

Payment Systems Review

October - December, 2017 (Quarter-2, FY18)

Payment Systems Department

Payment Systems Review for 2nd Quarter-FY18 (October-December, 2017)

Digital Payments Trend

Cashless/digital payments have seen a rise in the country due to the development of digital payment platform and introduction of PSO/PSPs across various market segments. The two major sources of digital payments in Pakistan are Pakistan Real Time Interbank Settlement Mechanism (PRISM) – RTGS and Electronic banking (ATM, POS, RTOB, Mobile Phone Banking, Internet Banking, Call Centers/IVR Banking and e-Commerce Channels).

During the second quarter of FY 2017-18, rise in volume and value was observed in both digital payment mediums. In the second quarter, E-Banking transactions were 186 million, grew by 8.67% in volume and 28% in value comparing with first quarter of FY 2017-8. Similarly, PRISM transactions grew by 19.1% in volume and 6.3% in value. The share of wholesale payments (Government Securities and Inter-Bank Fund Transfer) was 0.074 million in terms of volume and 84.1 trillion in value showing quarter on quarter growth by growth by 8.2% and 6.05% in terms of volume and value respectively. The share of customer payments (3rs party customer transfer and NIFT clearing settlement) in PRISM also increased on quarterly basis by 21.63% and 7.95% in terms of volume and value respectively.

Pakistan Real Time Interbank Settlement Mechanism (PRISM) - RTGS

PRISM is playing a key role in the financial infrastructure of the country. It has 41 Direct Participants comprising of 29 Commercial Banks, 2 Specialized Banks, 2 MFBs, 7 DFIs and one non-bank i.e. Central Depository Company. During the quarter under review, 0.4 million transactions amounting to Rs.93.6 trillion were processed by PRISM. As compared to the previous quarter, the value of these transactions grew by 6.3% and the volume of these transactions showed a quarterly increase of 19.1% compared to previous quarter.

Payment Systems	Quarter 1		ume in Million and Value in Rs. Trillio Quarter 2 – FY18 ^{p1} (Quarter under review)			
	Volume	Value	Volume	Value		
PRISM	0.35	88.1	0.42	93.6		
Wholesale Payments	0.068	79.3	0.074	84.1		
Customer Payments	0.282	8.8	0.343	9.5		
e-Banking	171.8	9.1	186.7	11.7		

Table-1: Comparative Position of Payment Systems

¹ P is used for provisional

The share of 3^{rd} Party Customers' transfer transactions has the highest share of 328.3 thousands (78.5%) in volume of transactions with value share Rs. 6.0 trillion (6.4%), the share of Government Securities trade transactions is 16.1 thousands (3.9%) in volume of transactions with value share Rs. 69.1 trillion (73.8%), Inter Bank Fund transfer transactions has the share of 58.5 thousands (14.0%) in volume of transactions with value share Rs. 15.0 trillion (16.0%) and the residuals share is contributed by NIFT' clearing settlement position. In the current quarter the share of wholesale payments in PRISM was 0.07 million (17.7%) with the value Rs. 84.1 trillion (89.85%), whereas the customer payments were 0.343 million (81.7%) with the value Rs. 9.5 trillion (10.14%)

E-Banking

During the quarter under review, the Digital (e-Banking) Channels i.e. RTOBs, ATM,POS, Mobile Phone Banking, Internet Banking, Call Centers/IVR Banking and e-Commerce Channels processed 186.7 million transactions worth Rs.11.7 trillion during the quarter under review. The channels-wise position of these transactions is described as below:-

- Real Time Online Banking (RTOB) processed 41.7 million transactions of worth Rs. 9.8 trillion, of which online cash deposits transactions has the highest share of 47% with value share of 19.6%. On the other hand, the share of real-time online intra-banks fund transfers is 32.3% in volume and 73.2% in value of transactions and online cash withdrawals contributed 21.0% and 7.2% share in volume and value of transaction respectively.
- As of 31st December 2017, the total number of Automated Teller Machines (ATMs) installed by 32 banks in the country reached to 13,409 from 12,963 which shows a quarterly growth of 3.4%. Out of these ATMs, 10,933 (81.5%) are On-site² ATMs; 2,472 (18.4%) are Off-Site³ ATMs and 4 are Mobile⁴ ATMs all over the country. These ATMs processed 115.3 million transactions worth Rs.1.35 trillion. Cash withdrawals contributed to the majority of the ATM transactions both in terms of volume 102.6 million. (95.0%) and value Rs. 1.17 trillion (87.0%). Rest of the transactions pertains to Intra and Inter-Bank Fund transfer, Utility Bill Payments, Cash/ Instrument deposit transactions etc. The average size of a single ATM transaction is Rs.11, 729.
- 9 banks in Pakistan who acquire Point of Sale (POS) machines. 16.4 million transactions amounting Rs. 73.4 billion were processed through these POS terminals. It is important to mention, that apart from merchant payments, 3 banks are providing cash withdrawals

² On-site – ATM installed at the bank's branch

³ Off-site – ATM installed at various area other than bank's branches

⁴ Mobile – ATM installed in a vehicle

through POS facility. 25 banks in Pakistan offering digital financial services through Internet Banking to 2.7 million registered Internet Banking users in the country as at end December 2017. Internet Banking processed 7.4 million transactions worth Rs. 292.7 billion during the Quarter under review.

- Mobile Phone/App based Banking is being offered by 18 Banks/ MFBs to a total of 2.7 million registered Mobile Phone Banking users in the country. Mobile Phone Banking processed 5 million transactions amounting to Rs. 91.7 billion during the Quarter under review.
- Due to the rapid increase of Internet and Mobile Phone Banking in the country, the overall volume of Call Centers/ IVR banking has reduced. During the quarter under review, 77.3 thousand transactions value Rs. 2.4 million were processed by Call Centers/ IVR Banking.
- The number of local e-Commerce merchants registered with banks reached to 905 from 812 in the last quarter showed a quarterly growth of approximately 10%. Consumers carried out 1.4 million online e-Commerce transactions worth Rs. 9.1 billion through these registered e -Commerce Merchants during the quarter. These transactions depicted a quarterly growth of 11% in volume and 15% in value of transactions respectively.
- As on 31st December 2017, the number of total payment cards issued in Pakistan reached to 39.3 million from 37.8 million in the previous quarter showed a quarterly growth of 4.1%. Out of these cards, the numbers of Debit Cards in circulation were 19.8 million, processing 107.9 million (80.8%) transactions of value Rs. 1.25 trillion (85.1%) transactions. The number of Credit Cards in circulation were 1.37 million processed 8.4 million (6.3%) transactions of value Rs. 47.4 billion (3.3%) transactions. The remaining number of cards consists of ATMs only, Pre-Paid and Social Welfare Cards. It is important to mention that a decrease of 78% by both volume and value is observed for transactions of Social Welfare cards. This may be due to that reason that the payments from BISP were received by the banks in the last week of December, 2017 and the transactions will be reflected in the coming quarter.

Paper Based Transactions Trend

During the quarter under review, 117.6 million transactions of worth Rs. 40.3 trillion were carried out using Paper-Based instruments i.e. over the counter cash deposits, Cheques, Pay orders, Demand Drafts etc. These transactions showed a quarterly decline of 1.0% in volume of transactions, however showed an increase of 7.9% in value of transactions comparing with

the previous quarter. The average value of paper-based transaction has increased comparing to previous quarter, which shows that for small transactions people are preferring e-banking channels.

(Volume in Million and Value in Rs. Trillion)										
Payment Systems	Quarter 1	– FY18	Quarter 2 – FY18 ^{p5}							
			(Quarter under review)							
	Volume	Value	Volume	Value						
Paper-based	118.8	37.4	117.6	40.3						

The overall trend of Payment Systems is appended on following pages.

⁵ P is used for provisional

Table-2: Payment Systems in Pakistan – Snapshot

Details as on 31 ^s	Details as on 31 st December 2017									
Total Population ⁶	207.77 Million									
Currency in Circulation ⁷	Rs. 4.05 Trillion									
Number of Banks' Accounts ⁸	49,006,112									

Payment Systems Infrastructure as on 31st December 20	17
Number of Banks (Branches)	14,749
Commercial/ Specialized Banks (Branches)	13,778
Microfinance (Branches)	971
Number of Real Time Online Branches (RTOBs)	14,610
Number of banks having ATM machines	32
Number of banks having POS machines	9
Number of banks providing Internet Banking services	25
Number of Banks providing Mobile Phone Banking services	18
Number of Banks providing Call Center Banking services	21
Total Number of PRISM System Participants	41
Total Number of eCommerce Merchants registered with Banks	905
Total Number of ATMs	13,409
Total number of ATMs Interoperable Switches	2
Total number of Cash Deposits Machines (CDMs)	55
Total number of POS Machines	52,506

http://www.pbscensus.gov.pk/ (from the provisional census report of 2017)
As on end October, 2017 Monthly Statistical Bulletin, SBP published in December, 2017
As on December, 2016 is used

Table-3: Payment Systems Infrastructure - Comparison

				(Ac	tual Numbers)
Number of:	Quarter-2 FY17	Quarter-3 FY17	Quarter-4 FY17	Quarter-1 FY17	Quarter-2 FY18 ^p
Commercial Banks	34	34	34	33	33
Microfinance Banks (MFBs)	11	11	11	11	11
Development Finance	8	8	8	8	8
PRISM Participants	41	42	42	41	41
Banks	32	32	32	31	31
MFBs	1	2	2	2	2
DFIs	7	7	7	7	7
Non-Bank	1	1	1	1	1
All Banks/ MFBs Branches	14,219	14,193	14,293	14,422	14,749
Real time Online Branches	13,926	13,899	14,150	14,285	14,610
(RTOBs)					
ATMs	12,352	12,515	12,689	12,963	13,409
On-site	10,227	10,330	10,478	10,602	10,933
Off-Site	2,120	2,181	2,207	2,357	2,472
Mobile	5	4	4	4	4
POS Machines	52,062	52,854	54,490	49,929	52,506
Registered Internet Banking	2,179,256	2,336,757	2,347,026	2,781,004	2,676,846
Registered Mobile Phone	1,510,212	1,671,741	2,484,044	2,712,344	2,885,816
Registered Call Centers/ IVR	20,600,153	17,743,455	22,840,210	23,940,609	25,289,208
Registered E-Merchants	398	496	571	812	905

Table-4: Composition of Payment Cards

Number of	Quarter-2	Quarter-3	Quarter-4	Quarter-1	Actual Numbers) Quarter-2
· '	FY17	FY17	FY17	FY18	FY18 ^p
Debit Cards	17,470,297	17,542,788	17,857,561	18,778,525	19,847,969
ATMs only Cards	6,806,138	7,727,967	8,043,044	8,224,719	8,385,281
Social Welfare Cards	10,357,706	10,239,238	9,124,363	9,201,476	9,500,938
Credit Cards	1,208,763	1,247,836	1,292,136	1,333,916	1,374,073
Pre-Paid Cards	359,064	341,075	315,865	248,689	253,144
Total	36,201,968	37,098,904	36,632,969	37,787,325	39,361,405

	(Volume in Million & value in Billion-PKR)												
Transaction	Qua	arter-2	Qua	rter-3	Quar	ter-4	Qua	rter-1	Qua	rter-2			
Туре	F	Y17	F	Y17	FY	17	FY	7 18	F	¥18 ^p			
	Volume	Value	Volume	Value	Volume	Value	Volume	Value	Volume	Value			
PRISM System	0.3	58,097.80	0.3	69,780.40	0.4	85,378.80	0.4	88,080.20	0.4	93,625.43			
E-Banking	151	9,244.30	162	9,343.50	177.4	10,418.80	171.8	9,107.00	186.7	11,651.2			
RTOB	35.5	7,863.20	37.5	7,814.90	39.4	8,688.40	37.2	7,469.50	41.7	9,834.7			
ATM	94.3	1,064.70	102	1,178.70	112.3	1,303.60	107.8	1,230.00	115.3	1351.9			
POS	13.4	62.2	13.9	64.1	14.9	67.9	15.2	66	16.4	73.4			
Internet Banking	6.1	224.5	6.8	255.9	6.7	284.4	6.5	260.5	7.4	292.7			
Mobile Phone	1.3	26	1.4	25.4	3.5	69	4.1	73.9	5.0	91.7			
Banking													
Call Centers/ IVR	0.1	1.7	0.1	2.1	0.1	2.3	0.1	2.3	0.1	2.3			
Banking													
E-Commerce	0.3	2	0.3	2.4	0.4	3.2	0.8	4.8	0.8	4.5			
Paper-Based	113.4	33,801.00	108	33,904.60	119.2	40,466.00	118.8	37,381.70	117.6	40,333.33			
Total	264.7	101,143.1	270.3	113,028.5	297.0	136,263.6	291.0	134,568.9	304.7	145,609.9			

Table-5: Payment Systems Transactions - Summary

Table-6: PRISM Transactions

	(Volume in thousand & value in Trillion-F													
Transaction Type	Quarter-2		Quarter-3		Quarter-4		Quar	ter-1	Quart	er-2				
	FY	FY17		FY17		FY17		FY17		FY18		FY18 ^p		
	Volume	Value	Volume	Value	Volume	Value	Volume	Value	Volume	Value				
Government Securities	14.5	36.8	16.5	46.7	16.9	60.9	15.6	62.9	16.1	69.1				
Inter-Bank Fund Transfers	81.4	12.7	56.9	15.1	57.1	14.7	53	16.4	58.5	15.0				
3rd Party Customer Transfers	153.2	5.3	164.8	4.7	272.3	5.7	267.8	5.3	328.3	6.0				
NIFT Clearing Settlement	15.4	3.3	15.6	3.2	15.4	4.1	14.7	3.5	15.5	3.5				
Total	264.6	58.1	253.8	69.8	361.6	85.4	351.1	88.1	418.3	93.6				

Table-7: Real-Time Online Branches (RTOBs) Transactions

Transaction Type	Quar	rter-2	Qua	rter-3	Quar	ter-4	Quart	ter-1	Quarter-2		
	FY	FY17		FY17		FY17		FY18		FY18 ^p	
	Volume	Value	Volume	Value	Volume	Value	Volume	Value	Volume	Value	
Cash Deposits	16.1	1,625.30	18	1,749.50	17.1	1,882.20	17.4	1,735.30	19.5	1930.6	
Cash Withdrawals	7.9	618.5	8.4	653	8.7	693.4	8	666.2	8.7	702.8	
Intra-Bank Funds Transfers	11.5	5,619.30	11.1	5,412.30	13.6	6,112.90	11.8	5,068.00	13.5	7201.3	
Total	35.5	7863.1	37.5	7814.8	39.4	8688.5	37.2	7469.5	41.7	9834.7	

Table-8: ATM Transactions

(Volume	in	Million	&	Value	in	Billion-PKR)
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Transaction Type	Quarter-2		Qua	Quarter-3		ter-4	Quarter-1		Quarter-2	
	FY17		FY17		FY17		FY18		FY18 ^p	
	Volume	Value	Volume	Value	Volume	Value	Volume	Value	Volume	Value
Cash withdrawals	89	899.8	96.4	1,004.10	106.8	1,133.70	102.6	1,069.70	109.3	1,174.5
Intra-Bank	1.6	52.1	1.7	56.2	2.3	70.8	2.2	64.8	2.4	72.8
Inter-Bank Funds Transfers	2.4	109.2	2.6	115	1.9	94.2	1.8	88.9	2.0	99.4
Utilities Bill Payments	1.2	2.2	1.3	2	1.3	3	1.3	4.2	1.5	3.0
Cash/Instrument Deposits	0.1	1.3	0.1	1.3	0.1	1.9	0.1	2.2	0.1	2.1
Total	94.3	1,064.70	102	102 1,178.70		1,303.60	107.8	1,230.00	115.3	1,351.8

Table-9: Internet Banking Transactions

(Volume in Million & Value in Billion-PKR)

Transaction Type	Quarter-2 FY17		Quarter-3 FY17		Quarter-4 FY17		Quarter-1 FY18		Quarter-2 FY18 ^p	
	Volume	Value	Volume Value		Volume	Value	Volume	Value	Volume	Value
Intra-Bank Fund Transfers	1.6	60.9	1.8	72.3	1.7	73.7	1.6	59.2	1.8	74.7
Inter-Bank	1.7	67.4	2.0	84.4	2.3	101.7	2.0	89.2	2.4	105.1
Utilities Bill Payments	2.2	3.7	2.5	3.6	2.1	6.8	2.3	6.8	2.6	6.2
Misc. Payment Through Internet	0.5	92.5	0.5	95.6	0.6	102.2	0.6	105.4	0.6	106.7
Total	6.1	224.5	6.8 255.9		6.7	284.4	6.5	260.6	7.4	292.7

Table-10: Mobile Phone Banking Transactions

Transaction Type	Quarter-2 FY17				Quarter-4 FY17		Quarter-1 FY18		Quarter-2 FY18 ^p	
	Volume	Value	Volume	Value	Volume	Value	Volume	Value	Volume	Value
Intra-Bank Fund Transfers	0.4	10	0.4	10.8	1	30.3	1.1	33.9	1.3	41.6
Inter-Bank	0.4	14.5	0.4	13	0.9	31.3	0.9	34	1.1	44.2
Utilities Bill Payments	0.5	0.4	0.6	0.4	1.5	4.6	2	2.6	2.3	2.2
Misc. Payment Through Mobile	0	1.1	0	1.2	0.1	2.8	0.2	3.4	0.2	3.8
Total	1.3	26	1.4	25.4	3.5	69	4.1	73.9	5.0	91.7

Table-11: Call Center/ IVR Banking Transactions

Transactions Type	Quarter-2 FY17				Quarter-4 FY17		Quarter-1 FY18		Quarter-2 FY18 ^p	
	Volume	Value	Volume	Value	Volume	Value	Volume	Value	Volume	Value
Intra-Bank Fund Transfers	1.4	0	1.4	0	6.3	0.2	6	0.2	7.7	0.2
Inter-Bank Funds Transfers	0.8	0	0.7	0	0.7	0	0.5	0	0.4	0.0
Utilities Bill Payments	27.2	0.2	15.3	0.1	27.2	0.2	27.9	0.3	21.1	0.1
Misc. Payment Through Call	33.6	1.4	49.5	1.9	44.5	1.8	45.1	1.8	48.1	1.9
Total	63	1.7	66.9	2.1	78.7	2.3	79.5	2.3	77.4	2.3

(Volume in Million & Value in Billion-PKR)

(Volume in Thousands & Value in Billion-PKR)

Table-12: ATM Transactions - By Payment Cards

Transaction Type	Quarter-2		Quarter-3		Quarter-4		Quarter-1		Quarter-2	
	FY17		FY17		FY17		FY18		FY18 ^p	
	Volume	Value	Volume	Value	Volume	Value	Volume	Value	Volume	Value
ATMs only Cards	12.1	114.8	13.0	123.0	15.5	159.1	13.4	135.1	15.3	154.8
Debit Cards	79.4	940.7	86.1	1,041.4	93.6	1,134.5	91.6	1,073.3	98.1	1,185.4
Credit Cards	0.1	0.6	0.0	0.4	0.1	0.5	0.1	0.5	0.1	0.6
Pre-Paid Cards	0.2	1.2	0.2	1.1	0.2	1.1	0.2	1.0	0.1	1.0
Social Welfare Cards	3.0	12.0	2.2	9.3	3.1	13.3	2.3	9.1	1.0	4.5
Total	94.7	1,069.2	101.5	1,175.2	112.4	1,308.4	107.5	1,219.1	107.5	1,219.1

Table-13: POS Transactions - By Payment Cards

							(Volume	in Million &	Value in Billio	n-PKR)
Transaction Type	Quarter-2		Quar	Quarter-3		Quarter-4		Quarter-1		er-2
L	FY17		FY17		FY17		FY18		FY18	р
	Volume	Value	Volume	Value	Volume	Value	Volume	Value	Volume	Value
ATMs only Cards	0.6	4.3	0.1	2.5	0.2	2.8	0.2	2.7	0.2	2.9
Debit Cards	5.9	24.2	7	28.2	7.8	31.2	8.3	32.6	9.3	36.6
Credit Cards	5.8	33.2	6	33.9	6.6	37.4	7.1	39.7	7.5	41.5
Pre-Paid Cards	0	0.1	0	0.1	0	0	0	0	0.0	0.0
Social Welfare Cards	0.3	1.1	0.4	1.9	0.6	2.5	0.4	1.5	0.1	0.3
Total	12.6	62.9	13.6	66.5	15.2	74.1	15.9	76.5	17.1	81.4

Table-14: E-Commerce Transactions by Cards

(Volume in Million & Value in Billion-PKR)

Transaction Type	Quarter-2 FY17				Quarter-4 FY17		Quarter-1 FY18		Quarter-2 FY18 ^p	
	Volume	Value	Volume	Value	Volume	Value	Volume	Value	Volume	Value
Debit Cards	0.2	1.1	0.2	1.3	0.2	1.5	0.4	2	0.6	3.5
Credit Cards	0.3	2.6	0.5	4.3	0.5	4.5	0.8	5.6	0.8	5.3
Pre-Paid Cards	0	0.2	0.1	0.4	0	0	0.1	0.2	0.1	0.3
Total	0.5	3.9	0.8	6.1	0.8	6	1.3	7.9	1.4	9.1

Acronyms

Auto Teller Machine
Cash Deposits Machine
Card not Present
Interactive Voice Response
Microfinance Bank
National Institutional Facilitation Technologies (Pvt.) Ltd
Over the Counter
Pakistan Real-time Interbank Settlement Mechanism
Payment Systems Department
Real-Time Gross Settlement System
Real-time online Branches

The number of Banks, Branches, ATMs, POS, Registered Users and Payment Card figures wherever mentioned in this Review are the position as on 31st December, 2017. Whereas, figures w.r.t. volume and value of transactions are during the Quarter-2, FY18. P is used for provisional.

Disclaimer

In this Review, the statistics and statistical analysis are based on the data received from Commercial and Microfinance Banks. Although a great deal of care has been taken to ensure publication of correct information and data; This Review is being published for the purpose of information and analysis of stakeholders. Further, there may be minor differences due to rounding-off numbers.

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