## Branchless Banking Key Statistics (Jul-Sept 2019)

Agricultural Credit \& Microfinance Department
Table 1: BB Key Indicators

| Indicators | Apr-Jun 19 | Jul-Sept 19 | Percentage <br> change (QoQ) |
| :--- | ---: | ---: | ---: |
| Number of Agents | 421,053 | 425,945 | $1.2 \%$ |
| Number of Active BB Agents | 174,609 | 182,700 | $4.6 \%$ |
| Number of Accounts | $35,730,704$ | $39,693,557$ | $11.1 \%$ |
| Active Accounts | $22,044,942$ | $21,756,163$ | $-1.3 \%$ |
| Deposits as on Quarter end <br> (Rs. In millions) | 25,664 | 26,591 | $3.6 \%$ |
| Number of transactions during the <br> quarter (number in '000') | 327,524 | 322,174 | $-1.6 \%$ |
| Value of transactions during the <br> quarter (Rs. In millions) | $1,138,388$ | $1,157,029$ | $1.6 \%$ |
| Average size of transactions (in Rs.) | 3,476 | 3,591 | $3.3 \%$ |
| Average daily transactions | $3,639,153$ | $3,579,706$ | $-1.6 \%$ |
| Average deposit in accounts | 718 | 670 | $-6.7 \%$ |
| G2P Disbursements (Rs. In millions) | 35,679 | 38,550 | $8.0 \%$ |

Table 2: Break-up of BB transactions

| Type of Transactions | Volume (No. in Million) |  | Change in \% | Value (PKR in Billion) |  | Change in \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { Apr-Jun } \\ 2019 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Jul-Sept } \\ 2019 \end{array}$ |  | $\begin{array}{r} \hline \text { Apr-Jun } \\ 2019 \\ \hline \end{array}$ | $\begin{array}{r} \text { Jul-Sept } \\ 2019 \end{array}$ |  |
| Customer Oriented | 322.4 | 317.5 | -1.5\% | 735.3 | 758.0 | 3.1\% |
| Agent related (for liquidity purpose) | 5.1 | 4.6 | -9.4\% | 403.0 | 399.1 | -1.0\% |
| Total BB Transactions | 327.5 | 322.2 | -1.6\% | 1138.4 | 1157.0 | 1.6\% |

Table 3: Province-Wise BB Position

|  |  | BB Accounts |  | BB Transactions |  | BB Agents |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Province | Number | \% <br> Share | Number | $\%$ <br> share | Number | Share |
| $\mathbf{1}$ | Punjab (Including <br> ISB) | $25,578,314$ | $64.4 \%$ | $193,649,832$ | $60.1 \%$ | 272,813 | $64.0 \%$ |
| $\mathbf{2}$ | Sindh | $7,899,671$ | $19.9 \%$ | $65,493,406$ | $20.3 \%$ | 87,286 | $20.5 \%$ |
| $\mathbf{3}$ | Khyber <br> Pakhtunkhwa | $4,705,319$ | $11.9 \%$ | $45,012,025$ | $14.0 \%$ | 48,084 | $11.3 \%$ |
| $\mathbf{4}$ | Balochistan | 774,440 | $2.0 \%$ | $8,178,469$ | $2.5 \%$ | 9,600 | $2.3 \%$ |
| $\mathbf{5}$ | Azad Kashmir | 630,011 | $1.6 \%$ | $8,029,140$ | $2.5 \%$ | 6,381 | $1.5 \%$ |
| $\mathbf{6}$ | Gilgit-Baltistan | 105,802 | $0.3 \%$ | $1,810,647$ | $0.6 \%$ | 1,781 | $0.4 \%$ |
| Total |  | $\mathbf{3 9 , 6 9 3 , 5 5 7}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{3 2 2 , 1 7 3 , 5 2 0}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{4 2 5 , 9 4 5}$ | $\mathbf{1 0 0 \%}$ |

Table 4: Break-up of Social Welfare Disbursements

| Account Type | Total G2P <br> Beneficiaries during <br> the quarter | Value Disbursed <br> during the Quarter |
| :--- | ---: | ---: |
| BISP | $5,012,067$ | $28,002,027,599$ |
| EOBI Pensioners | 431,473 | $8,327,704,019$ |
| Zakat \& Usher | 46,685 | $544,238,840$ |
| Agricultural subsidy-Punjab | $1,420,317$ | $728,490,300$ |
| World Food Program | 390,575 | $212,988,900$ |
| IDP Payments | 2,237 | $55,128,150$ |
| Others | 211,619 | $700,680,120$ |
| Total | $\mathbf{7 , 5 0 5 , 3 0 7}$ | $\mathbf{3 8 , 5 4 9 , 5 0 5 , 5 2 8}$ |

Table 5: Gender-wise segregation of BB accounts

| Province | Male | Female | Total | Share within <br> Province |  | Share across <br> Pakistan |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  | Male | Female | Male | Female |
| Punjab <br> (Including ISB) | $20,134,361$ | $5,433,749$ | $25,568,110$ | $78.7 \%$ | $21.3 \%$ | $50.7 \%$ | $13.7 \%$ |
| Sindh | $6,021,277$ | $1,895,188$ | $7,916,465$ | $76.1 \%$ | $23.9 \%$ | $15.2 \%$ | $4.8 \%$ |
| Khyber <br> Pakhtunkhwa | $3,812,548$ | 882,556 | $4,695,104$ | $81.2 \%$ | $18.8 \%$ | $9.6 \%$ | $2.2 \%$ |
| Balochistan | 665,146 | 110,563 | 775,709 | $85.7 \%$ | $14.3 \%$ | $1.7 \%$ | $0.3 \%$ |
| Azad Kashmir | 516,346 | 114,249 | 630,595 | $81.9 \%$ | $18.1 \%$ | $1.3 \%$ | $0.3 \%$ |
| Gilgit-Baltistan | 99,213 | 8,361 | 107,574 | $92.2 \%$ | $7.8 \%$ | $0.2 \%$ | $0.0 \%$ |
| Total | $\mathbf{3 1 , 2 4 8 , 8 9 1}$ | $\mathbf{8 , 4 4 4 , 6 6 6}$ | $\mathbf{3 9 , 6 9 3 , 5 5 7}$ | $\mathbf{7 8 . 7 \%}$ | $\mathbf{2 1 . 3} \%$ | $\mathbf{7 8 . 7 \%}$ | $\mathbf{2 1 . 3} \%$ |

Table 6: Volume and Value of different types of transactions

| S. <br> \# | Type of Transactions | Apr-Jun 2019 |  | Jul-Sept 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Volume of Transactions (Numbers) | Value of Transactions | Volume of Transactio ns (Numbers) | Value of Transactions |
| 1 Agent transfers for liquidity |  |  |  |  |  |
|  | Agent account to agent account | 3,835,164 | 184,340,198,050 | 3,298,494 | 163,367,467,317 |
|  | Agent account to bank account | 172,328 | 20,465,431,963 | 184,747 | 16,874,234,330 |
|  | Bank account to agent account | 760,688 | 170,709,155,952 | 805,385 | 187,096,295,813 |
|  | Cash Deposit in L3 by agents ${ }^{1}$ | 359,834 | 27,524,828,368 | 359,226 | 31,729,625,320 |
| 2 Fund Transfers |  |  |  |  |  |
| a. Fund transfers through Mwallets |  |  |  |  |  |
|  | MW to MW transfers | 42,078,562 | 153,194,473,825 | 44,897,850 | 154,070,925,585 |
|  | MW to bank account transfers | 1,216,818 | 10,820,554,877 | 2,297,275 | 15,168,703,647 |
|  | Bank account to MW transfers | 670,179 | 6,533,773,076 | 2,285,074 | 8,589,364,742 |
|  | MW-to-person fund transfers | 2,451,977 | 13,246,222,673 | 2,270,775 | 11,893,571,645 |
| b. Fund transfers through CNIC |  |  |  |  |  |
|  | Person to person sending | 6,490,919 | 45,425,252,420 | 5,678,404 | 40,159,325,034 |
|  | Person to person receiving | 7,397,902 | 49,312,993,664 | 6,579,822 | 45,042,872,894 |
| 3 Bulk Payments |  |  |  |  |  |
| a. Government to Person Payments |  |  |  |  |  |
|  | G2P through MW | 4,194,849 | 20,406,362,355 | 5,205,957 | 20,218,695,555 |
|  | G2P through card | 2,048,855 | 7,009,397,893 | 3,058,749 | 9,267,298,770 |
|  | b. EOBI Pensioners | 0 | 0 | 0 | 0 |
|  | Pension payment through MW | 1,183,107 | 8,474,397,768 | 1,176,578 | 8,327,704,019 |
|  | Pension payment through OTC | 0 | 0 | 0 | 0 |
|  | Salaries payments and Others | 674,425 | 5,400,725,435 | 614,081 | 5,480,490,513 |
| 4 Cash deposit \& withdrawal |  |  |  |  |  |
|  | Cash Deposited in MW (including person to MW transfers | 38,808,749 | 154,669,736,400 | 40,147,460 | 165,183,296,956 |
|  | Cash Withdraw from MW | 20,059,407 | 94,886,139,858 | 21,121,420 | 95,433,490,244 |
|  | Cash withdraw through card (G2P) | 3,975,249 | 21,099,435,121 | 4,058,576 | 15,657,299,935 |
| 5 Bill payments \& Top-ups |  |  |  |  |  |
|  | Utility Bills Payment | 39,440,745 | 80,042,402,463 | 38,919,675 | 105,344,751,464 |
|  | Internet Bill Payments | 351,643 | 891,961,534 | 328,436 | 853,132,537 |
|  | Mobile Top-ups | 142,592,530 | 11,995,288,822 | 129,457,008 | 11,054,508,726 |
| 6 Loan |  |  |  |  |  |
|  | Disbursement | 17,008 | 502,338,395 | 559,128 | 1,800,996,378 |
|  | Repayment | 3,570,769 | 18,818,976,850 | 4,591,437 | 20,076,925,383 |
| 7 Others |  |  |  |  |  |
|  | Donations | 48,106 | 8,491,629 | 41,657 | 4,401,978 |
|  | Retail Payments | 1,770,415 | 3,709,916,060 | 2,224,753 | 4,250,456,492 |
|  | International Home remittance | 22,279 | 518,916,158 | 20,836 | 437,571,138 |
|  | Account Opening Transactions | 318,878 | 4,364,442 | 328,305 | 12,223,171 |
|  | Cash collection/payment services | 1,066,327 | 11,523,659,053 | 807,903 | 10,483,911,300 |
|  | IBFT | 1,946,048 | 16,852,506,914 | 854,509 | 9,149,070,672 |
|  | Total | 327,523,760 | 1,138,387,902,018 | 322,173,520 | 1,157,028,611,558 |

[^0]Table 7: Customer Transaction Analysis - OTC vs. M-wallets

| Type of Transactions | OTC |  | M-Wallets |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Volume of Transactions (Numbers) | Value of Transactions | Volume of Transactions (Numbers) | Value of Transactions |
| Fund Transfers |  |  |  |  |
| Fund transfers through M-wallets |  |  |  |  |
| MW to MW transfers |  |  | 44,897,850 | 154,070,925,585 |
| MW to bank account transfers |  |  | 2,297,275 | 15,168,703,647 |
| Bank account to MW transfers |  |  | 2,285,074 | 8,589,364,742 |
| MW-to-person fund transfers |  |  | 2,270,775 | 11,893,571,645 |
| Person to MW fund transfer | 295,426 | 14,894,190 |  |  |
| Fund transfers through CNIC |  |  |  |  |
| Person to person sending | 5,678,404 | 40,159,325,034 |  |  |
| Person to person receiving | 6,579,822 | 45,042,872,894 |  |  |
| Bulk Payments |  |  |  |  |
| Government to Person Payments |  |  |  |  |
| G2P through MW |  |  | 5,205,957 | 20,218,695,555 |
| G2P through card | 3,058,749 | 9,267,298,770 |  |  |
| EOBI Pensioners |  |  |  |  |
| Pension payment through MW |  |  | 1,176,578 | 8,327,704,019 |
| Pension payment through OTC |  |  |  |  |
| Salary payment and Others |  |  | 614,081 | 5,480,490,513 |
| Cash deposit \& withdrawal |  |  |  |  |
| Cash Deposited in MW (excluding person to MW transfers) |  |  | 39,852,034 | 165,168,402,766 |
| Cash Withdrawal from MW |  |  | 21,121,420 | 95,433,490,244 |
| Cash withdrawal through card (G2P) | 4,058,576 | 15,657,299,935 |  |  |
| Bill Payments \& Top ups |  |  |  |  |
| Utility Bills Payment | 29,119,155 | 69,408,342,739 | 9,800,520 | 35,936,408,725 |
| Internet Bill Payments | 269,276 | 750,491,084 | 59,160 | 102,641,454 |
| Mobile Top-ups | 402,370 | 132,421,398 | 129,054,638 | 10,922,087,328 |
| Loan |  |  |  |  |
| Disbursement | 556,567 | 1,783,197,421 | 2,561 | 17,798,957 |
| Repayment | 3,938,469 | 16,704,521,999 | 652,968 | 3,372,403,384 |
| Others |  |  |  |  |
| Donations | 667 | 493,119 | 40,990 | 3,908,859 |
| Retail Payments | 181,726 | 320,429,529 | 2,043,027 | 3,930,026,963 |
| International Home remittance | 18,176 | 389,882,813 | 2,660 | 47,688,325 |
| Account Opening Transactions | 261,624 | 12,223,171 | 66,681 | 0 |
| Cash collection/payment services | 760,305 | 10,371,382,241 | 47,598 | 112,529,058 |
| IBFT |  |  | 854,509 | 9,149,070,672 |
| Total | 55,179,312 | 210,015,076,336 | 262,346,356 | 547,945,912,442 |


[^0]:    ${ }^{1}$ The accounts of L 3 have been merged in L 2 in the Revised BB Regulations-2016

