

Infrastructure Finance in PPP Projects

TRAINING WORKSHOP – DAY 1

Karachi, Pakistan
Monday, 12th July 2010



Introduction and welcoming remarks

Monday, 9:00 to 10:15



Session agenda

1. Welcoming remarks

2. Course outline

Welcome – Meet the team



Ian Alexander
CEPA Director



Rosemary Hopkins
CEPA Principal



Gabriella Bazzano
CEPA Managing
Consultant

Welcome – Aims and objectives

- 1. Definition of terms, concepts and concerns with Project Finance and PPPs**
- 2. Provide a clear overview of key issues**
- 3. Illustrate the issues with examples from South Asia and more generally**
- 4. Provide an exercise to allow participants to test their knowledge**

Our Approach

- 1. We believe that interactive sessions are a better learning environment**
- 2. So:**
 - 1. Use of exercises and case studies**
 - 2. Happy to be stopped and asked questions as we progress through sessions**
 - 3. Encourage participants to provide us with examples from their own experience in Pakistan**

Session progress

1. Welcoming remarks

2. Course outline

Course outline – Full course

Session	Monday	Tuesday	Wednesday	Thursday	Friday
1) 8:30 to 9:00	Registration	Recap and intro	Recap and intro	Recap and intro	Recap and intro
2) 9:00 to 10:15	Introduction & welcoming remarks	Plenary 5 Sources of Finance	Plenary 10 Financial Modelling I	Plenary 13 Fiscal risk management & PPPs	Exercise 2 Risk allocation and funding (1)
3) 10:15 to 10:45 (T)					
4) 10:45 to 12:00	Plenary 1 Project Finance	Plenary 6 PPP project risks I	Plenary 11 Financial Modelling II	Case study 2 Risk allocation and mitigation in a road project	Exercise 2 Risk allocation and funding (2)
5) 12:00 to 13:00	Plenary 2 Public Private Partnerships	Plenary 7 PPP project risks II	Case study 1 Example of a financial model for roads	Plenary 14 Description of the Concession Agreement	Exercise 2 Risk allocation and funding (3)
6) 13:00 to 14:00 (L)					
7) 14:00 to 15:00	Plenary 3 Public Sector 'for & against' PPPs	Plenary 8 Project Feasibility	Plenary 12 Weighted Cost of Capital (WACC)	Plenary 15 Contract Award methods	Exercise 2 Group report back on exercise
8) 15:00 to 15:30 (T)					
9) 15:30 to 16:30	Plenary 4 Requirements for a successful PPP Programme	Plenary 9 Value for Money	Exercise 1 Assessing the viability of a project proposal	Evaluation	Final summing up
10) 16:30 to 17:00	Wrap-up	Wrap-up	Wrap-up	Wrap-up	Wrap-up

Course outline – Today

Session	Monday
1) 8:30 to 9:00	Registration
2) 9:00 to 10:15	Introduction & welcoming remarks
3) 10:15 to 10:45 (T)	Morning break
4) 10:45 to 12:00	Plenary 1 Project Finance
5) 12:00 to 13:00	Plenary 2 Public Private Partnerships
6) 13:00 to 14:00 (L)	Lunch
7) 14:00 to 15:00	Plenary 3 Public Sector 'for & against' PPPs
8) 15:00 to 15:30 (T)	Afternoon break
9) 15:30 to 16:30	Plenary 4 Requirements for a successful PPP Programme
10) 16:30 to 17:00	Wrap-up

Contact Details



CAMBRIDGE ECONOMIC POLICY ASSOCIATES

Queens House, 55-56 Lincoln's Inn Fields

London WC2A 3LJ

Tel: 020 7269 0210

Fax: 020 7405 4699

info@cepa.co.uk