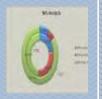


# ihi



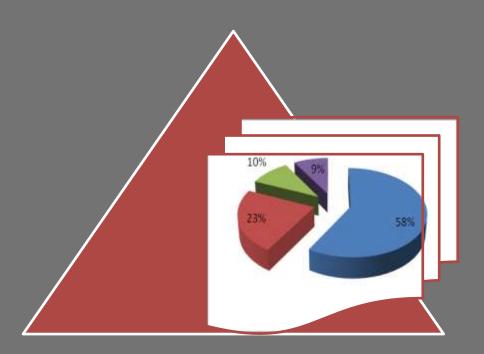








# FINANCIAL STATEMENTS ANALYSIS OF FINANCIAL SECTOR 2006-2010



STATISTICS AND DWH DEPARTMENT
STATE BANK OF PAKISTAN



# Vision and Mission Statements of State Bank of Pakistan



To Transform SBP into a modern and dynamic central bank, highly professional and efficient, fully equipped to play a meaningful role, on sustainable basis, in the economic and social development of Pakistan.

Mission

To promote monetary and financial stability and foster a sound and dynamic financial system, so as to achieve sustained and equitable economic growth and prosperity in Pakistan.

# **Team Leader**

• Shamsul Arifeen Sr. Joint Director

shamsul.arifeen@sbp.org.pk

# **Team Members**

• Shahid Latif Joint Director

shahid.latif@sbp.org.pk

• Asif Ali **Assistant Director** Asif.ali4@sbp.org.pk

Sadia Batool **Assistant Director** 

Sadia.Batool@sbp.org.pk

# **CONTENTS**

| Prefacev   |
|--|
| Executive Summaryvi  |
| Introduction1  |
| 1.1 Methodology       2         1.2 Concepts and Definitions       3         1.3 Performance Indicators       14 |
| Review and Financial Analysis  |
| Banks  |
| Development Finance Institutions (DFIs)71  |
| Leasing Companies82  |
| Investment Banks96   |
| Mutual Funds (Close Ended)108  |
| Modaraba Companies130  |
| Exchange Companies158  |
| Insurance Companies181   |
| Housing Finance230   |
| Venture Capital234   |
|  |
| Appendix   |
| References   |

# **Preface**

The Financial sector being an important component of the country's economy having a share of about 5% in the Gross Domestic Product essentially requires a sound, stable and robust financial system for economic well being of the country and its populace.

Pakistan's financial sector represents a well-developed integration of institutions of a diversified nature including Banks, DFIs, Leasing Companies, Investment Banks, Mutual Funds, Modaraba Companies, Exchange Companies, Insurance Companies, Housing Finance and Venture Capital. Disclosure and transparency in information on business activities of financial institutions are of immense importance to all stakeholders.

An overview of business and financial conditions of financial institutions is presented in a structured manner in form of financial statements. For large financial institutions, the financial statements are often complex and are prepared under international accounting standards. These statements usually include an extensive set of notes to the financial statements. The notes typically describe each item on the balance sheet, income statement and cash flow statement in further detail.

The stakeholders and users, on the other hand, also require financial indicators that can provide information on how well the company is performing and what may happen in future. In order to meet the growing need of the users, the Statistics & Data Warehouse Department carries out analysis of the financial statements of all financial institutions on annual basis. Every endeavour is made to select useful and accurate data from financial statements and compute ratios that can provide valuable clues about the financial health of the organization. The analysis is published in form of this publication namely, "Financial Statements Analysis of Financial Sector". The publication covers analysis of financial statements of financial institutions for the period 2006-10.

It is hoped that the publication will provide a tool to researchers, policy makers and investors to understand the performance of financial sector of Pakistan. Comments on analysis and suggestions for further improvements in the publication are very welcome.

(Dr Azizullah Khattak) Director Statistics & DWH Department

# **Executive Summary**

Financial statements analysis of 174 financial companies from 10 sectors namely Banks, DFIs, Leasing companies, Investment Banks, Mutual Funds, Modarabas, Exchange companies, Insurance companies, Housing Finance and Venture capital are included in this publication for the period 2006-10.

The balance sheet size shrank from Rs 6.5 trillion in calendar year (CY)09 to Rs 6.1 trillion in CY10, showing a decrease of 5.3 percent over CY09. Profits before tax reduced by 5.2 percent in CY10 over the previous year.

The Balance sheet size of DFIs decreased in 2010 as the total assets slightly reduced from previous year's level. Shareholders' equity registered a growth of 8.6 percent over the previous year. The profit before tax increased by 136.2 percent, whereas profit after increased by 36.5 percent during the year.

Performance of leasing sector in the country has not been encouraging during fiscal year (FY)10. Asset base decreased by 34.5 percent to Rs 36.3 billion in FY10 from Rs 55.5 billion in FY09. The sector showed losses before and after taxation of Rs.703.3 million & Rs.646.7 million respectively during FY10.

Analysis of the investment banks revealed that their balance sheet size contracted by 22.7 percent in FY10 over FY09. The aggregate share capital increased by 3.6 percent. Losses before and after tax have been Rs. 1.8 billion and Rs. 1.5 billion respectively. Gross revenue witnessed an increase of 9.5 percent during FY10.

Performance of Mutual Funds (close ended) has been encouraging during FY10 as its balance sheet size slightly expanded by 0.6 percent. Total assets increased from Rs 30.9 billion in FY09 to Rs 31.2 billion in FY10. Net income was Rs. 4.2 billion in FY10 as compared to loss of Rs. 14.0 billion for FY09.

Modaraba Companies performed well during FY10. Total assets increased from Rs. 23.3 billion in FY09 to Rs 24.6 billion in FY10 showing an increase of 5.8 percent over FY09. Total equity witnessed an increase of 4.1 percent in FY10 over FY09. Profit before and after tax, however significantly decreased by 36.3 percent & 37.3 percent respectively in FY10.

The balance sheet size of Exchange Companies expanded during the period under review. Total assets witnessed an increase of 13.0 percent to stand at around Rs 7.0 billion during CY10 as compared to Rs 6.2 billion in CY09. Decrease in profit before and after taxation of 10.5 percent and 10.4 percent respectively was recorded in CY10 over CY09.

CY10 turned out to be positive for insurance sector in Pakistan. The aggregate insurance business (both life and non-life insurance including Takaful) grew sharply during CY10. Its balance sheet size expanded by 14.3 percent and reached Rs 440.3 billion in CY10. Profit before and after taxation declined considerably during CY10.

In housing finance sector, there have been two companies available, i.e., Asian Housing Finance Limited and House Building Finance Corporation (HBFC). Total assets witnessed an increase of 3.3 percent to stand at Rs 19.2 billion in FY10 as compared to Rs. 18.6 billion in FY09. House Building Finance Corporation (HBFC) showed a profit before taxation of Rs140 million.

Venture Capital reflected contraction in balance sheet size during the period under review. Total equity also contracted by around 257 percent during FY10. Total assets base stood at 6.2 billion in FY10. Venture Capital showed losses before and after taxation at Rs 1.3 billion & Rs 1.1 billion respectively in FY10.

# Introduction

Statistics and Data Warehouse Department strives hard to disseminate quality statistics. It not only produces primary data but also provides secondary data with analysis to the various stakeholders including researchers and policy makers. As the performance of financial sector reflects the financial health of an economy, standard analytical tools are used to gauge the performance of this vital sector.

The analysis<sup>1</sup> includes the following sectors<sup>2</sup>:

- ➤ Banks
- > DFIs
- > Investment Banks
- Leasing Companies
- Modaraba Companies
- > Insurance Companies
- Exchange Companies
- Mutual Funds (close ended)
- Housing Finance
- ➤ Venture Capital

Consolidation is provided at the beginning of each sector's analysis. For banks, consolidation is at different levels. At first level, overall consolidation of all banks including foreign banks is given. The information and ratios relating to number of ordinary shares, dividend earning per share and breakup value per share are not taken into consideration because foreign banks do not have such type of information. The level of consolidation for banks is as follows:

- ➤ All Banks (overall)
  - Foreign Banks
  - Local Banks
  - Public Sector Banks
  - Private Sector Banks
  - Specialized Banks

Similarly, the analysis of individual insurance companies is also consolidated to reflect the financial health of Insurance Sector. The level of consolidation is as follows:

► Insurance Companies (overall)

<sup>&</sup>lt;sup>1</sup>Since each sector has peculiar business activities, therefore, for analysis separate set of variables was taken into consideration. Similarly an associated set of financial ratios has also been selected for each sector.

<sup>&</sup>lt;sup>2</sup> Sector-wise list of analyzed financial institutions is provided in "appendix" at the end of the text.

- Life Insurance
- Non-Life Insurance
- Takaful

The symbol '-'appearing in the analytical tables stands for Not applicable or Not available

# 1.1 Methodology

Methodology is based on Ratio Analysis because it is a powerful tool to analyze financial statements of any company. Ratio analysis measures inter relationship between different items of the financial statements. Ratios are taken as guides for these are useful in evaluating a company's financial position and operation and making comparison with results in previous years or with others in the same industry. The primary purpose of ratio analysis is to point out areas requiring further investigation. Ratios are calculated from the following financial statements and relevant notes to accounts.

- Balance Sheet
- Profit and Loss account
- Statement of changes in Equity
- Cash Flow Statement

Total shareholders' equity is computed as the sum of ordinary share capital plus reserve & surplus plus un-appropriated profit/(loss) while the revaluation, intangible assets etc. are aggregated in 'others' of shareholders equity section. For foreign banks, the ordinary share capital is replaced by head office account. Since the financial sector comprises variety of financial institutions having peculiar business activities, therefore, variables used for analysis would be different for each sector.

# 1.2 Concepts and Definitions

# **Banks and Development Finance Institutions (DFIs)**

Following variables are used for analysis of banks & DFIs.

# Shareholders' Equity

The sum of following items except "others" is considered for analysis:

- Ordinary Share Capital or Head Office Account (in case of foreign bank)
- Reserves
- Un-appropriated Profit/(loss)
- Others

#### Liabilities

Bills Payables, Borrowings and Deposits being the major items contributing towards liabilities of banks and DFIs are taken for analysis, the remaining heads of liabilities are pooled under 'others':

- Bills Payables
- Borrowing from Financial Institutions
- Deposits and Other Accounts
- Others

#### **Assets**

The following items are included in the analysis. The relevant information is taken from balance sheet as well as respective notes to accounts.

- Cash and Balances with Treasury Banks
- Balances with Other Banks
- Lending to financial Institutions
- Investment
- Gross Advances

- Advances –Non-Performing/Classified
- Provision against Advances
- Advances Net of Provision
- Fixed Assets
- Others

#### **Profit and Loss Account**

The following items are included for analysis. The relevant figures are obtained from profit and loss accounts and notes to financial statements.

• Interest Earned

• Non-Interest Income

- Interest Expensed
- Net Interest Income
- Provision and write offs
- Net Interest Income after Provision
- Non-Interest expense
- Administrative Expenses
- Profit/(loss) before Tax
- Profit/(loss) after Tax

# **Other Items**

# • No. of Ordinary Shares

Outstanding shares at end of the period as shown in balance sheet.

#### Cash Dividend

The amount of cash dividend is taken as the percentage declared during the period.

#### Stock Dividend/Bonus Shares

The number of bonus shares declared is also taken as percentage amount distributed during the period.

## Cash Generated from Operating Activities

The amount is taken from cash flow statement

## Commitment and Contingencies

This is an off balance sheet item. The detail is given in notes to accounts and the sum of all kinds of commitments and contingencies is taken for analysis.

# **Leasing Companies**

Following variables are involved in the analysis of Leasing Companies.

# Shareholders' Equity

Shareholders' equity includes Share Capital, Reserves and un-appropriated profit/ (loss). Any other item(s) mentioned in the balance sheet under shareholders' equity is pooled under the head 'others'.

#### Liabilities

Borrowings from financial institutions and deposits with financial institutions are the major items contributing towards liabilities of leasing companies. For analysis, these two items are taken separately while the remaining items of liabilities are pooled under 'others'

#### **Assets**

Assets are classified into current and non-current. Major items of non-current assets are mentioned below where remaining items of non-current assets are pooled under "others"

#### **Non-Current Assets**

- Term Deposit Certificates
- Net finance-Investment
- Advances Net
- Fixed Assets
- Others

# **Current Assets**

Three main items are taken for analysis while the rest are pooled under 'others'

- Cash and Balances with Central Bank
- Balances with Other Banks
- Placement with Other Banks
- Others

#### **Profit and Loss Account**

The amounts reported under the following heads are extracted from profit and loss accounts along with relevant notes to accounts.

- Income from Operating Lease
- Income from Investment
- Income from Finances
- Other Income

- Administrative Expenses
- Profit/(Loss) before Tax
- Profit/(Loss) after Tax

# **Other Items**

# • No. of Ordinary Shares

The number of shares outstanding as on balance sheet date

# • Cash Dividend

The amount of cash dividend is taken as percentage of the dividend declared during the period.

#### • Stock Dividend

The number of bonus shares declared is also taken as percentage amount during the period.

# • Cash Generated from Operating Activities

The amount is taken from the cash flow statement.

#### **Investment Banks**

Following variables are used in the analysis of Investment Banks.

# Shareholders' Equity

The composition and explanation of Shareholders' Equity is same as explained earlier.

#### Liabilities

The amount of current and non-current liabilities is taken from the balance sheet and the sum of these two is the same as total liabilities of the company.

#### **Assets**

Current assets are classified into 'cash and bank balances' and 'others' while non-current assets are divided into three heads i.e., long term investment, fixed assets, and others.

- Current Assets
- Cash and Banks Balances
- Others

- ➤ Non-Current Assets
  - Long Term Investment
  - Fixed Assets
  - Others

#### **Profit and Loss Account**

The following items are taken for analysis. The relevant figures are taken from profit and loss account and notes to financial statements.

- Gross Revenues
- Administrative and Operating Expenses
- Operating Profit
- Profit(Loss) before Tax
- Profit(Loss) after Tax

#### Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend

Cash Generated from Operating Activities

# **Mutual Funds (Close Ended)**

The analysis includes the following variables.

# **Shareholders' Equity**

The composition and explanation of Shareholders' Equity is same as explained earlier.

#### Liabilities

As the financial activities of mutual funds are limited, the composition of liabilities is divided into two heads as follows:-

- Payable to Investment Adviser
- Others

#### **Assets**

The asset base of mutual fund is also not broad, therefore, for analysis it is limited to three items. These are available in the company's balance sheet and notes to financial statements.

- Cash and Banks Balances
- Investment
- Others

#### **Profit and Loss Account**

The following items are taken into consideration for analysis. The relevant figures are obtained from profit and loss account and notes to financial statements.

- Interest Income
- Dividend Income
- Net Gain on Sale of Investment
- Net unrealized Gain
- Income from future transactions
- Capital gain

- Other Income
- Remuneration to management Co.
- Remuneration to Trustees/Custodian
- Brokerage, Commission /Fee
- Administrative and General Expenses
- Other Expenses

#### **Other Items**

The information on the following is extracted from the balance sheet and relevant notes to financial statements:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities

# **Modaraba Companies**

Following variables are included in the analysis of Modaraba Companies.

# **Certificate holders Equity**

Modaraba Company issues certificates instead of shares. Therefore the amount subscribed through issuing certificates is termed as certificate capital. For analysis, certificate holders' equity is the sum of 'certificate capital', 'reserves', and un-appropriated profit/ (loss). Any other items under the section of Certificate holders equity is pooled under the head of 'others'.

- Certificates Capital
- Reserves
- Un-appropriated Profit(Loss)
- Others

#### Liabilities

These include current and non-current liabilities taken from the balance sheet.

#### Assets

The current and non-current assets and their break up are taken from balance sheet. In case of current assets the amount of cash and bank balances is taken separately while the remaining current assets are pooled under "others". Similarly, long term investment and fixed assets are taken individually while the remaining non-current assets are pooled under "others".

- Current Assets
- Cash and Banks Balances
- Others

- ➤ Non-Current Assets
- Long Term Investment
- Fixed Assets
- Others

# **Profit and Loss Account**

The following items are taken for analysis. The relevant figures are taken from profit and loss account and notes to financial statements.

- Gross Revenues
- Operating Expenses
- Operating Profit

- Modaraba Company Management Fee
- Profit/(Loss) before Tax
- Profit/(Loss) after Tax

#### Other Items

These include:

- No. of Certificates outstanding as mentioned in balance sheet.
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities

# **Exchange Companies**

Following variables are included for analysis of Exchange Companies.

# Shareholders' Equity

- Share Capital
- Reserves
- Accumulated Profit/(Loss)
- Others

#### Liabilities

These include:-

- Current Liabilities
- Non-current Liabilities

#### **Assets**

These include:-

- Current Assets
  - Cash and Banks Balances
  - Others

- ➤ Non-Current Assets
  - Long Term Investment
  - Fixed Assets
  - Others

#### **Profit and Loss Account**

The following items are taken from profit and loss account of the company.

- Revenues
- Admin and General Expenses
- Profit(loss) before Tax
- Profit (loss) after Tax

#### **Other Items**

The following items are extracted mainly from notes to accounts of the company.

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities

# **Housing Finance**

Following variables are involved in the analysis of Housing Finance Company.

# Shareholders' Equity

The total shareholders' equity is taken as sum of share capital, reserves, and un-appropriated profit/(loss) while other items in the Shareholders' equity section of balance sheet are pooled under "others".

- Share Capital
- Reserves
- Un-appropriated profit/(loss)
- Others

#### Liabilities

These include current and non-current liabilities, the amounts of lease finance and long-term finance are extracted from "non-current liabilities" section while the remaining items of non-current liabilities are pooled under "others".

- Current liabilities
- Noncurrent liabilities
  - ➤ Lease finance
  - ➤ Long term finance
  - Others

#### **Assets**

The following items of current and non-current assets are taken for analysis.

- Current Assets
  - Cash and Banks Balances
  - Others

- ➤ Non-Current Assets
  - Investment in Housing Finance
  - Fixed Assets
  - Others

# **Profit and Loss account**

The items included in the analysis are:

- Revenue
- Admin. and Operating Expenses
- Other Expenses
- Profit before Tax
- Profit after Tax

#### Other Items

These include:-

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities

# Venture Capital

Following variables are included in the analysis of venture capital.

# Shareholders' Equity

The shareholders' equity is the sum of share capital, reserve and un-appropriated profit (loss), while the remaining items are pooled under 'others'.

- Share Capital
- Reserves
- Un Appropriated Profit/(Loss)
- Others

#### Liabilities

These include current and non-current liabilities.

- Current Liabilities
- Non-Current Liabilities

#### Assets

The current and non-current assets include.

### **CURRENT ASSETS**

- Cash and Bank balances
- Investment
- Others

# **NON-CURRENT ASSETS**

- Investment
- Venture Investment
- Fixed Assets
- Others

# **Profit and Loss Account**

The following items are included in the analysis.

- Income
- Admin. and Operating Expense
- Operating Profit
- Profit/(Loss) Before Taxation
- Profit/(Loss) After Taxation

#### **Other Items**

These include:-.

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities

# **Insurance Companies**

Following variables are involved in the analysis of Insurance Companies.

# Shareholders' Equity

These include:-

- Share Capital
- Reserves
- Un-appropriated Profit(Loss)
- Others

#### Liabilities

These include:-

- Balance in the Statutory Fund
- Outstanding Claims, Premiums Received in

Advance, Amount Due to Other Insurers

• Other Liabilities

#### Assets

These include:-

• Cash and balances with Banks

Advances

- Deposit with Banks
- Investment in Govt. and Others Securities
- Investment in securities and Properties
- Loan to Employees
- Other Assets

#### **Profit and Loss Account**

These include:-

- Interest/Investment Income
- Net Premium
- Gross premium
- Gross Claims

- Net Claims
- Underwriting Profit
- Profit before Tax
- Profit after Tax

#### Other Items

These include:-

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities

# 1.3 Performance Indicators

Pakistan's financial sector is an integration of institutions of diversified nature including Banks DFIs, Leasing companies, Modaraba Companies, Insurance Companies, Investment Banks, etc. Therefore, ratios used to analyze these sectors may be different in some cases as different sectors have peculiar business activities but some ratios are common to all sectors. Some important ratios and their explanations are given below which may be read in combination with the analysis sheet of each sector separately.

# Efficiency/Profitability Ratio

# **Spread Ratio**

$$= \frac{\text{Interest Earned}}{\text{Interest Expense}} * 100$$

Spread is the gap between interest rate a bank charges on loans and rate pays on deposits. The amount of total interest earned divided by the total interest paid to depositors as mentioned in the income statement. This ratio is useful for Banks and DFIs.

# **Net Interest Margin Ratio**

This ratio indicates the earning capacity through core banking business by utilizing all assets. Banks normally borrow from savers and lend to investors. It is the ratio between the difference of interest income and interest expense to total assets. It is also useful for Banks and DFIs.

## Return on Assets (ROA)

$$= \frac{\text{Net Profit after Tax}}{\text{Total Assets}} * 100$$

This ratio expresses the capacity of earning profit by a bank on its total assets employed in the business. It is calculated as percentage of net profit after tax to total assets. It is useful for whole financial sector.

# **Return on Equity (ROE)**

$$= \frac{\text{Net Profit after Tax}}{\text{Total Shareholders' Equity}} * 100$$

Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)

Total Shareholders' Equity (Foreign Banks) =H.O Capital Account + Reserves +Unremitted Profit
This ratio expresses the return on shareholders' equity. ROE is a direct measure of returns to the
shareholders. It is calculated as a percentage of the net profit after tax to total Shareholders' equity. It
is also useful for whole financial sector.

#### **Non-Interest Income to Total Assets Ratio**

$$= \frac{\text{Total Non-Markup Income}}{\text{Total Assets}} * 100$$

Ratio on incomes earned other than mark-up e.g. capital gains, commission, fee to total assets etc. This ratio expresses how much income is earned other than mark-up through other functions of the bank by employing total assets. It is useful for Banks and DFIs.

#### **Interest Ratio**

$$= \frac{\text{Interest Paid}}{\text{Interest Earned}} * 100$$

This ratio expresses the payment of interest mainly to depositors. The lower the ratio, the less the company is burdened by debt expenses. It is useful for Banks and DFIs.

### Administrative Expenses to Profit before Tax

$$= \frac{\text{Administrative Expenses}}{\text{Profit before Tax}} * 100$$

This ratio expresses the relationship between administrative expenses and profit before tax. Its purpose is to evaluate the overhead structure of a financial institution and calculate the administrative expenses as a percentage of profit before tax. It is useful for whole financial sector.

#### **Net Interest Income after Provision to Total Assets**

$$= \frac{\text{Net Interest Income after Provision}}{\text{Total Assets}} * 100$$

This is the ratio between interests earned less provision to total assets. It is useful for Banks and DFIs.

#### **Non-Interest Expenses to Total Income**

$$= \frac{\text{Non-interest expenses}}{\text{Total income}} * 100$$

The ratio expresses the percentage of non-interest expenses to total income which reflects efficiency of management in applying the banks' resources. It is useful for Banks and DFIs.

#### **Administrative Expenses to Non-Interest Income**

$$= \frac{\text{Administrative Expenses}}{\text{Non-Interest Income}} * 100$$

This ratio expresses total administrative expenses to non-interest income. It gives percentage of administrative expenses incurred in earning non-interest income. It is useful for Banks and DFIs.

# **Earnings per Share (EPS)**

$$= \frac{\text{Net Profit after Tax}}{\text{No.of Ordinary Shares}}$$

EPS is the ratio between net profit after tax to number of shares outstanding at the end of the year as shown in balance sheet and its relevant notes to accounts. It is useful for whole financial sector except for Modaraba Companies where certificates are issued for raising capital.

# **Return on Capital Employed (ROCE)**

$$= \frac{\text{Profit before Tax}}{(\text{Total Assets - Current Liabilities})}$$

ROCE is a ratio that indicates the efficiency and profitability of a company's capital investments. The amount of capital employed is calculated by subtracting current liabilities from total assets. It is useful for whole financial sector except for banks, DFIs, Insurance, mutual fund.

# Return on Revenue (ROR)

$$=\frac{\text{Net income}}{\text{Revenue}} * 100$$

This is a measure of a company's profitability, calculated as net income divided by revenue. This ratio is useful for Leasing Company, Mutual Fund, etc.

#### Lease Ratio

$$=\frac{\text{Lease Income}}{\text{Total Income}} * 100$$

The core function of a leasing company is to earn profit from operating and financial lease. This ratio expresses how much portion of total income is being generated through its core business. It is useful for leasing company.

# **Operating Expense Ratio**

$$= \frac{\text{Operating Expense}}{\text{Net Income}} * 100$$

It is a measure of operating efficiency i.e., how well the management controls its expenses. Operating expense ratio can be used to gauge the general health of the core or other businesses. It is useful for Modaraba and Investment Banks.

#### Gain Ratio

$$= \frac{\text{Total Gains}}{\text{Total Income}} * 100$$

A total gain comprises gain on sales of securities, gain on re-measurement, gain on disposal of long-term investment, etc. It is useful for Mutual Fund.

# **Trading Income Ratio**

$$= \frac{\text{Gain on Sale of Investments}}{\text{Total Income}} * 100$$

The core business of mutual fund is to gain from trading of shares and securities and the higher ratio reflects that funds are being efficiently managed. Both figures are taken from the income statement. It is useful for Mutual Fund.

# **Modaraba Management Fees to Operating Profit**

$$= \frac{\text{Management Fees}}{\text{Operating Profit}} * 100$$

This shows cost of management as a percentage of operating profit. The percentage of total fund used to cover expenses associated to Modaraba management fees. It is useful for Modaraba Companies.

# **Management Expenses Ratio**

$$= \frac{\text{Remuneration to Advisor}}{\text{Total Expenses}}$$

For mutual funds management expenses ratio is calculated by dividing remuneration to adviser by total expenses.

#### **Net Investment in Finance Lease to Total Assets**

$$= \frac{\text{Net Investment in Finance Lease}}{\text{Total assets}} * 100$$

This ratio expresses the relationship of net investment in finance lease to total assets. This ratio is useful for leasing companies.

# **Earning per Certificate**

$$= \frac{\text{Profit after Tax}}{\text{No.of Certificates}}$$

The ratio between profits after tax to number of certificates is an important efficiency ratio because it reflects how much amount is earned on each certificate. It is useful for Modaraba Companies.

#### Claims incurred to Net Premium Ratio

$$= \frac{\text{Claims Incurred}}{\text{Net Premium}} *100$$

This expresses the efficiency of insurance company and is calculated as the claim incurred on net premium. Higher ratio indicates that the incurrence of claims is more than premium. It is useful for insurance companies.

# **Underwriting profit to Net profit**

$$= \frac{\text{Underwriting Profit}}{\text{Net profit}} * 100$$

The ratio shows the percentage of underwriting profit as of net profit. Underwriting profit is net of underwriting income and expenses of the cost of obtaining new policies. This ratio is useful for insurance companies.

#### **Investment Income to Net Premium**

$$= \frac{\text{Investment Income}}{\text{Net Premium}} * 100$$

The ratio shows the relationship between investment income and net premium. This is one of the ratios used to measure efficiency of an insurance company.

# **Liquidity Ratios**

#### Cash and Balances with Banks to Total Assets

$$= \frac{\text{Cash and Balances with Banks}}{\text{Total Assets}} * 100$$

This ratio expresses the percentage of total assets available in the form of highly liquid assets.

# **Total Deposit and other Accounts to Total assets**

$$= \frac{\text{Total Deposit and other Accounts}}{\text{Total assets}} * 100$$

The ratio shows what percentage of total assets comprises total deposits and other accounts.

# **Investment and Total Assets**

$$= \frac{\text{Total Investment}}{\text{Total Assets}} * 100$$

The ratio between Investment and total assets shows investment activity with reference to its total assets. It indicates the portion of total assets used for investment in various venues. This ratio is useful for banks, DFIs and insurance companies.

#### **Advances and Total Assets**

$$= \frac{\text{Advances (Net)}}{\text{Total Assets}} * 100$$

This ratio expresses the relationship of advances (net) to total assets. This ratio is useful for banks and DFIs.

#### **Total Liabilities to Total Assets**

$$=\frac{\text{Total liabilities}}{\text{Total Assets}} * 100$$

The ratio shows the proportion of banks assets, which are financed through debt. This ratio is useful for banks and DFIs.

# **Gross Advances to Deposits**

$$=\frac{\text{Gross Advances}}{\text{Deposits}}*100$$

The ratio expresses the percentage of gross advances to deposits and expresses the utilization of deposits in the core business of a bank, i.e., intermediation. This ratio is useful for banks and DFIs.

# Gross advances to Borrowing and Deposits

$$= \frac{\text{Gross Advances}}{(\text{Borrowing + Deposits})} * 100$$

The ratio expresses the percentage of gross advances to deposits and borrowings. This ratio shows activity of a banking business as it reflects that advances are being made more/less than deposits. This ratio is useful for banks and DFIs.

#### **Current Ratio**

$$= \frac{\text{Current Assets}}{\text{Current Liabilities}}$$
 (No. of Times)

This ratio shows how many times current assets cover current liabilities and the strength of the company to pay immediate liabilities. This ratio is used for whole financial sector except for banks and DFIs.

## **Long Term Investment to Total Assets**

$$= \frac{\text{Long term Total Investment}}{\text{Total Assets}} * 100$$

The ratio between long-term investments to total assets shows investment activity with reference to its total assets. It indicates the portion of total assets used to invest in different venues.

# **Assets Quality Ratios**

# Non-Performing Loans (NPLs) to Gross Advances

$$=\frac{\text{NPLs}}{\text{Gross Advances}} * 100$$

This ratio expresses the quality of loan portfolio of a bank. It shows the percentage of NPLs as gross advances made by a bank and evaluates assets quality based on loan portfolio. This ratio is useful for banks and DFIs.

# **Provision against NPLs and Gross Advances**

$$= \frac{\text{Provision against NPLs}}{\text{Gross Advances}} * 100$$

The ratio between provisions against classified loans/advances to gross advances reflects the quality of advances of banks and DFIs.

#### **NPLs to Equity Ratio**

$$= \frac{\text{NPLs}}{\text{Total Shareholders' equity}} * 100$$

Where,

Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)

Total Shareholders' Equity (Foreign Banks) = H.O Capital Account + Reserves + Unremitted Profit

The ratio between NPLs to shareholders' equity indicates the exposure of the common shareholders to NPLs. This ratio is useful for banks and DFIs.

#### **NPLs write-off to NPLs Provision Ratio**

$$= \frac{\text{NPLs write-off}}{\text{NPLs Provision}} * 100$$

This ratio is calculated for banks and DFIs.

## **NPLs Provision to NPLs Ratio**

$$= \frac{\text{Provision for NPLs}}{\text{NPLs}} * 100$$

The ratio reflects what percentage of provision has been made against NPLs. This ratio is useful for Banks and DFIs.

# Capital/Leverage Ratios

# **Capital Ratio**

$$= \frac{\text{Total Shareholders' Equity}}{\text{Total assets}} * 100$$

Where,

Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)

Total Shareholders' Equity (Foreign Banks) = H.O Capital Account + Reserves + Unremitted Profit.

The ratio between shareholders' equity and total assets expresses the percentage of equity in total assets.

# Contingent Liabilities and Commitment to Shareholders' Equity

$$= \frac{\text{Contingent Liabilities } and \text{ Commitments}}{\text{Shareholders' Equity}} *100$$

The ratio between contingent liabilities and commitments to shareholders' equity expresses exposure of contingent liabilities and commitments by banks.

# **Break-Up Value per Share**

$$= \frac{\text{Total Shareholders' Equity}}{\text{No.of Ordinary Shares}} * 100$$

Break-up Value is net worth per share and is an important criterion to measure financial soundness of a company. The break-up value is calculated for whole financial sector except in case of foreign banks and Modaraba Companies.

#### **Deposits to Equity Ratio**

$$= \frac{\text{Total Deposits}}{\text{Total Shareholders' Equity}} * 100$$

The ratio shows the relationship between total deposits in a bank to the total shareholders' equity.

# Break-up Value per Certificate

$$= \frac{\text{Modaraba Certificate Holders' Equity}}{\text{No.of Modaraba Certificates}} * 100$$

Break-up value is net worth per certificate and is one of the important criteria to measure the financial soundness of a company. This ratio is calculated for Modaraba Companies only.

#### Capital Ratio (Modaraba Company)

$$= \frac{\text{Modaraba Certificate holders' Equity}}{\text{Total assets}} * 100$$

The ratio expresses the percentage of equity in total assets. It is calculated for Modaraba Companies only.

# **Cash Flow Ratios**

# Cash Flow to Profit after Tax

$$= \frac{\text{Cash Generated from Operating Activities}}{\text{Profit after Tax}} * 100$$

The ratio expresses proportions of cash being spun off from ongoing operations. This ratio is useful for the whole financial sector.

# **Cash flow to Current Liabilities Ratio**

$$= \frac{\text{Cash Generated from Operating Activities}}{\text{Current Liabilities}} * 100$$

The ratio reflects cash generation strength of a company to meet current liabilities. This ratio is calculated for all sectors except investment banks, insurance companies, banks, DFIs and mutual funds.

**Review and Financial Analysis** 

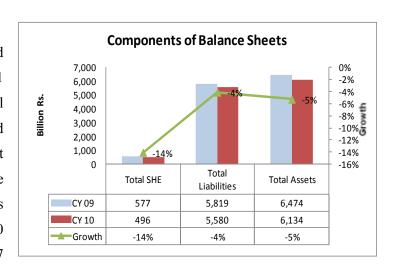
# **BANKS**

#### Performance at a Glance

The balance sheet size shrank from Rs 6.5 trillion in CY09 to Rs 6.1 trillion in CY10, showing a decrease of 5.3 percent over CY09. Profits before tax reduced by 5.2 percent in CY10 over the previous year.

# **Analysis of Balance Sheets**

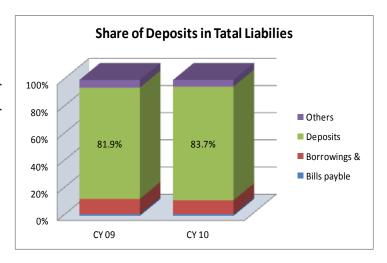
The equity of banking sector witnessed a decrease of Rs. 81.2 billion or 14.1 percent in CY10 over CY09. Total assets and total liabilities registered decreases of 5.3 percent and 4.1 percent respectively in CY10 over CY09. The growth in total equity of foreign banks has been outstanding during the CY10 and witnessed an increase of 51.7



percent over previous year, however the growth in total equity of local banks witnessed a decrease of 18.4 percent in CY10 over CY09.

#### **Analysis of Liabilities**

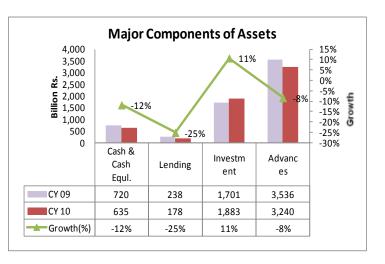
Total deposits dropped to Rs 4.7 trillion on CY10 as compared to Rs 4.8 trillion in CY09 showing a marginal decrease of 2.0 percent. The deposits have a share of around 83.7 percent in total liabilities in CY10, while the remaining components of liabilities i.e., bills payables, borrowings, etc, have 16.3 percent share of total liabilities.

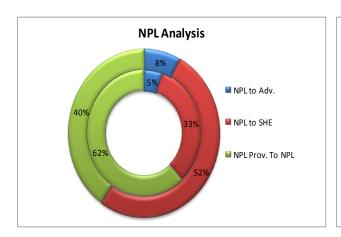


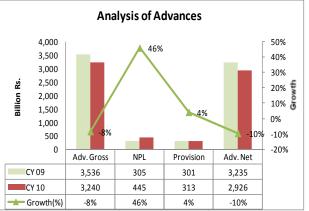
# **Analysis of Assets**

Total assets of the banking sector decreased from Rs 6,474.4 billion in CY09 to Rs 6,134.1 billion in

CY10 registering a decline of 5.3 percent. Investment grew by 10.7 percent while gross advances declined by 8.4 percent in CY10. Lending to financial institutions decreased by Rs 60.1 billion or 25.2 percent in CY10 over CY09. In case of Pakistani banks, the amount of lending was decreased by 33.5 percent in CY10, however in case of foreign banks, it increased by 28.0 percent in CY10.





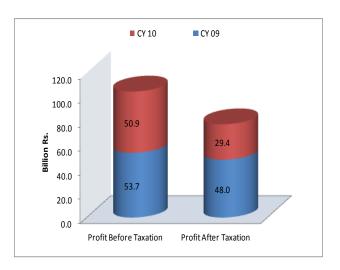


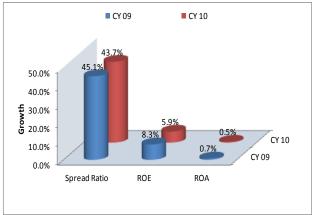
Banks advances decreased to Rs 3.2 trillion in CY10 showing a decrease of 8.4 percent over CY09. On the other hand, NPLs increased to Rs 445 billion in CY10 compared to Rs 305.0 billion in CY09. NPLs to advances ratio increased to 13.7 percent in CY10 as compared to 8.6 percent in CY09. NPL to share holder's equity remained at 89.7 percent in CY10 while it was 52.8 percent in CY09. Further, NPL provision to NPL is decreased to 70.4 percent in CY10 from 98.6 percent in CY09.

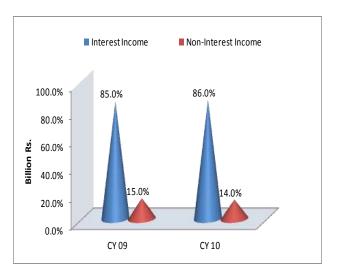
# **Profitability and Operating Efficiency**

In terms of profitability of banking sector, CY10 witnessed a decline of around 5.2 percent in profit before tax to Rs 50.9 billion during CY10 as compared to Rs 53.7 billion in CY09. Profit after tax decreased from Rs 47.9 billion in CY09 to Rs 29.4 billion in CY10. showing a decrease of 38.7 percent. Looking at the efficiency, the return on assets (ROA) and return on equity (ROE) both declined during CY10. ROE declined from 8.3 percent in CY09 to 5.9 percent in CY10 while ROA declined from 0.74 percent in CY09 to 0.48 percent in CY10. During CY10, profit before & after taxation of Pakistani banks are decreased by 9.4 percent and 41.8 percent respectively over CY09. Spread ratio of banking sector declined to 43.7 percent in CY10 from 45.2 percent in CY09.

On the income side, Interest/mark-up income during CY10 was Rs 542.2 billion as compared to Rs 591.3 billion in CY09 witnessing an decrease of Rs 49.2 billion or 8.3 percent over CY09. Non-interest/non-markup income also declined from Rs 104 billion during CY09 to Rs 88.2 billion during CY10, depicting a decrease of 15.2 percent over CY09. Interest income to total income increased from 85 percent to 86 percent







over CY09. Non-interest income decreased to 14 percent in CY10 from 15 in CY09.

| All Banks - Overall (Thousand Rupe  |                              |                              |                             |                              |                              |  |
|---|------------------------------|------------------------------|-----------------------------|------------------------------|------------------------------|--|
| Items   | 2006                         | 2007                         | 2008                        | 2009                         | 2010                         |  |
| A.Total equity (A1 to A3)   | 331,386,671                  | 435,990,804                  | 505,469,823                 | 577,489,516                  | 496,319,926                  |  |
| Share capital/head office capital account   | 163,408,629                  | 231,530,188                  | 277,045,918                 | 322,555,374                  | 355,672,961                  |  |
| 2.Reserves  | 104,080,958                  | 118,940,698                  | 148,257,246                 | 160,847,946                  | 168,791,010                  |  |
| 3.Un appropriated profit  | 63,897,084                   | 85,519,918                   | 80,166,659                  | 94,086,196                   | (28,144,045)                 |  |
| 4.Others  | 64,463,850                   | 108,613,011                  | 62,957,129                  | 77,834,856                   | 57,359,198                   |  |
| B.Total liabilities (B1 to B4)  | 3,817,847,790<br>58,773,919  | 4,626,769,389<br>82,075,093  | 5,074,659,145<br>69,530,488 | 5,819,081,404<br>71,535,546  | 5,580,430,922<br>67,353,624  |  |
| 1.Bills payable     2.Borrowings from financial institutions  | 418,336,738                  | 452,050,150                  | 460,028,229                 | 654,221,038                  | 571,381,154                  |  |
| 3. Deposits and other accounts  | 3,141,966,704                | 3,854,364,311                | 4,226,432,569               | 4,767,568,432                | 4,670,684,664                |  |
| 4.Other/misc. liabilities   | 198,770,429                  | 238,279,835                  | 318,667,859                 | 325,756,388                  | 271,011,480                  |  |
| C.Total assets (C1 to C4 + C8 to C10)   | 4,213,698,311                | 5,171,373,204                | 5,643,086,097               | 6,474,405,776                | 6,134,110,046                |  |
| 1.Cash and balances with treasury banks   | 402,479,823                  | 469,267,797                  | 477,615,770                 | 535,829,420                  | 476,641,395                  |  |
| 2.Balances with other banks   | 174,044,738                  | 147,510,726                  | 184,087,341                 | 184,565,619                  | 158,136,959                  |  |
| 3.Lending to financial institutions   | 203,579,158                  | 190,577,446                  | 188,414,080                 | 238,334,964                  | 178,262,389                  |  |
| 4.Investments   | 804,124,587                  | 1,275,225,750                | 1,085,196,330               | 1,700,945,540                | 1,883,016,588                |  |
| 5.Gross advances  | 2,472,723,457                | 2,842,331,732                | 3,417,406,346               | 3,536,281,538                | 3,239,522,889                |  |
| 6.Advances-non-performing/classified  | 175,025,866                  | 204,625,366                  | 256,574,388                 | 305,012,840                  | 445,326,866                  |  |
| 7.Provision against advances  | 124,155,790                  | 159,434,804                  | 237,965,887                 | 300,791,664                  | 313,290,894                  |  |
| 8.Advances net of provision (C5 - C7)   | 2,348,567,667                | 2,682,896,928                | 3,179,440,459               | 3,235,489,874                | 2,926,231,995                |  |
| 9.Fixed assets 10.Other/misc. assets  | 87,421,942<br>193,480,396    | 168,544,767<br>237,349,790   | 191,279,879<br>337,052,238  | 214,981,241<br>364,259,118   | 202,240,090<br>309,580,630   |  |
| D.Profit & loss account   | 193,400,390                  | 237,349,790                  | 337,032,230                 | 304,239,110                  | 309,300,030                  |  |
| 1.Markup/interest earned  | 301,311,863                  | 383,579,497                  | 482,070,799                 | 591,254,959                  | 542,177,331                  |  |
| 2.Markup/interest expenses  | 129,874,785                  | 183,686,714                  | 246,295,314                 | 324,366,818                  | 300,110,853                  |  |
| 3.Net markup/interest income  | 171,437,078                  | 199,892,786                  | 235,775,485                 | 266,888,101                  | 236,688,896                  |  |
| 4.Provisions and write-offs   | 20,258,591                   | 61,165,329                   | 104,266,763                 | 115,339,021                  | 93,488,117                   |  |
| 5.Net markup/interest income after provisions   | 146,652,481                  | 141,321,995                  | 130,344,598                 | 151,550,776                  | 147,156,497                  |  |
| 6.Non-markup/interest income  | 68,118,332                   | 92,849,866                   | 103,289,492                 | 104,006,652                  | 88,162,502                   |  |
| 7.Non-markup/interest expenses  | 100,152,674                  | 125,859,144                  | 166,010,509                 | 185,579,517                  | 161,777,910                  |  |
| 8.Administrative expenses   | 96,141,879                   | 123,286,772                  | 160,702,985                 | 181,757,429                  | 167,422,101                  |  |
| 9.Profit/(loss) before taxation   | 118,675,491                  | 107,153,118                  | 63,261,197                  | 53,706,784                   | 50,921,714                   |  |
| 10.Profit/(loss) after taxation   | 78,257,115                   | 77,935,097                   | 43,415,974                  | 47,987,899                   | 29,438,202                   |  |
| E.Other items   | 440,000,505                  | 440 704 554                  | 4 0 40 070                  | 047 400 447                  | 075 000 000                  |  |
| Cash generated from operating activities  | 140,389,565<br>2,179,891,108 | 418,781,554<br>3,205,635,962 | 1,849,272<br>2,565,591,273  | 617,468,117<br>2,969,658,632 | 375,982,696<br>3,114,742,972 |  |
| 2.Commitments and contigencies  F.Efficiency ratios/profitability ratios  | 2,179,091,100                | 3,203,033,902                | 2,303,391,273               | 2,909,030,032                | 3,114,742,972                |  |
| 1.Spread ratio (D3/D1)  | 56.90%                       | 52.11%                       | 48.91%                      | 45.14%                       | 43.66%                       |  |
| 2.Net markup/interest margin (D1-D2)/C  | 4.07%                        | 3.87%                        | 4.18%                       | 4.12%                        | 3.95%                        |  |
| 3.Return on equity (ROE) (D10/A)  | 23.62%                       | 17.88%                       | 8.59%                       | 8.31%                        | 5.93%                        |  |
| 4.Return on assets (ROA) (D10/C)  | 1.86%                        | 1.51%                        | 0.77%                       | 0.74%                        | 0.48%                        |  |
| 5.Non-markup/interest income to total assets (D6/C)   | 1.62%                        | 1.80%                        | 1.83%                       | 1.61%                        | 1.44%                        |  |
| 6.Net markup/interest income(after provisions) to total assets(D5/C)  | 3.48%                        | 2.73%                        | 2.31%                       | 2.34%                        | 2.40%                        |  |
| 7.Markup/interest expense to markup/interest income (D2/D1)   | 43.10%                       | 47.89%                       | 51.09%                      | 54.86%                       | 55.35%                       |  |
| 8.Admin. expesne to profit before tax. (D8/D9)  | 0.81                         | 1.15                         | 2.54                        | 3.38                         | 3.29                         |  |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  | 27.11%                       | 26.42%                       | 28.36%                      | 26.69%                       | 25.67%                       |  |
| 10.Admin. expense to non-markup/interest income(D8/D6)(times)   | 1.41                         | 1.33                         | 1.56                        | 1.75                         | 1.90                         |  |
| G.Liquidity ratios  | 42.000/                      | 44.020/                      | 44 700/                     | 44 420/                      | 40.250/                      |  |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 13.68%<br>19.08%             | 11.93%<br>24.66%             | 11.73%<br>19.23%            | 11.13%<br>26.27%             | 10.35%<br>30.70%             |  |
| 2.Investment to total assets (C4/C) 3.Advances net of provisions to total assets (C8/C)                         | 55.74%                       | 51.88%                       | 56.34%                      | 49.97%                       | 47.70%                       |  |
| 4.Deposits to total assets (B3/C)   | 74.57%                       | 74.53%                       | 74.90%                      | 73.64%                       | 76.14%                       |  |
| 5.Total liabilities to total assets (B/C)   | 90.61%                       | 89.47%                       | 89.93%                      | 89.88%                       | 90.97%                       |  |
| 6.Gross advances to deposits (C5/B3)  | 78.70%                       | 73.74%                       | 80.86%                      | 74.17%                       | 69.36%                       |  |
| 7. Gross advances to borrowing & deposits C5/(B2+B3)  | 69.45%                       | 66.00%                       | 72.92%                      | 65.22%                       | 61.80%                       |  |
| H.Assets quality ratios   |                              |                              |                             |                              |                              |  |
| 1.Non-performing loans to gross advances (C6/C5)  | 7.08%                        | 7.20%                        | 7.51%                       | 8.63%                        | 13.75%                       |  |
| 2.Provision against NPLs to gross advances (C7/C5)  | 5.02%                        | 5.61%                        | 6.96%                       | 8.51%                        | 9.67%                        |  |
| 3.NPLs to total equity (C6/A)   | 52.82%                       | 46.93%                       | 50.76%                      | 52.82%                       | 89.73%                       |  |
| 4.NPLs write off to NPLs provision (D4/C7)  | 16.32%                       | 38.36%                       | 43.82%                      | 38.35%                       | 29.84%                       |  |
| 5.Provision against NPL to NPLs (C7/C6)   | 70.94%                       | 77.92%                       | 92.75%                      | 98.62%                       | 70.35%                       |  |
| I.Capital /leverage ratios  | 7.000/                       | 0.400/                       | 0.000/                      | 0.000/                       | 0.000/                       |  |
| 1. Capital ratio (A/C)  | 7.86%                        | 8.43%                        | 8.96%                       | 8.92%                        | 8.09%<br>6.28                |  |
| 2.Commitments & contingencies to total equity (E2/A) (times)     3.Total deposit to total equity (B3/A) (times) | 6.58<br>9.48                 | 7.35<br>8.84                 | 5.08<br>8.36                | 5.14<br>8.26                 | 9.41                         |  |
| J.Cash flow ratio   | 5.40                         | 0.04                         | 0.30                        | 0.20                         | 5.41                         |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times)                                 | 1.79                         | 5.37                         | 0.04                        | 12.87                        | 12.77                        |  |
| Cash. ganorated from operating detivities to profit after tax (E 1/D 10) (tillles)                              | 0                            | 0.01                         | 3.34                        | .2.37                        |                              |  |

| Local Banks - Overall   | 2225                       | 0000                       | 0000                       |                            | and Rupees)                |
|---|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Items   | 2006                       | 2007                       | 2008                       | 2009                       | 2010                       |
| A.Total equity (A1 to A3)   | 304,851,985                | 416,570,840                | 470,965,547                | 541,640,742                | 441,927,667                |
| 1.Share capital   | 143,200,391                | 214,444,697<br>118,940,698 | 244,915,598                | 287,671,156                | 303,057,929<br>167,945,627 |
| 2.Reserves     3.Un appropriated profit   | 101,097,330<br>60,554,264  | 83,185,445                 | 148,181,461<br>77,868,488  | 160,755,231<br>93,214,355  | (29,075,889)               |
| 4.Others  | 64,595,850                 | 108,672,209                | 63,489,982                 | 77,944,333                 | 43,652,352                 |
| B.Total liabilities(B1 to B4)   | 3,568,143,289              | 4,473,437,078              | 4,874,068,893              | 5,613,784,094              | 5,242,824,285              |
| 1.Bills payable   | 55,611,140                 | 78,328,193                 | 65,107,084                 | 67,937,887                 | 59,685,624                 |
| 2.Borrowings from financial institutions  | 373,754,767                | 432,584,922                | 442,681,300                | 637,490,458                | 539,608,515                |
| 3.Deposits and other accounts   | 2,951,799,705              | 3,737,263,105              | 4,078,494,404              | 4,606,632,002              | 4,398,530,444              |
| 4.Other/misc. liabilities   | 186,977,677                | 225,260,858                | 287,786,105                | 301,723,747                | 244,999,702                |
| C.Total assets (C1 to C4 + C8 to C10)   | 3,937,591,124              | 4,998,680,127              | 5,408,524,422              | 6,233,369,169              | 5,728,404,304              |
| 1.Cash and balances with treasury banks   | 368,655,772<br>162,042,059 | 445,344,022<br>142,213,130 | 442,680,478<br>165,718,117 | 501,036,194<br>168,295,773 | 436,891,208<br>152,726,290 |
| 2.Balances with other banks     3.Lending to financial institutions   | 187,924,930                | 174,168,615                | 158,500,096                | 206,217,010                | 137,139,110                |
| 4.Investments   | 754,055,493                | 1,248,798,605              | 1,062,603,406              | 1,648,572,930              | 1,762,708,051              |
| 5.Gross advances  | 2,317,383,503              | 2,751,665,342              | 3,312,965,635              | 3,441,167,668              | 3,075,934,892              |
| 6.Advances-non-performing/classified  | 170,766,831                | 203,448,143                | 253,438,126                | 298,621,849                | 423,030,294                |
| 7.Provision against advances  | 121,163,532                | 157,223,346                | 235,446,658                | 296,003,278                | 297,013,356                |
| 8.Advances net of provision (C5-C7)   | 2,196,219,971              | 2,594,441,996              | 3,077,518,977              | 3,145,164,390              | 2,778,921,536              |
| 9.Fixed assets  | 83,240,739                 | 166,577,174                | 187,582,375                | 211,391,751                | 169,239,819                |
| 10.Other/misc. assets   | 185,452,160                | 227,136,585                | 313,920,973                | 352,691,121                | 290,778,290                |
| D.Profit & loss account   | 270 244 054                | 260 222 275                | 462 828 240                | E60 004 000                | E14 000 F04                |
| Markup/interest earned     Markup/interest expensed   | 278,214,054<br>118,773,450 | 368,333,275<br>175,541,831 | 463,838,210<br>237,196,646 | 568,991,933<br>312,169,683 | 514,830,501<br>290,099,278 |
| 3.Net markup/interest income  | 159,440,604                | 192,791,447                | 226,641,564                | 256,822,210                | 224,781,223                |
| 4.Provisions and write-offs   | 18,415,063                 | 58,426,217                 | 99,698,545                 | 110,612,012                | 89,393,994                 |
| 5.Net markup/interest income after provisions   | 140,702,065                | 136,959,768                | 125,735,437                | 146,210,238                | 139,342,947                |
| 6.Non-markup/interest income  | 62,087,508                 | 87,927,505                 | 97,517,397                 | 98,397,974                 | 82,738,130                 |
| 7.Non-markup/interest expenses  | 90,804,700                 | 119,082,194                | 155,635,765                | 173,525,486                | 150,293,323                |
| 8.Administrative expenses   | 86,846,915                 | 117,431,866                | 150,384,735                | 169,859,329                | 156,118,139                |
| 9.Profit/(loss) before taxation   | 111,825,891                | 104,645,480                | 63,254,685                 | 54,557,356                 | 49,408,874                 |
| 10.Profit/(loss) after taxation   | 73,486,907                 | 76,175,349                 | 42,765,351                 | 48,797,277                 | 28,417,866                 |
| E.Other items   | 14 276 460                 | 24 442 520                 | 24 452 492                 | 20 727 007                 | 20 212 252                 |
| No. of ordinary shares     Cash dividend  | 14,376,460<br>N/A          | 21,413,538<br>N/A          | 24,452,483<br>N/A          | 28,727,997<br>N/A          | 30,213,352<br>N/A          |
| 3.Stock dividend/bonus shares   | N/A                        | N/A                        | N/A                        | N/A                        | N/A                        |
| 4.Cash generated from operating activities  | 128,804,651                | 419,615,976                | (30,881,293)               | 562,404,446                | 355,325,122                |
| 5.Commitments and contigencies  | 1,790,210,145              | 2,692,648,071              | 2,165,108,445              | 2,580,566,610              | 2,614,651,649              |
| F.Efficiency ratios/profitability ratios  |                            |                            |                            |                            |                            |
| 1.Spread ratio (D3/D1)  | 57.31%                     | 52.34%                     | 48.86%                     | 45.14%                     | 43.66%                     |
| 2.Net markup/interest margin (D1-D2)/C  | 4.05%                      | 3.86%                      | 4.19%                      | 4.12%                      | 3.92%                      |
| 3.Return on equity (ROE) (D10/A)  | 0.24                       | 0.18                       | 0.09                       | 0.09                       | 0.06                       |
| 4.Return on assets (ROA) (D10/C)  | 1.87%                      | 1.52%                      | 0.79%                      | 0.78%                      | 0.50%                      |
| 5.Non-markup/interest income to total assets (D6/C)  6.Not markup/interest income (after prov.) to total assets (D5/C)      | 1.58%<br>3.57%             | 1.76%<br>2.74%             | 1.80%<br>2.32%             | 1.58%<br>2.35%             | 1.44%<br>2.43%             |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) 7.Markup/interest expense to markup/interest income (D2/D1) | 42.69%                     | 47.66%                     | 51.14%                     | 54.86%                     | 56.35%                     |
| 8.Admin. expense to profit before tax. (D8/D9) (times)  | 0.78                       | 1.12                       | 2.38                       | 3.11                       | 3.16                       |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  | 26.68%                     | 26.10%                     | 27.72%                     | 26.00%                     | 25.15%                     |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)   | 1.40                       | 1.34                       | 1.54                       | 1.73                       | 1.89                       |
| 11.Earning per share (D10/E1)   | 5.11                       | 3.56                       | 1.75                       | 1.70                       | 0.94                       |
| G.Liquidity ratios  |                            |                            |                            |                            |                            |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 13.48%                     | 11.75%                     | 11.25%                     | 10.74%                     | 10.29%                     |
| 2.Investment to total assets (C4/C)   | 19.15%                     | 24.98%                     | 19.65%                     | 26.45%                     | 30.77%                     |
| 3.Advances net of provisions to total assets (C8/C)   | 55.78%                     | 51.90%                     | 56.90%                     | 50.46%                     | 48.51%                     |
| 4.Deposits to total assets (B3/C) 5.Total liabilities to total assets (B/C)   | 74.96%<br>90.62%           | 74.76%<br>89.49%           | 75.41%<br>90.12%           | 73.90%<br>90.06%           | 76.78%<br>91.52%           |
| 6.Gross advances to deposits (C5/B3)  | 78.51%                     | 73.63%                     | 81.23%                     | 74.70%                     | 69.93%                     |
| 7.Gross advances to deposits (63/b3)  | 69.68%                     | 65.99%                     | 73.28%                     | 65.62%                     | 62.29%                     |
| H.Assets quality ratios   |                            |                            |                            |                            |                            |
| 1.Non-performing loan to gross advances (C6/C5)   | 7.37%                      | 7.39%                      | 7.65%                      | 8.68%                      | 13.75%                     |
| 2.Provisions against NPLs to gross advances (C7/C5)   | 7.61%                      | 7.44%                      | 10.92%                     | 8.60%                      | 9.66%                      |
| 3.NPLs to shareholders equity (C6/A)  | 56.02%                     | 48.84%                     | 53.81%                     | 55.13%                     | 95.72%                     |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 15.20%                     | 37.16%                     | 42.34%                     | 37.37%                     | 30.10%                     |
| 5.Provision against NPL to NPLs (C7/C6)   | 70.95%                     | 77.28%                     | 92.90%                     | 99.12%                     | 70.21%                     |
| I.Capital /leverage ratios  | 77401                      | 0.0001                     | 0.7401                     | 0.0001                     | 77/0/                      |
| 1.Capital ratio (A/C)  2.Cappitments & capting applies to total equity (EE/A) (times)                                       | 7.74%                      | 8.33%                      | 8.71%                      | 8.69%                      | 7.71%                      |
| 2.Commitments & contingencies to total equity (E5/A) (times)  | 5.87<br>21.20              | 6.46<br>19.45              | 4.60<br>19.26              | 4.76<br>18.85              | 5.92<br>14.63              |
|   |                            | 19.40                      | 19.20                      | 10.00                      | 14.03                      |
| 3.Break up value per share (A/E1) 4 Total deposit to total equity (B3/A) (times)  |                            | 8.97                       | 8.66                       | 8.50                       | 9.95                       |
| 4.Total deposit to total equity (B3/A) (times)  J.Cash flow ratio   | 9.68                       | 8.97                       | 8.66                       | 8.50                       | 9.95                       |

| Public Sector Banks - Overall   | 2006                     | 2007                      | 2000                      |                           | ind Rupees)              |
|---|--------------------------|---------------------------|---------------------------|---------------------------|--------------------------|
| Items   |                          | 2007                      | 2008                      | 2009                      | 2010                     |
| A.Total equity (A1 to A3)   | 67,368,318               | 90,977,453                | 93,237,138                | 105,947,390               | 22,485,279               |
| 1.Share capital   | 12,277,801               | 16,671,332<br>24,729,769  | 18,544,359                | 21,339,327                | 17,558,175<br>9,588,563  |
| Reserves     Un appropriated profit   | 19,320,882<br>35,769,635 | 49,576,352                | 29,033,178<br>45,659,601  | 30,772,821<br>53,835,242  | (4,661,459)              |
| 4.Others  | 34,647,054               | 51,320,469                | 18,749,454                | 24,407,777                | 2,844,231                |
| B.Total liabilities(B1 to B4)   | 734,145,090              | 893,595,159               | 930,323,564               | 1,048,855,345             | 378,829,498              |
| 1.Bills payable   | 11,674,603               | 8,541,822                 | 11,663,371                | 12,159,963                | 3,370,018                |
| 2.Borrowings from financial institutions  | 23,950,832               | 30,071,917                | 53,675,530                | 62,735,275                | 21,969,713               |
| 3.Deposits and other accounts   | 665,737,606              | 812,969,640               | 819,683,051               | 925,579,944               | 342,319,425              |
| 4.Other/misc. liabilities   | 32,782,049               | 42,011,780                | 45,301,612                | 48,380,163                | 11,170,342               |
| C.Total assets (C1 to C4 + C8 to C10)   | 836,160,462              | 1,035,893,081             | 1,042,310,156             | 1,179,210,512             | 404,159,008              |
| 1.Cash and balances with treasury banks     2.Balances with other banks                 | 94,960,320<br>48,419,975 | 111,258,061<br>43,513,302 | 119,322,457<br>44,286,770 | 128,768,167<br>33,574,566 | 29,381,894<br>14,221,027 |
| 3.Lending to financial institutions   | 38,784,613               | 28,017,600                | 20,394,708                | 23,167,380                | 14,633,604               |
| 4.Investments   | 179,883,222              | 296,355,059               | 204,784,000               | 262,378,136               | 100,961,868              |
| 5.Gross advances  | 465,064,714              | 526,923,813               | 629,389,241               | 702,391,244               | 239,080,287              |
| 6.Advances-non-performing/classified  | 41,840,789               | 44,053,993                | 46,182,798                | 47,425,052                | 51,555,473               |
| 7.Provision against advances  | 35,378,658               | 39,203,981                | 68,723,074                | 80,306,472                | 28,607,493               |
| 8.Advances net of provision (C5-C7)   | 429,686,056              | 487,719,832               | 560,666,167               | 622,084,772               | 210,472,794              |
| 9.Fixed assets  | 12,045,780               | 29,537,449                | 28,051,915                | 29,836,672                | 7,847,740                |
| 10.Other/misc. assets   | 32,380,496               | 39,491,778                | 64,804,139                | 79,400,819                | 26,640,081               |
| D.Profit & loss account   | E9 226 6E0               | 71 174 201                | 92 200 725                | 00 007 156                | 25 625 221               |
| 1.Markup/interest earned  | 58,326,659<br>22,998,660 | 71,174,301<br>32,896,942  | 82,390,735<br>42,609,185  | 99,987,156<br>58,902,037  | 35,625,221<br>26,909,381 |
| 2.Markup/interest expensed     3.Net markup/interest income                             | 35,327,999               | 38,277,359                | 39,781,550                | 41,085,119                | 8,715,840                |
| 4.Provisions and write-offs   | 3,109,850                | 7,287,953                 | 30,489,527                | 32,340,670                | 21,126,108               |
| 5.Net markup/interest income after provisions   | 32,218,149               | 30,989,906                | 9,292,023                 | 8,744,449                 | (11,764,736)             |
| 6.Non-markup/interest income  | 15,485,832               | 19,795,675                | 21,028,786                | 23,658,764                | 6,774,674                |
| 7.Non-markup/interest expenses  | 16,174,937               | 17,563,511                | 23,756,378                | 27,820,970                | 8,948,066                |
| 8.Administrative expenses   | 15,851,759               | 17,311,928                | 21,993,798                | 26,542,786                | 8,738,096                |
| 9.Profit/(loss) before taxation   | 31,539,251               | 33,235,659                | 6,564,431                 | 4,582,243                 | (13,938,128)             |
| 10.Profit/(loss) after taxation   | 21,195,524               | 23,856,716                | 5,642,453                 | 7,435,057                 | (7,822,720)              |
| E.Other items 1.No. of ordinary shares  | 1,227,780                | 1,667,133                 | 1,854,436                 | 2,133,932                 | 1,755,817                |
| 2.Cash dividend   | 1,227,700<br>N/A         | 1,007,133<br>N/A          | N/A                       | 2,133,332<br>N/A          | 1,735,617<br>N/A         |
| 3.Stock dividend/bonus shares   | N/A                      | N/A                       | N/A                       | N/A                       | N/A                      |
| 4.Cash generated from operating activities  | 20,690,662               | 117,131,331               | (45,155,885)              | 5,620,493                 | (5,845,144)              |
| 5.Commitments and contigencies  | 342,542,955              | 453,678,543               | 294,175,142               | 290,828,179               | 162,900,772              |
| F.Efficiency ratios/profitability ratios  |                          |                           |                           |                           |                          |
| 1.Spread ratio (D3/D1)  | 60.57%                   | 53.78%                    | 48.28%                    | 41.09%                    | 24.47%                   |
| 2.Net markup/interest margin (D1-D2)/C  | 4.23%                    | 3.70%                     | 3.82%                     | 3.48%                     | 2.16%                    |
| 3.Return on equity (ROE) (D10/A)  | 0.31<br>2.53%            | 0.26<br>2.30%             | 0.06<br>0.54%             | 0.07<br>0.63%             | -0.35<br>-1.94%          |
| 4.Return on assets (ROA) (D10/C)  5.Non-markup/interest income to total assets (D6/C)   | 1.85%                    | 1.91%                     | 2.02%                     | 2.01%                     | 1.68%                    |
| 6.Net markup/interest income (after prov.) to total assets (D5/C)                       | 3.85%                    | 2.99%                     | 0.89%                     | 0.74%                     | -2.91%                   |
| 7.Markup/interest expense to markup/interest income (D2/D1)                             | 39.43%                   | 46.22%                    | 51.72%                    | 58.91%                    | 75.53%                   |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                                  | 0.50                     | 0.52                      | 3.35                      | 5.79                      | -0.63                    |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                                | 21.91%                   | 19.31%                    | 22.97%                    | 22.50%                    | 21.10%                   |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                         | 1.02                     | 0.87                      | 1.05                      | 1.12                      | 1.29                     |
| 11.Earning per share (D10/E1)   | 17.26                    | 14.31                     | 3.04                      | 3.48                      | -4.46                    |
| G.Liquidity ratios  | 47.450/                  | 44.040/                   | 45 700/                   | 40.770/                   | 40.700/                  |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                                      | 17.15%                   | 14.94%                    | 15.70%                    | 13.77%                    | 10.79%                   |
| 2.Investment to total assets (C4/C) 3.Advances net of provisions to total assets (C8/C) | 21.51%<br>51.39%         | 28.61%<br>47.08%          | 19.65%<br>53.79%          | 22.25%<br>52.75%          | 24.98%<br>52.08%         |
| 4.Deposits to total assets (B3/C)   | 79.62%                   | 78.48%                    | 78.64%                    | 78.49%                    | 84.70%                   |
| 5.Total liabilities to total assets (B/C)   | 87.80%                   | 86.26%                    | 89.26%                    | 88.95%                    | 93.73%                   |
| 6.Gross advances to deposits (C5/B3)  | 69.86%                   | 64.81%                    | 76.78%                    | 75.89%                    | 69.84%                   |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                                      | 67.43%                   | 62.50%                    | 72.07%                    | 71.07%                    | 65.63%                   |
| H.Assets quality ratios   |                          |                           |                           |                           |                          |
| 1.Non-performing loan to gross advances (C6/C5)   | 9.00%                    | 8.36%                     | 7.34%                     | 6.75%                     | 21.56%                   |
| 2.Provisions against NPLs to gross advances (C7/C5)                                     | 3.52%                    | 4.49%                     | 5.64%                     | 11.43%                    | 11.97%                   |
| 3.NPLs to shareholders equity (C6/A)  | 62.11%                   | 48.42%                    | 49.53%                    | 44.76%                    | 229.29%                  |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 8.79%                    | 18.59%                    | 44.37%                    | 40.27%                    | 73.85%                   |
| 5.Provision against NPL to NPLs (C7/C6)   | 84.56%                   | 88.99%                    | 148.81%                   | 169.33%                   | 55.49%                   |
| I.Capital /leverage ratios 1.Capital ratio (A/C)  | 8.06%                    | 8.78%                     | 8.95%                     | 8.98%                     | 5.56%                    |
| 2.Commitments & contingencies to total equity (E5/A) (times)                            | 5.08                     | 4.99                      | 3.16                      | 2.75                      | 7.24                     |
| 3.Break up value per share (A/E1)   | 54.87                    | 54.57                     | 50.28                     | 49.65                     | 12.81                    |
|   | 9.88                     | 8.94                      | 8.79                      | 8.74                      | 15.22                    |
| 4.Total deposit to total equity (B3/A) (times)  | 0.00                     |                           |                           |                           |                          |
| J.Cash flow ratio   | 0.00                     |                           |                           |                           |                          |

| FIRST WOMEN BANK LIMITED   | 2006                | 2007                 | 2009                 | <u> </u>            | nd Rupees           |
|--|---------------------|----------------------|----------------------|---------------------|---------------------|
| Items  |                     | 2007                 | 2008                 | 2009                | 201                 |
| A.Total equity (A1 to A3)  | 868,479             | 1,028,116            | 1,135,800            | 1,058,318           | 1,084,51            |
| 1.Share capital  | 283,650             | 283,650              | 283,650              | 283,650             | 283,65              |
| 2.Reserves   | 175,759             | 207,336              | 228,540              | 228,540             | 233,28              |
| 3.Un appropriated profit   | 409,070             | 537,130              | 623,610              | 546,128             | 567,58              |
| 4.Others   | 66,153              | 60,128               | (32,767)             | 35,049              | 21,50               |
| B.Total liabilities(B1 to B4)  | 8,054,770<br>62,057 | 7,897,332<br>193,321 | 6,200,688<br>101,993 | 9,164,693<br>89,020 | 11,597,13<br>102,18 |
| Bills payable     Borrowings from financial institutions   | 931,520             | 21,543               | 27,140               | 31,328              | 966,88              |
| 3.Deposits and other accounts  | 7,061,193           | 7,682,468            | 5,939,308            | 8,756,793           | 10,195,2            |
| 4.Other/misc. liabilities  | 0                   | 0                    | 132,247              | 287,552             | 332,85              |
| C.Total assets (C1 to C4 + C8 to C10)  | 8,989,402           | 8,985,576            | 7,303,721            | 10,258,060          | 12,703,16           |
| 1.Cash and balances with treasury banks  | 705,703             | 809,657              | 575,929              | 713,140             | 836,3               |
| 2.Balances with other banks  | 301,056             | 384,792              | 400,761              | 586,849             | 600,2               |
| 3.Lending to financial institutions  | 1,431,628           | 1,245,000            | 350,849              | 1,136,025           | 926,32              |
| 4.Investments  | 3,137,533           | 3,159,640            | 2,264,088            | 4,097,423           | 3,430,2             |
| 5. Gross advances  | 3,114,821           | 3,129,582            | 3,409,842            | 3,481,854           | 6,535,69            |
| 6.Advances-non-performing/classified   | 47,503              | 85,282               | 105,512              | 207,633             | 430,23              |
| 7.Provision against advances   | 48,572              | 66,075               | 105,512              | 207,633             | 227,5               |
| 8.Advances net of provision (C5-C7)  | 3,066,249           | 3,063,507            | 3,304,330            | 3,274,221           | 6,308,14            |
| 9.Fixed assets   | 153,060             | 148,686              | 174,833              | 203,972             | 188,24              |
| 10.Other/misc. assets  | 194,173             | 174,294              | 232,931              | 246,430             | 413,6               |
| D.Profit & loss account  |                     |                      |                      |                     |                     |
| 1.Markup/interest earned   | 722,410             | 685,346              | 736,103              | 896,476             | 1,374,54            |
| 2.Markup/interest expensed   | 237,905             | 171,694              | 212,601              | 408,000             | 763,8               |
| 3.Net markup/interest income   | 484,505             | 513,652              | 523,502              | 488,476             | 610,70              |
| 4.Provisions and write-offs  | 5,583               | 18,065               | 50,153               | 179,549             | 76,89               |
| 5.Net markup/interest income after provisions  | 478,922             | 495,587              | 473,349              | 308,927             | 533,80              |
| 6.Non-markup/interest income   | 61,874              | 82,485               | 90,343               | 66,879              | 57,14               |
| 7.Non-markup/interest expenses   | 284,312             | 339,650              | 373,249              | 462,060             | 536,27              |
| 8.Administrative expenses  | 284,219             | 332,517              | 367,798              | 451,930             | 533,6               |
| 9.Profit/(loss) before taxation  | 256,484             | 238,422              | 190,443              | (86,254)            | 54,67               |
| 10.Profit/(loss) after taxation  | 165,910             | 157,887              | 106,020              | (80,101)            | 23,71               |
| E.Other items  |                     |                      |                      |                     |                     |
| 1.No. of ordinary shares   | 28,365              | 28,365               | 28,365               | 28,365              | 28,36               |
| 2.Cash dividend  | 0.00%               | 0.00%                | 0.00%                | 0.00%               | 0.00                |
| 3.Stock dividend/bonus shares  | 0.00%               | 0.00%                | 0.00%                | 0.00%               | 0.00                |
| 4.Cash generated from operating activities   | (2,228,763)         | 214,391              | (930,303)            | 2,108,232           | (521,80             |
| 5.Commitments and contigencies   | 532,835             | 198,418              | 202,048              | 226,087             | 201,27              |
| F.Efficiency ratios/profitability ratios   | 07.070/             | 74.050/              | 74.400/              | E4 400/             | 44.40               |
| 1.Spread ratio (D3/D1)   | 67.07%              | 74.95%               | 71.12%               | 54.49%              | 44.43               |
| 2.Net markup/interest margin (D1-D2)/C   | 5.39%               | 5.72%                | 7.17%<br>0.09        | 4.76%<br>-0.08      | 4.81<br>0.          |
| 3.Return on equity (ROE) (D10/A)   | 0.19<br>1.85%       | 0.15<br>1.76%        | 1.45%                | -0.78%              | 0.19                |
| 4.Return on assets (ROA) (D10/C)   | 0.69%               | 0.92%                | 1.24%                | 0.65%               | 0.18                |
| 5.Non-markup/interest income to total assets (D6/C)  6. Not markup/interest income/offer prov.) to total assets (D5/C)       | 5.33%               | 5.52%                | 6.48%                | 3.01%               | 4.20                |
| 6.Net markup/interest_income(after prov.) to total assets(D5/C)  7.Markup/interest_exposes_to_markup/interest_income_(D2/D1) | 32.93%              | 25.05%               | 28.88%               | 45.51%              | 55.57               |
| 7.Markup/interest expense to markup/interest income (D2/D1) 8.Admin. expense to profit before tax. (D8/D9) (times)           | 1.11                | 1.39                 | 1.93                 | -5.24               | 9.                  |
| 9.Non-markup/interest expense to total income D7/(D1+D6)   | 36.25%              | 44.23%               | 45.16%               | 47.96%              | 37.46               |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)  | 4.59                | 4.03                 | 4.07                 | 6.76                | 9.:                 |
| 11.Earning per share (D10/E1)  | 5.85                | 5.57                 | 3.74                 | -2.82               | 0.                  |
| G.Liquidity ratios   | 0.00                | 0.01                 | 0.1 4                | 2.02                | 0.                  |
| 1.Cash & cash equivalent to total assets (C1+C2)/C   | 11.20%              | 13.29%               | 13.37%               | 12.67%              | 11.31               |
| 2.Investment to total assets (C4/C)  | 34.90%              | 35.16%               | 31.00%               | 39.94%              | 27.00               |
| 3.Advances net of provisions to total assets (C8/C)  | 34.11%              | 34.09%               | 45.24%               | 31.92%              | 49.66               |
| 4.Deposits to total assets (B3/C)  | 78.55%              | 85.50%               | 81.32%               | 85.37%              | 80.26               |
| 5.Total liabilities to total assets (B/C)  | 89.60%              | 87.89%               | 84.90%               | 89.34%              | 91.29               |
| 6.Gross advances to deposits (C5/B3)   | 44.11%              | 40.74%               | 57.41%               | 39.76%              | 64.1                |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)  | 38.97%              | 40.62%               | 57.15%               | 39.62%              | 58.55               |
| H.Assets quality ratios  |                     |                      |                      |                     |                     |
| 1.Non-performing loan to gross advances (C6/C5)  | 1.53%               | 2.73%                | 3.09%                | 5.96%               | 6.58                |
| 2.Provisions against NPLs to gross advances (C7/C5)  | -                   | -                    | -                    | -                   | 3.48                |
| 3.NPLs to shareholders equity (C6/A)   | 5.47%               | 8.29%                | 9.29%                | 19.62%              | 39.67               |
| 4.NPLs write off to NPLs provisions (D4/C7)  | 11.49%              | 27.34%               | 47.53%               | 86.47%              | 33.79               |
| 5.Provision against NPL to NPLs (C7/C6)  | 102.25%             | 77.48%               | 100.00%              | 100.00%             | 52.89               |
| I.Capital /leverage ratios   |                     |                      |                      |                     |                     |
| 1.Capital ratio (A/C)  | 9.66%               | 11.44%               | 15.55%               | 10.32%              | 8.54                |
| 2.Commitments & contingencies to total equity (E5/A) (times)   | 0.61                | 0.19                 | 0.18                 | 0.21                | 0.                  |
| 3.Break up value per share (A/E1)  | 30.62               | 36.25                | 40.04                | 37.31               | 38.                 |
| 4.Total deposit to total equity (B3/A) (times)   | 8.13                | 7.47                 | 5.23                 | 8.27                | 9.                  |
| J.Cash flow ratio  |                     |                      |                      |                     |                     |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)   | -13.43              | 1.36                 | -8.77                | -26.32              | -22.0               |

| NATIONAL BANK OF PAKISTAN   | 2006                     | 2007                     | 2000                     |                          | nd Rupees)              |
|---|--------------------------|--------------------------|--------------------------|--------------------------|-------------------------|
| Items   | 2006                     | 2007                     | 2008                     | 2009                     | 2010                    |
| A.Total equity (A1 to A3)   | 53,044,649               | 69,270,631               | 81,367,002               | 94,791,919               | 10,740,123              |
| 1.Share capital   | 7,090,712                | 8,154,319                | 8,969,751                | 10,763,702               | 6,982,550               |
| Reserves     Un appropriated profit   | 13,879,260<br>32,074,677 | 15,772,124<br>45,344,188 | 19,941,047<br>52,456,204 | 22,681,707<br>61,346,510 | 1,380,010<br>2,377,563  |
| 4.Others  | 28,909,469               | 47,067,023               | 21,092,216               | 24,764,459               | 339,868                 |
| B.Total liabilities(B1 to B4)   | 553,178,593              | 645,855,939              | 715,299,108              | 824,676,384              | 143,672,434             |
| 1.Bills payable   | 10,605,663               | 7,061,902                | 10,219,061               | 10,621,169               | 1,767,370               |
| 2.Borrowings from financial institutions  | 11,704,079               | 10,886,063               | 40,458,926               | 45,278,138               | 5,829,296               |
| 3.Deposits and other accounts   | 501,872,243              | 591,907,435              | 624,939,016              | 726,464,825              | 131,070,328             |
| 4.Other/misc. liabilities   | 28,996,608               | 36,000,539               | 39,682,105               | 42,312,252               | 5,005,440               |
| C.Total assets (C1 to C4 + C8 to C10)   | 635,132,711              | 762,193,593              | 817,758,326              | 944,232,762              | 154,752,425             |
| 1.Cash and balances with treasury banks   | 78,625,227               | 94,873,249               | 106,503,756              | 115,827,868              | 12,780,806              |
| 2. Balances with other banks  | 40,641,679<br>23,012,732 | 37,472,832<br>21,464,600 | 38,344,608<br>17,128,032 | 28,405,564<br>19,587,176 | 9,939,660<br>10,511,855 |
| 3.Lending to financial institutions     4.Investments   | 139,946,995              | 210,787,868              | 170,822,491              | 217,642,822              | 54,966,907              |
| 5.Gross advances  | 348,370,458              | 375,090,202              | 457,828,029              | 530,862,393              | 58,046,309              |
| 6.Advances-non-performing/classified  | 36,259,886               | 38,317,552               | 56,462                   | 70,923                   | 4,318,323               |
| 7.Provision against advances  | 32,260,052               | 34,413,102               | 44,841,164               | 55,618,962               | 3,851,146               |
| 8.Advances net of provision (C5-C7)   | 316,110,406              | 340,677,100              | 412,986,865              | 475,243,431              | 54,195,163              |
| 9.Fixed assets  | 9,681,974                | 25,922,979               | 24,217,655               | 25,147,192               | 3,066,100               |
| 10.Other/misc. assets   | 27,113,698               | 30,994,965               | 47,754,919               | 62,378,709               | 9,291,934               |
| D.Profit & loss account   | 44 400 004               | 50 500 404               | 00.040.700               | 77.047.007               | 40,000,540              |
| 1.Markup/interest earned  | 44,100,934               | 50,569,481               | 60,942,798               | 77,947,697               | 12,290,549<br>6,606,474 |
| 2.Markup/interest expensed     3.Net markup/interest income   | 13,947,218<br>30,153,716 | 16,940,011<br>33,629,470 | 23,884,768<br>37,058,030 | 39,489,649<br>38,458,048 | 5,684,075               |
| 4.Provisions and write-offs   | 2,371,546                | 4,722,735                | 10,970,814               | 11,669,335               | 1,496,476               |
| 5.Net markup/interest income after provisions   | 27,782,170               | 28,906,735               | 26,087,216               | 26,788,713               | 4,187,599               |
| 6.Non-markup/interest income  | 12,162,892               | 13,544,845               | 16,415,862               | 19,025,357               | 2,475,030               |
| 7.Non-markup/interest expenses  | 13,634,485               | 14,391,079               | 19,502,080               | 23,513,897               | 4,535,669               |
| 8.Administrative expenses   | 13,443,441               | 14,205,911               | 18,171,198               | 22,571,470               | 4,460,804               |
| 9.Profit/(loss) before taxation   | 26,310,577               | 28,060,501               | 23,000,998               | 22,300,173               | 2,126,960               |
| 10.Profit/(loss) after taxation   | 17,022,346               | 19,033,773               | 15,458,590               | 18,211,846               | 1,649,588               |
| E.Other items   | 700 074                  | 045 400                  | 000.075                  | 4 070 070                | 000.055                 |
| 1.No. of ordinary shares  | 709,071<br>0.40%         | 815,432<br>0.75%         | 896,975<br>65.00%        | 1,076,370<br>75.00%      | 698,255<br>0.00%        |
| Cash dividend     Stock dividend/bonus shares   | 0.45%                    | 0.10%                    | 20.00%                   | 25.00%                   | 0.15%                   |
| 4.Cash generated from operating activities  | 10,176,913               | 78,804,419               | 2,532,681                | 45,451,673               | 41,257,569              |
| 5.Commitments and contigencies  | 295,045,324              | 385,849,667              | 241,861,468              | 236,732,608              | 108,236,057             |
| F.Efficiency ratios/profitability ratios  |                          |                          |                          |                          |                         |
| 1.Spread ratio (D3/D1)  | 68.37%                   | 66.50%                   | 60.81%                   | 49.34%                   | 46.25%                  |
| 2.Net markup/interest margin (D1-D2)/C  | 4.75%                    | 4.41%                    | 4.53%                    | 4.07%                    | 3.67%                   |
| 3.Return on equity (ROE) (D10/A)  | 0.32                     | 0.27                     | 0.19                     | 0.19                     | 0.15                    |
| 4.Return on assets (ROA) (D10/C)  | 2.68%                    | 2.50%                    | 1.89%                    | 1.93%                    | 1.07%                   |
| 5.Non-markup/interest income to total assets (D6/C)   | 1.92%<br>4.37%           | 1.78%<br>3.79%           | 2.01%<br>3.19%           | 2.01%<br>2.84%           | 1.60%<br>2.71%          |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) 7.Markup/interest expense to markup/interest income (D2/D1) | 31.63%                   | 33.50%                   | 39.19%                   | 50.66%                   | 53.75%                  |
| 8.Admin. expense to profit before tax. (D8/D9) (times)  | 0.51                     | 0.51                     | 0.79                     | 1.01                     | 2.10                    |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  | 24.23%                   | 22.45%                   | 25.21%                   | 24.25%                   | 30.72%                  |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)   | 1.11                     | 1.05                     | 1.11                     | 1.19                     | 1.80                    |
| 11.Earning per share (D10/E1)   | 24.01                    | 23.34                    | 17.23                    | 16.92                    | 2.36                    |
| G.Liquidity ratios  |                          |                          |                          |                          |                         |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 18.78%                   | 17.36%                   | 17.71%                   | 15.28%                   | 14.68%                  |
| 2.Investment to total assets (C4/C)   | 22.03%                   | 27.66%                   | 20.89%                   | 23.05%                   | 35.52%                  |
| 3.Advances net of provisions to total assets (C8/C)   | 49.77%                   | 44.70%                   | 50.50%                   | 50.33%                   | 35.02%                  |
| 4.Deposits to total assets (B3/C)  5. Total liabilities to total assets (R/C)   | 79.02%<br>87.10%         | 77.66%<br>84.74%         | 76.42%<br>87.47%         | 76.94%<br>87.34%         | 84.70%<br>92.84%        |
| 5.Total liabilities to total assets (B/C) 6.Gross advances to deposits (C5/B3)  | 69.41%                   | 63.37%                   | 73.26%                   | 73.07%                   | 44.29%                  |
| 7.Gross advances to deposits (65/B5)  | 67.83%                   | 62.23%                   | 68.81%                   | 68.79%                   | 42.40%                  |
| H.Assets quality ratios   |                          |                          |                          |                          |                         |
| 1.Non-performing loan to gross advances (C6/C5)   | 10.41%                   | 10.22%                   | 0.01%                    | 0.01%                    | 7.44%                   |
| 2.Provisions against NPLs to gross advances (C7/C5)   | -                        | -                        | -                        | 10.48%                   | 6.63%                   |
| 3.NPLs to shareholders equity (C6/A)  | 68.36%                   | 55.32%                   | 0.07%                    | 0.07%                    | 40.21%                  |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 7.35%                    | 13.72%                   | 24.47%                   | 20.98%                   | 38.86%                  |
| 5.Provision against NPL to NPLs (C7/C6)   | 88.97%                   | 89.81%                   | 79,418.31%               | 78,421.61%               | 89.18%                  |
| I.Capital /leverage ratios  | 0.050/                   | 0.000/                   | 0.050/                   | 40.040/                  | 0.0407                  |
| 1. Capital ratio (A/C)  | 8.35%                    | 9.09%                    | 9.95%                    | 10.04%                   | 6.94%                   |
| 2.Commitments & contingencies to total equity (E5/A) (times)  | 5.56<br>74.81            | 5.57<br>84.95            | 2.97<br>90.71            | 2.50<br>88.07            | 10.08<br>15.38          |
| 3.Break up value per share (A/E1)   |                          |                          |                          | 7.66                     | 12.20                   |
| 4 Total deposit to total equity (R3/A) (times)  | 9 46                     | n n4                     | / nn                     |                          |                         |
| 4.Total deposit to total equity (B3/A) (times)  J.Cash flow ratio   | 9.46                     | 8.54                     | 7.68                     | 7.00                     | 12.20                   |

| THE BANK OF KHYBER  | 0005                   | 2025                                    | 2022                   |                        | nd Rupees)                              |
|---|------------------------|---|------------------------|------------------------|---|
| Items   | 2006                   | 2007                                    | 2008                   | 2009                   | 2010                                    |
| A.Total equity (A1 to A3)   | 2,796,222              | 5,568,253                               | 5,677,816              | 5,040,633              | 5,604,119                               |
| 1.Share capital   | 2,000,949              | 4,002,984                               | 4,002,984              | 5,004,001              | 5,004,001                               |
| 2.Reserves  | 728,631<br>66,642      | 1,323,077<br>242,192                    | 1,436,359<br>238,473   | 435,342<br>(398,710)   | 548,039<br>52,079                       |
| 3.Un appropriated profit     4.Others   | 204,686                | 307,977                                 | (996,600)              | 921,664                | 3,796,254                               |
| B.Total liabilities(B1 to B4)   | 24,182,304             | 23,863,487                              | 26,657,773             | 32,848,273             | 41,393,930                              |
| 1.Bills payable   | 150,435                | 348,952                                 | 122,516                | 229,973                | 280,665                                 |
| 2.Borrowings from financial institutions  | 4,325,809              | 1,321,396                               | 910,691                | 5,147,036              | 2,894,759                               |
| 3.Deposits and other accounts   | 19,076,564             | 21,410,828                              | 24,732,195             | 26,285,794             | 36,981,351                              |
| 4.Other/misc. liabilities   | 629,496                | 782,311                                 | 892,371                | 1,185,470              | 1,237,155                               |
| C.Total assets (C1 to C4 + C8 to C10)   | 27,183,212             | 29,739,717                              | 31,338,989             | 38,810,570             | 50,794,303                              |
| 1.Cash and balances with treasury banks   | 1,574,531              | 1,364,853                               | 1,557,715              | 1,542,102              | 5,079,720                               |
| 2. Balances with other banks  | 3,755,151<br>2,493,430 | 3,728,016<br>2,858,000                  | 3,362,946<br>2,282,494 | 2,403,698<br>1,810,846 | 1,502,684<br>2,562,093                  |
| 3.Lending to financial institutions     4.Investments   | 8,565,483              | 8,945,856                               | 8,985,441              | 17,925,911             | 19,852,730                              |
| 5.Gross advances  | 11,108,715             | 12,174,026                              | 14,925,119             | 14,820,746             | 21,272,033                              |
| 6.Advances-non-performing/classified  | 3,187,646              | 2,301,268                               | 3,331,487              | 4,457,159              | 4,117,581                               |
| 7.Provision against advances  | 1,919,268              | 2,088,386                               | 2,281,305              | 2,984,784              | 3,033,700                               |
| 8.Advances net of provision (C5-C7)   | 9,189,447              | 10,085,640                              | 12,643,814             | 11,835,962             | 18,238,333                              |
| 9.Fixed assets  | 142,002                | 213,025                                 | 187,589                | 1,013,670              | 1,121,554                               |
| 10.Other/misc. assets   | 1,463,168              | 2,544,327                               | 2,318,990              | 2,278,381              | 2,437,189                               |
| D.Profit & loss account   | 4 004 070              |   | 0.050.005              |                        | 4 007 455                               |
| 1.Markup/interest earned  | 1,924,279              | 2,380,380                               | 2,958,865              | 3,390,014              | 4,207,155                               |
| 2.Markup/interest expensed  | 1,304,742<br>619,537   | 1,845,360<br>535,020                    | 1,897,816<br>1,061,049 | 2,390,388<br>999,626   | 2,925,066<br>1,282,089                  |
| Net markup/interest income     Provisions and write-offs  | 358,995                | 659,384                                 | 238,593                | 1,261,819              | 322,766                                 |
| 5.Net markup/interest income after provisions   | 260,542                | (124,364)                               | 822,456                | (262,193)              | 1,604,855                               |
| 6.Non-markup/interest income  | 306,677                | 745,552                                 | 339,755                | 383,702                | 59,677                                  |
| 7.Non-markup/interest expenses  | 375,957                | 543,763                                 | 956,315                | 920,279                | 951,391                                 |
| 8.Administrative expenses   | 372,129                | 522,723                                 | 654,869                | 719,453                | 943,680                                 |
| 9.Profit/(loss) before taxation   | 203,469                | 91,014                                  | 205,896                | (798,770)              | 713,141                                 |
| 10.Profit/(loss) after taxation   | 203,013                | 219,437                                 | 137,348                | (637,183)              | 563,486                                 |
| E.Other items   |                        |   |                        |                        |   |
| 1.No. of ordinary shares  | 200,095                | 400,298                                 | 400,298                | 500,400                | 500,400                                 |
| 2.Cash dividend   | 0.00%                  | 0.00%<br>0.00%                          | 25.00%                 | 0.00%                  | 0.00%                                   |
| 3.Stock dividend/bonus shares     4.Cash generated from operating activities                                    | 0.00%<br>2,745,400     | (2,390,426)                             | 0.00%<br>1,626,745     | 0.00%<br>6,445,596     | 0.00%<br>1,804,102                      |
| 5.Commitments and contigencies  | 4,420,004              | 4,641,163                               | 5,208,484              | 6,966,342              | 7,560,301                               |
| F.Efficiency ratios/profitability ratios  | .,,.                   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 0,200,000              | 2,000,01               | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| 1.Spread ratio (D3/D1)  | 32.20%                 | 22.48%                                  | 35.86%                 | 29.49%                 | 30.47%                                  |
| 2.Net markup/interest margin (D1-D2)/C  | 2.28%                  | 1.80%                                   | 3.39%                  | 2.58%                  | 2.52%                                   |
| 3.Return on equity (ROE) (D10/A)  | 0.07                   | 0.04                                    | 0.02                   | -0.13                  | 0.10                                    |
| 4.Return on assets (ROA) (D10/C)  | 0.75%                  | 0.74%                                   | 0.44%                  | -1.64%                 | 1.11%                                   |
| 5.Non-markup/interest income to total assets (D6/C)   | 1.13%                  | 2.51%                                   | 1.08%                  | 0.99%                  | 0.12%                                   |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)   | 0.96%                  | -0.42%                                  | 2.62%                  | -0.68%                 | 3.16%                                   |
| 7.Markup/interest expense to markup/interest income (D2/D1)   | 67.80%<br>1.83         | 77.52%<br>5.74                          | 64.14%<br>3.18         | 70.51%<br>-0.90        | 69.53%<br>1.32                          |
| 8.Admin. expense to profit before tax. (D8/D9) (times) 9.Non-markup/interest expense to total income D7/(D1+D6) | 16.85%                 | 17.40%                                  | 28.99%                 | 24.39%                 | 22.30%                                  |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)   | 1.21                   | 0.70                                    | 1.93                   | 1.88                   | 15.81                                   |
| 11.Earning per share (D10/E1)   | 1.01                   | 0.55                                    | 0.34                   | -1.27                  | 1.13                                    |
| G.Liquidity ratios  |                        |   |                        |                        |   |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 19.61%                 | 17.12%                                  | 15.70%                 | 10.17%                 | 12.96%                                  |
| 2.Investment to total assets (C4/C)   | 31.51%                 | 30.08%                                  | 28.67%                 | 46.19%                 | 39.08%                                  |
| 3.Advances net of provisions to total assets (C8/C)   | 33.81%                 | 33.91%                                  | 40.35%                 | 30.50%                 | 35.91%                                  |
| 4.Deposits to total assets (B3/C)   | 70.18%                 | 71.99%                                  | 78.92%                 | 67.73%                 | 72.81%                                  |
| 5.Total liabilities to total assets (B/C)   | 88.96%                 | 80.24%                                  | 85.06%                 | 84.64%                 | 81.49%                                  |
| 6.Gross advances to deposits (C5/B3)  | 58.23%                 | 56.86%                                  | 60.35%                 | 56.38%                 | 57.52%                                  |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)   | 47.47%                 | 53.55%                                  | 58.20%                 | 47.15%                 | 53.35%                                  |
| H.Assets quality ratios  1.Non-performing loan to gross advances (C6/C5)  | 28.70%                 | 18.90%                                  | 22.32%                 | 30.07%                 | 19.36%                                  |
| 2.Provisions against NPLs to gross advances (C7/C5)   | 20.7070                | 10.3070                                 | 22.5270                | 30.07 /6               | 14.26%                                  |
| 3.NPLs to shareholders equity (C6/A)  | 114.00%                | 41.33%                                  | 58.68%                 | 88.42%                 | 73.47%                                  |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 18.70%                 | 31.57%                                  | 10.46%                 | 42.28%                 | 10.64%                                  |
| 5.Provision against NPL to NPLs (C7/C6)   | 60.21%                 | 90.75%                                  | 68.48%                 | 66.97%                 | 73.68%                                  |
| I.Capital /leverage ratios  |                        |   |                        |                        |   |
| 1.Capital ratio (A/C)   | 10.29%                 | 18.72%                                  | 18.12%                 | 12.99%                 | 11.03%                                  |
| 2.Commitments & contingencies to total equity (E5/A) (times)  | 1.58                   | 0.83                                    | 0.92                   | 1.38                   | 1.35                                    |
| 3.Break up value per share (A/E1)   | 13.97                  | 13.91                                   | 14.18                  | 10.07                  | 11.20                                   |
| 4.Total deposit to total equity (B3/A) (times)  | 6.82                   | 3.85                                    | 4.36                   | 5.21                   | 6.60                                    |
| J.Cash flow ratio   | 40.50                  | 40.00                                   | 44.04                  | 40.40                  |   |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)                                  | 13.52                  | -10.89                                  | 11.84                  | -10.12                 | 3.20                                    |

| THE BANK OF PUNJAB   | 2006                      | 2007                      | 2008                         | (Inousa<br>2009              | nd Rupees<br>2010          |
|--|---------------------------|---------------------------|------------------------------|------------------------------|----------------------------|
| Items  |                           |                           |                              |                              |                            |
| A.Total equity (A1 to A3)  | 10,658,968<br>2,902,490   | 15,110,453<br>4,230,379   | 5,056,520                    | 5,056,520<br>5,287,974       | 5,056,520<br>5,287,97      |
| Share capital     Reserves   | 4,537,232                 | 7,427,232                 | 5,287,974<br>7,427,232       | 7,427,232                    | 7,427,232                  |
| 3.Un appropriated profit   | 3,219,246                 | 3,452,842                 | (7,658,686)                  | (7,658,686)                  | (7,658,686                 |
| 4.Others   | 5,466,746                 | 3,885,341                 | (1,313,395)                  | (1,313,395)                  | (1,313,395                 |
| B.Total liabilities(B1 to B4)  | 148,729,423               | 215,978,401               | 182,165,995                  | 182,165,995                  | 182,165,995                |
| 1.Bills payable  | 856,448                   | 937,647                   | 1,219,801                    | 1,219,801                    | 1,219,801                  |
| 2.Borrowings from financial institutions   | 6,989,424                 | 17,842,915                | 12,278,773                   | 12,278,773                   | 12,278,773                 |
| 3.Deposits and other accounts  | 137,727,606               | 191,968,909               | 164,072,532                  | 164,072,532                  | 164,072,532                |
| 4.Other/misc. liabilities  | 3,155,945                 | 5,228,930                 | 4,594,889                    | 4,594,889                    | 4,594,889                  |
| C.Total assets (C1 to C4 + C8 to C10)  | 164,855,137               | 234,974,195               | 185,909,120                  | 185,909,120                  | 185,909,120                |
| 1.Cash and balances with treasury banks  | 14,054,859                | 14,210,302                | 10,685,057                   | 10,685,057                   | 10,685,057                 |
| 2.Balances with other banks  | 3,722,089                 | 1,927,662                 | 2,178,455                    | 2,178,455                    | 2,178,455                  |
| 3.Lending to financial institutions  | 11,846,823                | 2,450,000                 | 633,333                      | 633,333                      | 633,333                    |
| 4.Investments  | 28,233,211<br>102,470,720 | 73,461,695<br>136,530,003 | 22,711,980                   | 22,711,980<br>153,226,251    | 22,711,980                 |
| 5. Gross advances  | 2,345,754                 | 3,349,891                 | 153,226,251<br>42,689,337    | 42,689,337                   | 153,226,251<br>42,689,337  |
| 6.Advances-non-performing/classified     7.Provision against advances  | 1,150,766                 | 2,636,418                 | 21,495,093                   | 21,495,093                   | 21,495,093                 |
| 8.Advances net of provision (C5-C7)  | 101,319,954               | 133,893,585               | 131,731,158                  | 131,731,158                  | 131,731,158                |
| 9.Fixed assets   | 2,068,744                 | 3,252,759                 | 3,471,838                    | 3,471,838                    | 3,471,838                  |
| 10.Other/misc. assets  | 3,609,457                 | 5,778,192                 | 14,497,299                   | 14,497,299                   | 14,497,299                 |
| D.Profit & loss account  | , -                       |                           |                              |                              | ,                          |
| 1.Markup/interest earned   | 11,579,036                | 17,539,094                | 17,752,969                   | 17,752,969                   | 17,752,969                 |
| 2.Markup/interest expensed   | 7,508,795                 | 13,939,877                | 16,614,000                   | 16,614,000                   | 16,614,000                 |
| 3.Net markup/interest income   | 4,070,241                 | 3,599,217                 | 1,138,969                    | 1,138,969                    | 1,138,969                  |
| 4. Provisions and write-offs   | 373,726                   | 1,887,769                 | 19,229,967                   | 19,229,967                   | 19,229,967                 |
| 5.Net markup/interest income after provisions  | 3,696,515                 | 1,711,948                 | (18,090,998)                 | (18,090,998)                 | (18,090,998                |
| 6.Non-markup/interest income   | 2,954,389                 | 5,422,793                 | 4,182,826                    | 4,182,826                    | 4,182,826                  |
| 7.Non-markup/interest expenses   | 1,880,183                 | 2,289,019                 | 2,924,734                    | 2,924,734                    | 2,924,734                  |
| 8.Administrative expenses  | 1,751,970                 | 2,250,777                 | 2,799,933                    | 2,799,933                    | 2,799,933                  |
| 9.Profit/(loss) before taxation  | 4,768,721<br>3,804,255    | 4,845,722<br>4,445,619    | (16,832,906)<br>(10,059,505) | (16,832,906)<br>(10,059,505) | (16,832,906<br>(10,059,505 |
| 10.Profit/(loss) after taxation  | 3,004,233                 | 4,445,619                 | (10,059,505)                 | (10,059,505)                 | (10,059,500                |
| E.Other items 1.No. of ordinary shares   | 290,249                   | 423,038                   | 528,797                      | 528,797                      | 528,797                    |
| 2.Cash dividend  | 0.00%                     | 0.00%                     | -                            | -                            | 0.00%                      |
| 3.Stock dividend/bonus shares  | 0.33%                     | 0.35%                     | -                            | -                            | 0.00%                      |
| Cash generated from operating activities   | 9,997,112                 | 40,502,947                | (48,385,008)                 | (48,385,008)                 | (48,385,008                |
| 5.Commitments and contigencies   | 42,544,792                | 62,989,295                | 46,903,142                   | 46,903,142                   | 46,903,142                 |
| F.Efficiency ratios/profitability ratios   |                           |                           |                              |                              |                            |
| 1.Spread ratio (D3/D1)   | 35.15%                    | 20.52%                    | 6.42%                        | 6.42%                        | 6.42%                      |
| 2.Net markup/interest margin (D1-D2)/C   | 2.47%                     | 1.53%                     | 0.61%                        | 0.61%                        | 0.619                      |
| 3.Return on equity (ROE) (D10/A)   | 0.36                      | 0.29                      | -1.99                        | -1.99                        | -1.99                      |
| 4.Return on assets (ROA) (D10/C)   | 2.31%                     | 1.89%                     | -5.41%                       | -5.41%                       | -5.41%                     |
| 5.Non-markup/interest income to total assets (D6/C)  | 1.79%                     | 2.31%                     | 2.25%                        | 2.25%                        | 2.25%                      |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)  | 2.24%                     | 0.73%                     | -9.73%                       | -9.73%                       | -9.73%                     |
| 7.Markup/interest expense to markup/interest income (D2/D1) 8.Admin. expense to profit before tax. (D8/D9) (times) | 64.85%<br>0.37            | 79.48%<br>0.46            | 93.58%<br>-0.17              | 93.58%<br>-0.17              | 93.589                     |
| 9.Non-markup/interest expense to total income D7/(D1+D6)   | 12.94%                    | 9.97%                     | 13.33%                       | 13.33%                       | 13.339                     |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)  | 0.59                      | 0.42                      | 0.67                         | 0.67                         | 0.6                        |
| 11.Earning per share (D10/E1)  | 13.11                     | 10.51                     | -19.02                       | -19.02                       | -19.02                     |
| G.Liquidity ratios   |                           |                           |                              |                              |                            |
| 1.Cash & cash equivalent to total assets (C1+C2)/C   | 10.78%                    | 6.87%                     | 6.92%                        | 6.92%                        | 6.929                      |
| 2.Investment to total assets (C4/C)  | 17.13%                    | 31.26%                    | 12.22%                       | 12.22%                       | 12.229                     |
| 3.Advances net of provisions to total assets (C8/C)  | 61.46%                    | 56.98%                    | 70.86%                       | 70.86%                       | 70.869                     |
| 4.Deposits to total assets (B3/C)  | 83.54%                    | 81.70%                    | 88.25%                       | 88.25%                       | 88.259                     |
| 5. Total liabilities to total assets (B/C)   | 90.22%                    | 91.92%                    | 97.99%                       | 97.99%                       | 97.999                     |
| 6.Gross advances to deposits (C5/B3)   | 74.40%                    | 71.12%                    | 93.39%                       | 93.39%                       | 93.399                     |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)   | 70.81%                    | 65.07%                    | 86.89%                       | 86.89%                       | 86.899                     |
| H.Assets quality ratios  |                           |                           |                              |                              |                            |
| 1.Non-performing loan to gross advances (C6/C5)  | 2.29%                     | 2.45%                     | 27.86%                       | 27.86%                       | 27.869                     |
| 2.Provisions against NPLs to gross advances (C7/C5)  | 22.048/                   | -                         | - 044 240/                   | - 044.040/                   | 14.039                     |
| 3.NPLs to shareholders equity (C6/A)  4.NPLs write off to NPLs provisions (D4/C7)                                  | 22.01%<br>32.48%          | 22.17%<br>71.60%          | 844.24%<br>89.46%            | 844.24%<br>89.46%            | 844.249<br>89.469          |
| 4.NPLs write off to NPLs provisions (D4/C7) 5.Provision against NPL to NPLs (C7/C6)                                | 32.48%<br>49.06%          | 78.70%                    | 50.35%                       | 50.35%                       | 50.359                     |
| I.Capital /leverage ratios   | <del>7</del> 3.00 /0      | 10.1070                   | 30.33 /0                     | 50.55 /6                     | 30.337                     |
| 1.Capital neverage ratios  1.Capital ratio (A/C)   | 6.47%                     | 6.43%                     | 2.72%                        | 2.72%                        | 2.729                      |
| 2.Commitments & contingencies to total equity (E5/A) (times)   | 3.99                      | 4.17                      | 9.28                         | 9.28                         | 9.2                        |
| 3.Break up value per share (A/E1)  | 36.72                     | 35.72                     | 9.56                         | 9.56                         | 9.5                        |
| 4.Total deposit to total equity (B3/A) (times)   | 12.92                     | 12.70                     | 32.45                        | 32.45                        | 32.4                       |
| J.Cash flow ratio  |                           |                           |                              |                              |                            |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)                                     | 2.63                      | 9.11                      | 4.81                         | 4.81                         | 4.8                        |

| Private Sector Banks - Overall   | 2006                         | 2007                         | 2000                         |                                | and Rupees)                  |
|--|------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|
| Items  | 2006                         | 2007                         | 2008                         | 2009                           | 2010                         |
| A.Total equity (A1 to A3)  | 248,727,756                  | 335,558,244                  | 385,359,458                  | 444,129,604                    | 425,814,184                  |
| 1.Share capital  | 116,470,445                  | 182,923,895                  | 210,865,136                  | 250,825,234<br>127,537,440     | 269,992,746                  |
| 2.Reserves   | 80,152,008<br>52,105,303     | 92,324,287<br>60,310,062     | 116,709,912<br>57,784,410    | 65,766,930                     | 153,516,028<br>2,305,410     |
| 3.Un appropriated profit     4.Others  | 28,915,088                   | 54,306,190                   | 41,246,518                   | 49,970,978                     | 37,133,478                   |
| B.Total liabilities(B1 to B4)  | 2,704,821,416                | 3,445,854,766                | 3,809,399,381                | 4,431,866,988                  | 4,732,515,640                |
| 1.Bills payable  | 43,585,396                   | 69,288,789                   | 52,687,992                   | 55,027,087                     | 55,626,229                   |
| 2.Borrowings from financial institutions   | 263,365,254                  | 315,173,884                  | 305,687,636                  | 491,820,902                    | 437,304,611                  |
| 3.Deposits and other accounts  | 2,272,570,838                | 2,909,973,436                | 3,244,927,861                | 3,667,789,764                  | 4,041,426,121                |
| 4.Other/misc. liabilities  | 125,299,928                  | 151,418,657                  | 206,095,892                  | 217,229,235                    | 198,158,679                  |
| C.Total assets (C1 to C4 + C8 to C10)  | 2,982,464,260                | 3,835,719,200                | 4,236,005,357                | 4,925,967,570                  | 5,195,463,302                |
| Cash and balances with treasury banks  | 271,384,521                  | 330,722,925                  | 320,517,786                  | 369,535,987                    | 404,584,393                  |
| 2.Balances with other banks  | 99,080,645                   | 80,978,851                   | 103,115,398                  | 116,590,148                    | 120,716,595                  |
| 3.Lending to financial institutions  | 148,847,863                  | 144,267,071                  | 137,405,388                  | 182,534,916                    | 122,396,704                  |
| 4.Investments  | 557,690,877<br>1,757,860,225 | 936,617,336<br>2,129,767,639 | 845,773,291<br>2,582,387,596 | 1,374,670,414<br>2,638,694,641 | 1,650,082,715                |
| 5.Gross advances 6.Advances-non-performing/classified  | 92,699,106                   | 128,088,718                  | 184,544,581                  | 222,271,186                    | 2,737,590,401<br>343,277,081 |
| 7.Provision against advances   | 61,943,716                   | 95,687,146                   | 145,648,689                  | 194,915,393                    | 247,464,081                  |
| 8.Advances net of provision (C5-C7)  | 1,695,916,509                | 2,034,080,493                | 2,436,738,907                | 2,443,779,248                  | 2,490,126,320                |
| 9.Fixed assets   | 68,804,788                   | 133,328,851                  | 154,423,798                  | 176,476,618                    | 156,313,741                  |
| 10.Other/misc. assets  | 140,739,057                  | 175,723,673                  | 238,030,789                  | 262,380,239                    | 251,242,834                  |
| D.Profit & loss account  | •                            |                              |                              |                                |                              |
| 1.Markup/interest earned   | 211,613,148                  | 287,468,766                  | 370,761,372                  | 458,148,526                    | 468,261,433                  |
| 2.Markup/interest expensed   | 91,601,562                   | 137,649,901                  | 189,477,389                  | 247,069,200                    | 257,785,425                  |
| 3.Net markup/interest income   | 120,011,586                  | 149,818,868                  | 181,283,983                  | 211,079,326                    | 210,476,008                  |
| 4.Provisions and write-offs  | 12,284,598                   | 46,568,286                   | 67,875,442                   | 76,501,736                     | 65,994,578                   |
| 5.Net markup/interest income after provisions  | 108,176,864                  | 104,770,698                  | 113,412,163                  | 134,577,590                    | 147,661,088                  |
| 6.Non-markup/interest income   | 40,926,150                   | 61,874,183                   | 70,125,358                   | 68,429,864                     | 69,559,148                   |
| 7.Non-markup/interest expenses   | 67,886,719                   | 95,778,014                   | 125,060,096                  | 139,439,745                    | 135,071,291                  |
| 8.Administrative expenses  | 67,002,236                   | 94,277,551                   | 122,545,992                  | 136,747,079                    | 141,454,709                  |
| 9.Profit/(loss) before taxation  | 81,200,293<br>53,362,811     | 69,834,448<br>51,435,338     | 52,529,021<br>34,800,231     | 46,772,907<br>39,560,687       | 59,715,435<br>33,965,952     |
| 10.Profit/(loss) after taxation  E.Other items   | 33,362,611                   | 31,433,336                   | 34,000,231                   | 39,360,667                     | 33,903,932                   |
| 1.No. of ordinary shares   | 11,755,894                   | 18,314,321                   | 21,086,511                   | 25,082,523                     | 26,960,119                   |
| 2.Cash dividend  | N/A                          | N/A                          | N/A                          | N/A                            | N/A                          |
| 3.Stock dividend/bonus shares  | N/A                          | N/A                          | N/A                          | N/A                            | N/A                          |
| Cash generated from operating activities   | 109,749,218                  | 297,933,704                  | 16,415,664                   | 556,059,028                    | 362,115,879                  |
| 5.Commitments and contigencies   | 1,435,687,891                | 2,228,515,711                | 1,847,899,393                | 2,263,706,100                  | 2,437,290,625                |
| F.Efficiency ratios/profitability ratios   |                              |                              |                              |                                |                              |
| 1.Spread ratio (D3/D1)   | 56.71%                       | 52.12%                       | 48.90%                       | 46.07%                         | 44.95%                       |
| 2.Net markup/interest margin (D1-D2)/C   | 4.02%                        | 3.91%                        | 4.28%                        | 4.29%                          | 4.05%                        |
| 3.Return on equity (ROE) (D10/A)   | 0.21                         | 0.15                         | 0.09                         | 0.09                           | 0.08                         |
| 4.Return on assets (ROA) (D10/C)   | 1.79%                        | 1.34%                        | 0.82%                        | 0.80%                          | 0.65%                        |
| 5.Non-markup/interest income to total assets (D6/C)  | 1.37%                        | 1.61%                        | 1.66%                        | 1.39%                          | 1.34%                        |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)  7.Markup/interest expense to markup/interest income (D2/D1) | 3.63%<br>43.29%              | 2.73%<br>47.88%              | 2.68%<br>51.10%              | 2.73%<br>53.93%                | 2.84%<br>55.05%              |
| 8.Admin. expense to profit before tax. (D8/D9) (times)   | 0.83                         | 1.35                         | 2.33                         | 2.92                           | 2.37                         |
| 9.Non-markup/interest expense to total income D7/(D1+D6)   | 26.88%                       | 27.42%                       | 28.37%                       | 26.48%                         | 25.11%                       |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)  | 1.64                         | 1.52                         | 1.75                         | 2.00                           | 2.03                         |
| 11.Earning per share (D10/E1)  | 4.54                         | 2.81                         | 1.65                         | 1.58                           | 1.26                         |
| G.Liquidity ratios   |                              |                              |                              |                                |                              |
| 1.Cash & cash equivalent to total assets (C1+C2)/C   | 12.42%                       | 10.73%                       | 10.00%                       | 9.87%                          | 10.11%                       |
| 2.Investment to total assets (C4/C)  | 18.70%                       | 24.42%                       | 19.97%                       | 27.91%                         | 31.76%                       |
| 3.Advances net of provisions to total assets (C8/C)  | 56.86%                       | 53.03%                       | 57.52%                       | 49.61%                         | 47.93%                       |
| 4.Deposits to total assets (B3/C)  | 76.20%                       | 75.87%                       | 76.60%                       | 74.46%                         | 77.79%                       |
| 5.Total liabilities to total assets (B/C)  | 90.69%                       | 89.84%                       | 89.93%                       | 89.97%                         | 91.09%                       |
| 6.Gross advances to deposits (C5/B3)   | 77.35%                       | 73.19%                       | 79.58%                       | 71.94%                         | 67.74%                       |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)   | 69.32%                       | 66.04%                       | 72.73%                       | 63.44%                         | 61.12%                       |
| H.Assets quality ratios  | E 070/                       | 0.040/                       | 7.450/                       | 0.400/                         | 40 540/                      |
| 1.Non-performing loan to gross advances (C6/C5)  | 5.27%                        | 6.01%                        | 7.15%                        | 8.42%                          | 12.54%                       |
| 2.Provisions against NPLs to gross advances (C7/C5)     3.NPLs to shareholders equity (C6/A)                                 | 25.24%<br>37.27%             | 23.51%<br>38.17%             | 20.83%<br>47.89%             | 7.39%<br>50.05%                | 9.04%<br>80.62%              |
| 4.NPLs write off to NPLs provisions (D4/C7)  | 19.83%                       | 48.67%                       | 46.60%                       | 39.25%                         | 26.67%                       |
| 5.Provision against NPL to NPLs (C7/C6)  | 66.82%                       | 74.70%                       | 78.92%                       | 87.69%                         | 72.09%                       |
| I.Capital /leverage ratios   | 30.0270                      | 0,0                          | . 5.52 /                     | J0070                          | . 2.00 /0                    |
|  | 8.34%                        | 8.75%                        | 9.10%                        | 9.02%                          | 8.20%                        |
| 1.Capital ratio (A/C)  |                              | 6.64                         | 4.80                         | 5.10                           | 5.72                         |
| 1.Capital ratio (A/C)     2.Commitments & contingencies to total equity (E5/A) (times)                                       | 5.77                         | 0.04                         | 4.00                         |                                |                              |
| 1.Capital ratio (A/C)     2.Commitments & contingencies to total equity (E5/A) (times)     3.Break up value per share (A/E1) | 5.77<br>21.16                | 18.32                        | 18.28                        | 17.71                          | 15.79                        |
| 2.Commitments & contingencies to total equity (E5/A) (times)   |                              |                              |                              |                                | 15.79<br>9.49                |
| <ol> <li>Commitments &amp; contingencies to total equity (E5/A) (times)</li> <li>Break up value per share (A/E1)</li> </ol>  | 21.16                        | 18.32                        | 18.28                        | 17.71                          |                              |

| ALBARAKA (PAKISTAN) LIMITED  | 2006            | 2007                 | 2008                  | 2009                    | nd Rupees)<br>2010      |
|--|-----------------|----------------------|-----------------------|-------------------------|-------------------------|
| Items  |                 |                      |                       |                         |                         |
| A.Total equity (A1 to A3)  | 119,732         | 2,811,700            | 4,051,584             | 3,487,571               | 6,883,176               |
| 1.Share capital 2.Reserves   | 250,533<br>0    | 3,000,000<br>0       | 4,500,000<br>0        | 4,500,000<br>0          | 8,935,200<br>0          |
| 3.Un appropriated profit   | (130,801)       | (188,300)            | (448,416)             | (1,012,429)             | (2,052,024              |
| 4.Others   | 2,239,942       | 1,007,855            | 17,255                | 6,045                   | (764,099                |
| B.Total liabilities(B1 to B4)  | 88,624          | 5,121,920            | 12,468,548            | 16,268,834              | 54,644,587              |
| 1.Bills payable  | 0               | 99,753               | 148,403               | 262,691                 | 427,600                 |
| 2.Borrowings from financial institutions   | 0               | 68,908               | 725,000               | 20,000                  | 2,756,892               |
| 3.Deposits and other accounts  | 0               | 4,552,909            | 10,892,602            | 15,081,242              | 49,324,209              |
| 4.Other/misc. liabilities  | 88,624          | 400,350              | 702,543               | 904,901                 | 2,135,886               |
| C.Total assets (C1 to C4 + C8 to C10)  | 2,448,298<br>34 | 8,941,475<br>991,301 | 16,537,387<br>909,378 | 19,762,450<br>1,337,892 | 60,763,664<br>4,460,257 |
| 1.Cash and balances with treasury banks     2.Balances with other banks                | 51,069          | 419,737              | 195,134               | 959,078                 | 7,409,620               |
| 3.Lending to financial institutions  | 1,597,947       | 1,350,000            | 320,000               | 1,600,000               | 80,000                  |
| 4.Investments  | 0               | 2,275,123            | 2,756,159             | 3,356,705               | 15,617,589              |
| 5.Gross advances   | 32,906          | 2,623,663            | 7,788,664             | 9,760,212               | 28,820,378              |
| 6.Advances-non-performing/classified   | 0               | 2,138                | 13,537                | 1,213,994               | 3,735,780               |
| 7.Provision against advances   | 0               | 2,138                | 11,181                | 320,969                 | 1,923,180               |
| 8.Advances net of provision (C5-C7)  | 32,906          | 2,621,525            | 7,777,483             | 9,439,243               | 26,897,198              |
| 9.Fixed assets   | 656,972         | 953,864              | 1,619,029             | 1,741,736               | 2,732,332               |
| 10.Other/misc. assets  | 109,370         | 329,925              | 2,960,204             | 1,327,796               | 3,566,668               |
| D.Profit & loss account  1.Markup/interest earned                                      | 17,334          | 381,172              | 1,060,376             | 1,914,228               | 2,198,794               |
| 2.Markup/interest expensed   | 0               | 125,011              | 598,062               | 1,234,890               | 1,658,608               |
| 3.Net markup/interest income   | 17,334          | 256,161              | 462,314               | 679,338                 | 540,186                 |
| 4.Provisions and write-offs  | 25,000          | 8,032                | 1,811                 | 344,009                 | 764,375                 |
| 5.Net markup/interest income after provisions  | (7,666)         | 248,129              | 464,125               | 335,329                 | (224,189                |
| 6.Non-markup/interest income   | 0               | 63,763               | 95,111                | 301,855                 | 247,021                 |
| 7.Non-markup/interest expenses   | 159,104         | 395,546              | 950,599               | 1,436,066               | 1,595,139               |
| 8.Administrative expenses  | 159,104         | 395,539              | 949,634               | 1,410,569               | 1,508,590               |
| 9.Profit/(loss) before taxation  | (166,770)       | (83,654)             | (391,363)             | (798,882)               | (1,572,307              |
| 10.Profit/(loss) after taxation  E.Other items   | (108,735)       | (57,499)             | (260,116)             | (564,013)               | (1,039,595              |
| 1.No. of ordinary shares   | 25,053          | 300,000              | 450,000               | 450,000                 | 893,520                 |
| 2.Cash dividend  | 0.00%           | 0.00%                | 0.00%                 | 0.00%                   | 0.00%                   |
| 3.Stock dividend/bonus shares  | 0.00%           | 0.00%                | 0.00%                 | 0.00%                   | 0.00%                   |
| 4.Cash generated from operating activities   | (1,811,720)     | 2,457,242            | 406,132               | 2,173,889               | 8,797,050               |
| 5.Commitments and contigencies   | 10,703          | 4,297,712            | 3,064,151             | 8,660,685               | 14,532,742              |
| F.Efficiency ratios/profitability ratios   |                 |                      |                       |                         |                         |
| 1.Spread ratio (D3/D1)   | 100.00%         | 67.20%               | 43.60%                | 35.49%                  | 24.57%                  |
| 2.Net markup/interest margin (D1-D2)/C   | 0.71%           | 2.86%<br>-0.02       | 2.80%                 | 3.44%                   | 0.89%<br>-0.15          |
| 3.Return on equity (ROE) (D10/A) 4.Return on assets (ROA) (D10/C)                      | -0.91<br>-4.44% | -0.64%               | -0.06<br>-1.57%       | -0.16<br>-2.85%         | -1.71%                  |
| 5.Non-markup/interest income to total assets (D6/C)                                    | 0.00%           | 0.71%                | 0.58%                 | 1.53%                   | 0.41%                   |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                        | -0.31%          | 2.78%                | 2.81%                 | 1.70%                   | -0.37%                  |
| 7.Markup/interest expense to markup/interest income (D2/D1)                            | 0.00%           | 32.80%               | 56.40%                | 64.51%                  | 75.43%                  |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                                 | -0.95           | -4.73                | -2.43                 | -1.77                   | -0.96                   |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                               | 917.87%         | 88.90%               | 82.27%                | 64.80%                  | 65.22%                  |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                        | -               | 6.20                 | 9.98                  | 4.67                    | 6.1                     |
| 11.Earning per share (D10/E1)  | -4.34           | -0.19                | -0.58                 | -1.25                   | -1.16                   |
| G.Liquidity ratios   | 2.000/          | 4F 700/              | 0.000/                | 44 000/                 | 40 520                  |
| 1.Cash & cash equivalent to total assets (C1+C2)/C 2.Investment to total assets (C4/C) | 2.09%<br>0.00%  | 15.78%<br>25.44%     | 6.68%<br>16.67%       | 11.62%<br>16.99%        | 19.53%<br>25.70%        |
| 3. Advances net of provisions to total assets (C8/C)                                   | 1.34%           | 29.32%               | 47.03%                | 47.76%                  | 44.27%                  |
| 4.Deposits to total assets (B3/C)  | 0.00%           | 50.92%               | 65.87%                | 76.31%                  | 81.179                  |
| 5.Total liabilities to total assets (B/C)  | 3.62%           | 57.28%               | 75.40%                | 82.32%                  | 89.93%                  |
| 6.Gross advances to deposits (C5/B3)   | -               | 57.63%               | 71.50%                | 64.72%                  | 58.43%                  |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                                     | =               | 56.77%               | 67.04%                | 64.63%                  | 55.34%                  |
| H.Assets quality ratios  |                 |                      |                       |                         |                         |
| 1.Non-performing loan to gross advances (C6/C5)  | 0.00%           | 0.08%                | 0.17%                 | 12.44%                  | 12.96%                  |
| 2.Provisions against NPLs to gross advances (C7/C5)                                    | -               | -                    | -                     | -                       | 6.67%                   |
| 3.NPLs to shareholders equity (C6/A)   | 0.00%           | 0.08%                | 0.33%                 | 34.81%                  | 54.27%                  |
| 4.NPLs write off to NPLs provisions (D4/C7)  5. Provision against NPL to NPLs (C7/C6)  | -               | 375.68%<br>100.00%   | 16.20%<br>82.60%      | 107.18%<br>26.44%       | 39.75%<br>51.48%        |
| 5. Provision against NPL to NPLs (C7/C6)   | -               | 100.00%              | 82.60%                | 26.44%                  | 51.48%                  |
| I.Capital /leverage ratios 1.Capital ratio (A/C)                                       | 4.89%           | 31.45%               | 24.50%                | 17.65%                  | 11.33%                  |
| 2.Commitments & contingencies to total equity (E5/A) (times)                           | 0.09            | 1.53                 | 0.76                  | 2.48                    | 2.1                     |
| 3.Break up value per share (A/E1)  | 4.78            | 9.37                 | 9.00                  | 7.75                    | 7.70                    |
| 4.Total deposit to total equity (B3/A) (times)   | 0.00            | 1.62                 | 2.69                  | 4.32                    | 7.17                    |
| J.Cash flow ratio  |                 |                      |                       |                         |                         |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)         | 16.66           | -42.74               | -1.56                 | -3.85                   | -8.46                   |

| ALLIED BANK LIMITED   | 2006                     | 2007                     | 2000                     |                          | nd Rupees)                |
|---|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|
| Items   |                          | 2007                     | 2008                     | 2009                     | 2010                      |
| A.Total equity (A1 to A3)   | 16,229,647               | 18,408,391               | 20,805,117               | 25,891,278               | 31,166,452                |
| 1.Share capital 2.Reserves  | 4,488,642<br>6,133,209   | 5,386,370<br>6,050,713   | 6,463,644<br>5,804,776   | 7,110,008<br>6,582,845   | 7,821,009<br>7,516,910    |
| 3.Un appropriated profit  | 5,607,796                | 6,971,308                | 8,536,697                | 12,198,425               | 15,828,533                |
| 4.Others  | 1,458,106                | 1,469,851                | 1,550,497                | 4,068,700                | 4,808,405                 |
| B.Total liabilities(B1 to B4)   | 234,339,023              | 300,231,481              | 344,340,055              | 388,414,353              | 413,956,669               |
| 1.Bills payable   | 2,278,007                | 3,494,384                | 2,952,490                | 3,162,429                | 4,118,791                 |
| 2.Borrowings from financial institutions  | 18,410,425               | 22,933,656               | 27,778,151               | 39,818,532               | 20,774,450                |
| 3.Deposits and other accounts   | 206,031,324              | 263,972,382              | 297,475,321              | 328,875,037              | 371,284,268               |
| 4.Other/misc. liabilities   | 7,619,267                | 9,831,059                | 16,134,093               | 16,558,355               | 17,779,160                |
| C.Total assets (C1 to C4 + C8 to C10)   | 252,026,776              | 320,109,723              | 366,695,669              | 418,374,331              | 449,931,526               |
| 1.Cash and balances with treasury banks   | 23,042,011               | 29,739,857               | 23,653,754               | 26,435,633               | 31,265,608                |
| 2.Balances with other banks   | 1,703,011                | 668,449                  | 2,096,779                | 1,280,443                | 579,555                   |
| 3.Lending to financial institutions   | 19,050,239<br>46,953,241 | 18,419,241<br>83,958,463 | 15,793,183<br>82,646,595 | 28,122,932<br>94,789,492 | 11,488,944<br>121,173,409 |
| 4.Investments 5.Gross advances  | 151,705,418              | 178,524,257              | 223,639,777              | 249,886,703              | 268,529,771               |
| 6.Advances-non-performing/classified  | 10,478,589               | 11,354,923               | 13,771,895               | 16,281,178               | 18,688,166                |
| 7.Provision against advances  | 7,671,784                | 10,116,977               | 10,667,769               | 12,542,665               | 15,430,262                |
| 8.Advances net of provision (C5-C7)   | 144,033,634              | 168,407,280              | 212,972,008              | 237,344,038              | 253,099,509               |
| 9.Fixed assets  | 6,445,111                | 7,548,628                | 11,134,436               | 12,446,748               | 15,359,742                |
| 10.Other/misc. assets   | 10,799,529               | 11,367,805               | 18,398,914               | 17,955,045               | 16,964,759                |
| D.Profit & loss account   |                          |                          |                          |                          |                           |
| 1.Markup/interest earned  | 17,215,507               | 21,201,422               | 30,570,540               | 41,121,503               | 44,992,696                |
| 2.Markup/interest expensed  | 6,793,101                | 10,019,004               | 17,272,724               | 22,421,694               | 22,427,652                |
| 3.Net markup/interest income  | 10,422,406               | 11,182,418               | 13,297,816               | 18,699,809               | 22,565,044                |
| 4.Provisions and write-offs   | 704,871                  | 2,714,842                | 3,156,001                | 4,497,604                | 4,083,385                 |
| 5.Net markup/interest income after provisions   | 9,717,535                | 8,467,576                | 10,141,815               | 14,202,205               | 18,481,659                |
| 6.Non-markup/interest income  | 2,449,068                | 3,920,099                | 4,896,915                | 5,958,034                | 5,671,786                 |
| 7.Non-markup/interest expenses  | 5,505,509                | 6,434,599                | 8,917,790                | 9,624,119                | 11,810,339                |
| 8. Administrative expenses  | 5,290,578<br>6,661,094   | 6,018,346<br>5,953,076   | 8,121,805<br>6,120,940   | 9,423,503<br>10,536,120  | 11,241,587<br>12,343,106  |
| 9.Profit/(loss) before taxation 10.Profit/(loss) after taxation   | 4,397,250                | 4,076,158                | 4,156,686                | 7,122,167                | 8,225,332                 |
| E.Other items   | 4,007,200                | 4,070,100                | 4,100,000                | 7,122,107                | 0,220,002                 |
| 1.No. of ordinary shares  | 448,864                  | 538,637                  | 646,364                  | 711,001                  | 782,101                   |
| 2.Cash dividend   | 0.25%                    | 0.15%                    | 25.00%                   | 40.00%                   | 0.40%                     |
| 3.Stock dividend/bonus shares   | 0.20%                    | 0.20%                    | 10.00%                   | 10.00%                   | 0.10%                     |
| 4.Cash generated from operating activities  | 9,328,210                | 46,349,828               | 563,633                  | 10,811,077               | 36,199,585                |
| 5.Commitments and contigencies  | 63,338,135               | 117,080,646              | 126,060,778              | 11,586,667               | 108,128,287               |
| F.Efficiency ratios/profitability ratios  |                          |                          |                          |                          |                           |
| 1.Spread ratio (D3/D1)  | 60.54%                   | 52.74%                   | 43.50%                   | 45.47%                   | 50.15%                    |
| 2.Net markup/interest margin (D1-D2)/C  | 4.14%                    | 3.49%                    | 3.63%                    | 4.47%                    | 5.02%                     |
| 3.Return on equity (ROE) (D10/A)  | 0.27                     | 0.22                     | 0.20                     | 0.28                     | 0.26                      |
| 4.Return on assets (ROA) (D10/C)  | 1.74%                    | 1.27%                    | 1.13%                    | 1.70%                    | 1.83%                     |
| 5.Non-markup/interest income to total assets (D6/C)   | 0.97%<br>3.86%           | 1.22%<br>2.65%           | 1.34%<br>2.77%           | 1.42%<br>3.39%           | 1.26%<br>4.11%            |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) 7.Markup/interest expense to markup/interest income (D2/D1) | 39.46%                   | 47.26%                   | 56.50%                   | 54.53%                   | 49.85%                    |
| 8.Admin. expense to profit before tax. (D8/D9) (times)  | 0.79                     | 1.01                     | 1.33                     | 0.89                     | 0.91                      |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  | 28.00%                   | 25.61%                   | 25.14%                   | 20.44%                   | 23.31%                    |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)   | 2.16                     | 1.54                     | 1.66                     | 1.58                     | 1.98                      |
| 11.Earning per share (D10/E1)   | 9.80                     | 7.57                     | 6.43                     | 10.02                    | 10.5                      |
| G.Liquidity ratios  |                          |                          |                          |                          |                           |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 9.82%                    | 9.50%                    | 7.02%                    | 6.62%                    | 7.08%                     |
| 2.Investment to total assets (C4/C)   | 18.63%                   | 26.23%                   | 22.54%                   | 22.66%                   | 26.93%                    |
| 3.Advances net of provisions to total assets (C8/C)   | 57.15%                   | 52.61%                   | 58.08%                   | 56.73%                   | 56.25%                    |
| 4.Deposits to total assets (B3/C)   | 81.75%                   | 82.46%                   | 81.12%                   | 78.61%                   | 82.52%                    |
| 5.Total liabilities to total assets (B/C)   | 92.98%                   | 93.79%                   | 93.90%                   | 92.84%                   | 92.00%                    |
| 6.Gross advances to deposits (C5/B3)  | 73.63%                   | 67.63%                   | 75.18%                   | 75.98%                   | 72.32%                    |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)  | 67.59%                   | 62.22%                   | 68.76%                   | 67.78%                   | 68.49%                    |
| H.Assets quality ratios  1 Non-performing loan to gross advances (C6/C5)  | £ 01%                    | 6 36%                    | 6.16%                    | 6 520/                   | E 0E0                     |
| Non-performing loan to gross advances (C6/C5)     Provisions against NPLs to gross advances (C7/C5)                         | 6.91%                    | 6.36%                    | 0.10%                    | 6.52%<br>5.02%           | 6.96%<br>5.75%            |
| 3.NPLs to shareholders equity (C6/A)  | 64.56%                   | 61.68%                   | 66.19%                   | 62.88%                   | 59.96%                    |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 9.19%                    | 26.83%                   | 29.58%                   | 35.86%                   | 26.46%                    |
| 5.Provision against NPL to NPLs (C7/C6)   | 73.21%                   | 89.10%                   | 77.46%                   | 77.04%                   | 82.57%                    |
| I.Capital /leverage ratios  |                          |                          |                          |                          |                           |
| 1.Capital ratio (A/C)   | 6.44%                    | 5.75%                    | 5.67%                    | 6.19%                    | 6.93%                     |
| 2.Commitments & contingencies to total equity (E5/A) (times)  | 3.90                     | 6.36                     | 6.06                     | 0.45                     | 3.47                      |
| 3.Break up value per share (A/E1)   | 36.16                    | 34.18                    | 32.19                    | 36.42                    | 39.8                      |
| 4.Total deposit to total equity (B3/A) (times)  | 12.69                    | 14.34                    | 14.30                    | 12.70                    | 11.9                      |
| J.Cash flow ratio   |                          |                          |                          |                          |                           |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)  | 2.12                     | 11.37                    | 0.14                     | 1.52                     | 4.40                      |

| ASKARI BANK LIMITED  Items  | 2006                      | 2007                      | 2008                      | 2009                      | nd Rupees<br>201         |
|---|---------------------------|---------------------------|---------------------------|---------------------------|--------------------------|
|   | 9,619,066                 | 12,099,645                | 12,034,895                | 13,142,688                | 14,820,57                |
| A.Total equity (A1 to A3)  1.Share capital  | 2,004,333                 | 3,006,499                 | 4,058,774                 | 5,073,467                 | 6,427,44                 |
| 2.Reserves  | 5,814,754                 | 6,948,336                 | 7,667,141                 | 7,182,987                 | 7,691,31                 |
| 3.Un appropriated profit  | 1,799,979                 | 2,144,810                 | 308,980                   | 886,234                   | 701,81                   |
| 4.Others  | 1,434,164                 | 166,342                   | 936,468                   | 1,806,384                 | 1,183,56                 |
| 3.Total liabilities(B1 to B4)   | 154,980,358               | 169,905,898               | 193,219,775               | 239,378,374               | 298,740,41               |
| 1.Bills payable   | 1,839,077                 | 2,627,051                 | 2,584,828                 | 2,945,670                 | 3,089,98                 |
| 2.Borrowings from financial institutions  | 14,964,087                | 17,553,525                | 15,190,148                | 19,300,163                | 25,554,77                |
| 3.Deposits and other accounts   | 131,839,283               | 143,036,707               | 167,676,572               | 205,970,227               | 255,936,50               |
| 4.Other/misc. liabilities   | 6,337,911                 | 6,688,615                 | 7,768,227                 | 11,162,314                | 14,159,14                |
| C.Total assets (C1 to C4 + C8 to C10)   | 166,033,588               | 182,171,885               | 206,191,138               | 254,327,446               | 314,744,55               |
| Cash and balances with treasury banks   | 14,879,230                | 13,356,055                | 16,029,635                | 19,385,843                | 22,565,18                |
| 2.Balances with other banks   | 7,333,002                 | 3,497,054                 | 3,954,814                 | 8,364,261                 | 3,784,86                 |
| 3.Lending to financial institutions   | 8,392,950                 | 14,444,143                | 4,479,754                 | 4,614,059                 | 9,172,18                 |
| 4.Investments   | 28,625,915<br>102,724,879 | 39,431,005<br>108,188,767 | 35,677,755                | 67,046,033<br>147,628,343 | 102,259,75<br>168,435,76 |
| 5. Gross advances   | 3,656,297                 | 6,907,591                 | 139,830,973<br>11,689,417 | 17,725,451                | 21,598,64                |
| 6.Advances-non-performing/classified     7.Provision against advances                 | 3,545,507                 | 7,408,605                 | 11,012,731                | 12,593,844                | 15,651,62                |
| 8.Advances net of provision (C5-C7)   | 99,179,372                | 100,780,162               | 128,818,242               | 135,034,499               | 152,784,13               |
| 9.Fixed assets  | 3,810,331                 | 5,128,428                 | 8,266,458                 | 9,846,440                 | 9,987,96                 |
| 10.Other/misc. assets   | 3,812,788                 | 5,535,038                 | 8,964,480                 | 10,036,311                | 14,190,45                |
| D.Profit & loss account   | 0,0.2,700                 | 2,000,000                 | 2,00.,400                 | . 5,000,011               | , , , , , , , ,          |
| 1.Markup/interest earned  | 12,596,921                | 15,143,241                | 18,393,313                | 22,661,754                | 27,952,16                |
| 2.Markup/interest expensed  | 6,977,313                 | 8,685,624                 | 10,650,719                | 13,629,096                | 17,936,61                |
| 3.Net markup/interest income  | 5,619,608                 | 6,457,617                 | 7,742,594                 | 9,032,658                 | 10,015,54                |
| 4. Provisions and write-offs  | 1,128,513                 | 3,921,741                 | 4,072,597                 | 2,914,893                 | 3,064,38                 |
| 5.Net markup/interest income after provisions   | 4,491,095                 | 2,535,876                 | 3,669,997                 | 6,117,765                 | 6,951,16                 |
| 6.Non-markup/interest income  | 2,139,254                 | 4,565,496                 | 2,707,000                 | 2,554,701                 | 2,177,04                 |
| 7.Non-markup/interest expenses  | 3,283,494                 | 4,801,587                 | 5,915,615                 | 7,030,225                 | 7,855,07                 |
| 8.Administrative expenses   | 3,277,353                 | 4,789,536                 | 5,904,169                 | 6,995,857                 | 7,812,61                 |
| 9.Profit/(loss) before taxation   | 3,346,855                 | 2,299,785                 | 461,382                   | 1,642,241                 | 1,273,13                 |
| 10.Profit/(loss) after taxation   | 2,249,974                 | 2,681,012                 | 386,225                   | 1,107,793                 | 943,17                   |
| E.Other items   |                           |                           |                           |                           |                          |
| 1.No. of ordinary shares  | 200,433                   | 300,650                   | 405,877                   | 507,347                   | 642,74                   |
| 2.Cash dividend   | 0.10%                     | 0.15%                     | 0.00%                     | 0.00%                     |                          |
| 3.Stock dividend/bonus shares   | 0.50%                     | 0.35%                     | 25.00%                    | 20.00%                    | 0.10                     |
| 4.Cash generated from operating activities  | 8,356,026                 | 8,370,382                 | 2,596,563                 | 36,409,130                | 35,810,01                |
| 5.Commitments and contigencies  | 112,195,415               | 145,064,726               | 202,238,722               | 106,574,473               | 196,716,93               |
| F.Efficiency ratios/profitability ratios  | 44.61%                    | 42.64%                    | 42.09%                    | 39.86%                    | 35.83                    |
| Spread ratio (D3/D1)     Net markup/interest margin (D1-D2)/C                         | 3.38%                     | 3.54%                     | 3.76%                     | 3.55%                     | 3.18                     |
| 3.Return on equity (ROE) (D10/A)  | 0.23                      | 0.22                      | 0.03                      | 0.08                      | 0.                       |
| 4.Return on assets (ROA) (D10/C)  | 1.36%                     | 1.47%                     | 0.19%                     | 0.44%                     | 0.30                     |
| 5.Non-markup/interest income to total assets (D6/C)                                   | 1.29%                     | 2.51%                     | 1.31%                     | 1.00%                     | 0.69                     |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                       | 2.70%                     | 1.39%                     | 1.78%                     | 2.41%                     | 2.21                     |
| 7.Markup/interest expense to markup/interest income (D2/D1)                           | 55.39%                    | 57.36%                    | 57.91%                    | 60.14%                    | 64.17                    |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                                | 0.98                      | 2.08                      | 12.80                     | 4.26                      | 6.                       |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                              | 22.28%                    | 24.36%                    | 28.04%                    | 27.88%                    | 26.07                    |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                       | 1.53                      | 1.05                      | 2.18                      | 2.74                      | 3.5                      |
| 11.Earning per share (D10/E1)   | 11.23                     | 8.92                      | 0.95                      | 2.18                      | 1.4                      |
| G.Liquidity ratios  |                           |                           |                           |                           |                          |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                                    | 13.38%                    | 9.25%                     | 9.69%                     | 10.91%                    | 8.37                     |
| 2.Investment to total assets (C4/C)   | 17.24%                    | 21.64%                    | 17.30%                    | 26.36%                    | 32.49                    |
| 3.Advances net of provisions to total assets (C8/C)                                   | 59.73%                    | 55.32%                    | 62.48%                    | 53.09%                    | 48.54                    |
| I.Deposits to total assets (B3/C)   | 79.41%                    | 78.52%                    | 81.32%                    | 80.99%                    | 81.32                    |
| 5.Total liabilities to total assets (B/C)   | 93.34%                    | 93.27%                    | 93.71%                    | 94.12%                    | 94.92                    |
| 6.Gross advances to deposits (C5/B3)  | 77.92%                    | 75.64%                    | 83.39%                    | 71.67%                    | 65.8                     |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                                    | 69.97%                    | 67.37%                    | 76.47%                    | 65.53%                    | 59.84                    |
| I.Assets quality ratios   |                           |                           |                           |                           |                          |
| 1.Non-performing loan to gross advances (C6/C5)                                       | 3.56%                     | 6.38%                     | 8.36%                     | 12.01%                    | 12.82                    |
| 2.Provisions against NPLs to gross advances (C7/C5)                                   | - 00.040/                 | -                         | - 07.400/                 | 404.070/                  | 9.29                     |
| 3.NPLs to shareholders equity (C6/A)  | 38.01%                    | 57.09%<br>52.03%          | 97.13%                    | 134.87%                   | 145.73                   |
| 4.NPLs write off to NPLs provisions (D4/C7)  5. Provision against NPL to NPLs (C7/C6) | 31.83%<br>96.97%          | 52.93%<br>107.25%         | 36.98%<br>94.21%          | 23.15%<br>71.05%          | 19.58<br>72.47           |
| 5.Provision against NPL to NPLs (C7/C6)   | 90.97%                    | 107.25%                   | 34.∠1%                    | 71.05%                    | 12.4                     |
| Capital /leverage ratios 1.Capital ratio (A/C)  | 5.79%                     | 6.64%                     | 5.84%                     | 5.17%                     | 4.7                      |
| 2.Commitments & contingencies to total equity (E5/A) (times)                          | 11.66                     | 11.99                     | 16.80                     | 8.11                      | 13.                      |
| 3.Break up value per share (A/E1)   | 47.99                     | 40.24                     | 29.65                     | 25.90                     | 23.                      |
| 4.Total deposit to total equity (B3/A) (times)  | 13.71                     | 11.82                     | 13.93                     | 15.67                     | 17.                      |
| J.Cash flow ratio   |                           | 2                         | . 0.00                    |                           | .,,                      |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)        | 3.71                      | 3.12                      | 6.72                      | 32.87                     | 37.                      |

| ATLAS BANK LTD  |                         |                        |                         | (Thousa                 | nd Rupees)              |
|---|-------------------------|------------------------|-------------------------|-------------------------|-------------------------|
| Items   | 2006                    | 2007                   | 2008                    | 2009                    | 2010                    |
| A.Total equity (A1 to A3)   | 3,116,083               | 5,260,126              | 4,249,567               | 2,554,008               | (149,218)               |
| 1.Share capital   | 3,125,916               | 5,001,466              | 5,001,466               | 5,001,466               | 5,001,466               |
| 2.Reserves  | 2,494                   | 580,031                | 580,031                 | 587,581                 | 580,031                 |
| 3.Un appropriated profit  | (12,327)                | (321,371)<br>(75,886)  | (1,331,930)             | (3,035,039)             | (5,730,715)<br>(68,708) |
| 4.Others  P. Total liabilities (P1 to P4)   | (117,793)<br>14,022,296 | 17,800,021             | (592,623)<br>25,310,083 | (71,948)<br>28,387,446  | 26,060,141              |
| B.Total liabilities(B1 to B4)  1.Bills payable  | 50,158                  | 288,907                | 255,742                 | 265,875                 | 202,966                 |
| 2.Borrowings from financial institutions  | 4,025,949               | 1,304,616              | 5,323,425               | 943,114                 | 5,885,030               |
| 3.Deposits and other accounts   | 8,842,946               | 15,322,671             | 18,646,412              | 26,173,680              | 19,312,589              |
| 4.Other/misc. liabilities   | 1,103,243               | 883,827                | 1,084,504               | 1,004,777               | 659,556                 |
| C.Total assets (C1 to C4 + C8 to C10)   | 17,020,586              | 22,984,261             | 28,967,027              | 30,869,506              | 25,842,215              |
| Cash and balances with treasury banks   | 601,079                 | 1,501,334              | 1,617,825               | 1,577,093               | 1,472,051               |
| 2.Balances with other banks   | 191,742                 | 215,318                | 51,449                  | 97,691                  | 22,794                  |
| 3.Lending to financial institutions   | 3,500,844               | 4,427,824              | 114,000                 | 838,438                 | 0                       |
| 4.Investments   | 3,645,195<br>8,199,113  | 5,566,841<br>9,723,028 | 2,990,906<br>21,313,936 | 4,763,388<br>20,441,926 | 4,017,964<br>18,639,047 |
| 5.Gross advances 6.Advances-non-performing/classified   | 493,910                 | 9,723,028<br>775,190   | 759,245                 | 1,220,436               | 6,086,830               |
| 7.Provision against advances  | 365,327                 | 480,517                | 764,067                 | 1,221,998               | 2,673,397               |
| 8.Advances net of provision (C5-C7)   | 7,833,786               | 9,242,511              | 20,549,869              | 19,219,928              | 15,965,650              |
| 9.Fixed assets  | 301,401                 | 818,713                | 1,255,567               | 1,138,909               | 988,960                 |
| 10.Other/misc. assets   | 946,539                 | 1,211,720              | 2,387,411               | 3,234,059               | 3,374,796               |
| D.Profit & loss account   |                         |                        |                         |                         |                         |
| 1.Markup/interest earned  | 892,583                 | 1,338,459              | 2,975,768               | 3,387,928               | 2,618,469               |
| 2.Markup/interest expensed  | 763,083                 | 1,294,428              | 2,421,154               | 3,189,326               | 2,545,410               |
| 3.Net markup/interest income  | 129,500                 | 44,031                 | 554,614                 | 198,602                 | 73,059                  |
| 4.Provisions and write-offs   | 58,195                  | 271,458                | 353,543                 | 912,815                 | 1,631,268               |
| 5.Net markup/interest income after provisions   | 71,305                  | (227,427)              | 201,071                 | (714,213)               | (1,558,209)             |
| 6.Non-markup/interest income  | 96,588                  | 346,786                | 245,152                 | 49,168                  | (1,489,381)             |
| 7.Non-markup/interest expenses  | 308,729<br>308,205      | 668,923<br>665,546     | 2,040,433<br>1,864,887  | 2,062,038<br>1,894,233  | 1,836,588<br>1,486,646  |
| 8.Administrative expenses 9.Profit/(loss) before taxation   | (140,836)               | (549,564)              | (1,594,210)             | (2,727,083)             | (3,325,969)             |
| 10.Profit/(loss) after taxation   | 8,682                   | (309,044)              | (1,010,559)             | (1,703,109)             | (2,695,676)             |
| E.Other items   | 0,002                   | (000,044)              | (1,010,000)             | (1,700,100)             | (2,000,010)             |
| 1.No. of ordinary shares  | 312,592                 | 500,147                | 500,147                 | 500,147                 | 500,147                 |
| 2.Cash dividend   | 0.00%                   | 0.00%                  | 20.00%                  | 0.00%                   | 0.00%                   |
| 3.Stock dividend/bonus shares   | 0.00%                   | 0.00%                  | 0.00%                   | 0.00%                   | 0.00%                   |
| 4.Cash generated from operating activities  | 251,781                 | 1,301,267              | (1,300,475)             | 1,409,916               | (880,780)               |
| 5.Commitments and contigencies  | 1,867,923               | 5,859,936              | 9,031,919               | 11,586,667              | 4,989,009               |
| F.Efficiency ratios/profitability ratios  |                         |                        |                         |                         |                         |
| 1.Spread ratio (D3/D1)  | 14.51%                  | 3.29%                  | 18.64%                  | 5.86%                   | 2.79%                   |
| 2.Net markup/interest margin (D1-D2)/C  | 0.76%                   | 0.19%                  | 1.91%                   | 0.64%                   | 0.28%                   |
| 3.Return on equity (ROE) (D10/A)  | 0.00                    | -0.06                  | -0.24<br>-3.49%         | -0.67<br>-5.52%         | 18.07<br>-10.43%        |
| 4.Return on assets (ROA) (D10/C)  5. Non markun/interest income to total assets (D6/C)                              | 0.05%<br>0.57%          | -1.34%<br>1.51%        | 0.85%                   | 0.16%                   | -5.76%                  |
| 5.Non-markup/interest income to total assets (D6/C) 6.Net markup/interest income(after prov.) to total assets(D5/C) | 0.42%                   | -0.99%                 | 0.69%                   | -2.31%                  | -6.03%                  |
| 7.Markup/interest expense to markup/interest income (D2/D1)   | 85.49%                  | 96.71%                 | 81.36%                  | 94.14%                  | 97.21%                  |
| 8.Admin. expense to profit before tax. (D8/D9) (times)  | -2.19                   | -1.21                  | -1.17                   | -0.69                   | -0.45                   |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  | 31.21%                  | 39.69%                 | 63.35%                  | 59.99%                  | 162.66%                 |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)   | 3.19                    | 1.92                   | 7.61                    | 38.53                   | -1.00                   |
| 11.Earning per share (D10/E1)   | 0.03                    | -0.62                  | -2.02                   | -3.41                   | -5.39                   |
| G.Liquidity ratios  |                         |                        |                         |                         |                         |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 4.66%                   | 7.47%                  | 5.76%                   | 5.43%                   | 5.78%                   |
| 2.Investment to total assets (C4/C)   | 21.42%                  | 24.22%                 | 10.33%                  | 15.43%                  | 15.55%                  |
| 3.Advances net of provisions to total assets (C8/C)   | 46.03%                  | 40.21%                 | 70.94%                  | 62.26%                  | 61.78%                  |
| 4.Deposits to total assets (B3/C)   | 51.95%                  | 66.67%                 | 64.37%                  | 84.79%                  | 74.73%                  |
| 5.Total liabilities to total assets (B/C) 6.Gross advances to deposits (C5/B3)                                      | 82.38%<br>92.72%        | 77.44%<br>63.46%       | 87.38%<br>114.31%       | 91.96%<br>78.10%        | 100.84%<br>96.51%       |
| 7.Gross advances to deposits (C5/B5) 7.Gross advances to borrowing & deposit C5/(B2+B3)                             | 63.71%                  | 58.48%                 | 88.92%                  | 75.38%                  | 73.97%                  |
| H.Assets quality ratios   | 00.1 170                | 00.4070                | 00.0270                 | 70.0070                 | 70.0770                 |
| 1.Non-performing loan to gross advances (C6/C5)   | 6.02%                   | 7.97%                  | 3.56%                   | 5.97%                   | 32.66%                  |
| 2.Provisions against NPLs to gross advances (C7/C5)   | -                       | -                      | -                       | _                       | 14.34%                  |
| 3.NPLs to shareholders equity (C6/A)  | 15.85%                  | 14.74%                 | 17.87%                  | 47.79%                  | -4,079.15%              |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 15.93%                  | 56.49%                 | 46.27%                  | 74.70%                  | 61.02%                  |
| 5.Provision against NPL to NPLs (C7/C6)   | 73.97%                  | 61.99%                 | 100.64%                 | 100.13%                 | 43.92%                  |
| I.Capital /leverage ratios  |                         |                        |                         |                         |                         |
| 1.Capital ratio (A/C)   | 18.31%                  | 22.89%                 | 14.67%                  | 8.27%                   | -0.58%                  |
| 2.Commitments & contingencies to total equity (E5/A) (times)  | 0.60                    | 1.11                   | 2.13                    | 4.54                    | -33.43                  |
| 3.Break up value per share (A/E1)   | 9.97                    | 10.52                  | 8.50                    | 5.11                    | -0.30                   |
| 4.Total deposit to total equity (B3/A) (times)  | 2.84                    | 2.91                   | 4.39                    | 10.25                   | -129.43                 |
| J.Cash flow ratio  1 Cook generated from energian activities to profit after toy (E4/D10) (times)                   | 20.00                   | 4 24                   | 1 20                    | 0.00                    | 0.33                    |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)                                      | 29.00                   | -4.21                  | 1.29                    | -0.83                   | 0.33                    |

| BANK AL-HABIB LIMITED  Items   | 2006                   | 2007                   | 2008                   | 2009                   | nd Rupees<br>201     |
|--|------------------------|------------------------|------------------------|------------------------|----------------------|
| A.Total equity (A1 to A3)  | 6,186,336              | 8,013,757              | 9,967,204              | 12,286,874             | 14,706,38            |
| 1.Share capital  | 2,629,334              | 3,681,068              | 4,785,388              | 6,101,370              | 7,321,64             |
| 2.Reserves   | 2,082,561              | 2,527,949              | 3,062,830              | 3,664,925              | 4,392,26             |
| 3.Un appropriated profit   | 1,474,441              | 1,804,740              | 2,118,986              | 2,520,579              | 2,992,47             |
| 4.Others   | 336,056                | 311,561                | 1,665,205              | 1,818,084              | 1,359,72             |
| B.Total liabilities(B1 to B4)  | 108,475,645            | 132,908,956            | 165,690,582            | 235,701,642            | 285,486,35           |
| 1.Bills payable  | 1,390,913              | 2,394,482              | 2,232,334              | 3,187,383              | 2,989,98             |
| 2.Borrowings from financial institutions                                       | 10,788,554             | 9,826,525              | 12,369,743             | 33,517,109             | 22,579,34            |
| 3.Deposits and other accounts  | 91,419,963             | 114,818,855            | 144,389,563            | 189,280,062            | 249,774,21           |
| 4.Other/misc. liabilities  | 4,876,215              | 5,869,094              | 6,698,942              | 9,717,088              | 10,142,80            |
| C.Total assets (C1 to C4 + C8 to C10)  | 114,998,037            | 141,234,274            | 177,322,991            | 249,806,600            | 301,552,46           |
| Cash and balances with treasury banks  | 9,346,431              | 13,766,500             | 11,936,275             | 14,377,589             | 19,000,97            |
| 2.Balances with other banks  | 1,232,902              | 604,742                | 3,621,152              | 4,626,726              | 2,132,40             |
| 3.Lending to financial institutions  | 6,578,800              | 4,112,429              | 295,396                | 0                      | 1,139,26             |
| 4.Investments  | 21,023,254             | 35,287,080             | 48,234,497             | 111,017,701            | 137,167,68           |
| 5.Gross advances   | 71,036,205             | 79,446,698             | 101,402,372            | 108,373,012            | 129,083,54           |
| 6.Advances-non-performing/classified   | 388,263                | 216,628                | 862,550                | 2,067,656              | 2,943,86             |
| 7.Provision against advances   | 240,244                | 222,318                | 1,205,376              | 2,387,693              | 3,310,48             |
| 8. Advances net of provision (C5-C7)   | 70,795,961             | 79,224,380             | 100,196,996            | 105,985,319            | 125,773,06           |
| 9.Fixed assets   | 3,910,067              | 5,786,287              | 9,166,020              | 9,561,955              | 10,213,39            |
| 10.Other/misc. assets  | 2,110,622              | 2,452,856              | 3,872,655              | 4,237,310              | 6,125,67             |
| D.Profit & loss account  | 7 057 745              | 0.045.070              | 14 500 044             | 22 420 405             | 27,475,4             |
| 1.Markup/interest earned   | 7,857,745              | 9,945,872              | 14,586,841             | 22,120,105             |                      |
| 2.Markup/interest expensed   | 4,078,200              | 5,764,757              | 8,004,294              | 13,053,137             | 16,678,55            |
| 3.Net markup/interest income   | 3,779,545              | 4,181,115              | 6,582,547              | 9,066,968              | 10,796,88            |
| 4. Provisions and write-offs   | 20,959                 | 93,266                 | 1,149,345              | 1,183,026              | 946,29<br>9,850,59   |
| 5.Net markup/interest income after provisions                                  | 3,758,586<br>1,363,244 | 4,087,849<br>2,130,824 | 5,433,202<br>2,416,304 | 7,883,942              |                      |
| 6.Non-markup/interest income   | 2,432,449              | 3,166,446              | 4,374,426              | 1,836,082<br>5,207,953 | 2,129,54<br>6,323,92 |
| 7.Non-markup/interest expenses   | 2,432,395              | 3,166,045              | 4,306,759              | 5,045,731              | 6,162,44             |
| 8.Administrative expenses  | 2,689,381              | 3,052,227              | 3,578,532              | 4,512,071              | 5,656,2              |
| 9.Profit/(loss) before taxation 10.Profit/(loss) after taxation                | 1,760,992              | 2,211,333              | 2,425,016              | 2,856,294              | 3,602,16             |
| E.Other items  | 1,700,992              | 2,211,333              | 2,423,010              | 2,030,294              | 3,002,10             |
| 1.No. of ordinary shares   | 262,933                | 368,107                | 478,538                | 610,137                | 732,16               |
| 2.Cash dividend  | 0.15%                  | 0.15%                  | 12.50%                 | 20.00%                 | 0.20                 |
| 3.Stock dividend/bonus shares  | 0.20%                  | 0.30%                  | 27.50%                 | 20.00%                 | 0.20                 |
| 4.Cash generated from operating activities                                     | 4,202,822              | 20,066,569             | 16,856,703             | 65,727,310             | 30,018,9             |
| 5.Commitments and contigencies   | 4,160,867              | 61,774,447             | 59,797,421             | 63,417,914             | 60,004,9             |
| F.Efficiency ratios/profitability ratios                                       | 1,100,001              | 0.,,                   | 00,101,121             | 00, 111,011            | 00,001,0             |
| 1.Spread ratio (D3/D1)   | 48.10%                 | 42.04%                 | 45.13%                 | 40.99%                 | 39.30                |
| 2.Net markup/interest margin (D1-D2)/C   | 3.29%                  | 2.96%                  | 3.71%                  | 3.63%                  | 3.58                 |
| 3.Return on equity (ROE) (D10/A)   | 0.28                   | 0.28                   | 0.24                   | 0.23                   | 0.                   |
| 4.Return on assets (ROA) (D10/C)   | 1.53%                  | 1.57%                  | 1.37%                  | 1.14%                  | 1.19                 |
| 5.Non-markup/interest income to total assets (D6/C)                            | 1.19%                  | 1.51%                  | 1.36%                  | 0.74%                  | 0.71                 |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                | 3.27%                  | 2.89%                  | 3.06%                  | 3.16%                  | 3.27                 |
| 7.Markup/interest expense to markup/interest income (D2/D1)                    | 51.90%                 | 57.96%                 | 54.87%                 | 59.01%                 | 60.70                |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                         | 0.90                   | 1.04                   | 1.20                   | 1.12                   | 1.                   |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                       | 26.38%                 | 26.22%                 | 25.73%                 | 21.74%                 | 21.36                |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                | 1.78                   | 1.49                   | 1.78                   | 2.75                   | 2.                   |
| 11.Earning per share (D10/E1)  | 6.70                   | 6.01                   | 5.07                   | 4.68                   | 4.                   |
| G.Liquidity ratios   |                        |                        |                        |                        |                      |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                             | 9.20%                  | 10.18%                 | 8.77%                  | 7.61%                  | 7.01                 |
| 2.Investment to total assets (C4/C)  | 18.28%                 | 24.98%                 | 27.20%                 | 44.44%                 | 45.49                |
| 3.Advances net of provisions to total assets (C8/C)                            | 61.56%                 | 56.09%                 | 56.51%                 | 42.43%                 | 41.7                 |
| Deposits to total assets (B3/C)  | 79.50%                 | 81.30%                 | 81.43%                 | 75.77%                 | 82.83                |
| 5.Total liabilities to total assets (B/C)                                      | 94.33%                 | 94.11%                 | 93.44%                 | 94.35%                 | 94.67                |
| 6.Gross advances to deposits (C5/B3)   | 77.70%                 | 69.19%                 | 70.23%                 | 57.26%                 | 51.68                |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)                            | 69.50%                 | 63.74%                 | 64.69%                 | 48.64%                 | 47.40                |
| I.Assets quality ratios  |                        |                        |                        |                        |                      |
| 1.Non-performing loan to gross advances (C6/C5)                                | 0.55%                  | 0.27%                  | 0.85%                  | 1.91%                  | 2.28                 |
| 2.Provisions against NPLs to gross advances (C7/C5)                            | -                      | -                      | -                      | -                      | 2.56                 |
| 3.NPLs to shareholders equity (C6/A)   | 6.28%                  | 2.70%                  | 8.65%                  | 16.83%                 | 20.02                |
| 4.NPLs write off to NPLs provisions (D4/C7)                                    | 8.72%                  | 41.95%                 | 95.35%                 | 49.55%                 | 28.58                |
| 5.Provision against NPL to NPLs (C7/C6)  | 61.88%                 | 102.63%                | 139.75%                | 115.48%                | 112.45               |
| .Capital /leverage ratios  |                        |                        |                        |                        |                      |
| 1.Capital ratio (A/C)  | 5.38%                  | 5.67%                  | 5.62%                  | 4.92%                  | 4.88                 |
| 2.Commitments & contingencies to total equity (E5/A) (times)                   | 0.67                   | 7.71                   | 6.00                   | 5.16                   | 4.                   |
| 3.Break up value per share (A/E1)  | 23.53                  | 21.77                  | 20.83                  | 20.14                  | 20.                  |
| 4.Total deposit to total equity (B3/A) (times)                                 | 14.78                  | 14.33                  | 14.49                  | 15.41                  | 16.9                 |
| J.Cash flow ratio  |                        |                        |                        |                        |                      |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 2.39                   | 9.07                   | 6.95                   | 23.01                  | 8.                   |

| BANK ALFALAH LIMITED Items   | 2006                      | 2007                      | 2008                      | 2009                      | nd Rupees<br>201        |
|--|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------|
| A.Total equity (A1 to A3)  | 10,572,605                | 13,766,673                | 14,608,523                | 19,770,260                | 19,726,55               |
| 1. Share capital   | 5,000,000                 | 6,500,000                 | 7,995,000                 | 13,491,563                | 13,491,56               |
| 2.Reserves   | 2,749,533                 | 2,414,833                 | 3,166,056                 | 3,587,969                 | 3,819,13                |
| 3.Un appropriated profit   | 2,823,072                 | 4,851,840                 | 3,447,467                 | 2,690,728                 | 2,415,86                |
| 4.Others   | 1,669,340                 | 2,453,171                 | 2,436,216                 | 2,363,160                 | 2,578,98                |
| 3.Total liabilities(B1 to B4)  | 263,443,596               | 312,675,308               | 331,946,025               | 366,936,635               | 389,178,29              |
| 1.Bills payable  | 3,091,135                 | 4,138,243                 | 3,452,031                 | 3,766,144                 | 4,521,53                |
| 2.Borrowings from financial institutions                                       | 8,394,130                 | 21,230,697                | 13,690,222                | 20,653,921                | 13,700,12               |
| Deposits and other accounts     Other/misc. liabilities                        | 239,509,391               | 273,173,841<br>14,132,527 | 300,732,858               | 324,759,752               | 354,015,31              |
|  | 12,448,940<br>275,685,541 | 328,895,152               | 14,070,914<br>348,990,764 | 17,756,818<br>389,070,055 | 16,941,32<br>411,483,83 |
| C.Total assets (C1 to C4 + C8 to C10)  1.Cash and balances with treasury banks | 27,859,360                | 29,436,378                | 32,687,335                | 35,056,012                | 41,197,84               |
| 2.Balances with other banks  | 12,731,952                | 18,380,738                | 21,581,043                | 22,722,639                | 16,179,25               |
| 3.Lending to financial institutions  | 12,456,653                | 3,452,059                 | 3,315,500                 | 14,947,435                | 6,497,55                |
| 4.Investments  | 56,502,210                | 88,491,564                | 75,973,238                | 99,159,957                | 113,425,86              |
| 5.Gross advances   | 152,235,781               | 175,678,810               | 197,931,671               | 197,403,168               | 218,431,85              |
| 6.Advances-non-performing/classified   | 2,308,668                 | 4,705,085                 | 0                         | 0                         | 18,320,02               |
| 7.Provision against advances   | 2,236,456                 | 4,479,818                 | 6,140,683                 | 9,360,730                 | 11,279,30               |
| 8.Advances net of provision (C5-C7)  | 149,999,325               | 171,198,992               | 191,790,988               | 188,042,438               | 207,152,54              |
| 9.Fixed assets   | 10,502,990                | 11,922,324                | 13,773,293                | 14,492,194                | 14,204,55               |
| 10.Other/misc. assets  | 5,633,051                 | 6,013,097                 | 9,869,367                 | 14,649,380                | 12,826,22               |
| D.Profit & loss account  | 04 404 477                | 05 700 074                | 00.000.000                | 05.504.040                | 07 500 55               |
| 1.Markup/interest earned   | 21,191,470                | 25,783,871                | 30,966,638                | 35,561,312                | 37,530,25               |
| 2.Markup/interest expensed     3.Net markup/interest income                    | 15,232,886<br>5,958,584   | 16,620,963<br>9,162,908   | 20,494,355<br>10,472,283  | 24,654,180<br>10,907,132  | 23,855,44<br>13,674,80  |
| 4.Provisions and write-offs  | 699,227                   | 2,376,711                 | 3,543,357                 | 4,071,527                 | 4,260,38                |
| 5.Net markup/interest income after provisions                                  | 5,259,357                 | 6,786,197                 | 6,928,926                 | 6,835,605                 | 9,414,42                |
| 6.Non-markup/interest income   | 3,224,639                 | 6,038,466                 | 4,822,924                 | 5,182,253                 | 14,122,58               |
| 7.Non-markup/interest expenses   | 5,918,051                 | 8,289,111                 | 9,957,130                 | 11,001,542                | 1,368,74                |
| 8.Administrative expenses  | 5,874,745                 | 8,272,587                 | 9,805,790                 | 10,923,507                | 12,578,08               |
| 9.Profit/(loss) before taxation  | 2,565,945                 | 4,535,552                 | 1,794,720                 | 1,016,316                 | 1,368,74                |
| 10.Profit/(loss) after taxation  | 1,762,691                 | 3,130,229                 | 1,301,301                 | 897,035                   | 968,45                  |
| E.Other items  |                           |                           |                           |                           |                         |
| 1.No. of ordinary shares   | 650,000                   | 650,000                   | 799,500                   | 1,349,156                 | 1,349,15                |
| 2.Cash dividend  | 0.00%                     | 0.15%                     | 50.00%                    | 8.00%                     | 0.009                   |
| 3.Stock dividend/bonus shares  | 0.30%                     | 0.30%                     | 12.50%                    | 0.00%                     | 0.009                   |
| 4.Cash generated from operating activities                                     | 7,852,362                 | 39,645,325                | 2,499,606                 | 19,945,927                | 18,112,04               |
| 5.Commitments and contigencies   | 81,299,671                | 124,896,380               | 121,702,262               | 159,052,924               | 179,210,91              |
| F.Efficiency ratios/profitability ratios 1.Spread ratio (D3/D1)                | 28.12%                    | 35.54%                    | 33.82%                    | 30.67%                    | 36.44                   |
| 2.Net markup/interest margin (D1-D2)/C   | 2.16%                     | 2.79%                     | 3.00%                     | 2.80%                     | 3.32                    |
| 3.Return on equity (ROE) (D10/A)   | 0.17                      | 0.23                      | 0.09                      | 0.05                      | 0.02                    |
| 4.Return on assets (ROA) (D10/C)   | 0.64%                     | 0.95%                     | 0.37%                     | 0.23%                     | 0.24                    |
| 5.Non-markup/interest income to total assets (D6/C)                            | 1.17%                     | 1.84%                     | 1.38%                     | 1.33%                     | 3.43                    |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                | 1.91%                     | 2.06%                     | 1.99%                     | 1.76%                     | 2.29                    |
| 7.Markup/interest expense to markup/interest income (D2/D1)                    | 71.88%                    | 64.46%                    | 66.18%                    | 69.33%                    | 63.56                   |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                         | 2.29                      | 1.82                      | 5.46                      | 10.75                     | 9.1                     |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                       | 24.24%                    | 26.05%                    | 27.82%                    | 27.00%                    | 2.65                    |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                | 1.82                      | 1.37                      | 2.03                      | 2.11                      | 0.8                     |
| 11.Earning per share (D10/E1)  | 2.71                      | 4.82                      | 1.63                      | 0.66                      | 0.7                     |
| G.Liquidity ratios   | 44.700/                   | 4.4.5.40/                 | 45.550/                   | 44.050/                   | 40.04                   |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                             | 14.72%                    | 14.54%                    | 15.55%                    | 14.85%                    | 13.94                   |
| 2. Investment to total assets (C4/C)   | 20.50%                    | 26.91%                    | 21.77%                    | 25.49%                    | 27.57<br>50.34          |
| 3.Advances net of provisions to total assets (C8/C)                            | 54.41%<br>86.88%          | 52.05%<br>83.06%          | 54.96%<br>86.17%          | 48.33%<br>83.47%          | 86.03                   |
| I.Deposits to total assets (B3/C) 5.Total liabilities to total assets (B/C)    | 95.56%                    | 95.07%                    | 95.12%                    | 94.31%                    | 94.58                   |
| 6.Gross advances to deposits (C5/B3)   | 63.56%                    | 64.31%                    | 65.82%                    | 60.78%                    | 61.70                   |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)                            | 61.41%                    | 59.67%                    | 62.95%                    | 57.15%                    | 59.40                   |
| I.Assets quality ratios  |                           |                           |                           |                           |                         |
| 1.Non-performing loan to gross advances (C6/C5)                                | 1.52%                     | 2.68%                     | 0.00%                     | 0.00%                     | 8.39                    |
| 2.Provisions against NPLs to gross advances (C7/C5)                            | -                         | -                         | -                         | -                         | 5.16                    |
| 3.NPLs to shareholders equity (C6/A)   | 21.84%                    | 34.18%                    | 0.00%                     | 0.00%                     | 92.87                   |
| 4.NPLs write off to NPLs provisions (D4/C7)                                    | 31.26%                    | 53.05%                    | 57.70%                    | 43.50%                    | 37.77                   |
| 5.Provision against NPL to NPLs (C7/C6)  | 96.87%                    | 95.21%                    | -                         | -                         | 61.57                   |
| .Capital /leverage ratios  |                           |                           |                           |                           |                         |
| 1.Capital ratio (A/C)  | 3.84%                     | 4.19%                     | 4.19%                     | 5.08%                     | 4.79                    |
| 2.Commitments & contingencies to total equity (E5/A) (times)                   | 7.69                      | 9.07                      | 8.33                      | 8.05                      | 9.                      |
| 3.Break up value per share (A/E1)  | 16.27                     | 21.18                     | 18.27                     | 14.65                     | 14.                     |
| 4. Total deposit to total equity (B3/A) (times)                                | 22.65                     | 19.84                     | 20.59                     | 16.43                     | 17.                     |
| J.Cash flow ratio  |                           |                           | 1.92                      |                           |                         |

| 2007 2008                          |                         | and Rupees)<br>2010     |
|------------------------------------|-------------------------|-------------------------|
|                                    |                         | 4.734.004               |
| 5,181,372<br>0,000 5,279,679       | 4,702,433<br>5,279,679  | 5,279,679               |
| 0 0,000                            | 0,279,079               | 9,310                   |
| 5,377) (98,307)                    |                         | (554,985)               |
| 00,103 10,449                      | 37,860                  | 32,382                  |
| 13,896,779                         | 29,546,478              | 40,269,317              |
| 4,998 353,646                      | 485,608                 | 563,020                 |
| 70,000 245,939                     | 156,160                 | 353,000                 |
| 34,282 12,477,955<br>3,467 819,239 | 27,987,378<br>917,332   | 38,198,320<br>1,154,977 |
| 17,473 19,088,600                  | 34,286,771              | 45,035,703              |
| 3,166 2,175,413                    | 4,217,515               | 3,035,148               |
| 7,491 2,207,490                    | 2,059,550               | 569,622                 |
| 25,037 40,351                      | 4,018,813               | 4,513,132               |
| 5,019,525                          | 6,813,191               | 13,732,132              |
| 2,240 6,687,460                    | 13,531,861              | 16,999,097              |
| 8,371 186,093                      | 788,665                 | 741,680                 |
| 9,373 159,929                      | 249,709                 | 328,972                 |
| 6,527,531<br>13,324<br>1,910,648   | 13,282,152<br>2,395,304 | 16,670,125<br>2,066,680 |
| 1,561 1,207,642                    | 1,500,246               | 4,448,864               |
| 1,201,012                          | 1,000,210               | ., ,                    |
| 2,060 1,468,688                    | 2,193,891               | 3,806,209               |
| 3,842 729,528                      | 1,222,169               | 2,057,533               |
| 98,218 739,160                     | 971,722                 | 1,748,676               |
| 8,372 130,556                      | 111,198                 | 7,424                   |
| 9,846 608,604                      | 860,524                 | 1,756,100               |
| 10,281 196,139                     | 342,687                 | 207,104                 |
| 0,590 229,152<br>91,172 1,028,232  | 562,909<br>1,755,503    | 1,918,661<br>1,895,476  |
| (0,463) (229,152)                  |                         | 44,543                  |
| 7,023) (52,930)                    | , , ,                   | 46,550                  |
| (,,                                | ( 5,225)                | 12,222                  |
| 20,000 527,968                     | 527,968                 | 527,968                 |
| 0.00% 23.00%                       | 0.00%                   | 0.00%                   |
| 0.00%                              | 0.00%                   | 0.00%                   |
| 1,777 1,109,403                    | 4,475,857               | 4,267,673               |
| 1,611 1,751,914                    | 1,439,984               | 4,467,998               |
| 9.53% 50.33%                       | 44.29%                  | 45.94%                  |
| 2.06% 3.87%                        |                         | 3.88%                   |
| -0.01 -0.01                        | -0.10                   | 0.01                    |
| 0.26% -0.28%                       | -1.40%                  | 0.10%                   |
| 0.97% 1.03%                        | 1.00%                   | 0.46%                   |
| 1.87% 3.19%                        |                         | 3.90%                   |
| 0.47% 49.67%                       |                         | 54.06%                  |
| -4.89 -4.49                        | -3.12                   | 42.55                   |
| 8.78% 13.76%<br>3.50 5.24          |                         | 47.81%<br>9.15          |
| -0.12 -0.10                        | -0.91                   | 0.09                    |
| 0.12                               | 0.01                    | 0.00                    |
| 7.76% 22.96%                       | 18.31%                  | 8.00%                   |
| 6.75% 26.30%                       | 19.87%                  | 30.49%                  |
| 7.43% 34.20%                       | 38.74%                  | 37.02%                  |
| 8.76% 65.37%                       | 81.63%                  | 84.82%                  |
| 3.39% 72.80%                       |                         | 89.42%                  |
| 0.19% 53.59%                       |                         | 44.50%                  |
| 9.91% 52.56%                       | 48.08%                  | 44.09%                  |
| 1.96% 2.78%                        | 5.83%                   | 4.36%                   |
| 1.5070 2.7070                      | 3.0370                  | 1.94%                   |
| 2.48% 3.59%                        | 16.77%                  | 15.67%                  |
| 6.59% 81.63%                       |                         | 2.26%                   |
| 7.48% 85.94%                       | 31.66%                  | 44.35%                  |
|                                    |                         |                         |
| 1.84% 27.14%                       |                         | 10.51%                  |
| 2.07 0.34                          |                         | 0.94                    |
| 9.86 9.81                          |                         | 8.97                    |
| 3.15 2.41                          | 5.95                    | 8.07                    |
| 59.95 -20.96                       | -0.35                   | 91.68                   |
|                                    |                         |                         |

| BURJ BANK LIMITED   | 2225   | 2007             | 2000                |                      | nd Rupees)             |
|---|--------|------------------|---------------------|----------------------|------------------------|
| Items   | 2006   | 2007             | 2008                | 2009                 | 2010                   |
| A.Total equity (A1 to A3)   | -      | 3,652,231        | 4,085,091           | 4,801,589            | 4,266,067              |
| 1.Share capital   | -      | 3,601,200        | 4,001,333           | 5,010,458            | 5,010,458              |
| 2.Reserves  | -      | 10,206<br>40,825 | 16,751<br>67,007    | 16,751<br>(225,620)  | 16,751<br>(761,142)    |
| 3.Un appropriated profit     4.Others                                 | -      | 13,657           | (10,281)            | 40,191               | 59,916                 |
| B.Total liabilities(B1 to B4)   | -<br>- | 3,184,646        | 5,491,900           | 8,224,128            | 13,349,703             |
| 1.Bills payable   | _      | 80,243           | 20,138              | 58,263               | 86,867                 |
| 2.Borrowings from financial institutions                              | -      | 0                | 50,704              | 1,094,375            | 287,291                |
| 3.Deposits and other accounts   | -      | 2,888,762        | 5,063,393           | 6,784,750            | 12,636,083             |
| 4.Other/misc. liabilities   | -      | 215,641          | 357,665             | 286,740              | 339,462                |
| C.Total assets (C1 to C4 + C8 to C10)                                 | -      | 6,850,534        | 9,566,710           | 13,065,908           | 17,675,686             |
| 1.Cash and balances with treasury banks                               | -      | 380,381          | 418,948             | 675,988              | 1,324,461              |
| 2.Balances with other banks   | -      | 187,747          | 255,703             | 577,349              | 400,468                |
| 3.Lending to financial institutions                                   | -      | 725,022          | 250,040             | 2,856,052            | 2,679,753              |
| 4. Investments  | -      | 1,318,657        | 2,045,146           | 2,861,751            | 5,050,878              |
| 5. Gross advances   | -      | 3,725,609<br>0   | 5,645,609<br>50,000 | 5,001,443<br>731,740 | 6,236,849<br>1,153,118 |
| 6.Advances-non-performing/classified     7.Provision against advances | -      | 1,857            | 5,732               | 237,821              | 620,647                |
| 8.Advances net of provision (C5-C7)                                   | _      | 3,723,752        | 5,639,877           | 4,763,622            | 5,616,202              |
| 9. Fixed assets   | _      | 299,404          | 417,364             | 600,626              | 646,645                |
| 10.Other/misc. assets   | _      | 215,571          | 539,632             | 730,520              | 1,957,279              |
| D.Profit & loss account   |        | ·                | ,                   | •                    |                        |
| 1.Markup/interest earned  | -      | 249,763          | 855,374             | 1,131,873            | 1,263,461              |
| 2.Markup/interest expensed  | -      | 57,906           | 403,500             | 650,752              | 726,325                |
| 3.Net markup/interest income  | -      | 191,857          | 451,874             | 481,121              | 537,136                |
| 4.Provisions and write-offs   | -      | 1,857            | 3,875               | 257,089              | 406,279                |
| 5.Net markup/interest income after provisions                         | -      | 190,000          | 447,999             | 224,032              | 130,857                |
| 6.Non-markup/interest income  | -      | 8,838            | 494,273             | 56,818               | 64,260                 |
| 7.Non-markup/interest expenses  | -      | 166,579          | 434,161             | 686,002              | 1,019,677              |
| 8.Administrative expenses   | -      | 165,999          | 433,996             | 685,677              | 986,592                |
| 9.Profit/(loss) before taxation                                       | -      | 32,259           | 60,111              | (405,152)            | (824,560)              |
| 10.Profit/(loss) after taxation                                       | -      | 51,031           | 32,727              | (292,627)            | (535,522)              |
| E.Other items   |        | 000 400          | 400 400             | F04.040              | 504.040                |
| 1.No. of ordinary shares  | -      | 360,120<br>0.00% | 400,133<br>0.00%    | 501,046<br>0.00%     | 501,046<br>0.00%       |
| 2.Cash dividend     3.Stock dividend/bonus shares                     | -      | 0.00%            | 0.00%               | 0.00%                | 0.00%                  |
| 4.Cash generated from operating activities                            | _      | (1,296,457)      | 660,132             | 654,955              | 4,676,276              |
| 5.Commitments and contigencies  | _      | 674,467          | 2,217,021           | 1,911,426            | 5,704,888              |
| F.Efficiency ratios/profitability ratios                              |        | ,                | _,_ ,, ,, _ ,       | .,,                  | 2,1 2 1,222            |
| 1.Spread ratio (D3/D1)  | -      | 76.82%           | 52.83%              | 42.51%               | 42.51%                 |
| 2.Net markup/interest margin (D1-D2)/C                                | -      | 2.80%            | 4.72%               | 3.68%                | 3.04%                  |
| 3.Return on equity (ROE) (D10/A)                                      | -      | 0.01             | 0.01                | -0.06                | -0.13                  |
| 4.Return on assets (ROA) (D10/C)                                      | -      | 0.74%            | 0.34%               | -2.24%               | -3.03%                 |
| 5.Non-markup/interest income to total assets (D6/C)                   | -      | 0.13%            | 5.17%               | 0.43%                | 0.36%                  |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)       | -      | 2.77%            | 4.68%               | 1.71%                | 0.74%                  |
| 7.Markup/interest expense to markup/interest income (D2/D1)           | -      | 23.18%           | 47.17%              | 57.49%               | 57.49%                 |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                | -      | 5.15             | 7.22                | -1.69                | -1.20                  |
| 9.Non-markup/interest expense to total income D7/(D1+D6)              | -      | 64.42%           | 32.17%              | 57.71%               | 76.80%                 |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)       | -      | 18.78<br>0.14    | 0.88<br>0.08        | 12.07<br>-0.58       | 15.35<br>-1.07         |
| 11.Earning per share (D10/E1)  G.Liquidity ratios                     | -      | 0.14             | 0.06                | -0.56                | -1.07                  |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                    | _      | 8.29%            | 7.05%               | 9.59%                | 9.76%                  |
| 2.Investment to total assets (C4/C)                                   | _      | 19.25%           | 21.38%              | 21.90%               | 28.58%                 |
| 3. Advances net of provisions to total assets (C8/C)                  | _      | 54.36%           | 58.95%              | 36.46%               | 31.77%                 |
| 4.Deposits to total assets (B3/C)                                     | _      | 42.17%           | 52.93%              | 51.93%               | 71.49%                 |
| 5.Total liabilities to total assets (B/C)                             | -      | 46.49%           | 57.41%              | 62.94%               | 75.53%                 |
| 6.Gross advances to deposits (C5/B3)                                  | -      | 128.97%          | 111.50%             | 73.72%               | 49.36%                 |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                    | -      | 128.97%          | 110.39%             | 63.48%               | 48.26%                 |
| H.Assets quality ratios   |        |                  |                     |                      |                        |
| 1.Non-performing loan to gross advances (C6/C5)                       | -      | 0.00%            | 0.89%               | 14.63%               | 18.49%                 |
| 2. Provisions against NPLs to gross advances (C7/C5)                  | -      | -                | -                   | -                    | 9.95%                  |
| 3.NPLs to shareholders equity (C6/A)                                  | -      | 0.00%            | 1.22%               | 15.24%               | 27.03%                 |
| 4.NPLs write off to NPLs provisions (D4/C7)                           | -      | 100.00%          | 67.60%              | 108.10%              | 65.46%                 |
| 5.Provision against NPL to NPLs (C7/C6)                               | -      | -                | 11.46%              | 32.50%               | 53.82%                 |
| I.Capital /leverage ratios  |        | 50 6             | 40 ====             | 00 ===:              |                        |
| 1. Capital ratio (A/C)  | -      | 53.31%           | 42.70%              | 36.75%               | 24.14%                 |
| 2.Commitments & contingencies to total equity (E5/A) (times)          | -      | 0.18             | 0.54                | 0.40                 | 1.34                   |
|   |        |                  |                     |                      |                        |
| 3.Break up value per share (A/E1)                                     | -      | 10.14            | 10.21               | 9.58                 | 8.51                   |
|   | -      | 0.79             | 1.24                | 9.58<br>1.41         | 2.96                   |

| DUBAI ISLAMIC BANK PAKISTAN LIMITED   | 2006                 | 2005                   | 2000                   | -                      | nd Rupees)             |
|---|----------------------|------------------------|------------------------|------------------------|------------------------|
| Items   | 2006                 | 2007                   | 2008                   | 2009                   | 2010                   |
| A.Total equity (A1 to A3)   | 3,505,978            | 4,345,532              | 5,055,260              | 6,040,247              | 6,048,321              |
| 1.Share capital 2.Reserves  | 3,917,480<br>0       | 5,126,230<br>0         | 6,017,780<br>0         | 6,776,030<br>45,347    | 6,776,030<br>46,961    |
| 3.Un appropriated profit  | (411,502)            | (780,698)              | (962,520)              | (781,130)              | (774,670               |
| 4.Others  | 24,453               | 9,807                  | 10,867                 | 18                     | 18                     |
| B.Total liabilities(B1 to B4)   | 4,903,849            | 16,952,908             | 26,983,946             | 29,328,629             | 33,840,397             |
| 1.Bills payable   | 283,529              | 347,521                | 283,188                | 279,493                | 411,944                |
| 2.Borrowings from financial institutions  | 0                    | 383                    | 0                      | 125,000                | 950,000                |
| 3.Deposits and other accounts   | 4,322,621            | 16,114,461             | 25,458,910             | 27,980,906             | 31,414,908             |
| 4.Other/misc. liabilities   | 297,699              | 490,543                | 1,241,848              | 943,230                | 1,063,545              |
| C.Total assets (C1 to C4 + C8 to C10)   | 8,434,280            | 21,308,247             | 32,050,073             | 35,368,894             | 39,888,736             |
| 1.Cash and balances with treasury banks     2.Balances with other banks   | 719,833<br>1,701,360 | 1,992,425<br>1,410,884 | 2,691,572<br>3,273,878 | 2,932,264<br>2,430,437 | 3,197,884<br>3,455,665 |
| 3.Lending to financial institutions   | 0                    | 0                      | 1,329,832              | 2,591,905              | 1,020,725              |
| 4.Investments   | 832,925              | 2,974,087              | 3,019,266              | 2,822,723              | 5,945,370              |
| 5.Gross advances  | 3,273,957            | 11,347,979             | 18,330,344             | 20,961,592             | 23,318,157             |
| 6.Advances-non-performing/classified  | 0                    | 25,665                 | 286,024                | 719,088                | 1,858,799              |
| 7.Provision against advances  | 0                    | 100,766                | 256,843                | 371,979                | 553,203                |
| 8.Advances net of provision (C5-C7)   | 3,273,957            | 11,247,213             | 18,073,501             | 20,589,613             | 22,764,954             |
| 9.Fixed assets  | 661,529              | 1,459,578              | 1,740,923              | 1,727,298              | 1,703,588              |
| 10.Other/misc. assets   | 1,244,676            | 2,224,060              | 1,921,101              | 2,274,654              | 1,800,550              |
| D.Profit & loss account  1.Markup/interest earned   | 156,811              | 1,119,716              | 2,723,796              | 3,647,145              | 4,071,552              |
| Narkup/interest earned     Markup/interest expensed   | 30,310               | 469,302                | 1,377,542              | 1,805,943              | 2,129,570              |
| 3.Net markup/interest income  | 126,501              | 650,414                | 1,346,254              | 1,841,202              | 1,941,982              |
| 4.Provisions and write-offs   | 0                    | 100,766                | 156,077                | 115,136                | 181,224                |
| 5.Net markup/interest income after provisions   | 126,501              | 549,648                | 1,190,177              | 1,726,066              | 1,760,758              |
| 6.Non-markup/interest income  | 33,947               | 336,410                | 335,552                | 365,353                | 366,335                |
| 7.Non-markup/interest expenses  | 793,529              | 1,453,906              | 271,806                | 1,739,369              | 2,109,362              |
| 8.Administrative expenses   | 764,021              | 1,411,526              | 1,791,282              | 1,724,467              | 2,095,563              |
| 9.Profit/(loss) before taxation   | (633,081)            | (567,848)              | (271,806)              | 352,050                | (9,657                 |
| 10.Profit/(loss) after taxation   | (411,502)            | (369,196)              | (181,822)              | 226,737                | 8,074                  |
| E.Other items   |                      |                        |                        |                        |                        |
| 1.No. of ordinary shares  | 350,598              | 434,553                | 601,778                | 677,603                | 677,603                |
| 2.Cash dividend   | 0.00%<br>0.00%       | 0.00%                  | 0.00%<br>0.00%         | 0.00%<br>0.00%         | 0.00%<br>0.00%         |
| 3. Stock dividend/bonus shares  | 361,796              | 0.00%<br>2,848,560     | 2,523,494              | (1,285,767)            | 4,676,276              |
| 4.Cash generated from operating activities     5.Commitments and contigencies                                   | 3,030,071            | 11,012,116             | 21,322,168             | 17,830,878             | 5,704,888              |
| F.Efficiency ratios/profitability ratios  | 0,000,011            | , ,                    | 21,022,100             | ,000,0.0               | 0,7 0 1,000            |
| 1.Spread ratio (D3/D1)  | 80.67%               | 58.09%                 | 49.43%                 | 50.48%                 | 47.70%                 |
| 2.Net markup/interest margin (D1-D2)/C  | 1.50%                | 3.05%                  | 4.20%                  | 5.21%                  | 4.87%                  |
| 3.Return on equity (ROE) (D10/A)  | -0.12                | -0.08                  | -0.04                  | 0.04                   | 0.00                   |
| 4.Return on assets (ROA) (D10/C)  | -4.88%               | -1.73%                 | -0.57%                 | 0.64%                  | 0.02%                  |
| 5.Non-markup/interest income to total assets (D6/C)   | 0.40%                | 1.58%                  | 1.05%                  | 1.03%                  | 0.92%                  |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)   | 1.50%                | 2.58%                  | 3.71%                  | 4.88%                  | 4.41%                  |
| 7.Markup/interest expense to markup/interest income (D2/D1)   | 19.33%               | 41.91%                 | 50.57%<br>-6.59        | 49.52%                 | 52.30%<br>-217.00      |
| 8.Admin. expense to profit before tax. (D8/D9) (times) 9.Non-markup/interest expense to total income D7/(D1+D6) | -1.21<br>415.99%     | -2.49<br>99.85%        | -6.59<br>8.88%         | 4.90<br>43.35%         | -217.00<br>47.53%      |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)   | 22.51                | 4.20                   | 5.34                   | 43.33%                 | 5.72                   |
| 11.Earning per share (D10/E1)   | -1.17                | -0.85                  | -0.30                  | 0.33                   | 0.01                   |
| G.Liquidity ratios  |                      |                        |                        |                        |                        |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 28.71%               | 15.97%                 | 18.61%                 | 15.16%                 | 16.68%                 |
| 2.Investment to total assets (C4/C)   | 9.88%                | 13.96%                 | 9.42%                  | 7.98%                  | 14.90%                 |
| 3.Advances net of provisions to total assets (C8/C)   | 38.82%               | 52.78%                 | 56.39%                 | 58.21%                 | 57.07%                 |
| 4.Deposits to total assets (B3/C)   | 51.25%               | 75.63%                 | 79.43%                 | 79.11%                 | 78.76%                 |
| 5.Total liabilities to total assets (B/C)   | 58.14%               | 79.56%                 | 84.19%                 | 82.92%                 | 84.84%                 |
| 6.Gross advances to deposits (C5/B3)  | 75.74%               | 70.42%                 | 72.00%                 | 74.91%                 | 74.23%                 |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)  | 75.74%               | 70.42%                 | 72.00%                 | 74.58%                 | 72.05%                 |
| H.Assets quality ratios   | 0.00%                | 0.23%                  | 1 56%                  | 2 // 20/               | 7 07%                  |
| 1.Non-performing loan to gross advances (C6/C5)   | 0.00%                | 0.23%                  | 1.56%                  | 3.43%                  | 7.97%<br>2.37%         |
| 2.Provisions against NPLs to gross advances (C7/C5) 3.NPLs to shareholders equity (C6/A)                        | 0.00%                | 0.59%                  | 5.66%                  | 11.90%                 | 30.73%                 |
| 4.NPLs write off to NPLs provisions (D4/C7)   | -                    | 100.00%                | 60.77%                 | 30.95%                 | 32.76%                 |
| 5. Provision against NPL to NPLs (C7/C6)  | -                    | 392.62%                | 89.80%                 | 51.73%                 | 29.76%                 |
| I.Capital /leverage ratios  |                      |                        |                        |                        |                        |
| 1.Capital ratio (A/C)   | 41.57%               | 20.39%                 | 15.77%                 | 17.08%                 | 15.16%                 |
| 2.Commitments & contingencies to total equity (E5/A) (times)  | 0.86                 | 2.53                   | 4.22                   | 2.95                   | 0.94                   |
| 3.Break up value per share (A/E1)   | 10.00                | 10.00                  | 8.40                   | 8.91                   | 8.93                   |
| 4.Total deposit to total equity (B3/A) (times)  | 1.23                 | 3.71                   | 5.04                   | 4.63                   | 5.19                   |
| J.Cash flow ratio   |                      |                        | 40                     |                        |                        |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)                                  | -0.88                | -7.72                  | -13.88                 | -5.67                  | 579.18                 |

| FAYSAL BANK LIMITED Items   | 2006                    | 2007                    | 2008                    | 2009                    | nd Rupees)<br>2010       |
|---|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|
|   |                         |                         |                         |                         |                          |
| A.Total equity (A1 to A3)   | 9,132,327               | 10,345,146              | 10,135,987              | 11,336,146              | 16,614,625<br>7,309,094  |
| 1.Share capital 2.Reserves  | 4,237,157<br>3,079,527  | 5,296,445<br>3,567,033  | 5,296,445<br>3,790,023  | 6,090,911<br>4,030,056  | 7,354,688                |
| 3.Un appropriated profit  | 1,815,643               | 1,481,668               | 1,049,519               | 1,215,179               | 1,950,843                |
| 4.Others  | 4,664,307               | 5,811,357               | 636,121                 | 1,446,593               | (96,855                  |
| B.Total liabilities(B1 to B4)   | 101,673,767             | 125,120,918             | 127,469,378             | 168,082,674             | 250,803,153              |
| 1.Bills payable   | 4,516,125               | 2,406,927               | 1,536,517               | 1,465,451               | 3,218,859                |
| 2.Borrowings from financial institutions  | 14,965,037              | 9,995,855               | 13,027,468              | 34,985,766              | 34,635,904               |
| 3.Deposits and other accounts   | 74,413,641              | 102,067,422             | 102,776,793             | 123,655,188             | 195,315,204              |
| 4.Other/misc. liabilities   | 7,778,964               | 10,650,714              | 10,128,600              | 7,976,269               | 17,633,186               |
| C.Total assets (C1 to C4 + C8 to C10)   | 115,470,401             | 141,277,421             | 138,241,486             | 180,865,413             | 267,320,923              |
| 1.Cash and balances with treasury banks     2.Balances with other banks                 | 7,207,998<br>2,883,040  | 6,872,032<br>3,708,451  | 8,927,524<br>876,780    | 8,427,202<br>508,795    | 17,428,924<br>5,727,909  |
| 3.Lending to financial institutions   | 4,608,205               | 7,078,102               | 2,861,401               | 15,017,826              | 3,727,903                |
| 4.Investments   | 22,525,358              | 31,553,108              | 36,152,537              | 56,531,338              | 86,418,549               |
| 5.Gross advances  | 76,204,018              | 91,016,278              | 88,620,641              | 98,384,470              | 151,206,409              |
| 6.Advances-non-performing/classified  | 3,535,193               | 4,753,415               | 7,446,481               | 10,671,030              | 24,707,758               |
| 7.Provision against advances  | 1,815,374               | 3,669,877               | 5,108,573               | 7,038,469               | 17,499,640               |
| 8.Advances net of provision (C5-C7)   | 74,388,644              | 87,346,401              | 83,512,068              | 91,346,001              | 133,706,769              |
| 9.Fixed assets  | 2,239,392               | 2,514,959               | 2,646,978               | 2,787,617               | 8,726,406                |
| 10.Other/misc. assets   | 1,617,764               | 2,204,368               | 3,264,198               | 6,246,634               | 15,312,36                |
| D.Profit & loss account   | 0.070.040               | 11.040.704              | 12 404 400              | 16 057 075              | 40.740.40                |
| 1.Markup/interest earned  | 9,278,046               | 11,610,781              | 13,404,132              | 16,957,875              | 19,710,460               |
| 2.Markup/interest expensed  | 6,089,255<br>3,188,791  | 7,459,392<br>4,151,389  | 8,454,755<br>4,949,377  | 11,967,885<br>4,989,990 | 13,919,256<br>5,791,204  |
| Net markup/interest income     Provisions and write-offs                                | 621,607                 | 2,079,044               | 2,047,362               | 2,191,883               | 2,201,82                 |
| 5.Net markup/interest income after provisions   | 3,017,184               | 2,072,345               | 2,902,015               | 2,798,107               | 3,589,380                |
| 6.Non-markup/interest income  | 2,752,597               | 3,441,145               | 5,212,608               | 2,813,065               | 4,012,338                |
| 7.Non-markup/interest expenses  | 1,899,441               | 2,815,663               | 1,796,537               | 4,310,671               | 6,774,664                |
| 8.Administrative expenses   | 1,866,584               | 2,799,747               | 3,257,843               | 4,284,086               | 6,644,072                |
| 9.Profit/(loss) before taxation   | 3,870,340               | 2,697,827               | 1,796,537               | 1,300,501               | 827,054                  |
| 10.Profit/(loss) after taxation   | 2,816,572               | 2,272,108               | 1,114,952               | 1,200,159               | 1,190,329                |
| E.Other items   |                         |                         |                         |                         |                          |
| 1.No. of ordinary shares  | 423,716                 | 529,644                 | 529,645                 | 609,091                 | 730,909                  |
| 2.Cash dividend   | 0.50%                   | 0.25%                   | 15.00%                  | 0.00%                   | 0.00%                    |
| 3.Stock dividend/bonus shares   | 0.00%                   | 0.25%                   | 0.00%                   | 0.00%                   | 0.20%                    |
| 4.Cash generated from operating activities  | (739,060)<br>64,986,645 | 7,262,087<br>50,562,981 | 1,882,246<br>51,941,751 | 3,981,449<br>79,757,936 | 8,881,898<br>164,784,857 |
| 5.Commitments and contigencies  F.Efficiency ratios/profitability ratios                | 04,300,043              | 30,302,301              | 31,341,731              | 73,737,330              | 104,704,037              |
| 1.Spread ratio (D3/D1)  | 34.37%                  | 35.75%                  | 36.92%                  | 29.43%                  | 29.38                    |
| 2.Net markup/interest margin (D1-D2)/C  | 2.76%                   | 2.94%                   | 3.58%                   | 2.76%                   | 2.179                    |
| 3.Return on equity (ROE) (D10/A)  | 0.31                    | 0.22                    | 0.11                    | 0.11                    | 0.0                      |
| 4.Return on assets (ROA) (D10/C)  | 2.44%                   | 1.61%                   | 0.81%                   | 0.66%                   | 0.459                    |
| 5.Non-markup/interest income to total assets (D6/C)                                     | 2.38%                   | 2.44%                   | 3.77%                   | 1.56%                   | 1.50%                    |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                         | 2.61%                   | 1.47%                   | 2.10%                   | 1.55%                   | 1.349                    |
| 7.Markup/interest expense to markup/interest income (D2/D1)                             | 65.63%                  | 64.25%                  | 63.08%                  | 70.57%                  | 70.629                   |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                                  | 0.48                    | 1.04                    | 1.81                    | 3.29                    | 8.0                      |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                                | 15.79%                  | 18.71%                  | 9.65%                   | 21.80%                  | 28.569                   |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                         | 0.68<br>6.65            | 0.81<br>4.29            | 0.62                    | 1.52<br>1.97            | 1.6<br>1.6               |
| 11.Earning per share (D10/E1)   | 6.05                    | 4.29                    | 2.11                    | 1.97                    | 1.0                      |
| G.Liquidity ratios 1.Cash & cash equivalent to total assets (C1+C2)/C                   | 8.74%                   | 7.49%                   | 7.09%                   | 4.94%                   | 8.669                    |
| 2.Investment to total assets (C4/C)   | 19.51%                  | 22.33%                  | 26.15%                  | 31.26%                  | 32.339                   |
| 3.Advances net of provisions to total assets (C8/C)                                     | 64.42%                  | 61.83%                  | 60.41%                  | 50.50%                  | 50.029                   |
| 4.Deposits to total assets (B3/C)   | 64.44%                  | 72.25%                  | 74.35%                  | 68.37%                  | 73.069                   |
| 5. Total liabilities to total assets (B/C)  | 88.05%                  | 88.56%                  | 92.21%                  | 92.93%                  | 93.829                   |
| 6.Gross advances to deposits (C5/B3)  | 102.41%                 | 89.17%                  | 86.23%                  | 79.56%                  | 77.429                   |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                                      | 85.26%                  | 81.22%                  | 76.53%                  | 62.02%                  | 65.769                   |
| H.Assets quality ratios   |                         |                         |                         |                         |                          |
| 1.Non-performing loan to gross advances (C6/C5)   | 4.64%                   | 5.22%                   | 8.40%                   | 10.85%                  | 16.34                    |
| 2.Provisions against NPLs to gross advances (C7/C5)                                     | -                       | -                       | -                       | -                       | 11.579                   |
| 3.NPLs to shareholders equity (C6/A)  | 38.71%                  | 45.95%                  | 73.47%                  | 94.13%                  | 148.719                  |
| 4.NPLs write off to NPLs provisions (D4/C7)  5. Provision against NPL to NPL to (C7/C6) | 34.24%<br>51.35%        | 56.65%                  | 40.08%                  | 31.14%                  | 12.58                    |
| 5.Provision against NPL to NPLs (C7/C6)   | 51.35%                  | 77.21%                  | 68.60%                  | 65.96%                  | 70.839                   |
| I.Capital /leverage ratios  1.Capital ratio (A/C)                                       | 7.91%                   | 7.32%                   | 7.33%                   | 6.27%                   | 6.229                    |
| 2.Commitments & contingencies to total equity (E5/A) (times)                            | 7.91%                   | 4.89                    | 7.33%<br>5.12           | 7.04                    | 9.9                      |
| 3.Break up value per share (A/E1)   | 21.55                   | 19.53                   | 19.14                   | 18.61                   | 22.7                     |
| 4.Total deposit to total equity (B3/A) (times)  | 8.15                    | 9.87                    | 10.14                   | 10.91                   | 11.7                     |
| J.Cash flow ratio   |                         | ****                    |                         |                         |                          |
|   |                         |                         |                         |                         |                          |

| HABIB BANK LIMITED   |                          |                          |                          | -                        | ind Rupees)               |
|--|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|
| Items  | 2006                     | 2007                     | 2008                     | 2009                     | 2010                      |
| A.Total equity (A1 to A3)  | 42,999,412               | 50,741,564               | 61,290,814               | 71,235,347               | 81,811,716                |
| 1.Share capital  | 6,900,000                | 6,900,000                | 7,590,000                | 9,108,000                | 10,018,800                |
| 2.Reserves   | 16,817,472               | 18,628,584               | 22,882,318               | 25,801,889               | 27,671,813                |
| 3.Un appropriated profit 4.Others  | 19,281,940<br>7,346,389  | 25,212,980<br>7,202,391  | 30,818,496<br>3,753,597  | 36,325,458<br>7,860,200  | 44,121,103<br>7,713,023   |
| B.Total liabilities(B1 to B4)  | 513,574,383              | 597,894,901              | 652,237,599              | 741,885,800              | 797,527,672               |
| 1.Bills payable  | 9,347,609                | 15,379,440               | 9,781,077                | 10,041,203               | 9,774,749                 |
| 2.Borrowings from financial institutions   | 49,980,794               | 52,218,228               | 44,022,676               | 48,121,649               | 37,430,333                |
| 3.Deposits and other accounts  | 439,724,335              | 508,986,541              | 572,399,187              | 653,452,460              | 721,069,137               |
| 4.Other/misc. liabilities  | 14,521,645               | 21,310,692               | 26,034,659               | 30,270,488               | 29,253,453                |
| C.Total assets (C1 to C4 + C8 to C10)  | 563,920,184              | 655,838,856              | 717,282,010              | 820,981,347              | 887,052,411               |
| 1.Cash and balances with treasury banks  | 46,244,803               | 55,361,813               | 56,359,367               | 79,527,191               | 81,516,883                |
| 2.Balances with other banks  | 23,532,165               | 19,558,051               | 32,720,391               | 29,560,309               | 35,990,301                |
| 3.Lending to financial institutions  | 6,550,128<br>115,822,511 | 1,628,130<br>171,932,281 | 6,193,787<br>127,786,754 | 5,352,873<br>209,421,147 | 30,339,344<br>245,016,986 |
| 4.Investments 5.Gross advances   | 354,798,019              | 380,751,226              | 460,244,672              | 463,385,462              | 473,417,778               |
| 6.Advances-non-performing/classified   | 26,921,974               | 24,588,571               | 36,086,044               | 42,309,377               | 46,677,077                |
| 7.Provision against advances   | 18,812,561               | 18,490,698               | 24,536,012               | 31,101,874               | 38,419,218                |
| 8.Advances net of provision (C5-C7)  | 335,985,458              | 362,260,528              | 435,708,660              | 432,283,588              | 434,998,560               |
| 9.Fixed assets   | 11,802,870               | 13,582,240               | 33,490,506               | 40,187,710               | 15,876,545                |
| 10.Other/misc. assets  | 23,982,249               | 31,515,813               | 25,022,545               | 24,648,529               | 43,313,792                |
| D.Profit & loss account  |                          |                          |                          |                          |                           |
| 1.Markup/interest earned   | 42,152,520               | 48,342,047               | 61,157,813               | 74,751,375               | 79,999,852                |
| 2.Markup/interest expensed   | 12,504,236               | 18,001,496               | 25,523,572               | 33,088,536               | 34,090,368                |
| 3.Net markup/interest income   | 29,648,284               | 30,340,551               | 35,634,241               | 41,662,839               | 45,909,484                |
| 4. Provisions and write-offs  5. Not mark up/interest, income after provisions   | 2,801,858<br>26,846,326  | 8,020,766<br>22,319,785  | 9,295,235<br>26,339,006  | 9,612,138<br>32,050,701  | 7,979,626<br>37,929,858   |
| 5.Net markup/interest income after provisions 6.Non-markup/interest income       | 7,670,361                | 7,971,990                | 10,336,517               | 9,942,612                | 11,049,504                |
| 7.Non-markup/interest expenses   | 16,489,993               | 17,164,773               | 20,820,329               | 22,507,572               | 23,922,081                |
| 8.Administrative expenses  | 16,312,585               | 17,355,732               | 20,253,578               | 21,733,407               | 23,053,860                |
| 9.Profit/(loss) before taxation  | 18,026,964               | 13,127,002               | 5,855,194                | 1,948,574                | 25,057,281                |
| 10.Profit/(loss) after taxation  | 12,050,349               | 8,041,416                | 10,000,980               | 12,298,643               | 15,613,054                |
| E.Other items  |                          |                          |                          |                          |                           |
| 1.No. of ordinary shares   | 690,000                  | 690,000                  | 759,000                  | 910,800                  | 1,001,880                 |
| 2.Cash dividend  | 0.00%                    | 0.40%                    | 55.00%                   | 60.00%                   | 0.65%                     |
| 3.Stock dividend/bonus shares  | 0.00%                    | 0.10%                    | 20.00%                   | 10.00%                   | 0.10%                     |
| 4.Cash generated from operating activities                                       | 15,490,934               | 14,210,526               | (21,380,958)             | 102,186,246              | 50,095,836                |
| 5.Commitments and contigencies   | 297,312,055              | 352,277,094              | 296,820,275              | 358,083,924              | 253,403,791               |
| F.Efficiency ratios/profitability ratios 1.Spread ratio (D3/D1)                  | 70.34%                   | 62.76%                   | 58.27%                   | 55.74%                   | 57.39%                    |
| 2.Net markup/interest margin (D1-D2)/C   | 5.26%                    | 4.63%                    | 4.97%                    | 5.07%                    | 5.18%                     |
| 3.Return on equity (ROE) (D10/A)   | 0.28                     | 0.16                     | 0.16                     | 0.17                     | 0.19                      |
| 4.Return on assets (ROA) (D10/C)   | 2.14%                    | 1.23%                    | 1.39%                    | 1.50%                    | 1.76%                     |
| 5.Non-markup/interest income to total assets (D6/C)                              | 1.36%                    | 1.22%                    | 1.44%                    | 1.21%                    | 1.25%                     |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                  | 4.76%                    | 3.40%                    | 3.67%                    | 3.90%                    | 4.28%                     |
| 7.Markup/interest expense to markup/interest income (D2/D1)                      | 29.66%                   | 37.24%                   | 41.73%                   | 44.26%                   | 42.61%                    |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                           | 0.90                     | 1.32                     | 3.46                     | 11.15                    | 0.92                      |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                         | 33.10%                   | 30.48%                   | 29.12%                   | 26.58%                   | 26.27%                    |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                  | 2.13                     | 2.18                     | 1.96                     | 2.19                     | 2.09                      |
| 11.Earning per share (D10/E1)  | 17.46                    | 11.65                    | 13.18                    | 13.50                    | 15.58                     |
| G.Liquidity ratios 1.Cash & cash equivalent to total assets (C1+C2)/C            | 12.37%                   | 11.42%                   | 12.42%                   | 13.29%                   | 13.25%                    |
| 2.Investment to total assets (C4/C)  | 20.54%                   | 26.22%                   | 17.82%                   | 25.51%                   | 27.62%                    |
| 3.Advances net of provisions to total assets (C8/C)                              | 59.58%                   | 55.24%                   | 60.74%                   | 52.65%                   | 49.04%                    |
| 4.Deposits to total assets (B3/C)  | 77.98%                   | 77.61%                   | 79.80%                   | 79.59%                   | 81.29%                    |
| 5. Total liabilities to total assets (B/C)                                       | 91.07%                   | 91.16%                   | 90.93%                   | 90.37%                   | 89.91%                    |
| 6.Gross advances to deposits (C5/B3)   | 80.69%                   | 74.81%                   | 80.41%                   | 70.91%                   | 65.65%                    |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                               | 72.45%                   | 67.85%                   | 74.66%                   | 66.05%                   | 62.42%                    |
| H.Assets quality ratios  |                          |                          |                          |                          |                           |
| 1.Non-performing loan to gross advances (C6/C5)                                  | 7.59%                    | 6.46%                    | 7.84%                    | 9.13%                    | 9.86%                     |
| 2.Provisions against NPLs to gross advances (C7/C5)                              | -                        | 40.400/                  | -                        | -                        | 8.12%                     |
| 3.NPLs to shareholders equity (C6/A) 4.NPLs write off to NPLs provisions (D4/C7) | 62.61%<br>14.89%         | 48.46%<br>43.38%         | 58.88%<br>37.88%         | 59.39%<br>30.91%         | 57.05%<br>20.77%          |
|  | 69.88%                   | 75.20%                   | 67.99%                   | 73.51%                   | 82.31%                    |
| 5.Provision against NPL to NPLs (C7/C6)  I.Capital /leverage ratios              | 03.00 /6                 | 13.20/0                  | 31.3370                  | 75.5170                  | 02.51/0                   |
| 1.Capital ratio (A/C)  | 7.63%                    | 7.74%                    | 8.54%                    | 8.68%                    | 9.22%                     |
| 2.Commitments & contingencies to total equity (E5/A) (times)                     | 6.91                     | 6.94                     | 4.84                     | 5.03                     | 3.10                      |
| 3.Break up value per share (A/E1)  | 62.32                    | 73.54                    | 80.75                    | 78.21                    | 81.66                     |
| 4. Total deposit to total equity (B3/A) (times)                                  | 10.23                    | 10.03                    | 9.34                     | 9.17                     | 8.81                      |
|  |                          |                          |                          |                          |                           |
| J.Cash flow ratio  |                          |                          |                          |                          |                           |

| HABIB METROPOLITAN BANK LIMITED   |                        | 222                    | 2555                    | -                       | nd Rupees)               |
|---|------------------------|------------------------|-------------------------|-------------------------|--------------------------|
| Items   | 2006                   | 2007                   | 2008                    | 2009                    | 2010                     |
| A.Total equity (A1 to A3)   | 10,665,238             | 13,462,244             | 16,149,648              | 18,889,142              | 20,954,427               |
| 1.Share capital   | 3,005,000              | 5,018,350              | 6,022,020               | 7,527,525               | 8,731,929                |
| 2.Reserves     3.Un appropriated profit   | 5,824,936<br>1,835,302 | 6,383,936<br>2,059,958 | 7,039,936<br>3,087,692  | 7,587,835<br>3,773,782  | 8,151,443<br>4,071,055   |
| 4.Others  | 202,874                | 55,948                 | (1,144,998)             | (148,629)               | (646,294)                |
| B.Total liabilities(B1 to B4)   | 137,800,283            | 159,348,809            | 167,706,203             | 218,671,717             | 231,902,519              |
| 1.Bills payable   | 1,619,796              | 3,210,041              | 2,372,146               | 3,111,467               | 2,572,954                |
| 2.Borrowings from financial institutions  | 29,518,458             | 29,991,633             | 30,372,598              | 68,186,674              | 62,529,729               |
| 3.Deposits and other accounts   | 102,492,712            | 121,066,469            | 128,432,616             | 142,457,376             | 160,457,975              |
| 4.Other/misc. liabilities   | 4,169,317              | 5,080,666              | 6,528,843               | 4,916,200               | 6,341,861                |
| C.Total assets (C1 to C4 + C8 to C10)   | 148,668,395            | 172,867,001            | 182,710,853             | 237,412,230             | 252,210,652              |
| Cash and balances with treasury banks     Releases with at as heads.  | 11,348,162             | 10,201,545             | 11,401,384              | 11,192,498              | 13,923,393               |
| 2. Balances with other banks  | 6,296,564<br>5,447,110 | 3,691,183<br>3,989,249 | 2,974,237<br>98,176     | 4,836,399<br>150,000    | 3,123,094<br>3,190,399   |
| 3.Lending to financial institutions     4.Investments   | 39,555,569             | 61,735,796             | 53,631,532              | 111,679,520             | 100,993,820              |
| 5.Gross advances  | 84,142,094             | 91,044,061             | 110,391,364             | 106,922,608             | 127,350,007              |
| 6.Advances-non-performing/classified  | 443,248                | 804,247                | 1,747,599               | 6,364,665               | 7,463,452                |
| 7.Provision against advances  | 818,035                | 1,217,255              | 2,130,105               | 4,629,476               | 7,522,371                |
| 8.Advances net of provision (C5-C7)   | 83,324,059             | 89,826,806             | 108,261,259             | 102,293,132             | 119,827,636              |
| 9.Fixed assets  | 649,122                | 1,294,486              | 1,583,360               | 2,431,227               | 3,352,702                |
| 10.Other/misc. assets   | 2,047,809              | 2,127,936              | 4,760,905               | 4,829,454               | 7,799,608                |
| D.Profit & loss account   | 7.000.400              | 44 000 554             | 45.070.470              | 04 070 050              | 00 000 044               |
| 1.Markup/interest earned  | 7,289,123              | 11,983,551             | 15,870,172              | 21,376,259              | 23,380,314<br>16,433,491 |
| 2.Markup/interest expensed     3.Net markup/interest income   | 4,416,477<br>2,872,646 | 8,259,184<br>3,724,367 | 10,919,922<br>4,950,250 | 14,665,453<br>6,710,806 | 6,946,823                |
| 4.Provisions and write-offs   | 108,381                | 442,160                | 1,249,820               | 2,569,646               | 3,041,548                |
| 5.Net markup/interest income after provisions   | 2,764,265              | 3,282,207              | 3,700,430               | 4,141,160               | 3,905,275                |
| 6.Non-markup/interest income  | 1,728,631              | 3,175,706              | 3,928,506               | 3,702,329               | 4,429,070                |
| 7.Non-markup/interest expenses  | 1,350,098              | 2,254,015              | 3,233,784               | 3,629,847               | 4,308,010                |
| 8.Administrative expenses   | 1,348,921              | 2,253,559              | 3,086,634               | 3,523,721               | 4,172,840                |
| 9.Profit/(loss) before taxation   | 3,142,798              | 4,203,898              | 4,740,110               | 4,213,642               | 4,026,335                |
| 10.Profit/(loss) after taxation   | 2,095,889              | 2,797,006              | 3,277,377               | 2,739,494               | 2,818,038                |
| E.Other items   | 200 500                | E01 92E                | 602 202                 | 752 752                 | 072 102                  |
| No. of ordinary shares     Cash dividend  | 300,500<br>0.00%       | 501,835<br>0.10%       | 602,202<br>0.00%        | 752,753<br>10.00%       | 873,193<br>0.00%         |
| 3.Stock dividend/bonus shares   | 0.00%                  | 0.87%                  | 25.00%                  | 16.00%                  | 0.20%                    |
| 4.Cash generated from operating activities  | 25,199,751             | 19,073,676             | (6,265,387)             | 58,192,618              | (6,943,837)              |
| 5.Commitments and contigencies  | 74,381,709             | 97,951,953             | 80,361,851              | 116,806,754             | 200,438,547              |
| F.Efficiency ratios/profitability ratios  |                        |                        |                         |                         |                          |
| 1.Spread ratio (D3/D1)  | 39.41%                 | 31.08%                 | 31.19%                  | 31.39%                  | 29.71%                   |
| 2.Net markup/interest margin (D1-D2)/C  | 1.93%                  | 2.15%                  | 2.71%                   | 2.83%                   | 2.75%                    |
| 3.Return on equity (ROE) (D10/A)  | 0.20                   | 0.21                   | 0.20                    | 0.15                    | 0.13                     |
| 4.Return on assets (ROA) (D10/C)  | 1.41%                  | 1.62%                  | 1.79%                   | 1.15%                   | 1.12%                    |
| <ul><li>5.Non-markup/interest income to total assets (D6/C)</li><li>6.Net markup/interest income(after prov.) to total assets(D5/C)</li></ul> | 1.16%<br>1.86%         | 1.84%<br>1.90%         | 2.15%<br>2.03%          | 1.56%<br>1.74%          | 1.76%<br>1.55%           |
| 7.Markup/interest expense to markup/interest income (D2/D1)   | 60.59%                 | 68.92%                 | 68.81%                  | 68.61%                  | 70.29%                   |
| 8.Admin. expense to profit before tax. (D8/D9) (times)  | 0.43                   | 0.54                   | 0.65                    | 0.84                    | 1.04                     |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  | 14.97%                 | 14.87%                 | 16.33%                  | 14.47%                  | 15.49%                   |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)   | 0.78                   | 0.71                   | 0.79                    | 0.95                    | 0.94                     |
| 11.Earning per share (D10/E1)   | 6.97                   | 5.57                   | 5.44                    | 3.64                    | 3.23                     |
| G.Liquidity ratios  |                        |                        |                         |                         |                          |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 11.87%                 | 8.04%                  | 7.87%                   | 6.75%                   | 6.76%                    |
| 2.Investment to total assets (C4/C)   | 26.61%                 | 35.71%                 | 29.35%                  | 47.04%                  | 40.04%                   |
| 3.Advances net of provisions to total assets (C8/C)   | 56.05%<br>68.94%       | 51.96%<br>70.03%       | 59.25%<br>70.29%        | 43.09%<br>60.00%        | 47.51%<br>63.62%         |
| 4.Deposits to total assets (B3/C) 5.Total liabilities to total assets (B/C)   | 92.69%                 | 92.18%                 | 91.79%                  | 92.11%                  | 91.95%                   |
| 6.Gross advances to deposits (C5/B3)  | 82.10%                 | 75.20%                 | 85.95%                  | 75.06%                  | 79.37%                   |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)  | 63.74%                 | 60.27%                 | 69.51%                  | 50.76%                  | 57.11%                   |
| H.Assets quality ratios   |                        |                        |                         |                         |                          |
| 1.Non-performing loan to gross advances (C6/C5)   | 0.53%                  | 0.88%                  | 1.58%                   | 5.95%                   | 5.86%                    |
| 2.Provisions against NPLs to gross advances (C7/C5)   | -                      | -                      | -                       | -                       | 5.91%                    |
| 3.NPLs to shareholders equity (C6/A)  | 4.16%                  | 5.97%                  | 10.82%                  | 33.69%                  | 35.62%                   |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 13.25%                 | 36.32%                 | 58.67%                  | 55.51%                  | 40.43%                   |
| 5. Provision against NPL to NPLs (C7/C6)  | 184.55%                | 151.35%                | 121.89%                 | 72.74%                  | 100.79%                  |
| I.Capital /leverage ratios  | 7.17%                  | 7 70%                  | 0 0/10/                 | 7.06%                   | 9 210/                   |
| 1.Capital ratio (A/C) 2.Commitments & contingencies to total equity (E5/A) (times)  | 6.97                   | 7.79%<br>7.28          | 8.84%<br>4.98           | 7.96%<br>6.18           | 8.31%<br>9.57            |
| 3.Break up value per share (A/E1)   | 35.49                  | 26.83                  | 26.82                   | 25.09                   | 24.00                    |
| 4.Total deposit to total equity (B3/A) (times)  | 9.61                   | 8.99                   | 7.95                    | 7.54                    | 7.66                     |
| J.Cash flow ratio   |                        |                        |                         |                         |                          |
| J.Casii ilow fallo  |                        |                        |                         |                         |                          |

| 2005       | 2025   | 2022   |   | nd Rupees)                |
|------------|--|--|---|---------------------------|
|            |  |  |   | 2010                      |
|            |  |  |   | 7,237,084                 |
|            |  |  |   | 8,149,715<br>18,040       |
|            |  |  |   | (930,671                  |
| , ,        |  |  | , , ,   | (1,398,798)               |
|            |  |  |   | 33,545,361                |
| 610,623    | 727,179  | 127,922  | 320,492   | 369,620                   |
| 800,005    | 481,147  | 537,655  | 5,039,635   | 5,524,410                 |
| 7,198,149  | 13,679,898   | 15,294,273   | 21,313,791  | 26,276,328                |
| 932,870    | 245,721  | 392,115  | 566,443   | 1,375,003                 |
| 12,545,455 | 20,327,752   | 21,627,802   | 32,894,920  | 39,383,647                |
| 1,912,648  | 977,235  | 1,285,247  | 1,764,403   | 2,298,806                 |
| 1,463,280  | 254,079  | 672,271  | 1,820,857   | 917,802                   |
|            |  |  |   | 3,643,360                 |
|            |  |  |   | 13,701,699                |
|            |  |  |   | 14,505,537                |
|            |  |  |   | 1,902,566<br>527,424      |
|            |  |  |   | 13,978,113                |
|            |  |  |   | 2,882,941                 |
|            |  |  |   | 1,960,926                 |
| 1,000,101  | 2, ,002  | 0.10,000   | 1,002,000   | 1,000,020                 |
| 2,050      | 1,130,383  | 1,975,203  | 2,527,295   | 3,299,767                 |
| 1,554      | 864,300  | 1,361,738  | 1,806,709   | 2,255,014                 |
| 496        | 266,083  | 613,465  | 720,586   | 1,044,753                 |
| 0          | 9,727  | 11,218   | 772,688   | 136,484                   |
| 496        | 256,356  | 602,247  | (52,102)  | 908,269                   |
| 101        | 418,340  | 492,345  | 339,470   | 332,974                   |
| 1,003      | 736,917  | 983,367  | 1,736,161   | 1,863,793                 |
| 1,003      | 736,263  | 982,624  | 1,734,815   | 1,846,840                 |
| (11)       |  | 111,225  | (1,448,793)   | (622,550)                 |
| (417)      | 35,431   | 54,770   | (594,936)   | (407,479)                 |
|            |  |  |   |                           |
|            |  |  |   | 814,972                   |
|            |  |  |   | 0.00%                     |
|            |  |  |   | 0.00%<br>1,760,620        |
| , , ,      |  |  |   | 7,898,774                 |
| 3,003,000  | 3,033,003  | 1,200,303  | 10,400,433  | 7,030,774                 |
| 24.20%     | 23.54%   | 31.06%   | 28.51%  | 31.66%                    |
| 0.00%      | 1.31%  | 2.84%  | 2.19%   | 2.65%                     |
| 0.00       | 0.01   | 0.01   | -0.11   | -0.06                     |
| 0.00%      | 0.17%  | 0.25%  | -1.81%  | -1.03%                    |
| 0.00%      | 2.06%  | 2.28%  | 1.03%   | 0.85%                     |
| 0.00%      | 1.26%  | 2.78%  | -0.16%  | 2.31%                     |
| 75.80%     | 76.46%   | 68.94%   | 71.49%  | 68.34%                    |
| -91.18     | 7.54   | 8.83   | -1.20   | -2.97                     |
| 46.63%     | 47.58%   | 39.85%   | 60.56%  | 51.31%                    |
|            |  |  | 5.11  | 5.55                      |
| 0.00       | 0.07   | 0.10   | -0.97   | -0.50                     |
| 00.040/    | 0.000/   | 0.05%  | 40.000/   | 0.470                     |
|            |  |  |   | 8.17%                     |
|            |  |  |   | 34.79%                    |
|            |  |  |   | 35.49%<br>66.72%          |
|            |  |  |   | 85.18%                    |
|            |  |  |   | 55.20%                    |
|            |  |  |   | 45.61%                    |
|            |  |  |   |                           |
| 6.03%      | 2.18%  | 4.64%  | 7.04%   | 13.129                    |
| -          | -  | -  | -   | 3.64%                     |
| 3.62%      | 2.79%  | 7.87%  | 15.24%  | 26.29%                    |
| 0.00%      | 8.27%  | 8.65%  | 161.80%   | 25.88%                    |
| 100.00%    | 81.94%   | 28.46%   | 55.72%  | 27.72%                    |
|            |  |  |   |                           |
| 23.94%     | 25.29%   | 26.75%   | 17.09%  | 18.38%                    |
| 1.69       | 0.75   | 0.22   | 1.85  | 1.09                      |
|            |  |  |   |                           |
| 10.00      | 10.07  | 10.16  | 9.18  | 8.88                      |
|            | 10.07<br>2.66  | 10.16<br>2.64  | 9.18<br>3.79  | 8.88<br>3.63              |
|            | 800,005 7,198,149 932,870 12,545,455 1,912,648 1,463,280 2,825,912 2,582,096 1,801,530 108,699 108,699 1,692,831 379,584 1,689,104  2,050 1,554 496 0 496 101 1,003 1,003 (11) (417) 300,423 0,00% (275,870) 5,083,060  24,20% 0,00% | 3,003,808 5,141,351 3,004,225 5,106,337 0 7,086 (417) 27,928 0 52,456 9,541,647 15,133,945 610,623 727,179 800,005 481,147 7,198,149 13,679,898 932,870 245,721 12,545,455 20,327,752 1,912,648 977,235 1,463,280 254,079 2,825,912 3,601,211 2,582,096 6,109,536 1,801,530 6,593,635 108,699 143,604 108,699 117,672 1,692,831 6,475,963 379,584 491,736 1,689,104 2,417,992  2,050 1,130,383 1,554 864,300 496 266,083 0 9,727 496 256,356 101 418,340 1,003 736,213 1,003 736,213 1,003 736,263 (11) 97,625 (417) 35,431  300,423 510,634 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% (275,870) (660,884) 5,083,060 3,853,683  24,20% 23,54% 0,00% 1,31% 0,00 0,01 0,00% 0,00% 1,26% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 75,80% 76,46% -91,18 7,54 46,63% 47,58% 9,93 1,76 0,00 0,07  26,91% 6,06% 74,45% 25,03% 48,20% 22,52% 46,56% | 3,003,808 5,141,351 5,784,628 3,004,225 5,106,337 5,694,844 0 7,086 18,040 (417) 27,928 71,744 0 52,456 (508,791) 9,541,647 15,133,945 16,351,965 610,623 727,179 127,922 800,005 481,147 537,655 7,198,149 13,679,898 15,294,273 932,870 245,721 392,115 12,545,455 20,327,752 21,627,802 1,912,648 977,235 1,285,247 1,463,280 254,079 672,271 2,825,912 3,601,211 1,405,210 2,582,096 6,109,536 5,138,709 1,801,530 6,593,635 9,810,093 108,699 143,604 455,504 108,699 117,672 129,644 1,692,831 6,475,963 9,680,449 379,584 491,736 2,496,883 1,689,104 2,417,992 949,033  2,050 1,130,383 1,975,203 1,554 864,300 1,361,738 496 266,083 613,465 0 9,727 11,218 496 256,356 602,247 101 418,340 492,345 1,003 736,263 982,624 (11) 97,625 111,225 (417) 35,431 54,770  300,423 510,634 569,484 0,00% 0,00% 0,00% (275,870) (660,884) 403,176 5,083,060 3,853,683 1,260,563  24,20% 23,54% 31,06% 0,00% 0,00% 0,00% (275,870) (660,884) 403,176 5,083,060 3,853,683 1,260,563  24,20% 23,54% 31,06% 0,00% 0,00% 0,00% (275,870) (660,884) 403,176 5,083,060 3,853,683 1,260,563 | 2006   2007   2008   2009 |

| KASB BANK LIMITED   | 2006                 | 2007                 | 2000                 | <u> </u>             | nd Rupees)              |
|---|----------------------|----------------------|----------------------|----------------------|-------------------------|
| Items   | 2006                 | 2007                 | 2008                 | 2009                 | 2010                    |
| A.Total equity (A1 to A3)   | 2,241,299            | 3,250,768            | 3,191,389            | 4,480,081            | 1,806,752               |
| 1.Share capital 2.Reserves  | 2,292,707<br>111,748 | 3,106,978<br>151,287 | 4,014,890<br>151,287 | 9,508,617<br>151,287 | 9,508,617<br>151,287    |
| 3.Un appropriated profit  | (163,156)            | (7,497)              | (974,788)            | (5,179,823)          | (7,853,152)             |
| 4.Others  | (112,502)            | 1,033,224            | 6,008,118            | 478,789              | 375,705                 |
| B.Total liabilities(B1 to B4)   | 24,409,938           | 36,606,580           | 42,599,591           | 54,264,188           | 54,247,026              |
| 1.Bills payable   | 199,670              | 879,152              | 217,520              | 386,066              | 541,041                 |
| 2.Borrowings from financial institutions  | 2,176,032            | 1,745,807            | 6,300,622            | 8,196,640            | 6,138,207               |
| 3.Deposits and other accounts   | 21,275,570           | 33,131,773           | 35,087,477           | 43,899,695           | 46,274,187              |
| 4.Other/misc. liabilities   | 758,666              | 849,848              | 993,972              | 1,781,787            | 1,293,591               |
| C.Total assets (C1 to C4 + C8 to C10)   | 26,538,735           | 40,890,572           | 51,799,098           | 59,223,058           | 56,429,483<br>3,272,520 |
| 1.Cash and balances with treasury banks     2.Balances with other banks   | 2,305,082<br>799,731 | 3,001,895<br>807,555 | 1,507,632<br>59,093  | 2,851,665<br>185,896 | 199,276                 |
| 3.Lending to financial institutions   | 2,305,232            | 1,766,398            | 556,455              | 2,815,159            | 40,000                  |
| 4.Investments   | 5,094,312            | 7,277,875            | 9,454,149            | 15,129,090           | 13,052,504              |
| 5. Gross advances   | 14,807,779           | 26,046,768           | 35,164,850           | 33,636,057           | 34,837,999              |
| 6.Advances-non-performing/classified  | 1,016,710            | 1,069,872            | 7,354,408            | 6,245,779            | 9,616,599               |
| 7.Provision against advances  | 695,061              | 903,615              | 2,924,654            | 4,137,305            | 5,310,301               |
| 8.Advances net of provision (C5-C7)   | 14,112,718           | 25,143,153           | 32,240,196           | 29,498,752           | 29,527,698              |
| 9.Fixed assets  | 673,064              | 1,094,748            | 2,909,213            | 3,298,720            | 3,379,130               |
| 10.Other/misc. assets   | 1,248,596            | 1,798,948            | 5,072,360            | 5,443,776            | 6,958,355               |
| D.Profit & loss account   | 1,790,347            | 2,917,344            | 4,861,400            | 5,061,633            | 5,017,060               |
| Markup/interest earned     Markup/interest expensed   | 1,429,045            | 2,285,381            | 4,448,440            | 5,490,397            | 5,064,141               |
| 3.Net markup/interest income  | 361,302              | 631,963              | 412,960              | (428,764)            | (47,081)                |
| 4.Provisions and write-offs   | 41,287               | 212,976              | 2,223,938            | 2,512,373            | 1,535,324               |
| 5.Net markup/interest income after provisions   | 320,015              | 418,987              | (1,810,978)          | (2,941,137)          | 1,582,405               |
| 6.Non-markup/interest income  | 592,947              | 821,479              | 615,591              | 555,032              | 623,113                 |
| 7.Non-markup/interest expenses  | 860,167              | 1,174,904            | 1,787,364            | 2,414,518            | 2,496,083               |
| 8.Administrative expenses   | 853,523              | 1,153,736            | 1,759,032            | 2,379,347            | 2,495,158               |
| 9.Profit/(loss) before taxation   | 52,795               | 65,562               | (1,849,199)          | (5,943,304)          | (3,455,375)             |
| 10.Profit/(loss) after taxation   | 137,347              | 197,693              | (972,969)            | (4,227,748)          | (2,710,669)             |
| E.Other items 1.No. of ordinary shares  | 229,270              | 310,698              | 401,489              | 950,862              | 950,862                 |
| 2.Cash dividend   | 0.00%                | 0.00%                | 0.00%                | 26.00%               | 0.00%                   |
| 3.Stock dividend/bonus shares   | 0.00%                | 0.00%                | 0.00%                | 0.00%                | 0.00%                   |
| 4.Cash generated from operating activities  | 2,625,399            | 1,200,499            | (3,436,371)          | 9,132,412            | (852,700)               |
| 5.Commitments and contigencies  | 8,369,812            | 10,375,250           | 14,966,219           | 18,276,636           | 21,047,073              |
| F.Efficiency ratios/profitability ratios  |                      |                      |                      |                      |                         |
| 1.Spread ratio (D3/D1)  | 20.18%               | 21.66%               | 8.49%                | -8.47%               | -0.94%                  |
| 2.Net markup/interest margin (D1-D2)/C  | 1.36%                | 1.55%                | 0.80%                | -0.72%               | -0.08%                  |
| 3.Return on equity (ROE) (D10/A)  | 0.06                 | 0.06                 | -0.30                | -0.94                | -1.50                   |
| 4. Return on assets (ROA) (D10/C)  F. Non markin /interset income to total assets /D6/C)                            | 0.52%<br>2.23%       | 0.48%<br>2.01%       | -1.88%<br>1.19%      | -7.14%<br>0.94%      | -4.80%<br>1.10%         |
| 5.Non-markup/interest income to total assets (D6/C) 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.21%                | 1.02%                | -3.50%               | -4.97%               | 2.80%                   |
| 7.Markup/interest expense to markup/interest income (D2/D1)   | 79.82%               | 78.34%               | 91.51%               | 108.47%              | 100.94%                 |
| 8.Admin. expense to profit before tax. (D8/D9) (times)  | 16.17                | 17.60                | -0.95                | -0.40                | -0.72                   |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  | 36.09%               | 31.42%               | 32.63%               | 42.99%               | 44.26%                  |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)   | 1.44                 | 1.40                 | 2.86                 | 4.29                 | 4.00                    |
| 11.Earning per share (D10/E1)   | 0.60                 | 0.64                 | -2.42                | -4.45                | -2.85                   |
| G.Liquidity ratios  |                      |                      |                      |                      |                         |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 11.70%               | 9.32%                | 3.02%                | 5.13%                | 6.15%                   |
| 2.Investment to total assets (C4/C)   | 19.20%               | 17.80%               | 18.25%               | 25.55%               | 23.13%                  |
| 3. Advances net of provisions to total assets (C8/C)  | 53.18%<br>80.17%     | 61.49%<br>81.03%     | 62.24%<br>67.74%     | 49.81%<br>74.13%     | 52.33%<br>82.00%        |
| 4.Deposits to total assets (B3/C) 5.Total liabilities to total assets (B/C)   | 91.98%               | 89.52%               | 82.24%               | 91.63%               | 96.13%                  |
| 6.Gross advances to deposits (C5/B3)  | 69.60%               | 78.62%               | 100.22%              | 76.62%               | 75.29%                  |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)  | 63.14%               | 74.68%               | 84.96%               | 64.57%               | 66.47%                  |
| H.Assets quality ratios   |                      |                      |                      |                      |                         |
| 1.Non-performing loan to gross advances (C6/C5)   | 6.87%                | 4.11%                | 20.91%               | 18.57%               | 27.60%                  |
| 2. Provisions against NPLs to gross advances (C7/C5)  | -                    | -                    | -                    | -                    | 15.24%                  |
| 3.NPLs to shareholders equity (C6/A)  | 45.36%               | 32.91%               | 230.45%              | 139.41%              | 532.26%                 |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 5.94%                | 23.57%               | 76.04%               | 60.72%               | 28.91%                  |
| 5.Provision against NPL to NPLs (C7/C6)   | 68.36%               | 84.46%               | 39.77%               | 66.24%               | 55.22%                  |
| I.Capital /leverage ratios  | 0 450/               | 7.050/               | 6 100/               | 7 500/               | 2.2007                  |
| 1. Capital ratio (A/C)  2. Commitments & contingencies to total equity (E5/A) (times)                               | 8.45%<br>3.73        | 7.95%<br>3.19        | 6.16%<br>4.69        | 7.56%<br>4.08        | 3.20%<br>11.65          |
| 2.Commitments & contingencies to total equity (E5/A) (times)     3.Break up value per share (A/E1)                  | 3.73<br>9.78         | 10.46                | 4.69<br>7.95         | 4.08<br>4.71         | 1.90                    |
| o. Droak up valuo poi orialo (//LI)   |                      |                      |                      | 9.80                 | 25.61                   |
| 4. Total deposit to total equity (B3/A) (times)   | 9.49                 | 10.19                | 10.99                | 9.00                 | 20.01                   |
| 4.Total deposit to total equity (B3/A) (times)  J.Cash flow ratio   | 9.49                 | 10.19                | 10.99                | 9.80                 | 23.01                   |

| MCB BANK LIMITED  Items   | 2006                      | 2007                      | 2008                      | 2009                      | nd Rupees<br>201          |
|---|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| A.Total equity (A1 to A3)   | 35,656,675                | 45,414,156                | 52,244,865                | 61,075,932                | 69,180,01                 |
| 1.Share capital   | 5,463,276                 | 6,282,768                 | 6,282,768                 | 6,911,045                 | 7,602,150                 |
| 2.Reserves  | 24,662,426                | 34,000,638                | 36,768,765                | 38,385,760                | 40,162,90                 |
| 3.Un appropriated profit  | 5,530,973                 | 5,130,750                 | 9,193,332                 | 15,779,127                | 21,414,95                 |
| 4.Others  | 5,187,639                 | 9,705,519                 | 6,191,189                 | 8,664,081                 | 10,024,19                 |
| B.Total liabilities(B1 to B4)   | 301,263,929               | 355,365,842               | 385,179,850               | 439,483,714               | 488,348,404               |
| 1.Bills payable   | 7,089,679                 | 10,479,058                | 10,551,468                | 8,201,090                 | 10,265,53                 |
| 2.Borrowings from financial institutions  | 23,943,476                | 39,406,831                | 22,663,840                | 44,662,088                | 25,684,593<br>431,371,933 |
| 3.Deposits and other accounts     4.Other/misc. liabilities                           | 257,461,838<br>12,768,936 | 292,098,066<br>13,381,887 | 330,181,624<br>21,782,918 | 367,604,711<br>19,015,825 | 21,026,33                 |
| C.Total assets (C1 to C4 + C8 to C10)   | 342,108,243               | 410,485,517               | 443,615,904               | 509,223,727               | 567,552,613               |
| 1.Cash and balances with treasury banks   | 32,465,976                | 39,683,883                | 39,631,172                | 38,774,871                | 45,407,18                 |
| 2.Balances with other banks   | 6,577,017                 | 3,807,519                 | 4,043,100                 | 6,009,993                 | 1,478,56                  |
| 3.Lending to financial institutions   | 21,081,800                | 1,051,372                 | 4,100,079                 | 3,000,000                 | 4,401,78                  |
| 4.Investments   | 63,486,316                | 113,089,261               | 96,631,874                | 167,134,465               | 213,060,882               |
| 5. Gross advances   | 206,847,499               | 229,732,772               | 272,847,325               | 269,722,176               | 274,143,92                |
| 6.Advances-non-performing/classified  | 8,570,813                 | 10,725,308                | 56,462                    | 70,923                    | 24,543,80                 |
| 7.Provision against advances  | 8,608,344                 | 10,772,174                | 10,711,855                | 16,472,769                | 19,592,33                 |
| 8.Advances net of provision (C5-C7)   | 198,239,155               | 218,960,598               | 262,135,470               | 253,249,407               | 254,551,589               |
| 9.Fixed assets 10.Other/misc, assets  | 9,054,156<br>11,203,823   | 16,024,123<br>17,868,761  | 17,263,733                | 18,014,896<br>23,040,095  | 20,947,54<br>27,705,06    |
| 10.Other/misc. assets  D.Profit & loss account  | 11,203,823                | 17,000,701                | 19,810,476                | 23,U4U,U93                | 21,105,06                 |
| 1.Markup/interest earned  | 25,778,061                | 31,786,595                | 40,043,824                | 51,616,007                | 54,821,29                 |
| 2.Markup/interest expensed  | 4,525,359                 | 7,865,533                 | 11,560,740                | 15,841,463                | 17,987,76                 |
| 3.Net markup/interest income  | 21,252,702                | 23,921,062                | 28,483,084                | 35,774,544                | 36,833,529                |
| 4.Provisions and write-offs   | 1,182,737                 | 3,065,051                 | 4,019,121                 | 7,322,321                 | 3,597,117                 |
| 5.Net markup/interest income after provisions   | 20,069,965                | 20,856,011                | 24,463,963                | 28,452,223                | 33,236,412                |
| 6.Non-markup/interest income  | 4,991,416                 | 6,011,291                 | 5,791,440                 | 5,642,885                 | 6,265,306                 |
| 7.Non-markup/interest expenses  | 6,560,711                 | 5,559,267                 | 8,387,837                 | 10,940,163                | 13,248,64                 |
| 8.Administrative expenses   | 6,482,592                 | 5,022,416                 | 7,546,878                 | 10,107,189                | 12,173,942                |
| 9.Profit/(loss) before taxation   | 18,500,670                | 21,308,035                | 21,867,566                | 23,154,945                | 26,253,07                 |
| 10.Profit/(loss) after taxation   | 12,142,398                | 15,265,562                | 15,374,600                | 15,495,297                | 16,873,17                 |
| E.Other items 1.No. of ordinary shares  | 546,328                   | 628,277                   | 628,276                   | 691,105                   | 760,21                    |
| 2.Cash dividend   | 0.75%                     | 1.25%                     | 115.00%                   | 110.00%                   | 1.15%                     |
| 3.Stock dividend/bonus shares   | 0.15%                     | 0.00%                     | 10.00%                    | 10.00%                    | 0.10%                     |
| Cash generated from operating activities  | 3,541,222                 | 61,899,299                | 2,031,538                 | 78,148,082                | 58,701,16                 |
| 5.Commitments and contigencies  | 160,843,008               | 213,317,107               | 392,959,678               | 376,583,024               | 136,245,597               |
| F.Efficiency ratios/profitability ratios  |                           |                           |                           |                           |                           |
| 1.Spread ratio (D3/D1)  | 82.44%                    | 75.26%                    | 71.13%                    | 69.31%                    | 67.199                    |
| 2.Net markup/interest margin (D1-D2)/C  | 6.21%                     | 5.83%                     | 6.42%                     | 7.03%                     | 6.499                     |
| 3.Return on equity (ROE) (D10/A)  | 0.34                      | 0.34                      | 0.29                      | 0.25                      | 0.2                       |
| 4.Return on assets (ROA) (D10/C)  5.Non-markup/interest income to total assets (D6/C) | 3.55%<br>1.46%            | 3.72%<br>1.46%            | 3.47%<br>1.31%            | 3.04%<br>1.11%            | 2.979<br>1.109            |
| 6.Net markup/interest_income (after prov.) to total assets (D5/C)                     | 5.87%                     | 5.08%                     | 5.51%                     | 5.59%                     | 5.869                     |
| 7.Markup/interest expense to markup/interest income (D2/D1)                           | 17.56%                    | 24.74%                    | 28.87%                    | 30.69%                    | 32.819                    |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                                | 0.35                      | 0.24                      | 0.35                      | 0.44                      | 0.4                       |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                              | 21.32%                    | 14.71%                    | 18.30%                    | 19.11%                    | 21.699                    |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                       | 1.30                      | 0.84                      | 1.30                      | 1.79                      | 1.9                       |
| 11.Earning per share (D10/E1)   | 22.23                     | 24.30                     | 24.47                     | 22.42                     | 22.2                      |
| G.Liquidity ratios  |                           |                           |                           |                           |                           |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                                    | 11.41%                    | 10.60%                    | 9.85%                     | 8.79%                     | 8.269                     |
| 2.Investment to total assets (C4/C)   | 18.56%                    | 27.55%                    | 21.78%                    | 32.82%                    | 37.54                     |
| 3.Advances net of provisions to total assets (C8/C)                                   | 57.95%<br>75.26%          | 53.34%<br>71.16%          | 59.09%<br>74.43%          | 49.73%<br>72.19%          | 44.85°<br>76.01°          |
| 4.Deposits to total assets (B3/C) 5.Total liabilities to total assets (B/C)           | 88.06%                    | 86.57%                    | 86.83%                    | 86.30%                    | 86.049                    |
| 6.Gross advances to deposits (C5/B3)  | 80.34%                    | 78.65%                    | 82.64%                    | 73.37%                    | 63.55                     |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)                                   | 73.51%                    | 69.30%                    | 77.33%                    | 65.42%                    | 59.98                     |
| H.Assets quality ratios   |                           |                           |                           |                           |                           |
| 1.Non-performing loan to gross advances (C6/C5)                                       | 4.14%                     | 4.67%                     | 0.02%                     | 0.03%                     | 8.959                     |
| 2.Provisions against NPLs to gross advances (C7/C5)                                   | -                         | -                         | -                         | -                         | 7.15                      |
| 3.NPLs to shareholders equity (C6/A)  | 24.04%                    | 23.62%                    | 0.11%                     | 0.12%                     | 35.48                     |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 13.74%                    | 28.45%                    | 37.52%                    | 44.45%                    | 18.36                     |
| 5.Provision against NPL to NPLs (C7/C6)   | 100.44%                   | 100.44%                   | 18,971.80%                | 23,226.27%                | 79.83                     |
| I.Capital /leverage ratios  | 40.400                    | 44.0004                   | 44 7004                   | 44.0004                   | 40 :                      |
| 1. Capital ratio (A/C)  | 10.42%                    | 11.06%                    | 11.78%                    | 11.99%                    | 12.19                     |
| 2.Commitments & contingencies to total equity (E5/A) (times)                          | 4.51<br>65.27             | 4.70<br>72.28             | 7.52<br>83.16             | 6.17<br>88.37             | 1.9<br>91.0               |
| 3.Break up value per share (A/E1)     4.Total deposit to total equity (B3/A) (times)  | 65.27<br>7.22             | 72.28<br>6.43             | 6.32                      | 88.37<br>6.02             | 91.0                      |
| J.Cash flow ratio   | 1.22                      | 0.43                      | 0.32                      | 0.02                      | 0.2                       |
| J. Cash now late  |                           |                           |                           |                           |                           |

| MEEZAN BANK LIMITED  |                         |                         |                          |                          | nd Rupees)               |
|--|-------------------------|-------------------------|--------------------------|--------------------------|--------------------------|
| Items  | 2006                    | 2007                    | 2008                     | 2009                     | 2010                     |
| A.Total equity (A1 to A3)  | 4,756,409               | 5,719,910               | 6,341,097                | 9,090,535                | 10,740,123               |
| 1.Share capital  | 3,779,897               | 3,779,897               | 4,925,961                | 6,650,048                | 6,982,550                |
| 2.Reserves   | 528,085                 | 720,785                 | 845,022                  | 1,050,092                | 1,380,010                |
| 3.Un appropriated profit   | 448,427                 | 1,219,228               | 570,114                  | 1,390,395<br>93,924      | 2,377,563<br>339,868     |
| 4.Others  P. Total liabilities (P1 to P4)  | 6,950<br>41,675,264     | (13,254)<br>61,471,903  | (366,119)<br>79,301,092  | 114,997,275              | 143,672,434              |
| B.Total liabilities(B1 to B4)  1.Bills payable   | 563,228                 | 1,192,160               | 1,057,017                | 1,249,210                | 1,767,370                |
| 2.Borrowings from financial institutions   | 428,212                 | 2,415,606               | 4,008,496                | 8,468,425                | 5,829,296                |
| 3.Deposits and other accounts  | 34,449,441              | 54,582,353              | 70,233,875               | 100,333,051              | 131,070,328              |
| 4.Other/misc. liabilities  | 6,234,383               | 3,281,784               | 4,001,704                | 4,946,589                | 5,005,440                |
| C.Total assets (C1 to C4 + C8 to C10)  | 46,438,623              | 67,178,559              | 85,276,070               | 124,181,734              | 154,752,425              |
| Cash and balances with treasury banks  | 5,897,394               | 5,644,028               | 5,763,710                | 8,387,432                | 12,780,806               |
| 2.Balances with other banks  | 4,134,875               | 3,729,549               | 1,344,974                | 5,260,467                | 9,939,660                |
| 3.Lending to financial institutions  | 3,700,000               | 8,850,000<br>10,535,186 | 18,108,000               | 34,499,500               | 10,511,855<br>54,966,907 |
| 4.Investments 5.Gross advances   | 2,877,554<br>27,269,271 | 35,249,612              | 14,526,699<br>40,626,920 | 23,290,309<br>46,716,610 | 58,046,309               |
| 6.Advances-non-performing/classified   | 408,442                 | 553,339                 | 3,649,163                | 2,060,108                | 4,318,323                |
| 7. Provision against advances  | 238,255                 | 673,273                 | 1,098,189                | 2,528,544                | 3,851,146                |
| 8.Advances net of provision (C5-C7)  | 27,031,016              | 34,576,339              | 39,528,731               | 44,188,066               | 54,195,163               |
| 9.Fixed assets   | 531,262                 | 1,032,963               | 1,880,515                | 2,416,375                | 3,066,100                |
| 10.Other/misc. assets  | 2,266,522               | 2,810,494               | 4,123,441                | 6,139,585                | 9,291,934                |
| D.Profit & loss account  |                         |                         |                          |                          |                          |
| 1.Markup/interest earned   | 2,704,280               | 4,573,752               | 6,803,213                | 10,102,060               | 12,290,549               |
| 2.Markup/interest expensed   | 1,464,173               | 2,451,968               | 3,088,334                | 4,969,916                | 6,606,474                |
| 3.Net markup/interest income   | 1,240,107               | 2,121,784               | 3,714,879                | 5,132,144                | 5,684,075                |
| 4. Provisions and write-offs   | 122,878<br>1,117,229    | 435,896                 | 717,320<br>2,997,559     | 1,519,176                | 1,496,476<br>4,187,599   |
| 5.Net markup/interest income after provisions 6.Non-markup/interest income                         | 690,561                 | 1,685,888<br>1,347,893  | 707,908                  | 3,612,968<br>1,597,804   | 2,475,030                |
| 7.Non-markup/interest expenses   | 1,027,767               | 1,764,593               | 2,713,156                | 3,471,049                | 4,535,669                |
| 8.Administrative expenses  | 1,022,991               | 1,755,761               | 2,626,606                | 3,530,161                | 4,460,804                |
| 9.Profit/(loss) before taxation  | 780,023                 | 1,269,188               | 992,311                  | 1,739,723                | 2,126,960                |
| 10.Profit/(loss) after taxation  | 604,251                 | 963,501                 | 621,187                  | 1,025,351                | 1,649,588                |
| E.Other items  |                         |                         |                          |                          |                          |
| 1.No. of ordinary shares   | 377,990                 | 377,990                 | 492,596                  | 665,005                  | 698,255                  |
| 2.Cash dividend  | 0.00%                   | 0.00%                   | 0.00%                    | 35.00%                   | 0.00%                    |
| 3.Stock dividend/bonus shares  | 0.10%                   | 0.20%                   | 9.00%                    | 5.00%                    | 0.15%                    |
| Cash generated from operating activities   | 3,485,231               | 7,465,000               | 3,320,190                | 13,966,350               | 41,257,569               |
| 5.Commitments and contigencies   | 36,504,507              | 56,113,028              | 56,411,095               | 73,034,851               | 108,236,057              |
| F.Efficiency ratios/profitability ratios 1.Spread ratio (D3/D1)                                    | 45.86%                  | 46.39%                  | 54.60%                   | 50.80%                   | 46.25%                   |
| 2.Net markup/interest margin (D1-D2)/C   | 2.67%                   | 3.16%                   | 4.36%                    | 4.13%                    | 3.67%                    |
| 3.Return on equity (ROE) (D10/A)   | 0.13                    | 0.17                    | 0.10                     | 0.11                     | 0.15                     |
| 4.Return on assets (ROA) (D10/C)   | 1.30%                   | 1.43%                   | 0.73%                    | 0.83%                    | 1.07%                    |
| 5.Non-markup/interest income to total assets (D6/C)  | 1.49%                   | 2.01%                   | 0.83%                    | 1.29%                    | 1.60%                    |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                                    | 2.41%                   | 2.51%                   | 3.52%                    | 2.91%                    | 2.71%                    |
| 7.Markup/interest expense to markup/interest income (D2/D1)  | 54.14%                  | 53.61%                  | 45.40%                   | 49.20%                   | 53.75%                   |
| 8.Admin. expense to profit before tax. (D8/D9) (times)   | 1.31                    | 1.38                    | 2.65                     | 2.03                     | 2.10                     |
| 9.Non-markup/interest expense to total income D7/(D1+D6)   | 30.27%                  | 29.80%                  | 36.12%                   | 29.67%                   | 30.72%                   |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                                    | 1.48                    | 1.30                    | 3.71                     | 2.21                     | 1.80                     |
| 11.Earning per share (D10/E1)  | 1.60                    | 2.55                    | 1.26                     | 1.54                     | 2.36                     |
| G.Liquidity ratios   | 21 60%                  | 13.95%                  | 8.34%                    | 10.99%                   | 14.68%                   |
| 1. Cash & cash equivalent to total assets (C1+C2)/C  | 21.60%<br>6.20%         | 15.68%                  | 17.03%                   | 18.76%                   | 35.52%                   |
| 2.Investment to total assets (C4/C) 3.Advances net of provisions to total assets (C8/C)            | 58.21%                  | 51.47%                  | 46.35%                   | 35.58%                   | 35.02%                   |
| 4.Deposits to total assets (B3/C)  | 74.18%                  | 81.25%                  | 82.36%                   | 80.80%                   | 84.70%                   |
| 5.Total liabilities to total assets (B/C)  | 89.74%                  | 91.51%                  | 92.99%                   | 92.60%                   | 92.84%                   |
| 6.Gross advances to deposits (C5/B3)   | 79.16%                  | 64.58%                  | 57.85%                   | 46.56%                   | 44.29%                   |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)  | 78.19%                  | 61.84%                  | 54.72%                   | 42.94%                   | 42.40%                   |
| H.Assets quality ratios  |                         |                         |                          |                          |                          |
| 1.Non-performing loan to gross advances (C6/C5)  | 1.50%                   | 1.57%                   | 8.98%                    | 4.41%                    | 7.44%                    |
| 2. Provisions against NPLs to gross advances (C7/C5)   | -                       | -                       | -                        | -                        | 6.63%                    |
| 3.NPLs to shareholders equity (C6/A)   | 8.59%                   | 9.67%                   | 57.55%                   | 22.66%                   | 40.21%                   |
| 4.NPLs write off to NPLs provisions (D4/C7)  | 51.57%                  | 64.74%                  | 65.32%                   | 60.08%                   | 38.86%                   |
| 5. Provision against NPL to NPLs (C7/C6)   | 58.33%                  | 121.67%                 | 30.09%                   | 122.74%                  | 89.18%                   |
| I.Capital /leverage ratios   | 10 240/                 | O E10/                  | 7 440/                   | 7 220/                   | C 0.40                   |
| 1. Capital ratio (A/C)  2. Commitments & contingencies to total equity (F5/A) (times)              | 10.24%<br>7.67          | 8.51%<br>9.81           | 7.44%<br>8.90            | 7.32%<br>8.03            | 6.94%<br>10.0            |
| 2.Commitments & contingencies to total equity (E5/A) (times)     3.Break up value per share (A/E1) | 12.58                   | 15.13                   | 12.87                    | 13.67                    | 15.38                    |
| 4.Total deposit to total equity (B3/A) (times)   | 7.24                    | 9.54                    | 11.08                    | 11.04                    | 12.20                    |
|  |                         |                         |                          |                          |                          |
| J.Cash flow ratio  |                         |                         |                          |                          |                          |

| MyBANK LIMITED  | 2025                   | 2025                    | 2022                    |                        | nd Rupees)            |
|---|------------------------|-------------------------|-------------------------|------------------------|-----------------------|
| Items   | 2006                   | 2007                    | 2008                    | 2009                   | 2010                  |
| A.Total equity (A1 to A3)   | 3,928,567              | 5,063,698               | 5,853,730               | 4,235,232              | 2,304,214             |
| 1.Share capital   | 3,085,721              | 4,242,866               | 5,303,582               | 5,303,582              | 435,060               |
| 2.Reserves  | 255,941<br>586,905     | 324,005<br>496,827      | 324,005<br>226,143      | 324,005                | 2,797,793<br>(928,639 |
| 3.Un appropriated profit     4.Others                                       | 885,259                | 878,622                 | 289,338                 | (1,392,355)<br>869,632 | 3,586,269             |
| B.Total liabilities(B1 to B4)   | 21,475,891             | 34,659,293              | 33,659,935              | 30,385,841             | 9,355,390             |
| 1.Bills payable   | 225,322                | 895,616                 | 273,286                 | 330,759                | 21,777                |
| 2.Borrowings from financial institutions                                    | 1,624,470              | 2,796,478               | 4,600,431               | 2,550,386              | 5,250,000             |
| 3.Deposits and other accounts   | 19,169,226             | 30,153,164              | 28,032,735              | 26,848,808             | 3,820,343             |
| 4. Other/misc. liabilities  | 456,873                | 814,035                 | 753,483                 | 655,888                | 263,270               |
| C.Total assets (C1 to C4 + C8 to C10)                                       | 26,289,717             | 40,601,613              | 39,803,003              | 35,490,705             | 15,245,873            |
| 1.Cash and balances with treasury banks                                     | 1,993,815              | 2,613,835               | 1,862,545               | 2,073,321              | 814,147               |
| 2.Balances with other banks   | 722,089                | 280,497                 | 566,725                 | 433,055                | 1,709,436             |
| S.Lending to financial institutions     Honorements                         | 4,780,887<br>2,711,220 | 1,567,626<br>11,601,143 | 1,748,761<br>10,294,970 | 35,000<br>10,037,950   | 799,673               |
| 5. Gross advances   | 13,893,523             | 21,768,983              | 23,026,782              | 21,149,136             | 7,385,647             |
| 6.Advances-non-performing/classified  | 1,011,020              | 1,184,684               | 7,102,598               | 7,679,502              | 3,430,614             |
| 7.Provision against advances  | 406,684                | 977,232                 | 2,086,701               | 3,720,713              | 1,605,894             |
| 8.Advances net of provision (C5-C7)   | 13,486,839             | 20,791,751              | 20,940,081              | 17,428,423             | 5,779,753             |
| 9.Fixed assets  | 2,036,225              | 2,080,341               | 2,414,783               | 2,321,845              | 3,700,872             |
| 10.Other/misc. assets   | 558,642                | 1,666,420               | 1,975,138               | 3,161,111              | 2,441,992             |
| D.Profit & loss account   |                        |                         |                         |                        |                       |
| 1.Markup/interest earned  | 1,685,810              | 2,907,075               | 3,640,787               | 3,368,218              | 1,553,750             |
| 2.Markup/interest expensed  | 865,668                | 2,208,225               | 2,829,578               | 2,881,902              | 965,655               |
| 3.Net markup/interest income  | 820,142                | 698,850                 | 811,209                 | 486,316                | 588,095               |
| 4. Provisions and write-offs  | 37,772                 | 651,101                 | 1,583,670               | 1,933,811              | 158,452               |
| 5.Net markup/interest income after provisions                               | 782,370<br>452,238     | 47,749<br>910,560       | (772,461)<br>942,648    | (1,447,495)<br>383,758 | 429,643<br>76,830     |
| 6.Non-markup/interest income  | 611,548                | 733,221                 | 931,012                 | 1,092,775              | 681,299               |
| 7.Non-markup/interest expenses 8.Administrative expenses                    | 587,525                | 722,553                 | 922,538                 | 1,064,180              | 680,681               |
| 9.Profit/(loss) before taxation   | 623,060                | 225,088                 | (760,825)               | (2,156,512)            | (174,826              |
| 10.Profit/(loss) after taxation   | 499,345                | 340,319                 | (350,293)               | (1,639,829)            | (179,626              |
| E.Other items   | ,                      | ·                       | , ,                     | , ,                    |                       |
| 1.No. of ordinary shares  | 308,572                | 424,287                 | 530,358                 | 530,358                | 4,351                 |
| 2.Cash dividend   | 0.05%                  | 0.00%                   | 25.00%                  | 0.00%                  | 0.00%                 |
| 3.Stock dividend/bonus shares   | 0.00%                  | 0.13%                   | 0.00%                   | 0.00%                  | 0.00%                 |
| Cash generated from operating activities                                    | 344,793                | 7,593,248               | (1,902,601)             | (798,785)              | (2,135,260            |
| 5.Commitments and contigencies  | 14,770,061             | 11,667,619              | 11,920,893              | 5,362,449              | 241,483               |
| F.Efficiency ratios/profitability ratios                                    | 40.050/                | 04.040/                 | 00.000/                 | 4.4.4407               | 07.050                |
| 1.Spread ratio (D3/D1)  | 48.65%<br>3.12%        | 24.04%<br>1.72%         | 22.28%<br>2.04%         | 14.44%<br>1.37%        | 37.85%<br>3.86%       |
| 2.Net markup/interest margin (D1-D2)/C     3.Return on equity (ROE) (D10/A) | 0.13                   | 0.07                    | -0.06                   | -0.39                  | -0.08                 |
| 4.Return on assets (ROA) (D10/C)  | 1.90%                  | 0.84%                   | -0.88%                  | -4.62%                 | -1.18%                |
| 5.Non-markup/interest income to total assets (D6/C)                         | 1.72%                  | 2.24%                   | 2.37%                   | 1.08%                  | 0.50%                 |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)             | 2.98%                  | 0.12%                   | -1.94%                  | -4.08%                 | 2.82%                 |
| 7. Markup/interest expense to markup/interest income (D2/D1)                | 51.35%                 | 75.96%                  | 77.72%                  | 85.56%                 | 62.15%                |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                      | 0.94                   | 3.21                    | -1.21                   | -0.49                  | -3.89                 |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                    | 28.60%                 | 19.21%                  | 20.31%                  | 29.13%                 | 41.78%                |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)             | 1.30                   | 0.79                    | 0.98                    | 2.77                   | 8.86                  |
| 11.Earning per share (D10/E1)   | 1.62                   | 0.80                    | -0.66                   | -3.09                  | -41.29                |
| G.Liquidity ratios  |                        |                         |                         |                        |                       |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                          | 10.33%                 | 7.13%                   | 6.10%                   | 7.06%                  | 16.55%                |
| 2.Investment to total assets (C4/C)   | 10.31%                 | 28.57%                  | 25.86%                  | 28.28%                 | 5.25%                 |
| 3.Advances net of provisions to total assets (C8/C)                         | 51.30%<br>72.92%       | 51.21%<br>74.27%        | 52.61%<br>70.43%        | 49.11%<br>75.65%       | 37.91%<br>25.06%      |
| 4.Deposits to total assets (B3/C) 5.Total liabilities to total assets (B/C) | 81.69%                 | 85.36%                  | 84.57%                  | 85.62%                 | 61.36%                |
| 6.Gross advances to deposits (C5/B3)  | 72.48%                 | 72.19%                  | 82.14%                  | 78.77%                 | 193.32%               |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                          | 66.82%                 | 66.07%                  | 70.56%                  | 71.94%                 | 81.43%                |
| H.Assets quality ratios   |                        |                         |                         |                        |                       |
| 1.Non-performing loan to gross advances (C6/C5)                             | 7.28%                  | 5.44%                   | 30.84%                  | 36.31%                 | 46.45%                |
| 2.Provisions against NPLs to gross advances (C7/C5)                         | -                      | -                       | -                       | -                      | 21.74%                |
| 3.NPLs to shareholders equity (C6/A)  | 25.74%                 | 23.40%                  | 121.33%                 | 181.32%                | 148.88%               |
| 4.NPLs write off to NPLs provisions (D4/C7)                                 | 9.29%                  | 66.63%                  | 75.89%                  | 51.97%                 | 9.87%                 |
| 5.Provision against NPL to NPLs (C7/C6)                                     | 40.23%                 | 82.49%                  | 29.38%                  | 48.45%                 | 46.81%                |
| I.Capital /leverage ratios  |                        |                         |                         |                        |                       |
| 1.Capital ratio (A/C)   | 14.94%                 | 12.47%                  | 14.71%                  | 11.93%                 | 15.11%                |
| 2.Commitments & contingencies to total equity (E5/A) (times)                | 3.76                   | 2.30                    | 2.04                    | 1.27                   | 0.10                  |
| 3.Break up value per share (A/E1)   | 12.73                  | 11.93                   | 11.04                   | 7.99                   | 529.63                |
|   | 4.00                   | F 0F                    | 4 70                    | 0.04                   | 4 00                  |
| 4.Total deposit to total equity (B3/A) (times)  J.Cash flow ratio           | 4.88                   | 5.95                    | 4.79                    | 6.34                   | 1.66                  |

| NIB BANK Items   | 2006                    | 2007                    | 2008                     | 2009                      | nd Rupees<br>201          |
|--|-------------------------|-------------------------|--------------------------|---------------------------|---------------------------|
| A.Total equity (A1 to A3)  | 4,374,405               | 22,594,386              | 29,006,672               | 41,643,272                | 7,309,680                 |
| 1. Share capital   | 3,361,522               | 22,017,968              | 28,437,271               | 40,437,271                | 40,437,27                 |
| 2.Reserves   | 719,810                 | 719,810                 | 8,326,684                | 8,464,894                 | 8,464,89                  |
| 3.Un appropriated profit   | 293,073                 | (143,392)               | (7,757,283)              | (7,258,893)               | (41,592,479               |
| 4.Others   | (47,833)                | 13,997,648              | 10,691,836               | (115,027)                 | 6,353,079                 |
| B.Total liabilities(B1 to B4)                                    | 42,096,968              | 140,061,370             | 139,210,607              | 166,590,718               | 150,687,27                |
| 1.Bills payable  | 215,769                 | 2,110,211               | 1,432,084                | 1,574,207                 | 1,335,49                  |
| 2.Borrowings from financial institutions                         | 9,164,121               | 16,669,412              | 23,651,366               | 62,523,365                | 42,361,93                 |
| 3.Deposits and other accounts                                    | 30,566,540              | 116,671,219             | 104,586,167              | 93,919,805                | 99,169,37                 |
| 4.Other/misc. liabilities  | 2,150,538               | 4,610,528               | 9,540,990                | 8,573,341                 | 7,820,47                  |
| C.Total assets (C1 to C4 + C8 to C10)                            | 46,423,540              | 176,653,404             | 178,909,115              | 208,118,963               | 164,350,03                |
| 1.Cash and balances with treasury banks                          | 2,928,404               | 10,318,722              | 9,355,104                | 8,834,275                 | 8,836,44                  |
| 2.Balances with other banks                                      | 1,362,497               | 1,401,796               | 793,843                  | 3,683,783                 | 2,951,47                  |
| 3.Lending to financial institutions                              | 2,600,000               | 4,753,113               | 12,459,621               | 5,681,887                 | 6,429,16                  |
| 4.Investments  | 6,558,733               | 40,498,840              | 35,176,823               | 62,432,977                | 51,789,03                 |
| 5.Gross advances   | 31,885,851              | 92,586,336              | 97,322,481               | 100,000,757               | 98,344,55                 |
| 6.Advances-non-performing/classified                             | 1,023,868               | 13,252,316              | 16,715,515               | 15,746,457                | 34,711,46                 |
| 7. Provision against advances                                    | 833,682                 | 10,426,262              | 16,978,288               | 15,979,351                | 23,778,53                 |
| 8.Advances net of provision (C5-C7)                              | 31,052,169              | 82,160,074              | 80,344,193               | 84,021,406                | 74,566,01                 |
| 9.Fixed assets   | 622,216                 | 30,800,135              | 3,702,426                | 3,114,632                 | 2,718,97                  |
| 10.Other/misc. assets  | 1,299,521               | 6,720,724               | 37,077,105               | 40,350,003                | 17,058,92                 |
| D.Profit & loss account  |                         |                         |                          |                           |                           |
| 1.Markup/interest earned   | 3,473,364               | 6,999,888               | 15,201,691               | 18,272,363                | 16,482,08                 |
| 2.Markup/interest expensed                                       | 2,452,192               | 4,995,955               | 10,799,816               | 12,872,357                | 13,533,16                 |
| 3.Net markup/interest income                                     | 1,021,172               | 2,003,933               | 4,401,875                | 5,400,006                 | 2,948,920                 |
| 4.Provisions and write-offs                                      | 269,583                 | 1,494,801               | 9,657,400                | 1,195,329                 | 10,050,40                 |
| 5.Net markup/interest income after provisions                    | 751,589                 | 509,132                 | (5,255,525)              | 4,204,677                 | (7,101,484                |
| 6.Non-markup/interest income                                     | 494,006                 | 598,771                 | 2,421,876                | 1,681,833                 | 1,715,352                 |
| 7.Non-markup/interest expenses                                   | 1,223,682               | 2,006,961               | 8,164,241                | 5,242,439                 | 7,235,42                  |
| 8.Administrative expenses  | 1,221,423               | 2,002,159               | 6,433,122                | 5,345,307                 | 6,955,148                 |
| 9.Profit/(loss) before taxation                                  | 21,913                  | (571,207)               | (1,099,789)              | 644,071                   | (12,621,557               |
| 10.Profit/(loss) after taxation                                  | 117,858                 | (350,557)               | (7,474,679)              | 691,048                   | (10,112,114               |
| E.Other items  | 000.450                 | 0.004.707               | 0.040.707                | 4 0 40 707                | 4 0 40 70                 |
| 1.No. of ordinary shares   | 336,152                 | 2,201,797               | 2,843,727                | 4,043,727                 | 4,043,727                 |
| 2.Cash dividend  | 0.00%                   | 0.00%                   | 42.00%                   | 0.00%                     | 0.00%                     |
| 3.Stock dividend/bonus shares                                    | 0.00%                   | 0.00%                   | 0.00%                    | 0.00%                     | 0.00%                     |
| 4.Cash generated from operating activities                       | 3,361,522<br>23,431,989 | 7,989,545<br>55,864,113 | 21,302,169<br>93,144,827 | 28,507,068<br>123,505,187 | (18,017,97;<br>152,511,92 |
| 5.Commitments and contigencies                                   | 23,431,969              | 55,664,115              | 93,144,027               | 123,303,167               | 152,511,92                |
| F.Efficiency ratios/profitability ratios                         | 29.40%                  | 28.63%                  | 28.96%                   | 29.55%                    | 17.89                     |
| Spread ratio (D3/D1)     Net markup/interest margin (D1-D2)/C    | 2.20%                   | 1.13%                   | 2.46%                    | 2.59%                     | 1.799                     |
| 3.Return on equity (ROE) (D10/A)                                 | 0.03                    | -0.02                   | -0.26                    | 0.02                      | -1.3                      |
| 4.Return on assets (ROA) (D10/C)                                 | 0.25%                   | -0.20%                  | -4.18%                   | 0.33%                     | -6.15%                    |
| 5.Non-markup/interest income to total assets (D6/C)              | 1.06%                   | 0.34%                   | 1.35%                    | 0.81%                     | 1.049                     |
| 6.Net markup/interest income (after prov.) to total assets(D5/C) | 1.62%                   | 0.29%                   | -2.94%                   | 2.02%                     | -4.32%                    |
| 7.Markup/interest expense to markup/interest income (D2/D1)      | 70.60%                  | 71.37%                  | 71.04%                   | 70.45%                    | 82.119                    |
| 8.Admin. expense to profit before tax. (D8/D9) (times)           | 55.74                   | -3.51                   | -5.85                    | 8.30                      | -0.5                      |
| 9.Non-markup/interest expense to total income D7/(D1+D6)         | 30.84%                  | 26.41%                  | 46.33%                   | 26.27%                    | 39.769                    |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)  | 2.47                    | 3.34                    | 2.66                     | 3.18                      | 4.0                       |
| 11.Earning per share (D10/E1)                                    | 0.35                    | -0.16                   | -2.63                    | 0.17                      | -2.50                     |
| G.Liquidity ratios   | -                       |                         |                          | •                         |                           |
| 1.Cash & cash equivalent to total assets (C1+C2)/C               | 9.24%                   | 6.63%                   | 5.67%                    | 6.01%                     | 7.179                     |
| 2.Investment to total assets (C4/C)                              | 14.13%                  | 22.93%                  | 19.66%                   | 30.00%                    | 31.519                    |
| 3. Advances net of provisions to total assets (C8/C)             | 66.89%                  | 46.51%                  | 44.91%                   | 40.37%                    | 45.37                     |
| 4.Deposits to total assets (B3/C)                                | 65.84%                  | 66.05%                  | 58.46%                   | 45.13%                    | 60.349                    |
| 5.Total liabilities to total assets (B/C)                        | 90.68%                  | 79.29%                  | 77.81%                   | 80.05%                    | 91.69                     |
| 6.Gross advances to deposits (C5/B3)                             | 104.32%                 | 79.36%                  | 93.05%                   | 106.47%                   | 99.17                     |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)               | 80.26%                  | 69.44%                  | 75.89%                   | 63.92%                    | 69.49                     |
| H.Assets quality ratios  |                         |                         |                          |                           |                           |
| 1.Non-performing loan to gross advances (C6/C5)                  | 3.21%                   | 14.31%                  | 17.18%                   | 15.75%                    | 35.30                     |
| 2.Provisions against NPLs to gross advances (C7/C5)              | -                       | -                       | -                        | -                         | 24.18                     |
| 3.NPLs to shareholders equity (C6/A)                             | 23.41%                  | 58.65%                  | 57.63%                   | 37.81%                    | 474.87                    |
| 4.NPLs write off to NPLs provisions (D4/C7)                      | 32.34%                  | 14.34%                  | 56.88%                   | 7.48%                     | 42.27                     |
| 5. Provision against NPL to NPLs (C7/C6)                         | 81.42%                  | 78.68%                  | 101.57%                  | 101.48%                   | 68.50                     |
| I.Capital /leverage ratios                                       |                         |                         |                          |                           |                           |
| 1.Capital ratio (A/C)  | 9.42%                   | 12.79%                  | 16.21%                   | 20.01%                    | 4.45                      |
| 2.Commitments & contingencies to total equity (E5/A) (times)     | 5.36                    | 2.47                    | 3.21                     | 2.97                      | 20.8                      |
| 3.Break up value per share (A/E1)                                | 13.01                   | 10.26                   | 10.20                    | 10.30                     | 1.8                       |
| 4.Total deposit to total equity (B3/A) (times)                   | 6.99                    | 5.16                    | 3.61                     | 2.26                      | 13.5                      |
| J.Cash flow ratio  |                         |                         |                          |                           |                           |
| IMNV   |                         | -22.79                  | -2.85                    | 41.25                     | 1.7                       |

| SAMBA BANK LIMITED   |                      |                          |                         |                         | nd Rupees)              |
|--|----------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| Items  | 2006                 | 2007                     | 2008                    | 2009                    | 2010                    |
| A.Total equity (A1 to A3)  | 1,592,533            | 6,218,641                | 5,476,330               | 4,883,277               | 7,936,255               |
| 1.Share capital  | 2,769,517            | 8,769,517                | 8,769,517               | 8,769,517               | 14,334,734              |
| 2.Reserves   | 43,080               | 43,080                   | 43,080                  | 43,080                  | 43,080                  |
| 3.Un appropriated profit   | (1,220,064)          | (2,593,956)              | (3,336,267)             | (3,929,320)             | (6,441,559)             |
| 4.Others   | (13,732)             | (16,483)                 | (14,176)                | 2,192,383               | (10,577)                |
| B.Total liabilities(B1 to B4)  | 6,599,875            | 14,453,144               | 11,025,182              | 16,658,466              | 22,585,442              |
| 1.Bills payable  | 50,626               | 1,056,878                | 55,349                  | 78,127                  | 115,759                 |
| 2.Borrowings from financial institutions                                       | 442,469              | 182,611                  | 437,949<br>9,859,537    | 3,141,284               | 6,534,994               |
| 3.Deposits and other accounts     4.Other/misc. liabilities                    | 5,577,641<br>529,139 | 12,644,938<br>568,717    | 9,859,537<br>672,347    | 12,520,633<br>918,422   | 14,871,806<br>1,062,883 |
|  | 8,178,676            | 20,655,302               | 16,487,336              | 23,734,126              | 30,511,120              |
| C.Total assets (C1 to C4 + C8 to C10)  1.Cash and balances with treasury banks | 782,781              | 1,003,611                | 774,575                 | 961,280                 | 1,250,011               |
| 2.Balances with other banks  | 132,037              | 63,348                   | 331,201                 | 707,912                 | 1,195,948               |
| 3.Lending to financial institutions  | 493,473              | 8,565,836                | 2,313,308               | 3,123,377               | 1,389,003               |
| 4.Investments  | 2,228,268            | 3,947,925                | 3,829,354               | 5,807,829               | 11,090,905              |
| 5.Gross advances   | 4,013,454            | 7,105,438                | 8,605,889               | 12,343,360              | 14,747,321              |
| 6.Advances-non-performing/classified   | 2,530,413            | 2,410,997                | 1,961,143               | 2,726,295               | 2,711,299               |
| 7.Provision against advances   | 1,618,436            | 2,412,325                | 2,442,881               | 2,619,949               | 2,609,535               |
| 8.Advances net of provision (C5-C7)  | 2,395,018            | 4,693,113                | 6,163,008               | 9,723,411               | 12,137,786              |
| 9.Fixed assets   | 846,259              | 854,292                  | 1,157,689               | 1,112,169               | 1,001,413               |
| 10.Other/misc. assets  | 1,300,840            | 1,527,177                | 1,918,201               | 2,298,148               | 2,446,054               |
| D.Profit & loss account  |                      |                          |                         |                         |                         |
| 1.Markup/interest earned   | 483,218              | 1,182,921                | 1,758,004               | 1,878,626               | 2,384,653               |
| 2.Markup/interest expensed   | 551,936              | 837,869                  | 1,071,307               | 1,208,857               | 1,350,320               |
| 3.Net markup/interest income   | (68,718)             | 345,052                  | 686,697                 | 669,769                 | 1,034,333               |
| 4.Provisions and write-offs  | 135,222              | 924,777                  | 312,528                 | 239,511                 | 17,599                  |
| 5.Net markup/interest income after provisions                                  | (203,940)            | (579,725)                | 374,169                 | 430,258                 | 1,016,734               |
| 6.Non-markup/interest income   | 84,285               | 128,432                  | 125,429                 | 92,224                  | 321,243                 |
| 7.Non-markup/interest expenses   | 728,690              | 921,386                  | 1,511,039               | 1,590,906               | 1,468,273               |
| 8.Administrative expenses  | 647,114              | 891,889                  | 1,461,077               | 1,415,235               | 1,456,873               |
| 9.Profit/(loss) before taxation  | (848,345)            | (1,372,679)              | (1,011,441)             | (1,068,424)             | (130,296                |
| 10.Profit/(loss) after taxation  | (587,635)            | (1,322,892)              | (742,311)               | (593,053)               | (10,702)                |
| E.Other items  | 070.050              | 070.050                  | 070.050                 | 070.050                 | 4 400 470               |
| 1.No. of ordinary shares   | 276,952              | 876,952                  | 876,952                 | 876,952                 | 1,433,473               |
| 2.Cash dividend  | 0.00%                | 0.00%                    | 0.00%                   | 0.00%                   | 0.00%                   |
| 3.Stock dividend/bonus shares  | 0.00%                | 0.00%                    | 0.00%                   | 0.00%                   | 0.00%                   |
| 4.Cash generated from operating activities                                     | (333,326)<br>840,122 | (3,934,986)<br>2,089,651 | 4,073,848<br>30,569,856 | 6,840,004<br>14,557,877 | 5,087,251<br>17,205,195 |
| 5.Commitments and contigencies   | 040,122              | 2,009,001                | 30,309,636              | 14,557,677              | 17,205,195              |
| F.Efficiency ratios/profitability ratios 1.Spread ratio (D3/D1)                | -14.22%              | 29.17%                   | 39.06%                  | 35.65%                  | 43.37%                  |
| 2.Net markup/interest margin (D1-D2)/C   | -0.84%               | 1.67%                    | 4.16%                   | 2.82%                   | 3.39%                   |
| 3.Return on equity (ROE) (D10/A)   | -0.37                | -0.21                    | -0.14                   | -0.12                   | 0.00                    |
| 4.Return on assets (ROA) (D10/C)   | -7.18%               | -6.40%                   | -4.50%                  | -2.50%                  | -0.04%                  |
| 5.Non-markup/interest income to total assets (D6/C)                            | 1.03%                | 0.62%                    | 0.76%                   | 0.39%                   | 1.05%                   |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                | -2.49%               | -2.81%                   | 2.27%                   | 1.81%                   | 3.33%                   |
| 7.Markup/interest expense to markup/interest income (D2/D1)                    | 114.22%              | 70.83%                   | 60.94%                  | 64.35%                  | 56.63%                  |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                         | -0.76                | -0.65                    | -1.44                   | -1.32                   | -11.18                  |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                       | 128.40%              | 70.26%                   | 80.23%                  | 80.72%                  | 54.26%                  |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                | 7.68                 | 6.94                     | 11.65                   | 15.35                   | 4.54                    |
| 11.Earning per share (D10/E1)  | -2.12                | -1.51                    | -0.85                   | -0.68                   | -0.01                   |
| G.Liquidity ratios   |                      |                          |                         |                         |                         |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                             | 11.19%               | 5.17%                    | 6.71%                   | 7.03%                   | 8.02%                   |
| 2.Investment to total assets (C4/C)  | 27.24%               | 19.11%                   | 23.23%                  | 24.47%                  | 36.35%                  |
| 3.Advances net of provisions to total assets (C8/C)                            | 29.28%               | 22.72%                   | 37.38%                  | 40.97%                  | 39.78%                  |
| 4.Deposits to total assets (B3/C)  | 68.20%               | 61.22%                   | 59.80%                  | 52.75%                  | 48.74%                  |
| 5.Total liabilities to total assets (B/C)                                      | 80.70%               | 69.97%                   | 66.87%                  | 70.19%                  | 74.02%                  |
| 6.Gross advances to deposits (C5/B3)   | 71.96%               | 56.19%                   | 87.28%                  | 98.58%                  | 99.16%                  |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)                            | 66.67%               | 55.39%                   | 83.57%                  | 78.81%                  | 68.89%                  |
| H.Assets quality ratios  |                      |                          |                         |                         |                         |
| 1.Non-performing loan to gross advances (C6/C5)                                | 63.05%               | 33.93%                   | 22.79%                  | 22.09%                  | 18.39%                  |
| 2.Provisions against NPLs to gross advances (C7/C5)                            | -                    | -                        | -                       | -                       | 17.69%                  |
| 3.NPLs to shareholders equity (C6/A)   | 158.89%              | 38.77%                   | 35.81%                  | 55.83%                  | 34.16%                  |
| 4.NPLs write off to NPLs provisions (D4/C7)                                    | 8.36%                | 38.34%                   | 12.79%                  | 9.14%                   | 0.67%                   |
| 5.Provision against NPL to NPLs (C7/C6)  | 63.96%               | 100.06%                  | 124.56%                 | 96.10%                  | 96.25%                  |
| I.Capital /leverage ratios   |                      |                          |                         |                         |                         |
| 1.Capital ratio (A/C)  | 19.47%               | 30.11%                   | 33.22%                  | 20.57%                  | 26.01%                  |
| 2.Commitments & contingencies to total equity (E5/A) (times)                   | 0.53                 | 0.34                     | 5.58                    | 2.98                    | 2.17                    |
| 3.Break up value per share (A/E1)  | 5.75                 | 7.09                     | 6.24                    | 5.57                    | 5.54                    |
| 4.Total deposit to total equity (B3/A) (times)                                 | 3.50                 | 2.03                     | 1.80                    | 2.56                    | 1.87                    |
| J.Cash flow ratio  |                      |                          |                         |                         |                         |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.57                 | 2.97                     | -5.49                   | -11.53                  | -475.36                 |

| SILKBANK LIMITED   | 2006                 | 222                  | 2222                 | -                     | nd Rupees                                    |
|--|----------------------|----------------------|----------------------|-----------------------|--|
| Items  | 2006                 | 2007                 | 2008                 | 2009                  | 201  |
| A.Total equity (A1 to A3)  | 2,985,330            | 1,100,769            | 3,089,997            | 196,905               | 18,101,75                                    |
| 1.Share capital  | 3,847,500            | 5,001,750            | 9,003,150            | 9,003,150             | 26,716,04                                    |
| 2.Reserves   | 218,556              | 218,556              | 218,556              | 224,649               | (  |
| 3.Un appropriated profit   | (1,080,726)          | (4,119,537)          | (6,131,709)          | (9,030,894)           | (8,614,289                                   |
| 4.Others   | 1,012,709            | 1,079,670            | 1,301,363            | 1,566,184             | (13,267,812                                  |
| B.Total liabilities(B1 to B4)  | 55,202,810           | 51,480,161           | 51,253,908           | 66,901,252            | 67,769,46                                    |
| Bills payable     Borrowings from financial institutions                                     | 408,342<br>4,236,775 | 570,756<br>6,880,449 | 431,537<br>8,738,616 | 637,602<br>15,088,332 | 836,93 <sup>-</sup><br>9,871,14 <sup>-</sup> |
| 3.Deposits and other accounts  | 49,015,090           | 42,373,710           | 41,056,630           | 49,610,034            | 55,706,18                                    |
| 4.Other/misc. liabilities  | 1,542,603            | 1,655,246            | 1,027,125            | 1,565,284             | 1,355,20                                     |
| C.Total assets (C1 to C4 + C8 to C10)  | 59,200,849           | 53,660,600           | 55,645,268           | 68,664,341            | 72,603,40                                    |
| 1.Cash and balances with treasury banks  | 3,994,136            | 3,223,780            | 3,070,067            | 3,120,880             | 3,414,524                                    |
| 2.Balances with other banks  | 613,678              | 128,991              | 190,197              | 151,068               | 89,35  |
| 3.Lending to financial institutions  | 4,747,567            | 839,959              | 1,376,651            | 1,067,708             | 1,050,75                                     |
| 4.Investments  | 15,828,682           | 17,859,169           | 12,012,233           | 20,179,329            | 12,964,52                                    |
| 5.Gross advances   | 31,527,073           | 31,415,818           | 38,187,392           | 40,592,094            | 52,924,512                                   |
| 6.Advances-non-performing/classified   | 4,634,695            | 6,136,018            | 12,845,225           | 11,891,428            | 12,359,90                                    |
| 7.Provision against advances   | 2,505,099            | 5,540,846            | 7,100,019            | 8,494,604             | 8,570,106                                    |
| 8.Advances net of provision (C5-C7)  | 29,021,974           | 25,874,972           | 31,087,373           | 32,097,490            | 44,354,400                                   |
| 9.Fixed assets   | 2,322,371            | 2,367,883            | 3,002,450            | 3,720,695             | 2,443,805                                    |
| 10.Other/misc. assets  | 2,672,441            | 3,365,846            | 4,906,297            | 8,327,171             | 8,286,038                                    |
| D.Profit & loss account  |                      |                      |                      |                       |  |
| 1.Markup/interest earned   | 3,712,420            | 4,799,853            | 4,588,299            | 5,913,317             | 6,775,565                                    |
| 2.Markup/interest expensed   | 3,260,952            | 4,440,116            | 4,218,901            | 5,855,517             | 5,926,528                                    |
| 3.Net markup/interest income   | 451,468              | 359,737              | 369,398              | 57,800                | 849,03                                       |
| 4.Provisions and write-offs  | 408,095              | 3,132,444            | 1,642,093            | 2,309,355             | 228,114                                      |
| 5.Net markup/interest income after provisions  | 43,373               | (2,772,707)          | (1,272,695)          | (2,251,555)           | 620,923                                      |
| 6.Non-markup/interest income   | 706,002              | 776,825              | 384,510              | 662,187               | 1,184,804                                    |
| 7.Non-markup/interest expenses   | 1,141,676            | 1,324,383            | 1,946,070            | 2,663,091             | 3,041,273                                    |
| 8.Administrative expenses  | 1,262,448            | 1,270,317            | 1,935,732            | 2,747,856             | 3,153,60                                     |
| 9.Profit/(loss) before taxation  | (408,968)            | (3,320,265)          | (2,834,255)          | (4,252,459)           | (1,235,546                                   |
| 10.Profit/(loss) after taxation  | (303,686)            | (3,040,907)          | (2,014,268)          | (2,902,905)           | (1,131,154                                   |
| E.Other items  |                      |                      |                      |                       |  |
| 1.No. of ordinary shares   | 384,750              | 500,175              | 900,315              | 900,315               | 2,671,605                                    |
| 2.Cash dividend  | 0.00%                | 0.00%                | 80.00%               | 0.00%                 | 0.00%  |
| 3.Stock dividend/bonus shares  | 0.00%                | 0.00%                | 0.00%                | 0.00%                 | 0.00%  |
| Cash generated from operating activities   | 3,433,197            | (2,009,657)          | (7,387,980)          | 6,510,410             | (10,011,424                                  |
| 5.Commitments and contigencies   | 21,556,207           | 15,144,301           | 13,208,986           | 13,454,187            | 18,460,536                                   |
| F.Efficiency ratios/profitability ratios   |                      |                      |                      |                       |  |
| 1.Spread ratio (D3/D1)   | 12.16%               | 7.49%                | 8.05%                | 0.98%                 | 12.539                                       |
| 2.Net markup/interest margin (D1-D2)/C   | 0.76%                | 0.67%                | 0.66%                | 0.08%                 | 1.179  |
| 3.Return on equity (ROE) (D10/A)   | -0.10                | -2.76                | -0.65                | -14.74                | -0.06  |
| 4.Return on assets (ROA) (D10/C)   | -0.51%               | -5.67%               | -3.62%               | -4.23%                | -1.56%                                       |
| 5.Non-markup/interest income to total assets (D6/C)  | 1.19%                | 1.45%                | 0.69%                | 0.96%                 | 1.639  |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                              | 0.07%                | -5.17%               | -2.29%               | -3.28%                | 0.869  |
| 7.Markup/interest expense to markup/interest income (D2/D1)                                  | 87.84%               | 92.51%               | 91.95%               | 99.02%                | 87.479                                       |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                                       | -3.09                | -0.38                | -0.68                | -0.65                 | -2.5   |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                                     | 25.84%               | 23.75%               | 39.13%               | 40.50%                | 38.219                                       |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                              | 1.79                 | 1.64                 | 5.03                 | 4.15                  | 2.6  |
| 11.Earning per share (D10/E1)  | -0.79                | -6.08                | -2.24                | -3.22                 | -0.42  |
| G.Liquidity ratios   | 7 700/               | C 250/               | E 000/               | 4 770/                | 4.020  |
| 1.Cash & cash equivalent to total assets (C1+C2)/C   | 7.78%                | 6.25%                | 5.86%                | 4.77%                 | 4.839  |
| 2. Investment to total assets (C4/C)   | 26.74%               | 33.28%               | 21.59%               | 29.39%<br>46.75%      | 17.869                                       |
| 3.Advances net of provisions to total assets (C8/C)  | 49.02%               | 48.22%               | 55.87%               | 46.75%                | 61.099                                       |
| 4.Deposits to total assets (B3/C)  | 82.79%<br>93.25%     | 78.97%<br>95.94%     | 73.78%<br>92.11%     | 72.25%                | 76.739<br>93.349                             |
| 5.Total liabilities to total assets (B/C)  | 93.25%<br>64.32%     |                      |                      | 97.43%                |  |
| 6. Gross advances to deposits (C5/B3)  | 59.20%               | 74.14%<br>63.78%     | 93.01%<br>76.69%     | 81.82%<br>62.74%      | 95.019<br>80.719                             |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)   | 39.20%               | 03.76%               | 70.09%               | 02.7476               | 60.71  |
| H.Assets quality ratios  1 Non-performing loan to gross advances (C6/C5)                     | 14.70%               | 19.53%               | 33.64%               | 29.29%                | 23.359                                       |
| 1.Non-performing loan to gross advances (C6/C5)  | 14.7070              | 13.33%               | 33.04%               | 23.2370               | 16.199                                       |
| 2.Provisions against NPLs to gross advances (C7/C5)     3.NPLs to shareholders equity (C6/A) | -<br>155.25%         | 557.43%              | 415.70%              | 6,039.17%             | 68.289                                       |
|  | 16.29%               | 56.53%               | 23.13%               | 27.19%                | 2.669  |
| 4.NPLs write off to NPLs provisions (D4/C7)  5. Provision against NPL to NPLs (C7/C6)        | 54.05%               | 90.30%               | 55.27%               | 71.43%                | 69.349                                       |
| 5.Provision against NPL to NPLs (C7/C6)  | J <del>4</del> .UJ%  | 30.30%               | JJ.2170              | 11.4370               | 09.34  |
| I.Capital /leverage ratios  1.Capital ratio (A/C)  | 5.04%                | 2.05%                | 5.55%                | 0.29%                 | 24.939                                       |
| 2.Commitments & contingencies to total equity (E5/A) (times)                                 | 7.22                 | 13.76                | 4.27                 | 68.33                 | 1.0  |
| 3.Break up value per share (A/E1)  | 7.76                 | 2.20                 | 3.43                 | 0.22                  | 6.7  |
| 4.Total deposit to total equity (B3/A) (times)   | 16.42                | 38.49                | 13.29                | 251.95                | 3.0  |
| T. Fotal acposit to total equity (Do/A) (tilles)   | 10.72                | 30.73                | 10.20                | 201.00                | 3.0  |
| J.Cash flow ratio  |                      |                      |                      |                       |  |

| SONERI BANK LIMITED   | 2006                    | 2005                   | 2000                    | -                        | nd Rupees)              |
|---|-------------------------|------------------------|-------------------------|--------------------------|-------------------------|
| Items   | 2006                    | 2007                   | 2008                    | 2009                     | 2010                    |
| A.Total equity (A1 to A3)   | 5,194,290               | 6,229,666              | 6,965,749               | 7,181,577                | 8,381,360               |
| 1.Share capital   | 3,116,835               | 4,114,222              | 4,114,222               | 5,019,351                | 6,023,221               |
| 2.Reserves  | 1,676,602<br>400,853    | 1,876,669<br>238,775   | 2,016,877<br>834,650    | 2,003,948<br>158,278     | 2,029,036<br>329,103    |
| 3.Un appropriated profit     4.Others   | 417,613                 | 380,813                | 147,298                 | 621,624                  | 536,313                 |
| B.Total liabilities(B1 to B4)   | 65,117,771              | 70,243,581             | 73,864,207              | 87,507,071               | 99,188,005              |
| 1.Bills payable   | 957,576                 | 1,640,514              | 1,254,496               | 1,763,401                | 1,857,810               |
| 2.Borrowings from financial institutions  | 8,916,437               | 5,865,471              | 8,441,454               | 9,385,522                | 12,370,528              |
| 3.Deposits and other accounts   | 53,000,647              | 60,150,128             | 61,634,491              | 73,548,226               | 82,016,811              |
| 4.Other/misc. liabilities   | 2,243,111               | 2,587,468              | 2,533,766               | 2,809,922                | 2,942,856               |
| C.Total assets (C1 to C4 + C8 to C10)   | 70,729,674              | 76,854,060             | 80,977,254              | 95,310,272               | 108,105,678             |
| 1.Cash and balances with treasury banks   | 5,551,302               | 5,861,205              | 5,646,755               | 6,471,173                | 7,247,711               |
| 2. Balances with other banks  | 6,603,003<br>3,193,405  | 4,349,673<br>3,175,009 | 3,908,859<br>3,990,269  | 1,497,193<br>2,755,377   | 1,400,451<br>2,531,900  |
| S.Lending to financial institutions     Honorements   | 16,724,253              | 19,181,562             | 14,053,177              | 29,537,179               | 34,985,663              |
| 5.Gross advances  | 35,828,359              | 40,805,224             | 49,464,962              | 51,939,441               | 59,293,364              |
| 6.Advances-non-performing/classified  | 351,710                 | 1,277,490              | 5,002,417               | 3,190,077                | 7,096,036               |
| 7.Provision against advances  | 416,111                 | 650,775                | 1,889,598               | 3,212,338                | 4,617,643               |
| 8.Advances net of provision (C5-C7)   | 35,412,248              | 40,154,449             | 47,575,364              | 48,727,103               | 54,675,721              |
| 9.Fixed assets  | 1,929,885               | 2,150,955              | 3,126,857               | 3,333,891                | 3,468,923               |
| 10.Other/misc. assets   | 1,315,578               | 1,981,207              | 2,675,973               | 2,988,356                | 3,795,309               |
| D.Profit & loss account   |                         | 0 ==                   |                         |                          | ,                       |
| 1.Markup/interest earned  | 5,536,098               | 6,271,636              | 7,822,941               | 9,337,284                | 10,250,494              |
| 2.Markup/interest expensed  | 3,768,323               | 4,334,358              | 4,878,347               | 6,602,779                | 7,203,842<br>3,046,652  |
| 3.Net markup/interest income     4.Provisions and write-offs                                  | 1,767,775<br>36,745     | 1,937,281<br>234,815   | 2,944,594<br>1,265,942  | 2,734,505<br>1,633,343   | 1,452,236               |
| 5.Net markup/interest income after provisions   | 1,731,030               | 1,702,466              | 1,678,652               | 1,101,162                | 1,594,416               |
| 6.Non-markup/interest income  | 754,877                 | 1,067,664              | 1,226,206               | 1,168,193                | 1,228,431               |
| 7.Non-markup/interest expenses  | 1,037,006               | 1,293,445              | 1,951,625               | 2,078,942                | 2,682,400               |
| 8.Administrative expenses   | 1,028,824               | 1,278,974              | 1,673,590               | 2,113,660                | 2,623,991               |
| 9.Profit/(loss) before taxation   | 1,448,901               | 1,476,685              | 953,233                 | 190,413                  | 140,447                 |
| 10.Profit/(loss) after taxation   | 985,298                 | 1,000,334              | 701,041                 | 145,355                  | 125,440                 |
| E.Other items   |                         |                        |                         |                          |                         |
| 1.No. of ordinary shares  | 311,683                 | 411,422                | 411,422                 | 501,935                  | 602,322                 |
| 2.Cash dividend   | 0.00%                   | 0.00%                  | 0.00%                   | 0.00%                    | 0.00%                   |
| 3.Stock dividend/bonus shares   | 0.30%                   | 0.20%                  | 22.00%                  | 0.00%                    | 0.00%                   |
| 4. Cash generated from operating activities   | 5,767,553<br>40,533,634 | 892,813<br>44,250,847  | 4,500,148<br>30,104,153 | 13,892,687<br>39,824,682 | 5,497,142<br>55,540,656 |
| 5.Commitments and contigencies  F.Efficiency ratios/profitability ratios                      | 40,333,034              | 44,230,047             | 30,104,133              | 39,024,002               | 33,340,030              |
| 1.Spread ratio (D3/D1)  | 31.93%                  | 30.89%                 | 37.64%                  | 29.29%                   | 29.72%                  |
| 2.Net markup/interest margin (D1-D2)/C  | 2.50%                   | 2.52%                  | 3.64%                   | 2.87%                    | 2.829                   |
| 3.Return on equity (ROE) (D10/A)  | 0.19                    | 0.16                   | 0.10                    | 0.02                     | 0.0                     |
| 4.Return on assets (ROA) (D10/C)  | 1.39%                   | 1.30%                  | 0.87%                   | 0.15%                    | 0.129                   |
| 5.Non-markup/interest income to total assets (D6/C)   | 1.07%                   | 1.39%                  | 1.51%                   | 1.23%                    | 1.149                   |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                               | 2.45%                   | 2.22%                  | 2.07%                   | 1.16%                    | 1.47%                   |
| 7.Markup/interest expense to markup/interest income (D2/D1)                                   | 68.07%                  | 69.11%                 | 62.36%                  | 70.71%                   | 70.28%                  |
| 8.Admin. expense to profit before tax. (D8/D9) (times)  | 0.71                    | 0.87                   | 1.76                    | 11.10                    | 18.6                    |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                                      | 16.48%                  | 17.62%                 | 21.57%                  | 19.79%                   | 23.37%<br>2.14          |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) 11.Earning per share (D10/E1) | 1.36<br>3.16            | 1.20<br>2.43           | 1.36<br>1.70            | 1.81<br>0.29             | 0.2                     |
| G.Liquidity ratios  | 5.10                    | 2.43                   | 1.70                    | 0.23                     | 0.2                     |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 17.18%                  | 13.29%                 | 11.80%                  | 8.36%                    | 8.00%                   |
| 2.Investment to total assets (C4/C)   | 23.65%                  | 24.96%                 | 17.35%                  | 30.99%                   | 32.369                  |
| 3. Advances net of provisions to total assets (C8/C)  | 50.07%                  | 52.25%                 | 58.75%                  | 51.12%                   | 50.589                  |
| 4.Deposits to total assets (B3/C)   | 74.93%                  | 78.27%                 | 76.11%                  | 77.17%                   | 75.87%                  |
| 5. Total liabilities to total assets (B/C)  | 92.07%                  | 91.40%                 | 91.22%                  | 91.81%                   | 91.75%                  |
| 6.Gross advances to deposits (C5/B3)  | 67.60%                  | 67.84%                 | 80.26%                  | 70.62%                   | 72.29%                  |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)   | 57.87%                  | 61.81%                 | 70.59%                  | 62.63%                   | 62.829                  |
| H.Assets quality ratios   | A                       |                        | 40 ****                 | 0                        |                         |
| 1.Non-performing loan to gross advances (C6/C5)   | 0.98%                   | 3.13%                  | 10.11%                  | 6.14%                    | 11.979                  |
| 2. Provisions against NPLs to gross advances (C7/C5)  | -<br>6 770/             | 20 510/                | 71 010/                 | 44 420/                  | 7.79%                   |
| 3.NPLs to shareholders equity (C6/A)     4.NPLs write off to NPLs provisions (D4/C7)          | 6.77%<br>8.83%          | 20.51%<br>36.08%       | 71.81%<br>67.00%        | 44.42%<br>50.85%         | 84.669<br>31.459        |
| 5. Provision against NPL to NPLs (C7/C6)  | 118.31%                 | 50.94%                 | 37.77%                  | 100.70%                  | 65.079                  |
| I.Capital /leverage ratios  |                         | 20.0 . / 0             |                         | . 50 070                 | 00.077                  |
| 1.Capital ratio (A/C)   | 7.34%                   | 8.11%                  | 8.60%                   | 7.53%                    | 7.75%                   |
| 2.Commitments & contingencies to total equity (E5/A) (times)                                  | 7.80                    | 7.10                   | 4.32                    | 5.55                     | 6.6                     |
| 3.Break up value per share (A/E1)   | 16.67                   | 15.14                  | 16.93                   | 14.31                    | 13.9                    |
| 4.Total deposit to total equity (B3/A) (times)  | 10.20                   | 9.66                   | 8.85                    | 10.24                    | 9.79                    |
| J.Cash flow ratio   |                         |                        |                         |                          |                         |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)                | 5.85                    | 0.89                   | 6.42                    | 95.58                    | 43.8                    |

| STANDARD CHARTERED BANK (PAKISTAN) L  |                          |                        |                        | -                       | ind Rupees)              |
|---|--------------------------|------------------------|------------------------|-------------------------|--------------------------|
| Items   | 2006                     | 2007                   | 2008                   | 2009                    | 2010                     |
| A.Total equity (A1 to A3)   | 40,558,670               | 43,340,575             | 44,010,120             | 44,665,571              | 7,309,686                |
| 1.Share capital   | 38,715,850               | 38,715,850             | 38,715,850             | 38,715,850              | 40,437,271               |
| 2.Reserves  | 1,113,606                | 1,653,044              | 1,812,492              | 1,946,365               | 8,464,894                |
| 3.Un appropriated profit  | 729,214                  | 2,971,681              | 3,481,778              | 4,003,356               | (41,592,479              |
| 4.Others  | (328,557)                | (274,265)              | (1,252,980)            | 3,080,285               | 6,353,079                |
| B.Total liabilities(B1 to B4)   | 206,087,623<br>4,259,834 | 212,478,904            | 221,860,038            | 265,128,356             | 150,687,274<br>1,335,493 |
| 1. Bills payable  | 4,259,834<br>22,045,237  | 6,637,388<br>6,616,065 | 4,296,420<br>8,695,730 | 4,844,638<br>15,747,326 | 42,361,934               |
| 2.Borrowings from financial institutions     3.Deposits and other accounts                        | 156,878,328              | 177,161,630            | 174,551,801            | 206,957,950             | 99,169,373               |
| 4.Other/misc. liabilities   | 22,904,224               | 22,063,821             | 34,316,087             | 37,578,442              | 7,820,474                |
| C.Total assets (C1 to C4 + C8 to C10)   | 246,317,736              | 255,545,214            | 264,617,178            | 312,874,212             | 164,350,039              |
| 1.Cash and balances with treasury banks   | 22,797,606               | 26,295,860             | 22,741,035             | 21,521,550              | 8,836,449                |
| 2.Balances with other banks   | 3,544,796                | 1,628,280              | 1,261,582              | 2,238,182               | 2,951,479                |
| 3.Lending to financial institutions   | 3,873,224                | 15,225,935             | 31,466,898             | 20,568,064              | 6,429,16                 |
| 4.Investments   | 34,629,051               | 40,696,466             | 29,586,663             | 83,784,536              | 51,789,03                |
| 5.Gross advances  | 138,454,686              | 131,085,549            | 137,716,271            | 141,230,362             | 98,344,55                |
| 6.Advances-non-performing/classified  | 8,420,970                | 10,493,345             | 16,534,389             | 21,388,480              | 34,711,468               |
| 7.Provision against advances  | 9,450,568                | 11,548,534             | 12,114,806             | 16,783,638              | 23,778,539               |
| 8.Advances net of provision (C5-C7)   | 129,004,118              | 119,537,015            | 125,601,465            | 124,446,724             | 74,566,01                |
| 9.Fixed assets  | 3,369,016                | 3,734,139              | 3,886,275              | 6,995,784               | 2,718,975                |
| 10.Other/misc. assets   | 49,099,925               | 48,427,519             | 50,073,260             | 53,319,372              | 17,058,920               |
| D.Profit & loss account   |                          |                        |                        |                         |                          |
| 1.Markup/interest earned  | 14,565,027               | 22,530,080             | 23,307,442             | 26,653,240              | 16,482,080               |
| 2.Markup/interest expensed  | 4,228,716                | 6,338,119              | 6,888,900              | 10,369,328              | 13,533,160               |
| 3.Net markup/interest income  | 10,336,311               | 16,191,961             | 16,418,542             | 16,283,912              | 2,948,920                |
| 4.Provisions and write-offs   | 1,563,809                | 6,052,957              | 9,316,038              | 9,418,308               | 10,050,404               |
| 5.Net markup/interest income after provisions   | 8,772,502                | 10,139,004             | 7,102,504              | 6,865,604               | (7,101,484               |
| 6.Non-markup/interest income  | 3,687,239                | 6,112,711              | 6,611,470              | 6,883,241               | 1,715,352                |
| 7.Non-markup/interest expenses  | 5,099,562                | 12,160,481             | 12,620,994             | 12,482,566              | 7,235,425                |
| 8.Administrative expenses   | 5,072,060                | 12,081,963             | 12,424,711             | 12,244,352              | 6,955,148                |
| 9.Profit/(loss) before taxation   | 7,360,179                | 4,091,234              | 1,092,980              | 1,266,279               | (12,621,557              |
| 10.Profit/(loss) after taxation   | 5,709,457                | 2,764,069              | 677,132                | 669,365                 | (10,112,114              |
| E.Other items   | 2 074 505                | 2.074.505              | 2.074.505              | 2.074.505               | 4 0 40 70                |
| 1.No. of ordinary shares  | 3,871,585<br>0.00%       | 3,971,585              | 3,871,585              | 3,871,585               | 4,043,727<br>0.00%       |
| 2.Cash dividend     3.Stock dividend/bonus shares   | 0.00%                    | 0.00%<br>0.00%         | 0.00%<br>0.00%         | 0.00%<br>0.00%          | 0.00%                    |
|   | (3,174,000)              | 9,247,515              | (12,894,580)           | 46,571,729              | (18,017,973              |
| 4.Cash generated from operating activities     5.Commitments and contigencies                     | 134,361,727              | 183,669,089            | 121,947,090            | 150,649,399             | 152,511,924              |
| F.Efficiency ratios/profitability ratios  | 104,001,727              | 100,000,000            | 121,047,000            | 100,040,000             | 102,011,02               |
| 1.Spread ratio (D3/D1)  | 70.97%                   | 71.87%                 | 70.44%                 | 61.10%                  | 17.899                   |
| 2.Net markup/interest margin (D1-D2)/C  | 4.20%                    | 6.34%                  | 6.20%                  | 5.20%                   | 1.79%                    |
| 3.Return on equity (ROE) (D10/A)  | 0.14                     | 0.06                   | 0.02                   | 0.01                    | -1.38                    |
| 4.Return on assets (ROA) (D10/C)  | 2.32%                    | 1.08%                  | 0.26%                  | 0.21%                   | -6.15%                   |
| 5.Non-markup/interest income to total assets (D6/C)   | 1.50%                    | 2.39%                  | 2.50%                  | 2.20%                   | 1.049                    |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                                   | 3.56%                    | 3.97%                  | 2.68%                  | 2.19%                   | -4.32%                   |
| 7.Markup/interest expense to markup/interest income (D2/D1)                                       | 29.03%                   | 28.13%                 | 29.56%                 | 38.90%                  | 82.119                   |
| 8.Admin. expense to profit before tax. (D8/D9) (times)  | 0.69                     | 2.95                   | 11.37                  | 9.67                    | -0.55                    |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  | 27.94%                   | 42.46%                 | 42.18%                 | 37.22%                  | 39.769                   |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                                   | 1.38                     | 1.98                   | 1.88                   | 1.78                    | 4.0                      |
| 11.Earning per share (D10/E1)   | 1.47                     | 0.70                   | 0.17                   | 0.17                    | -2.50                    |
| G.Liquidity ratios  |                          |                        |                        |                         |                          |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 10.69%                   | 10.93%                 | 9.07%                  | 7.59%                   | 7.179                    |
| 2.Investment to total assets (C4/C)   | 14.06%                   | 15.93%                 | 11.18%                 | 26.78%                  | 31.519                   |
| 3.Advances net of provisions to total assets (C8/C)   | 52.37%                   | 46.78%                 | 47.47%                 | 39.78%                  | 45.379                   |
| 4.Deposits to total assets (B3/C)   | 63.69%                   | 69.33%                 | 65.96%                 | 66.15%                  | 60.349                   |
| 5.Total liabilities to total assets (B/C)   | 83.67%                   | 83.15%                 | 83.84%                 | 84.74%                  | 91.699                   |
| 6.Gross advances to deposits (C5/B3)  | 88.26%                   | 73.99%                 | 78.90%                 | 68.24%                  | 99.179                   |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)  | 77.38%                   | 71.33%                 | 75.15%                 | 63.42%                  | 69.499                   |
| H.Assets quality ratios   |                          |                        |                        |                         |                          |
| 1.Non-performing loan to gross advances (C6/C5)   | 6.08%                    | 8.00%                  | 12.01%                 | 15.14%                  | 35.309                   |
| 2.Provisions against NPLs to gross advances (C7/C5)   | - 00 700/                | - 04.0404              | - 07.570               | 47.000/                 | 24.18                    |
| 3.NPLs to shareholders equity (C6/A)  | 20.76%                   | 24.21%                 | 37.57%                 | 47.89%                  | 474.879                  |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 16.55%                   | 52.41%<br>110.06%      | 76.90%                 | 56.12%                  | 42.279                   |
| 5.Provision against NPL to NPLs (C7/C6)   | 112.23%                  | 110.06%                | 73.27%                 | 78.47%                  | 68.509                   |
| I.Capital /leverage ratios  | 40 470/                  | 40.000/                | 40.000/                | 4.4.000/                | 4.450                    |
| 1. Capital ratio (A/C)  | 16.47%                   | 16.96%                 | 16.63%                 | 14.28%                  | 4.459                    |
| 2.Commitments & contingencies to total equity (E5/A) (times)                                      | 3.31                     | 4.24                   | 2.77                   | 3.37                    | 20.8                     |
| 3.Break up value per share (A/E1)   | 10.48                    | 10.91                  | 11.37                  | 11.54                   | 1.8                      |
| 4.Total deposit to total equity (B3/A) (times)  | 3.87                     | 4.09                   | 3.97                   | 4.63                    | 13.5                     |
| J.Cash flow ratio  1 Cash generated from paration activities to profit after tay (F4/D10) (times) | -0.56                    | 3.35                   | -19.04                 | 69.58                   | 1.7                      |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)                    | -0.36                    | ა.აა                   | -19.04                 | 09.00                   | 1.7                      |

| SUMMIT BANK  | 2006                 | 2007                 | 2000                   |                          | nd Rupees)               |
|--|----------------------|----------------------|------------------------|--------------------------|--------------------------|
| Items  | 2006                 | 2007                 | 2008                   | 2009                     | 2010                     |
| A.Total equity (A1 to A3)  | 3,093,974            | 6,324,139            | 6,132,731              | 4,065,941                | 3,743,244                |
| 1.Share capital  | 3,000,000            | 4,500,000            | 5,000,000              | 5,000,000                | 5,000,000                |
| 2.Reserves   | 18,795<br>75,179     | 1,631,395<br>192,744 | 1,314,828<br>(182,097) | 1,064,828<br>(1,998,887) | 1,064,828<br>(2,321,584) |
| 3.Un appropriated profit     4.Others  | (21,198)             | (22,563)             | (312,611)              | (1,990,007)              | (152,056                 |
| B.Total liabilities(B1 to B4)  | 2,623,603            | 11,819,210           | 18,982,697             | 34,118,975               | 46,300,442               |
| 1.Bills payable  | 3,899                | 384,179              | 75,963                 | 213,209                  | 154,327                  |
| 2.Borrowings from financial institutions   | 0                    | 1,748,603            | 1,869,940              | 1,554,801                | 2,835,847                |
| 3.Deposits and other accounts  | 2,526,271            | 9,464,785            | 16,616,466             | 31,307,488               | 42,294,961               |
| 4.Other/misc. liabilities  | 93,433               | 221,643              | 420,328                | 1,043,477                | 1,015,307                |
| C.Total assets (C1 to C4 + C8 to C10)  | 5,696,379            | 18,120,786           | 24,802,817             | 38,173,375               | 49,891,630               |
| 1.Cash and balances with treasury banks  | 228,374              | 753,845              | 1,349,649              | 1,923,526                | 2,575,503                |
| 2.Balances with other banks  | 645,650<br>1,079,286 | 52,551<br>2,855,582  | 65,580<br>200,000      | 724,802<br>1,433,817     | 315,450<br>3,463,634     |
| S.Lending to financial institutions     Honorements  | 1,730,868            | 5,408,425            | 5,094,613              | 12,446,033               | 16,483,335               |
| 5.Gross advances   | 1,564,608            | 8,157,709            | 16,510,341             | 21,072,058               | 25,856,086               |
| 6.Advances-non-performing/classified   | 140,215              | 128,461              | 751,663                | 2,568,243                | 5,307,244                |
| 7.Provision against advances   | 140,239              | 128,461              | 751,663                | 2,568,243                | 3,050,547                |
| 8.Advances net of provision (C5-C7)  | 1,424,369            | 8,029,248            | 15,758,678             | 18,503,815               | 22,805,539               |
| 9.Fixed assets   | 385,074              | 597,515              | 927,882                | 1,570,754                | 1,701,487                |
| 10.Other/misc. assets  | 202,758              | 423,620              | 1,406,415              | 1,570,628                | 2,546,682                |
| D.Profit & loss account  |                      |                      |                        |                          |                          |
| 1.Markup/interest earned   | 142,802              | 617,854              | 2,471,982              | 3,514,363                | 4,572,710                |
| 2.Markup/interest expensed   | 23,309               | 252,338              | 1,585,875              | 2,877,797                | 3,677,280                |
| 3.Net markup/interest income   | 119,493<br>0         | 365,516<br>0         | 886,107<br>623,202     | 636,566<br>2,040,787     | 895,430<br>699,254       |
| 4.Provisions and write-offs     5.Net markup/interest income after provisions                      | 119,469              | 365,516              | 262,905                | (1,404,221)              | 196,176                  |
| 6.Non-markup/interest income   | 21,214               | 345,904              | 166,780                | 1,208,532                | 512,869                  |
| 7.Non-markup/interest expenses   | 90,654               | 384,502              | 776,959                | 1,077,054                | 1,258,521                |
| 8.Administrative expenses  | 90,441               | 383,529              | 774,742                | 1,064,723                | 1,249,094                |
| 9.Profit/(loss) before taxation  | 50,029               | 326,918              | (347,274)              | (2,285,586)              | (549,476                 |
| 10.Profit/(loss) after taxation  | 93,974               | 230,165              | (191,408)              | (2,066,790)              | (322,697                 |
| E.Other items  |                      |                      |                        |                          |                          |
| 1.No. of ordinary shares   | 300,000              | 450,000              | 500,000                | 500,000                  | 500,000                  |
| 2.Cash dividend  | 0.00%                | 0.00%                | 0.00%                  | 0.00%                    | 0.00%                    |
| 3.Stock dividend/bonus shares  | 0.00%                | 0.00%                | 0.00%                  | 0.00%                    | 0.00%                    |
| 4.Cash generated from operating activities   | (342,837)            | 768,996              | 1,156,154              | 8,975,769                | 5,066,139                |
| 5.Commitments and contigencies   | 266,470              | 2,387,362            | 25,857,630             | 35,826,776               | 29,054,827               |
| F.Efficiency ratios/profitability ratios 1.Spread ratio (D3/D1)                                    | 83.68%               | 59.16%               | 35.85%                 | 18.11%                   | 19.58%                   |
| 2.Net markup/interest margin (D1-D2)/C   | 2.10%                | 2.02%                | 3.57%                  | 1.67%                    | 1.79%                    |
| 3.Return on equity (ROE) (D10/A)   | 0.03                 | 0.04                 | -0.03                  | -0.51                    | -0.09                    |
| 4.Return on assets (ROA) (D10/C)   | 1.65%                | 1.27%                | -0.77%                 | -5.41%                   | -0.65%                   |
| 5.Non-markup/interest income to total assets (D6/C)  | 0.37%                | 1.91%                | 0.67%                  | 3.17%                    | 1.03%                    |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                                    | 2.10%                | 2.02%                | 1.06%                  | -3.68%                   | 0.39%                    |
| 7.Markup/interest expense to markup/interest income (D2/D1)  | 16.32%               | 40.84%               | 64.15%                 | 81.89%                   | 80.42%                   |
| 8.Admin. expense to profit before tax. (D8/D9) (times)   | 1.81                 | 1.17                 | -2.23                  | -0.47                    | -2.27                    |
| 9.Non-markup/interest expense to total income D7/(D1+D6)   | 55.27%               | 39.90%               | 29.44%                 | 22.80%                   | 24.75%                   |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                                    | 4.26                 | 1.11                 | 4.65                   | 0.88                     | 2.44                     |
| 11.Earning per share (D10/E1)  | 0.31                 | 0.51                 | -0.38                  | -4.13                    | -0.65                    |
| G.Liquidity ratios  1.Cash & cash equivalent to total assets (C1+C2)/C                             | 15.34%               | 4.45%                | 5.71%                  | 6.94%                    | 5.79%                    |
| 2.Investment to total assets (C4/C)  | 30.39%               | 29.85%               | 20.54%                 | 32.60%                   | 33.04%                   |
| 3. Advances net of provisions to total assets (C8/C)   | 25.00%               | 44.31%               | 63.54%                 | 48.47%                   | 45.71%                   |
| 4.Deposits to total assets (B3/C)  | 44.35%               | 52.23%               | 66.99%                 | 82.01%                   | 84.77%                   |
| 5.Total liabilities to total assets (B/C)  | 46.06%               | 65.22%               | 76.53%                 | 89.38%                   | 92.80%                   |
| 6.Gross advances to deposits (C5/B3)   | 61.93%               | 86.19%               | 99.36%                 | 67.31%                   | 61.13%                   |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)   | 61.93%               | 72.75%               | 89.31%                 | 64.12%                   | 57.29%                   |
| H.Assets quality ratios  |                      |                      |                        |                          |                          |
| 1.Non-performing loan to gross advances (C6/C5)  | 8.96%                | 1.57%                | 4.55%                  | 12.19%                   | 20.53%                   |
| 2.Provisions against NPLs to gross advances (C7/C5)  | <del>-</del>         |                      | -                      | _                        | 11.80%                   |
| 3.NPLs to shareholders equity (C6/A)   | 4.53%                | 2.03%                | 12.26%                 | 63.16%                   | 141.78%                  |
| 4.NPLs write off to NPLs provisions (D4/C7)  | 0.00%                | 0.00%                | 82.91%                 | 79.46%                   | 22.92%                   |
| 5. Provision against NPL to NPLs (C7/C6)   | 100.02%              | 100.00%              | 100.00%                | 100.00%                  | 57.48%                   |
| I.Capital /leverage ratios   | EA 240/              | 34 000/              | 24 720/                | 10 650/                  | 7 500                    |
| 1.Capital ratio (A/C)  2.Commitments & contingencies to total equity (F5/A) (times)                | 54.31%<br>0.09       | 34.90%<br>0.38       | 24.73%<br>4.22         | 10.65%<br>8.81           | 7.50%<br>7.76            |
| 2.Commitments & contingencies to total equity (E5/A) (times)     3.Break up value per share (A/E1) | 10.31                | 14.05                | 12.27                  | 8.13                     | 7.76                     |
| 4.Total deposit to total equity (B3/A) (times)   | 0.82                 | 1.50                 | 2.71                   | 7.70                     | 11.30                    |
| otal deposit to total equity (DO/1) (IIIIIO)   | 0.02                 | 1.00                 |                        | 7.10                     | 11.50                    |
| J.Cash flow ratio  |                      |                      |                        |                          |                          |

| JNITED BANK LIMITED  Items  | 2006                      | 2007                      | 2008                      | (Inousa<br>2009           | nd Rupees<br>201        |
|---|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------|
| A.Total equity (A1 to A3)   | 27,203,726                | 34,009,411                | 45,076,576                | 55,914,736                | 60,180,92               |
| 1. Share capital  | 6,475,000                 | 8,093,750                 | 10,117,188                | 11,128,907                | 12,241,79               |
| 2.Reserves  | 8,298,873                 | 10,261,958                | 17,256,061                | 21,167,954                | 21,688,63               |
| 3.Un appropriated profit  | 12,429,853                | 15,653,703                | 17,703,327                | 23,617,875                | 26,250,489              |
| 4.Others  | 2,659,661                 | 8,411,993                 | 4,319,088                 | 11,403,627                | 8,234,14                |
| B.Total liabilities(B1 to B4)   | 393,402,486               | 487,862,552               | 571,311,725               | 573,131,166               | 630,369,914             |
| 1.Bills payable   | 4,560,649                 | 6,079,341                 | 5,210,870                 | 5,166,361                 | 5,045,81                |
| 2.Borrowings from financial institutions  | 38,490,586                | 59,103,350                | 44,749,690                | 37,168,277                | 45,104,84               |
| 3.Deposits and other accounts   | 335,077,873               | 401,637,816               | 492,267,898               | 503,831,672               | 550,645,76              |
| 4.Other/misc. liabilities   | 15,273,378                | 21,042,045                | 29,083,267                | 26,964,856                | 29,573,48               |
| C.Total assets (C1 to C4 + C8 to C10)   | 423,265,873               | 530,283,956               | 620,707,389               | 640,449,529               | 698,784,97              |
| Cash and balances with treasury banks   | 48,939,840                | 57,526,451                | 50,143,570                | 61,252,772                | 67,461,66               |
| 2.Balances with other banks   | 14,034,476                | 4,191,128                 | 14,540,306                | 14,049,990                | 18,192,14               |
| 3.Lending to financial institutions   | 29,572,070                | 24,781,723                | 22,805,341                | 23,162,130                | 12,384,77               |
| 4.Investments   | 67,260,338                | 115,585,646               | 115,057,090               | 137,734,578               | 224,578,55              |
| 5. Gross advances   | 244,654,068<br>16,255,409 | 294,725,035<br>22,012,411 | 397,736,446<br>28,552,722 | 390,493,953<br>40,065,237 | 368,691,94<br>48,592,56 |
| 6.Advances-non-performing/classified     7.Provision against advances                 | 1,416,249                 | 1,352,028                 | 19,791,080                | 28,414,357                | 34,959,76               |
| 8.Advances net of provision (C5-C7)   | 243,237,819               | 293,373,007               | 377,945,366               | 362,079,596               | 333,732,17              |
| 9.Fixed assets  | 5,234,463                 | 16,918,844                | 19,926,915                | 23,734,082                | 22,424,07               |
| 10.Other/misc. assets   | 14,986,867                | 17,907,157                | 20,288,801                | 18,436,381                | 20,011,59               |
| D.Profit & loss account   | ,000,000                  | ,,                        |                           | , .50,00                  |                         |
| 1.Markup/interest earned  | 32,991,603                | 41,045,543                | 52,763,249                | 61,495,472                | 59,331,76               |
| 2.Markup/interest expensed  | 12,126,809                | 16,936,187                | 24,247,281                | 28,323,272                | 25,223,25               |
| 3.Net markup/interest income  | 20,864,794                | 24,109,356                | 28,515,968                | 33,172,200                | 34,108,50               |
| 4. Provisions and write-offs  | 2,316,858                 | 6,422,046                 | 7,753,688                 | 12,879,215                | 8,004,70                |
| 5.Net markup/interest income after provisions   | 18,547,936                | 17,687,310                | 20,762,280                | 20,292,985                | 26,103,80               |
| 6.Non-markup/interest income  | 6,948,388                 | 8,992,351                 | 11,199,152                | 12,320,490                | 10,120,63               |
| 7.Non-markup/interest expenses  | 11,204,568                | 13,674,688                | 17,780,935                | 18,911,237                | 18,482,22               |
| 8.Administrative expenses   | 10,952,275                | 13,420,977                | 16,679,968                | 17,803,338                | 17,765,05               |
| 9.Profit/(loss) before taxation   | 14,291,756                | 13,004,973                | 14,052,051                | 17,803,338                | 17,742,21               |
| 10.Profit/(loss) after taxation   | 7,350,813                 | 12,429,853                | 8,445,251                 | 9,487,952                 | 11,159,930              |
| E.Other items   |                           |                           |                           |                           |                         |
| 1.No. of ordinary shares  | 647,500                   | 809,375                   | 1,011,718                 | 1,112,891                 | 1,224,180               |
| 2.Cash dividend   | 0.30%                     | 0.30%                     | 25.00%                    | 25.00%                    | 0.50%                   |
| 3.Stock dividend/bonus shares   | 0.25%                     | 0.25%                     | 10.00%                    | 10.00%                    | 0.00%                   |
| 4.Cash generated from operating activities  | 22,896,863                | 49,886,356                | 1,025,033                 | 26,774,872                | 100,070,34              |
| 5.Commitments and contigencies  | 285,899,840               | 423,297,850               | 48,668,314                | 450,962,490               | 540,248,81              |
| F.Efficiency ratios/profitability ratios  | 62.240/                   | E0 740/                   | E4.0E0/                   | E2 040/                   | E7 40                   |
| 1.Spread ratio (D3/D1)  | 63.24%<br>4.93%           | 58.74%<br>4.55%           | 54.05%<br>4.59%           | 53.94%<br>5.18%           | 57.49<br>4.88           |
| Net markup/interest margin (D1-D2)/C     Return on equity (ROE) (D10/A)               | 4.93%<br>0.27             | 0.37                      | 0.19                      | 0.17                      | 0.1                     |
|   | 1.74%                     | 2.34%                     | 1.36%                     | 1.48%                     | 1.60                    |
| 4.Return on assets (ROA) (D10/C)  5.Non-markup/interest income to total assets (D6/C) | 1.64%                     | 1.70%                     | 1.80%                     | 1.92%                     | 1.45                    |
| 6.Net markup/interest income (after prov.) to total assets (D5/C)                     | 4.38%                     | 3.34%                     | 3.34%                     | 3.17%                     | 3.74                    |
| 7.Markup/interest expense to markup/interest income (D2/D1)                           | 36.76%                    | 41.26%                    | 45.95%                    | 46.06%                    | 42.51                   |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                                | 0.77                      | 1.03                      | 1.19                      | 1.00                      | 1.0                     |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                              | 28.05%                    | 27.33%                    | 27.80%                    | 25.62%                    | 26.61                   |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                       | 1.58                      | 1.49                      | 1.49                      | 1.45                      | 1.7                     |
| 11.Earning per share (D10/E1)   | 11.35                     | 15.36                     | 8.35                      | 8.53                      | 9.1                     |
| G.Liquidity ratios  |                           |                           |                           |                           |                         |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                                    | 14.88%                    | 11.64%                    | 10.42%                    | 11.76%                    | 12.26                   |
| 2.Investment to total assets (C4/C)   | 15.89%                    | 21.80%                    | 18.54%                    | 21.51%                    | 32.14                   |
| 3.Advances net of provisions to total assets (C8/C)                                   | 57.47%                    | 55.32%                    | 60.89%                    | 56.54%                    | 47.76                   |
| 4.Deposits to total assets (B3/C)   | 79.16%                    | 75.74%                    | 79.31%                    | 78.67%                    | 78.80                   |
| 5.Total liabilities to total assets (B/C)   | 92.94%                    | 92.00%                    | 92.04%                    | 89.49%                    | 90.21                   |
| 6.Gross advances to deposits (C5/B3)  | 73.01%                    | 73.38%                    | 80.80%                    | 77.50%                    | 66.96                   |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                                    | 65.49%                    | 63.97%                    | 74.06%                    | 72.18%                    | 61.89                   |
| H.Assets quality ratios   |                           |                           |                           |                           |                         |
| 1.Non-performing loan to gross advances (C6/C5)                                       | 6.64%                     | 7.47%                     | 7.18%                     | 10.26%                    | 13.18                   |
| 2.Provisions against NPLs to gross advances (C7/C5)                                   | -                         | -                         | -                         | -                         | 9.48                    |
| 3.NPLs to shareholders equity (C6/A)  | 59.75%                    | 64.72%                    | 63.34%                    | 71.65%                    | 80.74                   |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 163.59%                   | 474.99%                   | 39.18%                    | 45.33%                    | 22.90                   |
| 5.Provision against NPL to NPLs (C7/C6)   | 8.71%                     | 6.14%                     | 69.31%                    | 70.92%                    | 71.94                   |
| .Capital /leverage ratios   | 6 4007                    | 0 4404                    | 7.000/                    | 0.700/                    | 2.5                     |
| 1. Capital ratio (A/C)  | 6.43%                     | 6.41%                     | 7.26%                     | 8.73%                     | 8.61                    |
| 2.Commitments & contingencies to total equity (E5/A) (times)                          | 10.51                     | 12.45                     | 1.08                      | 8.07                      | 8.9                     |
| 3.Break up value per share (A/E1)   | 42.01                     | 42.02<br>11.81            | 44.55<br>10.92            | 50.24<br>9.01             | 49.1<br>9.1             |
| 4 Total dangait to total aguity (D2/A) (times = )                                     |                           |                           |                           |                           | 9.1                     |
| 4.Total deposit to total equity (B3/A) (times)  J.Cash flow ratio                     | 12.32                     | 11.01                     | 10.32                     | 3.01                      | 0.1                     |

| Specialized Banks - Overall  |                          |                          |                          |                          | nd Rupees)               |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Items  | 2006                     | 2007                     | 2008                     | 2009                     | 2010                     |
| A.Total equity (A1 to A3)  | (11,244,089)             | (9,964,857)              | (7,631,049)              | (8,436,252)              | (6,371,796)              |
| 1.Share capital  | 14,452,145<br>1,624,440  | 14,849,470<br>1,886,642  | 15,506,103<br>2,438,371  | 15,506,595<br>2,444,970  | 15,507,008<br>4,841,036  |
| 2.Reserves     3.Un appropriated profit  | (27,320,674)             | (26,700,969)             | (25,575,523)             | (26,387,817)             | (26,719,840)             |
| 4.Others   | 1,033,708                | 3,045,550                | 3,494,010                | 3,565,578                | 3,674,643                |
| B.Total liabilities(B1 to B4)  | 129,176,783              | 133,987,153              | 134,345,948              | 133,061,761              | 131,479,147              |
| 1.Bills payable  | 351,141                  | 497,582                  | 755,721                  | 750,837                  | 689,377                  |
| 2.Borrowings from financial institutions   | 86,438,681               | 87,339,121               | 83,318,134               | 82,934,281               | 80,334,191               |
| 3. Deposits and other accounts   | 13,491,261<br>28,895,700 | 14,320,029<br>31,830,421 | 13,883,492<br>36,388,601 | 13,262,294<br>36,114,349 | 14,784,898<br>35,670,681 |
| 4.Other/misc. liabilities  C.Total assets (C1 to C4 + C8 to C10)   | 118,966,402              | 127,067,846              | 130,208,909              | 128,191,087              | 128,781,994              |
| 1.Cash and balances with treasury banks  | 2,310,931                | 3,363,036                | 2,840,235                | 2,732,040                | 2,924,921                |
| 2.Balances with other banks  | 14,541,439               | 17,720,977               | 18,315,949               | 18,131,059               | 17,788,668               |
| 3.Lending to financial institutions  | 292,454                  | 1,883,944                | 700,000                  | 514,714                  | 108,802                  |
| 4.Investments  | 16,481,394               | 15,826,210               | 12,046,115               | 11,524,380               | 11,663,468               |
| 5.Gross advances   | 94,458,564               | 94,973,890               | 101,188,798              | 100,081,783              | 99,264,204               |
| 6.Advances-non-performing/classified     7.Provision against advances  | 36,226,936<br>23,841,158 | 31,305,432<br>22,332,219 | 22,710,747<br>21,074,895 | 28,925,611<br>20,781,413 | 28,197,740<br>20,941,782 |
| 8.Advances net of provision (C5-C7)  | 70,617,406               | 72,641,671               | 80,113,903               | 79,300,370               | 78,322,422               |
| 9.Fixed assets   | 2,390,171                | 3,710,874                | 5,106,662                | 5,078,461                | 5,078,338                |
| 10.Other/misc. assets  | 12,332,607               | 11,921,134               | 11,086,045               | 10,910,063               | 12,895,375               |
| D.Profit & loss account  |                          |                          |                          |                          |                          |
| 1.Markup/interest earned   | 8,274,247                | 9,690,208                | 10,686,103               | 10,856,251               | 10,943,847               |
| 2.Markup/interest expensed   | 4,173,228<br>4,101,019   | 4,994,988<br>4,695,220   | 5,110,072<br>5,576,031   | 6,198,446<br>4,657,765   | 5,404,472<br>5,589,375   |
| 3.Net markup/interest income     4.Provisions and write-offs   | 3,020,615                | 4,569,978                | 1,333,576                | 1,769,606                | 2,273,308                |
| 5.Net markup/interest income after provisions  | 307,052                  | 1,199,164                | 3,031,251                | 2,888,199                | 3,446,595                |
| 6.Non-markup/interest income   | 5,675,526                | 6,257,647                | 6,363,253                | 6,309,346                | 6,404,308                |
| 7.Non-markup/interest expenses   | 6,743,044                | 5,740,669                | 6,819,291                | 6,264,771                | 6,273,966                |
| 8.Administrative expenses  | 3,992,920                | 5,842,387                | 5,844,945                | 6,569,464                | 5,925,334                |
| 9.Profit/(loss) before taxation  | (913,653)                | 1,575,373                | 4,161,233                | 3,202,206                | 3,631,567                |
| 10.Profit/(loss) after taxation  E.Other items   | (1,071,428)              | 883,295                  | 2,322,667                | 1,801,533                | 2,274,634                |
| 1.No. of ordinary shares   | 1,392,786                | 1,432,084                | 1,511,536                | 1,511,541                | 1,497,415                |
| 2.Cash dividend  | N/A                      | N/A                      | N/A                      | N/A                      | N/A                      |
| 3.Stock dividend/bonus shares  | N/A                      | N/A                      | N/A                      | N/A                      | N/A                      |
| 4.Cash generated from operating activities   | (1,635,229)              | 4,550,941                | (2,141,072)              | 724,925                  | (945,613)                |
| 5.Commitments and contigencies   | 11,979,299               | 10,453,817               | 23,033,910               | 26,032,331               | 14,460,252               |
| F.Efficiency ratios/profitability ratios 1.Spread ratio (D3/D1)  | 49.56%                   | 48.45%                   | 52.18%                   | 42.90%                   | 51.07%                   |
| 2.Net markup/interest margin (D1-D2)/C   | 3.45%                    | 3.70%                    | 4.28%                    | 3.63%                    | 4.30%                    |
| 3.Return on equity (ROE) (D10/A)   | 0.10                     | -0.09                    | -0.30                    | -0.21                    | -0.36                    |
| 4.Return on assets (ROA) (D10/C)   | -0.90%                   | 0.70%                    | 1.78%                    | 1.41%                    | 1.77%                    |
| 5.Non-markup/interest income to total assets (D6/C)  | 4.77%                    | 4.92%                    | 4.89%                    | 4.92%                    | 4.97%                    |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)  | 0.26%                    | 0.94%                    | 2.33%                    | 2.25%                    | 2.68%                    |
| 7.Markup/interest expense to markup/interest income (D2/D1) 8.Admin. expense to profit before tax. (D8/D9) (times) | 50.44%<br>-4.37          | 51.55%<br>3.71           | 47.82%<br>1.40           | 57.10%<br>2.05           | 49.38%<br>1.63           |
| 9.Non-markup/interest expense to total income D7/(D1+D6)   | 48.34%                   | 36.00%                   | 40.00%                   | 36.50%                   | 36.17%                   |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)  | 0.70                     | 0.93                     | 0.92                     | 1.04                     | 0.93                     |
| 11.Earning per share (D10/E1)  | -0.77                    | 0.62                     | 1.54                     | 1.19                     | 1.52                     |
| G.Liquidity ratios   |                          |                          |                          |                          |                          |
| 1.Cash & cash equivalent to total assets (C1+C2)/C   | 14.17%                   | 16.59%                   | 16.25%                   | 16.27%                   | 16.08%                   |
| 2. Investment to total assets (C4/C)   | 13.85%<br>59.36%         | 12.45%<br>57.17%         | 9.25%<br>61.53%          | 8.99%<br>61.86%          | 9.06%<br>60.82%          |
| 3.Advances net of provisions to total assets (C8/C)  4.Deposits to total assets (B3/C)                             | 11.34%                   | 11.27%                   | 10.66%                   | 10.35%                   | 11.48%                   |
| 5. Total liabilities to total assets (B/C)   | 108.58%                  | 105.45%                  | 103.18%                  | 103.80%                  | 102.09%                  |
| 6.Gross advances to deposits (C5/B3)   | 700.15%                  | 663.22%                  | 728.84%                  | 754.63%                  | 671.39%                  |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)  | 94.52%                   | 93.42%                   | 104.10%                  | 104.04%                  | 104.36%                  |
| H.Assets quality ratios  |                          |                          |                          |                          |                          |
| 1.Non-performing loan to gross advances (C6/C5)  | 38.35%                   | 32.96%                   | 22.44%                   | 28.90%                   | 28.41%                   |
| 2.Provisions against NPLs to gross advances (C7/C5) 3.NPLs to shareholders equity (C6/A)                           | -<br>-322.19%            | -<br>-314.16%            | -<br>-297.61%            | -342.87%                 | 21.10%<br>-442.54%       |
| 4.NPLs write off to NPLs provisions (D4/C7)  | 12.67%                   | 20.46%                   | 6.33%                    | 8.52%                    | 10.86%                   |
| 5.Provision against NPL to NPLs (C7/C6)  | 65.81%                   | 71.34%                   | 92.80%                   | 71.84%                   | 74.27%                   |
| I.Capital /leverage ratios   |                          |                          |                          |                          |                          |
| 1. Capital ratio (A/C)   | -9.45%                   | -7.84%                   | -5.86%                   | -6.58%                   | -4.95%                   |
| 2.Commitments & contingencies to total equity (E5/A) (times)   | -1.07                    | -1.05                    | -3.02                    | -3.09                    | -2.27                    |
| 3. Break up value per share (A/E1)   | -8.07<br>-1.20           | -6.96<br>-1.44           | -5.05<br>-1.82           | -5.58<br>-1.57           | -4.26<br>-2.22           |
| 4.Total deposit to total equity (B3/A) (times)  J.Cash flow ratio  | -1.20                    | -1.44                    | -1.82                    | -1.57                    | -2.32                    |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times)                                     | 1.53                     | 5.15                     | -0.92                    | 0.40                     | -0.42                    |
|  |                          |                          |                          |                          |                          |

| 2006<br>(27,672,905)<br>157,000<br>750,548<br>(28,580,453) | 2007<br>(28,071,247)<br>157,000  | 2008<br>(27,942,705)<br>157,000  | (27,804,610)   | (27,709,145)   |
|--|--|--|--|--|
| 157,000<br>750,548   | , , , , , ,  | ,  |  | (27,709,145)   |
| 750,548  | 157,000  | 157 000  |  |  |
|  | 7E0 E40  |  | 157,000  | 157,000  |
|  | 750,548<br>(28,978,795)  | 750,548<br>(28,850,253)  | 750,548<br>(28,712,158)  | 750,548<br>(28,616,693)  |
| (362,242)  | (48,313)   | (252,683)  | (365,817)  | (254,642)  |
| 36,167,971   | 37,544,275   | 35,440,978   | 33,978,550   | 33,121,740   |
| 36,041   | 24,761   | 29,471   | 38,612   | 13,717   |
| 20,581,468   | 22,681,908   | 22,542,821   | 22,305,318   | 22,466,356   |
| 7,285,504  | 6,110,553  | 4,637,119  | 3,796,797  | 3,313,563  |
| 8,264,958  | 8,727,053  | 8,231,567  | 7,837,823  | 7,328,104  |
|  |  |  |  | 5,157,953  |
|  |  |  |  | 150,299  |
|  |  |  |  | 64,681<br>108,802  |
|  |  |  |  | 3,015,974  |
|  |  |  |  | 6,266,499  |
| 6,918,032  | 5,636,648  | 0  | 6,283,508  | 6,158,107  |
| 6,918,032  | 6,017,014  | 6,367,623  | 6,269,695  | 6,158,107  |
| 1,248,275  | 1,200,497  | 124,778  | 142,182  | 108,392  |
| 126,444  | 127,711  | 125,120  | 120,568  | 123,390  |
| 1,569,987  | 1,481,119  | 2,116,141  | 1,651,360  | 1,586,415  |
| 000.005  | 550.440  | 444.044  | 404.055  | 004.070  |
| •  | ·  |  | •  | 284,378<br>587,511   |
|  |  |  |  | (253,133)  |
|  |  |  |  | 65,264   |
| (999,613)  | 302,068  | ,  |  | (187,869)  |
| 75,490   | 114,896  | 160,487  | 422,828  | 477,293  |
| 876,572  | 812,651  | 793,010  | 155,888  | 192,004  |
| 166,092  | 987,141  | 158,076  | 180,890  | 196,798  |
| (1,800,695)  | (395,687)  | 173,008  | 140,246  | 97,420   |
| (1,802,998)  | (398,342)  | 128,542  | 138,095  | 95,465   |
| 4.530  | 4.570  | 45 700   | 45 700   | 4.550  |
|  |  |  |  | 1,570<br>0.00%   |
|  |  |  |  | 0.00%  |
|  |  |  |  | (280,827)  |
| 212,555  | 199,336  | 139,219  | 145,208  | 141,970  |
|  |  |  |  |  |
| -134.56%   | -17.62%  | -39.58%  | -70.77%  | -89.01%  |
| -4.68%   | -1.03%   | -2.41%   | -4.92%   | -5.88%   |
| 0.07   | 0.01   | 0.00   | 0.00   | 0.00   |
|  |  |  |  | 1.85%  |
|  |  |  |  | 9.25%<br>-3.64%  |
|  |  |  |  | 206.60%  |
|  |  |  |  | 2.02   |
|  | 121.77%  |  |  | 25.21%   |
| 2.20   | 8.59   | 0.98   | 0.43   | 0.41   |
| -1,148.41  | -253.72  | 8.19   | 8.80   | 60.81  |
|  |  |  |  |  |
| 3.87%  | 3.02%  | 3.35%  | 4.03%  | 4.17%  |
|  |  |  |  | 58.47%   |
|  |  |  |  | 2.10%  |
|  |  |  |  | 64.24%<br>642.15%  |
|  |  |  |  | 189.12%  |
|  |  |  |  | 24.31%   |
|  |  |  |  |  |
| 84.71%   | 78.10%   | 0.00%  | 98.00%   | 98.27%   |
| -  | =  | -  | =  | 98.27%   |
| -25.00%  | -20.08%  | 0.00%  | -22.60%  | -22.22%  |
| -8.95%   | 6.64%  | -9.51%   | -2.54%   | 1.06%  |
| 100.00%  | 106.75%  | -  | 99.78%   | 100.00%  |
| 240.000/   | 207.050/   | 205 050/   | 470 700/   | E07.0401   |
|  |  |  |  | -537.21%   |
|  |  |  |  | -0.01<br>-17 649 14  |
|  |  |  |  | -17,649.14<br>-0.12  |
| -0.20  | -0.22  | -0.17  | -0.14  | -0.12  |
| -1.00  | 1.33   | -4.27  | -5.48  | -2.94  |
|  | 7,285,504 8,264,958 8,132,824 293,520 21,161 0 4,873,437 8,166,307 6,918,032 6,918,032 1,248,275 126,444 1,569,987 282,605 662,873 (380,268) (619,345) (999,613) 75,490 876,572 166,092 (1,800,695) (1,802,998) 1,570 0.00% 0.00% 1,802,998) 1,570 0.00% 1,809,230 212,555 -134.56% -4.68% 0.07 -22.17% 0.93% -12.29% 234.56% -0.09 244.79% 2.20 -1,148.41 3.87% 59,92% 15.35% 89.58% 444.72% 112.09% 29.30% 84.71% -25.00% -8.95% 100.00% | 7,285,504         6,110,553           8,264,958         8,727,053           8,132,824         9,424,715           293,520         257,632           21,161         26,918           0         1,625,000           4,873,437         4,705,838           8,166,307         7,217,511           6,918,032         5,636,648           6,918,032         6,017,014           1,248,275         1,200,497           126,444         127,711           1,569,987         1,481,119           282,605         552,443           662,873         649,811           (380,268)         (97,368)           (619,345)         399,436           (999,613)         302,068           75,490         114,896           876,572         812,651           166,092         987,141           (1,802,998)         (398,342)           1,570         1,570           0,00%         0,00%           0,00%         0,00%           1,809,230         (528,738)           212,555         199,336           -134,56%         -17,62%           -4,68%         -1,03% | 7,285,504         6,110,553         4,637,119           8,264,958         8,727,053         8,231,567           8,132,824         9,424,715         7,245,590           293,520         257,632         212,428           21,161         26,918         30,513           0         1,625,000         600,000           4,873,437         4,705,838         4,036,610           8,166,307         7,217,511         6,492,401           6,918,032         5,636,648         0           6,918,032         6,017,014         6,367,623           1,248,275         1,200,497         124,778           126,444         127,711         125,120           1,569,987         1,481,119         2,116,141           282,605         552,443         441,814           662,873         649,811         616,701           (380,268)         (97,368)         (174,887)           (619,345)         399,436         (605,602)           (999,613)         302,068         (780,489)           75,490         114,896         160,487           876,572         812,661         793,010           (1,800,695)         (395,687)         173,008 | 7,285,504 6,110,553 4,637,119 3,796,797 8,264,958 8,727,053 8,231,567 7,837,823 8,132,824 9,424,715 7,245,590 5,808,123 293,520 257,632 212,428 183,885 21,161 26,918 30,513 50,313 0 1,652,000 600,000 481,269 4,873,437 4,705,838 4,036,610 3,178,546 6,1918,032 5,636,648 0 6,283,508 6,918,032 6,017,014 6,367,623 6,269,695 1,248,275 1,200,497 124,778 142,182 126,444 127,711 125,120 120,568 1,569,987 1,481,119 2,116,141 1,651,360 282,605 552,443 441,814 404,055 662,873 649,811 616,701 689,973 (380,268) (97,368) (174,887) (285,588) (193,345) 399,436 (605,602) (159,224) (399,613) 302,068 (780,489) (126,694) 75,490 114,896 160,487 422,828 876,572 812,651 793,010 155,888 166,092 987,141 158,076 180,890 (1,800,998) (398,342) 128,542 138,095 1,570 0,00% 0,0 |

| THE PUNJAB PROVINCIAL COOPERATIVE BAN   |                    |                     |                          |                         | nd Rupees)            |
|---|--------------------|---------------------|--------------------------|-------------------------|-----------------------|
| Items   | 2006               | 2007                | 2008                     | 2009                    | 2010                  |
| A.Total equity (A1 to A3)   | 801,741            | 934,954             | 1,066,511                | 87,361                  | 2,304,214             |
| 1.Share capital   | 425,533            | 430,351             | 434,155                  | 434,647                 | 435,060               |
| 2.Reserves  | 337,269<br>38,939  | 370,827<br>133,776  | 402,298<br>230,058       | 401,727<br>(749,013)    | 2,797,793<br>(928,639 |
| 3.Un appropriated profit     4.Others   | 1,131,398          | 2,489,021           | 3,654,089                | 3,608,391               | 3,586,269             |
| B.Total liabilities(B1 to B4)   | 13,801,243         | 14,232,922          | 10,113,896               | 10,016,170              | 9,355,390             |
| 1. Bills payable  | 20,677             | 39,654              | 75,186                   | 44,305                  | 21,777                |
| 2.Borrowings from financial institutions  | 12,000,000         | 12,000,000          | 8,000,000                | 8,000,000               | 5,250,000             |
| 3.Deposits and other accounts   | 1,657,013          | 2,007,645           | 1,929,185                | 1,837,175               | 3,820,343             |
| 4.Other/misc. liabilities   | 123,553            | 185,623             | 109,525                  | 134,690                 | 263,270               |
| C.Total assets (C1 to C4 + C8 to C10)   | 15,734,382         | 17,656,897          | 14,834,496               | 13,711,922              | 15,245,873            |
| 1.Cash and balances with treasury banks   | 409,993            | 715,017             | 695,200                  | 601,882                 | 814,147               |
| 2. Balances with other banks  | 6,511,008<br>0     | 5,586,775<br>0      | 2,230,225<br>0           | 2,017,990<br>0          | 1,709,436             |
| S.Lending to financial institutions     A.Investments                                 | 506,876            | 558,009             | 508,762                  | 451,012                 | 799,673               |
| 5.Gross advances  | 7,867,351          | 9,453,735           | 8,983,220                | 8,177,689               | 7,385,647             |
| 6.Advances-non-performing/classified  | 3,085,018          | 3,254,376           | 4,228,634                | 4,113,247               | 3,430,614             |
| 7.Provision against advances  | 1,068,548          | 1,443,914           | 1,443,914                | 1,443,914               | 1,605,894             |
| 8.Advances net of provision (C5-C7)   | 6,798,803          | 8,009,821           | 7,539,306                | 6,733,775               | 5,779,753             |
| 9.Fixed assets  | 1,288,477          | 2,571,139           | 3,712,774                | 3,705,253               | 3,700,872             |
| 10.Other/misc. assets   | 219,225            | 216,136             | 148,229                  | 202,010                 | 2,441,992             |
| D.Profit & loss account   | 4 000 045          | 4 000 005           | 004.000                  | 4 400 007               | 4 550 750             |
| 1.Markup/interest earned  | 1,029,645          | 1,228,805           | 984,869                  | 1,193,637<br>1,570,956  | 1,553,750             |
| 2.Markup/interest expensed  | 253,508            | 547,198<br>681,607  | 618,581                  |                         | 965,655<br>588,095    |
| Net markup/interest income     Provisions and write-offs                              | 776,137<br>157,609 | 375,366             | 366,288<br>3,551         | (377,319)<br>0          | 158,452               |
| 5.Net markup/interest income after provisions   | 618,528            | 306,241             | 362,737                  | (377,319)               | 429,643               |
| 6.Non-markup/interest income  | 50,145             | 374,777             | 355,393                  | 77,394                  | 76,830                |
| 7.Non-markup/interest expenses  | 512,610            | 550,754             | 596,544                  | 679,146                 | 681,299               |
| 8.Administrative expenses   | 512,511            | 550,203             | 596,293                  | 678,896                 | 680,681               |
| 9.Profit/(loss) before taxation   | 156,063            | 130,264             | 121,586                  | (979,071)               | (174,826              |
| 10.Profit/(loss) after taxation   | 155,033            | 129,783             | 120,416                  | (979,071)               | (179,626              |
| E.Other items   |                    |                     |                          |                         |                       |
| 1.No. of ordinary shares  | 4,255              | 4,303               | 4,342                    | 4,346                   | 4,351                 |
| 2.Cash dividend   | 0.00%              | 0.00%               | 0.00%                    | 0.00%                   | 0.00%                 |
| 3.Stock dividend/bonus shares   | 0.00%              | 0.00%               | 0.00%                    | 0.00%                   | 0.00%                 |
| 4.Cash generated from operating activities  | 2,744,207<br>7,066 | (939,551)<br>30,198 | (3,725,168)<br>9,031,919 | (321,956)<br>11,586,667 | (2,135,260<br>241,483 |
| 5.Commitments and contigencies  F.Efficiency ratios/profitability ratios              | 7,000              | 30,190              | 9,031,919                | 11,500,007              | 241,400               |
| 1.Spread ratio (D3/D1)  | 75.38%             | 55.47%              | 37.19%                   | -31.61%                 | 37.85%                |
| 2.Net markup/interest margin (D1-D2)/C  | 4.93%              | 3.86%               | 2.47%                    | -2.75%                  | 3.86%                 |
| 3.Return on equity (ROE) (D10/A)  | 0.19               | 0.14                | 0.11                     | -11.21                  | -0.08                 |
| 4.Return on assets (ROA) (D10/C)  | 0.99%              | 0.74%               | 0.81%                    | -7.14%                  | -1.18%                |
| 5.Non-markup/interest income to total assets (D6/C)                                   | 0.32%              | 2.12%               | 2.40%                    | 0.56%                   | 0.50%                 |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                       | 3.93%              | 1.73%               | 2.45%                    | -2.75%                  | 2.82%                 |
| 7.Markup/interest expense to markup/interest income (D2/D1)                           | 24.62%             | 44.53%              | 62.81%                   | 131.61%                 | 62.15%                |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                                | 3.28               | 4.22                | 4.90                     | -0.69                   | -3.89                 |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                              | 47.47%             | 34.35%              | 44.51%                   | 53.43%                  | 41.78%                |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                       | 10.22              | 1.47<br>30.16       | 1.68<br>27.74            | 8.77<br>-225.26         | 8.86                  |
| 11.Earning per share (D10/E1)  G.Liquidity ratios                                     | 36.44              | 30.16               | 21.14                    | -225.20                 | -41.29                |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                                    | 43.99%             | 35.69%              | 19.72%                   | 19.11%                  | 16.55%                |
| 2.Investment to total assets (C4/C)   | 3.22%              | 3.16%               | 3.43%                    | 3.29%                   | 5.25%                 |
| 3.Advances net of provisions to total assets (C8/C)                                   | 43.21%             | 45.36%              | 50.82%                   | 49.11%                  | 37.91%                |
| 4.Deposits to total assets (B3/C)   | 10.53%             | 11.37%              | 13.00%                   | 13.40%                  | 25.06%                |
| 5. Total liabilities to total assets (B/C)  | 87.71%             | 80.61%              | 68.18%                   | 73.05%                  | 61.36%                |
| 6.Gross advances to deposits (C5/B3)  | 474.79%            | 470.89%             | 465.65%                  | 445.12%                 | 193.32%               |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                                    | 57.61%             | 67.49%              | 90.47%                   | 83.13%                  | 81.43%                |
| H.Assets quality ratios   |                    |                     |                          |                         |                       |
| 1.Non-performing loan to gross advances (C6/C5)                                       | 39.21%             | 34.42%              | 47.07%                   | 50.30%                  | 46.45%                |
| 2.Provisions against NPLs to gross advances (C7/C5)                                   | -                  | -                   | -                        | -                       | 21.74%                |
| 3.NPLs to shareholders equity (C6/A)  | 384.79%            | 348.08%             | 396.49%                  | 4,708.33%               | 148.88%               |
| 4.NPLs write off to NPLs provisions (D4/C7)  5. Provision against NPL to NPLs (C7/C6) | 14.75%<br>34.64%   | 26.00%<br>44.37%    | 0.25%<br>34.15%          | 0.00%<br>35.10%         | 9.87%                 |
| 5.Provision against NPL to NPLs (C7/C6)   | 34.64%             | 44.37%              | 34.15%                   | 35.10%                  | 46.81%                |
| I.Capital /leverage ratios 1.Capital ratio (A/C)                                      | 5.10%              | 5.30%               | 7.19%                    | 0.64%                   | 15.11%                |
| 2.Commitments & contingencies to total equity (E5/A) (times)                          | 0.01               | 0.03                | 8.47                     | 132.63                  | 0.10                  |
| 3.Break up value per share (A/E1)   | 188.42             | 217.28              | 245.65                   | 20.10                   | 529.63                |
| 4.Total deposit to total equity (B3/A) (times)  | 2.07               | 2.15                | 1.81                     | 21.03                   | 1.66                  |
|   |                    |                     |                          |                         |                       |
| J.Cash flow ratio   |                    |                     |                          |                         |                       |

| SME BANK LTD.   | 200                  |                      | 222                  |                      | nd Rupees)           |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|
| Items   | 2006                 | 2007                 | 2008                 | 2009                 | 2010                 |
| A.Total equity (A1 to A3)   | 2,386,371            | 2,889,281            | 2,356,333            | 2,392,185            | 2,144,323            |
| 1.Share capital   | 2,000,000            | 2,392,507            | 2,392,507            | 2,392,507            | 2,392,507            |
| 2.Reserves  | 177,275<br>209,096   | 199,356<br>297,418   | 199,356<br>(235,530) | 206,526<br>(206,848) | 206,526<br>(454,710) |
| 3.Un appropriated profit     4.Others                                       | (98,459)             | (80,674)             | (401,844)            | (171,444)            | (151,432)            |
| B.Total liabilities(B1 to B4)   | 7,336,966            | 3,775,151            | 3,802,521            | 4,078,488            | 4,013,464            |
| 1.Bills payable   | 18,090               | 40,441               | 37,686               | 54,542               | 40,505               |
| 2.Borrowings from financial institutions                                    | 2,600,000            | 1,400,000            | 1,518,100            | 1,371,750            | 1,360,622            |
| 3.Deposits and other accounts   | 1,666,360            | 1,879,587            | 1,892,018            | 2,203,152            | 2,225,822            |
| 4.Other/misc. liabilities   | 3,052,516            | 455,123              | 354,717              | 449,044              | 386,515              |
| C.Total assets (C1 to C4 + C8 to C10)                                       | 9,624,878            | 6,583,758            | 5,757,010            | 6,299,229            | 6,006,355            |
| Cash and balances with treasury banks                                       | 311,954              | 286,705              | 200,112              | 213,778              | 227,980              |
| 2.Balances with other banks   | 125,704              | 52,980               | 49,751               | 57,296               | 9,091                |
| S.Lending to financial institutions     Honorements                         | 292,454<br>5,566,582 | 258,944<br>3,058,130 | 100,000<br>2,545,053 | 33,445<br>2,939,132  | 0<br>2,892,131       |
| 5. Gross advances   | 7,808,969            | 7,762,218            | 7,942,929            | 7,721,969            | 7,841,810            |
| 6.Advances-non-performing/classified  | 6,119,396            | 5,706,118            | 5,496,498            | 5,543,241            | 5,623,404            |
| 7.Provision against advances  | 6,077,698            | 5,643,871            | 5,416,607            | 5,221,053            | 5,331,030            |
| 8.Advances net of provision (C5-C7)   | 1,731,271            | 2,118,347            | 2,526,322            | 2,500,916            | 2,510,780            |
| 9.Fixed assets  | 156,384              | 144,589              | 124,546              | 108,418              | 109,854              |
| 10.Other/misc. assets   | 1,440,529            | 664,063              | 211,226              | 446,244              | 256,519              |
| D.Profit & loss account   |                      |                      |                      |                      |                      |
| 1.Markup/interest earned  | 960,293              | 875,560              | 774,797              | 773,936              | 621,096              |
| 2.Markup/interest expensed  | 454,062              | 379,956              | 385,379              | 448,106              | 361,895              |
| 3.Net markup/interest income  | 506,231              | 495,604              | 389,418              | 325,830              | 259,201              |
| 4. Provisions and write-offs  | 232,669              | 137,525              | 11,368               | 4,571                | 125,333              |
| 5.Net markup/interest income after provisions                               | 738,900<br>26,810    | 633,129<br>40,338    | 378,050<br>58,647    | 321,259<br>20,398    | 133,868<br>61,459    |
| 6.Non-markup/interest income  | 534,025              | 521,373              | 568,691              | 568,691              | 539,617              |
| 7.Non-markup/interest expenses 8.Administrative expenses                    | 553,867              | 526,464              | 570,101              | 1,189,203            | 527,380              |
| 9.Profit/(loss) before taxation   | 78,498               | 41,691               | (131,994)            | 42,398               | (289,660             |
| 10.Profit/(loss) after taxation   | 153,187              | 110,403              | (532,948)            | 35,852               | (247,862)            |
| E.Other items   | •                    | ·                    | , , ,                | ,                    |                      |
| 1.No. of ordinary shares  | 200,000              | 239,250              | 239,251              | 239,251              | 239,251              |
| 2.Cash dividend   | 0.00%                | 0.00%                | 0.00%                | 0.00%                | 0.00%                |
| 3.Stock dividend/bonus shares   | 0.00%                | 0.00%                | 0.00%                | 0.00%                | 0.00%                |
| 4.Cash generated from operating activities                                  | 1,231,254            | (780,948)            | 550,566              | 220,560              | (112,106             |
| 5.Commitments and contigencies  | 3,524,588            | 2,479,894            | 2,550,866            | 2,988,550            | 2,764,893            |
| F.Efficiency ratios/profitability ratios                                    | FO 700/              | 50.000/              | F0.000/              | 40.400/              | 44 700               |
| 1. Spread ratio (D3/D1)   | 52.72%<br>5.26%      | 56.60%<br>7.53%      | 50.26%<br>6.76%      | 42.10%<br>5.17%      | 41.73%<br>4.32%      |
| Net markup/interest margin (D1-D2)/C     Return on equity (ROE) (D10/A)     | 0.06                 | 0.04                 | -0.23                | 0.01                 | -0.12                |
| 4.Return on assets (ROA) (D10/C)  | 1.59%                | 1.68%                | -9.26%               | 0.57%                | -4.13%               |
| 5.Non-markup/interest income to total assets (D6/C)                         | 0.28%                | 0.61%                | 1.02%                | 0.32%                | 1.02%                |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)             | 7.68%                | 9.62%                | 6.57%                | 5.10%                | 2.23%                |
| 7.Markup/interest expense to markup/interest income (D2/D1)                 | 47.28%               | 43.40%               | 49.74%               | 57.90%               | 58.27%               |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                      | 7.06                 | 12.63                | -4.32                | 28.05                | -1.82                |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                    | 54.10%               | 56.92%               | 68.23%               | 71.59%               | 79.06%               |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)             | 20.66                | 13.05                | 9.72                 | 58.30                | 8.58                 |
| 11.Earning per share (D10/E1)   | 0.77                 | 0.46                 | -2.23                | 0.15                 | -1.04                |
| G.Liquidity ratios  |                      |                      |                      |                      |                      |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                          | 4.55%                | 5.16%                | 4.34%                | 4.30%                | 3.95%                |
| 2.Investment to total assets (C4/C)   | 57.84%               | 46.45%               | 44.21%               | 46.66%               | 48.15%               |
| 3. Advances net of provisions to total assets (C8/C)                        | 17.99%<br>17.31%     | 32.18%<br>28.55%     | 43.88%<br>32.86%     | 39.70%<br>34.97%     | 41.80%<br>37.06%     |
| 4.Deposits to total assets (B3/C) 5.Total liabilities to total assets (B/C) | 76.23%               | 57.34%               | 66.05%               | 64.75%               | 66.82%               |
| 6.Gross advances to deposits (C5/B3)  | 468.62%              | 412.97%              | 419.81%              | 350.50%              | 352.31%              |
| 7. Gross advances to borrowing & deposit C5/(B2+B3)                         | 183.04%              | 236.68%              | 232.92%              | 216.01%              | 218.65%              |
| H.Assets quality ratios   |                      |                      |                      |                      |                      |
| 1.Non-performing loan to gross advances (C6/C5)                             | 78.36%               | 73.51%               | 69.20%               | 71.79%               | 71.71%               |
| 2.Provisions against NPLs to gross advances (C7/C5)                         | -                    | -                    | -                    | -                    | 67.98%               |
| 3.NPLs to shareholders equity (C6/A)  | 256.43%              | 197.49%              | 233.26%              | 231.72%              | 262.25%              |
| 4.NPLs write off to NPLs provisions (D4/C7)                                 | 3.83%                | 2.44%                | 0.21%                | 0.09%                | 2.35%                |
| 5.Provision against NPL to NPLs (C7/C6)                                     | 99.32%               | 98.91%               | 98.55%               | 94.19%               | 94.80%               |
| I.Capital /leverage ratios  |                      |                      |                      |                      |                      |
| 1.Capital ratio (A/C)   | 24.79%               | 43.88%               | 40.93%               | 37.98%               | 35.70%               |
| 2.Commitments & contingencies to total equity (E5/A) (times)                | 1.48                 | 0.86                 | 1.08                 | 1.25                 | 1.29                 |
|   | 11.93                | 12.08                | 9.85                 | 10.00                | 8.96                 |
| 3.Break up value per share (A/E1)   |                      | 0.05                 | 0.00                 | 0.00                 | 4 ^ 4                |
| 4.Total deposit to total equity (B3/A) (times)  J.Cash flow ratio           | 0.70                 | 0.65                 | 0.80                 | 0.92                 | 1.04                 |

| ZARAI TARAQIATI BANK LTD. (ZTBL) Items   | 2006                     | 2007                     | 2008                     | (Thousa<br>2009           | nd Rupees                 |
|--|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|
| A.Total equity (A1 to A3)  | 13,240,704               | 14,282,155               | 16,888,812               | 16,888,812                | 16,888,81                 |
| 1.Share capital  | 11,869,612               | 11,869,612               | 12,522,441               | 12,522,441                | 12,522,44                 |
| 2.Reserves   | 359,348                  | 565,911                  | 1,086,169                | 1,086,169                 | 1,086,169                 |
| 3.Un appropriated profit   | 1,011,744                | 1,846,632                | 3,280,202                | 3,280,202                 | 3,280,20                  |
| 4.Others   | 363,011                  | 685,516                  | 494,448                  | 494,448                   | 494,448                   |
| B.Total liabilities(B1 to B4)  | 71,870,603               | 78,434,805               | 84,988,553               | 84,988,553                | 84,988,55                 |
| 1.Bills payable  | 276,333                  | 392,726                  | 613,378                  | 613,378                   | 613,37                    |
| 2.Borrowings from financial institutions                                       | 51,257,213               | 51,257,213               | 51,257,213               | 51,257,213                | 51,257,213                |
| 3.Deposits and other accounts  | 2,882,384                | 4,322,244                | 5,425,170                | 5,425,170                 | 5,425,170                 |
| 4.Other/misc. liabilities  | 17,454,673<br>85,474,318 | 22,462,622<br>93,402,476 | 27,692,792               | 27,692,792<br>102,371,813 | 27,692,792<br>102,371,813 |
| C.Total assets (C1 to C4 + C8 to C10)  1.Cash and balances with treasury banks | 1,295,464                | 2,103,682                | 102,371,813<br>1,732,495 | 1,732,495                 | 1,732,495                 |
| 2.Balances with other banks  | 7,883,566                | 12,054,304               | 16,005,460               | 16,005,460                | 16,005,46                 |
| 3.Lending to financial institutions  | 0                        | 0                        | 0                        | 0                         | 10,003,40                 |
| 4.Investments  | 5,534,499                | 7,504,233                | 4,955,690                | 4,955,690                 | 4,955,69                  |
| 5.Gross advances   | 70,615,937               | 70,540,426               | 77,770,248               | 77,770,248                | 77,770,248                |
| 6.Advances-non-performing/classified   | 20,104,490               | 16,708,290               | 12,985,615               | 12,985,615                | 12,985,61                 |
| 7.Provision against advances   | 9,776,880                | 9,227,420                | 7,846,751                | 7,846,751                 | 7,846,75                  |
| 8.Advances net of provision (C5-C7)  | 60,839,057               | 61,313,006               | 69,923,497               | 69,923,497                | 69,923,49                 |
| 9.Fixed assets   | 818,866                  | 867,435                  | 1,144,222                | 1,144,222                 | 1,144,222                 |
| 10.Other/misc. assets  | 9,102,866                | 9,559,816                | 8,610,449                | 8,610,449                 | 8,610,449                 |
| D.Profit & loss account  | . ,                      | · · · · · ·              |                          |                           | ,                         |
| 1.Markup/interest earned   | 6,001,704                | 7,033,400                | 8,484,623                | 8,484,623                 | 8,484,623                 |
| 2.Markup/interest expensed   | 2,802,785                | 3,418,023                | 3,489,411                | 3,489,411                 | 3,489,41                  |
| 3.Net markup/interest income   | 3,198,919                | 3,615,377                | 4,995,212                | 4,995,212                 | 4,995,212                 |
| 4.Provisions and write-offs  | 3,249,682                | 3,657,651                | 1,924,259                | 1,924,259                 | 1,924,259                 |
| 5.Net markup/interest income after provisions                                  | (50,763)                 | (42,274)                 | 3,070,953                | 3,070,953                 | 3,070,953                 |
| 6.Non-markup/interest income   | 5,523,081                | 5,727,636                | 5,788,726                | 5,788,726                 | 5,788,726                 |
| 7.Non-markup/interest expenses   | 4,819,837                | 3,855,891                | 4,861,046                | 4,861,046                 | 4,861,046                 |
| 8.Administrative expenses  | 2,760,450                | 3,778,579                | 4,520,475                | 4,520,475                 | 4,520,475                 |
| 9.Profit/(loss) before taxation  | 652,481                  | 1,799,105                | 3,998,633                | 3,998,633                 | 3,998,633                 |
| 10.Profit/(loss) after taxation  | 423,350                  | 1,041,451                | 2,606,657                | 2,606,657                 | 2,606,657                 |
| E.Other items  |                          |                          |                          |                           |                           |
| 1.No. of ordinary shares   | 1,186,961                | 1,186,961                | 1,252,244                | 1,252,244                 | 1,252,244                 |
| 2.Cash dividend  | 0.00%                    | 0.00%                    | 0.00%                    | 0.00%                     | 0.00%                     |
| 3.Stock dividend/bonus shares  | 0.00%                    | 0.00%                    | 0.00%                    | 0.00%                     | 0.00%                     |
| 4.Cash generated from operating activities                                     | (7,419,920)              | 6,800,178                | 1,582,580                | 1,582,580                 | 1,582,580                 |
| 5.Commitments and contigencies   | 8,235,090                | 7,744,389                | 11,311,906               | 11,311,906                | 11,311,90                 |
| F.Efficiency ratios/profitability ratios                                       |                          |                          |                          |                           |                           |
| 1.Spread ratio (D3/D1)   | 53.30%                   | 51.40%                   | 58.87%                   | 58.87%                    | 58.87                     |
| 2.Net markup/interest margin (D1-D2)/C   | 3.74%                    | 3.87%                    | 4.88%                    | 4.88%                     | 4.889                     |
| 3.Return on equity (ROE) (D10/A)   | 0.03                     | 0.07                     | 0.15                     | 0.15                      | 0.1                       |
| 4.Return on assets (ROA) (D10/C)   | 0.50%                    | 1.12%                    | 2.55%                    | 2.55%                     | 2.559                     |
| 5.Non-markup/interest income to total assets (D6/C)                            | 6.46%                    | 6.13%                    | 5.65%                    | 5.65%                     | 5.659                     |
| 6.Net markup/interest income(after prov.) to total assets(D5/C)                | -0.06%                   | -0.05%                   | 3.00%                    | 3.00%                     | 3.009                     |
| 7.Markup/interest expense to markup/interest income (D2/D1)                    | 46.70%                   | 48.60%                   | 41.13%                   | 41.13%                    | 41.139                    |
| 8.Admin. expense to profit before tax. (D8/D9) (times)                         | 4.23                     | 2.10                     | 1.13                     | 1.13                      | 1.1                       |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                       | 41.82%                   | 30.22%                   | 34.06%                   | 34.06%                    | 34.069                    |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times)                | 0.50                     | 0.66                     | 0.78                     | 0.78                      | 0.7                       |
| 11.Earning per share (D10/E1)  | 0.36                     | 0.88                     | 2.08                     | 2.08                      | 2.0                       |
| G.Liquidity ratios   | 40.740/                  | 45.400/                  | 47 220/                  | 47 220/                   | 47.000                    |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                             | 10.74%                   | 15.16%                   | 17.33%                   | 17.33%                    | 17.339                    |
| 2. Investment to total assets (C4/C)   | 6.48%                    | 8.03%                    | 4.84%                    | 4.84%                     | 4.849                     |
| 3.Advances net of provisions to total assets (C8/C)                            | 71.18%                   | 65.64%                   | 68.30%                   | 68.30%                    | 68.309                    |
| 4.Deposits to total assets (B3/C)  | 3.37%                    | 4.63%                    | 5.30%                    | 5.30%                     | 5.309                     |
| 5.Total liabilities to total assets (B/C)                                      | 84.08%                   | 83.98%<br>1,632.03%      | 83.02%                   | 83.02%<br>1,433.51%       | 83.029                    |
| 6. Gross advances to deposits (C5/B3)  | 2,449.91%<br>130.43%     | 1,632.03%                | 1,433.51%<br>137.20%     | 1,433.51%                 | 1,433.51°<br>137.20°      |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                             | 130.43%                  | 120.92%                  | 137.20%                  | 137.20%                   | 137.20%                   |
| H.Assets quality ratios  | 20 470/                  | 23.69%                   | 16 700/                  | 16 700/                   | 16 70                     |
| 1.Non-performing loan to gross advances (C6/C5)                                | 28.47%                   | 23.09%                   | 16.70%                   | 16.70%                    | 16.709<br>10.099          |
| 2.Provisions against NPLs to gross advances (C7/C5)                            | -<br>151.84%             | -<br>116.99%             | 76.89%                   | 76.89%                    | 76.89                     |
| 3.NPLs to shareholders equity (C6/A)   | 33.24%                   | 39.64%                   | 24.52%                   | 24.52%                    | 24.52                     |
| 4.NPLs write off to NPLs provisions (D4/C7)                                    |                          |                          |                          |                           |                           |
| 5.Provision against NPL to NPLs (C7/C6)  | 48.63%                   | 55.23%                   | 60.43%                   | 60.43%                    | 60.439                    |
| I.Capital /leverage ratios   | 4E 400/                  | 45 200/                  | 16 F00/                  | 16 500/                   | 40.50                     |
| 1. Capital ratio (A/C)   | 15.49%                   | 15.29%                   | 16.50%                   | 16.50%                    | 16.50                     |
| 2.Commitments & contingencies to total equity (E5/A) (times)                   | 0.62                     | 0.54                     | 0.67                     | 0.67                      | 0.6                       |
| 3.Break up value per share (A/E1)  | 11.16                    | 12.03                    | 13.49                    | 13.49                     | 13.4                      |
| 4.Total deposit to total equity (B3/A) (times)                                 | 0.22                     | 0.30                     | 0.32                     | 0.32                      | 0.3                       |
| J.Cash flow ratio  | 47.50                    | 0.50                     | 2.24                     | 2.24                      |                           |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -17.53                   | 6.53                     | 0.61                     | 0.61                      | 0.6                       |

| Foreign Banks - Overall  |                           |                           |                           | (Thousa                   | nd Rupees)                |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Items  | 2006                      | 2007                      | 2008                      | 2009                      | 2010                      |
| A.Total equity (A1 to A3)  | 26,534,686                | 19,419,964                | 34,504,276                | 35,848,774                | 54,392,259                |
| Head office capital account  | 20,208,238                | 17,085,491                | 32,130,320                | 34,884,218                | 52,615,032                |
| 2.Reserves   | 2,983,628                 | 0                         | 75,785                    | 92,715                    | 845,383                   |
| 3.Unremitted profit  | 3,342,820                 | 2,334,473                 | 2,298,171                 | 871,841                   | 931,844                   |
| 4.Others   | (132,000)                 | (59,198)                  | (532,853)                 | (109,477)                 | 13,706,846                |
| B.Total liabilities (B1 to B4)   | 249,704,501               | 153,332,311               | 200,590,252               | 205,297,310               | 337,606,637               |
| 1.Bills payable  | 3,162,779                 | 3,746,900                 | 4,423,404                 | 3,597,659                 | 7,668,000                 |
| 2.Borrowings from financial institutions   | 44,581,971                | 19,465,228                | 17,346,929                | 16,730,580                | 31,772,639                |
| 3.Deposits and other accounts  | 190,166,999               | 117,101,206<br>13,018,977 | 147,938,165               | 160,936,430               | 272,154,220               |
| 4.Other/misc. liabilities  | 11,792,752<br>276,107,187 | 172,693,077               | 30,881,754<br>234,561,675 | 24,032,641<br>241,036,607 | 26,011,778<br>405,705,742 |
| C.Total assets (C1 to C4 + C8 to C10)  | 33,824,051                | 23,923,775                | 34,935,292                | 34,793,226                | 39,750,187                |
| 1.Cash and balances with treasury banks     2.Balances with other banks  | 12,002,679                | 5,297,596                 | 18,369,224                | 16,269,846                | 5,410,669                 |
| 3.Lending to financial institutions  | 15,654,228                | 16,408,831                | 29,913,984                | 32,117,954                | 41,123,279                |
| 4.Investments  | 50,069,094                | 26,427,145                | 22,592,924                | 52,372,610                | 120,308,537               |
| 5.Gross advances   | 155,339,954               | 90,666,390                | 104,440,711               | 95,113,870                | 163,587,997               |
| 6.Advances-non-performing/classified   | 4,259,035                 | 1,177,223                 | 3,136,262                 | 6,390,991                 | 22,296,572                |
| 7.Provision against advances   | 2,992,258                 | 2,211,458                 | 2,519,229                 | 4,788,386                 | 16,277,538                |
| 8.Advances net of provision (C5-C7)  | 152,347,696               | 88,454,932                | 101,921,482               | 90,325,484                | 147,310,459               |
| 9.Fixed assets   | 4,181,203                 | 1,967,593                 | 3,697,504                 | 3,589,490                 | 33,000,271                |
| 10.Other/misc. assets  | 8,028,236                 | 10,213,205                | 23,131,265                | 11,567,997                | 18,802,340                |
| D.Profit & loss account  |                           |                           |                           |                           |                           |
| 1.Markup/interest earned   | 23,097,809                | 15,246,222                | 18,232,589                | 22,263,026                | 27,346,830                |
| 2.Markup/interest expenses   | 11,101,335                | 8,144,883                 | 9,098,668                 | 12,197,135                | 10,011,575                |
| 3.Net markup/interest income   | 11,996,474                | 7,101,339                 | 9,133,921                 | 10,065,891                | 11,907,673                |
| 4.Provisions and write-offs  | 1,843,528                 | 2,739,112                 | 4,568,218                 | 4,727,009                 | 4,094,123                 |
| 5.Net markup/interest income after provisions  | 5,950,416                 | 4,362,227                 | 4,609,161                 | 5,340,538                 | 7,813,550                 |
| 6.Non-markup/interest income   | 6,030,824                 | 4,922,361                 | 5,772,095                 | 5,608,678                 | 5,424,372                 |
| 7.Non-markup/interest expenses   | 9,347,974                 | 6,776,950                 | 10,374,744                | 12,054,031                | 11,484,587                |
| 8.Administrative expenses  | 9,294,964                 | 5,854,906                 | 10,318,250                | 11,898,100                | 11,303,962                |
| 9.Profit/(loss) before taxation  | 6,849,600                 | 2,507,638                 | 6,512                     | (850,572)                 | 1,512,840                 |
| 10.Profit/(loss) after taxation  | 4,770,208                 | 1,759,748                 | 650,623                   | (809,378)                 | 1,020,336                 |
| E.Other items  |                           |                           |                           |                           |                           |
| Cash generated from operating activities   | 11,584,914                | (834,422)                 | 32,730,565                | 55,063,671                | 20,657,574                |
| 2.Commitments and contingencies  | 389,680,963               | 512,987,891               | 400,482,828               | 389,092,022               | 500,091,323               |
| F.Efficiency ratios/Profitability ratios   |                           |                           |                           |                           |                           |
| 1.Spread ratio (D3/D1)   | 51.94%                    | 46.58%                    | 50.10%                    | 45.21%                    | 43.54%                    |
| 2.Net markup/interest margin (D1-D2)/C   | 4.34%                     | 4.11%                     | 3.89%                     | 4.18%                     | 4.27%                     |
| 3.Return on equity (ROE) (D10/A)   | 17.98%                    | 9.06%                     | 1.89%                     | -2.26%                    | 1.88%                     |
| 4.Return on assets (ROA) (D10/C)   | 1.73%                     | 1.02%                     | 0.28%                     | -0.34%                    | 0.25%                     |
| 5.Non-markup/interest income to total assets (D6/C)  | 2.18%                     | 2.85%                     | 2.46%                     | 2.33%                     | 1.34%                     |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C)   | 2.16%                     | 2.53%                     | 1.97%                     | 2.22%                     | 1.93%                     |
| 7.Markup/interest expense to markup/interest income (D2/D1)  | 48.06%                    | 53.42%<br>2.33            | 49.90%<br>1,584.50        | 54.79%<br>-13.99          | 36.61%<br>7.47            |
| 8.Admin expense to profit before tax.(D8/D9) (times)   | 1.36<br>32.09%            | 2.33<br>33.60%            | 43.22%                    | -13.99<br>43.25%          | 35.04%                    |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 1.54                      | 1.19                      | 1.79                      | 2.12                      | 2.08                      |
| G.Liquidity ratios   | 1.54                      | 1.19                      | 1.79                      | 2.12                      | 2.00                      |
| 1.Cash & cash equivalent to total assets (C1+C2)/C   | 16.60%                    | 16.92%                    | 22.73%                    | 21.18%                    | 11.13%                    |
| 2.Investment to total assets (C4/C)  | 18.13%                    | 15.30%                    | 9.63%                     | 21.73%                    | 29.65%                    |
| 3.Advances net of provision to total assets (C8/C)   | 55.18%                    | 51.22%                    | 43.45%                    | 37.47%                    | 36.31%                    |
| 4.Deposits to total assets (B3/C)  | 68.87%                    | 67.81%                    | 63.07%                    | 66.77%                    | 67.08%                    |
| 5.Total liabilities to total assets (B/C)  | 90.44%                    | 88.79%                    | 85.52%                    | 85.17%                    | 83.21%                    |
| 6.Gross advances to deposit (C5/B3)  | 81.69%                    | 77.43%                    | 70.60%                    | 59.10%                    | 60.11%                    |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)   | 66.17%                    | 66.39%                    | 63.19%                    | 53.53%                    | 53.82%                    |
| H.Assets quality ratios  |                           |                           |                           |                           |                           |
| 1.Non-performing loan to gross advances (C6/C5)  | 2.74%                     | 1.30%                     | 3.00%                     | 6.72%                     | 13.63%                    |
| 2.Provision against NPLs to gross advances (C7/C5)   | 1.93%                     | 2.44%                     | 2.41%                     | 5.03%                     | 9.95%                     |
| 3.NPLs to total equity (C6/A)  | 16.05%                    | 6.06%                     | 9.09%                     | 17.83%                    | 40.99%                    |
| 4.NPLs write off to NPLs provision (D4/C7)   | 61.61%                    | 123.86%                   | 181.33%                   | 98.72%                    | 25.15%                    |
| 5.Provision against NPL to NPLs (C7/C6)  | 70.26%                    | 187.85%                   | 80.33%                    | 74.92%                    | 73.00%                    |
| I.Capital/leverage ratios  |                           |                           |                           |                           |                           |
| 1.Capital ratio (A/C)  | 9.61%                     | 11.25%                    | 14.71%                    | 14.87%                    | 13.41%                    |
| 2.Commitments & contingencies to total equity (E2/A) (times)   | 14.69                     | 26.42                     | 11.61                     | 10.85                     | 9.19                      |
| 3. Total deposit to total equity (B3/A) (times)  | 7.17                      | 6.03                      | 4.29                      | 4.49                      | 5.00                      |
| J.Cash flow ratio  |                           |                           |                           |                           |                           |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times)  | 2.43                      | -0.47                     | 50.31                     | -68.03                    | 20.25                     |

| BARCLAYS BANK PLC  Items  | 2006 | 2007 | 2008                | 2009                   | nd Rupees)<br>2010    |
|---|------|------|---------------------|------------------------|-----------------------|
|   |      |      | 6,330,486           |                        | 6,476,901             |
| A.Total equity (A1 to A3)  1.Head office capital account  | -    | -    | 7,139,900           | 6,840,022<br>9,320,564 | 9,756,756             |
| 2.Reserves  | -    | -    | 0                   | 0                      | 0,700,700             |
| 3.Unremitted profit   | -    | _    | (809,414)           | (2,480,542)            | (3,279,855            |
| 4.Others  | -    | _    | 1,507               | 5,578                  | (8,849                |
| B.Total liabilities (B1 to B4)  | -    | -    | 18,272,040          | 35,697,127             | 41,812,643            |
| 1.Bills payable   | -    | -    | 256,590             | 317,339                | 402,249               |
| 2.Borrowings from financial institutions  | -    | -    | 2,476,155           | 2,988,707              | 7,193,234             |
| 3.Deposits and other accounts   | -    | -    | 14,557,453          | 29,920,456             | 32,301,878            |
| 4.Other/misc. liabilities   | -    | -    | 981,842             | 2,470,625              | 1,915,282             |
| C.Total assets (C1 to C4 + C8 to C10)   | -    | -    | 24,604,033          | 42,542,727             | 48,280,695            |
| Cash and balances with treasury banks   | -    | -    | 1,609,550           | 2,434,134              | 2,912,164             |
| 2.Balances with other banks   | =    | -    | 392,032             | 1,517,901              | 2,189,397             |
| 3.Lending to financial institutions   | =    | -    | 1,485,808           | 5,857,743              | 1,646,369             |
| 4.Investments   | -    | -    | 9,332,849           | 11,625,172             | 21,014,371            |
| 5. Gross advances   | -    | -    | 9,713,315           | 18,228,753             | 17,897,052            |
| 6.Advances-non-performing/classified  | -    | -    | 0                   | 931,048                | 612,471               |
| 7. Provision against advances   | -    | -    | 33,841<br>9,679,474 | 194,968<br>18,033,785  | 460,193<br>17,436,859 |
| 8.Advances net of provision (C5-C7) 9.Fixed assets  | -    | -    | 1,381,260           | 1,451,343              | 928,091               |
| 10.Other/misc. assets   | -    | -    | 723,060             | 1,622,649              | 2,153,444             |
| D.Profit & loss account   | _    | _    | 720,000             | 1,022,040              | 2,100,111             |
| 1.Markup/interest earned  | _    | _    | 832,665             | 3,336,395              | 4,391,663             |
| 2.Markup/interest expenses  | _    | _    | 335,338             | 2,000,062              | 2,756,649             |
| 3.Net markup/interest income  | -    | -    | 497,327             | 1,336,333              | 1,635,014             |
| 4.Provisions and write-offs   | -    | _    | 33,841              | 161,127                | 268,149               |
| 5.Net markup/interest income after provisions   | -    | -    | 463,486             | 1,175,206              | 1,366,865             |
| 6.Non-markup/interest income  | -    | -    | 28,515              | 72,953                 | 359,985               |
| 7.Non-markup/interest expenses  | -    | -    | 1,700,415           | 3,976,964              | 2,486,406             |
| 8.Administrative expenses   | -    | -    | 1,700,315           | 3,975,517              | 2,484,133             |
| 9.Profit/(loss) before taxation   | -    | -    | (1,208,414)         | (2,343,683)            | (1,224,843            |
| 10.Profit/(loss) after taxation   | =    | -    | (809,414)           | (1,671,128)            | (425,530              |
| E.Other items   |      |      |                     |                        |                       |
| Cash generated from operating activities  | -    | -    | 5,675,244           | 2,554,422              | 10,264,246            |
| 2.Commitments and contingencies   | =    | -    | 2,475,663           | 8,426,357              | 9,490,085             |
| F.Efficiency ratios/Profitability ratios  |      |      |                     |                        |                       |
| 1.Spread ratio (D3/D1)  | -    | -    | 59.73%              | 40.05%                 | 37.23%                |
| 2.Net markup/interest margin (D1-D2)/C  | =    | -    | 2.02%               | 3.14%                  | 3.39%                 |
| 3.Return on equity (ROE) (D10/A)  | =    | -    | -12.79%             | -24.43%                | -6.57%                |
| 4.Return on assets (ROA) (D10/C)  | -    | -    | -3.29%              | -3.93%                 | -0.88%                |
| 5.Non-markup/interest income to total assets (D6/C)   | -    | -    | 0.12%               | 0.17%                  | 0.75%                 |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C)  | -    | -    | 1.88%<br>40.27%     | 2.76%<br>59.95%        | 2.83%<br>62.77%       |
| 7.Markup/interest expense to markup/interest income (D2/D1)   | -    | -    | -1.41               | -1.70                  | -2.03                 |
| 8.Admin expense to profit before tax.(D8/D9) (times) 9.Non-markup/interest expense to total income D7/(D1+D6) | -    | -    | 197.45%             | 116.65%                | 52.33%                |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times)  | _    | _    | 59.63               | 54.49                  | 6.90                  |
| G.Liquidity ratios  |      |      | 00.00               | 04.40                  | 0.50                  |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | _    | _    | 8.14%               | 9.29%                  | 10.57%                |
| 2.Investment to total assets (C4/C)   | -    | -    | 37.93%              | 27.33%                 | 43.53%                |
| 3.Advances net of provision to total assets (C8/C)  | -    | -    | 39.34%              | 42.39%                 | 36.12%                |
| 4.Deposits to total assets ( B3/C)  | -    | -    | 59.17%              | 70.33%                 | 66.90%                |
| 5. Total liabilities to total assets (B/C)  | -    | -    | 74.26%              | 83.91%                 | 86.60%                |
| 6.Gross advances to deposit (C5/B3)   | -    | -    | 66.72%              | 60.92%                 | 55.41%                |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)  | -    | -    | 57.02%              | 55.39%                 | 45.31%                |
| H.Assets quality ratios   |      |      |                     |                        |                       |
| 1.Non-performing loan to gross advances (C6/C5)   | =    | -    | 0.00%               | 5.11%                  | 3.42%                 |
| 2.Provision against NPLs to gross advances (C7/C5)  | =    | -    | 0.35%               | 1.07%                  | 2.57%                 |
| 3.NPLs to total equity (C6/A)   | -    | -    | 0.00%               | 13.61%                 | 9.46%                 |
| 4.NPLs write off to NPLs provision (D4/C7)  | -    | -    | 100.00%             | 82.64%                 | 58.27%                |
| 5.Provision against NPL to NPLs (C7/C6)   | -    | -    | -                   | 20.94%                 | 75.14%                |
| I.Capital/leverage ratios   |      |      |                     |                        |                       |
| 1.Capital ratio (A/C)   | -    | -    | 25.73%              | 16.08%                 | 13.42%                |
| 2.Commitments & contingencies to total equity (E2/A) (times)  | -    | -    | 0.39                | 1.23                   | 1.47                  |
| 3.Total deposit to total equity (B3/A) (times)  | -    | -    | 2.30                | 4.37                   | 4.99                  |
| J.Cash flow ratio   |      |      |                     |                        |                       |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times)                               | -    | -    | -7.01               | -1.53                  | -24.12                |
|   |      |      |                     |                        |                       |

| CITI BANK N. A.  |                |                |                | (Thousa         | nd Rupees)        |
|--|----------------|----------------|----------------|-----------------|-------------------|
| Items  | 2006           | 2007           | 2008           | 2009            | 2010              |
| A.Total equity (A1 to A3)  | 6,069,075      | 6,379,282      | 9,507,730      | 8,652,136       | 9,139,755         |
| 1.Head office capital account  | 3,794,244      | 5,443,260      | 7,742,345      | 6,780,848       | 6,812,671         |
| 2.Reserves   | 0              | 0              | 75,785         | 92,715          | 125,573           |
| 3.Unremitted profit  | 2,274,831      | 936,022        | 1,689,600      | 1,778,573       | 2,201,511         |
| 4.Others   | (40,569)       | (53,371)       | (494,658)      | (126,721)       | (274,283)         |
| B.Total liabilities (B1 to B4)   | 85,259,113     | 86,142,940     | 92,638,755     | 81,255,385      | 88,488,440        |
| 1.Bills payable  | 1,212,275      | 2,120,612      | 1,660,227      | 1,654,759       | 1,164,263         |
| 2.Borrowings from financial institutions   | 15,409,454     | 5,977,312      | 3,152,988      | 5,561,411       | 4,342,038         |
| 3.Deposits and other accounts  | 63,103,884     | 68,627,815     | 65,484,768     | 58,147,204      | 68,304,814        |
| 4.Other/misc. liabilities  | 5,533,500      | 9,417,201      | 22,340,772     | 15,892,011      | 14,677,325        |
| C.Total assets (C1 to C4 + C8 to C10)  | 91,287,619     | 92,468,851     | 101,651,827    | 89,780,800      | 97,353,912        |
| 1.Cash and balances with treasury banks  | 5,881,934      | 7,799,117      | 10,583,830     | 7,706,034       | 7,001,789         |
| 2.Balances with other banks  | 539,516        | 192,370        | 7,358,861      | 2,735,953       | 1,396,604         |
| 3.Lending to financial institutions  | 6,267,405      | 4,530,449      | 14,166,060     | 10,155,661      | 11,410,316        |
| 4.Investments  | 21,937,387     | 21,276,196     | 9,194,307      | 33,122,217      | 50,236,317        |
| 5.Gross advances   | 52,723,216     | 50,912,294     | 43,635,814     | 31,204,853      | 23,731,204        |
| 6.Advances-non-performing/classified   | 571,935        | 1,044,729      | 1,955,724      | 3,158,076       | 4,309,629         |
| 7.Provision against advances   | 1,433,945      | 1,844,083      | 1,779,065      | 2,959,824       | 4,486,991         |
| 8.Advances net of provision (C5-C7)  | 51,289,271     | 49,068,211     | 41,856,749     | 28,245,029      | 19,244,213        |
| 9.Fixed assets   | 1,186,499      | 1,420,645      | 1,474,167      | 1,266,456       | 865,640           |
| 10.Other/misc. assets  | 4,185,607      | 8,181,863      | 17,017,853     | 6,549,450       | 7,199,033         |
| D.Profit & loss account  |                |                |                |                 |                   |
| 1.Markup/interest earned   | 9,017,327      | 10,553,668     | 9,943,656      | 9,983,377       | 9,373,975         |
| 2.Markup/interest expenses   | 4,113,089      | 5,071,332      | 4,144,702      | 4,720,788       | 4,241,090         |
| 3.Net markup/interest income   | 4,904,238      | 5,482,336      | 5,798,954      | 5,262,589       | 5,132,885         |
| 4.Provisions and write-offs  | 955,209        | 2,655,460      | 4,058,001      | 3,285,903       | 1,942,347         |
| 5.Net markup/interest income after provisions  | 3,949,029      | 2,826,876      | 1,740,953      | 1,976,686       | 3,190,538         |
| 6.Non-markup/interest income   | 2,674,610      | 3,133,824      | 3,546,047      | 2,449,934       | 2,053,698         |
| 7.Non-markup/interest expenses   | 4,048,478      | 4,757,786      | 5,168,151      | 4,124,032       | 4,047,233         |
| 8.Administrative expenses  | 4,053,108      | 4,735,163      | 5,127,991      | 3,987,382       | 3,879,891         |
| 9.Profit/(loss) before taxation  | 2,575,161      | 1,202,914      | 118,849        | 302,588         | 1,197,003         |
| 10.Profit/(loss) after taxation  | 1,645,274      | 896,449        | 800,362        | 88,973          | 422,938           |
| E.Other items  | 0.005.000      | (0.700.477)    | (4.000.404)    | 47.007.005      | 4 500 704         |
| 1.Cash generated from operating activities   | 2,935,328      | (2,780,477)    | (1,086,131)    | 17,837,265      | 1,562,704         |
| 2.Commitments and contingencies  | 122,691,858    | 194,203,394    | 255,409,196    | 287,394,471     | 307,209,267       |
| F.Efficiency ratios/Profitability ratios   | E4.000/        | E4 0E0/        | F0 000/        | FO 740/         | E4 700/           |
| 1.Spread ratio (D3/D1)   | 54.39%         | 51.95%         | 58.32%         | 52.71%          | 54.76%            |
| 2.Net markup/interest margin (D1-D2)/C   | 5.37%          | 5.93%          | 5.70%          | 5.86%           | 5.27%             |
| 3.Return on equity (ROE) (D10/A)   | 27.11%         | 14.05%         | 8.42%          | 1.03%           | 4.63%             |
| 4.Return on assets (ROA) (D10/C)   | 1.80%          | 0.97%          | 0.79%          | 0.10%           | 0.43%             |
| 5.Non-markup/interest income to total assets (D6/C)  | 2.93%<br>4.33% | 3.39%<br>3.06% | 3.49%<br>1.71% | 2.73%<br>2.20%  | 2.11%<br>3.28%    |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C)                                   | 45.61%         | 48.05%         | 41.68%         | 47.29%          | 45.24%            |
| 7.Markup/interest expense to markup/interest income (D2/D1)  | 45.61%         | 3.94           | 43.15          | 13.18           | 3.24%             |
| 8.Admin expense to profit before tax.(D8/D9) (times)   | 34.63%         | 34.76%         | 38.31%         | 33.17%          | 35.42%            |
| 9.Non-markup/interest expense to total income D7/(D1+D6)   | 1.52           | 1.51           | 1.45           | 1.63            | 1.89              |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times)                                       | 1.52           | 1.51           | 1.45           | 1.03            | 1.09              |
| G.Liquidity ratios 1.Cash & cash equivalent to total assets (C1+C2)/C                              | 7.03%          | 8.64%          | 17.65%         | 11.63%          | 8.63%             |
| , , ,  | 24.03%         | 23.01%         | 9.04%          | 36.89%          | 51.60%            |
| 2.Investment to total assets (C4/C)  | 56.18%         | 53.06%         | 41.18%         | 31.46%          | 19.77%            |
| 3.Advances net of provision to total assets (C8/C)     4.Deposits to total assets ( B3/C)          | 69.13%         | 74.22%         | 64.42%         | 64.77%          | 70.16%            |
| 5.Total liabilities to total assets (B/C)  | 93.40%         | 93.16%         | 91.13%         | 90.50%          | 90.89%            |
| 6.Gross advances to deposit (C5/B3)  | 83.55%         | 74.19%         | 66.64%         | 53.67%          | 34.74%            |
| 7.Gross advances to deposit (C5/B5)  | 67.15%         | 68.24%         | 63.57%         | 48.98%          | 32.67%            |
|  | 07.1370        | 00.2470        | 03.37 /0       | 40.3070         | 32.07 /0          |
| H.Assets quality ratios  1 Non porforming loss to gross advances (C6/C5)                           | 1.08%          | 2.05%          | 4.48%          | 10 12%          | 18.16%            |
| 1.Non-performing loan to gross advances (C6/C5) 2.Provision against NPLs to gross advances (C7/C5) | 2.72%          | 3.62%          | 4.48%          | 10.12%<br>9.49% | 18.91%            |
| 3.NPLs to total equity (C6/A)  | 9.42%          | 16.38%         | 20.57%         | 36.50%          | 47.15%            |
| 1 7 7  | 66.61%         | 144.00%        | 228.10%        | 111.02%         | 47.15%            |
| 4.NPLs write off to NPLs provision (D4/C7)  5. Provision against NPL to NPLs (C7/C6)               | 250.72%        | 176.51%        | 90.97%         | 93.72%          | 43.29%<br>104.12% |
| 5.Provision against NPL to NPLs (C7/C6)  | ∠50.1∠70       | 170.0176       | 30.3770        | 33.1 Z 70       | 104.12%           |
| I.Capital/leverage ratios  | 6.65%          | 6.90%          | 9.35%          | 9.64%           | 9.39%             |
| 1.Capital ratio (A/C)  2.Commitments & contingencies to total equity (F2/A) (times)                | 20.22          | 30.44          | 9.35%<br>26.86 | 33.22           | 9.39%<br>33.61    |
| 2.Commitments & contingencies to total equity (E2/A) (times)                                       | 10.40          | 10.76          | ∠6.89          | 6.72            | 7.47              |
| 3.Total deposit to total equity (B3/A) (times)   | 10.40          | 10.76          | 0.09           | 0.72            | 1.47              |
| J.Cash flow ratio 1.Cash generated from operating activities to profit after tax (E1/D10) (times)  | 1.78           | -3.10          | -1.36          | 200.48          | 3.69              |
| 1. Oash generated from operating activities to profit diter tax (E1/D10) (tiffles)                 | 1.70           | -3.10          | -1.30          | 200.40          | 3.09              |

| DEUTSCHE BANK  |                      |                       |                     | (Thousa              | nd Rupees)              |
|--|----------------------|-----------------------|---------------------|----------------------|-------------------------|
| Items  | 2006                 | 2007                  | 2008                | 2009                 | 2010                    |
| A.Total equity (A1 to A3)  | 2,767,673            | 3,556,772             | 4,634,445           | 5,169,257            | 5,274,418               |
| Head office capital account  | 2,569,048            | 2,853,853             | 3,600,702           | 3,877,033            | 3,667,876               |
| 2.Reserves   | 0                    | 0                     | 0                   | 0                    | 0                       |
| 3.Unremitted profit  | 198,625              | 702,919               | 1,033,743           | 1,292,224            | 1,606,542               |
| 4.Others   | (4,245)              | (3,658)               | (232)<br>17,095,525 | (34)<br>10,013,789   | (321)                   |
| B.Total liabilities (B1 to B4)   | 6,548,147<br>278,427 | 14,032,377<br>625,398 | 1,683,524           | 217,050              | 12,160,786<br>2,640,728 |
| Bills payable     Borrowings from financial institutions   | 1,927,525            | 6,971,367             | 532,521             | 1,063,547            | 443,891                 |
| 3.Deposits and other accounts  | 3,326,539            | 5,128,591             | 10,317,214          | 6,005,209            | 6,065,947               |
| 4.Other/misc. liabilities  | 1,015,656            | 1,307,021             | 4,562,266           | 2,727,983            | 3,010,220               |
| C.Total assets (C1 to C4 + C8 to C10)  | 9,311,575            | 17,585,491            | 21,729,738          | 15,183,012           | 17,434,883              |
| 1.Cash and balances with treasury banks  | 3,156,621            | 3,522,250             | 4,754,734           | 4,764,709            | 4,722,669               |
| 2.Balances with other banks  | 71,744               | 127,489               | 1,628,093           | 128,632              | 37,134                  |
| 3.Lending to financial institutions  | 182,730              | 4,924,319             | 5,309,670           | 5,350,170            | 6,223,146               |
| 4.Investments  | 1,158,584            | 3,695,931             | 999,390             | 490,909              | 2,046,309               |
| 5.Gross advances   | 4,194,971            | 4,715,413             | 6,374,949           | 3,838,528            | 3,665,213               |
| 6.Advances-non-performing/classified   | 0<br>19,656          | 0<br>16,162           | 312,566<br>40,343   | 381,517<br>381,517   | 3,245,948<br>419,265    |
| 7.Provision against advances 8.Advances net of provision (C5-C7)   | 4,175,315            | 4,699,251             | 6,334,606           | 3,457,011            | 3,245,948               |
| 9. Fixed assets  | 61,073               | 107,229               | 130,225             | 120,382              | 110,230                 |
| 10.Other/misc. assets  | 505,508              | 509,022               | 2,573,020           | 871,199              | 1,049,447               |
| D.Profit & loss account  | ·                    | •                     | , ,                 | ·                    |                         |
| 1.Markup/interest earned   | 375,050              | 679,115               | 1,041,031           | 1,111,138            | 1,065,750               |
| 2.Markup/interest expenses   | 139,483              | 382,592               | 400,017             | 242,280              | 324,744                 |
| 3.Net markup/interest income   | 235,567              | 296,523               | 641,014             | 868,858              | 741,006                 |
| 4.Provisions and write-offs  | 18,842               | 8,464                 | 48,069              | 354,287              | 25,263                  |
| 5.Net markup/interest income after provisions  | 216,725              | 288,059               | 592,945             | 514,571              | 715,743                 |
| 6.Non-markup/interest income   | 482,867              | 1,062,244             | 1,053,202           | 1,599,341            | 1,221,476               |
| 7.Non-markup/interest expenses   | 527,967              | 574,011               | 815,012             | 871,160              | 653,051                 |
| 8.Administrative expenses  | 527,944<br>171,625   | 572,659<br>776,292    | 813,878<br>831,135  | 863,450<br>1,242,752 | 653,431<br>1,284,168    |
| 9.Profit/(loss) before taxation 10.Profit/(loss) after taxation  | 198,625              | 504,294               | 534,135             | 805,218              | 834,293                 |
| E.Other items  | 100,020              | 004,204               | 004,100             | 000,210              | 00-1,200                |
| 1.Cash generated from operating activities   | 845,485              | 2,714,933             | (266,446)           | (1,742,550)          | 2,084,285               |
| 2.Commitments and contingencies  | 78,109,837           | 248,140,110           | 98,796,853          | 41,259,232           | 66,714,952              |
| F.Efficiency ratios/Profitability ratios   |                      |                       |                     |                      |                         |
| 1.Spread ratio (D3/D1)   | 62.81%               | 43.66%                | 61.57%              | 78.20%               | 69.53%                  |
| 2.Net markup/interest margin (D1-D2)/C   | 2.53%                | 1.69%                 | 2.95%               | 5.72%                | 4.25%                   |
| 3.Return on equity (ROE) (D10/A)   | 7.18%                | 14.18%                | 11.53%              | 15.58%               | 15.82%                  |
| 4.Return on assets (ROA) (D10/C)   | 2.13%                | 2.87%                 | 2.46%               | 5.30%                | 4.79%                   |
| 5.Non-markup/interest income to total assets (D6/C)  6.Not markup/interest income (after press) to total assets (D5/C)       | 5.19%<br>2.33%       | 6.04%<br>1.64%        | 4.85%<br>2.73%      | 10.53%<br>3.39%      | 7.01%<br>4.11%          |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) 7.Markup/interest expense to markup/interest income (D2/D1) | 37.19%               | 56.34%                | 38.43%              | 21.80%               | 30.47%                  |
| 8.Admin expense to profit before tax.(D8/D9) (times)   | 3.08                 | 0.74                  | 0.98                | 0.69                 | 0.51                    |
| 9.Non-markup/interest expense to total income D7/(D1+D6)   | 61.54%               | 32.96%                | 38.92%              | 32.14%               | 28.55%                  |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times)   | 1.09                 | 0.54                  | 0.77                | 0.54                 | 0.53                    |
| G.Liquidity ratios   |                      |                       |                     |                      |                         |
| 1.Cash & cash equivalent to total assets (C1+C2)/C   | 34.67%               | 20.75%                | 29.37%              | 32.23%               | 27.30%                  |
| 2.Investment to total assets (C4/C)  | 12.44%               | 21.02%                | 4.60%               | 3.23%                | 11.74%                  |
| 3.Advances net of provision to total assets (C8/C)   | 44.84%               | 26.72%                | 29.15%              | 22.77%               | 18.62%                  |
| 4.Deposits to total assets (B3/C)  | 35.72%               | 29.16%                | 47.48%              | 39.55%               | 34.79%                  |
| 5.Total liabilities to total assets (B/C)  | 70.32%               | 79.80%                | 78.67%              | 65.95%               | 69.75%                  |
| 6.Gross advances to deposit (C5/B3)  | 126.11%<br>79.84%    | 91.94%<br>38.97%      | 61.79%<br>58.76%    | 63.92%<br>54.30%     | 60.42%<br>56.30%        |
| 7.Gross advances to borrowing & deposit C5/(B2+B3) <b>H.Assets quality ratios</b>  | 79.0476              | 30.97 /6              | 30.7076             | 34.30 /6             | 30.30 /6                |
| 1.Non-performing loan to gross advances (C6/C5)  | 0.00%                | 0.00%                 | 4.90%               | 9.94%                | 88.56%                  |
| 2.Provision against NPLs to gross advances (C7/C5)   | 0.47%                | 0.34%                 | 0.63%               | 9.94%                | 11.44%                  |
| 3.NPLs to total equity (C6/A)  | 0.00%                | 0.00%                 | 6.74%               | 7.38%                | 61.54%                  |
| 4.NPLs write off to NPLs provision (D4/C7)   | 95.86%               | 52.37%                | 119.15%             | 92.86%               | 6.03%                   |
| 5.Provision against NPL to NPLs (C7/C6)  | =                    | -                     | 12.91%              | 100.00%              | 12.92%                  |
| I.Capital/leverage ratios  |                      |                       |                     |                      |                         |
| 1.Capital ratio (A/C)  | 29.72%               | 20.23%                | 21.33%              | 34.05%               | 30.25%                  |
| 2.Commitments & contingencies to total equity (E2/A) (times)   | 28.22                | 69.77                 | 21.32               | 7.98                 | 12.65                   |
| 3.Total deposit to total equity (B3/A) (times)   | 1.20                 | 1.44                  | 2.23                | 1.16                 | 1.15                    |
| J.Cash flow ratio  1. Cash generated from operating activities to profit after tay (F1/D10) (times)                          | 4.26                 | 5.38                  | -0.50               | -2.16                | 2.50                    |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times)  | 4.20                 | 5.30                  | -0.50               | -2.10                | 2.50                    |

| HSBC BANK MIDDLE EAST LIMITED  |                      |                      |                      | (Thousa                | nd Rupees)             |
|--|----------------------|----------------------|----------------------|------------------------|------------------------|
| Items  | 2006                 | 2007                 | 2008                 | 2009                   | 2010                   |
| A.Total equity (A1 to A3)  | 2,416,121            | 2,549,518            | 4,962,015            | 5,511,880              | 6,206,372              |
| 1.Head office capital account  | 2,059,848            | 2,078,119            | 4,339,547            | 4,619,535              | 5,707,268              |
| 2.Reserves   | 0                    | 0                    | 0                    | 0                      | 0                      |
| 3.Unremitted profit  | 356,273              | 471,399              | 622,468              | 892,345                | 499,104                |
| 4.Others   | (16)                 | (389)                | (5,034)              | (1,002)                | (7,349)                |
| B.Total liabilities (B1 to B4)   | 20,970,765           | 29,837,117           | 43,916,081           | 46,223,063             | 50,739,967             |
| 1.Bills payable  | 162,297<br>5,605,136 | 745,760<br>3,032,738 | 587,298<br>4,770,659 | 989,256<br>3,073,493   | 1,341,130<br>1,255,575 |
| 2.Borrowings from financial institutions     3.Deposits and other accounts             | 14,713,851           | 25,401,388           | 37,005,085           | 40,796,993             | 46,460,640             |
| 4.Other/misc. liabilities  | 489,481              | 657,231              | 1,553,039            | 1,363,321              | 1,682,622              |
| C.Total assets (C1 to C4 + C8 to C10)  | 23,386,870           | 32,386,246           | 48,873,062           | 51,733,941             | 56,938,990             |
| 1.Cash and balances with treasury banks  | 3,625,335            | 4,254,003            | 7,577,335            | 8,411,801              | 9,954,810              |
| 2.Balances with other banks  | 2,493,245            | 793,028              | 4,266,775            | 4,035,306              | 297,338                |
| 3.Lending to financial institutions  | 5,263,053            | 6,754,063            | 7,354,749            | 8,698,829              | 16,076,728             |
| 4.Investments  | 196,803              | 301,193              | 1,941,950            | 5,431,713              | 6,512,700              |
| 5.Gross advances   | 11,277,487           | 19,353,303           | 25,591,220           | 23,701,592             | 22,727,260             |
| 6.Advances-non-performing/classified   | 73,143               | 76,589               | 223,085              | 500,638                | 762,869                |
| 7.Provision against advances   | 75,581               | 92,989               | 288,253              | 453,161                | 484,827                |
| 8.Advances net of provision (C5-C7)  | 11,201,906           | 19,260,314           | 25,302,967           | 23,248,431             | 22,242,433             |
| 9.Fixed assets   | 185,399              | 308,114              | 509,574              | 410,901                | 266,120                |
| 10.Other/misc. assets  | 421,129              | 715,531              | 1,919,712            | 1,496,960              | 1,588,861              |
| D.Profit & loss account  |                      |                      |                      |                        |                        |
| 1.Markup/interest earned   | 1,151,506            | 2,151,546            | 4,071,742            | 4,703,682              | 5,005,567              |
| 2.Markup/interest expenses   | 648,080              | 1,310,016            | 2,443,593            | 2,732,216              | (2,713,791)            |
| 3.Net markup/interest income   | 503,426              | 841,530              | 1,628,149            | 1,971,466              | 2,291,776              |
| 4.Provisions and write-offs  | 7,782                | 17,443               | 265,346<br>1,362,803 | 471,333                | 363,563                |
| 5.Net markup/interest income after provisions  | 511,208<br>217,253   | 824,087<br>396,379   | 1,362,803            | 1,500,133              | 1,928,213<br>1,005,725 |
| 6.Non-markup/interest income   | 480,387              | 994,556              | 1,952,124            | 1,021,563<br>2,200,197 | 2,176,393              |
| 7.Non-markup/interest expenses 8.Administrative expenses                               | 479,990              | 99,470               | 1,949,088            | 2,200,197              | 2,170,393              |
| 9.Profit/(loss) before taxation  | 248,074              | 225,910              | 260,653              | 321,499                | 757,545                |
| 10.Profit/(loss) after taxation  | 167,390              | 126,045              | 161,565              | 261,885                | 491,592                |
| E.Other items  | ,                    | 1-0,010              | ,                    |                        | ,                      |
| 1.Cash generated from operating activities   | 2,048,917            | (794,179)            | 6,500,868            | 3,889,177              | (1,289,280)            |
| 2.Commitments and contingencies  | 36,481,883           | 52,100,337           | 29,264,954           | 34,619,778             | 58,032,008             |
| F.Efficiency ratios/Profitability ratios   |                      |                      |                      |                        |                        |
| 1.Spread ratio (D3/D1)   | 43.72%               | 39.11%               | 39.99%               | 41.91%                 | 45.78%                 |
| 2.Net markup/interest margin (D1-D2)/C   | 2.15%                | 2.60%                | 3.33%                | 3.81%                  | -                      |
| 3.Return on equity (ROE) (D10/A)   | 6.93%                | 4.94%                | 3.26%                | 4.75%                  | 7.92%                  |
| 4.Return on assets (ROA) (D10/C)   | 0.72%                | 0.39%                | 0.33%                | 0.51%                  | 0.86%                  |
| <ol><li>5.Non-markup/interest income to total assets (D6/C)</li></ol>                  | 0.93%                | 1.22%                | 1.74%                | 1.97%                  | 1.77%                  |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C)                       | 2.19%                | 2.54%                | 2.79%                | 2.90%                  | 3.39%                  |
| 7.Markup/interest expense to markup/interest income (D2/D1)                            | 56.28%               | 60.89%               | 60.01%               | 58.09%                 | -54.22%                |
| 8.Admin expense to profit before tax.(D8/D9) (times)                                   | 1.93                 | 0.44                 | 7.48                 | 6.84                   | 2.87                   |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                               | 35.10%               | 39.03%               | 39.66%               | 38.43%                 | 36.21%                 |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times)                           | 2.21                 | 0.25                 | 2.29                 | 2.15                   | 2.16                   |
| G.Liquidity ratios 1.Cash & cash equivalent to total assets (C1+C2)/C                  | 26.16%               | 15.58%               | 24.23%               | 24.069/                | 18.01%                 |
| , ,  | 0.84%                | 0.93%                | 3.97%                | 24.06%<br>10.50%       | 11.44%                 |
| 2.Investment to total assets (C4/C) 3.Advances net of provision to total assets (C8/C) | 47.90%               | 59.47%               | 51.77%               | 44.94%                 | 39.06%                 |
| 4.Deposits to total assets (B3/C)  | 62.92%               | 78.43%               | 75.72%               | 78.86%                 | 81.60%                 |
| 5.Total liabilities to total assets (B/C)  | 89.67%               | 92.13%               | 89.86%               | 89.35%                 | 89.11%                 |
| 6.Gross advances to deposit (C5/B3)  | 76.65%               | 76.19%               | 69.16%               | 58.10%                 | 48.92%                 |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                                     | 55.50%               | 68.06%               | 61.26%               | 54.03%                 | 47.63%                 |
| H.Assets quality ratios  |                      |                      |                      |                        |                        |
| 1.Non-performing loan to gross advances (C6/C5)  | 0.65%                | 0.40%                | 0.87%                | 2.11%                  | 3.36%                  |
| 2.Provision against NPLs to gross advances (C7/C5)                                     | 0.67%                | 0.48%                | 1.13%                | 1.91%                  | 2.13%                  |
| 3.NPLs to total equity (C6/A)  | 3.03%                | 3.00%                | 4.50%                | 9.08%                  | 12.29%                 |
| 4.NPLs write off to NPLs provision (D4/C7)   | 10.30%               | 18.76%               | 92.05%               | 104.01%                | 74.99%                 |
| 5.Provision against NPL to NPLs (C7/C6)  | 103.33%              | 121.41%              | 129.21%              | 90.52%                 | 63.55%                 |
| I.Capital/leverage ratios  |                      |                      |                      |                        |                        |
| 1.Capital ratio (A/C)  | 10.33%               | 7.87%                | 10.15%               | 10.65%                 | 10.90%                 |
| 2.Commitments & contingencies to total equity (E2/A) (times)                           | 15.10                | 20.44                | 5.90                 | 6.28                   | 9.35                   |
| 3.Total deposit to total equity (B3/A) (times)   | 6.09                 | 9.96                 | 7.46                 | 7.40                   | 7.49                   |
| J.Cash flow ratio  |                      |                      |                      | =                      |                        |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times)        | 12.24                | -6.30                | 40.24                | 14.85                  | -2.62                  |

| OMAN INTERNATIONAL BANK SAOG.  |                  |                  |                  |                  | nd Rupees               |
|--|------------------|------------------|------------------|------------------|-------------------------|
| Items  | 2006             | 2007             | 2008             | 2009             | 2010                    |
| A.Total equity (A1 to A3)  | 2,025,129        | 2,033,623        | 2,712,141        | 2,847,576        | 22,594,386              |
| 1.Head office capital account  | 2,188,856        | 2,289,217        | 3,008,999        | 3,203,140        | 22,017,968              |
| 2.Reserves   | 0                | 0                | 0                | 0                | 719,810                 |
| 3.Unremitted profit  | (163,727)        | (255,594)        | (296,858)        | (355,564)        | (143,392                |
| 4.Others   | 0                | 0                | 0                | 0                | 13,997,648              |
| B.Total liabilities (B1 to B4)   | 737,497          | 660,308          | 729,806          | 1,097,875        | 140,061,370             |
| 1.Bills payable  | 4,415<br>98,000  | 2,754<br>178,000 | 4,036<br>186,406 | 7,577<br>382,008 | 2,110,211<br>16,669,412 |
| 2.Borrowings from financial institutions     3.Deposits and other accounts           | 96,000           | 0                | 521,574          | 690,196          | 116,671,219             |
| 4.Other/misc. liabilities  | 635,082          | 479,554          | 17,790           | 18,094           | 4,610,528               |
| C.Total assets (C1 to C4 + C8 to C10)  | 2,762,626        | 2,693,931        | 3,441,947        | 3,945,451        | 176,653,404             |
| 1.Cash and balances with treasury banks  | 2,304,786        | 2,391,751        | 3,088,841        | 3,328,022        | 10,318,72               |
| 2.Balances with other banks  | 67,683           | 42,807           | 38,910           | 52,781           | 1,401,79                |
| 3.Lending to financial institutions  | 0                | 0                | 0                | 150,000          | 4,753,11                |
| 4.Investments  | 0                | 0                | 0                | 0                | 40,498,84               |
| 5.Gross advances   | 388,295          | 280,948          | 315,802          | 425,108          | 92,586,33               |
| 6.Advances-non-performing/classified   | 15,437           | 55,905           | 83,218           | 36,416           | 13,252,31               |
| 7.Provision against advances   | 19,974           | 60,442           | 38,713           | 37,885           | 10,426,26               |
| 8.Advances net of provision (C5-C7)  | 368,321          | 220,506          | 277,089          | 387,223          | 82,160,07               |
| 9.Fixed assets   | 4,583            | 5,646            | 15,071           | 10,461           | 30,800,13               |
| 10.Other/misc. assets  | 17,253           | 33,221           | 22,036           | 16,964           | 6,720,72                |
| D.Profit & loss account  | 47.004           | 00.000           | 40,400           | 50 707           | 0.000.00                |
| 1.Markup/interest earned   | 47,204<br>41,313 | 38,268<br>47,636 | 40,426<br>50,080 | 56,707<br>75,569 | 6,999,888<br>4,995,95   |
| 2.Markup/interest expenses     3.Net markup/interest income                          | 5,891            | (9,368)          | (9,654)          | (18,862)         | 2,003,93                |
| 4.Provisions and write-offs  | 1,183            | 40,468           | 21,729           | 828              | 1,494,80                |
| 5.Net markup/interest income after provisions  | 4,708            | (49,836)         | 12,075           | (18,034)         | 509,13                  |
| 6.Non-markup/interest income   | 6,233            | 4,471            | 9,549            | 17,597           | 598,77                  |
| 7.Non-markup/interest expenses   | 35,495           | 46,502           | 62,888           | 58,269           | 2,006,96                |
| 8.Administrative expenses  | 35,501           | 44,273           | 57,280           | 55,148           | 2,002,159               |
| 9.Profit/(loss) before taxation  | (24,554)         | (91,867)         | (41,264)         | (58,706)         | (571,207                |
| 10.Profit/(loss) after taxation  | (24,554)         | (91,867)         | (41,264)         | (58,706)         | (350,557                |
| E.Other items  |                  |                  |                  |                  |                         |
| Cash generated from operating activities   | 84,174           | (35,503)         | 21,302,169       | 28,507,068       | 7,989,54                |
| 2.Commitments and contingencies  | 97,322           | 85,715           | 729,519          | 450,421          | 55,864,11               |
| F.Efficiency ratios/Profitability ratios   |                  |                  |                  |                  |                         |
| 1.Spread ratio (D3/D1)   | 12.48%           | -24.48%          | -23.88%          | -33.26%          | 28.63                   |
| Net markup/interest margin (D1-D2)/C     Return on equity (ROE) (D10/A)              | 0.21%<br>-1.21%  | -0.35%<br>-4.52% | -0.28%<br>-1.52% | -0.48%<br>-2.06% | 1.13°<br>-1.55%         |
| 4.Return on assets (ROA) (D10/C)   | -0.89%           | -3.41%           | -1.20%           | -1.49%           | -0.209                  |
| 5.Non-markup/interest income to total assets (D6/C)                                  | 0.23%            | 0.17%            | 0.28%            | 0.45%            | 0.349                   |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C)                     | 0.17%            | -1.85%           | 0.35%            | -0.46%           | 0.299                   |
| 7.Markup/interest expense to markup/interest income (D2/D1)                          | 87.52%           | 124.48%          | 123.88%          | 133.26%          | 71.37                   |
| 8.Admin expense to profit before tax.(D8/D9) (times)                                 | -1.45            | -0.48            | -1.39            | -0.94            | -3.5                    |
| 9.Non-markup/interest expense to total income D7/(D1+D6)                             | 66.42%           | 108.80%          | 125.84%          | 78.42%           | 26.419                  |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times)                         | 5.70             | 9.90             | 6.00             | 3.13             | 3.3                     |
| G.Liquidity ratios   |                  |                  |                  |                  |                         |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                                   | 85.88%           | 90.37%           | 90.87%           | 85.69%           | 6.639                   |
| 2.Investment to total assets (C4/C)  | 0.00%            | 0.00%            | 0.00%            | 0.00%            | 22.93                   |
| 3.Advances net of provision to total assets (C8/C)                                   | 13.33%           | 8.19%            | 8.05%            | 9.81%            | 46.519                  |
| 4.Deposits to total assets (B3/C)  | 0.00%            | 0.00%            | 15.15%           | 17.49%           | 66.05                   |
| 5. Total liabilities to total assets (B/C)   | 26.70%           | 24.51%           | 21.20%           | 27.83%           | 79.29                   |
| 6.Gross advances to deposit (C5/B3)  | -                | -                | 60.55%           | 61.59%           | 79.36                   |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)                                   | 396.22%          | 157.84%          | 44.61%           | 39.65%           | 69.44                   |
| H.Assets quality ratios  | 2.000/           | 40.000/          | 20.250/          | 0.570/           | 44.04                   |
| 1.Non-performing loan to gross advances (C6/C5)                                      | 3.98%<br>5.14%   | 19.90%<br>21.51% | 26.35%<br>12.26% | 8.57%<br>8.91%   | 14.31<br>11.26          |
| 2.Provision against NPLs to gross advances (C7/C5)     3.NPLs to total equity (C6/A) | 0.76%            | 2.75%            | 3.07%            | 1.28%            | 58.65                   |
| 4.NPLs write off to NPLs provision (D4/C7)   | 5.92%            | 66.95%           | 56.13%           | 2.19%            | 14.34                   |
| 5.Provision against NPL to NPLs (C7/C6)  | 129.39%          | 108.12%          | 46.52%           | 104.03%          | 78.68                   |
| I.Capital/leverage ratios  | .20.0070         |                  | .0.0270          | . 5              | . 5.00                  |
| 1.Capital ratio (A/C)  | 73.30%           | 75.49%           | 78.80%           | 72.17%           | 12.79                   |
| 2.Commitments & contingencies to total equity (E2/A) (times)                         | 0.05             | 0.04             | 0.27             | 0.16             | 2.4                     |
| 3. Total deposit to total equity (B3/A) (times)                                      | 0.00             | 0.00             | 0.19             | 0.24             | 5.1                     |
| J.Cash flow ratio  |                  |                  |                  |                  |                         |
|  |                  |                  |                  |                  |                         |

| THE BANK OF TOKYO-MITSUBISHI, LIMITED   | 2006           | 2007         | 2000         |                | nd Rupees)   |
|---|----------------|--------------|--------------|----------------|--------------|
| Items   | 2006           | 2007         | 2008         | 2009           | 2010         |
| A.Total equity (A1 to A3)   | 2,366,071      | 2,454,236    | 3,957,242    | 4,087,588      | 4,700,427    |
| 1.Head office capital account   | 2,262,169      | 2,374,857    | 3,878,698    | 4,041,323      | 4,652,493    |
| 2.Reserves  | 0              | 0            | 0            | 0              | 47.004       |
| 3.Unremitted profit   | 103,902        | 79,379<br>0  | 78,544<br>0  | 46,265         | 47,934       |
| 4.Others  | 0<br>4,351,324 | 3,027,209    | 6,106,000    | 0<br>4,458,128 | 4,343,431    |
| B.Total liabilities (B1 to B4)  | 5,381          | 20,914       | 12,559       | 216,907        | 9,419        |
| 1.Bills payable     2.Borrowings from financial institutions  | 2,816,936      | 1,996,400    | 4,258,351    | 1,397,725      | 1,868,489    |
| 3.Deposits and other accounts   | 1,458,945      | 978,846      | 1,715,912    | 2,740,049      | 2,349,722    |
| 4.Other/misc. liabilities   | 70,062         | 31,049       | 119,178      | 103,447        | 115,801      |
| C.Total assets (C1 to C4 + C8 to C10)   | 6,717,395      | 5,481,445    | 10,063,242   | 8,545,716      | 9,043,858    |
| 1.Cash and balances with treasury banks   | 2,410,745      | 2,475,776    | 4,072,080    | 4,237,350      | 4,840,033    |
| 2.Balances with other banks   | 11,611         | 10,550       | 36,983       | 91,075         | 88,400       |
| 3.Lending to financial institutions   | 400,000        | 200,000      | 1,597,697    | 1,905,551      | 1,013,607    |
| 4.Investments   | 0              | 0            | 0            | 0              | 0            |
| 5.Gross advances  | 3,776,394      | 2,621,101    | 4,092,787    | 2,198,843      | 2,980,932    |
| 6.Advances-non-performing/classified  | 0              | 0            | 0            | 0              | 113,339      |
| 7.Provision against advances  | 0              | 0            | 0            | 0              | 0            |
| 8.Advances net of provision (C5-C7)   | 3,776,394      | 2,621,101    | 4,092,787    | 2,198,843      | 2,980,932    |
| 9.Fixed assets  | 23,229         | 23,262       | 19,422       | 27,336         | 30,055       |
| 10.Other/misc. assets   | 95,416         | 150,756      | 244,273      | 85,561         | 90,831       |
| D.Profit & loss account   |                |              |              |                |              |
| 1.Markup/interest earned  | 286,789        | 330,590      | 538,145      | 516,130        | 509,987      |
| 2.Markup/interest expenses  | 166,142        | 243,394      | 391,186      | 385,251        | 406,928      |
| 3.Net markup/interest income  | 120,647        | 87,196       | 146,959      | 130,879        | 103,059      |
| 4.Provisions and write-offs   | 0              | 0            | 0            | 0              | 0            |
| 5.Net markup/interest income after provisions   | 120,647        | 87,196       | 146,959      | 130,879        | 103,059      |
| 6.Non-markup/interest income  | 82,580         | 61,290       | 80,485       | 180,185        | 184,717      |
| 7.Non-markup/interest expenses  | 64,868         | 68,639       | 103,346      | 114,573        | 114,543      |
| 8.Administrative expenses   | 64,746         | 68,323       | 97,011       | 112,088        | 113,080      |
| 9.Profit/(loss) before taxation   | 138,359        | 79,847       | 124,098      | 65,612         | 70,174       |
| 10.Profit/(loss) after taxation   | 245,225        | 79,299       | 78,396       | 45,928         | 47,600       |
| E.Other items 1.Cash generated from operating activities  | 70,035         | 62,702       | 202,342      | 151,296        | 46,074       |
| 2.Commitments and contingencies   | 8,160,825      | 13,545,977   | 4,958,383    | 3,781,342      | 2,780,898    |
| F.Efficiency ratios/Profitability ratios  | 0,100,020      | 10,040,077   | 4,000,000    | 0,701,042      | 2,700,000    |
| 1.Spread ratio (D3/D1)  | 42.07%         | 26.38%       | 27.31%       | 25.36%         | 20.21%       |
| 2.Net markup/interest margin (D1-D2)/C  | 1.80%          | 1.59%        | 1.46%        | 1.53%          | 1.14%        |
| 3.Return on equity (ROE) (D10/A)  | 10.36%         | 3.23%        | 1.98%        | 1.12%          | 1.01%        |
| 4.Return on assets (ROA) (D10/C)  | 3.65%          | 1.45%        | 0.78%        | 0.54%          | 0.53%        |
| 5.Non-markup/interest income to total assets (D6/C)   | 1.23%          | 1.12%        | 0.80%        | 2.11%          | 2.04%        |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C)                                    | 1.80%          | 1.59%        | 1.46%        | 1.53%          | 1.14%        |
| 7.Markup/interest expense to markup/interest income (D2/D1)   | 57.93%         | 73.62%       | 72.69%       | 74.64%         | 79.79%       |
| 8.Admin expense to profit before tax.(D8/D9) (times)  | 0.47           | 0.86         | 0.78         | 1.71           | 1.61         |
| 9.Non-markup/interest expense to total income D7/(D1+D6)  | 17.56%         | 17.52%       | 16.71%       | 16.45%         | 16.49%       |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times)  | 0.78           | 1.11         | 1.21         | 0.62           | 0.61         |
| G.Liquidity ratios  |                |              |              |                |              |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 36.06%         | 45.36%       | 40.83%       | 50.65%         | 54.49%       |
| 2.Investment to total assets (C4/C)   | 0.00%          | 0.00%        | 0.00%        | 0.00%          | 0.00%        |
| 3.Advances net of provision to total assets (C8/C)  | 56.22%         | 47.82%       | 40.67%       | 25.73%         | 32.96%       |
| 4.Deposits to total assets (B3/C)   | 21.72%         | 17.86%       | 17.05%       | 32.06%         | 25.98%       |
| 5.Total liabilities to total assets (B/C)   | 64.78%         | 55.23%       | 60.68%       | 52.17%         | 48.03%       |
| 6.Gross advances to deposit (C5/B3)   | 258.84%        | 267.77%      | 238.52%      | 80.25%         | 126.86%      |
| 7.Gross advances to borrowing & deposit C5/(B2+B3)  | 88.32%         | 88.10%       | 68.51%       | 53.14%         | 70.67%       |
| H.Assets quality ratios   |                |              |              |                |              |
| 1.Non-performing loan to gross advances (C6/C5)   | 0.00%          | 0.00%        | 0.00%        | 0.00%          | 3.80%        |
| 2.Provision against NPLs to gross advances (C7/C5)  | 0.00%          | 0.00%        | 0.00%        | 0.00%          | 0.00%        |
| 3.NPLs to total equity (C6/A)   | 0.00%          | 0.00%        | 0.00%        | 0.00%          | 2.41%        |
| 4.NPLs write off to NPLs provision (D4/C7)  | =              | -            | -            | -              | 0.000        |
| 5.Provision against NPL to NPLs (C7/C6)   | =              | -            | -            | -              | 0.00%        |
| I.Capital/leverage ratios   | 0F 000/        | 44 770/      | 20.220/      | 47.000/        | E4 070       |
| 1. Capital ratio (A/C)  | 35.22%         | 44.77%       | 39.32%       | 47.83%         | 51.97%       |
| 2.Commitments & contingencies to total equity (E2/A) (times)  | 3.45<br>0.62   | 5.52<br>0.40 | 1.25<br>0.43 | 0.93<br>0.67   | 0.59<br>0.50 |
| 3.Total deposit to total equity (B3/A) (times)  | 0.02           | 0.40         | 0.43         | 0.07           | 0.50         |
| J.Cash flow ratio  1. Cash generated from operating activities to profit after tax /E1/D10\ (times) | 0.29           | 0.79         | 2.58         | 3.29           | 0.97         |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times)                     | 0.29           | 0.79         | 2.30         | 3.29           | 0.97         |

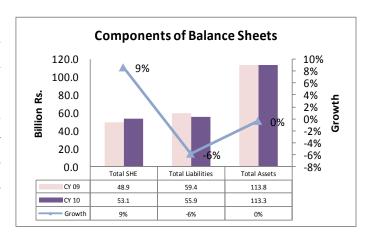
# **DEVELOPMENT FINANCE INSTITUTIONS (DFIs)**

#### Performance at a Glance

The Balance sheet size of DFIs decreased in CY10 as the total assets slightly reduced from last year's level. Shareholders' equity registered a growth of 8.6 percent over the last year. The profit before tax increased by 136.2 percent, whereas profit after tax increased by 36.5 percent during the year.

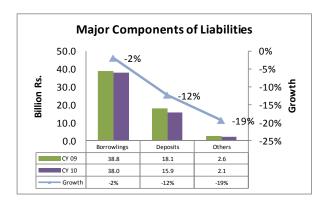
# **Analysis of Balance Sheets**

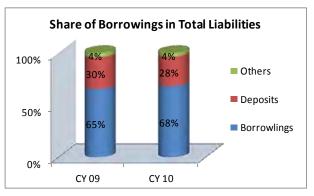
Shareholders' equity of DFIs increased from Rs 48.9 billion to Rs 53.1 billion in CY10 witnessing a growth of Rs 4.2 billion or 8.6 percent over CY09. In absolute terms total assets marginally decreased from Rs 113.7 billion in CY09 to Rs 113.3 billion in CY10. Similarly total liabilities contracted by around 5.8 percent in CY10 over CY09.



### **Analysis of Liabilities**

Analysis of the liabilities side of DFIs reveals that the major portion of liabilities came through borrowings from financial institutions which decreased from Rs 38.8 billion in CY09 to Rs. 38.0

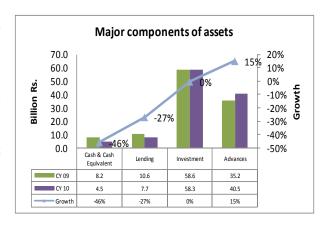




billion in CY10, recording a decrease of 2.0 percent over CY09, but the share of borrowings in total liabilities have increased. Total deposits contributed around 28.3 percent of total liabilities in CY10. Total deposits stood at Rs 15.9 billion witnessing a decrease of Rs 2.2 billion in CY10 over CY09.

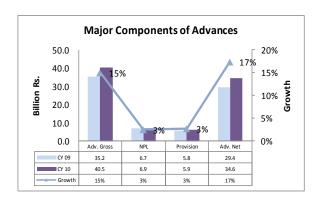
# **Analysis of Assets**

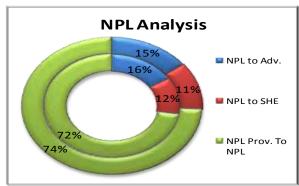
In CY10, total assets stood at Rs 113.3 billion decreased by 0.4 percent compared to previous year. The analysis of components of total assets reveals that investment activities of DFIs almost remained same while lending to financial institutions decreased during CY10. The amount of lending to financial institutions changed from Rs 10.6 billion in CY09 to Rs 7.7 billion in CY10 recording a decrease of around 26.9



percent. Gross advances of DFIs also increased by 15 percent over CY09 and their share in total assets also increased from 30.9 percent in CY09 to 35.7 percent in CY10.

NPLs also increased from Rs 6.7 billion to Rs 6.9 billion in CY10 reflecting an increase of 2.5 percent. NPL to gross advances ratio decreased from 16.4 percent in CY09 to 14.6 percent in CY10.

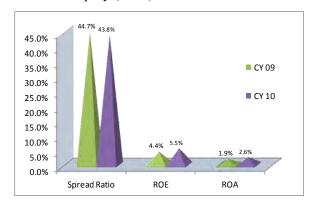


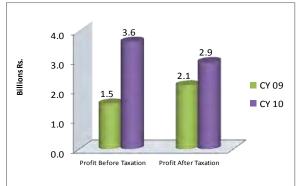


#### **Profitability of DFIs**

In terms of profitability, CY10 witnessed increases both in profit before tax and after tax. Profit before tax increased from Rs. 1.5 billion in CY09 to Rs. 3.6 billion in CY10 showing an increase of 136.2 percent. Return on assets (ROA) improved from 1.9 percent in CY09 to 2.6 percent in CY10.

Return on equity (ROE) also witnessed an increase from 4.4 percent in CY09 to 5.5 percent in CY10.





Breakup value per share increased from Rs 14.1 in CY09 to Rs 14.5 in CY10. Spread ratio decreased from 44.7 percent in CY09 to 43.8 percent in CY10.

| DFIs - Overall  |                         |                         |                           | (Thousa                  | nd Rupees)               |
|---|-------------------------|-------------------------|---------------------------|--------------------------|--------------------------|
| Items   | 2006                    | 2007                    | 2008                      | 2009                     | 2010                     |
| A.Total equity (A1 to A3)   | 26,102,838              | 34,570,070              | 46,902,253                | 48,920,410               | 53,127,089               |
| 1.Share capital   | 15,241,780              | 21,991,780              | 39,748,980                | 40,748,980               | 42,748,980               |
| 2.Reserves 3.Un appropriated profit   | 9,316,628<br>1,544,430  | 10,619,579<br>1,958,711 | 11,124,218<br>(3,970,945) | 6,764,011<br>1,407,419   | 6,764,483<br>3,613,626   |
| 4.Others  | 1,961,119               | 2,948,916               | (656,553)                 | 5,409,974                | 4,266,503                |
| B.Total liabilities (B1 to B4)  | 49,206,171              | 53,379,971              | 38,833,942                | 59,424,672               | 55,948,787               |
| 1.Bills payable   | 0                       | 0                       | 0                         | 0                        | 0                        |
| 2.Borrowings from financial institutions  | 35,974,943              | 39,113,088              | 30,937,172                | 38,774,252               | 38,013,567               |
| 3.Deposits and other accounts   | 11,515,833              | 11,867,394              | 5,880,621                 | 18,073,599               | 15,856,269               |
| 4.Other/misc. liabilities  C.Total assets (C1 to C4 + C8 to C10)  | 1,715,395<br>77,270,128 | 2,399,489<br>90,898,957 | 2,016,149<br>85,079,642   | 2,576,821<br>113,755,056 | 2,078,951<br>113,342,379 |
| 1.Cash and balances with treasury banks   | 456,012                 | 582,562                 | 650,959                   | 1,665,533                | 1,680,344                |
| 2.Balances with other banks   | 8,835,280               | 9,187,229               | 10,252,671                | 6,545,275                | 2,770,130                |
| 3.Lending to financial institutions   | 16,864,983              | 17,648,189              | 8,056,730                 | 10,576,282               | 7,728,674                |
| 4.Investments   | 23,451,174              | 35,485,410              | 36,071,855                | 58,551,142               | 58,332,880               |
| 5. Gross advances   | 23,918,267              | 24,631,058              | 27,407,033                | 35,183,101               | 40,462,622               |
| 6.Advances-non-performing/classified  | 1,972,787<br>1,304,415  | 2,149,654<br>1,885,835  | 4,816,698<br>3,698,407    | 6,695,174<br>5,753,542   | 6,863,106<br>5,910,752   |
| 7.Provisions against advances 8.Advances net of provisions (C5-C7)  | 22,613,852              | 22,745,223              | 23,708,626                | 29,429,559               | 34,551,870               |
| 9.Fixed assets  | 2,780,194               | 2,692,031               | 2,690,082                 | 2,790,590                | 2,877,036                |
| 10.Other/misc. assets   | 2,268,633               | 2,558,313               | 3,648,719                 | 4,196,675                | 5,401,445                |
| D.Profit & loss account   |                         |                         |                           |                          |                          |
| 1.Markup/interest earned  | 4,974,357               | 5,683,688               | 8,483,284                 | 10,429,986               | 11,412,755               |
| 2.markup/interest expensed  | 3,720,268               | 4,224,696               | 4,855,654                 | 5,768,136                | 6,409,502                |
| 3.Net markup/interest income     4.Provisions and write-offs  | 1,254,090<br>427,607    | 1,458,993<br>648,463    | 3,627,630<br>6,171,391    | 4,661,850<br>2,660,700   | 5,003,253<br>1,233,164   |
| 5.Net markup/interest income after provisions   | 826,483                 | 810,529                 | (1,804,158)               | 1,489,660                | 3,869,200                |
| 6.Non-markup/interest income  | 2,458,109               | 3,666,464               | 7,621,120                 | 1,458,885                | 1,472,254                |
| 7.Non-markup/interest expenses  | 908,970                 | 1,030,265               | 3,308,278                 | 1,417,421                | 1,724,727                |
| 8.Administrative expenses   | 795,758                 | 934,573                 | 1,196,516                 | 1,363,810                | 1,687,109                |
| 9.Profit/(loss) before taxation   | 2,041,539               | 2,981,056               | 1,694,081                 | 1,531,026                | 3,616,728                |
| 10.Profit/(loss) after taxation   | 2,143,374               | 2,525,835               | 1,195,447                 | 2,147,069                | 2,931,038                |
| E.Other items 1.No. of ordinary shares  | 600,564                 | 1,015,824               | 3,375,138                 | 3,475,138                | 3,675,138                |
| 2.Cash dividend   | N/A                     | N/A                     | N/A                       | N/A                      | N/A                      |
| 3.Stock dividend/bonus shares   | N/A                     | N/A                     | N/A                       | N/A                      | N/A                      |
| 4.Cash generated from operating activities  | 1,332,877               | 6,191,623               | 5,682,965                 | 9,897,449                | (591,763)                |
| 5.Commitments and contigencies  | 12,367,470              | 12,487,600              | 13,761,913                | 15,386,918               | 19,341,258               |
| F.Efficiency ratios/profitability ratios  | 25.21%                  | 25.67%                  | 42.76%                    | 44.70%                   | 43.84%                   |
| 1.Spread ratio (D3/D1) 2.Net markup/interest margin (D1-D2)/C   | 1.62%                   | 1.61%                   | 4.26%                     | 4.10%                    | 4.41%                    |
| 3.Return on equity (ROE) (D10/A)  | 8.21%                   | 7.31%                   | 2.55%                     | 4.39%                    | 5.52%                    |
| 4.Return on assets (ROA) (D10/C)  | 2.77%                   | 2.78%                   | 1.41%                     | 1.89%                    | 2.59%                    |
| 5.Non-markup/interest income to total assets (D6/C)   | 3.18%                   | 4.03%                   | 8.96%                     | 1.28%                    | 1.30%                    |
| 6.Net markup/interest income(after provisions) to total assets(D5/C)  | 1.07%                   | 0.89%                   | -2.12%                    | 1.31%                    | 3.41%                    |
| 7.Markup/interest expenses to markup/interest income (D2/D1)  | 74.79%<br>0.39          | 74.33%<br>0.31          | 57.24%<br>0.71            | 55.30%<br>0.89           | 56.16%<br>0.47           |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.39                    | 0.31                    | 0.71                      | 0.89                     | 0.47                     |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times)  | 0.32                    | 0.25                    | 0.16                      | 0.93                     | 1.15                     |
| 11.Earning per share (D10/E1)   | 3.57                    | 2.49                    | 0.35                      | 0.62                     | 0.80                     |
| G.Liquidity ratios  |                         |                         |                           |                          |                          |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 12.02%                  | 10.75%                  | 12.82%                    | 7.22%                    | 3.93%                    |
| 2. Investment to total assets (C4/C)  | 30.35%                  | 39.04%                  | 42.40%                    | 51.47%                   | 51.47%                   |
| 3.Advances net of provisions to total assets (C8/C) 4.Deposits to total assets (B3/C)                             | 29.27%<br>14.90%        | 25.02%<br>13.06%        | 27.87%<br>6.91%           | 25.87%<br>15.89%         | 30.48%<br>13.99%         |
| 5.Total liabilities to total assets (B/C)   | 63.68%                  | 58.72%                  | 45.64%                    | 52.24%                   | 49.36%                   |
| 6.Gross advances to deposits (C5/B3)  | 207.70%                 | 207.55%                 | 466.06%                   | 194.67%                  | 255.18%                  |
| 7.Gross advances to borrowing & deposits C5/(B2+B3)   | 50.36%                  | 48.31%                  | 74.44%                    | 61.89%                   | 75.11%                   |
| H.Assets quality ratios   |                         |                         |                           |                          |                          |
| 1.Non-performing loan to gross advances (C6/C5)   | 8.25%                   | 8.73%                   | 17.57%                    | 19.03%                   | 16.96%                   |
| 2.Provision against NPLs to gross advances (C7/C5)  | 5.45%<br>7.56%          | 7.66%<br>6.22%          | 13.49%<br>10.27%          | 16.35%<br>13.69%         | 14.61%<br>12.92%         |
| 3.NPLs to total equity (C6/A) 4.NPLs write off to NPLs provisions (D4/C7)   | 32.78%                  | 34.39%                  | 166.87%                   | 46.24%                   | 20.86%                   |
| 5.Provision against NPL to NPLs (C7/C6)   | 66.12%                  | 87.73%                  | 76.78%                    | 85.94%                   | 86.12%                   |
| I.Capital /leverage ratios  |                         |                         |                           |                          |                          |
| 1.Capital ratio (A/C)   | 33.78%                  | 38.03%                  | 55.13%                    | 43.01%                   | 46.87%                   |
| 2.Commitments & contingencies to total equity (E5/A) (times)  | 0.47                    | 0.36                    | 0.29                      | 0.31                     | 0.36                     |
| 3.Break up value per share (A/E1)   | 43.46                   | 34.03                   | 13.90                     | 14.08                    | 14.46                    |
| 4.Total deposits to total equity (B3/A) (times)  J.Cash flow ratio  | 0.44                    | 0.34                    | 0.13                      | 0.37                     | 0.30                     |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times)                                   | 0.62                    | 2.45                    | 4.75                      | 4.61                     | -0.20                    |
|   |                         | <del>.</del>            |                           |                          | 2.20                     |

| PAIR INVESTMENT COMPANY (FORMERLY PAP   |      | 2005 | 2000      |           | nd Rupees          |
|---|------|------|-----------|-----------|--------------------|
| Items   | 2006 | 2007 | 2008      | 2009      | 2010               |
| A.Total equity (A1 to A3)   | -    | -    | 5,446,253 | 5,817,670 | 7,396,027          |
| 1.Share capital   | -    | -    | 5,000,000 | 5,000,000 | 6,000,000          |
| 2.Reserves  | -    | -    | 89,250    | 163,533   | 279,204            |
| 3.Un appropriated profit  | -    | -    | 357,003   | 654,137   | 1,116,823          |
| 4.Others  | -    | -    | (123,267) | 475,848   | 38,418             |
| 3.Total liabilities (B1 to B4)  | -    | -    | 492,480   | 1,991,936 | 3,036,164          |
| 1.Bills payable   | -    | -    | 0         | 0         | (                  |
| 2.Borrowings from financial institutions  | -    | -    | 459,657   | 1,857,327 | 2,863,48           |
| 3.Deposits and other accounts   | -    | -    | 0         | 0         | (                  |
| 4.Other/misc. liabilities   | -    | -    | 32,823    | 134,609   | 172,683            |
| C.Total assets (C1 to C4 + C8 to C10)   | -    | -    | 5,815,466 | 8,285,454 | 10,470,609         |
| Cash and balances with treasury banks   | -    | -    | 506,887   | 2,633     | 10,552             |
| 2.Balances with other banks   | -    | -    | 1,816,376 | 1,309,451 | 352,80             |
| 3.Lending to financial institutions   | _    | _    | 611,000   | 446,250   | 600,00             |
| 4.Investments   | _    | _    | 2,440,498 | 5,326,675 | 7,160,98           |
| 5.Gross advances  | _    | _    | 402,318   | 1,174,878 | 2,178,57           |
| 6.Advances-non-performing/classified  | -    | _    | 75,000    | 443,011   | 75,14 <sup>-</sup> |
| 7.Provisions against advances   | _    | _    | 37,500    | 229,491   | 75,14 <sup>-</sup> |
| 8.Advances net of provisions (C5-C7)  | _    | _    | 364,818   | 945,387   | 2,103,43           |
| 9.Fixed assets  | _    | _    | 21,478    | 26,071    | 44,762             |
| 10.Other/misc. assets   | _    | _    | 54,409    | 228,987   | 198,07             |
| D.Profit & loss account   | _    | _    | 04,400    | 220,001   | 100,07             |
|   |      |      | 527,054   | 809,863   | 1,030,19           |
| 1.Markup/interest earned  | -    | -    | 31,898    | 124,744   | 193,49             |
| 2.markup/interest expensed  | -    | -    |           |           |                    |
| 3.Net markup/interest income  | -    | -    | 495,156   | 685,119   | 836,69             |
| 4.Provisions and write-offs   | -    | -    | (37,500)  | (255,745) | 79,955             |
| 5.Net markup/interest income after provisions                                   | -    | -    | 457,656   | 429,374   | 916,652            |
| 6.Non-markup/interest income  | -    | -    | 94,762    | 163,699   | 171,17             |
| 7.Non-markup/interest expenses  | -    | -    | 82,513    | 110,083   | 209,239            |
| 8.Administrative expenses   | -    | -    | 73,115    | 97,529    | 191,64             |
| 9.Profit/(loss) before taxation   | -    | -    | 469,905   | 482,990   | 878,584            |
| 10.Profit/(loss) after taxation   | -    | -    | 318,146   | 371,417   | 578,357            |
| E.Other items   |      |      |           |           |                    |
| 1.No. of ordinary shares  | -    | -    | 500,000   | 500,000   | 600,000            |
| 2.Cash dividend   | -    | -    | 0.00%     | 0.00%     | 0.00%              |
| 3.Stock dividend/bonus shares   | -    | -    | 0.00%     | 0.00%     | 0.00%              |
| 4.Cash generated from operating activities                                      | -    | -    | 378,383   | 1,287,294 | 448,81             |
| 5.Commitments and contigencies  | -    | -    | 486,955   | 2,284,428 | 3,095,25           |
| F.Efficiency ratios/profitability ratios  |      |      |           |           |                    |
| 1.Spread ratio (D3/D1)  | _    | _    | 93.95%    | 84.60%    | 81.229             |
| 2.Net markup/interest margin (D1-D2)/C  | _    | _    | 8.51%     | 8.27%     | 7.999              |
| 3.Return on equity (ROE) (D10/A)  | -    | _    | 5.84%     | 6.38%     | 7.829              |
| 4.Return on assets (ROA) (D10/C)  | _    | _    | 5.47%     | 4.48%     | 5.529              |
| 5.Non-markup/interest income to total assets (D6/C)                             | _    | _    | 1.63%     | 1.98%     | 1.63%              |
| 6.Net markup/interest income (after provisions) to total assets(D5/C)           | _    | _    | 7.87%     | 5.18%     | 8.75%              |
| 7.Markup/interest expenses to markup/interest income (D2/D1)                    | _    | _    | 6.05%     | 15.40%    | 18.789             |
| 8.Admin. expenses to profit before tax. (D8/D9) (times)                         | -    | -    | 0.16      | 0.20      | 0.2                |
|   | -    | -    |           |           | 0.2                |
| 9.Non-markup/interest expenses to total income D7/(D1+D6)                       | -    | -    | 0.13      | 0.11      |                    |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times)                | -    | -    | 0.77      | 0.60      | 1.1                |
| 11.Earning per share (D10/E1)   | -    | -    | 0.64      | 0.74      | 0.9                |
| G.Liquidity ratios  |      |      |           |           |                    |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                              | -    | -    | 39.95%    | 15.84%    | 3.479              |
| 2.Investment to total assets (C4/C)   | -    | -    | 41.97%    | 64.29%    | 68.399             |
| 3.Advances net of provisions to total assets (C8/C)                             | -    | -    | 6.27%     | 11.41%    | 20.09              |
| 4.Deposits to total assets (B3/C)   | -    | -    | 0.00%     | 0.00%     | 0.009              |
| 5.Total liabilities to total assets (B/C)                                       | -    | -    | 8.47%     | 24.04%    | 29.00              |
| 6.Gross advances to deposits (C5/B3)  | -    | -    | -         | -         |                    |
| 7. Gross advances to borrowing & deposits C5/(B2+B3)                            | -    | -    | 87.53%    | 63.26%    | 76.089             |
| H.Assets quality ratios   |      |      |           |           |                    |
| 1.Non-performing loan to gross advances (C6/C5)                                 | -    | -    | 18.64%    | 37.71%    | 3.459              |
| 2. Provision against NPLs to gross advances (C7/C5)                             | -    | _    | 9.32%     | 19.53%    | 3.459              |
| 3.NPLs to total equity (C6/A)   | -    | -    | 1.38%     | 7.61%     | 1.029              |
| 4.NPLs write off to NPLs provisions (D4/C7)                                     | =    | -    | -100.00%  | -111.44%  | 106.419            |
| 5.Provision against NPL to NPLs (C7/C6)   | -    | -    | 50.00%    | 51.80%    | 100.009            |
| l.Capital /leverage ratios  |      |      |           |           |                    |
| 1.Capital ratio (A/C)   | _    | _    | 93.65%    | 70.22%    | 70.64              |
| ·   | -    | -    | 0.09      | 0.39      | 0.4                |
| 2.Commitments & contingencies to total equity (E5/A) (times)                    | -    | -    |           |           |                    |
| 3.Break up value per share (A/E1)   | -    | -    | 10.89     | 11.64     | 12.3               |
| 4.Total deposits to total equity (B3/A) (times)                                 | =    | -    | 0.00      | 0.00      | 0.0                |
| J.Cash flow ratio   |      |      |           |           |                    |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) |      | _    | 1.19      | 3.47      | 0.7                |

| 2007  | 2008  5,363,009 5,000,000 72,602 290,407 (81,849) 247,733 0 186,154 0 61,579 5,528,893 4,267 14,870 1,519,299 2,687,585 1,062,744 0 0 1,062,744 44,334 195,794  672,254 131,801 540,453 108,921 431,532 85,608 143,675 118,675 373,465 222,266              | 2009  5,810,462 5,000,000 162,093 648,369 495,517 5,825,000 0 5,296,808 395,000 133,192 12,130,979 23,869 191,915 1,507,910 8,415,996 1,757,624 0 25,131 1,732,493 37,614 221,182 971,221 207,450 763,771 192,918 570,853 254,064 157,743 132,343 667,174  | 7,026,052<br>0<br>5,943,385<br>844,000<br>238,667<br>14,368,611<br>30,803<br>129,969<br>1,222,727<br>9,868,363<br>2,475,172<br>6,736<br>7,529<br>2,467,643<br>21,013<br>628,093<br>1,698,132<br>777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106<br>165,145 |
|---|---|--|--|
|   | 5,000,000 72,602 290,407 (81,849) 247,733 0 186,154 0 61,579 5,528,893 4,267 14,870 1,519,299 2,687,585 1,062,744 0 0 1,062,744 44,334 195,794 672,254 131,801 540,453 108,921 431,532 85,608 143,675 118,675 373,465                                       | 5,000,000<br>162,093<br>648,369<br>495,517<br>5,825,000<br>0<br>5,296,808<br>395,000<br>133,192<br>12,130,979<br>23,869<br>191,915<br>1,507,910<br>8,415,996<br>1,757,624<br>0<br>25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343 | 6,000,000 278,311 1,113,241 (48,993) 7,026,052 0 5,943,385 844,000 238,667 14,368,611 30,803 129,969 1,222,727 9,868,363 2,475,172 6,736 7,529 2,467,643 21,013 628,093 1,698,132 777,987 920,145 81,344 838,801 211,963 169,106 165,145                                 |
|   | 72,602 290,407 (81,849) 247,733 0 186,154 0 61,579 5,528,893 4,267 14,870 1,519,299 2,687,585 1,062,744 0 0 1,062,744 44,334 195,794 672,254 131,801 540,453 108,921 431,532 85,608 143,675 118,675 373,465   | 162,093 648,369 495,517 5,825,000 0 5,296,808 395,000 133,192 12,130,979 23,869 191,915 1,507,910 8,415,996 1,757,624 0 25,131 1,732,493 37,614 221,182 971,221 207,450 763,771 192,918 570,853 254,064 157,743 132,343  | 278,311 1,113,241 (48,993) 7,026,052 0 5,943,385 844,000 238,667 14,368,611 30,803 129,969 1,222,727 9,868,363 2,475,172 6,736 7,529 2,467,643 21,013 628,093 1,698,132 777,987 920,145 81,344 838,801 211,963 169,106 165,145   |
|   | 290,407 (81,849) 247,733 0 186,154 0 61,579 5,528,893 4,267 14,870 1,519,299 2,687,585 1,062,744 0 0 1,062,744 44,334 195,794 672,254 131,801 540,453 108,921 431,532 85,608 143,675 118,675 373,465  | 648,369<br>495,517<br>5,825,000<br>0<br>5,296,808<br>395,000<br>133,192<br>12,130,979<br>23,869<br>191,915<br>1,507,910<br>8,415,996<br>1,757,624<br>0<br>0<br>25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343                    | 1,113,241 (48,993) 7,026,052 0 5,943,385 844,000 238,667 14,368,611 30,803 129,969 1,222,727 9,868,363 2,475,172 6,736 7,529 2,467,643 21,013 628,093 1,698,132 777,987 920,145 81,344 838,801 211,963 169,106   |
|   | (81,849) 247,733 0 186,154 0 61,579 5,528,893 4,267 14,870 1,519,299 2,687,585 1,062,744 0 0 1,062,744 44,334 195,794 672,254 131,801 540,453 108,921 431,532 85,608 143,675 118,675 373,465  | 495,517 5,825,000 0 5,296,808 395,000 133,192 12,130,979 23,869 191,915 1,507,910 8,415,996 1,757,624 0 25,131 1,732,493 37,614 221,182 971,221 207,450 763,771 192,918 570,853 254,064 157,743 132,343  | (48,993<br>7,026,052<br>0<br>5,943,385<br>844,000<br>238,667<br>14,368,611<br>30,803<br>129,969<br>1,222,727<br>9,868,363<br>2,475,172<br>6,736<br>7,529<br>2,467,643<br>21,013<br>628,093<br>1,698,132<br>777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106 |
|   | 247,733<br>0<br>186,154<br>0<br>61,579<br>5,528,893<br>4,267<br>14,870<br>1,519,299<br>2,687,585<br>1,062,744<br>0<br>0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465 | 5,825,000<br>0<br>5,296,808<br>395,000<br>133,192<br>12,130,979<br>23,869<br>191,915<br>1,507,910<br>8,415,996<br>1,757,624<br>0<br>25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343   | 7,026,052 0 5,943,385 844,000 238,667 14,368,611 30,803 129,969 1,222,727 9,868,363 2,475,172 6,736 7,529 2,467,643 21,013 628,093 1,698,132 777,987 920,145 81,344 838,801 211,963 169,106  |
|   | 0 186,154 0 61,579 5,528,893 4,267 14,870 1,519,299 2,687,585 1,062,744 0 0 1,062,744 44,334 195,794 672,254 131,801 540,453 108,921 431,532 85,608 143,675 118,675 373,465   | 0 5,296,808 395,000 133,192 12,130,979 23,869 191,915 1,507,910 8,415,996 1,757,624 0 25,131 1,732,493 37,614 221,182 971,221 207,450 763,771 192,918 570,853 254,064 157,743 132,343  | 5,943,385<br>844,000<br>238,667<br>14,368,611<br>30,803<br>129,966<br>1,222,727<br>9,868,363<br>2,475,172<br>6,736<br>7,525<br>2,467,643<br>21,013<br>628,093<br>1,698,132<br>777,987<br>920,144<br>81,344<br>838,801<br>211,962<br>169,106                              |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 186,154<br>0<br>61,579<br>5,528,893<br>4,267<br>14,870<br>1,519,299<br>2,687,585<br>1,062,744<br>0<br>0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465                 | 5,296,808 395,000 133,192 12,130,979 23,869 191,915 1,507,910 8,415,996 1,757,624 0 25,131 1,732,493 37,614 221,182 971,221 207,450 763,771 192,918 570,853 254,064 157,743 132,343  | 5,943,385 844,000 238,667 14,368,611 30,803 129,969 1,222,727 9,868,363 2,475,172 6,736 7,529 2,467,643 21,013 628,093 1,698,132 777,987 920,145 81,344 838,801 211,963 169,106  |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 0<br>61,579<br>5,528,893<br>4,267<br>14,870<br>1,519,299<br>2,687,585<br>1,062,744<br>0<br>0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465                            | 395,000<br>133,192<br>12,130,979<br>23,869<br>191,915<br>1,507,910<br>8,415,996<br>1,757,624<br>0<br>25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343  | 844,000<br>238,667<br>14,368,611<br>30,803<br>129,966<br>1,222,727<br>9,868,363<br>2,475,172<br>6,736<br>21,013<br>628,093<br>1,698,132<br>777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106   |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 5,528,893<br>4,267<br>14,870<br>1,519,299<br>2,687,585<br>1,062,744<br>0<br>0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 133,192 12,130,979 23,869 191,915 1,507,910 8,415,996 1,757,624 0 25,131 1,732,493 37,614 221,182 971,221 207,450 763,771 192,918 570,853 254,064 157,743 132,343  | 238,667 14,368,611 30,803 129,966 1,222,727 9,868,363 2,475,172 6,736 21,013 628,093 1,698,132 777,987 920,145 81,344 838,801 211,963 169,106  |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 5,528,893<br>4,267<br>14,870<br>1,519,299<br>2,687,585<br>1,062,744<br>0<br>0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 23,869<br>191,915<br>1,507,910<br>8,415,996<br>1,757,624<br>0<br>25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343  | 30,803<br>129,968<br>1,222,727<br>9,868,363<br>2,475,172<br>6,736<br>7,525<br>2,467,643<br>21,013<br>628,093<br>1,698,132<br>777,987<br>920,148<br>81,344<br>838,801<br>211,963<br>169,106   |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 14,870<br>1,519,299<br>2,687,585<br>1,062,744<br>0<br>0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 191,915 1,507,910 8,415,996 1,757,624 0 25,131 1,732,493 37,614 221,182 971,221 207,450 763,771 192,918 570,853 254,064 157,743 132,343  | 129,968 1,222,727 9,868,363 2,475,172 6,736 7,525 2,467,643 21,013 628,093 1,698,132 777,987 920,145 81,344 838,801 211,963 169,106  |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 1,519,299 2,687,585 1,062,744 0 0 1,062,744 44,334 195,794 672,254 131,801 540,453 108,921 431,532 85,608 143,675 118,675 373,465   | 1,507,910<br>8,415,996<br>1,757,624<br>0<br>25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343   | 1,222,727 9,868,363 2,475,172 6,736 7,525 2,467,643 21,013 628,093 1,698,132 777,987 920,145 81,344 838,801 211,962 169,106  |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 2,687,585<br>1,062,744<br>0<br>0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465  | 8,415,996<br>1,757,624<br>0<br>25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343  | 9,868,363<br>2,475,172<br>6,736<br>7,529<br>2,467,643<br>21,013<br>628,093<br>1,698,132<br>777,987<br>920,144<br>81,344<br>838,801<br>211,963<br>169,106   |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 1,062,744<br>0<br>0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 1,757,624<br>0<br>25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343   | 2,475,172<br>6,736<br>7,525<br>2,467,643<br>21,013<br>628,093<br>1,698,132<br>777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106  |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 0<br>0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465  | 0<br>25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343  | 6,736<br>7,525<br>2,467,643<br>21,013<br>628,093<br>1,698,132<br>777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106   |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 0<br>1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 25,131<br>1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343   | 7,529 2,467,643 21,013 628,093 1,698,132 777,987 920,145 81,344 838,801 211,963 169,106  |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-   | 1,062,744<br>44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465  | 1,732,493<br>37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343   | 2,467,643<br>21,013<br>628,093<br>1,698,132<br>777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106   |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 44,334<br>195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 37,614<br>221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343  | 21,013<br>628,093<br>1,698,132<br>777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106  |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 195,794<br>672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 221,182<br>971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343  | 628,093<br>1,698,132<br>777,987<br>920,148<br>81,344<br>838,801<br>211,963<br>169,106  |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 672,254<br>131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465  | 971,221<br>207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343   | 1,698,132<br>777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106   |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343  | 777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106<br>165,145   |
| -<br>-<br>-<br>-<br>-<br>-<br>-   | 131,801<br>540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 207,450<br>763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343  | 777,987<br>920,145<br>81,344<br>838,801<br>211,963<br>169,106<br>165,145   |
| -<br>-<br>-<br>-<br>-<br>-  | 540,453<br>108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465  | 763,771<br>192,918<br>570,853<br>254,064<br>157,743<br>132,343   | 920,145<br>81,344<br>838,801<br>211,963<br>169,106<br>165,145  |
| -<br>-<br>-<br>-<br>-   | 108,921<br>431,532<br>85,608<br>143,675<br>118,675<br>373,465   | 192,918<br>570,853<br>254,064<br>157,743<br>132,343  | 81,344<br>838,801<br>211,963<br>169,106<br>165,145   |
| -<br>-<br>-<br>-  | 431,532<br>85,608<br>143,675<br>118,675<br>373,465  | 570,853<br>254,064<br>157,743<br>132,343   | 838,801<br>211,963<br>169,106<br>165,145   |
| -<br>-<br>-   | 85,608<br>143,675<br>118,675<br>373,465   | 254,064<br>157,743<br>132,343  | 211,963<br>169,106<br>165,145  |
| -<br>-<br>-   | 143,675<br>118,675<br>373,465   | 157,743<br>132,343   | 169,106<br>165,145   |
| -<br>-  | 118,675<br>373,465  | 132,343  | 165,145  |
| -   |   | 667 174  |  |
|   | 222,266   | 007,174  | 881,658  |
| -   |   | 447,453  | 581,090  |
|   |   |  |  |
| -   | 500,000   | 500,000  | 600,000  |
| -   | 0.00%   | 0.00%  | 0.00%  |
| -   | 0.00%   | 0.00%  | 0.00%  |
| -   | (1,218,859)   | 5,487,232  | 1,076,382  |
| -   | 448,894   | 1,141,106  | 6,331,452  |
|   |   |  |  |
| -   | 80.39%  | 78.64%   | 54.19%   |
| -   | 9.78%<br>4.14%  | 6.30%  | 6.40%<br>7.86%   |
| -   | 4.02%   | 7.70%<br>3.69%   | 4.04%  |
| -   | 1.55%   | 2.09%  | 1.48%  |
| -   | 7.81%   | 4.71%  | 5.84%  |
| _   | 19.61%  | 21.36%   | 45.81%   |
| _   | 0.32  | 0.20   | 0.19   |
| _   | 0.19  | 0.13   | 0.09   |
| -   | 1.39  | 0.52   | 0.78   |
| _   | 0.44  | 0.89   | 0.97   |
|   |   |  |  |
| -   | 0.35%   | 1.78%  | 1.12%  |
| -   | 48.61%  | 69.38%   | 68.68%   |
| -   | 19.22%  | 14.28%   | 17.179   |
| -   | 0.00%   | 3.26%  | 5.87%  |
| -   | 4.48%   | 48.02%   | 48.90%   |
| -   | -   | 444.97%  | 293.27%  |
|   | 570.90%   | 30.88%   | 36.47%   |
| -   |   |  |  |
| -   | 0.00%   | 0.00%  | 0.27%  |
| -   | 0.00%   | 1.43%  | 0.30%  |
|   | 0.00%   | 0.00%  | 0.09%  |
|   | -   | 767.65%  | 1,080.419  |
|   |   | -  | 111.77%  |
|   | -   |  |  |
|   | -   |  | 51.44%   |
|   | 97.00%  | 47.90%   | 0.86   |
|   | 0.08  | 0.20   |  |
|   | 0.08<br>10.73   | 0.20<br>11.62  |  |
|   | 0.08  | 0.20   | 12.32<br>0.11  |
|   | 0.08<br>10.73   | 0.20<br>11.62  |  |
|   | -<br>-<br>-   |  | - 0.00% 1.43%<br>- 0.00% 0.00%<br>767.65%<br><br>- 97.00% 47.90%<br>- 0.08 0.20  |

| Items  | 2006 | 2007 | 2008                | 2009                 | nd Rupees)<br>2010                      |
|--|------|------|---------------------|----------------------|---|
|  | 2006 | 2007 |                     |                      |   |
| A.Total equity (A1 to A3)  | -    | -    | 6,811,647           | 7,325,189            | 7,885,555                               |
| 1.Share capital 2.Reserves   | -    | -    | 6,457,200<br>70,889 | 6,457,200<br>173,598 | 6,457,200<br>285,671                    |
| 3.Un appropriated profit   | -    | -    | 283,558             | 694,391              | 1,142,684                               |
| 4.Others   | _    | _    | (625)               | 2,526,213            | 2,591,649                               |
| B.Total liabilities (B1 to B4)   | -    | -    | 757,178             | 1,089,244            | 1,156,757                               |
| 1.Bills payable  | _    | -    | 0                   | 0                    | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| 2.Borrowings from financial institutions   | -    | -    | 726,754             | 975,685              | 1,132,259                               |
| 3.Deposits and other accounts  | -    | -    | 0                   | 0                    |   |
| 4.Other/misc. liabilities  | -    | -    | 30,424              | 113,559              | 24,498                                  |
| C.Total assets (C1 to C4 + C8 to C10)  | -    | -    | 7,568,200           | 10,940,646           | 11,633,961                              |
| 1.Cash and balances with treasury banks  | -    | -    | 6,670               | 1,363,660            | 1,399,836                               |
| 2.Balances with other banks  | -    | -    | 3,772,069           | 9,148                | 8,736                                   |
| 3.Lending to financial institutions  | -    | -    | 255,482             | 1,245,029            | 1,264,140                               |
| 4.Investments  | -    | -    | 1,430,241           | 3,158,326            | 3,099,787                               |
| 5. Gross advances  | -    | -    | 1,938,595           | 4,927,264            | 5,557,525                               |
| 6.Advances-non-performing/classified   | -    | -    | 0                   | 0                    | C                                       |
| 7.Provisions against advances  | -    | -    | 0                   | 247,273              | 248,632                                 |
| 8.Advances net of provisions (C5-C7)   | -    | -    | 1,938,595           | 4,679,991            | 5,308,893                               |
| 9.Fixed assets   | -    | -    | 28,115              | 187,828              | 180,566                                 |
| 10.Other/misc. assets  | -    | -    | 137,028             | 296,664              | 372,003                                 |
| D.Profit & loss account  |      |      | 500.000             | 4 050 007            | 4.050.446                               |
| 1.Markup/interest earned   | -    | -    | 530,032             | 1,050,697            | 1,252,143                               |
| 2.markup/interest expensed   | -    | -    | 6,215               | 36,435               | 283,899                                 |
| 3.Net markup/interest income   | -    | -    | 523,817             | 1,014,262            | 968,244                                 |
| 4.Provisions and write-offs  | -    | -    | 50,000              | 197,273              | 41,361<br>866,084                       |
| 5.Net markup/interest income after provisions  | -    | -    | 473,817<br>17,395   | 816,989<br>138,830   | 176,223                                 |
| 6.Non-markup/interest income   | -    | -    | 165,585             | 165,756              | 180,206                                 |
| 7.Non-markup/interest expenses 8.Administrative expenses                               | -    | -    | 71,067              | 165,706              | 180,205                                 |
| 9.Profit/(loss) before taxation  | _    | _    | 325,627             | 790,065              | 862,102                                 |
| 10.Profit/(loss) after taxation  | _    | _    | 211,658             | 513,542              | 301,736                                 |
| E.Other items  |      |      | 211,000             | 010,042              | 001,700                                 |
| 1.No. of ordinary shares   | _    | _    | 645,720             | 645,720              | 645,720                                 |
| 2.Cash dividend  | -    | -    | 0.00%               | 0.00%                | 0.00%                                   |
| 3.Stock dividend/bonus shares  | -    | -    | 0.00%               | 0.00%                | 0.00%                                   |
| Cash generated from operating activities   | -    | -    | (15,893)            | (3,029,800)          | (81,735                                 |
| 5.Commitments and contigencies   | -    | -    | 1,078,614           | 1,753,996            | 865,132                                 |
| F.Efficiency ratios/profitability ratios   |      |      |                     |                      |   |
| 1.Spread ratio (D3/D1)   | -    | -    | 98.83%              | 96.53%               | 77.33%                                  |
| 2.Net markup/interest margin (D1-D2)/C   | -    | -    | 6.92%               | 9.27%                | 8.32%                                   |
| 3.Return on equity (ROE) (D10/A)   | -    | -    | 3.11%               | 7.01%                | 3.83%                                   |
| 4.Return on assets (ROA) (D10/C)   | -    | -    | 2.80%               | 4.69%                | 2.59%                                   |
| 5.Non-markup/interest income to total assets (D6/C)                                    | -    | -    | 0.23%               | 1.27%                | 1.51%                                   |
| <ol><li>6.Net markup/interest income(after provisions) to total assets(D5/C)</li></ol> | -    | -    | 6.26%               | 7.47%                | 7.44%                                   |
| 7.Markup/interest expenses to markup/interest income (D2/D1)                           | -    | -    | 1.17%               | 3.47%                | 22.67%                                  |
| 8.Admin. expenses to profit before tax. (D8/D9) (times)                                | -    | -    | 0.22                | 0.21                 | 0.2                                     |
| 9.Non-markup/interest expenses to total income D7/(D1+D6)                              | -    | -    | 0.30                | 0.14                 | 0.13                                    |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times)                       | -    | -    | 4.09                | 1.19                 | 1.02                                    |
| 11.Earning per share (D10/E1)  | -    | -    | 0.33                | 0.80                 | 0.4                                     |
| G.Liquidity ratios   |      |      |                     |                      |   |
| 1.Cash & cash equivalent to total assets (C1+C2)/C                                     | -    | -    | 49.93%              | 12.55%               | 12.119                                  |
| 2.Investment to total assets (C4/C)  | -    | -    | 18.90%              | 28.87%               | 26.64%                                  |
| 3.Advances net of provisions to total assets (C8/C)                                    | -    | -    | 25.62%              | 42.78%               | 45.63%                                  |
| 4.Deposits to total assets (B3/C)  | -    | -    | 0.00%               | 0.00%                | 0.00%                                   |
| 5.Total liabilities to total assets (B/C)  | -    | -    | 10.00%              | 9.96%                | 9.94%                                   |
| 6.Gross advances to deposits (C5/B3)   | -    | -    | -                   | -                    |   |
| 7.Gross advances to borrowing & deposits C5/(B2+B3)                                    | -    | -    | 266.75%             | 505.01%              | 490.84%                                 |
| H.Assets quality ratios  |      |      | 0.000/              | 0.000/               | 0.000                                   |
| 1.Non-performing loan to gross advances (C6/C5)  | -    | -    | 0.00%               | 0.00%                | 0.009                                   |
| 2.Provision against NPLs to gross advances (C7/C5)                                     | -    | -    | 0.00%               | 5.02%                | 4.47%                                   |
| 3.NPLs to total equity (C6/A)  4.NPLs write off to NPLs provisions (D4/C7)             | -    | -    | 0.00%               | 0.00%<br>79.78%      | 0.00%<br>16.64%                         |
| 4.NPLs write off to NPLs provisions (D4/C7)  5. Provision against NPL to NPLs (C7/C6)  | -    | -    | -                   | 19.10%               | 10.047                                  |
| 5.Provision against NPL to NPLs (C7/C6)  | -    | -    | -                   | -                    |   |
| I.Capital /leverage ratios 1.Capital ratio (A/C)                                       | _    | _    | 90.00%              | 66.95%               | 67.789                                  |
| 2.Commitments & contingencies to total equity (E5/A) (times)                           | -    | -    | 0.16                | 0.24                 | 07.767                                  |
|  | -    | -    |                     |                      | 12.2                                    |
|  | _    | _    | 111.22              |                      |   |
| 3.Break up value per share (A/E1)  | -    | -    | 10.55<br>0.00       | 11.34<br>0.00        |   |
|  | -    | -    | 0.00                | 0.00                 | 0.00                                    |

| PAK KUWAIT INVESTMENT CO.   | 2006                    | 2007                    | 2000                   |                        | nd Rupees)             |
|---|-------------------------|-------------------------|------------------------|------------------------|------------------------|
| Items   | 2006                    | 2007                    | 2008                   | 2009                   | 2010                   |
| A.Total equity (A1 to A3)  1.Share capital  | 11,865,440<br>6,000,000 | 12,950,596<br>6,000,000 | 8,368,527<br>6,000,000 | 8,884,894<br>6,000,000 | 9,421,863<br>6,000,000 |
| 2.Reserves  | 4,784,369               | 5,791,271               | 6,447,712              | 2,884,894              | 2,992,287              |
| 3.Un appropriated profit  | 1,081,071               | 1,159,325               | (4,079,185)            | 0                      | 429,576                |
| 4.Others  | (257,367)               | 41,164                  | (58,946)               | 175,691                | 196,228                |
| B.Total liabilities (B1 to B4)  | 17,029,816              | 11,413,856              | 7,158,931              | 15,145,252             | 13,279,888             |
| 1.Bills payable   | 0                       | 0                       | 0                      | 0                      | 0                      |
| 2.Borrowings from financial institutions  | 12,600,057              | 8,644,000               | 6,370,782              | 10,377,872             | 9,807,369              |
| 3. Deposits and other accounts  | 3,741,500<br>688,259    | 1,947,500<br>822,356    | 37,500<br>750,649      | 4,075,951<br>691,429   | 3,138,512<br>334,007   |
| 4.Other/misc. liabilities  C.Total assets (C1 to C4 + C8 to C10)  | 28,637,889              | 24,405,616              | 15,468,512             | 24,205,837             | 22,897,979             |
| 1. Cash and balances with treasury banks  | 41,680                  | 24,849                  | 17,179                 | 92,512                 | 51,424                 |
| 2.Balances with other banks   | 7,177,124               | 5,349,009               | 2,759,358              | 1,797,223              | 1,363,207              |
| 3.Lending to financial institutions   | 8,344,074               | 6,591,584               | 500,000                | 800,000                | 250,000                |
| 4.Investments   | 7,815,400               | 8,074,324               | 8,436,921              | 17,091,939             | 15,207,224             |
| 5.Gross advances  | 5,248,471               | 4,418,660               | 4,269,116              | 5,003,098              | 6,389,805              |
| 6.Advances-non-performing/classified  | 377,245                 | 338,539                 | 1,278,058              | 1,693,697              | 1,648,540              |
| 7. Provisions against advances  | 374,606<br>4,873,865    | 338,539<br>4,080,121    | 910,181<br>3,358,935   | 1,395,656<br>3,607,442 | 1,420,615<br>4,969,190 |
| 8.Advances net of provisions (C5-C7) 9.Fixed assets   | 125,197                 | 121,588                 | 107,138                | 111,266                | 220,636                |
| 10.Other/misc. assets   | 260,549                 | 164,141                 | 288,981                | 705,455                | 836,298                |
| D.Profit & loss account   | ,                       | ,                       | ,                      | ,                      |                        |
| 1.Markup/interest earned  | 1,650,164               | 1,501,903               | 1,158,545              | 1,797,555              | 2,107,494              |
| 2.markup/interest expensed  | 1,103,042               | 894,330                 | 551,191                | 1,189,263              | 1,452,508              |
| 3.Net markup/interest income  | 547,122                 | 607,573                 | 607,354                | 608,292                | 654,986                |
| 4.Provisions and write-offs   | 322,771                 | 37,647                  | 4,647,386              | 716,319                | (37,154                |
| 5.Net markup/interest income after provisions   | 224,351                 | 569,926                 | (4,040,032)            | (108,027)              | 692,140                |
| 6.Non-markup/interest income 7.Non-markup/interest expenses   | 1,407,922<br>362,241    | 1,573,349<br>400,343    | 253,814<br>286,252     | 1,015,405<br>314,729   | 560,739<br>411,904     |
| 8.Administrative expenses   | 360,876                 | 400,288                 | 286,202                | 314,526                | 410,755                |
| 9.Profit/(loss) before taxation   | 1,270,032               | 1,742,932               | (4,072,470)            | 592,649                | 840,975                |
| 10.Profit/(loss) after taxation   | 1,209,649               | 1,449,156               | (4,102,069)            | 516,367                | 536,969                |
| E.Other items   |                         |                         |                        |                        |                        |
| 1.No. of ordinary shares  | 240                     | 240                     | 240                    | 240                    | 240                    |
| 2.Cash dividend   | 15.17%                  | 20.00%                  | 0.08%                  | 0.00%                  | 0.00%                  |
| 3.Stock dividend/bonus shares   | 0.00%                   | 0.00%                   | 0.00%                  | 0.00%                  | 0.00%                  |
| 4.Cash generated from operating activities     5.Commitments and contigencies                                     | 4,337,859<br>1,083,300  | (1,147,603)<br>804,466  | 2,454,422<br>1,337,586 | 7,482,073<br>534,532   | (2,337,691)<br>916,141 |
| F.Efficiency ratios/profitability ratios  | 1,000,000               | 004,400                 | 1,557,500              | 334,332                | 310,141                |
| 1.Spread ratio (D3/D1)  | 33.16%                  | 40.45%                  | 52.42%                 | 33.84%                 | 31.08%                 |
| 2.Net markup/interest margin (D1-D2)/C  | 1.91%                   | 2.49%                   | 3.93%                  | 2.51%                  | 2.86%                  |
| 3.Return on equity (ROE) (D10/A)  | 10.19%                  | 11.19%                  | -49.02%                | 5.81%                  | 5.70%                  |
| 4.Return on assets (ROA) (D10/C)  | 4.22%                   | 5.94%                   | -26.52%                | 2.13%                  | 2.35%                  |
| 5.Non-markup/interest income to total assets (D6/C)   | 4.92%                   | 6.45%                   | 1.64%                  | 4.19%                  | 2.45%                  |
| 6.Net markup/interest income(after provisions) to total assets(D5/C)  | 0.78%                   | 2.34%                   | -26.12%                | -0.45%                 | 3.02%                  |
| 7.Markup/interest expenses to markup/interest income (D2/D1)  | 66.84%<br>0.28          | 59.55%<br>0.23          | 47.58%<br>-0.07        | 66.16%<br>0.53         | 68.92%<br>0.49         |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.12                    | 0.23                    | 0.20                   | 0.11                   | 0.43                   |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times)  | 0.26                    | 0.25                    | 1.13                   | 0.31                   | 0.73                   |
| 11.Earning per share (D10/E1)   | 5,040.20                | 6,038.15                | -17,091.95             | 2,151.53               | 2,237.37               |
| G.Liquidity ratios  |                         |                         |                        |                        |                        |
| 1.Cash & cash equivalent to total assets (C1+C2)/C  | 25.21%                  | 22.02%                  | 17.95%                 | 7.81%                  | 6.18%                  |
| 2.Investment to total assets (C4/C)   | 27.29%                  | 33.08%                  | 54.54%                 | 70.61%                 | 66.41%                 |
| 3.Advances net of provisions to total assets (C8/C)   | 17.02%                  | 16.72%                  | 21.71%                 | 14.90%                 | 21.70%                 |
| 4.Deposits to total assets (B3/C)   | 13.06%<br>59.47%        | 7.98%                   | 0.24%<br>46.28%        | 16.84%<br>62.57%       | 13.71%<br>58.00%       |
| 5.Total liabilities to total assets (B/C) 6.Gross advances to deposits (C5/B3)                                    | 140.28%                 | 46.77%<br>226.89%       | 11,384.31%             | 122.75%                | 203.59%                |
| 7.Gross advances to deposits (C5/B5)  | 32.12%                  | 41.72%                  | 66.62%                 | 34.61%                 | 49.36%                 |
| H.Assets quality ratios   |                         |                         |                        |                        |                        |
| 1.Non-performing loan to gross advances (C6/C5)   | 7.19%                   | 7.66%                   | 29.94%                 | 33.85%                 | 25.80%                 |
| 2.Provision against NPLs to gross advances (C7/C5)  | 7.14%                   | 7.66%                   | 21.32%                 | 27.90%                 | 22.23%                 |
| 3.NPLs to total equity (C6/A)   | 3.18%                   | 2.61%                   | 15.27%                 | 19.06%                 | 17.50%                 |
| 4.NPLs write off to NPLs provisions (D4/C7)   | 86.16%                  | 11.12%                  | 510.60%                | 51.32%                 | -2.62%                 |
| 5.Provision against NPL to NPLs (C7/C6)   | 99.30%                  | 100.00%                 | 71.22%                 | 82.40%                 | 86.17%                 |
| I.Capital /leverage ratios  | 44 420/                 | E2 000/                 | E4 400/                | 26 740/                | 44.450                 |
| 1.Capital ratio (A/C)  2.Commitments & contingencies to total equity (F5/A) (times)                               | 41.43%<br>0.09          | 53.06%<br>0.06          | 54.10%<br>0.16         | 36.71%<br>0.06         | 41.15%<br>0.10         |
| 2.Commitments & contingencies to total equity (E5/A) (times)     3.Break up value per share (A/E1)                | 49,439.33               | 53,960.82               | 34,868.86              | 37,020.39              | 39,257.76              |
| 4.Total deposits to total equity (B3/A) (times)   | 0.32                    | 0.15                    | 0.00                   | 0.46                   | 0.33                   |
| J.Cash flow ratio   |                         |                         |                        |                        |                        |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times)                                   | 3.59                    | -0.79                   | -0.60                  | 14.49                  | -4.35                  |

| PAK LIBYA HOLDING COMPANY LIMITED  | 2006                 | 2007                 | 2008                   | 2009                   | nd Rupees)<br>2010   |
|--|----------------------|----------------------|------------------------|------------------------|----------------------|
| Items  |                      |                      |                        |                        |                      |
| A.Total equity (A1 to A3)  | 4,241,661            | 7,140,682            | 7,253,062              | 6,524,955              | 6,676,014            |
| 1.Share capital 2.Reserves   | 3,241,780<br>762,309 | 5,841,780<br>898,113 | 6,141,780<br>1,020,589 | 6,141,780<br>444,589   | 6,141,780<br>474,801 |
| 3.Un appropriated profit   | 237,572              | 400,789              | 90,693                 | (61,414)               | 59,433               |
| 4.Others   | (183,590)            | (72,237)             | (1,600,269)            | (207,905)              | (191,250             |
| B.Total liabilities (B1 to B4)   | 8,751,832            | 12,562,532           | 6,519,558              | 10,099,231             | 9,915,845            |
| 1.Bills payable  | 0                    | 0                    | 0                      | 0                      | C                    |
| 2.Borrowings from financial institutions   | 7,033,571            | 8,750,370            | 4,858,821              | 3,210,806              | 4,983,790            |
| 3.Deposits and other accounts  | 1,510,250            | 3,525,000            | 1,400,000              | 6,404,711              | 4,657,690            |
| 4.Other/misc. liabilities  | 208,011              | 287,162              | 260,737                | 483,714                | 274,365              |
| C.Total assets (C1 to C4 + C8 to C10)  | 12,809,903           | 19,630,977           | 12,172,351             | 16,416,281             | 16,400,609           |
| 1.Cash and balances with treasury banks     2.Balances with other banks                            | 48,313<br>21,035     | 21,954<br>226,459    | 42,624<br>78,821       | 64,312<br>108,980      | 76,513<br>36,324     |
| 3.Lending to financial institutions  | 4,839,307            | 5,355,534            | 698,769                | 1,646,286              | 1,482,414            |
| 4.Investments  | 3,561,789            | 8,450,866            | 5,477,558              | 6,379,873              | 6,325,349            |
| 5.Gross advances   | 3,919,143            | 5,233,732            | 5,483,847              | 8,285,178              | 8,430,312            |
| 6.Advances-non-performing/classified   | 328,068              | 323,641              | 529,012                | 1,012,965              | 1,122,912            |
| 7.Provisions against advances  | 81,882               | 146,018              | 545,064                | 944,570                | 1,019,531            |
| 8.Advances net of provisions (C5-C7)   | 3,837,261            | 5,087,714            | 4,938,783              | 7,340,608              | 7,410,781            |
| 9.Fixed assets   | 66,774               | 63,776               | 52,281                 | 82,960                 | 96,089               |
| 10.Other/misc. assets  | 435,424              | 424,674              | 883,515                | 793,262                | 973,139              |
| D.Profit & loss account  | 936,778              | 1 264 840            | 1 610 270              | 1 611 000              | 1,675,251            |
| 1.Markup/interest earned   | 936,778<br>604,916   | 1,264,849<br>961,746 | 1,610,370<br>1,105,089 | 1,611,086<br>1,145,347 | 1,675,251            |
| 2.markup/interest expensed 3.Net markup/interest income  | 331,862              | 303,103              | 505,281                | 465,739                | 549,992              |
| 4.Provisions and write-offs  | 41,944               | 58,534               | 505,969                | 508,620                | 341,72               |
| 5.Net markup/interest income after provisions  | 289,918              | 244,569              | (688)                  | (42,881)               | 208,271              |
| 6.Non-markup/interest income   | 133,919              | 458,539              | 281,258                | (484,130)              | 214,661              |
| 7.Non-markup/interest expenses   | 176,034              | 175,508              | 218,224                | 226,215                | 287,562              |
| 8.Administrative expenses  | 146,499              | 167,691              | 207,605                | 222,880                | 281,965              |
| 9.Profit/(loss) before taxation  | 247,803              | 527,600              | 62,346                 | (753,226)              | 135,370              |
| 10.Profit/(loss) after taxation  | 294,776              | 499,021              | 112,380                | (728,107)              | 151,059              |
| E.Other items  |                      |                      |                        |                        |                      |
| 1.No. of ordinary shares   | 324                  | 584                  | 614,178                | 614,178                | 614,178              |
| 2.Cash dividend  | 0.00%<br>0.62%       | 0.00%                | 0.00%                  | 0.00%                  | 0.00%                |
| Stock dividend/bonus shares     Cash generated from operating activities                           | (1,218,891)          | 0.51%<br>2,351,039   | 0.00%<br>(1,787,539)   | 0.00%<br>(572,247)     | 0.00%<br>(88,345     |
| 5.Commitments and contigencies   | 1,400,927            | 2,502,846            | 2,592,189              | 2,267,235              | 1,620,644            |
| F.Efficiency ratios/profitability ratios   | 1,100,021            | 2,002,010            | 2,002,100              | 2,207,200              | 1,020,011            |
| 1.Spread ratio (D3/D1)   | 35.43%               | 23.96%               | 31.38%                 | 28.91%                 | 32.839               |
| 2.Net markup/interest margin (D1-D2)/C   | 2.59%                | 1.54%                | 4.15%                  | 2.84%                  | 3.35%                |
| 3.Return on equity (ROE) (D10/A)   | 6.95%                | 6.99%                | 1.55%                  | -11.16%                | 2.26%                |
| 4.Return on assets (ROA) (D10/C)   | 2.30%                | 2.54%                | 0.92%                  | -4.44%                 | 0.92%                |
| 5.Non-markup/interest income to total assets (D6/C)  | 1.05%                | 2.34%                | 2.31%                  | -2.95%                 | 1.319                |
| 6.Net markup/interest income(after provisions) to total assets(D5/C)                               | 2.26%                | 1.25%                | -0.01%                 | -0.26%                 | 1.27%                |
| 7.Markup/interest expenses to markup/interest income (D2/D1)                                       | 64.57%               | 76.04%               | 68.62%                 | 71.09%                 | 67.17%               |
| 8.Admin. expenses to profit before tax. (D8/D9) (times)  | 0.59                 | 0.32                 | 3.33                   | -0.30                  | 2.0                  |
| 9.Non-markup/interest expenses to total income D7/(D1+D6)  | 0.16<br>1.09         | 0.10<br>0.37         | 0.12<br>0.74           | 0.20<br>-0.46          | 0.1s<br>1.3          |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) 11.Earning per share (D10/E1)     | 909.30               | 854.23               | 0.18                   | -1.19                  | 0.2                  |
| G.Liquidity ratios   | 000.00               | 001120               | 00                     | 0                      | 0.2                  |
| 1.Cash & cash equivalent to total assets (C1+C2)/C   | 0.54%                | 1.27%                | 1.00%                  | 1.06%                  | 0.69%                |
| 2.Investment to total assets (C4/C)  | 27.80%               | 43.05%               | 45.00%                 | 38.86%                 | 38.579               |
| 3.Advances net of provisions to total assets (C8/C)  | 29.96%               | 25.92%               | 40.57%                 | 44.72%                 | 45.19%               |
| 4.Deposits to total assets (B3/C)  | 11.79%               | 17.96%               | 11.50%                 | 39.01%                 | 28.40%               |
| 5.Total liabilities to total assets (B/C)  | 68.32%               | 63.99%               | 53.56%                 | 61.52%                 | 60.469               |
| 6.Gross advances to deposits (C5/B3)   | 259.50%              | 148.47%              | 391.70%                | 129.36%                | 181.009              |
| 7.Gross advances to borrowing & deposits C5/(B2+B3)  | 45.87%               | 42.64%               | 87.62%                 | 86.16%                 | 87.449               |
| H.Assets quality ratios  | 0.270/               | C 400/               | 0.050/                 | 40.000/                | 40.000               |
| Non-performing loan to gross advances (C6/C5)     Provision against NPLs to gross advances (C7/C5) | 8.37%<br>2.09%       | 6.18%<br>2.79%       | 9.65%<br>9.94%         | 12.23%<br>11.40%       | 13.329<br>12.099     |
| 3.NPLs to total equity (C6/A)  | 7.73%                | 4.53%                | 9.94%<br>7.29%         | 15.52%                 | 16.829               |
| 4.NPLs write off to NPLs provisions (D4/C7)  | 51.22%               | 40.09%               | 92.83%                 | 53.85%                 | 33.529               |
| 5. Provision against NPL to NPLs (C7/C6)   | 24.96%               | 45.12%               | 103.03%                | 93.25%                 | 90.799               |
| I.Capital /leverage ratios   |                      |                      |                        |                        |                      |
| 1.Capital ratio (A/C)  | 33.11%               | 36.37%               | 59.59%                 | 39.75%                 | 40.719               |
| 2.Commitments & contingencies to total equity (E5/A) (times)                                       | 0.33                 | 0.35                 | 0.36                   | 0.35                   | 0.2                  |
| 3.Break up value per share (A/E1)  | 13,084.36            | 12,223.47            | 11.81                  | 10.62                  | 10.8                 |
| 4.Total deposits to total equity (B3/A) (times)  | 0.36                 | 0.49                 | 0.19                   | 0.98                   | 0.70                 |
| J.Cash flow ratio  |                      |                      |                        |                        |                      |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times)                    | -4.13                | 4.71                 | -15.91                 | 0.79                   | -0.58                |

| PAK OMAN INVESTMENT COMPANY LIMITED  | 2006                   | 2007                   | 2000                 |                      | nd Rupees)           |
|--|------------------------|------------------------|----------------------|----------------------|----------------------|
| Items  | 2006                   | 2007                   | 2008                 | 2009                 | 2010                 |
| A.Total equity (A1 to A3)  | 4,100,155              | 7,473,460              | 7,172,413            | 6,564,920            | 6,842,896            |
| 1.Share capital  | 3,000,000              | 6,150,000              | 6,150,000            | 6,150,000            | 6,150,000            |
| Reserves     3.Un appropriated profit  | 874,368<br>225,787     | 924,863<br>398,597     | 1,017,251<br>5,162   | 414,920<br>0         | 492,568<br>200,328   |
| 4.Others   | (94,508)               | (112,803)              | (899,590)            | (142,019)            | (106,006             |
| B.Total liabilities (B1 to B4)   | 11,370,406             | 14,480,188             | 11,119,791           | 14,141,838           | 12,438,099           |
| 1. Bills payable   | 0                      | 0                      | 0                    | 0                    | 0                    |
| 2.Borrowings from financial institutions   | 7,868,858              | 11,776,222             | 7,491,561            | 8,895,096            | 6,145,349            |
| 3.Deposits and other accounts  | 3,009,583              | 2,168,358              | 3,023,121            | 4,562,089            | 5,561,165            |
| 4.Other/misc. liabilities  | 491,965                | 535,608                | 605,109              | 684,653              | 731,585              |
| C.Total assets (C1 to C4 + C8 to C10)  | 15,376,053             | 21,840,845             | 17,392,614           | 20,564,739           | 19,174,989           |
| 1.Cash and balances with treasury banks  | 288,697                | 25,042                 | 48,548               | 73,968               | 70,373<br>660,750    |
| 2. Balances with other banks   | 1,455,419<br>2,825,482 | 1,641,977<br>3,706,071 | 508,560<br>3,137,180 | 590,362<br>2,846,936 | 2,454,610            |
| S.Lending to financial institutions     Hovestments                                    | 4,172,175              | 9,052,600              | 6,996,478            | 10,775,046           | 9,143,686            |
| 5.Gross advances   | 6,147,712              | 6,964,645              | 6,074,145            | 6,440,129            | 7,055,558            |
| 6.Advances-non-performing/classified   | 130,065                | 156,865                | 333,971              | 926,015              | 1,221,006            |
| 7. Provisions against advances   | 45,569                 | 132,888                | 333,971              | 926,015              | 1,107,629            |
| 8.Advances net of provisions (C5-C7)   | 6,102,143              | 6,831,757              | 5,740,174            | 5,514,114            | 5,947,929            |
| 9.Fixed assets   | 72,585                 | 73,887                 | 67,109               | 62,538               | 65,082               |
| 10.Other/misc. assets  | 459,552                | 509,511                | 894,565              | 701,775              | 832,559              |
| D.Profit & loss account  | 4 000 004              | 4 040 004              | 0.000.455            | 0.040.404            | 0.004.400            |
| 1.Markup/interest earned   | 1,208,894              | 1,616,934              | 2,038,155            | 2,319,194            | 2,224,130            |
| 2.markup/interest expensed   | 830,342                | 1,063,943<br>552,991   | 1,318,404            | 1,636,815            | 1,462,002<br>762,128 |
| Net markup/interest income     Provisions and write-offs                               | 378,552<br>44,469      | 87,319                 | 719,751<br>253,496   | 682,379<br>729,674   | 337.929              |
| 5.Net markup/interest income after provisions  | 334,083                | 465,672                | 466,255              | (47,295)             | 424,199              |
| 6.Non-markup/interest income   | 554,480                | 957,144                | (62,050)             | (359,896)            | 206,313              |
| 7.Non-markup/interest expenses   | 223,788                | 281,068                | 277,645              | 246,628              | 248,755              |
| 8.Administrative expenses  | 141,476                | 193,505                | 255,846              | 234,559              | 240,169              |
| 9.Profit/(loss) before taxation  | 330,692                | 676,076                | 126,560              | (653,819)            | 381,757              |
| 10.Profit/(loss) after taxation  | 306,220                | 523,305                | 6,453                | 607,493              | 277,976              |
| E.Other items  |                        |                        |                      |                      |                      |
| 1.No. of ordinary shares   | 300,000                | 615,000                | 615,000              | 615,000              | 615,000              |
| 2.Cash dividend  | 0.27%                  | 0.19%                  | 0.00%                | 0.00%                | 0.00%                |
| 3.Stock dividend/bonus shares  | 0.00%                  | 0.19%                  | 0.00%                | 0.00%                | 0.00%                |
| 4. Cash generated from operating activities  | (955,405)<br>4,146,270 | 3,033,513<br>2,622,906 | 363,978<br>1,440,147 | 52,313<br>1,134,953  | 1,810,305<br>922,413 |
| 5.Commitments and contigencies  F.Efficiency ratios/profitability ratios               | 4,140,270              | 2,022,900              | 1,440,147            | 1,134,933            | 922,413              |
| 1.Spread ratio (D3/D1)   | 31.31%                 | 34.20%                 | 35.31%               | 29.42%               | 34.27%               |
| 2.Net markup/interest margin (D1-D2)/C   | 2.46%                  | 2.53%                  | 4.14%                | 3.32%                | 3.97%                |
| 3.Return on equity (ROE) (D10/A)   | 7.47%                  | 7.00%                  | 0.09%                | 9.25%                | 4.06%                |
| 4.Return on assets (ROA) (D10/C)   | 1.99%                  | 2.40%                  | 0.04%                | 2.95%                | 1.45%                |
| 5.Non-markup/interest income to total assets (D6/C)                                    | 3.61%                  | 4.38%                  | -0.36%               | -1.75%               | 1.08%                |
| <ol><li>6.Net markup/interest income(after provisions) to total assets(D5/C)</li></ol> | 2.17%                  | 2.13%                  | 2.68%                | -0.23%               | 2.21%                |
| 7.Markup/interest expenses to markup/interest income (D2/D1)                           | 68.69%                 | 65.80%                 | 64.69%               | 70.58%               | 65.73%               |
| 8.Admin. expenses to profit before tax. (D8/D9) (times)                                | 0.43                   | 0.29                   | 2.02                 | -0.36                | 0.63                 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6)                              | 0.13                   | 0.11                   | 0.14                 | 0.13                 | 0.10                 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times)                       | 0.26<br>1.02           | 0.20<br>0.85           | -4.12<br>0.01        | -0.65<br>0.99        | 1.16<br>0.45         |
| 11.Earning per share (D10/E1)  | 1.02                   | 0.65                   | 0.01                 | 0.99                 | 0.43                 |
| G.Liquidity ratios 1.Cash & cash equivalent to total assets (C1+C2)/C                  | 11.34%                 | 7.63%                  | 3.20%                | 3.23%                | 3.81%                |
| 2.Investment to total assets (C4/C)  | 27.13%                 | 41.45%                 | 40.23%               | 52.40%               | 47.69%               |
| 3.Advances net of provisions to total assets (C8/C)                                    | 39.69%                 | 31.28%                 | 33.00%               | 26.81%               | 31.029               |
| 4.Deposits to total assets (B3/C)  | 19.57%                 | 9.93%                  | 17.38%               | 22.18%               | 29.00%               |
| 5. Total liabilities to total assets (B/C)   | 73.95%                 | 66.30%                 | 63.93%               | 68.77%               | 64.87%               |
| 6.Gross advances to deposits (C5/B3)   | 204.27%                | 321.19%                | 200.92%              | 141.17%              | 126.87%              |
| 7.Gross advances to borrowing & deposits C5/(B2+B3)                                    | 56.51%                 | 49.95%                 | 57.77%               | 47.86%               | 60.27%               |
| H.Assets quality ratios  |                        |                        |                      |                      |                      |
| 1.Non-performing loan to gross advances (C6/C5)  | 2.12%                  | 2.25%                  | 5.50%                | 14.38%               | 17.319               |
| 2. Provision against NPLs to gross advances (C7/C5)                                    | 0.74%                  | 1.91%                  | 5.50%                | 14.38%               | 15.709               |
| 3.NPLs to total equity (C6/A)  | 3.17%<br>97.59%        | 2.10%<br>65.71%        | 4.66%<br>75.90%      | 14.11%<br>78.80%     | 17.849<br>30.519     |
| 4.NPLs write off to NPLs provisions (D4/C7)  5. Provision against NPL to NPL a (C7/C6) | 97.59%<br>35.04%       | 84.71%                 | 100.00%              | 100.00%              | 90.719               |
| 5.Provision against NPL to NPLs (C7/C6)  | 33.04%                 | 04.7170                | 100.00%              | 100.00%              | 30.1 l7              |
| I.Capital /leverage ratios 1.Capital ratio (A/C)                                       | 26.67%                 | 34.22%                 | 41.24%               | 31.92%               | 35.69%               |
| 2.Commitments & contingencies to total equity (E5/A) (times)                           | 1.01                   | 0.35                   | 0.20                 | 0.17                 | 0.1                  |
| 3.Break up value per share (A/E1)  | 13.67                  | 12.15                  | 11.66                | 10.67                | 11.1                 |
| 4.Total deposits to total equity (B3/A) (times)  | 0.73                   | 0.29                   | 0.42                 | 0.69                 | 0.8                  |
| J.Cash flow ratio  |                        |                        |                      |                      |                      |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times)        | -3.12                  | 5.80                   | 56.40                | 0.09                 | 6.5                  |

| SAUDI PAK INDUSTRIAL & AGRI. INV CO. (PVT)  Items                               | 2006                   | 2007                                    | 2008                    | 2009                   | nd Rupees)<br>2010                 |
|---|------------------------|---|-------------------------|------------------------|------------------------------------|
| A.Total equity (A1 to A3)   | 5,895,582              | 7,005,332                               | 6,487,342               | 7,992,320              | 7,513,182                          |
| 1.Share capital   | 3,000,000              | 4,000,000                               | 5,000,000               | 6,000,000              | 6,000,000                          |
| 2.Reserves  | 2,895,582              | 3,005,332                               | 2,405,925               | 2,520,384              | 1,961,641                          |
| 3.Un appropriated profit  | 0                      | 0                                       | (918,583)               | (528,064)              | (448,459                           |
| 4.Others  | 2,496,584              | 3,092,792                               | 2,107,993               | 2,086,629              | 1,786,457                          |
| B.Total liabilities (B1 to B4)  | 12,054,117             | 14,923,395                              | 12,538,271              | 11,132,171             | 9,095,982                          |
| 1.Bills payable   | 0 472 457              | 0 042 406                               | 0                       | 0                      | 7 127 02                           |
| 2.Borrowings from financial institutions     3.Deposits and other accounts      | 8,472,457<br>3,254,500 | 9,942,496<br>4,226,536                  | 10,843,443<br>1,420,000 | 8,160,658<br>2,635,848 | 7,137,93 <sup>2</sup><br>1,654,902 |
| 4.Other/misc. liabilities   | 327,160                | 754,363                                 | 274,828                 | 335,665                | 303,146                            |
| C.Total assets (C1 to C4 + C8 to C10)   | 20,446,283             | 25,021,519                              | 21,133,606              | 21,211,120             | 18,395,62                          |
| 1.Cash and balances with treasury banks   | 77,322                 | 510,717                                 | 24,784                  | 44,579                 | 40,843                             |
| 2.Balances with other banks   | 181,702                | 1,969,784                               | 1,302,617               | 2,538,196              | 218,336                            |
| 3.Lending to financial institutions   | 856,120                | 1,995,000                               | 1,335,000               | 2,083,871              | 454,783                            |
| 4.Investments   | 7,901,810              | 9,907,620                               | 8,602,574               | 7,403,287              | 7,527,489                          |
| 5.Gross advances  | 8,602,941              | 8,014,021                               | 8,176,268               | 7,594,930              | 8,375,679                          |
| 6.Advances-non-performing/classified  | 1,137,409              | 1,330,609                               | 2,600,657               | 2,619,486              | 2,788,771                          |
| 7. Provisions against advances  | 802,358                | 1,268,390                               | 1,871,691               | 1,985,406              | 2,031,675<br>6,344,004             |
| 8.Advances net of provisions (C5-C7) 9.Fixed assets                             | 7,800,583<br>2,515,638 | 6,745,631<br>2,432,780                  | 6,304,577<br>2,369,627  | 5,609,524<br>2,282,313 | 2,248,888                          |
| 10.Other/misc. assets   | 1,113,108              | 1,459,987                               | 1,194,427               | 1,249,350              | 1,561,278                          |
| D.Profit & loss account   | 1,110,100              | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | .,,                     | .,,                    | .,                                 |
| 1.Markup/interest earned  | 1,178,521              | 1,300,002                               | 1,946,874               | 1,870,370              | 1,425,414                          |
| 2.markup/interest expensed  | 1,181,968              | 1,304,677                               | 1,711,056               | 1,428,082              | 1,114,353                          |
| 3.Net markup/interest income  | (3,446)                | (4,674)                                 | 235,818                 | 442,288                | 311,06                             |
| 4. Provisions and write-offs  | 18,423                 | 464,963                                 | 643,119                 | 571,641                | 388,008                            |
| 5.Net markup/interest income after provisions                                   | (21,869)               | (469,638)                               | 407,302                 | (129,353)              | (76,947                            |
| 6.Non-markup/interest income  | 361,788                | 677,432                                 | 6,950,333               | 730,913                | (68,816                            |
| 7.Non-markup/interest expenses  | 146,907<br>146,907     | 173,346<br>173,089                      | 2,134,384<br>184,006    | 196,267<br>196,267     | 217,955<br>217,223                 |
| 8.Administrative expenses 9.Profit/(loss) before taxation                       | 193,012                | 34,448                                  | 4,408,648               | 405,193                | (363,718                           |
| 10.Profit/(loss) after taxation   | 332,729                | 54,353                                  | 4,426,613               | 418,904                | 503,851                            |
| E.Other items   | , ,                    | ,                                       | , -,-                   | -,                     | ,                                  |
| 1.No. of ordinary shares  | 300,000                | 400,000                                 | 500,000                 | 600,000                | 600,000                            |
| 2.Cash dividend   | 0.50%                  | 0.00%                                   | 0.00%                   | 0.00%                  | 0.00%                              |
| 3.Stock dividend/bonus shares   | 0.00%                  | 0.00%                                   | 0.00%                   | 0.00%                  | 0.00%                              |
| 4.Cash generated from operating activities                                      | (830,686)              | 1,954,674                               | 5,508,473               | (809,416)              | (1,419,490                         |
| 5.Commitments and contigencies  | 5,736,973              | 6,557,382                               | 6,377,528               | 6,270,668              | 5,590,225                          |
| F.Efficiency ratios/profitability ratios  | -0.29%                 | -0.36%                                  | 12 110/                 | 22 659/                | 21.82%                             |
| 1.Spread ratio (D3/D1) 2.Net markup/interest margin (D1-D2)/C                   | -0.29%                 | -0.02%                                  | 12.11%<br>1.12%         | 23.65%<br>2.09%        | 1.69%                              |
| 3.Return on equity (ROE) (D10/A)  | 5.64%                  | 0.78%                                   | 68.23%                  | 5.24%                  | 6.719                              |
| 4.Return on assets (ROA) (D10/C)  | 1.63%                  | 0.22%                                   | 20.95%                  | 1.97%                  | 2.749                              |
| 5.Non-markup/interest income to total assets (D6/C)                             | 1.77%                  | 2.71%                                   | 32.89%                  | 3.45%                  | -0.37%                             |
| 6.Net markup/interest income(after provisions) to total assets(D5/C)            | -0.11%                 | -1.88%                                  | 1.93%                   | -0.61%                 | -0.42%                             |
| 7.Markup/interest expenses to markup/interest income (D2/D1)                    | 100.29%                | 100.36%                                 | 87.89%                  | 76.35%                 | 78.189                             |
| 8.Admin. expenses to profit before tax. (D8/D9) (times)                         | 0.76                   | 5.02                                    | 0.04                    | 0.48                   | -0.60                              |
| 9.Non-markup/interest expenses to total income D7/(D1+D6)                       | 0.10                   | 0.09                                    | 0.24                    | 0.08                   | 0.1                                |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times)                | 0.41                   | 0.26                                    | 0.03                    | 0.27                   | -3.16                              |
| 11.Earning per share (D10/E1)   | 1.11                   | 0.14                                    | 8.85                    | 0.70                   | 0.8                                |
| G.Liquidity ratios  1.Cash & cash equivalent to total assets (C1+C2)/C          | 1.27%                  | 9.91%                                   | 6.28%                   | 12.18%                 | 1.419                              |
| 2.Investment to total assets (C4/C)   | 38.65%                 | 39.60%                                  | 40.71%                  | 34.90%                 | 40.929                             |
| 3. Advances net of provisions to total assets (C8/C)                            | 38.15%                 | 26.96%                                  | 29.83%                  | 26.45%                 | 34.499                             |
| 4.Deposits to total assets (B3/C)   | 15.92%                 | 16.89%                                  | 6.72%                   | 12.43%                 | 9.00%                              |
| 5.Total liabilities to total assets (B/C)                                       | 58.96%                 | 59.64%                                  | 59.33%                  | 52.48%                 | 49.45%                             |
| 6.Gross advances to deposits (C5/B3)  | 264.34%                | 189.61%                                 | 575.79%                 | 288.14%                | 506.119                            |
| 7. Gross advances to borrowing & deposits C5/(B2+B3)                            | 73.36%                 | 56.56%                                  | 66.67%                  | 70.35%                 | 95.269                             |
| H.Assets quality ratios   |                        |   |                         |                        |                                    |
| 1.Non-performing loan to gross advances (C6/C5)                                 | 13.22%                 | 16.60%                                  | 31.81%                  | 34.49%                 | 33.309                             |
| 2. Provision against NPLs to gross advances (C7/C5)                             | 9.33%                  | 15.83%                                  | 22.89%                  | 26.14%                 | 24.269                             |
| 3.NPLs to total equity (C6/A) 4.NPLs write off to NPLs provisions (D4/C7)       | 19.29%<br>2.30%        | 18.99%<br>36.66%                        | 40.09%<br>34.36%        | 32.78%<br>28.79%       | 37.129<br>19.109                   |
| 5.Provision against NPL to NPLs (C7/C6)   | 70.54%                 | 95.32%                                  | 71.97%                  | 75.79%                 | 72.859                             |
| I.Capital /leverage ratios  | 70.0470                | 55.5270                                 | . 1.07 /0               | . 0.1 0 /0             | 7 2.00                             |
| 1.Capital ratio (A/C)   | 28.83%                 | 28.00%                                  | 30.70%                  | 37.68%                 | 40.849                             |
| 2.Commitments & contingencies to total equity (E5/A) (times)                    | 0.97                   | 0.94                                    | 0.98                    | 0.78                   | 0.7                                |
| 3.Break up value per share (A/E1)   | 19.65                  | 17.51                                   | 12.97                   | 13.32                  | 12.5                               |
| 4.Total deposits to total equity (B3/A) (times)                                 | 0.55                   | 0.60                                    | 0.22                    | 0.33                   | 0.2                                |
| J.Cash flow ratio   |                        |   |                         |                        |                                    |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | -2.50                  | 35.96                                   | 1.24                    | -1.93                  | -2.82                              |

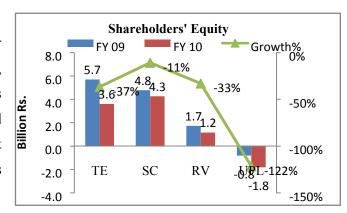
# **LEASING COMPANIES**

#### Performance at a Glance

Performance of leasing sector in the country has not been encouraging during FY10. Asset base decreased by 34.5 percent to Rs 36.3 billion in FY10 from Rs 55.5 billion in FY09. The sector showed losses before and after taxation of Rs.703.3 million & Rs.646.7 million respectively during FY10.

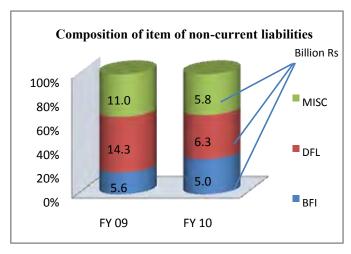
### Analysis of Shareholder's Equity

The shareholders' equity of leasing sector decreased by 36.6 percent in FY10, dropping from Rs 5.7 billion in FY09 to Rs 3.6 billion in FY10. Decline was also noted in reserves, which decreased by 33.0 percent in FY10, from Rs 1.7 billion in FY09 to Rs 1.2 billion in FY10.



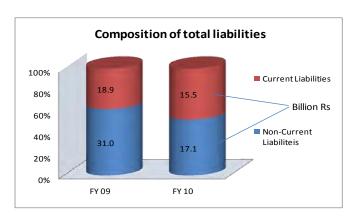
#### **Analysis of Liabilities**

Total liabilities decreased from Rs.49.9 billion in FY09 to Rs 32.6 billion in FY10 showing a decrease of 34.7 percent. The long term liabilities comprise of borrowings from financial and other institutions (BFI), deposit on finance lease (DFL) and other miscellaneous liabilities (MISC). The share composition of BFI, DFL and MISC was 29.2, 36.7 and 34.1 percent respectively of non-current



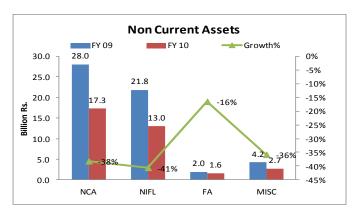
liabilities for the year FY10. BFI decreased from Rs 5.6 billion to Rs 5.0 billion in FY10. Similarly, DFL decreased from Rs 14.3 billion in FY09 to Rs. 6.3 billion in FY10 showing a decline of 56.4 percent.

Current liabilities in FY09 were Rs 18.9 billion, and in FY10 Rs 15.5 billion, which showed a decline of 17.9 percent. The ratio of current liabilities to total liabilities in FY09 and FY10 was 37.8 and 47.6 percent respectively, which indicates that the share of current liabilities in total liabilities has increased in FY10.



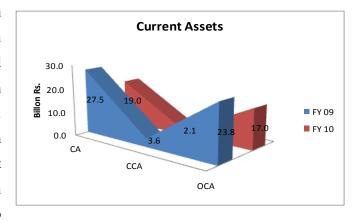
# **Analysis of Assets**

Total assets of leasing sector were Rs 36.3 billion in FY10 as against Rs 55.5 billion in FY09, showing a decline of 34.5 percent over the previous year. Net investment in finance lease contributed 75.0 percent of non-current assets in FY10 reflecting a decrease of 40.6 percent to Rs 12.9 billion in FY10 from Rs 21.8 billion



in FY09. Fixed assets (FA) were 9.4 percent of non-current assets and other/miscellaneous assets were 15.6 percent of non-current assets in FY10. FA declined by 16.4 percent while other/miscellaneous assets by 35.8 percent in FY10.

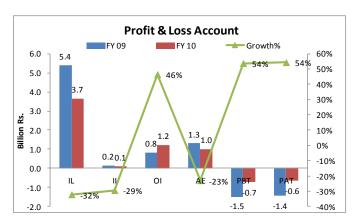
Current assets (CA) were Rs 27.5 billion in FY09 decreased by 30.7 percent to reach Rs 19.0 billion in FY10. CA constituted 52.4 percent of total assets in FY10 which were 49.5 percent of total assets in FY09. Current assets comprise of cash and cash equivalents (CCE) and other/ misc. current assets (OCA). CCE at Rs 3.6 billion in FY09 showed a decline of 43.2 percent to



reach Rs 2.1 billion in FY10. Cash and balances with treasury banks, placement with other banks, term deposit certificates and other money market placements being components of CCE have shown decreases of 98.8, 57.1, 21.3 and 39.3 percent respectively in FY10 over FY09. OCA constituted 86.7 percent and 89.1 percent of CA in FY09 & FY10 respectively, showing decline of 28.8 percent.

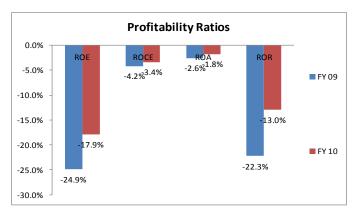
### Profitability and operating efficiency

The profit and loss account of leasing sector indicates that prominent source of revenue generation is income from lease (IL), which was Rs. 5.4 billion in FY09 and decreased by 32.1 percent to Rs 3.7 billion in FY10. Income from finance lease and operating lease are components of IL showing decreases of 35.0 and 18.5 percent



respectively during FY10. Income from investment (II) declined by 29.4 percent whereas other income (OI) increased by 46.5 percent in FY10. Administrative expenses (AE) at Rs 1.3 billion in FY09 decreased to Rs. 1.0 billion during FY10. Losses before and after taxation were around Rs.703.0 million and Rs. 646.6 million respectively FY10 as compared to Rs 1.5 billion and 1.4 billion during last year.

Return on equity (ROE), return on capital employed (ROCE) ,return on assets (ROA) and return on revenue (ROR) remained nagative during FY10.



| Leasing Companies - Overall  |            |             |               | (Thousa     | nd Rupees)  |
|--|------------|-------------|---------------|-------------|-------------|
| Items  | 2006       | 2007        | 2008          | 2009        | 2010        |
| A.Total equity (A1 to A3)  | 7,599,619  | 6,835,258   | 7,080,248     | 5,699,127   | 3,613,973   |
| 1.Share capital  | 4,809,639  | 5,000,877   | 4,460,666     | 4,782,365   | 4,264,964   |
| 2.Reserves   | 2,330,498  | 2,921,318   | 2,410,646     | 1,735,115   | 1,161,854   |
| 3.Un appropriated profit/loss  | 459,482    | (1,086,937) | 208,936       | (818,353)   | (1,812,845) |
| 4.Others   | (61,707)   | 292,972     | 30,256        | (97,545)    | 163,648     |
| B.Total liabilities (B1+ B2)   | 56,199,352 | 57,608,954  | 56,628,753    | 49,869,729  | 32,570,984  |
| 1.Non-current liabilities (a + b + c)  | 30,508,366 | 32,451,522  | 36,481,901    | 30,995,512  | 17,066,750  |
| a.Borrowings from financial and other institutions                                 | 5,483,232  | 6,195,363   | 6,765,089     | 5,647,750   | 4,991,256   |
| b.Deposit on finance lease   | 11,436,621 | 12,064,697  | 16,436,318    | 14,343,156  | 6,256,328   |
| c.Other/misc. liabilities  | 13,588,513 | 14,191,462  | 13,280,494    | 11,004,606  | 5,819,166   |
| 2.Current liabilities  | 25,690,986 | 25,157,432  | 20,146,852    | 18,874,217  | 15,504,234  |
| C.Total assets (C1 + C2)   | 63,737,264 | 64,737,184  | 63,739,257    | 55,471,311  | 36,348,605  |
| 1.Non-current assets (a + b + c)   | 36,012,393 | 36,625,175  | 35,673,385    | 27,998,647  | 17,314,704  |
| a.Net investment in finance lease  | 26,599,643 | 27,246,649  | 29,729,111    | 21,840,207  | 12,981,968  |
| b.Fixed assets   | 1,983,215  | 2,179,287   | 2,029,242     | 1,954,976   | 1,633,591   |
| c.Other/misc. assets   | 7,429,535  | 7,199,239   | 3,915,032     | 4,203,464   | 2,699,145   |
| 2.Current assets (e + f)   | 27,724,871 | 28,112,009  | 28,065,872    | 27,472,664  | 19,033,901  |
| a.Cash and balances with treasury banks  | 1,972,518  | 222,362     | 306,799       | 554,843     | 6,602       |
| b.Placement with other banks   | 1,677,386  | 2,285,167   | 1,166,953     | 597,845     | 256,225     |
|  | 1,521,377  | 2,065,144   | 719,556       | 1,627,672   | 1,281,769   |
| c.Term deposits certificate  |            |             | 947,040       |             | 525,124     |
| d.Other money market placements  | 600,028    | 1,185,922   |               | 864,832     |             |
| e.Cash & cash equivalent (a + b + c + d)   | 5,771,309  | 5,758,595   | 3,140,348     | 3,645,192   | 2,069,720   |
| f.Other/misc. current assets   | 21,953,562 | 22,353,414  | 24,925,524    | 23,827,472  | 16,964,181  |
| D.Profit & loss account  | 0.004.000  | 4 700 005   | 4 0 4 0 0 0 0 | 4 445 407   | 0.000.545   |
| 1.Income from finance lease  | 3,631,680  | 4,739,085   | 4,813,303     | 4,445,437   | 2,889,515   |
| 2.Income from operating lease  | 1,303,184  | 1,001,255   | 944,022       | 936,782     | 763,287     |
| 3.Income from lease (D1 + D2)  | 4,934,864  | 5,740,340   | 5,757,325     | 5,382,219   | 3,652,802   |
| 4.Income from investments  | 455,071    | 152,621     | 266,823       | 153,329     | 108,284     |
| 5.Other income   | 1,049,296  | 884,695     | 1,655,426     | 828,022     | 1,212,999   |
| 6.Total income/revenue (D3 to D5)  | 6,439,231  | 6,777,656   | 7,679,574     | 6,363,570   | 4,974,085   |
| 7.Administrative expenses  | 1,116,904  | 1,222,244   | 1,253,641     | 1,314,381   | 1,012,900   |
| 8.Profit/(loss) before taxation  | 851,111    | (479,403)   | 476,818       | (1,520,635) | (703,306    |
| 9.Profit/(loss) after taxation   | 716,912    | (491,665)   | 598,955       | (1,416,180) | (646,665    |
| E.Other items  |            |             |               |             |             |
| 1.No. of ordinary shares   | 933,935    | 957,667     | 734,045       | 478,215     | 426,475     |
| 2.Cash dividend  | N/A        | N/A         | N/A           | N/A         | N/A         |
| 3.Stock dividend   | N/A        | N/A         | N/A           | N/A         | N/A         |
| Cash generated from operating activities   | 1,509,669  | 1,724,576   | 1,656,175     | 4,585,308   | 2,312,215   |
| F.Efficiency ratios/profitability ratios   |            |             |               |             |             |
| 1.Return on equity (ROE) (D9/A)  | 9.43%      | -7.19%      | 8.46%         | -24.85%     | -17.89%     |
| 2.Return on capital employed (ROCE) (D8/(C-B2))                                    | 2.24%      | -1.21%      | 1.09%         | -4.16%      | -3.37%      |
| 3.Return on assets (ROA) (D9/C)  | 1.12%      | -0.76%      | 0.94%         | -2.55%      | -1.78%      |
| 4.Return on revenue (ROR) (D9/D6)  | 11.13%     | -7.25%      | 7.80%         | -22.25%     | -13.00%     |
| 5.Lease income to total income (D3/D6)   | 76.64%     | 84.70%      | 74.97%        | 84.58%      | 73.44%      |
| 6.Administrative expenses to profit before tax. (D7/D9) (times)                    | 1.56       | -2.49       | 2.09          | -0.93       | -1.57       |
|  | 0.77       | -0.51       | 0.82          | -2.96       | -1.52       |
| 7.Earning per share (D9/E1)  | 0.77       | -0.51       | 0.02          | -2.90       | -1.52       |
| G.Liquidity ratios   | 0.050/     | 0.000/      | 4.000/        | C E70/      | E 000       |
| 1.Cash & cash equivalent to total assets (C2e/C)                                   | 9.05%      | 8.90%       | 4.93%         | 6.57%       | 5.69%       |
| 2.Net investment in finance lease to total assets (C1a/C)                          | 41.73%     | 42.09%      | 46.64%        | 39.37%      | 35.72%      |
| 3. Current assets to current liabilities (C2/B2) (times)                           | 1.08       | 1.12        | 1.39          | 1.46        | 1.2         |
| 4.Total liabilities to total assets (B/C) (times)                                  | 0.88       | 0.89        | 0.89          | 0.90        | 0.90        |
| H.Capital /leverage ratios   |            |             |               |             |             |
| 1.Capital ratio (A/C)  | 11.92%     | 10.56%      | 11.11%        | 10.27%      | 9.94%       |
| 2.Break up value per share (A/E1)  | 8.14       | 7.14        | 9.65          | 11.92       | 8.47        |
| I.Cash flow ratio  |            |             |               |             |             |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)    | 2.11       | -3.51       | 2.77          | -3.24       | -3.58       |
| 2. Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.06       | 0.07        | 0.08          | 0.24        | 0.15        |
|  |            |             |               |             |             |

| Grays Leasing Limited   |           |              |           | (Thousar  | nd Rupees) |
|---|-----------|--------------|-----------|-----------|------------|
| Items   | 2006      | 2007         | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)   | 253,005   | 268,470      | 259,238   | 202,112   | 101,581    |
| 1.Share capital   | 200,000   | 200,000      | 200,000   | 215,000   | 215,000    |
| 2.Reserves  | 55,534    | 58,625       | 58,625    | 58,625    | 58,625     |
| 3.Un appropriated profit/loss   | (2,529)   | 9,845        | 613       | (71,513)  | (172,044   |
| 4.Others  | 0         | 21,019       | 19,969    | 18,970    | 18,022     |
| B.Total liabilities (B1+ B2)  | 1,302,664 | 1,446,071    | 1,293,288 | 852,115   | 554,619    |
| 1.Non-current liabilities (a + b + c)   | 748,138   | 915,190      | 798,343   | 262,733   | 43,384     |
| a.Borrowings from financial and other institutions                                  | 357,458   | 438,833      | 372,353   | 96,968    | 4,796      |
| b.Deposit on finance lease  | 281,258   | 346,499      | 369,898   | 141,555   | 33,888     |
| c.Other/misc. liabilities   | 109,422   | 129,858      | 56,092    | 24,210    | 4,700      |
| 2.Current liabilities   | 554,526   | 530,881      | 494,945   | 589,382   | 511,235    |
| C.Total assets (C1 + C2)  | 1,555,669 | 1,735,560    | 1,572,495 | 1,073,197 | 674,222    |
| 1.Non-current assets (a + b + c)  | 950,505   | 1,003,690    | 881,707   | 289,847   | 144,025    |
| a.Net investment in finance lease   | 908,644   | 926,087      | 773,432   | 189,313   | 67,666     |
| b.Fixed assets  | 30,532    | 58,699       | 92,123    | 89,373    | 65,676     |
| c.Other/misc. assets  | 11,329    | 18,904       | 16,152    | 11,161    | 10,683     |
| 2.Current assets (e + f)  | 605,164   | 731,870      | 690,788   | 783,350   | 530,197    |
| a.Cash and balances with treasury banks   | 34,682    | 15           | 21        | 36        | 30         |
| b.Placement with other banks  | 550,784   | 4,569        | 20,793    | 16,199    | 14,000     |
| c.Term deposits certificate   | 222       | 4,509        | 0         | 0         | 0 14,000   |
| d.Other money market placements   | 244       | 697,012      | 641,375   | 763,478   | 512,481    |
| , ,   | 585,932   | 701,596      | 662,189   | 779,713   | 526,511    |
| e.Cash & cash equivalent (a + b + c + d)  | 19,232    | 30,274       | 28,599    | 3,637     | 3,686      |
| f.Other/misc. current assets  | 19,232    | 30,274       | 20,599    | 3,037     | 3,000      |
| D.Profit & loss account   | 120.007   | 145 100      | 120 504   | 04.000    | E0 C24     |
| 1.Income from finance lease   | 139,067   | 145,189<br>0 | 129,584   | 91,969    | 50,634     |
| 2.Income from operating lease   | 221       |              | 8,317     | 3,415     | 5,425      |
| 3.Income from lease (D1 + D2)   | 139,288   | 145,189      | 137,901   | 95,384    | 56,059     |
| 4.Income from investments   | 1,875     | 0            | 0         | 0         | 0          |
| 5.Other income  | 140,416   | 17,507       | 15,055    | 10,931    | 10,361     |
| 6.Total income/revenue (D3 to D5)   | 281,579   | 162,696      | 152,956   | 106,315   | 66,420     |
| 7.Administrative expenses   | 26,393    | 31,842       | 38,556    | 36,188    | 27,767     |
| 8.Profit/(loss) before taxation   | 24,728    | 23,250       | (9,571)   | (74,578)  | (118,232   |
| 9.Profit/(loss) after taxation  | 14,007    | 15,458       | (10,283)  | (56,520)  | (101,478)  |
| E.Other items   |           |              |           |           |            |
| 1.No. of ordinary shares  | 20,000    | 20,000       | 20,000    | 21,500    | 21,500     |
| 2.Cash dividend   | 0.00%     | 0.00%        | 0.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend  | 0.00%     | 0.00%        | 0.00%     | 0.00%     | 0.00%      |
| Cash generated from operating activities  | 17,837    | (167,344)    | 171,193   | (24,336)  | (24,634)   |
| F.Efficiency ratios/profitability ratios  |           |              |           |           |            |
| 1.Return on equity (ROE) (D9/A)   | 5.54%     | 5.76%        | -0.04%    | -27.96%   | -99.90%    |
| 2.Return on capital employed (ROCE) (D8/(C-B2))                                     | 2.47%     | 1.93%        | -0.01%    | -15.41%   | -72.54%    |
| 3.Return on assets (ROA) (D9/C)   | 0.90%     | 0.89%        | -0.01%    | -5.27%    | -15.05%    |
| 4.Return on revenue (ROR) (D9/D6)   | 4.97%     | 9.50%        | -0.07%    | -53.16%   | -152.78%   |
| 5.Lease income to total income (D3/D6)  | 49.47%    | 89.24%       | 0.90%     | 89.72%    | 84.40%     |
| 6.Administrative expenses to profit before tax. (D7/D9) (times)                     | 1.88      | 2.06         | -3.75     | -0.64     | -0.27      |
| 7.Earning per share (D9/E1)   | 0.70      | 0.77         | -0.51     | -2.63     | -4.72      |
| G.Liquidity ratios  |           |              |           |           |            |
| 1.Cash & cash equivalent to total assets (C2e/C)                                    | 37.66%    | 40.42%       | 0.42%     | 72.65%    | 78.09%     |
| 2.Net investment in finance lease to total assets (C1a/C)                           | 58.41%    | 53.36%       | 0.49%     | 17.64%    | 10.04%     |
| 3.Current assets to current liabilities (C2/B2) (times)                             | 1.09      | 1.38         | 1.40      | 1.33      | 1.04       |
| 4.Total liabilities to total assets (B/C) (times)                                   | 0.84      | 0.83         | 0.82      | 0.79      | 0.82       |
| H.Capital /leverage ratios  |           |              |           |           |            |
| 1.Capital ratio (A/C)   | 16.26%    | 15.47%       | 0.17%     | 18.83%    | 15.07%     |
| 2.Break up value per share (A/E1)   | 12.65     | 13.42        | 12.96     | 9.40      | 4.72       |
| I.Cash flow ratio   | .2.00     |              | .2.00     | 00        |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)     | 1.27      | -10.83       | -16.65    | 0.43      | 0.24       |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times)   | 0.03      | -0.32        | 0.35      | -0.04     | -0.05      |
| 2.0ash generated north operating activities to current habilities (E4/D2) (littles) | 0.03      | -0.52        | 0.55      | -0.04     | -0.03      |

| Natover Lease & Refinance Limited   |          |           |           | -         | nd Rupees) |
|---|----------|-----------|-----------|-----------|------------|
| Items   | 2006     | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)   | 516,477  | 56,915    | (123,617) | (177,685) | (177,685)  |
| 1.Share capital   | 487,750  | 487,750   | 487,750   | 487,750   | 487,750    |
| 2.Reserves  | 28,727   | 28,727    | (430,835) | (611,367) | (611,367)  |
| 3.Un appropriated profit/loss   | 0        | (459,562) | (180,532) | (54,068)  | (54,068)   |
| 4.Others  | 0        | 0         | 0         | 0         | 0          |
| B.Total liabilities (B1+ B2)  | 434,199  | 550,901   | 397,892   | 275,332   | 275,332    |
| 1.Non-current liabilities (a + b + c)   | 111,495  | 142,983   | 91,084    | 24,153    | 24,153     |
| a.Borrowings from financial and other institutions                                  | 0        | 0         | 0         | 0         | 0          |
| b.Deposit on finance lease  | 65,327   | 56,901    | 26,722    | 13,269    | 13,269     |
| c.Other/misc. liabilities   | 46,168   | 86,082    | 64,362    | 10,884    | 10,884     |
| 2.Current liabilities   | 322,704  | 407,918   | 306,808   | 251,179   | 251,179    |
| C.Total assets (C1 + C2)  | 950,676  | 607,816   | 274,275   | 97,647    | 97,647     |
| 1.Non-current assets (a + b + c)  | 483,451  | 412,853   | 96,370    | 48,463    | 48,463     |
| a.Net investment in finance lease   | 124,156  | 79,350    | 24,756    | 21,894    | 21,894     |
| b.Fixed assets  | 144,423  | 126,230   | 70,679    | 25,693    | 25,693     |
| c.Other/misc. assets  | 214,872  | 207,273   | 935       | 876       | 876        |
| 2.Current assets (e + f)  | 467,225  | 194,963   | 177,905   | 49,184    | 49,184     |
| a.Cash and balances with treasury banks   | 45,502   | 8,019     | 11,623    | 6,385     | 6,385      |
| b.Placement with other banks  | 102,798  | 74,238    | 61,184    | 17,583    | 17,583     |
| c.Term deposits certificate   | 83,646   | 71,653    | 79,275    | 65        | 65         |
| d.Other money market placements   | 0        | 0         | 0         | 0         | 0          |
| e.Cash & cash equivalent (a + b + c + d)  | 231,946  | 153,910   | 152,082   | 24,033    | 24,033     |
| f.Other/misc. current assets  | 235,279  | 41,053    | 25,823    | 25,151    | 25,151     |
| D.Profit & loss account   | 200,270  | 41,000    | 20,020    | 20,101    | 20,101     |
| 1.Income from finance lease   | 28,044   | 41,166    | 41,251    | 21,155    | 21,155     |
|   | 37,921   | 25,448    | 11,692    | 6,465     | 6,465      |
| 2.Income from operating lease 3.Income from lease (D1 + D2)                         | 65,965   | 66,614    |           | 27,620    | 27,620     |
| 4.Income from investments   | 59,908   | 32,028    | 52,943    | 82,693    | 82,693     |
|   |          |           | 79,433    |           |            |
| 5.Other income  | 157      | 1,116     | 2,070     | 2,322     | 2,322      |
| 6.Total income/revenue (D3 to D5)   | 126,030  | 99,758    | 134,446   | 112,635   | 112,635    |
| 7.Administrative expenses   | 44,536   | 49,087    | 43,811    | 35,487    | 35,487     |
| 8.Profit/(loss) before taxation   | 23,174   | (420,913) | (179,860) | (54,054)  | (54,054)   |
| 9.Profit/(loss) after taxation  | 24,286   | (429,336) | (180,532) | (54,068)  | (54,068)   |
| E.Other items   |          |           |           |           |            |
| 1.No. of ordinary shares  | 48,775   | 48,775    | 48,755    | 48,755    | 48,755     |
| 2.Cash dividend   | 0.00%    | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend  | 0.00%    | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| Cash generated from operating activities  | (76,069) | (122,319) | (183,700) | (4,857)   | (4,857)    |
| F.Efficiency ratios/profitability ratios  |          |           |           |           |            |
| 1.Return on equity (ROE) (D9/A)   | 4.70%    | -754.35%  | 1.46%     | 30.43%    | 30.43%     |
| 2.Return on capital employed (ROCE) (D8/(C-B2))                                     | 3.69%    | -210.56%  | 5.53%     | 35.21%    | 35.21%     |
| 3.Return on assets (ROA) (D9/C)   | 2.55%    | -70.64%   | -0.66%    | -55.37%   | -55.37%    |
| 4.Return on revenue (ROR) (D9/D6)   | 19.27%   | -430.38%  | -1.34%    | -48.00%   | -48.00%    |
| 5.Lease income to total income (D3/D6)  | 52.34%   | 66.78%    | 0.39%     | 24.52%    | 24.52%     |
| <ol><li>6.Administrative expenses to profit before tax. (D7/D9) (times)</li></ol>   | 1.83     | -0.11     | -0.24     | -0.66     | -0.66      |
| 7.Earning per share (D9/E1)   | 0.50     | -8.80     | -3.70     | -1.11     | -1.11      |
| G.Liquidity ratios  |          |           |           |           |            |
| 1.Cash & cash equivalent to total assets (C2e/C)                                    | 24.40%   | 25.32%    | 0.55%     | 24.61%    | 24.61%     |
| 2.Net investment in finance lease to total assets (C1a/C)                           | 13.06%   | 13.05%    | 0.09%     | 22.42%    | 22.42%     |
| 3. Current assets to current liabilities (C2/B2) (times)                            | 1.45     | 0.48      | 0.58      | 0.20      | 0.20       |
| 4. Total liabilities to total assets (B/C) (times)                                  | 0.46     | 0.91      | 1.45      | 2.82      | 2.82       |
| H.Capital /leverage ratios  |          |           |           |           |            |
| 1.Capital ratio (A/C)   | 54.33%   | 9.36%     | -0.45%    | -181.97%  | -181.97%   |
| 2.Break up value per share (A/E1)   | 10.59    | 1.17      | -2.54     | -3.64     | -3.64      |
| I.Cash flow ratio   | . 2.30   |           |           |           | 3.0 .      |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)     | -3.13    | 0.28      | 1.02      | 0.09      | 0.09       |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times)   | -0.24    | -0.30     | -0.60     | -0.02     | -0.02      |
| 2. Dash generated from operating activities to current habilities (L4/D2) (tillles) | -0.27    | -0.50     | -0.00     | -0.02     | -0.02      |

|  | Orix Leasing Pakistan Limited   | 2005       | 2005       | 2000       |            | nd Rupees      |
|--|---|------------|------------|------------|------------|----------------|
| Share capital   694,785   694,785   694,786   690,7889   1,002,000   1,108,000   1,708,800   1,002,000   1,108,000   1,008,0   | Items   | 2006       | 2007       | 2008       | 2009       | 201            |
| 2.Rosenves   1.876.986   1.894.098   1.976.891   1.982.094   1.919   2.877.191   2.824.792   2.977.191   2.824.792   2.977.191   2.824.792   2.977.191   2.824.792   2.977.191   2.824.792   2.977.191   2.824.792   2.977.191   2.824.792   2.977.191   2.824.792   2.977.191   2.824.792   2.978.791   2.824.792   2.978.791   2.824.792   2.978.791   2.824.792   2.978.791   2.824.792   2.978.791   2.824.792   2.978.791   2.824.792   2.978.791   2.824.792   2.978.791   2.824.792   2.978.791   2.978.792   2.978.791   2.978.792   2.978.    | A.Total equity (A1 to A3)   | 2,324,630  | 2,378,881  | 2,603,868  | 2,077,910  | 2,016,35       |
| 3. Una proprietated profit/lose   36.2.49   0   332.18   294.778   | 1.Share capital   | 694,785    | 694,785    | 694,785    | 820,528    | 820,52         |
| A Others   0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   | 2.Reserves  | 1,267,596  | 1,684,096  | 1,576,899  | 1,052,604  | 1,195,82       |
|  | 3.Un appropriated profit/loss   | 362,249    | 0          | 332,184    | 204,778    |                |
| Non-current liabilities (a + b + c)   12,027,331   14,892,853   20,175,342   17,807,230   12,86   38 Dornwings from finance lease   1,385,300   16,786,780   8,913,743   8,100,984   4,54   5,000,981   5,000,984   4,54   5,000,984       | 4.Others  | 0          | 0          | 0          | 0          | (              |
| a. Borrowings from financial and other institutions         1,055,000         1,055,000         3,062,259         3,864,826         3,18           b. Deposit of inflance lease         5,077,620         1,179,578         6,058,640         5,841,420         5,22           2. Curnert liabilities         9,385,418         9,184,478         8,058,057         7,380,66         8,78           2. Curnert liabilities         23,373,737         20,155,948         27,814,800         27,332,000         22,77           2. Curnert liabilities         7,380,800         0,509,448         27,814,800         27,332,000         22,77           3. Net investment in finance lease         7,880,800         5,609,468         13,109,340         9,828,123         0,13           b. Fixed assets (a + b + c)         4,876,661         5,882,472         18,73,944         2,515,628         1,71           c. Curnert assets (a + b + c)         9,987,676         1,005,273         11,830,84         2,515,628         1,71           a. Cash and balances with treasury banks         1,086,499         42,23         1,07,50         2,522,27           c. Term deposits certificate         471,765         488,383         281,519         1,467,281         1,21           d. Cherm deposits certificate         471,765         489,  | 3.Total liabilities (B1+ B2)  | 21,412,749 | 23,777,103 | 25,211,112 | 25,245,296 | 21,762,67      |
| b.Deposit on finance lease   507/620   6.178.78   9.913.743   8.100.984   4.54   5.00.   | 1.Non-current liabilities (a + b + c)   | 12,027,331 | 14,592,625 | 20,175,342 | 17,807,230 | 12,963,24      |
| C. Other/misc. liabilities   | a.Borrowings from financial and other institutions                                | 1,035,300  | 1,035,300  | 3,602,959  | 3,864,826  | 3,186,11       |
| 2.Curnat liabilities   | b.Deposit on finance lease  | 5,077,620  | 6,179,578  | 9,913,743  | 8,100,984  | 4,543,26       |
| C. Total assets (C1 + C2)  | c.Other/misc. liabilities   | 5,914,411  | 7,377,747  | 6,658,640  | 5,841,420  | 5,233,87       |
| Non-current assets (a + b + c)   | 2.Current liabilities   | 9,385,418  | 9,184,478  | 5,035,770  | 7,438,066  | 8,799,42       |
| 1.Non-current assets (a + b + c)   | C.Total assets (C1 + C2)  | 23,737,379 | 26,155,984 | 27,814,980 | 27,323,206 | 23,779,02      |
| b.Fixed assets c.Other/misc. assets 5,445,541 5,650,473 1,873,344 2,515,628 1,77 c.Other/misc. assets (e + f) 9,587,091 10,152,873 11,338,854 13,857,574 11,86 a.C.ash and balances with treasury banks 1,098,439 42,231 207,557 528,227 b.Placement with other banks 0 0 0 0 0 0 0 12 c.Term deposits certificate 471,765 499,383 261,519 1,467,281 1,210 d.Other money market placements 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |   | 14,150,288 | 16,003,111 | 15,876,126 | 13,465,632 | 11,918,49      |
| c. Olher/misc. assetts         5,445,541         5,682,473         1,873,944         2,515,628         1,71           2. Current assetts (= + 1)         9,587,991         10,152,873         11,938,845         13,875,754         11,86           a. Cash and balances with treasury banks         1,056,839         42,231         207,557         \$28,227           b. Placement with other banks         0         0         0         0         0         0           c. Cash & cash equivalent (a + b + c + d)         1,593,204         \$40,614         469,076         1,985,509         1,34           f. Other money market placements         8,056,887         9,812,259         11,469,778         11,820,66         1,51           f. Other/misc. current assets         1,582,008         2,174,914         2,683,43         2,811,487,78         11,820,66         1,51           1. Income from finance lease         1,582,008         2,174,914         2,378,333         2,374,476         2,08           2. Income from poreating lease         4,663,00         50,545         535,434         589,621         2,6           3. Income from poreating lease         4,663,00         2,078,639         2,913,827         2,984,097         2,89           4. Income from investments         3,813         3,8  | a.Net investment in finance lease   | 7,938,095  | 9,559,458  | 13,169,849 | 9,828,123  | 9,130,30       |
| 2.Current assetts (e + f) (a 1,887,574 (b 11,886 a Cash and balances with treasury banks (b 10,884,89 d 22,31 (b 13,887,574 (b 11,886 a Cash and balances with treasury banks (b 10,884,89 d 22,31 (b 13,887,574 (b 11,886 a Cash and balances with treasury banks (b 10,884,89 d 22,31 (b 13,887,574 (b 11,886 a Cash and balances with treasury banks (b 10,884,89 d 20,884,893 a 261,519 (b 14,672,81 (b 12,884,894,894,894,894,894,894,894,894,894   | b.Fixed assets  | 766,652    | 751,180    | 832,333    | 1,121,881  | 1,075,33       |
| a Cash and balances with treasury banks DPlacement with other banks DPlace Banks   | c.Other/misc. assets  | 5,445,541  | 5,692,473  | 1,873,944  | 2,515,628  | 1,712,85       |
| a Cash and balances with treasury banks b Placement with other banks 0 0 0 0 0 0 12 c.Term deposits certificate 471,765 498,383 261,519 1,467,281 1,211 d.Other money market placements 0 0 0 0 0 0 12 c.Term deposits certificate 471,765 498,383 261,519 1,467,281 1,211 d.Other money market placements 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   | 2.Current assets (e + f)  | 9,587,091  | 10,152,873 | 11,938,854 | 13,857,574 | 11,860,53      |
| b Placement with other banks ( 9 0 0 0 0 0 0 10 12 c. Term deposits certificate ( 471,765 kg,83,83 261,519 1,467,281 1.21 d. Other money market placements ( 9 0 0 0 0 1,95,508 1.34 d. Other money market placements ( 9 0 0 0 0 1,95,508 1.34 d. Other money market placements ( 9 0,50,687 9,612,259 11,469,776 11,502,066 10,51 (Other mines current assets) ( 8,056,887 9,612,259 11,469,776 11,502,066 10,51 (Other mines current assets) ( 8,056,887 9,612,259 11,469,776 11,502,066 10,51 (Other mines current assets) ( 8,056,887 9,612,259 11,469,778 11,502,066 10,51 (Other mines current assets) ( 8,056,887 9,612,259 11,469,778 11,502,066 10,51 (Other mines current assets) ( 8,056,887 9,612,259 11,469,778 11,502,066 10,51 (Other mines current assets) ( 8,056,887 9,612,259 11,469,778 11,502,066 10,51 (Other mines current assets) ( 8,056,887 9,612,259 11,469,778 11,502,666 11,502,478 11,502,666 11,502,478 11,502,666 11,502,478 11,502,666 11,502,478 11,502,666 11,502,478 11,502,666 11,502,478 11,502,666 11,502,478 11,502,666 11,502,478 11,502,666 11,502,678 11,502,67 |   | 1,058,439  | 42,231     | 207,557    | 528,227    |                |
| C-Err deposits certificate d 471,765 498,383 261,519 1,467,281 1,211 d Other money market placements 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   | ·   | 0          | 0          | 0          | 0          | 128,63         |
| d Other money market placements e Cash & cash equivalent (a + b + c + d) (1,950,004 (50,614 480,076 1,995,008 1,395,009 10,51) (1,004er/misc. current assets) (8,066,887 9,612,259 11,469,778 11,662,068 10,51 1,004er/misc. current assets) (8,066,887 9,612,259 11,469,778 11,662,068 10,51 1,004er/misc. current assets (8,066,887 9,612,259 11,469,778 11,662,068 10,51 1,004er/misc. current assets (C2e/C) (1,004,004,004) (1,004,004) (1,004,004) (1,004,004) (1,004,004) (1,004,0  |   | 471,765    | 498,383    | 261,519    | 1,467,281  | 1,216,42       |
| Cash & cash equivalent (a + b + c + d)   | ·   | 0          | 0          | 0          | 0          |                |
| Description   Section      | · ·   | 1,530,204  | 540,614    | 469,076    | 1,995,508  | 1,345,06       |
| D.Profit & loss account  | , , ,   |            | 9,612,259  |            |            | 10,515,46      |
| 1.Income from finance lease         1,882,008         2,174,914         2,378,333         2,374,476         2,06           2.Income from operating lease         446,630         2,005,658         2,913,827         2,984,097         2,68           3.Income from lease (D1 + D2)         2,026,838         2,675,459         2,913,827         2,984,097         2,68           4.Income from investments         36,815         23,191         33,330         83,641         7,772         99           6.Total income/revenue (D3 to D5)         2,310,998         2,933,076         3,451,267         3,523,510         3,75           7. Administrative expenses         351,303         412,423         516,826         651,523         39           8. Profit/(loss) after taxation         396,292         333,079         266,609         (467,096)         10           9. Profit/(loss) after taxation         396,292         334,079         266,609         (467,096)         10           9. Profit/(loss) after taxation         35,00%         35,00%         15,00%         0,00%         6           2. Cash dividend         30,00%         50,00%         15,00%         0,00%         6           3. Stock dividend         50,00%         10,00%         50,00%         15,00%  |   | .,,.       | .,. ,      | ,, -       | , ,        | -,, -          |
| 2.Income from operating lease         446,630         500,545         35,434         589,621         2,63           3.Income from lease (D1 + D2)         2,028,683         2,675,459         2,913,827         2,964,097         2,68           4.Income from investments         36,815         23,191         33,330         83,641         7           5.Other income         245,545         234,426         504,110         475,772         99           6.Total income/evenue (D3 to D5)         2310,998         2,933,076         3,451,267         3,523,510         3,75           7.Administrative expenses         351,303         412,423         516,826         651,523         59           8.Prolif/(loss) after taxation         396,292         395,579         351,609         (427,175)         12           9.Prolif/(loss) after taxation         396,292         334,079         266,609         (427,096)         10           E.Other items         222,463         237,888         69,478         82,053         8           2.Cash dividend         35,00%         35,00%         15,00%         0,00%         0           3.Stock dividend         3,00%         2,174,548         494,78         2,269,933         8           2.Cash dividend  |   | 1.582.008  | 2.174.914  | 2.378.393  | 2.374.476  | 2,066,88       |
| 3.Income from lease (D1 + D2)  |   |            |            |            |            | 625,84         |
| 4.Income from investments  |   |            |            |            | ·          | 2,692,73       |
| 5. Other income         245,545         234,426         504,110         475,772         99           6. Total income/revenue (D3 to D5)         2,310,998         2,933,076         3,451,267         3,523,510         3,75           7. Administrative expenses         351,303         412,423         516,826         661,523         59           8. Profit/(loss) before taxation         454,792         395,579         351,609         (428,715)         12           9. Profit/(loss) safter taxation         454,792         395,579         351,609         (428,715)         12           9. Profit/(loss) before taxation         36,292         334,079         266,609         (467,096)         10           E. Other items         1.No. of ordinary shares         232,463         237,888         69,478         82,053         8           2. Cash dividend         3.00%         35,00%         15,00%         0.00%         0.0           4. Cash generated from operating activities         1,637,009         2,174,548         549,478         2,690,983         94           F.Efficiency ratios/profitability ratios         17,05%         14,04%         0.10%         2,248%         5           1. Return on capital employed (ROCE) (D8/(C-B2))         3,17%         2,33%         0.02% <td>· · · · · · · · · · · · · · · · · · ·</td> <td></td> <td></td> <td></td> <td></td> <td>70,25</td>   | · · · · · · · · · · · · · · · · · · ·   |            |            |            |            | 70,25          |
| 6.Total income/revenue (D3 to D5)  |   | ·          |            |            |            | 994,30         |
| 7. Administrative expenses 351,303 412,423 516,826 651,523 59 8. Profit/(loss) before taxation 454,792 395,579 351,609 (428,715) 12 9. Profit/(loss) before taxation 396,292 334,079 266,609 (467,096) 12 E. Other items 1. No. of ordinary shares 232,463 237,888 69,478 82,053 88 2. Cash dividend 35.00% 35.00% 15.00% 0.00 |   |            |            |            |            | 3,757,29       |
| 8.Profit/(loss) before taxation  | ,   |            |            |            |            | 599,75         |
| 9.Profit/(loss) after taxation 396,292 334,079 266,609 (467,096) 10  E.Other items  1.No. of ordinary shares 232,463 237,888 69,478 82,053 8. 2.Cash dividend 35,00% 35,00% 15,00% 0.00% 0 | ·   |            |            |            |            | 125,95         |
| E.Other items  1.No. of ordinary shares 2.Cash dividend 35.00% 35.00% 35.00% 15.00% 0.00% 0.00% 0.00% 4.Cash generated from operating activities 1,637,009 2,174,548 549,478 2,690,983 94 F.Efficiency ratios/profitability ratios 1.Return on equity (ROE) (D9/A) 2.Return on equity (ROE) (D9/A) 3.Return on assets (ROA) (D9/C) 4.Return on explail employed (ROE) (D8/(C-B2)) 3.Return on assets (ROA) (D9/C) 4.Return on explail employed (ROE) (D8/C-B2)) 3.Return on assets (ROA) (D9/C) 4.Return on explail employed (ROE) (D8/C-B2)) 3.Return on assets (ROA) (D9/C) 4.Return on revenue (ROR) (D9/B) 5.Lease income to total income (D3/D6) 6.Administrative expenses to profit before tax. (D7/D9) (times) 7.Earning per share (D9/E1) 6.Liquidity ratios 6.Liquidity ratios 6.Liquidity ratios 6.Liquidity ratios 7.Cash & cash equivalent to total assets (C2e/C) 3.Current assets to current liabilities (C2/B2) (times) 1.Cash & cash equivalent to total assets (B/C) (times) 1.Capital liabilities to total assets (B/C) (times) 1.Capital ratio (A/C) 2.Return on perating activities to profit after tax. (E4/D9) (times) 1.Cash flow ratio 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) 4.13 6.51 2.06 6.51 6.00 6.00 6.00 6.00 6.00 6.00 6.00 6.0  |   | •          | ·          |            | , , ,      | 104,78         |
| 1.No. of ordinary shares 232,463 237,888 69,478 82,053 8. 2.Cash dividend 35.00% 35.00% 15.00% 0 |   | 390,292    | 334,079    | 200,009    | (407,090)  | 104,76         |
| 2.Cash dividend 35.00% 35.00% 15.00% 0.00% 0.00% 3.Stock dividend 0.00% 0.00% 0.00% 15.00% 0.00% |   | 222.462    | 227 000    | 60.470     | 92.052     | 92.05          |
| 3. Stock dividend 4. Cash generated from operating activities 5. 1,637,009 7. Efficiency ratios/profitability ratios 7. Return on equity (ROE) (D9/A) 7. Return on capital employed (ROCE) (D8/(C-B2)) 7. Return on capital employed (ROCE) (D8/(C-B2)) 7. Return on assets (ROA) (D9/C) 7. Return on revenue (ROR) (D9/D6) 7. Return on revenue (ROR) (D9/D6) 7. Lease income to total income (D3/D6) 7. Lease income to total income (D3/D6) 7. Leaming per share (D9/E1) 7. Leash & cash equivalent to total assets (C2e/C) 7. Leash & cash equivalent to total assets (C1a/C) 7. Lease income to assets (B/C) (times) 7. Leaming per share (D9/E1) 8. Lease to current liabilities (C2/B2) (times) 8. Lease to total assets (C1a/C) 8. Lease income to |   | •          |            |            |            | 82,05<br>0.00% |
| 4. Cash generated from operating activities 1,637,009 2,174,548 549,478 2,690,983 94  F. Efficiency ratios/profitability ratios  1. Return on equity (ROE) (D9/A) 17.05% 14.04% 0.10% -22.48% 2.8 eturn on capital employed (ROCE) (D8/(C-B2)) 3.17% 2.33% 0.02% -2.16% 0.0  |   |            |            |            |            |                |
| F.Efficiency ratios/profitability ratios  1.Return on equity (ROE) (D9/A)  |   |            |            |            |            | 0.009          |
| 1.Return on equity (ROE) (D9/A) 17.05% 14.04% 0.10% -22.48% 2.Return on capital employed (ROCE) (D8/(C-B2)) 3.17% 2.33% 0.02% -2.16% 0.3.Return on assets (ROA) (D9/C) 1.67% 1.28% 0.01% -1.71% 0.4.Return on revenue (ROR) (D9/D6) 17.15% 11.39% 0.08% -13.26% 2.5.Lease income to total income (D3/D6) 87.78% 91.22% 0.84% 84.12% 7 6.6.Administrative expenses to profit before tax. (D7/D9) (times) 1.70 1.40 3.84 -1.39 7.Earning per share (D9/E1) 1.70 1.40 3.84 -5.69 7.Earning per share (D9/E1) 1.70 1.40 3.84 -5.69 7.Earning per share (D9/E1) 1.70 1.40 3.84 3.5.69 7.Earning per share (D9/E1) 1.70 1.40 3.84 3.5.69 7.Earning per share (D9/E1) 1.70 1.40 3.84 3.Earning per share (D9/E1) 1.70 1.40 3.Earning per share (D9/E1) 1.70 1.70 1.70 1.70 1.70 1.70 1.70 1.70  | , ,   | 1,037,009  | 2,174,548  | 549,476    | 2,090,963  | 945,39         |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) 3.Return on assets (ROA) (D9/C) 4.Return on revenue (ROR) (D9/D6) 5.Lease income to total income (D3/D6) 6.Administrative expenses to profit before tax. (D7/D9) (times) 7.Earning per share (D9/E1) 6.Liquidity ratios 1.Cash & cash equivalent to total assets (C2e/C) 3.Current assets to current liabilities (C2/B2) (times) 4.Total liabilities to total assets (B/C) (times) 1.Cash flow ratio 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) 4.13 3.17% 2.33% 0.02% 4.128% 0.01% 1.139% 0.08% 1.139% 0.08% 1.139% 0.08% 1.139% 0.08% 1.240 0.08% 1.250 0.844% 84.12% 7 6.Administrative expenses to profit before tax. (D7/D9) (times) 1.100 1.40 0.89 1.23 1.94 1.100 0.844 1.03 0.844 1.04 1.05 0.05 0.06% 0.06% 0.07% 0.02% 0.02% 0.02% 0.02% 0.02% 0.02% 0.047% 0.02% 0.047% 0.059 |   | 47.050/    | 4.4.0.40/  | 0.400/     | 00.400/    | F 000          |
| 3.Return on assets (ROA) (D9/C) 4.Return on revenue (ROR) (D9/D6) 5.Lease income to total income (D3/D6) 6.Administrative expenses to profit before tax. (D7/D9) (times) 7.Earning per share (D9/E1) 6.Liquidity ratios 1.Cash & cash equivalent to total assets (C2e/C) 2.Net investment in finance lease to total assets (C1a/C) 3.Current assets to current liabilities (C2/B2) (times) 4.Total liabilities to total assets (B/C) (times) 6.Capital /leverage ratios 1.Cash & cash equivalent (A/C) 2.Break up value per share (A/E1) 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) 4.13 6.51 2.06 4.171 6.01 6.487 91.28% 91.287 91.22% 91.22% 91.22% 91.23 91.23 91.24 91.24 91.25% 91.26% 91.27% 91.287 91. |   |            |            |            |            | 5.20           |
| 4.Return on revenue (ROR) (D9/D6)  4.Return on revenue (ROR) (D9/D6)  5.Lease income to total income (D3/D6)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  7.Earning per share (D9/E1)  7.Earning per share (D9/E1)  8.Earning per share (D9/E1)  8.Earning per share (D9/E1)  8.Earning per share (D9/E1)  8.Earning per share (A/E1)  8.Earning per share (B/E3)  8.Earning per |   |            |            |            |            | 0.849          |
| 5.Lease income to total income (D3/D6)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  7.Earning per share (D9/E1)  6.Administrative expenses to profit before tax. (D7/D9) (times)  8.Cash equivalent to total assets (C2/E2)  8.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D9) (times)  9.1.Earning per share (D9/E1)  1.Cash generated from operating activities to profit after tax. (E4/D9) (times)  9.1.Earning per share (D9/E1)  1.Cash generated from operating activities to profit after tax. (E4/D9) (times)  9.1.Earning per share (D9/E1)  1.Cash generated from operating activities to profit after tax. (E4/D9) (times)  9.1.Earning per share (D9/E1)  1.Cash generated from operating activities to profit after tax. (E4/D9) (times)  9.1.Earning per share (D9/E1)  1.Cash generated from operating activities to profit after tax. (E4/D9) (times)  9.1.Earning per share (D9/E1)  9.1.Earning per share (D9/E1)  1.Earning per sha |   |            |            |            |            | 0.449          |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) 7.Earning per share (D9/E1) 1.70 1.40 3.84 -5.69  G.Liquidity ratios 1.Cash & cash equivalent to total assets (C2e/C) 6.45% 2.07% 0.02% 7.30% 2.Net investment in finance lease to total assets (C1a/C) 33.44% 36.55% 0.47% 35.97% 3.Current assets to current liabilities (C2/B2) (times) 1.102 1.11 2.37 1.86 4.Total liabilities to total assets (B/C) (times) 1.Capital /leverage ratios 1.Capital ratio (A/C) 2.Break up value per share (A/E1) 1.Cash flow ratio 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) 4.13 6.51 2.06 4.539 4.13 5.206 5.76  |   |            |            |            |            | 2.79           |
| 7. Earning per share (D9/E1) 1.70 1.40 3.84 -5.69  G. Liquidity ratios  1. Cash & cash equivalent to total assets (C2e/C) 6.45% 2.07% 0.02% 7.30% 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0  | · · · · · · · · · · · · · · · · · · ·   |            |            |            |            | 71.67          |
| G.Liquidity ratios  1. Cash & cash equivalent to total assets (C2e/C) 6.45% 2.07% 0.02% 7.30% 2.0   2. Net investment in finance lease to total assets (C1a/C) 33.44% 36.55% 0.47% 35.97% 3.   3. Current assets to current liabilities (C2/B2) (times) 1.02 1.11 2.37 1.86   4. Total liabilities to total assets (B/C) (times) 0.90 0.91 0.91 0.91 0.92   H.Capital /leverage ratios  1. Capital ratio (A/C) 9.79% 9.09% 0.09% 7.60% 2.   2. Break up value per share (A/E1) 10.00 10.00 37.48 25.32   I.Cash flow ratio  1. Cash generated from operating activities to profit after tax. (E4/D9) (times) 4.13 6.51 2.06 -5.76  |   |            |            |            |            | 5.7            |
| 1.Cash & cash equivalent to total assets (C2e/C)       6.45%       2.07%       0.02%       7.30%       3.2         2.Net investment in finance lease to total assets (C1a/C)       33.44%       36.55%       0.47%       35.97%       36.3         3.Current assets to current liabilities (C2/B2) (times)       1.02       1.11       2.37       1.86         4.Total liabilities to total assets (B/C) (times)       0.90       0.91       0.91       0.91         H.Capital /leverage ratios         1.Capital ratio (A/C)       9.79%       9.09%       0.09%       7.60%       8         2.Break up value per share (A/E1)       10.00       10.00       37.48       25.32         I.Cash flow ratio         1.Cash generated from operating activities to profit after tax. (E4/D9) (times)       4.13       6.51       2.06       -5.76   |   | 1.70       | 1.40       | 3.84       | -5.69      | 1.2            |
| 2.Net investment in finance lease to total assets (C1a/C) 33.44% 36.55% 0.47% 35.97% 33.  3. Current assets to current liabilities (C2/B2) (times) 1.02 1.11 2.37 1.86  4. Total liabilities to total assets (B/C) (times) 0.90 0.91 0.91 0.92  H.Capital /leverage ratios  1. Capital ratio (A/C) 9.79% 9.09% 0.09% 7.60% 2.8 Break up value per share (A/E1) 10.00 10.00 37.48 25.32  I.Cash flow ratio  1. Cash generated from operating activities to profit after tax. (E4/D9) (times) 4.13 6.51 2.06 -5.76   | • •   |            |            |            |            |                |
| 3.Current assets to current liabilities (C2/B2) (times)  4.Total liabilities to total assets (B/C) (times)  4.Total liabilities to total assets (B/C) (times)  4.Total liabilities to total assets (B/C) (times)  4.Capital /leverage ratios  1.Capital ratio (A/C)  2.Break up value per share (A/E1)  10.00  10.00  37.48  25.32  1.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D9) (times)  4.13  6.51  2.06  -5.76  | , , ,   |            |            |            |            | 5.66           |
| 4. Total liabilities to total assets (B/C) (times) 0.90 0.91 0.91 0.92  H.Capital /leverage ratios  1. Capital ratio (A/C) 9.79% 9.09% 0.09% 7.60% 2. Break up value per share (A/E1) 10.00 10.00 37.48 25.32  L.Cash flow ratio  1. Cash generated from operating activities to profit after tax. (E4/D9) (times) 4.13 6.51 2.06 -5.76  |   |            |            |            |            | 38.40          |
| H.Capital /leverage ratios  1. Capital ratio (A/C)  2. Break up value per share (A/E1)  1. Cash flow ratio  1. Cash generated from operating activities to profit after tax. (E4/D9) (times)  4.13  6.51  2.06  -5.76  | 3. Current assets to current liabilities (C2/B2) (times)                          |            |            | 2.37       |            | 1.3            |
| 1. Capital ratio (A/C)       9.79%       9.09%       0.09%       7.60%       8         2. Break up value per share (A/E1)       10.00       10.00       37.48       25.32         .Cash flow ratio         1. Cash generated from operating activities to profit after tax. (E4/D9) (times)       4.13       6.51       2.06       -5.76   | 4.Total liabilities to total assets (B/C) (times)                                 | 0.90       | 0.91       | 0.91       | 0.92       | 0.9            |
| 2.Break up value per share (A/E1)  10.00  10.00  37.48  25.32  Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D9) (times)  4.13  6.51  2.06  -5.76   | H.Capital /leverage ratios  |            |            |            |            |                |
| .Cash flow ratio1.Cash generated from operating activities to profit after tax. (E4/D9) (times)4.136.512.06-5.76   | 1.Capital ratio (A/C)   | 9.79%      | 9.09%      | 0.09%      | 7.60%      | 8.48           |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) 4.13 6.51 2.06 -5.76   | 2.Break up value per share (A/E1)   | 10.00      | 10.00      | 37.48      | 25.32      | 24.5           |
|  | I.Cash flow ratio   |            |            |            |            |                |
| 2 Cash generated from operating activities to current liabilities (E4/R2) (times) 0.17 0.24 0.11 0.26  | 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)   | 4.13       | 6.51       | 2.06       | -5.76      | 9.0            |
| 2. Oash generated from operating activities to current habilities (L4/D2) (times)  | 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.17       | 0.24       | 0.11       | 0.36       | 0.1            |

| Pak-Gulf Leasing Company Limited  |         |         |         | (Thousan | d Rupees) |
|---|---------|---------|---------|----------|-----------|
| Items   | 2006    | 2007    | 2008    | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 240,514 | 244,513 | 256,702 | 333,766  | 346,117   |
| 1.Share capital   | 179,350 | 193,698 | 193,698 | 253,698  | 253,698   |
| 2.Reserves  | 61,164  | 27,410  | 29,580  | 32,556   | 37,041    |
| 3.Un appropriated profit/loss   | 0       | 23,405  | 33,424  | 47,512   | 55,378    |
| 4.Others  | 27,332  | 26,716  | 24,871  | 47,865   | 44,150    |
| B.Total liabilities (B1+ B2)  | 399,611 | 298,066 | 282,308 | 324,924  | 309,837   |
| 1.Non-current liabilities (a + b + c)   | 210,575 | 157,982 | 151,144 | 227,757  | 235,872   |
| a.Borrowings from financial and other institutions  | 0       | 8,582   | 0       | 25,000   | 8,333     |
| b.Deposit on finance lease  | 134,698 | 128,636 | 129,971 | 161,465  | 178,168   |
| c.Other/misc. liabilities   | 75,877  | 20,764  | 21,173  | 41,292   | 49,371    |
| 2.Current liabilities   | 189,036 | 140,084 | 131,164 | 97,167   | 73,965    |
| C.Total assets (C1 + C2)  | 667,457 | 569,295 | 563,881 | 706,555  | 700,104   |
| 1.Non-current assets (a + b + c)  | 426,115 | 313,701 | 354,788 | 473,944  | 447,104   |
| a.Net investment in finance lease   | 358,144 | 257,958 | 303,813 | 391,013  | 366,450   |
| b.Fixed assets  | 55,201  | 51,530  | 47,894  | 82,710   | 77,532    |
| c.Other/misc. assets  | 12,770  | 4,213   | 3,081   | 221      | 3,122     |
| 2.Current assets (e + f)  | 241,342 | 255,594 | 209,093 | 232,611  | 253,000   |
| a.Cash and balances with treasury banks   | 824     | 0       | 0       | 0        | 0         |
| b.Placement with other banks  | 228,780 | 236,923 | 181,497 | 182,279  | 6,233     |
| c.Term deposits certificate   | 0       | 0       | 0       | 0        | 1,530     |
| d.Other money market placements   | 0       | 0       | 0       | 0        | 1,330     |
| , ,   | -       | 236,923 | 181,497 | -        | 7,763     |
| e.Cash & cash equivalent (a + b + c + d)  | 229,604 |         |         | 182,279  |           |
| f.Other/misc. current assets  | 11,738  | 18,671  | 27,596  | 50,332   | 245,237   |
| D.Profit & loss account   | 0       |         | 0       | 0        |           |
| 1.Income from finance lease   | 0       | 0       | 0       | 0        | 0         |
| 2.Income from operating lease   | 53,425  | 49,243  | 49,767  | 53,666   | 58,705    |
| 3.Income from lease (D1 + D2)   | 53,425  | 49,243  | 49,767  | 53,666   | 58,705    |
| 4.Income from investments   | 404     | 725     | 703     | 5,184    | 4,738     |
| 5.Other income  | 661     | 1,201   | 150     | 349      | 5,940     |
| 6.Total income/revenue (D3 to D5)   | 54,490  | 51,169  | 50,620  | 59,199   | 69,383    |
| 7.Administrative expenses   | 19,745  | 24,405  | 18,028  | 18,669   | 19,884    |
| 8.Profit/(loss) before taxation   | 8,025   | 500     | 12,164  | 23,023   | 32,273    |
| 9.Profit/(loss) after taxation  | 9,416   | 2,660   | 10,849  | 14,878   | 21,249    |
| E.Other items   |         |         |         |          |           |
| 1.No. of ordinary shares  | 17,935  | 19,370  | 19,370  | 25,370   | 25,370    |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%   | 0.00%    | 5.00%     |
| 3.Stock dividend  | 6.00%   | 8.00%   | 0.00%   | 0.00%    | 0.00%     |
| Cash generated from operating activities  | 37,140  | 93,017  | 7,472   | (31,254) | 43,228    |
| F.Efficiency ratios/profitability ratios  |         |         |         |          |           |
| 1.Return on equity (ROE) (D9/A)   | 3.91%   | 1.09%   | 0.04%   | 4.46%    | 6.14%     |
| 2.Return on capital employed (ROCE) (D8/(C-B2))   | 1.68%   | 0.12%   | 0.03%   | 3.78%    | 5.15%     |
| 3.Return on assets (ROA) (D9/C)   | 1.41%   | 0.47%   | 0.02%   | 2.11%    | 3.04%     |
| 4.Return on revenue (ROR) (D9/D6)   | 17.28%  | 5.20%   | 0.21%   | 25.13%   | 30.63%    |
| 5.Lease income to total income (D3/D6)  | 98.05%  | 96.24%  | 0.98%   | 90.65%   | 84.61%    |
| 6.Administrative expenses to profit before tax. (D7/D9) (times)                                   | 2.10    | 9.17    | 1.66    | 1.25     | 0.94      |
| 7.Earning per share (D9/E1)   | 0.53    | 0.14    | 0.56    | 0.59     | 0.84      |
| G.Liquidity ratios  | 0.00    | 0       | 0.00    | 0.00     | 0.0 .     |
| 1.Cash & cash equivalent to total assets (C2e/C)  | 34.40%  | 41.62%  | 0.32%   | 25.80%   | 1.11%     |
| 2.Net investment in finance lease to total assets (C1a/C)   | 53.66%  | 45.31%  | 0.54%   | 55.34%   | 52.34%    |
| ,   | 1.28    | 1.82    | 1.59    | 2.39     | 3.42      |
| 3.Current assets to current liabilities (C2/B2) (times)   |         |         |         |          |           |
| 4.Total liabilities to total assets (B/C) (times)   | 0.60    | 0.52    | 0.50    | 0.46     | 0.44      |
| H.Capital /leverage ratios  | 00.000/ | 40.0504 | 0.4004  | 47.040/  | 40.4      |
| 1.Capital ratio (A/C)   | 36.03%  | 42.95%  | 0.46%   | 47.24%   | 49.44%    |
| 2.Break up value per share (A/E1)   | 13.41   | 12.62   | 13.25   | 13.16    | 13.64     |
| I.Cash flow ratio   |         |         |         |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)                   | 3.94    | 34.97   | 0.69    | -2.10    | 2.03      |
| <ol><li>Cash generated from operating activities to current liabilities (E4/B2) (times)</li></ol> | 0.20    | 0.66    | 0.06    | -0.32    | 0.58      |
|   |         |         |         |          |           |

| SME Leasing Limited   |           |           |           | (Thousan  | d Rupees) |
|---|-----------|-----------|-----------|-----------|-----------|
| Items   | 2006      | 2007      | 2008      | 2009      | 2010      |
| A.Total equity (A1 to A3)   | 404,986   | 435,240   | 419,363   | 349,615   | 299,829   |
| 1.Share capital   | 320,000   | 320,000   | 320,000   | 320,000   | 320,000   |
| 2.Reserves  | 84,986    | 115,240   | 48,466    | 48,466    | 48,466    |
| 3.Un appropriated profit/loss   | 0         | 0         | 50,897    | (18,851)  | (68,637)  |
| 4.Others  | 0         | 0         | (8,783)   | 1,649     | 3,835     |
| B.Total liabilities (B1+ B2)  | 1,210,331 | 1,481,629 | 1,569,329 | 1,239,513 | 685,972   |
| 1.Non-current liabilities (a + b + c)   | 688,594   | 921,757   | 895,907   | 529,821   | 297,074   |
| a.Borrowings from financial and other institutions                                | 515,406   | 724,182   | 340,486   | 98,236    | 12,659    |
| b.Deposit on finance lease  | 0         | 0         | 181,250   | 428,318   | 280,353   |
| c.Other/misc. liabilities   | 173,188   | 197,575   | 374,171   | 3,267     | 4,062     |
| 2.Current liabilities   | 521,737   | 559,872   | 673,422   | 709,692   | 388,898   |
| C.Total assets (C1 + C2)  | 1,615,317 | 1,916,869 | 1,979,909 | 1,590,777 | 989,636   |
| 1.Non-current assets (a + b + c)  | 1,090,526 | 1,260,940 | 1,221,954 | 957,777   | 470,485   |
| a.Net investment in finance lease   | 1,040,071 | 1,206,948 | 1,146,981 | 907,451   | 432,543   |
| b.Fixed assets  | 12,327    | 11,240    | 9,711     | 13,861    | 23,402    |
| c.Other/misc. assets  | 38,128    | 42,752    | 65,262    | 36,465    | 14,540    |
| 2.Current assets (e + f)  | 524,791   | 655,929   | 757,955   | 633,000   | 519,151   |
| a.Cash and balances with treasury banks   | 14,049    | 23,705    | 33,964    | 36        | 26        |
| b.Placement with other banks  | 448,157   | 569,842   | 31,308    | 22,411    | 11,877    |
|   | 0         | 0         | 0         | 0         | 0         |
| c.Term deposits certificate   | 0         | 0         | 0         | 0         | 0         |
| d.Other money market placements   | _         | 593.547   |           | •         | •         |
| e.Cash & cash equivalent (a + b + c + d)  | 462,206   |           | 65,272    | 22,447    | 11,903    |
| f.Other/misc. current assets  | 62,585    | 62,382    | 692,683   | 610,553   | 507,248   |
| D.Profit & loss account   |           |           |           |           |           |
| 1.Income from finance lease   | (783)     | 155,282   | 134,241   | 104,603   | 73,469    |
| 2.Income from operating lease   | 133,480   | 272       | 0         | 0         | 1,079     |
| 3.Income from lease (D1 + D2)   | 132,697   | 155,554   | 134,241   | 104,603   | 74,548    |
| 4.Income from investments   | 0         | 250       | 5,663     | (4,674)   | 0         |
| 5.Other income  | 12,678    | 15,954    | 15,951    | 19,268    | 11,043    |
| 6.Total income/revenue (D3 to D5)   | 145,375   | 171,758   | 155,855   | 119,197   | 85,591    |
| 7.Administrative expenses   | 38,730    | 46,856    | 43,631    | 47,631    | 44,709    |
| 8.Profit/(loss) before taxation   | 29,872    | 35,109    | 2,275     | (70,560)  | (47,388)  |
| 9.Profit/(loss) after taxation  | 24,100    | 30,667    | 7,711     | (69,748)  | (49,786)  |
| E.Other items   |           |           |           |           |           |
| 1.No. of ordinary shares  | 320,000   | 320,000   | 320,000   | 32,000    | 32,000    |
| 2.Cash dividend   | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%     |
| 3.Stock dividend  | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%     |
| Cash generated from operating activities  | (124,499) | (102,504) | 92,656    | 236,228   | 231,733   |
| F.Efficiency ratios/profitability ratios  |           |           |           |           |           |
| 1.Return on equity (ROE) (D9/A)   | 5.95%     | 7.05%     | 0.02%     | -19.95%   | -16.60%   |
| 2.Return on capital employed (ROCE) (D8/(C-B2))                                   | 2.73%     | 2.59%     | 0.00%     | -8.01%    | -7.89%    |
| 3.Return on assets (ROA) (D9/C)   | 1.49%     | 1.60%     | 0.00%     | -4.38%    | -5.03%    |
| 4.Return on revenue (ROR) (D9/D6)   | 16.58%    | 17.85%    | 0.05%     | -58.51%   | -58.17%   |
| 5.Lease income to total income (D3/D6)  | 91.28%    | 90.57%    | 0.86%     | 87.76%    | 87.10%    |
| 6.Administrative expenses to profit before tax. (D7/D9) (times)                   | 1.61      | 1.53      | 5.66      | -0.68     | -0.90     |
| 7.Earning per share (D9/E1)   | 0.08      | 0.10      | 0.02      | -2.18     | -1.56     |
| · ,   | 0.00      | 0.10      | 0.02      | -2.10     | -1.50     |
| G.Liquidity ratios 1.Cash & cash equivalent to total assets (C2e/C)               | 28.61%    | 30.96%    | 0.03%     | 1.41%     | 1.20%     |
| , ,   |           |           |           | 57.04%    | 43.71%    |
| 2. Net investment in finance lease to total assets (C1a/C)                        | 64.39%    | 62.96%    | 0.58%     |           |           |
| 3. Current assets to current liabilities (C2/B2) (times)                          | 1.01      | 1.17      | 1.13      | 0.89      | 1.33      |
| 4.Total liabilities to total assets (B/C) (times)                                 | 0.75      | 0.77      | 0.79      | 0.78      | 0.69      |
| H.Capital /leverage ratios  |           |           |           |           |           |
| 1.Capital ratio (A/C)   | 25.07%    | 22.71%    | 0.21%     | 21.98%    | 30.30%    |
| 2.Break up value per share (A/E1)   | 1.27      | 1.36      | 1.31      | 10.93     | 9.37      |
| I.Cash flow ratio   |           |           |           |           |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)   | -5.17     | -3.34     | 12.02     | -3.39     | -4.65     |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.24     | -0.18     | 0.14      | 0.33      | 0.60      |
|   |           |           |           |           |           |

| Saudi Pak Leasing Company Limited   |           |           |           | (Thousar  | nd Rupees) |
|---|-----------|-----------|-----------|-----------|------------|
| Items   | 2006      | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)   | 663,960   | 653,642   | 684,097   | 217,148   | (123,738)  |
| 1.Share capital   | 430,100   | 430,100   | 451,605   | 451,605   | 451,605    |
| 2.Reserves  | 125,325   | 136,164   | 150,857   | 148,257   | 148,257    |
| 3.Un appropriated profit/loss   | 108,535   | 87,378    | 81,635    | (382,714) | (723,600)  |
| 4.Others  | (125,984) | (15,305)  | (136,762) | (144,934) | 25,261     |
| B.Total liabilities (B1+ B2)  | 5,481,683 | 5,899,994 | 6,888,051 | 5,830,720 | 4,569,990  |
| 1.Non-current liabilities (a + b + c)   | 1,854,672 | 2,028,497 | 2,441,650 | 2,648,890 | 1,769,358  |
| a.Borrowings from financial and other institutions                                | 100,000   | 0         | 0         | 0         | 632,000    |
| b.Deposit on finance lease  | 847,557   | 846,942   | 1,070,376 | 876,653   | 692,925    |
| c.Other/misc. liabilities   | 907,115   | 1,181,555 | 1,371,274 | 1,772,237 | 444,433    |
| 2.Current liabilities   | 3,627,011 | 3,871,497 | 4,446,401 | 3,181,830 | 2,800,632  |
| C.Total assets (C1 + C2)  | 6,019,659 | 6,538,331 | 7,435,386 | 5,902,934 | 4,471,513  |
| 1.Non-current assets (a + b + c)  | 2,254,738 | 2,610,090 | 3,313,267 | 2,233,638 | 1,408,863  |
| a.Net investment in finance lease   | 1,789,012 | 2,281,114 | 2,941,966 | 1,880,876 | 1,069,278  |
|   | 84,379    | 208,861   | 256,383   | 260,795   | 119,283    |
| b.Fixed assets  |           | 120,115   |           |           | 220,302    |
| c.Other/misc. assets  | 381,347   |           | 114,918   | 91,967    |            |
| 2.Current assets (e + f)  | 3,764,921 | 3,928,241 | 4,122,119 | 3,669,296 | 3,062,650  |
| a.Cash and balances with treasury banks   | 164,162   | 306       | 49,704    | 14,125    | 30         |
| b.Placement with other banks  | 215,919   | 955,381   | 419,779   | 108,866   | 18,511     |
| c.Term deposits certificate   | 25,583    | 407,294   | 11,250    | 1,013     | 1,297      |
| d.Other money market placements   | 0         | 0         | 0         | 0         | 0          |
| e.Cash & cash equivalent (a + b + c + d)  | 405,664   | 1,362,981 | 480,733   | 124,004   | 19,838     |
| f.Other/misc. current assets  | 3,359,257 | 2,565,260 | 3,641,386 | 3,545,292 | 3,042,812  |
| D.Profit & loss account   |           |           |           |           |            |
| 1.Income from finance lease   | 401,253   | 442,389   | 479,905   | 437,132   | 277,855    |
| 2.Income from operating lease   | 18,573    | 38,237    | 74,835    | 62,221    | 25,474     |
| 3.Income from lease (D1 + D2)   | 419,826   | 480,626   | 554,740   | 499,353   | 303,329    |
| 4.Income from investments   | 0         | 0         | 0         | 0         | 0          |
| 5.Other income  | 223,532   | 241,056   | 316,561   | 177,970   | 132,554    |
| 6.Total income/revenue (D3 to D5)   | 643,358   | 721,682   | 871,301   | 677,323   | 435,883    |
| 7.Administrative expenses   | 94,716    | 100,664   | 105,283   | 112,291   | 97,227     |
| 8.Profit/(loss) before taxation   | 103,939   | 70,698    | 90,865    | (527,197) | (419,636)  |
| 9.Profit/(loss) after taxation  | 92,939    | 54,198    | 73,465    | (458,059) | (342,754)  |
| E.Other items   | 02,000    | 01,100    | 70,100    | (100,000) | (0.2,.0.)  |
| 1.No. of ordinary shares  | 43,010    | 43,010    | 45,160    | 45,160    | 45,160     |
| 2.Cash dividend   | 15.00%    | 10.00%    | 0.00%     | 0.00%     | 0.00%      |
|   | 0.00%     | 0.05%     | 0.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend  |           |           |           |           |            |
| 4.Cash generated from operating activities  | (420,937) | (618,070) | (240,840) | 823,319   | 930,274    |
| F.Efficiency ratios/profitability ratios  | 44.000/   | 0.000/    | 0.440/    | 040.040/  | 077 000/   |
| 1.Return on equity (ROE) (D9/A)   | 14.00%    | 8.29%     | 0.11%     | -210.94%  | 277.00%    |
| 2.Return on capital employed (ROCE) (D8/(C-B2))                                   | 4.34%     | 2.65%     | 0.03%     | -19.37%   | -25.11%    |
| 3.Return on assets (ROA) (D9/C)   | 1.54%     | 0.83%     | 0.01%     | -7.76%    | -7.67%     |
| 4.Return on revenue (ROR) (D9/D6)   | 14.45%    | 7.51%     | 0.08%     | -67.63%   | -78.63%    |
| 5.Lease income to total income (D3/D6)  | 65.26%    | 66.60%    | 0.64%     | 73.72%    | 69.59%     |
| <ol><li>6.Administrative expenses to profit before tax. (D7/D9) (times)</li></ol> | 1.02      | 1.86      | 1.43      | -0.25     | -0.28      |
| 7.Earning per share (D9/E1)   | 2.16      | 1.26      | 1.63      | -10.14    | -7.59      |
| G.Liquidity ratios  |           |           |           |           |            |
| 1.Cash & cash equivalent to total assets (C2e/C)                                  | 6.74%     | 20.85%    | 0.07%     | 2.10%     | 0.44%      |
| 2.Net investment in finance lease to total assets (C1a/C)                         | 29.72%    | 34.89%    | 0.40%     | 31.86%    | 23.91%     |
| 3.Current assets to current liabilities (C2/B2) (times)                           | 1.04      | 1.01      | 0.93      | 1.15      | 1.09       |
| 4.Total liabilities to total assets (B/C) (times)                                 | 0.91      | 0.90      | 0.93      | 0.99      | 1.02       |
| H.Capital /leverage ratios  |           |           |           |           |            |
| 1.Capital ratio (A/C)   | 11.03%    | 10.00%    | 0.09%     | 3.68%     | -2.77%     |
| 2.Break up value per share (A/E1)   | 15.44     | 15.20     | 15.15     | 4.81      | -2.74      |
| I.Cash flow ratio   | 10.77     | 10.20     | 10.10     | 7.01      | 2.14       |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)   | -4.53     | -11.40    | -3.28     | -1.80     | -2.71      |
|   |           |           |           |           |            |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.12     | -0.16     | -0.05     | 0.26      | 0.33       |

| Security Leasing Corporation Limited  |                 |                 |           | (Thousar  | nd Rupees)        |
|---|-----------------|-----------------|-----------|-----------|-------------------|
| Items   | 2006            | 2007            | 2008      | 2009      | 2010              |
| A.Total equity (A1 to A3)   | 479,440         | 603,561         | 592,370   | 215,787   | 59,449            |
| 1. Share capital  | 392,000         | 513,000         | 475,500   | 438,028   | 438,028           |
| 2.Reserves  | 68,605          | 76,506          | 118,867   | 118,867   | 118,867           |
| 3.Un appropriated profit/loss   | 18,835          | 14,055          | (1,997)   | (341,108) | (497,446          |
| 4.Others  | (73,696)        | (33,407)        | 23,776    | 22,547    | 21,319            |
| B.Total liabilities (B1+ B2)  | 4,364,808       | 4,830,329       | 4,961,128 | 3,727,834 | 2,668,937         |
| 1.Non-current liabilities (a + b + c)   | 2,108,610       | 2,461,165       | 2,632,668 | 1,812,607 | 1,432,902         |
| a.Borrowings from financial and other institutions                                | 1,402,468       | 1,518,750       | 1,602,207 | 1,157,747 | 1,147,358         |
| b.Deposit on finance lease  | 706,142         | 939,829         | 1,027,875 | 654,860   | 285,544           |
| c.Other/misc. liabilities   | 0               | 2,586           | 2,586     | 0         | 0                 |
| 2.Current liabilities   | 2,256,198       | 2,369,164       | 2,328,460 | 1,915,227 | 1,236,035         |
| C.Total assets (C1 + C2)  | 4,770,552       | 5,400,483       | 5,577,274 | 3,966,168 | 2,749,705         |
| 1.Non-current assets (a + b + c)  | 2,493,990       | 3,001,377       | 3,108,830 | 2,010,853 | 1,114,513         |
| a.Net investment in finance lease   | 1,924,767       | 2,467,054       | 2,302,632 | 1,222,343 | 494,912           |
| b.Fixed assets  | 221,794         | 209,844         | 246,681   | 204,684   | 161,314           |
| c.Other/misc. assets  | 347,429         | 324,479         | 559,517   | 583,826   | 458,287           |
| 2.Current assets (e + f)  | 2,276,562       | 2,399,106       | 2,468,444 | 1,955,315 | 1,635,192         |
| a.Cash and balances with treasury banks   | 103,460         | 39,110          | 60        | 0         | 34                |
| b.Placement with other banks  | 0               | 0               | 38,634    | 3,750     | 2,517             |
| c.Term deposits certificate   | 93,157          | 20,743          | 4,814     | 680       | 1,305             |
| d.Other money market placements   | 420,969         | 396,770         | 305,665   | 101,354   | 12,643            |
| , ,   | 617,586         | 456,623         | 349,173   | 105,784   | 16,499            |
| e.Cash & cash equivalent (a + b + c + d)  f.Other/misc. current assets            | 1,658,976       | 1,942,483       | 2,119,271 |           | 1,618,693         |
|   | 1,008,976       | 1,942,463       | 2,119,271 | 1,849,531 | 1,010,093         |
| D.Profit & loss account   | 005.000         | 202.257         | 202.042   | 004.404   | 440.004           |
| 1.Income from finance lease   | 235,206         | 380,357         | 383,218   | 321,161   | 149,924           |
| 2.Income from operating lease   | 61,185          | 60,307          | 58,595    | 46,438    | 21,398            |
| 3.Income from lease (D1 + D2)   | 296,391         | 440,664         | 441,813   | 367,599   | 171,322           |
| 4.Income from investments   | 0               | 0               | 0         | (108,625) | (49,674)          |
| 5.Other income  | 213,625         | 146,166         | 556,615   | (60,802)  | 8,467             |
| 6.Total income/revenue (D3 to D5)   | 510,016         | 586,830         | 998,428   | 198,172   | 130,115           |
| 7.Administrative expenses   | 65,895          | 78,817          | 89,305    | 99,937    | 93,118            |
| 8.Profit/(loss) before taxation   | 114,904         | 48,856          | (10,039)  | (468,114) | (287,286)         |
| 9.Profit/(loss) after taxation  | 108,021         | 40,258          | 211,810   | (357,797) | (273,954)         |
| E.Other items   |                 |                 |           |           |                   |
| 1.No. of ordinary shares  | 39,200          | 51,300          | 47,550    | 43,802    | 43,802            |
| 2.Cash dividend   | 10.00%          | 9.10%           | 9.10%     | 0.00%     | 0.00%             |
| 3.Stock dividend  | 43.00%          | 0.00%           | 0.00%     | 0.00%     | 0.00%             |
| 4.Cash generated from operating activities  | (883,353)       | (286,125)       | 152,826   | 57,319    | 201,632           |
| F.Efficiency ratios/profitability ratios  |                 |                 |           |           |                   |
| 1.Return on equity (ROE) (D9/A)   | 22.53%          | 6.67%           | 0.36%     | -165.81%  | -460.82%          |
| 2.Return on capital employed (ROCE) (D8/(C-B2))                                   | 4.57%           | 1.61%           | 0.00%     | -22.82%   | -18.98%           |
| 3.Return on assets (ROA) (D9/C)   | 2.26%           | 0.75%           | 0.04%     | -9.02%    | -9.96%            |
| 4.Return on revenue (ROR) (D9/D6)   | 21.18%          | 6.86%           | 0.21%     | -180.55%  | -210.55%          |
| 5.Lease income to total income (D3/D6)  | 58.11%          | 75.09%          | 0.44%     | 185.49%   | 131.67%           |
| 6.Administrative expenses to profit before tax. (D7/D9) (times)                   | 0.61            | 1.96            | 0.42      | -0.28     | -0.34             |
| 7.Earning per share (D9/E1)   | 2.76            | 0.78            | 4.45      | -8.17     | -6.25             |
| G.Liquidity ratios  |                 |                 |           |           |                   |
| 1.Cash & cash equivalent to total assets (C2e/C)                                  | 12.95%          | 8.46%           | 0.06%     | 2.67%     | 0.60%             |
| 2.Net investment in finance lease to total assets (C1a/C)                         | 40.35%          | 45.68%          | 0.41%     | 30.82%    | 18.00%            |
| 3. Current assets to current liabilities (C2/B2) (times)                          | 1.01            | 1.01            | 1.06      | 1.02      | 1.32              |
| 4.Total liabilities to total assets (B/C) (times)                                 | 0.91            | 0.89            | 0.89      | 0.94      | 0.97              |
|   | 0.51            | 0.05            | 0.05      | 0.34      | 0.9               |
| H.Capital /leverage ratios  | 10.05%          | 11 100/         | 0.11%     | 5.44%     | 2.16%             |
| 1. Capital ratio (A/C)  | 10.05%<br>12.23 | 11.18%<br>11.77 |           |           |                   |
| 2.Break up value per share (A/E1)   | 12.23           | 11.77           | 12.46     | 4.93      | 1.36              |
| I.Cash flow ratio   | 0.40            | 7 44            | 0.70      | 0.40      | ^ <del>- </del> . |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)   | -8.18           | -7.11           | 0.72      | -0.16     | -0.74             |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.39           | -0.12           | 0.07      | 0.03      | 0.16              |

| Sigma Leasing Corporation Limited   |           |           |           | (Thousan | d Rupees |
|---|-----------|-----------|-----------|----------|----------|
| Items   | 2006      | 2007      | 2008      | 2009     | 2010     |
| A.Total equity (A1 to A3)   | 355,586   | 369,474   | 331,993   | 306,303  | 313,32   |
| 1.Share capital   | 300,000   | 300,000   | 300,000   | 300,000  | 300,000  |
| 2.Reserves  | 55,586    | 50,946    | 61,861    | 61,862   | 63,209   |
| 3.Un appropriated profit/loss   | 0         | 18,528    | (29,868)  | (55,559) | (49,888  |
| 4.Others  | 55,447    | 55,320    | 55,194    | 40,476   | 54,953   |
| B.Total liabilities (B1+ B2)  | 1,033,146 | 1,206,344 | 982,953   | 632,691  | 163,218  |
| 1.Non-current liabilities (a + b + c)   | 603,195   | 580,937   | 479,120   | 315,918  | 70,515   |
| a.Borrowings from financial and other institutions                                | 287,500   | 245,820   | 141,667   | 33,333   | C        |
| b.Deposit on finance lease  | 440       | 2,412     | 1,739     | 1,077    | 397      |
| c.Other/misc. liabilities   | 315,255   | 332,705   | 335,714   | 281,508  | 70,118   |
| 2.Current liabilities   | 429,951   | 625,407   | 503,833   | 316,773  | 92,703   |
| C.Total assets (C1 + C2)  | 1,444,179 | 1,631,138 | 1,370,140 | 979,470  | 531,492  |
| 1.Non-current assets (a + b + c)  | 849,597   | 832,503   | 627,911   | 361,974  | 201,727  |
| a.Net investment in finance lease   | 759,134   | 743,642   | 541,329   | 278,688  | 119,243  |
| b.Fixed assets  | 85,563    | 87,703    | 85,513    | 82,337   | 81,654   |
| c.Other/misc. assets  | 4,900     | 1,158     | 1,069     | 949      | 830      |
| 2.Current assets (e + f)  | 594,582   | 798,635   | 742,229   | 617,496  | 329,765  |
| a.Cash and balances with treasury banks   | 7,847     | 61        | 58        | 67       | 65       |
| b.Placement with other banks  | 0         | 28,172    | 73,089    | 97,559   | 48,354   |
| c.Term deposits certificate   | 0         | 103,133   | 163,257   | 137,332  | 60,118   |
| d.Other money market placements   | 0         | 0         | 0         | 0        | 00,110   |
| e.Cash & cash equivalent (a + b + c + d)  | 7,847     | 131,366   | 236,404   | 234,958  | 108,537  |
| f.Other/misc. current assets  | 586,735   | 667,269   | 505,825   | 382,538  | 221,228  |
|   | 300,733   | 007,209   | 303,823   | 302,330  | 221,220  |
| D.Profit & loss account   | 04.757    | 124.262   | 122 207   | 94 OOE   | 12 171   |
| 1.Income from finance lease   | 94,757    | 134,262   | 123,397   | 84,095   | 43,171   |
| 2. Income from operating lease  | 25,276    | 1,040     | 11,100    | 5,192    | 184      |
| 3.Income from lease (D1 + D2)   | 120,033   | 135,302   | 134,497   | 89,287   | 43,355   |
| 4.Income from investments   | 0         | 0         | 0         | 0        | 04.044   |
| 5.Other income  | 9,361     | 21,456    | 22,261    | 10,540   | 31,844   |
| 6.Total income/revenue (D3 to D5)   | 129,394   | 156,758   | 156,758   | 99,827   | 75,199   |
| 7.Administrative expenses   | 15,633    | 19,641    | 23,854    | 24,054   | 24,326   |
| 8.Profit/(loss) before taxation   | 43,395    | 68,424    | 58,147    | (74,417) | (486     |
| 9.Profit/(loss) after taxation  | 42,177    | 60,684    | 54,580    | (67,860) | 6,736    |
| E.Other items   |           |           |           |          |          |
| 1.No. of ordinary shares  | 30,000    | 30,000    | 30,000    | 30,000   | 30,000   |
| 2.Cash dividend   | 12.00%    | 16.00%    | 11.00%    | 0.00%    | 0.00%    |
| 3.Stock dividend  | 0.00%     | 0.00%     | 0.00%     | 0.00%    | 0.00%    |
| Cash generated from operating activities  | (287,745) | 5,867     | 377,294   | 325,976  | 210,019  |
| F.Efficiency ratios/profitability ratios  |           |           |           |          |          |
| 1.Return on equity (ROE) (D9/A)   | 11.86%    | 16.42%    | 0.16%     | -22.15%  | 2.15%    |
| 2.Return on capital employed (ROCE) (D8/(C-B2))                                   | 4.28%     | 6.80%     | 0.07%     | -11.23%  | -0.11%   |
| 3.Return on assets (ROA) (D9/C)   | 2.92%     | 3.72%     | 0.04%     | -6.93%   | 1.27%    |
| 4.Return on revenue (ROR) (D9/D6)   | 32.60%    | 38.71%    | 0.35%     | -67.98%  | 8.96%    |
| 5.Lease income to total income (D3/D6)  | 92.77%    | 86.31%    | 0.86%     | 89.44%   | 57.65%   |
| 6.Administrative expenses to profit before tax. (D7/D9) (times)                   | 0.37      | 0.32      | 0.44      | -0.35    | 3.6      |
| 7.Earning per share (D9/E1)   | 1.41      | 2.02      | 1.82      | -2.26    | 0.22     |
| G.Liquidity ratios  |           |           |           |          |          |
| 1.Cash & cash equivalent to total assets (C2e/C)                                  | 0.54%     | 8.05%     | 0.17%     | 23.99%   | 20.42%   |
| 2.Net investment in finance lease to total assets (C1a/C)                         | 52.57%    | 45.59%    | 0.40%     | 28.45%   | 22.449   |
| 3.Current assets to current liabilities (C2/B2) (times)                           | 1.38      | 1.28      | 1.47      | 1.95     | 3.5      |
| 4. Total liabilities to total assets (B/C) (times)                                | 0.72      | 0.74      | 0.72      | 0.65     | 0.3      |
| H.Capital /leverage ratios  |           |           |           |          |          |
| 1.Capital ratio (A/C)   | 24.62%    | 22.65%    | 0.24%     | 31.27%   | 58.95%   |
| 2.Break up value per share (A/E1)   | 11.85     | 12.32     | 11.07     | 10.21    | 10.4     |
| I.Cash flow ratio   |           | .2.02     |           |          |          |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)   | -6.82     | 0.10      | 6.91      | -4.80    | 31.1     |
| •   | -0.67     | 0.01      | 0.75      | 1.03     | 2.27     |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.07     | 0.01      | 0.75      | 1.03     | 2.2      |

| Standard Chartered Leasing Limited  | 2006      | 2005      | 2000      |           | nd Rupees) |
|---|-----------|-----------|-----------|-----------|------------|
| Items   | 2006      | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)   | 506,969   | 272,359   | 209,098   | 736,138   | 778,743    |
| 1.Share capital   | 391,342   | 391,342   | 391,342   | 978,354   | 978,354    |
| 2.Reserves  | 94,407    | 94,407    | 94,407    | 94,408    | 102,929    |
| 3.Un appropriated profit/loss   | 21,220    | (213,390) | (276,651) | (336,624) | (302,540)  |
| 4.Others  | (7,175)   | 5,063     | (853)     | (3,893)   | (3,892)    |
| B.Total liabilities (B1+ B2)  | 3,762,381 | 2,518,434 | 1,543,716 | 1,269,281 | 1,580,409  |
| 1.Non-current liabilities (a + b + c)   | 2,503,639 | 1,272,300 | 460,871   | 304,736   | 230,248    |
| a.Borrowings from financial and other institutions                                | 883,795   | 386,667   | 66,667    | 0         | 0          |
| b.Deposit on finance lease  | 664,728   | 445,554   | 285,129   | 201,334   | 228,521    |
| c.Other/misc. liabilities   | 955,116   | 440,079   | 109,075   | 103,402   | 1,727      |
| 2.Current liabilities   | 1,258,742 | 1,246,134 | 1,082,845 | 964,545   | 1,350,161  |
| C.Total assets (C1 + C2)  | 4,262,175 | 2,795,856 | 1,751,961 | 2,001,526 | 2,355,260  |
| 1.Non-current assets (a + b + c)  | 2,601,540 | 1,531,166 | 811,401   | 1,292,056 | 1,561,028  |
| a.Net investment in finance lease   | 2,304,450 | 1,237,142 | 567,724   | 1,043,785 | 1,279,678  |
| b.Fixed assets  | 21,886    | 7,735     | 9,618     | 6,734     | 3,699      |
| c.Other/misc. assets  | 275,204   | 286,289   | 234,059   | 241,537   | 277,651    |
| 2.Current assets (e + f)  | 1,660,635 | 1,264,690 | 940,560   | 709,470   | 794,232    |
| a.Cash and balances with treasury banks   | 89,370    | 11,245    | 7         | 7         | 32         |
| b.Placement with other banks  | 170       | 170       | 5,040     | 5,287     | 8,518      |
| c.Term deposits certificate   | 0         | 0         | 14,698    | 5,741     | 1,025      |
| d.Other money market placements   | 0         | 0         | 0         | 0         | 0          |
| e.Cash & cash equivalent (a + b + c + d)  | 89,540    | 11,415    | 19,745    | 11,035    | 9,575      |
| f.Other/misc. current assets  | 1,571,095 | 1,253,275 | 920,815   | 698,435   | 784,657    |
| D.Profit & loss account   |           |           |           |           |            |
| 1.Income from finance lease   | 4,154     | 3,288     | 0         | 0         | 206,423    |
| 2.Income from operating lease   | 353,075   | 264,060   | 150,715   | 165,421   | 18,709     |
| 3.Income from lease (D1 + D2)   | 357,229   | 267,348   | 150,715   | 165,421   | 225,132    |
| 4.Income from investments   | 3,593     | 102       | 7,493     | 0         | 269        |
| 5.Other income  | 38,426    | 37,341    | 23,297    | 14,464    | 16,159     |
| 6.Total income/revenue (D3 to D5)   | 399,248   | 304,791   | 181,505   | 179,885   | 241,560    |
| 7.Administrative expenses   | 69,460    | 71,459    | 48,561    | 53,833    | 70,626     |
| 8.Profit/(loss) before taxation   | (12,017)  | (394,651) | (56,738)  | (56,552)  | 65,547     |
| 9.Profit/(loss) after taxation  | 346       | (234,609) | (63,262)  | (59,973)  | 42,606     |
| E.Other items   |           |           |           |           |            |
| 1.No. of ordinary shares  | 39,134    | 39,134    | 39,134    | 97,835    | 97,835     |
| 2.Cash dividend   | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend  | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| Cash generated from operating activities  | 514,634   | 1,041,962 | 605,369   | (434,775) | (220,574)  |
| F.Efficiency ratios/profitability ratios  |           |           |           |           |            |
| 1.Return on equity (ROE) (D9/A)   | 0.07%     | -86.14%   | -0.30%    | -8.15%    | 5.47%      |
| 2.Return on capital employed (ROCE) (D8/(C-B2))                                   | -0.40%    | -25.47%   | -0.09%    | -5.45%    | 6.52%      |
| 3.Return on assets (ROA) (D9/C)   | 0.01%     | -8.39%    | -0.04%    | -3.00%    | 1.81%      |
| 4.Return on revenue (ROR) (D9/D6)   | 0.09%     | -76.97%   | -0.35%    | -33.34%   | 17.64%     |
| 5.Lease income to total income (D3/D6)  | 89.48%    | 87.72%    | 0.83%     | 91.96%    | 93.20%     |
| 6.Administrative expenses to profit before tax. (D7/D9) (times)                   | 200.75    | -0.30     | -0.77     | -0.90     | 1.66       |
| 7.Earning per share (D9/E1)   | 0.01      | -6.00     | -1.62     | -0.61     | 0.44       |
| G.Liquidity ratios  |           |           |           |           |            |
| 1.Cash & cash equivalent to total assets (C2e/C)                                  | 2.10%     | 0.41%     | 0.01%     | 0.55%     | 0.41%      |
| 2.Net investment in finance lease to total assets (C1a/C)                         | 54.07%    | 44.25%    | 0.32%     | 52.15%    | 54.33%     |
| 3.Current assets to current liabilities (C2/B2) (times)                           | 1.32      | 1.01      | 0.87      | 0.74      | 0.59       |
| 4.Total liabilities to total assets (B/C) (times)                                 | 0.88      | 0.90      | 0.88      | 0.63      | 0.67       |
| H.Capital /leverage ratios  |           |           |           |           |            |
| 1.Capital ratio (A/C)   | 11.89%    | 9.74%     | 0.12%     | 36.78%    | 33.06%     |
| 2.Break up value per share (A/E1)   | 12.95     | 6.96      | 5.34      | 7.52      | 7.96       |
| I.Cash flow ratio   |           |           |           |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times)   | 1,487.38  | -4.44     | -9.57     | 7.25      | -5.18      |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.41      | 0.84      | 0.56      | -0.45     | -0.16      |

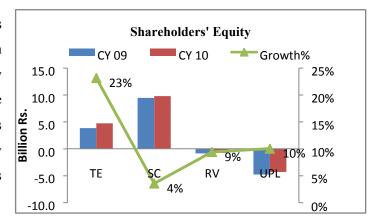
# **INVESTMENT BANKS**

#### Performance at a Glance

Analysis of the investment banks revealed that their balance sheet size contracted by 22.7 percent in FY10 over FY09. The aggregate share capital increased by 3.6 percent. Losses before and after tax have been Rs. 1.8 billion and Rs. 1.5 billion respectively. Gross revenue witnessed an increase of 9.5 percent during FY10.

# Analysis of shareholders' equity

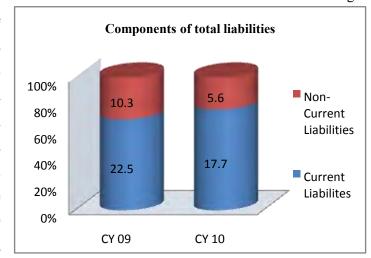
Total shareholders' equity (SE) was Rs 3.9 billion in FY09 and Rs 4.8 billion in FY10. This shows that SE increased by 23.2 percent in FY10 over FY09. The volume of Share Capital (SC) was Rs 9.5 billion in FY09 which increased by around 4 percent in FY10 to reach Rs 9.8 billion.



#### Analysis of liabilities

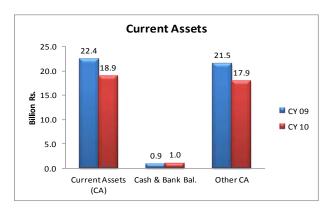
Total liabilities decreased from Rs 32.7 billion in FY09 to Rs 23.3 billion in FY10 witnessing a

decline of 28.9 percent. Share composition of current liabilities and non-current liabilities to total liabilities was 76.0 and 24.0 percent in FY10 and 68.7 and 31.3 percent in FY09. In FY10, current liabilities constituted almost three fourth shares of the total liabilities. Current liabilities were Rs 22.5 billion in FY09 however decreased by 21.2 percent to reach Rs 17.7 billion in FY10



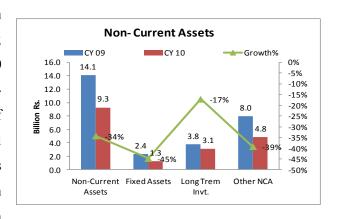
#### Analysis of assets

Total assets declined by 22.7 percent during FY10. In absolute terms it decreased from Rs 36.4 billion in FY09 to Rs 28.2 billion in FY10. Total current assets were Rs 22.4 billion in FY09 and Rs 18.9 billion in FY10, showing a decline of 15.4 percent. Cash and bank balances were Rs 0.9 billion in FY09 and Rs 1.0 billion in FY10, showing a growth of 17.0 percent. Other current assets



growth of 17.0 percent. Other current assets were Rs 21.5 billion and Rs 17.9 billion in FY09 and FY10, reflecting a decrease of 16.8 percent.

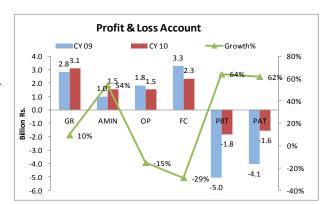
Total non-current assets were Rs 9.3 billion in FY10 and Rs 14.1 billion in FY09; showing a decline of 34.2 percent in FY10 over FY09. The main constituent was long-term investments which was 33.7 percent of non current assets and 11.1 percent of total assets in FY10. Long-term investments at Rs 3.8 billion in FY09 with a decline in growth of 17.1 percent, reached Rs 3.1 billion in



FY10. Fixed assets formation in investment banks were 2.4 billion in FY09 and 1.3 billion in FY10.

#### Profitability and operating efficiency

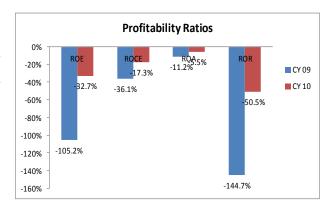
Gross revenue increased by 9.5 percent to Rs 3.1 billion in FY10 from Rs 2.8 billion in FY09. The operating expenses consist of administrative and other general expenses showed an increase of 54.3 percent in FY10. Operating profit at Rs 1.5 billion with a decline of 15.2 percent in FY10 as against



Rs 1.8 billion in FY09. Operating profit constituted 64.5 percent and 49.9 percent of Gross revenue in FY09 and FY10 respectively. Finance cost decreased by 28.7 percent to reach Rs 2.3 billion in FY10

from Rs 3.3 billion in FY09. Losses of investment banks before taxes and after taxes were Rs 1.8 billion and Rs 1.6 billion respectively in FY10.

Return on equity (ROE), return on capital employed (ROCE) ,return on assets (ROA) and return on revenue (ROR) remained negative in FY10.



| Investment Banks - Overall  | 2006        | 2007       | 2008        | (Thousand Rupees)<br>2009 2010 |             |
|---|-------------|------------|-------------|--------------------------------|-------------|
| Items   |             |            |             |                                |             |
| A.Total equity (A1 to A3)   | 5,155,301   | 7,500,397  | 9,526,688   | 3,861,474                      | 4,756,276   |
| 1.Share capital   | 2,586,895   | 4,338,053  | 7,625,153   | 9,472,352                      | 9,809,385   |
| 2.Reserves  | 1,605,408   | 1,916,908  | 1,752,876   | (839,614)                      | (760,544)   |
| 3.Unappropriated profit/loss  | 962,998     | 1,245,436  | 148,659     | (4,771,264)                    | (4,292,565) |
| 4.Others  | 200,502     | 7,989      | (711,925)   | (135,740)                      | 141,044     |
| B.Total liabilities (B1 + B2)   | 28,271,825  | 36,518,018 | 45,556,092  | 32,722,638                     | 23,278,851  |
| 1.Current liabilities   | 21,864,551  | 27,018,735 | 33,856,343  | 22,467,310                     | 17,698,738  |
| 2.Non-current liabilities   | 6,407,274   | 9,499,283  | 11,699,749  | 10,255,328                     | 5,580,113   |
| C.Total assets (C1+C2)  | 33,627,628  | 44,026,404 | 54,370,855  | 36,448,372                     | 28,176,171  |
| 1.Current assets (a + b)  | 23,816,284  | 32,933,616 | 38,590,037  | 22,359,537                     | 18,907,608  |
| a.Cash and banks balances   | 1,498,674   | 4,926,145  | 1,792,740   | 879,937                        | 1,029,379   |
| b.Other current assets  | 22,317,610  | 28,007,471 | 36,797,297  | 21,479,600                     | 17,878,229  |
| 2.Non-current assets (a + b + c)  | 9,811,344   | 11,092,788 | 15,780,818  | 14,088,835                     | 9,268,563   |
| a.Fixed assets  | 354,830     | 800,487    | 1,651,142   | 2,357,479                      | 1,303,176   |
| b.Long-term investments   | 8,297,859   | 7,902,283  | 9,118,257   | 3,765,840                      | 3,121,380   |
| c.Other non-current assets  | 1,158,655   | 2,390,018  | 5,011,419   | 7,965,516                      | 4,844,007   |
| D.Profit & loss account   |             |            |             |                                |             |
| 1.Gross revenue   | 3,838,234   | 5,554,355  | 6,599,385   | 2,808,171                      | 3,075,059   |
| 2.Administartive & operating expenses   | 688,830     | 1,270,194  | 1,914,881   | 998,055                        | 1,539,739   |
| 3.Operating profit  | 3,149,404   | 4,284,161  | 4,545,526   | 1,810,116                      | 1,535,320   |
| 4.Finance cost  | 1,817,004   | 2,571,670  | 2,977,616   | 3,259,862                      | 2,324,562   |
| 5.Profit/(loss) before taxation   | 902,613     | 673,562    | 694,271     | (5,043,689)                    | (1,811,734) |
| 6.Profit/(loss) after taxation  | 829,535     | 693,041    | 934,899     | (4,063,536)                    | (1,554,038) |
| E.Other items   |             |            |             |                                |             |
| 1.No. of shares   | 249,688     | 343,804    | 676,615     | 857,235                        | 890,939     |
| 2.Cash dividend   | N/A         | N/A        | N/A         | N/A                            | N/A         |
| 3.Stock dividend/bonus shares   | N/A         | N/A        | N/A         | N/A                            | N/A         |
| 4.Cash generated from operating activities                                      | (1,925,781) | 761,062    | (1,530,066) | (992,255)                      | 3,339,947   |
| F.Efficiency ratios/profitability ratios  |             |            |             |                                |             |
| 1.Return on equity (ROE) (D6/A)   | 16.09%      | 9.24%      | 9.81%       | -105.23%                       | -32.67%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 7.67%       | 3.96%      | 3.38%       | -36.08%                        | -17.29%     |
| 3.Return on assets (ROA) (D6/C)   | 2.47%       | 1.57%      | 1.72%       | -11.15%                        | -5.52%      |
| 4.Return on revenue (ROR) (D6/D1)   | 21.61%      | 12.48%     | 14.17%      | -144.70%                       | -50.54%     |
| 5.Operating expenses to net income (D2/D6)                                      | 83.04%      | 183.28%    | 204.82%     | -24.56%                        | -99.08%     |
| 6.Earning per share (D6/E1)   | 3.32        | 2.02       | 1.38        | -4.74                          | -1.74       |
| G.Liquidity ratios  |             |            |             |                                |             |
| 1.Current assets to current liabilities (C1/B1) (times)                         | 1.09        | 1.22       | 1.14        | 1.00                           | 1.07        |
| 2.Total liabilities to total assets (B/C) (times)                               | 0.84        | 0.83       | 0.84        | 0.90                           | 0.83        |
| 3.Long term investment to total assets (C2b/C)                                  | 24.68%      | 17.95%     | 16.77%      | 10.33%                         | 11.08%      |
| H.Capital /leverage ratios  |             |            |             |                                |             |
| 1.Capital ratio (A/C)   | 15.33%      | 17.04%     | 17.52%      | 10.59%                         | 16.88%      |
| 2.Break up value per share (A/E1)   | 20.65       | 21.82      | 14.08       | 4.50                           | 5.34        |
| I.Cash flow ratio   |             |            |             |                                |             |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -2.32       | 1.10       | -1.64       | 0.24                           | -2.15       |
| 5   |             |            |             |                                |             |

| Escorts Investment Bank   | 2006      |           | 2008      | (Thousand Rupees) |           |
|---|-----------|-----------|-----------|-------------------|-----------|
| Items   |           | 2007      |           | 2009              | 2010      |
| A.Total equity (A1 to A3)   | 760,269   | 802,233   | 851,850   | 597,403           | 517,973   |
| 1.Share capital   | 441,000   | 441,000   | 441,000   | 441,000           | 441,000   |
| 2.Reserves  | 100,454   | 126,487   | 154,050   | 154,050           | 154,050   |
| 3.Unappropriated profit/loss  | 218,815   | 234,746   | 256,800   | 2,353             | (77,077)  |
| 4.Others  | (15,402)  | (15,402)  | (3,533)   | 7,269             | 6,824     |
| B.Total liabilities (B1 + B2)   | 4,130,890 | 5,147,829 | 5,648,593 | 1,502,971         | 1,300,221 |
| 1.Current liabilities   | 3,487,924 | 4,168,563 | 4,737,057 | 971,888           | 876,480   |
| 2.Non-current liabilities   | 642,966   | 979,266   | 911,536   | 531,083           | 423,741   |
| C.Total assets (C1+C2)  | 4,875,757 | 5,934,660 | 6,496,910 | 2,107,643         | 1,825,018 |
| 1.Current assets (a + b)  | 4,026,144 | 5,013,161 | 5,394,443 | 1,108,243         | 849,897   |
| a.Cash and banks balances   | 169,720   | 133,428   | 306,542   | 19,478            | 9,494     |
| b.Other current assets  | 3,856,424 | 4,879,733 | 5,087,901 | 1,088,765         | 840,403   |
| 2.Non-current assets (a + b + c)  | 849,613   | 921,499   | 1,102,467 | 999,400           | 975,121   |
| a.Fixed assets  | 136,310   | 143,160   | 135,383   | 106,581           | 90,658    |
| b.Long-term investments   | 581,132   | 569,162   | 556,374   | 544,938           | 530,943   |
| c.Other non-current assets  | 132,171   | 209,177   | 410,710   | 347,881           | 353,520   |
| D.Profit & loss account   |           |           |           |                   |           |
| 1.Gross revenue   | 716,285   | 841,512   | 804,919   | 356,524           | 182,339   |
| 2.Administartive & operating expenses   | 190,467   | 216,349   | 238,319   | 141,833           | 91,007    |
| 3.Operating profit  | 525,818   | 625,163   | 566,600   | 214,691           | 91,332    |
| 4.Finance cost  | 111,696   | 163,248   | 201,267   | 92,854            | 32,267    |
| 5.Profit/(loss) before taxation   | 197,955   | 141,201   | 94,512    | 3,803             | (79,598)  |
| 6.Profit/(loss) after taxation  | 186,051   | 130,164   | 137,817   | (166,247)         | (79,430)  |
| E.Other items   |           |           |           |                   |           |
| 1.No. of shares   | 44,100    | 44,100    | 44,100    | 44,100            | 44,100    |
| 2.Cash dividend   | 20.00%    | 20.00%    | 20.00%    | 0.00%             | 0.00%     |
| 3.Stock dividend/bonus shares   | 0.00%     | 0.00%     | 0.00%     | 0.00%             | 0.00%     |
| 4.Cash generated from operating activities                                      | (513,814) | (454,432) | 259,937   | (124,831)         | 182,998   |
| F.Efficiency ratios/profitability ratios  |           |           |           |                   |           |
| 1.Return on equity (ROE) (D6/A)   | 24.47%    | 16.23%    | 16.18%    | -27.83%           | -15.33%   |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 14.26%    | 8.00%     | 5.37%     | 0.33%             | -8.39%    |
| 3.Return on assets (ROA) (D6/C)   | 3.82%     | 2.19%     | 2.12%     | -7.89%            | -4.35%    |
| 4.Return on revenue (ROR) (D6/D1)   | 25.97%    | 15.47%    | 17.12%    | -46.63%           | -43.56%   |
| 5.Operating expenses to net income (D2/D6)                                      | 102.37%   | 166.21%   | 172.92%   | -85.31%           | -114.58%  |
| 6.Earning per share (D6/E1)   | 4.22      | 2.95      | 3.13      | -3.77             | -1.80     |
| G.Liquidity ratios  |           |           |           |                   |           |
| 1.Current assets to current liabilities (C1/B1) (times)                         | 1.15      | 1.20      | 1.14      | 1.14              | 0.97      |
| 2.Total liabilities to total assets (B/C) (times)                               | 0.85      | 0.87      | 0.87      | 0.71              | 0.71      |
| 3.Long term investment to total assets (C2b/C)                                  | 11.92%    | 9.59%     | 8.56%     | 25.86%            | 29.09%    |
| H.Capital /leverage ratios  |           |           |           |                   |           |
| 1.Capital ratio (A/C)   | 15.59%    | 13.52%    | 13.11%    | 28.34%            | 28.38%    |
| 2.Break up value per share (A/E1)   | 17.24     | 18.19     | 19.32     | 13.55             | 11.75     |
| I.Cash flow ratio   |           |           |           |                   |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -2.76     | -3.49     | 1.89      | 0.75              | -2.30     |

| First Credit and Investment Bank  |           |           |           | (Thousand Rupees) |           |  |
|---|-----------|-----------|-----------|-------------------|-----------|--|
| Items   | 2006      | 2007      | 2008      | 2009              | 2010      |  |
| A.Total equity (A1 to A3)   | 498,227   | 553,901   | 557,982   | 808,568           | 816,442   |  |
| 1.Share capital   | 103,984   | 119,582   | 400,000   | 650,000           | 650,000   |  |
| 2.Reserves  | 100,150   | 111,350   | 114,558   | 116,089           | 117,663   |  |
| 3.Unappropriated profit/loss  | 294,093   | 322,969   | 43,424    | 42,479            | 48,779    |  |
| 4.Others  | (5,844)   | (6,392)   | (7,800)   | (22,388)          | (14,967)  |  |
| B.Total liabilities (B1 + B2)   | 1,271,407 | 1,510,995 | 1,179,071 | 1,014,317         | 663,249   |  |
| 1.Current liabilities   | 983,907   | 1,301,977 | 1,089,771 | 1,014,217         | 533,249   |  |
| 2.Non-current liabilities   | 287,500   | 209,018   | 89,300    | 100               | 130,000   |  |
| C.Total assets (C1+C2)  | 1,763,790 | 2,058,504 | 1,729,253 | 1,800,497         | 1,464,724 |  |
| 1.Current assets (a + b)  | 1,129,654 | 1,279,324 | 1,000,427 | 835,328           | 621,476   |  |
| a.Cash and banks balances   | 16,070    | 25,187    | 13,969    | 31,469            | 18,898    |  |
| b.Other current assets  | 1,113,584 | 1,254,137 | 986,458   | 803,859           | 602,578   |  |
| 2.Non-current assets (a + b + c)  | 634,136   | 779,180   | 728,826   | 965,169           | 843,248   |  |
| a.Fixed assets  | 6,308     | 12,478    | 9,730     | 6,943             | 4,461     |  |
| b.Long-term investments   | 514,286   | 434,867   | 629,687   | 788,163           | 786,088   |  |
| c.Other non-current assets  | 113,542   | 331,835   | 89,409    | 170,063           | 52,699    |  |
| D.Profit & loss account   |           |           |           |                   |           |  |
| 1.Gross revenue   | 171,119   | 190,286   | 178,306   | 214,296           | 164,282   |  |
| 2.Administartive & operating expenses   | 25,000    | 29,860    | 39,328    | 46,240            | 49,064    |  |
| 3.Operating profit  | 146,119   | 160,426   | 0         | 168,056           | 115,218   |  |
| 4.Finance cost  | 86,877    | 102,522   | 102,461   | 106,488           | 81,280    |  |
| 5.Profit/(loss) before taxation   | 49,566    | 57,377    | 24,923    | 12,751            | 5,015     |  |
| 6.Profit/(loss) after taxation  | 47,334    | 55,673    | 16,038    | 7,655             | 7,874     |  |
| E.Other items   |           |           |           |                   |           |  |
| 1.No. of shares   | 10,398    | 11,958    | 44,100    | 65,000            | 65,000    |  |
| 2.Cash dividend   | 0.00%     | 0.00%     | 0.00%     | 0.00%             | 0.00%     |  |
| 3.Stock dividend/bonus shares   | 0.00%     | 0.00%     | 0.00%     | 0.00%             | 0.00%     |  |
| 4.Cash generated from operating activities                                      | (185,945) | (208,675) | (12,572)  | 388,496           | 351,427   |  |
| F.Efficiency ratios/profitability ratios  |           |           |           |                   |           |  |
| 1.Return on equity (ROE) (D6/A)   | 9.50%     | 10.05%    | 2.87%     | 0.95%             | 0.96%     |  |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 6.36%     | 7.58%     | 3.90%     | 1.62%             | 0.54%     |  |
| 3.Return on assets (ROA) (D6/C)   | 2.68%     | 2.71%     | 0.93%     | 0.43%             | 0.54%     |  |
| 4.Return on revenue (ROR) (D6/D1)   | 27.66%    | 29.26%    | 8.99%     | 3.57%             | 4.79%     |  |
| 5.Operating expenses to net income (D2/D6)                                      | 52.82%    | 53.64%    | 245.22%   | 604.05%           | 623.11%   |  |
| 6.Earning per share (D6/E1)   | 4.55      | 4.66      | 0.36      | 0.12              | 0.12      |  |
| G.Liquidity ratios  |           |           |           |                   |           |  |
| 1.Current assets to current liabilities (C1/B1) (times)                         | 1.15      | 0.98      | 0.92      | 0.82              | 1.17      |  |
| 2.Total liabilities to total assets (B/C) (times)                               | 0.72      | 0.73      | 0.68      | 0.56              | 0.45      |  |
| 3.Long term investment to total assets (C2b/C)                                  | 29.16%    | 21.13%    | 36.41%    | 43.77%            | 53.67%    |  |
| H.Capital /leverage ratios  |           |           |           |                   |           |  |
| 1.Capital ratio (A/C)   | 28.25%    | 26.91%    | 32.27%    | 44.91%            | 55.74%    |  |
| 2.Break up value per share (A/E1)   | 47.92     | 46.32     | 12.65     | 12.44             | 12.56     |  |
| I.Cash flow ratio   |           |           |           |                   |           |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -3.93     | -3.75     | -0.78     | 50.75             | 44.63     |  |
| 5 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -   |           |           |           |                   |           |  |

| First Dawood Investment Bank  |           |            |            | (Thousar    | nd Rupees) |
|---|-----------|------------|------------|-------------|------------|
| Items   | 2006      | 2007       | 2008       | 2009        | 2010       |
| A.Total equity (A1 to A3)   | 1,062,270 | 1,591,618  | 1,778,996  | (403,246)   | 688,563    |
| 1.Share capital   | 323,799   | 495,251    | 569,539    | 626,493     | 1,342,326  |
| 2.Reserves  | 617,572   | 896,450    | 1,024,030  | 258,210     | 333,745    |
| 3.Unappropriated profit/loss  | 120,899   | 199,917    | 185,427    | (1,287,949) | (987,508)  |
| 4.Others  | 160,281   | 0          | 0          | (115,445)   | (67,871)   |
| B.Total liabilities (B1 + B2)   | 6,869,989 | 10,626,519 | 9,285,199  | 5,655,107   | 2,527,415  |
| 1.Current liabilities   | 5,437,045 | 8,829,838  | 7,102,703  | 4,339,578   | 1,309,872  |
| 2.Non-current liabilities   | 1,432,944 | 1,796,681  | 2,182,496  | 1,315,529   | 1,217,543  |
| C.Total assets (C1+C2)  | 8,092,540 | 12,218,137 | 11,064,195 | 5,136,416   | 3,148,107  |
| 1.Current assets (a + b)  | 5,283,208 | 10,069,105 | 8,667,974  | 3,444,409   | 2,291,378  |
| a.Cash and banks balances   | 182,149   | 9,404      | 33,756     | 194,340     | 146,587    |
| b.Other current assets  | 5,101,059 | 10,059,701 | 8,634,218  | 3,250,069   | 2,144,791  |
| 2.Non-current assets (a + b + c)  | 2,809,332 | 2,149,032  | 2,396,221  | 1,692,007   | 856,729    |
| a.Fixed assets  | 17,195    | 11,974     | 62,028     | 85,681      | 9,432      |
| b.Long-term investments   | 2,289,706 | 1,415,586  | 1,064,499  | 410,190     | 22,961     |
| c.Other non-current assets  | 502,431   | 721,472    | 1,269,694  | 1,196,136   | 824,336    |
| D.Profit & loss account   |           |            |            |             |            |
| 1.Gross revenue   | 764,243   | 1,235,302  | 1,468,881  | 235,222     | 292,791    |
| 2.Administartive & operating expenses   | 60,660    | 72,881     | 97,377     | 94,049      | 99,623     |
| 3.Operating profit  | 703,583   | 1,162,421  | 1,371,504  | 141,173     | 193,168    |
| 4.Finance cost  | 562,596   | 840,610    | 980,004    | 1,128,269   | 123,891    |
| 5.Profit/(loss) before taxation   | 140,423   | 178,477    | 36,112     | (1,807,575) | 234,253    |
| 6.Profit/(loss) after taxation  | 125,129   | 179,520    | 113,655    | (1,791,422) | 143,423    |
| E.Other items   |           |            |            |             |            |
| 1.No. of shares   | 32,380    | 49,525     | 56,954     | 62,649      | 134,233    |
| 2.Cash dividend   | 0.00%     | 0.00%      | 0.00%      | 0.00%       | 0.00%      |
| 3.Stock dividend/bonus shares   | 15.00%    | 15.00%     | 10.00%     | 0.00%       | 0.00%      |
| 4.Cash generated from operating activities                                      | (399,771) | 846,221    | (256,868)  | (485,352)   | 1,190,133  |
| F.Efficiency ratios/profitability ratios  |           |            |            |             |            |
| 1.Return on equity (ROE) (D6/A)   | 11.78%    | 11.28%     | 0.06%      | 444.25%     | 20.83%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 5.29%     | 5.27%      | 0.01%      | -226.84%    | 12.74%     |
| 3.Return on assets (ROA) (D6/C)   | 1.55%     | 1.47%      | 0.01%      | -34.88%     | 4.56%      |
| 4.Return on revenue (ROR) (D6/D1)   | 16.37%    | 14.53%     | 0.08%      | -761.59%    | 48.98%     |
| 5.Operating expenses to net income (D2/D6)                                      | 48.48%    | 40.60%     | 0.86%      | -5.25%      | 69.46%     |
| 6.Earning per share (D6/E1)   | 3.86      | 3.63       | 2.00       | -28.59      | 1.07       |
| G.Liquidity ratios  |           |            |            |             |            |
| Current assets to current liabilities (C1/B1) (times)                           | 0.97      | 1.14       | 1.22       | 0.79        | 1.75       |
| 2.Total liabilities to total assets (B/C) (times)                               | 0.85      | 0.87       | 0.84       | 1.10        | 0.80       |
| 3.Long term investment to total assets (C2b/C)                                  | 28.29%    | 11.59%     | 0.10%      | 7.99%       | 0.73%      |
| H.Capital /leverage ratios  |           |            |            |             |            |
| 1.Capital ratio (A/C)   | 13.13%    | 13.03%     | 0.16%      | -7.85%      | 21.87%     |
| 2.Break up value per share (A/E1)   | 32.81     | 32.14      | 31.24      | -6.44       | 5.13       |
| I.Cash flow ratio   |           |            |            |             |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -3.20     | 4.71       | -2.26      | 0.27        | 8.30       |
| go go data do in operating doublines to profit until tax. (L#/DU) (liftes)      | 0.20      |            |            | V           | 0.00       |

| IGI Investment Bank Ltd.  |           |           |            | (Thousar  | nd Rupees) |
|---|-----------|-----------|------------|-----------|------------|
| Items   | 2006      | 2007      | 2008       | 2009      | 2010       |
| A.Total equity (A1 to A3)   | 645,600   | 1,067,535 | 2,244,315  | 1,869,229 | 1,669,859  |
| 1.Share capital   | 419,175   | 922,184   | 2,121,025  | 2,121,025 | 2,121,025  |
| 2.Reserves  | 194,423   | 152,506   | 136,831    | 136,831   | 136,831    |
| 3.Unappropriated profit/loss  | 32,002    | (7,155)   | (13,541)   | (388,627) | (587,997)  |
| 4.Others  | (30,605)  | (17,977)  | (62,069)   | (1,767)   | (37,305)   |
| B.Total liabilities (B1 + B2)   | 4,683,040 | 5,599,458 | 7,649,150  | 4,681,192 | 6,628,135  |
| 1.Current liabilities   | 2,922,252 | 3,425,647 | 6,040,538  | 3,991,601 | 6,010,492  |
| 2.Non-current liabilities   | 1,760,788 | 2,173,811 | 1,608,612  | 689,591   | 617,643    |
| C.Total assets (C1+C2)  | 5,298,035 | 6,649,016 | 9,831,396  | 6,548,654 | 8,260,689  |
| 1.Current assets (a + b)  | 3,417,271 | 3,975,682 | 6,997,249  | 4,018,714 | 5,777,258  |
| a.Cash and banks balances   | 196,978   | 269,966   | 849,863    | 112,664   | 214,834    |
| b.Other current assets  | 3,220,293 | 3,705,716 | 6,147,386  | 3,906,050 | 5,562,424  |
| 2.Non-current assets (a + b + c)  | 1,880,764 | 2,673,334 | 2,834,147  | 2,529,940 | 2,483,431  |
| a.Fixed assets  | 40,369    | 85,573    | 112,052    | 88,449    | 63,024     |
| b.Long-term investments   | 1,603,403 | 1,877,310 | 2,310,472  | 1,293,943 | 1,504,621  |
| c.Other non-current assets  | 236,992   | 710,451   | 411,623    | 1,147,548 | 915,786    |
| D.Profit & loss account   |           |           |            |           |            |
| 1.Gross revenue   | 510,529   | 585,990   | 764,137    | 769,368   | 844,201    |
| 2.Administartive & operating expenses   | 141,665   | 207,995   | 234,108    | 208,593   | 187,760    |
| 3.Operating profit  | 368,864   | 377,995   | 530,029    | 560,775   | 656,441    |
| 4.Finance cost  | 337,970   | 482,873   | 571,086    | 643,352   | 667,449    |
| 5.Profit/(loss) before taxation   | 22,814    | (79,267)  | (45,637)   | (450,654) | (386,417)  |
| 6.Profit/(loss) after taxation  | 31,337    | (39,157)  | (6,386)    | 375,086   | (199,370)  |
| E.Other items   |           |           |            |           |            |
| 1.No. of shares   | 41,917    | 92,218    | 212,102    | 212,102   | 212,102    |
| 2.Cash dividend   | 0.00%     | 0.00%     | 0.00%      | 0.00%     | 0.00%      |
| 3.Stock dividend/bonus shares   | 10.00%    | 0.00%     | 0.00%      | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities                                      | (52,747)  | 111,248   | (368,225)  | 157,909   | 676,242    |
| F.Efficiency ratios/profitability ratios  |           |           |            |           |            |
| 1.Return on equity (ROE) (D6/A)   | 4.85%     | -3.67%    | -0.28%     | 20.07%    | -11.94%    |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 0.96%     | -2.46%    | -1.20%     | -17.62%   | -17.17%    |
| 3.Return on assets (ROA) (D6/C)   | 0.59%     | -0.59%    | -0.06%     | 5.73%     | -2.41%     |
| 4.Return on revenue (ROR) (D6/D1)   | 6.14%     | -6.68%    | -0.84%     | 48.75%    | -23.62%    |
| 5.Operating expenses to net income (D2/D6)                                      | 452.07%   | -531.18%  | -3,665.96% | 55.61%    | -94.18%    |
| 6.Earning per share (D6/E1)   | 0.75      | -0.43     | -0.03      | 1.77      | -0.94      |
| G.Liquidity ratios  |           |           |            |           |            |
| Current assets to current liabilities (C1/B1) (times)                           | 1.17      | 1.16      | 1.16       | 1.01      | 0.96       |
| 2.Total liabilities to total assets (B/C) (times)                               | 0.88      | 0.84      | 0.78       | 0.71      | 0.80       |
| 3.Long term investment to total assets (C2b/C)                                  | 30.26%    | 28.23%    | 23.50%     | 19.76%    | 18.21%     |
| H.Capital /leverage ratios  |           |           |            |           |            |
| 1.Capital ratio (A/C)   | 12.19%    | 16.06%    | 22.83%     | 28.54%    | 20.21%     |
| 2.Break up value per share (A/E1)   | 15.40     | 11.58     | 10.58      | 8.81      | 7.87       |
| I.Cash flow ratio   |           |           |            |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -1.68     | -2.84     | 57.66      | 0.42      | -3.39      |
| I.Cash flow ratio   |           |           |            |           |            |

| Invest Capital Investment Bank Ltd.   |            |            |           | (Thousa     | nd Rupees)  |
|---|------------|------------|-----------|-------------|-------------|
| Items   | 2006       | 2007       | 2008      | 2009        | 2010        |
| A.Total equity (A1 to A3)   | (223,870)  | (257,893)  | 380,238   | 853,716     | 214,273     |
| 1.Share capital   | 100,000    | 100,000    | 746,424   | 2,727,669   | 2,848,669   |
| 2.Reserves  | 2,388      | 2,388      | (347,924) | (2,022,076) | (2,022,076) |
| 3.Unappropriated profit/loss  | (326,258)  | (360,281)  | (18,262)  | 148,123     | (612,320)   |
| 4.Others  | 186,928    | 214,154    | 190,476   | 144,871     | 17,189      |
| B.Total liabilities (B1 + B2)   | 75,074     | 64,955     | 1,457,526 | 6,848,396   | 4,841,876   |
| 1.Current liabilities   | 74,713     | 64,659     | 1,456,235 | 4,779,208   | 3,896,071   |
| 2.Non-current liabilities   | 361        | 296        | 1,291     | 2,069,188   | 945,805     |
| C.Total assets (C1+C2)  | 38,132     | 21,216     | 2,028,240 | 7,846,983   | 5,073,338   |
| 1.Current assets (a + b)  | 27,987     | 15,956     | 1,646,427 | 5,073,978   | 3,686,464   |
| a.Cash and banks balances   | 210        | 409        | 59,435    | 248,332     | 483,533     |
| b.Other current assets  | 27,777     | 15,547     | 1,586,992 | 4,825,646   | 3,202,931   |
| 2.Non-current assets (a + b + c)  | 10,145     | 5,260      | 381,813   | 2,773,005   | 1,386,874   |
| a.Fixed assets  | 1,250      | 1,109      | 159,020   | 946,976     | 463,409     |
| b.Long-term investments   | 8,620      | 4,051      | 189,738   | 175,439     | 128,543     |
| c.Other non-current assets  | 275        | 100        | 33,055    | 1,650,590   | 794,922     |
| D.Profit & loss account   |            |            |           |             |             |
| 1.Gross revenue   | 553        | 3,790      | 298,511   | 126,349     | 636,391     |
| 2.Administartive & operating expenses   | 6,584      | 11,398     | 211,663   | (239,922)   | 612,798     |
| 3.Operating profit  | (6,031)    | (7,608)    | 86,848    | 366,271     | 23,593      |
| 4. Finance cost   | 9,311      | 1,265      | 88,794    | (60,849)    | 561,067     |
| 5.Profit/(loss) before taxation   | (51,253)   | (34,004)   | (4,521)   | 175,970     | (717,297)   |
| 6.Profit/(loss) after taxation  | (51,255)   | (34,022)   | (19,468)  | 165,350     | (761,121)   |
| E.Other items   |            |            |           |             |             |
| 1.No. of shares   | 1,000      | 10,000     | 74,642    | 272,767     | 284,867     |
| 2.Cash dividend   | 0.00%      | 0.00%      | 0.00%     | 0.00%       | 0.00%       |
| 3.Stock dividend/bonus shares   | 0.00%      | 0.00%      | 0.00%     | 0.00%       | 0.00%       |
| 4.Cash generated from operating activities                                      | 80,994     | (7,895)    | (380,013) | 374,906     | 554,605     |
| F.Efficiency ratios/profitability ratios  |            |            |           |             |             |
| 1.Return on equity (ROE) (D6/A)   | 22.89%     | 13.19%     | -0.05%    | 19.37%      | -355.21%    |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 140.11%    | 78.27%     | -0.01%    | 5.74%       | -60.93%     |
| 3.Return on assets (ROA) (D6/C)   | -134.41%   | -160.36%   | -0.01%    | 2.11%       | -15.00%     |
| 4.Return on revenue (ROR) (D6/D1)   | -9,268.54% | -897.68%   | -0.07%    | 130.87%     | -119.60%    |
| 5.Operating expenses to net income (D2/D6)                                      | -12.85%    | -33.50%    | -10.87%   | -145.10%    | -80.51%     |
| 6.Earning per share (D6/E1)   | -51.26     | -3.40      | -0.26     | 0.61        | -2.67       |
| G.Liquidity ratios  |            |            |           |             |             |
| Current assets to current liabilities (C1/B1) (times)                           | 0.37       | 0.25       | 1.13      | 1.06        | 0.95        |
| 2.Total liabilities to total assets (B/C) (times)                               | 1.97       | 3.06       | 0.72      | 0.87        | 0.95        |
| 3.Long term investment to total assets (C2b/C)                                  | 22.61%     | 19.09%     | 0.09%     | 2.24%       | 2.53%       |
| H.Capital /leverage ratios  |            |            |           |             |             |
| 1.Capital ratio (A/C)   | -587.09%   | -1,215.56% | 0.19%     | 10.88%      | 4.22%       |
| 2.Break up value per share (A/E1)   | -223.87    | -25.79     | 5.09      | 3.13        | 0.75        |
| I.Cash flow ratio   |            |            |           |             |             |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -1.58      | 0.23       | 19.52     | 2.27        | -0.73       |
|   |            |            |           |             |             |

| J.S. Investments Limited  |      |           |           | (Thousar    | nd Rupees) |
|---|------|-----------|-----------|-------------|------------|
| Items   | 2006 | 2007      | 2008      | 2009        | 2010       |
| A.Total equity (A1 to A3)   | -    | 1,725,826 | 2,127,826 | 309,745     | 361,799    |
| 1.Share capital   | -    | 1,000,000 | 1,000,000 | 1,000,000   | 1,000,000  |
| 2.Reserves  | -    | 0         | 109,873   | 109,873     | 109,874    |
| 3.Unappropriated profit/loss  | -    | 725,826   | 1,017,953 | (800,128)   | (748,075)  |
| 4.Others  | -    | (86,152)  | (161,786) | 126,738     | 209,831    |
| B.Total liabilities (B1 + B2)   | -    | 907,538   | 2,335,741 | 1,578,324   | 1,162,980  |
| 1.Current liabilities   | -    | 135,827   | 1,686,431 | 1,016,540   | 728,049    |
| 2.Non-current liabilities   | -    | 771,711   | 649,310   | 561,784     | 434,931    |
| C.Total assets (C1+C2)  | -    | 2,547,212 | 4,301,781 | 2,014,807   | 1,734,610  |
| 1.Current assets (a + b)  | -    | 2,084,210 | 3,874,136 | 1,458,752   | 1,245,271  |
| a.Cash and banks balances   | -    | 80,596    | 20,433    | 4,089       | 5,174      |
| b.Other current assets  | -    | 2,003,614 | 3,853,703 | 1,454,663   | 1,240,097  |
| 2.Non-current assets (a + b + c)  | -    | 463,002   | 427,645   | 556,055     | 489,339    |
| a.Fixed assets  | -    | 312,740   | 247,556   | 380,722     | 338,772    |
| b.Long-term investments   | -    | 0         | 37,500    | 37,500      | 37,500     |
| c.Other non-current assets  | -    | 150,262   | 142,589   | 137,833     | 113,067    |
| D.Profit & loss account   |      |           |           |             |            |
| 1.Gross revenue   | -    | 978,464   | 966,539   | 175,189     | 415,687    |
| 2.Administartive & operating expenses   | -    | 349,737   | 441,246   | 357,291     | 281,945    |
| 3.Operating profit  | -    | 628,727   | 525,293   | (182,102)   | 133,742    |
| 4.Finance cost  | -    | 99,094    | 111,058   | 291,423     | 127,403    |
| 5.Profit/(loss) before taxation   | -    | 536,795   | 426,263   | (1,774,022) | 28,177     |
| 6.Profit/(loss) after taxation  | -    | 520,543   | 403,888   | (1,721,175) | 27,686     |
| E.Other items   |      |           |           |             |            |
| 1.No. of shares   | -    | 10,000    | 10,000    | 10,000      | 10,000     |
| 2.Cash dividend   | -    | 0.00%     | 25.00%    | 0.00%       | 0.00%      |
| 3.Stock dividend/bonus shares   | -    | 0.00%     | 0.00%     | 0.00%       | 0.00%      |
| 4.Cash generated from operating activities                                      | -    | 261,668   | 630,000   | (1,509,393) | 240,613    |
| F.Efficiency ratios/profitability ratios  |      |           |           |             |            |
| 1.Return on equity (ROE) (D6/A)   | -    | 30.16%    | 0.19%     | -555.67%    | 7.65%      |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | -    | 22.26%    | 0.16%     | -177.71%    | 2.80%      |
| 3.Return on assets (ROA) (D6/C)   | -    | 20.44%    | 0.09%     | -85.43%     | 1.60%      |
| 4.Return on revenue (ROR) (D6/D1)   | -    | 53.20%    | 0.42%     | -982.47%    | 6.66%      |
| 5.Operating expenses to net income (D2/D6)                                      | -    | 67.19%    | 1.09%     | -20.76%     | 1,018.37%  |
| 6.Earning per share (D6/E1)   | -    | 52.05     | 40.39     | -172.12     | 2.77       |
| G.Liquidity ratios  |      |           |           |             |            |
| 1.Current assets to current liabilities (C1/B1) (times)                         | -    | 15.34     | 2.30      | 1.44        | 1.71       |
| 2.Total liabilities to total assets (B/C) (times)                               | -    | 0.36      | 0.54      | 0.78        | 0.67       |
| 3.Long term investment to total assets (C2b/C)                                  | -    | 0.00%     | 0.01%     | 1.86%       | 2.16%      |
| H.Capital /leverage ratios  |      |           |           |             |            |
| 1.Capital ratio (A/C)   | -    | 67.75%    | 0.50%     | 15.37%      | 20.86%     |
| 2.Break up value per share (A/E1)   | -    | 172.58    | 212.78    | 30.97       | 36.18      |
| I.Cash flow ratio   |      |           |           |             |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -    | 0.50      | 1.56      | 0.88        | 8.69       |
|   |      |           |           |             |            |

| Security Investment Bank Ltd.   |           |           |           | (Thousand Rupees) |           |  |
|---|-----------|-----------|-----------|-------------------|-----------|--|
| Items   | 2006      | 2007      | 2008      | 2009              | 2010      |  |
| A.Total equity (A1 to A3)   | 650,564   | 654,086   | 680,706   | 488,012           | 511,929   |  |
| 1.Share capital   | 428,613   | 428,613   | 514,336   | 514,336           | 514,336   |  |
| 2.Reserves  | 116,477   | 134,326   | 139,650   | 139,650           | 141,611   |  |
| 3.Unappropriated profit/loss  | 105,474   | 91,147    | 26,720    | (165,974)         | (144,018) |  |
| 4.Others  | (41,743)  | (61,447)  | (376,279) | (37,333)          | (45,313)  |  |
| B.Total liabilities (B1 + B2)   | 1,726,663 | 2,209,426 | 627,119   | 508,819           | 296,883   |  |
| 1.Current liabilities   | 1,722,338 | 2,204,250 | 620,833   | 500,880           | 296,883   |  |
| 2.Non-current liabilities   | 4,325     | 5,176     | 6,286     | 7,939             | 0         |  |
| C.Total assets (C1+C2)  | 2,335,484 | 2,802,065 | 931,546   | 959,498           | 763,499   |  |
| 1.Current assets (a + b)  | 2,135,405 | 2,596,093 | 699,235   | 738,195           | 632,472   |  |
| a.Cash and banks balances   | 389,399   | 102,460   | 26,255    | 28,117            | 7,664     |  |
| b.Other current assets  | 1,746,006 | 2,493,633 | 672,980   | 710,078           | 624,808   |  |
| 2.Non-current assets (a + b + c)  | 200,079   | 205,972   | 232,311   | 221,303           | 131,027   |  |
| a.Fixed assets  | 1,839     | 5,747     | 4,919     | 3,630             | 1,813     |  |
| b.Long-term investments   | 151,379   | 151,299   | 151,220   | 151,141           | 51,062    |  |
| c.Other non-current assets  | 46,861    | 48,926    | 76,172    | 66,532            | 78,152    |  |
| D.Profit & loss account   |           |           |           |                   |           |  |
| 1.Gross revenue   | 233,241   | 315,726   | 192,045   | 64,289            | 88,186    |  |
| 2.Administartive & operating expenses   | 24,903    | 33,376    | 31,435    | 27,399            | 33,842    |  |
| 3. Operating profit   | 208,338   | 282,350   | 160,610   | 36,890            | 54,344    |  |
| 4. Finance cost   | 0         | 0         | 0         | 0                 | 45,637    |  |
| 5.Profit/(loss) before taxation   | 105,050   | 97,778    | 26,828    | (202,728)         | 8,708     |  |
| 6.Profit/(loss) after taxation  | 86,203    | 89,244    | 26,619    | (192,693)         | 8,708     |  |
| E.Other items   |           |           |           |                   |           |  |
| 1.No. of shares   | 42,861    | 42,861    | 51,434    | 51,434            | 51,434    |  |
| 2.Cash dividend   | 20.00%    | 0.00%     | 0.00%     | 0.00%             | 0.00%     |  |
| 3.Stock dividend/bonus shares   | 0.00%     | 20.00%    | 0.00%     | 0.00%             | 0.00%     |  |
| 4.Cash generated from operating activities                                      | 104,034   | (156,345) | (27,543)  | (31,171)          | (168,174) |  |
| F.Efficiency ratios/profitability ratios  |           |           |           |                   |           |  |
| 1.Return on equity (ROE) (D6/A)   | 13.25%    | 13.64%    | 0.04%     | -39.49%           | 1.70%     |  |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 17.13%    | 16.36%    | 0.09%     | -44.20%           | 1.87%     |  |
| 3.Return on assets (ROA) (D6/C)   | 3.69%     | 3.19%     | 0.03%     | -20.08%           | 1.14%     |  |
| 4.Return on revenue (ROR) (D6/D1)   | 36.96%    | 28.27%    | 0.14%     | -299.73%          | 9.87%     |  |
| 5.Operating expenses to net income (D2/D6)                                      | 28.89%    | 37.40%    | 1.18%     | -14.22%           | 388.63%   |  |
| 6.Earning per share (D6/E1)   | 2.01      | 2.08      | 0.52      | -3.75             | 0.17      |  |
| G.Liquidity ratios  |           |           |           |                   |           |  |
| 1.Current assets to current liabilities (C1/B1) (times)                         | 1.24      | 1.18      | 1.13      | 1.47              | 2.13      |  |
| 2.Total liabilities to total assets (B/C) (times)                               | 0.74      | 0.79      | 0.67      | 0.53              | 0.39      |  |
| 3.Long term investment to total assets (C2b/C)                                  | 6.48%     | 5.40%     | 0.16%     | 15.75%            | 6.69%     |  |
| H.Capital /leverage ratios  |           |           |           |                   |           |  |
| 1.Capital ratio (A/C)   | 27.86%    | 23.34%    | 0.73%     | 50.86%            | 67.05%    |  |
| 2.Break up value per share (A/E1)   | 15.18     | 15.26     | 13.24     | 9.49              | 9.95      |  |
| I.Cash flow ratio   |           |           |           |                   |           |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.21      | -1.75     | -1.04     | 0.16              | -19.31    |  |
|   |           |           |           |                   |           |  |

| Trust Investment Bank Ltd.  |             |           |             | (Thousa   | nd Rupees)  |
|---|-------------|-----------|-------------|-----------|-------------|
| Items   | 2006        | 2007      | 2008        | 2009      | 2010        |
| A.Total equity (A1 to A3)   | 974,115     | 1,016,064 | 1,095,609   | 380,731   | (24,562)    |
| 1.Share capital   | 407,324     | 468,423   | 585,529     | 585,529   | 892,029     |
| 2.Reserves  | 287,907     | 308,517   | 267,758     | 267,759   | 267,758     |
| 3.Unappropriated profit/loss  | 278,884     | 239,124   | 242,322     | (472,557) | (1,184,349) |
| 4.Others  | 4,318       | 6,594     | (270,341)   | (220,625) | 72,656      |
| B.Total liabilities (B1 + B2)   | 5,183,147   | 5,421,020 | 7,106,813   | 6,315,225 | 5,858,092   |
| 1.Current liabilities   | 3,231,838   | 2,784,226 | 4,776,224   | 4,243,904 | 4,047,642   |
| 2.Non-current liabilities   | 1,951,309   | 2,636,794 | 2,330,589   | 2,071,321 | 1,810,450   |
| C.Total assets (C1+C2)  | 6,161,580   | 6,443,678 | 7,932,081   | 6,475,331 | 5,906,186   |
| 1.Current assets (a + b)  | 3,283,136   | 3,201,624 | 3,510,993   | 4,277,208 | 3,803,392   |
| a.Cash and banks balances   | 149,086     | 200,947   | 93,289      | 158,792   | 143,195     |
| b.Other current assets  | 3,134,050   | 3,000,677 | 3,417,704   | 4,118,416 | 3,660,197   |
| 2.Non-current assets (a + b + c)  | 2,878,444   | 3,242,054 | 4,421,088   | 2,198,123 | 2,102,794   |
| a.Fixed assets  | 45,244      | 108,061   | 157,284     | 110,710   | 331,607     |
| b.Long-term investments   | 2,763,596   | 3,018,135 | 3,420,843   | 162,976   | 59,662      |
| c.Other non-current assets  | 69,604      | 115,858   | 842,961     | 1,924,437 | 1,711,525   |
| D.Profit & loss account   |             |           |             |           |             |
| 1.Gross revenue   | 732,754     | 732,403   | 949,051     | 694,857   | 451,182     |
| 2.Administartive & operating expenses   | 98,399      | 165,415   | 193,656     | 173,142   | 183,700     |
| 3.Operating profit  | 634,355     | 566,988   | 755,395     | 521,715   | 267,482     |
| 4.Finance cost  | 404,423     | 428,762   | 538,473     | 875,119   | 685,568     |
| 5.Profit/(loss) before taxation   | 221,333     | 115,547   | 66,124      | (976,389) | (904,575)   |
| 6.Profit/(loss) after taxation  | 202,096     | 103,047   | 149,783     | (715,226) | (701,808)   |
| E.Other items   |             |           |             |           |             |
| 1.No. of shares   | 40,732      | 46,842    | 58,553      | 58,553    | 89,203      |
| 2.Cash dividend   | 15.00%      | 15.00%    | 0.00%       | 0.00%     | 0.00%       |
| 3.Stock dividend/bonus shares   | 15.00%      | 25.00%    | 0.00%       | 0.00%     | 0.00%       |
| 4.Cash generated from operating activities                                      | (1,090,832) | 943,352   | (1,211,474) | 660,426   | 312,103     |
| F.Efficiency ratios/profitability ratios  |             |           |             |           |             |
| 1.Return on equity (ROE) (D6/A)   | 20.75%      | 10.14%    | 13.67%      | -187.86%  | 2,857.29%   |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 7.55%       | 3.16%     | 2.10%       | -43.76%   | -48.67%     |
| 3.Return on assets (ROA) (D6/C)   | 3.28%       | 1.60%     | 1.89%       | -11.05%   | -11.88%     |
| 4.Return on revenue (ROR) (D6/D1)   | 27.58%      | 14.07%    | 15.78%      | -102.93%  | -155.55%    |
| 5.Operating expenses to net income (D2/D6)                                      | 48.69%      | 160.52%   | 129.29%     | -24.21%   | -26.18%     |
| 6.Earning per share (D6/E1)   | 4.96        | 2.20      | 2.56        | -12.22    | -7.87       |
| G.Liquidity ratios  |             |           |             |           |             |
| 1.Current assets to current liabilities (C1/B1) (times)                         | 1.02        | 1.15      | 0.74        | 1.01      | 0.94        |
| 2.Total liabilities to total assets (B/C) (times)                               | 0.84        | 0.84      | 0.90        | 0.98      | 0.99        |
| 3.Long term investment to total assets (C2b/C)                                  | 44.85%      | 46.84%    | 43.13%      | 2.52%     | 1.01%       |
| H.Capital /leverage ratios  |             |           |             |           |             |
| 1.Capital ratio (A/C)   | 15.81%      | 15.77%    | 13.81%      | 5.88%     | -0.42%      |
| 2.Break up value per share (A/E1)   | 23.92       | 21.69     | 18.71       | 6.50      | -0.28       |
| I.Cash flow ratio   |             |           |             |           |             |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -5.40       | 9.15      | -8.09       | -0.92     | -0.44       |

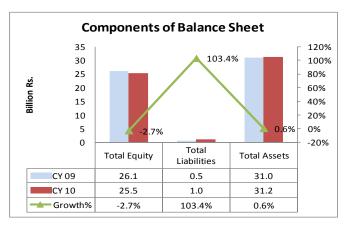
# **MUTUAL FUNDS (CLOSE ENDED)**

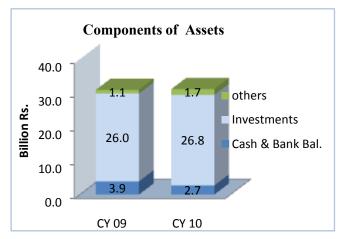
#### Performance at a Glance

Performance of Mutual Funds (close ended) has been encouraging during FY10 as its balance sheet size slightly expanded by 0.6 percent. Total assets increased from Rs 30.9 billion in FY09 to Rs 31.2 billion in FY10. Net income was Rs. 4.2 billion in FY10 as compared to loss of Rs. 14.0 billion for FY09.

### **Analysis of Balance Sheet Components**

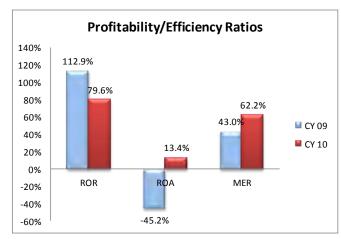
Certificate holders' equity of mutual funds witnessed a decrease of Rs 0.7 billion or 2.7 percent in FY10 over FY09. Total assets increased from Rs 30.9 billion in FY09 to Rs 31.2 billion in FY10 showing an increase of 0.6 percent over FY09. Analysis revealed that around 85.9 percent of total assets were in form of investments as compared to 83.9 percent in FY09. Components of equity have a mixed trend. Certificate holders' equity declined by 9.0 percent in FY10, whereas reserves increased by 36.6 percent. Current assets in form of cash and bank balances decreased from Rs 3.9 billion in FY09 to Rs 2.7 billion in FY10 registering a decline of around 31.2 percent over FY09. Investment increased from Rs 25.9 billion in FY09 to Rs 26.8 billion in FY10.





## **Analysis of Profitability**

On income side, gross revenue went into the positive region in FY10 as compared to FY09. Major Portion of income has been generated through gain on sales of investment, capital gains and from dividend income. Net loss on sale of investment which plunged to Rs 4.5 billion in FY09 turned into Net gain of Rs 925 million. During FY10, 62.2 percent of total expenses constituted remuneration to



management/ investment adviser while in FY09 it was around 42.9 percent. Return on assets (ROA) substantially increased in FY10 to 13.38 percent in contrast to loss in the previous year.

| Mutual Fund Companies - Overall                                      | 2006        | 2007       | 2008        | (Thousa<br>2009 | nd Rupees)<br>2010       |
|--|-------------|------------|-------------|-----------------|--------------------------|
| Items  | 38,100,710  | 58,234,623 | 44,087,199  | 26,147,432      | 25,454,453               |
| A.Total equity (A1 to A3)  | 24,499,145  | 34,686,190 | 31,455,897  | 30,670,643      | 27,918,186               |
| 1.Certificate holders equity     2.Reserves                          | 2,931,510   | 4,796,900  | 3,853,662   | 1,470,976       | 2,010,049                |
|  | 10,670,055  | 18,751,533 | 8,777,640   | (5,994,187)     | (4,473,782)              |
| 3.Unappropriated profit/loss     4.Others                            | 4,776,429   | 5,085,455  | 5,162,631   | 4,310,912       | 4,676,789                |
|  | 3,404,224   | 5,045,161  | 607,003     | 510,262         | 1,038,086                |
| B.Total liabilities (B1 + B2)  | 950,020     | 1,262,039  | 148,037     | 109,447         | 1,302,972                |
| 1.Payable to investment advisor     2.Others                         | 2,454,204   | 3,783,122  | 458,966     | 400,815         | (264,886)                |
|  | 46,281,363  | 68,365,239 | 49,856,833  | 30,968,606      | 31,169,328               |
| C.Total assets (C1 to C3)  1.Cash & bank balances                    | 4,207,838   | 15,620,627 | 5,340,247   | 3,898,511       | 2,680,698                |
|  | 36,658,407  | 47,921,836 | 43,359,823  | 25,980,030      | 26,793,633               |
| 2.Investments  | 5,415,118   | 4,822,776  | 1,156,763   | 1,090,065       | 1,694,997                |
| 3.Others   | 5,415,116   | 4,022,770  | 1,130,703   | 1,090,065       | 1,094,997                |
| D.Profit & loss account  | 11,939,793  | 14,765,320 | 1,518,537   | (12,401,221)    | 5,239,674                |
| 1.Income (a to g)  | 735,023     | 1,053,983  | 781,834     | 833,365         | 1,994,306                |
| a.Markup/interest income b.Dividend income                           | 1,572,922   | 2,090,663  | 1,758,182   | 1,566,546       | 1,179,837                |
|  | 3,493       | 18,887     |             | 3,566           | 1,179,037                |
| c.Income from future transactions                                    | 10,018,902  | 6,164,020  | (15,000)    |                 | 925,541                  |
| d.Net gain on sale of investments                                    |             | 4,811,814  | 2,066,257   | (4,529,115)     |                          |
| e.Net unrealized gain/(loss) on investment                           | (2,466,414) |            | (3,376,571) | (5,888,409)     | (1,360,940)<br>2,469,834 |
| f.Capital gain   | 1,976,666   | 549,702    | 267,513     | (4,045,573)     |                          |
| g.Other income   | 99,201      | 76,251     | 36,322      | (341,601)       | 31,096                   |
| E.Total expense (E1 to E5)   | 1,420,136   | 1,672,104  | 1,449,582   | 1,593,046       | 1,067,907                |
| 1.Remuneration to management co-advisor                              | 936,294     | 1,201,308  | 1,141,061   | 684,830         | 664,460                  |
| 2.Remuneration to trustees/custodians                                | 37,596      | 49,582     | 45,480      | 33,104          | 31,577                   |
| 3.Brokerage-commission /fee  | 62,569      | 66,837     | 36,584      | 11,325          | 16,427                   |
| 4.Administrative and general expenses                                | 327,768     | 293,098    | 201,774     | 847,159         | 336,380                  |
| 5.Other  | 55,909      | 61,279     | 24,683      | 16,628          | 19,063                   |
| F.Net income for the year (D1-E)                                     | 10,519,657  | 13,093,216 | 68,955      | (13,994,267)    | 4,171,767                |
| G.Other items  | 0.544.000   | 0.500.070  | 0.005.007   | 0.440.444       | 0.007.000                |
| 1.No. of units   | 2,511,368   | 3,530,072  | 3,205,297   | 3,143,114       | 2,867,868                |
| 2.Cash dividend  | N/A         | N/A        | N/A         | N/A             | N/A                      |
| 3.Stock dividend/bonus shares  | N/A         | N/A        | N/A         | N/A             | N/A                      |
| 4. Cash generated from operating activities                          | 377,468     | 14,414,193 | (2,120,718) | (632,206)       | 1,321,602                |
| H.Efficiency ratios/profitability ratios                             |             |            |             |                 |                          |
| 1.Gain ratio (D1c to D1g)/D1   | 80.67%      | 78.70%     | -67.27%     | 119.35%         | 39.42%                   |
| 2.Trading income (D1c/D1)  | 0.03%       | 0.13%      | -0.99%      | -0.03%          | 0.00%                    |
| 3.Return on revenue (ROR) (F/D1)                                     | 88.11%      | 88.68%     | 4.54%       | 112.85%         | 79.62%                   |
| 4.Return on assets (ROA) (F/C)                                       | 22.73%      | 19.15%     | 0.14%       | -45.19%         | 13.38%                   |
| 5.Management expense (E1/E)  | 65.93%      | 71.84%     | 78.72%      | 42.99%          | 62.22%                   |
| 6.Net assets value per share (A1/G1)                                 | 9.76        | 9.83       | 9.81        | 9.76            | 9.73                     |
| 7.Earning per share (F/G1)   | 4.19        | 3.71       | 0.02        | -4.45           | 1.45                     |
| I.Liquidity ratios   |             |            |             |                 |                          |
| 1.Cash & cash equivalent to total assets (C1/C)                      | 9.09%       | 22.85%     | 10.71%      | 12.59%          | 8.60%                    |
| 2.Total liabilities to total assets (B/C)                            | 7.36%       | 7.38%      | 1.22%       | 1.65%           | 3.33%                    |
| J.Capital /leverage ratios   |             |            |             |                 |                          |
| Shareholders equity to total assets (A1/C)                           | 52.94%      | 50.74%     | 63.09%      | 99.04%          | 89.57%                   |
| K.Cash flow ratio  |             |            |             |                 |                          |
| Cash generated from operating activities to net income (G4/F) (time) | 0.04        | 1.10       | -30.76      | 0.05            | 0.32                     |
|  |             |            |             |                 |                          |

| Al-Meezan Mutual Fund   |           |           |           | •          | nd Rupees) |
|---|-----------|-----------|-----------|------------|------------|
| Items   | 2006      | 2007      | 2008      | 2009       | 2010       |
| A.Total equity (A1 to A3)   | 2,028,970 | 2,218,592 | 1,906,416 | 1,174,174  | 1,403,921  |
| 1.Certificate holders equity  | 1,196,000 | 1,196,000 | 1,375,400 | 1,375,400  | 1,375,400  |
| 2.Reserves  | 43,064    | 44,729    | 43,091    | 23,571     | 34,744     |
| 3.Unappropriated profit/loss  | 789,906   | 977,863   | 487,925   | (224,797)  | (6,223)    |
| 4.Others  | 0         | 0         | 0         | 0          | 0          |
| B.Total liabilities (B1 + B2)   | 43,313    | 57,915    | 9,279     | 10,924     | 425,272    |
| 1.Payable to investment advisor                                       | 39,928    | 38,590    | 3,221     | 1,029      | 2,324      |
| 2.Others  | 3,385     | 19,325    | 6,058     | 9,895      | 422,948    |
| C.Total assets (C1 to C3)   | 2,072,283 | 2,276,507 | 1,915,695 | 1,185,098  | 1,829,193  |
| 1.Cash & bank balances  | 29,382    | 590,523   | 63,366    | 35,681     | 131,182    |
| 2.Investments   | 1,751,781 | 1,607,032 | 1,823,099 | 1,122,298  | 1,274,965  |
| 3.Others  | 291,120   | 78,952    | 29,230    | 27,119     | 423,046    |
| D.Profit & loss account   |           |           |           |            |            |
| 1.Income (a to g)   | 497,046   | 594,674   | 38,615    | (543,568)  | 397,393    |
| a.Markup/interest income  | 12,665    | 21,848    | 23,993    | 5,514      | 9,115      |
| b.Dividend income   | 89,219    | 79,505    | 84,386    | 75,148     | 100,701    |
| c.Income from future transactions                                     | 0         | 0         | 0         | 0          | 0          |
| d.Net gain on sale of investments                                     | 465,534   | 176,243   | 141,851   | (291,658)  | 185,603    |
| e.Net unrealized gain/(loss) on investment                            | (85,881)  | 314,974   | (194,197) | (332,572)  | 101,974    |
| f.Capital gain  | 0         | 0         | 0         | 0          | 0          |
| g.Other income  | 15,509    | 2,104     | (17,418)  | 0          | 0          |
| E.Total expense (E1 to E5)  | 56,843    | 47,917    | 50,153    | 31,614     | 41,279     |
| 1.Remuneration to management co-advisor                               | 39,928    | 38,590    | 41,339    | 24,446     | 28,812     |
| 2.Remuneration to trustees/custodians                                 | 2,070     | 1,308     | 1,076     | 641        | 788        |
| 3.Brokerage-commission /fee   | 11,499    | 5,013     | 3,599     | 1,240      | 1,399      |
| 4.Administrative and general expenses                                 | 0         | 0         | 4,139     | 5,287      | 10,280     |
| 5.Other   | 3,346     | 3,006     | 0         | 0          | 0          |
| F.Net income for the year (D1-E)                                      | 440,203   | 546,757   | (11,538)  | (575,182)  | 356,114    |
| G.Other items   |           |           |           |            |            |
| 1.No. of units  | 119,600   | 119,600   | 137,540   | 137,540    | 137,540    |
| 2.Cash dividend   | 0.00%     | 0.00%     | 0.00%     | 0.00%      | 18.50%     |
| 3.Stock dividend/bonus shares   | 0.00%     | 0.00%     | 0.00%     | 0.00%      | 0.00%      |
| 4.Cash generated from operating activities                            | (363,127) | 919,597   | (228,946) | 108,214    | 232,225    |
| H.Efficiency ratios/profitability ratios                              |           |           |           |            |            |
| 1.Gain ratio (D1c to D1g)/D1  | 79.50%    | 82.96%    | -180.67%  | 114.84%    | 72.37%     |
| 2.Trading income (D1c/D1)   | 0.00%     | 0.00%     | 0.00%     | 0.00%      | 0.00%      |
| 3.Return on revenue (ROR) (F/D1)                                      | 88.56%    | 91.94%    | -29.88%   | 105.82%    | 89.61%     |
| 4.Return on assets (ROA) (F/C)  | 21.24%    | 24.02%    | -0.60%    | -48.53%    | 19.47%     |
| 5.Management expense (E1/E)   | 70.24%    | 80.54%    | 82.43%    | 77.33%     | 69.80%     |
| 6.Net assets value per share (A1/G1)                                  | 10.00     | 10.00     | 10.00     | 10.00      | 10.00      |
| 7.Earning per share (F/G1)  | 3.68      | 4.57      | -0.08     | -4.18      | 2.59       |
| I.Liquidity ratios  |           |           |           |            |            |
| 1.Cash & cash equivalent to total assets (C1/C)                       | 1.42%     | 25.94%    | 3.31%     | 3.01%      | 7.17%      |
| 2.Total liabilities to total assets (B/C)                             | 2.09%     | 2.54%     | 0.48%     | 0.92%      | 23.25%     |
|   | 2.0376    | 2.5470    | 0.4070    | 0.3270     | 25.2570    |
| J.Capital /leverage ratios Shareholders equity to total assets (A1/C) | 57.71%    | 52.54%    | 71.80%    | 116.06%    | 75.19%     |
|   | 31.11/0   | JZ.J4 /0  | 7 1.00 /0 | 1 10.00 /0 | 13.1376    |
| K.Cash flow ratio   | 0.00      | 4.00      | 40.04     | 0.40       | 0.65       |
| Cash generated from operating activities to net income (G4/F) (time)  | -0.82     | 1.68      | 19.84     | -0.19      | 0.65       |
|   |           |           |           |            |            |

| Asian Stocks Fund Limited  Items                | 2006      | 2007     | 2008      | (Thousan<br>2009 | d Rupees)<br>2010 |
|---|-----------|----------|-----------|------------------|-------------------|
| A.Total equity (A1 to A3)                       | 543,268   | 919,323  | 795,973   | 488,553          | 634,569           |
| 1.Certificate holders equity                    | 900,000   | 900,000  | 900,000   | 900,000          | 900,000           |
| 2.Reserves                                      | (196,714) | 105,902  | 17,795    | (62,351)         | 0                 |
| 3.Unappropriated profit/loss                    | (160,018) | (86,579) | (121,822) | (349,096)        | (265,431          |
| 4.Others  | 0         | 0        | 0         | 0                | 0                 |
| B.Total liabilities (B1 + B2)                   | 14,523    | 49,171   | 14,883    | 2,027            | 5,160             |
| 1.Payable to investment advisor                 | 12,176    | 14,436   | 1,493     | 838              | 1,050             |
| 2.Others  | 2,347     | 34,735   | 13,390    | 1,189            | 4,110             |
| C.Total assets (C1 to C3)                       | 557,791   | 968,494  | 810,856   | 490,580          | 639,729           |
| 1.Cash & bank balances                          | 10,278    | 215,653  | 26,068    | 2,805            | 97,700            |
| 2.Investments                                   | 545,421   | 740,876  | 748,744   | 485,037          | 536,162           |
| 3.Others  | 2,092     | 11,965   | 36,044    | 2,738            | 5,867             |
| D.Profit & loss account                         |           |          |           |                  |                   |
| 1.Income (a to g)                               | (82,691)  | 96,251   | 35,503    | (138,533)        | 101,444           |
| a.Markup/interest income                        | 0         | 0        | 0         | 0                | 0                 |
| b.Dividend income                               | 11,198    | 10,806   | 25,558    | 22,062           | 15,503            |
| c.Income from future transactions               | 0         | 0        | 0         | 0                | 0                 |
| d.Net gain on sale of investments               | (95,469)  | 72,325   | (2,050)   | (162,473)        | 116,881           |
| e.Net unrealized gain/(loss) on investment      | 0         | 0        | 0         | 0                | (42,429           |
| f.Capital gain                                  | 0         | 0        | 0         | 0                | 0                 |
| g.Other income                                  | 1,580     | 13,120   | 11,995    | 1,878            | 11,489            |
| E.Total expense (E1 to E5)                      | 18,217    | 22,961   | 25,732    | 77,166           | 20,354            |
| 1.Remuneration to management co-advisor         | 15,107    | 14,436   | 17,799    | 10,744           | 13,101            |
| 2.Remuneration to trustees/custodians           | 0         | 0        | 0         | 699              | 656               |
| 3.Brokerage-commission /fee                     | 0         | 0        | 0         | 0                | 0                 |
| 4.Administrative and general expenses           | 3,110     | 2,982    | 4,616     | 65,490           | 6,580             |
| 5.Other   | 0         | 5,543    | 3,317     | 233              | 17                |
| F.Net income for the year (D1-E)                | (100,908) | 73,290   | 9,771     | (215,699)        | 81,090            |
| G.Other items                                   |           |          |           |                  |                   |
| 1.No. of units                                  | 90,000    | 90,000   | 90,000    | 90,000           | 90,000            |
| 2.Cash dividend                                 | 0.00%     | 0.00%    | 0.00%     | 0.00%            | 8.20%             |
| 3.Stock dividend/bonus shares                   | 0.00%     | 0.00%    | 0.00%     | 0.00%            | 0.00%             |
| 4.Cash generated from operating activities      | 87,600    | 205,375  | (186,085) | (24,263)         | 94,895            |
| H.Efficiency ratios/profitability ratios        |           |          |           |                  |                   |
| 1.Gain ratio (D1c to D1g)/D1                    | 113.54%   | 88.77%   | 28.01%    | 115.93%          | 84.72%            |
| 2.Trading income (D1c/D1)                       | 0.00%     | 0.00%    | 0.00%     | 0.00%            | 0.00%             |
| 3.Return on revenue (ROR) (F/D1)                | 122.03%   | 76.14%   | 27.52%    | 155.70%          | 79.94%            |
| 4.Return on assets (ROA) (F/C)                  | -18.09%   | 7.57%    | 1.21%     | -43.97%          | 12.68%            |
| 5.Management expense (E1/E)                     | 82.93%    | 62.87%   | 69.17%    | 13.92%           | 64.37%            |
| 6.Net assets value per share (A1/G1)            | 10.00     | 10.00    | 10.00     | 10.00            | 10.0              |
| 7.Earning per share (F/G1)                      | -1.12     | 0.81     | 0.11      | -2.40            | 0.9               |
| Liquidity ratios                                |           |          |           |                  |                   |
| 1.Cash & cash equivalent to total assets (C1/C) | 1.84%     | 22.27%   | 3.21%     | 0.57%            | 15.27%            |
| 2.Total liabilities to total assets (B/C)       | 2.60%     | 5.08%    | 1.84%     | 0.41%            | 0.81%             |
| J.Capital /leverage ratios                      |           |          |           |                  |                   |
| Shareholders equity to total assets (A1/C)      | 161.35%   | 92.93%   | 110.99%   | 183.46%          | 140.68%           |
| K.Cash flow ratio                               |           |          |           |                  |                   |
|   |           |          |           |                  |                   |

| Atlas Fund of Funds  Items   | 2006    | 2007    | 2008     | (Thousan<br>2009 | d Rupees)<br>2010 |
|--|---------|---------|----------|------------------|-------------------|
| A.Total equity (A1 to A3)  | 628,660 | 646,274 | 592,196  | 282,816          | 348,806           |
| Certificate holders equity   | 525,000 | 525,000 | 525,000  | 525,000          | 525,000           |
| 2.Reserves   | 103,660 | 121,274 | 0        | 0                | C                 |
| 3.Unappropriated profit/loss   | 0       | 0       | 67,196   | (242,184)        | (176,194          |
| 4.Others   | 0       | 0       | 0        | (157)            | (3,377            |
| B.Total liabilities (B1 + B2)  | 15,710  | 20,831  | 8,298    | 2,506            | 5,913             |
| Payable to investment advisor  | 13,546  | 15,142  | 2,314    | 690              | 551               |
| 2.Others   | 2,164   | 5,689   | 5,984    | 1,816            | 5,362             |
| C.Total assets (C1 to C3)  | 644,370 | 667,105 | 600,494  | 285,165          | 351,342           |
| 1.Cash & bank balances   | 132,831 | 209,379 | 76,653   | 55,973           | 34,072            |
| 2.Investments  | 377,379 | 441,048 | 512,303  | 226,189          | 306,439           |
| 3.Others   | 134,160 | 16,678  | 11,538   | 3,003            | 10,831            |
| D.Profit & loss account  |         |         |          |                  |                   |
| 1.Income (a to g)  | 120,851 | 113,164 | 45,705   | (258,159)        | 77,754            |
| a.Markup/interest income   | 40,874  | 21,344  | 10,961   | 5,813            | 3,166             |
| b.Dividend income  | 50,439  | 55,928  | 49,212   | 18,348           | 12,944            |
| c.Income from future transactions                                    | 0       | 0       | 0        | 0                | C                 |
| d.Net gain on sale of investments                                    | 28,231  | 6,219   | 9,327    | (11,908)         | 5,848             |
| e.Net unrealized gain/(loss) on investment                           | (845)   | 29,673  | (23,795) | (270,412)        | 55,002            |
| f.Capital gain   | 0       | 0       | 0        | 0                | C                 |
| g.Other income   | 2,152   | 0       | 0        | 0                | 794               |
| E.Total expense (E1 to E5)   | 18,773  | 16,799  | 17,784   | 11,847           | 11,763            |
| Remuneration to management co-advisor                                | 10,546  | 13,142  | 14,303   | 10,136           | 8,340             |
| 2.Remuneration to trustees/custodians                                | 957     | 942     | 958      | 629              | 636               |
| 3.Brokerage-commission /fee  | 5,904   | 1,383   | 839      | 160              | 175               |
| 4. Administrative and general expenses                               | 1,366   | 1,332   | 1,684    | 922              | 2,612             |
| 5.Other  | 0       | 0       | 0        | 0                | C                 |
| F.Net income for the year (D1-E)                                     | 102,078 | 96,365  | 27,921   | (270,006)        | 65,991            |
| G.Other items  |         |         |          |                  |                   |
| 1.No. of units   | 52,500  | 52,500  | 52,500   | 52,500           | 52,500            |
| 2.Cash dividend  | 0.00%   | 0.00%   | 0.00%    | 0.00%            | 2.20%             |
| 3.Stock dividend/bonus shares  | 0.00%   | 0.00%   | 0.00%    | 0.00%            | 0.00%             |
| 4.Cash generated from operating activities                           | 281,906 | 132,912 | 34,852   | 22,601           | (15,802           |
| H.Efficiency ratios/profitability ratios                             |         |         |          |                  |                   |
| 1.Gain ratio (D1c to D1g)/D1   | 24.44%  | 31.72%  | -31.66%  | 109.36%          | 79.28%            |
| 2.Trading income (D1c/D1)  | 0.00%   | 0.00%   | 0.00%    | 0.00%            | 0.00%             |
| 3.Return on revenue (ROR) (F/D1)                                     | 84.47%  | 85.16%  | 61.09%   | 104.59%          | 84.87%            |
| 4.Return on assets (ROA) (F/C)                                       | 15.84%  | 14.45%  | 4.65%    | -94.68%          | 18.78%            |
| 5.Management expense (E1/E)  | 56.18%  | 78.23%  | 80.43%   | 85.56%           | 70.90%            |
| 6.Net assets value per share (A1/G1)                                 | 10.00   | 10.00   | 10.00    | 10.00            | 10.0              |
| 7.Earning per share (F/G1)   | 1.94    | 1.84    | 0.53     | -5.14            | 1.2               |
| Liquidity ratios   |         |         |          |                  |                   |
| 1.Cash & cash equivalent to total assets (C1/C)                      | 20.61%  | 31.39%  | 12.76%   | 19.63%           | 9.70%             |
| 2.Total liabilities to total assets (B/C)                            | 2.44%   | 3.12%   | 1.38%    | 0.88%            | 1.68%             |
| I.Capital /leverage ratios   |         |         |          |                  |                   |
| hareholders equity to total assets (A1/C)                            | 81.47%  | 78.70%  | 87.43%   | 184.10%          | 149.43%           |
| C.Cash flow ratio  |         |         |          |                  |                   |
| Cash generated from operating activities to net income (G4/F) (time) | 2.76    | 1.38    | 1.25     | -0.08            | -0.24             |

| First Capital Mutual Fund Limited                                    | 2006           | 2007     | 2000     | •         | d Rupees) |
|--|----------------|----------|----------|-----------|-----------|
| Items  | 2006           | 2007     | 2008     | 2009      | 2010      |
| A.Total equity (A1 to A3)  | 176,043        | 380,281  | 337,605  | 203,306   | 231,229   |
| 1.Certificate holders equity   | 150,000<br>162 | 300,000  | 300,000  | 300,000   | 300,000   |
| 2.Reserves   |                |          |          |           |           |
| 3.Unappropriated profit/loss   | 25,881         | 80,281   | 37,605   | (96,694)  | (68,771)  |
| 4.Others   | 0              | 0        | 0        | 0         | 0         |
| B.Total liabilities (B1 + B2)  | 5,388          | 39,790   | 10,964   | 6,952     | 13,857    |
| 1.Payable to investment advisor                                      | 3,475          | 6,773    | 7,436    | 4,144     | 4,879     |
| 2.Others   | 1,913          | 33,017   | 3,528    | 2,808     | 8,978     |
| C.Total assets (C1 to C3)  | 181,431        | 420,071  | 348,569  | 210,258   | 245,086   |
| 1.Cash & bank balances   | 6,574          | 50,813   | 8,752    | 7,954     | 70,443    |
| 2.Investments  | 173,923        | 352,440  | 336,537  | 195,890   | 172,919   |
| 3.Others   | 934            | 16,818   | 3,280    | 6,414     | 1,724     |
| D.Profit & loss account  | 50.000         | 405 500  | (00.740) | (400.754) | 40.400    |
| 1.Income (a to g)  | 56,068         | 125,582  | (30,743) | (126,751) | 42,193    |
| a.Markup/interest income   | 0              | 0        | 0        | 1,365     | 3,981     |
| b.Dividend income  | 6,556          | 10,738   | 13,650   | 13,090    | 10,125    |
| c.Income from future transactions                                    | 0              | 0        | 0        | 0         | 0         |
| d.Net gain on sale of investments                                    | 35,997         | 52,949   | 23,516   | (98,205)  | 37,839    |
| e.Net unrealized gain/(loss) on investment                           | 13,476         | 58,493   | (71,012) | (43,001)  | (9,752)   |
| f.Capital gain   | 0              | 0        | 0        | 0         | 0         |
| g.Other income   | 39             | 3,402    | 3,103    | 0         | 0         |
| E.Total expense (E1 to E5)   | 7,799          | 11,183   | 10,847   | 7,070     | 13,257    |
| 1.Remuneration to management co-advisor                              | 3,475          | 6,773    | 7,436    | 4,144     | 4,879     |
| 2.Remuneration to trustees/custodians                                | 135            | 213      | 406      | 364       | 1,444     |
| 3.Brokerage-commission /fee  | 0              | 0        | 0        | 0         | 0         |
| 4.Administrative and general expenses                                | 0              | 0        | 0        | 2,562     | 6,934     |
| 5.Other  | 4,189          | 4,197    | 3,005    | 0         | 0         |
| F.Net income for the year (D1-E)                                     | 48,269         | 114,399  | (41,590) | (133,821) | 28,936    |
| G.Other items  |                |          |          |           |           |
| 1.No. of units   | 15,000         | 30,000   | 35,000   | 30,000    | 30,000    |
| 2.Cash dividend  | 0.00%          | 0.00%    | 0.00%    | 0.00%     | 0.00%     |
| 3.Stock dividend/bonus shares  | 0.00%          | 0.00%    | 0.00%    | 0.00%     | 0.00%     |
| Cash generated from operating activities                             | (4,551)        | (75,993) | (12,043) | (797,303) | 62,488    |
| H.Efficiency ratios/profitability ratios                             |                |          |          |           |           |
| 1.Gain ratio (D1c to D1g)/D1   | 88.31%         | 91.45%   | 144.40%  | 111.40%   | 66.57%    |
| 2.Trading income (D1c/D1)  | 0.00%          | 0.00%    | 0.00%    | 0.00%     | 0.00%     |
| 3.Return on revenue (ROR) (F/D1)                                     | 86.09%         | 91.10%   | 135.28%  | 105.58%   | 68.58%    |
| 4.Return on assets (ROA) (F/C)                                       | 26.60%         | 27.23%   | -11.93%  | -63.65%   | 11.81%    |
| 5.Management expense (E1/E)  | 44.56%         | 60.57%   | 68.55%   | 58.61%    | 36.80%    |
| 6.Net assets value per share (A1/G1)                                 | 10.00          | 10.00    | 8.57     | 10.00     | 10.00     |
| 7.Earning per share (F/G1)   | 3.22           | 3.81     | -1.19    | -4.46     | 0.96      |
| Liquidity ratios   |                |          |          |           |           |
| 1.Cash & cash equivalent to total assets (C1/C)                      | 3.62%          | 12.10%   | 2.51%    | 3.78%     | 28.74%    |
| 2.Total liabilities to total assets (B/C)                            | 2.97%          | 9.47%    | 3.15%    | 3.31%     | 5.65%     |
| J.Capital /leverage ratios   |                |          |          |           |           |
| hareholders equity to total assets (A1/C)                            | 82.68%         | 71.42%   | 86.07%   | 142.68%   | 122.41%   |
| K.Cash flow ratio  |                |          |          |           |           |
| Cash generated from operating activities to net income (G4/F) (time) | -0.09          | -0.66    | 0.29     | 5.96      | 2.16      |

| First Dawood Mutual Fund                        | 2006     | 2007     | 2000      | •         | d Rupees) |
|---|----------|----------|-----------|-----------|-----------|
| Items   | 2006     | 2007     | 2008      | 2009      | 2010      |
| A.Total equity (A1 to A3)                       | 618,101  | 774,995  | 752,467   | 520,984   | 484,679   |
| Certificate holders equity                      | 505,000  | 580,750  | 580,750   | 580,750   | 580,750   |
| 2.Reserves                                      | 0        | 0        | 0         | 0         | 0         |
| 3.Unappropriated profit/loss                    | 113,101  | 194,245  | 171,717   | (59,766)  | (96,071)  |
| 4.Others  | 0        | 0        | 0         | 0         | 0         |
| 3.Total liabilities (B1 + B2)                   | 25,453   | 24,707   | 6,590     | 4,115     | 2,675     |
| Payable to investment advisor                   | 18,289   | 19,357   | 1,830     | 1,289     | 768,377   |
| 2.Others  | 7,164    | 5,350    | 4,760     | 2,826     | (765,702) |
| C.Total assets (C1 to C3)                       | 643,554  | 799,702  | 759,057   | 525,099   | 487,354   |
| 1.Cash & bank balances                          | 20,806   | 15,515   | 35,295    | 25,610    | 57,811    |
| 2.Investments                                   | 558,533  | 567,280  | 709,017   | 473,076   | 413,327   |
| 3.Others  | 64,215   | 216,907  | 14,745    | 26,413    | 16,216    |
| D.Profit & loss account                         |          |          |           |           |           |
| 1.Income (a to g)                               | 138,992  | 182,408  | 67,386    | (198,915) | (17,159)  |
| a.Markup/interest income                        | 12,154   | 17,153   | 19,903    | 39,950    | 35,148    |
| b.Dividend income                               | 14,486   | 14,300   | 12,421    | 11,167    | 11,924    |
| c.Income from future transactions               | 0        | 0        | 0         | 0         | 0         |
| d.Net gain on sale of investments               | 0        | 0        | 0         | 0         | 0         |
| e.Net unrealized gain/(loss) on investment      | 16,837   | 94,774   | (105,574) | (122,098) | (74,375)  |
| f.Capital gain                                  | 75,803   | 42,121   | 130,808   | (127,934) | 10,144    |
| g.Other income                                  | 19,712   | 14,060   | 9,828     | 0         | 0         |
| E.Total expense (E1 to E5)                      | 25,890   | 25,514   | 31,839    | 20,953    | 19,147    |
| 1.Remuneration to management co-advisor         | 18,289   | 19,357   | 24,113    | 17,389    | 13,613    |
| 2.Remuneration to trustees/custodians           | 963      | 990      | 1,118     | 939       | 890       |
| 3.Brokerage-commission /fee                     | 5,397    | 3,672    | 4,940     | 1,415     | 3,198     |
| 4.Administrative and general expenses           | 1,241    | 1,495    | 1,668     | 1,210     | 1,446     |
| 5.Other   | 0        | 0        | 0         | 0         | 0         |
| F.Net income for the year (D1-E)                | 113,102  | 156,894  | 35,547    | (219,868) | (36,306)  |
| G.Other items                                   |          |          |           |           |           |
| 1.No. of units                                  | 50,500   | 58,075   | 58,075    | 58,075    | 58,075    |
| 2.Cash dividend                                 | 0.00%    | 0.00%    | 0.00%     | 0.00%     | 0.00%     |
| 3.Stock dividend/bonus shares                   | 0.00%    | 0.00%    | 0.00%     | 0.00%     | 0.00%     |
| 4.Cash generated from operating activities      | (38,568) | (18,939) | 9,435     | (9,684)   | 32,200    |
| H.Efficiency ratios/profitability ratios        |          |          |           |           |           |
| 1.Gain ratio (D1c to D1g)/D1                    | 80.83%   | 82.76%   | 52.03%    | 125.70%   | 374.33%   |
| 2.Trading income (D1c/D1)                       | 0.00%    | 0.00%    | 0.00%     | 0.00%     | 0.00%     |
| 3.Return on revenue (ROR) (F/D1)                | 81.37%   | 86.01%   | 52.75%    | 110.53%   | 211.59%   |
| 4.Return on assets (ROA) (F/C)                  | 17.57%   | 19.62%   | 4.68%     | -41.87%   | -7.45%    |
| 5.Management expense (E1/E)                     | 70.64%   | 75.87%   | 75.73%    | 82.99%    | 71.10%    |
| 6.Net assets value per share (A1/G1)            | 10.00    | 10.00    | 10.00     | 10.00     | 10.00     |
| 7.Earning per share (F/G1)                      | 2.24     | 2.70     | 0.61      | -3.79     | -0.63     |
| Liquidity ratios                                |          |          |           |           |           |
| 1.Cash & cash equivalent to total assets (C1/C) | 3.23%    | 1.94%    | 4.65%     | 4.88%     | 11.86%    |
| 2.Total liabilities to total assets (B/C)       | 3.96%    | 3.09%    | 0.87%     | 0.78%     | 0.55%     |
| J.Capital /leverage ratios                      |          |          |           |           |           |
| shareholders equity to total assets (A1/C)      | 78.47%   | 72.62%   | 76.51%    | 110.60%   | 119.16%   |
| K.Cash flow ratio                               |          |          |           |           |           |
| 1.0a3ii ilow latio                              |          |          |           |           |           |

| Golden Arrow Selected Stocks Fund Limited                            | 222       | 0000      | 0000      |           | d Rupees) |
|--|-----------|-----------|-----------|-----------|-----------|
| Items (A44, A2)  | 2006      | 2007      | 2008      | 2009      | 2010      |
| A.Total equity (A1 to A3)  | 965,947   | 1,308,525 | 1,237,941 | 831,434   | 968,463   |
| 1.Certificate holders equity   | 614,539   | 614,539   | 675,993   | 760,492   | 760,492   |
| 2.Reserves   | 47,496    | 35,093    | 21,499    | 9,751     | 6,175     |
| 3.Unappropriated profit/loss   | 303,912   | 658,893   | 540,449   | 61,191    | 201,796   |
| 4.Others   | 0         | 0         | 0         | 0         | 0         |
| 3.Total liabilities (B1 + B2)  | 46,021    | 41,876    | 34,883    | 13,663    | 13,611    |
| 1.Payable to investment advisor                                      | 16,028    | 20,913    | 2,086     | 1,575     | 2,095     |
| 2.Others   | 29,993    | 20,963    | 32,797    | 12,088    | 11,516    |
| C.Total assets (C1 to C3)  | 1,011,968 | 1,350,401 | 1,272,824 | 845,097   | 982,074   |
| 1.Cash & bank balances   | 41,627    | 92,707    | 56,208    | 280,115   | 9,898     |
| 2.Investments  | 956,672   | 1,237,709 | 1,203,832 | 545,849   | 968,766   |
| 3.Others   | 13,669    | 19,985    | 12,784    | 19,133    | 3,410     |
| D.Profit & loss account  |           |           |           |           |           |
| 1.Income (a to g)  | 288,702   | 447,571   | 70,037    | (374,128) | 179,751   |
| a.Markup/interest income   | 11,083    | 15,484    | 14,242    | 29,419    | 25,792    |
| b.Dividend income  | 34,327    | 39,227    | 48,723    | 39,639    | 43,545    |
| c.Income from future transactions                                    | 0         | 0         | 0         | 0         | 0         |
| d.Net gain on sale of investments                                    | 0         | 0         | 0         | 0         | 0         |
| e.Net unrealized gain/(loss) on investment                           | (79,047)  | 168,326   | 112,428   | (238,469) | (64,499)  |
| f.Capital gain   | 322,239   | 224,464   | (105,356) | (207,810) | 174,913   |
| g.Other income   | 100       | 70        | 0         | 3,093     | 0         |
| E.Total expense (E1 to E5)   | 24,067    | 31,136    | 34,846    | 20,631    | 39,146    |
| 1.Remuneration to management co-advisor                              | 16,028    | 20,913    | 25,768    | 16,560    | 20,095    |
| 2.Remuneration to trustees/custodians                                | 0         | 0         | 812       | 465       | 705       |
| 3.Brokerage-commission /fee  | 4,524     | 7,586     | 6,206     | 1,753     | 5,491     |
| 4. Administrative and general expenses                               | 3,332     | 2,101     | 2,060     | 1,853     | 12,855    |
| 5.Other  | 183       | 536       | 0         | 0         | 0         |
| F.Net income for the year (D1-E)                                     | 264,635   | 416,435   | 35,191    | (394,759) | 140,605   |
| G.Other items  |           |           |           |           |           |
| 1.No. of units   | 122,908   | 122,908   | 122,907   | 152,098   | 152,098   |
| 2.Cash dividend  | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%     |
| 3.Stock dividend/bonus shares  | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%     |
| Cash generated from operating activities                             | (86,495)  | 111,243   | 54,851    | 234,138   | (280,172) |
| H.Efficiency ratios/profitability ratios                             |           |           |           |           |           |
| 1.Gain ratio (D1c to D1g)/D1   | 84.27%    | 87.78%    | 10.10%    | 118.46%   | 61.43%    |
| 2.Trading income (D1c/D1)  | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%     |
| 3.Return on revenue (ROR) (F/D1)                                     | 91.66%    | 93.04%    | 50.25%    | 105.51%   | 78.22%    |
| 4.Return on assets (ROA) (F/C)                                       | 26.15%    | 30.84%    | 2.76%     | -46.71%   | 14.32%    |
| 5.Management expense (E1/E)  | 66.60%    | 67.17%    | 73.95%    | 80.27%    | 51.33%    |
| 6.Net assets value per share (A1/G1)                                 | 5.00      | 5.00      | 5.50      | 5.00      | 5.00      |
| 7.Earning per share (F/G1)   | 2.15      | 3.39      | 0.29      | -2.60     | 0.92      |
|  | 2.10      | 0.00      | 0.23      | 2.00      | 0.02      |
| .Liquidity ratios  1.Cash & cash equivalent to total assets (C1/C)   | 4.11%     | 6.87%     | 4.42%     | 33.15%    | 1.01%     |
|  | 4.55%     | 3.10%     | 2.74%     | 1.62%     | 1.39%     |
| 2. Total liabilities to total assets (B/C)                           | 4.55 /6   | 3.1076    | 2.7470    | 1.02 /6   | 1.3976    |
| J.Capital /leverage ratios   | 60 700/   | AE E40/   | EO 440/   | 90 009/   | 77 440    |
| hareholders equity to total assets (A1/C)                            | 60.73%    | 45.51%    | 53.11%    | 89.99%    | 77.44%    |
| K.Cash flow ratio  |           |           |           |           |           |
| Cash generated from operating activities to net income (G4/F) (time) | -0.33     | 0.27      | 1.56      | -0.59     | -1.99     |

| JS Growth Fund  Items   | 2006      | 2007      | 2008        | 2009           | <u>nd Rupees)</u><br>2010 |
|---|-----------|-----------|-------------|----------------|---------------------------|
| A.Total equity (A1 to A3)   | 5,540,272 | 5,911,986 | 5,174,398   | 2,892,841      | 2,737,051                 |
| 1.Certificate holders equity  | 3,180,044 | 3,180,045 | 3,180,044   | 3,180,044      | 3,156,955                 |
| 2.Reserves  | 506,438   | 506,438   | 506,438     | 506,438        | 506,438                   |
| 3.Unappropriated profit/loss  | 1,853,790 | 2,225,503 | 1,487,916   | (793,641)      | (926,342)                 |
| 4.Others  | 0         | 0         | 87,827      | (469)          | 158,525                   |
| B.Total liabilities (B1 + B2)                                       | 1,085,395 | 885,475   | 118,896     | 62,417         | 62,544                    |
| 1.Payable to investment advisor                                     | 72,056    | 118,292   | 9,510       | 5,304          | 968                       |
| 2.Others  | 1,013,339 | 767,183   | 109,386     | 57,113         | 61,576                    |
| C.Total assets (C1 to C3)   | 6,625,667 | 6,797,461 | 5,381,121   | 2,954,789      | 2,958,120                 |
| 1.Cash & bank balances  | 1,111,298 | 1,811,357 | 336,439     | 704,134        | 738,045                   |
| 2.Investments   | 5,344,974 | 4,810,140 | 5,006,067   | 2,224,507      | 2,188,255                 |
| 3.Others  | 169,395   | 175,964   | 38,615      | 26,148         | 31,820                    |
| D.Profit & loss account   | ,         | -,        | ,-          | -,             | . ,                       |
| 1.Income (a to g)   | 1,449,439 | 1,563,264 | (269,699)   | (1,603,098)    | 171,614                   |
| a.Markup/interest income  | 182,796   | 100,638   | 50,525      | 78,858         | 71,973                    |
| b.Dividend income   | 178,536   | 224,552   | 195,864     | 155,186        | 117,566                   |
| c.Income from future transactions                                   | 0         | 0         | 0           | 0              | 0                         |
| d.Net gain on sale of investments                                   | 1,592,010 | 653,264   | (18,642)    | (840,680)      | 134,223                   |
| e.Net unrealized gain/(loss) on investment                          | (503,984) | 581,637   | (497,446)   | (996,879)      | (153,887)                 |
| f.Capital gain  | 0         | 0         | 0           | 0              | 0                         |
| g.Other income  | 81        | 3,173     | 0           | 417            | 1,739                     |
| E.Total expense (E1 to E5)  | 171,115   | 150,085   | 149,884     | 678,459        | 148,063                   |
| 1.Remuneration to management co-advisor                             | 128,665   | 116,605   | 116,534     | 62,198         | 66,425                    |
| Remuneration to trustees/custodians                                 | 6,103     | 4,261     | 4,259       | 2,722          | 2,849                     |
| 3.Brokerage-commission /fee   | 14,387    | 17,589    | 5,827       | 2,954          | 3,155                     |
| A.Administrative and general expenses                               | 7,576     | 6,504     | 18,160      | 608,230        | 73,243                    |
| 5.Other   | 14,384    | 5,126     | 5,104       | 2,355          | 2,391                     |
| F.Net income for the year (D1-E)                                    | 1,278,324 | 1,413,179 | (419,583)   | (2,281,557)    | 23,551                    |
| G.Other items   | ., ,,     | ,,,,,,,,, | (110,000)   | (=,== :,== : ) |                           |
| 1.No. of units  | 318,004   | 318,004   | 318,004     | 318,004        | 315,696                   |
| 2.Cash dividend   | 0.00%     | 0.00%     | 0.00%       | 0.00%          | 5.00%                     |
| 3.Stock dividend/bonus shares                                       | 0.00%     | 0.00%     | 0.00%       | 0.00%          | 0.00%                     |
| 4.Cash generated from operating activities                          | 459,528   | 2,129,131 | (646,759)   | 413,864        | 205,891                   |
| H.Efficiency ratios/profitability ratios                            | 100,020   | 2,120,101 | (0.10,1.00) | ,              | 200,001                   |
| 1.Gain ratio (D1c to D1g)/D1  | 75.07%    | 79.20%    | 191.36%     | 114.60%        | -10.44%                   |
| 2.Trading income (D1c/D1)   | 0.00%     | 0.00%     | 0.00%       | 0.00%          | 0.00%                     |
| 3.Return on revenue (ROR) (F/D1)                                    | 88.19%    | 90.40%    | 155.57%     | 142.32%        | 13.72%                    |
| 4.Return on assets (ROA) (F/C)                                      | 19.29%    | 20.79%    | -7.80%      | -77.22%        | 0.80%                     |
| 5.Management expense (E1/E)   | 75.19%    | 77.69%    | 77.75%      | 9.17%          | 44.86%                    |
| 6.Net assets value per share (A1/G1)                                | 10.00     | 10.00     | 10.00       | 10.00          | 10.00                     |
|   | 4.02      | 4.44      | -1.32       | -7.17          | 0.07                      |
| 7.Earning per share (F/G1)  | 4.02      | 4.44      | -1.52       | -7.17          | 0.07                      |
| I.Liquidity ratios  1.Cash & cash equivalent to total assets (C1/C) | 16.77%    | 26.65%    | 6.25%       | 23.83%         | 24.95%                    |
|   | 16.38%    | 13.03%    | 2.21%       | 23.03%         | 2.11%                     |
| 2. Total liabilities to total assets (B/C)                          | 10.30 /6  | 13.0376   | 2.21/0      | 2.1176         | 2.1170                    |
| J.Capital /leverage ratios  | 48.00%    | 46.78%    | 59.10%      | 107.62%        | 106.72%                   |
| Shareholders equity to total assets (A1/C)                          | 40.0070   | 70.70/0   | 33.10/0     | 107.02/0       | 100.7276                  |
| K.Cash flow ratio   |           | 1.51      | 1.54        |                |                           |

| JS Large Capital Fund                           | 2006      | 2007      | 2008      | (1 <b>hous</b> a<br>2009 | nd Rupees)<br>2010 |
|---|-----------|-----------|-----------|--------------------------|--------------------|
| A.Total equity (A1 to A3)                       | 3,402,868 | 3,926,029 | 3,919,587 | 2,056,309                | 2,152,385          |
| 1.Certificate holders equity                    | 3,295,499 | 3,295,499 | 3,295,499 | 3,295,499                | 3,295,499          |
| 2.Reserves                                      | 0         | 0         | 0         | 0                        | 0                  |
| 3.Unappropriated profit/loss                    | 107,369   | 630,530   | 624,088   | (1,239,190)              | (1,143,114)        |
| 4.Others  | 72        | 69        | 0         | 1,255                    | 532                |
| B.Total liabilities (B1 + B2)                   | 130,390   | 478,371   | 31,206    | 18,247                   | 29,501             |
| 1.Payable to investment advisor                 | 98,726    | 84,764    | 12,313    | 3,309                    | 479,899            |
| 2.Others  | 31,664    | 393,607   | 18,893    | 14,938                   | (450,398)          |
| C.Total assets (C1 to C3)                       | 3,533,330 | 4,404,469 | 3,950,793 | 2,075,811                | 2,182,418          |
| 1.Cash & bank balances                          | 107,243   | 1,479,687 | 255,754   | 424,356                  | 47,066             |
| 2.Investments                                   | 3,317,656 | 2,865,886 | 3,666,168 | 1,640,053                | 2,020,221          |
| 3.Others  | 108,431   | 58,896    | 28,871    | 11,402                   | 115,131            |
| D.Profit & loss account                         |           |           |           |                          |                    |
| 1.Income (a to g)                               | 1,285,674 | 1,285,919 | 429,887   | (1,803,182)              | 207,888            |
| a.Markup/interest income                        | 112,430   | 58,417    | 54,692    | 68,921                   | 74,431             |
| b.Dividend income                               | 87,760    | 106,376   | 108,497   | 87,776                   | 88,637             |
| c.Income from future transactions               | 0         | 0         | 0         | 0                        | 0                  |
| d.Net gain on sale of investments               | 1,085,484 | 1,121,126 | 266,698   | (1,960,432)              | 42,972             |
| e.Net unrealized gain/(loss) on investment      | 0         | 0         | 0         | 0                        | 0                  |
| f.Capital gain                                  | 0         | 0         | 0         | 0                        | 0                  |
| g.Other income                                  | 0         | 0         | 0         | 553                      | 1,848              |
| E.Total expense (E1 to E5)                      | 119,763   | 103,658   | 106,780   | 60,096                   | 111,812            |
| 1.Remuneration to management co-advisor         | 80,726    | 72,763    | 80,633    | 46,490                   | 47,561             |
| 2.Remuneration to trustees/custodians           | 3,278     | 3,039     | 3,278     | 2,253                    | 2,283              |
| 3.Brokerage-commission /fee                     | 0         | 0         | 0         | 0                        | 0                  |
| 4.Administrative and general expenses           | 35,207    | 27,594    | 22,717    | 11,353                   | 61,968             |
| 5.Other   | 552       | 262       | 152       | 0                        | 0                  |
| F.Net income for the year (D1-E)                | 1,165,911 | 1,182,261 | 323,107   | (1,863,278)              | 96,076             |
| G.Other items                                   | ,,-       | , - , -   | , .       | ( ,===, =,               | ,.                 |
| 1.No. of units                                  | 329,550   | 329,550   | 329,550   | 329,550                  | 329,550            |
| 2.Cash dividend                                 | 0.00%     | 0.00%     | 0.00%     | 0.00%                    | 0.00%              |
| 3.Stock dividend/bonus shares                   | 0.00%     | 0.00%     | 0.00%     | 0.00%                    | 0.00%              |
| 4.Cash generated from operating activities      | 139,516   | 1,713,978 | (577,930) | 170,521                  | (374,787           |
| H.Efficiency ratios/profitability ratios        |           |           |           |                          |                    |
| 1.Gain ratio (D1c to D1g)/D1                    | 84.43%    | 87.18%    | 62.04%    | 108.69%                  | 21.56%             |
| 2.Trading income (D1c/D1)                       | 0.00%     | 0.00%     | 0.00%     | 0.00%                    | 0.00%              |
| 3.Return on revenue (ROR) (F/D1)                | 90.68%    | 91.94%    | 75.16%    | 103.33%                  | 46.22%             |
| 4.Return on assets (ROA) (F/C)                  | 33.00%    | 26.84%    | 8.18%     | -89.76%                  | 4.40%              |
| 5.Management expense (E1/E)                     | 67.40%    | 70.20%    | 75.51%    | 77.36%                   | 42.54%             |
| 6.Net assets value per share (A1/G1)            | 10.00     | 10.00     | 10.00     | 10.00                    | 10.00              |
| 7.Earning per share (F/G1)                      | 3.54      | 3.59      | 0.98      | -5.65                    | 0.29               |
| Liquidity ratios                                |           |           |           |                          |                    |
| 1.Cash & cash equivalent to total assets (C1/C) | 3.04%     | 33.60%    | 6.47%     | 20.44%                   | 2.16%              |
| 2.Total liabilities to total assets (B/C)       | 3.69%     | 10.86%    | 0.79%     | 0.88%                    | 1.35%              |
| J.Capital /leverage ratios                      |           |           |           |                          |                    |
| Shareholders equity to total assets (A1/C)      | 93.27%    | 74.82%    | 83.41%    | 158.76%                  | 151.00%            |
| K.Cash flow ratio                               |           |           |           |                          |                    |
| · · · · · · · · · · · · · · · · · · ·           |           | 1.45      |           |                          |                    |

| JS Value Fund  Items   | 2006       | 2007      | 2008      | 2009        | <u>nd Rupees)</u><br>2010 |
|--|------------|-----------|-----------|-------------|---------------------------|
| A.Total equity (A1 to A3)  | 1,788,998  | 2,151,044 | 2,654,320 | 1,238,901   | 1,004,473                 |
| 1.Certificate holders equity   | 1,185,750  | 1,185,750 | 1,185,750 | 1,185,750   | 1,185,750                 |
| 2.Reserves   | 10,000     | 10,000    | 10,000    | 10,000      | 10,000                    |
| 3.Unappropriated profit/loss   | 593,248    | 955,294   | 1,458,570 | 43,151      | (191,277)                 |
| 4.Others   | 334        | 1,469     | 347       | (1,571)     | 0                         |
| B.Total liabilities (B1 + B2)  | 50,846     | 226,432   | 23,106    | 17,763      | 16,885                    |
| 1.Payable to investment advisor  | 37,481     | 38,012    | 4,152     | 1,985       | 102                       |
| 2.Others   | 13,365     | 188,420   | 18,954    | 15,778      | 16,783                    |
| C.Total assets (C1 to C3)  | 1,840,178  | 2,378,945 | 2,677,773 | 1,255,093   | 1,021,358                 |
| 1.Cash & bank balances   | 217,140    | 885,244   | 758,217   | 288,313     | 79,565                    |
| 2.Investments  | 1,605,224  | 1,469,071 | 1,908,853 | 959,730     | 934,113                   |
| 3.Others   | 17,814     | 24,630    | 10,703    | 7,050       | 7,680                     |
| D.Profit & loss account  |            |           |           |             |                           |
| 1.Income (a to g)  | 578,185    | 709,634   | 922,276   | (1,255,689) | (54,766)                  |
| a.Markup/interest income   | 60,423     | 67,195    | 81,403    | 54,303      | 25,588                    |
| b.Dividend income  | 33,954     | 41,921    | 28,134    | 43,563      | 46,188                    |
| c.Income from future transactions                                      | 0          | 0         | 0         | 0           | 0                         |
| d.Net gain on sale of investments                                      | 344,435    | 142,974   | 538,761   | (673,017)   | 115,167                   |
| e.Net unrealized gain/(loss) on investment                             | 139,373    | 457,544   | 273,978   | (680,538)   | (241,709)                 |
| f.Capital gain   | 0          | 0         | 0         | 0           | 0                         |
| g.Other income   | 0          | 0         | 0         | 0           | 0                         |
| E.Total expense (E1 to E5)   | 51,151     | 53,748    | 64,271    | 41,154      | 61,087                    |
| 1.Remuneration to management co-advisor                                | 37,481     | 38,012    | 50,943    | 31,125      | 24,801                    |
| 2.Remuneration to trustees/custodians                                  | 5,325      | 4,832     | 3,525     | 2,534       | 2,218                     |
| 3.Brokerage-commission /fee  | 6,342      | 3,852     | 2,547     | 0           | 0                         |
| Administrative and general expenses                                    | 651        | 5,514     | 6,351     | 4,949       | 32,610                    |
| 5.Other  | 1,352      | 1,538     | 905       | 2,546       | 1,458                     |
| F.Net income for the year (D1-E)                                       | 527,034    | 655,886   | 858,005   | (1,296,843) | (115,853)                 |
| G.Other items  | ,,,,       | ,         | ,         | ( , ==,===, | ( -,,                     |
| 1.No. of units   | 118,575    | 118,575   | 118,575   | 118,575     | 118,575                   |
| 2.Cash dividend  | 0.00%      | 0.00%     | 0.00%     | 10.00%      | 10.00%                    |
| 3.Stock dividend/bonus shares  | 0.00%      | 0.00%     | 0.00%     | 0.00%       | 0.00%                     |
| 4.Cash generated from operating activities                             | 84,556     | 784,961   | 333,551   | (302,428)   | (109,440)                 |
| H.Efficiency ratios/profitability ratios                               | ,,,,,,     | - ,       | ,         | ( , -,      | (,,                       |
| 1.Gain ratio (D1c to D1g)/D1   | 83.68%     | 84.62%    | 88.12%    | 107.79%     | 231.06%                   |
| 2.Trading income (D1c/D1)  | 0.00%      | 0.00%     | 0.00%     | 0.00%       | 0.00%                     |
| 3.Return on revenue (ROR) (F/D1)                                       | 91.15%     | 92.43%    | 93.03%    | 103.28%     | 211.54%                   |
| 4.Return on assets (ROA) (F/C)   | 28.64%     | 27.57%    | 32.04%    | -103.33%    | -11.34%                   |
| 5.Management expense (E1/E)  | 73.28%     | 70.72%    | 79.26%    | 75.63%      | 40.60%                    |
| 6.Net assets value per share (A1/G1)                                   | 10.00      | 10.00     | 10.00     | 10.00       | 10.00                     |
| 7.Earning per share (F/G1)   | 4.44       | 5.53      | 7.24      | -10.94      | -0.98                     |
| Liquidity ratios   | 7.77       | 0.00      | 7.24      | 10.04       | 0.50                      |
| 1.Cash & cash equivalent to total assets (C1/C)                        | 11.80%     | 37.21%    | 28.32%    | 22.97%      | 7.79%                     |
| 2. Total liabilities to total assets (B/C)                             | 2.76%      | 9.52%     | 0.86%     | 1.42%       | 1.65%                     |
|  | 2.7076     | 3.3270    | 0.0070    | 1.42/0      | 1.03 /                    |
| J.Capital /leverage ratios  Chareholders equity to total assets (A1/C) | 64.44%     | 49.84%    | 44.28%    | 94.48%      | 116.10%                   |
| K.Cash flow ratio  | U-1. TT /U | 70.07/0   | 77.20/0   | U-1fU/0     | 110.1076                  |
| N.Oasii iiow falio   |            |           |           |             |                           |

| Meezan Balanced Fund  Items  | 2006      | 2007      | 2008      | (Thousai<br>2009 | nd Rupees)<br>2010 |
|--|-----------|-----------|-----------|------------------|--------------------|
| A.Total equity (A1 to A3)  | 1,513,204 | 1,598,166 | 1,423,683 | 1,147,792        | 1,276,119          |
| 1.Certificate holders equity   | 1,200,000 | 1,200,000 | 1,200,000 | 1,200,000        | 1,200,000          |
| 2.Reserves   | 0         | 0         | 0         | 0                | 0                  |
| 3.Unappropriated profit/loss   | 313,204   | 398,166   | 223,683   | (52,208)         | 76,119             |
| 4.Others   | 0         | 0         | 0         | (4,949)          | 1,592              |
| B.Total liabilities (B1 + B2)  | 215,916   | 105,133   | 11,451    | 18,013           | 24,105             |
| 1.Payable to investment advisor                                      | 51,544    | 47,908    | 6,851     | 4,488            | 2,112              |
| 2.Others   | 164,372   | 57,225    | 4,600     | 13,525           | 21,993             |
| C.Total assets (C1 to C3)  | 1,729,120 | 1,703,299 | 1,435,134 | 1,160,856        | 1,301,816          |
| 1.Cash & bank balances   | 53,138    | 515,628   | 10,462    | 144,241          | 292,188            |
| 2.Investments  | 1,436,117 | 951,211   | 1,398,691 | 992,205          | 985,810            |
| 3.Others   | 239,865   | 236,460   | 25,981    | 24,410           | 23,818             |
| D.Profit & loss account  |           |           |           |                  |                    |
| 1.Income (a to g)  | 352,928   | 380,620   | 70,836    | (117,193)        | 289,304            |
| a.Markup/interest income   | 19,456    | 38,658    | 67,825    | 64,797           | 72,337             |
| b.Dividend income  | 57,073    | 55,009    | 38,248    | 46,319           | 60,298             |
| c.Income from future transactions                                    | 3,493     | 18,791    | (15,000)  | 0                | 0                  |
| d.Net gain on sale of investments                                    | 315,657   | 118,118   | 67,904    | (129,163)        | 111,298            |
| e.Net unrealized gain/(loss) on investment                           | (42,751)  | 149,823   | (88,141)  | (99,146)         | 54,564             |
| f.Capital gain   | 0         | 0         | 0         | 0                | 0                  |
| g.Other income   | 0         | 221       | 0         | 0                | (9,193             |
| E.Total expense (E1 to E5)   | 66,360    | 55,658    | 53,319    | 38,698           | 40,977             |
| Remuneration to management co-advisor                                | 44,874    | 42,906    | 45,271    | 32,550           | 31,114             |
| 2.Remuneration to trustees/custodians                                | 1,666     | 1,630     | 1,688     | 1,356            | 1,504              |
| 3.Brokerage-commission /fee  | 14,516    | 6,076     | 3,169     | 2,670            | 826                |
| 4.Administrative and general expenses                                | 5,304     | 5,046     | 3,191     | 2,122            | 7,533              |
| 5.Other  | 0         | 0         | 0         | 0                | C                  |
| F.Net income for the year (D1-E)                                     | 286,568   | 324,962   | 17,517    | (155,891)        | 248,327            |
| G.Other items  |           |           |           |                  |                    |
| 1.No. of units   | 120,000   | 120,000   | 120,000   | 120,000          | 120,000            |
| 2.Cash dividend  | 0.00%     | 0.00%     | 0.00%     | 0.00%            | 15.50%             |
| 3.Stock dividend/bonus shares  | 0.00%     | 0.00%     | 0.00%     | 0.00%            | 0.00%              |
| 4.Cash generated from operating activities                           | 21,482    | 702,383   | (211,039) | 249,207          | 260,050            |
| H.Efficiency ratios/profitability ratios                             |           |           |           |                  |                    |
| 1.Gain ratio (D1c to D1g)/D1   | 78.32%    | 75.39%    | -49.74%   | 194.81%          | 54.15%             |
| 2.Trading income (D1c/D1)  | 0.99%     | 4.94%     | -21.18%   | 0.00%            | 0.00%              |
| 3.Return on revenue (ROR) (F/D1)                                     | 81.20%    | 85.38%    | 24.73%    | 133.02%          | 85.84%             |
| 4.Return on assets (ROA) (F/C)                                       | 16.57%    | 19.08%    | 1.22%     | -13.43%          | 19.08%             |
| 5.Management expense (E1/E)  | 67.62%    | 77.09%    | 84.91%    | 84.11%           | 75.93%             |
| 6.Net assets value per share (A1/G1)                                 | 10.00     | 10.00     | 10.00     | 10.00            | 10.00              |
| 7.Earning per share (F/G1)   | 2.39      | 2.71      | 0.15      | -1.30            | 2.0                |
| I.Liquidity ratios   |           |           |           |                  |                    |
| 1.Cash & cash equivalent to total assets (C1/C)                      | 3.07%     | 30.27%    | 0.73%     | 12.43%           | 22.44%             |
| 2.Total liabilities to total assets (B/C)                            | 12.49%    | 6.17%     | 0.80%     | 1.55%            | 1.85%              |
| J.Capital /leverage ratios   |           |           |           |                  |                    |
| Shareholders equity to total assets (A1/C)                           | 69.40%    | 70.45%    | 83.62%    | 103.37%          | 92.18%             |
| K.Cash flow ratio  |           |           |           |                  |                    |
| Cash generated from operating activities to net income (G4/F) (time) | 0.07      | 2.16      | -12.05    | -1.60            | 1.05               |

| NAMCO Balanced Fund  | 2006 | 2007      | 2000      |           | nd Rupees) |
|--|------|-----------|-----------|-----------|------------|
| Items  | 2006 | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)  | -    | 1,136,571 | 1,011,363 | 721,808   | 671,964    |
| 1.Certificate holders equity   | -    | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000  |
| 2.Reserves   | -    | 136,571   | 11,363    | 0         | 0          |
| 3.Unappropriated profit/loss   | -    | 0         | 0         | (278,192) | (328,036)  |
| 4.Others   | -    | 0         | 7,438     | 0         | 6,197      |
| B.Total liabilities (B1 + B2)  | -    | 69,851    | 17,350    | 8,661     | 15,383     |
| Payable to investment advisor  | -    | 31,124    | 9,750     | 3,595     | 2,904      |
| 2.Others   | -    | 38,727    | 7,600     | 5,066     | 12,479     |
| C.Total assets (C1 to C3)  | -    | 1,206,422 | 1,036,151 | 730,469   | 693,544    |
| 1.Cash & bank balances   | -    | 228,481   | 33,924    | 24,985    | 126,688    |
| 2.Investments  | -    | 909,601   | 837,373   | 625,517   | 557,838    |
| 3.Others   | -    | 68,340    | 164,854   | 79,967    | 9,018      |
| D.Profit & loss account  |      |           |           |           |            |
| 1.Income (a to g)  | -    | 173,063   | 16,879    | (261,998) | 131,625    |
| a.Markup/interest income   | -    | 58,952    | 43,137    | 27,373    | 37,880     |
| b.Dividend income  | -    | 5,721     | 29,021    | 31,339    | 28,629     |
| c.Income from future transactions                                    | -    | 0         | 0         | 0         | 0          |
| d.Net gain on sale of investments                                    | -    | 79,099    | 70,164    | 0         | 0          |
| e.Net unrealized gain/(loss) on investment                           | -    | 24,081    | (126,937) | (177,579) | (79,417)   |
| f.Capital gain   | -    | 0         | 0         | (94,701)  | 149,514    |
| g.Other income   | -    | 5,210     | 1,494     | (48,430)  | (4,981)    |
| E.Total expense (E1 to E5)   | -    | 36,492    | 42,086    | 27,558    | 31,469     |
| Remuneration to management co-advisor                                | -    | 22,114    | 32,617    | 22,832    | 24,423     |
| 2.Remuneration to trustees/custodians                                | -    | 1,498     | 1,235     | 810       | 773        |
| 3.Brokerage-commission /fee  | -    | 0         | 0         | 0         | 0          |
| 4. Administrative and general expenses                               | -    | 12,743    | 7,910     | 3,025     | 5,776      |
| 5.Other  | -    | 137       | 324       | 891       | 497        |
| F.Net income for the year (D1-E)                                     | -    | 136,571   | (25,207)  | (289,556) | 100,156    |
| G.Other items  |      |           |           |           |            |
| 1.No. of units   | -    | 100,000   | 100,000   | 100,000   | 100,000    |
| 2.Cash dividend  | -    | 0.00%     | 0.00%     | 0.00%     | 15.00%     |
| 3.Stock dividend/bonus shares  | -    | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities                           | -    | (771,519) | (122,371) | (41,409)  | 216,295    |
| H.Efficiency ratios/profitability ratios                             |      |           |           |           |            |
| 1.Gain ratio (D1c to D1g)/D1   | -    | 62.63%    | -327.50%  | 122.41%   | 49.47%     |
| 2.Trading income (D1c/D1)  | -    | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| 3.Return on revenue (ROR) (F/D1)                                     | -    | 78.91%    | -149.34%  | 110.52%   | 76.09%     |
| 4.Return on assets (ROA) (F/C)                                       | -    | 11.32%    | -2.43%    | -39.64%   | 14.44%     |
| 5.Management expense (E1/E)  | -    | 60.60%    | 77.50%    | 82.85%    | 77.61%     |
| 6.Net assets value per share (A1/G1)                                 | -    | 10.00     | 10.00     | 10.00     | 10.00      |
| 7.Earning per share (F/G1)   | -    | 1.37      | -0.25     | -2.90     | 1.00       |
| I.Liquidity ratios   |      |           |           |           |            |
| 1.Cash & cash equivalent to total assets (C1/C)                      | -    | 18.94%    | 3.27%     | 3.42%     | 18.27%     |
| 2.Total liabilities to total assets (B/C)                            | -    | 5.79%     | 1.67%     | 1.19%     | 2.22%      |
| J.Capital /leverage ratios   |      |           |           |           |            |
| Shareholders equity to total assets (A1/C)                           | -    | 82.89%    | 96.51%    | 136.90%   | 144.19%    |
| K.Cash flow ratio  |      |           |           |           |            |
| Cash generated from operating activities to net income (G4/F) (time) |      | -5.65     | 4.85      | 0.14      | 2.16       |

| PICIC Energy Fund  | 2006             | 2007             | 2008             | 2009            | <u>1d Rupees)</u><br>2010 |
|--|------------------|------------------|------------------|-----------------|---------------------------|
| A.Total equity (A1 to A3)  | 1,019,121        | 1,077,010        | 1,070,563        | 859,159         | 925,613                   |
| 1.Certificate holders equity   | 1,000,000        | 1,000,000        | 1,000,000        | 1,000,000       | 1,000,000                 |
| 2.Reserves   | 0                | 0                | 0                | 0               | 0                         |
| 3.Unappropriated profit/loss   | 19,121           | 77,010           | 70,563           | (140,841)       | (74,387)                  |
| 4.Others   | 0                | 0                | 0                | 0               | 0                         |
| B.Total liabilities (B1 + B2)  | 67,970           | 57,523           | 12,036           | 12,126          | 12,738                    |
| 1.Payable to investment advisor                                      | 40,684           | 24,293           | 2,489            | 2,148           | 2,314                     |
| 2.Others   | 27,286           | 33,230           | 9,547            | 9,978           | 10,424                    |
|  | 1,087,091        | 1,134,533        | 1,082,599        | 871,285         | 938,351                   |
| C.Total assets (C1 to C3)  1.Cash & bank balances                    | 476,700          | 502,776          | 128,035          | 48,431          | 37,179                    |
| 2.Investments  | 481,326          | 617,107          | 939,203          | 811,465         | 897,764                   |
|  | 129,065          |                  | 15,361           | 11,389          | 3,408                     |
| 3.0thers   | 129,003          | 14,650           | 13,301           | 11,309          | 3,400                     |
| D.Profit & loss account  | 42,221           | 109,782          | 112.025          | (111 507)       | 160,159                   |
| 1.Income (a to g)  |                  |                  | 113,925          | (111,597)       |                           |
| a.Markup/interest income   | 31,610<br>14,280 | 52,207<br>30,330 | 13,595<br>46,258 | 7,138<br>69,072 | 13,551<br>46,631          |
| b.Dividend income  | 0                | 30,330           | 40,258           | 09,072          | 40,031                    |
| c.Income from future transactions                                    |                  |                  |                  | 0               | 0                         |
| d.Net gain on sale of investments                                    | 57,018           | 37,224           | 182,949          |                 |                           |
| e.Net unrealized gain/(loss) on investment                           | (60,687)         | (12,086)         | (128,877)        | (39,530)        | (71,109)                  |
| f.Capital gain   | 0                | 0                | 0                | (148,277)       | 171,086                   |
| g.Other income   | 0                | 2,107            | 0                | 0               | 0                         |
| E.Total expense (E1 to E5)   | 23,100           | 51,893           | 45,372           | 29,807          | 41,328                    |
| 1.Remuneration to management co-advisor                              | 14,293           | 31,684           | 33,571           | 21,525          | 29,382                    |
| 2.Remuneration to trustees/custodians                                | 590              | 1,316            | 1,370            | 1,049           | 1,259                     |
| 3.Brokerage-commission /fee  | 0                | 0                | 0                | 0               | 0 704                     |
| 4.Administrative and general expenses                                | 7,395            | 16,987           | 8,287            | 5,090           | 8,731                     |
| 5.Other  | 822              | 1,906            | 2,144            | 2,143           | 1,956                     |
| F.Net income for the year (D1-E)                                     | 19,121           | 57,889           | 68,553           | (141,404)       | 118,831                   |
| G.Other items  | 400.000          | 400.000          | 400.000          | 400.000         | 400.000                   |
| 1.No. of units   | 100,000          | 100,000          | 100,000          | 100,000         | 100,000                   |
| 2.Cash dividend  | 0.00%            | 0.00%            | 0.00%            | 0.00%           | 10.00%                    |
| 3.Stock dividend/bonus shares  | 0.00%            | 0.00%            | 0.00%            | 0.00%           | 0.00%                     |
| 4.Cash generated from operating activities                           | (523,300)        | 26,076           | (300,262)        | (10,768)        | 37,740                    |
| H.Efficiency ratios/profitability ratios                             |                  |                  |                  |                 |                           |
| 1.Gain ratio (D1c to D1g)/D1   | -8.69%           | 24.82%           | 47.46%           | 168.29%         | 62.42%                    |
| 2.Trading income (D1c/D1)  | 0.00%            | 0.00%            | 0.00%            | 0.00%           | 0.00%                     |
| 3.Return on revenue (ROR) (F/D1)                                     | 45.29%           | 52.73%           | 60.17%           | 126.71%         | 74.20%                    |
| 4.Return on assets (ROA) (F/C)                                       | 1.76%            | 5.10%            | 6.33%            | -16.23%         | 12.66%                    |
| 5.Management expense (E1/E)  | 61.87%           | 61.06%           | 73.99%           | 72.21%          | 71.09%                    |
| 6.Net assets value per share (A1/G1)                                 | 10.00            | 10.00            | 10.00            | 10.00           | 10.00                     |
| 7.Earning per share (F/G1)   | 0.19             | 0.58             | 0.69             | -1.41           | 1.19                      |
| Liquidity ratios   |                  |                  |                  |                 |                           |
| 1.Cash & cash equivalent to total assets (C1/C)                      | 43.85%           | 44.32%           | 11.83%           | 5.56%           | 3.96%                     |
| 2.Total liabilities to total assets (B/C)                            | 6.25%            | 5.07%            | 1.11%            | 1.39%           | 1.36%                     |
| J.Capital /leverage ratios   |                  |                  |                  |                 |                           |
| Shareholders equity to total assets (A1/C)                           | 91.99%           | 88.14%           | 92.37%           | 114.77%         | 106.57%                   |
| K.Cash flow ratio  |                  |                  |                  |                 |                           |
| Cash generated from operating activities to net income (G4/F) (time) | -27.37           | 0.45             | -4.38            | 0.08            | 0.32                      |

| PICIC Growth Fund  Items   | 2006        | 2007       | 2008        | 2009        | <u>nd Rupees)</u><br>2010 |
|--|-------------|------------|-------------|-------------|---------------------------|
| A.Total equity (A1 to A3)  | 8,906,453   | 10,496,433 | 8,291,928   | 3,530,357   | 3,944,740                 |
| 1.Certificate holders equity   | 2,835,000   | 2,835,000  | 2,835,000   | 2,835,000   | 2,835,000                 |
| 2.Reserves   | 2,448,984   | 3,100,296  | 3,124,897   | 989,777     | 1,419,467                 |
| 3.Unappropriated profit/loss   | 3,622,469   | 4,561,137  | 2,332,031   | (294,420)   | (309,727)                 |
| 4.Others   | 2,992,500   | 2,992,500  | 2,992,500   | 2,990,500   | 2,992,500                 |
| B.Total liabilities (B1 + B2)  | 831,262     | 702,260    | 109,291     | 103,569     | 196,762                   |
| 1.Payable to investment advisor  | 210,407     | 245,018    | 18,807      | 10,871      | 11,562                    |
| 2.Others   | 620,855     | 457,242    | 90,484      | 92,698      | 185,200                   |
| C.Total assets (C1 to C3)  | 12,730,215  | 14,191,193 | 11,393,719  | 6,624,426   | 7,134,002                 |
| 1.Cash & bank balances   | 1,076,158   | 1,505,326  | 867,546     | 296,840     | 246,157                   |
| 2.Investments  | 11,554,398  | 12,288,687 | 10,461,354  | 6,281,453   | 6,802,156                 |
| 3.Others   | 99,659      | 397,180    | 64,819      | 46,133      | 85,689                    |
| D.Profit & loss account  | 00,000      | 337,133    | 0.,0.0      | 10,100      | 00,000                    |
| 1.Income (a to g)  | 3,621,725   | 2,127,240  | (291,248)   | (2,176,540) | 769,108                   |
| a.Markup/interest income   | 63,712      | 140,215    | 68,340      | 53,639      | 101,587                   |
| b.Dividend income  | 519,612     | 598,242    | 465,982     | 442,192     | 244,075                   |
| c.Income from future transactions  | 0           | 0          | 0           | 0           | 0                         |
|  | 4,232,009   | 882,486    | 184,399     | 0           | 0                         |
| d.Net gain on sale of investments e.Net unrealized gain/(loss) on investment | (1,193,622) | 498,733    | (1,009,969) | (673,200)   | (480,082                  |
|  | (1,135,522) | 0          | (1,003,303) | , , ,       |                           |
| f.Capital gain   |             |            |             | (2,013,978) | 903,509                   |
| g.Other income   | 14          | 7,564      | 0           | 14,807      |                           |
| E.Total expense (E1 to E5)   | 378,342     | 338,072    | 307,733     | 166,411     | 206,156                   |
| 1.Remuneration to management co-advisor                                      | 210,407     | 245,018    | 249,134     | 134,143     | 151,707                   |
| 2.Remuneration to trustees/custodians  | 6,585       | 7,458      | 7,603       | 4,729       | 5,168                     |
| 3.Brokerage-commission /fee  | 0           | 77.000     | 0<br>45.705 | 0           | 0                         |
| 4.Administrative and general expenses  | 148,308     | 77,982     | 45,795      | 23,209      | 44,978                    |
| 5.Other  | 13,042      | 7,614      | 5,201       | 4,330       | 4,303                     |
| F.Net income for the year (D1-E)   | 3,243,383   | 1,789,168  | (598,981)   | (2,342,951) | 562,952                   |
| G.Other items  |             |            |             |             |                           |
| 1.No. of units   | 283,500     | 283,500    | 283,500     | 283,500     | 283,500                   |
| 2.Cash dividend  | 0.00%       | 0.00%      | 0.00%       | 0.00%       | 20.00%                    |
| 3.Stock dividend/bonus shares  | 0.00%       | 0.00%      | 0.00%       | 0.00%       | 0.00%                     |
| 4.Cash generated from operating activities                                   | (1,471,342) | 1,831,677  | 973,177     | (281,691)   | 511,400                   |
| H.Efficiency ratios/profitability ratios                                     |             |            |             |             |                           |
| 1.Gain ratio (D1c to D1g)/D1   | 83.89%      | 65.29%     | 283.46%     | 122.78%     | 55.06%                    |
| 2.Trading income (D1c/D1)  | 0.00%       | 0.00%      | 0.00%       | 0.00%       | 0.00%                     |
| 3.Return on revenue (ROR) (F/D1)   | 89.55%      | 84.11%     | 205.66%     | 107.65%     | 73.20%                    |
| 4.Return on assets (ROA) (F/C)   | 25.48%      | 12.61%     | -5.26%      | -35.37%     | 7.89%                     |
| 5.Management expense (E1/E)  | 55.61%      | 72.48%     | 80.96%      | 80.61%      | 73.59%                    |
| 6.Net assets value per share (A1/G1)   | 10.00       | 10.00      | 10.00       | 10.00       | 10.00                     |
| 7.Earning per share (F/G1)   | 11.44       | 6.31       | -2.11       | -8.26       | 1.99                      |
| I.Liquidity ratios   |             |            |             |             |                           |
| 1.Cash & cash equivalent to total assets (C1/C)                              | 8.45%       | 10.61%     | 7.61%       | 4.48%       | 3.45%                     |
| 2.Total liabilities to total assets (B/C)                                    | 6.53%       | 4.95%      | 0.96%       | 1.56%       | 2.76%                     |
| J.Capital /leverage ratios   |             |            |             |             |                           |
| Shareholders equity to total assets (A1/C)                                   | 22.27%      | 19.98%     | 24.88%      | 42.80%      | 39.74%                    |
| K.Cash flow ratio  |             |            |             |             |                           |
| Cash generated from operating activities to net income (G4/F) (time)         | -0.45       | 1.02       | -1.62       | 0.12        | 0.91                      |

| PICIC Investment Fund  | 2006      | 2007      | 2000      |             | nd Rupees)  |
|--|-----------|-----------|-----------|-------------|-------------|
| Items  | 3,672,175 | 4,190,783 | 2008      | 1,677,360   | 1,828,357   |
| A.Total equity (A1 to A3)  |           |           | 2,944,741 |             |             |
| 1.Certificate holders equity   | 2,841,250 | 2,841,250 | 2,841,250 | 2,841,250   | 2,841,250   |
| 2.Reserves   | 225       | 225       | 225       | 225         | 225         |
| 3.Unappropriated profit/loss   | 830,700   | 1,349,308 | 103,266   | (1,164,115) | (1,013,118) |
| 4.Others   | 1,818,295 | 2,083,126 | 2,121,000 | 1,334,801   | 1,499,878   |
| B.Total liabilities (B1 + B2)  | 602,551   | 381,140   | 76,448    | 74,919      | 150,225     |
| 1.Payable to investment advisor                                      | 122,463   | 110,963   | 8,442     | 5,020       | 5,547       |
| 2.Others   | 480,088   | 270,177   | 68,006    | 69,899      | 144,678     |
| C.Total assets (C1 to C3)  | 6,093,021 | 6,655,049 | 5,142,189 | 3,087,080   | 3,478,460   |
| 1.Cash & bank balances   | 718,351   | 783,179   | 425,377   | 195,804     | 187,823     |
| 2.Investments  | 5,334,574 | 5,637,334 | 4,684,995 | 2,852,840   | 3,248,518   |
| 3.Others   | 40,096    | 234,536   | 31,817    | 38,436      | 42,119      |
| D.Profit & loss account  | 4.040.444 | 4 004 400 | (407.405) | (4.407.475) | 400.500     |
| 1.Income (a to g)  | 1,913,111 | 1,261,168 | (107,405) | (1,187,175) | 402,586     |
| a.Markup/interest income   | 38,382    | 64,227    | 37,218    | 28,938      | 58,058      |
| b.Dividend income  | 302,402   | 260,111   | 194,769   | 194,800     | 126,913     |
| c.Income from future transactions                                    | 0         | 0         | 0         | 0           | 0           |
| d.Net gain on sale of investments                                    | 1,885,809 | 660,874   | 179,034   | 0           | 0           |
| e.Net unrealized gain/(loss) on investment                           | (313,482) | 274,706   | (518,426) | (401,392)   | (269,243)   |
| f.Capital gain   | 0         | 0         | 0         | (1,017,195) | 486,850     |
| g.Other income   | 0         | 1,250     | 0         | 7,674       | 8           |
| E.Total expense (E1 to E5)   | 186,063   | 174,310   | 144,199   | 80,206      | 103,545     |
| Remuneration to management co-advisor                                | 122,464   | 110,963   | 111,802   | 62,426      | 71,816      |
| 2.Remuneration to trustees/custodians                                | 4,443     | 4,128     | 4,170     | 2,748       | 3,029       |
| 3.Brokerage-commission /fee  | 0         | 0         | 0         | 0           | 0           |
| 4.Administrative and general expenses                                | 51,339    | 53,736    | 24,131    | 11,700      | 24,805      |
| 5.Other  | 7,817     | 5,483     | 4,096     | 3,332       | 3,895       |
| F.Net income for the year (D1-E)                                     | 1,727,048 | 1,086,858 | (251,604) | (1,267,381) | 299,041     |
| G.Other items  |           |           |           |             |             |
| 1.No. of units   | 284,125   | 284,125   | 284,125   | 284,125     | 284,125     |
| 2.Cash dividend  | 0.00%     | 0.00%     | 0.00%     | 0.00%       | 10.00%      |
| 3.Stock dividend/bonus shares  | 0.00%     | 0.00%     | 0.00%     | 0.00%       | 0.00%       |
| 4.Cash generated from operating activities                           | 1,587,066 | 1,053,318 | 628,795   | (227,214)   | 133,363     |
| H.Efficiency ratios/profitability ratios                             |           |           |           |             |             |
| 1.Gain ratio (D1c to D1g)/D1   | 82.19%    | 74.28%    | 315.99%   | 118.85%     | 54.05%      |
| 2.Trading income (D1c/D1)  | 0.00%     | 0.00%     | 0.00%     | 0.00%       | 0.00%       |
| 3.Return on revenue (ROR) (F/D1)                                     | 90.27%    | 86.18%    | 234.26%   | 106.76%     | 74.28%      |
| 4.Return on assets (ROA) (F/C)                                       | 28.34%    | 16.33%    | -4.89%    | -41.05%     | 8.60%       |
| 5.Management expense (E1/E)  | 65.82%    | 63.66%    | 77.53%    | 77.83%      | 69.36%      |
| 6.Net assets value per share (A1/G1)                                 | 10.00     | 10.00     | 10.00     | 10.00       | 10.00       |
| 7.Earning per share (F/G1)   | 6.08      | 3.83      | -0.89     | -4.46       | 1.05        |
| I.Liquidity ratios   |           |           |           |             |             |
| 1.Cash & cash equivalent to total assets (C1/C)                      | 11.79%    | 11.77%    | 8.27%     | 6.34%       | 5.40%       |
| 2.Total liabilities to total assets (B/C)                            | 9.89%     | 5.73%     | 1.49%     | 2.43%       | 4.32%       |
| J.Capital /leverage ratios   |           |           |           |             |             |
| Shareholders equity to total assets (A1/C)                           | 46.63%    | 42.69%    | 55.25%    | 92.04%      | 81.68%      |
| K.Cash flow ratio  |           |           |           |             |             |
| Cash generated from operating activities to net income (G4/F) (time) | 0.92      | 0.97      | -2.50     | 0.18        | 0.45        |

| Pak Oman Advantage Fund  Items                                       | 2006   | 2007      | 2008      | (Thousai  | nd Rupees)<br>2010 |
|--|--------|-----------|-----------|-----------|--------------------|
| A.Total equity (A1 to A3)  | 2000   | 1,023,307 | 1,103,750 | 1,120,468 | 1,128,690          |
| 1. Certificate holders equity  | -<br>- | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000          |
| 2.Reserves   | _      | 0         | 0         | 0         | 0                  |
|  | -      | 23,307    | 103,750   | 120,468   | 128,690            |
| 3.Unappropriated profit/loss     4.Others                            | -      | 3,366     | 103,730   | (36,810)  | (16,272)           |
|  | -      | 10,561    | 9,190     | 7,614     | 9,206              |
| B.Total liabilities (B1 + B2)  | -      | 9,952     | 7,639     | 6,024     | 3,438              |
| 1.Payable to investment advisor     2.Others                         | -      | 609       | 1,551     | 1,590     | 5,768              |
|  | -      | 1,037,234 | 1,123,910 | 1,091,272 | 1,121,624          |
| C.Total assets (C1 to C3)  1.Cash & bank balances                    | -      | 237,604   | 254,595   | 25,386    | 317,413            |
|  | -      |           |           |           |                    |
| 2.Investments  | -      | 647,155   | 833,058   | 1,019,328 | 778,421            |
| 3.Others   | -      | 152,475   | 36,257    | 46,558    | 25,790             |
| D.Profit & loss account  |        | 07.500    | 400.004   | 400 404   | 4 000 440          |
| 1.Income (a to g)  | -      | 27,568    | 120,221   | 126,464   | 1,308,418          |
| a.Markup/interest income   | -      | 18,986    | 115,526   | 153,722   | 1,319,449          |
| b.Dividend income  | -      | 0         | 0         | 0         | 0                  |
| c.Income from future transactions                                    | -      | 0         | 0         | 0         | 0                  |
| d.Net gain on sale of investments                                    | -      | 0         | 0         | (13,140)  | (9,329)            |
| e.Net unrealized gain/(loss) on investment                           | -      | 671       | 1,952     | (14,262)  | (1,702)            |
| f.Capital gain   | -      | 6,472     | 2,415     | 0         | 0                  |
| g.Other income   | -      | 1,439     | 328       | 144       | 0                  |
| E.Total expense (E1 to E5)   | -      | 4,261     | 18,273    | 19,746    | 26,904             |
| Remuneration to management co-advisor                                | -      | 1,832     | 13,464    | 13,342    | 13,478             |
| 2.Remuneration to trustees/custodians                                | -      | 287       | 1,230     | 1,328     | 1,338              |
| 3.Brokerage-commission /fee  | -      | 92        | 191       | 108       | 210                |
| 4.Administrative and general expenses                                | -      | 2,050     | 3,353     | 4,759     | 7,531              |
| 5.Other  | -      | 0         | 35        | 209       | 4,347              |
| F.Net income for the year (D1-E)                                     | -      | 23,307    | 101,948   | 106,718   | 1,281,514          |
| G.Other items  |        |           |           |           |                    |
| 1.No. of units   | -      | 100,000   | 10,000    | 100,000   | 100,000            |
| 2.Cash dividend  | -      | 0.00%     | 0.00%     | 9.61%     | 10.38%             |
| 3.Stock dividend/bonus shares  | -      | 0.00%     | 0.00%     | 0.00%     | 0.00%              |
| 4.Cash generated from operating activities                           | -      | (762,396) | 38,491    | (114,209) | 388,077            |
| H.Efficiency ratios/profitability ratios                             |        |           |           |           |                    |
| 1.Gain ratio (D1c to D1g)/D1   | -      | 31.13%    | 3.91%     | -21.55%   | -0.84%             |
| 2.Trading income (D1c/D1)  | -      | 0.00%     | 0.00%     | 0.00%     | 0.00%              |
| 3.Return on revenue (ROR) (F/D1)                                     | -      | 84.54%    | 84.80%    | 84.39%    | 97.94%             |
| 4.Return on assets (ROA) (F/C)                                       | -      | 2.25%     | 9.07%     | 9.78%     | 114.26%            |
| 5.Management expense (E1/E)  | -      | 42.99%    | 73.68%    | 67.57%    | 50.10%             |
| 6.Net assets value per share (A1/G1)                                 | -      | 10.00     | 100.00    | 10.00     | 10.00              |
| 7.Earning per share (F/G1)   | -      | 0.23      | 10.19     | 1.07      | 12.82              |
| I.Liquidity ratios   |        |           |           |           |                    |
| 1.Cash & cash equivalent to total assets (C1/C)                      | -      | 22.91%    | 22.65%    | 2.33%     | 28.30%             |
| 2.Total liabilities to total assets (B/C)                            | -      | 1.02%     | 0.82%     | 0.70%     | 0.82%              |
| J.Capital /leverage ratios   |        |           |           |           |                    |
| Shareholders equity to total assets (A1/C)                           | -      | 96.41%    | 88.98%    | 91.64%    | 89.16%             |
| K.Cash flow ratio  |        |           |           |           |                    |
| Cash generated from operating activities to net income (G4/F) (time) | -      | -32.71    | 0.38      | -1.07     | 0.30               |

| Pakistan Premier Fund Limited  |           |                     |           | •         | nd Rupees) |
|--|-----------|---------------------|-----------|-----------|------------|
| Items  | 2006      | 2007                | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)  | 2,576,507 | 2,910,082           | 2,414,916 | 1,392,636 | 1,749,805  |
| Certificate holders equity   | 1,476,563 | 1,476,563           | 1,698,047 | 1,698,047 | 1,698,047  |
| 2.Reserves   | 0         | 0                   | 0         | 0         | 0          |
| 3.Unappropriated profit/loss   | 1,099,944 | 1,433,519           | 716,869   | (305,411) | 51,758     |
| 4.Others   | 0         | 0                   | 0         | 0         | 0          |
| B.Total liabilities (B1 + B2)  | 89,927    | 60,765              | 18,345    | 13,772    | 14,545     |
| Payable to investment advisor  | 52,591    | 49,417              | 4,025     | 2,321     | 2,916      |
| 2.Others   | 37,336    | 11,348              | 14,320    | 11,451    | 11,629     |
| C.Total assets (C1 to C3)  | 2,666,434 | 2,970,847           | 2,433,261 | 1,406,408 | 1,764,350  |
| 1.Cash & bank balances   | 141,184   | 532,763             | 333,407   | 83,681    | 31,683     |
| 2.Investments  | 2,511,061 | 2,423,905           | 2,079,904 | 1,307,567 | 1,644,808  |
| 3.Others   | 14,189    | 14,179              | 19,950    | 15,160    | 87,859     |
| D.Profit & loss account  |           |                     |           |           |            |
| 1.Income (a to g)  | 616,168   | 765,420             | (60,576)  | (732,752) | 403,231    |
| a.Markup/interest income   | 41,317    | 39,807              | 21,836    | 18,429    | 7,354      |
| b.Dividend income  | 74,863    | 66,857              | 105,342   | 75,957    | 84,064     |
| c.Income from future transactions                                    | 0         | 0                   | 0         | 0         | 0          |
| d.Net gain on sale of investments                                    | 0         | 0                   | 0         | 0         | 0          |
| e.Net unrealized gain/(loss) on investment                           | 78,409    | 636,305             | (262,076) | (713,401) | 9,595      |
| f.Capital gain   | 417,445   | 22,451              | 74,282    | (113,737) | 285,303    |
| g.Other income   | 4,134     | 0                   | 40        | 0         | 16,915     |
| E.Total expense (E1 to E5)   | 69,607    | 62,704              | 65,449    | 34,821    | 46,062     |
| 1.Remuneration to management co-advisor                              | 52,591    | 49,417              | 52,754    | 28,797    | 35,107     |
| 2.Remuneration to trustees/custodians                                | 2,145     | 2,134               | 2,541     | 1,440     | 1,818      |
| 3.Brokerage-commission /fee  | 0         | 0                   | 0         | 0         | 0          |
| 4.Administrative and general expenses                                | 14,871    | 11,153              | 10,154    | 4,584     | 9,137      |
| 5.Other  | 0         | 0                   | 0         | 0         | 0          |
| F.Net income for the year (D1-E)                                     | 546,561   | 702,716             | (126,025) | (767,573) | 357,169    |
| G.Other items  |           |                     |           |           |            |
| 1.No. of units   | 147,656   | 147,656             | 169,805   | 169,805   | 169,805    |
| 2.Cash dividend  | 0.00%     | 0.00%               | 0.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend/bonus shares  | 0.00%     | 0.00%               | 0.00%     | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities                           | 212,977   | 391,579             | (199,356) | 3,381     | (51,919)   |
| H.Efficiency ratios/profitability ratios                             |           |                     |           |           |            |
| 1.Gain ratio (D1c to D1g)/D1   | 81.14%    | 86.06%              | 309.95%   | 112.88%   | 77.33%     |
| 2.Trading income (D1c/D1)  | 0.00%     | 0.00%               | 0.00%     | 0.00%     | 0.00%      |
| 3.Return on revenue (ROR) (F/D1)                                     | 88.70%    | 91.81%              | 208.04%   | 104.75%   | 88.58%     |
| 4.Return on assets (ROA) (F/C)                                       | 20.50%    | 23.65%              | -5.18%    | -54.58%   | 20.24%     |
| 5.Management expense (E1/E)  | 75.55%    | 78.81%              | 80.60%    | 82.70%    | 76.22%     |
| 6.Net assets value per share (A1/G1)                                 | 10.00     | 10.00               | 10.00     | 10.00     | 10.00      |
| 7.Earning per share (F/G1)   | 3.70      | 4.76                | -0.74     | -4.52     | 2.10       |
| Liquidity ratios   |           |                     |           |           |            |
| 1.Cash & cash equivalent to total assets (C1/C)                      | 5.29%     | 17.93%              | 13.70%    | 5.95%     | 1.80%      |
| 2.Total liabilities to total assets (B/C)                            | 3.37%     | 2.05%               | 0.75%     | 0.98%     | 0.82%      |
|  | 3.37 /0   | 2.0070              | 0.7370    | 0.3070    | 0.0270     |
| J.Capital /leverage ratios   | 55.38%    | 49.70%              | 69.78%    | 120.74%   | 96.24%     |
| Cook flow ratio  | 33.30%    | <del>4</del> 3.1070 | 03.7070   | 120.7470  | 90.24%     |
| K.Cash flow ratio  | 0.00      | 0.50                | 4.50      | 0.00      | 0.45       |
| Cash generated from operating activities to net income (G4/F) (time) | 0.39      | 0.56                | 1.58      | 0.00      | -0.15      |

| Pakistan Strategic Allocation Fund  Items  | 2006      | 2007        | 2008        | (Thousai  | nd Rupees)<br>2010 |
|--|-----------|-------------|-------------|-----------|--------------------|
| A.Total equity (A1 to A3)  | 4,023,760 | 4,077,161   | 3,253,495   | 2,109,420 | 2,493,873          |
| 1. Certificate holders equity  | 3,000,000 | 3,000,000   | 3,000,000   | 3,000,000 | 3,000,000          |
| 2.Reserves   | 0         | 0           | 0           | 0         | 0,000,000          |
| 3.Unappropriated profit/loss   | 1,023,760 | 1,077,161   | 253,495     | (890,580) | (506,127           |
| 4.Others   | (34,430)  | 3,173       | (37,418)    | 27,146    | 37,298             |
|  | 156,993   | 173,286     | 35,881      | 41,865    | 19,775             |
| B.Total liabilities (B1 + B2)  1.Payable to investment advisor   | 142,518   | 121,170     | 17,743      | 10,192    | 4,228              |
| 2.Others   | 14,475    | 52,116      | 18,138      | 31,673    | 15,547             |
| C.Total assets (C1 to C3)  | 4,146,323 | 4,253,620   | 3,251,958   | 2,178,431 | 2,550,946          |
| 1.Cash & bank balances   | 52,439    | 1,491,689   | 331,279     | 181,921   | 38,860             |
| 2.Investments  | 5,488     | 535         | 2,726,308   | 1,958,958 | 2,379,527          |
| 3.Others   | 4,088,396 | 2,761,396   | 194,371     | 37,552    | 132,559            |
| D.Profit & loss account  | 4,000,000 | 2,701,330   | 134,371     | 37,332    | 102,000            |
| 1.Income (a to g)  | 1,026,100 | 938,686     | 52,908      | (857,995) | 454,023            |
| a.Markup/interest income   | 108,121   | 97,010      | 50,842      | 23,148    | 74,163             |
| b.Dividend income  | 83,389    | 99,081      | 153,643     | 115,611   | 119,414            |
| c.Income from future transactions  | 0         | 0           | 0           | 0         | 0                  |
|  | 0         | 0           | 0           | 0         | 0                  |
| <ul><li>d.Net gain on sale of investments</li><li>e.Net unrealized gain/(loss) on investment</li></ul> | (373,736) | 479,921     | (320,343)   | (523,916) | (29,777)           |
| f.Capital gain   | 1,161,179 | 254,194     | 165,364     | (321,941) | 288,515            |
|  | 47,147    | 8,480       | 3,402       | (150,897) | 1,708              |
| g.Other income   | 170,980   | 135,285     | 126,574     | 76,080    | 69,570             |
| E.Total expense (E1 to E5)   | 123,111   | 106,615     | 104,899     | 61,963    | 55,593             |
| 1.Remuneration to management co-advisor  | 3,336     | 3,027       | 3,017       | 2,140     | 2,439              |
| 2.Remuneration to trustees/custodians  | 0         |             | 3,017       | 2,140     | 2,439              |
| 3.Brokerage-commission /fee  | 44,533    | 0<br>25,643 | 18,658      | 11,977    | 11,538             |
| 4.Administrative and general expenses  | 44,555    | 25,643      | 0           | 0         | 11,556             |
| 5.Other  |           |             |             |           |                    |
| F.Net income for the year (D1-E)   | 855,120   | 803,401     | (73,666)    | (934,075) | 384,453            |
| G.Other items  | 200.000   | 200.000     | 200.000     | 200.000   | 200,000            |
| 1.No. of units   | 300,000   | 300,000     | 300,000     | 300,000   | 300,000            |
| 2.Cash dividend  | 0.00%     | 0.00%       | 0.00%       | 0.00%     | 0.00%              |
| 3.Stock dividend/bonus shares  | 0.00%     | 0.00%       | 0.00%       | 0.00%     | 0.00%              |
| 4. Cash generated from operating activities  | (121,831) | 1,439,250   | (1,160,410) | (149,358) | (140,984           |
| H.Efficiency ratios/profitability ratios   | 04.040/   | 70.440/     | 000 400/    | 440.470/  | F7 000             |
| 1.Gain ratio (D1c to D1g)/D1   | 81.34%    | 79.11%      | -286.49%    | 116.17%   | 57.36%             |
| 2.Trading income (D1c/D1)  | 0.00%     | 0.00%       | 0.00%       | 0.00%     | 0.00%              |
| 3.Return on revenue (ROR) (F/D1)   | 83.34%    | 85.59%      | -139.23%    | 108.87%   | 84.68%             |
| 4.Return on assets (ROA) (F/C)   | 20.62%    | 18.89%      | -2.27%      | -42.88%   | 15.07%             |
| 5.Management expense (E1/E)  | 72.00%    | 78.81%      | 82.88%      | 81.44%    | 79.91%             |
| 6.Net assets value per share (A1/G1)   | 10.00     | 10.00       | 10.00       | 10.00     | 10.00              |
| 7.Earning per share (F/G1)   | 2.85      | 2.68        | -0.25       | -3.11     | 1.28               |
| I.Liquidity ratios   |           |             |             |           |                    |
| 1.Cash & cash equivalent to total assets (C1/C)  | 1.26%     | 35.07%      | 10.19%      | 8.35%     | 1.52%              |
| 2.Total liabilities to total assets (B/C)  | 3.79%     | 4.07%       | 1.10%       | 1.92%     | 0.78%              |
| J.Capital /leverage ratios   |           |             |             |           |                    |
| Shareholders equity to total assets (A1/C)   | 72.35%    | 70.53%      | 92.25%      | 137.71%   | 117.60%            |
| K.Cash flow ratio  |           |             |             |           |                    |
| Cash generated from operating activities to net income (G4/F) (time)                                   | -0.14     | 1.79        | 15.75       | 0.16      | -0.37              |

| Safeway Mutual Fund  |          |           |           | (Thousand Rupees) |         |
|--|----------|-----------|-----------|-------------------|---------|
| Items  | 2006     | 2007      | 2008      | 2009              | 2010    |
| A.Total equity (A1 to A3)  | 659,575  | 1,122,223 | 884,832   | 533,528           | 682,498 |
| 1.Certificate holders equity   | 544,500  | 544,500   | 544,500   | 544,500           | 544,500 |
| 2.Reserves   | (31,805) | 211,969   | 105,678   | (6,435)           | 33,000  |
| 3.Unappropriated profit/loss   | 146,880  | 365,754   | 234,654   | (4,537)           | 104,998 |
| 4.Others   | 0        | 0         | 0         | 0                 | 0       |
| B.Total liabilities (B1 + B2)  | 20,663   | 27,270    | 7,687     | 1,934             | 2,252   |
| 1.Payable to investment advisor                                      | 17,347   | 16,614    | 1,706     | 915               | 1,129   |
| 2.Others   | 3,316    | 10,656    | 5,981     | 1,019             | 1,123   |
| C.Total assets (C1 to C3)  | 680,238  | 1,149,493 | 892,519   | 535,462           | 684,750 |
| 1.Cash & bank balances   | 9,198    | 98,877    | 13,066    | 1,381             | 100,373 |
| 2.Investments  | 669,356  | 1,038,085 | 846,114   | 529,901           | 579,764 |
| 3.Others   | 1,684    | 12,531    | 33,339    | 4,180             | 4,613   |
| D.Profit & loss account  |          |           |           |                   |         |
| 1.Income (a to g)  | 27,885   | 253,665   | 6,554     | (170,271)         | 130,886 |
| a.Markup/interest income   | 0        | 0         | 1,427     | 1,731             | 389     |
| b.Dividend income  | 14,828   | 17,759    | 31,549    | 24,816            | 18,558  |
| c.Income from future transactions                                    | 0        | 0         | 0         | 3,566             | 0       |
| d.Net gain on sale of investments                                    | 72,187   | 224,189   | 110,830   | (112,820)         | 148,272 |
| e.Net unrealized gain/(loss) on investment                           | (63,694) | 6,455     | (144,856) | (89,352)          | (47,083 |
| f.Capital gain   | 0        | 0         | 0         | 0                 | 0       |
| g.Other income   | 4,564    | 5,262     | 7,604     | 1,788             | 10,750  |
| E.Total expense (E1 to E5)   | 28,520   | 34,702    | 28,754    | 55,308            | 21,351  |
| 1.Remuneration to management co-advisor                              | 17,548   | 16,614    | 20,933    | 11,812            | 14,119  |
| 2.Remuneration to trustees/custodians                                | 0        | 0         | 1,471     | 804               | 687     |
| 3.Brokerage-commission /fee  | 0        | 0         | 1,254     | 573               | 671     |
| Administrative and general expenses                                  | 3,998    | 2,772     | 5,044     | 41,950            | 5,864   |
| 5.Other  | 6,974    | 15,316    | 52        | 169               | 10      |
| F.Net income for the year (D1-E)                                     | (635)    | 218,963   | (22,200)  | (225,579)         | 109,535 |
| G.Other items  | (555)    | 2.0,000   | (22,200)  | (220,0.0)         | 100,000 |
| 1.No. of units   | 54,450   | 54,450    | 54,450    | 54,450            | 54,450  |
| 2.Cash dividend  | 0.00%    | 0.00%     | 0.00%     | 0.00%             | 18.20%  |
|  | 0.00%    | 0.00%     | 0.00%     | 0.00%             | 0.00%   |
| 3.Stock dividend/bonus shares  | 113,282  | 89,679    | (85,812)  |                   | 98,992  |
| 4.Cash generated from operating activities                           | 113,202  | 69,679    | (65,612)  | (9,069)           | 90,992  |
| H.Efficiency ratios/profitability ratios                             | 40.000/  | 00.000/   | 100 110   | 445 500/          | 05.500  |
| 1.Gain ratio (D1c to D1g)/D1   | 46.82%   | 93.00%    | -403.14%  | 115.59%           | 85.52%  |
| 2.Trading income (D1c/D1)  | 0.00%    | 0.00%     | 0.00%     | -2.09%            | 0.00%   |
| 3.Return on revenue (ROR) (F/D1)                                     | -2.28%   | 86.32%    | -338.72%  | 132.48%           | 83.69%  |
| 4.Return on assets (ROA) (F/C)                                       | -0.09%   | 19.05%    | -2.49%    | -42.13%           | 16.00%  |
| 5.Management expense (E1/E)  | 61.53%   | 47.88%    | 72.80%    | 21.36%            | 66.13%  |
| 6.Net assets value per share (A1/G1)                                 | 10.00    | 10.00     | 10.00     | 10.00             | 10.00   |
| 7.Earning per share (F/G1)   | -0.01    | 4.02      | -0.41     | -4.14             | 2.0     |
| I.Liquidity ratios   |          |           |           |                   |         |
| 1.Cash & cash equivalent to total assets (C1/C)                      | 1.35%    | 8.60%     | 1.46%     | 0.26%             | 14.66%  |
| 2.Total liabilities to total assets (B/C)                            | 3.04%    | 2.37%     | 0.86%     | 0.36%             | 0.33%   |
| J.Capital /leverage ratios   |          |           |           |                   |         |
| Shareholders equity to total assets (A1/C)                           | 80.05%   | 47.37%    | 61.01%    | 101.69%           | 79.52%  |
| K.Cash flow ratio  |          |           |           |                   |         |
| Cash generated from operating activities to net income (G4/F) (time) | -178.40  | 0.41      | 3.87      | 0.04              | 0.90    |

| JBL Capital Protected Fund-I   | 2006 | 2007 | 2008 | (Thousan | d Rupees)<br>2010 |
|--|------|------|------|----------|-------------------|
| Items  |      |      |      |          | 787,218           |
| A.Total equity (A1 to A3)  | -    | -    | -    | 717,633  |                   |
| Certificate holders equity   | -    | -    | -    | 698,585  | 719,543           |
| 2.Reserves   | -    | -    | =    | 0        | 07.075            |
| 3.Unappropriated profit/loss   | -    | -    | -    | 19,048   | 67,675            |
| 4.Others   | -    | -    | -    | 0        | (84               |
| B.Total liabilities (B1 + B2)  | -    | -    | -    | 10,572   | 17,677            |
| Payable to investment advisor  | -    | -    | -    | 9,300    | 6,577             |
| 2.Others   | -    | -    | -    | 1,272    | 11,100            |
| C.Total assets (C1 to C3)  | -    | -    | =    | 728,205  | 804,811           |
| 1.Cash & bank balances   | -    | -    | -    | 15,462   | 36,552            |
| 2.Investments  | -    | -    | -    | 104,072  | 103,860           |
| 3.Others   | -    | -    | -    | 608,671  | 664,399           |
| D.Profit & loss account  |      |      |      |          |                   |
| 1.Income (a to g)  | -    | -    | -    | 41,044   | 84,222            |
| a.Markup/interest income   | -    | -    | -    | 56,513   | 60,344            |
| b.Dividend income  | -    | -    | -    | 4,460    | 4,122             |
| c.Income from future transactions                                    | -    | -    | -    | 0        | C                 |
| d.Net gain on sale of investments                                    | -    | -    | -    | (26,995) | 36,767            |
| e.Net unrealized gain/(loss) on investment                           | -    | -    | -    | 7,066    | (17,011           |
| f.Capital gain   | -    | -    | -    | 0        | C                 |
| g.Other income   | -    | -    | -    | 0        | C                 |
| E.Total expense (E1 to E5)   | -    | -    | -    | 12,028   | 14,637            |
| 1.Remuneration to management co-advisor                              | -    | -    | -    | 8,736    | 10,094            |
| 2.Remuneration to trustees/custodians                                | -    | -    | -    | 1,023    | 1,093             |
| 3.Brokerage-commission /fee  | -    | -    | -    | 314      | 1,302             |
| 4.Administrative and general expenses                                | -    | -    | -    | 1,678    | 1,959             |
| 5.Other  | -    | -    | -    | 277      | 189               |
| Net income for the year (D1-E)                                       | -    | -    | -    | 29,016   | 69,585            |
| G.Other items  |      |      |      |          |                   |
| 1.No. of units   | -    | -    | -    | 69,859   | 71,954            |
| 2.Cash dividend  | -    | -    | -    | 0.00%    | 0.00%             |
| 3.Stock dividend/bonus shares  | -    | -    | -    | 0.00%    | 0.00%             |
| 4.Cash generated from operating activities                           | -    | -    | -    | 1,191    | 21,090            |
| H.Efficiency ratios/profitability ratios                             |      |      |      |          |                   |
| 1.Gain ratio (D1c to D1g)/D1   | -    | -    | _    | -48.56%  | 23.469            |
| 2.Trading income (D1c/D1)  | -    | -    | _    | 0.00%    | 0.00%             |
| 3.Return on revenue (ROR) (F/D1)                                     | -    | -    | _    | 70.69%   | 82.62%            |
| 4.Return on assets (ROA) (F/C)                                       | _    | _    | _    | 3.98%    | 8.65%             |
| 5.Management expense (E1/E)  | _    | _    | _    | 72.63%   | 68.96%            |
| 6.Net assets value per share (A1/G1)                                 | _    | _    | _    | 10.00    | 10.0              |
| 7.Earning per share (F/G1)   |      |      |      | 0.42     | 0.9               |
|  | •    | -    | -    | 0.42     | 0.5               |
| Liquidity ratios   |      |      |      | 2.12%    | 4.54%             |
| 1.Cash & cash equivalent to total assets (C1/C)                      | -    | -    | -    |          |                   |
| 2.Total liabilities to total assets (B/C)                            | -    | -    | -    | 1.45%    | 2.20%             |
| .Capital /leverage ratios  |      |      |      | 05.05**  | <b>0</b> =        |
| hareholders equity to total assets (A1/C)                            | -    | -    | -    | 95.93%   | 89.419            |
| C.Cash flow ratio  |      |      |      |          |                   |
| cash generated from operating activities to net income (G4/F) (time) | =    | =    | -    | 0.04     | 0.30              |

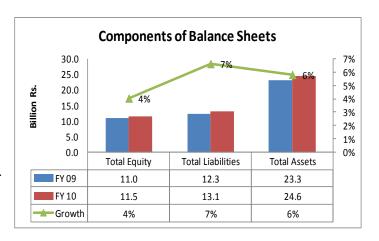
### MODARABA COMPANIES

#### Performance at a Glance

Modaraba Companies performed well during FY10. Total assets increased from Rs. 23.3 billion in FY09 to Rs 24.6 billion in FY10 showing an increase of 5.8 percent over FY09. Total equity witnessed an increase of 4.1 percent in FY10 over FY09. Profit before and after tax, however significantly decreased by 36.3 percent & 37.3 percent respectively in FY10.

#### **Analysis of Balance Sheet Components**

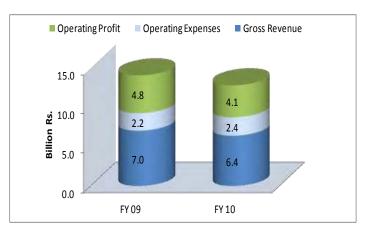
All major components of the balance sheet, i.e., assets, liabilities, and certificateholders' equity witnessed increases in FY10 over FY09. Total certificate holders' equity increased from Rs 11.0 billion in FY09 to Rs 11.5 billion in FY09 showing an increase of around 4.1 percent. Total assets at Rs 24.6 billion in FY10 increased from 23.3



billion in FY09 reflecting an increase of 5.8 percent in FY10. Reserves increased by 17.4 percent in FY10. In absolute terms, reserves increased from Rs. 3.6 billion in FY09 to Rs. 4.2 billion in FY10. The total certificate capital remained same during the year. Long-term investments declined from Rs 4.1 billion in FY09 to Rs. 3.3 billion during the current year.

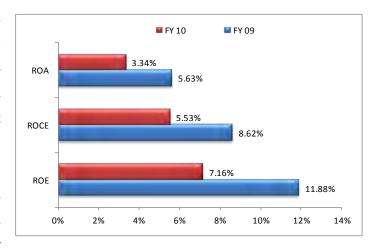
### **Profitability and Operating Efficiency**

Goss revenue decreased from Rs 7.0 billion in FY09 to Rs 6.4 billion in FY10 recording a decline of around 9.0 percent over FY09. On the other hand, operating expenses slightly increased by 5.1 percent in FY10 over FY09. Operating profit decreased from Rs 4.8 billion to Rs 4.1 billion in FY10 i.e. a decline of



15.5 percent over FY09. Profit before tax dropped to Rs 841 million in FY10 as compared to Rs 1.3 billion in FY09, recording a decline of 36.3 percent in FY10 over FY09. Similarly profit after tax also decreased from Rs 1.3 billion in FY09 to Rs 820.7 million in FY10 registering a decline of around 37.3 percent. Modaraba Co's Management Fees during FY09 was around 1.3 percent of operating profit while this ratio decreased to 0.3 percent only in FY10.

Return on assets (ROA), return on equity (ROE) and Return on capital employed (ROCE) witnessed decreases in FY10 over FY09. ROA decreased from 5.6 percent in FY09 to 3.3 percent in FY10. ROE decreased from 11.9 percent in FY09 to 7.2 percent in FY10. Similarly, ROCE also decreased from 8.6 percent in FY09 to 5.5 percent in FY10. However breakup value per



certificate increased from Rs 11.8 per certificate in FY09 to Rs. 12.6 per certificate in FY10.

| Modarba Comapnies - Overall  |            |            |            | -          | nd Rupees)  |
|--|------------|------------|------------|------------|-------------|
| Items  | 2006       | 2007       | 2008       | 2009       | 2010        |
| A.Total equity (A1 to A3)  | 9,292,183  | 10,275,032 | 10,890,240 | 11,012,233 | 11,458,345  |
| 1.Certificate capital  | 7,031,073  | 7,079,743  | 7,422,645  | 8,303,018  | 8,303,017   |
| 2.Reserves   | 3,029,634  | 3,870,413  | 3,682,816  | 3,570,915  | 4,192,902   |
| 3.Unappropriated profit  | (768,524)  | (675,124)  | (215,221)  | (861,700)  | (1,037,574) |
| 4.Others   | 206,104    | 359,923    | 498,561    | (43,741)   | 47,715      |
| B.Total liabilities (B1 + B2)  | 13,191,629 | 14,700,635 | 17,278,012 | 12,287,499 | 13,103,314  |
| 1.Current liablities   | 8,307,110  | 9,831,839  | 10,139,280 | 7,936,146  | 9,386,758   |
| 2.Non-current liabilities  | 4,884,519  | 4,868,796  | 7,138,732  | 4,351,353  | 3,716,556   |
| C.Total assets (C1+C2)   | 22,689,916 | 25,335,590 | 28,666,813 | 23,255,991 | 24,609,374  |
| 1.Current assets (a + b)   | 8,872,772  | 12,030,150 | 13,697,734 | 9,916,632  | 11,184,808  |
| a.Cash and banks balances  | 1,126,857  | 1,327,204  | 1,252,489  | 1,075,340  | 957,619     |
| b.Other current assets   | 7,745,916  | 10,702,947 | 12,445,245 | 8,841,292  | 10,227,189  |
| 2.Non-current assets (a + b + c)   | 13,817,144 | 13,305,440 | 14,969,079 | 13,339,359 | 13,424,566  |
| a.Fixed assets   | 5,449,167  | 4,872,096  | 7,635,615  | 7,011,209  | 7,068,472   |
| b.Long-term investments  | 4,362,160  | 4,914,633  | 4,012,698  | 4,074,515  | 3,257,186   |
| c.Other non-current assets   | 4,005,818  | 3,518,711  | 3,320,766  | 2,253,635  | 3,098,908   |
| D.Profit & loss account  |            |            |            |            |             |
| 1.Gross revenue(loss)  | 4,101,539  | 4,831,869  | 5,849,848  | 7,046,971  | 6,412,528   |
| 2.Operating expenses   | 1,427,432  | 1,684,052  | 1,907,021  | 2,236,808  | 2,350,302   |
| 3. Operating profit  | 2,674,015  | 3,147,931  | 3,473,593  | 4,810,163  | 4,062,226   |
| 4.Modaraba co's management fees  | 112,624    | 84,008     | 35,387     | 60,712     | 9,398       |
| 5.Profit/(loss) before taxation  | 554,881    | 717,275    | 870,025    | 1,320,536  | 841,312     |
| 6.Profit/(loss) after taxation   | 530,336    | 712,393    | 852,807    | 1,308,640  | 820,723     |
| E.Other items  |            |            |            |            |             |
| 1.No. of certificates  | 1,023,451  | 1,028,372  | 843,061    | 930,918    | 911,917     |
| 2.Cash dividend  | N/A        | N/A        | N/A        | N/A        | N/A         |
| 3.Stock dividend/bonus shares  | N/A        | N/A        | N/A        | N/A        | N/A         |
| 4.Cash generated from operating activities   | (322,220)  | 662,910    | (692,866)  | 1,786,037  | 623,885     |
| F.Efficiency ratios/profitability ratios   |            |            |            |            |             |
| 1.Return on equity (ROE) (D6/A)  | 5.71%      | 6.93%      | 7.83%      | 11.88%     | 7.16%       |
| 2.Return on capital employed (ROCE) (D5/(C-B1))  | 3.86%      | 4.63%      | 4.70%      | 8.62%      | 5.53%       |
| 3.Return on assets (ROA) (D6/C)  | 2.34%      | 2.81%      | 2.97%      | 5.63%      | 3.34%       |
| 4.Return on revenue (D6/D1)  | 12.93%     | 14.74%     | 14.58%     | 18.57%     | 12.80%      |
| 5.Operating expenses to net income (D2/D6)   | 269.16%    | 236.39%    | 223.62%    | 170.93%    | 286.37%     |
| 6.Management expenses (D4/D2)  | 7.89%      | 4.99%      | 1.86%      | 2.71%      | 0.40%       |
| 7.Earning Per Certificate (D6/E1)  | 0.52       | 0.69       | 1.01       | 1.41       | 0.90        |
| G.Liquidity Ratios   |            |            |            |            |             |
| Current asssets to current liabilities (C1/B1) (times)   | 1.07       | 1.22       | 1.35       | 1.25       | 1.19        |
| 2.Total liabilities to total assets (B/C) (times)  | 0.58       | 0.58       | 0.60       | 0.53       | 0.53        |
| 3.Long term investment to total assets (C2b/C)   | 19.23%     | 19.40%     | 14.00%     | 17.52%     | 13.24%      |
| H.Capital /leverage ratios   |            |            |            |            |             |
| 1.Capital ratio (A/C)  | 40.95%     | 40.56%     | 37.99%     | 47.35%     | 46.56%      |
| 2.Break up value per certificate (A/E1)  | 9.08       | 9.99       | 12.92      | 11.83      | 12.57       |
| I.Cash flow ratio  |            |            |            |            |             |
| 1.Cash new ratio     1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.61      | 0.93       | -0.81      | 1.36       | 0.76        |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times)                    | -0.04      | 0.07       | -0.07      | 0.23       | 0.07        |
| 2. Oddin gonorated from operating detivities to editerit liabilities (L4/D1) (tillles)               | 0.04       | 0.07       | 0.01       | 0.20       | 0.07        |

| Modaraba Al-Mali   |           |          |         |          | nd Rupees) |
|--|-----------|----------|---------|----------|------------|
| Items  | 2006      | 2007     | 2008    | 2009     | 2010       |
| A.Total equity (A1 to A3)  | 265,310   | 232,220  | 238,341 | 211,447  | 199,045    |
| 1.Certificate capital  | 182,574   | 184,240  | 184,240 | 184,240  | 184,239    |
| 2.Reserves   | 54,228    | 54,229   | 55,453  | 55,453   | 55,964     |
| 3.Unappropriated profit  | 28,508    | (6,249)  | (1,352) | (28,246) | (41,158)   |
| 4.Others   | 2,371     | 547      | 1,039   | 512      | 0          |
| B.Total liabilities (B1 + B2)  | 255,468   | 78,096   | 69,776  | 50,926   | 49,813     |
| 1.Current liablities   | 206,710   | 41,870   | 48,266  | 36,622   | 39,349     |
| 2.Non-current liabilities  | 48,758    | 36,226   | 21,510  | 14,304   | 10,464     |
| C.Total assets (C1+C2)   | 523,149   | 310,863  | 309,156 | 262,885  | 248,858    |
| 1.Current assets (a + b)   | 342,498   | 182,599  | 145,410 | 63,408   | 78,431     |
| a.Cash and banks balances  | 7,390     | 45,038   | 72,278  | 10,490   | 1,115      |
| b.Other current assets   | 335,108   | 137,561  | 73,132  | 52,918   | 77,316     |
| 2.Non-current assets (a + b + c)   | 180,651   | 128,264  | 163,746 | 199,477  | 170,427    |
| a.Fixed assets   | 75,495    | 73,794   | 125,644 | 124,211  | 131,245    |
| b.Long-term investments  | 17,952    | 17,520   | 27,545  | 33,104   | 22,270     |
| c.Other non-current assets   | 87,204    | 36,950   | 10,557  | 42,162   | 16,912     |
| D.Profit & loss account  |           |          |         |          |            |
| 1.Gross revenue(loss)  | 62,439    | 57,841   | 36,620  | 30,258   | 61,498     |
| 2.Operating expenses   | 40,990    | 41,265   | 38,800  | 39,655   | 68,743     |
| 3.Operating profit   | 21,449    | 16,576   | (2,180) | (9,397)  | (7,245     |
| 4.Modaraba co's management fees  | 3,164     | 0        | 0       | 0        | 0          |
| 5.Profit/(loss) before taxation  | 28,478    | (11,727) | 6,120   | (22,287) | (12,913)   |
| 6.Profit/(loss) after taxation   | 28,478    | (11,727) | 6,120   | (22,287) | (12,913)   |
| E.Other items  |           |          |         |          |            |
| 1.No. of certificates  | 18,257    | 18,424   | 18,424  | 18,242   | 18,242     |
| 2.Cash dividend  | 12.50%    | 0.00%    | 2.50%   | 0.00%    | 0.00%      |
| 3.Stock dividend/bonus shares  | 0.00%     | 0.00%    | 0.00%   | 0.00%    | 0.00%      |
| 4.Cash generated from operating activities   | (158,098) | 62,379   | 98,787  | (45,403) | 12,776     |
| F.Efficiency ratios/profitability ratios   |           |          |         |          |            |
| 1.Return on equity (ROE) (D6/A)  | 10.73%    | -0.05%   | 2.57%   | -10.54%  | -6.49%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))  | 9.00%     | -0.04%   | 2.35%   | -9.85%   | -6.16%     |
| 3.Return on assets (ROA) (D6/C)  | 5.44%     | -0.04%   | 1.98%   | -8.48%   | -5.19%     |
| 4.Return on revenue (D6/D1)  | 45.61%    | -0.20%   | 16.71%  | -73.66%  | -21.00%    |
| 5.Operating expenses to net income (D2/D6)   | 143.94%   | -3.52%   | 633.99% | -177.93% | -532.35%   |
| 6.Management expenses (D4/D2)  | 7.72%     | 0.00%    | 0.00%   | 0.00%    | 0.00%      |
| 7.Earning Per Certificate (D6/E1)  | 1.56      | -0.64    | 0.33    | -1.22    | -0.71      |
| G.Liquidity Ratios   |           |          |         |          |            |
| 1.Current asssets to current liabilities (C1/B1) (times)   | 1.66      | 4.36     | 3.01    | 1.73     | 1.99       |
| 2.Total liabilities to total assets (B/C) (times)  | 0.49      | 0.25     | 0.23    | 0.19     | 0.20       |
| 3.Long term investment to total assets (C2b/C)   | 3.43%     | 0.06%    | 8.91%   | 12.59%   | 8.95%      |
| H.Capital /leverage ratios   |           |          |         |          |            |
| 1.Capital ratio (A/C)  | 50.71%    | 0.75%    | 77.09%  | 80.43%   | 79.98%     |
| 2.Break up value per certificate (A/E1)  | 14.53     | 12.60    | 12.94   | 11.59    | 10.91      |
| I.Cash flow ratio  |           |          | •       |          |            |
| 1.Cash now ratio     1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -5.55     | -5.32    | 16.14   | 2.04     | -0.99      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times)                    | -0.77     | 1.49     | 2.05    | -1.24    | 0.32       |
| 2. Cach generated from operating activities to current liabilities (L4/D1) (tillles)                 | 5.11      | 1.75     | 2.00    | 1.27     | 0.32       |

| Al-Noor Modaraba  |          |         |          |          | d Rupees) |
|---|----------|---------|----------|----------|-----------|
| Items   | 2006     | 2007    | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 289,439  | 291,395 | 313,462  | 296,968  | 308,442   |
| 1.Certificate capital   | 210,000  | 210,000 | 210,000  | 210,000  | 210,000   |
| 2.Reserves  | 63,941   | 67,772  | 79,628   | 80,970   | 83,677    |
| 3.Unappropriated profit   | 15,498   | 13,623  | 23,834   | 5,998    | 14,765    |
| 4.Others  | (14,889) | (1,697) | (18,622) | (17,272) | (1,568)   |
| B.Total liabilities (B1 + B2)   | 57,933   | 43,407  | 34,996   | 21,844   | 23,995    |
| 1.Current liablities  | 51,207   | 35,902  | 27,556   | 13,418   | 17,674    |
| 2.Non-current liabilities   | 6,726    | 7,505   | 7,440    | 8,426    | 6,321     |
| C.Total assets (C1+C2)  | 332,483  | 333,105 | 329,836  | 301,540  | 330,869   |
| 1.Current assets (a + b)  | 217,139  | 223,314 | 205,998  | 204,296  | 253,921   |
| a.Cash and banks balances   | 9,750    | 68,461  | 9,568    | 24,483   | 11,400    |
| b.Other current assets  | 207,389  | 154,853 | 196,430  | 179,813  | 242,521   |
| 2.Non-current assets (a + b + c)  | 115,344  | 109,791 | 123,838  | 97,244   | 76,948    |
| a.Fixed assets  | 61,817   | 56,456  | 76,032   | 42,064   | 43,338    |
| b.Long-term investments   | 53,527   | 53,335  | 43,966   | 29,295   | 18,598    |
| c.Other non-current assets  | 0        | 0       | 3,840    | 25,885   | 15,012    |
| D.Profit & loss account   |          |         |          |          |           |
| 1.Gross revenue(loss)   | 51,357   | 52,664  | 67,348   | 65,620   | 63,893    |
| 2.Operating expenses  | 7,686    | 9,225   | 9,413    | 11,722   | 13,925    |
| 3.Operating profit  | 43,671   | 43,439  | 57,935   | 53,898   | 49,968    |
| 4.Modaraba co's management fees   | 2,439    | 1,871   | 3,589    | 508      | 0         |
| 5.Profit/(loss) before taxation   | 21,953   | 16,839  | 32,301   | 4,572    | 11,267    |
| 6.Profit/(loss) after taxation  | 21,010   | 16,656  | 31,991   | 4,205    | 11,035    |
| E.Other items   |          |         |          |          |           |
| 1.No. of certificates   | 21,000   | 21,000  | 21,000   | 21,000   | 21,000    |
| 2.Cash dividend   | 7.00%    | 6.00%   | 10.00%   | 0.00%    | 5.00%     |
| 3.Stock dividend/bonus shares   | 0.00%    | 0.00%   | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 16,323   | 76,399  | 7,086    | 74,367   | (9,158)   |
| F.Efficiency ratios/profitability ratios  |          |         |          |          |           |
| 1.Return on equity (ROE) (D6/A)   | 7.26%    | 0.06%   | 10.21%   | 1.42%    | 3.58%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 7.81%    | 0.06%   | 10.69%   | 1.59%    | 3.60%     |
| 3.Return on assets (ROA) (D6/C)   | 6.32%    | 0.05%   | 9.70%    | 1.39%    | 3.34%     |
| 4.Return on revenue (D6/D1)   | 40.91%   | 0.32%   | 47.50%   | 6.41%    | 17.27%    |
| 5.Operating expenses to net income (D2/D6)  | 36.58%   | 0.55%   | 29.42%   | 278.76%  | 126.19%   |
| 6.Management expenses (D4/D2)   | 31.73%   | 0.20%   | 38.13%   | 4.33%    | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | 1.00     | 0.79    | 1.52     | 0.20     | 0.53      |
| G.Liquidity Ratios  |          |         |          |          |           |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 4.24     | 6.22    | 7.48     | 15.23    | 14.37     |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.17     | 0.13    | 0.11     | 0.07     | 0.07      |
| 3.Long term investment to total assets (C2b/C)                                    | 16.10%   | 0.16%   | 13.33%   | 9.72%    | 5.62%     |
| H.Capital /leverage ratios  |          |         |          |          |           |
| 1.Capital ratio (A/C)   | 87.05%   | 0.88%   | 95.04%   | 98.48%   | 93.22%    |
| 2.Break up value per certificate (A/E1)   | 13.78    | 13.88   | 14.93    | 14.14    | 14.69     |
| I.Cash flow ratio   |          |         |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 0.78     | 4.59    | 0.22     | 17.69    | -0.83     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.32     | 2.13    | 0.26     | 5.54     | -0.52     |

| Allied Rental Modaraba  | 2006 | 2005 | 2000 |           | nd Rupees) |
|---|------|------|------|-----------|------------|
| Items   | 2006 | 2007 | 2008 | 2009      | 2010       |
| A.Total equity (A1 to A3)   | -    | -    | =    | 871,680   | 1,059,652  |
| Certificate capital   | -    | -    | =    | 600,000   | 600,000    |
| 2.Reserves  | -    | -    | -    | 177,942   | 316,928    |
| 3.Unappropriated profit   | -    | -    | =    | 93,738    | 142,724    |
| 4.Others  | -    | -    | -    | 90,000    | 90,000     |
| B.Total liabilities (B1 + B2)   | -    | -    | -    | 311,177   | 361,219    |
| 1.Current liablities  | -    | -    | =    | 203,400   | 316,634    |
| 2.Non-current liabilities   | -    | -    | -    | 107,777   | 44,585     |
| C.Total assets (C1+C2)  | -    | -    | -    | 1,272,857 | 1,510,871  |
| 1.Current assets (a + b)  | -    | -    | -    | 182,703   | 204,600    |
| a.Cash and banks balances   | -    | -    | -    | 34,979    | 87,624     |
| b.Other current assets  | -    | -    | =    | 147,724   | 116,976    |
| 2.Non-current assets (a + b + c)  | -    | -    | =    | 1,090,154 | 1,306,271  |
| a.Fixed assets  | -    | -    | =    | 980,382   | 1,219,700  |
| b.Long-term investments   | -    | -    | -    | 83,642    | 69,678     |
| c.Other non-current assets  | -    | -    | =    | 26,130    | 16,893     |
| D.Profit & loss account   |      |      |      |           |            |
| 1.Gross revenue(loss)   | -    | -    | -    | 633,335   | 829,397    |
| 2.Operating expenses  | -    | -    | -    | 383,415   | 491,197    |
| 3.Operating profit  | -    | -    | -    | 249,920   | 338,200    |
| 4.Modaraba co's management fees   | -    | -    | -    | 0         | 8,597      |
| 5.Profit/(loss) before taxation   | -    | -    | -    | 176,141   | 277,973    |
| 6.Profit/(loss) after taxation  | -    | -    | -    | 176,141   | 277,973    |
| E.Other items   |      |      |      |           |            |
| 1.No. of certificates   | -    | -    | =    | 60,000    | 60,000     |
| 2.Cash dividend   | -    | -    | -    | 15.00%    | 22.50%     |
| 3.Stock dividend/bonus shares   | -    | -    | -    | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities                                      | -    | -    | =    | 275,140   | 530,059    |
| F.Efficiency ratios/profitability ratios  |      |      |      |           |            |
| 1.Return on equity (ROE) (D6/A)   | -    | -    | =    | 20.21%    | 26.23%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | -    | -    | -    | 16.47%    | 23.28%     |
| 3.Return on assets (ROA) (D6/C)   | -    | -    | -    | 13.84%    | 18.40%     |
| 4.Return on revenue (D6/D1)   | -    | -    | -    | 27.81%    | 33.52%     |
| 5.Operating expenses to net income (D2/D6)                                      | -    | -    | -    | 217.68%   | 176.71%    |
| 6.Management expenses (D4/D2)   | -    | -    | -    | 0.00%     | 1.75%      |
| 7.Earning Per Certificate (D6/E1)   | -    | -    | -    | 2.94      | 4.63       |
| G.Liquidity Ratios  |      |      |      |           |            |
| 1.Current asssets to current liabilities (C1/B1) (times)                        | -    | -    | -    | 0.90      | 0.65       |
| 2.Total liabilities to total assets (B/C) (times)                               | -    | -    | -    | 0.24      | 0.24       |
| 3.Long term investment to total assets (C2b/C)                                  | -    | -    | -    | 6.57%     | 4.61%      |
| H.Capital /leverage ratios  |      |      |      |           |            |
| 1.Capital ratio (A/C)   | -    | -    | -    | 68.48%    | 70.14%     |
| 2.Break up value per certificate (A/E1)   | -    | -    | -    | 14.53     | 17.66      |
| I.Cash flow ratio   |      |      |      |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -    | -    | -    | 1.56      | 1.91       |
|   |      |      |      |           |            |

| B.F. Modaraba   |         |          |        |         | d Rupees) |
|---|---------|----------|--------|---------|-----------|
| Items   | 2006    | 2007     | 2008   | 2009    | 2010      |
| A.Total equity (A1 to A3)   | 74,378  | 80,533   | 87,379 | 91,058  | 94,461    |
| 1.Certificate capital   | 51,408  | 59,119   | 63,553 | 68,320  | 68,320    |
| 2.Reserves  | 11,207  | 13,054   | 15,108 | 16,212  | 17,232    |
| 3.Unappropriated profit   | 11,763  | 8,360    | 8,718  | 6,526   | 8,909     |
| 4.Others  | 7,991   | 10,267   | 5,933  | 557     | 7,760     |
| B.Total liabilities (B1 + B2)   | 6,803   | 3,085    | 3,279  | 8,688   | 2,439     |
| 1.Current liablities  | 5,927   | 2,862    | 3,158  | 8,521   | 2,193     |
| 2.Non-current liabilities   | 876     | 223      | 121    | 167     | 246       |
| C.Total assets (C1+C2)  | 89,172  | 93,885   | 96,591 | 100,303 | 104,660   |
| 1.Current assets (a + b)  | 85,337  | 90,753   | 95,048 | 99,061  | 103,685   |
| a.Cash and banks balances   | 29,545  | 8,235    | 25,109 | 15,491  | 8,008     |
| b.Other current assets  | 55,793  | 82,519   | 69,939 | 83,570  | 95,677    |
| 2.Non-current assets (a + b + c)  | 3,835   | 3,132    | 1,543  | 1,242   | 975       |
| a.Fixed assets  | 1,180   | 951      | 808    | 1,202   | 935       |
| b.Long-term investments   | 2,656   | 2,181    | 735    | 40      | 40        |
| c.Other non-current assets  | 0       | 0        | 0      | 0       | 0         |
| D.Profit & loss account   |         |          |        |         |           |
| 1.Gross revenue(loss)   | 19,868  | 10,254   | 11,014 | 14,473  | 11,913    |
| 2.Operating expenses  | 1,464   | 1,641    | 1,845  | 2,201   | 2,523     |
| 3. Operating profit   | 18,404  | 8,613    | 9,169  | 12,272  | 9,390     |
| 4.Modaraba co's management fees   | 1,729   | 773      | 847    | 811     | 0         |
| 5.Profit/(loss) before taxation   | 15,564  | 6,958    | 7,626  | 7,064   | 5,438     |
| 6.Profit/(loss) after taxation  | 12,776  | 6,155    | 6,846  | 3,679   | 3,403     |
| E.Other items   |         |          |        |         |           |
| 1.No. of certificates   | 5,141   | 5,912    | 6,355  | 6,832   | 6,832     |
| 2.Cash dividend   | 0.00%   | 0.00%    | 0.00%  | 0.00%   | 0.00%     |
| 3.Stock dividend/bonus shares   | 15.00%  | 8.00%    | 7.50%  | 0.00%   | 0.00%     |
| 4.Cash generated from operating activities  | (6,061) | (21,996) | 10,527 | (1,307) | (13,710)  |
| F.Efficiency ratios/profitability ratios  |         |          |        |         |           |
| 1.Return on equity (ROE) (D6/A)   | 17.18%  | 0.08%    | 7.83%  | 4.04%   | 3.60%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 18.70%  | 0.08%    | 8.16%  | 7.70%   | 5.31%     |
| 3.Return on assets (ROA) (D6/C)   | 14.33%  | 0.07%    | 7.09%  | 3.67%   | 3.25%     |
| 4.Return on revenue (D6/D1)   | 64.30%  | 0.60%    | 62.16% | 25.42%  | 28.57%    |
| 5.Operating expenses to net income (D2/D6)  | 11.46%  | 0.27%    | 26.95% | 59.83%  | 74.14%    |
| 6.Management expenses (D4/D2)   | 118.12% | 0.47%    | 45.91% | 36.85%  | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | 2.49    | 1.04     | 1.08   | 0.54    | 0.50      |
| G.Liquidity Ratios  |         |          |        |         |           |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 14.40   | 31.71    | 30.10  | 11.63   | 47.28     |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.08    | 0.03     | 0.03   | 0.09    | 0.02      |
| 3.Long term investment to total assets (C2b/C)                                    | 2.98%   | 0.02%    | 0.76%  | 0.04%   | 0.04%     |
| H.Capital /leverage ratios  |         |          |        |         |           |
| 1.Capital ratio (A/C)   | 83.41%  | 0.86%    | 90.46% | 90.78%  | 90.26%    |
| 2.Break up value per certificate (A/E1)   | 14.47   | 13.62    | 13.75  | 13.33   | 13.83     |
| I.Cash flow ratio   |         |          |        |         |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | -0.47   | -3.57    | 1.54   | -0.36   | -4.03     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -1.02   | -7.69    | 3.33   | -0.15   | -6.25     |

| B.R.R. Guardian Modaraba  |           |           |           |           | nd Rupees) |
|---|-----------|-----------|-----------|-----------|------------|
| Items   | 2006      | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)   | 1,228,139 | 1,310,919 | 1,396,251 | 823,262   | 662,028    |
| 1.Certificate capital   | 780,462   | 780,462   | 780,462   | 780,462   | 780,462    |
| 2.Reserves  | 375,302   | 455,853   | 539,522   | 544,522   | 544,522    |
| 3.Unappropriated profit   | 72,375    | 74,604    | 76,267    | (501,722) | (662,956)  |
| 4.Others  | 196,619   | 324,222   | 437,033   | (82,842)  | (29,134)   |
| B.Total liabilities (B1 + B2)   | 2,453,460 | 2,558,811 | 2,682,433 | 2,266,700 | 3,010,180  |
| 1.Current liablities  | 1,507,165 | 1,850,802 | 1,541,160 | 1,104,517 | 1,976,529  |
| 2.Non-current liabilities   | 946,295   | 708,009   | 1,141,273 | 1,162,183 | 1,033,651  |
| C.Total assets (C1+C2)  | 3,878,218 | 4,193,952 | 4,515,717 | 3,007,120 | 3,643,074  |
| 1.Current assets (a + b)  | 269,745   | 1,970,292 | 2,296,937 | 1,032,099 | 1,750,439  |
| a.Cash and banks balances   | 99,684    | 12,950    | 9,881     | 66,288    | 105,242    |
| b.Other current assets  | 170,061   | 1,957,342 | 2,287,056 | 965,811   | 1,645,197  |
| 2.Non-current assets (a + b + c)  | 3,608,473 | 2,223,660 | 2,218,780 | 1,975,021 | 1,892,635  |
| a.Fixed assets  | 1,372,945 | 182,585   | 986,678   | 505,989   | 289,635    |
| b.Long-term investments   | 21,461    | 136,781   | 166,024   | 163,297   | 0          |
| c.Other non-current assets  | 2,214,067 | 1,904,294 | 1,066,078 | 1,305,735 | 1,603,000  |
| D.Profit & loss account   |           |           |           |           |            |
| 1.Gross revenue(loss)   | 883,491   | 885,526   | 921,625   | 557,006   | 611,108    |
| 2.Operating expenses  | 66,109    | 91,591    | 98,877    | 99,113    | 102,281    |
| 3. Operating profit   | 817,382   | 793,935   | 822,748   | 457,893   | 508,827    |
| 4.Modaraba co's management fees   | 14,611    | 14,582    | 16,852    | 0         | 0          |
| 5.Profit/(loss) before taxation   | 131,499   | 131,241   | 151,671   | 502,748   | (161,234)  |
| 6.Profit/(loss) after taxation  | 140,468   | 147,102   | 151,671   | 502,748   | (161,234)  |
| E.Other items   |           |           |           |           |            |
| 1.No. of certificates   | 78,046    | 78,046    | 78,046    | 78,046    | 78,046     |
| 2.Cash dividend   | 7.00%     | 8.50%     | 9.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend/bonus shares   | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities  | 160,693   | 658,968   | 492,751   | 497,007   | 421,836    |
| F.Efficiency ratios/profitability ratios  |           |           |           |           |            |
| 1.Return on equity (ROE) (D6/A)   | 11.44%    | 0.11%     | 10.86%    | 61.07%    | -24.35%    |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 5.55%     | 0.06%     | 5.10%     | 26.42%    | -9.67%     |
| 3.Return on assets (ROA) (D6/C)   | 3.62%     | 0.04%     | 3.36%     | 16.72%    | -4.43%     |
| 4.Return on revenue (D6/D1)   | 15.90%    | 0.17%     | 16.46%    | 90.26%    | -26.38%    |
| 5.Operating expenses to net income (D2/D6)  | 47.06%    | 0.62%     | 65.19%    | 19.71%    | -63.44%    |
| 6.Management expenses (D4/D2)   | 22.10%    | 0.16%     | 17.04%    | 0.00%     | 0.00%      |
| 7.Earning Per Certificate (D6/E1)   | 1.80      | 1.89      | 1.94      | 6.44      | -2.07      |
| G.Liquidity Ratios  |           |           |           |           |            |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 0.18      | 1.07      | 1.49      | 0.93      | 0.89       |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.63      | 0.61      | 0.59      | 0.75      | 0.83       |
| 3.Long term investment to total assets (C2b/C)                                    | 0.55%     | 0.03%     | 3.68%     | 5.43%     | 0.00%      |
| H.Capital /leverage ratios  |           |           |           |           |            |
| 1.Capital ratio (A/C)   | 31.67%    | 0.31%     | 30.92%    | 27.38%    | 18.17%     |
| 2.Break up value per certificate (A/E1)   | 15.74     | 16.80     | 17.89     | 10.55     | 8.48       |
| I.Cash flow ratio   |           |           |           |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 1.14      | 4.48      | 3.25      | 0.99      | -2.62      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.11      | 0.36      | 0.32      | 0.45      | 0.21       |
|   |           |           |           |           |            |

| Constellation Modaraba  |         |        |          | (Thousand Rupees |         |
|---|---------|--------|----------|------------------|---------|
| Items   | 2006    | 2007   | 2008     | 2009             | 2010    |
| A.Total equity (A1 to A3)   | 73,903  | 75,571 | 74,736   | 65,069           | 67,185  |
| 1.Certificate capital   | 64,625  | 64,625 | 64,625   | 64,625           | 64,625  |
| 2.Reserves  | 5,679   | 5,867  | 5,927    | 5,928            | 6,350   |
| 3.Unappropriated profit   | 3,599   | 5,079  | 4,184    | (5,484)          | (3,790) |
| 4.Others  | 0       | 0      | 0        | 0                | 0       |
| B.Total liabilities (B1 + B2)   | 36,144  | 6,361  | 6,573    | 6,277            | 7,254   |
| 1.Current liablities  | 36,144  | 6,361  | 6,573    | 6,277            | 7,254   |
| 2.Non-current liabilities   | 0       | 0      | 0        | 0                | 0       |
| C.Total assets (C1+C2)  | 110,047 | 81,932 | 81,309   | 71,346           | 74,439  |
| 1.Current assets (a + b)  | 109,128 | 25,233 | 24,595   | 38,238           | 41,369  |
| a.Cash and banks balances   | 4,937   | 12,329 | 21       | 86               | 240     |
| b.Other current assets  | 104,191 | 12,904 | 24,574   | 38,152           | 41,129  |
| 2.Non-current assets (a + b + c)  | 919     | 56,699 | 56,714   | 33,108           | 33,070  |
| a.Fixed assets  | 803     | 699    | 714      | 108              | 70      |
| b.Long-term investments   | 116     | 23,000 | 23,000   | 0                | 0       |
| c.Other non-current assets  | 0       | 33,000 | 33,000   | 33,000           | 33,000  |
| D.Profit & loss account   |         |        |          |                  |         |
| 1.Gross revenue(loss)   | 13,020  | 8,582  | 4,357    | 3,854            | 7,347   |
| 2.Operating expenses  | 3,806   | 4,228  | 332      | 4,227            | 4,903   |
| 3.Operating profit  | 9,214   | 4,354  | 4,025    | (373)            | 2,444   |
| 4.Modaraba co's management fees   | 430     | 94     | 30       | 0                | 0       |
| 5.Profit/(loss) before taxation   | 4,305   | 937    | 301      | (4,987)          | 2,223   |
| 6.Profit/(loss) after taxation  | 4,205   | 894    | 301      | (4,987)          | 2,118   |
| E.Other items   |         |        |          |                  |         |
| 1.No. of certificates   | 6,462   | 6,462  | 6,462    | 6,462            | 6,462   |
| 2.Cash dividend   | 5.00%   | 0.00%  | 0.00%    | 0.00%            | 0.00%   |
| 3.Stock dividend/bonus shares   | 0.00%   | 0.00%  | 0.00%    | 0.00%            | 0.00%   |
| 4.Cash generated from operating activities  | 5,430   | 96,056 | (17,078) | 7,897            | 162     |
| F.Efficiency ratios/profitability ratios  |         |        |          |                  |         |
| 1.Return on equity (ROE) (D6/A)   | 5.69%   | 0.01%  | 0.40%    | -7.66%           | 3.15%   |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 5.83%   | 0.01%  | 0.40%    | -7.66%           | 3.31%   |
| 3.Return on assets (ROA) (D6/C)   | 3.82%   | 0.01%  | 0.37%    | -6.99%           | 2.85%   |
| 4.Return on revenue (D6/D1)   | 32.30%  | 0.10%  | 6.91%    | -129.40%         | 28.83%  |
| 5.Operating expenses to net income (D2/D6)  | 90.51%  | 4.73%  | 110.30%  | -84.76%          | 231.49% |
| 6.Management expenses (D4/D2)   | 11.30%  | 0.02%  | 9.04%    | 0.00%            | 0.00%   |
| 7.Earning Per Certificate (D6/E1)   | 0.65    | 0.14   | 0.05     | -0.77            | 0.33    |
| G.Liquidity Ratios  |         |        |          |                  |         |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 3.02    | 3.97   | 3.74     | 6.09             | 5.70    |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.33    | 0.08   | 0.08     | 0.09             | 0.10    |
| 3.Long term investment to total assets (C2b/C)                                    | 0.11%   | 0.28%  | 28.29%   | 0.00%            | 0.00%   |
| H.Capital /leverage ratios  |         |        |          |                  |         |
| 1.Capital ratio (A/C)   | 67.16%  | 0.92%  | 91.92%   | 91.20%           | 90.26%  |
| 2.Break up value per certificate (A/E1)   | 11.44   | 11.70  | 11.57    | 10.07            | 10.40   |
| I.Cash flow ratio   |         |        |          |                  |         |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 1.29    | 107.45 | -56.74   | -1.58            | 0.08    |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.15    | 15.10  | -2.60    | 1.26             | 0.02    |

| Crescent Standard Modaraba  |            |          |          | -        | d Rupees) |
|---|------------|----------|----------|----------|-----------|
| Items   | 2006       | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 108,064    | 108,602  | 109,140  | 110,902  | 115,926   |
| 1.Certificate capital   | 200,000    | 200,000  | 200,000  | 200,000  | 200,000   |
| 2.Reserves  | 4,288      | 4,288    | 4,557    | 5,438    | 7,950     |
| 3.Unappropriated profit   | (96,224)   | (95,686) | (95,417) | (94,536) | (92,024)  |
| 4.Others  | 0          | 0        | (1,311)  | (630)    | (896)     |
| B.Total liabilities (B1 + B2)   | 22,718     | 23,652   | 23,108   | 23,179   | 44,101    |
| 1.Current liablities  | 22,718     | 23,652   | 23,108   | 23,179   | 43,951    |
| 2.Non-current liabilities   | 0          | 0        | 0        | 0        | 150       |
| C.Total assets (C1+C2)  | 130,782    | 132,254  | 130,937  | 133,451  | 159,131   |
| 1.Current assets (a + b)  | 130,782    | 132,254  | 130,619  | 133,451  | 134,649   |
| a.Cash and banks balances   | 316        | 286      | 16,088   | 16,490   | 20,812    |
| b.Other current assets  | 130,466    | 131,968  | 114,531  | 116,961  | 113,837   |
| 2.Non-current assets (a + b + c)  | 0          | 0        | 318      | 0        | 24,482    |
| a.Fixed assets  | 0          | 0        | 318      | 0        | 2,285     |
| b.Long-term investments   | 0          | 0        | 0        | 0        | 0         |
| c.Other non-current assets  | 0          | 0        | 0        | 0        | 22,197    |
| D.Profit & loss account   |            |          |          |          |           |
| 1.Gross revenue(loss)   | 123        | 178      | 1,417    | 4,218    | 15,068    |
| 2.Operating expenses  | 2,014      | 646      | 1,822    | 1,919    | 5,983     |
| 3.Operating profit  | (1,891)    | (468)    | (405)    | 2,299    | 9,085     |
| 4.Modaraba co's management fees   | 0          | 0        | 0        | 0        | 0         |
| 5.Profit/(loss) before taxation   | (5,679)    | 538      | 538      | 1,762    | 5,024     |
| 6.Profit/(loss) after taxation  | (5,679)    | 538      | 538      | 1,762    | 5,024     |
| E.Other items   |            |          |          |          |           |
| 1.No. of certificates   | 20,000     | 20,000   | 20,000   | 20,000   | 20,000    |
| 2.Cash dividend   | 0.00%      | 0.00%    | 0.00%    | 0.00%    | 1.20%     |
| 3.Stock dividend/bonus shares   | 0.00%      | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | (888)      | 2,770    | 42,512   | 32,502   | 19,282    |
| F.Efficiency ratios/profitability ratios  |            |          |          |          |           |
| 1.Return on equity (ROE) (D6/A)   | -5.26%     | 0.01%    | 0.49%    | 1.59%    | 4.33%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | -5.26%     | 0.01%    | 0.50%    | 1.60%    | 4.36%     |
| 3.Return on assets (ROA) (D6/C)   | -4.34%     | 0.00%    | 0.41%    | 1.32%    | 3.16%     |
| 4.Return on revenue (D6/D1)   | -4,617.07% | 3.02%    | 37.97%   | 41.77%   | 33.34%    |
| 5.Operating expenses to net income (D2/D6)  | -35.46%    | 1.20%    | 338.66%  | 108.91%  | 119.09%   |
| 6.Management expenses (D4/D2)   | 0.00%      | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | -0.28      | 0.03     | 0.03     | 0.09     | 0.25      |
| G.Liquidity Ratios  |            |          |          |          |           |
| 1. Current asssets to current liabilities (C1/B1) (times)                         | 5.76       | 5.59     | 5.65     | 5.76     | 3.06      |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.17       | 0.18     | 0.18     | 0.17     | 0.28      |
| 3.Long term investment to total assets (C2b/C)                                    | 0.00%      | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| H.Capital /leverage ratios  |            |          |          |          |           |
| 1.Capital ratio (A/C)   | 82.63%     | 0.82%    | 83.35%   | 83.10%   | 72.85%    |
| 2.Break up value per certificate (A/E1)   | 5.40       | 5.43     | 5.46     | 5.55     | 5.80      |
| I.Cash flow ratio   |            |          |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 0.16       | 5.15     | 79.02    | 18.45    | 3.84      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.04      | 0.12     | 1.84     | 1.40     | 0.44      |

| Elite Capital Modaraba  |         |         |         | (Thousan | d Rupees) |
|---|---------|---------|---------|----------|-----------|
| Items   | 2006    | 2007    | 2008    | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 112,985 | 123,951 | 118,182 | 112,550  | 117,680   |
| 1.Certificate capital   | 113,400 | 113,400 | 113,400 | 113,400  | 113,400   |
| 2.Reserves  | (415)   | 10,551  | 4,782   | (850)    | 4,280     |
| 3.Unappropriated profit   | 0       | 0       | 0       | 0        | 0         |
| 4.Others  | 0       | 0       | 0       | 0        | 0         |
| B.Total liabilities (B1 + B2)   | 18,681  | 18,767  | 25,553  | 32,568   | 37,344    |
| 1.Current liablities  | 8,050   | 6,974   | 12,717  | 14,290   | 15,150    |
| 2.Non-current liabilities   | 10,631  | 11,793  | 12,836  | 18,278   | 22,194    |
| C.Total assets (C1+C2)  | 131,666 | 142,718 | 143,735 | 145,118  | 155,024   |
| 1.Current assets (a + b)  | 76,765  | 82,860  | 67,337  | 47,099   | 49,915    |
| a.Cash and banks balances   | 9,849   | 13,665  | 13,961  | 10,439   | 6,480     |
| b.Other current assets  | 66,916  | 69,195  | 53,376  | 36,660   | 43,435    |
| 2.Non-current assets (a + b + c)  | 54,901  | 59,858  | 76,398  | 98,019   | 105,109   |
| a.Fixed assets  | 1,935   | 1,712   | 1,791   | 1,620    | 1,758     |
| b.Long-term investments   | 55,165  | 20,635  | 25,371  | 21,057   | 20,679    |
| c.Other non-current assets  | (2,199) | 37,511  | 49,236  | 75,342   | 82,672    |
| D.Profit & loss account   |         |         |         |          |           |
| 1.Gross revenue(loss)   | 31,716  | 30,263  | 35,809  | 41,064   | 48,178    |
| 2.Operating expenses  | 8,161   | 8,641   | 10,065  | 11,123   | 12,864    |
| 3.Operating profit  | 23,555  | 21,622  | 25,744  | 29,941   | 35,314    |
| 4.Modaraba co's management fees   | 1,198   | 1,069   | 1,095   | 766      | 0         |
| 5.Profit/(loss) before taxation   | 10,782  | 9,623   | 9,854   | 6,893    | 7,320     |
| 6.Profit/(loss) after taxation  | 10,782  | 9,623   | 9,854   | 6,893    | 7,320     |
| E.Other items   |         |         |         |          |           |
| 1.No. of certificates   | 11,340  | 11,340  | 11,340  | 11,340   | 11,340    |
| 2.Cash dividend   | 6.00%   | 6.00%   | 6.00%   | 4.50%    | 5.00%     |
| 3.Stock dividend/bonus shares   | 0.00%   | 0.00%   | 0.00%   | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 18,010  | 23,176  | 5,755   | 1,332    | (6,079)   |
| F.Efficiency ratios/profitability ratios  |         |         |         |          |           |
| 1.Return on equity (ROE) (D6/A)   | 9.54%   | 0.08%   | 8.34%   | 6.12%    | 6.22%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 8.72%   | 0.07%   | 7.52%   | 5.27%    | 5.23%     |
| 3.Return on assets (ROA) (D6/C)   | 8.19%   | 0.07%   | 6.86%   | 4.75%    | 4.72%     |
| 4.Return on revenue (D6/D1)   | 34.00%  | 0.32%   | 27.52%  | 16.79%   | 15.19%    |
| 5.Operating expenses to net income (D2/D6)  | 75.69%  | 0.90%   | 102.14% | 161.37%  | 175.74%   |
| 6.Management expenses (D4/D2)   | 14.68%  | 0.12%   | 10.88%  | 6.89%    | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | 0.95    | 0.85    | 0.87    | 0.61     | 0.65      |
| G.Liquidity Ratios  |         |         |         |          |           |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 9.54    | 11.88   | 5.30    | 3.30     | 3.29      |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.14    | 0.13    | 0.18    | 0.22     | 0.24      |
| 3.Long term investment to total assets (C2b/C)                                    | 41.90%  | 0.15%   | 17.65%  | 14.51%   | 13.34%    |
| H.Capital /leverage ratios  |         |         |         |          |           |
| 1.Capital ratio (A/C)   | 85.81%  | 0.87%   | 82.22%  | 77.56%   | 75.91%    |
| 2.Break up value per certificate (A/E1)   | 9.96    | 10.93   | 10.42   | 9.93     | 10.38     |
| I.Cash flow ratio   |         |         |         |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 1.67    | 2.41    | 0.58    | 0.19     | -0.83     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.24    | 3.32    | 0.45    | 0.09     | -0.40     |

| Equity Modaraba   | 2225      |         |          | -          | nd Rupees) |
|---|-----------|---------|----------|------------|------------|
| Items   | 2006      | 2007    | 2008     | 2009       | 2010       |
| A.Total equity (A1 to A3)   | 520,165   | 582,748 | 574,163  | 544,464    | 547,821    |
| 1.Certificate capital   | 524,400   | 524,400 | 524,400  | 524,400    | 524,400    |
| 2.Reserves  | 48,096    | 66,096  | 75,543   | 75,689     | 74,975     |
| 3.Unappropriated profit   | (52,331)  | (7,748) | (25,780) | (55,625)   | (51,554)   |
| 4.Others  | 0         | 0       | 0        | 0          | 0          |
| B.Total liabilities (B1 + B2)   | 75,717    | 58,671  | 64,951   | 46,040     | 39,126     |
| 1.Current liablities  | 75,068    | 57,732  | 63,842   | 45,035     | 37,729     |
| 2.Non-current liabilities   | 649       | 939     | 1,109    | 1,005      | 1,397      |
| C.Total assets (C1+C2)  | 595,882   | 641,419 | 639,114  | 590,504    | 586,947    |
| 1.Current assets (a + b)  | 289,177   | 287,273 | 248,798  | 232,708    | 232,002    |
| a.Cash and banks balances   | 91,613    | 116,157 | 52,857   | 10,757     | 20,183     |
| b.Other current assets  | 197,564   | 171,116 | 195,941  | 221,951    | 211,819    |
| 2.Non-current assets (a + b + c)  | 306,705   | 354,146 | 390,316  | 357,796    | 354,945    |
| a.Fixed assets  | 4,653     | 12,460  | 16,964   | 15,189     | 19,051     |
| b.Long-term investments   | 286,485   | 297,036 | 309,231  | 278,917    | 278,133    |
| c.Other non-current assets  | 15,567    | 44,650  | 64,121   | 63,690     | 57,761     |
| D.Profit & loss account   |           |         |          |            |            |
| 1.Gross revenue(loss)   | (170,903) | 39,582  | 26,155   | 22,801     | 25,877     |
| 2.Operating expenses  | 30,938    | 20,399  | 20,966   | 20,946     | 23,136     |
| 3. Operating profit   | (201,841) | 19,183  | 5,189    | 1,855      | 2,741      |
| 4.Modaraba co's management fees   | 0         | 0       | 0        | 0          | 0          |
| 5.Profit/(loss) before taxation   | (199,044) | 19,810  | 7,566    | 346        | (591)      |
| 6.Profit/(loss) after taxation  | (202,793) | 18,000  | 7,367    | 146        | (714)      |
| E.Other items   |           |         |          |            |            |
| 1.No. of certificates   | 52,440    | 52,440  | 52,440   | 52,440     | 52,440     |
| 2.Cash dividend   | 0.00%     | 2.50%   | 0.00%    | 0.00%      | 0.00%      |
| 3.Stock dividend/bonus shares   | 0.00%     | 0.00%   | 0.00%    | 0.00%      | 0.00%      |
| 4.Cash generated from operating activities  | (65,362)  | 63,664  | (30,463) | (30,679)   | 13,607     |
| F.Efficiency ratios/profitability ratios  |           |         |          |            |            |
| 1.Return on equity (ROE) (D6/A)   | -38.99%   | 0.03%   | 1.28%    | 0.03%      | -0.13%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | -38.22%   | 0.03%   | 1.32%    | 0.06%      | -0.11%     |
| 3.Return on assets (ROA) (D6/C)   | -34.03%   | 0.03%   | 1.15%    | 0.02%      | -0.12%     |
| 4.Return on revenue (D6/D1)   | 118.66%   | 0.46%   | 28.17%   | 0.64%      | -2.76%     |
| 5.Operating expenses to net income (D2/D6)  | -15.26%   | 1.13%   | 284.59%  | 14,346.58% | -3,240.34% |
| 6.Management expenses (D4/D2)   | 0.00%     | 0.00%   | 0.00%    | 0.00%      | 0.00%      |
| 7.Earning Per Certificate (D6/E1)   | -3.87     | 0.34    | 0.14     | 0.00       | -0.01      |
| G.Liquidity Ratios  |           |         |          |            |            |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 3.85      | 4.98    | 3.90     | 5.17       | 6.15       |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.13      | 0.09    | 0.10     | 0.08       | 0.07       |
| 3.Long term investment to total assets (C2b/C)                                    | 48.08%    | 0.46%   | 48.38%   | 47.23%     | 47.39%     |
| H.Capital /leverage ratios  |           |         |          |            |            |
| 1.Capital ratio (A/C)   | 87.29%    | 0.91%   | 89.84%   | 92.20%     | 93.33%     |
| 2.Break up value per certificate (A/E1)   | 9.92      | 11.11   | 10.95    | 10.38      | 10.45      |
| I.Cash flow ratio   |           |         |          |            |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 0.32      | 3.54    | -4.14    | -210.13    | -19.06     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.87     | 1.10    | -0.48    | -0.68      | 0.36       |
|   |           |         |          |            |            |

| Fidelity Leasing Modaraba  | 2006    | 2007    | 2008    | (Thousan | nd Rupees) |
|--|---------|---------|---------|----------|------------|
| A.Total equity (A1 to A3)  | 342,360 | 348,724 | 351,545 | 326,707  | 342,360    |
| 1.Certificate capital  | 264,138 | 264,138 | 264,138 | 264,138  | 264,138    |
| 2.Reserves   | 51,793  | 58,005  | 58,064  | 61,914   | 51,793     |
| 3.Unappropriated profit  | 26,429  | 26,581  | 29,343  | 655      | 26,429     |
| 4.Others   | 0       | 0       | 0       | 0        | 0          |
| B.Total liabilities (B1 + B2)  | 235,113 | 168,041 | 142,696 | 131,052  | 235,113    |
| 1.Current liablities   | 163,313 | 101,047 | 60,781  | 69,246   | 163,313    |
| 2.Non-current liabilities  | 71,800  | 66,994  | 81,915  | 61,806   | 71,800     |
| C.Total assets (C1+C2)   | 577,473 | 516,765 | 494,241 | 457,759  | 577,473    |
| 1.Current assets (a + b)   | 191,525 | 204,416 | 155,691 | 105,432  | 191,525    |
| a.Cash and banks balances  | 15,468  | 40,429  | 34,160  | 5,469    | 15,468     |
| b.Other current assets   | 176,057 | 163,987 | 121,531 | 99,963   | 176,057    |
| 2.Non-current assets (a + b + c)   | 385,948 | 312,349 | 338,550 | 352,327  | 385,948    |
| a.Fixed assets   | 221,392 | 158,927 | 181,426 | 105,765  | 221,392    |
| b.Long-term investments  | 24,552  | 20,158  | 57,195  | 59,881   | 24,552     |
| c.Other non-current assets   | 140,004 | 133,264 | 99,929  | 186,681  | 140,004    |
| D.Profit & loss account  |         |         |         |          |            |
| 1.Gross revenue(loss)  | 130,860 | 82,616  | 118,948 | 71,449   | 130,860    |
| 2.Operating expenses   | 98,067  | 22,106  | 24,960  | 21,077   | 98,067     |
| 3.Operating profit   | 32,793  | 60,510  | 93,988  | 50,372   | 32,793     |
| 4.Modaraba co's management fees  | 2,929   | 3,689   | 4,631   | 0        | 0          |
| 5.Profit/(loss) before taxation  | 29,293  | 33,207  | 41,680  | (2,580)  | 29,293     |
| 6.Profit/(loss) after taxation   | 27,831  | 33,207  | 41,680  | (2,274)  | 27,831     |
| E.Other items  | ·       |         |         | ,        | ,          |
| 1.No. of certificates  | 26,413  | 26,413  | 26,413  | 26,413   | 26,413     |
| 2.Cash dividend  | 10.00%  | 10.00%  | 10.00%  | 0.00%    | 0.00%      |
| 3.Stock dividend/bonus shares  | 0.00%   | 0.00%   | 0.00%   | 0.00%    | 0.00%      |
| 4.Cash generated from operating activities   | 62,638  | 34,622  | (8,589) | 15,893   | 62,638     |
| F.Efficiency ratios/profitability ratios   | ,       | •       | ( , ,   | •        | ,          |
| 1.Return on equity (ROE) (D6/A)  | 8.13%   | 0.10%   | 11.86%  | -0.70%   | 8.13%      |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                      | 7.07%   | 0.08%   | 9.62%   | -0.66%   | 7.07%      |
| 3.Return on assets (ROA) (D6/C)  | 4.82%   | 0.06%   | 8.43%   | -0.50%   | 4.82%      |
| 4.Return on revenue (D6/D1)  | 21.27%  | 0.40%   | 35.04%  | -3.18%   | 21.27%     |
| 5.Operating expenses to net income (D2/D6)   | 352.37% | 0.67%   | 59.88%  | -926.87% | 352.37%    |
| 6.Management expenses (D4/D2)  | 2.99%   | 0.17%   | 18.55%  | 0.00%    | 0.00%      |
| 7.Earning Per Certificate (D6/E1)  | 1.05    | 1.26    | 1.58    | -0.09    | 1.05       |
| G.Liquidity Ratios   |         |         |         |          |            |
| 1.Current asssets to current liabilities (C1/B1) (times)                             | 1.17    | 2.02    | 2.56    | 1.52     | 1.17       |
| 2.Total liabilities to total assets (B/C) (times)                                    | 0.41    | 0.33    | 0.29    | 0.29     | 0.41       |
| 3.Long term investment to total assets (C2b/C)                                       | 4.25%   | 0.04%   | 11.57%  | 13.08%   | 4.25%      |
| H.Capital /leverage ratios   |         |         |         |          |            |
| 1. Capital ratio (A/C)   | 59.29%  | 0.68%   | 71.13%  | 71.37%   | 59.29%     |
| 2.Break up value per certificate (A/E1)  | 12.96   | 13.20   | 13.31   | 12.37    | 12.96      |
| I.Cash flow ratio  | .2.00   | .0.20   |         | .2.0.    | .2.00      |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)      | 2.25    | 1.04    | -0.21   | -6.99    | 2.25       |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times)    | 0.38    | 0.34    | -0.21   | 0.23     | 0.38       |
| 2. Sash generated from operating activities to current liabilities (L4/D1) (IIIIIes) | 0.30    | 0.04    | 0.17    | 0.20     | 0.30       |

| First Imrooz Modaraba   |         |         |         | (Thousan | d Rupees) |
|---|---------|---------|---------|----------|-----------|
| Items   | 2006    | 2007    | 2008    | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 86,680  | 96,064  | 92,442  | 102,508  | 112,178   |
| 1.Certificate capital   | 30,000  | 30,000  | 30,000  | 30,000   | 30,000    |
| 2.Reserves  | 39,092  | 44,089  | 47,123  | 49,329   | 55,043    |
| 3.Unappropriated profit   | 17,588  | 21,975  | 15,319  | 23,179   | 27,135    |
| 4.Others  | 0       | 0       | 0       | 0        | 0         |
| B.Total liabilities (B1 + B2)   | 96,539  | 48,870  | 115,434 | 83,809   | 112,811   |
| 1.Current liablities  | 93,370  | 45,296  | 110,573 | 76,989   | 104,671   |
| 2.Non-current liabilities   | 3,169   | 3,574   | 4,861   | 6,820    | 8,140     |
| C.Total assets (C1+C2)  | 183,219 | 144,934 | 207,876 | 186,317  | 224,989   |
| 1.Current assets (a + b)  | 177,398 | 139,880 | 201,130 | 180,878  | 216,965   |
| a.Cash and banks balances   | 22,567  | 45,180  | 57,750  | 48,054   | 6,888     |
| b.Other current assets  | 154,831 | 94,700  | 143,380 | 132,824  | 210,077   |
| 2.Non-current assets (a + b + c)  | 5,821   | 5,054   | 6,746   | 5,439    | 8,024     |
| a.Fixed assets  | 5,803   | 5,041   | 6,746   | 5,248    | 7,535     |
| b.Long-term investments   | 0       | 0       | 0       | 0        | 0         |
| c.Other non-current assets  | 18      | 13      | 0       | 191      | 489       |
| D.Profit & loss account   |         |         |         |          |           |
| 1.Gross revenue(loss)   | 60,243  | 56,033  | 51,205  | 58,779   | 78,068    |
| 2.Operating expenses  | 20,639  | 18,709  | 20,795  | 22,507   | 25,521    |
| 3.Operating profit  | 39,604  | 37,324  | 30,410  | 36,272   | 52,547    |
| 4.Modaraba co's management fees   | 2,997   | 2,931   | 2,712   | 2,607    | 0         |
| 5.Profit/(loss) before taxation   | 39,821  | 38,938  | 31,185  | 29,982   | 48,341    |
| 6.Profit/(loss) after taxation  | 20,621  | 24,983  | 15,167  | 22,065   | 28,570    |
| E.Other items   |         |         |         |          |           |
| 1.No. of certificates   | 3,000   | 3,000   | 3,000   | 3,000    | 3,000     |
| 2.Cash dividend   | 52.00%  | 65.00%  | 40.00%  | 63.00%   | 76.00%    |
| 3.Stock dividend/bonus shares   | 0.00%   | 0.00%   | 0.00%   | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 33,960  | 62,081  | 9,214   | 13,745   | (40,221)  |
| F.Efficiency ratios/profitability ratios  |         |         |         |          |           |
| 1.Return on equity (ROE) (D6/A)   | 23.79%  | 0.26%   | 0.16%   | 21.53%   | 25.47%    |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 44.32%  | 0.39%   | 0.32%   | 27.42%   | 40.18%    |
| 3.Return on assets (ROA) (D6/C)   | 11.26%  | 0.17%   | 0.07%   | 11.84%   | 12.70%    |
| 4.Return on revenue (D6/D1)   | 34.23%  | 0.45%   | 0.30%   | 37.54%   | 36.60%    |
| 5.Operating expenses to net income (D2/D6)  | 100.09% | 0.75%   | 1.37%   | 102.00%  | 89.33%    |
| 6.Management expenses (D4/D2)   | 14.52%  | 0.16%   | 0.13%   | 11.58%   | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | 6.87    | 8.33    | 5.06    | 7.36     | 9.52      |
| G.Liquidity Ratios  |         |         |         |          |           |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 1.90    | 3.09    | 1.82    | 2.35     | 2.07      |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.53    | 0.34    | 0.56    | 0.45     | 0.50      |
| 3.Long term investment to total assets (C2b/C)                                    | 0.00%   | 0.00%   | 0.00%   | 0.00%    | 0.00%     |
| H.Capital /leverage ratios  |         |         |         |          |           |
| 1.Capital ratio (A/C)   | 47.31%  | 0.66%   | 0.45%   | 55.02%   | 49.86%    |
| 2.Break up value per certificate (A/E1)   | 28.89   | 32.02   | 30.81   | 34.17    | 37.39     |
| I.Cash flow ratio   |         |         |         |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 1.65    | 2.49    | 0.61    | 0.62     | -1.41     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.36    | 1.37    | 0.08    | 0.18     | -0.38     |

| Habib Bank Modaraba   |           |           |           | (Thousan | d Rupees |
|---|-----------|-----------|-----------|----------|----------|
| Items   | 2006      | 2007      | 2008      | 2009     | 2010     |
| A.Total equity (A1 to A3)   | 650,643   | 663,466   | 620,804   | 621,226  | 647,617  |
| 1.Certificate capital   | 397,072   | 397,072   | 397,072   | 397,072  | 397,072  |
| 2.Reserves  | 253,571   | 266,394   | 223,732   | 224,154  | 250,545  |
| 3.Unappropriated profit   | 0         | 0         | 0         | 0        | C        |
| 4.Others  | 0         | 0         | 0         | 0        | C        |
| B.Total liabilities (B1 + B2)   | 565,794   | 545,629   | 528,289   | 205,939  | 116,413  |
| 1. Current liablities   | 365,102   | 343,016   | 347,426   | 120,604  | 48,682   |
| 2.Non-current liabilities   | 200,692   | 202,613   | 180,863   | 85,335   | 67,731   |
| C.Total assets (C1+C2)  | 1,216,437 | 1,209,095 | 1,149,093 | 827,165  | 764,030  |
| 1.Current assets (a + b)  | 131,981   | 193,927   | 92,060    | 69,097   | 168,824  |
| a.Cash and banks balances   | 10,068    | 18,385    | 9,514     | 4,073    | 25,003   |
| b.Other current assets  | 121,913   | 175,542   | 82,546    | 65,024   | 143,821  |
| 2.Non-current assets (a + b + c)  | 1,084,456 | 1,015,168 | 1,057,033 | 758,068  | 595,206  |
| a.Fixed assets  | 680       | 1,347     | 1,048,156 | 757,915  | 543,875  |
| b.Long-term investments   | 50,000    | 40,370    | 8,125     | 0        | 51,179   |
| c.Other non-current assets  | 1,033,776 | 973,451   | 752       | 153      | 152      |
| D.Profit & loss account   |           |           |           |          |          |
| 1.Gross revenue(loss)   | 497,819   | 568,972   | 494,439   | 497,327  | 405,588  |
| 2.Operating expenses  | 6,336     | 8,936     | 9,137     | 9,522    | 10,233   |
| 3.Operating profit  | 491,483   | 560,036   | 485,302   | 487,805  | 395,355  |
| 4.Modaraba co's management fees   | 5,597     | 5,820     | 2,334     | 2,198    | C        |
| 5.Profit/(loss) before taxation   | 50,370    | 52,377    | 21,012    | 19,779   | 44,976   |
| 6.Profit/(loss) after taxation  | 50,370    | 52,377    | 21,012    | 19,779   | 44,976   |
| E.Other items   |           |           |           |          |          |
| 1.No. of certificates   | 39,707    | 39,707    | 39,707    | 39,707   | 39,707   |
| 2.Cash dividend   | 12.00%    | 13.00%    | 5.00%     | 5.00%    | 11.00%   |
| 3.Stock dividend/bonus shares   | 0.00%     | 0.00%     | 0.00%     | 0.00%    | 0.00%    |
| 4.Cash generated from operating activities                                      | 62,248    | 58,259    | 41,654    | 334,985  | 287,475  |
| F.Efficiency ratios/profitability ratios  |           |           |           |          |          |
| 1.Return on equity (ROE) (D6/A)   | 7.74%     | 0.08%     | 3.38%     | 3.18%    | 6.94%    |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 5.92%     | 0.06%     | 2.62%     | 2.80%    | 6.29%    |
| 3.Return on assets (ROA) (D6/C)   | 4.14%     | 0.04%     | 1.83%     | 2.39%    | 5.89%    |
| 4.Return on revenue (D6/D1)   | 10.12%    | 0.09%     | 4.25%     | 3.98%    | 11.09%   |
| 5.Operating expenses to net income (D2/D6)                                      | 12.58%    | 0.17%     | 43.48%    | 48.14%   | 22.75%   |
| 6.Management expenses (D4/D2)   | 88.34%    | 0.65%     | 25.54%    | 23.08%   | 0.00%    |
| 7.Earning Per Certificate (D6/E1)   | 1.27      | 1.32      | 0.53      | 0.50     | 1.13     |
| G.Liquidity Ratios  |           |           |           |          |          |
| 1.Current asssets to current liabilities (C1/B1) (times)                        | 0.36      | 0.57      | 0.26      | 0.57     | 3.4      |
| 2.Total liabilities to total assets (B/C) (times)                               | 0.47      | 0.45      | 0.46      | 0.25     | 0.1      |
| 3.Long term investment to total assets (C2b/C)                                  | 4.11%     | 0.03%     | 0.71%     | 0.00%    | 6.70%    |
| H.Capital /leverage ratios  |           |           |           |          |          |
| 1.Capital ratio (A/C)   | 53.49%    | 0.55%     | 54.03%    | 75.10%   | 84.76%   |
| 2.Break up value per certificate (A/E1)   | 16.39     | 16.71     | 15.63     | 15.65    | 16.3     |
| I.Cash flow ratio   |           |           |           |          |          |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.24      | 1.11      | 1.98      | 16.94    | 6.39     |
|   |           |           |           |          |          |

| Habib Modaraba  |                |           |           |           | nd Rupees) |
|---|----------------|-----------|-----------|-----------|------------|
| Items   | 2006           | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)   | 1,795,312      | 2,497,691 | 2,846,818 | 2,618,148 | 2,892,195  |
| 1.Certificate capital   | 504,000        | 504,000   | 1,008,000 | 1,008,000 | 1,008,000  |
| 2.Reserves  | 1,189,586      | 1,888,247 | 1,619,090 | 1,407,211 | 1,668,921  |
| 3.Unappropriated profit   | 101,726        | 105,444   | 219,728   | 202,937   | 215,274    |
| 4.Others  | 0              | 0         | 0         | 0         | 0          |
| B.Total liabilities (B1 + B2)   | 2,094,533      | 2,503,211 | 1,178,832 | 663,054   | 883,008    |
| 1.Current liablities  | 1,531,279      | 1,811,583 | 778,516   | 527,696   | 725,861    |
| 2.Non-current liabilities   | 563,254        | 691,628   | 400,316   | 135,358   | 157,147    |
| C.Total assets (C1+C2)  | 3,889,845      | 5,000,902 | 4,025,650 | 3,281,202 | 3,775,203  |
| 1.Current assets (a + b)  | 1,136,053      | 1,808,282 | 1,303,313 | 1,163,360 | 1,299,651  |
| a.Cash and banks balances   | 73,492         | 125,153   | 150,213   | 302,136   | 212,337    |
| b.Other current assets  | 1,062,561      | 1,683,129 | 1,153,100 | 861,224   | 1,087,314  |
| 2.Non-current assets (a + b + c)  | 2,753,792      | 3,192,620 | 2,722,337 | 2,117,842 | 2,475,552  |
| a.Fixed assets  | 2,752,172      | 3,191,309 | 2,713,543 | 2,103,719 | 2,435,300  |
| b.Long-term investments   | 1,407          | 1,164     | 1,211     | 80        | 1,560      |
| c.Other non-current assets  | 213            | 147       | 7,583     | 14,043    | 38,692     |
| D.Profit & loss account   |                |           |           |           |            |
| 1.Gross revenue(loss)   | 1,206,401      | 1,502,963 | 1,666,786 | 1,666,234 | 1,348,643  |
| 2.Operating expenses  | 970,636        | 1,248,616 | 1,390,608 | 1,357,193 | 1,078,809  |
| 3.Operating profit  | 235,765        | 254,347   | 276,178   | 309,041   | 269,834    |
| 4.Modaraba co's management fees   | 15,675         | 16,590    | (29,873)  | 27,068    | 0          |
| 5.Profit/(loss) before taxation   | 141,078        | 149,310   | 268,855   | 243,613   | 267,421    |
| 6.Profit/(loss) after taxation  | 141,078        | 149,310   | 268,855   | 243,613   | 267,421    |
| E.Other items   |                |           |           |           |            |
| 1.No. of certificates   | 100,800        | 100,800   | 201,600   | 201,600   | 201,600    |
| 2.Cash dividend   | 20.00%         | 20.00%    | 21.00%    | 20.00%    | 21.00%     |
| 3.Stock dividend/bonus shares   | 0.00%          | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities  | (589,067)      | (232,787) | 559,621   | 805,462   | (102,404)  |
| F.Efficiency ratios/profitability ratios  |                |           |           |           |            |
| 1.Return on equity (ROE) (D6/A)   | 7.86%          | 5.98%     | 9.44%     | 9.30%     | 9.25%      |
| 2.Return on capital employed (ROCE) (D5/(C-B1))   | 5.98%          | 4.68%     | 8.28%     | 8.85%     | 8.77%      |
| 3.Return on assets (ROA) (D6/C)   | 3.63%          | 2.99%     | 6.68%     | 7.42%     | 7.08%      |
| 4.Return on revenue (D6/D1)   | 11.69%         | 9.93%     | 16.13%    | 14.62%    | 19.83%     |
| 5.Operating expenses to net income (D2/D6)  | 688.01%        | 836.26%   | 517.23%   | 557.11%   | 403.41%    |
| 6.Management expenses (D4/D2)   | 1.62%          | 1.33%     | -2.15%    | 1.99%     | 0.00%      |
| 7.Earning Per Certificate (D6/E1)   | 1.40           | 1.48      | 1.33      | 1.21      | 1.33       |
| G.Liquidity Ratios  |                |           |           |           |            |
| 1.Current asssets to current liabilities (C1/B1) (times)  | 0.74           | 1.00      | 1.67      | 2.20      | 1.79       |
| 2.Total liabilities to total assets (B/C) (times)   | 0.54           | 0.50      | 0.29      | 0.20      | 0.23       |
| 3.Long term investment to total assets (C2b/C)  | 0.04%          | 0.02%     | 0.03%     | 0.00%     | 0.04%      |
| H.Capital /leverage ratios  |                |           |           |           |            |
| 1. Capital ratio (A/C)  | 46.15%         | 49.94%    | 70.72%    | 79.79%    | 76.61%     |
| 2.Break up value per certificate (A/E1)   | 17.81          | 24.78     | 14.12     | 12.99     | 14.35      |
| I.Cash flow ratio   | 17.01          | 27.70     | 17.14     | 12.00     | 14.50      |
|   | -4.18          | -1.56     | 2.08      | 3.31      | -0.38      |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)     2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -4.18<br>-0.39 | -0.13     | 0.72      | 1.53      | -0.36      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times)   | -0.38          | -0.13     | 0.72      | 1.33      | -0.14      |

| IBL Modaraba  |         |          |          | (Thousa | nd Rupees)  |
|---|---------|----------|----------|---------|-------------|
| Items   | 2006    | 2007     | 2008     | 2009    | 2010        |
| A.Total equity (A1 to A3)   | 160,177 | 164,437  | 171,959  | 239,066 | 247,982     |
| 1.Certificate capital   | 116,875 | 116,875  | 116,875  | 201,875 | 201,875     |
| 2.Reserves  | 43,302  | 35,409   | 48,348   | 31,892  | 39,142      |
| 3.Unappropriated profit   | 0       | 12,153   | 6,736    | 5,299   | 6,965       |
| 4.Others  | 0       | 0        | 85,000   | 0       | 0           |
| B.Total liabilities (B1 + B2)   | 44,476  | 42,819   | 17,568   | 130,802 | 131,900     |
| 1.Current liablities  | 44,128  | 42,458   | 3,695    | 126,999 | 127,681     |
| 2.Non-current liabilities   | 348     | 361      | 13,873   | 3,803   | 4,219       |
| C.Total assets (C1+C2)  | 204,653 | 207,256  | 274,527  | 369,868 | 379,882     |
| 1.Current assets (a + b)  | 203,829 | 193,396  | 215,711  | 307,893 | 338,249     |
| a.Cash and banks balances   | 123,612 | 18,683   | 21,956   | 1,144   | 1,058       |
| b.Other current assets  | 80,217  | 174,713  | 193,755  | 306,749 | 337,191     |
| 2.Non-current assets (a + b + c)  | 824     | 13,860   | 58,816   | 61,975  | 41,633      |
| a.Fixed assets  | 799     | 993      | 27,405   | 22,935  | 4,248       |
| b.Long-term investments   | 0       | 12,842   | 0        | 7,809   | 0           |
| c.Other non-current assets  | 25      | 25       | 31,411   | 31,231  | 37,385      |
| D.Profit & loss account   |         |          |          |         |             |
| 1.Gross revenue(loss)   | 15,677  | 17,168   | 25,619   | 34,037  | 60,205      |
| 2.Operating expenses  | 5,772   | 5,068    | 13,680   | 13,474  | 40,739      |
| 3.Operating profit  | 9,905   | 12,100   | 11,939   | 20,563  | 19,466      |
| 4.Modaraba co's management fees   | 596     | 905      | 546      | 183     | 0           |
| 5.Profit/(loss) before taxation   | 5,361   | 8,144    | 4,916    | 1,644   | 2,082       |
| 6.Profit/(loss) after taxation  | 7,255   | 8,144    | 4,916    | 1,644   | 2,082       |
| E.Other items   |         |          |          |         |             |
| 1.No. of certificates   | 11,687  | 11,687   | 11,687   | 20,188  | 20,188      |
| 2.Cash dividend   | 7.00%   | 8.00%    | 5.00%    | 3.00%   | 0.00%       |
| 3.Stock dividend/bonus shares   | 0.00%   | 0.00%    | 0.00%    | 0.00%   | 0.00%       |
| 4.Cash generated from operating activities  | 90,371  | (83,692) | (25,767) | 9,496   | (1,693,834) |
| F.Efficiency ratios/profitability ratios  |         |          |          |         |             |
| 1.Return on equity (ROE) (D6/A)   | 4.53%   | 0.05%    | 2.86%    | 0.69%   | 0.84%       |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 3.34%   | 0.05%    | 1.82%    | 0.68%   | 0.83%       |
| 3.Return on assets (ROA) (D6/C)   | 3.55%   | 0.04%    | 1.79%    | 0.44%   | 0.55%       |
| 4.Return on revenue (D6/D1)   | 46.28%  | 0.47%    | 19.19%   | 4.83%   | 3.46%       |
| 5.Operating expenses to net income (D2/D6)  | 79.56%  | 0.62%    | 278.28%  | 819.59% | 1,956.72%   |
| 6.Management expenses (D4/D2)   | 10.33%  | 0.18%    | 3.99%    | 1.36%   | 0.00%       |
| 7.Earning Per Certificate (D6/E1)   | 0.62    | 0.70     | 0.42     | 0.08    | 0.10        |
| G.Liquidity Ratios  |         |          |          |         |             |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 4.62    | 4.56     | 58.38    | 2.42    | 2.65        |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.22    | 0.21     | 0.06     | 0.35    | 0.35        |
| 3.Long term investment to total assets (C2b/C)                                    | 0.00%   | 0.06%    | 0.00%    | 2.11%   | 0.00%       |
| H.Capital /leverage ratios  |         |          |          |         |             |
| 1.Capital ratio (A/C)   | 78.27%  | 0.79%    | 62.64%   | 64.64%  | 65.28%      |
| 2.Break up value per certificate (A/E1)   | 13.71   | 14.07    | 14.71    | 11.84   | 12.28       |
| I.Cash flow ratio   |         |          |          |         |             |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 12.46   | -10.28   | -5.24    | 5.78    | -813.56     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.05    | -1.97    | -6.97    | 0.07    | -13.27      |

| KASB Modaraba   | 2006     | 2007     | 2000      |          | nd Rupees) |
|---|----------|----------|-----------|----------|------------|
| Items   | 2006     | 2007     | 2008      | 2009     | 2010       |
| A.Total equity (A1 to A3)   | 50,646   | 52,872   | 42,716    | 258,322  | 275,418    |
| 1.Certificate capital   | 83,160   | 83,160   | 83,160    | 282,744  | 282,744    |
| 2.Reserves  | 8,288    | 8,733    | 8,734     | 11,938   | 20,486     |
| 3.Unappropriated profit   | (40,802) | (39,021) | (49,178)  | (36,360) | (27,812)   |
| 4.Others  | 38       | 0        | 19,958    | 0        | (665)      |
| B.Total liabilities (B1 + B2)   | 2,477    | 1,892    | 169,833   | 185,191  | 678,915    |
| 1.Current liablities  | 1,009    | 1,398    | 80,309    | 159,906  | 665,904    |
| 2.Non-current liabilities   | 1,468    | 494      | 89,524    | 25,285   | 13,011     |
| C.Total assets (C1+C2)  | 53,161   | 54,764   | 232,507   | 443,513  | 953,668    |
| 1.Current assets (a + b)  | 48,050   | 53,111   | 125,038   | 302,421  | 762,537    |
| a.Cash and banks balances   | 11,104   | 42,795   | 33,845    | 128,714  | 59,225     |
| b.Other current assets  | 36,946   | 10,316   | 91,193    | 173,707  | 703,312    |
| 2.Non-current assets (a + b + c)  | 5,111    | 1,653    | 107,469   | 141,092  | 191,131    |
| a.Fixed assets  | 801      | 556      | 1,803     | 7,643    | 8,089      |
| b.Long-term investments   | 0        | 0        | 0         | 17,020   | 19,342     |
| c.Other non-current assets  | 4,310    | 1,097    | 105,666   | 116,429  | 163,700    |
| D.Profit & loss account   |          |          |           |          |            |
| 1.Gross revenue(loss)   | 2,328    | 5,329    | 10,700    | 41,990   | 87,585     |
| 2.Operating expenses  | 1,984    | 2,220    | 14,516    | 18,118   | 24,895     |
| 3.Operating profit  | 344      | 3,109    | (3,816)   | 23,872   | 62,690     |
| 4.Modaraba co's management fees   | 0        | 227      | 0         | 1,780    | 0          |
| 5.Profit/(loss) before taxation   | (770)    | 2,047    | 7,428     | 16,023   | 17,096     |
| 6.Profit/(loss) after taxation  | (814)    | 2,227    | 8,078     | 16,023   | 17,096     |
| E.Other items   |          |          |           |          |            |
| 1.No. of certificates   | 8,316    | 8,316    | 8,316     | 28,274   | 28,274     |
| 2.Cash dividend   | 0.00%    | 2.50%    | 0.00%     | 0.00%    | 2.80%      |
| 3.Stock dividend/bonus shares   | 0.00%    | 0.00%    | 0.00%     | 0.00%    | 0.00%      |
| 4.Cash generated from operating activities  | (28,747) | 11,264   | (174,184) | (4,931)  | (529,121)  |
| F.Efficiency ratios/profitability ratios  |          |          |           |          |            |
| 1.Return on equity (ROE) (D6/A)   | -1.61%   | 0.04%    | 18.91%    | 6.20%    | 6.21%      |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | -1.48%   | 0.04%    | 4.88%     | 5.65%    | 5.94%      |
| 3.Return on assets (ROA) (D6/C)   | -1.53%   | 0.04%    | 3.47%     | 3.61%    | 1.79%      |
| 4.Return on revenue (D6/D1)   | -34.97%  | 0.42%    | 75.50%    | 38.16%   | 19.52%     |
| 5.Operating expenses to net income (D2/D6)  | -243.74% | 1.00%    | 179.70%   | 113.07%  | 145.62%    |
| 6.Management expenses (D4/D2)   | 0.00%    | 0.10%    | 0.00%     | 9.82%    | 0.00%      |
| 7.Earning Per Certificate (D6/E1)   | -0.10    | 0.27     | 0.97      | 0.57     | 0.60       |
| G.Liquidity Ratios  |          |          |           |          |            |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 47.62    | 37.99    | 1.56      | 1.89     | 1.15       |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.05     | 0.04     | 0.73      | 0.42     | 0.71       |
| 3.Long term investment to total assets (C2b/C)                                    | 0.00%    | 0.00%    | 0.00%     | 3.84%    | 2.03%      |
|   | 0.0070   | 0.0070   | 0.0070    | 3.0476   | 2.0070     |
| H.Capital /leverage ratios  | 95.27%   | 0.97%    | 18.37%    | 58.24%   | 28.88%     |
| 1. Capital ratio (A/C)  | 6.09     | 6.36     |           | 9.14     | 28.86%     |
| 2.Break up value per certificate (A/E1)   | 6.09     | 0.30     | 5.14      | 9.14     | 9.74       |
| I.Cash flow ratio   | 05.00    | F 00     | 04.50     | 0.04     | 00.0=      |
| 1. Cash generated from operating activities to profit after tax. (E4/D6) (times)  | 35.32    | 5.06     | -21.56    | -0.31    | -30.95     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -28.49   | 8.06     | -2.17     | -0.03    | -0.79      |

| Teams  | National Bank Modaraba  |           |           |           |           | nd Rupees) |
|--|---|-----------|-----------|-----------|-----------|------------|
| Centricine capital   | Items   | 2006      | 2007      | 2008      | 2009      | 2010       |
| 2. Reserver         48,362         61,000         41,000         21,000         40  |   |           |           |           |           |            |
| Δ. Others  |   |           |           |           |           |            |
| A. Cheers  |   |           |           |           |           |            |
| Display   1,799,222   1,886,468   2,472,562   2,131,969   1,423,716   1,624,   |   |           |           |           |           |            |
| Courter finabilities   882,822   1,233,899   1,80,342   1,110,586   2,136,220   2,00   |   |           |           |           | , , ,     |            |
| 2. Non-current liabilities   916,410   664,706   2.276,077   2.416,422   1.781,626   1.014,627   1.201,462   2.2776,078   2.416,422   1.181,427   1.201,420   1.201,420   1.401,423   1.401,423   1.201,421   1    | ,   |           | , ,       |           |           |            |
| C. Total asserts (C1+C2)         2.07.6,581         2.201.465         2.201.465         2.401.607         2.401.607         1.002.733         0.204.130           1. Current asserts (a + b)         1.199.247         1.280.098         1.896.787         1.450.733         1.024.130           a. Cash and banks belainces         1.186.771         1.231.274         1.687.311         1.430.874         1.019.111           2. Non-current asserts         1.186.771         1.231.274         1.687.311         1.430.874         1.019.111           2. Non-current asserts         1.276         3.632         9.97.331         1.176.502         7.49.173         2.016           b. Long-term investments         886.231         9.98.733         1.176.502         7.49.173         61.625           b. Long-term investments         886.231         9.98.733         1.176.502         7.49.173         61.625           b. Long-term investments         1.196.802         222.132         227.964         382.479         380.623           b. Comparising expenses         1.176         1.1174         1.1119         1.64.22         382.479         380.624           2. Operating expenses         1.1274         1.1174         1.116         3.176         382.42         2.1179         2.201.202  | 1.Current liablities  |           |           | 1,640,342 | 1,410,556 |            |
|  | 2.Non-current liabilities   |           |           |           | 711,403   |            |
| a.Cash and banks balances         13,476         6.076         12,867         13,877         11,887,711         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,887,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         11,897,871         12,897,891         11,897,87  | C.Total assets (C1+C2)  | 2,074,594 | 2,201,495 | 2,778,975 | 2,410,442 | 1,761,258  |
| b Other current assets ( 1.185.77t)         1.23.17t         1.587.11t         1.488.67t         1.018.11t           2. Non-current assets ( a + b + c)         675.34t         685.48t         1.179.39t         695.88t         737.728t           a. Fixed assets         1.276         685.3t         1.969.73t         1.178.58t         211.516         2.016           b. Long-term investments         686.2t         986.73t         1.178.58t         21.516         6.18.38t           b. Chord non-current assets         4.84t         2.80t         8.90t         0.788.78t           D. Profit & loss account           1. Gross revenue(loss)         154.98t         222.13t         227.96t         352.47t         370.68t           2. Operating expenses         12.74t         14.15t         11.62t         68.54t         134.15t           3. Operating profit         41.65t         20.80t         14.15t         31.76t         68.68t         134.15t           3. Operating profit         41.65t         20.80t         25.00t         21.50t         68.68t         134.15t         25.60t           4. Modaraba co's management fees         3.0t         4.15t         31.7t         31.7t         0.0t         25.0t         10.7t         25.2t  | 1.Current assets (a + b)  | 1,199,247 | 1,238,069 | 1,599,576 | 1,450,753 | 1,024,130  |
| 2.Non-current assets (a + b + c) (a 575,47 b) (a 508, b) (a 797,128 a) (a 1,179,30 b) (a 1,179,3 | a.Cash and banks balances   | 13,476    | 6,795     | 12,265    | 13,879    | 5,019      |
| a.Fixed assets         1.275         863         1.998         21.516         2.016           b. Long-term investments         889.231         969.0733         1.178.562         748,173         01.425           Coher non-current assets         4.841         2.840         839         0         678.867           D.Profit & Boss account           I. Gross revenue(loss)         154.362         222,132         227.964         352.479         370.064           2. Operating profit         141.588         280.013         21.532         285.84         124.147           3. Operating profit         41.6188         280.013         21.532         285.84         285.013           4. Modaraba co's management fees         3.382         4.613         3.529         1.1,97         0           5. Profit/(loss) after taxation         3.432         4.1516         31.763         10,775         26.234           E.Other items           1. No. of certificates         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000         25.000   | b.Other current assets  | 1,185,771 | 1,231,274 | 1,587,311 | 1,436,874 | 1,019,111  |
| b.Long-term investments         869.231         969.233         1,176,562         748,173         61,425           c. Other non-current assets         4,841         2,840         830         0         673,887           D.Profit & loss account           1. Gross revenue(joss)         154,362         222,132         227,964         302,479         370,004           2. Operating expenses         12,794         14,119         16,432         66,634         134,157           3. Operating profit         141,568         28,013         211,522         285,469         285,024           4. Modaraba co's management fees         3,382         41,516         31,763         10,775         22,234           6. Profit/(loss) before taxation         30,438         41,516         31,763         10,775         22,234           6. Profit/(loss) before taxation         30,438         41,516         31,763         10,775         22,234           6. Profit/(loss) before taxation         30,438         41,516         31,763         10,775         22,234           6. Profit/(loss) before taxation         30,438         41,516         31,763         00,775         22,234           6. Profit/(loss) before taxation         20,004         30,008         30,00   | 2.Non-current assets (a + b + c)  | 875,347   | 963,426   | 1,179,399 | 959,689   | 737,128    |
| C.Other non-current assets         4.841         2.840         839         0         678.687           D.Profit & loss account           1. Gross revenue(loss)         154.862         222.132         227.964         352.479         370.064           2. Operating expenses         127.94         14.119         16.432         285.845         285.907           3. Operating profit         141.668         208.013         211.532         285.845         225.907           4. Modaraba co's management fees         3.382         4.613         3.322         1.1977         0           5. Profit(loss) before taxation         30.438         4.1516         31.763         10.775         28.234           E. Other fees         3.00 of certificates         25.000         25.000         25.000         25.001         25.000           2. Cash dividend         10.00%         10.00%           | a.Fixed assets  | 1,275     | 853       | 1,998     | 211,516   | 2,016      |
| D.Profit & loss account   1.67coss revenue(loss)   154.362   222.132   227.964   352.479   370.064   2.0perating expenses   12.774   14.119   16.432   66.634   134.167   3.0perating expenses   141.568   23.332   4.613   3.529   21.532   265.845   32.247   3.0perating profit   3.332   4.613   3.529   1.107   0.00   5.Profit/(loss) before taxation   30.438   41.516   31.763   10.775   26.234   6.Profit/(loss) after taxation   30.438   41.516   31.763   10.775   26.234   6.Profit/(loss) after taxation   30.438   41.516   31.763   10.775   26.234   6.Profit/(loss) after taxation   25.000   25   | b.Long-term investments   | 869,231   | 959,733   | 1,176,562 | 748,173   | 61,425     |
| 1.Gross revenue(loss) 154,362 22,132 227,964 352,479 370,064 2.Operating expenses 127,94 14,119 16,432 66,634 134,157 3.Operating profit 141,568 208,013 211,532 285,845 285,847 3.Operating profit 3,332 4,613 3,322 11,532 285,845 285,847 5.Profit/(loss) before texation 30,438 41,516 31,763 10,775 26,234 6.Profit/(loss) before texation 30,438 41,516 31,763 10,775 26,234 6.Profit/(loss) after taxation 30,438 41,516 31,763 30,000 25,000 25,000 25,000 25,000 30,0 | c.Other non-current assets  | 4,841     | 2,840     | 839       | 0         | 673,687    |
| 2.Operating expenses 12.794 14.119 16.32 66.634 13.4157 3.Operating profit 141.568 208.013 211.532 285.845 235.907 4.Modaraba co's management fees 3.3382 4.613 3.529 1.197 0.0 5.Profit/(loss) before taxation 3.043 41.516 31.763 10.775 26.234 6.Profit/(loss) safter taxation 3.0438 41.516 31.763 10.075 25.000 25. | D.Profit & loss account   |           |           |           |           |            |
| 3.Operating profit       141,568       208,013       211,532       285,845       235,007         4.Modaraba co's management fees       3,382       4,613       3,592       1,197       0         5.Profit/(loss) before taxation       30,438       41,516       31,763       10,775       26,234         6.Profit/(loss) after taxation       20       41,516       31,763       10,775       26,234         E.Other items       25,000       25,000       25,000       25,000       25,000       25,000       20,000  | 1.Gross revenue(loss)   | 154,362   | 222,132   | 227,964   | 352,479   | 370,064    |
| 4. Modaraba co's management fees       3.382       4.613       3.529       1.197       0         5. Profit/(loss) before taxation       30.438       41.516       31.763       10,775       26.234         6. Profit/(loss) after taxation       30.438       41.516       31.763       10,775       26.234         E. Other items       25.000       25.000       25.000       25.000       25.001       25.000       25.000       20.00%       10.00%       10.00%       10.00%       10.00%       0.00%       0.00%       0.00%       10.00%       10.00%       10.00%          | 2.Operating expenses  | 12,794    | 14,119    | 16,432    | 66,634    | 134,157    |
| 5. Profit/(loss) before taxation         30.438         41.516         31.763         10.775         26.24           6. Profit/(loss) after taxation         30.438         41.516         31.763         10.775         26.234           E. Other items         2. Cother items         2. S.000         25.000         25.000         25.001         25.000         25.001         25.000         25.000         25.001         25.000         25.000         20.001         25.000         25.000         20.001         25.000         25.000         20.001         25.000         25.000         20.001         25.000         20.001         25.000         20.001         25.000         20.001         25.000         20.001         20.000   | 3.Operating profit  | 141,568   | 208,013   | 211,532   | 285,845   | 235,907    |
| B.Profil/(loss) after taxation   30.438   41.516   31.763   31.775   28.234  | 4.Modaraba co's management fees   | 3,382     | 4,613     | 3,529     | 1,197     | 0          |
| E.Other items  | 5.Profit/(loss) before taxation   | 30,438    | 41,516    | 31,763    | 10,775    | 26,234     |
| 1. No. of certificates       25,000       25,000       25,000       25,001       25,000         2. Cash dividend       10,00%       12,00%       10,00%       0,00%       0,00%       10,00%         3. Stock dividend/bonus shares       0,00%       0,00%       0,00%       0,00%       0,00%       0,00%         4. Cash generated from operating activities       (634,595)       100,973       388,409       388,408)       833,512         F.Efficiency ratios/profitability ratios         1. Return on equity (ROE) (D6/A)       10,31%       0,13%       9,94%       3,53%       7,91%         2. Return on capital employed (ROCE) (D5/(C-B1))       2,14%       0,04%       2,79%       1,08%       4,32%         3. Return on assets (ROA) (D6/C)       1,47%       0,04%       2,79%       1,08%       4,32%         4. Return on revenue (D6/D1)       19,72%       0,19%       13,93%       3,66%       7,09%         5. Operating expenses to net income (D2/D6)       42,03%       0,34%       51,73%       618,41%       511,39%         6. Management expenses (D4/D2)       26,43%       0,33%       21,48%       1,80%       0,00%         7. Earning Per Certificate (D6/E1)       1,2       1,3       0,98       1,05       0   | 6.Profit/(loss) after taxation  | 30,438    | 41,516    | 31,763    | 10,775    | 26,234     |
| 2.Cash dividednd       10.00%       12.00%       10.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%             0.00%             0.00% <th< td=""><td>E.Other items</td><td></td><td></td><td></td><td></td><td></td></th<>   | E.Other items   |           |           |           |           |            |
| 3.Stock dividend/bonus shares       0.00%       0.00%       0.00%       0.00%         4.Cash generated from operating activities       (634,595)       100,973       398,409       (398,408)       833,512         F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D6/A)       10.31%       0.13%       9.94%       3.53%       7.91%         2.Return on capital employed (ROCE) (D5/(C-B1))       2.51%       0.04%       2.79%       1.08%       4.32%         3.Return on assets (ROA) (D6/C)       1.47%       0.02%       1.14%       0.45%       1.49%         4.Return on revenue (D6/D1)       19.72%       0.19%       13.93%       3.06%       7.09%         5.Operating expenses to net income (D2/D6)       42.03%       0.34%       51.73%       618.41%       511.39%         6.Management expenses (D4/D2)       26.43%       0.33%       21.48%       1.80%       0.00%         7.Earning Per Certificate (D6/E1)       1.22       1.6       1.2       0.43       1.05         G.Liquidity Ratios         2.Total liabilities to total assets (B/C) (times)       1.39       1.00       0.98       1.03       0.88         2.Total liabilities to total assets (B/C) (times)       0.86       0.86       0.86 </td <td>1.No. of certificates</td> <td>25,000</td> <td>25,000</td> <td>25,000</td> <td>25,001</td> <td>25,000</td>  | 1.No. of certificates   | 25,000    | 25,000    | 25,000    | 25,001    | 25,000     |
| 4. Cash generated from operating activities (634.595) 100.973 398.409 (398.408) 833.512  F. Efficiency ratios/profitability ratios  1. Return on equity (ROE) (D6/A) 10.31% 0.13% 9.94% 3.53% 7.91%  2. Return on capital employed (ROCE) (D5/(C-B1)) 2.51% 0.04% 2.79% 1.08% 4.32%  3. Return on assets (ROA) (D6/C) 1.47% 0.02% 1.14% 0.45% 1.49%  4. Return on revenue (D6/D1) 19.72% 0.19% 13.93% 3.06% 7.09%  5. Operating expenses to net income (D2/D6) 42.03% 0.34% 51.73% 618.41% 511.39%  6. Management expenses (D4/D2) 26.43% 0.33% 21.48% 1.80% 0.00%  7. Earning Per Certificate (D6/E1) 1.22 1.66 1.27 0.43 1.05  G. Liquidity Ratios  1. Current asssets to current liabilities (C1/B1) (times) 1.39 1.00 0.98 1.03 0.89  2. Total liabilities to total assets (B/C) (times) 0.86 0.86 0.89 0.88 0.81  3. Long term investment to total assets (C2b/C) 41.90% 0.44% 42.34% 31.04% 3.49%  H. Capital /leverage ratios  1. Capital ratio (A/C) 14.24% 0.14% 11.50% 12.67% 18.82%  2. Break up value per certificate (A/E1) 11.81 12.52 12.78 12.21 13.26%  1. Cash flow ratio  1. Cash generated from operating activities to profit after tax. (E4/D6) (times) -20.85 2.43 12.54 -36.98 31.77   | 2.Cash dividend   | 10.00%    | 12.00%    | 10.00%    | 0.00%     | 10.00%     |
| F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D6/A)       10.31%       0.13%       9.94%       3.53%       7.91%         2.Return on capital employed (ROCE) (D5/(C-B1))       2.51%       0.04%       2.79%       1.08%       4.32%         3.Return on assets (ROA) (D6/C)       1.47%       0.02%       1.14%       0.45%       1.49%         4.Return on revenue (D6/D1)       19.72%       0.19%       13.93%       3.06%       7.09%         5.Operating expenses to net income (D2/D6)       42.03%       0.34%       51.73%       618.41%       511.39%         6.Management expenses (D4/D2)       26.43%       0.33%       21.48%       1.80%       0.00%         7.Earning Per Certificate (D6/E1)       1.22       1.66       1.27       0.43       1.05         G.Liquidity Ratios         1.Current assests to current liabilities (C1/B1) (times)       1.39       1.00       0.98       1.03       0.89         2.Total liabilities to total assets (B/C) (times)       0.86       0.86       0.89       0.88       0.81         3.Logital ratio (A/C)       41.90%       0.14%       42.34%       31.04%       3.49%         H.Capital ratio (A/C)       11.24       0.14%       0.14% </td <td>3.Stock dividend/bonus shares</td> <td>0.00%</td> <td>0.00%</td> <td>0.00%</td> <td>0.00%</td> <td>0.00%</td>  | 3.Stock dividend/bonus shares   | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| 1.Return on equity (ROE) (D6/A)       10.31%       0.13%       9.94%       3.53%       7.91%         2.Return on capital employed (ROCE) (D5/(C-B1))       2.51%       0.04%       2.79%       1.08%       4.32%         3.Return on assets (ROA) (D6/C)       1.47%       0.02%       1.14%       0.45%       1.49%         4.Return on revenue (D6/D1)       19.72%       0.19%       13.93%       3.06%       7.09%         5.Operating expenses to net income (D2/D6)       42.03%       0.34%       51.73%       618.41%       511.39%         6.Management expenses (D4/D2)       26.43%       0.33%       21.48%       1.80%       0.00%         7.Earning Per Certificate (D6/E1)       1.22       1.66       1.27       0.43       1.05         G.Liquidity Ratios         1.Current asssets to current liabilities (C1/B1) (times)       1.39       1.00       0.98       1.03       0.89         2.Total liabilities to total assets (B/C) (times)       0.86       0.89       0.89       0.89       0.81         3.Long term investment to total assets (C2b/C)       41.90%       0.44%       42.34%       31.04%       34.9%         H.Capital ratio (A/C)       14.24%       0.14%       11.50%       12.67%       18.82%   | 4.Cash generated from operating activities                                      | (634,595) | 100,973   | 398,409   | (398,408) | 833,512    |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) 2.51% 0.04% 2.79% 1.08% 4.32% 3.Return on assets (ROA) (D6/C) 1.47% 0.02% 1.14% 0.045% 1.49% 4.Return on revenue (D6/D1) 19.72% 0.19% 13.93% 3.06% 7.09% 5.Operating expenses to net income (D2/D6) 42.03% 0.34% 51.73% 618.41% 511.39% 6.Management expenses (D4/D2) 7.Earning Per Certificate (D6/E1) 1.22 1.66 1.27 0.43 1.05  G.Liquidity Ratios 1.Current asssets to current liabilities (C1/B1) (times) 1.39 1.00 0.98 1.03 0.89 2.Total liabilities to total assets (B/C) (times) 3.Long term investment to total assets (B/C) (times) 3.Long term investment to total assets (C2b/C) 41.90% 0.44% 42.34% 31.04% 3.49% H.Capital /leverage ratios 1.Capital ratio (A/C) 2.Break up value per certificate (A/E1) 1.Cash flow ratio 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) 3.1.77  | F.Efficiency ratios/profitability ratios  |           |           |           |           |            |
| 3.Return on assets (ROA) (D6/C) 4.Return on revenue (D6/D1) 19.72% 0.19% 13.93% 3.06% 7.09% 5.Operating expenses to net income (D2/D6) 42.03% 0.34% 51.73% 618.41% 511.39% 6.Management expenses (D4/D2) 7.Earning Per Certificate (D6/E1) 1.22 1.66 1.27 0.43 1.05  G.Liquidity Ratios 1.Current asssets to current liabilities (C1/B1) (times) 1.39 1.00 0.98 1.03 0.89 2.Total liabilities to total assets (B/C) (times) 3.Long term investment to total assets (C2b/C) 41.90% 0.44% 42.34% 31.04% 3.49% H.Capital /leverage ratios 1.Capital ratio (A/C) 2.Break up value per certificate (A/E1) 1.Cash flow ratio 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) -2.0.85 2.43 12.54 -36.98 31.77   | 1.Return on equity (ROE) (D6/A)   | 10.31%    | 0.13%     | 9.94%     | 3.53%     | 7.91%      |
| 4.Return on revenue (D6/D1)  5.Operating expenses to net income (D2/D6)  6.Management expenses (D4/D2)  7.Earning Per Certificate (D6/E1)  6.Liquidity Ratios  1.Current asssets to current liabilities (C1/B1) (times)  2.Total liabilities to total assets (B/C) (times)  3.Long term investment to total assets (C2b/C)  41.90%  42.03%  0.34%  51.73%  618.41%  1.80%  0.00%  7.Earning Per Certificate (D6/E1)  1.22  1.66  1.27  0.43  1.05  6.Liquidity Ratios  1.Current asssets to current liabilities (C1/B1) (times)  1.39  1.00  0.98  1.03  0.89  2.Total liabilities to total assets (B/C) (times)  3.Long term investment to total assets (C2b/C)  41.90%  0.44%  42.34%  31.04%  31.04%  34.99%  H.Capital /leverage ratios  1.Capital ratio (A/C)  2.Break up value per certificate (A/E1)  11.81  12.52  12.78  12.54  36.98  31.77  31.77   | 2.Return on capital employed (ROCE) (D5/(C-B1))                                 | 2.51%     | 0.04%     | 2.79%     | 1.08%     | 4.32%      |
| 5.Operating expenses to net income (D2/D6) 42.03% 0.34% 51.73% 618.41% 511.39% 6.Management expenses (D4/D2) 26.43% 0.33% 21.48% 1.80% 0.00% 7.Earning Per Certificate (D6/E1) 1.22 1.66 1.27 0.43 1.05  G.Liquidity Ratios 1.Current asssets to current liabilities (C1/B1) (times) 1.39 1.00 0.98 1.03 0.89 2.Total liabilities to total assets (B/C) (times) 3.Long term investment to total assets (C2b/C) 41.90% 0.44% 42.34% 31.04% 31.04% 34.99% H.Capital /leverage ratios 1.Capital ratio (A/C) 2.Break up value per certificate (A/E1) 1.Cash flow ratio 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) -20.85 2.43 12.54 -36.98 31.77  | 3.Return on assets (ROA) (D6/C)   | 1.47%     | 0.02%     | 1.14%     | 0.45%     | 1.49%      |
| 6.Management expenses (D4/D2) 26.43% 0.33% 21.48% 1.80% 0.00% 7.Earning Per Certificate (D6/E1) 1.22 1.66 1.27 0.43 1.05    G.Liquidity Ratios   | 4.Return on revenue (D6/D1)   | 19.72%    | 0.19%     | 13.93%    | 3.06%     | 7.09%      |
| 7.Earning Per Certificate (D6/E1) 1.22 1.66 1.27 0.43 1.05  G.Liquidity Ratios  1.Current asssets to current liabilities (C1/B1) (times) 1.39 1.00 0.98 1.03 0.89  2.Total liabilities to total assets (B/C) (times) 0.86 0.86 0.89 0.88 0.81  3.Long term investment to total assets (C2b/C) 41.90% 0.44% 42.34% 31.04% 3.49%  H.Capital /leverage ratios  1.Capital ratio (A/C) 14.24% 0.14% 11.50% 12.67% 18.82%  2.Break up value per certificate (A/E1) 11.81 12.52 12.78 12.21 13.26  I.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D6) (times) -20.85 2.43 12.54 -36.98 31.77  | 5.Operating expenses to net income (D2/D6)                                      | 42.03%    | 0.34%     | 51.73%    | 618.41%   | 511.39%    |
| G.Liquidity Ratios         1. Current asssets to current liabilities (C1/B1) (times)       1.39       1.00       0.98       1.03       0.89         2. Total liabilities to total assets (B/C) (times)       0.86       0.86       0.89       0.88       0.81         3. Long term investment to total assets (C2b/C)       41.90%       0.44%       42.34%       31.04%       3.49%         H.Capital /leverage ratios         1. Capital ratio (A/C)       14.24%       0.14%       11.50%       12.67%       18.82%         2. Break up value per certificate (A/E1)       11.81       12.52       12.78       12.21       13.26         I.Cash flow ratio         1. Cash generated from operating activities to profit after tax. (E4/D6) (times)       -20.85       2.43       12.54       -36.98       31.77  | 6.Management expenses (D4/D2)   | 26.43%    | 0.33%     | 21.48%    | 1.80%     | 0.00%      |
| 1.Current asssets to current liabilities (C1/B1) (times)       1.39       1.00       0.98       1.03       0.89         2.Total liabilities to total assets (B/C) (times)       0.86       0.86       0.89       0.88       0.81         3.Long term investment to total assets (C2b/C)       41.90%       0.44%       42.34%       31.04%       3.49%         H.Capital /leverage ratios         1.Capital ratio (A/C)       14.24%       0.14%       11.50%       12.67%       18.82%         2.Break up value per certificate (A/E1)       11.81       12.52       12.78       12.21       13.26         I.Cash flow ratio         1.Cash generated from operating activities to profit after tax. (E4/D6) (times)       -20.85       2.43       12.54       -36.98       31.77   | 7.Earning Per Certificate (D6/E1)   | 1.22      | 1.66      | 1.27      | 0.43      | 1.05       |
| 2. Total liabilities to total assets (B/C) (times)       0.86       0.86       0.89       0.88       0.81         3. Long term investment to total assets (C2b/C)       41.90%       0.44%       42.34%       31.04%       3.49%         H. Capital /leverage ratios         1. Capital ratio (A/C)       14.24%       0.14%       11.50%       12.67%       18.82%         2. Break up value per certificate (A/E1)       11.81       12.52       12.78       12.21       13.26         I. Cash flow ratio         1. Cash generated from operating activities to profit after tax. (E4/D6) (times)       -20.85       2.43       12.54       -36.98       31.77  | G.Liquidity Ratios  |           |           |           |           |            |
| 3.Long term investment to total assets (C2b/C) 41.90% 0.44% 42.34% 31.04% 3.49% H.Capital /leverage ratios  1.Capital ratio (A/C) 14.24% 0.14% 11.50% 12.67% 18.82% 2.Break up value per certificate (A/E1) 11.81 12.52 12.78 12.21 13.26 I.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D6) (times) -20.85 2.43 12.54 -36.98 31.77  | 1.Current asssets to current liabilities (C1/B1) (times)                        | 1.39      | 1.00      | 0.98      | 1.03      | 0.89       |
| H.Capital /leverage ratios  1.Capital ratio (A/C) 14.24% 0.14% 11.50% 12.67% 18.82%  2.Break up value per certificate (A/E1) 11.81 12.52 12.78 12.21 13.26  I.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D6) (times) -20.85 2.43 12.54 -36.98 31.77  | 2.Total liabilities to total assets (B/C) (times)                               | 0.86      | 0.86      | 0.89      | 0.88      | 0.81       |
| 1. Capital ratio (A/C)       14.24%       0.14%       11.50%       12.67%       18.82%         2. Break up value per certificate (A/E1)       11.81       12.52       12.78       12.21       13.26         I.Cash flow ratio         1. Cash generated from operating activities to profit after tax. (E4/D6) (times)       -20.85       2.43       12.54       -36.98       31.77  | 3.Long term investment to total assets (C2b/C)                                  | 41.90%    | 0.44%     | 42.34%    | 31.04%    | 3.49%      |
| 2.Break up value per certificate (A/E1)  11.81  12.52  12.78  12.21  13.26  1.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D6) (times)  -20.85  2.43  12.54  -36.98  31.77   | H.Capital /leverage ratios  |           |           |           |           |            |
| I.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D6) (times)  -20.85  2.43  12.54  -36.98  31.77   | 1.Capital ratio (A/C)   | 14.24%    | 0.14%     | 11.50%    | 12.67%    | 18.82%     |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) -20.85 2.43 12.54 -36.98 31.77   | 2.Break up value per certificate (A/E1)   | 11.81     | 12.52     | 12.78     | 12.21     | 13.26      |
| 3  | I.Cash flow ratio   |           |           |           |           |            |
|  | 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -20.85    | 2.43      | 12.54     | -36.98    | 31.77      |
|  |   | -0.74     | 0.08      | 0.24      | -0.28     | 0.72       |

| Pak Modaraba  |          |          |          |          | d Rupees) |
|---|----------|----------|----------|----------|-----------|
| Items   | 2006     | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 91,375   | 97,552   | 96,920   | 59,416   | 66,313    |
| 1.Certificate capital   | 125,400  | 125,400  | 125,400  | 125,400  | 125,400   |
| 2.Reserves  | 14,226   | 16,521   | 15,710   | 15,466   | 18,225    |
| 3.Unappropriated profit   | (48,251) | (44,369) | (44,190) | (81,450) | (77,312)  |
| 4.Others  | 0        | 0        | 0        | 0        | 0         |
| B.Total liabilities (B1 + B2)   | 4,545    | 5,650    | 5,240    | 4,784    | 5,373     |
| 1.Current liablities  | 4,015    | 4,836    | 3,932    | 4,175    | 4,939     |
| 2.Non-current liabilities   | 530      | 814      | 1,308    | 609      | 434       |
| C.Total assets (C1+C2)  | 95,920   | 103,202  | 102,160  | 64,200   | 71,686    |
| 1.Current assets (a + b)  | 92,503   | 98,369   | 96,590   | 60,771   | 69,968    |
| a.Cash and banks balances   | 31,308   | 52,956   | 44,470   | 1,532    | 37,759    |
| b.Other current assets  | 61,195   | 45,413   | 52,120   | 59,239   | 32,209    |
| 2.Non-current assets (a + b + c)  | 3,417    | 4,833    | 5,570    | 3,429    | 1,718     |
| a.Fixed assets  | 707      | 212      | 80       | 124      | 197       |
| b.Long-term investments   | 2,573    | 4,401    | 0        | 0        | 0         |
| c.Other non-current assets  | 137      | 220      | 5,490    | 3,305    | 1,521     |
| D.Profit & loss account   |          |          |          |          |           |
| 1.Gross revenue(loss)   | 5,804    | 11,254   | 14,282   | 3,574    | 9,328     |
| 2.Operating expenses  | 4,787    | 4,796    | 3,319    | 3,579    | 4,646     |
| 3.Operating profit  | 1,017    | 6,458    | 10,963   | (5)      | 4,682     |
| 4.Modaraba co's management fees   | 0        | 719      | 490      | 0        | 0         |
| 5.Profit/(loss) before taxation   | (1,773)  | 6,469    | 6,121    | 33,498   | 7,162     |
| 6.Profit/(loss) after taxation  | (1,773)  | 6,469    | 5,631    | 33,498   | 6,897     |
| E.Other items   |          |          |          |          |           |
| 1.No. of certificates   | 12,540   | 12,540   | 12,540   | 12,540   | 12,540    |
| 2.Cash dividend   | 0.00%    | 3.00%    | 3.00%    | 0.00%    | 3.00%     |
| 3.Stock dividend/bonus shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 1,755    | 4,217    | (6,315)  | (45,608) | 19,167    |
| F.Efficiency ratios/profitability ratios  |          |          |          |          |           |
| 1.Return on equity (ROE) (D6/A)   | -1.94%   | 0.07%    | 5.81%    | 56.38%   | 10.40%    |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | -1.93%   | 0.07%    | 6.23%    | 55.81%   | 10.73%    |
| 3.Return on assets (ROA) (D6/C)   | -1.85%   | 0.06%    | 5.51%    | 52.18%   | 9.62%     |
| 4.Return on revenue (D6/D1)   | -30.55%  | 0.58%    | 39.43%   | 937.27%  | 73.94%    |
| 5.Operating expenses to net income (D2/D6)  | -269.99% | 0.74%    | 58.94%   | 10.68%   | 67.36%    |
| 6.Management expenses (D4/D2)   | 0.00%    | 0.15%    | 14.76%   | 0.00%    | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | -0.14    | 0.52     | 0.45     | 2.67     | 0.55      |
| G.Liquidity Ratios  |          |          |          |          |           |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 23.04    | 20.34    | 24.57    | 14.56    | 14.17     |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.05     | 0.06     | 0.05     | 0.07     | 0.07      |
| 3.Long term investment to total assets (C2b/C)                                    | 2.68%    | 0.04%    | 0.00%    | 0.00%    | 0.00%     |
| H.Capital /leverage ratios  |          |          |          |          |           |
| 1.Capital ratio (A/C)   | 95.26%   | 0.95%    | 94.87%   | 92.55%   | 92.50%    |
| 2.Break up value per certificate (A/E1)   | 7.29     | 7.78     | 7.73     | 4.74     | 5.29      |
| I.Cash flow ratio   |          |          |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | -0.99    | 0.65     | -1.12    | -1.36    | 2.78      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.44     | 0.87     | -1.61    | -10.92   | 3.88      |

| Paramount Modaraba  |         |         |         | (Thousan | d Rupees) |
|---|---------|---------|---------|----------|-----------|
| Items   | 2006    | 2007    | 2008    | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 83,746  | 103,047 | 108,957 | 118,845  | 126,764   |
| 1.Certificate capital   | 58,633  | 58,633  | 58,633  | 58,633   | 58,633    |
| 2.Reserves  | 16,140  | 37,521  | 41,229  | 50,277   | 56,127    |
| 3.Unappropriated profit   | 8,973   | 6,893   | 9,095   | 9,935    | 12,004    |
| 4.Others  | 0       | 0       | 0       | 0        | 0         |
| B.Total liabilities (B1 + B2)   | 22,233  | 62,145  | 96,827  | 88,614   | 100,795   |
| 1.Current liablities  | 19,530  | 45,490  | 78,899  | 87,095   | 47,777    |
| 2.Non-current liabilities   | 2,703   | 16,655  | 17,928  | 1,519    | 53,018    |
| C.Total assets (C1+C2)  | 105,979 | 165,192 | 205,784 | 207,459  | 227,559   |
| 1.Current assets (a + b)  | 66,785  | 79,873  | 107,105 | 124,783  | 131,394   |
| a.Cash and banks balances   | 22,901  | 10,504  | 37,777  | 17,113   | 30,310    |
| b.Other current assets  | 43,884  | 69,369  | 69,328  | 107,670  | 101,084   |
| 2.Non-current assets (a + b + c)  | 39,194  | 85,319  | 98,679  | 82,676   | 96,165    |
| a.Fixed assets  | 29,347  | 53,122  | 53,830  | 59,510   | 18,176    |
| b.Long-term investments   | 3,063   | 3,126   | 3,577   | 3,126    | 3         |
| c.Other non-current assets  | 6,784   | 29,071  | 41,272  | 20,040   | 77,986    |
| D.Profit & loss account   |         |         |         |          |           |
| 1.Gross revenue(loss)   | 19,278  | 17,461  | 28,339  | 39,194   | 23,536    |
| 2.Operating expenses  | 5,086   | 5,184   | 6,936   | 6,679    | 8,500     |
| 3.Operating profit  | 14,192  | 12,277  | 21,403  | 32,515   | 15,036    |
| 4.Modaraba co's management fees   | 1,307   | 934     | 1,373   | 2,011    | 0         |
| 5.Profit/(loss) before taxation   | 11,761  | 8,408   | 12,359  | 18,098   | 16,713    |
| 6.Profit/(loss) after taxation  | 11,731  | 8,394   | 12,359  | 18,098   | 16,713    |
| E.Other items   |         |         |         |          |           |
| 1.No. of certificates   | 5,863   | 5,863   | 5,863   | 5,863    | 5,863     |
| 2.Cash dividend   | 15.00%  | 11.00%  | 14.00%  | 15.00%   | 18.00%    |
| 3.Stock dividend/bonus shares   | 0.00%   | 0.00%   | 0.00%   | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 17,316  | 14,646  | 33,147  | 25,305   | 19,587    |
| F.Efficiency ratios/profitability ratios  |         |         |         |          |           |
| 1.Return on equity (ROE) (D6/A)   | 14.01%  | 0.08%   | 11.34%  | 15.23%   | 13.18%    |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 13.61%  | 0.07%   | 9.74%   | 15.04%   | 9.30%     |
| 3.Return on assets (ROA) (D6/C)   | 11.07%  | 0.05%   | 6.01%   | 8.72%    | 7.34%     |
| 4.Return on revenue (D6/D1)   | 60.85%  | 0.48%   | 43.61%  | 46.18%   | 71.01%    |
| 5.Operating expenses to net income (D2/D6)  | 43.36%  | 0.62%   | 56.12%  | 36.90%   | 50.86%    |
| 6.Management expenses (D4/D2)   | 25.70%  | 0.18%   | 19.80%  | 30.11%   | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | 2.00    | 1.43    | 2.11    | 3.09     | 2.85      |
| G.Liquidity Ratios  |         |         |         |          |           |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 3.42    | 1.76    | 1.36    | 1.43     | 2.75      |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.21    | 0.38    | 0.47    | 0.43     | 0.44      |
| 3.Long term investment to total assets (C2b/C)                                    | 2.89%   | 0.02%   | 1.74%   | 1.51%    | 0.00%     |
| H.Capital /leverage ratios  |         |         |         |          |           |
| 1.Capital ratio (A/C)   | 79.02%  | 0.62%   | 52.95%  | 57.29%   | 55.71%    |
| 2.Break up value per certificate (A/E1)   | 14.28   | 17.58   | 18.58   | 20.27    | 21.62     |
| I.Cash flow ratio   |         |         |         |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 1.48    | 1.75    | 2.68    | 1.40     | 1.17      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.89    | 0.32    | 0.42    | 0.29     | 0.41      |

| Prudential Modaraba   |           |           |           |           | d Rupees) |
|---|-----------|-----------|-----------|-----------|-----------|
| Items   | 2006      | 2007      | 2008      | 2009      | 2010      |
| A.Total equity (A1 to A3)   | 532,264   | 586,655   | 601,944   | 601,944   | 505,488   |
| 1.Certificate capital   | 872,177   | 872,177   | 872,177   | 872,177   | 872,177   |
| 2.Reserves  | 88,199    | 99,077    | 113,586   | 113,586   | 120,245   |
| 3.Unappropriated profit   | (428,112) | (384,599) | (383,819) | (383,819) | (486,934) |
| 4.Others  | (1,265)   | (1,311)   | 0         | 0         | 0         |
| B.Total liabilities (B1 + B2)   | 121,806   | 136,092   | 151,660   | 151,660   | 63,615    |
| 1.Current liablities  | 35,963    | 49,750    | 90,195    | 90,195    | 44,549    |
| 2.Non-current liabilities   | 85,843    | 86,342    | 61,465    | 61,465    | 19,066    |
| C.Total assets (C1+C2)  | 652,805   | 721,436   | 753,604   | 753,604   | 569,103   |
| 1.Current assets (a + b)  | 274,141   | 403,681   | 498,192   | 498,192   | 429,512   |
| a.Cash and banks balances   | 83,847    | 191,801   | 161,758   | 161,758   | 73,432    |
| b.Other current assets  | 190,294   | 211,880   | 336,434   | 336,434   | 356,080   |
| 2.Non-current assets (a + b + c)  | 378,664   | 317,755   | 255,412   | 255,412   | 139,591   |
| a.Fixed assets  | 5,455     | 3,265     | 1,877     | 1,877     | 85,179    |
| b.Long-term investments   | 27,292    | 22,965    | 6,809     | 6,809     | 7,277     |
| c.Other non-current assets  | 345,917   | 291,525   | 246,726   | 246,726   | 47,135    |
| D.Profit & loss account   |           |           |           |           |           |
| 1.Gross revenue(loss)   | 124,827   | 130,838   | 148,549   | 148,549   | 87,636    |
| 2.Operating expenses  | 24,880    | 19,657    | 17,934    | 17,934    | 52,994    |
| 3. Operating profit   | 99,947    | 111,181   | 130,615   | 130,615   | 34,642    |
| 4.Modaraba co's management fees   | 2,208     | 6,043     | 4,653     | 4,653     | 0         |
| 5.Profit/(loss) before taxation   | 21,258    | 55,519    | 41,788    | 41,788    | 32,835    |
| 6.Profit/(loss) after taxation  | 20,894    | 54,391    | 41,455    | 41,455    | 33,293    |
| E.Other items   |           |           |           |           |           |
| 1.No. of certificates   | 87,218    | 87,218    | 87,218    | 87,218    | 87,218    |
| 2.Cash dividend   | 0.00%     | 3.00%     | 3.00%     | 0.00%     | 3.00%     |
| 3.Stock dividend/bonus shares   | 0.00%     | 0.00%     | 0.00%     | 0.00%     | 0.00%     |
| 4.Cash generated from operating activities  | 105,126   | 112,019   | (17,336)  | (17,336)  | 90,373    |
| F.Efficiency ratios/profitability ratios  |           |           |           |           |           |
| 1.Return on equity (ROE) (D6/A)   | 3.93%     | 0.09%     | 6.89%     | 6.89%     | 6.59%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 3.45%     | 0.08%     | 6.30%     | 6.30%     | 6.26%     |
| 3.Return on assets (ROA) (D6/C)   | 3.20%     | 0.08%     | 5.50%     | 5.50%     | 5.85%     |
| 4.Return on revenue (D6/D1)   | 16.74%    | 0.42%     | 27.91%    | 27.91%    | 37.99%    |
| 5.Operating expenses to net income (D2/D6)  | 119.08%   | 0.36%     | 43.26%    | 43.26%    | 159.17%   |
| 6.Management expenses (D4/D2)   | 8.88%     | 0.31%     | 25.95%    | 25.95%    | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | 0.24      | 0.62      | 0.48      | 0.48      | 0.38      |
| G.Liquidity Ratios  |           |           |           |           |           |
| 1. Current asssets to current liabilities (C1/B1) (times)                         | 7.62      | 8.11      | 5.52      | 5.52      | 9.64      |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.19      | 0.19      | 0.20      | 0.20      | 0.11      |
| 3.Long term investment to total assets (C2b/C)                                    | 4.18%     | 0.03%     | 0.90%     | 0.90%     | 1.28%     |
| H.Capital /leverage ratios  |           |           |           |           |           |
| 1.Capital ratio (A/C)   | 81.54%    | 0.81%     | 79.88%    | 79.88%    | 88.82%    |
| 2.Break up value per certificate (A/E1)   | 6.10      | 6.73      | 6.90      | 6.90      | 5.80      |
| I.Cash flow ratio   |           |           |           |           |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 5.03      | 2.06      | -0.42     | -0.42     | 2.71      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.92      | 2.25      | -0.19     | -0.19     | 2.03      |

| Punjab Modaraba   |           |           |             | (Thousa   | nd Rupees) |
|---|-----------|-----------|-------------|-----------|------------|
| Items   | 2006      | 2007      | 2008        | 2009      | 2010       |
| A.Total equity (A1 to A3)   | 489,750   | 463,978   | 443,635     | 362,998   | 370,029    |
| 1.Certificate capital   | 340,200   | 340,200   | 340,200     | 340,200   | 340,200    |
| 2.Reserves  | 100,336   | 105,578   | 110,684     | 110,683   | 114,199    |
| 3.Unappropriated profit   | 49,214    | 18,200    | (7,249)     | (87,885)  | (84,370)   |
| 4.Others  | 0         | 0         | 0           | 0         | 0          |
| B.Total liabilities (B1 + B2)   | 1,248,374 | 1,334,171 | 3,150,969   | 2,683,043 | 2,295,069  |
| 1.Current liablities  | 884,851   | 1,199,072 | 2,021,160   | 1,350,630 | 1,115,787  |
| 2.Non-current liabilities   | 363,523   | 135,099   | 1,129,809   | 1,332,413 | 1,179,282  |
| C.Total assets (C1+C2)  | 1,738,124 | 1,798,149 | 3,594,604   | 3,046,041 | 2,665,098  |
| 1.Current assets (a + b)  | 824,002   | 999,847   | 1,724,383   | 1,318,999 | 1,143,033  |
| a.Cash and banks balances   | 11,817    | 48,222    | 38,611      | 26,434    | 42,247     |
| b.Other current assets  | 812,185   | 951,625   | 1,685,772   | 1,292,565 | 1,100,786  |
| 2.Non-current assets (a + b + c)  | 914,122   | 798,302   | 1,870,221   | 1,727,042 | 1,522,065  |
| a.Fixed assets  | 777,218   | 792,315   | 1,802,881   | 1,633,185 | 1,447,816  |
| b.Long-term investments   | 50,625    | 0         | 10,785      | 38,032    | 19,553     |
| c.Other non-current assets  | 86,279    | 5,987     | 56,555      | 55,825    | 54,696     |
| D.Profit & loss account   |           |           |             |           |            |
| 1.Gross revenue(loss)   | 429,180   | 435,314   | 715,988     | 1,127,458 | 990,266    |
| 2.Operating expenses  | 9,059     | 10,270    | 18,172      | 24,129    | 26,650     |
| 3.Operating profit  | 420,121   | 425,044   | 697,816     | 1,103,329 | 963,616    |
| 4.Modaraba co's management fees   | 7,254     | 2,912     | 1,891       | 0         | 0          |
| 5.Profit/(loss) before taxation   | 65,291    | 26,211    | 17,019      | 90,829    | 7,031      |
| 6.Profit/(loss) after taxation  | 65,291    | 26,211    | 17,019      | 90,829    | 7,031      |
| E.Other items   |           |           |             |           |            |
| 1.No. of certificates   | 34,020    | 34,020    | 34,020      | 34,020    | 34,020     |
| 2.Cash dividend   | 15.00%    | 6.00%     | 3.02%       | 0.00%     | 1.00%      |
| 3.Stock dividend/bonus shares   | 0.00%     | 0.00%     | 0.00%       | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities  | 339,492   | 58,013    | (1,473,786) | 488,814   | 317,145    |
| F.Efficiency ratios/profitability ratios  |           |           |             |           |            |
| 1.Return on equity (ROE) (D6/A)   | 13.33%    | 0.06%     | 3.84%       | 25.02%    | 1.90%      |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 7.65%     | 0.04%     | 1.08%       | 5.36%     | 0.45%      |
| 3.Return on assets (ROA) (D6/C)   | 3.76%     | 0.02%     | 0.47%       | 2.98%     | 0.26%      |
| 4.Return on revenue (D6/D1)   | 15.21%    | 0.06%     | 2.38%       | 8.06%     | 0.71%      |
| 5.Operating expenses to net income (D2/D6)  | 13.88%    | 0.39%     | 106.77%     | 26.57%    | 379.04%    |
| 6.Management expenses (D4/D2)   | 80.08%    | 0.28%     | 10.41%      | 0.00%     | 0.00%      |
| 7.Earning Per Certificate (D6/E1)   | 1.92      | 0.77      | 0.50        | 2.67      | 0.21       |
| G.Liquidity Ratios  |           |           |             |           |            |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 0.93      | 0.83      | 0.85        | 0.98      | 1.02       |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.72      | 0.74      | 0.88        | 0.88      | 0.86       |
| 3.Long term investment to total assets (C2b/C)                                    | 2.91%     | 0.00%     | 0.30%       | 1.25%     | 0.73%      |
| H.Capital /leverage ratios  |           |           |             |           |            |
| 1.Capital ratio (A/C)   | 28.18%    | 0.26%     | 12.34%      | 11.92%    | 13.88%     |
| 2.Break up value per certificate (A/E1)   | 14.40     | 13.64     | 13.04       | 10.67     | 10.88      |
| I.Cash flow ratio   |           |           |             |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 5.20      | 2.21      | -86.60      | 5.38      | 45.11      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.38      | 0.05      | -0.73       | 0.36      | 0.28       |
|   |           |           |             |           |            |

| Standard Chartered Modaraba   |           |           |           |           | nd Rupees) |
|---|-----------|-----------|-----------|-----------|------------|
| Items   | 2006      | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)   | 816,965   | 859,867   | 892,332   | 923,617   | 928,614    |
| 1.Certificate capital   | 392,931   | 432,224   | 453,835   | 453,835   | 453,835    |
| 2.Reserves  | 376,539   | 353,685   | 351,533   | 372,313   | 388,289    |
| 3.Unappropriated profit   | 47,495    | 73,958    | 86,964    | 97,469    | 86,490     |
| 4.Others  | 0         | 0         | 0         | 0         | 0          |
| B.Total liabilities (B1 + B2)   | 1,740,701 | 1,700,892 | 2,183,668 | 2,513,566 | 2,676,451  |
| 1.Current liablities  | 1,288,162 | 1,267,526 | 1,782,628 | 2,052,797 | 2,317,417  |
| 2.Non-current liabilities   | 452,539   | 433,366   | 401,040   | 460,769   | 359,034    |
| C.Total assets (C1+C2)  | 2,557,666 | 2,560,759 | 3,076,000 | 3,437,183 | 3,605,065  |
| 1.Current assets (a + b)  | 1,200,791 | 1,043,836 | 1,253,455 | 1,022,736 | 1,131,602  |
| a.Cash and banks balances   | 62,611    | 14,744    | 16,420    | 42,742    | 77,804     |
| b.Other current assets  | 1,138,180 | 1,029,092 | 1,237,035 | 979,994   | 1,053,798  |
| 2.Non-current assets (a + b + c)  | 1,356,875 | 1,516,923 | 1,822,545 | 2,414,447 | 2,473,463  |
| a.Fixed assets  | 5,783     | 4,341     | 4,036     | 3,650     | 3,278      |
| b.Long-term investments   | 1,351,074 | 1,512,502 | 1,818,509 | 2,410,797 | 2,470,185  |
| c.Other non-current assets  | 18        | 80        | 0         | 0         | 0          |
| D.Profit & loss account   |           |           |           |           |            |
| 1.Gross revenue(loss)   | 205,234   | 252,738   | 273,008   | 513,324   | 849,724    |
| 2.Operating expenses  | 33,778    | 38,570    | 42,873    | 41,354    | 46,744     |
| 3.Operating profit  | 171,456   | 214,168   | 230,135   | 471,970   | 802,980    |
| 4.Modaraba co's management fees   | 6,800     | 9,133     | 10,811    | 11,544    | 0          |
| 5.Profit/(loss) before taxation   | 61,512    | 82,196    | 97,299    | 103,899   | 79,880     |
| 6.Profit/(loss) after taxation  | 61,512    | 82,196    | 97,299    | 103,899   | 79,880     |
| E.Other items   |           |           |           |           |            |
| 1.No. of certificates   | 39,239    | 43,222    | 45,383    | 45,383    | 45,383     |
| 2.Cash dividend   | 10.00%    | 15.00%    | 16.00%    | 16.50%    | 17.00%     |
| 3.Stock dividend/bonus shares   | 10.00%    | 5.00%     | 0.00%     | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities  | 290,504   | 84,100    | (296,283) | (84,021)  | 251,783    |
| F.Efficiency ratios/profitability ratios  |           |           |           |           |            |
| 1.Return on equity (ROE) (D6/A)   | 7.53%     | 0.10%     | 10.90%    | 11.25%    | 8.60%      |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 4.85%     | 0.06%     | 7.52%     | 7.51%     | 6.20%      |
| 3.Return on assets (ROA) (D6/C)   | 2.41%     | 0.03%     | 3.16%     | 3.02%     | 2.22%      |
| 4.Return on revenue (D6/D1)   | 29.97%    | 0.33%     | 35.64%    | 20.24%    | 9.40%      |
| 5.Operating expenses to net income (D2/D6)  | 54.91%    | 0.47%     | 44.06%    | 39.80%    | 58.52%     |
| 6.Management expenses (D4/D2)   | 20.13%    | 0.24%     | 25.22%    | 27.92%    | 0.00%      |
| 7.Earning Per Certificate (D6/E1)   | 1.57      | 1.90      | 2.14      | 2.29      | 1.76       |
| G.Liquidity Ratios  |           |           |           |           |            |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 0.93      | 0.82      | 0.70      | 0.50      | 0.49       |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.68      | 0.66      | 0.71      | 0.73      | 0.74       |
| 3.Long term investment to total assets (C2b/C)                                    | 52.82%    | 0.59%     | 59.12%    | 70.14%    | 68.52%     |
| H.Capital /leverage ratios  |           |           |           |           |            |
| 1.Capital ratio (A/C)   | 31.94%    | 0.34%     | 29.01%    | 26.87%    | 25.76%     |
| 2.Break up value per certificate (A/E1)   | 20.82     | 19.89     | 19.66     | 20.35     | 20.46      |
| I.Cash flow ratio   |           |           |           |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 4.72      | 1.02      | -3.05     | -0.81     | 3.15       |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.23      | 0.07      | -0.17     | -0.04     | 0.11       |

| Treet Manufacaturing Modaraba   |      |      |           |           | nd Rupees) |
|---|------|------|-----------|-----------|------------|
| Items   | 2006 | 2007 | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)   | -    | -    | 111,649   | 428,285   | 476,801    |
| 1.Certificate capital   | -    | -    | 142,857   | 500,000   | 500,000    |
| 2.Reserves  | -    | -    | 0         | 0         | 24,258     |
| 3.Unappropriated profit   | -    | -    | (31,208)  | (71,715)  | (47,457)   |
| 4.Others  | -    | -    | 0         | 0         | 0          |
| B.Total liabilities (B1 + B2)   | -    | -    | 423,589   | 327,498   | 471,211    |
| 1.Current liablities  | -    | -    | 39,754    | 327,498   | 264,521    |
| 2.Non-current liabilities   | -    | -    | 383,835   | 0         | 206,690    |
| C.Total assets (C1+C2)  | -    | -    | 535,238   | 755,783   | 948,012    |
| 1.Current assets (a + b)  | -    | -    | 378,932   | 525,747   | 609,334    |
| a.Cash and banks balances   | -    | -    | 16,539    | 64,775    | 38,627     |
| b.Other current assets  | -    | -    | 362,393   | 460,972   | 570,707    |
| 2.Non-current assets (a + b + c)  | -    | -    | 156,306   | 230,036   | 338,678    |
| a.Fixed assets  | -    | -    | 156,266   | 229,996   | 323,704    |
| b.Long-term investments   | -    | -    | 0         | 40        | 14,974     |
| c.Other non-current assets  | -    | -    | 40        | 0         | 0          |
| D.Profit & loss account   |      |      |           |           |            |
| 1.Gross revenue(loss)   | -    | -    | 489,112   | 965,983   | 119,001    |
| 2.Operating expenses  | -    | -    | 19,877    | 28,623    | 44,722     |
| 3. Operating profit   | -    | -    | 1         | 937,360   | 74,279     |
| 4.Modaraba co's management fees   | -    | -    | 0         | 0         | 0          |
| 5.Profit/(loss) before taxation   | -    | -    | (15,618)  | (40,507)  | 48,516     |
| 6.Profit/(loss) after taxation  | -    | -    | (15,618)  | (40,507)  | 48,516     |
| E.Other items   |      |      |           |           |            |
| 1.No. of certificates   | -    | -    | 14,286    | 50,000    | 50,000     |
| 2.Cash dividend   | -    | -    | 0.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend/bonus shares   | -    | -    | 0.00%     | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities  | -    | -    | (242,943) | (139,423) | (21,958)   |
| F.Efficiency ratios/profitability ratios  |      |      |           |           |            |
| 1.Return on equity (ROE) (D6/A)   | -    | -    | -13.99%   | -9.46%    | 10.18%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | -    | -    | -3.15%    | -9.46%    | 7.10%      |
| 3.Return on assets (ROA) (D6/C)   | -    | -    | -2.92%    | -5.36%    | 5.12%      |
| 4.Return on revenue (D6/D1)   | -    | -    | -3.19%    | -4.19%    | 40.77%     |
| 5.Operating expenses to net income (D2/D6)  | -    | -    | -127.27%  | -70.66%   | 92.18%     |
| 6.Management expenses (D4/D2)   | -    | -    | 0.00%     | 0.00%     | 0.00%      |
| 7.Earning Per Certificate (D6/E1)   | -    | -    | -1.09     | -0.81     | 0.97       |
| G.Liquidity Ratios  |      |      |           |           |            |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | -    | -    | 9.53      | 1.61      | 2.30       |
| 2.Total liabilities to total assets (B/C) (times)                                 | -    | -    | 0.79      | 0.43      | 0.50       |
| 3.Long term investment to total assets (C2b/C)                                    | -    | -    | 0.00%     | 0.01%     | 1.58%      |
| H.Capital /leverage ratios  |      |      |           |           |            |
| 1.Capital ratio (A/C)   | -    | -    | 20.86%    | 56.67%    | 50.29%     |
| 2.Break up value per certificate (A/E1)   | -    | -    | 7.82      | 8.57      | 9.54       |
| I.Cash flow ratio   |      |      |           |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | -    | -    | 15.56     | 3.44      | -0.45      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | _    | _    | -6.11     | -0.43     | -0.08      |

| Tri-Star Modaraba   |          |          |          |          | d Rupees) |
|---|----------|----------|----------|----------|-----------|
| Items   | 2006     | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 194,264  | 199,353  | 199,858  | 211,121  | 208,545   |
| 1.Certificate capital   | 211,631  | 211,631  | 211,631  | 211,631  | 211,631   |
| 2.Reserves  | 24,480   | 26,075   | 26,176   | 28,451   | 30,053    |
| 3.Unappropriated profit   | (41,847) | (38,353) | (37,949) | (28,961) | (33,139)  |
| 4.Others  | (13,753) | (12,773) | (11,890) | (17,269) | (18,267)  |
| B.Total liabilities (B1 + B2)   | 5,978    | 6,124    | 37,633   | 22,480   | 70,768    |
| 1.Current liablities  | 5,978    | 6,124    | 37,633   | 22,480   | 70,768    |
| 2.Non-current liabilities   | 0        | 0        | 0        | 0        | 0         |
| C.Total assets (C1+C2)  | 186,489  | 192,704  | 225,601  | 216,332  | 261,046   |
| 1.Current assets (a + b)  | 81,851   | 88,098   | 132,947  | 128,853  | 177,207   |
| a.Cash and banks balances   | 582      | 341      | 269      | 113      | 1,686     |
| b.Other current assets  | 81,269   | 87,757   | 132,678  | 128,740  | 175,521   |
| 2.Non-current assets (a + b + c)  | 104,638  | 104,606  | 92,654   | 87,479   | 83,839    |
| a.Fixed assets  | 394      | 348      | 8,909    | 274      | 244       |
| b.Long-term investments   | 89,886   | 90,766   | 83,720   | 80,426   | 79,183    |
| c.Other non-current assets  | 14,358   | 13,492   | 25       | 6,779    | 4,412     |
| D.Profit & loss account   |          |          |          |          |           |
| 1.Gross revenue(loss)   | 4,633    | 9,059    | 3,847    | 16,303   | 12,486    |
| 2.Operating expenses  | 416      | 3,469    | 3,342    | 3,772    | 3,678     |
| 3.Operating profit  | 4,217    | 5,590    | 505      | 12,531   | 8,808     |
| 4.Modaraba co's management fees   | 500      | 500      | 0        | 1,265    | 801       |
| 5.Profit/(loss) before taxation   | 3,716    | 5,089    | 504      | 11,263   | 8,006     |
| 6.Profit/(loss) after taxation  | 3,716    | 5,089    | 504      | 11,263   | 8,006     |
| E.Other items   |          |          |          |          |           |
| 1.No. of certificates   | 21,163   | 21,163   | 21,163   | 21,163   | 2,163     |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%    | 5.00%    | 0.00%     |
| 3.Stock dividend/bonus shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | (6,940)  | (3,586)  | (7,003)  | 473      | (7,715)   |
| F.Efficiency ratios/profitability ratios  |          |          |          |          |           |
| 1.Return on equity (ROE) (D6/A)   | 1.91%    | 0.03%    | 0.25%    | 5.33%    | 3.84%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 2.06%    | 0.03%    | 0.27%    | 5.81%    | 4.21%     |
| 3.Return on assets (ROA) (D6/C)   | 1.99%    | 0.03%    | 0.22%    | 5.21%    | 3.07%     |
| 4.Return on revenue (D6/D1)   | 80.21%   | 0.56%    | 13.10%   | 69.09%   | 64.12%    |
| 5.Operating expenses to net income (D2/D6)  | 11.20%   | 0.68%    | 663.10%  | 33.49%   | 45.94%    |
| 6.Management expenses (D4/D2)   | 120.19%  | 0.14%    | 0.00%    | 33.54%   | 21.78%    |
| 7.Earning Per Certificate (D6/E1)   | 0.18     | 0.24     | 0.02     | 0.53     | 3.70      |
| G.Liquidity Ratios  |          |          |          |          |           |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 13.69    | 14.39    | 3.53     | 5.73     | 2.50      |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.03     | 0.03     | 0.17     | 0.10     | 0.27      |
| 3.Long term investment to total assets (C2b/C)                                    | 48.20%   | 0.47%    | 37.11%   | 37.18%   | 30.33%    |
| H.Capital /leverage ratios  |          |          |          |          |           |
| 1.Capital ratio (A/C)   | 104.17%  | 1.04%    | 88.59%   | 97.59%   | 79.89%    |
| 2.Break up value per certificate (A/E1)   | 9.18     | 9.42     | 9.44     | 9.98     | 96.41     |
| I.Cash flow ratio   |          |          |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | -1.87    | -0.71    | -13.89   | 0.04     | -0.96     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -1.16    | -0.59    | -0.19    | 0.02     | -0.11     |

| Trust Modaraba  |          |          |          | (Thousan | d Rupees) |
|---|----------|----------|----------|----------|-----------|
| Items   | 2006     | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 311,623  | 254,685  | 243,563  | 257,029  | 279,582   |
| 1.Certificate capital   | 273,000  | 273,000  | 273,000  | 298,000  | 298,000   |
| 2.Reserves  | 38,623   | (18,315) | (29,437) | (40,971) | 49,852    |
| 3.Unappropriated profit   | 0        | 0        | 0        | 0        | (68,270)  |
| 4.Others  | 0        | 0        | 0        | 0        | 0         |
| B.Total liabilities (B1 + B2)   | 77,424   | 65,021   | 28,005   | 43,023   | 91,552    |
| 1.Current liablities  | 75,508   | 62,328   | 25,943   | 15,551   | 33,605    |
| 2.Non-current liabilities   | 1,916    | 2,693    | 2,062    | 27,472   | 57,947    |
| C.Total assets (C1+C2)  | 389,047  | 319,706  | 271,568  | 300,052  | 371,134   |
| 1.Current assets (a + b)  | 255,253  | 235,880  | 203,502  | 189,713  | 185,059   |
| a.Cash and banks balances   | 1,474    | 1,009    | 3,205    | 8,161    | 8,314     |
| b.Other current assets  | 253,779  | 234,871  | 200,297  | 181,552  | 176,745   |
| 2.Non-current assets (a + b + c)  | 133,794  | 83,826   | 68,066   | 110,339  | 186,075   |
| a.Fixed assets  | 57,179   | 53,289   | 45,830   | 89,797   | 163,188   |
| b.Long-term investments   | 34,730   | 30,199   | 21,953   | 20,328   | 11,359    |
| c.Other non-current assets  | 41,885   | 338      | 283      | 214      | 11,528    |
| D.Profit & loss account   |          |          |          |          |           |
| 1.Gross revenue(loss)   | 28,832   | 27,762   | 18,674   | 47,498   | 59,305    |
| 2.Operating expenses  | 10,531   | 12,305   | 15,757   | 14,088   | 8,950     |
| 3.Operating profit  | 18,301   | 15,457   | 2,917    | 33,410   | 50,355    |
| 4.Modaraba co's management fees   | 0        | 0        | 0        | 0        | 0         |
| 5.Profit/(loss) before taxation   | 21,576   | (61,938) | (1,933)  | 33,087   | 20,451    |
| 6.Profit/(loss) after taxation  | 18,576   | (64,925) | (1,671)  | 33,087   | 23,397    |
| E.Other items   |          |          |          |          |           |
| 1.No. of certificates   | 27,300   | 27,300   | 27,300   | 29,800   | 29,800    |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 5.00%     |
| 3.Stock dividend/bonus shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | (18,650) | 7,445    | 44,262   | 56,419   | 94,764    |
| F.Efficiency ratios/profitability ratios  |          |          |          |          |           |
| 1.Return on equity (ROE) (D6/A)   | 5.96%    | -0.26%   | -0.69%   | 12.87%   | 8.37%     |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 6.88%    | -0.24%   | -0.79%   | 11.63%   | 6.06%     |
| 3.Return on assets (ROA) (D6/C)   | 4.78%    | -0.20%   | -0.62%   | 11.03%   | 6.30%     |
| 4.Return on revenue (D6/D1)   | 64.43%   | -2.34%   | -8.95%   | 69.66%   | 39.45%    |
| 5.Operating expenses to net income (D2/D6)  | 56.69%   | -0.19%   | -942.97% | 42.58%   | 38.25%    |
| 6.Management expenses (D4/D2)   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | 0.68     | -2.38    | -0.06    | 1.11     | 0.79      |
| G.Liquidity Ratios  |          |          |          |          |           |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 3.38     | 3.78     | 7.84     | 12.20    | 5.51      |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.20     | 0.20     | 0.10     | 0.14     | 0.25      |
| 3.Long term investment to total assets (C2b/C)                                    | 8.93%    | 0.09%    | 8.08%    | 6.77%    | 3.06%     |
| -   | 0.3070   | 0.0070   | 0.0070   | 0.7770   | 0.0070    |
| H.Capital /leverage ratios  1.Capital ratio (A/C)                                 | 80.10%   | 0.80%    | 89.69%   | 85.66%   | 75.33%    |
|   | 11.42    | 9.33     | 8.92     | 8.63     | 9.38      |
| 2.Break up value per certificate (A/E1)   | 11.42    | 3.00     | 0.32     | 0.03     | 5.30      |
| I.Cash flow ratio   | 4.00     | 0.40     | 20.40    | 4 74     | 4.05      |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | -1.00    | -0.12    | -26.49   | 1.71     | 4.05      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.25    | 0.12     | 1.71     | 3.63     | 2.82      |

| UDL Modaraba  |         |         |         | (Thousan | d Rupees) |
|---|---------|---------|---------|----------|-----------|
| Items   | 2006    | 2007    | 2008    | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 374,024 | 404,130 | 439,590 | 450,296  | 474,679   |
| 1.Certificate capital   | 263,866 | 263,866 | 263,866 | 263,866  | 263,866   |
| 2.Reserves  | 75,711  | 97,608  | 127,761 | 146,307  | 161,538   |
| 3.Unappropriated profit   | 34,447  | 42,656  | 47,963  | 40,123   | 49,275    |
| 4.Others  | 7,683   | 19,131  | (1,436) | 25       | 485       |
| B.Total liabilities (B1 + B2)   | 139,554 | 137,415 | 150,044 | 163,626  | 165,131   |
| 1.Current liablities  | 32,019  | 23,853  | 30,400  | 38,470   | 41,164    |
| 2.Non-current liabilities   | 107,535 | 113,562 | 119,644 | 125,156  | 123,967   |
| C.Total assets (C1+C2)  | 521,261 | 560,676 | 588,198 | 613,947  | 640,295   |
| 1.Current assets (a + b)  | 433,442 | 447,722 | 443,867 | 433,941  | 456,807   |
| a.Cash and banks balances   | 359,974 | 220,363 | 226,524 | 59,740   | 61,338    |
| b.Other current assets  | 73,468  | 227,359 | 217,343 | 374,201  | 395,469   |
| 2.Non-current assets (a + b + c)  | 87,819  | 112,954 | 144,331 | 180,006  | 183,488   |
| a.Fixed assets  | 38,168  | 50,321  | 88,293  | 107,290  | 96,218    |
| b.Long-term investments   | 49,472  | 62,559  | 55,964  | 72,642   | 87,196    |
| c.Other non-current assets  | 179     | 74      | 74      | 74       | 74        |
| D.Profit & loss account   |         |         |         |          |           |
| 1.Gross revenue(loss)   | 79,210  | 72,793  | 69,083  | 90,164   | 105,954   |
| 2.Operating expenses  | 7,875   | 9,993   | 11,114  | 13,804   | 15,442    |
| 3.Operating profit  | 71,335  | 62,800  | 57,969  | 76,360   | 90,512    |
| 4.Modaraba co's management fees   | 4,117   | 5,691   | 6,233   | 4,121    | 0         |
| 5.Profit/(loss) before taxation   | 37,052  | 51,216  | 56,093  | 37,093   | 50,768    |
| 6.Profit/(loss) after taxation  | 37,052  | 51,216  | 56,093  | 37,093   | 50,768    |
| E.Other items   |         |         |         |          |           |
| 1.No. of certificates   | 26,387  | 26,387  | 26,386  | 26,386   | 26,386    |
| 2.Cash dividend   | 8.00%   | 10.00%  | 10.00%  | 10.00%   | 12.50%    |
| 3.Stock dividend/bonus shares   | 0.00%   | 0.00%   | 0.00%   | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 54,998  | 53,415  | 67,326  | (85,684) | 73,919    |
| F.Efficiency ratios/profitability ratios  |         |         |         |          |           |
| 1.Return on equity (ROE) (D6/A)   | 9.91%   | 0.13%   | 12.76%  | 8.24%    | 10.70%    |
| 2.Return on capital employed (ROCE) (D5/(C-B1))                                   | 7.57%   | 0.10%   | 10.06%  | 6.45%    | 8.47%     |
| 3.Return on assets (ROA) (D6/C)   | 7.11%   | 0.09%   | 9.54%   | 6.04%    | 7.93%     |
| 4.Return on revenue (D6/D1)   | 46.78%  | 0.70%   | 81.20%  | 41.14%   | 47.92%    |
| 5.Operating expenses to net income (D2/D6)  | 21.25%  | 0.20%   | 19.81%  | 37.21%   | 30.42%    |
| 6.Management expenses (D4/D2)   | 52.28%  | 0.57%   | 56.08%  | 29.85%   | 0.00%     |
| 7.Earning Per Certificate (D6/E1)   | 1.40    | 1.94    | 2.13    | 1.41     | 1.92      |
| G.Liquidity Ratios  |         |         |         |          |           |
| 1.Current asssets to current liabilities (C1/B1) (times)                          | 13.54   | 18.77   | 14.60   | 11.28    | 11.10     |
| 2.Total liabilities to total assets (B/C) (times)                                 | 0.27    | 0.25    | 0.26    | 0.27     | 0.26      |
| 3.Long term investment to total assets (C2b/C)                                    | 9.49%   | 0.11%   | 9.51%   | 11.83%   | 13.62%    |
| H.Capital /leverage ratios  |         |         |         |          |           |
| 1.Capital ratio (A/C)   | 71.75%  | 0.72%   | 74.74%  | 73.34%   | 74.13%    |
| 2.Break up value per certificate (A/E1)   | 14.18   | 15.32   | 16.66   | 17.07    | 17.99     |
| I.Cash flow ratio   |         |         |         |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times)   | 1.48    | 1.04    | 1.20    | -2.31    | 1.46      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.72    | 2.24    | 2.21    | -2.23    | 1.80      |

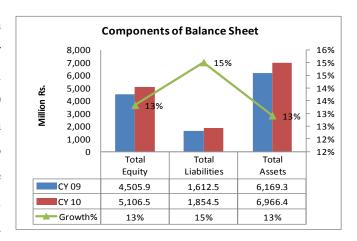
## **EXCHANGE COMPANIES**

## Performance at a Glance

The balance sheet size of Exchange Companies expanded during the period under review. Total assets witnessed an increase of 13.0 percent to stand at around Rs 7.0 billion during CY10 as compared to Rs 6.2 billion in CY09. Decrease in profit before and after taxation of 10.5 percent and 10.4 percent respectively was recorded in CY10 over CY09.

## **Analysis of Balance Sheet Components**

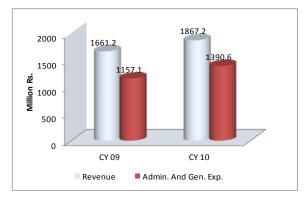
Total equity increased from Rs 4.5 billion in CY09 to Rs to 5.1 billion in CY10 or around 13.0 percent over CY09. Total assets increased to 7.0 billion in CY10 from 6.2 billion in CY09; recording an increase of 13.0 percent. Analysis also reveals that the Exchange companies were holding around 50 percent of their total assets in the form of highly liquid assets,

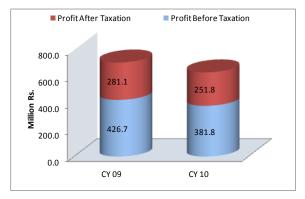


i.e., cash and bank balances because of their nature of business. The current ratio almost remained same at 3.4 percent in CY10. Further, the formation of assets has mainly been through share capital which was around 90 percent of total equity both in CY09 and CY10.

## **Profitability and Operating Efficiency**

Gross revenue reached Rs 1.9 billion in CY10 showing an increase of 12.4 percent. Administrative

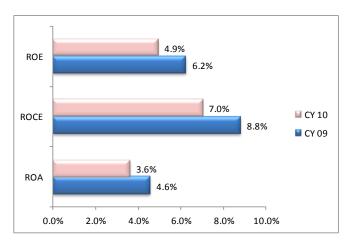




and general expenses increased from Rs 1.2 billion in CY09 to Rs 1.4 billion in CY10. Administrative and general expenses were around 70 percent of the gross revenue in CY09 which increased to 74

percent in CY10 showing reduced operating efficiency in CY10 compared to CY09. Profit before tax decreased from Rs 426.7 million in CY09 to Rs 381.8 million in CY10, registering a decrease of 10.5 percent in CY10. Similarly profit after tax decreased from Rs 281.1 million in CY09 to Rs 251.8 million in CY10; recording a decrease of about 10.4 percent.

Return on capital employed (ROCE) and Return on Assets (ROA) decreased from 8.8 percent to 7.0 percent and 4.6 percent to 3.6 percent respectively in CY10. Return on Equity also decreased from 6.2 percent to 4.9 percent in CY10. Breakup value per share increased from Rs. 20.8 to Rs. 21.6 in CY10.



| Exchange Companies - Overall  | 2006                   | 2005                | 2008                 | (Thousand Rupee        |                        |  |
|---|------------------------|---------------------|----------------------|------------------------|------------------------|--|
| Items   | 3,796,691              | 2007                | 2008                 | 4,505,890              | 2010                   |  |
| A.Total equity (A1 to A3)   |                        | 4,597,012           | 4,998,006            |                        | 5,106,493              |  |
| Share capital     Reserves  | 3,799,393<br>30,000    | 4,424,258<br>45,000 | 4,895,275<br>0       | 4,130,275<br>25,000    | 4,515,410<br>45,000    |  |
|   | (32,702)               | 127,754             | 102,731              | 350,615                | 546,083                |  |
| 3.Accumulated profit (loss)   | 65,442                 | 52,580              | 45,348               | 50,967                 | 5,355                  |  |
| 4.Others  | 1,098,269              | 1,235,190           | 1,628,023            | 1,612,473              | 1,854,516              |  |
| B.Total liabilities (B1 to B2)  1.Current liabilities                             | 525,954                | 827,732             | 1,028,023            | 1,316,888              | 1,520,200              |  |
| 2.Non-current liabilities   | 572,315                | 407,458             | 529,693              | 295,585                | 334,316                |  |
|   | 4,960,402              | 5,884,782           | 6,671,377            | 6,169,330              | 6,966,364              |  |
| C.Total assets (C1+C2)  1.Current assets(a + b)                                   | 3,536,057              | 4,255,420           | 4,716,762            | 4,473,486              | 5,231,406              |  |
| ,   | 2,215,908              | 2,669,485           |                      | 2,776,536              | 3,518,995              |  |
| a.Cash & bank balances  |                        |                     | 2,770,981            |                        |                        |  |
| b.Other assets  | 1,320,150<br>1,424,345 | 1,585,935           | 1,945,781            | 1,696,950<br>1,695,844 | 1,712,411<br>1,734,958 |  |
| 2.Non-current assets (a + b)  | 426,394                | 1,629,362           | 1,954,615            |                        | 640,399                |  |
| a.Fixed assets  | ,                      | 476,006             | 750,108<br>1,204,507 | 631,224                |                        |  |
| b.Other assets  | 997,951                | 1,153,356           | 1,204,507            | 1,064,620              | 1,094,559              |  |
| D.Profit & loss account  1.Revenue  | 910 965                | 097 007             | 1 656 121            | 1 661 102              | 1 067 171              |  |
|   | 819,865                | 987,907             | 1,656,131            | 1,661,192              | 1,867,171              |  |
| 2.Administrative and general expense  | 576,290                | 722,931             | 1,416,706            | 1,157,100              | 1,390,631              |  |
| 3.Profit/(loss) before taxation   | 73,696                 | 91,677              | 114,884              | 426,736                | 381,827                |  |
| 4.Profit/(loss) after taxation  | 31,346                 | 21,897              | 91,581               | 281,093                | 251,826                |  |
| E.Other items   | 109 670                | 252.165             | 270.240              | 216 240                | 226 754                |  |
| 1.No. of ordinary shares  | 198,679<br>N/A         | 252,165<br>N/A      | 270,240<br>N/A       | 216,240<br>N/A         | 236,754<br>N/A         |  |
| 2.Cash dividend   | N/A                    | N/A                 | N/A                  | N/A                    | N/A                    |  |
| 3.Stock dividend/bonua shares   |                        |                     |                      |                        |                        |  |
| 4. Cash generated from operating activities                                       | 399,844                | 40,689              | (3,407,508)          | 691,603                | 218,716                |  |
| F.Efficiency ratios/profitability ratios  | 0.83%                  | 0.48%               | 1.83%                | 6.24%                  | 4.93%                  |  |
| 1.Return on equity (ROE) (D4/A)   | 1.66%                  | 1.81%               | 2.06%                | 8.79%                  | 7.01%                  |  |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 0.63%                  | 0.37%               | 1.37%                | 4.56%                  | 3.61%                  |  |
| 3.Return on assets (ROA) (D4/C)   | 7.82                   | 7.89                | 12.33                | 2.71                   | 3.64                   |  |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            |                        |                     | 0.34                 |                        | 1.06                   |  |
| 5.Earning per share (D4/E1)   | 0.16                   | 0.09                | 0.34                 | 1.30                   | 1.00                   |  |
| G.Liquidity ratios  | 44.67%                 | 45.36%              | 41.54%               | 45.01%                 | 50.51%                 |  |
| 1.Cash & bank balances to total assets (C1a/C)                                    |                        |                     | 41.54%               | 3.40                   | 3.44                   |  |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 6.72                   | 5.14                |                      |                        |                        |  |
| 3.Total llabilities to total assets (B/C)   | 22.14%                 | 20.99%              | 24.40%               | 26.14%                 | 26.62%                 |  |
| H.Capital /Iverage ratios   | 70 540/                | 70.400/             | 74.000/              | 72.040/                | 72 200/                |  |
| 1. Capital ratio (A/C)  | 76.54%                 | 78.12%              | 74.92%               | 73.04%                 | 73.30%                 |  |
| 2.Break up value per share (A/E1)   | 19.11                  | 18.23               | 18.49                | 20.84                  | 21.57                  |  |
| I.Cash flow ratios  | 40.70                  | 4.00                | 07.04                | 0.40                   | 0.07                   |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 12.76                  | 1.86                | -37.21               | 2.46                   | 0.87                   |  |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.76                   | 0.05                | -3.10                | 0.53                   | 0.14                   |  |

| AA Exchange Company (Pvt) Ltd.  |         |         |         | (Thousand Rupe |         |
|---|---------|---------|---------|----------------|---------|
| Items   | 2006    | 2007    | 2008    | 2009           | 2010    |
| A.Total equity (A1 to A3)   | 98,075  | 102,201 | 118,497 | 208,455        | 211,619 |
| 1.Share capital   | 100,000 | 100,000 | 115,000 | 200,000        | 200,000 |
| 2.Reserves  | 0       | 0       | 0       | 0              | 0       |
| 3.Accumulated profit (loss)   | (1,925) | 2,201   | 3,497   | 8,455          | 11,619  |
| 4.Others  | 0       | 4,796   | 30,000  | 0              | 0       |
| B.Total liabilities (B1 to B2)  | 4,123   | 6,810   | 45,170  | 13,324         | 113,495 |
| 1.Current liabilities   | 1,923   | 4,541   | 22,862  | 12,883         | 110,497 |
| 2.Non-current liabilities   | 2,200   | 2,269   | 22,308  | 441            | 2,998   |
| C.Total assets (C1+C2)  | 102,198 | 113,807 | 193,667 | 221,779        | 325,114 |
| 1.Current assets(a + b)   | 72,007  | 74,151  | 150,341 | 160,080        | 229,909 |
| a.Cash & bank balances  | 32,418  | 66,661  | 138,070 | 151,615        | 171,084 |
| b.Other assets  | 39,590  | 7,490   | 12,271  | 8,465          | 58,825  |
| 2.Non-current assets (a + b)  | 30,191  | 39,656  | 43,326  | 61,699         | 95,205  |
| a.Fixed assets  | 2,952   | 4,419   | 6,292   | 4,442          | 33,090  |
| b.Other assets  | 27,239  | 35,237  | 37,034  | 57,257         | 62,115  |
| D.Profit & loss account   |         |         |         |                |         |
| 1.Revenue   | 6,602   | 12,315  | 22,607  | 52,020         | 95,228  |
| 2.Administrative and general expense  | 8,934   | 9,273   | 20,722  | 43,362         | 87,977  |
| 3.Profit/(loss) before taxation   | 828     | 5,046   | 2,454   | 6,981          | 5,420   |
| 4.Profit/(loss) after taxation  | 780     | 4,127   | 1,296   | 4,957          | 3,164   |
| E.Other items   |         |         |         |                |         |
| 1.No. of ordinary shares  | 10,000  | 10,000  | 11,500  | 20,000         | 20,000  |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%   | 0.00%          | 0.00%   |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%   | 0.00%   | 0.00%          | 0.00%   |
| 4.Cash generated from operating activities  | 21,672  | 3,644   | 14,779  | (1,468)        | 57,635  |
| F.Efficiency ratios/profitability ratios  |         |         |         |                |         |
| 1.Return on equity (ROE) (D4/A)   | 0.80%   | 4.04%   | 1.09%   | 2.38%          | 1.50%   |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 0.83%   | 4.62%   | 1.44%   | 3.34%          | 2.53%   |
| 3.Return on assets (ROA) (D4/C)   | 0.76%   | 3.63%   | 0.67%   | 2.24%          | 0.97%   |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 10.79   | 1.84    | 8.44    | 6.21           | 16.23   |
| 5.Earning per share (D4/E1)   | 0.08    | 0.41    | 0.11    | 0.25           | 0.16    |
| G.Liquidity ratios  |         |         |         |                |         |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 31.72%  | 58.57%  | 71.29%  | 68.36%         | 52.62%  |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 37.44   | 16.33   | 6.58    | 12.43          | 2.08    |
| 3.Total llabilities to total assets (B/C)   | 4.03%   | 5.98%   | 23.32%  | 6.01%          | 34.91%  |
| H.Capital /Iverage ratios   |         |         |         |                |         |
| 1.Capital ratio (A/C)   | 95.97%  | 89.80%  | 61.19%  | 93.99%         | 65.09%  |
| 2.Break up value per share (A/E1)   | 9.81    | 10.22   | 10.30   | 10.42          | 10.58   |
| I.Cash flow ratios  |         |         |         |                |         |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 27.78   | 0.88    | 11.40   | -0.30          | 18.22   |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 11.27   | 0.80    | 0.65    | -0.11          | 0.52    |

| Al-Hameed Intl. Money Ex (Pvt) Ltd.   |          |         |          | (Thousand Rupees |         |
|---|----------|---------|----------|------------------|---------|
| Items   | 2006     | 2007    | 2008     | 2009             | 2010    |
| A.Total equity (A1 to A3)   | 101,256  | 96,846  | 198,148  | 198,544          | 199,585 |
| 1.Share capital   | 100,000  | 100,000 | 200,000  | 200,000          | 200,000 |
| 2.Reserves  | 0        | 0       | 0        | 0                | 0       |
| 3.Accumulated profit (loss)   | 1,256    | (3,154) | (1,852)  | (1,456)          | (415)   |
| 4.Others  | 5,347    | 5,079   | 4,826    | 4,584            | 4,355   |
| B.Total liabilities (B1 to B2)  | 38,282   | 35,634  | 28,396   | 33,916           | 23,193  |
| 1.Current liabilities   | 34,778   | 32,373  | 26,900   | 31,944           | 21,834  |
| 2.Non-current liabilities   | 3,504    | 3,261   | 1,496    | 1,972            | 1,359   |
| C.Total assets (C1+C2)  | 144,885  | 137,559 | 231,370  | 237,044          | 227,133 |
| 1.Current assets(a + b)   | 51,290   | 44,168  | 52,105   | 59,597           | 61,746  |
| a.Cash & bank balances  | 29,689   | 23,822  | 23,714   | 15,146           | 7,427   |
| b.Other assets  | 21,601   | 20,346  | 28,391   | 44,451           | 54,319  |
| 2.Non-current assets (a + b)  | 93,595   | 93,391  | 179,265  | 177,447          | 165,387 |
| a.Fixed assets  | 65,059   | 63,497  | 124,396  | 119,111          | 113,706 |
| b.Other assets  | 28,536   | 29,894  | 54,869   | 58,336           | 51,681  |
| D.Profit & loss account   |          |         |          |                  |         |
| 1.Revenue   | 10,685   | 8,572   | 11,094   | 8,158            | 5,520   |
| 2.Administrative and general expense  | 6,869    | 7,659   | 7,877    | 9,522            | 8,895   |
| 3.Profit/(loss) before taxation   | (592)    | (4,878) | (660)    | 630              | 243     |
| 4.Profit/(loss) after taxation  | (1,209)  | (4,678) | 1,049    | 154              | 812     |
| E.Other items   |          |         |          |                  |         |
| 1.No. of ordinary shares  | 100      | 100     | 200      | 200              | 200     |
| 2.Cash dividend   | 0.00%    | 0.00%   | 0.00%    | 0.00%            | 0.00%   |
| 3.Stock dividend/bonua shares   | 0.00%    | 0.00%   | 0.00%    | 0.00%            | 0.00%   |
| 4.Cash generated from operating activities  | 30,183   | (2,390) | (19,602) | (7,477)          | (7,477) |
| F.Efficiency ratios/profitability ratios  |          |         |          |                  |         |
| 1.Return on equity (ROE) (D4/A)   | -1.19%   | -4.83%  | 0.53%    | 0.08%            | 0.41%   |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | -0.54%   | -4.64%  | -0.32%   | 0.31%            | 0.12%   |
| 3.Return on assets (ROA) (D4/C)   | -0.83%   | -3.40%  | 0.45%    | 0.06%            | 0.36%   |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | -11.60   | -1.57   | -11.93   | 15.11            | 36.60   |
| 5.Earning per share (D4/E1)   | -12.09   | -46.78  | 5.25     | 0.77             | 4.06    |
| G.Liquidity ratios  |          |         |          |                  |         |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 20.49%   | 17.32%  | 10.25%   | 6.39%            | 3.27%   |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 1.47     | 1.36    | 1.94     | 1.87             | 2.83    |
| 3.Total llabilities to total assets (B/C)   | 26.42%   | 25.90%  | 12.27%   | 14.31%           | 10.21%  |
| H.Capital /Iverage ratios   |          |         |          |                  |         |
| 1.Capital ratio (A/C)   | 69.89%   | 70.40%  | 85.64%   | 83.76%           | 87.87%  |
| 2.Break up value per share (A/E1)   | 1,012.56 | 968.46  | 990.74   | 992.72           | 997.93  |
| I.Cash flow ratios  |          |         |          |                  |         |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | -24.97   | 0.51    | -18.69   | -48.55           | -9.21   |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.87     | -0.07   | -0.73    | -0.23            | -0.34   |

| Al-Rahim Exchange Company (Pvt.) Ltd.   |         |          |         | (Thousand Rupees |         |
|---|---------|----------|---------|------------------|---------|
| Items   | 2006    | 2007     | 2008    | 2009             | 2010    |
| A.Total equity (A1 to A3)   | 194,594 | 193,151  | 199,356 | 200,662          | 201,231 |
| 1.Share capital   | 200,000 | 200,000  | 205,410 | 205,410          | 205,410 |
| 2.Reserves  | 0       | 0        | -       | -                | 0       |
| 3.Accumulated profit (loss)   | (5,406) | (6,849)  | (6,054) | (4,748)          | (4,179) |
| 4.Others  | 0       | 0        | -       | -                | 0       |
| B.Total liabilities (B1 to B2)  | 1,377   | 979      | 636     | 788              | 337     |
| 1.Current liabilities   | 816     | 716      | 636     | 788              | 337     |
| 2.Non-current liabilities   | 561     | 263      | -       | -                | 0       |
| C.Total assets (C1+C2)  | 195,971 | 194,130  | 199,992 | 201,450          | 201,568 |
| 1.Current assets(a + b)   | 90,785  | 150,583  | 139,121 | 141,096          | 142,001 |
| a.Cash & bank balances  | 90,534  | 143,033  | 137,141 | 140,310          | 138,737 |
| b.Other assets  | 251     | 7,550    | 1,980   | 786              | 3,264   |
| 2.Non-current assets (a + b)  | 105,186 | 43,547   | 60,871  | 60,354           | 59,567  |
| a.Fixed assets  | 11,184  | 10,728   | 9,334   | 8,776            | 7,957   |
| b.Other assets  | 94,002  | 32,819   | 51,537  | 51,578           | 51,610  |
| D.Profit & loss account   |         |          |         |                  |         |
| 1.Revenue   | 18,670  | 8,320    | 6,409   | 4,712            | 619     |
| 2.Administrative and general expense  | 5,901   | 5,276    | 5,168   | 6,727            | (8,068) |
| 3.Profit/(loss) before taxation   | (155)   | (1,402)  | 1,241   | 1,306            | 664     |
| 4.Profit/(loss) after taxation  | (249)   | (1,443)  | 1,167   | 1,306            | 569     |
| E.Other items   |         |          |         |                  |         |
| 1.No. of ordinary shares  | 2,000   | 2,000    | 2,054   | 2,054            | 2,054   |
| 2.Cash dividend   | 0.00%   | 0.00%    | -       | -                | 0.00%   |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%    | -       | -                | 0.00%   |
| 4.Cash generated from operating activities  | 2,254   | (15,609) | 7,610   | 4,053            | 786     |
| F.Efficiency ratios/profitability ratios  |         |          |         |                  |         |
| 1.Return on equity (ROE) (D4/A)   | -0.13%  | -0.75%   | 0.59%   | 0.65%            | 0.28%   |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | -0.08%  | -0.72%   | 0.62%   | 0.65%            | 0.33%   |
| 3.Return on assets (ROA) (D4/C)   | -0.13%  | -0.74%   | 0.58%   | 0.65%            | 0.28%   |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | -38.07  | -3.76    | 4.16    | 5.15             | -12.15  |
| 5.Earning per share (D4/E1)   | -0.12   | -0.72    | 0.57    | 0.64             | 0.28    |
| G.Liquidity ratios  |         |          |         |                  |         |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 46.20%  | 73.68%   | 68.57%  | 69.65%           | 68.83%  |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 111.26  | 210.31   | 218.74  | 179.06           | 421.37  |
| 3.Total llabilities to total assets (B/C)   | 0.70%   | 0.50%    | 0.32%   | 0.39%            | 0.17%   |
| H.Capital /Iverage ratios   |         |          |         |                  |         |
| 1.Capital ratio (A/C)   | 99.30%  | 99.50%   | 99.68%  | 99.61%           | 99.83%  |
| 2.Break up value per share (A/E1)   | 97.30   | 96.58    | 97.06   | 97.69            | 97.97   |
| I.Cash flow ratios  |         |          |         |                  |         |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | -9.05   | 10.82    | 6.52    | 3.10             | 1.38    |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.76    | -21.80   | 11.97   | 5.14             | 2.33    |

| Dollar East Exchange Company (Pvt.) Ltd.  |          |          |          | (Thousand Rupees |          |
|---|----------|----------|----------|------------------|----------|
| Items   | 2006     | 2007     | 2008     | 2009             | 2010     |
| A.Total equity (A1 to A3)   | 167,062  | 163,809  | 163,875  | 169,434          | 283,984  |
| 1.Share capital   | 200,000  | 200,000  | 200,000  | 200,000          | 300,000  |
| 2.Reserves  | 0        | 0        | 0        | 0                | 0        |
| 3.Accumulated profit (loss)   | (32,938) | (36,191) | (36,125) | (30,566)         | (16,016) |
| 4.Others  | 700      | 700      | 1,700    | 0                | 0        |
| B.Total liabilities (B1 to B2)  | 28,692   | 51,376   | 71,030   | 217,859          | 204,869  |
| 1.Current liabilities   | 28,692   | 51,376   | 71,030   | 216,159          | 202,182  |
| 2.Non-current liabilities   | 0        | 0        | 0        | 1,700            | 2,687    |
| C.Total assets (C1+C2)  | 196,454  | 215,885  | 236,605  | 387,293          | 488,853  |
| 1.Current assets(a + b)   | 106,620  | 117,023  | 145,795  | 294,820          | 362,796  |
| a.Cash & bank balances  | 80,346   | 76,158   | 44,214   | 26,990           | 42,822   |
| b.Other assets  | 26,274   | 40,865   | 101,581  | 267,830          | 319,974  |
| 2.Non-current assets (a + b)  | 89,834   | 98,862   | 90,810   | 92,473           | 126,057  |
| a.Fixed assets  | 29,477   | 32,007   | 26,886   | 28,715           | 36,196   |
| b.Other assets  | 60,357   | 66,855   | 63,924   | 63,758           | 89,861   |
| D.Profit & loss account   |          |          |          |                  |          |
| 1.Revenue   | 41,730   | 60,060   | 82,406   | 105,399          | 117,167  |
| 2.Administrative and general expense  | 51,492   | 64,626   | 84,248   | 104,130          | 111,744  |
| 3.Profit/(loss) before taxation   | (9,011)  | (2,952)  | 478      | 8,713            | 11,991   |
| 4.Profit/(loss) after taxation  | (9,220)  | (3,252)  | 66       | 5,558            | 14,551   |
| E.Other items   |          |          |          |                  |          |
| 1.No. of ordinary shares  | 2,000    | 2,000    | 2,000    | 2,000            | 3,000    |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%    | 0.00%            | 0.00%    |
| 3.Stock dividend/bonua shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%            | 0.00%    |
| 4.Cash generated from operating activities  | 31,410   | 11,236   | (30,930) | (8,068)          | (41,700) |
| F.Efficiency ratios/profitability ratios  |          |          |          |                  |          |
| 1.Return on equity (ROE) (D4/A)   | -5.52%   | -1.99%   | 0.04%    | 3.28%            | 5.12%    |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | -5.37%   | -1.79%   | 0.29%    | 5.09%            | 4.18%    |
| 3.Return on assets (ROA) (D4/C)   | -4.69%   | -1.51%   | 0.03%    | 1.44%            | 2.98%    |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | -5.71    | -21.89   | 176.25   | 11.95            | 9.32     |
| 5.Earning per share (D4/E1)   | -4.61    | -1.63    | 0.03     | 2.78             | 4.85     |
| G.Liquidity ratios  |          |          |          |                  |          |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 40.90%   | 35.28%   | 18.69%   | 6.97%            | 8.76%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 3.72     | 2.28     | 2.05     | 1.36             | 1.79     |
| 3.Total llabilities to total assets (B/C)   | 14.60%   | 23.80%   | 30.02%   | 56.25%           | 41.91%   |
| H.Capital /Iverage ratios   |          |          |          |                  |          |
| 1.Capital ratio (A/C)   | 85.04%   | 75.88%   | 69.26%   | 43.75%           | 58.09%   |
| 2.Break up value per share (A/E1)   | 83.53    | 81.90    | 81.94    | 84.72            | 94.66    |
| I.Cash flow ratios  |          |          |          |                  |          |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | -3.41    | -3.46    | -468.64  | -1.45            | -2.87    |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.09     | 0.22     | -0.44    | -0.04            | -0.21    |

| Fairdeal Exchange Company (Pvt) Ltd.  |         |         |         | (Thousand Rupees |         |
|---|---------|---------|---------|------------------|---------|
| Items   | 2006    | 2007    | 2008    | 2009             | 2010    |
| A.Total equity (A1 to A3)   | 109,532 | 151,516 | 192,846 | 205,248          | 206,933 |
| 1.Share capital   | 105,393 | 155,393 | 200,000 | 200,000          | 200,000 |
| 2.Reserves  | 0       | 0       | 0       | 0                | 0       |
| 3.Accumulated profit (loss)   | 4,139   | (3,877) | (7,154) | 5,248            | 6,933   |
| 4.Others  | 0       | 0       | 0       | 0                | 0       |
| B.Total liabilities (B1 to B2)  | 5,504   | 1,944   | 14,069  | 12,343           | 25,515  |
| 1.Current liabilities   | 5,504   | 1,944   | 14,069  | 10,343           | 23,515  |
| 2.Non-current liabilities   | 0       | 0       | 0       | 2,000            | 2,000   |
| C.Total assets (C1+C2)  | 115,036 | 153,460 | 206,915 | 217,591          | 232,448 |
| 1.Current assets(a + b)   | 70,094  | 98,326  | 137,702 | 143,503          | 167,485 |
| a.Cash & bank balances  | 64,863  | 92,860  | 120,512 | 135,273          | 156,376 |
| b.Other assets  | 5,231   | 5,466   | 17,190  | 8,230            | 11,109  |
| 2.Non-current assets (a + b)  | 44,942  | 55,134  | 69,213  | 74,088           | 64,963  |
| a.Fixed assets  | 8,617   | 13,137  | 13,543  | 12,592           | 13,032  |
| b.Other assets  | 36,325  | 41,997  | 55,670  | 61,496           | 51,931  |
| D.Profit & loss account   |         |         |         |                  |         |
| 1.Revenue   | 15,223  | 14,644  | 21,590  | 33,191           | 27,373  |
| 2.Administrative and general expense  | 13,876  | 14,178  | 17,253  | 19,658           | 24,845  |
| 3.Profit/(loss) before taxation   | 1,227   | 279     | (3,263) | 13,515           | 2,526   |
| 4.Profit/(loss) after taxation  | 1,151   | 263     | (3,277) | 12,402           | 1,685   |
| E.Other items   |         |         |         |                  |         |
| 1.No. of ordinary shares  | 10,539  | 15,539  | 20,000  | 20,000           | 20,000  |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%   | 0.00%            | 0.00%   |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%   | 0.00%   | 0.00%            | 0.00%   |
| 4.Cash generated from operating activities  | 0       | (53)    | (1,920) | 19,983           | 13,602  |
| F.Efficiency ratios/profitability ratios  |         |         |         |                  |         |
| 1.Return on equity (ROE) (D4/A)   | 1.05%   | 0.17%   | -1.70%  | 6.04%            | 0.81%   |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 1.12%   | 0.18%   | -1.69%  | 6.52%            | 1.21%   |
| 3.Return on assets (ROA) (D4/C)   | 1.00%   | 0.17%   | -1.58%  | 5.70%            | 0.72%   |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 11.31   | 50.82   | -5.29   | 1.45             | 9.84    |
| 5.Earning per share (D4/E1)   | 0.11    | 0.02    | -0.16   | 0.62             | 0.08    |
| G.Liquidity ratios  |         |         |         |                  |         |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 56.38%  | 60.51%  | 58.24%  | 62.17%           | 67.27%  |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 12.74   | 50.58   | 9.79    | 13.87            | 7.12    |
| 3.Total llabilities to total assets (B/C)   | 4.78%   | 1.27%   | 6.80%   | 5.67%            | 10.98%  |
| H.Capital /Iverage ratios   |         |         |         |                  |         |
| 1.Capital ratio (A/C)   | 95.22%  | 98.73%  | 93.20%  | 94.33%           | 89.02%  |
| 2.Break up value per share (A/E1)   | 10.39   | 9.75    | 9.64    | 10.26            | 10.35   |
| I.Cash flow ratios  |         |         |         |                  |         |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 0.00    | -0.20   | 0.59    | 1.61             | 8.07    |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00    | -0.03   | -0.14   | 1.93             | 0.58    |

| Galaxy Exchange Company (Pvt.) Ltd.   | 2006    | 2007    | 2008    | (Thousan<br>2009 | d Rupees)<br>2010 |
|---|---------|---------|---------|------------------|-------------------|
| Items   | 195,790 | 191,862 | 2008    | 2009             | 2010              |
| A.Total equity (A1 to A3)  1.Share capital  | 200,000 | 200,000 | 210,000 | 210,000          | 210,000           |
| 2.Reserves  | 0       | 200,000 | 210,000 | 210,000          | 210,000           |
| 3.Accumulated profit (loss)   | (4,210) | (8,138) | (7,021) | (149)            | (721)             |
| 4.Others  | 0       | (0,130) | 0       | 0                | 0                 |
|   | 790     | 868     | 729     | 642              | 837               |
| B.Total liabilities (B1 to B2)  1.Current liabilities                             | 790     | 868     | 729     | 642              | 837               |
| 2.Non-current liabilities   | 0       | 0       | 0       | 0                | 0                 |
| C.Total assets (C1+C2)  | 196,580 | 192,730 | 203,708 | 210,493          | 210,116           |
| 1.Current assets (a + b)  | 82,282  | 79,068  | 93,737  | 92,083           | 103,153           |
| a.Cash & bank balances  | 64,108  | 64,192  | 76,157  | 85,878           | 100,076           |
| b.Other assets  | 18,174  | 14,876  | 17,580  | 6,205            | 3,077             |
| 2.Non-current assets (a + b)  | 114,298 | 113,662 | 109,971 | 118,410          | 106,963           |
| a.Fixed assets  | 4,298   | 3,662   | 59,971  | 57,110           | 54,363            |
| b.Other assets  | 110,000 | 110,000 | 50,000  | 61,300           | 52,600            |
| D.Profit & loss account   |         |         |         |                  |                   |
| 1.Revenue   | 18,812  | 28,765  | 33,618  | 44,343           | 40,501            |
| 2.Administrative and general expense  | 27,762  | 32,551  | 32,500  | 38,123           | 40,899            |
| 3.Profit/(loss) before taxation   | (8,950) | (3,786) | 1,118   | 6,220            | (398)             |
| 4.Profit/(loss) after taxation  | (9,044) | (3,929) | 1,118   | 6,220            | (572)             |
| E.Other items   |         |         |         |                  |                   |
| 1.No. of ordinary shares  | 20,000  | 20,000  | 21,000  | 21,000           | 21,000            |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%   | 0.00%            | 0.00%             |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%   | 0.00%   | 0.00%            | 0.00%             |
| 4.Cash generated from operating activities  | 0       | 362     | 1,971   | 6,714            | 6,058             |
| F.Efficiency ratios/profitability ratios  |         |         |         |                  |                   |
| 1.Return on equity (ROE) (D4/A)   | -4.62%  | -2.05%  | 0.55%   | 2.96%            | -0.27%            |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | -4.57%  | -1.97%  | 0.55%   | 2.96%            | -0.19%            |
| 3.Return on assets (ROA) (D4/C)   | -4.60%  | -2.04%  | 0.55%   | 2.95%            | -0.27%            |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | -3.10   | -8.60   | 29.07   | 6.13             | -102.76           |
| 5.Earning per share (D4/E1)   | -0.45   | -0.20   | 0.05    | 0.30             | -0.03             |
| G.Liquidity ratios  |         |         |         |                  |                   |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 32.61%  | 33.31%  | 37.39%  | 40.80%           | 47.63%            |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 104.15  | 91.09   | 128.58  | 143.43           | 123.24            |
| 3.Total llabilities to total assets (B/C)   | 0.40%   | 0.45%   | 0.36%   | 0.30%            | 0.40%             |
| H.Capital /Iverage ratios   |         |         |         |                  |                   |
| 1.Capital ratio (A/C)   | 99.60%  | 99.55%  | 99.64%  | 99.70%           | 99.60%            |
| 2.Break up value per share (A/E1)   | 9.79    | 9.59    | 9.67    | 9.99             | 9.97              |
| I.Cash flow ratios  |         |         |         |                  |                   |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 0.00    | -0.09   | 1.76    | 1.08             | -10.59            |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00    | 0.42    | 2.70    | 10.46            | 7.24              |

| H & H Exchange Company (Pvt.) Ltd.  |          |          |           | (Thousand Rupees |          |
|---|----------|----------|-----------|------------------|----------|
| Items   | 2006     | 2007     | 2008      | 2009             | 2010     |
| A.Total equity (A1 to A3)   | 336,532  | 348,801  | 279,854   | 335,913          | 365,636  |
| 1.Share capital   | 300,000  | 300,000  | 300,000   | 300,000          | 300,000  |
| 2.Reserves  | 30,000   | 45,000   | 0         | 25,000           | 45,000   |
| 3.Accumulated profit (loss)   | 6,532    | 3,801    | (20,146)  | 10,913           | 20,636   |
| 4.Others  | 0        | 0        | 0         | 0                | 0        |
| B.Total liabilities (B1 to B2)  | 80,290   | 59,117   | 51,800    | 59,200           | 71,245   |
| 1.Current liabilities   | 80,212   | 59,117   | 51,800    | 57,836           | 69,931   |
| 2.Non-current liabilities   | 78       | 0        | 0         | 1,364            | 1,314    |
| C.Total assets (C1+C2)  | 416,822  | 407,918  | 331,654   | 395,113          | 436,881  |
| 1.Current assets(a + b)   | 345,468  | 309,730  | 199,005   | 301,105          | 342,427  |
| a.Cash & bank balances  | 336,655  | 300,968  | 117,435   | 280,431          | 322,275  |
| b.Other assets  | 8,813    | 8,762    | 81,570    | 20,674           | 20,152   |
| 2.Non-current assets (a + b)  | 71,354   | 98,188   | 132,649   | 94,008           | 94,454   |
| a.Fixed assets  | 13,824   | 12,834   | 11,382    | 10,598           | 12,016   |
| b.Other assets  | 57,530   | 85,354   | 121,267   | 83,410           | 82,438   |
| D.Profit & loss account   |          |          |           |                  |          |
| 1.Revenue   | 63,387   | 67,726   | 89,719    | 155,128          | 114,683  |
| 2.Administrative and general expense  | 35,801   | 40,828   | 186,804   | 49,596           | 57,370   |
| 3.Profit/(loss) before taxation   | 21,889   | 17,870   | (105,384) | 95,083           | 44,959   |
| 4.Profit/(loss) after taxation  | 14,389   | 12,270   | (68,948)  | 56,059           | 29,723   |
| E.Other items   |          |          |           |                  |          |
| 1.No. of ordinary shares  | 300      | 300      | 300       | 300              | 300      |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%     | 0.00%            | 0.00%    |
| 3.Stock dividend/bonua shares   | 0.00%    | 0.00%    | 0.00%     | 0.00%            | 0.00%    |
| 4.Cash generated from operating activities  | 19,618   | 15,688   | (182,589) | 164,232          | 45,787   |
| F.Efficiency ratios/profitability ratios  |          |          |           |                  |          |
| 1.Return on equity (ROE) (D4/A)   | 4.28%    | 3.52%    | -24.64%   | 16.69%           | 8.13%    |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 6.50%    | 5.12%    | -37.66%   | 28.19%           | 12.25%   |
| 3.Return on assets (ROA) (D4/C)   | 3.45%    | 3.01%    | -20.79%   | 14.19%           | 6.80%    |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 1.64     | 2.28     | -1.77     | 0.52             | 1.28     |
| 5.Earning per share (D4/E1)   | 47.96    | 40.90    | -229.83   | 186.86           | 99.08    |
| G.Liquidity ratios  |          |          |           |                  |          |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 80.77%   | 73.78%   | 35.41%    | 70.97%           | 73.77%   |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 4.31     | 5.24     | 3.84      | 5.21             | 4.90     |
| 3.Total llabilities to total assets (B/C)   | 19.26%   | 14.49%   | 15.62%    | 14.98%           | 16.31%   |
| H.Capital /Iverage ratios   |          |          |           |                  |          |
| 1.Capital ratio (A/C)   | 80.74%   | 85.51%   | 84.38%    | 85.02%           | 83.69%   |
| 2.Break up value per share (A/E1)   | 1,121.77 | 1,162.67 | 932.85    | 1,119.71         | 1,218.79 |
| I.Cash flow ratios  |          |          |           |                  |          |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 1.36     | 1.28     | 2.65      | 2.93             | 1.54     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.24     | 0.27     | -3.52     | 2.84             | 0.65     |

| Habib Currency Exchange (Pvt) Ltd.  Items   | 2006     | 2007     | 2008    | (Thousan<br>2009 | d Rupees)<br>2010 |
|---|----------|----------|---------|------------------|-------------------|
| A.Total equity (A1 to A3)   | 85,135   | 200,236  | 209,247 | 259,990          | 493,422           |
| 1.Share capital   | 100,000  | 214,865  | 214,865 | 214,865          | 400,000           |
| 2.Reserves  | 0        | 0        | 0       | 0                | 0                 |
| 3.Accumulated profit (loss)   | (14,865) | (14,629) | (5,618) | 45,125           | 93,422            |
| 4.Others  | 0        | (9)      | (274)   | 0                | 0                 |
| B.Total liabilities (B1 to B2)  | 3,590    | 9,546    | 21,588  | 10,447           | 10,603            |
| 1.Current liabilities   | 3,590    | 9,546    | 21,588  | 10,200           | 10,079            |
| 2.Non-current liabilities   | 0        | 0        | 0       | 247              | 524               |
| C.Total assets (C1+C2)  | 88,725   | 209,773  | 230,561 | 270,437          | 504,025           |
| 1.Current assets(a + b)   | 80,547   | 202,642  | 221,829 | 210,745          | 388,042           |
| a.Cash & bank balances  | 7,728    | 17,674   | 91,113  | 202,769          | 310,952           |
| b.Other assets  | 72,819   | 184,968  | 130,716 | 7,976            | 77,090            |
| 2.Non-current assets (a + b)  | 8,178    | 7,131    | 8,732   | 59,692           | 115,983           |
| a.Fixed assets  | 6,812    | 6,650    | 5,347   | 4,781            | 10,369            |
| b.Other assets  | 1,366    | 481      | 3,385   | 54,911           | 105,614           |
| D.Profit & loss account   |          |          |         |                  |                   |
| 1.Revenue   | 2,621    | 6,066    | 35,358  | 115,692          | 115,771           |
| 2.Administrative and general expense  | (11,006) | (14,227) | 28,912  | 37,613           | 52,849            |
| 3.Profit/(loss) before taxation   | (3,922)  | 309      | 6,322   | 78,065           | 74,304            |
| 4.Profit/(loss) after taxation  | (3,958)  | 236      | 9,012   | 50,742           | 48,298            |
| E.Other items   |          |          |         |                  |                   |
| 1.No. of ordinary shares  | 10,000   | 21,486   | 21,486  | 21,486           | 40,000            |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%   | 0.00%            | 0.00%             |
| 3.Stock dividend/bonua shares   | 0.00%    | 0.00%    | 0.00%   | 0.00%            | 0.00%             |
| 4.Cash generated from operating activities  | (16,980) | 8,625    | 16,196  | 42,766           | (19,391)          |
| F.Efficiency ratios/profitability ratios  |          |          |         |                  |                   |
| 1.Return on equity (ROE) (D4/A)   | -4.65%   | 0.12%    | 4.31%   | 19.52%           | 9.79%             |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | -4.61%   | 0.15%    | 3.03%   | 30.00%           | 15.04%            |
| 3.Return on assets (ROA) (D4/C)   | -4.46%   | 0.11%    | 3.91%   | 18.76%           | 9.58%             |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 2.81     | -46.04   | 4.57    | 0.48             | 0.71              |
| 5.Earning per share (D4/E1)   | -0.40    | 0.01     | 0.42    | 2.36             | 1.21              |
| G.Liquidity ratios  |          |          |         |                  |                   |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 8.71%    | 8.43%    | 39.52%  | 74.98%           | 61.69%            |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 22.44    | 21.23    | 10.28   | 20.66            | 38.50             |
| 3.Total llabilities to total assets (B/C)   | 4.05%    | 4.55%    | 9.36%   | 3.86%            | 2.10%             |
| H.Capital /Iverage ratios   |          |          |         |                  |                   |
| 1.Capital ratio (A/C)   | 95.95%   | 95.45%   | 90.76%  | 96.14%           | 97.90%            |
| 2.Break up value per share (A/E1)   | 8.51     | 9.32     | 9.74    | 12.10            | 12.34             |
| I.Cash flow ratios  |          |          |         |                  |                   |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 4.29     | 36.55    | 1.80    | 0.84             | -0.40             |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -4.73    | 0.90     | 0.75    | 4.19             | -1.92             |

| Habib Qatar International Exchange Pakistan Lto                                   | 1.      |         |             | (Thousan | d Rupees) |
|---|---------|---------|-------------|----------|-----------|
| Items   | 2006    | 2007    | 2008        | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 118,890 | 121,014 | 245,622     | 320,288  | 375,658   |
| 1.Share capital   | 100,000 | 100,000 | 200,000     | 200,000  | 200,000   |
| 2.Reserves  | 0       | 0       | 0           | 0        | 0         |
| 3.Accumulated profit (loss)   | 18,890  | 21,014  | 45,622      | 120,288  | 175,658   |
| 4.Others  | (2,949) | 1,211   | 0           | 0        | 0         |
| B.Total liabilities (B1 to B2)  | 8,339   | 5,746   | 29,063      | 24,732   | 34,209    |
| 1.Current liabilities   | 7,950   | 5,003   | 26,137      | 20,177   | 27,325    |
| 2.Non-current liabilities   | 389     | 743     | 2,926       | 4,555    | 6,884     |
| C.Total assets (C1+C2)  | 124,280 | 127,971 | 274,685     | 345,020  | 409,867   |
| 1.Current assets(a + b)   | 94,951  | 95,822  | 236,204     | 275,737  | 328,491   |
| a.Cash & bank balances  | 68,465  | 44,037  | 146,386     | 122,657  | 166,030   |
| b.Other assets  | 26,486  | 51,785  | 89,818      | 153,080  | 162,461   |
| 2.Non-current assets (a + b)  | 29,329  | 32,149  | 38,481      | 69,283   | 81,376    |
| a.Fixed assets  | 2,701   | 6,600   | 13,073      | 18,915   | 31,173    |
| b.Other assets  | 26,628  | 25,549  | 25,408      | 50,368   | 50,203    |
| D.Profit & loss account   |         |         |             |          |           |
| 1.Revenue   | 4,933   | 7,918   | 54,473      | 142,553  | 189,170   |
| 2.Administrative and general expense  | 11,834  | 15,198  | 27,904      | 58,743   | 99,654    |
| 3.Profit/(loss) before taxation   | 16,267  | 7,180   | 26,569      | 83,810   | 89,516    |
| 4.Profit/(loss) after taxation  | 16,095  | 7,124   | 24,608      | 74,666   | 70,370    |
| E.Other items   |         |         |             |          |           |
| 1.No. of ordinary shares  | 10,000  | 10,000  | 20,000      | 20,000   | 20,000    |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%       | 0.00%    | 0.00%     |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%   | 0.00%       | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 6,560   | (1,238) | (3,419,457) | (17,330) | 70,204    |
| F.Efficiency ratios/profitability ratios  |         |         |             |          |           |
| 1.Return on equity (ROE) (D4/A)   | 13.54%  | 5.89%   | 10.02%      | 23.31%   | 18.73%    |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 13.98%  | 5.84%   | 10.69%      | 25.80%   | 23.40%    |
| 3.Return on assets (ROA) (D4/C)   | 12.95%  | 5.57%   | 8.96%       | 21.64%   | 17.17%    |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 0.73    | 2.12    | 1.05        | 0.70     | 1.11      |
| 5.Earning per share (D4/E1)   | 1.61    | 0.71    | 1.23        | 3.73     | 3.52      |
| G.Liquidity ratios  |         |         |             |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 55.09%  | 34.41%  | 53.29%      | 35.55%   | 40.51%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 11.94   | 19.15   | 9.04        | 13.67    | 12.02     |
| 3.Total llabilities to total assets (B/C)   | 6.71%   | 4.49%   | 10.58%      | 7.17%    | 8.35%     |
| H.Capital /Iverage ratios   |         |         |             |          |           |
| 1.Capital ratio (A/C)   | 95.66%  | 94.56%  | 89.42%      | 92.83%   | 91.65%    |
| 2.Break up value per share (A/E1)   | 11.89   | 12.10   | 12.28       | 16.01    | 18.78     |
| I.Cash flow ratios  |         |         |             |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 0.41    | -0.17   | -138.96     | -0.23    | 1.00      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.83    | -0.25   | -130.83     | -0.86    | 2.57      |

| M/S SIBL Exchange Co.   |         |         |         | (Thousand Rupee |         |
|---|---------|---------|---------|-----------------|---------|
| Items   | 2006    | 2007    | 2008    | 2009            | 2010    |
| A.Total equity (A1 to A3)   | 101,304 | 102,779 | 105,636 | 109,217         | 112,297 |
| 1.Share capital   | 100,000 | 100,000 | 100,000 | 100,000         | 100,000 |
| 2.Reserves  | 0       | 0       | 0       | 0               | 0       |
| 3.Accumulated profit (loss)   | 1,304   | 2,779   | 5,636   | 9,217           | 12,297  |
| 4.Others  | 0       | 0       | 0       | 0               | 0       |
| B.Total liabilities (B1 to B2)  | 5,527   | 8,458   | 4,144   | 3,193           | 2,871   |
| 1.Current liabilities   | 5,527   | 8,458   | 4,144   | 3,193           | 2,871   |
| 2.Non-current liabilities   | 0       | 0       | 0       | 0               | 0       |
| C.Total assets (C1+C2)  | 106,831 | 111,237 | 109,780 | 112,410         | 115,168 |
| 1.Current assets(a + b)   | 105,158 | 109,029 | 108,085 | 111,175         | 114,264 |
| a.Cash & bank balances  | 7,419   | 9,492   | 8,841   | 1,074           | 947     |
| b.Other assets  | 97,739  | 99,537  | 99,244  | 110,101         | 113,317 |
| 2.Non-current assets (a + b)  | 1,673   | 2,208   | 1,695   | 1,235           | 904     |
| a.Fixed assets  | 1,336   | 1,674   | 1,344   | 1,066           | 805     |
| b.Other assets  | 337     | 534     | 351     | 169             | 99      |
| D.Profit & loss account   |         |         |         |                 |         |
| 1.Revenue   | 4,741   | 6,315   | 8,116   | 9,502           | 8,842   |
| 2.Administrative and general expense  | 2,891   | 3,993   | 3,647   | 3,901           | 4,018   |
| 3.Profit/(loss) before taxation   | 1,851   | 2,322   | 4,469   | 5,601           | 4,824   |
| 4.Profit/(loss) after taxation  | 1,421   | 1,474   | 2,858   | 3,581           | 3,080   |
| E.Other items   |         |         |         |                 |         |
| 1.No. of ordinary shares  | 10,000  | 10,000  | 10,000  | 10,000          | 10,000  |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%   | 0.00%           | 0.00%   |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%   | 0.00%   | 0.00%           | 0.00%   |
| 4.Cash generated from operating activities  | 2,744   | 5,194   | (2,088) | 2,617           | 2,839   |
| F.Efficiency ratios/profitability ratios  |         |         |         |                 |         |
| 1.Return on equity (ROE) (D4/A)   | 1.40%   | 1.43%   | 2.71%   | 3.28%           | 2.74%   |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 1.83%   | 2.26%   | 4.23%   | 5.13%           | 4.30%   |
| 3.Return on assets (ROA) (D4/C)   | 1.33%   | 1.33%   | 2.60%   | 3.19%           | 2.67%   |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 1.56    | 1.72    | 0.82    | 0.70            | 0.83    |
| 5.Earning per share (D4/E1)   | 0.14    | 0.15    | 0.29    | 0.36            | 0.3     |
| G.Liquidity ratios  |         |         |         |                 |         |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 6.94%   | 8.53%   | 8.05%   | 0.96%           | 0.82%   |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 19.03   | 12.89   | 26.08   | 34.82           | 39.80   |
| 3.Total llabilities to total assets (B/C)   | 5.17%   | 7.60%   | 3.77%   | 2.84%           | 2.49%   |
| H.Capital /Iverage ratios   |         |         |         |                 |         |
| 1.Capital ratio (A/C)   | 94.83%  | 92.40%  | 96.23%  | 97.16%          | 97.51%  |
| 2.Break up value per share (A/E1)   | 10.13   | 10.28   | 10.56   | 10.92           | 11.23   |
| I.Cash flow ratios  |         |         |         |                 |         |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 1.93    | 3.52    | -0.73   | 0.73            | 0.92    |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.50    | 0.61    | -0.50   | 0.82            | 0.99    |

| Malik Exchange (Pvt) Ltd.   |          |          |          |          | d Rupees) |
|---|----------|----------|----------|----------|-----------|
| Items   | 2006     | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 204,151  | 205,721  | 209,424  | 218,458  | 213,883   |
| 1.Share capital   | 200,000  | 200,000  | 200,000  | 200,000  | 200,000   |
| 2.Reserves  | 0        | 0        | 0        | 0        | 0         |
| 3.Accumulated profit (loss)   | 4,151    | 5,721    | 9,424    | 18,458   | 13,883    |
| 4.Others  | 0        | 0        | 0        | 0        | 0         |
| B.Total liabilities (B1 to B2)  | 3,711    | 12,274   | 23,533   | 96,178   | 25,959    |
| 1.Current liabilities   | 2,411    | 10,974   | 22,233   | 94,878   | 25,959    |
| 2.Non-current liabilities   | 1,300    | 1,300    | 1,300    | 1,300    | 0         |
| C.Total assets (C1+C2)  | 207,862  | 217,995  | 232,957  | 314,636  | 239,842   |
| 1.Current assets(a + b)   | 109,288  | 117,718  | 134,402  | 216,527  | 178,781   |
| a.Cash & bank balances  | 106,238  | 106,344  | 121,344  | 201,144  | 154,013   |
| b.Other assets  | 3,050    | 11,374   | 13,058   | 15,383   | 24,768    |
| 2.Non-current assets (a + b)  | 98,574   | 100,277  | 98,555   | 98,109   | 61,061    |
| a.Fixed assets  | 45,914   | 48,244   | 46,466   | 45,253   | 8,369     |
| b.Other assets  | 52,660   | 52,033   | 52,089   | 52,856   | 52,692    |
| D.Profit & loss account   |          |          |          |          |           |
| 1.Revenue   | 20,071   | 16,153   | 24,851   | 44,202   | 33,925    |
| 2.Administrative and general expense  | (16,259) | (19,375) | 22,528   | 37,568   | 39,245    |
| 3.Profit/(loss) before taxation   | 2,227    | (126)    | 4,709    | 9,955    | (3,781    |
| 4.Profit/(loss) after taxation  | 1,345    | (207)    | 3,774    | 9,137    | (4,574    |
| E.Other items   |          |          |          |          |           |
| 1.No. of ordinary shares  | 200      | 200      | 200      | 200      | 200       |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 3.Stock dividend/bonua shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 5,847    | 0        | 17,271   | 83,304   | (79,639   |
| F.Efficiency ratios/profitability ratios  |          |          |          |          |           |
| 1.Return on equity (ROE) (D4/A)   | 0.66%    | -0.10%   | 1.80%    | 4.18%    | -2.14%    |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 1.08%    | -0.06%   | 2.23%    | 4.53%    | -1.77%    |
| 3.Return on assets (ROA) (D4/C)   | 0.65%    | -0.09%   | 1.62%    | 2.90%    | -1.91%    |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | -7.30    | 153.77   | 4.78     | 3.77     | -10.38    |
| 5.Earning per share (D4/E1)   | 6.73     | -1.04    | 18.87    | 45.69    | -22.87    |
| G.Liquidity ratios  |          |          |          |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 51.11%   | 48.78%   | 52.09%   | 63.93%   | 64.21%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 45.33    | 10.73    | 6.05     | 2.28     | 6.89      |
| 3.Total llabilities to total assets (B/C)   | 1.79%    | 5.63%    | 10.10%   | 30.57%   | 10.82%    |
| H.Capital /Iverage ratios   |          |          |          |          |           |
| 1.Capital ratio (A/C)   | 98.21%   | 94.37%   | 89.90%   | 69.43%   | 89.18%    |
| 2.Break up value per share (A/E1)   | 1,020.76 | 1,028.61 | 1,047.12 | 1,092.29 | 1,069.42  |
| I.Cash flow ratios  |          |          |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 4.35     | 0.00     | 4.58     | 9.12     | 17.4      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.43     | 0.00     | 0.78     | 0.88     | -3.07     |

| NBP Exchange Company Ltd.   |          |         |         | (Thousand Rupees |          |
|---|----------|---------|---------|------------------|----------|
| Items   | 2006     | 2007    | 2008    | 2009             | 2010     |
| A.Total equity (A1 to A3)   | 286,786  | 475,739 | 362,892 | 512,490          | 534,596  |
| 1.Share capital   | 300,000  | 300,000 | 300,000 | 300,000          | 300,000  |
| 2.Reserves  | 0        | 0       | 0       | 0                | 0        |
| 3.Accumulated profit (loss)   | (13,214) | 175,739 | 62,892  | 212,490          | 234,596  |
| 4.Others  | 0        | 0       | 0       | 0                | 0        |
| B.Total liabilities (B1 to B2)  | 502,206  | 342,488 | 513,525 | 379,283          | 301,841  |
| 1.Current liabilities   | 2,206    | 1,831   | 62,877  | 117,123          | 107,117  |
| 2.Non-current liabilities   | 500,000  | 340,657 | 450,648 | 262,160          | 194,724  |
| C.Total assets (C1+C2)  | 788,992  | 818,227 | 876,417 | 891,773          | 836,437  |
| 1.Current assets(a + b)   | 678,972  | 712,745 | 775,273 | 793,626          | 822,751  |
| a.Cash & bank balances  | 90,692   | 260,357 | 189,773 | 190,379          | 215,117  |
| b.Other assets  | 588,280  | 452,388 | 585,500 | 603,247          | 607,634  |
| 2.Non-current assets (a + b)  | 110,020  | 105,482 | 101,144 | 98,147           | 13,686   |
| a.Fixed assets  | 10,053   | 10,139  | 9,331   | 11,278           | 12,229   |
| b.Other assets  | 99,967   | 95,343  | 91,813  | 86,869           | 1,457    |
| D.Profit & loss account   |          |         |         |                  |          |
| 1.Revenue   | 14,892   | 25,131  | 100,454 | 125,569          | 126,338  |
| 2.Administrative and general expense  | 19,541   | 26,837  | 28,743  | 32,055           | (43,057) |
| 3.Profit/(loss) before taxation   | 11,153   | 35,561  | 71,712  | 56,221           | 50,296   |
| 4.Profit/(loss) after taxation  | 9,242    | 29,610  | 46,497  | 24,320           | 22,106   |
| E.Other items   |          |         |         |                  |          |
| 1.No. of ordinary shares  | 30,000   | 30,000  | 30,000  | 30,000           | 30,000   |
| 2.Cash dividend   | 0.00%    | 0.00%   | 0.00%   | 0.00%            | 0.00%    |
| 3.Stock dividend/bonua shares   | 0.00%    | 0.00%   | 0.00%   | 0.00%            | 0.00%    |
| 4.Cash generated from operating activities  | (7,532)  | 2,527   | 16,024  | 16,024           | (27,420) |
| F.Efficiency ratios/profitability ratios  |          |         |         |                  |          |
| 1.Return on equity (ROE) (D4/A)   | 3.22%    | 6.22%   | 12.81%  | 4.75%            | 4.14%    |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 1.42%    | 4.36%   | 8.81%   | 7.26%            | 6.90%    |
| 3.Return on assets (ROA) (D4/C)   | 1.17%    | 3.62%   | 5.31%   | 2.73%            | 2.64%    |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 1.75     | 0.75    | 0.40    | 0.57             | -0.86    |
| 5.Earning per share (D4/E1)   | 0.31     | 0.99    | 1.55    | 0.81             | 0.74     |
| G.Liquidity ratios  |          |         |         |                  |          |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 11.49%   | 31.82%  | 21.65%  | 21.35%           | 25.72%   |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 307.78   | 389.27  | 12.33   | 6.78             | 7.68     |
| 3.Total llabilities to total assets (B/C)   | 63.65%   | 41.86%  | 58.59%  | 42.53%           | 36.09%   |
| H.Capital /Iverage ratios   |          |         |         |                  |          |
| 1.Capital ratio (A/C)   | 36.35%   | 58.14%  | 41.41%  | 57.47%           | 63.91%   |
| 2.Break up value per share (A/E1)   | 9.56     | 15.86   | 12.10   | 17.08            | 17.82    |
| I.Cash flow ratios  |          |         |         |                  |          |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | -0.81    | 0.09    | 0.34    | 0.66             | -1.24    |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -3.41    | 1.38    | 0.25    | 0.14             | -0.26    |

| Noble Exchange International (Pvt) Ltd  |         |         |          | (Thousan | d Rupees) |
|---|---------|---------|----------|----------|-----------|
| Items   | 2006    | 2007    | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 99,614  | 199,816 | 199,996  | 203,284  | 189,823   |
| 1.Share capital   | 100,000 | 200,000 | 200,000  | 200,000  | 200,000   |
| 2.Reserves  | 0       | 0       | 0        | 0        | 0         |
| 3.Accumulated profit (loss)   | (386)   | (184)   | (4)      | 3,284    | (10,177)  |
| 4.Others  | 1,500   | 1,500   | 1,500    | 1,200    | 1,000     |
| B.Total liabilities (B1 to B2)  | 10,105  | 3,465   | 1,966    | 18,046   | 1,133     |
| 1.Current liabilities   | 10,105  | 3,465   | 1,966    | 18,046   | 1,133     |
| 2.Non-current liabilities   | 0       | 0       | 0        | 0        | 0         |
| C.Total assets (C1+C2)  | 111,219 | 204,781 | 203,462  | 222,530  | 191,956   |
| 1.Current assets(a + b)   | 70,340  | 139,458 | 138,891  | 155,110  | 127,032   |
| a.Cash & bank balances  | 44,725  | 115,964 | 92,089   | 122,081  | 125,297   |
| b.Other assets  | 25,615  | 23,494  | 46,802   | 33,029   | 1,735     |
| 2.Non-current assets (a + b)  | 40,879  | 65,323  | 64,571   | 67,420   | 64,924    |
| a.Fixed assets  | 14,430  | 14,179  | 13,479   | 12,528   | 12,487    |
| b.Other assets  | 26,449  | 51,144  | 51,092   | 54,892   | 52,437    |
| D.Profit & loss account   |         |         |          |          |           |
| 1.Revenue   | 15,260  | 13,162  | 32,859   | 20,472   | 3,329     |
| 2.Administrative and general expense  | 14,453  | 12,739  | 32,679   | 21,024   | 21,438    |
| 3.Profit/(loss) before taxation   | 581     | 312     | 342      | 5,682    | (13,445)  |
| 4.Profit/(loss) after taxation  | 505     | 202     | 178      | 3,289    | (13,461)  |
| E.Other items   |         |         |          |          |           |
| 1.No. of ordinary shares  | 10,000  | 20,000  | 20,000   | 2,000    | 2,000     |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%    | 0.00%    | 0.00%     |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%   | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 20,981  | (2,801) | (23,061) | 30,665   | 4,326     |
| F.Efficiency ratios/profitability ratios  |         |         |          |          |           |
| 1.Return on equity (ROE) (D4/A)   | 0.51%   | 0.10%   | 0.09%    | 1.62%    | -7.09%    |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 0.57%   | 0.15%   | 0.17%    | 2.78%    | -7.05%    |
| 3.Return on assets (ROA) (D4/C)   | 0.45%   | 0.10%   | 0.09%    | 1.48%    | -7.01%    |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 24.88   | 40.83   | 95.55    | 3.70     | -1.59     |
| 5.Earning per share (D4/E1)   | 0.05    | 0.01    | 0.01     | 1.64     | -6.73     |
| G.Liquidity ratios  |         |         |          |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 40.21%  | 56.63%  | 45.26%   | 54.86%   | 65.27%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 6.96    | 40.25   | 70.65    | 8.60     | 112.12    |
| 3.Total llabilities to total assets (B/C)   | 9.09%   | 1.69%   | 0.97%    | 8.11%    | 0.59%     |
| H.Capital /Iverage ratios   |         |         |          |          |           |
| 1.Capital ratio (A/C)   | 89.57%  | 97.58%  | 98.30%   | 91.35%   | 98.89%    |
| 2.Break up value per share (A/E1)   | 9.96    | 9.99    | 10.00    | 101.64   | 94.91     |
| I.Cash flow ratios  |         |         |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 41.55   | -13.87  | -129.56  | 9.32     | -0.32     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.08    | -0.81   | -11.73   | 1.70     | 3.82      |

| P B S Exchange Company (Pvt.) Ltd.  |          |          |          | (Thousan | d Rupees) |
|---|----------|----------|----------|----------|-----------|
| Items   | 2006     | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 72,813   | 144,383  | 144,817  | 146,379  | 148,337   |
| 1.Share capital   | 100,000  | 200,000  | 200,000  | 200,000  | 200,000   |
| 2.Reserves  | 0        | 0        | 0        | 0        | 0         |
| 3.Accumulated profit (loss)   | (27,187) | (55,617) | (55,183) | (53,621) | (51,663)  |
| 4.Others  | 52,416   | 28,483   | 0        | 45,183   | 0         |
| B.Total liabilities (B1 to B2)  | 581      | 737      | 41,556   | 1,668    | 89,961    |
| 1.Current liabilities   | 581      | 737      | 573      | 1,668    | 6,635     |
| 2.Non-current liabilities   | 0        | 0        | 40,983   | 0        | 83,326    |
| C.Total assets (C1+C2)  | 125,810  | 173,603  | 186,373  | 193,230  | 238,298   |
| 1.Current assets(a + b)   | 43,489   | 74,893   | 62,845   | 68,134   | 113,546   |
| a.Cash & bank balances  | 42,490   | 73,114   | 60,358   | 65,207   | 110,603   |
| b.Other assets  | 999      | 1,779    | 2,487    | 2,927    | 2,943     |
| 2.Non-current assets (a + b)  | 82,321   | 98,710   | 123,528  | 125,096  | 124,752   |
| a.Fixed assets  | 49,537   | 65,469   | 66,128   | 69,148   | 68,028    |
| b.Other assets  | 32,784   | 33,241   | 57,400   | 55,948   | 56,724    |
| D.Profit & loss account   |          |          |          |          |           |
| 1.Revenue   | 4,428    | 10,672   | 39,394   | 45,667   | 58,399    |
| 2.Administrative and general expense  | 25,118   | 40,026   | 41,413   | 49,410   | 61,190    |
| 3.Profit/(loss) before taxation   | (20,598) | (28,370) | 644      | 2,403    | 3,012     |
| 4.Profit/(loss) after taxation  | (27,188) | (55,616) | 434      | 1,562    | 1,958     |
| E.Other items   |          |          |          |          |           |
| 1.No. of ordinary shares  | 1,000    | 2,000    | 2,000    | 2,000    | 2,000     |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 3.Stock dividend/bonua shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 0        | 0        | 0        | 0        | 0         |
| F.Efficiency ratios/profitability ratios  |          |          |          |          |           |
| 1.Return on equity (ROE) (D4/A)   | -37.34%  | -38.52%  | 0.30%    | 1.07%    | 1.32%     |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | -16.45%  | -16.41%  | 0.35%    | 1.25%    | 1.30%     |
| 3.Return on assets (ROA) (D4/C)   | -21.61%  | -32.04%  | 0.23%    | 0.81%    | 0.82%     |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | -1.22    | -1.41    | 64.31    | 20.56    | 20.32     |
| 5.Earning per share (D4/E1)   | -27.19   | -27.81   | 0.22     | 0.78     | 0.98      |
| G.Liquidity ratios  |          |          |          |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 33.77%   | 42.12%   | 32.39%   | 33.75%   | 46.41%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 74.85    | 101.62   | 109.68   | 40.85    | 17.11     |
| 3.Total llabilities to total assets (B/C)   | 0.46%    | 0.42%    | 22.30%   | 0.86%    | 37.75%    |
| H.Capital /Iverage ratios   |          |          |          |          |           |
| 1.Capital ratio (A/C)   | 57.88%   | 83.17%   | 77.70%   | 75.75%   | 62.25%    |
| 2.Break up value per share (A/E1)   | 72.81    | 72.19    | 72.41    | 73.19    | 74.17     |
| I.Cash flow ratios  |          |          |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 0.00     | 0.00     | 0.00     | 0.00     | 0.00      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00     | 0.00     | 0.00     | 0.00     | 0.00      |

| Pakistan Currency Exchange Co. (Pvt) (Pakistan                                    |         |           |         |         | d Rupees |
|---|---------|-----------|---------|---------|----------|
| Items   | 2006    | 2007      | 2008    | 2009    | 2010     |
| A.Total equity (A1 to A3)   | 202,107 | 198,867   | 204,406 | 208,093 | 220,971  |
| 1.Share capital   | 200,000 | 200,000   | 200,000 | 200,000 | 200,000  |
| 2.Reserves  | 0       | 0         | 0       | 0       | 0        |
| 3.Accumulated profit (loss)   | 2,107   | (1,133)   | 4,406   | 8,093   | 20,971   |
| 4.Others  | 0       | 0         | 0       | 0       | 0        |
| B.Total liabilities (B1 to B2)  | 5,614   | 140,380   | 18,540  | 400,075 | 412,275  |
| 1.Current liabilities   | 5,061   | 134,730   | 9,904   | 382,915 | 386,579  |
| 2.Non-current liabilities   | 553     | 5,650     | 8,636   | 17,160  | 25,696   |
| C.Total assets (C1+C2)  | 207,721 | 339,247   | 222,946 | 608,168 | 633,246  |
| 1.Current assets(a + b)   | 141,484 | 272,069   | 152,503 | 523,598 | 537,093  |
| a.Cash & bank balances  | 137,474 | 123,079   | 90,404  | 267,979 | 435,977  |
| b.Other assets  | 4,010   | 148,990   | 62,099  | 255,619 | 101,116  |
| 2.Non-current assets (a + b)  | 66,237  | 67,178    | 70,443  | 84,570  | 96,153   |
| a.Fixed assets  | 15,913  | 16,981    | 17,770  | 32,491  | 36,037   |
| b.Other assets  | 50,324  | 50,197    | 52,673  | 52,079  | 60,116   |
| D.Profit & loss account   |         |           |         |         |          |
| 1.Revenue   | 78,321  | 109,801   | 221,403 | 353,552 | 416,252  |
| 2.Administrative and general expense  | 73,179  | 112,362   | 209,767 | 310,405 | 400,090  |
| 3.Profit/(loss) before taxation   | 5,932   | (753)     | 8,313   | 9,972   | 19,364   |
| 4.Profit/(loss) after taxation  | 5,553   | (3,240)   | 5,539   | 3,687   | 12,877   |
| E.Other items   |         |           |         |         |          |
| 1.No. of ordinary shares  | 2,000   | 2,000     | 2,000   | 2,000   | 2,000    |
| 2.Cash dividend   | 0.00%   | 0.00%     | 0.00%   | 0.00%   | 0.00%    |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%     | 0.00%   | 0.00%   | 0.00%    |
| 4.Cash generated from operating activities  | 19,642  | (127,739) | (6,268) | 19,425  | 167,546  |
| F.Efficiency ratios/profitability ratios  |         |           |         |         |          |
| 1.Return on equity (ROE) (D4/A)   | 2.75%   | -1.63%    | 2.71%   | 1.77%   | 5.83%    |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 2.93%   | -0.37%    | 3.90%   | 4.43%   | 7.85%    |
| 3.Return on assets (ROA) (D4/C)   | 2.67%   | -0.96%    | 2.48%   | 0.61%   | 2.03%    |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 12.34   | -149.22   | 25.23   | 31.13   | 20.66    |
| 5.Earning per share (D4/E1)   | 2.78    | -1.62     | 2.77    | 1.84    | 6.44     |
| G.Liquidity ratios  |         |           |         |         |          |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 66.18%  | 36.28%    | 40.55%  | 44.06%  | 68.85%   |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 27.96   | 2.02      | 15.40   | 1.37    | 1.39     |
| 3.Total llabilities to total assets (B/C)   | 2.70%   | 41.38%    | 8.32%   | 65.78%  | 65.11%   |
| H.Capital /Iverage ratios   |         |           |         |         |          |
| 1.Capital ratio (A/C)   | 97.30%  | 58.62%    | 91.68%  | 34.22%  | 34.89%   |
| 2.Break up value per share (A/E1)   | 101.05  | 99.43     | 102.20  | 104.05  | 110.49   |
| I.Cash flow ratios  |         |           |         |         |          |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 3.54    | 39.43     | -1.13   | 5.27    | 13.0     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 3.88    | -0.95     | -0.63   | 0.05    | 0.43     |

| Paracha International Exchange  |          |          |          | (Thousan | d Rupees) |
|---|----------|----------|----------|----------|-----------|
| Items   | 2006     | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 98,517   | 162,333  | 189,819  | 187,019  | 197,298   |
| 1.Share capital   | 140,000  | 200,000  | 200,000  | 200,000  | 200,000   |
| 2.Reserves  | 0        | 0        | 0        | 0        | 0         |
| 3.Accumulated profit (loss)   | (41,483) | (37,667) | (10,181) | (12,981) | (2,702)   |
| 4.Others  | 0        | 0        | 0        | 0        | 0         |
| B.Total liabilities (B1 to B2)  | 853      | 4,461    | 11,423   | 75,119   | 53,026    |
| 1.Current liabilities   | 853      | 4,461    | 11,423   | 75,119   | 53,026    |
| 2.Non-current liabilities   | 0        | 0        | 0        | 0        | 0         |
| C.Total assets (C1+C2)  | 99,370   | 166,794  | 201,242  | 262,138  | 250,324   |
| 1.Current assets(a + b)   | 97,023   | 85,641   | 114,215  | 182,878  | 125,537   |
| a.Cash & bank balances  | 66,602   | 25,739   | 35,749   | 106,747  | 103,117   |
| b.Other assets  | 30,421   | 59,902   | 78,466   | 76,131   | 22,420    |
| 2.Non-current assets (a + b)  | 2,347    | 81,153   | 87,027   | 79,260   | 124,787   |
| a.Fixed assets  | 2,257    | 3,963    | 80,936   | 75,786   | 68,043    |
| b.Other assets  | 90       | 77,190   | 6,091    | 3,474    | 56,744    |
| D.Profit & loss account   |          |          |          |          |           |
| 1.Revenue   | 1,979    | 6,597    | 33,784   | 35,797   | 36,391    |
| 2.Administrative and general expense  | (4,220)  | (6,470)  | (11,128) | 36,097   | 27,097    |
| 3.Profit/(loss) before taxation   | 190      | 3,817    | 22,656   | (299)    | 9,294     |
| 4.Profit/(loss) after taxation  | 122      | 3,815    | 27,486   | (2,800)  | 10,279    |
| E.Other items   |          |          |          |          |           |
| 1.No. of ordinary shares  | 14,000   | 20,000   | 20,000   | 20,000   | 20,000    |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 3.Stock dividend/bonua shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | (4,464)  | 3,849    | 12,327   | 74,696   | (2,737)   |
| F.Efficiency ratios/profitability ratios  |          |          |          |          |           |
| 1.Return on equity (ROE) (D4/A)   | 0.12%    | 2.35%    | 14.48%   | -1.50%   | 5.21%     |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 0.19%    | 2.35%    | 11.94%   | -0.16%   | 4.71%     |
| 3.Return on assets (ROA) (D4/C)   | 0.12%    | 2.29%    | 13.66%   | -1.07%   | 4.11%     |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | -22.21   | -1.70    | -0.49    | -120.73  | 2.92      |
| 5.Earning per share (D4/E1)   | 0.01     | 0.19     | 1.37     | -0.14    | 0.51      |
| G.Liquidity ratios  |          |          |          |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 67.02%   | 15.43%   | 17.76%   | 40.72%   | 41.19%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 113.74   | 19.20    | 10.00    | 2.43     | 2.37      |
| 3.Total llabilities to total assets (B/C)   | 0.86%    | 2.67%    | 5.68%    | 28.66%   | 21.18%    |
| H.Capital /Iverage ratios   |          |          |          |          |           |
| 1.Capital ratio (A/C)   | 99.14%   | 97.33%   | 94.32%   | 71.34%   | 78.82%    |
| 2.Break up value per share (A/E1)   | 7.04     | 8.12     | 9.49     | 9.35     | 9.86      |
| I.Cash flow ratios  |          |          |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | -36.59   | 1.01     | 0.45     | -26.68   | -0.27     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -5.23    | 0.86     | 1.08     | 0.99     | -0.05     |

| Ravi Exchange Company Ltd   |         |         |          | (Thousan | d Rupees) |
|---|---------|---------|----------|----------|-----------|
| Items   | 2006    | 2007    | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 98,501  | 96,221  | 200,059  | 205,138  | 224,521   |
| 1.Share capital   | 100,000 | 100,000 | 200,000  | 200,000  | 200,000   |
| 2.Reserves  | 0       | 0       | 0        | 0        | 0         |
| 3.Accumulated profit (loss)   | (1,499) | (3,779) | 59       | 5,138    | 24,521    |
| 4.Others  | 0       | 0       | 0        | 0        | 0         |
| B.Total liabilities (B1 to B2)  | 2,186   | 4,653   | 4,756    | 39,284   | 227,518   |
| 1.Current liabilities   | 2,186   | 4,653   | 4,756    | 36,913   | 215,543   |
| 2.Non-current liabilities   | 0       | 0       | 0        | 2,371    | 11,975    |
| C.Total assets (C1+C2)  | 100,687 | 100,874 | 204,815  | 244,422  | 452,039   |
| 1.Current assets(a + b)   | 96,173  | 93,945  | 94,900   | 120,444  | 321,517   |
| a.Cash & bank balances  | 58,771  | 52,192  | 55,329   | 109,950  | 251,747   |
| b.Other assets  | 37,402  | 41,753  | 39,571   | 10,494   | 69,770    |
| 2.Non-current assets (a + b)  | 4,514   | 6,929   | 109,915  | 123,978  | 130,522   |
| a.Fixed assets  | 4,329   | 5,617   | 66,313   | 70,035   | 72,472    |
| b.Other assets  | 185     | 1,312   | 43,602   | 53,943   | 58,050    |
| D.Profit & loss account   |         |         |          |          |           |
| 1.Revenue   | 5,929   | 10,812  | 20,932   | 53,807   | 116,287   |
| 2.Administrative and general expense  | 7,023   | 13,384  | 24,102   | 49,901   | 96,420    |
| 3.Profit/(loss) before taxation   | 2,045   | 175     | 1,313    | 7,678    | 30,968    |
| 4.Profit/(loss) after taxation  | 257     | (2,283) | 911      | 5,079    | 19,383    |
| E.Other items   |         |         |          |          |           |
| 1.No. of ordinary shares  | 1,000   | 1,000   | 1,000    | 1,000    | 1,000     |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%    | 0.00%    | 0.00%     |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%   | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 21      | 491     | (22,255) | 71,664   | (50,289)  |
| F.Efficiency ratios/profitability ratios  |         |         |          |          |           |
| 1.Return on equity (ROE) (D4/A)   | 0.26%   | -2.37%  | 0.46%    | 2.48%    | 8.63%     |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 2.08%   | 0.18%   | 0.66%    | 3.70%    | 13.09%    |
| 3.Return on assets (ROA) (D4/C)   | 0.26%   | -2.26%  | 0.44%    | 2.08%    | 4.29%     |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 3.43    | 76.48   | 18.36    | 6.50     | 3.11      |
| 5.Earning per share (D4/E1)   | 0.26    | -2.28   | 0.91     | 5.08     | 19.38     |
| G.Liquidity ratios  |         |         |          |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 58.37%  | 51.74%  | 27.01%   | 44.98%   | 55.69%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 43.99   | 20.19   | 19.95    | 3.26     | 1.49      |
| 3.Total llabilities to total assets (B/C)   | 2.17%   | 4.61%   | 2.32%    | 16.07%   | 50.33%    |
| H.Capital /Iverage ratios   |         |         |          |          |           |
| 1.Capital ratio (A/C)   | 97.83%  | 95.39%  | 97.68%   | 83.93%   | 49.67%    |
| 2.Break up value per share (A/E1)   | 98.50   | 96.22   | 200.06   | 205.14   | 224.52    |
| I.Cash flow ratios  |         |         |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 0.08    | -0.22   | -24.43   | 14.11    | -2.59     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.01    | 0.11    | -4.68    | 1.94     | -0.23     |

| Riaz Exchange Co. (Pvt) Ltd.  |         |         |         | (Thousan | d Rupees) |
|---|---------|---------|---------|----------|-----------|
| Items   | 2006    | 2007    | 2008    | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 113,348 | 202,979 | 210,320 | 209,160  | 202,031   |
| 1.Share capital   | 100,000 | 200,000 | 200,000 | 200,000  | 200,000   |
| 2.Reserves  | 0       | 0       | 0       | 0        | 0         |
| 3.Accumulated profit (loss)   | 13,348  | 2,979   | 10,320  | 9,160    | 2,031     |
| 4.Others  | 0       | 0       | 0       | 0        | 0         |
| B.Total liabilities (B1 to B2)  | 3,996   | 2,899   | 2,196   | 1,445    | 676       |
| 1.Current liabilities   | 3,303   | 2,619   | 1,326   | 1,130    | 416       |
| 2.Non-current liabilities   | 693     | 280     | 870     | 315      | 260       |
| C.Total assets (C1+C2)  | 117,344 | 205,878 | 212,516 | 210,605  | 202,707   |
| 1.Current assets(a + b)   | 87,911  | 151,208 | 154,051 | 157,178  | 147,312   |
| a.Cash & bank balances  | 74,671  | 135,884 | 139,625 | 150,026  | 142,343   |
| b.Other assets  | 13,240  | 15,324  | 14,426  | 7,152    | 4,969     |
| 2.Non-current assets (a + b)  | 29,433  | 54,670  | 58,465  | 53,427   | 55,395    |
| a.Fixed assets  | 2,662   | 4,001   | 4,294   | 3,160    | 3,679     |
| b.Other assets  | 26,771  | 50,669  | 54,171  | 50,267   | 51,716    |
| D.Profit & loss account   |         |         |         |          |           |
| 1.Revenue   | 15,910  | 18,056  | 28,849  | 40,808   | 22,948    |
| 2.Administrative and general expense  | 7,778   | 9,707   | 11,630  | 11,407   | 11,833    |
| 3.Profit/(loss) before taxation   | 8,204   | 10,226  | 19,236  | 29,003   | 13,643    |
| 4.Profit/(loss) after taxation  | 5,178   | 6,630   | 12,341  | 18,841   | 8,870     |
| E.Other items   |         |         |         |          |           |
| 1.No. of ordinary shares  | 10,000  | 20,000  | 20,000  | 20,000   | 20,000    |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%   | 0.00%    | 0.00%     |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%   | 0.00%   | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | 959     | 590     | (402)   | 22,483   | 4,979     |
| F.Efficiency ratios/profitability ratios  |         |         |         |          |           |
| 1.Return on equity (ROE) (D4/A)   | 4.57%   | 3.27%   | 5.87%   | 9.01%    | 4.39%     |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 7.19%   | 5.03%   | 9.11%   | 13.85%   | 6.74%     |
| 3.Return on assets (ROA) (D4/C)   | 4.41%   | 3.22%   | 5.81%   | 8.95%    | 4.38%     |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 0.95    | 0.95    | 0.60    | 0.39     | 0.87      |
| 5.Earning per share (D4/E1)   | 0.52    | 0.33    | 0.62    | 0.94     | 0.44      |
| G.Liquidity ratios  |         |         |         |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 63.63%  | 66.00%  | 65.70%  | 71.24%   | 70.22%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 26.62   | 57.74   | 116.18  | 139.10   | 354.12    |
| 3.Total llabilities to total assets (B/C)   | 3.41%   | 1.41%   | 1.03%   | 0.69%    | 0.33%     |
| H.Capital /Iverage ratios   |         |         |         |          |           |
| 1.Capital ratio (A/C)   | 96.59%  | 98.59%  | 98.97%  | 99.31%   | 99.67%    |
| 2.Break up value per share (A/E1)   | 11.33   | 10.15   | 10.52   | 10.46    | 10.10     |
| I.Cash flow ratios  |         |         |         |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 0.19    | 0.09    | -0.03   | 1.19     | 0.56      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.29    | 0.23    | -0.30   | 19.90    | 11.97     |

| Royal International Exchange Company (Pvt) Ltd                                    | d.      |         |          | (Thousan | d Rupees) |
|---|---------|---------|----------|----------|-----------|
| Items   | 2006    | 2007    | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 103,374 | 104,038 | 181,454  | 169,087  | 264,895   |
| 1.Share capital   | 104,000 | 104,000 | 200,000  | 200,000  | 300,000   |
| 2.Reserves  | 0       | 0       | 0        | 0        | 0         |
| 3.Accumulated profit (loss)   | (626)   | 38      | (18,546) | (30,913) | (35,105)  |
| 4.Others  | 0       | 0       | 0        | 0        | 0         |
| B.Total liabilities (B1 to B2)  | 655     | 681     | 844      | 2,350    | 10,974    |
| 1.Current liabilities   | 655     | 681     | 844      | 2,350    | 10,405    |
| 2.Non-current liabilities   | 0       | 0       | 0        | 0        | 569       |
| C.Total assets (C1+C2)  | 104,029 | 104,719 | 182,298  | 171,437  | 275,869   |
| 1.Current assets(a + b)   | 76,007  | 75,993  | 128,595  | 111,676  | 219,829   |
| a.Cash & bank balances  | 75,685  | 74,364  | 118,644  | 102,184  | 206,189   |
| b.Other assets  | 322     | 1,629   | 9,951    | 9,492    | 13,640    |
| 2.Non-current assets (a + b)  | 28,022  | 28,726  | 53,703   | 59,761   | 56,040    |
| a.Fixed assets  | 2,021   | 2,725   | 3,620    | 4,261    | 6,040     |
| b.Other assets  | 26,001  | 26,001  | 50,083   | 55,500   | 50,000    |
| D.Profit & loss account   |         |         |          |          |           |
| 1.Revenue   | 15,804  | 19,674  | 22,059   | 50,660   | 69,855    |
| 2.Administrative and general expense  | 14,616  | 17,058  | 20,439   | 48,044   | 64,219    |
| 3.Profit/(loss) before taxation   | 129     | 1,020   | (18,134) | (17,423) | 5,636     |
| 4.Profit/(loss) after taxation  | 84      | 664     | (18,584) | (12,368) | 1,394     |
| E.Other items   |         |         |          |          |           |
| 1.No. of ordinary shares  | 1,040   | 1,040   | 2,000    | 2,000    | 3,000     |
| 2.Cash dividend   | 0.00%   | 0.00%   | 0.00%    | 0.00%    | 0.00%     |
| 3.Stock dividend/bonua shares   | 0.00%   | 0.00%   | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | (584)   | (6)     | (237)    | (14,868) | 6,718     |
| F.Efficiency ratios/profitability ratios  |         |         |          |          |           |
| 1.Return on equity (ROE) (D4/A)   | 0.08%   | 0.64%   | -10.24%  | -7.31%   | 0.53%     |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 0.12%   | 0.98%   | -9.99%   | -10.30%  | 2.12%     |
| 3.Return on assets (ROA) (D4/C)   | 0.08%   | 0.63%   | -10.19%  | -7.21%   | 0.51%     |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | 113.30  | 16.72   | -1.13    | -2.76    | 11.39     |
| 5.Earning per share (D4/E1)   | 0.08    | 0.64    | -9.29    | -6.18    | 0.46      |
| G.Liquidity ratios  |         |         |          |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 72.75%  | 71.01%  | 65.08%   | 59.60%   | 74.74%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 116.04  | 111.59  | 152.36   | 47.52    | 21.13     |
| 3.Total llabilities to total assets (B/C)   | 0.63%   | 0.65%   | 0.46%    | 1.37%    | 3.98%     |
| H.Capital /Iverage ratios   |         |         |          |          |           |
| 1.Capital ratio (A/C)   | 99.37%  | 99.35%  | 99.54%   | 98.63%   | 96.02%    |
| 2.Break up value per share (A/E1)   | 99.40   | 100.04  | 90.73    | 84.54    | 88.30     |
| I.Cash flow ratios  |         |         |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | -6.95   | -0.01   | 0.01     | 1.20     | 4.82      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.89   | -0.01   | -0.28    | -6.33    | 0.65      |

| Wall Street Exchange Company (Pvt.) Ltd.  |          |          |          |         | d Rupees) |
|---|----------|----------|----------|---------|-----------|
| Items   | 2006     | 2007     | 2008     | 2009    | 2010      |
| A.Total equity (A1 to A3)   | 204,766  | 207,196  | 214,479  | 229,180 | 250,494   |
| 1.Share capital   | 200,000  | 200,000  | 200,000  | 200,000 | 200,000   |
| 2.Reserves  | 0        | 0        | 0        | 0       | 0         |
| 3.Accumulated profit (loss)   | 4,766    | 7,196    | 14,479   | 29,180  | 50,494    |
| 4.Others  | 0        | 0        | 0        | 0       | 0         |
| B.Total liabilities (B1 to B2)  | 101,472  | 105,267  | 129,048  | 222,581 | 243,979   |
| 1.Current liabilities   | 101,472  | 105,267  | 129,048  | 222,581 | 243,979   |
| 2.Non-current liabilities   | 0        | 0        | 0        | 0       | 0         |
| C.Total assets (C1+C2)  | 306,238  | 312,463  | 343,527  | 451,761 | 494,473   |
| 1.Current assets(a + b)   | 249,180  | 240,405  | 252,630  | 354,374 | 397,694   |
| a.Cash & bank balances  | 134,472  | 194,453  | 134,390  | 298,696 | 357,866   |
| b.Other assets  | 114,708  | 45,952   | 118,240  | 55,678  | 39,828    |
| 2.Non-current assets (a + b)  | 57,058   | 72,058   | 90,897   | 97,387  | 96,779    |
| a.Fixed assets  | 16,928   | 18,360   | 35,333   | 41,178  | 40,308    |
| b.Other assets  | 40,130   | 53,698   | 55,564   | 56,209  | 56,471    |
| D.Profit & loss account   |          |          |          |         |           |
| 1.Revenue   | 65,412   | 82,898   | 122,726  | 219,960 | 268,573   |
| 2.Administrative and general expense  | (57,371) | (67,487) | 107,580  | 189,814 | 231,973   |
| 3.Profit/(loss) before taxation   | 5,014    | 10,003   | 11,391   | 23,620  | 32,791    |
| 4.Profit/(loss) after taxation  | 3,214    | 7,167    | 7,283    | 14,701  | 21,314    |
| E.Other items   |          |          |          |         |           |
| 1.No. of ordinary shares  | 20,000   | 20,000   | 20,000   | 20,000  | 20,000    |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%    | 0.00%   | 0.00%     |
| 3.Stock dividend/bonua shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%   | 0.00%     |
| 4.Cash generated from operating activities  | 0        | 82,538   | (32,437) | 182,188 | 66,889    |
| F.Efficiency ratios/profitability ratios  |          |          |          |         |           |
| 1.Return on equity (ROE) (D4/A)   | 1.57%    | 3.46%    | 3.40%    | 6.41%   | 8.51%     |
| 2.Return on capital employed (ROCE) (D3/C-B1)                                     | 2.45%    | 4.83%    | 5.31%    | 10.31%  | 13.09%    |
| 3.Return on assets (ROA) (D4/C)   | 1.05%    | 2.29%    | 2.12%    | 3.25%   | 4.31%     |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                            | -11.44   | -6.75    | 9.44     | 8.04    | 7.07      |
| 5.Earning per share (D4/E1)   | 0.16     | 0.36     | 0.36     | 0.74    | 1.07      |
| G.Liquidity ratios  |          |          |          |         |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 43.91%   | 62.23%   | 39.12%   | 66.12%  | 72.37%    |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 2.46     | 2.28     | 1.96     | 1.59    | 1.63      |
| 3.Total llabilities to total assets (B/C)   | 33.14%   | 33.69%   | 37.57%   | 49.27%  | 49.34%    |
| H.Capital /Iverage ratios   |          |          |          |         |           |
| 1.Capital ratio (A/C)   | 66.86%   | 66.31%   | 62.43%   | 50.73%  | 50.66%    |
| 2.Break up value per share (A/E1)   | 10.24    | 10.36    | 10.72    | 11.46   | 12.52     |
| I.Cash flow ratios  |          |          |          |         |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times)   | 0.00     | 11.52    | -4.45    | 12.39   | 3.14      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00     | 0.78     | -0.25    | 0.82    | 0.27      |

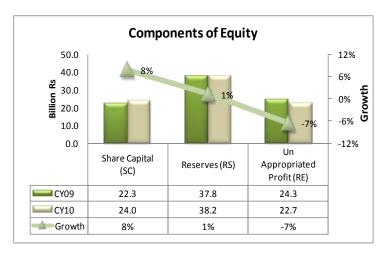
### **INSURANCE COMPANIES**

#### Performance at a Glance

CY10 turned out to be positive for insurance sector in Pakistan. The aggregate insurance business (both life and non-life insurance including Takaful) grew sharply during CY10. Its balance sheet size expanded by 14.3 percent and reached Rs 440.3 billion in CY10. Profit before and after taxation declined considerably during CY10.

#### **Analysis of Equity**

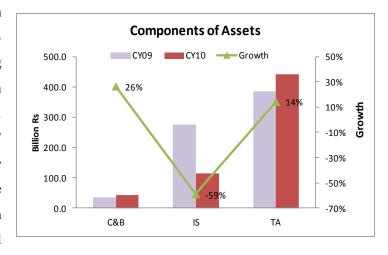
Total equity of insurance sector increased from Rs. Rs 84.3 billion in CY09 to Rs. 84.9 Billion in CY10, recording an increase of around 0.7 percent. The share capital (SC) also increased by 7.8 percent in CY10 over CY09. Contribution of share capital in equity was 28.3 percent in CY10. Total reserves of insurance companies comprising reserves and



unappropriated profit touched Rs 60.9 billion in CY10 as compared to Rs. 62.0 billion last year.

#### **Analysis of assets**

Total assets (TA) at Rs. 440.3 billion in CY10, showing an increase of 14.3 percent over CY09. The dominating part in assets was investment in securities and properties (IS) of Rs. 113.2 in CY10. IS contributing 25.7 percent of TA in CY10 decreased by 58.9 percent in CY10 over the preceding year. Total assets grew both in Life and non-Life Sectors. Total

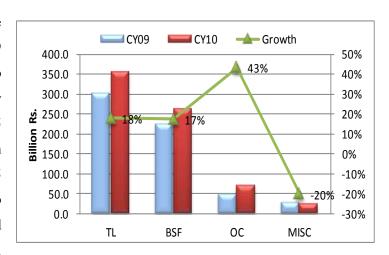


assets of non-Life sector increased from Rs. 131.5 billion in CY09 to Rs 143.9 billion in CY10,

recording a growth of 9.4 percent. Similarly, total assets of Life Insurance Sector grew by 17.0 percent over CY09. In absolute terms, it increased from Rs 247.9 billion in CY09 to Rs. 290.1 billion in CY10.

## **Analysis of Liabilities**

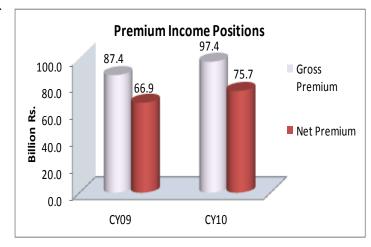
Total liabilities (TL) of insurance sector at Rs 300.0 billion in CY09 increased by 18.0 percent in CY10 to Rs 354.2 billion. Balances of statutory funds (BSF) have been Rs 223.5 billion in CY09 and Rs 262.6 billion in CY10, showing an increase of 17.5 percent. The composition of BSF to TL was 74.5 and 74.1 in CY09 and CY10 respectively. Out of total



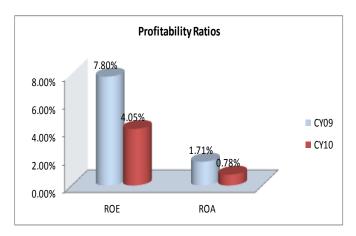
liabilities, around 80 percent pertains to life insurance business.

# Profitability and operating efficiency

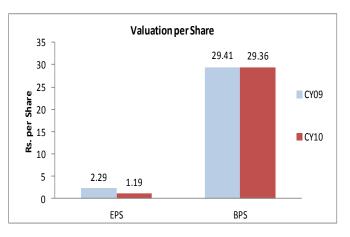
The main source of revenue of insurance sector is premium. The gross premium for year CY09 was Rs 87.4 billion which increased by 11.4 percent to reach Rs. 97.4 billion in CY10. Investment income which was Rs. 36.4 billion in CY09 decreased by 75.1 percent to reach Rs 9.1 billion in CY10. Profit before and after tax dropped to Rs. 5.3 billion and Rs. 3.4 billion in CY10 respectively.



Return on equity (ROE) which was 7.8 percent in CY09 droppped to 4.1 percent in CY10.Similarly, return on assets (ROA) which was 1.71 percent in CY10 decreased to 0.78 percent in CY10.



Earning per share (EPS) at Rs. 2.29 in CY09, reached Rs. 1.19 per share in CY10. Breakup value per share (BPS) is marginally decreased from Rs. 29.41 per share to Rs. 29.36 per share in CY10.



| Insurance Companies - Overall  |             |             |                | (Thousa     | nd Rupees)  |
|--|-------------|-------------|----------------|-------------|-------------|
| Items  | 2006        | 2007        | 2008           | 2009        | 2010        |
| A.Total equity (A1 to A3)  | 27,709,178  | 67,502,889  | 79,294,355     | 84,319,908  | 84,945,004  |
| 1.Share capital  | 8,075,054   | 11,649,281  | 21,001,523     | 22,291,755  | 24,027,893  |
| 2.Reserves   | 4,707,827   | 14,970,812  | 44,317,746     | 37,757,097  | 38,225,069  |
| 3.Un appropriated profit   | 14,926,297  | 40,882,796  | 13,975,086     | 24,271,056  | 22,692,042  |
| 4.Others   | 669,873     | 391,391     | 316,877        | 819,131     | 1,179,112   |
| B.Total liabilities (B1 to B3)   | 189,414,000 | 232,750,781 | 263,404,552    | 300,169,598 | 354,171,054 |
| 1.Balance of statutory funds   | 149,019,823 | 174,570,642 | 193,936,317    | 223,525,201 | 262,565,755 |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 32,450,662  | 47,748,921  | 52,695,558     | 47,774,239  | 68,496,099  |
| 3.Other/misc. liabilities  | 7,943,515   | 10,431,218  | 16,772,677     | 28,870,158  | 23,109,200  |
| C.Total assets (C1 to C5)  | 217,793,051 | 300,645,061 | 343,015,784    | 385,308,637 | 440,295,170 |
| 1.Cash and balances with banks   | 22,373,299  | 24,015,788  | 41,361,289     | 34,183,294  | 43,233,608  |
| 2.Advances to policy holders & employs   | 9,489,714   | 11,925,982  | 13,844,094     | 16,678,112  | 546,135     |
| 3.Investments in securities & properties                                       | 158,501,694 | 222,852,848 | 235,570,708    | 275,622,467 | 113,208,909 |
| 4.Other/misc. assets   | 24,798,814  | 38,061,663  | 47,301,536     | 52,405,483  | 277,772,545 |
| 5.Fixed assets   | 2,629,530   | 3,788,780   | 4,938,157      | 6,419,281   | 5,533,973   |
| D.Profit & loss account  |             |             |                |             |             |
| 1.Investment income  | 28,561,855  | 58,362,392  | 14,174,965     | 36,385,553  | 9,046,097   |
| 2.Gross premium  | 48,362,717  | 61,274,668  | 76,150,980     | 87,428,602  | 97,380,750  |
| 3.Net premium  | 38,643,911  | 47,738,030  | 60,955,357     | 66,891,124  | 75,691,783  |
| 4.Gross claims   | 26,325,166  | 34,750,950  | 42,809,380     | 44,853,530  | 52,516,546  |
| 5.Net claims   | 21,154,055  | 27,675,822  | 34,725,276     | 35,270,353  | 36,035,547  |
| 6.Underwriting profit  | 6,457,752   | 10,108,015  | 27,183,638     | 29,215,507  | 14,987,697  |
| 7.Profit/(loss) before taxation  | 14,793,995  | 39,808,398  | (1,876,153)    | 7,970,541   | 5,308,117   |
| 8.Profit/(loss) after taxation   | 14,128,795  | 38,969,919  | (3,422,146)    | 6,575,665   | 3,443,284   |
| E.Other items  | ,           | ,,          | (=, :==, : :=) | 2,212,222   | -,,         |
| 1.No. of ordinary shares   | 787,237     | 1,763,470   | 2,669,063      | 2,867,533   | 2,892,877   |
| 2.Cash dividend  | N/A         | N/A         | N/A            | N/A         | N/A         |
| 3.Stock dividend/bonus shares  | N/A         | N/A         | N/A            | N/A         | N/A         |
| 4.Cash generated from operating activities                                     | 5,435,839   | 4,027,860   | 830,219        | 2,328,621   | 9,186,914   |
| F.Efficiency ratios/profitability ratios                                       | 0,100,000   | .,02.,000   | 000,210        | 2,020,02    | 0,100,011   |
| 1.Return on equity (ROE) (D8/A)  | 50.99%      | 57.73%      | -4.32%         | 7.80%       | 4.05%       |
| 2.Return on assets (ROA) (D8/C)  | 6.49%       | 12.96%      | -1.00%         | 1.71%       | 0.78%       |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 17.95       | 22.10       | -1.28          | 2.29        | 1.19        |
| 4.Claims incurred to net premium (B2/D4)                                       | 123.27%     | 137.40%     | 123.09%        | 106.51%     | 130.43%     |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 45.71%      | 25.94%      | -794.34%       | 444.30%     | 435.27%     |
| 6.Investment income to net premium (D1/D3)                                     | 73.91%      | 122.26%     | 23.25%         | 54.40%      | 11.95%      |
| · · · · · · · · · · · · · · · · · · ·  | 75.5170     | 122.2070    | 25.2570        | 34.4070     | 11.5570     |
| G.Liquidity ratios 1.Cash & bank balances to total assets (C1/C)               | 0.10        | 0.08        | 0.12           | 0.09        | 0.10        |
| , ,  | 72.78%      | 74.12%      | 68.68%         | 71.53%      | 25.71%      |
| 2. Investment to total assets (C3/C)   | 12.10%      | 74.1270     | 00.00%         | 71.55%      | 23.71%      |
| H.Capital /leverage ratios   | 40.700/     | 22 450/     | 22.420/        | 24 000/     | 40.200/     |
| 1.Capital ratio (A/C)  | 12.72%      | 22.45%      | 23.12%         | 21.88%      | 19.29%      |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 35.20       | 38.28       | 29.71          | 29.41       | 29.36       |
| I.Cash flow ratio  | 00.4704     | 40.040/     | 04.000/        | 05 440/     | 200.040/    |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 38.47%      | 10.34%      | -24.26%        | 35.41%      | 266.81%     |

| Life Insurance Corporations - Overall  |             |             |             | (Thousa     | nd Rupees)  |
|--|-------------|-------------|-------------|-------------|-------------|
| Items  | 2006        | 2007        | 2008        | 2009        | 2010        |
| A.Total equity (A1 to A3)  | 2,542,476   | 3,591,548   | 3,845,833   | 4,552,704   | 5,280,633   |
| 1.Share capital  | 2,352,120   | 2,879,120   | 3,550,720   | 3,632,080   | 3,777,576   |
| 2.Reserves   | (332,628)   | (126,017)   | 454,004     | 10,474      | 811,071     |
| 3.Un appropriated profit   | 522,984     | 838,445     | (158,891)   | 910,150     | 691,986     |
| 4.Others   | 16,000      | 0           | 127,208     | 127,208     | 127,208     |
| B.Total liabilities (B1 to B3)   | 160,572,991 | 188,153,972 | 210,435,786 | 243,297,422 | 284,741,490 |
| 1.Balance of statutory funds   | 148,976,136 | 174,542,524 | 193,737,166 | 223,481,460 | 261,884,095 |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 8,354,576   | 9,887,550   | 11,796,266  | 11,277,889  | 20,722,648  |
| 3.Other/misc. liabilities  | 3,242,279   | 3,723,898   | 4,902,354   | 8,538,073   | 2,134,747   |
| C.Total assets (C1 to C5)  | 163,131,467 | 191,745,520 | 214,408,827 | 247,977,334 | 290,149,331 |
| 1.Cash and balances with banks   | 16,971,299  | 15,226,491  | 23,248,989  | 18,748,616  | 27,782,284  |
| 2.Advances to policy holders & employs   | 9,364,439   | 11,522,580  | 13,715,744  | 16,542,211  | 411,115     |
| 3.Investments in securities & properties                                       | 130,509,488 | 156,872,639 | 167,762,427 | 200,982,882 | 36,131,264  |
| 4.Other/misc. assets   | 5,862,215   | 7,609,287   | 8,872,574   | 10,410,990  | 224,762,620 |
| 5.Fixed assets   | 424,026     | 514,523     | 809,093     | 1,292,635   | 1,062,048   |
| D.Profit & loss account  |             |             |             |             |             |
| 1.Investment income  | 15,337,751  | 20,418,637  | 18,922,502  | 21,371,584  | 3,445,886   |
| 2.Gross premium  | 19,685,832  | 24,870,987  | 33,644,399  | 40,568,637  | 52,162,756  |
| 3.Net premium  | 21,755,775  | 26,817,670  | 33,475,344  | 39,775,876  | 50,855,196  |
| 4. Gross claims  | 8,620,740   | 10,717,469  | 19,133,182  | 21,669,000  | 22,121,901  |
| 5.Net claims   | 10,564,907  | 13,000,049  | 18,330,205  | 20,921,771  | 21,180,539  |
| 6. Underwriting profit   | 4,292,472   | 9,192,113   | 22,835,966  | 24,929,952  | 13,266,748  |
| 7.Profit/(loss) before taxation  | 799,035     | 2,056,431   | 211,025     | 1,187,872   | 1,527,278   |
| 8.Profit/(loss) after taxation   | 657,771     | 1,678,708   | (132,100)   | 1,227,145   | 1,012,289   |
| E.Other item's   |             |             |             |             |             |
| 1.No. of ordinary shares   | 154,212     | 206,912     | 280,122     | 304,208     | 349,111     |
| 2.Cash dividend  | N/A         | N/A         | N/A         | N/A         | N/A         |
| 3.Stock dividend/bonus shares  | N/A         | N/A         | N/A         | N/A         | N/A         |
| Cash generated from operating activities                                       | 4,450,048   | 3,463,829   | 2,494,830   | 2,433,056   | 10,095,741  |
| F.Efficiency ratios/profitability ratios                                       |             |             |             |             |             |
| 1.Return on equity (ROE) (D8/A)  | 25.87%      | 46.74%      | -3.43%      | 26.95%      | 19.17%      |
| 2.Return on assets (ROA) (D8/C)  | 0.40%       | 0.88%       | -0.06%      | 0.49%       | 0.35%       |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 4.27        | 8.11        | -0.47       | 4.03        | 2.90        |
| 4. Claims incurred to net premium (B2/D4)                                      | 96.91%      | 92.26%      | 61.65%      | 52.05%      | 93.67%      |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 652.58%     | 547.57%     | -17,286.88% | 2,031.54%   | 1,310.57%   |
| 6.Investment income to net premium (D1/D3)                                     | 70.50%      | 76.14%      | 56.53%      | 53.73%      | 6.78%       |
| G.Liquidity ratios   |             |             |             |             |             |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.10        | 0.08        | 0.11        | 0.08        | 0.10        |
| 2. Investment to total assets (C3/C)   | 80.00%      | 81.81%      | 78.24%      | 81.05%      | 12.45%      |
| H.Capital /leverage ratios   |             |             |             |             |             |
| 1.Capital ratio (A/C)  | 1.56%       | 1.87%       | 1.79%       | 1.84%       | 1.82%       |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 16.49       | 17.36       | 13.73       | 14.97       | 15.13       |
| I.Cash flow ratio  |             |             |             |             |             |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 676.53%     | 206.34%     | -1,888.59%  | 198.27%     | 997.32%     |
| 5 · · · · · · · · · · · · · · · · · · ·  |             |             |             |             |             |

| Amercian Life Insurance Company Ltd.   |           |           |           | (Thousar  | nd Rupees) |
|--|-----------|-----------|-----------|-----------|------------|
| Items  | 2006      | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)  | 133,249   | 329,542   | 379,763   | 581,065   | 669,193    |
| 1.Share capital  | 325,000   | 500,000   | 500,000   | 500,000   | 500,000    |
| 2.Reserves   | (191,751) | (170,458) | (120,237) | 81,065    | 169,193    |
| 3.Un appropriated profit   | 0         | 0         | 0         | 0         | 0          |
| 4.Others   | 0         | 0         | 0         | 0         | 0          |
| B.Total liabilities (B1 to B3)   | 1,533,803 | 1,926,152 | 2,369,735 | 2,771,591 | 3,669,489  |
| 1.Balance of statutory funds   | 1,279,671 | 1,595,024 | 1,961,522 | 2,318,142 | 3,238,863  |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 185,441   | 254,393   | 312,609   | 325,000   | 296,435    |
| 3.Other/misc. liabilities  | 68,691    | 76,735    | 95,604    | 128,449   | 134,191    |
| C.Total assets (C1 to C5)  | 1,667,052 | 2,255,694 | 2,749,498 | 3,352,656 | 4,338,682  |
| 1.Cash and balances with banks   | 375,739   | 209,205   | 164,756   | 106,526   | 64,025     |
| 2.Advances to policy holders & employs   | 31,003    | 41,553    | 53,623    | 68,306    | 83,051     |
| 3.Investments in securities & properties                                       | 1,096,468 | 1,761,958 | 1,801,339 | 2,856,069 | 3,795,700  |
| 4.Other/misc. assets   | 121,253   | 168,421   | 657,500   | 255,923   | 337,353    |
| 5.Fixed assets   | 42,589    | 74,557    | 72,280    | 65,832    | 58,553     |
| D.Profit & loss account  |           |           |           |           |            |
| 1.Investment income  | 112,306   | 143,087   | 208,723   | 248,389   | 326,117    |
| 2.Gross premium  | 747,156   | 888,204   | 1,155,000 | 1,349,482 | 1,893,849  |
| 3.Net premium  | 655,042   | 802,053   | 1,048,496 | 1,267,953 | 1,806,525  |
| 4. Gross claims  | 232,825   | 277,729   | 362,000   | 396,613   | 524,643    |
| 5.Net claims   | 230,160   | 261,600   | 332,228   | 363,070   | 442,406    |
| 6.Underwriting profit  | 585,867   | 661,987   | 415,508   | 554,620   | 0          |
| 7.Profit/(loss) before taxation  | 40,834    | 46,900    | 78,059    | 96,141    | 133,403    |
| 8.Profit/(loss) after taxation   | 40,442    | 32,078    | 50,221    | 62,492    | 86,712     |
| E.Other items  |           |           |           |           |            |
| 1.No. of ordinary shares   | 32,500    | 50,000    | 50,000    | 50,000    | 50,000     |
| 2.Cash dividend  | 0.05%     | 0.00%     | 0.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend/bonus shares  | 0.00%     | 0.54%     | 0.00%     | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities                                     | 155,451   | 222,191   | (228,857) | 762,793   | 590,201    |
| F.Efficiency ratios/profitability ratios                                       |           |           |           |           |            |
| 1.Return on equity (ROE) (D8/A)  | 30.35%    | 9.73%     | 13.22%    | 10.75%    | 12.96%     |
| 2.Return on assets (ROA) (D8/C)  | 2.43%     | 1.42%     | 1.83%     | 1.86%     | 2.00%      |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 1.24      | 0.64      | 1.00      | 1.25      | 1.73       |
| 4. Claims incurred to net premium (B2/D4)                                      | 79.65%    | 91.60%    | 86.36%    | 81.94%    | 56.50%     |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 1,448.66% | 2,063.68% | 827.36%   | 887.51%   | 0.00%      |
| 6.Investment income to net premium (D1/D3)                                     | 17.14%    | 17.84%    | 19.91%    | 19.59%    | 18.05%     |
| G.Liquidity ratios   |           |           |           |           |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.23      | 0.09      | 0.06      | 0.03      | 0.01       |
| 2. Investment to total assets (C3/C)   | 65.77%    | 78.11%    | 65.52%    | 85.19%    | 87.49%     |
| H.Capital /leverage ratios   |           |           |           |           |            |
| 1.Capital ratio (A/C)  | 7.99%     | 14.61%    | 13.81%    | 17.33%    | 15.42%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 4.10      | 6.59      | 7.60      | 11.62     | 13.38      |
| I.Cash flow ratio  |           |           |           |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 384.38%   | 692.66%   | -455.70%  | 1,220.63% | 680.65%    |
|  |           |           |           |           |            |

| Asia Care Health & Life Insurance Co., Ltd.         (Thousand Rupees)           Items         2006         2007         2008         2009         2010           A.Total equity (A1 to A3)         -         -         183,570         228,456         228,456           1.Share capital         -         -         160,000         200,000         200,000           2.Reserves         -         -         2,500         2,500         2,500         2,500         2,500         2,500         2,506         4,500         4,000         20,000   |
|---|
| 1. Share capital       -       -       160,000       200,000       200,000         2. Reserves       -       -       2,500       2,500       2,500         3. Un appropriated profit       -       -       21,070       25,956       25,956         4. Others       -       -       127,208       127,208       127,208         B. Total liabilities (B1 to B3)       -       -       67,135       63,854       63,854         1. Balance of statutory funds       -       -       0       0       0       0         2. Outstanding claims, adv., prem., due to other insurers       -       -       8,639       6,301       6,301         3. Other/misc. liabilities       -       -       8,639       6,301       6,301         3. Other/misc. liabilities       -       -       58,496       57,553       57,553         C.Total assets (C1 to C5)       -       377,913       419,518       419,518         1. Cash and balances with banks       -       -       128,417       148,998       148,998         2. Advances to policy holders & employs       -       -       6,356       22,456       22,456         4. Other/misc. assets       -       -       80,338  |
| 1.Share capital       -       -       160,000       200,000       200,000         2.Reserves       -       -       2,500       2,500       2,500         3.Un appropriated profit       -       -       21,070       25,956       25,956         4.Others       -       -       127,208       127,208       127,208       127,208         8.Total liabilities (B1 to B3)       -       -       67,135       63,854       63,854         1.Balance of statutory funds       -       -       0       0       0       0         2.Outstanding claims, adv., prem., due to other insurers       -       -       8,639       6,301       6,301         3.Other/misc. liabilities       -       -       8,639       6,301       6,301         C.Total assets (C1 to C5)       -       -       58,496       57,553       57,553         C.Total and balances with banks       -       -       377,913       419,518       419,518         1.Cash and balances with banks       -       -       128,417       148,998       148,998         2.Advances to policy holders & employs       -       -       6,356       22,456       4,046         4.Other/misc. assets       -  |
| 3.Un appropriated profit 4.Others  B.Total liabilities (B1 to B3) 1.Balance of statutory funds 2.Outstanding claims, adv., prem., due to other insurers 3.Other/misc. liabilities C.Total assets (C1 to C5) 1.Cash and balances with banks 2.Advances to policy holders & employs 3.Investments in securities & properties 4.Other/misc. assets 4.Other/misc. assets 5.Fixed assets 6. C.Total assets |
| 4.Others - 127,208 127,208 127,208 B.Total liabilities (B1 to B3) - 67,135 63,854 63,854 1.Balance of statutory funds - 0 67,135 63,854 63,854 1.Balance of statutory funds - 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |
| B.Total liabilities (B1 to B3)  1. Balance of statutory funds  2. Outstanding claims, adv., prem., due to other insurers 3. Other/misc. liabilities  C.Total assets (C1 to C5)  1. Cash and balances with banks 2. Advances to policy holders & employs 3. Investments in securities & properties 4. Other/misc. assets 4. Other/misc. assets 5. Fixed assets 6. Total liabilities 6. Of 7,135 63,854 6,854 6,854 6,854 6,854 6,854 6,854 6,854 6,854 6,854 6,854 6,854 6,854 6,855 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,365 6,366 6,365 6,366 |
| 1.Balance of statutory funds       -       -       0       0       0         2.Outstanding claims, adv., prem., due to other insurers       -       -       8,639       6,301       6,301         3.Other/misc. liabilities       -       -       58,496       57,553       57,553         C.Total assets (C1 to C5)       -       -       377,913       419,518       419,518         1.Cash and balances with banks       -       -       128,417       148,998       148,998         2.Advances to policy holders & employs       -       -       -       0       0       0         3.Investments in securities & properties       -       -       6,356       22,456       22,456         4.Other/misc. assets       -       -       80,338       79,301       79,301         5.Fixed assets       -       -       80,338       79,301       79,301         5.Fixed assets       -       -       162,802       168,763       168,763         D.Profit & loss account  |
| 2. Outstanding claims, adv., prem., due to other insurers 3. Other/misc. liabilities - 58,496 57,553 57,553  C.Total assets (C1 to C5) - 377,913 419,518 419,518 1. Cash and balances with banks - 128,417 148,998 148,998 2. Advances to policy holders & employs - 0 0 0 3. Investments in securities & properties - 6,356 22,456 4. Other/misc. assets - 6,356 22,456 22,456 4. Other/misc. assets - 80,338 79,301 79,301 5. Fixed assets  D.Profit & loss account   |
| 3.Other/misc. liabilities - 58,496 57,553 57,553 57,553 C.Total assets (C1 to C5) - 377,913 419,518 419,518 1.Cash and balances with banks - 128,417 148,998 148,998 2.Advances to policy holders & employs - 0 0 0 0 0 3.Investments in securities & properties 6,356 22,456 4.Other/misc. assets  |
| C.Total assets (C1 to C5)       -       -       377,913       419,518       419,518         1.Cash and balances with banks       -       -       128,417       148,998       148,998         2.Advances to policy holders & employs       -       -       0       0       0         3.Investments in securities & properties       -       -       6,356       22,456       22,456         4.Other/misc. assets       -       -       80,338       79,301       79,301         5.Fixed assets       -       -       162,802       168,763       168,763         D.Profit & loss account   |
| 1. Cash and balances with banks       -       -       128,417       148,998       148,998         2. Advances to policy holders & employs       -       -       0       0       0         3. Investments in securities & properties       -       -       6,356       22,456       22,456         4. Other/misc. assets       -       -       80,338       79,301       79,301         5. Fixed assets       -       -       162,802       168,763       168,763         D.Profit & loss account  |
| 1. Cash and balances with banks       -       -       128,417       148,998       148,998         2. Advances to policy holders & employs       -       -       0       0       0         3. Investments in securities & properties       -       -       6,356       22,456       22,456         4. Other/misc. assets       -       -       80,338       79,301       79,301         5. Fixed assets       -       -       162,802       168,763       168,763         D.Profit & loss account  |
| 3.Investments in securities & properties 6,356 22,456 22,456 4.Other/misc. assets 80,338 79,301 79,301 5.Fixed assets 162,802 168,763 168,763  D.Profit & loss account  |
| 4.Other/misc. assets 80,338 79,301 79,301 5.Fixed assets - 162,802 168,763 168,763 <b>D.Profit &amp; loss account</b>   |
| 5.Fixed assets 162,802 168,763 168,763 <b>D.Profit &amp; loss account</b>   |
| D.Profit & loss account   |
|   |
|   |
| 1.Investment income 9,570 19,549 19,549   |
| 2.Gross premium 0 0 0 0   |
| 3.Net premium 29,768 32,203 32,203  |
| 4.Gross claims 0 0 0  |
| 5.Net claims 10,952 14,737 14,737   |
| 6.Underwriting profit 0 0 0   |
| 7.Profit/(loss) before taxation 7,355 9,448 9,448   |
| 8.Profit/(loss) after taxation 4,886 5,518 5,518  |
| E.Other items   |
| 1.No. of ordinary shares 50 20,000 20,000   |
| 2.Cash dividend 0.00% 0.00% 0.00%   |
| 3.Stock dividend/bonus shares 0.33% 0.00% 0.00%   |
| 4.Cash generated from operating activities (21) (26) (26)   |
| F.Efficiency ratios/profitability ratios  |
| 1.Return on equity (ROE) (D8/A) 2.66% 2.42% 2.42%   |
| 2.Return on assets (ROA) (D8/C) 1.29% 1.32%   |
| 3.Earning per share (D8/E1) (rs. per share) - 97.72 0.28 0.28   |
| 4.Claims incurred to net premium (B2/D4)  |
| 5.Underwriting profit to profit after tax. (D6/D8) 0.00% 0.00%  |
| 6.Investment income to net premium (D1/D3) 32.15% 60.71% 60.71%   |
| G.Liquidity ratios  |
| 1.Cash & bank balances to total assets (C1/C) 0.34 0.36 0.36  |
| 2. Investment to total assets (C3/C) 1.68% 5.35% 5.35%  |
| H.Capital /leverage ratios  |
| 1.Capital ratio (A/C) 48.57% 54.46% 54.46%  |
| 2.Break up value per share (A/E1) (Rs. per share) - 3,671.40 11.42 11.42  |
| I.Cash flow ratio   |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time)0.43% -0.47% -0.47%   |

| E.F.U.Life Insurance Company Ltd.  |           |                |            | (Thousa    | nd Rupees)     |
|--|-----------|----------------|------------|------------|----------------|
| Items  | 2006      | 2007           | 2008       | 2009       | 2010           |
| A.Total equity (A1 to A3)  | 730,248   | 1,277,925      | 1,254,381  | 1,628,540  | 1,579,275      |
| 1.Share capital  | 300,000   | 500,000        | 750,000    | 750,000    | 850,000        |
| 2.Reserves   | 190,000   | 170,000        | 570,000    | 232,500    | 232,500        |
| 3.Un appropriated profit   | 240,248   | 607,925        | (65,619)   | 646,040    | 496,775        |
| 4.Others   | 0         | 0              | 0          | 0          | 0              |
| B.Total liabilities (B1 to B3)   | 6,969,980 | 12,037,325     | 10,703,367 | 16,218,941 | 20,583,460     |
| 1.Balance of statutory funds   | 6,314,689 | 11,130,268     | 9,567,235  | 14,767,466 | 18,865,481     |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 514,658   | 689,938        | 760,127    | 880,656    | 1,214,459      |
| 3.Other/misc. liabilities  | 140,633   | 217,119        | 376,005    | 570,819    | 503,520        |
| C.Total assets (C1 to C5)  | 7,700,228 | 13,315,250     | 11,957,748 | 17,847,481 | 22,162,735     |
| 1.Cash and balances with banks   | 683,275   | 949,466        | 1,425,424  | 1,365,803  | 826,325        |
| 2.Advances to policy holders & employs   | 15,847    | 13,151         | 45,098     | 59,015     | 55,583         |
| 3.Investments in securities & properties                                       | 6,573,206 | 11,757,140     | 9,684,973  | 15,053,389 | 19,711,968     |
| 4.Other/misc. assets   | 189,008   | 333,318        | 493,908    | 1,019,066  | 1,147,984      |
| 5.Fixed assets   | 238,892   | 262,175        | 308,345    | 350,208    | 420,875        |
| D.Profit & loss account  |           |                |            |            |                |
| 1.Investment income  | 465,565   | 3,027,910      | 56,681     | 58,853     | 1,657,014      |
| 2.Gross premium  | 3,338,078 | 4,817,874      | 9,597,777  | 9,597,777  | 8,375,515      |
| 3.Net premium  | 3,042,316 | 4,431,546      | 6,136,944  | 5,570,211  | 7,920,022      |
| 4.Gross claims   | 951,440   | 1,146,866      | 7,418,139  | 7,418,139  | 2,171,470      |
| 5.Net claims   | 758,980   | 887,393        | 4,369,507  | 3,911,444  | 1,837,151      |
| 6.Underwriting profit  | 1,665,944 | 4,784,264      | 371,433    | 66,535     | 4,246,398      |
| 7.Profit/(loss) before taxation  | 337,769   | 1,434,745      | (314,959)  | 647,721    | 551,035        |
| 8.Profit/(loss) after taxation   | 235,969   | 1,207,292      | (473,159)  | 711,659    | 363,235        |
| E.Other items  | ,         | , - , -        | ( -,,      | ,          | ,              |
| 1.No. of ordinary shares   | 30,000    | 50,000         | 115,000    | 115,000    | 85,000         |
| 2.Cash dividend  | 0.20%     | 0.30%          | 32.50%     | 32.50%     | 0.50%          |
| 3.Stock dividend/bonus shares  | 0.67%     | 0.50%          | 0.00%      | 0.00%      | 0.00%          |
| 4.Cash generated from operating activities                                     | 1,225,226 | 1,707,444      | (507,154)  | 204,961    | 3,217,244      |
| F.Efficiency ratios/profitability ratios                                       | ,,220,220 | .,,            | (667,161)  | 201,001    | 0,2,2          |
| 1.Return on equity (ROE) (D8/A)  | 32.31%    | 94.47%         | -37.72%    | 43.70%     | 23.00%         |
| 2.Return on assets (ROA) (D8/C)  | 3.06%     | 9.07%          | -3.96%     | 3.99%      | 1.64%          |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 7.87      | 24.15          | -4.11      | 6.19       | 4.27           |
| 4.Claims incurred to net premium (B2/D4)                                       | 54.09%    | 60.16%         | 10.25%     | 11.87%     | 55.93%         |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 706.00%   | 396.28%        | -78.50%    | 9.35%      | 1,169.05%      |
| 6.Investment income to net premium (D1/D3)                                     | 15.30%    | 68.33%         | 0.92%      | 1.06%      | 20.92%         |
| . , , ,  | 13.3070   | 00.5570        | 0.5270     | 1.0070     | 20.3270        |
| G.Liquidity ratios 1.Cash & bank balances to total assets (C1/C)               | 0.09      | 0.07           | 0.12       | 0.08       | 0.04           |
|  | 85.36%    | 88.30%         | 80.99%     | 84.34%     | 88.94%         |
| 2. Investment to total assets (C3/C)   | 05.30 /6  | 00.30 /6       | 00.9976    | 04.3476    | 00.9476        |
| H.Capital /leverage ratios   | 9.48%     | 9.60%          | 10.49%     | 9.12%      | 7.13%          |
| 1. Capital ratio (A/C)   | 24.34     | 9.60%<br>25.56 | 10.49%     | 9.12%      | 7.13%<br>18.58 |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 24.34     | ∠5.50          | 10.91      | 14.10      | 10.58          |
| I.Cash flow ratio  | 519.23%   | 141.43%        | 107.18%    | 28.80%     | 885.72%        |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 319.23%   | 141.43%        | 107.10%    | 20.00%     | 000.12%        |

| East West Life Insurance Co., Ltd.   |          |         |          | (Thousand Rupees) |           |
|--|----------|---------|----------|-------------------|-----------|
| Items  | 2006     | 2007    | 2008     | 2009              | 2010      |
| A.Total equity (A1 to A3)  | 139,471  | 372,333 | 415,341  | 149,369           | 146,958   |
| 1.Share capital  | 200,000  | 352,000 | 413,600  | 454,960           | 500,456   |
| 2.Reserves   | (60,529) | 20,333  | 1,741    | (305,591)         | 0         |
| 3.Un appropriated profit   | 0        | 0       | 0        | 0                 | (353,498) |
| 4.Others   | 16,000   | 0       | 0        | 0                 | 0         |
| B.Total liabilities (B1 to B3)   | 118,349  | 128,963 | 147,823  | 198,947           | 256,916   |
| 1.Balance of statutory funds   | 103,725  | 111,940 | 119,822  | 162,256           | 213,986   |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 12,097   | 12,662  | 15,503   | 19,395            | 28,022    |
| 3.Other/misc. liabilities  | 2,527    | 4,361   | 12,498   | 17,296            | 14,908    |
| C.Total assets (C1 to C5)  | 273,820  | 501,296 | 563,164  | 348,316           | 403,874   |
| 1.Cash and balances with banks   | 72,885   | 240,151 | 95,896   | 59,770            | 136,182   |
| 2.Advances to policy holders & employs   | 18,588   | 17,966  | 10,933   | 9,464             | 8,553     |
| 3.Investments in securities & properties                                       | 159,431  | 198,875 | 376,890  | 197,560           | 194,146   |
| 4.Other/misc. assets   | 14,896   | 17,918  | 32,834   | 31,257            | 22,422    |
| 5.Fixed assets   | 8,020    | 26,386  | 46,611   | 50,265            | 42,571    |
| D.Profit & loss account  |          |         |          |                   |           |
| 1.Investment income  | 22,861   | 93,639  | 60,927   | (197,021)         | 25,713    |
| 2.Gross premium  | 120,610  | 166,055 | 194,538  | 235,769           | 250,054   |
| 3.Net premium  | 69,249   | 90,299  | 107,753  | 154,489           | 5,848     |
| 4.Gross claims   | 80,104   | 133,102 | 157,013  | 165,143           | 162,347   |
| 5.Net claims   | 35,864   | 67,193  | 78,078   | 94,895            | 152,937   |
| 6. Underwriting profit   | 17,765   | 5,715   | (20,218) | (20,218)          | 66,115    |
| 7.Profit/(loss) before taxation  | 16,851   | 84,266  | 44,326   | (222,596)         | 5,246     |
| 8.Profit/(loss) after taxation   | 15,969   | 83,362  | 44,708   | (1,236)           | 3,194     |
| E.Other items  |          |         |          |                   |           |
| 1.No. of ordinary shares   | 20,000   | 35,200  | 41,360   | 45,496            | 21,399    |
| 2.Cash dividend  | 0.00%    | 0.10%   | 0.00%    | 0.00%             | 0.00%     |
| 3.Stock dividend/bonus shares  | 0.00%    | 0.00%   | 0.00%    | 0.00%             | 0.00%     |
| 4.Cash generated from operating activities                                     | (38,214) | 51,868  | (50,872) | (50,870)          | (11,010)  |
| F.Efficiency ratios/profitability ratios                                       |          |         |          |                   |           |
| 1.Return on equity (ROE) (D8/A)  | 11.45%   | 22.39%  | 10.76%   | -0.83%            | 2.17%     |
| 2.Return on assets (ROA) (D8/C)  | 5.83%    | 16.63%  | 7.94%    | -0.35%            | 0.79%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 0.80     | 2.37    | 1.08     | -0.03             | 0.15      |
| 4.Claims incurred to net premium (B2/D4)                                       | 15.10%   | 9.51%   | 9.87%    | 11.74%            | 17.26%    |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 111.25%  | 6.86%   | -45.22%  | 1,635.76%         | 2,069.97% |
| 6.Investment income to net premium (D1/D3)                                     | 33.01%   | 103.70% | 56.54%   | -127.53%          | 439.69%   |
| G.Liquidity ratios   |          |         |          |                   |           |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.27     | 0.48    | 0.17     | 0.17              | 0.34      |
| 2. Investment to total assets (C3/C)   | 58.22%   | 39.67%  | 66.92%   | 56.72%            | 48.07%    |
| H.Capital /leverage ratios   |          |         |          |                   |           |
| 1.Capital ratio (A/C)  | 50.94%   | 74.27%  | 73.75%   | 42.88%            | 36.39%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 6.97     | 10.58   | 10.04    | 3.28              | 6.87      |
| I.Cash flow ratio  |          |         |          |                   |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -239.30% | 62.22%  | -113.79% | 4,115.70%         | -344.71%  |
|  |          |         |          |                   |           |

| Items  | 2006      | 2007      | 2008       | 2009      | nd Rupees)<br>2010 |
|--|-----------|-----------|------------|-----------|--------------------|
| A.Total equity (A1 to A3)  | 356,772   | 481,228   | 416,562    | 546,505   | 1,149,873          |
| 1. Share capital   | 627,120   | 627,120   | 627,120    | 627,120   | 627,120            |
| 2.Reserves   | (270,348) | (145,892) | · -        | -         | 0                  |
| 3.Un appropriated profit   | 0         | 0         | (210,558)  | (80,615)  | 522,753            |
| 4.Others   | 0         | 0         | 0          | 0         | 0                  |
| B.Total liabilities (B1 to B3)   | 3,684,948 | 5,370,587 | 5,226,315  | 7,777,475 | 10,196,600         |
| 1.Balance of statutory funds   | 3,318,280 | 4,967,990 | 4,629,457  | 6,788,311 | 9,144,236          |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 252,672   | 307,051   | 476,459    | 751,169   | 1,051,320          |
| 3.Other/misc. liabilities  | 113,996   | 95,546    | 120,399    | 237,995   | 1,044              |
| C.Total assets (C1 to C5)  | 4,041,720 | 5,851,815 | 5,642,877  | 8,323,980 | 11,346,473         |
| 1.Cash and balances with banks   | 1,506,956 | 2,109,065 | 3,257,997  | 2,123,027 | 1,084,664          |
| 2.Advances to policy holders & employs   | 3,285     | 3,718     | 4,266      | 3,876     | 4,560              |
| 3.Investments in securities & properties                                       | 2,317,733 | 3,481,067 | 2,031,512  | 5,579,564 | 9,673,115          |
| 4.Other/misc. assets   | 139,966   | 175,936   | 254,523    | 118,115   | 423,265            |
| 5.Fixed assets   | 73,780    | 82,029    | 94,579     | 499,398   | 160,869            |
| D.Profit & loss account  |           |           |            |           |                    |
| 1.Investment income  | 58,475    | 50,439    | (110,311)  | 78,014    | 1,302,972          |
| 2.Gross premium  | 2,291,224 | 2,978,851 | 3,435,119  | 4,363,155 | 5,802,439          |
| 3.Net premium  | 2,077,593 | 2,777,076 | 3,457,103  | 4,384,114 | 5,451,804          |
| 4. Gross claims  | 786,779   | 1,168,089 | 1,756,884  | 1,710,439 | 2,049,922          |
| 5.Net claims   | 627,801   | 1,001,012 | 760,675    | 814,037   | 1,661,786          |
| 6.Underwriting profit  | 1,259,262 | 1,754,710 | 1,112,379  | 1,878,176 | 3,075,253          |
| 7.Profit/(loss) before taxation  | 94,798    | 150,028   | (49,972)   | 160,744   | 217,268            |
| 8.Profit/(loss) after taxation   | 82,655    | 125,456   | (54,972)   | 129,943   | 146,752            |
| E.Other items  |           |           |            |           |                    |
| 1.No. of ordinary shares   | 62,712    | 62,712    | 62,712     | 62,712    | 62,712             |
| 2.Cash dividend  | 0.05%     | 0.05%     | 0.00%      | 0.00%     | 0.15%              |
| 3.Stock dividend/bonus shares  | 0.00%     | 0.00%     | 0.00%      | 0.00%     | 0.00%              |
| Cash generated from operating activities                                       | 987,887   | 1,091,360 | 591,271    | 1,150,556 | 1,829,289          |
| F.Efficiency ratios/profitability ratios                                       |           |           |            |           |                    |
| 1.Return on equity (ROE) (D8/A)  | 23.17%    | 26.07%    | -13.20%    | 23.78%    | 12.76%             |
| 2.Return on assets (ROA) (D8/C)  | 2.05%     | 2.14%     | -0.97%     | 1.56%     | 1.29%              |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 1.32      | 2.00      | -0.88      | 2.07      | 2.34               |
| 4.Claims incurred to net premium (B2/D4)                                       | 32.11%    | 26.29%    | 27.12%     | 43.92%    | 51.29%             |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 1,523.52% | 1,398.67% | -2,023.54% | 1,445.38% | 2,095.54%          |
| 6.Investment income to net premium (D1/D3)                                     | 2.81%     | 1.82%     | -3.19%     | 1.78%     | 23.90%             |
| G.Liquidity ratios   |           |           |            |           |                    |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.37      | 0.36      | 0.58       | 0.26      | 0.10               |
| 2. Investment to total assets (C3/C)   | 57.35%    | 59.49%    | 36.00%     | 67.03%    | 85.25%             |
| H.Capital /leverage ratios   |           |           |            |           |                    |
| 1.Capital ratio (A/C)  | 8.83%     | 8.22%     | 7.38%      | 6.57%     | 10.13%             |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 5.69      | 7.67      | 6.64       | 8.71      | 18.3               |
| I.Cash flow ratio  |           |           |            |           |                    |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 1.195.19% | 869.91%   | -1,075.59% | 885.43%   | 1.246.529          |

| Items  | 2006        | 2007        | 2008        | (Thousa<br>2009 | 2010        |
|--|-------------|-------------|-------------|-----------------|-------------|
| A.Total equity (A1 to A3)  | 1,182,736   | 1,130,520   | 1,196,216   | 1,418,769       | 1,506,878   |
| 1. Share capital   | 900,000     | 900,000     | 1,100,000   | 1,100,000       | 1,100,000   |
| 2.Reserves   | 0           | 0           | 0           | 0               | 406,878     |
| 3.Un appropriated profit   | 282,736     | 230,520     | 96,216      | 318,769         | 0           |
| 4.Others   | 0           | 0           | 0           | 0               | 0           |
| B.Total liabilities (B1 to B3)   | 148,265,911 | 168,690,945 | 191.921.411 | 216,266,614     | 249,971,171 |
| 1.Balance of statutory funds   | 137,959,771 | 156,737,302 | 177,459,130 | 199,445,285     | 230,421,529 |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 7,389,708   | 8,623,506   | 10,222,929  | 9,295,368       | 18,126,111  |
| 3.Other/misc. liabilities  | 2,916,432   | 3,330,137   | 4,239,352   | 7,525,961       | 1,423,531   |
| C.Total assets (C1 to C5)  | 149,448,647 | 169,821,465 | 193,117,627 | 217,685,383     | 251,478,049 |
| 1.Cash and balances with banks   | 14,332,444  | 11,718,604  | 18,176,499  | 14,944,492      | 25,522,090  |
| 2.Advances to policy holders & employs   | 9,295,716   | 11,446,192  | 13,601,824  | 16,401,550      | 259,368     |
| 3.Investments in securities & properties                                       | 120,362,650 | 139,673,599 | 153,861,357 | 177,273,844     | 2,733,879   |
| 4.Other/misc. assets   | 5,397,092   | 6,913,694   | 7,353,471   | 8,907,328       | 222,752,295 |
| 5.Fixed assets   | 60,745      | 69,376      | 124,476     | 158,169         | 210,417     |
| D.Profit & loss account  |             |             |             |                 |             |
| 1.Investment income  | 14,678,544  | 17,103,562  | 18,696,912  | 21,163,800      | 114,521     |
| 2.Gross premium  | 13,188,764  | 16,020,003  | 19,261,965  | 25,022,454      | 35,840,899  |
| 3.Net premium  | 15,911,575  | 18,716,696  | 22,695,280  | 28,366,906      | 35,638,794  |
| 4.Gross claims   | 6,569,592   | 7,991,683   | 9,439,146   | 11,978,666      | 17,213,519  |
| 5.Net claims   | 8,912,102   | 10,782,851  | 12,778,765  | 15,723,588      | 17,071,522  |
| 6. Underwriting profit   | 763,634     | 1,985,437   | 20,956,864  | 22,450,839      | 5,878,982   |
| 7.Profit/(loss) before taxation  | 308,783     | 340,492     | 446,216     | 496,414         | 610,878     |
| 8.Profit/(loss) after taxation   | 282,736     | 230,520     | 296,216     | 318,769         | 406,878     |
| E.Other items  |             |             |             |                 |             |
| 1.No. of ordinary shares   | 9,000       | 9,000       | 11,000      | 11,000          | 110,000     |
| 2.Cash dividend  | 0.00%       | 0.00%       | 0.00%       | 0.00%           | 0.00%       |
| 3.Stock dividend/bonus shares  | 0.00%       | 0.00%       | 0.00%       | 0.00%           | 0.00%       |
| 4.Cash generated from operating activities                                     | 2,119,698   | 390,966     | 2,690,463   | 365,642         | 4,470,043   |
| F.Efficiency ratios/profitability ratios                                       |             |             |             |                 |             |
| 1.Return on equity (ROE) (D8/A)  | 23.91%      | 20.39%      | 24.76%      | 22.47%          | 27.00%      |
| 2.Return on assets (ROA) (D8/C)  | 0.19%       | 0.14%       | 0.15%       | 0.15%           | 0.16%       |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 31.42       | 25.61       | 26.93       | 28.98           | 3.70        |
| 4.Claims incurred to net premium (B2/D4)                                       | 112.48%     | 107.91%     | 108.30%     | 77.60%          | 105.30%     |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 270.09%     | 861.29%     | 7,074.86%   | 7,042.98%       | 1,444.90%   |
| 6.Investment income to net premium (D1/D3)                                     | 92.25%      | 91.38%      | 82.38%      | 74.61%          | 0.32%       |
| G.Liquidity ratios   |             |             |             |                 |             |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.10        | 0.07        | 0.09        | 0.07            | 0.10        |
| 2. Investment to total assets (C3/C)   | 80.54%      | 82.25%      | 79.67%      | 81.44%          | 1.09%       |
| H.Capital /leverage ratios   |             |             |             |                 |             |
| 1.Capital ratio (A/C)  | 0.79%       | 0.67%       | 0.62%       | 0.65%           | 0.60%       |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 131.42      | 125.61      | 108.75      | 128.98          | 13.70       |
| I.Cash flow ratio  |             |             |             |                 |             |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 749.71%     | 169.60%     | 908.28%     | 114.70%         | 1,098.62%   |

| Non-Life Insurance Corporations - Overall                                      |            |             |             | (Thousa     | nd Rupees)  |
|--|------------|-------------|-------------|-------------|-------------|
| Items  | 2006       | 2007        | 2008        | 2009        | 2010        |
| A.Total equity (A1 to A3)  | 24,852,978 | 62,559,155  | 72,363,220  | 76,318,893  | 76,596,477  |
| 1.Share capital  | 5,362,929  | 7,340,689   | 14,076,979  | 14,927,614  | 16,442,375  |
| 2.Reserves   | 5,050,550  | 15,136,423  | 43,832,526  | 37,721,953  | 37,342,615  |
| 3.Un appropriated profit   | 14,439,499 | 40,082,043  | 14,453,715  | 23,669,326  | 22,811,487  |
| 4.Others   | 375,996    | 387,069     | 197,098     | 699,353     | 1,059,333   |
| B.Total liabilities (B1 to B3)   | 28,674,909 | 43,973,756  | 50,927,358  | 54,511,689  | 66,268,974  |
| 1.Balance of statutory funds   | 0          | 0           | 0           | 0           | 0           |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 24,064,562 | 37,373,947  | 40,338,587  | 35,693,459  | 46,331,746  |
| 3.Other/misc. liabilities  | 4,610,347  | 6,599,809   | 10,588,771  | 18,818,230  | 19,937,228  |
| C.Total assets (C1 to C5)  | 53,903,883 | 106,919,980 | 123,487,676 | 131,529,935 | 143,924,784 |
| 1.Cash and balances with banks   | 4,776,809  | 7,737,427   | 16,541,933  | 13,879,345  | 13,733,562  |
| 2.Advances to policy holders & employs   | 125,275    | 403,402     | 128,350     | 135,901     | 135,020     |
| 3.Investments in securities & properties                                       | 27,962,506 | 65,609,802  | 66,300,133  | 72,750,728  | 75,125,281  |
| 4.Other/misc. assets   | 18,885,480 | 30,036,327  | 36,766,352  | 40,046,826  | 50,868,915  |
| 5. Fixed assets  | 2,153,813  | 3,133,022   | 3,750,908   | 4,717,135   | 4,062,006   |
| D.Profit & loss account  |            |             |             |             |             |
| 1.Investment income  | 13,222,262 | 37,914,904  | (4,931,449) | 14,808,299  | 3,905,909   |
| 2.Gross premium  | 28,597,142 | 35,709,360  | 41,920,550  | 44,713,425  | 42,143,508  |
| 3.Net premium  | 16,855,549 | 20,703,166  | 25,877,146  | 25,894,880  | 23,596,487  |
| 4.Gross claims   | 17,651,936 | 23,708,797  | 23,153,577  | 21,904,913  | 29,171,195  |
| 5.Net claims   | 10,550,750 | 14,460,473  | 15,574,270  | 13,605,280  | 14,078,268  |
| 6.Underwriting profit  | 2,171,515  | 956,969     | 3,937,830   | 4,073,584   | 1,500,660   |
| 7.Profit/(loss) before taxation  | 13,990,647 | 37,698,228  | (2,073,042) | 6,976,341   | 3,949,567   |
| 8.Profit/(loss) after taxation   | 13,492,952 | 37,328,076  | (3,246,109) | 5,433,994   | 2,540,149   |
| E.Other items  | -, - ,     | ,,-         | (-, -,,     | .,,         | ,,          |
| 1.No. of ordinary shares   | 597,025    | 1,413,611   | 2,051,558   | 2,220,119   | 2,162,972   |
| 2.Cash dividend  | N/A        | N/A         | N/A         | N/A         | N/A         |
| 3.Stock dividend/bonus shares  | N/A        | N/A         | N/A         | N/A         | N/A         |
| 4.Cash generated from operating activities                                     | 948,046    | 543,422     | (1,267,544) | 171,778     | (1,011,464) |
| F.Efficiency ratios/profitability ratios                                       | 2 12,2 12  |             | (1,=01,011) | ,           | (1,011,101) |
| 1.Return on equity (ROE) (D8/A)  | 54.29%     | 59.67%      | -4.49%      | 7.12%       | 3.32%       |
| 2.Return on assets (ROA) (D8/C)  | 25.03%     | 34.91%      | -2.63%      | 4.13%       | 1.76%       |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 22.60      | 26.41       | -1.58       | 2.45        | 1.17        |
| 4.Claims incurred to net premium (B2/D4)                                       | 136.33%    | 157.64%     | 174.22%     | 162.95%     | 158.83%     |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 16.09%     | 2.56%       | -121.31%    | 74.96%      | 59.08%      |
| 6.Investment income to net premium (D1/D3)                                     | 78.44%     | 183.14%     | -19.06%     | 57.19%      | 16.55%      |
| G.Liquidity ratios   | 70.4470    | 103.1470    | -13.0070    | 37.1370     | 10.5570     |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.09       | 0.07        | 0.13        | 0.11        | 0.10        |
| · · · · · · · · · · · · · · · · · · ·  | 51.87%     | 61.36%      | 53.69%      | 55.31%      | 52.20%      |
| 2. Investment to total assets (C3/C)   | 31.07 /6   | 01.3076     | 33.0976     | 33.31 /6    | 32.2076     |
| H.Capital /leverage ratios   | 46.11%     | 58.51%      | 58.60%      | 58.02%      | 53.22%      |
| 1. Capital ratio (A/C)   | 40.11%     | 44.25       | 35.27       |             | 35.41       |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 41.03      | 44.20       | 33.21       | 34.38       | 35.41       |
| I.Cash flow ratio  | 7.000/     | 4 400/      | 20.050/     | 0.400/      | 20.000/     |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 7.03%      | 1.46%       | 39.05%      | 3.16%       | -39.82%     |

| ACE Insurance Aid Pacific Ltd.   |         |         |         | (Thousan       | d Rupees) |
|--|---------|---------|---------|----------------|-----------|
| Items  | 2006    | 2007    | 2008    | 2009           | 2010      |
| A.Total equity (A1 to A3)  | 85,160  | 145,398 | 191,216 | 224,670        | 224,670   |
| 1.Share capital  | 80,000  | 120,000 | 160,000 | 200,000        | 200,000   |
| 2.Reserves   | -       | 1,185   | 31,216  | 24,670         | 24,670    |
| 3.Un appropriated profit   | 5,160   | 24,213  | 0       | 0              | 0         |
| 4.Others   | -       | -       | 0       | 0              | 0         |
| B.Total liabilities (B1 to B3)   | 82,546  | 300,355 | 359,627 | 456,931        | 456,931   |
| 1.Balance of statutory funds   | -       | -       | 0       | 0              | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 65,152  | 279,089 | 51,595  | 88,327         | 88,327    |
| 3.Other/misc. liabilities  | 17,394  | 21,266  | 308,032 | 368,604        | 368,604   |
| C.Total assets (C1 to C5)  | 167,706 | 445,753 | 550,843 | 681,601        | 681,601   |
| 1.Cash and balances with banks   | 91,176  | 264,059 | 305,165 | 361,707        | 361,707   |
| 2. Advances to policy holders & employs  | -       | -       | 0       | 0              | 0         |
| 3.Investments in securities & properties                                       | 5,061   | 353     | 414     | 0              | 0         |
| 4.Other/misc. assets   | 61,644  | 172,827 | 236,513 | 308,942        | 308,942   |
| 5.Fixed assets   | 9,825   | 8,514   | 8,751   | 10,952         | 10,952    |
| D.Profit & loss account  | ,       | ,       | •       | ,              | •         |
| 1.Investment income  | 394     | 558     | 61      | 28             | 28        |
| 2.Gross premium  | 228,521 | 363,954 | 0       | 292,402        | 292,402   |
| 3.Net premium  | 60,631  | 96,564  | 87,899  | 82,891         | 82,891    |
| 4.Gross claims   | 45,473  | 71,401  | 0       | 108,195        | 108,195   |
| 5.Net claims   | 25,425  | 39,922  | 25,309  | 32,165         | 32,165    |
| 6.Underwriting profit  | 16,181  | 23,101  | 18,611  | 3,091          | 3,091     |
| 7.Profit/(loss) before taxation  | 19,898  | 30,889  | 36,391  | 29,503         | 29,503    |
| 8.Profit/(loss) after taxation   | 13,994  | 19,538  | 21,593  | 16,358         | 16,358    |
| E.Other items  | 10,004  | 10,000  | 21,000  | 10,000         | 10,000    |
| 1.No. of ordinary shares   | 8,000   | 12,000  | 16,000  | 20,000         | 20,000    |
| 2.Cash dividend  | 0,000   | 12,000  | 0.00%   | 0.00%          | 0.00%     |
| 3.Stock dividend/bonus shares  | -       | -       | 0.00%   | 0.00%          | 0.00%     |
| 4.Cash generated from operating activities                                     | 14,484  | 109,316 | (1,118) | (13,827)       | (13,827)  |
|  | 14,404  | 109,310 | (1,110) | (13,027)       | (13,021)  |
| F.Efficiency ratios/profitability ratios                                       | 16.43%  | 13.44%  | 11.29%  | 7.28%          | 7.28%     |
| 1.Return on equity (ROE) (D8/A)  | 8.34%   | 4.38%   | 3.92%   | 7.28%<br>2.40% | 2.40%     |
| 2.Return on assets (ROA) (D8/C)  |         |         |         |                | 0.82      |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 1.75    | 1.63    | 1.35    | 0.82           |           |
| 4. Claims incurred to net premium (B2/D4)                                      | 143.28% | 390.88% | -       | 81.64%         | 81.64%    |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 115.63% | 118.24% | 86.19%  | 18.90%         | 18.90%    |
| 6.Investment income to net premium (D1/D3)                                     | 0.65%   | 0.58%   | 0.07%   | 0.03%          | 0.03%     |
| G.Liquidity ratios   |         |         |         |                |           |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.54    | 0.59    | 0.55    | 0.53           | 0.53      |
| 2. Investment to total assets (C3/C)   | 3.02%   | 0.08%   | 0.08%   | 0.00%          | 0.00%     |
| H.Capital /leverage ratios   |         |         |         |                |           |
| 1.Capital ratio (A/C)  | 50.78%  | 32.62%  | 34.71%  | 32.96%         | 32.96%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 10.65   | 12.12   | 11.95   | 11.23          | 11.23     |
| I.Cash flow ratio  |         |         |         |                |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 103.50% | 559.50% | -5.18%  | -84.53%        | -84.53%   |

| Adamjee Insurance Company Ltd.  |            |            |                  | (Thousa    | nd Rupees) |
|---|------------|------------|------------------|------------|------------|
| Items   | 2006       | 2007       | 2008             | 2009       | 2010       |
| A.Total equity (A1 to A3)   | 3,787,873  | 7,651,747  | 8,791,099        | 10,781,175 | 11,034,999 |
| 1.Share capital   | 1,022,351  | 1,022,351  | 1,022,351        | 1,124,586  | 1,237,045  |
| 2.Reserves  | 963,123    | 963,123    | 1,078,231        | 1,136,547  | 1,163,848  |
| 3.Un appropriated profit  | 1,802,399  | 5,666,273  | 6,690,517        | 8,520,042  | 8,634,106  |
| 4.Others  | 0          | 0          | 0                | 0          | 0          |
| B.Total liabilities (B1 to B3)  | 7,351,226  | 11,114,216 | 10,451,381       | 10,831,203 | 16,851,736 |
| 1.Balance of statutory funds  | 0          | 0          | 0                | 0          | 0          |
| 2.Outstanding claims, adv., prem., due to other insurers  | 6,518,012  | 9,979,928  | 8,753,875        | 2,344,753  | 14,655,138 |
| 3.Other/misc. liabilities   | 833,214    | 1,134,288  | 1,697,506        | 8,486,450  | 2,196,598  |
| C.Total assets (C1 to C5)   | 11,139,099 | 18,765,963 | 19,242,480       | 21,612,378 | 27,886,735 |
| 1.Cash and balances with banks  | 883,228    | 954,197    | 2,207,453        | 2,157,104  | 2,704,817  |
| 2.Advances to policy holders & employs  | 26,259     | 27,312     | 26,852           | 28,383     | 22,086     |
| 3.Investments in securities & properties  | 4,502,776  | 8,132,102  | 7,333,959        | 9,658,030  | 9,406,998  |
| 4.Other/misc. assets  | 5,367,709  | 8,887,247  | 8,722,167        | 8,913,124  | 14,651,443 |
| 5.Fixed assets  | 359,127    | 765,105    | 952,049          | 855,737    | 1,101,391  |
| D.Profit & loss account   |            |            |                  |            |            |
| 1.Investment income   | 1,515,259  | 4,486,366  | 1,098,050        | 2,479,419  | 779,089    |
| 2.Gross premium   | 8,951,866  | 9,378,578  | 10,442,659       | 9,929,749  | 10,952,551 |
| 3.Net premium   | 5,280,128  | 5,531,818  | 6,685,378        | 6,806,897  | 6,883,397  |
| 4.Gross claims  | 5,661,203  | 6,548,240  | 6,601,192        | 5,643,943  | 10,598,852 |
| 5.Net claims  | 3,354,851  | 3,915,091  | 5,173,152        | 4,452,839  | 4,833,516  |
| 6. Underwriting profit  | 481,939    | 119,251    | 367,062          | 679,257    | 280,506    |
| 7.Profit/(loss) before taxation   | 1,684,747  | 4,284,885  | 1,175,877        | 2,608,348  | 576,598    |
| 8.Profit/(loss) after taxation  | 1,576,501  | 4,201,250  | 1,099,150        | 2,447,020  | 518,916    |
| E.Other items   | , ,        | , ,        | , ,              | , ,        | ,          |
| 1.No. of ordinary shares  | 102,235    | 102,235    | 102,235          | 112,459    | 123,705    |
| 2.Cash dividend   | 0.28%      | 0.30%      | 0.00%            | 30.00%     | 0.25%      |
| 3.Stock dividend/bonus shares   | 0.13%      | 0.00%      | 0.00%            | 10.00%     | 0.00%      |
| 4.Cash generated from operating activities  | (283,267)  | (16,324)   | (354,139)        | 291,555    | (48,276)   |
| F.Efficiency ratios/profitability ratios  | (, - ,     | ( -,- ,    | ( , ,            | ,,,,,,,    | ( -, -,    |
| 1.Return on equity (ROE) (D8/A)   | 41.62%     | 54.91%     | 12.50%           | 22.70%     | 4.70%      |
| 2.Return on assets (ROA) (D8/C)   | 14.15%     | 22.39%     | 5.71%            | 11.32%     | 1.86%      |
| 3.Earning per share (D8/E1) (rs. per share)   | 15.42      | 41.09      | 10.75            | 21.76      | 4.19       |
| 4.Claims incurred to net premium (B2/D4)  | 115.13%    | 152.41%    | 132.61%          | 41.54%     | 138.27%    |
| 5.Underwriting profit to profit after tax. (D6/D8)  | 30.57%     | 2.84%      | 33.40%           | 27.76%     | 54.06%     |
| 6.Investment income to net premium (D1/D3)  | 28.70%     | 81.10%     | 16.42%           | 36.43%     | 11.32%     |
| G.Liquidity ratios  | 20070      | 0111070    | 10.1270          | 00.1070    | 11.0270    |
| 1.Cash & bank balances to total assets (C1/C)   | 0.08       | 0.05       | 0.11             | 0.10       | 0.10       |
| 2. Investment to total assets (C3/C)  | 40.42%     | 43.33%     | 38.11%           | 44.69%     | 33.73%     |
| H.Capital /leverage ratios  | 40.4270    | 40.0070    | 00.1170          | 44.0070    | 00.7070    |
| 1.Capital ratio (A/C)   | 34.01%     | 40.77%     | 45.69%           | 49.88%     | 39.57%     |
| 2.Break up value per share (A/E1) (Rs. per share)   | 37.05      | 74.84      | 45.09 %<br>85.99 | 95.87      | 89.20      |
| LCash flow ratio  | 31.03      | 74.04      | 03.33            | 33.01      | 05.20      |
| 1.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -17.97%    | -0.39%     | -32.22%          | 11.91%     | -9.30%     |
| 1. Cash generated from operating activities to profit after tax. (E4/D6) (time)                   | -11.3170   | -0.33/0    | -JZ.ZZ /0        | 11.5170    | -9.50%     |

| Alflah Insurance Company Ltd   |         |          |          | (Thousan  | d Rupees) |
|--|---------|----------|----------|-----------|-----------|
| Items  | 2006    | 2007     | 2008     | 2009      | 2010      |
| A.Total equity (A1 to A3)  | 177,183 | 256,146  | 232,588  | 325,229   | 325,229   |
| 1.Share capital  | 101,200 | 121,440  | 161,920  | 303,600   | 303,600   |
| 2.Reserves   | 48,255  | 50,655   | 50,655   | 10,175    | 10,175    |
| 3.Un appropriated profit   | 27,728  | 84,051   | 20,013   | 11,454    | 11,454    |
| 4.Others   | 0       | 0        | 0        | 363,944   | 363,944   |
| B.Total liabilities (B1 to B3)   | 262,184 | 258,620  | 248,403  | 259,476   | 259,476   |
| 1.Balance of statutory funds   | 0       | 0        | 0        | 0         | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers                         | 204,578 | 236,533  | 215,266  | 220,015   | 220,015   |
| 3.Other/misc. liabilities  | 57,606  | 22,087   | 33,137   | 39,461    | 39,461    |
| C.Total assets (C1 to C5)  | 439,367 | 514,766  | 480,991  | 948,649   | 948,649   |
| 1.Cash and balances with banks   | 80,324  | 160,201  | 166,588  | 144,886   | 144,886   |
| 2.Advances to policy holders & employs   | 0       | 0        | 0        | 0         | 0         |
| 3.Investments in securities & properties   | 143,592 | 108,531  | 77,292   | 195,602   | 195,602   |
| 4.Other/misc. assets   | 205,709 | 235,744  | 225,124  | 597,736   | 597,736   |
| 5.Fixed assets   | 9,742   | 10,290   | 11,987   | 10,425    | 10,425    |
| D.Profit & loss account  |         |          |          |           |           |
| 1.Investment income  | 21,693  | 84,580   | 14,400   | 29,215    | 29,215    |
| 2.Gross premium  | 163,141 | 147,918  | 135,055  | 116,083   | 116,083   |
| 3.Net premium  | 109,740 | 99,501   | 77,039   | 61,511    | 61,511    |
| 4.Gross claims   | 85,367  | 89,796   | 90,494   | 88,487    | 88,487    |
| 5.Net claims   | 58,617  | 61,658   | 48,543   | 53,161    | 53,161    |
| 6. Underwriting profit   | 22,265  | 4,453    | (9,723)  | (26,270)  | (26,270)  |
| 7.Profit/(loss) before taxation  | 36,784  | 86,487   | 2,870    | (7,737)   | (7,737)   |
| 8.Profit/(loss) after taxation   | 27,666  | 84,023   | (17,486) | (821,076) | (821,076) |
| E.Other items  |         |          |          |           |           |
| 1.No. of ordinary shares   | 10,120  | 12,144   | 16,192   | 30,360    | 30,360    |
| 2.Cash dividend  | 0.00%   | 0.05%    | 0.00%    | 0.00%     | 0.00%     |
| 3.Stock dividend/bonus shares  | 0.00%   | 0.33%    | 0.00%    | 0.00%     | 0.00%     |
| 4.Cash generated from operating activities                                       | 21,615  | (38,167) | (44,856) | (29,111)  | (29,111)  |
| F.Efficiency ratios/profitability ratios   |         | , , ,    | , , ,    | , , ,     | , , ,     |
| 1.Return on equity (ROE) (D8/A)  | 15.61%  | 32.80%   | -7.52%   | -252.46%  | -252.46%  |
| 2.Return on assets (ROA) (D8/C)  | 6.30%   | 16.32%   | -3.64%   | -86.55%   | -86.55%   |
| 3.Earning per share (D8/E1) (rs. per share)                                      | 2.73    | 6.92     | -1.08    | -27.04    | -27.04    |
| 4.Claims incurred to net premium (B2/D4)   | 239.65% | 263.41%  | 237.88%  | 248.64%   | 248.64%   |
| 5.Underwriting profit to profit after tax. (D6/D8)                               | 80.48%  | 5.30%    | 55.60%   | 3.20%     | 3.20%     |
| 6.Investment income to net premium (D1/D3)                                       | 19.77%  | 85.00%   | 18.69%   | 47.50%    | 47.50%    |
| G.Liquidity ratios   |         |          |          |           |           |
| 1.Cash & bank balances to total assets (C1/C)                                    | 0.18    | 0.31     | 0.35     | 0.15      | 0.15      |
| 2. Investment to total assets (C3/C)   | 32.68%  | 21.08%   | 16.07%   | 20.62%    | 20.62%    |
| H.Capital /leverage ratios   |         |          |          |           |           |
| 1.Capital ratio (A/C)  | 40.33%  | 49.76%   | 48.36%   | 34.28%    | 34.28%    |
| 2.Break up value per share (A/E1) (Rs. per share)                                | 17.51   | 21.09    | 14.36    | 10.71     | 10.71     |
| I.Cash flow ratio  |         | 2        |          |           | . 3.7 1   |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time)   | 78.13%  | -45.42%  | 256.53%  | 3.55%     | 3.55%     |
| 1.00311 generated from operating activities to profit after tax. (L4/D0) (tille) | 70.1070 | 70.72 /U | 200.0070 | 0.0070    | 3.55 /6   |

| Asia Insurance Company Ltd.  |         |         |         | (Thousan | d Rupees) |
|--|---------|---------|---------|----------|-----------|
| Items  | 2006    | 2007    | 2008    | 2009     | 2010      |
| A.Total equity (A1 to A3)  | 96,109  | 138,053 | 183,570 | 228,457  | 282,918   |
| 1.Share capital  | 80,000  | 120,000 | 160,000 | 200,000  | 250,000   |
| 2.Reserves   | 2,500   | 2,500   | 2,500   | 2,500    | 2,500     |
| 3.Un appropriated profit   | 13,609  | 15,553  | 21,070  | 25,957   | 30,418    |
| 4.Others   | 26,109  | 27,208  | 127,208 | 127,208  | 127,208   |
| B.Total liabilities (B1 to B3)   | 66,417  | 67,382  | 67,135  | 63,854   | 45,887    |
| 1.Balance of statutory funds   | 0       | 0       | 0       | 0        | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 17,952  | 7,540   | 8,639   | 6,301    | 2,149     |
| 3.Other/misc. liabilities  | 48,465  | 59,842  | 58,496  | 57,553   | 43,738    |
| C.Total assets (C1 to C5)  | 188,635 | 232,643 | 377,913 | 419,519  | 456,013   |
| 1.Cash and balances with banks   | 57,680  | 96,321  | 128,417 | 148,998  | 163,401   |
| 2.Advances to policy holders & employs   | 0       | 0       | 0       | 0        | 0         |
| 3.Investments in securities & properties                                       | 4,496   | 4,103   | 6,356   | 22,456   | 56,822    |
| 4.Other/misc, assets   | 64,671  | 69,167  | 80,338  | 79,301   | 59,518    |
| 5.Fixed assets   | 61,788  | 63,052  | 162,802 | 168,764  | 176,272   |
| D.Profit & loss account  | ,       | ,       | ·       | ,        | •         |
| 1.Investment income  | 4,503   | 7,232   | 9,570   | 19,549   | 21,108    |
| 2.Gross premium  | 47,130  | 54,302  | 53,644  | 46,537   | 46,534    |
| 3.Net premium  | 28,998  | 33,411  | 32,203  | 29,768   | 29,451    |
| 4.Gross claims   | 23,667  | 26,148  | 26,522  | 31,941   | 7,101     |
| 5.Net claims   | 13,287  | 14,680  | 14,737  | 10,952   | 7,474     |
| 6.Underwriting profit  | 6,121   | 7,143   | 3,261   | 1,460    | 4,101     |
| 7.Profit/(loss) before taxation  | 11,433  | 12,304  | 9,448   | 7,355    | 9,043     |
| 8.Profit/(loss) after taxation   | 11,270  | 9,485   | 5,518   | 4,886    | 4,461     |
| E.Other items  | 11,270  | 3,403   | 3,310   | 4,000    | 4,401     |
| 1.No. of ordinary shares   | 8,000   | 12,000  | 16,000  | 20,000   | 25,000    |
| 2.Cash dividend  | 0.10%   | 0.10%   | 0.00%   | 0.00%    | 0.00%     |
|  | 0.00%   | 0.10%   | 0.33%   | 0.00%    | 0.00%     |
| 3.Stock dividend/bonus shares  | 4,717   | (4,311) | (3,130) | (14,860) | 17,574    |
| 4.Cash generated from operating activities                                     | 4,717   | (4,311) | (3,130) | (14,860) | 17,574    |
| F.Efficiency ratios/profitability ratios                                       | 44.700/ | 0.070/  | 0.040/  | 0.4.40/  | 4.500/    |
| 1.Return on equity (ROE) (D8/A)  | 11.73%  | 6.87%   | 3.01%   | 2.14%    | 1.58%     |
| 2.Return on assets (ROA) (D8/C)  | 5.97%   | 4.08%   | 1.46%   | 1.16%    | 0.98%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 1.41    | 0.79    | 0.34    | 0.24     | 0.18      |
| 4.Claims incurred to net premium (B2/D4)                                       | 75.85%  | 28.84%  | 32.57%  | 19.73%   | 30.26%    |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 54.31%  | 75.31%  | 59.10%  | 29.88%   | 91.93%    |
| 6.Investment income to net premium (D1/D3)                                     | 15.53%  | 21.65%  | 29.72%  | 65.67%   | 71.67%    |
| G.Liquidity ratios   |         |         |         |          |           |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.31    | 0.41    | 0.34    | 0.36     | 0.36      |
| 2. Investment to total assets (C3/C)   | 2.38%   | 1.76%   | 1.68%   | 5.35%    | 12.46%    |
| H.Capital /leverage ratios   |         |         |         |          |           |
| 1.Capital ratio (A/C)  | 50.95%  | 59.34%  | 48.57%  | 54.46%   | 62.04%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 12.01   | 11.50   | 11.47   | 11.42    | 11.32     |
| I.Cash flow ratio  |         |         |         |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 41.85%  | -45.45% | -56.72% | -304.13% | 393.95%   |

| Items  | 2006    | 2007      | 2008      | (Thousar<br>2009 | 2010      |
|--|---------|-----------|-----------|------------------|-----------|
|  |         |           |           |                  |           |
| A.Total equity (A1 to A3)  | 232,911 | 284,639   | 295,957   | 268,412          | 315,833   |
| 1.Share capital  | 120,577 | 156,750   | 203,775   | 203,775          | 203,776   |
| 2.Reserves   | 50,000  | 65,000    | 74,658    | 74,658           | 74,659    |
| 3.Un appropriated profit   | 62,334  | 62,889    | 17,524    | (10,021)         | 37,398    |
| 4.Others   | 4,658   | 4,658     | 0         | 0                | 0         |
| B.Total liabilities (B1 to B3)   | 645,227 | 828,297   | 921,294   | 927,340          | 1,138,101 |
| 1.Balance of statutory funds   | 0       | 0         | 0         | 0                | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 569,714 | 724,184   | 813,079   | 839,746          | 1,022,808 |
| 3.Other/misc. liabilities  | 75,513  | 104,113   | 108,215   | 87,594           | 115,293   |
| C.Total assets (C1 to C5)  | 882,796 | 1,117,594 | 1,217,251 | 1,195,752        | 1,453,934 |
| 1.Cash and balances with banks   | 126,399 | 169,783   | 85,108    | 114,277          | 91,251    |
| 2.Advances to policy holders & employs   | 1,895   | 2,817     | 2,956     | 4,197            | 2,159     |
| 3.Investments in securities & properties                                       | 380,116 | 423,227   | 512,843   | 413,607          | 510,063   |
| 4.Other/misc. assets   | 303,230 | 417,796   | 489,357   | 533,027          | 802,813   |
| 5.Fixed assets   | 71,156  | 103,971   | 126,987   | 130,644          | 47,648    |
| D.Profit & loss account  |         |           |           |                  |           |
| 1.Investment income  | 28,333  | 51,759    | 12,536    | (28,174)         | 51,096    |
| 2.Gross premium  | 717,450 | 829,100   | 1,002,654 | 1,089,649        | 1,344,036 |
| 3.Net premium  | 507,240 | 583,322   | 650,429   | 805,176          | 639,901   |
| 4.Gross claims   | 386,087 | 487,099   | 513,880   | 630,052          | 616,816   |
| 5.Net claims   | 300,057 | 378,581   | 423,393   | (522,426)        | 385,890   |
| 6.Underwriting profit  | 108,056 | 79,802    | 72,996    | 78,757           | 109,137   |
| 7.Profit/(loss) before taxation  | 84,512  | 69,996    | 17,386    | (15,075)         | 53,347    |
| 8.Profit/(loss) after taxation   | 57,090  | 51,728    | 6,659     | (27,544)         | 47,418    |
| E.Other items  |         |           |           |                  |           |
| 1.No. of ordinary shares   | 12,057  | 15,675    | 20,377    | 20,377           | 20,378    |
| 2.Cash dividend  | 0.00%   | 0.00%     | 0.00%     | 0.00%            | 0.00%     |
| 3.Stock dividend/bonus shares  | 0.30%   | 0.30%     | 0.00%     | 0.00%            | 0.10%     |
| Cash generated from operating activities                                       | 64,514  | 88,696    | 25,684    | 4,856            | (53,585)  |
| F.Efficiency ratios/profitability ratios                                       |         |           |           |                  |           |
| 1.Return on equity (ROE) (D8/A)  | 24.51%  | 18.17%    | 2.25%     | -10.26%          | 15.01%    |
| 2.Return on assets (ROA) (D8/C)  | 6.47%   | 4.63%     | 0.55%     | -2.30%           | 3.26%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 4.74    | 3.30      | 0.33      | -1.35            | 2.33      |
| 4.Claims incurred to net premium (B2/D4)                                       | 147.56% | 148.67%   | 158.22%   | 133.28%          | 165.82%   |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 189.27% | 154.27%   | 1,096.20% | -285.93%         | 230.16%   |
| 6.Investment income to net premium (D1/D3)                                     | 5.59%   | 8.87%     | 1.93%     | -3.50%           | 7.98%     |
| G.Liquidity ratios   |         |           |           |                  |           |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.14    | 0.15      | 0.07      | 0.10             | 0.06      |
| 2. Investment to total assets (C3/C)   | 43.06%  | 37.87%    | 42.13%    | 34.59%           | 35.08%    |
| H.Capital /leverage ratios   |         |           |           |                  |           |
| 1.Capital ratio (A/C)  | 26.38%  | 25.47%    | 24.31%    | 22.45%           | 21.72%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 19.32   | 18.16     | 14.52     | 13.17            | 15.50     |
| I.Cash flow ratio  |         |           |           |                  |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 113.00% | 171.47%   | 385.70%   | -17.63%          | -113.01%  |

| Atlas Insurance Company Ltd.  Items  | 2006         | 2007         | 2008           | 2009               | nd Rupees)<br>2010 |
|--|--------------|--------------|----------------|--------------------|--------------------|
|  | 671,498      | 970,153      | 626,019        | 747,963            | 856,397            |
| A.Total equity (A1 to A3)  | 158,844      | 206,497      | 268,447        | 747,963<br>335,559 | 369,115            |
| 1.Share capital  | •            | 353,064      |                | 222,064            | 244,064            |
| 2.Reserves   | 211,064      | •            | 557,064        | •                  |                    |
| 3.Un appropriated profit   | 301,590<br>0 | 410,592<br>0 | (199,492)<br>0 | 190,340<br>0       | 243,218<br>0       |
| 4.Others   |              |              |                |                    |                    |
| B.Total liabilities (B1 to B3)   | 519,977<br>0 | 763,281<br>0 | 713,944<br>0   | 1,157,130<br>0     | 1,178,337          |
| 1.Balance of statutory funds   |              |              | •              |                    | 0                  |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 460,791      | 697,522      | 697,631        | 1,141,136          | 1,159,164          |
| 3.Other/misc. liabilities  | 59,186       | 65,759       | 16,313         | 15,994             | 19,173             |
| C.Total assets (C1 to C5)  | 1,191,475    | 1,733,434    | 1,339,963      | 1,905,093          | 2,034,734          |
| 1.Cash and balances with banks   | 75,573       | 200,780      | 195,929        | 660,191            | 492,581            |
| 2. Advances to policy holders & employs  | 969          | 724          | 465            | 201                | 177                |
| 3.Investments in securities & properties                                       | 674,805      | 1,010,747    | 494,201        | 558,250            | 772,048            |
| 4.Other/misc. assets   | 420,480      | 479,504      | 600,072        | 639,030            | 726,012            |
| 5.Fixed assets   | 19,648       | 41,679       | 49,296         | 47,421             | 43,916             |
| D.Profit & loss account  |              |              |                |                    |                    |
| 1.Investment income  | 190,198      | 314,703      | (305,174)      | 118,230            | 102,634            |
| 2.Gross premium  | 553,277      | 709,197      | 861,402        | 782,700            | 1,004,381          |
| 3.Net premium  | 348,725      | 447,000      | 507,946        | 443,534            | 530,269            |
| 4.Gross claims   | 237,308      | 383,256      | 428,206        | 265,444            | 304,586            |
| 5.Net claims   | 133,190      | 215,104      | 231,434        | 192,355            | (176,504)          |
| 6.Underwriting profit  | 154,995      | 144,593      | 158,386        | 104,467            | 199,924            |
| 7.Profit/(loss) before taxation  | 358,706      | 467,406      | (140,994)      | (140,994)          | 327,130            |
| 8.Profit/(loss) after taxation   | 300,719      | 409,846      | (199,585)      | (199,585)          | 242,658            |
| E.Other items  |              |              |                |                    |                    |
| 1.No. of ordinary shares   | 15,880       | 20,650       | 26,844         | 118,230            | 36,912             |
| 2.Cash dividend  | 0.70%        | 0.70%        | 0.25%          | 0.00%              | 0.40%              |
| 3.Stock dividend/bonus shares  | 0.30%        | 0.30%        | 0.25%          | 0.00%              | 0.25%              |
| Cash generated from operating activities                                       | 41,122       | 175,398      | 2,067          | 357,794            | 30,056             |
| F.Efficiency ratios/profitability ratios                                       |              |              |                |                    |                    |
| 1.Return on equity (ROE) (D8/A)  | 44.78%       | 42.25%       | -31.88%        | -26.68%            | 28.33%             |
| 2.Return on assets (ROA) (D8/C)  | 25.24%       | 23.64%       | -14.89%        | -10.48%            | 11.93%             |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 18.94        | 19.85        | -7.43          | -1.69              | 6.57               |
| 4.Claims incurred to net premium (B2/D4)                                       | 194.17%      | 182.00%      | 162.92%        | 429.90%            | 380.57%            |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 51.54%       | 35.28%       | -79.36%        | -52.34%            | 82.39%             |
| 6.Investment income to net premium (D1/D3)                                     | 54.54%       | 70.40%       | -60.08%        | 26.66%             | 19.36%             |
| G.Liquidity ratios   |              |              |                |                    |                    |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.06         | 0.12         | 0.15           | 0.35               | 0.24               |
| 2. Investment to total assets (C3/C)   | 56.64%       | 58.31%       | 36.88%         | 29.30%             | 37.94%             |
| H.Capital /leverage ratios   |              |              |                |                    |                    |
| 1.Capital ratio (A/C)  | 56.36%       | 55.97%       | 46.72%         | 39.26%             | 42.09%             |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 42.29        | 46.98        | 23.32          | 6.33               | 23.20              |
| I.Cash flow ratio  |              |              |                |                    |                    |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 13.67%       | 42.80%       | -1.04%         | -179.27%           | 12.39%             |
|  |              |              |                |                    |                    |

| Capital Insurance Company Ltd.  |           |         |          | (Thousand R |          |  |
|---|-----------|---------|----------|-------------|----------|--|
| Items   | 2006      | 2007    | 2008     | 2009        | 2010     |  |
| A.Total equity (A1 to A3)   | 93,529    | 126,737 | 163,049  | 209,329     | 209,329  |  |
| 1.Share capital   | 88,042    | 120,362 | 160,125  | 200,157     | 200,157  |  |
| 2.Reserves  | 5,487     | 6,375   | 12,936   | 12,936      | 12,936   |  |
| 3.Un appropriated profit  | -         | -       | (10,012) | (3,764)     | (3,764)  |  |
| 4.Others  | 530       | 548     | 9,207    | 8,747       | 8,747    |  |
| B.Total liabilities (B1 to B3)  | 35,996    | 27,163  | 68,398   | 122,898     | 122,898  |  |
| 1.Balance of statutory funds  | -         | -       | 0        | 0           | 0        |  |
| 2.Outstanding claims, adv., prem., due to other insurers                        | 15,750    | 15,814  | 17,841   | 48,904      | 48,904   |  |
| 3.Other/misc. liabilities   | 20,246    | 11,349  | 50,557   | 73,994      | 73,994   |  |
| C.Total assets (C1 to C5)   | 130,055   | 154,448 | 240,654  | 340,974     | 340,974  |  |
| 1.Cash and balances with banks  | 26,099    | 55,737  | 67,572   | 71,516      | 71,516   |  |
| 2.Advances to policy holders & employs  | -         | -       | 0        | 0           | 0        |  |
| 3.Investments in securities & properties  | 51,651    | 35,570  | 87,845   | 91,019      | 91,019   |  |
| 4.Other/misc. assets  | 14,802    | 24,653  | 62,696   | 156,426     | 156,426  |  |
| 5.Fixed assets  | 37,503    | 38,488  | 22,541   | 22,013      | 22,013   |  |
| D.Profit & loss account   |           |         |          |             |          |  |
| 1.Investment income   | 887       | 10,392  | 3,645    | 12,870      | 12,870   |  |
| 2.Gross premium   | 16,959    | 16,196  | 0        | 55,593      | 55,593   |  |
| 3.Net premium   | 10,735    | 10,252  | 7,106    | 10,682      | 10,682   |  |
| 4.Gross claims  | 17,664    | 11,893  | 0        | 9,480       | 9,480    |  |
| 5.Net claims  | 3,494     | 1,756   | (6,829)  | (1,590)     | (1,590)  |  |
| 6.Underwriting profit   | 2,895     | 2,925   | (9,055)  | 389         | 389      |  |
| 7.Profit/(loss) before taxation   | 4,719     | 15,235  | (11,280) | 6,956       | 6,956    |  |
| 8.Profit/(loss) after taxation  | 3,841     | (8,562) | (11,475) | 5,787       | 5,787    |  |
| E.Other items   |           |         |          |             |          |  |
| 1.No. of ordinary shares  | 8,804     | 12,036  | 16,013   | 20,016      | 20,016   |  |
| 2.Cash dividend   | 0.90%     | -       | 0.00%    | 0.00%       | 0.00%    |  |
| 3.Stock dividend/bonus shares   | 0.65%     | -       | 0.00%    | 0.00%       | 0.00%    |  |
| 4.Cash generated from operating activities                                      | (2,641)   | (5,642) | (10,686) | (53,545)    | (53,545) |  |
| F.Efficiency ratios/profitability ratios  |           |         |          |             |          |  |
| 1.Return on equity (ROE) (D8/A)   | 4.11%     | -6.76%  | -7.04%   | 2.76%       | 2.76%    |  |
| 2.Return on assets (ROA) (D8/C)   | 2.95%     | -5.54%  | -4.77%   | 1.70%       | 1.70%    |  |
| 3.Earning per share (D8/E1) (rs. per share)                                     | 0.44      | -0.71   | -0.72    | 0.29        | 0.29     |  |
| 4.Claims incurred to net premium (B2/D4)  | 89.16%    | 132.97% | -        | 515.86%     | 515.86%  |  |
| 5.Underwriting profit to profit after tax. (D6/D8)                              | 75.37%    | -34.16% | 78.91%   | 6.72%       | 6.72%    |  |
| 6.Investment income to net premium (D1/D3)                                      | 8.26%     | 101.37% | 51.29%   | 120.48%     | 120.48%  |  |
| G.Liquidity ratios  |           |         |          |             |          |  |
| 1.Cash & bank balances to total assets (C1/C)                                   | 0.20      | 0.36    | 0.28     | 0.21        | 0.21     |  |
| 2. Investment to total assets (C3/C)  | 39.71%    | 23.03%  | 36.50%   | 26.69%      | 26.69%   |  |
| H.Capital /leverage ratios  |           |         |          |             |          |  |
| 1.Capital ratio (A/C)   | 71.91%    | 82.06%  | 67.75%   | 61.39%      | 61.39%   |  |
| 2.Break up value per share (A/E1) (Rs. per share)                               | 10.62     | 10.53   | 10.18    | 10.46       | 10.46    |  |
| I.Cash flow ratio   | 2         |         |          |             | . 5.40   |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time)  | -68.76%   | 65.90%  | 93.12%   | -925,26%    | -925.26% |  |
| 1. Cash generated from operating activities to profit after tax. (£4/D6) (time) | 00.7 0 70 | 00.0070 | 00.1270  | 020.2070    | 020.2070 |  |

| Central Insurance Company Ltd.   | 2006                 | 2007                 | 2008                 | (Thousa        | 2010           |
|--|----------------------|----------------------|----------------------|----------------|----------------|
|  |                      |                      | 4,187,070            | 3,293,190      | 3,738,730      |
| A.Total equity (A1 to A3)  | 1,458,306<br>139,834 | 4,115,396<br>139,834 | 4,187,070<br>184,581 | 203,039        | 279,179        |
| 1.Share capital  | 139,834              | 133,088              | 133,088              | 133,088        | 133,088        |
| 2.Reserves   |                      | •                    |                      |                |                |
| 3.Un appropriated profit   | 1,185,384<br>0       | 3,842,474<br>0       | 3,869,401<br>0       | 2,957,063<br>0 | 3,326,463<br>0 |
| 4.Others   | 126,744              |                      |                      |                |                |
| B.Total liabilities (B1 to B3)   | 126,744              | 188,336<br>0         | 156,610<br>0         | 155,731<br>0   | 179,647        |
| 1.Balance of statutory funds   |                      |                      |                      |                | 0              |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 92,755               | 146,257              | 137,895              | 141,349        | 110,234        |
| 3.Other/misc. liabilities  | 33,989               | 42,079               | 18,715               | 14,382         | 69,413         |
| C.Total assets (C1 to C5)  | 1,585,050            | 4,303,732            | 4,343,680            | 3,448,921      | 3,918,377      |
| 1.Cash and balances with banks   | 307,548              | 97,520               | 64,773<br>0          | 65,136         | 10,296         |
| 2.Advances to policy holders & employs   | 0                    | 0                    | ŭ                    | 0              | 6,930          |
| 3.Investments in securities & properties                                       | 1,146,086            | 4,017,496            | 4,124,141            | 3,249,876      | 3,774,216      |
| 4.Other/misc. assets   | 126,867              | 185,076              | 151,606              | 131,369        | 124,991        |
| 5.Fixed assets   | 4,549                | 3,640                | 3,160                | 2,540          | 1,944          |
| D.Profit & loss account  | 707.070              | 0.750.507            | 100 110              | 100 110        | 477.504        |
| 1.Investment income  | 767,673              | 2,752,567            | 128,412              | 128,412        | 177,501        |
| 2.Gross premium  | 185,666              | 145,629              | 110,070              | 123,891        | 117,092        |
| 3.Net premium  | 42,073               | 20,851               | 14,758               | 13,397         | 10,509         |
| 4.Gross claims   | 69,707               | 23,055               | 24,235               | 50,816         | 1,095          |
| 5.Net claims   | 26,344               | 8,713                | 6,562                | 7,695          | 4,701          |
| 6.Underwriting profit  | 12,453               | 12,612               | 14,993               | 10,774         | 3,996          |
| 7.Profit/(loss) before taxation  | 730,310              | 2,764,738            | 133,687              | (844,897)      | 497,180        |
| 8.Profit/(loss) after taxation   | 750,090              | 2,747,982            | 116,421              | (855,118)      | 491,224        |
| E.Other items  |                      |                      |                      |                |                |
| 1.No. of ordinary shares   | 13,983               | 13,983               | 18,458               | 20,304         | 27,918         |
| 2.Cash dividend  | 0.50%                | 0.50%                | 0.20%                | 0.20%          | 0.25%          |
| 3.Stock dividend/bonus shares  | 0.00%                | 0.20%                | 0.20%                | 0.20%          | 0.50%          |
| 4.Cash generated from operating activities                                     | (24,339)             | (29,932)             | 5,914                | 9,519          | (34,033)       |
| F.Efficiency ratios/profitability ratios                                       |                      |                      |                      |                |                |
| 1.Return on equity (ROE) (D8/A)  | 51.44%               | 66.77%               | 2.78%                | -25.97%        | 13.14%         |
| 2.Return on assets (ROA) (D8/C)  | 47.32%               | 63.85%               | 2.68%                | -24.79%        | 12.54%         |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 53.64                | 196.52               | 6.31                 | -42.12         | 17.60          |
| 4.Claims incurred to net premium (B2/D4)                                       | 133.06%              | 634.38%              | 568.99%              | 278.16%        | 10,067.03%     |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 1.66%                | 0.46%                | 12.88%               | -1.26%         | 0.81%          |
| 6.Investment income to net premium (D1/D3)                                     | 1,824.62%            | 13,201.13%           | 870.12%              | 958.51%        | 1,689.04%      |
| G.Liquidity ratios   |                      |                      |                      |                |                |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.19                 | 0.02                 | 0.01                 | 0.02           | 0.00           |
| 2. Investment to total assets (C3/C)   | 72.31%               | 93.35%               | 94.95%               | 94.23%         | 96.32%         |
| H.Capital /leverage ratios   |                      |                      |                      |                |                |
| 1.Capital ratio (A/C)  | 92.00%               | 95.62%               | 96.39%               | 95.48%         | 95.42%         |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 104.29               | 294.31               | 226.84               | 162.19         | 133.92         |
| I.Cash flow ratio  |                      |                      |                      |                |                |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -3.24%               | -1.09%               | 5.08%                | -1.11%         | -6.93%         |

|  |         |           |           |           | nd Rupees) |
|--|---------|-----------|-----------|-----------|------------|
| Items  | 2006    | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)  | 374,831 | 522,534   | 921,959   | 852,000   | 961,633    |
| 1.Share capital  | 203,219 | 254,024   | 457,244   | 457,244   | 457,244    |
| 2.Reserves   | 72,244  | 94,033    | 373,024   | 373,024   | 373,024    |
| 3.Un appropriated profit   | 99,368  | 174,477   | 91,691    | 21,732    | 131,365    |
| 4.Others   | 0       | 0         | 0         | 0         | 0          |
| B.Total liabilities (B1 to B3)   | 320,595 | 1,169,031 | 371,585   | 299,836   | 368,834    |
| 1.Balance of statutory funds   | 0       | 0         | 0         | 0         | 0          |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 295,526 | 1,058,385 | 330,418   | 259,048   | 312,834    |
| 3.Other/misc. liabilities  | 25,069  | 110,646   | 41,167    | 40,788    | 56,000     |
| C.Total assets (C1 to C5)  | 695,426 | 1,691,565 | 1,293,544 | 1,151,836 | 1,330,467  |
| 1.Cash and balances with banks   | 79,417  | 248,821   | 316,416   | 75,313    | 87,060     |
| 2.Advances to policy holders & employs   | 0       | 0         | 0         | 0         | 0          |
| 3.Investments in securities & properties                                       | 358,758 | 464,231   | 464,449   | 735,978   | 840,031    |
| 4.Other/misc. assets   | 231,368 | 947,458   | 470,132   | 297,334   | 358,785    |
| 5.Fixed assets   | 25,883  | 31,055    | 42,547    | 43,211    | 44,591     |
| D.Profit & loss account  |         |           |           |           |            |
| 1.Investment income  | 62,871  | 169,378   | (38,041)  | (73,034)  | 105,875    |
| 2.Gross premium  | 340,053 | 356,401   | 406,147   | 427,410   | 467,394    |
| 3.Net premium  | 208,594 | 218,622   | 241,371   | 206,646   | 219,070    |
| 4.Gross claims   | 123,230 | 164,129   | 338,942   | 96,319    | 201,235    |
| 5.Net claims   | 109,741 | 146,163   | 79,296    | 64,707    | 106,646    |
| 6.Underwriting profit  | 66,657  | 37,933    | 122,260   | 95,030    | 63,644     |
| 7.Profit/(loss) before taxation  | 105,099 | 168,158   | 53,753    | (39,947)  | 121,062    |
| 8.Profit/(loss) after taxation   | 95,801  | 167,992   | 18,422    | (69,958)  | 109,631    |
| E.Other items  |         |           |           |           |            |
| 1.No. of ordinary shares   | 20,321  | 25,402    | 45,724    | 45,724    | 45,724     |
| 2.Cash dividend  | 0.10%   | 0.00%     | 0.00%     | 0.00%     | 0.10%      |
| 3.Stock dividend/bonus shares  | 0.25%   | 0.30%     | 0.00%     | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities                                     | 71,558  | 30,378    | (167,937) | 117,191   | 8,867      |
| F.Efficiency ratios/profitability ratios                                       |         |           |           |           |            |
| 1.Return on equity (ROE) (D8/A)  | 25.56%  | 32.15%    | 2.00%     | -8.21%    | 11.40%     |
| 2.Return on assets (ROA) (D8/C)  | 13.78%  | 9.93%     | 1.42%     | -6.07%    | 8.24%      |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 4.71    | 6.61      | 0.40      | -1.53     | 2.40       |
| 4.Claims incurred to net premium (B2/D4)                                       | 239.82% | 644.85%   | 97.49%    | 268.95%   | 155.46%    |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 69.58%  | 22.58%    | 663.66%   | -135.84%  | 58.05%     |
| 6.Investment income to net premium (D1/D3)                                     | 30.14%  | 77.48%    | -15.76%   | -35.34%   | 48.33%     |
| G.Liquidity ratios   |         |           |           |           |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.11    | 0.15      | 0.24      | 0.07      | 0.07       |
| 2. Investment to total assets (C3/C)   | 51.59%  | 27.44%    | 35.91%    | 63.90%    | 63.14%     |
| H.Capital /leverage ratios   |         |           |           |           |            |
| 1.Capital ratio (A/C)  | 53.90%  | 30.89%    | 71.27%    | 73.97%    | 72.28%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 18.45   | 20.57     | 20.16     | 18.63     | 21.03      |
| I.Cash flow ratio  |         |           |           |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 74.69%  | 18.08%    | -911.61%  | -167.52%  | 8.09%      |

| E.F.U.General Insurance Company Ltd.   |            | (Thousa    | (Thousand Rupees) |            |            |
|--|------------|------------|-------------------|------------|------------|
| Items  | 2006       | 2007       | 2008              | 2009       | 2010       |
| A.Total equity (A1 to A3)  | 1,777,958  | 16,164,267 | 10,093,041        | 10,451,590 | 9,591,171  |
| 1.Share capital  | 500,000    | 1,000,000  | 1,150,000         | 1,150,000  | 1,250,000  |
| 2.Reserves   | 500,000    | 600,000    | 14,400,000        | 8,500,000  | 8,341,171  |
| 3.Un appropriated profit   | 777,958    | 14,564,267 | (5,456,959)       | 801,590    | 0          |
| 4.Others   | 12,902     | 12,902     | 12,902            | 12,902     | 0          |
| B.Total liabilities (B1 to B3)   | 8,837,136  | 11,212,806 | 11,123,749        | 11,474,458 | 14,950,498 |
| 1.Balance of statutory funds   | 0          | 0          | 0                 | 0          | 0          |
| 2. Outstanding claims, adv., prem., due to other insurers                      | 8,234,001  | 10,491,258 | 10,277,630        | 9,710,098  | 13,849,184 |
| 3.Other/misc. liabilities  | 603,135    | 721,548    | 846,119           | 1,764,360  | 1,101,314  |
| C.Total assets (C1 to C5)  | 10,627,996 | 27,389,975 | 21,229,692        | 21,938,950 | 24,541,669 |
| 1.Cash and balances with banks   | 1,135,916  | 1,162,876  | 1,303,684         | 1,349,606  | 1,706,571  |
| 2.Advances to policy holders & employs   | 4,972      | 3,770      | 2,880             | 2,775      | 3,293      |
| 3.Investments in securities & properties                                       | 3,963,984  | 18,867,856 | 12,091,082        | 12,885,838 | 11,899,434 |
| 4.Other/misc. assets   | 5,178,566  | 6,930,434  | 7,223,793         | 7,155,256  | 10,223,286 |
| 5.Fixed assets   | 344,558    | 425,039    | 608,253           | 545,475    | 709,085    |
| D.Profit & loss account  |            |            |                   |            |            |
| 1.Investment income  | 696,466    | 14,812,295 | (5,299,619)       | 673,524    | (357,955)  |
| 2.Gross premium  | 7,945,729  | 8,961,395  | 9,598,000         | 9,694,833  | 9,699,192  |
| 3.Net premium  | 5,417,952  | 6,110,504  | 6,136,944         | 5,570,211  | 5,846,591  |
| 4.Gross claims   | 6,020,120  | 7,419,674  | 7,418,000         | 5,267,381  | 8,176,868  |
| 5.Net claims   | 4,131,705  | 5,092,241  | 4,369,507         | 3,911,444  | 3,941,583  |
| 6.Underwriting profit  | 364,937    | (176,932)  | 371,433           | 66,535     | 111,875    |
| 7.Profit/(loss) before taxation  | 857,573    | 14,457,295 | (5,442,922)       | 801,443    | (359,763)  |
| 8.Profit/(loss) after taxation   | 761,978    | 14,536,309 | (5,471,226)       | 732,299    | (413,321)  |
| E.Other items  |            |            |                   |            |            |
| 1.No. of ordinary shares   | 50,000     | 100,000    | 115,000           | 115,000    | 125,000    |
| 2.Cash dividend  | 0.30%      | 0.60%      | 32.50%            | 40.00%     | 0.13%      |
| 3.Stock dividend/bonus shares  | 1.00%      | 0.15%      | 0.00%             | 8.70%      | 0.00%      |
| 4.Cash generated from operating activities                                     | 609,277    | 252,082    | (507,154)         | 204,961    | 140,124    |
| F.Efficiency ratios/profitability ratios                                       |            |            |                   |            |            |
| 1.Return on equity (ROE) (D8/A)  | 42.86%     | 89.93%     | -54.21%           | 7.01%      | -4.31%     |
| 2.Return on assets (ROA) (D8/C)  | 7.17%      | 53.07%     | -25.77%           | 3.34%      | -1.68%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 15.24      | 145.36     | -47.58            | 6.37       | -3.31      |
| 4. Claims incurred to net premium (B2/D4)                                      | 136.77%    | 141.40%    | 138.55%           | 184.34%    | 169.37%    |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 47.89%     | -1.22%     | -6.79%            | 9.09%      | -27.07%    |
| 6.Investment income to net premium (D1/D3)                                     | 12.85%     | 242.41%    | -86.36%           | 12.09%     | -6.12%     |
| G.Liquidity ratios   |            |            |                   |            |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.11       | 0.04       | 0.06              | 0.06       | 0.07       |
| 2. Investment to total assets (C3/C)   | 37.30%     | 68.89%     | 56.95%            | 58.73%     | 48.49%     |
| H.Capital /leverage ratios   |            |            |                   |            |            |
| 1.Capital ratio (A/C)  | 16.73%     | 59.02%     | 47.54%            | 47.64%     | 39.08%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 35.56      | 161.64     | 87.77             | 90.88      | 76.73      |
| I.Cash flow ratio  |            |            |                   |            |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 79.96%     | 1.73%      | 9.27%             | 27.99%     | -33.90%    |

| East West Insurance Company Ltd.   |         |         |           | (Thousand Rupees) |           |
|--|---------|---------|-----------|-------------------|-----------|
| Items  | 2006    | 2007    | 2008      | 2009              | 2010      |
| A.Total equity (A1 to A3)  | 322,851 | 634,084 | 866,835   | 329,712           | 338,155   |
| 1.Share capital  | 150,305 | 172,851 | 228,526   | 228,526           | 251,379   |
| 2.Reserves   | 100,200 | 100,200 | 110,200   | 100,200           | 77,200    |
| 3.Un appropriated profit   | 72,346  | 361,033 | 528,109   | 986               | 9,576     |
| 4.Others   | 10,000  | 10,000  | 0         | 0                 | 0         |
| B.Total liabilities (B1 to B3)   | 278,250 | 319,599 | 406,489   | 330,770           | 295,487   |
| 1.Balance of statutory funds   | 0       | 0       | 0         | 0                 | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 216,313 | 273,563 | 76,513    | 41,679            | 290,341   |
| 3.Other/misc. liabilities  | 61,937  | 46,036  | 329,976   | 289,091           | 5,146     |
| C.Total assets (C1 to C5)  | 611,101 | 963,683 | 1,273,324 | 660,482           | 633,642   |
| 1.Cash and balances with banks   | 69,885  | 79,596  | 76,231    | 55,220            | 40,123    |
| 2.Advances to policy holders & employs   | 0       | 0       | 0         | 0                 | 0         |
| 3.Investments in securities & properties                                       | 316,224 | 565,276 | 813,959   | 232,810           | 191,758   |
| 4.Other/misc. assets   | 173,424 | 254,071 | 280,529   | 257,468           | 276,918   |
| 5.Fixed assets   | 51,568  | 64,740  | 102,605   | 114,984           | 124,843   |
| D.Profit & loss account  |         |         |           |                   |           |
| 1.Investment income  | 64,599  | 330,006 | 255,149   | (561,658)         | 32,019    |
| 2.Gross premium  | 372,706 | 502,243 | 0         | 674,106           | 584,241   |
| 3.Net premium  | 237,097 | 319,502 | 405,705   | 436,968           | 331,968   |
| 4.Gross claims   | 166,528 | 250,080 | 0         | 314,945           | 306,991   |
| 5.Net claims   | 83,561  | 125,486 | 168,452   | 178,296           | (151,321) |
| 6.Underwriting profit  | 48,935  | 53,470  | 80,338    | 89,271            | 45,451    |
| 7.Profit/(loss) before taxation  | 72,226  | 335,969 | 277,016   | (527,995)         | 15,548    |
| 8.Profit/(loss) after taxation   | 60,447  | 326,263 | 265,827   | 537,123           | 8,443     |
| E.Other items  |         | ,       |           |                   | -,        |
| 1.No. of ordinary shares   | 15,030  | 17,285  | 22,853    | 22,853            | 25,138    |
| 2.Cash dividend  | 0.20%   | 0.10%   | 0.00%     | 0.00%             | 0.00%     |
| 3.Stock dividend/bonus shares  | 0.15%   | 0.17%   | 0.00%     | 0.00%             | 0.10%     |
| 4.Cash generated from operating activities                                     | 0.1070  | 0       | 47,017    | 10,293            | 1,846     |
| F.Efficiency ratios/profitability ratios                                       | · ·     | · ·     | 47,017    | 10,200            | 1,040     |
| 1.Return on equity (ROE) (D8/A)  | 18.72%  | 51.45%  | 30.67%    | 162.91%           | 2.50%     |
| 2.Return on assets (ROA) (D8/C)  | 9.89%   | 33.86%  | 20.88%    | 81.32%            | 1.33%     |
|  | 4.02    | 18.88   | 11.63     | 23.50             | 0.34      |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 129.90% | 109.39% | 11.03     | 13.23%            | 94.58%    |
| 4.Claims incurred to net premium (B2/D4)                                       | 80.96%  | 16.39%  | 30.22%    | 16.62%            | 538.33%   |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 27.25%  | 103.29% | 62.89%    | -128.54%          | 9.65%     |
| 6.Investment income to net premium (D1/D3)                                     | 21.25%  | 103.29% | 02.89%    | -128.54%          | 9.05%     |
| G.Liquidity ratios   | 0.44    | 0.00    | 0.00      | 0.00              | 0.00      |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.11    | 0.08    | 0.06      | 0.08              | 0.06      |
| 2. Investment to total assets (C3/C)   | 51.75%  | 58.66%  | 63.92%    | 35.25%            | 30.26%    |
| H.Capital /leverage ratios   |         |         |           |                   |           |
| 1.Capital ratio (A/C)  | 52.83%  | 65.80%  | 68.08%    | 49.92%            | 53.37%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 21.48   | 36.68   | 37.93     | 14.43             | 13.45     |
| I.Cash flow ratio  |         |         |           |                   |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 0.00%   | 0.00%   | 17.69%    | 1.92%             | 21.86%    |

| Excel Insurance Company Ltd.   |                   |                 |         | (Thousan | d Rupees) |
|--|-------------------|-----------------|---------|----------|-----------|
| Items  | 2006              | 2007            | 2008    | 2009     | 2010      |
| A.Total equity (A1 to A3)  | 114,687           | 134,187         | 181,754 | 203,725  | 282,954   |
| 1.Share capital  | 90,000            | 120,000         | 160,000 | 200,000  | 250,000   |
| 2.Reserves   | 110               | 110             | 110     | 110      | 32,844    |
| 3.Un appropriated profit   | 24,577            | 14,077          | 21,644  | 3,615    | 110       |
| 4.Others   | 0                 | 0               | 0       | 0        | 0         |
| B.Total liabilities (B1 to B3)   | 44,069            | 40,435          | 41,139  | 33,172   | 24,544    |
| 1.Balance of statutory funds   | 0                 | 0               | 0       | 0        | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 25,016            | 21,747          | 20,825  | 26,495   | 17,207    |
| 3.Other/misc. liabilities  | 19,053            | 18,688          | 20,314  | 6,677    | 7,337     |
| C.Total assets (C1 to C5)  | 158,756           | 174,622         | 222,893 | 236,897  | 307,498   |
| 1.Cash and balances with banks   | 16,035            | 24,003          | 13,365  | 101,131  | 57,683    |
| 2. Advances to policy holders & employs  | 0                 | 0               | 0       | 0        | 0         |
| 3.Investments in securities & properties                                       | 76,759            | 85,694          | 155,044 | 59,941   | 185,621   |
| 4.Other/misc. assets   | 58,771            | 54,836          | 44,208  | 67,069   | 57,457    |
| 5.Fixed assets   | 7,191             | 10,089          | 10,276  | 8,756    | 6,737     |
| D.Profit & loss account  | •                 | ,               | ,       | ,        | ,         |
| 1.Investment income  | 25,223            | 28,682          | 17,299  | 2,741    | 37,011    |
| 2.Gross premium  | 30,338            | 32,961          | 42,018  | 42,018   | 31,108    |
| 3.Net premium  | 14,968            | 16,262          | 18,289  | 18,051   | 16,090    |
| 4.Gross claims   | 35,042            | 48,113          | 19,199  | 19,199   | 5,905     |
| 5.Net claims   | 3,590             | 4,929           | 7,236   | 4,551    | 4,272     |
| 6.Underwriting profit  | 514               | (752)           | 1,164   | 2,607    | 1,033     |
| 7.Profit/(loss) before taxation  | 16,180            | 19,802          | 9,444   | (931)    | 31,689    |
| 8.Profit/(loss) after taxation   | 15,912            | 14,077          | 21,644  | (2,029)  | 29,229    |
| E.Other items  |                   | ,•              | ,,      | (=,===)  | ,         |
| 1.No. of ordinary shares   | 9,000             | 12,000          | 16,000  | 20,000   | 25,000    |
| 2.Cash dividend  | 0.00%             | 0.00%           | 0.00%   | 0.00%    | 0.00%     |
| 3.Stock dividend/bonus shares  | 0.01%             | 0.03%           | 0.00%   | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities                                     | (8,269)           | (28,972)        | 1,829   | (19,075) | (9,252)   |
| F.Efficiency ratios/profitability ratios                                       | (0,200)           | (20,072)        | 1,020   | (10,070) | (0,202)   |
| 1.Return on equity (ROE) (D8/A)  | 13.87%            | 10.49%          | 11.91%  | -1.00%   | 10.33%    |
| 2.Return on assets (ROA) (D8/C)  | 10.02%            | 8.06%           | 9.71%   | -0.86%   | 9.51%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 1.77              | 1.17            | 1.35    | -0.10    | 1.17      |
| 4.Claims incurred to net premium (B2/D4)                                       | 71.39%            | 45.20%          | 108.47% | 138.00%  | 291.40%   |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 3.23%             | -5.34%          | 5.38%   | -128.49% | 3.53%     |
| 6.Investment income to net premium (D1/D3)                                     | 168.51%           | 176.37%         | 94.59%  | 15.18%   | 230.02%   |
| ·  | 100.5176          | 170.37 /6       | 34.3376 | 15.1076  | 230.02 /6 |
| G.Liquidity ratios   | 0.10              | 0.14            | 0.06    | 0.43     | 0.19      |
| 1.Cash & bank balances to total assets (C1/C)                                  | 48.35%            | 49.07%          | 69.56%  | 25.30%   | 60.36%    |
| 2. Investment to total assets (C3/C)   | 40.33%            | 49.07%          | 09.50%  | 25.50%   | 00.30%    |
| H.Capital /leverage ratios   | 72.24%            | 76.84%          | 81.54%  | 86.00%   | 92.02%    |
| 1. Capital ratio (A/C)   | 72.24%<br>12.74   | 76.84%<br>11.18 | 11.36   | 10.19    | 92.02%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 12.74             | 11.10           | 11.30   | 10.19    | 11.32     |
| I.Cash flow ratio  | -51.97%           | -205.81%        | 8.45%   | 940.12%  | -31.65%   |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -31.9 <i>17</i> 6 | -200.01%        | 0.4070  | 940.1270 | -31.05%   |

| Habib Insurance Company Ltd.   |           |           |                  | (Thousar         | nd Rupees) |
|--|-----------|-----------|------------------|------------------|------------|
| Items  | 2006      | 2007      | 2008             | 2009             | 2010       |
| A.Total equity (A1 to A3)  | 960,102   | 1,237,675 | 663,290          | 823,544          | 851,885    |
| 1.Share capital  | 219,700   | 296,595   | 355,914          | 400,403          | 400,403    |
| 2.Reserves   | 129,122   | 504,122   | 654,122          | 204,122          | 197,360    |
| 3.Un appropriated profit   | 611,280   | 436,958   | (346,746)        | 219,019          | 254,122    |
| 4.Others   | 0         | 0         | 0                | 0                | 0          |
| B.Total liabilities (B1 to B3)   | 563,443   | 863,429   | 794,176          | 792,791          | 815,100    |
| 1.Balance of statutory funds   | 0         | 0         | 0                | 0                | 0          |
| 2. Outstanding claims, adv., prem., due to other insurers                      | 401,755   | 711,642   | 592,613          | 540,481          | 570,936    |
| 3.Other/misc. liabilities  | 161,688   | 151,787   | 201,563          | 252,310          | 244,164    |
| C.Total assets (C1 to C5)  | 1,523,545 | 2,101,104 | 1,457,466        | 1,616,335        | 1,666,985  |
| 1.Cash and balances with banks   | 126,435   | 129,940   | 57,435           | 26,520           | 57,999     |
| 2.Advances to policy holders & employs   | 905       | 981       | 1,899            | 1,899            | 3,143      |
| 3.Investments in securities & properties                                       | 691,063   | 1,313,616 | 719,561          | 932,041          | 925,540    |
| 4.Other/misc. assets   | 671,607   | 613,159   | 634,086          | 611,390          | 641,355    |
| 5.Fixed assets   | 33,535    | 43,408    | 44,485           | 44,485           | 38,948     |
| D.Profit & loss account  | ·         | ,         | ,                | ,                | •          |
| 1.Investment income  | 604,110   | 443,375   | (390,531)        | (390,531)        | 149,355    |
| 2.Gross premium  | 547,048   | 685,606   | 734,275          | 734,275          | 754,013    |
| 3.Net premium  | 268,075   | 335,974   | 397,960          | 397,960          | 394,643    |
| 4.Gross claims   | 239,612   | 425,065   | 380,313          | 380,313          | 317,065    |
| 5.Net claims   | 122,423   | 217,176   | 202,219          | 202,219          | 183,787    |
| 6.Underwriting profit  | 52,954    | 6,628     | 67,687           | 67,687           | 87,471     |
| 7.Profit/(loss) before taxation  | 605,833   | 407,517   | (379,447)        | (379,447)        | 192,188    |
| 8.Profit/(loss) after taxation   | 600,945   | 420,378   | (396,428)        | (396,428)        | 168,482    |
| E.Other items  | 000,040   | 420,070   | (000,420)        | (000,420)        | 100,402    |
| 1.No. of ordinary shares   | 43,940    | 59,319    | 71,182           | 71,182           | 80,081     |
| 2.Cash dividend  | 0.65%     | 0.60%     | 0.13%            | 0.13%            | 0.25%      |
| 3.Stock dividend/bonus shares  | 0.35%     | 0.20%     | 0.13%            | 0.13%            | 0.13%      |
| 4.Cash generated from operating activities                                     | 38,722    | 24,770    | (88,311)         | (88,311)         | 4,160      |
|  | 30,722    | 24,770    | (00,311)         | (00,311)         | 4,100      |
| F.Efficiency ratios/profitability ratios 1.Return on equity (ROE) (D8/A)       | 62.59%    | 33.97%    | -59.77%          | -48.14%          | 19.78%     |
| 2.Return on assets (ROA) (D8/C)  | 39.44%    | 20.01%    | -27.20%          | -24.53%          | 10.11%     |
|  | 13.68     | 7.09      | -27.20%<br>-5.57 | -24.55%<br>-5.57 | 2.10       |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 167.67%   | 167.42%   | -5.57<br>155.82% | -5.57<br>142.11% | 180.07%    |
| 4. Claims incurred to net premium (B2/D4)                                      |           |           |                  |                  |            |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 8.81%     | 1.58%     | -17.07%          | -17.07%          | 51.92%     |
| 6.Investment income to net premium (D1/D3)                                     | 225.35%   | 131.97%   | -98.13%          | -98.13%          | 37.85%     |
| G.Liquidity ratios   | 2.22      |           | 0.04             |                  |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.08      | 0.06      | 0.04             | 0.02             | 0.03       |
| 2. Investment to total assets (C3/C)   | 45.36%    | 62.52%    | 49.37%           | 57.66%           | 55.52%     |
| H.Capital /leverage ratios   |           |           |                  |                  |            |
| 1.Capital ratio (A/C)  | 63.02%    | 58.91%    | 45.51%           | 50.95%           | 51.10%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 21.85     | 20.86     | 9.32             | 11.57            | 10.64      |
| I.Cash flow ratio  |           |           |                  |                  |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 6.44%     | 5.89%     | 22.28%           | 22.28%           | 2.47%      |

| 2006 | 0000 |         |  |   |
|------|------|---------|--|---|
| 2000 | 2007 | 2008    | 2009   | 2010  |
| -    | -    | 879     | 600  | 115   |
| =    | -    | 5,000   | 5,000  | 5,000   |
| -    | -    | 0       | 0  | 0   |
| -    | -    | (4,121) | (4,400)  | (4,885  |
| -    | -    | 0       | 0  | 0   |
| -    | -    | 3,301   | 3,336  | 3,412   |
| =    | -    |         |  | 0   |
| =    | -    |         |  | 1,448   |
| =    | -    | •       | •  | 1,964   |
| =    | -    | •       | •  | 3,527   |
| =    | -    | 964     |  | 492   |
| =    | -    | 0       |  | 0   |
| =    | -    |         |  | 0   |
| =    | -    |         |  | 1,910   |
| =    | -    | 1,388   | 1,388  | 1,125   |
|      |      |         |  |   |
| =    | -    | 0       |  | 0   |
| =    | -    | 0       |  | 0   |
| -    | -    | 0       | 0  | 0   |
| -    | -    | 0       |  | 0   |
| -    | -    | 0       |  | 0   |
| -    | -    | 0       |  | 0   |
| =    | -    | . ,     | , ,  | 0   |
| =    | -    | (272)   | (279)  | 0   |
|      |      |         |  |   |
| =    | -    |         |  | 500   |
| =    | -    |         |  | 0.00%   |
| =    | -    |         |  | 0.00%   |
| =    | -    | (232)   | (244)  | (228)   |
|      |      |         |  |   |
| =    | -    | -30.94% | -46.50%  | 0.00%   |
| =    | -    |         |  | 0.00%   |
| -    | -    | -0.54   | -0.56  | 0.00  |
| -    | -    | -       | -  | -   |
| -    | -    | 0.00%   | 0.00%  | -   |
| -    | -    | -       | -  | -   |
|      |      |         |  |   |
| -    | -    | 0.23    | 0.18   | 0.14  |
| -    | -    | 0.00%   | 0.00%  | 0.00%   |
|      |      |         |  |   |
| -    | -    | 21.03%  | 15.24%   | 3.26%   |
| -    | -    | 1.76    | 1.20   | 0.23  |
|      |      |         |  |   |
| -    | -    | 85.29%  | 87.46%   | -   |
|      |      |         | - 879 - 5,000 - 0 (4,121) - 0 (4,121) - 0 3,301 - 0 1,448 - 1,853 - 1,4180 - 964 - 0 0 - 0 0 - 1,828 - 1,388 - 0 0 - 1,828 - 1,388 - 0 0 - | - 879 600 - 5,000 5,000 - 0 0 0 - (4,121) (4,400) - 0 0 0 - (4,121) (4,400) - 0 0 0 - 3,301 3,336 - 0 0 0 - 1,448 1,448 - 1,853 1,888 - 1,885 1,888 - 1,828 1,828 - 0 0 0 - 1,828 1,828 - 1,388 1,388 - 0 0 0 - 1,828 1,828 - 1,388 1,388 - 0 0 0 - 0 |

| International General Insurance Co. of Pakistan Ltd. (Thousand                 |            |            |                 |            | nd Rupees) |
|--|------------|------------|-----------------|------------|------------|
| Items  | 2006       | 2007       | 2008            | 2009       | 2010       |
| A.Total equity (A1 to A3)  | 8,509,721  | 11,280,350 | 10,846,519      | 10,960,813 | 11,575,854 |
| 1.Share capital  | 199,563    | 319,301    | 598,689         | 598,689    | 718,427    |
| 2.Reserves   | 823,740    | 8,103,740  | 10,624,177      | 10,534,374 | 10,264,964 |
| 3.Un appropriated profit   | 7,486,418  | 2,857,309  | (376,347)       | (172,250)  | 592,463    |
| 4.Others   | 0          | 0          | 0               | 0          | 0          |
| B.Total liabilities (B1 to B3)   | 1,889,329  | 2,823,754  | 2,354,120       | 1,405,253  | 1,384,597  |
| 1.Balance of statutory funds   | 0          | 0          | 0               | 0          | 0          |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 762,658    | 1,118,664  | 878,223         | 124,523    | 76,565     |
| 3.Other/misc. liabilities  | 1,126,671  | 1,705,090  | 1,475,897       | 1,280,730  | 1,308,032  |
| C.Total assets (C1 to C5)  | 10,399,050 | 14,104,104 | 13,200,639      | 12,366,066 | 12,960,451 |
| 1.Cash and balances with banks   | 139,557    | 205,911    | 258,260         | 6,809      | 421        |
| 2.Advances to policy holders & employs   | 0          | 0          | 0               | 0          | 0          |
| 3.Investments in securities & properties                                       | 9,246,736  | 12,404,727 | 11,709,948      | 11,235,758 | 12,002,730 |
| 4.Other/misc. assets   | 720,673    | 1,184,183  | 929,900         | 842,954    | 783,406    |
| 5.Fixed assets   | 292,084    | 309,283    | 302,531         | 280,545    | 173,894    |
| D.Profit & loss account  |            | ,          | ·               | ·          | ,          |
| 1.Investment income  | 7,315,629  | 3,021,533  | (157,476)       | (414,649)  | 929,344    |
| 2.Gross premium  | 756,495    | 1,039,605  | 1,035,000       | 1,155,775  | 1,247,470  |
| 3.Net premium  | 426,471    | 586,073    | 542,515         | 614,586    | 720,733    |
| 4.Gross claims   | 366,986    | 682,635    | 423,000         | 437,930    | 473,625    |
| 5.Net claims   | 186,981    | 347,805    | 240,931         | 257,052    | 364,411    |
| 6.Underwriting profit  | 226,929    | 160,803    | 193,166         | 253,103    | 205,095    |
| 7.Profit/(loss) before taxation  | 7,357,109  | 2,984,217  | (404,103)       | 364,766    | 920,771    |
| 8.Profit/(loss) after taxation   | 7,342,370  | 2,930,279  | (377,042)       | 263,966    | 836,556    |
| E.Other items  | 7,042,070  | 2,000,270  | (011,042)       | 200,000    | 000,000    |
| 1.No. of ordinary shares   | 19,956     | 31,930     | 59,869          | 59,869     | 71,843     |
| 2.Cash dividend  | 0.40%      | 0.40%      | 0.15%           | 35.00%     | 0.30%      |
| 3.Stock dividend/bonus shares  | 0.60%      | 0.25%      | 0.50%           | 0.00%      | 0.55%      |
| 4.Cash generated from operating activities                                     | 227,769    | 2,306      | (27,651)        | 126,941    | 278,667    |
| · · ·  | 221,109    | 2,300      | (27,031)        | 120,941    | 270,007    |
| F.Efficiency ratios/profitability ratios                                       | 86.28%     | 25.98%     | -3.48%          | 2.41%      | 7.23%      |
| 1. Return on equity (ROE) (D8/A)   | 70.61%     | 20.78%     | -2.86%          | 2.13%      | 6.45%      |
| 2.Return on assets (ROA) (D8/C)  | 367.93     | 91.77      | -2.80%<br>-6.30 | 4.41       | 11.64      |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 207.82%    | 163.87%    | 207.62%         | 28.43%     | 16.17%     |
| 4.Claims incurred to net premium (B2/D4)                                       |            |            |                 |            |            |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 3.09%      | 5.49%      | -51.23%         | 95.88%     | 24.52%     |
| 6.Investment income to net premium (D1/D3)                                     | 1,715.39%  | 515.56%    | -29.03%         | -67.47%    | 128.94%    |
| G.Liquidity ratios   | 2.24       | 0.04       | 0.00            |            |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.01       | 0.01       | 0.02            | 0.00       | 0.00       |
| 2. Investment to total assets (C3/C)   | 88.92%     | 87.95%     | 88.71%          | 90.86%     | 92.61%     |
| H.Capital /leverage ratios   |            |            |                 |            |            |
| 1.Capital ratio (A/C)  | 81.83%     | 79.98%     | 82.17%          | 88.64%     | 89.32%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 426.42     | 353.28     | 181.17          | 183.08     | 161.13     |
| I.Cash flow ratio  |            |            |                 |            |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 3.10%      | 0.08%      | 7.33%           | 48.09%     | 33.31%     |

| National Insurance Corporation   |      |      |            | (Thousa    | nd Rupees)  |
|--|------|------|------------|------------|-------------|
| Items  | 2006 | 2007 | 2008       | 2009       | 2010        |
| A.Total equity (A1 to A3)  | -    | -    | 14,104,699 | 16,137,364 | 15,728,795  |
| 1.Share capital  | -    | -    | 2,000,000  | 2,000,000  | 2,000,000   |
| 2.Reserves   | -    | -    | 10,400,000 | 11,500,000 | 11,500,000  |
| 3.Un appropriated profit   | -    | -    | 1,704,699  | 2,637,364  | 2,228,795   |
| 4.Others   | -    | -    | 0          | 0          | 0           |
| B.Total liabilities (B1 to B3)   | -    | -    | 8,147,936  | 11,135,642 | 11,079,800  |
| 1.Balance of statutory funds   | -    | -    | 0          | 0          | 0           |
| 2.Outstanding claims, adv., prem., due to other insurers                       | -    | -    | 5,944,797  | 8,186,245  | 8,186,245   |
| 3.Other/misc. liabilities  | -    | -    | 2,203,139  | 2,949,397  | 2,893,555   |
| C.Total assets (C1 to C5)  | -    | -    | 22,252,635 | 27,273,006 | 26,808,595  |
| 1.Cash and balances with banks   | -    | -    | 4,807,038  | 3,514,665  | 3,486,575   |
| 2.Advances to policy holders & employs   | -    | -    | 25,298     | 26,767     | 26,767      |
| 3.Investments in securities & properties                                       | -    | -    | 11,626,851 | 15,416,074 | 15,427,447  |
| 4.Other/misc. assets   | -    | -    | 5,711,066  | 7,312,172  | 7,527,628   |
| 5.Fixed assets   | -    | -    | 82,382     | 1,003,328  | 340,178     |
| D.Profit & loss account  |      |      |            |            |             |
| 1.Investment income  | _    | -    | (389,169)  | 2,030,436  | 2,011       |
| 2.Gross premium  | _    | -    | 5,492,000  | 5,655,348  | 5,655       |
| 3.Net premium  | _    | -    | 2,903,518  | 3,004,999  | 3,005       |
| 4.Gross claims   | _    | -    | 1,243,924  | 3,058,338  | 3,058       |
| 5.Net claims   | _    | -    | 1,028,247  | 986,654    | 987         |
| 6.Underwriting profit  | _    | -    | 1,583,379  | 1,630,096  | 1,630       |
| 7.Profit/(loss) before taxation  | _    | -    | 1,513,614  | 3,579,468  | 3,586       |
| 8.Profit/(loss) after taxation   | _    | -    | 1,050,277  | 2,524,567  | 2,533       |
| E.Other items  |      |      |            |            |             |
| 1.No. of ordinary shares   | _    | -    | 200,000    | 200,000    | 200,000     |
| 2.Cash dividend  | _    | -    | 0.00%      | 0.00%      | 0.00%       |
| 3.Stock dividend/bonus shares  | _    | -    | 0.00%      | 0.00%      | 0.00%       |
| Cash generated from operating activities                                       | _    | -    | 528,334    | 1,023,667  | (1,316)     |
| F.Efficiency ratios/profitability ratios                                       |      |      |            |            |             |
| 1.Return on equity (ROE) (D8/A)  | _    | -    | 7.45%      | 15.64%     | 0.02%       |
| 2.Return on assets (ROA) (D8/C)  | _    | -    | 4.72%      | 9.26%      | 0.01%       |
| 3.Earning per share (D8/E1) (rs. per share)                                    | _    | -    | 5.25       | 12.62      | 0.01        |
| 4. Claims incurred to net premium (B2/D4)                                      | _    | -    | 477.91%    | 267.67%    | 267,699.31% |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | _    | -    | 150.76%    | 64.57%     | 64.35%      |
| 6.Investment income to net premium (D1/D3)                                     | _    | -    | -13.40%    | 67.57%     | 66.92%      |
| G.Liquidity ratios   |      |      |            |            |             |
| 1.Cash & bank balances to total assets (C1/C)                                  | _    | -    | 0.22       | 0.13       | 0.13        |
| 2. Investment to total assets (C3/C)   | _    | -    | 52.25%     | 56.53%     | 57.55%      |
| H.Capital /leverage ratios   |      |      |            |            |             |
| 1.Capital ratio (A/C)  | =    | -    | 63.38%     | 59.17%     | 58.67%      |
| 2.Break up value per share (A/E1) (Rs. per share)                              | -    | _    | 70.52      | 80.69      | 78.64       |
| I.Cash flow ratio  |      |      |            |            |             |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | _    | -    | 50.30%     | 40.55%     | -51.95%     |
| 5 -1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1                                       |      |      |            |            |             |

| New Hampshire Insurance Company Ltd.   |      |      |           | (Thousa   | nd Rupees) |
|--|------|------|-----------|-----------|------------|
| Items  | 2006 | 2007 | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)  | -    | -    | 1,073,053 | 1,241,289 | 1,241,289  |
| 1.Share capital  | =    | -    | 1,073,053 | 1,241,289 | 1,241,289  |
| 2.Reserves   | =    | -    | 0         | 0         | 0          |
| 3.Un appropriated profit   | =    | -    | 0         | 0         | 0          |
| 4.Others   | =    | -    | 0         | 0         | 0          |
| B.Total liabilities (B1 to B3)   | =    | -    | 814,820   | 956,695   | 956,695    |
| 1.Balance of statutory funds   | =    | -    | 0         | 0         | 0          |
| 2.Outstanding claims, adv., prem., due to other insurers                       | =    | -    | 141,802   | 216,705   | 216,705    |
| 3.Other/misc. liabilities  | =    | -    | 673,018   | 739,990   | 739,990    |
| C.Total assets (C1 to C5)  | -    | -    | 1,887,873 | 2,197,984 | 2,197,984  |
| 1.Cash and balances with banks   | -    | -    | 546,920   | 319,850   | 319,850    |
| 2.Advances to policy holders & employs   | -    | -    | 0         | 0         | 0          |
| 3.Investments in securities & properties                                       | -    | -    | 435,617   | 863,092   | 863,092    |
| 4.Other/misc. assets   | -    | -    | 817,610   | 936,126   | 936,126    |
| 5.Fixed assets   | -    | -    | 87,726    | 78,916    | 78,916     |
| D.Profit & loss account  |      |      |           |           |            |
| 1.Investment income  | -    | -    | 92,189    | 131,761   | 131,761    |
| 2.Gross premium  | -    | -    | 0         | 849,199   | 849,199    |
| 3.Net premium  | -    | -    | 479,927   | 382,172   | 382,172    |
| 4.Gross claims   | -    | -    | 0         | 406,573   | 406,573    |
| 5.Net claims   | -    | -    | 205,594   | 169,222   | 169,222    |
| 6.Underwriting profit  | -    | -    | 152,668   | 98,923    | 98,923     |
| 7.Profit/(loss) before taxation  | -    | -    | 82,599    | 32,203    | 32,203     |
| 8.Profit/(loss) after taxation   | -    | -    | 52,498    | 17,142    | 17,142     |
| E.Other items  |      |      |           |           |            |
| 1.No. of ordinary shares   | -    | -    | 107,305   | 124,129   | 124,129    |
| 2.Cash dividend  | -    | -    | 0.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend/bonus shares  | -    | -    | 0.00%     | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities                                     | -    | -    | (224,313) | 104,776   | 104,776    |
| F.Efficiency ratios/profitability ratios                                       |      |      |           |           |            |
| 1.Return on equity (ROE) (D8/A)  | -    | -    | 4.89%     | 1.38%     | 1.38%      |
| 2.Return on assets (ROA) (D8/C)  | -    | -    | 2.78%     | 0.78%     | 0.78%      |
| 3.Earning per share (D8/E1) (rs. per share)                                    | -    | -    | 0.49      | 0.14      | 0.14       |
| 4.Claims incurred to net premium (B2/D4)                                       | -    | -    | -         | 53.30%    | 53.30%     |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | -    | -    | 290.81%   | 577.08%   | 577.08%    |
| 6.Investment income to net premium (D1/D3)                                     | -    | -    | 19.21%    | 34.48%    | 34.48%     |
| G.Liquidity ratios   |      |      |           |           |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | =    | -    | 0.29      | 0.15      | 0.15       |
| 2. Investment to total assets (C3/C)   | =    | -    | 23.07%    | 39.27%    | 39.27%     |
| H.Capital /leverage ratios   |      |      |           |           |            |
| 1.Capital ratio (A/C)  | -    | _    | 56.84%    | 56.47%    | 56.47%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | -    | _    | 10.00     | 10.00     | 10.00      |
| I.Cash flow ratio  |      |      |           |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -    | _    | -427.28%  | 611.22%   | 611.22%    |
| 5. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.                                      |      |      |           |           |            |

| New Jubilee Insurance Comapny Ltd.   |           |           |           | (Thousar  | nd Rupees) |
|--|-----------|-----------|-----------|-----------|------------|
| Items  | 2006      | 2007      | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)  | 2,079,573 | 2,411,663 | 2,061,314 | 2,621,006 | 2,873,413  |
| 1.Share capital  | 439,432   | 549,290   | 659,148   | 659,148   | 790,977    |
| 2.Reserves   | 702,139   | 1,203,939 | 1,553,232 | 1,255,332 | 1,575,332  |
| 3.Un appropriated profit   | 938,002   | 658,434   | (151,066) | 706,526   | 507,104    |
| 4.Others   | 0         | -         | 0         | 0         | 0          |
| B.Total liabilities (B1 to B3)   | 2,366,938 | 3,521,043 | 3,363,858 | 3,798,883 | 4,798,183  |
| 1.Balance of statutory funds   | 0         | -         | 0         | 0         | 0          |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 1,967,856 | 2,961,315 | 2,749,505 | 3,040,509 | 437,230    |
| 3.Other/misc. liabilities  | 399,082   | 559,728   | 614,353   | 758,374   | 4,360,953  |
| C.Total assets (C1 to C5)  | 4,446,511 | 5,932,706 | 5,425,172 | 6,419,889 | 7,671,596  |
| 1.Cash and balances with banks   | 1,686,561 | 1,680,625 | 1,670,155 | 2,028,132 | 974,783    |
| 2.Advances to policy holders & employs   | 314       | 433       | 364       | 294       | 791        |
| 3.Investments in securities & properties                                       | 1,334,789 | 2,032,089 | 1,554,039 | 1,902,811 | 3,822,205  |
| 4.Other/misc. assets   | 1,299,500 | 2,040,607 | 2,102,654 | 2,382,103 | 2,776,305  |
| 5.Fixed assets   | 125,347   | 178,952   | 97,960    | 106,549   | 97,512     |
| D.Profit & loss account  |           |           |           |           |            |
| 1.Investment income  | 690,178   | 599,208   | 181,707   | 452,253   | 407,598    |
| 2.Gross premium  | 2,803,541 | 3,430,376 | 3,526,000 | 3,916,086 | 4,223,635  |
| 3.Net premium  | 1,486,429 | 1,818,775 | 2,186,443 | 2,297,720 | 2,451,227  |
| 4. Gross claims  | 1,196,369 | 1,905,556 | 1,829,800 | 1,951,318 | 2,291,778  |
| 5.Net claims   | 887,587   | 1,413,733 | 1,332,461 | 1,420,977 | 1,677,614  |
| 6.Underwriting profit  | 99,676    | (207,033) | 108,115   | 114,121   | (64,085)   |
| 7.Profit/(loss) before taxation  | 933,955   | 575,041   | (179,153) | 771,898   | 546,682    |
| 8.Profit/(loss) after taxation   | 839,888   | 588,456   | (267,249) | 656,464   | 450,151    |
| E.Other items  |           |           |           |           |            |
| 1.No. of ordinary shares   | 43,943    | 54,929    | 65,915    | 65,915    | 0          |
| 2.Cash dividend  | 0.40%     | 0.30%     | 0.00%     | 30.00%    | 0.20%      |
| 3.Stock dividend/bonus shares  | 0.25%     | 0.20%     | 0.00%     | 20.00%    | 0.25%      |
| 4.Cash generated from operating activities                                     | 426,896   | 58,306    | (102,885) | 216,551   | 474,037    |
| F.Efficiency ratios/profitability ratios                                       |           |           |           |           |            |
| 1.Return on equity (ROE) (D8/A)  | 40.39%    | 24.40%    | -12.96%   | 25.05%    | 15.67%     |
| 2.Return on assets (ROA) (D8/C)  | 18.89%    | 9.92%     | -4.93%    | 10.23%    | 5.87%      |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 19.11     | 10.71     | -4.05     | 9.96      | -          |
| 4. Claims incurred to net premium (B2/D4)                                      | 164.49%   | 155.40%   | 150.26%   | 155.82%   | 19.08%     |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 11.87%    | -35.18%   | -40.45%   | 17.38%    | -14.24%    |
| 6.Investment income to net premium (D1/D3)                                     | 46.43%    | 32.95%    | 8.31%     | 19.68%    | 16.63%     |
| G.Liquidity ratios   |           |           |           |           |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.38      | 0.28      | 0.31      | 0.32      | 0.13       |
| 2. Investment to total assets (C3/C)   | 30.02%    | 34.25%    | 28.64%    | 29.64%    | 49.82%     |
| H.Capital /leverage ratios   |           |           |           |           |            |
| 1.Capital ratio (A/C)  | 46.77%    | 40.65%    | 38.00%    | 40.83%    | 37.46%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 47.32     | 43.91     | 31.27     | 39.76     | -          |
| I.Cash flow ratio  |           |           |           |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 50.83%    | 9.91%     | 38.50%    | 32.99%    | 105.31%    |

| Pakistan Reinsurance Company Ltd.  |           |            |            | (Thousand Rupees |                 |
|--|-----------|------------|------------|------------------|-----------------|
| Items  | 2006      | 2007       | 2008       | 2009             | 2010            |
| A.Total equity (A1 to A3)  | 2,449,374 | 6,098,518  | 7,265,744  | 6,785,655        | 6,130,908       |
| 1.Share capital  | 450,000   | 540,000    | 3,000,000  | 3,000,000        | 3,000,000       |
| 2.Reserves   | 1,277,419 | 1,777,419  | 2,058,419  | 2,058,419        | 1,777,419       |
| 3.Un appropriated profit   | 721,955   | 3,781,099  | 2,207,325  | 1,727,236        | 1,353,489       |
| 4.Others   | 281,000   | 281,000    | 0          | 0                | 281,000         |
| B.Total liabilities (B1 to B3)   | 3,733,915 | 5,117,531  | 5,262,715  | 5,586,960        | 6,122,986       |
| 1.Balance of statutory funds   | 0         | 0          | 0          | 0                | 0               |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 3,414,778 | 4,788,990  | 4,908,677  | 5,284,063        | 437,230         |
| 3.Other/misc. liabilities  | 319,137   | 328,541    | 354,038    | 302,897          | 5,685,756       |
| C.Total assets (C1 to C5)  | 6,464,289 | 11,497,049 | 12,528,459 | 12,372,615       | 12,534,894      |
| 1.Cash and balances with banks   | 209,984   | 1,021,124  | 2,836,632  | 1,833,648        | 2,416,631       |
| 2.Advances to policy holders & employs   | 32,045    | 48,441     | 53,006     | 53,667           | 55,092          |
| 3.Investments in securities & properties                                       | 3,642,410 | 6,463,114  | 5,506,687  | 5,526,830        | 4,716,518       |
| 4.Other/misc. assets   | 2,551,236 | 3,933,666  | 4,091,466  | 4,909,805        | 5,299,237       |
| 5. Fixed assets  | 28,614    | 30,704     | 40,668     | 48,665           | 47,416          |
| D.Profit & loss account  |           |            |            |                  |                 |
| 1.Investment income  | 771,733   | 3,689,377  | 846,394    | 1,099,396        | 653,470         |
| 2.Gross premium  | 3,951,007 | 4,730,554  | 4,516,903  | 5,211,129        | 6,445,810       |
| 3.Net premium  | 1,415,505 | 1,693,082  | 1,895,574  | 2,170,949        | 2,940,508       |
| 4.Gross claims   | 1,864,964 | 2,236,125  | 1,654,119  | 1,021,680        | 2,821,099       |
| 5.Net claims   | 776,710   | 931,289    | 961,692    | 904,799          | 1,688,408       |
| 6.Underwriting profit  | 125,041   | 205,998    | 206,136    | 481,499          | 291,143         |
| 7.Profit/(loss) before taxation  | 783,044   | 3,858,647  | 1,138,999  | 318,280          | 650,504         |
| 8.Profit/(loss) after taxation   | 671,844   | 3,725,253  | 886,225    | 269,911          | 526,253         |
| E.Other items  | - /-      | -, -,      | ,          | ,-               | ,               |
| 1.No. of ordinary shares   | 45,000    | 54,000     | 300,000    | 300,000          | 300,000         |
| 2.Cash dividend  | 0.20%     | 0.20%      | 0.00%      | 0.00%            | 0.30%           |
| 3.Stock dividend/bonus shares  | 0.20%     | 4.56%      | 0.00%      | 0.00%            | 0.00%           |
| 4.Cash generated from operating activities                                     | 32,405    | (36,181)   | (19,026)   | (122,713)        | 114,425         |
| F.Efficiency ratios/profitability ratios                                       | ,         | (==, == :) | (10,000)   | ( -=,,,          | ,               |
| 1.Return on equity (ROE) (D8/A)  | 27.43%    | 61.08%     | 12.20%     | 3.98%            | 8.58%           |
| 2.Return on assets (ROA) (D8/C)  | 10.39%    | 32.40%     | 7.07%      | 2.18%            | 4.20%           |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 14.93     | 68.99      | 2.95       | 0.90             | 1.75            |
| 4.Claims incurred to net premium (B2/D4)                                       | 183.10%   | 214.16%    | 296.75%    | 517.19%          | 15.50%          |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 18.61%    | 5.53%      | 23.26%     | 178.39%          | 55.32%          |
| 6.Investment income to net premium (D1/D3)                                     | 54.52%    | 217.91%    | 44.65%     | 50.64%           | 22.22%          |
| G.Liquidity ratios   | 04.0270   | 217.0170   | 44.0070    | 00.0470          | <b>ZZ.ZZ</b> /0 |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.03      | 0.09       | 0.23       | 0.15             | 0.19            |
| 2. Investment to total assets (C3/C)   | 56.35%    | 56.22%     | 43.95%     | 44.67%           | 37.63%          |
| · · ·  | 30.3370   | 30.2270    | 43.3370    | 44.07 /0         | 37.0370         |
| H.Capital /leverage ratios 1.Capital ratio (A/C)                               | 37.89%    | 53.04%     | 57.99%     | 54.84%           | 48.91%          |
| 1 ,  | 54.43     | 112.94     | 24.22      | 22.62            | 20.44           |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 54.43     | 112.94     | 24.22      | 22.02            | 20.44           |
| I.Cash flow ratio  | 4.82%     | -0.97%     | -2.15%     | -45.46%          | 21.74%          |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 4.02%     | -0.97 70   | -2.13%     | -43.4070         | 21.74%          |

| PICIC Insurance Ltd.   |         |          |           | (Thousan  | d Rupees) |
|--|---------|----------|-----------|-----------|-----------|
| Items  | 2006    | 2007     | 2008      | 2009      | 2010      |
| A.Total equity (A1 to A3)  | 226,101 | 112,208  | 208,956   | 225,810   | 230,837   |
| 1.Share capital  | 200,000 | 200,000  | 350,000   | 350,000   | 350,000   |
| 2.Reserves   | 0       | 0        | 0         | 0         | 0         |
| 3.Un appropriated profit   | 26,101  | (87,792) | (141,044) | (124,190) | (119,163) |
| 4.Others   | 0       | 0        | 0         | 0         | 0         |
| B.Total liabilities (B1 to B3)   | 380,258 | 531,633  | 495,280   | 505,279   | 689,085   |
| 1.Balance of statutory funds   | 0       | 0        | 0         | 0         | 0         |
| 2. Outstanding claims, adv., prem., due to other insurers                      | 323,086 | 474,371  | 440,432   | 122,024   | 683,269   |
| 3.Other/misc. liabilities  | 57,172  | 57,262   | 54,848    | 383,255   | 5,816     |
| C.Total assets (C1 to C5)  | 606,359 | 643,841  | 704,236   | 731,089   | 919,922   |
| 1.Cash and balances with banks   | 228,304 | 60,747   | 187,410   | 161,010   | 217,889   |
| 2.Advances to policy holders & employs   | 0       | 0        | 0         | 0         | 0         |
| 3.Investments in securities & properties                                       | 0       | 132,298  | 37,107    | 45,118    | 50,654    |
| 4.Other/misc. assets   | 355,983 | 429,185  | 466,003   | 521,878   | 643,136   |
| 5.Fixed assets   | 22,072  | 21,611   | 13,716    | 3,083     | 8,243     |
| D.Profit & loss account  |         |          |           |           |           |
| 1.Investment income  | 10,076  | 19,235   | (3,296)   | 10,942    | 6,221     |
| 2.Gross premium  | 370,141 | 473,858  | 468,116   | 480,130   | 504,873   |
| 3.Net premium  | 236,993 | 303,401  | 227,853   | 199,656   | 166,770   |
| 4.Gross claims   | 191,473 | 381,628  | 286,575   | 196,405   | 195,243   |
| 5.Net claims   | 134,592 | 268,258  | 154,262   | 106,295   | (91,135)  |
| 6.Underwriting profit  | 29,103  | (97,520) | (18,738)  | 10,942    | 4,890     |
| 7.Profit/(loss) before taxation  | 36,917  | (94,195) | (50,417)  | 16,854    | 5,090     |
| 8.Profit/(loss) after taxation   | 28,143  | (93,893) | (53,252)  | 16,854    | 5,027     |
| E.Other items  |         |          |           |           |           |
| 1.No. of ordinary shares   | 20,000  | 20,000   | 35,000    | 35,000    | 35,000    |
| 2.Cash dividend  | 0.00%   | 0.00%    | 0.00%     | 0.00%     | 0.00%     |
| 3.Stock dividend/bonus shares  | 0.00%   | 0.00%    | 0.00%     | 0.00%     | 0.00%     |
| 4.Cash generated from operating activities                                     | 13,433  | (37,401) | (118,820) | (56,889)  | 44,113    |
| F.Efficiency ratios/profitability ratios                                       |         |          |           |           |           |
| 1.Return on equity (ROE) (D8/A)  | 12.45%  | -83.68%  | -25.48%   | 7.46%     | 2.18%     |
| 2.Return on assets (ROA) (D8/C)  | 4.64%   | -14.58%  | -7.56%    | 2.31%     | 0.55%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 1.41    | -4.69    | -1.52     | 0.48      | 0.14      |
| 4.Claims incurred to net premium (B2/D4)                                       | 168.74% | 124.30%  | 153.69%   | 62.13%    | 349.96%   |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 103.41% | 103.86%  | 35.19%    | 64.92%    | 97.27%    |
| 6.Investment income to net premium (D1/D3)                                     | 4.25%   | 6.34%    | -1.45%    | 5.48%     | 3.73%     |
| G.Liquidity ratios   |         |          |           |           |           |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.38    | 0.09     | 0.27      | 0.22      | 0.24      |
| 2. Investment to total assets (C3/C)   | 0.00%   | 20.55%   | 5.27%     | 6.17%     | 5.51%     |
| H.Capital /leverage ratios   |         |          |           |           |           |
| 1.Capital ratio (A/C)  | 37.29%  | 17.43%   | 29.67%    | 30.89%    | 25.09%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 11.31   | 5.61     | 5.97      | 6.45      | 6.60      |
| I.Cash flow ratio  |         |          |           |           |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 47.73%  | 39.83%   | 223.13%   | -337.54%  | 877.52%   |

| Pakistan General Insurance Company Ltd.  |      |      |             | (Thousan  | d Rupees) |
|--|------|------|-------------|-----------|-----------|
| Items  | 2006 | 2007 | 2008        | 2009      | 2010      |
| A.Total equity (A1 to A3)  | -    | -    | 275,041     | 362,066   | 356,272   |
| 1.Share capital  | -    | -    | 200,000     | 200,000   | 250,000   |
| 2.Reserves   | -    | -    | 65,000      | 55,000    | 105,000   |
| 3.Un appropriated profit   | -    | -    | 10,041      | 107,066   | 1,272     |
| 4.Others   | -    | -    | 9,175       | 6,810     | 6,441     |
| B.Total liabilities (B1 to B3)   | -    | -    | 224,782     | 175,891   | 231,474   |
| 1.Balance of statutory funds   | -    | -    | 0           | 0         | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers                       | =    | -    | 134,535     | 123,540   | 437,230   |
| 3.Other/misc. liabilities  | -    | -    | 90,247      | 52,351    | (205,756) |
| C.Total assets (C1 to C5)  | -    | -    | 508,998     | 544,767   | 594,187   |
| 1.Cash and balances with banks   | =    | -    | 47,979      | 138,214   | 90,857    |
| 2.Advances to policy holders & employs   | -    | -    | 99          | 106       | 181       |
| 3.Investments in securities & properties                                       | -    | -    | 174,496     | 170,044   | 252,579   |
| 4.Other/misc. assets   | -    | -    | 191,489     | 141,172   | 161,809   |
| 5.Fixed assets   | -    | -    | 94,935      | 95,231    | 88,761    |
| D.Profit & loss account  |      |      |             |           |           |
| 1.Investment income  | -    | -    | (1,346,842) | 8,361,941 | 9,263     |
| 2.Gross premium  | -    | -    | 0           | 219,395   | 261,643   |
| 3.Net premium  | -    | -    | 91,863      | 109,891   | 110,546   |
| 4. Gross claims  | -    | -    | 0           | 122,925   | 181,579   |
| 5.Net claims   | -    | -    | 20,574      | 29,170    | 68,862    |
| 6.Underwriting profit  | -    | -    | 51,080      | 54,970    | 21,239    |
| 7.Profit/(loss) before taxation  | -    | -    | 25,405      | 105,448   | (1,658)   |
| 8.Profit/(loss) after taxation   | -    | -    | 22,269      | 84,659    | 4,826     |
| E.Other items  |      |      |             |           |           |
| 1.No. of ordinary shares   | =    | -    | 20,000      | 20,000    | 25,000    |
| 2.Cash dividend  | -    | -    | 0.00%       | 0.00%     | 0.00%     |
| 3.Stock dividend/bonus shares  | -    | -    | 0.00%       | 0.00%     | 0.10%     |
| 4.Cash generated from operating activities                                     | =    | -    | 25,129      | 15,677    | 33,763    |
| F.Efficiency ratios/profitability ratios                                       |      |      |             |           |           |
| 1.Return on equity (ROE) (D8/A)  | -    | -    | 8.10%       | 23.38%    | 1.35%     |
| 2.Return on assets (ROA) (D8/C)  | =    | -    | 4.38%       | 15.54%    | 0.81%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | =    | -    | 1.11        | 4.23      | 0.19      |
| 4.Claims incurred to net premium (B2/D4)                                       | =    | -    | -           | 100.50%   | 240.79%   |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | =    | -    | 229.38%     | 64.93%    | 440.10%   |
| 6.Investment income to net premium (D1/D3)                                     | =    | -    | -1,466.14%  | 7,609.30% | 8.38%     |
| G.Liquidity ratios   |      |      |             |           |           |
| 1.Cash & bank balances to total assets (C1/C)                                  | =    | -    | 0.09        | 0.25      | 0.15      |
| 2. Investment to total assets (C3/C)   | =    | -    | 34.28%      | 31.21%    | 42.51%    |
| H.Capital /leverage ratios   |      |      |             |           |           |
| 1.Capital ratio (A/C)  | -    | -    | 54.04%      | 66.46%    | 59.96%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | -    | -    | 13.75       | 18.10     | 14.25     |
| I.Cash flow ratio  |      |      |             |           |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -    | -    | 112.84%     | 18.52%    | 699.61%   |

| Pakitan Mutual Insurance Company Ltd.  |          |          |         | (Thousa     | nd Rupees)  |
|--|----------|----------|---------|-------------|-------------|
| Items  | 2006     | 2007     | 2008    | 2009        | 2010        |
| A.Total equity (A1 to A3)  | 10,923   | 7,956    | 2,679   | 2,446       | 2,446       |
| 1.Share capital  | 0        | 0        | 0       | 0           | 0           |
| 2.Reserves   | 6,193    | 5,027    | 29      | 29          | 29          |
| 3.Un appropriated profit   | 4,730    | 2,929    | 2,650   | 2,417       | 2,417       |
| 4.Others   | 2,077    | 1,944    | 0       | 0           | 0           |
| B.Total liabilities (B1 to B3)   | 334      | 909      | 6,577   | 5,037       | 5,037       |
| 1.Balance of statutory funds   | 0        | 0        | 0       | 0           | 0           |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 236      | 292      | 6,051   | 4,724       | 4,724       |
| 3.Other/misc. liabilities  | 98       | 617      | 526     | 313         | 313         |
| C.Total assets (C1 to C5)  | 13,334   | 10,809   | 9,256   | 7,483       | 7,483       |
| 1.Cash and balances with banks   | 1,567    | 2,009    | 3,053   | 1,778       | 1,778       |
| 2.Advances to policy holders & employs   | 0        | 0        | 0       | 0           | 0           |
| 3.Investments in securities & properties                                       | 5,003    | 3,003    | 16      | 0           | 0           |
| 4.Other/misc. assets   | 4,450    | 2,719    | 2,879   | 2,889       | 2,889       |
| 5.Fixed assets   | 2,314    | 3,078    | 3,308   | 2,816       | 2,816       |
| D.Profit & loss account  |          |          |         |             |             |
| 1.Investment income  | 103      | 60       | 94      | 77          | 77          |
| 2.Gross premium  | 5,373    | 4,824    | 0       | 5,223       | 5,223       |
| 3.Net premium  | 5,066    | 4,548    | 4,855   | 5,009       | 5,009       |
| 4.Gross claims   | 116      | 456      | 0       | 0           | 0           |
| 5.Net claims   | 101      | 396      | (446)   | (236)       | (236)       |
| 6.Underwriting profit  | 675      | 3,816    | (2,409) | (2,179)     | (2,179)     |
| 7.Profit/(loss) before taxation  | (297)    | (3,076)  | (1,514) | (1,545)     | (1,545)     |
| 8.Profit/(loss) after taxation   | (353)    | (3,099)  | (1,547) | (1,560)     | (1,560)     |
| E.Other items  |          |          |         |             |             |
| 1.No. of ordinary shares   | 0        | 0        | 0       | 0           | 0           |
| 2.Cash dividend  | 0.00%    | 0.00%    | 0.00%   | 0.00%       | 0.00%       |
| 3.Stock dividend/bonus shares  | 0.00%    | 0.00%    | 0.00%   | 0.00%       | 0.00%       |
| 4.Cash generated from operating activities                                     | 95       | (1,299)  | 0       | (1,389,168) | (1,389,168) |
| F.Efficiency ratios/profitability ratios                                       |          |          |         |             |             |
| 1.Return on equity (ROE) (D8/A)  | -3.23%   | -38.95%  | -57.75% | -63.78%     | -63.78%     |
| 2.Return on assets (ROA) (D8/C)  | -2.65%   | -28.67%  | -16.71% | -20.85%     | -20.85%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | -        | -        | -       | -           | -           |
| 4.Claims incurred to net premium (B2/D4)                                       | 203.45%  | 64.04%   | -       | -           | -           |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | -191.22% | -123.14% | 155.72% | 139.68%     | 139.68%     |
| 6.Investment income to net premium (D1/D3)                                     | 2.03%    | 1.32%    | 1.94%   | 1.54%       | 1.54%       |
| G.Liquidity ratios   |          |          |         |             |             |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.12     | 0.19     | 0.33    | 0.24        | 0.24        |
| 2. Investment to total assets (C3/C)   | 37.52%   | 27.78%   | 0.17%   | 0.00%       | 0.00%       |
| H.Capital /leverage ratios   |          |          |         |             |             |
| 1. Capital ratio (A/C)   | 81.92%   | 73.61%   | 28.94%  | 32.69%      | 32.69%      |
| 2.Break up value per share (A/E1) (Rs. per share)                              | _        | -        | _       | _           | _           |
| I.Cash flow ratio  |          |          |         |             |             |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -26.91%  | 41.92%   | 0.00%   | 89,049.23%  | 89,049.23%  |
| 5 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -  |          |          |         |             |             |

| Items  | 2006      | 2007      | 2008      | 2009      | 2010      |
|--|-----------|-----------|-----------|-----------|-----------|
| A.Total equity (A1 to A3)                                | 1,400,515 | 1,846,206 | 1,768,874 | 1,774,340 | 1,842,658 |
| 1. Share capital   | 166,240   | 199,488   | 239,385   | 263,323   | 302,821   |
| 2.Reserves   | 485,025   | 1,020,025 | 1,420,025 | 1,270,025 | 1,270,025 |
| 3.Un appropriated profit                                 | 749,250   | 626,693   | 109,464   | 240,992   | 269,812   |
| 4.Others   | 0         | 020,033   | 0         | 0         | 203,012   |
| B.Total liabilities (B1 to B3)                           | 993,428   | 1,096,991 | 932,492   | 1,014,379 | 1,258,622 |
| 1.Balance of statutory funds                             | 0         | 0         | 0         | 0         | 1,200,022 |
| 2.Outstanding claims, adv., prem., due to other insurers | 719,086   | 814,940   | 647,483   | 649,875   | 843,830   |
| 3.Other/misc. liabilities                                | 274,342   | 282,051   | 285,009   | 364,504   | 414,792   |
| C.Total assets (C1 to C5)                                | 2,393,943 | 2,943,197 | 2,701,366 | 2,788,719 | 3,101,280 |
| 1.Cash and balances with banks                           | 262,480   | 234,929   | 885,314   | 220,578   | 153,847   |
| 2. Advances to policy holders & employs                  | 48        | 3,826     | 3,118     | 2,412     | 1,706     |
| 3.Investments in securities & properties                 | 1,080,517 | 1,560,824 | 632,744   | 1,302,087 | 1,399,216 |
| 4.Other/misc. assets                                     | 838,388   | 921,059   | 984,296   | 1,067,030 | 1,293,978 |
| 5.Fixed assets   | 212,510   | 222,559   | 195,894   | 196,612   | 252,533   |
| D.Profit & loss account                                  | 212,010   | 222,000   | 100,004   | 100,012   | 202,000   |
| 1.Investment income                                      | 798,115   | 542,582   | 185,627   | 222,181   | 162,356   |
| 2.Gross premium  | 630,395   | 551,699   | 577,114   | 620,729   | 728,833   |
| 3.Net premium  | 389,232   | 346,832   | 295,834   | 335,456   | 376,719   |
| 4.Gross claims   | 497.110   | 446.721   | 0         | 367.395   | 411,069   |
| 5.Net claims   | 216,291   | 194,367   | 138,807   | 149,398   | 168,204   |
| 6.Underwriting profit                                    | 49,251    | 22,732    | 8,393     | 20,952    | 16,882    |
| 7.Profit/(loss) before taxation                          | 719,721   | 495,685   | (44,911)  | 79,653    | 141,746   |
| 8.Profit/(loss) after taxation                           | 715,427   | 474,939   | (37,435)  | 53,343    | 120,983   |
| E.Other items  |           | ,         | (==, ===) | 55,515    | 1=0,000   |
| 1.No. of ordinary shares                                 | 33,248    | 39,897    | 47,876    | 52,665    | 60,564    |
| 2.Cash dividend  | 0.20%     | 0.20%     | 0.20%     | 0.20%     | 0.25%     |
| 3.Stock dividend/bonus shares                            | 0.20%     | 0.20%     | 0.10%     | 0.15%     | 0.15%     |
| Cash generated from operating activities                 | (60,272)  | (24,078)  | (171,407) | (56,802)  | (48,672)  |
| F.Efficiency ratios/profitability ratios                 | (, ,      | ( ,,      | , , , ,   | (,,       | ( -,-     |
| 1.Return on equity (ROE) (D8/A)                          | 51.08%    | 25.73%    | -2.12%    | 3.01%     | 6.57%     |
| 2.Return on assets (ROA) (D8/C)                          | 29.88%    | 16.14%    | -1.39%    | 1.91%     | 3.90%     |
| 3.Earning per share (D8/E1) (rs. per share)              | 21.52     | 11.90     | -0.78     | 1.01      | 2.00      |
| 4.Claims incurred to net premium (B2/D4)                 | 144.65%   | 182.43%   | _         | 176.89%   | 205.28%   |
| 5.Underwriting profit to profit after tax. (D6/D8)       | 6.88%     | 4.79%     | -22.42%   | 39.28%    | 13.95%    |
| 6.Investment income to net premium (D1/D3)               | 205.05%   | 156.44%   | 62.75%    | 66.23%    | 43.10%    |
| G.Liquidity ratios                                       |           |           |           |           |           |
| 1.Cash & bank balances to total assets (C1/C)            | 0.11      | 0.08      | 0.33      | 0.08      | 0.05      |
| 2. Investment to total assets (C3/C)                     | 45.14%    | 53.03%    | 23.42%    | 46.69%    | 45.129    |
| H.Capital /leverage ratios                               |           |           |           |           |           |
| 1. Capital ratio (A/C)                                   | 58.50%    | 62.73%    | 65.48%    | 63.63%    | 59.42%    |
| 2.Break up value per share (A/E1) (Rs. per share)        | 42.12     | 46.27     | 36.95     | 33.69     | 30.42     |
| I.Cash flow ratio  |           |           |           |           |           |
|  | -8.42%    | -5.07%    | 457.88%   | -106.48%  | -40.23%   |

| Reliance Insurance Company Ltd.  |         |         |          | (Thousan | nd Rupees) |
|--|---------|---------|----------|----------|------------|
| Items  | 2006    | 2007    | 2008     | 2009     | 2010       |
| A.Total equity (A1 to A3)  | 243,971 | 314,717 | 355,226  | 322,582  | 374,517    |
| 1.Share capital  | 132,500 | 176,225 | 229,092  | 252,002  | 252,002    |
| 2.Reserves   | 53,105  | 67,605  | 85,105   | 92,605   | 87,500     |
| 3.Un appropriated profit   | 58,366  | 70,887  | 41,029   | (22,025) | 35,015     |
| 4.Others   | 0       | 0       | 0        | 0        | 0          |
| B.Total liabilities (B1 to B3)   | 331,412 | 398,014 | 583,496  | 581,766  | 528,942    |
| 1.Balance of statutory funds   | 0       | 0       | 0        | 0        | 0          |
| 2. Outstanding claims, adv., prem., due to other insurers                      | 265,715 | 338,203 | 532,062  | 498,766  | 457,421    |
| 3.Other/misc. liabilities  | 65,697  | 59,811  | 51,434   | 83,000   | 71,521     |
| C.Total assets (C1 to C5)  | 575,383 | 712,731 | 938,722  | 904,348  | 903,459    |
| 1.Cash and balances with banks   | 105,233 | 94,953  | 85,033   | 63,046   | 57,541     |
| 2.Advances to policy holders & employs   | 1,144   | 940     | 965      | 1,061    | 756        |
| 3.Investments in securities & properties                                       | 206,241 | 270,416 | 285,858  | 282,690  | 284,605    |
| 4.Other/misc. assets   | 197,520 | 275,909 | 495,355  | 493,071  | 495,898    |
| 5.Fixed assets   | 65,245  | 70,513  | 71,511   | 64,480   | 64,659     |
| D.Profit & loss account  |         |         |          |          |            |
| 1.Investment income  | 30,411  | 43,234  | 18,263   | 53,862   | 54,861     |
| 2. Gross premium   | 503,126 | 632,160 | 650,698  | 517,474  | 503,427    |
| 3.Net premium  | 315,020 | 395,811 | 445,543  | 326,555  | 267,920    |
| 4. Gross claims  | 252,618 | 310,753 | 458,356  | 260,579  | 233,442    |
| 5.Net claims   | 100,209 | 156,971 | 208,358  | 227,456  | 96,430     |
| 6. Underwriting profit   | 62,461  | 58,526  | 48,173   | (51,986) | 31,930     |
| 7.Profit/(loss) before taxation  | 80,627  | 88,346  | 52,260   | (30,994) | 56,684     |
| 8.Profit/(loss) after taxation   | 58,327  | 70,746  | 40,510   | (32,644) | 51,934     |
| E.Other items  |         |         |          |          |            |
| 1.No. of ordinary shares   | 13,250  | 17,622  | 22,909   | 25,200   | 0          |
| 2.Cash dividend  | 0.00%   | 0.00%   | 0.00%    | 0.00%    | 0.00%      |
| 3.Stock dividend/bonus shares  | 0.33%   | 0.30%   | 0.10%    | 0.10%    | 0.13%      |
| 4.Cash generated from operating activities                                     | 78,502  | 29,875  | (13,817) | (91,355) | (58,624)   |
| F.Efficiency ratios/profitability ratios                                       |         |         |          |          |            |
| 1.Return on equity (ROE) (D8/A)  | 23.91%  | 22.48%  | 11.40%   | -10.12%  | 13.87%     |
| 2.Return on assets (ROA) (D8/C)  | 10.14%  | 9.93%   | 4.32%    | -3.61%   | 5.75%      |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 4.40    | 4.01    | 1.77     | -1.30    | -          |
| 4.Claims incurred to net premium (B2/D4)                                       | 105.18% | 108.83% | 116.08%  | 191.41%  | 195.95%    |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 107.09% | 82.73%  | 118.92%  | 159.25%  | 61.48%     |
| 6.Investment income to net premium (D1/D3)                                     | 9.65%   | 10.92%  | 4.10%    | 16.49%   | 20.48%     |
| G.Liquidity ratios   |         |         |          |          |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.18    | 0.13    | 0.09     | 0.07     | 0.06       |
| 2. Investment to total assets (C3/C)   | 35.84%  | 37.94%  | 30.45%   | 31.26%   | 31.50%     |
| H.Capital /leverage ratios   |         |         |          |          |            |
| 1.Capital ratio (A/C)  | 42.40%  | 44.16%  | 37.84%   | 35.67%   | 41.45%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 18.41   | 17.86   | 15.51    | 12.80    | -          |
| I.Cash flow ratio  |         |         |          |          |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 134.59% | 42.23%  | -34.11%  | 279.85%  | -112.88%   |
|  |         |         |          |          |            |

| Saudi Pak Insurance Company Ltd  |          |          |           | (Thousan   | d Rupees) |
|--|----------|----------|-----------|------------|-----------|
| Items  | 2006     | 2007     | 2008      | 2009       | 2010      |
| A.Total equity (A1 to A3)  | 215,434  | 185,615  | 200,731   | 200,869    | 158,141   |
| 1.Share capital  | 250,000  | 250,000  | 325,000   | 325,000    | 325,000   |
| 2.Reserves   | 0        | 0        | 0         | 0          | -         |
| 3.Un appropriated profit   | (34,566) | (64,385) | (124,269) | (124,131)  | (166,859) |
| 4.Others   | 0        | 0        | 0         | 0          | -         |
| B.Total liabilities (B1 to B3)   | 134,533  | 413,130  | 433,973   | 321,830    | 243,826   |
| 1.Balance of statutory funds   | 0        | 0        | 0         | 0          | -         |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 117,826  | 393,704  | 401,258   | 299,819    | 232,079   |
| 3.Other/misc. liabilities  | 16,707   | 19,426   | 32,715    | 22,011     | 11,747    |
| C.Total assets (C1 to C5)  | 349,967  | 598,745  | 634,704   | 522,699    | 401,967   |
| 1.Cash and balances with banks   | 129,147  | 118,284  | 99,822    | 32,389     | 50,676    |
| 2.Advances to policy holders & employs   | 0        | 0        | 0         | 672        | 872       |
| 3.Investments in securities & properties                                       | 59,459   | 77,091   | 78,613    | 100,488    | 77,633    |
| 4.Other/misc. assets   | 124,192  | 367,901  | 417,997   | 357,867    | 246,811   |
| 5.Fixed assets   | 37,169   | 35,469   | 38,272    | 31,283     | 25,975    |
| D.Profit & loss account  |          |          |           |            |           |
| 1.Investment income  | 10,841   | 21,387   | (12,596)  | 10,793     | 3,264     |
| 2.Gross premium  | 164,023  | 274,673  | 283,451   | 267,730    | 202,260   |
| 3.Net premium  | 84,768   | 141,983  | 145,286   | 124,851    | 82,071    |
| 4.Gross claims   | 162,654  | 366,729  | 308,650   | 144,837    | 120,340   |
| 5.Net claims   | 50,600   | 114,086  | (103,300) | 69,939     | 69,765    |
| 6.Underwriting profit  | 17,080   | 38,796   | (44,632)  | (8,221)    | (41,545)  |
| 7.Profit/(loss) before taxation  | (16,234) | (28,979) | (59,884)  | 1,472      | (41,543)  |
| 8.Profit/(loss) after taxation   | (16,764) | (29,820) | (59,884)  | 847        | (42,728)  |
| E.Other items  |          |          |           |            |           |
| 1.No. of ordinary shares   | 25,000   | 25,000   | 32,500    | 32,500     | 0         |
| 2.Cash dividend  | 0.00%    | 0.00%    | 0.00%     | 0.00%      | _         |
| 3.Stock dividend/bonus shares  | 0.00%    | 0.00%    | 0.00%     | 0.00%      | -         |
| 4. Cash generated from operating activities                                    | (20,023) | (1,582)  | (78,530)  | (66,841)   | (27,744)  |
| F.Efficiency ratios/profitability ratios                                       |          |          |           |            |           |
| 1.Return on equity (ROE) (D8/A)  | -7.78%   | -16.07%  | -29.83%   | 0.42%      | -27.02%   |
| 2.Return on assets (ROA) (D8/C)  | -4.79%   | -4.98%   | -9.43%    | 0.16%      | -10.63%   |
| 3.Earning per share (D8/E1) (rs. per share)                                    | -0.67    | -1.19    | -1.84     | 0.03       | -         |
| 4.Claims incurred to net premium (B2/D4)                                       | 72.44%   | 107.36%  | 130.00%   | 207.00%    | 192.85%   |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | -101.88% | -130.10% | 74.53%    | -970.60%   | 97.23%    |
| 6.Investment income to net premium (D1/D3)                                     | 12.79%   | 15.06%   | -8.67%    | 8.64%      | 3.98%     |
| G.Liquidity ratios   |          |          |           |            |           |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.37     | 0.20     | 0.16      | 0.06       | 0.13      |
| 2. Investment to total assets (C3/C)   | 16.99%   | 12.88%   | 12.39%    | 19.22%     | 19.31%    |
| H.Capital /leverage ratios   |          |          |           |            |           |
| 1.Capital ratio (A/C)  | 61.56%   | 31.00%   | 31.63%    | 38.43%     | 39.34%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 8.62     | 7.42     | 6.18      | 6.18       | -         |
| I.Cash flow ratio  |          |          |           |            |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 119.44%  | 5.31%    | 131.14%   | -7,891.50% | 64.93%    |
| 5  |          |          |           | •          |           |

| Security General Insurance Company Ltd.  |           |                  |           | (Thousar  | nd Rupees)    |
|--|-----------|------------------|-----------|-----------|---------------|
| Items  | 2006      | 2007             | 2008      | 2009      | 2010          |
| A.Total equity (A1 to A3)  | 445,383   | 6,526,241        | 6,532,722 | 6,711,035 | 6,711,035     |
| 1.Share capital  | 181,500   | 226,875          | 680,625   | 680,625   | 680,625       |
| 2.Reserves   | 2,000     | 2,000            | 2,000     | 2,000     | 2,000         |
| 3.Un appropriated profit   | 261,883   | 6,297,366        | 5,850,097 | 6,028,410 | 6,028,410     |
| 4.Others   | 0         | 0                | 0         | 0         | 0             |
| B.Total liabilities (B1 to B3)   | 581,014   | 799,187          | 1,245,712 | 992,095   | 992,095       |
| 1.Balance of statutory funds   | 0         | 0                | 0         | 0         | 0             |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 119,488   | 159,361          | 249,024   | 304,077   | 304,077       |
| 3.Other/misc. liabilities  | 461,526   | 639,826          | 996,688   | 688,018   | 688,018       |
| C.Total assets (C1 to C5)  | 1,026,397 | 7,325,428        | 7,778,434 | 7,703,130 | 7,703,130     |
| 1.Cash and balances with banks   | 3,495     | 71,163           | 119,780   | 45,065    | 45,065        |
| 2.Advances to policy holders & employs   | 0         | 0                | 0         | 0         | 0             |
| 3.Investments in securities & properties                                       | 786,685   | 6,969,086        | 7,225,334 | 7,116,566 | 7,116,566     |
| 4.Other/misc. assets   | 173,289   | 205,900          | 353,047   | 455,751   | 455,751       |
| 5.Fixed assets   | 62,928    | 79,279           | 80,273    | 85,748    | 85,748        |
| D.Profit & loss account  | •         | •                | ,         | ·         | ,             |
| 1.Investment income  | 251,829   | 6,329,299        | 297,564   | 446,250   | 446,250       |
| 2.Gross premium  | 278,213   | 180,821          | 210,871   | 306,795   | 306,795       |
| 3.Net premium  | 66,611    | 43,293           | 69,327    | 120,201   | 120,201       |
| 4.Gross claims   | 215,332   | 102,071          | 125,767   | 66,835    | 66,835        |
| 5.Net claims   | 52,942    | 17,137           | 16,750    | 31,282    | 31,282        |
| 6.Underwriting profit  | 17,537    | 26,912           | 41,819    | 47,155    | 47,155        |
| 7.Profit/(loss) before taxation  | 181,969   | 6,258,163        | 158,589   | 329,473   | 329,473       |
| 8.Profit/(loss) after taxation   | 186,374   | 6,262,358        | 153,949   | 314,439   | 314,439       |
| E.Other items  | 100,014   | 0,202,000        | 100,040   | 014,400   | 014,400       |
| 1.No. of ordinary shares   | 44,538    | 652,624          | 653,272   | 653,272   | 653,272       |
| 2.Cash dividend  | 0.20%     | 0.10%            | 0.10%     | 0.10%     | 0.00%         |
| 3.Stock dividend/bonus shares  | 0.10%     | 10.00%           | 0.00%     | 0.00%     | 0.00%         |
| 4.Cash generated from operating activities                                     | (58,250)  | (15,475)         | (55,301)  | (17,521)  | (17,521)      |
| ·  | (30,230)  | (13,473)         | (55,501)  | (17,521)  | (17,321)      |
| F.Efficiency ratios/profitability ratios                                       | 41.85%    | 95.96%           | 2.36%     | 4.69%     | 4.69%         |
| 1.Return on equity (ROE) (D8/A)  | 18.16%    | 95.96%<br>85.49% | 1.98%     | 4.08%     | 4.08%         |
| 2.Return on assets (ROA) (D8/C)  |           |                  |           |           | 4.08%<br>0.48 |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 4.18      | 9.60             | 0.24      | 0.48      |               |
| 4.Claims incurred to net premium (B2/D4)                                       | 55.49%    | 156.13%          | 198.00%   | 454.97%   | 454.97%       |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 9.41%     | 0.43%            | 27.16%    | 15.00%    | 15.00%        |
| 6.Investment income to net premium (D1/D3)                                     | 378.06%   | 14,619.68%       | 429.22%   | 371.25%   | 371.25%       |
| G.Liquidity ratios   |           |                  |           |           |               |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.00      | 0.01             | 0.02      | 0.01      | 0.01          |
| 2. Investment to total assets (C3/C)   | 76.65%    | 95.14%           | 92.89%    | 92.39%    | 92.39%        |
| H.Capital /leverage ratios   |           |                  |           |           |               |
| 1.Capital ratio (A/C)  | 43.39%    | 89.09%           | 83.99%    | 87.12%    | 87.12%        |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 10.00     | 10.00            | 10.00     | 10.27     | 10.27         |
| I.Cash flow ratio  |           |                  |           |           |               |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -31.25%   | -0.25%           | -35.92%   | -5.57%    | -5.57%        |

| Shaheen Insurance Company Ltd.   |                 |                 |                 | (Thousan        | d Rupees)  |
|--|-----------------|-----------------|-----------------|-----------------|------------|
| Items  | 2006            | 2007            | 2008            | 2009            | 2010       |
| A.Total equity (A1 to A3)  | 219,333         | 279,540         | 207,787         | 225,253         | 196,220    |
| 1.Share capital  | 100,000         | 175,000         | 175,000         | 200,000         | 200,000    |
| 2.Reserves   | 20,000          | 20,000          | 20,000          | 20,000          | 20,000     |
| 3.Un appropriated profit   | 99,333          | 84,540          | 12,787          | 5,253           | (23,780)   |
| 4.Others   | 0               | 0               | 0               | 0               | 0          |
| B.Total liabilities (B1 to B3)   | 455,644         | 592,176         | 547,455         | 504,417         | 521,486    |
| 1.Balance of statutory funds   | 0               | 0               | 0               | 0               | 0          |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 394,457         | 524,735         | 490,031         | 645,674         | 437,230    |
| 3.Other/misc. liabilities  | 61,187          | 67,441          | 57,424          | (141,257)       | 84,256     |
| C.Total assets (C1 to C5)  | 674,977         | 871,716         | 755,242         | 729,670         | 717,706    |
| 1.Cash and balances with banks   | 197,362         | 235,861         | 166,841         | 132,727         | 136,970    |
| 2.Advances to policy holders & employs   | 922             | 693             | 1,406           | 1,390           | 2,137      |
| 3.Investments in securities & properties                                       | 217,816         | 234,104         | 181,534         | 182,609         | 160,273    |
| 4.Other/misc. assets   | 234,793         | 361,636         | 352,515         | 361,726         | 357,835    |
| 5.Fixed assets   | 24,084          | 39,422          | 52,946          | 51,218          | 60,491     |
| D.Profit & loss account  |                 |                 |                 |                 |            |
| 1.Investment income  | 28,820          | 83,774          | (64,649)        | 100,650         | 16,671     |
| 2. Gross premium   | 739,262         | 746,419         | 701,245         | 645,743         | 542,760    |
| 3.Net premium  | 565,327         | 570,800         | 575,732         | 481,636         | 417,389    |
| 4.Gross claims   | 445,839         | 467,875         | 478,080         | 391,264         | 343,555    |
| 5.Net claims   | 352,571         | 369,997         | 333,832         | 267,997         | 263,041    |
| 6.Underwriting profit  | 68,376          | 34,744          | 66,392          | 49,155          | 20,267     |
| 7.Profit/(loss) before taxation  | 59,351          | 63,061          | (63,847)        | 21,002          | (23,476)   |
| 8.Profit/(loss) after taxation   | 50,980          | 60,207          | (71,753)        | 17,466          | (29,033)   |
| E.Other items  | ,               |                 | ( ,,            | ,               | ( -,,      |
| 1.No. of ordinary shares   | 10,000          | 17,500          | 17,500          | 20,000          | 20,000     |
| 2.Cash dividend  | 0.00%           | 0.00%           | 0.00%           | 0.00%           | 0.00%      |
| 3.Stock dividend/bonus shares  | 0.75%           | 0.00%           | 0.00%           | 0.00%           | 0.00%      |
| 4.Cash generated from operating activities                                     | 58,569          | (8,233)         | (30,912)        | (73,685)        | (30,241)   |
| F.Efficiency ratios/profitability ratios                                       | ,               | (=,===)         | (==,=:=)        | (10,000)        | (00,= 1.1) |
| 1.Return on equity (ROE) (D8/A)  | 23.24%          | 21.54%          | -34.53%         | 7.75%           | -14.80%    |
| 2.Return on assets (ROA) (D8/C)  | 7.55%           | 6.91%           | -9.50%          | 2.39%           | -4.05%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 5.10            | 3.44            | -4.10           | 0.87            | -1.45      |
| 4.Claims incurred to net premium (B2/D4)                                       | 88.48%          | 112.15%         | 102.50%         | 165.02%         | 127.27%    |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 134.12%         | 57.71%          | -92.53%         | 281.43%         | -69.81%    |
| 6.Investment income to net premium (D1/D3)                                     | 5.10%           | 14.68%          | -11.23%         | 20.90%          | 3.99%      |
| G.Liquidity ratios   | 3.1070          | 14.0070         | -11.2370        | 20.3070         | 3.3370     |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0,29            | 0.27            | 0.22            | 0.18            | 0.19       |
| · · · · · · · · · · · · · · · · · · ·  | 32.27%          | 26.86%          | 24.04%          | 25.03%          | 22.33%     |
| 2. Investment to total assets (C3/C)   | 32.21 /6        | 20.0076         | 24.04 /6        | 25.05 /6        | 22.33 /6   |
| H.Capital /leverage ratios   | 32.49%          | 32.07%          | 27.51%          | 30.87%          | 27.34%     |
| 1. Capital ratio (A/C)   | 32.49%<br>21.93 | 32.07%<br>15.97 | 27.51%<br>11.87 | 30.87%<br>11.26 | 9.81       |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 21.93           | 15.97           | 11.07           | 11.20           | 9.61       |
| I.Cash flow ratio  | 444.000/        | 12.670/         | 42 000/         | 424 000/        | 104 400/   |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 114.89%         | -13.67%         | 43.08%          | -421.88%        | 104.16%    |

| Silver Star Insurance Company Ltd.   |         |         |            | (Thousan   | d Rupees) |
|--|---------|---------|------------|------------|-----------|
| Items  | 2006    | 2007    | 2008       | 2009       | 2010      |
| A.Total equity (A1 to A3)  | 175,431 | 245,980 | 320,987    | 355,281    | 392,780   |
| 1.Share capital  | 100,000 | 125,000 | 168,750    | 210,938    | 253,125   |
| 2.Reserves   | 50,415  | 89,715  | 42,203     | 52,750     | 63,350    |
| 3.Un appropriated profit   | 25,016  | 31,265  | 110,034    | 91,593     | 76,305    |
| 4.Others   | 37,525  | 37,281  | 37,049     | 36,829     | 60,620    |
| B.Total liabilities (B1 to B3)   | 119,328 | 156,353 | 178,201    | 191,942    | 293,029   |
| 1.Balance of statutory funds   | 0       | 0       | 0          | 0          | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 94,226  | 116,342 | 2,320      | 3,934      | 437,230   |
| 3.Other/misc. liabilities  | 25,102  | 40,011  | 175,881    | 188,008    | (144,201) |
| C.Total assets (C1 to C5)  | 332,284 | 439,614 | 536,237    | 584,052    | 746,429   |
| 1.Cash and balances with banks   | 126,268 | 211,517 | 279,284    | 315,872    | 328,766   |
| 2. Advances to policy holders & employs  | 4,930   | 4,422   | 5,439      | 8,167      | 6,697     |
| 3.Investments in securities & properties                                       | 38,429  | 44,948  | 51,942     | 42,692     | 47,614    |
| 4.Other/misc. assets   | 91,663  | 100,229 | 107,716    | 120,297    | 218,491   |
| 5.Fixed assets   | 70,994  | 78,498  | 91,856     | 97,024     | 144,861   |
| D.Profit & loss account  | -,      | -,      | ,,,,,,     | - ,-       | ,         |
| 1.Investment income  | 13,192  | 13,240  | 12,149     | 19,549     | 8,997     |
| 2.Gross premium  | 137,993 | 191,985 | 0          | 220,984    | 231,572   |
| 3.Net premium  | 86,271  | 120,026 | 139,661    | 147,869    | 154,114   |
| 4.Gross claims   | 43,465  | 54,428  | 0          | 72,052     | 119,445   |
| 5.Net claims   | 20,251  | 25,476  | 16,044     | 28,462     | 40,909    |
| 6.Underwriting profit  | 49,343  | 75,377  | 84,270     | 58,972     | 50,892    |
| 7.Profit/(loss) before taxation  | 53,990  | 77,798  | 82,292     | 38,698     | 38,733    |
| 8.Profit/(loss) after taxation   | 49,611  | 70,173  | (7,517)    | (4,625)    | 37,291    |
| E.Other items  | 40,011  | 70,173  | (1,511)    | (4,023)    | 37,231    |
| 1.No. of ordinary shares   | 10,000  | 12,500  | 16,000     | 21,094     | 25,313    |
| 2.Cash dividend  | 0.00%   | 0.00%   | 0.00%      | 0.00%      | 0.15%     |
| 3.Stock dividend/bonus shares  | 0.00%   | 0.35%   | 0.00%      | 0.00%      | 0.00%     |
|  | 72,889  | 87,004  | 84,772     |            | 27,674    |
| 4.Cash generated from operating activities                                     | 72,889  | 87,004  | 04,772     | 45,454     | 27,074    |
| F.Efficiency ratios/profitability ratios                                       | 20.200/ | 20 520/ | 2.240/     | 4.200/     | 0.400/    |
| 1.Return on equity (ROE) (D8/A)  | 28.28%  | 28.53%  | -2.34%     | -1.30%     | 9.49%     |
| 2.Return on assets (ROA) (D8/C)  | 14.93%  | 15.96%  | -1.40%     | -0.79%     | 5.00%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 4.96    | 5.61    | -0.47      | -0.22      | 1.47      |
| 4.Claims incurred to net premium (B2/D4)                                       | 216.79% | 213.75% | -          | 5.46%      | 366.05%   |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 99.46%  | 107.42% | -1,121.06% | -1,275.07% | 136.47%   |
| 6.Investment income to net premium (D1/D3)                                     | 15.29%  | 11.03%  | 8.70%      | 13.22%     | 5.84%     |
| G.Liquidity ratios   |         |         |            |            |           |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.38    | 0.48    | 0.52       | 0.54       | 0.44      |
| 2. Investment to total assets (C3/C)   | 11.57%  | 10.22%  | 9.69%      | 7.31%      | 6.38%     |
| H.Capital /leverage ratios   |         |         |            |            |           |
| 1.Capital ratio (A/C)  | 52.80%  | 55.95%  | 59.86%     | 60.83%     | 52.62%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 17.54   | 19.68   | 20.06      | 16.84      | 15.52     |
| I.Cash flow ratio  |         |         |            |            |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 146.92% | 123.99% | -1,127.74% | -982.79%   | 74.21%    |

| UBL Insurers Ltd   |          |           |                  | (Thousar           | nd Rupees)       |
|--|----------|-----------|------------------|--------------------|------------------|
| Items  | 2006     | 2007      | 2008             | 2009               | 2010             |
| A.Total equity (A1 to A3)  | 284,479  | 154,499   | 154,424          | 226,845            | 500,128          |
| 1.Share capital  | 300,000  | 300,000   | 300,000          | 500,000            | 800,000          |
| 2.Reserves   | (15,521) | (145,501) | 0                | 0                  | 0                |
| 3.Un appropriated profit   | 0        | 0         | (145,576)        | (273,155)          | (299,872)        |
| 4.Others   | 0        | 0         | 0                | 0                  | 0                |
| B.Total liabilities (B1 to B3)   | 22,708   | 548,705   | 648,038          | 615,718            | 583,126          |
| 1.Balance of statutory funds   | 0        | 0         | 0                | 0                  | 0                |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 0        | 472,945   | 536,163          | 551,215            | 437,230          |
| 3.Other/misc. liabilities  | 22,708   | 75,760    | 111,875          | 64,503             | 145,896          |
| C.Total assets (C1 to C5)  | 307,187  | 703,204   | 802,462          | 842,563            | 1,083,254        |
| 1. Cash and balances with banks  | 6,898    | 23,383    | 24,738           | 18,989             | 27,389           |
| 2. Advances to policy holders & employs  | 306      | 219,169   | 1,418            | 1,473              | 795              |
| 3.Investments in securities & properties                                       | 292,302  | 281,815   | 114,723          | 204,999            | 378,957          |
| 4.Other/misc. assets   | 7,681    | 123,935   | 579,407          | 551,624            | 629,648          |
| 5.Fixed assets   | 0        | 54,902    | 82,176           | 65,478             | 46,465           |
| D.Profit & loss account  |          | •         | ,                | ,                  | ,                |
| 1.Investment income  | 310      | 25,605    | 3,965            | 1,920              | 28,768           |
| 2.Gross premium  | 0        | 373,298   | 522,905          | 579,037            | 624,604          |
| 3.Net premium  | 0        | 88,563    | 273,616          | 264,807            | 238,765          |
| 4.Gross claims   | 0        | 236,376   | 299,443          | 481,742            | 459,886          |
| 5.Net claims   | 0        | 80,030    | 145,589          | 234,206            | 165,537          |
| 6.Underwriting profit  | 0        | 120,933   | 96,816           | (44,409)           | 26,666           |
| 7.Profit/(loss) before taxation  | 15,521   | 129,409   | 0                | (126,278)          | (17,644)         |
| 8.Profit/(loss) after taxation   | 15,521   | 129,980   | (75)             | (127,579)          | (20,945)         |
| E.Other items  | 10,021   | 120,000   | (10)             | (127,070)          | (20,040)         |
| 1.No. of ordinary shares   | 30,000   | 30,000    | 30,000           | 50,000             | 80,000           |
| 2.Cash dividend  | 0.00%    | 0.00%     | 0.00%            | 0.00%              | 0.00%            |
| 3.Stock dividend/bonus shares  | 0.00%    | 0.00%     | 0.00%            | 0.00%              | 0.00%            |
| 4.Cash generated from operating activities                                     | (861)    | 22,497    | (129,185)        | (122,447)          | (141,987)        |
| · · ·  | (001)    | 22,457    | (129,105)        | (122,447)          | (141,907)        |
| F.Efficiency ratios/profitability ratios                                       | 5.46%    | 84.13%    | -0.05%           | -56.24%            | -4.19%           |
| 1.Return on equity (ROE) (D8/A)  | 5.46%    | 18.48%    | -0.05%<br>-0.01% | -56.24%<br>-15.14% | -4.19%<br>-1.93% |
| 2. Return on assets (ROA) (D8/C)   |          |           |                  |                    |                  |
| 3.Earning per share (D8/E1) (rs. per share)                                    | 0.52     | 4.33      | 0.00             | -2.55              | -0.26            |
| 4.Claims incurred to net premium (B2/D4)                                       | - 0.000/ | 200.08%   | 179.05%          | 114.42%            | 95.07%           |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 0.00%    | 93.04%    | -129,088.00%     | 34.81%             | -127.31%         |
| 6.Investment income to net premium (D1/D3)                                     | -        | 28.91%    | 1.45%            | 0.73%              | 12.05%           |
| G.Liquidity ratios   |          |           |                  |                    |                  |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.02     | 0.03      | 0.03             | 0.02               | 0.03             |
| 2. Investment to total assets (C3/C)   | 95.15%   | 40.08%    | 14.30%           | 24.33%             | 34.98%           |
| H.Capital /leverage ratios   |          |           |                  |                    |                  |
| 1.Capital ratio (A/C)  | 92.61%   | 21.97%    | 19.24%           | 26.92%             | 46.17%           |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 9.48     | 5.15      | 5.15             | 4.54               | 6.25             |
| I.Cash flow ratio  |          |           |                  |                    |                  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -5.55%   | 17.31%    | 172,246.67%      | 95.98%             | 677.90%          |

| United Insurance Company of Pakistan Ltd.  |         |         |          |           | nd Rupees) |
|--|---------|---------|----------|-----------|------------|
| Items  | 2006    | 2007    | 2008     | 2009      | 2010       |
| A.Total equity (A1 to A3)  | 327,417 | 427,850 | 483,845  | 548,344   | 500,128    |
| 1.Share capital  | 229,096 | 252,006 | 302,407  | 345,000   | 800,000    |
| 2.Reserves   | 98,025  | 75,116  | 75,115   | 75,116    | 0          |
| 3.Un appropriated profit   | 296     | 100,728 | 106,323  | 128,228   | (299,872)  |
| 4.Others   | 1,725   | 1,639   | 1,557    | 1,479     | 0          |
| B.Total liabilities (B1 to B3)   | 254,970 | 352,772 | 359,251  | 468,499   | 583,126    |
| 1.Balance of statutory funds   | 0       | 0       | 0        | 0         | 0          |
| 2.Outstanding claims, adv., prem., due to other insurers   | 153,385 | 191,009 | 208,044  | 294,799   | 437,230    |
| 3.Other/misc. liabilities  | 101,585 | 161,763 | 151,207  | 173,700   | 145,896    |
| C.Total assets (C1 to C5)  | 584,112 | 782,261 | 844,653  | 1,018,322 | 1,083,254  |
| 1.Cash and balances with banks   | 149,028 | 191,199 | 206,770  | 218,843   | 27,389     |
| 2.Advances to policy holders & employs   | 4,833   | 1,254   | 1,631    | 1,664     | 795        |
| 3.Investments in securities & properties   | 59,712  | 58,461  | 84,474   | 96,537    | 378,957    |
| 4.Other/misc. assets   | 222,930 | 315,797 | 328,270  | 393,835   | 629,648    |
| 5.Fixed assets   | 147,609 | 215,550 | 223,508  | 307,443   | 46,465     |
| D.Profit & loss account  |         |         |          |           |            |
| 1.Investment income  | 420     | 480     | 1,662    | 10,824    | 28,768     |
| 2.Gross premium  | 414,178 | 501,348 | 550,323  | 638,266   | 624,604    |
| 3.Net premium  | 258,296 | 312,658 | 356,523  | 423,731   | 238,765    |
| 4.Gross claims   | 114,903 | 188,834 | 204,880  | 239,503   | 459,886    |
| 5.Net claims   | 50,669  | 83,271  | 102,975  | 121,560   | 165,537    |
| 6.Underwriting profit  | 156,850 | 178,531 | 168,587  | 205,471   | 26,666     |
| 7.Profit/(loss) before taxation  | 105,638 | 108,080 | 58,223   | 72,792    | (17,644)   |
| 8.Profit/(loss) after taxation   | 95,081  | 100,346 | 55,913   | 64,421    | (20,945)   |
| E.Other items  | ,       | ,       | ,        | ,         | , , ,      |
| 1.No. of ordinary shares   | 18,667  | 25,200  | 30,240   | 34,500    | 80,000     |
| 2.Cash dividend  | 0.00%   | 0.00%   | 0.00%    | 0.00%     | 0.00%      |
| 3.Stock dividend/bonus shares  | 0.35%   | 0.20%   | 14.08%   | 0.00%     | 0.00%      |
| 4.Cash generated from operating activities   | 57,164  | 93,042  | 88,705   | 134,972   | (141,987)  |
| F.Efficiency ratios/profitability ratios   | 0.,.0.  | 00,012  | 30,1 00  | 101,012   | (,00.)     |
| 1.Return on equity (ROE) (D8/A)  | 29.04%  | 23.45%  | 11.56%   | 11.75%    | -4.19%     |
| 2.Return on assets (ROA) (D8/C)  | 16.28%  | 12.83%  | 6.62%    | 6.33%     | -1.93%     |
| 3.Earning per share (D8/E1) (rs. per share)  | 5.09    | 3.98    | 1.85     | 1.87      | -0.26      |
| 4.Claims incurred to net premium (B2/D4)   | 133.49% | 101.15% | 101.54%  | 123.09%   | 95.07%     |
| 5.Underwriting profit to profit after tax. (D6/D8)   | 164.96% | 177.92% | 301.52%  | 318.95%   | -127.31%   |
| 6.Investment income to net premium (D1/D3)   | 0.16%   | 0.15%   | 0.47%    | 2.55%     | 12.05%     |
| ,  | 0.1076  | 0.1376  | 0.47 /6  | 2.33 /6   | 12.0370    |
| G.Liquidity ratios   | 0.26    | 0.24    | 0.24     | 0.21      | 0.03       |
| 1.Cash & bank balances to total assets (C1/C)  | 10.22%  | 7.47%   | 10.00%   | 9.48%     | 34.98%     |
| 2. Investment to total assets (C3/C)   | 10.22%  | 1.41%   | 10.00%   | 9.46%     | 34.96%     |
| H.Capital /leverage ratios   | 50.050/ | E4.000/ | F7.000/  | E0.0E0/   | 40.470/    |
| 1.Capital ratio (A/C)  | 56.05%  | 54.69%  | 57.28%   | 53.85%    | 46.17%     |
| 2.Break up value per share (A/E1) (Rs. per share)  | 17.54   | 16.98   | 16.00    | 15.89     | 6.25       |
| I.Cash flow ratio  | 00.400′ | 00.700/ | 450.050/ | 000 500/  | 077.000    |
| <ol> <li>Cash generated from operating activities to profit after tax. (E4/D8) (time)</li> </ol> | 60.12%  | 92.72%  | 158.65%  | 209.52%   | 677.90%    |

| A.Total equity (A1 to A3) 1.Share capital 1.Sh | Universal Insurance Company Ltd.   |         |          |           |            | nd Rupees) |
|--|--|---------|----------|-----------|------------|------------|
| 1.5 share capital   100,000   120,000   210,000   210,000   200,000   200,000   262,   | Items  | 2006    | 2007     | 2008      | 2009       | 2010       |
| 1.Share capital 100,000 120,000 120,000 210,000 220,00 | A.Total equity (A1 to A3)  | 173,840 | 235,606  | 256,914   | 265,093    | 232,997    |
| 3.1m appropriated profit 4. Others 6.0m  |  | 100,000 | 120,000  | 210,000   | 210,000    | 262,500    |
| A. Other's   0   | 2.Reserves   | 13,647  | 18,072   | 14,368    | 10,614     | 14,127     |
| B. Total liabilities (B1 to B3)  | 3.Un appropriated profit   | 60,193  | 97,534   | 32,546    | 44,479     | (43,630)   |
| 1. Balance of statutory funds   0  | 4.Others   | 0       | 0        | 0         | 120,326    | 211,373    |
| 1. Balance of statutory funds   0   0   0   0   0   0   2  | B.Total liabilities (B1 to B3)   | 579,540 | 552,122  | 598,817   | 618,599    | 719,603    |
| 3. Other/misc. liabilities   |  | 0       | 0        | 0         | 0          | -          |
| C. Total assets (C1 to C5)         753,380         787,728         855,731         1,040,181         1,163           1. Cash and balances with banks         211,981         143,232         151,974         158,900         88           2. Advances to policy holders & employs         46,047         88,620         554         773           3. Investments in securities & properties         0         0         84,172         54,787         166           4. Other/misc. assets         109,010         102,404         113,727         56,504         55,104         247           D.Profit & loss account           1.Investment income         6,839         15,067         (1,531)         16,302         8           2. Gross premium         578,816         569,254         0         566,737         512           3. Net premium         39,825         375,535         407,075         360,799         328           4. Gross claims         346,425         319,513         0         293,790         355           5. Net claims         20,286         187,794         196,970         181,590         177           6. Underwriting profit         36,620         28,179         95,869         57,840         (17 <td< td=""><td>2.Outstanding claims, adv., prem., due to other insurers</td><td>521,314</td><td>492,244</td><td>119,646</td><td>131,000</td><td>222,564</td></td<>  | 2.Outstanding claims, adv., prem., due to other insurers                       | 521,314 | 492,244  | 119,646   | 131,000    | 222,564    |
| 1. Cash and balances with banks   211,981   143,232   151,974   158,900   88   2. Advances to policy holders & employs   46,047   88,620   554   773   775   | 3.Other/misc. liabilities  | 58,226  | 59,878   | 479,171   | 487,599    | 497,039    |
| 1. Cash and balances with banks   211,981   143,232   151,974   158,900   88   2. Advances to policy holders & employs   46,047   88,820   554   773   3. Investments in securities & properties   386,342   453,472   505,304   553,047   667   5. Fixed assets   109,010   102,404   113,727   236,541   247   275     | C.Total assets (C1 to C5)  | 753,380 | 787,728  | 855,731   | 1,004,018  | 1,163,973  |
| 3. Investments in securities & properties   3  |  | 211,981 | 143,232  | 151,974   | 158,900    | 88,309     |
| 4. Other/misc. assets  | 2.Advances to policy holders & employs   | 46,047  | 88,620   | 554       | 773        | 643        |
| 5. Fixed assets         109,010         102,404         113,727         236,541         247           D.Profit & loss account         1.Investment income         6,639         15,067         (1,531)         16,320         8           2. Gross premium         578,816         550,254         0         556,737         512           3. Net premium         390,820         371,535         407,075         360,799         328           4. Gross claims         346,425         319,513         0         293,790         355           5. Net claims         202,804         187,049         186,970         181,590         177           6. Underwriting profit         36,620         28,179         95,869         57,840         (17           7. Profit/(loss) after taxation         29,877         57,341         21,062         8,850         (88           E. Other items         1         10,000         12,000         21,002         28,000         8,850         (88           E. Other items         1         10,000         12,000         21,000         21,000         20,000         8,850         (88           E. Other items         1         10,000         0,00%         0,00%         0,00%         0,00%   | 3.Investments in securities & properties                                       | 0       | 0        | 84,172    | 54,757     | 160,175    |
| D.Profit & loss account   1.Investment income   6.639   15.067   (1.531)   16.320   8.2   1.5    | 4.Other/misc. assets   | 386,342 | 453,472  | 505,304   | 553,047    | 667,795    |
| 1. Investment income   6,639   15,067   (1,531)   16,320   8, 12,008   15   | 5. Fixed assets  | 109,010 | 102,404  | 113,727   | 236,541    | 247,051    |
| 2.Gross premium  | D.Profit & loss account  |         |          |           |            |            |
| 3.Net premium 390,820 371,535 407,075 360,799 328 4.Gross claims 346,425 319,513 0 293,780 355 5.Net claims 202,804 187,049 196,970 181,590 177 6.Underwriting profit 36,820 28,179 95,869 57,840 (17 7.Profit/(loss) before taxation 40,511 70,107 34,238 11,933 (103 8.Profit/(loss) after taxation 29,877 57,341 21,062 8,850 (86 E.Other items 1.No. of ordinary shares 2.Cash dividend 0.00% 0.00 | 1.Investment income  | 6,639   | 15,067   | (1,531)   | 16,320     | 8,172      |
| 4.Gross claims 346,425 319,513 0 293,790 355 5.Net claims 202,804 187,049 196,970 181,590 177 6.Linderwriting profit 36,20 28,179 95,869 57,840 (177 7.Profit/(loss) before taxation 40,511 70,107 34,238 11,933 (103 8.Profit/(loss) before taxation 29,877 57,341 21,062 8,850 (86 8.E.Other items 1.No. of ordinary shares 110,000 12,000 21,000 21,000 22 6.2 6.2 6.3 6.3 6.4 6.2 6.2 6.3 6.3 6.4 6.2 6.2 6.3 6.3 6.4 6.2 6.2 6.3 6.3 6.3 6.4 6.2 6.3 6.3 6.3 6.3 6.3 6.3 6.3 6.3 6.3 6.3  | 2.Gross premium  | 578,816 | 550,254  | 0         | 556,737    | 512,126    |
| 4.Gross claims       346,425       319,513       0       293,790       355         5.Net claims       202,804       187,049       196,970       181,590       177         6.Underwriting profit       36,620       28,179       95,869       57,840       177         7.Profit/(loss) before taxation       40,511       70,107       34,238       11,933       (103         8.Profit/(loss) after taxation       29,877       57,341       21,062       8,850       (86         E.Other items       11,000       12,000       21,000       21,000       22,000       2,000       2,000       2,000       2,000       2,000       2,000       2,000       2,000       2,000       0,000<   | 3.Net premium  | 390,820 | 371,535  | 407,075   | 360,799    | 328,663    |
| 6. Underwriting profit 36,620 28,179 95,869 57,840 (17 7. Profit/(loss) before taxation 40,511 70,107 34,238 11,933 (103 8. Profit/(loss) after taxation 29,877 57,341 21,062 8,550 (8. E. Other items  1. No. of ordinary shares 10,000 12,000 21,000 21,000 21,000 26, 2. Cash dividend 0.00%  | •  | 346,425 | 319,513  | 0         | 293,790    | 355,874    |
| 7. Profit/(loss) before taxation 40.511 70,107 34,238 11,933 (103 8. Profit/(loss) after taxation 29,877 57,341 21,062 8.850 (86 E.Other items 1.No. of ordinary shares 10.000 12,000 21,000 21,000 26 2. Cash dividend 0.00%  | 5.Net claims   | 202,804 | 187,049  | 196,970   | 181,590    | 177,037    |
| 7. Profit/(loss) before taxation       40,511       70,107       34,238       11,933       (103         8. Profit/(loss) after taxation       29,877       57,341       21,062       8,850       (86         E. Other items       1.No. of ordinary shares       10,000       12,000       21,000       21,000       26         2. Cash dividend       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%   | 6. Underwriting profit   | 36,620  | 28,179   | 95,869    | 57,840     | (17,243)   |
| E.Other items  | ÷ .  | 40,511  | 70,107   | 34,238    | 11,933     | (103,433)  |
| E.Other items  | 8.Profit/(loss) after taxation   | 29,877  | 57,341   | 21,062    | 8,850      | (86,485)   |
| 1.No. of ordinary shares       10,000       12,000       21,000       21,000       26         2.Cash dividend       0.00%       0.00%       0.00%       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       0.20%       0.40%       0.00%       0.00%       0.00%         4.Cash generated from operating activities       16,824       (67,539)       (140,275)       (167,136)       (101         F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (DB/A)       17.19%       24.34%       8.20%       3.34%       -37.         2.Return on assets (ROA) (DB/C)       3.97%       7.28%       2.46%       0.88%       -7.         3.Earning per share (D8/E1) (rs. per share)       2.99       4.78       1.00       0.42       -7.         3.Earning per share (D8/E1) (rs. per share)       150.48%       154.06%       -       44.59%       62         5.Underwriting profit to profit after tax. (D6/D8)       122.57%       49.14%       455.18%       653.56%       19         6.Investment income to net premium (D1/D3)       1.70%       4.06%       -0.38%       4.52%       2         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)       0.28       0.18 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  |  |         |          |           |            |            |
| 2. Cash dividend       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%       0.00%       0.00%       0.00%  |  | 10,000  | 12,000   | 21,000    | 21,000     | 26,250     |
| 4.Cash generated from operating activities 16,824 (67,539) (140,275) (167,136) (101 F.Efficiency ratios/profitability ratios  1.Return on equity (ROE) (D8/A) 17.19% 24.34% 8.20% 3.34% -37.  2.Return on assets (ROA) (D8/C) 3.97% 7.28% 2.46% 0.88% -7.  3.Earning per share (D8/E1) (rs. per share) 2.99 4.78 1.00 0.42 -4.  4.Claims incurred to net premium (B2/D4) 150.48% 154.06% - 44.59% 62.  5.Underwriting profit to profit after tax. (D6/D8) 122.57% 49.14% 455.18% 653.56% 19.  6.Investment income to net premium (D1/D3) 1.70% 4.06% -0.38% 4.52% 2.20   | ·  | 0.00%   | 0.00%    | 0.00%     | 0.00%      | -          |
| F.Efficiency ratios/profitability ratios   1.Return on equity (ROE) (D8/A)   17.19%   24.34%   8.20%   3.34%   37.     2.Return on assets (ROA) (D8/C)   3.97%   7.28%   2.46%   0.88%   -7.     3.Earning per share (D8/E1) (rs. per share)   2.99   4.78   1.00   0.42   -7.     4.59%   62.     4.50%   150.48%   154.06%   - 44.59%   62.     4.59%   62.     5.Underwriting profit to profit after tax. (D6/D8)   122.57%   49.14%   455.18%   653.56%   19.     6.Investment income to net premium (D1/D3)   1.70%   4.06%   -0.38%   4.52%   2.20%      | 3.Stock dividend/bonus shares  | 0.20%   | 0.40%    | 0.00%     | 0.00%      | -          |
| F.Efficiency ratios/profitability ratios   1.Return on equity (ROE) (D8/A)   17.19%   24.34%   8.20%   3.34%   37.     2.Return on assets (ROA) (D8/C)   3.97%   7.28%   2.46%   0.88%   -7.     3.Earning per share (D8/E1) (rs. per share)   2.99   4.78   1.00   0.42   -7.     4.59%   62.     4.50%   150.48%   154.06%   - 44.59%   62.     4.59%   62.     5.Underwriting profit to profit after tax. (D6/D8)   122.57%   49.14%   455.18%   653.56%   19.     6.Investment income to net premium (D1/D3)   1.70%   4.06%   -0.38%   4.52%   2.20%      | 4.Cash generated from operating activities                                     | 16,824  | (67,539) | (140,275) | (167,136)  | (101,480)  |
| 1.Return on equity (ROE) (D8/A) 17.19% 24.34% 8.20% 3.34% -37. 2.Return on assets (ROA) (D8/C) 3.97% 7.28% 2.46% 0.88% -7. 3.Earning per share (D8/E1) (rs. per share) 2.99 4.78 1.00 0.42 -4. 4.Claims incurred to net premium (B2/D4) 150.48% 154.06% - 44.59% 62 5.Underwriting profit to profit after tax. (D6/D8) 122.57% 49.14% 455.18% 653.56% 19 6.Investment income to net premium (D1/D3) 1.70% 4.06% -0.38% 4.52% 2  G.Liquidity ratios 1.Cash & bank balances to total assets (C1/C) 0.00% 0.00% 9.84% 5.45% 13  H.Capital /leverage ratios 1.Capital ratio (A/C) 23.07% 29.91% 30.02% 26.40% 20 2.Break up value per share (A/E1) (Rs. per share) 17.38 19.63 12.23 12.62   | · · ·  |         |          |           |            |            |
| 2.Return on assets (ROA) (D8/C) 3.97% 7.28% 2.46% 0.88% -7. 3.Earning per share (D8/E1) (rs. per share) 2.99 4.78 1.00 0.42 -7. 4.Claims incurred to net premium (B2/D4) 150.48% 154.06% - 44.59% 62 5.Underwriting profit to profit after tax. (D6/D8) 122.57% 49.14% 455.18% 653.56% 19 6.Investment income to net premium (D1/D3) 1.70% 4.06% -0.38% 4.52% 2  G.Liquidity ratios 1.Cash & bank balances to total assets (C1/C) 0.00% 0.00% 9.84% 5.45% 13  H.Capital /leverage ratios 1.Capital ratio (A/C) 23.07% 29.91% 30.02% 26.40% 20 2.Break up value per share (A/E1) (Rs. per share) 17.38 19.63 12.23 12.62  I.Cash flow ratio   |  | 17.19%  | 24.34%   | 8.20%     | 3.34%      | -37.12%    |
| 3.Earning per share (D8/E1) (rs. per share) 4.Claims incurred to net premium (B2/D4) 5.Underwriting profit to profit after tax. (D6/D8) 6.Investment income to net premium (D1/D3) 6.Liquidity ratios 1.Cash & bank balances to total assets (C1/C) 2. Investment to total assets (C3/C) 6.Liquidity ratios 1.Cash & D.18 1.Cash & D |  | 3.97%   | 7.28%    | 2.46%     | 0.88%      | -7.43%     |
| 4.Claims incurred to net premium (B2/D4)  5.Underwriting profit to profit after tax. (D6/D8)  6.Investment income to net premium (D1/D3)  6.Investment income to net premium (D1/D3)  6.Liquidity ratios  1.Cash & bank balances to total assets (C1/C)  2. Investment to total assets (C3/C)  6.Liquidity ratios  1.Capital /leverage ratios  1.Capital ratio (A/C)  2. Investment to total assets (C3/C)  2. Investment to total assets (C3/C)  3. O.00%  4. O.00%  5. | *  | 2.99    | 4.78     | 1.00      | 0.42       | -3.29      |
| 5.Underwriting profit to profit after tax. (D6/D8) 122.57% 49.14% 455.18% 653.56% 19 6.Investment income to net premium (D1/D3) 1.70% 4.06% -0.38% 4.52% 2 C G.Liquidity ratios 1. Cash & bank balances to total assets (C1/C) 0.28 0.18 0.18 0.18 0.16 2. Investment to total assets (C3/C) 0.00% 0.00% 9.84% 5.45% 13 C.Apital /leverage ratios 1. Capital /leverage ratios 1. Capital ratio (A/C) 23.07% 29.91% 30.02% 26.40% 20 2. Break up value per share (A/E1) (Rs. per share) 17.38 19.63 12.23 12.62   | 9, ,,,,  | 150.48% | 154.06%  | -         | 44.59%     | 62.54%     |
| 6.Investment income to net premium (D1/D3)  1.70% 4.06% -0.38% 4.52% 2  G.Liquidity ratios  1.Cash & bank balances to total assets (C1/C) 2. Investment to total assets (C3/C) 0.00% | • • • •  | 122.57% | 49.14%   | 455.18%   | 653.56%    | 19.94%     |
| G.Liquidity ratios  1. Cash & bank balances to total assets (C1/C)  2. Investment to total assets (C3/C)  1. Capital /leverage ratios  1. Capital ratio (A/C)  2. Break up value per share (A/E1) (Rs. per share)  1. Cash flow ratio  | 9, , , , , , , , , , , , , , , , , , ,   | 1.70%   | 4.06%    | -0.38%    | 4.52%      | 2.49%      |
| 1. Cash & bank balances to total assets (C1/C)       0.28       0.18       0.18       0.16         2. Investment to total assets (C3/C)       0.00%       0.00%       9.84%       5.45%       13         H.Capital /leverage ratios         1. Capital ratio (A/C)       23.07%       29.91%       30.02%       26.40%       20         2. Break up value per share (A/E1) (Rs. per share)       17.38       19.63       12.23       12.62         I.Cash flow ratio       1.00       1.0   | , ,  |         |          |           |            |            |
| 2. Investment to total assets (C3/C)       0.00%       0.00%       9.84%       5.45%       13         H.Capital /leverage ratios         1. Capital ratio (A/C)       23.07%       29.91%       30.02%       26.40%       20         2. Break up value per share (A/E1) (Rs. per share)       17.38       19.63       12.23       12.62         I.Cash flow ratio  |  | 0.28    | 0.18     | 0.18      | 0.16       | 0.08       |
| H.Capital /leverage ratios         1. Capital ratio (A/C)       23.07%       29.91%       30.02%       26.40%       20         2. Break up value per share (A/E1) (Rs. per share)       17.38       19.63       12.23       12.62         I.Cash flow ratio  | ,  | 0.00%   | 0.00%    | 9.84%     | 5.45%      | 13.76%     |
| 1. Capital ratio (A/C)       23.07%       29.91%       30.02%       26.40%       20         2. Break up value per share (A/E1) (Rs. per share)       17.38       19.63       12.23       12.62         I. Cash flow ratio  | · · · · · · · · · · · · · · · · · · ·  |         |          |           |            |            |
| 2.Break up value per share (A/E1) (Rs. per share) 17.38 19.63 12.23 12.62 <b>I.Cash flow ratio</b>   |  | 23.07%  | 29.91%   | 30.02%    | 26.40%     | 20.02%     |
| I.Cash flow ratio  |  |         |          |           |            | 8.88       |
|  |  |         |          |           |            | 2.00       |
| 1 Cash generated from operating activities to profit after tax (F4/D8) (time) 56.31% -117.78% -666.01% -1 888.54% 117  | 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 56.31%  | -117.78% | -666.01%  | -1.888.54% | 117.34%    |

| Takaful Companies - Overall  | ul Companies - Overall (Thous |           |           |              |             |
|--|-------------------------------|-----------|-----------|--------------|-------------|
| Items  | 2006                          | 2007      | 2008      | 2009         | 2010        |
| A.Total equity (A1 to A3)  | 313,724                       | 1,206,788 | 1,821,033 | 1,982,352    | 1,601,935   |
| 1.Share capital  | 360,005                       | 1,309,472 | 2,140,771 | 2,290,772    | 2,366,653   |
| 2.Reserves   | (10,095)                      | (40,779)  | 0         | 0            | 46,713      |
| 3.Un appropriated profit   | (36,186)                      | (61,905)  | (319,738) | (308,420)    | (811,431)   |
| 4.Others   | 277,877                       | 4,322     | (7,429)   | (7,430)      | (7,429)     |
| B.Total liabilities (B1 to B3)   | 166,100                       | 322,698   | 866,961   | 946,861      | 1,746,964   |
| 1.Balance of statutory funds   | 43,687                        | 28,118    | 199,151   | 43,741       | 681,660     |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 31,524                        | 208,335   | 367,308   | 497,859      | 1,136,673   |
| 3.Other/misc. liabilities  | 90,889                        | 86,245    | 300,502   | 405,261      | (71,369)    |
| C.Total assets (C1 to C5)  | 757,701                       | 1,533,808 | 2,680,565 | 2,921,783    | 3,341,470   |
| 1.Cash and balances with banks   | 625,191                       | 787,811   | 718,282   | 873,776      | 1,036,205   |
| 2.Advances to policy holders & employs   | 0                             | 0         | 0         | 0            | 0           |
| 3.Investments in securities & properties                                       | 29,700                        | 370,054   | 1,072,117 | 1,025,765    | 1,089,272   |
| 4.Other/misc. assets   | 51,119                        | 243,222   | 608,487   | 702,599      | 895,942     |
| 5.Fixed assets   | 51,691                        | 132,721   | 281,679   | 319,643      | 320,051     |
| D.Profit & loss account  |                               |           |           |              |             |
| 1.Investment income  | 1,842                         | 28,293    | 91,662    | 73,881       | 1,562,513   |
| 2.Gross premium  | 79,743                        | 330,367   | 586,031   | 1,004,939    | 1,932,885   |
| 3.Net premium  | 32,587                        | 120,630   | 1,035,041 | 755,305      | 775,037     |
| 4.Gross claims   | 52,490                        | 253,283   | 522,621   | 764,849      | 708,682     |
| 5.Net claims   | 38,398                        | 175,378   | 589,898   | 541,915      | 575,353     |
| 6.Underwriting profit  | (6,235)                       | (64,168)  | 238,563   | 109,957      | 118,275     |
| 7.Profit/(loss) before taxation  | 4,313                         | 22,850    | (133,126) | (255,378)    | (230,434)   |
| 8.Profit/(loss) after taxation   | (21,928)                      | (56,403)  | (118,028) | (118,974)    | (142,654)   |
| E.Other items  | (=-,===)                      | (00, 000) | (110,000) | (****,*****) | (: :=,== :) |
| 1.No. of ordinary shares   | 36,000                        | 130,947   | 214,077   | 199,077      | 236,665     |
| 2.Cash dividend  | N/A                           | N/A       | N/A       | N/A          | N/A         |
| 3.Stock dividend/bonus shares  | N/A                           | N/A       | N/A       | N/A          | N/A         |
| 4.Cash generated from operating activities                                     | 37,745                        | (88,707)  | (171,636) | (367,162)    | 11,688      |
| F.Efficiency ratios/profitability ratios                                       | 01,140                        | (00,707)  | (171,000) | (007,102)    | 11,000      |
| 1.Return on equity (ROE) (D8/A)  | -6.99%                        | -4.67%    | -6.48%    | -6.00%       | -8.91%      |
| 2.Return on assets (ROA) (D8/C)  | -2.89%                        | -3.68%    | -4.40%    | -4.07%       | -4.27%      |
| 3.Earning per share (D8/E1) (rs. per share)                                    | -0.61                         | -0.43     | -0.55     | -0.60        | -0.60       |
| 4.Claims incurred to net premium (B2/D4)                                       | 60.06%                        | 82.25%    | 70.28%    | 65.09%       | 160.39%     |
| 5. Underwriting profit to profit after tax. (D6/D8)                            | 28.43%                        | 113.77%   | -202.12%  | -92.42%      | -82.91%     |
| 01 1 ,   | 5.65%                         | 23.45%    | 8.86%     | 9.78%        | 201.60%     |
| 6.Investment income to net premium (D1/D3)                                     | 5.05%                         | 23.45%    | 0.0076    | 9.70%        | 201.00%     |
| G.Liquidity ratios   | 0.00                          | 0.51      | 0.27      | 0.20         | 0.24        |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.83                          | 0.51      |           | 0.30         | 0.31        |
| 2. Investment to total assets (C3/C)   | 3.92%                         | 24.13%    | 40.00%    | 35.11%       | 32.60%      |
| H.Capital /leverage ratios   | 44 4007                       | 70.000/   | 07.000/   | 07.050/      | 47.040/     |
| 1.Capital ratio (A/C)  | 41.40%                        | 78.68%    | 67.93%    | 67.85%       | 47.94%      |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 8.71                          | 9.22      | 8.51      | 9.96         | 6.77        |
| I.Cash flow ratio  | 170 100                       | 457.070   | 4.45.400/ | 000.040/     | 0.455       |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -172.13%                      | 157.27%   | 145.42%   | 308.61%      | -8.19%      |

| Dawood Family Takaful Ltd.   |      |      |            | (Thousar | nd Rupees) |
|--|------|------|------------|----------|------------|
| Items  | 2006 | 2007 | 2008       | 2009     | 2010       |
| A.Total equity (A1 to A3)  | -    | -    | 751,012    | 718,407  | 652,846    |
| 1.Share capital  | -    | -    | 750,000    | 750,000  | 750,000    |
| 2.Reserves   | -    | -    | 0          | 0        | 0          |
| 3.Un appropriated profit   | -    | -    | 1,012      | (31,593) | (97,154)   |
| 4.Others   | -    | -    | (10,090)   | (10,090) | (10,090)   |
| B.Total liabilities (B1 to B3)   | -    | -    | 33,054     | 63,757   | 175,373    |
| 1.Balance of statutory funds   | -    | -    | 11,434     | 24,342   | 97,413     |
| 2.Outstanding claims, adv., prem., due to other insurers                       | -    | -    | 1,665      | 15,917   | 76,834     |
| 3.Other/misc. liabilities  | -    | -    | 19,955     | 23,498   | 1,126      |
| C.Total assets (C1 to C5)  | -    | -    | 773,976    | 772,074  | 818,129    |
| 1.Cash and balances with banks   | -    | -    | 114,625    | 132,123  | 163,787    |
| 2.Advances to policy holders & employs   | -    | -    | 0          | 0        | 0          |
| 3.Investments in securities & properties                                       | -    | -    | 543,823    | 451,454  | 393,943    |
| 4.Other/misc. assets   | -    | -    | 88,407     | 115,008  | 176,361    |
| 5.Fixed assets   | -    | -    | 27,121     | 73,489   | 84,038     |
| D.Profit & loss account  |      |      |            |          |            |
| 1.Investment income  | -    | -    | 43,383     | 55,689   | 1,453,985  |
| 2.Gross premium  | -    | -    | 34,017     | 49,823   | 203,653    |
| 3.Net premium  | -    | -    | 0          | 0        | 148,731    |
| 4.Gross claims   | -    | -    | 100,000    | 7,079    | 19,716     |
| 5.Net claims   | -    | -    | 100,000    | 2,228    | 5,287      |
| 6.Underwriting profit  | -    | _    | 0          | 0        | 0          |
| 7.Profit/(loss) before taxation  | -    | -    | 10,757     | (42,834) | (105,270)  |
| 8.Profit/(loss) after taxation   | -    | -    | 5,104      | (32,605) | (65,561)   |
| E.Other items  |      |      |            |          |            |
| 1.No. of ordinary shares   | -    | -    | 75,000     | 75,000   | 75,000     |
| 2.Cash dividend  | -    | _    | 0.00%      | 0.00%    | 0.00%      |
| 3.Stock dividend/bonus shares  | -    | _    | 0.00%      | 0.00%    | 0.00%      |
| 4.Cash generated from operating activities                                     | -    | _    | (106,316)  | (87,079) | (46,413)   |
| F.Efficiency ratios/profitability ratios                                       |      |      |            |          |            |
| 1.Return on equity (ROE) (D8/A)  | -    | _    | 0.68%      | -4.54%   | -10.04%    |
| 2.Return on assets (ROA) (D8/C)  | -    | _    | 0.66%      | -4.22%   | -8.01%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | -    | -    | 0.07       | -0.43    | -0.87      |
| 4.Claims incurred to net premium (B2/D4)                                       | -    | -    | 1.67%      | 224.85%  | 389.70%    |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | -    | -    | 0.00%      | 0.00%    | 0.00%      |
| 6.Investment income to net premium (D1/D3)                                     | -    | -    | -          | -        | 977.59%    |
| G.Liquidity ratios   |      |      |            |          |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | -    | _    | 0.15       | 0.17     | 0.20       |
| 2. Investment to total assets (C3/C)   | -    | _    | 70.26%     | 58.47%   | 48.15%     |
| H.Capital /leverage ratios   |      |      |            |          |            |
| 1.Capital ratio (A/C)  | _    | -    | 97.03%     | 93.05%   | 79.80%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | _    | -    | 10.01      | 9.58     | 8.70       |
| I.Cash flow ratio  |      |      |            |          | 2.70       |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | _    | _    | -2,082.99% | 267.07%  | 70.79%     |
| day generated from operating activities to profit after tax. (E4/Db) (time)    |      |      | _,0000,0   | 200.73   |            |

| Pak Qatar Family Takaful Ltd.  |         |          |           | (Thousar  | nd Rupees) |
|--|---------|----------|-----------|-----------|------------|
| Items  | 2006    | 2007     | 2008      | 2009      | 2010       |
| A.Total equity (A1 to A3)  | (5,926) | 424,320  | 367,095   | 431,155   | 362,279    |
| 1.Share capital  | 0       | 451,672  | 532,971   | 532,972   | 608,853    |
| 2.Reserves   | 0       | 0        | 0         | 0         | 0          |
| 3.Un appropriated profit   | (5,926) | (27,352) | (165,876) | (101,817) | (246,574)  |
| 4.Others   | 203,259 | 1,661    | 0         | 0         | 0          |
| B.Total liabilities (B1 to B3)   | 9,391   | 11,307   | 293,332   | 122,170   | 715,126    |
| 1.Balance of statutory funds   | 0       | 1,595    | 226,212   | 64,110    | 575,702    |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 0       | 176      | 65,459    | 56,399    | 136,034    |
| 3.Other/misc. liabilities  | 9,391   | 9,536    | 1,661     | 1,661     | 3,390      |
| C.Total assets (C1 to C5)  | 206,724 | 437,288  | 660,427   | 553,325   | 1,077,405  |
| 1.Cash and balances with banks   | 204,605 | 208,641  | 81,268    | 84,327    | 349,256    |
| 2. Advances to policy holders & employs  | 0       | 0        | 0         | 0         | 0          |
| 3.Investments in securities & properties                                       | 0       | 179,278  | 285,428   | 255,437   | 406,802    |
| 4.Other/misc. assets   | 2,119   | 9,276    | 157,717   | 99,415    | 184,850    |
| 5.Fixed assets   | 0       | 40,093   | 136,014   | 114,146   | 136,497    |
| D.Profit & loss account  |         | -,       | ,-        | , -       | , -        |
| 1.Investment income  | 0       | 9,868    | 40,563    | 8,478     | 17,636     |
| 2.Gross premium  | 0       | 1,267    | 121,740   | 26,838    | 1,043,143  |
| 3.Net premium  | 0       | 1,095    | 456,177   | 125,102   | 152,300    |
| 4.Gross claims   | 0       | 0        | 86,295    | 25,534    | 158,833    |
| 5.Net claims   | 0       | 0        | 37,885    | 21,820    | 100,580    |
| 6.Underwriting profit  | 0       | 1,095    | 233,279   | 74,195    | 0          |
| 7.Profit/(loss) before taxation  | (5,925) | (21,420) | (105,262) | (115,278) | (105,771)  |
| 8.Profit/(loss) after taxation   | (5,925) | (21,426) | (62,330)  | (72,365)  | (72,027)   |
| E.Other items  | (3,323) | (21,420) | (02,550)  | (72,303)  | (12,021)   |
| 1.No. of ordinary shares   | 0       | 45,167   | 53,297    | 53,297    | 60,885     |
| 2.Cash dividend  | 0.00%   | 0.00%    | 0.00%     | 0.00%     | 0.00%      |
| 3.Stock dividend/bonus shares  | 0.00%   | 0.00%    | 0.00%     | 0.00%     | 0.00%      |
|  | 0.00%   |          |           |           |            |
| 4.Cash generated from operating activities                                     | U       | (30,644) | 16,442    | (63,071)  | 304,614    |
| F.Efficiency ratios/profitability ratios                                       | 00.000/ | E 0E0/   | 40.000/   | 40.700/   | 40.000/    |
| 1.Return on equity (ROE) (D8/A)  | 99.98%  | -5.05%   | -16.98%   | -16.78%   | -19.88%    |
| 2.Return on assets (ROA) (D8/C)  | -2.87%  | -4.90%   | -9.44%    | -13.08%   | -6.69%     |
| 3.Earning per share (D8/E1) (rs. per share)                                    | -       | -0.47    | -1.17     | -1.36     | -1.18      |
| 4.Claims incurred to net premium (B2/D4)                                       | -       |          | 75.85%    | 220.88%   | 85.65%     |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 0.00%   | -5.11%   | -374.26%  | -102.53%  | 0.00%      |
| 6.Investment income to net premium (D1/D3)                                     | -       | 901.19%  | 8.89%     | 6.78%     | 11.58%     |
| G.Liquidity ratios   |         |          |           |           |            |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.99    | 0.48     | 0.12      | 0.15      | 0.32       |
| 2. Investment to total assets (C3/C)   | 0.00%   | 41.00%   | 43.22%    | 46.16%    | 37.76%     |
| H.Capital /leverage ratios   |         |          |           |           |            |
| 1.Capital ratio (A/C)  | -2.87%  | 97.03%   | 55.58%    | 77.92%    | 33.63%     |
| 2.Break up value per share (A/E1) (Rs. per share)                              | -       | 9.39     | 6.89      | 8.09      | 5.95       |
| I.Cash flow ratio  |         |          |           |           |            |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | 0.00%   | 143.02%  | -26.38%   | 87.16%    | -422.92%   |

| Pak Kuwait Takaful Company Ltd   |            |            |            | (Thousan | d Rupees) |
|--|------------|------------|------------|----------|-----------|
| Items  | 2006       | 2007       | 2008       | 2009     | 2010      |
| A.Total equity (A1 to A3)  | 224,511    | 225,856    | 227,563    | 387,714  | 189,529   |
| 1. Share capital   | 250,000    | 250,000    | 250,000    | 400,000  | 400,000   |
| 2.Reserves   | 0          | 0          | 0          | 0        | 46,713    |
| 3.Un appropriated profit   | (25,489)   | (24,144)   | (22,437)   | (12,286) | (257,184) |
| 4.Others   | 0          | 0          | 0          | 0        | 0         |
| B.Total liabilities (B1 to B3)   | 89,518     | 183,233    | 121,358    | 141,046  | 417,185   |
| 1.Balance of statutory funds   | 43,687     | 36,424     | (1,544)    | (41,204) | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers                       | 31,524     | 126,785    | 101,378    | 141,933  | 437,230   |
| 3.Other/misc. liabilities  | 14,307     | 20,024     | 21,524     | 40,317   | (20,045)  |
| C.Total assets (C1 to C5)  | 314,029    | 409,089    | 348,921    | 528,760  | 606,714   |
| 1.Cash and balances with banks   | 218,446    | 219,491    | 142,024    | 270,181  | 277,407   |
| 2. Advances to policy holders & employs  | 0          | 0          | 0          | 0        | 0         |
| 3.Investments in securities & properties                                       | 18,700     | 33,631     | 42,591     | 42,461   | 54,646    |
| 4.Other/misc. assets   | 36,699     | 114,353    | 130,034    | 180,176  | 240,928   |
| 5.Fixed assets   | 40,184     | 41,614     | 34,272     | 35,942   | 33,733    |
| D.Profit & loss account  |            | ,          | ,          | ,        | •         |
| 1.Investment income  | 1,842      | 3,288      | 558        | 610      | 1,904     |
| 2.Gross premium  | 79,743     | 260,222    | 222,456    | 256,734  | 322,967   |
| 3.Net premium  | 32,587     | 106,340    | 143,043    | 159,952  | 239,644   |
| 4.Gross claims   | 52,490     | 216,074    | 220,097    | 219,145  | 250,424   |
| 5.Net claims   | 38,398     | 158,065    | 197,353    | 197,534  | 229,144   |
| 6.Underwriting profit  | (6,235)    | (52,605)   | (60,173)   | 68,370   | 67,902    |
| 7.Profit/(loss) before taxation  | (523)      | 2,646      | 1,707      | 12,345   | 64,352    |
| 8.Profit/(loss) after taxation   | (1,167)    | 1,345      | 1,707      | 10,151   | 59,000    |
| E.Other items  | (1,107)    | 1,040      | 1,707      | 10,101   | 00,000    |
| 1.No. of ordinary shares   | 25,000     | 25,000     | 25,000     | 40,000   | 40,000    |
| 2.Cash dividend  | 0.00%      | 0.00%      | 0.00%      | 0.00%    | 0.00%     |
| 3.Stock dividend/bonus shares  | 0.00%      | 0.00%      | 0.00%      | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities                                     | 31,878     | 4,491      | (80,188)   | 29,175   | (13,192)  |
| ·  | 31,070     | 4,431      | (60,166)   | 29,173   | (13,192)  |
| F.Efficiency ratios/profitability ratios                                       | -0.52%     | 0.60%      | 0.75%      | 2.62%    | 31.13%    |
| 1.Return on equity (ROE) (D8/A)  | -0.37%     | 0.33%      | 0.49%      | 1.92%    | 9.72%     |
| 2. Return on assets (ROA) (D8/C)   | -0.37 %    | 0.33%      | 0.49%      | 0.25     | 1.48      |
| 3.Earning per share (D8/E1) (rs. per share)                                    |            |            |            |          | 174.60%   |
| 4. Claims incurred to net premium (B2/D4)                                      | 60.06%     | 58.68%     | 46.06%     | 64.77%   |           |
| 5.Underwriting profit to profit after tax. (D6/D8)                             | 534.28%    | -3,911.15% | -3,525.07% | 673.53%  | 115.09%   |
| 6.Investment income to net premium (D1/D3)                                     | 5.65%      | 3.09%      | 0.39%      | 0.38%    | 0.79%     |
| G.Liquidity ratios   | 0.70       | 0.54       | 0.44       | 0.54     | 2.42      |
| 1.Cash & bank balances to total assets (C1/C)                                  | 0.70       | 0.54       | 0.41       | 0.51     | 0.46      |
| 2. Investment to total assets (C3/C)   | 5.95%      | 8.22%      | 12.21%     | 8.03%    | 9.01%     |
| H.Capital /leverage ratios   |            |            |            |          |           |
| 1.Capital ratio (A/C)  | 71.49%     | 55.21%     | 65.22%     | 73.33%   | 31.24%    |
| 2.Break up value per share (A/E1) (Rs. per share)                              | 8.98       | 9.03       | 9.10       | 9.69     | 4.74      |
| I.Cash flow ratio  |            |            |            |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -2,731.62% | 333.90%    | -4,697.60% | 287.41%  | -22.36%   |

| Pak Qatar General Takaful Ltd.  |          |          |                  | (Thousan   | d Rupees) |
|---|----------|----------|------------------|------------|-----------|
| Items   | 2006     | 2007     | 2008             | 2009       | 2010      |
| A.Total equity (A1 to A3)   | (4,741)  | 297,391  | 278,576          | 279,094    | 266,740   |
| 1.Share capital   | 0        | 307,800  | 307,800          | 307,800    | 307,800   |
| 2.Reserves  | 0        | 0        | 0                | 0          | 0         |
| 3.Un appropriated profit  | (4,741)  | (10,409) | (29,224)         | (28,706)   | (41,060)  |
| 4.Others  | 74,618   | 2,661    | 2,661            | 2,660      | 2,661     |
| B.Total liabilities (B1 to B3)  | 30,158   | 3,559    | 63,023           | 112,824    | 105,971   |
| 1.Balance of statutory funds  | 0        | 28       | 0                | 0          | 0         |
| 2.Outstanding claims, adv., prem., due to other insurers  | 0        | 347      | 40,718           | 117,779    | 49,345    |
| 3.Other/misc. liabilities   | 30,158   | 3,184    | 22,305           | (4,955)    | 56,626    |
| C.Total assets (C1 to C5)   | 100,035  | 303,611  | 344,260          | 394,578    | 375,372   |
| 1.Cash and balances with banks  | 95,761   | 177,469  | 135,543          | 30,164     | 14,316    |
| 2.Advances to policy holders & employs  | 0        | 0        | 0                | 0          | 0         |
| 3.Investments in securities & properties  | 0        | 106,259  | 122,485          | 221,674    | 184,810   |
| 4.Other/misc. assets  | 4,274    | 5,773    | 53,313           | 90,283     | 140,453   |
| 5.Fixed assets  | 0        | 14,110   | 32,919           | 52,457     | 35,793    |
| D.Profit & loss account   |          |          |                  |            |           |
| 1.Investment income   | 0        | 14,805   | 3,965            | 1,920      | 87,425    |
| 2.Gross premium   | 0        | 1,621    | 0                | 579,037    | 141,503   |
| 3.Net premium   | 0        | (1,528)  | 273,616          | 264,807    | 87,425    |
| 4.Gross claims  | 0        | 399      | 0                | 481,742    | 162,401   |
| 5.Net claims  | 0        | 399      | 145,589          | 234,206    | 137,620   |
| 6. Underwriting profit  | 0        | (1,930)  | 96,816           | (44,409)   | 0         |
| 7.Profit/(loss) before taxation   | (4,741)  | (5,660)  | 0                | (126,278)  | (43,694)  |
| 8.Profit/(loss) after taxation  | (4,741)  | (5,668)  | (75)             | (1,301)    | (28,625)  |
| E.Other items   | , ,      | , ,      | ` '              | , ,        | , , ,     |
| 1.No. of ordinary shares  | 0        | 30,780   | 30,780           | 30,780     | 30,780    |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%            | 0.00%      | 0.00%     |
| 3.Stock dividend/bonus shares   | 0.00%    | 0.00%    | 0.00%            | 0.00%      | 0.00%     |
| Cash generated from operating activities  | 21,142   | (43,132) | (129,185)        | (122,446)  | (77,219)  |
| F.Efficiency ratios/profitability ratios  | ,        | ( -, - , | ( -,,            | ( , -,     | ( , -,    |
| 1.Return on equity (ROE) (D8/A)   | 100.00%  | -1.91%   | -0.03%           | -0.47%     | -10.73%   |
| 2.Return on assets (ROA) (D8/C)   | -4.74%   | -1.87%   | -0.02%           | -0.33%     | -7.63%    |
| 3.Earning per share (D8/E1) (rs. per share)   | _        | -0.18    | 0.00             | -0.04      | -0.93     |
| 4.Claims incurred to net premium (B2/D4)  | _        | 86.97%   | -                | 24.45%     | 30.38%    |
| 5.Underwriting profit to profit after tax. (D6/D8)  | 0.00%    | 34.05%   | -129,088.00%     | 3,413.45%  | 0.00%     |
| 6.Investment income to net premium (D1/D3)  | -        | -968.91% | 1.45%            | 0.73%      | 100.00%   |
| G.Liquidity ratios  |          |          |                  |            |           |
| 1.Cash & bank balances to total assets (C1/C)   | 0.96     | 0.58     | 0.39             | 0.08       | 0.04      |
| 2. Investment to total assets (C3/C)  | 0.00%    | 35.00%   | 35.58%           | 56.18%     | 49.23%    |
| H.Capital /leverage ratios  | 0.0070   | 00.0070  | 30.0070          | 00.1070    | 10.2070   |
| 1.Capital ratio (A/C)   | -4.74%   | 97.95%   | 80.92%           | 70.73%     | 71.06%    |
| 2.Break up value per share (A/E1) (Rs. per share)   |          | 9.66     | 9.05             | 9.07       | 8.67      |
| I.Cash flow ratio   | -        | 5.50     | 0.00             | 0.01       | 5.07      |
| 1.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D8) (time) | -445.94% | 760.97%  | 172,246.67%      | 9,411.68%  | 269.76%   |
| 1. Sash generated from operating activities to profit after tax. (L4/D6) (time)                   | 770.0770 | 700.0770 | . 1 2,2 70.01 /0 | 0,411.0070 | 200.1070  |

| Tems   | (Thousand | d Rupees) |
|--|-----------|-----------|
| 1.Share capital   110,005   300,000   300,000   2.Reserves   (10,095)   (40,779)   0   0   0   0   0   0   0   0   0   | 2009      | 2010      |
| 1. Share capital         110,005         300,000         300,000           2. Reserves         (10,095)         (40,779)         0           3. Un appropriated profit         (30)         0         0           4. Others         0         0         0           B. Total liabilities (B1 to B3)         37,033         124,599         366,194           1. Balance of statutory funds         0         80,929)         365,194           2. Outstanding claims, adv., prem., due to other insurers         37,033         53,501         235,057           2. Outstanding claims, adv., prem., due to other insurers         37,033         53,501         235,057           C. Total assets (C1 to C5)         136,913         383,820         552,981           1. Cash and balances with banks         106,379         182,10         244,822           2. Advances to policy holders & employs         0         0         0         0           3. Investment in securities & properties         11,000         50,886         77,790           4. Other/misc. assets         11,000         50,886         77,790           5. Fixed assets         11,507         38,904         51,353           D.Profit & loss account         0         67,257         207,818 </td <td>165,982</td> <td>130,541</td>   | 165,982   | 130,541   |
| 3.Un appropriated profit       (30)       0       (103,213)         4.Others       37,033       124,599       356,194         B.Total liabilities (B1 to B3)       37,033       124,599       356,194         1. Balance of statutory funds       0       (9,929)       (36,951)         2. Outstanding claims, adv., prem., due to other insurers       37,033       35,501       255,057         C.Total assets (C1 to C5)       136,613       383,820       552,981         1. Cash and balances with banks       106,379       122,102       244,822         2. Advances to policy holders & employs       0       0       0       0         3. Investments in securities & properties       11,000       50,886       77,790         4. Other/misc. assets       11,000       50,886       77,790         4. Other/misc. assets       11,000       36,904       51,353         D.Profit & loss account       11,1507       36,904       51,353         1. Investment income       0       67,257       207,818         2. Gross premium       0       67,257       207,818         3. Net premium       0       67,257       207,818         5. Net claims       0       16,914       190,971   | 300,000   | 300,000   |
| A.Others   | 0         | 0         |
| B.Total liabilities (B1 to B3)   37,033   124,599   356,194   1. Balance of statutory funds   0 (9,929 (36,951)   2. Outstanding claims, adv., prem., due to other insurers   37,033   53,501   253,057   3. Other/misc. liabilities   37,033   53,501   253,057   C.Total assets (C1 to C5)   136,379   182,210   244,822   2. Advances to policy holders & employs   0 0 0 0 0   3. Investments in securities & properties   11,000   50,886   77,790   4. Other/misc. assets   11,000   50,886   77,790   4. Other/misc. assets   11,007   36,904   51,353   D.Profit & loss account   11,507   36,904   51,353   D.Profit & loss account   1,507   36,904   51,353   2. Gross premium   0 67,257   20,7818   3. Net premium   0 67,257   20,7818   3. Net premium   0 14,723   162,205   4. Gross claims   0 36,810   116,229   5. Fixt claims   0 16,914   109,071   6. Underwriting profit   0 (10,728)   (31,359)   7. Profit/(loss) after taxation   15,502   47,284   (40,328)   8. Profit/(loss) after taxation   11,000   30,000   30,000   2. Cash dividend   0,00%   0,00%   0,00%   3. Stock dividend/bonus shares   11,000   30,000   30,000   2. Cash dividend   0,00%   0,00%   0,00%   4. Cash generated from operating activities   10,118   F.Efficiency ratios/profitability ratios   1,011   11,38   31,73%   2. Return on equity (ROE) (B&/A)   10,118   11,39%   31,73%   2. Return on equity (ROE) (B&/A)   10,118   11,39%   31,73%   2. Return on equity (ROE) (B&/A)   10,118   11,39%   31,73%   3. Earning per share (D8/E1) (rs. per share)   0,00%   0,00%   0,00%   5. Underwriting profit for profit after tax. (D6/D8)   0,00%   0,00%   0,00%   6. Liquidity ratios   1,000   0,00%   0,00%   6. Liquid    | (134,018) | (169,459) |
| 1. Balance of statutory funds       0       (9,929)       (36,951)         2. Outstanding claims, adv., prem., due to other insurers       0       81,027       158,088         3. Other/misc. liabilities       37,033       35,501       235,057         C. Total assets (C1 to C5)       136,913       383,820       552,981         1. Cash and balances with banks       106,379       182,210       244,822         2. Advances to policy holders & employs       0       0       0         3. Investments in securities & properties       11,000       50,886       77,790         4. Other/misc, assets       8,027       113,820       179,016         5. Fixed assets       11,507       36,904       51,333         D.Profit & loss account       11,507       36,904       51,333         D.Profit & loss account       0       32,27       27,818         1. Investment income       0       67,257       207,818         3. Net premium       0       67,257       207,818         3. Net premium       0       67,257       207,818         3. Net premium       0       16,914       109,071         6. Underwriting profit       0       16,914       109,071         6. Underwriting profit<  | 0         | 0         |
| 2. Outstanding claims, adv., prem., due to other insurers       0       81,027       158,088         3. Other/misc. liabilities       37,033       35,510       235,057         C. Total assets (C1 to C5)       136,913       383,820       552,981         1. Cash and balances with banks       106,379       182,210       244,822         2. Advances to policy holders & employs       0       0       0         3. Investments in securities & properties       11,000       50,886       77,790         4. Other/misc. assets       8,027       113,820       179,016         5. Fixed assets       11,507       30,94       51,333         D. Profit & loss account       0       67,257       207,818         1. Investment income       0       67,257       207,818         2. Gross premium       0       67,257       207,818         3. Net premium       0       14,723       162,205         4. Gross claims       0       16,914       109,071         5. Net claims       0       16,914       109,071         6. Underwriting profit       0       10,728       (31,359)         7. Profit/(loss) after taxation       15,502       47,284       (40,328)         8. Profit/(loss) after ta  | 507,064   | 333,309   |
| 3. Other/misc. liabilities         37,033         53,501         235,057           C.Total assets (C1 to C5)         136,913         383,820         552,981           1. Cash and balances with banks         106,379         182,210         244,822           2. Advances to policy holders & employs         0         0         0           3. Investments in securities & properties         11,000         50,886         77,790           4. Other/misc. assets         8,027         113,820         179,016           5. Fixed assets         11,507         36,904         51,353           D.Profit & loss account           1. Investment income         0         32         3,193           2. Gross premium         0         67,257         207,818           3. Net premium         0         67,257         207,818           4. Gross claims         0         36,810         116,229           5. Net claims         0         36,810         116,229           5. Net claims         0         16,914         109,071           6. Underwriting profit         0         10,205         (10,728)         (31,359)           F. Profit/(loss) after taxation         11,000         30,000         (20,424)     <   | (3,507)   | 8,545     |
| C.Total assets (C1 to C5)         136,913         383,820         552,981           1.Cash and balances with banks         106,379         182,210         244,822           2.Advances to policy holders & employs         0         0         0           3.Investments in securities & properties         111,000         50,886         77,790           4.Other/misc. assets         8,027         113,820         179,016           5.Fixed assets         11,507         36,904         51,533           D.Profit & loss account           1.Investment income         0         63,227         207,818           2.Gross premium         0         67,257         207,818           3.Net premium         0         67,257         207,818           3.Net premium         0         67,257         207,818           3.Net premium         0         16,294         116,229           5.Net claims         0         16,914         109,071           6.Underwriting profit         0         16,914         109,071           7.Profit/(loss) after taxation         15,502         47,284         (40,328)           8.Profit/(loss) after taxxation         0         30,005         66,434           1.No. of ordinary sh   | 165,831   | 437,230   |
| 1.Cash and balances with banks       106,379       182,210       244,822         2.Advances to policy holders & employs       0       0       0         3.Investments in securities & properties       11,000       50,886       77,790         4.Other/misc. assets       8,027       113,820       179,016         5.Fixed assets       11,507       36,904       51,353         D.Profit & loss account         1.Investment income       0       332       3,193         2.Gross premium       0       67,257       207,818         3.Net premium       0       67,257       207,818         3.Net premium       0       14,723       162,205         4.Gross claims       0       36,810       116,229         5.Net claims       0       16,914       109,071         6.Underwriting profit       0       (10,728)       (31,559)         7.Profit/loss) before taxation       15,502       47,284       (40,328)         8.Profit/loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items         1.No. of ordinary shares       11,000       30,000       30,000         2.Cash dividend/bonus shares       10,000       0,00%   | 344,740   | (112,466) |
| 1.Cash and balances with banks       106,379       182,210       244,822         2.Advances to policy holders & employs       0       0       0         3.Investments in securities & properties       11,000       50,886       77,790         4.Other/misc. assets       8,027       113,820       179,016         5.Fixed assets       11,507       36,904       51,353         D.Profit & loss account         1.Investment income       0       332       3,193         2.Gross premium       0       67,257       207,818         3.Net premium       0       67,257       207,818         3.Net premium       0       14,723       162,205         4.Gross claims       0       36,810       116,229         5.Net claims       0       16,914       109,071         6.Underwriting profit       0       (10,728)       (31,559)         7.Profit/loss) before taxation       15,502       47,284       (40,328)         8.Profit/loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items         1.No. of ordinary shares       11,000       30,000       30,000         2.Cash dividend/bonus shares       10,000       0,00%   | 673,046   | 463,850   |
| 3. Investments in securities & properties         11,000         50,886         77,790           4. Other/misc. assets         8,027         113,820         179,016           5. Fixed assets         11,507         36,904         55,85           D.Profit & loss account           1. Investment income         0         332         3,193           2. Gross premium         0         67,257         207,818           3. Net premium         0         14,723         162,205           4. Gross claims         0         36,810         116,229           5. Net claims         0         16,914         109,071           6. Underwriting profit         0         (10,728)         (31,359)           7. Profit/(loss) before taxation         15,502         47,284         (40,328)           8. Profit/(loss) after taxation         11,000         30,0654         (62,434)           E. Other items         1         1,000         30,000         20,000         30,000           2. Cash dividend         0,00%         0,00%         0,00%         0,00%         4,00           3. Stock dividend/bonus shares         1,0         1,5,75         (19,422)         127,611         F.Efficiency ratios/profitability ratios <td< td=""><td>356,981</td><td>231,439</td></td<>   | 356,981   | 231,439   |
| 4.Other/misc. assets       8.027       113,820       179,016         5.Fixed assets       11,507       36,904       51,353         D.Profit & loss account         1.Investment income       0       332       3,193         2.Gross premium       0       67,257       207,818         3.Net premium       0       14,723       162,205         4.Gross claims       0       36,810       116,229         5.Net claims       0       16,914       109,071         6.Underwriting profit       0       (10,728)       (31,359)         7.Profit/(loss) before taxation       15,502       47,284       (40,328)         8.Profit/(loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items       11,000       30,000       30,000         2.Cash dividend       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       10,00%       0.00%       0.00%         4.Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D8/A)       -10,11%       -11,83%       -31,73%         2.Return on assets (ROA) (D8/C)  | 0         | 0         |
| 5. Fixed assets       11,507       36,904       51,353         D.Profit & loss account         1. Investment income       0       332       3,193         2. Gross premium       0       67,257       207,818         3. Net premium       0       14,723       162,205         4. Gross claims       0       16,914       109,071         6. Underwriting profit       0       (10,728)       (31,359)         7. Profit/(loss) before taxation       15,502       47,284       (40,328)         8. Profit/(loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items         1. No. of ordinary shares       11,000       30,000       30,000         2. Cash dividend       0.00%       0.00%       0.00%         3. Stock dividend/bonus shares       0.00%       0.00%       0.00%         4. Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios         1. Return on equity (ROE) (D8/A)       -10,11%       -11,83%       -31,73%         2. Return on assets (ROA) (D8/C)       -7.37%       -7.90%       -11,29%         3. E  | 54,739    | 49,071    |
| D.Profit & loss account   1.Investment income   0   332   3.193   2.Gross premium   0   67.257   207.818   3.Net premium   0   67.257   207.818   3.Net premium   0   14.723   162.205   4.Gross claims   0   16.914   109.071   6.Underwriting profit   0   (10,728)   (31,359)   7.Profit/(loss) before taxation   0   (10,078)   (31,359)   7.Profit/(loss) before taxation   (10,095)   (30,654)   (62,434)   7.Profit/(loss) after taxation   (10,095)   (30,654)   (62,434)   7.Profit/(loss) after taxation   (10,095)   (30,654)   (62,434)   7.Profit/(loss) after taxation   (10,095)   (30,000)   (30   | 217,717   | 153,350   |
| 1.Investment income       0       332       3,193         2.Gross premium       0       67,257       207,818         3.Net premium       0       14,723       162,205         4.Gross claims       0       36,810       116,229         5.Net claims       0       16,914       109,071         6.Underwriting profit       0       (10,728)       (31,359)         7.Profit/(loss) before taxation       15,502       47,284       (40,328)         8.Profit/(loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items       1.No. of ordinary shares       11,000       30,000       30,000         2.Cash dividend       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       0.00%       0.00%       0.00%         4.Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios       1.Return on equity (ROE) (D8/A)       -10,11%       -11,83%       -31,73%         2.Return on assets (ROA) (D8/C)       -7,37%       -7,99%       -11,29%         3.Earning per share (D8/E1) (rs. per share)       -0,92       -1,02       -2,08         4.Claims incurred to net premium (B2/D4)       -  | 43,609    | 29,990    |
| 2.Gross premium       0       67,257       207,818         3.Net premium       0       14,723       162,205         4.Gross claims       0       36,810       116,229         5.Net claims       0       16,914       109,071         6.Underwriting profit       0       (10,728)       (31,359)         7.Profit/(loss) before taxation       15,502       47,284       (40,328)         8.Profit/(loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items       11,000       30,000       30,000         2.Cash dividend       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       0.00%       0.00%       0.00%         4.Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios       (15,275)       (19,422)       127,611         F.Etturn on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220,12%       136,01%      <  |           |           |
| 3.Net premium       0       14,723       162,205         4.Gross claims       0       36,810       116,229         5.Net claims       0       16,914       109,071         6.Underwriting profit       0       (10,728)       (31,359)         7.Profit/(loss) before taxation       15,502       47,284       (40,328)         8.Profit/(loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items       11,000       30,000       30,000         2.Cash dividend       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios       (15,275)       (19,422)       127,611         7.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00   | 7,184     | 1,563     |
| 4.Gross claims       0       36,810       116,229         5.Net claims       0       16,914       109,071         6.Underwriting profit       0       (10,728)       (31,359)         7.Profit/(loss) before taxation       15,502       47,284       (40,328)         8.Profit/(loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items       11,000       30,000       30,000         2.Cash dividend       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)   | 92,507    | 221,619   |
| 5.Net claims       0       16,914       109,071         6.Underwriting profit       0       (10,728)       (31,359)         7.Profit/(loss) before taxation       15,502       47,284       (40,328)         8.Profit/(loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items         1.No. of ordinary shares       11,000       30,000       30,000         2.Cash dividend       0.00%       0.00%       0.00%         2.Cash dividend/bonus shares       0.00%       0.00%       0.00%         4.Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidit  | 205,444   | 146,937   |
| 6.Underwriting profit 0 (10,728) (31,359) 7.Profit/(loss) before taxation 15,502 47,284 (40,328) 8.Profit/(loss) after taxation (10,095) (30,654) (62,434)  E.Other items 1.No. of ordinary shares 11,000 30,000 30,000 2.Cash dividend 0,000% 0.00% 0.00% 0.00% 3.Stock dividend/bonus shares 0,000% 0.00% 0.00% 0.00% 4.Cash generated from operating activities (15,275) (19,422) 127,611  F.Efficiency ratios/profitability ratios 1.Return on equity (ROE) (D8/A) 11,83% -31,73% 0.000 0.000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.000 | 31,349    | 117,308   |
| 7.Profit/(loss) before taxation       15,502       47,284       (40,328)         8.Profit/(loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items         1.No. of ordinary shares       11,000       30,000       30,000         2.Cash dividend       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       0.00%       0.00%       0.00%         4.Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)       0.78       0.44       0.44  | 86,127    | 102,722   |
| 8.Profit/(loss) after taxation       (10,095)       (30,654)       (62,434)         E.Other items         1.No. of ordinary shares       11,000       30,000       30,000         2.Cash dividend       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       0.00%       0.00%       0.00%         4.Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44   | 11,801    | 50,373    |
| E.Other items  1. No. of ordinary shares 1. O.00% | 16,667    | (40,051)  |
| 1.No. of ordinary shares       11,000       30,000       30,000         2.Cash dividend       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       0.00%       0.00%       0.00%         4.Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44   | (22,854)  | (35,441)  |
| 2.Cash dividend       0.00%       0.00%       0.00%         3.Stock dividend/bonus shares       0.00%       0.00%       0.00%         4.Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44   |           |           |
| 3. Stock dividend/bonus shares       0.00%       0.00%       0.00%         4. Cash generated from operating activities       (15,275)       (19,422)       127,611         F.Efficiency ratios/profitability ratios         1. Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2. Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3. Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4. Claims incurred to net premium (B2/D4)       -0.92       -1.02       -2.08         5. Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6. Investment income to net premium (D1/D3)       -       2.25%       1.97%         G. Liquidity ratios         1. Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44   | 0         | 30,000    |
| 4. Cash generated from operating activities       (15,275)       (19,422)       127,611         F. Efficiency ratios/profitability ratios         1. Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2. Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3. Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4. Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5. Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6. Investment income to net premium (D1/D3)       -       2.25%       1.97%         G. Liquidity ratios         1. Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44   | 0.00%     | 0.00%     |
| F.Efficiency ratios/profitability ratios         1.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44  | 0.00%     | 0.00%     |
| 1.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44   | (123,741) | (156,102) |
| 1.Return on equity (ROE) (D8/A)       -10.11%       -11.83%       -31.73%         2.Return on assets (ROA) (D8/C)       -7.37%       -7.99%       -11.29%         3.Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4.Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44   |           |           |
| 3. Earning per share (D8/E1) (rs. per share)       -0.92       -1.02       -2.08         4. Claims incurred to net premium (B2/D4)       -       220.12%       136.01%         5. Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6. Investment income to net premium (D1/D3)       -       2.25%       1.97%         G. Liquidity ratios         1. Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44   | -13.77%   | -27.15%   |
| 4.Claims incurred to net premium (B2/D4) 5.Underwriting profit to profit after tax. (D6/D8) 6.Investment income to net premium (D1/D3) 6.Liquidity ratios 1.Cash & bank balances to total assets (C1/C) 1.36.01% 1.36.01% 1.00% 35.00% 35.00% 35.00% 1.97% 1 | -3.40%    | -7.64%    |
| 5.Underwriting profit to profit after tax. (D6/D8)       0.00%       35.00%       50.23%         6.Investment income to net premium (D1/D3)       -       2.25%       1.97%         G.Liquidity ratios         1.Cash & bank balances to total assets (C1/C)       0.78       0.47       0.44  | -         | -1.18     |
| 6.Investment income to net premium (D1/D3)  - 2.25% 1.97%  G.Liquidity ratios  1.Cash & bank balances to total assets (C1/C) 0.78 0.47 0.44  | 528.98%   | 372.72%   |
| 6.Investment income to net premium (D1/D3) - 2.25% 1.97% <b>G.Liquidity ratios</b> 1.Cash & bank balances to total assets (C1/C) 0.78 0.47 0.44  | -51.64%   | -142.13%  |
| 1.Cash & bank balances to total assets (C1/C) 0.78 0.47 0.44   | 3.50%     | 1.06%     |
| 1.Cash & bank balances to total assets (C1/C) 0.78 0.47 0.44   |           |           |
|  | 0.53      | 0.50      |
| 2. Investment to total assets (C3/C) 8.03% 13.26% 14.07%   | 8.13%     | 10.58%    |
| H.Capital /leverage ratios   |           |           |
| 1.Capital ratio (A/C) 72.95% 67.54% 35.59%   | 24.66%    | 28.14%    |
| 2.Break up value per share (A/E1) (Rs. per share) 9.08 8.64 6.56   | -         | 4.35      |
| I.Cash flow ratio  |           |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) (time) 151.31% 63.36% -204.39%   | 541.44%   | 440.46%   |

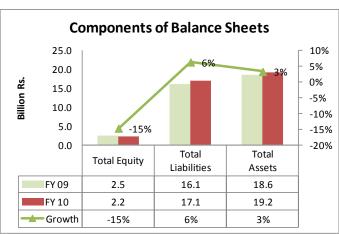
## HOUSING FINANCE

#### Performance at a Glance

In housing finance sector, there have been two companies available, i.e., Asian Housing Finance Limited and House Building Finance Corporation (HBFC). Total assets witnessed an increase of 3.3 percent to stand at Rs 19.2 billion in FY10 as compared to Rs. 18.6 billion in FY09. House Building Finance Corporation (HBFC) showed a profit before taxation of Rs140 million.

## **Analysis of Balance Sheet Components**

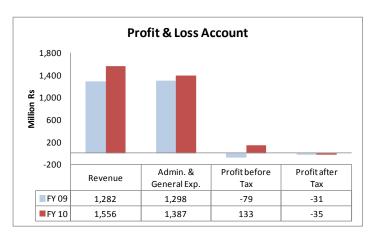
Total equity decreased from Rs 2.5 billion in FY09 to Rs 2.2 billion in FY10, however share capital almost remained same at Rs 3.1 billion in the last two years. Total assets slightly increased from Rs 18.6 billion in FY09 to Rs. 19.2 billion in FY10, showing a growth of 3.3 percent. Current assets contributed 99.5 percent of total assets in FY10. Total Liabilities



increased from Rs 16.1 billion in FY09 to Rs 17.1 billion in FY10, recording a growth of 6.3 percent.

## Profitability and Operating Efficiency

Gross revenue increased from Rs 1.3 billion in FY09 to Rs 1.6 billion in FY10 showing an increase of around 21.3 percent. Administrative and general expenses contributed 89 percent of gross revenue in FY10 as against a contribution of over 100 percent in FY09. Loss after



tax at Rs 31.5 million in FY09 increased by 10.5 percent to Rs 34.8 million in FY10.

| Housing Finance Companies - Overall                                       |          |          |             | (Thousa     | nd Rupees)  |
|---|----------|----------|-------------|-------------|-------------|
| Items   | 2006     | 2007     | 2008        | 2009        | 2010        |
| A.Total equity (A1 to A3)   | 143,198  | 130,909  | 2,575,852   | 2,546,595   | 2,163,496   |
| 1.Share capital   | 126,164  | 126,164  | 3,127,164   | 3,127,164   | 3,127,164   |
| 2.Statutry reserves   | 12,973   | 12,973   | 498,463     | 498,463     | 520,969     |
| 3.Accumulated profit (loss)   | 4,061    | (8,228)  | (1,049,775) | (1,079,032) | (1,484,637) |
| 4.Others  | 2,685    | 2,685    | 2,685       | 2,107       | (16,074)    |
| B.Total liabilities (B1 + B2)   | 28,823   | 23,971   | 15,778,578  | 16,054,310  | 17,052,249  |
| 1.Current liabilities   | 15,022   | 23,851   | 15,778,578  | 16,031,728  | 17,052,249  |
| 2.Non-current liabilities (a + b)   | 13,801   | 120      | 0           | 22,582      | 0           |
| a.Lease finance   | 966      | 0        | 0           | 22,582      | 0           |
| b.Long term finance   | 12,835   | 120      | 0           | 0           | 0           |
| C.Total assets (C1 + C2)  | 174,706  | 157,565  | 18,357,115  | 18,603,012  | 19,199,671  |
| 1.Current assets (a + b)  | 138,733  | 117,423  | 18,323,522  | 18,530,061  | 19,166,078  |
| a.Cash & bank balances  | 590      | 309      | 704,067     | 219,559     | 60,568      |
| b.Other current assets  | 138,143  | 117,114  | 17,619,455  | 18,310,502  | 19,105,510  |
| 2.Non-current assets (a + b)  | 35,973   | 40,142   | 33,593      | 72,951      | 33,593      |
| a.Investment in housing finance   | 10,289   | 11,098   | 9,188       | 13,622      | 9,188       |
| b.Other assets  | 25,684   | 29,044   | 24,405      | 59,329      | 24,405      |
| D.Profit & loss account   |          |          |             |             |             |
| 1.Revenue   | 11,903   | 3,980    | 3,068,036   | 1,282,353   | 1,560,725   |
| 2.Admin. & general expense  | 19,312   | 16,248   | 1,227,434   | 1,297,638   | 1,383,825   |
| 3.Profit/(loss) before taxation   | (7,410)  | (12,268) | (2,841)     | (79,008)    | 135,947     |
| 4.Profit/(loss) after taxation  | (7,470)  | 12,289   | (389,881)   | (31,479)    | (32,003)    |
| E.Other items   |          |          |             |             |             |
| 1.No. of ordinary shares  | 12,616   | 12,616   | 312,716     | 312,716     | 312,716     |
| 2.Cash dividend   | N/A      | N/A      | N/A         | N/A         | N/A         |
| 3.Stock dividend/bonus shares   | N/A      | N/A      | N/A         | N/A         | N/A         |
| Cash generated from operating activities                                  | (16,397) | (13,691) | (227,022)   | 651,531     | 2,321,732   |
| F.Efficiency ratios/profitability ratios                                  |          |          |             |             |             |
| 1.Return on equity (ROE) (D4/A)   | -5.22%   | 9.39%    | -15.14%     | -1.24%      | -1.48%      |
| 2.Return on capital employed (ROCE) (D4/C-B1)                             | -4.68%   | 9.19%    | -15.12%     | -1.22%      | -1.49%      |
| 3.Return on assets (ROA) (D4/C)   | -4.28%   | 7.80%    | -2.12%      | -0.17%      | -0.17%      |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                    | -2.61    | -1.32    | -432.04     | -16.42      | 10.18       |
| 5.Earning per share (D4/E1)   | -0.59    | 0.97     | -1.25       | -0.10       | -0.10       |
| G.Liquidity ratios  |          |          |             |             |             |
| 1.Cash & bank balances to total assets (C1a/C)                            | 0.34%    | 0.20%    | 3.84%       | 1.18%       | 0.32%       |
| 2.Cuurent assets to current liabilities (C1/B1)                           | 9.24     | 4.92     | 1.16        | 1.16        | 1.12        |
| 3.Total liabilities to total assets (B/C)                                 | 0.16     | 0.15     | 0.86        | 0.86        | 0.89        |
| 4.Investment to total assets (C2a/C)                                      | 5.89%    | 7.04%    | 0.05%       | 0.07%       | 0.05%       |
| H.Capital /leverage ratios  | 3.0376   | 7.0470   | 0.0070      | 0.07 70     | 0.0370      |
| 1. Capital ratio (A/C)  | 81.97%   | 83.08%   | 14.03%      | 13.69%      | 11.27%      |
|   | 11.35    | 10.38    | 8.24        | 8.14        | 6.92        |
| 2.Break up value per share (A/E1)   | 11.33    | 10.30    | 0.24        | 0.14        | 0.92        |
| I.Cash flow ratio   | 2.20     | .4.44    | 0.50        | -20.70      | 70 EF       |
| 1. Cash generated from operating activities to profit after tax (E4/D4)   | 2.20     | -1.11    | 0.58        | -20.70      | -72.55      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) | -1.09    | -0.57    | -0.01       | 0.04        | 0.14        |

| Asian Housing Finance Ltd.  |          |          |          | (Thousan | d Rupees) |
|---|----------|----------|----------|----------|-----------|
| Items   | 2006     | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 143,198  | 130,909  | 126,585  | 125,688  | 126,585   |
| 1.Share capital   | 126,164  | 126,164  | 126,164  | 126,164  | 126,164   |
| 2.Statutry reserves   | 12,973   | 12,973   | 12,973   | 12,973   | 12,973    |
| 3.Accumulated profit (loss)   | 4,061    | (8,228)  | (12,552) | (13,449) | (12,552)  |
| 4.Others  | 2,685    | 2,685    | 2,685    | 2,685    | 2,685     |
| B.Total liabilities (B1 + B2)   | 28,823   | 23,971   | 17,256   | 36,983   | 17,256    |
| 1.Current liabilities   | 15,022   | 23,851   | 17,256   | 14,401   | 17,256    |
| 2.Non-current liabilities (a + b)   | 13,801   | 120      | 0        | 22,582   | 0         |
| a.Lease finance   | 966      | 0        | 0        | 22,582   | 0         |
| b.Long term finance   | 12,835   | 120      | 0        | 0        | 0         |
| C.Total assets (C1 + C2)  | 174,706  | 157,565  | 146,526  | 165,356  | 146,526   |
| 1.Current assets (a + b)  | 138,733  | 117,423  | 112,933  | 92,405   | 112,933   |
| a.Cash & bank balances  | 590      | 309      | 779      | 790      | 779       |
| b.Other current assets  | 138,143  | 117,114  | 112,154  | 91,615   | 112,154   |
| 2.Non-current assets (a + b)  | 35,973   | 40,142   | 33,593   | 72,951   | 33,593    |
| a.Investment in housing finance   | 10,289   | 11,098   | 9,188    | 13,622   | 9,188     |
| b.Other assets  | 25,684   | 29,044   | 24,405   | 59,329   | 24,405    |
| D.Profit & loss account   |          |          |          |          |           |
| 1.Revenue   | 11,903   | 3,980    | 11,811   | 13,544   | 11,811    |
| 2.Admin. & general expense  | 19,312   | 16,248   | 11,085   | 14,093   | 11,085    |
| 3.Profit/(loss) before taxation   | (7,410)  | (12,268) | (4,264)  | (896)    | (4,264)   |
| 4.Profit/(loss) after taxation  | (7,470)  | 12,289   | (4,324)  | (896)    | (4,324)   |
| E.Other items   |          |          |          |          |           |
| 1.No. of ordinary shares  | 12,616   | 12,616   | 12,616   | 12,616   | 12,616    |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 3.Stock dividend/bonus shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities                                | (16,397) | (13,691) | 12,129   | 3,720    | 12,129    |
| F.Efficiency ratios/profitability ratios                                  |          |          |          |          |           |
| 1.Return on equity (ROE) (D4/A)   | -5.22%   | 9.39%    | -0.03%   | -0.71%   | -3.42%    |
| 2.Return on capital employed (ROCE) (D4/C-B1)                             | -4.68%   | 9.19%    | -0.03%   | -0.59%   | -3.34%    |
| 3.Return on assets (ROA) (D4/C)   | -4.28%   | 7.80%    | -0.03%   | -0.54%   | -2.95%    |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                    | -2.61    | -1.32    | -2.60    | -15.73   | -2.60     |
| 5.Earning per share (D4/E1)   | -0.59    | 0.97     | -0.34    | -0.07    | -0.34     |
| G.Liquidity ratios  |          |          |          |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                            | 0.34%    | 0.20%    | 0.01%    | 0.48%    | 0.53%     |
| 2.Cuurent assets to current liabilities (C1/B1)                           | 9.24     | 4.92     | 6.55     | 6.42     | 6.54      |
| 3.Total liabilities to total assets (B/C)                                 | 0.16     | 0.15     | 0.12     | 0.22     | 0.12      |
| 4.Investment to total assets (C2a/C)                                      | 5.89%    | 7.04%    | 0.06%    | 8.24%    | 6.27%     |
| H.Capital /leverage ratios  |          |          |          |          |           |
| 1.Capital ratio (A/C)   | 81.97%   | 83.08%   | 0.86%    | 76.01%   | 86.39%    |
| 2.Break up value per share (A/E1)   | 11.35    | 10.38    | 10.03    | 9.96     | 10.03     |
| I.Cash flow ratio   |          |          |          |          |           |
| 1.Cash generated. from operating activities to profit after tax (E4/D4)   | 2.20     | -1.11    | -2.81    | -4.15    | -2.81     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) | -1.09    | -0.57    | 0.70     | 0.26     | 0.70      |
|   |          |          |          |          |           |

| HOUSE BUILDING FINANCE COMPANY LIMITE                                     |          |      |             |             | nd Rupees)  |
|---|----------|------|-------------|-------------|-------------|
| Items   | 2006     | 2007 | 2008        | 2009        | 2010        |
| A.Total equity (A1 to A3)   | -        | -    | 2,449,267   | 2,420,907   | 2,036,911   |
| 1.Share capital   | -        | -    | 3,001,000   | 3,001,000   | 3,001,000   |
| 2.Statutry reserves   | -        | -    | 485,490     | 485,490     | 507,996     |
| 3.Accumulated profit (loss)   | -        | -    | (1,037,223) | (1,065,583) | (1,472,085) |
| 4.Others  | -        | -    | 0           | (578)       | (18,759)    |
| B.Total liabilities (B1 + B2)   | -        | -    | 15,761,322  | 16,017,327  | 17,034,993  |
| 1.Current liabilities   | -        | -    | 15,761,322  | 16,017,327  | 17,034,993  |
| 2.Non-current liabilities (a + b)   | -        | -    | 0           | 0           | 0           |
| a.Lease finance   | -        | -    | 0           | 0           | 0           |
| b.Long term finance   | -        | -    | 0           | 0           | 0           |
| C.Total assets (C1 + C2)  | -        | -    | 18,210,589  | 18,437,656  | 19,053,145  |
| 1.Current assets (a + b)  | -        | -    | 18,210,589  | 18,437,656  | 19,053,145  |
| a.Cash & bank balances  | -        | -    | 703,288     | 218,769     | 59,789      |
| b.Other current assets  | -        | -    | 17,507,301  | 18,218,887  | 18,993,356  |
| 2.Non-current assets (a + b)  | -        | -    | 0           | 0           | 0           |
| a.Investment in housing finance   | -        | -    | 0           | 0           | 0           |
| b.Other assets  | -        | -    | 0           | 0           | 0           |
| D.Profit & loss account   |          |      |             |             |             |
| 1.Revenue   | -        | -    | 3,056,225   | 1,268,809   | 1,548,914   |
| 2.Admin. & general expense  | -        | -    | 1,216,349   | 1,283,545   | 1,372,740   |
| 3.Profit/(loss) before taxation   | -        | -    | 1,423       | (78,112)    | 140,211     |
| 4.Profit/(loss) after taxation  | -        | -    | (385,557)   | (30,583)    | (27,679)    |
| E.Other items   |          |      |             |             |             |
| 1.No. of ordinary shares  | -        | -    | 300,100     | 300,100     | 300,100     |
| 2.Cash dividend   | -        | -    | 0.00%       | 0.00%       | 0.00%       |
| 3.Stock dividend/bonus shares   | -        | -    | 0.00%       | 0.00%       | 0.00%       |
| 4.Cash generated from operating activities                                | -        | -    | (239,151)   | 647,811     | 2,309,603   |
| F.Efficiency ratios/profitability ratios                                  |          |      |             |             |             |
| 1.Return on equity (ROE) (D4/A)   | _        | _    | -15.74%     | -1.26%      | -1.36%      |
| 2.Return on capital employed (ROCE) (D4/C-B1)                             | <u>-</u> | _    | -15.74%     | -1.26%      | -1.37%      |
| 3.Return on assets (ROA) (D4/C)   | <u>-</u> | _    | -2.12%      | -0.17%      | -0.15%      |
| 4.Admin. expense to profit before tax. (D2/D3) (times)                    | _        | _    | 854.78      | -16.43      | 9.79        |
| 5.Earning per share (D4/E1)   | _        | _    | -1.28       | -0.10       | -0.09       |
| G.Liquidity ratios  |          |      |             |             |             |
| 1.Cash & bank balances to total assets (C1a/C)                            | _        | _    | 3.86%       | 1.19%       | 0.31%       |
| Cuurent assets to current liabilities (C1/B1)                             | _        |      | 1.16        | 1.15        | 1.12        |
| 3.Total liabilities to total assets (B/C)                                 | _        |      | 0.87        | 0.87        | 0.89        |
|   | -        | -    | 0.00%       | 0.00%       | 0.00%       |
| 4.Investment to total assets (C2a/C)                                      | -        | -    | 0.00%       | 0.00%       | 0.00%       |
| H.Capital /leverage ratios  |          |      | 42.450/     | 42.420/     | 40.000      |
| 1.Capital ratio (A/C)   | -        | -    | 13.45%      | 13.13%      | 10.69%      |
| 2.Break up value per share (A/E1)   | -        | -    | 8.16        | 8.07        | 6.79        |
| I.Cash flow ratio   |          |      |             |             |             |
| 1.Cash generated. from operating activities to profit after tax (E4/D4)   | -        | -    | 0.62        | -21.18      | -83.44      |
| 2.Cash generated from operating activities to current liabilities (E4/B1) | -        | -    | -0.02       | 0.04        | 0.14        |

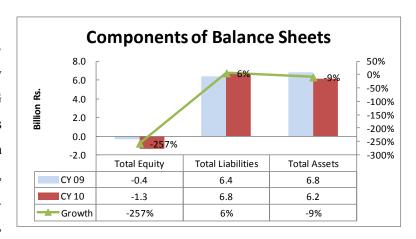
## VENTURE CAPITALS

## Performance at a Glance

Venture Capital reflected contraction in balance sheet size during the period under review. Total equity also contracted by around 257 percent during FY10. Total assets base stood at 6.2 billion in FY10. Venture Capital showed losses before and after taxation at Rs 1.3 billion & Rs 1.1 billion respectively in FY10.

## **Analysis of Balance Sheet**

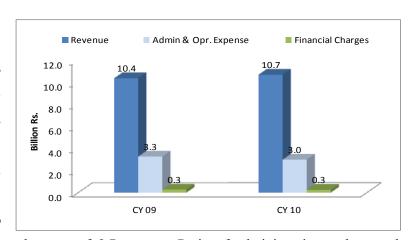
Total equity is negative Rs 1.3 billion in FY10 due to heavy unappropriated losses by TRG Pakistan Limited. Total assets declined from Rs 6.8 billion in FY09 to Rs 6.2 billion in FY10, showing a decline of 9.0 percent. In composition of total assets,



current assets comprised of 57.8 percent while 42.2 percent are non-current assets. Total Liabilities increased from Rs 6.4 billion in FY09 to Rs 6.8 billion in FY10, recording a growth of around 5.9 percent. Venture investment declined by 38.9 percent in FY10 over FY09.

## **Profitability and Operating Efficiency**

Gross revenue increased from Rs 10.4 billion in FY09 to Rs 10.8 billion in FY10, witnessing an increase of around 3.1 percent. Administrative and general expenses which were Rs 3.3 billion during FY09 declined to



around Rs 3.0 billion registering a decrease of 8.7 percent. Ratio of administrative and general expenses to gross revenue which stood at around 31.6 percent in FY09 came down to 27.9 percent in FY10. Venture Capitals however, suffered heavy losses again in FY10. Losses before and after tax stood at Rs. 1.3 billion and Rs. 1.1 billion respectively in FY10.

| Venture Capital - Overall   | 2225      | 0005      |           |             | nd Rupees)  |
|---|-----------|-----------|-----------|-------------|-------------|
| Items   | 2006      | 2007      | 2008      | 2009        | 2010        |
| A.Total equity (A1 to A3)   | 2,469,945 | 3,835,782 | 3,795,510 | (375,302)   | (1,339,491) |
| 1.Share capital   | 2,723,692 | 4,168,907 | 4,168,907 | 4,205,980   | 4,205,980   |
| 2.Reserves  | 0         | 0         | 0         | 290,145     | 237,605     |
| 3.Unappropriated profit/loss  | (253,747) | (333,125) | (373,397) | (4,871,427) | (5,783,076) |
| 4.Others  | 4,423     | 0         | 12,000    | 769,105     | 743,249     |
| B.Total liabilities (B1 + B2)   | 1,656,455 | 220,219   | 247,193   | 6,390,690   | 6,769,505   |
| 1.Current liabilities   | 1,607,231 | 54,861    | 224,871   | 5,765,399   | 6,348,032   |
| 2.Non-current liabilities   | 49,224    | 165,358   | 22,322    | 625,291     | 421,473     |
| C.Total assets (C1+C2)  | 4,130,823 | 4,056,001 | 4,054,703 | 6,784,493   | 6,173,263   |
| 1.Current assets (a + b)  | 117,301   | 146,100   | 144,913   | 2,728,074   | 3,565,932   |
| a.Cash & bank balances  | 50,824    | 8,821     | 6,496     | 321,524     | 542,959     |
| b.Others  | 66,477    | 137,279   | 138,417   | 2,406,550   | 3,022,973   |
| 2.Non-current assets (a + b)  | 4,013,522 | 3,909,901 | 3,909,790 | 4,056,419   | 2,607,331   |
| a.Venture investment  | 3,862,483 | 3,862,483 | 3,862,483 | 3,929,756   | 2,399,507   |
| b.Others  | 151,039   | 47,418    | 47,307    | 126,663     | 207,824     |
| D.Profit & loss account   |           |           |           |             |             |
| 1.Revenue   | 66,066    | 30,045    | 20,342    | 10,367,521  | 10,687,505  |
| 2.Admin. & operating expense  | 47,981    | 47,794    | 48,378    | 3,270,874   | 2,987,472   |
| 3.Financial charges   | 157,109   | 53,967    | 55,628    | 288,659     | 259,362     |
| 4.Profit/(loss) before taxation   | (139,283) | (79,379)  | (65,588)  | (1,935,167) | (1,288,559) |
| 5.Profit/(loss) after taxation  | (139,283) | (79,379)  | (91,307)  | (1,948,392) | (1,077,458) |
| E.Other items   |           |           |           |             |             |
| 1.No. of ordinary shares  | 272,369   | 416,891   | 416,891   | 420,598     | 420,598     |
| 2.Cash dividend   | N/A       | N/A       | N/A       | N/A         | N/A         |
| 3.Stock dividend/bonus shares   | N/A       | N/A       | N/A       | N/A         | N/A         |
| 4.Cash generated from operating activities  | (115,064) | (73,203)  | (79,925)  | (229,951)   | 107,019     |
| F.Efficiency ratios/profitability ratios  |           |           |           |             |             |
| 1.Return on equity (ROE) (D5/A)   | -5.64%    | -2.07%    | -2.41%    | 519.15%     | 80.44%      |
| 2.Return on capital employed (ROCE) (D5/C-B1)   | -5.52%    | -1.98%    | -2.38%    | -191.19%    | 616.50%     |
| 3.Return on assets (ROA) (D5/C)   | -3.37%    | -1.96%    | -2.25%    | -28.72%     | -17.45%     |
| 4.Return on revenue (ROR) (D5/D1)   | -210.82%  | -264.20%  | -448.86%  | -18.79%     | -10.08%     |
| 5.Admin. expense to revenue (D2/D1)   | 72.63%    | 159.07%   | 237.82%   | 31.55%      | 27.95%      |
| 6.Earning per share (D5/E1)   | -0.51     | -0.19     | -0.22     | -4.63       | -2.56       |
| G.Liquidity ratios  |           |           |           |             |             |
| 1.Cash & bank balances to total assets (C1a/C)  | 1.23%     | 0.22%     | 0.16%     | 4.74%       | 8.80%       |
| 2.Cuurent assets to current liabilities (C1/B1) (times)   | 0.07      | 2.66      | 0.64      | 0.47        | 0.56        |
| 3.Total liabilities to total assets (B/C) (times)   | 0.40      | 0.05      | 0.06      | 0.94        | 1.10        |
| H.Capital /leverage ratios  |           |           |           |             |             |
| 1.Capital ratio (A/C)   | 59.79%    | 94.57%    | 93.61%    | -5.53%      | -21.70%     |
| 2.Break up value per share (A/E1)   | 9.07      | 9.20      | 9.10      | -0.89       | -3.18       |
| I.Cash flow ratio   | 0.01      | 0.20      | 0.10      | 0.00        | 0.10        |
| 1.Cash flow ratio     1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | 0.83      | 0.92      | 0.88      | 0.12        | -0.10       |
|   |           |           |           |             |             |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times)                     | -0.07     | -1.33     | -0.36     | -0.04       | 0.02        |

| AKD Capital Ltd.  | 2006 | 2007 | 2000 | (Thousand Rupees |         |
|---|------|------|------|------------------|---------|
| Items   | 2006 | 2007 | 2008 | 2009             | 201     |
| A.Total equity (A1 to A3)   | -    | -    | -    | 14,727           | 15,757  |
| 1.Share capital   | -    | -    | -    | 25,073           | 25,073  |
| 2.Reserves  | -    | -    | -    | 752              | 752     |
| 3.Unappropriated profit/loss  | -    | -    | -    | (11,098)         | (10,068 |
| 4.Others  | -    | -    | -    | 20,891           | 20,89   |
| B.Total liabilities (B1 + B2)   | -    | -    | -    | 17,025           | 4,39    |
| 1.Current liabilities   | -    | -    | -    | 17,025           | 4,39    |
| 2.Non-current liabilities   | -    | -    | -    | 0                | (       |
| C.Total assets (C1+C2)  | -    | -    | -    | 52,643           | 41,045  |
| 1.Current assets (a + b)  | -    | -    | -    | 35,590           | 35,486  |
| a.Cash & bank balances  | -    | -    | =    | 396              | 380     |
| b.Others  | -    | -    | -    | 35,194           | 35,106  |
| 2.Non-current assets (a + b)  | -    | -    | -    | 17,053           | 5,559   |
| a.Venture investment  | -    | -    | -    | 7,033            | 5,539   |
| b.Others  | -    | -    | -    | 10,020           | 20      |
| D.Profit & loss account   |      |      |      |                  |         |
| 1.Revenue   | -    | -    | -    | (37,165)         | 5,35    |
| 2.Admin. & operating expense  | -    | -    | -    | 13,998           | 3,19    |
| 3.Financial charges   | -    | -    | -    | 172              | (       |
| 4.Profit/(loss) before taxation   | -    | -    | -    | (14,207)         | 1,759   |
| 5.Profit/(loss) after taxation  | -    | -    | -    | (14,207)         | 1,030   |
| E.Other items   |      |      |      |                  |         |
| 1.No. of ordinary shares  | -    | -    | -    | 2,507            | 2,50    |
| 2.Cash dividend   | -    | -    | -    | 0.00%            | 0.00%   |
| 3.Stock dividend/bonus shares   | -    | -    | -    | 0.00%            | 0.00%   |
| 4.Cash generated from operating activities  | -    | -    | -    | (19,148)         | 3,53    |
| F.Efficiency ratios/profitability ratios  |      |      |      |                  |         |
| 1.Return on equity (ROE) (D5/A)   | -    | -    | -    | -96.47%          | 6.549   |
| 2.Return on capital employed (ROCE) (D5/C-B1)                                     | -    | -    | -    | -39.89%          | 2.819   |
| 3.Return on assets (ROA) (D5/C)   | -    | -    | -    | -26.99%          | 2.519   |
| 4.Return on revenue (ROR) (D5/D1)   | -    | -    | -    | 38.23%           | 19.249  |
| 5.Admin. expense to revenue (D2/D1)   | -    | -    | -    | -37.66%          | 59.609  |
| 6.Earning per share (D5/E1)   | -    | -    | -    | -5.67            | 0.4     |
| G.Liquidity ratios  |      |      |      |                  |         |
| 1.Cash & bank balances to total assets (C1a/C)                                    | -    | -    | =    | 0.75%            | 0.939   |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | -    | -    | =    | 2.09             | 8.0     |
| 3.Total liabilities to total assets (B/C) (times)                                 | -    | -    | -    | 0.32             | 0.1     |
| H.Capital /leverage ratios  |      |      |      |                  |         |
| 1.Capital ratio (A/C)   | -    | -    | -    | 27.98%           | 38.39   |
| 2.Break up value per share (A/E1)   | -    | -    | -    | 5.87             | 6.2     |
| I.Cash flow ratio   |      |      |      |                  |         |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times)   | -    | -    | -    | 1.35             | 3.4     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | _    | _    |      | -1.12            | 0.8     |

| AMZ Venture Capital   |          |          |          | (Thousan | d Rupees) |
|---|----------|----------|----------|----------|-----------|
| Items   | 2006     | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 275,596  | 259,222  | 233,655  | 222,187  | 222,187   |
| 1.Share capital   | 300,000  | 300,000  | 300,000  | 300,000  | 300,000   |
| 2.Reserves  | 0        | 0        | 0        | 0        | 0         |
| 3.Unappropriated profit/loss  | (24,404) | (40,778) | (66,345) | (77,813) | (77,813)  |
| 4.Others  | 0        | 0        | 0        | 0        | 0         |
| B.Total liabilities (B1 + B2)   | 170,014  | 187,171  | 213,055  | 244,337  | 244,337   |
| 1.Current liabilities   | 124,827  | 23,856   | 193,519  | 244,337  | 244,337   |
| 2.Non-current liabilities   | 45,187   | 163,315  | 19,536   | 0        | 0         |
| C.Total assets (C1+C2)  | 445,610  | 446,393  | 446,710  | 466,524  | 466,524   |
| 1.Current assets (a + b)  | 21,065   | 102,602  | 103,815  | 124,373  | 124,373   |
| a.Cash & bank balances  | 21       | 207      | 14       | 7        | 7         |
| b.Others  | 21,044   | 102,395  | 103,801  | 124,366  | 124,366   |
| 2.Non-current assets (a + b)  | 424,545  | 343,791  | 342,895  | 342,151  | 342,151   |
| a.Venture investment  | 304,128  | 304,128  | 304,128  | 304,128  | 304,128   |
| b.Others  | 120,417  | 39,663   | 38,767   | 38,023   | 38,023    |
| D.Profit & loss account   |          |          |          |          |           |
| 1.Revenue   | 11,624   | 14,005   | 4,542    | 18,926   | 18,926    |
| 2.Admin. & operating expense  | 11,876   | 4,383    | 2,586    | 1,334    | 1,334     |
| 3.Financial charges   | 17,854   | 26,511   | 27,952   | 29,212   | 29,212    |
| 4.Profit/(loss) before taxation   | (18,106) | (16,375) | 152      | 428      | 428       |
| 5.Profit/(loss) after taxation  | (18,106) | (16,375) | (25,567) | (11,469) | (11,469)  |
| E.Other items   |          |          |          |          |           |
| 1.No. of ordinary shares  | 30,000   | 30,000   | 30,000   | 30,000   | 30,000    |
| 2.Cash dividend   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 3.Stock dividend/bonus shares   | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | (14,235) | 6,683    | 15,964   | 26,040   | 186,330   |
| F.Efficiency ratios/profitability ratios  |          |          |          |          |           |
| 1.Return on equity (ROE) (D5/A)   | -6.57%   | -6.32%   | -10.94%  | -5.16%   | -5.16%    |
| 2.Return on capital employed (ROCE) (D5/C-B1)                                     | -5.64%   | -3.88%   | -10.10%  | -5.16%   | -5.16%    |
| 3.Return on assets (ROA) (D5/C)   | -4.06%   | -3.67%   | -5.72%   | -2.46%   | -2.46%    |
| 4.Return on revenue (ROR) (D5/D1)   | -155.76% | -116.92% | -562.90% | -60.60%  | -60.60%   |
| 5.Admin. expense to revenue (D2/D1)   | 102.17%  | 31.30%   | 56.94%   | 7.05%    | 7.05%     |
| 6.Earning per share (D5/E1)   | -0.60    | -0.55    | -0.85    | -0.38    | -0.38     |
| G.Liquidity ratios  |          |          |          |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 0.00%    | 0.05%    | 0.00%    | 0.00%    | 0.00%     |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 0.17     | 4.30     | 0.54     | 0.51     | 0.51      |
| 3.Total liabilities to total assets (B/C) (times)                                 | 0.38     | 0.42     | 0.48     | 0.52     | 0.52      |
| H.Capital /leverage ratios  |          |          |          |          |           |
| 1.Capital ratio (A/C)   | 61.85%   | 58.07%   | 52.31%   | 47.63%   | 47.63%    |
| 2.Break up value per share (A/E1)   | 9.19     | 8.64     | 7.79     | 7.41     | 7.41      |
| I.Cash flow ratio   |          |          |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times)   | 0.79     | -0.41    | -0.62    | -2.27    | -16.25    |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.11    | 0.28     | 0.08     | 0.11     | 0.76      |

| TMT-Venture Capital   |         |          |          |          | d Rupees) |
|---|---------|----------|----------|----------|-----------|
| Items   | 2006    | 2007     | 2008     | 2009     | 2010      |
| A.Total equity (A1 to A3)   | 22,136  | 10,166   | (4,539)  | 1,146    | 1,146     |
| 1.Share capital   | 15,000  | 15,000   | 15,000   | 27,000   | 27,000    |
| 2.Reserves  | 0       | 0        | 0        | 0        | 0         |
| 3.Unappropriated profit/loss  | 7,136   | (4,834)  | (19,539) | (25,854) | (25,854)  |
| 4.Others  | 0       | 0        | 12,000   | 0        | 0         |
| B.Total liabilities (B1 + B2)   | 1,976   | 3,833    | 4,923    | 7,681    | 7,681     |
| 1.Current liabilities   | 1,008   | 1,790    | 2,137    | 6,415    | 6,415     |
| 2.Non-current liabilities   | 968     | 2,043    | 2,786    | 1,266    | 1,266     |
| C.Total assets (C1+C2)  | 24,112  | 13,999   | 12,384   | 8,827    | 8,827     |
| 1.Current assets (a + b)  | 21,971  | 9,778    | 7,378    | 6,437    | 6,437     |
| a.Cash & bank balances  | 415     | 2,387    | 255      | 9        | 9         |
| b.Others  | 21,556  | 7,391    | 7,123    | 6,428    | 6,428     |
| 2.Non-current assets (a + b)  | 2,141   | 4,221    | 5,006    | 2,390    | 2,390     |
| a.Venture investment  | 0       | 0        | 0        | 0        | 0         |
| b.Others  | 2,141   | 4,221    | 5,006    | 2,390    | 2,390     |
| D.Profit & loss account   |         |          |          |          |           |
| 1.Revenue   | 25,102  | 7,740    | 7,500    | 7,500    | 7,500     |
| 2.Admin. & operating expense  | 10,362  | 19,465   | 21,846   | 14,888   | 14,888    |
| 3.Financial charges   | 236     | 257      | 477      | 431      | 431       |
| 4.Profit/(loss) before taxation   | 14,735  | (11,970) | (14,706) | (6,315)  | (6,315    |
| 5.Profit/(loss) after taxation  | 14,735  | (11,970) | (14,706) | (6,315)  | (6,315    |
| E.Other items   |         |          |          |          |           |
| 1.No. of ordinary shares  | 1,500   | 1,500    | 1,500    | 2,700    | 2,700     |
| 2.Cash dividend   | 0.00%   | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 3.Stock dividend/bonus shares   | 0.00%   | 0.00%    | 0.00%    | 0.00%    | 0.00%     |
| 4.Cash generated from operating activities  | (3,630) | 3,861    | (12,142) | 644      | 644       |
| F.Efficiency ratios/profitability ratios  |         |          |          |          |           |
| 1.Return on equity (ROE) (D5/A)   | 66.57%  | -117.75% | 3.24%    | -551.05% | -551.05%  |
| 2.Return on capital employed (ROCE) (D5/C-B1)                                     | 63.78%  | -98.04%  | -1.44%   | -261.82% | -261.82%  |
| 3.Return on assets (ROA) (D5/C)   | 61.11%  | -85.51%  | -1.19%   | -71.54%  | -71.54%   |
| 4.Return on revenue (ROR) (D5/D1)   | 58.70%  | -154.65% | -1.96%   | -84.20%  | -84.20%   |
| 5.Admin. expense to revenue (D2/D1)   | 41.28%  | 251.49%  | -1.49%   | 198.51%  | 198.51%   |
| 6.Earning per share (D5/E1)   | 9.82    | -7.98    | -9.80    | -2.34    | -2.34     |
| G.Liquidity ratios  |         |          |          |          |           |
| 1.Cash & bank balances to total assets (C1a/C)                                    | 1.72%   | 17.05%   | 0.02%    | 0.10%    | 0.10%     |
| 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 21.80   | 5.46     | 3.45     | 1.00     | 1.00      |
| 3.Total liabilities to total assets (B/C) (times)                                 | 0.08    | 0.27     | 0.40     | 0.87     | 0.87      |
| H.Capital /leverage ratios  |         |          |          |          |           |
| 1.Capital ratio (A/C)   | 91.80%  | 72.62%   | -0.37%   | 12.98%   | 12.98%    |
| 2.Break up value per share (A/E1)   | 14.76   | 6.78     | -3.03    | 0.42     | 0.42      |
| I.Cash flow ratio   |         |          |          |          |           |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times)   | -0.25   | -0.32    | 0.83     | -0.10    | -0.10     |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -3.60   | 2.16     | -5.68    | 0.10     | 0.10      |

| Team   | TRG Pakistan Limited  |           |           |           | (Thousa     | nd Rupees)  |
|--|---|-----------|-----------|-----------|-------------|-------------|
| 1. Share capital 2.400,000 3.853,007 3.853,007 0.2053,000 2.858,000 2.8 Reserves  0 0 0 0 26,938 2.0 2.6 Reserves  4. Others 1.423 0.0 0 0 0 74,8214 722,000 4.0 0 74,8214 0.2053,000 4.0 0 74,8214 0.2053,000 4.0 0 74,8214 0.2053,000 4.0 0 74,8214 0.2053,000 4.0 0 74,8214 0.2053,000 4.0 0 74,8214 0.2053,000 4.0 0 74,8214 0.2053,000 4.0 0 74,8214 0.2053,000 4.0 0 74,8214 0.2053,000 4.0 0 0 74,8214 0.2053,000 4.0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   | Items   | 2006      | 2007      | 2008      |             | 2010        |
| 2. Reservers 3. Jungsproprieted profit/loss 3. Jungsproprieted profit/loss 4. Others 4.42 5. Total liabilities (B1 + B2) 1. Current liabilities 3. 0. 0. 0. 74 6,214 7. Current liabilities 3. 0. 0. 0. 0. 74 6,214 7. Current liabilities 3. 0. 0. 0. 0. 0. 74 6,214 7. Current liabilities 3. 0. 0. 0. 0. 0. 0. 64,025 7. Current liabilities 3. 0. 0. 0. 0. 0. 0. 64,025 7. Current liabilities 3. 0. 0. 0. 0. 0. 0. 0. 65,005 7. Current liabilities 3. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.   | A.Total equity (A1 to A3)   | 2,172,213 | 3,566,394 | 3,566,394 | (613,362)   | (1,578,581) |
| A. One sproprieted profitioss (26.4m)  | 1.Share capital   | 2,408,692 | 3,853,907 | 3,853,907 | 3,853,907   | 3,853,907   |
| A. Others         4.423         0         0         76,214         722.01           B. Total liabilities (B1 + B2)         1,484.465         29,215         29,215         5,497.622         6,500.88           2. Non-current liabilities         3,089         0         0         0         6,002.88         6,002.88           2. Non-current liabilities         3,089         0         0         0         0,040.00         6,002.88         6,002.88         1,002.00         0         0,040.00         6,002.88         6,002.88         1,002.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0,040.00         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td>2.Reserves</td> <td>0</td> <td>0</td> <td>0</td> <td>289,393</td> <td>236,853</td>  | 2.Reserves  | 0         | 0         | 0         | 289,393     | 236,853     |
| B. Total liabilities (B1 + B2)         1.484.485         29.215         29.215         5.07.622         6.03.03           1. Curner liabilities         1.484.386         29.215         29.215         5.07.622         6.028.28         6.028.28         6.028.28         6.028.28         6.028.28         6.028.28         6.028.48         6.028.48         6.028.48         6.028.48         6.028.48         6.068.88         6.028.68         6.08.08         6  | 3.Unappropriated profit/loss  | (236,479) | (287,513) | (287,513) | (4,756,662) | (5,669,341) |
| 1.Current liabilities  | 4.Others  | 4,423     | 0         | 0         | 748,214     | 722,358     |
| 2.Non-current liabilities         3.068         0         0         0.42,025         42,025           C.Toda assets (C1+C2)         3.681,101         3.596,000         3.596,000         62,668,000         5.656,800           1. Current assets (a + b)         7.4265         5.377         27,430         3.727         32,1112         5.656,000           2. Non-current assets (a + b)         3.586,000         3.586,800         3.561,800         3.684,802         2.285,000           2. Non-current assets (a + b)         3.586,800         3.568,800         3.561,800         3.561,800         2.285,000           a. Venture investment         3.586,800         3.560,800         3.561,800         3.561,800         2.285,000           b. Others         2.287,000         2.284,811         3.500         3.500,800         2.683,000         2.287,200           2. Non-current assets (a + b)         3.500,800         3.500,800         3.500,800         3.500,800         3.500,800         2.281,000         2.287,200           D. Others         3.2800         3.2800         3.500         3.500         3.500         3.500         3.500         3.500         3.240,000         3.240,000         3.220,000         3.220,000         3.220,000         3.220,000         3.220,000   | B.Total liabilities (B1 + B2)   | 1,484,465 | 29,215    | 29,215    | 6,121,647   | 6,513,090   |
| C.Total assets (C1+C2)         3,661,101         3,956,009         3,256,609         6,256,489         6,565,600           1. Current assets (a + b)         74,265         3,720         33,720         2,581,674         3,369,61           a. Cash & bank ballances         53,888         6,227         6,227         321,112         542,81           b. Others         23,877         27,403         3,261,689         3,601,809         3,601,809         2,267,22           a. Venture investment         5,559,559         3,569,355         3,561,809         3,601,809         2,261,20           b. Others         2,241         3,559,503         3,569,355         3,618,809         3,601,809         2,261,20           b. Others         2,241         3,559,503         3,569,355         3,618,609         2,618,40           b. Others         2,541         3,559,503         3,569,355         3,618,609         2,618,40           b. Others         2,541         3,539,406         8,309         10,378,209         10,656,76           2,441min, & operating expenses         139,019         2,743         2,346         2,249           3,574min, & operating expenses         139,019         (61,034)         (1,916,401)         (1,916,407)           4,02   | 1.Current liabilities   | 1,481,396 | 29,215    | 29,215    | 5,497,622   | 6,092,883   |
| 1.Current assets (a + b)   | 2.Non-current liabilities   | 3,069     | 0         | 0         | 624,025     | 420,207     |
| A. Cash & bank balances         50.00ers         6.277         6.277         321,112         24.25.50           b. Others         2.8 A977         3.74.93         2.74.93         2.74.93         2.24.05.62         2.857.07           2. Non-current assets (a + b)         3.58.63.63         3.58.63.63         3.58.63.63         5.358.63.53         3.58.63.53         2.58.63.53         2.268.62         2.268.62         2.288.62         2.288.62         2.288.62         2.288.62         2.288.62         3.58.63.53         3.58.63.63         3.58.63.6   | C.Total assets (C1+C2)  | 3,661,101 | 3,595,609 | 3,595,609 | 6,256,499   | 5,656,867   |
| D.Others   | 1.Current assets (a + b)  | 74,265    | 33,720    | 33,720    | 2,561,674   | 3,399,636   |
| 2.Non-current assets (a + b)   | a.Cash & bank balances  | 50,388    | 6,227     | 6,227     | 321,112     | 542,563     |
| a. Venture investment         3,568,355         3,568,355         3,584,355         3,618,595         20,000,000           b. Others         28,481         3,534         3,534         76,230         167,335           D. Profit & loss account           1. Revenue         29,340         8,300         10,378,260         10,555,72           2. Admin. & Operating expense         25,743         29,346         29,344         29,446         29,446         29,440         20,471         20,416,401         20,149,401         20,149,401         20,149,401         20,149,401         20,471         20,416,401 <td< td=""><td>b.Others</td><td>23,877</td><td>27,493</td><td>27,493</td><td>2,240,562</td><td>2,857,073</td></td<>  | b.Others  | 23,877    | 27,493    | 27,493    | 2,240,562   | 2,857,073   |
| b. Others         28,481         3,534         3,534         76,230         167,335           D.Profit & loss account         29,340         8,300         8,300         10,378,260         20,665,72           2. Admin, & operating expense         25,743         3,518         23,946         3,240,654         2,806,657,72           3. Financial charges         139,019         27,199         25,848         225,77           4. Profit/(loss) before taxation         (135,912)         (51,034)         (51,034)         (1915,073)         (1284,43           5. Profit/(loss) after taxation         (135,912)         (51,034)         (51,034)         (1915,073)         (1284,43           5. Profit/(loss) after taxation         (135,912)         (51,034)         (51,034)         (1915,073)         (1284,43           5. Profit/(loss) after taxation         240,889         385,391         <  | 2.Non-current assets (a + b)  | 3,586,836 | 3,561,889 | 3,561,889 | 3,694,825   | 2,257,231   |
| Neverue  | a. Venture investment   | 3,558,355 | 3,558,355 | 3,558,355 | 3,618,595   | 2,089,840   |
| 1.Revenue 29,340 8,300 8,300 10,378,260 10,585,77 2.Admin. & operating expense 25,743 23,946 23,946 32,946 22,976 3.18 25,976 25 | b.Others  | 28,481    | 3,534     | 3,534     | 76,230      | 167,391     |
| 2 Admin. & operating expense       25,743       23,946       23,946       3,240,654       2,960,050         3. Financial charges       139,019       27,199       27,199       258,844       229,74         4. Profit/(loss) before taxation       (135,912)       (51,034)       (61,034)       (1,915,073)       (1,284,43)         5. Profit/(loss) after taxation       (135,912)       (51,034)       (61,034)       (1,916,010)       (1284,43)         5. Profit/(loss) after taxation       (135,912)       (61,034)       (61,034)       (1,916,010)       (1284,43)         5. Profit/(loss) after taxation       (135,912)       (61,034)       (61,034)       (1,916,010)       (1284,43)         5. Cother items       (1007)       (1000)  | D.Profit & loss account   |           |           |           |             |             |
| 3 Financial charges       139.019       27,199       27,199       258,844       229.71         4. Profit/(loss) before taxation       (135,912)       (51,034)       (51,034)       (1,915,073)       (1,284,43)         5. Profit/(loss) after taxation       (135,912)       (51,034)       (51,034)       (1,916,401)       (1,060,70)         E.Other items       240,869       385,391 </td <td>1.Revenue</td> <td>29,340</td> <td>8,300</td> <td>8,300</td> <td>10,378,260</td> <td>10,655,725</td>  | 1.Revenue   | 29,340    | 8,300     | 8,300     | 10,378,260  | 10,655,725  |
| 4. Profit/(loss) before taxation       (135,912)       (51,034)       (51,034)       (1,915,073)       (1,284,42)         5. Profit/(loss) after taxation       (135,912)       (51,034)       (51,034)       (1,916,401)       (1,000,700)         E. Other items         1. No. of ordinary shares       240,869       385,391 <t< td=""><td>2.Admin. &amp; operating expense</td><td>25,743</td><td>23,946</td><td>23,946</td><td>3,240,654</td><td>2,968,059</td></t<>   | 2.Admin. & operating expense  | 25,743    | 23,946    | 23,946    | 3,240,654   | 2,968,059   |
| 5.Profit/(loss) after taxation         (135.912)         (61.034)         (51.034)         (1.916.401)         (1.06.707)           E.Other items           1.No. of ordinary shares         240.869         385.391         385   | 3.Financial charges   | 139,019   | 27,199    | 27,199    | 258,844     | 229,713     |
| E-Other items  | 4.Profit/(loss) before taxation   | (135,912) | (51,034)  | (51,034)  | (1,915,073) | (1,284,431) |
| 1.No. of ordinary shares       240,869       385,391       385,391       385,391       385,391       385,391       200       200   | 5.Profit/(loss) after taxation  | (135,912) | (51,034)  | (51,034)  | (1,916,401) | (1,060,704) |
| 2.Cash divided       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%        0.00%       0.00%       0.00%   | E.Other items   |           |           |           |             |             |
| 3.Stock dividend/bonus shares 0.00%  | 1.No. of ordinary shares  | 240,869   | 385,391   | 385,391   | 385,391     | 385,391     |
| 4. Cash generated from operating activities (97,199) (83,747) (83,747) (237,487) (83,487)  F. Efficiency ratios/profitability ratios  1. Return on equity (ROE) (D5/A) -6.26% -1.43% -1.43% 312.44% 67.15  2. Return on capital employed (ROCE) (D5/C-B1) -6.24% -1.43% -1.43% -252.53% 243.27  3. Return on assets (ROA) (D5/C) -3.71% -1.42% -1.42% -30.63% -18.75  4. Return on revenue (ROR) (D5/D1) -463.23% -614.87% -614.87% -18.47% -9.95  5. Admin. expense to revenue (D2/D1) -87.74% -288.51% -288.51% -31.23% -2.35  G. Liquidity ratios  1. Cash & bank balances to total assets (C1a/C) -1.38% -0.17% - | 2.Cash dividend   | 0.00%     | 0.00%     | 0.00%     | 0.00%       | 0.00%       |
| F.Efficiency ratios/profitability ratios   1.Return on equity (ROE) (D5/A)   -6.26%   -1.43%   -1.43%   312.44%   67.15   2.Return on capital employed (ROCE) (D5/C-B1)   -6.24%   -1.43%   -1.43%   -1.43%   -252.53%   243.27   2.Return on assets (ROA) (D5/C)   -3.71%   -1.42%   -1.42%   -30.63%   -18.75   2.8    | 3.Stock dividend/bonus shares   | 0.00%     | 0.00%     | 0.00%     | 0.00%       | 0.00%       |
| 1.Return on equity (ROE) (D5/A)  | 4.Cash generated from operating activities  | (97,199)  | (83,747)  | (83,747)  | (237,487)   | (83,486)    |
| 2.Return on capital employed (ROCE) (D5/C-B1)  3.Return on assets (ROA) (D5/C)  4.Return on revenue (ROR) (D5/D1)  5.Admin. expense to revenue (D2/D1)  6.Earning per share (D5/E1)  6.Earning per share (D5/E1)  7.Cash & bank balances to total assets (C1a/C)  7.Caurent assets to current liabilities (C1/B1) (times)  7.Capital ratio (A/C)  7.Beak up value per share (A/E1)  7.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  7.Cash generated from operating activities to profit after tax. (E4/D5) (times)  | F.Efficiency ratios/profitability ratios  |           |           |           |             |             |
| 3.Return on assets (ROA) (D5/C)  | 1.Return on equity (ROE) (D5/A)   | -6.26%    | -1.43%    | -1.43%    | 312.44%     | 67.19%      |
| 4.Return on revenue (ROR) (D5/D1) 4.63.23% -614.87% -614. | 2.Return on capital employed (ROCE) (D5/C-B1)                                     | -6.24%    | -1.43%    | -1.43%    | -252.53%    | 243.27%     |
| 5.Admin. expense to revenue (D2/D1) 6.Earning per share (D5/E1) 6.Earning per share (D | 3.Return on assets (ROA) (D5/C)   | -3.71%    | -1.42%    | -1.42%    | -30.63%     | -18.75%     |
| 6.Earning per share (D5/E1)  6.Earning per sh | 4.Return on revenue (ROR) (D5/D1)   | -463.23%  | -614.87%  | -614.87%  | -18.47%     | -9.95%      |
| G.Liquidity ratios  1. Cash & bank balances to total assets (C1a/C)  2. Cuurent assets to current liabilities (C1/B1) (times)  3. Total liabilities to total assets (B/C) (times)  4. Capital ratio (A/C)  5. 1.38%  6. 1.15  6. 1.15  6. 4.7  6. 3. 3. Total liabilities to total assets (B/C) (times)  6. 4.1  6. 5. 1.38%  6. 1.15  6. 4.7  6. 6. 1.15  6. 4.7  6. 6. 1.15  | 5.Admin. expense to revenue (D2/D1)   | 87.74%    | 288.51%   | 288.51%   | 31.23%      | 27.85%      |
| 1.Cash & bank balances to total assets (C1a/C)       1.38%       0.17%       0.17%       5.13%       9.59         2.Cuurent assets to current liabilities (C1/B1) (times)       0.05       1.15       1.15       0.47       0.0         3.Total liabilities to total assets (B/C) (times)       0.41       0.01       0.01       0.98       1.         H.Capital /leverage ratios       1.Capital ratio (A/C)       59.33%       99.19%       99.19%       -9.80%       -27.91%         2.Break up value per share (A/E1)       9.02       9.25       9.25       -1.59       -4.1         I.Cash flow ratio         1.Cash generated from operating activities to profit after tax. (E4/D5) (times)       0.72       1.64       1.64       0.12       0.05   | 6.Earning per share (D5/E1)   | -0.56     | -0.13     | -0.13     | -4.97       | -2.75       |
| 2. Cuurent assets to current liabilities (C1/B1) (times)       0.05       1.15       1.15       0.47       0.3         3. Total liabilities to total assets (B/C) (times)       0.41       0.01       0.01       0.98       1.         H. Capital /leverage ratios         1. Capital ratio (A/C)       59.33%       99.19%       99.19%       -9.80%       -27.91°         2. Break up value per share (A/E1)       9.02       9.25       9.25       -1.59       -4.7         I. Cash flow ratio         1. Cash generated from operating activities to profit after tax. (E4/D5) (times)       0.72       1.64       1.64       0.12       0.01  | G.Liquidity ratios  |           |           |           |             |             |
| 3.Total liabilities to total assets (B/C) (times)  0.41  0.01  0.01  0.98  1. H.Capital /leverage ratios  1. Capital ratio (A/C)  2. Break up value per share (A/E1)  1. Cash flow ratio  1. Cash generated from operating activities to profit after tax. (E4/D5) (times)  0.41  0.01  0.01  0.01  0.01  0.98  1. Cash 1. Cas | 1.Cash & bank balances to total assets (C1a/C)                                    | 1.38%     | 0.17%     | 0.17%     | 5.13%       | 9.59%       |
| H.Capital /leverage ratios  1.Capital ratio (A/C) 59.33% 99.19% 99.19% -9.80% -27.91  2.Break up value per share (A/E1) 9.02 9.25 9.25 -1.59 -4.7  I.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D5) (times) 0.72 1.64 1.64 0.12 0.12   | 2.Cuurent assets to current liabilities (C1/B1) (times)                           | 0.05      | 1.15      | 1.15      | 0.47        | 0.56        |
| 1. Capital ratio (A/C)       59.33%       99.19%       99.19%       -9.80%       -27.91%         2. Break up value per share (A/E1)       9.02       9.25       9.25       -1.59       -4.7         I. Cash flow ratio         1. Cash generated from operating activities to profit after tax. (E4/D5) (times)       0.72       1.64       1.64       0.12       0.12   | 3.Total liabilities to total assets (B/C) (times)                                 | 0.41      | 0.01      | 0.01      | 0.98        | 1.15        |
| 2.Break up value per share (A/E1)  1.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D5) (times)  9.02  9.25  9.25  9.25  1.64  1.64  0.12  0.12  | H.Capital /leverage ratios  |           |           |           |             |             |
| I.Cash flow ratio  1.Cash generated from operating activities to profit after tax. (E4/D5) (times)  0.72  1.64  0.12  0.12   | 1.Capital ratio (A/C)   | 59.33%    | 99.19%    | 99.19%    | -9.80%      | -27.91%     |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) 0.72 1.64 1.64 0.12 0.12   | 2.Break up value per share (A/E1)   | 9.02      | 9.25      | 9.25      | -1.59       | -4.10       |
|  | I.Cash flow ratio   |           |           |           |             |             |
| 2 Cash generated from enerating activities to current liabilities (E4/R1) (times) 0.07 -2.97 -2.97 -2.97   | 1.Cash generated from operating activities to profit after tax. (E4/D5) (times)   | 0.72      | 1.64      | 1.64      | 0.12        | 0.08        |
| 2. Cash generated from operating activities to current liabilities (E4/D1) (times) -0.07 -2.07 -2.07 -2.07 -0.04 -0.0  | 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.07     | -2.87     | -2.87     | -0.04       | -0.01       |

## Appendix

# APPENDIX Companies Covered in the Balance Sheet Analysis As on 31<sup>st</sup> December 2010 Total Companies (174)

| Sr.            | Company Name                                  | Page<br># | Sr.<br># | Company Name                            | Page<br># |
|----------------|---|-----------|----------|---|-----------|
| _ <del>#</del> | Danks (20)                                    |           | •        | MID D 1                                 | 52        |
| A.             | Banks (38) Public Sector Commercial Banks (4) |           | 18       | NIB Bank                                | 52        |
|                |   |           | 19       | SAMBA Bank Ltd.                         | 53        |
| 1              | First Women Bank Limited                      | 30        | 20       | SilkBank Limited (Saudi Pak Bank).      | 54        |
| 2              | National Bank of Pakistan                     | 31        | 21       | Soneri Bank Ltd.                        | 55        |
| 3              | The Bank of Khyber                            | 32        | 22       | Standard Chartered Bank (Pakistan) Ltd. | 56        |
| 4              | The Bank of Punjab                            | 33        | 23       | Summit Bank                             | 57        |
| B.             | Local Private Banks (24)                      |           |          |   |           |
| 1              | Albaraka (Pakistan) Ltd.                      | 35        | 24       | United Bank Ltd.                        | 58        |
| 2              | Allied Bank Ltd.                              | 36        | C.       | Specialized Banks (4)                   |           |
| 3              | Askari Bank Ltd.                              | 37        | 1        | Industrial Dev. Bank of Pakistan        | 60        |
| 4              | Atlas Bank Ltd.                               | 38        | 2        | The Punjab Provincial Cooperative Bank  | 61        |
| 5              | Bank Al-Habib Ltd.                            | 39        | 3        | SME Bank Ltd.                           | 62        |
| 6              | Bank Al Falah Ltd.                            | 40        | 4        | Zarai Taraqiati Bank Ltd. (ZTBL)        | 63        |
| 7              | Bank Islami Pakistan Ltd.                     | 41        |          | ()                                      |           |
|                |   | 42        | D.       | Foreign Banks (6)                       |           |
| 8              | Burj Bank Ltd.                                |           | 1        | Develope Devil DI C                     | (5        |
| 9              | Dubai Islami Pakistan Bank ltd.               | 43        | 1        | Barclays Bank PLC                       | 65        |
| 10             | Faysal Bank Ltd.                              | 44        | 2        | Citi Bank N.A                           | 66        |
| 11             | Habib Bank Ltd.                               | 45        | 3        | Deutsch Bank                            | 67        |
| 12             | Habib Metropolitan Bank Ltd.                  | 46        | 4        | HSBC Bank Middle East Ltd.              | 68        |
| 13             | JS Bank                                       | 47        | 5        | Oman International Bank SAOG            | 69        |
| 14             | KASB Bank Ltd.                                | 48        | 6        | The Bank of Tokyo-Mitsubishi Ltd.       | 70        |
| 15             | MCB Bank Ltd.                                 | 49        |          | <b>Development Finance</b>              |           |
| 16             | Meezan Bank Ltd.                              | 50        |          | Institutions (7)                        |           |
| 17             | Mybank Ltd                                    | 51        | 1        | Pak Iran Joint Investment Company       | 75        |

| Sr<br># | Company Name                                    | Page<br># | Sr. | Company Name                                 | Page<br># |
|---------|---|-----------|-----|--|-----------|
| • **    |   |           |     |  |           |
| 2       | Pak Brunei Investment Company Limited           | 76        | 7   | Security Investment Bank Ltd.                | 106       |
| 3       | Pak China Investment Company Limited            | 77        | 8   | Trust Investment bank Ltd.                   | 107       |
| 4       | Pak Kuwait Investment Company Limited           | 78        |     | M ( 15 16 (10)                               |           |
| 5       | Pak Libya Holding Company Limited               | 79        |     | <b>Mutual Fund Companies (19)</b>            |           |
| 6       | Pak Oman Investment Company Limited             | 80        | 1   | Al Meezan Mutual Fund                        | 111       |
| 7       | Saudi Pak Industrial & Agri. Inv CO. (PVT) Ltd. | 81        | 2   | Asian Stocks Fund Limited                    | 112       |
|         | <b>Leasing Companies (9)</b>                    |           | 3   | Atlas Fund of Funds                          | 113       |
| 1       | Grays Leasing Ltd.                              | 87        | 4   | First Capital Mutual Fund Limited            | 114       |
| 2       | Natover Lease & Refinance Ltd.                  | 88        | 5   | First Dawood Mutual Fund                     | 115       |
| 3       | Orix Leasing Pakistan Ltd.,                     | 89        | 6   | Golden Arrow Selected Stocks Fund<br>Limited | 116       |
| 4       | Pak-Gulf Leasing Company Ltd.                   | 90        | 7   | JS Growth Fund                               | 117       |
| 5       | SME Leasing Ltd.                                | 91        | 8   | JS Large Capital Fund                        | 118       |
| 6       | Saudi Pak Leasing Co. Ltd.                      | 92        | 9   | JS Value Fund                                | 119       |
| 7       | Security Leasing Corp. Ltd.                     | 93        | 10  | Meezan Balanced Fund                         | 120       |
| 8       | Sigma Leasing Corp. Ltd.                        | 94        | 11  | NAMCO Balanced Fund                          | 121       |
| 9       | Standard Chartered Leasing Limited              | 95        | 12  | PICIC Energy Fund                            | 122       |
|         | <b>Investment Banks (8)</b>                     |           | 13  | PICIC Growth Fund                            | 123       |
| 1       | Escorts Investment Bank                         | 100       | 14  | PICIC Investment Fund                        | 124       |
| 2       | First Credit and Investment Bank                | 101       | 15  | Pak Oman Advantage Fund                      | 125       |
| 3       | First Dawood Investment Bank                    | 102       | 16  | Pakistan Premier Fund Limited                | 126       |
| 4       | IGI Investment Bank Ltd.                        | 103       | 17  | Pakistan Strategic Allocation Fund           | 127       |
| 5       | Invest Capital Investment bank Ltd.             | 104       | 18  | Safe-way Mutual Fund                         | 128       |
| 6       | IS Investments Ltd                              | 105       |     | UBL Capital Protected Fund-I                 | 129       |

| Sr<br>.#      | Company Name                | Page<br># | Sr. | Company Name                                     | Page<br># |
|---------------|-----------------------------|-----------|-----|--|-----------|
| L <u>.#</u> _ | Modarbas (25)               | 1         | 24  | Trust Modarba                                    | 156       |
| 1             | Modarba Al-Mali             | 133       | 25  | UDL Modarba                                      | 157       |
| 2             | Al- Noor Modarba            | 134       |     |  |           |
| 3             | Allied Rental Modaraba      | 135       |     | <b>Exchange Companies (20)</b>                   |           |
| 4             | B.F Modaraba                | 136       | 1   | AA Exchange Company (Pvt.) Ltd.                  | 161       |
| 5             | B.R.R. Guardian Modaraba    | 137       | 2   | Al-Hameed Int. Money Ex (Pvt.) Ltd.              | 162       |
| 6             | Constellation Modarba       | 138       | 3   | Al-Rahim Exchange Company (Pvt.) Ltd.            | 163       |
| 7             | Crescent Standard Modaraba  | 139       | 4   | Dollar East Exchange Company (Pvt.) Ltd.         | 164       |
| 8             | Elite Capital Modarba       | 140       | 5   | Fairdeal Exchange Company (Pvt.) Ltd.            | 165       |
| 9             | Equity Modarba              | 141       | 6   | Galaxy Exchange Company (Pvt.) Ltd.              | 166       |
| 10            | Fidelity Leasing Modarba    | 142       | 7   | H & H Exchange Company (Pvt.) Ltd.               | 167       |
| 11            | First Imrooz Modaraba       | 143       | 8   | Habib Currency Exchange (Pvt.) Ltd.              | 168       |
| 12            | Habib Bank Modarba          | 144       | 9   | Habib Qatar International Exchange Pakistan Ltd. | 169       |
| 13            | Habib Modarba               | 145       | 10  | M/S SIBL Exchange Co.                            | 170       |
| 14            | IBL Modarba                 | 146       | 11  | Malik Exchange (Pvt.) Ltd.                       | 171       |
| 15            | KASB Modarba                | 147       | 12  | NBP Exchange Company Ltd.                        | 172       |
| 16            | National Bank Modarba       | 148       | 13  | Noble Exchange International (Pvt.)              | 173       |
| 17            | Pak Modarba                 | 149       | 14  | P B S Exchange Company (Pvt.) Ltd.               | 174       |
| 18            | Paramount Modarba           | 150       | 15  | Pakistan Currency Exchange Co. (Pvt.) Ltd.       | 175       |
| 19            | Prudential Modarba          | 151       | 16  | Paracha International Exchange Co. (Pvt.) Ltd    | 176       |
| 20            | Punjab Modarba              | 152       | 17  | Ravi Exchange Company Ltd                        | 177       |
| 21            | Standard Chartered Modarba  | 153       | 18  | Riaz Exchange Co. (Pvt.) Ltd.                    | 178       |
| 22            | Treet Manufacturing Modarba | 154       | 19  | Royal International Exchange Company (Pvt.) Ltd. | 179       |
| 23            | Tri-Star Modarba            | 155       | 20  | Wall Street Exchange Company (Pvt.) Ltd.         | 180       |

| Sr  | Company Name  | Page | Sr. | Company Name   | Page |
|-----|---|------|-----|--|------|
| .#  | Insurance Companies (42)                                      | #    | #   |  | #    |
| Α.  | Life Insurance Corporations (6)                               |      |     |  |      |
| 110 | Energy and Corporations (0)                                   |      | 15  | International General Insurance Co. of Pakistan Ltd. | 207  |
| 1   | American Life Insurance Company Ltd.                          | 186  | 16  | National Insurance Co., Ltd. (NICL)                  | 208  |
| 2   | Asia Care Health & Life Insurance Company Ltd.                | 187  | 17  | New Hampshire Insurance Co.                          | 209  |
| 3   | E.F.U. Life Insurance Company Ltd.                            | 188  | 18  | New Jubilee Insurance Co. Ltd.                       | 210  |
| 4   | East West Life Assurance Company Ltd.                         | 189  | 19  | Pakistan Reinsurance Co. Ltd.,                       | 211  |
| 5   | New Jubilee Life Insurance Company Ltd.                       | 190  | 20  | PICIC Insurance Ltd.                                 | 212  |
| 6   | State Life Insurance Corporation Ltd.                         | 191  | 21  | Pakistan General Insurance Co. Ltd.                  | 213  |
| ъ   | N. 10 I. (24)   |      | 22  | Pakistan Mutual Insurance Co., Ltd.                  | 214  |
| В.  | Non-life Insurance Corporations (31)                          |      | 23  | Premier Insurance Co., of Pakistan                   | 215  |
|     |   |      | 24  | Reliance Insurance Co., Ltd.                         | 216  |
| 1   | Ace Insurance Aid Pacific Ltd.,                               | 193  | 25  | Saudi Pak Insurance Co., Ltd.                        | 217  |
| 2   | Adamjee Insurance Co., Ltd.                                   | 194  | 26  | Security General Insurance Co., Ltd.                 | 218  |
| 3   | Alfalah insurance Company ltd.                                | 195  | 27  | Shaheen Insurance Co. Ltd.                           | 219  |
| 4   | Asia Insurance Co., Ltd.                                      | 196  | 28  | Silver Star Insurance Co., Ltd.                      | 220  |
| 5   | Askari General Insurance Co., Ltd.                            | 197  | 29  | UBL Insurers Limited,                                | 221  |
| 6   | Atlas Insurance Limited. (Formerly Muslim Insurance Co. Ltd.) | 198  | 30  | United Insurance Co., of Pakistan Ltd.               | 222  |
| 7   | Capital Insurance Co., Ltd                                    | 199  | 31  | Universal Insurance Co., Ltd.                        | 223  |
| 8   | Central Insurance Co., Ltd.                                   | 200  | ~   |  |      |
| 9   | Century Insurance Co., Ltd.                                   | 201  | C.  | Takaful Companies (5)                                |      |
| 10  | E.F.U General Insurance, Ltd.                                 | 202  | 1   | Dawood Family Takaful Ltd.                           | 225  |
| 11  | East West Insurance Co. Ltd.,                                 | 203  | 2   | Pak Qatar Family Takaful Ltd.                        | 226  |
| 12  | Excel Insurance Co., Ltd.                                     | 204  | 3   | Pak Kuwait Takaful Co., Ltd.                         | 227  |
| 13  | Habib Insurance Co., Ltd.                                     | 205  | 4   | Pak Qatar General Takaful Ltd.,                      | 228  |
| 14  | Hallmark Insurance Co. Ltd.                                   | 206  | 5   | Takaful Pakistan Ltd.,                               | 229  |

| Sı | Company Name | Page | Sr. | Company Name | Page |
|----|--------------|------|-----|--------------|------|
| ~  |              | #    | #   |              | #    |

## **Housing Finance (2)**

| 1 | Asian Housing Finance                      | 232 |
|---|--|-----|
| 2 | House Building Finance Corporation Limited | 233 |
|   | Venture Capitals (4)                       |     |
| 1 | AKD Capital Limited                        | 237 |
| 2 | AMZ Ventures Limited                       | 238 |
| 3 | TMT Venture Limited                        | 239 |
| 4 | TRG Pakistan Limited                       | 240 |

## References

#### **Books/Publications**

- A Report on "Methodology Development of Financial Statement Analysis of Financial Sector"
- Development Project of Statistics and DWH Department 2006-07
- SBP-Financial Sector Assessment, Various issues
- Quarterly Performance Review of the Banking System-September 2006
- SBP Prudential Regulations
- Power of Cash Flow Ratios by Frank R. Urbancie.
- Financial Statement Analysis by Stephen H. Penure
- Bank Management, 6th Edition by Timothy W. Koch and S. Scott McDonald
- Business Analysis and Valuation using financial Statements by Polepu Healy Bernard
- Essential of Financial Analysis by George T. Friedlos, Lydia L. F. Schleifer
- Financial Statement Analysis by John J.Wild, K.R Subramanyam and Robert F. Halsey (Eight Edition)
- Financial Statement Analysis by Charles H. Gibson

## Websites

- www.credfinrisk.com/bank.html
- www.iac-caribbean.com/ratios.asp
- www.nationalbarken.dk
- www.almprofessional.com/articles/98liquid.htm
- www.stlouisfed.org/col/director/Materials/alll basicratio what.htm
- www.woccu.org/bestpractices/pearls/aboutpearls
- www.woccu.org/bestpractices/pearls/pearlsratios
- www.muhanna.com/rating/niratio.htm
- www.investopedia.com/articles/stocks/07/bankfinancialshighlights.asp
- http://money.rediff.com/money/jsp/ratio.jsp?companyCode=14030055
- www.business.uiuc.edu/pellinge/ratiosdefs.htm
- http://money.rediff.com/money/jsp/ratio.jsp?companyCode=14030021
- www.gdrc.org/icm/micro-camel.html
- www.investopedia.com/articles/stocks/07/bankfinancials.asp
- www.investopedia.com/features/industryhandbook/insurance.asp
- www.iac-caribbean.com/ratios.asp
- http://faculty.philau.edu/lermackh/financial analysis.htm
- www.zeromillion.com/business/financial/financial-ratio.html
- www.businesstools.org/analysis/analysis.html#choice

- www.rusnauka.com/23\_SND\_2008/Economics/26747.doc.htm
- www.nbp.pl/homen.aspx?f=en/SystemFinansowy/stabilnosc.html
- www.islamiccenter.kaau.edu.sa/arabic/Magallah/Pdf/7/07-Toreen\_04.pdf
- www.ifslearning.ac.uk/qualifications/tasters/pdf/mper\_textexample.pdf
- www.santanderconsumer.com/pdf/SCF%20CU2006%208Jun2007.pdf
- www.pakistaneconomist.com/issue2001/issue46/cover.htm
- www.sdb.lk/hy.htm
- $\hbox{-} www.bot.or.th/bothomepage/databank/Financial\_Institutions/New\_Fin\_Data/CB/Peer\_T4E.asp$