## Annual work plan of the IAFSF

The IAFSF Committee has decided that in the initial phase support may be concentrated on Microfinance Banks (MFBs) along with MFIs undergoing transformation and shortlisted the following areas of capacity building.

- i. Development of Resource Mobilization Strategy especially savings
- ii. Product innovation / New product development
- iii. Development of MIS (software only) and trainings thereof
- iv. Use of technology for improving financial access
- v. Corporate Brand Development Strategy
- vi. Capacity building support for 'Transformation' from MFIs in to MFBs
- vii. Credit Rating of MFIs
- viii. Preparation and revision of manuals (e.g., operations, credit risk, financial risk, human resources, and treasury management)
- ix. Preparation of business plans, strategic plans and training materials, including plans for increasing resources from grants, loans, and/or equity investors
- x. Trainings (e.g., for boards of directors, internal auditors, financial planning, cash management/treasury, financial management, loan portfolio management, product pricing, analysis and reduction of operational costs)