607,493 | 277,976 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 300,000 | 615,000 | 615,000 | 615,000 | 615,000 |
| 2.Cash dividend | 0.27\% | 0.19\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.19\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(955,405)$ | 3,033,513 | 363,978 | 52,313 | 1,810,305 |
| 5.Commitments and contigencies | 4,146,270 | 2,622,906 | 1,440,147 | 1,134,953 | 922,413 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 31.31\% | 34.20\% | 35.31\% | 29.42\% | 34.27\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.46\% | 2.53\% | 4.14\% | 3.32\% | 3.97\% |
| 3.Return on equity (ROE) (D10/A) | 7.47\% | 7.00\% | 0.09\% | 9.25\% | 4.06\% |
| 4.Return on assets (ROA) (D10/C) | 1.99\% | 2.40\% | 0.04\% | 2.95\% | 1.45\% |
| 5.Non-markup/interest income to total assets (D6/C) | 3.61\% | 4.38\% | -0.36\% | -1.75\% | 1.08\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 2.17\% | 2.13\% | 2.68\% | -0.23\% | 2.21\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 68.69\% | 65.80\% | 64.69\% | 70.58\% | 65.73\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.43 | 0.29 | 2.02 | -0.36 | 0.63 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.13 | 0.11 | 0.14 | 0.13 | 0.10 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.26 | 0.20 | -4.12 | -0.65 | 1.16 |
| 11.Earning per share (D10/E1) | 1.02 | 0.85 | 0.01 | 0.99 | 0.45 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 11.34\% | 7.63\% | 3.20\% | 3.23\% | 3.81\% |
| 2.Investment to total assets (C4/C) | 27.13\% | 41.45\% | 40.23\% | 52.40\% | 47.69\% |
| 3.Advances net of provisions to total assets (C8/C) | 39.69\% | 31.28\% | 33.00\% | 26.81\% | 31.02\% |
| 4.Deposits to total assets (B3/C) | 19.57\% | 9.93\% | 17.38\% | 22.18\% | 29.00\% |
| 5.Total liabilities to total assets (B/C) | 73.95\% | 66.30\% | 63.93\% | 68.77\% | 64.87\% |
| 6.Gross advances to deposits (C5/B3) | 204.27\% | 321.19\% | 200.92\% | 141.17\% | 126.87\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 56.51\% | 49.95\% | 57.77\% | 47.86\% | 60.27\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 2.12\% | 2.25\% | 5.50\% | 14.38\% | 17.31\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 0.74\% | 1.91\% | 5.50\% | 14.38\% | 15.70\% |
| 3.NPLs to total equity (C6/A) | 3.17\% | 2.10\% | 4.66\% | 14.11\% | 17.84\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 97.59\% | 65.71\% | 75.90\% | 78.80\% | 30.51\% |
| 5.Provision against NPL to NPLs (C7/C6) | 35.04\% | 84.71\% | 100.00\% | 100.00\% | 90.71\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 26.67\% | 34.22\% | 41.24\% | 31.92\% | 35.69\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.01 | 0.35 | 0.20 | 0.17 | 0.13 |
| 3. Break up value per share (A/E1) | 13.67 | 12.15 | 11.66 | 10.67 | 11.13 |
| 4.Total deposits to total equity (B3/A) (times) | 0.73 | 0.29 | 0.42 | 0.69 | 0.81 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | $-3.12$ | 5.80 | 56.40 | 0.09 | 6.51 |

SAUDI PAK INDUSTRIAL \& AGRI. INV CO. (PVT) LTD.

| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 5,895,582 | 7,005,332 | 6,487,342 | 7,992,320 | 7,513,182 |
| 1.Share capital | 3,000,000 | 4,000,000 | 5,000,000 | 6,000,000 | 6,000,000 |
| 2.Reserves | 2,895,582 | 3,005,332 | 2,405,925 | 2,520,384 | 1,961,641 |
| 3.Un appropriated profit | 0 | 0 | $(918,583)$ | $(528,064)$ | $(448,459)$ |
| 4.Others | 2,496,584 | 3,092,792 | 2,107,993 | 2,086,629 | 1,786,457 |
| B.Total liabilities (B1 to B4) | 12,054,117 | 14,923,395 | 12,538,271 | 11,132,171 | 9,095,982 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 8,472,457 | 9,942,496 | 10,843,443 | 8,160,658 | 7,137,934 |
| 3.Deposits and other accounts | 3,254,500 | 4,226,536 | 1,420,000 | 2,635,848 | 1,654,902 |
| 4.Other/misc. liabilities | 327,160 | 754,363 | 274,828 | 335,665 | 303,146 |
| C.Total assets (C1 to C4 + C8 to C10) | 20,446,283 | 25,021,519 | 21,133,606 | 21,211,120 | 18,395,621 |
| 1.Cash and balances with treasury banks | 77,322 | 510,717 | 24,784 | 44,579 | 40,843 |
| 2.Balances with other banks | 181,702 | 1,969,784 | 1,302,617 | 2,538,196 | 218,336 |
| 3.Lending to financial institutions | 856,120 | 1,995,000 | 1,335,000 | 2,083,871 | 454,783 |
| 4.Investments | 7,901,810 | 9,907,620 | 8,602,574 | 7,403,287 | 7,527,489 |
| 5.Gross advances | 8,602,941 | 8,014,021 | 8,176,268 | 7,594,930 | 8,375,679 |
| 6.Advances-non-performing/classified | 1,137,409 | 1,330,609 | 2,600,657 | 2,619,486 | 2,788,771 |
| 7.Provisions against advances | 802,358 | 1,268,390 | 1,871,691 | 1,985,406 | 2,031,675 |
| 8.Advances net of provisions (C5-C7) | 7,800,583 | 6,745,631 | 6,304,577 | 5,609,524 | 6,344,004 |
| $9 . F i x e d$ assets | 2,515,638 | 2,432,780 | 2,369,627 | 2,282,313 | 2,248,888 |
| 10.Other/misc. assets | 1,113,108 | 1,459,987 | 1,194,427 | 1,249,350 | 1,561,278 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,178,521 | 1,300,002 | 1,946,874 | 1,870,370 | 1,425,414 |
| 2.markup/interest expensed | 1,181,968 | 1,304,677 | 1,711,056 | 1,428,082 | 1,114,353 |
| 3.Net markup/interest income | $(3,446)$ | $(4,674)$ | 235,818 | 442,288 | 311,061 |
| 4.Provisions and write-offs | 18,423 | 464,963 | 643,119 | 571,641 | 388,008 |
| 5.Net markup/interest income after provisions | $(21,869)$ | $(469,638)$ | 407,302 | $(129,353)$ | $(76,947)$ |
| 6.Non-markup/interest income | 361,788 | 677,432 | 6,950,333 | 730,913 | $(68,816)$ |
| 7.Non-markup/interest expenses | 146,907 | 173,346 | 2,134,384 | 196,267 | 217,955 |
| 8.Administrative expenses | 146,907 | 173,089 | 184,006 | 196,267 | 217,223 |
| 9.Profit/(loss) before taxation | 193,012 | 34,448 | 4,408,648 | 405,193 | $(363,718)$ |
| 10.Profit/(loss) after taxation | 332,729 | 54,353 | 4,426,613 | 418,904 | 503,851 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 300,000 | 400,000 | 500,000 | 600,000 | 600,000 |
| 2.Cash dividend | 0.50\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(830,686)$ | 1,954,674 | 5,508,473 | $(809,416)$ | $(1,419,490)$ |
| 5.Commitments and contigencies | 5,736,973 | 6,557,382 | 6,377,528 | 6,270,668 | 5,590,225 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | -0.29\% | -0.36\% | 12.11\% | 23.65\% | 21.82\% |
| 2.Net markup/interest margin (D1-D2)/C | -0.02\% | -0.02\% | 1.12\% | 2.09\% | 1.69\% |
| 3.Return on equity (ROE) (D10/A) | 5.64\% | 0.78\% | 68.23\% | 5.24\% | 6.71\% |
| 4.Return on assets (ROA) (D10/C) | 1.63\% | 0.22\% | 20.95\% | 1.97\% | 2.74\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.77\% | 2.71\% | 32.89\% | 3.45\% | -0.37\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | -0.11\% | -1.88\% | 1.93\% | -0.61\% | -0.42\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 100.29\% | 100.36\% | 87.89\% | 76.35\% | 78.18\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.76 | 5.02 | 0.04 | 0.48 | -0.60 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.10 | 0.09 | 0.24 | 0.08 | 0.16 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.41 | 0.26 | 0.03 | 0.27 | -3.16 |
| 11.Earning per share (D10/E1) | 1.11 | 0.14 | 8.85 | 0.70 | 0.84 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 1.27\% | 9.91\% | 6.28\% | 12.18\% | 1.41\% |
| 2.Investment to total assets (C4/C) | 38.65\% | 39.60\% | 40.71\% | 34.90\% | 40.92\% |
| 3.Advances net of provisions to total assets (C8/C) | 38.15\% | 26.96\% | 29.83\% | 26.45\% | 34.49\% |
| 4.Deposits to total assets (B3/C) | 15.92\% | 16.89\% | 6.72\% | 12.43\% | 9.00\% |
| 5.Total liabilities to total assets (B/C) | 58.96\% | 59.64\% | 59.33\% | 52.48\% | 49.45\% |
| 6.Gross advances to deposits (C5/B3) | 264.34\% | 189.61\% | 575.79\% | 288.14\% | 506.11\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 73.36\% | 56.56\% | 66.67\% | 70.35\% | 95.26\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 13.22\% | 16.60\% | 31.81\% | 34.49\% | 33.30\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 9.33\% | 15.83\% | 22.89\% | 26.14\% | 24.26\% |
| 3.NPLs to total equity (C6/A) | 19.29\% | 18.99\% | 40.09\% | 32.78\% | 37.12\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 2.30\% | 36.66\% | 34.36\% | 28.79\% | 19.10\% |
| 5.Provision against NPL to NPLs (C7/C6) | 70.54\% | 95.32\% | 71.97\% | 75.79\% | 72.85\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 28.83\% | 28.00\% | 30.70\% | 37.68\% | 40.84\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.97 | 0.94 | 0.98 | 0.78 | 0.74 |
| 3. Break up value per share (A/E1) | 19.65 | 17.51 | 12.97 | 13.32 | 12.52 |
| 4.Total deposits to total equity (B3/A) (times) | 0.55 | 0.60 | 0.22 | 0.33 | 0.22 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | $-2.50$ | 35.96 | 1.24 | -1.93 | -2.82 |

## Leasing Companies

## Performance at a Glance

Performance of leasing sector in the country has not been encouraging during FY10. Asset base decreased by 34.5 percent to Rs 36.3 billion in FY 10 from Rs 55.5 billion in FY09. The sector showed losses before and after taxation of Rs. 703.3 million \& Rs. 646.7 million respectively during FY10.

## Analysis of Shareholder's Equity

The shareholders' equity of leasing sector decreased by 36.6 percent in FY10, dropping from Rs 5.7 billion in FY09 to Rs 3.6 billion in FY10. Decline was also noted in reserves, which decreased by 33.0 percent in FY10, from Rs 1.7 billion in FY09 to Rs 1.2 billion in FY10.


## Analysis of Liabilities

Total liabilities decreased from Rs.49.9 billion in FY09 to Rs 32.6 billion in FY10 showing a decrease of 34.7 percent. The long term liabilities comprise of borrowings from financial and other institutions (BFI), deposit on finance lease (DFL) and other miscellaneous liabilities (MISC). The share composition of BFI, DFL and MISC was 29.2, 36.7 and 34.1 percent respectively of non-current liabilities for the year FY10. BFI decreased from Rs 5.6 billion to Rs 5.0 billion in FY10. Similarly, DFL decreased from Rs 14.3 billion in FY09 to Rs. 6.3 billion in FY10 showing a decline of 56.4 percent.

Current liabilities in FY09 were Rs 18.9 billion, and in FY10 Rs 15.5 billion, which showed a decline of 17.9 percent. The ratio of current liabilities to total liabilities in FY09 and FY10 was 37.8 and 47.6 percent respectively, which indicates that the share of current liabilities in total liabilities has increased in FY10.


## Analysis of Assets

Total assets of leasing sector were Rs 36.3 billion in FY10 as against Rs 55.5 billion in FY09, showing a decline of 34.5 percent over the previous year. Net investment in finance lease contributed 75.0 percent of non-current assets in FY10 reflecting a decrease of 40.6 percent to Rs 12.9 billion in FY10 from Rs 21.8 billion
 in FY09. Fixed assets (FA) were 9.4 percent of non-current assets and other/miscellaneous assets were 15.6 percent of non-current assets in FY10. FA declined by 16.4 percent while other/miscellaneous assets by 35.8 percent in FY10.

Current assets (CA) were Rs 27.5 billion in FY09 decreased by 30.7 percent to reach Rs 19.0 billion in FY10. CA constituted 52.4 percent of total assets in FY10 which were 49.5 percent of total assets in FY09. Current assets comprise of cash and cash equivalents (CCE) and other/ misc. current assets (OCA). CCE at Rs 3.6 billion in
 FY09 showed a decline of 43.2 percent to reach Rs 2.1 billion in FY10. Cash and balances with treasury banks, placement with other banks, term deposit certificates and other money market placements being components of CCE have shown decreases of 98.8, 57.1, 21.3 and 39.3 percent respectively in FY10 over FY09. OCA constituted 86.7 percent and 89.1 percent of CA in FY09 \& FY10 respectively, showing decline of 28.8 percent.

## Profitability and operating efficiency

The profit and loss account of leasing sector indicates that prominent source of revenue generation is income from lease (IL), which was Rs. 5.4 billion in FY09 and decreased by 32.1 percent to Rs 3.7 billion in FY10. Income from finance lease and operating lease are components of IL showing decreases of 35.0 and 18.5 percent
 respectively during FY10. Income from investment (II) declined by 29.4 percent whereas other income (OI) increased by 46.5 percent in FY10. Administrative expenses (AE) at Rs 1.3 billion in FY09 decreased to Rs. 1.0 billion during FY10. Losses before and after taxation were around Rs.703.0 million and Rs. 646.6 million respectively FY10 as compared to Rs 1.5 billion and 1.4 billion during last year.

Return on equity (ROE), return on capital employed (ROCE) ,return on assets (ROA) and return on revenue (ROR) remained nagative during FY10.

| Leasing Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 7,599,619 | 6,835,258 | 7,080,248 | 5,699,127 | 3,613,973 |
| 1.Share capital | 4,809,639 | 5,000,877 | 4,460,666 | 4,782,365 | 4,264,964 |
| 2.Reserves | 2,330,498 | 2,921,318 | 2,410,646 | 1,735,115 | 1,161,854 |
| 3.Un appropriated profit/loss | 459,482 | $(1,086,937)$ | 208,936 | $(818,353)$ | (1,812,845) |
| 4.Others | $(61,707)$ | 292,972 | 30,256 | $(97,545)$ | 163,648 |
| B.Total liabilities (B1+ B2) | 56,199,352 | 57,608,954 | 56,628,753 | 49,869,729 | 32,570,984 |
| 1.Non-current liabilities ( $a+b+c$ ) | 30,508,366 | 32,451,522 | 36,481,901 | 30,995,512 | 17,066,750 |
| a.Borrowings from financial and other institutions | 5,483,232 | 6,195,363 | 6,765,089 | 5,647,750 | 4,991,256 |
| b.Deposit on finance lease | 11,436,621 | 12,064,697 | 16,436,318 | 14,343,156 | 6,256,328 |
| c.Other/misc. liabilities | 13,588,513 | 14,191,462 | 13,280,494 | 11,004,606 | 5,819,166 |
| 2.Current liabilities | 25,690,986 | 25,157,432 | 20,146,852 | 18,874,217 | 15,504,234 |
| C.Total assets (C1 + C2) | 63,737,264 | 64,737,184 | 63,739,257 | 55,471,311 | 36,348,605 |
| 1.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 36,012,393 | 36,625,175 | 35,673,385 | 27,998,647 | 17,314,704 |
| a.Net investment in finance lease | 26,599,643 | 27,246,649 | 29,729,111 | 21,840,207 | 12,981,968 |
| b.Fixed assets | 1,983,215 | 2,179,287 | 2,029,242 | 1,954,976 | 1,633,591 |
| c.Other/misc. assets | 7,429,535 | 7,199,239 | 3,915,032 | 4,203,464 | 2,699,145 |
| 2.Current assets (e +f ) | 27,724,871 | 28,112,009 | 28,065,872 | 27,472,664 | 19,033,901 |
| a.Cash and balances with treasury banks | 1,972,518 | 222,362 | 306,799 | 554,843 | 6,602 |
| b.Placement with other banks | 1,677,386 | 2,285,167 | 1,166,953 | 597,845 | 256,225 |
| c. Term deposits certificate | 1,521,377 | 2,065,144 | 719,556 | 1,627,672 | 1,281,769 |
| d.Other money market placements | 600,028 | 1,185,922 | 947,040 | 864,832 | 525,124 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 5,771,309 | 5,758,595 | 3,140,348 | 3,645,192 | 2,069,720 |
| f.Other/misc. current assets | 21,953,562 | 22,353,414 | 24,925,524 | 23,827,472 | 16,964,181 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Income from finance lease | 3,631,680 | 4,739,085 | 4,813,303 | 4,445,437 | 2,889,515 |
| 2. Income from operating lease | 1,303,184 | 1,001,255 | 944,022 | 936,782 | 763,287 |
| 3.Income from lease (D1 + D2) | 4,934,864 | 5,740,340 | 5,757,325 | 5,382,219 | 3,652,802 |
| 4. Income from investments | 455,071 | 152,621 | 266,823 | 153,329 | 108,284 |
| 5.Other income | 1,049,296 | 884,695 | 1,655,426 | 828,022 | 1,212,999 |
| 6.Total income/revenue (D3 to D5) | 6,439,231 | 6,777,656 | 7,679,574 | 6,363,570 | 4,974,085 |
| 7.Administrative expenses | 1,116,904 | 1,222,244 | 1,253,641 | 1,314,381 | 1,012,900 |
| 8.Profit/(loss) before taxation | 851,111 | $(479,403)$ | 476,818 | $(1,520,635)$ | $(703,306)$ |
| 9.Profit/(loss) after taxation | 716,912 | $(491,665)$ | 598,955 | $(1,416,180)$ | $(646,665)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 933,935 | 957,667 | 734,045 | 478,215 | 426,475 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3. Stock dividend | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 1,509,669 | 1,724,576 | 1,656,175 | 4,585,308 | 2,312,215 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 9.43\% | -7.19\% | 8.46\% | -24.85\% | -17.89\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 2.24\% | -1.21\% | 1.09\% | -4.16\% | -3.37\% |
| 3.Return on assets (ROA) (D9/C) | 1.12\% | -0.76\% | 0.94\% | -2.55\% | -1.78\% |
| 4.Return on revenue (ROR) (D9/D6) | 11.13\% | -7.25\% | 7.80\% | -22.25\% | -13.00\% |
| 5.Lease income to total income (D3/D6) | 76.64\% | 84.70\% | 74.97\% | 84.58\% | 73.44\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 1.56 | -2.49 | 2.09 | -0.93 | -1.57 |
| 7.Earning per share (D9/E1) | 0.77 | -0.51 | 0.82 | -2.96 | -1.52 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 9.05\% | 8.90\% | 4.93\% | 6.57\% | 5.69\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 41.73\% | 42.09\% | 46.64\% | 39.37\% | 35.72\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.08 | 1.12 | 1.39 | 1.46 | 1.23 |
| 4.Total liabilities to total assets (B/C) (times) | 0.88 | 0.89 | 0.89 | 0.90 | 0.90 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.92\% | 10.56\% | 11.11\% | 10.27\% | 9.94\% |
| 2.Break up value per share (A/E1) | 8.14 | 7.14 | 9.65 | 11.92 | 8.47 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 2.11 | -3.51 | 2.77 | -3.24 | -3.58 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.06 | 0.07 | 0.08 | 0.24 | 0.15 |


| Grays Leasing Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 253,005 | 268,470 | 259,238 | 202,112 | 101,581 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 215,000 | 215,000 |
| 2.Reserves | 55,534 | 58,625 | 58,625 | 58,625 | 58,625 |
| 3.Un appropriated profit/loss | $(2,529)$ | 9,845 | 613 | $(71,513)$ | $(172,044)$ |
| 4.Others | 0 | 21,019 | 19,969 | 18,970 | 18,022 |
| B.Total liabilities (B1+ B2) | 1,302,664 | 1,446,071 | 1,293,288 | 852,115 | 554,619 |
| 1.Non-current liabilities ( $a+b+c$ ) | 748,138 | 915,190 | 798,343 | 262,733 | 43,384 |
| a.Borrowings from financial and other institutions | 357,458 | 438,833 | 372,353 | 96,968 | 4,796 |
| b.Deposit on finance lease | 281,258 | 346,499 | 369,898 | 141,555 | 33,888 |
| c.Other/misc. liabilities | 109,422 | 129,858 | 56,092 | 24,210 | 4,700 |
| 2.Current liabilities | 554,526 | 530,881 | 494,945 | 589,382 | 511,235 |
| C.Total assets (C1 + C2) | 1,555,669 | 1,735,560 | 1,572,495 | 1,073,197 | 674,222 |
| 1.Non-current assets (a+b+c) | 950,505 | 1,003,690 | 881,707 | 289,847 | 144,025 |
| a.Net investment in finance lease | 908,644 | 926,087 | 773,432 | 189,313 | 67,666 |
| b.Fixed assets | 30,532 | 58,699 | 92,123 | 89,373 | 65,676 |
| c.Other/misc. assets | 11,329 | 18,904 | 16,152 | 11,161 | 10,683 |
| 2.Current assets ( $e+f$ ) | 605,164 | 731,870 | 690,788 | 783,350 | 530,197 |
| a.Cash and balances with treasury banks | 34,682 | 15 | 21 | 36 | 30 |
| b.Placement with other banks | 550,784 | 4,569 | 20,793 | 16,199 | 14,000 |
| c. Term deposits certificate | 222 | 0 | 0 | 0 | 0 |
| d. Other money market placements | 244 | 697,012 | 641,375 | 763,478 | 512,481 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 585,932 | 701,596 | 662,189 | 779,713 | 526,511 |
| f.Other/misc. current assets | 19,232 | 30,274 | 28,599 | 3,637 | 3,686 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 139,067 | 145,189 | 129,584 | 91,969 | 50,634 |
| 2.Income from operating lease | 221 | 0 | 8,317 | 3,415 | 5,425 |
| 3.Income from lease (D1 + D2) | 139,288 | 145,189 | 137,901 | 95,384 | 56,059 |
| 4. Income from investments | 1,875 | 0 | 0 | 0 | 0 |
| 5.Other income | 140,416 | 17,507 | 15,055 | 10,931 | 10,361 |
| 6.Total income/revenue (D3 to D5) | 281,579 | 162,696 | 152,956 | 106,315 | 66,420 |
| 7.Administrative expenses | 26,393 | 31,842 | 38,556 | 36,188 | 27,767 |
| 8.Profit/(loss) before taxation | 24,728 | 23,250 | $(9,571)$ | $(74,578)$ | $(118,232)$ |
| 9.Profit/(loss) after taxation | 14,007 | 15,458 | $(10,283)$ | $(56,520)$ | $(101,478)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 20,000 | 20,000 | 20,000 | 21,500 | 21,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 17,837 | $(167,344)$ | 171,193 | $(24,336)$ | $(24,634)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 5.54\% | 5.76\% | -0.04\% | -27.96\% | -99.90\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 2.47\% | 1.93\% | -0.01\% | -15.41\% | -72.54\% |
| 3.Return on assets (ROA) (D9/C) | 0.90\% | 0.89\% | -0.01\% | -5.27\% | -15.05\% |
| 4.Return on revenue (ROR) (D9/D6) | 4.97\% | 9.50\% | -0.07\% | -53.16\% | -152.78\% |
| 5.Lease income to total income (D3/D6) | 49.47\% | 89.24\% | 0.90\% | 89.72\% | 84.40\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 1.88 | 2.06 | -3.75 | -0.64 | -0.27 |
| 7.Earning per share (D9/E1) | 0.70 | 0.77 | -0.51 | -2.63 | -4.72 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 37.66\% | 40.42\% | 0.42\% | 72.65\% | 78.09\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 58.41\% | 53.36\% | 0.49\% | 17.64\% | 10.04\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.09 | 1.38 | 1.40 | 1.33 | 1.04 |
| 4.Total liabilities to total assets (B/C) (times) | 0.84 | 0.83 | 0.82 | 0.79 | 0.82 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 16.26\% | 15.47\% | 0.17\% | 18.83\% | 15.07\% |
| 2.Break up value per share (A/E1) | 12.65 | 13.42 | 12.96 | 9.40 | 4.72 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 1.27 | -10.83 | -16.65 | 0.43 | 0.24 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.03 | -0.32 | 0.35 | -0.04 | -0.05 |


| Natover Lease \& Refinance Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 516,477 | 56,915 | $(123,617)$ | (177,685) | (177,685) |
| 1.Share capital | 487,750 | 487,750 | 487,750 | 487,750 | 487,750 |
| 2.Reserves | 28,727 | 28,727 | $(430,835)$ | $(611,367)$ | $(611,367)$ |
| 3.Un appropriated profit/loss | 0 | $(459,562)$ | $(180,532)$ | $(54,068)$ | $(54,068)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1+ B2) | 434,199 | 550,901 | 397,892 | 275,332 | 275,332 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 111,495 | 142,983 | 91,084 | 24,153 | 24,153 |
| a.Borrowings from financial and other institutions | 0 | 0 | 0 | 0 | 0 |
| b.Deposit on finance lease | 65,327 | 56,901 | 26,722 | 13,269 | 13,269 |
| c.Other/misc. liabilities | 46,168 | 86,082 | 64,362 | 10,884 | 10,884 |
| 2.Current liabilities | 322,704 | 407,918 | 306,808 | 251,179 | 251,179 |
| C.Total assets (C1 + C2) | 950,676 | 607,816 | 274,275 | 97,647 | 97,647 |
| 1.Non-current assets ( $a+b+c$ ) | 483,451 | 412,853 | 96,370 | 48,463 | 48,463 |
| a. Net investment in finance lease | 124,156 | 79,350 | 24,756 | 21,894 | 21,894 |
| b.Fixed assets | 144,423 | 126,230 | 70,679 | 25,693 | 25,693 |
| c.Other/misc. assets | 214,872 | 207,273 | 935 | 876 | 876 |
| 2.Current assets (e +f ) | 467,225 | 194,963 | 177,905 | 49,184 | 49,184 |
| a.Cash and balances with treasury banks | 45,502 | 8,019 | 11,623 | 6,385 | 6,385 |
| b.Placement with other banks | 102,798 | 74,238 | 61,184 | 17,583 | 17,583 |
| c.Term deposits certificate | 83,646 | 71,653 | 79,275 | 65 | 65 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 231,946 | 153,910 | 152,082 | 24,033 | 24,033 |
| f.Other/misc. current assets | 235,279 | 41,053 | 25,823 | 25,151 | 25,151 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 28,044 | 41,166 | 41,251 | 21,155 | 21,155 |
| 2. Income from operating lease | 37,921 | 25,448 | 11,692 | 6,465 | 6,465 |
| 3.Income from lease (D1 + D2) | 65,965 | 66,614 | 52,943 | 27,620 | 27,620 |
| 4.Income from investments | 59,908 | 32,028 | 79,433 | 82,693 | 82,693 |
| 5.Other income | 157 | 1,116 | 2,070 | 2,322 | 2,322 |
| 6.Total income/revenue (D3 to D5) | 126,030 | 99,758 | 134,446 | 112,635 | 112,635 |
| 7.Administrative expenses | 44,536 | 49,087 | 43,811 | 35,487 | 35,487 |
| 8.Profit/(loss) before taxation | 23,174 | $(420,913)$ | $(179,860)$ | $(54,054)$ | $(54,054)$ |
| 9.Profit/(loss) after taxation | 24,286 | $(429,336)$ | $(180,532)$ | $(54,068)$ | $(54,068)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 48,775 | 48,775 | 48,755 | 48,755 | 48,755 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(76,069)$ | $(122,319)$ | $(183,700)$ | $(4,857)$ | $(4,857)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 4.70\% | -754.35\% | 1.46\% | 30.43\% | 30.43\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 3.69\% | -210.56\% | 5.53\% | 35.21\% | 35.21\% |
| 3.Return on assets (ROA) (D9/C) | 2.55\% | -70.64\% | -0.66\% | -55.37\% | -55.37\% |
| 4.Return on revenue (ROR) (D9/D6) | 19.27\% | -430.38\% | -1.34\% | -48.00\% | -48.00\% |
| 5.Lease income to total income (D3/D6) | 52.34\% | 66.78\% | 0.39\% | 24.52\% | 24.52\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 1.83 | -0.11 | -0.24 | -0.66 | -0.66 |
| 7.Earning per share (D9/E1) | 0.50 | -8.80 | -3.70 | -1.11 | -1.11 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 24.40\% | 25.32\% | 0.55\% | 24.61\% | 24.61\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 13.06\% | 13.05\% | 0.09\% | 22.42\% | 22.42\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.45 | 0.48 | 0.58 | 0.20 | 0.20 |
| 4.Total liabilities to total assets (B/C) (times) | 0.46 | 0.91 | 1.45 | 2.82 | 2.82 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 54.33\% | 9.36\% | -0.45\% | -181.97\% | -181.97\% |
| 2.Break up value per share (A/E1) | 10.59 | 1.17 | -2.54 | $-3.64$ | $-3.64$ |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -3.13 | 0.28 | 1.02 | 0.09 | 0.09 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.24 | -0.30 | -0.60 | -0.02 | -0.02 |


| Orix Leasing Pakistan Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,324,630 | 2,378,881 | 2,603,868 | 2,077,910 | 2,016,356 |
| 1.Share capital | 694,785 | 694,785 | 694,785 | 820,528 | 820,529 |
| 2.Reserves | 1,267,596 | 1,684,096 | 1,576,899 | 1,052,604 | 1,195,827 |
| 3.Un appropriated profit/loss | 362,249 | 0 | 332,184 | 204,778 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1+ B2) | 21,412,749 | 23,777,103 | 25,211,112 | 25,245,296 | 21,762,670 |
| 1.Non-current liabilities ( $a+b+c$ ) | 12,027,331 | 14,592,625 | 20,175,342 | 17,807,230 | 12,963,244 |
| a.Borrowings from financial and other institutions | 1,035,300 | 1,035,300 | 3,602,959 | 3,864,826 | 3,186,110 |
| b.Deposit on finance lease | 5,077,620 | 6,179,578 | 9,913,743 | 8,100,984 | 4,543,263 |
| c.Other/misc. liabilities | 5,914,411 | 7,377,747 | 6,658,640 | 5,841,420 | 5,233,871 |
| 2.Current liabilities | 9,385,418 | 9,184,478 | 5,035,770 | 7,438,066 | 8,799,426 |
| C.Total assets (C1 + C2) | 23,737,379 | 26,155,984 | 27,814,980 | 27,323,206 | 23,779,026 |
| 1.Non-current assets ( $a+b+c$ ) | 14,150,288 | 16,003,111 | 15,876,126 | 13,465,632 | 11,918,496 |
| a.Net investment in finance lease | 7,938,095 | 9,559,458 | 13,169,849 | 9,828,123 | 9,130,304 |
| b.Fixed assets | 766,652 | 751,180 | 832,333 | 1,121,881 | 1,075,338 |
| c.Other/misc. assets | 5,445,541 | 5,692,473 | 1,873,944 | 2,515,628 | 1,712,854 |
| 2.Current assets (e +f ) | 9,587,091 | 10,152,873 | 11,938,854 | 13,857,574 | 11,860,530 |
| a.Cash and balances with treasury banks | 1,058,439 | 42,231 | 207,557 | 528,227 | 0 |
| b.Placement with other banks | 0 | 0 | 0 | 0 | 128,632 |
| c.Term deposits certificate | 471,765 | 498,383 | 261,519 | 1,467,281 | 1,216,429 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 1,530,204 | 540,614 | 469,076 | 1,995,508 | 1,345,061 |
| f.Other/misc. current assets | 8,056,887 | 9,612,259 | 11,469,778 | 11,862,066 | 10,515,469 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 1,582,008 | 2,174,914 | 2,378,393 | 2,374,476 | 2,066,884 |
| 2. Income from operating lease | 446,630 | 500,545 | 535,434 | 589,621 | 625,848 |
| 3. Income from lease (D1 + D2) | 2,028,638 | 2,675,459 | 2,913,827 | 2,964,097 | 2,692,732 |
| 4.Income from investments | 36,815 | 23,191 | 33,330 | 83,641 | 70,258 |
| 5.Other income | 245,545 | 234,426 | 504,110 | 475,772 | 994,309 |
| 6.Total income/revenue (D3 to D5) | 2,310,998 | 2,933,076 | 3,451,267 | 3,523,510 | 3,757,299 |
| 7.Administrative expenses | 351,303 | 412,423 | 516,826 | 651,523 | 599,756 |
| 8.Profit/(loss) before taxation | 454,792 | 395,579 | 351,609 | $(428,715)$ | 125,956 |
| 9.Profit/(loss) after taxation | 396,292 | 334,079 | 266,609 | $(467,096)$ | 104,784 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 232,463 | 237,888 | 69,478 | 82,053 | 82,053 |
| 2.Cash dividend | 35.00\% | 35.00\% | 15.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 15.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,637,009 | 2,174,548 | 549,478 | 2,690,983 | 945,394 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 17.05\% | 14.04\% | 0.10\% | -22.48\% | 5.20\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 3.17\% | 2.33\% | 0.02\% | -2.16\% | 0.84\% |
| 3.Return on assets (ROA) (D9/C) | 1.67\% | 1.28\% | 0.01\% | -1.71\% | 0.44\% |
| 4.Return on revenue (ROR) (D9/D6) | 17.15\% | 11.39\% | 0.08\% | -13.26\% | 2.79\% |
| 5.Lease income to total income (D3/D6) | 87.78\% | 91.22\% | 0.84\% | 84.12\% | 71.67\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 0.89 | 1.23 | 1.94 | -1.39 | 5.72 |
| 7.Earning per share (D9/E1) | 1.70 | 1.40 | 3.84 | -5.69 | 1.28 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 6.45\% | 2.07\% | 0.02\% | 7.30\% | 5.66\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 33.44\% | 36.55\% | 0.47\% | 35.97\% | 38.40\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.02 | 1.11 | 2.37 | 1.86 | 1.35 |
| 4.Total liabilities to total assets (B/C) (times) | 0.90 | 0.91 | 0.91 | 0.92 | 0.92 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.79\% | 9.09\% | 0.09\% | 7.60\% | 8.48\% |
| 2.Break up value per share (A/E1) | 10.00 | 10.00 | 37.48 | 25.32 | 24.57 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 4.13 | 6.51 | 2.06 | -5.76 | 9.02 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.17 | 0.24 | 0.11 | 0.36 | 0.11 |


| Pak-Gulf Leasing Company Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 240,514 | 244,513 | 256,702 | 333,766 | 346,117 |
| 1.Share capital | 179,350 | 193,698 | 193,698 | 253,698 | 253,698 |
| 2.Reserves | 61,164 | 27,410 | 29,580 | 32,556 | 37,041 |
| 3.Un appropriated profit/loss | 0 | 23,405 | 33,424 | 47,512 | 55,378 |
| 4.Others | 27,332 | 26,716 | 24,871 | 47,865 | 44,150 |
| B.Total liabilities (B1+ B2) | 399,611 | 298,066 | 282,308 | 324,924 | 309,837 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 210,575 | 157,982 | 151,144 | 227,757 | 235,872 |
| a.Borrowings from financial and other institutions | 0 | 8,582 | 0 | 25,000 | 8,333 |
| b.Deposit on finance lease | 134,698 | 128,636 | 129,971 | 161,465 | 178,168 |
| c.Other/misc. liabilities | 75,877 | 20,764 | 21,173 | 41,292 | 49,371 |
| 2.Current liabilities | 189,036 | 140,084 | 131,164 | 97,167 | 73,965 |
| C.Total assets (C1 + C2) | 667,457 | 569,295 | 563,881 | 706,555 | 700,104 |
| 1.Non-current assets ( $a+b+c$ ) | 426,115 | 313,701 | 354,788 | 473,944 | 447,104 |
| a. Net investment in finance lease | 358,144 | 257,958 | 303,813 | 391,013 | 366,450 |
| b.Fixed assets | 55,201 | 51,530 | 47,894 | 82,710 | 77,532 |
| c.Other/misc. assets | 12,770 | 4,213 | 3,081 | 221 | 3,122 |
| 2.Current assets ( $\mathrm{e}+\mathrm{f}$ ) | 241,342 | 255,594 | 209,093 | 232,611 | 253,000 |
| a.Cash and balances with treasury banks | 824 | 0 | 0 | 0 | 0 |
| b.Placement with other banks | 228,780 | 236,923 | 181,497 | 182,279 | 6,233 |
| c.Term deposits certificate | 0 | 0 | 0 | 0 | 1,530 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 229,604 | 236,923 | 181,497 | 182,279 | 7,763 |
| f.Other/misc. current assets | 11,738 | 18,671 | 27,596 | 50,332 | 245,237 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 0 | 0 | 0 | 0 | 0 |
| 2.Income from operating lease | 53,425 | 49,243 | 49,767 | 53,666 | 58,705 |
| 3. Income from lease (D1 + D2) | 53,425 | 49,243 | 49,767 | 53,666 | 58,705 |
| 4.Income from investments | 404 | 725 | 703 | 5,184 | 4,738 |
| 5.Other income | 661 | 1,201 | 150 | 349 | 5,940 |
| 6.Total income/revenue (D3 to D5) | 54,490 | 51,169 | 50,620 | 59,199 | 69,383 |
| 7.Administrative expenses | 19,745 | 24,405 | 18,028 | 18,669 | 19,884 |
| 8.Profit/(loss) before taxation | 8,025 | 500 | 12,164 | 23,023 | 32,273 |
| 9.Profit/(loss) after taxation | 9,416 | 2,660 | 10,849 | 14,878 | 21,249 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 17,935 | 19,370 | 19,370 | 25,370 | 25,370 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 5.00\% |
| 3.Stock dividend | 6.00\% | 8.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 37,140 | 93,017 | 7,472 | $(31,254)$ | 43,228 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 3.91\% | 1.09\% | 0.04\% | 4.46\% | 6.14\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 1.68\% | 0.12\% | 0.03\% | 3.78\% | 5.15\% |
| 3.Return on assets (ROA) (D9/C) | 1.41\% | 0.47\% | 0.02\% | 2.11\% | 3.04\% |
| 4.Return on revenue (ROR) (D9/D6) | 17.28\% | 5.20\% | 0.21\% | 25.13\% | 30.63\% |
| 5.Lease income to total income (D3/D6) | 98.05\% | 96.24\% | 0.98\% | 90.65\% | 84.61\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 2.10 | 9.17 | 1.66 | 1.25 | 0.94 |
| 7.Earning per share (D9/E1) | 0.53 | 0.14 | 0.56 | 0.59 | 0.84 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 34.40\% | 41.62\% | 0.32\% | 25.80\% | 1.11\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 53.66\% | 45.31\% | 0.54\% | 55.34\% | 52.34\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.28 | 1.82 | 1.59 | 2.39 | 3.42 |
| 4.Total liabilities to total assets (B/C) (times) | 0.60 | 0.52 | 0.50 | 0.46 | 0.44 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 36.03\% | 42.95\% | 0.46\% | 47.24\% | 49.44\% |
| 2.Break up value per share (A/E1) | 13.41 | 12.62 | 13.25 | 13.16 | 13.64 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 3.94 | 34.97 | 0.69 | -2.10 | 2.03 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.20 | 0.66 | 0.06 | -0.32 | 0.58 |


| SME Leasing Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 404,986 | 435,240 | 419,363 | 349,615 | 299,829 |
| 1.Share capital | 320,000 | 320,000 | 320,000 | 320,000 | 320,000 |
| 2.Reserves | 84,986 | 115,240 | 48,466 | 48,466 | 48,466 |
| 3.Un appropriated profit/loss | 0 | 0 | 50,897 | $(18,851)$ | $(68,637)$ |
| 4.Others | 0 | 0 | $(8,783)$ | 1,649 | 3,835 |
| B.Total liabilities (B1+ B2) | 1,210,331 | 1,481,629 | 1,569,329 | 1,239,513 | 685,972 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 688,594 | 921,757 | 895,907 | 529,821 | 297,074 |
| a.Borrowings from financial and other institutions | 515,406 | 724,182 | 340,486 | 98,236 | 12,659 |
| b. Deposit on finance lease | 0 | 0 | 181,250 | 428,318 | 280,353 |
| c.Other/misc. liabilities | 173,188 | 197,575 | 374,171 | 3,267 | 4,062 |
| 2.Current liabilities | 521,737 | 559,872 | 673,422 | 709,692 | 388,898 |
| C.Total assets (C1 + C2) | 1,615,317 | 1,916,869 | 1,979,909 | 1,590,777 | 989,636 |
| 1.Non-current assets ( $a+b+c$ ) | 1,090,526 | 1,260,940 | 1,221,954 | 957,777 | 470,485 |
| a. Net investment in finance lease | 1,040,071 | 1,206,948 | 1,146,981 | 907,451 | 432,543 |
| b.Fixed assets | 12,327 | 11,240 | 9,711 | 13,861 | 23,402 |
| c.Other/misc. assets | 38,128 | 42,752 | 65,262 | 36,465 | 14,540 |
| 2.Current assets (e +f ) | 524,791 | 655,929 | 757,955 | 633,000 | 519,151 |
| a.Cash and balances with treasury banks | 14,049 | 23,705 | 33,964 | 36 | 26 |
| b.Placement with other banks | 448,157 | 569,842 | 31,308 | 22,411 | 11,877 |
| c.Term deposits certificate | 0 | 0 | 0 | 0 | 0 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 462,206 | 593,547 | 65,272 | 22,447 | 11,903 |
| f.Other/misc. current assets | 62,585 | 62,382 | 692,683 | 610,553 | 507,248 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | (783) | 155,282 | 134,241 | 104,603 | 73,469 |
| 2. Income from operating lease | 133,480 | 272 | 0 | 0 | 1,079 |
| 3. Income from lease (D1 + D2) | 132,697 | 155,554 | 134,241 | 104,603 | 74,548 |
| 4.Income from investments | 0 | 250 | 5,663 | $(4,674)$ | 0 |
| 5.Other income | 12,678 | 15,954 | 15,951 | 19,268 | 11,043 |
| 6.Total income/revenue (D3 to D5) | 145,375 | 171,758 | 155,855 | 119,197 | 85,591 |
| 7.Administrative expenses | 38,730 | 46,856 | 43,631 | 47,631 | 44,709 |
| 8.Profit/(loss) before taxation | 29,872 | 35,109 | 2,275 | $(70,560)$ | $(47,388)$ |
| 9.Profit/(loss) after taxation | 24,100 | 30,667 | 7,711 | $(69,748)$ | $(49,786)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 320,000 | 320,000 | 320,000 | 32,000 | 32,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(124,499)$ | $(102,504)$ | 92,656 | 236,228 | 231,733 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 5.95\% | 7.05\% | 0.02\% | -19.95\% | -16.60\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 2.73\% | 2.59\% | 0.00\% | -8.01\% | -7.89\% |
| 3.Return on assets (ROA) (D9/C) | 1.49\% | 1.60\% | 0.00\% | -4.38\% | -5.03\% |
| 4.Return on revenue (ROR) (D9/D6) | 16.58\% | 17.85\% | 0.05\% | -58.51\% | -58.17\% |
| 5.Lease income to total income (D3/D6) | 91.28\% | 90.57\% | 0.86\% | 87.76\% | 87.10\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 1.61 | 1.53 | 5.66 | -0.68 | -0.90 |
| 7.Earning per share (D9/E1) | 0.08 | 0.10 | 0.02 | -2.18 | -1.56 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 28.61\% | 30.96\% | 0.03\% | 1.41\% | 1.20\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 64.39\% | 62.96\% | 0.58\% | 57.04\% | 43.71\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.01 | 1.17 | 1.13 | 0.89 | 1.33 |
| 4.Total liabilities to total assets (B/C) (times) | 0.75 | 0.77 | 0.79 | 0.78 | 0.69 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 25.07\% | 22.71\% | 0.21\% | 21.98\% | 30.30\% |
| 2.Break up value per share (A/E1) | 1.27 | 1.36 | 1.31 | 10.93 | 9.37 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -5.17 | -3.34 | 12.02 | -3.39 | -4.65 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.24 | -0.18 | 0.14 | 0.33 | 0.60 |


| Saudi Pak Leasing Company Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 663,960 | 653,642 | 684,097 | 217,148 | $(123,738)$ |
| 1.Share capital | 430,100 | 430,100 | 451,605 | 451,605 | 451,605 |
| 2.Reserves | 125,325 | 136,164 | 150,857 | 148,257 | 148,257 |
| 3.Un appropriated profit/loss | 108,535 | 87,378 | 81,635 | $(382,714)$ | $(723,600)$ |
| 4.Others | $(125,984)$ | $(15,305)$ | $(136,762)$ | $(144,934)$ | 25,261 |
| B.Total liabilities (B1+ B2) | 5,481,683 | 5,899,994 | 6,888,051 | 5,830,720 | 4,569,990 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 1,854,672 | 2,028,497 | 2,441,650 | 2,648,890 | 1,769,358 |
| a.Borrowings from financial and other institutions | 100,000 | 0 | 0 | 0 | 632,000 |
| b.Deposit on finance lease | 847,557 | 846,942 | 1,070,376 | 876,653 | 692,925 |
| c.Other/misc. liabilities | 907,115 | 1,181,555 | 1,371,274 | 1,772,237 | 444,433 |
| 2.Current liabilities | 3,627,011 | 3,871,497 | 4,446,401 | 3,181,830 | 2,800,632 |
| C.Total assets (C1 + C2) | 6,019,659 | 6,538,331 | 7,435,386 | 5,902,934 | 4,471,513 |
| 1.Non-current assets ( $a+b+c$ ) | 2,254,738 | 2,610,090 | 3,313,267 | 2,233,638 | 1,408,863 |
| a.Net investment in finance lease | 1,789,012 | 2,281,114 | 2,941,966 | 1,880,876 | 1,069,278 |
| b.Fixed assets | 84,379 | 208,861 | 256,383 | 260,795 | 119,283 |
| c. Other/misc. assets | 381,347 | 120,115 | 114,918 | 91,967 | 220,302 |
| 2.Current assets ( $\mathrm{e}+\mathrm{f}$ ) | 3,764,921 | 3,928,241 | 4,122,119 | 3,669,296 | 3,062,650 |
| a.Cash and balances with treasury banks | 164,162 | 306 | 49,704 | 14,125 | 30 |
| b.Placement with other banks | 215,919 | 955,381 | 419,779 | 108,866 | 18,511 |
| c.Term deposits certificate | 25,583 | 407,294 | 11,250 | 1,013 | 1,297 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 405,664 | 1,362,981 | 480,733 | 124,004 | 19,838 |
| f.Other/misc. current assets | 3,359,257 | 2,565,260 | 3,641,386 | 3,545,292 | 3,042,812 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 401,253 | 442,389 | 479,905 | 437,132 | 277,855 |
| 2.Income from operating lease | 18,573 | 38,237 | 74,835 | 62,221 | 25,474 |
| 3. Income from lease (D1 + D2) | 419,826 | 480,626 | 554,740 | 499,353 | 303,329 |
| 4.Income from investments | 0 | 0 | 0 | 0 | 0 |
| 5.Other income | 223,532 | 241,056 | 316,561 | 177,970 | 132,554 |
| 6.Total income/revenue (D3 to D5) | 643,358 | 721,682 | 871,301 | 677,323 | 435,883 |
| 7.Administrative expenses | 94,716 | 100,664 | 105,283 | 112,291 | 97,227 |
| 8.Profit/(loss) before taxation | 103,939 | 70,698 | 90,865 | $(527,197)$ | $(419,636)$ |
| 9.Profit/(loss) after taxation | 92,939 | 54,198 | 73,465 | $(458,059)$ | $(342,754)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 43,010 | 43,010 | 45,160 | 45,160 | 45,160 |
| 2.Cash dividend | 15.00\% | 10.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.05\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(420,937)$ | $(618,070)$ | $(240,840)$ | 823,319 | 930,274 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 14.00\% | 8.29\% | 0.11\% | -210.94\% | 277.00\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 4.34\% | 2.65\% | 0.03\% | -19.37\% | -25.11\% |
| 3.Return on assets (ROA) (D9/C) | 1.54\% | 0.83\% | 0.01\% | -7.76\% | -7.67\% |
| 4.Return on revenue (ROR) (D9/D6) | 14.45\% | 7.51\% | 0.08\% | -67.63\% | -78.63\% |
| 5.Lease income to total income (D3/D6) | 65.26\% | 66.60\% | 0.64\% | 73.72\% | 69.59\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 1.02 | 1.86 | 1.43 | -0.25 | -0.28 |
| 7.Earning per share (D9/E1) | 2.16 | 1.26 | 1.63 | -10.14 | -7.59 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 6.74\% | 20.85\% | 0.07\% | 2.10\% | 0.44\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 29.72\% | 34.89\% | 0.40\% | 31.86\% | 23.91\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.04 | 1.01 | 0.93 | 1.15 | 1.09 |
| 4.Total liabilities to total assets (B/C) (times) | 0.91 | 0.90 | 0.93 | 0.99 | 1.02 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.03\% | 10.00\% | 0.09\% | 3.68\% | -2.77\% |
| 2.Break up value per share (A/E1) | 15.44 | 15.20 | 15.15 | 4.81 | -2.74 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -4.53 | -11.40 | -3.28 | -1.80 | -2.71 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.12 | -0.16 | -0.05 | 0.26 | 0.33 |


| Security Leasing Corporation Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 479,440 | 603,561 | 592,370 | 215,787 | 59,449 |
| 1.Share capital | 392,000 | 513,000 | 475,500 | 438,028 | 438,028 |
| 2.Reserves | 68,605 | 76,506 | 118,867 | 118,867 | 118,867 |
| 3.Un appropriated profit/loss | 18,835 | 14,055 | $(1,997)$ | $(341,108)$ | $(497,446)$ |
| 4.Others | $(73,696)$ | $(33,407)$ | 23,776 | 22,547 | 21,319 |
| B.Total liabilities (B1+ B2) | 4,364,808 | 4,830,329 | 4,961,128 | 3,727,834 | 2,668,937 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 2,108,610 | 2,461,165 | 2,632,668 | 1,812,607 | 1,432,902 |
| a.Borrowings from financial and other institutions | 1,402,468 | 1,518,750 | 1,602,207 | 1,157,747 | 1,147,358 |
| b.Deposit on finance lease | 706,142 | 939,829 | 1,027,875 | 654,860 | 285,544 |
| c.Other/misc. liabilities | 0 | 2,586 | 2,586 | 0 | 0 |
| 2.Current liabilities | 2,256,198 | 2,369,164 | 2,328,460 | 1,915,227 | 1,236,035 |
| C.Total assets (C1 + C2) | 4,770,552 | 5,400,483 | 5,577,274 | 3,966,168 | 2,749,705 |
| 1.Non-current assets ( $a+b+c$ ) | 2,493,990 | 3,001,377 | 3,108,830 | 2,010,853 | 1,114,513 |
| a.Net investment in finance lease | 1,924,767 | 2,467,054 | 2,302,632 | 1,222,343 | 494,912 |
| b.Fixed assets | 221,794 | 209,844 | 246,681 | 204,684 | 161,314 |
| c.Other/misc. assets | 347,429 | 324,479 | 559,517 | 583,826 | 458,287 |
| 2.Current assets (e +f ) | 2,276,562 | 2,399,106 | 2,468,444 | 1,955,315 | 1,635,192 |
| a.Cash and balances with treasury banks | 103,460 | 39,110 | 60 | 0 | 34 |
| b.Placement with other banks | 0 | 0 | 38,634 | 3,750 | 2,517 |
| c.Term deposits certificate | 93,157 | 20,743 | 4,814 | 680 | 1,305 |
| d. Other money market placements | 420,969 | 396,770 | 305,665 | 101,354 | 12,643 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 617,586 | 456,623 | 349,173 | 105,784 | 16,499 |
| f.Other/misc. current assets | 1,658,976 | 1,942,483 | 2,119,271 | 1,849,531 | 1,618,693 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 235,206 | 380,357 | 383,218 | 321,161 | 149,924 |
| 2. Income from operating lease | 61,185 | 60,307 | 58,595 | 46,438 | 21,398 |
| 3. Income from lease (D1 + D2) | 296,391 | 440,664 | 441,813 | 367,599 | 171,322 |
| 4.Income from investments | 0 | 0 | 0 | $(108,625)$ | $(49,674)$ |
| 5.Other income | 213,625 | 146,166 | 556,615 | $(60,802)$ | 8,467 |
| 6.Total income/revenue (D3 to D5) | 510,016 | 586,830 | 998,428 | 198,172 | 130,115 |
| 7.Administrative expenses | 65,895 | 78,817 | 89,305 | 99,937 | 93,118 |
| 8.Profit/(loss) before taxation | 114,904 | 48,856 | $(10,039)$ | $(468,114)$ | $(287,286)$ |
| 9.Profit/(loss) after taxation | 108,021 | 40,258 | 211,810 | $(357,797)$ | $(273,954)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 39,200 | 51,300 | 47,550 | 43,802 | 43,802 |
| 2.Cash dividend | 10.00\% | 9.10\% | 9.10\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 43.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(883,353)$ | $(286,125)$ | 152,826 | 57,319 | 201,632 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 22.53\% | 6.67\% | 0.36\% | -165.81\% | -460.82\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 4.57\% | 1.61\% | 0.00\% | -22.82\% | -18.98\% |
| 3.Return on assets (ROA) (D9/C) | 2.26\% | 0.75\% | 0.04\% | -9.02\% | -9.96\% |
| 4.Return on revenue (ROR) (D9/D6) | 21.18\% | 6.86\% | 0.21\% | -180.55\% | -210.55\% |
| 5.Lease income to total income (D3/D6) | 58.11\% | 75.09\% | 0.44\% | 185.49\% | 131.67\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 0.61 | 1.96 | 0.42 | -0.28 | -0.34 |
| 7.Earning per share (D9/E1) | 2.76 | 0.78 | 4.45 | -8.17 | -6.25 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 12.95\% | 8.46\% | 0.06\% | 2.67\% | 0.60\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 40.35\% | 45.68\% | 0.41\% | 30.82\% | 18.00\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.01 | 1.01 | 1.06 | 1.02 | 1.32 |
| 4.Total liabilities to total assets (B/C) (times) | 0.91 | 0.89 | 0.89 | 0.94 | 0.97 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.05\% | 11.18\% | 0.11\% | 5.44\% | 2.16\% |
| 2.Break up value per share (A/E1) | 12.23 | 11.77 | 12.46 | 4.93 | 1.36 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -8.18 | -7.11 | 0.72 | -0.16 | -0.74 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.39 | -0.12 | 0.07 | 0.03 | 0.16 |


| Sigma Leasing Corporation Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 355,586 | 369,474 | 331,993 | 306,303 | 313,321 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 55,586 | 50,946 | 61,861 | 61,862 | 63,209 |
| 3.Un appropriated profit/loss | 0 | 18,528 | $(29,868)$ | $(55,559)$ | $(49,888)$ |
| 4.Others | 55,447 | 55,320 | 55,194 | 40,476 | 54,953 |
| B.Total liabilities (B1+ B2) | 1,033,146 | 1,206,344 | 982,953 | 632,691 | 163,218 |
| 1.Non-current liabilities ( $a+b+c$ ) | 603,195 | 580,937 | 479,120 | 315,918 | 70,515 |
| a.Borrowings from financial and other institutions | 287,500 | 245,820 | 141,667 | 33,333 | 0 |
| b.Deposit on finance lease | 440 | 2,412 | 1,739 | 1,077 | 397 |
| c.Other/misc. liabilities | 315,255 | 332,705 | 335,714 | 281,508 | 70,118 |
| 2.Current liabilities | 429,951 | 625,407 | 503,833 | 316,773 | 92,703 |
| C.Total assets (C1 + C2) | 1,444,179 | 1,631,138 | 1,370,140 | 979,470 | 531,492 |
| 1.Non-current assets (a+b+c) | 849,597 | 832,503 | 627,911 | 361,974 | 201,727 |
| a.Net investment in finance lease | 759,134 | 743,642 | 541,329 | 278,688 | 119,243 |
| b.Fixed assets | 85,563 | 87,703 | 85,513 | 82,337 | 81,654 |
| c.Other/misc. assets | 4,900 | 1,158 | 1,069 | 949 | 830 |
| 2.Current assets ( $e+f$ ) | 594,582 | 798,635 | 742,229 | 617,496 | 329,765 |
| a.Cash and balances with treasury banks | 7,847 | 61 | 58 | 67 | 65 |
| b.Placement with other banks | 0 | 28,172 | 73,089 | 97,559 | 48,354 |
| c. Term deposits certificate | 0 | 103,133 | 163,257 | 137,332 | 60,118 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 7,847 | 131,366 | 236,404 | 234,958 | 108,537 |
| f.Other/misc. current assets | 586,735 | 667,269 | 505,825 | 382,538 | 221,228 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 94,757 | 134,262 | 123,397 | 84,095 | 43,171 |
| 2. Income from operating lease | 25,276 | 1,040 | 11,100 | 5,192 | 184 |
| 3.Income from lease (D1 + D2) | 120,033 | 135,302 | 134,497 | 89,287 | 43,355 |
| 4.Income from investments | 0 | 0 | 0 | 0 | 0 |
| 5.Other income | 9,361 | 21,456 | 22,261 | 10,540 | 31,844 |
| 6.Total income/revenue (D3 to D5) | 129,394 | 156,758 | 156,758 | 99,827 | 75,199 |
| 7.Administrative expenses | 15,633 | 19,641 | 23,854 | 24,054 | 24,326 |
| 8.Profit/(loss) before taxation | 43,395 | 68,424 | 58,147 | $(74,417)$ | (486) |
| 9.Profit/(loss) after taxation | 42,177 | 60,684 | 54,580 | $(67,860)$ | 6,736 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 12.00\% | 16.00\% | 11.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(287,745)$ | 5,867 | 377,294 | 325,976 | 210,019 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 11.86\% | 16.42\% | 0.16\% | -22.15\% | 2.15\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 4.28\% | 6.80\% | 0.07\% | -11.23\% | -0.11\% |
| 3.Return on assets (ROA) (D9/C) | 2.92\% | 3.72\% | 0.04\% | -6.93\% | 1.27\% |
| 4.Return on revenue (ROR) (D9/D6) | 32.60\% | 38.71\% | 0.35\% | -67.98\% | 8.96\% |
| 5.Lease income to total income (D3/D6) | 92.77\% | 86.31\% | 0.86\% | 89.44\% | 57.65\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 0.37 | 0.32 | 0.44 | -0.35 | 3.61 |
| 7.Earning per share (D9/E1) | 1.41 | 2.02 | 1.82 | -2.26 | 0.22 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 0.54\% | 8.05\% | 0.17\% | 23.99\% | 20.42\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 52.57\% | 45.59\% | 0.40\% | 28.45\% | 22.44\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.38 | 1.28 | 1.47 | 1.95 | 3.56 |
| 4.Total liabilities to total assets (B/C) (times) | 0.72 | 0.74 | 0.72 | 0.65 | 0.31 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 24.62\% | 22.65\% | 0.24\% | 31.27\% | 58.95\% |
| 2.Break up value per share (A/E1) | 11.85 | 12.32 | 11.07 | 10.21 | 10.44 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -6.82 | 0.10 | 6.91 | -4.80 | 31.18 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.67 | 0.01 | 0.75 | 1.03 | 2.27 |


| Standard Chartered Leasing Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 506,969 | 272,359 | 209,098 | 736,138 | 778,743 |
| 1.Share capital | 391,342 | 391,342 | 391,342 | 978,354 | 978,354 |
| 2.Reserves | 94,407 | 94,407 | 94,407 | 94,408 | 102,929 |
| 3.Un appropriated profit/loss | 21,220 | $(213,390)$ | $(276,651)$ | $(336,624)$ | $(302,540)$ |
| 4.Others | $(7,175)$ | 5,063 | (853) | $(3,893)$ | $(3,892)$ |
| B.Total liabilities (B1+ B2) | 3,762,381 | 2,518,434 | 1,543,716 | 1,269,281 | 1,580,409 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 2,503,639 | 1,272,300 | 460,871 | 304,736 | 230,248 |
| a.Borrowings from financial and other institutions | 883,795 | 386,667 | 66,667 | 0 | 0 |
| b.Deposit on finance lease | 664,728 | 445,554 | 285,129 | 201,334 | 228,521 |
| c.Other/misc. liabilities | 955,116 | 440,079 | 109,075 | 103,402 | 1,727 |
| 2.Current liabilities | 1,258,742 | 1,246,134 | 1,082,845 | 964,545 | 1,350,161 |
| C.Total assets (C1 + C2) | 4,262,175 | 2,795,856 | 1,751,961 | 2,001,526 | 2,355,260 |
| 1.Non-current assets ( $a+b+c$ ) | 2,601,540 | 1,531,166 | 811,401 | 1,292,056 | 1,561,028 |
| a.Net investment in finance lease | 2,304,450 | 1,237,142 | 567,724 | 1,043,785 | 1,279,678 |
| b.Fixed assets | 21,886 | 7,735 | 9,618 | 6,734 | 3,699 |
| c. Other/misc. assets | 275,204 | 286,289 | 234,059 | 241,537 | 277,651 |
| 2.Current assets ( $\mathrm{e}+\mathrm{f}$ ) | 1,660,635 | 1,264,690 | 940,560 | 709,470 | 794,232 |
| a.Cash and balances with treasury banks | 89,370 | 11,245 | 7 | 7 | 32 |
| b.Placement with other banks | 170 | 170 | 5,040 | 5,287 | 8,518 |
| c.Term deposits certificate | 0 | 0 | 14,698 | 5,741 | 1,025 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 89,540 | 11,415 | 19,745 | 11,035 | 9,575 |
| f.Other/misc. current assets | 1,571,095 | 1,253,275 | 920,815 | 698,435 | 784,657 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 4,154 | 3,288 | 0 | 0 | 206,423 |
| 2.Income from operating lease | 353,075 | 264,060 | 150,715 | 165,421 | 18,709 |
| 3. Income from lease (D1 + D2) | 357,229 | 267,348 | 150,715 | 165,421 | 225,132 |
| 4.Income from investments | 3,593 | 102 | 7,493 | 0 | 269 |
| 5.Other income | 38,426 | 37,341 | 23,297 | 14,464 | 16,159 |
| 6.Total income/revenue (D3 to D5) | 399,248 | 304,791 | 181,505 | 179,885 | 241,560 |
| 7.Administrative expenses | 69,460 | 71,459 | 48,561 | 53,833 | 70,626 |
| 8.Profit/(loss) before taxation | $(12,017)$ | $(394,651)$ | $(56,738)$ | $(56,552)$ | 65,547 |
| 9.Profit/(loss) after taxation | 346 | $(234,609)$ | $(63,262)$ | $(59,973)$ | 42,606 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 39,134 | 39,134 | 39,134 | 97,835 | 97,835 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 514,634 | 1,041,962 | 605,369 | $(434,775)$ | $(220,574)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 0.07\% | -86.14\% | -0.30\% | -8.15\% | 5.47\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -0.40\% | -25.47\% | -0.09\% | -5.45\% | 6.52\% |
| 3.Return on assets (ROA) (D9/C) | 0.01\% | -8.39\% | -0.04\% | -3.00\% | 1.81\% |
| 4.Return on revenue (ROR) (D9/D6) | 0.09\% | -76.97\% | -0.35\% | -33.34\% | 17.64\% |
| 5.Lease income to total income (D3/D6) | 89.48\% | 87.72\% | 0.83\% | 91.96\% | 93.20\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 200.75 | -0.30 | -0.77 | -0.90 | 1.66 |
| 7.Earning per share (D9/E1) | 0.01 | -6.00 | -1.62 | -0.61 | 0.44 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 2.10\% | 0.41\% | 0.01\% | 0.55\% | 0.41\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 54.07\% | 44.25\% | 0.32\% | 52.15\% | 54.33\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.32 | 1.01 | 0.87 | 0.74 | 0.59 |
| 4.Total liabilities to total assets (B/C) (times) | 0.88 | 0.90 | 0.88 | 0.63 | 0.67 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.89\% | 9.74\% | 0.12\% | 36.78\% | 33.06\% |
| 2.Break up value per share (A/E1) | 12.95 | 6.96 | 5.34 | 7.52 | 7.96 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 1,487.38 | -4.44 | -9.57 | 7.25 | -5.18 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.41 | 0.84 | 0.56 | -0.45 | -0.16 |

## InVESTMENT BANKS

## Performance at a Glance

Analysis of the investment banks revealed that their balance sheet size contracted by 22.7 percent in FY10 over FY09. The aggregate share capital increased by 3.6 percent. Losses before and after tax have been Rs. 1.8 billion and Rs. 1.5 billion respectively. Gross revenue witnessed an increase of 9.5 percent during FY10.

## Analysis of shareholders' equity

Total shareholders' equity (SE) was Rs 3.9 billion in FY09 and Rs 4.8 billion in FY10. This shows that SE increased by 23.2 percent in FY10 over FY09. The volume of Share Capital (SC) was Rs 9.5 billion in FY09 which increased by around 4 percent in FY10 to reach Rs 9.8 billion.


## Analysis of liabilities

Total liabilities decreased from Rs 32.7 billion in FY09 to Rs 23.3 billion in FY10 witnessing a decline of 28.9 percent. Share composition of current liabilities and non-current liabilities to total liabilities was 76.0 and 24.0 percent in FY10 and 68.7 and 31.3 percent in FY09. In FY10, current liabilities constituted almost three fourth shares of the total liabilities. Current liabilities were however Rs 22.5 billion in FY09 decreased by 21.2 percent to reach Rs
 17.7 billion in FY10.

## Analysis of assets

Total assets declined by 22.7 percent during FY10. In absolute terms it decreased from Rs 36.4 billion in FY09 to Rs 28.2 billion in FY10. Total current assets were Rs 22.4 billion in FY09 and Rs 18.9 billion in FY10, showing a decline of 15.4 percent. Cash and bank balances were Rs 0.9 billion in FY09 and Rs 1.0 billion in FY10, showing a
 growth of 17.0 percent. Other current assets were Rs 21.5 billion and Rs 17.9 billion in FY09 and FY10, reflecting a decrease of 16.8 percent.

Total non-current assets were Rs 9.3 billion in FY10 and Rs 14.1 billion in FY09; showing a decline of 34.2 percent in FY10 over FY09. The main constituent was longterm investments which was 33.7 percent of non current assets and 11.1 percent of total assets in FY10. Long-term investments at Rs 3.8 billion in FY09 with a decline in growth
 of 17.1 percent, reached Rs 3.1 billion in FY10. Fixed assets formation in investment banks were 2.4 billion in FY09 and 1.3 billion in FY10.

## Profitability and operating efficiency

Gross revenue increased by 9.5 percent to Rs 3.1 billion in FY10 from Rs 2.8 billion in FY09. The operating expenses consist of administrative and other general expenses showed an increase of 54.3 percent in FY10. Operating profit at Rs 1.5 billion with a decline of 15.2 percent in FY10 as against
 Rs 1.8 billion in FY09. Operating profit constituted 64.5 percent and 49.9 percent of Gross revenue in FY09 and FY10 respectively. Finance cost decreased by 28.7 percent to reach Rs 2.3 billion in FY10
from Rs 3.3 billion in FY09. Losses of investment banks before taxes and after taxes were Rs 1.8 billion and Rs 1.6 billion respectively in FY10.

Return on equity (ROE), return on capital employed (ROCE) ,return on assets (ROA) and return on revenue (ROR) remained negative in FY10.


| Investment Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 5,155,301 | 7,500,397 | 9,526,688 | 3,861,474 | 4,756,276 |
| 1.Share capital | 2,586,895 | 4,338,053 | 7,625,153 | 9,472,352 | 9,809,385 |
| 2.Reserves | 1,605,408 | 1,916,908 | 1,752,876 | $(839,614)$ | $(760,544)$ |
| 3.Unappropriated profit/loss | 962,998 | 1,245,436 | 148,659 | $(4,771,264)$ | $(4,292,565)$ |
| 4.Others | 200,502 | 7,989 | $(711,925)$ | $(135,740)$ | 141,044 |
| B.Total liabilities (B1 + B2) | 28,271,825 | 36,518,018 | 45,556,092 | 32,722,638 | 23,278,851 |
| 1.Current liabilities | 21,864,551 | 27,018,735 | 33,856,343 | 22,467,310 | 17,698,738 |
| 2.Non-current liabilities | 6,407,274 | 9,499,283 | 11,699,749 | 10,255,328 | 5,580,113 |
| C.Total assets (C1+C2) | 33,627,628 | 44,026,404 | 54,370,855 | 36,448,372 | 28,176,171 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 23,816,284 | 32,933,616 | 38,590,037 | 22,359,537 | 18,907,608 |
| a.Cash and banks balances | 1,498,674 | 4,926,145 | 1,792,740 | 879,937 | 1,029,379 |
| b.Other current assets | 22,317,610 | 28,007,471 | 36,797,297 | 21,479,600 | 17,878,229 |
| 2.Non-current assets ( $a+b+c$ ) | 9,811,344 | 11,092,788 | 15,780,818 | 14,088,835 | 9,268,563 |
| a.Fixed assets | 354,830 | 800,487 | 1,651,142 | 2,357,479 | 1,303,176 |
| b.Long-term investments | 8,297,859 | 7,902,283 | 9,118,257 | 3,765,840 | 3,121,380 |
| c.Other non-current assets | 1,158,655 | 2,390,018 | 5,011,419 | 7,965,516 | 4,844,007 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 3,838,234 | 5,554,355 | 6,599,385 | 2,808,171 | 3,075,059 |
| 2.Administartive \& operating expenses | 688,830 | 1,270,194 | 1,914,881 | 998,055 | 1,539,739 |
| 3.Operating profit | 3,149,404 | 4,284,161 | 4,545,526 | 1,810,116 | 1,535,320 |
| 4.Finance cost | 1,817,004 | 2,571,670 | 2,977,616 | 3,259,862 | 2,324,562 |
| 5.Profit/(loss) before taxation | 902,613 | 673,562 | 694,271 | $(5,043,689)$ | $(1,811,734)$ |
| 6.Profit/(loss) after taxation | 829,535 | 693,041 | 934,899 | $(4,063,536)$ | $(1,554,038)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of shares | 249,688 | 343,804 | 676,615 | 857,235 | 890,939 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(1,925,781)$ | 761,062 | $(1,530,066)$ | $(992,255)$ | 3,339,947 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 16.09\% | 9.24\% | 9.81\% | -105.23\% | -32.67\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 7.67\% | 3.96\% | 3.38\% | -36.08\% | -17.29\% |
| 3.Return on assets (ROA) (D6/C) | 2.47\% | 1.57\% | 1.72\% | -11.15\% | -5.52\% |
| 4.Return on revenue (ROR) (D6/D1) | 21.61\% | 12.48\% | 14.17\% | -144.70\% | -50.54\% |
| 5.Operating expenses to net income (D2/D6) | 83.04\% | 183.28\% | 204.82\% | -24.56\% | -99.08\% |
| 6. Earning per share (D6/E1) | 3.32 | 2.02 | 1.38 | -4.74 | -1.74 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.09 | 1.22 | 1.14 | 1.00 | 1.07 |
| 2.Total liabilities to total assets (B/C) (times) | 0.84 | 0.83 | 0.84 | 0.90 | 0.83 |
| 3.Long term investment to total assets (C2b/C) | 24.68\% | 17.95\% | 16.77\% | 10.33\% | 11.08\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 15.33\% | 17.04\% | 17.52\% | 10.59\% | 16.88\% |
| 2.Break up value per share (A/E1) | 20.65 | 21.82 | 14.08 | 4.50 | 5.34 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -2.32 | 1.10 | -1.64 | 0.24 | -2.15 |


| Escorts Investment Bank |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 760,269 | 802,233 | 851,850 | 597,403 | 517,973 |
| 1.Share capital | 441,000 | 441,000 | 441,000 | 441,000 | 441,000 |
| 2.Reserves | 100,454 | 126,487 | 154,050 | 154,050 | 154,050 |
| 3.Unappropriated profit/loss | 218,815 | 234,746 | 256,800 | 2,353 | $(77,077)$ |
| 4.Others | $(15,402)$ | $(15,402)$ | $(3,533)$ | 7,269 | 6,824 |
| B.Total liabilities (B1 + B2) | 4,130,890 | 5,147,829 | 5,648,593 | 1,502,971 | 1,300,221 |
| 1.Current liabilities | 3,487,924 | 4,168,563 | 4,737,057 | 971,888 | 876,480 |
| 2.Non-current liabilities | 642,966 | 979,266 | 911,536 | 531,083 | 423,741 |
| C.Total assets (C1+C2) | 4,875,757 | 5,934,660 | 6,496,910 | 2,107,643 | 1,825,018 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 4,026,144 | 5,013,161 | 5,394,443 | 1,108,243 | 849,897 |
| a.Cash and banks balances | 169,720 | 133,428 | 306,542 | 19,478 | 9,494 |
| b.Other current assets | 3,856,424 | 4,879,733 | 5,087,901 | 1,088,765 | 840,403 |
| 2.Non-current assets (a+b+c) | 849,613 | 921,499 | 1,102,467 | 999,400 | 975,121 |
| a.Fixed assets | 136,310 | 143,160 | 135,383 | 106,581 | 90,658 |
| b.Long-term investments | 581,132 | 569,162 | 556,374 | 544,938 | 530,943 |
| c.Other non-current assets | 132,171 | 209,177 | 410,710 | 347,881 | 353,520 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 716,285 | 841,512 | 804,919 | 356,524 | 182,339 |
| 2.Administartive \& operating expenses | 190,467 | 216,349 | 238,319 | 141,833 | 91,007 |
| 3.Operating profit | 525,818 | 625,163 | 566,600 | 214,691 | 91,332 |
| 4.Finance cost | 111,696 | 163,248 | 201,267 | 92,854 | 32,267 |
| 5.Profit/(loss) before taxation | 197,955 | 141,201 | 94,512 | 3,803 | $(79,598)$ |
| 6.Profit/(loss) after taxation | 186,051 | 130,164 | 137,817 | $(166,247)$ | $(79,430)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of shares | 44,100 | 44,100 | 44,100 | 44,100 | 44,100 |
| 2.Cash dividend | 20.00\% | 20.00\% | 20.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(513,814)$ | $(454,432)$ | 259,937 | $(124,831)$ | 182,998 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 24.47\% | 16.23\% | 16.18\% | -27.83\% | -15.33\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 14.26\% | 8.00\% | 5.37\% | 0.33\% | -8.39\% |
| 3.Return on assets (ROA) (D6/C) | 3.82\% | 2.19\% | 2.12\% | -7.89\% | -4.35\% |
| 4.Return on revenue (ROR) (D6/D1) | 25.97\% | 15.47\% | 17.12\% | -46.63\% | -43.56\% |
| 5.Operating expenses to net income (D2/D6) | 102.37\% | 166.21\% | 172.92\% | -85.31\% | -114.58\% |
| 6.Earning per share (D6/E1) | 4.22 | 2.95 | 3.13 | -3.77 | -1.80 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.15 | 1.20 | 1.14 | 1.14 | 0.97 |
| 2.Total liabilities to total assets (B/C) (times) | 0.85 | 0.87 | 0.87 | 0.71 | 0.71 |
| 3.Long term investment to total assets (C2b/C) | 11.92\% | 9.59\% | 8.56\% | 25.86\% | 29.09\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 15.59\% | 13.52\% | 13.11\% | 28.34\% | 28.38\% |
| 2.Break up value per share (A/E1) | 17.24 | 18.19 | 19.32 | 13.55 | 11.75 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -2.76 | $-3.49$ | 1.89 | 0.75 | $-2.30$ |


| First Credit and Investment Bank |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 498,227 | 553,901 | 557,982 | 808,568 | 816,442 |
| 1.Share capital | 103,984 | 119,582 | 400,000 | 650,000 | 650,000 |
| 2.Reserves | 100,150 | 111,350 | 114,558 | 116,089 | 117,663 |
| 3.Unappropriated profit/loss | 294,093 | 322,969 | 43,424 | 42,479 | 48,779 |
| 4.Others | $(5,844)$ | $(6,392)$ | $(7,800)$ | $(22,388)$ | $(14,967)$ |
| B.Total liabilities (B1 + B2) | 1,271,407 | 1,510,995 | 1,179,071 | 1,014,317 | 663,249 |
| 1.Current liabilities | 983,907 | 1,301,977 | 1,089,771 | 1,014,217 | 533,249 |
| 2.Non-current liabilities | 287,500 | 209,018 | 89,300 | 100 | 130,000 |
| C.Total assets (C1+C2) | 1,763,790 | 2,058,504 | 1,729,253 | 1,800,497 | 1,464,724 |
| 1.Current assets ( $a+b$ ) | 1,129,654 | 1,279,324 | 1,000,427 | 835,328 | 621,476 |
| a.Cash and banks balances | 16,070 | 25,187 | 13,969 | 31,469 | 18,898 |
| b. Other current assets | 1,113,584 | 1,254,137 | 986,458 | 803,859 | 602,578 |
| 2.Non-current assets ( $a+b+c$ ) | 634,136 | 779,180 | 728,826 | 965,169 | 843,248 |
| a.Fixed assets | 6,308 | 12,478 | 9,730 | 6,943 | 4,461 |
| b.Long-term investments | 514,286 | 434,867 | 629,687 | 788,163 | 786,088 |
| c.Other non-current assets | 113,542 | 331,835 | 89,409 | 170,063 | 52,699 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 171,119 | 190,286 | 178,306 | 214,296 | 164,282 |
| 2.Administartive \& operating expenses | 25,000 | 29,860 | 39,328 | 46,240 | 49,064 |
| 3.Operating profit | 146,119 | 160,426 | 0 | 168,056 | 115,218 |
| 4.Finance cost | 86,877 | 102,522 | 102,461 | 106,488 | 81,280 |
| 5.Profit/(loss) before taxation | 49,566 | 57,377 | 24,923 | 12,751 | 5,015 |
| 6.Profit/(loss) after taxation | 47,334 | 55,673 | 16,038 | 7,655 | 7,874 |
| E.Other items |  |  |  |  |  |
| 1.No. of shares | 10,398 | 11,958 | 44,100 | 65,000 | 65,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(185,945)$ | $(208,675)$ | $(12,572)$ | 388,496 | 351,427 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 9.50\% | 10.05\% | 2.87\% | 0.95\% | 0.96\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 6.36\% | 7.58\% | 3.90\% | 1.62\% | 0.54\% |
| 3.Return on assets (ROA) (D6/C) | 2.68\% | 2.71\% | 0.93\% | 0.43\% | 0.54\% |
| 4.Return on revenue (ROR) (D6/D1) | 27.66\% | 29.26\% | 8.99\% | 3.57\% | 4.79\% |
| 5.Operating expenses to net income (D2/D6) | 52.82\% | 53.64\% | 245.22\% | 604.05\% | 623.11\% |
| 6.Earning per share (D6/E1) | 4.55 | 4.66 | 0.36 | 0.12 | 0.12 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.15 | 0.98 | 0.92 | 0.82 | 1.17 |
| 2.Total liabilities to total assets (B/C) (times) | 0.72 | 0.73 | 0.68 | 0.56 | 0.45 |
| 3.Long term investment to total assets (C2b/C) | 29.16\% | 21.13\% | 36.41\% | 43.77\% | 53.67\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 28.25\% | 26.91\% | 32.27\% | 44.91\% | 55.74\% |
| 2.Break up value per share (A/E1) | 47.92 | 46.32 | 12.65 | 12.44 | 12.56 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | $-3.93$ | $-3.75$ | -0.78 | 50.75 | 44.63 |


| First Dawood Investment Bank |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,062,270 | 1,591,618 | 1,778,996 | $(403,246)$ | 688,563 |
| 1.Share capital | 323,799 | 495,251 | 569,539 | 626,493 | 1,342,326 |
| 2.Reserves | 617,572 | 896,450 | 1,024,030 | 258,210 | 333,745 |
| 3.Unappropriated profit/loss | 120,899 | 199,917 | 185,427 | $(1,287,949)$ | $(987,508)$ |
| 4.Others | 160,281 | 0 | 0 | $(115,445)$ | $(67,871)$ |
| B.Total liabilities (B1 + B2) | 6,869,989 | 10,626,519 | 9,285,199 | 5,655,107 | 2,527,415 |
| 1.Current liabilities | 5,437,045 | 8,829,838 | 7,102,703 | 4,339,578 | 1,309,872 |
| 2.Non-current liabilities | 1,432,944 | 1,796,681 | 2,182,496 | 1,315,529 | 1,217,543 |
| C.Total assets (C1+C2) | 8,092,540 | 12,218,137 | 11,064,195 | 5,136,416 | 3,148,107 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 5,283,208 | 10,069,105 | 8,667,974 | 3,444,409 | 2,291,378 |
| a.Cash and banks balances | 182,149 | 9,404 | 33,756 | 194,340 | 146,587 |
| b. Other current assets | 5,101,059 | 10,059,701 | 8,634,218 | 3,250,069 | 2,144,791 |
| 2.Non-current assets ( $a+b+c$ ) | 2,809,332 | 2,149,032 | 2,396,221 | 1,692,007 | 856,729 |
| a.Fixed assets | 17,195 | 11,974 | 62,028 | 85,681 | 9,432 |
| b.Long-term investments | 2,289,706 | 1,415,586 | 1,064,499 | 410,190 | 22,961 |
| c.Other non-current assets | 502,431 | 721,472 | 1,269,694 | 1,196,136 | 824,336 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 764,243 | 1,235,302 | 1,468,881 | 235,222 | 292,791 |
| 2.Administartive \& operating expenses | 60,660 | 72,881 | 97,377 | 94,049 | 99,623 |
| 3.Operating profit | 703,583 | 1,162,421 | 1,371,504 | 141,173 | 193,168 |
| 4.Finance cost | 562,596 | 840,610 | 980,004 | 1,128,269 | 123,891 |
| 5.Profit/(loss) before taxation | 140,423 | 178,477 | 36,112 | $(1,807,575)$ | 234,253 |
| 6.Profit/(loss) after taxation | 125,129 | 179,520 | 113,655 | $(1,791,422)$ | 143,423 |
| E.Other items |  |  |  |  |  |
| 1.No. of shares | 32,380 | 49,525 | 56,954 | 62,649 | 134,233 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 15.00\% | 15.00\% | 10.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(399,771)$ | 846,221 | $(256,868)$ | $(485,352)$ | 1,190,133 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 11.78\% | 11.28\% | 0.06\% | 444.25\% | 20.83\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.29\% | 5.27\% | 0.01\% | -226.84\% | 12.74\% |
| 3.Return on assets (ROA) (D6/C) | 1.55\% | 1.47\% | 0.01\% | -34.88\% | 4.56\% |
| 4.Return on revenue (ROR) (D6/D1) | 16.37\% | 14.53\% | 0.08\% | -761.59\% | 48.98\% |
| 5.Operating expenses to net income (D2/D6) | 48.48\% | 40.60\% | 0.86\% | -5.25\% | 69.46\% |
| 6.Earning per share (D6/E1) | 3.86 | 3.63 | 2.00 | -28.59 | 1.07 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.97 | 1.14 | 1.22 | 0.79 | 1.75 |
| 2.Total liabilities to total assets (B/C) (times) | 0.85 | 0.87 | 0.84 | 1.10 | 0.80 |
| 3.Long term investment to total assets (C2b/C) | 28.29\% | 11.59\% | 0.10\% | 7.99\% | 0.73\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 13.13\% | 13.03\% | 0.16\% | -7.85\% | 21.87\% |
| 2.Break up value per share (A/E1) | 32.81 | 32.14 | 31.24 | -6.44 | 5.13 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | $-3.20$ | 4.71 | $-2.26$ | 0.27 | 8.30 |


| IGI Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 645,600 | 1,067,535 | 2,244,315 | 1,869,229 | 1,669,859 |
| 1.Share capital | 419,175 | 922,184 | 2,121,025 | 2,121,025 | 2,121,025 |
| 2.Reserves | 194,423 | 152,506 | 136,831 | 136,831 | 136,831 |
| 3.Unappropriated profit/loss | 32,002 | $(7,155)$ | $(13,541)$ | $(388,627)$ | $(587,997)$ |
| 4.Others | $(30,605)$ | $(17,977)$ | $(62,069)$ | $(1,767)$ | $(37,305)$ |
| B.Total liabilities (B1 + B2) | 4,683,040 | 5,599,458 | 7,649,150 | 4,681,192 | 6,628,135 |
| 1.Current liabilities | 2,922,252 | 3,425,647 | 6,040,538 | 3,991,601 | 6,010,492 |
| 2.Non-current liabilities | 1,760,788 | 2,173,811 | 1,608,612 | 689,591 | 617,643 |
| C.Total assets (C1+C2) | 5,298,035 | 6,649,016 | 9,831,396 | 6,548,654 | 8,260,689 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 3,417,271 | 3,975,682 | 6,997,249 | 4,018,714 | 5,777,258 |
| a.Cash and banks balances | 196,978 | 269,966 | 849,863 | 112,664 | 214,834 |
| b.Other current assets | 3,220,293 | 3,705,716 | 6,147,386 | 3,906,050 | 5,562,424 |
| 2.Non-current assets ( $a+b+c$ ) | 1,880,764 | 2,673,334 | 2,834,147 | 2,529,940 | 2,483,431 |
| a.Fixed assets | 40,369 | 85,573 | 112,052 | 88,449 | 63,024 |
| b.Long-term investments | 1,603,403 | 1,877,310 | 2,310,472 | 1,293,943 | 1,504,621 |
| c.Other non-current assets | 236,992 | 710,451 | 411,623 | 1,147,548 | 915,786 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 510,529 | 585,990 | 764,137 | 769,368 | 844,201 |
| 2.Administartive \& operating expenses | 141,665 | 207,995 | 234,108 | 208,593 | 187,760 |
| 3.Operating profit | 368,864 | 377,995 | 530,029 | 560,775 | 656,441 |
| 4.Finance cost | 337,970 | 482,873 | 571,086 | 643,352 | 667,449 |
| 5.Profit/(loss) before taxation | 22,814 | $(79,267)$ | $(45,637)$ | $(450,654)$ | $(386,417)$ |
| 6.Profit/(loss) after taxation | 31,337 | $(39,157)$ | $(6,386)$ | 375,086 | $(199,370)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of shares | 41,917 | 92,218 | 212,102 | 212,102 | 212,102 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 10.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(52,747)$ | 111,248 | $(368,225)$ | 157,909 | 676,242 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 4.85\% | -3.67\% | -0.28\% | 20.07\% | -11.94\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 0.96\% | -2.46\% | -1.20\% | -17.62\% | -17.17\% |
| 3.Return on assets (ROA) (D6/C) | 0.59\% | -0.59\% | -0.06\% | 5.73\% | -2.41\% |
| 4.Return on revenue (ROR) (D6/D1) | 6.14\% | -6.68\% | -0.84\% | 48.75\% | -23.62\% |
| 5.Operating expenses to net income (D2/D6) | 452.07\% | -531.18\% | -3,665.96\% | 55.61\% | -94.18\% |
| 6.Earning per share (D6/E1) | 0.75 | -0.43 | -0.03 | 1.77 | -0.94 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.17 | 1.16 | 1.16 | 1.01 | 0.96 |
| 2.Total liabilities to total assets (B/C) (times) | 0.88 | 0.84 | 0.78 | 0.71 | 0.80 |
| 3.Long term investment to total assets (C2b/C) | 30.26\% | 28.23\% | 23.50\% | 19.76\% | 18.21\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 12.19\% | 16.06\% | 22.83\% | 28.54\% | 20.21\% |
| 2.Break up value per share (A/E1) | 15.40 | 11.58 | 10.58 | 8.81 | 7.87 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | $-1.68$ | $-2.84$ | 57.66 | 0.42 | $-3.39$ |


| Ivest Capital Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | $(223,870)$ | $(257,893)$ | 380,238 | 853,716 | 214,273 |
| 1.Share capital | 100,000 | 100,000 | 746,424 | 2,727,669 | 2,848,669 |
| 2.Reserves | 2,388 | 2,388 | $(347,924)$ | $(2,022,076)$ | $(2,022,076)$ |
| 3.Unappropriated profit/loss | $(326,258)$ | $(360,281)$ | $(18,262)$ | 148,123 | $(612,320)$ |
| 4.Others | 186,928 | 214,154 | 190,476 | 144,871 | 17,189 |
| B.Total liabilities (B1 + B2) | 75,074 | 64,955 | 1,457,526 | 6,848,396 | 4,841,876 |
| 1.Current liabilities | 74,713 | 64,659 | 1,456,235 | 4,779,208 | 3,896,071 |
| 2.Non-current liabilities | 361 | 296 | 1,291 | 2,069,188 | 945,805 |
| C.Total assets (C1+C2) | 38,132 | 21,216 | 2,028,240 | 7,846,983 | 5,073,338 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 27,987 | 15,956 | 1,646,427 | 5,073,978 | 3,686,464 |
| a.Cash and banks balances | 210 | 409 | 59,435 | 248,332 | 483,533 |
| b.Other current assets | 27,777 | 15,547 | 1,586,992 | 4,825,646 | 3,202,931 |
| 2.Non-current assets ( $a+b+c$ ) | 10,145 | 5,260 | 381,813 | 2,773,005 | 1,386,874 |
| a.Fixed assets | 1,250 | 1,109 | 159,020 | 946,976 | 463,409 |
| b.Long-term investments | 8,620 | 4,051 | 189,738 | 175,439 | 128,543 |
| c.Other non-current assets | 275 | 100 | 33,055 | 1,650,590 | 794,922 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 553 | 3,790 | 298,511 | 126,349 | 636,391 |
| 2.Administartive \& operating expenses | 6,584 | 11,398 | 211,663 | $(239,922)$ | 612,798 |
| 3.Operating profit | $(6,031)$ | $(7,608)$ | 86,848 | 366,271 | 23,593 |
| 4.Finance cost | 9,311 | 1,265 | 88,794 | $(60,849)$ | 561,067 |
| 5.Profit/(loss) before taxation | $(51,253)$ | $(34,004)$ | $(4,521)$ | 175,970 | $(717,297)$ |
| 6.Profit/(loss) after taxation | $(51,255)$ | $(34,022)$ | $(19,468)$ | 165,350 | $(761,121)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of shares | 1,000 | 10,000 | 74,642 | 272,767 | 284,867 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 80,994 | $(7,895)$ | $(380,013)$ | 374,906 | 554,605 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) ( $\mathrm{D} 6 / \mathrm{A}$ ) | 22.89\% | 13.19\% | -0.05\% | 19.37\% | -355.21\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 140.11\% | 78.27\% | -0.01\% | 5.74\% | -60.93\% |
| 3.Return on assets (ROA) (D6/C) | -134.41\% | -160.36\% | -0.01\% | 2.11\% | -15.00\% |
| 4.Return on revenue (ROR) (D6/D1) | -9,268.54\% | -897.68\% | -0.07\% | 130.87\% | -119.60\% |
| 5.Operating expenses to net income (D2/D6) | -12.85\% | -33.50\% | -10.87\% | -145.10\% | -80.51\% |
| 6.Earning per share (D6/E1) | -51.26 | $-3.40$ | -0.26 | 0.61 | -2.67 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.37 | 0.25 | 1.13 | 1.06 | 0.95 |
| 2.Total liabilities to total assets (B/C) (times) | 1.97 | 3.06 | 0.72 | 0.87 | 0.95 |
| 3.Long term investment to total assets (C2b/C) | 22.61\% | 19.09\% | 0.09\% | 2.24\% | 2.53\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -587.09\% | -1,215.56\% | 0.19\% | 10.88\% | 4.22\% |
| 2.Break up value per share (A/E1) | -223.87 | -25.79 | 5.09 | 3.13 | 0.75 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -1.58 | 0.23 | 19.52 | 2.27 | -0.73 |


| J.S. Investments Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | 1,725,826 | 2,127,826 | 309,745 | 361,799 |
| 1.Share capital | - | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| 2.Reserves | - | 0 | 109,873 | 109,873 | 109,874 |
| 3.Unappropriated profit/loss | - | 725,826 | 1,017,953 | $(800,128)$ | $(748,075)$ |
| 4.Others | - | $(86,152)$ | $(161,786)$ | 126,738 | 209,831 |
| B.Total liabilities (B1 + B2) | - | 907,538 | 2,335,741 | 1,578,324 | 1,162,980 |
| 1.Current liabilities | - | 135,827 | 1,686,431 | 1,016,540 | 728,049 |
| 2.Non-current liabilities | - | 771,711 | 649,310 | 561,784 | 434,931 |
| C.Total assets (C1+C2) | - | 2,547,212 | 4,301,781 | 2,014,807 | 1,734,610 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | - | 2,084,210 | 3,874,136 | 1,458,752 | 1,245,271 |
| a.Cash and banks balances | - | 80,596 | 20,433 | 4,089 | 5,174 |
| b.Other current assets | - | 2,003,614 | 3,853,703 | 1,454,663 | 1,240,097 |
| 2.Non-current assets ( $a+b+c$ ) | - | 463,002 | 427,645 | 556,055 | 489,339 |
| a.Fixed assets | - | 312,740 | 247,556 | 380,722 | 338,772 |
| b.Long-term investments | - | 0 | 37,500 | 37,500 | 37,500 |
| c.Other non-current assets | - | 150,262 | 142,589 | 137,833 | 113,067 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | - | 978,464 | 966,539 | 175,189 | 415,687 |
| 2.Administartive \& operating expenses | - | 349,737 | 441,246 | 357,291 | 281,945 |
| 3.Operating profit | - | 628,727 | 525,293 | $(182,102)$ | 133,742 |
| 4.Finance cost | - | 99,094 | 111,058 | 291,423 | 127,403 |
| 5.Profit/(loss) before taxation | - | 536,795 | 426,263 | $(1,774,022)$ | 28,177 |
| 6.Profit/(loss) after taxation | - | 520,543 | 403,888 | $(1,721,175)$ | 27,686 |
| E.Other items |  |  |  |  |  |
| 1.No. of shares | - | 10,000 | 10,000 | 10,000 | 10,000 |
| 2.Cash dividend | - | 0.00\% | 25.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | 261,668 | 630,000 | $(1,509,393)$ | 240,613 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | - | 30.16\% | 0.19\% | -555.67\% | 7.65\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | - | 22.26\% | 0.16\% | -177.71\% | 2.80\% |
| 3.Return on assets (ROA) (D6/C) | - | 20.44\% | 0.09\% | -85.43\% | 1.60\% |
| 4.Return on revenue (ROR) (D6/D1) | - | 53.20\% | 0.42\% | -982.47\% | 6.66\% |
| 5.Operating expenses to net income (D2/D6) | - | 67.19\% | 1.09\% | -20.76\% | 1,018.37\% |
| 6. Earning per share (D6/E1) | - | 52.05 | 40.39 | -172.12 | 2.77 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | - | 15.34 | 2.30 | 1.44 | 1.71 |
| 2.Total liabilities to total assets (B/C) (times) | - | 0.36 | 0.54 | 0.78 | 0.67 |
| 3.Long term investment to total assets (C2b/C) | - | 0.00\% | 0.01\% | 1.86\% | 2.16\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 67.75\% | 0.50\% | 15.37\% | 20.86\% |
| 2.Break up value per share (A/E1) | - | 172.58 | 212.78 | 30.97 | 36.18 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | - | 0.50 | 1.56 | 0.88 | 8.69 |


| Security Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 650,564 | 654,086 | 680,706 | 488,012 | 511,929 |
| 1.Share capital | 428,613 | 428,613 | 514,336 | 514,336 | 514,336 |
| 2.Reserves | 116,477 | 134,326 | 139,650 | 139,650 | 141,611 |
| 3.Unappropriated profit/loss | 105,474 | 91,147 | 26,720 | $(165,974)$ | $(144,018)$ |
| 4.Others | $(41,743)$ | $(61,447)$ | $(376,279)$ | $(37,333)$ | $(45,313)$ |
| B.Total liabilities (B1 + B2) | 1,726,663 | 2,209,426 | 627,119 | 508,819 | 296,883 |
| 1.Current liabilities | 1,722,338 | 2,204,250 | 620,833 | 500,880 | 296,883 |
| 2.Non-current liabilities | 4,325 | 5,176 | 6,286 | 7,939 | 0 |
| C.Total assets (C1+C2) | 2,335,484 | 2,802,065 | 931,546 | 959,498 | 763,499 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 2,135,405 | 2,596,093 | 699,235 | 738,195 | 632,472 |
| a.Cash and banks balances | 389,399 | 102,460 | 26,255 | 28,117 | 7,664 |
| b.Other current assets | 1,746,006 | 2,493,633 | 672,980 | 710,078 | 624,808 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 200,079 | 205,972 | 232,311 | 221,303 | 131,027 |
| a.Fixed assets | 1,839 | 5,747 | 4,919 | 3,630 | 1,813 |
| b.Long-term investments | 151,379 | 151,299 | 151,220 | 151,141 | 51,062 |
| c.Other non-current assets | 46,861 | 48,926 | 76,172 | 66,532 | 78,152 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 233,241 | 315,726 | 192,045 | 64,289 | 88,186 |
| 2.Administartive \& operating expenses | 24,903 | 33,376 | 31,435 | 27,399 | 33,842 |
| 3.Operating profit | 208,338 | 282,350 | 160,610 | 36,890 | 54,344 |
| 4.Finance cost | 0 | 0 | 0 | 0 | 45,637 |
| 5.Profit/(loss) before taxation | 105,050 | 97,778 | 26,828 | $(202,728)$ | 8,708 |
| 6.Profit/(loss) after taxation | 86,203 | 89,244 | 26,619 | $(192,693)$ | 8,708 |
| E.Other items |  |  |  |  |  |
| 1.No. of shares | 42,861 | 42,861 | 51,434 | 51,434 | 51,434 |
| 2.Cash dividend | 20.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 20.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 104,034 | $(156,345)$ | $(27,543)$ | $(31,171)$ | $(168,174)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 13.25\% | 13.64\% | 0.04\% | -39.49\% | 1.70\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 17.13\% | 16.36\% | 0.09\% | -44.20\% | 1.87\% |
| 3.Return on assets (ROA) (D6/C) | 3.69\% | 3.19\% | 0.03\% | -20.08\% | 1.14\% |
| 4.Return on revenue (ROR) (D6/D1) | 36.96\% | 28.27\% | 0.14\% | -299.73\% | 9.87\% |
| 5.Operating expenses to net income (D2/D6) | 28.89\% | 37.40\% | 1.18\% | -14.22\% | 388.63\% |
| 6.Earning per share (D6/E1) | 2.01 | 2.08 | 0.52 | $-3.75$ | 0.17 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.24 | 1.18 | 1.13 | 1.47 | 2.13 |
| 2.Total liabilities to total assets (B/C) (times) | 0.74 | 0.79 | 0.67 | 0.53 | 0.39 |
| 3.Long term investment to total assets (C2b/C) | 6.48\% | 5.40\% | 0.16\% | 15.75\% | 6.69\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 27.86\% | 23.34\% | 0.73\% | 50.86\% | 67.05\% |
| 2.Break up value per share (A/E1) | 15.18 | 15.26 | 13.24 | 9.49 | 9.95 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.21 | -1.75 | $-1.04$ | 0.16 | -19.31 |


| rust Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 974,115 | 1,016,064 | 1,095,609 | 380,731 | $(24,562)$ |
| 1.Share capital | 407,324 | 468,423 | 585,529 | 585,529 | 892,029 |
| 2.Reserves | 287,907 | 308,517 | 267,758 | 267,759 | 267,758 |
| 3.Unappropriated profit/loss | 278,884 | 239,124 | 242,322 | $(472,557)$ | $(1,184,349)$ |
| 4.Others | 4,318 | 6,594 | $(270,341)$ | $(220,625)$ | 72,656 |
| B.Total liabilities (B1 + B2) | 5,183,147 | 5,421,020 | 7,106,813 | 6,315,225 | 5,858,092 |
| 1.Current liabilities | 3,231,838 | 2,784,226 | 4,776,224 | 4,243,904 | 4,047,642 |
| 2.Non-current liabilities | 1,951,309 | 2,636,794 | 2,330,589 | 2,071,321 | 1,810,450 |
| C.Total assets (C1+C2) | 6,161,580 | 6,443,678 | 7,932,081 | 6,475,331 | 5,906,186 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 3,283,136 | 3,201,624 | 3,510,993 | 4,277,208 | 3,803,392 |
| a.Cash and banks balances | 149,086 | 200,947 | 93,289 | 158,792 | 143,195 |
| b.Other current assets | 3,134,050 | 3,000,677 | 3,417,704 | 4,118,416 | 3,660,197 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 2,878,444 | 3,242,054 | 4,421,088 | 2,198,123 | 2,102,794 |
| a.Fixed assets | 45,244 | 108,061 | 157,284 | 110,710 | 331,607 |
| b.Long-term investments | 2,763,596 | 3,018,135 | 3,420,843 | 162,976 | 59,662 |
| c.Other non-current assets | 69,604 | 115,858 | 842,961 | 1,924,437 | 1,711,525 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 732,754 | 732,403 | 949,051 | 694,857 | 451,182 |
| 2.Administartive \& operating expenses | 98,399 | 165,415 | 193,656 | 173,142 | 183,700 |
| 3.Operating profit | 634,355 | 566,988 | 755,395 | 521,715 | 267,482 |
| 4.Finance cost | 404,423 | 428,762 | 538,473 | 875,119 | 685,568 |
| 5.Profit/(loss) before taxation | 221,333 | 115,547 | 66,124 | $(976,389)$ | $(904,575)$ |
| 6.Profit/(loss) after taxation | 202,096 | 103,047 | 149,783 | $(715,226)$ | $(701,808)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of shares | 40,732 | 46,842 | 58,553 | 58,553 | 89,203 |
| 2.Cash dividend | 15.00\% | 15.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 15.00\% | 25.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(1,090,832)$ | 943,352 | $(1,211,474)$ | 660,426 | 312,103 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 20.75\% | 10.14\% | 13.67\% | -187.86\% | 2,857.29\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 7.55\% | 3.16\% | 2.10\% | -43.76\% | -48.67\% |
| 3.Return on assets (ROA) (D6/C) | 3.28\% | 1.60\% | 1.89\% | -11.05\% | -11.88\% |
| 4.Return on revenue (ROR) (D6/D1) | 27.58\% | 14.07\% | 15.78\% | -102.93\% | -155.55\% |
| 5.Operating expenses to net income (D2/D6) | 48.69\% | 160.52\% | 129.29\% | -24.21\% | -26.18\% |
| 6.Earning per share (D6/E1) | 4.96 | 2.20 | 2.56 | -12.22 | -7.87 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.02 | 1.15 | 0.74 | 1.01 | 0.94 |
| 2.Total liabilities to total assets (B/C) (times) | 0.84 | 0.84 | 0.90 | 0.98 | 0.99 |
| 3.Long term investment to total assets (C2b/C) | 44.85\% | 46.84\% | 43.13\% | 2.52\% | 1.01\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 15.81\% | 15.77\% | 13.81\% | 5.88\% | -0.42\% |
| 2.Break up value per share (A/E1) | 23.92 | 21.69 | 18.71 | 6.50 | -0.28 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | $-5.40$ | 9.15 | -8.09 | -0.92 | -0.44 |

## Mutual Funds (Close Ended)

## Performance at a Glance

Performance of Mutual Funds (close ended) has been encouraging during FY10 as its balance sheet size slightly expanded by 0.6 percent. Total assets increased from Rs 30.9 billion in FY09 to Rs 31.2 billion in FY10. Net income was Rs. 4.2 billion in FY10 as compared to loss of Rs. 14.0 billion for FY09.

## Analysis of Balance Sheet Components

Certificate holders' equity of mutual funds witnessed a decrease of Rs 0.7 billion or 2.7 percent in FY10 over FY09. Total assets increased from Rs 30.9 billion in FY09 to Rs 31.2 billion in FY10 showing an increase of 0.6 percent over FY09. Analysis revealed that around 85.9 percent of total assets were in form of investments as compared to 83.9 percent in FY09.

 FY10.

## Analysis of Profitability

On income side, gross revenue went into the positive region in FY10 as compared to FY09. Major Portion of income has been generated through gain on sales of investment, capital gains and from dividend income. Net loss on sale of investment which plunged to Rs 4.5 billion in FY09 turned into Net gain of Rs 925 million. During FY10, 62.2 percent of
 total expenses constituted remuneration to management/ investment adviser while in FY09 it was around 42.9 percent. Return on assets (ROA) substantially increased in FY10 to 13.38 percent in contrast to loss in the previous year.

| Mutual Fund Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 38,100,710 | 58,234,623 | 44,087,199 | 26,147,432 | 25,454,453 |
| 1.Certificate holders equity | 24,499,145 | 34,686,190 | 31,455,897 | 30,670,643 | 27,918,186 |
| 2.Reserves | 2,931,510 | 4,796,900 | 3,853,662 | 1,470,976 | 2,010,049 |
| 3.Unappropriated profit/loss | 10,670,055 | 18,751,533 | 8,777,640 | $(5,994,187)$ | $(4,473,782)$ |
| 4.Others | 4,776,429 | 5,085,455 | 5,162,631 | 4,310,912 | 4,676,789 |
| B.Total liabilities (B1 + B2) | 3,404,224 | 5,045,161 | 607,003 | 510,262 | 1,038,086 |
| 1.Payable to investment advisor | 950,020 | 1,262,039 | 148,037 | 109,447 | 1,302,972 |
| 2.Others | 2,454,204 | 3,783,122 | 458,966 | 400,815 | $(264,886)$ |
| C.Total assets (C1 to C3) | 46,281,363 | 68,365,239 | 49,856,833 | 30,968,606 | 31,169,328 |
| 1.Cash \& bank balances | 4,207,838 | 15,620,627 | 5,340,247 | 3,898,511 | 2,680,698 |
| 2.Investments | 36,658,407 | 47,921,836 | 43,359,823 | 25,980,030 | 26,793,633 |
| 3.Others | 5,415,118 | 4,822,776 | 1,156,763 | 1,090,065 | 1,694,997 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 11,939,793 | 14,765,320 | 1,518,537 | (12,401,221) | 5,239,674 |
| a.Markup/interest income | 735,023 | 1,053,983 | 781,834 | 833,365 | 1,994,306 |
| b. Dividend income | 1,572,922 | 2,090,663 | 1,758,182 | 1,566,546 | 1,179,837 |
| c. Income from future transactions | 3,493 | 18,887 | $(15,000)$ | 3,566 | 0 |
| d. Net gain on sale of investments | 10,018,902 | 6,164,020 | 2,066,257 | $(4,529,115)$ | 925,541 |
| e.Net unrealized gain/(loss) on investment | $(2,466,414)$ | 4,811,814 | $(3,376,571)$ | $(5,888,409)$ | $(1,360,940)$ |
| f.Capital gain | 1,976,666 | 549,702 | 267,513 | $(4,045,573)$ | 2,469,834 |
| g.Other income | 99,201 | 76,251 | 36,322 | $(341,601)$ | 31,096 |
| E.Total expense (E1 to E5) | 1,420,136 | 1,672,104 | 1,449,582 | 1,593,046 | 1,067,907 |
| 1.Remuneration to management co-advisor | 936,294 | 1,201,308 | 1,141,061 | 684,830 | 664,460 |
| 2.Remuneration to trustees/custodians | 37,596 | 49,582 | 45,480 | 33,104 | 31,577 |
| 3.Brokerage-commission/fee | 62,569 | 66,837 | 36,584 | 11,325 | 16,427 |
| 4.Administrative and general expenses | 327,768 | 293,098 | 201,774 | 847,159 | 336,380 |
| 5.Other | 55,909 | 61,279 | 24,683 | 16,628 | 19,063 |
| F.Net income for the year (D1-E) | 10,519,657 | 13,093,216 | 68,955 | $(13,994,267)$ | 4,171,767 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 2,511,368 | 3,530,072 | 3,205,297 | 3,143,114 | 2,867,868 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 377,468 | 14,414,193 | $(2,120,718)$ | $(632,206)$ | 1,321,602 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 80.67\% | 78.70\% | -67.27\% | 119.35\% | 39.42\% |
| 2.Trading income (D1c/D1) | 0.03\% | 0.13\% | -0.99\% | -0.03\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 88.11\% | 88.68\% | 4.54\% | 112.85\% | 79.62\% |
| 4.Return on assets (ROA) (F/C) | 22.73\% | 19.15\% | 0.14\% | -45.19\% | 13.38\% |
| 5.Management expense (E1/E) | 65.93\% | 71.84\% | 78.72\% | 42.99\% | 62.22\% |
| 6. Net assets value per share (A1/G1) | 9.76 | 9.83 | 9.81 | 9.76 | 9.73 |
| 7.Earning per share (F/G1) | 4.19 | 3.71 | 0.02 | -4.45 | 1.45 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 9.09\% | 22.85\% | 10.71\% | 12.59\% | 8.60\% |
| 2.Total liabilities to total assets (B/C) | 7.36\% | 7.38\% | 1.22\% | 1.65\% | 3.33\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 52.94\% | 50.74\% | 63.09\% | 99.04\% | 89.57\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.04 | 1.10 | -30.76 | 0.05 | 0.32 |


| Al-Meezan Mutual Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,028,970 | 2,218,592 | 1,906,416 | 1,174,174 | 1,403,921 |
| 1.Certificate holders equity | 1,196,000 | 1,196,000 | 1,375,400 | 1,375,400 | 1,375,400 |
| 2.Reserves | 43,064 | 44,729 | 43,091 | 23,571 | 34,744 |
| 3.Unappropriated profit/loss | 789,906 | 977,863 | 487,925 | $(224,797)$ | $(6,223)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 43,313 | 57,915 | 9,279 | 10,924 | 425,272 |
| 1.Payable to investment advisor | 39,928 | 38,590 | 3,221 | 1,029 | 2,324 |
| 2.Others | 3,385 | 19,325 | 6,058 | 9,895 | 422,948 |
| C.Total assets (C1 to C3) | 2,072,283 | 2,276,507 | 1,915,695 | 1,185,098 | 1,829,193 |
| 1.Cash \& bank balances | 29,382 | 590,523 | 63,366 | 35,681 | 131,182 |
| 2.Investments | 1,751,781 | 1,607,032 | 1,823,099 | 1,122,298 | 1,274,965 |
| 3.Others | 291,120 | 78,952 | 29,230 | 27,119 | 423,046 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 497,046 | 594,674 | 38,615 | $(543,568)$ | 397,393 |
| a.Markup/interest income | 12,665 | 21,848 | 23,993 | 5,514 | 9,115 |
| b.Dividend income | 89,219 | 79,505 | 84,386 | 75,148 | 100,701 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 465,534 | 176,243 | 141,851 | $(291,658)$ | 185,603 |
| e.Net unrealized gain/(loss) on investment | $(85,881)$ | 314,974 | $(194,197)$ | $(332,572)$ | 101,974 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 15,509 | 2,104 | $(17,418)$ | 0 | 0 |
| E.Total expense (E1 to E5) | 56,843 | 47,917 | 50,153 | 31,614 | 41,279 |
| 1.Remuneration to management co-advisor | 39,928 | 38,590 | 41,339 | 24,446 | 28,812 |
| 2.Remuneration to trustees/custodians | 2,070 | 1,308 | 1,076 | 641 | 788 |
| 3.Brokerage-commission/fee | 11,499 | 5,013 | 3,599 | 1,240 | 1,399 |
| 4.Administrative and general expenses | 0 | 0 | 4,139 | 5,287 | 10,280 |
| 5.Other | 3,346 | 3,006 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | 440,203 | 546,757 | $(11,538)$ | $(575,182)$ | 356,114 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 119,600 | 119,600 | 137,540 | 137,540 | 137,540 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 18.50\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(363,127)$ | 919,597 | $(228,946)$ | 108,214 | 232,225 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 79.50\% | 82.96\% | -180.67\% | 114.84\% | 72.37\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 88.56\% | 91.94\% | -29.88\% | 105.82\% | 89.61\% |
| 4.Return on assets (ROA) (F/C) | 21.24\% | 24.02\% | -0.60\% | -48.53\% | 19.47\% |
| 5.Management expense (E1/E) | 70.24\% | 80.54\% | 82.43\% | 77.33\% | 69.80\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 3.68 | 4.57 | -0.08 | -4.18 | 2.59 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 1.42\% | 25.94\% | 3.31\% | 3.01\% | 7.17\% |
| 2.Total liabilities to total assets (B/C) | 2.09\% | 2.54\% | 0.48\% | 0.92\% | 23.25\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 57.71\% | 52.54\% | 71.80\% | 116.06\% | 75.19\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.82 | 1.68 | 19.84 | -0.19 | 0.65 |


| Asian Stocks Fund Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 543,268 | 919,323 | 795,973 | 488,553 | 634,569 |
| 1.Certificate holders equity | 900,000 | 900,000 | 900,000 | 900,000 | 900,000 |
| 2.Reserves | $(196,714)$ | 105,902 | 17,795 | $(62,351)$ | 0 |
| 3.Unappropriated profit/loss | $(160,018)$ | $(86,579)$ | $(121,822)$ | $(349,096)$ | $(265,431)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 14,523 | 49,171 | 14,883 | 2,027 | 5,160 |
| 1.Payable to investment advisor | 12,176 | 14,436 | 1,493 | 838 | 1,050 |
| 2.Others | 2,347 | 34,735 | 13,390 | 1,189 | 4,110 |
| C.Total assets (C1 to C3) | 557,791 | 968,494 | 810,856 | 490,580 | 639,729 |
| 1.Cash \& bank balances | 10,278 | 215,653 | 26,068 | 2,805 | 97,700 |
| 2.Investments | 545,421 | 740,876 | 748,744 | 485,037 | 536,162 |
| 3.Others | 2,092 | 11,965 | 36,044 | 2,738 | 5,867 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | $(82,691)$ | 96,251 | 35,503 | $(138,533)$ | 101,444 |
| a.Markup/interest income | 0 | 0 | 0 | 0 | 0 |
| b. Dividend income | 11,198 | 10,806 | 25,558 | 22,062 | 15,503 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(95,469)$ | 72,325 | $(2,050)$ | $(162,473)$ | 116,881 |
| e.Net unrealized gain/(loss) on investment | 0 | 0 | 0 | 0 | $(42,429)$ |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 1,580 | 13,120 | 11,995 | 1,878 | 11,489 |
| E.Total expense (E1 to E5) | 18,217 | 22,961 | 25,732 | 77,166 | 20,354 |
| 1.Remuneration to management co-advisor | 15,107 | 14,436 | 17,799 | 10,744 | 13,101 |
| 2.Remuneration to trustees/custodians | 0 | 0 | 0 | 699 | 656 |
| 3.Brokerage-commission /fee | 0 | 0 | 0 | 0 | 0 |
| 4.Administrative and general expenses | 3,110 | 2,982 | 4,616 | 65,490 | 6,580 |
| 5.Other | 0 | 5,543 | 3,317 | 233 | 17 |
| F.Net income for the year (D1-E) | $(100,908)$ | 73,290 | 9,771 | $(215,699)$ | 81,090 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 8.20\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 87,600 | 205,375 | $(186,085)$ | $(24,263)$ | 94,895 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 113.54\% | 88.77\% | 28.01\% | 115.93\% | 84.72\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 122.03\% | 76.14\% | 27.52\% | 155.70\% | 79.94\% |
| 4.Return on assets (ROA) (F/C) | -18.09\% | 7.57\% | 1.21\% | -43.97\% | 12.68\% |
| 5.Management expense (E1/E) | 82.93\% | 62.87\% | 69.17\% | 13.92\% | 64.37\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -1.12 | 0.81 | 0.11 | -2.40 | 0.90 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 1.84\% | 22.27\% | 3.21\% | 0.57\% | 15.27\% |
| 2.Total liabilities to total assets (B/C) | 2.60\% | 5.08\% | 1.84\% | 0.41\% | 0.81\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 161.35\% | 92.93\% | 110.99\% | 183.46\% | 140.68\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.87 | 2.80 | -19.04 | 0.11 | 1.17 |



| First Capital Mutual Fund Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 176,043 | 380,281 | 337,605 | 203,306 | 231,229 |
| 1.Certificate holders equity | 150,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 162 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | 25,881 | 80,281 | 37,605 | $(96,694)$ | $(68,771)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 5,388 | 39,790 | 10,964 | 6,952 | 13,857 |
| 1.Payable to investment advisor | 3,475 | 6,773 | 7,436 | 4,144 | 4,879 |
| 2.Others | 1,913 | 33,017 | 3,528 | 2,808 | 8,978 |
| C.Total assets (C1 to C3) | 181,431 | 420,071 | 348,569 | 210,258 | 245,086 |
| 1.Cash \& bank balances | 6,574 | 50,813 | 8,752 | 7,954 | 70,443 |
| 2.Investments | 173,923 | 352,440 | 336,537 | 195,890 | 172,919 |
| 3.Others | 934 | 16,818 | 3,280 | 6,414 | 1,724 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 56,068 | 125,582 | $(30,743)$ | $(126,751)$ | 42,193 |
| a.Markup/interest income | 0 | 0 | 0 | 1,365 | 3,981 |
| b. Dividend income | 6,556 | 10,738 | 13,650 | 13,090 | 10,125 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 35,997 | 52,949 | 23,516 | $(98,205)$ | 37,839 |
| e.Net unrealized gain/(loss) on investment | 13,476 | 58,493 | $(71,012)$ | $(43,001)$ | $(9,752)$ |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 39 | 3,402 | 3,103 | 0 | 0 |
| E.Total expense (E1 to E5) | 7,799 | 11,183 | 10,847 | 7,070 | 13,257 |
| 1.Remuneration to management co-advisor | 3,475 | 6,773 | 7,436 | 4,144 | 4,879 |
| 2.Remuneration to trustees/custodians | 135 | 213 | 406 | 364 | 1,444 |
| 3.Brokerage-commission /fee | 0 | 0 | 0 | 0 | 0 |
| 4.Administrative and general expenses | 0 | 0 | 0 | 2,562 | 6,934 |
| 5.Other | 4,189 | 4,197 | 3,005 | 0 | 0 |
| F.Net income for the year (D1-E) | 48,269 | 114,399 | $(41,590)$ | $(133,821)$ | 28,936 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 15,000 | 30,000 | 35,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(4,551)$ | $(75,993)$ | $(12,043)$ | $(797,303)$ | 62,488 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 88.31\% | 91.45\% | 144.40\% | 111.40\% | 66.57\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 86.09\% | 91.10\% | 135.28\% | 105.58\% | 68.58\% |
| 4.Return on assets (ROA) (F/C) | 26.60\% | 27.23\% | -11.93\% | -63.65\% | 11.81\% |
| 5.Management expense (E1/E) | 44.56\% | 60.57\% | 68.55\% | 58.61\% | 36.80\% |
| 6.Net assets value per share (A1/G1) | 10.00 | 10.00 | 8.57 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 3.22 | 3.81 | -1.19 | -4.46 | 0.96 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 3.62\% | 12.10\% | 2.51\% | 3.78\% | 28.74\% |
| 2.Total liabilities to total assets (B/C) | 2.97\% | 9.47\% | 3.15\% | 3.31\% | 5.65\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 82.68\% | 71.42\% | 86.07\% | 142.68\% | 122.41\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.09 | -0.66 | 0.29 | 5.96 | 2.16 |



| Golden Arrow Selected Stocks Fund L |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 965,947 | 1,308,525 | 1,237,941 | 831,434 | 968,463 |
| 1.Certificate holders equity | 614,539 | 614,539 | 675,993 | 760,492 | 760,492 |
| 2.Reserves | 47,496 | 35,093 | 21,499 | 9,751 | 6,175 |
| 3.Unappropriated profit/loss | 303,912 | 658,893 | 540,449 | 61,191 | 201,796 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 46,021 | 41,876 | 34,883 | 13,663 | 13,611 |
| 1.Payable to investment advisor | 16,028 | 20,913 | 2,086 | 1,575 | 2,095 |
| 2.Others | 29,993 | 20,963 | 32,797 | 12,088 | 11,516 |
| C.Total assets (C1 to C3) | 1,011,968 | 1,350,401 | 1,272,824 | 845,097 | 982,074 |
| 1.Cash \& bank balances | 41,627 | 92,707 | 56,208 | 280,115 | 9,898 |
| 2.Investments | 956,672 | 1,237,709 | 1,203,832 | 545,849 | 968,766 |
| 3.Others | 13,669 | 19,985 | 12,784 | 19,133 | 3,410 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 288,702 | 447,571 | 70,037 | $(374,128)$ | 179,751 |
| a.Markup/interest income | 11,083 | 15,484 | 14,242 | 29,419 | 25,792 |
| b. Dividend income | 34,327 | 39,227 | 48,723 | 39,639 | 43,545 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(79,047)$ | 168,326 | 112,428 | $(238,469)$ | $(64,499)$ |
| f.Capital gain | 322,239 | 224,464 | $(105,356)$ | $(207,810)$ | 174,913 |
| g.Other income | 100 | 70 | 0 | 3,093 | 0 |
| E.Total expense (E1 to E5) | 24,067 | 31,136 | 34,846 | 20,631 | 39,146 |
| 1.Remuneration to management co-advisor | 16,028 | 20,913 | 25,768 | 16,560 | 20,095 |
| 2.Remuneration to trustees/custodians | 0 | 0 | 812 | 465 | 705 |
| 3.Brokerage-commission /fee | 4,524 | 7,586 | 6,206 | 1,753 | 5,491 |
| 4.Administrative and general expenses | 3,332 | 2,101 | 2,060 | 1,853 | 12,855 |
| 5.Other | 183 | 536 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | 264,635 | 416,435 | 35,191 | $(394,759)$ | 140,605 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 122,908 | 122,908 | 122,907 | 152,098 | 152,098 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(86,495)$ | 111,243 | 54,851 | 234,138 | $(280,172)$ |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 84.27\% | 87.78\% | 10.10\% | 118.46\% | 61.43\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 91.66\% | 93.04\% | 50.25\% | 105.51\% | 78.22\% |
| 4.Return on assets (ROA) (F/C) | 26.15\% | 30.84\% | 2.76\% | -46.71\% | 14.32\% |
| 5.Management expense (E1/E) | 66.60\% | 67.17\% | 73.95\% | 80.27\% | 51.33\% |
| 6.Net assets value per share (A1/G1) | 5.00 | 5.00 | 5.50 | 5.00 | 5.00 |
| 7.Earning per share (F/G1) | 2.15 | 3.39 | 0.29 | $-2.60$ | 0.92 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 4.11\% | 6.87\% | 4.42\% | 33.15\% | 1.01\% |
| 2.Total liabilities to total assets (B/C) | 4.55\% | 3.10\% | 2.74\% | 1.62\% | 1.39\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 60.73\% | 45.51\% | 53.11\% | 89.99\% | 77.44\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.33 | 0.27 | 1.56 | -0.59 | -1.99 |


| JS Growth Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 5,540,272 | 5,911,986 | 5,174,398 | 2,892,841 | 2,737,051 |
| 1.Certificate holders equity | 3,180,044 | 3,180,045 | 3,180,044 | 3,180,044 | 3,156,955 |
| 2.Reserves | 506,438 | 506,438 | 506,438 | 506,438 | 506,438 |
| 3.Unappropriated profit/loss | 1,853,790 | 2,225,503 | 1,487,916 | $(793,641)$ | $(926,342)$ |
| 4.Others | 0 | 0 | 87,827 | (469) | 158,525 |
| B.Total liabilities (B1 + B2) | 1,085,395 | 885,475 | 118,896 | 62,417 | 62,544 |
| 1.Payable to investment advisor | 72,056 | 118,292 | 9,510 | 5,304 | 968 |
| 2.Others | 1,013,339 | 767,183 | 109,386 | 57,113 | 61,576 |
| C.Total assets (C1 to C3) | 6,625,667 | 6,797,461 | 5,381,121 | 2,954,789 | 2,958,120 |
| 1.Cash \& bank balances | 1,111,298 | 1,811,357 | 336,439 | 704,134 | 738,045 |
| 2.Investments | 5,344,974 | 4,810,140 | 5,006,067 | 2,224,507 | 2,188,255 |
| 3.Others | 169,395 | 175,964 | 38,615 | 26,148 | 31,820 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 1,449,439 | 1,563,264 | $(269,699)$ | $(1,603,098)$ | 171,614 |
| a.Markup/interest income | 182,796 | 100,638 | 50,525 | 78,858 | 71,973 |
| b. Dividend income | 178,536 | 224,552 | 195,864 | 155,186 | 117,566 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 1,592,010 | 653,264 | $(18,642)$ | $(840,680)$ | 134,223 |
| e.Net unrealized gain/(loss) on investment | $(503,984)$ | 581,637 | $(497,446)$ | $(996,879)$ | $(153,887)$ |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 81 | 3,173 | 0 | 417 | 1,739 |
| E.Total expense (E1 to E5) | 171,115 | 150,085 | 149,884 | 678,459 | 148,063 |
| 1.Remuneration to management co-advisor | 128,665 | 116,605 | 116,534 | 62,198 | 66,425 |
| 2.Remuneration to trustees/custodians | 6,103 | 4,261 | 4,259 | 2,722 | 2,849 |
| 3.Brokerage-commission /fee | 14,387 | 17,589 | 5,827 | 2,954 | 3,155 |
| 4.Administrative and general expenses | 7,576 | 6,504 | 18,160 | 608,230 | 73,243 |
| 5.Other | 14,384 | 5,126 | 5,104 | 2,355 | 2,391 |
| F.Net income for the year (D1-E) | 1,278,324 | 1,413,179 | $(419,583)$ | $(2,281,557)$ | 23,551 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 318,004 | 318,004 | 318,004 | 318,004 | 315,696 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 5.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 459,528 | 2,129,131 | $(646,759)$ | 413,864 | 205,891 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 75.07\% | 79.20\% | 191.36\% | 114.60\% | -10.44\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 88.19\% | 90.40\% | 155.57\% | 142.32\% | 13.72\% |
| 4.Return on assets (ROA) (F/C) | 19.29\% | 20.79\% | -7.80\% | -77.22\% | 0.80\% |
| 5.Management expense (E1/E) | 75.19\% | 77.69\% | 77.75\% | 9.17\% | 44.86\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 4.02 | 4.44 | -1.32 | $-7.17$ | 0.07 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 16.77\% | 26.65\% | 6.25\% | 23.83\% | 24.95\% |
| 2.Total liabilities to total assets (B/C) | 16.38\% | 13.03\% | 2.21\% | 2.11\% | 2.11\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 48.00\% | 46.78\% | 59.10\% | 107.62\% | 106.72\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.36 | 1.51 | 1.54 | -0.18 | 8.74 |


| JS Large Capital Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 3,402,868 | 3,926,029 | 3,919,587 | 2,056,309 | 2,152,385 |
| 1.Certificate holders equity | 3,295,499 | 3,295,499 | 3,295,499 | 3,295,499 | 3,295,499 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | 107,369 | 630,530 | 624,088 | $(1,239,190)$ | $(1,143,114)$ |
| 4.Others | 72 | 69 | 0 | 1,255 | 532 |
| B.Total liabilities (B1 + B2) | 130,390 | 478,371 | 31,206 | 18,247 | 29,501 |
| 1.Payable to investment advisor | 98,726 | 84,764 | 12,313 | 3,309 | 479,899 |
| 2.Others | 31,664 | 393,607 | 18,893 | 14,938 | $(450,398)$ |
| C.Total assets (C1 to C3) | 3,533,330 | 4,404,469 | 3,950,793 | 2,075,811 | 2,182,418 |
| 1.Cash \& bank balances | 107,243 | 1,479,687 | 255,754 | 424,356 | 47,066 |
| 2.Investments | 3,317,656 | 2,865,886 | 3,666,168 | 1,640,053 | 2,020,221 |
| 3.Others | 108,431 | 58,896 | 28,871 | 11,402 | 115,131 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 1,285,674 | 1,285,919 | 429,887 | $(1,803,182)$ | 207,888 |
| a.Markup/interest income | 112,430 | 58,417 | 54,692 | 68,921 | 74,431 |
| b. Dividend income | 87,760 | 106,376 | 108,497 | 87,776 | 88,637 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 1,085,484 | 1,121,126 | 266,698 | $(1,960,432)$ | 42,972 |
| e.Net unrealized gain/(loss) on investment | 0 | 0 | 0 | 0 | 0 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 0 | 0 | 0 | 553 | 1,848 |
| E.Total expense (E1 to E5) | 119,763 | 103,658 | 106,780 | 60,096 | 111,812 |
| 1.Remuneration to management co-advisor | 80,726 | 72,763 | 80,633 | 46,490 | 47,561 |
| 2.Remuneration to trustees/custodians | 3,278 | 3,039 | 3,278 | 2,253 | 2,283 |
| 3.Brokerage-commission/fee | 0 | 0 | 0 | 0 | 0 |
| 4.Administrative and general expenses | 35,207 | 27,594 | 22,717 | 11,353 | 61,968 |
| 5.Other | 552 | 262 | 152 | 0 | 0 |
| F.Net income for the year (D1-E) | 1,165,911 | 1,182,261 | 323,107 | $(1,863,278)$ | 96,076 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 329,550 | 329,550 | 329,550 | 329,550 | 329,550 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 139,516 | 1,713,978 | $(577,930)$ | 170,521 | $(374,787)$ |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 84.43\% | 87.18\% | 62.04\% | 108.69\% | 21.56\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 90.68\% | 91.94\% | 75.16\% | 103.33\% | 46.22\% |
| 4.Return on assets (ROA) (F/C) | 33.00\% | 26.84\% | 8.18\% | -89.76\% | 4.40\% |
| 5.Management expense (E1/E) | 67.40\% | 70.20\% | 75.51\% | 77.36\% | 42.54\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 3.54 | 3.59 | 0.98 | $-5.65$ | 0.29 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 3.04\% | 33.60\% | 6.47\% | 20.44\% | 2.16\% |
| 2.Total liabilities to total assets (B/C) | 3.69\% | 10.86\% | 0.79\% | 0.88\% | 1.35\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 93.27\% | 74.82\% | 83.41\% | 158.76\% | 151.00\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.12 | 1.45 | -1.79 | -0.09 | $-3.90$ |


| JS Value Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,788,998 | 2,151,044 | 2,654,320 | 1,238,901 | 1,004,473 |
| 1.Certificate holders equity | 1,185,750 | 1,185,750 | 1,185,750 | 1,185,750 | 1,185,750 |
| 2.Reserves | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| 3.Unappropriated profit/loss | 593,248 | 955,294 | 1,458,570 | 43,151 | $(191,277)$ |
| 4.Others | 334 | 1,469 | 347 | $(1,571)$ | 0 |
| B.Total liabilities (B1 + B2) | 50,846 | 226,432 | 23,106 | 17,763 | 16,885 |
| 1.Payable to investment advisor | 37,481 | 38,012 | 4,152 | 1,985 | 102 |
| 2.Others | 13,365 | 188,420 | 18,954 | 15,778 | 16,783 |
| C.Total assets (C1 to C3) | 1,840,178 | 2,378,945 | 2,677,773 | 1,255,093 | 1,021,358 |
| 1.Cash \& bank balances | 217,140 | 885,244 | 758,217 | 288,313 | 79,565 |
| 2.Investments | 1,605,224 | 1,469,071 | 1,908,853 | 959,730 | 934,113 |
| 3.Others | 17,814 | 24,630 | 10,703 | 7,050 | 7,680 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 578,185 | 709,634 | 922,276 | $(1,255,689)$ | $(54,766)$ |
| a.Markup/interest income | 60,423 | 67,195 | 81,403 | 54,303 | 25,588 |
| b.Dividend income | 33,954 | 41,921 | 28,134 | 43,563 | 46,188 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 344,435 | 142,974 | 538,761 | $(673,017)$ | 115,167 |
| e.Net unrealized gain/(loss) on investment | 139,373 | 457,544 | 273,978 | $(680,538)$ | $(241,709)$ |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 0 | 0 | 0 | 0 | 0 |
| E.Total expense (E1 to E5) | 51,151 | 53,748 | 64,271 | 41,154 | 61,087 |
| 1.Remuneration to management co-advisor | 37,481 | 38,012 | 50,943 | 31,125 | 24,801 |
| 2.Remuneration to trustees/custodians | 5,325 | 4,832 | 3,525 | 2,534 | 2,218 |
| 3.Brokerage-commission /fee | 6,342 | 3,852 | 2,547 | 0 | 0 |
| 4.Administrative and general expenses | 651 | 5,514 | 6,351 | 4,949 | 32,610 |
| 5.Other | 1,352 | 1,538 | 905 | 2,546 | 1,458 |
| F.Net income for the year (D1-E) | 527,034 | 655,886 | 858,005 | $(1,296,843)$ | $(115,853)$ |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 118,575 | 118,575 | 118,575 | 118,575 | 118,575 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 10.00\% | 10.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 84,556 | 784,961 | 333,551 | $(302,428)$ | $(109,440)$ |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 83.68\% | 84.62\% | 88.12\% | 107.79\% | 231.06\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 91.15\% | 92.43\% | 93.03\% | 103.28\% | 211.54\% |
| 4.Return on assets (ROA) (F/C) | 28.64\% | 27.57\% | 32.04\% | -103.33\% | -11.34\% |
| 5.Management expense (E1/E) | 73.28\% | 70.72\% | 79.26\% | 75.63\% | 40.60\% |
| 6.Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 4.44 | 5.53 | 7.24 | -10.94 | -0.98 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 11.80\% | 37.21\% | 28.32\% | 22.97\% | 7.79\% |
| 2.Total liabilities to total assets (B/C) | 2.76\% | 9.52\% | 0.86\% | 1.42\% | 1.65\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 64.44\% | 49.84\% | 44.28\% | 94.48\% | 116.10\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.16 | 1.20 | 0.39 | 0.23 | 0.94 |


| Meezan Balanced Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,513,204 | 1,598,166 | 1,423,683 | 1,147,792 | 1,276,119 |
| 1.Certificate holders equity | 1,200,000 | 1,200,000 | 1,200,000 | 1,200,000 | 1,200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | 313,204 | 398,166 | 223,683 | $(52,208)$ | 76,119 |
| 4.Others | 0 | 0 | 0 | $(4,949)$ | 1,592 |
| B.Total liabilities (B1 + B2) | 215,916 | 105,133 | 11,451 | 18,013 | 24,105 |
| 1.Payable to investment advisor | 51,544 | 47,908 | 6,851 | 4,488 | 2,112 |
| 2.Others | 164,372 | 57,225 | 4,600 | 13,525 | 21,993 |
| C.Total assets (C1 to C3) | 1,729,120 | 1,703,299 | 1,435,134 | 1,160,856 | 1,301,816 |
| 1.Cash \& bank balances | 53,138 | 515,628 | 10,462 | 144,241 | 292,188 |
| 2.Investments | 1,436,117 | 951,211 | 1,398,691 | 992,205 | 985,810 |
| 3.Others | 239,865 | 236,460 | 25,981 | 24,410 | 23,818 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 352,928 | 380,620 | 70,836 | $(117,193)$ | 289,304 |
| a.Markup/interest income | 19,456 | 38,658 | 67,825 | 64,797 | 72,337 |
| b. Dividend income | 57,073 | 55,009 | 38,248 | 46,319 | 60,298 |
| c. Income from future transactions | 3,493 | 18,791 | $(15,000)$ | 0 | 0 |
| d.Net gain on sale of investments | 315,657 | 118,118 | 67,904 | $(129,163)$ | 111,298 |
| e.Net unrealized gain/(loss) on investment | $(42,751)$ | 149,823 | $(88,141)$ | $(99,146)$ | 54,564 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 0 | 221 | 0 | 0 | $(9,193)$ |
| E.Total expense (E1 to E5) | 66,360 | 55,658 | 53,319 | 38,698 | 40,977 |
| 1.Remuneration to management co-advisor | 44,874 | 42,906 | 45,271 | 32,550 | 31,114 |
| 2.Remuneration to trustees/custodians | 1,666 | 1,630 | 1,688 | 1,356 | 1,504 |
| 3.Brokerage-commission /fee | 14,516 | 6,076 | 3,169 | 2,670 | 826 |
| 4.Administrative and general expenses | 5,304 | 5,046 | 3,191 | 2,122 | 7,533 |
| 5.Other | 0 | 0 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | 286,568 | 324,962 | 17,517 | $(155,891)$ | 248,327 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 15.50\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 21,482 | 702,383 | $(211,039)$ | 249,207 | 260,050 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 78.32\% | 75.39\% | -49.74\% | 194.81\% | 54.15\% |
| 2.Trading income (D1c/D1) | 0.99\% | 4.94\% | -21.18\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 81.20\% | 85.38\% | 24.73\% | 133.02\% | 85.84\% |
| 4.Return on assets (ROA) (F/C) | 16.57\% | 19.08\% | 1.22\% | -13.43\% | 19.08\% |
| 5.Management expense (E1/E) | 67.62\% | 77.09\% | 84.91\% | 84.11\% | 75.93\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 2.39 | 2.71 | 0.15 | $-1.30$ | 2.07 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 3.07\% | 30.27\% | 0.73\% | 12.43\% | 22.44\% |
| 2.Total liabilities to total assets (B/C) | 12.49\% | 6.17\% | 0.80\% | 1.55\% | 1.85\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 69.40\% | 70.45\% | 83.62\% | 103.37\% | 92.18\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.07 | 2.16 | -12.05 | $-1.60$ | 1.05 |


| NAMCO Balanced Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) |  | 1,136,571 | 1,011,363 | 721,808 | 671,964 |
| 1.Certificate holders equity | - | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| 2.Reserves | - | 136,571 | 11,363 | 0 | 0 |
| 3.Unappropriated profit/loss | - | 0 | 0 | $(278,192)$ | $(328,036)$ |
| 4.Others | - | 0 | 7,438 | 0 | 6,197 |
| B.Total liabilities (B1 + B2) | - | 69,851 | 17,350 | 8,661 | 15,383 |
| 1.Payable to investment advisor | - | 31,124 | 9,750 | 3,595 | 2,904 |
| 2.Others | - | 38,727 | 7,600 | 5,066 | 12,479 |
| C.Total assets (C1 to C3) | - | 1,206,422 | 1,036,151 | 730,469 | 693,544 |
| 1.Cash \& bank balances | - | 228,481 | 33,924 | 24,985 | 126,688 |
| 2.Investments | - | 909,601 | 837,373 | 625,517 | 557,838 |
| 3.Others | - | 68,340 | 164,854 | 79,967 | 9,018 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | - | 173,063 | 16,879 | $(261,998)$ | 131,625 |
| a.Markup/interest income | - | 58,952 | 43,137 | 27,373 | 37,880 |
| b. Dividend income | - | 5,721 | 29,021 | 31,339 | 28,629 |
| c. Income from future transactions | - | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | - | 79,099 | 70,164 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | - | 24,081 | $(126,937)$ | $(177,579)$ | $(79,417)$ |
| f.Capital gain | - | 0 | 0 | $(94,701)$ | 149,514 |
| g.Other income | - | 5,210 | 1,494 | $(48,430)$ | $(4,981)$ |
| E.Total expense (E1 to E5) | - | 36,492 | 42,086 | 27,558 | 31,469 |
| 1.Remuneration to management co-advisor | - | 22,114 | 32,617 | 22,832 | 24,423 |
| 2.Remuneration to trustees/custodians | - | 1,498 | 1,235 | 810 | 773 |
| 3.Brokerage-commission /fee | - | 0 | 0 | 0 | 0 |
| 4.Administrative and general expenses | - | 12,743 | 7,910 | 3,025 | 5,776 |
| 5.Other | - | 137 | 324 | 891 | 497 |
| F.Net income for the year (D1-E) | - | 136,571 | $(25,207)$ | $(289,556)$ | 100,156 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | - | 100,000 | 100,000 | 100,000 | 100,000 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 15.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | $(771,519)$ | $(122,371)$ | $(41,409)$ | 216,295 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | - | 62.63\% | -327.50\% | 122.41\% | 49.47\% |
| 2.Trading income (D1c/D1) | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | - | 78.91\% | -149.34\% | 110.52\% | 76.09\% |
| 4.Return on assets (ROA) (F/C) | - | 11.32\% | -2.43\% | -39.64\% | 14.44\% |
| 5.Management expense (E1/E) | - | 60.60\% | 77.50\% | 82.85\% | 77.61\% |
| 6. Net assets value per share (A1/G1) | - | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | - | 1.37 | -0.25 | -2.90 | 1.00 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | - | 18.94\% | 3.27\% | 3.42\% | 18.27\% |
| 2.Total liabilities to total assets (B/C) | - | 5.79\% | 1.67\% | 1.19\% | 2.22\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | - | 82.89\% | 96.51\% | 136.90\% | 144.19\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | - | -5.65 | 4.85 | 0.14 | 2.16 |


| PICIC Energy Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,019,121 | 1,077,010 | 1,070,563 | 859,159 | 925,613 |
| 1.Certificate holders equity | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | 19,121 | 77,010 | 70,563 | $(140,841)$ | $(74,387)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 67,970 | 57,523 | 12,036 | 12,126 | 12,738 |
| 1.Payable to investment advisor | 40,684 | 24,293 | 2,489 | 2,148 | 2,314 |
| 2.Others | 27,286 | 33,230 | 9,547 | 9,978 | 10,424 |
| C.Total assets (C1 to C3) | 1,087,091 | 1,134,533 | 1,082,599 | 871,285 | 938,351 |
| 1.Cash \& bank balances | 476,700 | 502,776 | 128,035 | 48,431 | 37,179 |
| 2.Investments | 481,326 | 617,107 | 939,203 | 811,465 | 897,764 |
| 3.Others | 129,065 | 14,650 | 15,361 | 11,389 | 3,408 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 42,221 | 109,782 | 113,925 | $(111,597)$ | 160,159 |
| a.Markup/interest income | 31,610 | 52,207 | 13,595 | 7,138 | 13,551 |
| b. Dividend income | 14,280 | 30,330 | 46,258 | 69,072 | 46,631 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 57,018 | 37,224 | 182,949 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(60,687)$ | $(12,086)$ | $(128,877)$ | $(39,530)$ | $(71,109)$ |
| f.Capital gain | 0 | 0 | 0 | $(148,277)$ | 171,086 |
| g.Other income | 0 | 2,107 | 0 | 0 | 0 |
| E.Total expense (E1 to E5) | 23,100 | 51,893 | 45,372 | 29,807 | 41,328 |
| 1.Remuneration to management co-advisor | 14,293 | 31,684 | 33,571 | 21,525 | 29,382 |
| 2.Remuneration to trustees/custodians | 590 | 1,316 | 1,370 | 1,049 | 1,259 |
| 3.Brokerage-commission /fee | 0 | 0 | 0 | 0 | 0 |
| 4.Administrative and general expenses | 7,395 | 16,987 | 8,287 | 5,090 | 8,731 |
| 5.Other | 822 | 1,906 | 2,144 | 2,143 | 1,956 |
| F.Net income for the year (D1-E) | 19,121 | 57,889 | 68,553 | $(141,404)$ | 118,831 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 10.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(523,300)$ | 26,076 | $(300,262)$ | $(10,768)$ | 37,740 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | -8.69\% | 24.82\% | 47.46\% | 168.29\% | 62.42\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3. Return on revenue (ROR) (F/D1) | 45.29\% | 52.73\% | 60.17\% | 126.71\% | 74.20\% |
| 4.Return on assets (ROA) (F/C) | 1.76\% | 5.10\% | 6.33\% | -16.23\% | 12.66\% |
| 5.Management expense (E1/E) | 61.87\% | 61.06\% | 73.99\% | 72.21\% | 71.09\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 0.19 | 0.58 | 0.69 | -1.41 | 1.19 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 43.85\% | 44.32\% | 11.83\% | 5.56\% | 3.96\% |
| 2.Total liabilities to total assets (B/C) | 6.25\% | 5.07\% | 1.11\% | 1.39\% | 1.36\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 91.99\% | 88.14\% | 92.37\% | 114.77\% | 106.57\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -27.37 | 0.45 | -4.38 | 0.08 | 0.32 |


| PICIC Growth Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 8,906,453 | 10,496,433 | 8,291,928 | 3,530,357 | 3,944,740 |
| 1.Certificate holders equity | 2,835,000 | 2,835,000 | 2,835,000 | 2,835,000 | 2,835,000 |
| 2.Reserves | 2,448,984 | 3,100,296 | 3,124,897 | 989,777 | 1,419,467 |
| 3.Unappropriated profit/loss | 3,622,469 | 4,561,137 | 2,332,031 | $(294,420)$ | $(309,727)$ |
| 4.Others | 2,992,500 | 2,992,500 | 2,992,500 | 2,990,500 | 2,992,500 |
| B.Total liabilities (B1 + B2) | 831,262 | 702,260 | 109,291 | 103,569 | 196,762 |
| 1.Payable to investment advisor | 210,407 | 245,018 | 18,807 | 10,871 | 11,562 |
| 2.Others | 620,855 | 457,242 | 90,484 | 92,698 | 185,200 |
| C.Total assets (C1 to C3) | 12,730,215 | 14,191,193 | 11,393,719 | 6,624,426 | 7,134,002 |
| 1.Cash \& bank balances | 1,076,158 | 1,505,326 | 867,546 | 296,840 | 246,157 |
| 2.Investments | 11,554,398 | 12,288,687 | 10,461,354 | 6,281,453 | 6,802,156 |
| 3.Others | 99,659 | 397,180 | 64,819 | 46,133 | 85,689 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 3,621,725 | 2,127,240 | $(291,248)$ | (2,176,540) | 769,108 |
| a.Markup/interest income | 63,712 | 140,215 | 68,340 | 53,639 | 101,587 |
| b.Dividend income | 519,612 | 598,242 | 465,982 | 442,192 | 244,075 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d.Net gain on sale of investments | 4,232,009 | 882,486 | 184,399 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(1,193,622)$ | 498,733 | $(1,009,969)$ | $(673,200)$ | $(480,082)$ |
| f.Capital gain | 0 | 0 | 0 | (2,013,978) | 903,509 |
| g.Other income | 14 | 7,564 | 0 | 14,807 | 19 |
| E.Total expense (E1 to E5) | 378,342 | 338,072 | 307,733 | 166,411 | 206,156 |
| 1.Remuneration to management co-advisor | 210,407 | 245,018 | 249,134 | 134,143 | 151,707 |
| 2.Remuneration to trustees/custodians | 6,585 | 7,458 | 7,603 | 4,729 | 5,168 |
| 3.Brokerage-commission/fee | 0 | 0 | 0 | 0 | 0 |
| 4.Administrative and general expenses | 148,308 | 77,982 | 45,795 | 23,209 | 44,978 |
| 5.Other | 13,042 | 7,614 | 5,201 | 4,330 | 4,303 |
| F.Net income for the year (D1-E) | 3,243,383 | 1,789,168 | $(598,981)$ | (2,342,951) | 562,952 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 283,500 | 283,500 | 283,500 | 283,500 | 283,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(1,471,342)$ | 1,831,677 | 973,177 | $(281,691)$ | 511,400 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 83.89\% | 65.29\% | 283.46\% | 122.78\% | 55.06\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 89.55\% | 84.11\% | 205.66\% | 107.65\% | 73.20\% |
| 4.Return on assets (ROA) (F/C) | 25.48\% | 12.61\% | -5.26\% | -35.37\% | 7.89\% |
| 5.Management expense (E1/E) | 55.61\% | 72.48\% | 80.96\% | 80.61\% | 73.59\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 11.44 | 6.31 | $-2.11$ | $-8.26$ | 1.99 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 8.45\% | 10.61\% | 7.61\% | 4.48\% | 3.45\% |
| 2.Total liabilities to total assets (B/C) | 6.53\% | 4.95\% | 0.96\% | 1.56\% | 2.76\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 22.27\% | 19.98\% | 24.88\% | 42.80\% | 39.74\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.45 | 1.02 | -1.62 | 0.12 | 0.91 |


| PICIC Investment Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 3,672,175 | 4,190,783 | 2,944,741 | 1,677,360 | 1,828,357 |
| 1.Certificate holders equity | 2,841,250 | 2,841,250 | 2,841,250 | 2,841,250 | 2,841,250 |
| 2.Reserves | 225 | 225 | 225 | 225 | 225 |
| 3.Unappropriated profit/loss | 830,700 | 1,349,308 | 103,266 | (1,164,115) | $(1,013,118)$ |
| 4.Others | 1,818,295 | 2,083,126 | 2,121,000 | 1,334,801 | 1,499,878 |
| B.Total liabilities (B1 + B2) | 602,551 | 381,140 | 76,448 | 74,919 | 150,225 |
| 1.Payable to investment advisor | 122,463 | 110,963 | 8,442 | 5,020 | 5,547 |
| 2.Others | 480,088 | 270,177 | 68,006 | 69,899 | 144,678 |
| C.Total assets (C1 to C3) | 6,093,021 | 6,655,049 | 5,142,189 | 3,087,080 | 3,478,460 |
| 1.Cash \& bank balances | 718,351 | 783,179 | 425,377 | 195,804 | 187,823 |
| 2.Investments | 5,334,574 | 5,637,334 | 4,684,995 | 2,852,840 | 3,248,518 |
| 3.Others | 40,096 | 234,536 | 31,817 | 38,436 | 42,119 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 1,913,111 | 1,261,168 | $(107,405)$ | $(1,187,175)$ | 402,586 |
| a.Markup/interest income | 38,382 | 64,227 | 37,218 | 28,938 | 58,058 |
| b. Dividend income | 302,402 | 260,111 | 194,769 | 194,800 | 126,913 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 1,885,809 | 660,874 | 179,034 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(313,482)$ | 274,706 | $(518,426)$ | $(401,392)$ | $(269,243)$ |
| f.Capital gain | 0 | 0 | 0 | $(1,017,195)$ | 486,850 |
| g.Other income | 0 | 1,250 | 0 | 7,674 | 8 |
| E.Total expense (E1 to E5) | 186,063 | 174,310 | 144,199 | 80,206 | 103,545 |
| 1.Remuneration to management co-advisor | 122,464 | 110,963 | 111,802 | 62,426 | 71,816 |
| 2.Remuneration to trustees/custodians | 4,443 | 4,128 | 4,170 | 2,748 | 3,029 |
| 3.Brokerage-commission /fee | 0 | 0 | 0 | 0 | 0 |
| 4.Administrative and general expenses | 51,339 | 53,736 | 24,131 | 11,700 | 24,805 |
| 5.Other | 7,817 | 5,483 | 4,096 | 3,332 | 3,895 |
| F.Net income for the year (D1-E) | 1,727,048 | 1,086,858 | $(251,604)$ | (1,267,381) | 299,041 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 284,125 | 284,125 | 284,125 | 284,125 | 284,125 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 10.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,587,066 | 1,053,318 | 628,795 | $(227,214)$ | 133,363 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 82.19\% | 74.28\% | 315.99\% | 118.85\% | 54.05\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 90.27\% | 86.18\% | 234.26\% | 106.76\% | 74.28\% |
| 4.Return on assets (ROA) (F/C) | 28.34\% | 16.33\% | -4.89\% | -41.05\% | 8.60\% |
| 5.Management expense (E1/E) | 65.82\% | 63.66\% | 77.53\% | 77.83\% | 69.36\% |
| 6.Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 6.08 | 3.83 | -0.89 | -4.46 | 1.05 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 11.79\% | 11.77\% | 8.27\% | 6.34\% | 5.40\% |
| 2.Total liabilities to total assets (B/C) | 9.89\% | 5.73\% | 1.49\% | 2.43\% | 4.32\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 46.63\% | 42.69\% | 55.25\% | 92.04\% | 81.68\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.92 | 0.97 | $-2.50$ | 0.18 | 0.45 |


| Pak Oman Advantage Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | 1,023,307 | 1,103,750 | 1,120,468 | 1,128,690 |
| 1.Certificate holders equity | - | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| 2.Reserves | - | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | - | 23,307 | 103,750 | 120,468 | 128,690 |
| 4.Others | - | 3,366 | 10,970 | $(36,810)$ | $(16,272)$ |
| B.Total liabilities (B1 + B2) | - | 10,561 | 9,190 | 7,614 | 9,206 |
| 1.Payable to investment advisor | - | 9,952 | 7,639 | 6,024 | 3,438 |
| 2.Others | - | 609 | 1,551 | 1,590 | 5,768 |
| C.Total assets (C1 to C3) | - | 1,037,234 | 1,123,910 | 1,091,272 | 1,121,624 |
| 1.Cash \& bank balances | - | 237,604 | 254,595 | 25,386 | 317,413 |
| 2.Investments | - | 647,155 | 833,058 | 1,019,328 | 778,421 |
| 3.Others | - | 152,475 | 36,257 | 46,558 | 25,790 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | - | 27,568 | 120,221 | 126,464 | 1,308,418 |
| a.Markup/interest income | - | 18,986 | 115,526 | 153,722 | 1,319,449 |
| b. Dividend income | - | 0 | 0 | 0 | 0 |
| c. Income from future transactions | - | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | - | 0 | 0 | $(13,140)$ | $(9,329)$ |
| e.Net unrealized gain/(loss) on investment | - | 671 | 1,952 | $(14,262)$ | $(1,702)$ |
| f.Capital gain | - | 6,472 | 2,415 | 0 | 0 |
| g.Other income | - | 1,439 | 328 | 144 | 0 |
| E.Total expense (E1 to E5) | - | 4,261 | 18,273 | 19,746 | 26,904 |
| 1.Remuneration to management co-advisor | - | 1,832 | 13,464 | 13,342 | 13,478 |
| 2.Remuneration to trustees/custodians | - | 287 | 1,230 | 1,328 | 1,338 |
| 3.Brokerage-commission /fee | - | 92 | 191 | 108 | 210 |
| 4.Administrative and general expenses | - | 2,050 | 3,353 | 4,759 | 7,531 |
| 5.Other | - | 0 | 35 | 209 | 4,347 |
| F.Net income for the year (D1-E) | - | 23,307 | 101,948 | 106,718 | 1,281,514 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | - | 100,000 | 10,000 | 100,000 | 100,000 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 9.61\% | 10.38\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | $(762,396)$ | 38,491 | $(114,209)$ | 388,077 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | - | 31.13\% | 3.91\% | -21.55\% | -0.84\% |
| 2.Trading income (D1c/D1) | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | - | 84.54\% | 84.80\% | 84.39\% | 97.94\% |
| 4.Return on assets (ROA) (F/C) | - | 2.25\% | 9.07\% | 9.78\% | 114.26\% |
| 5.Management expense (E1/E) | - | 42.99\% | 73.68\% | 67.57\% | 50.10\% |
| 6. Net assets value per share (A1/G1) | - | 10.00 | 100.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | - | 0.23 | 10.19 | 1.07 | 12.82 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | - | 22.91\% | 22.65\% | 2.33\% | 28.30\% |
| 2.Total liabilities to total assets (B/C) | - | 1.02\% | 0.82\% | 0.70\% | 0.82\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | - | 96.41\% | 88.98\% | 91.64\% | 89.16\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | - | -32.71 | 0.38 | -1.07 | 0.30 |




| Safeway Mutual Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 659,575 | 1,122,223 | 884,832 | 533,528 | 682,498 |
| 1.Certificate holders equity | 544,500 | 544,500 | 544,500 | 544,500 | 544,500 |
| 2.Reserves | $(31,805)$ | 211,969 | 105,678 | $(6,435)$ | 33,000 |
| 3.Unappropriated profit/loss | 146,880 | 365,754 | 234,654 | $(4,537)$ | 104,998 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 20,663 | 27,270 | 7,687 | 1,934 | 2,252 |
| 1.Payable to investment advisor | 17,347 | 16,614 | 1,706 | 915 | 1,129 |
| 2.Others | 3,316 | 10,656 | 5,981 | 1,019 | 1,123 |
| C.Total assets (C1 to C3) | 680,238 | 1,149,493 | 892,519 | 535,462 | 684,750 |
| 1.Cash \& bank balances | 9,198 | 98,877 | 13,066 | 1,381 | 100,373 |
| 2.Investments | 669,356 | 1,038,085 | 846,114 | 529,901 | 579,764 |
| 3.Others | 1,684 | 12,531 | 33,339 | 4,180 | 4,613 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 27,885 | 253,665 | 6,554 | $(170,271)$ | 130,886 |
| a.Markup/interest income | 0 | 0 | 1,427 | 1,731 | 389 |
| b. Dividend income | 14,828 | 17,759 | 31,549 | 24,816 | 18,558 |
| c. Income from future transactions | 0 | 0 | 0 | 3,566 | 0 |
| d. Net gain on sale of investments | 72,187 | 224,189 | 110,830 | $(112,820)$ | 148,272 |
| e.Net unrealized gain/(loss) on investment | $(63,694)$ | 6,455 | $(144,856)$ | $(89,352)$ | $(47,083)$ |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 4,564 | 5,262 | 7,604 | 1,788 | 10,750 |
| E.Total expense (E1 to E5) | 28,520 | 34,702 | 28,754 | 55,308 | 21,351 |
| 1.Remuneration to management co-advisor | 17,548 | 16,614 | 20,933 | 11,812 | 14,119 |
| 2.Remuneration to trustees/custodians | 0 | 0 | 1,471 | 804 | 687 |
| 3.Brokerage-commission/fee | 0 | 0 | 1,254 | 573 | 671 |
| 4.Administrative and general expenses | 3,998 | 2,772 | 5,044 | 41,950 | 5,864 |
| 5.Other | 6,974 | 15,316 | 52 | 169 | 10 |
| F.Net income for the year (D1-E) | (635) | 218,963 | $(22,200)$ | $(225,579)$ | 109,535 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | 54,450 | 54,450 | 54,450 | 54,450 | 54,450 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 18.20\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 113,282 | 89,679 | $(85,812)$ | $(9,069)$ | 98,992 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 46.82\% | 93.00\% | -403.14\% | 115.59\% | 85.52\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | -2.09\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | -2.28\% | 86.32\% | -338.72\% | 132.48\% | 83.69\% |
| 4.Return on assets (ROA) (F/C) | -0.09\% | 19.05\% | -2.49\% | -42.13\% | 16.00\% |
| 5.Management expense (E1/E) | 61.53\% | 47.88\% | 72.80\% | 21.36\% | 66.13\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | -0.01 | 4.02 | -0.41 | -4.14 | 2.01 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 1.35\% | 8.60\% | 1.46\% | 0.26\% | 14.66\% |
| 2.Total liabilities to total assets (B/C) | 3.04\% | 2.37\% | 0.86\% | 0.36\% | 0.33\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 80.05\% | 47.37\% | 61.01\% | 101.69\% | 79.52\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -178.40 | 0.41 | 3.87 | 0.04 | 0.90 |


| UBL Capital Protected Fund-I |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | - | 717,633 | 787,218 |
| 1.Certificate holders equity | - | - | - | 698,585 | 719,543 |
| 2.Reserves | - | - | - | 0 | 0 |
| 3.Unappropriated profit/loss | - | - | - | 19,048 | 67,675 |
| 4.Others | - | - | - | 0 | (84) |
| B.Total liabilities (B1 + B2) | - | - | - | 10,572 | 17,677 |
| 1.Payable to investment advisor | - | - | - | 9,300 | 6,577 |
| 2.Others | - | - | - | 1,272 | 11,100 |
| C.Total assets (C1 to C3) | - | - | - | 728,205 | 804,811 |
| 1.Cash \& bank balances | - | - | - | 15,462 | 36,552 |
| 2.Investments | - | - | - | 104,072 | 103,860 |
| 3.Others | - | - | - | 608,671 | 664,399 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | - | - | - | 41,044 | 84,222 |
| a.Markup/interest income | - | - | - | 56,513 | 60,344 |
| b. Dividend income | - | - | - | 4,460 | 4,122 |
| c. Income from future transactions | - | - | - | 0 | 0 |
| d. Net gain on sale of investments | - | - | - | $(26,995)$ | 36,767 |
| e.Net unrealized gain/(loss) on investment | - | - | - | 7,066 | $(17,011)$ |
| f.Capital gain | - | - | - | 0 | 0 |
| g.Other income | - | - | - | 0 | 0 |
| E.Total expense (E1 to E5) | - | - | - | 12,028 | 14,637 |
| 1.Remuneration to management co-advisor | - | - | - | 8,736 | 10,094 |
| 2.Remuneration to trustees/custodians | - | - | - | 1,023 | 1,093 |
| 3.Brokerage-commission /fee | - | - | - | 314 | 1,302 |
| 4.Administrative and general expenses | - | - | - | 1,678 | 1,959 |
| 5.Other | - | - | - | 277 | 189 |
| F.Net income for the year (D1-E) | - | - | - | 29,016 | 69,585 |
| G.Other items |  |  |  |  |  |
| 1.No. of units | - | - | - | 69,859 | 71,954 |
| 2.Cash dividend | - | - | - | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | - | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | - | 1,191 | 21,090 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | - | - | - | -48.56\% | 23.46\% |
| 2.Trading income (D1c/D1) | - | - | - | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | - | - | - | 70.69\% | 82.62\% |
| 4.Return on assets (ROA) (F/C) | - | - | - | 3.98\% | 8.65\% |
| 5.Management expense (E1/E) | - | - | - | 72.63\% | 68.96\% |
| 6.Net assets value per share (A1/G1) | - | - | - | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | - | - | - | 0.42 | 0.97 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | - | - | - | 2.12\% | 4.54\% |
| 2.Total liabilities to total assets (B/C) | - | - | - | 1.45\% | 2.20\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | - | - | - | 95.93\% | 89.41\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | - | - | - | 0.04 | 0.30 |

## Modaraba Companies

## Performance at a Glance

Modaraba Companies performed well during FY10. Total assets increased from Rs. 23.3 billion in FY09 to Rs 24.6 billion in FY10 showing an increase of 5.8 percent over FY09. Total equity witnessed an increase of 4.1 percent in FY10 over FY09. Profit before and after tax, however significantly decreased by 36.3 percent \& 37.3 percent respectively in FY10.

## Analysis of Balance Sheet Components

All major components of the balance sheet, i.e., assets, liabilities, and certificateholders' equity witnessed increases in FY10 over FY09. Total certificate holders' equity increased from Rs 11.0 billion in FY09 to Rs 11.5 billion in FY09 showing an increase of around 4.1 percent. Total assets at Rs 24.6 billion in FY10 increased from 23.3
 billion in FY09 reflecting an increase of 5.8 percent in FY10. Reserves increased by 17.4 percent in FY10. In absolute terms, reserves increased from Rs. 3.6 billion in FY09 to Rs. 4.2 billion in FY10. The total certificate capital remained same during the year. Long-term investments declined from Rs 4.1 billion in FY09 to Rs. 3.3 billion during the current year.

## Profitability and Operating Efficiency

Goss revenue decreased from Rs 7.0 billion in FY09 to Rs 6.4 billion in FY10 recording a decline of around 9.0 percent over FY09. On the other hand, operating expenses slightly increased by 5.1 percent in FY10 over FY09. Operating profit decreased from Rs 4.8 billion to Rs 4.1 billion in FY10 i.e. a decline of

15.5 percent over FY09. Profit before tax dropped to Rs 841 million in FY10 as compared to Rs 1.3 billion in FY09, recording a decline of 36.3 percent in FY10 over FY09. Similarly profit after tax also decreased from Rs 1.3 billion in FY09 to Rs 820.7 million in FY10 registering a decline of around 37.3 percent. Modaraba Co's Management Fees during FY09 was around 1.3 percent of operating profit while this ratio decreased to 0.3 percent only in FY10.

Return on assets (ROA), return on equity (ROE) and Return on capital employed (ROCE) witnessed decreases in FY10 over FY09. ROA decreased from 5.6 percent in FY09 to 3.3 percent in FY10. ROE decreased from 11.9 percent in FY09 to 7.2 percent in FY10. Similarly, ROCE also decreased from 8.6 percent in FY09 to 5.5 percent in


FY10. However breakup value per certificate increased from Rs 11.8 per certificate in FY09 to Rs. 12.6 per certificate in FY10.

| Modarba Comapnies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 9,292,183 | 10,275,032 | 10,890,240 | 11,012,233 | 11,458,345 |
| 1.Certificate capital | 7,031,073 | 7,079,743 | 7,422,645 | 8,303,018 | 8,303,017 |
| 2.Reserves | 3,029,634 | 3,870,413 | 3,682,816 | 3,570,915 | 4,192,902 |
| 3.Unappropriated profit | $(768,524)$ | $(675,124)$ | $(215,221)$ | $(861,700)$ | $(1,037,574)$ |
| 4.Others | 206,104 | 359,923 | 498,561 | $(43,741)$ | 47,715 |
| B.Total liabilities (B1 + B2) | 13,191,629 | 14,700,635 | 17,278,012 | 12,287,499 | 13,103,314 |
| 1.Current liablities | 8,307,110 | 9,831,839 | 10,139,280 | 7,936,146 | 9,386,758 |
| 2.Non-current liabilities | 4,884,519 | 4,868,796 | 7,138,732 | 4,351,353 | 3,716,556 |
| C.Total assets (C1+C2) | 22,689,916 | 25,335,590 | 28,666,813 | 23,255,991 | 24,609,374 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 8,872,772 | 12,030,150 | 13,697,734 | 9,916,632 | 11,184,808 |
| a.Cash and banks balances | 1,126,857 | 1,327,204 | 1,252,489 | 1,075,340 | 957,619 |
| b. Other current assets | 7,745,916 | 10,702,947 | 12,445,245 | 8,841,292 | 10,227,189 |
| 2.Non-current assets ( $a+b+c$ ) | 13,817,144 | 13,305,440 | 14,969,079 | 13,339,359 | 13,424,566 |
| a.Fixed assets | 5,449,167 | 4,872,096 | 7,635,615 | 7,011,209 | 7,068,472 |
| b.Long-term investments | 4,362,160 | 4,914,633 | 4,012,698 | 4,074,515 | 3,257,186 |
| c.Other non-current assets | 4,005,818 | 3,518,711 | 3,320,766 | 2,253,635 | 3,098,908 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 4,101,539 | 4,831,869 | 5,849,848 | 7,046,971 | 6,412,528 |
| 2.Operating expenses | 1,427,432 | 1,684,052 | 1,907,021 | 2,236,808 | 2,350,302 |
| 3.Operating profit | 2,674,015 | 3,147,931 | 3,473,593 | 4,810,163 | 4,062,226 |
| 4.Modaraba co's management fees | 112,624 | 84,008 | 35,387 | 60,712 | 9,398 |
| 5.Profit/(loss) before taxation | 554,881 | 717,275 | 870,025 | 1,320,536 | 841,312 |
| 6.Profit/(loss) after taxation | 530,336 | 712,393 | 852,807 | 1,308,640 | 820,723 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 1,023,451 | 1,028,372 | 843,061 | 930,918 | 911,917 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(322,220)$ | 662,910 | $(692,866)$ | 1,786,037 | 623,885 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 5.71\% | 6.93\% | 7.83\% | 11.88\% | 7.16\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 3.86\% | 4.63\% | 4.70\% | 8.62\% | 5.53\% |
| 3.Return on assets (ROA) (D6/C) | 2.34\% | 2.81\% | 2.97\% | 5.63\% | 3.34\% |
| 4.Return on revenue (D6/D1) | 12.93\% | 14.74\% | 14.58\% | 18.57\% | 12.80\% |
| 5.Operating expenses to net income (D2/D6) | 269.16\% | 236.39\% | 223.62\% | 170.93\% | 286.37\% |
| 6.Management expenses (D4/D2) | 7.89\% | 4.99\% | 1.86\% | 2.71\% | 0.40\% |
| 7.Earning Per Certificate (D6/E1) | 0.52 | 0.69 | 1.01 | 1.41 | 0.90 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 1.07 | 1.22 | 1.35 | 1.25 | 1.19 |
| 2.Total liabilities to total assets (B/C) (times) | 0.58 | 0.58 | 0.60 | 0.53 | 0.53 |
| 3.Long term investment to total assets (C2b/C) | 19.23\% | 19.40\% | 14.00\% | 17.52\% | 13.24\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 40.95\% | 40.56\% | 37.99\% | 47.35\% | 46.56\% |
| 2.Break up value per certificate (A/E1) | 9.08 | 9.99 | 12.92 | 11.83 | 12.57 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.61 | 0.93 | -0.81 | 1.36 | 0.76 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.04 | 0.07 | -0.07 | 0.23 | 0.07 |


| Modaraba Al-Mali |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 265,310 | 232,220 | 238,341 | 211,447 | 199,045 |
| 1.Certificate capital | 182,574 | 184,240 | 184,240 | 184,240 | 184,239 |
| 2.Reserves | 54,228 | 54,229 | 55,453 | 55,453 | 55,964 |
| 3.Unappropriated profit | 28,508 | $(6,249)$ | $(1,352)$ | $(28,246)$ | $(41,158)$ |
| 4.Others | 2,371 | 547 | 1,039 | 512 | 0 |
| B.Total liabilities (B1 + B2) | 255,468 | 78,096 | 69,776 | 50,926 | 49,813 |
| 1.Current liablities | 206,710 | 41,870 | 48,266 | 36,622 | 39,349 |
| 2.Non-current liabilities | 48,758 | 36,226 | 21,510 | 14,304 | 10,464 |
| C.Total assets (C1+C2) | 523,149 | 310,863 | 309,156 | 262,885 | 248,858 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 342,498 | 182,599 | 145,410 | 63,408 | 78,431 |
| a.Cash and banks balances | 7,390 | 45,038 | 72,278 | 10,490 | 1,115 |
| b. Other current assets | 335,108 | 137,561 | 73,132 | 52,918 | 77,316 |
| 2.Non-current assets (a+b+c) | 180,651 | 128,264 | 163,746 | 199,477 | 170,427 |
| a.Fixed assets | 75,495 | 73,794 | 125,644 | 124,211 | 131,245 |
| b.Long-term investments | 17,952 | 17,520 | 27,545 | 33,104 | 22,270 |
| c.Other non-current assets | 87,204 | 36,950 | 10,557 | 42,162 | 16,912 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 62,439 | 57,841 | 36,620 | 30,258 | 61,498 |
| 2.Operating expenses | 40,990 | 41,265 | 38,800 | 39,655 | 68,743 |
| 3.Operating profit | 21,449 | 16,576 | $(2,180)$ | $(9,397)$ | $(7,245)$ |
| 4.Modaraba co's management fees | 3,164 | 0 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | 28,478 | $(11,727)$ | 6,120 | $(22,287)$ | $(12,913)$ |
| 6.Profit/(loss) after taxation | 28,478 | $(11,727)$ | 6,120 | $(22,287)$ | $(12,913)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 18,257 | 18,424 | 18,424 | 18,242 | 18,242 |
| 2.Cash dividend | 12.50\% | 0.00\% | 2.50\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(158,098)$ | 62,379 | 98,787 | $(45,403)$ | 12,776 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 10.73\% | -0.05\% | 2.57\% | -10.54\% | -6.49\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 9.00\% | -0.04\% | 2.35\% | -9.85\% | -6.16\% |
| 3.Return on assets (ROA) (D6/C) | 5.44\% | -0.04\% | 1.98\% | -8.48\% | -5.19\% |
| 4.Return on revenue (D6/D1) | 45.61\% | -0.20\% | 16.71\% | -73.66\% | -21.00\% |
| 5.Operating expenses to net income (D2/D6) | 143.94\% | -3.52\% | 633.99\% | -177.93\% | -532.35\% |
| 6.Management expenses (D4/D2) | 7.72\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.56 | -0.64 | 0.33 | -1.22 | -0.71 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 1.66 | 4.36 | 3.01 | 1.73 | 1.99 |
| 2.Total liabilities to total assets (B/C) (times) | 0.49 | 0.25 | 0.23 | 0.19 | 0.20 |
| 3.Long term investment to total assets (C2b/C) | 3.43\% | 0.06\% | 8.91\% | 12.59\% | 8.95\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 50.71\% | 0.75\% | 77.09\% | 80.43\% | 79.98\% |
| 2.Break up value per certificate (A/E1) | 14.53 | 12.60 | 12.94 | 11.59 | 10.91 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -5.55 | -5.32 | 16.14 | 2.04 | -0.99 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.77 | 1.49 | 2.05 | -1.24 | 0.32 |


| Al-Noor Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 289,439 | 291,395 | 313,462 | 296,968 | 308,442 |
| 1.Certificate capital | 210,000 | 210,000 | 210,000 | 210,000 | 210,000 |
| 2.Reserves | 63,941 | 67,772 | 79,628 | 80,970 | 83,677 |
| 3.Unappropriated profit | 15,498 | 13,623 | 23,834 | 5,998 | 14,765 |
| 4.Others | $(14,889)$ | $(1,697)$ | $(18,622)$ | $(17,272)$ | $(1,568)$ |
| B.Total liabilities (B1 + B2) | 57,933 | 43,407 | 34,996 | 21,844 | 23,995 |
| 1.Current liablities | 51,207 | 35,902 | 27,556 | 13,418 | 17,674 |
| 2.Non-current liabilities | 6,726 | 7,505 | 7,440 | 8,426 | 6,321 |
| C.Total assets (C1+C2) | 332,483 | 333,105 | 329,836 | 301,540 | 330,869 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 217,139 | 223,314 | 205,998 | 204,296 | 253,921 |
| a.Cash and banks balances | 9,750 | 68,461 | 9,568 | 24,483 | 11,400 |
| b.Other current assets | 207,389 | 154,853 | 196,430 | 179,813 | 242,521 |
| 2.Non-current assets ( $a+b+c$ ) | 115,344 | 109,791 | 123,838 | 97,244 | 76,948 |
| a.Fixed assets | 61,817 | 56,456 | 76,032 | 42,064 | 43,338 |
| b.Long-term investments | 53,527 | 53,335 | 43,966 | 29,295 | 18,598 |
| c.Other non-current assets | 0 | 0 | 3,840 | 25,885 | 15,012 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 51,357 | 52,664 | 67,348 | 65,620 | 63,893 |
| 2.Operating expenses | 7,686 | 9,225 | 9,413 | 11,722 | 13,925 |
| 3.Operating profit | 43,671 | 43,439 | 57,935 | 53,898 | 49,968 |
| 4.Modaraba co's management fees | 2,439 | 1,871 | 3,589 | 508 | 0 |
| 5.Profit/(loss) before taxation | 21,953 | 16,839 | 32,301 | 4,572 | 11,267 |
| 6.Profit/(loss) after taxation | 21,010 | 16,656 | 31,991 | 4,205 | 11,035 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 21,000 | 21,000 | 21,000 | 21,000 | 21,000 |
| 2.Cash dividend | 7.00\% | 6.00\% | 10.00\% | 0.00\% | 5.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 16,323 | 76,399 | 7,086 | 74,367 | $(9,158)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) ( $\mathrm{D} 6 / \mathrm{A}$ ) | 7.26\% | 0.06\% | 10.21\% | 1.42\% | 3.58\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 7.81\% | 0.06\% | 10.69\% | 1.59\% | 3.60\% |
| 3.Return on assets (ROA) (D6/C) | 6.32\% | 0.05\% | 9.70\% | 1.39\% | 3.34\% |
| 4.Return on revenue (D6/D1) | 40.91\% | 0.32\% | 47.50\% | 6.41\% | 17.27\% |
| 5.Operating expenses to net income (D2/D6) | 36.58\% | 0.55\% | 29.42\% | 278.76\% | 126.19\% |
| 6.Management expenses (D4/D2) | 31.73\% | 0.20\% | 38.13\% | 4.33\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.00 | 0.79 | 1.52 | 0.20 | 0.53 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 4.24 | 6.22 | 7.48 | 15.23 | 14.37 |
| 2.Total liabilities to total assets (B/C) (times) | 0.17 | 0.13 | 0.11 | 0.07 | 0.07 |
| 3.Long term investment to total assets (C2b/C) | 16.10\% | 0.16\% | 13.33\% | 9.72\% | 5.62\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 87.05\% | 0.88\% | 95.04\% | 98.48\% | 93.22\% |
| 2.Break up value per certificate (A/E1) | 13.78 | 13.88 | 14.93 | 14.14 | 14.69 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.78 | 4.59 | 0.22 | 17.69 | -0.83 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.32 | 2.13 | 0.26 | 5.54 | -0.52 |


| Allied Rental Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | - | 871,680 | 1,059,652 |
| 1.Certificate capital | - | - | - | 600,000 | 600,000 |
| 2.Reserves | - | - | - | 177,942 | 316,928 |
| 3.Unappropriated profit | - | - | - | 93,738 | 142,724 |
| 4.Others | - | - | - | 90,000 | 90,000 |
| B.Total liabilities (B1 + B2) | - | - | - | 311,177 | 361,219 |
| 1.Current liablities | - | - | - | 203,400 | 316,634 |
| 2.Non-current liabilities | - | - | - | 107,777 | 44,585 |
| C.Total assets (C1+C2) | - | - | - | 1,272,857 | 1,510,871 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | - | - | - | 182,703 | 204,600 |
| a.Cash and banks balances | - | - | - | 34,979 | 87,624 |
| b. Other current assets | - | - | - | 147,724 | 116,976 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | - | - | - | 1,090,154 | 1,306,271 |
| a.Fixed assets | - | - | - | 980,382 | 1,219,700 |
| b.Long-term investments | - | - | - | 83,642 | 69,678 |
| c.Other non-current assets | - | - | - | 26,130 | 16,893 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | - | - | - | 633,335 | 829,397 |
| 2.Operating expenses | - | - | - | 383,415 | 491,197 |
| 3.Operating profit | - | - | - | 249,920 | 338,200 |
| 4.Modaraba co's management fees | - | - | - | 0 | 8,597 |
| 5.Profit/(loss) before taxation | - | - | - | 176,141 | 277,973 |
| 6.Profit/(loss) after taxation | - | - | - | 176,141 | 277,973 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | - | - | - | 60,000 | 60,000 |
| 2.Cash dividend | - | - | - | 15.00\% | 22.50\% |
| 3.Stock dividend/bonus shares | - | - | - | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | - | 275,140 | 530,059 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) ( $\mathrm{D} 6 / \mathrm{A}$ ) | - | - | - | 20.21\% | 26.23\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | - | - | - | 16.47\% | 23.28\% |
| 3.Return on assets (ROA) (D6/C) | - | - | - | 13.84\% | 18.40\% |
| 4.Return on revenue (D6/D1) | - | - | - | 27.81\% | 33.52\% |
| 5.Operating expenses to net income (D2/D6) | - | - | - | 217.68\% | 176.71\% |
| 6.Management expenses (D4/D2) | - | - | - | 0.00\% | 1.75\% |
| 7.Earning Per Certificate (D6/E1) | - | - | - | 2.94 | 4.63 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | - | - | - | 0.90 | 0.65 |
| 2.Total liabilities to total assets (B/C) (times) | - | - | - | 0.24 | 0.24 |
| 3.Long term investment to total assets (C2b/C) | - | - | - | 6.57\% | 4.61\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | - | 68.48\% | 70.14\% |
| 2.Break up value per certificate (A/E1) | - | - | - | 14.53 | 17.66 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | - | - | - | 1.56 | 1.91 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | - | - | - | 1.35 | 1.67 |


| B.F. Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 74,378 | 80,533 | 87,379 | 91,058 | 94,461 |
| 1.Certificate capital | 51,408 | 59,119 | 63,553 | 68,320 | 68,320 |
| 2.Reserves | 11,207 | 13,054 | 15,108 | 16,212 | 17,232 |
| 3.Unappropriated profit | 11,763 | 8,360 | 8,718 | 6,526 | 8,909 |
| 4.Others | 7,991 | 10,267 | 5,933 | 557 | 7,760 |
| B.Total liabilities (B1 + B2) | 6,803 | 3,085 | 3,279 | 8,688 | 2,439 |
| 1.Current liablities | 5,927 | 2,862 | 3,158 | 8,521 | 2,193 |
| 2.Non-current liabilities | 876 | 223 | 121 | 167 | 246 |
| C.Total assets (C1+C2) | 89,172 | 93,885 | 96,591 | 100,303 | 104,660 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 85,337 | 90,753 | 95,048 | 99,061 | 103,685 |
| a.Cash and banks balances | 29,545 | 8,235 | 25,109 | 15,491 | 8,008 |
| b.Other current assets | 55,793 | 82,519 | 69,939 | 83,570 | 95,677 |
| 2.Non-current assets ( $a+b+c$ ) | 3,835 | 3,132 | 1,543 | 1,242 | 975 |
| a.Fixed assets | 1,180 | 951 | 808 | 1,202 | 935 |
| b.Long-term investments | 2,656 | 2,181 | 735 | 40 | 40 |
| c.Other non-current assets | 0 | 0 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 19,868 | 10,254 | 11,014 | 14,473 | 11,913 |
| 2.Operating expenses | 1,464 | 1,641 | 1,845 | 2,201 | 2,523 |
| 3.Operating profit | 18,404 | 8,613 | 9,169 | 12,272 | 9,390 |
| 4.Modaraba co's management fees | 1,729 | 773 | 847 | 811 | 0 |
| 5.Profit/(loss) before taxation | 15,564 | 6,958 | 7,626 | 7,064 | 5,438 |
| 6.Profit/(loss) after taxation | 12,776 | 6,155 | 6,846 | 3,679 | 3,403 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 5,141 | 5,912 | 6,355 | 6,832 | 6,832 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 15.00\% | 8.00\% | 7.50\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(6,061)$ | $(21,996)$ | 10,527 | $(1,307)$ | $(13,710)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 17.18\% | 0.08\% | 7.83\% | 4.04\% | 3.60\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 18.70\% | 0.08\% | 8.16\% | 7.70\% | 5.31\% |
| 3.Return on assets (ROA) (D6/C) | 14.33\% | 0.07\% | 7.09\% | 3.67\% | 3.25\% |
| 4.Return on revenue (D6/D1) | 64.30\% | 0.60\% | 62.16\% | 25.42\% | 28.57\% |
| 5.Operating expenses to net income (D2/D6) | 11.46\% | 0.27\% | 26.95\% | 59.83\% | 74.14\% |
| 6.Management expenses (D4/D2) | 118.12\% | 0.47\% | 45.91\% | 36.85\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 2.49 | 1.04 | 1.08 | 0.54 | 0.50 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 14.40 | 31.71 | 30.10 | 11.63 | 47.28 |
| 2.Total liabilities to total assets (B/C) (times) | 0.08 | 0.03 | 0.03 | 0.09 | 0.02 |
| 3.Long term investment to total assets (C2b/C) | 2.98\% | 0.02\% | 0.76\% | 0.04\% | 0.04\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 83.41\% | 0.86\% | 90.46\% | 90.78\% | 90.26\% |
| 2.Break up value per certificate (A/E1) | 14.47 | 13.62 | 13.75 | 13.33 | 13.83 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.47 | -3.57 | 1.54 | -0.36 | -4.03 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -1.02 | -7.69 | 3.33 | -0.15 | -6.25 |


| B.R.R. Guardian Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,228,139 | 1,310,919 | 1,396,251 | 823,262 | 662,028 |
| 1.Certificate capital | 780,462 | 780,462 | 780,462 | 780,462 | 780,462 |
| 2.Reserves | 375,302 | 455,853 | 539,522 | 544,522 | 544,522 |
| 3.Unappropriated profit | 72,375 | 74,604 | 76,267 | $(501,722)$ | $(662,956)$ |
| 4.Others | 196,619 | 324,222 | 437,033 | $(82,842)$ | $(29,134)$ |
| B.Total liabilities (B1 + B2) | 2,453,460 | 2,558,811 | 2,682,433 | 2,266,700 | 3,010,180 |
| 1.Current liablities | 1,507,165 | 1,850,802 | 1,541,160 | 1,104,517 | 1,976,529 |
| 2.Non-current liabilities | 946,295 | 708,009 | 1,141,273 | 1,162,183 | 1,033,651 |
| C.Total assets (C1+C2) | 3,878,218 | 4,193,952 | 4,515,717 | 3,007,120 | 3,643,074 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 269,745 | 1,970,292 | 2,296,937 | 1,032,099 | 1,750,439 |
| a.Cash and banks balances | 99,684 | 12,950 | 9,881 | 66,288 | 105,242 |
| b. Other current assets | 170,061 | 1,957,342 | 2,287,056 | 965,811 | 1,645,197 |
| 2.Non-current assets ( $a+b+c$ ) | 3,608,473 | 2,223,660 | 2,218,780 | 1,975,021 | 1,892,635 |
| a.Fixed assets | 1,372,945 | 182,585 | 986,678 | 505,989 | 289,635 |
| b.Long-term investments | 21,461 | 136,781 | 166,024 | 163,297 | 0 |
| c.Other non-current assets | 2,214,067 | 1,904,294 | 1,066,078 | 1,305,735 | 1,603,000 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 883,491 | 885,526 | 921,625 | 557,006 | 611,108 |
| 2.Operating expenses | 66,109 | 91,591 | 98,877 | 99,113 | 102,281 |
| 3.Operating profit | 817,382 | 793,935 | 822,748 | 457,893 | 508,827 |
| 4.Modaraba co's management fees | 14,611 | 14,582 | 16,852 | 0 | 0 |
| 5.Profit/(loss) before taxation | 131,499 | 131,241 | 151,671 | 502,748 | $(161,234)$ |
| 6.Profit/(loss) after taxation | 140,468 | 147,102 | 151,671 | 502,748 | $(161,234)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 78,046 | 78,046 | 78,046 | 78,046 | 78,046 |
| 2.Cash dividend | 7.00\% | 8.50\% | 9.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 160,693 | 658,968 | 492,751 | 497,007 | 421,836 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 11.44\% | 0.11\% | 10.86\% | 61.07\% | -24.35\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.55\% | 0.06\% | 5.10\% | 26.42\% | -9.67\% |
| 3.Return on assets (ROA) (D6/C) | 3.62\% | 0.04\% | 3.36\% | 16.72\% | -4.43\% |
| 4.Return on revenue (D6/D1) | 15.90\% | 0.17\% | 16.46\% | 90.26\% | -26.38\% |
| 5.Operating expenses to net income (D2/D6) | 47.06\% | 0.62\% | 65.19\% | 19.71\% | -63.44\% |
| 6.Management expenses (D4/D2) | 22.10\% | 0.16\% | 17.04\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.80 | 1.89 | 1.94 | 6.44 | -2.07 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 0.18 | 1.07 | 1.49 | 0.93 | 0.89 |
| 2.Total liabilities to total assets (B/C) (times) | 0.63 | 0.61 | 0.59 | 0.75 | 0.83 |
| 3.Long term investment to total assets (C2b/C) | 0.55\% | 0.03\% | 3.68\% | 5.43\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 31.67\% | 0.31\% | 30.92\% | 27.38\% | 18.17\% |
| 2.Break up value per certificate (A/E1) | 15.74 | 16.80 | 17.89 | 10.55 | 8.48 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.14 | 4.48 | 3.25 | 0.99 | -2.62 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.11 | 0.36 | 0.32 | 0.45 | 0.21 |


| Constellation Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 73,903 | 75,571 | 74,736 | 65,069 | 67,185 |
| 1.Certificate capital | 64,625 | 64,625 | 64,625 | 64,625 | 64,625 |
| 2.Reserves | 5,679 | 5,867 | 5,927 | 5,928 | 6,350 |
| 3.Unappropriated profit | 3,599 | 5,079 | 4,184 | $(5,484)$ | $(3,790)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 36,144 | 6,361 | 6,573 | 6,277 | 7,254 |
| 1.Current liablities | 36,144 | 6,361 | 6,573 | 6,277 | 7,254 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 110,047 | 81,932 | 81,309 | 71,346 | 74,439 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 109,128 | 25,233 | 24,595 | 38,238 | 41,369 |
| a.Cash and banks balances | 4,937 | 12,329 | 21 | 86 | 240 |
| b.Other current assets | 104,191 | 12,904 | 24,574 | 38,152 | 41,129 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 919 | 56,699 | 56,714 | 33,108 | 33,070 |
| a.Fixed assets | 803 | 699 | 714 | 108 | 70 |
| b.Long-term investments | 116 | 23,000 | 23,000 | 0 | 0 |
| c.Other non-current assets | 0 | 33,000 | 33,000 | 33,000 | 33,000 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 13,020 | 8,582 | 4,357 | 3,854 | 7,347 |
| 2.Operating expenses | 3,806 | 4,228 | 332 | 4,227 | 4,903 |
| 3.Operating profit | 9,214 | 4,354 | 4,025 | (373) | 2,444 |
| 4.Modaraba co's management fees | 430 | 94 | 30 | 0 | 0 |
| 5.Profit/(loss) before taxation | 4,305 | 937 | 301 | $(4,987)$ | 2,223 |
| 6.Profit/(loss) after taxation | 4,205 | 894 | 301 | $(4,987)$ | 2,118 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 6,462 | 6,462 | 6,462 | 6,462 | 6,462 |
| 2.Cash dividend | 5.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 5,430 | 96,056 | $(17,078)$ | 7,897 | 162 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 5.69\% | 0.01\% | 0.40\% | -7.66\% | 3.15\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.83\% | 0.01\% | 0.40\% | -7.66\% | 3.31\% |
| 3.Return on assets (ROA) (D6/C) | 3.82\% | 0.01\% | 0.37\% | -6.99\% | 2.85\% |
| 4.Return on revenue (D6/D1) | 32.30\% | 0.10\% | 6.91\% | -129.40\% | 28.83\% |
| 5.Operating expenses to net income (D2/D6) | 90.51\% | 4.73\% | 110.30\% | -84.76\% | 231.49\% |
| 6.Management expenses (D4/D2) | 11.30\% | 0.02\% | 9.04\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.65 | 0.14 | 0.05 | -0.77 | 0.33 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 3.02 | 3.97 | 3.74 | 6.09 | 5.70 |
| 2.Total liabilities to total assets (B/C) (times) | 0.33 | 0.08 | 0.08 | 0.09 | 0.10 |
| 3.Long term investment to total assets (C2b/C) | 0.11\% | 0.28\% | 28.29\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 67.16\% | 0.92\% | 91.92\% | 91.20\% | 90.26\% |
| 2.Break up value per certificate (A/E1) | 11.44 | 11.70 | 11.57 | 10.07 | 10.40 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.29 | 107.45 | -56.74 | -1.58 | 0.08 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.15 | 15.10 | -2.60 | 1.26 | 0.02 |


| Crescent Standard Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 108,064 | 108,602 | 109,140 | 110,902 | 115,926 |
| 1.Certificate capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 4,288 | 4,288 | 4,557 | 5,438 | 7,950 |
| 3.Unappropriated profit | $(96,224)$ | $(95,686)$ | $(95,417)$ | $(94,536)$ | $(92,024)$ |
| 4.Others | 0 | 0 | $(1,311)$ | (630) | (896) |
| B.Total liabilities (B1 + B2) | 22,718 | 23,652 | 23,108 | 23,179 | 44,101 |
| 1.Current liablities | 22,718 | 23,652 | 23,108 | 23,179 | 43,951 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 150 |
| C.Total assets (C1+C2) | 130,782 | 132,254 | 130,937 | 133,451 | 159,131 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 130,782 | 132,254 | 130,619 | 133,451 | 134,649 |
| a.Cash and banks balances | 316 | 286 | 16,088 | 16,490 | 20,812 |
| b. Other current assets | 130,466 | 131,968 | 114,531 | 116,961 | 113,837 |
| 2.Non-current assets (a+b+c) | 0 | 0 | 318 | 0 | 24,482 |
| a.Fixed assets | 0 | 0 | 318 | 0 | 2,285 |
| b.Long-term investments | 0 | 0 | 0 | 0 | 0 |
| c.Other non-current assets | 0 | 0 | 0 | 0 | 22,197 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 123 | 178 | 1,417 | 4,218 | 15,068 |
| 2.Operating expenses | 2,014 | 646 | 1,822 | 1,919 | 5,983 |
| 3.Operating profit | $(1,891)$ | (468) | (405) | 2,299 | 9,085 |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | $(5,679)$ | 538 | 538 | 1,762 | 5,024 |
| 6.Profit/(loss) after taxation | $(5,679)$ | 538 | 538 | 1,762 | 5,024 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 1.20\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | (888) | 2,770 | 42,512 | 32,502 | 19,282 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -5.26\% | 0.01\% | 0.49\% | 1.59\% | 4.33\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -5.26\% | 0.01\% | 0.50\% | 1.60\% | 4.36\% |
| 3.Return on assets (ROA) (D6/C) | -4.34\% | 0.00\% | 0.41\% | 1.32\% | 3.16\% |
| 4.Return on revenue (D6/D1) | -4,617.07\% | 3.02\% | 37.97\% | 41.77\% | 33.34\% |
| 5.Operating expenses to net income (D2/D6) | -35.46\% | 1.20\% | 338.66\% | 108.91\% | 119.09\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | -0.28 | 0.03 | 0.03 | 0.09 | 0.25 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 5.76 | 5.59 | 5.65 | 5.76 | 3.06 |
| 2.Total liabilities to total assets (B/C) (times) | 0.17 | 0.18 | 0.18 | 0.17 | 0.28 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 82.63\% | 0.82\% | 83.35\% | 83.10\% | 72.85\% |
| 2.Break up value per certificate (A/E1) | 5.40 | 5.43 | 5.46 | 5.55 | 5.80 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.16 | 5.15 | 79.02 | 18.45 | 3.84 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.04 | 0.12 | 1.84 | 1.40 | 0.44 |


| Elite Capital Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 112,985 | 123,951 | 118,182 | 112,550 | 117,680 |
| 1.Certificate capital | 113,400 | 113,400 | 113,400 | 113,400 | 113,400 |
| 2.Reserves | (415) | 10,551 | 4,782 | (850) | 4,280 |
| 3.Unappropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 18,681 | 18,767 | 25,553 | 32,568 | 37,344 |
| 1.Current liablities | 8,050 | 6,974 | 12,717 | 14,290 | 15,150 |
| 2.Non-current liabilities | 10,631 | 11,793 | 12,836 | 18,278 | 22,194 |
| C.Total assets (C1+C2) | 131,666 | 142,718 | 143,735 | 145,118 | 155,024 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 76,765 | 82,860 | 67,337 | 47,099 | 49,915 |
| a.Cash and banks balances | 9,849 | 13,665 | 13,961 | 10,439 | 6,480 |
| b.Other current assets | 66,916 | 69,195 | 53,376 | 36,660 | 43,435 |
| 2.Non-current assets ( $a+b+c$ ) | 54,901 | 59,858 | 76,398 | 98,019 | 105,109 |
| a.Fixed assets | 1,935 | 1,712 | 1,791 | 1,620 | 1,758 |
| b.Long-term investments | 55,165 | 20,635 | 25,371 | 21,057 | 20,679 |
| c.Other non-current assets | $(2,199)$ | 37,511 | 49,236 | 75,342 | 82,672 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 31,716 | 30,263 | 35,809 | 41,064 | 48,178 |
| 2.Operating expenses | 8,161 | 8,641 | 10,065 | 11,123 | 12,864 |
| 3.Operating profit | 23,555 | 21,622 | 25,744 | 29,941 | 35,314 |
| 4.Modaraba co's management fees | 1,198 | 1,069 | 1,095 | 766 | 0 |
| 5.Profit/(loss) before taxation | 10,782 | 9,623 | 9,854 | 6,893 | 7,320 |
| 6.Profit/(loss) after taxation | 10,782 | 9,623 | 9,854 | 6,893 | 7,320 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 11,340 | 11,340 | 11,340 | 11,340 | 11,340 |
| 2.Cash dividend | 6.00\% | 6.00\% | 6.00\% | 4.50\% | 5.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 18,010 | 23,176 | 5,755 | 1,332 | $(6,079)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 9.54\% | 0.08\% | 8.34\% | 6.12\% | 6.22\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 8.72\% | 0.07\% | 7.52\% | 5.27\% | 5.23\% |
| 3.Return on assets (ROA) (D6/C) | 8.19\% | 0.07\% | 6.86\% | 4.75\% | 4.72\% |
| 4.Return on revenue (D6/D1) | 34.00\% | 0.32\% | 27.52\% | 16.79\% | 15.19\% |
| 5.Operating expenses to net income (D2/D6) | 75.69\% | 0.90\% | 102.14\% | 161.37\% | 175.74\% |
| 6.Management expenses (D4/D2) | 14.68\% | 0.12\% | 10.88\% | 6.89\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.95 | 0.85 | 0.87 | 0.61 | 0.65 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 9.54 | 11.88 | 5.30 | 3.30 | 3.29 |
| 2.Total liabilities to total assets (B/C) (times) | 0.14 | 0.13 | 0.18 | 0.22 | 0.24 |
| 3.Long term investment to total assets (C2b/C) | 41.90\% | 0.15\% | 17.65\% | 14.51\% | 13.34\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 85.81\% | 0.87\% | 82.22\% | 77.56\% | 75.91\% |
| 2.Break up value per certificate (A/E1) | 9.96 | 10.93 | 10.42 | 9.93 | 10.38 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.67 | 2.41 | 0.58 | 0.19 | -0.83 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.24 | 3.32 | 0.45 | 0.09 | -0.40 |


| Equity Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 520,165 | 582,748 | 574,163 | 544,464 | 547,821 |
| 1.Certificate capital | 524,400 | 524,400 | 524,400 | 524,400 | 524,400 |
| 2.Reserves | 48,096 | 66,096 | 75,543 | 75,689 | 74,975 |
| 3.Unappropriated profit | $(52,331)$ | (7,748) | $(25,780)$ | $(55,625)$ | $(51,554)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 75,717 | 58,671 | 64,951 | 46,040 | 39,126 |
| 1.Current liablities | 75,068 | 57,732 | 63,842 | 45,035 | 37,729 |
| 2.Non-current liabilities | 649 | 939 | 1,109 | 1,005 | 1,397 |
| C.Total assets (C1+C2) | 595,882 | 641,419 | 639,114 | 590,504 | 586,947 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 289,177 | 287,273 | 248,798 | 232,708 | 232,002 |
| a.Cash and banks balances | 91,613 | 116,157 | 52,857 | 10,757 | 20,183 |
| b.Other current assets | 197,564 | 171,116 | 195,941 | 221,951 | 211,819 |
| 2.Non-current assets ( $a+b+c$ ) | 306,705 | 354,146 | 390,316 | 357,796 | 354,945 |
| a.Fixed assets | 4,653 | 12,460 | 16,964 | 15,189 | 19,051 |
| b.Long-term investments | 286,485 | 297,036 | 309,231 | 278,917 | 278,133 |
| c.Other non-current assets | 15,567 | 44,650 | 64,121 | 63,690 | 57,761 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | $(170,903)$ | 39,582 | 26,155 | 22,801 | 25,877 |
| 2.Operating expenses | 30,938 | 20,399 | 20,966 | 20,946 | 23,136 |
| 3.Operating profit | $(201,841)$ | 19,183 | 5,189 | 1,855 | 2,741 |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | $(199,044)$ | 19,810 | 7,566 | 346 | (591) |
| 6.Profit/(loss) after taxation | $(202,793)$ | 18,000 | 7,367 | 146 | (714) |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 52,440 | 52,440 | 52,440 | 52,440 | 52,440 |
| 2.Cash dividend | 0.00\% | 2.50\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(65,362)$ | 63,664 | $(30,463)$ | $(30,679)$ | 13,607 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -38.99\% | 0.03\% | 1.28\% | 0.03\% | -0.13\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -38.22\% | 0.03\% | 1.32\% | 0.06\% | -0.11\% |
| 3.Return on assets (ROA) (D6/C) | -34.03\% | 0.03\% | 1.15\% | 0.02\% | -0.12\% |
| 4.Return on revenue (D6/D1) | 118.66\% | 0.46\% | 28.17\% | 0.64\% | -2.76\% |
| 5.Operating expenses to net income (D2/D6) | -15.26\% | 1.13\% | 284.59\% | 14,346.58\% | -3,240.34\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | -3.87 | 0.34 | 0.14 | 0.00 | -0.01 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 3.85 | 4.98 | 3.90 | 5.17 | 6.15 |
| 2.Total liabilities to total assets (B/C) (times) | 0.13 | 0.09 | 0.10 | 0.08 | 0.07 |
| 3.Long term investment to total assets (C2b/C) | 48.08\% | 0.46\% | 48.38\% | 47.23\% | 47.39\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 87.29\% | 0.91\% | 89.84\% | 92.20\% | 93.33\% |
| 2.Break up value per certificate (A/E1) | 9.92 | 11.11 | 10.95 | 10.38 | 10.45 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.32 | 3.54 | -4.14 | -210.13 | -19.06 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.87 | 1.10 | -0.48 | -0.68 | 0.36 |


| Fidelity Leasing Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 342,360 | 348,724 | 351,545 | 326,707 | 342,360 |
| 1.Certificate capital | 264,138 | 264,138 | 264,138 | 264,138 | 264,138 |
| 2.Reserves | 51,793 | 58,005 | 58,064 | 61,914 | 51,793 |
| 3.Unappropriated profit | 26,429 | 26,581 | 29,343 | 655 | 26,429 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 235,113 | 168,041 | 142,696 | 131,052 | 235,113 |
| 1.Current liablities | 163,313 | 101,047 | 60,781 | 69,246 | 163,313 |
| 2.Non-current liabilities | 71,800 | 66,994 | 81,915 | 61,806 | 71,800 |
| C.Total assets (C1+C2) | 577,473 | 516,765 | 494,241 | 457,759 | 577,473 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 191,525 | 204,416 | 155,691 | 105,432 | 191,525 |
| a.Cash and banks balances | 15,468 | 40,429 | 34,160 | 5,469 | 15,468 |
| b. Other current assets | 176,057 | 163,987 | 121,531 | 99,963 | 176,057 |
| 2.Non-current assets ( $a+b+c$ ) | 385,948 | 312,349 | 338,550 | 352,327 | 385,948 |
| a.Fixed assets | 221,392 | 158,927 | 181,426 | 105,765 | 221,392 |
| b.Long-term investments | 24,552 | 20,158 | 57,195 | 59,881 | 24,552 |
| c.Other non-current assets | 140,004 | 133,264 | 99,929 | 186,681 | 140,004 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 130,860 | 82,616 | 118,948 | 71,449 | 130,860 |
| 2.Operating expenses | 98,067 | 22,106 | 24,960 | 21,077 | 98,067 |
| 3.Operating profit | 32,793 | 60,510 | 93,988 | 50,372 | 32,793 |
| 4.Modaraba co's management fees | 2,929 | 3,689 | 4,631 | 0 | 0 |
| 5.Profit/(loss) before taxation | 29,293 | 33,207 | 41,680 | $(2,580)$ | 29,293 |
| 6.Profit/(loss) after taxation | 27,831 | 33,207 | 41,680 | $(2,274)$ | 27,831 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 26,413 | 26,413 | 26,413 | 26,413 | 26,413 |
| 2.Cash dividend | 10.00\% | 10.00\% | 10.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 62,638 | 34,622 | $(8,589)$ | 15,893 | 62,638 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) ( $\mathrm{D} 6 / \mathrm{A}$ ) | 8.13\% | 0.10\% | 11.86\% | -0.70\% | 8.13\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 7.07\% | 0.08\% | 9.62\% | -0.66\% | 7.07\% |
| 3.Return on assets (ROA) (D6/C) | 4.82\% | 0.06\% | 8.43\% | -0.50\% | 4.82\% |
| 4.Return on revenue (D6/D1) | 21.27\% | 0.40\% | 35.04\% | -3.18\% | 21.27\% |
| 5.Operating expenses to net income (D2/D6) | 352.37\% | 0.67\% | 59.88\% | -926.87\% | 352.37\% |
| 6.Management expenses (D4/D2) | 2.99\% | 0.17\% | 18.55\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.05 | 1.26 | 1.58 | -0.09 | 1.05 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 1.17 | 2.02 | 2.56 | 1.52 | 1.17 |
| 2. Total liabilities to total assets (B/C) (times) | 0.41 | 0.33 | 0.29 | 0.29 | 0.41 |
| 3.Long term investment to total assets (C2b/C) | 4.25\% | 0.04\% | 11.57\% | 13.08\% | 4.25\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 59.29\% | 0.68\% | 71.13\% | 71.37\% | 59.29\% |
| 2.Break up value per certificate (A/E1) | 12.96 | 13.20 | 13.31 | 12.37 | 12.96 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 2.25 | 1.04 | -0.21 | -6.99 | 2.25 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.38 | 0.34 | -0.14 | 0.23 | 0.38 |


| First Imrooz Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 86,680 | 96,064 | 92,442 | 102,508 | 112,178 |
| 1.Certificate capital | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Reserves | 39,092 | 44,089 | 47,123 | 49,329 | 55,043 |
| 3.Unappropriated profit | 17,588 | 21,975 | 15,319 | 23,179 | 27,135 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 96,539 | 48,870 | 115,434 | 83,809 | 112,811 |
| 1.Current liablities | 93,370 | 45,296 | 110,573 | 76,989 | 104,671 |
| 2.Non-current liabilities | 3,169 | 3,574 | 4,861 | 6,820 | 8,140 |
| C.Total assets (C1+C2) | 183,219 | 144,934 | 207,876 | 186,317 | 224,989 |
| 1.Current assets ( $a+b$ ) | 177,398 | 139,880 | 201,130 | 180,878 | 216,965 |
| a.Cash and banks balances | 22,567 | 45,180 | 57,750 | 48,054 | 6,888 |
| b. Other current assets | 154,831 | 94,700 | 143,380 | 132,824 | 210,077 |
| 2.Non-current assets (a+b+c) | 5,821 | 5,054 | 6,746 | 5,439 | 8,024 |
| a.Fixed assets | 5,803 | 5,041 | 6,746 | 5,248 | 7,535 |
| b.Long-term investments | 0 | 0 | 0 | 0 | 0 |
| c.Other non-current assets | 18 | 13 | 0 | 191 | 489 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 60,243 | 56,033 | 51,205 | 58,779 | 78,068 |
| 2.Operating expenses | 20,639 | 18,709 | 20,795 | 22,507 | 25,521 |
| 3.Operating profit | 39,604 | 37,324 | 30,410 | 36,272 | 52,547 |
| 4.Modaraba co's management fees | 2,997 | 2,931 | 2,712 | 2,607 | 0 |
| 5.Profit/(loss) before taxation | 39,821 | 38,938 | 31,185 | 29,982 | 48,341 |
| 6.Profit/(loss) after taxation | 20,621 | 24,983 | 15,167 | 22,065 | 28,570 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| 2.Cash dividend | 52.00\% | 65.00\% | 40.00\% | 63.00\% | 76.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 33,960 | 62,081 | 9,214 | 13,745 | $(40,221)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 23.79\% | 0.26\% | 0.16\% | 21.53\% | 25.47\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 44.32\% | 0.39\% | 0.32\% | 27.42\% | 40.18\% |
| 3.Return on assets (ROA) (D6/C) | 11.26\% | 0.17\% | 0.07\% | 11.84\% | 12.70\% |
| 4.Return on revenue (D6/D1) | 34.23\% | 0.45\% | 0.30\% | 37.54\% | 36.60\% |
| 5.Operating expenses to net income (D2/D6) | 100.09\% | 0.75\% | 1.37\% | 102.00\% | 89.33\% |
| 6.Management expenses (D4/D2) | 14.52\% | 0.16\% | 0.13\% | 11.58\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 6.87 | 8.33 | 5.06 | 7.36 | 9.52 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 1.90 | 3.09 | 1.82 | 2.35 | 2.07 |
| 2.Total liabilities to total assets (B/C) (times) | 0.53 | 0.34 | 0.56 | 0.45 | 0.50 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 47.31\% | 0.66\% | 0.45\% | 55.02\% | 49.86\% |
| 2.Break up value per certificate (A/E1) | 28.89 | 32.02 | 30.81 | 34.17 | 37.39 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.65 | 2.49 | 0.61 | 0.62 | -1.41 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.36 | 1.37 | 0.08 | 0.18 | -0.38 |


| abib Bank Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 650,643 | 663,466 | 620,804 | 621,226 | 647,617 |
| 1.Certificate capital | 397,072 | 397,072 | 397,072 | 397,072 | 397,072 |
| 2.Reserves | 253,571 | 266,394 | 223,732 | 224,154 | 250,545 |
| 3.Unappropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 565,794 | 545,629 | 528,289 | 205,939 | 116,413 |
| 1.Current liablities | 365,102 | 343,016 | 347,426 | 120,604 | 48,682 |
| 2.Non-current liabilities | 200,692 | 202,613 | 180,863 | 85,335 | 67,731 |
| C.Total assets (C1+C2) | 1,216,437 | 1,209,095 | 1,149,093 | 827,165 | 764,030 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 131,981 | 193,927 | 92,060 | 69,097 | 168,824 |
| a.Cash and banks balances | 10,068 | 18,385 | 9,514 | 4,073 | 25,003 |
| b.Other current assets | 121,913 | 175,542 | 82,546 | 65,024 | 143,821 |
| 2.Non-current assets ( $a+b+c$ ) | 1,084,456 | 1,015,168 | 1,057,033 | 758,068 | 595,206 |
| a.Fixed assets | 680 | 1,347 | 1,048,156 | 757,915 | 543,875 |
| b.Long-term investments | 50,000 | 40,370 | 8,125 | 0 | 51,179 |
| c.Other non-current assets | 1,033,776 | 973,451 | 752 | 153 | 152 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 497,819 | 568,972 | 494,439 | 497,327 | 405,588 |
| 2.Operating expenses | 6,336 | 8,936 | 9,137 | 9,522 | 10,233 |
| 3.Operating profit | 491,483 | 560,036 | 485,302 | 487,805 | 395,355 |
| 4.Modaraba co's management fees | 5,597 | 5,820 | 2,334 | 2,198 | 0 |
| 5.Profit/(loss) before taxation | 50,370 | 52,377 | 21,012 | 19,779 | 44,976 |
| 6.Profit/(loss) after taxation | 50,370 | 52,377 | 21,012 | 19,779 | 44,976 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 39,707 | 39,707 | 39,707 | 39,707 | 39,707 |
| 2.Cash dividend | 12.00\% | 13.00\% | 5.00\% | 5.00\% | 11.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 62,248 | 58,259 | 41,654 | 334,985 | 287,475 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) ( $\mathrm{D} 6 / \mathrm{A}$ ) | 7.74\% | 0.08\% | 3.38\% | 3.18\% | 6.94\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.92\% | 0.06\% | 2.62\% | 2.80\% | 6.29\% |
| 3.Return on assets (ROA) (D6/C) | 4.14\% | 0.04\% | 1.83\% | 2.39\% | 5.89\% |
| 4.Return on revenue (D6/D1) | 10.12\% | 0.09\% | 4.25\% | 3.98\% | 11.09\% |
| 5.Operating expenses to net income (D2/D6) | 12.58\% | 0.17\% | 43.48\% | 48.14\% | 22.75\% |
| 6.Management expenses (D4/D2) | 88.34\% | 0.65\% | 25.54\% | 23.08\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.27 | 1.32 | 0.53 | 0.50 | 1.13 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 0.36 | 0.57 | 0.26 | 0.57 | 3.47 |
| 2.Total liabilities to total assets (B/C) (times) | 0.47 | 0.45 | 0.46 | 0.25 | 0.15 |
| 3.Long term investment to total assets (C2b/C) | 4.11\% | 0.03\% | 0.71\% | 0.00\% | 6.70\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 53.49\% | 0.55\% | 54.03\% | 75.10\% | 84.76\% |
| 2.Break up value per certificate (A/E1) | 16.39 | 16.71 | 15.63 | 15.65 | 16.31 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.24 | 1.11 | 1.98 | 16.94 | 6.39 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.17 | 0.17 | 0.12 | 2.78 | 5.91 |


| Habib Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,795,312 | 2,497,691 | 2,846,818 | 2,618,148 | 2,892,195 |
| 1.Certificate capital | 504,000 | 504,000 | 1,008,000 | 1,008,000 | 1,008,000 |
| 2.Reserves | 1,189,586 | 1,888,247 | 1,619,090 | 1,407,211 | 1,668,921 |
| 3.Unappropriated profit | 101,726 | 105,444 | 219,728 | 202,937 | 215,274 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 2,094,533 | 2,503,211 | 1,178,832 | 663,054 | 883,008 |
| 1.Current liablities | 1,531,279 | 1,811,583 | 778,516 | 527,696 | 725,861 |
| 2.Non-current liabilities | 563,254 | 691,628 | 400,316 | 135,358 | 157,147 |
| C.Total assets (C1+C2) | 3,889,845 | 5,000,902 | 4,025,650 | 3,281,202 | 3,775,203 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,136,053 | 1,808,282 | 1,303,313 | 1,163,360 | 1,299,651 |
| a.Cash and banks balances | 73,492 | 125,153 | 150,213 | 302,136 | 212,337 |
| b. Other current assets | 1,062,561 | 1,683,129 | 1,153,100 | 861,224 | 1,087,314 |
| 2.Non-current assets ( $a+b+c$ ) | 2,753,792 | 3,192,620 | 2,722,337 | 2,117,842 | 2,475,552 |
| a.Fixed assets | 2,752,172 | 3,191,309 | 2,713,543 | 2,103,719 | 2,435,300 |
| b.Long-term investments | 1,407 | 1,164 | 1,211 | 80 | 1,560 |
| c.Other non-current assets | 213 | 147 | 7,583 | 14,043 | 38,692 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 1,206,401 | 1,502,963 | 1,666,786 | 1,666,234 | 1,348,643 |
| 2.Operating expenses | 970,636 | 1,248,616 | 1,390,608 | 1,357,193 | 1,078,809 |
| 3.Operating profit | 235,765 | 254,347 | 276,178 | 309,041 | 269,834 |
| 4.Modaraba co's management fees | 15,675 | 16,590 | $(29,873)$ | 27,068 | 0 |
| 5.Profit/(loss) before taxation | 141,078 | 149,310 | 268,855 | 243,613 | 267,421 |
| 6.Profit/(loss) after taxation | 141,078 | 149,310 | 268,855 | 243,613 | 267,421 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 100,800 | 100,800 | 201,600 | 201,600 | 201,600 |
| 2.Cash dividend | 20.00\% | 20.00\% | 21.00\% | 20.00\% | 21.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(589,067)$ | $(232,787)$ | 559,621 | 805,462 | $(102,404)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 7.86\% | 5.98\% | 9.44\% | 9.30\% | 9.25\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.98\% | 4.68\% | 8.28\% | 8.85\% | 8.77\% |
| 3.Return on assets (ROA) (D6/C) | 3.63\% | 2.99\% | 6.68\% | 7.42\% | 7.08\% |
| 4.Return on revenue (D6/D1) | 11.69\% | 9.93\% | 16.13\% | 14.62\% | 19.83\% |
| 5.Operating expenses to net income (D2/D6) | 688.01\% | 836.26\% | 517.23\% | 557.11\% | 403.41\% |
| 6.Management expenses (D4/D2) | 1.62\% | 1.33\% | -2.15\% | 1.99\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.40 | 1.48 | 1.33 | 1.21 | 1.33 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 0.74 | 1.00 | 1.67 | 2.20 | 1.79 |
| 2.Total liabilities to total assets (B/C) (times) | 0.54 | 0.50 | 0.29 | 0.20 | 0.23 |
| 3.Long term investment to total assets (C2b/C) | 0.04\% | 0.02\% | 0.03\% | 0.00\% | 0.04\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 46.15\% | 49.94\% | 70.72\% | 79.79\% | 76.61\% |
| 2.Break up value per certificate (A/E1) | 17.81 | 24.78 | 14.12 | 12.99 | 14.35 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -4.18 | -1.56 | 2.08 | 3.31 | -0.38 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.39 | -0.13 | 0.72 | 1.53 | -0.14 |


| IBL Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 160,177 | 164,437 | 171,959 | 239,066 | 247,982 |
| 1.Certificate capital | 116,875 | 116,875 | 116,875 | 201,875 | 201,875 |
| 2.Reserves | 43,302 | 35,409 | 48,348 | 31,892 | 39,142 |
| 3.Unappropriated profit | 0 | 12,153 | 6,736 | 5,299 | 6,965 |
| 4.Others | 0 | 0 | 85,000 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 44,476 | 42,819 | 17,568 | 130,802 | 131,900 |
| 1.Current liablities | 44,128 | 42,458 | 3,695 | 126,999 | 127,681 |
| 2.Non-current liabilities | 348 | 361 | 13,873 | 3,803 | 4,219 |
| C.Total assets (C1+C2) | 204,653 | 207,256 | 274,527 | 369,868 | 379,882 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 203,829 | 193,396 | 215,711 | 307,893 | 338,249 |
| a.Cash and banks balances | 123,612 | 18,683 | 21,956 | 1,144 | 1,058 |
| b.Other current assets | 80,217 | 174,713 | 193,755 | 306,749 | 337,191 |
| 2.Non-current assets ( $a+b+c$ ) | 824 | 13,860 | 58,816 | 61,975 | 41,633 |
| a.Fixed assets | 799 | 993 | 27,405 | 22,935 | 4,248 |
| b.Long-term investments | 0 | 12,842 | 0 | 7,809 | 0 |
| c.Other non-current assets | 25 | 25 | 31,411 | 31,231 | 37,385 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 15,677 | 17,168 | 25,619 | 34,037 | 60,205 |
| 2.Operating expenses | 5,772 | 5,068 | 13,680 | 13,474 | 40,739 |
| 3.Operating profit | 9,905 | 12,100 | 11,939 | 20,563 | 19,466 |
| 4.Modaraba co's management fees | 596 | 905 | 546 | 183 | 0 |
| 5.Profit/(loss) before taxation | 5,361 | 8,144 | 4,916 | 1,644 | 2,082 |
| 6.Profit/(loss) after taxation | 7,255 | 8,144 | 4,916 | 1,644 | 2,082 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 11,687 | 11,687 | 11,687 | 20,188 | 20,188 |
| 2.Cash dividend | 7.00\% | 8.00\% | 5.00\% | 3.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 90,371 | $(83,692)$ | $(25,767)$ | 9,496 | $(1,693,834)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 4.53\% | 0.05\% | 2.86\% | 0.69\% | 0.84\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 3.34\% | 0.05\% | 1.82\% | 0.68\% | 0.83\% |
| 3.Return on assets (ROA) (D6/C) | 3.55\% | 0.04\% | 1.79\% | 0.44\% | 0.55\% |
| 4.Return on revenue (D6/D1) | 46.28\% | 0.47\% | 19.19\% | 4.83\% | 3.46\% |
| 5.Operating expenses to net income (D2/D6) | 79.56\% | 0.62\% | 278.28\% | 819.59\% | 1,956.72\% |
| 6.Management expenses (D4/D2) | 10.33\% | 0.18\% | 3.99\% | 1.36\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.62 | 0.70 | 0.42 | 0.08 | 0.10 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 4.62 | 4.56 | 58.38 | 2.42 | 2.65 |
| 2.Total liabilities to total assets (B/C) (times) | 0.22 | 0.21 | 0.06 | 0.35 | 0.35 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.06\% | 0.00\% | 2.11\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 78.27\% | 0.79\% | 62.64\% | 64.64\% | 65.28\% |
| 2.Break up value per certificate (A/E1) | 13.71 | 14.07 | 14.71 | 11.84 | 12.28 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 12.46 | -10.28 | -5.24 | 5.78 | -813.56 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.05 | -1.97 | -6.97 | 0.07 | -13.27 |


| KASB Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 50,646 | 52,872 | 42,716 | 258,322 | 275,418 |
| 1.Certificate capital | 83,160 | 83,160 | 83,160 | 282,744 | 282,744 |
| 2.Reserves | 8,288 | 8,733 | 8,734 | 11,938 | 20,486 |
| 3.Unappropriated profit | $(40,802)$ | $(39,021)$ | $(49,178)$ | $(36,360)$ | $(27,812)$ |
| 4.Others | 38 | 0 | 19,958 | 0 | (665) |
| B.Total liabilities (B1 + B2) | 2,477 | 1,892 | 169,833 | 185,191 | 678,915 |
| 1.Current liablities | 1,009 | 1,398 | 80,309 | 159,906 | 665,904 |
| 2.Non-current liabilities | 1,468 | 494 | 89,524 | 25,285 | 13,011 |
| C.Total assets (C1+C2) | 53,161 | 54,764 | 232,507 | 443,513 | 953,668 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 48,050 | 53,111 | 125,038 | 302,421 | 762,537 |
| a.Cash and banks balances | 11,104 | 42,795 | 33,845 | 128,714 | 59,225 |
| b. Other current assets | 36,946 | 10,316 | 91,193 | 173,707 | 703,312 |
| 2.Non-current assets ( $a+b+c$ ) | 5,111 | 1,653 | 107,469 | 141,092 | 191,131 |
| a.Fixed assets | 801 | 556 | 1,803 | 7,643 | 8,089 |
| b.Long-term investments | 0 | 0 | 0 | 17,020 | 19,342 |
| c.Other non-current assets | 4,310 | 1,097 | 105,666 | 116,429 | 163,700 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 2,328 | 5,329 | 10,700 | 41,990 | 87,585 |
| 2.Operating expenses | 1,984 | 2,220 | 14,516 | 18,118 | 24,895 |
| 3.Operating profit | 344 | 3,109 | $(3,816)$ | 23,872 | 62,690 |
| 4.Modaraba co's management fees | 0 | 227 | 0 | 1,780 | 0 |
| 5.Profit/(loss) before taxation | (770) | 2,047 | 7,428 | 16,023 | 17,096 |
| 6.Profit/(loss) after taxation | (814) | 2,227 | 8,078 | 16,023 | 17,096 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 8,316 | 8,316 | 8,316 | 28,274 | 28,274 |
| 2.Cash dividend | 0.00\% | 2.50\% | 0.00\% | 0.00\% | 2.80\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(28,747)$ | 11,264 | $(174,184)$ | $(4,931)$ | $(529,121)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) ( $\mathrm{D} 6 / \mathrm{A}$ ) | -1.61\% | 0.04\% | 18.91\% | 6.20\% | 6.21\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -1.48\% | 0.04\% | 4.88\% | 5.65\% | 5.94\% |
| 3.Return on assets (ROA) (D6/C) | -1.53\% | 0.04\% | 3.47\% | 3.61\% | 1.79\% |
| 4.Return on revenue (D6/D1) | -34.97\% | 0.42\% | 75.50\% | 38.16\% | 19.52\% |
| 5.Operating expenses to net income (D2/D6) | -243.74\% | 1.00\% | 179.70\% | 113.07\% | 145.62\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.10\% | 0.00\% | 9.82\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | -0.10 | 0.27 | 0.97 | 0.57 | 0.60 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 47.62 | 37.99 | 1.56 | 1.89 | 1.15 |
| 2.Total liabilities to total assets (B/C) (times) | 0.05 | 0.04 | 0.73 | 0.42 | 0.71 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.00\% | 0.00\% | 3.84\% | 2.03\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 95.27\% | 0.97\% | 18.37\% | 58.24\% | 28.88\% |
| 2.Break up value per certificate (A/E1) | 6.09 | 6.36 | 5.14 | 9.14 | 9.74 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 35.32 | 5.06 | -21.56 | -0.31 | -30.95 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -28.49 | 8.06 | -2.17 | -0.03 | -0.79 |


| ational Bank Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 295,362 | 313,090 | 319,530 | 305,305 | 331,540 |
| 1.Certificate capital | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 |
| 2.Reserves | 45,362 | 63,090 | 24,906 | 27,061 | 32,308 |
| 3.Unappropriated profit | 0 | 0 | 44,624 | 28,244 | 49,232 |
| 4.Others | 0 | 0 | $(13,057)$ | $(16,822)$ | 0 |
| B.Total liabilities (B1 + B2) | 1,779,232 | 1,888,405 | 2,472,502 | 2,121,959 | 1,429,718 |
| 1.Current liablities | 862,822 | 1,233,699 | 1,640,342 | 1,410,556 | 1,153,656 |
| 2.Non-current liabilities | 916,410 | 654,706 | 832,160 | 711,403 | 276,062 |
| C.Total assets (C1+C2) | 2,074,594 | 2,201,495 | 2,778,975 | 2,410,442 | 1,761,258 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,199,247 | 1,238,069 | 1,599,576 | 1,450,753 | 1,024,130 |
| a.Cash and banks balances | 13,476 | 6,795 | 12,265 | 13,879 | 5,019 |
| b.Other current assets | 1,185,771 | 1,231,274 | 1,587,311 | 1,436,874 | 1,019,111 |
| 2.Non-current assets ( $a+b+c$ ) | 875,347 | 963,426 | 1,179,399 | 959,689 | 737,128 |
| a.Fixed assets | 1,275 | 853 | 1,998 | 211,516 | 2,016 |
| b.Long-term investments | 869,231 | 959,733 | 1,176,562 | 748,173 | 61,425 |
| c.Other non-current assets | 4,841 | 2,840 | 839 | 0 | 673,687 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 154,362 | 222,132 | 227,964 | 352,479 | 370,064 |
| 2.Operating expenses | 12,794 | 14,119 | 16,432 | 66,634 | 134,157 |
| 3.Operating profit | 141,568 | 208,013 | 211,532 | 285,845 | 235,907 |
| 4.Modaraba co's management fees | 3,382 | 4,613 | 3,529 | 1,197 | 0 |
| 5.Profit/(loss) before taxation | 30,438 | 41,516 | 31,763 | 10,775 | 26,234 |
| 6.Profit/(loss) after taxation | 30,438 | 41,516 | 31,763 | 10,775 | 26,234 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 25,000 | 25,000 | 25,000 | 25,001 | 25,000 |
| 2.Cash dividend | 10.00\% | 12.00\% | 10.00\% | 0.00\% | 10.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(634,595)$ | 100,973 | 398,409 | $(398,408)$ | 833,512 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) ( $\mathrm{D} 6 / \mathrm{A}$ ) | 10.31\% | 0.13\% | 9.94\% | 3.53\% | 7.91\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 2.51\% | 0.04\% | 2.79\% | 1.08\% | 4.32\% |
| 3.Return on assets (ROA) (D6/C) | 1.47\% | 0.02\% | 1.14\% | 0.45\% | 1.49\% |
| 4.Return on revenue (D6/D1) | 19.72\% | 0.19\% | 13.93\% | 3.06\% | 7.09\% |
| 5.Operating expenses to net income (D2/D6) | 42.03\% | 0.34\% | 51.73\% | 618.41\% | 511.39\% |
| 6.Management expenses (D4/D2) | 26.43\% | 0.33\% | 21.48\% | 1.80\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.22 | 1.66 | 1.27 | 0.43 | 1.05 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 1.39 | 1.00 | 0.98 | 1.03 | 0.89 |
| 2.Total liabilities to total assets (B/C) (times) | 0.86 | 0.86 | 0.89 | 0.88 | 0.81 |
| 3.Long term investment to total assets (C2b/C) | 41.90\% | 0.44\% | 42.34\% | 31.04\% | 3.49\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 14.24\% | 0.14\% | 11.50\% | 12.67\% | 18.82\% |
| 2.Break up value per certificate (A/E1) | 11.81 | 12.52 | 12.78 | 12.21 | 13.26 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -20.85 | 2.43 | 12.54 | -36.98 | 31.77 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.74 | 0.08 | 0.24 | -0.28 | 0.72 |


| Pak Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 91,375 | 97,552 | 96,920 | 59,416 | 66,313 |
| 1.Certificate capital | 125,400 | 125,400 | 125,400 | 125,400 | 125,400 |
| 2.Reserves | 14,226 | 16,521 | 15,710 | 15,466 | 18,225 |
| 3.Unappropriated profit | $(48,251)$ | $(44,369)$ | $(44,190)$ | $(81,450)$ | $(77,312)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 4,545 | 5,650 | 5,240 | 4,784 | 5,373 |
| 1.Current liablities | 4,015 | 4,836 | 3,932 | 4,175 | 4,939 |
| 2.Non-current liabilities | 530 | 814 | 1,308 | 609 | 434 |
| C.Total assets (C1+C2) | 95,920 | 103,202 | 102,160 | 64,200 | 71,686 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 92,503 | 98,369 | 96,590 | 60,771 | 69,968 |
| a.Cash and banks balances | 31,308 | 52,956 | 44,470 | 1,532 | 37,759 |
| b. Other current assets | 61,195 | 45,413 | 52,120 | 59,239 | 32,209 |
| 2.Non-current assets ( $a+b+c$ ) | 3,417 | 4,833 | 5,570 | 3,429 | 1,718 |
| a.Fixed assets | 707 | 212 | 80 | 124 | 197 |
| b.Long-term investments | 2,573 | 4,401 | 0 | 0 | 0 |
| c.Other non-current assets | 137 | 220 | 5,490 | 3,305 | 1,521 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 5,804 | 11,254 | 14,282 | 3,574 | 9,328 |
| 2.Operating expenses | 4,787 | 4,796 | 3,319 | 3,579 | 4,646 |
| 3.Operating profit | 1,017 | 6,458 | 10,963 | (5) | 4,682 |
| 4.Modaraba co's management fees | 0 | 719 | 490 | 0 | 0 |
| 5.Profit/(loss) before taxation | $(1,773)$ | 6,469 | 6,121 | 33,498 | 7,162 |
| 6.Profit/(loss) after taxation | $(1,773)$ | 6,469 | 5,631 | 33,498 | 6,897 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 12,540 | 12,540 | 12,540 | 12,540 | 12,540 |
| 2.Cash dividend | 0.00\% | 3.00\% | 3.00\% | 0.00\% | 3.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,755 | 4,217 | $(6,315)$ | $(45,608)$ | 19,167 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -1.94\% | 0.07\% | 5.81\% | 56.38\% | 10.40\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -1.93\% | 0.07\% | 6.23\% | 55.81\% | 10.73\% |
| 3.Return on assets (ROA) (D6/C) | -1.85\% | 0.06\% | 5.51\% | 52.18\% | 9.62\% |
| 4.Return on revenue (D6/D1) | -30.55\% | 0.58\% | 39.43\% | 937.27\% | 73.94\% |
| 5.Operating expenses to net income (D2/D6) | -269.99\% | 0.74\% | 58.94\% | 10.68\% | 67.36\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.15\% | 14.76\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | -0.14 | 0.52 | 0.45 | 2.67 | 0.55 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 23.04 | 20.34 | 24.57 | 14.56 | 14.17 |
| 2.Total liabilities to total assets (B/C) (times) | 0.05 | 0.06 | 0.05 | 0.07 | 0.07 |
| 3.Long term investment to total assets (C2b/C) | 2.68\% | 0.04\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 95.26\% | 0.95\% | 94.87\% | 92.55\% | 92.50\% |
| 2.Break up value per certificate (A/E1) | 7.29 | 7.78 | 7.73 | 4.74 | 5.29 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.99 | 0.65 | -1.12 | -1.36 | 2.78 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.44 | 0.87 | -1.61 | -10.92 | 3.88 |


| Paramount Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 83,746 | 103,047 | 108,957 | 118,845 | 126,764 |
| 1.Certificate capital | 58,633 | 58,633 | 58,633 | 58,633 | 58,633 |
| 2.Reserves | 16,140 | 37,521 | 41,229 | 50,277 | 56,127 |
| 3.Unappropriated profit | 8,973 | 6,893 | 9,095 | 9,935 | 12,004 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 22,233 | 62,145 | 96,827 | 88,614 | 100,795 |
| 1.Current liablities | 19,530 | 45,490 | 78,899 | 87,095 | 47,777 |
| 2.Non-current liabilities | 2,703 | 16,655 | 17,928 | 1,519 | 53,018 |
| C.Total assets (C1+C2) | 105,979 | 165,192 | 205,784 | 207,459 | 227,559 |
| 1.Current assets ( $a+b$ ) | 66,785 | 79,873 | 107,105 | 124,783 | 131,394 |
| a.Cash and banks balances | 22,901 | 10,504 | 37,777 | 17,113 | 30,310 |
| b.Other current assets | 43,884 | 69,369 | 69,328 | 107,670 | 101,084 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 39,194 | 85,319 | 98,679 | 82,676 | 96,165 |
| a.Fixed assets | 29,347 | 53,122 | 53,830 | 59,510 | 18,176 |
| b.Long-term investments | 3,063 | 3,126 | 3,577 | 3,126 | 3 |
| c.Other non-current assets | 6,784 | 29,071 | 41,272 | 20,040 | 77,986 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 19,278 | 17,461 | 28,339 | 39,194 | 23,536 |
| 2.Operating expenses | 5,086 | 5,184 | 6,936 | 6,679 | 8,500 |
| 3.Operating profit | 14,192 | 12,277 | 21,403 | 32,515 | 15,036 |
| 4.Modaraba co's management fees | 1,307 | 934 | 1,373 | 2,011 | 0 |
| 5.Profit/(loss) before taxation | 11,761 | 8,408 | 12,359 | 18,098 | 16,713 |
| 6.Profit/(loss) after taxation | 11,731 | 8,394 | 12,359 | 18,098 | 16,713 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 5,863 | 5,863 | 5,863 | 5,863 | 5,863 |
| 2.Cash dividend | 15.00\% | 11.00\% | 14.00\% | 15.00\% | 18.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 17,316 | 14,646 | 33,147 | 25,305 | 19,587 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 14.01\% | 0.08\% | 11.34\% | 15.23\% | 13.18\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 13.61\% | 0.07\% | 9.74\% | 15.04\% | 9.30\% |
| 3.Return on assets (ROA) (D6/C) | 11.07\% | 0.05\% | 6.01\% | 8.72\% | 7.34\% |
| 4.Return on revenue (D6/D1) | 60.85\% | 0.48\% | 43.61\% | 46.18\% | 71.01\% |
| 5.Operating expenses to net income (D2/D6) | 43.36\% | 0.62\% | 56.12\% | 36.90\% | 50.86\% |
| 6.Management expenses (D4/D2) | 25.70\% | 0.18\% | 19.80\% | 30.11\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 2.00 | 1.43 | 2.11 | 3.09 | 2.85 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 3.42 | 1.76 | 1.36 | 1.43 | 2.75 |
| 2.Total liabilities to total assets (B/C) (times) | 0.21 | 0.38 | 0.47 | 0.43 | 0.44 |
| 3.Long term investment to total assets (C2b/C) | 2.89\% | 0.02\% | 1.74\% | 1.51\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 79.02\% | 0.62\% | 52.95\% | 57.29\% | 55.71\% |
| 2.Break up value per certificate (A/E1) | 14.28 | 17.58 | 18.58 | 20.27 | 21.62 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.48 | 1.75 | 2.68 | 1.40 | 1.17 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.89 | 0.32 | 0.42 | 0.29 | 0.41 |


| Prudential Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 532,264 | 586,655 | 601,944 | 601,944 | 505,488 |
| 1.Certificate capital | 872,177 | 872,177 | 872,177 | 872,177 | 872,177 |
| 2.Reserves | 88,199 | 99,077 | 113,586 | 113,586 | 120,245 |
| 3.Unappropriated profit | $(428,112)$ | $(384,599)$ | $(383,819)$ | $(383,819)$ | $(486,934)$ |
| 4.Others | $(1,265)$ | $(1,311)$ | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 121,806 | 136,092 | 151,660 | 151,660 | 63,615 |
| 1.Current liablities | 35,963 | 49,750 | 90,195 | 90,195 | 44,549 |
| 2.Non-current liabilities | 85,843 | 86,342 | 61,465 | 61,465 | 19,066 |
| C.Total assets (C1+C2) | 652,805 | 721,436 | 753,604 | 753,604 | 569,103 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 274,141 | 403,681 | 498,192 | 498,192 | 429,512 |
| a.Cash and banks balances | 83,847 | 191,801 | 161,758 | 161,758 | 73,432 |
| b. Other current assets | 190,294 | 211,880 | 336,434 | 336,434 | 356,080 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 378,664 | 317,755 | 255,412 | 255,412 | 139,591 |
| a.Fixed assets | 5,455 | 3,265 | 1,877 | 1,877 | 85,179 |
| b.Long-term investments | 27,292 | 22,965 | 6,809 | 6,809 | 7,277 |
| c.Other non-current assets | 345,917 | 291,525 | 246,726 | 246,726 | 47,135 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 124,827 | 130,838 | 148,549 | 148,549 | 87,636 |
| 2.Operating expenses | 24,880 | 19,657 | 17,934 | 17,934 | 52,994 |
| 3.Operating profit | 99,947 | 111,181 | 130,615 | 130,615 | 34,642 |
| 4.Modaraba co's management fees | 2,208 | 6,043 | 4,653 | 4,653 | 0 |
| 5.Profit/(loss) before taxation | 21,258 | 55,519 | 41,788 | 41,788 | 32,835 |
| 6.Profit/(loss) after taxation | 20,894 | 54,391 | 41,455 | 41,455 | 33,293 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 87,218 | 87,218 | 87,218 | 87,218 | 87,218 |
| 2.Cash dividend | 0.00\% | 3.00\% | 3.00\% | 0.00\% | 3.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 105,126 | 112,019 | $(17,336)$ | $(17,336)$ | 90,373 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 3.93\% | 0.09\% | 6.89\% | 6.89\% | 6.59\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 3.45\% | 0.08\% | 6.30\% | 6.30\% | 6.26\% |
| 3.Return on assets (ROA) (D6/C) | 3.20\% | 0.08\% | 5.50\% | 5.50\% | 5.85\% |
| 4.Return on revenue (D6/D1) | 16.74\% | 0.42\% | 27.91\% | 27.91\% | 37.99\% |
| 5.Operating expenses to net income (D2/D6) | 119.08\% | 0.36\% | 43.26\% | 43.26\% | 159.17\% |
| 6.Management expenses (D4/D2) | 8.88\% | 0.31\% | 25.95\% | 25.95\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.24 | 0.62 | 0.48 | 0.48 | 0.38 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 7.62 | 8.11 | 5.52 | 5.52 | 9.64 |
| 2.Total liabilities to total assets (B/C) (times) | 0.19 | 0.19 | 0.20 | 0.20 | 0.11 |
| 3.Long term investment to total assets (C2b/C) | 4.18\% | 0.03\% | 0.90\% | 0.90\% | 1.28\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 81.54\% | 0.81\% | 79.88\% | 79.88\% | 88.82\% |
| 2.Break up value per certificate (A/E1) | 6.10 | 6.73 | 6.90 | 6.90 | 5.80 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 5.03 | 2.06 | -0.42 | -0.42 | 2.71 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.92 | 2.25 | -0.19 | -0.19 | 2.03 |


| Punjab Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 489,750 | 463,978 | 443,635 | 362,998 | 370,029 |
| 1.Certificate capital | 340,200 | 340,200 | 340,200 | 340,200 | 340,200 |
| 2.Reserves | 100,336 | 105,578 | 110,684 | 110,683 | 114,199 |
| 3.Unappropriated profit | 49,214 | 18,200 | $(7,249)$ | $(87,885)$ | $(84,370)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 1,248,374 | 1,334,171 | 3,150,969 | 2,683,043 | 2,295,069 |
| 1.Current liablities | 884,851 | 1,199,072 | 2,021,160 | 1,350,630 | 1,115,787 |
| 2.Non-current liabilities | 363,523 | 135,099 | 1,129,809 | 1,332,413 | 1,179,282 |
| C.Total assets (C1+C2) | 1,738,124 | 1,798,149 | 3,594,604 | 3,046,041 | 2,665,098 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 824,002 | 999,847 | 1,724,383 | 1,318,999 | 1,143,033 |
| a.Cash and banks balances | 11,817 | 48,222 | 38,611 | 26,434 | 42,247 |
| b. Other current assets | 812,185 | 951,625 | 1,685,772 | 1,292,565 | 1,100,786 |
| 2.Non-current assets ( $a+b+c$ ) | 914,122 | 798,302 | 1,870,221 | 1,727,042 | 1,522,065 |
| a.Fixed assets | 777,218 | 792,315 | 1,802,881 | 1,633,185 | 1,447,816 |
| b.Long-term investments | 50,625 | 0 | 10,785 | 38,032 | 19,553 |
| c.Other non-current assets | 86,279 | 5,987 | 56,555 | 55,825 | 54,696 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 429,180 | 435,314 | 715,988 | 1,127,458 | 990,266 |
| 2.Operating expenses | 9,059 | 10,270 | 18,172 | 24,129 | 26,650 |
| 3.Operating profit | 420,121 | 425,044 | 697,816 | 1,103,329 | 963,616 |
| 4.Modaraba co's management fees | 7,254 | 2,912 | 1,891 | 0 | 0 |
| 5.Profit/(loss) before taxation | 65,291 | 26,211 | 17,019 | 90,829 | 7,031 |
| 6.Profit/(loss) after taxation | 65,291 | 26,211 | 17,019 | 90,829 | 7,031 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 34,020 | 34,020 | 34,020 | 34,020 | 34,020 |
| 2.Cash dividend | 15.00\% | 6.00\% | 3.02\% | 0.00\% | 1.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 339,492 | 58,013 | (1,473,786) | 488,814 | 317,145 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 13.33\% | 0.06\% | 3.84\% | 25.02\% | 1.90\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 7.65\% | 0.04\% | 1.08\% | 5.36\% | 0.45\% |
| 3.Return on assets (ROA) (D6/C) | 3.76\% | 0.02\% | 0.47\% | 2.98\% | 0.26\% |
| 4.Return on revenue (D6/D1) | 15.21\% | 0.06\% | 2.38\% | 8.06\% | 0.71\% |
| 5.Operating expenses to net income (D2/D6) | 13.88\% | 0.39\% | 106.77\% | 26.57\% | 379.04\% |
| 6.Management expenses (D4/D2) | 80.08\% | 0.28\% | 10.41\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.92 | 0.77 | 0.50 | 2.67 | 0.21 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 0.93 | 0.83 | 0.85 | 0.98 | 1.02 |
| 2.Total liabilities to total assets (B/C) (times) | 0.72 | 0.74 | 0.88 | 0.88 | 0.86 |
| 3.Long term investment to total assets (C2b/C) | 2.91\% | 0.00\% | 0.30\% | 1.25\% | 0.73\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 28.18\% | 0.26\% | 12.34\% | 11.92\% | 13.88\% |
| 2.Break up value per certificate (A/E1) | 14.40 | 13.64 | 13.04 | 10.67 | 10.88 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 5.20 | 2.21 | -86.60 | 5.38 | 45.11 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.38 | 0.05 | -0.73 | 0.36 | 0.28 |


| Standard Chartered Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 816,965 | 859,867 | 892,332 | 923,617 | 928,614 |
| 1.Certificate capital | 392,931 | 432,224 | 453,835 | 453,835 | 453,835 |
| 2.Reserves | 376,539 | 353,685 | 351,533 | 372,313 | 388,289 |
| 3.Unappropriated profit | 47,495 | 73,958 | 86,964 | 97,469 | 86,490 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 1,740,701 | 1,700,892 | 2,183,668 | 2,513,566 | 2,676,451 |
| 1.Current liablities | 1,288,162 | 1,267,526 | 1,782,628 | 2,052,797 | 2,317,417 |
| 2.Non-current liabilities | 452,539 | 433,366 | 401,040 | 460,769 | 359,034 |
| C.Total assets (C1+C2) | 2,557,666 | 2,560,759 | 3,076,000 | 3,437,183 | 3,605,065 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,200,791 | 1,043,836 | 1,253,455 | 1,022,736 | 1,131,602 |
| a.Cash and banks balances | 62,611 | 14,744 | 16,420 | 42,742 | 77,804 |
| b.Other current assets | 1,138,180 | 1,029,092 | 1,237,035 | 979,994 | 1,053,798 |
| 2.Non-current assets ( $a+b+c$ ) | 1,356,875 | 1,516,923 | 1,822,545 | 2,414,447 | 2,473,463 |
| a.Fixed assets | 5,783 | 4,341 | 4,036 | 3,650 | 3,278 |
| b.Long-term investments | 1,351,074 | 1,512,502 | 1,818,509 | 2,410,797 | 2,470,185 |
| c.Other non-current assets | 18 | 80 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 205,234 | 252,738 | 273,008 | 513,324 | 849,724 |
| 2.Operating expenses | 33,778 | 38,570 | 42,873 | 41,354 | 46,744 |
| 3.Operating profit | 171,456 | 214,168 | 230,135 | 471,970 | 802,980 |
| 4.Modaraba co's management fees | 6,800 | 9,133 | 10,811 | 11,544 | 0 |
| 5.Profit/(loss) before taxation | 61,512 | 82,196 | 97,299 | 103,899 | 79,880 |
| 6.Profit/(loss) after taxation | 61,512 | 82,196 | 97,299 | 103,899 | 79,880 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 39,239 | 43,222 | 45,383 | 45,383 | 45,383 |
| 2.Cash dividend | 10.00\% | 15.00\% | 16.00\% | 16.50\% | 17.00\% |
| 3.Stock dividend/bonus shares | 10.00\% | 5.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 290,504 | 84,100 | $(296,283)$ | $(84,021)$ | 251,783 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 7.53\% | 0.10\% | 10.90\% | 11.25\% | 8.60\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 4.85\% | 0.06\% | 7.52\% | 7.51\% | 6.20\% |
| 3.Return on assets (ROA) (D6/C) | 2.41\% | 0.03\% | 3.16\% | 3.02\% | 2.22\% |
| 4.Return on revenue (D6/D1) | 29.97\% | 0.33\% | 35.64\% | 20.24\% | 9.40\% |
| 5.Operating expenses to net income (D2/D6) | 54.91\% | 0.47\% | 44.06\% | 39.80\% | 58.52\% |
| 6.Management expenses (D4/D2) | 20.13\% | 0.24\% | 25.22\% | 27.92\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.57 | 1.90 | 2.14 | 2.29 | 1.76 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 0.93 | 0.82 | 0.70 | 0.50 | 0.49 |
| 2.Total liabilities to total assets (B/C) (times) | 0.68 | 0.66 | 0.71 | 0.73 | 0.74 |
| 3.Long term investment to total assets (C2b/C) | 52.82\% | 0.59\% | 59.12\% | 70.14\% | 68.52\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 31.94\% | 0.34\% | 29.01\% | 26.87\% | 25.76\% |
| 2.Break up value per certificate (A/E1) | 20.82 | 19.89 | 19.66 | 20.35 | 20.46 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 4.72 | 1.02 | -3.05 | -0.81 | 3.15 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.23 | 0.07 | -0.17 | -0.04 | 0.11 |


| Treet Manufacaturing Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | 111,649 | 428,285 | 476,801 |
| 1.Certificate capital | - | - | 142,857 | 500,000 | 500,000 |
| 2.Reserves | - | - | 0 | 0 | 24,258 |
| 3.Unappropriated profit | - | - | $(31,208)$ | $(71,715)$ | $(47,457)$ |
| 4.Others | - | - | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | - | - | 423,589 | 327,498 | 471,211 |
| 1.Current liablities | - | - | 39,754 | 327,498 | 264,521 |
| 2.Non-current liabilities | - | - | 383,835 | 0 | 206,690 |
| C.Total assets (C1+C2) | - | - | 535,238 | 755,783 | 948,012 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | - | - | 378,932 | 525,747 | 609,334 |
| a.Cash and banks balances | - | - | 16,539 | 64,775 | 38,627 |
| b.Other current assets | - | - | 362,393 | 460,972 | 570,707 |
| 2.Non-current assets ( $a+b+c$ ) | - | - | 156,306 | 230,036 | 338,678 |
| a.Fixed assets | - | - | 156,266 | 229,996 | 323,704 |
| b.Long-term investments | - | - | 0 | 40 | 14,974 |
| c.Other non-current assets | - | - | 40 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | - | - | 489,112 | 965,983 | 119,001 |
| 2.Operating expenses | - | - | 19,877 | 28,623 | 44,722 |
| 3.Operating profit | - | - | 1 | 937,360 | 74,279 |
| 4.Modaraba co's management fees | - | - | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | - | - | $(15,618)$ | $(40,507)$ | 48,516 |
| 6.Profit/(loss) after taxation | - | - | $(15,618)$ | $(40,507)$ | 48,516 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | - | - | 14,286 | 50,000 | 50,000 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(242,943)$ | $(139,423)$ | $(21,958)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | - | - | -13.99\% | -9.46\% | 10.18\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | - | - | -3.15\% | -9.46\% | 7.10\% |
| 3.Return on assets (ROA) (D6/C) | - | - | -2.92\% | -5.36\% | 5.12\% |
| 4.Return on revenue (D6/D1) | - | - | -3.19\% | -4.19\% | 40.77\% |
| 5.Operating expenses to net income (D2/D6) | - | - | -127.27\% | -70.66\% | 92.18\% |
| 6.Management expenses (D4/D2) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | - | - | -1.09 | -0.81 | 0.97 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | - | - | 9.53 | 1.61 | 2.30 |
| 2.Total liabilities to total assets (B/C) (times) | - | - | 0.79 | 0.43 | 0.50 |
| 3.Long term investment to total assets (C2b/C) | - | - | 0.00\% | 0.01\% | 1.58\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 20.86\% | 56.67\% | 50.29\% |
| 2.Break up value per certificate (A/E1) | - | - | 7.82 | 8.57 | 9.54 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | - | - | 15.56 | 3.44 | -0.45 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | - | - | -6.11 | -0.43 | -0.08 |


| Tri-Star Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 194,264 | 199,353 | 199,858 | 211,121 | 208,545 |
| 1.Certificate capital | 211,631 | 211,631 | 211,631 | 211,631 | 211,631 |
| 2.Reserves | 24,480 | 26,075 | 26,176 | 28,451 | 30,053 |
| 3.Unappropriated profit | $(41,847)$ | $(38,353)$ | $(37,949)$ | $(28,961)$ | $(33,139)$ |
| 4.Others | $(13,753)$ | $(12,773)$ | $(11,890)$ | $(17,269)$ | $(18,267)$ |
| B.Total liabilities (B1 + B2) | 5,978 | 6,124 | 37,633 | 22,480 | 70,768 |
| 1.Current liablities | 5,978 | 6,124 | 37,633 | 22,480 | 70,768 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 186,489 | 192,704 | 225,601 | 216,332 | 261,046 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 81,851 | 88,098 | 132,947 | 128,853 | 177,207 |
| a.Cash and banks balances | 582 | 341 | 269 | 113 | 1,686 |
| b.Other current assets | 81,269 | 87,757 | 132,678 | 128,740 | 175,521 |
| 2.Non-current assets ( $a+b+c$ ) | 104,638 | 104,606 | 92,654 | 87,479 | 83,839 |
| a.Fixed assets | 394 | 348 | 8,909 | 274 | 244 |
| b.Long-term investments | 89,886 | 90,766 | 83,720 | 80,426 | 79,183 |
| c.Other non-current assets | 14,358 | 13,492 | 25 | 6,779 | 4,412 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 4,633 | 9,059 | 3,847 | 16,303 | 12,486 |
| 2.Operating expenses | 416 | 3,469 | 3,342 | 3,772 | 3,678 |
| 3.Operating profit | 4,217 | 5,590 | 505 | 12,531 | 8,808 |
| 4.Modaraba co's management fees | 500 | 500 | 0 | 1,265 | 801 |
| 5.Profit/(loss) before taxation | 3,716 | 5,089 | 504 | 11,263 | 8,006 |
| 6.Profit/(loss) after taxation | 3,716 | 5,089 | 504 | 11,263 | 8,006 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 21,163 | 21,163 | 21,163 | 21,163 | 2,163 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 5.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(6,940)$ | $(3,586)$ | $(7,003)$ | 473 | (7,715) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 1.91\% | 0.03\% | 0.25\% | 5.33\% | 3.84\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 2.06\% | 0.03\% | 0.27\% | 5.81\% | 4.21\% |
| 3.Return on assets (ROA) (D6/C) | 1.99\% | 0.03\% | 0.22\% | 5.21\% | 3.07\% |
| 4.Return on revenue (D6/D1) | 80.21\% | 0.56\% | 13.10\% | 69.09\% | 64.12\% |
| 5.Operating expenses to net income (D2/D6) | 11.20\% | 0.68\% | 663.10\% | 33.49\% | 45.94\% |
| 6.Management expenses (D4/D2) | 120.19\% | 0.14\% | 0.00\% | 33.54\% | 21.78\% |
| 7.Earning Per Certificate (D6/E1) | 0.18 | 0.24 | 0.02 | 0.53 | 3.70 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 13.69 | 14.39 | 3.53 | 5.73 | 2.50 |
| 2.Total liabilities to total assets (B/C) (times) | 0.03 | 0.03 | 0.17 | 0.10 | 0.27 |
| 3.Long term investment to total assets (C2b/C) | 48.20\% | 0.47\% | 37.11\% | 37.18\% | 30.33\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 104.17\% | 1.04\% | 88.59\% | 97.59\% | 79.89\% |
| 2.Break up value per certificate (A/E1) | 9.18 | 9.42 | 9.44 | 9.98 | 96.41 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -1.87 | -0.71 | -13.89 | 0.04 | -0.96 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -1.16 | -0.59 | -0.19 | 0.02 | -0.11 |


| Trust Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 311,623 | 254,685 | 243,563 | 257,029 | 279,582 |
| 1.Certificate capital | 273,000 | 273,000 | 273,000 | 298,000 | 298,000 |
| 2.Reserves | 38,623 | $(18,315)$ | $(29,437)$ | $(40,971)$ | 49,852 |
| 3.Unappropriated profit | 0 | 0 | 0 | 0 | $(68,270)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 77,424 | 65,021 | 28,005 | 43,023 | 91,552 |
| 1.Current liablities | 75,508 | 62,328 | 25,943 | 15,551 | 33,605 |
| 2.Non-current liabilities | 1,916 | 2,693 | 2,062 | 27,472 | 57,947 |
| C.Total assets (C1+C2) | 389,047 | 319,706 | 271,568 | 300,052 | 371,134 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 255,253 | 235,880 | 203,502 | 189,713 | 185,059 |
| a.Cash and banks balances | 1,474 | 1,009 | 3,205 | 8,161 | 8,314 |
| b. Other current assets | 253,779 | 234,871 | 200,297 | 181,552 | 176,745 |
| 2.Non-current assets ( $a+b+c$ ) | 133,794 | 83,826 | 68,066 | 110,339 | 186,075 |
| a.Fixed assets | 57,179 | 53,289 | 45,830 | 89,797 | 163,188 |
| b.Long-term investments | 34,730 | 30,199 | 21,953 | 20,328 | 11,359 |
| c.Other non-current assets | 41,885 | 338 | 283 | 214 | 11,528 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 28,832 | 27,762 | 18,674 | 47,498 | 59,305 |
| 2.Operating expenses | 10,531 | 12,305 | 15,757 | 14,088 | 8,950 |
| 3.Operating profit | 18,301 | 15,457 | 2,917 | 33,410 | 50,355 |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | 21,576 | $(61,938)$ | $(1,933)$ | 33,087 | 20,451 |
| 6.Profit/(loss) after taxation | 18,576 | $(64,925)$ | $(1,671)$ | 33,087 | 23,397 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 27,300 | 27,300 | 27,300 | 29,800 | 29,800 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 5.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(18,650)$ | 7,445 | 44,262 | 56,419 | 94,764 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 5.96\% | -0.26\% | -0.69\% | 12.87\% | 8.37\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 6.88\% | -0.24\% | -0.79\% | 11.63\% | 6.06\% |
| 3.Return on assets (ROA) (D6/C) | 4.78\% | -0.20\% | -0.62\% | 11.03\% | 6.30\% |
| 4.Return on revenue (D6/D1) | 64.43\% | -2.34\% | -8.95\% | 69.66\% | 39.45\% |
| 5.Operating expenses to net income (D2/D6) | 56.69\% | -0.19\% | -942.97\% | 42.58\% | 38.25\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.68 | -2.38 | -0.06 | 1.11 | 0.79 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 3.38 | 3.78 | 7.84 | 12.20 | 5.51 |
| 2.Total liabilities to total assets (B/C) (times) | 0.20 | 0.20 | 0.10 | 0.14 | 0.25 |
| 3.Long term investment to total assets (C2b/C) | 8.93\% | 0.09\% | 8.08\% | 6.77\% | 3.06\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 80.10\% | 0.80\% | 89.69\% | 85.66\% | 75.33\% |
| 2.Break up value per certificate (A/E1) | 11.42 | 9.33 | 8.92 | 8.63 | 9.38 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -1.00 | -0.12 | -26.49 | 1.71 | 4.05 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.25 | 0.12 | 1.71 | 3.63 | 2.82 |


| UDL Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 374,024 | 404,130 | 439,590 | 450,296 | 474,679 |
| 1.Certificate capital | 263,866 | 263,866 | 263,866 | 263,866 | 263,866 |
| 2.Reserves | 75,711 | 97,608 | 127,761 | 146,307 | 161,538 |
| 3.Unappropriated profit | 34,447 | 42,656 | 47,963 | 40,123 | 49,275 |
| 4.Others | 7,683 | 19,131 | $(1,436)$ | 25 | 485 |
| B.Total liabilities (B1 + B2) | 139,554 | 137,415 | 150,044 | 163,626 | 165,131 |
| 1.Current liablities | 32,019 | 23,853 | 30,400 | 38,470 | 41,164 |
| 2.Non-current liabilities | 107,535 | 113,562 | 119,644 | 125,156 | 123,967 |
| C.Total assets (C1+C2) | 521,261 | 560,676 | 588,198 | 613,947 | 640,295 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 433,442 | 447,722 | 443,867 | 433,941 | 456,807 |
| a.Cash and banks balances | 359,974 | 220,363 | 226,524 | 59,740 | 61,338 |
| b.Other current assets | 73,468 | 227,359 | 217,343 | 374,201 | 395,469 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 87,819 | 112,954 | 144,331 | 180,006 | 183,488 |
| a.Fixed assets | 38,168 | 50,321 | 88,293 | 107,290 | 96,218 |
| b.Long-term investments | 49,472 | 62,559 | 55,964 | 72,642 | 87,196 |
| c.Other non-current assets | 179 | 74 | 74 | 74 | 74 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 79,210 | 72,793 | 69,083 | 90,164 | 105,954 |
| 2.Operating expenses | 7,875 | 9,993 | 11,114 | 13,804 | 15,442 |
| 3.Operating profit | 71,335 | 62,800 | 57,969 | 76,360 | 90,512 |
| 4.Modaraba co's management fees | 4,117 | 5,691 | 6,233 | 4,121 | 0 |
| 5.Profit/(loss) before taxation | 37,052 | 51,216 | 56,093 | 37,093 | 50,768 |
| 6.Profit/(loss) after taxation | 37,052 | 51,216 | 56,093 | 37,093 | 50,768 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates | 26,387 | 26,387 | 26,386 | 26,386 | 26,386 |
| 2.Cash dividend | 8.00\% | 10.00\% | 10.00\% | 10.00\% | 12.50\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 54,998 | 53,415 | 67,326 | $(85,684)$ | 73,919 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 9.91\% | 0.13\% | 12.76\% | 8.24\% | 10.70\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 7.57\% | 0.10\% | 10.06\% | 6.45\% | 8.47\% |
| 3.Return on assets (ROA) (D6/C) | 7.11\% | 0.09\% | 9.54\% | 6.04\% | 7.93\% |
| 4.Return on revenue (D6/D1) | 46.78\% | 0.70\% | 81.20\% | 41.14\% | 47.92\% |
| 5.Operating expenses to net income (D2/D6) | 21.25\% | 0.20\% | 19.81\% | 37.21\% | 30.42\% |
| 6.Management expenses (D4/D2) | 52.28\% | 0.57\% | 56.08\% | 29.85\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.40 | 1.94 | 2.13 | 1.41 | 1.92 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current asssets to current liabilities (C1/B1) (times) | 13.54 | 18.77 | 14.60 | 11.28 | 11.10 |
| 2.Total liabilities to total assets (B/C) (times) | 0.27 | 0.25 | 0.26 | 0.27 | 0.26 |
| 3.Long term investment to total assets (C2b/C) | 9.49\% | 0.11\% | 9.51\% | 11.83\% | 13.62\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 71.75\% | 0.72\% | 74.74\% | 73.34\% | 74.13\% |
| 2.Break up value per certificate (A/E1) | 14.18 | 15.32 | 16.66 | 17.07 | 17.99 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.48 | 1.04 | 1.20 | -2.31 | 1.46 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.72 | 2.24 | 2.21 | -2.23 | 1.80 |

## Exchange Companies

## Performance at a Glance

The balance sheet size of Exchange Companies expanded during the period under review. Total assets witnessed an increase of 13.0 percent to stand at around Rs 7.0 billion during CY10 as compared to Rs 6.2 billion in CY09. Decrease in profit before and after taxation of 10.5 percent and10.4 percent respectively was recorded in CY10 over CY09.

## Analysis of Balance Sheet Components

Total equity increased from Rs 4.5 billion in CY09 to Rs to 5.1 billion in CY10 or around 13.0 percent over CY09. Total assets increased to 7.0 billion in CY10 from 6.2 billion in CY09; recording an increase of 13.0 percent. Analysis also reveals that the Exchange companies were holding around 50 percent of their total assets in the form of highly liquid assets,
 i.e., cash and bank balances because of their nature of business. The current ratio almost remained same at 3.4 percent in CY10. Further, the formation of assets has mainly been through share capital which was around 90 percent of total equity both in CY09 and CY10.

## Profitability and Operating Efficiency

Gross revenue reached Rs 1.9 billion in CY10 showing an increase of 12.4 percent. Administrative

and general expenses increased from Rs 1.2 billion in CY09 to Rs 1.4 billion in CY10. Administrative and general expenses were around 70 percent of the gross revenue in CY09 which increased to 74
percent in CY10 showing reduced operating efficiency in CY10 compared to CY09. Profit before tax decreased from Rs 426.7 million in CY09 to Rs 381.8 million in CY10, registering a decrease of 10.5 percent in CY10. Similarly profit after tax decreased from Rs 281.1 million in CY09 to Rs 251.8 million in CY10; recording a decrease of about 10.4 percent.

Return on capital employed (ROCE) and Return on Assets (ROA) decreased from 8.8 percent to 7.0 percent and 4.6 percent to 3.6 percent respectively in CY10. Return on Equity also decreased from 6.2 percent to 4.9 percent in CY10. Breakup value per share increased from Rs. 20.8 to Rs. 21.6 in CY10.


| Exchange Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 3,796,691 | 4,597,012 | 4,998,006 | 4,505,890 | 5,106,493 |
| 1.Share capital | 3,799,393 | 4,424,258 | 4,895,275 | 4,130,275 | 4,515,410 |
| 2.Reserves | 30,000 | 45,000 | 0 | 25,000 | 45,000 |
| 3.Accumulated profit (loss) | $(32,702)$ | 127,754 | 102,731 | 350,615 | 546,083 |
| 4.Others | 65,442 | 52,580 | 45,348 | 50,967 | 5,355 |
| B.Total liabilities (B1 to B2) | 1,098,269 | 1,235,190 | 1,628,023 | 1,612,473 | 1,854,516 |
| 1.Current liabilities | 525,954 | 827,732 | 1,098,330 | 1,316,888 | 1,520,200 |
| 2.Non-current liabilities | 572,315 | 407,458 | 529,693 | 295,585 | 334,316 |
| C.Total assets (C1+C2) | 4,960,402 | 5,884,782 | 6,671,377 | 6,169,330 | 6,966,364 |
| 1.Current assets $(a+b)$ | 3,536,057 | 4,255,420 | 4,716,762 | 4,473,486 | 5,231,406 |
| a.Cash \& bank balances | 2,215,908 | 2,669,485 | 2,770,981 | 2,776,536 | 3,518,995 |
| b.Other assets | 1,320,150 | 1,585,935 | 1,945,781 | 1,696,950 | 1,712,411 |
| 2.Non-current assets (a+b) | 1,424,345 | 1,629,362 | 1,954,615 | 1,695,844 | 1,734,958 |
| a.Fixed assets | 426,394 | 476,006 | 750,108 | 631,224 | 640,399 |
| b.Other assets | 997,951 | 1,153,356 | 1,204,507 | 1,064,620 | 1,094,559 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 819,865 | 987,907 | 1,656,131 | 1,661,192 | 1,867,171 |
| 2.Administrative and general expense | 576,290 | 722,931 | 1,416,706 | 1,157,100 | 1,390,631 |
| 3.Profit/(loss) before taxation | 73,696 | 91,677 | 114,884 | 426,736 | 381,827 |
| 4.Profit/(loss) after taxation | 31,346 | 21,897 | 91,581 | 281,093 | 251,826 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 198,679 | 252,165 | 270,240 | 216,240 | 236,754 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonua shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 399,844 | 40,689 | $(3,407,508)$ | 691,603 | 218,716 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.83\% | 0.48\% | 1.83\% | 6.24\% | 4.93\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 1.66\% | 1.81\% | 2.06\% | 8.79\% | 7.01\% |
| 3.Return on assets (ROA) (D4/C) | 0.63\% | 0.37\% | 1.37\% | 4.56\% | 3.61\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 7.82 | 7.89 | 12.33 | 2.71 | 3.64 |
| 5.Earning per share (D4/E1) | 0.16 | 0.09 | 0.34 | 1.30 | 1.06 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 44.67\% | 45.36\% | 41.54\% | 45.01\% | 50.51\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 6.72 | 5.14 | 4.29 | 3.40 | 3.44 |
| 3.Total llabilities to total assets (B/C) | 22.14\% | 20.99\% | 24.40\% | 26.14\% | 26.62\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 76.54\% | 78.12\% | 74.92\% | 73.04\% | 73.30\% |
| 2.Break up value per share (A/E1) | 19.11 | 18.23 | 18.49 | 20.84 | 21.57 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 12.76 | 1.86 | -37.21 | 2.46 | 0.87 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.76 | 0.05 | $-3.10$ | 0.53 | 0.14 |


| AA Exchange Company (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 98,075 | 102,201 | 118,497 | 208,455 | 211,619 |
| 1.Share capital | 100,000 | 100,000 | 115,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(1,925)$ | 2,201 | 3,497 | 8,455 | 11,619 |
| 4.Others | 0 | 4,796 | 30,000 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 4,123 | 6,810 | 45,170 | 13,324 | 113,495 |
| 1.Current liabilities | 1,923 | 4,541 | 22,862 | 12,883 | 110,497 |
| 2.Non-current liabilities | 2,200 | 2,269 | 22,308 | 441 | 2,998 |
| C. Total assets (C1+C2) | 102,198 | 113,807 | 193,667 | 221,779 | 325,114 |
| 1.Current assets( $a+b$ ) | 72,007 | 74,151 | 150,341 | 160,080 | 229,909 |
| a.Cash \& bank balances | 32,418 | 66,661 | 138,070 | 151,615 | 171,084 |
| b.Other assets | 39,590 | 7,490 | 12,271 | 8,465 | 58,825 |
| 2.Non-current assets ( $a+b$ ) | 30,191 | 39,656 | 43,326 | 61,699 | 95,205 |
| a.Fixed assets | 2,952 | 4,419 | 6,292 | 4,442 | 33,090 |
| b.Other assets | 27,239 | 35,237 | 37,034 | 57,257 | 62,115 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 6,602 | 12,315 | 22,607 | 52,020 | 95,228 |
| 2.Administrative and general expense | 8,934 | 9,273 | 20,722 | 43,362 | 87,977 |
| 3.Profit/(loss) before taxation | 828 | 5,046 | 2,454 | 6,981 | 5,420 |
| 4.Profit/(loss) after taxation | 780 | 4,127 | 1,296 | 4,957 | 3,164 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,000 | 10,000 | 11,500 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 21,672 | 3,644 | 14,779 | $(1,468)$ | 57,635 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.80\% | 4.04\% | 1.09\% | 2.38\% | 1.50\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 0.83\% | 4.62\% | 1.44\% | 3.34\% | 2.53\% |
| 3.Return on assets (ROA) (D4/C) | 0.76\% | 3.63\% | 0.67\% | 2.24\% | 0.97\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 10.79 | 1.84 | 8.44 | 6.21 | 16.23 |
| 5.Earning per share (D4/E1) | 0.08 | 0.41 | 0.11 | 0.25 | 0.16 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 31.72\% | 58.57\% | 71.29\% | 68.36\% | 52.62\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 37.44 | 16.33 | 6.58 | 12.43 | 2.08 |
| 3.Total llabilities to total assets (B/C) | 4.03\% | 5.98\% | 23.32\% | 6.01\% | 34.91\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 95.97\% | 89.80\% | 61.19\% | 93.99\% | 65.09\% |
| 2.Break up value per share (A/E1) | 9.81 | 10.22 | 10.30 | 10.42 | 10.58 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 27.78 | 0.88 | 11.40 | -0.30 | 18.22 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 11.27 | 0.80 | 0.65 | -0.11 | 0.52 |


| Al-Hameed Intl. Money Ex (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 101,256 | 96,846 | 198,148 | 198,544 | 199,585 |
| 1.Share capital | 100,000 | 100,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 1,256 | $(3,154)$ | $(1,852)$ | $(1,456)$ | (415) |
| 4.Others | 5,347 | 5,079 | 4,826 | 4,584 | 4,355 |
| B.Total liabilities (B1 to B2) | 38,282 | 35,634 | 28,396 | 33,916 | 23,193 |
| 1.Current liabilities | 34,778 | 32,373 | 26,900 | 31,944 | 21,834 |
| 2.Non-current liabilities | 3,504 | 3,261 | 1,496 | 1,972 | 1,359 |
| C.Total assets (C1+C2) | 144,885 | 137,559 | 231,370 | 237,044 | 227,133 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 51,290 | 44,168 | 52,105 | 59,597 | 61,746 |
| a.Cash \& bank balances | 29,689 | 23,822 | 23,714 | 15,146 | 7,427 |
| b.Other assets | 21,601 | 20,346 | 28,391 | 44,451 | 54,319 |
| 2.Non-current assets (a+b) | 93,595 | 93,391 | 179,265 | 177,447 | 165,387 |
| a.Fixed assets | 65,059 | 63,497 | 124,396 | 119,111 | 113,706 |
| b.Other assets | 28,536 | 29,894 | 54,869 | 58,336 | 51,681 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 10,685 | 8,572 | 11,094 | 8,158 | 5,520 |
| 2.Administrative and general expense | 6,869 | 7,659 | 7,877 | 9,522 | 8,895 |
| 3.Profit/(loss) before taxation | (592) | $(4,878)$ | (660) | 630 | 243 |
| 4.Profit/(loss) after taxation | $(1,209)$ | $(4,678)$ | 1,049 | 154 | 812 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 100 | 100 | 200 | 200 | 200 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 30,183 | $(2,390)$ | $(19,602)$ | $(7,477)$ | $(7,477)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -1.19\% | -4.83\% | 0.53\% | 0.08\% | 0.41\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -0.54\% | -4.64\% | -0.32\% | 0.31\% | 0.12\% |
| 3.Return on assets (ROA) (D4/C) | -0.83\% | -3.40\% | 0.45\% | 0.06\% | 0.36\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -11.60 | -1.57 | -11.93 | 15.11 | 36.60 |
| 5.Earning per share (D4/E1) | -12.09 | $-46.78$ | 5.25 | 0.77 | 4.06 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 20.49\% | 17.32\% | 10.25\% | 6.39\% | 3.27\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 1.47 | 1.36 | 1.94 | 1.87 | 2.83 |
| 3.Total llabilities to total assets (B/C) | 26.42\% | 25.90\% | 12.27\% | 14.31\% | 10.21\% |
| H.Capital /Iverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 69.89\% | 70.40\% | 85.64\% | 83.76\% | 87.87\% |
| 2.Break up value per share (A/E1) | 1,012.56 | 968.46 | 990.74 | 992.72 | 997.93 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -24.97 | 0.51 | -18.69 | -48.55 | -9.21 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.87 | -0.07 | -0.73 | -0.23 | -0.34 |


| Al-Rahim Exchange Company (Pvt.) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 194,594 | 193,151 | 199,356 | 200,662 | 201,231 |
| 1.Share capital | 200,000 | 200,000 | 205,410 | 205,410 | 205,410 |
| 2.Reserves | 0 | 0 | - | - | 0 |
| 3.Accumulated profit (loss) | $(5,406)$ | $(6,849)$ | $(6,054)$ | $(4,748)$ | $(4,179)$ |
| 4.Others | 0 | 0 | - | - | 0 |
| B.Total liabilities (B1 to B2) | 1,377 | 979 | 636 | 788 | 337 |
| 1.Current liabilities | 816 | 716 | 636 | 788 | 337 |
| 2.Non-current liabilities | 561 | 263 | - | - | 0 |
| C.Total assets (C1+C2) | 195,971 | 194,130 | 199,992 | 201,450 | 201,568 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 90,785 | 150,583 | 139,121 | 141,096 | 142,001 |
| a.Cash \& bank balances | 90,534 | 143,033 | 137,141 | 140,310 | 138,737 |
| b.Other assets | 251 | 7,550 | 1,980 | 786 | 3,264 |
| 2.Non-current assets (a+b) | 105,186 | 43,547 | 60,871 | 60,354 | 59,567 |
| a.Fixed assets | 11,184 | 10,728 | 9,334 | 8,776 | 7,957 |
| b.Other assets | 94,002 | 32,819 | 51,537 | 51,578 | 51,610 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 18,670 | 8,320 | 6,409 | 4,712 | 619 |
| 2.Administrative and general expense | 5,901 | 5,276 | 5,168 | 6,727 | $(8,068)$ |
| 3.Profit/(loss) before taxation | (155) | $(1,402)$ | 1,241 | 1,306 | 664 |
| 4.Profit/(loss) after taxation | (249) | $(1,443)$ | 1,167 | 1,306 | 569 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 2,000 | 2,000 | 2,054 | 2,054 | 2,054 |
| 2.Cash dividend | 0.00\% | 0.00\% | - | - | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | - | - | 0.00\% |
| 4.Cash generated from operating activities | 2,254 | $(15,609)$ | 7,610 | 4,053 | 786 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -0.13\% | -0.75\% | 0.59\% | 0.65\% | 0.28\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -0.08\% | -0.72\% | 0.62\% | 0.65\% | 0.33\% |
| 3.Return on assets (ROA) (D4/C) | -0.13\% | -0.74\% | 0.58\% | 0.65\% | 0.28\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -38.07 | -3.76 | 4.16 | 5.15 | -12.15 |
| 5.Earning per share (D4/E1) | -0.12 | -0.72 | 0.57 | 0.64 | 0.28 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 46.20\% | 73.68\% | 68.57\% | 69.65\% | 68.83\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 111.26 | 210.31 | 218.74 | 179.06 | 421.37 |
| 3.Total llabilities to total assets (B/C) | 0.70\% | 0.50\% | 0.32\% | 0.39\% | 0.17\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.30\% | 99.50\% | 99.68\% | 99.61\% | 99.83\% |
| 2.Break up value per share (A/E1) | 97.30 | 96.58 | 97.06 | 97.69 | 97.97 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -9.05 | 10.82 | 6.52 | 3.10 | 1.38 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.76 | -21.80 | 11.97 | 5.14 | 2.33 |


| Dollar East Exchange Company (Pvt.) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 167,062 | 163,809 | 163,875 | 169,434 | 283,984 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(32,938)$ | $(36,191)$ | $(36,125)$ | $(30,566)$ | $(16,016)$ |
| 4.Others | 700 | 700 | 1,700 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 28,692 | 51,376 | 71,030 | 217,859 | 204,869 |
| 1.Current liabilities | 28,692 | 51,376 | 71,030 | 216,159 | 202,182 |
| 2.Non-current liabilities | 0 | 0 | 0 | 1,700 | 2,687 |
| C.Total assets (C1+C2) | 196,454 | 215,885 | 236,605 | 387,293 | 488,853 |
| 1.Current assets( $a+b$ ) | 106,620 | 117,023 | 145,795 | 294,820 | 362,796 |
| a.Cash \& bank balances | 80,346 | 76,158 | 44,214 | 26,990 | 42,822 |
| b.Other assets | 26,274 | 40,865 | 101,581 | 267,830 | 319,974 |
| 2.Non-current assets ( $a+b$ ) | 89,834 | 98,862 | 90,810 | 92,473 | 126,057 |
| a.Fixed assets | 29,477 | 32,007 | 26,886 | 28,715 | 36,196 |
| b.Other assets | 60,357 | 66,855 | 63,924 | 63,758 | 89,861 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 41,730 | 60,060 | 82,406 | 105,399 | 117,167 |
| 2.Administrative and general expense | 51,492 | 64,626 | 84,248 | 104,130 | 111,744 |
| 3.Profit/(loss) before taxation | $(9,011)$ | $(2,952)$ | 478 | 8,713 | 11,991 |
| 4.Profit/(loss) after taxation | $(9,220)$ | $(3,252)$ | 66 | 5,558 | 14,551 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 2,000 | 2,000 | 2,000 | 2,000 | 3,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 31,410 | 11,236 | $(30,930)$ | $(8,068)$ | $(41,700)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -5.52\% | -1.99\% | 0.04\% | 3.28\% | 5.12\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -5.37\% | -1.79\% | 0.29\% | 5.09\% | 4.18\% |
| 3.Return on assets (ROA) (D4/C) | -4.69\% | -1.51\% | 0.03\% | 1.44\% | 2.98\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -5.71 | -21.89 | 176.25 | 11.95 | 9.32 |
| 5.Earning per share (D4/E1) | -4.61 | -1.63 | 0.03 | 2.78 | 4.85 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 40.90\% | 35.28\% | 18.69\% | 6.97\% | 8.76\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 3.72 | 2.28 | 2.05 | 1.36 | 1.79 |
| 3.Total llabilities to total assets (B/C) | 14.60\% | 23.80\% | 30.02\% | 56.25\% | 41.91\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 85.04\% | 75.88\% | 69.26\% | 43.75\% | 58.09\% |
| 2.Break up value per share (A/E1) | 83.53 | 81.90 | 81.94 | 84.72 | 94.66 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -3.41 | $-3.46$ | -468.64 | -1.45 | -2.87 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.09 | 0.22 | -0.44 | -0.04 | -0.21 |


| Fairdeal Exchange Company (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 109,532 | 151,516 | 192,846 | 205,248 | 206,933 |
| 1.Share capital | 105,393 | 155,393 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 4,139 | $(3,877)$ | $(7,154)$ | 5,248 | 6,933 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 5,504 | 1,944 | 14,069 | 12,343 | 25,515 |
| 1.Current liabilities | 5,504 | 1,944 | 14,069 | 10,343 | 23,515 |
| 2.Non-current liabilities | 0 | 0 | 0 | 2,000 | 2,000 |
| C.Total assets (C1+C2) | 115,036 | 153,460 | 206,915 | 217,591 | 232,448 |
| 1.Current assets ( $a+b$ ) | 70,094 | 98,326 | 137,702 | 143,503 | 167,485 |
| a.Cash \& bank balances | 64,863 | 92,860 | 120,512 | 135,273 | 156,376 |
| b.Other assets | 5,231 | 5,466 | 17,190 | 8,230 | 11,109 |
| 2.Non-current assets (a+b) | 44,942 | 55,134 | 69,213 | 74,088 | 64,963 |
| a.Fixed assets | 8,617 | 13,137 | 13,543 | 12,592 | 13,032 |
| b.Other assets | 36,325 | 41,997 | 55,670 | 61,496 | 51,931 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 15,223 | 14,644 | 21,590 | 33,191 | 27,373 |
| 2.Administrative and general expense | 13,876 | 14,178 | 17,253 | 19,658 | 24,845 |
| 3.Profit/(loss) before taxation | 1,227 | 279 | $(3,263)$ | 13,515 | 2,526 |
| 4.Profit/(loss) after taxation | 1,151 | 263 | $(3,277)$ | 12,402 | 1,685 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,539 | 15,539 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 0 | (53) | $(1,920)$ | 19,983 | 13,602 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 1.05\% | 0.17\% | -1.70\% | 6.04\% | 0.81\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 1.12\% | 0.18\% | -1.69\% | 6.52\% | 1.21\% |
| 3.Return on assets (ROA) (D4/C) | 1.00\% | 0.17\% | -1.58\% | 5.70\% | 0.72\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 11.31 | 50.82 | -5.29 | 1.45 | 9.84 |
| 5.Earning per share (D4/E1) | 0.11 | 0.02 | -0.16 | 0.62 | 0.08 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 56.38\% | 60.51\% | 58.24\% | 62.17\% | 67.27\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 12.74 | 50.58 | 9.79 | 13.87 | 7.12 |
| 3.Total llabilities to total assets (B/C) | 4.78\% | 1.27\% | 6.80\% | 5.67\% | 10.98\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 95.22\% | 98.73\% | 93.20\% | 94.33\% | 89.02\% |
| 2.Break up value per share (A/E1) | 10.39 | 9.75 | 9.64 | 10.26 | 10.35 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.00 | -0.20 | 0.59 | 1.61 | 8.07 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00 | -0.03 | -0.14 | 1.93 | 0.58 |


| Galaxy Exchange Company (Pvt.) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 195,790 | 191,862 | 202,979 | 209,851 | 209,279 |
| 1.Share capital | 200,000 | 200,000 | 210,000 | 210,000 | 210,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(4,210)$ | $(8,138)$ | $(7,021)$ | (149) | (721) |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 790 | 868 | 729 | 642 | 837 |
| 1.Current liabilities | 790 | 868 | 729 | 642 | 837 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 196,580 | 192,730 | 203,708 | 210,493 | 210,116 |
| 1.Current assets( $a+b$ ) | 82,282 | 79,068 | 93,737 | 92,083 | 103,153 |
| a.Cash \& bank balances | 64,108 | 64,192 | 76,157 | 85,878 | 100,076 |
| b.Other assets | 18,174 | 14,876 | 17,580 | 6,205 | 3,077 |
| 2.Non-current assets (a+b) | 114,298 | 113,662 | 109,971 | 118,410 | 106,963 |
| a.Fixed assets | 4,298 | 3,662 | 59,971 | 57,110 | 54,363 |
| b.Other assets | 110,000 | 110,000 | 50,000 | 61,300 | 52,600 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 18,812 | 28,765 | 33,618 | 44,343 | 40,501 |
| 2.Administrative and general expense | 27,762 | 32,551 | 32,500 | 38,123 | 40,899 |
| 3.Profit/(loss) before taxation | $(8,950)$ | $(3,786)$ | 1,118 | 6,220 | (398) |
| 4.Profit/(loss) after taxation | $(9,044)$ | $(3,929)$ | 1,118 | 6,220 | (572) |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 20,000 | 20,000 | 21,000 | 21,000 | 21,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 0 | 362 | 1,971 | 6,714 | 6,058 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -4.62\% | -2.05\% | 0.55\% | 2.96\% | -0.27\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -4.57\% | -1.97\% | 0.55\% | 2.96\% | -0.19\% |
| 3.Return on assets (ROA) (D4/C) | -4.60\% | -2.04\% | 0.55\% | 2.95\% | -0.27\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -3.10 | -8.60 | 29.07 | 6.13 | -102.76 |
| 5.Earning per share (D4/E1) | -0.45 | -0.20 | 0.05 | 0.30 | -0.03 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 32.61\% | 33.31\% | 37.39\% | 40.80\% | 47.63\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 104.15 | 91.09 | 128.58 | 143.43 | 123.24 |
| 3.Total llabilities to total assets (B/C) | 0.40\% | 0.45\% | 0.36\% | 0.30\% | 0.40\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.60\% | 99.55\% | 99.64\% | 99.70\% | 99.60\% |
| 2.Break up value per share (A/E1) | 9.79 | 9.59 | 9.67 | 9.99 | 9.97 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.00 | -0.09 | 1.76 | 1.08 | -10.59 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00 | 0.42 | 2.70 | 10.46 | 7.24 |


| H \& H Exchange Company (Pvt.) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 336,532 | 348,801 | 279,854 | 335,913 | 365,636 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 30,000 | 45,000 | 0 | 25,000 | 45,000 |
| 3.Accumulated profit (loss) | 6,532 | 3,801 | $(20,146)$ | 10,913 | 20,636 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 80,290 | 59,117 | 51,800 | 59,200 | 71,245 |
| 1.Current liabilities | 80,212 | 59,117 | 51,800 | 57,836 | 69,931 |
| 2.Non-current liabilities | 78 | 0 | 0 | 1,364 | 1,314 |
| C.Total assets (C1+C2) | 416,822 | 407,918 | 331,654 | 395,113 | 436,881 |
| 1.Current assets ( $a+b$ ) | 345,468 | 309,730 | 199,005 | 301,105 | 342,427 |
| a.Cash \& bank balances | 336,655 | 300,968 | 117,435 | 280,431 | 322,275 |
| b.Other assets | 8,813 | 8,762 | 81,570 | 20,674 | 20,152 |
| 2.Non-current assets (a+b) | 71,354 | 98,188 | 132,649 | 94,008 | 94,454 |
| a.Fixed assets | 13,824 | 12,834 | 11,382 | 10,598 | 12,016 |
| b.Other assets | 57,530 | 85,354 | 121,267 | 83,410 | 82,438 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 63,387 | 67,726 | 89,719 | 155,128 | 114,683 |
| 2.Administrative and general expense | 35,801 | 40,828 | 186,804 | 49,596 | 57,370 |
| 3.Profit/(loss) before taxation | 21,889 | 17,870 | $(105,384)$ | 95,083 | 44,959 |
| 4.Profit/(loss) after taxation | 14,389 | 12,270 | $(68,948)$ | 56,059 | 29,723 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 300 | 300 | 300 | 300 | 300 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 19,618 | 15,688 | $(182,589)$ | 164,232 | 45,787 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 4.28\% | 3.52\% | -24.64\% | 16.69\% | 8.13\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 6.50\% | 5.12\% | -37.66\% | 28.19\% | 12.25\% |
| 3.Return on assets (ROA) (D4/C) | 3.45\% | 3.01\% | -20.79\% | 14.19\% | 6.80\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.64 | 2.28 | -1.77 | 0.52 | 1.28 |
| 5.Earning per share (D4/E1) | 47.96 | 40.90 | -229.83 | 186.86 | 99.08 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 80.77\% | 73.78\% | 35.41\% | 70.97\% | 73.77\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 4.31 | 5.24 | 3.84 | 5.21 | 4.90 |
| 3.Total llabilities to total assets (B/C) | 19.26\% | 14.49\% | 15.62\% | 14.98\% | 16.31\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 80.74\% | 85.51\% | 84.38\% | 85.02\% | 83.69\% |
| 2.Break up value per share (A/E1) | 1,121.77 | 1,162.67 | 932.85 | 1,119.71 | 1,218.79 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.36 | 1.28 | 2.65 | 2.93 | 1.54 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.24 | 0.27 | -3.52 | 2.84 | 0.65 |


| Habib Currency Exchange (Pvt) Ltd. |  |  |  | (Thous | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 85,135 | 200,236 | 209,247 | 259,990 | 493,422 |
| 1.Share capital | 100,000 | 214,865 | 214,865 | 214,865 | 400,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(14,865)$ | $(14,629)$ | $(5,618)$ | 45,125 | 93,422 |
| 4.Others | 0 | (9) | (274) | 0 | 0 |
| B.Total liabilities (B1 to B2) | 3,590 | 9,546 | 21,588 | 10,447 | 10,603 |
| 1.Current liabilities | 3,590 | 9,546 | 21,588 | 10,200 | 10,079 |
| 2.Non-current liabilities | 0 | 0 | 0 | 247 | 524 |
| C.Total assets (C1+C2) | 88,725 | 209,773 | 230,561 | 270,437 | 504,025 |
| 1.Current assets $(a+b)$ | 80,547 | 202,642 | 221,829 | 210,745 | 388,042 |
| a.Cash \& bank balances | 7,728 | 17,674 | 91,113 | 202,769 | 310,952 |
| b.Other assets | 72,819 | 184,968 | 130,716 | 7,976 | 77,090 |
| 2.Non-current assets ( $a+b$ ) | 8,178 | 7,131 | 8,732 | 59,692 | 115,983 |
| a.Fixed assets | 6,812 | 6,650 | 5,347 | 4,781 | 10,369 |
| b.Other assets | 1,366 | 481 | 3,385 | 54,911 | 105,614 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 2,621 | 6,066 | 35,358 | 115,692 | 115,771 |
| 2.Administrative and general expense | $(11,006)$ | $(14,227)$ | 28,912 | 37,613 | 52,849 |
| 3.Profit/(loss) before taxation | $(3,922)$ | 309 | 6,322 | 78,065 | 74,304 |
| 4.Profit/(loss) after taxation | $(3,958)$ | 236 | 9,012 | 50,742 | 48,298 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,000 | 21,486 | 21,486 | 21,486 | 40,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(16,980)$ | 8,625 | 16,196 | 42,766 | $(19,391)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -4.65\% | 0.12\% | 4.31\% | 19.52\% | 9.79\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -4.61\% | 0.15\% | 3.03\% | 30.00\% | 15.04\% |
| 3.Return on assets (ROA) (D4/C) | -4.46\% | 0.11\% | 3.91\% | 18.76\% | 9.58\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 2.81 | -46.04 | 4.57 | 0.48 | 0.71 |
| 5.Earning per share (D4/E1) | -0.40 | 0.01 | 0.42 | 2.36 | 1.21 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 8.71\% | 8.43\% | 39.52\% | 74.98\% | 61.69\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 22.44 | 21.23 | 10.28 | 20.66 | 38.50 |
| 3.Total llabilities to total assets (B/C) | 4.05\% | 4.55\% | 9.36\% | 3.86\% | 2.10\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 95.95\% | 95.45\% | 90.76\% | 96.14\% | 97.90\% |
| 2.Break up value per share (A/E1) | 8.51 | 9.32 | 9.74 | 12.10 | 12.34 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 4.29 | 36.55 | 1.80 | 0.84 | -0.40 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -4.73 | 0.90 | 0.75 | 4.19 | -1.92 |


| Habib Qatar International Exchange Pakista |  |  |  | (Thou | eees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 118,890 | 121,014 | 245,622 | 320,288 | 375,658 |
| 1.Share capital | 100,000 | 100,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 18,890 | 21,014 | 45,622 | 120,288 | 175,658 |
| 4.Others | $(2,949)$ | 1,211 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 8,339 | 5,746 | 29,063 | 24,732 | 34,209 |
| 1.Current liabilities | 7,950 | 5,003 | 26,137 | 20,177 | 27,325 |
| 2.Non-current liabilities | 389 | 743 | 2,926 | 4,555 | 6,884 |
| C.Total assets (C1+C2) | 124,280 | 127,971 | 274,685 | 345,020 | 409,867 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 94,951 | 95,822 | 236,204 | 275,737 | 328,491 |
| a.Cash \& bank balances | 68,465 | 44,037 | 146,386 | 122,657 | 166,030 |
| b.Other assets | 26,486 | 51,785 | 89,818 | 153,080 | 162,461 |
| 2.Non-current assets (a+b) | 29,329 | 32,149 | 38,481 | 69,283 | 81,376 |
| a.Fixed assets | 2,701 | 6,600 | 13,073 | 18,915 | 31,173 |
| b.Other assets | 26,628 | 25,549 | 25,408 | 50,368 | 50,203 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 4,933 | 7,918 | 54,473 | 142,553 | 189,170 |
| 2.Administrative and general expense | 11,834 | 15,198 | 27,904 | 58,743 | 99,654 |
| 3.Profit/(loss) before taxation | 16,267 | 7,180 | 26,569 | 83,810 | 89,516 |
| 4.Profit/(loss) after taxation | 16,095 | 7,124 | 24,608 | 74,666 | 70,370 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,000 | 10,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 6,560 | $(1,238)$ | $(3,419,457)$ | $(17,330)$ | 70,204 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 13.54\% | 5.89\% | 10.02\% | 23.31\% | 18.73\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 13.98\% | 5.84\% | 10.69\% | 25.80\% | 23.40\% |
| 3.Return on assets (ROA) (D4/C) | 12.95\% | 5.57\% | 8.96\% | 21.64\% | 17.17\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 0.73 | 2.12 | 1.05 | 0.70 | 1.11 |
| 5.Earning per share (D4/E1) | 1.61 | 0.71 | 1.23 | 3.73 | 3.52 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 55.09\% | 34.41\% | 53.29\% | 35.55\% | 40.51\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 11.94 | 19.15 | 9.04 | 13.67 | 12.02 |
| 3.Total llabilities to total assets (B/C) | 6.71\% | 4.49\% | 10.58\% | 7.17\% | 8.35\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 95.66\% | 94.56\% | 89.42\% | 92.83\% | 91.65\% |
| 2.Break up value per share (A/E1) | 11.89 | 12.10 | 12.28 | 16.01 | 18.78 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.41 | -0.17 | -138.96 | -0.23 | 1.00 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.83 | -0.25 | -130.83 | -0.86 | 2.57 |


| M/S SIBL Exchange Co. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 101,304 | 102,779 | 105,636 | 109,217 | 112,297 |
| 1.Share capital | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 1,304 | 2,779 | 5,636 | 9,217 | 12,297 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 5,527 | 8,458 | 4,144 | 3,193 | 2,871 |
| 1.Current liabilities | 5,527 | 8,458 | 4,144 | 3,193 | 2,871 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 106,831 | 111,237 | 109,780 | 112,410 | 115,168 |
| 1.Current assets( $a+b$ ) | 105,158 | 109,029 | 108,085 | 111,175 | 114,264 |
| a.Cash \& bank balances | 7,419 | 9,492 | 8,841 | 1,074 | 947 |
| b.Other assets | 97,739 | 99,537 | 99,244 | 110,101 | 113,317 |
| 2.Non-current assets ( $a+b$ ) | 1,673 | 2,208 | 1,695 | 1,235 | 904 |
| a.Fixed assets | 1,336 | 1,674 | 1,344 | 1,066 | 805 |
| b.Other assets | 337 | 534 | 351 | 169 | 99 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 4,741 | 6,315 | 8,116 | 9,502 | 8,842 |
| 2.Administrative and general expense | 2,891 | 3,993 | 3,647 | 3,901 | 4,018 |
| 3.Profit/(loss) before taxation | 1,851 | 2,322 | 4,469 | 5,601 | 4,824 |
| 4.Profit/(loss) after taxation | 1,421 | 1,474 | 2,858 | 3,581 | 3,080 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 2,744 | 5,194 | $(2,088)$ | 2,617 | 2,839 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 1.40\% | 1.43\% | 2.71\% | 3.28\% | 2.74\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 1.83\% | 2.26\% | 4.23\% | 5.13\% | 4.30\% |
| 3.Return on assets (ROA) (D4/C) | 1.33\% | 1.33\% | 2.60\% | 3.19\% | 2.67\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.56 | 1.72 | 0.82 | 0.70 | 0.83 |
| 5.Earning per share (D4/E1) | 0.14 | 0.15 | 0.29 | 0.36 | 0.31 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 6.94\% | 8.53\% | 8.05\% | 0.96\% | 0.82\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 19.03 | 12.89 | 26.08 | 34.82 | 39.80 |
| 3.Total llabilities to total assets (B/C) | 5.17\% | 7.60\% | 3.77\% | 2.84\% | 2.49\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 94.83\% | 92.40\% | 96.23\% | 97.16\% | 97.51\% |
| 2.Break up value per share (A/E1) | 10.13 | 10.28 | 10.56 | 10.92 | 11.23 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.93 | 3.52 | -0.73 | 0.73 | 0.92 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.50 | 0.61 | -0.50 | 0.82 | 0.99 |


| Malik Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 204,151 | 205,721 | 209,424 | 218,458 | 213,883 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 4,151 | 5,721 | 9,424 | 18,458 | 13,883 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 3,711 | 12,274 | 23,533 | 96,178 | 25,959 |
| 1.Current liabilities | 2,411 | 10,974 | 22,233 | 94,878 | 25,959 |
| 2.Non-current liabilities | 1,300 | 1,300 | 1,300 | 1,300 | 0 |
| C.Total assets (C1+C2) | 207,862 | 217,995 | 232,957 | 314,636 | 239,842 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 109,288 | 117,718 | 134,402 | 216,527 | 178,781 |
| a.Cash \& bank balances | 106,238 | 106,344 | 121,344 | 201,144 | 154,013 |
| b.Other assets | 3,050 | 11,374 | 13,058 | 15,383 | 24,768 |
| 2.Non-current assets (a+b) | 98,574 | 100,277 | 98,555 | 98,109 | 61,061 |
| a.Fixed assets | 45,914 | 48,244 | 46,466 | 45,253 | 8,369 |
| b.Other assets | 52,660 | 52,033 | 52,089 | 52,856 | 52,692 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 20,071 | 16,153 | 24,851 | 44,202 | 33,925 |
| 2.Administrative and general expense | $(16,259)$ | $(19,375)$ | 22,528 | 37,568 | 39,245 |
| 3.Profit/(loss) before taxation | 2,227 | (126) | 4,709 | 9,955 | $(3,781)$ |
| 4.Profit/(loss) after taxation | 1,345 | (207) | 3,774 | 9,137 | $(4,574)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 200 | 200 | 200 | 200 | 200 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 5,847 | 0 | 17,271 | 83,304 | $(79,639)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.66\% | -0.10\% | 1.80\% | 4.18\% | -2.14\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 1.08\% | -0.06\% | 2.23\% | 4.53\% | -1.77\% |
| 3.Return on assets (ROA) (D4/C) | 0.65\% | -0.09\% | 1.62\% | 2.90\% | -1.91\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -7.30 | 153.77 | 4.78 | 3.77 | -10.38 |
| 5.Earning per share (D4/E1) | 6.73 | -1.04 | 18.87 | 45.69 | -22.87 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 51.11\% | 48.78\% | 52.09\% | 63.93\% | 64.21\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 45.33 | 10.73 | 6.05 | 2.28 | 6.89 |
| 3.Total llabilities to total assets (B/C) | 1.79\% | 5.63\% | 10.10\% | 30.57\% | 10.82\% |
| H.Capital /Iverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 98.21\% | 94.37\% | 89.90\% | 69.43\% | 89.18\% |
| 2.Break up value per share (A/E1) | 1,020.76 | 1,028.61 | 1,047.12 | 1,092.29 | 1,069.42 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 4.35 | 0.00 | 4.58 | 9.12 | 17.41 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.43 | 0.00 | 0.78 | 0.88 | -3.07 |


| NBP Exchange Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 286,786 | 475,739 | 362,892 | 512,490 | 534,596 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(13,214)$ | 175,739 | 62,892 | 212,490 | 234,596 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 502,206 | 342,488 | 513,525 | 379,283 | 301,841 |
| 1.Current liabilities | 2,206 | 1,831 | 62,877 | 117,123 | 107,117 |
| 2.Non-current liabilities | 500,000 | 340,657 | 450,648 | 262,160 | 194,724 |
| C.Total assets (C1+C2) | 788,992 | 818,227 | 876,417 | 891,773 | 836,437 |
| 1.Current assets( $a+b$ ) | 678,972 | 712,745 | 775,273 | 793,626 | 822,751 |
| a.Cash \& bank balances | 90,692 | 260,357 | 189,773 | 190,379 | 215,117 |
| b.Other assets | 588,280 | 452,388 | 585,500 | 603,247 | 607,634 |
| 2.Non-current assets ( $a+b$ ) | 110,020 | 105,482 | 101,144 | 98,147 | 13,686 |
| a.Fixed assets | 10,053 | 10,139 | 9,331 | 11,278 | 12,229 |
| b.Other assets | 99,967 | 95,343 | 91,813 | 86,869 | 1,457 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 14,892 | 25,131 | 100,454 | 125,569 | 126,338 |
| 2.Administrative and general expense | 19,541 | 26,837 | 28,743 | 32,055 | $(43,057)$ |
| 3.Profit/(loss) before taxation | 11,153 | 35,561 | 71,712 | 56,221 | 50,296 |
| 4.Profit/(loss) after taxation | 9,242 | 29,610 | 46,497 | 24,320 | 22,106 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(7,532)$ | 2,527 | 16,024 | 16,024 | $(27,420)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 3.22\% | 6.22\% | 12.81\% | 4.75\% | 4.14\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 1.42\% | 4.36\% | 8.81\% | 7.26\% | 6.90\% |
| 3.Return on assets (ROA) (D4/C) | 1.17\% | 3.62\% | 5.31\% | 2.73\% | 2.64\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.75 | 0.75 | 0.40 | 0.57 | -0.86 |
| 5.Earning per share (D4/E1) | 0.31 | 0.99 | 1.55 | 0.81 | 0.74 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 11.49\% | 31.82\% | 21.65\% | 21.35\% | 25.72\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 307.78 | 389.27 | 12.33 | 6.78 | 7.68 |
| 3.Total llabilities to total assets (B/C) | 63.65\% | 41.86\% | 58.59\% | 42.53\% | 36.09\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 36.35\% | 58.14\% | 41.41\% | 57.47\% | 63.91\% |
| 2.Break up value per share (A/E1) | 9.56 | 15.86 | 12.10 | 17.08 | 17.82 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -0.81 | 0.09 | 0.34 | 0.66 | -1.24 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | $-3.41$ | 1.38 | 0.25 | 0.14 | -0.26 |


| Noble Exchange International (Pvt) Ltd |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 99,614 | 199,816 | 199,996 | 203,284 | 189,823 |
| 1.Share capital | 100,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | (386) | (184) | (4) | 3,284 | $(10,177)$ |
| 4.Others | 1,500 | 1,500 | 1,500 | 1,200 | 1,000 |
| B.Total liabilities (B1 to B2) | 10,105 | 3,465 | 1,966 | 18,046 | 1,133 |
| 1.Current liabilities | 10,105 | 3,465 | 1,966 | 18,046 | 1,133 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 111,219 | 204,781 | 203,462 | 222,530 | 191,956 |
| 1.Current assets( $a+b$ ) | 70,340 | 139,458 | 138,891 | 155,110 | 127,032 |
| a.Cash \& bank balances | 44,725 | 115,964 | 92,089 | 122,081 | 125,297 |
| b.Other assets | 25,615 | 23,494 | 46,802 | 33,029 | 1,735 |
| 2.Non-current assets (a+b) | 40,879 | 65,323 | 64,571 | 67,420 | 64,924 |
| a.Fixed assets | 14,430 | 14,179 | 13,479 | 12,528 | 12,487 |
| b.Other assets | 26,449 | 51,144 | 51,092 | 54,892 | 52,437 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 15,260 | 13,162 | 32,859 | 20,472 | 3,329 |
| 2.Administrative and general expense | 14,453 | 12,739 | 32,679 | 21,024 | 21,438 |
| 3.Profit/(loss) before taxation | 581 | 312 | 342 | 5,682 | $(13,445)$ |
| 4.Profit/(loss) after taxation | 505 | 202 | 178 | 3,289 | $(13,461)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,000 | 20,000 | 20,000 | 2,000 | 2,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 20,981 | $(2,801)$ | $(23,061)$ | 30,665 | 4,326 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.51\% | 0.10\% | 0.09\% | 1.62\% | -7.09\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 0.57\% | 0.15\% | 0.17\% | 2.78\% | -7.05\% |
| 3.Return on assets (ROA) (D4/C) | 0.45\% | 0.10\% | 0.09\% | 1.48\% | -7.01\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 24.88 | 40.83 | 95.55 | 3.70 | -1.59 |
| 5.Earning per share (D4/E1) | 0.05 | 0.01 | 0.01 | 1.64 | -6.73 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 40.21\% | 56.63\% | 45.26\% | 54.86\% | 65.27\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 6.96 | 40.25 | 70.65 | 8.60 | 112.12 |
| 3.Total llabilities to total assets (B/C) | 9.09\% | 1.69\% | 0.97\% | 8.11\% | 0.59\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 89.57\% | 97.58\% | 98.30\% | 91.35\% | 98.89\% |
| 2.Break up value per share (A/E1) | 9.96 | 9.99 | 10.00 | 101.64 | 94.91 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 41.55 | -13.87 | -129.56 | 9.32 | -0.32 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.08 | -0.81 | -11.73 | 1.70 | 3.82 |


| P B S Exchange Company (Pvt.) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 72,813 | 144,383 | 144,817 | 146,379 | 148,337 |
| 1.Share capital | 100,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(27,187)$ | $(55,617)$ | $(55,183)$ | $(53,621)$ | $(51,663)$ |
| 4.Others | 52,416 | 28,483 | 0 | 45,183 | 0 |
| B.Total liabilities (B1 to B2) | 581 | 737 | 41,556 | 1,668 | 89,961 |
| 1.Current liabilities | 581 | 737 | 573 | 1,668 | 6,635 |
| 2.Non-current liabilities | 0 | 0 | 40,983 | 0 | 83,326 |
| C.Total assets (C1+C2) | 125,810 | 173,603 | 186,373 | 193,230 | 238,298 |
| 1.Current assets $(a+b)$ | 43,489 | 74,893 | 62,845 | 68,134 | 113,546 |
| a.Cash \& bank balances | 42,490 | 73,114 | 60,358 | 65,207 | 110,603 |
| b.Other assets | 999 | 1,779 | 2,487 | 2,927 | 2,943 |
| 2.Non-current assets (a+b) | 82,321 | 98,710 | 123,528 | 125,096 | 124,752 |
| a.Fixed assets | 49,537 | 65,469 | 66,128 | 69,148 | 68,028 |
| b.Other assets | 32,784 | 33,241 | 57,400 | 55,948 | 56,724 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 4,428 | 10,672 | 39,394 | 45,667 | 58,399 |
| 2.Administrative and general expense | 25,118 | 40,026 | 41,413 | 49,410 | 61,190 |
| 3.Profit/(loss) before taxation | $(20,598)$ | $(28,370)$ | 644 | 2,403 | 3,012 |
| 4.Profit/(loss) after taxation | $(27,188)$ | $(55,616)$ | 434 | 1,562 | 1,958 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 1,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 0 | 0 | 0 | 0 | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -37.34\% | -38.52\% | 0.30\% | 1.07\% | 1.32\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -16.45\% | -16.41\% | 0.35\% | 1.25\% | 1.30\% |
| 3.Return on assets (ROA) (D4/C) | -21.61\% | -32.04\% | 0.23\% | 0.81\% | 0.82\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -1.22 | -1.41 | 64.31 | 20.56 | 20.32 |
| 5.Earning per share (D4/E1) | -27.19 | -27.81 | 0.22 | 0.78 | 0.98 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 33.77\% | 42.12\% | 32.39\% | 33.75\% | 46.41\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 74.85 | 101.62 | 109.68 | 40.85 | 17.11 |
| 3.Total llabilities to total assets (B/C) | 0.46\% | 0.42\% | 22.30\% | 0.86\% | 37.75\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 57.88\% | 83.17\% | 77.70\% | 75.75\% | 62.25\% |
| 2.Break up value per share (A/E1) | 72.81 | 72.19 | 72.41 | 73.19 | 74.17 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |


| Pakistan Currency Exchange Co. (Pvt) (Pakis |  |  |  | (Thou | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 202,107 | 198,867 | 204,406 | 208,093 | 220,971 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 2,107 | $(1,133)$ | 4,406 | 8,093 | 20,971 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 5,614 | 140,380 | 18,540 | 400,075 | 412,275 |
| 1.Current liabilities | 5,061 | 134,730 | 9,904 | 382,915 | 386,579 |
| 2.Non-current liabilities | 553 | 5,650 | 8,636 | 17,160 | 25,696 |
| C.Total assets (C1+C2) | 207,721 | 339,247 | 222,946 | 608,168 | 633,246 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 141,484 | 272,069 | 152,503 | 523,598 | 537,093 |
| a.Cash \& bank balances | 137,474 | 123,079 | 90,404 | 267,979 | 435,977 |
| b.Other assets | 4,010 | 148,990 | 62,099 | 255,619 | 101,116 |
| 2.Non-current assets ( $a+b$ ) | 66,237 | 67,178 | 70,443 | 84,570 | 96,153 |
| a.Fixed assets | 15,913 | 16,981 | 17,770 | 32,491 | 36,037 |
| b.Other assets | 50,324 | 50,197 | 52,673 | 52,079 | 60,116 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 78,321 | 109,801 | 221,403 | 353,552 | 416,252 |
| 2.Administrative and general expense | 73,179 | 112,362 | 209,767 | 310,405 | 400,090 |
| 3.Profit/(loss) before taxation | 5,932 | (753) | 8,313 | 9,972 | 19,364 |
| 4.Profit/(loss) after taxation | 5,553 | $(3,240)$ | 5,539 | 3,687 | 12,877 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 19,642 | $(127,739)$ | $(6,268)$ | 19,425 | 167,546 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 2.75\% | -1.63\% | 2.71\% | 1.77\% | 5.83\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 2.93\% | -0.37\% | 3.90\% | 4.43\% | 7.85\% |
| 3.Return on assets (ROA) (D4/C) | 2.67\% | -0.96\% | 2.48\% | 0.61\% | 2.03\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 12.34 | -149.22 | 25.23 | 31.13 | 20.66 |
| 5.Earning per share (D4/E1) | 2.78 | -1.62 | 2.77 | 1.84 | 6.44 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 66.18\% | 36.28\% | 40.55\% | 44.06\% | 68.85\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 27.96 | 2.02 | 15.40 | 1.37 | 1.39 |
| 3.Total llabilities to total assets (B/C) | 2.70\% | 41.38\% | 8.32\% | 65.78\% | 65.11\% |
| H.Capital /Iverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 97.30\% | 58.62\% | 91.68\% | 34.22\% | 34.89\% |
| 2.Break up value per share (A/E1) | 101.05 | 99.43 | 102.20 | 104.05 | 110.49 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 3.54 | 39.43 | -1.13 | 5.27 | 13.01 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 3.88 | -0.95 | -0.63 | 0.05 | 0.43 |


| Paracha International Exchange |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 98,517 | 162,333 | 189,819 | 187,019 | 197,298 |
| 1.Share capital | 140,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(41,483)$ | $(37,667)$ | $(10,181)$ | $(12,981)$ | $(2,702)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 853 | 4,461 | 11,423 | 75,119 | 53,026 |
| 1.Current liabilities | 853 | 4,461 | 11,423 | 75,119 | 53,026 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 99,370 | 166,794 | 201,242 | 262,138 | 250,324 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 97,023 | 85,641 | 114,215 | 182,878 | 125,537 |
| a.Cash \& bank balances | 66,602 | 25,739 | 35,749 | 106,747 | 103,117 |
| b.Other assets | 30,421 | 59,902 | 78,466 | 76,131 | 22,420 |
| 2.Non-current assets (a+b) | 2,347 | 81,153 | 87,027 | 79,260 | 124,787 |
| a.Fixed assets | 2,257 | 3,963 | 80,936 | 75,786 | 68,043 |
| b.Other assets | 90 | 77,190 | 6,091 | 3,474 | 56,744 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 1,979 | 6,597 | 33,784 | 35,797 | 36,391 |
| 2.Administrative and general expense | $(4,220)$ | $(6,470)$ | $(11,128)$ | 36,097 | 27,097 |
| 3.Profit/(loss) before taxation | 190 | 3,817 | 22,656 | (299) | 9,294 |
| 4.Profit/(loss) after taxation | 122 | 3,815 | 27,486 | $(2,800)$ | 10,279 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 14,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(4,464)$ | 3,849 | 12,327 | 74,696 | $(2,737)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.12\% | 2.35\% | 14.48\% | -1.50\% | 5.21\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 0.19\% | 2.35\% | 11.94\% | -0.16\% | 4.71\% |
| 3.Return on assets (ROA) (D4/C) | 0.12\% | 2.29\% | 13.66\% | -1.07\% | 4.11\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -22.21 | -1.70 | -0.49 | -120.73 | 2.92 |
| 5.Earning per share (D4/E1) | 0.01 | 0.19 | 1.37 | -0.14 | 0.51 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 67.02\% | 15.43\% | 17.76\% | 40.72\% | 41.19\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 113.74 | 19.20 | 10.00 | 2.43 | 2.37 |
| 3.Total llabilities to total assets (B/C) | 0.86\% | 2.67\% | 5.68\% | 28.66\% | 21.18\% |
| H.Capital /Iverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.14\% | 97.33\% | 94.32\% | 71.34\% | 78.82\% |
| 2.Break up value per share (A/E1) | 7.04 | 8.12 | 9.49 | 9.35 | 9.86 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -36.59 | 1.01 | 0.45 | -26.68 | -0.27 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -5.23 | 0.86 | 1.08 | 0.99 | -0.05 |


| Ravi Exchange Company Ltd |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 98,501 | 96,221 | 200,059 | 205,138 | 224,521 |
| 1.Share capital | 100,000 | 100,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(1,499)$ | $(3,779)$ | 59 | 5,138 | 24,521 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 2,186 | 4,653 | 4,756 | 39,284 | 227,518 |
| 1.Current liabilities | 2,186 | 4,653 | 4,756 | 36,913 | 215,543 |
| 2.Non-current liabilities | 0 | 0 | 0 | 2,371 | 11,975 |
| C.Total assets (C1+C2) | 100,687 | 100,874 | 204,815 | 244,422 | 452,039 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 96,173 | 93,945 | 94,900 | 120,444 | 321,517 |
| a.Cash \& bank balances | 58,771 | 52,192 | 55,329 | 109,950 | 251,747 |
| b.Other assets | 37,402 | 41,753 | 39,571 | 10,494 | 69,770 |
| 2.Non-current assets (a+b) | 4,514 | 6,929 | 109,915 | 123,978 | 130,522 |
| a.Fixed assets | 4,329 | 5,617 | 66,313 | 70,035 | 72,472 |
| b.Other assets | 185 | 1,312 | 43,602 | 53,943 | 58,050 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 5,929 | 10,812 | 20,932 | 53,807 | 116,287 |
| 2.Administrative and general expense | 7,023 | 13,384 | 24,102 | 49,901 | 96,420 |
| 3.Profit/(loss) before taxation | 2,045 | 175 | 1,313 | 7,678 | 30,968 |
| 4.Profit/(loss) after taxation | 257 | $(2,283)$ | 911 | 5,079 | 19,383 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 21 | 491 | $(22,255)$ | 71,664 | $(50,289)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.26\% | -2.37\% | 0.46\% | 2.48\% | 8.63\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 2.08\% | 0.18\% | 0.66\% | 3.70\% | 13.09\% |
| 3.Return on assets (ROA) (D4/C) | 0.26\% | -2.26\% | 0.44\% | 2.08\% | 4.29\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 3.43 | 76.48 | 18.36 | 6.50 | 3.11 |
| 5.Earning per share (D4/E1) | 0.26 | $-2.28$ | 0.91 | 5.08 | 19.38 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 58.37\% | 51.74\% | 27.01\% | 44.98\% | 55.69\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 43.99 | 20.19 | 19.95 | 3.26 | 1.49 |
| 3.Total llabilities to total assets (B/C) | 2.17\% | 4.61\% | 2.32\% | 16.07\% | 50.33\% |
| H.Capital /Iverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 97.83\% | 95.39\% | 97.68\% | 83.93\% | 49.67\% |
| 2.Break up value per share (A/E1) | 98.50 | 96.22 | 200.06 | 205.14 | 224.52 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.08 | -0.22 | -24.43 | 14.11 | -2.59 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.01 | 0.11 | -4.68 | 1.94 | -0.23 |


| Riaz Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 113,348 | 202,979 | 210,320 | 209,160 | 202,031 |
| 1.Share capital | 100,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 13,348 | 2,979 | 10,320 | 9,160 | 2,031 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 3,996 | 2,899 | 2,196 | 1,445 | 676 |
| 1.Current liabilities | 3,303 | 2,619 | 1,326 | 1,130 | 416 |
| 2.Non-current liabilities | 693 | 280 | 870 | 315 | 260 |
| C.Total assets (C1+C2) | 117,344 | 205,878 | 212,516 | 210,605 | 202,707 |
| 1.Current assets( $a+b$ ) | 87,911 | 151,208 | 154,051 | 157,178 | 147,312 |
| a.Cash \& bank balances | 74,671 | 135,884 | 139,625 | 150,026 | 142,343 |
| b.Other assets | 13,240 | 15,324 | 14,426 | 7,152 | 4,969 |
| 2.Non-current assets (a+b) | 29,433 | 54,670 | 58,465 | 53,427 | 55,395 |
| a.Fixed assets | 2,662 | 4,001 | 4,294 | 3,160 | 3,679 |
| b.Other assets | 26,771 | 50,669 | 54,171 | 50,267 | 51,716 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 15,910 | 18,056 | 28,849 | 40,808 | 22,948 |
| 2.Administrative and general expense | 7,778 | 9,707 | 11,630 | 11,407 | 11,833 |
| 3.Profit/(loss) before taxation | 8,204 | 10,226 | 19,236 | 29,003 | 13,643 |
| 4.Profit/(loss) after taxation | 5,178 | 6,630 | 12,341 | 18,841 | 8,870 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 959 | 590 | (402) | 22,483 | 4,979 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 4.57\% | 3.27\% | 5.87\% | 9.01\% | 4.39\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 7.19\% | 5.03\% | 9.11\% | 13.85\% | 6.74\% |
| 3.Return on assets (ROA) (D4/C) | 4.41\% | 3.22\% | 5.81\% | 8.95\% | 4.38\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 0.95 | 0.95 | 0.60 | 0.39 | 0.87 |
| 5.Earning per share (D4/E1) | 0.52 | 0.33 | 0.62 | 0.94 | 0.44 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 63.63\% | 66.00\% | 65.70\% | 71.24\% | 70.22\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 26.62 | 57.74 | 116.18 | 139.10 | 354.12 |
| 3.Total llabilities to total assets (B/C) | 3.41\% | 1.41\% | 1.03\% | 0.69\% | 0.33\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 96.59\% | 98.59\% | 98.97\% | 99.31\% | 99.67\% |
| 2.Break up value per share (A/E1) | 11.33 | 10.15 | 10.52 | 10.46 | 10.10 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.19 | 0.09 | -0.03 | 1.19 | 0.56 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.29 | 0.23 | -0.30 | 19.90 | 11.97 |


| Royal International Exchange Company (Pvt) Ltd. Items |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 103,374 | 104,038 | 181,454 | 169,087 | 264,895 |
| 1.Share capital | 104,000 | 104,000 | 200,000 | 200,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | (626) | 38 | $(18,546)$ | $(30,913)$ | $(35,105)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 655 | 681 | 844 | 2,350 | 10,974 |
| 1.Current liabilities | 655 | 681 | 844 | 2,350 | 10,405 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 569 |
| C.Total assets (C1+C2) | 104,029 | 104,719 | 182,298 | 171,437 | 275,869 |
| 1.Current assets ( $a+b$ ) | 76,007 | 75,993 | 128,595 | 111,676 | 219,829 |
| a.Cash \& bank balances | 75,685 | 74,364 | 118,644 | 102,184 | 206,189 |
| b.Other assets | 322 | 1,629 | 9,951 | 9,492 | 13,640 |
| 2.Non-current assets (a+b) | 28,022 | 28,726 | 53,703 | 59,761 | 56,040 |
| a.Fixed assets | 2,021 | 2,725 | 3,620 | 4,261 | 6,040 |
| b.Other assets | 26,001 | 26,001 | 50,083 | 55,500 | 50,000 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 15,804 | 19,674 | 22,059 | 50,660 | 69,855 |
| 2.Administrative and general expense | 14,616 | 17,058 | 20,439 | 48,044 | 64,219 |
| 3.Profit/(loss) before taxation | 129 | 1,020 | $(18,134)$ | $(17,423)$ | 5,636 |
| 4.Profit/(loss) after taxation | 84 | 664 | $(18,584)$ | $(12,368)$ | 1,394 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 1,040 | 1,040 | 2,000 | 2,000 | 3,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | (584) | (6) | (237) | $(14,868)$ | 6,718 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.08\% | 0.64\% | -10.24\% | -7.31\% | 0.53\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 0.12\% | 0.98\% | -9.99\% | -10.30\% | 2.12\% |
| 3.Return on assets (ROA) (D4/C) | 0.08\% | 0.63\% | -10.19\% | -7.21\% | 0.51\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 113.30 | 16.72 | -1.13 | -2.76 | 11.39 |
| 5.Earning per share (D4/E1) | 0.08 | 0.64 | -9.29 | -6.18 | 0.46 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 72.75\% | 71.01\% | 65.08\% | 59.60\% | 74.74\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 116.04 | 111.59 | 152.36 | 47.52 | 21.13 |
| 3.Total llabilities to total assets (B/C) | 0.63\% | 0.65\% | 0.46\% | 1.37\% | 3.98\% |
| H.Capital /lverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.37\% | 99.35\% | 99.54\% | 98.63\% | 96.02\% |
| 2.Break up value per share (A/E1) | 99.40 | 100.04 | 90.73 | 84.54 | 88.30 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -6.95 | -0.01 | 0.01 | 1.20 | 4.82 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.89 | -0.01 | -0.28 | -6.33 | 0.65 |


| Wall Street Exchange Company (Pvt.) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 204,766 | 207,196 | 214,479 | 229,180 | 250,494 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 4,766 | 7,196 | 14,479 | 29,180 | 50,494 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B2) | 101,472 | 105,267 | 129,048 | 222,581 | 243,979 |
| 1.Current liabilities | 101,472 | 105,267 | 129,048 | 222,581 | 243,979 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 306,238 | 312,463 | 343,527 | 451,761 | 494,473 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 249,180 | 240,405 | 252,630 | 354,374 | 397,694 |
| a.Cash \& bank balances | 134,472 | 194,453 | 134,390 | 298,696 | 357,866 |
| b.Other assets | 114,708 | 45,952 | 118,240 | 55,678 | 39,828 |
| 2.Non-current assets (a+b) | 57,058 | 72,058 | 90,897 | 97,387 | 96,779 |
| a.Fixed assets | 16,928 | 18,360 | 35,333 | 41,178 | 40,308 |
| b.Other assets | 40,130 | 53,698 | 55,564 | 56,209 | 56,471 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 65,412 | 82,898 | 122,726 | 219,960 | 268,573 |
| 2.Administrative and general expense | $(57,371)$ | $(67,487)$ | 107,580 | 189,814 | 231,973 |
| 3.Profit/(loss) before taxation | 5,014 | 10,003 | 11,391 | 23,620 | 32,791 |
| 4.Profit/(loss) after taxation | 3,214 | 7,167 | 7,283 | 14,701 | 21,314 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonua shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 0 | 82,538 | $(32,437)$ | 182,188 | 66,889 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 1.57\% | 3.46\% | 3.40\% | 6.41\% | 8.51\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 2.45\% | 4.83\% | 5.31\% | 10.31\% | 13.09\% |
| 3.Return on assets (ROA) (D4/C) | 1.05\% | 2.29\% | 2.12\% | 3.25\% | 4.31\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -11.44 | -6.75 | 9.44 | 8.04 | 7.07 |
| 5.Earning per share (D4/E1) | 0.16 | 0.36 | 0.36 | 0.74 | 1.07 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 43.91\% | 62.23\% | 39.12\% | 66.12\% | 72.37\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 2.46 | 2.28 | 1.96 | 1.59 | 1.63 |
| 3.Total llabilities to total assets (B/C) | 33.14\% | 33.69\% | 37.57\% | 49.27\% | 49.34\% |
| H.Capital /Iverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 66.86\% | 66.31\% | 62.43\% | 50.73\% | 50.66\% |
| 2.Break up value per share (A/E1) | 10.24 | 10.36 | 10.72 | 11.46 | 12.52 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.00 | 11.52 | -4.45 | 12.39 | 3.14 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00 | 0.78 | -0.25 | 0.82 | 0.27 |

## Insurance Companies

## Performance at a Glance

CY10 turned out to be positive for insurance sector in Pakistan. The aggregate insurance business (both life and non-life insurance including Takaful) grew sharply during CY10. Its balance sheet size expanded by 14.3 percent and reached Rs 440.3 billion in CY10. Profit before and after taxation declined considerably during CY10.

## Analysis of Equity

Total equity of insurance sector increased from Rs. Rs 84.3 billion in CY09 to Rs. 84.9 Billion in CY10, recording an increase of around 0.7 percent. The share capital (SC) also increased by 7.8 percent in CY10 over CY09. Contribution of share capital in equity was 28.3 percent in CY10. Total reserves of insurance companies
 comprising reserves and unappropriated profit touched Rs 60.9 billion in CY10 as compared to Rs. 62.0 billion last year.

## Analysis of assets

Total assets (TA) at Rs. 440.3 billion in CY10, showing an increase of 14.3 percent over CY09. The dominating part in assets was investment in securities and properties (IS) of Rs. 113.2 in CY10. IS contributing 25.7 percent of TA in CY10 decreased by 58.9 percent in CY10 over the preceding year. Total assets grew both in Life and non-Life Sectors. Total
 assets of non-Life sector increased from Rs. 131.5 billion in CY09 to Rs 143.9 billion in CY10,
recording a growth of 9.4 percent. Similarly, total assets of Life Insurance Sector grew by 17.0 percent over CY09. In absolute terms, it increased from Rs 247.9 billion in CY09 to Rs. 290.1 billion in CY10.

## Analysis of Liabilities

Total liabilities (TL) of insurance sector at Rs 300.0 billion in CY09 increased by 18.0 percent in CY10 to Rs 354.2 billion. Balances of statutory funds (BSF) have been Rs 223.5 billion in CY09 and Rs 262.6 billion in CY10, showing an increase of 17.5 percent. The composition of BSF to TL was 74.5 and 74.1 in CY09 and
 CY10 respectively. Out of total liabilities, around 80 percent pertains to life insurance business.

## Profitability and operating efficiency

The main source of revenue of insurance sector is premium. The gross premium for year CY09 was Rs 87.4 billion which increased by 11.4 percent to reach Rs. 97.4 billion in CY10. Investment income which was Rs. 36.4 billion in CY09 decreased by 75.1 percent to reach Rs 9.1 billion in CY10. Profit before and after tax dropped to Rs. 5.3 billion and Rs. 3.4 billion in
 CY10 respectively.

Return on equity (ROE) which was 7.8 percent in CY09 droppped to 4.1 percent in CY10.Similarly, return on assets (ROA) which was 1.71 percent in CY10 decreased to 0.78 percent in CY10.


Earning per share (EPS) at Rs. 2.29 in CY09, reached Rs. 1.19 per share in CY10. Breakup value per share (BPS) is marginally decreased from Rs. 29.41 per share to Rs. 29.36 per share in CY10.


| Insurance Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 27,709,178 | 67,502,889 | 79,294,355 | 84,319,908 | 84,945,004 |
| 1.Share capital | 8,075,054 | 11,649,281 | 21,001,523 | 22,291,755 | 24,027,893 |
| 2.Reserves | 4,707,827 | 14,970,812 | 44,317,746 | 37,757,097 | 38,225,069 |
| 3.Un appropriated profit | 14,926,297 | 40,882,796 | 13,975,086 | 24,271,056 | 22,692,042 |
| 4.Others | 669,873 | 391,391 | 316,877 | 819,131 | 1,179,112 |
| B.Total liabilities (B1 to B3) | 189,414,000 | 232,750,781 | 263,404,552 | 300,169,598 | 354,171,054 |
| 1.Balance of statutory funds | 149,019,823 | 174,570,642 | 193,936,317 | 223,525,201 | 262,565,755 |
| 2.Outstanding claims, adv., prem., due to other insurers | 32,450,662 | 47,748,921 | 52,695,558 | 47,774,239 | 68,496,099 |
| 3.Other/misc. liabilities | 7,943,515 | 10,431,218 | 16,772,677 | 28,870,158 | 23,109,200 |
| C.Total assets (C1 to C5) | 217,793,051 | 300,645,061 | 343,015,784 | 385,308,637 | 440,295,170 |
| 1.Cash and balances with banks | 22,373,299 | 24,015,788 | 41,361,289 | 34,183,294 | 43,233,608 |
| 2.Advances to policy holders \& employs | 9,489,714 | 11,925,982 | 13,844,094 | 16,678,112 | 546,135 |
| 3. Investments in securities \& properties | 158,501,694 | 222,852,848 | 235,570,708 | 275,622,467 | 113,208,909 |
| 4.Other/misc. assets | 24,798,814 | 38,061,663 | 47,301,536 | 52,405,483 | 277,772,545 |
| 5.Fixed assets | 2,629,530 | 3,788,780 | 4,938,157 | 6,419,281 | 5,533,973 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 28,561,855 | 58,362,392 | 14,174,965 | 36,385,553 | 9,046,097 |
| 2.Gross premium | 48,362,717 | 61,274,668 | 76,150,980 | 87,428,602 | 97,380,750 |
| 3.Net premium | 38,643,911 | 47,738,030 | 60,955,357 | 66,891,124 | 75,691,783 |
| 4.Gross claims | 26,325,166 | 34,750,950 | 42,809,380 | 44,853,530 | 52,516,546 |
| 5.Net claims | 21,154,055 | 27,675,822 | 34,725,276 | 35,270,353 | 36,035,547 |
| 6.Underwriting profit | 6,457,752 | 10,108,015 | 27,183,638 | 29,215,507 | 14,987,697 |
| 7.Profit/(loss) before taxation | 14,793,995 | 39,808,398 | $(1,876,153)$ | 7,970,541 | 5,308,117 |
| 8.Profit/(loss) after taxation | 14,128,795 | 38,969,919 | $(3,422,146)$ | 6,575,665 | 3,443,284 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 787,237 | 1,763,470 | 2,669,063 | 2,867,533 | 2,892,877 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 5,435,839 | 4,027,860 | 830,219 | 2,328,621 | 9,186,914 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 50.99\% | 57.73\% | -4.32\% | 7.80\% | 4.05\% |
| 2.Return on assets (ROA) (D8/C) | 6.49\% | 12.96\% | -1.00\% | 1.71\% | 0.78\% |
| 3.Earning per share (D8/E1) (rs. per share) | 17.95 | 22.10 | -1.28 | 2.29 | 1.19 |
| 4.Claims incurred to net premium (B2/D4) | 123.27\% | 137.40\% | 123.09\% | 106.51\% | 130.43\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 45.71\% | 25.94\% | -794.34\% | 444.30\% | 435.27\% |
| 6. Investment income to net premium (D1/D3) | 73.91\% | 122.26\% | 23.25\% | 54.40\% | 11.95\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.10 | 0.08 | 0.12 | 0.09 | 0.10 |
| 2. Investment to total assets (C3/C) | 72.78\% | 74.12\% | 68.68\% | 71.53\% | 25.71\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 12.72\% | 22.45\% | 23.12\% | 21.88\% | 19.29\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 35.20 | 38.28 | 29.71 | 29.41 | 29.36 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 38.47\% | 10.34\% | -24.26\% | 35.41\% | 266.81\% |


| ife Insurance Corporations - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,542,476 | 3,591,548 | 3,845,833 | 4,552,704 | 5,280,633 |
| 1.Share capital | 2,352,120 | 2,879,120 | 3,550,720 | 3,632,080 | 3,777,576 |
| 2.Reserves | $(332,628)$ | $(126,017)$ | 454,004 | 10,474 | 811,071 |
| 3.Un appropriated profit | 522,984 | 838,445 | $(158,891)$ | 910,150 | 691,986 |
| 4.Others | 16,000 | 0 | 127,208 | 127,208 | 127,208 |
| B.Total liabilities (B1 to B3) | 160,572,991 | 188,153,972 | 210,435,786 | 243,297,422 | 284,741,490 |
| 1. Balance of statutory funds | 148,976,136 | 174,542,524 | 193,737,166 | 223,481,460 | 261,884,095 |
| 2.Outstanding claims, adv., prem., due to other insurers | 8,354,576 | 9,887,550 | 11,796,266 | 11,277,889 | 20,722,648 |
| 3.Other/misc. liabilities | 3,242,279 | 3,723,898 | 4,902,354 | 8,538,073 | 2,134,747 |
| C.Total assets (C1 to C5) | 163,131,467 | 191,745,520 | 214,408,827 | 247,977,334 | 290,149,331 |
| 1.Cash and balances with banks | 16,971,299 | 15,226,491 | 23,248,989 | 18,748,616 | 27,782,284 |
| 2.Advances to policy holders \& employs | 9,364,439 | 11,522,580 | 13,715,744 | 16,542,211 | 411,115 |
| 3.Investments in securities \& properties | 130,509,488 | 156,872,639 | 167,762,427 | 200,982,882 | 36,131,264 |
| 4.Other/misc. assets | 5,862,215 | 7,609,287 | 8,872,574 | 10,410,990 | 224,762,620 |
| 5.Fixed assets | 424,026 | 514,523 | 809,093 | 1,292,635 | 1,062,048 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 15,337,751 | 20,418,637 | 18,922,502 | 21,371,584 | 3,445,886 |
| 2.Gross premium | 19,685,832 | 24,870,987 | 33,644,399 | 40,568,637 | 52,162,756 |
| 3.Net premium | 21,755,775 | 26,817,670 | 33,475,344 | 39,775,876 | 50,855,196 |
| 4.Gross claims | 8,620,740 | 10,717,469 | 19,133,182 | 21,669,000 | 22,121,901 |
| 5.Net claims | 10,564,907 | 13,000,049 | 18,330,205 | 20,921,771 | 21,180,539 |
| 6.Underwriting profit | 4,292,472 | 9,192,113 | 22,835,966 | 24,929,952 | 13,266,748 |
| 7.Profit/(loss) before taxation | 799,035 | 2,056,431 | 211,025 | 1,187,872 | 1,527,278 |
| 8.Profit/(loss) after taxation | 657,771 | 1,678,708 | $(132,100)$ | 1,227,145 | 1,012,289 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 154,212 | 206,912 | 280,122 | 304,208 | 349,111 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 4,450,048 | 3,463,829 | 2,494,830 | 2,433,056 | 10,095,741 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 25.87\% | 46.74\% | -3.43\% | 26.95\% | 19.17\% |
| 2.Return on assets (ROA) (D8/C) | 0.40\% | 0.88\% | -0.06\% | 0.49\% | 0.35\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.27 | 8.11 | -0.47 | 4.03 | 2.90 |
| 4.Claims incurred to net premium (B2/D4) | 96.91\% | 92.26\% | 61.65\% | 52.05\% | 93.67\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 652.58\% | 547.57\% | -17,286.88\% | 2,031.54\% | 1,310.57\% |
| 6. Investment income to net premium (D1/D3) | 70.50\% | 76.14\% | 56.53\% | 53.73\% | 6.78\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 / \mathrm{C}$ ) | 0.10 | 0.08 | 0.11 | 0.08 | 0.10 |
| 2. Investment to total assets (C3/C) | 80.00\% | 81.81\% | 78.24\% | 81.05\% | 12.45\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 1.56\% | 1.87\% | 1.79\% | 1.84\% | 1.82\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 16.49 | 17.36 | 13.73 | 14.97 | 15.13 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 676.53\% | 206.34\% | -1,888.59\% | 198.27\% | 997.32\% |


| Amercian Life Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 133,249 | 329,542 | 379,763 | 581,065 | 669,193 |
| 1.Share capital | 325,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| 2.Reserves | $(191,751)$ | $(170,458)$ | $(120,237)$ | 81,065 | 169,193 |
| 3.Un appropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,533,803 | 1,926,152 | 2,369,735 | 2,771,591 | 3,669,489 |
| 1.Balance of statutory funds | 1,279,671 | 1,595,024 | 1,961,522 | 2,318,142 | 3,238,863 |
| 2.Outstanding claims, adv., prem., due to other insurers | 185,441 | 254,393 | 312,609 | 325,000 | 296,435 |
| 3.Other/misc. liabilities | 68,691 | 76,735 | 95,604 | 128,449 | 134,191 |
| C.Total assets (C1 to C5) | 1,667,052 | 2,255,694 | 2,749,498 | 3,352,656 | 4,338,682 |
| 1.Cash and balances with banks | 375,739 | 209,205 | 164,756 | 106,526 | 64,025 |
| 2.Advances to policy holders \& employs | 31,003 | 41,553 | 53,623 | 68,306 | 83,051 |
| 3.Investments in securities \& properties | 1,096,468 | 1,761,958 | 1,801,339 | 2,856,069 | 3,795,700 |
| 4.Other/misc. assets | 121,253 | 168,421 | 657,500 | 255,923 | 337,353 |
| 5.Fixed assets | 42,589 | 74,557 | 72,280 | 65,832 | 58,553 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 112,306 | 143,087 | 208,723 | 248,389 | 326,117 |
| 2.Gross premium | 747,156 | 888,204 | 1,155,000 | 1,349,482 | 1,893,849 |
| 3.Net premium | 655,042 | 802,053 | 1,048,496 | 1,267,953 | 1,806,525 |
| 4.Gross claims | 232,825 | 277,729 | 362,000 | 396,613 | 524,643 |
| 5.Net claims | 230,160 | 261,600 | 332,228 | 363,070 | 442,406 |
| 6.Underwriting profit | 585,867 | 661,987 | 415,508 | 554,620 | 0 |
| 7.Profit/(loss) before taxation | 40,834 | 46,900 | 78,059 | 96,141 | 133,403 |
| 8.Profit/(loss) after taxation | 40,442 | 32,078 | 50,221 | 62,492 | 86,712 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 32,500 | 50,000 | 50,000 | 50,000 | 50,000 |
| 2.Cash dividend | 0.05\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.54\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 155,451 | 222,191 | $(228,857)$ | 762,793 | 590,201 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 30.35\% | 9.73\% | 13.22\% | 10.75\% | 12.96\% |
| 2.Return on assets (ROA) (D8/C) | 2.43\% | 1.42\% | 1.83\% | 1.86\% | 2.00\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.24 | 0.64 | 1.00 | 1.25 | 1.73 |
| 4.Claims incurred to net premium (B2/D4) | 79.65\% | 91.60\% | 86.36\% | 81.94\% | 56.50\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 1,448.66\% | 2,063.68\% | 827.36\% | 887.51\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | 17.14\% | 17.84\% | 19.91\% | 19.59\% | 18.05\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.23 | 0.09 | 0.06 | 0.03 | 0.01 |
| 2. Investment to total assets (C3/C) | 65.77\% | 78.11\% | 65.52\% | 85.19\% | 87.49\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.99\% | 14.61\% | 13.81\% | 17.33\% | 15.42\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 4.10 | 6.59 | 7.60 | 11.62 | 13.38 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 384.38\% | 692.66\% | -455.70\% | 1,220.63\% | 680.65\% |


| Asia Care Health \& Life Insurance Co., Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - |  | 183,570 | 228,456 | 228,456 |
| 1.Share capital | - | - | 160,000 | 200,000 | 200,000 |
| 2.Reserves |  |  | 2,500 | 2,500 | 2,500 |
| 3.Un appropriated profit | - | - | 21,070 | 25,956 | 25,956 |
| 4.Others | - | - | 127,208 | 127,208 | 127,208 |
| B.Total liabilities (B1 to B3) | - | - | 67,135 | 63,854 | 63,854 |
| 1. Balance of statutory funds | - | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | - | 8,639 | 6,301 | 6,301 |
| 3.Other/misc. liabilities | - | - | 58,496 | 57,553 | 57,553 |
| C.Total assets ( C 1 to C 5 ) | - | - | 377,913 | 419,518 | 419,518 |
| 1.Cash and balances with banks | - | - | 128,417 | 148,998 | 148,998 |
| 2.Advances to policy holders \& employs | - | - | 0 | 0 | 0 |
| 3.Investments in securities \& properties | - | - | 6,356 | 22,456 | 22,456 |
| 4.Other/misc. assets | - | - | 80,338 | 79,301 | 79,301 |
| 5.Fixed assets | - | - | 162,802 | 168,763 | 168,763 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | - | - | 9,570 | 19,549 | 19,549 |
| 2.Gross premium | - | - | 0 | 0 | 0 |
| 3.Net premium | - | - | 29,768 | 32,203 | 32,203 |
| 4.Gross claims | - | - | 0 | 0 | 0 |
| 5.Net claims | - | - | 10,952 | 14,737 | 14,737 |
| 6. Underwriting profit | - | - | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | - | - | 7,355 | 9,448 | 9,448 |
| 8.Profit/(loss) after taxation | - | - | 4,886 | 5,518 | 5,518 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | - | 50 | 20,000 | 20,000 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.33\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | (21) | (26) | (26) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1. Return on equity (ROE) (D8/A) | - | - | 2.66\% | 2.42\% | 2.42\% |
| 2.Return on assets (ROA) (D8/C) | - | - | 1.29\% | 1.32\% | 1.32\% |
| $3 . E a r n i n g$ per share (D8/E1) (rs. per share) | - | - | 97.72 | 0.28 | 0.28 |
| 4.Claims incurred to net premium (B2/D4) | - | - | - | - |  |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | - | 32.15\% | 60.71\% | 60.71\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | - | 0.34 | 0.36 | 0.36 |
| 2. Investment to total assets (C3/C) | - | - | 1.68\% | 5.35\% | 5.35\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 48.57\% | 54.46\% | 54.46\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | 3,671.40 | 11.42 | 11.42 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | - | - | -0.43\% | -0.47\% | -0.47\% |


| E.F.U.Life Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 730,248 | 1,277,925 | 1,254,381 | 1,628,54 | 1,579,275 |
| 1.Share capital | 300,000 | 500,00 | 750,00 | 750,000 | 850,0 |
| 2.Reserves | 190,000 | 170,000 | 570,000 | 232,500 | 232,500 |
| 3.Un appropriated profit | 240,248 | 607,925 | $(65,619)$ | 646,040 | 496,775 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 6,969,980 | 12,037,325 | 10,703,367 | 16,218,941 | 20,583,460 |
| 1. Balance of statutory funds | 6,314,689 | 11,130,268 | 9,567,235 | 14,767,466 | 18,865,481 |
| 2.Outstanding claims, adv., prem., due to other insurers | 514,658 | 689,938 | 760,127 | 880,656 | 1,214,459 |
| 3.Other/misc. liabilities | 140,633 | 217,119 | 376,005 | 570,819 | 503,520 |
| C.Total assets ( $\mathbf{C 1}$ to $\mathbf{C 5}$ ) | 7,700,228 | 13,315,250 | 11,957,748 | 17,847,481 | 22,162,735 |
| 1.Cash and balances with banks | 683,275 | 949,466 | 1,425,424 | 1,365,803 | 826,325 |
| 2.Advances to policy holders \& employs | 15,847 | 13,151 | 45,098 | 59,015 | 55,583 |
| 3.Investments in securities \& properties | 6,573,206 | 11,757,140 | 9,684,973 | 15,053,389 | 19,711,968 |
| 4.Other/misc. assets | 189,008 | 333,318 | 493,908 | 1,019,066 | 1,147,984 |
| 5.Fixed assets | 238,892 | 262,175 | 308,345 | 350,208 | 420,875 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 465,565 | 3,027,910 | 56,681 | 58,853 | 1,657,014 |
| 2.Gross premium | 3,338,078 | 4,817,874 | 9,597,777 | 9,597,777 | 8,375,515 |
| 3.Net premium | 3,042,316 | 4,431,546 | 6,136,944 | 5,570,211 | 7,920,022 |
| 4.Gross claims | 951,440 | 1,146,866 | 7,418,139 | 7,418,139 | 2,171,470 |
| 5.Net claims | 758,980 | 887,393 | 4,369,507 | 3,911,444 | 1,837,151 |
| 6. Underwriting profit | 1,665,944 | 4,784,264 | 371,433 | 66,535 | 4,246,398 |
| 7.Profit/(loss) before taxation | 337,769 | 1,434,745 | $(314,959)$ | 647,721 | 551,035 |
| 8.Profit/(loss) after taxation | 235,969 | 1,207,292 | $(473,159)$ | 711,659 | 363,235 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 30,000 | 50,000 | 115,000 | 115,000 | 85,000 |
| 2.Cash dividend | 0.20\% | 0.30\% | 32.50\% | 32.50\% | 0.50\% |
| 3.Stock dividend/bonus shares | 0.67\% | 0.50\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,225,226 | 1,707,444 | $(507,154)$ | 204,961 | 3,217,244 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 32.31\% | 94.47\% | -37.72\% | 43.70\% | 23.00\% |
| 2.Return on assets (ROA) (D8/C) | 3.06\% | 9.07\% | -3.96\% | 3.99\% | 1.64\% |
| 3.Earning per share (D8/E1) (rs. per share) | 7.87 | 24.15 | -4.11 | 6.19 | 4.27 |
| 4.Claims incurred to net premium (B2/D4) | 54.09\% | 60.16\% | 10.25\% | 11.87\% | 55.93\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 706.00\% | 396.28\% | -78.50\% | 9.35\% | 1,169.05\% |
| 6. Investment income to net premium (D1/D3) | 15.30\% | 68.33\% | 0.92\% | 1.06\% | 20.92\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.09 | 0.07 | 0.12 | 0.08 | 0.04 |
| 2. Investment to total assets (C3/C) | 85.36\% | 88.30\% | 80.99\% | 84.34\% | 88.94\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.48\% | 9.60\% | 10.49\% | 9.12\% | 7.13\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 24.34 | 25.56 | 10.91 | 14.16 | 18.58 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 519.23\% | 141.43\% | 107.18\% | 28.80\% | 885.72\% |


| East West Life Insurance Co., Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 139,471 | 372,333 | 415,341 | 149,369 | 146,958 |
| 1.Share capital | 200,000 | 352,000 | 413,600 | 454,960 | 500,456 |
| 2.Reserves | $(60,529)$ | 20,333 | 1,741 | $(305,591)$ | 0 |
| 3.Un appropriated profit | 0 | 0 | 0 | 0 | $(353,498)$ |
| 4.Others | 16,000 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 118,349 | 128,963 | 147,823 | 198,947 | 256,916 |
| 1.Balance of statutory funds | 103,725 | 111,940 | 119,822 | 162,256 | 213,986 |
| 2.Outstanding claims, adv., prem., due to other insurers | 12,097 | 12,662 | 15,503 | 19,395 | 28,022 |
| 3.Other/misc. liabilities | 2,527 | 4,361 | 12,498 | 17,296 | 14,908 |
| C.Total assets (C1 to C5) | 273,820 | 501,296 | 563,164 | 348,316 | 403,874 |
| 1.Cash and balances with banks | 72,885 | 240,151 | 95,896 | 59,770 | 136,182 |
| 2.Advances to policy holders \& employs | 18,588 | 17,966 | 10,933 | 9,464 | 8,553 |
| 3. Investments in securities \& properties | 159,431 | 198,875 | 376,890 | 197,560 | 194,146 |
| 4.Other/misc. assets | 14,896 | 17,918 | 32,834 | 31,257 | 22,422 |
| 5.Fixed assets | 8,020 | 26,386 | 46,611 | 50,265 | 42,571 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 22,861 | 93,639 | 60,927 | $(197,021)$ | 25,713 |
| 2.Gross premium | 120,610 | 166,055 | 194,538 | 235,769 | 250,054 |
| 3.Net premium | 69,249 | 90,299 | 107,753 | 154,489 | 5,848 |
| 4.Gross claims | 80,104 | 133,102 | 157,013 | 165,143 | 162,347 |
| 5.Net claims | 35,864 | 67,193 | 78,078 | 94,895 | 152,937 |
| 6.Underwriting profit | 17,765 | 5,715 | $(20,218)$ | $(20,218)$ | 66,115 |
| 7.Profit/(loss) before taxation | 16,851 | 84,266 | 44,326 | $(222,596)$ | 5,246 |
| 8.Profit/(loss) after taxation | 15,969 | 83,362 | 44,708 | $(1,236)$ | 3,194 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 20,000 | 35,200 | 41,360 | 45,496 | 21,399 |
| 2.Cash dividend | 0.00\% | 0.10\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(38,214)$ | 51,868 | $(50,872)$ | $(50,870)$ | $(11,010)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 11.45\% | 22.39\% | 10.76\% | -0.83\% | 2.17\% |
| 2.Return on assets (ROA) (D8/C) | 5.83\% | 16.63\% | 7.94\% | -0.35\% | 0.79\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.80 | 2.37 | 1.08 | -0.03 | 0.15 |
| 4.Claims incurred to net premium (B2/D4) | 15.10\% | 9.51\% | 9.87\% | 11.74\% | 17.26\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 111.25\% | 6.86\% | -45.22\% | 1,635.76\% | 2,069.97\% |
| 6. Investment income to net premium (D1/D3) | 33.01\% | 103.70\% | 56.54\% | -127.53\% | 439.69\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.27 | 0.48 | 0.17 | 0.17 | 0.34 |
| 2. Investment to total assets (C3/C) | 58.22\% | 39.67\% | 66.92\% | 56.72\% | 48.07\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 50.94\% | 74.27\% | 73.75\% | 42.88\% | 36.39\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 6.97 | 10.58 | 10.04 | 3.28 | 6.87 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -239.30\% | 62.22\% | -113.79\% | 4,115.70\% | -344.71\% |


| New Jubilee Life Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 356,772 | 481,228 | 416,562 | 546,505 | 1,149,873 |
| 1.Share capital | 627,120 | 627,120 | 627,120 | 627,120 | 627,120 |
| 2.Reserves | $(270,348)$ | $(145,892)$ | - | - | 0 |
| 3.Un appropriated profit | 0 | 0 | $(210,558)$ | $(80,615)$ | 522,753 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 3,684,948 | 5,370,587 | 5,226,315 | 7,777,475 | 10,196,600 |
| 1.Balance of statutory funds | 3,318,280 | 4,967,990 | 4,629,457 | 6,788,311 | 9,144,236 |
| 2.Outstanding claims, adv., prem., due to other insurers | 252,672 | 307,051 | 476,459 | 751,169 | 1,051,320 |
| 3.Other/misc. liabilities | 113,996 | 95,546 | 120,399 | 237,995 | 1,044 |
| C.Total assets (C1 to C5) | 4,041,720 | 5,851,815 | 5,642,877 | 8,323,980 | 11,346,473 |
| 1.Cash and balances with banks | 1,506,956 | 2,109,065 | 3,257,997 | 2,123,027 | 1,084,664 |
| 2.Advances to policy holders \& employs | 3,285 | 3,718 | 4,266 | 3,876 | 4,560 |
| 3. Investments in securities \& properties | 2,317,733 | 3,481,067 | 2,031,512 | 5,579,564 | 9,673,115 |
| 4.Other/misc. assets | 139,966 | 175,936 | 254,523 | 118,115 | 423,265 |
| 5.Fixed assets | 73,780 | 82,029 | 94,579 | 499,398 | 160,869 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 58,475 | 50,439 | $(110,311)$ | 78,014 | 1,302,972 |
| 2.Gross premium | 2,291,224 | 2,978,851 | 3,435,119 | 4,363,155 | 5,802,439 |
| 3.Net premium | 2,077,593 | 2,777,076 | 3,457,103 | 4,384,114 | 5,451,804 |
| 4.Gross claims | 786,779 | 1,168,089 | 1,756,884 | 1,710,439 | 2,049,922 |
| 5.Net claims | 627,801 | 1,001,012 | 760,675 | 814,037 | 1,661,786 |
| 6.Underwriting profit | 1,259,262 | 1,754,710 | 1,112,379 | 1,878,176 | 3,075,253 |
| 7.Profit/(loss) before taxation | 94,798 | 150,028 | $(49,972)$ | 160,744 | 217,268 |
| 8.Profit/(loss) after taxation | 82,655 | 125,456 | $(54,972)$ | 129,943 | 146,752 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 62,712 | 62,712 | 62,712 | 62,712 | 62,712 |
| 2.Cash dividend | 0.05\% | 0.05\% | 0.00\% | 0.00\% | 0.15\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 987,887 | 1,091,360 | 591,271 | 1,150,556 | 1,829,289 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 23.17\% | 26.07\% | -13.20\% | 23.78\% | 12.76\% |
| 2.Return on assets (ROA) (D8/C) | 2.05\% | 2.14\% | -0.97\% | 1.56\% | 1.29\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.32 | 2.00 | -0.88 | 2.07 | 2.34 |
| 4.Claims incurred to net premium (B2/D4) | 32.11\% | 26.29\% | 27.12\% | 43.92\% | 51.29\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 1,523.52\% | 1,398.67\% | -2,023.54\% | 1,445.38\% | 2,095.54\% |
| 6. Investment income to net premium (D1/D3) | 2.81\% | 1.82\% | -3.19\% | 1.78\% | 23.90\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.37 | 0.36 | 0.58 | 0.26 | 0.10 |
| 2. Investment to total assets (C3/C) | 57.35\% | 59.49\% | 36.00\% | 67.03\% | 85.25\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.83\% | 8.22\% | 7.38\% | 6.57\% | 10.13\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 5.69 | 7.67 | 6.64 | 8.71 | 18.34 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 1,195.19\% | 869.91\% | -1,075.59\% | 885.43\% | 1,246.52\% |


| State Life Insurance Corporation Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,182,736 | 1,130,520 | 1,196,21 | 1,418,76 | 1,506,87 |
| 1.Share capital | 900,000 | 900,000 | 1,100,000 | 1,100,000 | 1,100,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 406,878 |
| 3.Un appropriated profit | 282,736 | 230,520 | 96,2 | 318, | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 148,265,911 | 168,690,945 | 191,921,411 | 216,266,614 | 249,971,171 |
| 1.Balance of statutory funds | 137,959,771 | 156,737,302 | 177,459,130 | 199,445,285 | 230,421,529 |
| 2.Outstanding claims, adv., prem., due to other insurers | 7,389,708 | 8,623,506 | 10,222,929 | 9,295,368 | 18,126,111 |
| 3.Other/misc. liabilities | 2,916,432 | 3,330,137 | 4,239,352 | 7,525,961 | 1,423,531 |
| C.Total assets ( $\mathbf{C 1}$ to $\mathbf{C 5}$ ) | 149,448,647 | 169,821,465 | 193,117,627 | 217,685,383 | 251,478,049 |
| 1.Cash and balances with banks | 14,332,444 | 11,718,604 | 18,176,499 | 14,944,492 | 25,522,090 |
| 2.Advances to policy holders \& employs | 9,295,716 | 11,446,192 | 13,601,824 | 16,401,550 | 259,368 |
| 3.Investments in securities \& properties | 120,362,650 | 139,673,599 | 153,861,357 | 177,273,844 | 2,733,879 |
| 4.Other/misc. assets | 5,397,092 | 6,913,694 | 7,353,471 | 8,907,328 | 222,752,295 |
| 5.Fixed assets | 60,745 | 69,376 | 124,476 | 158,169 | 210,417 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 14,678,544 | 17,103,562 | 18,696,912 | 21,163,800 | 114,521 |
| 2.Gross premium | 13,188,764 | 16,020,003 | 19,261,965 | 25,022,454 | 35,840,899 |
| 3.Net premium | 15,911,575 | 18,716,696 | 22,695,280 | 28,366,906 | 35,638,794 |
| 4.Gross claims | 6,569,592 | 7,991,683 | 9,439,146 | 11,978,666 | 17,213,519 |
| 5.Net claims | 8,912,102 | 10,782,851 | 12,778,765 | 15,723,588 | 17,071,522 |
| 6 . Underwriting profit | 763,634 | 1,985,437 | 20,956,864 | 22,450,839 | 5,878,982 |
| 7.Profit/(loss) before taxation | 308,783 | 340,492 | 446,216 | 496,414 | 610,878 |
| 8.Profit/(loss) after taxation | 282,736 | 230,520 | 296,216 | 318,769 | 406,878 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 9,000 | 9,000 | 11,000 | 11,000 | 110,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 2,119,698 | 390,966 | 2,690,463 | 365,642 | 4,470,043 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 23.91\% | 20.39\% | 24.76\% | 22.47\% | 27.00\% |
| 2.Return on assets (ROA) (D8/C) | 0.19\% | 0.14\% | 0.15\% | 0.15\% | .16\% |
| 3.Earning per share (D8/E1) (rs. per share) | 31.42 | 25.61 | 26.93 | 28.98 | 3.70 |
| 4.Claims incurred to net premium (B2/D4) | 112.48\% | 107.91\% | 108.30\% | 77.60\% | 105.30\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 270.09\% | 861.29\% | 7,074.86\% | 7,042.98\% | 1,444.90\% |
| 6. Investment income to net premium (D1/D3) | 92.25\% | 91.38\% | 82.38\% | 74.61\% | 0.32\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.10 | 0.07 | 0.09 | 0.07 | 0.10 |
| 2. Investment to total assets (C3/C) | 80.54\% | 82.25\% | 79.67\% | 81.44\% | 1.09\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 0.79\% | 67\% | 0.62\% | 0.65\% | 0.60\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 131.42 | 125.61 | 108.75 | 128.98 | 13.70 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 749.71\% | 169.60\% | 908.28\% | 114.70\% | 1,098.62\% |


| Non-Life Insurance Corporations - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 24,852,978 | 62,559,155 | 72,363,220 | 76,318,893 | 76,596,477 |
| 1.Share capital | 5,362,929 | 7,340,689 | 14,076,979 | 14,927,614 | 16,442,375 |
| 2.Reserves | 5,050,550 | 15,136,423 | 43,832,526 | 37,721,953 | 37,342,615 |
| 3.Un appropriated profit | 14,439,499 | 40,082,043 | 14,453,715 | 23,669,326 | 22,811,487 |
| 4.Others | 375,996 | 387,069 | 197,098 | 699,353 | 1,059,333 |
| B.Total liabilities (B1 to B3) | 28,674,909 | 43,973,756 | 50,927,358 | 54,511,689 | 66,268,974 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 24,064,562 | 37,373,947 | 40,338,587 | 35,693,459 | 46,331,746 |
| 3.Other/misc. liabilities | 4,610,347 | 6,599,809 | 10,588,771 | 18,818,230 | 19,937,228 |
| C.Total assets (C1 to C5) | 53,903,883 | 106,919,980 | 123,487,676 | 131,529,935 | 143,924,784 |
| 1.Cash and balances with banks | 4,776,809 | 7,737,427 | 16,541,933 | 13,879,345 | 13,733,562 |
| 2.Advances to policy holders \& employs | 125,275 | 403,402 | 128,350 | 135,901 | 135,020 |
| 3.Investments in securities \& properties | 27,962,506 | 65,609,802 | 66,300,133 | 72,750,728 | 75,125,281 |
| 4.Other/misc. assets | 18,885,480 | 30,036,327 | 36,766,352 | 40,046,826 | 50,868,915 |
| 5.Fixed assets | 2,153,813 | 3,133,022 | 3,750,908 | 4,717,135 | 4,062,006 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 13,222,262 | 37,914,904 | $(4,931,449)$ | 14,808,299 | 3,905,909 |
| 2.Gross premium | 28,597,142 | 35,709,360 | 41,920,550 | 44,713,425 | 42,143,508 |
| 3.Net premium | 16,855,549 | 20,703,166 | 25,877,146 | 25,894,880 | 23,596,487 |
| 4.Gross claims | 17,651,936 | 23,708,797 | 23,153,577 | 21,904,913 | 29,171,195 |
| 5.Net claims | 10,550,750 | 14,460,473 | 15,574,270 | 13,605,280 | 14,078,268 |
| 6.Underwriting profit | 2,171,515 | 956,969 | 3,937,830 | 4,073,584 | 1,500,660 |
| 7.Profit/(loss) before taxation | 13,990,647 | 37,698,228 | $(2,073,042)$ | 6,976,341 | 3,949,567 |
| 8.Profit/(loss) after taxation | 13,492,952 | 37,328,076 | $(3,246,109)$ | 5,433,994 | 2,540,149 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 597,025 | 1,413,611 | 2,051,558 | 2,220,119 | 2,162,972 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 948,046 | 543,422 | $(1,267,544)$ | 171,778 | $(1,011,464)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 54.29\% | 59.67\% | -4.49\% | 7.12\% | 3.32\% |
| 2.Return on assets (ROA) (D8/C) | 25.03\% | 34.91\% | -2.63\% | 4.13\% | 1.76\% |
| 3.Earning per share (D8/E1) (rs. per share) | 22.60 | 26.41 | -1.58 | 2.45 | 1.17 |
| 4.Claims incurred to net premium (B2/D4) | 136.33\% | 157.64\% | 174.22\% | 162.95\% | 158.83\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 16.09\% | 2.56\% | -121.31\% | 74.96\% | 59.08\% |
| 6. Investment income to net premium (D1/D3) | 78.44\% | 183.14\% | -19.06\% | 57.19\% | 16.55\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.09 | 0.07 | 0.13 | 0.11 | 0.10 |
| 2. Investment to total assets (C3/C) | 51.87\% | 61.36\% | 53.69\% | 55.31\% | 52.20\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 46.11\% | 58.51\% | 58.60\% | 58.02\% | 53.22\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 41.63 | 44.25 | 35.27 | 34.38 | 35.41 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 7.03\% | 1.46\% | 39.05\% | 3.16\% | -39.82\% |


| ACE Insurance Aid Pacific Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 85,160 | 145,398 | 191,216 | 224,670 | 224,670 |
| 1.Share capital | 80,000 | 120,000 | 160,000 | 200,000 | 200,000 |
| 2.Reserves |  | 1,185 | 31,216 | 24,670 | 24,670 |
| 3.Un appropriated profit | 5,160 | 24,213 | 0 | 0 | 0 |
| 4.Others | - | - | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 82,546 | 300,355 | 359,627 | 456,931 | 456,931 |
| 1.Balance of statutory funds | - | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 65,152 | 279,089 | 51,595 | 88,327 | 88,327 |
| 3.Other/misc. liabilities | 17,394 | 21,266 | 308,032 | 368,604 | 368,604 |
| C.Total assets (C1 to C5) | 167,706 | 445,753 | 550,843 | 681,601 | 681,601 |
| 1.Cash and balances with banks | 91,176 | 264,059 | 305,165 | 361,707 | 361,707 |
| 2.Advances to policy holders \& employs | - | - | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 5,061 | 353 | 414 | 0 | 0 |
| 4.Other/misc. assets | 61,644 | 172,827 | 236,513 | 308,942 | 308,942 |
| 5.Fixed assets | 9,825 | 8,514 | 8,751 | 10,952 | 10,952 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 394 | 558 | 61 | 28 | 28 |
| 2.Gross premium | 228,521 | 363,954 | 0 | 292,402 | 292,402 |
| 3.Net premium | 60,631 | 96,564 | 87,899 | 82,891 | 82,891 |
| 4.Gross claims | 45,473 | 71,401 | 0 | 108,195 | 108,195 |
| 5.Net claims | 25,425 | 39,922 | 25,309 | 32,165 | 32,165 |
| 6.Underwriting profit | 16,181 | 23,101 | 18,611 | 3,091 | 3,091 |
| 7.Profit/(loss) before taxation | 19,898 | 30,889 | 36,391 | 29,503 | 29,503 |
| 8.Profit/(loss) after taxation | 13,994 | 19,538 | 21,593 | 16,358 | 16,358 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 8,000 | 12,000 | 16,000 | 20,000 | 20,000 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 14,484 | 109,316 | $(1,118)$ | $(13,827)$ | $(13,827)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 16.43\% | 13.44\% | 11.29\% | 7.28\% | 7.28\% |
| 2.Return on assets (ROA) (D8/C) | 8.34\% | 4.38\% | 3.92\% | 2.40\% | 2.40\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.75 | 1.63 | 1.35 | 0.82 | 0.82 |
| 4.Claims incurred to net premium (B2/D4) | 143.28\% | 390.88\% | - | 81.64\% | 81.64\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 115.63\% | 118.24\% | 86.19\% | 18.90\% | 18.90\% |
| 6. Investment income to net premium (D1/D3) | 0.65\% | 0.58\% | 0.07\% | 0.03\% | 0.03\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.54 | 0.59 | 0.55 | 0.53 | 0.53 |
| 2. Investment to total assets (C3/C) | 3.02\% | 0.08\% | 0.08\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 50.78\% | 32.62\% | 34.71\% | 32.96\% | 32.96\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.65 | 12.12 | 11.95 | 11.23 | 11.23 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 103.50\% | 559.50\% | -5.18\% | -84.53\% | -84.53\% |


| Adamjee Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 3,787,873 | 7,651,747 | 8,791,099 | 10,781,175 | 11,034,999 |
| 1.Share capital | 1,022,351 | 1,022,351 | 1,022,351 | 1,124,586 | 1,237,045 |
| 2.Reserves | 963,123 | 963,123 | 1,078,231 | 1,136,547 | 1,163,848 |
| 3.Un appropriated profit | 1,802,399 | 5,666,273 | 6,690,517 | 8,520,042 | 8,634,106 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 7,351,226 | 11,114,216 | 10,451,381 | 10,831,203 | 16,851,736 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 6,518,012 | 9,979,928 | 8,753,875 | 2,344,753 | 14,655,138 |
| 3.Other/misc. liabilities | 833,214 | 1,134,288 | 1,697,506 | 8,486,450 | 2,196,598 |
| C.Total assets ( C 1 to C 5 ) | 11,139,099 | 18,765,963 | 19,242,480 | 21,612,378 | 27,886,735 |
| 1.Cash and balances with banks | 883,228 | 954,197 | 2,207,453 | 2,157,104 | 2,704,817 |
| 2.Advances to policy holders \& employs | 26,259 | 27,312 | 26,852 | 28,383 | 22,086 |
| 3.Investments in securities \& properties | 4,502,776 | 8,132,102 | 7,333,959 | 9,658,030 | 9,406,998 |
| 4.Other/misc. assets | 5,367,709 | 8,887,247 | 8,722,167 | 8,913,124 | 14,651,443 |
| 5.Fixed assets | 359,127 | 765,105 | 952,049 | 855,737 | 1,101,391 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 1,515,259 | 4,486,366 | 1,098,050 | 2,479,419 | 779,089 |
| 2.Gross premium | 8,951,866 | 9,378,578 | 10,442,659 | 9,929,749 | 10,952,551 |
| 3.Net premium | 5,280,128 | 5,531,818 | 6,685,378 | 6,806,897 | 6,883,397 |
| 4.Gross claims | 5,661,203 | 6,548,240 | 6,601,192 | 5,643,943 | 10,598,852 |
| 5.Net claims | 3,354,851 | 3,915,091 | 5,173,152 | 4,452,839 | 4,833,516 |
| 6. Underwriting profit | 481,939 | 119,251 | 367,062 | 679,257 | 280,506 |
| 7.Profit/(loss) before taxation | 1,684,747 | 4,284,885 | 1,175,877 | 2,608,348 | 576,598 |
| 8.Profit/(loss) after taxation | 1,576,501 | 4,201,250 | 1,099,150 | 2,447,020 | 518,916 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 102,235 | 102,235 | 102,235 | 112,459 | 123,705 |
| 2.Cash dividend | 0.28\% | 0.30\% | 0.00\% | 30.00\% | 0.25\% |
| 3.Stock dividend/bonus shares | 0.13\% | 0.00\% | 0.00\% | 10.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(283,267)$ | $(16,324)$ | $(354,139)$ | 291,555 | $(48,276)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 41.62\% | 54.91\% | 12.50\% | 22.70\% | 4.70\% |
| 2.Return on assets (ROA) (D8/C) | 14.15\% | 22.39\% | 5.71\% | 11.32\% | 1.86\% |
| 3.Earning per share (D8/E1) (rs. per share) | 15.42 | 41.09 | 10.75 | 21.76 | 4.19 |
| 4.Claims incurred to net premium (B2/D4) | 115.13\% | 152.41\% | 132.61\% | 41.54\% | 138.27\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 30.57\% | 2.84\% | 33.40\% | 27.76\% | 54.06\% |
| 6. Investment income to net premium (D1/D3) | 28.70\% | 81.10\% | 16.42\% | 36.43\% | 11.32\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.08 | 0.05 | 0.11 | 0.10 | 0.10 |
| 2. Investment to total assets (C3/C) | 40.42\% | 43.33\% | 38.11\% | 44.69\% | 33.73\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 34.01\% | 40.77\% | 45.69\% | 49.88\% | 39.57\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 37.05 | 74.84 | 85.99 | 95.87 | 89.20 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -17.97\% | -0.39\% | -32.22\% | 11.91\% | -9.30\% |


| Alflah Insurance Company Ltd |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 177,183 | 256,146 | 232,588 | 325,229 | 325,229 |
| 1.Share capital | 101,200 | 121,440 | 161,920 | 303,600 | 303,600 |
| 2.Reserves | 48,255 | 50,655 | 50,655 | 10,175 | 10,175 |
| 3.Un appropriated profit | 27,728 | 84,051 | 20,013 | 11,454 | 11,454 |
| 4.Others | 0 | 0 | 0 | 363,944 | 363,944 |
| B.Total liabilities (B1 to B3) | 262,184 | 258,620 | 248,403 | 259,476 | 259,476 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 204,578 | 236,533 | 215,266 | 220,015 | 220,015 |
| 3.Other/misc. liabilities | 57,606 | 22,087 | 33,137 | 39,461 | 39,461 |
| C.Total assets (C1 to C5) | 439,367 | 514,766 | 480,991 | 948,649 | 948,649 |
| 1.Cash and balances with banks | 80,324 | 160,201 | 166,588 | 144,886 | 144,886 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 143,592 | 108,531 | 77,292 | 195,602 | 195,602 |
| 4.Other/misc. assets | 205,709 | 235,744 | 225,124 | 597,736 | 597,736 |
| 5.Fixed assets | 9,742 | 10,290 | 11,987 | 10,425 | 10,425 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 21,693 | 84,580 | 14,400 | 29,215 | 29,215 |
| 2.Gross premium | 163,141 | 147,918 | 135,055 | 116,083 | 116,083 |
| 3.Net premium | 109,740 | 99,501 | 77,039 | 61,511 | 61,511 |
| 4.Gross claims | 85,367 | 89,796 | 90,494 | 88,487 | 88,487 |
| 5.Net claims | 58,617 | 61,658 | 48,543 | 53,161 | 53,161 |
| 6. Underwriting profit | 22,265 | 4,453 | $(9,723)$ | $(26,270)$ | $(26,270)$ |
| 7.Profit/(loss) before taxation | 36,784 | 86,487 | 2,870 | $(7,737)$ | $(7,737)$ |
| 8.Profit/(loss) after taxation | 27,666 | 84,023 | $(17,486)$ | $(821,076)$ | $(821,076)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,120 | 12,144 | 16,192 | 30,360 | 30,360 |
| 2.Cash dividend | 0.00\% | 0.05\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.33\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 21,615 | $(38,167)$ | $(44,856)$ | $(29,111)$ | $(29,111)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 15.61\% | 32.80\% | -7.52\% | -252.46\% | -252.46\% |
| 2.Return on assets (ROA) (D8/C) | 6.30\% | 16.32\% | -3.64\% | -86.55\% | -86.55\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.73 | 6.92 | -1.08 | -27.04 | -27.04 |
| 4.Claims incurred to net premium (B2/D4) | 239.65\% | 263.41\% | 237.88\% | 248.64\% | 248.64\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 80.48\% | 5.30\% | 55.60\% | 3.20\% | 3.20\% |
| 6. Investment income to net premium (D1/D3) | 19.77\% | 85.00\% | 18.69\% | 47.50\% | 47.50\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.18 | 0.31 | 0.35 | 0.15 | 0.15 |
| 2. Investment to total assets (C3/C) | 32.68\% | 21.08\% | 16.07\% | 20.62\% | 20.62\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 40.33\% | 49.76\% | 48.36\% | 34.28\% | 34.28\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 17.51 | 21.09 | 14.36 | 10.71 | 10.71 |
| l.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 78.13\% | -45.42\% | 256.53\% | 3.55\% | 3.55\% |


| Asia Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 96,109 | 138,053 | 183,570 | 228,457 | 282,918 |
| 1.Share capital | 80,000 | 120,000 | 160,000 | 200,000 | 250,000 |
| 2.Reserves | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 |
| 3.Un appropriated profit | 13,609 | 15,553 | 21,070 | 25,957 | 30,418 |
| 4.Others | 26,109 | 27,208 | 127,208 | 127,208 | 127,208 |
| B.Total liabilities (B1 to B3) | 66,417 | 67,382 | 67,135 | 63,854 | 45,887 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 17,952 | 7,540 | 8,639 | 6,301 | 2,149 |
| 3.Other/misc. liabilities | 48,465 | 59,842 | 58,496 | 57,553 | 43,738 |
| C.Total assets (C1 to C5) | 188,635 | 232,643 | 377,913 | 419,519 | 456,013 |
| 1.Cash and balances with banks | 57,680 | 96,321 | 128,417 | 148,998 | 163,401 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 4,496 | 4,103 | 6,356 | 22,456 | 56,822 |
| 4.Other/misc. assets | 64,671 | 69,167 | 80,338 | 79,301 | 59,518 |
| 5.Fixed assets | 61,788 | 63,052 | 162,802 | 168,764 | 176,272 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 4,503 | 7,232 | 9,570 | 19,549 | 21,108 |
| 2.Gross premium | 47,130 | 54,302 | 53,644 | 46,537 | 46,534 |
| 3.Net premium | 28,998 | 33,411 | 32,203 | 29,768 | 29,451 |
| 4.Gross claims | 23,667 | 26,148 | 26,522 | 31,941 | 7,101 |
| 5.Net claims | 13,287 | 14,680 | 14,737 | 10,952 | 7,474 |
| 6.Underwriting profit | 6,121 | 7,143 | 3,261 | 1,460 | 4,101 |
| 7.Profit/(loss) before taxation | 11,433 | 12,304 | 9,448 | 7,355 | 9,043 |
| 8.Profit/(loss) after taxation | 11,270 | 9,485 | 5,518 | 4,886 | 4,461 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 8,000 | 12,000 | 16,000 | 20,000 | 25,000 |
| 2.Cash dividend | 0.10\% | 0.10\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.50\% | 0.33\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 4,717 | $(4,311)$ | $(3,130)$ | $(14,860)$ | 17,574 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 11.73\% | 6.87\% | 3.01\% | 2.14\% | 1.58\% |
| 2.Return on assets (ROA) (D8/C) | 5.97\% | 4.08\% | 1.46\% | 1.16\% | 0.98\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.41 | 0.79 | 0.34 | 0.24 | 0.18 |
| 4.Claims incurred to net premium (B2/D4) | 75.85\% | 28.84\% | 32.57\% | 19.73\% | 30.26\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 54.31\% | 75.31\% | 59.10\% | 29.88\% | 91.93\% |
| 6. Investment income to net premium (D1/D3) | 15.53\% | 21.65\% | 29.72\% | 65.67\% | 71.67\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.31 | 0.41 | 0.34 | 0.36 | 0.36 |
| 2. Investment to total assets (C3/C) | 2.38\% | 1.76\% | 1.68\% | 5.35\% | 12.46\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 50.95\% | 59.34\% | 48.57\% | 54.46\% | 62.04\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 12.01 | 11.50 | 11.47 | 11.42 | 11.32 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 41.85\% | -45.45\% | -56.72\% | -304.13\% | 393.95\% |


| Askari General Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 232,911 | 284,639 | 295,957 | 268,412 | 315,833 |
| 1.Share capital | 120,577 | 156,750 | 203,775 | 203,775 | 203,776 |
| 2.Reserves | 50,000 | 65,000 | 74,658 | 74,658 | 74,659 |
| 3.Un appropriated profit | 62,334 | 62,889 | 17,524 | $(10,021)$ | 37,398 |
| 4.Others | 4,658 | 4,658 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 645,227 | 828,297 | 921,294 | 927,340 | 1,138,101 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 569,714 | 724,184 | 813,079 | 839,746 | 1,022,808 |
| 3.Other/misc. liabilities | 75,513 | 104,113 | 108,215 | 87,594 | 115,293 |
| C.Total assets (C1 to C5) | 882,796 | 1,117,594 | 1,217,251 | 1,195,752 | 1,453,934 |
| 1.Cash and balances with banks | 126,399 | 169,783 | 85,108 | 114,277 | 91,251 |
| 2.Advances to policy holders \& employs | 1,895 | 2,817 | 2,956 | 4,197 | 2,159 |
| 3. Investments in securities \& properties | 380,116 | 423,227 | 512,843 | 413,607 | 510,063 |
| 4.Other/misc. assets | 303,230 | 417,796 | 489,357 | 533,027 | 802,813 |
| 5.Fixed assets | 71,156 | 103,971 | 126,987 | 130,644 | 47,648 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 28,333 | 51,759 | 12,536 | $(28,174)$ | 51,096 |
| 2.Gross premium | 717,450 | 829,100 | 1,002,654 | 1,089,649 | 1,344,036 |
| 3.Net premium | 507,240 | 583,322 | 650,429 | 805,176 | 639,901 |
| 4.Gross claims | 386,087 | 487,099 | 513,880 | 630,052 | 616,816 |
| 5.Net claims | 300,057 | 378,581 | 423,393 | $(522,426)$ | 385,890 |
| 6.Underwriting profit | 108,056 | 79,802 | 72,996 | 78,757 | 109,137 |
| 7.Profit/(loss) before taxation | 84,512 | 69,996 | 17,386 | $(15,075)$ | 53,347 |
| 8.Profit/(loss) after taxation | 57,090 | 51,728 | 6,659 | $(27,544)$ | 47,418 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 12,057 | 15,675 | 20,377 | 20,377 | 20,378 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.30\% | 0.30\% | 0.00\% | 0.00\% | 0.10\% |
| 4.Cash generated from operating activities | 64,514 | 88,696 | 25,684 | 4,856 | $(53,585)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 24.51\% | 18.17\% | 2.25\% | -10.26\% | 15.01\% |
| 2.Return on assets (ROA) (D8/C) | 6.47\% | 4.63\% | 0.55\% | -2.30\% | 3.26\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.74 | 3.30 | 0.33 | -1.35 | 2.33 |
| 4.Claims incurred to net premium (B2/D4) | 147.56\% | 148.67\% | 158.22\% | 133.28\% | 165.82\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 189.27\% | 154.27\% | 1,096.20\% | -285.93\% | 230.16\% |
| 6. Investment income to net premium (D1/D3) | 5.59\% | 8.87\% | 1.93\% | -3.50\% | 7.98\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.14 | 0.15 | 0.07 | 0.10 | 0.06 |
| 2. Investment to total assets (C3/C) | 43.06\% | 37.87\% | 42.13\% | 34.59\% | 35.08\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 26.38\% | 25.47\% | 24.31\% | 22.45\% | 21.72\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 19.32 | 18.16 | 14.52 | 13.17 | 15.50 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 113.00\% | 171.47\% | 385.70\% | -17.63\% | -113.01\% |


| Atlas Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 671,498 | 970,153 | 626,019 | 747,963 | 856,397 |
| 1.Share capital | 158,844 | 206,497 | 268,447 | 335,559 | 369,115 |
| 2.Reserves | 211,064 | 353,064 | 557,064 | 222,064 | 244,064 |
| 3.Un appropriated profit | 301,590 | 410,592 | $(199,492)$ | 190,340 | 243,218 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 519,977 | 763,281 | 713,944 | 1,157,130 | 1,178,337 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 460,791 | 697,522 | 697,631 | 1,141,136 | 1,159,164 |
| 3.Other/misc. liabilities | 59,186 | 65,759 | 16,313 | 15,994 | 19,173 |
| C.Total assets (C1 to C5) | 1,191,475 | 1,733,434 | 1,339,963 | 1,905,093 | 2,034,734 |
| 1.Cash and balances with banks | 75,573 | 200,780 | 195,929 | 660,191 | 492,581 |
| 2.Advances to policy holders \& employs | 969 | 724 | 465 | 201 | 177 |
| 3. Investments in securities \& properties | 674,805 | 1,010,747 | 494,201 | 558,250 | 772,048 |
| 4.Other/misc. assets | 420,480 | 479,504 | 600,072 | 639,030 | 726,012 |
| 5.Fixed assets | 19,648 | 41,679 | 49,296 | 47,421 | 43,916 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 190,198 | 314,703 | $(305,174)$ | 118,230 | 102,634 |
| 2.Gross premium | 553,277 | 709,197 | 861,402 | 782,700 | 1,004,381 |
| 3.Net premium | 348,725 | 447,000 | 507,946 | 443,534 | 530,269 |
| 4.Gross claims | 237,308 | 383,256 | 428,206 | 265,444 | 304,586 |
| 5.Net claims | 133,190 | 215,104 | 231,434 | 192,355 | $(176,504)$ |
| 6.Underwriting profit | 154,995 | 144,593 | 158,386 | 104,467 | 199,924 |
| 7.Profit/(loss) before taxation | 358,706 | 467,406 | $(140,994)$ | $(140,994)$ | 327,130 |
| 8.Profit/(loss) after taxation | 300,719 | 409,846 | $(199,585)$ | $(199,585)$ | 242,658 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 15,880 | 20,650 | 26,844 | 118,230 | 36,912 |
| 2.Cash dividend | 0.70\% | 0.70\% | 0.25\% | 0.00\% | 0.40\% |
| 3.Stock dividend/bonus shares | 0.30\% | 0.30\% | 0.25\% | 0.00\% | 0.25\% |
| 4.Cash generated from operating activities | 41,122 | 175,398 | 2,067 | 357,794 | 30,056 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 44.78\% | 42.25\% | -31.88\% | -26.68\% | 28.33\% |
| 2.Return on assets (ROA) (D8/C) | 25.24\% | 23.64\% | -14.89\% | -10.48\% | 11.93\% |
| 3.Earning per share (D8/E1) (rs. per share) | 18.94 | 19.85 | -7.43 | -1.69 | 6.57 |
| 4.Claims incurred to net premium (B2/D4) | 194.17\% | 182.00\% | 162.92\% | 429.90\% | 380.57\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 51.54\% | 35.28\% | -79.36\% | -52.34\% | 82.39\% |
| 6. Investment income to net premium (D1/D3) | 54.54\% | 70.40\% | -60.08\% | 26.66\% | 19.36\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.06 | 0.12 | 0.15 | 0.35 | 0.24 |
| 2. Investment to total assets (C3/C) | 56.64\% | 58.31\% | 36.88\% | 29.30\% | 37.94\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 56.36\% | 55.97\% | 46.72\% | 39.26\% | 42.09\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 42.29 | 46.98 | 23.32 | 6.33 | 23.20 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 13.67\% | 42.80\% | -1.04\% | -179.27\% | 12.39\% |


| Capital Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 93,529 | 126,737 | 163,049 | 209,329 | 209,329 |
| 1.Share capital | 88,042 | 120,362 | 160,125 | 200,157 | 200,157 |
| 2.Reserves | 5,487 | 6,375 | 12,936 | 12,936 | 12,936 |
| 3.Un appropriated profit | - | - | $(10,012)$ | $(3,764)$ | $(3,764)$ |
| 4.Others | 530 | 548 | 9,207 | 8,747 | 8,747 |
| B.Total liabilities (B1 to B3) | 35,996 | 27,163 | 68,398 | 122,898 | 122,898 |
| 1. Balance of statutory funds | - | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 15,750 | 15,814 | 17,841 | 48,904 | 48,904 |
| 3.Other/misc. liabilities | 20,246 | 11,349 | 50,557 | 73,994 | 73,994 |
| C.Total assets (C1 to C5) | 130,055 | 154,448 | 240,654 | 340,974 | 340,974 |
| 1.Cash and balances with banks | 26,099 | 55,737 | 67,572 | 71,516 | 71,516 |
| 2.Advances to policy holders \& employs | - |  | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 51,651 | 35,570 | 87,845 | 91,019 | 91,019 |
| 4.Other/misc. assets | 14,802 | 24,653 | 62,696 | 156,426 | 156,426 |
| 5.Fixed assets | 37,503 | 38,488 | 22,541 | 22,013 | 22,013 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 887 | 10,392 | 3,645 | 12,870 | 12,870 |
| 2.Gross premium | 16,959 | 16,196 | 0 | 55,593 | 55,593 |
| 3.Net premium | 10,735 | 10,252 | 7,106 | 10,682 | 10,682 |
| 4.Gross claims | 17,664 | 11,893 | 0 | 9,480 | 9,480 |
| 5.Net claims | 3,494 | 1,756 | $(6,829)$ | $(1,590)$ | $(1,590)$ |
| 6.Underwriting profit | 2,895 | 2,925 | $(9,055)$ | 389 | 389 |
| 7.Profit/(loss) before taxation | 4,719 | 15,235 | $(11,280)$ | 6,956 | 6,956 |
| 8.Profit/(loss) after taxation | 3,841 | $(8,562)$ | $(11,475)$ | 5,787 | 5,787 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 8,804 | 12,036 | 16,013 | 20,016 | 20,016 |
| 2.Cash dividend | 0.90\% | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.65\% | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(2,641)$ | $(5,642)$ | $(10,686)$ | $(53,545)$ | $(53,545)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 4.11\% | -6.76\% | -7.04\% | 2.76\% | 2.76\% |
| 2.Return on assets (ROA) (D8/C) | 2.95\% | -5.54\% | -4.77\% | 1.70\% | 1.70\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.44 | -0.71 | -0.72 | 0.29 | 0.29 |
| 4.Claims incurred to net premium (B2/D4) | 89.16\% | 132.97\% | - | 515.86\% | 515.86\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 75.37\% | -34.16\% | 78.91\% | 6.72\% | 6.72\% |
| 6. Investment income to net premium (D1/D3) | 8.26\% | 101.37\% | 51.29\% | 120.48\% | 120.48\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.20 | 0.36 | 0.28 | 0.21 | 0.21 |
| 2. Investment to total assets (C3/C) | 39.71\% | 23.03\% | 36.50\% | 26.69\% | 26.69\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 71.91\% | 82.06\% | 67.75\% | 61.39\% | 61.39\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.62 | 10.53 | 10.18 | 10.46 | 10.46 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -68.76\% | 65.90\% | 93.12\% | -925.26\% | -925.26\% |


| Central Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,458,306 | 4,115,396 | 4,187,070 | 3,293,190 | 3,738,730 |
| 1.Share capital | 139,834 | 139,834 | 184,581 | 203,039 | 279,179 |
| 2.Reserves | 133,088 | 133,088 | 133,088 | 133,088 | 133,088 |
| 3.Un appropriated profit | 1,185,384 | 3,842,474 | 3,869,401 | 2,957,063 | 3,326,463 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 126,744 | 188,336 | 156,610 | 155,731 | 179,647 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 92,755 | 146,257 | 137,895 | 141,349 | 110,234 |
| 3.Other/misc. liabilities | 33,989 | 42,079 | 18,715 | 14,382 | 69,413 |
| C.Total assets (C1 to C5) | 1,585,050 | 4,303,732 | 4,343,680 | 3,448,921 | 3,918,377 |
| 1.Cash and balances with banks | 307,548 | 97,520 | 64,773 | 65,136 | 10,296 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 6,930 |
| 3.Investments in securities \& properties | 1,146,086 | 4,017,496 | 4,124,141 | 3,249,876 | 3,774,216 |
| 4.Other/misc. assets | 126,867 | 185,076 | 151,606 | 131,369 | 124,991 |
| 5.Fixed assets | 4,549 | 3,640 | 3,160 | 2,540 | 1,944 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 767,673 | 2,752,567 | 128,412 | 128,412 | 177,501 |
| 2.Gross premium | 185,666 | 145,629 | 110,070 | 123,891 | 117,092 |
| 3.Net premium | 42,073 | 20,851 | 14,758 | 13,397 | 10,509 |
| 4.Gross claims | 69,707 | 23,055 | 24,235 | 50,816 | 1,095 |
| 5.Net claims | 26,344 | 8,713 | 6,562 | 7,695 | 4,701 |
| 6.Underwriting profit | 12,453 | 12,612 | 14,993 | 10,774 | 3,996 |
| 7.Profit/(loss) before taxation | 730,310 | 2,764,738 | 133,687 | $(844,897)$ | 497,180 |
| 8.Profit/(loss) after taxation | 750,090 | 2,747,982 | 116,421 | $(855,118)$ | 491,224 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 13,983 | 13,983 | 18,458 | 20,304 | 27,918 |
| 2.Cash dividend | 0.50\% | 0.50\% | 0.20\% | 0.20\% | 0.25\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.20\% | 0.20\% | 0.20\% | 0.50\% |
| 4.Cash generated from operating activities | $(24,339)$ | $(29,932)$ | 5,914 | 9,519 | $(34,033)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 51.44\% | 66.77\% | 2.78\% | -25.97\% | 13.14\% |
| 2.Return on assets (ROA) (D8/C) | 47.32\% | 63.85\% | 2.68\% | -24.79\% | 12.54\% |
| 3.Earning per share (D8/E1) (rs. per share) | 53.64 | 196.52 | 6.31 | -42.12 | 17.60 |
| 4.Claims incurred to net premium (B2/D4) | 133.06\% | 634.38\% | 568.99\% | 278.16\% | 10,067.03\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 1.66\% | 0.46\% | 12.88\% | -1.26\% | 0.81\% |
| 6. Investment income to net premium (D1/D3) | 1,824.62\% | 13,201.13\% | 870.12\% | 958.51\% | 1,689.04\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.19 | 0.02 | 0.01 | 0.02 | 0.00 |
| 2. Investment to total assets (C3/C) | 72.31\% | 93.35\% | 94.95\% | 94.23\% | 96.32\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 92.00\% | 95.62\% | 96.39\% | 95.48\% | 95.42\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 104.29 | 294.31 | 226.84 | 162.19 | 133.92 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -3.24\% | -1.09\% | 5.08\% | -1.11\% | -6.93\% |


| Century Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 374,831 | 522,534 | 921,959 | 852,000 | 961,633 |
| 1.Share capital | 203,219 | 254,024 | 457,244 | 457,244 | 457,244 |
| 2.Reserves | 72,244 | 94,033 | 373,024 | 373,024 | 373,024 |
| 3.Un appropriated profit | 99,368 | 174,477 | 91,691 | 21,732 | 131,365 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 320,595 | 1,169,031 | 371,585 | 299,836 | 368,834 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 295,526 | 1,058,385 | 330,418 | 259,048 | 312,834 |
| 3.Other/misc. liabilities | 25,069 | 110,646 | 41,167 | 40,788 | 56,000 |
| C.Total assets (C1 to C5) | 695,426 | 1,691,565 | 1,293,544 | 1,151,836 | 1,330,467 |
| 1.Cash and balances with banks | 79,417 | 248,821 | 316,416 | 75,313 | 87,060 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 358,758 | 464,231 | 464,449 | 735,978 | 840,031 |
| 4.Other/misc. assets | 231,368 | 947,458 | 470,132 | 297,334 | 358,785 |
| 5.Fixed assets | 25,883 | 31,055 | 42,547 | 43,211 | 44,591 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 62,871 | 169,378 | $(38,041)$ | $(73,034)$ | 105,875 |
| 2.Gross premium | 340,053 | 356,401 | 406,147 | 427,410 | 467,394 |
| 3.Net premium | 208,594 | 218,622 | 241,371 | 206,646 | 219,070 |
| 4.Gross claims | 123,230 | 164,129 | 338,942 | 96,319 | 201,235 |
| 5.Net claims | 109,741 | 146,163 | 79,296 | 64,707 | 106,646 |
| 6.Underwriting profit | 66,657 | 37,933 | 122,260 | 95,030 | 63,644 |
| 7.Profit/(loss) before taxation | 105,099 | 168,158 | 53,753 | $(39,947)$ | 121,062 |
| 8.Profit/(loss) after taxation | 95,801 | 167,992 | 18,422 | $(69,958)$ | 109,631 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 20,321 | 25,402 | 45,724 | 45,724 | 45,724 |
| 2.Cash dividend | 0.10\% | 0.00\% | 0.00\% | 0.00\% | 0.10\% |
| 3.Stock dividend/bonus shares | 0.25\% | 0.30\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 71,558 | 30,378 | $(167,937)$ | 117,191 | 8,867 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 25.56\% | 32.15\% | 2.00\% | -8.21\% | 11.40\% |
| 2.Return on assets (ROA) (D8/C) | 13.78\% | 9.93\% | 1.42\% | -6.07\% | 8.24\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.71 | 6.61 | 0.40 | -1.53 | 2.40 |
| 4.Claims incurred to net premium (B2/D4) | 239.82\% | 644.85\% | 97.49\% | 268.95\% | 155.46\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 69.58\% | 22.58\% | 663.66\% | -135.84\% | 58.05\% |
| 6. Investment income to net premium (D1/D3) | 30.14\% | 77.48\% | -15.76\% | -35.34\% | 48.33\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.11 | 0.15 | 0.24 | 0.07 | 0.07 |
| 2. Investment to total assets (C3/C) | 51.59\% | 27.44\% | 35.91\% | 63.90\% | 63.14\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 53.90\% | 30.89\% | 71.27\% | 73.97\% | 72.28\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 18.45 | 20.57 | 20.16 | 18.63 | 21.03 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 74.69\% | 18.08\% | -911.61\% | -167.52\% | 8.09\% |


| E.F.U.General Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,777,958 | 16,164,267 | 10,093,041 | 10,451,590 | 9,591,171 |
| 1.Share capital | 500,000 | 1,000,000 | 1,150,000 | 1,150,000 | 1,250,000 |
| 2.Reserves | 500,000 | 600,000 | 14,400,000 | 8,500,000 | 8,341,171 |
| 3.Un appropriated profit | 777,958 | 14,564,267 | $(5,456,959)$ | 801,590 | 0 |
| 4.Others | 12,902 | 12,902 | 12,902 | 12,902 | 0 |
| B.Total liabilities (B1 to B3) | 8,837,136 | 11,212,806 | 11,123,749 | 11,474,458 | 14,950,498 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 8,234,001 | 10,491,258 | 10,277,630 | 9,710,098 | 13,849,184 |
| 3.Other/misc. liabilities | 603,135 | 721,548 | 846,119 | 1,764,360 | 1,101,314 |
| C.Total assets (C1 to C5) | 10,627,996 | 27,389,975 | 21,229,692 | 21,938,950 | 24,541,669 |
| 1.Cash and balances with banks | 1,135,916 | 1,162,876 | 1,303,684 | 1,349,606 | 1,706,571 |
| 2.Advances to policy holders \& employs | 4,972 | 3,770 | 2,880 | 2,775 | 3,293 |
| 3.Investments in securities \& properties | 3,963,984 | 18,867,856 | 12,091,082 | 12,885,838 | 11,899,434 |
| 4.Other/misc. assets | 5,178,566 | 6,930,434 | 7,223,793 | 7,155,256 | 10,223,286 |
| 5.Fixed assets | 344,558 | 425,039 | 608,253 | 545,475 | 709,085 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 696,466 | 14,812,295 | (5,299,619) | 673,524 | $(357,955)$ |
| 2.Gross premium | 7,945,729 | 8,961,395 | 9,598,000 | 9,694,833 | 9,699,192 |
| 3.Net premium | 5,417,952 | 6,110,504 | 6,136,944 | 5,570,211 | 5,846,591 |
| 4.Gross claims | 6,020,120 | 7,419,674 | 7,418,000 | 5,267,381 | 8,176,868 |
| 5.Net claims | 4,131,705 | 5,092,241 | 4,369,507 | 3,911,444 | 3,941,583 |
| 6.Underwriting profit | 364,937 | $(176,932)$ | 371,433 | 66,535 | 111,875 |
| 7.Profit/(loss) before taxation | 857,573 | 14,457,295 | $(5,442,922)$ | 801,443 | $(359,763)$ |
| 8.Profit/(loss) after taxation | 761,978 | 14,536,309 | $(5,471,226)$ | 732,299 | $(413,321)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 50,000 | 100,000 | 115,000 | 115,000 | 125,000 |
| 2.Cash dividend | 0.30\% | 0.60\% | 32.50\% | 40.00\% | 0.13\% |
| 3.Stock dividend/bonus shares | 1.00\% | 0.15\% | 0.00\% | 8.70\% | 0.00\% |
| 4.Cash generated from operating activities | 609,277 | 252,082 | $(507,154)$ | 204,961 | 140,124 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 42.86\% | 89.93\% | -54.21\% | 7.01\% | -4.31\% |
| 2.Return on assets (ROA) (D8/C) | 7.17\% | 53.07\% | -25.77\% | 3.34\% | -1.68\% |
| 3.Earning per share (D8/E1) (rs. per share) | 15.24 | 145.36 | -47.58 | 6.37 | -3.31 |
| 4.Claims incurred to net premium (B2/D4) | 136.77\% | 141.40\% | 138.55\% | 184.34\% | 169.37\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 47.89\% | -1.22\% | -6.79\% | 9.09\% | -27.07\% |
| 6. Investment income to net premium (D1/D3) | 12.85\% | 242.41\% | -86.36\% | 12.09\% | -6.12\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.11 | 0.04 | 0.06 | 0.06 | 0.07 |
| 2. Investment to total assets (C3/C) | 37.30\% | 68.89\% | 56.95\% | 58.73\% | 48.49\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 16.73\% | 59.02\% | 47.54\% | 47.64\% | 39.08\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 35.56 | 161.64 | 87.77 | 90.88 | 76.73 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 79.96\% | 1.73\% | 9.27\% | 27.99\% | -33.90\% |


| East West Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 322,851 | 634,084 | 866,835 | 329,712 | 338,155 |
| 1.Share capital | 150,305 | 172,851 | 228,526 | 228,526 | 251,379 |
| 2.Reserves | 100,200 | 100,200 | 110,200 | 100,200 | 77,200 |
| 3.Un appropriated profit | 72,346 | 361,033 | 528,109 | 986 | 9,576 |
| 4.Others | 10,000 | 10,000 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 278,250 | 319,599 | 406,489 | 330,770 | 295,487 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 216,313 | 273,563 | 76,513 | 41,679 | 290,341 |
| 3.Other/misc. liabilities | 61,937 | 46,036 | 329,976 | 289,091 | 5,146 |
| C.Total assets (C1 to C5) | 611,101 | 963,683 | 1,273,324 | 660,482 | 633,642 |
| 1.Cash and balances with banks | 69,885 | 79,596 | 76,231 | 55,220 | 40,123 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 316,224 | 565,276 | 813,959 | 232,810 | 191,758 |
| 4.Other/misc. assets | 173,424 | 254,071 | 280,529 | 257,468 | 276,918 |
| 5.Fixed assets | 51,568 | 64,740 | 102,605 | 114,984 | 124,843 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 64,599 | 330,006 | 255,149 | $(561,658)$ | 32,019 |
| 2.Gross premium | 372,706 | 502,243 | 0 | 674,106 | 584,241 |
| 3.Net premium | 237,097 | 319,502 | 405,705 | 436,968 | 331,968 |
| 4.Gross claims | 166,528 | 250,080 | 0 | 314,945 | 306,991 |
| 5.Net claims | 83,561 | 125,486 | 168,452 | 178,296 | $(151,321)$ |
| 6.Underwriting profit | 48,935 | 53,470 | 80,338 | 89,271 | 45,451 |
| 7.Profit/(loss) before taxation | 72,226 | 335,969 | 277,016 | $(527,995)$ | 15,548 |
| 8.Profit/(loss) after taxation | 60,447 | 326,263 | 265,827 | 537,123 | 8,443 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 15,030 | 17,285 | 22,853 | 22,853 | 25,138 |
| 2.Cash dividend | 0.20\% | 0.10\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.15\% | 0.17\% | 0.00\% | 0.00\% | 0.10\% |
| 4.Cash generated from operating activities | 0 | 0 | 47,017 | 10,293 | 1,846 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 18.72\% | 51.45\% | 30.67\% | 162.91\% | 2.50\% |
| 2.Return on assets (ROA) (D8/C) | 9.89\% | 33.86\% | 20.88\% | 81.32\% | 1.33\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.02 | 18.88 | 11.63 | 23.50 | 0.34 |
| 4.Claims incurred to net premium (B2/D4) | 129.90\% | 109.39\% | - | 13.23\% | 94.58\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 80.96\% | 16.39\% | 30.22\% | 16.62\% | 538.33\% |
| 6. Investment income to net premium (D1/D3) | 27.25\% | 103.29\% | 62.89\% | -128.54\% | 9.65\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.11 | 0.08 | 0.06 | 0.08 | 0.06 |
| 2. Investment to total assets (C3/C) | 51.75\% | 58.66\% | 63.92\% | 35.25\% | 30.26\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 52.83\% | 65.80\% | 68.08\% | 49.92\% | 53.37\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 21.48 | 36.68 | 37.93 | 14.43 | 13.45 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 0.00\% | 0.00\% | 17.69\% | 1.92\% | 21.86\% |


| Excel Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 114,687 | 134,187 | 181,754 | 203,725 | 282,954 |
| 1.Share capital | 90,000 | 120,000 | 160,000 | 200,000 | 250,000 |
| 2.Reserves | 110 | 110 | 110 | 110 | 32,844 |
| 3.Un appropriated profit | 24,577 | 14,077 | 21,644 | 3,615 | 110 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 44,069 | 40,435 | 41,139 | 33,172 | 24,544 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 25,016 | 21,747 | 20,825 | 26,495 | 17,207 |
| 3.Other/misc. liabilities | 19,053 | 18,688 | 20,314 | 6,677 | 7,337 |
| C.Total assets (C1 to C5) | 158,756 | 174,622 | 222,893 | 236,897 | 307,498 |
| 1.Cash and balances with banks | 16,035 | 24,003 | 13,365 | 101,131 | 57,683 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 76,759 | 85,694 | 155,044 | 59,941 | 185,621 |
| 4.Other/misc. assets | 58,771 | 54,836 | 44,208 | 67,069 | 57,457 |
| 5.Fixed assets | 7,191 | 10,089 | 10,276 | 8,756 | 6,737 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 25,223 | 28,682 | 17,299 | 2,741 | 37,011 |
| 2.Gross premium | 30,338 | 32,961 | 42,018 | 42,018 | 31,108 |
| 3.Net premium | 14,968 | 16,262 | 18,289 | 18,051 | 16,090 |
| 4.Gross claims | 35,042 | 48,113 | 19,199 | 19,199 | 5,905 |
| 5.Net claims | 3,590 | 4,929 | 7,236 | 4,551 | 4,272 |
| 6.Underwriting profit | 514 | (752) | 1,164 | 2,607 | 1,033 |
| 7.Profit/(loss) before taxation | 16,180 | 19,802 | 9,444 | (931) | 31,689 |
| 8.Profit/(loss) after taxation | 15,912 | 14,077 | 21,644 | $(2,029)$ | 29,229 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 9,000 | 12,000 | 16,000 | 20,000 | 25,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.01\% | 0.03\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(8,269)$ | $(28,972)$ | 1,829 | $(19,075)$ | $(9,252)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 13.87\% | 10.49\% | 11.91\% | -1.00\% | 10.33\% |
| 2.Return on assets (ROA) (D8/C) | 10.02\% | 8.06\% | 9.71\% | -0.86\% | 9.51\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.77 | 1.17 | 1.35 | -0.10 | 1.17 |
| 4.Claims incurred to net premium (B2/D4) | 71.39\% | 45.20\% | 108.47\% | 138.00\% | 291.40\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 3.23\% | -5.34\% | 5.38\% | -128.49\% | 3.53\% |
| 6. Investment income to net premium (D1/D3) | 168.51\% | 176.37\% | 94.59\% | 15.18\% | 230.02\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.10 | 0.14 | 0.06 | 0.43 | 0.19 |
| 2. Investment to total assets (C3/C) | 48.35\% | 49.07\% | 69.56\% | 25.30\% | 60.36\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 72.24\% | 76.84\% | 81.54\% | 86.00\% | 92.02\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 12.74 | 11.18 | 11.36 | 10.19 | 11.32 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -51.97\% | -205.81\% | 8.45\% | 940.12\% | -31.65\% |


| Habib Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 960,102 | 1,237,675 | 663,290 | 823,544 | 851,885 |
| 1.Share capital | 219,700 | 296,595 | 355,914 | 400,403 | 400,403 |
| 2.Reserves | 129,122 | 504,122 | 654,122 | 204,122 | 197,360 |
| 3.Un appropriated profit | 611,280 | 436,958 | $(346,746)$ | 219,019 | 254,122 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 563,443 | 863,429 | 794,176 | 792,791 | 815,100 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 401,755 | 711,642 | 592,613 | 540,481 | 570,936 |
| 3.Other/misc. liabilities | 161,688 | 151,787 | 201,563 | 252,310 | 244,164 |
| C.Total assets (C1 to C5) | 1,523,545 | 2,101,104 | 1,457,466 | 1,616,335 | 1,666,985 |
| 1.Cash and balances with banks | 126,435 | 129,940 | 57,435 | 26,520 | 57,999 |
| 2.Advances to policy holders \& employs | 905 | 981 | 1,899 | 1,899 | 3,143 |
| 3.Investments in securities \& properties | 691,063 | 1,313,616 | 719,561 | 932,041 | 925,540 |
| 4.Other/misc. assets | 671,607 | 613,159 | 634,086 | 611,390 | 641,355 |
| 5.Fixed assets | 33,535 | 43,408 | 44,485 | 44,485 | 38,948 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 604,110 | 443,375 | $(390,531)$ | $(390,531)$ | 149,355 |
| 2.Gross premium | 547,048 | 685,606 | 734,275 | 734,275 | 754,013 |
| 3.Net premium | 268,075 | 335,974 | 397,960 | 397,960 | 394,643 |
| 4.Gross claims | 239,612 | 425,065 | 380,313 | 380,313 | 317,065 |
| 5.Net claims | 122,423 | 217,176 | 202,219 | 202,219 | 183,787 |
| 6.Underwriting profit | 52,954 | 6,628 | 67,687 | 67,687 | 87,471 |
| 7.Profit/(loss) before taxation | 605,833 | 407,517 | $(379,447)$ | $(379,447)$ | 192,188 |
| 8.Profit/(loss) after taxation | 600,945 | 420,378 | $(396,428)$ | $(396,428)$ | 168,482 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 43,940 | 59,319 | 71,182 | 71,182 | 80,081 |
| 2.Cash dividend | 0.65\% | 0.60\% | 0.13\% | 0.13\% | 0.25\% |
| 3.Stock dividend/bonus shares | 0.35\% | 0.20\% | 0.13\% | 0.13\% | 0.13\% |
| 4.Cash generated from operating activities | 38,722 | 24,770 | $(88,311)$ | $(88,311)$ | 4,160 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 62.59\% | 33.97\% | -59.77\% | -48.14\% | 19.78\% |
| 2.Return on assets (ROA) (D8/C) | 39.44\% | 20.01\% | -27.20\% | -24.53\% | 10.11\% |
| 3.Earning per share (D8/E1) (rs. per share) | 13.68 | 7.09 | -5.57 | -5.57 | 2.10 |
| 4.Claims incurred to net premium (B2/D4) | 167.67\% | 167.42\% | 155.82\% | 142.11\% | 180.07\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 8.81\% | 1.58\% | -17.07\% | -17.07\% | 51.92\% |
| 6. Investment income to net premium (D1/D3) | 225.35\% | 131.97\% | -98.13\% | -98.13\% | 37.85\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.08 | 0.06 | 0.04 | 0.02 | 0.03 |
| 2. Investment to total assets (C3/C) | 45.36\% | 62.52\% | 49.37\% | 57.66\% | 55.52\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 63.02\% | 58.91\% | 45.51\% | 50.95\% | 51.10\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 21.85 | 20.86 | 9.32 | 11.57 | 10.64 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 6.44\% | 5.89\% | 22.28\% | 22.28\% | 2.47\% |


| Hallmark Insurance Co., Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | 879 | 600 | 115 |
| 1.Share capital | - | - | 5,000 | 5,000 | 5,000 |
| 2.Reserves | - | - | 0 | 0 | 0 |
| 3.Un appropriated profit | - | - | $(4,121)$ | $(4,400)$ | $(4,885)$ |
| 4.Others | - | - | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | - | - | 3,301 | 3,336 | 3,412 |
| 1.Balance of statutory funds | - | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | - | 1,448 | 1,448 | 1,448 |
| 3.Other/misc. liabilities | - | - | 1,853 | 1,888 | 1,964 |
| C.Total assets (C1 to C5) | - | - | 4,180 | 3,936 | 3,527 |
| 1.Cash and balances with banks | - | - | 964 | 720 | 492 |
| 2.Advances to policy holders \& employs | - | - | 0 | 0 | 0 |
| 3. Investments in securities \& properties | - | - | 0 | 0 | 0 |
| 4.Other/misc. assets | - | - | 1,828 | 1,828 | 1,910 |
| 5.Fixed assets | - | - | 1,388 | 1,388 | 1,125 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | - | - | 0 | 0 | 0 |
| 2.Gross premium | - | - | 0 | 0 | 0 |
| 3.Net premium | - | - | 0 | 0 | 0 |
| 4.Gross claims | - | - | 0 | 0 | 0 |
| 5.Net claims | - | - | 0 | 0 | 0 |
| 6.Underwriting profit | - | - | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | - | - | (272) | (279) | 0 |
| 8.Profit/(loss) after taxation | - | - | (272) | (279) | 0 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | - | 500 | 500 | 500 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | (232) | (244) | (228) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | - | -30.94\% | -46.50\% | 0.00\% |
| 2.Return on assets (ROA) (D8/C) | - | - | -6.51\% | -7.09\% | 0.00\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | -0.54 | -0.56 | 0.00 |
| 4.Claims incurred to net premium (B2/D4) | - | - | - | - | - |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | - | 0.00\% | 0.00\% | - |
| 6.Investment income to net premium (D1/D3) | - | - | - | - | - |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | - | 0.23 | 0.18 | 0.14 |
| 2. Investment to total assets (C3/C) | - | - | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 21.03\% | 15.24\% | 3.26\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | 1.76 | 1.20 | 0.23 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | - | - | 85.29\% | 87.46\% | - |


| International General Insurance Co. of Pak |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 8,509,721 | 11,280,350 | 10,846,519 | 10,960,813 | 11,575,854 |
| 1.Share capital | 199,563 | 319,301 | 598,689 | 598,689 | 718,427 |
| 2.Reserves | 823,740 | 8,103,740 | 10,624,177 | 10,534,374 | 10,264,964 |
| 3.Un appropriated profit | 7,486,418 | 2,857,309 | $(376,347)$ | $(172,250)$ | 592,463 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,889,329 | 2,823,754 | 2,354,120 | 1,405,253 | 1,384,597 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 762,658 | 1,118,664 | 878,223 | 124,523 | 76,565 |
| 3.Other/misc. liabilities | 1,126,671 | 1,705,090 | 1,475,897 | 1,280,730 | 1,308,032 |
| C.Total assets (C1 to C5) | 10,399,050 | 14,104,104 | 13,200,639 | 12,366,066 | 12,960,451 |
| 1.Cash and balances with banks | 139,557 | 205,911 | 258,260 | 6,809 | 421 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 9,246,736 | 12,404,727 | 11,709,948 | 11,235,758 | 12,002,730 |
| 4.Other/misc. assets | 720,673 | 1,184,183 | 929,900 | 842,954 | 783,406 |
| 5.Fixed assets | 292,084 | 309,283 | 302,531 | 280,545 | 173,894 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 7,315,629 | 3,021,533 | $(157,476)$ | $(414,649)$ | 929,344 |
| 2.Gross premium | 756,495 | 1,039,605 | 1,035,000 | 1,155,775 | 1,247,470 |
| 3.Net premium | 426,471 | 586,073 | 542,515 | 614,586 | 720,733 |
| 4.Gross claims | 366,986 | 682,635 | 423,000 | 437,930 | 473,625 |
| 5.Net claims | 186,981 | 347,805 | 240,931 | 257,052 | 364,411 |
| 6.Underwriting profit | 226,929 | 160,803 | 193,166 | 253,103 | 205,095 |
| 7.Profit/(loss) before taxation | 7,357,109 | 2,984,217 | $(404,103)$ | 364,766 | 920,771 |
| 8.Profit/(loss) after taxation | 7,342,370 | 2,930,279 | $(377,042)$ | 263,966 | 836,556 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 19,956 | 31,930 | 59,869 | 59,869 | 71,843 |
| 2.Cash dividend | 0.40\% | 0.40\% | 0.15\% | 35.00\% | 0.30\% |
| 3.Stock dividend/bonus shares | 0.60\% | 0.25\% | 0.50\% | 0.00\% | 0.55\% |
| 4.Cash generated from operating activities | 227,769 | 2,306 | $(27,651)$ | 126,941 | 278,667 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 86.28\% | 25.98\% | -3.48\% | 2.41\% | 7.23\% |
| 2.Return on assets (ROA) (D8/C) | 70.61\% | 20.78\% | -2.86\% | 2.13\% | 6.45\% |
| 3.Earning per share (D8/E1) (rs. per share) | 367.93 | 91.77 | -6.30 | 4.41 | 11.64 |
| 4.Claims incurred to net premium (B2/D4) | 207.82\% | 163.87\% | 207.62\% | 28.43\% | 16.17\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 3.09\% | 5.49\% | -51.23\% | 95.88\% | 24.52\% |
| 6.Investment income to net premium (D1/D3) | 1,715.39\% | 515.56\% | -29.03\% | -67.47\% | 128.94\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.01 | 0.01 | 0.02 | 0.00 | 0.00 |
| 2. Investment to total assets (C3/C) | 88.92\% | 87.95\% | 88.71\% | 90.86\% | 92.61\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 81.83\% | 79.98\% | 82.17\% | 88.64\% | 89.32\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 426.42 | 353.28 | 181.17 | 183.08 | 161.13 |
| l.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 3.10\% | 0.08\% | 7.33\% | 48.09\% | 33.31\% |


| National Insurance Corporation |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | 14,104,699 | 16,137,364 | 15,728,795 |
| 1.Share capital | - | - | 2,000,000 | 2,000,000 | 2,000,000 |
| 2.Reserves | - | - | 10,400,000 | 11,500,000 | 11,500,000 |
| 3.Un appropriated profit | - | - | 1,704,699 | 2,637,364 | 2,228,795 |
| 4.Others | - | - | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | - | - | 8,147,936 | 11,135,642 | 11,079,800 |
| 1. Balance of statutory funds | - | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | - | 5,944,797 | 8,186,245 | 8,186,245 |
| 3.Other/misc. liabilities | - | - | 2,203,139 | 2,949,397 | 2,893,555 |
| C.Total assets (C1 to C5) | - |  | 22,252,635 | 27,273,006 | 26,808,595 |
| 1.Cash and balances with banks | - | - | 4,807,038 | 3,514,665 | 3,486,575 |
| 2.Advances to policy holders \& employs | - | - | 25,298 | 26,767 | 26,767 |
| 3. Investments in securities \& properties | - | - | 11,626,851 | 15,416,074 | 15,427,447 |
| 4.Other/misc. assets | - | - | 5,711,066 | 7,312,172 | 7,527,628 |
| 5.Fixed assets | - | - | 82,382 | 1,003,328 | 340,178 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | - | - | $(389,169)$ | 2,030,436 | 2,011 |
| 2.Gross premium | - | - | 5,492,000 | 5,655,348 | 5,655 |
| 3.Net premium | - | - | 2,903,518 | 3,004,999 | 3,005 |
| 4.Gross claims | - | - | 1,243,924 | 3,058,338 | 3,058 |
| 5.Net claims | - | - | 1,028,247 | 986,654 | 987 |
| 6.Underwriting profit | - | - | 1,583,379 | 1,630,096 | 1,630 |
| 7.Profit/(loss) before taxation | - | - | 1,513,614 | 3,579,468 | 3,586 |
| 8.Profit/(loss) after taxation | - | - | 1,050,277 | 2,524,567 | 2,533 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | - | 200,000 | 200,000 | 200,000 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | 528,334 | 1,023,667 | $(1,316)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | - | 7.45\% | 15.64\% | 0.02\% |
| 2.Return on assets (ROA) (D8/C) | - | - | 4.72\% | 9.26\% | 0.01\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | 5.25 | 12.62 | 0.01 |
| 4.Claims incurred to net premium (B2/D4) | - | - | 477.91\% | 267.67\% | 267,699.31\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | - | 150.76\% | 64.57\% | 64.35\% |
| 6. Investment income to net premium (D1/D3) | - | - | -13.40\% | 67.57\% | 66.92\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | - | 0.22 | 0.13 | 0.13 |
| 2. Investment to total assets (C3/C) | - | - | 52.25\% | 56.53\% | 57.55\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 63.38\% | 59.17\% | 58.67\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | 70.52 | 80.69 | 78.64 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | - | - | 50.30\% | 40.55\% | -51.95\% |


| New Hampshire Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) |  |  | 1,073,053 | 1,241,289 | 1,241,289 |
| 1.Share capital |  |  | 1,073,053 | 1,241,289 | 1,241,289 |
| 2.Reserves |  |  | 0 | 0 | 0 |
| 3.Un appropriated profit |  |  | 0 | 0 | 0 |
| 4.Others |  |  | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) |  |  | 814,820 | 956,695 | 956,695 |
| 1. Balance of statutory funds | - | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers |  |  | 141,802 | 216,705 | 216,705 |
| 3.Other/misc. liabilities |  |  | 673,018 | 739,990 | 739,990 |
| C.Total assets (C1 to C5) |  |  | 1,887,873 | 2,197,984 | 2,197,984 |
| 1.Cash and balances with banks | - |  | 546,920 | 319,850 | 319,850 |
| 2.Advances to policy holders \& employs | - | - | 0 | 0 | 0 |
| 3.Investments in securities \& properties | - |  | 435,617 | 863,092 | 863,092 |
| 4.Other/misc. assets |  |  | 817,610 | 936,126 | 936,126 |
| 5.Fixed assets | - |  | 87,726 | 78,916 | 78,916 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income |  |  | 92,189 | 131,761 | 131,761 |
| 2.Gross premium |  |  | 0 | 849,199 | 849,199 |
| 3.Net premium |  |  | 479,927 | 382,172 | 382,172 |
| 4.Gross claims |  |  | 0 | 406,573 | 406,573 |
| 5.Net claims |  |  | 205,594 | 169,222 | 169,222 |
| 6 . Underwriting profit |  |  | 152,668 | 98,923 | 98,923 |
| 7.Profit/(loss) before taxation | - |  | 82,599 | 32,203 | 32,203 |
| 8.Profit/(loss) after taxation | - | - | 52,498 | 17,142 | 17,142 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares |  |  | 107,305 | 124,129 | 124,129 |
| 2.Cash dividend | - |  | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares |  |  | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(224,313)$ | 104,776 | 104,776 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1. Return on equity (ROE) (D8/A) |  |  | 4.89\% | 1.38\% | 1.38\% |
| 2.Return on assets (ROA) (D8/C) |  |  | 2.78\% | 0.78\% | 0.78\% |
| 3.Earning per share (D8/E1) (rs. per share) |  |  | 0.49 | 0.14 | 0.14 |
| 4.Claims incurred to net premium (B2/D4) |  |  | - | 53.30\% | 53.30\% |
| 5.Underwriting profit to profit after tax. (D6/D8) |  |  | 290.81\% | 577.08\% | 577.08\% |
| 6. Investment income to net premium (D1/D3) | - | - | 19.21\% | 34.48\% | 34.48\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 / \mathrm{C}$ ) | - |  | 0.29 | 0.15 | 0.15 |
| 2. Investment to total assets (C3/C) | - | - | 23.07\% | 39.27\% | 39.27\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) |  |  | 56.84\% | 56.47\% | 56.47\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | 10.00 | 10.00 | 10.00 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) |  |  | -427.28\% | 611.22\% | 611.22\% |


| New Jubilee Insurance Comapny Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,079,573 | 2,411,663 | 2,061,314 | 2,621,006 | 2,873,413 |
| 1.Share capital | 439,432 | 549,290 | 659,148 | 659,148 | 790,977 |
| 2.Reserves | 702,139 | 1,203,939 | 1,553,232 | 1,255,332 | 1,575,332 |
| 3.Un appropriated profit | 938,002 | 658,434 | $(151,066)$ | 706,526 | 507,104 |
| 4.Others | 0 | - | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 2,366,938 | 3,521,043 | 3,363,858 | 3,798,883 | 4,798,183 |
| 1. Balance of statutory funds | 0 | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,967,856 | 2,961,315 | 2,749,505 | 3,040,509 | 437,230 |
| 3.Other/misc. liabilities | 399,082 | 559,728 | 614,353 | 758,374 | 4,360,953 |
| C.Total assets (C1 to C5) | 4,446,511 | 5,932,706 | 5,425,172 | 6,419,889 | 7,671,596 |
| 1.Cash and balances with banks | 1,686,561 | 1,680,625 | 1,670,155 | 2,028,132 | 974,783 |
| 2.Advances to policy holders \& employs | 314 | 433 | 364 | 294 | 791 |
| 3. Investments in securities \& properties | 1,334,789 | 2,032,089 | 1,554,039 | 1,902,811 | 3,822,205 |
| 4.Other/misc. assets | 1,299,500 | 2,040,607 | 2,102,654 | 2,382,103 | 2,776,305 |
| 5.Fixed assets | 125,347 | 178,952 | 97,960 | 106,549 | 97,512 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 690,178 | 599,208 | 181,707 | 452,253 | 407,598 |
| 2.Gross premium | 2,803,541 | 3,430,376 | 3,526,000 | 3,916,086 | 4,223,635 |
| 3.Net premium | 1,486,429 | 1,818,775 | 2,186,443 | 2,297,720 | 2,451,227 |
| 4.Gross claims | 1,196,369 | 1,905,556 | 1,829,800 | 1,951,318 | 2,291,778 |
| 5.Net claims | 887,587 | 1,413,733 | 1,332,461 | 1,420,977 | 1,677,614 |
| 6.Underwriting profit | 99,676 | $(207,033)$ | 108,115 | 114,121 | $(64,085)$ |
| 7.Profit/(loss) before taxation | 933,955 | 575,041 | $(179,153)$ | 771,898 | 546,682 |
| 8.Profit/(loss) after taxation | 839,888 | 588,456 | $(267,249)$ | 656,464 | 450,151 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 43,943 | 54,929 | 65,915 | 65,915 | 0 |
| 2.Cash dividend | 0.40\% | 0.30\% | 0.00\% | 30.00\% | 0.20\% |
| 3.Stock dividend/bonus shares | 0.25\% | 0.20\% | 0.00\% | 20.00\% | 0.25\% |
| 4.Cash generated from operating activities | 426,896 | 58,306 | $(102,885)$ | 216,551 | 474,037 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 40.39\% | 24.40\% | -12.96\% | 25.05\% | 15.67\% |
| 2.Return on assets (ROA) (D8/C) | 18.89\% | 9.92\% | -4.93\% | 10.23\% | 5.87\% |
| 3.Earning per share (D8/E1) (rs. per share) | 19.11 | 10.71 | -4.05 | 9.96 | - |
| 4.Claims incurred to net premium (B2/D4) | 164.49\% | 155.40\% | 150.26\% | 155.82\% | 19.08\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 11.87\% | -35.18\% | -40.45\% | 17.38\% | -14.24\% |
| 6. Investment income to net premium (D1/D3) | 46.43\% | 32.95\% | 8.31\% | 19.68\% | 16.63\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.38 | 0.28 | 0.31 | 0.32 | 0.13 |
| 2. Investment to total assets (C3/C) | 30.02\% | 34.25\% | 28.64\% | 29.64\% | 49.82\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 46.77\% | 40.65\% | 38.00\% | 40.83\% | 37.46\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 47.32 | 43.91 | 31.27 | 39.76 | - |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 50.83\% | 9.91\% | 38.50\% | 32.99\% | 105.31\% |


| akistan Reinsurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,449,374 | 6,098,518 | 7,265,744 | 6,785,655 | 6,130,908 |
| 1.Share capital | 450,000 | 540,000 | 3,000,000 | 3,000,000 | 3,000,000 |
| 2.Reserves | 1,277,419 | 1,777,419 | 2,058,419 | 2,058,419 | 1,777,419 |
| 3.Un appropriated profit | 721,955 | 3,781,099 | 2,207,325 | 1,727,236 | 1,353,489 |
| 4.Others | 281,000 | 281,000 | 0 | 0 | 281,000 |
| B.Total liabilities (B1 to B3) | 3,733,915 | 5,117,531 | 5,262,715 | 5,586,960 | 6,122,986 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 3,414,778 | 4,788,990 | 4,908,677 | 5,284,063 | 437,230 |
| 3.Other/misc. liabilities | 319,137 | 328,541 | 354,038 | 302,897 | 5,685,756 |
| C.Total assets (C1 to C5) | 6,464,289 | 11,497,049 | 12,528,459 | 12,372,615 | 12,534,894 |
| 1.Cash and balances with banks | 209,984 | 1,021,124 | 2,836,632 | 1,833,648 | 2,416,631 |
| 2.Advances to policy holders \& employs | 32,045 | 48,441 | 53,006 | 53,667 | 55,092 |
| 3.Investments in securities \& properties | 3,642,410 | 6,463,114 | 5,506,687 | 5,526,830 | 4,716,518 |
| 4.Other/misc. assets | 2,551,236 | 3,933,666 | 4,091,466 | 4,909,805 | 5,299,237 |
| 5.Fixed assets | 28,614 | 30,704 | 40,668 | 48,665 | 47,416 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 771,733 | 3,689,377 | 846,394 | 1,099,396 | 653,470 |
| 2.Gross premium | 3,951,007 | 4,730,554 | 4,516,903 | 5,211,129 | 6,445,810 |
| 3.Net premium | 1,415,505 | 1,693,082 | 1,895,574 | 2,170,949 | 2,940,508 |
| 4.Gross claims | 1,864,964 | 2,236,125 | 1,654,119 | 1,021,680 | 2,821,099 |
| 5.Net claims | 776,710 | 931,289 | 961,692 | 904,799 | 1,688,408 |
| 6.Underwriting profit | 125,041 | 205,998 | 206,136 | 481,499 | 291,143 |
| 7.Profit/(loss) before taxation | 783,044 | 3,858,647 | 1,138,999 | 318,280 | 650,504 |
| 8.Profit/(loss) after taxation | 671,844 | 3,725,253 | 886,225 | 269,911 | 526,253 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 45,000 | 54,000 | 300,000 | 300,000 | 300,000 |
| 2.Cash dividend | 0.20\% | 0.20\% | 0.00\% | 0.00\% | 0.30\% |
| 3.Stock dividend/bonus shares | 0.20\% | 4.56\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 32,405 | $(36,181)$ | $(19,026)$ | $(122,713)$ | 114,425 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 27.43\% | 61.08\% | 12.20\% | 3.98\% | 8.58\% |
| 2.Return on assets (ROA) (D8/C) | 10.39\% | 32.40\% | 7.07\% | 2.18\% | 4.20\% |
| 3.Earning per share (D8/E1) (rs. per share) | 14.93 | 68.99 | 2.95 | 0.90 | 1.75 |
| 4.Claims incurred to net premium (B2/D4) | 183.10\% | 214.16\% | 296.75\% | 517.19\% | 15.50\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 18.61\% | 5.53\% | 23.26\% | 178.39\% | 55.32\% |
| 6. Investment income to net premium (D1/D3) | 54.52\% | 217.91\% | 44.65\% | 50.64\% | 22.22\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.03 | 0.09 | 0.23 | 0.15 | 0.19 |
| 2. Investment to total assets (C3/C) | 56.35\% | 56.22\% | 43.95\% | 44.67\% | 37.63\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 37.89\% | 53.04\% | 57.99\% | 54.84\% | 48.91\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 54.43 | 112.94 | 24.22 | 22.62 | 20.44 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 4.82\% | -0.97\% | -2.15\% | -45.46\% | 21.74\% |


| PICIC Insurance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 226,101 | 112,208 | 208,956 | 225,810 | 230,837 |
| 1.Share capital | 200,000 | 200,000 | 350,000 | 350,000 | 350,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | 26,101 | $(87,792)$ | $(141,044)$ | $(124,190)$ | $(119,163)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 380,258 | 531,633 | 495,280 | 505,279 | 689,085 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 323,086 | 474,371 | 440,432 | 122,024 | 683,269 |
| 3.Other/misc. liabilities | 57,172 | 57,262 | 54,848 | 383,255 | 5,816 |
| C.Total assets (C1 to C5) | 606,359 | 643,841 | 704,236 | 731,089 | 919,922 |
| 1.Cash and balances with banks | 228,304 | 60,747 | 187,410 | 161,010 | 217,889 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 0 | 132,298 | 37,107 | 45,118 | 50,654 |
| 4.Other/misc. assets | 355,983 | 429,185 | 466,003 | 521,878 | 643,136 |
| 5.Fixed assets | 22,072 | 21,611 | 13,716 | 3,083 | 8,243 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 10,076 | 19,235 | $(3,296)$ | 10,942 | 6,221 |
| 2.Gross premium | 370,141 | 473,858 | 468,116 | 480,130 | 504,873 |
| 3.Net premium | 236,993 | 303,401 | 227,853 | 199,656 | 166,770 |
| 4.Gross claims | 191,473 | 381,628 | 286,575 | 196,405 | 195,243 |
| 5.Net claims | 134,592 | 268,258 | 154,262 | 106,295 | $(91,135)$ |
| 6.Underwriting profit | 29,103 | $(97,520)$ | $(18,738)$ | 10,942 | 4,890 |
| 7.Profit/(loss) before taxation | 36,917 | $(94,195)$ | $(50,417)$ | 16,854 | 5,090 |
| 8.Profit/(loss) after taxation | 28,143 | $(93,893)$ | $(53,252)$ | 16,854 | 5,027 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 20,000 | 20,000 | 35,000 | 35,000 | 35,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 13,433 | $(37,401)$ | $(118,820)$ | $(56,889)$ | 44,113 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 12.45\% | -83.68\% | -25.48\% | 7.46\% | 2.18\% |
| 2.Return on assets (ROA) (D8/C) | 4.64\% | -14.58\% | -7.56\% | 2.31\% | 0.55\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.41 | -4.69 | -1.52 | 0.48 | 0.14 |
| 4.Claims incurred to net premium (B2/D4) | 168.74\% | 124.30\% | 153.69\% | 62.13\% | 349.96\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 103.41\% | 103.86\% | 35.19\% | 64.92\% | 97.27\% |
| 6. Investment income to net premium (D1/D3) | 4.25\% | 6.34\% | -1.45\% | 5.48\% | 3.73\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.38 | 0.09 | 0.27 | 0.22 | 0.24 |
| 2. Investment to total assets (C3/C) | 0.00\% | 20.55\% | 5.27\% | 6.17\% | 5.51\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 37.29\% | 17.43\% | 29.67\% | 30.89\% | 25.09\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 11.31 | 5.61 | 5.97 | 6.45 | 6.60 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 47.73\% | 39.83\% | 223.13\% | -337.54\% | 877.52\% |


| Pakistan General Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) |  |  | 275,041 | 362,066 | 356,272 |
| 1.Share capital |  |  | 200,000 | 200,000 | 250,000 |
| 2.Reserves |  |  | 65,000 | 55,000 | 105,000 |
| 3.Un appropriated profit |  |  | 10,041 | 107,066 | 1,272 |
| 4.Others |  |  | 9,175 | 6,810 | 6,441 |
| B.Total liabilities (B1 to B3) |  |  | 224,782 | 175,891 | 231,474 |
| 1.Balance of statutory funds | - | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers |  |  | 134,5 | 123,54 | 437,23 |
| 3.Other/misc. liabilities |  |  | 90,247 | 52,351 | $(205,756)$ |
| C.Total assets ( $\mathbf{C 1}$ to $\mathbf{C 5}$ ) |  |  | 508,998 | 544,767 | 594,187 |
| 1.Cash and balances with banks |  |  | 47,979 | 138,214 | 90,857 |
| 2.Advances to policy holders \& employs |  |  | 99 | 106 | 181 |
| 3.Investments in securities \& properties |  |  | 174,496 | 170,044 | 252,579 |
| 4.Other/misc. assets |  |  | 191,489 | 141,172 | 161,809 |
| 5.Fixed assets |  |  | 94,935 | 95,231 | 88,761 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - |  | $(1,346,842)$ | 8,361,941 | 9,263 |
| 2.Gross premium |  |  | 0 | 219,395 | 261,643 |
| 3.Net premium |  |  | 91,863 | 109,891 | 110,546 |
| 4.Gross claims |  |  | 0 | 122,925 | 181,579 |
| 5.Net claims |  |  | 20,574 | 29,170 | 68,862 |
| 6.Underwriting profit |  |  | 51,080 | 54,970 | 21,239 |
| 7.Profit/(loss) before taxation |  |  | 25,405 | 105,448 | $(1,658)$ |
| 8.Profit/(loss) after taxation |  |  | 22,269 | 84,659 | 4,826 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares |  |  | 20,000 | 20,000 | 25,000 |
| 2.Cash dividend |  |  | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares |  |  | 0.00\% | 0.00\% | 0.10\% |
| 4.Cash generated from operating activities | - | - | 25,129 | 15,677 | 33,763 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1. Return on equity (ROE) (D8/A) |  |  | 8.10\% | 23.38\% | 1.35\% |
| 2. Return on assets (ROA) (D8/C) |  |  | 4.38\% | 15.54\% | 0.81\% |
| 3.Earning per share (D8/E1) (rs. per share) |  |  | 1.11 | 4.23 | 0.19 |
| 4.Claims incurred to net premium (B2/D4) |  |  | - | 100.50\% | 240.79\% |
| 5.Underwriting profit to profit after tax. (D6/D8) |  |  | 229.38\% | 64.93\% | 440.10\% |
| 6. Investment income to net premium (D1/D3) | - | - | -1,466.14\% | 7,609.30\% | 8.38\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) |  |  | 0.09 | 0.25 | 0.15 |
| 2. Investment to total assets (C3/C) |  |  | 34.28\% | 31.21\% | 42.51\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) |  |  | 54.04\% | 66.46\% | 59.96\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | 13.75 | 18.10 | 14.25 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) |  |  | 112.84\% | 18.52\% | 699.61\% |


| akitan Mutual Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 10,923 | 7,956 | 2,679 | 2,446 | 2,446 |
| 1.Share capital | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 6,193 | 5,027 | 29 | 29 | 29 |
| 3.Un appropriated profit | 4,730 | 2,929 | 2,650 | 2,417 | 2,417 |
| 4.Others | 2,077 | 1,944 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 334 | 909 | 6,577 | 5,037 | 5,037 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 236 | 292 | 6,051 | 4,724 | 4,724 |
| 3.Other/misc. liabilities | 98 | 617 | 526 | 313 | 313 |
| C.Total assets (C1 to C5) | 13,334 | 10,809 | 9,256 | 7,483 | 7,483 |
| 1.Cash and balances with banks | 1,567 | 2,009 | 3,053 | 1,778 | 1,778 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 5,003 | 3,003 | 16 | 0 | 0 |
| 4.Other/misc. assets | 4,450 | 2,719 | 2,879 | 2,889 | 2,889 |
| 5.Fixed assets | 2,314 | 3,078 | 3,308 | 2,816 | 2,816 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 103 | 60 | 94 | 77 | 77 |
| 2.Gross premium | 5,373 | 4,824 | 0 | 5,223 | 5,223 |
| 3.Net premium | 5,066 | 4,548 | 4,855 | 5,009 | 5,009 |
| 4.Gross claims | 116 | 456 | 0 | 0 | 0 |
| 5.Net claims | 101 | 396 | (446) | (236) | (236) |
| 6.Underwriting profit | 675 | 3,816 | $(2,409)$ | $(2,179)$ | $(2,179)$ |
| 7.Profit/(loss) before taxation | (297) | $(3,076)$ | $(1,514)$ | $(1,545)$ | $(1,545)$ |
| 8.Profit/(loss) after taxation | (353) | $(3,099)$ | $(1,547)$ | $(1,560)$ | $(1,560)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 0 | 0 | 0 | 0 | 0 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 95 | $(1,299)$ | 0 | $(1,389,168)$ | $(1,389,168)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -3.23\% | -38.95\% | -57.75\% | -63.78\% | -63.78\% |
| 2.Return on assets (ROA) (D8/C) | -2.65\% | -28.67\% | -16.71\% | -20.85\% | -20.85\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | - | - | - |
| 4.Claims incurred to net premium (B2/D4) | 203.45\% | 64.04\% | - | - | - |
| 5.Underwriting profit to profit after tax. (D6/D8) | -191.22\% | -123.14\% | 155.72\% | 139.68\% | 139.68\% |
| 6. Investment income to net premium (D1/D3) | 2.03\% | 1.32\% | 1.94\% | 1.54\% | 1.54\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.12 | 0.19 | 0.33 | 0.24 | 0.24 |
| 2. Investment to total assets (C3/C) | 37.52\% | 27.78\% | 0.17\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 81.92\% | 73.61\% | 28.94\% | 32.69\% | 32.69\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | - | - | - |
| l.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -26.91\% | 41.92\% | 0.00\% | 89,049.23\% | 89,049.23\% |


| Premier Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 1,400,515 | 1,846,206 | 1,768,874 | 1,774,340 | 1,842,658 |
| 1.Share capital | 166,240 | 199,488 | 239,385 | 263,323 | 302,821 |
| 2.Reserves | 485,025 | 1,020,025 | 1,420,025 | 1,270,025 | 1,270,025 |
| 3.Un appropriated profit | 749,250 | 626,693 | 109,464 | 240,992 | 269,812 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 993,428 | 1,096,991 | 932,492 | 1,014,379 | 1,258,622 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 719,086 | 814,940 | 647,483 | 649,875 | 843,830 |
| 3.Other/misc. liabilities | 274,342 | 282,051 | 285,009 | 364,504 | 414,792 |
| C.Total assets (C1 to C5) | 2,393,943 | 2,943,197 | 2,701,366 | 2,788,719 | 3,101,280 |
| 1.Cash and balances with banks | 262,480 | 234,929 | 885,314 | 220,578 | 153,847 |
| 2.Advances to policy holders \& employs | 48 | 3,826 | 3,118 | 2,412 | 1,706 |
| 3. Investments in securities \& properties | 1,080,517 | 1,560,824 | 632,744 | 1,302,087 | 1,399,216 |
| 4.Other/misc. assets | 838,388 | 921,059 | 984,296 | 1,067,030 | 1,293,978 |
| 5.Fixed assets | 212,510 | 222,559 | 195,894 | 196,612 | 252,533 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 798,115 | 542,582 | 185,627 | 222,181 | 162,356 |
| 2.Gross premium | 630,395 | 551,699 | 577,114 | 620,729 | 728,833 |
| 3.Net premium | 389,232 | 346,832 | 295,834 | 335,456 | 376,719 |
| 4.Gross claims | 497,110 | 446,721 | 0 | 367,395 | 411,069 |
| 5.Net claims | 216,291 | 194,367 | 138,807 | 149,398 | 168,204 |
| 6.Underwriting profit | 49,251 | 22,732 | 8,393 | 20,952 | 16,882 |
| 7.Profit/(loss) before taxation | 719,721 | 495,685 | $(44,911)$ | 79,653 | 141,746 |
| 8.Profit/(loss) after taxation | 715,427 | 474,939 | $(37,435)$ | 53,343 | 120,983 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 33,248 | 39,897 | 47,876 | 52,665 | 60,564 |
| 2.Cash dividend | 0.20\% | 0.20\% | 0.20\% | 0.20\% | 0.25\% |
| 3.Stock dividend/bonus shares | 0.20\% | 0.20\% | 0.10\% | 0.15\% | 0.15\% |
| 4.Cash generated from operating activities | $(60,272)$ | $(24,078)$ | $(171,407)$ | $(56,802)$ | $(48,672)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 51.08\% | 25.73\% | -2.12\% | 3.01\% | 6.57\% |
| 2.Return on assets (ROA) (D8/C) | 29.88\% | 16.14\% | -1.39\% | 1.91\% | 3.90\% |
| 3.Earning per share (D8/E1) (rs. per share) | 21.52 | 11.90 | -0.78 | 1.01 | 2.00 |
| 4.Claims incurred to net premium (B2/D4) | 144.65\% | 182.43\% | - | 176.89\% | 205.28\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 6.88\% | 4.79\% | -22.42\% | 39.28\% | 13.95\% |
| 6. Investment income to net premium (D1/D3) | 205.05\% | 156.44\% | 62.75\% | 66.23\% | 43.10\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.11 | 0.08 | 0.33 | 0.08 | 0.05 |
| 2. Investment to total assets (C3/C) | 45.14\% | 53.03\% | 23.42\% | 46.69\% | 45.12\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 58.50\% | 62.73\% | 65.48\% | 63.63\% | 59.42\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 42.12 | 46.27 | 36.95 | 33.69 | 30.42 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -8.42\% | -5.07\% | 457.88\% | -106.48\% | -40.23\% |


| Reliance Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 243,971 | 314,717 | 355,226 | 322,582 | 374,517 |
| 1.Share capital | 132,500 | 176,225 | 229,092 | 252,002 | 252,002 |
| 2.Reserves | 53,105 | 67,605 | 85,105 | 92,605 | 87,500 |
| 3.Un appropriated profit | 58,366 | 70,887 | 41,029 | $(22,025)$ | 35,015 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 331,412 | 398,014 | 583,496 | 581,766 | 528,942 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 265,715 | 338,203 | 532,062 | 498,766 | 457,421 |
| 3.Other/misc. liabilities | 65,697 | 59,811 | 51,434 | 83,000 | 71,521 |
| C.Total assets (C1 to C5) | 575,383 | 712,731 | 938,722 | 904,348 | 903,459 |
| 1.Cash and balances with banks | 105,233 | 94,953 | 85,033 | 63,046 | 57,541 |
| 2.Advances to policy holders \& employs | 1,144 | 940 | 965 | 1,061 | 756 |
| 3. Investments in securities \& properties | 206,241 | 270,416 | 285,858 | 282,690 | 284,605 |
| 4.Other/misc. assets | 197,520 | 275,909 | 495,355 | 493,071 | 495,898 |
| 5.Fixed assets | 65,245 | 70,513 | 71,511 | 64,480 | 64,659 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 30,411 | 43,234 | 18,263 | 53,862 | 54,861 |
| 2.Gross premium | 503,126 | 632,160 | 650,698 | 517,474 | 503,427 |
| 3.Net premium | 315,020 | 395,811 | 445,543 | 326,555 | 267,920 |
| 4.Gross claims | 252,618 | 310,753 | 458,356 | 260,579 | 233,442 |
| 5.Net claims | 100,209 | 156,971 | 208,358 | 227,456 | 96,430 |
| 6.Underwriting profit | 62,461 | 58,526 | 48,173 | $(51,986)$ | 31,930 |
| 7.Profit/(loss) before taxation | 80,627 | 88,346 | 52,260 | $(30,994)$ | 56,684 |
| 8.Profit/(loss) after taxation | 58,327 | 70,746 | 40,510 | $(32,644)$ | 51,934 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 13,250 | 17,622 | 22,909 | 25,200 | 0 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.33\% | 0.30\% | 0.10\% | 0.10\% | 0.13\% |
| 4.Cash generated from operating activities | 78,502 | 29,875 | $(13,817)$ | $(91,355)$ | $(58,624)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 23.91\% | 22.48\% | 11.40\% | -10.12\% | 13.87\% |
| 2.Return on assets (ROA) (D8/C) | 10.14\% | 9.93\% | 4.32\% | -3.61\% | 5.75\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.40 | 4.01 | 1.77 | -1.30 | - |
| 4.Claims incurred to net premium (B2/D4) | 105.18\% | 108.83\% | 116.08\% | 191.41\% | 195.95\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 107.09\% | 82.73\% | 118.92\% | 159.25\% | 61.48\% |
| 6. Investment income to net premium (D1/D3) | 9.65\% | 10.92\% | 4.10\% | 16.49\% | 20.48\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.18 | 0.13 | 0.09 | 0.07 | 0.06 |
| 2. Investment to total assets (C3/C) | 35.84\% | 37.94\% | 30.45\% | 31.26\% | 31.50\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 42.40\% | 44.16\% | 37.84\% | 35.67\% | 41.45\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 18.41 | 17.86 | 15.51 | 12.80 | - |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 134.59\% | 42.23\% | -34.11\% | 279.85\% | -112.88\% |


| Saudi Pak Insurance Company Ltd |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 215,434 | 185,615 | 200,731 | 200,869 | 158,141 |
| 1.Share capital | 250,000 | 250,000 | 325,000 | 325,000 | 325,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | - |
| 3.Un appropriated profit | $(34,566)$ | $(64,385)$ | $(124,269)$ | $(124,131)$ | $(166,859)$ |
| 4.Others | 0 | 0 | 0 | 0 | - |
| B.Total liabilities (B1 to B3) | 134,533 | 413,130 | 433,973 | 321,830 | 243,826 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 117,826 | 393,704 | 401,258 | 299,819 | 232,079 |
| 3.Other/misc. liabilities | 16,707 | 19,426 | 32,715 | 22,011 | 11,747 |
| C.Total assets (C1 to C5) | 349,967 | 598,745 | 634,704 | 522,699 | 401,967 |
| 1.Cash and balances with banks | 129,147 | 118,284 | 99,822 | 32,389 | 50,676 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 672 | 872 |
| 3. Investments in securities \& properties | 59,459 | 77,091 | 78,613 | 100,488 | 77,633 |
| 4.Other/misc. assets | 124,192 | 367,901 | 417,997 | 357,867 | 246,811 |
| 5.Fixed assets | 37,169 | 35,469 | 38,272 | 31,283 | 25,975 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 10,841 | 21,387 | $(12,596)$ | 10,793 | 3,264 |
| 2.Gross premium | 164,023 | 274,673 | 283,451 | 267,730 | 202,260 |
| 3.Net premium | 84,768 | 141,983 | 145,286 | 124,851 | 82,071 |
| 4.Gross claims | 162,654 | 366,729 | 308,650 | 144,837 | 120,340 |
| 5.Net claims | 50,600 | 114,086 | $(103,300)$ | 69,939 | 69,765 |
| 6.Underwriting profit | 17,080 | 38,796 | $(44,632)$ | $(8,221)$ | $(41,545)$ |
| 7.Profit/(loss) before taxation | $(16,234)$ | $(28,979)$ | $(59,884)$ | 1,472 | $(41,543)$ |
| 8.Profit/(loss) after taxation | $(16,764)$ | $(29,820)$ | $(59,884)$ | 847 | $(42,728)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 25,000 | 25,000 | 32,500 | 32,500 | 0 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | - |
| 4.Cash generated from operating activities | $(20,023)$ | $(1,582)$ | $(78,530)$ | $(66,841)$ | $(27,744)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -7.78\% | -16.07\% | -29.83\% | 0.42\% | -27.02\% |
| 2.Return on assets (ROA) (D8/C) | -4.79\% | -4.98\% | -9.43\% | 0.16\% | -10.63\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.67 | -1.19 | -1.84 | 0.03 | - |
| 4.Claims incurred to net premium (B2/D4) | 72.44\% | 107.36\% | 130.00\% | 207.00\% | 192.85\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -101.88\% | -130.10\% | 74.53\% | -970.60\% | 97.23\% |
| 6. Investment income to net premium (D1/D3) | 12.79\% | 15.06\% | -8.67\% | 8.64\% | 3.98\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.37 | 0.20 | 0.16 | 0.06 | 0.13 |
| 2. Investment to total assets (C3/C) | 16.99\% | 12.88\% | 12.39\% | 19.22\% | 19.31\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 61.56\% | 31.00\% | 31.63\% | 38.43\% | 39.34\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 8.62 | 7.42 | 6.18 | 6.18 | - |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 119.44\% | 5.31\% | 131.14\% | -7,891.50\% | 64.93\% |


| Security General Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 445,383 | 6,526,241 | 6,532,722 | 6,711,035 | 6,711,035 |
| 1.Share capital | 181,500 | 226,875 | 680,625 | 680,625 | 680,625 |
| 2.Reserves | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| 3.Un appropriated profit | 261,883 | 6,297,366 | 5,850,097 | 6,028,410 | 6,028,410 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 581,014 | 799,187 | 1,245,712 | 992,095 | 992,095 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 119,488 | 159,361 | 249,024 | 304,077 | 304,077 |
| 3.Other/misc. liabilities | 461,526 | 639,826 | 996,688 | 688,018 | 688,018 |
| C.Total assets (C1 to C5) | 1,026,397 | 7,325,428 | 7,778,434 | 7,703,130 | 7,703,130 |
| 1.Cash and balances with banks | 3,495 | 71,163 | 119,780 | 45,065 | 45,065 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 786,685 | 6,969,086 | 7,225,334 | 7,116,566 | 7,116,566 |
| 4.Other/misc. assets | 173,289 | 205,900 | 353,047 | 455,751 | 455,751 |
| 5.Fixed assets | 62,928 | 79,279 | 80,273 | 85,748 | 85,748 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 251,829 | 6,329,299 | 297,564 | 446,250 | 446,250 |
| 2.Gross premium | 278,213 | 180,821 | 210,871 | 306,795 | 306,795 |
| 3.Net premium | 66,611 | 43,293 | 69,327 | 120,201 | 120,201 |
| 4.Gross claims | 215,332 | 102,071 | 125,767 | 66,835 | 66,835 |
| 5.Net claims | 52,942 | 17,137 | 16,750 | 31,282 | 31,282 |
| 6.Underwriting profit | 17,537 | 26,912 | 41,819 | 47,155 | 47,155 |
| 7.Profit/(loss) before taxation | 181,969 | 6,258,163 | 158,589 | 329,473 | 329,473 |
| 8.Profit/(loss) after taxation | 186,374 | 6,262,358 | 153,949 | 314,439 | 314,439 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 44,538 | 652,624 | 653,272 | 653,272 | 653,272 |
| 2.Cash dividend | 0.20\% | 0.10\% | 0.10\% | 0.10\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.10\% | 10.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(58,250)$ | $(15,475)$ | $(55,301)$ | $(17,521)$ | $(17,521)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 41.85\% | 95.96\% | 2.36\% | 4.69\% | 4.69\% |
| 2.Return on assets (ROA) (D8/C) | 18.16\% | 85.49\% | 1.98\% | 4.08\% | 4.08\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.18 | 9.60 | 0.24 | 0.48 | 0.48 |
| 4.Claims incurred to net premium (B2/D4) | 55.49\% | 156.13\% | 198.00\% | 454.97\% | 454.97\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 9.41\% | 0.43\% | 27.16\% | 15.00\% | 15.00\% |
| 6. Investment income to net premium (D1/D3) | 378.06\% | 14,619.68\% | 429.22\% | 371.25\% | 371.25\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.00 | 0.01 | 0.02 | 0.01 | 0.01 |
| 2. Investment to total assets (C3/C) | 76.65\% | 95.14\% | 92.89\% | 92.39\% | 92.39\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 43.39\% | 89.09\% | 83.99\% | 87.12\% | 87.12\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.00 | 10.00 | 10.00 | 10.27 | 10.27 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -31.25\% | -0.25\% | -35.92\% | -5.57\% | -5.57\% |


| Shaheen Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 219,333 | 279,540 | 207,787 | 225,253 | 196,220 |
| 1.Share capital | 100,000 | 175,000 | 175,000 | 200,000 | 200,000 |
| 2.Reserves | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 3.Un appropriated profit | 99,333 | 84,540 | 12,787 | 5,253 | $(23,780)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 455,644 | 592,176 | 547,455 | 504,417 | 521,486 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 394,457 | 524,735 | 490,031 | 645,674 | 437,230 |
| 3.Other/misc. liabilities | 61,187 | 67,441 | 57,424 | $(141,257)$ | 84,256 |
| C.Total assets (C1 to C5) | 674,977 | 871,716 | 755,242 | 729,670 | 717,706 |
| 1.Cash and balances with banks | 197,362 | 235,861 | 166,841 | 132,727 | 136,970 |
| 2.Advances to policy holders \& employs | 922 | 693 | 1,406 | 1,390 | 2,137 |
| 3.Investments in securities \& properties | 217,816 | 234,104 | 181,534 | 182,609 | 160,273 |
| 4.Other/misc. assets | 234,793 | 361,636 | 352,515 | 361,726 | 357,835 |
| 5.Fixed assets | 24,084 | 39,422 | 52,946 | 51,218 | 60,491 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 28,820 | 83,774 | $(64,649)$ | 100,650 | 16,671 |
| 2.Gross premium | 739,262 | 746,419 | 701,245 | 645,743 | 542,760 |
| 3.Net premium | 565,327 | 570,800 | 575,732 | 481,636 | 417,389 |
| 4.Gross claims | 445,839 | 467,875 | 478,080 | 391,264 | 343,555 |
| 5.Net claims | 352,571 | 369,997 | 333,832 | 267,997 | 263,041 |
| 6.Underwriting profit | 68,376 | 34,744 | 66,392 | 49,155 | 20,267 |
| 7.Profit/(loss) before taxation | 59,351 | 63,061 | $(63,847)$ | 21,002 | $(23,476)$ |
| 8.Profit/(loss) after taxation | 50,980 | 60,207 | $(71,753)$ | 17,466 | $(29,033)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,000 | 17,500 | 17,500 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.75\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 58,569 | $(8,233)$ | $(30,912)$ | $(73,685)$ | $(30,241)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 23.24\% | 21.54\% | -34.53\% | 7.75\% | -14.80\% |
| 2.Return on assets (ROA) (D8/C) | 7.55\% | 6.91\% | -9.50\% | 2.39\% | -4.05\% |
| 3.Earning per share (D8/E1) (rs. per share) | 5.10 | 3.44 | -4.10 | 0.87 | -1.45 |
| 4.Claims incurred to net premium (B2/D4) | 88.48\% | 112.15\% | 102.50\% | 165.02\% | 127.27\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 134.12\% | 57.71\% | -92.53\% | 281.43\% | -69.81\% |
| 6. Investment income to net premium (D1/D3) | 5.10\% | 14.68\% | -11.23\% | 20.90\% | 3.99\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.29 | 0.27 | 0.22 | 0.18 | 0.19 |
| 2. Investment to total assets (C3/C) | 32.27\% | 26.86\% | 24.04\% | 25.03\% | 22.33\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 32.49\% | 32.07\% | 27.51\% | 30.87\% | 27.34\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 21.93 | 15.97 | 11.87 | 11.26 | 9.81 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 114.89\% | -13.67\% | 43.08\% | -421.88\% | 104.16\% |


| Silver Star Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 175,43 | 245,98 | 320,987 | 355,28 | 92,78 |
| 1.Share capital | 100,000 | 5,00 | 168,75 | 0,93 | 3,12 |
| 2.Reserves | 50,415 | 89,715 | 42,203 | 52,750 | 63,350 |
| 3.Un appropriated profit | 25,016 | 31,265 | 110,034 | 91,593 | 76,305 |
| 4.Others | 37,525 | 37,281 | 37,049 | 36,829 | 60,620 |
| B.Total liabilities (B1 to B3) | 119,328 | 156,353 | 178,201 | 191,942 | 293,029 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 94,226 | 116,342 | 2,320 | 3,934 | 437,230 |
| 3.Other/misc. liabilities | 25,102 | 40,011 | 175,881 | 188,008 | $(144,201)$ |
| C.Total assets ( $\mathbf{C 1}$ to $\mathbf{C 5}$ ) | 332,284 | 439,614 | 536,237 | 584,052 | 746,429 |
| 1.Cash and balances with banks | 126,268 | 211,517 | 279,284 | 315,872 | 328,766 |
| 2.Advances to policy holders \& employs | 4,930 | 4,422 | 5,439 | 8,167 | 6,697 |
| 3.Investments in securities \& properties | 38,429 | 44,948 | 51,942 | 42,692 | 47,614 |
| 4.Other/misc. assets | 91,663 | 100,229 | 107,716 | 120,297 | 218,491 |
| 5.Fixed assets | 70,994 | 78,498 | 91,856 | 97,024 | 144,861 |
| D. Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 13,192 | 13,240 | 12,149 | 19,549 | 8,997 |
| 2.Gross premium | 137,993 | 191,985 | 0 | 220,984 | 81,572 |
| 3.Net premium | 86,271 | 120,026 | 139,661 | 147,869 | 154,114 |
| 4.Gross claims | 43,465 | 54,428 | 0 | 72,052 | 119,445 |
| 5.Net claims | 20,251 | 25,476 | 16,044 | 28,462 | 40,909 |
| 6. Underwriting profit | 49,343 | 75,377 | 84,270 | 58,972 | 50,892 |
| 7.Profit/(loss) before taxation | 53,990 | 77,798 | 82,292 | 38,698 | 38,733 |
| 8.Profit/(loss) after taxation | 49,611 | 70,173 | $(7,517)$ | $(4,625)$ | 37,291 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,000 | 12,500 | 16,000 | 21,094 | 25,313 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.15\% |
| 3.Stock dividend/bonus shares | 0.25\% | 0.35\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 72,889 | 87,004 | 84,772 | 45,454 | 27,674 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 28.28\% | 28.53\% | -2.34\% | -1.30\% | 9.49\% |
| 2.Return on assets (ROA) (D8/C) | 14.93\% | 15.96\% | -1.40\% | -0.79\% | 5.00\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.96 | 5.61 | -0.47 | -0.22 | 1.47 |
| 4.Claims incurred to net premium (B2/D4) | 216.79\% | 213.75\% |  | 5.46\% | 366.05\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 99.46\% | 107.42\% | -1,121.06\% | -1,275.07\% | 136.47\% |
| 6. Investment income to net premium (D1/D3) | 15.29\% | 11.03\% | 8.70\% | 13.22\% | 5.84\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.38 | 0.48 | 0.52 | 0.54 | 0.44 |
| 2. Investment to total assets (C3/C) | 11.57\% | 10.22\% | 9.69\% | 7.31\% | 6.38\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 52.80\% | 55.95\% | 59.86\% | 60.83\% | 52.62\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 17.54 | 19.68 | 20.06 | 16.84 | 15.52 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 146.92\% | 123.99\% | -1,127.74\% | -982.79\% | 74.21\% |


| UBL Insurers Ltd |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 284,479 | 154,49 | 154,42 | 226,84 | 500,12 |
| 1.Share capital | 0,000 | 300,000 | 300,000 | 500,000 | 800,000 |
| 2.Reserves | (15,521) | $(145,501)$ | 0 | 0 | 0 |
| 3.Un appropriated profit | 0 | 0 | $(145,576)$ | $(273,155)$ | (299,872) |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 22,708 | 548,705 | 648,038 | 615,718 | 583,126 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 0 | 472,945 | 536,163 | 551,215 | 437,230 |
| 3.Other/misc. liabilities | 22,708 | 75,760 | 111,875 | 64,50 | 145,896 |
| C.Total assets (C1 to C5) | 307,187 | 703,204 | 802,462 | 842,563 | 1,083,254 |
| 1.Cash and balances with banks | 6,898 | 23,383 | 24,738 | 18,989 | 27,389 |
| 2.Advances to policy holders \& employs | 306 | 219,169 | 1,418 | 1,473 | 795 |
| 3.Investments in securities \& properties | 292,302 | 281,815 | 114,723 | 204,999 | 378,957 |
| 4.Other/misc. assets | 7,681 | 123,935 | 579,407 | 551,624 | 629,648 |
| 5.Fixed assets | 0 | 54,902 | 82,176 | 65,478 | 46,465 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 310 | 25,605 | 3,965 | 1,920 | 28,768 |
| 2.Gross premium | 0 | 373,298 | 22,905 | 79,037 | 624,604 |
| 3.Net premium | 0 | 88,563 | 273,616 | 264,807 | 238,765 |
| 4.Gross claims | 0 | 236,376 | 299,443 | 481,742 | 459,886 |
| 5.Net claims | 0 | 80,030 | 145,589 | 234,206 | 165,537 |
| 6 . Underwriting profit | 0 | 120,933 | 96,816 | $(4,409)$ | 26,666 |
| 7.Profit/(loss) before taxation | 15,521 | 129,409 | 0 | $(126,278)$ | $(17,644)$ |
| 8.Profit/(loss) after taxation | 15,521 | 129,980 | (75) | $(127,579)$ | $(20,945)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 30,000 | 30,000 | 30,000 | 50,000 | 80,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | (861) | 22,497 | $(129,185)$ | $(122,447)$ | $(141,987)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 5.46\% | 84.13\% | -0.05\% | -56.24\% | -4.19\% |
| 2.Return on assets (ROA) (D8/C) | 5.05\% | 18.48\% | -0.01\% | -15.14\% | -1.93\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.52 | 4.33 | 0.00 | -2.55 | -0.26 |
| 4.Claims incurred to net premium (B2/D4) |  | 200.08\% | 179.05\% | 114.42\% | 95.07\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | 93.04\% | -129,088.00\% | 34.81\% | -127.31\% |
| 6. Investment income to net premium (D1/D3) | - | 28.91\% | 1.45\% | 0.73\% | 12.05\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.02 | 0.03 | 0.03 | 0.02 | 0.03 |
| 2. Investment to total assets (C3/C) | 95.15\% | 40.08\% | 14.30\% | 24.33\% | 34.98\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 92.61\% | 21.97\% | 19.24\% | 26.92\% | 46.17\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 9.48 | 5.15 | 5.15 | 4.54 | 6.25 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -5.55\% | 17.31\% | 172,246.67\% | 95.98\% | 677.90\% |


| United Insurance Company of Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 327,417 | 427,850 | 483,845 | 548,344 | 500,128 |
| 1.Share capital | 229,096 | 252,006 | 302,407 | 345,000 | 800,000 |
| 2.Reserves | 98,025 | 75,116 | 75,115 | 75,116 | 0 |
| 3.Un appropriated profit | 296 | 100,728 | 106,323 | 128,228 | $(299,872)$ |
| 4.Others | 1,725 | 1,639 | 1,557 | 1,479 | 0 |
| B.Total liabilities (B1 to B3) | 254,970 | 352,772 | 359,251 | 468,499 | 583,126 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 153,385 | 191,009 | 208,044 | 294,799 | 437,230 |
| 3.Other/misc. liabilities | 101,585 | 161,763 | 151,207 | 173,700 | 145,896 |
| C.Total assets (C1 to C5) | 584,112 | 782,261 | 844,653 | 1,018,322 | 1,083,254 |
| 1.Cash and balances with banks | 149,028 | 191,199 | 206,770 | 218,843 | 27,389 |
| 2.Advances to policy holders \& employs | 4,833 | 1,254 | 1,631 | 1,664 | 795 |
| 3. Investments in securities \& properties | 59,712 | 58,461 | 84,474 | 96,537 | 378,957 |
| 4.Other/misc. assets | 222,930 | 315,797 | 328,270 | 393,835 | 629,648 |
| 5.Fixed assets | 147,609 | 215,550 | 223,508 | 307,443 | 46,465 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 420 | 480 | 1,662 | 10,824 | 28,768 |
| 2.Gross premium | 414,178 | 501,348 | 550,323 | 638,266 | 624,604 |
| 3.Net premium | 258,296 | 312,658 | 356,523 | 423,731 | 238,765 |
| 4.Gross claims | 114,903 | 188,834 | 204,880 | 239,503 | 459,886 |
| 5.Net claims | 50,669 | 83,271 | 102,975 | 121,560 | 165,537 |
| 6.Underwriting profit | 156,850 | 178,531 | 168,587 | 205,471 | 26,666 |
| 7.Profit/(loss) before taxation | 105,638 | 108,080 | 58,223 | 72,792 | $(17,644)$ |
| 8.Profit/(loss) after taxation | 95,081 | 100,346 | 55,913 | 64,421 | $(20,945)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 18,667 | 25,200 | 30,240 | 34,500 | 80,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.35\% | 0.20\% | 14.08\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 57,164 | 93,042 | 88,705 | 134,972 | $(141,987)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 29.04\% | 23.45\% | 11.56\% | 11.75\% | -4.19\% |
| 2.Return on assets (ROA) (D8/C) | 16.28\% | 12.83\% | 6.62\% | 6.33\% | -1.93\% |
| 3.Earning per share (D8/E1) (rs. per share) | 5.09 | 3.98 | 1.85 | 1.87 | -0.26 |
| 4.Claims incurred to net premium (B2/D4) | 133.49\% | 101.15\% | 101.54\% | 123.09\% | 95.07\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 164.96\% | 177.92\% | 301.52\% | 318.95\% | -127.31\% |
| 6. Investment income to net premium (D1/D3) | 0.16\% | 0.15\% | 0.47\% | 2.55\% | 12.05\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.26 | 0.24 | 0.24 | 0.21 | 0.03 |
| 2. Investment to total assets (C3/C) | 10.22\% | 7.47\% | 10.00\% | 9.48\% | 34.98\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 56.05\% | 54.69\% | 57.28\% | 53.85\% | 46.17\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 17.54 | 16.98 | 16.00 | 15.89 | 6.25 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 60.12\% | 92.72\% | 158.65\% | 209.52\% | 677.90\% |


| Universal Insurance Company Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 173,840 | 235,606 | 256,914 | 265,093 | 232,997 |
| 1.Share capital | 100,000 | 120,000 | 210,000 | 210,000 | 262,500 |
| 2.Reserves | 13,647 | 18,072 | 14,368 | 10,614 | 14,127 |
| 3.Un appropriated profit | 60,193 | 97,534 | 32,546 | 44,479 | $(43,630)$ |
| 4.Others | 0 | 0 | 0 | 120,326 | 211,373 |
| B.Total liabilities (B1 to B3) | 579,540 | 552,122 | 598,817 | 618,599 | 719,603 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 521,314 | 492,244 | 119,646 | 131,000 | 222,564 |
| 3.Other/misc. liabilities | 58,226 | 59,878 | 479,171 | 487,599 | 497,039 |
| C.Total assets (C1 to C5) | 753,380 | 787,728 | 855,731 | 1,004,018 | 1,163,973 |
| 1.Cash and balances with banks | 211,981 | 143,232 | 151,974 | 158,900 | 88,309 |
| 2.Advances to policy holders \& employs | 46,047 | 88,620 | 554 | 773 | 643 |
| 3. Investments in securities \& properties | 0 | 0 | 84,172 | 54,757 | 160,175 |
| 4.Other/misc. assets | 386,342 | 453,472 | 505,304 | 553,047 | 667,795 |
| 5.Fixed assets | 109,010 | 102,404 | 113,727 | 236,541 | 247,051 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 6,639 | 15,067 | $(1,531)$ | 16,320 | 8,172 |
| 2.Gross premium | 578,816 | 550,254 | 0 | 556,737 | 512,126 |
| 3.Net premium | 390,820 | 371,535 | 407,075 | 360,799 | 328,663 |
| 4.Gross claims | 346,425 | 319,513 | 0 | 293,790 | 355,874 |
| 5.Net claims | 202,804 | 187,049 | 196,970 | 181,590 | 177,037 |
| 6.Underwriting profit | 36,620 | 28,179 | 95,869 | 57,840 | $(17,243)$ |
| 7.Profit/(loss) before taxation | 40,511 | 70,107 | 34,238 | 11,933 | $(103,433)$ |
| 8.Profit/(loss) after taxation | 29,877 | 57,341 | 21,062 | 8,850 | $(86,485)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 10,000 | 12,000 | 21,000 | 21,000 | 26,250 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | - |
| 3.Stock dividend/bonus shares | 0.20\% | 0.40\% | 0.00\% | 0.00\% | - |
| 4.Cash generated from operating activities | 16,824 | $(67,539)$ | $(140,275)$ | $(167,136)$ | $(101,480)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 17.19\% | 24.34\% | 8.20\% | 3.34\% | -37.12\% |
| 2.Return on assets (ROA) (D8/C) | 3.97\% | 7.28\% | 2.46\% | 0.88\% | -7.43\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.99 | 4.78 | 1.00 | 0.42 | -3.29 |
| 4.Claims incurred to net premium (B2/D4) | 150.48\% | 154.06\% | - | 44.59\% | 62.54\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 122.57\% | 49.14\% | 455.18\% | 653.56\% | 19.94\% |
| 6. Investment income to net premium (D1/D3) | 1.70\% | 4.06\% | -0.38\% | 4.52\% | 2.49\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.28 | 0.18 | 0.18 | 0.16 | 0.08 |
| 2. Investment to total assets (C3/C) | 0.00\% | 0.00\% | 9.84\% | 5.45\% | 13.76\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 23.07\% | 29.91\% | 30.02\% | 26.40\% | 20.02\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 17.38 | 19.63 | 12.23 | 12.62 | 8.88 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 56.31\% | -117.78\% | -666.01\% | -1,888.54\% | 117.34\% |


| kaful Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 313,724 | 1,206,78 | 1,821,03 | 1,982,35 | 1,601,93 |
| 1.Share capital | 360,005 | 1,309,472 | 2,140,771 | 2,290,772 | 2,366,653 |
| 2.Reserves | $(10,095)$ | $(40,779)$ | 0 | 0 | 46,713 |
| 3.Un appropriated profit | $(36,186)$ | $(61,905)$ | $(319,738)$ | (308,420) | (811,431) |
| 4.Others | 277,877 | 4,322 | $(7,429)$ | $(7,430)$ | $(7,429)$ |
| B.Total liabilities (B1 to B3) | 166,100 | 322,698 | 866,961 | 946,861 | 1,746,964 |
| 1. Balance of statutory funds | 43,687 | 28,118 | 199,151 | 43,741 | 681,660 |
| 2.Outstanding claims, adv., prem., due to other insurers | 31,524 | 208,335 | 367,308 | 497,859 | 1,136,673 |
| 3.Other/misc. liabilities | 90,889 | 86,245 | 300,502 | 405,261 | $(71,369)$ |
| C.Total assets ( $\mathbf{C 1}$ to $\mathbf{C 5}$ ) | 757,701 | 1,533,808 | 2,680,565 | 2,921,783 | 3,341,470 |
| 1.Cash and balances with banks | 625,191 | 787,811 | 718,282 | 873,776 | 1,036,205 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 29,700 | 370,054 | 1,072,117 | 1,025,765 | 1,089,272 |
| 4.Other/misc. assets | 51,119 | 243,222 | 608,487 | 702,599 | 895,942 |
| 5.Fixed assets | 51,691 | 132,721 | 281,679 | 319,643 | 320,051 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 1,842 | 28,293 | 91,662 | 73,881 | 1,562,513 |
| 2.Gross premium | 79,743 | 330,367 | 586,031 | 1,004,939 | 1,932,885 |
| 3.Net premium | 32,587 | 120,630 | 1,035,041 | 755,305 | 775,037 |
| 4.Gross claims | 52,490 | 253,283 | 522,621 | 764,849 | 708,682 |
| 5.Net claims | 38,398 | 175,378 | 589,898 | 541,915 | 575,353 |
| 6 . Underwriting profit | $(6,235)$ | $(64,168)$ | 238,563 | 109,957 | 118,275 |
| 7.Profit/(loss) before taxation | 4,313 | 22,850 | (133,126) | (255,378) | (230,434) |
| 8.Profit/(loss) atter taxation | $(21,928)$ | $(56,403)$ | (118,028) | (118,974) | $(142,654)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 36,000 | 130,947 | 214,077 | 199,077 | 236,665 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/ |
| 4.Cash generated from operating activities | 37,745 | $(88,707)$ | $(171,636)$ | $(367,162)$ | 11,688 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -6.99\% | -4.67\% | -6.48\% | -6.00\% | -8.91\% |
| 2.Return on assets (ROA) (D8/C) | -2.89\% | -3.68\% | -4.40\% | -4.07\% | -4.27\% |
| $3 . E a r r n i n g$ per share (D8/E1) (rs. per share) | -0.61 | -0.43 | -0.55 | -0.60 | -0.60 |
| 4.Claims incurred to net premium (B2/D4) | 60.06\% | 82.25\% | 70.28\% | 65.09\% | 160.39\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 28.43\% | 113.77\% | -202.12\% | -92.42\% | -82.91\% |
| 6. Investment income to net premium (D1/D3) | 5.65\% | 23.45\% | 8.86\% | 9.78\% | 201.60\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.83 | 0.51 | 0.27 | 0.30 | 0.31 |
| 2. Investment to total assets (C3/C) | 3.92\% | 24.13\% | 40.00\% | 35.11\% | 32.60\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 41.40\% | 78.68\% | 67.93\% | 67.85\% | 47.94\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 8.71 | 9.22 | 8.51 | 9.96 | 6.77 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -172.13\% | 157.27\% | 145.42\% | 308.61\% | -8.19\% |


| Dawood Family Takaful Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) |  |  | 751,012 | 718,407 | 652,846 |
| 1.Share capital |  |  | 750,000 | 750,000 | 750,000 |
| 2.Reserves |  |  | 0 | 0 | 0 |
| 3.Un appropriated profit | - | - | 1,012 | $(31,593)$ | (97,154) |
| 4.Others |  |  | $(10,090)$ | $(10,090)$ | $(10,090)$ |
| B.Total liabilities (B1 to B3) | - | - | 33,054 | 63,757 | 175,373 |
| 1. Balance of statutory funds | - | - | 11,434 | 24,342 | 97,413 |
| 2.Outstanding claims, adv., prem., due to other insurers |  |  | 1,665 | 15,917 | 76,834 |
| 3.Other/misc. liabilities | - | - | 19,955 | 23,498 | 1,126 |
| C.Total assets ( $\mathbf{C 1}$ to $\mathbf{C 5}$ ) | - | - | 773,976 | 772,074 | 818,129 |
| 1.Cash and balances with banks | - | - | 114,625 | 132,123 | 163,787 |
| 2.Advances to policy holders \& employs | - | - | 0 | 0 | 0 |
| 3.Investments in securities \& properties | - | - | 543,823 | 451,454 | 393,943 |
| 4.Other/misc. assets | - | - | 88,407 | 115,008 | 176,361 |
| 5.Fixed assets | - | - | 27,121 | 73,489 | 84,038 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | - | 43,383 | 55,689 | 1,453,985 |
| 2.Gross premium | - | - | 34,017 | 49,823 | 203,653 |
| 3.Net premium | - |  | 0 | 0 | 148,731 |
| 4.Gross claims | - |  | 100,000 | 7,079 | 19,716 |
| 5.Net claims | - | - | 100,000 | 2,228 | 5,287 |
| 6. Underwriting profit | - | - | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | - | - | 10,757 | $(42,834)$ | $(105,270)$ |
| 8.Profit/(loss) atter taxation | - | - | 5,104 | $(32,605)$ | $(65,561)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | - | 75,000 | 75,000 | 75,000 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | (106,316) | $(87,079)$ | $(46,413)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - |  | 0.68\% | -4.54\% | -10.04\% |
| 2.Return on assets (ROA) (D8/C) | - | - | 0.66\% | -4.22\% | -8.01\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | 0.07 | -0.43 | -0.87 |
| 4. Claims incurred to net premium (B2/D4) | - | - | 1.67\% | 224.85\% | 389.70\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | - | - | - | 977.59\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | - | 0.15 | 0.17 | 0.20 |
| 2. Investment to total assets (C3/C) | - | - | 70.26\% | 58.47\% | 48.15\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 97.03\% | 93.05\% | 79.80\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | 10.01 | 9.58 | 8.70 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | - | - | -2,082.99\% | 267.07\% | 70.79\% |


| Pak Qatar Family Takaful Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | $(5,926)$ | 424,320 | 367,095 | 431,155 | 362,279 |
| 1.Share capital | 0 | 451,672 | 532,971 | 532,972 | 608,853 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(5,926)$ | $(27,352)$ | $(165,876)$ | $(101,817)$ | $(246,574)$ |
| 4.Others | 203,259 | 1,661 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 9,391 | 11,307 | 293,332 | 122,170 | 715,126 |
| 1. Balance of statutory funds | 0 | 1,595 | 226,212 | 64,110 | 575,702 |
| 2.Outstanding claims, adv., prem., due to other insurers | 0 | 176 | 65,459 | 56,399 | 136,034 |
| 3.Other/misc. liabilities | 9,391 | 9,536 | 1,661 | 1,661 | 3,390 |
| C.Total assets (C1 to C5) | 206,724 | 437,288 | 660,427 | 553,325 | 1,077,405 |
| 1.Cash and balances with banks | 204,605 | 208,641 | 81,268 | 84,327 | 349,256 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 0 | 179,278 | 285,428 | 255,437 | 406,802 |
| 4.Other/misc. assets | 2,119 | 9,276 | 157,717 | 99,415 | 184,850 |
| 5.Fixed assets | 0 | 40,093 | 136,014 | 114,146 | 136,497 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 0 | 9,868 | 40,563 | 8,478 | 17,636 |
| 2.Gross premium | 0 | 1,267 | 121,740 | 26,838 | 1,043,143 |
| 3.Net premium | 0 | 1,095 | 456,177 | 125,102 | 152,300 |
| 4.Gross claims | 0 | 0 | 86,295 | 25,534 | 158,833 |
| 5.Net claims | 0 | 0 | 37,885 | 21,820 | 100,580 |
| 6.Underwriting profit | 0 | 1,095 | 233,279 | 74,195 | 0 |
| 7.Profit/(loss) before taxation | $(5,925)$ | $(21,420)$ | $(105,262)$ | $(115,278)$ | $(105,771)$ |
| 8.Profit/(loss) after taxation | $(5,925)$ | $(21,426)$ | $(62,330)$ | $(72,365)$ | $(72,027)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 0 | 45,167 | 53,297 | 53,297 | 60,885 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 0 | $(30,644)$ | 16,442 | $(63,071)$ | 304,614 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 99.98\% | -5.05\% | -16.98\% | -16.78\% | -19.88\% |
| 2.Return on assets (ROA) (D8/C) | -2.87\% | -4.90\% | -9.44\% | -13.08\% | -6.69\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | -0.47 | -1.17 | -1.36 | -1.18 |
| 4.Claims incurred to net premium (B2/D4) | - | - | 75.85\% | 220.88\% | 85.65\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | -5.11\% | -374.26\% | -102.53\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | 901.19\% | 8.89\% | 6.78\% | 11.58\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 / \mathrm{C}$ ) | 0.99 | 0.48 | 0.12 | 0.15 | 0.32 |
| 2. Investment to total assets (C3/C) | 0.00\% | 41.00\% | 43.22\% | 46.16\% | 37.76\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -2.87\% | 97.03\% | 55.58\% | 77.92\% | 33.63\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | 9.39 | 6.89 | 8.09 | 5.95 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 0.00\% | 143.02\% | -26.38\% | 87.16\% | -422.92\% |


| Pak Kuwait Takaful Company Ltd |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 224,511 | 225,856 | 227,563 | 387,714 | 189,529 |
| 1.Share capital | 250,000 | 250,000 | 250,000 | 400,000 | 400,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 46,713 |
| 3.Un appropriated profit | $(25,489)$ | $(24,144)$ | $(22,437)$ | $(12,286)$ | $(257,184)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 89,518 | 183,233 | 121,358 | 141,046 | 417,185 |
| 1. Balance of statutory funds | 43,687 | 36,424 | $(1,544)$ | $(41,204)$ | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 31,524 | 126,785 | 101,378 | 141,933 | 437,230 |
| 3.Other/misc. liabilities | 14,307 | 20,024 | 21,524 | 40,317 | $(20,045)$ |
| C.Total assets (C1 to C5) | 314,029 | 409,089 | 348,921 | 528,760 | 606,714 |
| 1.Cash and balances with banks | 218,446 | 219,491 | 142,024 | 270,181 | 277,407 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 18,700 | 33,631 | 42,591 | 42,461 | 54,646 |
| 4.Other/misc. assets | 36,699 | 114,353 | 130,034 | 180,176 | 240,928 |
| 5.Fixed assets | 40,184 | 41,614 | 34,272 | 35,942 | 33,733 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 1,842 | 3,288 | 558 | 610 | 1,904 |
| 2.Gross premium | 79,743 | 260,222 | 222,456 | 256,734 | 322,967 |
| 3.Net premium | 32,587 | 106,340 | 143,043 | 159,952 | 239,644 |
| 4.Gross claims | 52,490 | 216,074 | 220,097 | 219,145 | 250,424 |
| 5.Net claims | 38,398 | 158,065 | 197,353 | 197,534 | 229,144 |
| 6.Underwriting profit | $(6,235)$ | $(52,605)$ | $(60,173)$ | 68,370 | 67,902 |
| 7.Profit/(loss) before taxation | (523) | 2,646 | 1,707 | 12,345 | 64,352 |
| 8.Profit/(loss) after taxation | $(1,167)$ | 1,345 | 1,707 | 10,151 | 59,000 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 25,000 | 25,000 | 25,000 | 40,000 | 40,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 31,878 | 4,491 | $(80,188)$ | 29,175 | $(13,192)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -0.52\% | 0.60\% | 0.75\% | 2.62\% | 31.13\% |
| 2.Return on assets (ROA) (D8/C) | -0.37\% | 0.33\% | 0.49\% | 1.92\% | 9.72\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.05 | 0.05 | 0.07 | 0.25 | 1.48 |
| 4.Claims incurred to net premium (B2/D4) | 60.06\% | 58.68\% | 46.06\% | 64.77\% | 174.60\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 534.28\% | -3,911.15\% | -3,525.07\% | 673.53\% | 115.09\% |
| 6. Investment income to net premium (D1/D3) | 5.65\% | 3.09\% | 0.39\% | 0.38\% | 0.79\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.70 | 0.54 | 0.41 | 0.51 | 0.46 |
| 2. Investment to total assets (C3/C) | 5.95\% | 8.22\% | 12.21\% | 8.03\% | 9.01\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 71.49\% | 55.21\% | 65.22\% | 73.33\% | 31.24\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 8.98 | 9.03 | 9.10 | 9.69 | 4.74 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -2,731.62\% | 333.90\% | -4,697.60\% | 287.41\% | -22.36\% |


| ak Qatar General Takaful Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | $(4,741)$ | 297,391 | 278,576 | 279,094 | 266,740 |
| 1.Share capital | 0 | 307,800 | 307,800 | 307,800 | 307,800 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(4,741)$ | $(10,409)$ | $(29,224)$ | $(28,706)$ | $(41,060)$ |
| 4.Others | 74,618 | 2,661 | 2,661 | 2,660 | 2,661 |
| B.Total liabilities (B1 to B3) | 30,158 | 3,559 | 63,023 | 112,824 | 105,971 |
| 1.Balance of statutory funds | 0 | 28 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 0 | 347 | 40,718 | 117,779 | 49,345 |
| 3.Other/misc. liabilities | 30,158 | 3,184 | 22,305 | $(4,955)$ | 56,626 |
| C.Total assets (C1 to C5) | 100,035 | 303,611 | 344,260 | 394,578 | 375,372 |
| 1.Cash and balances with banks | 95,761 | 177,469 | 135,543 | 30,164 | 14,316 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 0 | 106,259 | 122,485 | 221,674 | 184,810 |
| 4.Other/misc. assets | 4,274 | 5,773 | 53,313 | 90,283 | 140,453 |
| 5.Fixed assets | 0 | 14,110 | 32,919 | 52,457 | 35,793 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 0 | 14,805 | 3,965 | 1,920 | 87,425 |
| 2.Gross premium | 0 | 1,621 | 0 | 579,037 | 141,503 |
| 3.Net premium | 0 | $(1,528)$ | 273,616 | 264,807 | 87,425 |
| 4.Gross claims | 0 | 399 | 0 | 481,742 | 162,401 |
| 5.Net claims | 0 | 399 | 145,589 | 234,206 | 137,620 |
| 6.Underwriting profit | 0 | $(1,930)$ | 96,816 | $(44,409)$ | 0 |
| 7.Profit/(loss) before taxation | $(4,741)$ | $(5,660)$ | 0 | $(126,278)$ | $(43,694)$ |
| 8.Profit/(loss) after taxation | $(4,741)$ | $(5,668)$ | (75) | $(1,301)$ | $(28,625)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 0 | 30,780 | 30,780 | 30,780 | 30,780 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 21,142 | $(43,132)$ | $(129,185)$ | $(122,446)$ | $(77,219)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 100.00\% | -1.91\% | -0.03\% | -0.47\% | -10.73\% |
| 2.Return on assets (ROA) (D8/C) | -4.74\% | -1.87\% | -0.02\% | -0.33\% | -7.63\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | -0.18 | 0.00 | -0.04 | -0.93 |
| 4.Claims incurred to net premium (B2/D4) | - | 86.97\% | - | 24.45\% | 30.38\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | 34.05\% | -129,088.00\% | 3,413.45\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | -968.91\% | 1.45\% | 0.73\% | 100.00\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.96 | 0.58 | 0.39 | 0.08 | 0.04 |
| 2. Investment to total assets (C3/C) | 0.00\% | 35.00\% | 35.58\% | 56.18\% | 49.23\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -4.74\% | 97.95\% | 80.92\% | 70.73\% | 71.06\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | 9.66 | 9.05 | 9.07 | 8.67 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -445.94\% | 760.97\% | 172,246.67\% | 9,411.68\% | 269.76\% |


| Takaful Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 99,880 | 259,221 | 196,787 | 165,982 | 130,541 |
| 1.Share capital | 110,005 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | $(10,095)$ | $(40,779)$ | 0 | 0 | 0 |
| 3.Un appropriated profit | (30) | 0 | $(103,213)$ | $(134,018)$ | $(169,459)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 37,033 | 124,599 | 356,194 | 507,064 | 333,309 |
| 1.Balance of statutory funds | 0 | $(9,929)$ | $(36,951)$ | $(3,507)$ | 8,545 |
| 2.Outstanding claims, adv., prem., due to other insurers | 0 | 81,027 | 158,088 | 165,831 | 437,230 |
| 3.Other/misc. liabilities | 37,033 | 53,501 | 235,057 | 344,740 | $(112,466)$ |
| C.Total assets (C1 to C5) | 136,913 | 383,820 | 552,981 | 673,046 | 463,850 |
| 1.Cash and balances with banks | 106,379 | 182,210 | 244,822 | 356,981 | 231,439 |
| 2.Advances to policy holders \& employs | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 11,000 | 50,886 | 77,790 | 54,739 | 49,071 |
| 4.Other/misc. assets | 8,027 | 113,820 | 179,016 | 217,717 | 153,350 |
| 5.Fixed assets | 11,507 | 36,904 | 51,353 | 43,609 | 29,990 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 0 | 332 | 3,193 | 7,184 | 1,563 |
| 2.Gross premium | 0 | 67,257 | 207,818 | 92,507 | 221,619 |
| 3.Net premium | 0 | 14,723 | 162,205 | 205,444 | 146,937 |
| 4.Gross claims | 0 | 36,810 | 116,229 | 31,349 | 117,308 |
| 5.Net claims | 0 | 16,914 | 109,071 | 86,127 | 102,722 |
| 6.Underwriting profit | 0 | $(10,728)$ | $(31,359)$ | 11,801 | 50,373 |
| 7.Profit/(loss) before taxation | 15,502 | 47,284 | $(40,328)$ | 16,667 | $(40,051)$ |
| 8.Profit/(loss) after taxation | $(10,095)$ | $(30,654)$ | $(62,434)$ | $(22,854)$ | $(35,441)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 11,000 | 30,000 | 30,000 | 0 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(15,275)$ | $(19,422)$ | 127,611 | $(123,741)$ | $(156,102)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -10.11\% | -11.83\% | -31.73\% | -13.77\% | -27.15\% |
| 2.Return on assets (ROA) (D8/C) | -7.37\% | -7.99\% | -11.29\% | -3.40\% | -7.64\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.92 | -1.02 | -2.08 | - | -1.18 |
| 4.Claims incurred to net premium (B2/D4) | - | 220.12\% | 136.01\% | 528.98\% | 372.72\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | 35.00\% | 50.23\% | -51.64\% | -142.13\% |
| 6. Investment income to net premium (D1/D3) | - | 2.25\% | 1.97\% | 3.50\% | 1.06\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.78 | 0.47 | 0.44 | 0.53 | 0.50 |
| 2. Investment to total assets (C3/C) | 8.03\% | 13.26\% | 14.07\% | 8.13\% | 10.58\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 72.95\% | 67.54\% | 35.59\% | 24.66\% | 28.14\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 9.08 | 8.64 | 6.56 | - | 4.35 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 151.31\% | 63.36\% | -204.39\% | 541.44\% | 440.46\% |

## Housing Finance

## Performance at a Glance

In housing finance sector, there have been two companies available, i.e., Asian Housing Finance Limited and House Building Finance Corporation (HBFC). Total assets witnessed an increase of 3.3 percent to stand at Rs 19.2 billion in FY10 as compared to Rs. 18.6 billion in FY09. House Building Finance Corporation (HBFC) showed a profit before taxation of Rs 140 million.

## Analysis of Balance Sheet Components

Total equity decreased from Rs 2.5 billion in FY09 to Rs 2.2 billion in FY10, however share capital almost remained same at Rs 3.1 billion in the last two years. Total assets slightly increased from Rs 18.6 billion in FY09 to Rs. 19.2 billion in FY10, showing a growth of 3.3 percent. Current assets contributed 99.5 percent of total assets in FY10. Total Liabilities

| Components of Balance Sheets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\left[\begin{array}{l} 10 \% \\ -5 \% \\ -0 \% \\ --5 \% \\ --10 \% \\ --15 \% \\ -20 \% \end{array}\right.$ |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  | Total Equity | Liabilities | Assets |  |
| FY 09 | 2.5 | 16.1 | 18.6 |  |
| - FY 10 | 2.2 | 17.1 | 19.2 |  |
| - Growth | -15\% | 6\% | 3\% |  | increased from Rs 16.1 billion in FY09 to Rs 17.1 billion in FY10, recording a growth of 6.3 percent.

## Profitability and Operating

## Efficiency

Gross revenue increased from Rs 1.3 billion in FY09 to Rs 1.6 billion in FY10 showing an increase of around 21.3 percent. Administrative and general expenses contributed 89 percent of gross revenue in FY10 as against a contribution of over 100 percent in FY09. Loss after
 tax at Rs 31.5 million in FY09 increased by 10.5 percent to Rs 34.8 million in FY10.

| Housing Finance Companies - Overall |  |  |  | (Thous | Rupees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 143,198 | 130,909 | 2,575,852 | 2,546,595 | 2,163,496 |
| 1.Share capital | 126,164 | 126,164 | 3,127,164 | 3,127,164 | 3,127,164 |
| 2.Statutry reserves | 12,973 | 12,973 | 498,463 | 498,463 | 520,969 |
| 3.Accumulated profit (loss) | 4,061 | $(8,228)$ | $(1,049,775)$ | $(1,079,032)$ | (1,484,637) |
| 4.Others | 2,685 | 2,685 | 2,685 | 2,107 | $(16,074)$ |
| B.Total liabilities (B1 + B2) | 28,823 | 23,971 | 15,778,578 | 16,054,310 | 17,052,249 |
| 1.Current liabilities | 15,022 | 23,851 | 15,778,578 | 16,031,728 | 17,052,249 |
| 2.Non-current liabilities ( $\mathrm{a}+\mathrm{b}$ ) | 13,801 | 120 | 0 | 22,582 | 0 |
| a.Lease finance | 966 | 0 | 0 | 22,582 | 0 |
| b.Long term finance | 12,835 | 120 | 0 | 0 | 0 |
| C.Total assets (C1 + C2) | 174,706 | 157,565 | 18,357,115 | 18,603,012 | 19,199,671 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 138,733 | 117,423 | 18,323,522 | 18,530,061 | 19,166,078 |
| a.Cash \& bank balances | 590 | 309 | 704,067 | 219,559 | 60,568 |
| b.Other current assets | 138,143 | 117,114 | 17,619,455 | 18,310,502 | 19,105,510 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}$ ) | 35,973 | 40,142 | 33,593 | 72,951 | 33,593 |
| a.Investment in housing finance | 10,289 | 11,098 | 9,188 | 13,622 | 9,188 |
| b.Other assets | 25,684 | 29,044 | 24,405 | 59,329 | 24,405 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 11,903 | 3,980 | 3,068,036 | 1,282,353 | 1,560,725 |
| 2.Admin. \& general expense | 19,312 | 16,248 | 1,227,434 | 1,297,638 | 1,383,825 |
| 3.Profit/(loss) before taxation | $(7,410)$ | $(12,268)$ | $(2,841)$ | $(79,008)$ | 135,947 |
| 4.Profit/(loss) after taxation | $(7,470)$ | 12,289 | $(389,881)$ | $(31,479)$ | $(32,003)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 12,616 | 12,616 | 312,716 | 312,716 | 312,716 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(16,397)$ | $(13,691)$ | $(227,022)$ | 651,531 | 2,321,732 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -5.22\% | 9.39\% | -15.14\% | -1.24\% | -1.48\% |
| 2.Return on capital employed (ROCE) (D4/C-B1) | -4.68\% | 9.19\% | -15.12\% | -1.22\% | -1.49\% |
| 3.Return on assets (ROA) (D4/C) | -4.28\% | 7.80\% | -2.12\% | -0.17\% | -0.17\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -2.61 | -1.32 | -432.04 | -16.42 | 10.18 |
| 5.Earning per share (D4/E1) | -0.59 | 0.97 | -1.25 | -0.10 | -0.10 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 0.34\% | 0.20\% | 3.84\% | 1.18\% | 0.32\% |
| 2.Cuurent assets to current liabilities (C1/B1) | 9.24 | 4.92 | 1.16 | 1.16 | 1.12 |
| 3.Total liabilities to total assets (B/C) | 0.16 | 0.15 | 0.86 | 0.86 | 0.89 |
| 4.Investment to total assets (C2a/C) | 5.89\% | 7.04\% | 0.05\% | 0.07\% | 0.05\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 81.97\% | 83.08\% | 14.03\% | 13.69\% | 11.27\% |
| 2.Break up value per share (A/E1) | 11.35 | 10.38 | 8.24 | 8.14 | 6.92 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated. from operating activities to profit after tax (E4/D4) | 2.20 | -1.11 | 0.58 | -20.70 | -72.55 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) | -1.09 | -0.57 | -0.01 | 0.04 | 0.14 |


| Asian Housing Finance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 143,198 | 130,909 | 126,585 | 125,688 | 126,585 |
| 1.Share capital | 126,164 | 126,164 | 126,164 | 126,164 | 126,164 |
| 2.Statutry reserves | 12,973 | 12,973 | 12,973 | 12,973 | 12,973 |
| 3.Accumulated profit (loss) | 4,061 | $(8,228)$ | $(12,552)$ | $(13,449)$ | $(12,552)$ |
| 4.Others | 2,685 | 2,685 | 2,685 | 2,685 | 2,685 |
| B.Total liabilities (B1 + B2) | 28,823 | 23,971 | 17,256 | 36,983 | 17,256 |
| 1.Current liabilities | 15,022 | 23,851 | 17,256 | 14,401 | 17,256 |
| 2.Non-current liabilities ( $\mathrm{a}+\mathrm{b}$ ) | 13,801 | 120 | 0 | 22,582 | 0 |
| a.Lease finance | 966 | 0 | 0 | 22,582 | 0 |
| b.Long term finance | 12,835 | 120 | 0 | 0 | 0 |
| C.Total assets (C1 + C2) | 174,706 | 157,565 | 146,526 | 165,356 | 146,526 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 138,733 | 117,423 | 112,933 | 92,405 | 112,933 |
| a.Cash \& bank balances | 590 | 309 | 779 | 790 | 779 |
| b.Other current assets | 138,143 | 117,114 | 112,154 | 91,615 | 112,154 |
| 2.Non-current assets ( $a+b$ ) | 35,973 | 40,142 | 33,593 | 72,951 | 33,593 |
| a.Investment in housing finance | 10,289 | 11,098 | 9,188 | 13,622 | 9,188 |
| b.Other assets | 25,684 | 29,044 | 24,405 | 59,329 | 24,405 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 11,903 | 3,980 | 11,811 | 13,544 | 11,811 |
| 2.Admin. \& general expense | 19,312 | 16,248 | 11,085 | 14,093 | 11,085 |
| 3.Profit/(loss) before taxation | $(7,410)$ | $(12,268)$ | $(4,264)$ | (896) | $(4,264)$ |
| 4.Profit/(loss) after taxation | $(7,470)$ | 12,289 | $(4,324)$ | (896) | $(4,324)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 12,616 | 12,616 | 12,616 | 12,616 | 12,616 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(16,397)$ | $(13,691)$ | 12,129 | 3,720 | 12,129 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -5.22\% | 9.39\% | -0.03\% | -0.71\% | -3.42\% |
| 2.Return on capital employed (ROCE) (D4/C-B1) | -4.68\% | 9.19\% | -0.03\% | -0.59\% | -3.34\% |
| 3.Return on assets (ROA) (D4/C) | -4.28\% | 7.80\% | -0.03\% | -0.54\% | -2.95\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -2.61 | -1.32 | -2.60 | -15.73 | -2.60 |
| 5.Earning per share (D4/E1) | -0.59 | 0.97 | -0.34 | -0.07 | -0.34 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 0.34\% | 0.20\% | 0.01\% | 0.48\% | 0.53\% |
| 2.Cuurent assets to current liabilities (C1/B1) | 9.24 | 4.92 | 6.55 | 6.42 | 6.54 |
| 3.Total liabilities to total assets (B/C) | 0.16 | 0.15 | 0.12 | 0.22 | 0.12 |
| 4.Investment to total assets ( $\mathrm{C} 2 \mathrm{a} / \mathrm{C}$ ) | 5.89\% | 7.04\% | 0.06\% | 8.24\% | 6.27\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 81.97\% | 83.08\% | 0.86\% | 76.01\% | 86.39\% |
| 2.Break up value per share (A/E1) | 11.35 | 10.38 | 10.03 | 9.96 | 10.03 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated. from operating activities to profit after tax (E4/D4) | 2.20 | -1.11 | -2.81 | -4.15 | -2.81 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) | -1.09 | -0.57 | 0.70 | 0.26 | 0.70 |


| HOUSE BUILDING FINANCE COMPANY LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | 2,449,267 | 2,420,907 | 2,036,911 |
| 1.Share capital | - | - | 3,001,000 | 3,001,000 | 3,001,000 |
| 2.Statutry reserves | - | - | 485,490 | 485,490 | 507,996 |
| 3.Accumulated profit (loss) | - | - | $(1,037,223)$ | $(1,065,583)$ | $(1,472,085)$ |
| 4.Others | - | - | 0 | (578) | $(18,759)$ |
| B.Total liabilities (B1 + B2) | - | - | 15,761,322 | 16,017,327 | 17,034,993 |
| 1.Current liabilities | - | - | 15,761,322 | 16,017,327 | 17,034,993 |
| 2.Non-current liabilities ( $\mathrm{a}+\mathrm{b}$ ) | - | - | 0 | 0 | 0 |
| a.Lease finance | - | - | 0 | 0 | 0 |
| b.Long term finance | - | - | 0 | 0 | 0 |
| C.Total assets (C1 + C2) | - | - | 18,210,589 | 18,437,656 | 19,053,145 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | - | - | 18,210,589 | 18,437,656 | 19,053,145 |
| a.Cash \& bank balances | - | - | 703,288 | 218,769 | 59,789 |
| b.Other current assets | - | - | 17,507,301 | 18,218,887 | 18,993,356 |
| 2.Non-current assets ( $a+b$ ) | - | - | 0 | 0 | 0 |
| a. Investment in housing finance | - | - | 0 | 0 | 0 |
| b.Other assets | - | - | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | - | - | 3,056,225 | 1,268,809 | 1,548,914 |
| 2.Admin. \& general expense | - | - | 1,216,349 | 1,283,545 | 1,372,740 |
| 3.Profit/(loss) before taxation | - | - | 1,423 | $(78,112)$ | 140,211 |
| 4.Profit/(loss) after taxation | - | - | $(385,557)$ | $(30,583)$ | $(27,679)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | - | 300,100 | 300,100 | 300,100 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(239,151)$ | 647,811 | 2,309,603 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | - | - | -15.74\% | -1.26\% | -1.36\% |
| 2.Return on capital employed (ROCE) (D4/C-B1) | - | - | -15.74\% | -1.26\% | -1.37\% |
| 3.Return on assets (ROA) (D4/C) | - | - | -2.12\% | -0.17\% | -0.15\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | - | - | 854.78 | -16.43 | 9.79 |
| 5.Earning per share (D4/E1) | - | - | -1.28 | -0.10 | -0.09 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | - | - | 3.86\% | 1.19\% | 0.31\% |
| 2.Cuurent assets to current liabilities (C1/B1) | - | - | 1.16 | 1.15 | 1.12 |
| 3.Total liabilities to total assets (B/C) | - | - | 0.87 | 0.87 | 0.89 |
| 4.Investment to total assets (C2a/C) | - | - | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 13.45\% | 13.13\% | 10.69\% |
| 2.Break up value per share (A/E1) | - | - | 8.16 | 8.07 | 6.79 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated. from operating activities to profit after tax (E4/D4) | - | - | 0.62 | -21.18 | -83.44 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) | - | - | -0.02 | 0.04 | 0.14 |

## Venture Capitals

## Performance at a Glance

Venture Capital reflected contraction in balance sheet size during the period under review. Total equity also contracted by around 257 percent during FY10. Total assets base stood at 6.2 billion in FY10. Venture Capital showed losses before and after taxation at Rs 1.3 billion \& Rs 1.1 billion respectively in FY10.

## Analysis of Balance Sheet

Total equity is negative Rs 1.3 billion in FY10 due to heavy unappropriated losses by TRG Pakistan Limited. Total assets declined from Rs 6.8 billion in FY09 to Rs 6.2 billion in FY10, showing a decline of 9.0 percent. In composition of total assets,
 current assets comprised of 57.8 percent while 42.2 percent are non-current assets. Total Liabilities increased from Rs 6.4 billion in FY09 to Rs 6.8 billion in FY10, recording a growth of around 5.9 percent. Venture investment declined by 38.9 percent in FY10 over FY09.

## Profitability and Operating Efficiency

Gross revenue increased from Rs 10.4 billion in FY09 to Rs 10.8 billion in FY10, witnessing an increase of around 3.1 percent. Administrative and general expenses which were Rs 3.3 billion during FY09 declined to
 around Rs 3.0 billion registering a decrease of 8.7 percent. Ratio of administrative and general expenses to gross revenue which stood at around 31.6 percent in FY09 came down to 27.9 percent in FY10. Venture Capitals however, suffered heavy losses again in FY10. Losses before and after tax stood at Rs. 1.3 billion and Rs. 1.1 billion respectively in FY10.

| Venture Capital - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,469,945 | 3,835,782 | 3,795,510 | $(375,302)$ | (1,339,491) |
| 1.Share capital | 2,723,692 | 4,168,907 | 4,168,907 | 4,205,980 | 4,205,980 |
| 2.Reserves | 0 | 0 | 0 | 290,145 | 237,605 |
| 3.Unappropriated profit/loss | $(253,747)$ | $(333,125)$ | $(373,397)$ | $(4,871,427)$ | $(5,783,076)$ |
| 4.Others | 4,423 | 0 | 12,000 | 769,105 | 743,249 |
| B.Total liabilities (B1 + B2) | 1,656,455 | 220,219 | 247,193 | 6,390,690 | 6,769,505 |
| 1.Current liabilities | 1,607,231 | 54,861 | 224,871 | 5,765,399 | 6,348,032 |
| 2.Non-current liabilities | 49,224 | 165,358 | 22,322 | 625,291 | 421,473 |
| C.Total assets (C1+C2) | 4,130,823 | 4,056,001 | 4,054,703 | 6,784,493 | 6,173,263 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 117,301 | 146,100 | 144,913 | 2,728,074 | 3,565,932 |
| a.Cash \& bank balances | 50,824 | 8,821 | 6,496 | 321,524 | 542,959 |
| b.Others | 66,477 | 137,279 | 138,417 | 2,406,550 | 3,022,973 |
| 2.Non-current assets (a+b) | 4,013,522 | 3,909,901 | 3,909,790 | 4,056,419 | 2,607,331 |
| a.Venture investment | 3,862,483 | 3,862,483 | 3,862,483 | 3,929,756 | 2,399,507 |
| b.Others | 151,039 | 47,418 | 47,307 | 126,663 | 207,824 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 66,066 | 30,045 | 20,342 | 10,367,521 | 10,687,505 |
| 2.Admin. \& operating expense | 47,981 | 47,794 | 48,378 | 3,270,874 | 2,987,472 |
| 3.Financial charges | 157,109 | 53,967 | 55,628 | 288,659 | 259,362 |
| 4.Profit/(loss) before taxation | $(139,283)$ | $(79,379)$ | $(65,588)$ | $(1,935,167)$ | $(1,288,559)$ |
| 5.Profit/(loss) after taxation | $(139,283)$ | $(79,379)$ | $(91,307)$ | $(1,948,392)$ | $(1,077,458)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 272,369 | 416,891 | 416,891 | 420,598 | 420,598 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(115,064)$ | $(73,203)$ | $(79,925)$ | $(229,951)$ | 107,019 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D5/A) | -5.64\% | -2.07\% | -2.41\% | 519.15\% | 80.44\% |
| 2.Return on capital employed (ROCE) (D5/C-B1) | -5.52\% | -1.98\% | -2.38\% | -191.19\% | 616.50\% |
| 3.Return on assets (ROA) (D5/C) | -3.37\% | -1.96\% | -2.25\% | -28.72\% | -17.45\% |
| 4.Return on revenue (ROR) (D5/D1) | -210.82\% | -264.20\% | -448.86\% | -18.79\% | -10.08\% |
| 5.Admin. expense to revenue (D2/D1) | 72.63\% | 159.07\% | 237.82\% | 31.55\% | 27.95\% |
| 6.Earning per share (D5/E1) | -0.51 | -0.19 | -0.22 | -4.63 | -2.56 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 1.23\% | 0.22\% | 0.16\% | 4.74\% | 8.80\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 0.07 | 2.66 | 0.64 | 0.47 | 0.56 |
| 3.Total liabilities to total assets (B/C) (times) | 0.40 | 0.05 | 0.06 | 0.94 | 1.10 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 59.79\% | 94.57\% | 93.61\% | -5.53\% | -21.70\% |
| 2.Break up value per share (A/E1) | 9.07 | 9.20 | 9.10 | -0.89 | $-3.18$ |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | 0.83 | 0.92 | 0.88 | 0.12 | -0.10 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.07 | -1.33 | -0.36 | -0.04 | 0.02 |


| AKD Capital Ltd. <br> Items |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | - | - | - | 14,727 | 15,757 |
| 1.Share capital | - | - | - | 25,073 | 25,073 |
| 2.Reserves | - | - | - | 752 | 752 |
| 3.Unappropriated profit/loss | - | - | - | $(11,098)$ | $(10,068)$ |
| 4.Others | - | - | - | 20,891 | 20,891 |
| B.Total liabilities (B1 + B2) | - | - | - | 17,025 | 4,397 |
| 1.Current liabilities | - | - | - | 17,025 | 4,397 |
| 2.Non-current liabilities | - | - | - | 0 | 0 |
| C.Total assets (C1+C2) | - | - | - | 52,643 | 41,045 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | - | - | - | 35,590 | 35,486 |
| a.Cash \& bank balances | - | - | - | 396 | 380 |
| b.Others | - | - | - | 35,194 | 35,106 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}$ ) | - | - | - | 17,053 | 5,559 |
| a.Venture investment | - | - | - | 7,033 | 5,539 |
| b.Others | - | - | - | 10,020 | 20 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | - | - | - | $(37,165)$ | 5,354 |
| 2.Admin. \& operating expense | - | - | - | 13,998 | 3,191 |
| 3.Financial charges | - | - | - | 172 | 6 |
| 4.Profit/(loss) before taxation | - | - | - | $(14,207)$ | 1,759 |
| 5.Profit/(loss) after taxation | - | - | - | $(14,207)$ | 1,030 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | - | - | - | 2,507 | 2,507 |
| 2.Cash dividend | - | - | - | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | - | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | - | $(19,148)$ | 3,531 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D5/A) | - | - | - | -96.47\% | 6.54\% |
| 2.Return on capital employed (ROCE) (D5/C-B1) | - | - | - | -39.89\% | 2.81\% |
| 3. Return on assets (ROA) (D5/C) | - | - | - | -26.99\% | 2.51\% |
| 4.Return on revenue (ROR) (D5/D1) | - | - | - | 38.23\% | 19.24\% |
| 5.Admin. expense to revenue (D2/D1) | - | - | - | -37.66\% | 59.60\% |
| 6. Earning per share (D5/E1) | - | - | - | $-5.67$ | 0.41 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | - | - | - | 0.75\% | 0.93\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | - | - | - | 2.09 | 8.07 |
| 3.Total liabilities to total assets (B/C) (times) | - | - | - | 0.32 | 0.11 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | - | 27.98\% | 38.39\% |
| 2.Break up value per share (A/E1) | - | - | - | 5.87 | 6.29 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | - | - | - | 1.35 | 3.43 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | - | - | - | -1.12 | 0.80 |


| AMZ Venture Capital |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 275,596 | 259,222 | 233,655 | 222,187 | 222,187 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | $(24,404)$ | $(40,778)$ | $(66,345)$ | $(77,813)$ | $(77,813)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 170,014 | 187,171 | 213,055 | 244,337 | 244,337 |
| 1.Current liabilities | 124,827 | 23,856 | 193,519 | 244,337 | 244,337 |
| 2.Non-current liabilities | 45,187 | 163,315 | 19,536 | 0 | 0 |
| C.Total assets (C1+C2) | 445,610 | 446,393 | 446,710 | 466,524 | 466,524 |
| 1.Current assets ( $a+b$ ) | 21,065 | 102,602 | 103,815 | 124,373 | 124,373 |
| a.Cash \& bank balances | 21 | 207 | 14 | 7 | 7 |
| b.Others | 21,044 | 102,395 | 103,801 | 124,366 | 124,366 |
| 2.Non-current assets (a+b) | 424,545 | 343,791 | 342,895 | 342,151 | 342,151 |
| a.Venture investment | 304,128 | 304,128 | 304,128 | 304,128 | 304,128 |
| b.Others | 120,417 | 39,663 | 38,767 | 38,023 | 38,023 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 11,624 | 14,005 | 4,542 | 18,926 | 18,926 |
| 2.Admin. \& operating expense | 11,876 | 4,383 | 2,586 | 1,334 | 1,334 |
| 3.Financial charges | 17,854 | 26,511 | 27,952 | 29,212 | 29,212 |
| 4.Profit/(loss) before taxation | $(18,106)$ | $(16,375)$ | 152 | 428 | 428 |
| 5.Profit/(loss) after taxation | $(18,106)$ | $(16,375)$ | $(25,567)$ | $(11,469)$ | $(11,469)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(14,235)$ | 6,683 | 15,964 | 26,040 | 186,330 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D5/A) | -6.57\% | -6.32\% | -10.94\% | -5.16\% | -5.16\% |
| 2.Return on capital employed (ROCE) (D5/C-B1) | -5.64\% | -3.88\% | -10.10\% | -5.16\% | -5.16\% |
| 3.Return on assets (ROA) (D5/C) | -4.06\% | -3.67\% | -5.72\% | -2.46\% | -2.46\% |
| 4.Return on revenue (ROR) (D5/D1) | -155.76\% | -116.92\% | -562.90\% | -60.60\% | -60.60\% |
| 5.Admin. expense to revenue (D2/D1) | 102.17\% | 31.30\% | 56.94\% | 7.05\% | 7.05\% |
| 6. Earning per share (D5/E1) | -0.60 | -0.55 | -0.85 | -0.38 | -0.38 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 0.00\% | 0.05\% | 0.00\% | 0.00\% | 0.00\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 0.17 | 4.30 | 0.54 | 0.51 | 0.51 |
| 3.Total liabilities to total assets (B/C) (times) | 0.38 | 0.42 | 0.48 | 0.52 | 0.52 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 61.85\% | 58.07\% | 52.31\% | 47.63\% | 47.63\% |
| 2.Break up value per share (A/E1) | 9.19 | 8.64 | 7.79 | 7.41 | 7.41 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | 0.79 | -0.41 | -0.62 | -2.27 | -16.25 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.11 | 0.28 | 0.08 | 0.11 | 0.76 |


| TMT-Venture Capital |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 22,136 | 10,166 | $(4,539)$ | 1,146 | 1,146 |
| 1.Share capital | 15,000 | 15,000 | 15,000 | 27,000 | 27,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | 7,136 | $(4,834)$ | $(19,539)$ | $(25,854)$ | $(25,854)$ |
| 4.Others | 0 | 0 | 12,000 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 1,976 | 3,833 | 4,923 | 7,681 | 7,681 |
| 1.Current liabilities | 1,008 | 1,790 | 2,137 | 6,415 | 6,415 |
| 2.Non-current liabilities | 968 | 2,043 | 2,786 | 1,266 | 1,266 |
| C.Total assets (C1+C2) | 24,112 | 13,999 | 12,384 | 8,827 | 8,827 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 21,971 | 9,778 | 7,378 | 6,437 | 6,437 |
| a.Cash \& bank balances | 415 | 2,387 | 255 | 9 | 9 |
| b.Others | 21,556 | 7,391 | 7,123 | 6,428 | 6,428 |
| 2.Non-current assets (a+b) | 2,141 | 4,221 | 5,006 | 2,390 | 2,390 |
| a.Venture investment | 0 | 0 | 0 | 0 | 0 |
| b.Others | 2,141 | 4,221 | 5,006 | 2,390 | 2,390 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 25,102 | 7,740 | 7,500 | 7,500 | 7,500 |
| 2.Admin. \& operating expense | 10,362 | 19,465 | 21,846 | 14,888 | 14,888 |
| 3.Financial charges | 236 | 257 | 477 | 431 | 431 |
| 4.Profit/(loss) before taxation | 14,735 | $(11,970)$ | $(14,706)$ | $(6,315)$ | $(6,315)$ |
| 5.Profit/(loss) after taxation | 14,735 | $(11,970)$ | $(14,706)$ | $(6,315)$ | $(6,315)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 1,500 | 1,500 | 1,500 | 2,700 | 2,700 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(3,630)$ | 3,861 | $(12,142)$ | 644 | 644 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D5/A) | 66.57\% | -117.75\% | 3.24\% | -551.05\% | -551.05\% |
| 2.Return on capital employed (ROCE) (D5/C-B1) | 63.78\% | -98.04\% | -1.44\% | -261.82\% | -261.82\% |
| 3.Return on assets (ROA) (D5/C) | 61.11\% | -85.51\% | -1.19\% | -71.54\% | -71.54\% |
| 4.Return on revenue (ROR) (D5/D1) | 58.70\% | -154.65\% | -1.96\% | -84.20\% | -84.20\% |
| 5.Admin. expense to revenue (D2/D1) | 41.28\% | 251.49\% | -1.49\% | 198.51\% | 198.51\% |
| 6. Earning per share (D5/E1) | 9.82 | -7.98 | $-9.80$ | -2.34 | -2.34 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 1.72\% | 17.05\% | 0.02\% | 0.10\% | 0.10\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 21.80 | 5.46 | 3.45 | 1.00 | 1.00 |
| 3.Total liabilities to total assets (B/C) (times) | 0.08 | 0.27 | 0.40 | 0.87 | 0.87 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 91.80\% | 72.62\% | -0.37\% | 12.98\% | 12.98\% |
| 2.Break up value per share (A/E1) | 14.76 | 6.78 | -3.03 | 0.42 | 0.42 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | -0.25 | -0.32 | 0.83 | -0.10 | -0.10 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | $-3.60$ | 2.16 | -5.68 | 0.10 | 0.10 |


| TRG Pakistan Limited |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2006 | 2007 | 2008 | 2009 | 2010 |
| A.Total equity (A1 to A3) | 2,172,213 | 3,566,394 | 3,566,394 | $(613,362)$ | (1,578,581) |
| 1.Share capital | 2,408,692 | 3,853,907 | 3,853,907 | 3,853,907 | 3,853,907 |
| 2.Reserves | 0 | 0 | 0 | 289,393 | 236,853 |
| 3.Unappropriated profit/loss | $(236,479)$ | $(287,513)$ | $(287,513)$ | $(4,756,662)$ | $(5,669,341)$ |
| 4.Others | 4,423 | 0 | 0 | 748,214 | 722,358 |
| B.Total liabilities (B1 + B2) | 1,484,465 | 29,215 | 29,215 | 6,121,647 | 6,513,090 |
| 1.Current liabilities | 1,481,396 | 29,215 | 29,215 | 5,497,622 | 6,092,883 |
| 2.Non-current liabilities | 3,069 | 0 | 0 | 624,025 | 420,207 |
| C.Total assets (C1+C2) | 3,661,101 | 3,595,609 | 3,595,609 | 6,256,499 | 5,656,867 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 74,265 | 33,720 | 33,720 | 2,561,674 | 3,399,636 |
| a.Cash \& bank balances | 50,388 | 6,227 | 6,227 | 321,112 | 542,563 |
| b.Others | 23,877 | 27,493 | 27,493 | 2,240,562 | 2,857,073 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}$ ) | 3,586,836 | 3,561,889 | 3,561,889 | 3,694,825 | 2,257,231 |
| a.Venture investment | 3,558,355 | 3,558,355 | 3,558,355 | 3,618,595 | 2,089,840 |
| b.Others | 28,481 | 3,534 | 3,534 | 76,230 | 167,391 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 29,340 | 8,300 | 8,300 | 10,378,260 | 10,655,725 |
| 2.Admin. \& operating expense | 25,743 | 23,946 | 23,946 | 3,240,654 | 2,968,059 |
| 3.Financial charges | 139,019 | 27,199 | 27,199 | 258,844 | 229,713 |
| 4.Profit/(loss) before taxation | $(135,912)$ | $(51,034)$ | $(51,034)$ | $(1,915,073)$ | $(1,284,431)$ |
| 5.Profit/(loss) after taxation | $(135,912)$ | $(51,034)$ | $(51,034)$ | $(1,916,401)$ | $(1,060,704)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares | 240,869 | 385,391 | 385,391 | 385,391 | 385,391 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(97,199)$ | $(83,747)$ | $(83,747)$ | $(237,487)$ | $(83,486)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D5/A) | -6.26\% | -1.43\% | -1.43\% | 312.44\% | 67.19\% |
| 2.Return on capital employed (ROCE) (D5/C-B1) | -6.24\% | -1.43\% | -1.43\% | -252.53\% | 243.27\% |
| 3. Return on assets (ROA) (D5/C) | -3.71\% | -1.42\% | -1.42\% | -30.63\% | -18.75\% |
| 4.Return on revenue (ROR) (D5/D1) | -463.23\% | -614.87\% | -614.87\% | -18.47\% | -9.95\% |
| 5.Admin. expense to revenue (D2/D1) | 87.74\% | 288.51\% | 288.51\% | 31.23\% | 27.85\% |
| 6.Earning per share (D5/E1) | -0.56 | -0.13 | -0.13 | -4.97 | -2.75 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 1.38\% | 0.17\% | 0.17\% | 5.13\% | 9.59\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 0.05 | 1.15 | 1.15 | 0.47 | 0.56 |
| 3.Total liabilities to total assets (B/C) (times) | 0.41 | 0.01 | 0.01 | 0.98 | 1.15 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 59.33\% | 99.19\% | 99.19\% | -9.80\% | -27.91\% |
| 2.Break up value per share (A/E1) | 9.02 | 9.25 | 9.25 | -1.59 | -4.10 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | 0.72 | 1.64 | 1.64 | 0.12 | 0.08 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.07 | $-2.87$ | $-2.87$ | -0.04 | -0.01 |

## Appendix

## APPENDIX

## Companies Covered in the Balance Sheet Analysis

As on $31^{\text {st }}$ December 2010
Total Companies (174)

| Sr. <br> $\#$ | Company Name | Page <br> $\#$ | Sr. <br> $\#$ | Company Name | Page <br> $\#$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Banks (38)

A. Public Sector Commercial Banks (4)

1 First Women Bank Limited 30

2 National Bank of Pakistan 31
3 The Bank of Khyber 32
4 The Bank of Punjab 33
B. Local Private Banks (24)

1 Albaraka (Pakistan) Ltd.
2 Allied Bank Ltd. 36
Askari Bank Ltd. 37
4 Atlas Bank Ltd. 38
5 Bank Al-Habib Ltd. 39
6 Bank Al Falah Ltd. 40
7 Bank Islami Pakistan Ltd. 41

8 Burj Bank Ltd. 42
9 Dubai Islami Pakistan Bank ltd. 43
10 Faysal Bank Ltd. 44
11 Habib Bank Ltd. 45
12 Habib Metropolitan Bank Ltd. 46
13 JS Bank

14 KASB Bank Ltd.
15 MCB Bank Ltd.

16 Meezan Bank Ltd.
17 Mybank Ltd

18 NIB Bank 52
19 SAMBA Bank Ltd.

20 SilkBank Limited (Saudi Pak Bank).
21 Soneri Bank Ltd.
22 Standard Chartered Bank (Pakistan) Ltd.
23 Summit Bank

24 United Bank Ltd.
C. Specialized Banks (4)

1 Industrial Dev. Bank of Pakistan 60
2 The Punjab Provincial Cooperative Bank 61
3 SME Bank Ltd. 62
4 Zarai Taraqiati Bank Ltd. (ZTBL) 63
D. Foreign Banks (6)

1 Barclays Bank PLC 65
2 Citi Bank N.A 66
3 Deutsch Bank 67
4 HSBC Bank Middle East Ltd. 68
5 Oman International Bank SAOG 69
6 The Bank of Tokyo-Mitsubishi Ltd. 70

Development Finance Institutions (7)

1 Pak Iran Joint Investment Company 75

| Sr | Company Name | Page | Sr. <br> $\#$ | Company Name | Page <br> $\#$ |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |


| 2 | Pak Brunei Investment Company Limited |
| :--- | :--- |
| 3 | Pak China Investment Company Limited |
| 4 | Pak Kuwait Investment Company Limited |
| 5 | Pak Libya Holding Company Limited |
| 6 | Pak Oman Investment Company Limited |
| 7 | Saudi Pak Industrial \& Agri. Inv CO. (PVT) <br> Ltd. |

## Leasing Companies (9)

1 Grays Leasing Ltd.
2 Natover Lease \& Refinance Ltd. 88

3 Orix Leasing Pakistan Ltd.,
4 Pak-Gulf Leasing Company Ltd.
5 SME Leasing Ltd.
6 Saudi Pak Leasing Co. Ltd.

7 Security Leasing Corp. Ltd.
8 Sigma Leasing Corp. Ltd.
9 Standard Chartered Leasing Limited

## Investment Banks (8)

1 Escorts Investment Bank
2 First Credit and Investment Bank

3 First Dawood Investment Bank
4 IGI Investment Bank Ltd.
5 Invest Capital Investment bank Ltd.
6 JS Investments Ltd.

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| 7 | Security Investment Bank Ltd. | 106 |
| :--- | :--- | :--- |
| 8 | Trust Investment bank Ltd. | 107 |
|  | Mutual Fund Companies (19) |  |
| 1 | Al Meezan Mutual Fund | 111 |
| 2 | Asian Stocks Fund Limited | 112 |
|  |  |  |
| 3 | Atlas Fund of Funds | 113 |
| 4 | First Capital Mutual Fund Limited | 114 |
| 5 | First Dawood Mutual Fund | 115 |
| 6 | Golden Arrow Selected Stocks Fund | 116 |
|  | Limited | 117 |
| 7 | JS Growth Fund | 118 |
| 8 | JS Large Capital Fund | 119 |
| 9 | JS Value Fund | 120 |
| 10 | Meezan Balanced Fund | 121 |
| 11 | NAMCO Balanced Fund | 122 |
| 12 | PICIC Energy Fund |  |

13 PICIC Growth Fund

16 Pakistan Premier Fund Limited 126
17 Pakistan Strategic Allocation Fund 127
18 Safe-way Mutual Fund 128
19 UBL Capital Protected Fund-I


| Sr <br> $\#$ | Company Name | Page <br> $\#$ | Sr. <br> $\#$ | Company Name | Page <br> $\#$ |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |

## Insurance Companies (42)

A. Life Insurance Corporations (6)

1 American Life Insurance Company Ltd.
2 Asia Care Health \& Life Insurance Company Ltd.

3 E.F.U. Life Insurance Company Ltd.
4 East West Life Assurance Company Ltd.
5 New Jubilee Life Insurance Company Ltd.
6 State Life Insurance Corporation Ltd.
B. Non-life Insurance Corporations (31)

1 Ace Insurance Aid Pacific Ltd.,
2 Adamjee Insurance Co., Ltd.
3 Alfalah insurance Company ltd.
4 Asia Insurance Co., Ltd.
5 Askari General Insurance Co., Ltd.
6 Atlas Insurance Limited. (Formerly Muslim Insurance Co. Ltd.)

7 Capital Insurance Co., Ltd
8 Central Insurance Co., Ltd.
9 Century Insurance Co., Ltd. 201
10 E.F.U General Insurance, Ltd.
11 East West Insurance Co. Ltd., 203
12 Excel Insurance Co., Ltd.
13 Habib Insurance Co., Ltd.
14 Hallmark Insurance Co. Ltd.

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| 15 | International General Insurance Co. of Pakistan Ltd. | 207 |
| :---: | :---: | :---: |
| 16 | National Insurance Co., Ltd. (NICL) | 208 |
| 17 | New Hampshire Insurance Co. | 209 |
| 18 | New Jubilee Insurance Co. Ltd. | 210 |
| 19 | Pakistan Reinsurance Co. Ltd., | 211 |
| 20 | PICIC Insurance Ltd. | 212 |
| 21 | Pakistan General Insurance Co. Ltd. | 213 |
| 22 | Pakistan Mutual Insurance Co., Ltd. | 214 |
| 23 | Premier Insurance Co., of Pakistan | 215 |
| 24 | Reliance Insurance Co., Ltd. | 216 |
| 25 | Saudi Pak Insurance Co., Ltd. | 217 |
| 26 | Security General Insurance Co., Ltd. | 218 |
| 27 | Shaheen Insurance Co. Ltd. | 219 |
| 28 | Silver Star Insurance Co., Ltd. | 220 |
| 29 | UBL Insurers Limited, | 221 |
| 30 | United Insurance Co., of Pakistan Ltd. | 222 |
| 31 | Universal Insurance Co., Ltd. | 223 |
| C. | Takaful Companies (5) |  |
| 1 | Dawood Family Takaful Ltd. | 225 |
| 2 | Pak Qatar Family Takaful Ltd. | 226 |
| 3 | Pak Kuwait Takaful Co., Ltd. | 227 |
| 4 | Pak Qatar General Takaful Ltd., | 228 |
| 5 | Takaful Pakistan Ltd., | 229 |


|  |  | Financial Statement Analysis of Financial Sector |  |  | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sr | Company Name | Page <br> \# | Sr. <br> \# | Company Name | $\begin{aligned} & \hline \text { Page } \\ & \# \end{aligned}$ |

## Housing Finance (2)

1 Asian Housing Finance 232
2 House Building Finance Corporation Limited 233

## Venture Capitals (4)

1 AKD Capital Limited 237
2 AMZ Ventures Limited 238
3 TMT Venture Limited 239
4 TRG Pakistan Limited 240

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[^0]:    ${ }^{1}$ Since each sector has peculiar business activities, therefore, for analysis separate set of variables was taken into consideration. Similarly an associated set of financial ratios has also been selected for each sector.
    ${ }^{2}$ Sector-wise list of analyzed financial institutions is provided in "appendix" at the end of the text.

